

S&T BANCORP INC  
Form 10-K  
February 27, 2009

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-K**

x Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934.

For the fiscal year ended December 31, 2008

Commission file number 1-12508

**S&T BANCORP, INC.**

(Exact name of registrant as specified in its charter)

**Pennsylvania**  
(State or other jurisdiction of incorporation of organization)

**25-1434426**  
(I.R.S. Employer Identification No.)

**800 Philadelphia Street, Indiana, PA**  
(Address of principal executive offices)

**15701**  
(Zip Code)

**Registrant's telephone number, including area code (800) 325-2265**

Securities registered pursuant to Section 12(b) of the Act: **None**

Securities registered pursuant to Section 12(g) of the Act:

**Common Stock, Par Value \$2.50 per share**

(Title of class)

Edgar Filing: S&T BANCORP INC - Form 10-K

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this form 10-K or any amendment to this form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Yes  No

The aggregate market value of the voting and non-voting common equity held by nonaffiliates of the registrant as of June 30, 2008:

**Common Stock, \$2.50 par value \$760,793,188**

The number of shares outstanding of the issuer's classes of common stock as of February 6, 2009:

**Common Stock, \$2.50 par value 27,637,317 shares**

**DOCUMENTS INCORPORATED BY REFERENCE**

Edgar Filing: S&T BANCORP INC - Form 10-K

Portions of the proxy statement for the annual shareholders meeting to be held April 20, 2009 are incorporated by reference into Part III.

**Part I**

|          |  |    |
|----------|--|----|
| Item 1.  | <u>Business</u>  | 3  |
| Item 1A. | <u>Risk Factors</u>  | 11 |
| Item 1B. | <u>Unresolved Staff Comments</u>                           | 14 |
| Item 2.  | <u>Properties</u>  | 15 |
| Item 3.  | <u>Legal Proceedings</u>                                   | 16 |
| Item 4.  | <u>Submission of Matters to a Vote of Security Holders</u> | 16 |

**Part II**

|          |   |    |
|----------|---|----|
| Item 5.  | <u>Market for Registrant's Common Equity, Related Shareholder Matters and Issuer Purchases of Equity Securities</u> | 17 |
| Item 6.  | <u>Selected Financial Data</u>  | 19 |
| Item 7.  | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                        | 19 |
| Item 7A. | <u>Quantitative and Qualitative Disclosures About Market Risk</u>   | 49 |
| Item 8.  | <u>Financial Statements and Supplementary Data</u>  | 52 |
| Item 9.  | <u>Changes in and Disagreements with Accountants on Accounting and Financial Disclosures</u>                        | 96 |
| Item 9A. | <u>Controls and Procedures</u>  | 96 |
| Item 9B. | <u>Other Information</u>  | 96 |

**Part III**

|          |   |    |
|----------|---|----|
| Item 10. | <u>Directors, Executive Officers and Corporate Governance</u>   | 97 |
| Item 11. | <u>Executive Compensation</u>   | 97 |
| Item 12. | <u>Security Ownership of Certain Beneficial Owners and Management and Related Shareholder Matters</u> | 97 |
| Item 13. | <u>Certain Relationships and Related Transactions, and Director Independence</u>                      | 97 |
| Item 14. | <u>Principal Accounting Fees and Services</u>   | 97 |

**Part IV**

|          |  |     |
|----------|--|-----|
| Item 15. | <u>Exhibits, Financial Statement Schedules</u> | 98  |
|          | <u>Signatures</u>                              | 101 |

---

**Part I**

**Item 1. BUSINESS**

**General**

S&T Bancorp, Inc. ( S&T ; references to we or us refers to S&T, including on a consolidated basis with our subsidiaries where appropriate) was incorporated on March 17, 1983 under the laws of the Commonwealth of Pennsylvania as a bank holding company and has two wholly owned subsidiaries, S&T Bank and 9th Street Holdings, Inc. S&T also owns a one-half interest in Commonwealth Trust Credit Life Insurance Company ( CTCLIC ). S&T is registered as a financial holding company with the Board of Governors of the Federal Reserve System under the Bank Holding Company Act of 1956, as amended ( BHCA ).

As of December 31, 2008, S&T had approximately \$4.4 billion in total assets, \$448.7 million in total shareholder s equity and \$3.2 billion in total deposits. S&T Bank deposits are insured by the Federal Deposit Insurance Corporation ( FDIC ) to the maximum extent provided by law.

S&T Bank is a full service bank with its Main Office at 800 Philadelphia Street, Indiana, Pennsylvania, providing services to its customers through a branch network of 55 offices located in Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Indiana, Jefferson and Westmoreland counties of Pennsylvania.

S&T Bank s services include accepting time and demand deposit accounts, originating commercial and consumer loans, providing letters of credit, offering discount brokerage services, personal financial planning, credit card services and insurance products. Management believes that S&T Bank has a relatively stable deposit base and no material amount of deposits is obtained from a single depositor or group of depositors (including federal, state and local governments). S&T Bank has not experienced significant fluctuations in deposits.

Total wealth management assets under management were approximately \$1.3 billion at December 31, 2008. Wealth management services include services as executor and trustee under wills and deeds, as guardian and custodian of employee benefits and other trusts and brokerage services.

S&T Bank has four wholly owned subsidiaries, S&T Insurance Group, LLC, S&T Bancholdings, Inc., S&T Professional Resources Group, LLC and Stewart Capital Advisors, LLC. S&T Insurance Group, LLC, through its subsidiaries, offers a full line of commercial property and casualty insurance, group life and health coverage, employee benefit solutions, and personal insurance lines. S&T Professional Resources Group, LLC markets software developed by S&T Bank; and S&T Bancholdings, Inc. is an investment holding company; Stewart Capital Advisors, LLC, is a registered investment advisor that manages private investment accounts for individuals and institutions and advises the Stewart Capital Mutual Funds.

**Capital Purchase Program**

On January 16, 2009, S&T completed a \$108,676,000 capital raise as a participant in the United States Department of the Treasury (the U.S. Treasury ) Voluntary Trouble Asset Relief Capital Purchase Program (the Program ). In conjunction with S&T s participation in the Program, S&T issued to the U.S. Treasury 108,676 shares of S&T s Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Series A Preferred Stock ), having a liquidation amount per share equal to \$1,000 per share, for a total price of \$108,676,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. S&T may not redeem the Series A Preferred Stock during the first three years except with the proceeds from a qualified equity offering. After three years, S&T may, at its option, redeem the Series A Preferred Stock at par value plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. Prior to January 16, 2012, unless S&T has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to

Edgar Filing: S&T BANCORP INC - Form 10-K

a third party, the consent of the U.S. Treasury will be required for S&T to increase its common stock dividend or repurchase its common stock or other

PAGE 3

---

**Item 1. BUSINESS continued**

equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances. In addition, the Series A Preferred Stock issuance includes certain restrictions on executive compensation that could limit the tax deductibility of compensation S&T pays to executive management.

As part of its purchase of the Series A Preferred Stock, the U.S. Treasury received a warrant (the Warrant) to purchase 517,012 shares of S&T's common stock at an initial per share exercise price of \$31.53. The Warrant provides for the adjustment of the exercise price and the number of shares of S&T's common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of the S&T's common stock, and upon certain issuances of S&T's common stock at or below a specified price relative to the initial exercise price. The Warrant expires ten years from the issuance date. If, on or prior to December 31, 2009, S&T receives aggregate gross cash proceeds of not less than \$108,676,000 from qualified equity offerings announced after October 13, 2008, the number of shares of common stock issuable pursuant to the U.S. Treasury's exercise of the Warrant will be reduced by one-half of the original number of shares. In addition, the U.S. Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was signed into law. Among other things, the ARRA includes new executive compensation and corporate governance restrictions that apply not only prospectively, but also retroactively, to institutions, such as S&T that have received funds under the Program. S&T is currently evaluating the effect that the ARRA executive compensation provisions will have on S&T.

Pursuant to an interim final rule issued by the Board of Governors of the Federal Reserve System on October 16, 2008, applicable to preferred stock, the \$108,676,000 of Series A Preferred Stock issued by S&T under the Capital Purchase Program qualifies as Tier 1 capital.

### **Acquisition**

On June 6, 2008, S&T completed the acquisition of 100 percent of the shares of IBT Bancorp, Inc. located in Irwin, Pennsylvania, (IBT) which was the sole shareholder of Irwin Bank, in a stock and cash transaction valued at approximately \$176.5 million. Pursuant to the terms of the merger agreement, shareholders of IBT were entitled to elect to receive for each share of IBT common stock that they owned, either \$31.00 in cash or 0.93 of a share of S&T common stock. S&T issued 2,751,749 shares of common stock out of its treasury shares at a recorded fair value of \$91.7 million based on \$33.33 per share, which was the closing price on May 12, 2008, the day before the IBT shareholders approved the merger and paid a total of \$75.1 million in cash to the former IBT shareholders. The acquisition significantly expanded S&T's market share in the growing Allegheny and Westmoreland County markets in western Pennsylvania. The acquisition was accounted for under the purchase method, and all transactions of IBT since the acquisition date have been included in S&T's consolidated financial statements.

### **Employees**

As of December 31, 2008, S&T and its subsidiaries had 963 full-time equivalent employees. S&T provides a variety of employment benefits and considers its relationship with its employees to be good.

### **Access to United States Securities and Exchange Commission Filings**

## Edgar Filing: S&T BANCORP INC - Form 10-K

All reports filed electronically by S&T with the United States Securities and Exchange Commission ( SEC ), including our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and our annual proxy statements, as well as any amendments to those reports, are

PAGE 4



---

**Item 1. BUSINESS continued**

accessible at no cost on our website at [www.stbancorp.com](http://www.stbancorp.com). These filings are also accessible on the SEC's website at [www.sec.gov](http://www.sec.gov). You may also read and copy any material S&T files with the SEC at the SEC's Public Reference Room at 100 F Street, NE., Washington, D.C. 20549. You may obtain information on the operation of the Public Reference Room by calling the SEC at 1-800-SEC-0330. S&T's charters of the Audit Committee, the Compensation and Benefits Committee, the Nominating and Corporate Governance Committee, the Shareholders Communications Policy; and the Code of Business Conduct & Ethics are also available on S&T's website.

## **Supervision and Regulation**

### **General**

S&T and S&T Bank are each extensively regulated under federal and state law. The following describes certain aspects of such regulation and does not purport to be a complete description of all regulations that affect S&T or all aspects of such regulations.

To the extent statutory or regulatory provisions are described, the description is qualified in its entirety by reference to the particular statutory or regulatory provisions. Proposals to change the laws and regulations governing the banking industry are frequently raised in Congress, in state legislatures and before the various bank regulatory agencies. The likelihood and timing of any changes and the impact such changes might have on S&T or S&T Bank is impossible to determine with any certainty.

Any change in applicable laws or regulations, or in the way such laws or regulations are interpreted by regulatory agencies or courts, may have a material impact on our business, operations and earnings.

### **S&T**

S&T is a bank holding company subject to regulation under the BHCA, and the examination and reporting requirements of the Federal Reserve System (the Federal Reserve Board). Under the BHCA, a bank holding company may not directly or indirectly acquire ownership or control of more than 5 percent of the voting shares or substantially all of the assets of any additional bank, or merge or consolidate with another bank holding company, without the prior approval of the Federal Reserve Board. S&T has received such approvals from the Federal Reserve Board for passive ownership positions in Allegheny Valley Bancorp Inc. (currently 14.85%) and CBT Financial Corporation (currently 5.37%).

As a bank holding company, S&T is expected under Federal Reserve Board policy to serve as a source of financial and managerial strength to its subsidiary bank. A bank holding company also is expected to commit resources, including capital and other funds, to support its subsidiary bank in circumstances where it might not do so absent such a policy.

S&T elected to become a financial holding company under the BHCA in 2001 and thereby engage in a broader range of financial and other activities than are permissible for traditional bank holding companies. In order to qualify and maintain its status as a financial holding company, the depository institutions controlled by S&T must remain well capitalized and well managed (as defined in federal law), and have at least a satisfactory Community Reinvestment Act (CRA) rating. S&T and S&T Bank currently satisfy these criteria. No regulatory approval is required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve Board. The BHCA identifies several activities as financial in nature including, among others, securities underwriting, dealing and market making; sponsoring mutual funds and investment companies; insurance underwriting and sales agency; investment advisory activities; merchant banking activities; and activities that the Federal

Reserve Board has determined to be

PAGE 5

**Item 1. BUSINESS continued**

closely related to banking or a proper incident thereto. Banks also may engage, subject to limitations on investment, in activities that are financial in nature, other than insurance underwriting, insurance company portfolio investment, real estate development and real estate investment, through a financial subsidiary of the bank, if the bank is well capitalized, well managed and has at least a satisfactory CRA rating.

If S&T Bank ceases to be well capitalized or well managed, S&T will not be in compliance with the requirements of the BHCA regarding financial holding companies. If a financial holding company is notified by the Federal Reserve Bank of such a change in the ratings of any of its subsidiary banks, it must take certain corrective actions within specified time frames. Furthermore, if S&T Bank were to receive a CRA rating of less than satisfactory, then S&T would be prohibited from engaging in new activities or acquiring companies other than bank holding companies, banks or savings associations until the rating is raised to satisfactory or better.

S&T is presently engaged in nonbanking activities through the following six entities: 9th Street Holdings, Inc.; S&T Banc Holdings, Inc.; CTCLIC; S&T Insurance Group, LLC; S&T Professional Resources Group, LLC and Stewart Capital Advisors, LLC. 9th Street Holdings, Inc. was formed in June 1988 and S&T Banc Holdings, Inc. was formed in August 2002 to hold and manage a group of investments previously owned by S&T Bank and to give S&T additional latitude to purchase other investments. CTCLIC, which is a joint venture with another financial institution, acts as a reinsurer of credit life, accident and health insurance policies sold by S&T Bank and the other institution. S&T Insurance Group, LLC distributes high-quality life insurance and long-term disability income insurance products. During 2002, S&T Insurance Group, LLC expanded into the property and casualty insurance business with the acquisition of Evergreen Insurance Associates, LLC. S&T Professional Resources Group, LLC markets software developed by S&T Bank. Stewart Capital Advisors, LLC, formed in August 2005, is a registered investment advisor that manages private investment accounts for individuals and institutions and advises the Stewart Capital Mutual Funds. S&T also is subject to the supervision and regulation of the Pennsylvania Department of Banking ( PADB ).

**S&T Bank**

As a state-chartered, commercial bank, the deposits of which are insured by the FDIC, S&T Bank is subject to the supervision and regulation of the PADB and the FDIC. S&T Bank also is subject to various requirements and restrictions under federal and state law, including requirements to maintain reserves against deposits, restrictions on the types, amount and terms and conditions of loans that may be granted, and limits on the type of other activities in which S&T Bank may engage and the investments it may make.

S&T Bank also is subject to federal laws that limit the amount of transactions between itself and S&T or S&T's nonbank subsidiaries. Under these provisions, transactions between a bank and its parent company or any single nonbank affiliate generally are limited to 10 percent of the bank subsidiary's capital and surplus, and with respect to all transactions with affiliates, are limited to 20 percent of the bank's subsidiary's capital and surplus. Further, loans and extensions of credit from a bank to an affiliate generally are required to be secured by eligible collateral in specified amounts. Federal law also imposes similar restrictions on transactions between a bank and its financial subsidiaries. A bank, such as S&T Bank, also is prohibited from purchasing any low quality asset from an affiliate. S&T Bank is in compliance with these provisions.

---

**Item 1. BUSINESS continued**

**Insurance of Accounts; Depositor Preference**

The deposits of S&T Bank are insured up to applicable limits per insured depositor by the FDIC, generally \$100,000 per separately insured depositor, and up to a maximum of \$250,000 per separately insured depositor for certain retirement accounts. Beginning in October 2008, the FDIC temporarily increased FDIC deposit insurance coverage per separately insured depositor for all account types to \$250,000 through December 31, 2009. Also in October 2008, the FDIC introduced the Temporary Liquidity Guarantee Program ( TLGP ), which is designed to improve the functions of the credit markets and to strengthen confidence in the financial system. The TLGP has two components (both of which involve participation fees to be paid by the participating institution): (1) a transaction account guarantee program, providing a full guaranty of non-interest bearing deposit transaction accounts, such as business payroll accounts, regardless of the amount on deposit; and (2) a debt guarantee program, providing a guarantee of certain newly issued senior unsecured debt of the Bank. S&T has elected to participate in both the transaction account guarantee program and the debt guarantee program.

As an FDIC-insured bank, S&T Bank also is subject to FDIC insurance assessments, which are imposed based upon the risk the institution poses to the Deposit Insurance Fund ( DIF ). Under this assessment system, risk is defined and measured using an institution's supervisory ratings with certain other risk measures, including certain financial ratios. The annual rates for 2008 for institutions range from 5 basis points for well managed, well-capitalized banks with the highest ratings, to 43 basis points for institutions posing the most risk to the DIF. These rates may be offset by a one time assessment credit held by an institution, based on the assessment base of that institution as of December 31, 1996, and in the future by dividends that may be declared by the FDIC if the deposit reserve ratio increases above a certain amount. The FDIC may raise or lower these assessment rates on a quarterly basis based on various factors to achieve a reserve ratio, which the FDIC currently has set at 1.25 percent of insured deposits.

In October 2008, in order to restore its reserve ratio and ensure that the DIF will be able to adequately cover losses from future bank failures, the FDIC proposed amendments to its deposit insurance rules to alter the way the assessment system differentiates risk among insured institutions and to change assessments rates, including base assessment rates. A uniform assessment increase for the first quarter of 2009 was adopted as a final rule in December 2008. The FDIC also proposed further base rate assessment adjustments effective April 1, 2009.

In addition to deposit insurance fund assessments, the FDIC assesses all insured deposits a special assessment to fund the repayment of debt obligations of the Financing Corporation (FICO). FICO is a government-sponsored entity that was formed to borrow the money necessary to carry out the closing and ultimate disposition of failed thrift institutions by the Resolution Trust Corporation. As of January 1, 2009, the annualized rate established by the FDIC for the FICO assessment was 1.14 basis points per \$100 of insured deposits.

Under federal law, deposits and certain claims for administrative expenses and employee compensation against insured depository institutions are afforded a priority over other general unsecured claims against such an institution, including federal funds and letters of credit, in the liquidation or other resolution of such an institution by any receiver appointed by regulatory authorities. Such priority creditors would include the FDIC.

**Capital**

The Federal Reserve Board and the FDIC have issued substantially similar risk-based and leverage capital guidelines applicable to banking organizations they supervise. Under the risk-based capital requirements, both S&T and S&T Bank generally are required to maintain a minimum ratio of total capital to risk-weighted assets (including certain off-balance sheet activities, such as standby letters of credit) of 8.00 percent. At least half of the total capital must be composed of common equity, retained

---

**Item 1. BUSINESS** continued

earnings and qualifying perpetual preferred stock, less certain intangibles of 4.00 percent ( Tier 1 capital ). The remainder may consist of certain subordinated debt, certain hybrid capital instruments and other qualifying preferred stock, and a limited amount of the loan loss allowance ( Tier 2 capital and, together with Tier 1 capital, Total capital ). At December 31, 2008, S&T's Tier 1 capital and Total capital ratios were 8.65 percent and 11.82 percent, respectively, and the ratios of Tier 1 capital and Total capital ratios for S&T Bank were 7.97 percent and 11.16 percent, respectively.

In addition, each of the federal bank regulatory agencies has established minimum leverage capital ratio requirements for banking organizations. These requirements provide for a minimum leverage ratio of Tier 1 capital to adjusted average quarterly assets equal to 3.00 percent for bank and bank holding companies that meet certain specified criteria, including that they have the highest regulatory rating and are not experiencing significant growth or expansion. All other banks and bank holding companies generally are required to maintain a leverage ratio of at least 100 to 200 basis points above the stated minimum. At December 31, 2008, S&T's leverage ratio was 7.31 percent, and S&T Bank's leverage ratio was 6.70 percent.

Both the Federal Reserve Board and the FDIC's risk-based capital standards explicitly identify concentrations of credit risk and the risk arising from non-traditional activities, as well as an institution's ability to manage these risks, as important factors to be taken into account by the agency in assessing an institution's overall capital adequacy. The capital guidelines also provide that an institution's exposure to a decline in the economic value of its capital due to changes in interest rates be considered by the agency as a factor in evaluating a bank's capital adequacy. The Federal Reserve Board also has issued additional capital guidelines for certain bank holding companies that engage in trading activities. S&T does not believe that consideration of these additional factors will affect the regulators' assessment of S&T or S&T Bank's capital position.

### **Payment of Dividends**

S&T is a legal entity separate and distinct from its banking and other subsidiaries. A substantial portion of S&T's revenues consist of dividend payments it receives from S&T Bank. S&T Bank, in turn, is subject to state laws and regulations that limit the amount of dividends it can pay to S&T. In addition, both S&T and S&T Bank are subject to various general regulatory policies relating to the payment of dividends, including requirements to maintain adequate capital above regulatory minimums. The Federal Reserve Board has indicated that banking organizations should generally pay dividends only if (1) the organization's net income available to common shareholders over the past year has been sufficient to fund fully the dividends and (2) the prospective rate of earnings retention appears consistent with the organization's capital needs, asset quality and overall financial condition. In addition, prior to January 16, 2012, unless S&T has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to a third party, the consent of the U.S. Treasury is required for S&T to increase its common stock dividend or repurchase its common stock or other equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances. S&T does not expect that any of these laws, regulations or policies will materially influence S&T or S&T Bank's ability to pay dividends. During the year ended December 31, 2008, S&T Bank paid \$85.6 million in cash dividends to S&T, partially to fund the IBT acquisition as well as for general corporate purposes.

### **Other Safety and Soundness Regulations**

There are a number of obligations and restrictions imposed on bank holding companies such as S&T and its depository institution subsidiary by federal law and regulatory policy that are designed to reduce potential loss exposure to the depositors of such depository institutions and to the FDIC insurance funds in the event the depository institution becomes in danger of default or in default. Under current federal law for example, the federal banking agencies possess broad powers to take



---

**Item 1. BUSINESS continued**

prompt corrective action to resolve problems of insured depository institutions. The extent of these powers depends upon whether the institution in question is well capitalized, adequately capitalized, undercapitalized, significantly undercapitalized, or critically undercapitalized, as defined by the law. Under regulations established by the federal banking agencies, a well capitalized institution must have a Tier 1 capital ratio of at least 6 percent, a Total capital ratio of at least 10 percent and a leverage ratio of at least 5 percent and not be subject to a capital directive or order. An adequately capitalized institution must have a Tier 1 capital ratio of at least 4 percent, a Total capital ratio of at least 8 percent and a leverage ratio of at least 4 percent, or 3 percent in some cases. As of December 31, 2008, S&T Bank was classified as well capitalized. The classification of depository institutions is primarily for the purpose of applying the federal banking agencies' prompt corrective action provisions and is not intended to be and should not be interpreted as a representation of overall financial condition or prospects of any financial institution.

The federal banking agencies' prompt corrective action powers (which increase depending upon the degree to which an institution is undercapitalized) can include, among other things, requiring an insured depository institution to adopt a capital restoration plan which cannot be approved unless guaranteed by the institution's parent company; placing limits on asset growth and restrictions on activities, including restrictions on transactions with affiliates; restricting the interest rates the institution may pay on deposits; prohibiting the payment of principal or interest on subordinated debt; prohibiting the holding company from making capital distributions without prior regulatory approval; and, ultimately, appointing a receiver for the institution. Among other things, only a well capitalized depository institution may accept brokered deposits without prior regulatory approval. In addition to the foregoing, current Federal Reserve Board policy with respect to bank holding company operations requires a bank holding company to serve as a source of financial strength to its subsidiary depository institutions and to commit resources to support such institutions in circumstances where it might not do so otherwise.

The federal banking agencies also have adopted guidelines prescribing safety and soundness standards relating to internal controls and information systems, internal audit systems, loan documentation, credit underwriting, interest rate exposure, asset growth and compensation, fees and benefits. In general, the guidelines require, among other things, appropriate systems and practices to identify and manage the risks and exposures specified in the guidelines. The guidelines prohibit excessive compensation as an unsafe and unsound practice and describe compensation as excessive when the amounts paid are unreasonable or disproportionate to the services performed by an executive officer, employee, director or principal shareholder. In addition, the agencies adopted regulations that authorize, but do not require, an agency to order an institution that has been given notice by an agency that it is not in compliance with any of such safety and soundness standards to submit a compliance plan. If, after being so notified, an institution fails to submit an acceptable compliance plan, the agency must issue an order directing action to correct the deficiency and may issue an order directing other actions of the types to which an undercapitalized institution is subject under the prompt corrective action provisions described above.

### **Regulatory Enforcement Authority**

The enforcement powers available to federal banking agencies are substantial and include, among other things and in addition to other powers described herein, the ability to assess civil money penalties, to issue cease-and-desist or removal orders and to initiate injunctive actions against banks and bank holding companies and institution affiliated parties, as defined in the Federal Deposit Insurance Act. In general, these enforcement actions may be initiated for violations of laws and regulations and unsafe or unsound practices. Other actions or inactions may provide the basis for enforcement action, including misleading or untimely reports filed with regulatory authorities.

**Item 1. BUSINESS continued**

The PADB also has broad enforcement powers over S&T Bank, including the power to impose fines and other civil and criminal penalties, and to appoint a conservator or receiver.

**Interstate Banking and Branching**

The BHCA currently permits bank holding companies from any state to acquire banks and bank holding companies located in any other state, subject to certain conditions, including certain nationwide and state-imposed deposit concentration limits. S&T Bank has the ability, subject to certain restrictions, to acquire by acquisition or merger, branches of banks located outside of Pennsylvania, its home state. The establishment of de novo interstate branches is also possible in those states where expressly permitted. Once a bank has established branches in a state through an interstate merger transaction, the bank may establish and acquire additional branches at any location in the state where a bank headquartered in that state could have established or acquired branches under applicable federal or state law.

**Community Reinvestment and Consumer Protection Laws**

In connection with its lending activities, S&T Bank is subject to a number of federal laws designed to protect borrowers and promote lending to various sectors of the economy and population. These include, among other laws, the Equal Credit Opportunity Act, the Truth-in-Lending Act, the Home Mortgage Disclosure Act, the Real Estate Settlement Procedures Act, the Fair Credit Reporting Act and the CRA. In addition, rules developed by the federal banking agencies pursuant to federal law require disclosure of privacy policies to consumers and in some circumstances, allow consumers to prevent the disclosure of certain personal information to nonaffiliated third parties.

The CRA requires the appropriate federal banking agency, in connection with its examination of a bank, to assess the bank's record in meeting the credit needs of the communities served by the bank, including low and moderate-income neighborhoods. Furthermore, such assessment also is required of any bank that has applied, among other things, to merge or consolidate with or acquire the assets or assume the liabilities of an insured depository institution, or to open or relocate a branch office. In the case of a bank holding company (including a financial holding company) applying for approval to acquire a bank or bank holding company, the Federal Reserve Board will assess the record of each subsidiary bank of the applicant bank holding company in considering the application. Under the CRA, institutions are assigned a rating of outstanding, satisfactory, needs to improve or unsatisfactory. S&T Bank was rated satisfactory in its most recent CRA evaluation.

**Recent Government Actions**

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 (the EES Act) was signed into law. Among other things, the EES Act allocated up to \$700 billion towards purchasing and insuring troubled assets held by financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. The EES Act established the basic framework and policy goals, and vested the U. S. Treasury with the authority to carry out the EES Act's purpose.

On October 14, 2008, pursuant to authority granted in under the EES Act, the U.S. Treasury announced the Program whereby the U.S. Treasury agreed to purchase senior preferred shares from qualifying U.S. financial institutions. Each participating institution may sell an amount of senior preferred shares ranging from 1.0% to 3.0% of its September 30, 2008 risk-weighted assets. The preferred shares are generally nonvoting, pay an initial dividend rate of 5.0% per year for the first five years increasing to 9.0% per year after year five, and are callable at par after three years or



Edgar Filing: S&T BANCORP INC - Form 10-K

sooner with the proceeds of a qualifying offering of Tier 1 perpetual preferred stock or common stock for cash. As part of the consideration for the shares, the U.S. Treasury requires the receipt of Warrants to acquire common stock from the participating institution having an aggregate market price equal to

PAGE 10

**Item 1. BUSINESS continued**

15.0% of the amount of capital invested by the U.S. Treasury in the senior preferred shares, at an exercise price equal to the average trailing 20-trading day market price of the institution's common stock at the time of issuance. Participating institutions must agree to certain limitations on executive compensation, repurchases of junior preferred or common stock and increases in common stock dividend payments. S&T applied to participate in the Program and was approved to receive \$108,676,000 in exchange for the U.S. Treasury purchase of S&T senior preferred stock. The transaction closed on January 16, 2009.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was signed into law. Among other things, the ARRA includes new executive compensation and corporate governance restrictions that apply not only prospectively, but also retroactively, to institutions, such as S&T that have received funds under the Program. S&T is currently evaluating the effect that the ARRA executive compensation provisions will have on S&T.

**Anti-Money Laundering Legislation**

S&T Bank is subject to the Bank Secrecy Act and its implementing regulations and other anti-money laundering laws and regulations, including the USA PATRIOT Act of 2001. Among other things, these laws and regulations require S&T Bank to take steps to prevent the use of S&T Bank to facilitate the flow of illegal or illicit money, to report large currency transactions and to file suspicious activity reports. S&T Bank also is required to develop and implement a comprehensive anti-money laundering compliance program. Banks also must have in place appropriate know your customer policies and procedures. Violations of these requirements can result in substantial civil and criminal sanctions. In addition, provisions of the USA PATRIOT Act require the federal financial institution regulatory agencies to consider the effectiveness of a financial institution's anti-money laundering activities when reviewing bank mergers and bank holding company acquisitions.

**Competition**

S&T Bank competes with other local, regional and national financial service providers, such as other financial holding companies, commercial banks, savings associations, credit unions, finance companies and brokerage and insurance firms. Some of our competitors are not subject to the same level of regulation and oversight that is required of banks and bank holding companies, and thus have lower cost structures. The financial service industry is likely to become more competitive as further technological advances enable more companies to provide financial services on a more efficient and convenient basis.

**Item 1A. RISK FACTORS**

Investments in S&T common stock involve risk. The following discussion highlights risks management believes are material for our company, but does not necessarily include all risks that S&T may face.

**The market price of S&T common stock may fluctuate significantly in response to a number of factors, including:**

changes in analysts' estimates of financial performance  
volatility of stock market prices and volumes  
changes in market valuations of similar companies  
changes in conditions in credit markets  
new products or services offered in the banking and/or financial services industries  
variations in quarterly or annual operating results

PAGE 11

---

**Item 1A. RISK FACTORS continued**

new litigation

changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board ( FASB ) or other regulatory agencies

**Recent legislation enacted in response to market and economic conditions may significantly affect S&T's operations, financial condition and earnings.**

Disruptions in the financial system during 2008 have resulted in significantly reduced business activity throughout the global and U.S. economies, which have the potential to significantly affect financial institutions. In response to this financial crisis affecting the banking system and financial markets, the EES Act was enacted, under which the U.S. Treasury was given the authority to purchase up to \$700 billion of financial instruments from financial institutions for the purpose of stabilizing and providing liquidity to the U.S. financial markets. Several programs have since been initiated by the U.S. Treasury, the Federal Reserve Board, and the FDIC to stabilize the financial system. The U.S. Treasury's Program was created to invest up to \$250 billion (of the \$700 billion) into banks and savings institutions of all sizes. The FDIC also is temporarily providing a 100% guarantee of the senior debt of all FDIC insured institutions, as well as deposits in non-interest bearing transaction deposit accounts under its TLGP. The Federal Reserve is initiating various asset-based secured loan programs to provide liquidity to various consumer and commercial credit markets. And a mortgage modification program has been announced that will involve various regulatory agencies. S&T and S&T Bank are participating in the U.S. Treasury's Program and the FDIC's TLGP.

Other Congressional action is expected to impose new regulations on the mortgage and consumer loan market, and to restructure the U.S. financial regulatory structure. It is not clear what impact the EES Act and its attendant programs and other liquidity, funding and economic stimulus initiatives of the federal government that may be initiated in the future, or other expected Congressional action will have on the financial markets or on the U.S. banking and financial services industries and the broader U.S. and global economies. These new laws, regulations, and changes is expected to increase our FDIC insurance premiums and may also increase our costs of regulatory compliance and of doing business, and otherwise affect our operations. They may significantly affect the markets in which we do business, the markets for and value of our investments, and our ongoing operations, costs and profitability.

**Future governmental regulation and legislation could limit our growth.**

S&T is subject to extensive state and federal regulation, supervision and legislation that govern nearly every aspect of our operations. The regulations are primarily intended to protect depositors, customers, and the banking system as a whole and not for the protection of shareholders. Failure to comply with applicable regulations could lead to penalties and damage to our reputation. Furthermore, the regulatory environment is constantly undergoing change and the impact of changes to laws and regulations, the interpretation of such laws or regulations, or other actions by regulatory agencies could make regulatory compliance more difficult or expensive, and thus could affect S&T's ability to deliver or expand services, or it could diminish the value of S&T's business. The ramifications and uncertainties of the recent increase in government intervention in the U.S. financial system also could adversely affect S&T. See "Supervision and Regulation" for additional information.

**Current levels of market volatility are unprecedented.**

Dramatic declines in the U.S. housing market over the past year, with falling home prices and increasing foreclosures and unemployment, have resulted in significant write-downs of asset values by other financial institutions, including government-sponsored enterprises, as well as major commercial



**Item 1A. RISK FACTORS continued**

and investment banks. Many lenders and institutional investors have reduced, and in some cases, ceased providing funding to borrowers, including other financial institutions, reflecting concern about the stability of financial markets, generally, and the strength of counterparties, specifically. This market turmoil and tightening of credit has led to an increased level of commercial and consumer delinquencies for financial institutions, a lack of confidence in the financial sector, and increased volatility in the financial markets. The resulting economic pressure on consumers and lack of confidence in the financial markets may adversely affect S&T's business, financial condition, and results of operations. Specifically, the difficult market conditions may result in, among other things, deterioration in credit quality and/or a reduced demand for credit, which may have a resultant effect on S&T's loan portfolio and allowance for loan losses.

**Downturn in the local economies may adversely affect our business.**

S&T's business is concentrated in the western Pennsylvania area. As a result, its financial condition, results of operations and cash flows are subject to changes if there are changes in the economic conditions in this area. A prolonged period of economic recession or other adverse economic conditions in this area could have a negative impact on S&T. S&T can provide no assurance that conditions in its market area economies will not deteriorate further in the future and that such deterioration would not have a material adverse effect on S&T.

**The securities purchase agreement between S&T and the U.S. Treasury limits our ability to pay dividends on and repurchase our common stock.**

The securities purchase agreement between S&T and the U.S. Treasury provides that prior to the earlier of (i) January 16, 2012 and (ii) the date on which all of the shares of the Series A Preferred Stock have been redeemed by S&T or transferred by the U.S. Treasury to third parties, we may not, without the consent of the U.S. Treasury: (a) increase the cash dividend on our common stock or (b) subject to limited exceptions, redeem, repurchase or otherwise acquire shares of our common stock or preferred stock other than the Series A Preferred Stock. In addition, we are unable to pay any dividends on our common stock unless we are current in our dividend payments on the Series A Preferred Stock. These restrictions, together with the potentially dilutive impact of the Warrant described in the next risk factor, could have a negative effect on the value of our common stock. Moreover, holders of our common stock are entitled to receive dividends only when, as and if declared by our Board of Directors. Although we have historically paid cash dividends on our common stock, we are not required to do so and our Board of Directors could reduce or eliminate our common stock dividend in the future.

**The Series A Preferred Stock impacts net income available to our common stockholders and earnings per common share, and the Warrant we issued to the U.S. Treasury may be dilutive to holders of our common stock.**

The dividends declared on the Series A Preferred Stock will reduce the net income available to common stockholders and our earnings per common share. The Series A Preferred Stock will also receive preferential treatment in the event of liquidation, dissolution or winding up of S&T Bancorp. Additionally, the ownership interest of the existing holders of our common stock will be diluted to the extent the Warrant we issued to the U.S. Treasury in conjunction with the sale to the U.S. Treasury of the Series A Preferred Stock is exercised. The shares of common stock underlying the Warrant represent approximately 1.8% of the shares of our common stock outstanding as of February 9, 2009 (including the shares issuable upon exercise of the Warrant in total shares outstanding). Although the U.S. Treasury has agreed not to vote any of the shares of common stock it receives upon exercise of the Warrant, a transferee of any portion of the Warrant or of any shares of common stock acquired upon exercise of the Warrant is not bound by this restriction.



**Item 1A. RISK FACTORS continued**

**If S&T does not adjust to changes in the financial services industry, its financial performance may suffer.**

S&T's future financial performance will depend in part on its ability to adjust to the changes in the financial services industry that are expected as a result of the financial crisis. These adjustments may include expanding its scope of available financial services to its customers, and in adjusting products and services to meet current economic conditions and comply with new federal laws and regulations. In addition to other banks, competitors include security dealers, brokers, mortgage bankers, investment advisors, and finance and insurance companies. The current environment is, in part, a result of the overall decline in economic activity, the absence of liquidity in the markets, changes in regulation, changes in technology and product delivery systems, and continued consolidation among financial service providers.

**Interest rate movements impact the earnings of S&T.**

S&T is exposed to interest rate risk, through the operations of its banking subsidiary, since substantially all of S&T Bank's assets and liabilities are monetary in nature. Interest rate risk arises from market driven fluctuations in interest rates that affect cash flows, income, expense and value of financial instruments. S&T Bank's earnings, like that of most financial institutions, largely depend on net interest income, which is the difference between the interest income earned on interest-earning assets, such as loans and investments, and the interest expense paid on interest-bearing liabilities, such as deposits and borrowings. In an increasing interest rate environment, the cost of funds sometimes increases more rapidly than the interest earned on the loans and securities because the primary source of funds are deposits with generally shorter maturities than the maturities on loans and investment securities. This could cause the net interest rate spread to compress and negatively impact S&T Bank's profitability.

**S&T's business strategy includes growth plans through internal growth and acquisitions. Our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.**

S&T intends to continue pursuing a profitable growth strategy. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies in growth stages of development. We cannot assure you that we will be able to expand our market presence in our existing markets or successfully enter new markets or that any such expansion will not adversely affect our results of operations. Failure to manage our growth effectively could have a material adverse effect on our business, future prospects, financial condition or results of operations and could adversely affect our ability to successfully implement our business strategy. Also, if we grow more slowly than anticipated, our operating results could be materially adversely affected.

Our ability to grow successfully will depend on a variety of factors including the continued availability of desirable business opportunities, the competitive responses from other financial institutions in our market areas and our ability to manage our growth. There can be no assurance that growth opportunities will be available or that growth will be successfully managed.

**Item 1B. UNRESOLVED STAFF COMMENTS**



Edgar Filing: S&T BANCORP INC - Form 10-K

There were no unresolved comments received from the SEC regarding S&T's periodic or current reports within the last 180 days prior to December 31, 2008.

PAGE 14

**Item 2. PROPERTIES**

S&T operates 55 banking offices in Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Indiana, Jefferson, Westmoreland and surrounding counties in Pennsylvania.

**S&T owns land and banking offices at the following locations:**

|   |   |   |   |
|---|---|---|---|
| 133 Philadelphia Street Armagh, PA 15920    | 205 East Market Street Blairsville, PA 15717    | 111 Resort Plaza Drive Blairsville, PA 15717    | 456 Main Street Brockway, PA 15824                            |
| 256 Main Street Brookville, PA 15825        | 209 Allegheny Boulevard Brookville, PA 15825    | 100 South Chestnut Street Derry, PA 15627       | 410 Main Street Clarion, PA 16214                             |
| 650 Main Street Clarion, PA 16214           | 85 Greensburg Street Delmont, PA 15626          | 200 Patchway Road Duncansville, PA 16635        | 614 Liberty Boulevard DuBois, PA 15801                        |
| 196 Industrial Park Ebensburg, PA 15931     | 35 West Scribner Avenue DuBois, PA 15801        | 34 North Main Street Homer City, PA 15748       | 420 Pleasantview Drive & Armstrong Street Ford City, PA 16226 |
| 920 Fifth Avenue Ford City, PA 16226        | 701 East Pittsburgh Street Greensburg, PA 15601 | 225 Lucerne Road Lucernemines, PA 15754         | 2175 Route 286 South Indiana, PA 15701                        |
| 100 South Fourth Street Youngwood, PA 15697 | 501 Philadelphia Street Indiana, PA 15701       | 2190 Hulton Road Verona, PA 15147               | 4385 Old Wm. Penn Hwy Monroeville, PA 15146                   |
| 4251 Old Wm. Penn Hwy Murrysville, PA 15668 | 628 Broad Street New Bethlehem, PA 16242        | 539 West Mahoning Street Punxsutawney, PA 15767 | 12262 Frankstown Road Pittsburgh, PA 15235                    |
| 301 Unity Center Road Pittsburgh, PA 15239  | 7660 Saltsburg Road Pittsburgh, PA 15239        | 30 Towne Center Drive Leechburg, PA 15656       | 232 North Hampton Avenue Punxsutawney, PA 15767               |
| 418 Main Street Reynoldsville, PA 15851     | 602 Salt Street Saltsburg, PA 15681             | 800 Philadelphia Street Indiana, PA 15701       | 355 North Fifth Street Indiana, PA 15701                      |
| 9350 Lincoln Highway Irwin, PA 15642        | 4021 Route 130 Irwin, PA 15642                  |   |   |

**S&T leases land where S&T owns the banking offices and remote ATM buildings at the following locations:**

|                    |                                     |                                     |   |
|--------------------|-------------------------------------|-------------------------------------|---|
| 8th & Merle Street | 2320 Route 286 Pittsburgh, PA 15239 | 835 Hospital Road Indiana, PA 15701 | 1077 Freeport Road Pittsburgh, PA 15238 |
|--------------------|-------------------------------------|-------------------------------------|---|

Edgar Filing: S&T BANCORP INC - Form 10-K

Clarion, PA 16214

1107 Wayne Avenue Indiana, PA  
15701

1100 Logan Boulevard Altoona,  
PA 16602

229 Westmoreland Drive,  
Route 30

220 New Castle Road Butler,  
PA 16001

4580 Broadway Boulevard  
Monroeville, PA 15146

4548 Broadway Boulevard  
Monroeville, PA 15146

Greensburg, PA 15601

12550 Perry Highway Wexford,  
PA 15090

2003 Lincoln Way

White Oak, PA 15131

1100 Lowry Avenue Jeannette, PA  
15644

PAGE 15

**Item 2. PROPERTIES continued**

**S&T leases land and banking offices at the following locations:**

|  |  |   |  |
|--|--|---|--|
| 3884 Route 30 East Latrobe, PA<br>15650      | 6306 Forbes Avenue Pittsburgh,<br>PA 15217   | DuBois Mall<br><br>5522 Shaffer Road,<br><br>Suite 99<br><br>DuBois, PA 15801 | Coral Reef & Crooked Island<br>Roads<br><br>DuBois, PA 15801                           |
| 2388 Route 286<br><br>Holiday Park, PA 15239 | 324 North Fourth Street Indiana,<br>PA 15701 | Shadyside Village<br><br>820 South Aiken Avenue<br>Pittsburgh, PA 15232       | Two Gateway Center<br>603 Stanwix Street,<br><br>Suite 125<br><br>Pittsburgh, PA 15222 |
| 3100 Oakland Avenue Indiana, PA<br>15701     | 12 Hilltop Plaza Kittanning, PA<br>16201     | 309 Main Street<br><br>Irwin, PA 15642  | 2000 Penny Lane Jeannette, PA<br>15644   |
| 2001 Lincoln Way<br><br>White Oak, PA 15131  | 4589 Route 136 Greensburg, PA<br>15601       | 20 North Pennsylvania Avenue<br><br>Greensburg, PA 15601                      |  |

**Item 3. LEGAL PROCEEDINGS**

The nature of our business generates a certain amount of litigation involving matters arising in the ordinary course of business. However, in management's opinion, there are no proceedings pending to which S&T is a party or to which our property is subject, which, if determined adversely to S&T, would be material in relation to our shareholders' equity or financial condition. In addition, no material proceedings are pending nor are known to be threatened or contemplated against us by governmental authorities or other parties.

**Item 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

There were no matters during the fourth quarter of the fiscal year covered by this report that were submitted to a vote of our security holders through solicitation of proxies or otherwise.



---

**PART II**
**Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**
**STOCK PRICES AND DIVIDEND INFORMATION**

S&T's common stock is listed on the NASDAQ Global Select Market System (NASDAQ) under the symbol STBA. The range of sale prices for the years 2008 and 2007 is set forth in the table below and is based upon information obtained from NASDAQ. As of the close of business on January 31, 2009, there were 3,240 shareholders of record of S&T. Dividends paid by S&T are primarily provided from S&T Bank's dividends to S&T. The payment of dividends by S&T Bank to S&T is subject to the restrictions described in Note L to the Consolidated Financial Statements and Payment of Dividends on page 8. The cash dividends declared shown below represent the historical per share amounts for S&T Common Stock.

|                | Price Range of<br>Common Stock |          | Cash<br>Dividends<br>Declared |
|----------------|--------------------------------|----------|-------------------------------|
|                | Low                            | High     |                               |
| <b>2008</b>    |                                |          |                               |
| Fourth Quarter | \$ 25.37                       | \$ 38.22 | \$ 0.31                       |
| Third Quarter  | 25.00                          | 47.09    | 0.31                          |
| Second Quarter | 29.04                          | 35.58    | 0.31                          |
| First Quarter  | 25.78                          | 34.09    | 0.31                          |
| <b>2007</b>    |                                |          |                               |
| Fourth Quarter | \$ 27.22                       | \$ 34.58 | \$ 0.31                       |
| Third Quarter  | 29.78                          | 36.46    | 0.30                          |
| Second Quarter | 31.55                          | 33.97    | 0.30                          |
| First Quarter  | 31.90                          | 35.58    | 0.30                          |

**Item 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED SHAREHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES** continued

**FIVE-YEAR CUMULATIVE TOTAL RETURN**

The following chart compares the cumulative total shareholder return on S&T Common Stock with the cumulative total shareholder return of the NASDAQ Composite Index and NASDAQ Bank Index<sup>1</sup> assuming a \$100 investment in each on December 31, 2003.

|                               | 2003   | 2004   | 2005   | 2006   | 2007   | 2008   |
|-------------------------------|--------|--------|--------|--------|--------|--------|
| <b>STBA</b>                   | \$ 100 | \$ 131 | \$ 132 | \$ 128 | \$ 106 | \$ 142 |
| <b>Nasdaq Composite Index</b> | 100    | 109    | 111    | 123    | 136    | 82     |
| <b>Nasdaq Bank Index</b>      | 100    | 114    | 111    | 127    | 102    | 80     |

<sup>1</sup> The NASDAQ Bank Index contains securities of NASDAQ-listed companies classified according to the Industry Classification Benchmark as Banks. These companies include banks providing a broad range of financial services, including retail banking, loans and money transmissions.

The S&T Board of Directors authorized stock buyback programs in 2005 and 2006 of one million shares each, or approximately 4 percent of shares outstanding in each year. On June 18, 2007, S&T's Board of Directors authorized an additional buyback program of one million shares until June 30, 2008. During 2008, S&T's Board of Directors did not authorize any additional buyback programs. During 2008, there were no purchases of S&T common stock under the 2007 program and S&T reissued 2,751,749 shares to the former IBT shareholders and issued 330,092 shares through the exercise of employee stock options. During 2007, S&T repurchased 971,400 shares through these programs at an average cost of \$32.74 per share.

**Item 6. SELECTED FINANCIAL DATA**

| <b>Year Ended December 31:</b><br><i>(dollars in thousands, except per share data)</i> | <b>2008</b>      | <b>2007</b>      | <b>2006</b>      | <b>2005</b>      | <b>2004</b>      |
|--|------------------|------------------|------------------|------------------|------------------|
| <b>INCOME STATEMENTS</b>   |                  |                  |                  |                  |                  |
| Interest income  | \$ 216,118       | \$ 215,605       | \$ 204,702       | \$ 172,122       | \$ 148,638       |
| Interest expense   | 72,171           | 99,167           | 91,584           | 59,514           | 40,890           |
| Provision for loan losses  | 12,878           | 5,812            | 9,380            | 5,000            | 4,400            |
| Net interest income after provision for loan losses                                    | 131,069          | 110,626          | 103,738          | 107,608          | 103,348          |
| Noninterest income   | 37,452           | 40,605           | 40,390           | 37,386           | 34,401           |
| Noninterest expense  | 83,801           | 73,460           | 69,279           | 62,464           | 60,390           |
| <b>Income before taxes</b>   | <b>84,720</b>    | <b>77,771</b>    | <b>74,849</b>    | <b>82,530</b>    | <b>77,359</b>    |
| Applicable income taxes  | 24,517           | 21,627           | 21,513           | 24,287           | 23,001           |
| <b>Net income</b>  | <b>\$ 60,203</b> | <b>\$ 56,144</b> | <b>\$ 53,336</b> | <b>\$ 58,243</b> | <b>\$ 54,358</b> |
| <b>PER SHARE DATA</b>  |                  |                  |                  |                  |                  |
| Net income Basic   | \$ 2.30          | \$ 2.27          | \$ 2.07          | \$ 2.21          | \$ 2.05          |
| Net income Diluted   | 2.28             | 2.26             | 2.06             | 2.18             | 2.03             |
| Dividends declared   | 1.24             | 1.21             | 1.17             | 1.13             | 1.07             |
| Book Value   | 16.24            | 13.75            | 13.37            | 13.41            | 13.12            |

**SELECTED FINANCIAL DATA****BALANCE SHEET TOTALS (PERIOD END):**

| <b>Year Ended December 31:</b><br><i>(dollars in thousands)</i>         | <b>2008</b>  | <b>2007</b>  | <b>2006</b>  | <b>2005</b>  | <b>2004</b>  |
|---|--------------|--------------|--------------|--------------|--------------|
| Total assets  | \$ 4,438,368 | \$ 3,407,621 | \$ 3,338,543 | \$ 3,194,979 | \$ 2,989,034 |
| Securities available for sale   | 452,713      | 358,822      | 432,045      | 481,257      | 503,218      |
| Other investments   | 23,542       | 13,833       | 10,562       | 13,318       | 14,953       |
| Net loans   | 3,526,027    | 2,762,594    | 2,633,071    | 2,454,934    | 2,253,089    |
| Total deposits  | 3,228,416    | 2,621,825    | 2,565,306    | 2,418,884    | 2,176,263    |
| Securities sold under repurchase agreements and federal funds purchased | 113,419      | 100,258      | 133,021      | 137,829      | 98,384       |
| Short-term borrowings   | 308,475      | 80,000       | 55,000       | 150,000      | 225,000      |
| Long-term borrowings  | 180,331      | 201,021      | 171,941      | 83,776       | 86,325       |
| Junior subordinated debt securities                                     | 90,619       | 25,000       | 25,000       |              |              |
| Total shareholders equity   | 448,694      | 337,560      | 339,051      | 352,421      | 349,129      |

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS****OVERVIEW**



## Edgar Filing: S&T BANCORP INC - Form 10-K

S&T is a financial holding company with its headquarters located in Indiana, Pennsylvania with assets of approximately \$4.4 billion at December 31, 2008. S&T provides a full range of financial services through a branch network of 55 offices located in Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Indiana, Jefferson and Westmoreland counties of Pennsylvania. S&T provides full service retail and commercial banking products as well as cash management services; insurance;

PAGE 19

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

estate planning and administration; employee benefit investment management and administration; corporate services; and other fiduciary services. S&T earns revenue primarily from interest on loans, security investments and fees charged for financial services provided to our customers. Offsetting these revenues are the cost of deposits and other funding sources, provision for loan losses as well as other operating costs such as: salaries and employee benefits, occupancy, data processing expenses and tax expense. Balance sheet growth in 2008 was primarily a result of \$752.0 million acquired in the IBT acquisition, a \$253.0 million or 12 percent organic increase in commercial lending activities, a \$27.6 million or 7 percent organic increase in consumer and residential mortgage loans, with funding for that growth provided primarily by a \$286.6 million or 71 percent increase in borrowings and a \$33.0 million or 1 percent organic increase in deposits. S&T's strategic plan to deliver profitable growth to our shareholders includes: increasing loans and core deposits with sufficient interest rate spreads, controlling loan delinquency and loan losses, controlling operating expenses and expanding the business through new de novo branching, mergers and acquisitions, introduction of new products and services, and expansion of our products and services provided to our existing customers.

On June 6, 2008, S&T completed its acquisition of IBT, pursuant to an Agreement and Plan of Merger, by and between, S&T and IBT, dated December 16, 2007 (the Merger Agreement). Pursuant to the terms of the Merger Agreement, which was approved by the shareholders of IBT on May 13, 2008, IBT was merged with and into S&T, with S&T being the surviving corporation (the Merger). In connection with the Merger, IBT shareholders received for each share of IBT common stock they held, at their election, either \$31.00 in cash or 0.93 of a share of S&T common stock. IBT shareholders could elect to receive all cash, all S&T common stock, or a combination of cash and S&T common stock for their shares of IBT common stock. Directors, officers and employees had their stock options cancelled for a cash payment equal to the difference between \$31.00 and the exercise price per share for each such stock option, which IBT paid immediately prior to the merger. S&T issued a total of 2,751,749 shares of S&T common stock at a recorded fair value of \$91.7 million and paid a total of \$75.1 million in cash to the former IBT shareholders. The acquisition significantly expanded S&T's market share in the growing Allegheny and Westmoreland County markets in western Pennsylvania. The acquisition was accounted for under the purchase method, and all transactions of IBT since the acquisition date are included in S&T's consolidated financial statements.

On January 16, 2009, S&T completed a \$108,676,000 capital raise as a participant in the U.S. Treasury Program. In conjunction with S&T's participation in the Capital Purchase Program, S&T issued to the U.S. Treasury 108,676 shares of S&T's Series A Preferred Stock, having a liquidation amount per share equal to \$1,000 per share, for a total price of \$108,676,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. S&T may not redeem the Series A Preferred Stock during the first three years except with the proceeds from a qualified equity offering. After three years, S&T may, at its option, redeem the Series A Preferred Stock at par value plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. Prior to January 16, 2012, unless S&T has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to a third party, the consent of the U.S. Treasury will be required for S&T to increase its common stock dividend or repurchase its common stock or other equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances. In addition, the Series A Preferred Stock issuance includes certain restrictions on executive compensation that could limit the tax deductibility of compensation S&T pays to executive management.

As part of its purchase of the Series A Preferred Stock, the U.S. Treasury received a Warrant to purchase 517,012 shares of S&T's common stock at an initial per share exercise price of \$31.53. The Warrant provides for the adjustment of the exercise price and the number of shares of S&T's common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

or distributions of securities or other assets to holders of S&T's common stock, and upon certain issuances of S&T's common stock at or below a specified price relative to the initial exercise price. The Warrant expires ten years from the issuance date. If, on or prior to December 31, 2009, S&T receives aggregate gross cash proceeds of not less than \$108,676,000 from qualified equity offerings announced after October 13, 2008, the number of shares of common stock issuable pursuant to the U.S. Treasury's exercise of the Warrant will be reduced by one-half of the original number of shares. In addition, the U.S. Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

There are many uncertainties regarding the economy as S&T enters 2009. S&T continually strives to be well positioned for changes in both the economy and interest rates, regardless of the timing or direction of these changes. Management continually assesses our balance sheet, capital, liquidity and operation infrastructures in order to be positioned to take advantage of internal or acquisition growth opportunities.

There are many factors that could influence our results, both positively and negatively, in 2009. Because the majority of our revenue comes from net interest income, internally generated loan and deposit growth and the mix of that growth are major factors on our operations and financial condition. S&T has directed a fair amount of focus and resources in planning for 2009 to improve our generation and retention of low cost core deposits. On the other hand, a slowing economy could cause deterioration in the asset quality measurements. S&T recognizes that our shift to a greater dependence on commercial loans in recent years exposes us to larger credit risks and greater swings in nonperforming loans and loan charge-offs when problems do occur.

**FINANCIAL CONDITION**

Average earning assets increased by \$533.9 million in 2008 primarily as a result of \$427.3 million acquired in the IBT acquisition as well as organic growth in commercial lending, consumer and residential mortgage activities. During 2008, average loan balances increased by \$499.0 million, and average securities, other investments and federal funds sold increased \$34.9 million. The funding for this loan growth was primarily provided by a \$303.5 million increase in average deposits, \$246.8 million increase in average borrowings and an increase of \$76.9 million in average earnings retained.

| Loans<br>(dollars in millions)      | 2008                       |  | 2007                       |  |
|-------------------------------------|----------------------------|--|----------------------------|--|
|                                     | Average<br>Loan<br>Balance | Average<br>Loan<br>Balance<br>Percentage | Average<br>Loan<br>Balance | Average<br>Loan<br>Balance<br>Percentage |
| Commercial, mortgage and industrial | \$ 2,393.5                 | 74%                                      | \$ 2,064.6                 | 75%                                      |
| Residential real estate             | 757.8                      | 23%                                      | 592.4                      | 22%                                      |
| Consumer                            | 79.5                       | 3%                                       | 74.8                       | 3%                                       |
| <b>Total</b>                        | <b>\$ 3,230.8</b>          | <b>100%</b>                              | <b>\$ 2,731.8</b>          | <b>100%</b>                              |

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued****LENDING ACTIVITY**

Average loans for the year ended December 31, 2008 were \$3.2 billion, a \$499.0 million or 18 percent increase from the year ended December 31, 2007. The increase in average loans for 2007 compared to the year ended 2006 was \$143.6 million or 6 percent. Changes in the composition of the average loan portfolio during 2008 included increases of \$328.9 million in commercial loans, \$165.4 million in residential mortgage loans and \$4.7 million in consumer loans. S&T acquired \$278.5 million of average loans with the IBT acquisition. The composition of the acquired average loan portfolio included \$125.8 million of commercial real estate loans, \$26.7 million of commercial and industrial loans, \$119.2 million of residential mortgages and home equity loans and \$6.8 million of consumer loans. Changes in the composition of the average loan portfolio during 2007 included increases of \$90.6 million in commercial loans and \$47.6 million in residential mortgage and \$5.1 million in consumer loans. Total loans at December 31, 2008 increased \$771.8 million from December 31, 2007. S&T acquired \$491.3 million of loans with the IBT acquisition. The composition of the acquired loan portfolio included \$221.4 million of commercial real estate loans, \$46.9 million of commercial and industrial loans, \$209.8 million of residential mortgages and home equity loans and \$13.2 million of consumer loans.

Average real estate construction and commercial loans, including commercial and industrial, comprised 74 and 75 percent of the loan portfolio in 2008 and 2007, respectively. Commercial loans continued to be an area of strategic growth during 2008 and 2007. Although commercial loans can have a relatively higher risk profile, management believes these risks are mitigated through active portfolio management, underwriting and continuous review. At December 31, 2008, variable-rate commercial loans were 49 percent of the commercial loan portfolio as compared to 48 percent at December 31, 2007.

Average residential mortgage loans comprised 23 percent of the loan portfolio in 2008 and 22 percent in 2007. Residential mortgage lending continued to be a strategic focus during 2008 through a centralized mortgage origination department, ongoing product redesign, secondary market activities and the utilization of commission compensated originators. Management believes the downturn in the local residential real estate market and the impact of declining values on the real estate loan portfolio will be mitigated because of S&T's conservative mortgage lending policies for portfolio loans, which generally require a maximum term of 20 years for fixed-rate mortgages. Balloon payment mortgages are also offered in the portfolio. The maximum balloon term is 15 years with a maximum amortization term of 30 years. The maximum amortization term for balloon mortgages with terms of 10 years or less than 40 years. Private mortgage insurance is generally required for loans with less than a 20 percent down payment. Combo mortgage loans consisting of a S&T residential first mortgage and home equity second mortgage are also available to credit worthy borrowers. Adjustable-rate mortgages are no longer offered, but comprised 9 percent of the residential mortgage portfolio in 2008 and 10 percent in 2007. Home equity loans increased \$144.0 million during 2008 and \$24.5 million in 2007 and totaled \$438.4 million at December 31, 2008 and \$294.4 million at December 31, 2007. The increase in home equity loans is primarily attributable to successful marketing programs during 2008 and 2007 and \$116.8 million acquired in the IBT acquisition.

S&T periodically designates specific loan originations, generally longer-term, lower-yielding 1-4 family mortgages as held for sale and sells them to Fannie Mae. The intent of these sales is to mitigate interest-rate risk associated with holding long-term residential mortgages in the loan portfolio, generate fee revenue from servicing, and maintain the primary customer relationship. During 2008, S&T sold \$17.4 million of 1-4 family mortgage loans to Fannie Mae and currently services \$172.6 million of secondary market mortgage loans. Fees and losses from mortgage servicing activities were \$0.3 million in 2008 and fees and gains were \$0.6 million in 2007. Management intends to continue to

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

sell longer-term loans to Fannie Mae in the future on a selective basis, especially during periods of lower interest rates.

Average consumer loans comprised 3 percent of the loan portfolio in 2008 and 2007. Consumer loan increases during 2008 were primarily the result of successful marketing programs during 2008 and \$13.2 million acquired with the IBT acquisition. The balance of consumer loans at December 31, 2008 was \$84.1 million compared to \$74.8 million at December 31, 2007.

Loan underwriting standards for S&T are established by a formal policy and are subject to the periodic review and approval by our Board of Directors.

Rates and terms for commercial real estate, equipment loans and commercial lines of credit normally are negotiated, subject to such variables as financial condition of the borrower, economic conditions, marketability of collateral, credit history of the borrower and future cash flows. The loan to value policy guidelines for commercial real estate loans is generally 65 - 80 percent.

The loan to value policy guidelines for residential, first lien, mortgage loans is 80 percent. Higher loan to value loans may be approved with the appropriate private mortgage insurance coverage. Second lien positions are sometimes assumed with home equity loans, but normally only to the extent that the combined credit exposure for both first and second liens does not exceed 100 percent of the fair market value of the mortgage property.

S&T offers a variety of unsecured and secured consumer loan and credit card products. Loan to value policy guidelines for direct loans are 90 - 100 percent of invoice for new automobiles and 80 - 90 percent of National Automobile Dealer Association (NADA) value for used automobiles.

The following table shows S&T's loan distribution at the end of each of the last five years:

|                                     | December 31         |                     |                     |                     |                     |
|-------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|                                     | 2008                | 2007                | 2006                | 2005                | 2004                |
| <i>(dollars in thousands)</i>       |                     |                     |                     |                     |                     |
| <b>Domestic Loans:</b>              |                     |                     |                     |                     |                     |
| Commercial, mortgage and industrial | \$ 2,262,743        | \$ 1,781,076        | \$ 1,677,173        | \$ 1,566,331        | \$ 1,456,331        |
| Real estate - construction          | 374,925             | 329,875             | 352,482             | 339,179             | 274,783             |
| Residential real estate             | 846,983             | 611,149             | 563,496             | 517,780             | 487,046             |
| Consumer                            | 84,065              | 74,839              | 73,140              | 68,216              | 69,191              |
| <b>TOTAL LOANS</b>                  | <b>\$ 3,568,716</b> | <b>\$ 2,796,939</b> | <b>\$ 2,666,291</b> | <b>\$ 2,491,506</b> | <b>\$ 2,287,351</b> |

The following table shows the maturity of loans (excluding residential mortgages of 1-4 family residences and consumer loans) outstanding as of December 31, 2008. Also provided are the amounts due after one year classified according to the sensitivity to changes in interest rates.

|                                     | Maturing              |  |                     |                     |
|-------------------------------------|-----------------------|--|---------------------|---------------------|
|                                     | Within<br>One<br>Year | After One<br>But<br>Within<br>Five Years | After Five<br>Years | Total               |
| <i>(dollars in thousands)</i>       |                       |  |                     |                     |
| Commercial, mortgage and industrial | \$ 567,090            | \$ 700,210                               | \$ 995,443          | \$ 2,262,743        |
| Real estate - construction          | 130,725               | 139,689                                  | 104,511             | 374,925             |
| <b>TOTAL</b>                        | <b>\$ 697,815</b>     | <b>\$ 839,899</b>                        | <b>\$ 1,099,954</b> | <b>\$ 2,637,668</b> |

Edgar Filing: S&T BANCORP INC - Form 10-K

|                         |                   |                     |
|-------------------------|-------------------|---------------------|
| Fixed interest rates    | \$ 300,155        | \$ 189,125          |
| Variable interest rates | 539,744           | 910,829             |
| <b>TOTAL</b>            | <b>\$ 839,899</b> | <b>\$ 1,099,954</b> |

PAGE 23

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued****SECURITIES ACTIVITY**

Average securities and other investments increased \$35.5 million in 2008 and decreased \$64.6 million in 2007. S&T acquired \$147.3 million of average securities with the IBT acquisition. S&T restructured the acquired bond portfolio resulting in the sale of \$130.6 million from the acquired portfolio as well as \$125.3 million of matured securities that were not replaced during the year. The components of the 2008 increase included \$26.4 million of mortgage-backed securities of U.S. government corporations and agencies, \$25.1 million of states and political subdivisions and \$8.6 million in other investments, offset by decreases of \$17.2 million in marketable equity securities, \$7.0 million in U.S. government agency securities, \$0.3 million in treasury securities and \$0.1 million of corporate securities. Average other investments increased \$8.6 million in 2008 as compared to the 2007 full year average and are comprised of Federal Home Loan Bank ( FHLB ) capital stock that is a membership and borrowing requirement and is recorded at historical cost. The amount of S&T's investment in FHLB capital stock depends upon S&T's borrowing availability and level from the FHLB. At December 31, 2008, S&T had \$23.5 million of FHLB capital stock. S&T was recently notified by the FHLB that they have suspended the payment of dividends and the repurchase of excess capital stock until further notice. The decision was made after analysis and consideration of certain negative market trends that impact the FHLB's financial condition. The components of the 2007 decrease included \$34.7 million in U.S. government agency securities, \$14.4 million in marketable equity securities, \$9.0 million of mortgage-backed securities of U.S. government corporations and agencies, \$3.3 million of corporate securities and \$2.5 million of states and political subdivisions and \$0.2 million in treasury securities. Average other investments decreased \$0.5 million in 2007 as compared to the 2006 full year average and are comprised of FHLB capital stock.

The equity securities portfolio is primarily comprised of bank holding companies. At December 31, 2008, the equity securities portfolio had a total market value of \$14.9 million and net unrealized loss of \$3.6 million. The equity securities portfolio consists primarily of securities traded on the various stock markets and is subject to changes in market value.

S&T's policy for security classification includes U.S. treasury securities, U.S. government corporations and agencies, mortgage-backed securities of U.S. government corporations and agencies, collateralized mortgage obligations, states and political subdivisions, corporate securities, marketable equity securities and other securities as available for sale. On a quarterly basis, management evaluates the securities portfolios for other-than-temporary declines in market value in accordance with FASB Staff Position ( FSP ) 115-1 and Financial Accounting Standards Board ( FASB ) Statement No. 124-1, *The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments*. During 2008, there were \$4.3 million of realized losses taken for other-than-temporary impairments on seven bank equity securities. The performance of the equities and debt securities markets could generate further impairment in future periods. At December 31, 2008, net unrealized gains on securities classified as available for sale, including equity securities, were approximately \$3.3 million as compared to \$8.4 million at December 31, 2007. S&T has the intent and ability to hold debt securities until maturity or until market value recovers above cost, and has the intent and ability to hold equity securities until market value recovers above cost.

S&T invests in various securities in order to provide a source of liquidity, increase net interest income and, as a tool of the S&T Asset Liability Committee ( ALCO ), to quickly reposition the balance sheet for interest rate risk purposes. Securities are subject to similar interest rate and credit risks as loans. In addition, by their nature, securities classified as available for sale are also subject to market value risks that could negatively affect the level of liquidity available to S&T, as well as equity.

Risks associated with various securities portfolios are managed and monitored by investment policies annually approved by the S&T Board of Directors, and administered through ALCO and the Treasury function of S&T Bank.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

The following table sets forth the carrying amount of securities at the dates indicated:

|  | December 31       |                   |                   |
|--|-------------------|-------------------|-------------------|
|  | 2008              | 2007              | 2006              |
| <i>(dollars in thousands)</i>  |                   |                   |                   |
| <b>Available for Sale</b>  |                   |                   |                   |
| Marketable equity securities   | \$ 14,918         | \$ 41,311         | \$ 55,349         |
| Obligations of U.S. government corporations and agencies                         | 169,251           | 145,322           | 180,003           |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 63,900            | 58,996            | 60,090            |
| Mortgage-backed securities of U.S. government corporations and agencies          | 78,952            | 27,572            | 31,793            |
| Obligations of states and political subdivisions                                 | 122,478           | 81,089            | 81,672            |
| Other securities   | 3,214             | 4,532             | 23,138            |
| <b>TOTAL</b>   | <b>\$ 452,713</b> | <b>\$ 358,822</b> | <b>\$ 432,045</b> |

The following table sets forth the maturities of securities at December 31, 2008, and the weighted average yields of such securities. Tax-equivalent adjustments (using a 35 percent federal income tax rate) for 2008 have been made in calculating yields on obligations of states and political subdivisions.

|  | Within<br>One Year |              | After One But<br>Within Five<br>Years |              | Maturing<br>After Five But<br>Within Ten<br>Years |              | After<br>Ten Years |              | No<br>Fixed<br>Maturity |                  |
|--|--------------------|--------------|---------------------------------------|--------------|---|--------------|--------------------|--------------|-------------------------|------------------|
|  | Amount             | Yield        | Amount                                | Yield        | Amount  | Yield        | Amount             | Yield        | Amount                  |                  |
| <i>(dollars in thousands)</i>  |                    |              |                                       |              |   |              |                    |              |                         |                  |
| <b>Available for Sale</b>  |                    |              |                                       |              |   |              |                    |              |                         |                  |
| Marketable equity securities   | \$                 |              | \$                                    |              | \$  |              | \$                 |              |                         | \$ 14,918        |
| Obligations of U.S. government corporations and agencies                         | 51,003             | 4.01%        | 113,176                               | 4.01%        | 5,072   | 3.59%        |                    |              |                         |                  |
| Collateralized mortgage obligations of U.S. government corporations and agencies |                    |              |                                       |              | 35,038  | 4.80%        | 28,862             | 5.56%        |                         |                  |
| Mortgage-backed securities of U.S. government corporations and agencies          | 51                 | 6.20%        | 11,262                                | 4.12%        | 24,045  | 4.52%        | 43,594             | 5.83%        |                         |                  |
| Obligations of states and political subdivisions                                 | 16,318             | 4.32%        | 48,959                                | 4.71%        | 16,069  | 5.08%        | 41,132             | 5.44%        |                         |                  |
| Other securities   | 25                 | 6.50%        |                                       |              |   |              |                    |              |                         | 3,189            |
| <b>TOTAL</b>   | <b>\$ 67,397</b>   |              | <b>\$ 173,397</b>                     |              | <b>\$ 80,224</b>                                  |              | <b>\$ 113,588</b>  |              |                         | <b>\$ 18,107</b> |
| <b>Weighted Average Rate</b>   |                    | <b>4.09%</b> |                                       | <b>4.21%</b> |   | <b>4.70%</b> |                    | <b>5.62%</b> |                         |                  |



---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

**NONINTEREST EARNING ASSETS**

Average noninterest earning assets increased \$101.0 million in 2008 and \$13.4 million in 2007. The 2008 increase was primarily attributable to goodwill and other intangibles recorded in the merger with IBT, as well as increases in cash and due from banks, bank owned life insurance acquired in the IBT acquisition and higher accrued interest receivable on a higher earning asset balance. The 2007 increase of \$13.4 million was primarily attributable to increases in premises and equipment due to the addition of three new branches and administrative facilities, increases in accrued interest receivable on a higher earning asset balance and three new low income housing tax credit projects during 2007.

**ALLOWANCE FOR LOAN LOSSES**

The balance in the allowance for loan losses increased to \$42.7 million or 1.20 percent of total loans at December 31, 2008 as compared to \$34.3 million or 1.23 percent of total loans at December 31, 2007. The increase in the allowance for loan losses is consistent with the growth of internally generated loans and \$5.4 million of allowance for loan losses associated with the IBT acquisition. During 2008, the allowance for loan losses also increased as a result of the establishment of \$7.1 million of specific reserves on four commercial real estate loan credits, offset by the resolution of three commercial loan credits. The allowance for lending-related commitments is computed using a methodology similar to that used to determine the allowance for loan losses. Amounts are added to the allowance for lending-related commitments through a charge to current earnings through noninterest expense. The balance in the allowance for lending-related commitments increased to \$1.3 million at December 31, 2008 as compared to \$0.9 million at December 31, 2007. The increase is primarily due to one troubled commercial letter of credit totaling \$0.6 million. The allowance for lending-related commitments is included in other liabilities.

Problem loans are identified and continually monitored through detailed reviews of specific commercial loans, and the analysis of delinquency and charge-off levels of consumer loan portfolios. Management evaluates the degree of loss exposure for loans on a continuous basis through a formal allowance for loan loss policy as administered by S&T Bank's Loan Administration Department and various management and director committees. Updates are presented to the S&T Board of Directors as to the status of loan quality. Charged-off and recovered loan amounts are applied to the allowance for loan losses. The allowance for loan losses is increased through a charge to current earnings through the provision for loan losses, based upon management's assessment of the adequacy of the allowance for loan losses. A quantitative analysis is utilized to support the adequacy of the allowance for loan losses. This analysis includes a review of the historical charge-off rates for all loan categories as well as fluctuations and trends in various risk factors that have occurred within the portfolios economic life cycle. The analysis includes assessment of qualitative factors such as credit trends, unemployment trends, vacancy trends, loan growth and the degree of variable interest rate risk. Should any of the factors considered by management in evaluating the adequacy of the allowance for loan losses change, S&T's estimate of loan losses could also change.

Significant to this analysis and assessment is the loan portfolio composition of a higher mix of commercial loans. These loans are generally larger in size and, due to the continuing growth, many are not seasoned and may be more vulnerable to an economic slowdown. Management relies on its risk rating process to assess potential weaknesses within specific credits. Current risk factors, trends in risk ratings and historical charge-off experiences are considered in the determination of the allowance for loan losses. During 2008, the risk rating profile of the portfolio was primarily impacted by eight commercial loan relationships, of which three were resolved during 2008.

The first commercial loan relationship was with a construction company with residual loan exposure of \$3.7 million. The bank negotiated a settlement resulting in a recovery of \$0.8 million. In

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

the third quarter of 2007, S&T recorded a charge-off of \$7.2 million for this loan relationship. Concurrent with the settlement, S&T released a specific reserve of \$2.0 million, which had been established in the second quarter of 2007. The second relationship is with a sales and service company with loan exposure of \$3.6 million. S&T negotiated a settlement resulting in a \$1.1 million charge-off. This was partially offset with the release of a specific reserve of \$0.9 million, which had been established in the first quarter of 2008. The third commercial loan relationship was with an internet marketing company totaling \$1.2 million that was placed on nonperforming status and a specific reserve of \$1.2 million was allocated to this commercial loan relationship during the second quarter of 2008 and resolved during the fourth quarter of 2008. The fourth relationship is with apartment rental complexes in western Pennsylvania with residual loan exposure of \$15.4 million, and a specific reserve of \$2.6 million has been allocated to this relationship during the third quarter of 2008. The fifth relationship is a condominium project with a residual loan exposure of \$8.8 million. A specific reserve of \$2.1 million has been established for this relationship and was placed into nonperforming status during the third quarter of 2008. The sixth relationship is within the food services industry with residual loan exposure of \$1.9 million, and a specific reserve of \$1.4 million has been allocated to this relationship and was placed into nonperforming status during the third quarter of 2008. The seventh relationship is an office project with residual loan exposure of \$2.4 million, and a specific reserve of \$1.1 million has been allocated to this relationship in the fourth quarter of 2008. The eighth relationship is with a commercial real estate customer with loans outstanding of \$6.7 million. S&T management discovered that this customer was misappropriating construction funds and an investigation was conducted to determine the current collateral position. As a result of the investigation, S&T recognized a \$4.6 million charge-off in the fourth quarter of 2008. The residual amount of \$2.1 million is classified as nonperforming and we believe is adequately collateralized. Management believes these commercial relationships have been adequately reserved as determined by the quarterly impairment analysis and risk-rating process performed by the Loan Administration Department.

The allowance for loan losses is established based on management's assessment of the factors noted above along with the growth in the loan portfolio. The \$5.1 million IBT acquired allowance for loan losses reflects a lower risk weighting due to a heavier concentration of consumer loans in the acquired portfolio as compared to the S&T portfolio. The additions to the allowance for loan losses charged to operating expense has maintained the allowance as a percent of loans at the following levels at the end of each year presented below:

|             | <b>Year Ended December 31</b> |             |             |             |
|-------------|-------------------------------|-------------|-------------|-------------|
| <b>2008</b> | <b>2007</b>                   | <b>2006</b> | <b>2005</b> | <b>2004</b> |
| 1.20%       | 1.23%                         | 1.25%       | 1.47%       | 1.50%       |

We have considered impaired loans in our determination of the allowance for loan losses. The allowance for loan losses for all impaired loans was \$7,115,000 and \$2,919,000 at December 31, 2008 and 2007, respectively.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

This table summarizes our loan loss experience for each of the five years presented below:

|   | Year Ended December 31 |                  |                  |                  |                  |
|---|------------------------|------------------|------------------|------------------|------------------|
|   | 2008                   | 2007             | 2006             | 2005             | 2004             |
| <i>(dollars in thousands)</i>                         |                        |                  |                  |                  |                  |
| <b>Balance at January 1:</b>                          | <b>\$ 34,345</b>       | <b>\$ 33,220</b> | <b>\$ 36,572</b> | <b>\$ 34,262</b> | <b>\$ 31,478</b> |
| <b>Charge-offs:</b>                                   |                        |                  |                  |                  |                  |
| Commercial, mortgage and industrial                   | (5,943)                | (5,648)          | (12,575)         | (2,260)          | (5,616)          |
| Residential real estate                               | (5,086)                | (515)            | (394)            | (529)            | (484)            |
| Consumer  | (1,141)                | (917)            | (1,069)          | (1,140)          | (1,075)          |
| Total   | (12,170)               | (7,080)          | (14,038)         | (3,929)          | (7,175)          |
| <b>Recoveries:</b>                                    |                        |                  |                  |                  |                  |
| Commercial, mortgage and industrial                   | 1,774                  | 1,640            | 640              | 1,699            | 4,835            |
| Residential real estate                               | 157                    | 256              | 201              | 235              | 408              |
| Consumer  | 285                    | 497              | 465              | 274              | 316              |
| Total   | 2,216                  | 2,393            | 1,306            | 2,208            | 5,559            |
| <b>Net charge-offs</b>                                | <b>(9,954)</b>         | <b>(4,687)</b>   | <b>(12,732)</b>  | <b>(1,721)</b>   | <b>(1,616)</b>   |
| Provision for loan losses                             | 12,878                 | 5,812            | 9,380            | 5,000            | 4,400            |
| Acquired loan loss reserve                            | 5,420                  |                  |                  |                  |                  |
| Allowance for lending-related commitments             |                        |                  |                  | (969)            |                  |
| <b>Balance at December 31:</b>                        | <b>\$ 42,689</b>       | <b>\$ 34,345</b> | <b>\$ 33,220</b> | <b>\$ 36,572</b> | <b>\$ 34,262</b> |
| Ratio of net charge-offs to average loans outstanding | <b>0.31%</b>           | <b>0.17%</b>     | <b>0.49%</b>     | <b>0.07%</b>     | <b>0.07%</b>     |

This table shows allocation of the allowance for loan losses as of the end of each of the last five years:

|                                     | 2008             |   | 2007             |   | December 31<br>2006 |   | 2005             |   | 2004             |   |
|-------------------------------------|------------------|---|------------------|---|---------------------|---|------------------|---|------------------|---|
|                                     | Amount           | Percent<br>of Loans<br>in Each<br>Category<br>to Total<br>Loans | Amount           | Percent<br>of Loans<br>in Each<br>Category<br>to Total<br>Loans | Amount              | Percent<br>of Loans<br>in Each<br>Category<br>to Total<br>Loans | Amount           | Percent<br>of Loans<br>in Each<br>Category<br>to Total<br>Loans | Amount           | Percent<br>of Loans<br>in Each<br>Category<br>to Total<br>Loans |
| <i>(dollars in thousands)</i>       |                  |   |                  |   |                     |   |                  |   |                  |   |
| Commercial, mortgage and industrial | \$ 38,951        | 64%   | \$ 31,274        | 64%   | \$ 28,540           | 63%   | \$ 32,053        | 63%   | \$ 29,594        | 64%   |
| Real estate-construction            | 73               | 10%   | 51               | 11%   | 379                 | 13%   | 532              | 14%   | 852              | 12%   |
| Residential real estate             | 660              | 24%   | 543              | 22%   | 536                 | 21%   | 613              | 21%   | 585              | 21%   |
| Consumer                            | 3,005            | 2%  | 2,477            | 3%  | 3,765               | 3%  | 3,374            | 2%  | 3,231            | 3%  |
| <b>TOTAL</b>                        | <b>\$ 42,689</b> | <b>100%</b>   | <b>\$ 34,345</b> | <b>100%</b>   | <b>\$ 33,220</b>    | <b>100%</b>   | <b>\$ 36,572</b> | <b>100%</b>   | <b>\$ 34,262</b> | <b>100%</b>   |

## Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### continued

Net loan charge-offs totaled \$10.0 million in 2008 and \$4.7 million in 2007. Net loan charge-offs during 2008 were primarily impacted by a \$1.1 million charge-off on a loan with the aforementioned sales and service company in the second quarter of 2008, a \$0.9 million charge-off on a construction company loan during the third quarter of 2008 and a \$4.6 million charge-off in the fourth quarter of 2008 related to the commercial customer that was misappropriating construction funds. These charge-offs during 2008 were offset by a \$0.8 million recovery on the aforementioned construction company loan. The most significant charge-offs for 2007 were \$1.6 million for a construction servicing company, an additional charge-off of \$1.2 million related to a workers compensation letter of credit draw for a heavy construction company and a \$0.9 million commercial loan relationship for a security distribution and installation company.

The balance of nonperforming loans, which included loans past due 90 days or more, at December 31, 2008 was \$42.5 million or 1.19 percent of total loans. This compares to nonperforming loans of \$16.8 million or 0.60 percent of total loans at December 31, 2007. Nonperforming assets totaled \$43.6 million or 0.98 percent of total assets at December 31, 2008 and \$17.3 million or 0.51 percent of total assets at December 31, 2007. There are no loans 90 days past due and still accruing interest. The increase of \$25.7 million in nonperforming loans in 2008 as compared to 2007 was considered within the assessment of qualitative factors in the determination of the allowance for loan losses.

The most significant credits in nonperforming status at December 31, 2008 were an \$8.8 million condominium project, a \$7.8 million strip mall project, a \$3.5 million mixed use office and industrial project, a \$3.0 million retail strip mall, a \$2.4 million office project, \$1.8 million within the food services industry and \$2.1 million with the commercial real estate customer that was misappropriating construction funds.

The provision for loans losses was \$12.9 million for 2008, as compared to \$5.8 million for 2007. The provision was the result of management's detailed analysis of the adequacy of the allowance for loan losses and is consistent with commercial loan growth, loan charge-off levels and the level of specific reserves established for impaired commercial loan relationships, offset by the resolution of the three aforementioned commercial loan relationships.

The following table summarizes our nonaccrual and past due loans:

|   | December 31 |           |           |           |          |
|---|-------------|-----------|-----------|-----------|----------|
|   | 2008        | 2007      | 2006      | 2005      | 2004     |
| <i>(dollars in thousands)</i>           |             |           |           |           |          |
| Nonaccrual loans                        | \$ 42,466   | \$ 16,798 | \$ 19,852 | \$ 11,166 | \$ 6,309 |
| Accruing loans past due 90 days or more |             |           |           |           |          |

S&T's policy is to place loans in all categories on nonaccrual status when collection of interest or principal is doubtful, or generally when interest or principal payments are 90 days or more past due. There are no loans 90 days or more past due and still accruing. For the years ended December 31, 2008 and 2007, interest that would have been recorded had the nonaccrual loans performed in accordance with the original loan terms was \$2,975,000 and \$2,410,000, respectively. At December 31, 2008 and 2007, there was \$27,851,000 and \$6,356,000, respectively, of impaired loans that were on nonaccrual. There is no foreign loan amounts required to be included in this table and no troubled debt restructures in the periods presented.

## DEPOSITS

Average total deposits increased by \$303.5 million in 2008 and \$90.6 million in 2007. The mix of average deposits changed in 2008 with average time deposits increasing \$168.0 million, average



**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

money market and NOW accounts increasing \$100.5 million partially offset by average savings accounts decreasing \$56.5 million. Average noninterest-bearing deposits increased by \$91.5 million or 21 percent in 2008 and were approximately 18 percent of average total deposits during 2008 and 17 percent during 2007. S&T acquired \$326.0 million of average deposits with the IBT acquisition. The composition of the average acquired deposits included \$159.4 million in certificates of deposit, \$79.2 million in demand and NOW accounts, \$46.2 million of money market account and \$41.2 million of savings accounts. The increase in demand deposits is primarily attributable to cash management products and services. The decrease of \$56.5 million in savings accounts is primarily attributable to S&T being less aggressive with competitive pricing strategies as borrowings currently have a slight pricing advantage. We are willing to accept slightly less robust deposit growth in the short-term in order to take advantage of these unique circumstances. Total deposits at December 31, 2008 increased \$606.6 million compared to December 31, 2007 of which S&T acquired \$573.6 million with the IBT acquisition. S&T Cash Management accounts totaled \$601.9 million at December 31, 2008 and \$811.6 million at December 31, 2007 and has account pricing features that allow S&T to better complement shifting interest rate sensitivity.

Core deposit growth has been an important strategic initiative for S&T, through the expansion of retail facilities, promotion and new products. Other important strategies include providing cash management services to commercial customers to increase transaction related deposits, and enhanced delivery services such as electronic banking.

The daily average amount of deposits and rates paid on such deposits is summarized for the periods indicated in the following table:

|                                     | Year Ended December 31 |       |                     |       |                     |       |
|-------------------------------------|------------------------|-------|---------------------|-------|---------------------|-------|
|                                     | 2008                   |       | 2007                |       | 2006                |       |
|                                     | Amount                 | Rate  | Amount              | Rate  | Amount              | Rate  |
| <i>(dollars in thousands)</i>       |                        |       |                     |       |                     |       |
| Noninterest-bearing demand deposits | \$ 533,096             |       | \$ 441,647          |       | \$ 423,515          |       |
| NOW/Money market accounts           | 395,629                | 0.76% | 295,099             | 1.19% | 334,987             | 1.13% |
| Savings deposits                    | 865,839                | 1.35% | 922,333             | 3.68% | 825,021             | 3.97% |
| Time deposits                       | 1,102,717              | 3.41% | 934,673             | 4.51% | 919,593             | 4.02% |
| <b>TOTAL</b>                        | <b>\$ 2,897,281</b>    |       | <b>\$ 2,593,752</b> |       | <b>\$ 2,503,116</b> |       |

Maturities of time certificates of deposit of \$100,000 or more outstanding at December 31, are summarized as follows:

|                                | 2008              |
|--------------------------------|-------------------|
| <i>(dollars in thousands)</i>  |                   |
| Three months or less           | \$ 129,599        |
| Over three through six months  | 80,161            |
| Over six through twelve months | 52,369            |
| Over twelve months             | 115,619           |
| <b>TOTAL</b>                   | <b>\$ 377,748</b> |

Management believes that the S&T deposit base is stable and that S&T has the ability to attract new deposits, mitigating a funding dependency on other more volatile sources. Certificates of deposit of \$100,000 and over were 12 percent of total deposits at December 31, 2008 and 10 percent at 2007,



---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

and primarily represent deposit relationships with local customers in our market area. S&T had \$59.0 million of brokered retail certificates of deposit outstanding at December 31, 2008 and \$2.8 million at December 31, 2007. The issuance of brokered retail certificates of deposits in 2008 and 2007 was an ALCO strategy to increase liquidity for loan demand, as an alternative to increased borrowings.

**BORROWINGS**

Average borrowings by S&T increased \$246.8 million in 2008 as compared to 2007 as a result of increased loan growth that was not fully funded by maturing investment securities or deposit growth, and to take advantage of low short-term funding sources. Borrowings were comprised of retail repurchase agreements ( REPOs ), wholesale REPOs, federal funds purchased, FHLB advances and long-term borrowings. S&T defines REPOs with our retail customers as retail REPOs, wholesale REPOs are those transacted with other banks and brokerage firms with terms normally ranging from one to 365 days.

The largest increase in average borrowings in 2008 is a \$183.7 million increase in FHLB advances compared to 2007. The average balance in retail REPOs increased by \$52.1 million in 2008 and \$9.3 million in 2007. S&T views retail REPOs as a relatively stable source of funds because most of these accounts are with local, long-term customers. Wholesale REPOs, federal funds purchased and FHLB advances averaged \$232.8 million in 2008, an increase of \$164.3 million from the 2007 averages.

During 2008, average long-term borrowings increased \$30.4 million as compared to December 31, 2007. At December 31, 2008, S&T had long-term borrowings outstanding of \$176.9 million at a fixed-rate and \$93.7 million at a variable rate. The increase in long-term borrowings is part of an ALCO strategy to limit interest rate risk as customer preferences have shifted to short-term and variable rate deposits.

During the third quarter of 2006, S&T Bank issued \$25.0 million of junior subordinated debentures through a pooled transaction at an initial fixed rate of 6.78 percent. On September 15, 2011, and quarterly thereafter, S&T Bank has the option to redeem the subordinated debt, subject to a 30 day written notice and prior approval by the FDIC . If S&T chooses not to exercise the option for early redemption on September 15, 2011 or subsequent quarters, the subordinated debt will convert to a variable rate of 3-month LIBOR plus 160 basis points. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on December 15, 2036.

During the first quarter of 2008, S&T completed a private placement to a financial institution of \$20.0 million of floating rate trust preferred securities. The trust preferred securities mature in March 2038, and are callable at S&T's option, after five years, and bear interest initially at a rate of 6.44 percent per annum and quarterly adjusts with the three-month LIBOR plus 350 basis points. S&T will make interest payments to the trustee beginning on June 15, 2008 and quarterly thereafter. The proceeds from the sale of the trust preferred securities was used to partially finance the acquisition of IBT. The trust preferred securities qualifies as Tier 1 capital under regulatory guidelines.

During the second quarter of 2008, S&T Bank issued \$20.0 million of junior subordinated debt through a private placement with three financial institutions at an initial rate of 6.40 percent and floats quarterly with 3-month LIBOR plus 350 basis points. If all or any portion of the subordinated debt ceases to be deemed to be Tier 2 Capital due to a change in applicable capital regulations, S&T will have the right to redeem, on any interest payment date, subject to a 30 day written notice and prior approval by the FDIC, the subordinated debt at the applicable redemption rate which starts at a high of 102.82 percent at June 15, 2009 and decreases yearly to 100 percent on June 15, 2013 and thereafter and can be called after five years. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on June 15, 2018.

Also during the second quarter of 2008, S&T Bank issued \$25.0 million of junior subordinated debt through a private placement with a financial institution at an initial rate of 5.15 percent and floats



**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

quarterly with 3-month LIBOR plus 250 basis points. At any time after May 30, 2013, S&T will have the right to redeem all or a portion of the subordinated debt, subject to a 30-day written notice and prior approval by the FDIC. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on May 30, 2018. The proceeds from the sale of these two subordinated debt issuances were also used to partially finance the acquisition of IBT.

The following table shows the distribution of our short-term borrowings and the weighted average interest rates thereon at the end of each of the last three years. Also provided are the maximum amount of borrowings and the average amounts of borrowings as well as weighted average interest rates for the last three years.

| <b>Securities Sold under Repurchase Agreements and Federal Funds Purchased</b><br><i>(dollars in thousands)</i> | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|---|-------------|-------------|-------------|
| Balance at December 31  | \$ 113,419  | \$ 100,258  | \$ 133,021  |
| Average balance during the year   | 128,890     | 96,171      | 114,544     |
| Average interest rate during the year   | 1.36%       | 4.40%       | 4.51%       |
| Maximum month-end balance during the year   | \$ 197,045  | \$ 118,918  | \$ 156,471  |
| Average interest rate at year-end   | 0.39%       | 3.58%       | 4.83%       |
| <b>Short-term Federal Home Loan Bank (FHLB) Advances</b><br><i>(dollars in thousands)</i>                       | <b>2008</b> | <b>2007</b> | <b>2006</b> |
| Balance at December 31  | \$ 308,475  | \$ 80,000   | \$ 55,000   |
| Average balance during the year   | 227,918     | 44,214      | 88,342      |
| Average interest rate during the year   | 1.87%       | 5.26%       | 5.01%       |
| Maximum month-end balance during the year   | \$ 377,850  | \$ 100,000  | \$ 150,000  |
| Average interest rate at year-end   | 0.59%       | 4.46%       | 5.44%       |

**WEALTH MANAGEMENT ASSETS**

The year-end 2008 market value balance of the S&T Bank wealth management assets under management, which are not accounted for as part of the assets of S&T, decreased 2 percent in 2008 to \$1.3 billion, with \$970.4 million in wealth management services and \$329.7 million in brokerage services. The decrease in 2008 is primarily attributable to decreased performance in the stock markets, offset by \$189.1 million of wealth management assets acquired with the IBT acquisition.

**EXPLANATION OF USE OF NON-GAAP FINANCIAL MEASURES**

In addition to the results of operations presented in accordance with generally accepted accounting principles ( GAAP ), S&T management uses, and this annual report contains or references, certain non-GAAP financial measures, such as net interest income on a fully tax-equivalent basis and operating revenue. S&T believes these non-GAAP financial measures provide information useful to investors in understanding our underlying operational performance and our business and performance trends as they facilitate comparisons with the performance of others in the financial services industry. Although S&T believes that these non-GAAP financial measures enhance investors' understanding of S&T's business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP.

## Edgar Filing: S&T BANCORP INC - Form 10-K

We believe the presentation of net interest income on a fully tax-equivalent basis ensures comparability of net interest income arising from both taxable and tax-exempt sources and is consistent with industry practice. Interest income per the consolidated statements of income is reconciled to net interest income adjusted to a fully tax-equivalent basis on page 34.

PAGE 32

## Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### continued

Operating revenue is the sum of net interest income and noninterest income less security gains. In order to understand the significance of net interest income to S&T business and operating results, S&T management believes it is appropriate to evaluate the significance of net interest income as a component of operating revenue.

### RESULTS OF OPERATIONS

Year Ended December 31, 2008

#### NET INCOME

Net income was \$60.2 million in 2008, a 7 percent increase from the \$56.1 million in 2007. Earnings per share increased 1 percent from \$2.26 diluted earnings per share in 2007 to \$2.28 diluted earnings per share in 2008. The differences between percentage changes for net income and earnings per share is primarily due to the 2.8 million shares issued to the former IBT shareholders as partial payment for the IBT acquisition in the second quarter 2008. The increase in net income was primarily the result of increases in net interest income and noninterest income, offset by a higher loan loss provision, lower security gains and an increase in noninterest expense. The return on average assets was 1.52 percent for 2008, as compared to 1.68 percent for 2007. The return on average equity was 14.77 percent for 2008 compared to 16.97 percent for 2007.

#### RETURN ON EQUITY AND ASSETS

The table below shows consolidated operating and capital ratios of S&T for each of the last three years:

|                          | Year Ended December 31 |        |        |
|--------------------------|------------------------|--------|--------|
|                          | 2008                   | 2007   | 2006   |
| Return on average assets | 1.52%                  | 1.68%  | 1.64%  |
| Return on average equity | 14.77%                 | 16.97% | 15.37% |
| Dividend payout ratio    | 53.66%                 | 53.06% | 56.33% |
| Equity to asset ratio    | 10.11%                 | 9.91%  | 10.16% |

#### NET INTEREST INCOME

Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the volume of interest-earning assets and interest-bearing liabilities and changes in interest yields and rates. Therefore, maintaining consistent spreads between earning assets and interest-bearing liabilities is very significant to our financial performance because net interest income comprised 79 percent and 76 percent of operating revenue (net interest income plus noninterest income, excluding security gains) in 2008 and 2007, respectively. The level and mix of earning assets and funds are

## Edgar Filing: S&T BANCORP INC - Form 10-K

continually monitored by ALCO in order to mitigate the interest-rate sensitivity and liquidity risks of the balance sheet. A variety of ALCO strategies were successfully implemented, within prescribed ALCO risk parameters, to maintain an acceptable net interest margin given the challenges of the current interest rate environment.

On a fully tax-equivalent basis, net interest income increased \$27.9 million or 23 percent in 2008 compared to 2007. Net interest income increases in 2008 are primarily attributable to growth in earning assets, primarily loans as well as the IBT acquisition. The net yield on interest earning assets increased to 4.07 percent in 2008 as compared to 3.87 percent in 2007. This consistency in the net yields on earning assets is primarily the result of effective asset liability strategies in a sometimes volatile interest rate environment. S&T's balance sheet at December 31, 2008 is slightly liability

PAGE 33

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

sensitive, with funding costs decreasing faster than asset yields in a declining interest rate environment.

In 2008, average loans increased \$499.0 million and average securities, other investments and federal funds sold increased \$34.9 million. S&T acquired \$278.5 million of average loans and \$147.3 million of average securities with the IBT acquisition. The yields on average loans decreased by 116 basis points, and the yields on average securities slightly decreased by 5 basis point. Overall earning asset yields decreased 101 basis points.

Average interest-bearing deposits provided \$212.1 million of the funds for the growth in average earning assets, at a cost of 2.21 percent in 2008 as compared to 3.70 percent in 2007. S&T acquired \$326.0 million of average deposits with the IBT acquisition. The cost of repurchase agreements and other borrowed funds decreased 202 basis points to 3.18 percent. Overall funding costs decreased 150 basis points.

Positively affecting net interest income was a \$74.9 million increase in average net free funds during 2008 compared to 2007. Average net free funds are the excess of demand deposits, other noninterest-bearing liabilities and shareholders' equity over nonearning assets. The increase is primarily due to successful marketing of new demand accounts and corporate cash management services and increased retained earnings.

Interest on loans to and obligations of state, municipalities and other public entities are not subject to federal income tax. As such, the stated (pre-tax) yield on these assets is lower than the yields on taxable assets of similar risk and maturity. In order to make the pre-tax income and resultant yields comparable to taxable loans and investments, a tax-equivalent adjustment was added to interest income in the tables below. This adjustment is calculated using the U.S. federal statutory corporate income tax rate of 35 percent for 2008, 2007 and 2006.

The following table reconciles interest income per the consolidated statements of income to net interest income adjusted to a fully tax-equivalent basis:

|   | <b>Year Ended December 31</b> |                   |                   |
|---|-------------------------------|-------------------|-------------------|
|   | <b>2008</b>                   | <b>2007</b>       | <b>2006</b>       |
| <i>(dollars in thousands)</i>                                     |                               |                   |                   |
| Interest income per consolidated statements of income             | \$ 216,118                    | \$ 215,605        | \$ 204,702        |
| Adjustment to fully tax-equivalent basis                          | 5,147                         | 4,727             | 4,504             |
| Interest income adjusted to fully tax-equivalent basis            | 221,265                       | 220,332           | 209,206           |
| Interest expense  | 72,171                        | 99,167            | 91,584            |
| <b>Net interest income adjusted to fully tax-equivalent basis</b> | <b>\$ 149,094</b>             | <b>\$ 121,165</b> | <b>\$ 117,622</b> |

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**
**Average Balance Sheet and Net Interest Income Analysis**

|   | 2008                |                   |                | December 31<br>2007 |                   |                | 2006                |                   |                |
|---|---------------------|-------------------|----------------|---------------------|-------------------|----------------|---------------------|-------------------|----------------|
|   | Average<br>Balance  | Interest          | Yield/<br>Rate | Average<br>Balance  | Interest          | Yield/<br>Rate | Average<br>Balance  | Interest          | Yield/<br>Rate |
| <i>(dollars in thousands)</i>                     |                     |                   |                |                     |                   |                |                     |                   |                |
| <b>ASSETS</b>                                     |                     |                   |                |                     |                   |                |                     |                   |                |
| Loans <sup>(1)(2)</sup>                           | \$ 3,230,791        | \$ 201,547        | 6.24%          | \$ 2,731,807        | \$ 202,032        | 7.40%          | \$ 2,588,175        | \$ 187,818        | 7.26%          |
| Taxable investment securities                     | 303,442             | 13,651            | 4.50%          | 301,115             | 13,576            | 4.51%          | 362,307             | 16,374            | 4.52%          |
| Tax-exempt investment securities <sup>(2)</sup>   | 105,781             | 5,429             | 5.13%          | 81,200              | 4,001             | 4.93%          | 84,116              | 4,145             | 4.93%          |
| Other investments                                 | 20,733              | 636               | 3.07%          | 12,144              | 687               | 5.66%          | 12,676              | 771               | 6.09%          |
| Federal funds sold                                | 124                 | 2                 | 1.90%          | 728                 | 36                | 4.92%          | 1,890               | 98                | 5.20%          |
| Total interest-earning assets <sup>(3)</sup>      | 3,660,871           | 221,265           | 6.04%          | 3,126,994           | 220,332           | 7.05%          | 3,049,164           | 209,206           | 6.86%          |
| Noninterest-earning assets:                       |                     |                   |                |                     |                   |                |                     |                   |                |
| Cash and due from banks                           | 60,636              |                   |                | 53,702              |                   |                | 53,331              |                   |                |
| Premises and equipment, net                       | 41,702              |                   |                | 36,320              |                   |                | 31,973              |                   |                |
| Other assets                                      | 246,895             |                   |                | 154,158             |                   |                | 146,850             |                   |                |
| Less allowance for loan losses                    | (39,102)            |                   |                | (35,072)            |                   |                | (36,427)            |                   |                |
| <b>Total</b>                                      | <b>\$ 3,971,002</b> |                   |                | <b>\$ 3,336,102</b> |                   |                | <b>\$ 3,244,891</b> |                   |                |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>       |                     |                   |                |                     |                   |                |                     |                   |                |
| Interest-bearing liabilities:                     |                     |                   |                |                     |                   |                |                     |                   |                |
| NOW/Money market accounts                         | \$ 395,629          | \$ 3,022          | 0.76%          | \$ 295,099          | \$ 3,524          | 1.19%          | \$ 334,987          | \$ 3,796          | 1.13%          |
| Savings deposits                                  | 865,839             | 11,692            | 1.35%          | 922,333             | 33,956            | 3.68%          | 825,021             | 32,755            | 3.97%          |
| Time deposits                                     | 1,102,717           | 37,650            | 3.41%          | 934,673             | 42,106            | 4.51%          | 919,593             | 36,978            | 4.02%          |
| Federal funds purchased                           | 4,886               | 122               | 2.52%          | 14,485              | 786               | 5.42%          | 21,560              | 1,109             | 5.14%          |
| Securities sold under repurchase agreements       | 124,005             | 1,627             | 1.31%          | 81,686              | 3,446             | 4.22%          | 92,984              | 4,063             | 4.37%          |
| Short-term borrowings                             | 227,918             | 4,263             | 1.87%          | 44,214              | 2,325             | 5.26%          | 88,342              | 4,424             | 5.01%          |
| Long-term borrowings                              | 196,901             | 9,416             | 4.78%          | 211,347             | 11,329            | 5.36%          | 154,276             | 7,988             | 5.18%          |
| Subordinated debt                                 | 69,872              | 4,379             | 6.27%          | 25,000              | 1,695             | 6.78%          | 6,986               | 471               | 6.74%          |
| Total interest-bearing liabilities <sup>(3)</sup> | 2,987,767           | 72,171            | 2.42%          | 2,528,837           | 99,167            | 3.92%          | 2,443,749           | 91,584            | 3.75%          |
| Noninterest-bearing liabilities:                  |                     |                   |                |                     |                   |                |                     |                   |                |
| Demand deposits                                   | 533,096             |                   |                | 441,647             |                   |                | 423,515             |                   |                |
| Other   | 42,478              |                   |                | 34,866              |                   |                | 30,703              |                   |                |
| Shareholders' equity                              | 407,661             |                   |                | 330,752             |                   |                | 346,924             |                   |                |
| <b>Total</b>                                      | <b>\$ 3,971,002</b> |                   |                | <b>\$ 3,336,102</b> |                   |                | <b>\$ 3,244,891</b> |                   |                |
| Net interest income                               |                     | <b>\$ 149,094</b> |                |                     | <b>\$ 121,165</b> |                |                     | <b>\$ 117,622</b> |                |
| Net yield on interest-earning assets              |                     |                   | <b>4.07%</b>   |                     |                   | <b>3.87%</b>   |                     |                   | <b>3.86%</b>   |

(1) For the purpose of these computations, nonaccruing loans are included in the daily average loan amounts outstanding.

(2) Tax-exempt income is on a fully tax-equivalent basis, including the dividend-received deduction for equity securities, using the statutory federal corporate income tax rate of 35 percent for 2008, 2007 and 2006.

(3) Yields are calculated using historical cost basis.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

The following tables set forth for the periods indicated a summary of the changes in interest earned and interest paid resulting from changes in volume and changes in rates:

|   | 2008 Compared to 2007<br>Increase (Decrease) Due to <sup>(1)</sup> |                 |                  | 2007 Compared to 2006<br>Increase (Decrease) Due to <sup>(1)</sup> |                 |                 |
|---|--|-----------------|------------------|--|-----------------|-----------------|
|   | Volume   | Rate            | Net              | Volume   | Rate            | Net             |
| <i>(dollars in thousands)</i>                   |  |                 |                  |  |                 |                 |
| <b>Interest earned on:</b>                      |  |                 |                  |  |                 |                 |
| Loans <sup>(2)</sup>                            | \$ 36,903  | \$ (37,388)     | \$ (485)         | \$ 10,423  | \$ 3,791        | \$ 14,214       |
| Taxable investment securities                   | 105  | (30)            | 75               | (2,766)  | (32)            | (2,798)         |
| Tax-exempt investment securities <sup>(2)</sup> | 1,211  | 217             | 1,428            | (144)  |                 | (144)           |
| Other investments                               | 486  | (537)           | (51)             | (32)   | (52)            | (84)            |
| Federal funds sold                              | (30)   | (4)             | (34)             | (60)   | (2)             | (62)            |
| <b>Total interest-earning assets</b>            | <b>38,675</b>  | <b>(37,742)</b> | <b>933</b>       | <b>7,421</b>   | <b>3,705</b>    | <b>11,126</b>   |
| <b>Interest paid on:</b>                        |  |                 |                  |  |                 |                 |
| NOW/Money market accounts                       | 1,201  | (1,703)         | (502)            | (452)  | 180             | (272)           |
| Savings deposits                                | (2,080)  | (20,184)        | (22,264)         | 3,863  | (2,662)         | 1,201           |
| Time deposits                                   | 7,570  | (12,026)        | (4,456)          | 602  | 4,526           | 5,128           |
| Federal funds purchased                         | (521)  | (143)           | (664)            | (364)  | 41              | (323)           |
| Securities sold under repurchase agreements     | 1,785  | (3,604)         | (1,819)          | (494)  | (123)           | (617)           |
| Short-term borrowings                           | 9,660  | (7,722)         | 1,938            | (2,210)  | 111             | (2,099)         |
| Long-term borrowings                            | (774)  | (1,139)         | (1,913)          | 2,957  | 384             | 3,341           |
| Subordinated debt                               | 3,042  | (358)           | 2,684            | 1,214  | 10              | 1,224           |
| <b>Total interest-bearing liabilities</b>       | <b>19,883</b>  | <b>(46,879)</b> | <b>(26,996)</b>  | <b>5,116</b>   | <b>2,467</b>    | <b>7,583</b>    |
| <b>Change in net interest income</b>            | <b>\$ 18,792</b>   | <b>\$ 9,137</b> | <b>\$ 27,929</b> | <b>\$ 2,305</b>  | <b>\$ 1,238</b> | <b>\$ 3,543</b> |

(1) The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

(2) Tax-exempt income is on a fully tax-equivalent basis using the statutory federal corporate income tax rate of 35 percent for 2008, 2007 and 2006.

**PROVISION FOR LOAN LOSSES**

The provision for loan losses is an amount added to the allowance against which loan losses are charged. The provision for loan losses was \$12.9 million and \$5.8 million for 2008 and 2007, respectively. The provision is the result of management's assessment of credit quality statistics and other risk factors that would have an impact on probable losses in the loan portfolio, and the model used to determine the adequacy of the allowance for loan losses. A model is used to assist in the determination of the adequacy of the allowance for loan losses. Changes in the risk factors within the allowance for loan loss model are consistent with a decline in asset quality, which includes a significant increase in net loan charge-offs and nonaccrual loans.

Current credit quality and historical charge-offs are the most important factors in determining the amount of the allowance, and the resulting provision. Also affecting the amount of the allowance and resulting provision is loan growth and portfolio composition. Most of the loan growth in 2008 and 2007 is attributable to larger commercial loans. Net loan charge-offs totaled \$10.0 million or 0.31 percent of average loans for 2008 and \$4.7 million or 0.17 percent of average loans for 2007. The most significant charge-offs for 2008 were the aforementioned sales and service company charge-off of





---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

\$1.1 million in the second quarter of 2008, a \$0.9 million charge-off on a construction company loan during the third quarter of 2008 and a \$4.6 million charge-off in the fourth quarter of 2008 related to the commercial customer that was misappropriating construction funds. These charge-offs during 2008 were offset by a \$0.8 million recovery on the aforementioned construction company loan. The most significant charge-offs for 2007 were \$1.4 million for a construction servicing company, an additional charge-off of \$1.2 million related to a workers compensation letter of credit draw for a heavy construction company and a \$0.8 million commercial loan relationship for a security distribution and installation company, all of which were previously considered in the analysis for the adequacy of the allowance for loan losses. Nonaccrual loans to total loans increased to 1.19 percent at December 31, 2008 as compared to 0.60 percent at December 31, 2007.

**NONINTEREST INCOME**

Noninterest income, excluding net security gains, increased \$2.3 million, or 6 percent in 2008 compared to 2007. Increases included \$2.2 million or 22 percent in service charges and fees on deposit accounts, \$0.8 million or 11 percent in insurance activities and \$0.5 million or 7 percent in wealth management fees. Offsetting these increases were decreases of \$0.9 million or 148 percent in mortgage banking and \$0.3 million or 13 percent in letter of credit fees.

The increase of \$2.2 million or 22 percent in service charges and fees is primarily related to fees charged for insufficient funds and account analysis fees incurred during the year and were positively affected by an increased customer base resulting from the IBT acquisition. Insurance commissions increased \$0.8 million or 11 percent primarily as a result of stronger overall sales volume. Wealth management fees increased \$0.5 million or 7 percent primarily related to increased brokerage and annuity commissions. Offsetting these increases were decreases of \$0.9 million in mortgage banking due to impairment in the portfolio as a result unprecedented prepayment speeds and current low interest rates and \$0.3 million or 13 percent in letter of credit fees due to lower customer demand for this product.

S&T recognized \$1.7 million of losses on the sale of available for sale securities in 2008. These losses included \$4.3 million of realized losses taken for other-than-temporary impairment on seven bank equity investment holdings, in accordance with FSP 115-1 and FAS 124-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments and \$0.7 million of realized losses from restructuring the IBT available for sale securities portfolio during the second quarter of 2008. These losses were partially offset by \$3.3 million of realized equity security gains for 2008. S&T has implemented a strategy to methodically sell equity holdings in the available for sale equity portfolio and only retain strategic positions in bank holding companies within our market area.

**NONINTEREST EXPENSE**

Noninterest expense increased \$10.3 million or 14 percent in 2008 compared to 2007. S&T's efficiency ratio, which measures noninterest expense as a percent of noninterest income, excluding security gains plus net interest income on a fully tax-equivalent basis, was 45 percent in 2008 and 47 percent in 2007.

Staff expense increased 6 percent or \$2.3 million in 2008. This increase is primarily attributable to the addition of 93 average full-time equivalent staff, primarily due to the IBT acquisition and normal annual merit increases, offset by a \$1.9 million decrease in incentive plan accruals based on 2008 award levels. The majority of S&T incentive plan awards are based upon growth in earnings per share.

S&T's net periodic defined benefit plan cost is based primarily on three assumptions: the discount rate for plan liabilities, the expected return on plan assets and the rate of compensation increase. Net periodic pension expense of \$0.1 million was recorded for S&T's defined benefit plan for 2008 and



---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

2007. Net periodic pension expense is expected to approximate \$3.1 million for the year 2009, assuming no significant changes in plan assumptions or contributions.

Occupancy and furniture and equipment expense increased 14 percent or \$1.3 million as compared to 2007 due to the net acquisition of nine new branches with the IBT acquisition and the addition of one de novo branch opening during the year. Data processing expense increased \$0.6 million or 12 percent as compared to 2007 as a result of conversion expenses related to the IBT acquisition, partially offset by a favorable renegotiation of the current contract and a change in data communication processes. Marketing expenses increased \$0.5 million or 17 percent as compared to 2007 as a result of additional promotions and new customer account packages associated with the IBT acquisition. Amortization of intangibles increased \$0.8 million or 252 percent due to the IBT acquisition.

Other noninterest expense increased \$4.6 million as compared to 2007 primarily due to a \$1.4 million increase in the reserve for unfunded loan commitments, a \$1.4 million impairment charge for affordable housing limited partnerships, \$0.7 million in increased amortization for affordable housing projects and \$1.1 million of nonrecurring merger expenses.

#### **FEDERAL INCOME TAXES**

Federal income tax expense increased \$2.9 million to \$24.5 million in 2008 as compared to 2007. This increase is primarily attributable to an increase in pre-tax income. The effective tax rate of 29 percent in 2008 and 28 percent in 2007 was below the 35 percent statutory tax rate due to the tax benefits resulting from tax-exempt interest, excludable dividend income and the tax benefits associated with Low Income Housing Tax Credit ( LIHTC ) and Federal Historic Tax Credit projects. S&T currently does not incur any alternative minimum tax.

#### **RESULTS OF OPERATIONS**

##### **Year Ended December 31, 2007**

#### **NET INCOME**

Net income was \$56.1 million in 2007, a 5 percent increase from the \$53.3 million in 2006. Earnings per share increased 10 percent from \$2.06 diluted earnings per share in 2006 to \$2.26 diluted earnings per share in 2007. Earnings per share percentage increases were higher than net income percentage increases due to a successful stock buyback program in 2007. The increase in net income was primarily the result of increases in net interest income, a significantly lower loan loss provision and an increase in other noninterest income, offset by lower security gains and an increase in noninterest expense. The return on average assets was 1.68 percent for 2007, as compared to 1.64 percent for 2006. The return on average equity was 16.97 percent for 2007 compared to 15.37 percent for 2006.

#### **NET INTEREST INCOME**

## Edgar Filing: S&T BANCORP INC - Form 10-K

Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the volume of interest-earning assets and interest-bearing liabilities and changes in interest yields and rates. Therefore, maintaining consistent spreads between earning assets and interest-bearing liabilities is very significant to our financial performance because net interest income comprised 76 percent of operating revenue (net interest income plus noninterest income, excluding security gains) in 2007 and in 2006. The level and mix of earning assets and funds are continually monitored by ALCO in order to mitigate the interest-rate sensitivity and liquidity risks of the balance sheet. A variety of ALCO strategies were successfully implemented, within prescribed ALCO risk parameters, to maintain an acceptable net interest margin given the challenges of the current interest rate environment.

PAGE 38

---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

On a fully tax-equivalent basis, net interest income increased \$3.5 million or 3 percent in 2007 compared to 2006. Net interest income increases in 2007 are primarily attributable to growth in earning assets, primarily loans. The net yield on interest earning assets increased slightly to 3.87 percent in 2007 as compared to 3.86 percent in 2006. This consistency in the net yields on earning assets is primarily the result of effective asset liability strategies in a sometimes volatile interest rate environment. S&T's balance sheet at December 31, 2007 is slightly liability sensitive, with funding costs decreasing faster than asset yields in a declining interest rate environment.

In 2007, average loans increased \$143.6 million and average securities, other investments and federal funds sold decreased \$65.8 million. The yields on average loans increased by 14 basis points, and the yields on average securities slightly decreased by 1 basis point. Overall earning asset yields increased 19 basis points.

Average interest-bearing deposits provided \$72.5 million of the funds for the growth in average earning assets, at a cost of 3.70 percent in 2007 as compared to 3.53 percent in 2006. The cost of repurchase agreements and other borrowed funds increased 24 basis points to 5.20 percent. Overall funding costs increased 17 basis points.

Negatively affecting net interest income was a \$7.1 million decrease in average net free funds during 2007 compared to 2006. Average net free funds are the excess of demand deposits, other noninterest-bearing liabilities and shareholders' equity over nonearning assets. The decrease is primarily due to a successful stock buy-back program in 2007, defined benefit pension plan fundings and an increase in premises and equipment due to new branches and administrative facilities during 2007.

#### **PROVISION FOR LOAN LOSSES**

The provision for loan losses is an amount added to the allowance against which loan losses are charged. The provision for loan losses was \$5.8 million and \$9.4 million for 2007 and 2006, respectively. The provision is the result of management's assessment of credit quality statistics and other risk factors that would have an impact on probable losses in the loan portfolio, and the model used to determine the adequacy of the allowance for loan losses. A statistical model is used to assist in the determination of the adequacy of the allowance for loan losses. Changes in the risk ratings within the allowance for loan loss model are consistent with an improvement in asset quality, which includes a significant decrease in net loan charge-offs and nonaccrual loans.

Credit quality is the most important factor in determining the amount of the allowance, and the resulting provision. Also affecting the amount of the allowance and resulting provision is loan growth and portfolio composition. Most of the loan growth in 2007 and 2006 is attributable to larger commercial loans. Net loan charge-offs totaled \$4.7 million for 2007 and \$12.7 million in 2006. The most significant charge-offs for 2007 were \$1.4 million for a construction servicing company, an additional charge-off of \$1.2 million related to a workers compensation letter of credit draw for a heavy construction company and a \$0.8 million commercial loan relationship for a security distribution and installation company, all of which were previously considered in the analysis for the adequacy of the allowance for loan losses. The most significant charge-offs for 2006 were \$7.2 million for a heavy construction company, \$2.7 million for a commercial real estate participation loan and \$1.5 million for a food distributor, all of which were previously considered in the analysis for the adequacy of the allowance for loan losses. Nonaccrual loans to total loans decreased to 0.60 percent at December 31, 2007 as compared to 0.74 percent at December 31, 2006.

#### **NONINTEREST INCOME**

Noninterest income, excluding net security gains, increased \$1.9 million, or 5 percent in 2007 compared to 2006. Increases included \$0.6 million or 10 percent in insurance activities, and \$2.2



**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

million or 32 percent in other noninterest income. Offsetting these increases were decreases of \$0.4 million or 5 percent in wealth management fees, \$0.3 million or 12 percent in letter of credit fees and \$0.3 million or 3 percent in service charges and fees on deposit accounts.

Insurance commissions increased \$0.6 million or 10 percent primarily as a result of stronger overall sales volume. This area was the focus of several strategic initiatives and product enhancements implemented in order to expand this source of noninterest income. The \$2.2 million or 32 percent increase in other noninterest income is primarily due to a reclassification of investment securities held in the deferred compensation plan trust to a trading classification, within other assets, from an available for sale classification. The reclassification generated a one-time favorable adjustment to other noninterest income of \$1.2 million in the third quarter of 2007. This change is consistent with the guidance in Emerging Issues Task Force ( EITF ) No. 97-14, Accounting for Deferred Compensation Arrangements Where Amounts Earned Are Held in a Rabbi Trust and Invested, and will eliminate future income statement volatility related to the accounting of the deferred compensation plan. Other increases to other noninterest income were \$0.8 million for merchant and debit card revenue. The \$0.4 million or 5 percent decrease in wealth management fees is primarily related to a \$0.4 million accrual adjustment in 2006. Other decreases include \$0.3 million or 12 percent in letter of credit fees due to lower customer demand for this product and \$0.3 million or 3 percent decrease in service charges on deposit accounts primarily the result of a strategic decision to offer free internet banking with bill payment to our customers, and lower non-sufficient fund fees due to customer behavior patterns.

S&T recognized \$3.8 million of gains on the sale of available for sale securities in 2007. These gains were partially offset by \$0.1 million of realized losses taken for an-other-than-temporary impairment, in accordance with FSP 115-1 and FAS 124-1, The Meaning of Other-Than-Temporary Impairment and Its Application to Certain Investments, on three equity investment securities. Security gains were primarily attributable to the sales of equity securities in order to maximize returns by taking advantage of market opportunities when presented. The equities portfolio is comprised primarily of bank holding company common stock.

**NONINTEREST EXPENSE**

Noninterest expense increased \$4.2 million or 6 percent in 2007 compared to 2006. S&T's efficiency ratio, which measures noninterest expense as a percent of noninterest income, excluding security gains plus net interest income on a fully tax-equivalent basis, was 47 percent in 2007 and 45 percent in 2006.

Staff expense increased 7 percent or \$2.8 million in 2007. This increase is primarily attributable to a \$1.2 million increase in base salaries due to year-end merit increases, an increase of \$2.0 million in incentive plan accruals based on 2007 award levels, an increase of \$0.5 million in medical expense, offset by a \$0.9 million decrease in pension and deferred compensation plan expense. The majority of S&T incentive plan awards are based upon growth in earnings per share.

S&T's net periodic defined benefit plan cost is based primarily on three assumptions: the discount rate for plan liabilities, the expected return on plan assets and the rate of compensation increase. Net periodic pension expense of \$0.1 million and \$0.8 million, respectively was recorded for S&T's defined benefit plan for 2007 and 2006. Net periodic pension expense (income) is expected to approximate (\$0.1) million for the year 2008, assuming no significant changes in plan assumptions.

Occupancy and equipment expense increased 14 percent or \$1.2 million as compared to 2006 due to several facility restructurings, which included the closing of four branches, the addition of three new branches and expanded operational and administrative facilities. During the fourth quarter of 2007, S&T established an accrual of \$0.3 million, included in other expenses, for our proportionate share of the potential liability related to litigation matters of Visa U.S.A.

---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

**FEDERAL INCOME TAXES**

Federal income tax expense increased \$0.1 million to \$21.6 million in 2007 as compared to 2006. This increase is primarily attributable to an increase in pre-tax income, offset by an increase in Federal Historic Tax Credit projects during 2007. The effective tax rate of 28 percent in 2007 and 29 percent in 2006 was below the 35 percent statutory tax rate due to the tax benefits resulting from tax-exempt interest, excludable dividend income and the tax benefits associated with Low Income Housing Tax Credit ( LIHTC ) and Federal Historic Tax Credit projects. S&T currently does not incur any alternative minimum tax.

**LIQUIDITY AND CAPITAL RESOURCES**

Shareholders' equity increased \$111.1 million at December 31, 2008 compared to December 31, 2007. The source of equity growth is primarily due to the common shares issued out of treasury in connection with the IBT acquisition.

Net income was \$60.2 million and dividends declared to shareholders were \$33.2 million for 2008. S&T paid 54 percent of 2008 net income in dividends, equating to an annual dividend rate of \$1.24 per share. Also affecting capital was a decrease of \$13.6 million in the funded status of pension and \$3.3 million in unrealized losses on securities available for sale, net of tax, which is included in other comprehensive income, offset by a decrease of \$85.2 million in treasury stock as a result of issuing 2,751,749 shares to the former IBT shareholders as well as 330,092 shares issued primarily through the exercise of employee stock options.

The S&T Board of Directors previously authorized a stock buyback program for 2007 of up to one million shares, or approximately 4 percent of shares outstanding. On June 18, 2007, the S&T Board of Directors authorized a new stock buyback program until June 30, 2008 of an additional one million shares. During 2008, there were no repurchases of S&T common stock under the 2007 program. During 2007, S&T repurchased 971,400 shares of its common stock at an average price of \$32.74 per share. The impact of the repurchased shares is \$0.03 increase to 2007 diluted earnings per share. S&T reissued 161,213 shares during 2007 primarily through the exercise of employee stock options.

S&T continues to maintain a strong capital position with a leverage ratio of 7.31 percent as compared to the 2008 minimum regulatory guideline of 3 percent. S&T's risk-based capital Tier 1 and Total ratios were 8.65 percent and 11.82 percent, respectively, at December 31, 2008, which places S&T well above the Federal Reserve Board's risk-based capital guidelines of 4 percent and 8 percent for Tier 1 and Total capital. In addition, management believes that S&T has the ability to raise additional capital if necessary.

During 2003, S&T filed a shelf registration statement on Form S-3 under the Securities Act of 1933 as amended, with the SEC for the issuance of up to \$150.0 million of a variety of securities including, debt and capital securities, preferred and common stock and warrants. S&T may use the proceeds from the sale of any securities for general corporate purposes, which could include investments at the holding company level, investing in, or extending credit to, its subsidiaries, possible acquisitions and stock repurchases. As of December 31, 2008, S&T had not issued any securities pursuant to the shelf registration statement.

During the first quarter of 2008, S&T completed a private placement to a financial institution of \$20.0 million of floating rate trust preferred securities. The trust preferred securities mature in March 2038, and are callable at S&T's option, after five years, and bear interest initially at a rate of 6.44 percent per annum and quarterly adjusts with the three-month LIBOR plus 350 basis points. S&T will make interest payments to the trustee beginning on June 15, 2008 and quarterly thereafter. The proceeds from the sale of the trust preferred securities was used to partially finance the acquisition of IBT.



**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

During the second quarter of 2008, S&T Bank issued \$20.0 million of junior subordinated debt through a private placement with three financial institutions at an initial rate of 6.40 percent and floats quarterly with 3-month LIBOR plus 350 basis points. If all or any portion of the subordinated debt ceases to be deemed to be Tier 2 Capital due to a change in applicable capital regulations, S&T will have the right to redeem, on any interest payment date, subject to a 30 day written notice and prior approval by the FDIC, the subordinated debt at the applicable redemption rate which starts at a high of 102.82 percent at June 15, 2009 and decreases yearly to 100 percent on June 15, 2013 and thereafter and can be called after five years. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on June 15, 2018.

Also during the second quarter of 2008, S&T Bank issued \$25.0 million of junior subordinated debt through a private placement with a financial institution at an initial rate of 5.15 percent and floats quarterly with 3-month LIBOR plus 250 basis points. At any time after May 30, 2013, S&T will have the right to redeem all or a portion of the subordinated debt, subject to a 30-day written notice and prior approval by the FDIC. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on May 30, 2018. The proceeds from the sale of these two subordinated debt issuances were also used to partially finance the acquisition of IBT.

On January 16, 2009 S&T completed a \$108,676,000 capital raise as a participant in the U.S. Treasury Program. In conjunction with the Registrant's participation in the Capital Purchase Program, the Registrant and the U.S. Treasury entered into a Letter Agreement (the "Purchase Agreement"), pursuant to which S&T agreed to issue 108,676 shares of S&T's Series A Preferred Stock, having a liquidation amount per share equal to \$1,000 per share, for a total price of \$108,676,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. The Registrant may not redeem the Series A Preferred Stock during the first three years except with the proceeds from a qualified equity offering (as defined in the Purchase Agreement). After three years, the Registrant may, at its option, redeem the Series A Preferred Stock at par value plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting and will qualify as Tier I capital. Prior to January 16, 2012, unless the Registrant has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to a third party, the consent of the U.S. Treasury will be required for the Registrant to increase its common stock dividend or repurchase its common stock or other equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances specified in the Purchase Agreement. In addition, the Series A Preferred Stock issuance includes certain restrictions on executive compensation that could limit the tax deductibility of compensation the Registrant pays to executive management.

As part of its purchase of the Series A Preferred Stock, the U.S. Treasury received a Warrant to purchase 517,012 shares of S&T's common stock at an initial per share exercise price of \$31.53. The Warrant provides for the adjustment of the exercise price and the number of shares of S&T's common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of the S&T's common stock, and upon certain issuances of S&T's common stock at or below a specified price relative to the initial exercise price. The Warrant expires ten years from the issuance date. If, on or prior to December 31, 2009, S&T receives aggregate gross cash proceeds of not less than \$108,676,000 from qualified equity offerings announced after October 13, 2008, the number of shares of common stock issuable pursuant to the U.S. Treasury's exercise of the Warrant will be reduced by one-half of the original number of shares. In addition, the U.S. Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

In April 1993, shareholders approved the S&T Incentive Stock Plan ( "Stock Plan" ) authorizing the issuance of a maximum of 1.2 million shares of S&T's common stock to assist in attracting and retaining employees of outstanding ability and to align their interests with those of the shareholders of S&T. On October 17, 1994, the Stock Plan was amended to include outside directors. On April 21, 1997, shareholders approved an amendment to the Stock Plan increasing the number of authorized shares to 3.2 million. As of December 31, 2002, 3,180,822 nonstatutory stock options and 35,600 restricted stock awards had been granted to key employees and outside directors under the Stock Plan; 414,850 of these awards are currently exercisable. In April 2003, shareholders approved the 2003 S&T Incentive Stock Plan ( "2003 Stock Plan" ) authorizing the issuance of 1.5 million shares, subject to capital adjustments as provided in the 2003 Stock Plan. The purpose of the 2003 Stock Plan is to promote the long-term interests of S&T and its shareholders by attracting and retaining directors, officers and key employees. S&T believes that directors, officers and employees who own shares of its common stock will have a closer identification with S&T and a greater motivation to work for S&T's success, because, as shareholders, they will participate in S&T's growth and earnings. As of December 31, 2006, 937,500 nonstatutory stock options had been granted under the 2003 Stock Plan to employees and directors; 681,550 of these awards are currently exercisable. On December 19, 2005, S&T also granted 206,900 cash appreciation rights under the 2005 Cash Appreciation Rights ( "CARs" ) Plan to employees, with 91,250 of these awards currently exercisable. No corporate-wide stock option grants were awarded in 2006. On April 21, 2008 and April 16, 2007, 7,787 and 7,761, respectively, restricted stock awards were granted to outside directors. On December 15, 2008 and December 17, 2007, 3,224 and 35,199, respectively, restricted stock awards were granted to senior management. The restricted stock awards to outside directors vest in one year. The awards to senior management were granted in accordance with 2008 and 2007 performance levels and primarily based on earnings per share growth. The restricted stock awards to senior management have a vesting schedule of 25% in each of the next four years.

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

S&T has various financial obligations, including contractual obligations and commitments that may require future cash payments. The following table presents as of December 31, 2008, significant fixed and determinable contractual obligations to third parties by payment date:

|  | Payments Due In       |                          |                        |                    | Total               |
|--|-----------------------|--------------------------|------------------------|--------------------|---------------------|
|  | Less than<br>One Year | One to<br>Three<br>Years | Three to<br>Five Years | Over<br>Five Years |                     |
| <i>(dollars in thousands)</i>  |                       |                          |                        |                    |                     |
| Deposits without a stated maturity <sup>(1)</sup>                                      | \$ 1,934,606          | \$                       | \$                     | \$                 | \$ 1,934,606        |
| Time deposits <sup>(1)</sup>   | 846,767               | 326,457                  | 109,064                | 11,522             | 1,293,810           |
| Federal funds purchased and securities sold under repurchase agreements <sup>(1)</sup> | 113,419               |                          |                        |                    | 113,419             |
| Short-term borrowings <sup>(1)</sup>   | 308,475               |                          |                        |                    | 308,475             |
| Long-term borrowings <sup>(1)</sup>  | 94,452                | 66,374                   | 11,165                 | 8,340              | 180,331             |
| Junior subordinated debt securities <sup>(1)</sup>                                     |                       |                          |                        | 90,619             | 90,619              |
| Operating leases   | 1,597                 | 3,019                    | 3,022                  | 34,757             | 42,395              |
| Purchase obligations   | 3,000                 | 5,750                    |                        |                    | 8,750               |
| <b>Total</b>   | <b>\$ 3,302,316</b>   | <b>\$ 401,600</b>        | <b>\$ 123,251</b>      | <b>\$ 145,238</b>  | <b>\$ 3,972,405</b> |

*(1) Excludes interest*

Operating lease obligations represent short-term lease arrangements as described in Note H to the consolidated financial statements. Purchase obligations represent obligations under agreement with Metavante, S&T's third party data processing servicer, for operational services outsourced. The Metavante obligation has a buyout provision of 40 percent of the remaining payments under the original term of the contract.

In the normal course of business, S&T commits to extend credit and issue standby letters of credit. These obligations are not recorded in our financial statements. Loan commitments and standby letters of credit are subject to S&T's normal credit underwriting policies and procedures and generally require collateral based upon management's evaluation of each customer's financial condition and ability to satisfy completely the terms of the agreement and are renewed on an annual basis. Our exposure to credit loss in the event the customer does not satisfy the terms of the agreement equals the notional amount of the obligation less the value of any collateral. Unfunded commercial loan commitments totaled \$765,583,000 and \$663,124,000 at December 31, 2008 and 2007, respectively. Unfunded other loan commitments totaled \$198,600,000 and \$187,173,000 at December 31, 2008 and 2007, respectively; and obligations under standby letters of credit totaled \$146,738,000 and \$184,589,000 at December 31, 2008 and 2007, respectively.

**REGULATORY MATTERS**

S&T and S&T Bank are subject to periodic examinations by the Pennsylvania Department of Banking ( PADB ), the Federal Deposit Insurance Corporation ( FDIC ) and the Federal Reserve Bank of Cleveland ( Federal Reserve ). During 2008, examinations of S&T and S&T Bank were conducted by the FDIC and the Federal Reserve. The examination by the FDIC included, but was not limited to, procedures designed to review capital adequacy, asset quality, board of director and management oversight, earnings performance, liquidity position and funds management practices, sensitivity to market risk, risk management practices and compliance with the BSA, CRA and consumer protection

---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

laws of S&T Bank and its subsidiaries. The examination by the Federal Reserve included, but was not limited to, procedures designed to review risk management systems, board of director and related committee meeting minutes, financial statements, corporate policies and intercompany transactions of S&T and its subsidiaries.

Due to S&T's current capital position and results of regulatory examinations, S&T pays the lowest possible assessment rate for FDIC deposit insurance.

**CRITICAL ACCOUNTING POLICIES AND JUDGMENTS**

We have established various accounting policies that govern the application of accounting principles generally accepted in the United States in the preparation of its consolidated financial statements. The most significant of these policies are described in Note A Accounting Policies. Certain of these policies require numerous estimates and strategic or economic assumptions that may prove inaccurate or subject to variations and may significantly affect S&T's reported results and financial position for the period or in future periods. Changes in underlying factors, assumptions or estimates in any of these areas could have a material impact on S&T's future financial condition and results of operations.

**Securities**

Securities are reported at fair market value adjusted for premiums and discounts which are recognized in interest income using the interest method over the period to maturity. Declines in market value of individual securities below their amortized cost, and that are other-than-temporary, will be written down to current market value and included in earnings as realized losses. Management systematically evaluates securities for other-than-temporary declines in market value on a quarterly basis. S&T's policy for other-than-temporary declines within the equity portfolio require an impairment charge when the security is in a loss position for 12 consecutive months. S&T's policy for other-than-temporary declines within the debt securities portfolio is based upon a number of factors, including, but not limited to the length of time and extent to which the market value has been less than cost, the financial condition of the underlying issuer, the ability of the issuer to meet contractual obligations, the likelihood of the security's ability to recover any decline in its market value and management's intent and ability to retain the security for a period of time sufficient to allow for a recovery in market value or maturity. If the financial markets experience deterioration, additional charges to income could occur in future periods.

**Allowance for Loan Losses**

Determination of an adequate allowance for loan losses is inherently subjective, as it requires estimations of occurrence of future events as well as timing of such events.

The allowance for loan losses is increased by charges to income and decreased by charge-offs (net of recoveries). S&T's periodic evaluation of the adequacy of the allowance for loan losses is determined by management through evaluation of the loss exposure on individual impaired, nonperforming, delinquent and high-dollar loans; review of risk conditions and business trends; historical loss experience, and; growth and composition of the loan portfolio, as well as other relevant factors.

A quantitative analysis is utilized to support the adequacy of the allowance for loan losses. This analysis includes review of the historical charge-offs that have occurrence within segmented portfolios over the last 7 years. Management also assesses qualitative factors such as

## Edgar Filing: S&T BANCORP INC - Form 10-K

portfolio credit trends, unemployment trends, vacancy trends, loan growth and variable interest rate factors.

Significant to this analysis is the shift in loan portfolio composition to an increased mix of commercial loans. These loans are generally larger in size, and, due to our continuing growth, many are unseasoned or new loan relationships. Management relies on its risk-rating process to monitor

PAGE 45

---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

trends that may be occurring relative to commercial loans to assess potential weaknesses within the credit. Current risk factors and trends in risk ratings are considered in the determination and allocation of the allowance for loan losses.

The allowance for loan losses at December 31, 2008 includes \$39.0 million or 91 percent of the allowance allocated to commercial and industrial and commercial real estate loans. The ability for customers to repay commercial loans is more dependent upon the success of their business, continuing income and general economic conditions. Accordingly, the risk of loss is higher on such loans than on residential real estate loans, which generally incur lower losses in the event of foreclosure as the collateral value typically exceeds the loan amounts.

### **Goodwill and Other Intangible Assets**

S&T has \$11.7 million of core deposit and other intangible assets subject to amortization and \$163.5 million in goodwill, which is not subject to periodic amortization. S&T determined the amount of identifiable intangible assets based upon an independent core deposit analysis and insurance contract analysis. An annual evaluation of identifiable intangible assets for impairment is performed by S&T. S&T concluded that the recorded value of identifiable intangible assets was not impaired as a result of the evaluation as of December 31, 2008.

Goodwill arising from business combinations represents the value attributable to unidentifiable intangible elements in the business acquired. S&T's goodwill relates to value inherent in the banking and insurance businesses and the value is dependent upon S&T's ability to provide quality, cost-effective services in the face of free competition from other market participants on a regional basis. This ability relies upon continuing investments in processing systems, the development of value-added service features and the ease of use of S&T's services. As such, goodwill value is supported ultimately by revenue that is driven by the volume of business transacted. A decline in earnings as a result of a lack of growth or the inability to deliver cost-effective services over sustained periods can lead to impairment of goodwill, which could adversely impact earnings in future periods. An annual evaluation of goodwill for impairment is performed by S&T. The market value of S&T and the implied market value of goodwill at the two reporting unit levels are estimated using industry comparable information under the first step of the goodwill impairment test. The bank reporting unit uses market capitalization and the insurance reporting unit uses multiples of revenue as industry comparable information. S&T concluded that the recorded value of goodwill was not impaired as a result of the evaluation as of October 1, 2008. S&T updated the evaluation as of December 31, 2008 and concluded goodwill was not impaired.

### **Income Taxes**

S&T estimates income tax expense based on amounts expected to be owed to the tax jurisdictions where S&T conducts business. On a quarterly basis, management assesses the reasonableness of its effective tax rate based upon its current estimate of the amount and components of net income, tax credits and the applicable statutory tax rates expected for the full year.

Deferred income tax assets and liabilities are determined using the asset and liability method and are reported in the Consolidated Balance Sheets. Under this method, the net deferred tax asset or liability is based on the tax effects of the differences between the book and tax basis of assets and liabilities and recognizes enacted changes in tax rate and laws. Deferred tax assets are recognized to the extent they exist and are subject to a valuation allowance based on management's judgment that realization is more-likely-than-not.

Accrued taxes represent the net estimated amount due to taxing jurisdictions and are reported in other liabilities in the Consolidated Balance Sheets. S&T evaluates and assesses the relative risks and appropriate tax treatment of transactions and filing positions after considering statutes, regulations, judicial precedent and other information and maintains tax accruals consistent with its evaluation of



---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

these relative risks and merits. Changes to the estimate of accrued taxes occur periodically due to changes in tax rates, interpretations of tax laws, the status of examinations being conducted by taxing authorities and changes to statutory, judicial and regulatory guidance. These changes, when they occur, can affect deferred taxes and accrued taxes as well as the current period's income tax expense and can be significant to the operating results of S&T.

### **Acquisition**

On June 6, 2008, S&T completed the acquisition of 100 percent of the shares of IBT Bancorp, Inc. located in Irwin, Pennsylvania, ( IBT ) which was the sole shareholder of Irwin Bank, in a stock and cash transaction valued at approximately \$176.5 million. Pursuant to the terms of the merger agreement, shareholders of IBT were entitled to elect to receive for each share of IBT common stock that they owned, either \$31.00 in cash or 0.93 of a share of S&T common stock. S&T issued 2,751,749 shares of common stock out of its treasury shares at a recorded fair value of \$91.7 million based on \$33.33 per share which was the closing price on May 12, 2008, the day before the IBT shareholders approved the merger and paid a total of \$75.1 million in cash to the former IBT shareholders. The acquisition significantly expands S&T's market share in the growing Allegheny and Westmoreland County markets in western Pennsylvania. The acquisition was accounted for under the purchase method, and all transactions of IBT since the acquisition date are included in S&T's consolidated financial statements.

### **Joint Ventures**

S&T has 30 limited partnership investments in affordable housing and federal historic rehabilitation projects, for which it provides funding as a limited partner and receives tax credits, tax deductions for losses incurred by the projects and proceeds from property disposition based on its partnership share prescribed by each partnership agreement. At December 31, 2008 and 2007, S&T had recorded investments in other assets on its balance sheet of approximately \$16.3 million and \$18.0 million, respectively, associated with these investments. These investments are accounted for on the equity method described in Emerging Issues Task Force ( EITF ) No. 94-1 Accounting for Tax Benefits Resulting from Investments in Affordable Housing and amortized over ten years and certain other investments are reviewed annually for impairment. The impairment test includes estimated tax credits and tax benefits of future losses as well as the estimated residual values from the sale of certain properties. Investments in partnerships for the purpose of rehabilitating historic structures are evaluated for impairment at the end of each reporting period and are recorded at their net realizable value expected from future tax credits. S&T determined that it is not the primary beneficiary of these partnerships and does not consolidate them.

### **INFLATION**

Management is aware of the significant effect inflation has on interest rates and can have on financial performance. S&T's ability to cope with this is best determined by analyzing its capability to respond to changing interest rates and its ability to manage noninterest income and expense. S&T monitors its mix of interest-rate sensitive assets and liabilities through ALCO in order to reduce the impact of inflation on net interest income. Management also controls the effects of inflation by reviewing the prices of its products and services, by introducing new products and services and by controlling overhead expenses.





---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

**SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995**

This Annual Report on Form 10-K contains or incorporates statements that S&T believes are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements generally relate to S&T's financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to or other similar words. You should not place undue reliance on the statements, as they are subject to risks and uncertainties, including but not limited to those described in this Form 10-K or the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information then actually known to us. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

These forward-looking statements are based on current expectations, estimates and projections about S&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ( Future Factors ), which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in these forward-looking statements.

Future Factors include:

- changes in interest rates, spreads on earning assets and interest-bearing liabilities, the shape of the yield curve and interest rate sensitivity;
- credit losses;
- sources of liquidity;
- legislation affecting the financial services industry as a whole, and/or S&T and its subsidiaries individually or collectively;
- regulatory supervision and oversight, including required capital levels;
- increasing price and product/service competition by competitors, including new entrants;
- rapid technological developments and changes;
- the ability to continue to introduce competitive new products and services on a timely, cost-effective basis;
- the mix of products/services;
- containing costs and expenses;
- governmental and public policy changes, including environmental regulations;
- reliance on large customers;
- technological, implementation and cost/financial risks in large, multi-year contracts;
- the outcome of pending and future litigation and governmental proceedings;
- continued availability of financing;
- financial resources in the amounts, at the times and on the terms required to support our future businesses;
- changes in the local economy in western-Pennsylvania area;
- managing our internal growth and acquisitions; and

general economic or business conditions, either nationally or regionally, may be less favorable than expected, resulting in among other things, a reduced demand for credit and other services.

A continuation of recent turbulence in significant portions of the global financial and real estate markets could impact our performance, both directly by affecting our revenues and the value of our assets and liabilities and indirectly by affecting the economy generally.



---

**Item 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**  
**continued**

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic conditions, including interest rate and currency exchange rate fluctuations, and other Future Factors.

**LIQUIDITY AND INTEREST RATE SENSITIVITY**

Liquidity refers to the ability to satisfy the financial needs of depositors who want to withdraw funds, or of borrowers needing access to funds to meet their credit needs. Interest-rate sensitivity management seeks to avoid fluctuating net interest margins and to enhance net interest income through periods of changing interest rates. The ALCO is responsible for establishing and monitoring the liquidity and interest rate sensitivity guidelines, procedures and policies.

The principal sources of asset liquidity are cash and due from banks, interest-earning deposits with banks, federal funds and securities available for sale. At December 31, 2008, the total of such assets was approximately \$522.5 million or 12 percent of consolidated assets. While much more difficult to quantify, liability liquidity is further enhanced by a stable core deposit base, access to credit lines at other financial institutions and S&T's ability to renew maturing deposits. Certificates of deposit in denominations of \$100,000 or more represented 12 percent of total deposits at December 31, 2008 and were outstanding primarily to local customers. S&T's ability to attract deposits and borrow funds depends primarily on continued rate competitiveness, profitability, capitalization and overall financial condition.

Beyond the issue of having sufficient sources to fund unexpected credit demands or deposit withdrawals, liquidity management also is an important factor in monitoring and managing interest-rate sensitivity issues through ALCO. Through forecast and simulation models, ALCO is also able to project future funding needs and develop strategies for acquiring funds at a reasonable cost. ALCO uses a variety of measurements to monitor the liquidity position of S&T. These include liquidity gap, liquidity forecast, net loans and standby letters of credit to assets, net loans to deposits and net non-core funding dependence ratio.

**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Because the assets and liabilities of S&T are primarily monetary in nature, the presentation and analysis of cash flows in formats prescribed by accounting principles generally accepted in the United States are less meaningful for managing bank liquidity than for non-financial companies. Funds are typically provided from current earnings, maturity and sales of securities available for sale, loan repayments, deposits and borrowings. The primary uses of funds include new loans, repayment of borrowings, the purchase of securities and dividends to shareholders. The level and mix of sources and uses of funds are constantly monitored and adjusted by ALCO in order to maintain credit, liquidity and interest-rate risks within prescribed policy guidelines while maximizing earnings.

ALCO monitors and manages interest-rate sensitivity through gap, rate shock and rate ramp analyses, economic value of equity (EVE) and simulations in order to avoid unacceptable earnings fluctuations due to interest rate changes. Interest rate sensitivity analyses are highly dependent on assumptions, which have been developed based upon past experience and the expected behavior of customers under various rate scenarios. The assumptions include principal prepayments for fixed rate loans, mortgage-backed securities of U.S. government corporations and agencies and collateralized mortgage obligations, and classifying the demand, savings and money market balances by degree of interest-rate sensitivity.



**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK** continued

The gap and cumulative gap represents the net position of assets and liabilities subject to repricing in specified time periods, as measured by a ratio of rate sensitive assets to rate sensitive liabilities. The table below shows the amount and timing of repricing assets and liabilities as of December 31, 2008.

**Interest Rate Sensitivity****December 31, 2008**

| <b>GAP</b><br><i>(dollars in thousands)</i> | <b>1-6 Months</b>   | <b>7-12 Months</b>  | <b>13-24 Months</b> | <b>&gt;2 Years</b> |
|---|---------------------|---------------------|---------------------|--------------------|
| <b>Repricing Assets:</b>                    |                     |                     |                     |                    |
| Cash/due from banks                         | \$                  | \$                  | \$                  | \$ 69,780          |
| Securities available for sale               | 169,537             | 74,357              | 80,591              | 128,228            |
| Other investments                           | 23,542              |                     |                     |                    |
| Net loans                                   | 1,653,766           | 312,243             | 502,912             | 1,057,106          |
| Other assets                                |                     |                     |                     | 366,306            |
| <b>Total</b>                                | <b>1,846,845</b>    | <b>386,600</b>      | <b>583,503</b>      | <b>1,621,420</b>   |
| <b>Repricing Liabilities:</b>               |                     |                     |                     |                    |
| Demand                                      |                     |                     |                     | 600,282            |
| NOW   | 28,654              | 28,654              | 57,307              | 114,614            |
| Money market                                | 283,290             |                     |                     |                    |
| Savings                                     | 641,136             | 25,810              | 51,620              | 103,239            |
| Certificates/clubs                          | 614,471             | 232,561             | 173,003             | 273,775            |
| Repos & short-term borrowings               | 421,894             |                     |                     |                    |
| Long-term borrowings                        | 132,650             | 30,525              | 65,787              | 41,988             |
| Other liabilities/equity                    |                     |                     |                     | 517,108            |
| <b>Total</b>                                | <b>2,122,095</b>    | <b>317,550</b>      | <b>347,717</b>      | <b>1,651,006</b>   |
| <b>GAP</b>                                  | <b>\$ (275,250)</b> | <b>\$ 69,050</b>    | <b>\$ 235,786</b>   | <b>\$ (29,586)</b> |
| <b>Cumulative GAP</b>                       | <b>\$ (275,250)</b> | <b>\$ (206,200)</b> | <b>\$ 29,586</b>    | <b>\$</b>          |

| <b>Rate Sensitive Assets/Rate Sensitive Liabilities</b> | <b>December 31,<br/>2008</b> | <b>December 31,<br/>2007</b> |
|---|------------------------------|------------------------------|
| Cumulative 6 months                                     | 0.87                         | 0.78                         |
| Cumulative 12 months                                    | 0.92                         | 0.81                         |

S&T's one-year gap position at December 31, 2008 indicates a liability sensitive position. This means that more liabilities than assets will reprice during the measured time frames. The implications of a liability sensitive position will differ depending upon the change in market interest rates. For example, with a liability sensitive position in a declining interest rate environment, more liabilities than assets will decrease in rate. This situation could result in an increase to our interest rate spreads, net interest income and operating spreads. Conversely, with a liability sensitive position in a rising interest rate environment, more liabilities than assets will increase in rates. This situation could result in a decrease to our interest rate spreads, net interest income and operating spreads.

S&T has become less liability sensitive since December 2007 mainly due to a lower interest rate environment. In a decreasing interest rate environment there tends to be a preference for variable rate loans, an increase in loan refinance activity, call options on bonds are exercised, and



**Item 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK continued**

prepayments on mortgage-backed securities of U.S. government corporations and agencies and collateralized mortgage obligations accelerate. During 2008, this led to greater increases in short term repricing assets than short term repricing liabilities, thereby reducing the banks liability sensitive position.

In addition to the gap analysis, S&T performs rate shock and rate ramp analyses on a static balance sheet to estimate the effect that a +/- 100, +/-200 and +/-300 basis point instantaneous and gradual parallel shift in the yield curve would have on 12 months of pretax net interest income. The rate shocks incorporate assumptions regarding the level of interest rate changes on non-maturity deposit products (savings, money market, NOW and demand deposits) and changes in the prepayment behavior of fixed rate loans and securities with optionality. Inclusion of these assumptions makes rate shock and rate ramp analyses more useful than gap analysis alone. S&T's policy is to limit the change in pretax net interest income over a one-year horizon to 20% given changes in rates using shocks or rate ramps up to +/- 300 basis points. Although +/-100 and +/-200 basis point changes for the rate shock and rate ramp analyses are not policy guidelines, these analyses are performed to ensure directional consistency of the +/-300 basis point analysis.

The table below shows the percent change to pretax net interest income with a rate shock of +/-300 basis points.

|                   | <b>+300 bps</b> | <b>-300 bps</b> |
|-------------------|-----------------|-----------------|
| December 31, 2008 | (.72)%          | .73%            |
| December 31, 2007 | (3.62)%         | (2.41)%         |

Comparing December 2008 to December 2007, the impact on pretax net interest income in the -300 basis point rate shock scenario has improved. The relative improvement can be attributed to modeling a -300 basis point rate shock in a very low interest rate environment and a less liability sensitive position. Since December 2007 short term rates have decreased by 400 basis points. With interest rates at this low level, many variable rate loan categories were already at or near floor rates in the December 2008 base case scenario. The base case scenario also assumed call options on most bonds would be exercised. As a result, the decrease in interest income between the base case and the -300 basis point rate shock scenario was not material on these assets. Although rates on short term time deposits, core deposits, and variable rate borrowings can not be reduced by the full 300 basis points in shock down scenarios, there continues to be repricing benefit from those liabilities.

When comparing December 2008 to December 2007, the impact on pretax net interest income in the +300 basis point rate shock scenario has improved. The relative improvement is mainly attributable to the refinement of sensitivity assumptions utilized in modeling core deposits in rate shock scenarios to more closely reflect historical experience, and lengthening of the time deposit portfolio. The improvement was offset somewhat by an increase in variable rate funding.

In order to monitor interest rate risk beyond the one-year time horizon of shocks and rate ramps, S&T also performs EVE analysis. EVE represents the present value of all asset cash flows minus the present value of all liability cash flows. As with rate shock analysis, EVE incorporates management assumptions regarding prepayment behavior of fixed rate loans and securities with optionality and core deposit behavior. S&T's policy is to limit the change in EVE to +/-35% given changes in rates up to +/-300 basis points. The December 2008 results reflect a 9.44% decrease and 1.43% increase to EVE given a -300 and +300 basis point change in interest rates respectively.



---

**Item 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

**Consolidated Financial Statements**

|  |    |
|--|----|
| <u>Consolidated Balance Sheets</u>   | 53 |
| <u>Consolidated Statements of Income</u>   | 54 |
| <u>Consolidated Statements of Changes in Shareholders' Equity</u>  | 55 |
| <u>Consolidated Statements of Cash Flows</u>   | 56 |
| <u>Notes to Consolidated Financial Statements</u>  | 57 |
| <u>Report of Management</u>  | 92 |
| <u>Report of KPMG LLP, Independent Registered Public Accounting Firm on Effectiveness of Internal Control Over Financial Reporting</u> | 93 |
| <u>Report of KPMG LLP, Independent Registered Public Accounting Firm on Consolidated Financial Statements</u>                          | 94 |
| <u>Report of Ernst &amp; Young LLP, Independent Registered Public Accounting Firm on Consolidated Financial Statements</u>             | 95 |

**CONSOLIDATED BALANCE SHEETS****S&T Bancorp, Inc. and Subsidiaries**

| <b>December 31</b>  | <b>2008</b>         | <b>2007</b>         |
|---|---------------------|---------------------|
| <i>(dollars in thousands, except share and per share data)</i>  |                     |                     |
| <b>ASSETS</b>   |                     |                     |
| Cash and due from banks   | \$ 69,780           | \$ 74,879           |
| Securities available for sale   | 452,713             | 358,822             |
| Other investments   | 23,542              | 13,833              |
| Loans held for sale   | 737                 | 899                 |
| Portfolio loans, net of allowance for loan losses of \$42,689 in 2008 and \$34,345 in 2007                              | 3,525,290           | 2,761,695           |
| Premises and equipment, net   | 45,304              | 37,629              |
| Goodwill  | 163,546             | 50,087              |
| Other intangibles, net  | 11,713              | 2,461               |
| Bank owned life insurance   | 51,254              | 35,626              |
| Other assets  | 94,489              | 71,690              |
| <b>Total Assets</b>   | <b>\$ 4,438,368</b> | <b>\$ 3,407,621</b> |
| <b>LIABILITIES</b>  |                     |                     |
| Deposits:   |                     |                     |
| Noninterest-bearing demand  | \$ 600,282          | \$ 462,387          |
| Interest-bearing demand   | 229,229             | 151,686             |
| Money market  | 283,290             | 144,408             |
| Savings   | 821,805             | 946,967             |
| Time deposits   | 1,293,810           | 916,377             |
| <b>Total Deposits</b>   | <b>3,228,416</b>    | <b>2,621,825</b>    |
| Securities sold under repurchase agreements and federal funds purchased   | 113,419             | 100,258             |
| Short-term borrowings   | 308,475             | 80,000              |
| Long-term borrowings  | 180,331             | 201,021             |
| Junior subordinated debt securities   | 90,619              | 25,000              |
| Other liabilities   | 68,414              | 41,957              |
| <b>Total Liabilities</b>  | <b>3,989,674</b>    | <b>3,070,061</b>    |
| <b>SHAREHOLDERS EQUITY</b>  |                     |                     |
| Preferred stock, without par value, 10,000,000 shares authorized and none outstanding                                   |                     |                     |
| Common stock (\$2.50 par value) Authorized 50,000,000 shares in 2008 and 2007 Issued 29,714,038 shares in 2008 and 2007 | 74,285              | 74,285              |
| Additional paid-in capital  | 43,327              | 27,502              |
| Retained earnings   | 402,608             | 375,654             |
| Accumulated other comprehensive (loss) income   | (13,986)            | 2,900               |
| Treasury stock (2,081,110 shares in 2008 and 5,162,951 shares in 2007, at cost)   | (57,540)            | (142,781)           |
| <b>Total Shareholders Equity</b>  | <b>448,694</b>      | <b>337,560</b>      |
| <b>Total Liabilities and Shareholders Equity</b>  | <b>\$ 4,438,368</b> | <b>\$ 3,407,621</b> |

See Notes to Consolidated Financial Statements

**CONSOLIDATED STATEMENTS OF INCOME****S&T Bancorp, Inc. and Subsidiaries**

| <b>Year Ended December 31</b><br><i>(dollars in thousands, except per share data)</i> | <b>2008</b>      | <b>2007</b>      | <b>2006</b>      |
|---|------------------|------------------|------------------|
| <b>INTEREST INCOME</b>  |                  |                  |                  |
| Loans, including fees   | \$ 198,754       | \$ 199,387       | \$ 185,544       |
| Deposits with banks and federal funds sold  | 4                | 39               | 101              |
| Investment Securities:  |                  |                  |                  |
| Taxable   | 12,626           | 11,768           | 14,293           |
| Tax-exempt  | 3,529            | 2,601            | 2,694            |
| Dividends   | 1,205            | 1,810            | 2,070            |
| <b>Total Interest Income</b>  | <b>216,118</b>   | <b>215,605</b>   | <b>204,702</b>   |
| <b>INTEREST EXPENSE</b>   |                  |                  |                  |
| Deposits  | 52,363           | 79,587           | 73,529           |
| Securities sold under repurchase agreements and federal funds purchased               | 1,750            | 4,231            | 5,171            |
| Short-term borrowings   | 4,263            | 2,325            | 4,424            |
| Long-term borrowings and junior subordinated debt securities                          | 13,795           | 13,024           | 8,460            |
| <b>Total Interest Expense</b>   | <b>72,171</b>    | <b>99,167</b>    | <b>91,584</b>    |
| <b>NET INTEREST INCOME</b>  | <b>143,947</b>   | <b>116,438</b>   | <b>113,118</b>   |
| Provision for loan losses   | 12,878           | 5,812            | 9,380            |
| <b>Net Interest Income After Provision for Loan Losses</b>                            | <b>131,069</b>   | <b>110,626</b>   | <b>103,738</b>   |
| <b>NONINTEREST INCOME</b>   |                  |                  |                  |
| Security (losses) gains, net  | (1,651)          | 3,844            | 5,481            |
| Service charges on deposit accounts   | 12,322           | 10,124           | 10,412           |
| Wealth management fees  | 7,967            | 7,470            | 7,862            |
| Letter of credit fees   | 1,761            | 2,013            | 2,284            |
| Insurance fees  | 8,096            | 7,285            | 6,637            |
| Mortgage banking  | (305)            | 641              | 703              |
| Other   | 9,262            | 9,228            | 7,011            |
| <b>Total Noninterest Income</b>   | <b>37,452</b>    | <b>40,605</b>    | <b>40,390</b>    |
| <b>NONINTEREST EXPENSE</b>  |                  |                  |                  |
| Salaries and employee benefits  | 42,708           | 40,387           | 37,601           |
| Occupancy, net  | 6,416            | 5,846            | 5,101            |
| Furniture and equipment   | 4,479            | 3,737            | 3,297            |
| Other taxes   | 3,017            | 2,906            | 2,973            |
| Data processing   | 5,488            | 4,880            | 4,852            |
| Marketing   | 3,180            | 2,709            | 2,478            |
| Amortization of intangibles   | 1,055            | 300              | 325              |
| FDIC assessment   | 409              | 302              | 302              |
| Other   | 17,049           | 12,393           | 12,350           |
| <b>Total Noninterest Expense</b>  | <b>83,801</b>    | <b>73,460</b>    | <b>69,279</b>    |
| <b>Income Before Taxes</b>  | <b>84,720</b>    | <b>77,771</b>    | <b>74,849</b>    |
| Applicable Income Taxes   | 24,517           | 21,627           | 21,513           |
| <b>Net Income</b>   | <b>\$ 60,203</b> | <b>\$ 56,144</b> | <b>\$ 53,336</b> |
| Earnings per common share - Basic   | \$ 2.30          | \$ 2.27          | \$ 2.07          |
| Earnings per common share - Diluted   | 2.28             | 2.26             | 2.06             |
| Dividends declared per common share   | 1.24             | 1.21             | 1.17             |
| Average Common Shares Outstanding-Basic   | 26,214           | 24,732           | 25,735           |
| Average Common Shares Outstanding-Diluted   | 26,384           | 24,888           | 25,940           |
| See Notes to Consolidated Financial Statements  |                  |                  |                  |

**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY****S&T Bancorp, Inc. and Subsidiaries**

|  | Comprehensive<br>Income | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income | Treasury<br>Stock | Total      |
|--|-------------------------|-----------------|----------------------------------|----------------------|---|-------------------|------------|
| <i>(dollars in thousands, except per share data)</i>   |                         |                 |                                  |                      |   |                   |            |
| <b>Balance at December 31, 2005</b>  |                         | \$ 74,285       | \$ 26,120                        | \$ 326,158           | \$ 9,172  | \$ (83,314)       | \$ 352,421 |
| Net income for 2006  | \$ 53,336               |                 |                                  | 53,336               |   |                   | 53,336     |
| <b>Other comprehensive income, net of tax</b>  |                         |                 |                                  |                      |   |                   |            |
| Change in unrealized gains on securities of \$1,810 net of reclassification adjustment for gains included in net income of (\$5,481) and reclassification adjustment of (\$983) related to Rabbi Trust and tax benefit of \$2,532.   | (2,122)                 |                 |                                  |                      | (2,122)   |                   | (2,122)    |
| <b>Comprehensive Income</b>  | \$ 51,214               |                 |                                  |                      |   |                   |            |
| Cash dividends declared (\$1.17 per share)   |                         |                 |                                  | (30,047)             |   |                   | (30,047)   |
| Treasury stock acquired (122,244 shares)   |                         |                 |                                  |                      |   | (35,269)          | (35,269)   |
| Treasury stock issued (1,031,700 shares)   |                         |                 | (435)                            |                      |   | 3,190             | 2,755      |
| Recognition of restricted stock compensation expense   |                         |                 | 59                               |                      |   |                   | 59         |
| Tax benefit from nonstatutory stock options exercised  |                         |                 | 502                              |                      |   |                   | 502        |
| Recognition of nonstatutory stock option compensation expense  |                         |                 | 452                              |                      |   |                   | 452        |
| Adjustment to initially apply SFAS No. 158, net of tax of \$1,635  |                         |                 |                                  |                      | (3,036)   |                   | (3,036)    |
| <b>Balance at December 31, 2006</b>  |                         | \$ 74,285       | \$ 26,698                        | \$ 349,447           | \$ 4,014  | \$ (115,393)      | \$ 339,051 |
| Net income for 2007  | \$ 56,144               |                 |                                  | 56,144               |   |                   | 56,144     |
| <b>Other comprehensive income, net of tax</b>  |                         |                 |                                  |                      |   |                   |            |
| Change in unrealized gains on securities of \$2,457 net of reclassification adjustment for gains included in net income of (\$3,844) and reclassification adjustment of (\$1,606) related to Rabbi Trust and tax benefit of \$1,413. | (1,580)                 |                 |                                  |                      | (1,580)   |                   | (1,580)    |
| Adjustment to funded status of pension, net of tax benefit of (\$254)  | 466                     |                 |                                  |                      | 466   |                   | 466        |
| <b>Comprehensive Income</b>  | \$ 55,030               |                 |                                  |                      |   |                   |            |
| Cash dividends declared (\$1.21 per share)   |                         |                 |                                  | (29,787)             |   |                   | (29,787)   |
| Treasury stock acquired (971,400 shares)   |                         |                 |                                  |                      |   | (31,802)          | (31,802)   |
| Treasury stock issued (161,213 shares)   |                         |                 | (894)                            |                      |   | 4,414             | 3,520      |
| Recognition of restricted stock compensation expense   |                         |                 | 622                              |                      |   |                   | 622        |
| Tax benefit from nonstatutory stock options exercised  |                         |                 | 621                              |                      |   |                   | 621        |
| Recognition of nonstatutory stock option compensation expense  |                         |                 | 455                              |                      |   |                   | 455        |
| Adjustment to initially apply FIN 48   |                         |                 |                                  | (150)                |   |                   | (150)      |
| <b>Balance at December 31, 2007</b>  |                         | \$ 74,285       | \$ 27,502                        | \$ 375,654           | \$ 2,900  | \$ (142,781)      | \$ 337,560 |
| Net income for 2008  | \$ 60,203               |                 |                                  | 60,203               |   |                   | 60,203     |
| <b>Other comprehensive income, net of tax</b>  |                         |                 |                                  |                      |   |                   |            |
| Change in unrealized losses on securities of (\$6,761) net of reclassification adjustment for losses included in net income of \$1,651 and tax benefit of \$1,789.   | (3,321)                 |                 |                                  |                      | (3,321)   |                   | (3,321)    |
| Adjustment to funded status of pension, net of tax benefit of \$7,313  | (13,565)                |                 |                                  |                      | (13,565)  |                   | (13,565)   |
| <b>Comprehensive Income</b>  | \$ 43,317               |                 |                                  |                      |   |                   |            |
| Cash dividends declared (\$1.24 per share)   |                         |                 |                                  | (33,249)             |   |                   | (33,249)   |
| Treasury stock issued (330,092 shares)   |                         |                 | (1,648)                          |                      |   | 9,128             | 7,480      |
| Recognition of restricted stock compensation expense   |                         |                 | 412                              |                      |   |                   | 412        |
| Tax benefit from nonstatutory stock options exercised  |                         |                 | 1,004                            |                      |   |                   | 1,004      |
| Recognition of nonstatutory stock option compensation expense  |                         |                 | 455                              |                      |   |                   | 455        |
| Treasury stock issued in acquisition (2,751,749 shares)  |                         |                 | 15,602                           |                      |   | 76,113            | 91,715     |
| <b>Balance at December 31, 2008</b>  |                         | \$ 74,285       | \$ 43,327                        | \$ 402,608           | \$ (13,986)                                     | \$ (57,540)       | \$ 448,694 |

See Notes to Consolidated Financial Statements



**CONSOLIDATED STATEMENTS OF CASH FLOWS****S&T Bancorp, Inc. and Subsidiaries**

| <b>Year Ended December 31</b><br><i>(dollars in thousands)</i>                          | <b>2008</b>      | <b>2007</b>      | <b>2006</b>      |
|---|------------------|------------------|------------------|
| <b>OPERATING ACTIVITIES</b>   |                  |                  |                  |
| Net Income  | \$ 60,203        | \$ 56,144        | \$ 53,336        |
| Adjustments to reconcile net income to net cash provided by operating activities:       |                  |                  |                  |
| Provision for loan losses   | 12,878           | 5,812            | 9,380            |
| Depreciation and amortization   | 5,021            | 3,762            | 3,246            |
| Net amortization of investment security premiums  | 1,136            | 822              | 967              |
| Recognition of stock-based compensation expense   | 1,315            | 887              | 954              |
| Security losses (gains), net  | 1,651            | (3,844)          | (5,481)          |
| Deferred income taxes   | (6,023)          | (2,140)          | 1,802            |
| Tax benefits from stock-based compensation  | (1,004)          | (361)            | (294)            |
| Mortgage loans originated for sale  | (17,316)         | (17,094)         | (17,649)         |
| Proceeds from the sale of loans   | 17,702           | 17,422           | 18,760           |
| Gains on the sale of loans, net   | (224)            | (401)            | (357)            |
| (Increase) decrease in interest receivable  | (4,124)          | 938              | (1,501)          |
| Increase in interest payable  | 314              | 112              | 305              |
| Decrease (increase) in other assets   | 4,843            | (7,586)          | (9,398)          |
| (Decrease) increase in other liabilities  | (367)            | 9,369            | (2,834)          |
| <b>Net Cash Provided by Operating Activities</b>  | <b>76,005</b>    | <b>63,842</b>    | <b>51,236</b>    |
| <b>INVESTING ACTIVITIES</b>   |                  |                  |                  |
| Net decrease (increase) in interest-earning deposits with banks                         | 4                |                  | (1)              |
| Proceeds from maturities of securities available for sale                               | 125,440          | 75,537           | 53,923           |
| Proceeds from sales of securities available for sale                                    | 146,600          | 6,588            | 11,838           |
| Purchases of securities available for sale  | (124,334)        | (10,538)         | (12,950)         |
| Net increase in loans   | (291,830)        | (135,262)        | (188,271)        |
| Purchases of premises and equipment, net  | (3,939)          | (5,392)          | (9,498)          |
| Payment for purchase of IBT, net of cash acquired                                       | (67,739)         |                  |                  |
| <b>Net Cash Used in Investing Activities</b>  | <b>(215,798)</b> | <b>(69,067)</b>  | <b>(144,959)</b> |
| <b>FINANCING ACTIVITIES</b>   |                  |                  |                  |
| Net (decrease) increase in core deposits  | (61,220)         | 61,354           | 158,318          |
| Net increase (decrease) in time deposits  | 94,210           | (4,836)          | (11,895)         |
| Net increase (decrease) in short-term borrowings  | 228,475          | 25,000           | (95,000)         |
| Net decrease in securities sold under repurchase agreements and federal funds purchased | (90,176)         | (32,763)         | (4,808)          |
| Proceeds from long-term borrowings  | 20,000           | 50,000           | 133,509          |
| Repayments of long-term borrowings  | (97,669)         | (20,920)         | (45,344)         |
| Proceeds from junior subordinated debt securities                                       | 64,892           |                  | 25,000           |
| Acquisition of treasury stock   |                  | (31,802)         | (35,269)         |
| Sale of treasury stock  | 7,480            | 3,520            | 2,755            |
| Cash dividends paid to shareholders   | (32,302)         | (29,790)         | (30,046)         |
| Tax benefits from stock-based compensation  | 1,004            | 361              | 294              |
| <b>Net Cash Provided by Financing Activities</b>  | <b>134,694</b>   | <b>20,124</b>    | <b>97,514</b>    |
| (Decrease) increase in Cash and Cash Equivalents  | (5,099)          | 14,899           | 3,791            |
| Cash and Cash Equivalents at Beginning of Year  | 74,879           | 59,980           | 56,189           |
| <b>Cash and Cash Equivalents at End of Year</b>   | <b>\$ 69,780</b> | <b>\$ 74,879</b> | <b>\$ 59,980</b> |
| <b>Non Cash Activities</b>  |                  |                  |                  |
| Transfers to (from) other real estate owned   | 362              | (34)             | (3,189)          |
| Net assets acquired in acquisition, excluding cash and cash equivalents                 | 159,454          |                  |                  |
| See Notes to Consolidated Financial Statements  |                  |                  |                  |



---

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### S&T Bancorp, Inc. and Subsidiaries

#### NOTE A

##### Nature of Operations

S&T Bancorp, Inc. ( S&T ) was incorporated on March 17, 1983 under the laws of the Commonwealth of Pennsylvania as a bank holding company and has two wholly owned subsidiaries, S&T Bank and 9th Street Holdings, Inc. S&T owns a one-half interest in Commonwealth Trust Credit Life Insurance Company ( CTCLIC ).

S&T is presently engaged in nonbanking activities through the following six entities: 9th Street Holdings, Inc., S&T Bancholdings, Inc., CTCLIC, S&T Insurance Group, LLC, S&T Professional Resources Group, LLC and Stewart Capital Advisors, LLC. 9th Street Holdings, Inc. and S&T Bancholdings, Inc. are investment holding companies. CTCLIC, which is a joint venture with another financial institution, acts as a reinsurer of credit life, accident and health insurance policies sold by S&T Bank and the other institution. S&T Insurance Group, LLC, through its subsidiary, Evergreen Insurance Associates, LLC, offers a full line of commercial property and casualty insurance, group life and health coverage, employee benefit solutions, and personal insurance lines. S&T Professional Resources Group, LLC markets software developed by S&T Bank. Stewart Capital Advisors, LLC is a registered investment advisor that manages private investment accounts for individuals and institutions and advises the Stewart Capital Mutual Funds.

#### ACCOUNTING POLICIES

The financial statements of S&T and subsidiaries have been prepared in accordance with accounting principles generally accepted in the United States of America. In preparing the financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the balance sheets and revenues and expenses for the periods then ended. Actual results could differ from those estimates. The more significant accounting policies are described below.

#### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of S&T and its wholly owned subsidiaries. All significant intercompany transactions have been eliminated in consolidation. Investments of 20 percent - 50 percent of the outstanding common stock of investees are accounted for using the equity method of accounting. S&T operates within one business segment, community banking, providing a full range of services to individual and corporate customers.

#### CASH FLOW INFORMATION



## Edgar Filing: S&T BANCORP INC - Form 10-K

S&T considers cash and due from banks as cash and cash equivalents. For the years ended December 31, 2008, 2007 and 2006, interest paid was \$72,556,000, \$99,370,000 and \$92,006,000, respectively. Income taxes paid during 2008 were \$24,264,000 compared to \$20,186,000 for 2007 and \$22,143,000 for 2006. For the years ended December 31, 2008, 2007 and 2006, transfers of loans to other real estate owned were \$362,000, (\$34,000) and (\$3,189), respectively.

### **SECURITIES**

Management determines the appropriate classification of securities at the time of purchase. If management has the intent and S&T has the ability, at the time of purchase, to hold securities until maturity, they are classified as held to maturity and are stated at cost and adjusted for amortization of premiums and accretion of discounts. Securities that management does not have the intent and ability to hold to maturity are classified as available for sale and are recorded at market value, and unrealized gains and losses on these securities, net of related deferred income taxes, are reported in

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

accumulated other comprehensive income. Gains or losses on the disposition of securities are based on the specific identification method. S&T does not engage in any securities trading activity for its own account.

Management systematically evaluates securities for other-than-temporary declines in market value. Securities for which declines in market value are deemed to be other-than-temporary are written down to current market value and the resultant changes included in earnings as realized losses. S&T's policy for other-than-temporary declines within the equity portfolio require an impairment charge when the security is in a loss position for 12 consecutive months. S&T's policy for other-than-temporary declines within the debt securities portfolio is based upon a number of factors, including, but not limited to the length of time and extent to which the market value has been less than cost, the financial condition of the underlying issuer, the ability of the issuer to meet contractual obligations, the likelihood of the security's ability to recover any decline in its market value and management's intent and ability to retain the security for a period of time sufficient to allow for a recovery in market value or maturity.

## **LOANS**

Interest on loans is accrued and credited to operations based on the principal amount outstanding. Accretion of discounts and amortization of premiums on loans are included in interest income. Loan origination fees and direct loan origination costs are deferred and amortized as an adjustment of loan yield over the respective lives of the loans without consideration of anticipated prepayments. Loans are placed on nonaccrual and interest is discontinued generally when interest and principal are 90 days or more past due.

Impaired loans are defined by management as commercial and commercial real estate loans greater than \$500,000 when it is probable that S&T will not be able to collect all amounts due according to the contractual terms of the loan agreement. All impaired loans are classified as substandard for risk classification purposes. Impaired loans are reserved, to the estimated value of collateral and/or cash flow associated with the loan, when management believes principal and interest will not be collected under the contractual terms of the loan. When interest accrual is discontinued, all unpaid accrued interest is reversed against interest income. Interest income is subsequently recognized only to the extent that cash payments are received.

The allowance for loan losses is established through provisions for loan losses charged against income. Loans considered to be uncollectible are charged against the allowance, and recoveries, if any, are credited to the allowance. The adequacy of the allowance for loan losses is determined by management through evaluation of the loss exposure on individual nonperforming, delinquent and high-dollar loans; review of various risk conditions and business trends; historical loss experience; and growth and composition of the loan portfolio, as well as other relevant risk factors.

A quantitative analysis is utilized to support the adequacy of the allowance for loan losses. This analysis includes review of the historical charge-off rates for loan categories, fluctuations and trends in the amount of classified loans and other risk factors. Factors consider the level of S&T's historical charge-offs that have occurred within segmented portfolios over the last seven years. Management also assesses subjective factors such as portfolio credit trends, unemployment trends, vacancy trends, loan growth and variable interest rate factors.

As part of the IBT acquisition, S&T recorded a \$5.4 million addition to the allowance for loan losses. S&T evaluated IBT's loan portfolio at the time of the acquisition and did not identify any impaired loans as defined in Statement of Position 03-3, Accounting for Certain Loans or Debt Securities Acquired in a Transfer and Financial Accounting Standards Board Statement No. 141, Business Combinations. S&T recorded IBT's loan portfolio at fair value, determined at then current interest rates, net of the allowance for loan losses in accordance with management's evaluation of Financial Accounting Standards Board Statement No. 5, Accounting for Contingencies.

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

Significant to this analysis is the shift in loan portfolio composition to an increased mix of commercial loans. These loans are generally larger in size, and due to our continuing growth, many are new loan relationships. Management relies on its risk-rating process to monitor trends that may be occurring relative to commercial loans to assess potential weaknesses within the credit. Current factors and trends in risk ratings are considered in the determination and allocation of the allowance for loan losses.

S&T believes its quantitative and qualitative analysis and risk-rating process, which serves as the primary basis for assessing the adequacy of the allowance for loan losses, is sufficient to allow it to conclude that the total allowance for loan losses is adequate to absorb probable loan losses.

**LOANS ORIGINATED FOR SALE AND HELD FOR SALE**

Loans held for sale consists of 1-4 family residential loans originated for sale in the secondary market and carried at lower of cost or market, determined on an aggregate basis. Gains and losses on sales of loans held for sale are included in other income in the consolidated statements of income. S&T manages its exposure to changes in the market value of loans from the date of commitment to the borrower and the loan's ultimate sale by entering into mandatory forward commitments to sell the loans. The extent to which S&T elects to cover its loan production with forward commitments varies based upon factors deemed by management to be appropriate in the circumstances. S&T does not use hedge accounting for these transactions.

S&T routinely issues commitments to make loans as a part of its residential lending operations. These commitments are considered derivatives and include the expected value of the related mortgage servicing right. S&T also enters into commitments to sell loans to mitigate the risk that the market value of residential loans may decline between the time the rate commitment is issued to the customer and the time S&T contracts to sell the loan. These commitments and sales contracts are also derivatives. Both types of derivatives are recorded at fair value. Sales contracts and commitments to sell loans are not designated as hedges of the fair value of loans held for sale. Fair value adjustments related to derivatives are recorded in the consolidated statements of income as an adjustment to net gains on sale of loans.

**PREMISES AND EQUIPMENT**

Premises and equipment are stated at cost less accumulated depreciation. Maintenance and repairs are charged to expense as incurred, while improvements that extend an asset's useful life are capitalized and depreciated over the estimated remaining life of the asset. Depreciation expense is computed generally by the straight-line method for financial reporting purposes and accelerated methods for income tax purposes. Useful lives range from three to 25 years for furniture and equipment; ten to 50 years for premises and two to 36 years for leasehold improvements. Leasehold improvements are amortized over the shorter of the asset's useful life or the remaining lease term, including renewal periods when reasonably assured.

**JOINT VENTURES**

S&T has 30 limited partnership investments in affordable housing and federal historic rehabilitation projects, for which it provides funding as a limited partner and receives tax credits, tax deductions for losses incurred by the projects and proceeds from property disposition based on its partnership share prescribed by each partnership agreement. At December 31, 2008 and 2007, S&T had recorded investments in other assets on its balance sheet of approximately \$16.3 million and \$18.0 million, respectively, associated with these investments. These investments are

Edgar Filing: S&T BANCORP INC - Form 10-K

accounted for on the equity method described in Emerging Issues Task Force ( EITF ) No. 94-1 Accounting for Tax Benefits Resulting from Investments in Affordable Housing and amortized over ten years and certain other

PAGE 59

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

investments are reviewed annually for impairment. The impairment test includes estimated tax credits and tax benefits of future losses as well as the estimated residual values from the sale of certain properties. Investments in partnerships for the purpose of rehabilitating historic structures are evaluated for impairment at the end of each reporting period and are recorded at their net realizable value expected from future tax credits. S&T determined that it is not the primary beneficiary of these partnerships and does not consolidate them.

**OTHER REAL ESTATE**

Other real estate is included in other assets and is comprised of properties acquired through foreclosure proceedings or acceptance of a deed in lieu of a foreclosure. These properties are carried at the lower of cost or market value less estimated cost of resale. Loan losses arising from the acquisition of such property initially are charged against the allowance for loan losses. Gains or losses realized subsequent to acquisition are recorded in other expenses in the consolidated statements of income.

**GOODWILL AND OTHER INTANGIBLE ASSETS**

Goodwill represents the excess of the purchase price over the fair value of net assets purchased. During 2008, S&T recorded goodwill associated with the IBT acquisition of \$112.7 million. Goodwill is not amortized, but is evaluated for impairment annually. In 2008, 2007 and 2006, S&T performed the required impairment tests of goodwill at the respective reporting unit level and no impairment existed as of the valuation date, as the market value of S&T's net assets exceeded their carrying value. If, for any future period, S&T determines that there has been impairment in the carrying value of its goodwill balances, S&T will record a charge to earnings, which could have a material adverse effect on S&T's net income.

Intangible assets as of December 31, 2008 consist of \$10.5 million for the acquisition of core savings deposits, \$0.4 million for the acquisition of wealth management relationships and \$0.8 million for the acquisition of insurance contract relationships. During 2008, S&T recorded intangible assets of \$10.2 million associated with the acquired IBT core savings deposits and \$0.5 million for the wealth management relationships. These intangible assets are amortized over their estimated weighted average lives of nine years. The estimated aggregate amortization expense for each of the five succeeding years will approximate \$1.7 million.

| <i>(dollars in thousands)</i>       | Goodwill          | Core Deposit<br>and Other<br>Intangibles |
|-------------------------------------|-------------------|--|
| <b>Balance at December 31, 2006</b> | <b>\$ 49,955</b>  | <b>\$ 2,917</b>                          |
| Additions                           | 132               |  |
| Amortization                        |                   | (456)                                    |
| <b>Balance at December 31, 2007</b> | <b>\$ 50,087</b>  | <b>\$ 2,461</b>                          |
| Additions                           | 113,459           | 10,843                                   |
| Amortization                        |                   | (1,591)                                  |
| <b>Balance at December 31, 2008</b> | <b>\$ 163,546</b> | <b>\$ 11,713</b>                         |

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued**MORTGAGE LOAN SERVICING**

Mortgage servicing assets are recognized as separate assets when servicing rights are acquired through loan originations when the underlying loan is sold. Upon sale, the mortgage servicing right is established, which represents the then current market value of future net cash flows expected to be realized for performing the servicing activities. The market value of the mortgage servicing rights are estimated by calculating the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, servicing costs and other economic factors, which are determined based on current market conditions. The expected and actual rates of mortgage loan prepayments are the most significant factors driving the value of mortgage servicing rights. Increases in mortgage loan prepayments reduce estimated future net servicing cash flows because the life of the underlying loan is reduced. In determining the market value of the mortgage servicing rights, mortgage interest rates, which are used to determine prepayment rates and discount rates, are held constant over the estimated life of the portfolio. Capitalized mortgage servicing rights are reported in other assets and are amortized into noninterest income in proportion to, and over the period of, the estimated future net servicing income of the underlying mortgage loans.

Capitalized mortgage servicing rights are regularly evaluated for impairment based on the estimated market value of those rights. The mortgage servicing rights are stratified by certain risk characteristics, primarily loan term and note rate. If temporary impairment exists within a risk stratification tranche, a valuation allowance is established through a charge to income equal to the amount by which the carrying value exceeds the market value. If it is later determined all or a portion of the temporary impairment no longer exists for a particular tranche, the valuation allowance is reduced.

Mortgage servicing rights are also reviewed for other-than-temporary impairment. Other-than-temporary impairment exists when the recoverability of a recorded valuation allowance is determined to be remote, taking into consideration historical and projected interest rates and loan pay-off activity. When this situation occurs, the unrecoverable portion of the valuation allowance is applied as a direct write-down to the carrying value of the mortgage servicing rights. Unlike a valuation allowance, a direct write-down permanently reduces the carrying value of the mortgage servicing rights and the valuation allowance, precluding subsequent recoveries.

For the year ended December 31, 2008 and 2007, the 1-4 family mortgage loans that were sold to Fannie Mae amounted to \$17.7 million and \$17.4 million, respectively.

At December 31, 2008, 2007 and 2006, S&T's servicing portfolio totaled \$172.6 million, \$178.9 million and \$180.8 million, respectively.

The following table indicates mortgage servicing rights and the net carrying value as of December 31, 2008.

|                                     | Servicing<br>Rights | Valuation<br>Allowance | Net Carrying<br>Value |
|-------------------------------------|---------------------|------------------------|-----------------------|
| <i>dollars in thousands</i>         |                     |                        |                       |
| <b>Balance at December 31, 2006</b> | <b>\$ 2,124</b>     | <b>\$ 56</b>           | <b>\$ 2,068</b>       |
| Additions                           | 221                 | 100                    | 121                   |
| Amortization                        | (328)               |                        | (328)                 |
| <b>Balance at December 31, 2007</b> | <b>\$ 2,017</b>     | <b>\$ 156</b>          | <b>\$ 1,861</b>       |
| Additions/(reductions)              | 201                 | 884                    | (683)                 |
| Amortization                        | (346)               |                        | (346)                 |
| <b>Balance at December 31, 2008</b> | <b>\$ 1,872</b>     | <b>\$ 1,040</b>        | <b>\$ 832</b>         |

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**DERIVATIVE FINANCIAL INSTRUMENTS**

S&T utilizes interest rate swap contracts from time to time for asset/liability management. These transactions involve both credit and market risk. The notional amounts are amounts on which calculations and payments are based. The notional amounts do not represent direct credit exposures. Direct credit exposure is limited to the net difference between the calculated amounts to be received and paid, if any. Interest-rate swaps are contracts in which a series of interest-rate flows (fixed and floating) are exchanged over a prescribed period. The notional amounts on which the interest payments are based are not exchanged.

S&T has certain interest rate derivative positions that are not designated as hedging instruments. These derivative positions relate to transactions in which S&T enters into an interest-rate swap with a customer while at the same time entering into an offsetting interest-rate swap with another financial institution. In connection with each transaction, S&T agrees to pay interest to the customer on a notional amount at a variable interest rate and receive interest from the customer on a same notional amount at a fixed rate. At the same time, S&T agrees to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows S&T's customer to effectively convert a variable rate loan to a fixed rate.

S&T offers rate lock commitments to potential borrowers. The commitments are generally for 60 days and guarantee a specified interest rate for a loan if underwriting standards are met, but the commitment does not obligate the potential borrower to close on the loan. Accordingly, some commitments expire prior to becoming loans. In addition, S&T can encounter pricing risks if interest rates increase significantly before the loan can be closed and sold. S&T may utilize forward sales contracts in order to mitigate this pricing risk. Whenever a customer desires these products, a mortgage originator quotes a secondary market rate, guaranteed for that day by the investor. The rate lock is executed between the mortgagee and S&T, and in turn a forward sales contract is executed between S&T and the investor. Both the rate lock commitment and the corresponding forward sales contract for each customer are considered derivatives. As such, changes in the fair value of the derivatives during the commitment period are recorded in current earnings and included in other income on the consolidated statements of income. The value of the mortgage servicing rights is included in the borrower commitment derivative.

**WEALTH MANAGEMENT ASSETS AND INCOME**

Assets held in a fiduciary capacity by the subsidiary bank, S&T Bank, are not assets of S&T Bank and are therefore not included in the consolidated financial statements. Wealth management fee income is reported on the consolidated statement of income on the accrual basis.

**STOCK-BASED COMPENSATION**

S&T has various stock-based employee compensation plans, which are described in Note Q. S&T adopted Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standard (SFAS) No. 123(R), Share Based Payment, on January 1, 2006 and is applying the modified prospective method. SFAS No. 123(R) requires measurement of compensation expense of all stock-based awards at fair value on the date of grant and recognition of compensation expense over the vesting period for all awards granted or not yet vested at the date of adoption. Prior to the adoption of SFAS No. 123(R), S&T applied Accounting Principles Board Opinion (APB) No. 25, Accounting for Stock Issued to Employees, in accounting for stock-based awards.

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**PENSIONS**

Pension expense for S&T Bank's defined benefit pension plan is actuarially determined using the projected unit credit actuarial cost method. The funding policy for the plan is to contribute amounts to the plan sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974, plus such additional amounts as may be appropriate, subject to federal income tax limitation.

On December 31, 2006, S&T adopted the recognition and disclosure provisions of SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*. SFAS No. 158 requires an employer to recognize the funded status of any defined benefit pension plan or postretirement benefit plan in the December 31, 2006 statement of financial position, with a corresponding adjustment to accumulated other comprehensive income, net of tax. For the defined benefit pension plan the adjustment to accumulated other comprehensive income at adoption represents the net unrecognized actuarial loss and unamortized prior service cost which were previously netted against the plan's funded status in S&T's statement of financial position pursuant to the provisions of SFAS No. 87, *Employers' Accounting for Pensions*. These amounts will be subsequently recognized as net periodic pension cost pursuant to S&T's historical accounting policy for amortizing such amounts. Further, actuarial gains and losses that arise in subsequent periods and are not recognized as net periodic pension cost in the same periods will be recognized as a component of other comprehensive income. Those amounts will be subsequently recognized as a component of net periodic pension cost on the same basis as the amounts recognized in accumulated other comprehensive income upon adoption of SFAS No. 158.

**INCOME TAXES**

Deferred taxes are accounted for under the asset and liability method whereby deferred income taxes are recognized for the difference between the financial reporting and tax bases of assets and liabilities using enacted tax laws and rates. S&T files a consolidated income tax return. A deferred tax valuation allowance is established if it is more likely than not that all or a portion of the deferred tax assets will not be realized.

**TREASURY STOCK**

The purchase of S&T common stock is recorded at cost. At the time of reissuance, the treasury stock account is reduced using the average cost method. Gains and losses on the reissuance of common stock are recorded in additional paid-in capital.

**EARNINGS PER COMMON SHARE**

Basic Earnings Per Share (EPS) is calculated by dividing net income by the weighted average number of common shares outstanding during the period. Potentially dilutive securities are excluded from the basic calculation, but are included in diluted EPS. In computing diluted EPS, average shares outstanding have been increased by the common stock equivalents relating to S&T's outstanding stock options and restricted stock.

**RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS**



## Edgar Filing: S&T BANCORP INC - Form 10-K

In September 2006, FASB issued SFAS No. 157, Fair Value Measurements. SFAS No. 157 provides enhanced guidance for using fair value to measure assets and liabilities. SFAS No. 157 also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS No. 157 applies whenever other standards require (or permit) assets

PAGE 63

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

or liabilities to be measured at fair value. SFAS No. 157 does not expand the use of fair value in any new circumstances. S&T adopted SFAS No. 157 as of January 1, 2008. The adoption of SFAS No. 157 did not have a significant impact on S&T's financial position or results of operations.

In February 2007, FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities, which is effective as of the beginning of the entity's first fiscal year that begins after November 15, 2007. SFAS No. 159 enables entities to reduce the volatility in reported earnings caused by measuring related assets and liabilities differently. SFAS No. 159 expanded the use of fair-value measurements and achieved a long-term objective of reporting all financial instruments at fair value. S&T elected to not expand the use of fair value under SFAS No. 159.

In December 2007, FASB issued SFAS No. 141(R), Business Combinations, and SFAS No. 160, Noncontrolling Interest in Consolidated Financial Statements. SFAS Nos. 141(R) and 160 require most identifiable assets, liabilities, noncontrolling interest, and goodwill acquired in a business combination to be recorded at full fair value and require noncontrolling interests (previously referred to as minority interests) to be reported as a component of equity, which changes the accounting for transactions with noncontrolling interest holders. SFAS Nos. 141(R) and 160 are effective for periods beginning on or after December 15, 2008, and earlier adoption is prohibited. SFAS No. 141(R) will be applied to all business entities and SFAS No. 160 will be applied prospectively to all noncontrolling interests, including any that arose before the December 15, 2008 effective date. S&T is in the process of determining the impact of applying SFAS Nos. 141(R) and 160 on S&T's financial position and results of operations.

## **RECLASSIFICATION**

Certain amounts in prior years' financial statements have been reclassified to conform to the current year's presentation. The reclassifications had no effect on S&T's financial condition or results of operations and related primarily to a reclassification of deferred taxes in other assets and liabilities and within savings and time deposits.

## **SUBSEQUENT EVENT**

On January 16, 2009, S&T completed a \$108,676,000 capital raise as a participant in the U.S. Treasury Program. In conjunction with S&T's participation in the Capital Purchase Program, S&T issued to the U.S. Treasury 108,676 shares of S&T's Series A Preferred Stock, having a liquidation amount per share equal to \$1,000 per share, for a total price of \$108,676,000. The Series A Preferred Stock pays cumulative dividends at a rate of 5% per year for the first five years and thereafter at a rate of 9% per year. S&T may not redeem the Series A Preferred Stock during the first three years except with the proceeds from a qualified equity offering. After three years, S&T may, at its option, redeem the Series A Preferred Stock at par value plus accrued and unpaid dividends. The Series A Preferred Stock is generally non-voting. Prior to January 16, 2012, unless S&T has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to a third party, the consent of the U.S. Treasury will be required for S&T to increase its common stock dividend or repurchase its common stock or other equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances. In addition, the Series A Preferred Stock issuance includes certain restrictions on executive compensation that could limit the tax deductibility of compensation S&T pays to executive management.

As part of its purchase of the Series A Preferred Stock, the U.S. Treasury received a Warrant to purchase 517,012 shares of S&T's common stock at an initial per share exercise price of \$31.53. The Warrant provides for the adjustment of the exercise price and the number of shares of S&T's common stock issuable upon exercise pursuant to customary anti-dilution provisions, such as upon stock splits or distributions of securities or other assets to holders of the S&T's common stock, and upon certain issuances of S&T's common stock at or below a specified price relative to the initial exercise price. The Warrant expires ten years from the issuance date. If, on or prior to December 31, 2009, S&T



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

receives aggregate gross cash proceeds of not less than \$108,676,000 from qualified equity offerings announced after October 13, 2008, the number of shares of common stock issuable pursuant to the U.S. Treasury's exercise of the Warrant will be reduced by one-half of the original number of shares. In addition, the U.S. Treasury has agreed not to exercise voting power with respect to any shares of common stock issued upon exercise of the Warrant.

On February 17, 2009, the American Recovery and Reinvestment Act of 2009 (ARRA) was signed into law. Among other things, the ARRA includes new executive compensation and corporate governance restrictions that apply not only prospectively, but also retroactively, to institutions, such as S&T that have received funds under the Program. S&T is currently evaluating the effect that the ARRA executive compensation provisions will have on S&T.

**NOTE B****Acquisition**

On June 6, 2008, S&T completed the acquisition of 100 percent of the voting shares of IBT Bancorp, Inc. located in Irwin, Pennsylvania, (IBT) which was the sole shareholder of Irwin Bank, in a stock and cash transaction valued at approximately \$176.5 million. Pursuant to the terms of the merger agreement, shareholders of IBT were entitled to elect to receive for each share of IBT common stock that they owned, either \$31.00 in cash or 0.93 of a share of S&T common stock. S&T issued 2,751,749 shares of common stock out of its treasury shares at a recorded fair value of \$91.7 million based on \$33.33 per share which was the closing price on May 12, 2008, the day before the IBT shareholders approved the merger and paid a total of \$75.1 million in cash to the former IBT shareholders. The acquisition significantly expands S&T's market share in the growing Allegheny and Westmoreland County markets in western Pennsylvania. The acquisition was accounted for under the purchase method, and all transactions of IBT since the acquisition date are included in S&T's consolidated financial statements.

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed at the date of acquisition of IBT. However, there may be additional adjustments through June 2009 as additional information becomes available.

|                                    | <b>June 6, 2008</b> |
|------------------------------------|---------------------|
|                                    | <b>Unaudited</b>    |
| <i>(dollars in thousands)</i>      |                     |
| <b>Assets</b>                      |                     |
| Cash and cash equivalents          | \$ 17,066           |
| Securities                         | 253,347             |
| Other investments                  | 5,856               |
| Loans, net of allowance of \$5,420 | 484,643             |
| Premises and other equipment       | 7,702               |
| Goodwill and other intangibles     | 123,459             |
| Other assets                       | 24,233              |
| <b>Total assets acquired</b>       | <b>\$ 916,306</b>   |
| <b>Liabilities</b>                 |                     |
| Deposits                           | \$ 573,601          |
| Borrowings                         | 160,316             |
| Other liabilities                  | 5,869               |
| <b>Total liabilities assumed</b>   | <b>739,786</b>      |

**Net assets acquired**

**\$ 176,520**

PAGE 65

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

Presented below is certain unaudited pro forma information for the year ended December 31, 2008 and 2007, as if IBT had been acquired on January 1, 2008 and 2007, respectively. These results combine the historical results of IBT for the period from January 1, 2008 to June 6, 2008 and for the year ended December 31, 2007 with the results of S&T. The results of IBT exclude certain non-recurring merger related expenses (including contract buy-outs, \$5,183,000; change-in-control payments, \$1,014,000; and legal and consulting expense, \$2,244,000). These pro forma results which include certain adjustments for the estimated impact of purchase accounting adjustments, are not necessarily indicative of what results would have been had the acquisition taken place on the indicated dates.

|  | <b>For the Year Ended<br/>December 31,<br/>2008</b> | <b>For the Year Ended<br/>December 31,<br/>2007</b> |
|--|---|---|
| <i>(dollars in thousands, except per share data)</i> |   |   |
| Revenue  | \$ 194,336  | \$ 177,046  |
| Net income   | 65,369  | 59,248  |
| Basic EPS  | \$ 2.39   | \$ 2.16   |
| Diluted EPS  | 2.37  | 2.14  |

**NOTE C****Market Values of Financial Instruments**

S&T utilizes quoted market values, where available, to assign market value to its financial instruments. In cases where quoted market values were not available, S&T uses present value methods to estimate the market value of its financial instruments. These estimates of market value are significantly affected by the assumptions made and, accordingly, do not necessarily indicate amounts that could be realized in a current market exchange.

The following methods and assumptions were used by S&T in estimating its market value disclosures for financial instruments:

**CASH AND CASH EQUIVALENTS AND OTHER SHORT-TERM ASSETS**

The carrying amounts reported in the consolidated balance sheets for cash and due from banks, interest-earning deposits with banks and federal funds sold approximate those assets' market values.

**SECURITIES**

Market values for investment securities and securities available for sale are based on quoted market prices.

## **LOANS**

For variable-rate loans that reprice frequently and with no significant change in credit risk, market values are based on carrying values. The market values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers as adjusted for net credit losses and the loss of interest income from nonaccrual loans. The carrying amount of accrued interest approximates its market value.

## **INTEREST-RATE SWAPS**

Interest-rate swaps are marked to market on a quarterly basis after consideration of counterparty and S&T credit risk and collateral.

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

**DEPOSITS**

The market values disclosed for demand deposits (e.g., noninterest and interest-bearing demand, money market and savings accounts) are, by definition, equal to the amount payable on demand. The carrying amounts for variable-rate, fixed-term, and certificates of deposit approximate their market value at year-end. Market values for fixed-rate certificates of deposit and other time deposits are based on the discounted value of contractual cash flows, using interest rates currently offered for deposits of similar remaining maturities.

**SHORT-TERM BORROWINGS AND OTHER BORROWED FUNDS**

The carrying amounts of federal funds purchased, securities sold under repurchase agreements and other borrowings approximate their market values.

**LONG-TERM BORROWINGS**

The market values disclosed for long-term borrowings are estimated using current interest rates for long-term borrowings of similar remaining maturities.

**JUNIOR SUBORDINATED DEBT SECURITIES**

For the variable-rate junior subordinated debt securities that reprice quarterly, market values are based on carrying values. For the fixed rate junior subordinated debt securities, the market value disclosed are estimated using current rates for junior subordinated debt securities of similar remaining maturities.

**LOAN COMMITMENTS AND STANDBY LETTERS OF CREDIT**

Estimates of the market value of these off-balance sheet items were not made because of the short-term nature of these arrangements and the credit standing of the counter-parties. Also, unfunded loan commitments relate principally to variable-rate commercial loans, typically non-binding and fees are not normally assessed on these balances.

Estimates of market value have not been made for items that are not defined as financial instruments, including such items as S&T's core deposit intangibles and the value of its trust operation. S&T believes it is impractical to estimate a representational market value for these types of assets, which represent significant value to S&T.





**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

The following table indicates the estimated market value of S&T's financial instruments as of December 31:

|   | 2008         |                | 2007         |                |
|---|--------------|----------------|--------------|----------------|
|   | Market Value | Carrying Value | Market Value | Carrying Value |
| <i>(dollars in thousands)</i>   |              |                |              |                |
| <b>ASSETS</b>   |              |                |              |                |
| Cash and due from banks   | \$ 69,780    | \$ 69,780      | \$ 74,879    | \$ 74,879      |
| Securities available for sale   | 452,713      | 452,713        | 358,822      | 358,822        |
| Other investments   | 23,542       | 23,542         | 13,833       | 13,833         |
| Gross loans   | 3,622,877    | 3,568,716      | 2,827,256    | 2,796,939      |
| Interest-rate swaps   | 25,077       | 25,077         | 3,869        | 3,869          |
| <b>LIABILITIES</b>  |              |                |              |                |
| Deposits  | \$ 3,249,219 | \$ 3,228,416   | \$ 2,625,294 | \$ 2,621,825   |
| Securities sold under repurchase agreements & federal funds purchased | 113,419      | 113,419        | 100,258      | 100,258        |
| Short-term borrowings   | 308,475      | 308,475        | 80,000       | 80,000         |
| Long-term borrowings  | 186,152      | 180,331        | 205,318      | 201,021        |
| Junior subordinated debt securities                                   | 92,925       | 90,619         | 26,009       | 25,000         |
| Interest-rate swaps   | 24,979       | 24,979         | 3,869        | 3,869          |

**NOTE D****Fair Value**

Effective January 1, 2008, S&T adopted SFAS No. 157, Fair Value Measurements. SFAS No. 157 provides enhanced guidance for using fair value to measure assets and liabilities. SFAS No. 157 also responds to investors' requests for expanded information about the extent to which companies measure assets and liabilities at fair value, the information used to measure fair value, and the effect of fair value measurements on earnings. SFAS No. 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value. SFAS No. 157 does not expand the use of fair value in any new circumstances.

**FAIR-VALUE HIERARCHY**

SFAS No. 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable.

Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect S&T's market assumptions. These two types of inputs have created the following fair-value hierarchy:

## Edgar Filing: S&T BANCORP INC - Form 10-K

Level 1 Quoted prices for *identical* instruments in active markets.

Level 2 Quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs and significant value drivers are observable in active markets.

Level 3 Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

SFAS No. 157 requires the use of observable market data when available.

PAGE 68

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**DETERMINATION OF FAIR VALUE**

S&T measures fair value using the procedures set out below for all assets and liabilities measured at fair value.

When available, S&T generally uses quoted market prices to determine fair value, and classifies such items in Level 1. In some cases where a market price is available, S&T will make use of acceptable practical expedients (such as matrix pricing) to calculate fair value, in which case the items are classified in Level 2.

If quoted market prices are not available, fair value is based upon internal valuation techniques that use, where possible, current market-based or independently sourced market parameters, such as interest rates or prepayment speeds. Items valued using such valuation techniques are classified according to the lowest level input or value driver that is significant to the valuation. Thus, an item may be classified in Level 3 even though there may be some significant inputs that are readily observable.

The following section describes the valuation methodologies used by S&T to measure different financial instruments at fair value, including an indication of the level in the fair value hierarchy in which each instrument is generally classified. Where appropriate, the description includes details of the valuation models, the key inputs to those models, as well as any significant assumptions.

**INVESTMENTS**

The investments category includes available for sale debt and equity securities, whose fair value is determined using the following methodology:

**Debt Securities** S&T obtains market values for debt securities from a third-party pricing service which utilizes several sources for valuing fixed-income securities. The majority of the market evaluation sources includes observable inputs rather than significant unobservable inputs and therefore falls into the Level 2 category.

S&T's U.S. government agencies and mortgage backed securities portfolio are valued based on market data. The service provider utilizes evaluated pricing models that vary based by asset class and include available trade, bid, and other market information. Generally, the methodologies include broker quotes, proprietary models, vast descriptive terms and conditions databases, as well as extensive quality control programs and are classified as Level 2.

S&T's obligations of state and political subdivisions portfolio is valued using proprietary valuation matrices from the service provider, which incorporates the recent unprecedented changes in the municipal market. The market evaluation model includes a separate curve structure for the bank-qualified municipals versus general market municipals. For the bank-qualified municipals, the source is the service provider's own trading desk. Securities are further broken down according to insurer, credit support, state of issuance, and rating to incorporate additional spreads and municipal curves and are classified as Level 2.

**Equity Securities** Equity securities that have an active, quotable market are classified in Level 1. Equity securities that are quotable, but are thinly traded, are classified in Level 2, and securities that are not readily traded and do not have a quotable market are classified as Level 3.

**TRADING ASSETS**

## Edgar Filing: S&T BANCORP INC - Form 10-K

When available, S&T uses quoted market prices to determine the fair value of trading assets; such items are classified in Level 1 of the fair-value hierarchy. Since S&T's only trading account asset is a Rabbi Trust for deferred compensation plans, which is invested in two readily quoted mutual funds, the Rabbi Trust asset is classified as Level 1 and is recorded in other assets in S&T's Consolidated Balance Sheets.

PAGE 69

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

**IMPAIRED LOANS**

A loan is considered to be impaired when it is probable that all of the principal and interest due under the original terms of the loan may not be collected. S&T's policy for impairment includes commercial and commercial real estate loans greater than \$500,000. Impairment is measured based on the fair value of the underlying collateral. When the fair value is based on an observable market price or a current appraisal, impaired loans are classified as Level 2. When a current appraisal is not available, or if management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, the impaired loans are classified as Level 3. Impaired loans are recorded in portfolio loans in S&T's Consolidated Balance Sheets.

**MORTGAGE SERVICING RIGHTS**

On January 1, 2007, S&T adopted fair-value accounting under SFAS No. 156 Accounting for Servicing of Financial Assets, for mortgage servicing rights (MSRs). The market value of the MSRs are estimated by calculating the present value of estimated future net servicing cash flows, taking into consideration actual and expected mortgage loan prepayment rates, discount rates, servicing costs and other economic factors, which are determined based on current market conditions. The expected and actual rates of mortgage loan prepayments are the most significant factors driving the value of MSRs.

These MSRs, which totaled \$832,000 as of December 31, 2008, are classified as part of other assets on S&T's Consolidated Balance Sheets. Changes in fair value for MSRs are recorded in mortgage banking in S&T's Consolidated Statements of Income. MSRs are classified as Level 3 because the valuation model includes significant unobservable inputs.

**INTEREST RATE SWAPS**

S&T has certain interest rate derivative positions that are not designated as hedging instruments. These derivative positions relate to transactions in which S&T enters into an interest-rate swap with a customer while at the same time entering into an offsetting interest-rate swap with another financial institution. In connection with each transaction, S&T agrees to pay interest to the customer on a notional amount at a variable interest rate and receive interest from the customer on the same notional amount at a fixed rate. At the same time, S&T agrees to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows S&T to provide long-term fixed rate financing to the customer while retaining a variable rate asset on the balance sheet. Because S&T has two offsetting swaps, changes in the market value of the underlying derivative contracts largely offset each other and do not materially impact S&T's results of operations.

These interest rate swaps are marked to market on a quarterly basis after considerations of counterparty and S&T credit risk and collateral. Because the estimated fair market value includes certain observable inputs, it is considered a Level 2 fair value.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

## ITEMS MEASURED AT FAIR VALUE ON A RECURRING BASIS

The following table presents S&T's assets and liabilities that are measured at fair value on a recurring basis by fair value hierarchy level at December 31, 2008.

|                               | Level 1          | Level 2           | Level 3         | Total             |
|-------------------------------|------------------|-------------------|-----------------|-------------------|
| <i>(dollars in thousands)</i> |                  |                   |                 |                   |
| <b>Assets</b>                 |                  |                   |                 |                   |
| Securities available for sale | \$ 8,364         | \$ 443,299        | \$ 1,050        | \$ 452,713        |
| Impaired Loans                |                  | 39,798            | 7,531           | 47,329            |
| Trading account assets        | 2,268            |                   |                 | 2,268             |
| Mortgage servicing rights     |                  |                   | 832             | 832               |
| Interest rate swaps           |                  | 25,077            |                 | 25,077            |
| <b>Total Assets</b>           | <b>\$ 10,632</b> | <b>\$ 508,174</b> | <b>\$ 9,413</b> | <b>\$ 528,219</b> |
| <b>Liabilities</b>            |                  |                   |                 |                   |
| Interest rate swaps           | \$               | \$ 24,979         | \$              | \$ 24,979         |
| <b>Total Liabilities</b>      | <b>\$</b>        | <b>\$ 24,979</b>  | <b>\$</b>       | <b>\$ 24,979</b>  |

## LOANS ORIGINATED FOR SALE AND HELD FOR SALE

Loans held for sale consist of 1-4 family residential loans originated for sale in the secondary market and carried at the lower of cost or fair value. As a result, the carrying amount of loans held for sale has not been included in the disclosure of fair value hierarchy in the table above. S&T determines fair value based on reference to quoted market prices for similar assets and liabilities. As a result, such estimates of fair value would be considered a Level 2 disclosure.

The following table presents the changes in the Level 3 fair-value category for the year ended December 31, 2008. S&T classifies financial instruments in Level 3 of the fair-value hierarchy when there is reliance on at least one significant unobservable input to the valuation model. In addition to these unobservable inputs, the valuation models for Level 3 financial instruments typically also rely on a number of inputs that are readily observable either directly or indirectly. Thus, the gains and losses presented below include changes in the fair value related to both observable and unobservable inputs.

|  | Beginning<br>Balance at<br>January 1, 2008 | Principal<br>Transactions | Gains/(Losses)<br>Realized<br>and<br>Unrealized | Transfers in<br>and or<br>out<br>of<br>Level 3 | Ending<br>Balance at<br>December 31, 2008 |
|--|--|---------------------------|---|--|---|
| <i>(dollars in thousands)</i>                |  |                           |   |  |   |
| <b>Assets</b>                                |  |                           |   |  |   |
| Securities available for sale <sup>(1)</sup> | \$ 750                                     | \$ 300                    | \$  | \$   | \$ 1,050                                  |
| Impaired Loans <sup>(2)</sup>                | 9,498                                      | (1,967)                   |   |  | 7,531                                     |
| Mortgage servicing rights <sup>(3)</sup>     | 1,861                                      | (145)                     | (884)   |  | 832                                       |

<sup>(1)</sup> Changes in fair value for available for sale investments are recorded in accumulated other comprehensive income, while gains and losses from sales are recorded in net security gains (losses) on the Consolidated Statements of Income.

<sup>(2)</sup> Changes in fair value of the underlying collateral on impaired loans are recorded in provision for loans losses on the Consolidated Statements of Income.

Edgar Filing: S&T BANCORP INC - Form 10-K

<sup>(3)</sup> *Unrealized gains (losses) on MSRs are recorded in mortgage banking noninterest income on the Consolidated Statements of Income.*

PAGE 71





Edgar Filing: S&T BANCORP INC - Form 10-K

|   |                   |                  |                   |                   |
|---|-------------------|------------------|-------------------|-------------------|
| <b>Debt securities available for sale</b> | <b>312,108</b>    | <b>1,871</b>     | <b>(1,000)</b>    | <b>312,979</b>    |
| Marketable equity securities              | 33,767            | 10,134           | (2,590)           | 41,311            |
| Other securities                          | 4,532             |                  |                   | 4,532             |
| <b>Total</b>                              | <b>\$ 350,407</b> | <b>\$ 12,005</b> | <b>\$ (3,590)</b> | <b>\$ 358,822</b> |

There were \$3,400,000, \$3,980,000 and \$6,069,000 in gross realized gains and \$5,051,000, \$136,000 and \$588,000 in gross realized losses in 2008, 2007 and 2006, in each case respectively, relative to securities available for sale.

PAGE 72

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

The following table presents the age of gross unrealized losses and market value by investment category:

| 2008<br><i>(dollars in thousands)</i>  | Less Than 12 Months |                   | 12 Months or More |                   | Total            |                   |
|--|---------------------|-------------------|-------------------|-------------------|------------------|-------------------|
|  | Market Value        | Unrealized Losses | Market Value      | Unrealized Losses | Market Value     | Unrealized Losses |
| Collateralized mortgage obligations of U.S. government corporations and agencies | \$ 27               | \$                | \$                | \$                | \$ 27            | \$                |
| Mortgage-backed securities of U.S. government corporations and agencies          | 5,065               | (31)              |                   |                   | 5,065            | (31)              |
| Obligations of states and political subdivisions                                 | 40,760              | (1,282)           | 1,286             | (2)               | 42,046           | (1,284)           |
| Other Securities   | 25                  |                   |                   |                   | 25               |                   |
| <b>Debt securities available for sale</b>  | <b>45,877</b>       | <b>(1,313)</b>    | <b>1,286</b>      | <b>(2)</b>        | <b>47,163</b>    | <b>(1,315)</b>    |
| Marketable equity securities   | 10,671              | (4,276)           |                   |                   | 10,671           | (4,276)           |
| <b>Total Temporarily Impaired Securities</b>                                     | <b>\$ 56,548</b>    | <b>\$ (5,589)</b> | <b>\$ 1,286</b>   | <b>\$ (2)</b>     | <b>\$ 57,834</b> | <b>\$ (5,591)</b> |

| 2007<br><i>(dollars in thousands)</i>  | Less Than 12 Months |                   | 12 Months or More |                   | Total             |                   |
|--|---------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|  | Market Value        | Unrealized Losses | Market Value      | Unrealized Losses | Market Value      | Unrealized Losses |
| Obligations of U.S. government corporations and agencies                         | \$                  | \$                | \$ 43,378         | \$ (128)          | \$ 43,378         | \$ (128)          |
| Collateralized mortgage obligations of U.S. government corporations and agencies | 12,513              | (37)              | 15,076            | (124)             | 27,589            | (161)             |
| Mortgage-backed securities of U.S. government corporations and agencies          |                     |                   | 21,420            | (502)             | 21,420            | (502)             |
| Obligations of states and political subdivisions                                 |                     |                   | 43,087            | (209)             | 43,087            | (209)             |
| <b>Debt securities available for sale</b>  | <b>12,513</b>       | <b>(37)</b>       | <b>122,961</b>    | <b>(963)</b>      | <b>135,474</b>    | <b>(1,000)</b>    |
| Marketable equity securities   | 15,545              | (2,590)           |                   |                   | 15,545            | (2,590)           |
| <b>Total Temporarily Impaired Securities</b>                                     | <b>\$ 28,058</b>    | <b>\$ (2,627)</b> | <b>\$ 122,961</b> | <b>\$ (963)</b>   | <b>\$ 151,019</b> | <b>\$ (3,590)</b> |

During 2008, S&T recognized other-than-temporary impairments totaling \$4.3 million on seven equity investment securities. S&T recognized an other-than-temporary impairment totaling \$0.1 million on three equity securities during 2007. S&T does not believe any individual unrealized loss as of December 31, 2008 represents an other-than-temporary impairment. S&T performs a review on the entire securities portfolio on a quarterly basis to identify securities that may indicate an other-than-temporary impairment. S&T management considers the length of time and the extent to which the

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

market value has been less than cost and the financial condition of the issuer. As of December 31, 2008, the unrealized losses on 113 debt securities are primarily attributable to changes in interest rates. The unrealized losses on seven marketable equity securities as of December 31, 2008 are attributable to temporary declines in market value. S&T has both the intent and the ability to hold the securities contained in the previous table for a time necessary to recover the amortized cost.

The amortized cost and estimated market value of debt securities at December 31, 2008, by expected maturity, is included in the table below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

The mortgage-backed securities of U.S. government corporations and agencies and collateralized mortgage obligations may mature earlier or later than their estimated maturities because of principal prepayment optionality.

| <b>Available for Sale</b><br><i>(dollars in thousands)</i> | <b>Amortized<br/>Cost</b> | <b>Market<br/>Value</b> |
|--|---------------------------|-------------------------|
| Due in one year or less                                    | \$ 66,502                 | \$ 67,397               |
| Due after one year through five years                      | 170,347                   | 173,397                 |
| Due after five years through ten years                     | 78,632                    | 80,224                  |
| Due after ten years  | 112,247                   | 113,588                 |
| <b>Total Debt Securities Available for Sale</b>            | <b>\$ 427,728</b>         | <b>\$ 434,606</b>       |

At December 31, 2008 and 2007, securities with principal amounts of \$379,477,000 and \$279,835,000, respectively, were pledged to secure repurchase agreements, public funds and trust fund deposits.

**NOTE G****Loans**

The following table indicates the composition of the loan portfolio at December 31:

| <i>(dollars in thousands)</i> | <b>2008</b>      | <b>2007</b>      |
|-------------------------------|------------------|------------------|
| Real estate construction      | \$ 374,925       | \$ 329,875       |
| Real estate mortgages:        |                  |                  |
| Residential                   | 846,246          | 610,250          |
| Commercial                    | 1,440,200        | 965,770          |
| Commercial and industrial     | 822,543          | 815,306          |
| Consumer                      | 84,065           | 74,839           |
| <b>Gross Portfolio Loans</b>  | <b>3,567,979</b> | <b>2,796,040</b> |
| Allowance for loan losses     | (42,689)         | (34,345)         |

Edgar Filing: S&T BANCORP INC - Form 10-K

|                              |                     |                     |
|------------------------------|---------------------|---------------------|
| <b>Total Portfolio Loans</b> | <b>3,525,290</b>    | <b>2,761,695</b>    |
| Loans held for sale          | 737                 | 899                 |
| <b>Total Loans</b>           | <b>\$ 3,526,027</b> | <b>\$ 2,762,594</b> |

PAGE 74

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

The following table presents changes in the allowance for loan losses for the year ended December 31:

|                               | 2008             | 2007             | 2006             |
|-------------------------------|------------------|------------------|------------------|
| <i>(dollars in thousands)</i> |                  |                  |                  |
| Balance at beginning of year  | \$ 34,345        | \$ 33,220        | \$ 36,572        |
| Charge-offs                   | (12,170)         | (7,080)          | (14,038)         |
| Recoveries                    | 2,216            | 2,393            | 1,306            |
| <b>Net charge-offs</b>        | <b>(9,954)</b>   | <b>(4,687)</b>   | <b>(12,732)</b>  |
| Provision for loan losses     | 12,878           | 5,812            | 9,380            |
| Acquired loan loss reserve    | 5,420            |                  |                  |
| <b>Balance at end of year</b> | <b>\$ 42,689</b> | <b>\$ 34,345</b> | <b>\$ 33,220</b> |

S&T Bank has granted loans to certain officers and directors of S&T as well as to certain affiliates of the officers and directors in the ordinary course of business. These loans were made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with unrelated persons and did not involve more than normal risk of collectability. The aggregate dollar amounts of these loans were \$36,622,000 and \$24,651,000 at December 31, 2008 and 2007, respectively. During 2008, \$27,942,000 of new loans were funded and repayments of loans totaled \$15,971,000.

The principal balances of loans on nonaccrual status were \$42,466,000 and \$16,798,000 at December 31, 2008 and 2007, respectively. Other real estate owned which is included in other assets, was \$851,000 at December 31, 2008 and \$488,000 at December 31, 2007.

S&T attempts to limit its exposure to concentrations of credit risk by diversifying its loan portfolio. S&T monitors concentrations of credit risk. At December 31, 2008 and 2007, S&T had no concentrations of credit risk by industry or group. The commercial real estate portfolio comprises \$1.8 billion or 50 percent and \$1.3 billion or 46 percent of total loans, respectively, at December 31, 2008 and 2007. However, the segmentation of the commercial real estate portfolio has no concentration in excess of 10 percent of total loans. In addition, the commercial real estate portfolio had \$345.1 million or 9.7 percent of total loans to customers outside of western Pennsylvania. Geographic concentrations exist because S&T provides a full range of banking services, including commercial, consumer and mortgage loans to individuals and corporate customers in its ten-county market areas in western Pennsylvania. Management believes underwriting guidelines and ongoing review by loan administration mitigates these risks.

The following table represents S&T's investment in loans considered to be impaired and related information on those impaired loans:

|   | 2008      | 2007      | 2006      |
|---|-----------|-----------|-----------|
| <i>(dollars in thousands)</i>   |           |           |           |
| Recorded investment in loans considered to be impaired                          | \$ 47,329 | \$ 14,965 | \$ 26,152 |
| Recorded investment in impaired loans with no related allowance for loan losses | 18,840    | 10,332    | 19,698    |
| Loans considered to be impaired that were on a nonaccrual basis                 | 27,851    | 6,356     | 8,617     |
| Allowance for loan losses related to loans considered to be impaired            | 7,115     | 2,919     | 2,627     |
| Average recorded investment in impaired loans                                   | 34,817    | 21,110    | 31,426    |
| Total interest income per contractual terms on impaired loans                   | 3,192     | 1,710     | 2,675     |
| Interest income on impaired loans recognized on a cash basis                    | 1,788     | 461       | 1,867     |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

## NOTE H

## Premises and Equipment

The following table is a summary of the premises and equipment accounts at December 31:

| <i>(dollars in thousands)</i> | Estimated<br>Useful Life | 2008             | 2007             |
|-------------------------------|--------------------------|------------------|------------------|
| Land                          | Indefinite               | \$ 6,892         | \$ 4,715         |
| Premises                      | 10-50 years              | 41,899           | 38,633           |
| Furniture and equipment       | 3-25 years               | 27,348           | 23,920           |
| Leasehold improvements        | 2-36 years               | 4,872            | 3,011            |
|                               |                          | <b>81,011</b>    | <b>70,279</b>    |
| Accumulated depreciation      |                          | (35,707)         | (32,650)         |
| <b>Total</b>                  |                          | <b>\$ 45,304</b> | <b>\$ 37,629</b> |

Depreciation related to premises and equipment was \$3,977,000, \$3,462,000 and \$2,922,000 in 2008, 2007 and 2006, respectively.

Certain banking facilities are leased under lease arrangements expiring at various dates to the year 2051. All such leases are accounted for as operating leases, except for one capital lease entered into in the fourth quarter of 2008. Rental expense for premises and equipment amounted to \$3,052,000, \$2,656,000 and \$2,555,000 in 2008, 2007 and 2006, respectively. Minimum annual rentals and renewal options for each of the years 2009-2013 are approximately \$1,798,000, \$1,719,000, \$1,667,000, \$1,627,000, and \$1,626,000, respectively, and \$32,837,000 for the years thereafter. Included in the above are leases entered into with two directors for which rental expense totaled \$332,000, \$305,000 and \$557,000 in 2008, 2007 and 2006, respectively. Minimum annual rentals and renewal options for one capital lease in each of the years 2009-2013 are approximately \$71,000 for each of the five years, and \$1,067,000 for the years thereafter.

## NOTE I

## Deposits

The following table indicates the composition of deposits at December 31:

| 2008    |         | 2007    |         | 2006    |         |
|---------|---------|---------|---------|---------|---------|
| Balance | Expense | Balance | Expense | Balance | Expense |

Edgar Filing: S&T BANCORP INC - Form 10-K

(dollars in thousands)

|                            |                     |                  |                     |                  |                     |                  |
|----------------------------|---------------------|------------------|---------------------|------------------|---------------------|------------------|
| Noninterest-bearing demand | \$ 600,282          | \$               | \$ 462,387          | \$               | \$ 447,326          | \$               |
| Interest-bearing demand    | 229,229             | 55               | 151,686             | 42               | 150,568             | 60               |
| Money market               | 283,290             | 2,967            | 144,408             | 3,483            | 163,105             | 3,736            |
| Savings                    | 821,805             | 11,691           | 946,967             | 33,924           | 879,425             | 32,755           |
| Time deposits              | 1,293,810           | 37,650           | 916,377             | 42,138           | 924,882             | 36,978           |
| <b>Total</b>               | <b>\$ 3,228,416</b> | <b>\$ 52,363</b> | <b>\$ 2,621,825</b> | <b>\$ 79,587</b> | <b>\$ 2,565,306</b> | <b>\$ 73,529</b> |

PAGE 76



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

The aggregate of all time deposits over \$100,000 amounted to \$377,748,000 and \$249,643,000 at December 31, 2008 and 2007, respectively.

The following table indicates the scheduled maturities of time deposits at December 31:

|                               | 2008                | 2007              |
|-------------------------------|---------------------|-------------------|
| <i>(dollars in thousands)</i> |                     |                   |
| Due in one year               | \$ 846,767          | \$ 747,967        |
| Due in one to two years       | 172,879             | 84,792            |
| Due in two to three years     | 153,578             | 22,049            |
| Due in three to four years    | 81,958              | 20,937            |
| Due in four to five years     | 27,106              | 39,261            |
| Due after five years          | 11,522              | 1,371             |
| <b>Total</b>                  | <b>\$ 1,293,810</b> | <b>\$ 916,377</b> |

**NOTE J****Short-Term Borrowings**

Short-term borrowings are for terms under one year and were comprised of retail repurchase agreements ( REPOs ), wholesale REPOs, federal funds purchased and FHLB advances. S&T defines repurchase agreements with its local retail customers as retail REPOs; short-term wholesale REPOs are those transacted with other banks and brokerage firms. Securities pledged as collateral under these REPO financing arrangements cannot be sold or repledged by the secured party. The fair value of collateral provided to a third party is continually monitored, and additional collateral is obtained or requested to be returned as appropriate. Federal funds purchased are unsecured overnight borrowings with other financial institutions; overnight and FHLB advances are for various terms secured by a blanket lien on securities, residential mortgages and other loans with the FHLB of Pittsburgh.

**Securities Sold Under Repurchase Agreements and**

| <b>Federal Funds Purchased</b>                | 2008       | 2007       | 2006       |
|---|------------|------------|------------|
| <i>(dollars in thousands)</i>                 |            |            |            |
| Balance at December 31:                       | \$ 113,419 | \$ 100,258 | \$ 133,021 |
| Average balance during the year               | 128,890    | 96,171     | 114,544    |
| Average interest rate during the year         | 1.36%      | 4.40%      | 4.51%      |
| Maximum month-end balance during the year     | \$ 197,045 | \$ 118,918 | \$ 156,471 |
| Average interest rate at year-end             | 0.39%      | 3.58%      | 4.83%      |
| <b>Federal Home Loan Bank (FHLB) Advances</b> | 2008       | 2007       | 2006       |
| <i>(dollars in thousands)</i>                 |            |            |            |
| Balance at December 31:                       | \$ 308,475 | \$ 80,000  | \$ 55,000  |
| Average balance during the year               | 227,918    | 44,214     | 88,342     |
| Average interest rate during the year         | 1.87%      | 5.26%      | 5.01%      |
| Maximum month-end balance during the year     | \$ 377,850 | \$ 100,000 | \$ 150,000 |

|                                   |       |       |       |
|-----------------------------------|-------|-------|-------|
| Average interest rate at year-end | 0.59% | 4.46% | 5.44% |
|-----------------------------------|-------|-------|-------|

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued**NOTE K****Long-Term Borrowings**

The following table is a summary of long-term borrowings:

|                               | 2008              |              | 2007              |              |
|-------------------------------|-------------------|--------------|-------------------|--------------|
|                               | Balance           | Average Rate | Balance           | Average Rate |
| <i>(dollars in thousands)</i> |                   |              |                   |              |
| Due in one year               | \$ 94,437         | 3.88%        | \$ 50,965         | 5.04%        |
| Due in one to two years       | 65,770            | 4.60         | 94,428            | 5.46         |
| Due in two to three years     | 577               | 4.85         | 45,760            | 5.18         |
| Due in three to four years    | 558               | 4.87         | 564               | 4.89         |
| Due in four to five years     | 10,590            | 3.57         | 542               | 4.93         |
| Due after five years          | 8,399             | 3.96         | 8,762             | 5.24         |
| <b>Total</b>                  | <b>\$ 180,331</b> | <b>4.13%</b> | <b>\$ 201,021</b> | <b>5.28%</b> |

The purpose of these borrowings is to match-fund selected new loan originations, to mitigate interest-rate sensitivity risks and to take advantage of discounted borrowing rates through the FHLB for community investment projects.

S&T Bank had total borrowings as of December 31, 2008 and 2007 at the Pittsburgh FHLB of \$438,531,000 and \$231,021,000 which are collateralized by a blanket lien on residential mortgages and other real estate secured loans and U.S. Government Agency and mortgage-backed securities of U.S. government corporations and agencies. At December 31, 2008, S&T Bank could have borrowed an additional \$382,671,000 based on qualifying collateral and \$273,734,000 more could be borrowed provided that additional collateral would have to be pledged.

As of December 31, 2008 and 2007, S&T had long-term repurchase agreement borrowings with embedded floors totaling \$50.0 million at a weighted average of 2.53 percent and 5.52 percent, respectively, which mature within one year. The purpose of these borrowings was to lock in fixed-rate fundings to mitigate interest-rate risk.

**JUNIOR SUBORDINATED DEBT SECURITIES**

During the third quarter of 2006, S&T Bank issued \$25.0 million of junior subordinated debentures through a pooled transaction at an initial fixed rate of 6.78 percent. On September 15, 2011, and quarterly thereafter, S&T Bank has the option to redeem the subordinated debt, subject to a 30 day written notice and prior approval by the FDIC. If S&T Bank chooses not to exercise the option for early redemption on September 15, 2011 or subsequent quarters, the subordinated debt will convert to a variable rate of 3-month LIBOR plus 160 basis points. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on December 15, 2036.

During the first quarter of 2008, S&T completed a private placement to a financial institution of \$20.0 million of floating rate trust preferred securities. The trust preferred securities mature in March 2038, and are callable at S&T's option, after five years, and bear interest initially at a

## Edgar Filing: S&T BANCORP INC - Form 10-K

rate of 6.44 percent per annum and quarterly adjusts with the three-month LIBOR plus 350 basis points. S&T will make interest payments to the trustee beginning on June 15, 2008 and quarterly thereafter. The trust preferred securities qualifies as Tier 1 capital under regulatory guidelines.

During the second quarter of 2008, S&T Bank issued \$20.0 million of junior subordinated debt through a private placement with three financial institutions at an initial rate of 6.40 percent and floats quarterly with 3-month LIBOR plus 350 basis points. If all or any portion of the subordinated debt ceases to be deemed to be Tier 2 Capital due to a change in applicable capital regulations, S&T

PAGE 78

---

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

will have the right to redeem, on any interest payment date, subject to a 30 day written notice and prior approval by the FDIC, the subordinated debt at the applicable redemption rate which starts at a high of 102.82 percent at June 15, 2009 and decreases yearly to 100 percent on June 15, 2013 and thereafter and can be called after five years. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on June 15, 2018.

Also during the second quarter of 2008, S&T Bank issued \$25.0 million of junior subordinated debt through a private placement with a financial institution at an initial rate of 5.15 percent and floats quarterly with 3-month LIBOR plus 250 basis points. At any time after May 30, 2013, S&T will have the right to redeem all or a portion of the subordinated debt, subject to a 30-day written notice and prior approval by the FDIC. The subordinated debt qualifies as Tier 2 capital under regulatory guidelines and will mature on May 30, 2018.

**NOTE L**

**Dividend and Loan Restrictions**

Certain restrictions exist regarding the ability of S&T Bank to transfer funds to S&T in the form of dividends and loans. The amount of dividends that may be paid to S&T is restricted by regulatory guidelines concerning minimum capital requirements. In addition, prior to January 16, 2012, unless S&T has redeemed the Series A Preferred Stock or the U.S. Treasury has transferred the Series A Preferred Stock to a third party, the consent of the U.S. Treasury is required for S&T to increase its common stock dividend or repurchase its common stock or other equity or capital securities, other than in connection with benefit plans consistent with past practice and certain other circumstances. S&T Bank could pay dividends of approximately \$41.5 million without affecting its well-capitalized position at December 31, 2008.

Federal law prohibits S&T from borrowing from S&T Bank unless such loans are collateralized by specific obligations. Further, such loans are limited to 10 percent of S&T Bank's capital and additional paid-in capital, as defined.

**NOTE M**

**Litigation**

S&T, in the normal course of business, is subject to various legal proceedings in which claims for monetary damages are asserted. No material losses are anticipated by S&T as a result of these legal proceedings.

**NOTE N**

**Guarantees**

Edgar Filing: S&T BANCORP INC - Form 10-K

S&T, in the normal course of business, commits to extend credit and issue standby letters of credit. The obligations are not recorded in S&T's financial statements. Loan commitments and standby letters of credit are subject to S&T's normal credit underwriting policies and procedures and generally require collateral based upon management's evaluation of each customer's financial condition and ability to satisfy completely the terms of the agreement. S&T's exposure to credit loss, in the event the customer does not satisfy the terms of the agreement, equals the notional amount of the obligation less the value of any collateral. Unfunded commercial loan commitments totaled \$765,583,000 and \$663,124,000 at December 31, 2008 and 2007, respectively. Unfunded other loan commitments totaled \$198,600,000 and \$187,173,000 at December 31, 2008 and 2007, respectively; and obligations under standby letters of credit totaled \$146,738,000 and \$184,589,000 at December 31, 2008 and 2007, respectively.

PAGE 79

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

## NOTE O

## Income Taxes

Income tax expense (credits) for the years ended December 31 are comprised of:

| <i>(dollars in thousands)</i> | 2008             | 2007             | 2006             |
|-------------------------------|------------------|------------------|------------------|
| Current                       | \$ 30,540        | \$ 23,767        | \$ 19,711        |
| Deferred                      | (6,023)          | (2,140)          | 1,802            |
| <b>Total</b>                  | <b>\$ 24,517</b> | <b>\$ 21,627</b> | <b>\$ 21,513</b> |

The provision for income taxes differs from the amount computed by applying the statutory federal income tax rate to income before income taxes. The statutory to effective tax rate reconciliation for the years ended December 31 is as follows:

|   | 2008         | 2007         | 2006         |
|---|--------------|--------------|--------------|
| Statutory tax rate                                  | 35.0%        | 35.0%        | 35.0%        |
| Tax-exempt interest income                          | (3.3)        | (2.9)        | (2.8)        |
| Dividend exclusion                                  | (0.4)        | (0.6)        | (0.5)        |
| Low income housing and federal historic tax credits | (1.3)        | (2.5)        | (1.9)        |
| Other   | (1.1)        | (1.2)        | (1.1)        |
| <b>Effective tax rate</b>                           | <b>28.9%</b> | <b>27.8%</b> | <b>28.7%</b> |

Income taxes applicable to security (losses) gains were (\$578,000) in 2008, \$1,345,000 in 2007 and \$1,918,000 in 2006.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

Significant components of S&T's temporary differences were as follows at December 31:

|   | 2008             | 2007            |
|---|------------------|-----------------|
| <i>(dollars in thousands)</i>                                 |                  |                 |
| <b>Deferred tax liabilities:</b>                              |                  |                 |
| Net unrealized holding gains on securities available for sale | \$ (1,157)       | \$ (2,945)      |
| Prepaid pension in other employee benefits                    | (5,761)          | (5,794)         |
| Deferred loan income  |                  | (632)           |
| Purchase accounting   | (5,707)          | (3,075)         |
| Fixed assets  | (1,391)          | (189)           |
| Other   | (1,495)          | (1,786)         |
| <b>Total deferred tax liabilities</b>                         | <b>(15,511)</b>  | <b>(14,421)</b> |
| <b>Deferred tax assets:</b>                                   |                  |                 |
| Allowance for loan losses                                     | 12,813           | 12,327          |
| Loan fees   | 775              | 592             |
| Deferred loan income  | 1,141            |                 |
| Net adjustment to pension                                     | 8,688            | 1,384           |
| Impairment of securities                                      | 1,514            |                 |
| State NOL carryforwards                                       | 722              | 576             |
| Other   | 4,354            | 3,429           |
| <b>Gross deferred tax assets</b>                              | <b>30,007</b>    | <b>18,308</b>   |
| Less:   |                  |                 |
| Valuation allowance   | (722)            | (576)           |
| <b>Total deferred tax assets</b>                              | <b>29,285</b>    | <b>17,732</b>   |
| <b>Net deferred tax asset</b>                                 | <b>\$ 13,774</b> | <b>\$ 3,311</b> |

S&T establishes a valuation allowance when it is more likely than not that S&T will not be able to realize the benefit of the deferred tax assets. Except for the State NOL carryforwards as mentioned above, S&T has determined that no valuation allowance is necessary for the deferred tax assets because it is more likely than not that these assets will be realized through carryback to taxable income in prior years, future reversals of existing temporary differences, and through future taxable income. Periodically, the valuation allowance is reviewed and adjusted based on management's assessments of realizable deferred tax assets. Gross deferred tax assets as of December 31, 2008 and 2007 were reduced by a valuation allowance of \$0.7 million and \$0.6 million, respectively, related to state income tax net operating losses generated by certain subsidiaries, as utilization of these losses is not likely. These operating loss carryforwards total \$7.2 million and will expire in the years 2022-2027.

The period change in deferred taxes is recorded directly to income tax expense and can be summarized as follows at December 31:

|  | 2008               | 2007              |
|--|--------------------|-------------------|
| <i>(dollars in thousands)</i>                                |                    |                   |
| Deferred tax changes reflected in other comprehensive income | \$ (9,093)         | \$ (204)          |
| Deferred tax changes reflected in federal income tax expense | (6,023)            | (2,140)           |
| Deferred tax changes reflected in goodwill                   | 4,653              |                   |
| <b>Net change in deferred taxes</b>                          | <b>\$ (10,463)</b> | <b>\$ (2,344)</b> |



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

A reconciliation of the change in unrecognized tax benefits for the year ended December 31:

|  | 2008              | 2007              |
|--|-------------------|-------------------|
|  | Federal and State | Federal and State |
|  | Gross UTB s       | Gross UTB s       |
| <i>(dollars in thousands)</i>  |                   |                   |
| Unrecognized Tax Benefits ( UTB ) Gross at January 1                 | \$ 246            | \$ 495            |
| Prior period tax positions   |                   |                   |
| Increase   |                   |                   |
| Decrease   | (275)             | (153)             |
| Current period tax positions   | 339               | 18                |
| Reductions for statute of limitations expirations                    | (115)             | (114)             |
| <b>Balance at December 31</b>  | <b>\$ 195</b>     | <b>\$ 246</b>     |
| <b>Amount that would affect the effective tax rate if recognized</b> | <b>\$ 106</b>     | <b>\$ 71</b>      |

S&T classifies interest and penalties as an element of tax expense. The amount of tax-related interest and penalties recognized in the Consolidated Statements of Income for years 2008, 2007 and 2006, and the total of such amounts accrued in the Consolidated Balance Sheets at December 31, 2008 and 2007 were not material.

S&T monitors changes in tax statutes and regulations to determine if significant changes will occur over the next 12 months. As of December 31, 2008 no significant changes to unrecognized tax benefits are projected, however, changes related to the expiration of statutes of limitations and tax audit examinations are possible.

The Financial Accounting Standards Board issued FASB Statement No. 141(R), Business Combinations, which is effective for years beginning on January 1, 2009. As a result any changes to unrecognized tax benefits of acquired companies associated with permanent differences after the measurement period (twelve months) would result in an adjustment to income tax expense. S&T does not expect any significant adjustments to tax expense associated with its 2008 acquisition of IBT. Any changes associated with acquired UTB s during the S&T s measurement period would result in an adjustment to the goodwill.

S&T and its subsidiaries file income tax returns in the U.S. federal jurisdiction, and state of domicile. The Internal Revenue Service ( IRS ) commenced an examination of S&T s U.S. income tax returns for 2006 through 2007 during 2008. The examination is anticipated to be completed in the first quarter of 2009. As of December 31, 2008, the IRS has not proposed any significant adjustments to S&T s tax positions.

**NOTE P****Employee Benefits**

S&T Bank maintains a defined benefit pension plan (the Plan ) covering substantially all employees hired prior to January 1, 2008. The benefits are based on years of service and the employee s compensation for the highest five consecutive years in the last ten years. Contributions are intended to provide for benefits attributed to employee service to date and for those benefits expected to be earned in the future.



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

The following table summarizes the components of net periodic pension expense for the Plan:

|  | 2008         | 2007         | 2006          |
|--|--------------|--------------|---------------|
| <i>(dollars in thousands)</i>                  |              |              |               |
| Service cost benefits earned during the period | \$ 2,069     | \$ 1,976     | \$ 1,989      |
| Interest cost on projected benefit obligation  | 3,429        | 2,999        | 2,763         |
| Expected return on plan assets                 | (5,396)      | (4,929)      | (4,135)       |
| Net amortization and deferral                  | (7)          | 16           | 185           |
| <b>Net periodic pension expense</b>            | <b>\$ 95</b> | <b>\$ 62</b> | <b>\$ 802</b> |

The following tables summarize the activity in the benefit obligation and Plan assets:

|  | 2008             | 2007             |
|--|------------------|------------------|
| <i>(dollars in thousands)</i>                      |                  |                  |
| <b>CHANGE IN PROJECTED BENEFIT OBLIGATION</b>      |                  |                  |
| Projected benefit obligation at beginning of year  | \$ 52,954        | \$ 50,316        |
| Service cost                                       | 2,069            | 1,976            |
| Interest cost                                      | 3,429            | 2,999            |
| Plan participants contributions                    | 1,021            | 934              |
| Acquisitions                                       | 4,624            |                  |
| Actuarial gain                                     | 976              | (1,213)          |
| Benefits paid                                      | (3,062)          | (2,058)          |
| <b>Projected benefit obligation at end of year</b> | <b>\$ 62,011</b> | <b>\$ 52,954</b> |
| <b>CHANGE IN PLAN ASSETS</b>                       |                  |                  |
| Market value of plan assets at beginning of year   | \$ 65,846        | \$ 62,590        |
| Actual return on plan assets                       | (13,587)         | 4,380            |
| Employer contribution                              |                  |                  |
| Plan participants contributions                    | 1,021            | 934              |
| Acquisitions                                       | 4,700            |                  |
| Benefits paid                                      | (3,062)          | (2,058)          |
| <b>Market value of plan assets at end of year</b>  | <b>\$ 54,918</b> | <b>\$ 65,846</b> |

The following table sets forth the Plan's funded status and the prepaid pension cost in the consolidated balance sheets at December 31:

|   | 2008              | 2007             |
|---|-------------------|------------------|
| <i>(dollars in thousands)</i>               |                   |                  |
| Projected benefit obligation at end of year | \$ (62,011)       | \$ (52,954)      |
| Market value of plan assets at end of year  | 54,918            | 65,846           |
| <b>Funded status</b>                        | <b>\$ (7,093)</b> | <b>\$ 12,892</b> |

|                               | 2008 | 2007 |
|-------------------------------|------|------|
| <i>(dollars in thousands)</i> |      |      |

Edgar Filing: S&T BANCORP INC - Form 10-K

Amounts recognized in accumulated other comprehensive income consist of:

|                                   |                  |                 |
|-----------------------------------|------------------|-----------------|
| Prior service cost                | \$ (87)          | \$ 102          |
| Net actuarial loss                | 23,716           | 3,560           |
| <b>Total (before tax effects)</b> | <b>\$ 23,629</b> | <b>\$ 3,662</b> |

PAGE 83

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

The prior service cost and actuarial loss included in accumulated other comprehensive income expected to be recognized in net periodic pension cost during the year ended December 31, 2009 is (\$7,000) (\$5,000, net of tax).

The accumulated benefit obligation for the Plan was \$54,828,000 at December 31, 2008 and \$45,646,000 at December 31, 2007.

Below are actuarial assumptions used in accounting for the Plan as of and for the year ended December 31:

|  | 2008  | 2007  | 2006  |
|--|-------|-------|-------|
| Weighted-average discount rate as of January 1   | 6.25% | 6.00% | 5.75% |
| Weighted-average discount rate as of December 31 | 6.25% | 6.25% | 6.00% |
| Rate of increase in future compensation levels   | 4.00% | 4.00% | 4.00% |
| Expected long-term rate of return on plan assets | 8.00% | 8.00% | 8.00% |

S&T considers many factors when setting the assumed rate of return on Plan assets. As a general guideline the assumed rate of return is equal to the weighted average of the expected returns for each asset category and is estimated based on historical returns as well as expected future returns. The weighted average discount rate is derived from the Treasury and Corporate yield curves.

The Plan's weighted-average asset allocations by asset category as of the December 31, 2008 measurement date were as follows:

| Asset Category    | Plan Assets at<br>December 31 |             |
|-------------------|-------------------------------|-------------|
|                   | 2008                          | 2007        |
| Equity Securities | 42%                           | 57%         |
| Debt Securities   | 46%                           | 38%         |
| Other             | 12%                           | 5%          |
| <b>Total</b>      | <b>100%</b>                   | <b>100%</b> |

S&T Bank's Retirement Plan Committee determines the investment policy for the Plan. In general, the targeted asset allocation is 50 percent-70 percent equities and 30 percent-50 percent fixed-income. A strategic allocation within each asset class is employed based on the Plan's time horizon, risk tolerances, performance expectations and asset class preferences. Investment managers have discretion to invest in any equity or fixed-income asset class, subject to the securities guidelines of the Plan's Investment Policy Statement.

S&T Bank contributed \$6.0 million to the Plan in 2006 for 2007, contributed zero in 2008 and is currently evaluating a contribution for 2009. This contribution comprised the majority of the other asset category (e.g., money market account) at December 31, 2007. Benefit payments, which reflect expected future service, as appropriate, are expected to be paid from the Plan for each of the years 2009-2013 and are \$2,458,000, \$2,641,000, \$2,836,000, \$3,007,000, \$3,162,000, respectively, and \$17,951,000 for the five years thereafter.

S&T also has supplemental executive retirement plans (SERP) for certain key employees. The SERP plans are unfunded. The balances of the actuarial present values of projected benefit obligations and accrued pension cost related to the SERP were \$2,119,000 and \$3,484,000 at December 31, 2008 and 2007, respectively. Net periodic pension cost related to the SERP was \$374,000, \$302,000 and \$340,000 for the years ended December 31, 2008, 2007 and 2006, respectively. In accordance with SFAS No. 158, \$1,308,000 and \$455,000 before tax was reflected in accumulated other comprehensive income at December 31, 2008 and 2007 in relation to the SERP. The actuarial assumptions used for the SERP are the same as those used for the Plan. In addition, S&T pays the



**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued**

post-retirement health care for a limited number of retirees. The amounts related to post-retirement health care are not material.

S&T maintains a Thrift Plan, a qualified defined contribution plan, in which substantially all employees are eligible to participate. S&T makes matching contributions to the Thrift Plan up to 3 percent of participants' eligible compensation and may make additional profit-sharing contributions as provided by the Thrift Plan. Expense related to these contributions amounted to \$1,985,000, \$2,434,000 and \$1,452,000 in 2008, 2007 and 2006, respectively.

**NOTE Q****Incentive and Restricted Stock Plan and Dividend Reinvestment Plan**

S&T adopted an Incentive Stock Plan in 1992 ( 1992 Stock Plan ) that provides for granting incentive stock options, nonstatutory stock options, restricted stock and appreciation rights. On October 17, 1994, the 1992 Stock Plan was amended to include outside directors. The 1992 Stock Plan covers a maximum of 3.2 million shares of S&T common stock and expires ten years from the date of board approval. At December 31, 2002, 3,180,822 nonstatutory stock options had been granted under the 1992 Stock Plan. No further awards will be made under the 1992 Stock Plan.

S&T adopted the 2003 Stock Plan in 2003 that provides for granting incentive stock options, nonstatutory stock options, restricted stock and appreciation rights. The 2003 Stock Plan covers a maximum of 1.5 million shares of S&T common stock and expires ten years from the date of board approval. The 2003 Stock Plan is similar to the 1992 Stock Plan, which the 2003 Stock Plan replaced. As of December 31, 2008, 937,500 nonstatutory stock options and 53,971 restricted awards have been granted under the 2003 Stock Plan and 681,550 are currently exercisable.

Nonstatutory stock options granted in 2006 and 2005 have a four-year vesting period and a ten-year life, with 25 percent vesting each year on January 1 of the succeeding year. S&T's policy is to issue shares from treasury upon exercise of stock options. As a result of applying the provisions of SFAS No. 123(R), during 2008, 2007 and 2006, S&T recognized compensation expense of \$455,000, \$455,000 and \$452,000 pretax and \$296,000, \$296,000 and \$294,000 net of tax, respectively.

The fair value of option awards under the nonstatutory stock option plan is estimated on the date of grant using the Black-Scholes valuation methodology, which is dependent upon certain assumptions, as summarized in the following table, for the periods ending December 31. S&T uses the simplified method in developing the estimated life of the option, whereby the expected life is presumed to be the mid point between the vesting date and the end of the contractual term. There were no nonstatutory stock options granted in 2008 or 2007.

|                          |             |
|--------------------------|-------------|
|                          | <b>2006</b> |
| Risk-free interest rate  | 4.36%       |
| Volatility of stock      | .27         |
| Expected dividend yield  | 3.0%        |
| Expected life of options | 7 years     |

S&T also sponsors a Cash Appreciation Rights ( CARs ) plan which is treated as a liability instrument under SFAS No. 123(R). The CARs are settled in cash. There were no CARs granted in 2008 and 2007. 206,900 CARs were granted in 2005 at an exercise price of \$37.86 and have a four-year vesting period and a ten-year life, with 25 percent vesting each year on January 1 of the succeeding year. During 2008, 5,150 CARs have been forfeited. During 2008, 2007 and 2006, S&T recognized compensation expense of \$448,000, (\$54,000) and \$325,000 pretax and

Edgar Filing: S&T BANCORP INC - Form 10-K

\$291,000, (\$35,000) and \$211,000 net of tax, respectively. The Black-Scholes option valuation model is used to

PAGE 85



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

determine the market value of the CARs as of each reporting date. The assumptions used to value the CARs for the years ended December 31 were as follows:

|                          | 2008       | 2007       | 2006       |
|--------------------------|------------|------------|------------|
| Risk-free interest rate  | 1.40%      | 3.54%      | 4.64%      |
| Volatility of stock      | .29        | .26        | .26        |
| Expected dividend yield  | 3.88%      | 3.77%      | 3.53%      |
| Expected life of options | 4.36 years | 5.10 years | 5.98 years |

S&T also periodically issues restricted stock to employees and directors, pursuant to the 2003 Plan. On April 21, 2008, 7,787 restricted stock awards were granted to outside directors. These shares will vest on April 21, 2009. On December 15, 2008, 3,224 restricted stock awards were granted to senior management. The awards to senior management were granted in accordance with 2008 performance levels and primarily based on earnings per share growth. These shares will vest 25 percent per year with the first vesting to occur on January 1, 2010. On April 16, 2007, 7,761 restricted stock awards were granted to outside directors and these shares vested on April 16, 2008. On December 17, 2007, 35,199 restricted stock awards were granted to senior management. The awards to senior management were granted in accordance with 2008 performance levels set by the Compensation Committee and primarily based on S&T's earnings per share growth. These shares will vest 25 percent per year with the first vesting occurred on January 1, 2009. During the restricted period, the recipient receives dividends and can vote the shares. Generally, if the recipient leaves S&T before the end of the restricted period, the shares will be forfeited. Compensation expense for the restricted stock is ratably recognized over the period of service, generally the restricted period, based on the market value of the stock on the date of grant. During 2008, 2007 and 2006, S&T recognized compensation expense of \$412,000, \$622,000 and \$59,000 pretax and \$268,000, \$404,000 and \$38,000 net of tax, respectively.

The following summarizes activity for nonstatutory stock options for the years ending December 31:

|                                  | 2008             |                                 |   | 2007             |                                 |   | 2006             |                                 |   |
|----------------------------------|------------------|---------------------------------|---|------------------|---------------------------------|---|------------------|---------------------------------|---|
|                                  | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term | Number of Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term |
| Outstanding at beginning of year | 1,489,900        | \$ 30.17                        |   | 1,650,362        | \$ 29.52                        |   | 1,775,762        | \$ 29.05                        |   |
| Granted                          |                  |                                 |   |                  |                                 |   | 4,000            | 37.86                           |   |
| Exercised                        | (287,050)        | 26.06                           |   | (153,412)        | 22.94                           |   | (122,200)        | 22.54                           |   |
| Forfeited                        | (3,200)          | 35.47                           |   | (7,050)          | 35.83                           |   | (7,200)          | 35.04                           |   |
| Outstanding at end of year       | 1,199,650        | 31.14                           | 4.8 years                                   | 1,489,900        | 30.17                           | 5.2 years                                   | 1,650,362        | 29.52                           | 5.9 years                                   |
| Exercisable at end of year       | 1,096,400        | \$ 30.51                        | 4.5 years                                   | 1,335,025        | \$ 29.28                        | 5.1 years                                   | 1,443,862        | \$ 28.33                        | 5.4 years                                   |

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

|  | 2008     | 2007     | 2006      |
|--|----------|----------|-----------|
| <i>(dollars in thousands)</i>                        |          |          |           |
| Weighted average fair value of options at grant date | \$ 9.48  | \$ 9.48  | \$ 9.48   |
| Aggregate intrinsic value                            |          |          |           |
| Outstanding at December 31                           | \$ 6,259 | \$ 2,309 | \$ 10,017 |
| Exercisable at December 31                           | 6,259    | 2,309    | 10,017    |

The following tables provide information about nonvested options and restricted stock for the year ended December 31:

|                                       | Nonvested<br>Options | Weighted Average<br>Grant Date Fair<br>Value | Restricted<br>Stock | Weighted Average<br>Grant Date Fair<br>Value |
|---------------------------------------|----------------------|--|---------------------|--|
| <b>Nonvested at December 31, 2005</b> | <b>202,500</b>       | <b>\$ 9.48</b>                               | <b>8,900</b>        | <b>\$ 26.60</b>                              |
| Granted                               | 4,000                | 9.48   |                     |  |
| Vested                                |                      |  | 8,900               | 26.60  |
| Forfeited                             |                      |  |                     |  |
| <b>Nonvested at December 31, 2006</b> | <b>206,500</b>       | <b>9.48</b>                                  |                     |  |
| Granted                               |                      |  | 42,960              | 29.38  |
| Vested                                | 51,625               | 9.48   |                     |  |
| Forfeited                             |                      |  |                     |  |
| <b>Nonvested at December 31, 2007</b> | <b>154,875</b>       | <b>9.48</b>                                  | <b>42,960</b>       | <b>29.38</b>                                 |
| Granted                               |                      |  | 11,011              | 33.11  |
| Vested                                | 51,625               | 9.48   | 12,831              | 31.21  |
| Forfeited                             |                      |  |                     |  |
| <b>Nonvested at December 31, 2008</b> | <b>103,250</b>       | <b>\$ 9.48</b>                               | <b>41,140</b>       | <b>\$ 29.81</b>                              |

As of December 31, 2008, there was \$0.4 million of total unrecognized compensation cost related to nonvested nonstatutory stock options that will be recognized as compensation expense over a weighted average period of one year. As of December 31, 2008, there was \$0.6 million of total unrecognized compensation cost related to restricted stock that will be recognized as compensation expense over a weighted average period of 2.8 years.

The following table presents information about options exercised for the year ended December 31:

|   | 2008     | 2007     | 2006     |
|---|----------|----------|----------|
| <i>(dollars in thousands)</i>                 |          |          |          |
| Number of options exercised                   | 287,050  | 153,412  | 122,200  |
| Total intrinsic value of options exercised    | \$ 2,787 | \$ 1,773 | \$ 1,434 |
| Cash received from options exercised          | 10,267   | 5,293    | 4,189    |
| Tax deduction realized from options exercised | 975      | 621      | 502      |

S&T also sponsors a dividend reinvestment plan ( Dividend Plan ) whereby shareholders may purchase shares of S&T common stock at market value with reinvested dividends and voluntary cash contributions. American Stock Transfer and Trust Company, the plan administrator and transfer agent, purchases the shares on the open market to fulfill the Dividend Plan s needs.



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

## NOTE R

## S&amp;T Bancorp, Inc. (parent company only)

## Condensed Financial Information

| Balance Sheets at December 31:<br>(dollars in thousands)                       | 2008              | 2007              | 2006             |
|--|-------------------|-------------------|------------------|
| <b>ASSETS</b>  |                   |                   |                  |
| Cash   | \$ 46             | \$ 45             |                  |
| Investments in:  |                   |                   |                  |
| Bank subsidiary  | 443,933           | 306,435           |                  |
| Nonbank subsidiaries   | 21,197            | 26,941            |                  |
| Other assets   | 15,406            | 12,032            |                  |
| <b>Total Assets</b>  | <b>\$ 480,582</b> | <b>\$ 345,453</b> |                  |
| <b>LIABILITIES</b>   |                   |                   |                  |
| Long-term debt   | \$ 20,619         | \$                |                  |
| Dividends payable  | 8,558             | 7,611             |                  |
| Other liabilities  | 2,711             | 282               |                  |
| <b>Total Liabilities</b>   | <b>31,888</b>     | <b>7,893</b>      |                  |
| <b>Total Shareholders' Equity</b>  | <b>448,694</b>    | <b>337,560</b>    |                  |
| <b>Total Liabilities and Shareholders' Equity</b>                              | <b>\$ 480,582</b> | <b>\$ 345,453</b> |                  |
| <br>   |                   |                   |                  |
| Statements of Income for the year ended December 31:<br>(dollars in thousands) | 2008              | 2007              | 2006             |
| Dividends from subsidiaries  | \$ 87,252         | \$ 61,091         | \$ 92,645        |
| Investment income  | 72                | 47                | 67               |
| Interest expense on long-term debt   | 1,038             |                   |                  |
| Other expenses   | 1,249             | 1,517             | 820              |
| Income before equity in undistributed net income of subsidiaries               | 85,037            | 59,621            | 91,892           |
| (Distribution in excess of net income) equity in undistributed net income of:  |                   |                   |                  |
| Bank subsidiary  | (21,156)          | 11,015            | (27,847)         |
| Nonbank subsidiaries   | (3,678)           | (14,492)          | (10,709)         |
| <b>Net Income</b>  | <b>\$ 60,203</b>  | <b>\$ 56,144</b>  | <b>\$ 53,336</b> |

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** continued

| <b>Statements of Cash Flows for the year ended December 31:</b><br><i>(dollars in thousands)</i> | <b>2008</b>     | <b>2007</b>     | <b>2006</b>     |
|--|-----------------|-----------------|-----------------|
| <b>OPERATING ACTIVITIES</b>  |                 |                 |                 |
| Net Income   | \$ 60,203       | \$ 56,144       | \$ 53,336       |
| Equity in undistributed net income of subsidiaries   | 24,834          | 3,476           | 38,556          |
| Tax benefit from nonstatutory stock options exercised  | 1,004           | 361             | 294             |
| Other  | (280)           | (658)           | (991)           |
| <b>Total Provided by Operating Activities</b>  | <b>85,761</b>   | <b>59,323</b>   | <b>91,195</b>   |
| <b>INVESTING ACTIVITIES</b>  |                 |                 |                 |
| Net investments in subsidiaries  | 4,972           | 1,650           | 28,900          |
| Acquisitions   | 76,970          |                 |                 |
| <b>Total Used by Financing Activities</b>  | <b>(81,942)</b> | <b>(1,650)</b>  | <b>(28,900)</b> |
| <b>FINANCING ACTIVITIES</b>  |                 |                 |                 |
| Dividends  | (32,302)        | (29,790)        | (30,046)        |
| Sale of treasury stock activity  | 7,480           | (28,282)        | (32,514)        |
| Proceeds from issuance of long term debt   | 20,000          |                 |                 |
| Tax benefits from stock-based compensation   | 1,004           | 361             | 294             |
| <b>Total Used by Financing Activities</b>  | <b>(3,818)</b>  | <b>(57,711)</b> | <b>(62,266)</b> |
| Net Increase (decrease) in Cash  | 1               | (38)            | 29              |
| Cash at Beginning of Year  | 45              | 83              | 54              |
| <b>Cash at End of Year</b>   | <b>\$ 46</b>    | <b>\$ 45</b>    | <b>\$ 83</b>    |

**NOTE S****Regulatory Matters**

S&T is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on S&T's financial statements. Under capital guidelines and the regulatory framework for prompt corrective action, S&T must meet specific capital guidelines that involve quantitative measures of S&T's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. S&T's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require S&T to maintain minimum amounts and ratios of Tier 1 and Total capital to risk-weighted assets and Tier 1 capital to average assets. As of December 31, 2008 and 2007, S&T meets all capital adequacy requirements to which it is subject.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

To be classified as well capitalized, S&T must maintain minimum Tier 1 risk-based, Total risk-based and Tier 1 leverage ratios as set forth in the table below:

|                                | Actual     |        | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |        |
|--------------------------------|------------|--------|-------------------------------|-------|--|--------|
|                                | Amount     | Ratio  | Amount                        | Ratio | Amount   | Ratio  |
| <i>(dollars in thousands)</i>  |            |        |                               |       |  |        |
| <b>As of December 31, 2008</b> |            |        |                               |       |  |        |
| Total Capital                  | \$ 424,478 | 11.82% | \$ 287,302                    | 8.00% | \$ 359,128   | 10.00% |
| (to Risk Weighted Assets)      |            |        |                               |       |  |        |
| Tier 1 Capital                 | 310,466    | 8.65%  | 143,651                       | 4.00% | 215,477  | 6.00%  |
| (to Risk Weighted Assets)      |            |        |                               |       |  |        |
| Tier 1 Capital                 | 310,466    | 7.31%  | 127,447                       | 3.00% | 212,412  | 5.00%  |
| (to Average Assets)            |            |        |                               |       |  |        |
| <b>As of December 31, 2007</b> |            |        |                               |       |  |        |
| Total Capital                  | \$ 345,611 | 11.64% | \$ 237,553                    | 8.00% | \$ 296,942   | 10.00% |
| (to Risk Weighted Assets)      |            |        |                               |       |  |        |
| Tier 1 Capital                 | 281,995    | 9.50%  | 118,777                       | 4.00% | 178,165  | 6.00%  |
| (to Risk Weighted Assets)      |            |        |                               |       |  |        |
| Tier 1 Capital                 | 281,995    | 8.57%  | 98,686                        | 3.00% | 164,477  | 5.00%  |
| (to Average Assets)            |            |        |                               |       |  |        |

The most recent notifications from the Federal Reserve Bank and the FDIC categorized S&T and S&T Bank, respectively, as well capitalized under the regulatory framework for corrective action. There have been no conditions or events that management believes have changed S&T or S&T Bank's ranking during 2008 and 2007.

At December 31, 2008, S&T Bank's Tier 1 and Total capital ratios were 7.97 percent and 11.16 percent, respectively, and Tier 1 capital to average assets was 6.70 percent. At December 31, 2007, S&T Bank's Tier 1 and Total capital ratios were 8.68 percent and 10.72 percent, respectively, and Tier 1 capital to average assets was 7.82 percent.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

## NOTE T

## Selected Financial Data

(unaudited)

|  | 2008              |                  |                   |                  | 2007              |                  |                   |                  |
|--|-------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|
|  | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter | Fourth<br>Quarter | Third<br>Quarter | Second<br>Quarter | First<br>Quarter |
| <i>(dollars in thousands, except per share data)</i> |                   |                  |                   |                  |                   |                  |                   |                  |
| <b>SUMMARY OF OPERATIONS</b>                         |                   |                  |                   |                  |                   |                  |                   |                  |
| Income Statements:                                   |                   |                  |                   |                  |                   |                  |                   |                  |
| Interest income                                      | \$ 57,811         | \$ 57,416        | \$ 50,433         | \$ 50,458        | \$ 53,637         | \$ 54,761        | \$ 54,274         | \$ 52,934        |
| Interest expense                                     | 17,226            | 18,245           | 16,791            | 19,909           | 23,636            | 25,485           | 25,321            | 24,725           |
| Provision for loan losses                            | 5,561             | 6,156            | (118)             | 1,279            | 1,187             | 1,142            | 1,305             | 2,178            |
| Net interest income after provision for loan losses  | 35,024            | 33,015           | 33,760            | 29,270           | 28,814            | 28,134           | 27,648            | 26,031           |
| Security (losses) gains, net                         | (92)              | (341)            | (1,829)           | 611              | 579               | 1,129            | 481               | 1,656            |
| Noninterest income                                   | 9,800             | 10,601           | 9,803             | 8,899            | 8,702             | 10,500           | 9,043             | 8,516            |
| Noninterest expense                                  | 21,123            | 22,340           | 22,384            | 17,955           | 19,681            | 18,129           | 18,061            | 17,589           |
| Income before taxes                                  | 23,609            | 20,935           | 19,350            | 20,825           | 18,414            | 21,634           | 19,111            | 18,614           |
| Applicable income taxes                              | 7,809             | 5,249            | 5,489             | 5,969            | 5,103             | 5,973            | 5,235             | 5,316            |
| <b>Net income</b>                                    | <b>\$ 15,800</b>  | <b>\$ 15,686</b> | <b>\$ 13,861</b>  | <b>\$ 14,856</b> | <b>\$ 13,311</b>  | <b>\$ 15,661</b> | <b>\$ 13,876</b>  | <b>\$ 13,298</b> |
| <b>PER SHARE DATA</b>                                |                   |                  |                   |                  |                   |                  |                   |                  |
| Net income-Diluted                                   | \$ 0.57           | \$ 0.57          | \$ 0.54           | \$ 0.60          | \$ 0.54           | \$ 0.63          | \$ 0.56           | \$ 0.52          |
| Dividends declared                                   | 0.31              | 0.31             | 0.31              | 0.31             | 0.31              | 0.30             | 0.30              | 0.30             |
| Book value   | 16.24             | 16.34            | 16.00             | 14.18            | 13.73             | 13.36            | 12.98             | 13.16            |

---

## REPORT OF MANAGEMENT

### S&T Bancorp, Inc. and Subsidiaries

S&T Bancorp, Inc. is responsible for the preparation, integrity, and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with United States generally accepted accounting principles and necessarily include some amounts that are based on management's best estimates and judgments.

We, as management of S&T Bancorp, Inc., are responsible for establishing and maintaining effective adequate control over financial reporting that is designed to produce reliable financial statements in conformity with United States generally accepted accounting principles. The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

The Audit Committee, consisting entirely of independent directors, meets regularly with management, internal auditors and the independent registered public accounting firm, and reviews audit plans and results, as well as management's actions taken in discharging responsibilities for accounting, financial reporting and internal control. KPMG LLP, independent registered public accounting firm, and the internal auditors have direct and confidential access to the Audit Committee at all times to discuss the results of their examinations.

## REPORT ON MANAGEMENT'S ASSESSMENT OF INTERNAL CONTROL OVER FINANCIAL REPORTING

Management assessed the corporation's system of internal control over financial reporting as of December 31, 2008, in relation to criteria for effective internal control over financial reporting as described in Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concludes that, as of December 31, 2008, its system of internal control over financial reporting is effective based on the criteria of the Internal Control Integrated Framework. KPMG LLP, independent registered public accounting firm, has issued an attestation report on effectiveness of the Corporation's internal control over financial reporting.

/s/ Todd D. Brice  
Todd D. Brice  
President and Chief Executive Officer

/s/ Robert E. Rout  
Robert E. Rout  
Senior Executive Vice President,  
Chief Administrative Officer,  
Chief Financial Officer and Secretary

Indiana, Pennsylvania

February 26, 2009



---

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Shareholders

S&T Bancorp, Inc.:

We have audited S&T Bancorp, Inc.'s (the Company) internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying *Report on Management's Assessment of Internal Control Over Financial Reporting*. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, S&T Bancorp, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of S&T Bancorp, Inc. and subsidiaries as of December 31, 2008 and 2007, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the years then ended, and our report dated February 26, 2009 expressed an unqualified opinion on those consolidated financial statements.

Pittsburgh, Pennsylvania

February 26, 2009



---

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

The Board of Directors and Shareholders

S&T Bancorp, Inc.:

We have audited the accompanying consolidated balance sheets of S&T Bancorp, Inc. and subsidiaries (the Company) as of December 31, 2008 and 2007, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of S&T Bancorp, Inc. and subsidiaries as of December 31, 2008 and 2007, and the results of their operations and their cash flows for the years then ended, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), S&T Bancorp, Inc.'s internal control over financial reporting as of December 31, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO), and our report dated February 26, 2009 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

Pittsburgh, Pennsylvania

February 26, 2009

**REPORT OF ERNST & YOUNG LLP, INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM ON CONSOLIDATED FINANCIAL STATEMENTS**

S&T Bancorp, Inc. and Subsidiaries

The Audit Committee of the Board of Directors

S&T Bancorp, Inc.

We have audited the accompanying consolidated statements of income, shareholders' equity, and cash flows of S&T Bancorp, Inc. for the year ended December 31, 2006. These financial statements are the responsibility of S&T's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated results of operations and cash flows of S&T Bancorp, Inc. and subsidiaries for the year ended December 31, 2006, in conformity with U.S. generally accepted accounting principles.

Pittsburgh, Pennsylvania

February 23, 2007

**Item 9. CHANGES AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURES**

None

**Item 9A. CONTROLS AND PROCEDURES**

**Evaluation of Disclosure Controls and Procedures**

Under the supervision and with the participation of S&T's Chief Executive Officer and Chief Financial Officer (its principal executive officer and principal financial officer) management has evaluated the effectiveness of the design and operation of S&T's disclosure controls and procedures. Based on that evaluation, our CEO and CFO have concluded that our disclosure controls and procedures are effective as of December 31, 2008.

**Management's Report on Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Management assessed the corporation's system of internal control over financial reporting as of December 31, 2008, in relation to criteria for effective internal control over financial reporting as described in Internal Control Integrated Framework, issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management concludes that, as of December 31, 2008, its system of internal control over financial reporting is effective and meets the criteria of the Internal Control Integrated Framework .

KPMG LLP, independent registered public accounting firm, has issued a report on the effectiveness of the Corporation's internal control over financial reporting, which is included herein.

**Item 9B. OTHER INFORMATION**

None

**PART III**

**Item 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE**

The information required by Item 10 of Form 10-K is incorporated herein from the sections entitled Section 16(a) Beneficial Ownership Reporting Compliance, Election of Directors, Executive Officers of the Registrant and Corporate Governance and Board and Committee Meetings in our proxy statement relating to our April 20, 2009, annual meeting of shareholders.

**Item 11. EXECUTIVE COMPENSATION**

This information required by Item 11 of Form 10-K is incorporated herein from the sections entitled Compensation Discussion and Analysis; Executive Compensation; Director Compensation; Compensation Committee Interlocks and Insider Participation; and Compensation Committee Report in our proxy statement relating to our April 20, 2009, annual meeting of shareholders.

**Item 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED SHAREHOLDER MATTERS**

Except as set forth below, the information required by Item 12 of Form 10-K is incorporated from the sections entitled Principal Beneficial Owners of S&T Common Stock and Beneficial Ownership of S&T Common Stock by Directors and Officers in our proxy statement relating to our April 20, 2009, annual meeting of shareholders.

**EQUITY COMPENSATION PLAN INFORMATION**

The following table provides information as of December 31, 2008 related to the equity compensation plans in effect at that time.

| Plan category | (a)<br>Number of securities to be issued upon exercise of outstanding options, warrants and rights | (b)<br>Weighted-average exercise price of outstanding options, warrants and rights | (c)<br>Number of securities remaining available for future issuance under equity compensation plan (excluding securities reflected in column (a)) |
|---------------|--|--|---|
|               |  |  |   |

Edgar Filing: S&T BANCORP INC - Form 10-K

|  |                  |           |              |                |
|--|------------------|-----------|--------------|----------------|
| Equity compensation plan approved by shareholders <sup>1</sup> | 1,199,650        | \$        | 31.14        | 508,529        |
| Equity compensation plans not approved by shareholders         | 0                |           | 0            | 0              |
| <b>Total</b>   | <b>1,199,650</b> | <b>\$</b> | <b>31.14</b> | <b>508,529</b> |

<sup>(1)</sup> Awards granted under the S&T Bancorp, Inc. Amended and Restated 1992 Incentive Stock Plan (the 1992 Plan ) and the 2003 Incentive Stock Plan. The 1992 Plan expired in 2002 and no further awards may be granted thereunder.

**Item 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE**

The information required by Item 13 of Form 10-K is incorporated herein from the sections entitled Related Person Transactions and Director Independence in our proxy statement relating to our April 20, 2009, annual meeting of shareholders.

**Item 14. PRINCIPAL ACCOUNTING FEES AND SERVICES**

The information required by Item 14 of Form 10-K is incorporated herein from the section entitled Independent Registered Public Accounting Firm in our proxy statement relating to our April 20, 2009, annual meeting of shareholders.

---

PART IV

**Item 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES**

(a) The following documents are filed as part of this report.

**Consolidated Financial Statements:** The following consolidated financial statements are included in Part II, Item 8 of this report. No financial statement schedules are being filed since the required information is inapplicable or is presented in the Consolidated Financial Statements or related Notes.

|   |    |
|---|----|
| <u>Consolidated Balance Sheets</u>  | 53 |
| <u>Consolidated Statements of Income</u>  | 54 |
| <u>Consolidated Statements of Changes in Shareholders' Equity</u>   | 55 |
| <u>Consolidated Statements of Cash Flows</u>  | 56 |
| <u>Notes to Consolidated Financial Statements</u>   | 57 |
| <u>Report of Management</u>   | 92 |
| <u>Report of KPMG LLC Independent Registered Public Accounting Firm on Effectiveness of Internal Control Over Financial Reporting</u> | 93 |
| <u>Report of KPMG LLC Independent Registered Public Accounting Firm on Consolidated Financial Statements</u>                          | 94 |
| <u>Report of Ernst &amp; Young LLC Independent Registered Public Accounting Firm on Consolidated Financial Statements</u>             | 95 |



(b) Exhibits

- 3.1 Articles of Incorporation of S&T Bancorp, Inc. Filed as Exhibit B to Registration Statement (No. 2-83565) on Form S-4 of S&T Bancorp, Inc., dated May 5, 1983, and incorporated herein by reference.
- 3.2 Amendment to Articles of Incorporation of S&T Bancorp, Inc. Filed as Exhibit 3.2 to Form S-4 Registration Statement (No. 33-02600) dated January 15, 1986, and incorporated herein by reference.
- 3.3 Amendment to Articles of Incorporation of S&T Bancorp, Inc. effective May 8, 1989, incorporated herein by reference. Filed as exhibit 3.3 to S&T Bancorp, Inc. Annual Report on Form 10-K for year ending December 31, 1998 and incorporated herein by reference.
- 3.4 Amendment to Articles of Incorporation of S&T Bancorp, Inc. effective July 21, 1995. Filed as exhibit 3.4 to S&T Bancorp, Inc. Annual Report on Form 10-K for year ending December 31, 1998 and incorporated here by reference.
- 3.5 Amendment to Articles of Incorporation of S&T Bancorp, Inc. effective June 18, 1998. Filed as exhibit 3.5 to S&T Bancorp, Inc. Annual Report on Form 10-K for year ending December 31, 1998 and incorporated herein by reference.
- 3.6 Amendment to Articles of Incorporation of S&T Bancorp, Inc. effective April 21, 2008. Filed as Exhibit 3.1 to S&T Bancorp, Inc. Quarterly Report on Form 10-Q filed on August 7, 2008 and incorporated herein by reference.
- 3.7 Certificate of Designations for the Series A Preferred Stock. Filed as Exhibit 3.1 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 15, 2009 and incorporated herein by reference.
- 3.8 By-laws of S&T Bancorp, Inc., as amended, April 21, 2008. Filed as Exhibit 3.2 to S&T Bancorp, Inc. Quarterly Report on Form 10-Q filed on August 7, 2008 and incorporated herein by reference.
- 10.1 S&T Bancorp, Inc. Amended and Restated 1992 Incentive Stock Plan. Filed as Exhibit 4.2 to Form S-8 Registration Statement (No. 333-48549) dated March 24, 1998 and incorporated herein by reference.\*
- 10.2 S&T Bancorp, Inc. 2003 Incentive Stock Plan. Filed as Exhibit 4.2 to Form S-8 Registration Statement (No. 333-111557) dated December 24, 2003 and incorporated herein by reference.\*
- 10.3 Severance Agreement, by and between James C. Miller and S&T Bancorp, Inc. dated January 31, 2007. Filed as exhibit 10.1 to S&T Bancorp, Inc. Current Report on Form 8-K filed on February 2, 2007 and incorporated herein by reference.\*
- 10.4 Severance Agreement, by and between Todd D. Brice and S&T Bancorp, Inc. dated January 31, 2007. Filed as exhibit 10.2 to S&T Bancorp, Inc. Current Report on Form 8-K filed on February 2, 2007 and incorporated herein by reference.\*
- 10.5 Severance Agreement, by and between Robert E. Rout and S&T Bancorp, Inc. dated January 31, 2007. Filed as exhibit 10.4 to S&T Bancorp, Inc. Current Report on Form 8-K filed on February 2, 2007 and incorporated herein by reference.\*
- 10.6 Severance Agreement, by and between Edward C. Hauck and S&T Bancorp, Inc. dated January 31, 2007. Filed as exhibit 10.5 to S&T Bancorp, Inc. Current Report on Form 8-K filed on February 2, 2007 and incorporated herein by reference.\*

## Edgar Filing: S&T BANCORP INC - Form 10-K

- (b) Exhibits
- 10.7 Agreement and Plan of Merger, dated as of December 16, 2007, between S&T Bancorp, Inc. and IBT Bancorp, Inc. Filed as exhibit 2.1 to S&T Bancorp, Inc. Current Report on Form 8-K filed on December 17, 2007 and incorporated herein by reference.
  - 10.8 S&T Bancorp, Inc. Thrift Plan for Employees of S&T Bank, as amended and restated. Filed as Exhibit 4.2 to Form S-8 Registration Statement (No. 333-156541) dated December 31, 2008 and incorporated herein by reference.\*
  - 10.9 Dividend Reinvestment and Stock Purchase Plan of S&T Bancorp, Inc. Filed as Exhibit 4.2 to Form S-3 Registration Statement (No. 333-156555) dated January 2, 2009 and incorporated herein by reference. Filed as Exhibit 4.2 to S&T Bancorp, Inc. on Form S-8 filed on January 2, 2009 and incorporated herein by reference.\*
  - 10.10 Severance Agreement, by and between Todd D. Brice and S&T Bancorp, Inc., dated December 31, 2008. Filed as Exhibit 10.1 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 2, 2009 and incorporated herein by reference.\*
  - 10.11 Severance Agreement, by and between Robert E. Rout and S&T Bancorp, Inc., dated December 31, 2008. Filed as Exhibit 10.2 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 2, 2009 and incorporated herein by reference.\*
  - 10.12 Severance Agreement, by and between Edward C. Hauck and S&T Bancorp, Inc., dated December 31, 2008. Filed as Exhibit 10.3 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 2, 2009 and incorporated herein by reference.\*
  - 10.13 Severance Agreement, by and between David G. Antolik and S&T Bancorp, Inc. dated December 31, 2008. Filed as Exhibit 10.4 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 2, 2009 and incorporated herein by reference.\*
  - 10.14 Severance Agreement, by and between Gregor T. Young IV and S&T Bancorp, Inc. dated December 31, 2008. Filed as Exhibit 10.5 to S&T Bancorp, Inc. Current Report on Form 8-K filed on January 2, 2009 and incorporated herein by reference.\*
  - 21 Subsidiaries of the Registrant.
  - 23.1 Consent of KPMG LLP, Independent Registered Public Accounting Firm.
  - 23.2 Consent of Ernst & Young LLP, Independent Registered Public Accounting Firm.
  - 24 Power of Attorney.
  - 31.1 Rule 13a-14(a) Certification of the Chief Executive Officer.
  - 31.2 Rule 13a-14(a) Certification of the Chief Financial Officer.
  - 32 Rule 13a-14(b) Certification of the Chief Executive Officer and Chief Financial Officer.

\* Management Contract or Compensatory Plan or Arrangement

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**S&T BANCORP, INC.**

(Registrant)

/s/ Todd D. Brice  
Todd D. Brice  
President and Chief Executive Officer

02/27/09  
Date

/s/ Robert E. Rout  
Robert E. Rout

02/27/09  
Date

Senior Executive Vice President,  
Chief Administrative Officer, Chief Financial  
Officer, and Secretary

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

| <b>SIGNATURE</b>                     | <b>TITLE</b>  | <b>DATE</b> |
|--------------------------------------|---|-------------|
| /s/ Todd D. Brice<br>Todd D. Brice   | President and Chief Executive Officer (Principal Executive Officer)   | 02/27/09    |
| /s/ Robert E. Rout<br>Robert E. Rout | Senior Executive Vice President, Chief Administrative Officer, Chief Financial Officer and Secretary (Principal Financial and Accounting Officer) | 02/27/09    |
| *                                    | Director  | 02/27/09    |
| John N. Brenzia                      |   |             |
| *                                    | Director  | 02/27/09    |
| Thomas A. Brice                      |   |             |
| *                                    | Chief Executive Officer and Director  | 02/27/09    |
| Todd D. Brice                        |   |             |
| *                                    | Director  | 02/27/09    |
| John J. Delaney                      |   |             |

Edgar Filing: S&T BANCORP INC - Form 10-K

|                     |          |          |
|---------------------|----------|----------|
| *                   | Director | 02/27/09 |
| Michael J. Donnelly |          |          |
| *                   | Director | 02/27/09 |
| William J. Gatti    |          |          |

PAGE 101

Edgar Filing: S&T BANCORP INC - Form 10-K

| SIGNATURE   | TITLE                              | DATE     |
|---|------------------------------------|----------|
| *<br>Jeffrey D. Grube   | Director                           | 02/27/09 |
| *<br>Frank W. Jones   | Director                           | 02/27/09 |
| *<br>David L. Krieger   | Director                           | 02/27/09 |
| James V. Milano   | Director                           | 02/27/09 |
| James C. Miller   | Chairman of the Board and Director | 02/27/09 |
| Alan Papernick  | Director                           | 02/27/09 |
| Robert Rebich, Jr.  | Director                           | 02/27/09 |
| *<br>Charles A. Spadafora                                     | Director                           | 02/27/09 |
| Christine J. Toretta  | Director                           | 02/27/09 |
| *By: /s/ Joseph A. Kirk<br>Joseph A. Kirk<br>Attorney-in-fact | Director                           | 02/27/09 |