DYNATRONICS CORP Form 10-Q February 14, 2012

**UNITED STATES** 

## SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark One)

b QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT
OF 1934

For the quarterly period ended December 31, 2011

or

" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 0-12697

Dynatronics Corporation (Exact name of registrant as specified in its charter)

Utah 87-0398434
(State or other jurisdiction of incorporation or organization) 87-0398434
(I.R.S. Employer Identification No.)

7030 Park Centre Drive, Cottonwood Heights, UT 84121 (Address of principal executive offices, Zip Code)

(801) 568-7000 (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was

required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). b Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer "

Accelerated filer "

Non-accelerated filer " (Do not check if a smaller reporting Smaller reporting company b company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

"Yes b No

The number of shares outstanding of the registrant's common stock, no par value, as of February 2, 2012 is 12,800,211.

#### DYNATRONICS CORPORATION FORM 10-Q QUARTER ENDED DECEMBER 31, 2011 TABLE OF CONTENTS

Page Number PART I. FINANCIAL INFORMATION Item 1. Financial Statements Condensed Consolidated Balance Sheets (Unaudited) December 31, 2011 and June 30, 2011 Condensed Consolidated Statements of Operations (Unaudited) Three and Six Months Ended December 31, 2011 and 2010 2 Condensed Consolidated Statements of Cash Flows (Unaudited) Six Months Ended December 31, 2011 and 2010 3 Notes to Condensed Consolidated Financial Statements (Unaudited) Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations Item 3. Quantitative and Qualitative Disclosures About Market Risk 14 Item 4. Controls and Procedures 14 PART II. OTHER INFORMATION 15 Item 5. Other Information Item 6. Exhibits 15

### DYNATRONICS CORPORATION Condensed Consolidated Balance Sheets (Unaudited)

Assets	D	December 31, 2011	June 30, 2011
Current assets:			• • • • • • •
Cash and cash equivalents	\$	254,460	384,904
Trade accounts receivable, less allowance for			
doubtful accounts of \$350,741 as of December 31,		2 (07 220	2 (52 12)
2011 and \$293,436 as of June 30, 2011		3,687,238	3,672,128
Other receivables		27,482	14,164
Inventories, net		5,833,425	5,647,815
Prepaid expenses and other		351,798	266,439
Prepaid income taxes		12,545	28,754
Current portion of deferred income tax assets		440,868	418,607
		10.50=015	10.100.011
Total current assets		10,607,816	10,432,811
Property and equipment, net		3,769,532	3,722,749
Intangible assets, net		347,033	369,352
Other assets		289,637	294,269
Total assets	\$	15,014,018	14,819,181
T 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1			
Liabilities and Stockholders' Equity			
Command Habilidian			
Current liabilities:	ф	201 120	260 125
Current portion of long-term debt	\$	381,128	368,135
Line of credit		2,943,242	2,583,937
Warranty reserve		185,245	185,245
Accounts payable		2,245,149	2,127,163
Accrued expenses		447,768	379,336
Accrued payroll and benefits expense		292,937	236,264
TD 4.1 4.11.1114		( 105 160	5 000 000
Total current liabilities		6,495,469	5,880,080
		2 000 422	2 222 417
Long-term debt, net of current portion		2,098,433	2,238,417
Deferred income tax liabilities, net of current portion		95,962	85,525
T-4-1 11-1 1141		0.600.064	9 204 022
Total liabilities		8,689,864	8,204,022
Commitments and continuous is			
Commitments and contingencies			
Choolikalidagal aguiteu			
Stockholders' equity:		7 140 165	7.417.044
		7,148,165	7,417,244

Common stock, no par value: Authorized 50,000,000 shares; issued 12,792,666 shares as of December 31, 2011 and 13,060,392 shares as of June 30, 2011		
Accumulated deficit	(824,011 )	(802,085)
Total stockholders' equity	6,324,154	6,615,159
Total liabilities and stockholders' equity	\$ 15,014,018	14,819,181

See accompanying notes to condensed consolidated financial statements.

1

#### DYNATRONICS CORPORATION

# Condensed Consolidated Statements of Operations (Unaudited)

	Three Months E December 3		Six Months Ended December 31	
	2011	2010	2011	2010
Net sales	\$ 8,275,430	8,199,347	16,272,232	16,118,635
Cost of sales	5,062,472	5,029,906	10,057,176	9,997,361
Gross profit	3,212,958	3,169,441	6,215,056	6,121,274
Selling, general, and administrative				
expenses	2,686,401	2,634,278	5,381,268	5,134,795
Research and development				
expenses	412,861	356,519		