

VODAFONE GROUP PUBLIC LTD CO

Form 6-K

November 15, 2011

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K

**Report of Foreign Private Issuer**

**Pursuant to Rules 13a-16 or 15d-16 under**

the Securities Exchange Act of 1934

Dated 15 November 2011

Commission File Number: 001-10086

**VODAFONE GROUP**

**PUBLIC LIMITED COMPANY**

(Translation of registrant's name into English)

VODAFONE HOUSE, THE CONNECTION, NEWBURY, BERKSHIRE RG14 2FN, ENGLAND

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  ii

Form 40-F  \_\_\_\_\_

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Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): \_\_\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes \_\_\_\_\_

No ii

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_\_

**THIS REPORT ON FORM 6-K SHALL BE DEEMED TO BE INCORPORATED BY REFERENCE IN EACH OF THE REGISTRATION STATEMENT ON FORM F-3 (FILE NO. 333-168347), THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-81825) AND THE REGISTRATION STATEMENT ON FORM S-8 (FILE NO. 333-149634) OF VODAFONE GROUP PUBLIC LIMITED COMPANY AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FURNISHED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.**

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This report on form 6-K contains the following items:

- (a) Chief Executive's statement;
- (b) Business review; and
- (c) Half-year unaudited condensed consolidated financial statements of Vodafone Group Plc.

Certain information listed above is taken from the previously published results announcement of Vodafone for the six months ended 30 September 2011 (the half-year financial report). This document does not update or restate any of the financial information set forth in the half-year financial report.

This document should be read in conjunction with the Group's annual report on Form 20-F for the year ended 31 March 2011, in particular the following sections:

- the information contained under Key performance indicators on page 13;
- the information contained under Operating results on pages 34 to 43;
- the information contained under Liquidity and capital resources on pages 48 to 51; and
- the consolidated financial statements on pages 80 to 124.

The terms Vodafone, the Group, we, our and us refer to Vodafone Group Plc (the Company), and as applicable, its subsidiaries and/or its interest in joint ventures and/or associates.

Exhibit 7

- Computation of ratio of earnings to fixed charges

## CHIEF EXECUTIVE'S STATEMENT

### Financial review

#### *Group*

Group revenue was up 4.1% to £23.5 billion, or 2.2%(\*) on an organic basis. Organic service revenue growth was 1.4%(\*) for the first half of the financial year, and 1.3%(\*) in Q2. Excluding the impact of mobile termination rate ( MTR ) cuts, service revenue growth was 3.8%(\*). Our overall performance reflects continued strong demand for data services and further voice penetration growth in emerging markets, offset by regulatory changes and voice price deflation driven by ongoing competitive pressures.

Group adjusted EBITDA was up 2.3% to £7.5 billion. The adjusted EBITDA margin was down 0.6 percentage points year-on-year, as expected. The fall in the margin was primarily driven by our re-pricing in Spain and our performance in Australia, partially offset by good cost control.

Adjusted operating profit was £6.0 billion (H1 2010: £6.1 billion). On an organic basis, including adjusting for the disposal of SFR, adjusted operating profit was up 4.4%(\*) year-on-year, driven by the growth in adjusted EBITDA and the continued strong performance from Verizon Wireless.

Reported earnings per share was 13.06 pence, boosted by the profit on disposal of our 44% stake in SFR. Adjusted earnings per share was 7.75 pence, a decline of 11.5% year-on-year, reflecting the loss of our share of SFR's profits, the loss of interest income from investment disposals and mark-to-market items charged through finance costs.

Free cash flow for the first half of the financial year was £2.6 billion (H1 2010: £3.5 billion). The year-on-year decline is the result of timing differences on working capital and capex compared to the equivalent period last year. Capex for the period was £2.6 billion (H1 2010: £2.4 billion). Net debt at 30 September 2011 was £26.2 billion. The reduction in net debt since 31 March 2011 has been driven by underlying cash generation and the £6.8 billion consideration from the SFR disposal, offset by £1.8 billion of share buybacks as well as equity dividend payments.

The Board has agreed an interim dividend of 3.05 pence per share, an increase of 7.0% year-on-year, in line with our dividend per share growth target of at least 7% per annum until March 2013. In addition, in July the Group announced its intention to pay a special dividend of 4.0 pence per share, with the same timetable as the interim dividend, to reflect the receipt of a dividend from Verizon Wireless.

#### *Europe*

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In Europe, service revenue was down 1.3%(\*) in H1, with a marginally better performance in Q2 than in Q1.

In northern Europe, service revenue growth in Q2 improved in the UK (+2.5%\*) and the Netherlands (+4.2%\*), and remained steady in Germany (+0.1%\*).

In southern Europe, Spain showed a sequential improvement in its service revenue trend to -9.3%\* (Q1 -9.9%\*), as our price reductions led to early signs of improvement in our commercial performance. Growth in Italy deteriorated from -1.5%\* in Q1 to -3.0%\* in Q2, reflecting a decline in consumer confidence and an incremental impact of 0.4 percentage points from MTR cuts. Turkey continued to grow strongly in Q2 (+24.0%\*).

Europe adjusted EBITDA was flat year-on-year at £5.6 billion, with the adjusted EBITDA margin down 1.0 percentage point. This decline was almost entirely driven by a 6.1 percentage point margin decline in Spain as a result of price reductions and the macroeconomic environment.

### *Africa, Middle East and Asia Pacific ( AMAP )*

AMAP service revenue was up 8.4%\* in H1, with a slight slowdown in Q2 compared to Q1. In India, service revenue growth was 20.1%\* in Q2, reflecting improving underlying growth boosted by new SMS termination charges in the Indian market. Growth at Vodacom slowed slightly to +6.7%\* in Q2. In Australia, service revenue fell by 8.1%\* in Q2 (Q1 -3.6%\*), as the network and customer service issues experienced in the Group's prior financial year had a negative impact on customer perception.

## CHIEF EXECUTIVE'S STATEMENT

AMAP adjusted EBITDA was up 3.6%, with the adjusted EBITDA margin falling 1.0 percentage point. The biggest impact came in Australia (down 5.1 percentage points). The margin in India fell slightly despite strong top line growth as a result of rising commercial costs and the dilutive impact of SMS termination.

### *Verizon Wireless*

Verizon Wireless, our US associate, achieved organic service revenue growth of 7.1%(\*) in H1 and 6.4%(\*) in Q2. Our share of profits from Verizon Wireless totalled £2.5 billion, up 11.1%(\*) year-on-year. Verizon Wireless net debt fell from US\$9.6 billion at 31 March 2011 to US\$3.1 billion at 30 September 2011. In July, Verizon Wireless announced its intention to pay a dividend of US\$10.0 billion to its shareholders in January 2012. Vodafone's share of this dividend is US\$4.5 billion (£2.8 billion).

### **Strategy progress**

There are four main elements to the strategy to build a more valuable Vodafone announced in November 2010:

1. Focus on key areas of growth potential;
2. Deliver value and efficiency from scale;
3. Generate liquidity or free cash flow from non-controlled interests; and
4. Apply rigorous capital discipline to investment decisions.

We have made further progress on each of these over the course of the first half of the financial year.

#### **1) *Focus on key areas of growth potential***

Mobile data: data revenue was up 23.8%(\*) year-on-year to £3.1 billion, and now represents 14% of Group service revenue. Data represents the single biggest opportunity to Vodafone and the industry over the next few years, and we intend to continue to be at the forefront of stimulating data adoption among our customers.

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We have increased smartphone penetration in our European customer base to 21.7%, by broadening our range of handsets and marketing attractive commercial propositions. 58.7% of these customers now have a data allowance included within their tariff plan. Pricing is becoming increasingly important in preventing the substitution of voice and SMS usage with data usage and ensuring that increased data traffic is properly reflected in our revenue. To this end, we have focused on migrating customers to integrated voice, SMS and data bundles that insulate our revenue from changing customer behaviour and capture future growth in data usage. At the end of H1, 24% of consumer contract customers in our five largest European markets were on integrated tariffs.

We have also continued to make significant network investments to improve data coverage, speed and reliability. Our launch of LTE services in Germany has been an early success, with over 50,000 customers using the service and giving very positive feedback. During the period we acquired spectrum in Spain and were awarded spectrum in Italy to ensure we have the best possible portfolio of spectrum across a range of frequencies to deliver the ongoing enhancement in performance that customers will expect.

Enterprise: enterprise revenue across the Group was up 2.6%(\*) year-on-year in H1. In Europe, enterprise represents 30% of service revenue. We are seeing a number of trends in the enterprise business such as the increasing focus on mobility, the move towards converged services, the growth in the tablet market and companies' desire to consolidate their supplier bases that play to our strengths. We are successfully addressing the full breadth of the market: within Vodafone Global Enterprise, which manages the largest multi-national accounts, revenue was up 7%(\*); and at the SME and SoHo level, Vodafone One Net continues to be rolled out across our footprint offering customers a cost effective and simple converged mobile and fixed service.

Emerging markets: the Group has an attractive level of exposure to emerging markets, where mobile voice penetration is lower and GDP growth is higher than in the more mature markets of western Europe. In addition, the lack of fixed line infrastructure in many emerging markets means that mobile operators are likely to be the primary providers of internet connectivity. Our key emerging markets operations all continued to achieve strong service revenue growth, with India +18.4%(\*), Vodacom +7.3%(\*) and Turkey +27.9%(\*).

## CHIEF EXECUTIVE S STATEMENT

In addition, we see the potential for data adoption to accelerate. The number of customers using Opera Mini, a web browser that significantly improves the experience for customers using data over 2G networks, has reached 13.7 million, up 98% year-on-year. This demonstrates the strong underlying demand for data services, which we expect to translate into strong service revenue growth as customers migrate to faster 3G platforms.

Total communications: fixed revenue across the Group was up 6.1%(\*) year-on-year in the first half of the financial year. We continue to develop our fixed line capabilities to meet our customers' total communications needs beyond mobile connectivity, in both the consumer and enterprise markets.

In the enterprise market we have made significant progress in the development of converged services, giving us an attractive opportunity to grow our share of companies' total telecoms spend: Fixed revenue within enterprise was up 19.2%(\*). In the consumer market, we have shown continued good growth in Italy, while in Germany we are developing new services, such as Vodafone TV, to make our overall domestic connectivity package more competitive.

New services: we see significant potential for profitable growth from new services, driven by two key factors – the increasing level of intelligence in our own network and the introduction of connectivity between appliances as well as people, allowed by very high levels of mobile coverage.

During the period we launched 'charge to bill' services across a number of European markets and on a range of mobile operating systems. Using this platform, customers can charge purchases from online applications stores to their Vodafone mobile phone accounts, making it much easier for users to make purchases. The initial results have been very encouraging and we will continue to roll out the service over the coming months.

Machine-to-machine ( M2M ) revenue grew strongly, with regulation in the utilities sector and the increasing use of tracking and telemetry in the automotive sector being key drivers.

### **2) *Deliver value and efficiency from scale***

The scale and composition of the Group has enabled us to increase efficiency and achieve favourable relative cost positions in many markets. We aim to continue to generate savings from technology standardisation, off-shoring, outsourcing, platform sharing and Group purchasing. During the first half of the financial year we commenced working with Verizon Communications to identify procurement savings opportunities across a wide range of common suppliers.

**3) *Generate liquidity or free cash flow from non-controlled interests***

During the first half of the financial year, we completed the sale of our 44% interest in SFR, the number two mobile operator in France, to Vivendi, the majority shareholder, for £6.8 billion. We have committed £4.0 billion of the proceeds to a share buyback programme. We also announced the sale of our 24.4% stake in Polkomtel, the Polish operator, for £0.8 billion.

In July, Verizon Wireless announced its intention to pay a dividend of US\$10.0 billion in January 2012. Vodafone's share of this dividend is US\$4.5 billion (£2.8 billion), out of which we intend to pay a special dividend of 4.0 pence per share to Vodafone shareholders at the same time as the interim dividend in February 2012.

**4) *Apply rigorous capital discipline to investment decisions***

We continue to adhere to strict capital discipline in our investment decisions. We apply rigorous commercial analysis and demanding hurdle rates to ensure that any investment or corporate activity will enhance shareholder returns. Maintaining our target credit rating of a low single A provides the Group with a low cost of debt and good access to liquidity. We will continue to undertake regular reviews of Vodafone's entire portfolio to make sure we are maximising the return on the capital employed across the Group.

**Outlook and guidance(1)**

## CHIEF EXECUTIVE S STATEMENT

Progress against our strategic and financial objectives in the first half of the financial year has been good. Although the macroeconomic outlook is uncertain, we are confident that we can continue to execute successfully in the second half of the financial year.

We now expect adjusted operating profit for the full year to be in the range of £11.4 – £11.8 billion, the upper half of the range indicated in May 2011. We continue to expect free cash flow to be in the range of £6.0 – £6.5 billion, excluding the £2.8 billion dividend due from Verizon Wireless in January 2012.

(1) See Guidance on page 8.

**GROUP FINANCIAL HIGHLIGHTS**

	Six months ended				
	Page	30 September		% change	
		2011 £m	2010 £m	Reported	Organic
<b><u>Financial information</u></b> <sup>(1)</sup>					
Revenue	29	23,520	22,603	4.1	2.2
Operating profit	29	8,999	5,213	72.6	
Profit before taxation	29	8,011	8,240	(2.8)	
Profit for the financial period	29	6,644	7,504	(11.5)	
Basic earnings per share (pence)	29	13.06p	14.31p	(8.7)	
Capital expenditure	43	2,618	2,435	7.5	
Cash generated by operations	20	7,069	7,331	(3.6)	
<b><u>Performance reporting</u></b> <sup>(1)(2)</sup>					
Group adjusted EBITDA	9	7,532	7,363	2.3	
Group adjusted EBITDA margin		32.0%	32.6%	(0.6pp)	(0.7pp)
Adjusted operating profit	9, 45	6,035	6,069	(0.6)	4.4
Adjusted profit attributable to equity shareholders	11, 45	3,962	4,616	(14.2)	
Adjusted earnings per share (pence)	11, 45	7.75p	8.76p	(11.5)	
Free cash flow <sup>(3)</sup>	20	2,616	3,489	(25.0)	
Net debt	20, 21	26,247	30,457	(13.8)	

## Notes:

- (1) Amounts presented at 30 September or for the six month period then ended.
- (2) See page 40 for Use of non-GAAP financial information and page 47 for Definitions of terms .
- (3) All references to free cash flow are to amounts before licence and spectrum payments.

## GUIDANCE

Please see page 40 for Use of non-GAAP financial information , page 47 for Definition of terms and page 48 for Forward-looking statements .

### 2012 financial year guidance

	Original guidance 2012 financial year £bn		Updated guidance 2012 financial year £bn	
Adjusted operating profit	11.0	11.8	11.4	11.8
Free cash flow	6.0	6.5	6.0	6.5

### Assumptions

Guidance for the 2012 financial year is based on our current assessment of the global economic outlook and assumes foreign exchange rates of £1: 1.15 and £1:US\$1.60. It excludes the impact of licence and spectrum purchases, the £2.8 billion dividend due from Verizon Wireless, material one-off tax related payments and restructuring costs, and assumes no material change to the current structure of the Group.

Actual foreign exchange rates may vary from the foreign exchange rate assumptions used. A 1% change in the euro to sterling exchange rate would impact adjusted operating profit and free cash flow by approximately £50 million and a 1% change in the dollar to sterling exchange rate would impact adjusted operating profit by approximately £50 million.

## CONTENTS

	Page
Financial results	9
Liquidity and capital resources	20
Other significant developments	23
Events occurring subsequent to the approval of the half-year financial report on 8 November 2011	23
Regulation	24
Legal proceedings	28
Unaudited condensed consolidated financial statements	29
Use of non-GAAP financial information	40
Additional information	43
Other information (including forward-looking statements)	47

## FINANCIAL RESULTS

### Group<sup>(1)</sup>

	Non-				Six months ended 30			% change	
	Africa, Middle East		Interests and		September				
	Europe	and Asia Pacific	Common Functions <sup>(2)</sup>	Eliminations	2011	2010	£		
	£m	£m	£m	£m	£m	£m			
Voice revenue	8,652	4,561	147		13,360	13,788			
Messaging revenue	2,168	474	30		2,672	2,482			
Data revenue	2,286	757	19		3,062	2,411			
Fixed line revenue	1,589	213			1,802	1,646			
Other service revenue	642	371	11	(26)	998	902			
<b>Service revenue</b>	<b>15,337</b>	<b>6,376</b>	<b>207</b>	<b>(26)</b>	<b>21,894</b>	<b>21,229</b>	<b>3.1</b>	<b>1.4</b>	
Other revenue	999	532	99	(4)	1,626	1,374			
<b>Revenue</b>	<b>16,336</b>	<b>6,908</b>	<b>306</b>	<b>(30)</b>	<b>23,520</b>	<b>22,603</b>	<b>4.1</b>	<b>2.2</b>	
Direct costs	(3,889)	(1,799)	(38)	26	(5,700)	(5,681)			
Customer costs	(4,985)	(1,709)	(207)		(6,901)	(6,260)			
Operating expenses	(1,907)	(1,399)	(85)	4	(3,387)	(3,299)			
<b>Adjusted EBITDA</b>	<b>5,555</b>	<b>2,001</b>	<b>(24)</b>		<b>7,532</b>	<b>7,363</b>	<b>2.3</b>		
Depreciation and amortisation:									
Acquired intangibles	(56)	(406)	(2)		(464)	(577)			
Purchased licences	(573)	(101)			(674)	(563)			
Other	(1,969)	(887)	(24)		(2,880)	(2,808)			
Share of result in associates	2	11	2,508		2,521	2,654			
<b>Adjusted operating profit</b>	<b>2,959</b>	<b>618</b>	<b>2,458</b>		<b>6,035</b>	<b>6,069</b>	<b>(0.6)</b>	<b>4.4</b>	

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Impairment loss	(450)	(800)
Other income and (expense)(3)	3,414	(56)
<b>Operating profit</b>	<b>8,999</b>	<b>5,213</b>
Non-operating (expense)/income(4)	(161)	2,389
Net (financing costs)/investment income	(827)	638
Income tax expense	(1,367)	(736)
<b>Profit for the financial period</b>	<b>6,644</b>	<b>7,504</b>

Notes:

- (1) Current period results reflect average foreign exchange rates of £1: 1.14 and £1:US\$1.62.
- (2) Common Functions primarily represent the results of the partner markets and the net result of unallocated central Group costs.
- (3) Other income and expense for the six months ended 30 September 2011 included a £3,419 million gain on disposal of the Group's 44% interest in SFR. Other income and expense for the six months ended 30 September 2010 included £56 million representing the net loss on disposal of certain Alltel investments by Verizon Wireless. This is included within the line item "Share of results in associates" in the consolidated income statement.
- (4) Non-operating (expense)/income for the six months ended 30 September 2010 includes £2,388 million profit arising on the sale of the Group's 3.2% interest in China Mobile Limited.

## FINANCIAL RESULTS

### Revenue

Group revenue was up 4.1% to £23.5 billion, with service revenue of £21.9 billion, an increase of 1.4%(\*) on an organic basis. Our overall performance reflects continued strong demand for data services and further voice penetration growth in emerging markets, offset by regulatory changes and voice price deflation driven by ongoing competitive pressures.

AMAP service revenue was up by 8.4%(\*), with a strong performance in India and continued growth in Vodacom, Ghana and Qatar.

In Europe, service revenue was down by 1.3%(\*) reflecting reductions in most markets offset by growth in the UK, the Netherlands and Turkey.

### Adjusted EBITDA and profit

Group adjusted EBITDA was up by 2.3% to £7.5 billion, driven by strong revenue growth partially offset by higher customer investment due to increased smartphone penetration.

Adjusted operating profit was stable at £6.0 billion.

Operating profit increased by 72.6% to £9.0 billion, primarily due to the gain on disposal of the Group's 44% interest in SFR and lower impairment losses compared to the six months ended 30 September 2010.

An impairment loss of £450 million was recorded in relation to Vodafone Greece, primarily resulting from lower projected cash flows within business plans and an increase in discount rates.

### Net (financing costs)/investment income

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		Six months ended 30 September	
		2011	2010
		£m	£m
Investment income		226	1,402
Financing costs		(1,053)	(764)
<b>Net (financing costs)/investment income</b>		<b>(827)</b>	<b>638</b>
Analysed as:			
	Net financing costs before income from investments	(867)	(594)
	Potential interest charges arising on settlement of outstanding tax issues(1)	(36)	(47)
	Income from investments	10	201
		<b>(893)</b>	<b>(440)</b>
Foreign exchange(2)		66	228
Equity put rights and similar arrangements(3)			(22)
Interest related to the settlement of tax cases			872
		<b>(827)</b>	<b>638</b>

Notes:

(1) Excluding interest credits related to a tax case settlement.

(2) Comprises foreign exchange rate differences reflected in the income statement in relation to certain intercompany balances and the foreign exchange rate differences on financial instruments received as consideration on the disposal of Vodafone Japan to SoftBank in April 2006.

(3) Includes foreign exchange rate movements, accretion expense and fair value charges. Further details of these options are provided on page 23.

Net financing costs before income from investments increased from £594 million to £867 million, primarily due to mark-to-market movements on interest rate swaps and futures. Income from investments decreased by £191 million as a result of the disposal of the Group's 3.2% interest in China Mobile Limited and the Group's interests in SoftBank during the 2011 financial year.

## FINANCIAL RESULTS

### Taxation

The effective tax rate for the six months ended 30 September 2011 was 17.1% compared to 8.9% in the same period last year, with the difference primarily due to the impact of the resolution of long-standing tax issues in the six months ended 30 September 2010.

### Earnings per share

Adjusted earnings per share was 7.75 pence, a decline of 11.5% year-on-year, reflecting the loss of our share of SFR's profits, the loss of interest income from investment disposals and mark-to-market items charged through finance costs, partially offset by a reduction in shares arising from the Group's share buyback programme. Basic earnings per share was 13.06 pence (H1 2010: 14.31 pence), reflecting the profit on disposal of our 44% interest in SFR and the impairment in relation to Vodafone Greece, which are excluded from adjusted earnings per share.

		Six months ended 30 September	
		2011	2010
		£m	£m
<b>Profit attributable to equity shareholders</b>		<b>6,679</b>	<b>7,542</b>
Pre-tax adjustments:			
	Impairment loss	450	800
	Other income and expense(1)	(3,414)	56
	Non-operating income and expense(2)	161	(2,389)
	Investment income and financing costs(3)	(66)	(1,078)
		<b>(2,869)</b>	<b>(2,611)</b>
Taxation		170	(315)
Non-controlling interests		(18)	
<b>Adjusted profit attributable to equity shareholders</b>		<b>3,962</b>	<b>4,616</b>
		Million	Million
Weighted average number of shares outstanding	basic	51,132	52,701
Weighted average number of shares outstanding	diluted	51,427	52,984

#### Notes:

(1) Other income and expense for the six months ended 30 September 2011 includes a £3,419 million gain on disposal of the Group's 44% interest in SFR. The six months ended 30 September 2010 includes £56 million representing the net loss on disposal of certain Alltel investments by Verizon Wireless. This is included within the line item 'Share of results in associates' in the consolidated income statement.

(2) Non-operating income and expense for the six months ended 30 September 2010 includes £2,388 million profit arising on the sale of the Group's 3.2% interest in China Mobile Limited.

(3) See notes 2 and 3 in 'Net (financing costs)/investment income' on page 10.



## FINANCIAL RESULTS

### Europe

	Germany £m	Italy £m	Spain £m	UK £m	Other £m	Eliminations £m	Europe £m	% change	
								£	Organic
<b>30 September 2011</b>									
Voice revenue	1,633	1,595	1,560	1,201	2,663		<b>8,652</b>		
Messaging revenue	440	443	156	609	520		<b>2,168</b>		
Data revenue	748	354	310	432	442		<b>2,286</b>		
Fixed line revenue	932	317	165	22	153		<b>1,589</b>		
Other service revenue	126	74	112	212	267	(149)	<b>642</b>		
<b>Service revenue</b>	<b>3,879</b>	<b>2,783</b>	<b>2,303</b>	<b>2,476</b>	<b>4,045</b>	<b>(149)</b>	<b>15,337</b>	<b>1.6</b>	<b>(1.3)</b>
Other revenue	223	122	208	188	259	(1)	<b>999</b>		
<b>Revenue</b>	<b>4,102</b>	<b>2,905</b>	<b>2,511</b>	<b>2,664</b>	<b>4,304</b>	<b>(150)</b>	<b>16,336</b>	<b>2.8</b>	<b>(0.2)</b>
Direct costs	(894)	(664)	(527)	(753)	(1,200)	149	<b>(3,889)</b>		
Customer costs	(1,199)	(590)	(1,043)	(993)	(1,161)	1	<b>(4,985)</b>		
Operating expenses	(457)	(289)	(260)	(285)	(616)		<b>(1,907)</b>		
<b>Adjusted EBITDA</b>	<b>1,552</b>	<b>1,362</b>	<b>681</b>	<b>633</b>	<b>1,327</b>		<b>5,555</b>		<b>(3.5)</b>
Depreciation and amortisation:									
Acquired intangibles					(56)		<b>(56)</b>		
Purchased licences	(274)	(54)	(4)	(166)	(75)		<b>(573)</b>		
Other	(447)	(332)	(316)	(282)	(592)		<b>(1,969)</b>		
Share of result in associates					2		<b>2</b>		
<b>Adjusted operating profit</b>	<b>831</b>	<b>976</b>	<b>361</b>	<b>185</b>	<b>606</b>		<b>2,959</b>	<b>(3.3)</b>	<b>(7.3)</b>
<b>Adjusted EBITDA margin</b>	<b>37.8%</b>	<b>46.9%</b>	<b>27.1%</b>	<b>23.8%</b>	<b>30.8%</b>		<b>34.0%</b>		
<b>30 September 2010</b>									
Voice revenue	1,784	1,685	1,738	1,279	2,716		<b>9,202</b>		
Messaging revenue	382	414	177	555	468		<b>1,996</b>		
Data revenue	584	286	265	359	349		<b>1,843</b>		
Fixed line revenue	892	271	157	16	120		<b>1,456</b>		
Other service revenue	68	71	103	216	283	(148)	<b>593</b>		
<b>Service revenue</b>	<b>3,710</b>	<b>2,727</b>	<b>2,440</b>	<b>2,425</b>	<b>3,936</b>	<b>(148)</b>	<b>15,090</b>		
Other revenue	149	125	174	168	186	(2)	<b>800</b>		
<b>Revenue</b>	<b>3,859</b>	<b>2,852</b>	<b>2,614</b>	<b>2,593</b>	<b>4,122</b>	<b>(150)</b>	<b>15,890</b>		
Direct costs	(931)	(656)	(549)	(780)	(1,189)	148	<b>(3,957)</b>		
Customer costs	(1,052)	(533)	(930)	(949)	(1,069)	2	<b>(4,531)</b>		
Operating expenses	(405)	(307)	(267)	(265)	(603)		<b>(1,847)</b>		
<b>Adjusted EBITDA</b>	<b>1,471</b>	<b>1,356</b>	<b>868</b>	<b>599</b>	<b>1,261</b>		<b>5,555</b>		
Depreciation and amortisation:									
Acquired intangibles					(70)		<b>(70)</b>		
Purchased licences	(216)	(50)	(3)	(166)	(67)		<b>(502)</b>		
Other	(437)	(302)	(310)	(295)	(578)		<b>(1,922)</b>		
Share of result in associates				(1)			<b>(1)</b>		
<b>Adjusted operating profit</b>	<b>818</b>	<b>1,004</b>	<b>555</b>	<b>137</b>	<b>546</b>		<b>3,060</b>		
<b>Adjusted EBITDA margin</b>	<b>38.1%</b>	<b>47.5%</b>	<b>33.2%</b>	<b>23.1%</b>	<b>30.6%</b>		<b>35.0%</b>		
<b>Change at constant exchange rates</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>	<b>%</b>				
Voice revenue	(12.3)	(9.4)	(14.1)	(6.1)	(3.0)				
Messaging revenue	10.2	2.5	(15.4)	9.7	9.3				
Data revenue	22.7	18.8	12.1	20.4	23.1				
Fixed line revenue	0.1	12.2	0.7	37.5	25.0				
Other service revenue	78.8	(1.0)	4.5	(1.9)	(7.8)				

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<b>Service revenue</b>	<b>0.2</b>	<b>(2.3)</b>	<b>(9.6)</b>	<b>2.1</b>	<b>1.3</b>
Other revenue	43.1	(5.2)	14.6	11.9	33.3
<b>Revenue</b>	<b>1.8</b>	<b>(2.4)</b>	<b>(8.0)</b>	<b>2.7</b>	<b>2.8</b>
Direct costs	(8.2)	(3.1)	(8.0)	(3.5)	0.8
Customer costs	9.2	6.2	7.5	4.6	7.1
Operating expenses	8.3	(9.7)	(6.8)	7.5	1.5
<b>Adjusted EBITDA</b>	<b>1.1</b>	<b>(3.7)</b>	<b>(24.9)</b>	<b>5.6</b>	<b>1.7</b>
Depreciation and amortisation:					
Acquired intangibles					(18.8)
Purchased licences	21.2	1.9			10.3
Other	(2.0)	6.1	(2.2)	(4.4)	0.2
Share of result in associates				(100.0)	
<b>Adjusted operating profit</b>	<b>(2.8)</b>	<b>(6.9)</b>	<b>(37.7)</b>	<b>35.0</b>	<b>5.2</b>
<b>Adjusted EBITDA margin movement (pps)</b>	<b>(0.3)</b>	<b>(0.6)</b>	<b>(6.1)</b>	<b>0.7</b>	<b>(0.4)</b>

## FINANCIAL RESULTS

Revenue increased by 2.8% including a 2.9 percentage point impact from favourable foreign exchange rate movements. On an organic basis service revenue declined by 1.3%(\*) reflecting reductions in most markets offset by growth in the UK, the Netherlands and Turkey. The decline was primarily driven by the impact of MTR reductions, competitive pricing pressures and continued economic weakness leading to lower voice revenue, partially offset by growth in data revenue.

Adjusted EBITDA was stable, benefiting from a 3.6 percentage point impact from favourable foreign exchange rate movements. On an organic basis adjusted EBITDA decreased by 3.5%(\*), resulting from higher customer investment, driven by the increased penetration of smartphones, and a reduction in service revenue in most markets, partially offset by operating cost efficiencies.

	Organic change %	M&A activity pps	Foreign exchange pps	Reported change %
<b>Revenue - Europe</b>	<b>(0.2)</b>	<b>0.1</b>	<b>2.9</b>	<b>2.8</b>
<b>Service revenue</b>				
Germany	0.2		4.4	4.6
Italy	(2.3)		4.4	2.1
Spain	(9.6)		4.0	(5.6)
UK	2.1			2.1
Other Europe	1.3		1.5	2.8
<b>Europe</b>	<b>(1.3)</b>		<b>2.9</b>	<b>1.6</b>
<b>Adjusted EBITDA</b>				
Germany	1.1		4.4	5.5
Italy	(3.7)		4.1	0.4
Spain	(24.9)		3.4	(21.5)
UK	5.6			5.6
Other Europe	1.9	(0.2)	3.5	5.2
<b>Europe</b>	<b>(3.5)</b>	<b>(0.1)</b>	<b>3.6</b>	
<b>Adjusted operating profit</b>				
Germany	(2.8)		4.4	1.6
Italy	(6.9)		4.1	(2.8)
Spain	(37.7)		2.7	(35.0)
UK	35.0			35.0
Other Europe	5.9	(0.7)	5.8	11.0
<b>Europe</b>	<b>(7.3)</b>	<b>(0.1)</b>	<b>4.1</b>	<b>(3.3)</b>

Germany

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Service revenue was stable on an organic basis as strong data and enterprise revenue growth was offset by the impact of an MTR cut effective from 1 December 2010. Data revenue increased by 22.7%(\*) driven by the increased penetration of smartphones and Superflat Internet tariffs. Enterprise revenue grew by 4.7%(\*) driven by significant customer wins and the success of converged service offerings.

Adjusted EBITDA increased by 1.1%(\*) driven by the revenue trends mentioned above. The adjusted EBITDA margin reduced by 0.3 percentage points reflecting investment in customer acquisition and retention.

The roll out of LTE has continued, following the launch of services in the 2011 financial year, with 52,000 LTE customers at 30 September 2011.

### Italy

Service revenue declined by 2.3%(\*) as a result of weak macro economic conditions, intense competition and the impact of an MTR cut effective from 1 July 2011. In September 2011 prepaid tariffs were refreshed with the launch of new integrated tariffs. Fixed line revenue grew by 12.2%(\*) as a result of strong customer additions. Data revenue increased by 18.8%(\*) resulting from a higher penetration of smartphones and strong mobile internet. Enterprise revenue grew by 6.4%(\*) driven by growth in the customer base and the success of Vodafone One Net, which enables customers to combine their fixed and mobile communications into a single service with one number.

Adjusted EBITDA decreased by 3.7%(\*). The adjusted EBITDA margin fell by 0.6 percentage points, with the impact of the decline in mobile voice revenue and the growth in lower margin fixed line business partially offset by operating cost efficiencies including site sharing agreements and the ongoing move to a single radio access network ( RAN ).

## FINANCIAL RESULTS

### Spain

Service revenue declined by 9.6%(\*), impacted by continued intense competition, general economic weakness and high unemployment, which have driven customers to reduce or optimise their spend on tariffs. The decline in Q2 improved by 0.6 percentage points compared to Q1. Data revenue increased by 12.1%(\*), benefiting from the penetration of integrated voice and data tariffs launched in April 2011 and strong growth in mobile internet. Improvements were seen in fixed line revenue which increased by 4.2%(\*), in Q2, resulting from a competitive proposition leading to good customer additions. Mobile customer net additions were strong, arising from mobile number portability net gains, as a result of our more competitive tariffs introduced in Q1, and a focus on improving the retention of higher-value customers.

Adjusted EBITDA declined by 24.9%(\*), with a 6.1 percentage point fall in the adjusted EBITDA margin, due to the lower revenue and higher acquisition and retention costs resulting from the increased penetration of smartphones, partially offset by operating cost efficiencies.

### UK

Service revenue grew by 2.1%(\*) driven by an increase in enterprise and data revenue as well as good net customer additions and some price increases in consumer contract and prepaid. Growth was impacted by an MTR cut effective from 1 April 2011. The increase in enterprise revenue was driven by the success of integrated offerings and strong data roaming. Data revenue grew by 20.4%(\*) resulting from the higher penetration of smartphones with a high percentage being sold with data bundles.

Adjusted EBITDA increased by 5.6%(\*), with a 0.7 percentage point improvement in the adjusted EBITDA margin, as a result of higher revenue partially offset by investment in customer acquisition and retention.

### Other Europe

Service revenue increased by 1.3%(\*) as growth in Albania, the Netherlands and Turkey more than offset a decline in the rest of the region, particularly in Greece, Portugal and Ireland which continued to be impacted by the challenging economic environment and competitive factors. Service revenue in Turkey grew by 27.9%(\*), driven by strong growth in voice and data revenue resulting from a larger contract customer base and data campaigns. In the Netherlands service revenue increased by 2.3%(\*), driven by an increase in the customer base and stronger roaming revenue, partially offset by a slow-down in messaging revenue growth rates and price competition.

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Adjusted EBITDA grew by 1.9%(\*), with strong growth in Turkey, driven by operating cost savings and improved management of customer acquisition costs, partially offset by declines in the majority of the other markets.

## FINANCIAL RESULTS

### Africa, Middle East and Asia Pacific

	India £m	Vodacom £m	Other Africa, Middle East and Asia Pacific £m	Africa, Middle East and Asia Pacific £m	% change £	Organic
<b>30 September 2011</b>						
Voice revenue	1,621	1,740	1,200	4,561		
Messaging revenue	107	147	220	474		
Data revenue	176	348	233	757		
Fixed line revenue	6	108	99	213		
Other service revenue	185	117	69	371		
<b>Service revenue</b>	<b>2,095</b>	<b>2,460</b>	<b>1,821</b>	<b>6,376</b>	<b>6.8</b>	<b>8.4</b>
Other revenue	22	354	156	532		
<b>Revenue</b>	<b>2,117</b>	<b>2,814</b>	<b>1,977</b>	<b>6,908</b>	<b>7.2</b>	<b>8.6</b>
Direct costs	(629)	(569)	(601)	(1,799)		
Customer costs	(292)	(873)	(544)	(1,709)		
Operating expenses	(661)	(438)	(300)	(1,399)		
<b>Adjusted EBITDA</b>	<b>535</b>	<b>934</b>	<b>532</b>	<b>2,001</b>	<b>3.6</b>	<b>5.3</b>
Depreciation and amortisation:						
Acquired intangibles	(172)	(209)	(25)	(406)		
Purchased licences	(44)	(1)	(56)	(101)		
Other	(328)	(254)	(305)	(887)		
Share of result in associates			11	11		
<b>Adjusted operating (loss)/profit</b>	<b>(9)</b>	<b>470</b>	<b>157</b>	<b>618</b>	<b>10.0</b>	<b>12.4</b>
<b>Adjusted EBITDA margin</b>	<b>25.3%</b>	<b>33.2%</b>	<b>26.9%</b>	<b>29.0%</b>		
<b>30 September 2010</b>						
Voice revenue	1,499	1,706	1,236	4,441		
Messaging revenue	79	150	220	449		
Data revenue	111	254	187	552		
Fixed line revenue	3	101	86	190		
Other service revenue	161	99	77	337		
<b>Service revenue</b>	<b>1,853</b>	<b>2,310</b>	<b>1,806</b>	<b>5,969</b>		
Other revenue	21	302	150	473		
<b>Revenue</b>	<b>1,874</b>	<b>2,612</b>	<b>1,956</b>	<b>6,442</b>		
Direct costs	(531)	(567)	(578)	(1,676)		
Customer costs	(251)	(773)	(513)	(1,537)		
Operating expenses	(604)	(406)	(287)	(1,297)		
<b>Adjusted EBITDA</b>	<b>488</b>	<b>866</b>	<b>578</b>	<b>1,932</b>		
Depreciation and amortisation:						
Acquired intangibles	(180)	(291)	(29)	(500)		
Purchased licences			(59)	(59)		
Other	(302)	(231)	(306)	(839)		
Share of result in associates		(1)	29	28		
<b>Adjusted operating profit</b>	<b>6</b>	<b>343</b>	<b>213</b>	<b>562</b>		
<b>Adjusted EBITDA margin</b>	<b>26.0%</b>	<b>33.2%</b>	<b>29.6%</b>	<b>30.0%</b>		
<b>Change at constant exchange rates</b>						
	%	%	%			
Voice revenue	13.3	2.5	(2.0)			

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Messaging revenue	41.1	(2.1)	(6.1)
Data revenue	66.1	37.6	18.7
Fixed line revenue	114.4	14.2	17.4
Other service revenue	20.3	20.0	(13.6)
<b>Service revenue</b>	<b>18.4</b>	<b>7.3</b>	<b>0.1</b>
Other revenue	6.5	17.0	1.7
<b>Revenue</b>	<b>18.3</b>	<b>8.4</b>	<b>0.2</b>
Direct costs	24.4	2.0	3.5
Customer costs	21.4	13.5	1.3
Operating expenses	14.5	8.1	5.0
<b>Adjusted EBITDA</b>	<b>14.8</b>	<b>8.1</b>	<b>(6.6)</b>
Depreciation and amortisation:			
Acquired intangibles		(28.2)	(21.9)
Purchased licences	100.0	100.0	
Other	13.5	10.9	(0.3)
Share of result in associates			(56.9)
<b>Adjusted operating profit</b>	<b>nm</b>	<b>37.3</b>	<b>(22.4)</b>
<b>Adjusted EBITDA margin movement (pps)</b>	<b>(0.7)</b>	<b>(0.1)</b>	<b>(2.0)</b>

## FINANCIAL RESULTS

Revenue grew by 7.2% including a 1.4 percentage point adverse impact from foreign exchange rate movements. On an organic basis service revenue grew by 8.4%(\*) driven by customer and data growth, partially offset by the impact of MTR reductions. Growth was driven by a strong performance in India, Qatar and Ghana, continued growth from Vodacom and a return to growth in Egypt in Q2.

Adjusted EBITDA grew by 3.6% after a 1.7 percentage point adverse impact from foreign exchange rate movements. On an organic basis adjusted EBITDA grew by 5.3%(\*) driven primarily by strong growth in India and Vodacom, as well as improved contributions from Qatar, Ghana and New Zealand offset in part by declining adjusted EBITDA margins in Egypt and the impact of network and customer service issues in Australia.

	Organic change %	M&A activity pps	Foreign exchange pps	Reported change %
<b>Revenue Africa, Middle East and Asia Pacific</b>	<b>8.6</b>		<b>(1.4)</b>	<b>7.2</b>
<b>Service revenue</b>				
India	18.4		(5.3)	13.1
Vodacom	7.3		(0.8)	6.5
Other Africa, Middle East and Asia Pacific	0.1		0.7	0.8
<b>Africa, Middle East and Asia Pacific</b>	<b>8.4</b>		<b>(1.6)</b>	<b>6.8</b>
<b>Adjusted EBITDA</b>				
India	14.8		(5.2)	9.6
Vodacom	8.1		(0.2)	7.9
Other Africa, Middle East and Asia Pacific	(6.6)		(1.4)	(8.0)
<b>Africa, Middle East and Asia Pacific</b>	<b>5.3</b>		<b>(1.7)</b>	<b>3.6</b>
<b>Adjusted operating profit</b>				
India	nm		nm	nm
Vodacom	37.3		(0.3)	37.0
Other Africa, Middle East and Asia Pacific	(22.4)		(3.9)	(26.3)
<b>Africa, Middle East and Asia Pacific</b>	<b>12.4</b>		<b>(2.4)</b>	<b>10.0</b>

Note:

nm Not meaningful.

### India

Service revenue grew by 18.4%(\*), driven by a 25.5% increase in the customer base, strong growth in incoming and outgoing voice minutes and 66.1%(\*) growth in data revenue. Growth also benefited from operators starting to charge for SMS termination in Q2. At 30 September 2011 data customers totalled 27.5 million, a year-on-year increase of 142%. This was driven by an increase in

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data enabled handsets and the impact of successful marketing campaigns. Whilst the market remains highly competitive, the effective rate per minute is stabilising as operators increase headline voice tariffs and focus on promotional offers.

Following the launch of commercial 3G services in February 2011, 3G was available to Vodafone customers in 534 towns and cities across 20 circles at 30 September 2011.

Adjusted EBITDA grew by 14.8%(\*) driven by the increase in revenue and economies of scale, partially offset by higher customer acquisition costs and increased interconnection costs.

### Vodacom

Service revenue grew by 7.3%(\*), primarily driven by South Africa where growth in data revenue was partially offset by the impact of an MTR cut effective from 1 March 2011. Despite intense competitive pricing pressure, data revenue increased by 37.6%(\*), driven by the higher penetration of smartphones and data bundles.

Vodacom's operations outside South Africa continued to improve, with strong service revenue growth of 19.5%(\*), driven by customer net additions. M-Pesa continues to perform well in Tanzania with over 10 million users now registered. Trading conditions remain challenging in the Gateway operations.

Adjusted EBITDA increased by 8.1%(\*), driven by service revenue growth.

## FINANCIAL RESULTS

### Other Africa, Middle East and Asia Pacific

Organic service revenue, which now includes Australia, was flat year-on-year. New Zealand's service revenue growth was heavily impacted by MTR cuts effective from 6 May 2011. In Australia network and customer service issues experienced in the Group's prior financial year adversely impacted on service revenue growth. In Egypt the economic environment remains challenging. Whilst Egypt service revenue was flat year-on-year in H1, growth in Q2 was 1.2%(\*), driven by an increase in the customer base and improved data usage offsetting a decline in messaging and visitor revenue. In Qatar a 35.4% increase in customers resulted in service revenue growth of 48.1%(\*) despite significant price competition in the market. Service revenue in Ghana grew by 32.5%(\*), driven primarily by an increase in the customer base. Ghana launched its 3G network on 29 June 2011.

Adjusted EBITDA was down 6.6%(\*), driven by the service revenue decline in Australia and the challenging economic and competitive environment in Egypt, partially offset by growth in Qatar, Ghana and New Zealand. Integration in Australia continues to progress, with synergies exceeding original expectations to date.

## FINANCIAL RESULTS

### Non-Controlled Interests and Common Functions

#### Verizon Wireless(1)(2)

	Six months ended 30 September		% change	
	2011 £m	2010 £m	£	Organic(3)
Service revenue	8,741	8,692	0.6	7.1
Revenue	9,728	9,372	3.8	10.5
Adjusted EBITDA	3,848	3,753	2.5	9.1
Interest	(108)	(134)	(19.4)	
Tax(2)	(141)	(146)	(3.4)	
Group's share of result in Verizon Wireless	2,451	2,344	4.6	11.1
<b>KPIs (100% basis)</b>				
Customers ( '000)(4)	90,708	86,734		
Average monthly ARPU (US\$)(4)	58.5	57.0		
Churn(4)	14.8%	16.5%		
Messaging and data as a percentage of service revenue	36.4%	31.5%		

#### Notes:

(1) All amounts represent the Group's share, based on its equity interest, unless otherwise stated.

(2) The Group's share of the tax attributable to Verizon Wireless relates only to the corporate entities held by the Verizon Wireless partnership and certain state taxes which are levied on the partnership. The tax attributable to the Group's share of the partnership's pre-tax profit is included within the Group tax charge.

(3) Organic growth rates include the impact of a non-cash revenue adjustment in the prior period which was recorded to defer previously recognised data revenue that will be earned and recognised in future periods. Excluding this the equivalent organic growth rates for service revenue, revenue, adjusted EBITDA and the Group's share of result in Verizon Wireless would have been 6.1%, 9.6%, 6.9% and 7.7% respectively.

(4) In order to align with the customer numbers reported externally by Verizon Wireless, customers have been restated to reflect retail customers only. Comparatives are presented on the revised basis.

In the United States Verizon Wireless reported 2.3 million net mobile retail customer additions during the six months ended 30 September 2011, bringing its closing mobile retail customer base to 90.7 million, up 4.6%.

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Service revenue growth of 7.1%(\*) was driven by the expanding customer base and robust growth in data ARPU driven by increased penetration of smartphones.

The adjusted EBITDA margin remained strong despite the competitive challenges and economic environment. Efficiencies in operating expenses and lower direct costs were partly offset by a higher level of customer acquisition and retention costs reflecting the increased demand for smartphones.

Verizon Wireless net debt at 30 September 2011 totalled US\$3.1 billion (31 March 2011: US\$9.6 billion).

## FINANCIAL POSITION

### Statement of financial position

Non-current assets decreased from £134.2 billion at 31 March 2011 to £123.3 billion at 30 September 2011. The decrease of £2.1 billion in goodwill, £2.1 billion in other intangible assets and £1.6 billion in property, plant and equipment, primarily results from foreign exchange rate movements, classifying assets in relation to Polkomtel as held for sale within current assets and a £450 million impairment loss in relation to Vodafone Greece. Other intangible assets were also impacted by amortisation charges partially offset by additions, mainly in computer software. Investments in associates decreased by £4.3 billion to £33.8 billion at 30 September 2011, primarily due to the disposal of the Group's 44% interest in SFR.

Current assets increased from £17.0 billion at 31 March 2011 to £23.5 billion at 30 September 2011, primarily due to the £2.8 billion dividend declared by Verizon Wireless to be received in January 2012, the reclassification from non-current to current assets of the remaining £1.5 billion receivable in relation to the disposal of the Group's interests in SoftBank and an increase in cash and cash equivalents of £0.7 billion as analysed in the consolidated statement of cash flows.

Non-current liabilities increased from £36.6 billion at 31 March 2011 to £37.8 billion at 30 September 2011 mainly due to the increase in long-term borrowings of £0.9 billion. Current liabilities decreased from £27.1 billion at 31 March 2011 to £23.7 billion at 30 September 2011 primarily due to a £3.1 billion decrease in short-term borrowings.

### Total equity

Total equity shareholders' funds decreased by £3.6 billion to £83.9 billion at 30 September 2011, primarily as a result of other comprehensive income for the period of £4.0 billion being more than offset by equity dividends of £3.1 billion, share repurchases of £2.7 billion and the acquisition of a non-controlling interest in Vodafone India of £2.0 billion.

Put options over non-controlling interests decreased by £2.1 billion to £0.7 billion at 30 September 2011, primarily as a result of the acquisition of a non-controlling interest in Vodafone India.

### Inflation

Inflation has not had a significant effect on the Group's consolidated results of operations and financial condition during the six months ended 30 September 2011.



## LIQUIDITY AND CAPITAL RESOURCES

### Cash flows and funding

	2011		Six months ended 30 September		%
	£m	£m	2010 £m	2010 £m	
Adjusted EBITDA		7,532		7,363	2.3
Working capital		(533)		(110)	
Other		70		78	
<b>Cash generated by operations</b>		<b>7,069</b>		<b>7,331</b>	<b>(3.6)</b>
Cash capital expenditure(1)		(3,349)		(2,677)	
Capital expenditure	(2,618)		(2,435)		
Working capital movement in respect of capital expenditure	(731)		(242)		
Disposal of property, plant and equipment		42		15	
<b>Operating free cash flow</b>		<b>3,762</b>		<b>4,669</b>	<b>(19.4)</b>
Taxation		(1,043)		(1,091)	
Dividends received from associates and investments(2)		735		784	
Dividends paid to non-controlling shareholders in subsidiaries		(199)		(234)	
Interest received and paid		(639)		(639)	
<b>Free cash flow</b>		<b>2,616</b>		<b>3,489</b>	<b>(25.0)</b>
Tax settlement		(100)			
Licence and spectrum payments		(264)		(2,937)	
Acquisitions and disposals(3)		6,674		(22)	
Equity dividends paid		(3,102)		(2,976)	
Purchase of treasury shares		(1,813)		(146)	
Foreign exchange		135		825	
Other(4)		(535)		4,626	
<b>Net debt decrease</b>		<b>3,611</b>		<b>2,859</b>	
Opening net debt		(29,858)		(33,316)	
<b>Closing net debt</b>		<b>(26,247)</b>		<b>(30,457)</b>	<b>(13.8)</b>

Notes:

(1) Cash capital expenditure comprises the purchase of property, plant and equipment and intangible assets, other than licence and spectrum payments, during the period.

(2) Dividends received from associates and investments for the six months ended 30 September 2011 includes £554 million (2010: £700 million) from the Group's interest in Verizon Wireless and £178 million (2010: £nil) from the Group's interest in SFR.

(3) Acquisitions and disposals for the six months ended 30 September 2011 primarily includes £6,805 million proceeds from the sale of SFR and excludes the £2,588 million payment in relation to the purchase of non-controlling interests in Vodafone India.

(4) Other for the six months ended 30 September 2011 primarily includes £2,301 million movement in the written put option in relation to India offset by the £2,588 million payment in relation to the purchase of non-controlling interests in Vodafone India. The six months ended 30 September 2010 includes £4,269 million in relation to the disposal of the Group's 3.2% interest in China Mobile Limited.

Cash generated by operations decreased by 3.6% to £7.1 billion primarily driven by working capital movements.

Free cash flow decreased by 25.0% to £2.6 billion primarily due to timing differences on both working capital movements and capital expenditure. Cash capital expenditure increased by £0.7 billion, driven by a reduction in capital creditors and increased investment, particularly in India and Vodacom.

Payments for taxation decreased by 4.4% to £1.0 billion primarily due to the timing of tax payments in Italy and lower tax payments in the US.

Dividends received from associates and investments were stable at £0.7 billion, as were net interest payments at £0.6 billion.

## LIQUIDITY AND CAPITAL RESOURCES

Analysis of net debt:

	30 September 2011 £m	31 March 2011 £m
<b>Cash and cash equivalents(1)</b>	<b>6,975</b>	<b>6,252</b>
Short-term borrowings		
Bonds	(1,801)	(2,470)
Commercial paper(2)	(1,598)	(1,660)
Put options over non-controlling interests	(758)	(3,113)
Bank loans	(1,837)	(2,070)
Other short-term borrowings(1)	(836)	(593)
	<b>(6,830)</b>	<b>(9,906)</b>
Long-term borrowings		
Put options over non-controlling interests	(69)	(78)
Bonds, loans and other long-term borrowings	(29,210)	(28,297)
	<b>(29,279)</b>	<b>(28,375)</b>
Other financial instruments(3)	2,945	2,171
Net debt associated with held for sale assets	(58)	
<b>Net debt</b>	<b>(26,247)</b>	<b>(29,858)</b>

Notes:

(1) At 30 September 2011 the amount includes £821 million (31 March 2011: £531 million) in relation to cash received under collateral support agreements.

(2) At 30 September 2011 US\$817 million was drawn under the US commercial paper programme; 1,023 million and US\$306 million were drawn under the euro commercial paper programme.

(3) Comprises i) mark-to-market adjustments on derivative financial instruments which are included as a component of trade and other receivables (30 September 2011: £2,624 million; 31 March 2011: £2,045 million) and trade and other payables (30 September 2011: £423 million; 31 March 2011: £548 million); and ii) short-term investments primarily in index linked government bonds included as a component of other investments (30 September 2011: £744 million; 31 March 2011: £674 million).

Net debt decreased by £3.6 billion to £26.2 billion primarily due to cash generated in the first half of the financial year and the proceeds from the sale of the Group's 44% interest in SFR, partially offset by share buybacks and equity dividend payments.

The following table sets out the Group's undrawn committed bank facilities:

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	Maturity	30 September 2011 £m
US\$4.2 billion committed revolving credit facility provided by 30 banks(1)	March 2016	2,665
4.2 billion committed revolving credit facility provided by 31 banks(1)	July 2015	3,567
Other committed credit facilities	Various	765
<b>Undrawn committed facilities</b>		<b>6,997</b>

Note:

(1) Both facilities support US and euro commercial paper programmes of up to US\$15 billion and £5 billion respectively.

The Group's £1,598 million of commercial paper maturing within one year is covered 4.4 times by the £6,997 million of undrawn credit facilities. In addition, the Group has historically generated significant amounts of free cash flow which can be allocated to pay dividends, repay maturing borrowings and pay for discretionary spending. The Group currently expects to continue generating significant amounts of free cash flow.

The Group has a 30 billion euro medium-term note ( EMTN ) programme and a US shelf registration programme which are used to meet medium to long-term funding requirements. At 30 September 2011 the total amounts in issue under these programmes split by currency were US\$13.3 billion, £2.5 billion, 10.2 billion and £0.2 billion sterling equivalent of other currencies.

## LIQUIDITY AND CAPITAL RESOURCES

At 30 September 2011 the Group had bonds outstanding with a nominal value of £19.8 billion (31 March 2011: £21.0 billion). In the six months ended 30 September 2011 one bond was issued on 19 August 2011 for US\$100 million (£64 million) under the Group's EMTN programme, maturing on 22 August 2012. On 11 July 2011 the Group also raised US\$850 million (£543 million) through a US private placement with a maturity of 11 July 2016.

### Dividends

In May 2010 the directors issued a dividend per share growth target of at least 7% per annum for each of the financial years in the period ending 31 March 2013.

Accordingly, the directors have announced an interim dividend of 3.05 pence per share representing a 7.0% increase over last year's interim dividend.

On 28 July 2011 Vodafone announced that the Board of Verizon Wireless approved the payment of a US\$10.0 billion (£6.1 billion) dividend. As a 45% shareholder in Verizon Wireless, Vodafone's share of the dividend is US\$4.5 billion (£2.8 billion). The Board of Vodafone therefore intends to pay a special, second interim, dividend of £2.0 billion, equivalent to 4.0 pence per share, to Vodafone shareholders in February 2012.

The ex-dividend date for the interim and special dividend is 16 November 2011 for ordinary shareholders, the record date is 18 November 2011 and the dividends are payable on 3 February 2012. Dividend payments on ordinary shares will be paid by direct credit into a nominated bank or building society account or, alternatively, into the Company's dividend reinvestment plan. The Company no longer pays dividends by cheque. Ordinary shareholders who have not already done so should provide appropriate bank account details to the Company's Registrars: Computershare Investor Services PLC, The Pavilions, Bridgwater Road, Bristol, BS99 6ZY.

### Share buyback programmes

Following the disposal of the Group's 3.2% interest in China Mobile Limited on 10 September 2010, the Group initiated a £2.8 billion share buyback programme under the authority granted by the shareholders at the 2010 AGM which was completed in June 2011. Under this programme the Group purchased a total of 1,631,662,645 shares at an average price per share, including transaction costs, of 171.60 pence.

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Following the disposal of the Group's entire 44% shareholding in SFR to Vivendi on 16 June 2011, the Group initiated a £4.0 billion share buyback programme. The Group placed irrevocable purchase instructions with a number of banks to enable the banks to buy back shares on our behalf when we may otherwise have been prohibited from buying in the market. Details of the shares purchased to date, including those purchased under irrevocable instructions, are shown below:

Date of share purchase	Number of shares purchased(1) 000	Average price paid per share inclusive of transaction costs Pence	Total number of shares purchased under publicly announced share buyback programme(2) 000	Maximum value of shares that may yet be purchased under the programme(3) £m
June 2011	95,908	164.15	95,908	3,843
July 2011	178,643	163.77	274,551	3,550
August 2011	196,798	165.14	471,349	3,225
September 2011	199,672	162.77	671,021	2,900
October 2011	173,100	172.69	844,121	2,601
November 2011 (to date)	52,900	173.34	897,021	2,509
<b>Total</b>	<b>897,021 (4)</b>	<b>166.17</b>	<b>897,021</b>	<b>2,509</b>

Notes:

- (1) The nominal value of shares purchased is 113/7 US cents each.
- (2) No shares were purchased outside the publicly announced share buyback programme.
- (3) In accordance with shareholder authority granted at the 2011 AGM.
- (4) The total number of shares purchased represents 1.78% of our issued share capital, excluding treasury shares, at 7 November 2011.

## LIQUIDITY AND CAPITAL RESOURCES

### Option agreements and similar arrangements

The Group is party to a number of option agreements which could result in it being required to pay cash to maintain or increase its equity interests in its operations in India and the United States.

Information regarding the Group's interest in Vodafone India Limited (formerly Vodafone Essar Limited) can be found on page 38.

Details of other call and put option agreements, including those in relation to the United States, are available on page 51 of the Group's annual report for the year ended 31 March 2011.

## OTHER SIGNIFICANT DEVELOPMENTS

### Indian tax case

Vodafone International Holdings B.V. (VIHBV) believes that neither it nor any other member of the Group is liable for Indian withholding taxes on the Hutchison transaction in 2007 and continued to take actions to defend itself vigorously both during and after the six months ended 30 September 2011. The Group did not carry a provision for this litigation at 30 September 2011 or 31 March 2011. Further details are set out on page 39.

## EVENTS OCCURRING SUBSEQUENT TO THE APPROVAL OF THE HALF-YEAR FINANCIAL REPORT ON 8 NOVEMBER 2011.

### Polkomtel

On 9 November 2011 the Group announced the completion of the disposal of its entire 24.4% interest in Polkomtel. The Group received cash consideration of approximately 920 million (£790 million) from Spartan Capital Holdings SP. Z o.o before tax and transaction costs. See note 7 for further information.



## REGULATION

### Introduction

Our operating companies are generally subject to regulation governing the operation of their business activities. Such regulation typically takes the form of industry specific law and regulation covering telecommunications services and general competition (antitrust) law applicable to all activities.

The following section describes the regulatory frameworks and the key regulatory developments, at the global and regional level and in selected countries in which we have significant interests, that occurred during the six months ended 30 September 2011 and should be read in conjunction with the information contained under Regulation on pages 140 to 142 of the Group's annual report on Form 20-F for the year ended 31 March 2011. Many of the regulatory developments reported in the following section involve ongoing proceedings or consideration of potential proceedings that have not reached a conclusion. Accordingly, we are unable to attach a specific level of financial risk to our performance from such matters.

### European Union ( EU )

The European Commission (the Commission) continues to review the future scope and nature of universal service provision in the EU. The Commission has also published a broadband strategy which proposes that the European Investment Bank offer support for broadband infrastructure projects which fulfil certain criteria and is currently revising its guidelines on the circumstances in which public funds (State Aid) can be used by national or local governments to support such projects.

### Roaming

The current roaming regulation (the roaming regulation) entered into force in July 2009 and requires mobile operators to supply voice and text roaming services under retail price caps. Wholesale price caps also apply to voice, text and data roaming services. In July 2011 the Commission published proposals for a new roaming regulation, to replace the current roaming regulation upon its expiry in July 2012. The Commission proposes to retain retail price caps for voice and text roaming services and to introduce a new cap for data roaming services in July 2012. These caps, the level of which would reduce annually until July 2014, would apply until at least 2016 but would be removed thereafter if competition were deemed by the Commission to be sufficiently effective. The Commission also proposes to retain wholesale price caps for voice, text and data roaming services. These would reduce annually until July 2014, apply until at least 2018 and could be removed thereafter. The proposed new roaming regulation would expire in 2022.

The Commission also proposed a number of measures which are intended to increase competition in the retail market for roaming (and thereby facilitate the withdrawal of price caps). These include a requirement that users be able, from July 2014, to purchase roaming services from a provider other than their current provider of non-roaming services and to retain the same phone number when roaming.

The Commission's proposals will now be considered by the European Parliament and the Council of Ministers and may be subject to further revision before adoption prior to July 2012. The European Regulators for Electronic Communications (BEREC) have expressed concerns about the levels of the retail caps proposed by the Commission and the likely costs and benefits of the additional measures being proposed to increase competition in the retail market.

## **Call termination**

At 30 September 2011 the termination rates effective for our subsidiaries and joint ventures within the EU, which differs from our Europe region, ranged from 3.3 eurocents per minute (2.84 pence) to 5.3 eurocents per minute (4.55 pence), at the relevant 30 September 2011 foreign exchange rates.

## **Fixed network regulation**

In October 2011 the Commission consulted on proposals for guidelines to national regulators on the setting of access prices for fixed networks, recognising that prices for copper services will influence incentives for investment in, and demand for, fibre based networks. The Commission seeks comment on proposals to, inter alia, reduce copper prices unless network operators commit to reinvest any surplus in new fibre networks, and on measures to ensure the switch off of copper-based services and rapid migration to fibre.

## REGULATION

### Spectrum

In September 2010 the Commission published a proposed radio spectrum policy programme ( RSPP ) for consideration by the European Parliament and Council. Various amendments are being debated and we expect political agreement between the European Parliament and Council in December 2011.

### Europe region

#### Germany

Our current MTR was reduced in December 2010 to 3.36 eurocents per minute, effective until 30 November 2012.

In September 2011 the national regulator started an investigation into whether a separate market for access to Deutsche Telekom s fibre network, in particular to connect LTE base stations to the mobile core network, should be defined.

The national regulator reduced the unbundled local loop ( ULL ) fee which was applied by Deutsche Telekom from 10.20 per month to 10.08 per month.

#### Italy

In September 2011 we acquired 2x10 MHz of 800 MHz spectrum, 2x5 MHz of 1800 MHz spectrum and 2x15 MHz of 2.6 GHz spectrum for a cost of 1.26 billion (€1.1 billion). The licences are valid until 2030.

#### Spain

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In July 2011 we acquired 2x10 MHz of 800 MHz spectrum and 2x20 MHz of 2.6 GHz spectrum for a cost of 517 million. The licences will expire in 2030. We have the option to renew our existing 900 MHz licence (which currently expires in 2020) until 2030.

In July 2012 the national competition authority sent all Spanish operators a statement of objections in which it asserts that the operators have abused a collective dominant position in the provision of wholesale origination of SMS and MMS and abused an individual dominant position in the provision of SMS and MMS termination services. We have provided a written response in which we contest these claims.

### UK

Our regulated average termination rate is currently 2.98 pence per minute. The national regulator has imposed a glidepath from 1 April 2011 to 31 March 2015 with annual adjustments that would see a reduction to 0.69 pence per minute (plus inflation adjustment) in 2014 and 2015. We are appealing this decision.

The national regulator has consulted on the release of 800 MHz and 2.6 GHz spectrum, including proposals for the auction design. The auction is expected to be held late in the 2012 calendar year. As part of the conditions for clearance of the merger between Orange UK and T-Mobile UK, the Commission has required them to dispose of 2x15 MHz of spectrum in the 1800 MHz band.

In August 2011, at the Competition Appeals Tribunal, BT won an appeal against the mobile network operators with respect to the amount BT charges for terminating calls to numbers in the 08x range. We are appealing this decision.

### Other Europe

#### *Albania*

We acquired the single 3G licence (2x15 MHz) for 31.4 million in November 2010. Commercial services were launched in January 2011. AMC (Deutsche Telekom) acquired the second 3G licence in September 2011.

## REGULATION

### *Czech Republic*

In January 2011 the Government announced plans to auction 800 MHz, 1800 MHz, and 2.6 GHz spectrum. The auction will be performed by the national regulator, and is expected to take place in the second half of the 2012 calendar year.

### *Greece*

The national regulator has finalised plans for the renewal/re-auction of existing 900 MHz licences expiring in 2012, 2016 and 2017 and the release of additional spectrum in the 900 MHz and 1800 MHz bands. Results are expected to be announced on 18 November 2012.

### *Hungary*

In October 2010 the Hungarian Parliament adopted a law which imposes a significant additional tax burden on the telecommunications, retail and energy sectors. The law came into force in December 2010 and will apply until at least January 2013, although the Hungarian government has indicated that it may be further extended. We paid 7,119,714,000 HUF (£23 million) in relation to the 2011 financial year. On 29 September 2011 the Commission sent a request to the Hungarian Government to abolish the tax, because the Commission considers that the tax is incompatible with EU law, to which the Hungarian Government has two months in which to reply.

A proposal has been issued for the release of an additional 2x10.8 MHz of 900 MHz spectrum. The auction is expected to start in December 2011.

### *Ireland*

The national regulator has proposed auctioning all spectrum in the 900 MHz and 1800 MHz spectrum bands at the same time as an auction of 800 MHz spectrum within the next four to six months, with spectrum awarded under the auction available in 2013. In the meantime, Vodafone's and O2's 900 MHz licences have been renewed until 2013.

### *Netherlands*

Our termination rate reduced to 4.2 eurocents per minute in January 2011 following a cost model analysis by the national regulator which proposes reducing it to 1.2 eurocents per minute by September 2012. Following an appeal, the court rejected the national regulator's analysis and directed that the termination rate should instead reduce to 2.4 eurocents by September 2012.

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In February 2011 the Government announced plans to auction 800 MHz, 900 MHz, 1800 MHz, 2.1 GHz and 2.6 GHz spectrum in early 2012. The Government is expected to reserve 2 x 5 MHz in the 900 MHz band for new entrants, in addition to 2 x 10 MHz in the 800 MHz band.

In June 2011 the Dutch Parliament adopted amendments to the Telecommunications Act which are intended to limit the circumstances in which operators are able to engage in network management and to prevent operators from varying the charges to end users by reference to the type of internet service or application which they wish to use. The cumulative effect of these measures is to prevent operators from blocking or otherwise charging specifically for voice over internet protocol ( VOIP ) and other internet services. The amendments must be approved by the Upper House of the Dutch Parliament and are expected to come into force on 1 January 2012, at which date all new tariffs would be required to comply. Existing tariffs would be required to comply by January 2013. The Commission has sought further information from the Dutch Government on the proposed measures to assess their compatibility with EU law.

### *Portugal*

The spectrum auction in Portugal is now expected to take place in November 2011 and will include a number of spectrum bands including 900 MHz and 2.6 GHz.

### *Romania*

The Government is consulting on various proposals for the renewal of our 900/1800 MHz licences, which expire in December 2011.

### *Turkey*

In August 2011 the national regulator started a consultation process on the deregulation of international termination rates.

Areas which do not have GSM infrastructure and are located in rural areas with a population of less than 500 will be provided with mobile telecommunication services funded by the universal service fund following a Cabinet decision of July 2011.

## REGULATION

### Africa, Middle East and Asia Pacific Region

#### India

Litigation remains pending in the Supreme Court in relation to a number of significant regulatory issues including MTRs and spectrum usage charges.

In May 2010 and February 2011 the national regulator made recommendations on the spectrum management and licensing framework which includes proposals for spectrum allocation and pricing including possible one-off fees for 900 MHz and 1800 MHz spectrum above 6.2 MHz. These recommendations have been considered by the Department of Telecommunications ( DoT ) and are being referred back to the national regulator. The revised recommendations of the national regulator will be reviewed by the DoT and then by the Union Minister of Communications and IT before a decision is taken.

New regulations in relation to the activation of value added services ( VAS ) and unsolicited commercial communications ( UCC ) came into force during 2011, requiring some changes to activation procedures for VAS and capping of high volume SMS users.

#### South Africa

The national regulator has proposed to Parliament a simultaneous licensing of the 2.6 GHz and 800 MHz spectrum during the first quarter of the 2012 calendar year. The regulator is in the process of resolving in-band migration in the 2.6 GHz band in order to accommodate frequency division duplex assignments in the band.

The National Consumer Commission ( NCC ), the regulatory authority tasked with enforcing the Consumer Protection Act ( CPA ), has instituted investigations into the communications sector, including consumer complaints relating to quality of service, international roaming charges, airtime and data carry-over rules, and contract terms and conditions. The NCC issued a compliance notice against Vodacom in August 2011 in relation to fixed-term consumer agreements which the NCC alleges do not comply with the CPA. Vodacom has appealed to the National Competition Tribunal.

#### Other Africa, Middle East and Asia Pacific

*Egypt*

The national regulator set termination rates at 65% of each operator's on-net retail revenue per minute in September 2008 and issued a similar decree in 2010. Mobinil has obtained interim relief against this regulation and a final order is awaited. Vodafone Egypt ( VFE ) has filed a similar case in the Administrative Court challenging the regulator's decisions regarding the applicable termination rates as well as the calculation formula and is awaiting a decision. VFE has sought compensation from the government for the financial losses VFE suffered during the January/February 2011 socio-political unrest and demonstrations as a result of the government ordering VFE and the two other mobile networks to temporarily suspend mobile services in certain areas.

*New Zealand*

The Ministry of Economic Development has published a discussion paper on the 700 MHz band digital dividend spectrum and is asking for submissions. Policy is expected to be finalised following the November 2011 election with an auction to be held late in the 2012 calendar year.

*Qatar*

In August 2011 Qtel closed the Virgin Mobile service following regulatory orders. In May 2012 the regulator is expected to decide if a third mobile license should be issued. In June 2011 the Government formed a company to deploy a national passive broadband network. Vodafone Qatar will negotiate access terms in the next fiscal quarter. Regulatory decisions are also expected in the next fiscal quarter on regulatory proceedings against Qtel for below cost international calling promotions, terms of access to Qtel's international cable landing station and mandated tower sharing. In May 2011 the national regulator referred Vodafone Qatar to the public prosecutor for non-compliance with orders related to performance of its Freedom services and requested that a fine of QR 5 million be applied. The public prosecutor is reviewing the matter.

## LEGAL PROCEEDINGS

The following section describes developments in legal proceedings which may have, or have had, during the six months ended 30 September 2011, a significant effect on the financial position or profitability of the Company and its subsidiaries. This section should be read in conjunction with the information contained under 'Legal proceedings' on page 122 of the Group's annual report on Form 20-F for the year ended 31 March 2011 and the information contained under 'Operating Review - Other transactions and developments' in the Group's interim management statement for the quarter ended 30 June 2011.

### India tax case

Vodafone International Holdings B.V. (VIHBV) believes that neither it nor any other member of the Group is liable for Indian withholding taxes on the Hutchison transaction in 2007 and continued to take actions to defend itself vigorously both during and after the six months ended 30 September 2011. The Group did not carry a provision for this litigation at 30 September 2011 or 31 March 2011. Further details are set out on page 39.

## **UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

### **Consolidated income statement**

Six months ended 30 September