JOE'S JEANS INC. Form 10-Q July 10, 2015 Table of Contents

# **UNITED STATES**

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

# x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 31, 2015

OR

# 0 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File Number: 0-18926

# JOE S JEANS INC.

(Exact name of registrant as specified in its charter)

**Delaware** (State or other jurisdiction of incorporation or organization)

**2340 South Eastern Avenue, Commerce, California** (Address of principal executive offices) **11-2928178** (I.R.S. Employer Identification No.)

**90040** (Zip Code)

(323) 837-3700

(Registrant s telephone number, including area code)

#### NO CHANGE

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes o No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer O Non-accelerated filer O (Do not check if a smaller reporting company) Accelerated filer X Smaller reporting company O

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares of the registrant s common stock outstanding as of July 10, 2015 was 69,968,208.

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#### PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

## JOE S JEANS INC. AND SUBSIDIARIES

### CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except per share data)

	May 31, 2015 (unaudited)		November 30, 2014	
	ASSETS			
Current assets				
Cash and cash equivalents	\$	828	\$	1,054
Accounts receivable, net		1,408		2,588
Factored accounts receivable, net		20,129		30,421
Inventories, net		48,579		61,319
Deferred income taxes, net		1,509		6,065
Prepaid expenses and other current assets		2,081		1,672
Total current assets		74,534		103,119
Property and equipment, net		4,580		5,040
Goodwill		12,230		12,230
Intangible assets		79,606		80,773
Deferred financing costs		1,400		1,611
Other assets		1,102		1,176
Total assets	\$	173,452	\$	203,949
LIABILITIES ANI	O STOCKHOLD	ERS EQUITY		
Current liabilities				
Accounts payable and accrued expenses	\$	16,064	\$	23,331
Buy-out payable		3,277		3,277
Line of credit		20,820		31,338
Short-term debt		59,123		59,003
Total current liabilities		99,284		116,949
Convertible notes		26,078		24,733
Deferred income taxes, net		27,690		17,765
Deferred rent		3,001		2,862
Other liabilities		643		643
Total liabilities		156,696		162,952
Commitments and contingencies				
Stockholders equity				
Common stock, \$0.10 par value: 100,000 shares authorized, 70,668 shares issued and 69,834 outstanding (2015) and		7,069		6,984

70,668 shares issued and 69,834 outstanding (2015) and

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69,822 shares issued and 69,298 outstanding (2014)		
Additional paid-in capital	111,745	111,010
Accumulated deficit	(98,623)	(73,679)
Treasury stock, 834 shares (2015), 524 shares (2014)	(3,435)	(3,318)
Total stockholders equity	16,756	40,997
Total liabilities and stockholders equity	\$ 173,452	\$ 203,949

See accompanying notes to condensed consolidated financial statements.

## JOE S JEANS INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF NET LOSS AND COMPREHENSIVE LOSS

## (in thousands, except per share data)

		Three months ended			Six months ended May 31, 2015 May 31, 2014			
	Maj	y 31, 2015 (unau	M dited)	ay 31, 2014		May 31, 2014 (unaudited)		
Net sales	\$	47,229	\$	48,167	\$ 9	90,246	\$	95,511
Cost of goods sold		27,835		25,594	4	52,753		51,453
Gross profit		19,394		22,573	2	37,493		44,058
Operating expenses								
Selling, general and administrative		17,781		18,125	38,102		37,077	
Depreciation and amortization								