CANON INC Form 6-K July 28, 2005

#### FORM 6-K

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of <u>July</u>, <u>2005</u>

#### **CANON INC.**

(Translation of registrant s name into English) 30-2, Shimomaruko 3-Chome, Ohta-ku, Tokyo 146-8501, Japan

(Address of principal executive offices)

[Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F b Form 40-F o

[Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes o No þ

[If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):82-\_\_\_\_\_

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANON INC.

(Registrant)

Date July 28, 2005

By: /s/ Hiroshi Kawashimo

(Signature)\*

Hiroshi Kawashimo

General Manager, Finance Division

Canon Inc.

The following materials are included.

1. Results For The Second Quarter And The First Half Ended June 30, 2005

<sup>\*</sup>Print the name and title of the signing officer under his signature.

# RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2005

July 27, 2005

#### CONSOLIDATED RESULTS FOR THE FIRST HALF

(Millions of yen, thousands of U.S. dollars, except per share amounts)

		G*	Actual								Projected			
	Six months ended June 30,		Six months ended ended June 30,					Year ended December	D	Year ending December				
	<b>(T</b> I	2005	<b>(T</b>	2004	Change(%	-	ine 30, 2005		31, 2004	3	31, 2005 Change(			
Net sales	•	naudited) 1,755,840	γ ¥	Jnaudited) 1,648,420	+ 6.5	<b>\$</b>	Unaudited) 15,818,378	¥	3,467,853	¥3	3,680,000	+ 6.1		
Operating profit		270,189		253,376	+ 6.6		2,434,135		543,793		578,000	+ 6.3		
Income before income taxes and														
minority interests		283,733		259,974			2,556,153		552,116		594,000	+ 7.6		
Net income	¥	175,268	¥	160,776	+ 9.0	\$	1,578,991	¥	343,344	¥	367,000	+ 6.9		
Net income per share:														
- Basic - Diluted	¥	197.61 197.38	¥	181.84 181.17	+ 8.7 + 8.9	\$	1.78 1.78	¥	387.80 386.78	¥	413.65	+ 6.7		
- Diluted		197.30		161.17	+ 6.9		1./0		360.76					
					Actua	1								
	J	As of June 30,		As of June 30,		· . •	As of		As of December					
	(U	2005 naudited)	П	2004 Unaudited)	Change(%		ine 30, 2005 Unaudited)		31, 2004					
<b>Total assets</b>	,	3,657,425	,	3,353,465	+ 9.1	\$	32,949,775	¥	3,587,021					
					+									

Notes: 1. Canon s consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America.

2. U.S. dollar amounts are translated from yen at the rate of JPY111=U.S.\$1, the approximate exchange rate on the Tokyo Foreign Exchange Market as of June 30, 2005, solely for the convenience of the reader.

## NON-CONSOLIDATED RESULTS FOR THE FIRST HALF

**Stockholders** equity ¥ **2,363,970** ¥ 2,006,734

(Millions of yen, except per share amounts)

Actual	Actual	Projected
Six months Six mon ended ended		Year ending

17.8 **\$ 21,297,027** ¥ 2,209,896

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	June 30, 2005 (Unaudited)	June 30, 2004 (Unaudited)	Change(%)	December 31, 2004	December 31, 2005	Change(%)
Net sales	¥ 1,158,478	¥ 1,078,553	+ 7.4	¥ 2,278,374	¥ 2,446,000	+ 7.4
Operating profit	192,147	190,404	+ 0.9	383,284	401,000	
Ordinary profit	210,125	197,671	+ 6.3	396,250	427,000	+ 7.8
Net income	¥ 137,938	¥ 127,036	+ 8.6	¥ 249,251	¥ 277,000	+ 11.1
Net income per share Dividend per share	¥ 155.52 32.50	¥ 143.68 25.00	+ 8.2	¥ 281.30 65.00	¥ 312.21 65.00	+ 11.0
	As of	Actual As of		Actual As of December 31,		
	June 30, 2005 (Unaudited)	June 30, 2004 (Unaudited)	Change(%)	2004		
<b>Total assets</b>	¥ 2,427,971	¥ 2,206,121	+ 10.1	¥ 2,384,803		
Stockholders equity	¥ 1,753,383	¥ 1,550,160	+ 13.1	¥ 1,651,407		
Canon Inc. Headquarter office		-1-		30-2, Shimor	naruko 3-chor Tokyo 146-	ne, Ohta-ku, -8501, Japan

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#### **Management Policy**

Under the corporate philosophy of *kyosei* living and working together for the common good Canon s basic management policy is to contribute to the prosperity and well-being of the world while endeavoring to become a truly excellent global corporate group targeting continued growth and development.

#### Management objectives

Aiming to further increase corporate value, in 2001 Canon Inc. launched Phase II of its 5-year Excellent Global Corporation Plan. This management initiative, which will conclude in 2005, targets the fulfillment of the following four conditions with the aim of completing Canon s transition to a truly excellent global corporation:

- 1) Securing the No. 1 position worldwide in all core business areas
- 2) Building up R&D strength capable of continually creating new businesses
- 3) Achieving a strong financial position
- 4) Fostering a corporate culture whereby all employees work ardently to achieve the company s goals **Mid- to long-term management strategies**

In order to achieve the objectives above, we have implemented the following mid- to long-term management strategies:

1) Becoming No.1 in all core businesses

Among our core businesses, we maintain the world s No. 1 market-share position in the areas of copying machines and laser beam printers by actively introducing a range of competitive products, which are tailored for office needs in line with advances in office document colorization. In the area of copying machines, we are focused on developing the print-on-demand market with advanced high-speed models. In the area of multifunction systems, we are striving to expand our document solutions business through models that achieve accelerated data-processing speeds. We are implementing both of these initiatives as we continue to set the trend in the office print market. In the area of laser beam printers, we are focused on expanding the number of machines in the field by introducing competitive products with advanced features that are competitively priced, and by tapping into the hidden demand in the small office and home office market, as well as in emerging markets.

In the field of inkjet printers, we aim to bolster our lineup of photo-quality printers by further improving image quality and print speeds. We will also strengthen our lineup of multifunction models amid the continued growth in demand for these products. In addition to digital cameras and printers, we will also work to expand the home photo-printing market by further enhancing photo-print software and print media products.

Canon is uniquely positioned as one of the few companies to possess world-leading technology for both cameras and photo-quality color printers. Fully utilizing this advantage and Canon s strong brand recognition, we will continue to focus on becoming No.1 in the home photo-printing market.

With regard to digital cameras, through the consecutive launches of competitive products that capitalize on our expertise in optical and image-processing technologies, we further solidified our top market-share position. And as the digital camera market matures, we will put special emphasis on expanding sales of high-value-added digital SLR cameras, which are differentiated from the competition by such innovations as our independently developed CMOS sensor and imaging engine (DIGIC II). We also aim to secure high profits and expand market share in the compact digital camera segment. Here, we are focused on promoting the development of products that meet market needs and boosting cost competitiveness through such means as reducing the number of parts required and in-house production.

In the area of semiconductor production equipment, we will strive to achieve the No. 1 position in the industry by launching industry-leading new products ahead of our competitors. Furthermore, in the aligner market for large LCD panels, where we maintain the No. 1 market share, we will further solidify our leadership position and also investigate the possibility of entering the aligner market for small and medium-size LCD panels.

2) Strengthening R&D

To become No. 1 in all core businesses and create new areas of business, we are further concentrating our efforts on boosting the company s R&D strength. This endeavor is focused on such activities as thoroughly bolstering

product- engine, platform, and common base technologies. In addition, we will

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fully utilize 3D-CAD systems to improve product development speed and eliminate, to the extent possible, physical prototypes from the design process. By consolidating our concurrent product development structure, which operates in unison with our production operations, we will also work to improve product quality while also achieving further cost reductions.

Moreover, we will work to bolster our infrastructure through the establishment of new facilities, such as our leading-edge-technology and production-technology centers, which will play important roles toward the creation of new businesses and the reform of production technologies.

# 3) Achieving a strong financial position

We believe that the establishment of a healthy financial constitution is essential for the realization of continued corporate growth. While Canon has been actively strengthening its financial position, we will continue to promote cash-flow management to achieve financial strength befitting a truly excellent global company.

In addition to the management strategies outlined above, we will continue working to establish the Three Regional Headquarters System by strengthening the headquarters functions of Canon's regional marketing headquarters in Europe and the Americas. We have also been actively reorganizing Canon Group manufacturing and sales companies in Japan to achieve an optimal organizational structure and bolster the competitive strength of each company, and will review the overall structure to allow us to respond quickly to changing circumstances. Overseas, mainly through our sales companies, we have strengthened sales networks to support our solutions business, and adopted a new streamlined sales organization in the EU that effectively responds to market changes in the region. We are also keeping a close eye on the expanding Chinese market and plan to strengthen our sales structure there as well.

Other measures being undertaken to maintain and/or improve profitability for the Canon Group include: expanding and deepening production reform activities and spreading this to all production facilities; developing and introducing innovative tools for factory automation with the aim of achieving a higher level of factory automation and/or unmanned production; utilizing supply-chain management in order to shorten production lead times and reduce inventories; and promoting the in-house production of key components. Also, in the area of procurement reform measures, we are actively working on the establishment of a highly effective parts-procurement system, based on the consolidation of the suppliers we use, as a means of improving Group profits.

Through these activities we will target growth for the Canon Group and seek to heighten Canon s corporate value as represented by such financial indicators as ROA (Return on Assets) and ROE (Return on Equity).

#### **Business challenges and countermeasures**

Management believes it is important to promote the development of new businesses for future growth and at the same time maintain the company s high profit structure. As for creating new businesses, we are promoting research of leading-edge technologies in such fields as biotechnology, nanotechnology and life sciences, and looking for ways to utilize our core technological expertise. At the same time, we are exploring the early startup of new businesses using M&A opportunities and business alliances.

One example of creating a new business is our planned entry into the display business, which we expect will lead to future growth. In October 2004, we established a joint venture company with the Toshiba Corporation for the development and production of SED panels and are now moving forward with preparations for full-scale production. As for maintaining our high profit structure, it is important to further increase the profitability of existing businesses in order to cover the investment burden incurred with the startup of new businesses. To do this, we need to enhance our cost competitiveness through the strengthening of manufacturing engineering and production technologies. We also need to strengthen our product development capability, which will allow us to differentiate our products from the competition in performance, quality and cost. Linked to these initiatives are proactive measures we have taken to improve our infrastructure.

How to cope with severe price competition, mainly in the market for consumer goods, has also become an important business challenge. In order to construct a low cost structure that can effectively weather price competition, we are promoting measures aimed at reducing costs, mainly through the integration of development, manufacturing engineering and production technologies. By doing so, we plan to reduce development lead-times and facilitate the continuous introduction of new products that incorporate improved functions as a way to maintain selling prices.

We also view environmental concerns as a management issue of extreme importance. From the product development stage through to production, sales, use, recovery, and recycling, we are focused on creating

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environmentally conscious products designed with energy savings, resource conservation, and the elimination of harmful substances. In addition to the development of recycling systems and the expansion of green procurement, we actively disclose environmental information and support local environmental activities.

## Corporate governance policies and implementation of related measures

Canon, recognizing the importance of bolstering management supervision functions aimed at increasing management transparency and achieving management objectives, has been implementing various measures to improve its corporate governance. In this manner, we are striving to continuously elevate the company s corporate value.

## 1) Implementation of corporate governance measures

In addition to our Board of Directors and Board of Corporate Auditors, Canon Inc. has also created an original system of internal audit for the further development of its corporate governance.

There are currently 25 directors on the company s board. In order to realize a more streamlined and efficient management decision-making process, Canon has not adopted the outside director system. Under the current system, as a general rule, all matters of importance are decided at board and management meetings attended by all directors. Moreover, various cross-company management advisory committees have been established to address important management themes. Each committee serves to accelerate and rationalize the decision-making process while supplementing the business-division system and performing a checking function.

Canon s Board of Corporate Auditors consists of four members, two of whom are outside corporate auditors. In accordance with the Board of Corporate Auditors auditing policies and their assigned duties, the auditors attend board, management, and various committee meetings; listen to business reports from the directors and others; carefully examine documents related to important decisions; and conduct strict audits of the company s business and assets.

Corporate auditors and the Board of Corporate Auditors shall receive from the external auditors an outline of their audit plan as well as reports on the results of the audit, the status of internal control systems as grasped by the external auditors, their risk assessment, significant accounting issues, and other relevant matters, and shall exchange opinions on such matters with the external auditors. Furthermore, corporate auditors may attend the external auditors field work and their closing meeting as necessary, and may from time to time request of the external auditors a report on the progress of their audit.

With regard to external audits, we established regulations related to the pre- approval of policies and procedures for both auditing and non-auditing services to reinforce the independence of our accounting firms. Based on the regulations, the Board of Corporate Auditors must approve in advance the content and related fees of contracts between the accounting firms and the company before they are entered into.

Furthermore, the Corporate Audit Center, which serves as an internal auditing division, conducts audits covering such areas as compliance and internal control systems, and provides assessments and proposals. The various relevant administrative divisions also work very closely with the Corporate Audit Center to inspect such areas as product quality, environmental issues, information security and physical security.

Canon engages Ernst & Young ShinNihon to have its financial statements audited.

The names and other details of the certified public accountants that carried out audit work for the company are listed below.

			Number of Years of
ed Public Accor	untant	Accounting Firm	Consecutive Audits
Managing	Michio	Ernst & Young	10 Years
Partner	Shibuya	ShinNihon	
Managing	Hideo	Ernst & Young	
Partner	Kojima	ShinNihon	
Managing	Eiichi	Ernst & Young	12 Years
Partner	Wada	ShinNihon	
Managing	Yuichiro	Ernst & Young	
Partner	Munakata	ShinNihon	
	Managing Partner Managing Partner Managing Partner Managing Partner Managing	Partner Shibuya Managing Hideo Partner Kojima Managing Eiichi Partner Wada Managing Yuichiro	Managing Michio Ernst & Young Partner Shibuya ShinNihon Managing Hideo Ernst & Young Partner Kojima ShinNihon Managing Eiichi Ernst & Young Partner Wada ShinNihon Managing Yuichiro Ernst & Young

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Designated Managing Hirokazu Ernst & Young Partner Partner Tanaka ShinNihon

Note 1: For those

designated partners with less than 7 years of consecutive audits, entries for the number of years of consecutive audits have been omitted.

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Note 2: This accounting firm has applied the audit partner rotation system in fulfillment of the Certified Public

Accountant Law in Japan and Japanese Institute of

Certified Public

Accountants regulations.

Furthermore, in

accordance with

the Certified

**Public** 

Accountant

Law, managing

partners are able

to conduct

audits within a

period of seven

consecutive

fiscal years for

fiscal years

beginning in

and after

April 2004.

Auditing assistants: (Certified Public Accountants: 14 persons, Junior Accountants: 12 persons, Others: 2 persons) The company has also established a code of conduct, which calls on all Canon Group employees to strictly observe and comply with all laws as well as company rules and regulations. The Canon Code of Conduct Handbook is available in eleven different languages to further raise awareness of compliance throughout the entire Canon Group

Canon has made a practice of keeping shareholders and other investors abreast of management conditions through corporate strategy conferences, quarterly conferences on operating results, individual investor conferences, and the company s Web site, and will continue to actively promote the accurate and timely disclosure of information.

Through these measures, Canon will continue to strengthen its corporate governance system based on management s strong sense of mission and ethics.

- 2) Overview of relationship between the company and outside corporate auditors in regard to personal, capital, and business relationships, and other interests
  - There are no special interests between the company and its two outside corporate auditors.
- 3) Measures implemented over the past year aimed at improving and enhancing corporate governance In January 2004 we established standing committees, namely the Corporate Ethics and Compliance Committee, and the Internal Control Committee, with the president appointed as chairman of both groups. Accordingly, the purpose of the Corporate Ethics and Compliance Committee is to examine, from various viewpoints, Canon s social responsibilities and to convey the findings to the company with the intention of raising compliance and ethical awareness. Moreover, in January 2005 the related administrative department, which had been part of the General Affairs Headquarters, was made an independent unit the Corporate Ethics and Compliance Administration Office under

the direct control of the company s president. A company director was appointed to head the office, which aims to improve the transparency and soundness of corporate activities while fostering a corporate culture characterized by an increased awareness of corporate ethics and compliance. Furthermore, in May of 2005, we distributed to all Group employees in Japan a wallet-sized compliance card, which they can use as a reference to check their behavior on a regular basis, with the aim of infusing an awareness of legal compliance and corporate ethics among employees. We plan to translate this card into several different languages and distribute it to group companies located outside Japan as well.

The Internal Control Committee not only serves to ensure the reliability of the company s financial reporting in accordance with the Sarbanes-Oxley Act, but also aims to ensure the effectiveness and efficiency of our business operations, as well as compliance with related laws, regulations, and internal controls. The committee performs reviews on control systems for the entire Canon Group and has documented control activities related to the company s operations. In the future, the committee will improve the documented internal-control processes and intensify efforts targeting more efficient operation processes.

Moreover, in February 2005, Canon Inc. established the Disclosure Committee to ensure not only that we are in compliance with applicable laws, rules, and regulations, but also to ensure that all important-information that is disclosed is accurate, complete in every detail, fair, and made available in a timely manner.

## Basic policy regarding profit distribution

With regard to profit distribution, Canon gives the highest priority to cash dividend distribution. In accordance with this policy, and based on our improved performance in fiscal 2004, we increased the full-year dividend per share from 50 yen in 2003, to 65 yen for the fiscal year ended on December 31, 2004.

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As for future dividends, we intend to maintain a stable dividend payment policy which, whenever possible, reflects our performance on a consolidated basis and also comprehensively takes into account such factors as our financial situation and capital requirements to fund future business expansion and improve profitability.

As for internal cash reserves, these funds will be used to support investment in such areas as current business expansion, new business cultivation, and strengthening our operating base.

# Basic policy regarding share trading unit

Canon maintains a basic policy of regularly reviewing its share trading unit from the standpoint of enhancing liquidity and stimulating broader investor participation.

In view of this policy, the company changed the number of shares that constitute one trading unit from 1,000 to 100, effective May 6, 2004.

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#### **Operating Results and Financial Conditions**

#### 2005 First Half in Review

Looking back at the global economy in the first half of 2005, despite worldwide concern over the economic impact of high crude oil prices and escalating costs of raw materials, economic growth was fairly steady during the term. In the United States, employment conditions continued to show improvement while consumer spending remained healthy, which helped fuel the ongoing trend of gradual expansion. In Europe, the effects of such factors as sluggish domestic demand have resulted in an economic slowdown. As for Asia, while the rate of expansion declined somewhat, China continued to realize high growth, and other Asian economies also enjoyed generally favorable performances. In Japan, such factors as improved consumer spending and an increase in capital spending fueled by favorable corporate profits indicated a trend of modest growth.

As for the markets in which the Canon Group operates, within the camera segment demand for digital single-lens-reflex (SLR) cameras continued to grow significantly in Japan and overseas markets during the term. Although sales of digital compact cameras leveled off in Japan, they remained strong in overseas markets to realize healthy growth overall. As for network digital multifunction devices (MFDs), demand shifted toward increasing multifunctionality, speed and color capability in the business market, while price competition intensified within the market for lower-speed models. Although sales of computer peripherals, including printers, grew for both multifunction and color models, the segment suffered amid severe price competition and a shift in demand toward high-performance low-priced machines. Demand for steppers, used in the production of semiconductors, tapered off because investment by manufacturers has entered a correction phase, resulting in sluggish sales. Increased demand for liquid crystal display (LCD) televisions, however, fueled growth in the market for projection aligners, which are used in the production of LCDs. The average value of the yen for the first half was ¥106.18 to the U.S. dollar and ¥136.14 to the euro, representing a year-on-year increase of almost 2% against the U.S. dollar, and a decrease of a little over 2% against the euro.

Amid these conditions, Canon s consolidated net sales for the first half increased by 6.5% from the year-ago period to ¥1,755.8 billion (U.S.\$15,818 million), boosted by a favorable rise in sales of digital cameras and color network MFDs, along with a substantial increase in sales of projection aligners used in the production of LCDs. Net income for the first half recorded a first-half high of ¥175.3 billion (U.S.\$1,579 million), a year-on-year increase of 9.0%. Canon s gross profit ratio for the half was 48.4%, a decline of 1.7 points from the 50.1% ratio recorded in the first half of 2004. Although production-reform efforts continued during the term, the decline in the gross profit ratio was mainly caused by a combination of such factors as increases in the prices of crude oil and raw materials, and severe price competition mainly among consumer products. Selling, general and administrative expenses for the first half rose 1.3% year-on-year, which was less than the growth rate of net sales during the same period; Although R&D expenditures grew by ¥4.0 billion (U.S.\$36 million) to ¥136.4 billion (U.S.\$1,229 million) during the first half, other selling, general and administrative expenses remained at the same level as the year-ago period. Operating profit ratio for the first half was 15.4%, the same rate as the year-ago period. Consequently, operating profit in the first half totaled ¥270.2 billion (U.S.\$2,434 million), a year-on-year increase of 6.6%. Other income (deductions) improved by ¥6.9 billion (U.S.\$63 million), mainly due to a ¥3.6 billion (U.S.\$33 million) improvement in interest income (expense), along with a substantial decrease in currency exchange losses on foreign-currency-denominated trade receivables. As a result, income before income taxes and minority interests in the first half totaled ¥283.7 billion (U.S.\$2,556 million), a year-on-year increase of 9.1%. The effective tax rate during the half was 35.7%, the same rate as the year-ago period. Consequently, net income for the first half of 2005 totaled \(\pm\)175.3 billion (U.S.\(\pm\)1,579 million). Basic net income per share for the first half was \(\frac{\pm}{4}\)197.61 (U.S.\(\frac{\pm}{4}\)1.78), a year-on-year increase of \(\frac{\pm}{4}\)15.77 (U.S.\(\pm\)0.14).

#### **Results by Product Segment**

In the business machine segment, demand for network digital MFDs, which are grouped in the office imaging products sub-segment, indicates a shift from monochrome machines to color models, as well as a trend toward higher-end features. Additionally, amid color network digital MFDs, the iR C3220/2620 and iR C3100 series continued to sell well and recorded healthy sales increases in both Japan and Europe. The company bolstered the strength and competitiveness of its MFD products with the Japanese-market launch in May of the iR C3170/2570 series, successor to the iR C3100 series. The company strengthened its lineup of monochrome network digital MFDs with the launch of the high-end office-use iR6570/5570 models, which contributed to the realization of expanded sales, while the low-end and mid-range office-use iR4570/3570/2870/2270 models also enjoyed healthy sales. Overall, sales of office imaging products in the first half realized a year-on-year increase of 2.4%. In the field of computer peripherals, laser beam printers enjoyed a year-on-year increase in unit sales of nearly 30%, with both monochrome systems, particularly personal-use models, and color models achieving growth. Sales in value terms also realized double-digit growth despite the effects of the shift in market demand toward lower priced models and the appreciation of the yen against the U.S. dollar. Inkjet printers recorded a considerable increase in unit sales of approximately 15%, with the PIXMA iP3000 and iP4000 models maintaining brisk sales, high-speed multifunction systems, such as the PIXIMA MP760, fueling sales growth, and the launch of popular models for markets outside of Japan, such as the PIXMA MP110/130, contributing to a stronger product lineup. Although unit sales of inkjet printers increased significantly, due to the impact of intensified price competition, sales in terms of value rose only slightly. As a result, sales of computer peripherals for the first half realized a year-on-year increase of 8.9%. Sales of business information products decreased by 10.2% due to the intentional curtailing of personal computer sales in the Japanese market. Collectively, sales of business machines during the first half totaled ¥1,197.0 billion (U.S.\$10,784 million), a year-on-year increase of 4.8%. Operating profit for the first half totaled \(\pma259.5\) billion (U.S.\(\pma2,337\) million), a year-on-year increase of 4.3%, as cost reductions realized through the integration of manufacturing and development operations cancelled out the effects of rising materials prices and the drop in retail prices.

Within the camera segment, digital SLR cameras continued to enjoy robust growth, bolstered by particularly strong sales of the EOS DIGITAL REBEL XT launched in March, along with continued strong demand for the EOS 20D, which has also led to expanded sales of interchangeable SLR lenses. The introduction of several new compact-model digital cameras the PowerShot SD500, PowerShot SD400, PowerShot A520, and PowerShot A510 also fueled sales growth. In the field of digital video camcorders, newly introduced models such as the Optura 60, Elura 90, and ZR100 recorded strong performances. As a result, overall camera sales for the first half increased by 9.2% from the year-ago period to \(\frac{3}{3}79.1\) billion (U.S.\(\frac{3}{3},416\) million). Although the operating profit ratio decreased by 1.4 points due to the effects of a decline in selling prices, operating profit for the camera segment increased year-on-year by 0.7% to \(\frac{4}{3}61.9\) billion (U.S.\(\frac{5}{3}57\) million).

In the optical and other products segment, sales of steppers, used for the production of semiconductors, decreased because investment by manufacturers has entered a correction phase. Sales of aligners for the production of LCDs enjoyed robust growth as LCD display manufacturers actively carried out new investments. As a result, first-half sales for the segment totaled \$179.7 billion (U.S.\$1,618 million), a year-on-year increase of 13.1%. Operating profit for the segment grew year-on-year by 38.8% to \$21.0 billion (U.S.\$190 million), boosted by an increase in sales volume.

#### **Cash Flow**

In the first half of 2005, although Canon maintained cash flow from operating activities of ¥258.0 billion (U.S.\$2,324 million), reflecting the substantial growth in sales and increased cash proceeds from sales, combined with an increase in net income, the figure represents a year-on-year decrease of ¥39.9 billion (U.S.\$359 million) due to the increased corporate tax payment accompanying the increase in profit last year. Capital expenditure totaled ¥174.1 billion (U.S.\$1,568 million), which was used mainly to expand production capabilities in both Japan and overseas regions, as well as to bolster the company s R&D-related infrastructure. Cash flow from investing activities totaled ¥181.1 billion (U.S.\$1,631 million). As a result, free cash flow, or cash flow from operating activities minus cash flow from investing activities, totaled ¥76.9 billion (U.S.\$693 million).

Cash flow from financing activities recorded an outlay of \$38.4 billion (U.S.\$346 million), mainly resulting from the dividend payout of \$35.5 billion (U.S.\$320 million), an increase of \$4.7 billion (U.S.\$42 million) over the previous

year. Consequently, cash and cash equivalents remained at a high level, totaling ¥935.9 billion (U.S.\$8,432 million), an increase of ¥48.1 billion (U.S.\$434 million) from the end of the previous year.

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#### Non-consolidated Results and Dividend

Canon Inc. s non-consolidated net sales during the first half increased by 7.4% year on year to \(\xi\)1,158.5 billion (U.S.\(\xi\)10,437 million), and ordinary profit also grew by 6.3% to \(\xi\)210.1 billion (U.S.\(\xi\)1,893 million). Non-consolidated net income increased 8.6% to \(\xi\)137.9 billion (U.S.\(\xi\)1,243 million) owing to a decrease in the effective tax rate compared with the previous year.

The Board of Directors is planning to increase the interim dividend by \(\xi\)7.50 (U.S.\(\xi\)0.07) to \(\xi\)32.50 (U.S.\(\xi\)0.29) per share.

#### Outlook

Regarding the outlook for the global economy in the third quarter and thereafter, although prospects remain uncertain due to the decline in corporate profits caused by increasing prices for crude oil and raw materials, and concern over exchange rate trends such as the revaluation of the Chinese yuan, the global economy is likely to continue its course toward modest recovery.

In the businesses in which Canon is involved, demand in the digital-camera market, primarily overseas, is expected to continue growing. Competition in the MFD market will likely intensify with the introduction of network digital MFDs with increasingly advanced features to support solutions businesses, and the launch of new color digital network MFD models in response to growing market demand for color multifunction office systems. As for laser beam printers, while stable demand is projected to fuel increased unit sales of full-color models, severe price competition and shifting demand toward lower-priced models is expected to continue. Within the semiconductor-production equipment market, despite the slowdown in capital expenditure by semiconductor manufacturers and a leveling off of market growth, demand for projection aligners is expected to remain strong.

The company has revised its forecasts for the 2005 fiscal year and now anticipates consolidated net sales of \(\frac{\pmathbf{\pm

\_9.

Millions of yen

Year ended

Year ending

#### **Table of Contents**

# Consolidated Outlook Fiscal year

	1.	our circi	115		1 car chaca	
					December	Change
	Decer	nber 31	, 2005	Change	31, 2004	(%)
	Previous					
	Outlook	Rev	ised Outlook			
	(A)		(B)	(B - A)	Results (C)	(B / C)
Net sales	¥3,650,000	¥	3,680,000	¥30,000	¥ 3,467,853	+ 6.1%
Income before income taxes and	, ,		, ,	ŕ		
minority interests	593,000		594,000	1,000	552,116	+ 7.6%
Net income	367,000		367,000	ŕ	343,344	+ 6.9%
	·		•			
Non-consolidated Outlook						
Fiscal year						
		Milli	ons of yen			
	Yea	ar endir	ng		Year ended	
					December	Change
	Decem	ber 31,	2005	Change	31, 2004	(%)
	Previous			_		
	Outlook	Revi	sed Outlook			
	(A)		(B)	(B - A)	Results (C)	(B / C)
Net sales	¥ 2,460,000	¥	2,446,000	¥ (14,000)	¥2,278,374	+ 7.4%
Ordinary profit	427,000		427,000	, , ,	396,250	+ 7.8%
Net income	270,000		277,000	7,000	249,251	+ 11.1%

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate. expect, intend, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon stargeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

#### CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

## **GROUP POSITION**

## 1. NUMBER OF GROUP COMPANIES

## 2. GROUP STRUCTURE AND MAJOR GROUP COMPANIES

Notes: 1. The companies with (\*) are affiliated companies (equity method).

2. Following subsidiaries are listed on domestic stock exchange.

Tokyo Stock Exchange (1st section): Canon Sales Co., Inc., Canon Electronics Inc., Canon Finetech Inc.

Tokyo Stock Exchange (2nd section): Canon Software Inc.

JASDAQ: Nisca Corporation.

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#### CANON INC. AND SUBSIDIARIES

#### **CONSOLIDATED**

# 1. CONSOLIDATED STATEMENTS OF INCOME

# **Results for the second quarter**

					ousands of	
Millio	ns of yen			U	.S. dollars	
Three	Three				Three	
months	months				months	
ended	ended				ended	
,	June 30,				June 30,	
		Chai	nge(%)		2005	
(Unaudited)	(Unaudited)			(U	Inaudited)	
,	¥ 850,368	+	7.3	\$	8,220,477	
472,097	420,058				4,253,126	
440,376	430,310	+	2.3		3,967,351	
313,469	310,457				2,824,045	
126,907	119,853	+	5.9		1,143,306	
3,289	1,719				29,631	
(303)	(667)				(2,730)	
4,389	3,207				39,541	
7,375	4,259				66,442	
134,282	124,112	+	8.2		1,209,748	
48,874	44,154				440,307	
85,408	79,958				769,441	
3,197	3,462				28,801	
¥ 82,211	¥ 76,496	+	7.5	\$	740,640	
	Three months ended June 30, 2005 (Unaudited) ¥ 912,473 472,097 440,376 313,469 126,907 3,289 (303) 4,389 7,375 134,282 48,874 85,408 3,197	months ended       months ended         June 30,       June 30,         2005       2004         (Unaudited)       (Unaudited)         ¥ 912,473       ¥ 850,368         472,097       420,058         440,376       430,310         313,469       310,457         126,907       119,853         3,289       1,719         (303)       (667)         4,389       3,207         7,375       4,259         134,282       124,112         48,874       44,154         85,408       79,958         3,197       3,462	Three months months ended June 30, June 30, 2005 2004 Char (Unaudited) (Unaudited) \$\frac{\pmathbf{Y}}{\pmathbf{Y}}\frac{1}{2}\frac{4}{4}\frac{1}{3}	Three months months ended ended June 30, June 30, 2005 2004 Change(%) (Unaudited) (Unaudited) ¥912,473 ¥ 850,368 + 7.3 472,097 420,058  440,376 430,310 + 2.3 313,469 310,457  126,907 119,853 + 5.9  3,289 1,719 (303) (667) 4,389 3,207  7,375 4,259  134,282 124,112 + 8.2 48,874 44,154  85,408 79,958 3,197 3,462	Millions of yen       U         Three       Three         months       ended       general         June 30,       2005       2004       Change(%)         (Unaudited)       (Unaudited) <th c<="" td=""></th>	

Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments. Comprehensive income for three months ended June 30, 2005 and 2004 were JPY86,568 million (U.S.\$779,892 thousand) and JPY86,627 million, respectively.

# Results for the first half

		Thousands of	
3 4:11:	C	11.0 1.11	Millions of
	ns of yen	U.S. dollars	yen
Six			
months	Six months	Six months	Year ended

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		ended une 30,		ended June 30,				ended June 30,	De	cember 31,
	Ū	2005		2004	Chan	ige(%)		2005		2004
Net sales	•	naudited) 1,755,840	(U ¥	Inaudited) 1,648,420	+	6.5	(U \$	Jnaudited) 15,818,378	¥	3,467,853
Cost of sales		905,800		822,653				8,160,360		1,754,510
Gross profit Selling, general and administrative		850,040		825,767	+	2.9		7,658,018		1,713,343
expenses		579,851		572,391				5,223,883		1,169,550
Operating profit Other income (deductions):		270,189		253,376	+	6.6		2,434,135		543,793
Interest and dividend income		5,970		3,027				53,784		7,118
Interest expense		<b>(771)</b>		(1,438)				(6,946)		(2,756)
Other, net		8,345		5,009				75,180		3,961
		13,544		6,598				122,018		8,323
Income before income taxes and										
minority interests		283,733		259,974	+	9.1		2,556,153		552,116
Income taxes		101,268		92,745				912,324		194,014
Income before minority interests		182,465		167,229				1,643,829		358,102
Minority interests		7,197		6,453				64,838		14,758
Net income	¥	175,268	¥	160,776	+	9.0	\$	1,578,991	¥	343,344

Note: Canon s comprehensive income consists of net income, change in foreign currency translation adjustments, change in net unrealized gains (losses) on securities, change in net gains (losses) on derivative financial instruments and change in minimum pension liability adjustments. Comprehensive income for six months ended June 30, 2005 and 2004 were JPY189,093 million (U.S.\$1,703,541 thousand) and JPY160,466 million, respectively.

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**CONSOLIDATED** 

# **Table of Contents**

# CANON INC. AND SUBSIDIARIES

# 2. DETAILS OF SALES

# Results for the second quarter

\$ 2,637,081 2,571,577 228,072 5,436,730
2,571,577 228,072
228,072
5 126 720
1,975,144
808,603
\$ 8,220,477
Thousands of U.S. dollars Three months ended June 30, 2005 (Unaudited) \$ 1,874,090
-,,
2,427,054
2,651,622
1,267,711
6,346,387
\$ 8,220,477
Millions of yen Year ended

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Sales by product Business machines:	Six months ended June 30, 2005 (Unaudited)	ended June 30, 2004 (Unaudited)	Change(%)	ended June 30, 2005 (Unaudited)	December 31, 2004
Office imaging products	¥ 567,799	¥ 554,248	+ 2.4	\$ 5,115,306	¥ 1,120,972
Computer peripherals	577,737	530,672	+ 8.9	5,204,838	1,149,914
Business information products	51,495	57,341	10.2	463,919	117,067
	1,197,031	1,142,261	+ 4.8	10,784,063	2,387,953
Cameras	379,152	347,333	+ 9.2	3,415,784	763,079
Optical and other products	179,657	158,826	+ 13.1	1,618,531	316,821
Total	¥1,755,840	¥ 1,648,420	+ 6.5	\$ 15,818,378	¥ 3,467,853
	Millior	ns of yen		Thousands of U.S. dollars	Millions of yen
	Six	,			<b>y</b> ===
	months ended June 30,	Six months ended June 30,		Six months ended June 30,	Year ended December 31,
Sales by region	2005	2004	Change(%)	2005	2004
	(Unaudited)	(Unaudited)		(Unaudited)	
Japan	¥ 416,118	¥ 413,762	+ 0.6	\$ 3,748,811	¥ 849,734
Overseas:					
Americas	518,126	494,881	+ 4.7	4,667,802	1,059,425
Europe	551,666	515,567	+ 7.0	4,969,964	1,093,295
Other areas	269,930	224,210	+ 20.4	2,431,801	465,399
	1,339,722	1,234,658	+ 8.5	12,069,567	2,618,119
Total	¥ 1,755,840	¥ 1,648,420	+ 6.5	\$ 15,818,378	¥ 3,467,853

Notes: 1. The primary products included in each of the product segments are as follows: Business machines:

Office imaging products: Office network digital multifunction devices (MFDs) / Color

network digital MFDs / Office copying machines / Personal-use

copying machines / Full-color copying machines / etc.

Computer peripherals: Laser beam printers/Single function inkjet printers / Inkjet

multifunction peripherals / Image scanners / etc.

Business information products Computer information systems / Micrographic equipment /

Personal information products / etc.

Cameras : SLR cameras / Compact cameras / Digital cameras / Digital video camcorders / etc.

Optical and other products : Semiconductor production equipment / Mirror projection mask

aligners for LCD panels / Broadcasting equipment / Medical

equipment / Components / etc.

2. The principal countries and regions included in each regional category are as follows:

Americas: United States of America, Canada, Latin America / Europe: England, Germany, France,

Netherlands /

Other Areas: Asian regions, China, Oceania

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# CANON INC. AND SUBSIDIARIES

## **CONSOLIDATED**

# 3. SEGMENT INFORMATION BY PRODUCT

# **Results for the second quarter**

Business machines	Millio Three months ended June 30, 2005 (Unaudited)	r Ji	Three months ended une 30, 2004 naudited)	Cha	ange(%)	U	nousands of U.S. dollars Three months ended June 30, 2005 Unaudited)
Net sales: Unaffiliated customers Intersegment	¥ 603,477	¥	582,947	+	3.5	\$	5,436,730
Total	603,477		582,947	+	3.5		5,436,730
Operating cost and expenses	484,852		458,780	+	5.7		4,368,036
Operating profit	118,625		124,167		4.5		1,068,694
Cameras Net sales: Unaffiliated customers Intersegment	¥ 219,241	¥	190,108	+	15.3	\$	1,975,144
Total	219,241		190,108	+	15.3		1,975,144
Operating cost and expenses	181,202		157,872	+	14.8		1,632,450
Operating profit	38,039		32,236	+	18.0		342,694
Optical and other products Net sales: Unaffiliated customers	¥ 89,755	¥	77,313	+	16.1	\$	808,603
Intersegment	36,637		34,858	+	5.1		330,063
Total	126,392		112,171	+	12.7		1,138,666
Operating cost and expenses	118,032		108,759	+	8.5		1,063,352
Operating profit	8,360		3,412	+	145.0		75,314
Corporate and Eliminations Net sales: Unaffiliated customers	¥	¥				\$	

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Intersegment	(36,637)		(34,858)			(330,063)
Total	(36,637)		(34,858)			(330,063)
Operating cost and expenses	1,480		5,104		71.0	13,333
Operating profit	(38,117)		(39,962)			(343,396)
Consolidated Net sales: Unaffiliated customers Intersegment	¥912,473	¥	850,368	+	7.3	\$ 8,220,477
Total	912,473		850,368	+	7.3	8,220,477
Operating cost and expenses	785,566		730,515	+	7.5	7,077,171
Operating profit	126,907		119,853	+	5.9	1,143,306

Note: General corporate expenses of JPY38,121 million (U.S.\$343,432 thousand) and JPY39,962 million in the three months ended June 30, 2005 and 2004, respectively, are included in Corporate and Eliminations.

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# CANON INC. AND SUBSIDIARIES

# Results for the first half

**CONSOLIDATED** 

				Thousands of	Marin C	
		ns of yen		U.S. dollars	Millions of yen	
Business machines	Six months ended June 30, 2005 (Unaudited)	Six months ended June 30, 2004 (Unaudited)	Change(%)	Six months ended June 30, 2005 (Unaudited)	Year ended December 31, 2004	
Net sales: Unaffiliated customers Intersegment	¥1,197,031	¥ 1,142,261	+ 4.8	\$ 10,784,063	¥ 2,387,953	
Total	1,197,031	1,142,261	+ 4.8	10,784,063	2,387,953	
Operating cost and expenses	937,578	893,500	+ 4.9	8,446,649	1,866,869	
Operating profit	259,453	248,761	+ 4.3	2,337,414	521,084	
Cameras Net sales: Unaffiliated customers Intersegment	¥ 379,152	¥ 347,333	+ 9.2	\$ 3,415,784	¥ 763,079	
Total	379,152	347,333	+ 9.2	3,415,784	763,079	
Operating cost and expenses	317,298	285,902	+ 11.0	2,858,541	632,281	
Operating profit	61,854	61,431	+ 0.7	557,243	130,798	
Optical and other products Net sales: Unaffiliated customers Intersegment	¥ 179,657 71,818	¥ 158,826 65,556	+ 13.1 + 9.6	\$ 1,618,531 647,009	¥ 316,821 138,419	
Total	251,475	224,382	+ 12.1	2,265,540	455,240	
Operating cost and expenses	230,436	209,223	+ 10.1	2,075,999	426,408	
Operating profit	21,039	15,159	+ 38.8	189,541	28,832	
Corporate and Eliminations Net sales: Unaffiliated customers	¥	¥		\$	¥	

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Intersegment	(71,818)	(65,556)			(647,009)		(138,419)
Total	(71,818)	(65,556)			(647,009)		(138,419)
Operating cost and expenses	339	6,419	94	1.7	3,054		(1,498)
Operating profit	(72,157)	(71,975)			(650,063)		(136,921)
Consolidated Net sales: Unaffiliated customers Intersegment	¥1,755,840	¥ 1,648,420	+ (	5.5	\$ 15,818,378	¥	3,467,853
Total	1,755,840	1,648,420	+ (	5.5	15,818,378		3,467,853
Operating cost and expenses	1,485,651	1,395,044	+ (	5.5	13,384,243		2,924,060
Operating profit	270,189	253,376	+ (	5.6	2,434,135		543,793

Note: General corporate expenses of JPY72,160 million (U.S.\$650,090 thousand) and JPY72,045 million in the six months ended June 30, 2005 and 2004, respectively, are included in Corporate and Eliminations.

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# CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

# 4. SEGMENT INFORMATION BY GEOGRAPHIC AREA Results for the first half

							Tl	nousands of	1	Millions of
		Millior x months ended June 30,	S	yen ix months ended June 30,				J.S. dollars six months ended	Y	yen Year ended ecember 31,
		2005 naudited)		2004 Jnaudited)	Cha	inge(%)		ne 30, 2005 Unaudited)		2004
<b>Japan</b> Net sales:	(-		(-				(-			
Unaffiliated customers Intersegment	¥	481,444 958,506	¥	445,019 892,228	+	8.2 7.4	\$	4,337,333 8,635,190	¥	919,153 1,882,973
Total		1,439,950		1,337,247	+	7.7		12,972,523		2,802,126
Operating cost and expenses		1,129,146		1,046,858	+	7.9		10,172,487		2,206,141
Operating profit		310,804		290,389	+	7.0		2,800,036		595,985
Americas Net sales:										
Unaffiliated customers Intersegment	¥	516,933 4,593	¥	493,806 4,410	+	4.7 4.1	\$	4,657,054 41,378	¥	1,057,066 8,863
Total		521,526		498,216	+	4.7		4,698,432		1,065,929
Operating cost and expenses		503,674		474,343	+	6.2		4,537,603		1,025,628
Operating profit		17,852		23,873		25.2		160,829		40,301
Europe Net sales:										
Unaffiliated customers Intersegment	¥	550,401 1,114	¥	514,366 1,605	+	7.0 30.6	\$	4,958,568 10,036	¥	1,090,712 4,161
Total		551,515		515,971	+	6.9		4,968,604		1,094,873
Operating cost and expenses		537,469		506,030	+	6.2		4,842,063		1,071,552
Operating profit		14,046		9,941	+	41.3		126,541		23,321
Others Net sales: Unaffiliated customers	¥	207,062	¥	195,229	+	6.1	\$	1,865,423	¥	400,922

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Intersegment	292,479	266,909	+	9.6	2,634,946	591,677
Total	499,541	462,138	+	8.1	4,500,369	992,599
Operating cost and expenses	485,679	448,005	+	8.4	4,375,486	965,080
Operating profit	13,862	14,133		1.9	124,883	27,519
Corporate and Eliminations Net sales: Unaffiliated customers Intersegment	¥ (1,256,692)	¥ (1,165,152)			\$ (11,321,550)	¥ (2,487,674)
Total	(1,256,692)	(1,165,152)			(11,321,550)	(2,487,674)
Operating cost and expenses	(1,170,317)	(1,080,192)			(10,543,396)	(2,344,341)
Operating profit	(86,375)	(84,960)			(778,154)	(143,333)
Consolidated Net sales: Unaffiliated customers Intersegment	¥ 1,755,840	¥ 1,648,420	+	6.5	\$ 15,818,378	¥ 3,467,853
Total	1,755,840	1,648,420	+	6.5	15,818,378	3,467,853
Operating cost and expenses	1,485,651	1,395,044	+	6.5	13,384,243	2,924,060
Operating profit	270,189	253,376	+	6.6	2,434,135	543,793

Note: General corporate expenses of JPY72,160 million (U.S.\$650,090 thousand) and JPY72,045 million for the six months ended June 30, 2005 and 2004, respectively, are included in Corporate and Eliminations.

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# CANON INC. AND SUBSIDIARIES

# **CONSOLIDATED**

# 5. CONSOLIDATED BALANCE SHEETS

ASSETS	As of June 30, 2005 (Unaudited)	Millions of yen As of Dec. 31, 2004	Change	Thousands of  U.S. dollars  As of  June 30,  2005  (Unaudited)	Millions of yen As of June 30, 2004 (Unaudited)
Current assets: Cash and cash equivalents Marketable securities Trade receivables, net Inventories Prepaid expenses and other current assets	¥ 935,921	¥ 887,774	¥ 48,147	\$ 8,431,721	¥ 811,221
	1,236	1,554	(318)	11,135	1,369
	542,192	602,790	(60,598)	4,884,613	526,980
	485,887	489,128	(3,241)	4,377,360	486,623
	249,867	250,906	(1,039)	2,251,054	245,530
Total current assets Noncurrent receivables Investments Property, plant and equipment, net Other assets	2,215,103	2,232,152	(17,049)	19,955,883	2,071,723
	14,162	14,567	(405)	127,586	14,999
	99,808	97,461	2,347	899,171	73,707
	1,042,448	961,714	80,734	9,391,423	891,248
	285,904	281,127	4,777	2,575,712	301,788
Total assets	¥ 3,657,425	¥ 3,587,021	¥ 70,404	\$ 32,949,775	¥ 3,353,465
LIABILITIES AND STOCKHOLDERS EQUITY Current liabilities: Short-term loans and current portion of long-term debt Trade payables Income taxes Accrued expenses Other current liabilities	¥ 11,645	¥ 9,879	¥ 1,766	\$ 104,910	¥ 17,152
	437,210	465,396	(28,186)	3,938,829	470,817
	78,324	105,565	(27,241)	705,622	80,639
	197,405	205,296	(7,891)	1,778,423	180,164
	181,525	197,029	(15,504)	1,635,360	121,532
Total current liabilities Long-term debt, excluding	906,109	983,165	(77,056)	8,163,144	870,304
current installments Accrued pension and severance cost Other noncurrent liabilities	25,056	28,651	(3,595)	225,730	35,733
	124,816	132,522	(7,706)	1,124,468	237,152
	45,425	45,993	(568)	409,235	37,110
Total liabilities	1,101,406	1,190,331	(88,925)	9,922,577	1,180,299

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Minority interests Stockholders equity:	192,049	186,794	5,255	1,730,171	166,432
Common stock	174,153	173,864	289	1,568,946	173,514
Additional paid-in capital	402,013	401,773	240	3,621,738	401,558
Retained earnings	1,880,627	1,740,834	139,793	16,942,586	1,580,425
Accumulated other	1,000,027	1,7 .0,00 .	10,,,,,	10,5 12,000	1,000,120
comprehensive income (loss)	(87,487)	(101,312)	13,825	(788,171)	(143,585)
Treasury stock	(5,336)	(5,263)	(73)	(48,072)	(5,178)
<b>,</b>	(- ) /	(-,,	()	( - )-	(-,,
Total stockholders equity	2,363,970	2,209,896	154,074	21,297,027	2,006,734
Total liabilities and stockholders					
equity	¥ 3,657,425	¥ 3,587,021	¥ 70,404	\$ 32,949,775	¥ 3,353,465
				Th 1 6	
				Thousands of	Millions of
	Million	a of von		U.S. dollars	
	As of	As of		As of	yen As of
	June 30,	Dec. 31,		June 30,	AS OI
	2005	2004		2005	June 30, 2004
	(Unaudited)	2004		(Unaudited)	(Unaudited)
Allowance for doubtful	(Chauditeu)			(Chauaitea)	(Chadanca)
receivables	¥ 11,469	¥ 11,657		\$ 103,324	¥ 12,992
Accumulated depreciation	1,185,569	1,173,305		10,680,802	1,138,228
Accumulated other	1,100,000	1,170,000		10,000,002	1,100,220
comprehensive income (loss):					
Foreign currency translation					
adjustments	(66,702)	(79,751)		(600,919)	(85,849)
Net unrealized gains (losses) on	, , ,	. , ,		, , ,	, , ,
securities	6,836	7,470		61,585	7,123
Net gains (losses) on derivative	•				
financial instruments	67	(693)		604	184
Minimum pension liability					
adjustments	(27,688)	(28,338) -17-		(249,441)	(65,043)

# CANON INC. AND SUBSIDIARIES

## **CONSOLIDATED**

# 6. CONSOLIDATED STATEMENTS OF RETAINED EARNINGS

			Thousands of	
	Million <b>Si</b> x	ns of yen	U.S. dollars	Millions of yen
	months ended June 30,	Six months ended June 30,	Six months ended June 30,	Year ended December 31,
	2005 (Unaudited)	2004 (Unaudited)	2005 (Unaudited)	2004
Balance at beginning of period Net income Cash dividends	¥1,740,834 175,268 (35,475)	¥ 1,450,440 160,776 (30,791)	\$ 15,683,190 1,578,991 (319,595)	¥ 1,450,440 343,344 (52,950)
Balance at end of period	¥ 1,880,627	¥ 1,580,425	\$ 16,942,586	¥ 1,740,834

# 7. CONSOLIDATED STATEMENTS OF CASH FLOWS

				Th	nousands of		
						M	illions of
	Million	ns of y	yen	U	J.S. dollars		yen
	Six						
	months	Si	x months	$\mathbf{S}$	ix months	Ye	ear ended
	ended		ended		ended	Dec	cember 31,
	June 30,	J	une 30,		June 30,		
	2005		2004		2005		2004
	(Unaudited)	(U	naudited)	(Unaudited)			
Cash flows from operating activities:							
Net income	¥ 175,268	¥	160,776	\$	1,578,991	¥	343,344
Adjustments to reconcile net income to net							
cash provided by operating activities:							
Depreciation and amortization	98,556		87,380		887,892		192,692
Loss on disposal of property, plant and							
equipment	3,213		7,488		28,946		24,597
Deferred income taxes	8,608		10,937		77,550		9,060
Decrease (increase) in trade receivables	59,839		11,529		539,090		(53,595)
Decrease (increase) in inventories	7,161		(43,430)		64,514		(40,050)
Increase (decrease) in trade payables	(30,174)		75,589		(271,838)		65,873
Increase (decrease) in income taxes	(27,171)		(2,735)		(244,784)		21,689
Increase (decrease) in accrued expenses	(10,274)		(9,584)		(92,559)		8,196
Decrease in accrued pension and severance							
cost	(5,945)		(1,053)		(53,559)		(16,924)
Other, net	(21,120)		930		(190,270)		6,647
Net cash provided by operating activities Cash flows from investing activities:	257,961		297,827		2,323,973		561,529

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Purchase of property, plant and equipment Proceeds from sale of property, plant and	(174,084)		(125,590)	(1,568,324)		(256,714)
equipment	6,637		2,906	59,793		7,431
Purchase of available-for-sale securities Proceeds from sale of available-for-sale	(381)		(28)	(3,432)		(21,932)
securities	2,371		9,733	21,360		9,735
Purchase of other investments	(4,105)		(673)	(36,982)		(8,628)
Other, net	(11,494)		3,732	(103,550)		17,141
Net cash used in investing activities Cash flows from financing activities:	(181,056)		(109,920)	(1,631,135)		(252,967)
Proceeds from issuance of long-term debt	735		275	6,622		2,115
Repayment of long-term debt	(3,384)		(28,599)	(30,486)		(43,175)
Increase (decrease) in short-term loans	1,544		(2,654)	13,910		(3,046)
Dividends paid	(35,475)		(30,791)	(319,595)		(52,950)
Other, net	(1,829)		(2,557)	(16,478)		(5,212)
Net cash used in financing activities Effect of exchange rate changes on cash and	(38,409)		(64,326)	(346,027)		(102,268)
cash equivalents	9,651		(2,658)	86,946		(8,818)
Net increase in cash and cash equivalents Cash and cash equivalents at beginning of	48,147		120,923	433,757		197,476
period period	887,774		690,298	7,997,964		690,298
Cash and cash equivalents at end of period	¥ 935,921	¥	811,221	\$ 8,431,721	¥	887,774
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### CANON INC. AND SUBSIDIARIES

CONSOLIDATED

### 8. BASIS OF PRESENTATION AND SIGNIFICANT ACCOUNTING POLICIES

### (1) CHANGES IN GROUP OF ENTITIES

**Subsidiaries** 

Addition: 5 companies Removal: 2 companies

Affiliates (Carried at Equity Basis) Removal: 1 company

### (2) SIGNIFICANT ACCOUNTING POLICIES

The accompanying consolidated financial statements reflect the adjustments which management believes are necessary to conform them with accounting principles generally accepted in the United States of America, except for the segment information, as required by Statement of Financial Accounting Standards No.131, Disclosures about Segments of an Enterprise and Related Information.

### 1. Marketable Securities and Investments

Canon s consolidated financial statements are based on Statement of Financial Accounting Standards No. 115 (SFAS 115), Accounting for Certain Investments in Debt and Equity Securities. Under SFAS 115, certain investments in debt and equity securities should be classified as trading, available-for-sale or held-to-maturity. Canon s debt securities and marketable equity securities consist of available-for-sale and held-to-maturity securities. Unrealized holding gains and losses, net of the related tax effect, on available-for-sale securities are excluded from earnings and are reported as a separate component of other comprehensive income (loss) until realized.

### 2. Inventories

Inventories are stated at the lower of cost or market value. Cost is determined principally by the average method for domestic inventories and the first-in, first-out method for overseas inventories.

### 3. Depreciation

Depreciation is calculated principally by the declining-balance method over the estimated useful lives of assets.

### 4. Accrued pension and severance cost

Canon has been adopting Statement of Financial Accounting Standards No.87, Employer's Accounting for Pensions.

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CANON INC. AND SUBSIDIARIES

**CONSOLIDATED** 

### 9. MARKETABLE SECURITIES AND DERIVATIVE CONTRACTS

### (1) MARKET VALUE ON MARKETABLE SECURITIES

Mil	lions	of	ven

		As of June 30, 2005						As of December 31, 2004					
	Acq	Acquisition E		Estimated Fair		Unrealized Holding		Acquisition		Estimated Fair		realized Iolding	
		Cost audited)		Value naudited)		ns/Losses naudited)	(	Cost	,	Value	Gai	ns/Losses	
Current: Available-for-sale:	(		(		(								
Corporate debt securities	¥		¥		¥		¥	138	¥	138	¥		
Bank debt securities		71		71				71		71			
Fund trust								92		132		40	
Equity securities		1,033		1,165		132		1,117		1,213		96	
	¥	1,104	¥	1,236	¥	132	¥	1,418	¥	1,554	¥	136	
Noncurrent: Available-for-sale: Governmental bond													
securities	¥	512	¥	534	¥	22	¥	536	¥	537	¥	1	
Corporate debt securities		72		78		6		56		75		19	
Fund trust		2,553		3,243		690		2,064		2,626		562	
Equity securities Held-to-maturity		9,068		24,597		15,529		9,185		25,737		16,552	
Corporate debt securities	2	21,210		21,210			2	21,460		21,460			
	¥3	33,415	¥	49,662	¥	16,247	¥3	33,301	¥	50,435	¥	17,134	

# Thousands of U.S. dollars

As of June 30, 2005

	•	quisition Cost audited)	Fa	timated ir Value naudited)	H Gair	realized olding ns/Losses audited)
Current:						
Available-for-sale:						
Corporate debt securities	\$		\$		\$	
Bank debt securities		640		640		
Fund trust						
Equity securities		9,306		10,495		1,189
	\$	9,946	\$	11,135	\$	1,189

Noncurrent:

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Available-for-sale:			
Governmental bond securities	\$ 4,612	\$ 4,810	\$ 198
Corporate debt securities	649	703	54
Fund trust	23,000	29,216	6,216
Equity securities	81,694	221,595	139,901
Held-to-maturity			
Corporate debt securities	191,081	191,081	
	\$ 301,036	\$ 447,405	\$ 146,369
		-20-	

### CANON INC. AND SUBSIDIARIES

### (2) DERIVATIVE CONTRACTS

**CONSOLIDATED** 

			Million	s of yen		Thousands of U.S. dollars			
	As of Jun	ie 30, 2	2005	As of Dec	embe	er 31,	As of Jun	e 30,	2005
	Contract E Amount	Esti	imated Fair	Contract	Estimated Fair		Contract	Estimated	
			alue udited)	Amount		Value	Amount (Unaudited)		air Value naudited)
Trade receivables and anticipated sales transactions:	,	·	ŕ				, , , ,	·	ŕ
To sell foreign currencies To buy foreign	¥520,017	¥	(5,832)	¥ 584,208	¥	(4,714)	\$ 4,684,838	\$	(52,541)
currencies	35,939		(1,376)	34,201 -21-		(1,431)	323,775		(12,396)

CANON INC.

### NON-CONSOLIDATED

# 1. NON-CONSOLIDATED STATEMENTS OF INCOME (Parent company only)

		Millior <b>Six</b>	s of y	en			M	illions of
		nonths ended	Si	x months ended				yen ear ended ecember
	June 30, 2005			June 30, 2004		ige(%)		31, 2004
Net sales Cost of sales	¥1	,158,478 741,242	¥ 1	1,078,553 666,940	+	7.4	¥	2,278,374 1,433,570
Gross profit Selling, general and administrative expenses		417,236 225,089		411,613 221,209	+	1.4		844,804 461,520
Operating profit Other income (deductions):		192,147		190,404	+	0.9		383,284
Interest and dividend income		7,627		7,131				13,185
Interest expense		(33)		(54)				(106)
Other, net		10,384		190				(113)
		17,978		7,267				12,966
Ordinary profit		210,125		197,671	+	6.3		396,250
Non-ordinary gain (loss), net		(315)		(884)				(10,427)
Income before income taxes		209,810		196,787				385,823
Income taxes		71,872		69,751				136,572
Net income	¥	137,938	¥	127,036	+	8.6	¥	249,251
Earnings per share:		Ŋ	/en					Yen
Basic	¥	155.52	¥	143.68			¥	281.30

### 2. DETAILS OF SALES

 $(\ Parent\ company\ only\ )$ 

Sales by product

Millions of yen	ns of yen	
Six		Millions of
months	Six months	yen
ended	ended	Year ended
June 30,	June 30,	December 31,

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D : 1:	2005			2004	Change(%)		2004			
Business machines:  Office Imaging Products	¥	257,592	¥	245,470	+	4.9	¥	500,940		
Computer peripherals	1	506,408	1	450,171	+	12.5	•	978,247		
7 · · · · · · · · · · · · · · · · · · ·		,						,		
		764,000		695,641	+	9.8		1,479,187		
Cameras		279,682		287,839		2.8		604,474		
Optical and other products		114,796		95,073	+	20.7		194,713		
Total	¥	1,158,478	¥	1,078,553	+	7.4	¥	2,278,374		
Sales by region										
	Millions of yen  Six Millions of months Six months yen  Lune 30 Year and ad									
							N	Millions of		
								•		
			J	June 30,				ear ended		
	Six			ended	Ol	(01)	December 31,			
Japan	¥	2005 159,218	¥	2004 175,748	Cna	nge(%) 9.4	¥	2004 359,840		
Overseas:	+	139,210	+	173,740		J. <del>4</del>	+	339,640		
Americas		385,418		357,279	+	7.9		784,028		
Europe		399,653		377,073	+	6.0		775,218		
Other areas		214,189		168,453	+	27.2		359,288		
		000 260		002 905		10.7		1 010 524		
		999,260		902,805	+	10.7		1,918,534		
Total	¥1	1,158,478	¥	1,078,553	+	7.4	¥	2,278,374		
		-22-								

CANON INC.

NON-CONSOLIDATED

# $\frac{3.\;NON\text{-}CONSOLIDATED\;BALANCE\;SHEETS}{\text{( Parent company only )}}$

			Millions	of yen	
	As of	г	As of December		As of
	June 30,	1	31,		June 30,
	2005		2004	Change	2004
ASSETS					
Current assets: Cash	¥ 305,649	¥	294,479	¥ 11,170	¥ 282,523
Trade receivables	698,964	т	740,296	(41,332)	661,837
Marketable securities	0,0,,,01		132	(132)	138
Inventories	191,896		200,314	(8,418)	195,094
Prepaid expenses and other current assets	140,538		133,995	6,543	132,130
Allowance for doubtful accounts	(2,860)		(2,873)	13	(6,017)
Total current assets	1,334,187		1,366,343	(32,156)	1,265,705
Fixed assets:					
Net property, plant and equipment	643,814		569,392	74,422	501,221
Intangibles	22,607		19,834	2,773	18,761
Investments and other fixed assets	427,460		429,331	(1,871)	420,505
Allowance for doubtful accounts	(97)		(97)		(71)
Total fixed assets	1,093,784		1,018,460	75,324	940,416
Total assets	¥ 2,427,971	¥	2,384,803	¥ 43,168	¥2,206,121
LIABILITIES AND STOCKHOLDERS					
EQUITY					
Current liabilities:	Y. 444.044	••	212 120	** 4.60.	** 202 456
Trade payables	¥ 313,833	¥	312,138	¥ 1,695	¥ 302,476
Short-term loans Accrued income taxes	40,597 61,160		37,732 81,387	2,865	53,970 62,214
Other current liabilities	172,067		206,596	(20,227) (34,529)	134,214
Other current habilities	172,007		200,370	(34,327)	134,214
Total current liabilities	587,657		637,853	(50,196)	552,874
Convertible debenture	1,219		1,796	(577)	2,496
Accrued pension and severance cost	84,555		92,595	(8,040)	99,533
Accrued directors retirement benefits	1,157		1,152	5	1,058
Total noncurrent liabilities	86,931		95,543	(8,612)	103,087
Total liabilities	674,588		733,396	(58,808)	655,961

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Stockholders equity:				
Common stock	174,153	173,864	289	173,514
Capital Surplus	305,681	305,392	289	305,042
Retained earnings	1,271,141	1,168,877	102,264	1,068,820
Net unrealized gains on securities	7,744	8,537	(793)	7,962
Treasury stock	(5,336)	(5,263)	(73)	(5,178)
Total stockholders equity	1,753,383	1,651,407	101,976	1,550,160
Total liabilities and stockholders equity	¥2,427,971	¥ 2,384,803	¥ 43,168	¥ 2,206,121
				Millions of
	Million	ns of yen		yen
	As of	As of		As of
		December		
	June 30,	31,		June 30,
	2005	2004		2004
Accumulated depreciation	¥ <b>660,558</b> -23-	¥ 632,183		¥ 609,151

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# CONSOLIDATED FINANCIAL RESULTS FOR THE SECOND QUARTER AND THE FIRST HALF ENDED JUNE 30, 2005 SUPPLEMENTARY REPORT TABLE OF CONTENTS

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This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management s views and assumptions formed by available information. All statements other than statements of historical fact are statements that could be considered forward-looking statements. When used in this document, words such as anticipate, believe, estimate. expect, intend, may, or should and similar expressions, as they relate to Canon, are intended to identify forward-looking statements. Many factors could cause the actual results, performance or achievements of Canon to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic and business conditions, changes in currency exchange rates and interest rates, introduction of competing products by other companies, lack of acceptance of new products or services by Canon stargeted customers, inability to meet efficiency and cost reduction objectives, changes in business strategy and various other factors, both referenced and not referenced in this document. A detailed description of these and other risk factors is included in Canon s annual report on Form 20-F, which is on file with the United States Securities and Exchange Commission. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. Canon does not intend or assume any obligation to update these forward-looking statements.

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### 1. SALES BY REGION AND PRODUCT

(Millions of yen)

		200				2004				Change year over year			
	2nd quarter	1st half	3rd quarter (P)	Year (P)	2nd quarter	1st half	3rd quarter	Year	2nd quarter	1st half	3rd quarter	Y	
ess nes	150,541	304,509	142,600	634,700	147,208	291,710	138,521	602,772	+2.3%	+4.4%	+2.9%	-	
ng cts uter	89,981	185,544	91,200	378,200	83,922	166,831	82,520	336,214	+7.2%	+11.2%	+10.5%	+	
erals	43,532	82,909	35,500	186,300	42,327	81,338	35,551	178,783	+2.8%	+1.9%	0.1%	6 +	
nation ets ras il and	17,028 31,416	36,056 57,999	15,900 34,400	70,200 132,200	20,959 31,932	43,541 58,846	20,450 29,168	87,775 124,403			% 22.2% % +17.9%		
cts	26,067	53,610	26,400	108,500	33,510	63,206	28,415	122,559	22.2%	6 15.2%	% 7.1%	6	
	208,024	416,118	203,400	875,400	212,650	413,762	196,104	849,734	2.2%	% +0.6%	+3.7%	-	
seas ess nes	452,936	892,522	461,800	1,885,400	435,739	850,551	441,491	1,785,181	+3.9%	+4.9%	+4.6%	-	
ng cts uter	202,735	382,255	194,100	800,000	201,016	387,417	183,070	784,758	+0.9%	1.39	% +6.0%	-	
erals ess	241,913	494,828	260,000	1,052,700	227,563	449,334	251,692	971,131	+6.3%	+10.1%	+3.3%	_	
nation cts ras ıl and	8,288 187,825		7,700 145,400	32,700 688,000	7,160 158,176		6,729 135,823		+15.8% +18.7%				
cts	63,688	126,047	44,400	231,200	43,803	95,620	64,886	194,262	+45.4%	+31.8%	31.6%	6+	
	704,449	1,339,722	651,600	2,804,600	637,718	1,234,658	642,200	2,618,119	+10.5%	+8.5%	+1.5%		
icas ess	107 410	274.066	200 200	700 (00	107.041	265 606	100.540	7/2 502	. 0. 201	2.50	. 5. 1.0/		
nes ng	187,418 88,903	374,966 165,769	200,200 90,300	789,600 351,600	187,041 90,688	365,696 175,969	190,549 85,051	762,592 355,375		+2.5% 6 5.8%	+5.1% % +6.2%		

utor											
uter erals ess nation	94,660	201,786	106,200	422,500	92,848	183,038	102,008	392,800	+2.0%	+10.2%	+4.1%
cts ras il and	3,855 72,528	7,411 124,565	3,700 56,400	15,500 279,600	3,505 62,636	6,689 114,177	3,490 53,515	14,417 262,873	+10.0% +15.8%	+10.8% +9.1%	+6.0% +5.4% ·
cts	9,457	18,595	10,500	38,200	7,626	15,008	10,057	33,960	+24.0%	+23.9%	+4.4% +
	269,403	518,126	267,100	1,107,400	257,303	494,881	254,121	1,059,425	+4.7%	+4.7%	+5.1%
pe ess	204.604	200.026	100.000	0.42.200	100 702	275.566	101.142	704 (01	7.00	6.00	2.68
nes	204,604	398,026	198,000	843,200	190,783	375,566	191,143	794,601	+7.2%	+6.0%	+3.6%
ng cts uter	93,515	176,072	82,200	364,000	89,941	172,137	77,717	350,644	+4.0%	+2.3%	+5.8%
erals ess nation	107,498	215,400	112,600	465,000	97,897	197,692	110,845	431,742	+9.8%	+9.0%	+1.6%
cts ras ıl and	3,591 84,502	6,554 141,833	3,200 59,400	14,200 290,800	2,945 72,330	5,737 129,162	2,581 58,684	12,215 277,307	+21.9% +16.8%	+14.2% +9.8%	+24.0% + +1.2%
cts	5,224	11,807	4,900	23,500	5,079	10,839	5,017	21,387	+2.9%	+8.9%	2.3%
	294,330	551,666	262,300	1,157,500	268,192	515,567	254,844	1,093,295	+9.7%	+7.0%	+2.9%
ess nes	60,914	119,530	63,600	252,600	57,915	109,289	59,799	227,988	+5.2%	+9.4%	+6.4% +
ng cts uter	20,317	40,414	21,600	84,400	20,387	39,311	20,302	78,739	0.3%	% +2.8%	+6.4%
erals ess	39,755	77,642	41,200	165,200	36,818	68,604	38,839	146,589	+8.0%	+13.2%	+6.1% +
nation cts	842	1,474	800	3,000	710	1,374	658	2,660	+18.6%	+7.3%	+21.6% +
ras ıl and	30,795	54,755	29,600	117,600	23,210	45,148	23,624	98,496			+25.3% +
cts	49,007	95,645	29,000	169,500	31,098	69,773	49,812	138,915	+57.6%	+37.1%	41.8% +
	140,716	269,930	122,200	539,700	112,223	224,210	133,235	465,399	+25.4%	+20.4%	8.3% +

ess	603,477	1,197,031	604,400	2,520,100	582,947	1,142,261	580,012	2,387,953	+3.5%	+4.8%	+4.2%	
nes	003,477	1,197,031	004,400	2,320,100	362,947	1,142,201	360,012	2,361,933	+3.5%	<b>+4.</b> 6 %	<b>+4.</b> 270	-
ng												
cts uter	292,716	567,799	285,300	1,178,200	284,938	554,248	265,590	1,120,972	+2.7%	+2.4%	+7.4%	+
erals	285,445	577,737	295,500	1,239,000	269,890	530,672	287,243	1,149,914	+5.8%	+8.9%	+2.9%	+
ess nation												
cts	25,316	51,495	23,600	102,900	28,119	57,341	27,179	117,067	10.0%	10.2%	13.2%	
ras ıl and	219,241	379,152	179,800	820,200	190,108	347,333	164,991	763,079	+15.3%	+9.2%	+9.0%	+
cts	89,755	179,657	70,800	339,700	77,313	158,826	93,301	316,821	+16.1%	+13.1%	24.1%	+
	912,473	1,755,840	855,000	3,680,000	850,368	1,648,420	838,304	3,467,853	+7.3%	+6.5%	+2.0%	+
									(	(P)=Projec	tion	
l						-S1-						

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### 2. SEGMENT INFORMATION BY PRODUCT

(Millions of yen)

	200				200	4		Cha	nge year	over y
2nd quarter	1st half	3rd quarter (P)	Year (P)	2nd quarter	1st half	3rd quarter	Year	2nd quarter	1st half	3rd quarte
603,477	1,197,031	604,400	2,520,100	582,947	1,142,261	580,012	2,387,953	+3.5%	+4.8%	+4.2
603,477	1,197,031	604,400	2,520,100	582,947	1,142,261	580,012	2,387,953	+3.5%	+4.8%	+4.1
118,625 19.7%	259,453 21.7%	141,700 23.4%	565,900 22.5%	124,167 21.3%	248,761 21.8%	139,601 24.1%	521,084 21.8%	4.5%	+4.3%	+1.:
219,241	379,152	179,800	820,200	190,108	347,333	164,991	763,079	+15.3%	+9.2%	+9.0
219,241	379,152	179,800	820,200	190,108	347,333	164,991	763,079	+15.3%	+9.2%	+9.0
38,039 17.4%	61,854 16.3%	31,000 17.2%	140,000 17.1%	32,236 17.0%	61,431 17.7%	29,770 18.0%	130,798 17.1%	+18.0%	+0.7%	+4.1
89,755 36,637 126,392	179,657 71,818 251,475	70,800 38,000 108,800	339,700 148,800 488,500	77,313 34,858 112,171	158,826 65,556 224,382	93,301 36,857 130,158	316,821 138,419 455,240	+16.1% +5.1% +12.7%	+13.1% +9.6% +12.1%	+3.
8,360 6.6%	21,039 8.4%	4,900 4.5%	33,900 6.9%	3,412 3.0%	15,159 6.8%	10,229 7.9%	28,832 6.3%	+145.0%	+38.8%	-52.
36,637	71,818	38,000	148,800	34,858	65,556	36,857	138,419			

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71,818

38,000

148,800

34,858

65,556

36,857

138,419

36,637

+2.

38,117	72	2,157	41,60	00 1	61,800	39,96	52	71,975	21,30	01 13	36,921			
912,473	1,755,	840	855,000	3,68	0,000	850,368	1,6	48,420	838,304	3,467	7,853	+7.3%	+6.5%	
912,473	1,755,	840	855,000	3,68	0,000	850,368	1,6	48,420	838,304	3,467	7,853	+7.3%	+6.5%	,
126,907 13.9%	270,	189  5.4%	136,000 15.9		8,000 15.7%	119,853 14.1		53,376 15.4%	158,299 18.9		3,793 15.7%	+5.9%	+6.6%	
13.770		13.470	13.7	70	13.770	14.1	70	13.470	10.	, 10	13.770	(P)=Pr	ojection	
3. OT	HER II	NCON	/IE / DED	UCTIO	NS							(Millions	of yen)	
			200				20	004		Ch	ange year	over yea	r	
				3rd quarter	Year									
		2nd arter	1st half	(P)	(P)	2nd quarter	1st half	3rd quarter	Year	2nd quarter	1st half	3rd quarter	Year	
Interest and	t		150 11411	(1)	(1)	quarter	11411	quarter	Tour	quarter	100 11011	quarter	1001	
dividen net	2	,986	5,199	1,700	9,200	1,052	1,589	1,152	4,362	+1,934	+3,610	+548	+4,838	
Forex g / loss Equity earning		1,639	898	3,600	8,700	745	5,160	) 1,200	17,800	894	+4,262	2,400	+9,100	
loss of affiliate														
compar		908	2,061	300	2,700	685	791	23	1,921	+223	+1,270	+277	+779	
Other,	net 5	,120	7,182	2,600	12,800	3,267	9,378	4,355	19,840	+1,853	2,196	1,755	7,040	
Total	7	,375	13,544	1,000	16,000	4,259	6,598	4,330	8,323	+3,116	+6,946	3,330	+7,677	
												(P)=Pr	ojection	

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### 4. SALES COMPOSITION BY PRODUCT

		20	05			20	04	
			3rd					
			quarter	Year				
	2nd	1st			2nd	1st	3rd	
	quarter	half	(P)	(P)	quarter	half	quarter	Year
Office imaging products								
Monochrome copying machines	56%	57%	57%	56%	63%	63%	61%	62%
Digital*	96%	96%			94%	93%	95%	95%
Analog*	4%	4%			6%	7%	5%	5%
Color copying machines	29%	27%	28%	28%	24%	23%	25%	24%
Others	15%	16%	15%	16%	13%	14%	14%	14%
Computer peripherals								
Laser beam printers	71%	72%	72%	69%	71%	70%	75%	71%
Inkjet printers	27%	26%	26%	29%	27%	28%	23%	27%
(includes inkjet MFPs)								
Others	2%	2%	2%	2%	2%	2%	2%	2%
<b>Business information</b>								
products								
Personal computers	68%	70%	67%	69%	74%	75%	74%	74%
Others	32%	30%	33%	31%	26%	25%	26%	26%
Others	32%	30%	33%	31%	20%	23%	20%	20%
Cameras								
Film cameras / Lenses	16%	16%	15%	15%	17%	17%	16%	16%
Digital cameras	72%	72%	70%	72%	67%	67%	68%	69%
Video cameras	12%	12%	15%	13%	16%	16%	16%	15%
Optical and other products								
Semiconductor production								
equipment	66%	68%	59%	65%	64%	65%	70%	63%
Others	34%	32%	41%	35%	36%	35%	30%	37%
Outers	J+ /U	34 /0	41 /0	33 /0	30 70	33 /0	30 /0	31/0

<sup>\*</sup>Among office-use monochrome copying machines (hardware only) **5. SALES GROWTH IN LOCAL CURRENCY** 

2005 3rd Year quarter 2nd (P) (P) quarter 1st half **Business machines** Japan +2.3% +4.4% +2.9% +5.3% Overseas +4.1% +5.5% +5.1% +5.7% Total +3.7% +5.2% +4.5% +5.6%

(P)=Projection

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Cameras				
Japan	1.6%	1.4%	+17.9%	+6.3%
Overseas	+18.5%	+11.4%	+7.7%	+7.7%
Total	+15.1%	+9.2%	+9.5%	+7.5%
Optical and other products				
Japan	22.2%	15.2%	7.1%	11.5%
Overseas	+43.2%	+30.7%	33.8%	+17.1%
Total	+14.9%	+12.4%	25.6%	+6.0%
Total				
Japan	2.2%	+0.6%	+3.7%	+3.0%
Overseas	+10.4%	+8.8%	+1.7%	+7.1%
Americas	+6.6%	+7.0%	+5.1%	+4.5%
Europe	+8.0%	+5.4%	+4.4%	+6.3%
Other areas	+24.7%	+20.7%	-9.9%	+14.8%
Total	+7.2%	+6.8%	+2.2%	+6.1%
			(P)=	Projection
-	-S3-			

6. P&L SUMMARY (3rd Quarter 2	2005/Projection)			$\Lambda$	Millions of yen)
Net sales Operating profit Income before income taxes and mine Net income	ority interests	13 13	d	2004 3rd quarter 838,304 158,299 162,629 101,780	Change year over year +2.0% 14.1% 15.8% 17.5% (P)=Projection
7. PROFITABILITY					
ROE ROA 8. IMPACT OF FOREIGN EXCHA	ANGE RATES	200 1st half 15.3% 9.7%	Year(P) 15.59 9.79	1st half 6 16.6%	
(1) Exchange rates					(Yen)
Yen/US\$ Yen/Euro	1st half 106.18 136.14	2005 2nd half(P) 110.00 132.00	Year(P) 108.18 133.94	1st half 3 108.59	Year 108.12 134.57 (P)=Projection
(2) Impact of foreign exchange rate over year)	s on sales (Year			(1	Billions of yen)
US\$ Euro Other currencies  Total  (3) Impact of foreign exchange rate	s per yen			1st half 10.1 +9.0 +2.2 +1.1	2005  Year(P) +5.3 5.5 +5.7 +5.5  (P)=Projection  3illions of yen)  2005 2nd half(P)

On sales

US\$	6.8
Euro	3.6
On operating profit	
US\$	
	3.6
Euro	2.7
	(P)=Projection

### 9. STATEMENTS OF CASH FLOWS

(Millions of yen)

	2005		2004	
	1st half	Year(P)	1st half	Year
Net cash provided by operating activities				
Net income	175,268	367,000	160,776	343,344
Depreciation and amortization	98,556	215,000	87,380	192,692
Other, net	15,863	48,000	49,671	25,493
Total	257,961	630,000	297,827	561,529
Net cash used in investing activities	181,056	430,000	109,920	252,967
Free cash flow	76,905	200,000		