CAPITOL FEDERAL FINANCIAL
Form 10-Q
February 05, 2007

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## Form 10-Q

(Mark One)
p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2006
or
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
Commission file number: 000-25391

## Capitol Federal Financial <br> (Exact name of registrant as specified in its charter)

United States
(State or other jurisdiction of incorporation
Employer
or organization)

700 Kansas Avenue, Topeka, Kansas
66603
(Address of principal executive offices) (Zip
Code)
48-1212142
(I.R.S.

Identification
No.)

位
(Address of principal executive offices)

Registrant's telephone number, including area code:
(785) 235-1341

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such requirements for the past 90 days. Yes b No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act). (Check one):

Large accelerated filer p Accelerated filer * Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes " No p

As of January 29, 2007, there were 74,123,605 shares of Capitol Federal Financial Common Stock outstanding. 1
Page
PART I -- FINANCIAL INFORMATION
Item 1. Financial Statements (Unaudited):Consolidated Balance Sheets at December 31, 2006 and September 30, 3
2006Consolidated Statements of Income for the three months endedDecember 31, 2006 and December 31, 20054Consolidated Statement of Stockholders' Equity for the three months
ended
December 31, 2006 ..... 5
Consolidated Statements of Cash Flows for the three months ended December 31, 2006 and December 31, 2005 ..... 6
Notes to Consolidated Interim Financial Statements ..... 8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations ..... 9
Item 3. Quantitative and Qualitative Disclosure about Market Risk ..... 34
Item 4. Controls and Procedures ..... 43
PART II -- OTHER INFORMATION
Item 1. Legal Proceedings ..... 43
Item 1A. Risk Factors ..... 43
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 44
Item 3. Defaults Upon Senior Securities ..... 44
Item 4. Submission of Matters to a Vote of Security Holders ..... 45
Item 5. Other Information ..... 45
Item 6. Exhibits ..... 45
Signature Page ..... 46
INDEX TO EXHIBITS ..... 47

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## PART I -- FINANCIAL INFORMATION

## Item 1. Financial Statements

CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS
(Dollars in thousands except per share data and amounts)

| ASSETS: | $\begin{aligned} & \text { December 31, } \\ & 2006 \\ & \text { (Unaudited) } \end{aligned}$ |  | $\begin{gathered} \text { September 30, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents | \$ | 187,479 | \$ | 183,242 |
| Investment securities: |  |  |  |  |
| Available-for-sale, at market (amortized cost of \$145,927 and |  |  |  |  |
| \$189,275) |  | 145,984 |  | 189,480 |
| Held-to-maturity, at cost (market value of \$692,115 and \$233,525) |  | 698,530 |  | 240,000 |
| Mortgage-related securities: |  |  |  |  |
| Trading, at market |  | -- |  | 396,904 |
| Available-for-sale, at market (amortized cost of $\$ 486,541$ and \$558,939) |  | 485,748 |  | 556,248 |
| Held-to-maturity, at cost (market value of \$1,157,631 and \$1,101,159) |  | 1,182,800 |  | 1,131,634 |
| Loans receivable held-for-sale, net |  | 1,420 |  | 1,440 |
| Loans receivable, net |  | 5,229,032 |  | 5,221,117 |
| Mortgage servicing rights ("MSR"), net |  | 6,508 |  | 6,917 |
| Capital stock of Federal Home Loan Bank ("FHLB"), at cost |  | 167,829 |  | 165,130 |
| Accrued interest receivable |  | 35,848 |  | 38,032 |
| Premises and equipment, net |  | 27,620 |  | 26,500 |
| Real estate owned, net |  | 1,770 |  | 2,409 |
| Income taxes receivable, net |  | 4,857 |  | 5,359 |
| Deferred income taxes, net |  | 14,955 |  | 20,967 |
| Other assets |  | 15,453 |  | 13,694 |
| TOTAL ASSETS | \$ | 8,205,833 | \$ | 8,199,073 |
|  |  |  |  |  |
| LIABILITIES: |  |  |  |  |
| Deposits | \$ | 3,934,707 | \$ | 3,900,431 |
| Advances from FHLB |  | 3,270,125 |  | 3,268,705 |
| Other borrowings, net |  | 53,481 |  | 53,467 |
| Advance payments by borrowers for taxes and insurance |  | 15,826 |  | 48,353 |
| Accounts payable and accrued expenses |  | 64,555 |  | 64,898 |
| Total liabilities |  | 7,338,694 |  | 7,335,854 |
|  |  |  |  |  |
| STOCKHOLDERS' EQUITY: |  |  |  |  |
| Preferred stock (\$0.01 par value) 50,000,000 shares authorized; none issued |  | -- |  | -- |
| Common stock ( $\$ 0.01$ par value) 450,000,000 shares authorized; 91,512,287 |  |  |  |  |
| shares issued as of December 31, 2006 and September 30, 2006 |  | 915 |  | 915 |
| Additional paid-in capital |  | 431,931 |  | 429,286 |
| Unearned compensation, Employee Stock Ownership Plan ("ESOP") |  | $(13,611)$ |  | $(14,784)$ |
| Unearned compensation, Recognition and Retention Plan ("RRP") |  | (737) |  | (825) |
| Retained earnings |  | 759,086 |  | 760,890 |
| Accumulated other comprehensive loss |  | (457) |  | $(1,543)$ |


| Less shares held in treasury $(17,396,732$ and $17,480,537$ shares as of |  | $(309,988)$ | $(310,720)$ |
| :---: | :---: | :---: | :---: |
| December 31, 2006 and September 30,2006, at cost $)$ | 867,139 | 863,219 |  |
| Total stockholders' equity | $\$ 8,8,205,833$ | $\$$ | $8,199,073$ |

See accompanying notes to consolidated interim financial statements.

## $\leq$ Index $>$

3

## CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)
(Dollars and share counts in thousands except per share data and amounts)
For the Three Months Ended December 31, 20062005

| INTEREST AND DIVIDEND INCOME: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans receivable | \$ | 73,192 | \$ | 75,160 |
| Mortgage-related securities |  | 19,521 |  | 19,344 |
| Investment securities |  | 6,684 |  | 4,894 |
| Cash and cash equivalents |  | 3,070 |  | 79 |
| Capital stock of FHLB |  | 2,699 |  | 2,383 |
| Total interest and dividend income |  | 105,166 |  | 101,860 |
|  |  |  |  |  |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits |  | 35,469 |  | 27,245 |
| FHLB advances |  | 40,741 |  | 39,804 |
| Other borrowings |  | 1,129 |  | 955 |
| Total interest expense |  | 77,339 |  | 68,004 |
|  |  |  |  |  |
| NET INTEREST AND DIVIDEND INCOME |  | 27,827 |  | 33,856 |
| (RECOVERY)PROVISION FOR LOAN LOSSES |  | (280) |  | 268 |
| NET INTEREST AND DIVIDEND INCOME |  |  |  |  |
| AFTER |  |  |  |  |
| (RECOVERY)PROVISION FOR LOAN LOSSES |  | 28,107 |  | 33,588 |
|  |  |  |  |  |
| OTHER INCOME: |  |  |  |  |
| Retail fees and charges |  | 4,288 |  | 4,349 |
| Loan fees |  | 661 |  | 475 |
| Insurance commissions |  | 441 |  | 424 |
| Gain on trading securities, net |  | 34 |  | -- |
| Loss on available-for-sale securities, net |  | (47) |  | -- |
| Other, net |  | 838 |  | 594 |
| Total other income |  | 6,215 |  | 5,842 |
|  |  |  |  |  |
| OTHER EXPENSES: |  |  |  |  |
| Salaries and employee benefits |  | 10,121 |  | 9,935 |
| Occupancy of premises |  | 2,870 |  | 3,098 |
| Regulatory and outside services |  | 1,643 |  | 1,199 |
| Deposit and loan transaction costs |  | 1,050 |  | 1,109 |
| Advertising |  | 889 |  | 697 |
| Other, net |  | 1,058 |  | 1,554 |
| Total other expenses |  | 17,631 |  | 17,592 |
| INCOME BEFORE INCOME TAX EXPENSE |  | 16,691 |  | 21,838 |
| INCOME TAX EXPENSE |  | 6,440 |  | 8,525 |
| NET INCOME | \$ | 10,251 | \$ | 13,313 |


| Basic earnings per common share | $\$$ | 0.14 | $\$$ | 0.18 |
| :--- | :--- | :--- | :--- | ---: |
| Diluted earnings per common share | $\$$ | 0.14 | $\$$ | 0.18 |
| Dividends declared per share | $\$$ | 0.59 | $\$$ | 0.80 |
|  |  |  |  |  |
| Weighted average number of common shares outstanding: |  | 72,627 | 72,650 |  |
| $\quad$ Basic | 72,835 | 72,972 |  |  |

See accompanying notes to consolidated interim financial statements.

## CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENT OF STOCKHOLDERS' EQUITY <br> (Unaudited) <br> (Dollars in thousands except per share data and amounts)

|  | Accumulated |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Additional | Unearned Unearned |  |  |  | Other |
| Common | Paid-In CompensathompensatiorRetainedComprehensiveTreasury |  |  |  |  |  |
| Stock | Capital | (ESOP) | (RRP) | Earnings | Loss | Stock | Total


| Balance at October 1, 2006 | \$ | 915 | \$ 429,286 | $(14,784)$ \$ | (825)\$ | 760,890 \$ | $(1,543)$ | $(310,720) \$$ | 863,219 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |
| Net income |  |  |  |  |  | 10,251 |  |  | 10,251 |
| Changes in unrealized losses on |  |  |  |  |  |  |  |  |  |
| available-for-sale securities, net of |  |  |  |  |  |  |  |  |  |
| deferred income tax thousand |  |  |  |  |  |  | 1,086 |  | 1,086 |
| Total comprehensive income |  |  |  |  |  |  |  |  | 11,337 |



Acquisition of treasury
stock (41)

Stock options
exercised $1,191 \quad 777$ 1,968

Treasury stock activity related to RRP, net (10) 4 4 (4) (10)

Amortization of unearned
compensation - RRP 8484

Stock based
compensation expense 6868

Dividends in excess of
debt service cost -
ESOP 669
Dividends on common
stock to stockholders

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| $(\$ .59$ per public share $)$ |  |  | $(12,055)$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Balance at December |  |  |  |  |  |
| 31,2006 | $\$$ | 915 | $\$ 431,931 \$(13,611) \$$ | $(737) \$ 759,086 \$$ | $(457) \$(309,988) \$ 867,139$ |

See accompanying notes to consolidated interim financial statements.
$\leq$ Index $>$

5

# CAPITOL FEDERAL FINANCIAL AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS <br> (Unaudited) <br> (Dollars in thousands) 

For the Three Months Ended
December 31,
2006
CASH FLOWS FROM OPERATING ACTIVITIES:

| Net income | \$ | 10,251 | \$ | 13,313 |
| :---: | :---: | :---: | :---: | :---: |
| Adjustments to reconcile net income to net cash provided by |  |  |  |  |
| operating activities: |  |  |  |  |
| FHLB stock dividends |  | $(2,699)$ |  | $(2,383)$ |
| Net loan origination fees capitalized |  | 468 |  | 207 |
| Amortization of net deferred loan origination fees |  | (348) |  | (332) |
| (Recovery) provision for loan losses |  | (280) |  | 268 |
| Losses (gains) on sale of premises and equipment, net |  | 3 |  | (5) |
| Gains on sale of real estate owned, net |  | (134) |  | (55) |
| Gains on sale of loans receivable held-for-sale |  | (5) |  | (4) |
| Gains on trading securities, net |  | (34) |  | -- |
| Loss on available-for-sale securities, net |  | 47 |  | -- |
| Originations of loans receivable held-for-sale |  | (252) |  | (385) |
| Proceeds from sale of loans receivable held-for-sale |  | 277 |  | 424 |
| Amortization of MSR |  | 294 |  | -- |
| Impairment of MSR |  | 115 |  | -- |
| Amortization and accretion of premiums and discounts on |  |  |  |  |
| mortgage-related and investment securities |  | 33 |  | 2,421 |
| Principal collected on trading securities |  | 7,729 |  | -- |
| Proceeds from sale of trading securities |  | 389,209 |  | -- |
| Depreciation and amortization of premises and equipment |  | 747 |  | 852 |
| Amortization of deferred debt issuance costs |  | 14 |  | 14 |
| Common stock committed to be released for allocation - ESOP |  | 1,892 |  | 1,709 |
| RRP shares sold, net of forfeitures |  | (10) |  | -- |
| Stock based compensation - stock options and RRP |  | 152 |  | 137 |
| Changes in: |  |  |  |  |
| Accrued interest receivable |  | 2,184 |  | 2,839 |
| Other assets |  | $(2,089)$ |  | 1,491 |
| Income taxes payable/receivable and deferred income taxes |  | 5,858 |  | 8,058 |
| Accounts payable and accrued expenses |  | 1,407 |  | 833 |
| Net cash provided by operating activities |  | 414,829 |  | 29,402 |
|  |  |  |  |  |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| Proceeds from maturities or calls of investment securities AFS |  | 45,000 |  | -- |
| Purchases of investment securities AFS |  | $(1,520)$ |  | -- |
| Proceeds from maturities or calls of investment securities HTM |  | 12,000 |  | -- |
| Purchases of investment securities HTM |  | $(469,620)$ |  | -- |
| Principal collected on mortgage-related securities AFS |  | 56,298 |  | 91,670 |
| Proceeds from sale of mortgage-related securities AFS |  | 15,237 |  | -- |
| Principal collected on mortgage-related securities HTM |  | 56,710 |  | 84,064 |
| Purchases of mortgage-related securities HTM |  | $(108,135)$ |  | -- |


| Loan originations, net of principal collected | $(26,578)$ | $(16,905)$ |
| :--- | ---: | ---: |
| Loan purchases, net of principal collected | 18,173 | $(84,767)$ |
| Purchases of premises and equipment, net | $(1,870)$ | $(2,449)$ |
| Proceeds from sales of real estate owned | 1,423 | 612 |
| Net cash (used in) provided by investing activities | $(402,882)$ | 72,225 |

CASH FLOWS FROM FINANCING ACTIVITIES:

| Dividends paid |  | $(12,055)$ |  | $(16,387)$ |
| :---: | :---: | :---: | :---: | :---: |
| Dividends in excess of debt service cost of ESOP, net |  | 669 |  | (79) |
| Deposits, net of withdrawals |  | 34,276 |  | $(23,060)$ |
| Proceeds from advances/line of credit from FHLB |  | -- |  | 439,300 |
| Repayments on advances/line of credit from FHLB |  | -- |  | $(475,700)$ |
| Change in advance payments by borrowers for taxes and insurance |  | $(32,527)$ |  | $(31,111)$ |
| Acquisitions of treasury stock |  | (41) |  | $(1,844)$ |
| Stock options exercised |  | 1,387 |  | 21 |
| Excess tax benefits from stock options |  | 581 |  | -- |
| Net cash used in financing activities |  | $(7,710)$ |  | $(108,860)$ |
|  |  |  |  |  |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS |  | 4,237 |  | $(7,233)$ |
| CASH AND CASH EQUIVALENTS: |  |  |  |  |
| Beginning of period |  | 183,242 |  | 58,566 |
| End of period | \$ | 187,479 |  | 51,333 |
|  |  |  |  |  |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: |  |  |  |  |
| Income tax payments | \$ | -- |  | 465 |
| Interest payments, net of interest credited to deposits | \$ | 44,009 |  | 42,653 |
|  |  |  |  |  |
| SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND |  |  |  |  |
| FINANCING ACTIVITIES: |  |  |  |  |
| Loans transferred to real estate owned | \$ | 650 |  | 582 |
|  |  |  |  |  |
| Market value change related to fair value hedge: |  |  |  |  |
| Interest rate swaps hedging FHLB advances | \$ | $(1,420)$ |  | 4,563 |

See accompanying notes to consolidated interim financial statements.
$\leq$ Index $>$
7

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## Notes to Consolidated Interim Financial Statements (Unaudited)

## 1. Basis of Financial Statement Presentation

The accompanying consolidated financial statements of Capitol Federal Financial and subsidiary (the "Company") have been prepared in accordance with generally accepted accounting principles in the United States of America ("GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2006 Annual Report on Form 10-K to the Securities and Exchange Commission ("SEC"). Interim results are not necessarily indicative of results for a full year.

In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Material estimates that are particularly susceptible to significant change in the near-term relate to the determination of the allowance for loan losses, other-than-temporary declines in the value of securities, the valuation of mortgage servicing rights, deferred income tax assets, and derivative instruments. See "Item 2- Management's Discussion and Analysis of Financial Condition and Results of Operations - Critical Accounting Policies."

The Company is the sole shareholder of Capitol Federal Savings Bank (the "Bank"). The Company's majority shareholder is Capitol Federal Savings Bank MHC ("MHC"), a federally chartered mutual holding company.

## 2. Earnings Per Share

For the quarter ended December 31, 2006, basic and diluted earnings per share were $\$ 0.14$. The Company accounts for the 3,024,574 shares acquired by its ESOP in accordance with Statement of Position ("SOP") 93-6 and the shares acquired for its RRP in a manner similar to the ESOP shares; shares acquired by the ESOP and the RRP are not considered in the basic average shares outstanding until the shares are committed for allocation or vested to an employee's individual account. The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share calculations.

For the Three Months Ended December 31,
(Dollars in thousands, except per share amounts)

| Net income | $\$$ | 10,251 | $\$$ | 13,313 |
| :--- | :--- | :--- | :--- | :--- |


| Average common shares outstanding | $72,626,122$ | $72,649,222$ |
| :--- | ---: | ---: |
| Average committed ESOP shares outstanding | 548 | 548 |
| Total basic average common shares outstanding | $72,626,670$ | $72,649,770$ |
| Effect of dilutive RRP shares | 7,869 | 3,496 |
| Effect of dilutive stock options | 200,480 | 318,278 |
| Total diluted average common shares outstanding | $72,835,019$ | $72,971,544$ |

Net earnings per share:

| Basic | $\$$ | 0.14 | $\$$ | 0.18 |
| :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.14 | $\$$ | 0.18 |

${ }^{(1)}$ Options to purchase 149,000 shares of common stock at prices between $\$ 33.69$ per share and $\$ 36.19$ per share were outstanding as of December 31, 2005, but were not included in the computation of diluted EPS because they were anti-dilutive for the three months ended December 31, 2005.

8

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## 3. Recent Accounting Pronouncements

In February 2006, the FASB issued SFAS No. 155, "Accounting for Certain Hybrid Financial Instruments." SFAS No. 155 amends SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" and SFAS No. 140 "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities." SFAS No. 155 permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that would otherwise require bifurcation, if the holder irrevocably elects to account for the whole instrument on a fair value basis, and clarifies various aspects of SFAS No. 133 and SFAS No. 140 relating to derivative financial instruments and qualifying special-purpose entities holding derivative financial instruments. The Company's adoption of SFAS No. 155 during the current quarter had no impact on its financial condition or results of operations.

In March 2006, FASB issued SFAS No. 156, "Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140." SFAS No. 156 requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract as defined in the SFAS. It requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable, and allows an entity to choose between amortization or fair value measurement methods for each class of separately recognized servicing assets and servicing liabilities. It also permits a one-time reclassification of available-for-sale securities to trading without tainting the investment portfolio, provided the available-for-sale securities are identified in some manner as offsetting the entity's exposure to changes in fair value of servicing assets or servicing liabilities. The Company's adoption of SFAS No. 156 during the current quarter had no impact on its financial condition or results of operations, as management will continue to value MSR at the lower of cost or market.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The Company and/or the Bank may from time to time make written or oral "forward looking statements," including statements contained in the documents we file with or furnish to the SEC. These forward-looking statements may be included in this Quarterly Report on Form 10-Q and the exhibits attached to it, in the Company's reports to stockholders and in other communications by the Company, which are made in good faith by us pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements include statements about our beliefs, plans, objectives, goals, expectations, anticipations, estimates and intentions, that are subject to significant risks and uncertainties, and are subject to change based on various factors, some of which are beyond our control. The words "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify forward-looking statements The following factors, among others, could cause our future results to differ materially from the plans, objectives, goals, expectations, anticipations, estimates and intentions expressed in the forward-looking statements:
our ability to continue to maintain overhead costs at reasonable levels;

- our ability to continue to originate a significant volume of one- to four-family mortgage loans in our market area;
- our ability to acquire funds from or invest funds in wholesale or secondary markets;
- the future earnings and capital levels of the Bank, which could affect the ability of the Company to pay dividends in accordance with its dividend policies;
- the credit risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
- the strength of the U.S. economy in general and the strength of the local economies in which we conduct operations;
- the effects of, and changes in, trade, monetary and fiscal policies and laws, including interest rate policies of the

Board of Governors of the Federal Reserve System;

- the effects of, and changes in, foreign and military policies of the United States Government; - inflation, interest rate, market and monetary fluctuations;
- our ability to access cost-effective funding;


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the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;

- the willingness of users to substitute competitors' products and services for our products and services; - our success in gaining regulatory approval of our products and services, when required;
the impact of changes in financial services laws and regulations, including laws concerning taxes, banking, securities and insurance;
- technological changes;
- acquisitions and dispositions;
- changes in consumer spending and saving habits; and
- our success at managing the risks involved in our business.

This list of important factors is not all inclusive. We do not undertake to update any forward-looking statement, whether written or oral, that may be made from time to time by or on behalf of the Company or the Bank.

As used in this Form 10-Q, unless we specify otherwise, "the Company," "we," "us," and "our" refer to Capitol Federal Financial, a United States corporation. "Capitol Federal Savings," and "the Bank," refer to Capitol Federal Savings Bank, a federal savings bank and the wholly-owned subsidiary of the Company. "MHC" refers to Capitol Federal Savings Bank MHC, a mutual holding company and majority-owner of the Company.

The following discussion and analysis is intended to assist in understanding the financial condition and results of operations of the Company. It should be read in conjunction with the consolidated financial statements and notes presented in this report. The discussion includes comments relating to the Bank, since the Bank is wholly owned by the Company and comprises the majority of assets and is the principal source of income for the Company. This discussion and analysis should be read in conjunction with the management discussion and analysis included in the Company's 2006 Annual Report on Form 10-K to the SEC.

## Executive Summary

The following summary should be read in conjunction with our Management's Discussion and Analysis of Financial Condition and Results of Operations in its entirety.

Our principal business consists of attracting deposits from the general public and investing those funds primarily in permanent loans secured by first mortgages on owner-occupied, one- to four-family residences. We also originate consumer loans, loans secured by first mortgages on nonowner-occupied one- to four-family residences, permanent and construction loans secured by one- to four-family residences, commercial real estate loans and multi-family real estate loans. While our primary business is the origination of one- to four-family mortgage loans funded through retail deposits, we also purchase whole loans and invest in certain investment and mortgage-related securities using FHLB advances as an additional funding source.

The Company is significantly affected by prevailing economic conditions including federal monetary and fiscal policies and federal regulation of financial institutions. Deposit balances are influenced by a number of factors including interest rates paid on competing personal investments, the level of personal income, and the personal rate of savings within our market areas. Lending activities are influenced by the demand for housing and other loans, as well as interest rate pricing competition from other lending institutions. The primary sources of funds for lending activities include deposits, loan repayments, investment income, borrowings, and funds provided from operations.

The Company's results of operations are primarily dependent on net interest income, which is the difference between the interest earned on loans, mortgage-related securities, and investments, and the interest paid on deposits and borrowings. We generally price our loan and deposit products based upon an analysis of our competition and changes in market rates. On a weekly basis, management reviews deposit flows, loan demand, cash levels, and changes in several market rates to assess all pricing strategies. While we do not explicitly price our products at a margin to a specific market rate or index, our products tend to be priced at a margin to general market rates or indices. While national market rates change constantly, and rates offered by competitors with nationwide delivery channels may change during a business day, our offered rates generally remain available to customers for up to a week on deposit products and several days to a week on loan products. Our one- to four-family mortgage loans are generally priced based upon the 10-year Treasury rate while the rates on our deposits are generally priced based upon short-term Treasury rates. The majority of our loans are fixed-rate products with maturities up to 30 years, while the majority of our deposits have maturity or reprice dates of less than two years.

During the quarter, the Federal Open Market Committee of the Federal Reserve Board left the Federal Funds rate unchanged at $5.25 \%$, but indicated continued inflationary concerns and concerns over the potential impact of the slowdown in the housing market on the economy. The Federal Funds rate is the rate at which depository institutions lend reserve requirement surplus balances at the Federal Reserve to other depository institutions in deficit of their reserve requirement. An increase in this rate does not directly impact the rates offered to loan and deposit consumers, but the trickle-down effect caused by an increase in borrowing costs for banks may be eventually realized in mortgage, consumer, and corporate loan rates and deposit rates.

During the first quarter of fiscal year 2007, the yield curve remained inverted, which was a continuation of the flat or inverted yield curve environment realized through the majority of fiscal year 2006. This yield curve environment has resulted in the compression of the Company's net interest margin, as the interest-earning assets of the Company generally take longer to reprice relative to its interest-bearing liabilities. The current inverted yield curve environment is likely to cause a continuation of the net interest margin compression during fiscal year 2007.

Net income for the first quarter of fiscal year 2007 was $\$ 10.3$ million compared to $\$ 13.3$ million for the same period in the prior fiscal year. The $\$ 3.0$ million decrease in net income was primarily a result of a $\$ 9.3$ million increase in interest expense, which was partially offset by a $\$ 3.3$ million increase in interest and dividend income and a $\$ 2.1$ million decrease in income tax expense as a result of decreased earnings. The increase in interest expense was mainly attributable to higher rates on the certificate of deposit and money market portfolios, and, to a lesser extent, the interest rate swaps which are all generally priced based upon short-term interest rates (two year and shorter maturities). The $\$ 3.3$ million increase in interest and dividend income was primarily a result of a $\$ 3.0$ million increase in interest on cash and cash equivalents and a $\$ 1.8$ million increase in interest income from investment securities, which was partially offset by a $\$ 2.0$ million decrease in interest income on loans receivable.

During the quarter, management continued its fiscal year 2006 asset management strategy of shortening the average life of the Bank's assets to address the interest rate sensitivity that has occurred during the current interest rate environment. During the current quarter, all trading securities were sold, and proceeds invested into short-term securities, generally with terms to maturity or reprice of two years or less. Management intends to continue purchasing short-term securities and adjustable-rate securities with terms to maturity or reprice of generally two years or less for the foreseeable future.

The Bank experienced continued high levels of competition for retail deposit dollars due to aggressive pricing by other financial institutions in its local markets. The Bank increased the average rates on its money market and certificate of deposit portfolios to remain competitive, with an emphasis on the mid-term maturity certificate of deposit market, which has resulted in an increase in the average cost of the deposit portfolio of 10 basis points. Management continues to monitor the Bank's local deposit market pricing environment for its impact on the Bank's operations and will adjust the Bank's pricing on deposit accounts accordingly. Management actively looks for pricing opportunities that will allow the Bank to maintain its current size or grow in a profitable manner.

Subsequent to December 31, 2006, management did not renew $\$ 200.0$ million of maturing FHLB advances as the renewal rate on the advances was approximately $5.30 \%$ compared to the rate on the maturing advances of $3.37 \%$. The interest rate on the Bank's short-term investment opportunities for these funds were less than or equal to what the rate would have been on the new advances. Management will continue to monitor the Bank's investment opportunities and balance those opportunities with the cost of FHLB advances or other funding sources. See additional discussion of interest rate risk in "Item 7A. Quantitative and Qualitative Disclosure About Market Risk."

## Available Information

Company and financial information, including Press Releases, Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to those reports can be obtained free of charge from our investor relations website, http://ir.capfed.com. SEC filings are available on our website immediately after they are electronically filed with or furnished to the SEC, and are also available on the SEC's website at www.sec.gov.

## Critical Accounting Policies

Our most critical accounting policies are the methodologies used to determine the allowance for loan losses, other-than-temporary declines in the value of securities, the valuation of MSR and deferred income tax assets, and our

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policy regarding derivative instruments. These policies are important to the presentation of our financial condition and results of operations, involve a high degree of complexity, and require management to make difficult and subjective judgments that may require assumptions or estimates about highly uncertain matters. The use of different judgments, assumptions, and estimates could cause reported results to differ materially. These critical accounting policies and their application are reviewed at least annually by our audit committee and board of directors. The following is a description of our critical accounting policies and an explanation of the methods and assumptions underlying their application.

Allowance for Loan Losses. Management maintains an allowance for loan losses to absorb losses known and inherent in the loan portfolio based upon ongoing quarterly assessments of the loan portfolio. Our methodology for assessing the appropriateness of the allowance consists of several key elements, which includes a formula allowance, specific allowances for identified problem loans and portfolio segments, and knowledge of economic conditions that may lead to credit risk concerns about the loan portfolio or segments of the loan portfolio. In addition, the allowance incorporates the results of measuring impaired loans as provided in Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan" and SFAS No. 118, "Accounting by Creditors for Impairment of a Loan - Income Recognition and Disclosures." These accounting standards prescribe the measurement methods, income recognition and disclosures related to impaired loans.

One- to four-family mortgage loans and consumer loans that are not impaired, as defined in SFAS No. 114 and No. 118, are collectively evaluated for impairment using a formula allowance as permitted by SFAS No. 5, "Accounting for Contingencies". Loans on residential properties with greater than four units, residential construction loans and commercial properties that are delinquent or where the borrower's total loan concentration balance is greater than $\$ 1.5$ million (excluding one- to four-family mortgage loans) are evaluated for impairment on a loan by loan basis at least annually. If no impairment exists, these loans are included in the formula allowance. The formula allowance is calculated by applying loss factors to outstanding loans based on the internal risk evaluation of pools of loans. Changes in risk evaluations of both performing and non-performing loans affect the amount of the formula allowance. Loss factors are based both on our historical loss experience and on significant factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. Loan loss factors for portfolio segments are representative of the credit risks associated with loans in those segments. The greater the credit risks associated with a particular segment, the greater the loss factor. Loss factors increase as individual loans become classified, delinquent, the foreclosure process begins, or as economic conditions warrant.

Management reviews the appropriateness of the allowance based upon its evaluation of then-existing economic and business conditions affecting our key lending areas. Other conditions management considers in determining the appropriateness of the allowance include, but are not limited to, changes in our underwriting standards, credit quality trends (including changes in the balance and characteristics of non-performing loans expected to result from existing economic conditions), trends in collateral values, loan volumes and concentrations, and recent loss experience in particular segments of the portfolio as of the balance sheet date. Management also measures the impact that such conditions were believed to have had on the collectibility of impaired loans.

Senior management reviews these conditions quarterly. To the extent that any of these conditions are evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's estimate of the effect of such condition may be reflected as a specific allowance applicable to such loan or loans. Where any of these conditions are not evidenced by a specifically identifiable problem loan or portfolio segment as of the evaluation date, management's evaluation of the loss related to these conditions is reflected in the allowance associated with our homogeneous population of mortgage loans. The evaluation of the inherent loss with respect to these conditions is subject to a higher degree of uncertainty because they are not identified with specific problem loans or portfolio segments.

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The amounts actually observed with respect to these losses can vary significantly from the estimated amounts. Our methodology permits adjustments to any loss factor used in the computation of the formula allowance in the event that, in management's judgment, significant factors which affect the collectibility of the portfolio, as of the evaluation date, are not reflected in the current loss factors. By assessing the estimated losses inherent in our loan portfolios on a quarterly basis, we can adjust specific and inherent loss estimates based upon more current information.

Assessing the adequacy of the allowance for loan losses is inherently subjective as it requires making material estimates, including the amount and timing of future cash flows expected to be received on impaired loans, and changes in the market value of collateral securing loans, which may be susceptible to volatility. In the opinion of

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management, the allowance, when taken as a whole, is adequate to absorb reasonable estimated loan losses inherent in our loan portfolios.

Securities Impairment. Management continually monitors the investment and mortgage-related security portfolios for impairment on a security by security basis. Many factors are considered in determining whether the impairment is deemed to be other-than-temporary, including, but not limited to, the length of time the security has had a market value less than the cost basis, the severity of the loss, the intent and ability of the Bank to hold the security for a period of time sufficient for a substantial recovery of its investment, recent events specific to the issuer or industry including the issuer's financial condition and current ability to make future payments in a timely manner, external credit ratings and recent downgrades in such ratings. If management deems such decline to be other-than-temporary, the carrying value of the security is adjusted and an impairment amount is recorded in the consolidated statements of income.

Valuation of Mortgage Servicing Rights. The Bank records MSR as a result of retaining the servicing of loans that are owned by another entity. Impairment exists if the carrying value of MSR exceeds the estimated fair value of the MSR. MSR are stratified by the underlying loan term and by interest rate. Individual impairment allowances for each stratum are established when necessary and then adjusted in subsequent periods to reflect changes in the measurement of impairment. The estimated fair value of each MSR stratum is determined through analysis of future cash flows incorporating numerous assumptions including: servicing income, servicing costs, market discount rates, prepayment speeds, and other market driven data.

The fair value of MSR is highly sensitive to changes in assumptions. Changes in prepayment speed assumptions have the most significant impact on the fair value of MSR. Generally, as interest rates decline, prepayments accelerate due to increased refinance activity, which results in a decrease in the fair value of MSR. As interest rates rise, prepayments slow which generally results in an increase in the fair value of MSR. All assumptions are reviewed for reasonableness on a quarterly basis and adjusted as necessary to reflect current and anticipated market conditions. Thus, any measurement of the fair value of MSR is limited by the conditions existing and the assumptions utilized as of a particular point in time, and those assumptions may not be appropriate if applied at a different point in time. We receive an independent appraisal of the fair value of our MSR at least annually.

Valuation of Deferred Income Tax Assets. Management assesses the available positive and negative evidence surrounding the recoverability of deferred income tax assets on a quarterly basis. A valuation allowance will be recorded to reduce deferred income tax assets when it is more likely than not that the assets will not be realized.

Derivative Instruments. The Bank has entered into interest rate swap agreements to hedge certain FHLB advances ("swapped FHLB advances"). When the Bank entered into the interest rate swap agreements, they were designated as fair value hedges. All terms of the interest rate swap agreements relating to the pay, fixed-rate components, and timing of cash flows match the terms of the swapped FHLB advances. Therefore, the Bank has assumed no ineffectiveness in the hedging relationship and accounts for the interest rate swaps using the shortcut method, under which any gain or loss in the fair value of the interest rate swaps is recorded as an other asset or liability and is offset by a gain or loss on the hedged FHLB advances.

Before entering into the interest rate swap agreements, management formally documented its risk management objectives and strategy, and the relationship between the interest rate swap agreements and the swapped FHLB advances. To qualify for hedge accounting, the interest rate swaps and the related FHLB advances must be designated as a hedge. Both at the inception of the hedge and on an ongoing basis, management assesses whether the hedging relationship is expected to be highly effective in offsetting changes in fair values of the swapped FHLB advances. If at some point it is determined that the interest rate swaps are not highly effective as a hedge, hedge accounting will be discontinued. If hedge accounting is discontinued, changes in the fair value of the interest rate swaps will be recorded in earnings and the swapped FHLB advances will no longer be adjusted for changes in fair value.

## Financial Condition

Total assets increased from $\$ 8.20$ billion at September 30, 2006 to $\$ 8.21$ billion at December 31, 2006. The increase in assets was attributed mainly to an increase in loans receivable of $\$ 7.9$ million.

Total liabilities remained relatively unchanged compared to September 30, 2006, at $\$ 7.34$ billion for both quarter ends. The slight increase in liabilities of $\$ 2.8$ million was due primarily to an increase in deposits of $\$ 34.3$ million, particularly in the checking and money market portfolios due to the timing of payroll deposits. This increase was
offset by a $\$ 32.5$ million decrease in advance payments by borrowers for taxes and insurance due to the timing of escrow payments.

Stockholders' equity increased $\$ 3.9$ million from $\$ 863.2$ million at September 30, 2006 to $\$ 867.1$ million at December 31, 2006.

The following table presents selected balance sheet data for the Company at the dates indicated.
Balance at

| December 31, | September 30, | June 30, | December 31, |
| :---: | :---: | :---: | :---: |
| 2006 | 2006 | 2006 | 2005 |

(Dollars in thousands, except per share amounts)

| Total assets | \$ | 8,205,833 | \$ | 8,199,073 | \$ | 8,117,173 | \$ | 8,318,836 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and cash equivalents |  | 187,479 |  | 183,242 |  | 105,162 |  | 51,333 |
| Investment securities |  | 844,514 |  | 429,480 |  | 382,128 |  | 430,517 |
| Mortgage-related securities |  | 1,668,548 |  | 2,084,786 |  | 1,788,858 |  | 1,967,564 |
| Loans receivable, net |  | 5,229,032 |  | 5,221,117 |  | 5,564,502 |  | 5,565,077 |
| Mortgage servicing rights |  | 6,508 |  | 6,917 |  | 2,487 |  | 2,677 |
| Capital stock of FHLB |  | 167,829 |  | 165,130 |  | 167,556 |  | 184,642 |
| Deposits |  | 3,934,707 |  | 3,900,431 |  | 3,895,869 |  | 3,937,237 |
| Advances from FHLB |  | 3,270,125 |  | 3,268,705 |  | 3,207,865 |  | 3,385,502 |
| Other borrowings |  | 53,481 |  | 53,467 |  | 53,453 |  | 53,424 |
| Stockholders' equity |  | 867,139 |  | 863,219 |  | 860,032 |  | 862,238 |
| Accumulated other comprehensive loss |  | (457) |  | $(1,543)$ |  | $(4,359)$ |  | $(3,470)$ |
| Equity to total assets at end of period |  | 10.57\% |  | 10.53\% |  | 10.60\% |  | 10.36\% |
| Book value per share | \$ | 11.92 | \$ | 11.89 | \$ | 11.85 | \$ | 11.87 |
| Shares outstanding |  | 72,725,595 |  | 72,589,660 |  | 72,565,520 |  | 72,653,502 |

The following table presents rate information at the dates indicated.

|  | December 31, | September 30, | June 30, | December 31, |
| :---: | :---: | :---: | :---: | :---: |
| 2006 | 2006 | 2006 | 2005 |  |

14

Loans Receivable. The loan portfolio increased from $\$ 5.22$ billion at September 30, 2006 to $\$ 5.23$ billion at December 31, 2006. The $\$ 7.9$ million growth in the loan portfolio was a result of $\$ 169.5$ million in originations, $\$ 26.4$ million in mortgage loans purchased from correspondent lenders, and a continued slight slowdown in prepayment speeds during the quarter. The increase in the portfolio due to originations and purchases was partially offset by $\$ 194.0$ million in principal repayments during the quarter.

Purchased loans from nationwide lenders represented 20.4\% of the loan portfolio at December 31, 2006 compared to $21.3 \%$ at September 30, 2006. As of December 31, 2006, the average balance of a purchased loan was approximately $\$ 346$ thousand.

Included in the loan portfolio at December 31, 2006 was $\$ 437.1$ million of interest-only loans, which were primarily purchased from nationwide lenders during fiscal year 2005. These loans do not typically require principal payments during their initial term. The interest-only loans in our portfolio have initial terms of either five or ten years, with approximately equal distribution between the two terms. Loans of this type generally are considered to be of greater risk to the lender because of the possibility that the borrower may default once principal payments are required. We attempt to mitigate the risk of interest-only loans by using prudent underwriting criteria. The interest-only loans we purchased have an average credit score of 734 and an average loan-to-value ratio of $80 \%$ or less at the time of purchase. As of December 31, 2006, we have not experienced performance problems with our interest-only loans.

Total one- to four-family loan originations during the current three month period were $\$ 138.5$ million at an average rate of $5.96 \%$ compared to one- to four-family loan originations of $\$ 154.1$ million at an average rate of $5.58 \%$ for the same period one year ago. Of the one- to four- family loans originated during the current three month period and the same period one year ago, $\$ 114.0$ million and $\$ 118.4$ million, respectively, were fixed-rate. Generally, during the quarter ended December 31, 2006, the Bank's 30 year fixed-rate loans, with no points paid by the borrower, were priced at approximately 145 basis points above the average 10-year Treasury rate, while the Bank's 15 year fixed-rate loans were priced approximately 110 basis points above the average 10 -year Treasury rate. The Bank's loan pricing is comparable to the secondary mortgage market pricing.

The following table summarizes the activity in the loan portfolio for the periods indicated, excluding changes in loans in process, deferred fees and allowance for loan losses. Included in the three months ending March 31, 2006 repayment amounts are $\$ 47.6$ million of loans which were repurchased by a seller. These loans were purchased during fiscal year 2005.

| Loans receivable: | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 31, 2006 |  | September 30, 2006 |  | June 30, 2006 |  | March 31, 2006 |  |
|  | Amount | Rate | Amount | Rate (Dollars | Amount thousands) | Rate | Amount | Rate |
| Beginning balance | \$ 5,257,473 | 5.55\% | \$ 5,601,211 | 5.51\% | \$ 5,554,691 | 5.45\% | \$ 5,600,378 | 5.41\% |
| Originations and refinances | 169,473 | 6.39 | 215,763 | 6.63 | 249,077 | 6.46 | 150,741 | 6.34 |
| Purchases | 26,372 | 5.98 | 85,295 | 6.08 | 40,115 | 5.99 | 53,917 | 5.51 |
| Repayments | $(193,991)$ |  | $(240,209)$ |  | $(242,449)$ |  | $(249,837)$ |  |
| Principal balance of loans |  |  |  |  |  |  |  |  |
|  | -- | -- | $(404,819)$ | 5.72 | -- | -- | -- | -- |

exchanged for
securities


The following table presents the Company's loan portfolio at the dates indicated.

|  | December 31, 2006Average |  |  |  | September 30, 2006 <br> Average |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
|  | Amount |  | Rate | \% of Total Amount (Dollars in thousands) |  |  | Rate | \% of Total |
| Real Estate Loans: |  |  |  |  |  |  |  |  |
| One- to four-family | \$ | 4,940,363 | 5.44\% | 93.93\% | \$ | 4,931,505 |  | 5.41\% | 93.80\% |
| Multi-family |  | 48,663 | 6.50 | 0.93 |  | 48,331 | 6.50 | 0.92 |
| Commercial |  | 10,130 | 6.43 | 0.19 |  | 8,443 | 6.36 | 0.16 |
| Construction and development |  | 37,168 | 5.94 | 0.70 |  | 45,452 | 5.81 | 0.87 |
| Total real estate |  |  |  |  |  |  |  |  |
| loans |  | 5,036,324 | 5.45 | 95.75 |  | 5,033,731 | 5.43 | 95.75 |
|  |  |  |  |  |  |  |  |  |
| Consumer Loans: |  |  |  |  |  |  |  |  |
| Savings loans |  | 6,161 | 6.27 | 0.12 |  | 6,250 | 6.12 | 0.12 |
| Automobile |  | 4,114 | 6.87 | 0.08 |  | 3,660 | 6.88 | 0.07 |
| Home equity |  | 209,384 | 8.40 | 3.98 |  | 210,008 | 8.40 | 3.99 |
| Other |  | 3,874 | 8.26 | 0.07 |  | 3,824 | 8.27 | 0.07 |
| Total consumer |  |  |  |  |  |  |  |  |
| loans |  | 223,533 | 8.31 | 4.25 |  | 223,742 | 8.31 | 4.25 |
| Total loans receivable |  | 5,259,857 | 5.57\% | 100.00\% |  | 5,257,473 | 5.55\% | 100.00\% |
|  |  |  |  |  |  |  |  |  |
| Less: |  |  |  |  |  |  |  |  |
| Loans in process |  | 17,244 |  |  |  | 22,605 |  |  |
| Unearned fees and deferred costs |  | 9,438 |  |  |  | 9,318 |  |  |
| Allowance for losses |  | 4,143 |  |  |  | 4,433 |  |  |
| Total loans receivable, net | \$ | 5,229,032 |  |  | \$ | 5,221,117 |  |  |
|  |  |  |  |  |  |  |  |  |
| Other information: |  |  |  |  |  |  |  |  |
| Loans serviced for others | \$ | 750,528 |  |  | \$ | 776,094 |  |  |

## Asset Quality

Non-performing loans consist primarily of loans 90 or more days delinquent and loans in the process of foreclosure. Non-performing loans increased $\$ 1.1$ million during the first quarter of fiscal year 2007 from $\$ 5.6$ million to $\$ 6.7$ million at December 31, 2006. The increase in non-performing loans increased our ratio of non-performing loans to total loans from $0.11 \%$ as of September 30, 2006 to $0.13 \%$ at December 31, 2006. Of the $\$ 6.7$ million, $\$ 5.0$ million, or $74 \%$, of non-performing loans are secured by property located in our market areas. At December 31, 2006, the value of the collateral underlying each of the non-performing loans exceeded the amount necessary to pay off the remaining loan balance.

Loans 30 to 89 days delinquent, which are not included in non-performing loans, increased approximately $\$ 4.2$ million from $\$ 20.5$ million at September 30, 2006 to $\$ 24.7$ million at December 31, 2006. Of the $\$ 24.7$ million at December 31, 2006, $\$ 20.1$ million, or $81 \%$ of $30-89$ day delinquent loans represent loans secured by property located in our market areas.

The risk that our non-performing and other delinquent loans may increase is primarily driven by the state of the local economies in which we lend. Since the loans we originate in our market areas are geographically concentrated, we attempt to mitigate the risks of this concentration by purchasing loans from outside our market areas. At December 31, 2006, the asset quality of our purchased loans was essentially the same as loans originated locally. In most of our market areas, the economy has continued to be generally stable. Other risks to our loan portfolio remained largely unchanged from September 30, 2006.

The following table presents the Company's 30-89 day delinquent loans, non-performing loans, and real estate owned at the dates indicated. The ratios of non-performing loans to total loans and non-performing assets to total assets do not include loans that are 30-89 days delinquent. Non-performing assets include non-performing loans and real estate owned.

|  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { September } 30, \\ 2006 \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Asset quality information: | (Dollars in thousands) |  |  |  |  |  |
| Loans 30-89 days delinquent | \$ | 24,716 | \$ | 20,478 | \$ | 27,690 |
| Non-performing loans |  | 6,681 |  | 5,609 |  | 9,558 |
| Real estate owned |  | 1,770 |  | 2,401 |  | 1,678 |
| Asset quality ratios: |  |  |  |  |  |  |
| Non-performing assets to total assets |  | 0.10\% |  | 0.10\% |  | 0.14\% |
| Non-performing loans to total loans |  | 0.13\% |  | 0.11\% |  | 0.17\% |

The allowance for loan losses as a percentage of non-performing loans was $62.01 \%$ at December 31, 2006, compared to $79.03 \%$ at September 30, 2006 and $50.56 \%$ at December 31, 2005. The decrease in the ratio of allowance for loan losses to non-performing loans since September 30, 2006 primarily resulted from an increase in non-performing loans. Charge-offs, net of recoveries, totaled $\$ 10$ thousand for the current quarter and represented $.15 \%$ of average non-performing loans and less than $0.01 \%$ of the average outstanding balance of loans receivable.

The following table presents the Company's activity for the allowance for loan losses and related ratios at the dates and for the periods indicated.

|  | For the Three Months Ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Allowance for loan losses: | (Dollars in thousands) |  |  |  |
| Beginning balance | \$ | 4,433 | \$ | 4,598 |
| Losses charged against the allowance: |  |  |  |  |
| One- to four-family loans |  | 9 |  | 21 |
| Consumer loans |  | 1 |  | 13 |
| Total charge-offs |  | 10 |  | 34 |
| Recoveries |  | -- |  | -- |
| (Recovery) provision charged to expense |  | (280) |  | 268 |
| Ending balance | \$ | 4,143 | \$ | 4,832 |
|  |  |  |  |  |
| Allowance for loan losses to non- |  |  |  |  |
| performing loans |  | 62.01\% |  | 50.56\% |
| Allowance for loan losses to loans |  |  |  |  |
| receivable, net |  | 0.08\% |  | 0.09\% |

Mortgage-Related Securities. The balance of mortgage-related securities decreased $\$ 416.2$ million from $\$ 2.08$ billion at September 30, 2006 to $\$ 1.67$ billion at December 31, 2006. The decrease in the portfolio was primarily a result of the sale of the trading securities. The proceeds from the sale of the trading securities were used to purchase short-term investment securities.

The following tables provide a summary of the activity in our portfolio of mortgage-related securities for the periods presented. The yields and weighted average life ("WAL") for purchases are presented as recorded at the time of purchase. The yields for the beginning and ending balances are as of the period presented and are generally derived from recent prepayment activity on the securities in the portfolio as of the dates presented. The beginning and ending WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The decrease in the yield and WAL at December 31, 2006 compared to September 30, 2006 was primarily a result of the sale of the trading securities which had a net yield and WAL greater than that of the existing portfolio. Excluding the yield and WAL on the trading securities, the portfolio yield would have been $4.26 \%$ and the WAL would have been 3.74 years at September 30, 2006.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Yield | WAL | Amount | Yield | WAL | Amount | Yield | WAL | Amount |  |
| Mortgage-related securities: | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 2,084,786 | 4.54\% | 4.39 | \$ 1,788,858 | 4.14\% | 3.85 | \$ 1,839,593 | 4.01\% | 3.30 | \$ 1,967,564 | 3.8 |
| Maturities and repayments |  | $(120,737)$ |  |  | $(124,473)$ |  |  | $(135,663)$ |  |  | $(127,409)$ |  |
| Sale of securities, net of gains |  | $(404,459)$ |  |  |  |  |  |  |  |  |  |  |
| Net amortization of premiums/discounts |  | $(1,075)$ |  |  | $(1,222)$ |  |  | $(1,709)$ |  |  | $(1,662)$ |  |
| Purchases: |  |  |  |  |  |  |  |  |  |  |  |  |
| Fixed |  |  |  |  |  |  |  | 10,092 | 6.50 | 1.65 | 983 | 5.6 |
| Adjustable |  | 108,135 | 5.17 | 1.76 | 22,239 | 5.95 | 1.88 | 77,792 | 5.98 | 2.14 |  |  |
| Fair value of securities received in exchange of loans |  |  |  |  | 395,828 | 5.73 | 7.15 |  |  |  |  |  |
| Other-than-temporary impairment of AFS securities |  |  |  |  | (472) |  |  |  |  |  |  |  |
| Change in valuation of securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale |  | 1,898 |  |  | 4,028 |  |  | $(1,247)$ |  |  | 117 |  |
| Ending balance | \$ | 1,668,548 | 4.26\% | 3.48 | \$ 2,084,786 | 4.54\% | 4.39 | \$ 1,788,858 | 4.14\% | 3.85 | \$ 1,839,593 |  |

Investment Securities. Investment securities, which consist of agency bonds (primarily issued by Federal National Mortgage Association, Federal Home Loan Mortgage Corporation, or FHLB) and municipal investments, increased $\$ 415.0$ million from $\$ 429.5$ million at September 30, 2006 to $\$ 844.5$ million at December 31, 2006. The following tables provide a summary of the activity of investment securities for the periods presented. The yields for the beginning and ending balances are as of the periods presented. The increase in the yield at December 31, 2006 compared to September 30, 2006 was a result of security purchases with net yields greater than the overall portfolio yield. The beginning and ending WAL represent the estimated remaining maturity of the underlying collateral after projected call dates have been considered, based upon market rates at each date presented. The decrease in the WAL at December 31, 2006 compared to September 30, 2006 was primarily due to purchases with a net WAL less than that of the WAL of the overall portfolio.

|  | For the Three Months Ended |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Amount | Yield | WAL |  | Amount | Yield | WAL |  | Amount | Yield | WAL |  | mount | Yield |
| Investment securities: |  | (Dollars in thousands) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 429,480 | 4.46\% | 2.63 | \$ | 382,128 | 4.35\% | 3.09 | \$ | 380,518 | 4.41\% | 2.84 | \$ | 430,517 | 4.54 |
| Maturities and calls |  | $(57,000)$ |  |  |  | $(10,000)$ |  |  |  | $(140,510)$ |  |  |  | $(50,000)$ |  |
| Net amortization of premiums/discounts |  | 1,042 |  |  |  | 114 |  |  |  | 10 |  |  |  | 1 |  |
| Purchases - fixed rate |  | 471,140 | 5.18 | . 68 |  | 56,730 | 5.36 | 1.72 |  | 142,413 | 5.32 | 1.27 |  |  |  |
| Change in valuation of AFS securities |  | (148) |  |  |  | 508 |  |  |  | (303) |  |  |  |  |  |
| Ending balance | \$ | 844,514 | 4.82\% | 1.66 | \$ | 429,480 | 4.46\% | 2.63 | \$ | 382,128 | 4.35\% | 3.09 | \$ | 380,518 | 4.41 |

Liabilities. Total liabilities remained relatively unchanged compared to September 30, 2006, at $\$ 7.34$ billion for both quarters. The slight increase in liabilities of $\$ 2.8$ million was due primarily to an increase in deposits of $\$ 34.3$ million, particularly in the checking and money market portfolios due to the timing of payroll deposits. This increase was offset by a $\$ 32.5$ million decrease in advance payments by borrowers for taxes and insurance due to the timing of escrow payments.

At December 31, 2006, $\$ 239.4$ million of our $\$ 2.59$ billion in certificates were brokered and public unit deposits, compared to $\$ 233.5$ million in brokered and public unit deposits at September 30, 2006. The $\$ 5.9$ million increase between September 30, 2006 and December 31, 2006 was primarily attributed to the acquisition of brokered deposits, offset by maturities of public unit deposits that were not retained because the Bank did not price at the top market rate for public units. Management will continue to monitor the wholesale deposit market for attractive opportunities that it believes will allow the Bank to grow in a sound and profitable manner.

|  | December 31, 2006 |  |  | $\begin{gathered} \text { At } \\ \text { September } 30,2006 \end{gathered}$ |  |  | $\begin{gathered} \text { At } \\ \text { June 30, } 2006 \end{gathered}$ |  |  | $\begin{gathered} \text { At } \\ \text { March 31, } 20 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | Amount | Average Cost | \% of <br> Total | Amount | Average | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \text { Dollars in } \end{gathered}$ | Amount ousands) | Average Cost | $\begin{aligned} & \% \text { of } \\ & \text { Total } \end{aligned}$ | Amount | Average Cost |
|  |  |  |  |  | Cost |  |  |  |  |  |  |
| Checking | 423,907 | 0.21\% | 10.77\% | \$ 402,898 | 0.21\% | 10.33\% | \$ 420,933 | 0.21\% | 10.80\% | \$ 433,913 | $0.21 \%$ |
| Passbook |  |  |  |  |  |  |  |  |  |  |  |
| \& passcard | 101,960 | 0.65 | 2.59 | 106,347 | 0.65 | 2.73 | 113,018 | 0.65 | 2.90 | 118,582 | 0.65 |
| Money market | 823,151 | 3.33 | 20.92 | 808,910 | 3.31 | 20.74 | 834,419 | 3.15 | 21.42 | 854,350 |  |
| Certificates | 2,585,689 | 4.48 | 65.72 | 2,582,276 | 4.35 | 66.20 | 2,527,499 | 4.14 | 64.88 | 2,608,283 | 3.8 |
| Total deposits | \$ 3,934,707 | 3.68\% | 100.00\% | \$3,900,431 | 3.61\% | 100.00\% | \$3,895,869 | 3.40\% | 100.00\% | \$4,015,128 | 3.07 |

Stockholders' Equity. Stockholders' equity increased $\$ 3.9$ million from $\$ 863.2$ million at September 30, 2006 to $\$ 867.1$ million at December 31, 2006.

Dividends from the Company are the only source of funds for MHC. It is expected that MHC will waive future dividends except to the extent they are needed to fund its continuing operations. The following table shows the number of shares eligible to receive dividends ("public shares") because of the waiver of dividends by MHC at December 31, 2006. The unvested shares in the ESOP receive cash equal to the dividends paid on the public shares. The cash received is used first to repay the annual debt obligation on the loan taken out by the ESOP from the Company at the time of the mutual-to-stock conversion of the Bank to purchase shares for the ESOP. Cash received in excess of the debt obligation is distributed to participants in the plan. Because these shares are held in trust for a future employee benefit, they are excluded from the calculation of public shares.

| Total voting shares outstanding at September 30, 2006 | $74,031,930$ |
| :--- | ---: |
| Treasury stock acquisitions ${ }^{(1)}$ | $(1,113)$ |
| RRP grants, net of forfeitures | $(400)$ |
| Options exercised, net | 85,138 |
| Total voting shares outstanding at December 31, 2006 | $(1,415,555$ |
| Unvested shares in ESOP | $(52,192,470)$ |
| Shares held by MHC | $20,511,268$ |
| Total public shares at December 31, 2006 |  |

${ }^{(1)}$ Treasury stock acquisitions represent shares that were received in exchange for the exercise of options.

The following table presents quarterly dividends paid in calendar years 2007, 2006 and 2005. The amount represents dividends paid during the quarter, based on earnings from the previous quarter. The actual amount of dividends to be paid during the quarter ending March 31, 2007, as declared on January 23, 2007, will be based upon the number of shares outstanding on the record date of February 2, 2007. All shares outstanding presented in the table below, except for the quarter ending March 31, 2007, are as of the date of record per the dividend declaration. The number of dividend shares for the quarter ending March 31, 2007 is based upon shares outstanding on January 29, 2007. This does not represent the actual dividend payout, but rather management's estimate of the number of shares eligible to receive the dividend and the total dividend payout as of January 29, 2007.

|  | Calendar Year |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2005 |  |
|  | (Dollars in thousands, except per share amounts) |  |  |  |  |  |
| Quarter ended March 31 |  |  |  |  |  |  |
| Number of dividend shares |  | 20,519,318 |  | 20,457,283 |  | 20,634,728 |
| Dividend per share | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid | \$ | 10,260 | \$ | 10,229 | \$ | 10,317 |
| Quarter ended June 30 |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,257,420 |  | 20,393,519 |
| Dividend per share |  |  | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid |  |  | \$ | 10,129 | \$ | 10,197 |
| Quarter ended September 30 |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,250,134 |  | 20,363,619 |
| Dividend per share |  |  | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid |  |  | \$ | 10,125 | \$ | 10,182 |
| Quarter ended December 31 |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,432,393 |  | 20,483,464 |
| Dividend per share |  |  | \$ | 0.50 | \$ | 0.50 |
| Total dividends paid |  |  | \$ | 10,216 | \$ | 10,242 |
| Special year end dividend |  |  |  |  |  |  |
| Number of dividend shares |  |  |  | 20,432,793 |  | 20,483,464 |
| Dividend per share |  |  | \$ | 0.09 | \$ | 0.30 |
| Total dividends paid |  |  | \$ | 1,839 | \$ | 6,145 |
|  |  |  |  |  |  |  |
| Calendar year-to-date dividends per share | \$ | . 50 | \$ | 2.09 | \$ | 2.30 |

## Analysis of Net Interest Income

Net interest income represents the difference between interest income earned on interest-earning assets, such as mortgage loans, investment securities, and mortgage-backed securities, and interest paid on interest-bearing liabilities, such as deposits and FHLB advances. Net interest income depends on the balance of interest-earning assets and interest-bearing liabilities, and the interest rates earned or paid on them.

Average Balance Sheet: The following table presents the average balances of our assets, liabilities and stockholders’ equity and the related annualized yields and costs on our interest-earning assets and interest-bearing liabilities for the periods indicated. Average yields are derived by dividing annualized income by the average balance of the related assets and average costs are derived by dividing recorded expense by the average balance of the related liabilities, for the periods shown. Average balances are derived from average daily balances. The yields and costs include amortization of fees, costs, premiums and discounts which are considered adjustments to interest rates. Yields on tax-exempt securities were not calculated on a tax-equivalent basis.

| Assets: <br> Interest-earning assets: | For the Three Months Ended |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | December 3 <br> Average Outstanding Balance | , 2006 <br> Yield/ <br> Rate | September 30 Average Outstanding Balance | 2006 <br> Yield/ <br> Rate <br> ollars in | June 30, <br> Average Outstanding <br> Balance thousands) | 206 <br> Yield/ <br> Rate | December 3 <br> Average Outstanding Balance | , 2005 <br> Yield/ <br> Rate |
|  |  |  |  |  |  |  |  |  |
| Loans receivable ${ }^{(1)}$ | \$ 5,235,039 | 5.59\% | \$ 5,502,349 | 5.60\% | \$ 5,541,566 | 5.50\% | \$ 5,544,057 | 5.42\% |
| Mortgage-related securities | 1,803,033 | 4.33 | 1,826,499 | 4.23 | 1,801,196 | 4.04 | 2,067,450 | 3.74 |
| Investment securities | 574,857 | 4.65 | 412,013 | 4.42 | 372,980 | 4.47 | 430,505 | 4.55 |
| Cash and cash equivalents | 236,522 | 5.15 | 93,095 | 5.03 | 122,098 | 4.85 | 8,658 | 3.62 |
| Capital stock of FHLB | 165,159 | 6.48 | 163,997 | 6.23 | 165,584 | 6.02 | 182,262 | 5.19 |
| Total interest-earning assets ${ }^{(1)}$ | 8,014,610 | 5.24 | 7,997,953 | 5.23 | 8,003,424 | 5.12 | 8,232,932 | 4.95 |
| Other <br> noninterest-earning <br> assets 192,225 164,325 176,790 |  |  |  |  |  |  |  |  |
| Total assets | \$ 8,206,835 |  | \$ 8,162,278 |  | \$ 8,180,214 |  | \$ 8,375,355 |  |
| Liabilities and stockholders' equity: |  |  |  |  |  |  |  |  |
| Interest-bearing |  |  |  |  |  |  |  |  |
| Deposits | \$ 3,855,407 | 3.65 | \$ 3,881,477 | 3.55 | \$ 3,916,142 | 3.24 | \$ 3,898,896 | 2.77 |
| FHLB advances ${ }^{(2)}$ | 3,271,001 | 4.89 | 3,215,093 | 4.89 | 3,211,783 | 4.79 | 3,441,450 | 4.53 |
| Borrowings, other | 53,472 | 8.26 | 53,457 | 8.36 | 53,443 | 7.92 | 53,415 | 6.99 |
| Total interest-bearing liabilities | 7,179,880 | 4.25 | 7,150,027 | 4.19 | 7,181,368 | 3.97 | 7,393,761 | 3.62 |
|  | 161,865 |  | 150,838 |  | 138,571 |  | 116,026 |  |

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Other
noninterest-bearing
liabilities

| Stockholders' equity | 865,090 | 861,413 | 860,275 | 865,568 |
| :--- | ---: | ---: | ---: | ---: |
| Total liabilities and <br> stockholders' equity | $\$ 8,206,835$ | $\$ 8,162,278$ | $\$ 8,180,214$ | $\$ 8,375,355$ |
| (continued) |  |  |  |  |

24

| Net interest rate spread |  | 0.99\% |  | 1.04\% |  | 1.15\% |  | 1.33\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest-earning assets | \$ 834,730 | \$ | 847,926 | \$ | 822,056 | \$ | 839,171 |  |
| Net interest margin |  | 1.39\% |  | 1.43\% |  | 1.54\% |  | 1.64\% |
| Ratio of interest-earning assets |  |  |  |  |  |  |  |  |
| to interest-bearing liabilities |  | 1.12 |  | 1.12 |  | 1.11 |  | 1.11 |
| Selected performance ratios: |  |  |  |  |  |  |  |  |
| Return on average assets (annualized) |  | 0.50\% |  | 0.49\% |  | 0.55\% |  | 0.64\% |
| Return on average equity (annualized) |  | 4.74\% |  | 4.60\% |  | 5.26\% |  | 6.15\% |
| Average equity to average assets |  | 10.54\% |  | 10.55\% |  | 10.52\% |  | 10.33\% |

${ }^{(1)}$ Calculated net of deferred loan fees, loan discounts, and loans in process. Non-accruing loans are included in the loans receivable average balance with a yield of zero percent.
${ }^{(2)}$ Includes net interest expense of $\$ 3.4$ million, $\$ 3.4$ million, $\$ 2.6$ million, and $\$ 814$ thousand related to the interest rate swaps for the three months ended December 31, 2006, September 30, 2006, June 30, 2006, and December 31, 2005 , respectively.

The following table presents selected income statement information for the quarters indicated.

| For the Three Months Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| December | September |  | December |  |
| 31, | 30, | June 30, | March 31, | 31, |
| 2006 | 2006 | 2006 | 2006 | 2005 |

Selected income statement data: (Dollars in thousands, except per share amounts)

| Interest and dividend income: |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable | \$ | 73,192 | \$ | 77,034 | \$ | 76,123 | \$ | 75,505 | \$ | 75,160 |
| Mortgage-related securities |  | 19,521 |  | 19,337 |  | 18,175 |  | 18,950 |  | 19,344 |
| Investment securities |  | 6,684 |  | 4,558 |  | 4,170 |  | 4,425 |  | 4,894 |
| Other interest and dividend income |  | 5,769 |  | 3,754 |  | 3,959 |  | 3,078 |  | 2,462 |
| Total interest and dividend income |  | 105,166 |  | 104,683 |  | 102,427 |  | 101,958 |  | 101,860 |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |
| Deposits |  | 35,469 |  | 34,741 |  | 31,588 |  | 28,974 |  | 27,245 |
| FHLB advances |  | 40,741 |  | 40,212 |  | 39,005 |  | 38,176 |  | 39,804 |
| Other borrowings |  | 1,129 |  | 1,142 |  | 1,070 |  | 993 |  | 955 |
| Total interest expense |  | 77,339 |  | 76,095 |  | 71,663 |  | 68,143 |  | 68,004 |

(Recovery) provision for loan

| losses | (280) | 77 | 40 | (138) |
| :--- | :--- | :--- | :--- | :--- |

Net interest and dividend income

| loan losses) |  | 28,107 |  | 28,511 |  | 30,724 |  | 33,953 |  | 33,588 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other income |  | 6,215 |  | 6,878 |  | 6,069 |  | 6,022 |  | 5,842 |
| Other expenses |  | 17,631 |  | 19,175 |  | 18,174 |  | 17,943 |  | 17,592 |
| Income tax expense |  | 6,440 |  | 6,303 |  | 7,313 |  | 8,445 |  | 8,525 |
| Net income | \$ | 10,251 | \$ | 9,911 | \$ | 11,306 | \$ | 13,587 | \$ | 13,313 |
| Basic earnings per share | \$ | 0.14 | \$ | 0.14 | \$ | 0.16 | \$ | 0.19 | \$ | 0.18 |
| Diluted earnings per share | \$ | 0.14 | \$ | 0.14 | \$ | 0.15 | \$ | 0.19 | \$ | 0.18 |
| Dividends declared per share | \$ | 0.59 | \$ | 0.50 | \$ | 0.50 | \$ | 0.50 | \$ | 0.80 |

## Comparison of Operating Results for the Three Months Ended December 31, 2006 and 2005

For the three months ended December 31, 2006, the Company recognized net income of $\$ 10.3$ million, compared to net income of $\$ 13.3$ million for the same quarter one year ago. The $\$ 3.0$ million decrease in net income was primarily a result of a $\$ 9.3$ million increase in interest expense. This increase in interest expense was mainly attributable to higher rates on the certificate of deposit and money market portfolios and, to a lesser extent, the interest rate swaps which are all generally priced based upon short-term interest rates (two year and shorter maturities). The increase in interest expense was partially offset by a $\$ 3.3$ million increase in interest and dividend income and a $\$ 2.1$ million decrease in income tax expense due to a reduction in earnings between the two periods.

Total interest and dividend income for the quarter was $\$ 105.2$ million compared to $\$ 101.9$ million for the prior year quarter. The $\$ 3.3$ million increase was primarily a result of an increase in interest income on cash and cash equivalents and an increase in investment securities income, partially offset by a decrease in income on loans receivable.

Interest income on loans receivable for the quarter was $\$ 73.2$ million compared to $\$ 75.2$ million for the prior year quarter. The $\$ 2.0$ million decrease in interest income was primarily a result of a $\$ 309.0$ million decrease in the average balance of the loan portfolio between the two periods due to the exchange of loans for securities during the fourth quarter of fiscal year 2006. The decrease in the average balance was partially offset by an increase of 17 basis points in the weighted average yield of the loan portfolio to $5.59 \%$ for the current quarter. The increase in the weighted average yield can be attributed to loans originated at rates higher than the portfolio rate and adjustable-rate mortgage ("ARM") loans repricing to higher rates.

Interest income on mortgage-related securities for the quarter was $\$ 19.5$ million compared to $\$ 19.3$ million for the prior year quarter. The slight increase in interest income was due to an increase in the portfolio yield, offset by a decrease in the average balance. The weighted average yield of the mortgage-related securities portfolio increased by 59 basis points between the two periods as a result of adjustable-rate securities in the portfolio repricing to higher rates and to the purchase of mortgage-related securities with yields higher than that of the existing portfolio. The decrease in the average balance was a result of the timing of investments and management's decision to invest the proceeds from the sale of trading securities into investment securities instead of mortgage-related securities.

Interest income on investment securities for the quarter was $\$ 6.7$ million compared to $\$ 4.9$ million for the prior year quarter. The $\$ 1.8$ million increase in interest income was primarily a result of a $\$ 144.4$ million increase in the average balance of the portfolio and, to a lesser extent, a 10 basis point increase in the weighted average portfolio yield to $4.65 \%$ for the current quarter. The increase in the average balance was a result of investing proceeds from the sale of the trading securities into short-term investment securities. The increase in the weighted average yield of the portfolio was attributed to purchases of agency securities with weighted average yields greater than that of the portfolio.

Interest income on cash and cash equivalents for the quarter was $\$ 3.1$ million compared to $\$ 79$ thousand for the prior year quarter. The $\$ 3.0$ million increase in interest income was primarily a result of a $\$ 227.9$ million increase in the average balance for the quarter, earning a higher average yield. The average balance for the current quarter was $\$ 236.5$ million, earning an average yield of $5.15 \%$, compared to an average balance of $\$ 8.7$ million during the prior year quarter, earning an average yield of $3.62 \%$. The increase in the average balance of cash and cash equivalents related primarily to the timing of the reinvestment of proceeds from the sale of the trading securities. The increase in the average yield was due to an increase in short-term interest rates.

Interest expense on deposits for the current quarter was $\$ 35.5$ million compared to $\$ 27.2$ million for the prior year quarter. The $\$ 8.3$ million increase in interest expense was primarily a result of an increase in the average rate on the certificate of deposit and money market portfolios. The weighted average rate of the certificate of deposit portfolio for

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the current quarter was $4.40 \%$ compared to $3.45 \%$ for the prior year quarter. The weighted average rate of the money market portfolio for the current quarter was $3.31 \%$ compared to $2.25 \%$ for the prior year quarter. The Bank has increased retail deposit rates in response to the general trend of all rates increasing to remain competitive in its markets, which has resulted in an increase in the weighted average rate of the certificate of deposit and money market portfolios.

Interest expense on FHLB advances for the current quarter was $\$ 40.7$ million compared to $\$ 39.8$ million for the prior year quarter. The $\$ 937$ thousand increase in interest expense was a result of an increase in the paying rate on the interest rate swaps, offset by a decrease in the average balance due to maturing advances that were not renewed in fiscal year 2006. The weighted average paying rate on the variable-rate interest rate swaps was $7.81 \%$ for the
current quarter compared to $6.56 \%$ for the prior year quarter. The 125 basis point increase was due to the increase in the one month LIBOR rate between the two periods. Currently, the Bank is in a net paying position on the interest rate swaps. If the one month LIBOR rate remains higher than $3.68 \%$ (weighted average break even LIBOR rate), then the Bank will continue to be in a paying position on the interest rate swaps. The interest rate swap agreements are summarized by maturity date under "Item 3 - Quantitative and Qualitative Disclosure About Market Risk."

During the current quarter, the Bank recorded a recovery of loan losses of $\$ 280$ thousand compared to a provision for loan losses of $\$ 267$ thousand for the previous year quarter. The recovery in the current quarter was primarily a result of changes in the risk assessments of certain categories of loans to better reflect the inherent risk of those categories.

Total other income for the current quarter was $\$ 6.2$ million compared to $\$ 5.8$ million in the prior year quarter. The $\$ 373$ thousand increase in other income was due to an increase in service fees on sold loans, insurance premiums written, debit card fees, and profit on real estate owned, partially offset by a decrease in retail fees.

Total other expenses for the current quarter remained relatively unchanged compared to the prior year quarter, at $\$ 17.6$ million for both quarters. Other, net expense decreased due to a decrease in miscellaneous operating expenses which were individually insignificant, but in the aggregate resulted in a decrease of $\$ 1.0$ million when compared to the prior year quarter. Without the decreases of miscellaneous operating expenses in other, net expense, total other expense for the quarter would have been $\$ 18.6$ million.

The Bank completed the implementation of its new core information technology processing system during January 2007. As of December 31, 2006, the Bank has capitalized $\$ 5.9$ million of costs directly associated with the required hardware upgrades and the software and services related to the installation of the core system and $\$ 1.1$ million of capitalized payroll costs. Both of these amounts will be depreciated over a period not greater than five years starting in the second quarter of fiscal year 2007. Management anticipates that there will be payroll savings realized with this conversion either through the redeployment of existing staff into other areas of operations of the Bank, retirements, and the scheduled elimination of a limited number of positions. Individuals who are currently in these identified positions have been notified of their status and will terminate effective September 30, 2007 if other employment opportunities have not been identified prior to that date. The projected savings will be realized over time as people retire, resign, or transfer to other areas of the Bank.

Income tax expense for the current quarter was $\$ 6.4$ million compared to $\$ 8.5$ million in the prior year quarter. The decrease in income tax expense was a direct result of a decrease in earnings compared to the prior year quarter. The effective tax rate for the current quarter was $38.6 \%$, compared to $39.0 \%$ for the prior year quarter. The decrease in the effective tax rate was primarily a result of a change in the Company's estimate of the impact of tax benefits associated with the ESOP.

The Company's efficiency ratio for the current quarter was $51.74 \%$ compared to $44.24 \%$ for the prior year quarter. The increase in the efficiency ratio was largely due to the decrease in net interest income. The efficiency ratio measures a financial institution's total other expenses as a percent of its net interest margin and other income. A lower value indicates that a financial institution is generating revenue with a lower level of expense. Another measure of a financial institution's ability to operate efficiently is the ratio of other expenses to total average assets, the operating expense ratio. The Company's operating expense ratio for the current quarter was $0.86 \%$, compared to $0.84 \%$ for the prior year quarter.

28

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended December 31, 2006 to the quarter ended December 31, 2005. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

Quarter Ended December 31, 2006 vs. 2005
Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | $(4,235)$ | \$ | 2,267 | \$ | $(1,968)$ |
| Mortgage-related securities |  | (754) |  | 931 |  | 177 |
| Investment securities |  | 1,676 |  | 114 |  | 1,790 |
| Capital stock of FHLB |  | (190) |  | 506 |  | 316 |
| Cash and cash equivalents |  | 2,944 |  | 47 |  | 2,991 |
| Total interest-earning assets | \$ | (559) | \$ | 3,865 | \$ | 3,306 |
|  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Passbook and passcard | \$ | (21) | \$ | 3 | \$ | (18) |
| Checking |  | 1 |  | 20 |  | 21 |
| Money market |  | (306) |  | 2,122 |  | 1,816 |
| Certificates |  | 248 |  | 6,157 |  | 6,405 |
| FHLB advances and other borrowings |  | $(23,540)$ |  | 24,651 |  | 1,111 |
| Total interest-bearing liabilities | \$ | $(23,618)$ | \$ | 32,953 | \$ | 9,335 |
|  |  |  |  |  |  |  |
| Net change in net interest and dividend income | \$ | 23,059 | \$ | $(29,088)$ | \$ | $(6,029)$ |

29

## Comparison of Operating Results for the Three Months Ended December 31, 2006 and September 30, 2006

For the quarter ended December 31, 2006, the Company recognized net income of $\$ 10.3$ million, compared to net income of $\$ 9.9$ million for the quarter ended September 30, 2006. The $\$ 340$ thousand increase in net income was primarily a result of a decrease of $\$ 1.5$ million in other expenses, an increase in interest and dividend income of $\$ 483$ thousand, and a decrease in allowance for loan loss of $\$ 357$ thousand, partially offset by an increase in interest expense of $\$ 1.2$ million and a decrease in other income of $\$ 663$ thousand.

Total interest and dividend income for the quarter was $\$ 105.2$ million compared to $\$ 104.7$ million for the quarter ended September 30, 2006. The $\$ 483$ thousand increase was a result of an increase in interest income on investment securities of $\$ 2.1$ million and cash and cash equivalents of $\$ 1.9$ million, offset by a decrease in income from loans receivable of $\$ 3.8$ million.

Interest income on loans receivable for the current quarter was $\$ 73.2$ million compared to $\$ 77.0$ million for the quarter ended September 30, 2006. The $\$ 3.8$ million decrease in interest income was primarily a result of a $\$ 267.3$ million decrease in the average balance of the portfolio as a result of the exchange of loans for securities in the fourth quarter of fiscal year 2006.

Interest income on investment securities for the current quarter was $\$ 6.7$ million compared to $\$ 4.6$ million for the quarter ended September 30, 2006. The $\$ 2.1$ million increase was primarily a result of a $\$ 162.8$ million increase in the average balance for the quarter due to the reinvestment of proceeds from the sale of trading securities into investment securities during the current quarter.

Interest income on cash and cash equivalents for the current quarter was $\$ 3.1$ million compared to $\$ 1.2$ million for the prior quarter. The $\$ 1.9$ million increase in interest income was primarily a result of a $\$ 143.4$ million increase in the average balance for the quarter due to the timing of the reinvestment of proceeds from the sale of the trading securities.

Interest expense increased $\$ 1.2$ million to $\$ 77.3$ million for the current quarter from $\$ 76.1$ million for the quarter ended September 30, 2006. The increase was due to an increase in interest expense on deposits for the current quarter of $\$ 728$ thousand, and an increase of $\$ 529$ thousand in interest expense on FHLB advances. The increase in interest on deposits was primarily a result of an increase in the average rate on the money market and certificate of deposit portfolios. As previously discussed, the Bank has raised certain retail interest rates to remain competitive in our markets. The increase in interest expense on FHLB advances for the current quarter was primarily a result of an increase in the average balance of advances due to the timing of $\$ 46.0$ million of new advances at the end of the September 30, 2006 quarter.

As previously discussed, the Bank recorded a recovery for loan losses of $\$ 280$ thousand during the current quarter as a result of changes in the risk assessment of certain categories of loans to better reflect the inherent risk in those categories. During the quarter ended September 30, 2006, the Bank recorded a provision for loan losses of \$77 thousand.

Total other income decreased $\$ 663$ thousand to $\$ 6.2$ million for the current quarter compared to $\$ 6.9$ million for the quarter ended September 30, 2006. The decrease in other income was primarily due to gains on trading securities of $\$ 1.1$ million which was offset by an other-than-temporary impairment of $\$ 472$ thousand reported in the quarter ended September 30, 2006, with no similar events occurring in the current quarter.

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Total other expenses for the current quarter decreased $\$ 1.6$ million to $\$ 17.6$ million compared to $\$ 19.2$ million for the quarter ended September 30, 2006. The decrease can be attributed to a decrease in advertising, occupancy and other, net expenses. The decrease in advertising was due primarily to additional expenses incurred in the fourth quarter of fiscal year 2006 related to scheduled network television advertising campaigns. Occupancy expense decreased as a result of a decrease in software maintenance and depreciation expense. Other, net expense decreased due to a decrease in miscellaneous operating expenses which were individually insignificant, partially offset by an impairment to MSR taken as a result of an increase in the prepayment speeds used to value the MSR asset. Without the decreases of miscellaneous operating expenses in other, net expense, total other expense for the quarter would have been $\$ 18.6$ million.

Income tax expense for the current quarter was $\$ 6.4$ million compared to $\$ 6.3$ million for the quarter ended September 30, 2006. The increase in income tax expense was primarily due to an increase in earnings for the
current quarter, partially offset by a slight decrease in the effective tax rate for the current quarter. The effective tax rate for the current quarter was $38.6 \%$ compared to $38.9 \%$ for the quarter ended September 30, 2006.

The table below presents the dollar amount of changes in interest income and interest expense for major components of interest-earning assets and interest-bearing liabilities, comparing the quarter ended December 31, 2006 to the quarter ended September 30, 2006. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes attributable to (1) changes in volume, which are changes in the average balance multiplied by the previous year's average rate and (2) changes in rate, which are changes in the average rate multiplied by the average balance from the previous year. The net changes attributable to the combined impact of both rate and volume have been allocated proportionately to the changes due to volume and the changes due to rate.

Quarter Ended
December 31, 2006 vs. September 30, 2006
Increase (Decrease) Due to

|  | Volume |  | Rate <br> (Dollars in thousands) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-earning assets: |  |  |  |  |  |  |
| Loans receivable, net | \$ | $(3,670)$ | \$ | (172) | \$ | $(3,842)$ |
| Mortgage-related securities |  | (215) |  | 399 |  | 184 |
| Investment securities |  | 1,883 |  | 243 |  | 2,126 |
| Capital stock of FHLB |  | 18 |  | 107 |  | 125 |
| Cash and cash equivalents |  | 1,861 |  | 29 |  | 1,890 |
| Total interest-earning assets | \$ | (123) | \$ | 606 | \$ | 483 |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Passbook and passcard | \$ | (8) | \$ | (5) | \$ | (13) |
| Checking |  | (1) |  | 19 |  | 18 |
| Money market |  | (56) |  | 121 |  | 65 |
| Certificates |  | (131) |  | 789 |  | 658 |
| FHLB advances and other borrowings |  | 503 |  | 13 |  | 516 |
| Total interest-bearing liabilities | \$ | 307 | \$ | 937 | \$ | 1,244 |
| Net change in net interest and dividend income | \$ | (430) | \$ | (331) | \$ | (761) |

## Liquidity and Capital Resources

Liquidity management is both a daily and long-term function of our business management. The Bank's most available liquid assets, represented by cash and cash equivalents, available-for-sale mortgage-related and investment securities, and short-term investment securities, are a product of its operating, investing and financing activities. The Bank's primary sources of funds are deposits, FHLB advances, repayments on and maturities of outstanding loans and mortgage-related securities, other short-term investments and funds provided from operations. While scheduled payments from the amortization of loans and mortgage-related securities and payments on short-term investments are relatively predictable sources of funds, deposit flows and prepayments on loans and mortgage-related securities are greatly influenced by general interest rates, economic conditions and competition and are less predictable sources of funds. To the extent possible, the Bank manages the cash flows of its portfolios by the rates it offers customers. Sources of funds are used primarily to meet our ongoing operations, to pay maturing certificates of deposit and savings withdrawals and to fund loan commitments. At December 31, 2006, approximately $\$ 1.46$ billion of our $\$ 2.59$ billion in certificates of deposit were scheduled to mature within one year. Based on past experience and our pricing

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strategy, we expect that a majority of these maturing deposits will renew, although no assurance can be given in this regard.

At December 31, 2006, cash and cash equivalents totaled $\$ 187.5$ million. Subsequent to December 31, 2006, $\$ 200.0$ million of FHLB advances matured and were not renewed. Cash on hand and cash received from repayments and maturing investments subsequent to December 31, 2006 were utilized to repay these advances.

The Bank has used FHLB advances to provide funds for lending and investment activities. FHLB lending
guidelines set borrowing limits as part of their underwriting standards. At December 31, 2006, the Bank's ratio of the face amount of advances to total assets, as reported to the OTS ("Office of Thrift Supervision"), was 40\%. Our advances are secured by a blanket pledge of our loan portfolio, as collateral, supported by quarterly reporting to FHLB Topeka. Advances in excess of $40 \%$ of total assets, but not exceeding $55 \%$ of total assets, may be approved by the president of FHLB Topeka based upon a review of documentation supporting the use of the advances. In July 2006, the president of FHLB Topeka approved a renewal of our request to increase the Bank's borrowing limit to $45 \%$ of total assets for one year. Currently, the blanket pledge is sufficient collateral for the FHLB advances. It is possible that increases in our borrowings or decreases in our loan portfolio could require the Bank to pledge securities as collateral on the FHLB advances. The Bank's policy allows borrowing from FHLB of up to $55 \%$ of total assets. In the past, the Bank has utilized other sources for liquidity, such as secondary market repurchase agreements, but in recent years it has relied primarily on the FHLB advances.

In 2004, the Company issued $\$ 53.6$ million in Junior Subordinated Deferrable Interest Debentures ("Debentures") in connection with a trust preferred securities offering. The Company received, net, $\$ 52.0$ million from the issuance of the Debentures and an investment of $\$ 1.6$ million in Capitol Federal Financial Trust I (the "Trust"). The Company did not down-stream the proceeds to be used by the Bank for Tier 1 capital because the Bank exceeded all regulatory requirements to be a well-capitalized institution. Instead, the Company deposited the proceeds into certificate accounts at the Bank to be used to further the Company's general corporate and capital management strategies which could include the payment of dividends.

Even with the current challenging rate environment, it is management's and the board of directors' intention to continue to pay regular quarterly dividends of $\$ 0.50$ per share for the foreseeable future. At December 31, 2006, Capitol Federal Financial, at the holding company level, had $\$ 114.9$ million in cash and certificates of deposit.

In December 2005, the Bank entered into a series of agreements with third party entities in connection with the planned replacement of the Bank's core information technology processing system. The agreements provide for the Bank's purchase of hardware, purchase and licensing of software and receipt of maintenance, support and other services. The principal software maintenance agreement has an initial term of five and one-half years, renewable thereafter for successive terms of 33 months. Also in connection with the replacement of its core information technology processing system, the Bank entered into a license and service agreement with a third party for the use of the third party's proprietary mortgage loan origination system software. Under this agreement, maintenance services are to be provided for an initial term of five years, renewable thereafter for additional one-year terms. The Company originally estimated that the total cash outflows associated with the replacement of the Bank's core information technology processing system would be approximately $\$ 7.2$ million. As of December 31, 2006, the costs associated with the replacement of core information technology processing system were $\$ 5.9$ million for hardware, software and services and $\$ 1.1$ million in capitalized payroll costs. The full cost of replacing the core information technology processing system will be depreciated over a period not greater than five years starting in the second quarter of fiscal year 2007. Management anticipates incurring an amount not greater than $\$ 900$ thousand during fiscal year 2007 as a result of documenting and testing controls of the new core information technology processing system to comply with Sarbanes-Oxley Act of 2002 Section 404.

## Off Balance Sheet Arrangements, Commitments and Contractual Obligations

The Company, in the normal course of business, makes commitments to buy or sell assets or to incur or fund liabilities. Commitments may include, but are not limited to:

- the origination, purchase or sale of loans,
- the purchase or sale of investment and mortgage-related securities, - extensions of credit on home equity loans and construction loans,

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terms and conditions of operating leases, and

- funding withdrawals of savings accounts at maturity.

The Company's contractual obligations related to operating leases and debentures have not changed significantly from September 30, 2006. The following table summarizes our other contractual obligations as of December 31, 2006.

|  | Total |  |  | Maturity Range |  |  |  |  | More than 5 years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Less than 1 year | cen | 1-3 <br> years <br> ber 31, 2006 |  | $\begin{gathered} 3-5 \\ \text { years } \end{gathered}$ |  |  |
| FHLB Advances | \$ | 3,296,000 |  | 950,000 | \$ | 1,720,000 | \$ | 626,000 | \$ | -- |
| Certificates of Deposit |  | 2,585,689 |  | 1,457,136 |  | 1,050,169 |  | 77,077 |  | 1,307 |
| Commitments to originate and |  |  |  |  |  |  |  |  |  |  |
| purchase mortgage loans |  | 74,523 |  | 74,523 |  | -- |  | -- |  | -- |
| Commitments to fund unused home |  |  |  |  |  |  |  |  |  |  |
| equity lines of credit |  | 271,328 |  | 271,328 |  | -- |  | -- |  | -- |
| Unadvanced portion of |  |  |  |  |  |  |  |  |  |  |
| construction loans |  | 17,244 |  | 17,244 |  | -- |  | -- |  | -- |

The maturity schedule for our certificate of deposit portfolio at December 31, 2006 is located under "Item 3. Quantitative and Qualitative Disclosure About Market Risk". We anticipate that we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments.

The following table presents the maturity of FHLB advances at par as of December 31, 2006. As previously discussed, subsequent to December 31, 2006, $\$ 200.0$ million of maturing FHLB advances were not renewed. The balance of advances excludes the $\$ 25.9$ million unrealized loss adjustment on the swapped FHLB advances.


The following table presents the maturity of FHLB advances by quarter for fiscal year 2007 as of December 31, 2006. The $\$ 200.0$ million of advances maturing in the quarter ending March 31, 2007 were not renewed.

|  | Weighted Average |  |
| :---: | :---: | :---: |
| Maturity by Quarter End | Amount (Dollars in thousands) | Rate |
| March 31, | \$ 200,000 | 3.37\% |
| $\begin{aligned} & \text { June 30, } \\ & 2007 \end{aligned}$ | 200,000 | 3.49 |
| September $30,2007$ | 350,000 | 3.63 |
|  | \$ 750,000 | 3.52\% |

We anticipate that we will continue to have sufficient funds, through repayments and maturities of loans and securities, deposits and borrowings, to meet our current commitments.

Management has entered into interest rate swap agreements with a notional principal amount of $\$ 800.0$ million to modify the Bank's interest rate risk profile. The counterparties with whom we have entered into the interest rate swap agreements are rated as AA- or higher per our internal policies. Counterparties to the interest rate swaps require collateral for their exposure to the Bank's net payable mark-to-market position under the terms of the interest rate swap agreements. The exposure is estimated daily by the counterparties calculating a market value for each swap on a net settlement basis. When the valuation indicates that the Bank has a net payable to the counterparty, the Bank may be required to post collateral sufficient to satisfy the counterparty's exposure. When required, the collateral pledged to the counterparty would be restricted and not available-for-sale. Each counterparty has different collateralization requirements. At December 31, 2006, the Bank had posted available-for-sale mortgage-related securities with an estimated market value of $\$ 38.0$ million. If the future obligation indicates that the Bank has a net receivable mark-to-market position from the counterparties, the Bank could have a certain level of exposure to the extent the counterparties are not able to satisfy their obligations to the Bank.

## Contingencies

In the normal course of business, the Company and its subsidiary are named defendants in various lawsuits and counter claims. In the opinion of management, after consultation with legal counsel, none of the currently pending suits are expected to have a materially adverse effect on the Company's consolidated financial statements for the current interim or future periods.

## Capital

Consistent with our goal to operate a sound and profitable financial organization, we actively seek to maintain a "well-capitalized" status in accordance with regulatory standards. Total equity for the Bank was $\$ 787.8$ million at December 31, 2006, or $9.6 \%$ of total Bank assets on that date. As of December 31, 2006, the Bank exceeded all capital requirements of the OTS. The following table presents the Bank's regulatory capital ratios at December 31, 2006 based upon regulatory guidelines.

|  | Bank | Regulatory <br> Requirement <br> For "Well <br> Capitalized" |
| :--- | :---: | :---: |
|  | Ratios | Status |$|$|  |  |  |
| :--- | :--- | :---: |
| Core capital | $9.6 \%$ | $5.0 \%$ |
| Tier I <br> risk-based <br> capital | $22.3 \%$ | $6.0 \%$ |
| Total <br> risk-based <br> capital | $22.2 \%$ | $10.0 \%$ |

The long-term ability of the Company to pay dividends to its stockholders is based primarily upon the ability of the Bank to make capital distributions to the Company. Under OTS safe harbor regulations, the Bank may distribute to the

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Company capital not exceeding net income for the current calendar year and the prior two calendar years. Due to the impact refinancing the FHLB advances had on earnings in 2004, the Bank cannot distribute capital to the Company unless it receives waivers of the safe harbor regulation from the OTS during the current waiver period. The Bank had previously reported that a waiver would be required for capital distributions through at least December 31, 2006. As a result of net interest margin compression, earnings have not been at the levels originally forecasted which would likely result in a waiver being required through December 31, 2007. Currently, the Bank has authorization from the OTS to distribute capital from the Bank to the Company through the quarter ending June 30, 2007. So long as the Bank continues to maintain excess capital, operate in a safe and sound manner, and comply with the interest rate risk management guidelines of the OTS, it is management's belief that the Bank will continue to receive waivers allowing it to distribute the net income of the Bank to the Company, although no assurance can be given in this regard.

## Item 3. Quantitative and Qualitative Disclosure About Market Risk

For a complete discussion of the Company's asset and liability management policies, as well as the potential impact of interest rate changes upon the market value of the Company's portfolios, see "Management's Discussion and

Analysis of Financial Condition and Results of Operations - Asset and Liability Management and Market Risk" in the Company's Annual Report to Stockholders for the year ended September 30, 2006, attached as Exhibit 13 to the Company's Annual Report on Form 10-K for the year ended September 30, 2006.

The asset liability committee regularly reviews the interest rate risk exposure of the Bank by forecasting the impact of hypothetical, alternative interest rate environments on net interest income and measuring the market value of portfolio equity ("MVPE") at various dates. The MVPE is defined as the net of the present value of the cash flows of an institution's existing assets, liabilities and off-balance sheet instruments. The present values are determined in alternative interest rate environments providing potential changes in MVPE under those alternative interest rate environments.

For each period end presented in the following table, the estimated percentage change in the Bank's net interest income based on the indicated instantaneous, parallel and permanent change in interest rates are presented. The percentage change in each interest rate environment represents the difference between estimated net interest income in the 0 basis point interest rate environment ("base case", assumes market and product interest rates do not change from the as-of date) and estimated net interest income in each alternative interest rate environment (assumes market and product interest rates have a parallel shift in rates across all maturities by the indicated change in rates). Estimations of net interest income used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change materially and that any repricing of assets or liabilities occurs at anticipated product and market rates for the alternative rate environments as of the dates presented. The estimation of net interest income does not include any change in the amount of unamortized premium on mortgage-related securities, any projected gain-on-sale related to the sale of loans or securities or the effect of the use of new interest rate swaps or income derived from non-interest income sources, but does include the use of different prepayment assumptions in the alternative interest rate environments. It is important to consider that the estimated changes in net interest income are for a cumulative four-quarter period. These do not reflect the earnings expectations of management.

## Percentage Change in Net Interest Income (next four quarters)

Change (in Basis<br>Points)<br>in Interest Rates ${ }^{(1)}$

|  | December | September | June 30, | March 31, | December |
| :---: | ---: | ---: | ---: | ---: | ---: |
|  | 31,2006 | 30,2006 | 2006 | 2006 | 31,2005 |
| -200 bp | 6.44 | 9.98 | 9.98 | 3.51 | 4.12 |
| -100 bp | 6.43 | 8.58 | 7.81 | 4.88 | 5.87 |
| 0 bp | -- | - | -- | -- | - |
| +100 bp | -10.63 | -12.54 | -9.54 | -6.66 | -9.11 |
| +200 bp | -23.32 | -27.20 | -20.25 | -14.76 | -19.80 |
| +300 bp | -37.23 | -42.87 | -31.55 | -23.43 | -31.26 |

${ }^{(1)}$ Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.
The primary drivers for the decrease in estimated net interest income in the increasing rate environments are anticipated increases in costs of deposits and interest rate swaps in excess of the increases in yields in the loan and investment and mortgage-related securities portfolios. The increase in the cost of deposits is primarily a result of the relatively short average maturity of the Bank's certificate of deposit portfolio. The increase in the cost of deposits is also due to anticipated increases in the cost of money market accounts. The increase in the costs of the interest rate swaps is due to the immediate repricing nature of the interest rate swaps, which experience the full impact of the rate

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change immediately. Changes in the rates on the mortgage loan and mortgage-related securities portfolios happen at a slower pace, compared to the interest-bearing liabilities, because only the amount of cash flow received on the repayment of these portfolios is reinvested at the higher rates while caps on adjustable-rate products limit the increase in rates in these assets when rates rise.

The increase in estimated net interest income if interest rates were to decrease is primarily the result of the immediate decrease in the cost of our interest rate swaps and the rapid decrease in the cost of deposits compared to a slower decrease in the yield on our interest-earning assets.

As a result of the flat or inverted yield curve during fiscal year 2006 and the relatively short term to repricing of our liabilities compared to our assets, the Bank experienced net interest margin compression during fiscal year 2006. The forward yield curve generally indicates that the market expects interest rates on treasury securities across all

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maturities to remain generally unchanged, with changes in rates of less than 25 basis points, through our third fiscal quarter of 2007. If the current inverted-to-flat yield curve scenario continues in fiscal year 2007, additional net interest margin compression is likely. The extent of the compression in the net interest margin depends upon such factors as the degree to which the cost of deposits increases based upon our deposit pricing in response to expected continued high short-term market rates, the volume of deposit flows on a net basis into or out of the Bank, the amount of loan prepayments and the reinvestment of those prepayments into new assets, and the rates received on those assets relative to the change in the cost of liabilities.

The following table sets forth the estimated percentage change in MVPE at each period end presented based on the indicated instantaneous, parallel and permanent change in interest rates. The MVPE is defined as the net of the present value of the cash flows of an institution's existing assets, liabilities and off-balance sheet instruments. The percentage change in each interest rate environment represents the difference between MVPE in the base case and MVPE in each alternative interest rate environment. The estimations of MVPE used in preparing the table below are based upon the assumptions that the total composition of interest-earning assets and interest-bearing liabilities does not change, that any repricing of assets or liabilities occurs at current product or market rates for the alternative rate environments as of the dates presented and that different prepayment rates are used in each alternative interest rate environment. The estimated MVPE results from the valuation of cash flows from financial assets and liabilities over the anticipated lives of each for each interest rate environment. The table presents the effects of the change in interest rates on our assets and liabilities as they mature, repay or reprice, as shown by the change in the MVPE in changing interest rate environments.

## Percentage Change in MVPE

|  |  |  | At |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Change (in Basis <br> Points) |  |  |  |  |  |
| in Interest Rates ${ }^{(1)}$ | $\begin{array}{r} \text { December } \\ 31,2006 \end{array}$ | September 30, 2006 | June 30, 2006 | March 31, $2006$ | $\begin{array}{r} \text { December } \\ 31,2005 \end{array}$ |
| -200 bp | 4.02 | 6.69 | 14.92 | 5.43 | 1.84 |
| -100 bp | 5.68 | 8.09 | 12.83 | 7.81 | 6.30 |
| 0 bp | -- | -- | -- | -- | -- |
| +100 bp | -12.34 | -15.59 | -16.70 | -12.48 | -13.09 |
| +200 bp | -27.52 | -34.07 | -35.37 | -26.77 | -28.60 |
| +300 bp | -44.57 | -54.36 | -56.03 | -42.78 | -45.47 |

${ }^{(1)}$ Assumes an instantaneous, permanent and parallel change in interest rates at all maturities.
Changes in the estimated market values of our financial assets and liabilities drive changes in estimates of MVPE. The market value of shorter term-to-maturity financial instruments is less sensitive to changes in interest rates than the market value of longer term-to-maturity financial instruments. Because of this, our certificates of deposit (which have relatively short average lives) tend to display less sensitivity to changes in interest rates than do our mortgage-related assets (which have relatively long average lives). However, the average life expected on our mortgage-related assets varies under different interest rate environments because customers have the ability to prepay their mortgage loans. Prepayment assumptions change on mortgage-related assets under various interest rate environments because many customers with mortgage debt look to attain financing at the lowest cost available. Generally, there is no penalty to prepay a mortgage loan we have originated or purchased. If rates decrease, the customer has an economic incentive to lower the cost of their mortgage (through a lower interest rate) with only the fees associated with the new mortgage or loan modification to attain the lower cost mortgage. In a decreasing rate environment, prepayments increase and the average life of a mortgage shortens compared to higher rate environments. When interest rates increase, the economic incentive for a customer to modify their mortgage debt is reduced, resulting in lower prepayment assumptions. In an increasing rate environment, prepayments decrease and the average life of the mortgage lengthens compared to lower

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rate environments. Holders of certificates of deposit have the ability to modify the terms of their deposits by withdrawing before maturity the balance in their account. Generally a penalty is assessed for such early withdrawal. In a decreasing rate environment the economic incentive to the depositor probably does not exist because the rate on the new account would likely be lower than they are currently receiving. Given the short term nature of our certificates of deposit, in an increasing rate environment customers will likely wait until maturity to change the terms of their deposit, which would result in no change to the expected lives of our certificates of deposit in a rising rate environment. These characteristics of financial assets and liabilities result in a decrease in the estimated value of the Bank's MVPE in rising rate environments. The Bank's measure of its MVPE sensitivity to decreases in interest rates indicates a positive change at December 31, 2006. The increase in MVPE if interest rates drop 100 basis points is primarily driven by the continued short
term nature of our liabilities compared to the shortening in the expected lives of our assets, compared to the base case rate scenario, as a result of an assumed increase in prepayment speeds on mortgage-related assets, primarily our fixed-rate loan portfolio. Given the current composition of our loan portfolio and the current interest rate environment, it is likely that many of our customers would be economically enticed to refinance or modify their mortgage loans with a 100 basis point decline in rates compared to the base case scenario. For the Bank's MVPE to be negatively impacted in a decreasing rate environment, it would require a significant increase in cash flows from mortgage prepayments, refinances or modifications of loans to market rates lower than anticipated in the above analysis such that the lives of the assets would be shorter than the liabilities. The higher prepayment assumptions shorten the expected average lives on our fixed-rate assets thereby decreasing the sensitivity of the present value of their cash flows to changes in interest rates, while the expected average lives of our liabilities remains largely unchanged.

The Bank's estimate of its changes in MVPE from the base case in rising rate environments continued the trend towards higher levels of sensitivity in those rising rate environments. This was primarily driven by the increase in the 30-year fixed-rate loan portfolio, the trend for customers to shorten the maturities of their certificates of deposit, and the average shorter maturity of our FHLB advances as they move toward maturity. As rates increase, the estimated fair values of the liabilities with short average lives do not respond to rates in the same manner as the longer maturity loans, such as our fixed-rate loans, which have longer average lives. The prepayment assumptions on the fixed-rate loans in particular, and all loans in general, anticipate prepayment rates in the increasing rate environments that would likely only be realized through normal changes in customers lives, such as divorce, death, job-related relocations, and other life changing events. The lower prepayment assumptions extend the expected average lives on these assets thereby increasing their sensitivity to changes in interest rates. The net effect of these characteristics of short-lived liabilities and long-lived assets is to increase the sensitivity of the Bank to changes in interest rates the more rates increase.

The proceeds from the sale of trading securities during the current quarter were invested into investment securities with terms to maturity or terms to reprice of generally two years or less. Management intends to continue purchasing shorter duration securities for the foreseeable future. Additionally, management is considering paying off some portion of maturing FHLB advances, rather than renewing the advances, during fiscal year 2007. Subsequent to December 31, 2006, management decided not to renew $\$ 200.0$ million of maturing FHLB advances. These strategies are, in part, a reason for the reduced sensitivity to changes in interest rates. However, these changes may, depending on the shape of the yield curve and the resulting mix of funding and investing, cause the net interest margin of the Bank to continue to compress if the yields on the short duration assets become lower than yields on longer duration assets and the increase in the cost of funding without the opportunity to increase the yields of the assets already on the Bank's balance sheet.

Gap Table: The following gap table summarizes the anticipated maturities or repricing of our interest-earning assets and interest-bearing liabilities as of December 31, 2006, based on the information and assumptions set forth in the notes below.

| Interest-earning assets: | Within <br> Three <br> Months | Three <br> Months To One Year | More Than One Year to Three Years (Dollars in | More Than Three Years to Five Years thousands) | Over Five <br> Years | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans receivable ${ }^{(1)(2)}$ : |  |  |  |  |  |  |
| Mortgage loans: |  |  |  |  |  |  |
| Fixed | 156,113 | \$ 419,490 | \$ 855,297 | 584,250 | \$ 1,134,014 | \$3,149,164 |
| Adjustable | 159,741 | 509,656 | 774,117 | 413,599 | 14,160 | 1,871,273 |
| Other loans | 155,900 | 5,466 | 9,378 | 7,006 | 45,551 | 223,301 |
| Securities: |  |  |  |  |  |  |
| Non-mortgage ${ }^{(3)}$ | 179,612 | 349,679 | 258,488 | 484 | 56,194 | 844,457 |
| Mortgage-related securities ${ }^{(4)}$ | 174,887 | 376,868 | 768,146 | 135,771 | 213,669 | 1,669,341 |
| Other interest-earning assets | 126,500 | -- | -- | -- | -- | 126,500 |
| Total interest-earning assets | 952,753 | 1,661,159 | 2,665,426 | 1,141,110 | 1,463,588 | 7,884,036 |
| Interest-bearing liabilities: |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Passbook and passcard ${ }^{(5)}$ | 2,116 | 6,347 | 17,130 | 14,377 | 61,990 | 101,960 |
| Checking (5) | 9,213 | 27,640 | 69,584 | 58,096 | 259,374 | 423,907 |
| Money market (5) | 36,424 | 109,273 | 196,733 | 151,186 | 329,535 | 823,151 |
| Certificates | 321,975 | 1,135,162 | 1,050,169 | 77,077 | 1,306 | 2,585,689 |
| Borrowings ${ }^{(6)}$ | 1,000,000 | 750,000 | 1,320,000 | 226,000 | 53,609 | 3,349,609 |
| Total interest-bearing liabilities | 1,369,728 | 2,028,422 | 2,653,616 | 526,736 | 705,814 | 7,284,316 |

## Excess

(deficiency) of
interest-earning
assets over
interest-bearing
liabilities $\quad \$(416,975) \quad \$(367,263) \quad \$ \quad 11,810 \quad \$ \quad 614,374 \quad \$ 757,774 \quad \$ \quad 599,720$
Cumulative
excess
(deficiency) of interest-earning assets over
interest-bearing
liabilities $\quad \$(416,975) \$(784,238) \$(772,428) \quad \$(158,054) \quad \$ \quad 599,720$
Cumulative
excess
(deficiency) of
interest-earning
assets over
interest-bearing
liabilities as a
percent of total
assets at
December 31, $2006 \quad(5.08) \% \quad(9.56) \% \quad(9.41) \% \quad(1.93) \% \quad 7.31 \%$
Cumulative
one-year gap at
September 30,
2006
Cumulative
one-year gap at
September 30,
2005
(4.01)

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(1) Adjustable-rate loans are included in the period in which the rate is next scheduled to adjust, rather than in the period in which the loans are due or in the period in which repayments are expected to occur prior to their next rate adjustment. Fixed-rate loans are included in the periods in which they are scheduled to be repaid, based on scheduled amortization and prepayment assumptions.
(2) Balances have been reduced for non-performing loans, which totaled $\$ 6.7$ million at December 31, 2006.
(3) Based on contractual maturities or term to call date based on the current rate environment, and excludes the unrealized gain adjustment of $\$ 57$ thousand on AFS investment securities.
(4) Reflects estimated prepayments of mortgage-related securities in our portfolio, and excludes the unrealized loss adjustment of $\$ 793$ thousand on available-for-sale mortgage-related securities.
(5) Although our checking, passbook and passcard savings and money market accounts are subject to immediate withdrawal, management considers a substantial amount of such accounts to be core deposits having significantly longer effective maturities. The decay rates (the assumed rate at which the balance of existing accounts would decline) used on these accounts are based on assumptions developed based upon our actual experience with these accounts. If all of our checking, passbook and passcard savings and money market accounts had been assumed to be subject to repricing within one year, interest-bearing liabilities which were estimated to mature or reprice within one year would have exceeded interest-earning assets with comparable characteristics by $\$ 1.94$ billion, for a cumulative one-year gap of (23.67)\% of total assets.
(6) Borrowings exclude the $\$ 25.9$ million unrealized loss adjustment on the swapped FHLB advances and $\$ 128$ thousand of capitalized debt issuance costs on other borrowings.

The table on the previous page contains certain assumptions which affect the presentation. Although certain assets and liabilities may have similar maturities or periods to repricing, they may react in different degrees to changes in market interest rates. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Certain assets, such as ARM loans, have features that restrict changes in interest rates on a short-term basis and over the life of the asset. In the event of a change in interest rates, prepayment and early withdrawal levels likely would deviate significantly from those assumed in calculating the gap table.

The FHLB advances designated in hedging relationships have maturities ranging from May 2008 to August 2010. At December 31, 2006, the Bank was in a paying position on the interest rate swaps. If the one month LIBOR rate remains higher than $3.68 \%$ (weighted average break even LIBOR rate), then the Bank will continue to be in a paying position on the interest rate swaps. The following summarizes the interest rate swap agreements by maturity date at December 31, 2006:

| Fiscal | Paying |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Notional | 1 Month |  |  | Receiving |  |
| Year | Fair | Principal | LIBOR |  | Interest | Interest |  |
| Maturity | Value ${ }^{(1)}$ | Amount | Rate ${ }^{(2)}$ | Margin | Rate | Rate | Spread |
| (Dollars in thousands) |  |  |  |  |  |  |  |
| 2008 | \$ $(5,591)$ | \$ 225,000 | 5.35\% | 2.41\% | 7.76\% | 5.68\% | (2.08)\% |
| 2010 | $(20,284)$ | 575,000 | 5.35 | 2.51 | 7.86 | 6.35 | (1.51) |
|  | \$ $(25,875)$ | \$ 800,000 | 5.35\% | 2.48\% | 7.83\% | 6.16\% | (1.67)\% |

(1) The one month LIBOR rate as of December 29, 2006 was $5.32 \%$. This rate was used to calculate the fair value of the interest rate swaps at December 31, 2006.
(2) The one month LIBOR rate as of November 29, 2006 was $5.35 \%$. This rate plus the margin noted above was the paying interest rate during December 2006.

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Changes in portfolio composition. The following tables provide information regarding the fixed- and adjustable-rate composition of our loan, investment and mortgage-related security portfolios as well as the change in the composition of these portfolios from September 30, 2006 to December 31, 2006. Also presented is the maturity information for our certificate of deposit portfolio, which shows the change in composition between periods.

The following table presents loan origination, refinance and purchase activity for the periods indicated. Loan originations, purchases and refinances are reported together. The fixed-rate one- to four-family loans less than or equal to 15 years have an original maturity at origination of less than or equal to 15 years, while fixed-rate one- to four-family loans greater than 15 years have an original maturity at origination of greater than 15 years. The adjustable-rate one- to four-family loans less than or equal to 36 months have a term to first reset of less than or equal to 36 months at origination and adjustable-rate one- to four-family loans greater than 36 months have a term to first reset of greater than 36 months at origination.

| Fixed-rate: | For the Three Months Ended December 31, 2006 |  |  |  | For the Three Months Ended December 31, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |  |  |  |  |
| One- to four-family |  |  |  |  |  |  |  |  |
| <= 15 years | \$ | 20,607 | 5.75\% | 10.52\% | \$ | 39,661 | 5.38\% | 11.47\% |
| $>15$ years |  | 105,039 | 6.11 | 53.63 |  | 112,836 | 5.83 | 32.64 |
| Other real estate |  | 773 | 6.75 | 0.40 |  | 6,057 | 6.29 | 1.75 |
| Non real estate |  | 9,047 | 7.93 | 4.62 |  | 9,321 | 7.42 | 2.70 |
| Total fixed-rate |  | 135,466 | 6.18 | 69.17 |  | 167,875 | 5.83 | 48.56 |
|  |  |  |  |  |  |  |  |  |
| Adjustable-rate: |  |  |  |  |  |  |  |  |
| One- to four-family |  |  |  |  |  |  |  |  |
| <= 36 months |  | 5,892 | 5.40 | 3.01 |  | 41,119 | 4.67 | 11.91 |
| $>36$ months |  | 33,380 | 5.72 | 17.04 |  | 110,487 | 5.07 | 31.96 |
| Non real estate |  | 21,107 | 8.58 | 10.78 |  | 26,176 | 7.73 | 7.57 |
| Total adjustable-rate |  | 60,379 | 6.69 | 30.83 |  | 177,782 | 5.37 | 51.44 |
| Total loan originations and purchases | \$ | 195,845 | 6.34\% | 100.00\% | \$ | 345,657 | 5.59\% | 100.00\% |
| Purchased loans included above: |  |  |  |  |  |  |  |  |
| Fixed-rate purchased loans | \$ | 11,676 | 6.19\% |  | \$ | 34,082 | 5.64\% |  |
| Adjustable-rate purchased loans | \$ | 14,696 | 5.81\% |  | \$ | 115,910 | 4.92\% |  |

The following table presents the distribution of our loan portfolio at the dates indicated. Our loan portfolio remains primarily weighted in fixed-rate loans.

December 31, 2006
September 30, 2006
Amount Rate \% of Total Amount Rate \% of Total (Dollars in thousands)
Fixed-rate loans:
One- to four- family real estate:

| $<=15$ years ${ }^{(1)}$ | $\$$ | $1,105,279$ | $5.31 \%$ | $21.01 \%$ | $\$$ | $1,127,945$ | $5.30 \%$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $>15$ years ${ }^{(1)}$ | $1,970,934$ | 5.95 | 37.47 | $1,903,789$ | 5.95 | 36.21 |  |
| Other real estate | 85,031 | 6.35 | 1.62 | 86,761 | 6.34 | 1.65 |  |
| Non real estate | 70,798 | 7.63 | 1.35 | 67,083 | 7.57 | 1.28 |  |
| $\quad$ Total fixed-rate loans | $3,232,042$ | 5.78 | 61.45 | $3,185,578$ | 5.76 | 60.59 |  |

Adjustable-rate loans:
One- to four- family real estate:

| $<=36$ months $^{(2)}$ | $1,032,723$ | 4.80 | 19.63 | 989,316 | 4.76 | 18.82 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| 36 months ${ }^{(2)}$ | 831,427 | 5.18 | 15.81 | 910,455 | 5.13 | 17.32 |
| Other real estate | 10,930 | 5.66 | 0.21 | 15,465 | 5.33 | 0.29 |
| Non real estate | 152,735 | 8.62 | 2.90 | 156,659 | 8.63 | 2.98 |
| $\quad$ Total adjustable-rate | $2,027,815$ | 5.25 | 38.55 | $2,071,895$ | 5.22 | 39.41 |
| loans | $5,259,857$ | $5.57 \%$ | $100.00 \%$ | $5,257,473$ | $5.55 \%$ | $100.00 \%$ |
| $\quad$ Total loans |  |  |  |  |  |  |

Less:

| Loans in process | 17,244 | 22,605 |
| :--- | :---: | :---: |
| Unearned fees and <br> deferred costs | 9,438 | 9,318 |
| Allowance for loan <br> losses <br> Total loans receivable, <br> net | 4,143 | 4,433 |

${ }^{(1)}$ Loans are reported based on their remaining term to maturity as of the date indicated.
${ }^{(2)}$ Loans are reported based on their term to next rate reset as of the date indicated.

The following table presents the distribution of our investment and mortgage-related securities portfolios, at cost, at the dates indicated. Overall, fixed-rate securities comprised $58.9 \%$ of these portfolios at December 31, 2006 compared to $51.5 \%$ at September 30, 2006. The WAL is the estimated remaining maturity of the underlying collateral after projected prepayment speeds have been applied. The WAL decreased as of December 31, 2006 due to the purchase of investments with terms to maturity or reprice of generally less than two years. The yield increased as of December 31, 2006 because the yield on the securities purchased was greater than that of the portfolio.

December 31, 2006 September 30, 2006
Balance WAL Yield Balance WAL Yield (Dollars in thousands)
Fixed-rate investments:

| Agency bonds | $\$$ | 837,693 | 1.62 | $4.83 \%$ | $\$$ | 428,074 |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| Mortgage-related |  |  |  |  | 2.62 | $4.46 \%$ |
| securities, at cost | 635,904 | 4.09 | 4.55 | 662,480 | 4.29 | 4.58 |
| Municipal bonds | 6,764 | 7.05 | 3.61 | 1,201 | 6.09 | 3.90 |
| Total fixed-rate | $1,480,361$ | 2.71 | 4.70 | $1,091,755$ | 3.64 | 4.53 |
| investments |  |  |  |  |  |  |

Adjustable-rate
investments:

| Mortgage-related |  |  |  |  | 4.38 | 4.04 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| securities, at cost <br> Total adjustable-rate <br> investments | $1,033,437$ | 3.10 | 4.08 | $1,028,093$ | 3.38 | 4.04 |
| Total investment <br> portfolio, at cost | $1,033,437$ | 3.10 | 4.08 | $1,028,093$ | 3.38 |  |

The certificate of deposit portfolio increased $\$ 3.4$ million from September 30, 2006 to December 31, 2006 and the average cost of the portfolio increased 11 basis points between the two reporting dates. Certificates maturing in one year or less at December 31, 2006 were $\$ 1.46$ billion with an average cost of $4.34 \%$. The following table presents the maturity of certificates of deposit at the dates indicated.

|  | December 31, 2006 |  |  | September 30, 2006 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount |  | Rate Amount(Dollars in thousands) |  |  | Rate |
| Certificates maturing within |  |  |  |  |  |  |
| 0 to 3 months | \$ | 321,975 | 4.02\% | \$ | 518,974 | 4.40\% |
| 3 to 6 months |  | 460,940 | 4.41 |  | 314,279 | 4.04 |
| 6 months to one year |  | 674,221 | 4.44 |  | 825,885 | 4.45 |
| One year to two years |  | 858,453 | 4.70 |  | 695,580 | 4.38 |
| After two years |  | 270,100 | 4.54 |  | 227,558 | 4.23 |
| Total certificates | \$ | 2,585,689 | 4.48\% | \$ | 2,582,276 | 4.35\% |
| Average maturity (in years) |  | 1.04 |  |  | 0.94 |  |

## Item 4. Controls and Procedures

John B. Dicus, the Company's President and Chief Executive Officer, and Kent G. Townsend, the Company's Executive Vice President, Chief Financial Officer and Treasurer, have evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-14(c) under the Securities Exchange Act of 1934, as amended, the "Act") as of December 31, 2006. Based upon their evaluation, they have concluded that as of December 31, 2006, such disclosure controls and procedures were effective to ensure that information required to be disclosed by the Company in the reports it files or submits under the Act is accumulated and communicated to the Company's management (including the Chief Executive Officer and Chief Financial Officer) to allow timely decisions regarding required disclosure, and is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

## Changes in Internal Control Over Financial Reporting

During the quarter ended December 31, 2006, there were no changes in the Company's internal control over financial reporting as defined by Rule 13a-15(d) of the Act that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

As previously discussed, the Bank is in the process of replacing its core information technology processing system, which we believe may result in some changes in our internal control over financial reporting during the period ending March 31, 2007. We believe any new controls resulting from the change in our core system will be adequate to maintain a sound control environment.

## Part II - OTHER INFORMATION

## Item 1. Legal Proceedings

We are not involved in any pending legal proceedings other than routine legal proceedings occurring in the ordinary course of business. We believe that these routine legal proceedings, in the aggregate, are immaterial to our financial condition and results of operations.

## Item 1A. Risk Factors

There has been no material change to our risk factors since September 30, 2006. For a summary of risk factors relevant to our operations, see Part I, Item 1A in our 2006 Annual Report on Form 10-K.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

See "Liquidity and Capital Resources - Capital" in "Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding the OTS restrictions on dividends from the Bank to the Company.

The following table summarizes our share repurchase activity during the three months ended December 31, 2006 and additional information regarding our share repurchase program. All shares repurchased during the quarter were in exchange for the exercise of options. Our current repurchase plan of 500,000 shares was announced on May $26,2006$. The plan has no expiration date and had approximately 498,548 shares remaining as of December 31, 2006. The Company intends to repurchase shares from time to time, depending on market conditions, at prevailing market prices in open-market and other transactions. The shares would be held as treasury stock for general corporate use. The plan has no expiration date.

${ }^{(1)}$ All shares repurchased during the quarter were in exchange for the exercise of options.

## <Index>

## Item 3. Defaults Upon Senior Securities

Not applicable

## $\leq$ Index $>$

44

## Item 4. Submission of Matters to a Vote of Security Holders

At the Annual Meeting of Stockholders for the fiscal year ended September 30, 2006, held January 23, 2007, two matters were presented to stockholders. Stockholders elected Jeffrey R. Thompson and John B. Dicus to three-year terms as directors. Stockholders also ratified the appointment of Deloitte \& Touche LLP as auditors for the fiscal year ending September 30, 2007. The votes cast as to each matter are set forth below:

|  | Number of Votes |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | For | Against | Abstain | Broker Non-Votes |
| Proposal 1. |  |  |  |  |
| Election of the following directors for the terms |  |  |  |  |
| indicated: |  |  |  |  |
| John B. Dicus (three years) | 71,159,362 | 204,160 | -- | -- |
| Jeffrey R. Thompson (three years) | 71,171,490 | 192,032 | -- | -- |
| The following directors had their term of office |  |  |  |  |
| continue after the meeting: |  |  |  |  |
| Jeffrey M. Johnson |  |  |  |  |
| Michael T. McCoy, M.D. |  |  |  |  |
| Marilyn S. Ward |  |  |  |  |
| B.B. Anderson |  |  |  |  |
| John C. Dicus |  |  |  |  |
|  |  |  |  |  |
| Proposal 2. |  |  |  |  |
| Ratification of Deloitte \& Touche LLP |  |  |  |  |
| as auditors. | 71,254,181 | 79,078 | 30,263 | -- |

## <Index>

Item 5. Other Information
Not applicable
$\leq$ Index $>$
Item 6. Exhibits
See Index to Exhibits

45

## SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CAPITOL FEDERAL FINANCIAL

Date: February 5, 2007

Date: February 5, 2007

By: /s/ John B. Dicus<br>John B. Dicus, President and<br>Chief Executive Officer

By: /s/Kent G. Townsend
Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
$\leq$ Index $>$

46

## INDEX TO EXHIBITS

Exhibit Number

3(i) Federal Stock Charter of Capitol Federal Financial*
3(ii) Bylaws of Capitol Federal Financial filed on August 4, 2004 as Exhibit 3(ii) to
the June 30, 2004 Form 10-Q and incorporated herein by reference
4(i) Form of Stock Certificate of Capitol Federal Financial*
4(ii) The Registrant agrees to furnish to the Securities and Exchange Commission, upon request, the instruments defining the rights of the holders of the Registrant's long-term debt
10.1 Registrant's Thrift and Stock Ownership Plan filed on December 14, 2005 as Exhibit 10.1 to the Annual Report on Form 10-K and incorporated herein by reference
10.2 Registrant's 2000 Stock Option and Incentive Plan (the "Stock Option Plan") filed on April 13, 2000 as Appendix A to Registrant's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.3 Registrant's 2000 Recognition and Retention Plan (the "RRP") filed on April 13, 2000 as
Appendix B to Registrant's Revised Proxy Statement (File No. 000-25391) and incorporated herein by reference
10.4 Capitol Federal Financial Deferred Incentive Bonus Plan filed on December 14, 2006
as Exhibit 10.4 to the Annual Report on Form 10-K and incorporated herein by reference
10.5 Form of Incentive Stock Option Agreement under the Stock Option Plan filed on February 4, 2005
as Exhibit 10.5 to the December 31, 2004 Form 10-Q and incorporated herein by reference
10.6 Form of Non-Qualified Stock Option Agreement under the Stock Option Plan filed on February 4,
2005 as Exhibit 10.6 to the December 31, 2004 Form 10-Q and incorporated herein by reference
10.7 Form of Restricted Stock Agreement under the RRP filed on February 4, 2005 as Exhibit 10.7 to the
December 31, 2004 Form 10-Q and incorporated herein by reference
10.8 Description of Named Executive Officer Salary and Bonus Arrangements filed on December 14, 2006 as Exhibit 10.8 to the Annual Report on Form 10-K and incorporated herein by reference
10.9 Description of Director Fee Arrangements
10.10 Short-term Performance Plan filed on December 14, 2005 as Exhibit 10.10 to the Annual
Report on Form 10-K for the fiscal year ended September 30, 2005 and incorporated herein by reference

11 Statement re: computation of earnings per share**
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, President and Chief Executive Officer
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 made by Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 made by John B. Dicus, Chief Executive Officer, and Kent G. Townsend, Executive Vice President, Chief Financial Officer and Treasurer
*Incorporated by reference from Capitol Federal Financial's Registration Statement on Form S-1 (File No. 333-68363) filed on February 11, 2000, as amended and declared effective on the same date.
**No statement is provided because the computation of per share earnings on both a basic and fully diluted basis can be clearly determined from the Financial Statements included in this report.

47

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