ALCAN INC Form 425 May 07, 2007

Shared History, Shared Values, One Future Alcoa s
Offer
for
Alcan
7 May 2007
Filed by Alcoa Inc.
Pursuant to Rule 425
under the Securities Act
of 1933
Subject Company: Alcan Inc.
Commission File No:

001-03677

Proceeding Statements Certain statements and assumptions in

risks and uncertainties. Forward-looking statements may be identified by their use of words like "anticipates," "believes," "estimates," "expects," "hopes," "targets," "should," "will," "will likely result," "forecast," "outlook," "projects" or other words

this

and involve

similar

contain or are based

communication

"forward-looking information

meaning.
Such
forward-looking
information
includes,
without
limitation,
the
statements
as
to
the
impact
of the
proposed acquisition on revenues, costs and earnings. Such forward looking statements are subject to numerous
assumptions, uncertainties and risks, many of which are outside of Alcoa's control. Accordingly, actual results and
developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking
statements contained in this communication. These risks and uncertainties include Alcoa's ability to successfully integrate the
operations of Alcan; the outcome of contingencies including litigation, environmental remediation, divestitures of businesses,
and anticipated costs of capital investments; general business and economic conditions; interest rates; the supply and
demand for, deliveries of, and the prices and price volatility of primary aluminum, fabricated aluminum, and alumina produced
by Alcoa and Alcan; the timing of the receipt of regulatory and governmental approvals necessary to complete the acquisition
of Alcan and any undertakings agreed to in connection with the receipt of such regulatory and governmental approvals; the
timing
of
receipt
of
regulatory
and
governmental
approvals
for
Alcoa's
and
Alcan's
development

Edgal Filling. AES/AF IIVO FOITH 120
projects
and
other
operations;
the
availability
of
financing
to
refinance
indebtedness
incurred
in
connection
with
the
acquisition
of
Alcan
on
reasonable
terms;
the
availability
of
financing
for
Alcoa's
and
Alcan's
development
projects
on on
reasonable
terms;
Alcoa's
and
Alcan's respective costs of production and their respective production and productivity levels, as well as those of their
competitors;
energy
costs;
Alcoa's
and
Alcan's
ability
to
secure
adequate
transportation
for

Edgal Filling. ALOAN INO - Form 425
their
respective
products,
to
procure mining equipment and operating supplies in sufficient quantities and on a timely basis, and to attract and retain
skilled
staff;
the
impact
of
changes
in
foreign
currency
exchange
rates
on
Alcoa's
and
Alcan's
costs
and
results,
particularly
the Canadian dollar, Euro, and Australian dollar, may affect profitability as some important raw materials are purchased in
other currencies, while products generally are sold in U.S. dollars; engineering and construction timetables and capital costs
for
Alcoa s
and
Alcan's
development
and
expansion
projects;
market
competition;
tax
benefits
and
tax
rates;
the
outcome
of
negotiations
with
key
customers;
the
resolution

of

environmental

and

other

proceedings

or

disputes;

and

Alcoa's

and

Alcan's

ongoing

relations

with

their

respective

employees

and

with

their

respective

business

partners

and

joint

venturers.

Forward-Looking Statements

Additional risks, uncertainties and other factors affecting forward looking statements include, but are not limited to, the follow Alcoa is, and the combined company will be, subject to cyclical fluctuations in London Metal Exchange primary aluminum peconomic and business conditions generally, and aluminum end-use markets;

Alcoa's operations consume, and the combined company's operations will consume, substantial amounts of energy, and profit may decline if energy costs rise or if energy supplies are interrupted;

The profitability of Alcoa and/or the combined company could be adversely affected by increases in the cost of raw materials Union disputes and other employee relations issues could adversely affect Alcoa's and/or the combined company's financial ratio Alcoa and/or the combined company may not be able to successfully implement its growth strategy;

Alcoa's operations are, and the combined company's operations will be, exposed to business and operational risks, changes in conditions and events beyond its control in the countries in which it operates;

Alcoa is, and the combined company will be, exposed to fluctuations in foreign currency exchange rates and interest rates, as inflation and other economic factors in the countries in which it operates;

Alcoa faces, and the combined company will face, significant price competition from other aluminum producers and end-use Alcoa products that are highly competitive;

Alcoa

and/or

the

combined

company

could

be

adversely

affected

by

changes

in

the

business

or

financial

condition

of

a

significant

customer or customers;

Alcoa and/or the combined company may not be able to successfully implement its productivity and cost-reduction initiatives. Alcoa and/or the combined company may not be able to successfully develop and implement new technology initiatives;

Alcoa is, and the combined company will be, subject to a broad range of environmental laws and regulations in the jurisdiction it operates and may be exposed to substantial costs and liabilities associated with such laws;

Alcoa s smelting operations are expected to be affected by various regulations concerning greenhouse gas emissions;

Alcoa and the combined company may be exposed to significant legal proceedings, investigations or changes in law; and

Unexpected events may increase Alcoa's and/or the combined company's cost of doing business or disrupt Alcoa's and/or the combined company's operations.

See also the risk factors disclosed in Alcoa's Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Reade cautioned not to put undue reliance on forward-looking statements. Alcoa disclaims any intent or obligation to update these for looking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable

4
Presenters
Alain J. P. Belda
Chairman and Chief Executive Officer
Charles D. McLane
Vice President and Chief Financial Officer

Alain J. P. Belda Chairman and Chief Executive Officer

6
A Winning Strategic Combination
Creates the premier fully integrated aluminum company
Enhanced cash flow and \$1 billion in annual synergies
Significant scale to compete in a changing environment
Optimized portfolio of upstream assets
Enhanced capacity for growth

Strong technology, operations and talent Shared values and commitment to sustainability

7 188,000 \$9.5 billion \$54.0 billion 7.8 million tonnes #1 21.5 million tonnes

#1

Combined

\$23.6 billion

\$30.4 billion

Revenue

\$3.9 billion

\$5.6 billion

**EBITDA** 

65,000

123,000

**Employees** 

4.4 million tonnes

#1

15.6 million tonnes

#1

3.4 million tonnes

#3

**Aluminum Capacity** 

(Global Ranking)

Alumina Capacity

(Global Ranking)

5.9 million tonnes

#4

Creating an Industry Leader

Source: Company 2006 annual reports and 10-Ks

Note: Alumina includes specialty alumina

8
Bauxite & Refining
Access to
World-Class
Reserves
2
nd

Quartile
on Cost
Curve
Capacity:
21.5 MMT
Energy
Self
Generation:
34%
Long Term
Contracts:
54%
Smelting
Global Rank:
#1
2
nd
Quartile
on Cost
Curve
Capacity:
7.8 MMT
End Markets
Creating an Industry Leader
Renewable
Hydro:
54%
Building &
Construction
Packaging
Commercial
Transportation
Automotive

Aerospace Global Rank:

#1

9

Access to quality bauxite and alumina Evolving Competitive Landscape Aluminum consumption projected to double over 15

years Emerging global competitors

in Russia, China, India and the

Middle East

Scale required to maintain

competitiveness

Evolving end markets

demanding product

innovation

**Industry Fundamentals** 

Access to long-term,

low cost energy

Innovation through

world-class

technology and

R&D

Proven commitment

to sustainability

Keys to Success

Alcoa

Alcan

well

positioned

compete

with

large

global

peers

and

deliver profitable growth

10 World Aluminum Consumption (MT) Outlook for Aluminum is Strong 2005: 32M 2020E: 60.6M +0.4

+1.1

- +0.9 +0.5 +7.1
- +0.5

Latin America

+4.1

Western Europe

+2.4

E. Europe, CIS & Other

+4.4

North America

+17.2

Asia

Source: CRU; McKinsey & Co

1998: 22M

7.2

6.7

1.7

5.6

0.8 14.3

7.2

2.6

6.7

1.2

31.5

11.6

5.0

10.8

1.7

11

\$155 \$121

\$93

\$91

\$66

\$55

\$41 \$41 \$41 \$38 \$30 \$29 \$28 \$27 \$25 \$74 \$0 \$20 \$40 \$60 \$80 \$100 \$120 \$140 \$160 \$180 Industry Landscape Demands Large Scale Top 15 Metals & Mining Companies Source: Factset and public filings. Market data as of May 4, 2007. Note: Alcoa / Alcan represents the combined enterprise value pro forma for shares and

new debt

issued
for
transaction.
(1)
United
Company
Rusal.
Enterprise
value
estimate
per
Wall
Street
research.
Combination
creates
the
5
th
largest
metals

& mining company in the world

South America 6.5% CIS/E. Europe 5.1% BHP Billiton 5.6%

India 3.2% Alcan 8.3% Alcoa 19.8% Alcoa 23.2% Reynolds 5.7% Pechiney 3.5% India 2.8% E. Europe 3.9% South America 5.8% Alcan 9.8% Alusuisse 2.3% Billiton 3.4% Inespal 2.1% 1998 2006 Transforming Alumina Landscape Total Market: 53 MMT Total Market: 79 MMT Source: CRU Note: Percentages may not add to 100% Significant Growth in the East Alumina Capacity Rusal 13.2% Chalco 12.1% Other China 9.8% Hydro 2% RTZ Comalco 4% Other W. World 10% China

6.8% CIS

10.8%

Hydro

1%

VAW

1%

Comalco

3%

Other W. World

15%

Rusal 10.3% Chalco 9.2% Other China 21.0%

Alcoa 8.9% Pechiney 3.3% Reynolds 4.5% E. Europe 1.9% Middle East 3.6% Alcan 6.7% Alusuisse 1.1% Billiton 4.2% Inespal 1.4% Alumax 2.8% 1998 2006 Significant Growth in the East **Aluminum Capacity** Transforming Aluminum Landscape Total Market: 25 MMT Total Market: 39 MMT Source: CRU Note: Percentages may not add to 100% Hydro 3% VAW 2% Comalco 3% Other W. World

Alcan 9.4% Alcoa 10.9% Middle East 4.2%

BHP Billito 3.5% India 2.1%

CIS/E. Europe

South America

2.8%

3.9%

29%

Hydro

4%

RTZ Comalco

2%

Other W. World

16%

China

10.4%

CIS

14.9%

14 Alcoa Alcan Shared

Access to Quality Bauxite & Alumina

Alcoa Alcan

Shared Total Potential Bauxite Alumina

12 mines and 13 refineries on 6 continents

Note: Includes ownership in JVs

15 9,564

2,269

2,930

4,448

5,907

10,443

```
15,617
21,524
6,926
16,490
0
5,000
10,000
15,000
20,000
25,000
Alumina Refinery Cash Costs ($/MT)
0
50
100
150
200
250
300
350
400
450
0
10,000
20,000
30,000
40,000
50,000
60,000
70,000
Worldwide Production - 000 MT
2006 Cost Curve
Alcan Average
Alcoa Average
66
th
Percentile
38
th
Percentile
World-Class Bauxite & Alumina Franchise
Bauxite & Alumina
2006 ($Millions)
2006 Refining Capacity (kMT)
Chalco
Other China
Source: CRU full operating cost, Alcoa analysis; Company filings
Global supplier with premier facilities
Low cost production base -
majority of
```

production in bottom half of cost curve

Best in class operational expertise and

technology

Investing in high return growth projects

Combined

Total Revenue

4,929

3,845

8,774

**EBITDA** 

1,670

609

2,279

16
Alcoa
Alcan
Shared
Attractive Smelter Portfolio
46 smelters on 6 continents
Note: Includes ownership in JVs

17 7,788

855

1,364

1,683 3,418

3,985

4,370 3,534 853 771 8,096 11,630 0 2,000 4,000 6,000 8,000 10,000 12,000 14,000 Primary Metals Aluminum Smelter Cash Costs (\$/MT) 1,000 1,200 1,400 1,600 1,800 2,000 2,200 2,400 2,600 2,800 3,000 0 5,000 10,000 15,000 20,000 25,000 30,000 Worldwide Production - 000 MT 2006 Cost Curve Alcan Average Alcoa Average 34 th Percentile 51 st Percentile 2006 Smelting Capacity (kMT) Attractive Smelter Portfolio Chalco Other China

2006 (\$Millions)

Global supplier with premier facilities

Low cost production base

Best in class operational expertise and

technology

88% of power requirement self-generated

or under long-term contracts

Investing in high return growth projects

Source: CRU full operating cost, Alcoa analysis; Company filings

Combined

Total Revenue

12,379

11,147

23,526

**EBITDA** 

2,881

2,962

5,843

18

5% 45%

50%

54%

12%

34%

21% 18% 61% Access to Long-Term, Low Cost Energy Alcoa Type Alcan -Type Short-term Self-generation Long-term Short-term Self-generation Long-term Alcoa/Alcan -Type Short-term Self-generation Long-term Alcoa/Alcan -Source Hydro Other 46% 54% 34% power self-generated; 54% under long-term contract 54% of power from renewable hydro

Source: Company filings and reports; CRU; Alcoa analysis

19

Alcan: AP50 proprietary technology to be piloted at Complexe Jonquiere

Alcoa: Post-Carbon Smelting through use of inert anode. Small-scale deployment

in U.S. smelter today

targeted pilot in Quebec smelter. Can reduce CO emissions from smelting by nearly 80%. Alcoa: Proven Carbon Sequestration for bauxite residue. On-line in Western Australia refinery. Eliminates 70,000 tons of CO 2 each year equivalent to taking more than 17,500 cars off the road. Emerging, Breakthrough Technologies Source: IAI

20 Shared Commitment to Sustainability Winner Alcoa 1996, Alcan 2007 Alcoa Founding Member 2006 Alcan

Founding Canadian Member 2007

Alcoa

5 Time Member

Alcan

4 Time Member

Founded \$1 million

Prize for

Sustainability

Founded \$9 million

Conservation and

Sustainability Program

21 Alcoa Alcan Shared Refinery Smelter Mine

Juruti
Suriname
Brunei
North Iceland
Kitimat

Kitimat

Coega Quebec

Isal

Ningxia

Jamalco

Sohar I

Sohar II

Sao Luis

Wagerup

Vietnam

Ghana

Gove

Guinea

Global Growth Opportunities

Source: Company filings and press releases

Victoria Ops Saudi Arabia Trinidad Madagascar

22 Deeply Committed to Canada Today 1,400 kMT 7% 1,400 kMT 24%

47

\_

Alumina Capacity

Canada % of Total Company

\$769

19%

\$371

21%

\$398

18%

Income from Continuing Ops

Canada % of Total Company

2,773 kMT

35%

1,774 kMT

51%

999 kMT

23%

**Aluminum Capacity** 

Canada % of Total Company

16,100

9%

11,000

17%

5,100

4%

**Employees** 

Canada % of Total Company

\$8,555

12%

\$5,451

17%

\$3,104

10%

Total Revenue

Canada % of Total Company

Combined

2006 (\$Millions)

Source: Alcoa analysis; Company filings

23 Montreal Increased Commitment to Canada British Columbia Quebec Alcoa Alcan

Shared
Refinery
Smelter
11 smelters
1 refinery
Upstream in Canada
Potential Investment

Saguenay Lac-Saint-Jean region: AP50 pilot first step in ten-year, \$1.8B program

Baie Comeau: \$1.2B, 110kMT expansion and modernization

Deschambault: \$1.4B, ~300kMT

expansion Quebec

Kitimat: \$1.8B, 123kMT expansion and modernization

British Columbia

Source: Company filings and press releases

Largest private sector investment program in Quebec history

24 Dual headquarters in Montreal and New York

Strategic management functions in

each

city

Significant Canadian Board representation

Alumina and Primary Metals business based in Montreal

Would be the largest aluminum company in the World

\$32.3 billion in total revenue

38,000 employees operating in 29 countries Headquarters of Global Growth group decision-making centered in Quebec Quebec becomes center of aluminum innovation

Alcan AP50 carbon smelting technology at the Complexe Jonquiere

Alcoa post carbon inert anode technology pilot deployment in

Quebec

Increased Commitment to Canada

Corporate

Presence

Global

**Business** 

R&D

Center

The Global Primary Products business headquartered in Montreal will be one of the largest companies in Canada

25 \$6 billion diversified packaging group World s leading producer in all markets served:

Food Flexible

Pharmaceutical

Beauty

Tobacco
Remain Committed to Profitable-Growth
Downstream Businesses
Flat Rolled Products / Hard
Alloy Extrusions
Leading position in the
value added
products
Technology Leadership

### Proprietary alloys

Unique equipment capability Worldwide Presence

In fast growing markets of China & Russia Focus on the global transportation market Capitalizing on technically complex products and processes Provides significant opportunity for differentiation and growth Strong customer connections **Branded Products Engineered Solutions** Alcan Packaging

#### 26

The industry has changed significantly with emerging global players in Russia, China, India and the Middle East who are quickly expanding and adding capacity We have carefully considered the regulatory approvals We are prepared to make the necessary targeted divestitures in the appropriate industry segments

We are already in contact with several regulatory agencies We are confident that the transaction will be approved Regulatory Approvals

Charles D. McLane Vice President and Chief Financial Officer

28
The Proposed Transaction
Additional listing planned for the Toronto Stock Exchange
Listings
Fully committed bridge loan facility
Committed to maintain investment grade status
Financing

We are in contact with the regulatory authorities Targeting completion by year end 2007 Timing 66-2/3% of Alcan shares tendered Customary government and regulatory approvals **Key Conditions** US\$58.60 per share in cash and 0.4108 of share of Alcoa common stock (1) Total value of US\$73.25 per share (2) 80% cash / 20% stock Offer Premium 32% premium to Alcan s 30-day average trading price 20% premium to Alcan s closing price on May 4 2007 (1) Alcoa will deliver C\$ at closing at then current exchange rates to shareholders electing to receive C\$. (2) Based on Alcoa share price of \$35.66 as of May 4

th

## 2007

(3)

Based on NYSE closing prices

- (3) (3) th

Shareholder Value Creation EPS accretive within first year Cash flow per share accretive within first year \$1 billion in synergies

Greater linkage to a strong aluminum market
Increased profitable growth opportunities
Improved risk profile
Immediate realization of significant premium
Compelling cash value up front
Participate in value creation through achieved synergies
Ownership in the industry leader
For Alcoa Shareholders
For Alcan Shareholders

30

Compelling Value for Alcan Shareholders

Note: Averages based on NYSE closing prices, per Bloomberg

\$40

\$45

\$50

\$55

\$60

\$65

\$70

\$75

Dec-06

Jan-07

Feb-07

Mar-07

Apr-07

4-May-07 Close: US\$61.03 30-Day Average: US\$55.36 Offer Price: US\$73.25

US\$ / share

90-Day Average: US\$52.32

32% Premium 20% Premium 40% Premium

\$1 billion annual pre-tax synergies
Includes overhead, manufacturing process
optimization and procurement
Phased in over 3 years
One-time implementation costs
approximately \$1 billion

\$1 Billion of Defined & Achievable Synergies

Direct materials

Indirect materials

\$200

Procurement

Eliminate redundant overhead costs

Complementary technology

\$400

Overhead Productivity

Comments

Value (\$mm)

Type

Leverage expertise from both companies to create

more efficient combined company

\$1,000

**Total Synergies** 

Supply chain / logistics efficiencies

Manufacturing overhead optimization

Cross-Deployment of best practices

\$400

Manufacturing Process Optimization

Overhead

Manufacturing

Procurement

40%

40%

20%

32 History of Successful Integration and Synergy Realization Pechiney Size: \$6,400 Revenue:

\$12,766
Synergies:
\$400
% of Revenue:
3.1%
Algroup
Size:
\$4,500
Revenue:
\$5,146
Synergies:
\$200
% of Revenue:
3.9%
Alumax
Size:
\$3,800
Revenue:
\$3,004
Synergies: \$110
% of Revenue:
3.7%
Alcan Acquisitions
Reynolds
Size:
\$5,900
Revenue:
\$5,047
Synergies:
\$288
% of Revenue:
5.7%
Cordant
Size:
\$3,300
Revenue:
\$2,541
•
Synergies:
\$141
% of Revenue:
5.6%
Fairchild
Size:
\$650
Revenue:
\$571
Synergies:
\$67
% of Revenue:
11.7%

Ivex Size: \$790 Revenue: \$643 Synergies: \$34 % of Revenue: 5.3% Alcan Size: \$33,200 Revenue: \$23,641 Synergies: \$1,000 % of Revenue: 4.2% 1998 1999 2000 2001 2002 2004 2003

(US\$ in mm)

200520062007

Note: % of sales represents synergies achieved as % of last twelve months revenue at time of transaction

Note: Size represents transaction size

Source: Company filings and press releases

Alcoa Acquisitions

33

A Winning Strategic Combination Creates the premier fully integrated aluminum company Enhanced cash flow and \$1 billion in annual synergies Significant scale to compete in a changing environment Optimized portfolio of upstream assets Enhanced capacity for growth

Strong technology, operations and talent Shared values and commitment to sustainability

35

In connection with the offer by Alcoa to purchase all of the issued and outstanding common shares of Alcan (the Offer ), Alcoa will be filing with the Securities and Exchange Commission (the SEC ) a registration statement on Form S-4 (the Registration Statement ), which contains a prospectus relating to the Offer (the Prospectus ), and a tender offer statement on Schedule TO (the Schedule TO ). This communication is not a substitute for the Prospectus, the Registration Statement and the Schedule TO that

Alcoa

will

file

with

the

SEC.

**ALCAN** 

**SHAREHOLDERS** 

**AND** 

**OTHER** 

**INTERESTED** 

**PARTIES** 

**ARE** 

URGED TO READ THESE DOCUMENTS, ALL OTHER APPLICABLE DOCUMENTS (AND ANY AMENDMENTS OR SUPPLEMENTS TO THESE DOCUMENTS), WHEN THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION ABOUT ALCOA, ALCAN AND THE OFFER. Materials filed with SEC will be available electronically without charge at the SEC s website

www.sec.gov. Materials filed with the Canadian securities regulatory authorities also will be available electronically without charge at www.sedar.com. Materials filed with the SEC or the Canadian securities regulatory authorities may also be obtained without charge at Alcoa s website, www.Alcoa.com, or by directing a request to Alcoa s investor relations department at 212 836 2674. In addition, Alcan shareholders may obtain free copies of such materials filed with

the SEC or the Canadian securities

regulatory authorities by directing a written or oral request to

the Information Agent for the Offer,

MacKenzie

Partners, Inc., toll-free at (800) 322-2885 (English) or (888) 405-1217 (French). While the Offer is being made to all holders of Alcan Common Shares, this communication does not constitute an offer or a solicitation in any jurisdiction in which such offer or solicitation is unlawful. The Offer is not being made in, nor will deposits be accepted in, any jurisdiction in which the making or acceptance thereof would not be in compliance with the laws of such jurisdiction. However, Alcoa may, in its sole discretion, take such action as they may deem necessary to extend the Offer in any such jurisdiction. Where to Find Additional Information