TRI COUNTY FINANCIAL CORP /MD/

(Exact name of registrant as specified in its charter)

Form 10-Q

May 11, 2012
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
(Mark One)
x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the Quarterly Period Ended March 31, 2012
OR
" TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number 0-18279
Tri-County Financial Corporation

Maryland 52-1652138 (State of other jurisdiction of (I.R.S. Employer incorporation or organization) Identification No.)

3035 Leonardtown Road, Waldorf, Maryland 20601 (Address of principal executive offices) (Zip Code)

(301) 645-5601

(Registrant's telephone number, including area code)

Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer " Accelerated Filer "

Non-accelerated Filer " Smaller Reporting Company x

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes " No x

As of April 30, 2012, the registrant had 3,041,582 shares of common stock outstanding.

TRI-COUNTY FINANCIAL CORPORATION

FORM 10-Q

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PART I FINANCIAL STATEMENTS

ITEM I. FINANCIAL STATEMENTS

TRI-COUNTY FINANCIAL CORPORATION

CONSOLIDATED BALANCE SHEETS MARCH 31, 2012 AND DECEMBER 31, 2011

March 31, 2012 (Unaudited)	December 31, 2011
\$10,830,866 370,000 563,011 34,147,730 140,636,265 5,988,900 722,942,471 17,963,404 4,467,834 2,996,328 18,257,291 9,427,404	\$13,074,091 5,040,000 1,004,098 41,827,612 153,516,839 5,587,000 710,088,775 16,440,902 5,028,513 3,027,784 18,098,085 10,746,024
\$968,591,504	\$983,479,723
\$78,817,029 726,872,082 805,689,111 7,000,000 60,564,433 12,000,000 6,643,551	\$81,097,622 746,155,579 827,253,201 - 60,576,595 12,000,000 8,195,829
891,897,095	908,025,625
20,000,000 30,459 17,635,165 39,762,446	20,000,000 30,266 17,367,403 38,712,194
	2012 (Unaudited) \$10,830,866 370,000 563,011 34,147,730 140,636,265 5,988,900 722,942,471 17,963,404 4,467,834 2,996,328 18,257,291 9,427,404 \$968,591,504 \$78,817,029 726,872,082 805,689,111 7,000,000 60,564,433 12,000,000 6,643,551 891,897,095 20,000,000 30,459 17,635,165

Accumulated other comprehensive gain Unearned ESOP shares	247,693 (981,354)	289,599 (945,364)
Total Stockholders' Equity	76,694,409	75,454,098
Total Liabilities and Stockholders' Equity	\$968,591,504	\$983,479,723

See notes to consolidated financial statements

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TRI-COUNTY FINANCIAL CORPORATION

CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (UNAUDITED)

THREE MONTHS ENDED MARCH 31, 2012 AND 2011

	Three Months Ended March 31,		
Y 18: 11 11	2012	2011	
Interest and Dividend Income Loans, including fees	\$9,224,883	\$8,860,571	
Taxable interest and dividends on investment securities	881,817	969,837	
Interest on deposits with banks	1,684	1,382	
Total Interest and Dividend Income	10,108,384	9,831,790	
Interest Expenses			
Deposits	2,412,342	2,608,520	
Short-term borrowings	15,841	14,433	
Long-term debt	595,502	599,364	
Total Interest Expenses	3,023,685	3,222,317	
Net Interest Income	7,084,699	6,609,473	
Provision for loan losses	341,074	2,005,830	
Net Interest Income After Provision For Loan Losses	6,743,625	4,603,643	
Noninterest Income			
Loan appraisal, credit and miscellaneous charges	181,314	158,098	
Net losses on sale of foreclosed real estate	(96,917)	-	
Income from bank owned life insurance	159,206	159,695	
Service charges	536,512	426,959	
Gain on sale of loans held for sale	65,975	25,575	
Total Noninterest Income	846,090	770,327	
Noninterest Expenses			
Salary and employee benefits	3,319,866	2,751,474	
Occupancy expense	437,472	417,391	
Advertising	80,008	118,696	
Data processing expense	368,440	282,753	
Professional fees	225,209	217,088	
Depreciation of furniture, fixtures, and equipment	134,925	99,529	
Telephone communications	43,774	42,024	
Office supplies	62,062	38,791	
FDIC insurance	443,615	326,319	
Valuation allowance on foreclosed real estate	300,000	315,883	
Other	482,048	501,276	
Total Noninterest Expenses	5,897,419	5,111,224	

Income before income taxes	1,692,296	262,746	
Income tax expense	587,043	21,248	
Net Income	\$1,105,253	\$241,498	
Preferred stock dividends	50,000	211,733	
Net Income Available to Common Shareholders	\$1,055,253	\$29,765	
Net Income Other comprehensive income net of tax:	\$1,105,253	\$241,498	
Net unrealized holding losses arising during period	(41,906) (97,450)
Comprehensive income	\$1,063,347	\$144,048	
Earnings Per Common Share			
Basic	\$0.35	\$0.01	
Diluted	0.35	0.01	
Cash dividends declared per common share	\$0.40	\$0.40	

See notes to consolidated financial statements

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TRI-COUNTY FINANCIAL CORPORATION

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

THREE MONTHS ENDED MARCH 31, 2012 AND 2011

	Three Months Ended March 31,				
	2012	2011			
CASH FLOWS FROM OPERATING ACTIVITIES: Net income Adjustments to reconcile net income to net cash provided (used) by operating activities:	\$1,105,253	\$241,498			
Provision for loan losses Depreciation and amortization Loans originated for resale Proceeds from sale of loans originated for sale Gain on sale of loans held for sale Net loss on the sale of foreclosed real estate Net amortization of premium/discount on investment securities Increase in foreclosed real estate valuation allowance Increase in cash surrender of bank owned life insurance Deferred income tax benefit Decrease (Increase) in accrued interest receivable Stock based compensation (Decrease) Increase in deferred loan fees Decrease in accounts payable, accrued expenses, other liabilities Decrease (Increase) in other assets	341,074 249,149 (1,718,600) 1,774,555 (65,975) 96,917 116,842 300,000 (159,206) (333,582) 31,456 201,060 (33,169) (1,552,278) 1,673,791	1,491,984 (25,575) - 45,142 315,883 (159,695) (37,136) (206,567) 241,036 75,657			
Net cash provided (used) by operating activities	2,027,287	(163,686)			
CASH FLOWS FROM INVESTING ACTIVITIES: Purchase of investment securities available for sale Proceeds from sale, redemption or principal payments of investment securities available for sale Purchase of investment securities held to maturity Proceeds from maturities or principal payments of investment securities held to	(27,457) 7,641,683 (849,785)	4,055,862 (99,951)			
maturity Net decrease of FHLB and Federal Reserve stock Loans originated or acquired Principal collected on loans Purchase of premises and equipment Proceeds from sale of foreclosed real estate	13,615,678 (401,900) (58,330,528) 45,043,677 (1,771,651) 299,032	(38,400) (47,637,459) 51,751,940			

Net cash provided by investing activities

5,218,749

21,139,206

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TRI-COUNTY FINANCIAL CORPORATION CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) THREE MONTHS ENDED MARCH 31, 2012 AND 2011

	Three Months Ended March 31,				
	2012	2011			
CASH FLOWS FROM FINANCING ACTIVITIES:					
Net decrease in deposits	\$(21,564,090)	\$(2,574,582)			
Payments of long-term borrowings	(12,162				
Net increase (decrease) in short term borrowings	7,000,000	(363,332)			
Exercise of stock options	66,895				
Dividends paid	(55,001	(211,733)			
Net change in unearned ESOP shares	(35,990				
Redemption of common stock	-	(141,863)			
Net cash used in financing activities	(14,600,348)	(13,286,377)			
(DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	\$(7,354,312	\$7,689,143			
CASH AND CASH EQUIVALENTS - JANUARY 1		9,823,436			
CASH AND CASH EQUIVALENTS - MARCH 31	\$11,763,877				
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:					
Cash paid during the three months for:					
Interest	\$2,941,360	\$3,329,167			
Income taxes	\$-	\$-			
Transfer from loans to foreclosed real estate	\$135,270	\$1,156,723			
Issuance of common stock for payment of compensation	\$201,060	\$241,036			

See notes to consolidated financial statements

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

THREE MONTHS ENDED MARCH 31, 2012 AND 2011

1. BASIS OF PRESENTATION

General - The consolidated financial statements of Tri-County Financial Corporation (the "Company") and its wholly owned subsidiary, Community Bank of Tri-County (the "Bank"), and the Bank's wholly owned subsidiary, Community Mortgage Corporation of Tri-County, included herein are unaudited. However, they reflect all adjustments consisting only of normal recurring accruals that, in the opinion of management, are necessary to present fairly the Company's financial condition, results of operations, and cash flows for the periods presented. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. The Company believes that the disclosures are adequate to make the information presented not misleading. The balances as of December 31, 2011 have been derived from audited financial statements. There have been no significant changes to the Company's accounting policies as disclosed in the 2011 Annual Report. The results of operations for the three months ended March 31, 2012 are not necessarily indicative of the results of operations to be expected for the remainder of the year or any other period. Certain previously reported amounts have been restated to conform to the 2012 presentation.

These consolidated financial statements should be read in conjunction with the consolidated financial statements and notes included in the Company's 2011 Annual Report.

2. NATURE OF BUSINESS

The Company provides a variety of financial services to individuals and businesses through its offices in Southern Maryland and King George, Virginia. Its primary deposit products are demand, savings and time deposits, and its primary lending products are commercial and residential mortgage loans, commercial loans, construction and land development loans, home equity and second mortgages and commercial equipment loans.

3. FAIR VALUE MEASUREMENTS

The Company adopted FASB ASC Topic 820, "Fair Value Measurements" and FASB ASC Topic 825, "The Fair Value Option for Financial Assets and Financial Liabilities", which provides a framework for measuring and disclosing fair value under generally accepted accounting principles. FASB ASC Topic 820 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available for sale investment securities) or on a nonrecurring basis (for example, impaired loans).

FASB ASC Topic 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction

between market participants on the measurement date. FASB ASC Topic 820 also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company utilizes fair value measurements to record fair value adjustments to certain assets and to determine fair value disclosures. Securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis such as loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Under FASB ASC Topic 820, the Company groups assets and liabilities at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine the fair value. These hierarchy levels are:

Level 1 inputs - Unadjusted quoted process in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

Level 2 inputs - Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets and liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

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Level 3 inputs - Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

Transfers between levels of the fair value hierarchy are recognized on the actual date of the event or circumstances that caused the transfer, which generally coincides with the Company's monthly or quarterly valuation process.

There were no transfers between levels of the fair value hierarchy and the Company had no Level 3 fair value assets or liabilities for the three months ended March 31, 2012 and the year ended December 31, 2011, respectively. Following is a description of valuation methodologies used for assets and liabilities recorded at fair value:

Securities Available for Sale

Investment securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include mortgage-backed securities issued by government sponsored entities ("GSEs"), municipal bonds and corporate debt securities. Securities classified as Level 3 include asset-backed securities in less liquid markets.

Loans Receivable

The Company does not record loans at fair value on a recurring basis, however, from time to time, a loan is considered impaired and an allowance for loan loss is established. Loans for which it is probable that payment of interest and principal will not be made in accordance with the contractual terms of the loan are considered impaired. Management estimates the fair value of impaired loans using one of several methods, including the collateral value, market value of similar debt, enterprise value, liquidation value and discounted cash flows. Impaired loans not requiring a specific allowance represent loans for which the fair value of expected repayments or collateral exceed the recorded investment in such loans. At December 31, 2011, substantially all of the impaired loans were evaluated based upon the fair value of the collateral. In accordance with FASB ASC 820, impaired loans where an allowance is established based on the fair value of collateral require classification in the fair value hierarchy. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the loan as nonrecurring Level 3.

Foreclosed Real Estate

Foreclosed real estate is adjusted for fair value upon transfer of the loans to foreclosed assets. Subsequently, foreclosed real estate is carried at the lower of carrying value and fair value. Fair value is based upon independent market prices, appraised value of the collateral or management's estimation of the value of the collateral. When the fair value of the collateral is based on an observable market price or a current appraised value, the Company records the foreclosed asset as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the Company records the foreclosed asset at nonrecurring Level 3.

Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The tables below present the recorded amount of assets as of March 31, 2012 and December 31, 2011 measured at fair value on a recurring basis.

Description of Asset	March 31, 2012 Fair Value		Quoted Prices in Active Markets for Identical Assets (Level 1)		O Ir	ignifi other (puts Level	Observable	Į I	_		
Available for sale securities Asset-backed securities issued by GSEs CMOs MBS Corporate equity securities Bond mutual funds Total available for sale securities Low	2,4 37, 4,1	591,074 19,025 383 00,248 147,730 12.53	\$	- - -	\$	\$ 8.60	2,4 37, 4,1	591,074 19,025 383 00,248 147,730 9.	§ 27		13.02
		ember 30, 2001		arch 31, 2002		June 30, 2002	s	September 29, 2002			
High	\$	14.45	\$	16.25		18.88	\$	19.			
Low	\$	9.05	\$	12.27	\$	15.40	\$	10.	15		

As of December 17, 2003, there were an estimated 900 shareholders of record of the Company s Class A Common Stock and 5 shareholders of record of the Company s Class B Common Stock.

Subsequent to the Company s initial public offering in fiscal 1996, the Company has not declared or paid cash dividends on its Class A or Class B Common Stock and does not anticipate that it will do so in the foreseeable future. The present policy of the Company is to retain earnings for use in its operations and the expansion of its business.

Securities Available for Issuance Under Our Equity Compensation Plans

The following table provides information with respect to the Company s equity compensation plans as of September 28, 2003 of which the plans were as follows: the Company s 1996 Amended and Restated Stock Incentive Plan, 1996 Employee Stock Purchase and the Non-Employee Director Plan.

Plan category	(a) Number of securities to be issued upon exercise of outstanding options, warrants and rights	(b) Weighted-average exercise price of outstanding options, warrants and rights	(c) Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a))
Equity compensation plans approved by security holders	701,663	\$ 15.07	369,351(1)
Equity compensation plans not approved by security holders			42,304(2)
Total	701,663	\$ 15.07	411,655

- (1) Includes 149,846 shares of Common Stock that may be issued under the Company s 1996 Employee Stock Purchase Plan and 219,505 shares of Common Stock that may be issued under the Company s 1996 Amended and Restated Stock Incentive Plan.
- (2) Pertains to shares of Common Stock that may be issued under the Non-Employee Director Plan discussed below.

Non-Employee Director Plan

Directors who are also employees or officers of the Company receive no extra compensation for their service on the Board. Pursuant to the Non-Employee Director Plan, effective March 16, 1998, and amended by the Board on October 1, 2003, independent directors receive an annual retainer in the form of cash or shares of Common Stock valued at \$25,000 on the date of their election or re-election to the Board. For those directors electing to receive their retainer in stock, the Shares that are issued under the Non-Employee Director Plan are held in trust, on a deferred basis (subject to an exception for financial hardship) until a director is no longer a director of the Company. Such shares are issued in trust no later than ten (10) business days after the next annual meeting of shareholders following election or re-election, provided that the director has remained a director during such time. The maximum aggregate number of shares that have been authorized for issuance under the Non-Employee Director Plan is 75,000 shares, subject to adjustment upon recapitalization, stock dividends, stock splits and similar changes in the Company s capitalization as provided in the plan. As of September 28, 2003, 42,304 shares of Common Stock were available for issuance under the Non-Employee Director Plan.

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Item 6. Selected Financial Data

The selected financial data with respect to the Company set forth below should be read in conjunction with Management s Discussion and Analysis of Financial Condition and Results of Operations and the Consolidated Financial Statements and Notes thereto. The following selected financial information as of and for the fiscal years ended September 28, 2003, September 29, 2002, September 30, 2001, October 1, 2000 and October 3, 1999 has been derived from the audited financial statements of the Company.

For the Fiscal Year Ended (1)

	2003	2002	2001	2000	1999
Statement of Operation Data:	<u>-</u>	(amounts in tho	usands, except	sands, except per share data)	
Total revenues	\$ 481,965	\$ 464,538	\$519,223	\$ 557,860	\$ 513,536
	+ 101,000	-	-		+ 0 10,000
(Loss) income before income taxes and cumulative effect of adoption of a new accounting standard Provision for income taxes	\$ (18,542) 8,280	\$ 2,514 377	\$ 12,356 3,960	\$ 22,515 8,151	\$ 24,749 9,528
(Loss) income before cumulative effect of adoption of a new accounting standard	(26,822)	2,137	8,396	14,364	15,221
Cumulative effect of adoption of a new accounting standard, net of tax	2,421				
Net (loss) income	\$ (29,243)	\$ 2,137	\$ 8,396	\$ 14,364	\$ 15,221
,		. ,	. ,	. ,	. ,
Earnings per share basic:					
(Loss) income before cumulative effect of adoption of a new accounting standard	\$ (2.98)	\$ 0.24	\$ 0.94	\$ 1.62	\$ 1.72
Cumulative effect of adoption of a new accounting standard, net of taxes	(0.27)				
Net (loss) income basic	\$ (3.25)	\$ 0.24	\$ 0.94	\$ 1.62	\$ 1.72
,		·	<u> </u>	·	
Earnings per share diluted:					
(Loss) income before cumulative effect of adoption of a new accounting standard	\$ (2.98)	\$ 0.24	\$ 0.94	\$ 1.59	\$ 1.71
Cumulative effect of adoption of a new accounting standard, net of taxes	(0.27)	,	•	,	•
Net (loss) income diluted	\$ (3.25)	\$ 0.24	\$ 0.94	\$ 1.59	\$ 1.71
Weighted-average number of shares:					
Basic	9,010	8,973	8,917	8,878	8,864
Diluted	9,010	9,076	8,940	9,020	8,923

Balance Sheet Data: (2)					
Cash and cash equivalents	\$ 13,236	\$ 26,101	\$ 37,362	\$ 1,084	\$ 7,887
Investments	\$ 18,384	\$ 22,955	\$ 1,708	\$ 1,960	\$ 1,321
Working capital	\$ 56,074	\$ 83,822	\$ 74,496	\$ 62,983	\$ 51,969
Restricted cash and investments	\$ 21,615	\$	\$	\$	\$
Total assets	\$ 139,194	\$ 146,544	\$ 137,302	\$ 119,534	\$ 116,721
Shareholders equity	\$ 75,364	\$ 102,984	\$ 99,575	\$ 90,471	\$ 75,456

- (1) The fiscal year end of the Company is a 52 or 53 week period ending the Sunday closest to September 30. Thus, fiscal 2003, fiscal 2002, fiscal 2001, fiscal 2000 and fiscal 1999 refer to the Company s fiscal years ending September 28, 2003, September 29, 2002, September 30, 2001, October 1, 2000 and October 3, 1999, respectively. Fiscal year 1999 consisted of 53 weeks. All other fiscal years consisted of 52 weeks.
- (2) Certain items in prior periods have been reclassified to conform to current year classifications.

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Item 7. Management s Discussion and Analysis of Financial Condition and Results of Operations

General

The Company provides temporary staffing services to industrial, service and technology businesses, professional organizations and governmental agencies. During the twelve fiscal months ended September 28, 2003, the Company placed approximately 130,000 temporary workers and provided approximately 38 million hours of staffing services to over 10,000 clients. From the beginning of fiscal 1997 through the end of fiscal 2003, the Company added 77 offices, net of office closures, for a total of 238 offices.

Operations

The Company s revenues are derived from Company-owned offices (direct sales) and independently-managed franchise offices (licensed sales and franchise royalties). The Company s franchise arrangements are structured in either a traditional franchise format or a licensed franchise format. Under the Company s traditional franchise agreements, the traditional franchisee pays all lease and working capital costs relating to its office, including funding payroll and collecting clients accounts. Generally, the franchisee pays the Company an initial franchise fee and continuing franchise fees, or royalties, equal to approximately 7% of its gross billings. Royalty fees are reduced when the franchise serves a national client as these clients typically have lower margins and for franchises that have renewed their franchise agreement and qualify for a discounted rate (ranging from 5.5% - 7.0%) based on gross billings. The Company processes payroll and invoices clients, and the franchisee employs all management staff and temporary personnel affiliated with its office. Under the Company s licensed franchise agreements, the licensee pays the Company an initial franchise fee and pays all lease and operating costs relating to its office. The licensee employs all management staff affiliated with its office, but the Company employs all temporary personnel affiliated with the licensed franchise office, handles invoicing and collecting clients accounts, and generally remits to the licensed franchisee 60% 70% of the office s gross profit. However, the Company s share of the licensee s gross profit, representing the continuing franchise fees, is generally not less than 7.5% of the licensed franchisee s gross billings; with the exception of national accounts on which the Company s fee is reduced to compensate for lower gross margins and licensees that have renewed their franchise agreement and qualify for a discounted rate (ranging from 6.0% 7.0%) based on gross revenues. The percentage of gross profit paid to the licensee is generally based on the level of hours billed during the contract year.

As of September 28, 2003, there were 13 independently-managed franchise offices operating as traditional franchises and 109 operating as licensed franchise offices. In general, franchise offices opened from 1987 to 1990 are operated as traditional franchises, and independently-managed offices opened since 1990 are operated as licensed franchise offices. The Company moved from the traditional to the licensed franchise format to exercise more control over the collection and tracking of the receivables generated by the independently-managed offices and to allow the Company to grow without being limited by the financial resources of traditional franchisees. Accordingly, the number of traditional franchise offices is not anticipated to increase, except in certain circumstances when a licensed franchise office may convert to the traditional franchise format. Additionally, existing traditional franchisees have the option under their contract to open new franchise offices within their territory. The number of licensed franchise offices is expected to increase because new independently-managed offices will be opened in licensed franchise format and offices currently operated as traditional franchises may, depending upon various factors, convert to the licensed franchise format. If the number of traditional franchise offices is reduced, royalty revenues will decrease.

The following table sets forth for the last five fiscal years, the number of Company-owned, traditional and licensed franchise offices and revenues associated with each. For traditional franchised offices, Company revenues are limited to the royalties revenues earned on gross billings. Average revenues per office are computed by dividing the relevant revenues by the number of related offices. The Company s long-term revenue growth depends in part upon its ability to continue to attract new clients, retain existing clients and open new offices, as well as its ability to enhance the sales of existing offices beyond historical levels.

		Fiscal Year				
	2003	2002	2001	2000	1999	
		(do				
Company-Owned Offices		· ·		·		
Number of offices	116	126	117	114	101	
Average hours billed per office	193,492	168,258	204,782	225,682	241,108	
Total revenue	\$ 300,070	\$ 267,207	\$ 288,396	\$ 306,955	\$ 279,206	
Average revenue per office	\$ 2,587	\$ 2,121	\$ 2,465	\$ 2,693	\$ 2,764	
Licensed Franchise Offices						
Number of offices	109	126	156	141	130	
Average hours billed per office	125,072	115,617	106,185	130,303	137,065	
Total revenue	\$ 180,262	\$ 195,588	\$ 228,236	\$ 247,246	\$ 231,481	
Average revenue per office	\$ 1,654	\$ 1,552	\$ 1,463	\$ 1,754	\$ 1,781	
Traditional Franchise Offices						
Number of offices	13	14	17	27	20	
Average hours billed per office	124,696	137,904	180,973	154,869	158,713	
Total billings	\$ 23,255	\$ 26,776	\$ 40,420	\$ 55,906	\$ 43,845	
Average billings per office	\$ 1,789	\$ 1,913	\$ 2,378	\$ 2,071	\$ 2,192	
Royalties revenues	\$ 1,614	\$ 1,732	\$ 2,531	\$ 3,552	\$ 2,689	
Total Offices	238	266	290	282	251	
Average Hours Billed Per Office	158,399	141,726	150,348	171,212	180,656	
Total Office Revenues	\$ 481,946	\$ 464,527	\$519,163	\$ 557,753	\$ 513,376	
Initial Franchise Fees	\$ 19 ————	\$ 11 ———	\$ 60	\$ 107	\$ 160	
Total Company Revenues	\$ 481,965	\$ 464,538	\$519,223	\$ 557,860	\$ 513,536	

Results of Operations

Fiscal 2003 Compared to Fiscal 2002

Total revenues increased 3.8% or \$17.4 million to \$482.0 million for fiscal 2003 from \$464.5 million for fiscal 2002. Direct revenues increased 12.3% to \$300.1 million from \$267.2 million, licensed franchise revenues decreased 7.8% to \$180.3 million from \$195.6 million and traditional franchise royalties decreased 6.8% to \$1.6 million from \$1.7 million for fiscal 2003 compared to fiscal 2002, respectively. The main contributing factor (\$17.7 million) for the shift between direct and franchise revenues is attributable to the acquisition of two franchises in Tennessee and Texas in the second and third quarters of fiscal 2003. The Company s fiscal 2003 fourth quarter revenue increased 0.9% over the corresponding quarter in fiscal 2002 and 6.4% over the preceding fiscal 2003 third

quarter. Although modest, this overall growth continues to be a positive trend compared with the prior year. The Company s Rem® specialty staffing division, launched during fiscal 2002, increased revenues \$11.1 million to 3.1% of total consolidated revenue for fiscal 2003 as compared to 0.9% of total consolidated revenue for fiscal 2002. Additionally, the Company experienced a modest increase in the permanent placement revenues as compared to the prior year. Moreover, the Company s revenue growth resulted from the change in its strategic plan to shift its overall business mix to higher margin services, in addition to increasing its sales capacity and new sales channels.

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The mix between direct, licensed franchise and traditional royalty revenues shifted with direct revenues accounting for 62.3% of total revenues for fiscal 2003 as compared to 57.5% for fiscal 2002. This shift resulted primarily from (i) fewer licensed franchise offices in the current year as a result of the acquisition of a significant licensed franchise consisting of several offices (see Note 6 to the Consolidated Financial Statements), closures due to reduced business and the non-renewal of expired licensed franchisee agreements, and (ii) incremental revenues generated from new Company-owned traditional and specialty staffing offices, as previously discussed. This overall shift in business mix is consistent with the Company s long-term strategy of generating a higher proportion of its overall revenues from its Company-owned offices.

Revenues from the light industrial sector decreased as a percentage of total revenues to 67.6% as compared to 69.0% in the prior year. Revenues from the clerical business line decreased to 29.3% of revenue for fiscal 2003 as compared to 30.1% of revenue for fiscal 2002. However, the clerical business line for the fiscal 2003 fourth quarter increased to 28.1% compared to 27.7% of revenues for the same prior year period. The slight increase in the clerical business during the fourth quarter is consistent with the Company s overall strategic plan to focus on higher margin business. As discussed earlier, the Rem® division increased to 3.1% of total consolidated revenue and is the Company s fastest growing business line. The Company opened seven and ten Rem® offices during fiscal 2003 and 2002, respectively. RemX® is exclusively a Company-owned operation that provides specialized finance and accounting, IT staffing and office staff services. The Company closed 31 marginally profitable or non-revenue generating Company-owned offices during fiscal 2003. Management continues to strategically evaluate its existing and target markets and will continue to open additional offices where market conditions appear favorable and to consolidate underutilized offices as deemed appropriate. Our target customer is the small-to-mid size account, generating approximately \$200,000 to \$5 million in annual revenue. The margins typically are higher on this type of business, and it lessens our dependence on individual large-scale accounts. For the fiscal 2003 fourth quarter, our single largest customer represented 5.1% of revenue and the Company s top ten customers combined comprised approximately 26.0%. Our goal is to significantly lower this percentage over the next three years from 26.0% to less than 15.0%. The Company s ability to increase revenues depends significantly on the Company s ability to continue to attract new clients, retain existing clients, open new offices, find and retain licensed franchisees and office managers, and manage newly opened offices to maturity. There can be no assurance that the Company s revenues will increase.

Total cost of direct and licensed franchise sales, which consists of wages and other expenses related to temporary associates, increased 8.8% or \$32.7 million to \$405.2 million for fiscal 2003 from \$372.5 million for fiscal 2002. Total cost of direct and licensed sales as a percentage of revenues was 84.1% for fiscal 2003 compared to 80.2% for fiscal 2002. The overall reduction in gross margin is a continued trend and is primarily related to an increase in workers compensation costs from \$18.7 million for fiscal 2002 to \$33.2 million for fiscal 2003. A substantial portion of the increase resulted from increases in medical costs in California. The decrease in the gross margin is also attributable to a lower markup resulting from continued pricing pressures experienced throughout the staffing industry and a sharp increase in state unemployment insurance costs that the Company believes will continue to increase in fiscal 2004, both within and outside of California. There can be no assurance that the Company s gross margin will improve in the future.

On November 18, 2003, the Company was notified by the State of California Employment Development Department that the Company underpaid its state unemployment insurance by approximately \$2.0 million for the period January 1, 2003 through September 30, 2003. Based on preliminary evaluations, the Company believes that this assessment is without merit. The Company believes that its methodology in calculating its state unemployment insurance is in compliance with all applicable laws and regulations and disputes this assessment. The Company has not accrued for this amount as of September 28, 2003.

Licensees share of gross profit represents the net payments to licensed franchisees based upon a percentage of gross profit generated by the licensed franchise operation, as previously discussed. Licensees share of gross profit decreased 15.0% or \$4.3 million to \$24.4 million for fiscal 2003 from \$28.7 million for fiscal 2002 due to an overall 13.6% net decrease in licensed franchise gross profits, as well as reduced permanent placement business for which licensed franchisees typically earn a larger percentage of the related gross margin. Licensees share of gross profit as a percentage of licensed gross profit was 66.6% for fiscal 2003 as compared to 67.7% for fiscal 2002.

Selling and administrative expenses increased 14.7% or \$8.4 million to \$65.4 million for fiscal 2003 from \$57.0 million for fiscal 2002. Selling and administrative expenses as a percentage of total revenues was 13.6% for fiscal 2003 and 12.3% for fiscal 2002. Several factors contributed to this increase, including the Company s continued investment in its revenue-generating projects, specifically \$2.1 million related to the RemX® specialty staffing division and the Company s national expansion efforts in targeted geographic locations. The Company increased its sales force by 10.9% during the fourth quarter of fiscal 2003. Additionally, as discussed in Note 7 to the Consolidated Financial Statements, the Company closed or consolidated several under-performing offices during the third and fourth quarters of fiscal 2003 resulting in a \$1.0 million charge for the related remaining lease obligations, severance benefits and other associated costs. The Company also experienced an increase of \$0.6 million in group health insurance premiums, \$0.5 million in general insurance costs, \$0.7 million in legal fees, \$1.0 million in consulting costs, \$1.2 million in colleague salaries and \$0.5 million in amortization of unearned compensation. There can be no assurance that selling and administrative expenses will not increase in the future, both in absolute terms and as a percentage of total revenues. Increases in these expenses could adversely affect the Company s profitability.

Depreciation and amortization increased 25.6% or \$1.4 million to \$6.7 million for fiscal 2003 from \$5.3 million for fiscal 2002. This increase primarily resulted from the change in accounting estimate related to the useful life of certain capitalized software costs, as discussed in Note 1 to the Consolidated Financial Statements. The change in estimate resulted in an additional \$1.0 million amortization charge during the fourth quarter of fiscal 2003. The primary factor contributing to the change in the estimated useful life was that the software s function was no longer consistent with the Company s strategic plan and its offices were not fully utilizing the system. Additionally, included in depreciation expense during the fourth quarter of fiscal 2003, the Company recorded a \$0.5 million impairment charge related to capitalized software costs, as discussed in Note 1 to the Consolidated Financial Statements.

Income from operations decreased \$20.7 million to an operating loss of \$19.8 million for fiscal 2003 from operating income of \$0.9 million for fiscal 2002 due to the factors described above, which included significant increases in workers compensation expense, continued increases in state unemployment insurance, decrease in licensee s gross profit margins, increase in selling and administrative expenses, and increased depreciation expense.

The Company incurred a loss (before cumulative effect of adoption of a new accounting standard) of \$26.8 million for fiscal 2003, as compared to income of \$2.1 million for fiscal 2002. In addition to the reasons for the loss described above, the Company provided a \$16.9 million valuation allowance against the net deferred tax assets based upon the Company s recent cumulative losses over the past three years (see Note 5 to the Consolidated Financial Statements).

The cumulative effect of adoption of a new accounting standard of \$2.4 million (net of tax of \$1.6 million) for fiscal 2003 represents the goodwill impairment charge resulting from the Company s adoption of Statement of Financial Accounting Standard (SFAS) No. 142 effective the beginning of fiscal 2003, as discussed in Note 1 to the Consolidated Financial Statements.

The Company generated a net loss of \$29.2 million for fiscal 2003 as compared to net income of \$2.1 million for fiscal 2002.

Fiscal 2002 Compared to Fiscal 2001

Total revenues decreased 10.5% or \$54.7 million to \$464.5 million for fiscal 2002 from \$519.2 million for fiscal 2001. Direct revenues decreased 7.3% to \$267.2 million from \$288.4 million, licensed franchise revenues decreased 14.3% to \$195.6 million from \$228.2 million and traditional franchise royalties decreased 31.6% to \$1.7 million from \$2.5 million for fiscal 2002 compared to

fiscal 2001, respectively. The overall decrease in revenues as compared to the prior year is largely attributed to the continued downturn in the U.S. economy that began early in 2001, including a related reduction in permanent placement billings, whereby the Company receives a fee for placing an individual on a permanent basis. Although revenues for the year were lower overall, the Company s fiscal

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2002 fourth quarter revenues increased over the immediately preceding third quarter, as well as the fourth quarter of fiscal 2001. Additionally, fiscal 2002 revenues were adversely impacted by the closure of several licensed and traditional franchise locations, as noted below. The decrease in franchise royalties resulted from lower billings at existing traditional franchised operations, certain office closures resulting from reduced business, non-renewal of franchise agreements and conversion to the licensed franchise format.

The mix between direct, licensed franchise and traditional royalty revenues shifted with direct revenues accounting for 57.5% of total revenues for fiscal 2002 as compared to 55.5% for fiscal 2001. This shift resulted primarily from incremental revenues generated from new Company-owned offices opened during the current year, the non-renewal of an expired licensed franchise agreement at the end of the first quarter of fiscal 2002, the closure of several licensed franchise locations resulting from reduced business and the acquisition of several licensed franchise operations late in fiscal 2001.

Revenues from the light industrial sector, the Company s core focus, increased as a percentage of total revenues over the prior year as well. This is notable as the manufacturing sector (which encompasses the Company s light industrial classification) was early into the economic downturn and has, historically, led the subsequent economic recovery, according to industry analysts. Overall, and in accordance with the Company s marketing focus, revenues from middle market clients (defined as clients with \$200,000 to \$5.0 million in annual temporary billings) increased to 56.0% of total revenues for fiscal 2002 from 51.5% in the preceding year.

During the second quarter of fiscal 2002, the Company launched its financial staffing division, RemX® Financial Staffing, and opened ten Company-owned offices. RemX® Financial Staffing is exclusively a Company-owned operation. Additionally, the Company opened four Company-owned replacement offices in the former licensed franchisee s territory discussed above. The Company continues to strategically evaluate its existing and target markets and will continue to open additional offices where market conditions appear favorable and to consolidate underutilized offices as deemed appropriate. The Company s ability to increase revenues depends significantly on the Company s ability to continue to attract new clients, retain existing clients, open new offices, find and retain licensed franchisees and office managers and manage newly opened offices to maturity. There can be no assurance that the Company s revenues will increase.

Total cost of direct and licensed franchise sales, which consists of wages and other expenses related to the temporary associates, decreased 7.2% or \$29.1 million to \$372.5 million for fiscal 2002 from \$401.6 million for fiscal 2001. Total cost of direct and licensed sales as a percentage of revenues was 80.2% for fiscal 2002 compared to 77.4% for fiscal 2001. The overall reduction in margin is attributable to (i) lower markup resulting from the continued pricing pressures experienced throughout the staffing industry as a result of current economic factors, (ii) an increasing shift in the Company s mix towards light industrial business, noted above, which is typically high volume/lower margin business, (iii) reduced permanent placement business and royalty income and (iv) increased workers compensation costs. Many factors, including increased wage costs or other employment expenses, could adversely affect the Company s cost of direct and licensed franchise sales.

Licensees share of gross profit represents the net payments to licensed franchisees based upon a percentage of gross profit generated by the licensed franchise operation, as previously discussed. Licensees share of gross profit decreased 25.1% or \$9.6 million to \$28.7 million for fiscal 2002 from \$38.4 million for fiscal 2001 due to an overall net 23.6% decrease in licensed franchise gross profits, as well as reduced permanent placement business for which licensed franchisees typically earn a larger percentage of the related gross margin. Licensees share of gross profit as a percentage of licensed gross profit was 67.7% for fiscal 2002 as compared to 69.0% for fiscal 2001.

Selling and administrative expenses decreased 9.5% or \$6.0 million to \$57.0 million for fiscal 2002 from \$63.0 million for fiscal 2001. In the prior year, the Company recorded two unusual charges totaling \$4.2 million, which consisted of \$1.9 million related to a large customer s accounts receivable balance deemed uncollectible due to sudden financial deterioration, and \$2.3 million related to severance benefits for the Company s former President and Chief Executive Officer. Fiscal 2002 selling and administrative expenses also reflect \$0.7 million related to reduced post-implementation support costs for the Company s information systems and \$0.5 million related to the

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outcome of a favorable legal matter. Additionally, the Company continued its overall cost containment initiatives during fiscal 2002 resulting in operational and organizational efficiencies and related cost reductions. The realized cost savings from these efforts were offset by increased legal fees of \$1.4 million (see Item 3. Legal Proceedings) and planned expenditures during fiscal 2002 associated with new office openings, the launch of the RemX® Financial Staffing division and implementation of a telemarketing program. Selling and administrative expenses as a percentage of total revenues was 12.3% for fiscal 2002 and 12.1% for fiscal 2001. There can be no assurance that selling and administrative expenses will not increase in the future, both in absolute terms and as a percentage of total revenues. Increases in these expenses could adversely affect the Company is profitability.

Depreciation and amortization decreased 6.0% or \$0.3 million to \$5.4 million for fiscal 2002 from \$5.7 million for fiscal 2001.

Income from operations decreased 91.6% or \$9.6 million to \$0.9 million for fiscal 2002 from \$10.5 million for fiscal 2001 due to the factors described above. Income from operations as a percentage of revenues was 0.2% for fiscal 2002 compared to 2.0% for fiscal 2001.

Net income decreased 74.5% or \$6.3 million to \$2.1 million for fiscal 2002 from \$8.4 million for fiscal 2001 due to the factors described above, as well as reduced customer late fee income. The overall decrease in pretax income was offset by a reduction in the Company s effective tax rate from 32.0% in fiscal 2001 to 15.0% in fiscal 2002, as a result of expected federal income tax credits as discussed below. As a percentage of total revenues, net income was 0.5% for fiscal 2002 compared to 1.6% for the fiscal 2001.

The Company s overall annual effective tax rate reflects the expected benefit generated from federal Work Opportunity and Welfare to Work Tax Credits. The Internal Revenue Code provides these wage based tax credits to companies who employ personnel meeting certain defined eligibility criteria. The Company has proactively implemented programs to recruit and place eligible associates to maximize the tax credits available. When determining its annual effective tax rate, the Company considers the effect of expected Work Opportunity and Welfare to Work Tax Credits. The estimated annual effective tax rate is revised quarterly based upon actual operating results, the tax credits earned to date as well as current annual projections. The cumulative impact of any change in the estimated annual effective tax rate is recognized in the period the change in estimate occurs.

Liquidity and Capital Resources

The Company s balance sheet and cash flow remain strong. The Company has \$53.2 million in cash and investments as of September 28, 2003 (including restricted cash and investments discussed below), an increase of \$4.2 million from the corresponding prior year period, and it continues to be debt free. Historically, the Company has financed its operations through cash generated by operating activities and its line of credit facility, as necessary. Generally, the Company s principal uses of cash are working capital needs, direct office openings, capital expenditures (including management information systems initiatives) and franchise acquisitions. Beginning in the third quarter of fiscal 2003, the Company began collateralizing a portion of its remaining workers compensation liability with pledged cash and securities, as opposed to issuing additional letters of credit (see related discussion below). The nature of the Company s business requires payment of wages to its temporary associates on a weekly basis, while payments from clients are generally received 30-60 days after the related billing.

Cash provided by operating activities was \$9.4 million in fiscal 2003, \$14.6 million in fiscal 2002 and \$38.7 million in fiscal 2001. Cash flows from operating activities, compared to the preceding years, were impacted by reduced operating margins, timing of

receivables collections, as well as the timing of vendor payments and realization of net tax benefits. Cash flows from operations were also impacted by the timing of the Company s workers compensation claims payments. While the Company records its liability for open claims based upon the ultimate cost of the claims (as discussed below), the cash outflow for those recorded claims cost occurs over time.

Prior to fiscal 2002, the Company invested its excess cash primarily in cash equivalents (e.g., money market accounts, overnight investments and debt securities with original maturities less than 90 days). During fiscal 2002,

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and as a result of the strong cash position generated from operations, the Company expanded its investment portfolio to include highly rated debt securities with maturities ranging from three months to three years. Net cash outflows related to available-for-sale investments were \$9.0 million for fiscal 2003 as compared to \$21.2 million for fiscal 2002.

Cash used for purchases of fixed assets, including information systems development costs, was \$2.6 million for fiscal 2003, \$3.5 million for fiscal 2002 and \$3.0 million for fiscal 2001. The Company continues to invest in computer-based technologies and direct office openings and anticipates approximately \$2.5 million in related capital expenditures during the next twelve months.

As discussed in Note 3 to the Consolidated Financial Statements, Remedy provides workers—compensation insurance to its temporary associates and colleagues. Effective April 1, 2001, the Company contracted with independent, third-party carriers for workers—compensation insurance and claims administration in the majority of states. The Company is self-insured for its deductible liability under these insurance contracts (\$250,000 per occurrence for claims incurred from April 1, 2001 to March 31, 2002 and \$500,000 per occurrence for all subsequent claims). All losses and expenses for individual claims in excess of the applicable deductible amounts would be paid by the appropriate insurance carrier. Remedy establishes a reserve for the remaining deductible portion of its workers—compensation claims using actuarial estimates of the ultimate cost of claims and related expenses that have been reported but not settled, and that have been incurred but not reported. Adjustments to the claims reserve are charged or credited to expense in the periods in which they occur. The estimated remaining deductible liability under the aforementioned contracts as of September 28, 2003 is approximately \$30.6 million.

The Company is contractually required to collateralize its remaining obligation under each of these workers compensation insurance contracts through use of irrevocable letters of credit, pledged securities (cash and investments) or a combination thereof. The level and type of collateral required for each policy year is determined by the insurance carrier at the inception of the policy year and may be modified periodically. As of September 28, 2003, the Company has outstanding letters of credit and pledged securities totaling \$21.9 million and \$21.6 million, respectively. The pledged securities are restricted while the Company s remaining obligations under the workers compensation program are outstanding and cannot be used for general corporate purposes.

From July 22, 1997 through March 31, 2001, the Company had a fully insured workers—compensation program with Reliance National Insurance Company (Reliance). Subsequent to March 31, 2001 (the end of Company s final policy year with Reliance), Reliance became insolvent and is currently in liquidation. The Company is in litigation with the California Insurance Guaranty Association regarding financial responsibility for all remaining open claims under the Reliance workers—compensation program as discussed in Part I, Item 3. Legal Proceedings and in Note 8 to the Consolidated Financial Statements. An unfavorable outcome in this matter could adversely affect the Company—s liquidity and results of operations.

The Company s national expansion plans include increasing market presence in certain identified geographic regions. Due to exclusive territory rights contractually granted to its traditional and licensed franchisees, the Company may be limited in certain circumstances from opening Company-owned offices in those identified geographic areas. Additionally, the franchisee(s) may not have the resources to expand the existing franchised operation(s). As a result, and from time to time, the Company may selectively purchase franchised operations to facilitate its expansion plans. During fiscal 2003, the Company acquired a large licensed franchise operation in Tennessee consisting of several offices and a smaller franchise operation in Texas consisting of one office. During fiscal years 2002 and 2001, the Company acquired two and five licensed franchise offices, respectively. Additionally, the Company made an earnout payment during fiscal 2002 relating to a previous licensed franchise acquisition in accordance with the provisions of the purchase agreement. The Company is contemplating the continued selective repurchase of licensed and traditional franchise offices in certain territories with the intent of expanding the Company is market presence in such regions.

The Company s Rem \Re specialty staffing division includes Rem $X^{\$}$ Financial Staffing, Rem $X^{\$}$ IT Staffing and Rem $X^{\$}$ OfficeStaff. Rem $X^{\$}$ specialty staffing division is an exclusively Company-owned operation and brand focused

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on providing financial, IT and high level office staff personnel, respectively, on a temporary, temp-to-hire or direct hire basis in major markets nationwide. The Company has opened fourteen, four and one RemX® Financial Staffing, RemX® IT Staffing and RemX® OfficeStaff offices respectively. In fiscal 2004, the Company anticipates \$0.4 million in capital expenditures to further expand the RemX® specialty division into both new and existing markets. Continued expansion and operation of the RemX® specialty staffing division may have an impact on future liquidity.

The Company has a joint credit agreement with Bank of America and Union Bank of California providing for aggregate borrowings of \$40.0 million, including \$35.0 million available in letters of credit. The line of credit is collateralized by certain assets of the Company and interest on outstanding borrowings is generally payable quarterly. The interest rate is the higher of the bank s prime rate or the federal funds rate plus 50 basis points or, at the Company s discretion, the eurodollar rate plus 1.125% to 1.375% based upon specified financial covenants. The Company is required to pay administrative fees on the outstanding letters of credit and the aggregate unused portion of the credit facility. The credit agreement expires on June 1, 2004. This credit agreement requires the Company to maintain certain financial ratios and comply with certain restrictive covenants. As of September 28, 2003, the Company was in compliance with all restrictive covenants and required ratios, with the exception of its fixed charge coverage ratio and its consolidated EBITDA requirements. In this regard the Company executed the First Amendment and Waiver to the credit agreement, dated November 14, 2003, whereby, non-compliance with the fixed charge coverage ratio and consolidated EBITDA requirements have been waived through January 15, 2004. The Company is in the process of negotiating a new credit facility and anticipates it will be executed and in place prior to January 15, 2004.

The Company has no borrowings outstanding as of September 28, 2003, September 29, 2002 and September 30, 2001. The Company has outstanding letters of credit totaling \$21.9 million, \$31.1 million and \$17.3 million as of fiscal years 2003, 2002 and 2001, respectively, as contractually required under the terms of its workers compensation insurance agreements discussed above.

The Company may continue evaluating certain strategic acquisitions. Such acquisitions may have an impact on liquidity depending on the size of the acquisition.

The Company has certain contractual obligations as of September 28, 2003, as listed below:

Payment Due by Period

		riscal feats						
	Total	2004	2005-2006	2007-2008	Thereafter			
Contractual Obligations								
Operating Leases	\$ 17,508	\$ 4,678	\$ 6,616	\$ 3,775	\$ 2,439			
Workers Compensation	35,944	15,263	9,931	5,287	5,463			
•								
Total	\$ 53,452	\$ 19,941	\$ 16,547	\$ 9,062	\$ 7,902			

The Company believes that its current and expected levels of working capital of \$56.1 million and line of credit are adequate to support present operations and to fund future growth and business opportunities through October 3, 2004 and for the foreseeable future.

Critical Accounting Policies

The discussions and analyses of the Company s consolidated financial condition and results of operations were based on the Company s consolidated financial statements, which have been prepared in conformity with generally accepted accounting principles in the United States of America. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of any contingent assets and liabilities at the financial statement date, and reported amounts of revenue and expenses during the reporting period. On an ongoing basis, the Company s management reviews and evaluates these estimates and assumptions, including those that relate to revenue recognition, accounts receivable, workers compensation costs, goodwill, intangible and other long-lived assets, income taxes including the valuation

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allowance for deferred tax assets, contingencies and litigation. These estimates are based on historical experience and a variety of other assumptions believed reasonable under the circumstances. Actual results could differ from these estimates under different assumptions or conditions.

Management believes the following critical accounting policies are those most significantly affected by the judgment, estimates and/or assumptions used in the preparation of Remedy s consolidated financial statements.

Revenue Recognition The Company generates revenue from the sale of temporary staffing and permanent placement services by its Company-owned and licensed franchise operations and from royalties on sales of such services by its traditional franchise operations. Temporary staffing revenues and the related labor costs and payroll taxes are recorded in the period in which the services are performed. Permanent placement revenues are recognized when the permanent placement candidate begins full-time employment. Sales allowances are established to estimate losses due to placed candidates not remaining employed for the Company s permanent placement guarantee period, typically 30-100 days and have historically been insignificant to the Company s overall results of operations.

The Company accounts for the revenues and the related direct costs in accordance with Emerging Issues Task Force 99-19
Reporting Revenue Gross as a Principal versus Net as an Agent. The Company is required to assess whether it acts as a principal in its transactions or as an agent acting on the behalf of others. Where the Company is the principal in a transaction and has the risks and rewards of ownership, the transaction is recorded gross in the income statement, and where the Company acts merely as an agent, only the net fees earned are recorded in the income statement. Under the Company straditional franchised agreement, the franchisee has the direct contractual relationship with customers, holds title to the related customer receivables and is the legal employer of the temporary employees. Accordingly, the Company does not include the revenues and direct expenses from these transactions in its income statement and only records the royalty fee earned. Alternatively, under the Company slicensed franchise agreements the Company has the direct contractual relationship with customers, holds title to the related customer receivables and is the legal employer of the temporary employees. As the Company retains the risks and rewards of ownership (such as the liability for the cost of temporary personnel and the risk of loss for collection), the revenues and direct expenses of its licensed franchise operations are included in the Company s results of operations. The Company remits to each licensed franchisee a portion of the gross margin generated by its office(s).

Accounts Receivable Remedy provides an allowance for doubtful accounts on its accounts receivable for estimated losses resulting from the inability of its customers to make required payments. This allowance is based upon management s analysis of historical write-off levels, current economic trends, routine assessment of its customers financial strength and any other known factors impacting collectibility. If the financial condition of its customers were to deteriorate, which may result in the impairment of their ability to make payments, additional allowances may be required. Remedy s estimates are influenced by the following considerations: the large number of customers and their dispersion across wide geographic areas, the fact that no single customer accounts for 10% or more of its net sales and its continuing credit evaluation of its customers financial conditions.

Workers Compensation Costs The Company maintains reserves for its workers compensation obligations using actuarial methods to estimate the remaining undiscounted liability for the deductible portion of all claims, including those incurred but not reported. This process includes establishing loss development factors, based on the historical claims experience of the Company and the industry, and applying those factors to current claims information to derive an estimate of the Company s ultimate claims liability. The calculated ultimate liability is then reduced by cumulative claims payments to determine the required reserve. Management evaluates the reserve, and the underlying assumptions, regularly throughout the year and makes adjustments as needed. While management believes that the recorded amounts are adequate, there can be no assurance that changes to management s estimates will not occur due to limitations inherent in the estimation process.

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Assets. SFAS No. 142 requires goodwill to no longer be amortized but instead be subject to an impairment test at least annually or if events or circumstances change that may reduce the fair value of the reporting unit below its book value. Intangible assets with finite lives will continue to be amortized over their estimated useful lives. In connection with the initial impairment test upon adoption, the Company obtained valuations of its individual reporting units from an independent third-party valuation firm. The valuation methodologies considered included analyses of discounted cash flows at the reporting unit level, guidelines for publicly traded company multiples and comparable transactions. As a result of these impairment tests, the Company recorded a non-cash charge of \$2.4 million, net of income taxes of \$1.6 million, to reduce the carrying value of the goodwill to its implied fair value. This charge is reflected as a cumulative effect of adoption of a new accounting standard in the Company s consolidated statements of operations.

Income Taxes In preparing the Company's consolidated financial statements, management estimates the Company's income taxes in each of the taxing jurisdictions in which it operates. This includes estimating the Company's actual current tax expense together with any temporary differences resulting from the different treatment of certain items, such as the timing for recognizing revenues and expenses, for tax and accounting purposes. These differences result in deferred tax assets and liabilities, which are included in the Company's consolidated balance sheet.

Deferred tax assets and liabilities are determined based on temporary differences between income and expenses reported for financial reporting and tax reporting. The Company is required to record a valuation allowance to reduce its deferred tax assets to the amount that it believes is more likely than not to be realized. In assessing the need for a valuation allowance, the Company considered all positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial performance. The Company had been profitable through the first fiscal quarter of 2003, however, continued market softness and significant increases in workers compensation costs resulted in significant losses in the remainder of the fiscal year.

The accounting guidance states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence such as cumulative losses in recent years. As a result of this guidance, and the Company s recent cumulative losses, management concluded that a full valuation allowance of \$16.9 million against the deferred tax assets was appropriate. While the Company hopes to be profitable in fiscal 2004 and beyond, in view of the recent losses, there is no assurance that there will be sufficient future taxable income to realize the benefit of the deferred tax asset. If, after future assessments of the realizability of the deferred tax assets, the Company determines a lesser allowance is required, it would record a reduction to income tax expense and the valuation allowance in the period of such determination.

Contingencies and Litigation There are various claims, lawsuits and pending actions against the Company incident to its operations. If a loss arising from these actions is probable and can be reasonably estimated, the Company must record the amount

of the estimated liability. Based on current available information, management

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believes that the ultimate resolution of these actions will not have a material adverse effect on the Company s consolidated financial statements. As additional information becomes available, management will continue assessing any potential liability related to these actions and may need to revise its estimates.

New Accounting Standards

In May 2003, the Financial Accounting Standards Board (FASB) issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. This statement establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. The statement requires an issuer to classify a financial instrument issued in the form of shares that are mandatorily redeemable (embodies an unconditional obligation requiring the issuer to redeem them by transferring its assets at a specified or determinable date) as a liability. SFAS No. 150 was effective immediately for all financial instruments entered into or modified after May 31, 2003. For all other instruments, SFAS No. 150 was effective at the beginning of the first interim period beginning after June 15, 2003. The adoption of SFAS No. 150 did not have an impact on the Company's consolidated financial condition or results of operations.

In January 2003, the FASB issued FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin (ARB) No. 51, (FIN 46). FIN 46 provides guidance on identifying variable interest entities (VIE) and assessing whether or not a VIE should be consolidated. The provisions of FIN 46 are to be applied immediately to VIEs created after January 31, 2003, to the first reporting period ending after December 15, 2003. For all VIEs created prior to February 1, 2003, public companies will be required to apply the provisions of FIN 46 at the end of the first interim or annual reporting period ending after March 15, 2004. The Company is currently evaluating the implication of FIN 46 on certain franchisee and licensee relationships. The Company plans to adopt the provisions of FIN 46 during the second quarter of fiscal 2004 and is currently evaluating the impact, if any, on its consolidated results of operations and financial position.

In December 2002, the FASB issued SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure. This statement amends SFAS No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and of the effect of the method used on reported results. The provisions of SFAS No. 148 are effective for fiscal years ending after December 15, 2002. The disclosure provisions of SFAS No. 148 have been adopted by the Company, however, the Company has elected not to change to the fair value based method of accounting for stock-based employee compensation but rather to continue to apply the intrinsic value method as prescribed by Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees, under which no compensation cost is generally recognized by the Company.

Seasonality

The Company s quarterly operating results are affected by the number of billing days in the quarter and the seasonality of its clients businesses. The first fiscal quarter has historically been strong as a result of manufacturing and retail emphasis on holiday sales. Historically, the second fiscal quarter shows a slight decline in comparable revenues from the first fiscal quarter. Revenue growth has historically accelerated in each of the third and fourth fiscal quarters as manufacturers, retailers and service businesses increase their level of business activity.

Inflation

The effects of inflation on the Company s operations were not significant during the periods presented in the consolidated financial statements.

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Item 7A. Qualitative and Quantitative Disclosures about Market Risk

The Company is exposed to market risk resulting from changes in interest rates and equity prices and, to a lesser extent, foreign currency rates. Under its current policy, the Company does not engage in speculative or leveraged transactions to manage exposure to market risk.

Interest rate risk. The interest payable on the Company s line of credit is based on the higher of the bank s prime rate or the federal funds rate plus 50 basis points or, at the Company s discretion, the eurodollar rate plus 1.125% to 1.375%. If interest rates paid on the credit facility had changed by 10% compared to actual rates, the increase or decrease in interest expense would have been immaterial in fiscal 2003.

In addition, the Company has approximately \$14.6 million in fixed rate investments as of September 28, 2003. The fixed rate securities mature throughout fiscal 2006 and have an average weighted interest rate of 2.6%.

Equity price risk. The Company holds investments in various marketable available-for-sale and trading securities which are subject to price risk. The fair market value of such investments as of September 28, 2003 and September 29, 2002 was \$18.4 million and \$17.0 million, respectively. The potential change in fair market value of these investments, assuming a 10% change in prices would have been an increase or decrease of \$1.8 million and \$1.7 million, respectively.

Foreign currency risks. To date, the Company has had minimal sales outside the United States. Therefore, it has only minimal exposure to foreign currency exchange risk. The Company does not hedge against foreign currency risks and believes that foreign exchange risk is immaterial to its current business.

Item 8. Financial Statements and Supplementary Data

The information required by Item 8 of this report is set forth in Item 15(a) under the caption Financial Statements as a part of this report.

Item 9. Changes In and Disagreements With Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

As of September 28, 2003, the Company carried out an evaluation, under the supervision and with the participation of the Company s management, including the Company s Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company s disclosure controls and procedures pursuant to Exchange Act Rule 13a-14, including the Company s internal controls. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company s disclosure controls and procedures are effective to allow timely decisions regarding disclosures to be included in the Company s periodic filings with the Securities and Exchange Commission.

There were no significant changes in the Company s internal control over financial reporting that occurred during the Company s fourth quarter of fiscal 2003 that has materially affected or is reasonably likely to materially affect the Company s internal control over financial reporting.

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PART III

Item 10. Directors and Executive Officers of the Registrant

Information as to the officers of the Company required by this item is set forth at the end of Part I of this report under the caption Executive Officers of the Registrant. Information as to the Board of Directors of the Company required by this item is incorporated by reference from the portion of the Company s definitive Proxy Statement under the caption Proposal 1 Election of Directors. Information as to the Company s reporting persons compliance with Section 16(a) of the Exchange Act, required by this item, is incorporated by reference from the portion of the Company s definitive Proxy Statement under the caption Section 16(A) Beneficial Ownership Reporting Compliance to be filed with the Commission pursuant to Regulation 14A under the Exchange Act and mailed to the Company s shareholders prior to the Company s Annual Meeting of Shareholders, which is scheduled to be held on February 25, 2004.

The Company has adopted a Code of Ethics that applies to all directors and employees, including the Company s principal executive, financial and accounting officers. The Code of Ethics is posted on the Company website at www.remedytemp.com and is filed as an exhibit to this Annual Report on Form 10-K. The Company intends to satisfy the requirements under Item 10 of Form 8K regarding disclosure of amendments to, or waivers from, provisions of our Code of Ethics that apply, by posting such information on the Company s website. Copies of the Code of Ethics will be provided, free of charge, upon written request directed to Investment Relations, RemedyTemp, Inc. 101 Enterprise, Aliso Viejo, California 92656.

Item 11. Executive Compensation

Information as to Executive Compensation required by this item is incorporated by reference from the Company s definitive Proxy Statement, under the caption Executive Compensation and Other Information, to be filed with the Commission pursuant to Regulation 14A under the Exchange Act and mailed to the Company s shareholders prior to the Company s Annual Meeting of Shareholders, which is scheduled to be held on February 25, 2004.

Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters

Information as to Security Ownership of Certain Beneficial Owners and Management and Related Shareholder matters required by this item is incorporated by reference from the Company s definitive Proxy Statement, under the captions Security Ownership of Certain Beneficial Owners and Management and Equity Compensation Plan Information to be filed with the Commission pursuant to Regulation 14A under the Exchange Act and mailed to the Company s shareholders prior to the Company s Annual Meeting of Shareholders, which is scheduled to be held on February 25, 2004.

Item 13. Certain Relationships and Related Transactions

Information as to Certain Relationships and Certain Transactions required by this item is incorporated by reference from the Company s definitive Proxy Statement, under the caption Certain Transactions, to be filed with the Commission pursuant to Regulation 14A under the Exchange Act and mailed to the Company s shareholders prior to the Company s Annual Meeting of Shareholders, which is scheduled to be held on February 25, 2004.

Item 14. Principal Accounting Fees and Services

Information as to Principal Accounting Fees and Services required by this item is incorporated by reference from the Company s definitive Proxy Statement, under the caption Independent Auditor Fees for Fiscal 2003 and 2002, to be filed with the Commission pursuant to Regulation 14A under the Exchange Act and mailed to the Company s shareholders prior to the Company s Annual Meeting of Shareholders, which is scheduled to be held on February 25, 2004.

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PART IV

Item 15. Exhibits, Financial Statement Schedules and Reports on Form 8-K

- (a) Financial Statements.
 - (1) Consolidated Financial Statements filed as part of this Report are set forth in the Index to Consolidated Financial Statements on page F-1 of this Report.
 - (2) Financial Statement Schedule filed as part of this report is set forth in the Index to Consolidated Financial Statements on page F-1 of this report.
 - (3) The following Exhibits are filed as part of this Report.

Exhibit	
No.	Description
_	
3.1	Amended and Restated Articles of Incorporation of the Company (a)
3.2	Amended and Restated Bylaws of the Company (e)
4.1	Specimen Stock Certificate (a)
4.2	Shareholder Rights Agreement (a)
*10.1	Robert E. McDonough, Sr. Amended and Restated Employment Agreement (f)
*10.2	Paul W. Mikos Employment Agreement, as amended (i)
10.5	Registration Rights Agreement with R. Emmett McDonough and Related Trusts (a)
*10.6	Alan M. Purdy Change in Control Severance Agreement (h)
*10.7	Deferred Compensation Agreement for Alan M. Purdy (a)
10.9	Form of Indemnification Agreement (a)
*10.11	Amended and Restated RemedyTemp, Inc. 1996 Stock Incentive Plan (g)
*10.12	Amended and Restated RemedyTemp, Inc. 1996 Employee Stock Purchase Plan (a)
10.13	Form of Franchising Agreement for Licensed Offices (k)
10.14	Form of Franchising Agreement for Franchised Offices (a)
10.15	Form of Licensing Agreement for IntelliSearch® (a)
*10.18	Additional Deferred Compensation Agreement for Alan M. Purdy (b)
10.19	Lease Agreement between RemedyTemp, Inc. and Parker-Summit, LLC (c)
*10.22	RemedyTemp, Inc. Deferred Compensation Plan (d)
*10.23	Amended and Restated Employment Agreement for Greg Palmer (m)
*10.24	1998 RemedyTemp, Inc. Amended and Restated Deferred Compensation and Stock Ownership Plan for Outside Directors
10.25	Form of Licensing Agreement for i/Search 2000® (e)

10.26	Credit Agreement among Bank of America N.A., Union Bank N.A. and RemedyTemp, Inc. (n)
*10.27	Paul W. Mikos Severance Agreement and General Release (j)
*10.28	Gunnar B. Gooding Employment and Severance Letter (I)
*10.29	Cosmas N. Lykos Employment and Severance Letter (I)
*10.30	Alan M. Purdy Retirement Agreement and General Release (n)

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Exhibit No. —	Description
*10.31	Monty Houdeshell Employment Letter (o)
*10.32	Monty Houdeshell Change in Control Severance Agreement (p)
*10.33	Shawn Mohr Severance Agreement (p)
10.34	Amendment No. 2 to the Lease Agreement between RemedyTemp, Inc. and Parker-Summit, LLC
10.35	First Amendment and Waiver to Credit Agreement among Bank of America N.A., Union Bank N.A. and RemedyTemp, Inc.
14.1	Code of Business Conduct and Ethics
23.1	Consent of Independent Accountants
31.1	Chief Executive Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2	Chief Financial Officer Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32	Chief Executive Officer and Chief Financial Officer Certifications Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
*	Indicates a management contract or a compensatory plan, contract or arrangement.
(a)	Incorporated by reference to the exhibit of same number to the Registrant s Registration Statement on Form S-1 (Reg. No. 333-4276), as amended.
(b)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended December 29, 1996.
(c)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended March 30, 1997.
(d)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended June 29, 1997.
(e)	Incorporated by reference to the exhibit of same number to the Registrant s Annual Report on Form 10-K for the yearly period ended September 27, 1998.
(f)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Reports on Form 10-Q for the quarterly period ended December 27, 1998.
(g)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended March 28, 1999.
(h)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended June 28, 1999.
(i)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Reports on Form 10-Q for the quarterly period ended June 28, 1999 (original agreement) and for the quarterly period ended December 31, 2000 (amendment).

(j)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended April 1, 2001.
(k)	Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended July 1, 2001.
(1)	Incorporated by reference to the exhibit of same number to the Registrant s Annual Report on Form 10-K for the yearly period ended September 30, 2001.

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- (m) Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended December 30, 2001.
- (n) Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2002.
- (o) Incorporated by reference to the exhibit of same number to the Registrant s Annual Report on Form 10-K for the yearly period ended September 29, 2002.
- (p) Incorporated by reference to the exhibit of same number to the Registrant s Quarterly Report on Form 10-Q for the quarterly period ended June 29, 2003.
- (b) Reports on Form 8-K.

The Company filed a current Report on Form 8-K on the following:

On July 30, 2003 in connection with the issuance of its press release announcing the financial results for the three and nine fiscal months ended June 29, 2003.

On November 19, 2003 in connection with the issuance of its press release announcing the financial results for the fourth fiscal quarter and year-ended September 28, 2003.

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SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

REMEDYTEMP, INC.

/s/ GREG D. PALMER

Greg D. Palmer

President and Chief Executive Officer

December 19, 2003

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	Title	Date
/s/ GREG D. PALMER	President and Chief Executive Officer	
Greg D. Palmer /s/ PAUL W. MIKOS	Chairman of the Board of Directors	December 19, 2003
Paul W. Mikos /s/ ROBERT E. MCDONOUGH	Vice-Chairman of the Board of Directors	December 19, 2003
Robert E. McDonough, Sr. /s/ MONTY A. HOUDESHELL	Senior Vice President and Chief Financial Officer (Principal Financial Officer)	December 19, 2003
Monty A. Houdeshell /s/ JOHN D. SWANCOAT	Vice President and Controller (Principal - Accounting Officer)	December 19, 2003
John D. Swancoat /s/ WILLIAM D. CVENGROS	Director	December 19, 2003
William D. Cvengros /s/ JAMES L. DOTI	Director	December 19, 2003
James L. Doti, Ph.D.	-	December 19, 2003

/s/ ROBERT A. ELLIOTT	Director	
Robert A. Elliott /s/ MARY GEORGE	Director	December 19, 2003
Mary George /s/ J. MICHAEL HAGAN	Director	December 19, 2003
J. Michael Hagan /s/ JOHN B. ZAEPFEL	Director	December 19, 2003
John B. Zaepfel	_	December 19, 2003

REMEDYTEMP, INC.

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Financial Statements:

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Consolidated Statements of Operations for the three fiscal years ended September 28, 2003, September 29, 2002 and September 30, 2001	F-4
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Consolidated Statements of Cash Flows for the three fiscal years ended September 28, 2003, September 29, 2002 and September 30, 2001	F-6
Notes to Consolidated Financial Statements	F-7
Financial Statement Schedules:	
For the three fiscal years ended September 28, 2003, September 29, 2002 and September 30, 2001	
II Valuation and Qualifying Accounts	F-26
All other schedules are omitted because they are not applicable or the required	

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information is shown in the consolidated financial statements or notes thereto.

Report of Independent Auditors

To the Board of Directors and Shareholders

of RemedyTemp, Inc.

In our opinion, the consolidated financial statements listed in the index appearing under Item 15(a)(1) present fairly, in all material respects, the financial position of RemedyTemp, Inc. and its subsidiaries at September 28, 2003 and September 29, 2002, and the results of their operations and their cash flows for each of the three years in the period ended September 28, 2003 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedules listed in the index appearing under Item 15(a)(2) present fairly, in all material respects, the information set forth therein when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedules are the responsibility of the Company s management; our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Note 1 to the consolidated financial statements, the Company adopted the provisions of Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*.

PricewaterhouseCoopers LLP

Orange County, California

November 19, 2003

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RemedyTemp, Inc.

CONSOLIDATED BALANCE SHEETS

(amounts in thousands, except per share amounts)

	September 28, 2003		Sep	2002
ASSETS				
Current assets:				
Cash and cash equivalents	\$	13,236	\$	26,101
Investments (Note 1)		18,384		22,955
Accounts receivable, net of allowance for doubtful accounts of \$2,627 and \$1,913,				
respectively		60,594		61,724
Prepaid expenses and other current assets		6,679		5,745
Deferred and current income taxes (Note 5)		330		5,256
	_			_
Total current assets		99,223		121,781
Fixed assets, net (Note 2)		12,337		16,268
Restricted cash and investments		21,615		15,255
Other assets		1,334		2,035
Intangible assets, net of accumulated amortization of \$219 and \$24, respectively		1,655		10
Deferred income taxes (Note 5)		1,000		2,167
Goodwill, net of accumulated amortization of \$33 and \$922, respectively (Note 1)		3,030		4,283
(1.00 1)	_			.,
Total Assets	\$	139,194	\$	146,544
LIABILITIES AND SHAREHOLDERS EQUITY				_
Current liabilities:				
Accounts payable	\$	4,790	\$	3,151
Accrued workers compensation, current portion (Note 3)	,	15,263	•	14,534
Accrued payroll, benefits and related costs		17,530		13,787
Accrued licensees share of gross profit		2,231		2,866
Other accrued expenses		3,335		3,621
	_		_	
Total current liabilities		43,149		37,959
Accrued workers compensation, non-current portion		20,681		5,601
Troctada Worker Componication, non carrent porten				
Total liabilities		63,830		43,560
Commitments and contingent liabilities (Note 8)		00,000		.0,000
Shareholders equity (Note 11):				
Preferred Stock, \$0.01 par value; authorized 5,000 shares; none outstanding				
Class A Common Stock, \$0.01 par value; authorized 50,000 shares; 8,769 and 8,142				
issued and outstanding at September 28, 2003 and September 29, 2002, respectively		88		82
Class B Non-Voting Common Stock, \$0.01 par value; authorized 4,530 shares; 894 and		00		02
1,253 issued and outstanding at September 28, 2003 and September 29, 2002,				
respectively		9		13
Additional paid-in capital		42,674		39,923
Additional paid in depiter		72,077		00,020

Unearned compensation	(6,031)	(4,728)
Accumulated other comprehensive income (loss)	134	(39)
Retained earnings	38,490	67,733
Total shareholders equity	75,364 ————	102,984
Total Liabilities and Shareholders Equity	\$ 139,194	\$ 146,544

See accompanying notes to consolidated financial statements.

RemedyTemp, Inc.

CONSOLIDATED STATEMENTS OF OPERATIONS

(amounts in thousands, except per share amounts)

	September 28, 2003			September 30, 2001	
Direct sales	\$ 300,070	\$	267,207	\$	288,396
Licensed franchise sales	180,262		195,588		228,236
Franchise royalties	1,614		1,732		2,531
Initial franchise fees	19		11		60
Total revenues	481,965		464,538		519,223
Cost of direct sales	261,628		219,418		229,000
Cost of licensed sales	143,577		153,113		172,643
Licensees share of gross profit	24,431		28,741		38,385
Selling and administrative expenses	65,418		57,012		63,020
Depreciation and amortization	6,748		5,371		5,714
(Loss) income from operations	(19,837)		883		10,461
Other income and expense:					
Interest expense	(434)		(187)		(178)
Interest income	998		1,006		956
Other, net	731		812		1,117
(Loss) income before provision for income taxes and cumulative effect of adoption of a new accounting standard	(18,542)		2,514		12,356
Provision for income taxes (Note 5)	8,280		377		3,960
1 Tovision for modific taxes (Note 5)					
(Loss) income before cumulative effect of adoption of a new accounting standard	(26,822)		2,137		8,396
Cumulative effect of adoption of a new accounting standard, net of	(20,022)		2,137		0,590
income taxes of \$1,634	2,421				
Net (loss) income	\$ (29,243)	\$	2,137	\$	8,396
Earnings per share basic:					
(Loss) income before cumulative effect of adoption of a new	Φ (0.00)	•	0.04	•	0.04
accounting standard	\$ (2.98)	\$	0.24	\$	0.94
Cumulative effect of adoption of a new accounting standard, net of income taxes	(0.27)				
		_		_	
Net (loss) income basic	\$ (3.25)	\$	0.24	\$	0.94
Earnings per share diluted:					
(Loss) income before cumulative effect of adoption of a new					
accounting standard	\$ (2.98) (0.27)	\$	0.24	\$	0.94
	(0.27)				

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Cumulative effect of adoption of a new accounting standard, net of income taxes			
Net (loss) income diluted	\$ (3.25)	\$ 0.24	\$ 0.94
Weighted average shares:			
Basic	9,010	8,973	8,917
Diluted	9,010	9,076	8,940
	<u> </u>	 	

See accompanying notes to consolidated financial statements.

RemedyTemp, Inc.

CONSOLIDATED STATEMENTS OF SHAREHOLDERS EQUITY

(amounts in thousands)

	Class A Common Stock							Additional			Accumulated Other Comprehensive	.	
	Shares	Amount	Shares	Amount	Paid-In Capital	Unearned Compensation	Retained Earnings	(Loss) Income	Total				
Balance at October 1, 2000	7,246	\$ 72	1,657	\$ 17	\$ 33,182		\$ 57,200		\$ 90,471				
Activity of Employee	11				110				110				
Stock Purchase Plan Stock option activity	42	1			113 580				113 581				
Conversion upon transfer	42	!			300				301				
to non-affiliates	92	1	(92)	(1)									
Tax benefits from option			()	(-)									
activity					14				14				
Net income and													
comprehensive income							8,396		8,396				
Balance at													
September 30, 2001	7,391	\$ 74	1,565	\$ 16	\$ 33,889		\$ 65,596		\$ 99,575				
Activity of Employee	,		,				. ,						
Stock Purchase Plan	6				58				58				
Stock option activity	33	1			422				423				
Conversion upon transfer													
to non-affiliates	312	3	(312)	(3)									
Restricted stock grants	425	4			5,900	(5,904)							
Forfeiture of restricted	(0.7)				(0.47)				(22)				
stock	(25)				(347)	327			(20)				
Amortization of unearned compensation						850			850				
Comprehensive income:													
Other comprehensive loss:													
Unrealized loss on													
marketable securities													
(net of tax of \$27)								(39)	(39)				
Net income							2,137	(00)	2,137				
							, -						
Comprehensive income									2,098				
Comprehensive income									2,098				
Balance at September 29, 2002	8,142	\$ 82	1,253	\$ 13	\$ 39,923	\$ (4,728)	\$ 67,733	\$ (39)	\$ 102,984				
Activity of Employee													
Stock Purchase Plan	11				112				112				
Stock option activity													
Conversion upon transfer													
to non-affiliates	359	4	(359)	(4)	0.45	(0.4==)							
Restricted stock grants	320	3			3,474	(3,477)							
Forfeiture of restricted stock	(63)	(1)			(835)	836							

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Amortization of unearned compensation								1,338			1,338
Comprehensive income: Other comprehensive											
loss:											
Unrealized loss on										450	450
marketable securities										152	152
Translation adjustment										21	21
Net loss									(29,243)		(29,243)
Comprehensive loss											(29,070)
							_			 	
Balance at											
September 28, 2003	8,769	\$ 88	894	\$	9	\$ 42,674	\$	(6,031)	\$ 38,490	\$ 134	\$ 75,364
				_			_				

See accompanying notes to consolidated financial statements.

RemedyTemp, Inc.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(amounts in thousands)

	September 28, 2003	September 29, 2002	September 30, 2001	
Cash flows from operating activities:				
Net (loss) income	\$ (29,243)	\$ 2,137	\$ 8,396	
Adjustments to reconcile net (loss) income to net cash from	. , ,			
operating activities:				
Cumulative effect of adoption of a new accounting standard, net of				
income taxes	2,421			
Loss on disposal of fixed assets	30			
Depreciation and amortization	6,748	5,371	5,714	
Provision for losses on accounts receivable	1,357	1,333	2,902	
Restricted stock compensation expense	1,338	830	,	
Deferred taxes	7,080	(253)	(5,268)	
Other	725	(/	(-,,	
Changes in assets and liabilities:				
Trading investments	(862)	(84)	252	
Accounts receivable	(227)	(85)	12,682	
Prepaid expenses and other current assets	(934)	(2,611)	5,487	
Other assets	701	607	(151)	
Accounts payable	1,639	756	(660)	
Accrued workers compensation	15,809	8,202	7,251	
Accrued payroll, benefits and related costs	3,743	1,235	(1,252)	
Accrued licensees share of gross profit	(635)	(336)	(455)	
Other accrued expenses	(286)	(784)	2,032	
Income taxes payable	13	(1,748)	1,814	
insome taxes payable		(1,7 10)		
Net cash provided by operating activities	9,417	14,570	38,744	
Cash flows from investing activities:				
Purchase of fixed assets	(2,622)	(3,548)	(2,953)	
Purchase of available-for-sale investments	(26,258)	(28,513)		
Proceeds from maturity of available-for-sale investments	17,228	7,311		
Increase in restricted cash	(7,000)			
Purchase of franchises, net of assets acquired	(3,763)	(1,562)	(207)	
Net cash used in investing activities	(22,415)	(26,312)	(3,160)	
On the flavore force of the control				
Cash flows from financing activities:		400	000	
Proceeds from stock option activity	440	423	633	
Proceeds from Employee Stock Purchase Plan activity	112	58 	61	
Net cash provided by financing activities	112	481	694	
Effect of exchange rate changes in cash	21			
Enough of oxonange rate onlinged in oadin	41			

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			-	
Net (decrease) increase in cash and cash equivalents	(12,865)	(11,261)		36,278
Cash and cash equivalents at beginning of period	 26,101	 37,362		1,084
Cash and cash equivalents at end of period	\$ 13,236	\$ 26,101	\$	37,362
Other cash flow information:				
Cash paid during the period for interest	\$ 348	\$ 217	\$	246
Cash paid during the period for income taxes	\$ 445	\$ 2,173	\$	6,353

See accompanying notes to consolidated financial statements.

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(amounts in thousands, except per share amounts)

Description of business and summary of significant accounting policies
Basis of presentation
The consolidated financial statements include the accounts of RemedyTemp, Inc. and its wholly-owned subsidiaries, (collectively referred to herein as the Company or Remedy). All significant intercompany transactions and balances have been eliminated.
Description of business
The Company s principal business is providing temporary personnel to industrial, service and technology companies, professional organizations and governmental agencies nationwide.
The Company has two classes of Common Stock outstanding: Class A Common Stock, which has all voting and other rights normally associated with Common Stock; and Class B Common Stock, which is identical to the Class A Common Stock in all respects except that the Class B Common Stock has no voting rights except with respect to certain amendments of the Company Amended and Restated Articles of Incorporation, certain mergers and as otherwise required by law. The Class B Common Stock automatically converts into Class A Common Stock on a share-for-share basis upon the earlier of (i) a transfer to a non-affiliate of the holder thereof in a public offering pursuant to an effective registration statement or Rule 144 promulgated under the Securities Act of 1933, as amended, (ii) the death or legal incapacity of Robert E. McDonough, Sr., or (iii) the tenth anniversary of the completion of the Company s initial public offering on July 16, 1996.
Summary of significant accounting policies
Fiscal year
The Company s fiscal year includes 52 or 53 weeks, ending on the Sunday closest to September 30. Fiscal years 2003, 2002 and

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2001 consisted of 52 weeks. The fiscal year ending October 3, 2004 will consist of 53 weeks.

Revenue recognition

The Company generates revenue from the sale of temporary staffing and permanent placement services by its Company-owned and licensed franchise operations and from royalties on sales of such services by its traditional franchise operations. Temporary staffing revenues and the related labor costs and payroll taxes are recorded in the period in which the services are performed. Permanent placement revenues are recognized when the permanent placement candidate begins full-time employment. Sales allowances are established to estimate losses due to placed candidates not remaining employed for the Company s permanent placement guarantee period, typically 30-100 days and have historically been insignificant to the Company s overall results of operations.

The Company follows the guidance of Emerging Issues Task Force (EITF) 99-19, Recording Revenue Gross as a Principal Agent versus Net as an Agent in the presentation of revenues and direct costs of revenues. This guidance requires the Company to assess whether it acts as a principal in the transaction or as an agent acting on behalf of others. Where the Company is the principal in the transaction and has the risks and rewards of ownership, the transactions are recorded gross in the income statement.

The Company utilizes two types of franchise agreements referred to as traditional and licensed. Under the Company s traditional franchised agreement, the franchisee has the direct contractual relationship with the customers, holds title to the related customer receivables and is the legal employer of the temporary employees.

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

Accordingly, sales and cost of sales generated by the traditional franchise operations are not included in the Company s consolidated financial statements. The Company earns and records continuing franchise fees, based upon the contractual percentage of franchise gross sales, in the period in which the traditional franchisee provides the services. Such fees are recorded by the Company as Franchise royalties.

Under the Company s licensed franchise agreement, revenues generated by the franchised operation and the related costs of services are included in the Company s consolidated financial statements and are reported as Licensed franchise sales and Cost of licensed sales, respectively. The Company has the direct contractual relationship with the customer, holds title to the related customer receivables and is the legal employer of the temporary employees. Thus, certain risks associated with the licensed franchise operations remain with the Company. The net distribution paid to the licensed franchisee for the services rendered is based on a percentage of the gross profit generated by the licensed operation and is reflected as Licensees share of gross profit in the consolidated statements of operations. The Company s share of the licensees gross profit represents the continuing franchise fee as outlined in the licensed franchise agreement and is recorded when earned in connection with the related licensed franchise sales.

Both traditional and licensed franchisees remit an initial franchise fee (currently \$10-\$18) for their affiliation with the Company. Generally, this fee is recognized as revenue when substantially all of the initial services required of the Company have been performed, and is reported by the Company as Initial franchise fees. However, for franchise agreements entered into after December 31, 2001, a portion of the initial franchise fee is deferred and payable over two years. The Company defers revenue recognition on this portion of the fee until payment is received. Initial services provided to traditional and licensed franchisees consist primarily of training and assistance with opening publicity, both of which are completed prior to the commencement of the franchised operations. Ongoing services provided to traditional franchisees consist primarily of payroll processing, customer billing and operation guidance, as considered necessary. Ongoing services provided to licensed franchisees include employment of temporary employees, payroll processing, customer billing, accounts receivable collection and operation guidance.

Concentrations of credit risk and allowance for doubtful accounts

The Company s financial instruments that potentially subject the Company to concentrations of credit risk consist principally of trade receivables. The Company performs on-going credit evaluations of its customers and generally does not require collateral. Concentrations of credit risk are limited due to the large number of customers comprising the Company s customer base and their dispersion across different business and geographic areas. Accounts receivable are carried at the amount estimated to be collectible. The Company maintains an allowance for potential losses based upon management s analysis of historical write-off levels, current economic trends, routine assessment of its customers financial strength and any other known factors impacting collectibility. Recoveries are recognized in the period they are received. The ultimate amount of accounts receivable that become uncollectible could differ from those estimated; however, such losses have generally been within management s expectations. The provision for losses on accounts receivable was \$1.4, \$1.3 and \$2.9 million for the fiscal years ended September 28, 2003, September 29, 2002 and September 30, 2001, respectively, and is included in selling and administrative expenses in the accompanying consolidated statements of operations.

Use of estimates in the preparation of consolidated financial statements

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ from those estimates.

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Investments

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)				
Fair value of financial instruments				
The carrying amounts of cash, investments, accounts receivable, accounts payable and all other accrued expenses approximate fair value because of the short maturity of these items. The Company s investments in equity securities are carried at fair value based upon available market information.				
Foreign currency				
The reporting currency of the Company is the United States dollar. The functional currency of the Company s subsidiary in Canada is the Canadian dollar. Balance sheet accounts denominated in the Canadian dollar (which are not material) are translated at exchange rates as of the date of the balance sheet and statement of operations accounts are translated at average exchange rates for the period. Translation gains and losses are accumulated as a separate component of accumulated other comprehensive income (loss) within shareholders equity.				
Cash and cash equivalents				
For purposes of financial reporting, cash equivalents represent highly liquid short-term investments with original maturities of less than 90 days.				

The Company accounts for its investments in accordance with Statement of Financial Accounting Standard (SFAS) No. 115, Accounting for Certain Investments in Debt and Equity Securities. The Company's portfolio consists of commercial paper, fixed income securities and other mutual funds classified as available-for-sale and total \$30.3 million (of which \$14.6 million is included in restricted cash and investments) and \$21.2 million for fiscal 2003 and 2002, respectively. The Company's portfolio of fixed income securities have various maturity dates throughout fiscal 2006. Unrealized gains and losses from available-for-sale securities are included in accumulated other comprehensive income within shareholders equity. The net unrealized gains (losses) for available-for-sale securities, net of tax, was \$152 and \$(39) for fiscal 2003 and 2002, respectively. The net realized losses related to the Company's available-for-sale securities were immaterial for fiscal years 2003 and fiscal 2002, respectively. There were no available-for-sale securities at September 29, 2001.

Investments related to the Company s deferred compensation program (Note 9) are classified as trading and total \$2.7 and \$1.8 million for fiscal 2003 and 2002, respectively. The realized and unrealized gains and losses for trading securities are recorded in other income and expense and generally offset the change in the deferred compensation liability, which is also included in other income and expense. Net unrealized gains (losses) for trading securities were \$0.5, \$(0.3) and \$(0.5) million for fiscal 2003, 2002, and 2001, respectively. All investments are carried at fair value. The following table presents the classification of the Company s investments:

	Sep	September 28, 2003		September 29, 2002	
Current					
Available-for-sale securities	\$	15,730	\$	21,163	
Trading securities		2,654		1,792	
Total investments	\$	18,384	\$	22,955	
Long-term Restricted					
Cash	\$	7,000	\$		
Available-for-sale securities		14,615			
Total restricted cash and investments	\$	21,615	\$		

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

Fixed assets

Fixed assets are stated at cost less accumulated depreciation. Depreciation is computed using the straight-line method over the estimated useful lives of the related assets, which are three to five years for furniture and fixtures and computer equipment. Major improvements to leased office space are capitalized and amortized over the shorter of their useful lives or the term of the lease.

In August 2001, the Financial Accounting Standards Board issued SFAS No. 144 Accounting for the Impairment or Disposal of Long-Lived Assets. SFAS No. 144, effective for the Company as of September 30, 2002, supersedes SFAS No. 121, Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of, and the accounting and reporting provisions of Accounting Principles Board (APB) Opinion No. 30, Reporting the Results of Operations Reporting the Effects of Disposal of a Segment of a Business, and Extraordinary, Unusual and Infrequently Occurring Events and Transactions, for the disposal of a segment of a business (as previously defined in that opinion). SFAS No. 144 requires that one accounting model be used for long lived assets to be disposed of by sale, whether previously held and used or newly acquired, and broadens the presentation of discontinued operations to include more disposal transactions than were included under the previous standards. The impact of adopting SFAS No. 144 was immaterial to the Company's financial position and results of operations.

The Company capitalizes the costs of purchased software or internal and external development costs for its internal-use information system, in accordance with Statement of Position 98-1, Accounting for the Cost of Computer Software Developed or Obtained for Internal Use (SOP 98-1). In accordance with SOP 98-1, the Company commences amortization at the time the software is ready for its intended use. Amortization is determined using the straight-line method over the expected useful life of the software, usually between three and five years. These capitalized costs are included in fixed assets in the accompanying consolidated balance sheets. During the second quarter of fiscal 2003, the Company wrote off approximately \$0.3 million of capitalized software that could no longer be utilized. This charge is included in selling and administrative expenses in the accompanying consolidated statements of operations. During the fourth quarter of fiscal 2003, the Company changed the estimated useful life of the capitalized software used to manage sales and track client activities. The primary factor contributing to the change in the estimated useful life was that the software is function was no longer consistent with the Company is strategic plan and its offices were not fully utilizing the system. The Company discontinued use of the software in November 2003. The change in accounting estimate resulted in an additional amortization charge of approximately \$1.0 million and is included in depreciation and amortization expense in the accompanying consolidated statements of operations.

Additionally, during the fourth quarter of fiscal 2003, certain impairment indicators were present and the Company performed a review for impairment and determined that the estimated future cash flows from certain capitalized software development costs were less than their carrying amount and wrote-off approximately \$0.5 million. The primary impairment indicator was the change in the Company s strategic focus to higher margin business. The impairment charge is included in depreciation and amortization expense in the accompanying consolidated statements of operations.

Goodwill and other intangible assets

Goodwill represents the excess of purchase price over the estimated fair value of net assets acquired. Effective September 30, 2002, the Company adopted SFAS No. 142, Goodwill and Other Intangible Assets. SFAS No. 142 addresses the recognition and measurement of goodwill and other intangible assets acquired in a business combination. SFAS No. 142 requires goodwill to no longer be amortized but instead be subject to an impairment

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

test at least annually. Intangible assets with finite lives will continue to be amortized over their estimated useful lives. The impairment test for goodwill is comprised of two parts. The first step compares the fair value of a reporting unit with its carrying amount, including goodwill. If the carrying amount exceeds the fair value of the reporting unit, the second step of the goodwill impairment test must be performed. The second step compares the implied fair value of the reporting unit s goodwill with the respective carrying amount in order to determine the amount of impairment loss, if any.

In accordance with SFAS No. 142, the Company performed the two-step goodwill impairment test process and obtained assistance from a third-party in performing the valuations of its individual reporting units. The valuation methodologies considered included analyses of discounted cash flows at the reporting unit level, guidelines for publicly traded company multiples and comparable transactions. As a result of these impairment tests, the Company recorded a non-cash charge of \$2.4 million, net of income taxes of \$1.6 million, to reduce the carrying value of the goodwill to its implied fair value. This charge is reflected as a cumulative effect of adoption of a new accounting standard in the Company s consolidated statements of operations.

In accordance with SFAS No. 142, no amortization of goodwill was recorded for fiscal 2003. During fiscal 2002 and 2001, the Company recorded goodwill amortization of \$256 and \$253, respectively. Excluding this amortization expense and the related tax impact, net income for fiscal 2002 and 2001 would have been \$2,289, or \$0.25 per diluted share, and \$8,547 or \$0.96 per diluted share, respectively. The change in the carrying amount of goodwill for the fiscal year ended September 28, 2003 is as follows:

	September 28, 2003
Beginning of year	\$ 4,283
Additions	2,833
Impairments	(4,086)
End of year	\$ 3,030

Other intangible assets with finite lives include franchise rights, client relationships, and non-competition agreements and are amortized over their respective useful lives of three to six years. Amortization expense related to other intangible assets was \$195, \$15 and \$15 for fiscal years 2003, 2002 and 2001, respectively. The following table presents the details of the Company s other intangible assets that are subject to amortization:

September 28, September 29, 2003 2002

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Franchise rights	\$ 1,480 \$	
Client relationships	100	
Non-competition agreements	294	34
	1,874	34
Less accumulated amortization	(219)	(24)
Total	\$ 1,655 \$	10

Estimated amortization expense is \$322, \$320, \$318, \$292 and \$262 for fiscal years 2004 through fiscal 2008, respectively.

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

Other income

Other income consists primarily of late fees collected from customers on past due accounts receivable balances in the amounts of \$0.7, \$0.9 and \$1.2 million, for the fiscal years 2003, 2002 and 2001, respectively.

Income taxes

The Company records income taxes in accordance with the provisions of SFAS No. 109, Accounting for Income Taxes. SFAS No. 109 is an asset and liability approach that requires the recognition of deferred tax assets and liabilities for the expected future tax consequences of events that have been recognized in the Company s consolidated financial statements or tax returns. In estimating future tax consequences, SFAS No. 109 generally considers all expected future events including enactments of changes in the tax law or rates.

Accounting for stock-based compensation

The Company follows the disclosure-only provisions of SFAS No. 123, Accounting for Stock-Based Compensation , as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure , and, accordingly, accounts for its stock-based compensation plans using the intrinsic value method under APB No. 25, Accounting for Stock Issued to Employees and related interpretations.

The following table illustrates the effect on net (loss) income and net (loss) income per share, had compensation expense for the employee stock-based plans been recorded based on the fair value method under SFAS No. 123, as amended:

	F0	For the Fiscal Year Ended						
	September 28, 2003	•	ember 29, 2002	•	ember 30, 2001			
Not (loss) income, as reported	¢ (20, 242)	Φ.	0.107	Φ	0.000			
Net (loss) income, as reported	\$ (29,243)	\$	2,137	\$	8,396			
	425		686		1,515			

Deduct: total stock-based employee compensation expense determined under fair value based method, net of related tax effects

Net (loss) income, as adjusted	\$ (2	29,668)	\$	1,451	\$	6,881
Basic net (loss) income per share:						
As reported	\$	(3.25)	\$	0.24	\$	0.94
As adjusted	\$	(3.29)	\$	0.16	\$	0.77
Diluted not (loss) income nor share.						
As reported	\$	(3.25)	\$	0.24	\$	0.94
As adjusted	\$	(3.29)	\$	0.16	\$	0.77
Diluted net (loss) income per share: As reported As adjusted	\$ \$	(3.25) (3.29)	\$ \$	0.24 0.16	\$ \$	0.94 0.77

Reclassifications

Certain amounts in the prior years consolidated financial statements have been reclassified to conform to the current year presentation.

New Accounting Standards

In May 2003, the Financial Accounting Standards Board (FASB) issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of Both Liabilities and Equity. This statement establishes standards for

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. The statement requires an issuer to classify a financial instrument issued in the form of shares that are mandatorily redeemable (embodies an unconditional obligation requiring the issuer to redeem them by transferring its assets at a specified or determinable date) as a liability. SFAS No. 150 was effective immediately for all financial instruments entered into or modified after May 31, 2003. For all other instruments, SFAS No. 150 was effective at the beginning of the first interim period beginning after June 15, 2003. The adoption of SFAS No. 150 did not have an impact on the Company's consolidated financial condition or results of operations.

In January 2003, the FASB issued FASB Interpretation No. 46, Consolidation of Variable Interest Entities, an Interpretation of Accounting Research Bulletin (ARB) No. 51, (FIN 46). FIN 46 provides guidance on identifying variable interest entities (VIE) and assessing whether or not a VIE should be consolidated. The provisions of FIN 46 are to be applied immediately to VIEs created after January 31, 2003, to the first reporting period ending after December 15, 2003. For all VIEs created prior to February 1, 2003, public companies will be required to apply the provisions of FIN 46 at the end of the first interim or annual reporting period ending after March 15, 2004. The Company is currently evaluating the implication of FIN 46 on certain franchisee and licensee relationships. The Company plans to adopt the provisions of FIN 46 during the second quarter of fiscal 2004 and is currently evaluating the impact, if any, on its consolidated results of operations and financial position.

In December 2002, the FASB issued SFAS No. 148, Accounting for Stock-Based Compensation. Transition and Disclosure. This statement amends SFAS No. 123, Accounting for Stock-Based Compensation, to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. In addition, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require prominent disclosures in both annual and interim financial statements about the method of accounting for stock-based employee compensation and of the effect of the method used on reported results. The provisions of SFAS No. 148 are effective for fiscal years ending after December 15, 2002. The disclosure provisions of SFAS No. 148 have been adopted by the Company, however, the Company has elected not to change to the fair value based method of accounting for stock-based employee compensation but rather to continue to apply the intrinsic value method as prescribed by APB Opinion No. 25, Accounting for Stock Issued to Employees, under which no compensation cost is generally recognized by the Company.

2. Fixed assets

	Sep	September 28, 2003		September 29, 2002	
Computer equipment and software	\$	26,565	\$	24,019	
Furniture and fixtures		5,558		5,192	
Leasehold improvements		2,327		3,102	
Construction in progress		151		1,839	

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Less accumulated depreciation	34,601 22,264)	34,152 (17,884)
Fixed assets, net	\$ 12,337	\$ 16,268

Construction in process primarily relates to software development and implementation costs for various internal-use information systems.

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

3. Workers compensation

Remedy provides workers compensation insurance to its temporary associates and colleagues. Effective April 1, 2001 and for workers compensation claims originating in the majority of states (referred to as non-monopolistic states), the Company has contracted with independent, third-party carriers for workers compensation insurance and claims administration. Each annual contract covers all workers compensation claim costs greater than a specified deductible amount, on a per occurrence basis. The Company is self-insured for its deductible liability (\$250 per individual claim incurred from April 1, 2001 to March 31, 2002 and \$500 for all subsequent claims). The insurance carrier is responsible for incremental losses in excess of the applicable deductible amount.

Remedy establishes a reserve for the estimated remaining deductible portion of its workers—compensation claims, representing the estimated ultimate cost of claims and related expenses that have been reported but not settled, and that have been incurred but not reported. The estimated ultimate cost of a claim is determined by applying actuarially determined loss development factors to current claims information. These development factors are determined based upon a detailed actuarial analysis of historical claims experience of both the Company and the staffing industry. The Company periodically updates the actuarial analysis supporting the development factors utilized and revises those development factors, as necessary. Adjustments to the claims reserve are charged or credited to expense in the periods in which they occur. The estimated remaining deductible liability under the aforementioned contracts as of September 28, 2003 is approximately \$30.6 million.

The Company is contractually required to collateralize its remaining obligation under each of these workers compensation insurance contracts through use of irrevocable letters of credit, pledged cash and securities or a combination thereof. The level and type of collateral required for each policy year is determined by the insurance carrier at the inception of the policy year and may be modified periodically. As of September 28, 2003, the Company has outstanding letters of credit and pledged cash and securities totaling \$21.9 and \$21.6 million, respectively. The pledged securities are restricted while the Company s remaining obligations under the workers compensation program are outstanding and cannot be used for general corporate purposes. Accordingly, the Company has classified these pledged securities as restricted in the accompanying consolidated balance sheets.

The Company also has an aggregate \$5.3 million liability recorded at September 28, 2003 for additional premiums due under previous guaranteed cost policies and for premiums due under current policies in states where the Company is statutorily required to participate in the state managed workers compensation fund.

From July 22, 1997 through March 31, 2001, the Company had a fully insured workers—compensation program with Reliance National Insurance Company (Reliance). The annual premium for this program was based upon actual payroll costs multiplied by a fixed rate. Each year, the Company prepaid the premium based upon estimated payroll levels and an adjustment was subsequently made for differences between the estimated and actual amounts. Subsequent to March 31, 2001 (the end of Company s final policy

year with Reliance), Reliance became insolvent and was subsequently liquidated. The Company is currently in litigation with the California Insurance Guaranty Association regarding financial responsibility for all remaining open claims under the Reliance workers compensation program as discussed in Note 8.

4. Line of credit

The Company has a joint credit agreement with Bank of America and Union Bank of California providing for aggregate borrowings of \$40.0 million, including \$35.0 million in available letters of credit. The line of credit is collateralized by certain assets of the Company and interest on outstanding borrowings is generally payable quarterly. The interest rate is the higher of the bank s prime rate or the federal funds rate plus 50 basis points or, at

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

the Company s discretion, the eurodollar rate plus 1.125% to 1.375% based upon specified financial covenants. The Company is required to pay administrative fees on the outstanding letters of credit and the aggregate unused portion of the credit facility. This credit agreement required the Company to maintain certain financial ratios and comply with certain restrictive covenants. As of September 28, 2003, the Company was in compliance with all restrictive covenants and required ratios, with the exception of its fixed charge coverage ratio and its consolidated EBITDA requirements. The Company executed the First Amendment and Waiver to the credit agreement, dated November 14, 2003. The non-compliance with the fixed charge coverage ratio and consolidated EBITDA requirements have been waived through January 15, 2004. The Company is in the process of negotiating a new credit facility and anticipates it will be executed and in place prior to January 15, 2004.

The Company has no borrowings outstanding as of each of the three fiscal years ended September 28, 2003. The Company had outstanding letters of credit totaling \$21.9, \$31.1 and \$17.3 million as of fiscal year end 2003, 2002 and 2001, respectively, to collaterize its remaining workers compensation deductible liability discussed in Note 3.

Income taxes

Total current

The Company s provision for income taxes consists of the following:

	September 28, 2003	September 2 2002	9, September 30, 2001
Current tax expense:			
Federal	\$ (241)	\$ (4)	2) \$ 7,124
State	`518 [°]	30	·
Foreign	40		

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For the Fiscal Year Ended

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9,228

Deferred tax expense: Federal 5,537 155 (4,581)State 792 (39)(687)Total deferred 6,329 116 (5,268)Total provision for income taxes \$6,646 \$ \$ 3,960 377

Deferred tax assets and liabilities are determined based on temporary differences between income and expenses reported for financial reporting and tax reporting. The Company is required to record a valuation allowance to reduce its deferred tax assets to the amount that it believes is more likely than not to be realized. In assessing the need for a valuation allowance, the Company considered all positive and negative evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies and recent financial performance. The Company had been profitable through the first fiscal quarter of 2003, however, continued market softness and significant increases in workers compensation costs resulted in significant losses in the remainder of the fiscal year.

The accounting guidance states that forming a conclusion that a valuation allowance is not needed is difficult when there is negative evidence such as cumulative losses in recent years. As a result of this guidance, and the Company s recent cumulative losses, management concluded that a full valuation allowance of \$16.9 million against the deferred tax assets was appropriate. While the Company hopes to be profitable in fiscal 2004 and

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

beyond, in view of the recent losses, there is no assurance that there will be sufficient future taxable income to realize the benefit of the deferred tax asset. If, after future assessments of the realizability of the deferred tax assets, the Company determines a lesser allowance is required, it would record a reduction to income tax expense and the valuation allowance in the period of such determination.

The composition of the deferred tax assets (liabilities) is as follows:

	Sep	September 28, 2003		September 29, 2002	
	_		_		
Deferred income tax assets:					
Deferred compensation	\$	2,015	\$	430	
Accrued workers compensation		13,332		7,832	
Bad debt expense		1,031		771	
Job tax credits		1,437			
Other, net		1,297		1,465	
Total deferred income tax asset	\$	19,112	\$	10,498	
Prepaid expenses	\$	(697)	\$	(499)	
Depreciation and amortization		(1,536)		(2,919)	
Total deferred income tax liability	\$	(2,233)	\$	(3,418)	
Net deferred income tax asset before valuation allowance	\$	16,879	\$	7,080	
Valuation allowance		(16,879)			
Net deferred income tax asset	\$		\$	7,080	

The provision for income taxes differs from the amount of income tax determined by applying the applicable U.S. statutory income tax rates to income before taxes as a result of the following differences:

For the Fiscal Year Ended

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	September 28, 2003	September 29, 2002	September 30, 2001
Federal tax computed at statutory rate	(35.0)%	35.0%	35.0%
State taxes, net of federal benefit	(4.4)%	5.9%	5.6%
Federal tax credits	(6.7)%	(29.1)%	(9.6)%
Meals and entertainment	0.6%	2.9%	0.8%
Change in valuation allowance	75.2%	0.0%	0.0%
Other	(0.3)%	0.3%	0.3%
Total provision for income taxes	29.4%	15.0%	32.1%

During fiscal 2003, the Company filed amended returns to claim additional job tax credits applicable to fiscal years 2002, 2001, and 2000 and recorded a credit to income tax expense of \$0.9 million representing the net refund.

6. Purchase of franchised operations

From time to time, the Company may selectively purchase traditional and licensed operations for strategic reasons, including to facilitate its expansion plans of increased market presence in identified geographic regions.

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

During March and April of fiscal 2003, the Company acquired a large licensed franchise operation in Tennessee consisting of several offices and a smaller franchise in Texas consisting of one office, respectively. During fiscal years 2002 and 2001, the Company acquired two and five license offices, respectively. The consolidated financial statements include the results of operations of these offices commencing as of their respective acquisition dates. Additionally, the Company made an earnout payment during fiscal 2002 relating to a previous licensed franchise acquisition in accordance with the provisions of the purchase agreement. Results of operations for the acquired licensed operations are recorded in accordance with the Company s related revenue recognition policy (see Note 1) until the acquisition date. Subsequent to the acquisition date, the direct office revenue recognition policy is utilized. Prior to the acquisitions, the revenues and related costs of sales are recognized as licensed franchise sales and cost of licensed sales in the Consolidated Statement of Operations. Subsequent to the acquisitions, the revenues and related costs of sales are recognized as direct sales and cost of sales in the Consolidated Statement of Operations. Had the results of operations for the licensed franchise operations been shown as of the beginning of the current and preceding fiscal years, the consolidated financial information would not be significantly different (see pro forma information below). These acquisitions were accounted for under the purchase method of accounting. The combined purchase prices were \$3,763, \$70 and \$214 for the fiscal 2003, 2002 and 2001 acquisitions, respectively. In connection with these acquisitions, the Company recorded goodwill totaling \$2,833, \$70 and \$104 for fiscal years 2003, 2002 and 2001, respectively. Additionally, related to the fiscal 2003 Tennessee acquisition, \$1,840 of the purchase price was allocated to amortizable intangible assets consisting of franchise rights (\$1,480), client relationships (\$100) and non-competition agreements (\$260) with a weighted average amortization period of approximately six years. Additionally, the Stock Purchase Agreement for the Tennessee acquisition includes a provision for contingent payments for the two years subsequent to December 29, 2002. The contingent payments are based upon an increase in earnings before interest, taxes, depreciation and amortization over the prior year. The Company does not anticipate a payment for the twelve months ended December 29, 2003.

The unaudited pro forma information set forth below gives effect to the acquisitions completed during fiscal 2003 as if they had occurred at the beginning of fiscal 2002 and includes amortization of the purchased intangibles as described above.

	For the Fiscal Years Ende (unaudited)			
	September 28,	Sep	otember 29,	
	2003		2002	
Direct sales	\$ 312,168	\$	295,461	
Licensed franchise sales	168,164		167,334	
Franchise royalties	1,614		1,732	
Initial franchise fees	19	_	11	
Total revenue	\$ 481,965	\$	464,538	
	· ,		<u> </u>	
(Loss) income before cumulative effect of adoption of a new accounting standard	\$ (26,866)	\$	2,091	

Cumulative effect of adoption of a new accounting standard, net of tax		2,421	
	_		
Net (loss) income	\$ (29,287)	\$ 2,091
	_		
Earnings per share basic and diluted:			
(Loss) income before cumulative effect of adoption of a new accounting			
standard	\$	(2.98)	\$ 0.23
Cumulative effect of adoption of a new accounting standard, net of tax		(0.27)	
Net (loss) income basic and diluted	\$	(3.25)	\$ 0.23

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

The following table presents the condensed balance sheets of the acquired entities at the acquisition dates.

	•	nudited)
	March 1, 2003	April 1, 2003
	Tennessee Acquisition	Texas Acquisition
Oach and each ambiglants		Φ.
Cash and cash equivalents Accounts receivable	\$ 65 9	\$
Prepaid expenses and other current assets	19	
Fixed assets	113	9
Intangible assets	1,840	9
Goodwill	2,074	34
Goodwiii	2,074	
Total assets	\$ 4,120	\$ 43
Accounts payable	56	
Accrued payroll, benefits and related costs	77	
Income tax payable	174	
Other accrued expenses	28	
		
Total liabilities	335	
		
Additional paid-in capital	3,785	43
		
Total shareholders equity	3,785	43
		
Total Liabilities and Shareholders Equity	\$ 4,120	\$ 43

7. Office closures

The Company s strategic plan focuses on increasing the percentage of business from higher margin service lines, increasing sales through targeted sales force and distribution channel expansion and enhancing operating margins through continuous productivity improvements. As a result, and given overall industry and market conditions, the Company is continually reassessing its current operating structure. Consequently, during the third quarter of fiscal 2003, the Company implemented plans to close or consolidate certain Company-owned offices, specifically those that were under-performing or primarily dedicated to recruiting activities. During the third and fourth quarters of fiscal 2003, the Company recorded a \$992 charge for costs in connection with these plans, including \$689 related to contractual lease obligations and \$303 for severance benefits, fixed asset disposals and other costs associated with these office closures. The \$992 charge is included in selling and administrative expenses in the Company s consolidated

statements of operations. At September 28, 2003, the remaining liability resulting from this charge is \$464 and relates to estimated losses on subleases and the remaining net lease payments on closed locations that will be paid out through fiscal 2006.

8. Commitments and contingent liabilities

The Company leases its corporate facility, Company-owned offices and certain equipment under operating leases. The leases typically require the Company to pay taxes, insurance and certain other operating expenses applicable to the leased property. Total rent expense was approximately \$6,362, \$5,512 and \$4,903 for the years ended September 28, 2003, September 29, 2002 and September 30, 2001, respectively. Total sublease income was \$182, \$80 and \$54 for fiscal years 2003, 2002 and 2001, respectively.

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

Future minimum lease commitments under all noncancellable operating leases as of September 28, 2003 are as follows:

Fiscal Year	
2004	\$ 4,678
2005	3,850
2006	2,766
2007	2,217
2008	1,558
Thereafter	2,439
	17,508
Less sublease	(204)
Total	\$ 17,304

On October 16, 2001, GLF Holding Company, Inc. and Fredrick S. Pallas filed a complaint in the Superior Court of the State of California, County of Los Angeles, against RemedyTemp, Inc., its wholly-owned subsidiaries (Remedy Intelligent Staffing, Inc. and Remedy Temporary Services, Inc.), Karin Somogyi, Paul W. Mikos and Greg Palmer (the Complaint). The Complaint purports to be a class action brought by the individual plaintiffs on behalf of all of Remedy s traditional and licensed franchisees. The Complaint alleges claims for fraud and deceit, negligent misrepresentation, negligence, breach of contract, breach of warranty, conversion and accounting, unfair and deceptive practices, and plaintiffs seek restitution and equitable relief. The plaintiffs claim that Remedy wrongfully induced its franchisees into signing franchise agreements and breached the agreements, thus causing the franchisees damage. Remedy has sought to compel arbitration with the plaintiffs in accordance with its franchise agreement with each of them and to deny class certification. Remedy believes it has meritorious defenses to the allegations contained in this complaint and intends to defend this action with vigor. Remedy has filed a counterclaim in arbitration with the American Arbitration Association alleging, among other things, breach of contract. At this time management is unable to give an estimate as to the amount or range of potential loss, if any, which might result to the Company if the outcome in this matter were unfavorable.

In early 2002, the California Insurance Guarantee Association (CIGA) began making efforts to join some of the Company s customers and their workers compensation insurance carriers (collectively, Customers), in pending workers compensation claims filed by Remedy s employees as a result of the liquidation of Remedy s former carrier, Reliance. At the time of these injuries, from July 22, 1997 through March 31, 2001, Remedy was covered by workers compensation policies issued by Reliance. The Company believes that, under California law, CIGA is responsible for Reliance s outstanding liabilities. Remedy initiated legal proceedings against CIGA in both Superior Court for the State of California, County of Los Angeles and the California Workers Compensation Appeals Board (WCAB) on February 15, 2002 and February 26, 2002, respectively. On April 5, 2002, the WCAB granted Remedy s motion and consolidated the various workers compensation claims in which CIGA tried to join Remedy s Customers. The WCAB also granted Remedy s motion to stay CIGA s efforts to join Remedy s Customers in those claims. The WCAB selected a single test case from the consolidated pending cases to review and decide on the legal issues involved (i.e., whether it is proper for CIGA to

join Remedy s Customers in the pending claims). The trial occurred on September 20, 2002. The WCAB Administrative Law Judge ruled in favor of CIGA and dismissed it from the lawsuit, thus allowing the pending workers compensation matters to proceed against the Company s Customers and their insurance carriers. Remedy then filed a motion for reconsideration of the decision by the WCAB Administrative Law Judge to the entire WCAB. On March 28, 2003, the entire WCAB affirmed the ruling of the Administrative Law Judge and as a result, the Company filed an appeal of this matter to the California Court of Appeals in May 2003.

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

The WCAB continued the stay in effect since April 5, 2002, thus preventing CIGA from proceeding until the appeals process has been exhausted. Management believes, based upon the advice from outside counsel, that its position on this issue will ultimately prevail and, accordingly, the Company will suffer no loss.

Despite the Company s determination to pursue the review process, there can be no assurance that further review will be granted, or of ultimate success in the overturning the WCAB decision. In the event of an unfavorable outcome, Remedy may be obligated to reimburse certain clients and believes that it would consider reimbursement of its other clients for actual losses incurred as a result of an unfavorable ruling in this matter. If CIGA is permitted to join Remedy s Customers, thus triggering the client s insurance carriers obligation to pay for the claims, the exposure to Remedy becomes a function of the ultimate claims losses and the impact of such claims, if any, on the clients insurance coverage. Presently, the Company is unable to ascertain the specific details regarding the insurance coverage of its affected clients and the impact of an unfavorable ruling on such coverage. The Company has received data from the trustee for Reliance regarding outstanding claims that CIGA has attempted to pursue against the Company s current and former clients. The information indicates incurred losses, as of September 28, 2003, for the claims in question amount to \$38.7 million. The losses incurred to date represent amounts paid to date by the trustee and the remaining claim reserves on open files. At this time, the Company believes that it is unable to ascertain if the remaining reserves on the claims are appropriate or adequate since the Company has not been able to gain access to the files due to pending litigation. Further, as stated above, the Company cautions that: (i) it believes the Company s exposure in this matter is not the remaining claims liability, but rather a function of the impact of such claims, if any, on the client s insurance costs; and (ii) it expects to ultimately prevail in this matter and that it will suffer no loss.

From time to time, the Company becomes a party to other litigation incidental to its business and operations. The Company maintains insurance coverage that management believes is reasonable and prudent for the business risks that the Company faces. Based on current available information, management does not believe the Company is party to any legal proceedings that are likely to have a material adverse effect on its business, financial condition, cash flows or results of operations.

9. Employee benefit plans

401(k) Plan

The Company has an employee savings plan which permits participants to make contributions by salary reduction pursuant to section 401(k) of the Internal Revenue Code. The plan is open to qualified full-time and temporary employees who earn less than \$80 per year. The annual amount of employer contributions to the plan is determined at the discretion of the Board of Directors, subject to certain limitations. Eligible participants may make voluntary contributions to the plan and become fully vested in the Company s contributions over a five-year period. The Company made \$38 in contributions during fiscal 2003. The Company made no contributions for fiscal years 2002 and 2001.

Deferred Compensation Plan

The Company maintains a nonqualified deferred compensation plan (the Deferred Compensation Plan) for certain executives of the Company. Under the Deferred Compensation Plan, eligible participants may defer receipt of up to 100% of their base compensation and bonuses on a pretax basis until specified future dates, upon retirement or death. The deferred amounts are placed in trust and invested by the Company. Participants recommend investment vehicles for the funds, subject to approval by the trustees. The balance due each participant increases or decreases as a result of the related investment gains and losses. The trust and the investments therein are assets of the Company and the participants of the Deferred Compensation Plan are general creditors of the Company with

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

respect to benefits due. For each of the three fiscal years ended September 28, 2003, the amounts charged to expense relating to the Deferred Compensation Plan were \$880, \$481 and \$117, respectively. Included in accrued payroll, benefits and related costs in the accompanying consolidated balance sheets at September 28, 2003 and September 29, 2002 was \$2,730 and \$1,590, respectively, relating to amounts owed by the Company to the plan participants.

10. Accumulated other comprehensive income

At September 28, 2003, accumulated other comprehensive income is comprised of net unrealized foreign currency translation gains of \$21 and net unrealized gains on marketable securities of \$113. At September 29, 2002, accumulated other comprehensive loss was comprised of net unrealized loss on marketable securities of \$39 (net of tax of \$27). There was no tax effect on the other comprehensive income recorded in fiscal 2003, due to the full valuation allowance provided for the deferred tax assets.

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

11. Shareholders equity

Earnings per share calculation

The Company is required to disclose basic and diluted earnings per share (EPS) in accordance with SFAS No. 128 Earnings Per Share. Basic EPS is calculated using income divided by the weighted average number of common shares outstanding during the period. Diluted EPS is calculated similar to basic EPS except that the weighted average number of common shares is increased to include the number of additional common shares that would have been outstanding if the potential dilutive common shares, such as options, had been issued and restricted shares had vested.

The table below sets forth the computation of basic and diluted earnings per share:

	For the Fiscal Years Ended								
			September 29, 2002		•				ember 30, 2001
Numerator:									
(Loss) income before cumulative effect of adoption of a new accounting standard	\$ (26,822)	\$ 2	2,137	\$	8,396				
Cumulative effect of adoption of a new accounting standard, net of income taxes	2,421								
		-							
Net (loss) income	\$ (29,243)	\$ 2	2,137	\$	8,396				
Denominator:									
Weighted-average number of shares, basic	9,010	8	3,973		8,917				
Effect of dilutive securities: Stock options			103		23				
Weighted-average number of shares assuming dilution	9,010	ę	9,076		8,940				
Earnings per share Basic:									
(Loss) income before cumulative effect of adoption of a new									
accounting standard	\$ (2.98)	\$	0.24	\$	0.94				
	(0.27)								

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Cumulative effect of adoption of a new accounting standard, net of income taxes				
Net (loss) income basic	\$ (3.25)	\$ 0.24	\$ 0.94
Earnings per share Diluted:				
(Loss) income before cumulative effect of adoption of a new accounting standard	\$ (2	2.98)	\$ 0.24	\$ 0.94
Cumulative effect of adoption of a new accounting standard, net of income taxes	·	0.27)		
Net (loss) income diluted	\$ (3.25)	\$ 0.24	\$ 0.94

Potential common shares of 565, 381 and 1,194 for fiscal years 2003, 2002 and 2001, respectively, have been excluded from the calculation of diluted shares because the effect of their inclusion would be antidilutive.

RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

Employee Stock Purchase Plan

In connection with the Company s initial public offering in July 1996 (the Offering), the Company implemented its 1996 Employee Stock Purchase Plan (the Purchase Plan). Under the terms of the Purchase Plan, as amended, eligible employees may purchase shares of the Company s Common Stock based on payroll deductions. A total of 250 shares were reserved for issuance under the Purchase Plan. On August 16, 1999, the Purchase Plan was amended to enable employees of the Company s subsidiaries to participate in the Purchase Plan. The purchase price for shares granted is the lower of 85% of the market price of the stock on the first or last day of each six month purchase period. The Purchase Plan commenced on October 1, 1996. During fiscal 2003, 11 shares were purchased at prices between \$10.23 and \$10.65 per share, during fiscal 2002, 6 shares were purchased at \$9.55 per share, and during fiscal 2001, 11 shares were purchased at \$9.88 per share.

Stock Ownership Plan for Outside Directors

Directors who are also employees or officers of the Company receive no extra compensation for their service on the Board. Pursuant to the Non-Employee Director Plan, effective March 16, 1998, and amended by the Board on October 1, 2003, independent directors receive an annual retainer in the form of cash or shares of Common Stock valued at \$25 on the date of their election or re-election to the Board. For those directors electing to receive their retainer in stock, the Shares that are issued under the Non-Employee Director Plan are held in trust, on a deferred basis (subject to an exception for financial hardship) until a director is no longer a director of the Company. Such shares are earned ratably over the year and are issued in trust no later than ten (10) business days after the next annual meeting of shareholders following election or re-election, provided that the director has remained a director during such time. The maximum aggregate number of shares that have been authorized for issuance under the Non-Employee Director Plan is 75 shares, subject to adjustment upon recapitalization, stock dividends, stock splits and similar changes in the Company is capitalization as provided in the plan. As of September 28, 2003, 42 shares of Common Stock were available for issuance under the Non-Employee Director Plan. In February 2003, 2002 and 2001, a total of 9, 9 and 5 shares, respectively, were issued to the trust for services rendered. As the trust belongs to the Company, all shares issued to the trust are treated as treasury stock for financial reporting purposes. All shares issued and earned are included in the diluted shares outstanding calculation.

Stock Incentive Plan

The Company s 1996 Stock Incentive Plan, as amended, (the Incentive Plan) provides for the grant of stock based awards, including incentive stock options, non-qualified stock options, restricted stock and stock appreciation rights, among others, to key employees and members of the Company s Board of Directors. A total of 1,800 shares have been reserved for issuance under the Incentive Plan, and as of September 28, 2003, approximately 220 shares are available for future grants. Options granted to employees typically may be exercised within ten years from the grant date and are exercisable in installments determined by the

Leadership, Development and Compensation Committee of the Board of Directors. Options granted to non-employee, non-officer directors prior to the Offering were immediately exercisable. Options granted to non-employee, non-officer directors subsequent to the Offering are typically 50% exercisable immediately and 50% exercisable upon the date of the next annual shareholders meeting. Grants for 158 shares at prices between \$10.23 and \$12.25 per share were made during fiscal 2003, grants for 171 shares at prices between \$10.25 and \$18.35 per share were made during fiscal 2002, and grants for 222 shares at prices between \$11.88 and \$13.63 per share were made during fiscal 2001.

During fiscal year 2003 and 2002, the Compensation Committee of the Board of Directors authorized and issued 320 and 425 shares of restricted Class A Common Stock, respectively, to certain officers of the Company (the Restricted Stock) under the Incentive Plan. These shares have no purchase price and cliff vest after five years. However, the Restricted Stock is subject to accelerated vesting after three years if certain performance goals are achieved. All unvested Restricted Stock shall be forfeited upon voluntary termination or termination for cause. Upon

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

involuntary termination for other than cause, 20% vests one year from the grant date with the remaining unvested shares vesting at 1.66% each month thereafter. In connection with the Restricted Stock granted in fiscal 2002, the executives were required to forfeit all outstanding stock options at that time. As a result, a total of 592 stock options were forfeited and cancelled in connection with these grants. Based upon the fair market value of its Class A Common Stock on the respective grant dates, the Company recorded unearned compensation totaling \$3,477 and \$5,904, as a component of shareholders equity, in connection with the Restricted Stock grants during fiscal 2003 and 2002, respectively. The unearned compensation is being amortized and charged to operations over the vesting period. During fiscal 2003 and 2002, 63 and 25 shares of the Restricted Stock were forfeited, respectively.

The following table summarizes the activity relating to all stock and option plans, exclusive of the Restricted Stock grants previously discussed:

	Incentive Plan Options		Stock Purchase Plan			Options Outside Incentive Plan					
			eighted- verage xercise	Ohama	A E	eighted- verage xercise	Ohama	A E	eighted- verage xercise		
	Shares	Price		Price		Shares	Shares Price		Shares	Price	
Options outstanding October 1, 2000 Options granted	1,170.6 221.7	\$ \$	15.83 12.26	6.2 5.2	\$ \$	9.88 9.88	125.0	\$ \$	20.72		
Options cancelled	(226.5)	\$	14.82		\$			\$			
Options exercised	(41.7)	\$	13.22	(11.4)	\$	9.88		\$			
Options outstanding September 30, 2001	1,124.1	\$	15.42		\$		125.0	\$	20.72		
Options granted	163.2	\$	14.54	11.0	\$	10.06		\$			
Options cancelled	(591.0)	\$	14.74		\$		(125.0)	\$	20.72		
Options exercised	(32.7)	\$	12.90	(6.0)	\$	9.56		\$			
Options outstanding September 29, 2002	663.6	\$	15.95	5.0	\$	10.65		\$			
Options granted	158.3	\$	11.91	11.3	\$	10.20		\$			
Options cancelled	(120.2)	\$	15.75		\$			\$			
Options exercised		\$		(10.6)	\$	10.42		\$			
Options outstanding September 28, 2003	701.7	\$	15.07	5.7	\$	10.17		\$			
					_			_			

The number of exercisable options outstanding for fiscal 2003, 2002 and 2001 under the plans were 485.5, 520.1 and 815.7 shares, respectively, at weighted-average prices of \$16.21, \$16.53 and \$16.74 per share, respectively.

The fair value of each option grant has been estimated on the date of grant using the Black-Scholes option-pricing model with the following weighted-average assumptions for the grants in fiscal 2003, 2002 and 2001, respectively: dividend yield of 0.0%, 0.0% and 0.0%; risk free interest rate of 3.12%, 3.98% and 5.0%; expected volatility of 49.3%, 48.5% and 44.0% and expected lives of 5.6, 4.7 and 5.7 years. The weighted-average per share estimated fair value at the date of grant for options granted during fiscal 2003, 2002 and 2001 was \$5.83, \$6.51 and \$5.87 per share, respectively.

The following table summarizes information about stock options outstanding at September 28, 2003:

Options Outstanding					Options Ex	cercisable
			Weighted-			
			Average			
			Remaining	Weighted-	Shares	Weighted-
Exercise	e Price	Shares Outstanding	Life (in years)	Average Price	Exercisable	Average Price
\$10.00	\$13.00	281.9	7.1	\$12.14	107.6	\$12.63
\$13.01	\$16.00	262.2	6.3	\$14.73	222.6	\$14.86
\$16.01	\$20.00	75.0	5.0	\$17.48	67.0	\$17.38
\$20.01	\$25.00	78.3	4.7	\$22.70	78.3	\$22.70
\$25.01	\$30.00	10.0	4.5	\$26.19	10.0	\$26.19

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RemedyTemp, Inc.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)

(amounts in thousands, except per share amounts)

12. Subsequent events

On November 18, 2003, the Company was notified by the State of California Employment Development Department that the Company underpaid its state unemployment insurance by approximately \$2.0 million for the period January 1, 2003 through September 30, 2003. Based on preliminary evaluations, the Company believes that this assessment is without merit. The Company believes that its methodology in calculating its state unemployment insurance is in compliance with all applicable laws and regulations and disputes this assessment. The Company has not accrued for this amount as of September 28, 2003.

The Company entered into an Asset Purchase Agreement effective December 19, 2003 to purchase the assets of two of its 13 traditional franchise offices located in Texas. Upon full satisfaction of all conditions prior to closing, \$1.5 million of the \$1.8 million purchase price would be payable on or before the anticipated closing in January 2004 and \$0.3 million would be payable on or before January 2006.

13. Unaudited consolidated quarterly information

	For the Three Months Ended						
	December 29, 2002	March 30, 2003	,		tember 28, 2003		
Total revenues	\$ 120,794	\$ 115,835	\$ 118,838	\$	126,498		
Total cost of direct and licensed revenues	\$ 97,668	\$ 98,382	\$ 97,401	\$	111,754		
Licensees share of gross profit	\$ 6,721	\$ 5,640	\$ 6,002	\$	6,068		
Selling, administrative and depreciation expenses	\$ 16,354	\$ 17,668	\$ 17,874	\$	20,270		
Cumulative effect of adoption of a new accounting standard, net of income tax Net loss	\$ 2,421 \$ (1,971)	\$ \$ (2,812)	\$ \$ (435)	\$ \$	(24,025)		
Net income (loss) per share before cumulative effect of adoption of a new accounting standard	\$ 0.05	\$ (0.31)	\$ (0.05)	\$	(2.67)		
Cumulative effect of adoption of a new accounting standard, net of income tax	(0.27)						
Net loss after cumulative effect of adoption of a new accounting standard, basic and diluted	\$ (0.22)	\$ (0.31)	\$ (0.05)	\$	(2.67)		
				_			

For	the	Three	Months	Fnded
1 01	uic	111166	MOHILIS	Lilueu

	December 30,	March 31,	June 30,	September 29	
	2001	2001 2002		2002	
Total revenues	¢ 114 760	¢ 106 569	¢ 117 700	Ф	105 /11
Total revenues	\$ 114,760	\$ 106,568	\$ 117,799	\$	125,411
Total cost of direct and licensed revenues	\$ 90,343	\$ 85,150	\$ 95,446	\$	101,592
Licensees share of gross profit	\$ 8,009	\$ 5,975	\$ 6,984	\$	7,773
Selling, administrative and depreciation expenses	\$ 15,902	\$ 15,572	\$ 15,246	\$	15,663
Net income	\$ 692	\$ 191	\$ 520	\$	734
Net income per share, basic and diluted	\$ 0.08	\$ 0.02	\$ 0.06	\$	0.08

Net income (loss) per share is computed independently for each of the quarters presented and the summation of quarterly amounts may not equal the total net income (loss) per share reported for the year.

RemedyTemp, Inc.

FINANCIAL STATEMENT SCHEDULE

(amounts in thousands)

SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS

						Ва	lance at
	Balance beginnin					e	end of
	perio	period Additions		Deductions(1)			eriod
Allowance for Doubtful Accounts Receivable							
Year ended September 28, 2003	\$ 1,	913 \$	1,357	\$	643	\$	2,627
Year ended September 29, 2002	\$ 1,	789 \$	1,333	\$	1,209	\$	1,913
Year ended September 30, 2001	\$ 1,	888 \$	2,902	\$	3,001	\$	1,789

(1) Represents net write-offs of bad debts

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