

Edgar Filing: CONCORD COMMUNICATIONS INC - Form 8-K

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On January 10, 2005, Concord issued a press release announcing certain estimated preliminary results of operations for the quarterly period ending December 31, 2004. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

The following information, including the Exhibit Number 99.1 attached hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

Item 7.01. Regulation FD Disclosure.

On January 10, 2005, Concord issued a press release announcing that it has entered into a definitive agreement to acquire Aprisma Holdings, Inc. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

Item 9.01. Financial Statements and Exhibits.

The exhibit listed below and in the accompanying Exhibit Index is furnished as a part of this Current Report on Form 8-K.

(c) Exhibits.

| Exhibit No. ----- | Description ----- |
|----------------------|---------------------------------------|
| 99.1* | Press Release, dated January 10, 2005 |

*Furnished, not filed.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

Concord Communications, Inc.

By: /s/ Melissa H. Cruz

Date: January 10, 2005

Melissa H. Cruz
Executive Vice President of Business Services,
Chief Financial Officer and Treasurer

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EXHIBIT INDEX

| Exhibit No. | Description |
|-------------|--------------------------------------|
| 99.1 | Press Release dated January 10, 2005 |