**INGLES MARKETS INC** Form 10-Q/A February 10, 2005 **Table of Contents** 

# **UNITED STATES**

|       | SECURITIES AND EXCHANGE COMMISSION   |
|-------|--|
|       | WASHINGTON, D.C. 20549   |
|       |  |
|       | FORM 10-Q/A  |
|       | Amendment No. 1  |
|       |  |
| X     | QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  |
| For t | the quarterly period ended June 26, 2004   |
|       | TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 |
| For t | he transition period from to   |
|       | Commission file number 0-14706.  |
|       |  |

# INGLES MARKETS, INCORPORATED

(Exact name of registrant as specified in its charter)

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North Carolina (State or other jurisdiction of

56-0846267 (I.R.S. Employer

incorporation or organization)

Identification No.)

P.O. Box 6676, Asheville NC (Address of principal executive offices)

28816 (Zip Code)

(828) 669-2941

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No  $\ddot{}$ .

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes x No ".

As of July 27, 2004, the Registrant had 11,604,095 shares of Class A Common Stock, \$0.05 par value per share, outstanding and 12,369,166 shares of Class B Common Stock, \$0.05 par value per share, outstanding.

#### EXPLANATORY NOTE

Ingles Markets, Incorporated ( Ingles or the Company ) is filing this Quarterly Report on Form 10-Q/A (the Form 10-Q/A ) for the quarter ended June 26, 2004 to reflect the restatement of its consolidated financial statements, the notes thereto, and related disclosures.

During preparation for its annual audit and annual report on Form 10-K for fiscal 2004 and as a result of a previously announced internal investigation initiated after an informal Securities and Exchange Commission inquiry, the Company determined that certain vendor allowances and certain other revenue and expense items had been accounted for incorrectly. In addition, the Company identified accounting errors related to certain lease transactions. Ingles is filing this Form 10-Q/A for purposes of restating its consolidated financial statements for the periods ended June 26, 2004 and June 28, 2003 in order to correct these errors. The adjustments made to Ingles financial statements are further described in Note B to the consolidated financial statements.

This Form 10-Q/A has not been updated except as required to reflect the effects of the restatement. This amendment and restatement includes changes to Part I, Items 1, 2 and 4 and Part II, Item 6. Except as identified in the prior sentence, no other item included in the original Form 10-Q has been amended, and such items shall remain in effect as of the filing date of the original Form 10-Q. Additionally, this Form 10-Q/A does not purport to provide an update or discussion of any other developments at the Company subsequent to its original filing.

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#### INGLES MARKETS, INCORPORATED

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Part I. FINANCIAL INFORMATION

#### Item 1. FINANCIAL STATEMENTS

#### I NGLES MARKETS, INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

| ASSETS  | (1   | JUNE 26, 2004 RESTATED)  |    | EPTEMBER 27,<br>2003<br>(RESTATED) |
|---|------|--------------------------|----|------------------------------------|
|   |      |                          |    |                                    |
| Current Assets:   | ф    | E1 4E4 E01               | φ  | 90 970 219                         |
| Cash and Cash Equivalents Receivables   | \$   | 51,454,581<br>33,963,621 | \$ | 80,879,318<br>34,220,658           |
| Inventories   |      | 191,806,551              |    | 193,402,781                        |
| Other Current Assets  |      | 8,179,426                |    | 11,768,169                         |
| Other Current Pissets   |      | 0,177,420                | _  | 11,700,109                         |
| Total Current Assets  |      | 285,404,179              |    | 320,270,926                        |
| Property and Equipment Net  |      | 750,656,525              |    | 739,023,467                        |
| Other Assets  |      | 14,553,825               |    | 16,155,680                         |
|   |      |                          | _  |                                    |
| Total Assets  | \$ 1 | ,050,614,529             | \$ | 1,075,450,073                      |
|   | _    |                          | _  |                                    |
| LIABILITIES AND STOCKHOLDERS EQUITY   |      |                          |    |                                    |
| Current Liabilities:  |      |                          |    |                                    |
| Short-term loans and current portion of long-term debt  | \$   | 28,557,374               | \$ | 38,032,125                         |
| Accounts payable, accrued expenses and current portion of other long-term liabilities   | Ψ    | 142,134,150              | Ψ  | 149,627,349                        |
| recounts payable, accrack expenses and current portion of other long term nationales  | _    |                          | _  | 110,027,010                        |
| Total Current Liabilities   |      | 170,691,524              |    | 187,659,474                        |
| Deferred Income Taxes   |      | 38,111,578               |    | 39,663,578                         |
| Long-Term Debt  |      | 582,187,075              |    | 602,932,198                        |
| Other Long-Term Liabilities   |      | 6,458,344                |    | 8,599,709                          |
|   |      |                          | _  |                                    |
| Total Liabilities   |      | 797,448,521              |    | 838,854,959                        |
|   | _    |                          | _  |                                    |
| Stockholders Equity   |      |                          |    |                                    |
| Preferred stock, \$0.05 par value; 10,000,000 shares authorized; no shares issued   |      |                          |    |                                    |
| Common stocks:  |      |                          |    |                                    |
| Class A, \$0.05 par value; 150,000,000 shares authorized; 11,602,818 shares issued and outstanding June   |      | <b>500 140</b>           |    | E21 770                            |
| 26, 2004; 10,635,419 shares issued and outstanding September 27, 2003   |      | 580,140                  |    | 531,770                            |
| Class B, \$0.05 par value; 100,000,000 shares authorized; 12,369,391 shares issued and outstanding June 26, 2004; 12,391,216 shares issued and outstanding September 27, 2003 |      | 618,470                  |    | 619,561                            |
| Paid-in capital in excess of par value  |      | 112,001,668              |    | 102,465,443                        |
| 1 alu-in capital in excess of par value   |      | 112,001,000              |    | 104,403,443                        |

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| Retained earnings                         | 139,965,730      | 132,978,340      |
|---|------------------|------------------|
|   | ·                |                  |
| Total Stockholders Equity                 | 253,166,008      | 236,595,114      |
|   |                  |                  |
| Total Liabilities and Stockholders Equity | \$ 1,050,614,529 | \$ 1,075,450,073 |
| 2.2                                       |                  |                  |

See notes to unaudited interim financial statements.

#### INGLES MARKETS, INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|                                       | THREE MON                             | NTHS ENDED         |
|---------------------------------------|---------------------------------------|--------------------|
|                                       | JUNE 26,                              | JUNE 28,           |
|                                       | 2004<br>(RESTATED)                    | 2003<br>(RESTATED) |
| Net sales                             | \$ 537,447,444                        | \$ 503,630,936     |
| Cost of goods sold                    | 396,406,337                           | 372,485,283        |
| Gross profit                          | 141,041,107                           | 131,145,653        |
| Operating and administrative expenses | 117,663,575                           | 116,611,085        |
| Rental income, net                    | 2,181,604                             | 2,035,833          |
| Income from operations                | 25,559,136                            | 16,570,401         |
| Other income, net                     | 1,004,266                             | 1,528,007          |
| Interest expense                      | 13,037,225                            | 12,838,129         |
| Income before income taxes            | 13,526,177                            | 5,260,279          |
| Income taxes:                         |                                       |                    |
| Current                               | 8,510,000                             | 1,007,000          |
| Deferred                              | (3,273,000)                           | 874,000            |
|                                       | 5,237,000                             | 1,881,000          |
| Net income                            | \$ 8,289,177                          | \$ 3,379,279       |
| Net income                            | \$ 6,269,177                          | \$ 3,319,219       |
| Per share amounts:                    |                                       |                    |
| Basic earnings per common share       | \$ 0.35                               | \$ 0.15            |
| Diluted earnings per common share     | \$ 0.35                               | \$ 0.15            |
|                                       | · · · · · · · · · · · · · · · · · · · |                    |
| Cash dividends per common share:      |                                       |                    |
| Class A Common Stock                  | \$ 0.165                              | \$ 0.165           |
| Class B Common Stock                  | \$ 0.150                              | \$ 0.150           |
|                                       |                                       |                    |

See notes to unaudited interim financial statements.

#### INGLES MARKETS, INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

|                                       |          | NINE MONTHS ENDED |       |                   |  |
|---------------------------------------|----------|-------------------|-------|-------------------|--|
|                                       | _        | JUNE 26,          |       | JUNE 28,          |  |
|                                       | (I       | 2004<br>RESTATED) | (R    | 2003<br>RESTATED) |  |
| Net sales                             | \$1      | ,592,546,027      | \$ 1. | ,488,130,084      |  |
| Cost of goods sold                    |          | ,180,988,051      |       | ,098,732,951      |  |
| Gross profit                          |          | 411,557,976       |       | 389,397,133       |  |
| Operating and administrative expenses |          | 354,232,269       |       | 347,961,933       |  |
| Rental income, net                    |          | 5,419,195         |       | 6,548,093         |  |
| Income from operations                |          | 62,744,902        |       | 47,983,293        |  |
| Other income, net                     |          | 6,525,132         |       | 3,343,692         |  |
| Interest expense                      |          | 40,619,183        |       | 38,066,394        |  |
| Income before income taxes            |          | 28,650,851        |       | 13,260,591        |  |
| Income taxes:                         |          |                   |       |                   |  |
| Current                               |          | 11,554,000        |       | 7,109,000         |  |
| Deferred                              |          | (841,000)         |       | (2,326,000)       |  |
|                                       |          | 10,713,000        |       | 4,783,000         |  |
| Net income                            | <u> </u> | 17,937,851        | \$    | 8,477,591         |  |
|                                       | _        |                   | _     |                   |  |
| Per share amounts                     |          |                   |       |                   |  |
| Basic earnings per common share       | \$       | 0.77              | \$    | 0.37              |  |
| Diluted earnings per common share     | \$       | 0.77              | \$    | 0.37              |  |
| Diacot carmings per common snarc      | <b></b>  | 0.77              | φ     | 0.57              |  |
| Cash dividends per common share:      |          |                   |       |                   |  |
| Class A Common Stock                  | \$       | 0.495             | \$    | 0.495             |  |
| Class B Common Stock                  | \$       | 0.450             | \$    | 0.450             |  |
|                                       |          |                   |       |                   |  |

See notes to unaudited interim financial statements.

#### INGLES MARKETS, INCORPORATED AND SUBSIDIARIES

#### CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

NINE MONTHS ENDED JUNE 26, 2004 AND JUNE 28, 2003

|  | CLASS A            |                 | CLASS B      |            |                        |                               |                               |
|--|--------------------|-----------------|--------------|------------|------------------------|-------------------------------|-------------------------------|
|  | COMMON STOCK       |                 | COMMON STOCK |            | PAID-IN<br>CAPITAL IN  | RETAINED                      |                               |
|  | SHARES             | AMOUNT          | SHARES       | AMOUNT     | EXCESS OF<br>PAR VALUE | EARNINGS<br>(RESTATED)        | TOTAL<br>(RESTATED)           |
| Balance, September 28, 2002 (as previously reported) Restatement adjustments | 10,189,807         | \$ 509,490      | 12,597,932   | \$ 629,897 | \$ 100,148,857         | \$ 137,270,604<br>(6,992,000) | \$ 238,558,848<br>(6,992,000) |
| Balance, September 28, 2002 (as restated)<br>Net income                      | 10,189,807         | 509,490         | 12,597,932   | 629,897    | 100,148,857            | 130,278,604<br>8,477,591      | 231,566,848<br>8,477,591      |
| Cash dividends Exercise of stock options Common stock conversions            | 104,225<br>206,716 | 5,211<br>10,336 | (206,716)    | (10,336)   | 1,015,679              | (10,726,938)                  | (10,726,938)<br>1,020,890     |
| Balance, June 28, 2003   | 10,500,748         | \$ 525,037      | 12,391,216   | \$ 619,561 | \$ 101,164,536         | \$ 128,029,257                | \$ 230,338,391                |
| Balance, September 27, 2003 (as previously reported) Restatement adjustments | 10,635,419         | \$ 531,770      | 12,391,216   | \$ 619,561 | \$ 102,465,443         | \$ 139,946,340<br>(6,968,000) | \$ 243,563,114<br>(6,968,000) |
| Balance, September 27, 2003 (as restated) Net income                         | 10,635,419         | 531,770         | 12,391,216   | 619,561    | 102,465,443            | 132,978,340<br>17,937,851     | 236,595,114<br>17,937,851     |
| Cash dividends   |                    |                 |              |            |                        | (10,950,461                   |                               |