

PERKINELMER INC  
Form 10-Q  
November 08, 2007  
Table of Contents

---

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

---

**FORM 10-Q**

---

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2007

or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number 001-5075

**PerkinElmer, Inc.**

(Exact name of Registrant as specified in its Charter)

**Massachusetts**  
(State of incorporation)

**04-2052042**  
(I.R.S. Employer Identification No.)

**940 Winter Street**

**Waltham, Massachusetts 02451**

(Address of principal executive offices)

**(781) 663-6900**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject

## Edgar Filing: PERKINELMER INC - Form 10-Q

to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 7, 2007, there were outstanding 118,535,798 shares of common stock, \$1 par value per share.

---

**Table of Contents**

**TABLE OF CONTENTS**

	<b>Page</b>
<b><u>PART I. FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	3
<u>Condensed Consolidated Income Statements</u>	3
<u>Condensed Consolidated Balance Sheets</u>	4
<u>Condensed Consolidated Statements of Cash Flows</u>	5
<u>Notes to Condensed Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
<u>Overview</u>	24
<u>Recent Developments</u>	24
<u>Critical Accounting Policies and Estimates</u>	27
<u>Consolidated Results of Continuing Operations</u>	27
<u>Reporting Segment Results of Continuing Operations</u>	36
<u>Liquidity and Capital Resources</u>	37
<u>Off-Balance Sheet Arrangements</u>	40
<u>Dividends</u>	40
<u>Contractual Obligations</u>	41
<u>Effects of Recently Adopted Accounting Pronouncement</u>	41
<u>Effects of Recently Issued Accounting Pronouncements</u>	42
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	42
Item 4. <u>Controls and Procedures</u>	43
<b><u>PART II. OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	44
Item 1A. <u>Risk Factors</u>	45
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	51
Item 6. <u>Exhibits</u>	52
<u>Signatures</u>	53
<u>Exhibit Index</u>	54

**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****PERKINELMER, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED INCOME STATEMENTS****(Unaudited)**

	Three Months Ended October		Nine Months Ended	
	September 30, 2007	1, 2006	September 30, 2007	October 1, 2006
	(In thousands, except per share data)			
<b>Sales</b>	\$ 435,668	\$ 386,917	\$ 1,275,858	\$ 1,119,372
Cost of sales	257,167	230,976	764,689	670,155
Selling, general and administrative expenses	106,406	94,664	317,528	277,172
Research and development expenses	27,691	24,762	82,848	72,640
Restructuring and lease (reversals) charges, net	(1,432)		7,553	(290)
Gains on settlement of insurance claim			(15,346)	
Gains on dispositions, net				(1,505)
In-process research and development charges			1,502	
<b>Operating income from continuing operations</b>	45,836	36,515	117,084	101,200
Interest and other expense (income), net	5,280	(223)	11,476	1,418
Income from continuing operations before income taxes	40,556	36,738	105,608	99,782
Provision for income taxes	9,454	7,823	26,384	22,527
<b>Income from continuing operations</b>	31,102	28,915	79,224	77,255
Loss from discontinued operations, net of income taxes				(1,025)
(Loss) gain on disposition of discontinued operations, net of income taxes	(357)	838	(100)	1,625
<b>Net income</b>	\$ 30,745	\$ 29,753	\$ 79,124	\$ 77,855
<b>Basic earnings (loss) per share:</b>				
Continuing operations	\$ 0.26	\$ 0.23	\$ 0.66	\$ 0.61
Loss from discontinued operations, net of income taxes				(0.01)
(Loss) gain on disposition of discontinued operations, net of income taxes		0.01		0.01
Net income	\$ 0.26	\$ 0.24	\$ 0.66	\$ 0.62
<b>Diluted earnings (loss) per share:</b>				
Continuing operations	\$ 0.26	\$ 0.23	\$ 0.65	\$ 0.61
Loss from discontinued operations, net of income taxes				(0.01)
(Loss) gain on disposition of discontinued operations, net of income taxes		0.01		0.01
Net income	\$ 0.26	\$ 0.24	\$ 0.65	\$ 0.61
Weighted average shares of common stock outstanding:				

Edgar Filing: PERKINELMER INC - Form 10-Q

Basic	117,583	124,277	119,393	126,105
Diluted	119,453	125,171	121,135	127,429
Cash dividends per common share	\$ 0.07	\$ 0.07	\$ 0.21	\$ 0.21

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**PERKINELMER, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

	September 30, 2007 (In thousands, except share and per share data)	December 31, 2006
<b>Current assets:</b>		
Cash and cash equivalents	\$ 160,901	\$ 191,059
Accounts receivable, net	287,081	268,459
Inventories, net	210,560	183,260
Other current assets	95,980	101,511
Current assets of discontinued operations	487	477
<b>Total current assets</b>	<b>755,009</b>	<b>744,766</b>
<b>Property, plant and equipment, net:</b>		
At cost	557,712	525,134
Accumulated depreciation	(363,095)	(342,938)
Property, plant and equipment, net	194,617	182,196
Marketable securities and investments	4,658	7,508
Intangible assets, net	406,589	404,021
Goodwill	1,178,008	1,117,724
Other assets, net	51,016	52,502
Long-term assets of discontinued operations	1,461	1,605
<b>Total assets</b>	<b>\$ 2,591,358</b>	<b>\$ 2,510,322</b>
<b>Current liabilities:</b>		
Short-term debt	\$ 935	\$ 1,153
Accounts payable	158,636	152,836
Accrued restructuring and integration costs	3,921	2,731
Accrued expenses	281,800	318,987
Current liabilities of discontinued operations		826
<b>Total current liabilities</b>	<b>445,292</b>	<b>476,533</b>
Long-term debt	246,095	151,781
Long-term liabilities	363,734	304,278
<b>Total liabilities</b>	<b>1,055,121</b>	<b>932,592</b>
Commitments and contingencies (see Note 17)		
<b>Stockholders' equity:</b>		
Preferred stock \$1 par value per share, authorized 1,000,000 shares; none issued or outstanding		
Common stock \$1 par value per share, authorized 300,000,000 shares; issued and outstanding 118,459,000 and 123,255,000 at September 30, 2007 and December 31, 2006, respectively	118,459	123,255
Capital in excess of par value	282,526	407,345

Edgar Filing: PERKINELMER INC - Form 10-Q

Retained earnings	1,097,817	1,040,190
Accumulated other comprehensive income	37,435	6,940
<b>Total stockholders equity</b>	<b>1,536,237</b>	<b>1,577,730</b>
<b>Total liabilities and stockholders equity</b>	<b>\$ 2,591,358</b>	<b>\$ 2,510,322</b>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**Table of Contents****PERKINELMER, INC. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)**

	<b>Nine Months Ended</b>	
	<b>September 30,</b>	<b>October 1,</b>
	<b>2007</b>	<b>2006</b>
	<b>(In thousands)</b>	
<b>Operating activities:</b>		
Net income	\$ 79,124	\$ 77,855
Add: loss from discontinued operations, net of income taxes		1,025
Add: loss (gain) on disposition of discontinued operations, net of income taxes	100	(1,625)
<b>Net income from continuing operations</b>	<b>79,224</b>	<b>77,255</b>
Adjustments to reconcile net income from continuing operations to net cash provided by continuing operations:		
Stock-based compensation	10,625	10,629
Restructuring and lease charges (reversals), net	7,553	(290)
Amortization of deferred debt issuance costs	221	218
Depreciation and amortization	57,144	50,937
In-process research and development charges	1,502	
Amortization of acquired inventory revaluation	2,492	
Gains on settlement of insurance claim	(15,346)	
Gains on dispositions, net	(697)	(3,418)
Changes in operating assets and liabilities which provided (used) cash, excluding effects from companies purchased and divested:		
Accounts receivable, net	2,308	12,972
Inventories, net	(8,861)	(13,264)
Accounts payable	(1,949)	(9,976)
Taxes paid on divestitures	(304)	(59,996)
Accrued expenses and other	(23,439)	(21,852)
<b>Net cash provided by operating activities of continuing operations</b>	<b>110,473</b>	<b>43,215</b>
Net cash used in operating activities of discontinued operations	(114)	(862)
<b>Net cash provided by operating activities</b>	<b>110,359</b>	<b>42,353</b>
<b>Investing activities:</b>		
Capital expenditures	(37,988)	(30,999)
Proceeds from dispositions of property, plant and equipment, net	10,787	7,085
Proceeds from surrender of life insurance policies	1,601	3,753
Payments for business development activity	(1,140)	(796)
Proceeds from disposition of businesses and investments, net	1,029	24,039
Payments for acquisitions and investments, net of cash and cash equivalents acquired	(44,016)	(97,576)
<b>Net cash used in investing activities of continuing operations</b>	<b>(69,727)</b>	<b>(94,494)</b>
Net cash provided by investing activities of discontinued operations	800	467
<b>Net cash used in investing activities</b>	<b>(68,927)</b>	<b>(94,027)</b>
<b>Financing activities:</b>		
Payments on debt	(182,431)	(56,565)
Proceeds from borrowing	271,462	
Payment of debt issuance costs	(415)	(741)



Edgar Filing: PERKINELMER INC - Form 10-Q

Decrease in other credit facilities	(861)	(812)
Tax benefit from exercise of common stock options	5,987	3,998
Proceeds from issuance of common stock under stock plans	30,223	17,385
Purchases of common stock	(176,031)	(190,121)
Dividends paid	(25,410)	(26,851)
<b>Net cash used in financing activities</b>	<b>(77,476)</b>	<b>(253,707)</b>
Effect of exchange rate changes on cash and cash equivalents	5,886	10,191
<b>Net decrease in cash and cash equivalents</b>	<b>(30,158)</b>	<b>(295,190)</b>
Cash and cash equivalents at beginning of period	191,059	502,264
<b>Cash and cash equivalents at end of period</b>	<b>\$ 160,901</b>	<b>\$ 207,074</b>

The accompanying unaudited notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**PERKINELMER, INC. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1: Basis of Presentation**

The condensed consolidated financial statements included herein have been prepared by PerkinElmer, Inc. (the Company), without audit, in accordance with the accounting principles generally accepted in the United States (the U.S.) and pursuant to the rules and regulations of the Securities and Exchange Commission (the SEC). Certain information in the footnote disclosures of these financial statements has been condensed or omitted where it substantially duplicates information provided in the Company's latest audited financial statements in accordance with the rules and regulations of the SEC. These financial statements should be read in conjunction with the Company's financial statements and notes included in its Annual Report on Form 10-K for the fiscal year ended December 31, 2006, filed with the SEC (the 2006 Form 10-K). The balance sheet amounts at December 31, 2006 in this report were derived from the Company's audited 2006 financial statements included in the 2006 Form 10-K. The financial statements reflect all adjustments that, in the opinion of management, are necessary to present fairly the Company's financial position, results of operations and cash flows for the periods indicated. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts and classifications of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The results of operations for the three and nine months ended September 30, 2007 and October 1, 2006, respectively, are not necessarily indicative of the results for the entire fiscal year or any future period.

*Recently Adopted Accounting Pronouncement*

In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation (FIN) No. 48, *Accounting for Uncertainty in Income Taxes* (FIN No. 48). FIN No. 48 was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*. FIN No. 48 also provides guidance on derecognition of tax benefits, classification on the balance sheet, interest and penalties, accounting in interim periods, disclosure, and transition. The Company adopted FIN No. 48 effective January 1, 2007. In accordance with FIN No. 48, the Company will continue to classify interest and penalties as a component of income tax expense. During the three and nine months ended September 30, 2007, the Company recognized approximately \$1.3 million and \$2.9 million, respectively, in interest and penalties in its total tax provision.

As a result of the adoption of FIN No. 48, the Company adjusted the estimated value of its uncertain tax positions and reduced its accrued liabilities by \$3.6 million, which was accounted for as an increase to retained earnings as of January 1, 2007. As of the adoption date, the Company had gross tax effected unrecognized tax benefits of \$48.5 million. \$36.0 million of unrecognized tax benefits, if recognized, would affect the continuing operations effective tax rate. The remaining amount, if recognized, would affect goodwill and discontinued operations. The Company had accrued interest, net of tax benefits, and penalties related to the unrecognized tax benefits of \$7.3 million, which is not included in the unrecognized tax benefits of \$48.5 million.

As of September 30, 2007 the Company had \$14.9 million of FIN No. 48 accrued tax liabilities, including accrued interest, net of tax benefits, and penalties, which should be resolved within the next year as a result of the completion of various income tax audits. The Company is subject to U.S. federal income tax as well as income

---

**Table of Contents**

tax of multiple state and foreign jurisdictions. The Company has substantially concluded all U.S. federal income tax matters for years through 2002. The U.S. federal income tax returns for 2003 through 2005 are currently under examination. In addition, tax years ranging from 1997 through 2006 remain open to examination by various state and foreign tax jurisdictions.

*Recently Issued Accounting Pronouncements*

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ). SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing an asset or liability, and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy. The Company will be required to adopt SFAS No. 157 in the first quarter of fiscal year 2008. The Company is currently evaluating the requirements of SFAS No. 157 and has not yet determined the impact, if any, of its adoption on its consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ). SFAS No. 159 provides entities with an option to report selected financial assets and liabilities at fair value, with the objective to reduce both the complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. The Company will be required to adopt SFAS No. 159 in the first quarter of fiscal year 2008. The Company is currently evaluating the requirements of SFAS No. 159 and has not yet determined the impact, if any, of its adoption on its consolidated financial statements.

In March 2007, the FASB ratified Emerging Issues Task Force ( EITF ) Issue No. 06-10, *Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements* ( EITF No. 06-10 ). EITF No. 06-10 provides guidance for determining a liability for the post-retirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of the collateral assignment agreement. The Company will be required to adopt EITF No. 06-10 in the first quarter of fiscal year 2008. The Company is currently evaluating the requirements of EITF No. 06-10 and has not yet determined the impact, if any, of its adoption on its consolidated financial statements.

**Note 2: Acquisitions**

*Planned*

***Tender Offer to Acquire ViaCell, Inc.*** The Company and ViaCell, Inc. (ViaCell), a company specializing in the collection and preservation of umbilical cord blood stem cells, announced the signing of a definitive agreement on October 1, 2007 under which the Company plans to acquire ViaCell. On October 12, 2007, the Company commenced a tender offer to acquire all of the outstanding shares of common stock of ViaCell, par value \$0.01 per share, at a price equal to \$7.25 per share, net to the seller in cash, without interest and subject to any withholding of taxes. The tender offer is made upon the terms and subject to the conditions set forth in the Offer to Purchase dated October 12, 2007, and in the related Letter of Transmittal. Aggregate consideration for this transaction is expected to be approximately \$300.0 million in cash, and the transaction is expected to close in the fourth quarter of fiscal year 2007. The addition of ViaCell's ViaCord product offering for the preservation of umbilical cord blood and its sales and marketing organization are expected to expand the Company's offerings in neonatal and prenatal markets. ViaCell offers experience in the collection, testing, processing and preservation of umbilical cord blood stem cells.

In connection with the anticipated acquisition of ViaCell, the Company is currently in discussion with a potential lending group with respect to an unsecured interim credit facility, pursuant to which the Company would draw some or all of the funds needed to complete the anticipated acquisition of ViaCell. The Company expects that such an interim credit facility would mature on March 31, 2008, at which point all amounts outstanding would be due in full. The Company also expects that the agreement for this interim credit facility would contain affirmative, negative and financial covenants and events of default customary for financings of this type, and consistent with those contained in the credit agreement for the Company's existing credit facility.

---

**Table of Contents**

***Completed***

***Acquisition of Agilix Corporation.*** In February 2006, the Company acquired specified assets of Agilix Corporation ( Agilix ) for approximately \$8.7 million in cash. Assets acquired primarily relate to Agilix's core technology which centers around labeling technology using isobaric mass tags that allow for the simultaneous quantification of molecules, such as proteins, from multiple samples.

***Acquisition of Spectral Genomics, Inc.*** In April 2006, the Company acquired specified assets and assumed specified liabilities of Spectral Genomics, Inc. ( Spectral ), a leader in molecular karyotyping technology used to evaluate chromosomal abnormalities. Consideration for the transaction was approximately \$14.0 million in cash plus potential additional contingent consideration, which management expects to be immaterial to the Company. The Company will make royalty payments based on future sales, to license additional intellectual property rights from a third party.

***Acquisition of Clinical & Analytical Service Solutions Ltd.*** In June 2006, the Company acquired the stock of Clinical & Analytical Service Solutions Ltd. ( C&A ), a scientific equipment asset and managed maintenance company serving the pharmaceutical, biotechnology and healthcare markets. Consideration for the transaction was approximately \$16.0 million in cash plus potential additional contingent consideration, which management expects to be immaterial to the Company.

***Acquisition of J.N. Macri Technologies LLC and NTD Laboratories, Inc.*** In July 2006, the Company acquired specified assets and assumed specified liabilities of J.N. Macri Technologies LLC ( Macri ) and acquired the stock of NTD Laboratories, Inc. ( NTD ). The Company acquired Macri's global patents related to free beta Human Chorionic Gonadotropin ( free Beta hCG ). Free Beta hCG is a peptide hormone produced in the early stage of pregnancy that is widely recognized as an important biomarker for first-trimester prenatal risk assessment. NTD is a laboratory specializing in prenatal risk assessment and offers laboratory-developed and validated testing under the brand name UltraScreen<sup>®</sup>, of which free Beta hCG is an important component. Aggregate consideration for these transactions was approximately \$56.65 million in cash.

***Acquisition of Avalon Instruments Limited.*** In September 2006, the Company acquired the stock of Avalon Instruments Limited ( Avalon ). The acquisition of Avalon expands and complements the Company's molecular spectroscopy product portfolio by adding a family of innovative bench-top dispersive Raman spectrometers. Raman spectroscopy identifies and characterizes the composition of both organic and inorganic materials in a wide range of applications. Consideration for this transaction was approximately \$5.3 million in cash plus potential additional contingent consideration, which management expects to be immaterial to the Company.

***Acquisition of Dynamic Mechanical Analysis Product Line from Triton Technology Ltd.*** In December 2006, the Company acquired specified assets and assumed specified liabilities of the Dynamic Mechanical Analysis ( DMA ) product line from Triton Technology Ltd. The DMA products offer a thermal analysis tool that is used by scientists in the polymers, pharmaceuticals and food industries for diverse applications ranging from simple quality control to advanced research. Consideration for this transaction was approximately \$2.3 million in cash at the closing, plus additional cash payments of approximately \$1.7 million that were paid during the first six months of 2007.

***Acquisition of Evotec Technologies GmbH.*** In January 2007, the Company acquired the stock of Evotec Technologies GmbH ( Evotec ). The acquisition is intended to allow the Company to provide its customers in the pharmaceutical, biotechnology and academic arenas with Evotec's high content screening ( HCS ) instruments and software. These analysis tools determine the composition of cells and cell structure, a critical step in moving potential drug targets quickly through the discovery process. Consideration for this transaction was approximately \$33.0 million in cash, which was paid in fiscal year 2006. During the first nine months of fiscal year 2007, the Company received \$1.2 million for net working capital adjustments.

**Table of Contents**

**Acquisition of Euroscreen Products S.A.** In January 2007, the Company acquired the stock of Euroscreen Products S.A. ( Euroscreen ), a developer of the AequoScreen cellular assay platform. The AequoScreen platform from Euroscreen is based on an innovative luminescence technology that generates higher quality data, while reducing the number of false positives in G protein-coupled receptor screening applications. Consideration for this transaction was approximately \$18.1 million in cash.

**Acquisition of Improvision Ltd.** In March 2007, the Company acquired the stock of Improvision Ltd. ( Improvision ), a leading provider of cellular imaging software and integrated hardware solutions used in life sciences research. The Company expects that the addition of Improvision's imaging and analysis software to the Company's high content screening systems will provide customers with powerful imaging solutions for analyzing cellular events from real-time imaging of live cells to rapid high content screening of multiple samples. Consideration for this transaction was approximately \$23.6 million in cash plus potential additional contingent consideration, which management expects to be immaterial to the Company. During the first nine months of fiscal year 2007, the Company paid \$0.6 million for net working capital adjustments.

**Acquisition of remaining minority interest of PerkinElmer India Pvt. Ltd.** In June 2007, the Company acquired the remaining minority interest in PerkinElmer India Pvt. Ltd. ( PKI India ), a direct sales, service and marketing operation targeting India's life science and analytical instrumentation markets, from Labindia Instruments Pvt. Ltd. The acquisition establishes PKI India as a wholly owned subsidiary of the Company. Consideration for this transaction was approximately \$1.3 million in cash plus potential additional consideration, which management expects to be immaterial to the Company. The Company accrued approximately \$0.7 million of additional consideration, of which the Company paid \$0.2 million during the third quarter of 2007. The Company expects to pay the remaining \$0.5 million in quarterly installments through March 2008.

The operations for each of these acquisitions are reported within the results of the Company's Life and Analytical Sciences segment from the acquisition date. These acquisitions, individually and in the aggregate, did not have a material effect on the Company's financial position, results of operations or cash flows.

The acquisitions were accounted for in accordance with SFAS No. 141, *Business Combinations*, using the purchase method of accounting. Allocation of the purchase price for the acquisitions was based on estimates of the fair value of the net assets acquired and is subject to adjustment upon finalization of the purchase price allocation. The fair values assigned to tangible and intangible assets acquired and liabilities assumed are based on management's estimates and assumptions, as well as other information compiled by management, including valuations that utilize customary valuation procedures and techniques. The excess purchase price over those assigned values was recorded as goodwill. In accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*, goodwill will be reviewed at least annually for impairment. Purchased intangibles with finite lives will be amortized on a straight-line basis over their respective estimated useful lives, described in more detail in Note 12.

In-process research and development ( IPR&D ) charges represent incomplete acquired research and development projects that have not reached technological feasibility and have no alternative future use as of the acquisition date. Technological feasibility is established when an enterprise has completed all planning, designing, coding, and testing activities that are necessary to establish that a product can be produced to meet its design specifications including functions, features, and technical performance requirements. On the date of the acquisitions of Evotec and Euroscreen, there were multiple IPR&D efforts under way at each company for certain current and future product lines. In determining the value of in-process projects, the Company considers, among other factors, the in-process projects' stage of completion, the complexity of the work completed as of the acquisition date, the costs already incurred, the projected costs to complete, the contribution of core technologies and other acquired assets, the expected introduction date and the estimated useful life of the technology. For these acquisitions, the Company utilized the discounted cash flow method to value the IPR&D, using a discount rate equivalent to the relative risk of the asset, including the uncertainty of technological feasibility and

**Table of Contents**

successful launch. This approach determines fair value by estimating the after-tax cash flows attributable to an in-process project over its useful life and then discounting these after-tax cash flows back to a present value. For both acquisitions, the Company estimated the fair value as of the acquisition date to be \$1.5 million and believes that the estimated purchased research and development amounts so determined represent the fair value at the date of the acquisitions of Evotec and Euroscreen and the amount represents management's best estimate of the amount a third party would pay in the aggregate for the projects.

As of September 30, 2007 the purchase price allocations for the Agilix, Spectral, C&A, Macri, NTD and Avalon acquisitions have been finalized. As of September 30, 2007, the purchase prices and related allocations for the DMA product line, Evotec, Euroscreen, Improvisation and PKI India acquisitions have not been finalized. The Company is not aware of any information that indicates the final purchase price allocations will differ materially from the preliminary estimates, although the Company expects to complete any outstanding asset valuations no later than one year from the date of acquisition.

The components of the preliminary purchase prices and allocations for the acquisitions completed in 2007 are as follows:

	Evotec	Euroscreen	Improvisation	PKI India
	(In thousands)			
<b>Consideration and acquisition costs:</b>				
Cash payments	\$ 32,952	\$ 18,141	\$ 23,573	\$ 1,259
Cash acquired	(2,790)	(1,277)	(901)	
Deferred consideration				680
Working capital adjustments	(1,242)		613	
Transaction costs	671	216	375	50
<b>Total consideration and acquisition costs</b>	<b>\$ 29,591</b>	<b>\$ 17,080</b>	<b>\$ 23,660</b>	<b>\$ 1,989</b>
<b>Allocation of purchase price</b>				
Current assets*	\$ 12,360	\$ 3,224	\$ 4,267	\$
Property, plant and equipment	2,622	61	330	
IPR&D	200	1,302		
Identifiable intangible assets	10,100	10,666	8,845	
Goodwill	17,791	7,149	15,706	1,778
Minority interest				211
Deferred taxes	(4,352)	(4,029)	(2,726)	
Liabilities assumed	(9,130)	(1,293)	(2,762)	
<b>Total</b>	<b>\$ 29,591</b>	<b>\$ 17,080</b>	<b>\$ 23,660</b>	<b>\$ 1,989</b>

\* Current assets includes \$0.7 million, \$0.9 million and \$0.2 million of purchase price accounting basis adjustments to inventory, net, to reflect the fair value-based valuation from the Evotec, Euroscreen and Improvisation acquisitions, respectively.

**Note 3: Restructuring and Lease Charges (Reversals), Net**

The Company has undertaken a series of restructuring actions related to the impact of acquisitions, divestitures and the integration of its business units. Restructuring actions taken since 2002 were recorded in accordance with SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. Details of these plans are discussed more fully in the 2006 Form 10-K.

The purpose of the restructuring plan approved in the first quarter of 2007, detailed below, was principally to shift resources into geographic regions and product lines that are more consistent with the Company's growth strategy. The pre-tax restructuring activity associated with these plans has been reported as restructuring

**Table of Contents**

expenses as a component of operating expenses from continuing operations. The Company expects the impact of immediate and future cost savings from these restructuring activities on operating results and cash flows to be negligible as the Company has incurred and will incur offsetting costs.

A description of the restructuring plans and the activity recorded for the nine months ended September 30, 2007 are as follows:

***Q1 2007 Plan***

During the first quarter of 2007, the Company's management approved a plan to shift resources into product lines that are more consistent with the Company's growth strategy. As a result of this plan, the Company recognized a pre-tax restructuring charge of \$4.4 million during the first quarter of 2007 (the Q1 2007 Plan). The actions within the Q1 2007 Plan related to a workforce reduction resulting from reorganization activities within the Life and Analytical Sciences segment. The Company completed notifying affected employees on March 30, 2007.

The following table summarizes the components of the Q1 2007 Plan activity for the nine months ended September 30, 2007:

	<b>Headcount</b>	<b>Severance (Dollars in thousands)</b>
Balance at December 31, 2006		\$
Provision	60	4,438
Amounts paid	(48)	(3,075)
Balance at September 30, 2007	12	\$ 1,363

The Company anticipates that the remaining payments of \$1.4 million will be completed by the end of the first quarter of fiscal year 2008.

***2001 to 2006 Restructuring and Integration Plans***

The principal actions of these restructuring plans were workforce reductions related to the integration of the Company's Life Sciences and Analytical Instruments businesses in order to reduce costs and achieve operational efficiencies as well as workforce reductions in both the Life and Analytical Sciences and Optoelectronics segments by shifting resources into geographic regions and product lines that are more consistent with the Company's growth strategy. For the nine months ended September 30, 2007, the Company paid \$0.2 million related to these plans. As of September 30, 2007, the Company had approximately \$2.6 million of remaining liabilities associated with 2001 to 2006 restructuring and integration plans, primarily relating to workforce severance benefits associated with the closure of the Company's European manufacturing facility in the Life and Analytical Sciences segment and remaining lease obligations related to those closed facilities. The remaining terms of these leases vary in length and will be paid through fiscal year 2014. The Company anticipates that the remaining severance payments will be completed by the end of fiscal year 2008.

***Lease Costs***

To facilitate the sale of a business in 2001, the Company was required to guarantee the obligations that the buyer of the business assumed related to the lease for the building in which the business operates. The lease obligations continue through March 2011. While the Company assigned its interest in the lease to the buyer at the time of the sale of the business, in the event the buyer defaults under the lease, the Company is responsible for all remaining lease payments and certain other building related expenses. As an additional measure to facilitate the sale of the business, the Company obtained a letter of credit as partial security for a loan to the buyer, which could have been drawn upon by the buyer's lender in the event the buyer was delinquent in repayment of the

**Table of Contents**

loan. During the second quarter of 2007, the lessor of the building began the process to evict the buyer as a result of unpaid lease payments and building expenses and sought reimbursement from the Company. As a result of this action, the Company recorded a charge of \$4.5 million related to payments for this lease obligation and the potential drawdown of the letter of credit. During the third quarter of 2007, the buyer completed a recapitalization of the business with another lender. The proceeds of the recapitalization were used to pay off the remaining balance on the original securitized loan, as well as to make certain payments to the landlord for back rent and other obligations arising under the lease. The Company was also released from its obligation under the letter of credit on the original securitized loan. As a result of these actions, the Company recorded a reversal of \$1.4 million related to payments for this lease obligation and the release of the letter of credit. The remaining accrual of \$3.1 million was calculated based on the remaining lease and building obligations, reduced by estimated sublease rentals reasonably expected to be obtained for the property.

**Note 4: Interest and Other Expense (Income), Net**

Interest and other expense (income), net consisted of the following:

	Three Months Ended		Nine Months Ended	
	September 30,	October 1,	September 30,	October 1,
	2007	2006	2007	2006
	(In thousands)			
Interest income	\$ (1,077)	\$ (1,919)	\$ (3,381)	\$ (7,654)
Interest expense	4,122	2,152	9,886	6,689
Gains on dispositions of investments, net	(161)	(980)	(697)	(1,913)
Other expense, net	2,396	524	5,668	4,296
<b>Total interest and other expense (income), net</b>	<b>\$ 5,280</b>	<b>\$ (223)</b>	<b>\$ 11,476</b>	<b>\$ 1,418</b>

**Note 5: Inventories, net**

Inventories consisted of the following:

	September 30, 2007	December 31, 2006
	(In thousands)	
Raw materials	\$ 76,914	\$ 67,014
Work in progress	15,758	10,077
Finished goods	117,888	106,169
<b>Total inventories, net</b>	<b>\$ 210,560</b>	<b>\$ 183,260</b>

**Note 6: Debt**

*Amended Senior Unsecured Credit Facility.* On August 13, 2007, the Company entered into an amended and restated senior unsecured revolving credit facility. The agreement for the facility provides for a \$500.0 million committed unsecured revolving credit facility through August 13, 2012, and amends and restates in its entirety the senior credit agreement dated as of October 31, 2005. Letters of credit in the aggregate amount of approximately \$15.0 million were issued under this previous facility, which are treated as issued under this amended facility. The Company uses the amended senior unsecured revolving credit facility for general corporate purposes, which may include working capital, refinancing existing indebtedness, capital expenditures, share repurchases, acquisitions and strategic alliances. The interest rates under the amended senior unsecured revolving credit facility are based on the Eurocurrency rate at the time of borrowing plus a margin or the base rate from time to time. The base rate is the higher of (1) the corporate base rate announced from time to time by Bank of America, N.A. and (2) the Federal Funds rate plus 50 basis points. The Company may allocate all or a portion of its indebtedness under the amended senior unsecured revolving credit facility to interest based upon





**Table of Contents**

the Eurocurrency rate plus a margin or the base rate. The Eurocurrency margin as of September 30, 2007 was 40 basis points. The weighted average Eurocurrency interest rate as of September 30, 2007 was 5.13%, resulting in a weighted average effective Eurocurrency rate, including the margin, of 5.53%. The Company had drawn down approximately \$246.0 million of borrowings in U.S. Dollars under the facility as of September 30, 2007 with interest based on the above described Eurocurrency rate. The agreement for the facility contains affirmative, negative and financial covenants and events of default customary for financings of this type. The financial covenants include debt-to-capital ratios and a contingent maximum total leverage ratio, applicable if the Company's credit rating is down-graded below investment grade. The Company was in compliance with all applicable covenants as of September 30, 2007.

**Note 7: Earnings Per Share**

Basic earnings per share was computed by dividing net income by the weighted-average number of common shares outstanding during the period less restricted unvested shares. Diluted earnings per share was computed by dividing net income by the weighted-average number of common shares outstanding plus all potentially dilutive common stock equivalents, primarily shares issuable upon the exercise of stock options using the treasury stock method. The following table reconciles the number of shares utilized in the earnings per share calculations:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Number of common shares basic	117,583	124,277	119,393	126,105
Effect of dilutive securities:				
Stock options	1,816	867	1,680	1,294
Restricted stock	54	27	62	30
Number of common shares diluted	119,453	125,171	121,135	127,429
Number of potentially dilutive securities excluded from calculation due to antidilutive impact	5,422	9,966	6,935	8,577

Antidilutive securities include outstanding stock options with exercise prices and average unrecognized compensation cost in excess of the average fair market value of the Company's common stock for the related period. Antidilutive options were excluded from the calculation of diluted net income per share and could become dilutive in the future.

**Note 8: Comprehensive Income**

The components of other comprehensive income, net of income taxes, are the following:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Net income	\$ 30,745	\$ 29,753	\$ 79,124	\$ 77,855
Other comprehensive income (loss):				
Foreign currency translation adjustments	22,090	3,877	30,693	21,382
Unrealized net losses on securities, net of income taxes	(9)	(42)	(108)	(106)
	22,081	3,835	30,585	21,276
Comprehensive income, net of income taxes	\$ 52,826	\$ 33,588	\$ 109,709	\$ 99,131



**Table of Contents**

The components of accumulated other comprehensive income, net of income taxes, consist of the following:

	September 30, 2007	December 31, 2006
	(In thousands)	
Foreign currency translation adjustments	\$ 101,756	\$ 71,063
Pension and other post-retirement benefit liability adjustments, net of income taxes	(64,342)	(64,252)
Unrealized net gains on securities, net of income taxes	21	129
Accumulated other comprehensive income, net of income taxes	\$ 37,435	\$ 6,940

**Note 9: Industry Segment Information**

The Company follows SFAS No. 131, *Disclosures About Segments of an Enterprise and Related Information* ( SFAS No. 131 ). SFAS No. 131 establishes standards for the way public business enterprises report information about operating segments in annual financial statements and in interim reports to shareholders. The method for determining what information to report is based on the way that management organizes the segments within the Company for making operating decisions and assessing financial performance. The Company evaluates the performance of its operating segments based on sales and operating profit. Intersegment sales and transfers are not significant. Based on the guidance in SFAS No. 131, the Company has two operating segments for financial reporting purposes. The operating segments and their principal products and services are:

*Life and Analytical Sciences.* The Company is a leading provider of drug discovery, genetic screening and environmental and chemical analysis tools, including instruments, reagents, consumables and services.

*Optoelectronics.* The Company provides a broad range of digital imaging, sensor and specialty lighting components used in biomedical, consumer products and other specialty end markets.

The assets and expenses for the Company's corporate headquarters, such as legal, tax, accounting and finance, human resources, property and insurance management, information technology, treasury and other management and compliance costs, have been included as Corporate below. The Company has a process to allocate and recharge expenses to the reportable segments when such costs are administered or paid by the corporate headquarters based on the extent to which the segment benefited from the expenses. These amounts have been calculated in a consistent manner and are included in the Company's calculations of segment results to internally plan and assess the performance of each segment for all purposes, including determining the compensation of the business leaders for each of the Company's operating segments.

Sales and operating profit by segment, excluding discontinued operations, are shown in the table below:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
<b>Life &amp; Analytical Sciences</b>				
Sales	\$ 319,341	\$ 283,527	\$ 945,163	\$ 823,918
Operating income from continuing operations	29,312	25,334	88,781	74,429
<b>Optoelectronics</b>				
Sales	116,327	103,390	330,695	295,454
Operating income from continuing operations	24,570	20,097	53,832	50,209
<b>Corporate</b>				
Operating loss from continuing operations	(8,046)	(8,916)	(25,529)	(23,438)

Edgar Filing: PERKINELMER INC - Form 10-Q

**Continuing Operations**

Sales	\$ 435,668	\$ 386,917	\$ 1,275,858	\$ 1,119,372
Operating income from continuing operations	45,836	36,515	117,084	101,200
Interest and other expense (income), net (Note 4)	5,280	(223)	11,476	1,418
Income from continuing operations before income taxes	\$ 40,556	\$ 36,738	\$ 105,608	\$ 99,782

**Table of Contents****Note 10: Discontinued Operations**

As part of its continued efforts to focus on higher growth opportunities, the Company has discontinued certain businesses. The Company has accounted for these businesses as discontinued operations in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, and, accordingly, has presented the results of operations and related cash flows as discontinued operations for all periods presented. The assets and liabilities of these businesses have been presented separately and are reflected within the assets and liabilities from discontinued operations in the accompanying consolidated balance sheets as of September 30, 2007 and December 31, 2006.

The Company recorded the following gains and losses, which have been reported as the gain (loss) on dispositions of discontinued operations:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Gain on the sale of Semiconductor business	\$ 1	\$	\$ 87	\$ 3,750
(Loss) gain on the sale of Aerospace business		(11)	267	(1,288)
Gain (loss) on the sale of Fluid Testing business			35	(234)
Loss on the sale of Lithography business	(124)	(1,079)	(544)	(1,481)
Gain on contract settlements associated with Technical Services business		467	884	853
Net gain (loss) on dispositions of other discontinued operations	19	100	(77)	(180)
Net (loss) gain on dispositions of discontinued operations before income taxes	(104)	(523)	652	1,420
Provision for (benefit from) income taxes	253	(1,361)	752	(205)
(Loss) gain on dispositions of discontinued operations, net of income taxes	\$ (357)	\$ 838	\$ (100)	\$ 1,625

In September 2005, the Company's Board of Directors (the Board) approved a plan to divest its Fluid Sciences segment. The Fluid Sciences segment consisted of three businesses—Aerospace, Fluid Testing and Semiconductor. In February 2006, the Company sold substantially all of the assets of its Semiconductor business for approximately \$26.5 million, subject to a net working capital adjustment, plus potential additional contingent consideration. The Company recognized a pre-tax gain of \$3.7 million, exclusive of additional contingent consideration, in the first nine months of 2006. The Company also finalized the net working capital adjustments associated with the sales of these businesses resulting in the recognition of losses of \$1.3 million and \$0.2 million relative to the Aerospace business and the Fluid Testing business, respectively, during the first nine months of 2006. During the first nine months of 2007, the Company settled various commitments related to the divestiture of the Fluid Sciences segment and recognized a pre-tax gain of \$0.4 million.

During the first nine months of 2006, the Company substantially completed the remediation of an environmental matter within the Lithography business, resulting in recognition of a pre-tax loss of \$1.5 million, with an additional loss of \$0.5 million recognized in the first nine months of 2007.

The Company settled various claims under certain long-term contracts and transition services with its Technical Services business, which was sold in August 1999, resulting in recognition of a net pre-tax gain of gain of \$0.9 million in each of the first nine months of 2006 and 2007.

During the first nine months of 2007, the Company settled various commitments related to the divestiture of other discontinued operations and recognized a pre-tax loss of \$0.1 million.

**Table of Contents**

During the third quarter of 2006 there was a \$1.4 million tax benefit resulting from the inter-period allocation of income tax to the losses from the dispositions of discontinued operations.

Summary operating results of the discontinued operations for the periods prior to disposition were as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Sales	\$	\$	\$	\$ 8,705
Costs and expenses				9,707
Operating loss from discontinued operations				(1,002)
Other expense, net				396
Loss from discontinued operations before income taxes				(1,398)
Benefit from income taxes				(373)
Loss from discontinued operations, net of income taxes	\$	\$	\$	\$ (1,025)

**Note 11: Stock Plans**

The Company accounts for stock-based compensation in accordance with SFAS No. 123(R), *Share-Based Payment* ( SFAS No. 123(R) ), which was adopted January 2, 2006, using the modified prospective transition method. The Company has three stock-based compensation plans where the Company's common stock has been made available for stock option grants, restricted stock awards, performance units and stock grants as part of the Company's compensation programs (the Plans). The Plans are described in more detail in the Company's definitive proxy statement filed with the SEC on March 16, 2007 and Note 19 to the Company's financial statements filed with the 2006 Form 10-K.

For the three and nine months ended September 30, 2007, the total pre-tax stock-based compensation expense for the cost of stock options, restricted stock, restricted stock units, performance units and stock grants was \$5.2 million and \$14.5 million, respectively. For the three and nine months ended October 1, 2006, the total pre-tax stock-based compensation expense for the cost of stock options, restricted stock, restricted stock units, performance units and stock grants was \$4.5 million and \$11.2 million, respectively. The total income tax benefit recognized in the consolidated statements of operations for stock-based compensation was \$1.8 million and \$5.1 million for the three and nine months ended September 30, 2007, respectively. The total income tax benefit recognized in the consolidated statements of operations for stock-based compensation was \$1.4 million and \$3.7 million for the three and nine months ended October 1, 2006, respectively. Stock-based compensation costs capitalized as part of inventory were approximately \$0.3 million and \$0.4 million as of September 30, 2007 and October 1, 2006, respectively.

**Stock Options:** The fair value of each option grant is estimated using the Black-Scholes option pricing model. The Company's weighted-average assumptions used in the Black-Scholes option pricing model are as follows:

	Three and Nine Months Ended	
	September 30, 2007	October 1, 2006
Risk-free interest rate	4.9%	4.4%
Expected dividend yield	1.2%	1.2%
Expected lives	4 years	4 years
Expected stock volatility	36%	35%

**Table of Contents**

The following table summarizes stock option activity for the nine months ended September 30, 2007:

	Number of Shares (Shares in thousands)	Weighted- Average Price	Weighted-Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in millions)
Outstanding at December 31, 2006	12,578	\$ 23.25		
Granted	1,637	23.59		
Exercised	(2,035)	14.83		
Canceled	(525)	35.23		
Forfeited	(280)	22.63		
Outstanding at September 30, 2007	11,375	\$ 24.26	3.8	\$ 55.3
Exercisable at September 30, 2007	8,369	\$ 24.84	3.1	\$ 40.3
Vested and expected to vest in the future	9,748	\$ 24.26	3.8	\$ 47.4

The weighted-average grant-date fair values of options granted for the three and nine months ended September 30, 2007 were \$8.57 and \$7.50, respectively. The weighted-average grant-date fair values of options granted for the three and nine months ended October 1, 2006 were \$6.33 and \$6.85, respectively. The total intrinsic value of options exercised for the three and nine months ended September 30, 2007 was \$17.0 million and \$23.5 million, respectively. The total intrinsic value of options exercised for the three and nine months ended October 1, 2006 was \$0.2 million and \$15.2 million, respectively. Cash received from option exercises for the nine months ended September 30, 2007 and October 1, 2006 was \$30.2 million and \$17.4 million, respectively. The related tax benefit classified as a financing cash inflow was \$6.0 million and \$4.0 million for nine months ended September 30, 2007 and October 1, 2006, respectively.

There was \$12.4 million of total unrecognized compensation cost, net of estimated forfeitures, related to nonvested stock options granted as of September 30, 2007. This cost is expected to be recognized over a weighted-average period of 1.9 fiscal years and will be adjusted for any future changes in estimated forfeitures.

The following table summarizes total compensation recognized related to the stock options, which is a function of current and prior year awards and net of estimated forfeitures, included in the Company's consolidated statement of operations for the three and nine months ended September 30, 2007 and October 1, 2006:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Cost of sales	\$ 378	\$ 535	\$ 928	\$ 837
Research and development expenses	133	154	428	533
Selling, general and administrative and other expenses	1,877	2,406	5,362	5,544
Compensation expense related to stock options	2,388	3,095	6,718	6,914
Less: income tax benefit	(775)	(946)	(2,189)	(2,121)
Net compensation expense related to stock options	\$ 1,613	\$ 2,149	\$ 4,529	\$ 4,793



**Table of Contents**

**Restricted Stock Awards:** The following table summarizes the restricted stock award activity for the nine months ended September 30, 2007:

	Number of Shares (Shares in thousands)	Weighted- Average Grant- Date Fair Value
Nonvested at December 31, 2006	417	\$ 21.40
Granted	274	23.78
Vested	(15)	19.75
Forfeited	(72)	21.10
Nonvested at September 30, 2007	604	\$ 22.56

The weighted-average grant-date fair values of restricted stock awards granted during the three and nine months ended September 30, 2007 were \$28.10 and \$23.78, respectively. The weighted-average grant-date fair values of restricted stock awards granted during the three and nine months ended October 1, 2006 were \$18.56 and \$22.78, respectively. The fair value of restricted stock awards vested during the nine months ended September 30, 2007 was \$0.3 million and for the nine months ended October 1, 2006 was \$0.1 million. The total compensation expense recognized related to the restricted stock awards, which is a function of current and prior year awards, was approximately \$0.7 million and \$2.1 million for the three and nine months ended September 30, 2007, respectively. The total compensation expense recognized related to the restricted stock awards, which is a function of current and prior year awards, was approximately \$0.8 million and \$2.2 million for the three and nine months ended October 1, 2006, respectively.

As of September 30, 2007, there was \$9.2 million of total unrecognized compensation cost, net of forfeitures, related to nonvested restricted stock awards. That cost is expected to be recognized over a weighted-average period of 1.6 fiscal years.

**Performance Units:** The Company granted 209,326 and 208,328 performance units during the nine months ended September 30, 2007 and October 1, 2006, respectively. The weighted-average grant-date fair value of performance units granted during the nine months ended September 30, 2007 and October 1, 2006 was \$23.48 and \$22.74, respectively. The total compensation expense recognized related to these performance units, which is a function of current and prior year awards, was approximately \$2.1 million and \$4.9 million for the three and nine months ended September 30, 2007, respectively. The total compensation expense recognized related to these performance units, which is a function of current and prior year awards, was approximately \$0.5 million and \$1.6 million for the three and nine months ended October 1, 2006, respectively. As of September 30, 2007, there were 615,321 performance units outstanding subject to forfeiture.

**Stock Awards:** The Company's stock award program provides non-employee directors an annual award of the number of shares of PerkinElmer common stock which has an aggregate fair market value of \$100,000 on the date of the award for awards granted in 2007. Annual awards granted in 2006 were for an aggregate fair market value of \$60,000. The stock award is prorated for non-employee directors who serve for only a portion of the year. The shares are granted following the annual shareholders meeting, on the third business day after the Company's first quarter earnings release. Directors may defer the receipt of shares into the Company's deferred compensation plan. The compensation expense associated with these stock awards is recognized when the stock award is granted. During the nine months ended September 30, 2007 and October 1, 2006, each non-employee director was awarded 4,114 shares and 2,770 shares, respectively. The weighted-average grant-date fair value of stock awards granted during the nine months ended September 30, 2007 and October 1, 2006 was \$24.31 and \$21.67, respectively. The total compensation expense recognized related to these stock awards was approximately \$0.7 million and \$0.5 million for the nine months ended September 30, 2007 and October 1, 2006, respectively.

**Table of Contents**

**Employee Stock Purchase Plan:** During the nine months ended September 30, 2007, the Company issued 0.04 million shares of common stock under the Employee Stock Purchase Plan at a weighted-average price of \$24.73 per share. There remain available for sale to employees an aggregate of 1.7 million shares of the Company's common stock out of the 5.0 million shares authorized by shareholders for issuance under this plan.

**Stock Repurchase Program:** On November 6, 2006, the Company announced that the Board authorized the Company to repurchase up to 10.0 million shares of common stock under a stock repurchase program (the Repurchase Program). The Repurchase Program will expire on October 25, 2010 unless this authorization is terminated earlier by the Board and may be suspended or discontinued at any time. During the nine months ended September 30, 2007, the Company repurchased in the open market approximately 7.1 million shares of common stock at an aggregate cost of \$176.0 million, including commissions, under the Repurchase Program. From October 1, 2007 through November 7, 2007, the Company repurchased approximately 0.3 million shares of its common stock in the open market under the Repurchase Program at an aggregate cost of \$7.9 million, including commissions.

**Note 12: Goodwill and Intangible Assets**

Goodwill is subject to annual impairment testing using the guidance and criteria described in SFAS No. 142, *Goodwill and Other Intangible Assets*. The impairment test consists of a two-step process. The first step is the comparison of the fair value to the carrying value of the reporting unit to determine if the carrying value exceeds the fair value. The second step measures the amount of an impairment loss, and is only performed if the carrying value exceeds the implied fair value of the reporting unit. The annual impairment assessment is performed by the Company on the later of January 1 or the first day of each fiscal year. This same impairment test will be performed at other times during the course of the year should an event occur which suggests that the recoverability of goodwill should be reconsidered. The Company completed the annual impairment test using a measurement date of January 1, 2007 and concluded based on the first step of the process that there was no goodwill impairment.

The changes in the carrying amount of goodwill for the period ended September 30, 2007 from December 31, 2006 are as follows:

	<b>Life and Analytical Sciences</b>	<b>Optoelectronics (In thousands)</b>	<b>Consolidated</b>
Balance, December 31, 2006	\$ 1,070,143	\$ 47,581	\$ 1,117,724
Foreign currency translation	23,624	1,183	24,807
Acquisitions and earn-outs	35,477		35,477
Balance, September 30, 2007	\$ 1,129,244	\$ 48,764	\$ 1,178,008

**Table of Contents**

Identifiable intangible asset balances at September 30, 2007 and December 31, 2006 by category were as follows:

	September 30, 2007	December 31, 2006
	(In thousands)	
Patents	\$ 112,622	\$ 110,847
Less: Accumulated amortization	(58,931)	(51,532)
<b>Net patents</b>	<b>53,691</b>	<b>59,315</b>
Licenses	61,538	59,978
Less: Accumulated amortization	(29,454)	(25,767)
<b>Net licenses</b>	<b>32,084</b>	<b>34,211</b>
Core technology	272,998	244,484
Less: Accumulated amortization	(111,348)	(93,153)
<b>Net core technology</b>	<b>161,650</b>	<b>151,331</b>
<b>Net amortizable intangible assets</b>	<b>247,425</b>	<b>244,857</b>
<b>Non-amortizing intangible assets:</b>		
Trade names and trademarks	159,164	159,164
<b>Totals</b>	<b>\$ 406,589</b>	<b>\$ 404,021</b>

Amortization expense related to identifiable intangible assets for the nine months ended September 30, 2007 and October 1, 2006 was \$31.9 million and \$24.2 million, respectively.

**Note 13: Warranty Reserves**

The Company provides warranty protection for certain products for periods ranging from one to three years beyond the date of sale. The majority of costs associated with warranty obligations include the replacement of parts and the time of service personnel to respond to repair and replacement requests. A warranty reserve is recorded based upon historical results, supplemented by management's expectations of future costs. Warranty reserves are included in Accrued expenses on the condensed consolidated balance sheets. A summary of warranty reserve activity for the three and nine months ended September 30, 2007 and October 1, 2006 is as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Balance beginning of period	\$ 10,565	\$ 9,883	\$ 10,054	\$ 9,207
Provision charged to income	3,539	3,587	11,048	10,543
Payments	(3,534)	(3,443)	(11,153)	(10,410)
Adjustments to previously provided warranties, net	(230)	(190)	(447)	270
Foreign currency and acquisitions	391	84	1,229	311
<b>Balance end of period</b>	<b>\$ 10,731</b>	<b>\$ 9,921</b>	<b>\$ 10,731</b>	<b>\$ 9,921</b>



**Table of Contents****Note 14: Employee Benefit Plans**

The following table summarizes the components of net periodic benefit cost (credit) for the Company's various defined benefit employee pension and post-retirement plans for the three and nine months ended September 30, 2007 and October 1, 2006:

	Defined Benefit		Post-Retirement	
	Pension Benefits		Medical Benefits	
	Three Months Ended			
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Service cost	\$ 1,222	\$ 1,254	\$ 25	\$ 24
Interest cost	6,477	5,567	51	60
Expected return on plan assets	(6,273)	(5,576)	(244)	(214)
Amortization of prior service	15	36	(78)	(118)
Recognition of actuarial losses (gains)	1,590	1,492	(106)	(98)
Net periodic benefit cost (credit)	\$ 3,031	\$ 2,773	\$ (352)	\$ (346)

	Defined Benefit		Post-Retirement	
	Pension Benefits		Medical Benefits	
	Nine Months Ended			
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Service cost	\$ 3,842	\$ 3,864	\$ 71	\$ 72
Interest cost	18,855	16,518	171	180
Expected return on plan assets	(18,424)	(16,560)	(728)	(642)
Amortization of prior service	46	109	(236)	(355)
Recognition of actuarial losses (gains)	4,465	4,440	(298)	(293)
Net periodic benefit cost (credit)	\$ 8,784	\$ 8,371	\$ (1,020)	\$ (1,038)

**Note 15: Settlement of Insurance Claim**

During the second quarter of 2007 the Company settled an insurance claim resulting from a fire that occurred within its Life and Analytical Sciences facility in Boston, Massachusetts in March 2005. As a result of that settlement, the Company recorded gains of \$15.3 million during the second quarter of 2007. The Company received the final settlement payment of \$21.5 million in June 2007, and had previously received during 2005 and 2006 a total of \$35.0 million in advance payments towards costs incurred and for building, inventory and equipment damages. Of the \$56.5 million in total settlement proceeds received by the Company, \$25.6 million related to reimbursement of costs incurred; \$23.7 million related to damages to the building, inventory and equipment; and \$7.2 million related to business interruption costs which were recorded as reductions to cost of sales and selling, general and administrative expenses.

The building that was damaged by the March 2005 fire is currently not being used for operations and the associated depreciation has ceased. During the second quarter of 2007, the Company accrued \$9.7 million representing its management's estimate of the total cost for decommissioning the building, including environmental matters. The Company paid \$2.6 million during the third quarter of 2007 towards decommissioning the building, and anticipates that the remaining payments of \$7.1 million will be completed by the end of fiscal year 2008.

---

**Table of Contents**

**Note 16: Leadership Succession Plan**

The Company announced on July 26, 2007 that its Board had approved a leadership succession plan. On July 25, 2007, the Board elected Robert F. Friel to the position of President and Chief Operating Officer of the Company, effective August 1, 2007. Mr. Friel had previously served as Vice Chairman of the Company and President of its Life and Analytical Sciences Strategic Business Unit and he remains a director of the Company. It is expected that the Board will elect Mr. Friel Chief Executive Officer in February 2008. Mr. Summe will remain Chief Executive Officer until Mr. Friel is appointed to that position, at which time Mr. Summe will be appointed Executive Chairman. As Executive Chairman, Mr. Summe will continue to work with the Company as directed by the Board at a reduced schedule until the earlier of April 21, 2009 or the date of the Company's 2009 annual meeting of shareholders (the 2009 Meeting Date). The Board intends that Mr. Summe will also remain a director of the Company until the 2009 Meeting Date, at which time Mr. Summe will step down as Chairman and as a member of the Board.

**Note 17: Contingencies**

The Company is conducting a number of environmental investigations and remedial actions at current and former Company locations and, along with other companies, has been named a potentially responsible party, or PRP, for certain waste disposal sites. The Company accrues for environmental issues in the accounting period that the Company's responsibility is established and when the cost can be reasonably estimated. The Company has accrued \$4.1 million as of September 30, 2007, representing management's estimate of the total cost of ultimate disposition of known environmental matters. Such amount is not discounted and does not reflect the recovery of any amounts through insurance or indemnification arrangements. These cost estimates are subject to a number of variables, including the stage of the environmental investigations, the magnitude of the possible contamination, the nature of the potential remedies, possible joint and several liability, the time period over which remediation may occur and the possible effects of changing laws and regulations. For sites where the Company has been named a PRP, management does not currently anticipate any additional liability to result from the inability of other significant named parties to contribute. The Company expects that the majority of such accrued amounts could be paid out over a period of up to ten years. As assessment and remediation activities progress at each individual site, these liabilities are reviewed and adjusted to reflect additional information as it becomes available. There have been no environmental problems to date that have had or are expected to have a material adverse effect on the Company's financial position, results of operations or cash flows. While it is possible that a loss exceeding the amounts recorded in the consolidated financial statements may be incurred, the potential exposure is not expected to be materially different from those amounts recorded.

In papers dated October 23, 2002, Enzo Biochem, Inc. and Enzo Life Sciences, Inc. (collectively, Enzo) filed a complaint in the United States District Court for the Southern District of New York, Civil Action No. 02-8448, against Amersham plc, Amersham BioSciences, PerkinElmer, Inc., PerkinElmer Life Sciences, Inc., Sigma-Aldrich Corporation, Sigma Chemical Company, Inc., Molecular Probes, Inc., and Orchid BioSciences, Inc. The complaint alleges that the Company has breached its distributorship and settlement agreements with Enzo, infringed Enzo's patents, engaged in unfair competition and fraud, and committed torts against Enzo by, among other things, engaging in commercial development and exploitation of Enzo's patented products and technology, separately and together with the other defendants. Enzo seeks injunctive and monetary relief. In 2003, the court severed the lawsuit and ordered Enzo to serve individual complaints against the five defendants. The Company subsequently filed an answer and a counterclaim alleging that Enzo's patents are invalid. In July 2006, the court issued a decision regarding the construction of the claims in Enzo's patents that effectively limited the coverage of certain of those claims and, the Company believes, excludes certain of the Company's products from the coverage of Enzo's patents. Summary judgment motions were filed by the defendants in January 2007 and a hearing with oral argument on those motions took place in July 2007, but a decision on those motions has not been rendered and a trial date has not been set.

On October 17, 2003, Amersham Biosciences Corp. filed a complaint, which was subsequently amended, in the United States District Court for New Jersey, Civil Action No. 03-4901, seeking injunctive and monetary

---

**Table of Contents**

relief against a subsidiary of the Company and alleging that the Company's ViewLux and certain of its Image FlashPlate products infringe three of Amersham's patents related to high-throughput screening (the NJ case). On August 18, 2004, Amersham plc filed a complaint against two of the Company's United Kingdom-based subsidiaries in the Patent Court of the English High Court of Justice, Case No. 04C02688, alleging that the Company's same products infringe one corresponding Amersham patent in the United Kingdom, which was granted in August 2004 (the UK case). On October 29, 2003, the Company filed a complaint, which was subsequently amended, seeking injunctive and monetary relief against Amersham in the United States District Court for Massachusetts, Civil Action No. 03-12098, alleging that Amersham's IN Cell Analyzer, and LEADseeker Multimodality Imaging system and certain Cyclic AMP and IP3 assays infringe two of the Company's patents related to high-throughput screening (the MA case). After a trial in the UK case in December 2005, the court ruled in February 2006 that Amersham's patent in question was invalid in the United Kingdom and awarded costs to the Company. Amersham initiated an appeal of the ruling in the UK case but withdrew that appeal in January 2007. In May 2006, the court in the NJ case issued a decision regarding the construction of the claims in Amersham's patents that adopted many of Amersham's claim construction positions. Discovery has not yet been completed in either the NJ or MA case, nor has a trial date been set in either case. Mediations occurred in September 2006 and April 2007, but did not result in a resolution of these matters.

The Company believes it has meritorious defenses to these lawsuits and other proceedings, and it is contesting the actions vigorously in all of the above matters. The Company is currently unable, however, to reasonably estimate the amount of loss, if any, that may result from the resolution of these matters or to determine whether resolution of any of these matters will have a material adverse impact on its consolidated financial statements.

During 2005, the Internal Revenue Service concluded its audit of federal income taxes for the years 1999 through 2002. The Company has agreed to the conclusions of the Internal Revenue Service in all matters with the exception of one, and has filed a single issue protest with the Appeals Division of the Internal Revenue Service. The Company expects to resolve the matter in 2007. Regardless of the outcome of the protest, the Company does not expect the final resolution to significantly impact its financial position, results of operations or cash flows.

The Company is under regular examination by tax authorities in the United States and other countries (such as France, Germany and the United Kingdom) in which the Company has significant business operations. The tax years under examination vary by jurisdiction. The Company regularly reviews its tax positions in each significant taxing jurisdiction in the process of evaluating its unrecognized tax benefits as required by FIN No. 48. Adjustments are made to the Company's unrecognized tax benefits when: (i) facts and circumstances regarding a tax position change, causing a change in management's judgment regarding that tax position; (ii) a tax position is ultimately settled with a tax authority; and/or (iii) the statute of limitations expires regarding a tax position. As of September 30, 2007, the Company had \$14.9 million of FIN No. 48 accrued tax liabilities, including interest, net of tax benefits, and penalties, which could be resolved within the next year as a result of the completion of various income tax audits. Depending on the ultimate resolution, the Company estimates that the effect on the continuing operations effective tax rate could be a tax benefit.

The Company is also subject to various other claims, legal proceedings and investigations covering a wide range of matters that arise in the ordinary course of its business activities. Each of these matters is subject to uncertainties, and it is possible that some of these matters may be resolved unfavorably to the Company. The Company has established accruals for potential losses that it believes are probable and reasonably estimable. In the opinion of the Company's management, based on its review of the information available at this time, the total cost of resolving these other contingencies at September 30, 2007, should not have a material adverse effect on the Company's consolidated financial statements.

---

## **Table of Contents**

### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

*This quarterly report on Form 10-Q, including the following management's discussion and analysis, contains forward-looking information that you should read in conjunction with the consolidated financial statements and notes to consolidated financial statements that we have included elsewhere in this report. For this purpose, any statements contained in this report that are not statements of historical fact may be deemed to be forward-looking statements. Words such as believes, plans, anticipates, intends, expects, will and similar expressions are intended to identify forward-looking statements. Our actual results may differ materially from the plans, intentions or expectations we disclose in the forward-looking statements we make. We have included important factors below under the heading Risk Factors in Item 1A. that we believe could cause actual results to differ materially from the forward-looking statements we make. We are not obligated to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise.*

### **Overview**

We are a leading provider of scientific instruments, consumables and services to the pharmaceutical, biomedical, academic research, environmental testing and general industrial markets, commonly referred to as the health sciences and photonics markets. We design, manufacture, market and service products and systems within two businesses, each constituting a separate reporting segment:

*Life and Analytical Sciences.* We are a leading provider of drug discovery, genetic screening and environmental and chemical analysis tools, including instruments, reagents, consumables, and services.

*Optoelectronics.* We provide a broad range of digital imaging, sensor and specialty lighting components used in the biomedical, consumer products and other specialty end markets.

The health sciences markets include all of the businesses in our Life and Analytical Sciences segment and the medical imaging business, as well as elements of the medical sensors and lighting businesses in our Optoelectronics segment. The photonics markets include the remaining businesses in our Optoelectronics segment.

### **Recent Developments**

#### ***Acquisitions:***

#### ***Planned***

*Tender Offer to Acquire ViaCell, Inc.* We and ViaCell, Inc. (ViaCell), a company specializing in the collection and preservation of umbilical cord blood stem cells, announced the signing of a definitive agreement on October 1, 2007 under which we plan to acquire ViaCell. On October 12, 2007, we commenced a tender offer to acquire all of the outstanding shares of common stock of ViaCell, par value \$0.01 per share, at a price equal to \$7.25 per share, net to the seller in cash, without interest and subject to any withholding of taxes. The tender offer is made upon the terms and subject to the conditions set forth in the Offer to Purchase dated October 12, 2007, and in the related Letter of Transmittal. Aggregate consideration for this transaction is expected to be approximately \$300.0 million in cash, and the transaction is expected to close in the fourth quarter of fiscal year 2007. The agreement includes customary representations, warranties and covenants by the parties, and is subject to customary closing conditions. Following the consummation of the cash tender offer, we expect to acquire the remaining outstanding shares of ViaCell by means of a merger of one of our wholly owned subsidiaries with and into ViaCell, as a result of which ViaCell will become a wholly owned subsidiary of ours. The addition of ViaCell's ViaCord product offering for the preservation of umbilical cord blood and its sales and marketing organization are expected to expand our offerings in neonatal and prenatal markets. ViaCell offers experience in the collection, testing, processing and preservation of umbilical cord blood stem cells.

In connection with the anticipated acquisition of ViaCell, we are currently in discussion with a potential lending group with respect to an unsecured interim credit facility, pursuant to which we would draw some or all



---

**Table of Contents**

of the funds needed to complete the anticipated acquisition of ViaCell. We expect that such an interim credit facility would mature on March 31, 2008, at which point all amounts outstanding would be due in full. We also expect that the agreement for this interim credit facility would contain affirmative, negative and financial covenants and events of default customary for financings of this type, and consistent with those contained in the credit agreement for our existing credit facility.

***Completed***

*Agilix Corporation.* In February 2006, we acquired specified assets of Agilix Corporation ( Agilix ) for approximately \$8.7 million in cash. Assets acquired primarily relate to Agilix's core technology which centers around labeling technology using isobaric mass tags that allow for the simultaneous quantification of molecules, such as proteins, from multiple samples.

*Spectral Genomics, Inc.* In April 2006, we acquired specified assets and assumed specified liabilities of Spectral Genomics, Inc. ( Spectral ), a leader in molecular karyotyping technology used to evaluate chromosomal abnormalities. Consideration for the transaction was approximately \$14.0 million in cash plus potential additional contingent consideration, which we expect to be immaterial to us. We will make royalty payments based on future sales, to license additional intellectual property rights from a third party.

*Clinical & Analytical Service Solutions Ltd.* In June 2006, we acquired the stock of Clinical & Analytical Service Solutions Ltd. ( C&A ), a scientific equipment asset and managed maintenance company serving the pharmaceutical, biotechnology and healthcare markets. Consideration for the transaction was approximately \$16.0 million in cash plus potential additional contingent consideration, which we expect to be immaterial to us.

*J.N. Macri Technologies LLC and NTD Laboratories, Inc.* In July 2006, we acquired specified assets and assumed specified liabilities of J.N. Macri Technologies LLC ( Macri ) and acquired the stock of NTD Laboratories, Inc. ( NTD ). We acquired Macri's global patents related to free beta Human Chorionic Gonadotropin ( free Beta hCG ). Free Beta hCG is a peptide hormone produced in the early stage of pregnancy that is widely recognized as an important biomarker for first-trimester prenatal risk assessment. NTD is a laboratory specializing in prenatal risk assessment and offers laboratory-developed and validated testing under the brand name UltraScreen®, of which free Beta hCG is an important component. Aggregate consideration for these transactions was approximately \$56.65 million in cash.

*Avalon Instruments Limited.* In September 2006, we acquired the stock of Avalon Instruments Limited ( Avalon ). The acquisition of Avalon expands and complements our molecular spectroscopy product portfolio by adding a family of innovative bench-top dispersive Raman spectrometers. Raman spectroscopy identifies and characterizes the composition of both organic and inorganic materials in a wide range of applications. Consideration for this transaction was approximately \$5.3 million in cash plus potential additional contingent consideration, which we expect to be immaterial to us.

*Dynamic Mechanical Analysis Product Line from Triton Technology Ltd.* In December 2006, we acquired specified assets and assumed specified liabilities of the Dynamic Mechanical Analysis ( DMA ) product line from Triton Technology Ltd. The DMA products offer a thermal analysis tool that is used by scientists in the polymers, pharmaceuticals and food industries for diverse applications ranging from simple quality control to advanced research. Consideration for this transaction was approximately \$2.3 million in cash at the closing, plus additional cash payments of approximately \$1.7 million that were paid during the first six months of 2007.

*Evotec Technologies GmbH.* In January 2007, we acquired the stock of Evotec Technologies GmbH ( Evotec ). The acquisition is intended to allow us to provide our customers in the pharmaceutical, biotechnology and academic arenas with Evotec's high content screening ( HCS ) instruments and software. These analysis tools determine the composition of cells and cell structure, a critical step in moving potential drug targets quickly through the discovery process. Consideration for this transaction was approximately \$33.0 million in cash, which was paid in fiscal year 2006. During the first nine months of fiscal year 2007, we received \$1.2 million for net working capital adjustments.

---

**Table of Contents**

*Euroscreen Products S.A.* In January 2007, we acquired the stock of Euroscreen Products S.A. ( Euroscreen ), a developer of the AequoScreen cellular assay platform. The AequoScreen platform from Euroscreen is based on an innovative luminescence technology that generates higher quality data, while reducing the number of false positives in G protein-coupled receptor screening applications. Consideration for this transaction was approximately \$18.1 million in cash.

*Improvision Ltd.* In March 2007, we acquired the stock of Improvision Ltd. ( Improvision ), a leading provider of cellular imaging software and integrated hardware solutions used in life sciences research. We expect that the addition of Improvision's imaging and analysis software to our high content screening systems will provide customers with powerful imaging solutions for analyzing cellular events from real-time imaging of live cells to rapid high content screening of multiple samples. Consideration for this transaction was approximately \$23.6 million in cash plus potential additional contingent consideration, which we expect to be immaterial to us. During the first nine months of fiscal year 2007, we paid \$0.6 million for net working capital adjustments.

*Remaining minority interest of PerkinElmer India Pvt. Ltd.* In June 2007, we acquired the remaining minority interest in PerkinElmer India Pvt. Ltd. ( PKI India ), a direct sales, service and marketing operation targeting India's life science and analytical instrumentation markets, from Labindia Instruments Pvt. Ltd. The acquisition establishes PKI India as our wholly owned subsidiary. Consideration for this transaction was approximately \$1.3 million in cash plus potential additional consideration, which we expect to be immaterial to us. We accrued approximately \$0.7 million of additional consideration, of which we paid \$0.2 million during the third quarter of 2007. We expect to pay the remaining \$0.5 million in quarterly installments through March 2008.

The operations for each of these acquisitions are reported within the results of our Life and Analytical Sciences segment from the acquisition date. These acquisitions, individually and in the aggregate, did not have a material effect on our financial position, results of operations or cash flows.

***Research and Development Expenses:***

Research and development expenses were \$84.3 million for the nine months ended September 30, 2007 and \$72.6 million for the nine months ended October 1, 2006, an increase of \$11.7 million, or 16%, including an in-process research and development ( IPR&D ) charge of \$1.5 million related to the Evotec and Euroscreen acquisitions. We directed research and development efforts during 2007 and 2006 primarily toward genetic screening, biopharmaceutical, and environmental and chemical end markets within our Life and Analytical Sciences segment and medical digital imaging and flash technology within our Optoelectronics segment in order to help accelerate our growth initiatives.

***Share Repurchase Program:***

On November 6, 2006, we announced that our Board of Directors (the Board ) authorized us to repurchase up to 10.0 million shares of our common stock under a stock repurchase program (the Repurchase Program ). The Repurchase Program will expire on October 25, 2010 unless this authorization is terminated earlier by our Board and may be suspended or discontinued at any time. During the first nine months of 2007, we repurchased in the open market approximately 7.1 million shares of our common stock at an aggregate cost of \$176.0 million, including commissions, under the Repurchase Program. The repurchased shares have been reflected as additional authorized but unissued shares, with the payments reflected in common stock and capital in excess of par value. From October 1, 2007 through November 7, 2007, we repurchased approximately 0.3 million shares of our common stock in the open market under the Repurchase Program at an aggregate cost of \$7.9 million, including commissions.

---

## **Table of Contents**

### ***Restructuring Activities:***

During the first quarter of 2007, our management approved a plan to shift resources into product lines that are more consistent with our growth strategy. The actions within this plan related to a workforce reduction resulting from reorganization activities within our Life and Analytical Sciences segment. As a result of this plan, we recognized a pre-tax restructuring charge of \$4.4 million during the first quarter of 2007. We completed notifying affected employees on March 30, 2007 and anticipate that the remaining payments of \$1.4 million will be completed by the end of the first quarter of fiscal year 2008.

### ***Leadership Succession Plan:***

We announced on July 26, 2007 that the Board had approved a leadership succession plan. On July 25, 2007, the Board elected Robert F. Friel to the position of President and Chief Operating Officer of the Company, effective August 1, 2007. Mr. Friel had previously served as Vice Chairman of the Company and President of our Life and Analytical Sciences Strategic Business Unit and he remains a director of the Company. It is expected that the Board will elect Mr. Friel Chief Executive Officer in February 2008. Mr. Summe will remain Chief Executive Officer until Mr. Friel is appointed to that position, at which time Mr. Summe will be appointed Executive Chairman. As Executive Chairman, Mr. Summe will continue to work with the Company as directed by the Board at a reduced schedule until the earlier of April 21, 2009 or the date of the Company's 2009 annual meeting of shareholders (the 2009 Meeting Date). The Board intends that Mr. Summe will also remain a director of the Company until the 2009 Meeting Date, at which time Mr. Summe will step down as Chairman and as a member of the Board.

### **Critical Accounting Policies and Estimates**

The preparation of consolidated financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, sales and expenses, and related disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates, including those related to bad debts, inventories, intangible assets, income taxes, restructuring, pensions and other post-retirement benefits, stock-based compensation, warranty costs, contingencies and litigation. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Critical accounting policies are those policies that affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. We believe our critical accounting policies include our policies regarding revenue recognition, allowances for doubtful accounts, inventory valuation, business combinations, value of long-lived assets, including intangibles, employee compensation and benefits, restructuring activities, gains or losses on dispositions and income taxes. For a more detailed discussion of our critical accounting policies, please refer to our Annual Report on Form 10-K for the fiscal year ended December 31, 2006, as filed with the Securities and Exchange Commission (the SEC) (the 2006 Form 10-K).

### **Consolidated Results of Continuing Operations**

#### ***Sales***

Sales for the three months ended September 30, 2007 were \$435.7 million, versus \$386.9 million for the three months ended October 1, 2006, an increase of \$48.8 million, or 13%. Changes in foreign exchange and acquisitions contributed approximately 4% and 3%, respectively, to the increase in revenue for the three months ended September 30, 2007, as compared to the three months ended October 1, 2006. This total increase in sales reflects a \$35.8 million, or 13%, increase in our Life and Analytical Sciences segment sales, which includes an approximate 4% increase in sales attributable to favorable changes in foreign exchange rates and an approximate 4% increase from acquisitions compared to the three months ended October 1, 2006. Our Optoelectronics segment sales grew \$12.9 million, or 13%, including an approximate 3% increase in sales attributable to favorable changes in foreign exchange rates compared to the three months ended October 1, 2006.

---

**Table of Contents**

Sales for the nine months ended September 30, 2007 were \$1,275.9 million, versus \$1,119.4 million for the nine months ended October 1, 2006, an increase of \$156.5 million, or 14%. Changes in foreign exchange and acquisitions each contributed approximately 3% to the increase in revenue for the nine months ended September 30, 2007, as compared to the nine months ended October 1, 2006. This increase in sales reflects a \$121.2 million, or 15%, increase in our Life and Analytical Sciences segment sales, which includes an approximate 5% increase from acquisitions and an approximate 4% increase in sales attributable to favorable changes in foreign exchange rates compared to the nine months ended October 1, 2006. Our Optoelectronics segment sales grew \$35.2 million, or 12%, including an approximate 2% increase in sales attributable to favorable changes in foreign exchange rates compared to the nine months ended October 1, 2006.

***Cost of Sales***

Cost of sales for the three months ended September 30, 2007 was \$257.2 million, versus \$231.0 million for the three months ended October 1, 2006, an increase of approximately \$26.2 million, or 11%. As a percentage of sales, cost of sales decreased to 59.0% in the three months ended September 30, 2007 from 59.7% in the three months ended October 1, 2006, resulting in an increase in gross margin of 70 basis points to 41.0% in the three months ended September 30, 2007, from 40.3% in the three months ended October 1, 2006. Amortization of intangible assets increased due to the acquisitions completed in 2006 and 2007 and was \$8.5 million for the three months ended September 30, 2007 as compared to \$7.4 million for the three months ended October 1, 2006. The amortization of purchase accounting adjustments to record the inventory from the Euroscreen acquisition was approximately \$0.4 million for the three months ended September 30, 2007. Stock option expense was \$0.4 million and \$0.5 million for the three months ended September 30, 2007 and October 1, 2006, respectively. The increase in gross margin was primarily attributable to net productivity and capacity improvements within both segments, partially offset by an increase in amortization expense and purchase accounting adjustments. Movement in foreign exchange increased cost of sales, but had a minimal impact on gross margin.

Cost of sales for the nine months ended September 30, 2007 was \$764.7 million, versus \$670.2 million for the nine months ended October 1, 2006, an increase of approximately \$94.5 million, or 14%. As a percentage of sales, cost of sales was 59.9% in each of the nine months ended September 30, 2007 and October 1, 2006, resulting in gross margin of 40.1% in each of the nine months ended September 30, 2007 and October 1, 2006. Amortization of intangible assets increased due to the acquisitions completed in 2006 and 2007 and was \$25.6 million for the nine months ended September 30, 2007 as compared to \$21.6 million for the nine months ended October 1, 2006. The amortization of purchase accounting adjustments to record the inventory from the Evotec, Euroscreen and Improvisation acquisitions was approximately \$2.5 million for the nine months ended September 30, 2007. Stock option expense was \$0.9 million and \$0.8 million for the nine months ended September 30, 2007 and October 1, 2006, respectively. Apart from an increase in amortization expense, purchase accounting adjustments and stock option expense, gross margin increased as a result of net productivity and capacity improvements within both segments, partially offset by pressures in our laboratory services business as a result of entering into several large new contracts requiring an increase in start-up investment in the first six months of 2007 and a one-time charge related to flash module contracts in our Optoelectronics segment. Movement in foreign exchange increased cost of sales, but had a minimal impact on gross margin.

***Selling, General and Administrative Expenses***

Selling, general and administrative expenses for the three months ended September 30, 2007 were \$106.4 million as compared to \$94.7 million for the three months ended October 1, 2006, an increase of approximately \$11.7 million. As a percentage of sales, selling, general and administrative expenses were 24.4% for the period ended September 30, 2007, compared to 24.5% in the three months ended October 1, 2006. This \$11.7 million increase was primarily the result of increased headcount and employee related expenses to support our sales initiatives, increased sales and marketing expenses to support recent acquisitions, business development expenses, amortization expense related to the acquisitions completed in 2006 and 2007 and foreign exchange, partially offset by a decrease in stock option expense. Amortization of intangible assets was \$1.8 million for the three months ended September 30, 2007 as compared to \$1.1 million for the three months ended October 1, 2006. Stock option expense was \$1.9 million and \$2.4 million for the three months ended September 30, 2007 and October 1, 2006, respectively.

**Table of Contents**

Selling, general and administrative expenses for the nine months ended September 30, 2007 were \$317.5 million as compared to \$277.2 million for the nine months ended October 1, 2006, an increase of approximately \$40.4 million. As a percentage of sales, selling, general and administrative expenses were 24.9% for the period ended September 30, 2007, compared to 24.8% in the nine months ended October 1, 2006. This \$40.4 million increase was primarily the result of increased headcount and employee related expenses to support our sales initiatives, increased sales and marketing expenses to support recent acquisitions, business development expenses, amortization expense related to the acquisitions completed in 2006 and 2007 and foreign exchange, slightly offset by a decrease in stock option expense. Amortization of intangible assets was \$5.1 million for the nine months ended September 30, 2007 as compared to \$1.6 million for the nine months ended October 1, 2006. Stock option expense was \$5.4 million and \$5.5 million for the nine months ended September 30, 2007 and October 1, 2006, respectively.

***Research and Development Expenses***

Research and development expenses for the three months ended September 30, 2007 were \$27.7 million versus \$24.8 million for the three months ended October 1, 2006, an increase of \$2.9 million, or 12%. As a percentage of sales, research and development expenses were 6.4% in each of the three months ended September 30, 2007 and October 1, 2006. We directed research and development efforts similarly during 2007 and 2006, primarily toward genetic screening, biopharmaceutical, and environmental and chemical end markets within our Life and Analytical Sciences segment and medical digital imaging and flash technology within our Optoelectronics segment in order to help accelerate our growth initiatives. Amortization of intangible assets was \$0.4 million for the three months ended September 30, 2007 as compared to \$0.5 million for the three months ended October 1, 2006. Research and development expenses also included stock option expense of \$0.1 million and \$0.2 million for the three months ended September 30, 2007 and October 1, 2006, respectively.

Research and development expenses for the nine months ended September 30, 2007 were \$82.8 million versus \$72.6 million for the nine months ended October 1, 2006, an increase of \$10.2 million, or 14%. As a percentage of sales, research and development expenses were 6.5% in each of the nine months ended September 30, 2007 and October 1, 2006. Amortization of intangible assets was \$1.2 million for the nine months ended September 30, 2007 as compared to \$1.0 million for the nine months ended October 1, 2006. Research and development expenses also included stock option expense of \$0.4 million and \$0.5 million for the nine months ended September 30, 2007 and October 1, 2006, respectively.

***In-process Research and Development Charge***

IPR&D charge for the nine months ended September 30, 2007 was \$1.5 million, which related to the acquisitions of Evotec and Euroscreen. In determining the value of the in-process projects, we considered, among other factors, the in-process projects' stage of completion, the complexity of the work completed as of the acquisition date, the costs already incurred, the projected costs to complete, the contribution of core technologies and other acquired assets, the expected introduction date and the estimated useful life of the technology. We utilized the discounted cash flow method to value the IPR&D, using a discount rate equivalent to the relative risk of the asset, including the uncertainty of technological feasibility and successful launch. This approach determines fair value by estimating the after-tax cash flows attributable to an in-process project over its useful life and then discounting these after-tax cash flows back to a present value. We believe that the estimated purchased research and development amounts so determined represent the fair value at the acquisition date and the amount represents management's best estimate of the amount a third party would pay for the projects.

***Gains on Settlement of Insurance Claim***

During the second quarter of 2007, we settled an insurance claim resulting from a fire that occurred within our Life and Analytical Sciences facility in Boston, Massachusetts in March 2005. As a result of that settlement, we recorded gains of \$15.3 million during the second quarter of 2007. We received the final settlement payment

**Table of Contents**

of \$21.5 million in June 2007, and had previously received, during 2005 and 2006, a total of \$35.0 million in advance payments towards costs incurred and for building, inventory and equipment damages. Of the \$56.5 million in total settlement proceeds received, \$25.6 million related to reimbursement of costs incurred; \$23.7 million related to damages to the building, inventory and equipment; and \$7.2 million related to business interruption costs which were recorded as reductions to cost of sales and selling, general and administrative expenses.

The building that was damaged by the March 2005 fire is currently not being used for operations and the associated depreciation has ceased. During the second quarter of 2007, we accrued \$9.7 million representing our management's estimate of the total cost for decommissioning the building, including environmental matters. We paid \$2.6 million during the third quarter of 2007 towards decommissioning the building, and we anticipate that the remaining payments of \$7.1 million will be completed by the end of fiscal year 2008.

**Restructuring and Leasing (Reversals) Charges, Net**

We have undertaken a series of restructuring actions related to the impact of acquisitions, divestitures and the integration of our business units. Restructuring actions taken since 2002 were recorded in accordance with Statement of Financial Accounting Standards (SFAS) No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*. Details of these plans are discussed more fully in the 2006 Form 10-K.

The purpose of the restructuring plan approved in the first quarter of 2007, detailed below, was principally to shift resources into geographic regions and product lines that are more consistent with our growth strategy. The pre-tax restructuring activity associated with these plans has been reported as restructuring expenses as a component of operating expenses from continuing operations. We expect the impact of immediate and future cost savings from these restructuring activities on operating results and cash flows to be negligible as we have incurred and will incur offsetting costs.

A description of the restructuring plans and the activity recorded for the nine months ended September 30, 2007 are as follows:

**Q1 2007 Plan**

During the first quarter of 2007 we recognized a pre-tax restructuring charge of \$4.4 million, which we refer to as the Q1 2007 Plan. The actions within the Q1 2007 Plan related to a workforce reduction resulting from reorganization activities within the Life and Analytical Sciences segment. We completed notifying affected employees on March 30, 2007.

The following table summarizes the components of the Q1 2007 Plan activity for the nine months ended September 30, 2007:

	<b>Headcount</b>	<b>Severance (Dollars in thousands)</b>
Balance at December 31, 2006		\$
Provision	60	4,438
Amounts paid	(48)	(3,075)
Balance at September 30, 2007	12	\$ 1,363

We anticipate that the remaining payments of \$1.4 million will be completed by the end of the first quarter of fiscal year 2008.

**Table of Contents****2001 to 2006 Restructuring and Integration Plans**

The principal actions of these restructuring plans were workforce reductions related to the integration of our Life Sciences and Analytical Instruments businesses in order to reduce costs and achieve operational efficiencies as well as workforce reductions in both the Life and Analytical Sciences and Optoelectronics segments to shift resources into geographic regions and product lines that are more consistent with our growth strategy. For the nine months ended September 30, 2007, we paid \$0.2 million related to these plans. As of September 30, 2007, we had approximately \$2.6 million of remaining liabilities associated with 2001 to 2006 restructuring and integration plans, primarily relating to workforce severance benefits associated with the closure of our European manufacturing facility in the Life and Analytical Sciences segment and remaining lease obligations related to those closed facilities. The remaining terms of these leases vary in length and will be paid through fiscal year 2014. We anticipate that the remaining severance payments will be completed by the end of fiscal year 2008.

**Lease Costs**

To facilitate the sale of a business in 2001, we were required to guarantee the obligations that the buyer of the business assumed related to the lease for the building in which the business operates. The lease obligations continue through March 2011. While we assigned our interest in the lease to the buyer at the time of the sale of the business, in the event the buyer defaults under the lease, we are responsible for all remaining lease payments and certain other building related expenses. As an additional measure to facilitate the sale of the business, we obtained a letter of credit as partial security for a loan to the buyer, which could have been drawn upon by the buyer's lender in the event the buyer was delinquent in repayment of the loan. During the second quarter of 2007, the lessor of the building began the process to evict the buyer as a result of unpaid lease payments and building expenses and sought reimbursement from us. As a result of this action, we recorded a charge of \$4.5 million related to payments for this lease obligation and the potential drawdown of the letter of credit. During the third quarter of 2007, the buyer completed a recapitalization of the business with another lender. The proceeds of the recapitalization were used to pay off the remaining balance on the original securitized loan, as well as to make certain payments to the landlord for back rent and other obligations arising under the lease. We were also released from our obligation under the letter of credit on the original securitized loan. As a result of these actions, we recorded a reversal of \$1.4 million related to payments for this lease obligation and the release of the letter of credit. The remaining accrual of \$3.1 million was calculated based on the remaining lease and building obligations, reduced by estimated sublease rentals reasonably expected to be obtained for the property.

**Interest and Other Expense (Income), Net**

Interest and other expense (income), net consisted of the following:

	Three Months Ended		Nine Months Ended	
	September 30,	October 1,	September 30,	October 1,
	2007	2006	2007	2006
	(In thousands)			
Interest income	\$ (1,077)	\$ (1,919)	\$ (3,381)	\$ (7,654)
Interest expense	4,122	2,152	9,886	6,689
Gains on dispositions of investments, net	(161)	(980)	(697)	(1,913)
Other expense, net	2,396	524	5,668	4,296
<b>Total interest and other expense (income), net</b>	<b>\$ 5,280</b>	<b>\$ (223)</b>	<b>\$ 11,476</b>	<b>\$ 1,418</b>

For the three months ended September 30, 2007, interest and other expense (income), net was \$5.3 million of expense versus \$0.2 million of income for the three months ended October 1, 2006, an increase in expense of approximately \$5.5 million. The increase in interest and other expense (income), net, for the three months ended September 30, 2007 as compared to the three months ended October 1, 2006 was primarily due to lower

---

**Table of Contents**

outstanding cash balances and higher outstanding debt balances. Interest income decreased \$0.8 million due to lower overall cash balances and interest expense increased \$2.0 million due to higher outstanding debt balances, as well as increased borrowing rates. We also recognized a net gain on dispositions of investments of \$0.2 million associated with the dissolution of certain investments. Other expenses for the three months ended September 30, 2007 as compared to the three months ended October 1, 2006 increased by \$1.9 million, and consisted primarily of expense related to foreign currency translation.

For the nine months ended September 30, 2007, interest and other expense, net was \$11.5 million versus \$1.4 million for the nine months ended October 1, 2006, an increase of \$10.1 million. The increase in interest and other expense, net, for the nine months ended September 30, 2007 as compared to the nine months ended October 1, 2006 was primarily due to the lower outstanding cash balances. Interest income decreased \$4.3 million due to lower overall cash balances and interest expense increased \$3.2 million due to higher outstanding debt balances, as well as increased borrowing rates. We also recognized a net gain on dispositions of investments of \$0.7 million associated with the dissolution of certain investments. Other expenses for the nine months ended September 30, 2007 and October 1, 2006 increased by \$1.4 million, and consisted primarily of expense related to foreign currency translation and business development related costs. A more complete discussion of our liquidity is set forth below under the heading Liquidity and Capital Resources.

***Provision for Income Taxes***

The provision for income taxes from continuing operations was \$9.5 million for the three months ended September 30, 2007, as compared to a provision of \$7.8 million for the three months ended October 1, 2006. The provision for income taxes from continuing operations was \$26.4 million for the nine months end September 30, 2007, as compared to a provision of \$22.5 million for the nine months ended October 1, 2006. The effective tax rate from continuing operations was 23.3% and 25.0% for the three and nine months ended September 30, 2007, respectively, as compared to 21.3% and 22.6% for the three and nine months ended October 1, 2006, respectively. The higher effective tax rate in 2007 was primarily due to (i) the non-deductible IPR&D charge of \$1.5 million recorded in the nine months ended September 30, 2007; (ii) the discrete accrual of interest expense as a result of the adoption of the Financial Accounting Standards Board ( FASB ) Interpretation ( FIN ) No. 48 in the nine months ended September 30, 2007; (iii) the accrual of U.S. taxes on the \$15.3 million gains on the settlement of an insurance claim for the nine months ended September 30, 2007; and (iv) changes in our forecasted geographic distribution of earnings.

***Discontinued Operations***

As part of our continued efforts to focus on higher growth opportunities, we have discontinued certain businesses. We have accounted for these businesses as discontinued operations in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, and, accordingly, have presented the results of operations and related cash flows as discontinued operations for all periods presented. The assets and liabilities of these businesses have been presented separately and are reflected within the assets and liabilities from discontinued operations in the accompanying consolidated balance sheets as of September 30, 2007 and December 31, 2006.



**Table of Contents**

We recorded the following gains and losses, which have been reported as the gain (loss) on dispositions of discontinued operations:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Gain on the sale of Semiconductor business	\$ 1	\$	\$ 87	\$ 3,750
(Loss) gain on the sale of Aerospace business		(11)	267	(1,288)
Gain (loss) on the sale of Fluid Testing business			35	(234)
Loss on the sale of Lithography business	(124)	(1,079)	(544)	(1,481)
Gain on contract settlements associated with Technical Services business		467	884	853
Net gain (loss) on dispositions of other discontinued operations	19	100	(77)	(180)
Net (loss) gain on dispositions of discontinued operations before income taxes	(104)	(523)	652	1,420
Provision for (benefit from) income taxes	253	(1,361)	752	(205)
(Loss) gain on dispositions of discontinued operations, net of income taxes	\$ (357)	\$ 838	\$ (100)	\$ 1,625

In September 2005, our Board approved a plan to divest our Fluid Sciences segment. The Fluid Sciences segment consisted of three businesses Aerospace, Fluid Testing and Semiconductor. In February 2006, we sold substantially all of the assets of our Semiconductor business for approximately \$26.5 million, subject to a net working capital adjustment, plus potential additional contingent consideration. We recognized a pre-tax gain of \$3.7 million, exclusive of additional contingent consideration, in the first nine months of 2006. We also finalized the net working capital adjustments associated with the sales of these businesses resulting in the recognition of losses of \$1.3 million and \$0.2 million relative to the Aerospace business and the Fluid Testing business, respectively, during the first nine months of 2006. During the first nine months of 2007, we settled various commitments related to the divestiture of the Fluid Sciences segment and recognized a pre-tax gain of \$0.4 million.

During the first nine months of 2006, we substantially completed the remediation of an environmental matter within the Lithography business, resulting in recognition of a pre-tax loss of \$1.5 million, with an additional loss of \$0.5 million recognized in the first nine months of 2007.

We settled various claims under certain long-term contracts and transition services with our Technical Services business, which was sold in August 1999, resulting in recognition of a net pre-tax gain of gain of \$0.9 million in each of the first nine months of 2006 and 2007.

During the first nine months of 2007, we settled various commitments related to the divestiture of other discontinued operations and recognized a pre-tax loss of \$0.1 million.

During the third quarter of 2006 there was a \$1.4 million tax benefit resulting from the inter-period allocation of income tax to the losses from the dispositions of discontinued operations.

**Table of Contents**

Summary operating results of the discontinued operations for the periods prior to disposition were as follows:

	Three Months Ended		Nine Months Ended	
	September 30, 2007	October 1, 2006	September 30, 2007	October 1, 2006
	(In thousands)			
Sales	\$	\$	\$	\$ 8,705
Costs and expenses				9,707
Operating loss from discontinued operations				(1,002)
Other expense, net				396
Loss from discontinued operations before income taxes				(1,398)
Benefit from income taxes				(373)
Loss from discontinued operations, net of income taxes	\$	\$	\$	\$ (1,025)

**Contingencies**

We are conducting a number of environmental investigations and remedial actions at our current and former locations and, along with other companies, have been named a potentially responsible party, or PRP, for certain waste disposal sites. We accrue for environmental issues in the accounting period that our responsibility is established and when the cost can be reasonably estimated. We have accrued \$4.1 million as of September 30, 2007, representing our management's estimate of the total cost of ultimate disposition of known environmental matters. This amount is not discounted and does not reflect the recovery of any amounts through insurance or indemnification arrangements. These cost estimates are subject to a number of variables, including the stage of the environmental investigations, the magnitude of the possible contamination, the nature of the potential remedies, possible joint and several liability, the time period over which remediation may occur and the possible effects of changing laws and regulations. For sites where we have been named a PRP, our management does not currently anticipate any additional liability to result from the inability of other significant named parties to contribute. We expect that the majority of such accrued amounts could be paid out over a period of up to ten years. As assessment and remediation activities progress at each individual site, these liabilities are reviewed and adjusted to reflect additional information as it becomes available. There have been no environmental problems to date that have had or are expected to have a material adverse effect on our financial position, results of operations or cash flows. While it is possible that a loss exceeding the amounts recorded in the consolidated financial statements may be incurred, the potential exposure is not expected to be materially different from those amounts recorded.

In papers dated October 23, 2002, Enzo Biochem, Inc. and Enzo Life Sciences, Inc. (collectively, Enzo) filed a complaint in the United States District Court for the Southern District of New York, Civil Action No. 02-8448, against Amersham plc, Amersham BioSciences, PerkinElmer, Inc., PerkinElmer Life Sciences, Inc., Sigma-Aldrich Corporation, Sigma Chemical Company, Inc., Molecular Probes, Inc., and Orchid BioSciences, Inc. The complaint alleges that we have breached our distributorship and settlement agreements with Enzo, infringed Enzo's patents, engaged in unfair competition and fraud, and committed torts against Enzo by, among other things, engaging in commercial development and exploitation of Enzo's patented products and technology, separately and together with the other defendants. Enzo seeks injunctive and monetary relief. In 2003, the court severed the lawsuit and ordered Enzo to serve individual complaints against the five defendants. We subsequently filed an answer and a counterclaim alleging that Enzo's patents are invalid. In July 2006, the court issued a decision regarding the construction of the claims in Enzo's patents that effectively limited the coverage of certain of those claims and, we believe, excludes certain of our products from the coverage of Enzo's patents. Summary judgment motions were filed by the defendants in January 2007 and a hearing with oral argument on those motions took place in July 2007, but a decision on those motions has not been rendered and a trial date has not been set.

---

**Table of Contents**

On October 17, 2003, Amersham Biosciences Corp. filed a complaint, which was subsequently amended, in the United States District Court for New Jersey, Civil Action No. 03-4901, seeking injunctive and monetary relief against one of our subsidiaries and alleging that our ViewLux and certain of our Image FlashPlate products infringe three of Amersham's patents related to high-throughput screening (the NJ case). On August 18, 2004, Amersham plc filed a complaint against two of our United Kingdom-based subsidiaries in the Patent Court of the English High Court of Justice, Case No. 04C02688, alleging that our same products infringe one corresponding Amersham patent in the United Kingdom, which was granted in August 2004 (the UK case). On October 29, 2003, we filed a complaint, which was subsequently amended, seeking injunctive and monetary relief against Amersham in the United States District Court for Massachusetts, Civil Action No. 03-12098, alleging that Amersham's IN Cell Analyzer, and LEADseeker Multimodality Imaging system and certain Cyclic AMP and IP3 assays infringe two of our patents related to high-throughput screening (the MA case). After a trial in the UK case in December 2005, the court ruled in February 2006 that Amersham's patent in question was invalid in the United Kingdom and awarded costs to us. Amersham initiated an appeal of the ruling in the UK case but withdrew that appeal in January 2007. In May 2006, the court in the NJ case issued a decision regarding the construction of the claims in Amersham's patents that adopted many of Amersham's claim construction positions. Discovery has not yet been completed in either the NJ or MA case, nor has a trial date been set in either case. Mediations occurred in September 2006 and April 2007, but did not result in a resolution of these matters.

We believe we have meritorious defenses to these lawsuits and other proceedings, and we are contesting the actions vigorously in all of the above matters. We are currently unable, however, to reasonably estimate the amount of loss, if any, that may result from the resolution of these matters or to determine whether resolution of any of these matters will have a material adverse impact on our consolidated financial statements.

During 2005, the Internal Revenue Service concluded its audit of federal income taxes for the years 1999 through 2002. We have agreed to the conclusions of the Internal Revenue Service in all matters with the exception of one, and have filed a single issue protest with the Appeals Division of the Internal Revenue Service. We expect to resolve the matter in 2007. Regardless of the outcome of the protest, we do not expect the final resolution to significantly impact our financial position, results of operations or cash flows.

We are under regular examination by tax authorities in the United States and other countries (such as France, Germany and the United Kingdom) in which we have significant business operations. The tax years under examination vary by jurisdiction. We regularly review our tax positions in each significant taxing jurisdiction in the process of evaluating our unrecognized tax benefits as required by FIN No. 48. Adjustments are made to our unrecognized tax benefits when: (i) facts and circumstances regarding a tax position change, causing a change in our judgment regarding that tax position; (ii) a tax position is ultimately settled with a tax authority; and/or (iii) the statute of limitations expires regarding a tax position. As of September 30, 2007, we had \$14.9 million of FIN No. 48 accrued tax liabilities, including interest, net of tax benefits, and penalties, which could be resolved within the next year as a result of the completion of various income tax audits. Depending on the ultimate resolution, we estimate that the effect on the continuing operations effective tax rate could be a tax benefit.

We are also subject to various other claims, legal proceedings and investigations covering a wide range of matters that arise in the ordinary course of our business activities. Each of these matters is subject to uncertainties, and it is possible that some of these matters may be resolved unfavorably to us. We have established accruals for potential losses that we believe are probable and reasonably estimable. In the opinion of our management, based on our review of the information available at this time, the total cost of resolving these other contingencies at September 30, 2007, should not have a material adverse effect on our consolidated financial statements.

---

**Table of Contents****Reporting Segment Results of Continuing Operations***Life and Analytical Sciences*

Sales for the three months ended September 30, 2007 were \$319.3 million, versus \$283.5 million for the three months ended October 1, 2006, an increase of \$35.8 million, or 13%, which includes an approximate 4% increase from acquisitions and an approximate 4% increase in sales attributable to favorable changes in foreign exchange rates. The following analysis in the remainder of this paragraph compares selected sales by market and product type for the three months ended September 30, 2007, as compared to the three months ended October 1, 2006, and includes the effect of foreign exchange rate fluctuations and acquisitions. Our laboratory service sales increased by \$12.7 million, sales to genetic screening customers increased by \$8.9 million, sales to biopharmaceutical customers increased by \$8.9 million, and sales to environmental and chemical analysis customers increased by \$5.3 million. Sales by type of product included increases in consumables and reagents of \$15.4 million, sales of service of \$12.7 million, and instruments of \$7.8 million.

Sales for the nine months ended September 30, 2007 were \$945.2 million, versus \$823.9 million for the nine months ended October 1, 2006, an increase of \$121.2 million, or 15%, which includes an approximate 5% increase from acquisitions and an approximate 4% increase in sales attributable to favorable changes in foreign exchange rates. The following analysis in the remainder of this paragraph compares selected sales by market and product type for the nine months ended September 30, 2007, as compared to the nine months ended October 1, 2006, and includes the effect of foreign exchange rate fluctuations and acquisitions. Our laboratory service sales increased by \$39.6 million, sales to genetic screening customers increased by \$30.7 million, sales to environmental and chemical analysis customers increased by \$26.5 million, and sales to biopharmaceutical customers increased by \$24.4 million. Sales by type of product included increases in instruments of \$43.6 million, sales of service of \$39.6 million, and consumables and reagents of \$38.1 million.

Operating profit for the three months ended September 30, 2007 was \$29.3 million, as compared to \$25.3 million for the three months ended October 1, 2006, an increase of \$4.0 million, or 16%. Operating profit in the three months ended September 30, 2007, as compared to the three months ended October 1, 2006, increased as a result of increased sales volume and an increase in gross margin, partially offset by an increase in amortization expense and purchase accounting adjustments. Amortization of intangible assets increased due to the acquisitions completed in 2006 and 2007 and was \$10.1 million for the three months ended September 30, 2007, as compared to \$8.4 million for the three months ended October 1, 2006. Amortization of purchase accounting adjustments to record the inventory from the Euroscreen acquisition was \$0.4 million for the three months ended September 30, 2007. The increase in gross margin was primarily a result of productivity and capacity improvements, partially offset by an increase in amortization expense and purchase accounting adjustments. Stock option expense was \$0.8 million and \$1.0 million for the three months ended September 30, 2007 and October 1, 2006, respectively.

Operating profit for the nine months ended September 30, 2007 was \$88.8 million, as compared to \$74.4 million for the nine months ended October 1, 2006, an increase of \$14.4 million, or 19%. Operating profit in the nine months ended September 30, 2007 as compared to the nine months ended October 1, 2006 increased as a result of increased sales volume and gains on the settlement of an insurance claim, partially offset by an increase in amortization expense, purchase accounting adjustments and restructuring and lease charges. The gains on the settlement of the insurance claim for the March 2005 fire in our Boston, Massachusetts facility were \$15.3 million for the nine months ended September 30, 2007. Amortization of intangible assets increased due to the acquisitions completed in 2006 and 2007 and was \$29.9 million for the nine months ended September 30, 2007, as compared to \$22.3 million for the nine months ended October 1, 2006. Amortization of purchase accounting adjustments to record the inventory and IPR&D from the Evotec, Euroscreen and Improvisation acquisitions was \$2.5 million and \$1.5 million, respectively, for the nine months ended September 30, 2007. Restructuring and lease charges were \$4.4 million for the first nine months ended September 30, 2007 as a result of our Q1 2007 Plan. Stock option expense was \$2.3 million for each the nine months ended September 30, 2007 and October 1, 2006. Apart from an increase in amortization expense, purchase accounting adjustments and stock option expense, gross margin was unchanged as productivity and capacity improvements were offset by pressures in our laboratory services business as a result of entering into several large new contracts requiring an increase in start-up investment in the first six months of 2007.

---

**Table of Contents**

***Optoelectronics***

Sales for the three months ended September 30, 2007 were \$116.3 million, versus \$103.4 million for the three months ended October 1, 2006, an increase of \$12.9 million, or 13%, which includes an approximate 3% increase in sales attributable to favorable changes in foreign exchange rates. The analysis in the remainder of this paragraph compares selected sales by product type for the three months ended September 30, 2007, as compared to the three months ended October 1, 2006, and includes the effect of foreign exchange fluctuations. The increase in sales was primarily due to a \$6.8 million increase in digital imaging products due to the performance of our amorphous silicon business and an increase in specialty lighting products of \$4.8 million primarily due to the performance of photoflash products.

Sales for the nine months ended September 30, 2007 were \$330.7 million, versus \$295.5 million for the nine months ended October 1, 2006, an increase of \$35.2 million, or 12%, which includes an approximate 2% increase in sales attributable to favorable changes in foreign exchange rates. The analysis in the remainder of this paragraph compares selected sales by product type for the nine months ended September 30, 2007, as compared to the nine months ended October 1, 2006, and includes the effect of foreign exchange fluctuations. The increase in sales was primarily due to a \$22.4 million increase in digital imaging products due to the performance of our amorphous silicon business and an increase in specialty lighting products of \$10.4 million primarily due to the performance of photoflash products.

Operating profit for the three months ended September 30, 2007 was \$24.6 million, versus \$20.1 million for the three months ended October 1, 2006, an increase of \$4.5 million, or 22%. The increase in operating profit in the three months ended September 30, 2007, as compared to the three months ended October 1, 2006, was primarily the result of increased sales volume. Restructuring and lease reversals of \$1.4 million for the three months ended September 30, 2007 also contributed to the increase in operating profit and were related to lease costs associated with the sale of a business from 2001. Amortization of intangible assets was \$0.7 million and \$0.6 million for the three months ended September 30, 2007 and October 1, 2006, respectively. Stock option expense was \$0.4 million for each of the three months ended September 30, 2007 and October 1, 2006.

Operating profit for the nine months ended September 30, 2007 was \$53.8 million, versus \$50.2 million for the nine months ended October 1, 2006, an increase of \$3.6 million, or 7%. The increase in operating profit in the nine months ended September 30, 2007, as compared to the nine months ended October 1, 2006, was primarily the result of increased sales volume and an increase in gross margin, partially offset by restructuring and lease charges. Restructuring and lease charges, net of reversals, were \$3.1 million for the nine months ended September 30, 2007, as a result of lease costs associated with the sale of a business from 2001. The increase in gross margin was primarily attributable to capacity and productivity improvements made within the amorphous silicon business, partially offset by a one-time charge related to flash module contracts. Amortization of intangible assets was \$2.0 million and \$1.9 million for the nine months ended September 30, 2007 and October 1, 2006, respectively. Stock option expense was \$1.1 million for each of the nine months ended September 30, 2007 and October 1, 2006.

**Liquidity and Capital Resources**

We require cash to complete our tender offer for shares of ViaCell, pay our operating expenses, make capital expenditures, service our debt and other long-term liabilities, repurchase shares of our common stock and pay dividends on our common stock. Our principal sources of funds are from our operations and the capital markets, particularly the debt markets. In the near term, we anticipate that our operations will generate sufficient cash to fund our operating expenses, capital expenditures, interest payments on our debt and dividends on our common stock. In the long-term, we expect to use internally generated funds and external sources to satisfy our debt and other long-term liabilities.

Principal factors that could affect the availability of our internally generated funds include:

deterioration of sales due to weakness in markets in which we sell our products and services, and

---

**Table of Contents**

changes in our working capital requirements.

Principal factors that could affect our ability to obtain cash from external sources include:

financial covenants contained in the financial instruments controlling our borrowings that limit our total borrowing capacity,

increases in interest rates applicable to our outstanding variable rate debt,

a ratings downgrade that would limit our ability to borrow under our accounts receivable facility and our overall access to the corporate debt market,

volatility in the markets for corporate debt,

a decrease in the market price for our common stock, and

volatility in the public equity markets.

On November 6, 2006, we announced that our Board authorized us to repurchase up to 10.0 million shares of our common stock under a stock repurchase program (the "Repurchase Program"). The Repurchase Program will expire on October 25, 2010 unless this authorization is terminated earlier by our Board and may be suspended or discontinued at any time. During the first quarter of 2007, we repurchased in the open market 2.5 million shares of our common stock at an aggregate cost of \$60.0 million, including commissions, under the Repurchase Program. During the second quarter of 2007, we repurchased in the open market approximately 3.5 million shares of our common stock at an aggregate cost of \$87.1 million, including commissions, under the Repurchase Program. During the third quarter of 2007, we repurchased in the open market approximately 1.1 million shares of our common stock at an aggregate cost of \$28.9 million, including commissions, under the Repurchase Program. From October 1, 2007 through November 7, 2007, we repurchased approximately 0.3 million shares of our common stock in the open market under the Repurchase Program at an aggregate cost of \$7.9 million, including commissions. The repurchased shares have been reflected as additional authorized but unissued shares, with the payments reflected in common stock and capital in excess of par value. Any repurchased shares will be available for use in connection with corporate programs. If we continue to repurchase shares, the repurchase program will be funded using our existing financial resources, including cash and cash equivalents and our existing amended senior unsecured revolving credit facility.

At September 30, 2007, we had cash and cash equivalents of approximately \$160.9 million and an amended credit facility with \$239.0 million available for additional borrowing. In connection with the anticipated acquisition of ViaCell, we may enter into an unsecured interim credit facility. We will consider drawing on the unsecured interim credit facility in order to pay some or all of the consideration for the anticipated acquisition of ViaCell.

In connection with the settlement of an insurance claim resulting from a fire that occurred within our Life and Analytical Sciences facility in Boston, Massachusetts in March 2005, we have accrued \$9.7 million during the second quarter of 2007, representing our management's estimate of the total cost for decommissioning the building, including environmental matters. We paid \$2.6 million during the third quarter of 2007 towards decommissioning the building, and we anticipate that the remaining payments of \$7.1 million will be completed by the end of fiscal year 2008.

***Cash Flows***

*Operating Activities.* Net cash provided by continuing operations was \$110.5 million for the nine months ended September 30, 2007, compared to net cash provided by continuing operations of \$43.2 million for the nine months ended October 1, 2006, an increase of \$67.3 million, driven primarily by the \$0.3 million of divestiture tax payments that occurred in the nine months ended September 30, 2007 as compared to the \$60.0 million of payments in the nine months ended October 1, 2006. The increase in cash provided by operating activities for the



**Table of Contents**

nine months ended September 30, 2007 was also driven by income from continuing operations of \$79.2 million, depreciation and amortization of \$57.1 million and restructuring and lease charges of \$7.6 million. These amounts were partially offset by \$15.3 million of gains from the settlement of an insurance claim and a net increase in working capital of \$8.5 million. Contributing to the net increase in working capital for the nine months ended September 30, 2007, excluding the effect of foreign exchange rate fluctuations, was a decrease in accounts payable of \$1.9 million and an increase in inventory of \$8.9 million, offset by a decrease in accounts receivable of \$2.3 million. Strong performance in accounts receivable collections in the Life and Analytical Sciences segment was offset by increased accounts payable disbursements in both the Life and Analytical Sciences and Optoelectronics segments. We increased inventory to support revenue growth within both the Life and Analytical Sciences and Optoelectronics segments. There was no incremental use of our accounts receivable securitization facility for the nine months ended September 30, 2007, which totaled \$45.0 million at both September 30, 2007 and December 31, 2006. Changes in accrued expenses, other assets and liabilities and other items totaled \$9.3 million for the nine months ended September 30, 2007, and primarily related to timing of payments for tax, restructuring and salary and benefits. Included in the \$9.3 million change above are the revaluation of acquired inventory of \$2.5 million, the IPR&D costs of \$1.5 million and the net gain from settlement of investments of \$0.7 million.

*Investing Activities.* Net cash used in continuing operations investing activities was \$69.7 million for the nine months ended September 30, 2007, compared to \$94.5 million of cash used in continuing operations investing activities for the nine months ended October 1, 2006. Included for the nine months ended September 30, 2007 were payments of \$1.1 million related to business development costs. In addition, we used \$38.0 million of net cash for acquisitions and used \$6.0 million in related transaction costs, earn-out payments, acquired licenses and other costs in connection with these and other transactions. Capital expenditures for the nine months ended September 30, 2007 were \$38.0 million, mainly in the areas of tooling and other capital equipment purchases, in addition to facility improvements within our Optoelectronics segment. These cash outflows were partially offset by \$10.8 million received from the settlement of an insurance claim, \$1.6 million from the surrender of life insurance policies and \$1.0 million from the sale of investments.

*Financing Activities.* Net cash used in continuing operations financing activities was \$77.5 million for the nine months ended September 30, 2007, compared to \$253.7 million of cash used in continuing operations financing activities for the nine months ended October 1, 2006. For the nine months ended September 30, 2007, we repurchased in the open market approximately 7.1 million shares of our common stock at a total cost of \$176.0 million, including commissions. This compares to repurchases for the nine months ended October 1, 2006 of \$190.1 million. These uses of cash were offset in part by proceeds from common stock option exercises of \$30.2 million and the related tax benefit of \$6.0 million. Debt borrowings from our amended senior unsecured revolving credit facility for the nine months ended September 30, 2007 totaled \$271.5 million, offset by debt reductions of \$182.4 million. This compares to debt reductions for the nine months ended October 1, 2006 of \$56.6 million. In addition, we paid \$25.4 million in dividends for the nine months ended September 30, 2007.

***Borrowing Arrangements***

*Amended Senior Unsecured Credit Facility.* On August 13, 2007, we entered into an amended and restated senior unsecured revolving credit facility. The agreement for the facility provides for a \$500.0 million committed unsecured revolving credit facility through August 13, 2012, and amends and restates in its entirety the senior credit agreement dated as of October 31, 2005. Letters of credit in the aggregate amount of approximately \$15.0 million were issued under this previous facility, which are treated as issued under this amended facility. We use the amended senior unsecured revolving credit facility for general corporate purposes, which may include working capital, refinancing existing indebtedness, capital expenditures, share repurchases, acquisitions and strategic alliances. The interest rates under the amended senior unsecured revolving credit facility are based on the Eurocurrency rate at the time of borrowing plus a margin or the base rate from time to time. The base rate is the higher of (1) the corporate base rate announced from time to time by Bank of America, N.A. and (2) the Federal Funds rate plus 50 basis points. We may allocate all or a portion of our indebtedness under the amended



---

**Table of Contents**

senior unsecured revolving credit facility to interest based upon the Eurocurrency rate plus a margin or the base rate. The Eurocurrency margin as of September 30, 2007 was 40 basis points. The weighted average Eurocurrency interest rate as of September 30, 2007 was 5.13%, resulting in a weighted average effective Eurocurrency rate, including the margin, of 5.53%. We had drawn down approximately \$246.0 million of borrowings in U.S. Dollars under the facility as of September 30, 2007 with interest based on the above described Eurocurrency rate.

Our amended senior unsecured revolving credit facility contains covenants that require us to maintain specific financial ratios, including:

A maximum debt-to-capital ratio, and

A contingent maximum total leverage ratio, applicable if our credit rating is down-graded below investment grade. We were in compliance with all applicable covenants as of September 30, 2007.

**Off-Balance Sheet Arrangements**

***Receivables Securitization Facility***

During 2001, we established a wholly owned consolidated subsidiary to maintain a receivables purchase agreement with a third party financial institution. Under this arrangement, we sold, on a revolving basis, certain of our accounts receivable balances to the consolidated subsidiary which simultaneously sold an undivided percentage ownership interest in designated pools of receivables to a third party financial institution. As collections reduce the balance of sold accounts receivable, new receivables are sold. Our consolidated subsidiary retains the risk of credit loss on the receivables. Accordingly, the full amount of the allowance for doubtful accounts has been provided for on our balance sheet. The amount of receivables sold and outstanding with the third party financial institution may not exceed \$65.0 million. Under the terms of this arrangement, our consolidated subsidiary retains collection and administrative responsibilities for the balances. The amount of receivables sold to the consolidated subsidiary was \$73.5 million as of September 30, 2007 and \$67.8 million as of December 31, 2006. At each of September 30, 2007 and December 31, 2006, an undivided interest of \$45.0 million in the receivables had been sold to the third party financial institution under this arrangement. The remaining interest in receivables of \$28.5 million and \$22.8 million that were sold to and held by the consolidated subsidiary were included in accounts receivable in the consolidated financial statements at September 30, 2007 and December 31, 2006, respectively.

The agreement requires the third party financial institution to be paid interest during the period from the date the receivable is sold to its maturity date. At September 30, 2007, the effective interest rate was LIBOR plus approximately 90 basis points. The servicing fees received constitute adequate compensation for services performed. No servicing asset or liability is therefore recorded. The agreement also includes conditions that require us to maintain a senior unsecured credit rating of BB or above, as defined by Standard & Poor's Rating Services, and Ba2 or above, as defined by Moody's Investors Service. At September 30, 2007, we had a senior unsecured credit rating of BBB with a stable outlook from Standard & Poor's Rating Services, and of Baa3 with a stable outlook from Moody's Investors Service. In January 2007, our consolidated subsidiary entered into an agreement to extend the term of the accounts receivable securitization facility to January 25, 2008.

**Dividends**

Our Board declared regular quarterly cash dividends of seven cents per share in the first three quarters of 2007 and in each quarter of 2006.

**Table of Contents****Contractual Obligations**

The following table summarizes our contractual obligations as of September 30, 2007:

	Operating Leases	Amended Sr. Unsecured Revolving Credit Facility Expiring 2012*	Other Revolving Credit Facilities*	Employee Benefit Plans	FIN No. 48 Liability**	Total
	(In thousands)					
2007	\$ 11,046	\$	\$ 942	\$ 4,904	\$ 14,889	\$ 31,781
2008	29,632			22,650		52,282
2009	21,649			23,166		44,815
2010	15,999		88	23,661		39,748
2011	12,490			24,435		36,925
Thereafter	120,873	246,000		135,405		502,278
<b>Total</b>	<b>\$ 211,689</b>	<b>\$ 246,000</b>	<b>\$ 1,030</b>	<b>\$ 234,221</b>	<b>\$ 14,889</b>	<b>\$ 707,829</b>

\* The credit facility borrowings carry variable interest rates; the amounts do not contemplate interest obligations.

\*\* The FIN No. 48 amount includes accrued interest, net of tax benefits, and penalties. We have excluded \$47.5 million, including accrued interest, net of tax benefits, and penalties, from the amount related to our uncertain tax positions as we cannot make a reasonably reliable estimate of the amount and period of related future payments.

**Effects of Recently Adopted Accounting Pronouncement**

In June 2006, the Financial Accounting Standards Board ( FASB ) issued FIN No. 48, *Accounting for Uncertainty in Income Taxes* ( FIN No. 48 ). FIN No. 48 was issued to clarify the accounting for uncertainty in income taxes recognized in the financial statements by prescribing a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return in accordance with SFAS No. 109, *Accounting for Income Taxes*. FIN No. 48 also provides guidance on derecognition of tax benefits, classification on the balance sheet, interest and penalties, accounting in interim periods, disclosure, and transition. We adopted FIN No. 48 effective January 1, 2007. In accordance with FIN No. 48, we will continue to classify interest and penalties as a component of income tax expense. During the three and nine months ended September 30, 2007, we recognized approximately \$1.3 million and \$2.9 million, respectively, in interest and penalties in our total tax provision.

As a result of the adoption of FIN No. 48, we adjusted the estimated value of our uncertain tax positions and reduced our accrued liabilities by \$3.6 million, which was accounted for as an increase to retained earnings as of January 1, 2007. As of the adoption date, we had gross tax effected unrecognized tax benefits of \$48.5 million. \$36.0 million of unrecognized tax benefits, if recognized, would affect the continuing operations effective tax rate. The remaining amount, if recognized, would affect goodwill and discontinued operations. We had accrued interest, net of tax benefits, and penalties related to the unrecognized tax benefits of \$7.3 million, which is not included in the unrecognized tax benefits of \$48.5 million.

As of September 30, 2007, we had \$14.9 million of FIN No. 48 accrued tax liabilities, including interest, net of tax benefits, and penalties, which should be resolved within the next year as a result of the completion of various income tax audits. We are subject to U.S. federal income tax as well as income tax of multiple state and foreign jurisdictions. We have substantially concluded all U.S. federal income tax matters for years through 2002. The U.S. federal income tax returns for 2003 through 2005 are currently under examination. In addition, tax years ranging from 1997 through 2006 remain open to examination by various state and foreign tax jurisdictions.

---

**Table of Contents**

**Effects of Recently Issued Accounting Pronouncements**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ). SFAS No. 157 clarifies the principle that fair value should be based on the assumptions market participants would use when pricing an asset or liability, and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. Under the standard, fair value measurements would be separately disclosed by level within the fair value hierarchy. We will be required to adopt SFAS No. 157 in the first quarter of fiscal year 2008. We are currently evaluating the requirements of SFAS No. 157 and have not yet determined the impact, if any, of its adoption on our consolidated financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ). SFAS No. 159 provides entities with an option to report selected financial assets and liabilities at fair value, with the objective to reduce both the complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. We will be required to adopt SFAS No. 159 in the first quarter of fiscal year 2008. We are currently evaluating the requirements of SFAS No. 159 and have not yet determined the impact, if any, of its adoption on our consolidated financial statements.

In March 2007, the FASB ratified Emerging Issues Task Force ( EITF ) Issue No. 06-10, *Accounting for Collateral Assignment Split-Dollar Life Insurance Agreements* ( EITF No. 06-10 ). EITF No. 06-10 provides guidance for determining a liability for the post-retirement benefit obligation as well as recognition and measurement of the associated asset on the basis of the terms of the collateral assignment agreement. We will be required to adopt EITF No. 06-10 in the first quarter of fiscal year 2008. We are currently evaluating the requirements of EITF No. 06-10 and have not yet determined the impact, if any, of its adoption on our consolidated financial statements.

**Item 3. *Quantitative and Qualitative Disclosures About Market Risk***  
***Market Risk***

*Market Risk.* We are exposed to market risk, including changes in interest rates and currency exchange rates. To manage the volatility relating to these exposures, we enter into various derivative transactions pursuant to our policies to hedge against known or forecasted market exposures. We briefly describe several of the market risks we face below. The following disclosure supplements the disclosure provided under the heading, Item 7A. Quantitative and Qualitative Disclosure About Market Risk, in our 2006 Form 10-K.

*Foreign Exchange Risk.* The potential change in foreign currency exchange rates poses a substantial risk to us, as approximately 62% of our business is conducted outside of the United States, generally in foreign currencies. Our risk management strategy currently uses forward contracts to mitigate certain balance sheet foreign currency transaction exposures. We seek to offset gains and losses that occur on the underlying exposures, with gains and losses resulting from the forward contracts that hedge these exposures. For the nine months ended September 30, 2007, we did not engage in any designated cash flow hedges. Principal hedged currencies include the British Pound (GBP), Canadian Dollar (CAD), Euro (EUR), Japanese Yen (JPY), and Singapore Dollar (SGD). We held forward foreign exchange contracts with U.S. equivalent notional amounts totaling \$156.5 million as of September 30, 2007 and \$198.1 million as of October 1, 2006. The approximate fair value of these foreign currency derivative contracts was insignificant. The gains and losses realized on foreign currency derivative contracts are not material and the duration of these contracts was generally 30 days for both 2007 and 2006. However, we are able to partially mitigate the impact that fluctuations in currencies have on our net income as a result of our manufacturing facilities located in countries outside the U.S., material sourcing and other spending which occur in countries outside the U.S. resulting in a natural hedge. We do not enter into foreign currency derivative contracts for trading or other speculative purposes, nor do we use leveraged financial instruments.

## **Table of Contents**

Although we attempt to manage our foreign currency exchange risk through the above activities, when the U.S. dollar weakens against other currencies in which we transact business, generally sales and net income will be positively but not proportionately impacted.

*Foreign Currency Risk Value-at-Risk Disclosure.* We continue to measure foreign currency risk using the Value-at-Risk model described in our 2006 Form 10-K. These measures continue to approximate our risks.

*Interest Rate Risk.* As described above, our debt portfolio includes variable rate instruments. Fluctuations in interest rates can therefore have a direct impact on both our short-term cash flows, as they relate to interest, and our earnings.

*Interest Rate Risk Sensitivity.* Our 2006 Form 10-K presents sensitivity measures for our interest rate risk. We refer to our 2006 Form 10-K for our sensitivity disclosure.

### **Item 4. Controls and Procedures**

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of the end of our quarter ended September 30, 2007. The term disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act), means controls and other procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by a company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the company's management, including its principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure. Our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving their objectives and management necessarily applies its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Based on their evaluation of our disclosure controls and procedures as of the end of our quarter ended September 30, 2007, our Chief Executive Officer and Chief Financial Officer concluded that, as of such date, our disclosure controls and procedures were effective at the reasonable assurance level.

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the fiscal quarter ended September 30, 2007 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II. OTHER INFORMATION****Item 1. Legal Proceedings**

In papers dated October 23, 2002, Enzo Biochem, Inc. and Enzo Life Sciences, Inc. (collectively, Enzo) filed a complaint in the United States District Court for the Southern District of New York, Civil Action No. 02-8448, against Amersham plc, Amersham BioSciences, PerkinElmer, Inc., PerkinElmer Life Sciences, Inc., Sigma-Aldrich Corporation, Sigma Chemical Company, Inc., Molecular Probes, Inc., and Orchid BioSciences, Inc. The complaint alleges that we have breached our distributorship and settlement agreements with Enzo, infringed Enzo's patents, engaged in unfair competition and fraud, and committed torts against Enzo by, among other things, engaging in commercial development and exploitation of Enzo's patented products and technology, separately and together with the other defendants. Enzo seeks injunctive and monetary relief. In 2003, the court severed the lawsuit and ordered Enzo to serve individual complaints against the five defendants. We subsequently filed an answer and a counterclaim alleging that Enzo's patents are invalid. In July 2006, the court issued a decision regarding the construction of the claims in Enzo's patents that effectively limited the coverage of certain of those claims and, we believe, excludes certain of our products from the coverage of Enzo's patents. Summary judgment motions were filed by the defendants in January 2007 and a hearing with oral argument on those motions took place in July 2007, but a decision on those motions has not been rendered and a trial date has not been set.

On October 17, 2003, Amersham Biosciences Corp. filed a complaint, which was subsequently amended, in the United States District Court for New Jersey, Civil Action No. 03-4901, seeking injunctive and monetary relief against one of our subsidiaries and alleging that our ViewLux and certain of our Image FlashPlate products infringe three of Amersham's patents related to high-throughput screening (the NJ case). On August 18, 2004, Amersham plc filed a complaint against two of our United Kingdom-based subsidiaries in the Patent Court of the English High Court of Justice, Case No. 04C02688, alleging that our same products infringe one corresponding Amersham patent in the United Kingdom, which was granted in August 2004 (the UK case). On October 29, 2003, we filed a complaint, which was subsequently amended, seeking injunctive and monetary relief against Amersham in the United States District Court for Massachusetts, Civil Action No. 03-12098, alleging that Amersham's IN Cell Analyzer, and LEADseeker Multimodality Imaging system and certain Cyclic AMP and IP3 assays infringe two of our patents related to high-throughput screening (the MA case). After a trial in the UK case in December 2005, the court ruled in February 2006 that Amersham's patent in question was invalid in the United Kingdom and awarded costs to us. Amersham initiated an appeal of the ruling in the UK case but withdrew that appeal in January 2007. In May 2006, the court in the NJ case issued a decision regarding the construction of the claims in Amersham's patents that adopted many of Amersham's claim construction positions. Discovery has not yet been completed in either the NJ or MA case, nor has a trial date been set in either case. Mediations occurred in September 2006 and April 2007, but did not result in a resolution of these matters.

We believe we have meritorious defenses to these lawsuits and other proceedings, and we are contesting the actions vigorously in all of the above matters. We are currently unable, however, to reasonably estimate the amount of loss, if any, that may result from the resolution of these matters or to determine whether resolution of any of these matters will have a material adverse impact on our consolidated financial statements.

We are also subject to various other claims, legal proceedings and investigations covering a wide range of matters that arise in the ordinary course of our business activities. Each of these matters is subject to uncertainties, and it is possible that some of these matters may be resolved unfavorably to us. We have established accruals for potential losses that we believe are probable and reasonably estimable. In the opinion of our management, based on its review of the information available at this time, the total cost of resolving these other contingencies at September 30, 2007 should not have a material adverse effect on our consolidated financial statements.

---

**Table of Contents**

**Item 1A. Risk Factors**

The following important factors affect our business and operations generally or affect multiple segments of our business and operations:

*If we do not introduce new products in a timely manner, we may lose market share and be unable to achieve revenue growth targets.*

We sell many of our products in industries characterized by rapid technological change, frequent new product and service introductions, and evolving customer needs and industry standards. Many of the businesses competing with us in these industries have significant financial and other resources to invest in new technologies, substantial intellectual property portfolios, substantial experience in new product development, regulatory expertise, manufacturing capabilities and the distribution channels to deliver products to customers. Our products could become technologically obsolete over time, or we may invest in technology that does not lead to revenue growth or continue to sell products for which the demand from our customers is declining, in which case we may lose market share or not achieve our revenue growth targets. The success of our new product offerings will depend upon several factors, including our ability to:

accurately anticipate customer needs,

innovate and develop new technologies and applications,

successfully commercialize new technologies in a timely manner,

price our products competitively and manufacture and deliver our products in sufficient volumes and on time, and

differentiate our offerings from our competitors' offerings.

Many of our products are used by our customers to develop, test and manufacture their products. We must anticipate industry trends and consistently develop new products to meet our customers' expectations. In developing new products, we may be required to make significant investments before we can determine the commercial viability of the new product. If we fail to accurately foresee our customers' needs and future activities, we may invest heavily in research and development of products that do not lead to significant sales. We may also suffer a loss in market share and potential sales revenue if we are unable to commercialize our technology in a timely and efficient manner.

In addition, some of our licensed technology is subject to contractual restrictions, which may limit our ability to develop or commercialize products for some applications. For example, some of our license agreements are limited to the field of life sciences research, and exclude clinical diagnostics applications.

*We may not be able to successfully execute acquisitions or license technologies, integrate acquired businesses or licensed technologies into our existing businesses, or make acquired businesses or licensed technologies profitable.*

We have in the past, and may in the future, supplement our internal growth by acquiring businesses and licensing technologies that complement or augment our existing product lines, such as Evotec Technologies GmbH and Euroscreen Products S.A., acquired in January 2007, Improvisation Ltd., acquired in March 2007, the remaining minority interest of PerkinElmer India Pvt. Ltd., acquired in June 2007 and the anticipated acquisition of ViaCell, Inc. However, we may be unable to identify or complete promising acquisitions or license transactions for many reasons, including:

competition among buyers and licensees,

the high valuations of businesses and technologies,

the need for regulatory and other approval, and

our inability to raise capital to fund these acquisitions.

## **Table of Contents**

Some of the businesses we may seek to acquire may be unprofitable or marginally profitable. Accordingly, the earnings or losses of acquired businesses may dilute our earnings. For these acquired businesses to achieve acceptable levels of profitability, we must improve their management, operations, products and market penetration. We may not be successful in this regard and may encounter other difficulties in integrating acquired businesses into our existing operations, such as incompatible management, information or other systems, or cultural differences.

To finance our acquisitions, we may have to raise additional funds, either through public or private financings. We may be unable to obtain such funds or may be able to do so only on terms unacceptable to us. We may also incur expenses in evaluating possible acquisitions that we ultimately do not acquire, which expenses then may adversely impact our profitability.

### ***We may not be successful in adequately protecting our intellectual property.***

Patent and trade secret protection is important to us because developing new products, processes and technologies gives us a competitive advantage, although it is time-consuming and expensive. We own many United States and foreign patents and intend to apply for additional patents. Patent applications we file, however, may not result in issued patents or, if they do, the claims allowed in the patents may be narrower than what is needed to protect fully our products, processes and technologies. Similarly, applications to register our trademarks may not be granted in all countries in which they are filed. For our intellectual property that is protected by keeping it secret, such as trade secrets and know-how, we may not use adequate measures to protect this intellectual property.

Third parties may also challenge the validity of our issued patents, may circumvent or design around our patents and patent applications, or may claim that our products, processes or technologies infringe their patents. In addition, third parties may assert that our product names infringe their trademarks. We may incur significant expense in legal proceedings to protect our intellectual property against infringement by third parties or to defend against claims of infringement by third parties. Claims by third parties in pending or future lawsuits could result in awards of substantial damages against us or court orders that could effectively prevent us from manufacturing, using, importing or selling our products in the United States or other countries.

### ***If we are unable to renew our licenses or otherwise lose our licensed rights, we may have to stop selling products or we may lose competitive advantage.***

We may not be able to renew our existing licenses, or licenses we may obtain in the future, on terms acceptable to us, or at all. If we lose the rights to a patented or other proprietary technology, we may need to stop selling products incorporating that technology and possibly other products, redesign our products or lose a competitive advantage. Potential competitors could in-license technologies that we fail to license and potentially erode our market share.

Our licenses typically subject us to various economic and commercialization obligations. If we fail to comply with these obligations we could lose important rights under a license, such as the right to exclusivity in a market. In some cases, we could lose all rights under the license. In addition, rights granted under the license could be lost for reasons out of our control. For example, the licensor could lose patent protection for a number of reasons, including invalidity of the licensed patent, or a third party could obtain a patent that curtails our freedom to operate under one or more licenses.

### ***If we do not compete effectively, our business will be harmed.***

We encounter aggressive competition from numerous competitors in many areas of our business. We may not be able to compete effectively with all of these competitors. To remain competitive, we must develop new products and periodically enhance our existing products. We anticipate that we may also have to adjust the prices of many of our products to stay competitive. In addition, new competitors, technologies or market trends may emerge to threaten or reduce the value of entire product lines.



## **Table of Contents**

*Our quarterly operating results could be subject to significant fluctuation, and we may not be able to adjust our operations to effectively address changes we do not anticipate.*

Given the nature of the markets in which we participate, we cannot reliably predict future sales and profitability. Changes in competitive, market and economic conditions may require us to adjust our operations, and we may not be able to make those adjustments or make them quickly enough to adapt to changing conditions. A high proportion of our costs are fixed, due in part to our research and development and manufacturing costs. Thus, small declines in sales could disproportionately affect our operating results in a quarter. Factors that may affect our quarterly operating results include:

demand for and market acceptance of our products,

competitive pressures resulting in lower selling prices,

adverse changes in the level of economic activity in regions in which we do business,

adverse income tax audit settlements,

differing tax laws and changes in those laws, or changes in the countries in which we are subject to tax,

adverse changes in industries, such as pharmaceutical and biomedical, on which we are particularly dependent,

changes in the portions of our sales represented by our various products and customers,

delays or problems in the introduction of new products,

our competitors' announcement or introduction of new products, services or technological innovations,

increased costs of raw materials or supplies, and

changes in the volume or timing of product orders.

*If we are unable to produce an adequate quantity of products to meet our customers' demands, our revenue growth may be adversely affected.*

We have an established global manufacturing base with facilities in multiple locations around the world. Each of these facilities faces risks to its production capacity that may relate to natural disasters, labor relations or regulatory compliance. In addition, in any of these facilities, we may not manage the manufacturing or production processes at expected levels, we may fail to anticipate or act on the need to increase the production capacity, or we may be unable to quickly resolve technical manufacturing issues that arise from time to time. Any of these risks could cause our revenue growth to be adversely affected.

*If we fail to maintain satisfactory compliance with the regulations of the United States Food and Drug Administration and other governmental agencies, we may be forced to recall products and cease their manufacture and distribution, and we could be subject to civil or*

*criminal penalties.*

Some of the products produced by our Life and Analytical Sciences segment are subject to regulation by the United States Food and Drug Administration ( FDA ) and similar international agencies. These regulations govern a wide variety of product activities, from design and development to labeling, manufacturing, promotion, sales, resales and distribution. If we fail to comply with those regulations or those of similar international agencies, we may have to recall products, cease their manufacture and distribution, and may be subject to fines or criminal prosecution. Other aspects of our operations are subject to regulation by different government agencies in the United States and other countries. If we fail to comply with those regulations, we could be subject to fines, penalties, criminal prosecution or other sanctions.

## **Table of Contents**

*Changes in governmental regulations may reduce demand for our products or increase our expenses.*

We compete in markets in which we or our customers must comply with federal, state, local and foreign regulations, such as environmental, health and safety, and food and drug regulations. We develop, configure and market our products to meet customer needs created by these regulations. Any significant change in these regulations could reduce demand for our products or increase our costs of producing these products.

*The health care industry is highly regulated and if we fail to comply with its extensive system of laws and regulations, we could suffer fines and penalties or be required to make significant changes to our operations which could have a significant adverse effect on the results of our business operations.*

The health care industry, including our genetic screening business, is subject to extensive and frequently changing federal, state and local laws and regulations. In addition, legislative provisions relating to healthcare fraud and abuse provide federal enforcement personnel with substantial powers and remedies to pursue suspected fraud and abuse. We believe that our business will continue to be subject to increasing regulation as the federal government continues to strengthen its position on healthcare fraud, the scope and effect of which we cannot predict. If we fail to comply with applicable laws and regulations, we could suffer civil and criminal damages, fines and penalties, exclusion from participation in governmental healthcare programs and the loss of various licenses, certificates and authorizations necessary to operate our business, as well as incur liabilities from third-party claims, all of which could have a significant adverse effect on our business, financial condition, cash flows, results of operations and the trading price of our common stock.

*Economic, political and other risks associated with foreign operations could adversely affect our international sales and profitability.*

Because we sell our products worldwide, our businesses are subject to risks associated with doing business internationally. Our sales originating outside the United States represented the majority of our total sales in the quarter ended September 30, 2007. We anticipate that sales from international operations will continue to represent a substantial portion of our total sales. In addition, many of our manufacturing facilities, employees and suppliers are located outside the United States. Accordingly, our future results of operations could be harmed by a variety of factors, including:

changes in foreign currency exchange rates,

changes in a country's or region's political or economic conditions, particularly in developing or emerging markets,

longer payment cycles of foreign customers and difficulty of collecting receivables in foreign jurisdictions,

trade protection measures and import or export licensing requirements,

differing tax laws and changes in those laws, or changes in the countries in which we are subject to tax,

adverse income tax audit settlements,

differing business practices associated with foreign operations,

difficulty in staffing and managing widespread operations,

Edgar Filing: PERKINELMER INC - Form 10-Q

differing labor laws and changes in those laws,

differing protection of intellectual property and changes in that protection, and

differing regulatory requirements and changes in those requirements.

**Table of Contents**

***If we do not retain our key personnel, our ability to execute our business strategy will be limited.***

Our success depends to a significant extent upon the continued service of our executive officers and key management and technical personnel, particularly our experienced engineers, and on our ability to continue to attract, retain, and motivate qualified personnel. The competition for these employees is intense. The loss of the services of one or more of our key personnel could have a material adverse effect on our operating results. In addition, there could be a material adverse effect on us should the turnover rates for engineers and other key personnel increase significantly or if we are unable to continue to attract qualified personnel. We do not maintain any key person life insurance policy on any of our officers or employees.

Our success also depends on our ability to execute our leadership succession plan. The inability to successfully transition these and other key management roles could have a material adverse effect on our operating results.

***Restrictions in our credit facility may limit our activities.***

Our amended senior unsecured revolving credit facility contains, and future debt instruments to which we may become subject may contain, restrictive covenants that limit our ability to engage in activities that could otherwise benefit our company. Our amended senior unsecured revolving credit facility includes restrictions on our ability and the ability of our subsidiaries to:

pay dividends on, redeem or repurchase our capital stock,

sell assets,

incur obligations that restrict their ability to make dividend or other payments to us,

guarantee or secure indebtedness,

enter into transactions with affiliates, and

consolidate, merge or transfer all or substantially all of our assets and the assets of our subsidiaries on a consolidated basis.

We are also required to meet specified financial ratios under the terms of our amended senior unsecured revolving credit facility. Our ability to comply with these financial restrictions and covenants is dependent on our future performance, which is subject to prevailing economic conditions and other factors, including factors that are beyond our control such as foreign exchange rates, interest rates, changes in technology and changes in the level of competition.

Our failure to comply with any of these restrictions in our amended senior unsecured revolving credit facility may result in an event of default under that facility, which could permit acceleration of the debt under that facility, and require us to prepay that debt before its scheduled due date.

We will consider drawing on the potential unsecured interim credit facility in order to pay some or all of the consideration for the anticipated acquisition of ViaCell. This interim credit facility would mature on March 31, 2008, at which point all amounts outstanding are due in full. We may be unable to refinance this indebtedness on financially attractive terms, or at all. If we are unable to refinance this credit facility prior to its maturity on March 31, 2008, we may be unable to repay the outstanding balance due on the facility at that time, which could result in an event of default under that facility, and a cross-default under our senior unsecured revolving credit facility.

**Table of Contents**

*Our results of operations will be adversely affected if we fail to realize the full value of our intangible assets.*

As of September 30, 2007, our total assets included \$1.6 billion of net intangible assets. Net intangible assets consist principally of goodwill associated with acquisitions and costs associated with securing patent rights, trademark rights and technology licenses, net of accumulated amortization. We test certain of these items specifically all of those that are considered non-amortizing at least on an annual basis for potential impairment by comparing the carrying value to the fair market value of the reporting unit to which they are assigned. All of our amortizing intangible assets are evaluated for impairment should discrete events occur that call into question the recoverability of the intangible.

Adverse changes in our business or the failure to grow our Life and Analytical Sciences segment may result in impairment of our intangible assets which could adversely affect our results of operations.

**Table of Contents****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds  
Stock Repurchase Program**

The following table provides information with respect to the shares of common stock repurchased by us for the periods indicated.

Period	Total Number of Shares Purchased(1)	Issuer Repurchases of Equity Securities		Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs
		Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	
July 2, 2007 - July 29, 2007	0	\$ 0.00	0	4,031,700
July 30, 2007 - August 26, 2007	1,081,300	26.69	1,081,300	2,950,400
August 27, 2007 - September 30, 2007	1,192	27.93	1,192	2,949,208
Activity for quarter ended September 30, 2007	1,082,492	\$ 26.69	1,082,492	2,949,208

- (1) On November 6, 2006, we announced that our Board of Directors (the Board) authorized us to repurchase up to 10.0 million shares of our common stock under a stock repurchase program (the Repurchase Program). The Repurchase Program will expire on October 25, 2010 unless this authorization is terminated earlier by our Board and may be suspended or discontinued at any time. During the first quarter of 2007, we repurchased in the open market 2,500,000 shares of our common stock at an aggregate cost of \$60.0 million, including commissions, under the Repurchase Program. During the second quarter of 2007, we repurchased in the open market 3,468,300 shares of our common stock at an aggregate cost of \$87.1 million, including commissions, under the Repurchase Program. During the third quarter of 2007, we repurchased in the open market 1,082,492 shares of our common stock at an aggregate cost of \$28.9 million, including commissions, under the Repurchase Program. From October 1, 2007 through November 7, 2007, we repurchased approximately 0.3 million shares of our common stock in the open market under the Repurchase Program at an aggregate cost of \$7.9 million, including commissions.

---

**Table of Contents**

**Item 6. Exhibits**

- 10.1 Fourteenth Amendment, dated as of August 30, 2007, to the Receivables Sale Agreement, dated as of December 21, 2001, by and among PerkinElmer Receivables Company, as Seller, PerkinElmer, Inc., as Initial Collection Agent, the Committed Purchasers, Windmill Funding Corporation, and ABN AMRO Bank N.V., as agent for the Purchasers, is attached hereto as Exhibit 10.1.
- 10.2 Form of Restricted Stock Agreement given by PerkinElmer, Inc. to its executive officers for awards with performance-based vesting under the 2005 Incentive Plan, is attached hereto as Exhibit 10.2.
- 10.3 Form of Restricted Stock Agreement given by PerkinElmer, Inc. to its executive officers for awards with time-based vesting under the 2005 Incentive Plan, is attached hereto as Exhibit 10.3.
- 10.4 Form of Restricted Stock Unit Agreement given by PerkinElmer, Inc. to its executive officers under the 2005 Incentive Plan, is attached hereto as Exhibit 10.4.
- 10.5 Second Amended and Restated Employment Agreement between PerkinElmer, Inc. and Gregory L. Summe, dated as of July 25, 2007, filed with the Securities and Exchange Commission on July 31, 2007 as Exhibit 10.1 to our current report on Form 8-K and herein incorporated by reference.
- 10.6 Credit Agreement, dated as of August 13, 2007, among PerkinElmer, Inc. and Wallac Oy as Borrowers, Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer, Citigroup Global Markets Inc. and HSBC Bank USA, National Association, as Co-Syndication Agents, ABN AMRO Bank N.V. and Deutsche Bank Securities Inc., as Co-Documentation Agents, Banc of America Securities LLC and Citigroup Global Markets Inc., as Joint Lead Arrangers and Joint Book Managers, and the Other Lenders party thereto, filed with the Securities and Exchange Commission on August 17, 2007 as Exhibit 10.1 to our current report on Form 8-K and herein incorporated by reference.
- 10.7 Agreement and Plan of Merger among PerkinElmer, Inc., Victor Acquisition Corp., and ViaCell, Inc., dated as of October 1, 2007, filed with the Securities and Exchange Commission on October 2, 2007 as Exhibit 2.1 to our current report on Form 8-K and herein incorporated by reference.
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PERKINELMER, INC.

By: */s/* JEFFREY D. CAPELLO  
**Jeffrey D. Capello**

**Senior Vice President and**

**Chief Financial Officer**

**(Principal Financial Officer)**

November 8, 2007

PERKINELMER, INC.

By: */s/* MICHAEL L. BATTLES  
**Michael L. Battles**

**Vice President, Corporate Controller and**

**Chief Accounting Officer**

**(Principal Accounting Officer)**

November 8, 2007

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Exhibit Name</b>
10.1	Fourteenth Amendment, dated as of August 30, 2007, to the Receivables Sale Agreement, dated as of December 21, 2001, by and among PerkinElmer Receivables Company, as Seller, PerkinElmer, Inc., as Initial Collection Agent, the Committed Purchasers, Windmill Funding Corporation, and ABN AMRO Bank N.V., as agent for the Purchasers, is attached hereto as Exhibit 10.1.
10.2	Form of Restricted Stock Agreement given by PerkinElmer, Inc. to its executive officers for awards with performance-based vesting under the 2005 Incentive Plan, is attached hereto as Exhibit 10.2.
10.3	Form of Restricted Stock Agreement given by PerkinElmer, Inc. to its executive officers for awards with time-based vesting under the 2005 Incentive Plan, is attached hereto as Exhibit 10.3.
10.4	Form of Restricted Stock Unit Agreement given by PerkinElmer, Inc. to its executive officers under the 2005 Incentive Plan, is attached hereto as Exhibit 10.4.
10.5	Second Amended and Restated Employment Agreement between PerkinElmer, Inc. and Gregory L. Summe, dated as of July 25, 2007, filed with the Securities and Exchange Commission on July 31, 2007 as Exhibit 10.1 to our current report on Form 8-K and herein incorporated by reference.
10.6	Credit Agreement, dated as of August 13, 2007, among PerkinElmer, Inc. and Wallac Oy as Borrowers, Bank of America, N.A., as Administrative Agent, Swing Line Lender and L/C Issuer, Citigroup Global Markets Inc. and HSBC Bank USA, National Association, as Co-Syndication Agents, ABN AMRO Bank N.V. and Deutsche Bank Securities Inc., as Co-Documentation Agents, Banc of America Securities LLC and Citigroup Global Markets Inc., as Joint Lead Arrangers and Joint Book Managers, and the Other Lenders party thereto, filed with the Securities and Exchange Commission on August 17, 2007 as Exhibit 10.1 to our current report on Form 8-K and herein incorporated by reference.
10.7	Agreement and Plan of Merger among PerkinElmer, Inc., Victor Acquisition Corp., and ViaCell, Inc., dated as of October 1, 2007, filed with the Securities and Exchange Commission on October 2, 2007 as Exhibit 2.1 to our current report on Form 8-K and herein incorporated by reference.
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.