

AMERICAN CAMPUS COMMUNITIES INC  
Form 10-Q  
May 09, 2008

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended March 31, 2008.

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the Transition Period From \_\_\_\_\_ to \_\_\_\_\_.

Commission file number 001-32265

AMERICAN CAMPUS COMMUNITIES, INC.  
(Exact name of registrant as specified in its charter)

Maryland  
(State or Other Jurisdiction of  
Incorporation or Organization)

76-0753089  
(IRS Employer Identification No.)

805 Las Cimas Parkway, Suite 400  
Austin, TX  
(Address of Principal Executive Offices)

78746  
(Zip Code)

(512) 732-1000  
Registrant's telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated Filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)  
Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

There were 36,686,376 shares of American Campus Communities, Inc.'s common stock with a par value of \$0.01 per share outstanding as of the close of business on May 5, 2008.

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FORM 10-Q  
FOR THE QUARTER ENDED MARCH 31, 2008

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## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEETS  
(in thousands, except share and per share data)

|  | March 31,<br>2008<br>(Unaudited) | December<br>31, 2007 |
|--|----------------------------------|----------------------|
| Assets   |                                  |                      |
| Investments in real estate:  |                                  |                      |
| Wholly-owned properties, net   | \$ 998,167                       | \$ 947,062           |
| On-campus participating properties, net  | 71,888                           | 72,905               |
| Investments in real estate, net  | 1,070,055                        | 1,019,967            |
| Cash and cash equivalents  | 13,039                           | 12,073               |
| Restricted cash  | 15,618                           | 13,855               |
| Student contracts receivable, net  | 2,641                            | 3,657                |
| Other assets   | 27,344                           | 26,744               |
| Total assets   | \$ 1,128,697                     | \$ 1,076,296         |
| Liabilities and stockholders' equity   |                                  |                      |
| Liabilities:   |                                  |                      |
| Secured debt   | \$ 568,137                       | \$ 533,430           |
| Unsecured revolving credit facility  | 36,600                           | 9,600                |
| Accounts payable and accrued expenses  | 11,833                           | 14,360               |
| Other liabilities  | 42,372                           | 43,278               |
| Total liabilities  | 658,942                          | 600,668              |
| Minority interests   | 30,092                           | 31,251               |
| Commitments and contingencies (Note 12)  |                                  |                      |
| Stockholders' equity:  |                                  |                      |
| Common shares, \$.01 par value, 800,000,000 shares authorized, 27,361,222 and 27,275,491 shares issued and outstanding at March 31, 2008 and December 31, 2007, respectively | 274                              | 273                  |
| Additional paid in capital   | 495,223                          | 494,160              |
| Accumulated earnings and distributions   | (52,612)                         | (48,181)             |
| Accumulated other comprehensive loss   | (3,222)                          | (1,875)              |
| Total stockholders' equity   | 439,663                          | 444,377              |
| Total liabilities and stockholders' equity   | \$ 1,128,697                     | \$ 1,076,296         |

See accompanying notes to consolidated financial statements.

## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited, in thousands, except share and per share data)

|   | Three Months Ended March |            |
|---|--------------------------|------------|
|   | 31,                      |            |
|   | 2008                     | 2007       |
| Revenues:   |                          |            |
| Wholly-owned properties   | \$ 31,681                | \$ 27,145  |
| On-campus participating properties                                    | 6,744                    | 6,337      |
| Third party development services                                      | 1,620                    | 369        |
| Third party development services – on-campus participating properties | 36                       | 36         |
| Third party management services                                       | 922                      | 722        |
| Resident services   | 438                      | 341        |
| Total revenues  | 41,441                   | 34,950     |
| Operating expenses:   |                          |            |
| Wholly-owned properties   | 13,885                   | 11,862     |
| On-campus participating properties                                    | 2,295                    | 2,026      |
| Third party development and management services                       | 2,108                    | 1,294      |
| General and administrative  | 2,134                    | 11,328     |
| Depreciation and amortization   | 8,029                    | 6,970      |
| Ground/facility lease   | 359                      | 295        |
| Total operating expenses  | 28,810                   | 33,775     |
| Operating income  | 12,631                   | 1,175      |
| Nonoperating income and (expenses):                                   |                          |            |
| Interest income   | 162                      | 707        |
| Interest expense  | (6,979)                  | (6,460)    |
| Amortization of deferred financing costs                              | (311)                    | (298)      |
| Loss from unconsolidated joint venture                                | (126)                    | -          |
| Total nonoperating expenses   | (7,254)                  | (6,051)    |
| Income (loss) before income taxes and minority interests              | 5,377                    | (4,876)    |
| Income tax provision  | (60)                     | (60)       |
| Minority interests  | (408)                    | 258        |
| Net income (loss)   | \$ 4,909                 | \$ (4,678) |
| Income (loss) per share – basic:                                      |                          |            |
| Net income (loss) per share   | \$ 0.18                  | \$ (0.20)  |
| Income (loss) per share – diluted:                                    |                          |            |
| Net income (loss) per share   | \$ 0.18                  | \$ (0.20)  |
| Weighted-average common shares outstanding:                           |                          |            |
| Basic   | 27,331,896               | 22,942,737 |
| Diluted   | 29,161,145               | 25,241,190 |
| Distributions declared per common share                               | \$ 0.3375                | \$ 0.3375  |

See accompanying notes to consolidated financial statements.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited, in thousands)

|   | Three Months Ended |            |
|---|--------------------|------------|
|   | March 31,          |            |
|   | 2008               | 2007       |
| Net income (loss)                           | \$ 4,909           | \$ (4,678) |
| Other comprehensive loss:                   |                    |            |
| Change in fair value of interest rate swaps | (1,287)            | (802)      |
| Net comprehensive income (loss)             | \$ 3,622           | \$ (5,480) |

See accompanying notes to consolidated financial statements.

## AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES

CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited, in thousands)

|  | Three Months Ended<br>March 31, |             |
|--|---------------------------------|-------------|
|  | 2008                            | 2007        |
| Operating activities   |                                 |             |
| Net income (loss)  | \$ 4,909                        | \$ (4,678)  |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |                                 |             |
| Minority interests share of income (loss)  | 408                             | (258)       |
| Depreciation and amortization  | 8,029                           | 6,970       |
| Amortization of deferred financing costs and debt premiums/discounts                     | (70)                            | (70)        |
| Share-based compensation   | 411                             | 229         |
| Loss from unconsolidated joint venture   | 126                             | -           |
| Amortization of gain on interest rate swap termination                                   | (60)                            | (30)        |
| Income tax provision   | 60                              | 60          |
| Changes in operating assets and liabilities:   |                                 |             |
| Restricted cash  | (1,609)                         | 1,690       |
| Student contracts receivable, net  | 1,016                           | (3,320)     |
| Other assets   | (906)                           | 285         |
| Accounts payable and accrued expenses  | (2,918)                         | 4,390       |
| Other liabilities  | (1,596)                         | (2,048)     |
| Net cash provided by operating activities  | 7,800                           | 3,220       |
| Investing activities   |                                 |             |
| Cash paid for property acquisitions  | (11,285)                        | (38,330)    |
| Cash paid for land purchase  | (2,998)                         | -           |
| Investments in wholly-owned properties   | (35,322)                        | (17,113)    |
| Investments in on-campus participating properties  | (52)                            | (65)        |
| Purchase of corporate furniture, fixtures and equipment                                  | (190)                           | (235)       |
| Net cash used in investing activities  | (49,847)                        | (55,743)    |
| Financing activities   |                                 |             |
| Proceeds from revolving credit facility, net of paydowns                                 | 27,000                          | -           |
| Proceeds from construction loans   | 29,418                          | 9,646       |
| Principal payments on debt   | (1,597)                         | (1,569)     |
| Change in construction accounts payable  | (1,774)                         | 108         |
| Debt issuance and assumption costs   | (93)                            | (1,153)     |
| Distributions to common and restricted stockholders                                      | (9,334)                         | (7,791)     |
| Distributions to minority partners   | (607)                           | (788)       |
| Net cash provided by (used in) financing activities                                      | 43,013                          | (1,547)     |
| Net change in cash and cash equivalents  | 966                             | (54,070)    |
| Cash and cash equivalents at beginning of period   | 12,073                          | 79,107      |
| Cash and cash equivalents at end of period   | \$ 13,039                       | \$ 25,037   |
| Supplemental disclosure of non-cash investing and financing activities                   |                                 |             |
| Loans assumed in connection with property acquisitions                                   | \$ (6,970)                      | \$ (88,307) |
| Contribution of land from minority partner in development joint venture                  | \$ -                            | \$ 2,756    |
| Change in fair value of derivative instruments, net                                      | \$ (1,287)                      | \$ (802)    |
| Supplemental disclosure of cash flow information   |                                 |             |
| Interest paid  | \$ 8,000                        | \$ 7,772    |



See accompanying notes to consolidated financial statements.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Description of Business

American Campus Communities, Inc. (the "Company") is a real estate investment trust ("REIT") that was incorporated on March 9, 2004 and commenced operations effective with the completion of an initial public offering ("IPO") on August 17, 2004. Through the Company's controlling interest in American Campus Communities Operating Partnership LP (the "Operating Partnership") and American Campus Communities Services, Inc., (the Company's taxable REIT subsidiary or "TRS"), the Company is one of the largest owners, managers and developers of high quality student housing properties in the United States in terms of beds owned and under management. The Company is a fully integrated, self-managed and self-administered equity REIT with expertise in the acquisition, design, financing, development, construction management, leasing and management of student housing properties.

As of March 31, 2008, the Company's property portfolio contained 46 student housing properties with approximately 29,300 beds and approximately 9,700 apartment units, consisting of 40 owned off-campus properties that are in close proximity to colleges and universities, two American Campus Equity ("ACETM") properties currently under development that will be operated under ground/facility leases with a related university system and four on-campus participating properties operated under ground/facility leases with the related university systems. These communities contain modern housing units, offer resort-style amenities and are supported by a resident assistant system and other student-oriented programming.

Through the TRS, the Company also provides construction management and development services, primarily for student housing properties owned by colleges and universities, charitable foundations, and others. As of March 31, 2008, the Company provided third-party management and leasing services for 19 properties (seven of which the Company served as the third-party developer and construction manager) that represented approximately 15,200 beds in approximately 6,000 units. Third-party management and leasing services are typically provided pursuant to multi-year management contracts that have initial terms that range from one to five years. As of March 31, 2008, the Company's total owned and managed portfolio included 65 properties with approximately 44,500 beds in approximately 15,700 units.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") and include the financial position, results of operations and cash flows of the Company, the Operating Partnership and subsidiaries of the Operating Partnership, including joint ventures in which the Company has a controlling interest. Third-party equity interests in the Operating Partnership and consolidated joint ventures are reflected as minority interests in the consolidated financial statements. The Company also has a non-controlling interest in an unconsolidated joint venture, which is accounted for under the equity method. All significant intercompany amounts have been eliminated. All dollar amounts in the tables herein, except share and per share amounts, are stated in thousands unless otherwise indicated.

New Accounting Pronouncements

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standard ("SFAS") No. 157, "Fair Value Measurements" and SFAS No. 159, "The Fair Value Option for Financial Assets and Financial Liabilities." SFAS No. 157 defines fair value, establishes a framework for measuring fair value under GAAP, and expands disclosures about fair value measurements. SFAS No. 159 permits an entity to elect fair value as the initial

and subsequent measurement method for financial assets and liabilities. The Company has not elected the fair value option for any financial instruments, however does reserve the right to elect to measure future eligible financial assets or liabilities at fair value. The adoption of SFAS No. 157 and SFAS No. 159 did not have a material impact on the Company's consolidated financial statements. See Note 11 for a detailed discussion of fair value disclosures.

#### Pending Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations," which replaces SFAS No. 141, "Business Combinations," which, among other things, establishes principles and requirements for how an acquirer entity recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed (including intangibles) and any noncontrolling interests in the acquired entity. SFAS No. 141(R) applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company is currently evaluating what impact the adoption of SFAS No. 141(R) will have on its consolidated financial statements.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB No. 51." SFAS No. 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It also amends certain of ARB 51's consolidation procedures for consistency with the requirements of SFAS No. 141(R). SFAS No. 160 is effective for the Company beginning January 1, 2009. The Company is currently evaluating what impact the adoption of SFAS No. 160 will have on its consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities," which is intended to improve financial reporting about derivative instruments and hedging activities by requiring enhanced disclosures to enable investors to better understand their effects on an entity's financial position, financial performance, and cash flows. SFAS No. 161 will be effective for the Company beginning January 1, 2009. The Company is currently evaluating what impact the adoption of SFAS No. 161 will have on its consolidated financial statements, but anticipates it will only result in additional disclosures regarding derivative instruments.

#### Interim Financial Statements

The accompanying interim financial statements are unaudited, but have been prepared in accordance with GAAP for interim financial information and in conjunction with the rules and regulations of the Securities and Exchange Commission. Accordingly, they do not include all disclosures required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting solely of normal recurring matters) necessary for a fair presentation of the financial statements for these interim periods have been included. Because of the seasonal nature of the Company's operations, the results of operations and cash flows for any interim period are not necessarily indicative of results for other interim periods or for the full year. These financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's Annual Report on Form 10-K for the year ended December, 31, 2007.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Investments in Real Estate

Investments in real estate are recorded at historical cost. Major improvements that extend the life of an asset are capitalized and depreciated over the remaining useful life of the asset. The cost of ordinary repairs and maintenance is charged to expense when incurred. Depreciation and amortization are recorded on a straight-line basis over the estimated useful lives of the assets as follows:

|   |   |
|---|---|
| Buildings and improvements                              | 7-40 years  |
| Leasehold interest - on-campus participating properties | 25-34 years (shorter of useful life or respective lease term) |
| Furniture, fixtures and equipment                       | 3-7 years   |

The cost of buildings and improvements includes the purchase price of the property, including legal fees and acquisition costs. Project costs directly associated with the development and construction of an owned real estate

project, which include interest, property taxes, and amortization of deferred finance costs, are capitalized as construction in progress. Upon completion of the project, costs are transferred into the applicable asset category and depreciation commences. Interest totaling approximately \$1.7 million and \$1.1 million was capitalized during the three months ended March 31, 2008, and 2007, respectively. Amortization of deferred financing costs totaling approximately \$0.1 million and \$80,000 was capitalized during the three months ended March 31, 2008, and 2007, respectively.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Management assesses whether there has been an impairment in the value of the Company's investments in real estate whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is recognized when estimated expected future cash flows (undiscounted and before interest charges) are less than the carrying value of the property. The estimation of expected future net cash flows is inherently uncertain and relies on assumptions regarding current and future economics and market conditions. If such conditions change, then an adjustment to the carrying value of the Company's long-lived assets could occur in the future period in which the conditions change. To the extent that a property is impaired, the excess of the carrying amount of the property over its estimated fair value is charged to earnings. The Company believes that there were no impairments of the carrying values of its investments in real estate as of March 31, 2008.

The Company allocates the purchase price of acquired properties to net tangible and identified intangible assets based on relative fair values in accordance with Statement of Financial Accounting Standard ("SFAS") No. 141, Business Combinations. Fair value estimates are based on information obtained from a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property and other market data. Information obtained about each property as a result of due diligence, marketing and leasing activities is also considered. The value of in-place leases is based on the difference between (i) the property valued with existing in-place leases adjusted to market rental rates and (ii) the property valued "as-if" vacant. As lease terms are typically one year or less, rates on in-place leases generally approximate market rental rates. Factors considered in the valuation of in-place leases include an estimate of the carrying costs during the expected lease-up period considering current market conditions, nature of the tenancy, and costs to execute similar leases. Carrying costs include estimates of lost rentals at market rates during the expected lease-up period, as well as marketing and other operating expenses. The value of in-place leases is amortized over the remaining initial term of the respective leases, generally less than one year. The purchase price of property acquisitions is not expected to be allocated to tenant relationships, considering the terms of the leases and the expected levels of renewals. The Company's allocation of purchase price is contingent upon the final true-up of certain prorations.

#### Intangible Assets

In connection with property acquisitions completed during the three months ended March 31, 2008 and 2007, the Company capitalized approximately \$0.2 million and \$1.2 million, respectively, related to management's estimate of the fair value of the in-place leases assumed. These intangible assets are amortized on a straight-line basis over a term of approximately six months, which represents the average remaining term of the underlying leases. The amortization is included in depreciation and amortization expense in the accompanying consolidated statements of operations. See Note 3 for a detailed discussion of the property acquisitions completed during the three months ended March 31, 2008.

#### Debt Premiums and Discounts

Debt premiums and discounts represent fair value adjustments to account for the difference between the stated rates and market rates of debt assumed in connection with the Company's property acquisitions. The debt premiums and discounts are amortized to interest expense over the term of the related loans using the effective-interest method. As of March 31, 2008 and December 31, 2007, unamortized debt premiums were \$4.9 million and \$5.0 million, respectively, and unamortized debt discounts were \$0.6 million and \$0.7 million, respectively. Debt premiums and discounts are included in secured debt on the accompanying consolidated balance sheets.

#### Third-Party Development Services Revenue and Costs

Development revenues are generally recognized based on a proportionate performance method based on contract deliverables, while construction revenues are recognized using the percentage of completion method, as determined by construction costs incurred relative to total estimated construction costs. Costs associated with such projects are deferred and recognized in relation to the revenues earned on executed contracts. For projects where the Company's fee is based on a fixed price, any cost overruns incurred during construction, as compared to the original budget, will reduce the net fee generated on those projects. Incentive fees are generally recognized when the project is complete and performance has been agreed upon by all parties, or when performance has been verified by an independent third-party.

The Company also evaluates the collectibility of fee income and expense reimbursements generated through the provision of development and construction management services based upon the individual facts and circumstances, including the contractual right to receive such amounts in accordance with the terms of the various projects, and reserves any amounts that are deemed to be uncollectible.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Pre-development expenditures such as architectural fees, permits and deposits associated with the pursuit of third-party and owned development projects are expensed as incurred, until such time that management believes it is probable that the contract will be executed and/or construction will commence. Because the Company frequently incurs these pre-development expenditures before a financing commitment and/or required permits and authorizations have been obtained, the Company bears the risk of loss of these pre-development expenditures if financing cannot ultimately be arranged on acceptable terms or the Company is unable to successfully obtain the required permits and authorizations. As such, management evaluates the status of third-party and owned projects that have not yet commenced construction on a periodic basis and expenses any deferred costs related to projects whose current status indicates the commencement of construction is unlikely and/or the costs may not provide future value to the Company in the form of revenues. Such write-offs are included in third-party development and management services expenses (in the case of third-party development projects) or general and administrative expenses (in the case of owned development projects) on the accompanying consolidated statements of operations. As of March 31, 2008, the Company has deferred approximately \$3.6 million in pre-development costs related to third-party and owned development projects that have not yet commenced construction. Such costs are included in other assets on the accompanying consolidated balance sheets.

#### Income Taxes

The Company has elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Code"). To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 90% of its adjusted taxable income to its stockholders. As a REIT, the Company will generally not be subject to corporate level federal income tax on taxable income it currently distributes to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for the subsequent four taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local income and excise taxes on its income and property, and to federal income and excise taxes on its undistributed income.

The TRS manages the Company's non-REIT activities and is subject to federal, state and local income taxes.

#### Earnings Per Share

Basic earnings per share is computed using net income (loss) and the weighted average number of shares of the Company's common stock outstanding during the period, including restricted stock units ("RSUs") issued to outside directors. RSUs are included in both basic and diluted weighted average common shares outstanding because they were fully vested on the date of grant and all conditions required in order for the recipients to earn the RSUs have been satisfied. Diluted earnings per share reflects weighted average common shares issuable from the assumed conversion of restricted stock awards ("RSAs") granted to employees and common and preferred units of limited partnership interest in the Operating Partnership ("Common Units" and "Series A Preferred Units," respectively). See Note 6 for a discussion of Common Units and Series A Preferred Units.



AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The following is a summary of the elements used in calculating basic and diluted earnings per share:

|  | Three Months Ended March 31, |            |
|--|------------------------------|------------|
|  | 2008                         | 2007       |
| Basic earnings per share calculation:              |                              |            |
| Net income (loss)                                  | \$ 4,909                     | \$ (4,678) |
| Net income (loss) – per share                      | \$ 0.18                      | \$ (0.20)  |
| Basic weighted average common shares outstanding   | 27,331,896                   | 22,942,737 |
| Diluted earnings per share calculation:            |                              |            |
| Net income (loss)                                  | \$ 4,909                     | \$ (4,678) |
| Series A Preferred Unit distributions              | 46                           | 46         |
| Net income (loss) allocated to Common Units        | 260                          | (362)      |
| Net income (loss), as adjusted                     | \$ 5,215                     | \$ (4,994) |
| Net income (loss) – per share                      | \$ 0.18                      | \$ (0.20)  |
| Basic weighted average common shares outstanding   | 27,331,896                   | 22,942,737 |
| Common Units                                       | 1,448,627                    | 2,183,490  |
| Series A Preferred Units                           | 114,963                      | 114,963    |
| Restricted stock awards (1)                        | 265,659                      | -          |
| Diluted weighted average common shares outstanding | 29,161,145                   | 25,241,190 |

(1) 153,360 weighted average restricted stock awards are excluded from diluted weighted average common shares outstanding for the three months ended March 31, 2007 because they would be anti-dilutive due to the Company's loss position for the period.

### 3. Property Acquisitions

In February 2008, the Company acquired a 144-unit, 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina, for a purchase price of \$10.6 million, which excludes \$0.8 million of anticipated transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to the Company's operating standards. As part of the transaction, the Company assumed approximately \$7.0 million in fixed-rate mortgage debt with an annual interest rate of 7.15% and remaining term to maturity of 14.9 years.

In February 2008, the Company also acquired a 68-unit, 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia, for a purchase price of \$7.5 million, which excludes \$0.6 million of anticipated transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to the Company's operating standards. The Company did not assume any debt as part of this transaction.

The acquired properties' results of operations have been included in the accompanying consolidated statements of operations since their respective acquisition closing dates. The following pro forma information for the three months ended March 31, 2008 and 2007 presents consolidated financial information for the Company as if the property acquisitions discussed above, the Company's 2007 acquisitions and the Company's October 2007 equity offering had

occurred at the beginning of the earliest period presented. The unaudited pro forma information is provided for informational purposes only and is not indicative of results that would have occurred or which may occur in the future:

|                                       | Three Months Ended March 31, |            |
|---------------------------------------|------------------------------|------------|
|                                       | 2008                         | 2007       |
| Total revenues                        | \$ 41,766                    | \$ 37,640  |
| Net income (loss)                     | \$ 5,077                     | \$ (4,813) |
| Net income (loss) per share – basic   | \$ 0.19                      | \$ (0.18)  |
| Net income (loss) per share – diluted | \$ 0.18                      | \$ (0.18)  |

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 4. Investments in Wholly-owned Properties

Wholly-owned properties consisted of the following:

|                                      | March 31, 2008 | December 31,<br>2007 |
|--------------------------------------|----------------|----------------------|
| Land                                 | \$ 113,197     | \$ 102,109           |
| Buildings and improvements           | 779,423        | 768,551              |
| Furniture, fixtures and<br>equipment | 42,661         | 42,225               |
| Construction in progress             | 139,961        | 104,540              |
|                                      | 1,075,242      | 1,017,425            |
| Less accumulated depreciation        | (77,075)       | (70,363)             |
| Wholly-owned properties, net         | \$ 998,167     | \$ 947,062           |

#### 5. On-Campus Participating Properties

The Company is a party to ground/facility lease agreements (“Leases”) with certain state university systems and colleges (each, a “Lessor”) for the purpose of developing, constructing, and operating student housing facilities on university campuses. Under the terms of the Leases, title to the constructed facilities is held by the applicable Lessor and such Lessor receives a de minimus base rent paid at inception and 50% of defined net cash flows on an annual basis through the term of the lease. The Leases terminate upon the earlier to occur of the final repayment of the related debt, the amortization period of which is contractually stipulated, or the end of the lease term.

Pursuant to the Leases, in the event the leasehold estates do not achieve Financial Break Even (defined as revenues less operating expenses, excluding management fees, less debt service), the applicable Lessor would be required to make a rental payment, also known as the Contingent Payment, sufficient to achieve Financial Break Even. The Contingent Payment provision remains in effect until such time as any financing placed on the facilities would receive an investment grade rating without the Contingent Payment provision. In the event that the Lessor is required to make a Contingent Payment, future net cash flow distributions would be first applied to repay such Contingent Payments and then to unpaid management fees prior to normal distributions. Beginning in November 1999 and December 2002, as a result of the debt financing on the facilities achieving investment grade ratings without the Contingent Payment provision, the Texas A&M University System is no longer required to make Contingent Payments under either the Prairie View A&M University Village or University College Leases. The Contingent Payment obligation continues to be in effect for the Texas A&M International University and University of Houston leases.

In the event the Company seeks to sell its leasehold interest, the Leases provide the applicable Lessor the right of first refusal of a bona fide purchase offer and an option to purchase the lessee’s rights under the applicable Lease.

In conjunction with the execution of each Lease, the Company has entered into separate five-year agreements to manage the related facilities for 5% of defined gross receipts. The five-year terms of the management agreements are not contingent upon the continuation of the Leases. Upon expiration of the initial five year terms, the agreements continue on a month-to-month basis.

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On-campus participating properties are as follows:

| Lessor/University   | Lease Commencement | Required Debt Repayment (1) | Historical Cost |                   |
|---|--------------------|-----------------------------|-----------------|-------------------|
|   |                    |                             | March 31, 2008  | December 31, 2007 |
| Texas A&M University System / Prairie View A&M University (2)   | 2/1/96             | 9/1/23                      | \$ 38,516       | \$ 38,499         |
| Texas A&M University System / Texas A&M International Texas A&M University System / Prairie View A&M University (3) | 2/1/96             | 9/1/23                      | 6,043           | 6,039             |
| University of Houston System / University of Houston (4)  | 10/1/99            | 8/31/25 / 8/31/28           | 24,051          | 24,037            |
|   | 9/27/00            | 8/31/35                     | 34,708          | 34,691            |
|   |                    |                             | 103,318         | 103,266           |
| Less accumulated amortization   |                    |                             | (31,430)        | (30,361)          |
| On-campus participating properties, net   |                    |                             | \$ 71,888       | \$ 72,905         |

(1) Represents the effective lease termination date. The Leases terminate upon the earlier to occur of the final repayment of the related debt or the end of the contractual lease term.

(2) Consists of three phases placed in service between 1996 and 1998.

(3) Consists of two phases placed in service in 2000 and 2003.

(4) Consists of two phases placed in service in 2001 and 2005.

#### 6. Minority Interests

The Company consolidates the accounts of the Operating Partnership and its subsidiaries into its consolidated financial statements. However, the Company does not own 100% of the Operating Partnership and certain consolidated real estate joint ventures. The amounts reported as minority interests on the Company's consolidated balance sheets reflect the portion of these consolidated entities' equity that the Company does not own. Accordingly, the amounts reported as minority interest on the Company's consolidated statements of operations reflect the portion of these consolidated entities' net income or loss not allocated to the Company.

Equity interests in the Operating Partnership not owned by the Company are held in the form of Common Units and Series A Preferred Units. Common Units and Series A Preferred Units are exchangeable into an equal number of shares of the Company's common stock, or, at the Company's election, cash. A Common Unit and a share of the Company's common stock have essentially the same economic characteristics, as they effectively participate equally in the net income and distributions of the Operating Partnership. Series A Preferred Units have a cumulative preferential per annum cash distribution rate of 5.99%, payable quarterly concurrently with the payment of dividends on the Company's common stock.

Income or loss allocated to minority interests on the Company's consolidated statements of operations includes the Series A Preferred Unit distributions as well as the pro rata share of the Operating Partnership's net income or loss allocated to Common Units. The Common Unitholders' minority interest in the Operating Partnership is reported at an amount equal to their ownership percentage of the net equity of the Operating Partnership at the end of each reporting period. Common Units and Series A Preferred Units issued in connection with the 2006 acquisition of the Royal Portfolio became exchangeable into an equal number of shares of the Company's common stock on March 1, 2007. As a result, 51,278 Common Units were converted into shares of the Company's common stock during the three months ended March 31, 2008. As of March 31, 2008 and December 31, 2007, approximately 5% and 6%, respectively, of the equity interests of the Operating Partnership was held by persons affiliated with Royal Properties and certain current and former members of management in the form of Common Units and Series A Preferred Units.

Minority interests also include the equity interests of unaffiliated joint venture partners in four joint ventures. Three of the joint ventures own and operate the Company's Callaway House, University Village at Sweet Home and University Centre owned-off campus properties. The other joint venture was formed to develop, own, and operate the Company's Villas at Chestnut Ridge owned off-campus property, which is scheduled to open for occupancy in August 2008.

AMERICAN CAMPUS COMMUNITIES, INC. AND SUBSIDIARIES  
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### 7. Investment in Unconsolidated Joint Venture

The Company holds an equity interest in a joint venture that owns a military housing privatization project with the United States Navy to design, develop, construct, renovate, and manage unaccompanied soldier housing located on naval bases in Norfolk and Newport News, Virginia. In December 2007, the joint venture closed and obtained financing through taxable revenue bonds, at which time definitive legal agreements were executed. The Company has evaluated its investment in this joint venture and has concluded that the underlying entity is a variable interest entity (“VIE”) as defined in FASB Interpretation No. 46, “Consolidation of Variable Interest Entities, an Interpretation of ARB No. 51, Consolidated Financial Statements” (“FIN 46”). Because the Company is not the primary beneficiary of the VIE, the Company has accounted for its investment in accordance with the equity method of accounting. The Company made an initial investment in this joint venture of \$1.6 million and is not obligated to make further capital contributions. The Company’s return is limited to an 8.0% annual return on its initial investment in the form of periodic cash distributions. The Company’s investment in this joint venture is included in Other Assets in the accompanying consolidated balance sheets, and the Company’s share of the loss from this joint venture is reflected as Loss from Unconsolidated Joint Venture in the accompanying consolidated statement of operations for the three months ended March 31, 2008.

### 8. Debt

A summary of the Company’s outstanding consolidated indebtedness, including unamortized debt premiums and discounts, is as follows:

|   | March 31, 2008 | December 31, 2007 |
|---|----------------|-------------------|
| Debt secured by wholly-owned properties:            |                |                   |
| Mortgage loans payable                              | \$ 402,643     | \$ 397,270        |
| Construction loans payable                          | 73,069         | 43,652            |
|   | 475,712        | 440,922           |
| Debt secured by on-campus participating properties: |                |                   |
| Mortgage loans payable                              | 33,156         | 33,156            |
| Bonds payable                                       | 55,030         | 55,030            |
|   | 88,186         | 88,186            |
| Revolving Credit Facility                           | 36,600         | 9,600             |
| Unamortized debt premiums/discounts                 | 4,239          | 4,322             |
| Total debt  | \$ 604,737     | \$ 543,030        |

#### Loan Assumed in Conjunction with Property Acquisition

In connection with the February 2008 acquisition of Pirate’s Place (see Note 3), a wholly-owned property, the Company assumed approximately \$7.0 million of fixed-rate mortgage debt with an annual interest rate of 7.15% and January 2023 maturity date. Upon assumption of this debt, the Company recorded a debt premium of approximately \$0.3 million, to reflect the estimated fair value of the debt assumed. This mortgage loan is secured by a lien on the related property.

#### Revolving Credit Facility

The Operating Partnership has a \$115 million revolving credit facility, which may be expanded by up to an additional \$110 million upon the satisfaction of certain conditions. The maturity date of the facility is August 17, 2009 and the

Company guarantees the Operating Partnership's obligations under the facility.

Availability under the revolving credit facility is limited to an "aggregate borrowing base amount" equal to the lesser of (i) 65% of the value of certain properties, calculated as set forth in the credit facility, and (ii) the adjusted net operating income from these properties divided by a formula amount. The facility bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. Additionally, the Company is required to pay an unused commitment fee ranging from 0.15% to 0.20% per annum, depending on the aggregate unused balance. As of March 31, 2008, the balance outstanding on the revolving credit facility totaled \$36.6 million, bearing interest at a weighted average rate of 4.06%, with remaining availability under the facility (subject to the satisfaction of certain financial covenants) totaling approximately \$78.1 million. In April 2008, the Company paid off the entire balance on the revolving credit facility by using proceeds from an equity offering (See Note 14).

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The terms of the facility include certain restrictions and covenants, which limit, among other items, the incurrence of additional indebtedness, liens, and the disposition of assets. The facility contains customary affirmative and negative covenants and also contains financial covenants that, among other things, require the Company to maintain certain minimum ratios of "EBITDA" (earnings before interest, taxes, depreciation and amortization) to fixed charges. The Company may not pay distributions that exceed 100% of funds from operations for any four consecutive quarters. The financial covenants also include consolidated net worth and leverage ratio tests. As of March 31, 2008, the Company was in compliance with all such covenants.

#### 9. Incentive Award Plan

Pursuant to the 2004 Incentive Award Plan (the "Plan"), selected employees and directors of the Company and the Company's affiliates are granted stock options, RSUs, RSAs, Common Units, profit interest units ("PIUs"), and other stock-based incentive awards. The Company has reserved a total of 1,210,000 shares of the Company's common stock for issuance pursuant to the Plan, subject to certain adjustments for changes in the Company's capital structure, as defined in the Plan. As of March 31, 2008, 588,274 shares were available for issuance under the Plan.

#### Restricted Stock Units

Upon initial appointment to the Board of Directors and reelection to the Board of Directors at each Annual Meeting of Stockholders, each outside member of the Board of Directors is granted RSUs. For all RSU grants to date, no shares of stock were issued at the time of the RSU awards, and the Company was not required to set aside a fund for the payment of any such award; however, the stock was deemed to be awarded on the date of grant. Upon the Settlement Date, which is three years from the date of grant, the Company will deliver to the recipients a number of shares of common stock or cash, as determined by the Compensation Committee of the Board of Directors, equal to the number of RSUs held by the recipients. In addition, recipients of RSUs are entitled to dividend equivalents equal to the cash distributions paid by the Company on one share of common stock for each RSU issued, payable currently or on the Settlement Date, as determined by the Compensation Committee of the Board of Directors. There were no RSU grants or RSUs settled during the three months ended March 31, 2008 and there were 18,786 RSUs outstanding as of March 31, 2008.

#### Restricted Stock Awards

The Company awards RSAs to its executive officers and certain employees that vest in equal annual installments over a three to five year period. Unvested awards are forfeited upon the termination of an individual's employment with the Company. Recipients of RSAs receive dividends, as declared by the Company's Board of Directors, on unvested shares, provided that the recipients continue to be employees of the Company. A summary of the Company's RSAs under the Plan as of March 31, 2008 and changes during the three months ended March 31, 2008, is presented below:

|   | Number of<br>RSAs |
|---|-------------------|
| Nonvested<br>balance at<br>December 31,<br>2007 | 178,921           |
| Granted   | 151,492           |
| Vested  | (32,353)          |
| Forfeited                                       | (12,548)          |



|  |         |
|--|---------|
| Nonvested<br>balance at<br>March 31,<br>2008 | 285,512 |
|--|---------|

In accordance with SFAS No. 123(R), the Company recognizes the value of these awards as an expense over the vesting periods, which amounted to approximately \$0.4 million and \$0.2 million for the three months ended March 31, 2008 and 2007, respectively.

#### Common Units/PIUs

PIUs were issued to certain executive and senior officers upon consummation of the IPO. In connection with the Company's equity offering in July 2005, all 121,000 PIUs were converted to Common Units, as contemplated in the OP Agreement.

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The Outperformance Bonus Plan was adopted upon consummation of the Company's IPO in August 2004, and consisted of awards to key employees equal to the value of 367,682 shares of the Company's common stock. Such awards vested on the third anniversary of the IPO (August 2007), upon the Company's achievement of specified performance measures. Upon vesting, the Compensation Committee of the Board of Directors exercised its permitted discretion and granted 132,400 of the awards to selected recipients in the form of PIUs, with the remainder of the awards paid in cash in the amount of \$6.7 million. During the three months ended March 31, 2007, the Company recorded a compensation charge of approximately \$9.6 million, to reflect the value of such awards. As a result of the October 2007 equity offering, a book-up event occurred for tax purposes, resulting in the 132,400 PIUs being converted to Common Units.

Each Common Unit is deemed equivalent to one share of the Company's common stock. Common Units receive the same quarterly per unit distribution as the per share distributions on the Company's common stock.

#### 10. Interest Rate Hedges

In February 2007, the Company extended the maturity date of the Cullen Oaks Phase I and Phase II loans to February 2014. The extended loans bear interest at a rate of LIBOR plus 1.35% and require payments of interest only through May 2008 and monthly payments of principal and interest from May 2008 through the maturity date. In connection with these loan extensions, the Company terminated the existing interest rate swap agreement and received a termination payment from the lender of approximately \$0.4 million. In accordance with SFAS No. 133, the \$0.4 million gain will be amortized from accumulated other comprehensive income to earnings over the remaining term of the terminated interest rate swap agreement (through November 2008). As of March 31, 2008, approximately \$0.3 million of the \$0.4 million gain was amortized from accumulated other comprehensive income to earnings.

In addition, the Company entered into an interest rate swap agreement effective February 15, 2007 through February 15, 2014, that is designated to hedge its exposure to fluctuations in interest payments attributed to changes in interest rates associated with payments on the Cullen Oaks Phase I and Phase II loans. Under the terms of the interest rate swap agreement, the Company pays a fixed rate of 6.69% and receives a floating rate of LIBOR plus 1.35%. The interest rate swap had an estimated negative fair value of approximately \$3.4 million at March 31, 2008 and is reflected in other liabilities in the accompanying consolidated balance sheets. Ineffectiveness resulting from the Company's hedges is not material.

#### 11. Fair Value Disclosures

On January 1, 2008, the Company adopted SFAS No. 157, which defines fair value, establishes a framework for measuring fair value and also expands disclosures about fair value measurements. SFAS No. 157 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances. The following table presents information about our liability measured at fair value on a recurring basis as of March 31, 2008, and indicates the fair value hierarchy of the valuation techniques utilized by us to determine such fair value.

In general, fair values determined by Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities the Company has the ability to access. Fair values determined by Level 2 inputs utilize inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include quoted prices for similar assets and liabilities in active markets and inputs other than quoted prices observable for the asset or liability, such as interest rates and yield curves observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, and include situations where there is

little, if any, market activity for the asset or liability. In instances in which the inputs used to measure fair value may fall into different levels of the fair value hierarchy, the level in the fair value hierarchy within which the fair value measurement in its entirety has been determined is based on the lowest level input significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability. Disclosures concerning assets and liabilities measured at fair value are as follows:

Liability Measured at Fair Value on a Recurring Basis at March 31, 2008

|                                 | Quoted Prices in<br>Active Markets<br>for<br>Identical Assets<br>and<br>Liabilities<br>(Level 1) | Significant Other<br>Observable<br>Inputs (Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Balance at March<br>31, 2008 |
|---------------------------------|--|---|--|------------------------------|
| Liability:                      |  |   |  |                              |
| Derivative financial instrument | \$ -   | \$ 3,375  | \$ -   | \$ 3,375                     |

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The Company uses derivative financial instruments, specifically interest rate swaps, for nontrading purposes. The Company uses interest rate swaps to manage interest rate risk arising from previously unhedged interest payments associated with variable rate debt. Through March 31, 2008, derivative financial instruments were designated and qualified as cash flow hedges. Derivative contracts with positive net fair values inclusive of net accrued interest receipts or payments, are recorded in other assets. Derivative contracts with negative net fair values, inclusive of net accrued interest payments or receipts, are recorded in other liabilities. The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

To comply with the provisions of SFAS No. 157, the Company incorporates credit valuation adjustments to appropriately reflect its own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, the Company has considered the impact of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees.

Although the Company has determined the majority of the inputs used to value its derivative fall within Level 2 of the fair value hierarchy, the credit valuation adjustment associated with its derivative utilizes Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by the Company and its counterparty. However, as of March 31, 2008, the Company has assessed the significance of the impact of the credit valuation adjustment on the overall valuation of its derivative position and has determined that the credit valuation adjustment is not significant to the overall valuation of the Company's derivative. As a result, the Company has determined its derivative valuation in its entirety is classified in Level 2 of the fair value hierarchy.

## 12. Commitments and Contingencies

### Commitments

Development-related guarantees: The Company commonly provides alternate housing and project cost guarantees, subject to force majeure. These guarantees are typically limited, on an aggregate basis, to the amount of the projects' related development fees or a contractually agreed-upon maximum exposure amount. Alternate housing guarantees typically expire five days after construction is complete and generally require the Company to provide substitute living quarters and transportation for students to and from the university if the project is not complete by an agreed-upon completion date. Under project cost guarantees, the Company is responsible for the construction cost of a project in excess of an approved budget. The budget consists primarily of costs included in the general contractors' guaranteed maximum price contract ("GMP"). In most cases, the GMP obligates the general contractor, subject to force majeure and approved change orders, to provide completion date guarantees and to cover cost overruns and liquidated damages. In addition, the GMP is typically secured with payment and performance bonds. Project cost guarantees expire upon completion of certain developer obligations, which are normally satisfied within one year after completion of the project.

On one completed project, the Company has guaranteed losses up to \$3.0 million in excess of the development fee if the loss is due to any failure of the Company to maintain, or cause its professionals to maintain, required insurance for

a period of five years after completion of the project (August 2009).

The Company's estimated maximum exposure amount under the above guarantees is approximately \$12.2 million

At March 31, 2008, management did not anticipate any material deviations from schedule or budget related to third-party development projects currently in progress. The Company has estimated the fair value of guarantees entered into or modified after December 31, 2002, the effective date of FASB Interpretation No. 45, Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others, to be immaterial.

In the normal course of business, the Company enters into various development-related purchase commitments with parties that provide development-related goods and services. In the event that the Company was to terminate development services prior to the completion of projects under construction, the Company could potentially be committed to satisfy outstanding purchase orders with such parties.

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Contingencies

**Litigation:** In the normal course of business, the Company is subject to claims, lawsuits, and legal proceedings. While it is not possible to ascertain the ultimate outcome of such matters, management believes that the aggregate amount of such liabilities, if any, in excess of amounts provided or covered by insurance, will not have a material adverse effect on the consolidated financial position or results of operations of the Company.

**Letters of Intent:** In the ordinary course of the Company's business, the Company enters into letters of intent indicating a willingness to negotiate for acquisitions, dispositions or joint ventures. Such letters of intent are non-binding, and neither party to the letter of intent is obligated to pursue negotiations unless and until a definitive contract is entered into by the parties. Even if definitive contracts are entered into, the letters of intent relating to the acquisition and disposition of real property and resulting contracts generally contemplate that such contracts will provide the acquirer with time to evaluate the property and conduct due diligence, during which periods the acquiror will have the ability to terminate the contracts without penalty or forfeiture of any deposit or earnest money. There can be no assurance that definitive contracts will be entered into with respect to any matter covered by letters of intent or that the Company will consummate any transaction contemplated by any definitive contract. Furthermore, due diligence periods for real property are frequently extended as needed. An acquisition or disposition of real property becomes probable at the time that the due diligence period expires and the definitive contract has not been terminated. The Company is then at risk under a real property acquisition contract, but only to the extent of any earnest money deposits associated with the contract, and is obligated to sell under a real property sales contract.

**Environmental Matters:** The Company is not aware of any environmental liability with respect to the properties that would have a material adverse effect on the Company's business, assets or results of operations. However, there can be no assurance that such a material environmental liability does not exist. The existence of any such material environmental liability could have an adverse effect on the Company's results of operations and cash flows.

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## 13. Segments

The Company defines business segments by their distinct customer base and service provided. The Company has identified four reportable segments: Wholly-Owned Properties, On-Campus Participating Properties, Development Services and Property Management Services. Management evaluates each segment's performance based on operating income before depreciation, amortization, minority interests and allocation of corporate overhead. Intercompany fees are reflected at the contractually stipulated amounts.

|   | Three Months Ended |            |
|---|--------------------|------------|
|   | March 31,          |            |
|   | 2008               | 2007       |
| Wholly-Owned Properties   |                    |            |
| Rental revenues   | \$ 32,119          | \$ 27,486  |
| Interest and other income   | 65                 | 71         |
| Total revenues from external customers  | 32,184             | 27,557     |
| Operating expenses before depreciation and amortization   | 13,674             | 11,766     |
| Interest expense  | 6,068              | 5,464      |
| Operating income before depreciation, amortization, minority interests and allocation of corporate overhead       | \$ 12,442          | \$ 10,327  |
| Depreciation and amortization   | \$ 6,801           | \$ 5,837   |
| Capital expenditures  | \$ 38,320          | \$ 17,113  |
| Total segment assets at March 31,   | \$ 1,028,445       | \$ 865,119 |
| On-Campus Participating Properties  |                    |            |
| Rental revenues   | \$ 6,744           | \$ 6,337   |
| Interest and other income   | 79                 | 78         |
| Total revenues from external customers  | 6,823              | 6,415      |
| Operating expenses before depreciation, amortization, ground/facility lease, and allocation of corporate overhead | 2,105              | 1,866      |
| Ground/facility lease   | 359                | 295        |
| Interest expense  | 1,562              | 1,573      |
| Operating income before depreciation, amortization, minority interests and allocation of corporate overhead       | \$ 2,797           | \$ 2,681   |
| Depreciation and amortization   | \$ 1,069           | \$ 1,060   |
| Capital expenditures  | \$ 52              | \$ 65      |
| Total segment assets at March 31,   | \$ 86,386          | \$ 89,679  |
| Development Services  |                    |            |
| Development and construction management fees from external customers  | \$ 1,656           | \$ 405     |
| Operating expenses  | 2,148              | 1,213      |
| Operating loss before depreciation, amortization, minority interests and allocation of corporate overhead         | \$ (492)           | \$ (808)   |
| Total segment assets at March 31,   | \$ 6,640           | \$ 1,344   |
| Property Management Services  |                    |            |
| Property management fees from external customers  | \$ 922             | \$ 722     |
| Intersegment revenues   | 1,225              | 1,058      |
| Total revenues  | 2,147              | 1,780      |
| Operating expenses  | 915                | 694        |
|   | \$ 1,232           | \$ 1,086   |

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|   |              |            |
|---|--------------|------------|
| Operating income before depreciation, amortization, minority interests and allocation of corporate overhead         |              |            |
| Total segment assets at March 31,   | \$ 2,015     | \$ 1,770   |
| Reconciliations   |              |            |
| Total segment revenues  | \$ 42,810    | \$ 36,157  |
| Unallocated interest income earned on corporate cash  | 18           | 558        |
| Elimination of intersegment revenues  | (1,225)      | (1,058)    |
| Total consolidated revenues, including interest income  | \$ 41,603    | \$ 35,657  |
| Segment operating income before depreciation, amortization, minority interests and allocation of corporate overhead | \$ 15,979    | \$ 13,286  |
| Depreciation and amortization   | (8,340)      | (7,268)    |
| Net unallocated expenses relating to corporate overhead   | (2,136)      | (10,894)   |
| Loss from unconsolidated joint venture  | (126)        | -          |
| Income tax provision  | (60)         | (60)       |
| Minority interests  | (408)        | 258        |
| Income (loss) from continuing operations  | \$ 4,909     | \$ (4,678) |
| Total segment assets  | \$ 1,123,486 | \$ 957,912 |
| Unallocated corporate assets and assets held for sale   | 5,211        | 18,253     |
| Total assets  | \$ 1,128,697 | \$ 976,165 |



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14. Subsequent Events

April 2008 Equity Offering: On April 23, 2008, the Company completed an equity offering, consisting of the sale of 9,200,000 shares of the Company's common stock at a price of \$28.75 per share, including the exercise of 1,200,000 shares issued as a result of the exercise of the underwriters' overallotment option in full at closing. The offering generated gross proceeds of \$264.5 million. The aggregate proceeds to the Company, net of the underwriting discount, structuring fee and estimated expenses of the offering, were approximately \$252.3 million.

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## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-looking Statements

This report contains forward-looking statements within the meaning of the federal securities laws. We caution investors that any forward-looking statements presented in this report, or which management may make orally or in writing from time to time, are based on management's beliefs and assumptions made by, and information currently available to, management. When used, the words "anticipate," "believe," "expect," "intend," "may," "might," "plan," "e," "project," "should," "will," "result" and similar expressions, which do not relate solely to historical matters, are intended to identify forward-looking statements. Such statements are subject to risks, uncertainties and assumptions and may be affected by known and unknown risks, trends, uncertainties and factors that are beyond our control. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated or projected. We caution you that while forward-looking statements reflect our good faith beliefs when we make them, they are not guarantees of future performance and are impacted by actual events when they occur after we make such statements. We expressly disclaim any responsibility to update forward-looking statements, whether as a result of new information, future events or otherwise. Accordingly, investors should use caution in relying on past forward-looking statements, which are based on results and trends at the time they were made, to anticipate future results or trends.

Some of the risks and uncertainties that may cause our actual results, performance or achievements to differ materially from those expressed or implied by forward-looking statements include, among others, the following: general risks affecting the real estate industry (including, without limitation, the inability to enter into or renew leases, dependence on tenants' financial condition, and competition from other developers, owners and operators of real estate); risks associated with changes in University admission or housing policies; risks associated with the availability and terms of financing and the use of debt to fund acquisitions and developments; failure to manage effectively our growth and expansion into new markets or to integrate acquisitions successfully; risks and uncertainties affecting property development and construction (including, without limitation, construction delays, cost overruns, inability to obtain necessary permits and public opposition to such activities); risks associated with downturns in the national and local economies, increases in interest rates, and volatility in the securities markets; costs of compliance with the Americans with Disabilities Act and other similar laws; potential liability for uninsured losses and environmental contamination; risks associated with our potential failure to qualify as a REIT under the Internal Revenue Code of 1986 (the "Code"), as amended, and possible adverse changes in tax and environmental laws; and risks associated with our dependence on key personnel whose continued service is not guaranteed.

The risks included here are not exhaustive, and additional factors could adversely affect our business and financial performance, including factors and risks included in other sections of this report. Moreover, we operate in a very competitive and rapidly changing environment. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors, nor can it assess the impact of all such risk factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. Given these risks and uncertainties, investors should not place undue reliance on forward-looking statements as a prediction of actual results.

### Our Company and Our Business

American Campus Communities, Inc. (referred to herein as "the Company," "us," "we," and "our") is a real estate investment trust ("REIT") that was incorporated on March 9, 2004 and commenced operations effective with the completion of our initial public offering ("IPO") on August 17, 2004. Through our controlling interest in American Campus Communities Operating Partnership LP (the "Operating Partnership") and American Campus Communities Services, Inc., (our taxable REIT subsidiary or "TRS"), we are one of the largest owners, managers and developers of high quality student housing properties in the United States in terms of beds owned and under management. We are a fully integrated,

self-managed and self-administered equity REIT with expertise in the acquisition, design, financing, development, construction management, leasing and management of student housing properties.

As of March 31, 2008, our property portfolio contained 46 student housing properties with approximately 29,300 beds and approximately 9,700 apartment units, consisting of 40 owned off-campus properties that are in close proximity to colleges and universities, two ACE properties currently under development that will be operated under ground/facility leases with a related university system and four on-campus participating properties operated under ground/facility leases with the related university systems. These communities contain modern housing units, offer resort-style amenities and are supported by a resident assistant system and other student-oriented programming.

Through the TRS, we also provide construction management and development services, primarily for student housing properties owned by colleges and universities, charitable foundations, and others. As of March 31, 2008, we provided third-party management and leasing services for 19 properties (seven of which the Company served as the third-party developer and construction manager) that represented approximately 15,200 beds in approximately 6,000 units. Third-party management and leasing services are typically provided pursuant to multi-year management contracts that have initial terms that range from one to five years. As of March 31, 2008, our total owned and managed portfolio included 65 properties with approximately 44,500 beds in approximately 15,700 units.

#### Third-Party Development Services

Our third-party development and construction management services as of March 31, 2008 consisted of five projects under contract and currently in progress with fees ranging from \$0.2 million to \$3.5 million. As of March 31, 2008, fees of approximately \$3.2 million remained to be earned by us with respect to these projects, which have scheduled completion dates of July 2008 through March 2010.

While we believe that our third party development/construction management and property management services allow us to develop strong and key relationships with colleges and universities, revenue from this area has over time become a smaller portion of our operations due to the continued focus on and growth of our wholly-owned property portfolio. Nevertheless, we believe these services continue to provide synergies with respect to our ability to identify, acquire or develop, and successfully operate, student housing properties.

#### Acquisitions

In February 2008, we acquired a 144-unit, 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina, for a purchase price of \$10.6 million, which excludes \$0.8 million of anticipated transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to our operating standards. As part of the transaction, we assumed approximately \$7.0 million in fixed-rate mortgage debt with an annual interest rate of 7.15% and remaining term to maturity of 14.9 years.

In February 2008, we also acquired a 68-unit, 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia, for a purchase price of \$7.5 million, which excludes \$0.6 million of anticipated transaction costs, initial integration expenses and capital expenditures necessary to bring this property up to our operating standards. We did not assume any debt as part of this transaction.

#### Owned Development Activities

Overview: As of March 31, 2008, we were in the process of constructing one owned off-campus property and two ACE properties that will be operated under ground/facility leases with a related university system. We estimate that the total development costs relating to these activities will be approximately \$298.8 million. As of March 31, 2008, we have incurred development costs of approximately \$142.1 million in connection with these properties, with the remaining development costs estimated at approximately \$156.7 million. The activities are described below:

Villas at Chestnut Ridge: As of March 31, 2008, our Villas at Chestnut Ridge owned off-campus property was under construction with total development costs estimated to be approximately \$34.8 million. The project is scheduled to complete construction and open for occupancy in August 2008 and serve students attending State University of New York - Buffalo. As of March 31, 2008, the project was approximately 85% complete, and we estimate that remaining development costs will be approximately \$10.2 million. As of March 31, 2008, we have funded \$3.2 million of the project's development costs internally, with the remaining development costs to be funded through a construction loan.

Vista del Sol: As of March 31, 2008, our Vista del Sol ACE property was under construction with total development costs estimated to be approximately \$137.5 million. The project is scheduled to complete construction and open for occupancy in August 2008 and serve students attending Arizona State University. As of March 31, 2008, the project was approximately 79% complete, and we estimate that remaining development costs will be approximately \$40.4 million. As of March 31, 2008, we have funded \$37.5 million of the project's development costs internally, with the remaining development costs to be funded through a construction loan.

Barrett Honors College: As of March 31, 2008, our Barrett Honors College ACE property was under construction with total development costs estimated to be approximately \$126.5 million. The project is scheduled to complete construction and open for occupancy in August 2009 and serve students attending Arizona State University. As of March 31, 2008, the project was approximately 12% complete, and we estimate that remaining development costs will be approximately \$106.1 million. As of March 31, 2008, we have funded 100% of the project's development costs internally and will fund the remaining development costs internally.

## Property Operations

As of March 31, 2008, our property portfolio consisted of the following:

| PROPERTY                                  | YR ACQUIRED<br>/DEVELOPED<br>(1) | LOCATION                             | PRIMARY UNIVERSITY<br>SERVED              | UNITS | BEDS  |
|---|----------------------------------|--------------------------------------|---|-------|-------|
| Wholly-Owned properties:                  |                                  |                                      |   |       |       |
| 1. Villas on Apache                       | 1999                             | Tempe, AZ                            | Arizona State University<br>Main Campus   | 111   | 288   |
| 2. The Village at<br>Blacksburg           | 2000                             | Blacksburg, VA                       | Virginia Tech University                  | 288   | 1,056 |
| 3. River Club Apartments                  | 1999                             | Athens, GA                           | The University of<br>Georgia–Athens       | 266   | 792   |
| 4. River Walk Townhomes                   | 1999                             | Athens, GA<br>College Station,<br>TX | The University of<br>Georgia–Athens       | 100   | 336   |
| 5. The Callaway House                     | 2001                             |                                      | Texas A&M University                      | 173   | 538   |
| 6. The Village at Alafaya<br>Club         | 2000                             | Orlando, FL                          | The University of Central<br>Florida      | 228   | 839   |
| 7. The Village at Science<br>Drive        | 2001                             | Orlando, FL                          | The University of Central<br>Florida      | 192   | 732   |
| 8. University Village at<br>Boulder Creek | 2002                             | Boulder, CO                          | The University of Colorado<br>at Boulder  | 82    | 309   |
| 9. University Village at<br>Fresno        | 2004                             | Fresno, CA                           | California State University -<br>Fresno   | 105   | 406   |
| 10. University Village at TU              | 2004                             | Philadelphia, PA                     | Temple University                         | 220   | 749   |
| 11. University Club<br>Tallahassee        | 2005                             | Tallahassee, FL                      | Florida State University                  | 152   | 608   |
| 12. The Grove at University<br>Club       | 2005                             | Tallahassee, FL                      | Florida State University                  | 64    | 128   |
| 13. College Club<br>Tallahassee           | 2005                             | Tallahassee, FL                      | Florida A&M University                    | 96    | 384   |
| 14. The Greens at College<br>Club         | 2005                             | Tallahassee, FL                      | Florida A&M University                    | 40    | 160   |
| 15. University Club<br>Gainesville        | 2005                             | Gainesville, FL                      | University of Florida                     | 94    | 376   |
| 16. City Parc at Fry Street               | 2005                             | Denton, TX                           | University of North Texas                 | 136   | 418   |
| 17. The Estates                           | 2005                             | Gainesville, FL                      | University of Florida                     | 396   | 1,044 |
| 18. University Village at<br>Sweet Home   | 2005                             | Amherst, NY                          | State University of New<br>York - Buffalo | 269   | 828   |
| 19. Entrada Real                          | 2006                             | Tucson, AZ                           | University of Arizona                     | 98    | 363   |
| 20. Royal Oaks                            | 2006                             | Tallahassee, FL                      | Florida State University                  | 82    | 224   |
| 21. Royal Pavilion                        | 2006                             | Tallahassee, FL                      | Florida State University                  | 60    | 204   |
| 22. Royal Village<br>Tallahassee          | 2006                             | Tallahassee, FL                      | Florida State University                  | 75    | 288   |
| 23. Royal Village<br>Gainesville          | 2006                             | Gainesville, FL                      | University of Florida                     | 118   | 448   |
| 24. Northgate Lakes                       | 2006                             | Orlando, FL                          | The University of Central<br>Florida      | 194   | 710   |

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|                                  |      |                     |  |       |        |
|----------------------------------|------|---------------------|--|-------|--------|
| 25. Royal Lexington              | 2006 | Lexington, KY       | University of Kentucky                 | 94    | 364    |
| 26. The Woods at Greenland       | 2006 | Murfreesboro, TN    | Middle Tennessee State University      | 78    | 276    |
| 27. Raiders Crossing             | 2006 | Murfreesboro, TN    | Middle Tennessee State University      | 96    | 276    |
| 28. Raiders Pass                 | 2006 | Lubbock, TX         | Texas Tech University                  | 264   | 828    |
| 29. Aggie Station                | 2006 | College Station, TX | Texas A&M University                   | 156   | 450    |
| 30. The Outpost San Marcos       | 2006 | San Marcos, TX      | Texas State University - San Marcos    | 162   | 486    |
| 31. The Outpost San Antonio      | 2006 | San Antonio, TX     | University of Texas – San Antonio      | 276   | 828    |
| 32. Callaway Villas              | 2006 | College Station, TX | Texas A&M University                   | 236   | 704    |
| 33. Village on Sixth             | 2007 | Huntington, WV      | Marshall University                    | 248   | 752    |
| 34. Newtown Crossing             | 2007 | Lexington, KY       | University of Kentucky                 | 356   | 942    |
| 35. Olde Towne University Square | 2007 | Toledo, OH          | University of Toledo                   | 224   | 550    |
| 36. Peninsular Place             | 2007 | Ypsilanti, MI       | Eastern Michigan University            | 183   | 478    |
| 37. University Centre (2)        | 2007 | Newark, NJ          | Rutgers University, NJIT, Essex CCC    | 234   | 838    |
| 38. Sunnyside Commons (3)        | 2008 | Morgantown, WV      | West Virginia University               | 68    | 161    |
| 39. Pirate's Place (3)           | 2008 | Greenville, NC      | East Carolina University               | 144   | 528    |
| 40. Vista del Sol (4)            | 2008 | Tempe, AZ           | Arizona State University               | 613   | 1,866  |
| 41. Villas at Chestnut Ridge (4) | 2008 | Amherst, NY         | State University of New York - Buffalo | 196   | 552    |
| 42. Barrett Honors College (5)   | 2009 | Tempe, AZ           | Arizona State University               | 601   | 1,720  |
| Total wholly-owned properties    |      |                     |  | 7,868 | 24,827 |

| PROPERTY                                       | YEAR<br>ACQUIRED /<br>DEVELOPED<br>(1) | LOCATION            | PRIMARY<br>UNIVERSITY<br>SERVED          | UNITS | BEDS   |
|--|--|---------------------|--|-------|--------|
| O n - c a m p u s<br>participating properties: |  |                     |  |       |        |
| 43. University<br>Village—PVAMU                | 1996 / 97 / 98                         | Prairie View,<br>TX | Prairie View A&M<br>University           | 612   | 1,920  |
| 44. University<br>College—PVAMU                | 2000 / 2003                            | Prairie View,<br>TX | Prairie View A&M<br>University           | 756   | 1,470  |
| 45. University<br>Village—TAMIU                | 1997                                   | Laredo, TX          | Texas A&M<br>International<br>University | 84    | 250    |
| 46. Cullen Oaks – Phase I<br>and II            | 2001 / 2006                            | Houston, TX         | The University of<br>Houston             | 411   | 879    |
| Total on-campus participating properties       |  |                     |  | 1,863 | 4,519  |
| Total – all properties                         |  |                     |  | 9,731 | 29,346 |

(1) As of March 31, 2008, the average age of our operating properties was approximately 7.3 years.

(2) Construction was completed and property commenced operations in August 2007.

(3) Property was acquired in February 2008.

(4) Currently under development with a scheduled completion date of August 2008.

(5) Currently under development with a scheduled completion date of August 2009.



## Results of Operations

## Comparison of the Three Months Ended March 31, 2008 and March 31, 2007

The following table presents our results of operations for the three months ended March 31, 2008 and 2007, including the amount and percentage change in these results between the two periods:

|   | Three Months Ended March<br>31, |            |             |            |
|---|---------------------------------|------------|-------------|------------|
|   | 2008                            | 2007       | Change (\$) | Change (%) |
| <b>Revenues:</b>  |                                 |            |             |            |
| Wholly-owned properties   | \$ 31,681                       | \$ 27,145  | \$ 4,536    | 16.7%      |
| On-campus participating properties                                  | 6,744                           | 6,337      | 407         | 6.4%       |
| Third party development services                                    | 1,656                           | 405        | 1,251       | 308.9%     |
| Third party management services                                     | 922                             | 722        | 200         | 27.7%      |
| Resident services   | 438                             | 341        | 97          | 28.4%      |
| Total revenues  | 41,441                          | 34,950     | 6,491       | 18.6%      |
| <b>Operating Expenses:</b>  |                                 |            |             |            |
| Wholly-owned properties   | 13,885                          | 11,862     | 2,023       | 17.1%      |
| On-campus participating properties                                  | 2,295                           | 2,026      | 269         | 13.3%      |
| Third party development and<br>management services                  | 2,108                           | 1,294      | 814         | 62.9%      |
| General and administrative  | 2,134                           | 11,328     | (9,194)     | (81.2%)    |
| Depreciation and amortization                                       | 8,029                           | 6,970      | 1,059       | 15.2%      |
| Ground/facility leases  | 359                             | 295        | 64          | 21.7%      |
| Total operating expenses  | 28,810                          | 33,775     | (4,965)     | (14.7%)    |
| Operating income  | 12,631                          | 1,175      | 11,456      | 975.0%     |
| <b>Nonoperating income and (expenses):</b>                          |                                 |            |             |            |
| Interest income   | 162                             | 707        | (545)       | (77.1%)    |
| Interest expense  | (6,979)                         | (6,460)    | (519)       | 8.0%       |
| Amortization of deferred financing costs                            | (311)                           | (298)      | (13)        | 4.4%       |
| Loss from unconsolidated joint venture                              | (126)                           | -          | (126)       | 100.0%     |
| Total nonoperating expenses   | (7,254)                         | (6,051)    | (1,203)     | 19.9%      |
| Income (loss) before income tax<br>provision and minority interests | 5,377                           | (4,876)    | 10,253      | (210.3%)   |
| Income tax provision  | (60)                            | (60)       | -           | 0.0%       |
| Minority interests  | (408)                           | 258        | (666)       | (258.1%)   |
| Net income (loss)   | \$ 4,909                        | \$ (4,678) | \$ 9,587    | (204.9%)   |

## Wholly-Owned Properties Operations

Revenues from our wholly-owned properties for the three months ended March 31, 2008 compared with the same period in 2007 increased by \$4.5 million primarily due to the acquisition of two properties during the three months ended March 31, 2008, the acquisition of four properties during the three months ended March 2007, and the completion of construction and opening of University Centre in August 2007. Operating expenses increased approximately \$2.0 million for the three months ended March 31, 2008 compared with the same period in 2007,

primarily due to the same factors which affected the increase in revenues.

**New Property Operations.** We acquired two properties in February 2008, a 528-bed property (Pirate's Place) located near the campus of East Carolina University in Greenville, North Carolina and a 161-bed property (Sunnyside Commons) located near the campus of West Virginia University in Morgantown, West Virginia. In January 2007, we acquired a 752-bed property (Village on Sixth) located near the campus of Marshall University in Huntington, West Virginia. In addition, in February and August 2007, we acquired a three-property portfolio consisting of 1,970 beds serving students attending the University of Kentucky, the University of Toledo, and Eastern Michigan University (the "Edwards Portfolio"). Finally, in August 2007, we completed construction of and opened University Centre, an 838-bed property serving students attending Rutgers University, NJIT and various surrounding educational institutions. These new properties contributed \$3.6 million of additional revenues and \$1.9 million of additional operating expenses during the three months ended March 31, 2008 as compared to the three months ended March 31, 2007.

**Same Store Property Operations (Excluding New Property Activity).** We had 32 properties containing 16,440 beds which were operating during both the three months ended March 31, 2008 and 2007. These properties produced revenues of \$26.4 million and \$25.4 million during the three months ended March 31, 2008 and 2007, respectively, an increase of \$1.0 million. This increase was primarily due to an increase in average rental rates during the three months ended March 31, 2008 as compared to the same period in 2007, as well as the improved lease up for the 2007/08 academic year, which resulted in average occupancy rates increasing to 98.4% during the three months ended March 31, 2008 from 97.4% during the three months ended March 31, 2007. Revenues in 2008 will be dependent on our ability to maintain our current leases in effect for the 2007/2008 academic year and our ability to obtain appropriate rental rates and desired occupancy for the 2008/2009 academic year at our various properties during our leasing period, which typically begins in January and ends in August.

At these existing properties, operating expenses remained relatively constant at \$11.0 million during both the three month periods ended March 31, 2008 and 2007. We anticipate that operating expenses for the full year 2008 will increase slightly as compared with 2007 as a result of expected increases in insurance costs, utility costs, property taxes and general inflation.

#### On-Campus Participating Properties (“OCPP”) Operations

**Same Store OCPP Operations.** We had four participating properties containing 4,519 beds which were operating during both the three month periods ended March 31, 2008 and 2007. Revenues from our same store on-campus participating properties increased to \$6.7 million during the three months ended March 31, 2008 from \$6.3 million for the three months ended March 31, 2007, an increase of \$0.4 million. This increase was primarily due to an increase in average occupancy from 93.3% during the three months ended March 31, 2007 to 94.4% for the three months ended March 31, 2008, as well as an increase in average rental rates during the three months ended March 31, 2008 as compared to the same period in 2007.

At these properties, operating expenses increased by \$0.3 million from \$2.0 million during the three months ended March 31, 2007 to \$2.3 million for the three month ended March 31, 2008. This increase was primarily the result of an increase in bad debt expense at each of our on-campus participating properties. We anticipate that operating expenses for the full year 2008 will increase slightly as compared with 2007 as a result of expected increases in insurance costs, utility costs and general inflation.

#### Third Party Development Services Revenue

Third party development services revenue increased by \$1.3 million from \$0.4 million during the three months ended March 31, 2007 to \$1.7 million for the three months ended March 31, 2008. We had five projects in progress during the three months ended March 31, 2008 with an average contractual fee of approximately \$2.1 million, as compared to the three months ended March 31, 2007 in which we had four projects in progress with an average contractual fee of \$1.6 million. We anticipate third-party development services revenue for the full year 2008 to increase due to awards in 2007 that are expected to commence during the remainder of 2008.

Development services revenues are dependent on our ability to successfully be awarded such projects, the amount of the contractual fee related to the project and the timing and completion of the development and construction of the project. In addition, to the extent projects are completed under budget, we may be entitled to a portion of such savings, which are recognized as revenue when performance has been agreed upon by all parties, or when performance has been verified by an independent third-party. It is possible that projects for which we have deferred pre-development costs will not close and that we will not be reimbursed for such costs. The pre-development costs associated therewith will ordinarily be charged against income for the then-current period.

#### Third Party Management Services Revenues

Third party management services revenues increased by \$0.2 million from \$0.7 million for the three months ended March 31, 2007 to \$0.9 million for the three months ended March 31, 2008. This increase was primarily the result of the commencement of four management contracts in the fourth quarter of 2007. We anticipate that third-party management services revenues for the full year 2008 will increase as compared with 2007, primarily as a result of the previously mentioned contracts obtained during the fourth quarter of 2007 and new contracts anticipated to be obtained during 2008.

#### Third Party Development and Management Services Expenses

Third party development and management services expenses increased by \$0.8 million, from \$1.3 million during the three months ended March 31, 2007, to \$2.1 million for the three months ended March 31, 2008. This increase was primarily due to an increase in payroll and related costs of \$0.5 million as a result of an increase in projects in progress and management contracts. In addition, expenses incurred for the West Virginia University projects increased by approximately \$0.2 million as a result of the progress of those projects during the respective periods. Third-party development and management services expenses for the full year 2008 will be dependent on the level of awards we pursue, and as previously mentioned, any pre-development costs charged against income for projects which do not close.

### General and Administrative

General and administrative expenses decreased approximately \$9.2 million, from \$11.3 million during the three months ended March 31, 2007, to \$2.1 million for the three months ended March 31, 2008. This decrease was primarily due to a compensation charge of \$9.6 million recorded during the three months ended March 31, 2007 related to the Company's 2004 Outperformance Bonus Plan. This decrease was offset by an increase in payroll and other related costs as a result of overall increases in corporate staffing levels due to the recent growth in our wholly-owned property portfolio from the property acquisitions in 2007 and 2008 and the completion of a wholly-owned development project in August 2007. We anticipate general and administrative expenses to decrease for the full year 2008 as a result of the \$10.4 million Outperformance Bonus Plan compensation charge recorded in 2007, offset by anticipated increases in payroll and other related costs in 2008 as a result of the previously mentioned increases in corporate staffing levels experienced as a result of the recent growth of our wholly-owned portfolio and the expected acquisition of GMH Communities Trust in the second quarter of 2008.

### Depreciation and Amortization

Depreciation and amortization increased by \$1.0 million, from \$7.0 million during the three months ended March 31, 2007 to \$8.0 million for the three months ended March 31, 2008. This increase was due to the acquisition of two properties in February 2008, the acquisition of four properties during the first quarter 2007 and the completion of construction and opening of a wholly-owned development project in August 2007. In conjunction with the acquisition of two properties in February 2008 and four properties in the first quarter of 2007, a valuation was assigned to in-place leases which was amortized over the remaining lease terms of the acquired leases (generally less than one year). This contributed \$0.1 million and \$0.3 million of additional depreciation and amortization expense for the three months ended March 31, 2008 and 2007, respectively, a decrease of \$0.2 million. We expect depreciation and amortization to increase for the full year 2008 as a result of a full year's depreciation on properties acquired and placed in service during 2007, the \$18.1 million of recently completed 2008 acquisitions and the addition of the GMH properties to our portfolio.

### Interest Income

Interest income decreased by \$0.5 million, from \$0.7 million during the three months ended March 31, 2007 to \$0.2 million for the three months ended March 31, 2008. This decrease was primarily due to interest earned during the three months ended March 31, 2007 on the remaining proceeds from our September 2006 equity offering and net proceeds from the disposition of a wholly-owned property in December 2006.

### Interest Expense

Interest expense increased \$0.5 million, from \$6.5 million during the three months ended March 31, 2007, to \$7.0 million for the three months ended March 31, 2008. This increase was primarily due to additional interest incurred during the three months ended March 31 2008 associated with debt assumed or incurred in connection with the previously mentioned 2008 and 2007 property acquisitions, net of the amortization of debt premiums and discounts recorded to reflect the market value of debt assumed. In addition, there was a \$0.2 million increase in interest expense on our revolving credit facility due to a zero balance on our revolving credit facility during the three months ended March 31, 2007. These increases were offset by a \$0.3 million increase in capitalized interest as a result of more owned development activity during the three months ended March 31, 2008 as compared to the same period in 2007. We anticipate that interest expense will increase for the full year 2008 due to interest expense assumed or incurred in connection with property acquisitions discussed above and the debt to be incurred in connection with the Merger, including the debt to be assumed in connection with the addition of the GMH properties to our portfolio.

### Loss from Unconsolidated Joint Venture

We own an equity interest in a joint venture that owns a military housing privatization project with the United States Navy, as discussed in Note 7 in the accompanying Notes to Consolidated Financial Statements contained in Item 1 herein. In December 2007, the joint venture closed and obtained financing through taxable revenue bonds and our share of the loss from the joint venture is reflected under loss from unconsolidated joint venture in the consolidated statement of operations for the three months ended March 31, 2008.

#### Minority Interests

The variance in minority interests is primarily due to the Company being in a net income position for the three months ended March 31, 2008 as compared to a net loss position for the three months ended March 31, 2007. Minority interests represent external partners in our Operating Partnership as well as certain third-party partners in joint ventures consolidated by us for financial reporting purposes. Accordingly, these external partners are allocated their share of income/loss during the respective reporting periods. See Note 6 in the accompanying Notes to Consolidated Financial Statements contained in Item 1 herein for a detailed discussion of minority interests.

## Cash Flows

## Comparison of Three Months Ended March 31, 2008 and March 31, 2007

## Operating Activities

For the three months ended March 31, 2008, net cash provided by operating activities before changes in working capital accounts provided approximately \$13.8 million, as compared to \$2.2 million for the three months ended March 31, 2007, an increase of \$11.6 million. Changes in working capital accounts utilized \$6.0 million for the three months ended March 31, 2008 while working capital accounts provided \$1.0 million for the three months ended March 31, 2007, a decrease of \$7.0 million. These changes were primarily due to the timing of financial aid received from Prairie View A&M University during the respective periods.

## Investing Activities

Investing activities utilized \$49.8 million and \$55.7 million for the three months ended March 31, 2008 and 2007, respectively. The decrease in cash utilized in investing activities during the three months ended March 31, 2008 related primarily to a \$24.0 million decrease in the use of cash to acquire properties. We acquired four properties during the first quarter of 2007 as compared to two properties during the first quarter of 2008. This decrease was offset by an \$18.0 million increase in cash used to fund the construction of our wholly owned development properties. Three wholly-owned properties were under development throughout the first quarter of 2008, while two wholly-owned properties were under development throughout the first quarter of 2007 and another property began development toward the end of the first quarter of 2007, one of which was completed in Fall 2007. For the three months ended March 31, 2008 and 2007, our cash utilized in investing activities was comprised of the following:

|   | Three Months Ended March 31, |             |
|---|------------------------------|-------------|
|   | 2008                         | 2007        |
| Property and land acquisitions                              | \$ (14,283)                  | \$ (38,330) |
| Capital expenditures for on-campus participating properties | (52)                         | (65)        |
| Capital expenditures for wholly-owned properties            | (888)                        | (637)       |
| Investment in wholly-owned properties under development     | (34,434)                     | (16,476)    |
| Purchase of corporate furniture, fixtures, and equipment    | (190)                        | (235)       |
| Total   | \$ (49,847)                  | \$ (55,743) |

## Financing Activities

Cash provided by financing activities totaled \$43.0 million for the three months ended March 31, 2008 as compared to \$1.5 million of cash used for financing activities during the three months ended March 31, 2007. The increase in cash provided by financing activities was primarily the result of a \$27.0 million increase in proceeds received from our revolving credit facility, which was used to fund the acquisition of two properties in February 2008 and to fund the construction of Barrett Honors College, one of our owned ACE development properties. In addition, there was a \$19.8 million increase in proceeds from construction loans used to fund the construction of Vista del Sol, our other owned ACE development and Villas at Chestnut Ridge, an owned off-campus development property. These increases were offset by a \$1.5 million increase in distributions to common and restricted stockholders as a result of the October 2007 equity offering.

## Structure of On-campus Participating Properties

At our on-campus participating properties, the subject universities own both the land and improvements. We then have a leasehold interest under a ground/facility lease. Under the lease, we receive an annual distribution representing 50% of these properties' net cash available for distribution after payment of operating expenses (which includes our management fees), debt service (which includes repayment of principal) and capital expenditures. We also manage these properties under multi-year management agreements and are paid a management fee representing 5% of receipts.



We do not have access to the cash flows and working capital of these participating properties except for the annual net cash distribution as described above. Additionally, a substantial portion of these properties' cash flow is dedicated to capital reserves required under the applicable property indebtedness and to the amortization of such indebtedness. These amounts do not increase our economic interest in these properties since our interest, including our right to share in the net cash available for distribution from the properties, terminates upon the amortization of their indebtedness. Our economic interest in these properties is therefore limited to our interest in the net cash flow and management and development fees from these properties, as reflected in our calculation of Funds from Operations modified for the operational performance of on-campus participating properties ("FFOM") contained herein. Accordingly, when considering these properties' contribution to our operations, we focus upon our share of these properties' net cash available for distribution and the management fees that we receive from these properties, rather than upon their contribution to our gross revenues and expenses for financial reporting purposes.

The following table reflects the amounts included in our consolidated financial statements for the three months ended March 31, 2008 and 2007:

|  | Three Months Ended March 31, |          |
|--|------------------------------|----------|
|  | 2008                         | 2007     |
| Revenues                                 | \$ 6,744                     | \$ 6,337 |
| Direct operating expenses (1)            | (2,105)                      | (1,866)  |
| Amortization                             | (1,069)                      | (1,061)  |
| Amortization of deferred financing costs | (46)                         | (43)     |
| Ground/facility leases (2)               | (359)                        | (295)    |
| Net operating income                     | 3,165                        | 3,072    |
| Interest income                          | 79                           | 78       |
| Interest expense (3)                     | (1,562)                      | (1,573)  |
| Net income                               | \$ 1,682                     | \$ 1,577 |

- (1) Excludes property management fees of \$0.3 million for both the three month periods ended March 31, 2008 and 2007. This expense and the corresponding fee revenue we recognized have been eliminated in consolidation. Also excludes allocation of expenses related to corporate management and oversight.
- (2) Represents the universities' 50% share of the properties' net cash available for distribution after payment of operating expenses, debt service (including payment of principal) and capital expenditures.
- (3) Debt service expenditures for these properties totaled \$2.0 million and \$2.2 million for the three months ended March 31, 2008 and 2007, respectively.

## Liquidity and Capital Resources

### Cash Balances and Liquidity

As of March 31, 2008, excluding our on-campus participating properties, we had \$18.1 million in cash and cash equivalents and restricted cash as compared to \$18.4 million in cash and cash equivalents and restricted cash as of December 31, 2007. Restricted cash primarily consists of escrow accounts held by lenders and resident security deposits, as required by law in certain states. Additionally, restricted cash as of March 31, 2008 also included \$0.4 million of funds held in escrow in connection with potential development opportunities.

As of March 31, 2008, our short-term liquidity needs included, but were not limited to, the following: (i) cash consideration of approximately \$240.0 million payable to shareholders and unitholders of GMH Communities Trust in

connection with the pending acquisition, expected to occur in the second quarter of 2008, (ii) remaining estimated transaction costs of approximately \$55.0 million associated with the pending acquisition of GMH Communities Trust, (iii) anticipated distribution payments to our common and restricted stockholders totaling approximately \$37.4 million based on an anticipated annual distribution of \$1.35 per share based on the number of our shares outstanding as of March 31, 2008, including those distributions required to maintain our REIT status and satisfy our current distribution policy, (iv) anticipated distribution payments to our Operating Partnership unitholders totaling approximately \$2.1 million based on an anticipated annual distribution of \$1.35 per Common Unit and a cumulative preferential per annum cash distribution rate of 5.99% on our Series A Preferred Units based on the number of units outstanding as of March 31, 2008, (v) development costs for Barrett Honors College over the next 12 months, estimated to be approximately \$85.3 million, and (vi) funds for other potential future acquisitions and development projects. We expect to meet our short-term liquidity requirements by (i) using the remaining proceeds from our April 2008 equity offering which generated net proceeds of approximately \$252.3 million, (ii) entering into a joint venture with Fidelity in which we will contribute 15 GMH student housing properties to the joint venture and will receive proceeds of approximately \$105.0 million and retain a 10% equity interest, (iii) potentially disposing of properties, (iv) borrowing under our existing revolving credit facility, (v) borrowing under a \$100.0 million committed term loan facility expected to close in the second quarter of 2008, and (vi) utilizing net cash provided by operations.

We may seek additional funds to undertake initiatives not contemplated by our business plan or obtain additional cushion against possible shortfalls. We also may pursue additional financing as opportunities arise. Future financings may include a range of different sizes or types of financing, including the sale of additional debt or equity securities. While we believe we will be able to obtain such funds, these funds may not be available on favorable terms or at all. Our ability to obtain additional financing depends on several factors, including future market conditions, our success or lack of success in penetrating our markets, our future creditworthiness, and restrictions contained in agreements with our investors or lenders, including the restrictions contained in the agreements governing our revolving credit facility and committed term loan facility. These financings could increase our level of indebtedness or result in dilution to our equity holders.

#### Revolving Credit Facility

The Operating Partnership has a \$115 million revolving credit facility, which may be expanded by up to an additional \$110 million upon the satisfaction of certain conditions. We anticipate increasing the size of the facility to \$160 million in the second quarter of 2008. The maturity date of the facility is August 17, 2009 and we guarantee the Operating Partnership's obligations under the facility.

Availability under the revolving credit facility is limited to an "aggregate borrowing base amount" equal to the lesser of (i) 65% of the value of certain properties, calculated as set forth in the credit facility, and (ii) the adjusted net operating income from these properties divided by a formula amount. The facility bears interest at a variable rate, at the Company's option, based upon a base rate or one-, two-, three-, or six-month LIBOR plus, in each case, a spread based upon the Company's total leverage. Additionally, we are required to pay an unused commitment fee ranging from 0.15% to 0.20% per annum, depending on the aggregate unused balance. As of March 31, 2008, the balance outstanding on the revolving credit facility totaled \$36.6 million, bearing interest at a weighted average rate of 4.06%, with remaining availability under the facility (subject to the satisfaction of certain financial covenants) totaling approximately \$78.1 million. In April 2008, we paid off the entire balance on the revolving credit facility by using proceeds from an equity offering (See Note 14).

The terms of the facility include certain restrictions and covenants, which limit, among other items, the incurrence of additional indebtedness, liens, and the disposition of assets. The facility contains customary affirmative and negative covenants and also contains financial covenants that, among other things, require us to maintain certain minimum ratios of "EBITDA" (earnings before interest, taxes, depreciation and amortization) to fixed charges. We may not pay distributions that exceed 100% of funds from operations, as adjusted, for any four consecutive quarters. The financial covenants also include consolidated net worth and leverage ratio tests. As of March 31, 2008, we were in compliance with all such covenants.

#### Distributions

We are required to distribute 90% of our REIT taxable income (excluding capital gains) on an annual basis in order to qualify as a REIT for federal income tax purposes. Accordingly, we intend to make, but are not contractually bound to make, regular quarterly distributions to common stockholders and unit holders. Distributions to common stockholders are at the discretion of the Board of Directors. We may be required to use borrowings under the credit facility, if necessary, to meet REIT distribution requirements and maintain our REIT status. The Board of Directors considers market factors and our Company's performance in addition to REIT requirements in determining distribution levels.

#### Pre-Development Expenditures

Our third-party and owned development activities have historically required us to fund pre-development expenditures such as architectural fees, permits and deposits. The closing and/or commencement of construction of these development projects is subject to a number of risks such as our inability to obtain financing on favorable terms and

delays or refusals in obtaining necessary zoning, land use, building, and other required governmental permits and authorizations. As such, we cannot always predict accurately the liquidity needs of these activities. We frequently incur these pre-development expenditures before a financing commitment and/or required permits and authorizations have been obtained. Accordingly, we bear the risk of the loss of these pre-development expenditures if financing cannot ultimately be arranged on acceptable terms or we are unable to successfully obtain the required permits and authorizations.

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Historically, our third-party and owned development projects have been successfully structured and financed; however, these developments have at times been delayed beyond the period initially scheduled, causing revenue to be recognized in later periods. As of March 31, 2008, we have deferred approximately \$3.6 million in pre-development costs related to third-party and owned development projects that have not yet commenced construction.

#### Indebtedness

As of March 31, 2008, we had approximately \$600.5 million of outstanding consolidated indebtedness (excluding net unamortized debt premiums/discounts of approximately \$4.2 million), comprised of a \$36.6 million balance on our unsecured revolving credit facility, \$475.7 million in mortgage and construction loans secured by 33 of our wholly-owned properties, \$33.2 million in mortgage loans secured by two phases of an on-campus participating property, and \$55.0 million in bond issuances secured by three of our on-campus participating properties. The weighted average interest rate on our consolidated indebtedness as of March 31, 2008 was 6.07%. As of March 31, 2008, approximately 18.1% of our total consolidated indebtedness was variable rate debt, comprised of our revolving credit facility and our Vista del Sol and Villas at Chestnut Ridge construction loans discussed below.

#### Wholly-Owned Properties

The weighted average interest rate of the \$475.7 million of wholly-owned mortgage and construction debt was 6.02% as of March 31, 2008. Each of the mortgage loans is a non-recourse obligation subject to customary exceptions. Each of these mortgages has a 30 year amortization, and none are cross-defaulted or cross-collateralized to any other indebtedness. The loans generally may not be prepaid prior to maturity; in certain cases prepayment is allowed, subject to prepayment penalties.

The development and construction of Vista del Sol, an ACE property scheduled to complete construction and open for occupancy in August 2008, is partially financed with a \$100.0 million construction loan. For each borrowing we have the option of choosing the Prime rate or one-, two-, or three-month LIBOR plus 1.45%. The interest rate may be reduced to LIBOR plus 1.20% once construction of the property is complete and certain operations hurdles are met. The loan requires payments of interest only during the term of the loan and any accrued interest and outstanding borrowings become due on the maturity date of December 27, 2009. The term of the loan can be extended through December 2011 through the exercise of two 12-month extension periods. As of March 31, 2008, the balance outstanding on the construction loan totaled \$52.8 million, bearing interest at a weighted average rate of 4.14%.

The development and construction of Villas at Chestnut Ridge, an owned off-campus property scheduled to complete construction and open for occupancy in August 2008, is partially financed with a \$31.6 million construction loan. For each borrowing we have the option of choosing the Prime rate or one-, two-, three-, or six-month LIBOR plus 1.25%. The loan requires payments of interest only during the term of the loan and any accrued interest and outstanding borrowings become due on the maturity date of June 4, 2009. The term of the loan can be extended through June 2010 through the exercise of a 12-month extension period. As of March 31, 2008, the balance outstanding on the construction loan totaled \$20.2 million, bearing interest at a weighted average rate of 4.32%.

#### On-Campus Participating Properties

Three of our on-campus participating properties are 100% financed with \$55.0 million of outstanding project-based taxable bonds. Under the terms of these financings, one of our special purpose subsidiaries publicly issued three series of taxable bonds and loaned the proceeds to three special purpose subsidiaries that each hold a separate leasehold interest. Although a default in payment by these special purpose subsidiaries could result in a default under one or more series of bonds, the indebtedness of any of these special purpose subsidiaries is not cross-defaulted or cross-collateralized with indebtedness of the Company, the Operating Partnership or other special purpose subsidiaries. Repayment of principal and interest on these bonds is insured by MBIA, Inc. The loans encumbering

the leasehold interests are non-recourse, subject to customary exceptions.

Cullen Oaks Phase I and Phase II loans are currently encumbered by mortgage loans with balances as of March 31, 2008 of approximately \$16.5 million and \$16.7 million, respectively. In February 2007, we extended the maturity date of these loans to February 2014. The loans bear interest at a rate of LIBOR plus 1.35% and require payments of interest only through May 2008 and monthly payments of principal and interest from May 2008 through the maturity date. In connection with these loan extensions, we terminated the existing interest rate swap agreement on the Cullen Oaks Phase I loan and entered into a new interest rate swap agreement effective February 15, 2007 through February 15, 2014, that is designated to hedge our exposure to fluctuations on interest payments attributed to changes in interest rates associated with payments on the Cullen Oaks Phase I and Phase II loans. Under the terms of the interest rate swap agreement, we pay a fixed rate of 6.69% and receive a floating rate of LIBOR plus 1.35%. Pursuant to the Leases, in the event the leasehold estate does not achieve Financial Break Even (defined as revenues less operating expenses, excluding management fees, less debt service), the applicable Lessor would be required to make a rental payment, also known as the Contingent Payment, sufficient to achieve Financial Break Even. The Contingent Payment provision remains in effect until such time as any financing placed on the facilities would receive an investment grade rating without the Contingent Payment provision. In the event that the Lessor is required to make a Contingent Payment, future net cash flow distributions would be first applied to repay such Contingent Payments and then to unpaid management fees prior to normal distributions. We have guaranteed payment of this property's indebtedness.

The weighted average interest rate of the indebtedness encumbering our on-campus participating properties was 7.17% at March 31, 2008.

#### Off Balance Sheet Items

We do not have any off-balance sheet arrangements.

#### Funds From Operations

As defined by NAREIT, FFO represents income (loss) before allocation to minority interests (computed in accordance with GAAP), excluding gains (or losses) from sales of property, plus real estate related depreciation and amortization (excluding amortization of loan origination costs) and after adjustments for unconsolidated partnerships and joint ventures. We present FFO because we consider it an important supplemental measure of our operating performance and believe it is frequently used by securities analysts, investors and other interested parties in the evaluation of REITs, many of which present FFO when reporting their results. FFO is intended to exclude GAAP historical cost depreciation and amortization of real estate and related assets, which assumes that the value of real estate diminishes ratably over time. Historically, however, real estate values have risen or fallen with market conditions. Because FFO excludes depreciation and amortization unique to real estate, gains and losses from property dispositions and extraordinary items, it provides a performance measure that, when compared year over year, reflects the impact to operations from trends in occupancy rates, rental rates, operating costs, development activities and interest costs, providing perspective not immediately apparent from net income.

We compute FFO in accordance with standards established by the Board of Governors of NAREIT in its March 1995 White Paper (as amended in November 1999 and April 2002), which may differ from the methodology for calculating FFO utilized by other equity REITs and, accordingly, may not be comparable to such other REITs. Further, FFO does not represent amounts available for management's discretionary use because of needed capital replacement or expansion, debt service obligations or other commitments and uncertainties. FFO should not be considered as an alternative to net income (loss) (computed in accordance with GAAP) as an indicator of our financial performance or to cash flow from operating activities (computed in accordance with GAAP) as an indicator of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to pay dividends or make distributions.

The following table presents a reconciliation of our FFO to our net income (loss):

|   | Three Months Ended March 31, |            |
|---|------------------------------|------------|
|   | 2008                         | 2007       |
| Net income (loss)   | \$ 4,909                     | \$ (4,678) |
| Minority interests  | 408                          | (258)      |
| Loss from unconsolidated joint venture (1)                | 126                          | -          |
| FFO from unconsolidated joint venture (1)                 | (126)                        | -          |
| Real estate related depreciation and amortization:        |                              |            |
| Total depreciation and amortization                       | 8,029                        | 6,970      |
| Corporate furniture, fixtures, and equipment depreciation | (181)                        | (94)       |
| Funds from operations (“FFO”) (2)                         | \$ 13,165                    | \$ 1,940   |
| FFO per share – diluted (2)                               | \$ 0.45                      | \$ 0.08    |
| Weighted average common shares outstanding – diluted      | 29,161,145                   | 25,394,550 |

- (1) Represents an unconsolidated joint venture which closed in December 2007. Our share of the FFO from this unconsolidated joint venture is included for purposes of calculating FFO but is excluded for purposes of calculating FFOM, as management believes this amount does not accurately reflect our participation in the economics of the transaction. For the three months ended March 31, 2008, our share of the venture’s FFO equals our share of the net loss, as there was no depreciation expense incurred during the period.
- (2) During the three months ended March 31, 2007, we recorded a compensation charge of approximately \$9.6 million, or \$0.38 per fully diluted share, related to the 2004 Outperformance Bonus Plan. Excluding this compensation charge, FFO for the three months ended March 31, 2007 would have been \$11.6 million, or \$0.46 per fully diluted share.

While our on-campus participating properties contributed \$6.7 million and \$6.3 to our revenues for the three months ended March 31, 2008 and 2007, respectively, under our participating ground leases, we and the participating university systems each receive 50% of the properties’ net cash available for distribution after payment of operating expenses, debt service (which includes significant amounts towards repayment of principal) and capital expenditures. A substantial portion of our revenues attributable to these properties is reflective of cash that is required to be used for capital expenditures and for the amortization of applicable property indebtedness. These amounts do not increase our economic interest in these properties or otherwise benefit us since our interest in the properties terminates upon the repayment of the applicable property indebtedness.

As noted above, FFO excludes GAAP historical cost depreciation and amortization of real estate and related assets because these GAAP items assume that the value of real estate diminishes over time. However, unlike the ownership of our owned off-campus properties, the unique features of our ownership interest in our on-campus participating properties cause the value of these properties to diminish over time. For example, since the ground/facility leases under which we operate the participating properties require the reinvestment from operations of specified amounts for capital expenditures and for the repayment of debt while our interest in these properties terminates upon the repayment of the debt, such capital expenditures do not increase the value of the property to us and mortgage debt amortization only increases the equity of the ground lessor. Accordingly, when considering our FFO, we believe it is also a meaningful measure of our performance to modify FFO to exclude the operations of our on-campus participating properties and to consider their impact on performance by including only that portion of our revenues from those properties that are reflective of our share of net cash flow and the management fees that we receive, both of



which increase and decrease with the operating measure of the properties, a measure referred to herein as FFOM.

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## Funds From Operations—Modified for Operational Performance of On-Campus Participating Properties:

|   | Three Months Ended March 31, |            |
|---|------------------------------|------------|
|   | 2008                         | 2007       |
| Funds from operations   | \$ 13,165                    | \$ 1,940   |
| Elimination of operations of on-campus participating properties and unconsolidated joint venture:               |                              |            |
| Net income from on-campus participating properties  | (1,682)                      | (1,577)    |
| Amortization of investment in on-campus participating properties  | (1,069)                      | (1,061)    |
| FFO from unconsolidated joint venture (1)   | 126                          | -          |
|   | 10,540                       | (698)      |
| Modifications to reflect operational performance of on-campus participating properties:                         |                              |            |
| Our share of net cash flow (2)  | 359                          | 295        |
| Management fees   | 308                          | 290        |
| Impact of on-campus participating properties  | 667                          | 585        |
| Funds from operations – modified for operational performance of on-campus participating properties (“FFOM”) (3) | \$ 11,207                    | \$ (113)   |
| FFOM per share – diluted (3)  | \$ 0.38                      | \$ -       |
| Weighted average common shares outstanding – diluted  | 29,161,145                   | 25,394,550 |

- (1) Represents an unconsolidated joint venture which closed in December 2007. Our share of the FFO from this unconsolidated joint venture is included for purposes of calculating FFO but is excluded for purposes of calculating FFOM, as management believes this amount does not accurately reflect our participation in the economics of the transaction. For the three months ended March 31, 2008, our share of the venture’s FFO equals our share of the net loss, as there was no depreciation expense incurred during the period.
- (2) 50% of the properties’ net cash available for distribution after payment of operating expenses, debt service (including repayment of principal) and capital expenditures. Represents amounts accrued for the interim periods.
- (3) During the three months ended March 31, 2007, we recorded a compensation charge of approximately \$9.6 million, or \$0.38 per fully diluted share, related to the 2004 Outperformance Bonus Plan. Excluding this compensation charge, FFOM for the three months ended March 31, 2007 would have been \$9.5 million, or \$0.38 per fully diluted share.

This narrower measure of performance measures our profitability for these properties in a manner that is similar to the measure of our profitability from our services business where we similarly incur no initial or ongoing capital investment in a property and derive only consequential benefits from capital expenditures and debt amortization. We believe, however, that this narrower measure of performance is inappropriate in traditional real estate ownership structures where debt amortization and capital expenditures enhance the property owner’s long-term profitability from its investment.

Our FFOM may have limitations as an analytical tool because it reflects the unique contractual calculation of net cash flow from our on-campus participating properties, which is different from that of our off campus owned properties. Additionally, FFOM reflects features of our ownership interests in our on-campus participating properties that are unique to us. Companies that are considered to be in our industry may not have similar ownership structures; and therefore those companies may not calculate a FFOM in the same manner that we do, or at all, limiting its usefulness as a comparative measure. We compensate for these limitations by relying primarily on our GAAP and FFO results and using our modified FFO only supplementally.

#### Inflation

Our leases do not typically provide for rent escalations. However, they typically do not have terms that extend beyond 12 months. Accordingly, although on a short term basis we would be required to bear the impact of rising costs resulting from inflation, we have the opportunity to raise rental rates at least annually to offset such rising costs. However, a weak economic environment or declining student enrollment at our principal universities may limit our ability to raise rental rates.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

Market risk is the risk of loss from adverse changes in market prices and interest rates. Our future earnings and cash flows are dependent upon prevailing market rates. Accordingly, we manage our market risk by matching projected cash inflows from operating, investing and financing activities with projected cash outflows for debt service, acquisitions, capital expenditures, distributions to stockholders and unitholders, and other cash requirements. The majority of our outstanding debt has fixed interest rates, which minimizes the risk of fluctuating interest rates. Our exposure to market risk includes interest rate fluctuations in connection with our revolving credit facility and variable rate construction loans and our ability to incur more debt without stockholder approval, thereby increasing our debt service obligations, which could adversely affect our cash flows. No material changes have occurred in relation to market risk since our Annual Report on Form 10-K for the year ended December 31, 2007.

### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

As required by SEC Rule 13a-15(b), we have carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the quarter covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures for the quarter covered by this report were effective at the reasonable assurance level.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

## PART II. OTHER INFORMATION

### Item 6. Exhibits

| Exhibit Number | Description of Document  |
|----------------|--|
| 31.1           | Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 31.2           | Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.  |
| 32.1           | Certification of Chief Executive Officer Pursuant to 18 U. S. C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32.2           | Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.   |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Dated: May 9, 2008

AMERICAN CAMPUS COMMUNITIES, INC.

By: /s/ William C. Bayless,  
Jr.  
William C. Bayless, Jr.  
President and Chief Executive Officer

By: /s/ Jonathan A. Graf  
Jonathan A. Graf  
Executive Vice  
President,  
Chief Financial Officer and Treasurer