VERACYTE, INC. Form 10-Q August 14, 2014 <u>Table of Contents</u>

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## **FORM 10-Q**

(Mark One)

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

# o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

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Commission file number 001-36156

## VERACYTE, INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization) **20-5455398** (I.R.S. Employer Identification No.)

7000 Shoreline Court, Suite 250

South San Francisco, California 94080

(Address of principal executive offices, zip code)

#### (650) 243-6300

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer o

Non-accelerated filer x

Smaller reporting company o

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(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

As of August 1, 2014, there were 21,487,855 shares of common stock, par value \$0.001 per share, outstanding.

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#### PART I. FINANCIAL INFORMATION

Item 1. Condensed Financial Statements

#### VERACYTE, INC.

#### CONDENSED BALANCE SHEETS

#### (In thousands, except share and per share amounts)

	June 30, 2014 (Unaudited)	December 31, 2013 (Derived from audited financial statements)	
Assets	(chuunteu)	manetar statements)	
Current assets:			
Cash and cash equivalents	\$ 57,998	\$ 71,220	
Accounts receivable, net of allowance of \$112 and \$107 as of June 30, 2014 and			
December 31, 2013	1,430	1,143	
Supplies inventory	3,300	2,567	
Prepaid expenses and other current assets	1,450	1,477	
Total current assets	64,178	76,407	
Property and equipment, net	3,312	2,952	
Restricted cash	118	118	
Other assets	142	153	
Total assets	\$ 67,750	\$ 79,630	
Liabilities and Stockholders Equity			
Current liabilities:			
Accounts payable	\$ 8,539	\$ 5,294	
Accrued liabilities	5,128	7,594	
Deferred Genzyme co-promotion fee	2,500	2,500	
Current portion of long-term debt	940		
Total current liabilities	17,107	15,388	
Long-term debt, net of current portion	4,031	4,899	
Deferred rent, net of current portion	223	286	
Deferred Genzyme co-promotion fee, net of current portion	1,364	2,614	
Total liabilities	22,725	23,187	
Commitments and contingencies (Note 5)			
Stockholders equity:			
Preferred stock, \$0.001 par value; 5,000,000 shares authorized, 0 shares issued and outstanding as of June 30, 2014 and December 31, 2013, respectively			
Common stock, \$0.001 par value; 125,000,000 shares authorized, 21,446,855 and			
21,143,313 shares issued and outstanding as of June 30, 2014 and December 31,			
2013, respectively	21	21	
2013, 105putivoly	21	21	

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Additional paid-in capital	143,982	142,071
Accumulated deficit	(98,978	(85,649)
Total stockholders equity	45,025	56,443
Total liabilities and stockholders equity	\$ 67,750	\$ 79,630

The accompanying notes are an integral part of these condensed financial statements.

#### VERACYTE, INC.

#### CONDENSED STATEMENTS OF OPERATIONS AND COMPREHENSIVE LOSS

#### (Unaudited)

(In thousands, except share and per share amounts)

	Three Months Ended				Six Months Ended			
	June 30, June 30,			June 30,	June 30,			
	2014		2013		2014		2013	
Revenue	\$ 8,677	\$	5,068	\$	16,153	\$	9,452	
Operating expenses:								
Cost of revenue	3,966		3,231		7,573		6,004	
Research and development	2,243		1,902		4,369		3,912	
Selling and marketing	5,101		2,615		9,437		5,318	
General and administrative	3,928		2,737		7,910		5,528	
Total operating expenses	15,238		10,485		29,289		20,762	
Loss from operations	(6,561)		(5,417)		(13,136)		(11,310)	
Interest expense	(113)		(5)		(224)		(5)	
Other income (expense), net	19		(1,068)		31		(2,070)	
Net loss and comprehensive loss	\$ (6,655)	\$	(6,490)	\$	(13,329)	\$	(13,385)	
Net loss per common share, basic and diluted	\$ (0.31)	\$	(7.53)	\$	(0.63)	\$	(16.47)	
Shares used to compute net loss per common								
share, basic and diluted	21,237,196		861,839		21,193,014		812,703	

The accompanying notes are an integral part of these condensed financial statements.

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#### VERACYTE, INC.

#### CONDENSED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)