Destination Maternity Corp Form 10-Q February 09, 2009 Table of Contents

# **United States Securities and Exchange Commission**

Washington, D.C. 20549

## **FORM 10-Q**

x Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended December 31, 2008

Or

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number 0-21196

## **Destination Maternity Corporation**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

13-3045573 (IRS Employer Identification No.)

**456 North 5th Street, Philadelphia, Pennsylvania** (Address of principal executive offices)

**19123** (Zip code)

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Registrant s telephone number, including area code (215) 873-2200

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer X

Non-accelerated filer o (Do not check if a smaller reporting company) Smaller reporting company o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Common Stock, \$.01 par value 6,094,291 shares outstanding as of February 2, 2009

## DESTINATION MATERNITY CORPORATION AND SUBSIDIARIES

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#### PART I. FINANCIAL INFORMATION

## **Item 1. Financial Statements**

#### DESTINATION MATERNITY CORPORATION AND SUBSIDIARIES

## CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share amounts)

(unaudited)

|   | Decem | ber 31, 2008 | September 30, 2008 |  |  |
|---|-------|--------------|--------------------|--|--|
| ASSETS  |       |              |                    |  |  |
| Current assets:   |       |              |                    |  |  |
| Cash and cash equivalents   | \$    | ,,           | \$ 12,148          |  |  |
| Trade receivables   |       | 6,936        | 7,085              |  |  |
| Inventories   |       | 77,730       | 88,056             |  |  |
| Deferred income taxes   |       | 8,154        | 8,154              |  |  |
| Prepaid expenses and other current assets                                       |       | 6,176        | 6,777              |  |  |
| Total current assets  |       | 113,716      | 122,220            |  |  |
| Property, plant and equipment, net  |       | 65,770       | 66,098             |  |  |
| Assets held for sale  |       |              | 207                |  |  |
| Other assets:   |       |              |                    |  |  |
| Goodwill  |       | 3,389        | 50,389             |  |  |
| Deferred financing costs, net of accumulated amortization of \$405 and \$358    |       | 804          | 929                |  |  |
| Other intangible assets, net of accumulated amortization of \$2,084 and \$2,105 |       | 736          | 695                |  |  |
| Deferred income taxes   |       | 15,587       | 15,411             |  |  |
| Other non-current assets  |       | 310          | 299                |  |  |
| Total other assets  |       | 20,826       | 67,723             |  |  |
| Total assets  | \$    | 200,312      | \$ 256,248         |  |  |
|   |       |              |                    |  |  |
| LIABILITIES AND STOCKHOLDERS EQUITY   |       |              |                    |  |  |
| Current liabilities:  |       |              |                    |  |  |
| Line of credit borrowings   | \$    |              | \$                 |  |  |
| Current portion of long-term debt   |       | 1,239        | 1,860              |  |  |
| Accounts payable  |       | 20,318       | 20,937             |  |  |
| Accrued expenses and other current liabilities                                  |       | 38,862       | 37,806             |  |  |
| Total current liabilities   |       | 60,419       | 60,603             |  |  |
| Long-term debt  |       | 67,138       | 76,786             |  |  |
| Deferred rent and other non-current liabilities                                 |       | 31,163       | 29,391             |  |  |
| Total liabilities   |       | 158,720      | 166,780            |  |  |
|   |       |              |                    |  |  |
| Commitments and contingencies (Note 12)   |       |              |                    |  |  |
|   |       |              |                    |  |  |
| Stockholders equity:  |       |              |                    |  |  |
| Preferred stock, 2,000,000 shares authorized:                                   |       |              |                    |  |  |
|   |       |              |                    |  |  |
|   |       |              |                    |  |  |
|   |       |              |                    |  |  |

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| Series B junior participating preferred stock, \$.01 par value; 300,000 shares authorized, |                  |         |
|--|------------------|---------|
| none outstanding   |                  |         |
| Common stock, \$.01 par value; 20,000,000 shares authorized, 6,083,570 and 6,070,813       |                  |         |
| shares issued and outstanding, respectively  | 61               | 61      |
| Additional paid-in capital   | 83,214           | 83,274  |
| Retained earnings (deficit)  | (39,410)         | 7,505   |
| Accumulated other comprehensive loss   | (2,273)          | (1,372) |
| Total stockholders equity  | 41,592           | 89,468  |
| Total liabilities and stockholders equity  | \$<br>200,312 \$ | 256,248 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

#### DESTINATION MATERNITY CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share amounts)

(unaudited)

|   |    | Three Months Ended December 31, |    |         |  |  |
|---|----|---------------------------------|----|---------|--|--|
|   |    | 2008                            | ,  | 2007    |  |  |
| Net sales   | \$ | 134,812                         | \$ | 142,876 |  |  |
| Cost of goods sold  | *  | 66,957                          | -  | 70,914  |  |  |
| Gross profit  |    | 67,855                          |    | 71,962  |  |  |
| Selling, general and administrative expenses                |    | 65,990                          |    | 69,692  |  |  |
| Store closing, asset impairment and asset disposal expenses |    | 2                               |    | 886     |  |  |
| Restructuring charges                                       |    | 171                             |    |         |  |  |
| Goodwill impairment expense                                 |    | 47,000                          |    |         |  |  |
| Operating income (loss)                                     |    | (45,308)                        |    | 1,384   |  |  |
| Interest expense, net                                       |    | 1,394                           |    | 1,866   |  |  |
| Loss on extinguishment of debt                              |    | 66                              |    |         |  |  |
| Loss before income taxes                                    |    | (46,768)                        |    | (482)   |  |  |
| Income tax provision (benefit)                              |    | 147                             |    | (130)   |  |  |
| Net loss  | \$ | (46,915)                        | \$ | (352)   |  |  |
| Net loss per share Basic and Diluted                        | \$ | (7.86)                          | \$ | (0.06)  |  |  |
| Average shares outstanding Basic and Diluted                |    | 5,966                           |    | 5,852   |  |  |

The accompanying notes are an integral part of these Consolidated Financial Statements.

## DESTINATION MATERNITY CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

## AND COMPREHENSIVE INCOME (LOSS)

(in thousands)

(unaudited)

|                                    | Commo<br>Number<br>of<br>Shares |    | k<br>nount | 1  | Additional<br>Paid-in<br>Capital |    | Retained<br>Earnings<br>(Deficit) |    | Accumulated<br>Other<br>Comprehensive<br>Loss |    | Total    | omprehensive<br>ncome (Loss) |
|------------------------------------|---------------------------------|----|------------|----|----------------------------------|----|-----------------------------------|----|---|----|----------|------------------------------|
| Balance as of September 30, 2008   | 6,071                           | \$ | 61         | \$ | 83,274                           | \$ | 7,505                             | \$ | (1,372)                                       | \$ | 89,468   | (2.000)                      |
| Net loss                           | 2,012                           | -  |            | -  |                                  | _  | (46,915)                          | _  | (-,-,-)                                       | 7  | (46,915) | \$<br>(46,915)               |
| Amortization of prior service cost |                                 |    |            |    |                                  |    | ( ),                              |    |   |    | ( 1, 1,  | ( - 7, - 7)                  |
| for retirement plans, net of tax   |                                 |    |            |    |                                  |    |                                   |    | 31  |    | 31       | 31                           |
| Change in fair value of interest   |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| rate swap, net of tax              |                                 |    |            |    |                                  |    |                                   |    | (932)   |    | (932)    | (932)                        |
| Comprehensive loss                 |                                 |    |            |    |                                  |    |                                   |    |   |    |          | \$<br>(47,816)               |
| Stock-based compensation           | 14                              |    |            |    | 601                              |    |                                   |    |   |    | 601      |                              |
| Tax benefit shortfall from stock   |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| option exercises and restricted    |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| stock vesting                      |                                 |    |            |    | (659)                            |    |                                   |    |   |    | (659)    |                              |
| Repurchase and retirement of       |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| common shares                      | (1)                             |    |            |    | (2)                              |    |                                   |    |   |    | (2)      |                              |
| Balance as of December 31, 2008    | 6,084                           | \$ | 61         | \$ | 83,214                           | \$ | (39,410)                          | \$ | (2,273)                                       | \$ | 41,592   |                              |
|                                    |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
|                                    |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| Balance as of September 30, 2007   | 5,963                           | \$ | 60         | \$ | 81,047                           | \$ | 8,820                             | \$ | (1,404)                                       | \$ | 88,523   |                              |
| Net loss                           |                                 |    |            |    |                                  |    | (352)                             |    |   |    | (352)    | \$<br>(352)                  |
| Amortization of prior service cost |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| for retirement plans, net of tax   |                                 |    |            |    |                                  |    |                                   |    | 25  |    | 25       | 25                           |
| Change in fair value of interest   |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| rate swap, net of tax              |                                 |    |            |    |                                  |    |                                   |    | (621)   |    | (621)    | (621)                        |
| Unrealized loss on investments,    |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| net of tax                         |                                 |    |            |    |                                  |    |                                   |    | (34)  |    | (34)     | (34)                         |
| Comprehensive loss                 |                                 |    |            |    |                                  |    |                                   |    |   |    |          | \$<br>(982)                  |
| Cumulative effect of adoption of   |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| FIN No. 48 (Note 9)                |                                 |    |            |    |                                  |    | 74                                |    |   |    | 74       |                              |
| Stock-based compensation           | 9                               |    |            |    | 558                              |    |                                   |    |   |    | 558      |                              |
| Exercise of stock options          | 3                               |    |            |    | 32                               |    |                                   |    |   |    | 32       |                              |
| Tax benefit shortfall from stock   |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| option exercises and restricted    |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| stock vesting                      |                                 |    |            |    | (583)                            |    |                                   |    |   |    | (583)    |                              |
| Repurchase and retirement of       |                                 |    |            |    |                                  |    |                                   |    |   |    |          |                              |
| common shares                      | (6)                             |    |            |    | (107)                            |    |                                   |    |   |    | (107)    |                              |
| Balance as of December 31, 2007    | 5,969                           | \$ | 60         | \$ | 80,947                           | \$ | 8,542                             | \$ | (2,034)                                       | \$ | 87,515   |                              |

The accompanying notes are an integral part of these Consolidated Financial Statements.

## DESTINATION MATERNITY CORPORATION AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

|   | Three Months Ended<br>December 31, |    |       |  |  |
|---|------------------------------------|----|-------|--|--|
|   | 2008                               |    | 2007  |  |  |
| Cash Flows from Operating Activities  |                                    |    |       |  |  |
| Net loss  | \$<br>(46,915)                     | \$ | (352) |  |  |
| Adjustments to reconcile net loss to net cash provided by operating activities: |                                    |    |       |  |  |
| Depreciation and amortization   | 3,945                              |    | 4,002 |  |  |
| Stock-based compensation expense  | 601                                |    | 558   |  |  |
| Loss on impairment of long-lived assets   | 163                                |    | 533   |  |  |
| Loss on impairment of goodwill  | 47,000                             |    |       |  |  |