

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

BROOKLINE BANCORP INC
Form 10-Q
November 03, 2008

=====

UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-23695

Brookline Bancorp, Inc.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or
organization)

04-3402944
(I.R.S. Employer
Identification No.)

160 Washington Street, Brookline, MA
(Address of principal executive offices)

02447-0469
(Zip Code)

(617) 730-3500
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer
Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

As of October 31, 2008, the number of shares of common stock, par value \$0.01 per share outstanding was 58,369,261.

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

=====

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
FORM 10-Q

Index

	Page
Part I Financial Information	
Item 1. Financial Statements	
Consolidated Balance Sheets as of September 30, 2008 and December 31, 2007	1
Consolidated Statements of Income for the three months and nine months ended September 30, 2008 and 2007	2
Consolidated Statements of Comprehensive Income for the three months and nine months ended September 30, 2008 and 2007	3
Consolidated Statements of Changes in Stockholders' Equity for the nine months ended September 30, 2008 and 2007	4
Consolidated Statements of Cash Flows for the nine months ended September 30, 2008 and 2007	6
Notes to Unaudited Consolidated Financial Statements	8
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	15
Item 3. Quantitative and Qualitative Disclosures about Market Risks	26
Item 4. Controls and Procedures	26
Part II Other Information	
Item 1. Legal Proceedings	26
Item 1A. Risk Factors	27
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	27
Item 3. Defaults Upon Senior Securities	27
Item 4. Submission of Matters to a Vote of Security Holders	27
Item 5. Other Information	27
Item 6. Exhibits	28
Signatures	29

Part I - Financial Information

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Item 1. Financial Statements

BROOKLINE BANCORP, INC. AND SUBSIDIARIES Consolidated Balance Sheets (In thousands except share data)

	September 30, 2008
ASSETS	(un
Cash and due from banks.....	\$ 21,516
Short-term investments.....	111,528
Securities available for sale.....	279,865
Securities held to maturity (market value of \$172 and \$199, respectively)	164
Restricted equity securities.....	35,318
Loans	2,065,748
Allowance for loan losses.....	(27,232)
Net loans.....	2,038,516
Accrued interest receivable.....	8,902
Bank premises and equipment, net.....	9,910
Deferred tax asset.....	13,342
Prepaid income taxes	-
Goodwill.....	43,241
Identified intangible assets, net of accumulated amortization of \$7,931 and \$6,618, respectively	5,021
Other assets.....	5,663
Total assets.....	\$ 2,572,986
LIABILITIES AND STOCKHOLDERS' EQUITY	
Retail deposits.....	\$ 1,300,394
Brokered deposits	27,047
Borrowed funds.....	727,162
Subordinated debt.....	-
Mortgagors' escrow accounts.....	5,802
Income taxes payable.....	5
Accrued expenses and other liabilities.....	20,835
Total liabilities.....	2,081,245
Minority interest in subsidiary.....	1,275
Stockholders' equity:	
Preferred stock, \$0.01 par value; 50,000,000 shares authorized; none issued.	-
Common stock, \$0.01 par value; 200,000,000 shares authorized; 63,742,994 shares and 63,323,703 shares issued, respectively.....	637
Additional paid-in capital.....	517,865
Retained earnings, partially restricted.....	38,356
Accumulated other comprehensive (loss) income	(1,364)
Treasury stock, at cost - 5,373,733 shares and 5,333,633 shares, respectively.....	(62,107)

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Unallocated common stock held by ESOP - 535,815 shares and 574,974 shares,
 respectively.....

(2,921

Total stockholders' equity.....

490,466

Total liabilities and stockholders' equity.....

\$ 2,572,986

See accompanying notes to the unaudited consolidated financial statements.

1

BROOKLINE BANCORP, INC. AND SUBSIDIARIES Consolidated Statements of Income (In thousands except share data)

	Three months ended		N
	September 30,		
	2008	2007	20
	-----		-----
	-----		-----
	(unaudited)		
Interest income:			
Loans.....	\$ 31,735	\$ 31,258	\$
Debt securities.....	3,381	3,342	
Marketable equity securities.....	50	15	
Restricted equity securities.....	266	469	
Short-term investments.....	559	1,759	
	-----	-----	-----
Total interest income.....	35,991	36,843	1
	-----	-----	-----
Interest expense:			
Retail deposits.....	8,997	11,476	
Brokered deposits.....	366	1,019	
Borrowed funds.....	7,286	6,211	
Subordinated debt	-	140	
	-----	-----	-----
Total interest expense.....	16,649	18,846	
	-----	-----	-----
Net interest income.....	19,342	17,997	
Provision for credit losses.....	3,162	1,503	
	-----	-----	-----
Net interest income after provision for credit losses....	16,180	16,494	
	-----	-----	-----
Non-interest (loss) income:			
Fees and charges.....	935	926	
Loss on write-downs and sales of securities, net	(1,600)	-	
Other income	23	1	
	-----	-----	-----
Total non-interest (loss) income.....	(642)	927	
	-----	-----	-----
Non-interest expense:			

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Compensation and employee benefits.....	5,221	5,227	
Occupancy.....	922	854	
Equipment and data processing.....	1,706	1,700	
Professional services.....	1,021	462	
Advertising and marketing.....	421	406	
Amortization of identified intangibles.....	438	503	
Other.....	1,428	1,243	
	-----	-----	-----
Total non-interest expense.....	11,157	10,395	
	-----	-----	-----
Income before income taxes and minority interest.....	4,381	7,026	
Provision for income taxes.....	2,567	2,711	
	-----	-----	-----
Net income before minority interest	1,814	4,315	
Minority interest in earnings of subsidiary.....	63	66	
	-----	-----	-----
Net income.....	\$ 1,751	\$ 4,249	\$
	=====	=====	=====
Earnings per common share:			
Basic.....	\$ 0.03	\$ 0.07	\$
Diluted.....	0.03	0.07	
Weighted average common shares outstanding during the period:			
Basic.....	57,672,084	58,541,627	57,5
Diluted.....	57,894,141	59,020,681	57,8

See accompanying notes to the unaudited consolidated financial statements.

2

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Comprehensive Income
(In thousands)

	Three months ended September 30,		N
	2008	2007	20
	-----	-----	-----
	(unaudited)		
Net income.....	\$ 1,751	\$ 4,249	\$
	-----	-----	-----
Other comprehensive income, net of taxes:			
Unrealized securities holding (losses) gains.....	(2,973)	1,559	
Income tax (expense) benefit	469	(563)	
	-----	-----	-----
Net unrealized securities holding (losses) gains.....	(2,504)	996	
	-----	-----	-----
Adjustment of accumulated obligation for postretirement benefits.....	(7)	(6)	

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Income tax benefit	3	2	
Net adjustment of accumulated obligation for postretirement benefits	(4)	(4)	
Net unrealized holding (losses) gains.....	(2,508)	992	
Less reclassification adjustment for losses included in net income:			
Loss on write-downs and sales of securities.....	(1,600)	-	
Income tax benefit.....	63	-	
Net reclassification adjustment.....	(1,537)	-	
Net other comprehensive (losses) income.....	(971)	992	
Comprehensive income.....	\$ 780	\$ 5,241	\$

See accompanying notes to the unaudited consolidated financial statements.

3

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders' Equity
Nine Months Ended September 30, 2008 and 2007 (Unaudited)
(Dollars in thousands)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock
Balance at December 31, 2006	\$ 630	\$ 508,248	\$ 96,229	\$ (640)	\$ (18)
Net income	-	-	14,043	-	
Other comprehensive income.....	-	-	-	647	
Common stock dividends of \$0.655 per share	-	-	(39,181)	-	
Payment of dividend equivalent rights	-	-	(982)	-	
Exercise of stock options (299,186 shares).....	3	774	-	-	
Treasury stock					

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

purchases (2,517,300 shares)	-	-	-	-	(29)
Reload options granted (155,663 shares).....	-	81	-	-	
Income tax benefit from vested recognition and retention plan shares, exercise of stock options and dividend payments on unexercised stock options and allocated ESOP shares	-	310	-	-	
Compensation under recognition and retention plans	-	2,070	-	-	
Forfeiture of unvested recognition and retention plan shares (23,460 shares)	-	-	-	-	
Common stock held by ESOP committed to be released (40,581 shares)	-	275	-	-	
Balance at September 30, 2007.....	\$ 633	\$ 511,758	\$ 70,109	\$ 7	\$ (47)
	=====	=====	=====	=====	=====

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Changes in Stockholders' Equity (Continued)
Nine Months Ended September 30, 2008 and 2007 (Unaudited)
(Dollars in thousands)

	Common stock	Additional paid-in capital	Retained earnings	Accumulated other comprehensive income (loss)	Treasury stock
	-----	-----	-----	-----	-----
Balance at December 31, 2007	\$ 633	\$ 513,949	\$ 68,875	\$ 121	\$ (61)
Net income	-	-	8,120	-	
Other comprehensive					

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

losses.....	-	-	-	(1,485)	
Common stock dividends of \$0.655 per share	-	-	(37,706)	-	
Payment of dividend equivalent rights	-	-	(933)	-	
Exercise of stock options (613,414 shares).....	4	1,167	-	-	
Reload stock options granted (193,163 shares).....	-	97	-	-	
Treasury stock purchases (40,100 shares)	-	-	-	-	
Income tax benefit from vested recognition and retention plan shares, exercise of stock options and dividend payments on unexercised stock options and allocated ESOP shares	-	866	-	-	
Compensation under recognition and retention plans	-	1,595	-	-	
Common stock held by ESOP committed to be released (39,159 shares)	-	191	-	-	
Balance at September 30, 2008	\$ 637	\$ 517,865	\$ 38,356	\$ (1,364)	\$ (62)
	=====	=====	=====	=====	=====

See accompanying notes to the unaudited consolidated financial statements.

5

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows
(In thousands)

					Nine Sep
					2008
					(u
Cash flows from operating activities:					
Net income.....				\$	8,1

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Adjustments to reconcile net income to net cash provided by operating activities:

Provision for credit losses.....	7,8
Compensation under recognition and retention plans.....	1,5
Release of ESOP shares.....	4
Depreciation and amortization.....	1,0
Net accretion of securities premiums and discounts.....	(5)
Amortization of deferred loan origination costs.....	8,0
Amortization of identified intangible assets.....	1,3
Accretion of acquisition fair value adjustments.....	(3)
Amortization of mortgage servicing rights.....	
Loss on write-downs and sales of securities, net.....	2,8
Write-down of other real estate owned.....	
Minority interest in earnings of subsidiary	1
Deferred income taxes.....	(2,3)
(Increase) decrease in:	
Accrued interest receivable.....	7
Prepaid income taxes.....	2,1
Other assets.....	(1)
Increase in:	
Income taxes payable.....	
Accrued expenses and other liabilities.....	6

Net cash provided from operating activities.....	31,5

Cash flows from investing activities:

Proceeds from sales of securities available for sale.....	7,8
Proceeds from redemptions and maturities of securities available for sale.....	115,5
Proceeds from redemptions and maturities of securities held to maturity.....	
Purchase of securities available for sale.....	(123,7)
Purchase of Federal Home Loan Bank of Boston stock.....	(7,1)
Proceeds from redemptions of Federal Home Loan Bank of Boston stock.....	
Net increase in loans.....	(187,6)
Purchase of bank premises and equipment.....	(1,9)

Net cash used for investing activities.....	(197,0)

6

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Consolidated Statements of Cash Flows (Continued)
(In thousands)

Cash flows from financing activities:

Increase (decrease) in demand deposits and NOW, savings and money

Nine
Sep

2008

(u

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

market savings accounts.....	\$	93,2
(Decrease) increase in retail certificates of deposit.....		(43,1
Decrease in brokered certificates of deposit.....		(40,8
Proceeds from Federal Home Loan Bank of Boston advances.....		3,957,9
Repayment of Federal Home Loan Bank of Boston advances.....		(3,778,7
Repayment of subordinated debt.....		(7,0
Increase in mortgagors' escrow accounts.....		7
Income tax benefit from vested recognition and retention plan shares, exercise of stock options and dividend payments on unexercised stock options and allocated ESOP shares		8
Proceeds from exercise of stock options.....		1,1
Reload stock options granted.....		
Purchase of treasury stock.....		(3
Payment of dividends on common stock.....		(37,7
Payment of dividend equivalent rights.....		(9
Payment of dividend to minority interest members of subsidiary.....		(2

Net cash provided from (used for) financing activities.....		144,9
Net decrease in cash and cash equivalents.....		(20,5
Cash and cash equivalents at beginning of period.....		153,6

Cash and cash equivalents at end of period.....	\$	133,0
		=====
Supplemental disclosures of cash flow information: Cash paid during the period for:		
Interest on deposits and borrowed funds.....	\$	52,5
Income taxes.....		6,1

See accompanying notes to the unaudited consolidated financial statements.

7

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2008 and 2007
(Unaudited)

(1) Summary of Significant Accounting Policies and Related Matters

(Dollars in thousands except per share amounts)

Basis of Presentation

The consolidated financial statements include the accounts of Brookline Bancorp, Inc. (the "Company") and its wholly owned subsidiaries, Brookline Bank ("Brookline") and Brookline Securities Corp. Brookline includes the accounts of its wholly owned subsidiary, BBS Investment Corporation, and its 86.0% (86.3% at December 31, 2007) owned subsidiary, Eastern Funding LLC ("Eastern").

The Company operates as one reportable segment for financial reporting purposes. All significant intercompany transactions and balances are eliminated in consolidation. Certain amounts previously reported have been reclassified to conform to the current year's presentation.

The accompanying unaudited consolidated financial statements have been

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information and the instructions for Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation have been included. Results for the nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

(2) Investment Securities (Dollars in thousands)

Securities available for sale and held to maturity are summarized below:

		September
	Amortized cost	Gross unrealized gains
	-----	-----
Securities available for sale:		
Debt securities:		
U.S. Government-sponsored enterprises.....	\$ 11,800	\$ 10
Municipal obligations.....	2,140	-
Auction rate municipal obligations.....	5,200	-
Corporate obligations.....	4,615	-
Collateralized mortgage obligations issued by U.S.		
Government-sponsored enterprises.....	109,561	711
Mortgage-backed securities issued by U.S.		
Government-sponsored enterprises.....	147,532	53
	-----	-----
Total debt securities.....	280,848	774
Marketable equity securities.....	1,501	133
	-----	-----
Total securities available for sale.....	\$ 282,349	\$ 907
	=====	=====
Securities held to maturity:		
Mortgage-backed securities issued by U.S.		
Government-sponsored enterprises.....	\$ 164	\$ 8
	=====	=====

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

	Amortized cost	Gross unrealized gains
	-----	-----
Securities available for sale:		
Debt securities:		
U.S. Government-sponsored enterprises.....	\$ 80,621	\$ 288
Municipal obligations.....	4,531	7
Auction rate municipal obligations.....	13,050	-
Corporate obligations	4,779	-
Other obligations	500	-
Collateralized mortgage obligations issued by U.S.		
Government-sponsored enterprises.....	129,137	532
Mortgage-backed securities issued by U.S.		
Government-sponsored enterprises.....	47,182	79
	-----	-----
Total debt securities	279,800	906
Marketable equity securities	4,464	176
	-----	-----
Total securities available for sale	\$ 284,264	\$ 1,082
	=====	=====
Securities held to maturity:		
Mortgage-backed securities issued by U.S.		
Government-sponsored enterprises.....	\$ 189	\$ 10
	=====	=====

Debt securities of U.S. Government-sponsored enterprises include obligations issued by Fannie Mae, Freddie Mac, Ginnie Mae, Federal Home Loan Banks and the Federal Farm Credit Bank. None of those obligations is backed by the full faith and credit of the U.S. Government except for mortgage-backed securities issued by Ginnie Mae amounting to \$4 at September 30, 2008 and \$16 at December 31, 2007.

(3) Loans (Dollars in thousands)

A summary of loans follows:

	Septemb 20

Mortgage loans:	
One-to-four family	\$ 3
Multi-family	3
Commercial real estate	4
Construction and development	
Home equity	
Second	

Total mortgage loans	1,2
Indirect automobile loans	6
Commercial loans - Eastern	1
Other commercial loans	1
Other consumer loans	

Total gross loans	2,1
Unadvanced funds on loans	(1
Deferred loan origination costs:	

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Indirect automobile loans	
Commercial loans - Eastern.....	
Other	
 Total loans	 \$ 2,0 =====

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2008 and 2007
(Unaudited)

(4) Allowance for Loan Losses (Dollars in thousands)

An analysis of the allowance for loan losses for the periods indicated follows:

	Ni S ----- 200 -----
Balance at beginning of period	\$ 2
Provision for loan losses	
Charge-offs.....	(
Recoveries.....	
 Balance at end of period.....	 \$ 2 =====

The liability for unfunded credit commitments was reduced by a credit of \$304 to the provision for credit losses during the nine months ended September 30, 2008 and was increased by a charge of \$159 to the provision for credit losses during the nine months ended September 30, 2007. Such liability, which is included in other liabilities, was \$1,183 at September 30, 2008 and \$1,487 at December 31, 2007.

(5) Deposits (Dollars in thousands)

A summary of deposits follows:

	Septemb 20 -----
Demand checking accounts.....	\$

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

NOW accounts.....	
Savings accounts.....	
Guaranteed savings accounts.....	
Money market savings accounts.....	3
Retail certificate of deposit accounts.....	7

Total retail deposits.....	1,3
Brokered certificates of deposit.....	

Total deposits.....	\$ 1,3
	=====

(6) Accumulated Other Comprehensive Loss (Dollars in thousands)

Accumulated other comprehensive loss at September 30, 2008 was comprised of unrealized losses on securities available for sale, net of income taxes, of \$1,598 and an unrealized gain related to postretirement benefits, net of income taxes, of \$234. Accumulated other comprehensive income at December 31, 2007 was comprised of an unrealized loss on securities available for sale, net of income taxes, of \$121 and an unrealized gain related to postretirement benefits, net of income taxes, of \$242. At September 30, 2008 and December 31, 2007, the resulting net deferred tax asset and net deferred tax liability, amounted to \$718 and \$83, respectively.

(7) Commitments and Contingencies (Dollars in thousands)

Loan Commitments

At September 30, 2008, the Company had outstanding commitments to originate loans of \$75,686, \$6,760 of which were one-to-four family mortgage loans, \$22,961 were commercial real estate mortgage loans, \$21,093 were multi-family mortgage loans, \$3,642 were commercial loans to condominium associations and \$21,230 were commercial loans. Unused lines of credit available to customers were \$57,930, of which \$52,541 were equity lines of credit.

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2008 and 2007
(Unaudited)

Legal Proceedings

On February 21, 2007, Carrie E. Mosca filed a putative class action complaint against Brookline Bank in the Superior Court for the Commonwealth of Massachusetts (the "Action"). Ms. Mosca defaulted on a loan obligation on an automobile that she co-owned. She alleges that the form of notice of sale of collateral that the Bank sent to her after she and the co-owner became delinquent on the loan obligation did not contain information required to be provided to a consumer under the Massachusetts Uniform Commercial Code. The Action purports to be brought on behalf of a class of individuals who purchased motor vehicles from dealers located in Massachusetts and to whom the Bank sent the same form of notice of sale of collateral during the four year period prior to the filing of the Action. The Action seeks statutory damages, an order

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

restraining the Bank from future use of the form of notice sent to Ms. Mosca, an order barring the Bank from recovering any deficiency from other individuals to whom it sent the same form of notice, attorneys' fees, litigation expenses and costs. The Bank has answered, denying liability and has opposed Plaintiff's motion to certify a class. The Court denied Plaintiff's motion for class certification in an order dated July 18, 2008. Plaintiff has moved for summary judgment seeking an award of statutory damages in the amount of \$3 to her individually. The Bank has opposed that motion and oral argument is scheduled to be heard on November 18, 2008.

In addition to the above matter, the Company and its subsidiaries are involved in litigation that is considered incidental to the business of the Company. Management believes the results of such litigation will be immaterial to the consolidated financial condition or results of operations of the Company.

(8) Dividend Declaration

On October 16, 2008, the Board of Directors of the Company approved a regular quarterly dividend of \$0.085 per share payable November 14, 2008 to stockholders of record on October 31, 2008.

(9) Share-Based Payment Arrangements (Dollars in thousands, except per share amounts)

Recognition and Retention Plans

The Company has two recognition and retention plans, the "1999 RRP" and the "2003 RRP". Under both of the plans, shares of the Company's common stock were reserved for issuance as restricted stock awards to officers, employees and non-employee directors of the Company. Shares issued upon vesting may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares not issued because vesting requirements are not met will again be available for issuance under the plans. Shares awarded vest over varying time periods ranging from six months up to eight years for the 1999 RRP and from less than three months to over five years for the 2003 RRP. In the event a recipient ceases to maintain continuous service with the Company by reason of normal retirement (applicable to the 1999 RRP and in part to the 2003 RRP), death or disability, or following a change in control, RRP shares still subject to restriction will vest and be free of such restrictions.

Total expense for the RRP plans amounted to \$532, \$666, \$1,595 and \$2,070 for the three months and nine months ended September 30, 2008 and 2007, respectively. The compensation cost of non-vested RRP shares at September 30, 2008 is expected to be charged to expense as follows: \$532 during the three month period ended December 31, 2008 and \$137 during the year ended December 31, 2009. As of September 30, 2008, the number of shares available for award under the 1999 RRP and the 2003 RRP were 29,774 shares and 132,920 shares, respectively.

Stock Option Plans

The Company has two stock option plans, the "1999 Option Plan" and the "2003 Option Plan". Under both of the plans, shares of the Company's common stock were reserved for issuance to directors, employees and non-employee directors of the Company. Shares issued upon the exercise of

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

a stock option may be either authorized but unissued shares or reacquired shares held by the Company as treasury shares. Any shares subject to an award which expire or are terminated unexercised will again be available for issuance under the plans. The exercise price of options awarded is the fair market value of the common stock of the Company on the date the award is made. Options vest over periods ranging from less than one month through over five years. Part of the options granted under the 1999 Option Plan and all of the options granted under the 2003 Option Plan include a reload feature whereby an optionee exercising an option by delivery of shares of common stock would automatically be granted an additional option at the fair market value of stock when such additional option is granted equal to the number of shares so delivered. If an individual to whom a stock option was granted ceases to maintain continuous service by reason of normal retirement, death or disability, or following a change in control, all options and

11

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
 Notes to Consolidated Financial Statements
 Nine Months Ended September 30, 2008 and 2007
 (Unaudited)

rights granted and not fully exercisable become exercisable in full upon the happening of such an event and shall remain exercisable for a period ranging from three months to five years.

Total expense for the stock option plans amounted to \$97 and \$81 for the nine months ended September 30, 2008 and 2007, respectively.

Activity under the Company's stock option plans for the nine months ended September 30, 2008 was as follows:

Options outstanding at January 1, 2008.....	2,722
Options exercised at \$4.944 per option	(613)
Reload options granted at:	
\$ 9.19 per option.....	130
\$ 9.85 per option.....	25
\$ 10.10 per option.....	37
Options forfeited at:	
\$ 12.91 per option.....	(40)
\$ 15.02 per option.....	(4)
Options outstanding at September 30, 2008.....	2,258
	=====
Exercisable at September 30, 2008 at:	
\$ 4.944 per option.....	635
\$ 9.19 per option.....	130
\$ 9.85 per option.....	25
\$ 10.10 per option.....	37
\$ 10.36 per option.....	28
\$ 10.59 per option.....	23
\$ 10.69 per option.....	46
\$ 10.87 per option.....	56
\$ 12.91 per option.....	2
\$ 15.02 per option.....	1,269

	2,255

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Aggregate intrinsic value of options outstanding and exercisable	\$ 5
Weighted average exercise price per option	\$ 1
Weighted average remaining contractual life in years at end of period	

As of September 30, 2008, the number of options available for award under the Company's 1999 Stock Option Plan and 2003 Stock Option Plan were 285,980 options and 1,226,000 options, respectively.

Employee Stock Ownership Plan

The Company maintains an ESOP to provide eligible employees the opportunity to own Company stock. Employees are eligible to participate in the Plan after reaching age twenty-one, completion of one year of service and working at least one thousand hours of consecutive service during the year. Contributions are allocated to eligible participants on the basis of compensation, subject to federal tax law limits.

A loan obtained by the ESOP from the Company to purchase Company common stock is payable in quarterly installments over 30 years and bears interest at 8.50% per annum. The loan can be prepaid without penalty. Loan payments are principally funded by cash contributions from the Bank, subject to federal tax law limits. The outstanding balance of the loan at September 30, 2008 and December 31, 2007, which was \$3,564 and \$3,752, respectively, is eliminated in consolidation. Shares used as collateral to secure the loan are released and available for allocation to eligible employees as the principal and interest on the loan is paid. Employees vest in their ESOP account at a rate of 20% annually commencing in the year of completion of three years of credited service or immediately if service is terminated due to death, retirement, disability or change in control. Dividends on released shares are credited to the participants' ESOP accounts. Dividends on unallocated shares are generally applied towards payment of the loan. ESOP shares committed to be released are considered outstanding in determining earnings per share.

12

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2008 and 2007
(Unaudited)

At September 30, 2008, the ESOP held 535,815 unallocated shares at an aggregate cost of \$2,921; the market value of such shares at that date was \$6,853. For the nine months ended September 30, 2008 and 2007, \$405 and \$496, respectively, was charged to compensation expense based on the commitment to release to eligible employees 39,159 shares and 40,581 shares in those respective periods.

(10) Postretirement Benefits (Dollars in thousands)

Postretirement benefits are provided for part of the annual expense of health insurance premiums for retired employees and their dependents. No

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

contributions are made by the Company to invest in assets allocated for the purpose of funding this benefit obligation.

The following table provides the components of net periodic postretirement benefit costs for the three months and nine months ended September 30, 2008 and 2007:

	Three months ended September 30,	
	2008	2007
Service cost.....	\$ 17	\$ 14
Interest cost.....	12	11
Prior service cost.....	(7)	(7)
Actuarial gain	(6)	(3)
	-----	-----
Net periodic benefit costs.....	\$ 16	\$ 15
	=====	=====

Benefits paid amounted to \$11 and \$11 for the nine months ended September 30, 2008 and 2007, respectively.

(11) Stockholders' Equity (Dollars in thousands)

Capital Distributions and Restrictions Thereon

Regulations of the Office of Thrift Supervision ("OTS") impose limitations on all capital distributions by savings institutions. Capital distributions include cash dividends, payments to repurchase or otherwise acquire the institution's shares, payments to shareholders of another institution in a cash-out merger and other distributions charged against capital. The regulations establish three tiers of institutions. An institution, such as the Bank, that exceeds all capital requirements before and after a proposed capital distribution ("Tier 1 institution") may, after prior notice but without the approval of the OTS, make capital distributions during a year up to 100% of its current year net income plus its retained net income for the preceding two years not previously distributed. Any additional capital distributions require OTS approval.

Common Stock Repurchases

During the nine months ended September 30, 2008, 40,100 shares of the Company's common stock were repurchased at an average cost of \$9.29, exclusive of transaction costs.

As of September 30, 2008, the Company was authorized to repurchase up to 4,804,410 shares of its common stock. The Board of Directors has delegated to the discretion of the Company's senior management the authority to determine the timing of the repurchases and the prices at which the repurchases will be made.

Restricted Retained Earnings

As part of the stock offering in 2002 and as required by regulation, Brookline Bank established a liquidation account for the benefit of

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

eligible account holders and supplemental eligible account holders who maintain their deposit accounts at Brookline Bank after the stock offering. In the unlikely event of a complete liquidation of Brookline Bank (and only in that event), eligible depositors who continue to maintain deposit accounts at Brookline Bank would be entitled to receive a distribution from the liquidation account. Accordingly, retained earnings of the Company are deemed to be restricted up to the balance of the liquidation account. The liquidation account balance is reduced annually to the extent that eligible depositors have reduced their qualifying deposits as of each anniversary date. Subsequent increases in deposit account balances do not restore an account holder's interest in the liquidation account. The liquidation account totaled \$33,151 at December 31, 2007.

13

BROOKLINE BANCORP, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements
Nine Months Ended September 30, 2008 and 2007
(Unaudited)

(12) Fair Value Disclosures (Dollars in thousands)

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157 ("SFAS 157"), "Fair Value Measurements", which provides a framework for measuring fair value under U.S. generally accepted accounting principles. SFAS 157 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In addition, SFAS 157 specifies a hierarchy of valuation techniques based on whether the inputs to those techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. These two types of inputs have the following fair value hierarchy:

- Level 1 - Quoted prices for identical instruments in active markets
- Level 2 - Quoted prices for similar instruments in active or non-active markets and model-derived valuations in which all significant inputs and value drivers are observable in active markets
- Level 3 - Valuation derived from significant unobservable inputs

The Company uses fair value measurements to record certain assets at fair value on a recurring basis. Additionally, the Company may be required to record at fair value other assets on a nonrecurring basis. These nonrecurring fair value adjustments typically involve the application of lower-of-cost-or market value accounting or write-downs of individual assets. In accordance with Financial Accounting Standards Board ("FASB") Staff Position No. 157-2, "Effective Date of FASB Statement No. 157", we have delayed the application of SFAS 157 for non-financial assets, such as goodwill and real property held for sale, and non-financial liabilities until January 1, 2009.

The following table presents the balances of certain assets reported at fair value as of September 30, 2008:

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

	Carryi	
	Level 1	Level 2
Assets measured at fair value on a recurring basis:		
Securities available for sale.....	\$ 1,239	\$ 272,92
Assets measured at fair value on a non-recurring basis:		
Collateral dependent impaired loans.....	\$ -	\$ 2,00

The securities comprising the balance at September 30, 2008 in the level 3 column included \$5,200 of auction rate municipal obligations and \$500 of trust preferred obligations issued by a financial institution, all of which lacked quoted prices in active markets. In the judgment of management, the fair value of these securities was considered to approximate their carrying value because they were deemed to be fully collectible and the rates paid on the securities were at least equal to rates paid on securities with similar maturities. While it is possible that unrealized depreciation may have existed at September 30, 2008 with respect to the auction rate municipal obligations, such unrealized depreciation, if any, would be immaterial to the Company's consolidated financial statements as of and for the nine months ended September 30, 2008 and would not be considered as other-than-temporary in nature.

Between July 1, 2008 and September 30, 2008, the fair value of securities available for sale using significant unobservable inputs (level 3) declined by \$1,200 as a result of \$300 of sales of auction rate municipal obligations at their face value, the full payment of a \$500 debt obligation and the movement of a \$400 trust preferred security to level 2.

Collateral dependent loans that are deemed to be impaired are valued based upon the fair value of the underlying collateral. The inputs used in the appraisals of the collateral are observable, and, therefore, the loans are categorized as level 2.

14

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Forward Looking Statements

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements made by or on behalf of the Company.

The following discussion contains forward-looking statements based on management's current expectations regarding economic, legislative and regulatory issues that may impact the Company's earnings and financial condition in the future. Any statements contained herein that are not statements of historical fact may be deemed to be forward-looking statements. Any statements included herein preceded by, followed by or which include the words "may", "could", "should", "will", "would", "believe", "expect", "anticipate", "estimate", "intend", "plan", "assume" or similar expressions constitute forward-looking statements.

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Forward-looking statements, implicitly and explicitly, include assumptions underlying the statements. While the Company believes the expectations reflected in its forward-looking statements are reasonable, the statements involve risks and uncertainties that are subject to change based on various factors, some of which are outside the control of the Company. The following factors, among others, could cause the Company's actual performance to differ materially from the expectations, forecasts and projections expressed in the forward-looking statements: general and local economic conditions, changes in interest rates, demand for loans, real estate values, deposit flows, regulatory considerations, competition, technological developments, retention and recruitment of qualified personnel, and market acceptance of the Company's pricing, products and services.

Executive Level Overview

The following is a summary of operating and financial condition highlights as of and for the three months and nine months ended September 30, 2008 and 2007.

Operating Highlights

	Three months ended September 30,	
	2008	2007
	(In thousands except	
Net interest income.....	\$ 19,342	\$ 17,997
Provision for credit losses.....	3,162	1,503
Loss on write-downs and sales of securities, net.....	(1,600)	-
Non-interest income.....	958	927
Amortization of identified intangible assets	438	503
Other non-interest expenses.....	10,719	9,892
Income before income taxes and minority interest.....	4,381	7,026
Provision for income taxes.....	2,567	2,711
Minority interest in earnings of subsidiary.....	63	66
Net income	1,751	4,249
Basic earnings per common share.....	\$ 0.03	\$ 0.07
Diluted earnings per common share.....	0.03	0.07
Interest rate spread.....	2.46%	2.14%
Net interest margin.....	3.18%	3.16%

15

Financial Condition Highlights

At
Sept. 30,
2008

Dece

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

	-----	-----
		(In
Total assets	\$ 2,572,986	\$
Net loans.....	2,038,516	
Retail deposits	1,300,394	
Brokered deposits	27,047	
Borrowed funds and subordinated debt.....	727,162	
Stockholders' equity.....	490,466	
Stockholders' equity to total assets.....	19.06%	
Allowance for loan losses.....	\$ 27,232	\$
Non-performing assets.....	7,061	

Among the factors that influenced the operating and financial condition highlights summarized above were the following:

- o The interest rate environment. Interest rate spread and net interest margin are greatly influenced by the rate setting actions of the Federal Open Market Committee (the "FOMC") of the Federal Reserve System. The FOMC lowered the rate for overnight federal fund borrowings between banks seven times from 5.25% on September 18, 2007 (the rate that had been in effect since June 29, 2006) to 2.00% on April 30, 2008. (The rate was lowered to 1.50% on October 8, 2008 and to 1.00% on October 29, 2008.) The rapidity of the rate reductions had an immediate negative effect on the yield of the Company's assets adjustable to market rates and those assets that either matured or were refinanced. The impact on rates paid for certificates of deposit and borrowed funds, however, was less rapid as many of those liabilities matured later on. Interest rate spread and net interest margin improved in the 2008 second quarter as maturing certificates of deposit and borrowed funds were refinanced at lower rates. That trend continued in the 2008 third quarter and is expected to continue in the next few quarters. Recent turmoil in national and international financial markets, however, could cause unexpected changes in interest rates and economic conditions.
- o Foregone interest income. As a result of repurchases of the Company's common stock and the payment of semi-annual extra dividends, the average balance of stockholders' equity was \$41.4 million less in the 2008 third quarter than in the 2007 third quarter and \$46.8 million less in the first nine months of 2008 than in the first nine months of 2007. Foregone interest income as a result of these reductions in stockholders' equity was \$612,000 (\$356,000 after taxes) in the 2008 third quarter and \$2,108,000 (\$1,226,000 after taxes) in the first nine months of 2008.
- o Higher provisions for credit losses. The provision for credit losses was \$1,659,000 (\$965,000 after taxes) higher in the 2008 third quarter than in the 2007 third quarter and \$3,995,000 (\$2,324,000 after taxes) higher in the first nine months of 2008 than in the first nine months of 2007 due primarily to rising charge-offs in the indirect automobile ("auto") loan portfolio and growth in the mortgage and commercial loan portfolios.
- o Loss on write-downs and sales of securities. A loss of \$1,249,000 (\$801,000 after taxes) was recognized in the 2008 first quarter as a result of the write-down of the carrying value of perpetual

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

preferred stock issued by the Federal National Mortgage Association ("FNMA") and Merrill Lynch & Co., Inc. ("Merrill") and owned by the Company to market value as of March 31, 2008. An additional loss of \$1,598,000 (\$1,536,000 after taxes) was recognized in the 2008 third quarter as a result of the write-down and sales of perpetual preferred stock issued by FNMA.

- o Assets quality and stockholders' equity remain strong. Non-performing assets remained modest at \$7.1 million, or 0.27% of total assets at September 30, 2008 compared to \$6.9 million (0.28%) at June 30, 2008 and \$5.4 million (0.22%) at December 31, 2007. The allowance for loan losses (\$27.2 million) equaled 1.32% of total loans outstanding at September 30, 2008 and stockholders' equity was \$490.5 million, resulting in an equity to assets ratio of 19.1% as of that date.

16

Average Balances, Net Interest Income, Interest Rate Spread and Net Interest Margin

The following tables set forth information about the Company's average balances, interest income and rates earned on average interest-earning assets, interest expense and rates paid on interest-bearing liabilities, interest rate spread and net interest margin for the three months and nine months ended September 30, 2008 and 2007. Average balances are derived from daily average balances and yields include fees and costs which are considered adjustments to yields.

	Three months ended September 30, 2008			
	Average balance	Interest (1)	Average yield/ cost	Average balance
	(Dollars in thousands)			
Assets				
Interest-earning assets:				
Short-term investments.....	\$ 94,610	\$ 559	2.35%	\$ 134,800
Debt securities (2).....	294,760	3,421	4.64	269,900
Equity securities (2).....	36,490	333	3.63	27,700
Mortgage loans ((3))	1,142,801	16,775	5.87	1,029,800
Commercial loans - Eastern Funding ((3))	143,568	3,426	9.55	140,100
Other commercial loans (3).....	109,176	1,491	5.46	76,000
Indirect automobile loans (3)	617,235	9,985	6.42	616,900
Other consumer loans (3).....	4,062	58	5.71	3,400
Total interest-earning assets....	2,442,702	36,048	5.89%	2,298,900
Allowance for loan losses.....	(25,730)			(23,300)
Non-interest earning assets.....	101,694			99,600
Total assets.....	\$ 2,518,666			\$ 2,375,300

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Liabilities and Stockholders' Equity

Interest-bearing liabilities:

Deposits:				
NOW accounts.....	\$ 85,104	52	0.24%	\$ 81,8
Savings accounts.....	90,290	301	1.32	90,6
Money market savings accounts....	259,633	1,483	2.27	224,9
Retail certificates of deposit ..	774,146	7,161	3.67	767,0
	-----	-----		-----
Total retail deposits.....	1,209,173	8,997	2.95	1,164,5
Brokered certificates of deposit	27,047	366	5.37	74,9
	-----	-----		-----
Total deposits.....	1,236,220	9,363	3.00	1,239,5
Borrowed funds.....	691,465	7,286	4.12	502,8
Subordinated debt.....	-	-	-	7,0
	-----	-----		-----
Total interest-bearing liabilities.....	1,927,685	16,649	3.43%	1,749,4
		-----	-----	
Non-interest-bearing demand checking accounts.....	68,123			63,4
Other liabilities.....	27,299			25,4
	-----			-----
Total liabilities.....	2,023,107			1,838,3
Stockholders' equity.....	495,559			536,9
	-----			-----
Total liabilities and stockholders' equity.....	\$ 2,518,666			\$ 2,375,3
	=====			=====
Net interest income (tax equivalent basis)/interest rate spread (4) ..		19,399	2.46%	
			=====	
Less adjustment of tax exempt income..		57		

Net interest income.....		\$ 19,342		
		=====		
Net interest margin (5)			3.18%	
			=====	

-
- (1) Tax exempt income on equity securities and municipal obligations is included on a tax
 - (2) Average balances include unrealized gains (losses) on securities available for sale. E
 - marketable equity securities (preferred and common stocks) and restricted equity secur
 - (3) Loans on non-accrual status are included in average balances.
 - (4) Interest rate spread represents the difference between the yield on interest-earning a
 - interest-bearing liabilities.
 - (5) Net interest margin represents net interest income (tax equivalent basis) divided by a

Nine months ended Septemb			

2008			

Average balance	Interest (1)	Average yield/ cost	Averag balanc

(Dollars in thousands)			

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Assets

Interest-earning assets:

Short-term investments.....	\$ 92,993	\$ 1,971	2.83%	\$ 134
Debt securities (2)	303,685	10,721	4.71	290
Equity securities (2)	34,253	1,235	4.81	27
Mortgage loans (3)	1,092,722	48,902	5.97	1,033
Commercial loans - Eastern Funding (3)	143,395	10,468	9.73	132
Other commercial loans (3).....	108,217	4,603	5.67	71
Indirect automobile loans (3).....	610,863	29,382	6.41	591
Other consumer loans (3)	3,886	186	6.38	3
Total interest-earning assets ...	2,390,014	107,468	6.00%	2,285
Allowance for loan losses.....	(24,974)			(23)
Non-interest earning assets	100,342			98
Total assets.....	\$ 2,465,382			\$ 2,361

Liabilities and Stockholders' Equity

Interest-bearing liabilities:

Deposits:

NOW accounts.....	\$ 84,385	189	0.30%	\$ 85
Savings accounts	89,437	929	1.38	95
Money market savings accounts....	236,399	4,211	2.38	218
Retail certificates of deposit...	801,836	25,344	4.21	756
Total retail deposits.....	1,212,057	30,673	3.37	1,155
Brokered certificates of deposit	45,674	1,846	5.39	76
Total deposits.....	1,257,731	32,519	3.45	1,232
Borrowed funds	608,825	20,089	4.40	475
Subordinated debt	1,150	65	7.54	9
Total interest bearing liabilities.....	1,867,706	52,673	3.76%	1,717
Non-interest-bearing demand checking accounts.....	62,521			62
Other liabilities.....	25,176			25
Total liabilities.....	1,955,403			1,804
Stockholders' equity.....	509,979			556
Total liabilities and stockholders' equity....	\$ 2,465,382			\$ 2,361

Net interest income (tax equivalent basis)/interest rate spread (4)...		54,795	2.24%	
Less adjustment of tax exempt income..		248		
Net interest income.....		\$ 54,547		
Net interest margin (5)			3.06%	

-
- (1) Tax exempt income on equity securities and municipal obligations is included on a tax
(2) Average balances include unrealized gains (losses) on securities available for sale. E
marketable equity securities (preferred and common stocks) and restricted equity secur

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

- (3) Loans on non-accrual status are included in average balances.
 - (4) Interest rate spread represents the difference between the yield on interest-earning assets and interest-bearing liabilities.
 - (5) Net interest margin represents net interest income (tax equivalent basis) divided by average earning assets.
- o Interest rate spread improved from 2.13% in the 2007 nine month period to 2.24% in the 2008 nine month period and from 2.14% in the 2007 third quarter to 2.21% in the 2008 second quarter and 2.46% in the 2008 third quarter. The improvements were due primarily to the effect of the changes in the overnight borrowing rate set by the FOMC and the growth of the mortgage and commercial loan portfolios.
 - o Net interest margin declined from 3.18% in the 2007 nine month period to 3.06% in the 2008 nine month period and from 3.16% in the 2007 third quarter to 3.03% in the 2008 second quarter, but improved to 3.18% in the 2008 third quarter. The declines resulted primarily from the foregone interest income mentioned earlier while the improvement in the most recent quarter was due primarily to a more significant reduction in the average rate paid on deposits and borrowings (29 basis points) than in the average yield on interest-earning assets (4 basis points).

18

- o Certificates of deposit comprised 64.0% of the average balance of total retail deposits in the 2008 third quarter compared to 66.8% in the 2008 second quarter, 67.7% in the 2008 first quarter and 66.2% in the 2007 nine month period. Offsetting the reduction in certificates of deposit in the 2008 third quarter was a rise in money market savings accounts from 18.6% of the average balance of total retail deposits in the 2008 second quarter to 21.5% in the 2008 third quarter. Since money market savings accounts can be withdrawn at any time, the interest rate paid on those deposits is generally lower than the interest rate paid on certificates of deposit. The average rate paid on money market savings accounts in the 2008 third quarter was 2.27% compared to the average rate of 3.67% paid on certificates of deposit. We believe the shift in the mix of deposits was attributable primarily to the recent turmoil in financial markets which led a number of depositors to place their funds in more liquid accounts.
- o In the 2008 third quarter, \$491 million of certificates of deposit and advances from the Federal Home Loan Bank ("FHLB") with a weighted average rate of 4.23% matured while \$627 million of certificates of deposit and FHLB advances were added or rolled over in that time period at a weighted average rate of 2.86%. In the first nine months of 2008, \$1.174 billion of certificates of deposit and FHLB advances with a weighted average rate of 4.36% matured while \$1.422 billion of certificates of deposit and FHLB advances were added or rolled over in that time period at a weighted average rate of 3.02%. The resulting reductions in funding costs had a significant positive effect on net interest income during the first nine months of 2008.
- o The average balance of loans outstanding as a percent of the average balance of total interest-earning assets increased from 80.2% in the 2007 nine month period to 82.0% in the 2008 nine month period and 82.6% in the 2008 third quarter. Generally, the

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

yield on loans is higher than the yield on investment securities.

- o The average balance of short-term investments in the 2008 nine month period was \$41.7 million (31.0%) less than in the 2007 nine month period. The average rate earned on those investments in those respective periods was 2.83% and 5.19%. The reduction in short-term investments was used primarily to fund part of the loan growth.
- o The average balance of interest-earning assets in the 2008 third quarter was \$51 million higher than in the 2008 second quarter and \$144 million higher than in the 2007 third quarter. All of the most recent quarter growth and most of the growth since the 2007 third quarter was in mortgage loans.
- o The average balance of borrowings from the FHLB rose from \$503 million in the 2007 third quarter to \$691 million in the 2008 third quarter. Of the \$188 million increase, \$89 million occurred in the 2008 third quarter and \$70 million in the 2008 second quarter. The additional borrowings were used to fund part of the loan growth and the \$41 million reduction in stockholders' equity resulting primarily from stock repurchases and the payment of semi-annual extra dividends, and to pay down brokered deposits (\$48 million) and subordinated debt (\$7 million). The average rate paid on FHLB borrowings declined from 4.83% in the 2007 third quarter to 4.12% in the 2008 third quarter.

Auto Loans

The auto loan portfolio amounted to \$605 million at September 30, 2008 compared to \$594 million at December 31, 2007 and \$606 million at September 30, 2007. Due to rising delinquencies and charge-offs and deteriorating trends in the economy and the auto industry, the Company took steps in the second half of 2007 to tighten its underwriting criteria. Also, effective July 1, 2008, the Company curtailed dealer accommodation loans due to higher credit risks normally associated with such loans.

The changes in underwriting mentioned above have had a positive effect on loan quality. Loans originated to borrowers with credit scores below 660 declined from \$35.6 million, or 12.8% of the loans originated in the first nine months of 2007, to \$13.4 million, or 5.7% of the loans originated in the first nine months of 2008, and to \$2.9 million, or 3.6% of the loans originated in the 2008 third quarter. The average credit score of loans originated in the 2008 third quarter was 756 compared to the average credit score of 732 for auto loans outstanding at September 30, 2008.

Auto loans delinquent 30 days or more at September 30, 2008 were \$10.4 million (1.72% of the portfolio) compared to \$9.8 million (1.64%) at June 30, 2008 and \$11.7 million (1.98%) at December 31, 2007. According to data published by the American Bankers Association, the rate of all indirect auto loans in Massachusetts delinquent 30 days or more at June 30, 2008 (the latest date available) was 2.44%.

Auto loan net charge-offs increased from \$1,232,000 in the 2007 third quarter (an annualized rate of 0.82% based on average loans outstanding) to \$1,749,000 (1.16%) in the 2008 third quarter. Net charge-offs were \$2,527,000 (0.58%) in the first nine months of 2007 compared to \$4,808,000 (1.08%) in the first nine months of 2008. The increases resulted from a weakening economy as well as higher per unit losses from sales of repossessed vehicles caused in part by higher fuel prices.

Provision for Credit Losses

The provision for credit losses was \$3,162,000 in the 2008 third quarter compared to \$1,503,000 in the 2007 third quarter and \$7,855,000 in the 2008 nine month period compared to \$3,860,000 in the 2007 nine month period. The provision is comprised of amounts relating to the auto loan portfolio, the Eastern Funding LLC ("Eastern") loan portfolio and the remainder of the Company's loan portfolio and unfunded commitments.

The provision for auto loan losses was \$2,600,000 in the 2008 third quarter compared to \$1,389,000 in the 2007 third quarter and \$6,346,000 in the 2008 nine month period compared to \$3,012,000 in the 2007 nine month period. All of these amount exceeded the net charge-offs in those respective periods. (See the second preceding paragraph above for the amounts of net charge-offs). Constant provisions in excess of net charge-offs has resulted in the allowance for auto loan losses growing from \$4,662,000 (0.77% of loans outstanding) at September 30, 2007 to \$5,662,000 (0.95%) at December 31, 2007 and \$7,200,000 (1.19%) at September 30, 2008.

The provision for Eastern loan losses was \$242,000 in the 2008 third quarter compared to \$114,000 in the 2007 third quarter and \$639,000 in the 2008 nine month period compared to \$823,000 in the 2007 nine month period. Net charge-offs in the nine month periods were \$559,000 in 2008 (an annualized rate of 0.52% based on the average balance of loans outstanding) compared to \$742,000 in 2007 (0.75% annualized rate). Eastern loans delinquent 30 days or more increased to \$2,762,000 (1.93% of loans outstanding) at September 30, 2008 from \$2,485,000 (1.72%) at June 30, 2008 and \$2,699,000 (1.91%) at December 31, 2007. The allowance for Eastern loan losses at September 30, 2008 was \$2,507,000, or 1.75% of Eastern's \$143 million portfolio.

The remainder of the Company's loan portfolio (net of unadvanced funds), which equaled \$1.295 billion at September 30, 2008, was comprised of commercial real estate mortgage loans (\$454 million), residential mortgage loans (\$354 million), multi-family mortgage loans (\$310 million), commercial loans (\$110 million), construction loans (\$24 million) and home equity and other consumer loans (\$43 million). These parts of the portfolio, which grew only \$27 million in the year 2007, grew \$75 million in the 2008 third quarter and \$162 million in the first nine months of 2008. Growth in the nine month period was concentrated primarily in commercial real estate mortgage loans (\$73 million), residential mortgage loans (\$60 million) and multi-family mortgage loans (\$15 million).

The provision for loan losses related to the portfolio addressed in the preceding paragraph was \$650,000 in the 2008 third quarter and \$1,200,000 in the 2008 nine month period. The provisions were established solely due to loan growth as no loan charge-offs were experienced other than an inconsequential amount of consumer loans. In the 2007 third quarter and nine month period, \$60,000 and \$134,000, respectively, were credited to the provision for loan losses due primarily to the lack of loan growth and pay down of loans with problem characteristics.

The liability for unfunded credit commitments was reduced by a \$330,000 credit to the provision for credit losses in the 2008 third quarter and a \$304,000 credit to the provision for credit losses in the 2008 nine

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

month period. The reductions were made because management considered the risks associated with unfunded commitments to be less than had been estimated in periods prior to the 2008 third quarter. In the 2007 third quarter and nine month period, the liability for unfunded commitments was increased by charges to the provision for credit losses of \$60,000 and \$159,000, respectively.

Valuation of Investment Securities

FNMA Perpetual Preferred Stock

Brookline Securities Corp. ("BSC"), a wholly-owned subsidiary of the Company, acquired 100,000 shares of FNMA perpetual preferred stock on October 26, 2007 at a total cost of \$2,520,000. Thereafter and through the first quarter of 2008, the market value of the stock declined due to announcement of significant losses by FNMA in connection with its involvement in the mortgage lending and mortgage securities markets. The magnitude of the losses prompted FNMA to raise additional capital. Based on these developments, the Company concluded that an other-than-temporary impairment in the value of its FNMA stock had occurred. The carrying value of the stock was written down to its \$1,747,000 market value at March 31, 2008 by a \$773,000 pre-tax charge to earnings. At June 30, 2008, the market value of the FNMA stock rose to \$1,810,000.

As stated in a Form 8-K filed by the Company on September 9, 2008, the United States Department of the Treasury and the Federal Housing Finance Agency ("FHFA") announced on September 7, 2008 that FNMA was placed under conservatorship and that management of FNMA would be under the control of FHFA, its regulator. The Plan announced by the U.S. Government included, among other things, the elimination of dividends on FNMA common and preferred stocks and an agreement by the U.S. Government to provide equity capital to cover mortgage defaults in return for \$1 billion of senior preferred stock in FNMA and warrants for the purchase of 79.9% of the common stock of FNMA. On the day following the announcement, the market value of the Company's FNMA perpetual preferred stock declined dramatically to \$190,000.

20

Based on the developments described above, we concluded that further other-than-temporary impairment in the carrying value of the FNMA perpetual preferred stock had occurred. During September, we sold 12,900 shares at a loss of \$212,000 for financial reporting purposes. The carrying value of the remaining 87,100 shares at September 30, 2008 was written down to its \$135,000 market value at that date by a \$1,386,000 pre-tax charge to earnings.

For income tax purposes, losses on common stock and preferred stocks are recognized upon sale as capital losses. An income tax benefit can be realized only if the capital losses are offset by capital gains realized in the current year or three preceding years. The Company realized capital gains of \$1,455,000 in the three preceding years. Since an income tax benefit was recognized in connection with the \$1,249,000 write-down of investment securities in the 2008 first quarter, only \$206,000 of capital gain history remained to offset the investment losses in the 2008 third quarter. Accordingly, only \$62,000 of income tax benefit was recognized on the \$1,598,000 of losses from the write-down and sales of FNMA preferred stock in the 2008 third quarter.

On October 3, 2008, the President signed into law The Emergency

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

Stabilization Act of 2008 (the "Act"). The Act will allow applicable financial institutions, as defined, to deduct losses on FNMA preferred stock owned on September 6, 2008 or sold between January 1, 2008 and September 7, 2008 against ordinary income for income tax purposes. The term "applicable financial institutions" did not expressly include security corporation subsidiaries, such as BSC, the owner of the Company's FNMA preferred stock. On October 29, 2008, the U.S. Treasury Department and the Internal Revenue Service issued Revenue Procedure 2008-64 that will enable BSC to treat losses upon the sale of its FNMA preferred stock as ordinary losses. As a result of issuance of that Revenue Procedure, the Company will recognize an income tax benefit of approximately \$488,000 as a credit to earnings in the 2008 fourth quarter.

Merrill Perpetual Preferred Stock

BSC acquired 58,075 shares of Merrill adjustable rate perpetual preferred stock series 4 on August 28, 2007 at a total cost of \$1,408,000. After the announcement of a significant 2007 third quarter loss by not only Merrill but other brokerage firms and major banks, the market price of the Merrill stock declined significantly. The subsequent reporting of further losses, as well as the collapse of Bear Stearns & Co., Inc., caused a further decline in the market value of the stock. Based on these developments, we concluded that an other-than-temporary impairment in the carrying value of the Merrill stock had occurred and, accordingly, the carrying value of the stock was written down to its \$932,000 market value at March 31, 2008 by a \$476,000 pre-tax charge to earnings.

On July 28, 2008, Merrill filed a Form 8-K announcing its plans to sell certain troubled assets at significant losses and that it would report a net loss in the third quarter, the fifth consecutive quarter of reported net losses. Merrill also announced that it was enhancing its capital by a \$9.8 billion common stock offering and a pre-tax gain of \$4.3 billion from the sale of its 20% interest in Bloomberg, L.P. Subsequent to the reporting of these developments, the per share price of Merrill's perpetual preferred stock dropped to a low of \$8.08 per share on September 11, 2008. The stock rebounded to \$10.00 per share at September 30, 2008 as a result of the announcement on September 15, 2008 that Merrill would be acquired by Bank of America Corporation ("B of A") in an all stock transaction.

On October 14, 2008, the Office of the Chief Accountant ("OCA") of the Securities and Exchange Commission (the "SEC") issued a letter, after consultation with and concurrence of the Financial Accounting Standards Board ("FASB") staff, giving guidance on how to assess whether declines in the fair value of perpetual preferred stock constitute other-than-temporary impairment. The OCA stated it would not object to impairment tests in conjunction with SEC filings subsequent to October 14, 2008 applied through use of an impairment model (including an anticipated recovery period) similar to a debt security, provided there was no evidence of credit deterioration (such as a decline in the cash flows from holding the investment or a downgrade in the rating of the security below investment grade) until this subject matter can be addressed by the FASB.

We believe the Merrill perpetual preferred stock owned by BSC possesses debt-like characteristics. The stock provides cash flows in the form of quarterly dividends, contains call features and is rated similar to debt securities. As of October 16, 2008, the Merrill perpetual preferred stock had investment grade ratings and there had been no default in the payments of quarterly dividends. The rate paid continues to be pegged to

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

the three-month U.S. Libor rate which, of late, has increased.

In our opinion, the key factor to consider in evaluating whether other-than-temporary impairment in the value of the Merrill perpetual preferred stock had occurred as of September 30, 2008 was whether Merrill was financially viable and, therefore, able to continue to pay quarterly dividends and ultimately call the stock if it wished to do so. We concluded that Merrill was financially viable based on the following judgments: (1) it appears Merrill has been more aggressive in reducing its exposure to high risk assets and de-leveraging its balance sheet than other brokerage firms and major financial institutions, (2) Merrill has augmented its capital through a recent common stock offering, (3) Merrill's core businesses such as global

21

wealth management and strategic advisory services have continued to perform well despite difficult market conditions, (4) Merrill will improve its access to liquidity as a result of being acquired by B of A, and (5) the announcement that, as part of B of A's \$25 billion participation in the Troubled Asset Relief Program ("TARP") Capital Purchase Program, Merrill expects to augment its capital by issuing \$10 billion of non-voting preferred stock and related warrants to the U.S. Department of the Treasury.

Based on the above, we concluded that there was no other-than-temporary impairment in the \$932,000 carrying value of the Merrill perpetual preferred stock owned by BSC at September 30, 2008. The unrealized loss of \$352,000 (\$229,000 after taxes) on that stock at that date was recognized as a reduction of stockholders' equity in connection with recording securities classified as available for sale at market value.

Preferred Term Securities ("PreTSLs")

PreTSLs represent investment instruments comprised of a pool of trust preferred securities issued by a number of financial institutions and insurance companies. An investment instrument can be segregated into tranches that establish priority rights to cash flows from the underlying trust preferred securities. At September 30, 2008, the Company owned two PreTSLs with an aggregate carrying value of \$1,268,000 and an aggregate market value of \$582,000.

On June 26, 2002, the Company purchased at par \$2,000,000 of the mezzanine tranche of PreTSL VI. The instrument matures on July 3, 2032 and is currently callable at the option of the issuers. Interest is payable at a floating rate per annum equal to the three-month U.S. Libor rate plus 180 basis points. At September 30, 2008, the security had investment grade ratings. As a result of cash payments by pool participants, the carrying value of this instrument has been reduced to \$279,000 at September 30, 2008; its market value was \$178,000 at that date. The unrealized loss of \$101,000 was not considered to be an other-than-temporary impairment for the following reasons. The tranche of the investment instrument owned by the Company has first priority to receipt of future cash payments. A default rate of over 40% would have to occur before recovery of the Company's investment would be in doubt. While one issuer in the investment instrument represents over 58% of the remaining pool, that issuer is "well-capitalized" for regulatory purposes. While the issuer is currently experiencing losses due to a high level of problem loans, the recently enacted TARP program could enable the issuer to obtain capital if it concludes that it needs to do so. None of the issuers in the investment instrument have defaulted or

Edgar Filing: BROOKLINE BANCORP INC - Form 10-Q

deferred payment of interest.

On November 28, 2007, the Company purchased \$1,000,000 of the senior class A-1 tr