

WESTLAKE CHEMICAL CORP  
Form 10-Q  
May 06, 2009  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

**x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended March 31, 2009

or

**.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the Transition Period from            to

Commission File No. 001-32260

**Westlake Chemical Corporation**

(Exact name of Registrant as specified in its charter)

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**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**76-0346924**  
(I.R.S. Employer  
Identification Number)

**2801 Post Oak Boulevard, Suite 600**

**Houston, Texas 77056**

(Address of principal executive offices, including zip code)

**(713) 960-9111**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. **Yes**  **No**

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). **Yes**  **No**

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

**Large accelerated filer**  **Accelerated filer**   
**Non-accelerated filer**  (Do not check if a smaller reporting company) **Smaller reporting company**

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) **Yes**  **No**

The number of shares outstanding of the registrant's sole class of common stock, as of April 28, 2009 was 65,924,543.

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**Table of Contents****PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****WESTLAKE CHEMICAL CORPORATION****CONSOLIDATED BALANCE SHEETS****(Unaudited)**

|   | <b>March 31,<br/>2009</b>   | <b>December 31,<br/>2008</b> |
|---|---|------------------------------|
|   | <b>(in thousands of dollars, except<br/>par values and share amounts)</b> |                              |
| <b>ASSETS</b>   |   |                              |
| Current assets  |   |                              |
| Cash and cash equivalents   | \$ 179,343  | \$ 90,239                    |
| Accounts receivable, net  | 281,011   | 347,323                      |
| Inventories, net  | 283,873   | 327,967                      |
| Prepaid expenses and other current assets   | 10,294  | 6,838                        |
| Deferred income taxes   | 26,617  | 26,622                       |
| Total current assets  | 781,138   | 798,989                      |
| Property, plant and equipment, net  | 1,210,748   | 1,197,452                    |
| Equity investment   | 31,870  | 30,107                       |
| Restricted cash   | 120,763   | 134,432                      |
| Other assets, net   | 143,701   | 126,009                      |
| Total assets  | \$ 2,288,220  | \$ 2,286,989                 |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY</b>  |   |                              |
| Current liabilities   |   |                              |
| Accounts payable  | \$ 132,904  | \$ 112,833                   |
| Accrued liabilities   | 79,255  | 99,455                       |
| Total current liabilities   | 212,159   | 212,288                      |
| Long-term debt  | 510,339   | 510,319                      |
| Deferred income taxes   | 289,397   | 280,486                      |
| Other liabilities   | 45,217  | 44,836                       |
| Total liabilities   | 1,057,112   | 1,047,929                    |
| Commitments and Contingencies (Notes 13 and 16)   |   |                              |
| Stockholders' equity  |   |                              |
| Preferred stock, \$0.01 par value, 50,000,000 shares authorized; no shares issued and outstanding   |   |                              |
| Common stock, \$0.01 par value, 150,000,000 shares authorized; 65,924,043 and 65,658,142 shares issued and outstanding in 2009 and 2008, respectively | 659   | 657                          |
| Additional paid-in capital  | 436,902   | 435,581                      |
| Retained earnings   | 805,337   | 814,873                      |
| Accumulated other comprehensive income  |   |                              |
| Benefits liability, net of tax  | (12,989)  | (13,339)                     |
| Cumulative translation adjustment   | 1,199   | 1,288                        |

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|  |              |              |
|--|--------------|--------------|
| Total stockholders' equity                 | 1,231,108    | 1,239,060    |
| Total liabilities and stockholders' equity | \$ 2,288,220 | \$ 2,286,989 |

The accompanying notes are an integral part of these consolidated financial statements.

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**WESTLAKE CHEMICAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(Unaudited)

|  | Three Months Ended<br>March 31,                                       |            |
|--|---|------------|
|  | 2009  | 2008       |
|  | (in thousands of dollars, except per<br>share data and share amounts) |            |
| Net sales                                    | \$ 488,251  | \$ 915,061 |
| Cost of sales                                | 468,187   | 878,357    |
| Gross profit                                 | 20,064  | 36,704     |
| Selling, general and administrative expenses | 20,967  | 22,845     |
| (Loss) income from operations                | (903)   | 13,859     |
| <b>Other income (expense)</b>                |   |            |
| Interest expense                             | (8,596)   | (8,528)    |
| Other income, net                            | 2,477   | 2,408      |
| (Loss) income before income taxes            | (7,022)   | 7,739      |
| (Benefit from) provision for income taxes    | (947)   | 2,352      |
| Net (loss) income                            | \$ (6,075)  | \$ 5,387   |
| Basic and diluted (loss) earnings per share  | \$ (0.09)   | \$ 0.08    |
| Weighted average shares outstanding:         |   |            |
| Basic  | 65,797,273  | 65,561,552 |
| Diluted                                      | 65,797,273  | 65,587,292 |

The accompanying notes are an integral part of these consolidated financial statements.

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**WESTLAKE CHEMICAL CORPORATION**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

(Unaudited)

|   | <b>Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2009</b>                             | <b>2008</b> |
|   | <b>(in thousands of dollars)</b>        |             |
| <b>Cash flows from operating activities</b>   |   |             |
| Net (loss) income   | \$ (6,075)                              | \$ 5,387    |
| Adjustments to reconcile net (loss) income to net cash provided by (used for) operating activities: |   |             |
| Depreciation and amortization   | 28,987                                  | 26,001      |
| (Recovery of) provision for bad debts   | (90)                                    | 84          |
| Amortization of debt issue costs  | 318                                     | 219         |
| Stock-based compensation expense  | 1,309                                   | 947         |
| Loss from disposition of fixed assets   | 293                                     | 2,385       |
| Deferred income taxes   | 8,105                                   | 1,163       |
| Equity in income of joint venture   | (1,763)                                 | (1,068)     |
| Changes in operating assets and liabilities   |   |             |
| Accounts receivable   | 66,402                                  | 42,790      |
| Inventories   | 44,094                                  | (4,180)     |
| Prepaid expenses and other current assets   | (3,456)                                 | 3,244       |
| Accounts payable  | 20,818                                  | (54,893)    |
| Accrued liabilities   | (19,873)                                | (35,658)    |
| Other, net  | (18,766)                                | (14,675)    |
| Net cash provided by (used for) operating activities  | 120,303                                 | (28,254)    |
| <b>Cash flows from investing activities</b>   |   |             |
| Additions to property, plant and equipment  | (32,792)                                | (42,984)    |
| Acquisition of business   | (6,297)                                 |             |
| Proceeds from disposition of assets   |   | 214         |
| Settlements of derivative instruments   | (1,352)                                 | 319         |
| Net cash used for investing activities  | (40,441)                                | (42,451)    |
| <b>Cash flows from financing activities</b>   |   |             |
| Proceeds from the exercise of stock options   | 14                                      |             |
| Dividends paid  | (3,461)                                 | (3,282)     |
| Proceeds from borrowings  |   | 300,800     |
| Repayment of borrowings   |   | (257,427)   |
| Utilization of restricted cash  | 14,026                                  | 13,546      |
| Capitalized debt issuance costs   | (1,337)                                 |             |
| Net cash provided by financing activities   | 9,242                                   | 53,637      |
| Net increase (decrease) in cash and cash equivalents  | 89,104                                  | (17,068)    |
| Cash and cash equivalents at beginning of period  | 90,239                                  | 24,914      |
| Cash and cash equivalents at end of period  | \$ 179,343                              | \$ 7,846    |

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The accompanying notes are an integral part of these consolidated financial statements.



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**WESTLAKE CHEMICAL CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(UNAUDITED)

(dollars in thousands, except per share data)

**1. Basis of Financial Statements**

The accompanying unaudited consolidated interim financial statements were prepared in accordance with the rules and regulations of the Securities and Exchange Commission (the SEC) for interim periods. Accordingly, certain information and footnotes required for complete financial statements under generally accepted accounting principles in the United States have not been included. These interim consolidated financial statements should be read in conjunction with the December 31, 2008 financial statements and notes thereto of Westlake Chemical Corporation (the Company) included in the annual report on Form 10-K for the fiscal year ended December 31, 2008, filed with the SEC on February 19, 2009. These financial statements have been prepared in conformity with the accounting principles and practices as disclosed in the notes to the consolidated financial statements of the Company for the fiscal year ended December 31, 2008.

In the opinion of the Company's management, the accompanying unaudited consolidated interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for a fair statement of the Company's financial position as of March 31, 2009, its results of operations for the three months ended March 31, 2009 and 2008 and the changes in its cash position for the three months ended March 31, 2009 and 2008.

Results of operations and changes in cash position for the interim periods presented are not necessarily indicative of the results that will be realized for the year ending December 31, 2009 or any other interim period. The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates.

***Recent Accounting Pronouncements***

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, Fair Value Measurements (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosure about fair value measurements. The Company adopted SFAS 157 as of January 1, 2008, except for nonfinancial assets and nonfinancial liabilities that are recognized on a nonrecurring basis, and the adoption of SFAS 157 did not have a material impact on the Company's financial position or results of operations.

In February 2008, the FASB issued FASB Staff Position (FSP) FAS 157-2, Effective Date of FASB Statement No. 157, which delayed the effective date of SFAS 157 for all nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value in the financial statements on a nonrecurring basis to November 15, 2008. The Company adopted SFAS 157 with respect to nonfinancial assets and nonfinancial liabilities that are recognized on a nonrecurring basis as of January 1, 2009, and such adoption did not have a material impact on the Company's financial position or results of operations.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R), which replaces SFAS 141, Business Combinations (SFAS 141). SFAS 141R retains the fundamental requirements in SFAS 141 that the purchase method of accounting be used for all business combinations. This statement further establishes principals and requirements for how the acquiring entity recognizes and measures in its financial statements the identifiable assets acquired, including goodwill, the liabilities assumed, and any noncontrolling interest in the acquiree. SFAS 141R also determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company adopted SFAS 141R as of January 1, 2009.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements an amendment of ARB No. 51 (SFAS 160). SFAS 160 addresses the accounting and reporting for entities that consolidate a noncontrolling interest, sometimes called a minority interest. The Company adopted SFAS 160 as of January 1, 2009. This statement does not have any impact on the Company's consolidated financial statements as there are no noncontrolling interests in the Company's consolidated subsidiaries.

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In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities-an amendment of FASB Statement No. 133 ( SFAS 161 ). This statement does not change the accounting for derivatives but requires enhanced disclosures about derivative strategies and accounting practices. The Company has complied with necessary disclosure requirements beginning with the interim financial statements included in this Quarterly Report on Form 10-Q. See Note 7 to the consolidated financial statements.

In June 2008, the FASB issued FSP EITF 03-6-1, Determining Whether Instruments Granted In Share-Based Payment Transactions Are Participating Securities ( FSP EITF 03-6-1 ). This FSP addresses whether instruments, such as the Company's restricted stock awards, are participating securities prior to vesting for inclusion in the computation of earnings per share. The

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(UNAUDITED)

(dollars in thousands, except per share data)

guidance in this FSP concludes that unvested share-based payment awards that contain nonforfeitable rights to dividends should be included in the computation of earnings per share. The Company's unvested restricted stock awards contain rights to dividends, so this FSP applies to the Company's earnings per share computation. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those years. As a result, the Company has amended its computation of weighted average common shares for purposes of its basic and diluted earnings per share calculations in the interim financial statements included in this Quarterly Report on Form 10-Q. The earnings per share calculation for the three months ended March 31, 2008 has also been amended to reflect the new computation, but the change in the calculation was insignificant and did not change the originally reported earnings per basic and diluted share of \$0.08 for the three months ended March 31, 2008.

In December 2008, the FASB issued FSP FAS 132(R)-1, *Employers Disclosures about Postretirement Benefit Plan Assets* ( FSP FAS 132(R)-1 ), which provides guidance on an employer's disclosures about plan assets of a defined benefit pension or other postretirement plans. This would require additional disclosures about investment policies and strategies, the reporting of fair value by asset category and other information about fair value measurements. FSP FAS 132(R)-1 is effective January 1, 2009 and early application is permitted. Upon initial application, the provisions of FSP FAS 132(R)-1 are not required for earlier periods that are presented for comparative purposes. We will expand our disclosures in accordance with FSP FAS 132(R)-1 in our annual report on Form 10-K for the year ending December 31, 2009; however, the adoption of this standard is not expected to have a significant impact on our consolidated results of operations, financial position or cash flows.

In April 2009, the FASB issued FSP FAS 107-1 and Accounting Principles Board ( APB ) Opinion 28-1, *Interim Disclosures about Fair Value of Financial Instruments* ( FSP FAS 107-1 and APB 28-1 ). This FSP amends SFAS 107, *Fair Value of Financial Instruments*, to require disclosures about fair value of financial instruments for interim reporting periods in addition to the required disclosures in annual financial statements. This FSP also amends APB Opinion 28, *Interim Financial Reporting*, to require those disclosures in summarized financial information at interim reporting periods. FSP FAS 107-1 and APB 28-1 is effective for interim reporting periods ending after June 15, 2009.

**2. Accounts Receivable**

Accounts receivable consist of the following:

|                                 | <b>March 31,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|---------------------------------|---------------------------|------------------------------|
| Trade customers                 | \$ 246,876                | \$ 293,318                   |
| Affiliates                      | 1,270                     | 1,226                        |
| Allowance for doubtful accounts | (13,705)                  | (14,438)                     |
|                                 | 234,441                   | 280,106                      |
| Federal and state taxes         | 27,971                    | 54,886                       |
| Other                           | 18,599                    | 12,331                       |
| Accounts receivable, net        | \$ 281,011                | \$ 347,323                   |

**3. Inventories**

Inventories consist of the following:

|                                      | <b>March 31,<br/>2009</b> | <b>December 31,<br/>2008</b> |
|--------------------------------------|---------------------------|------------------------------|
| Finished products                    | \$ 149,096                | \$ 173,982                   |
| Feedstock, additives and chemicals   | 98,996                    | 119,881                      |
| Materials and supplies               | 43,566                    | 42,415                       |
|                                      | 291,658                   | 336,278                      |
| Allowance for inventory obsolescence | (7,785)                   | (8,311)                      |
| Inventories, net                     | \$ 283,873                | \$ 327,967                   |

#### **4. Property, Plant and Equipment**

Depreciation expense on property, plant and equipment of \$24,061 and \$21,954 is included in cost of sales in the consolidated statements of operations for the three months ended March 31, 2009 and 2008, respectively.

#### **5. Other Assets**

Amortization expense on other assets of \$5,244 and \$4,266 is included in the consolidated statements of operations for the three months ended March 31, 2009 and 2008, respectively.

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(UNAUDITED)

(dollars in thousands, except per share data)

**6. Stock-Based Compensation**

Under the Westlake Chemical Corporation 2004 Omnibus Incentive Plan (the 2004 Plan), all employees and nonemployee directors of the Company, as well as certain individuals who have agreed to become the Company's employees, are eligible for awards. Shares of common stock may be issued as authorized in the 2004 Plan. At the discretion of the administrator of the 2004 Plan, employees and non-employee directors may be granted awards in the form of stock options, stock appreciation rights, stock awards or cash awards (any of which may be a performance award). The Company utilizes the fair value method to account for these awards, and the total compensation expense related to the 2004 Plan was \$1,309 and \$947 for the three months ended March 31, 2009 and 2008, respectively.

Option activity and changes during the three months ended March 31, 2009 were as follows:

|                                  | Options   | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Term<br>(Years) | Aggregate<br>Intrinsic<br>Value |
|----------------------------------|-----------|--|---|---------------------------------|
| Outstanding at December 31, 2008 | 910,329   | \$ 24.72                                 |   |                                 |
| Granted                          | 493,540   | 14.24                                    |   |                                 |
| Exercised                        | (500)     | 14.50                                    |   |                                 |
| Cancelled                        | (642)     | 25.24                                    |   |                                 |
| Outstanding at March 31, 2009    | 1,402,727 | \$ 21.03                                 | 8.4   | \$ 217                          |
| Exercisable at March 31, 2009    | 398,732   | \$ 21.54                                 | 6.7   | \$ 22                           |

For options outstanding at March 31, 2009, the options had the following range of exercise prices:

| Range of Prices   | Options Outstanding | Weighted Average<br>Remaining Contractual<br>Life (Years) |
|-------------------|---------------------|---|
| \$14.24 - \$19.29 | 904,856             | 8.8   |
| \$20.83 - \$27.22 | 98,490              | 7.1   |
| \$30.07 - \$36.10 | 399,381             | 7.8   |

The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the difference between the Company's closing stock price on the last trading day of the first quarter of 2009 and the exercise price, multiplied by the number of in-the-money options) that would have been received by the option holders had all option holders exercised their options on March 31, 2009. This amount changes based on the fair market value of the Company's common stock. The total intrinsic value of options exercised during the three months ended March 31, 2009 was \$1. There were no options exercised during the three months ended March 31, 2008.

As of March 31, 2009, \$6,374 of total unrecognized compensation cost related to stock options is expected to be recognized over a weighted-average period of 2.8 years.

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The Company used the Black-Scholes option pricing model to value its options. The table below presents the weighted average value and assumptions used in determining the fair value for each option granted during the first three months of 2009 and 2008. Volatility was calculated using historical trends of the Company's common stock price.

|                             | Stock Option Grants<br>Three Months Ended<br>March 31, |         |
|-----------------------------|--|---------|
|                             | 2009   | 2008    |
| Weighted average fair value | \$ 5.48  | \$ 7.40 |
| Risk-free interest rate     | 2.8%   | 5.0%    |
| Expected life in years      | 6-7  | 6-7     |
| Expected volatility         | 42.5%  | 34.7%   |
| Expected dividend yield     | 1.5%   | 1.0%    |

**Table of Contents****WESTLAKE CHEMICAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(UNAUDITED)

(dollars in thousands, except per share data)

Non-vested restricted stock awards as of March 31, 2009 and changes during the three months ended March 31, 2009 were as follows:

|                                 | Number of<br>Shares | Weighted<br>Average<br>Grant Date<br>Fair Value |
|---------------------------------|---------------------|---|
| Non-vested at December 31, 2008 | 363,432             | \$ 26.32  |
| Granted                         | 265,698             | 14.24   |
| Vested                          | (6,428)             | 36.10   |
| Forfeited                       | (297)               | 31.61   |
| Non-vested at March 31, 2009    | 622,405             | \$ 21.06  |

As of March 31, 2009, there was \$8,266 of unrecognized stock-based compensation expense related to non-vested restricted stock awards. This cost is expected to be recognized over a weighted-average period of 2.7 years. The total fair value of shares of restricted stock that vested during the three months ended March 31, 2009 and 2008 was \$83 and \$89, respectively.

**7. Derivative Commodity Instruments**

The Company uses derivative instruments, in conjunction with certain physical commodity positions, to reduce price volatility risk on raw materials and products as a substantial portion of its raw materials and products are commodities whose prices fluctuate as market supply and demand fundamentals change. Business strategies to protect against such instability include ethylene product feedstock flexibility and moving downstream into the olefins and vinyls products where pricing is more stable. Due to the short-term nature of the commodities and associated derivatives, the Company did not designate any of its commodity derivative instruments as hedges under the provisions of SFAS 133.

The exposure on commodity derivatives used for price risk management includes the risk that the counterparty will not pay if the market declines below the established fixed price. In such case, the Company would lose the benefit of the derivative differential on the volume of the commodities covered. In any case, the Company would continue to receive the market price on the actual volume hedged. The Company also bears the risk that it could lose the benefit of market improvements over the fixed derivative price for the term and volume of the derivative securities (as such improvements would accrue to the benefit of the counterparty).

Under SFAS 157, inputs used to measure fair value are classified in one of three levels:

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

The following table summarizes the classification of inventory held as part of a trading strategy and risk management assets and liabilities by fair value measurement level at March 31, 2009:

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|                             | Level 1  | Level 2   | Total     |
|-----------------------------|----------|-----------|-----------|
| Inventory                   | \$       | \$ 12,898 | \$ 12,898 |
| Risk management assets      | \$ 7,576 | \$ 3,736  | \$ 11,312 |
| Risk management liabilities | \$ 9,697 | \$ 818    | \$ 10,515 |

The Company complied with the enhanced disclosures of SFAS 161 effective for the 2009 interim financial statements. The following tables reflect the fair values of derivative instruments in our consolidated balance sheets and the gain (loss) from trading activities in our consolidated statements of operations.

|                                 |                          | Fair Values of Derivative Instruments |                   |                        |                |                   |
|---------------------------------|--------------------------|---------------------------------------|-------------------|------------------------|----------------|-------------------|
|                                 |                          | Asset Derivatives                     |                   | Liability Derivatives  |                |                   |
| Derivatives Not Designated as   |                          |                                       |                   |                        |                |                   |
| Hedging Instruments Under       |                          |                                       |                   |                        |                |                   |
| SFAS 133 Balance Sheet Location | Balance Sheet Location   | March 31, 2009                        | December 31, 2008 | Balance Sheet Location | March 31, 2009 | December 31, 2008 |
| Commodity contracts             | Accounts receivable, net | \$ 6,199                              | \$                | Current liabilities    | \$ 5,402       | \$ 5,327          |



**Table of Contents****WESTLAKE CHEMICAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(UNAUDITED)

(dollars in thousands, except per share data)

| Derivatives Not Designated as<br>Hedging Instruments Under SFAS 133 | Location of Gain (Loss)<br>Recognized in Income on Derivative | Three Months Ended<br>March 31, |                     |
|---|---|---------------------------------|---------------------|
|   |   | 2009<br>Gain (Loss)             | 2008<br>Gain (Loss) |
| Commodity contract  | Cost of sales   | \$ 4,030                        | \$ 492              |
| Physical commodity  | Cost of sales   | (1,578)                         | (358)               |
| <b>Total</b>  |   | <b>\$ 2,452</b>                 | <b>\$ 134</b>       |

See also management's discussion and analysis of financial condition and results of operations as well as disclosures about market risk for additional discussions related to the Company's derivative instruments and risk management activities.

**8. Acquisition**

On March 26, 2009, the Company completed the acquisition of a Janesville, Wisconsin PVC pipe plant. The plant has an estimated pipe production capacity of 175 million pounds per year and has the ability to produce PVC pipe in sizes varying up to 24 inches for use in a variety of applications including sewer, water, plumbing and irrigation. The purchase price was \$6,297, and no goodwill was recognized as a result of this acquisition. Because of the size of the acquisition, no pro forma disclosures are required.

**9. Plant Closure**

During the first quarter of 2008, the Company decided to permanently close the Pawling, New York facility and consolidate manufacturing of window and door components in Calgary, Canada. Asset impairments, severance and other costs recorded in the first quarter of 2008 related to this closure were \$2,522.

**10. Income Taxes**

There was no material change to the total gross unrecognized tax benefits for the three months ended March 31, 2009. Management anticipates reductions to the total amount of unrecognized tax benefits of an additional \$1,570 within the next twelve months due to expiring statutes of limitations.

The Company recognizes penalties and interest accrued related to unrecognized tax benefits in income tax expense. As of January 1, 2009, the Company had \$1,082 of accrued interest and penalties related to uncertain tax positions. The Company increased the accrued interest and penalties by approximately \$41 during the three months ended March 31, 2009.

The Company files income tax returns in the U.S. federal jurisdiction, various states and foreign jurisdictions. The Company is no longer subject to examinations by tax authorities before the year 2001. During the second quarter of 2008, the Internal Revenue Service completed the audit of the Company for the tax years 2005 and 2006.

The effective income tax benefit rate was 13.5% for the three months ended March 31, 2009. The 2009 tax rate is below the statutory rate of 35% primarily due to the loss of the domestic manufacturing deduction due to the carry back of the year-to-date taxable loss and state income taxes, partially offset by state tax credits. The effective tax rate was 30.4% for the three months ended March 31, 2008. The 2008 tax rate was below the statutory rate of 35% primarily due to state tax credits, tax exempt interest income and the domestic manufacturing deduction, partially offset by state income taxes.

**11. (Loss) Earnings per Share**

Effective for the 2009 interim financial statements, the Company implemented FSP EITF 03-6-1, which requires that the Company's restricted stock be included in the computation of basic earnings per share. As a result, the weighted average common shares for the three months ended March 31, 2008 have been restated to reflect this implementation. The earnings per share calculation for the three months ended March 31, 2008 has also been amended to reflect the new computation, but the change in the calculation was insignificant and did not change the originally reported basic and diluted earnings per share of \$0.08 for the three months ended March 31, 2008.

There are no adjustments to Net (loss) income for the diluted earnings per share computations.

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(UNAUDITED)

(dollars in thousands, except per share data)

The following table reconciles the denominator for the basic and diluted earnings per share computations shown in the consolidated statements of operations:

|  | Three Months Ended<br>March 31, |        |
|--|---------------------------------|--------|
|  | 2009                            | 2008   |
| Weighted average common shares basic   | 65,797                          | 65,562 |
| Plus incremental shares from:          |                                 |        |
| Assumed exercise of options            | 0                               | 25     |
| Weighted average common shares diluted | 65,797                          | 65,587 |

All potentially dilutive instruments in 2009 are considered to be antidilutive as the Company has recognized a net loss for the three months ended March 31, 2009.

**12. Pension and Post-Retirement Benefit Costs**

Components of Net periodic benefit cost are as follows:

|                                       | Three Months Ended<br>March 31, |        |                               |        |
|---------------------------------------|---------------------------------|--------|-------------------------------|--------|
|                                       | Pension                         |        | Post-retirement<br>Healthcare |        |
|                                       | 2009                            | 2008   | 2009                          | 2008   |
| Service cost                          | \$ 246                          | \$ 246 | \$ 20                         | \$ 24  |
| Interest cost                         | 623                             | 593    | 280                           | 275    |
| Expected return on plan assets        | (470)                           | (615)  |                               |        |
| Amortization of transition obligation |                                 |        | 29                            | 28     |
| Amortization of prior service cost    | 80                              | 80     | 53                            | 53     |
| Amortization of net loss              | 351                             | 135    | 26                            | 42     |
| Net periodic benefit cost             | \$ 830                          | \$ 439 | \$ 408                        | \$ 422 |

In the first quarters of 2009 and 2008, the Company made no contributions to the Salaried and Wage pension plans. The Company expects to make contributions of \$1,377 to the Salaried plan and \$151 to the Wage plan during the fiscal year ending December 31, 2009.

**13. Commitments and Contingencies**

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The Company is subject to environmental laws and regulations that can impose civil and criminal sanctions and that may require it to mitigate the effects of contamination caused by the release or disposal of hazardous substances into the environment. Under one law, an owner or operator of property may be held strictly liable for remediating contamination without regard to whether that person caused the contamination, and without regard to whether the practices that resulted in the contamination were legal at the time they occurred. Because several of the Company's production sites have a history of industrial use, it is impossible to predict precisely what effect these requirements will have on the Company.

*Contract Disputes with Goodrich and PolyOne.* In connection with the 1990 and 1997 acquisitions of the Goodrich Corporation ( Goodrich ) chemical manufacturing complex in Calvert City, Kentucky, Goodrich agreed to indemnify the Company for any liabilities related to preexisting contamination at the complex. For its part, the Company agreed to indemnify Goodrich for post-closing contamination caused by the Company's operations. The soil and groundwater at the complex, which does not include the Company's nearby PVC facility, had been extensively contaminated by Goodrich's operations. In 1993, Goodrich spun off the predecessor of PolyOne Corporation ( PolyOne ), and that predecessor assumed Goodrich's indemnification obligations relating to preexisting contamination. PolyOne is now coordinating the investigation and remediation of contamination at the complex.

In 2003, litigation arose among the Company, Goodrich and PolyOne with respect to the allocation of the cost of remediating contamination at the site. The parties settled this litigation in December 2007 and the case was dismissed. In the settlement the parties agreed that, among other things: (1) PolyOne would pay 100% of the costs (with specified exceptions), net of recoveries or credits from third parties, incurred with respect to environmental issues at the Calvert City site from August 1, 2007 forward; (2) either the

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**WESTLAKE CHEMICAL CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

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Company or PolyOne might, from time to time in the future (but not more than once every five years), institute a proceeding to adjust that percentage; and (3) the Company and PolyOne would negotiate a new environmental remediation utilities and services agreement to cover the Company's provision to or on behalf of PolyOne of certain environmental remediation services at the site. The current environmental remediation activities at the Calvert City complex do not have a specified termination date but are expected to last for the foreseeable future. The costs incurred by PolyOne to provide the environmental remediation services were \$3,790 in 2008.

*Administrative Proceedings.* There are several administrative proceedings in Kentucky involving the Company, Goodrich and PolyOne related to the same manufacturing complex in Calvert City. In 2003, the Kentucky Environmental and Public Protection Cabinet ( Cabinet ) re-issued Goodrich's Resource Conservation and Recovery Act, or RCRA, permit which requires Goodrich to remediate contamination at the Calvert City manufacturing complex. Both Goodrich and PolyOne challenged various terms of the permit in an attempt to shift Goodrich's clean-up obligations under the permit to the Company.

In January 2004, the Cabinet notified the Company that the Company's ownership of a closed landfill (known as former Pond 4) requires it to submit an application for its own permit under RCRA. This could require the Company to bear the cost of performing remediation work at former Pond 4 and adjacent areas at the complex. The Company challenged the Cabinet's January 2004 order and has obtained several extensions to submit the required permit application. In October 2006, the Cabinet notified Goodrich and the Company that both were operators of former Pond 4 under RCRA, and ordered them to jointly submit an application for a RCRA permit. Goodrich and the Company have both challenged the Cabinet's October 2006 order.

All of these administrative proceedings have been consolidated, and the case is pending before the Cabinet.

*Litigation Related to the Administrative Proceedings.* The Company has the contractual right to reconvey title to former Pond 4 back to Goodrich, and the Company has tendered former Pond 4 back to Goodrich under this provision. In March 2005, the Company sued Goodrich in the United States District Court for the Western District of Kentucky to require Goodrich to accept the tendered reconveyance and to indemnify the Company for costs the Company incurred in connection with former Pond 4. Goodrich subsequently filed a third-party complaint against PolyOne, seeking to hold PolyOne responsible for any of Goodrich's former Pond 4 liabilities to the Company. Goodrich moved to dismiss the Company's suit against it, the Company filed a motion for partial summary judgment against Goodrich, and PolyOne moved to dismiss Goodrich's third-party complaint against it. In March 2007, the court granted Goodrich's motion to dismiss the Company's claim that Goodrich is required to accept the tendered reconveyance. Although the Company's motion for partial summary judgment was denied then, the Company's claim for indemnification of its costs incurred in connection with Pond 4 is still pending before the court.

*Monetary Relief.* Except as noted above, with respect to the settlement of the contract litigation among the Company, Goodrich and PolyOne, neither the court nor the Cabinet has established any allocation of the costs of remediation among the various parties that are involved in the judicial and administrative proceedings discussed above. The Company is not in a position at this time to state what effect, if any, the resolution of these proceedings could have on the Company's financial condition, results of operations or cash flows in 2009 and later years. Any cash expenditures that the Company might incur in the future with respect to the remediation of contamination at the complex would likely be spread out over an extended period. As a result, the Company believes it is unlikely that any remediation costs allocable to it will be material in terms of expenditures made in any individual reporting period.

*Environmental Investigations.* In 2002, the National Enforcement Investigations Center, or NEIC, of the U.S. Environmental Protection Agency, or EPA, investigated the Company's manufacturing complex in Calvert City. In early 2004, the NEIC investigated the Company's nearby PVC plant. The EPA subsequently submitted information requests to the Company under the Clean Air Act and RCRA. The Company and the EPA met in 2004 to attempt to voluntarily resolve the notices of violation that were issued to the Company for the 2002 investigation and to voluntarily resolve any issues raised at the PVC plant in the 2004 investigation. Since then, the parties have continued to engage in settlement discussions. The EPA has indicated that it will impose monetary penalties and require plant modifications that will involve capital expenditures. The Company has recorded an accrual for a probable loss related to monetary penalties and other items to be expensed. Although the ultimate

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amount of liability is not ascertainable, the Company believes that any amounts exceeding the recorded accruals should not materially affect the Company's financial condition. It is possible, however, that the ultimate resolution of this matter could result in a material adverse effect on the Company's results of operations or cash flows for a particular reporting period.

*EPA Audit of Ethylene Units in Lake Charles.* During 2007, the EPA conducted an audit of the Company's ethylene units in Lake Charles, Louisiana, with a focus on leak detection and repair, or LDAR. In January 2008, the U.S. Department of Justice, or DOJ, notified the Company that the EPA had referred the matter to the DOJ to bring a civil case against the Company alleging violations of various environmental laws and regulations. The DOJ informed the Company that it would seek monetary penalties and require the Company to implement an enhanced LDAR program for the ethylene units. The Company's representatives met with the

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EPA in February 2008 to conduct initial settlement discussions. While the Company can offer no assurance as to an outcome, the Company believes that the resolution of this matter will not have a material adverse effect on the Company's financial condition, cash flows or results of operations.

In addition to the matters described above, the Company is involved in various routine legal proceedings incidental to the conduct of its business. The Company does not believe that any of these routine legal proceedings will have a material adverse effect on its financial condition, results of operations or cash flows.

**14. Segment Information**

The Company operates in two principal business segments: Olefins and Vinyls. These segments are strategic business units that offer a variety of different products. The Company manages each segment separately as each business requires different technology and marketing strategies.

|                                      | <b>Three Months Ended<br/>March 31,</b> |                   |
|--------------------------------------|---|-------------------|
|                                      | <b>2009</b>                             | <b>2008</b>       |
| <b>Net external sales</b>            |   |                   |
| Olefins                              |   |                   |
| Polyethylene                         | \$ 256,374                              | \$ 444,163        |
| Ethylene, styrene and other          | 66,395                                  | 216,658           |
| <b>Total olefins</b>                 | <b>322,769</b>                          | <b>660,821</b>    |
| Vinyls                               |   |                   |
| Fabricated finished products         | 62,428                                  | 91,606            |
| VCM, PVC and other                   | 103,054                                 | 162,634           |
| <b>Total vinyls</b>                  | <b>165,482</b>                          | <b>254,240</b>    |
|                                      | <b>\$ 488,251</b>                       | <b>\$ 915,061</b> |
| <b>Intersegment sales</b>            |   |                   |
| Olefins                              | \$ 7,047                                | \$ 16,766         |
| Vinyls                               | 464                                     | 381               |
|                                      | <b>\$ 7,511</b>                         | <b>\$ 17,147</b>  |
| <b>(Loss) income from operations</b> |   |                   |
| Olefins                              | \$ 16,074                               | \$ 20,152         |
| Vinyls                               | (15,381)                                | (3,085)           |
| Corporate and other                  | (1,596)                                 | (3,208)           |
|                                      | <b>\$ (903)</b>                         | <b>\$ 13,859</b>  |

**Depreciation and amortization**

|                     |           |           |
|---------------------|-----------|-----------|
| Olefins             | \$ 19,724 | \$ 17,661 |
| Vinyls              | 9,188     | 8,298     |
| Corporate and other | 75        | 42        |
|                     | \$ 28,987 | \$ 26,001 |

**Other income, net**

|                     |          |          |
|---------------------|----------|----------|
| Olefins             | \$ 130   | \$ 16    |
| Vinyls              | 4        | 100      |
| Corporate and other | 2,343    | 2,292    |
|                     | \$ 2,477 | \$ 2,408 |

**Capital expenditures**

|                     |           |           |
|---------------------|-----------|-----------|
| Olefins             | \$ 17,430 | \$ 15,468 |
| Vinyls              | 15,313    | 26,762    |
| Corporate and other | 49        | 754       |
|                     | \$ 32,792 | \$ 42,984 |



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(UNAUDITED)

(dollars in thousands, except per share data)

A reconciliation of total segment (loss) income from operations to consolidated (loss) income before income taxes is as follows:

|                                       | Three Months Ended<br>March 31, |              |
|---------------------------------------|---------------------------------|--------------|
|                                       | 2009                            | 2008         |
| (Loss) income from operations         | \$ (903)                        | \$ 13,859    |
| Interest expense                      | (8,596)                         | (8,528)      |
| Other income, net                     | 2,477                           | 2,408        |
| <br>(Loss) income before income taxes | <br>\$ (7,022)                  | <br>\$ 7,739 |

|                     | March 31,<br>2009 | December 31,<br>2008 |
|---------------------|-------------------|----------------------|
| <b>Total assets</b> |                   |                      |
| Olefins             | \$ 1,254,730      | \$ 1,275,762         |
| Vinyls              | 621,755           | 651,678              |
| Corporate and other | 411,735           | 359,549              |
|                     | \$ 2,288,220      | \$ 2,286,989         |

**15. Comprehensive (Loss) Income Information**

|  | Three Months Ended<br>March 31, |              |
|--|---------------------------------|--------------|
|  | 2009                            | 2008         |
| Net (loss) income                              | \$ (6,075)                      | \$ 5,387     |
| Other comprehensive income:                    |                                 |              |
| Amortization of benefits liability, net of tax | 350                             | 220          |
| Change in cumulative translation adjustment    | (89)                            | (1,063)      |
| <br>Comprehensive (loss) income                | <br>\$ (5,814)                  | <br>\$ 4,544 |

**16. Long-Term Debt**

Long-term indebtedness consists of the following:

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|  | March 31,<br>2009 | December 31,<br>2008 |
|--|-------------------|----------------------|
| 6 <sup>5</sup> / <sub>8</sub> % senior notes due 2016            | \$ 249,450        | \$ 249,430           |
| 6 <sup>3</sup> / <sub>4</sub> % senior notes due 2032            | 250,000           | 250,000              |
| Loan related to tax-exempt waste disposal revenue bonds due 2027 | 10,889            | 10,889               |
| Long-term debt   | \$ 510,339        | \$ 510,319           |

On February 5, 2009, the Company amended its revolving credit facility to allow the Company to make specified distributions when the fixed charge coverage ratio falls below 1.0 if the Company maintains at least \$125 million to \$200 million (depending on the amount of distributions) of borrowing availability, including cash, under the credit facility. As of March 31, 2009, the Company had no borrowings under the revolving credit facility. Any borrowings under the facility would bear interest at either LIBOR plus a spread ranging from 2.75% to 3.50% or a base rate plus a spread ranging from 1.25% to 2.0%. The revolving credit facility also requires an unused commitment fee ranging from 0.75% to 0.875%, depending on the average daily borrowings. All interest rates under the facility are subject to monthly grid pricing adjustments based on prior month average daily loan availability. The revolving credit facility matures on September 8, 2013.

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**17. Guarantor Disclosures**

The Company's payment obligations under its 6<sup>3</sup>/<sub>8</sub>% senior notes and 6<sup>3</sup>/<sub>4</sub>% senior notes are fully and unconditionally guaranteed by each of its current and future domestic restricted subsidiaries that guarantee other debt of the Company or of another guarantor of the 6<sup>5</sup>/<sub>8</sub>% senior notes or the 6<sup>3</sup>/<sub>4</sub>% senior notes in excess of \$5,000 (the Guarantor Subsidiaries). Each Guarantor Subsidiary is 100% owned by Westlake Chemical Corporation. These guarantees are the joint and several obligations of the Guarantor Subsidiaries. The following unaudited condensed consolidating financial information presents the financial condition, results of operations and cash flows of Westlake Chemical Corporation, the Guarantor Subsidiaries and the remaining subsidiaries that do not guarantee the notes (the Non-Guarantor Subsidiaries), together with consolidating adjustments necessary to present the Company's results on a consolidated basis.

**Condensed Consolidating Financial Information as of March 31, 2009**

|   | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations   | Consolidated |
|---|-------------------------------------|---------------------------|-----------------------------------|----------------|--------------|
| <b>Balance Sheet</b>                      |                                     |                           |                                   |                |              |
| Current assets                            |                                     |                           |                                   |                |              |
| Cash and cash equivalents                 | \$ 177,384                          | \$ 111                    | \$ 1,848                          | \$             | \$ 179,343   |
| Accounts receivable, net                  | 55,973                              | 248,800                   | (2,520)                           | (21,242)       | 281,011      |
| Inventories, net                          |                                     | 273,778                   | 10,095                            |                | 283,873      |
| Prepaid expenses and other current assets | 876                                 | 9,210                     | 208                               |                | 10,294       |
| Deferred income taxes                     | 26,388                              |                           | 229                               |                | 26,617       |
| Total current assets                      | 260,621                             | 531,899                   | 9,860                             | (21,242)       | 781,138      |
| Property, plant and equipment, net        |                                     | 1,198,307                 | 12,441                            |                | 1,210,748    |
| Equity investment                         | 1,620,354                           | 23,250                    | 31,870                            | (1,643,604)    | 31,870       |
| Restricted cash                           | 120,763                             |                           |                                   |                | 120,763      |
| Other assets, net                         | 45,755                              | 127,420                   | 6,558                             | (36,032)       | 143,701      |
| Total assets                              | \$ 2,047,493                        | \$ 1,880,876              | \$ 60,729                         | \$ (1,700,878) | \$ 2,288,220 |
| Current liabilities                       |                                     |                           |                                   |                |              |
| Accounts payable                          | \$ 11,324                           | \$ 120,249                | \$ 1,331                          | \$             | \$ 132,904   |
| Accrued liabilities                       | 9,741                               | 68,559                    | 972                               | (17)           | 79,255       |
| Total current liabilities                 | 21,065                              | 188,808                   | 2,303                             | (17)           | 212,159      |
| Long-term debt                            | 499,450                             | 66,100                    | 2,048                             | (57,259)       | 510,339      |
| Deferred income taxes                     | 289,301                             |                           | 96                                |                | 289,397      |
| Other liabilities                         | 6,569                               | 38,648                    |                                   |                | 45,217       |
| Stockholders' equity                      | 1,231,108                           | 1,587,320                 | 56,282                            | (1,643,602)    | 1,231,108    |

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|  |              |              |           |                |              |
|--|--------------|--------------|-----------|----------------|--------------|
| Total liabilities and stockholders' equity | \$ 2,047,493 | \$ 1,880,876 | \$ 60,729 | \$ (1,700,878) | \$ 2,288,220 |
|--|--------------|--------------|-----------|----------------|--------------|

**Table of Contents****WESTLAKE CHEMICAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

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**Condensed Consolidating Financial Information as of December 31, 2008**

|  | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations   | Consolidated |
|--|-------------------------------------|---------------------------|-----------------------------------|----------------|--------------|
| <b>Balance Sheet</b>                       |                                     |                           |                                   |                |              |
| Current assets                             |                                     |                           |                                   |                |              |
| Cash and cash equivalents                  | \$ 88,368                           | \$ 69                     | \$ 1,802                          | \$             | \$ 90,239    |
| Accounts receivable, net                   | 145,598                             | 286,941                   | (2,241)                           | (82,975)       | 347,323      |
| Inventories, net                           |                                     | 317,312                   | 10,655                            |                | 327,967      |
| Prepaid expenses and other current assets  | 763                                 | 5,830                     | 245                               |                | 6,838        |
| Deferred income taxes                      | 26,388                              |                           | 234                               |                | 26,622       |
| Total current assets                       | 261,117                             | 610,152                   | 10,695                            | (82,975)       | 798,989      |
| Property, plant and equipment, net         |                                     | 1,184,078                 | 13,374                            |                | 1,197,452    |
| Equity investment                          | 1,621,068                           | 23,250                    | 30,107                            | (1,644,318)    | 30,107       |
| Restricted cash                            | 134,432                             |                           |                                   |                | 134,432      |
| Other assets, net                          | 44,735                              | 111,332                   | 5,971                             | (36,029)       | 126,009      |
| Total assets                               | \$ 2,061,352                        | \$ 1,928,812              | \$ 60,147                         | \$ (1,763,322) | \$ 2,286,989 |
| Current liabilities                        |                                     |                           |                                   |                |              |
| Accounts payable                           | \$ 20,052                           | \$ 91,626                 | \$ 1,155                          | \$             | \$ 112,833   |
| Accrued liabilities                        | 15,872                              | 83,263                    | 324                               | (4)            | 99,455       |
| Total current liabilities                  | 35,924                              | 174,889                   | 1,479                             | (4)            | 212,288      |
| Long-term debt                             | 499,430                             | 127,798                   | 2,094                             | (119,003)      | 510,319      |
| Deferred income taxes                      | 280,395                             |                           | 91                                |                | 280,486      |
| Other liabilities                          | 6,543                               | 38,293                    |                                   |                | 44,836       |
| Stockholders' equity                       | 1,239,060                           | 1,587,832                 | 56,483                            | (1,644,315)    | 1,239,060    |
| Total liabilities and stockholders' equity | \$ 2,061,352                        | \$ 1,928,812              | \$ 60,147                         | \$ (1,763,322) | \$ 2,286,989 |

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**Condensed Consolidating Financial Information for the Three Months Ended March 31, 2009**

|  | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|-------------------------------------|---------------------------|-----------------------------------|--------------|--------------|
| <b>Statement of Operations</b>               |                                     |                           |                                   |              |              |
| Net sales                                    | \$                                  | \$ 482,996                | \$ 5,729                          | \$ (474)     | \$ 488,251   |
| Cost of sales                                |                                     | 461,775                   | 6,886                             | (474)        | 468,187      |
| Gross profit (loss)                          |                                     | 21,221                    | (1,157)                           |              | 20,064       |
| Selling, general and administrative expenses | 1,058                               | 18,667                    | 1,242                             |              | 20,967       |
| (Loss) income from operations                | (1,058)                             | 2,554                     | (2,399)                           |              | (903)        |
| Interest expense                             | (5,044)                             | (3,544)                   | (8)                               |              | (8,596)      |
| Other (expense) income, net                  | (657)                               | 314                       | 1,847                             | 973          | 2,477        |
| (Loss) income before income taxes            | (6,759)                             | (676)                     | (560)                             | 973          | (7,022)      |
| (Benefit from) provision for income taxes    | (684)                               | 832                       | (1,095)                           |              | (947)        |
| Net (loss) income                            | \$ (6,075)                          | \$ (1,508)                | \$ 535                            | \$ 973       | \$ (6,075)   |

**Condensed Consolidating Financial Information for the Three Months Ended March 31, 2008**

|  | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|--|-------------------------------------|---------------------------|-----------------------------------|--------------|--------------|
| <b>Statement of Operations</b>               |                                     |                           |                                   |              |              |
| Net sales                                    | \$                                  | \$ 907,504                | \$ 9,589                          | \$ (2,032)   | \$ 915,061   |
| Cost of sales                                |                                     | 871,574                   | 8,815                             | (2,032)      | 878,357      |
| Gross profit                                 |                                     | 35,930                    | 774                               |              | 36,704       |
| Selling, general and administrative expenses | 780                                 | 21,084                    | 981                               |              | 22,845       |
| Income (loss) from operations                | (780)                               | 14,846                    | (207)                             |              | 13,859       |
| Interest expense                             | (5,037)                             | (3,423)                   | (68)                              |              | (8,528)      |
| Other income (expense), net                  | 10,708                              | 140                       | 1,240                             | (9,680)      | 2,408        |
| Income (loss) before income taxes            | 4,891                               | 11,563                    | 965                               | (9,680)      | 7,739        |
| (Benefit from) provision for income taxes    | (496)                               | 2,783                     | 65                                |              | 2,352        |

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|                   |    |       |    |       |    |     |    |         |    |       |
|-------------------|----|-------|----|-------|----|-----|----|---------|----|-------|
| Net income (loss) | \$ | 5,387 | \$ | 8,780 | \$ | 900 | \$ | (9,680) | \$ | 5,387 |
|-------------------|----|-------|----|-------|----|-----|----|---------|----|-------|

**Table of Contents****WESTLAKE CHEMICAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

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**Condensed Consolidating Financial Information for the Three Months Ended March 31, 2009**

|   | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|-------------------------------------|---------------------------|-----------------------------------|--------------|--------------|
| <b>Statement of Cash Flows</b>  |                                     |                           |                                   |              |              |
| <b>Cash flows from operating activities</b>   |                                     |                           |                                   |              |              |
| Net (loss) income   | \$ (6,075)                          | \$ (1,508)                | \$ 535                            | \$ 973       | \$ (6,075)   |
| <b>Adjustments to reconcile net (loss) income to net cash provided by (used for) operating activities</b> |                                     |                           |                                   |              |              |
| Depreciation and amortization   | 318                                 | 27,993                    | 994                               |              | 29,305       |
| (Recovery of) provision for bad debts   |                                     | (130)                     | 40                                |              | (90)         |
| Stock-based compensation expense  |                                     | 1,269                     | 40                                |              | 1,309        |
| Loss from disposition of fixed assets   |                                     | 293                       |                                   |              | 293          |
| Deferred income taxes   | 8,717                               |                           | (612)                             |              | 8,105        |
| Equity in income of joint venture   |                                     |                           | (1,763)                           |              | (1,763)      |
| Net changes in working capital and other  | 52,725                              | 36,499                    | 968                               | (973)        | 89,219       |
| Net cash provided by operating activities   | 55,685                              | 64,416                    | 202                               |              | 120,303      |
| <b>Cash flows from investing activities</b>   |                                     |                           |                                   |              |              |
| Additions to property, plant and equipment  |                                     | (32,636)                  | (156)                             |              | (32,792)     |
| Acquisition of business   |                                     | (6,297)                   |                                   |              | (6,297)      |
| Settlements of derivative instruments   |                                     | (1,352)                   |                                   |              | (1,352)      |
| Net cash used for investing activities  |                                     | (40,285)                  | (156)                             |              | (40,441)     |
| <b>Cash flows from financing activities</b>   |                                     |                           |                                   |              |              |
| Intercompany financing  | 24,089                              | (24,089)                  |                                   |              |              |
| Proceeds from exercise of stock options   | 14                                  |                           |                                   |              | 14           |
| Dividends paid  | (3,461)                             |                           |                                   |              | (3,461)      |
| Utilization of restricted cash  | 14,026                              |                           |                                   |              | 14,026       |
| Capitalized debt issuance costs   | (1,337)                             |                           |                                   |              | (1,337)      |
| Net cash provided by (used for) financing activities  | 33,331                              | (24,089)                  |                                   |              | 9,242        |
| Net increase in cash and cash equivalents   | 89,016                              | 42                        | 46                                |              | 89,104       |
| Cash and cash equivalents at beginning of period  | 88,368                              | 69                        | 1,802                             |              | 90,239       |
| Cash and cash equivalents at end of period  | \$ 177,384                          | \$ 111                    | \$ 1,848                          | \$           | \$ 179,343   |



**Table of Contents****WESTLAKE CHEMICAL CORPORATION****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(UNAUDITED)

(dollars in thousands, except per share data)

**Condensed Consolidating Financial Information for the Three Months Ended March 31, 2008**

|   | Westlake<br>Chemical<br>Corporation | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries | Eliminations | Consolidated |
|---|-------------------------------------|---------------------------|-----------------------------------|--------------|--------------|
| <b>Statement of Cash Flows</b>  |                                     |                           |                                   |              |              |
| <b>Cash flows from operating activities</b>   |                                     |                           |                                   |              |              |
| Net income (loss)   | \$ 5,387                            | \$ 8,780                  | \$ 900                            | \$ (9,680)   | \$ 5,387     |
| <b>Adjustments to reconcile net income (loss) to net cash provided by (used for) operating activities</b> |                                     |                           |                                   |              |              |
| Depreciation and amortization   | 219                                 | 25,225                    | 776                               |              | 26,220       |
| (Recovery of) provision for bad debts   |                                     | 182                       | (98)                              |              | 84           |
| Stock-based compensation expense  |                                     | 914                       | 33                                |              | 947          |
| Gain from disposition of fixed assets   |                                     | 2,385                     |                                   |              | 2,385        |
| Deferred tax expense  | 1,164                               |                           | (1)                               |              | 1,163        |
| Equity in income of joint venture   |                                     |                           | (1,068)                           |              | (1,068)      |
| Net changes in working capital and other  | (28,198)                            | (42,466)                  | (2,388)                           | 9,680        | (63,372)     |
| Net cash used for operating activities  | (21,428)                            | (4,980)                   | (1,846)                           |              | (28,254)     |
| <b>Cash flows from investing activities</b>   |                                     |                           |                                   |              |              |
| Additions to property, plant and equipment  |                                     | (42,733)                  | (251)                             |              | (42,984)     |
| Settlements of futures contracts  |                                     | 319                       |                                   |              | 319          |
| Proceeds from disposition of assets   |                                     | 214                       |                                   |              | 214          |
| Net cash used for investing activities  |                                     | (42,200)                  | (251)                             |              | (42,451)     |
| <b>Cash flows from financing activities</b>   |                                     |                           |                                   |              |              |
| Intercompany financing  | (47,288)                            | 47,183                    | 105                               |              |              |
| Dividends paid  | (3,282)                             |                           |                                   |              | (3,282)      |
| Proceeds from borrowings  | 300,800                             |                           |                                   |              | 300,800      |
| Repayments of borrowings  | (257,427)                           |                           |                                   |              | (257,427)    |
| Utilization of restricted cash  | 13,546                              |                           |                                   |              | 13,546       |
| Net cash provided by financing activities   | 6,349                               | 47,183                    | 105                               |              | 53,637       |
| Net (decrease) increase in cash and cash equivalents  | (15,079)                            | 3                         | (1,992)                           |              | (17,068)     |
| Cash and cash equivalents at beginning of period  | 16,173                              | 96                        | 8,645                             |              | 24,914       |
| Cash and cash equivalents at end of period  | \$ 1,094                            | \$ 99                     | \$ 6,653                          | \$           | \$ 7,846     |

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### **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

This discussion and analysis should be read in conjunction with information contained in the accompanying unaudited consolidated interim financial statements of Westlake Chemical Corporation and the notes thereto and the consolidated financial statements and notes thereto of Westlake Chemical Corporation included in Westlake Chemical Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 2008. The following discussion contains forward-looking statements. Please read "Forward-Looking Statements" for a discussion of limitations inherent in such statements.

We are a vertically integrated manufacturer and marketer of petrochemicals, polymers and fabricated products. Our two principal business segments are olefins and vinyls. We use the majority of our internally-produced basic chemicals to produce higher value-added chemicals and fabricated products.

### **Recent Developments**

In March 2009, we acquired a PVC pipe plant in Janesville, Wisconsin for \$6.3 million. The plant has the ability to produce PVC pipe in sizes up to 24 inches for use in a variety of applications including sewer, water, plumbing and irrigation. We began operating the plant in April 2009 with limited production, but the plant is designed to produce up to 175 million pounds of PVC pipe annually at full capacity.

In the first quarter of 2009, we began operating a new PVC pipe plant in Yucca, Arizona built to produce pipe for water, sewer, irrigation and related industrial and residential markets in the Western United States. The new plant has the capacity to produce approximately 120 million pounds of PVC pipe annually. Also in the first quarter of 2009, we completed our PVC resin plant expansion in Calvert City and increased our capacity by 300 million pounds per year, bringing our total PVC capacity to 1.7 billion pounds annually.

In late January 2009, our Calvert City, Kentucky complex experienced an ice storm that caused a power failure at the facility and resulted in damage to a compressor for our ethylene unit. The power outage caused the complex to be down for eight days and the ethylene unit compressor damage resulted in reduced production rates for all major products produced at the facility.

One of our ethylene units in Lake Charles, Louisiana was idled during December 2008 due to significant customer inventory destocking and resulting weakened demand. A maintenance turnaround for this unit initially scheduled for the first half of 2009 was brought forward and performed during this down time. The unit was shut down for a total of 86 days (71 days during the first quarter of 2009), and the turnaround was completed in March 2009. During a turnaround, production at the unit is suspended while work on the unit is performed, but sales from inventory can continue during the turnaround period. The cost of this turnaround was approximately \$23.1 million, which was capitalized.

In August 2008, we announced that we intend to construct a new chlor-alkali plant to be located at our vinyls manufacturing complex in Geismar, Louisiana. The new chlor-alkali unit would be expected to produce 250,000 ECUs annually upon completion, bringing our total ECU capacity to 525,000 per year. The new plant would be expected to improve the vertical integration of our vinyls business from chlorine downstream into VCM and PVC, and increase caustic soda sales. The project is currently estimated to cost between \$250 million and \$300 million. At present we are evaluating a start date for construction of this plant in light of current economic and business conditions. The project is expected to take about 36 months to complete. We expect the project would be partially funded with funds drawn from the proceeds of the issuance of the 6<sup>3</sup>/<sub>4</sub>% revenue bonds of the Louisiana Local Government Environmental Facility and Community Development Authority (the Authority), issued in December 2007 for our benefit, which are currently held as restricted cash. We expect the remaining funding would come from our revolving credit facility, cash flow from operations, and, possibly, our ability to obtain additional financing.

**Table of Contents****Results of Operations**

|  | <b>Three Months Ended<br/>March 31,<br/>2009      2008<br/>(dollars in thousands)</b> |                   |
|--|---|-------------------|
| <b>Net external sales</b>                  |   |                   |
| Olefins                                    |   |                   |
| Polyethylene                               | \$ 256,374  | \$ 444,163        |
| Ethylene, styrene and other                | 66,395  | 216,658           |
| <b>Total olefins</b>                       | <b>322,769</b>  | <b>660,821</b>    |
| Vinyls                                     |   |                   |
| Fabricated finished products               | 62,428  | 91,606            |
| VCM, PVC, and other                        | 103,054   | 162,634           |
| <b>Total vinyls</b>                        | <b>165,482</b>  | <b>254,240</b>    |
| <b>Total</b>                               | <b>\$ 488,251</b>   | <b>\$ 915,061</b> |
| <b>(Loss) income from operations</b>       |   |                   |
| Olefins                                    | 16,074  | 20,152            |
| Vinyls                                     | (15,381)  | (3,085)           |
| Corporate and other                        | (1,596)   | (3,208)           |
| <b>Total (loss) income from operations</b> | <b>(903)</b>  | <b>13,859</b>     |
| Interest expense                           | (8,596)   | (8,528)           |
| Other income, net                          | 2,477   | 2,408             |
| (Benefit from) provision for income taxes  | (947)   | 2,352             |
| <b>Net (loss) income</b>                   | <b>\$ (6,075)</b>   | <b>\$ 5,387</b>   |
| Diluted (loss) earnings per share          | \$ (0.09)   | \$ 0.08           |

**Three Months Ended  
March 31, 2009  
Average  
Sales Price**