MISSION WEST PROPERTIES INC Form 10-Q November 09, 2010

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-O

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2010

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission File Number 1-8383

Mission West Properties, Inc. (Exact name of registrant as specified in its charter)

Maryland
(State or other jurisdiction of incorporation or organization)

95-2635431 (I.R.S. Employer Identification No.)

10050 Bandley Drive Cupertino, California (Address of principal executive offices)

95014 (Zip Code)

(408) 725-0700 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. xYes oNo

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). oYes oNo

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Non-accelerated Smaller accelerated filer x filer o reporting (Do not check if company o a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). oYes xNo

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

As of November 9, 2010, there were 22,028,470 shares of common stock outstanding, par value \$.001 per share.

### Mission West Properties, Inc.

## $FORM~10\mbox{-}Q \\ FOR~THE~QUARTER~ENDED~SEPTEMBER~30,~2010 \\$

#### **INDEX**

| Part I     | Financial Information   |       |
|------------|---|-------|
|            |   | Page  |
| Item 1.    | Condensed Consolidated Financial Statements:  |       |
|            | Condensed Consolidated Balance Sheets as of September 30, 2010 (unaudited) and December 31, 2009                            | 2     |
|            | Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2010 and 2009 (unaudited) | 3     |
|            | Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2010 and 2009 (unaudited)           | 4     |
|            | Notes to Condensed Consolidated Financial Statements (unaudited)  | 5     |
| Item 2.    | Management's Discussion and Analysis of Financial Condition and Results of Operations                                       | 13    |
| Item 3.    | Quantitative and Qualitative Disclosures about Market Risk  | 24    |
| Item 4.    | Controls and Procedures   | 25    |
| ItCIII 7.  | Controls and Frocedures   | 23    |
| Part II    | Other Information   |       |
| Item 1.    | Legal Proceedings   | 26    |
| Item 1A.   | Risk Factors  | 26    |
| Item 6.    | Exhibits  | 26    |
| Signatures |   | 27    |
| Exhibits   |   |       |
| Exhibit    | Hartford Fixed Rate Term Loan Agreement II  |       |
| 10.16      | H of H'C I C D ' N o H  |       |
| Exhibit    | Hartford Life Insurance Company Promissory Note II  |       |
| 10.16.1    | Harfard I. G. and Anni Jane I. annua. Commun. Danni ann Nata II   |       |
| Exhibit    | Hartford Life and Accident Insurance Company Promissory Note II   |       |
| 10.16.2    | Houseford Mission West Dramatics I. D. Dood of Trust Consider Assessment and Firstens Filin                                 | ~ II  |
| Exhibit    | Hartford-Mission West Properties, L.P. Deed of Trust, Security Agreement and Fixture Filin                                  | g II  |
| 10.16.3    | Houtford Mission West Dunanties I. D. I. Dood of Tuyot Consuity A amount and Firsture Fili                                  | na II |
| Exhibit    | Hartford-Mission West Properties, L.P. I Deed of Trust, Security Agreement and Fixture Fili                                 | ng 11 |
| 10.16.4    | Houseford Composite Associated II   |       |
| Exhibit    | Hartford Carveout Indemnity Agreement II  |       |
| 10.16.5    | Houseford Environmental Indonnity Assessment H  |       |
| Exhibit    | Hartford Environmental Indemnity Agreement II   |       |
| 10.16.6    |   |       |

| Exhibit 31.1 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934   |
|--------------|---|
| Exhibit      | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934   |
| 31.2         |   |
| Exhibit 31.3 | Certification Pursuant to Rule 13a-14(a) of the Securities Exchange Act of 1934   |
| Exhibit 32   | Certification of CEO and CFO Pursuant to 18 U.S.C. § 1350, as Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002 |

#### PART I – Financial Information

#### Item 1. Condensed Consolidated Financial Statements

## MISSION WEST PROPERTIES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS

(dollars in thousands, except share and par value amounts)

| ASSETS Investments in real estate:             |    | September 30,<br>2010<br>(unaudited) |    | eember 31,<br>2009 |  |
|--|----|--------------------------------------|----|--------------------|--|
| Land   | \$ | 322,828                              | \$ | 320,911            |  |
| Buildings and improvements                     | -  | 792,956                              | -  | 799,649            |  |
| Real estate related intangible assets          |    | 3,240                                |    | 3,240              |  |
| Total investments in properties                |    | 1,119,024                            |    | 1,123,800          |  |
| Accumulated depreciation and amortization      |    | (219,295)                            |    | (204,153)          |  |
| Assets held for sale, net of accumulated       |    | , , ,                                |    |                    |  |
| depreciation                                   |    | 7,629                                |    | _                  |  |
| Net investments in properties                  |    | 907,358                              |    | 919,647            |  |
| Investment in unconsolidated joint venture     |    | 3,872                                |    | 3,828              |  |
| Net investments in real estate                 |    | 911,230                              |    | 923,475            |  |
| Cash and cash equivalents                      |    | 15,226                               |    | 986                |  |
| Restricted cash                                |    | 89                                   |    | 197                |  |
| Restricted investment in marketable securities |    | -                                    |    | 12,069             |  |
| Deferred rent receivables                      |    | 18,422                               |    | 18,711             |  |
| Other assets, net                              |    | 33,396                               |    | 30,951             |  |
| Total assets                                   | \$ | 978,363                              | \$ | 986,389            |  |
| LIABILITIES AND EQUITY                         |    |                                      |    |                    |  |
| Liabilities:                                   |    |                                      |    |                    |  |
| Mortgage notes payable                         | \$ | 349,297                              | \$ | 318,818            |  |
| Mortgage note payable (related parties)        |    | 7,860                                |    | 8,261              |  |
| Note payable (related parties)                 |    | -                                    |    | 9,325              |  |
| Revolving line of credit                       |    | -                                    |    | 14,466             |  |
| Interest payable                               |    | 1,664                                |    | 1,573              |  |
| Security deposits                              |    | 4,882                                |    | 4,849              |  |
| Deferred rental income                         |    | 5,706                                |    | 6,539              |  |
| Liabilities related to assets held for sale    |    | 33                                   |    | -                  |  |
| Dividends and distributions payable            |    | 15,793                               |    | 15,791             |  |
| Accounts payable and accrued expenses          |    | 17,992                               |    | 9,638              |  |
| Total liabilities                              |    | 403,227                              |    | 389,260            |  |
|  |    |                                      |    |                    |  |
| Commitments and contingencies (Note 9)         |    |                                      |    |                    |  |
| Equity:  |    |                                      |    |                    |  |
| Stockholders' equity attributable to Mission   |    |                                      |    |                    |  |
| West Properties, Inc.:                         |    |                                      |    |                    |  |

Preferred stock, \$.001 par value, 20,000,000 shares authorized,

none issued and outstanding Common stock, \$.001 par value, 200,000,000 shares authorized, 22,013,070 and 21,870,211 shares issued and outstanding at September 30, 2010 and December 31, 2009 22 22 Additional paid-in capital 171,692 170,606 Distributions in excess of accumulated earnings (29,384)(25,784 Total stockholders' equity attributable to Mission West Properties, Inc. 142,330 144,844 Noncontrolling interests in operating partnerships 432,806 452,285 Total equity 575,136 597,129 Total liabilities and equity 978,363 986,389

The accompanying notes are an integral part of these condensed consolidated financial statements.

-2-

# MISSION WEST PROPERTIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (dollars in thousands, except share and per share amounts)

(unaudited)

|                        | Three mont | ths ende | d Septembe  | er | Nine mont | hs ended | l Septembe | r |
|------------------------|------------|----------|-------------|----|-----------|----------|------------|---|
|                        | 2010       |          | 2009        |    | 2010      |          | 2009       |   |
| Operating revenues:    |            |          |             |    |           |          |            |   |
|                        | \$ 20,596  | \$       |             | \$ | ,         | \$       |            |   |
| Tenant reimbursements  | 3,113      |          | 4,551       |    | 11,567    |          | 13,632     |   |
| Other income           | 276        |          | 284         |    | 2,138     |          | 905        |   |
| Total operating        |            |          |             |    |           |          |            |   |
| revenues               | 23,985     |          | 25,266      |    | 75,763    |          | 76,015     |   |
|                        |            |          |             |    |           |          |            |   |
| Operating expenses:    |            |          |             |    |           |          |            |   |
| Property operating,    |            |          |             |    |           |          |            |   |
| maintenance and real   |            |          |             |    |           |          |            |   |
| estate taxes           | 6,731      |          | 6,709       |    | 19,301    |          | 19,814     |   |
| General and            |            |          | <b>-</b> 00 |    |           |          |            |   |
| administrative         | 580        |          | 589         |    | 1,661     |          | 1,743      |   |
| Depreciation and       |            |          |             |    |           |          |            |   |
| amortization           | 5,804      |          | 5,863       |    | 17,665    |          | 18,026     |   |
| Total operating        | 12.11.     |          | 10.161      |    | 20.62     |          | 20 702     |   |
| expenses               | 13,115     |          | 13,161      |    | 38,627    |          | 39,583     |   |
|                        | 10.070     |          | 10 105      |    | 25.126    |          | 26.422     |   |
| Operating income       | 10,870     |          | 12,105      |    | 37,136    |          | 36,432     |   |
| Other income           |            |          |             |    |           |          |            |   |
| (expenses):            |            |          |             |    |           |          |            |   |
| Equity in earnings of  |            |          |             |    |           |          |            |   |
| unconsolidated joint   |            |          |             |    |           |          |            |   |
| venture                | 46         |          | 72          |    | 270       |          | 237        |   |
| Interest and dividend  | 10         |          | 12          |    | 270       |          | 231        |   |
| income                 | 1          |          | 93          |    | 51        |          | 1,158      |   |
| Realized and           | -          |          | , ,         |    |           |          | 1,100      |   |
| unrealized gain from   |            |          |             |    |           |          |            |   |
| investment             | _          |          | 4,464       |    | 4,067     |          | 4,140      |   |
| Interest expense       | (5,138     | )        | (5,180      | )  | (14,765   | )        | (17,071    | ) |
| Interest expense –     | ( )        | ,        | (-,         |    | ( ):      | ,        | ( 1,11     |   |
| related parties        | (214       | )        | (202        | )  | (839      | )        | (554       | ) |
| Income from            |            | ,        |             |    |           | ,        |            |   |
| continuing operations  | 5,565      |          | 11,352      |    | 25,920    |          | 24,342     |   |
| 5 1                    |            |          |             |    |           |          |            |   |
| Discontinued           |            |          |             |    |           |          |            |   |
| operations:            |            |          |             |    |           |          |            |   |
| (Loss) from operations | (94        | )        | (110        | )  | (265      | )        | (277       | ) |
| of property held for   |            |          |             |    |           |          |            |   |
|                        |            |          |             |    |           |          |            |   |

Edgar Filing: MISSION WEST PROPERTIES INC - Form 10-Q

| sale                    |    |           |   |    |            |    |           |    |    |           |                   |
|-------------------------|----|-----------|---|----|------------|----|-----------|----|----|-----------|-------------------|
| Net income              |    | 5,471     |   |    | 11,242     |    | 25,655    |    |    | 24,065    |                   |
|                         |    |           |   |    |            |    |           |    |    |           |                   |
| Net income attributable |    |           |   |    |            |    |           |    |    |           |                   |
| to noncontrolling       |    |           |   |    |            |    |           |    |    |           |                   |
| interests               |    | (4,101    | ) |    | (8,476     | )  | (19,367   | )  |    | (18,083   | )                 |
| Net income available    |    | (1,-0-    | , |    | (3,1,0     |    | (,,-      | ,  |    | (-0,000   |                   |
| to common               |    |           |   |    |            |    |           |    |    |           |                   |
| stockholders            | \$ | 1,370     |   | \$ | 2,766      | \$ | 6,288     |    | \$ | 5,982     |                   |
| stockholders            | Ψ  | 1,570     |   | Ψ  | 2,700      | Ψ  | 0,200     |    | Ψ  | 3,702     |                   |
| Net income per          |    |           |   |    |            |    |           |    |    |           |                   |
| common share to         |    |           |   |    |            |    |           |    |    |           |                   |
|                         |    |           |   |    |            |    |           |    |    |           |                   |
| common stockholders:    | ф  | 0.06      |   | Φ. | 0.10       | ф  | 0.20      |    | ф  | 0.20      |                   |
| Basic                   | \$ | 0.06      |   | \$ | 0.13       | \$ | 0.29      |    | \$ | 0.28      |                   |
| Diluted                 | \$ | 0.06      |   | \$ | 0.13       | \$ | 0.28      |    | \$ | 0.27      |                   |
| Weighted average        |    |           |   |    |            |    |           |    |    |           |                   |
| shares of common        |    |           |   |    |            |    |           |    |    |           |                   |
| stock outstanding       |    |           |   |    |            |    |           |    |    |           |                   |
| (basic)                 |    | 21,976,67 | 9 |    | 21,770,211 | 1  | 21,938,85 | 57 |    | 21,717,7  | 13                |
| Weighted average        |    | ,,,,,,,,, |   |    | ,,,,,,,    |    | ,,,,,,,   |    |    | ,,,,,     |                   |
| shares of common        |    |           |   |    |            |    |           |    |    |           |                   |
|                         |    |           |   |    |            |    |           |    |    |           |                   |
| stock outstanding       |    | 22 100 20 | 1 |    | 21 002 202 | 7  | 22.005.00 | 12 |    | 21.050.04 | <i>c</i> <b>7</b> |
| (diluted)               |    | 22,109,39 | 1 |    | 21,902,387 | /  | 22,095,60 | 12 |    | 21,858,06 | 3/                |

The accompanying notes are an integral part of these condensed consolidated financial statements.

#### MISSION WEST PROPERTIES, INC. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (dollars in thousands)

(unaudited)

|  | Nine months ended September 30, |                |     |              |   |
|--|---------------------------------|----------------|-----|--------------|---|
|  |                                 | 2010           | 50, | 2009         |   |
| Cash flows from operating activities:                                    |                                 |                |     |              |   |
| Net income   | \$                              | 25,655         |     | \$<br>24,065 |   |
| Adjustments to reconcile net income to net cash                          |                                 |                |     |              |   |
| provided by operating activities:  |                                 |                |     |              |   |
| Depreciation and amortization  |                                 | 17,840         |     | 18,200       |   |
| Realized and unrealized gain from restricted                             |                                 | (4.06 <b>=</b> |     | (1.1.10      |   |
| investment in marketable securities                                      |                                 | (4,067         | )   | (4,140       | ) |
| Dividend income from restricted investment in                            |                                 |                |     |              |   |
| marketable securities  |                                 | -              |     | (651         | ) |
| Equity in earnings of unconsolidated joint                               |                                 |                |     |              |   |
| venture  |                                 | (270           | )   | (237         | ) |
| Distributions from unconsolidated joint                                  |                                 |                |     |              |   |
| venture  |                                 | 226            |     | 175          |   |
| Interest earned on restricted cash                                       |                                 | -              |     | (92          | ) |
| Lease termination fee related to restricted cash                         |                                 | 10,381         |     | 10,864       |   |
| Stock-based compensation expense   |                                 | 109            |     | 243          |   |
| Other  |                                 | 9              |     | -            |   |
| Changes in operating assets and liabilities, net of liabilities assumed: |                                 |                |     |              |   |
| Proceeds from sale of investment in                                      |                                 |                |     |              |   |
| marketable securities  |                                 | 16,211         |     | 3,646        |   |
| Deferred rent receivables  |                                 | 289            |     | (675         | ) |
| Other assets   |                                 | (2,062         | )   | (5,157       | ) |
| Interest payable   |                                 | 91             |     | (26          | ) |
| Security deposits  |                                 | 37             |     | (246         | ) |
| Deferred rental income   |                                 | (833           | )   | 1,561        |   |
| Accounts payable and accrued expenses                                    |                                 | 8,383          |     | 11,215       |   |
| Net cash provided by operating activities                                |                                 | 71,999         |     | 58,745       |   |
| Cash flows from investing activities:                                    |                                 |                |     |              |   |
| Improvements to real estate assets                                       |                                 | (1,699         | )   | (156         | ) |
| Restricted cash deposited into escrow                                    |                                 | -              |     | (500         | ) |
| Restricted cash released from escrow                                     |                                 | 100            |     | -            |   |
| Purchase of real estate  |                                 | (3,852         | )   | -            |   |
| Net cash used in investing activities                                    |                                 | (5,451         | )   | (656         | ) |
| Cash flows from financing activities:                                    |                                 |                |     |              |   |