

Edgar Filing: THEHEALTHCHANNEL COM INC - Form 10KSB40

THEHEALTHCHANNEL COM INC  
Form 10KSB40  
April 16, 2001

SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-KSB

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2000

or

☐ TRANSITION REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Commission File Number 000-29822

THEHEALTHCHANNEL.COM, INC.

(Name of small business issuer as specified in its charter)

DELAWARE

(State or other jurisdiction of  
incorporation or organization)

33-0728140

(I.R.S. Employer  
Identification Number)

260 NEWPORT CENTER DRIVE, SUITE 250  
NEWPORT BEACH, CALIFORNIA  
(Address of principal executive offices)

92660  
(Zip code)

(949) 631-8317

-----  
(Issuer's telephone number, including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:  
(None)

SECURITIES REGISTERED PURSUANT TO SECTION 12(G) OF THE ACT:  
Common Stock, par value \$.001 per share

Check whether Registrant (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Check if disclosure of delinquent filers in response to Item 405 of Regulation S-B is not contained in this form and no disclosure will be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-KSB or any amendment to the Form 10-KSB. ☒

Registrant's revenues for its fiscal year ended December 31, 2000, were \$10,765. As of December 31, 2000, Registrant had 27,610,954 shares of its \$.001 par value Common Stock issued and outstanding with an aggregate market value of the common stock held by non-affiliates of \$2,293,673. This calculation is based upon the closing sales price of \$.09 per share on April 10, 2001.

Transitional Small Business Disclosure Format (check one). Yes ☐ No ☒

The following documents are incorporated herein by reference: Registration Statement on Form SB-2, filed with the SEC on March 19, 2001.

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## PART I

### ITEM. 1 DESCRIPTION OF BUSINESS

#### A. BUSINESS DEVELOPMENT

##### 1. FORM AND YEAR OF ORGANIZATION

In March 1998, a market maker filed a 15c2-11 statement with the National Association of Securities Dealers, Inc. and IVTX's stock was cleared for quotation on the Over-the-Counter Bulletin Board under the symbol "IVTX" on April 21, 1998. In early 1999, IVTX management determined that the "public" status of IVTX was detrimental to IVTX's operations due to the time and expense burdens of being a public company. On April 14, 1999, IVTX transferred all of

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its assets and liabilities based on majority stockholder approval to a newly formed private company, Innovative Tracking Solutions, Inc., a Nevada corporation.

In June 1999, IVTX met the management of BioLogix, Inc. BioLogix was a diversified public company which owned a number of assets, including a consumer-based health care website located at <http://www.thehealthchannel.com>. IVTX and BioLogix each reorganized as follows:

- o In July 1999 IVTX completed a 28.2 for 1 forward stock split. The officers of IVTX were paid \$250,000 cash in exchange for their shares for the purpose of financing the operation of the IVTX assets, which had been transferred to a private corporation in April 1999.
- o The other 36 IVTX shareholders were provided with the alternative of either retaining two of their post-split IVTX shares and contributing the balance to an exchange pool (as discussed more fully below) or exchanging their shares for shares in Innovative Tracking Solutions, Inc., a Nevada corporation, the privately held corporation into which the IVTX operating assets had been transferred. Thirty-five of these 36 IVTX shareholders elected to retain two shares and contribute the balance to the exchange pool.
- o In July 1999 the Internet website and associated technology located at [www.thehealthchannel.com](http://www.thehealthchannel.com) were transferred by BioLogix, Inc. to IVTX. The name of IVTX was changed to thehealthchannel.com
- o The BioLogix shareholders were provided with the alternative of retaining their BioLogix shares or retiring their BioLogix shares, on a one for one basis, in exchange for IVTX shares contained in the exchange pool (which as noted above had changed its name to TheHealthChannel.com). There were approximately 800 BioLogix shareholders and approximately 650 of these shareholders elected to exchange their BioLogix shares for THCL shares.

On November 17, 2000, the Company changed its symbol to THCH. It is currently quoted on the over the counter market.

### 2. ANY BANKRUPTCY, RECEIVERSHIP OR SIMILAR PROCEEDING

Not Applicable.

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### 3. ANY MATERIAL RECLASSIFICATION, MERGER, CONSOLIDATION, OR PURCHASE OR SALE OF A SIGNIFICANT AMOUNT OF ASSETS NOT IN THE ORDINARY COURSE OF BUSINESS

All material reclassifications, mergers, consolidations are outlined in section (1) Form and Year of Organization.

#### B. BUSINESS OF ISSUER

##### 1. PRINCIPAL PRODUCTS AND THEIR MARKET

As of July 1999 we have focused exclusively upon the development of business strategies and acquisition of existing operations, which satisfy the following three-part test:

- o Is the business strategy/acquisition candidate in the healthcare industry which may be controlled by us?

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- o Does implementation of the Internet materially improve the business strategy/acquisition candidate?
- o Can the proposed plan generate projected revenues within six months and a return on our investment within twelve months of the deployment of our capital?

We believe that the following discussion of our business plan provides the infrastructure that is now prepared to efficiently deploy a substantial capital raise into the healthcare Internet sector. Our plans diversify among both healthcare industry consumers and healthcare industry professionals.

### PRODUCTS MARKETED TO HEALTHCARE PROFESSIONALS

We have focused our product development efforts in identifying Internet based products and services which will increase the productivity of healthcare professionals by either automating traditional paper-based or manual processes, or by providing additional revenue sources for the healthcare professional community.

We are currently developing three products specifically directed toward physicians:

- o Our revenue sharing program with the Institute for Medical Studies, Inc., a continuing medical education company;
- o The Physicians Automated Attendant, a software system which will be integrated into our internet site, accessible through wireless portable devices, automating the process of drug prescription and insurance billing; and,
- o Physician Pro Care obesity program.

Thehealthchannel.com is contemplating entering into a revenue sharing agreement with the Institute of Medical Studies to exchange Internet links and to jointly create Internet continuing education programs.

According to their management, the Institute for Medical Studies has for more than ten years provided physicians throughout the world with continuing medical education programs involving virtually every area of the medical practice, from new surgical techniques to certifications for prescribing new drugs. These programs have typically been provided in a traditional classroom setting requiring physicians to travel to the class's location. The preparation of these classes involves the development of extensive materials and the hiring of a number of prominent physicians in each field. Classes will be both "real time" allowing Internet participants to interact with the presenter, as well as archived, allowing physicians to view classes previously provided. Providing such classes over the Internet involves extremely new technologies and business models. There is no assurance that we will successfully provide such classes over the Internet or if we are successful in providing such classes that physicians will regularly access these classes through our Internet site, rather than continue to attend traditional classroom presentations. To date, thehealthchannel.com has not offered any such classes, nor has it received any revenues from the agreement.

We are also developing a web-based product entitled the Physicians Automated Attendant. This product is at an early stage of development. However, it is our intention that this software system would be installed on wireless devices which shall access our website providing patient prescriptions and adjudication of insurance claims. We anticipate that the initial prototypes of

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this product will be completed during the first quarter of the year 2001. We believe that there are a number of companies developing products, which will directly compete with the Physicians Automated Attendant. Further, since this product involves newly deployed technology, there is no assurance that the technology will be successfully developed or that if it is successfully developed, that physicians will utilize such technology at a level that will be financially practicable for our business plan.

Medical professionals are embracing handheld devices to write prescriptions, access drug databases, remotely access and manage front office operations and communicate more effectively with patients, staff and other health care providers. No company is currently providing medical professionals with up to the minute news and information about the profession and/or their medical specialty.

Physician Pro Care is one of the leading professional obesity programs designed for people who are clinically obese (50 lbs. overweight). The supplemental products that are offered as part of the program will be further distributed through our website. It is anticipated that this can be significant revenue enhancement due to the increased exposure related to the distribution through the Internet.

### HEALTHCARE INDUSTRY CONSUMER PRODUCTS

The centerpiece of our consumer products strategy is our website located at [www.thehealthchannel.com](http://www.thehealthchannel.com). We have engineered our website completely in-house, through the efforts of our web design team and in close collaboration with new content and database integration partners. The site provides increased ease of navigation, enhanced personalization, and interaction through on-line chat communities, increased ad and sponsorship banner space and healthcare management via the "Conditions & Symptoms" research tool. The site focuses on alternative care as well as traditional medicine and provides offerings for consumer and professional users. The site was built utilizing the latest hardware and back end systems that have been tested and configured for optimal performance, reliability, stability and efficiency. We have entered into an agreement with NewsEdge, to provide eHealth content consisting of approximately 90 articles daily, which are added to thehealthchannel.com's growing content database. Our agreement requires that we pay NewsEdge one installment of \$15,000. We have entered into an agreement with Integrative Medicine, to provide various eHealth content databases and weekly medical-alert newsletters. Our agreement requires that we pay Integrative Medicine an annual fee of \$80,000 in monthly installments of \$6,667 each. To date, we have made three installment payments totaling \$20,001. We have renegotiated this agreement to decrease the amount owed on a monthly basis to \$5,000 per month commencing February 1, 2001 and continuing until June 30, 2002.

We have entered into an agreement with EarthLink.com, a general Internet portal, to provide ready access to our site for EarthLink subscribers clicking the healthcare heading on the EarthLink portal. Our agreement with EarthLink provides for a one-year commitment and requires that we pay EarthLink.com \$36,000 in four installments of \$9,000 each. To date, we have made three installment payments to EarthLink.com totaling \$27,000. Lastly, thehealthchannel.com has an arrangement with the National Institute of Health to incorporate, publish and "private label" content and content links from the National Library of Medicine's MEDLINEplus web site. Our agreement with the National Institute of Health requires no payment of money.

We also develop health-related content and programming for the World Wide Web targeted at consumer access vis-a-vis the Internet, web-TV and/or other means of network access.

We intend to enter into strategic alliances and business relationships.

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These come in many different forms. For example, medical education, alternative medicine, pharmacy, library, and journals may enter into relationships with us to provide information to our web site. We currently have such relationships with NewsEdge and Integrative Medicine as discussed above.

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We also expect to have numerous relationships with third party e-commerce companies offering their products and services to thehealthchannel.com users. This will either be through direct advertising of the third party e-commerce site on thehealthchannel.com site or through a commission agreement whereby we would receive a commission for any product purchased from the third party e-commerce site by thehealthchannel.com user. In this regard, we have entered into eight affiliate agreements with other health oriented websites such as vitamins.com and mothernature.com. These agreements provide us with revenues (ranging from 10% to 20% of the sale) in the event users are introduced to our affiliate sites through our website and products or services are ordered. We have only recently commenced these affiliate relationships and have received only a nominal amount of revenue as of the date of this prospectus. As a result of the recent commencement of these relationships, it would be speculative to forecast any future sales or sales growth.

On September 9, 1999, we entered into an agreement with 24/7 Media, Inc. 24/7 operates a network of Internet websites (the "24/7 Network") for which it solicits advertisers, advertising agencies, buying services or others ("Advertisers") regarding the placement of advertising banners and similar devices and sponsorships ("Advertising") for display on pages, screens, and other segments or spaces on Internet websites. We granted 24/7 the worldwide exclusive right to sell all Advertising on the Company's website for a term of one year. For all advertising revenues generated by 24/7, we will pay 24/7 a percentage based upon the number of impressions on our website according to the following chart:

Number of Impressions Delivered in Preceding Month -----	Percentage Retained by 24/7 for Current Month -----
0 to 2,000,000	50%
2,000,000 to 2,999,999	45%
3,000,000 to 4,999,999	40%
5,000,000 to 14,999,999	35%
15,000,000+	30%

To date, we have generated only minimal revenue from this agreement with 24/7. We have begun accruing advertising revenue from the 24/7 agreement since July 2000. We have received additional revenue from website development projects.

We have implemented an "anywhere, anytime" strategy whereby we intend to attract a segment of the market that may not be reachable through traditional browser limited websites. Our website is already available to Palm and Pocket PC device users through <http://www.avantgo.com> and to wireless Palm devices through <http://www.palm.net> as well as <http://www.omnisky.com>. We intend to extend our reach in this market by launching WAP (wireless application protocol) or web-enabled phone applications in the coming weeks. We are the only healthcare website to receive a four star rating on the palm.net web site. A four star rating is only awarded to web sites that are considered to be "good" in meeting 3Com's criteria (see <http://beta.palm.net/apps/users/main/1,10190,00.html?ACTION=Rating>) (see <http://beta.palm.net/apps/users/download/1,1051,1477,00.html>).

The emergence of the Internet as a significant communications medium is

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driving the development and adoption of web content and commerce applications that offer both convenience and value to consumers, as well as unique marketing opportunities and reduced operating costs to business. A growing number of consumer and trade customers have begun to conduct business on the Internet including paying bills, booking airline tickets, trading securities and purchasing consumer goods such as personal computers, consumer electronics, compact disks, books, groceries and vehicles. Moreover, online transactions can be faster, less expensive and more convenient than transactions conducted through a human intermediary.

### 2. DISTRIBUTION

The services and products of the Company are distributed by its employees and independent contractors, either at the customer's site or via the Internet or wireless strategies.

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### 3. STATUS OF ANY PUBLICLY ANNOUNCED NEW PRODUCT.

Any and all new services are discussed in section (1) Principal Products and their markets above.

### 4. COMPETITION

The online commerce industry, particularly on the Internet, is new, rapidly evolving and intensely competitive, which we expect to intensify in the future. Barriers to entry are minimal, allowing current and new competitors to launch new websites at a relatively low cost. We currently or potentially compete with other companies which have health care websites. These competitors include IntelliHealth, OnHealth, Web MD, Koop.com, and YourHealth.com.

We believe that the principal competitive factors in this market are brand name recognition, wide selection, personalized service, ease of use, 24-hour accessibility, customer service, convenience, reliability, quality of search engine tools, and quality of editorial and other site content. Many of our current and potential competitors have longer operating histories, larger customer bases, greater brand name recognition and significantly greater financial, marketing and other resources than we do. In addition, other websites may be acquired by, receive investments from or enter into other commercial relationships with larger, well-established and well-financed companies as use of the Internet and other online services increases. Certain of our competitors may be able to devote greater resources to marketing and promotional campaigns, and devote substantially more resources to website and systems development than we do.

Increased competition may result in reduced operating margins, loss of market share and a diminished franchise value. There can be no assurance that we will be able to compete successfully against current and future competitors, and competitive pressures that we face may have a material adverse effect on our business, prospects, financial condition and results of operations. Further as a strategic response to changes in the competitive environment, we may, from time to time, make certain service or marketing decisions or acquisitions that could have a material adverse effect on its business, prospects, financial condition and results of operations. New technologies and the expansion of existing technologies may increase the competitive pressures on us. In addition, companies that control access to transactions through network access or Web browsers could promote our competitors or charge us a substantial fee for inclusion.

We face well-financed competition from other companies competing in the

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health sector on the Internet, such as Healtheon, WebMD, and Dr. Koop. Recently, Healtheon and WebMD merged. There is no guarantee that we will be able to compete against these companies or any other companies that might enter the Internet health sector.

### 5. SOURCES AND AVAILABILITY OF RAW MATERIAL AND PRINCIPAL SUPPLIERS

The content for the Company's web site comes from three primary sources:

- o HTML links. Programmed medical content links from the Infoseek search engine (ultraseek).
- o Strategic Alliances and Business Relationships. These come in many different forms. The Company expects to have numerous relationship with third party e-commerce companies offering their products and services to thehealthchannel.com users. This will either be through direct advertising of the third party e-commerce site on thehealthchannel.com site or through a commission agreement whereby the Company would receive a commission for any product purchased from the third party e-commerce site by thehealthchannel.com user. In this regard, there are presently no existing relationships.
- o Original content: The Company has a diverse, experienced board of and advisors who provide original content for the Company's site in their areas of expertise.

### 7. DEPENDENCE ON MAJOR CUSTOMERS

Not applicable.

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### 8. EFFECT OF ANY EXISTING OR PROPOSED GOVERNMENT REGULATIONS

The Company is not currently subject to direct regulation by any domestic or foreign governmental agency, other than regulations applicable to businesses generally, and laws or regulations directly applicable to access to online commerce. However, due to the increasing popularity and use of the Internet and other online services, it is possible that a number of laws and regulations may be adopted with respect to the Internet or other online services covering issues such as user privacy, pricing, content, copyrights, distribution and characteristics and quality of products and services. The adoption of any additional laws or regulations may decrease the growth of the Internet or other online services, which could, in turn, decrease the demand for the Company's products and services and increase the Company's cost of doing business, or otherwise have a material adverse effect on the company's business, prospects, financial condition and results of operations. Moreover, the applicability to the Internet and other online services of existing laws in various jurisdictions governing issues such as property ownership, sales and other taxes, libel and personal privacy is uncertain and may take years to resolve. Any such new legislation or regulation, the application of laws and regulations from jurisdictions whose laws do not currently apply to the Company's business, or the application of existing laws and regulations to the Internet and other online services could have a material adverse effect on the Company's business, prospects, financial condition and results of operations.

Permits or licenses may be required from federal, state or local government authorities to operate on the Internet. No assurances can be made that such permits or licenses will be obtainable. The Company may be required to comply with future national and/or international legislation and statutes regarding conducting commerce on the Internet in all or specific countries throughout the world.



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### 9. RESEARCH AND DEVELOPMENT COSTS.

We are currently conducting product research and development in the areas of general health content, broadening and strengthening our health information delivery, as well as conducting research and development in the areas of premier health product offerings (deep verticals) and mobile and wireless communication. In addition we will continue to develop our business-to-business goods and services products. Since the Company began operations through December 31, 2000 it has spent approximately \$800,000 on the research and development of its proprietary technology. The revenues the Company achieve will be primarily from strategic alliances and direct customer revenues. Fees generated, while paying directly for research and technology costs accrued to date, will also fund the operations of the Company, which includes funding on-going technological development.

### 10. COST AND EFFECTS OF COMPLIANCE WITH ENVIRONMENTAL LAWS AND REGULATIONS

thehealthchannel.com's business does not involve the use of materials in a manufacturing process where such materials are likely to result in the violation of any existing environmental rules and/or regulations. Further, the Company does not own any real property which would lead to liability as a landowner. Therefore, the Company does not anticipate any costs associated with the compliance of environmental laws and regulations.

### 11. EMPLOYEES

As of the date hereof, we have five full-time employees and five part-time employees. We hire independent contractors on an "as needed" basis only. We have no collective bargaining agreements with our employees. We believe that our employee relationships are satisfactory. Long term, we will attempt to hire additional employees as needed based on our growth rate.

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### ITEM 2 - PROPERTIES

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Our main administrative offices are located at 260 Newport Center Drive, Suite 250, Newport Beach, California 92660, consisting of 1,284 square feet, with a monthly lease payment of \$3,852 per month, pursuant to a sublease agreement.

### ITEM 3 - LEGAL PROCEEDINGS

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The Company is not a plaintiff or a defendant in any legal proceedings.

### ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

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The Company held their annual meeting of shareholders on October 12, 2000. At that meeting and by proxy, a quorum was present and the Company received the following votes on its proposals:

Proposal	Yes	No	Abstain	Shares Voted
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## Election of Board of Directors

Mr. Donald J. Shea	45,815,507	0	948,972	46,764,479
Mr. Thomas Lonergan	45,788,107	0	976,372	46,764,479
Dr. Balazs Imre Bodai	46,117,907	0	646,572	46,664,479
Mr. Jeffrey H. Berg	46,089,107	0	675,372	46,667,479
Dr. Joseph Song	45,993,467	0	771,012	46,667,479
Approval of the 3:1 reverse stock split	43,061,359	3,520,364	182,756	46,667,479
Increase the number of authorized shares Of Common Stock	43,877,979	2,579,734	306,766	46,667,479
Ratification of 2000 Stock Option Plan	42,947,996	3,064,985	751,498	46,667,479
Appointment of Stonefield, Josephson Inc. As the Company's independent public Accountants for the fiscal year ending December 31, 2000	45,565,699	191,678	1,007,102	46,764,479

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## PART II

### ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

#### (A) MARKET INFORMATION

The Company's Common Stock is currently quoted on the Over-The-Counter Market under the Symbol "THCH". Set forth below is the trading history of the Company's Common Stock consisting of the closing price of the Company's common stock as of the last day of the month of the quarter indicated, without retail mark-up, mark-down or commissions and the inter-dealer quotations over the month indicated, all as displayed by Financial Web at [www.financialweb.com](http://www.financialweb.com):

1999	CLOSING PRICE	HIGH RISK	LOW BID
----	-----	-----	-----
July 1 - September 30	0.75	0.87	0.75
October 1- December 31	0.48	0.53	0.41
2000			
----			
January 1 - March 31	0.55	0.58	0.52
April 1 - June 30	0.29	0.31	0.24
July 1 - September 30	0.26	0.26	0.26
October 1- December 31	0.07	0.07	0.06
2001			
----			
January 1 - March 31	0.09	0.09	0.09

The above quotations are inter-dealer quotations, and the actual retail transactions may involve dealer retail mark ups, markdowns, or commissions for market makers of the Company's stock.

Except for free trading shares, all shares issued by the Company are "restricted securities" within the meaning of Rule 144 under the 1933 Act. Ordinarily, under Rule 144, a person holding restricted securities for a period of one year may, every three months, sell in ordinary brokerage transactions or

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in transactions directly with a market maker an amount equal to the greater of one percent of the Company's then-outstanding Common Stock or the average weekly trading volume during the four calendar weeks prior to such sale. Future sales of such shares and sales of shares purchased by holders of options or warrants could have an adverse effect on the market price of the Common Stock.

In the absence of a security being quoted on the NASDAQ stock market, or the Company having \$2,000,000 in net tangible assets, trading in the Company would be covered by Rule 15c2-6 of the Exchange Act for non-NASDAQ and non-exchange listed securities. Under such rule, broker/dealers who recommend such securities to persons other than established customers and accredited investors (generally institutions with assets in excess of \$5,000,000 or individuals with a net worth in excess of \$1,000,000 or an annual income exceeding \$200,000 or \$300,000, jointly with their spouse) must make a special written suitability determination for the purchaser and receive the purchaser's written agreement to a transaction prior to sale. Securities are also exempt from this rule if the market price is at least \$5.00 per share.

The Securities Enforcement and Penny Stock Reform Act of 1990 requires additional disclosure related to the market for penny stocks and for trades in any stock defined as a penny stock. Under SEC rules, "penny stock" is any security that has a market price or exercise price of less than \$5.00 per share. In addition, unless exempt, the rules require the broker/dealer to deliver, prior to any transaction involving a penny stock, a disclosure schedule explaining important concepts involving the penny stock market, the nature of such market, terms used in such market, the broker/dealer's duties to the customer, a toll-free telephone number for inquiries about the broker/dealer's disciplinary history, and the customer's rights and remedies in case of fraud or abuse in the sale. The broker/dealer must disclose commissions payable to both the broker/dealer and the registered representative, current quotations for the securities, and

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if the broker/dealer is the sole market-maker. Finally, monthly statements have to be sent disclosing recent price information for a penny stock held in the account and information on the limited market in penny stocks.

These rules have a substantial effect on the liquidation of the Company's common stock.

### (B) DIVIDENDS

The Company has not paid any dividends on its Common Stock. The Company currently intends to retain any earnings for use in its business, and therefore does not anticipate paying cash dividends in the foreseeable future.

## ITEM 6 - MANAGEMENT'S DISCUSSION AND ANALYSIS

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The following discussion regarding our financial statements should be read in conjunction with our financial statements included herewith.

### OVERVIEW

We are engaged in the business of providing healthcare information over the Internet.

### RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, selected

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financial information:

	Year Ended December 31, 1999	Year Ended December 31, 2000	Period from Inception (September 4, 1996) to December 31, 2000
Total revenue	\$ -0-	\$ 10,765	\$ 10,765
Cost of revenue	\$ -0-	\$ -0-	\$ -0-
Gross profit	\$ -0-	\$ 10,765	\$ 10,765
General, administrative, and selling expenses	\$ (3,460,728)	\$ (3,884,782)	\$ (7,345,510)
Loss from continuing operations	\$ (3,460,728)	\$ (3,874,017)	\$ (7,334,745)
Loss on discontinued operations	\$ (466,264)	\$ ( - )	\$ (2,213,648)
Loss before taxes	\$ (3,926,992)	\$ (3,874,017)	\$ (9,548,393)
Taxes on income	\$ -0-	\$ -0-	\$ -0-
Net loss	\$ (3,926,992)	\$ (3,874,017)	\$ (9,548,393)

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

RESULTS OF OPERATIONS FISCAL YEAR ENDED DECEMBER 31, 2000 COMPARED TO DECEMBER 31, 1999.

### REVENUE

We are a development stage company. Revenues for the fiscal year ended December 31, 2000 of \$10,765 were derived from advertising associated with our wireless strategy compared to no revenues for the fiscal year ended December 31, 1999.

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### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses amounted to \$3,884,782 for the year ended December 31, 2000 as compared to \$3,460,728 in 1999. This included expenses for website development of \$450,000 in 2000 as compared to \$196,000 in 1999, depreciation and amortization expense of \$333,830 in 2000 as compared to \$135,230 in 1999, rent of \$45,000 in 2000 as compared to \$1,000 in 1999, non-cash stock based compensation of \$1,290,671 in 2000 as compared to \$2,611,423 in 1999 and compensation of \$477,000 in 2000 as compared to \$96,000 in 1999. The increases reflect our upgraded website which was launched in July 2000, and the continued development of our wireless strategy, renting of our new facility effective April 2000, and an increase in staffing as we implemented our planned growth and development strategy. Additionally, the following expenses

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were also recorded during the year ended December 31, 2000, (a) an expense of approximately \$345,000 in interest was recorded in relation to our bridge loan financing in 2000, of which \$330,835 was non-cash related and (b) a non-cash expense of approximately \$300,000 was recorded as settlement of litigation expense related to Michael Grandon.

### LOSS FROM OPERATIONS

We incurred a loss from operations of \$3,874,017 for the year ended December 31, 2000 compared to a loss of \$3,460,728 for 1999. The operations of our predecessor company, Innovative Tracking Solutions Corporation ("IVTX") in 1999 are presented as discontinued operations as a result of the transfer of its assets and liabilities to a private company. The operations of the old IVTX are not related to the operations of thehealthchannel.com business going forward.

### NET LOSS

We had a net loss of \$3,874,017, for the year ended December 31, 2000, compared to a loss of \$3,926,992 in 1999.

### LIQUIDITY AND CAPITAL RESOURCES

Since our inception, we have primarily funded our capital requirements through private equity infusions. Commencing in September of 1999 and closing in August 2000, we conducted a private offering, to accredited investors only, of units, each unit consisting of one share of our common stock and one warrant exercisable for a term of two years. All shares purchased in this offering, as well as all shares underlying warrants purchased in this offering, have piggyback registration rights and are entitled to be included in this prospectus. As adjusted for our one for three reverse split, we originally priced this offering at \$2.25 per unit with a \$2.25 exercise price on the warrants. However, the price of our publicly traded stock dropped precipitously since the beginning of this private offering and we subsequently offered the units at lower prices.

Company management has raised net proceeds of \$1,410,780 under this private offering. No NASD-registered broker-dealers were involved in this offering. This private offering is exempt from the registration requirements pursuant

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to Section 4(2) of the Securities Act of 1933, as amended.

We obtained a \$30 million equity line from Swartz Private Equity LLC, subject to registration with the SEC and governed by a percentage of our trading volume. This equity line was governed by several agreements with Swartz. As a result of our conversations with the SEC, we determined that it is highly unlikely that the Swartz transaction would clear comments. As such, we determined that it is not in the best interest of the company to continue with this transaction and have terminated the agreement with Swartz and canceled the warrants provided to Swartz as part of the transaction. We remain willing to work with Swartz on future transactions should they be able to demonstrate that their transaction structure could pass scrutiny. Nonetheless, termination of the Swartz agreement, according to its terms, requires the payment of a "break-up" fee of \$200,000. While we believe that no fee is due Swartz and, we have the legal right to cancel the warrants and terminate the agreements, Swartz may attempt to pursue remedies against the company. While we firmly believe that Swartz would not prevail in any action against us, there is no guarantee that they will not recover substantial damages against us. These damages at a minimum would include the break up fee and an order to reissue the warrants. Given the current lack of revenues and funding available to the company, a damage award

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could have an adverse effect on our business operations.

We received a loan in the amount of \$250,000 from Laguna Pacific Partners L.P., a Delaware limited partnership. This loan is made pursuant to a secured note that bears interest at the rate of 6% and is payable on the earlier of February 3, 2001 or the effective date of this prospectus. The due date of this loan has been extended to the earlier of May 1, 2001, or the effective date of this prospectus. The loan is secured by all of our assets. In consideration for making this loan to us, Laguna Pacific Partners received a warrant for common stock equal to the quotient of \$250,000 divided by the closing bid of our stock immediately preceding the effective date of this prospectus. The term of this warrant is five years and the exercise price is \$1 in the aggregate. The warrant agreement contains terms, which increase the number of shares underlying the warrants commencing February 1, 2001 at the rate of 10% per month, compounding on a monthly basis, until the effective date of our registration statement. The number of shares being registered under this registration statement includes the monthly increase for February, March and April, 2001.

On August 18, 2000, we received a loan in the amount of \$250,000 from Les Dube and Irene Dube. This loan is made pursuant to a note, which bears interest at the rate of 6% and is payable on the earlier of February 18, 2001 or the effective date of this prospectus. The due date of this loan has been extended to the earlier of May 23, 2001, or the effective date of this prospectus. This loan was issued in consideration for 526,556 shares of common stock. These shares are being registered in this prospectus, and, upon repayment of this loan; these shares are to be retained by Les Dube. On the effective date of this prospectus, Les Dube may sell these shares.

As of December 31, 2000, we had outstanding current liabilities of \$1,639,857 of which \$788,349 has been approved by the Board of Directors to be settled by issuance of stock. The balance of \$856,508 consists mainly of accounts payable of approximately \$145,000, accrued professional fees of approximately \$143,000, of which \$95,000 will be satisfied by the issuance of common stock, and accrued officers' salaries \$190,000. All officers of the company have agreed to defer their compensation or receive their compensation in the form of equity until such time as the company has the financial ability to pay them. It is anticipated that loans payable will be repaid from online and wireless revenue. Our current ratio is .01. After adjusting for items that will be satisfied by stock issuance and loans payable, the new current liabilities would be \$273,672 resulting in a current ratio of .09.

We recognize that the company must generate additional resources to enable it to continue operations. Our plans include the sale of additional equity and debt securities to various private equity funds ranging from \$1,000,000 to \$15,000,000. In addition, with infusion of capital from equity funding, we plan to generate significant revenues resulting in positive cash flows by year-end. However, no assurance can be given that we will be successful in raising additional capital. Further, there can be no assurance, assuming we successfully raise additional funding, that we will achieve profitability or positive cash flow. If management is unable to raise additional capital and expected significant revenues do not result in positive cash flow, we will not be able to meet our obligations and will have to cease operations.

We do not believe that inflation has had a significant impact on our operations since our inception.

### FUTURE PLAN OF OPERATION

The company's overall plan of operations for the next 12 months include

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significant website development in four primary areas:

- a) Further develop, promote and increase product offerings in its industry leading "Anywhere, Anytime (TM)" mobile and wireless strategy. Thehealthchannel.com was a first time mover in the health sector with this technology application.
- b) Broaden overall content offerings in the areas of general health content and delivery of health goods and services.
- c) Deliver a number of "deep vertical" products in specific health topics.
- d) Implement the business-to-business revenue generating products covering a number of health areas including some unique products not currently in the marketplace.

The company's overall plan of operation also includes completion of strategic acquisitions for the purposes of revenue/profit enhancement, content development, and increased traffic to the website.

We are currently conducting product research and development in the areas of general health content, broadening and strengthening our health information delivery, as well as conducting research and development in the areas of premier health product offerings (deep verticals) and mobile and wireless communication. In addition we will continue to develop its business-to-business goods and services products.

We recently purchased (through the inclusion of our new operations center lease) the necessary infrastructure to grow and reduce our operational costs by bringing a majority of our software development in-house.

We expect to add approximately 5-10 new employees in the next fiscal year.

### PART II - OTHER INFORMATION

#### ITEM 7. FINANCIAL STATEMENTS

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The Financial Statements that constitute Item 7 are included at the end of this report beginning on Page F-1.

#### ITEM 8. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

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The Company has engaged Stonefield, Josephson, Inc., certified public accountants, 1620 26th Street, Suite 400 South, Santa Monica, California 90404 ("Stonefield") as its independent accountants for all accounting purposes related to the Company's business operations and the Company's reporting requirements. Stonefield replaced Singer Lewak Greenbaum & Goldstein, LLP, Certified Public Accountants & Management Consultants, as the Company's principal accountants as of November 29, 1999 ("Singer Lewak") for this purpose. Singer Lewak's report on the financial statements of the Company contained no adverse opinion or a disclaimer of opinion, nor was qualified or modified as to uncertainty, audit scope, or accounting principles. The engagement of Stonefield and termination of Singer Lewak was approved by the Board of Directors.

On July 28, 1999, the Company engaged Singer Lewak to act as its independent accountants for all accounting purposes related to the Registrant's business operations and reporting requirements. Singer Lewak replaced Mr. Roger G. Castro, C.P.A. Mr. Castro's report on the financial statements of the Company contained no adverse opinion or a disclaimer of opinion, or was neither qualified nor modified as to uncertainty, audit scope, or accounting principles.

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The termination of Mr. Castro and engagement of Singer Lewak was approved by the Board of Directors.

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Other than stated herein, during the Company's two most recent fiscal years and any subsequent interim period preceding such registration, declination, or dismissal, there were no disagreements with the former accountants on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedure.

### PART III

#### ITEM 9. DIRECTORS, EXECUTIVE OFFICERS, PROMOTERS AND CONTROL PERSONS; COMPLIANCE ----- WITH SECTION 16(A) OF THE EXCHANGE ACT -----

##### (A) DIRECTORS AND EXECUTIVE OFFICERS

Our directors and officers are as follows:

Name	Age	Office
Donald J. Shea	67	Chief Executive Officer, President, and Chairman of the Board of Directors
Thomas Lonergan	50	Chief Operating Officer, Vice President, Secretary, Chief Financial Officer, and Director
Balazs Imre Bodai, M.S., M.D.	45	Director
Jeffrey H. Berg, MBA, Ph.D.	59	Director
Joseph Song, M.D., F.A.C.C.	40	Director

DONALD J. SHEA, PRESIDENT, CHIEF EXECUTIVE OFFICER AND CHAIRMAN. From 1995 through 1997, Mr. Shea was Marketing Consultant to Marketing Insights, Inc., a new product development Company in Princeton, New Jersey. Prior to that he was President of Avonwood Capital Corporation, Philadelphia, Pennsylvania, a Venture Capital/Management Consulting firm; and President of Brilliant Enterprises, Inc., Philadelphia, Pennsylvania, a dental products manufacturer. Mr. Shea was also the former President and CEO of Clairol, Inc., a Division of Bristol-Myers Squibb and former Vice-President of Bristol-Myers Squibb.

THOMAS F. LONERGAN, MA, CHIEF OPERATING OFFICER, VICE PRESIDENT, SECRETARY, CHIEF FINANCIAL OFFICER, AND DIRECTOR. Mr. Lonergan was the co-founder and Vice Chairman of The IQ NOW Corporation, a deliverer of healthcare information on the Internet from 1992 through 1999. Previously, he was a Regional Director of Cardiology for Tenet Medical Group, former Director of Clinical Services at Downey Community Hospital, and has been a hospital administrator for 20 years. For 11 years he has been an instructor and director of medical technology at Coast College. Mr. Lonergan is co-founder of the American College of Cardiovascular Administrators. He has an Associate of Arts (Pre-Medicine) from Cerritos Junior College (1971), a Bachelor of Science (Pre-Medicine) from the University of California, Irvine (1973), and an Executive Masters Degree of



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Business Administration from Pepperdine University (1990).

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BALAZS IMRE BODAI, M.D., DIRECTOR. From 1985 and continuing through the present, Dr. Bodai is the Chief of Surgery at Kaiser Permanente Medical Center, Sacramento, California. He is also President of B and B Medical Research Technology, Inc., Sacramento, California; an Associate Clinical Professor of Surgery at the University of California at Davis; a Consultant to COAT, Johnson & Johnson, Newark, New Jersey; and a Senior Consultant to Sontek Medical, Inc., Higham, and Massachusetts. "Ernie" holds a Bachelor of Science and Master of Science Degrees from the School of Medicine at the University of California at Los Angeles, and a Doctor of Medicine Degree from the University of California at Davis. He is author and co-author of over 120 scientific and clinical publications in several of the leading medical journals, and author of a surgery textbook.

JEFFREY H. BERG, PH.D., DIRECTOR. Dr. Berg holds an MBA and Ph.D. in Chemistry from New York University. From September 1995 through the present, he is a senior research analyst for M.H. Meyerson & Co., Inc. From 1991 through the present, he is the President of Health Care Insights. Mr. Berg was Chicago Corporation's senior medical advisor from 1991 to 1992. Mr. Berg was security analyst for William K. Woodruff & Co. from 1990 to 1991 and Vice-President of Research for J.C. Bradford & Co. from 1987 to 1990. From 1981 to 1987, he was Vice-President of the Health Care Division of PA Consulting Services, Inc. of London, England, specializing in international technology and new product surveillance, venture capital investment, acquisition studies, and state-of-the-art for diverse areas of health care. During the 1970s, Mr. Berg developed products and conducted research for General Foods, the Patient Care Division of Johnson & Johnson Products, Inc., the Consumer Products Division of Ortho Pharmaceutical Corporation; and staffed and supervised scientists and engineers at the R&D laboratories for development of varied medical and health care products within the Johnson & Johnson family of companies. Dr. Berg holds several patents in the area of biosensor and disposable electrode technology. He has published a number of articles on topics such as biosensors, cancer therapy, biopharmaceuticals, drug infusion devices and industrial biotechnology. Dr. Berg serves as a liaison with the investment banking and scientific communities.

JOSEPH SONG, M.D., F.A.C.C., DIRECTOR. From 1994 through the present, Dr. Song has his own practice in Interventional Cardiology. From 1991 through 1994, he was an Interventional Cardiologist with Internal Medicine Specialists Medical Group, Inc. He is a Lecturer and Moderator at Downey Foundation Hospitals. Dr. Song is Clinical Assistant Professor of Medicine/Cardiology at the College of Osteopathic Medicine of the Pacific in California and a member of the Teaching Staff of the Family Practice Internship/Residency Program at Rio Hondo/Downey Community Hospital, California. He is certified by the American Board of Internal Medicine and the American Board of Cardiovascular Diseases. Dr. Song received an A.B. in Physics from Washington University in St. Louis Missouri in 1982 and his M.D. from University of Missouri-Columbia School of Medicine in 1986.

### (B) COMPLIANCE WITH SECTION 16(A) OF THE SECURITIES EXCHANGE ACT OF 1934

Section 16(a) of the Securities Exchange Act of 1934 requires the Company's officers and directors, and persons who own more than ten percent of the Company's Common Stock, to file reports of ownership and changes in ownership with the Securities and Exchange Commission ("SEC"). Officers, directors and greater than ten percent stockholders are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file. Based solely on its review of the copies of such forms received by it, or written representations from certain reporting persons, the Company believes that during

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its 2000 fiscal year, all such filing requirements applicable to its officers, directors, and greater than 10% beneficial owners were complied with.

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## ITEM 10 - EXECUTIVE COMPENSATION

### (A) SUMMARY COMPENSATION

The following table and attached notes sets forth the compensation of our executive officers and directors during the last fiscal year.

Name and Principal Position	Year	Annual Compensation			Awards	
		Salary	Bonus	Other annual Compensation	Restricted Stock Awards	Security Underlying Options
Donald J. Shea, Chief Executive Officer(1)	1999	-0-	-0-	None	32,000	-0-
	2000	\$144,000	-0-	None	486,957	-0-
Thomas P. Lonergan, Chief Operating Officer, Vice President, Chief Financial Officer, Secretary	1999	-0-	-0-	None	52,000	-0-
	2000	\$144,000	-0-	None	486,957	-0-
All officers as a group (2 persons)	1999	-0-	-0-	None	84,000	-0-
	2000	\$288,000	-0-	None	973,914	-0-

### NOTES TO EXECUTIVE COMPENSATION

The remuneration described in the table does not include our cost for benefits furnished to the named executive officers, including premiums for health insurance, reimbursement of expenses, and other benefits provided to such individual that are extended in connection with the ordinary conduct of the Company's business. The value of such benefits cannot be precisely determined, but the executive officers named below did not receive other compensation in excess of the lesser of \$25,000 or 10% of such officer's cash compensation.

During the 1999 fiscal year, beginning July 28, 1999 (inception) through December 31, 1999, no Officer or Director received any cash consideration for salary, nor any aggregate remuneration for health insurance and expenses, in excess of \$40,000.

During the 1999 fiscal year, beginning July 28, 1999 through December 31, 1999, even though their employment agreements provide for salary on an annual basis, all officers agreed to forego their cash compensation until we were better financed. During the 2000 fiscal year, Thomas P. Lonergan received cash compensation of \$60,000 and took the remainder of his salary in common stock in lieu of cash. Mr. Shea took his full 2000 salary in stock in lieu of cash.

### (C) COMPENSATION OF DIRECTORS

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The Company's By-laws state that Directors of the Company shall not receive any stated salary for their services, but, by resolution of the Board of Directors, a fixed sum and expense of attendance, if any, may be allowed for attendance at each regular and special meeting of the Board of Directors. The Company maintains directors and officers liability insurance. To date, the Company has not paid any fixed sum for expenses to board members for attendance at Board of Director meetings or in discharging their obligations as Board members.

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### ITEM 11- SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information regarding beneficial ownership of our Common Stock as of December 1, 2000 by each stockholder known by us to be the beneficial owner of more than five percent of the outstanding Common Stock, each of our directors, and all directors and officers as a group.

Name and Address	Shares of Common Stock (1)	Percent of Class (2)
Donald J. Shea (2)	211,828	*
Thomas P. Lonergan (2)	742,003	2.7%
Balazs Imre Bodai, M.S., M.D. (2)	171,522	*
Jeffrey H. Berg, MBA, Ph.D. (2)	155,133	*
Joseph Song, M.D. (2)	845,208	3.1%
All Officers and Directors as a Group (5 persons)	2,125,694	8.0%

\* Less than one percent

(1) Except as otherwise indicated, we believe that the beneficial owners of common stock listed above, based on information furnished by such owners, have sole investment and voting power with respect to such shares, subject to community property laws where applicable. Beneficial ownership is determined in accordance with the rules of the SEC and generally includes voting or investment power with respect to securities. Shares of common stock subject to options or warrants currently exercisable, or exercisable within 60 days, are deemed outstanding for purposes of computing the percentage of the person holding such options or warrants, but are not deemed outstanding for purposes of computing the percentage of any other person. Shares of Common Stock approved for issuance but not yet issued is deemed outstanding.

(2) c/o our address: 260 Newport Center Drive, Suite 250, Newport Beach, California 92660.

### ITEM 12-CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS.

The Company believes that each of the transactions set forth in this section were on terms that were as favorable as those that could have been obtained from unaffiliated parties, in that the Company has attracted limited capital from unaffiliated parties as of the date of this filing, and those transactions were conducted on terms similar or identical to the terms set forth below.

We have an employment agreement with Donald J. Shea, our President, dated September 1, 1999. This agreement has a term of three years and provides for salary of \$144,000 per year, four weeks of vacation per year, and eligibility to

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participation in all our benefit programs. There is no severance provision.

We have an employment agreement with Thomas P. Lonergan, our Vice President, Chief Operations Officer, Secretary, and Chief Financial Officer, dated September 1, 1999. This agreement has a term of three years and provides for salary of \$144,000 per year, four weeks of vacation per year, and eligibility to participation in all our benefit programs. There is no severance provision.

We have entered into an employment agreement with Mr. Minh Chau Pham wherein Mr. Pham receives a salary of \$95,000 per year and options to purchase 300,000 shares of common stock of the company at \$.06 per share. These options vest on November 1, 2001 and are exercisable for a period of 2 years from the vesting date. The options vest only if Mr. Pham is employed with the company on the vesting date.

We have a Consulting Agreement with Jeffrey Berg, a director of the Company, whereby, for a one-time payment of 2,444 shares of common stock, Mr. Berg assists us in locating, negotiating, and managing our financing.

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### PART IV

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#### ITEM 13 - EXHIBITS AND REPORTS ON FORM 8-K

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##### (A) EXHIBITS

##### Exhibit No. Document Description

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3.1	Certificate of Incorporation of Innovative Tracking Solutions Corporation, a Delaware corporation, dated September 4, 1996*
3.2	Amendment to Articles of Incorporation of Innovative Tracking Solutions Corporation, a Delaware corporation, dated May 21, 1997*
3.3	Certificate of Correction to Articles of Incorporation of Innovative Tracking Solutions Corporation, a Delaware corporation dated June 16, 1999*
3.4	Amendment to Articles of Incorporation of Innovative Tracking Solutions Corporation, a Delaware corporation, dated July 28, 1999*
3.5	Amendment to Articles of Incorporation of thehealthchannel.com, Inc., a Delaware corporation, dated August 4, 1999*
3.6	Amendment to Articles of Incorporation of thehealthchannel.com, Inc., a Delaware corporation, dated August 5, 1999*
3.7	Amended Bylaws of thehealthchannel.com, Inc., dated August 19, 1999*
10.1	Acquisition, Stock Purchase, and Exchange Agreement, dated July 28, 1999*
10.2	24/7 Media Inc. Network Affiliation Agreement, dated September 9, 1999*
10.3	Employment Agreement with Thomas P. Lonergan, dated September 1, 1999*
10.4	Employment Agreement with Donald A. Shea, dated September 1, 1999*
10.5	Agreement for Financial Public Relations Services with Market Pathways, dated August 11, 1999*
10.6	Asset & Liability Purchase and Sale Agreement between Innovative Tracking Solutions Corporation, a Nevada corporation and Innovative Tracking Solutions Corporation, a Delaware corporation, dated April 14, 1999*
10.7	Exodus Communications, Inc. Master Services Agreement, dated November 19, 1999*
10.8	Content Agreement with EarthLink Network, Inc., dated October 27,

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- 1999\*
- 10.9 Website and Revenue Sharing Agreement between The Institute for Medical Studies, Inc. and thehealthchannel.com, dated September 29, 1999\*
  - 10.10 Warrant Agreement between Institute for Medical Studies, Inc. and thehealthchannel.com dated September 29, 1999\*
  - 10.11 Healthcompass Services Agreement between thehealthchannel.com, Inc. and HealthMagic, Inc., dated February 16, 2000\*
  - 10.12 Content License Agreement between Integrative Medicine Communications, Inc. and thehealthchannel.com, dated March 24, 2000\*
  - 10.13 LIVEware5, Inc. Agreement for Services between Liveware5, Inc. and thehealthchannel.com, Inc., dated March 24, 2000\*
  - 10.14 Office Lease\*
  - 10.15 NewsEdge Contract, dated May 27, 2000\*
  - 10.16 6% Secured Note between thehealthchannel.com and Laguna Pacific Partners, L.P., dated August 1, 2000 (Incorporated by reference from Exhibit 10.2 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
  - 10.17 Unit Warrant Agreement between thehealthchannel.com and Laguna Pacific Partners, L.P., dated August 1, 2000 (Incorporated by reference from Exhibit 10.3 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*

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- 10.18 Security Agreement between thehealthchannel.com and Laguna Pacific Partners, L.P., dated August 1, 2000 (Incorporated by reference from Exhibit 10.4 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.19 Investor Representation and Warranties Agreement between thehealthchannel.com and Laguna Pacific Partners, L.P., dated August 1, 2000 (Incorporated by reference from Exhibit 10.5 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.20 Subscription Agreement between thehealthchannel.com and Laguna Pacific Partners, L.P., dated August 1, 2000 (Incorporated by reference from Exhibit 10.6 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.21 Subscription Agreement between thehealthchannel.com and Les Dube and Irene Dube, dated August 21, 2000 (Incorporated by reference from Exhibit 10.6 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.22 Investor Representation and Warranties Agreement between thehealthchannel.com and Les Dube and Irene Dube dated August 21, 2000 (Incorporated by reference from Exhibit 10.15 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.23 Employment Agreement with Minh-Chau Pham, dated May 15, 2000 \*
- 10.24 Settlement Agreement and Release between thehealthchannel.com and Michael Grandon dated August 31, 2000 (Incorporated by reference from Exhibit 10.16 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.25 Consulting Agreement between thehealthchannel.com and Lawrence W. Horwitz dated August 18, 2000 (Incorporated by reference from Exhibit 10.12 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.26 Content Partner Agreement between thehealthchannel.com and AvantGo, dated July 31, 2000 (Incorporated by reference from Exhibit 10.1 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.27 Content Distribution Agreement between thehealthchannel.com and

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- OmniSky Corporation, dated September 6, 2000 (Incorporated by reference from Exhibit 10.17 to the Registration Statement Form 10QSB filed November 20, 2000, Registration Number 0-29822)\*
- 10.28 Letter of Agreement between thehealthchannel.com and ServerLogic Corporation, dated October 12, 2000 \*
- 10.29 Consulting Agreement between thehealthchannel.com and Lawrence W. Horwitz, dated January 5, 2000\*
- 25 Power of Attorney (See Signature Page hereto)
- \* Previously filed

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### (B) REPORTS ON FORM 8-K

On January 4, 2000, the Company filed a current report on Form 8-K announcing the termination of Roger G. Castro, C.P.A. pursuant to a Form 8-K dated, dated August 12, 1999 and Form 8-K/A, dated October 12, 1999, as of July 28, 1999. Mr. Castro's report on the financial statements of the Company contained no adverse opinion or a disclaimer of opinion, or was neither qualified nor modified as to uncertainty, audit scope, or accounting principles. The termination of Mr. Castro was approved by the Board of Directors.

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### SIGNATURES

In accordance with Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended (the "Exchange Act") the Registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THEHEALTHCHANNEL.COM, INC.

By: /s/ Donald Shea

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Donald Shea, Chief Executive Officer, President  
Chairman of the Board of Directors

In accordance with the Exchange Act, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature -----	Title -----	Date ----
/s/ Thomas Lonergan ----- Thomas Lonergan	Chief Operating Officer, Vice President Secretary, Chief Financial Officer and Director	April 13, 2001
/s/ Balazs Imre Bodai ----- Balazs Imre Bodai, M.S., M.D.	Director	April 13, 2001
/s/ Jeffrey H. Berg ----- Jeffrey H. Berg, MBA, Ph.D.	Director	April 13, 2001
/s/ Joseph Song	Director	April 13, 2001

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Joseph Song, M.D., F.A.C.C.

THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2000 AND 1999

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
thehealthchannel.com, Inc.  
Newport Beach, California

We have audited the accompanying balance sheet of thehealthchannel.com, Inc. (a development stage enterprise) as of December 31, 2000, and the related statements of operations, stockholders' deficit and cash flows for the two years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements for the period from inception of operations on September 4, 1996 to December 31, 1998 was audited by other auditors whose report dated April 1, 1999, included an explanatory paragraph which expressed substantial doubt about the Company's ability to continue as a going concern.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of thehealthchannel.com, Inc. as of December 31, 2000, and the results of its operations and its cash flows for the years then ended in conformity with generally accepted accounting principles.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As shown in the financial statements,

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the Company has incurred net losses from operations, has negative cash flows from operations, and its current liabilities exceeds its current assets. These factors raise substantial doubt about the Company's ability to continue as a going concern. Management's plans in regard to these matters are also described in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

/s/ Stonefield Josephson, Inc.  
CERTIFIED PUBLIC ACCOUNTANTS

Santa Monica, California  
January 26, 2001

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### REPORT OF INDEPENDENT AUDITOR

To the Shareholders and Board of Directors  
thehealthchannel.com, Inc. (formerly  
Innovative Tracking Solutions Corporation)

I have audited the balance sheets of thehealthchannel.com, Inc. (formerly Innovative Tracking Solutions Corporation and a Development Stage Company) as of December 31, 1998, 1997 and 1996, and the related statements of operations, stockholders' equity, and cash flows for periods then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audits.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audits provide a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of thehealthchannel.com, Inc. (formerly Innovative Tracking Solutions Corporation and a Development Stage Company) at December 31, 1998, 1997 and 1996, and the results of operations and cash flows for the periods then ended, in conformity with generally accepted accounting principles.

The financial statements have been prepared assuming the Company will continue as a going concern. As discussed in Note 1, the Company has an accumulated deficit at December 31, 1998. These factors raise substantial doubt about the Company's ability to continue as going concern. Management's plan in regard to these matters is also discussed in Note 1. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

Roger G. Castro

Oxnard, California  
April 1, 1999

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

BALANCE SHEET - DECEMBER 31, 2000

## ASSETS

### CURRENT ASSETS:

Cash	\$	2,429
Prepaid expenses and other receivables		20,855

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Total current assets	\$	23,284
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PROPERTY AND EQUIPMENT, net of accumulated depreciation and amortization		543,859
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DEPOSITS		3,852
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\$	570,995
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## LIABILITIES AND STOCKHOLDERS' DEFICIT

### CURRENT LIABILITIES:

Accounts payable and accrued expenses	\$	500,672
Loans payable, stockholders		25,000
Loans payable, net of unamortized discount of \$169,164		330,836
Accrued stock based compensation		783,349

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Total current liabilities	\$	1,639,857
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### STOCKHOLDERS' DEFICIT:

Common stock; \$.001 par value, 175,000,000 shares authorized, 27,610,954 shares issued and outstanding		27,611
Additional paid-in capital		8,451,920
Deficit accumulated during the development stage		(9,548,393)

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Total stockholders' deficit	(1,068,862)
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\$	570,995
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See accompanying notes to financial statements.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## STATEMENTS OF OPERATIONS

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	Year ended December 31, 2000	Year ended December 31, 1999	From inception on September 4, 1996 December 31, 2000
NET REVENUES	\$ 10,765	\$ --	\$ 10,765
COST OF REVENUES	--	--	--
GROSS PROFIT	10,765	--	10,765
OPERATING EXPENSES:			
Depreciation	333,830	135,230	469,060
Consulting and professional fees	1,509,420	2,512,039	4,021,459
Website related	561,914	195,829	757,743
Interest expense	343,335	--	343,335
General and administrative	1,136,283	617,630	1,753,913
	3,884,782	3,460,728	7,345,510
LOSS FROM CONTINUING OPERATIONS	(3,874,017)	(3,460,728)	(7,334,745)
DISCONTINUED OPERATIONS:			
Loss on discontinued operations	--	(367,014)	(2,114,398)
Loss on disposal of segment	--	(99,250)	(99,250)
Total discontinued operations	--	(466,264)	(2,213,648)
NET LOSS	\$ (3,874,017)	\$ (3,926,992)	\$ (9,548,393)
NET LOSS PER SHARE, BASIC AND DILUTED:			
Continuing operations	\$ (0.15)	\$ (0.16)	
Discontinued operations	\$ --	\$ (0.02)	
Net loss per share	\$ (0.15)	\$ (0.18)	
WEIGHTED AVERAGE NUMBER OF SHARES OUTSTANDING, BASIC AND DILUTED	26,332,188	22,125,497	

See accompanying notes to financial statements.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

STATEMENT OF STOCKHOLDERS' DEFICIT

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DESCRIPTION -----	Common stock -----		Additional paid-in capital -----	Stock subscripti receivabl -----
	Shares -----	Amount -----		
Balance at December 31, 1997, restated for 1:3 stock split on October 12, 2000	11,388,007	\$ 11,388	\$ 379,859	\$
Shares sold for cash	3,334,252	3,334	473,130	
Shares issued in exchange for services	6,998,481	6,999	1,054,540	
Common stock subscription	184,413	184	59,816	(60,0
Net loss for the year ended December 31, 1998	-----	-----	-----	-----
Balance at December 31, 1998	21,905,153	21,905	1,967,345	(60,0
IVTX ----				
Issuance of common stock from IVTX private placement offering (Note 4)	113,043	113	112,086	60,0
Issuance of shares for services rendered on behalf of the Company (Note 4)	34,800	35	52,165	
THEHEALTHCHANNEL.COM (FORMERLY IVTX) -----				
Contribution of asset from Biologix International, Ltd. (Note 3)			947,835	
Issuance of common stock from private placement offering (Note 4)	405,934	406	510,134	(25,0
Issuance of common stock related to settlement agreements (Note 4)	501,667	502	1,796,843	

(Continued)

See accompanying notes to financial statements.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

STATEMENT OF STOCKHOLDERS' DEFICIT (CONTINUED)

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	Common stock		Additional	Stock
	Shares	Amount	paid-in capital	subscripti receivabl
Shares given directly by shareholders for services rendered on the Company's behalf (Note 4)			860,100	
Net loss for the year ended December 31, 1999				
Balance at December 31, 1999	22,960,597	22,961	6,246,508	(25,0
Shares exchanged from pools (See Note 4)	1,528,369	1,528	(1,528)	
Private placement offering, net	1,524,651	1,525	898,715	
Proceeds received from stock subscriptions				25,0
Shares issued in settlement of debt (Alphabet Media)	53,333	53	46,987	
Shares issued for services - consultants	22,105	22	25,978	
Shares issued for services (National Securities)	5,170	5	7,333	
Shares issued for services (Quinn Emanuel)	27,633	27	30,645	
Shares issued in settlement of legal matter (Benning and Fields)	21,365	21	23,310	
Shares issued in settlement (Marshall Redding)	274,508	275	172,666	
Shares issued for bridge loan (Les Dube)	526,556	527	251,973	
Warrants issuable for bridge loan (Laguna Pacific)			250,000	
Shares issued to Larry Horwitz for consulting services	666,667	667	499,333	
Net loss for the year ended December 31, 2000				
Balance at December 31, 2000	27,610,954	\$ 27,611	\$ 8,451,920	\$

See accompanying notes to financial statements.

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## INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

	Year ended December 31, 2000	Year ended December 31, 1999	From Septe Dece
	-----	-----	-----
CASH FLOWS PROVIDED BY (USED FOR) OPERATING ACTIVITIES:			
Net loss	\$ (3,874,017)	\$ (3,926,992)	\$
	-----	-----	-----
ADJUSTMENTS TO RECONCILE NET LOSS TO NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES:			
Depreciation and amortization	333,830	135,230	
Loss on disposal of division	--	99,250	
Interest expense	330,835	--	
Non cash expenses from stock issuances	1,290,671	2,611,423	
Settlement of litigation	300,000	--	
CHANGES IN ASSETS AND LIABILITIES:			
(INCREASE) DECREASE IN ASSETS:			
Accounts receivable	--	189	
Inventory	--	(10,312)	
Prepaid expenses	(60,620)	(108,447)	
Deposits	(3,852)	2,597	
(INCREASE) DECREASE IN LIABILITIES -			
accounts payable and accrued expenses	261,371	661,157	
	-----	-----	-----
Total adjustments	2,452,235	3,391,087	
	-----	-----	-----
Net cash used for operating activities	(1,421,782)	(535,905)	
	-----	-----	-----

(Continued)

See accompanying notes to financial statements.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## STATEMENTS OF CASH FLOWS (CONTINUED)

## INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS

Year ended December 31, 2000	Year ended December 31, 19
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## CASH FLOWS USED FOR INVESTING ACTIVITIES -

payments to acquire property, equipment and other assets	(39,266)	(25,818)
--	----------	----------

## CASH FLOWS PROVIDED BY (USED FOR) FINANCING ACTIVITIES:

Assets and liabilities transferred out (See Note 1)	--	(26,329)
Stock subscription receivable	25,000	(25,000)
Loans receivable	21,000	--
Proceeds from loans, including related parties	425,000	--
Proceeds from issuance of capital stock, net	900,240	682,738

Net cash provided by financing activities	1,371,240	631,409
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## NET INCREASE (DECREASE) IN CASH

CASH, beginning of year	(89,808)	69,686
-------------------------	----------	--------

CASH, end of year	\$ 2,429	\$ 92,237
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## SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES -

Non-cash consideration from debt and equity transactions	\$ 1,990,671	\$ 2,611,423
--	--------------	--------------

Proceeds from loan payable paid directly to Horwitz and Beam by Laguna Pacific on behalf of the Company	\$ 100,000	\$ --
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Acquisition of website technology and related assets	\$ --	\$ 947,835
--	-------	------------

See accompanying notes to financial statements.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## NOTES TO FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2000 AND 1999

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

#### GOING CONCERN:

The Company's financial statements are prepared using the generally accepted accounting principles applicable to a going concern, which contemplates the realization of assets and liquidation of liabilities in the normal course of business. The Company has no current source of material revenues. Without realization of additional capital, it would be unlikely for the Company to continue as a going concern. This factor raises substantial doubt about the Company's ability to continue as a going concern.

Management recognizes that the Company must generate additional resources to enable it to continue operations. Management's plans include the sale of additional equity and debt securities to various private equity funds ranging from \$2,000,000 to \$15,000,000. In

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addition, with infusion of capital from equity funding, the Company's management plans to generate significant revenues resulting in positive cash flows by year end. However, no assurance can be given that the Company will be successful in raising additional capital. Further, there can be no assurance, assuming the Company successfully raises additional funding, that the Company will achieve profitability or positive cash flow. If management is unable to raise additional capital and expected significant revenues do not result in positive cash flow, the Company will not be able to meet its obligations and will have to cease operations.

### GENERAL:

With headquarters in Newport Beach, California, thehealthchannel.com (formerly Innovative Tracking Solutions Corporation or "IVTX") is a comprehensive health information Internet portal that offers a one-step access point for consumers and professionals who want to explore a broad array of health topics. The portal currently indexes other Internet health and health-related sites, has direct links with online health-care information service centers and provides detailed coverage of medical conditions. Consumers may access a global library of health-care information while searching for products and services. The site offers a complete Internet portal for state-of-the-art continuing medical education for professionals.

The Company was incorporated under the laws of the state of Delaware on September 4, 1996.

### BUSINESS ACTIVITY:

In early 1999, IVTX management determined that the "public" status of IVTX was detrimental to IVTX' operations due to the time and expense burdens of being a public company. IVTX management then decided to take the operations of IVTX "private" by transferring all IVTX assets and liabilities to a newly formed private company and selling the public shell to a suitable company, preferably in the healthcare industry. On April 13, 1999, IVTX obtained written approval of 64.4% of the total voting stock of IVTX, voting "for" taking the operations of IVTX private and selling the public shell to a suitable company.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED:

##### BUSINESS ACTIVITY, CONTINUED:

On April 14, 1999, IVTX transferred all of its assets and liabilities based on majority stockholder approval to a newly formed private company, Innovative Tracking Solutions Corporation, a private Nevada corporation, incorporated on March 29, 1999. Innovative Tracking Solutions Corporation was formed by IVTX management specifically for the purpose of taking the operations of IVTX private. The former IVTX officers and directors, Dianna Cleveland, Lee Namisniak and Lou Weiss are the officers and directors of Innovative Tracking Solutions

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Corporation, the private company. The consideration for the transfer of assets was the assumption of all IVTX's liabilities by the newly formed private company. As a result of this transfer of assets and liabilities and the disposal of the segment of business on April 14, 1999 (which is unrelated to the present business of thehealthchannel.com), the Company recorded a loss on discontinued operations of \$367,014 and a loss on disposal of a segment of \$99,250 for the year ended December 31, 1999.

In June 1999, IVTX was introduced to thehealthchannel.com, a consumer-based health Internet web site (<http://www.thehealthchannel.com>). On July 28, 1999, IVTX, pursuant to its bylaws and general Delaware corporate law, acquired a certain asset of Biologix International, Ltd., a Delaware corporation ("Biologix") consisting of thehealthchannel.com web site and its related technology in exchange for the controlling interest in IVTX. In connection with this change of control, IVTX's name was changed to thehealthchannel.com, Inc. on July 28, 1999. The acquisition closed on July 28, 1999.

### USE OF ESTIMATES:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### FAIR VALUE:

Unless otherwise indicated, the fair values of all reported assets and liabilities which represent financial instruments, none of which are held for trading purposes, approximate the carrying values of such amounts.

### CASH:

The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED:

##### PROPERTY AND EQUIPMENT:

Property and equipment are stated at cost. Expenditures for maintenance and repairs are charged to earnings as incurred, whereas, additions, renewals, and betterments are capitalized. When property and equipment are retired or otherwise disposed of, the related cost and accumulated depreciation are removed from the respective accounts, and any gain or loss is included in operations. Depreciation is



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computed using the straight-line method over the estimated useful lives of the related assets. Website and related technology is being amortized straight-line over its estimated useful life of three years.

### INCOME TAXES:

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes," which adopts the asset and liability approach to measurement of temporary differences between financial reporting and income tax return reporting. The principal temporary difference is the net operating loss carryforward of approximately \$8,000,000 at December 31, 2000. Due to business activity during 1999 (Note 1), there are significant limitations on the Company's ability to utilize this operating loss carryforward. A deferred asset has been provided and completely offset by a valuation allowance, because its utilization does not appear to be reasonably assured. The federal net operating loss carryforward starts to expire on December 31, 2019 and the California state net operating loss carryforward starts to expire on December 31, 2004.

### DEVELOPMENT STAGE ENTERPRISE:

The Company is a development stage company as defined in Statement of Financial Accounting Standards No. 7, "Accounting and Reporting by Development Stage Enterprises." The Company is devoting substantially all of its present efforts to establish a new business, which is unrelated to the business of Innovative Tracking Solutions Corporation ("IVTX"), and its planned principal operations have not yet commenced. All losses accumulated since inception of thehealthchannel.com (Note 1) have been considered as part of the Company's development stage activities. The operations of IVTX are presented as discontinued operations as a result of the transfer of its assets and liabilities to a private company (Note 1).

### NET LOSS PER SHARE:

Net loss per share has been computed using the weighted average number of shares outstanding. Common stock equivalents have been excluded since their inclusion would reduce loss per share.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

#### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED:

##### NEW ACCOUNTING PRONOUNCEMENTS:

In December 1999, the Securities and Exchange Commission (the Commission) issued Staff Accounting Bulletin No. 101, Revenue Recognition in Financial Statements, which is to be applied beginning with the fourth fiscal quarter of fiscal years beginning after December 15, 1999, to provide guidance related to recognizing revenue in circumstances in which no specific authoritative literature exists. The adoption by the Company in the application of the Staff Accounting Bulletin to the Company's financial statements did not have a material

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change in the amount of revenues the Company ultimately realized.

In March 2000, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 44 (Interpretation 44), "Accounting for Certain Transactions Involving Stock Compensation". Interpretation 44 provides criteria for the recognition of compensation expense in certain stock-based compensation arrangements that are accounted for under APB Opinion No. 25, Accounting for Stock-Based Compensation. Interpretation 44 is effective July 1, 2000, with certain provisions that are effective retroactively to December 15, 1998 and January 12, 2000. Interpretation 44 is not expected to have any material impact on the Company's financial statements.

In June 1998, the Financial Accounting Standards Board issued SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." SFAS No. 133, as amended by SFAS No. 137, is effective for fiscal years beginning after June 15, 2000. SFAS No. 133 requires the Company to recognize all derivatives as either assets or liabilities and measure those instruments at fair value. It further provides criteria for derivative instruments to be designated as fair value, cash flow and foreign currency hedges and establishes respective accounting standards for reporting changes in the fair value of the derivative instruments. Upon adoption, the Company will be required to adjust hedging instruments to fair value in the balance sheet and recognize the offsetting gains or losses as adjustments to be reported in net income or other comprehensive income, as appropriate. The Company is evaluating its expected adoption date and currently expects to comply with the requirements of SFAS 133 in fiscal year 2001. The Company does not expect the adoption will be material to the Company's financial position or results of operations since the Company does not believe it participates in such activities.

### (2) PROPERTY AND EQUIPMENT:

On July 28, 1999, the Company acquired an asset from Biologix International, Ltd., consisting primarily of thehealthchannel.com website and related technology in exchange for 850,000 restricted shares of the Company's common stock. Website technology cost includes the design (including software configuration and interfaces), coding, installation costs to hardware and testing. The website asset (a non-monetary asset) acquired was recorded at the transferors' (Biologix International, Ltd.) historical cost basis determined under generally accepted accounting principles.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

### (2) PROPERTY AND EQUIPMENT, CONTINUED:

Property and equipment is comprised of the following:

Website and related technology	\$	987,100
Software		25,819
		-----

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	1,012,919
Less accumulated depreciation and amortization	469,060
	-----
	\$ 543,859
	=====

Depreciation and amortization expense for the years ended December 31, 2000 and 1999 amounted to \$333,830 and \$135,230, respectively.

## (3) STOCKHOLDERS' DEFICIT:

Biologix paid \$250,000 for 850,000 shares of common stock of IVTX, representing the majority controlling interest held by the officers and directors of IVTX (see Note 2 for the recording of this issuance). This purchase was made pursuant to the exemption from registration set forth in Section 4(1) of the Securities Act of 1933, as amended (the "Act"), as a non-issuer transaction. This exemption was available since the officers and directors of IVTX sold their stock to Biologix; IVTX itself did not issue any new stock. Further, Biologix agreed to contribute thehealthchannel.com assets and technology to IVTX in exchange for the IVTX shareholders agreeing to split their stock and exchange shares with the shareholders of Biologix. This exchange was made pursuant to the exemption set forth in Section 4(1) of the Act as a non-issuer transaction. This exemption was available since IVTX shareholders transferred their shares of IVTX (newly named thehealthchannel.com, Inc.) to the shareholders of Biologix who elected to exchange their shares. The shares of stock of IVTX were forward split 28.22-for-one and the IVTX shareholders opted to exchange each share they held of IVTX stock for two shares of common stock of IVTX under its new name of thehealthchannel.com, Inc. and contributed the remaining 26.22 shares each into a share exchange pool as presented in the statement of stockholders' equity. Then approximately 800 Biologix shareholders were provided with the alternative of retaining their Biologix shares or retiring their Biologix shares in exchange for IVTX shares (thehealthchannel.com shares) contained in the exchange pool on a one for one share basis. Approximately 630 Biologix shareholders elected to exchange their Biologix shares for thehealthchannel.com shares from the pool (the "Exchange").

During October 2000, the shareholders approved a stock split of 1:3 shares, the effect of which has been retroactively applied in the accompanying financial statements. The number of authorized shares of common stock was increased to 175,000,000.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

## (3) STOCKHOLDERS' DEFICIT, CONTINUED:

The Exchange was announced to shareholders of both IVTX and Biologix through press releases and a letter to IVTX shareholders. After the forward stock split, the Company (thehealthchannel.com, Inc. formerly Innovative Tracking Solutions Corporation) had 35,606,519 post split shares of common

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stock issued and outstanding. The Exchange began on August 6, 1999 and ended on October 31, 1999 to ensure that all shareholders had enough time and notice to exchange their shares. Following the conclusion of the Exchange period, the Company had approximately 12,667,000 post split shares reserved for exchange with Biologix shareholders that were not exchanged. During 2000, 1,528,369 shares were exchanged with Biologix shareholders.

During the year ended December 31, 1998, the Company sold 3,334,252 restricted (post split) shares of the Company's common stock for total proceeds of \$476,464 under Regulation D of the Securities Act of 1933.

During the year ended December 31, 1998, the Company recorded an expense from the issuance of approximately 7,000,000 post split shares in exchange for services and license agreements. Expense amounts totaling \$1,061,539 were determined based on share value of consideration given and/or consideration received, which ever was more clearly determinable.

Prior to the April 14, 1999 transfer of the IVTX assets and liabilities (Note 1), the Company had concluded a private placement offering under Rule 504 of Regulation D, whereby 113,043 (post split) shares of common stock were sold at an offering price of \$1.52 (post split) per share. This offering resulted in net proceeds of \$172,199. Also, the Company issued 34,800 (post split) shares of common stock for services rendered. The services have been recorded at a fair value of \$1.50 (post split) per share for a total of \$52,200.

In September 1999, the Company initiated a Rule 506, Regulation D private placement of 1,930,585 (post split) restricted shares of the Company's common stock from shares available from the forward stock split and 1,930,585 (post split) warrants to purchase restricted shares of the Company's common stock with an exercise price determined at 70% of the trading value at the date of grant, for net proceeds of \$1,410,780. The private placement offering was closed on August 29, 2000. The shares issued and the shares issuable upon exercise of the warrants have piggyback registration rights in the event the Company files a Registration Statement with the Securities and Exchange Commission. The warrants vest immediately and expire two years from the date of issuance.

The Company issued 501,667 shares of common stock for satisfaction of legal settlement agreements the Company entered into for a total of \$1,797,345.

During July 1999, the Company entered into a Consulting Agreement with Ocean View Management, LLC. Under the Consulting Agreement, Ocean View Management received a one time payment of 25,000 post split shares of common stock of the Company, which is recorded in accrued stock based compensation on the balance sheet. This issuance was exempt from the registration provisions of the Act by virtue of Section 4(2) of the Act, as transactions by an issuer not involving any public offering. The securities issued pursuant to the Consulting Agreement are restricted securities as defined in Rule 144.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

(3) STOCKHOLDERS' DEFICIT, CONTINUED:

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During August 1999, the Company entered into an Agreement for Financial Public Relation Services with Market Pathways Financial Relations Incorporated. Under the Agreement for Financial Public Relations Services, Market Pathways Financial Relations Incorporated received a one time payment of 28,333 post split shares of common stock of the Company and is included in accrued stock based compensation on the balance sheet. This issuance was exempt from the Registration provisions of the Act by virtue of Section 4(2) of the Act, as transactions by an issuer not involving any public offering. The securities issued pursuant to the Agreement are restricted securities as defined in Rule 144.

On December 15, 1999, shareholders conveyed 519,738 post split shares of common stock to certain individuals and 84,000 shares of common stock to officers of the Company for satisfaction of expenses and payment of salaries these individuals and officers had rendered on the Company's behalf. This resulted in recording a charge to expense and additional paid in capital of \$860,100 for the year.

During 2000, the Company entered into a Consulting Agreement with Lawrence W. Horwitz pursuant to which Mr. Horwitz agreed to provide business development and advisory services. For services rendered under this Consulting Agreement, the Company issued 666,667 post split shares of common stock of the Company (the "Shares"). The Shares were registered on Forms S-8, for which, an expense of \$500,000 has been recorded.

On August 5, 2000, the Company approved the issuance of 508,319 post split restricted shares to 12 officers, directors and consultants in payment for services rendered to the Company. The related expense amounts of \$457,487 have been recorded in accrued stock based compensation as shares had not yet been issued.

### Bridge Financing

-----

During August 2000, the Company entered into an agreement to borrow \$250,000 from Laguna Pacific Partners L.P., ("Laguna Partners") a Delaware limited partnership. This loan is secured by all assets of the Company, bears interest at 6% per annum and is payable on the earlier of 180 days or within 30 days from the effective date of the Form SB-2 above. This loan has been extended to May 1, 2001. In consideration for this loan, Laguna Partners will receive warrants for common stock equal to the quotient of \$250,000 divided by the closing bid of the Company's stock price immediately preceding the effective date of the Form SB-2 above. The term of this warrant is five years and the exercise price is \$1. The Company will record interest expense using the fair value of \$0.165 per warrant granted, measured at the date of grant using the Black Scholes model with a 70% volatility. This discount of \$250,000 is being amortized over the loan term using the imputed interest method.

During August 2000, the Company entered into an agreement to borrow \$250,000 from Les and Irene Dube, ("Dube") individuals. This loan bears interest at 6% per annum and is payable on the earlier of 180 days or within 30 days from the effective date of the Form SB-2 above. This loan has been extended to May 23, 2001. In consideration for this loan, Dube received 526,556 (post-split) common stock shares for which an amount of \$250,000 is being amortized over the life of the loan using the imputed interest method.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

## NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

### (3) STOCKHOLDERS' DEFICIT, CONTINUED:

Stock Options  
-----

On July 27, 2000, the Company enacted the 2000 Incentive and Nonstatutory Stock Option Plan (the "Plan"), which has reserved for issuance, 5,000,000 options to purchase shares of Common Stock of the Company for key employees and consultants. To date, no options have been granted under the plan.

### (4) ADVERTISING COSTS:

Advertising costs are expensed when incurred and amounted to approximately \$615,000 and \$400,000 for the years ended December 31, 2000 and 1999, respectively.

### (5) EMPLOYMENT AGREEMENTS:

The Company has employment agreements with its chief operating officer and president. The employment agreements provide for a monthly salary of \$12,000 each. The agreements commenced on September 1, 1999 and are in effect for three years from that date.

### (6) CONTINGENCIES:

The Company is involved in other various routine legal proceedings incidental to the conduct of its normal business operations. The Company's management believes that none of these legal proceedings will have a material adverse impact on the financial condition or results of operations of the Company.

The Securities and Exchange Commission ("SEC") has alleged that the exchange of shares involving the Biologix shareholders may have been in violation of the Securities Act of 1933 and thereby constituted the making of an unregistered public offering to which the Company continues to disagree. If the SEC were to prevail in its position, it would have a severe and adverse impact on the Company, and the Company's ability to continue as a going concern would be adversely affected. The financial statements do not include any adjustments that might result from the outcome of this uncertainty, as the amounts are not estimable.

The Company initiated a private placement of securities during September 1999 which closed on August 29, 2000. During this period of time, the Company sold securities to investors based on the most recent closing price on the OTC Bulletin Board or the Pink Sheets. The prices at which these securities were sold fluctuated widely, based on fluctuations in the closing prices. The Company is contingently liable in the event that an investor or investors who purchased securities in this private placement asserts a claim that the Company failed to fully disclose the fact that fluctuations in the market would cause adjustments in the price of the private placement. The Company believes that they fully disclosed this risk, however, in the event any shareholder(s) were to successfully prosecute an action against the Company, it may have a severe and adverse effect on the Company's ability to continue as a going concern. The financial statements do not include any adjustments that might result from

the outcome of this uncertainty, as the amounts are not estimable.

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

(6) CONTINGENCIES, CONTINUED:

Termination of Swartz Equity Line  
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During 2000, the Company entered into an agreement with Swartz Private Equity LLC ("Swartz") for a \$30,000,000 equity offering, subject to registration with the SEC and governed by a percentage of our trading volume. This equity line was governed by the investment agreement with Swartz that provided that the Company may place puts to Swartz over a three-year period. The Company has determined that it was highly unlikely that the Swartz transaction would clear comments based upon certain insurmountable aspects of the Swartz deal. As such, the Company terminated the agreement with Swartz. Termination of the Swartz agreement, according to its terms, requires the payment of a "break-up" fee of \$200,000. While the Company believes that no fee is due Swartz, based on the legal impossibility of this agreement, Swartz may attempt to pursue remedies against the company. Based on discussions with legal counsel, management does not believe that Swartz would prevail in any action against the Company. Accordingly, no amounts have been recorded in the accompanying financial statements as the probability of a negative outcome is remote.

Litigation  
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During 2000, the Company was named as a cross-defendant in a cross-complaint filed by its Former President in an action pending in the Superior Court State of California for the County of San Francisco, Case No. 307364. This action was initiated by Biologix International, Ltd. ("Biologix") against the Former President on October 22, 1999 alleging causes of action against the former President for: (1) temporary restraining order and preliminary and permanent injunction; (2) breach of fiduciary duty; (3) fraud by intentional misrepresentation; (4) conversion; (5) possession of personal property; (6) declaratory relief; and (7) accounting. The claims alleged by Biologix relate to the actions and conduct of the former President as an officer and director of Biologix. Thehealthchannel.com was named as a cross-defendant in the cross-complaint of the former President in a cause of action for breach of contract based upon an alleged employment agreement between the former President and Biologix. The former President claimed that the alleged employment agreement was the responsibility of thehealthchannel.com based upon thehealthchannel.com's purchase of the internet related assets from Biologix. Thehealthchannel.com was served with the cross-complaint on December 14, 1999. The former President seeks \$400,000 in damages and options to purchase one million shares of Biologix stock. The Company entered into a Settlement Agreement and Release with its Former President. Pursuant to the settlement agreement, (a) the Former President was required to transfer 266,667 thehealthchannel.com post split shares which had erroneously been issued to a Company under his control and contribute the proceeds from the sale of 66,667 thehealthchannel.com post split shares to

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the Company, withdraw all pending claims or rights to any monetary compensation, whether asserted or unasserted, stock options or stocks and waive his right to future claims or lawsuits against the Company and (b) the Company was to issue approximately 333,333 post split shares immediately, 166,667 post split shares if the weighted average trading price as determined in the agreement was at least \$2.25, 166,666 post split shares if the weighted average trading price as determined in the agreement was at least \$3.75 and 66,667 post split shares if the weighted average trading price as determined in the agreement was at least \$6.00. Pursuant to this agreement, the Company recorded an obligation of \$300,000 arising from the initial 333,333 shares at \$0.90 per share, which approximated the post split trading price per share. The transfer of 266,667 shares under the Settlement Agreement and Release with the Former President is not classified as redeemable equity in the balance sheet, as no cash payment are attached to redeem his stock. This obligation of \$300,000 is included in accrued stock based compensation on the balance sheet. The Company is contingently liable to issue 400,000 additional post split shares based upon certain stock price goals as disclosed above, and no amounts have been recorded in the accompanying financial statements

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THEHEALTHCHANNEL.COM, INC.  
(A DEVELOPMENT STAGE ENTERPRISE)

NOTES TO FINANCIAL STATEMENTS (CONTINUED)

YEARS ENDED DECEMBER 31, 2000 AND 1999

(6) CONTINGENCIES, CONTINUED:

Litigation, Continued  
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To the best knowledge of management, there is no other material litigation pending or threatened against the Company.

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