PATHFINDER BANCORP INC
Form 10-Q
November 14, 2011

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2011

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number: 000-23601

PATHFINDER BANCORP, INC.<br>(Exact Name of Company as Specified in its Charter)

FEDERAL
(State or Other Jurisdiction of Incorporation or Organization)

16-1540137
(I.R.S. Employer Identification Number)

214 West First Street, Oswego, NY 13126
(Address of Principal Executive Office) (Zip Code)
(315) 343-0057
(Issuer's Telephone Number including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
YES T NO *

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
YES T NO *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer * Accelerated filer * Non-accelerated filer*
Smaller reporting company T
(Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES * NO T

As of November 11, 2011, there were 2,979,969 shares issued and 2,617,682 shares outstanding of the Registrant's Common Stock.

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## PART I FINANCIAL INFORMATION

Item 1 - Consolidated Financial Statements

Pathfinder Bancorp, Inc.<br>Consolidated Statements of Condition<br>(Unaudited)

|  | September <br> 30, | December <br> 31, |
| :--- | :---: | ---: |
| (In thousands, except share data) | 2011 | 2010 |
| ASSETS: | $\$ 8,676$ | $\$ 6,366$ |
| Cash and due from banks | 7,112 | 7,397 |
| Interest earning deposits | 15,788 | 13,763 |
| Total cash and cash equivalents | 86,003 | 85,327 |
| Investment securities, at fair value | 1,528 | 2,134 |
| Federal Home Loan Bank stock, at cost | 294,292 | 285,296 |
| Loans | 4,003 | 3,648 |
| Less: Allowance for loan losses | 290,289 | 281,648 |
| Loans receivable, net | 10,659 | 9,432 |
| Premises and equipment, net | 1,619 | 1,709 |
| Accrued interest receivable | 562 | 375 |
| Foreclosed real estate | 3,840 | 3,840 |
| Goodwill | 7,878 | 6,915 |
| Bank owned life insurance | 2,280 | 3,402 |
| Other assets | $\$ 420,446$ | $\$ 408,545$ |
| Total assets |  |  |

LIABILITIES AND SHAREHOLDERS' EQUITY:
Deposits:

| Interest-bearing | $\$ 305,310$ | $\$ 295,786$ |
| :--- | :--- | :---: |
| Noninterest-bearing | 37,744 | 30,716 |
| Total deposits | 343,054 | 326,502 |
| Short-term borrowings | 2,000 | 13,000 |
| Long-term borrowings | 26,101 | 28,000 |
| Junior subordinated debentures | 5,155 | 5,155 |
| Other liabilities | 4,754 | 5,296 |
| Total liabilities | 381,064 | 377,953 |
| Shareholders' equity: |  |  |
| Preferred stock - CPP, par value $\$ 0.01$ per share; $\$ 1,000$ liquidation preference; |  |  |
| 1,000,000 shares authorized; 0 and 6,771 shares issued and outstanding, respectively | - | 6,225 |
| Preferred stock - SBLF, par value $\$ 0.01$ per share; $\$ 1,000$ liquidation preference; |  |  |
| 13,000 shares authorized; 13,000 and 0 shares issued and outstanding, respectively | 13,000 | - |
| Common stock, par value $\$ 0.01 ;$ authorized $10,000,000$ shares; |  |  |
| 2,979,969 and $2,972,119$ shares issued and $2,617,682$ and $2,484,832$ shares outstanding, |  |  |
| respectively | 30 | 30 |
| Additional paid in capital | 8,707 | 8,615 |
| Retained earnings | 24,444 | 24,163 |


| Accumulated other comprehensive loss | $(894$ | $(1,939)$ |  |
| :--- | :---: | :---: | :---: |
| Unearned ESOP | $(1,071$ | $)$ | - |
| Treasury stock, at cost; 362,287 and 487,287 shares, respectively | $(4,834$ | $)$ | $(6,502$ |
| Total shareholders' equity | 39,382 | 30,592 |  |
| Total liabilities and shareholders' equity | $\$ 420,446$ | $\$ 408,545$ |  |

The accompanying notes are an integral part of the consolidated financial statements.

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> Pathfinder Bancorp, Inc. Consolidated Statements of Income (Unaudited)

| (In thousands, except per share data) | For the three months ended September 30, 2011 | For the three months ended September 30, 2010 |
| :---: | :---: | :---: |
| Interest and dividend income: |  |  |
| Loans, including fees | \$4,089 | \$3,861 |
| Debt securities: |  |  |
| Taxable | 489 | 611 |
| Tax-exempt | 81 | 74 |
| Dividends | 33 | 38 |
| Federal funds sold and interest earning deposits | 1 | 1 |
| Total interest income | 4,693 | 4,585 |
| Interest expense: |  |  |
| Interest on deposits | 810 | 861 |
| Interest on short-term borrowings | 4 | 2 |
| Interest on long-term borrowings | 259 | 350 |
| Total interest expense | 1,073 | 1,213 |
| Net interest income | 3,620 | 3,372 |
| Provision for loan losses | 145 | 263 |
| Net interest income after provision for loan losses | 3,475 | 3,109 |
| Noninterest income: |  |  |
| Service charges on deposit accounts | 283 | 319 |
| Earnings on bank owned life insurance | 45 | 72 |
| Loan servicing fees | 63 | 46 |
| Net gains on sales and redemptions of investment securities | 469 | 144 |
| Net (losses) gains on sales of loans and foreclosed real estate | (80 ) | 10 |
| Debit card interchange fees | 93 | 76 |
| Other charges, commissions \& fees | 130 | 131 |
| Total noninterest income | 1,003 | 798 |
| Noninterest expense: |  |  |
| Salaries and employee benefits | 1,787 | 1,541 |
| Building occupancy | 316 | 317 |
| Data processing | 349 | 340 |
| Professional and other services | 219 | 146 |
| Advertising | 91 | 97 |
| FDIC assessments | (8 ) | 129 |
| Audits and exams | 62 | 55 |
| Other expenses | 392 | 327 |
| Total noninterest expenses | 3,208 | 2,952 |
| Income before income taxes | 1,270 | 955 |
| Provision for income taxes | 396 | 287 |
| Net income | \$874 | \$668 |
| Preferred stock dividends and discount accretion | \$581 | \$115 |


| Net income available to common shareholders | $\$ 293$ | $\$ 553$ |
| :--- | :---: | :---: |
| Earnings per common share - basic | $\$ 0.12$ | $\$ 0.22$ |
| Earnings per common share - diluted | $\$ 0.11$ | $\$ 0.22$ |
| Dividends per common share | $\$ 0.03$ | $\$ 0.03$ |

The accompanying notes are an integral part of the consolidated financial statements.

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> Pathfinder Bancorp, Inc.
> Consolidated Statements of Income
> (Unaudited)
$\left.\left.\begin{array}{lrr} & \begin{array}{rl}\text { For the nine } \\ \text { months }\end{array} & \begin{array}{r}\text { For the nine } \\ \text { months } \\ \text { ended }\end{array} \\ \text { ended }\end{array}\right) \begin{array}{rrr}\text { September }\end{array}\right\}$

| Earnings per common share - basic | $\$ 0.43$ | $\$ 0.59$ |
| :--- | :--- | :--- |
| Earnings per common share - diluted | $\$ 0.42$ | $\$ 0.59$ |
| Dividends per common share | $\$ 0.09$ | $\$ 0.09$ |

The accompanying notes are an integral part of the consolidated financial statements.

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> Pathfinder Bancorp, Inc.
> Consolidated Statements of Changes in Shareholders' Equity Nine Months Ended September 30, 2011 and September 30, 2010
> (Unaudited)


| (In thousands, except |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| share data) | Stock | Stock | Capital | Earnings | Loss | ESOP | Stock | Total |

Balance, January 1,
$2011 \$ 6,225 \$ 30 \quad \$ 8,615$ \$ 24,163 \$ (1,939 ) \$ - \$ (6,502) \$ 30,592

Comprehensive income:

| Net income | 1,887 | 1,887 |
| :--- | :--- | :--- |

Other comprehensive income (loss), net of
tax:
Unrealized holding
gains on securities

| available for sale |  |  |
| :--- | :---: | :---: |
| (net of $\$ 657$ tax |  |  |
| expense) | 982 |  |
| Unrealized holding |  |  |
| loss on financial |  |  |
| derivative (net of |  | 982 |
| $\$ 38$ tax benefit) | $(57 \quad)$ | $(57)$ |

Retirement plan
amortization and
transition



The accompanying notes are an integral part of the consolidated financial statements.

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Pathfinder Bancorp, Inc. Consolidated Statements of Cash Flows (Unaudited)



FINANCING ACTIVITIES

| Net increase in demand deposits, NOW accounts, savings accounts, |  |  |
| :--- | :--- | :--- |
| money management deposit accounts, MMDA accounts and escrow deposits | 15,928 | 38,658 |
| Net increase (decrease) in time deposits | 624 | $(7,570$ |
| Net repayments of short-term borrowings | $(11,000$ | - |
| Payments on long-term borrowings | $(6,000$ | $(5,000$ |
| Proceeds from long-term borrowings | 4,101 | 4,000 |
| Proceeds from sale of preferred stock - SBLF | 13,000 | - |


| Proceeds from exercise of stock options | 66 | - |
| :--- | :--- | :--- |
| Redemption of preferred stock - CPP | $(6,771$ | $)$ |
| Cash dividends paid to preferred shareholder - CPP | $(270$ | $)$ |
| Cash dividends paid to common shareholders | $(224$ | $)$ |
| Net cash provided by financing activities | 9,454 | $(254$ |
| Increase in cash and cash equivalents | 2,025 | 29,610 |
| Cash and cash equivalents at beginning of period | 13,763 | 5,846 |
| Cash and cash equivalents at end of period | $\$$ | 15,788 |

The accompanying notes are an integral part of the consolidated financial statements.

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Pathfinder Bancorp, Inc.<br>Consolidated Statements of Cash Flows<br>(Unaudited)

\(\left.$$
\begin{array}{lcc} & \begin{array}{l}\text { For the nine } \\
\text { months } \\
\text { ended } \\
\text { September }\end{array} & \begin{array}{l}\text { For the nine } \\
\text { months } \\
\text { ended } \\
\text { September } \\
30,2011\end{array}
$$ <br>

30,2010\end{array}\right]\)| (In thousands) | $\$ 3,299$ | $\$ 3,645$ |
| :--- | :--- | :--- |
| CASH PAID DURING THE PERIOD FOR: | 1,507 | 402 |
| Interest | 921 | 355 |
| Income taxes |  |  |
| NON-CASH INVESTING ACTIVITY |  |  |
| Transfer of loans to foreclosed real estate |  |  |

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Notes to Consolidated Financial Statements (Unaudited)

## (1) Basis of Presentation

The accompanying unaudited consolidated financial statements of Pathfinder Bancorp, Inc. and its wholly owned subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information, the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes necessary for a complete presentation of consolidated financial position, results of operations, and cash flows in conformity with generally accepted accounting principles. In the opinion of management, all adjustments, consisting of normal recurring accruals, considered necessary for a fair presentation, have been included. Certain amounts in the 2010 consolidated financial statements may have been reclassified to conform to the current period presentation. These reclassifications had no effect on net income as previously reported.

The following material under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" is written with the presumption that the users of the interim financial statements have read, or have access to, the Company's latest audited financial statements and notes thereto, together with Management's Discussion and Analysis of Financial Condition and Results of Operations as of December 31, 2010 and 2009 and for the two years then ended. Therefore, only material changes in financial condition and results of operations are discussed in the remainder of Part 1.

Operating results for the three and nine months ended September 30, 2011, are not necessarily indicative of the results that may be expected for the year ending December 31, 2011.

## (2) Earnings per Common Share

Basic earnings per share are calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Diluted earnings per share include the potential dilutive effect that could occur upon the assumed exercise of issued stock options and warrants issued to the U.S. Treasury using the treasury stock method. Unallocated common shares held by the ESOP are not included in the weighted-average number of common shares outstanding for purposes of calculating earnings per common share until they are committed to be released.

The following table sets forth the calculation of basic and diluted earnings per share:

| (\$ in thousands, except share data) | For the three months ended <br> September 30, 2011 <br> 2010 |  | For the nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Basic Earnings Per Common Share |  |  |  |  |
| Net income available to common shareholders | \$293 | \$553 | \$1,071 | \$1,473 |
| Weighted average common shares outstanding | 2,493,176 | 2,484,832 | 2,487,685 | 2,484,832 |
| Basic earnings per common share | \$0.12 | \$0.22 | \$0.43 | \$0.59 |
| Diluted Earnings Per Common Share |  |  |  |  |
| Net income available to common shareholders | \$293 | \$553 | \$ 1,071 | \$ 1,473 |
| Weighted average common shares outstanding | 2,493,176 | 2,484,832 | 2,487,685 | 2,484,832 |
| Effect of assumed exercise of stock options | 10,569 | - | 4,752 | - |


| Effect of assumed exercise of stock warrants | 43,233 | - | 43,851 | - |
| :--- | :--- | :--- | :--- | :--- |
| Diluted average common shares outstanding | $2,546,978$ | $2,484,832$ | $2,536,288$ | $2,484,832$ |
| Diluted earnings per common share | $\$ 0.11$ | $\$ 0.22$ | $\$ 0.42$ | $\$ 0.59$ |

(3) Pension and Postretirement Benefits

The Company has a noncontributory defined benefit pension plan covering substantially all employees. The plan provides defined benefits based on years of service and final average salary. In addition, the Company provides certain health and life insurance benefits for eligible retired employees. The healthcare plan is contributory with participants' contributions adjusted annually; the life insurance plan is noncontributory. Employees with less than 14 years of service as of January 1, 1995, are not eligible for the health and life insurance retirement benefits.
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The composition of net periodic pension plan costs for the three and nine months ended September 30, is detailed in the table below:

|  | For the three months <br> ended September 30, |  | For the nine months <br> ended September 30, <br> (In thousands) |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| 2011 | 2010 | 2011 | 2010 |  |
| Service cost | $\$ 82$ | $\$ 65$ | $\$ 246$ | $\$ 195$ |
| Interest cost | 103 | 94 | 310 | 282 |
| Expected return on plan assets | $(156$ | $(143$ | $(468$ | $(411$ |
| Amortization of net losses | 62 | 50 | 185 | 150 |
| Net periodic benefit cost | $\$ 91$ | $\$ 66$ | $\$ 273$ | $\$ 216$ |

The Company has not made any contributions to the defined benefit pension plan during the first nine months of 2011.
The composition of net periodic postretirement plan costs for the three and nine months ended September 30, is as follows:

|  | For the three months <br> ended September 30, <br> 2011 |  | For the nine months <br> ended September 30, <br> 2011 |  |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | $\$-$ | $\$-$ | $\$-$ | $\$-$ |
| Service cost | 5 | 5 | 15 | 15 |
| Interest cost | 5 | 5 | 14 | 14 |
| Amortization of losses and transition obligation | $\$ 10$ | $\$ 10$ | $\$ 29$ | $\$ 29$ |

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(4) Other Comprehensive Income

Accounting principles generally accepted in the United States of America, require that recognized revenue, expenses, gains and losses be included in net income. Although certain changes in assets and liabilities, such as unrealized gains and losses on available-for-sale securities, unrealized gains and losses on financial derivatives, and unrecognized gains and losses, and transition assets or obligations for defined benefit pension and postretirement plans are reported as a separate component of the shareholders' equity section of the consolidated statements of condition, such items, along with net income, are components of comprehensive income.

The components of other comprehensive income and related tax effects for the three and nine months ended September 30, are as follows:

| (In thousands) | For the three months ended September 30, |  |  |  | For the nine months ended September 30, 2011 2010 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unrealized holding (losses) gains on securities available for sale: |  |  |  |  |  |  |  |  |
| Unrealized holding gains arising during the period | \$316 |  | \$205 |  | \$2,430 |  | \$1,785 |  |
| Reclassification adjustment for net gains included in net income | (469 |  | (144 | ) | (791 |  | (172 |  |
| Net unrealized (losses) gains on securities available for sale | (153 | ) | 61 |  | 1,639 |  | 1,613 |  |
| Unrealized holding loss on financial derivative: |  |  |  |  |  |  |  |  |
| Unrealized holding loss arising during the period | (87 |  | (75 |  | (141 | ) | (229 | ) |
| Reclassification adjustment for interest expense included in net income | 16 |  | 14 |  | 46 |  | 45 |  |
| Net unrealized loss on financial derivative | (71 | ) | (61 | ) | (95 | ) | (184 | ) |
| Defined benefit pension and post retirement plans: |  |  |  |  |  |  |  |  |
| Reclassification adjustment for amortization of benefit plans' net loss |  |  |  |  |  |  |  |  |
| and transition obligation recognized in net periodic expense | 67 |  | 56 |  | 200 |  | 165 |  |
| Net change in defined benefit plans | 67 |  | 56 |  | 200 |  | 165 |  |
| Other comprehensive (loss) income before tax | (157 |  | 56 |  | 1,744 |  | 1,594 |  |
| Tax effect | 62 |  | 22 |  | (699 | ) | (638 | ) |
| Other comprehensive (loss) income | \$(95 |  | \$78 |  | \$1,045 |  | \$956 |  |

The components of accumulated other comprehensive loss and related tax effects for the dates indicated are as follows:
$\left.\begin{array}{lrr} & \begin{array}{r}\text { September } \\ 30,\end{array} & \begin{array}{r}\text { December } \\ 31,\end{array} \\ \text { (In thousands) } & 2011 & 2010 \\ \hline \text { Unrealized gains on securities available for sale } & \$ 1,147 & \$ 164 \\ \hline \text { (net of tax expense 2011 }-\$ 766 ; 2010-\$ 110) & (123 & (66) \\ \hline \text { Unrealized losses on financial derivative } & (1,890 & (2,001\end{array}\right)$

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Net post- retirement losses and transition obligation (net of tax benefit 2011-\$19; 2010-\$25)

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(5) Investment Securities

The amortized cost and estimated fair value of investment securities are summarized as follows:


December 31, 2010

|  |  | Gross | Gross | Estimated |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized | Unrealized | Unrealized | Fair |
| (In thousands) | Cost | Gains | Losses | Value |
| Debt investment securities: |  |  |  |  |
| US Treasury, agencies and GSEs | \$20,137 | \$139 | \$(253 ) | \$20,023 |
| State and political subdivisions | 19,227 | 174 | (422 | 18,979 |
| Corporate | 5,865 | 228 | (493 | 5,600 |
| Residential mortgage-backed - agency | 35,714 | 934 | (239 ) | 36,409 |
| Residential mortgage-backed - private label | 816 | 21 | - | 837 |
| Total | 81,759 | 1,496 | (1,407 ) | 81,848 |
| Equity investment securities: |  |  |  |  |
| Mutual funds: |  |  |  |  |
| Ultra short mortgage fund | 1,532 | 26 | - | 1,558 |
| Large cap equity fund | 1,129 | 93 | - | 1,222 |
| Other mutual funds | 183 | 61 | - | 244 |
| Common stock - financial services industry | 450 | 5 | - | 455 |
| Total | 3,294 | 185 | - | 3,479 |
| Total investment securities | \$85,053 | \$1,681 | \$(1,407 ) | \$85,327 |

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The amortized cost and estimated fair value of debt investments at September 30, 2011 by contractual maturity are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without penalties.

|  | Amortized <br> Cost | Estimated <br> Fair Value |
| :--- | :---: | :---: |
| (In thousands) | $\$ 2,610$ | $\$ 2,648$ |
| Due in one year or less | 14,034 | 14,104 |
| Due after one year through five years | 6,872 | 7,188 |
| Due after five years through ten years | 9,360 | 9,022 |
| Due after ten years | 48,398 | 50,082 |
| Mortgage-backed securities | $\$ 81,274$ | $\$ 83,044$ |
| Totals |  |  |

The Company's investment securities' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, are as follows:

|  | September 30, 2011 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Unrea |  |  | Unrea |  | $\mathrm{V}$ | Unrea |  | FairValue |  |
| (In thousands) | Losses |  |  |  |  |  |  |  |  |  |
| State and political subdivisions | \$(12 | ) | \$1,644 | \$- |  | \$- | \$(12 |  | \$1,644 |  |
| Corporate | (88 | ) | 6,304 | (533 |  | 1,435 | (621 |  | 7,739 |  |
| Residential mortgage-backed agency | (2 | ) | 1,935 | - |  | - | (2 | ) | 1,935 |  |
| Common stock - financial services industry | - |  | - | (2) | ) | 1 | (2 |  |  |  |
|  | \$(102 |  | \$9,883 | \$(535 |  | \$1,436 | \$(637 |  | \$11,31 |  |



We conduct a formal review of investment securities on a quarterly basis for the presence of other-than-temporary impairment ("OTTI"). We assess whether OTTI is present when the fair value of a debt security is less than its amortized cost basis at the statement of condition date. Under these circumstances, OTTI is considered to have occurred (1) if we intend to sell the security; (2) if it is "more likely than not" we will be required to sell the security

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before recovery of its amortized cost basis; or (3) the present value of expected cash flows is not sufficient to recover the entire amortized cost basis. The guidance requires that credit-related OTTI be recognized in earnings while non-credit-related OTTI on securities not expected to be sold is recognized in other comprehensive income ("OCI"). Non-credit-related OTTI is based on other factors, including illiquidity. Presentation of OTTI is made in the consolidated statement of income on a gross basis, including both the portion recognized in earnings, as well as the portion recorded in OCI.

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At September 30, 2011, four state and political subdivision securities are in unrealized loss positions. All of these positions have been in an unrealized loss positions for two months or less. Each security has an unrealized loss of less than $1.6 \%$ as compared to their respective carrying values. All positions are rated AA or better by S\&P. No other than temporary impairment is deemed present on these securities.

At September 30, 2011, eleven corporate securities were in unrealized loss positions. The first two holdings represent trust-preferred issuances from large money center financial institutions. The JP Morgan Chase floating rate trust-preferred security has a carrying value of $\$ 986,000$ and a fair value of $\$ 787,000$. The Bank of America floating rate trust-preferred security has a carrying value of $\$ 982,000$ and a fair value of $\$ 648,000$. The securities are rated A2 and Baa3 by Moody's, respectively. The securities are both floating rate notes that adjust quarterly to LIBOR. These securities are reflecting a net unrealized loss due to current similar offerings being originated at higher spreads to LIBOR, as the market currently demands a greater pricing premium for the associated risk. Management has performed a detailed credit analysis on the underlying companies and has concluded that neither issue is credit impaired. Due to the fact that each security has approximately 16 years until final maturity, and management has determined that there is no related credit impairment, the associated pricing risk is managed similar to long-term, low yielding, 15 and 30 -year fixed rate residential mortgages carried in the Company's loan portfolio. The risk is managed through the Company's interest rate risk management procedures. The Company expects the present value of expected cash flows will be sufficient to recover the amortized cost basis. Thus, the securities are not deemed to be other-than-temporarily impaired. Each of the remaining nine corporate holdings have unrealized loss positions of $2.7 \%$ or less than the associated security book value. Only one of the nine has been in a loss position for more than one month, and it has carried an unrealized loss for a total of four months. Eight of the securities are A rated or better, one security is rated BBB+. The unrealized losses relate principally to changes in interest rates subsequent to the acquisition of the specific security. No OTTI is deemed present on these securities.

Three government agency and government sponsored enterprise ("GSE") residential mortgage-backed security holdings have an unrealized loss as of September 30, 2011. The securities were issued by the Government National Mortgage Association, Federal National Mortgage Association and Federal Home Loan Mortgage Corporation. Each security has an unrealized loss of less than $\$ 1,000$ as compared to their respective carrying values. All securities have an implied AAA rating. The unrealized losses relate principally to changes in interest rates subsequent to the acquisition of the specific security. No OTTI is deemed present on these securities.

In determining whether OTTI has occurred for equity securities, the Company considers the applicable factors described above, the length of time the equity security's fair value has been below the carrying amount and whether the Company has the intent and ability to retain the equity securities for a sufficient period of time to allow for recovery. The Company holds one equity security that had a fair value less than the carrying value at September 30, 2011. A small common stock investment in The Phoenix Companies has an unrealized loss of less than $\$ 1,600$. Due to the relatively small size of the unrealized loss and short duration of the loss period, no OTTI is deemed present in relation to this security.

The following table presents a roll-forward of the amount related to credit losses recognized in earnings for the periods ended September 30:
(In thousands)
Initial credit impairment

Reductions for amounts recognized in earnings due to intent or requirement to sell
Reductions for securities sold

-     - 

Reductions for increases in cash flows expected to be collected
Ending balance - September 30
\$-
\$875

The above credit losses were related to one security that was sold at a small gain during the period ended September 30, 2011.

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Gross realized gains (losses) on sales of securities for the three and nine months ended September 30, are detailed below:

|  | For the three months ended September 30, 2011 |  |  | For the nine months ended September 30, 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2011 |  | 2010 |  |  |  | 2010 |
| Realized gains | \$469 | \$145 |  | \$796 |  | \$173 |  |
| Realized losses | - | (1 |  | ) (5 | ) | (1 | ) |
|  | \$469 | \$144 |  | \$791 |  | \$172 |  |

As of September 30, 2011 and December 31, 2010, securities with an amortized cost of $\$ 62.6$ million and $\$ 47.5$ million, respectively, were pledged to collateralize certain deposit and borrowing arrangements.

Management has reviewed its loan and mortgage-backed securities portfolios and determined that, to the best of its knowledge, little or no exposure exists to sub-prime or other high-risk residential mortgages. The Company is not in the practice of investing in, or originating these types of investments or loans.
(6) Loans

Major classifications of loans at September 30, 2011 and December 31, 2010 are as follows:

|  | September <br> 30, | December <br> 31, |
| :--- | :---: | ---: |
| (In thousands) | 2011 | 2010 |
| Residential mortgage loans: | $\$ 152,841$ | $\$ 143,661$ |
| 1-4 family first-lien residential mortgages | 3,021 | 3,569 |
| Construction | 155,862 | 147,230 |
|  |  |  |
| Commercial loans: | 70,685 | 69,042 |
| Real estate | 13,772 | 14,122 |
| Lines of credit | 22,631 | 20,779 |
| Other commercial and industrial | 2,139 | 4,826 |
| Municipal loans | 109,227 | 108,769 |
|  |  |  |
| Consumer loans: |  |  |
| Home equity and junior liens | 24,842 | 25,168 |
| Other consumer | 3,743 | 3,411 |
|  | 28,585 | 28,579 |
| Total loans | 293,674 | 284,578 |
| Net deferred loan costs | 618 | 718 |
| Less allowance for loan losses | $(4,003$ | $(3,648$ |
| Loans receivable, net | $\$ 290,289$ | $\$ 281,648$ |

The Company originates residential mortgage, commercial and consumer loans to customers throughout Oswego and parts of Onondaga counties. Although the Company has a diversified loan portfolio, a substantial portion of its borrowers' abilities to honor their contracts is dependent upon the counties' employment and economic conditions.

As of September 30, 2011, residential mortgage loans with a carrying value of $\$ 53.9$ million have been pledged by the Company to the Federal Home Loan Bank of New York under a blanket collateral agreement to secure the Company's line of credit and term borrowings.

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Loan Origination / Risk Management
The Company has lending policies and procedures in place that are designed to maximize loan income within an acceptable level of risk. Management reviews and approves these policies and procedures on a regular basis. A reporting system supplements the review process by frequently providing management with reports related to loan production, loan quality, loan delinquencies, non-performing and potential problem loans. Diversification in the loan portfolio is a means of managing risk associated with fluctuations in economic conditions.

The loan portfolio is segregated into risk rating categories based on the borrower's overall financial condition, repayment sources, guarantors, and value of collateral, if appropriate. The risk ratings are evaluated at least annually for commercial loans or when credit deficiencies arise, such as delinquent loan payments, for commercial, residential mortgage or consumer loans. Credit quality risk ratings include regulatory classifications of special mention, substandard, doubtful and loss. Loans classified as loss are considered uncollectible and are charged to the allowance for loan loss. Loans not classified are rated pass.

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The following table presents the classes of the loan portfolio, not including net deferred loan costs, summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Company's internal risk rating system as of September 30, 2011 and December 31, 2010:

September 30, 2011
Special

| (In thousands) | Pass |  | Mention | Substandard | Doubtful |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Residential mortgage loans: |  |  | Total |  |  |
| 1-4 family first-lien residential mortgages | $\$ 148,257$ | $\$ 1,359$ | $\$ 3,225$ | $\$-$ | $\$ 152,841$ |
| Construction | 3,021 | - | - | - | 3,021 |
|  | 151,278 | 1,359 | 3,225 | - | 155,862 |
| Commercial loans: |  |  |  |  |  |
| Real estate | 65,797 | 1,063 | 3,643 | 182 | 70,685 |
| Lines of credit | 12,339 | 65 | 1,368 | - | 13,772 |
| Other commercial and industrial | 21,275 | 519 | 837 | - | 22,631 |
| Municipal loans | 2,139 | - | - | - | 2,139 |
|  | 101,550 | 1,647 | 5,848 | 182 | 109,227 |
| Consumer loans: |  |  |  |  |  |
| Home equity and junior liens | 23,207 | 219 | 1,363 | 53 | 24,842 |
| Other consumer | 3,557 | 18 | 134 | 34 | 3,743 |
| Total loans | 26,764 | 237 | 1,497 | 87 | 28,585 |

December 31, 2010
Special

| (In thousands) | Pass | Mention | Substandard | Doubtful | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Residential mortgage loans: |  |  |  |  |  |
| 1-4 family first-lien residential mortgages | \$138,435 | \$1,725 | \$ 3,501 | \$- | \$ 143,661 |
| Construction | 3,569 | - | - | - | 3,569 |
|  | 142,004 | 1,725 | 3,501 | - | 147,230 |
| Commercial loans: |  |  |  |  |  |
| Real estate | 63,834 | 524 | 4,684 | - | 69,042 |
| Lines of credit | 13,280 | 28 | 814 | - | 14,122 |
| Other commercial and industrial | 19,857 | 163 | 759 | - | 20,779 |
| Municipal loans | 4,826 | - | - | - | 4,826 |
|  | 101,797 | 715 | 6,257 | - | 108,769 |
| Consumer loans: |  |  |  |  |  |
| Home equity and junior liens | 23,559 | 316 | 1,293 | - | 25,168 |
| Other consumer | 3,271 | 30 | 110 | - | 3,411 |
|  | 26,830 | 346 | 1,403 | - | 28,579 |
| Total loans | \$270,631 | \$2,786 | \$ 11,161 | \$- | \$284,578 |

Management has reviewed its loan portfolio and determined that, to the best of its knowledge, no exposure exists to sub-prime or other high-risk residential mortgages. The Company is not in the practice of originating these types of loans.

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Nonaccrual and Past Due Loans
Loans are considered past due if the required principal and interest payments have not been received within thirty days of the payment due date.

An age analysis of past due loans, segregated by portfolio segment and class of loans, as of September 30, 2011 and December 31, 2010, is detailed in the following table:

September 30, 2011

| (In thousands) <br> Residential mortgage loans: | 30-59 Days <br> Past Due | $60-89$ Days <br> Past Due | 90 Days <br> and Over | Total <br> Past Due | Current | Total Loans <br> Receivable |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 1-4 family first-lien residential <br> mortgages | $\$ 2,107$ | $\$ 908$ | $\$ 1,082$ | $\$ 4,097$ | $\$ 148,744$ | $\$ 152,841$ |
| Construction | - | - | - | - | 3,021 | 3,021 |
| Commercial loans: | 2,107 | 908 | 1,082 | 4,097 | 151,765 | 155,862 |
| Real estate | 960 | - | 1,766 | 2,726 | 67,959 | 70,685 |
| Lines of credit | 490 | 272 | 15 | 777 | 12,995 | 13,772 |
| Other commercial and industrial | 768 | 77 | 773 | 1,618 | 21,013 | 22,631 |
| Municipal loans | - | - | - | - | 2,139 | 2,139 |
|  | 2,218 | 349 | 2,554 | 5,121 | 104,106 | 109,227 |
| Consumer loans: |  |  |  |  |  |  |
| Home equity and junior liens | 173 | 342 | 607 | 1,122 | 23,720 | 24,842 |
| Other consumer | 35 | 20 | 42 | 97 | 3,646 | 3,743 |
| Total loans | 208 | 362 | 649 | 1,219 | 27,366 | 28,585 |


| (In thousands) | December 31, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 30-59 Days } \\ & \text { Past Due } \end{aligned}$ | 60-89 Days Past Due | 90 Days and Over | Total <br> Past Due | Current | Total Loans Receivable |
| Residential mortgage loans: |  |  |  |  |  |  |
| 1-4 family first-lien residential |  |  |  |  |  |  |
| Construction | - | - | - | - | 3,569 | 3,569 |
|  | 2,045 | 1,078 | 1,335 | 4,458 | 142,772 | 147,230 |
| Commercial loans: |  |  |  |  |  |  |
| Real estate | 238 | 908 | 3,680 | 4,826 | 64,216 | 69,042 |
| Lines of credit | 205 | - | 69 | 274 | 13,848 | 14,122 |
| Other commercial and industrial | 734 | 301 | 475 | 1,510 | 19,269 | 20,779 |
| Municipal loans | - | - | - | - | 4,826 | 4,826 |
|  | 1,177 | 1,209 | 4,224 | 6,610 | 102,159 | 108,769 |
| Consumer loans: |  |  |  |  |  |  |
| Home equity and junior liens | 586 | 371 | 303 | 1,260 | 23,908 | 25,168 |
| Other consumer | 15 | 7 | 62 | 84 | 3,327 | 3,411 |
|  | 601 | 378 | 365 | 1,344 | 27,235 | 28,579 |
| Total loans | \$3,823 | \$2,665 | \$5,924 | \$12,412 | \$272,166 | \$284,578 |

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Nonaccrual loans, segregated by class of loan, were as follows:

| (In thousands) | $\begin{array}{r} \text { September } \\ 30, \\ 2011 \end{array}$ | December 31, $2010$ |
| :---: | :---: | :---: |
| Residential mortgage loans: |  |  |
| 1-4 family first-lien residential mortgages | \$ 1,082 | \$1,335 |
| Construction | - | - |
|  | 1,082 | 1,335 |
| Commercial loans: |  |  |
| Real estate | 1,766 | 3,680 |
| Lines of credit | 15 | 69 |
| Other commercial and industrial | 773 | 475 |
| Municipal loans | - | - |
|  | 2,554 | 4,224 |
| Consumer loans: |  |  |
| Home equity and junior liens | 607 | 303 |
| Other consumer | 42 | 62 |
|  | 649 | 365 |
| Total nonaccrual loans | \$4,285 | \$5,924 |

There were no loans past due ninety days or more and still accruing interest at September 30, 2011 or December 31, 2010.

The Company has determined that there were no Troubled Debt Restructurings ("TDR"s) that occurred during the three month period ended September 30, 2011. Additionally, the Company has determined that there were no payment defaults during the three month period ended September 30, 2011 on TDRs that occurred within the previous twelve months.

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Impaired Loans
The following tables summarize impaired loans information by portfolio class at September 30, 2011 and December 31, 2010:

|  | September 30, 2011 |  |  | December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment | Unpaid Principal Balance | Related Allowance |
| With no related allowance recorded: |  |  |  |  |  |  |
| 1-4 family first-lien residential mortgages | \$119 | \$119 | \$- | \$185 | \$185 | \$- |
| Residential mortgage construction | - | - | - | - | - | - |
| Commercial real estate | 650 | 650 | - | 1,919 | 1,919 | - |
| Commercial lines of credit | 74 | 74 | - | - | - | - |
| Other commercial and industrial | 592 | 592 | - | 96 | 96 | - |
| Municipal | - | - | - | - | - | - |
| Home equity and junior liens | 313 | 313 | - | 411 | 411 | - |
| Other consumer | - | - | - | - | - | - |
| With an allowance recorded: |  |  |  |  |  |  |
| 1-4 family first-lien residential mortgages | 585 | 585 | 128 | 1,215 | 1,215 | 255 |
| Residential mortgage construction | - | - | - | - | - | - |
| Commercial real estate | 1,166 | 1,166 | 306 | 2,233 | 2,322 | 352 |
| Commercial lines of credit | - | - | - | 300 | 300 | 300 |
| Other commercial and industrial | 464 | 464 | 200 | 346 | 346 | 78 |
| Municipal | - | - | - | - | - | - |
| Home equity and junior liens | 135 | 135 | 61 | 252 | 252 | 110 |
| Other consumer | - | - | - | - | - | - |
| Total: |  |  |  |  |  |  |
| 1-4 family first-lien residential mortgages | 704 | 704 | 128 | 1,400 | 1,400 | 255 |
| Residential mortgage |  |  |  |  |  |  |
| Commercial real estate | 1,816 | 1,816 | 306 | 4,152 | 4,241 | 352 |
| Commercial lines of credit | 74 | 74 | - | 300 | 300 | 300 |
| Other commercial and industrial | 1,056 | 1,056 | 200 | 442 | 442 | 78 |
| Municipal | - | - | - | - | - | - |
| Home equity and junior liens | 448 | 448 | 61 | 663 | 663 | 110 |
| Other consumer |  |  |  |  |  |  |


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