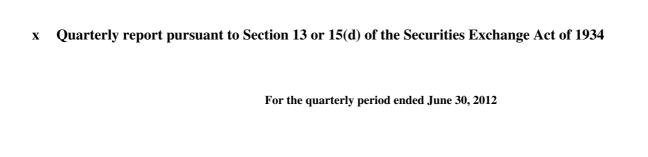
Howard Hughes Corp Form 10-Q August 09, 2012 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q



o Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from

to

Commission file number 001-34856

or

THE HOWARD HUGHES CORPORATION

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

36-4673192 (I.R.S. employer identification number)

13355 Noel Road, 22nd Floor, Dallas, Texas 75240

(Address of principal executive offices, including zip code)

(214) 741-7744

(Registrant s telephone number, including area code)

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). o Yes x No

The number of shares of common stock, \$0.01 par value, outstanding as of August 5, 2012 was 37,973,640.

THE HOWARD HUGHES CORPORATION

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THE HOWARD HUGHES CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(UNAUDITED)

| | June 30, 2012 (In thousands, exce | pt share | December 31, 2011 amounts) |
|---|---|----------|----------------------------------|
| Assets: | (| | |
| Investment in real estate: | | | |
| Master Planned Community assets | \$ 1,597,244 | \$ | 1,602,437 |
| Land | 253,024 | | 236,363 |
| Buildings and equipment | 627,554 | | 556,786 |
| Less: accumulated depreciation | (101,169) | | (92,494) |
| Developments in progress | 204,450 | | 195,034 |
| Net property and equipment | 2,581,103 | | 2,498,126 |
| Investment in Real Estate Affiliates | 32,597 | | 62,595 |
| Net investment in real estate | 2,613,700 | | 2,560,721 |
| Cash and cash equivalents | 254,288 | | 227,566 |
| Accounts receivable, net | 15,315 | | 15,644 |
| Municipal Utility District receivables, net | 94,710 | | 86,599 |
| Notes receivable, net | 30,182 | | 35,354 |
| Tax indemnity receivable, including interest | 326,972 | | 331,771 |
| Deferred expenses, net | 12,549 | | 10,338 |
| Prepaid expenses and other assets, net | 119,987 | | 127,156 |
| Total assets | \$ 3,467,703 | \$ | 3,395,149 |
| | | | |
| Liabilities: | | | |
| Mortgages, notes and loans payable | \$ 659,397 | \$ | 606,477 |
| Deferred tax liabilities | 76,876 | | 75,966 |
| Warrant liabilities | 226,185 | | 127,764 |
| Uncertain tax position liability | 133,404 | | 129,939 |
| Accounts payable and accrued expenses | 119,435 | | 125,404 |
| Total liabilities | 1,215,297 | | 1,065,550 |
| | | | |
| Commitments and Contingencies (see Note 13) | | | |
| | | | |
| Equity: | | | |
| Preferred stock: \$.01 par value; 50,000,000 shares authorized, none issued | | | |
| Common stock: \$.01 par value; 150,000,000 shares authorized, 37,973,640 shares | | | |
| issued and outstanding as of June 30, 2012 and 37,945,707 shares issued and | | | |
| outstanding as of December 31, 2011 | 379 | | 379 |
| Additional paid-in capital | 2,713,178 | | 2,711,109 |
| Accumulated deficit | (459,275) | | (381,325) |
| Accumulated other comprehensive loss | (8,308) | | (5,578) |
| Total stockholders equity | 2,245,974 | | 2,324,585 |
| Noncontrolling interests | 6,432 | | 5,014 |
| Total equity | 2,252,406 | | 2,329,599 |

| Total liabilities and equity | \$ 3.467.703 | \$ 3,395,149 |
|-------------------------------|--------------|--------------|
| I otal flabilities and equity | J.407,703 | J J |

The accompanying notes are an integral part of the consolidated financial statements.

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THE HOWARD HUGHES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(UNAUDITED)

| | Three Months I | Ended | June 30, 2011 | | Six Months Endo | ed Ju | June 30, 2011 | |
|--|----------------|-------|----------------------|--------|-----------------|-------|------------------|--|
| | 2012 | (| In thousands, except | ner sl | | | 2011 | |
| Revenues: | | , | in thousands, except | per si | inare uniounts) | | | |
| | \$ 43,928 | \$ | 18,148 | \$ | 80,017 | \$ | 41,540 | |
| Builder price participation | 1,528 | | 597 | | 2,341 | | 1,118 | |
| Minimum rents | 20,577 | | 16,976 | | 39,474 | | 33,695 | |
| Tenant recoveries | 6,003 | | 4,615 | | 11,867 | | 9,139 | |
| Condominium unit sales | 134 | | 6,660 | | 267 | | 10,424 | |
| Resort and conference center revenues | 11,970 | | | | 21,626 | | | |
| Other land revenues | 3,531 | | 2,257 | | 7,048 | | 3,556 | |
| Other rental and property revenues | 6,268 | | 1,568 | | 11,062 | | 4,451 | |
| Total revenues | 93,939 | | 50,821 | | 173,702 | | 103,923 | |
| Expenses: | | | | | | | | |
| Master Planned Community cost of sales | 22,978 | | 9,438 | | 41,657 | | 24,874 | |
| Master Planned Community operations | 9,979 | | 4,941 | | 21,026 | | 11,027 | |
| Rental property real estate taxes | 3,171 | | 2,630 | | 7,009 | | 5,783 | |
| Rental property maintenance costs | 2,086 | | 1,563 | | 4,041 | | 3,123 | |
| Condominium unit cost of sales | 36 | | 5,273 | | 96 | | 8,252 | |
| Resort and conference center operations | 7,371 | | | | 14,785 | | | |
| Other property operating costs | 15,044 | | 10,135 | | 29,373 | | 20,004 | |
| Provision for doubtful accounts | 164 | | 304 | | 45 | | 315 | |
| General and administrative | 8,160 | | 7,662 | | 16,557 | | 12,483 | |
| Depreciation and amortization | 5,893 | | 3,186 | | 10,951 | | 6,383 | |
| Total expenses | 74,882 | | 45,132 | | 145,540 | | 92,244 | |
| | | | | | | | | |
| Operating income | 19,057 | | 5,689 | | 28,162 | | 11,679 | |
| Interest income | 2,342 | | 2,243 | | 4,673 | | 4,754 | |
| Interest expense | (200) | | | | (201) | | | |
| Warrant liability gain (loss) | 23,430 | | 56,910 | | (98,421) | | (69,135) | |
| Loss on remeasurement of tax indemnity | | | | | | | | |
| receivable | (8,782) | | | | (8,782) | | | |
| Equity in earnings from Real Estate Affiliates | 446 | | 2,110 | | 3,122 | | 7,623 | |
| Income (loss) before taxes | 36,293 | | 66,952 | | (71,447) | | (45,079) | |
| Provision for income taxes | 1,301 | | 959 | | 5,085 | | 3,415 | |
| Net income (loss) | 34,992 | | 65,993 | | (76,532) | | (48,494) | |
| Net income attributable to noncontrolling | | | | | | | | |
| interests | (682) | | (20) | | (1,418) | | (48) | |
| Net income (loss) attributable to common | | | | | | | | |
| stockholders | \$ 34,310 | \$ | 65,973 | \$ | (77,950) | \$ | (48,542) | |
| Basic Income (Loss) Per Share: | \$ 0.91 | \$ | 1.74 | \$ | (2.06) | \$ | (1.28) | |
| , | | | | | (, | | (. •) | |

Diluted Income (Loss) Per Share: \$ 0.27 \$ 0.22 \$ (2.06) \$ (1.28)

The accompanying notes are an integral part of the condensed consolidated financial statements.

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THE HOWARD HUGHES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(UNAUDITED)

| | Three Months l | Ended , | June 30, | Six Months Ended June 30, | | | | |
|---|----------------|---------|----------|---------------------------|----|----------|--|--|
| | 2012 | | 2011 | 2012 | | 2011 | | |
| | | | | | | | | |
| Comprehensive Income (Loss), Net of Tax: | | | | | | | | |
| Net income (loss) | \$ 34,992 | \$ | 65,993 | \$ (76,532) | \$ | (48,494) | | |
| Other comprehensive income (loss): | | | | | | | | |
| Interest rate swap | (2,263) | | (748) | (2,161) | | (748) | | |
| Capitalized swap interest | (159) | | | (569) | | | | |
| Pension plan adjustment | | | (63) | | | (128) | | |
| Other comprehensive loss | (2,422) | | (811) | (2,730) | | (876) | | |
| Comprehensive income (loss) | 32,570 | | 65,182 | (79,262) | | (49,370) | | |
| Comprehensive income attributable to | | | | | | | | |
| noncontrolling interests | (682) | | (20) | (1,418) | | (48) | | |
| Comprehensive income (loss) attributable to | | | | | | | | |
| common stockholders | \$ 31,888 | \$ | 65,162 | \$ (80,680) | \$ | (49,418) | | |

The accompanying notes are an integral part of the condensed consolidated financial statements.

THE HOWARD HUGHES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF EQUITY

(UNAUDITED)

| (In thousands, except shares) | Shares | ommon Stock | Additional Paid-In Capital | | Accumulated Deficit | | cumulated Other prehensive ome (Loss) | Interests in Consolidated | | Total Equity |
|-------------------------------|------------|----------------|----------------------------------|----|------------------------|----|--|---------------------------|-------|-----------------|
| Balance January 1, 2011 | 37,904,506 | \$ 379 | \$ 2,708,036 | \$ | (528,505) | \$ | (1,627) | \$ | 824 | \$ 2,179,107 |
| Net income (loss) | | | | | (48,542) | | | | 48 | (48,494) |
| Distributions to | | | | | | | | | | |
| noncontrolling interests | | | | | | | | | (63) | (63) |
| Other comprehensive loss | | | | | | | (876) | | | (876) |
| Stock plan activity | 37,601 | | 1,245 | | | | | | | 1,245 |
| Balance, June 30, 2011 | 37,942,107 | \$ 379 | \$ 2,709,281 | \$ | (577,047) | \$ | (2,503) | \$ | 809 | \$ 2,130,919 |
| | | | | | | | | | | |
| Balance January 1, 2012 | 37,945,707 | \$ 379 | \$ 2,711,109 | \$ | (381,325) | \$ | (5,578) | \$ | 5,014 | \$ 2,329,599 |
| Net income (loss) | | | | | (77,950) | | | | 1,418 | (76,532) |
| Interest rate swaps, net of | | | | | | | | | | |
| tax (\$150) | | | | | | | (2,161) | | | (2,161) |
| Capitalized swap interest, | | | | | | | | | | |
| net of tax \$330 | | | | | | | (569) | | | (569) |
| Stock plan activity | 27,933 | | 2,069 | | | | | | | 2,069 |
| Balance, June 30, 2012 | 37,973,640 | \$ 379 | \$ 2,713,178 | \$ | (459,275) | \$ | (8,308) | \$ | 6,432 | \$ 2,252,406 |

The accompanying notes are an integral part of the consolidated financial statements.

THE HOWARD HUGHES CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

| | | Six Months Ended June 30, | | | | | |
|--|----|---------------------------|---------|-----------|--|--|--|
| | : | 2012 | • . | 2011 | | | |
| Cool Ellison Coop Occuption Add Man | | (In thou | isands) | | | | |
| Cash Flows from Operating Activities: Net loss | ď | (76.522) | ¢ | (49, 404) | | | |
| | \$ | (76,532) | \$ | (48,494) | | | |
| Adjustments to reconcile net loss to cash provided by operating activities: | | 0.700 | | | | | |
| Loss on remeasurement of tax indemnity receivable | | 8,782 | | (2.5.47) | | | |
| Equity in earnings (loss) from Real Estate Affiliates, net of distributions | | 72 | | (3,547) | | | |
| Provision for doubtful accounts | | 45 | | 315 | | | |
| Depreciation | | 8,853 | | 5,435 | | | |
| Amortization | | 2,098 | | 948 | | | |
| Amortization of deferred financing costs and debt market rate adjustments, net | | (155) | | 277 | | | |
| Amortization of intangibles other than in-place leases | | (89) | | 45 | | | |
| Straight-line rent amortization | | (482) | | (758) | | | |
| Deferred income taxes | | 4,612 | | 3,302 | | | |
| Restricted stock and stock option amortization | | 2,069 | | 876 | | | |
| Warrant liability loss | | 98,421 | | 69,135 | | | |
| Master Planned Community and condominium development expenditures | | (47,235) | | (33,206) | | | |
| Master Planned Community and condominium cost of sales | | 39,467 | | 29,938 | | | |
| Net changes: | | | | | | | |
| Accounts and notes receivable | | 9,682 | | 2,512 | | | |
| Prepaid expenses and other assets | | 2,191 | | (3,803) | | | |
| Deferred expenses | | (1,730) | | (492) | | | |
| Accounts payable and accrued expenses | | (20,508) | | (234) | | | |
| Other, net | | (10) | | (5,256) | | | |
| Cash provided by operating activities | | 29,551 | | 16,993 | | | |
| cash provided by operating about the | | 2>,001 | | 10,550 | | | |
| Cash Flows from Investing Activities: | | | | | | | |
| Real estate and property expenditures | | (20,036) | | (18,565) | | | |
| Consideration paid to acquire Millennium Waterway Apartments, net of cash acquired | | (2,721) | | (-)) | | | |
| Distribution from Millennium Waterway Apartments | | 6,876 | | | | | |
| Proceeds from sales of investment in Real Estate Affiliates | | 8,579 | | | | | |
| Investments in Real Estate Affiliates | | (1,450) | | (42) | | | |
| Decrease in restricted cash | | 7,703 | | (12) | | | |
| Cash used in investing activities | | (1,049) | | (18,607) | | | |
| Cush used in investing detriffes | | (1,012) | | (10,007) | | | |
| Cash Flows from Financing Activities: | | | | | | | |
| Proceeds from issuance of mortgages, notes and loans payable | | 35,827 | | 29,000 | | | |
| Principal payments on mortgages, notes and loans payable | | (36,308) | | (38,049) | | | |
| Deferred financing costs | | (1,299) | | (50,049) | | | |
| Proceeds from issuance of management warrants | | (1,277) | | 2,000 | | | |
| Distributions to noncontrolling interests | | | | (63) | | | |
| | | (1.790) | | | | | |
| Cash used in financing activities | | (1,780) | | (7,112) | | | |

THE HOWARD HUGHES CORPORATION

| | Six Months En | nded June | 30, 2011 |
|---|---------------|-----------|-------------|
| | (In thou | isands) | 2011 |
| Net change in cash and cash equivalents | 26,722 | | (8,726) |
| Cash and cash equivalents at beginning of period | 227,566 | | 284,682 |
| Cash and cash equivalents at end of period | \$ 254,288 | \$ | 275,956 |
| | | | |
| Supplemental Disclosure of Cash Flow Information: | | | |
| Interest paid | \$ 10,284 | \$ | 7,410 |
| Interest capitalized | 13,253 | | 8,707 |
| Income taxes paid | 824 | | |
| | | | |
| Non-Cash Transactions: | | | |
| Consolidation of partner s interest: | | | |
| Land | (15,917) | | |
| Building and equipment | (56,002) | | |
| Other Assets | (2,669) | | |
| Mortgages, notes and loans payable | 55,584 | | |
| Other liabilities | 754 | | |
| Reduction in investments in Real Estate Affiliates due to the Millennium Waterway | | | |
| Apartments acquisition | 22,405 | | |
| Special Improvement District bond transfers associated with land sales | (2,189) | | (3,188) |
| Real estate and property expenditures | 4,345 | | |
| Prepetition liabilities funded by GGP | | | 2,714 |

The accompanying notes are an integral part of the consolidated financial statements.

THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 BASIS OF PRESENTATION AND ORGANIZATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial statements and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as issued by the SEC. Such condensed consolidated financial statements do not include all of the information and disclosures required by GAAP for complete financial statements. In addition, readers of this Quarterly Report on Form 10-O (Quarterly Report) should refer to The Howard Hughes Corporation s (HHC or the Company) audited Consolidated Financial Statements for the year ended December 31, 2011 which are included in the Company s Annual Report on Form 10-K (the Annual Report) for the fiscal year ended December 31, 2011. In the opinion of management, all adjustments (consisting of normal recurring adjustments) necessary for a fair presentation of the financial position, results of operations and cash flows for the interim periods have been included. We have made certain reclassifications in 2011 to conform to the 2012 presentation. In 2011, we reclassified \$3.3 million of deferred income taxes from accounts payable and accrued expenses on the Condensed Consolidated Statements of Cash Flows to conform to the 2012 presentation. During the second quarter of 2012, we reclassified certain salaries and overhead costs relating to land development activities for The Woodlands from general and administrative expenses to Master Planned Community operations. Reclassification of \$1.4 million for the six months ended June 30, 2012 was related to the three months ended March 31, 2012, and reclassifications of \$1.3 million and \$2.5 million were related to the three and six months ended June 30, 2011, respectively. In addition, we reclassified operating costs related to the Columbia office properties from general and administrative expenses to other property costs. The amounts reclassified were \$0.1 million and \$0.3 million for the three months and six months ended June 30, 2011. The results for the interim period ended June 30, 2012 and 2011 are not necessarily indicative of the results to be expected for the full fiscal year.

As more fully described in Note 4, on July 1, 2011, we acquired our partner s 47.5% economic interest in The Woodlands not previously owned by us. As a result of the acquisition, beginning on July 1, 2011, we consolidated the financial results of The Woodlands which were previously accounted for under the equity method. Our financial statements as of and for the six months ended June 30, 2012 are not comparable to the same period in 2011 due to the consolidation of The Woodlands.

Management has evaluated all material events occurring subsequent to the date of the condensed consolidated financial statements up to the date and time this Quarterly Report is filed on Form 10-Q.

NOTE 2 SPONSORS AND MANAGEMENT WARRANTS

On November 9, 2010 (the Effective Date), we issued warrants to purchase 8.0 million shares of our common stock to certain of the sponsors (the Sponsors Warrants) with an estimated initial value of approximately \$69.5 million. The initial exercise price for the warrants of \$50.00 per share is subject to adjustment for future stock dividends, splits or reverse splits of our common stock or certain other events. Approximately 6.1 million warrants are immediately exercisable and approximately 1.9 million warrants are exercisable upon 90 days prior notice for the first 6.5 years after issuance and are subsequently exercisable without notice any time thereafter. The Sponsors Warrants expire on November 9,

2017.

In November 2010 and February 2011, we entered into certain warrant agreements (the Management Warrants) with David R. Weinreb, our Chief Executive Officer, Grant Herlitz, our President, and Andrew C. Richardson, our Chief Financial Officer, in each case prior to his appointment to such position. The Management Warrants representing 2,862,687 underlying shares were issued pursuant to such agreements at fair value in exchange for a combined total of approximately \$19.0 million in cash from such executives at the commencement of their respective employment. Mr. Weinreb and Mr. Herlitz s warrants have exercise prices of \$42.23 per share and Mr. Richardson s warrant has an exercise price of \$54.50 per share. Generally, the Management Warrants become exercisable in November 2016 and expire by February 2018.

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THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The estimated \$178.4 million fair value for the Sponsors Warrants and estimated \$47.8 million fair value for the Management Warrants as of June 30, 2012, have been recorded as liabilities because the holders of these warrants could require us to settle such warrants in cash upon a change of control. The fair values were estimated using an option pricing model and Level 3 inputs due to the unavailability of comparable market data. The estimated fair values for the Sponsor Warrants and Management Warrants were \$102.6 million and \$25.2 million, respectively, as of December 31, 2011. Changes in the fair value of the Sponsors Warrants and the Management Warrants are recognized in earnings, and accordingly, a warrant liability gain of \$23.4 million and a warrant liability loss of \$98.4 million were recognized for the three and six months ended June 30, 2012, respectively, compared to a warrant liability gain of \$56.9 million and a warrant liability loss of \$69.1 million for the three and six months ended June 30, 2011, respectively.

NOTE 3 EARNINGS PER SHARE

Basic earnings per share (EPS) is computed by dividing net income available to common stockholders by the weighted-average number of common shares outstanding. Diluted EPS is computed after adjusting the numerator and denominator of the basic EPS computation for the effects of any potentially dilutive common shares. The dilutive effect of options and non-vested stock issued under stock-based compensation plans is computed using the treasury stock method. The dilutive effect of the Sponsors Warrants and Management Warrants is computed using the if-converted method. Gains, if any, associated with the Sponsors Warrants and Management Warrants are excluded from the numerator in computing diluted earnings per share because inclusion of such gains in the computation would be anti-dilutive.

Information related to our EPS calculations is summarized as follows:

| | 7 | Three Months 2012 | | June 30, 2011 housands, except | nore | Six Months Er 2012 | nded J | une 30, 2011 |
|---|----|-------------------|--------|--------------------------------------|------|-----------------------|--------|-----------------|
| Basic EPS: | | | (III t | nousanus, except | pers | snare amounts) | | |
| Numerator: | | | | | | | | |
| Net income (loss) | \$ | 34,992 | \$ | 65,993 | \$ | (76,532) | \$ | (48,494) |
| Net income attributable to noncontrolling | | | | | | , , , | | |
| interests | | (682) | | (20) | | (1,418) | | (48) |
| Net income (loss) attributable to common | | | | | | | | |
| stockholders | \$ | 34,310 | \$ | 65,973 | \$ | (77,950) | \$ | (48,542) |
| | | | | | | | | |
| Denominator: | | | | | | | | |
| Weighted average basic common shares | | | | | | | | |
| outstanding | | 37,907 | | 37,897 | | 37,905 | | 37,897 |
| | | | | | | | | |
| Diluted EPS: | | | | | | | | |
| Numerator: | | | | | | | | |
| | \$ | 34,310 | \$ | 65,973 | \$ | (77,950) | \$ | (48,542) |

| Net income (loss) attributable to common stockholders | | | | |
|---|--------------|-------------|----------------|----------------|
| Less: Warrant liability gain | (23,430) | (56,910) | | |
| Adjusted net income (loss) available to common | | | | |
| stockholders | \$ 10,880 | \$ 9,063 | \$ (77,950) | \$ (48,542) |
| | | | | |
| Denominator: | | | | |
| Weighted average basic common shares | | | | |
| outstanding | 37,907 | 37,897 | 37,905 | 37,897 |
| Restricted stock and stock options | 5 | 3 | | |
| Warrants | 2,339 | 2,970 | | |
| Weighted average diluted common shares | | | | |
| outstanding | 40,251 | 40,870 | 37,905 | 37,897 |
| | | | | |
| Basic Earnings (Loss) Per Share: | \$ 0.91 | \$ 1.74 | \$ (2.06) | \$ (1.28) |
| | | | | |
| Diluted Earnings (Loss) Per Share: | \$ 0.27 | \$ 0.22 | \$ (2.06) | \$ (1.28) |
| | | | | |
| | | | | |

THE HOWARD HUGHES CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The diluted EPS computation for the three months ended June 30, 2012 excludes 847,937 stock options and 14,900 shares of restricted stock because their inclusion would have been anti-dilutive. The diluted EPS computation for the six months ended June 30, 2012 excludes 847,937 stock options, 57,933 shares of restricted stock and 10,862,687 Sponsors and Management warrants because their inclusion would have been anti-dilutive.

NOTE 4 ACQUISITIONS AND DISPOSITIONS

On May 31, 2012, we acquired our partner s interest in the 393-unit Millennium Waterway Apartments for \$6.9 million, following the funding of a \$55.6 million ten-year non-recourse mortgage bearing a 3.75% interest rate. Total assets of \$78.6 million and liabilities of \$56.4 million, including the recently funded loan, were consolidated into our financial statements at fair value as of the acquisition date. Prior to the acquisition, we accounted for our investment in Millennium Waterway Apartments under the equity method. We now own 100% of this stabilized Class A multi-family property located in The Woodlands Town Center. This transaction did not represent a significant acquisition of assets under the SEC rules. Included in the consolidated statements of income (loss) since the acquisition date are revenues of \$0.6 million and net income of \$0.3 million for the three months ended June 30, 2012. In conjunction with this acquisition, we entered into a new joint venture with the partner to construct a 314-unit Class A multi-family property. Please refer to Note 7 Real Estate Affiliates for a description of the new joint venture.

As previously disclosed in our annual report, we are actively pursuing the sale of our 22-acre site in Pocatello, Idaho (Alameda Plaza). On July 6, 2012, we sold 11.5 acres consisting of 104,705 square feet of mostly vacant retail space for \$4.6 million. We are continuing to explore the sale of the remaining 10.5 acres consisting of 85,636 square feet of mostly vacant retail space.

On July 1, 2011, we acquired our partner s 47.5% economic interest (represented by a 57.5% legal interest) in TWCPC Holdings, L.P., The Woodlands Operating Company, L.P. and TWLDC Holdings, L.P. (collectively referred to as The Woodlands) for \$117.5 million. The Woodlands is located near Houston, Texas. We made the acquisition so that we can control attractive residential and commercial future development opportunities and assets as well as to internalize The Woodlands platform to benefit our Master Planned Community (MPC) business. As a result of the acquisition, we now consolidate The Woodlands operations and our condensed consolidated financial statements are therefore not comparable to prior periods. Please refer to Note 15 Segments for a presentation of the results as if we consolidated The Woodlands for all periods presented. Prior to such acquisition, we accounted for The Woodlands using the equity method.

Pro Forma Information

The following pro forma information for the three and six months ended June 30, 2011 was prepared as if The Woodlands acquisition had occurred as of the beginning of such period:

| | Months Ended ne 30, 2011 (In tho | Six Months Ended June 30, 2011 | | |
|-----------------------------------|--|-----------------------------------|----------|--|
| Total revenues | \$ 95,586 | \$ | 185,847 | |
| Net income (loss) attributable to | | | | |
| common shareholders | 72,702 | | (37,888) | |

Pro forma adjustments were made for: (1) purchase accounting, including (a) depreciation for the step-up in basis for property, plant and equipment, (b) amortization of in-place and above/below market leases, (c) land cost of sales increase for step-up in land basis for finished lots acquired and sold and (d) amortization of deferred financing costs,

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NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

prepaid commissions and deferred profits which were eliminated and (2) adjustments for interest expense which is capitalizable in accordance with the Company s interest capitalization policy.

The pro forma information is not necessarily indicative of the results that would have occurred had the acquisition occurred as of the beginning of the period presented, nor is it necessarily indicative of future results.

NOTE 5 IMPAIRMENT

We review our real estate assets, including operating assets, land held for development and sale and developments in progress, for potential impairment indicators whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. Generally accepted accounting principles require that if impairment indicators exist and the undiscounted cash flows expected to be generated by an asset are less than its carrying amount, an impairment provision should be recorded to write down the carrying amount of such asset to its fair value. The impairment analysis does not consider the timing of future cash flows and whether the asset is expected to earn an above or below market rate of return.

Our investment in each of the Real Estate Affiliates is evaluated periodically and as deemed necessary for recoverability and valuation declines that are other-than-temporary. If the decrease in value of our investment in a Real Estate Affiliate is deemed to be other-than-temporary, our investment in such Real Estate Affiliate is reduced to its estimated fair value.

There were no impairment charges recorded during the three or six months ended June 30, 2012 and 2011.

NOTE 6 FAIR VALUE OF FINANCIAL INSTRUMENTS

The following table presents, for each of the fair value hierarchy levels required under Accounting Standards Codification (ASC) 820, Fair Value Measurement, our assets and liabilities that are measured at fair value on a recurring basis.

June 30, 2012 December 31, 2011

| | | Fair Value Measur | ements Using Significant | g | Fair Value Measurements Using Significant | | | | | | |
|---------------|---------------|--|-----------------------------|----|---|----|---------|--|------------------|-----|---|
| | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) (In thousa | Inputs (Level 2) | Ur | Significant nobservable Inputs (Level 3) | | Total | Quoted Prices in Active Markets for Identical Assets (Level 1) (In thou | Inputs (Level 2) | Une | gnificant observable Inputs Level 3) |
| Liabilities | | | | | | | | | | | |
| Warrants | \$ 226,185 | \$ | \$ | \$ | 226,185 | \$ | 127,764 | \$ | \$ | \$ | 127,764 |
| Interest rate | | | | | | | | | | | |
| swaps | 6,697 | | 6,697 | | | | 4,367 | | 4,367 | | |

The valuation of warrants is based on an option pricing valuation model. The inputs to the model include the fair value of the stock related to the warrants, exercise price of the warrants, term, expected volatility, risk-free interest rate and dividend yield.

The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash payments and the discounted expected variable cash receipts and includes consideration

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of counterparty credit risk. The variable cash receipts are based on an expectation of future interest rates derived from observable market interest rate curves.

The following table presents a reconciliation of the beginning and ending balances of the fair value measurements using significant unobservable inputs (Level 3):

| | 2012 | | | 2011 |
|----------------------------|------|----------|----|---------|
| | | (In thou | | |
| Balance as of December 31, | \$ | 127,764 | \$ | 227,348 |
| Warrant liability loss | | 98,421 | | 69,135 |
| Purchases | | | | 2,000 |
| Balance as of June 30, | \$ | 226,185 | \$ | 298,483 |

The significant unobservable input used in the fair value measurement of our warrants designated as Level 3 is as follows:

| | (| Fair Value (In thousands) | Valuation Technique | Unobservable Input | Range/ Average |
|----------|----|------------------------------|------------------------|-----------------------|-------------------|
| | | | Option Pricing | Expected | 27%-33% |
| Warrants | \$ | 226,185 | Valuation Model | Volatility (a) | (29.6%) |

⁽a) Based on the asset volatility of comparable companies.

The expected volatility in the table above is a significant unobservable input used to estimate the fair value of our warrant liabilities. An increase in expected volatility would increase the fair value of the liability, while a decrease in expected volatility would decrease the fair value of the liability.

The following table summarizes our assets and liabilities that were measured at fair value on a non-recurring basis as a result of the acquisition of our partner s interest in the Millennium Waterway Apartments.

Quoted Prices in Significant Total Loss (Gain)

| | otal Fair Value surement | ve Markets for entical Assets (Level 1) | Other Observable Inputs (Level 2) (In thousands) | Significant Unobservable Inputs (Level 3) | Three and Six Months Ended June 30, 2012 |
|---------------|--------------------------------|---|---|---|--|
| Investment in | | | | | |
| Real Estate | | | | | |
| Affiliates | \$ 22,405 | \$ 22,405(a) | \$ | \$ | \$ |

⁽a) We measured our equity interest in Millennium Waterway Apartments based on our purchase of our partners 23.5% economic interest in Millennium