

WEINGARTEN REALTY INVESTORS /TX/  
Form 10-Q  
November 09, 2011  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarter ended September 30, 2011

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from [\_\_\_\_\_] to [\_\_\_\_\_]

Commission file number 1-9876

**Weingarten Realty Investors**

(Exact name of registrant as specified in its charter)

**TEXAS**  
(State or other jurisdiction of incorporation or organization)

**74-1464203**  
(I.R.S. Employer Identification No.)

**2600 Citadel Plaza Drive**  
**P.O. Box 924133**  
**Houston, Texas**  
(Address of principal executive offices)

**77292-4133**  
(Zip Code)

**(713) 866-6000**

(Registrant's telephone number)

(Former name, former address and former fiscal

year, if changed since last report)

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

As of October 31, 2011, there were 120,839,685 common shares of beneficial interest of Weingarten Realty Investors, \$.03 par value, outstanding.

**Table of Contents**

**TABLE OF CONTENTS**

	Page Number
<b>PART I.</b>	
	<b><u>Financial Information:</u></b>
Item 1.	
	<u>Financial Statements (unaudited):</u>
	<u>Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income for the Three and Nine Months Ended September 30, 2011 and 2010</u>
	3
	<u>Condensed Consolidated Balance Sheets as of September 30, 2011 and December 31, 2010</u>
	4
	<u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2011 and 2010</u>
	5
	<u>Condensed Consolidated Statements of Equity for the Nine Months Ended September 30, 2011 and 2010</u>
	6
	<u>Notes to Condensed Consolidated Financial Statements</u>
	7
Item 2.	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
	34
Item 3.	<u>Quantitative and Qualitative Disclosures About Market Risk</u>
	44
Item 4.	<u>Controls and Procedures</u>
	44
<b>PART II.</b>	
	<b><u>Other Information:</u></b>
Item 1.	<u>Legal Proceedings</u>
	45
Item 1A.	<u>Risk Factors</u>
	45
Item 2.	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>
	45
Item 3.	<u>Defaults Upon Senior Securities</u>
	45
Item 4.	<u>Removed and Reserved</u>
	45
Item 5.	<u>Other Information</u>
	45
Item 6.	<u>Exhibits</u>
	45
<b><u>Signatures</u></b>	46
<b><u>Exhibit Index</u></b>	47

**Table of Contents****PART I-FINANCIAL INFORMATION****ITEM 1. Financial Statements (unaudited)****WEINGARTEN REALTY INVESTORS****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME**

(Unaudited)

(In thousands, except per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Revenues:</b>				
Rentals, net	\$ 135,283	\$ 129,800	\$ 393,971	\$ 389,543
Other	3,282	4,318	11,646	10,765
<b>Total</b>	<b>138,565</b>	<b>134,118</b>	<b>405,617</b>	<b>400,308</b>
<b>Expenses:</b>				
Depreciation and amortization	38,872	35,921	114,499	107,466
Operating	25,422	24,658	75,242	74,535
Real estate taxes, net	17,213	14,796	48,894	46,422
Impairment loss	35,344	4,941	55,006	21,002
General and administrative	5,777	6,443	18,939	19,096
<b>Total</b>	<b>122,628</b>	<b>86,759</b>	<b>312,580</b>	<b>268,521</b>
Operating Income	15,937	47,359	93,037	131,787
Interest Expense, net	(35,814)	(36,579)	(110,005)	(111,124)
Interest and Other (Expense) Income, net	(494)	3,070	2,984	6,905
Equity in (Loss) Earnings of Real Estate Joint Ventures and Partnerships, net	(3,034)	3,455	3,942	9,321
Loss on Redemption of Convertible Senior Unsecured Notes	-	-	-	(135)
Gain on Land and Merchant Development Sales	383	-	1,346	-
(Provision) Benefit for Income Taxes	(471)	23	(229)	(93)
<b>(Loss) Income from Continuing Operations</b>	<b>(23,493)</b>	<b>17,328</b>	<b>(8,925)</b>	<b>36,661</b>
Operating (Loss) Income from Discontinued Operations	(13,060)	1,787	(7,734)	4,786
Gain on Sale of Property from Discontinued Operations	589	-	589	897
<b>(Loss) Income from Discontinued Operations</b>	<b>(12,471)</b>	<b>1,787</b>	<b>(7,145)</b>	<b>5,683</b>
Gain on Sale of Property	6	126	239	689
Net (Loss) Income	(35,958)	19,241	(15,831)	43,033
Less: Net Loss (Income) Attributable to Noncontrolling Interests	2,738	(1,712)	410	(3,093)
Net (Loss) Income Adjusted for Noncontrolling Interests	(33,220)	17,529	(15,421)	39,940
Dividends on Preferred Shares	(8,869)	(8,869)	(26,607)	(26,607)
Net (Loss) Income Attributable to Common Shareholders	\$ (42,089)	\$ 8,660	\$ (42,028)	\$ 13,333

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

<b>Earnings Per Common Share - Basic:</b>				
(Loss) income from continuing operations attributable to common shareholders	\$ (0.25)	\$ 0.06	\$ (0.29)	\$ 0.06
(Loss) income from discontinued operations	(0.10)	0.01	(0.06)	0.05
<b>Net (loss) income attributable to common shareholders</b>	<b>\$ (0.35)</b>	<b>\$ 0.07</b>	<b>\$ (0.35)</b>	<b>\$ 0.11</b>
<b>Earnings Per Common Share - Diluted:</b>				
(Loss) income from continuing operations attributable to common shareholders	\$ (0.25)	\$ 0.06	\$ (0.29)	\$ 0.06
(Loss) income from discontinued operations	(0.10)	0.01	(0.06)	0.05
<b>Net (loss) income attributable to common shareholders</b>	<b>\$ (0.35)</b>	<b>\$ 0.07</b>	<b>\$ (0.35)</b>	<b>\$ 0.11</b>
<b>Comprehensive (Loss) Income:</b>				
Net (Loss) Income	\$ (35,958)	\$ 19,241	\$ (15,831)	\$ 43,033
Net unrealized loss on derivatives	(542)	(262)	(832)	(262)
Amortization of loss on derivatives	654	619	1,892	1,947
<b>Comprehensive (Loss) Income</b>	<b>(35,846)</b>	<b>19,598</b>	<b>(14,771)</b>	<b>44,718</b>
Comprehensive Loss (Income) Attributable to Noncontrolling Interests	2,738	(1,712)	410	(3,093)
<b>Comprehensive (Loss) Income Adjusted for Noncontrolling Interests</b>	<b>\$ (33,108)</b>	<b>\$ 17,886</b>	<b>\$ (14,361)</b>	<b>\$ 41,625</b>

See Notes to Condensed Consolidated Financial Statements.

**Table of Contents**

**WEINGARTEN REALTY INVESTORS**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**

(Unaudited)

(In thousands, except per share amounts)

	September 30, 2011	December 31, 2010
<b>ASSETS</b>		
Property	\$ 4,659,001	\$ 4,777,794
Accumulated Depreciation	(1,030,027)	(971,249)
Property Held for Sale, net	122,360	-
Property, net *	3,751,334	3,806,545
Investment in Real Estate Joint Ventures and Partnerships, net	342,672	347,526
Total	4,094,006	4,154,071
Notes Receivable from Real Estate Joint Ventures and Partnerships	149,814	184,788
Unamortized Debt and Lease Costs, net	119,207	116,437
Accrued Rent and Accounts Receivable (net of allowance for doubtful accounts of \$10,297 in 2011 and \$10,137 in 2010) *	84,203	95,859
Cash and Cash Equivalents *	20,181	23,859
Restricted Deposits and Mortgage Escrows	11,018	10,208
Other, net	194,008	222,633
Total Assets	\$ 4,672,437	\$ 4,807,855
<b>LIABILITIES AND EQUITY</b>		
Debt, net *	\$ 2,605,737	\$ 2,589,448
Accounts Payable and Accrued Expenses	117,307	126,767
Other, net	106,671	111,383
Total Liabilities	2,829,715	2,827,598
Commitments and Contingencies		
Equity:		
Shareholders' Equity:		
Preferred Shares of Beneficial Interest - par value, \$.03 per share; shares authorized: 10,000		
6.75% Series D cumulative redeemable preferred shares of beneficial interest; 100 shares issued and outstanding in 2011 and 2010; liquidation preference \$75,000	3	3
6.95% Series E cumulative redeemable preferred shares of beneficial interest; 29 shares issued and outstanding in 2011 and 2010; liquidation preference \$72,500	1	1
6.5% Series F cumulative redeemable preferred shares of beneficial interest; 140 shares issued and outstanding in 2011 and 2010; liquidation preference \$350,000	4	4
Common Shares of Beneficial Interest - par value, \$.03 per share; shares authorized: 275,000; shares issued and outstanding: 120,840 in 2011 and 120,492 in 2010	3,641	3,630
Accumulated Additional Paid-In Capital	1,982,118	1,969,905
Net Income Less Than Accumulated Dividends	(293,446)	(151,780)
Accumulated Other Comprehensive Loss	(20,714)	(21,774)

Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Total Shareholders' Equity	1,671,607	1,799,989
Noncontrolling Interests	171,115	180,268
Total Equity	1,842,722	1,980,257
Total Liabilities and Equity	\$ 4,672,437	\$ 4,807,855
* Consolidated Variable Interest Entities' Assets and Liabilities included in the above balances (See Note 3):		
Property, net	\$ 230,042	\$ 233,706
Accrued Rent and Accounts Receivable, net	8,467	9,514
Cash and Cash Equivalents	10,695	10,397
Debt, net	279,998	281,519

See Notes to Condensed Consolidated Financial Statements.

**Table of Contents****WEINGARTEN REALTY INVESTORS****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****(Unaudited)****(In thousands)**

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
<b>Cash Flows from Operating Activities:</b>		
Net (Loss) Income	\$ (15,831)	\$ 43,033
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	118,833	111,446
Amortization of deferred financing costs and debt discount	5,072	3,861
Impairment loss	72,739	21,002
Equity in earnings of real estate joint ventures and partnerships, net	(3,942)	(9,321)
Gain on acquisition	(4,559)	-
Gain on land and merchant development sales	(1,346)	-
Gain on sale of property	(828)	(1,586)
Loss on redemption of convertible senior unsecured notes	-	135
Distributions of income from real estate joint ventures and partnerships, net	1,775	1,289
Changes in accrued rent and accounts receivable, net	9,270	5,821
Changes in other assets, net	(17,856)	(14,122)
Changes in accounts payable, accrued expenses and other liabilities, net	(18,853)	(11,969)
Other, net	8,211	8,462
<b>Net cash provided by operating activities</b>	<b>152,685</b>	<b>158,051</b>
<b>Cash Flows from Investing Activities:</b>		
Investment in property	(114,622)	(85,338)
Proceeds from sale and disposition of property, net	52,549	17,302
Change in restricted deposits and mortgage escrows	(668)	(49,882)
Notes receivable from real estate joint ventures and partnerships and other receivables:		
Advances	(2,756)	(7,602)
Collections	14,980	15,127
Real estate joint ventures and partnerships:		
Investments	(18,583)	(1,213)
Distributions of capital	13,714	12,296
Other, net	16,545	1,522
<b>Net cash used in investing activities</b>	<b>(38,841)</b>	<b>(97,788)</b>
<b>Cash Flows from Financing Activities:</b>		
Proceeds from issuance of:		
Debt	215,750	336
Common shares of beneficial interest, net	3,935	2,030
Principal payments of debt	(317,559)	(100,860)
Changes in unsecured revolving credit facilities	115,300	50,000
Common and preferred dividends paid	(124,277)	(118,472)
Debt issuance costs paid	(3,850)	(6,367)
Other, net	(6,821)	(8,700)



Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Net cash used in financing activities	(117,522)	(182,033)
Net decrease in cash and cash equivalents	(3,678)	(121,770)
Cash and cash equivalents at January 1	23,859	153,584
Cash and cash equivalents at September 30	\$ 20,181	\$ 31,814

See Notes to Condensed Consolidated Financial Statements.

**Table of Contents****WEINGARTEN REALTY INVESTORS****CONDENSED CONSOLIDATED STATEMENTS OF EQUITY**

(Unaudited)

(In thousands, except per share amounts)

	Preferred Shares of Beneficial Interest	Common Shares of Beneficial Interest	Accumulated Additional Paid-In Capital	Net Income Less Than Accumulated Dividends	Accumulated Other Comprehensive Loss	Noncontrolling Interests	Total
Balance, January 1, 2010	\$ 8	\$ 3,615	\$ 1,958,975	\$ (37,350)	\$ (23,958)	\$ 205,366	\$ 2,106,656
Net income				39,940		3,093	43,033
Shares issued in exchange for noncontrolling interests		1	745			(746)	-
Shares issued under benefit plans		9	5,981				5,990
Dividends declared common shares (1)				(93,833)			(93,833)
Dividends declared preferred shares (2)				(24,639)			(24,639)
Distributions to noncontrolling interests						(9,815)	(9,815)
Contributions from noncontrolling interests						1,336	1,336
Consolidation of joint ventures						(18,573)	(18,573)
Other comprehensive income					1,685		1,685
Other, net			1,181	(1,968)		(423)	(1,210)
Balance, September 30, 2010	\$ 8	\$ 3,625	\$ 1,966,882	\$ (117,850)	\$ (22,273)	\$ 180,238	\$ 2,010,630
Balance, January 1, 2011	\$ 8	\$ 3,630	\$ 1,969,905	\$ (151,780)	\$ (21,774)	\$ 180,268	\$ 1,980,257
Net loss				(15,421)		(410)	(15,831)
Shares issued under benefit plans		11	8,736				8,747
Dividends declared common shares (1)				(99,638)			(99,638)
Dividends declared preferred shares (2)				(24,639)			(24,639)
Distributions to noncontrolling interests						(9,562)	(9,562)
Contributions from noncontrolling interests						3,717	3,717
Other comprehensive income					1,060		1,060
Other, net			3,477	(1,968)		(2,898)	(1,389)
Balance, September 30, 2011	\$ 8	\$ 3,641	\$ 1,982,118	\$ (293,446)	\$ (20,714)	\$ 171,115	\$ 1,842,722

(1) Common dividends per share were \$.780 and \$.825 for the nine months ended September 30, 2010 and 2011, respectively.

(2) Series D, E and F preferred dividend per share was \$37.97, \$130.31 and \$121.88, respectively, for both the nine months ended September 30, 2010 and 2011.

See Notes to Condensed Consolidated Financial Statements.

**Table of Contents**

**WEINGARTEN REALTY INVESTORS**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**Note 1. Interim Financial Statements**

*Business*

Weingarten Realty Investors is a real estate investment trust ( REIT ) organized under the Texas Business Organizations Code. We, and our predecessor entity, began the ownership and development of shopping centers and other commercial real estate in 1948. Our primary business is leasing space to tenants in the shopping and industrial centers we own or lease. We also manage centers for joint ventures in which we are partners or for other outside owners for which we charge fees.

We operate a portfolio of properties that include neighborhood and community shopping centers and industrial properties of approximately 74.7 million square feet. We have a diversified tenant base with our largest tenant comprising only 3.2% of total rental revenues during the first nine months of 2011.

We currently operate, and intend to operate in the future, as a REIT.

*Basis of Presentation*

Our condensed consolidated financial statements include the accounts of our subsidiaries, certain partially owned real estate joint ventures or partnerships and variable interest entities which meet the guidelines for consolidation. All intercompany balances and transactions have been eliminated. We have evaluated subsequent events for recognition or disclosure in our condensed consolidated financial statements.

The condensed consolidated financial statements included in this report are unaudited; however, amounts presented in the condensed consolidated balance sheet as of December 31, 2010 are derived from our audited financial statements at that date. In our opinion, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted of normal recurring items. Interim results are not necessarily indicative of results for a full year.

The condensed consolidated financial statements and notes are presented as permitted by Form 10-Q and certain information included in our annual financial statements and notes has been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2010.

Our financial statements are prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ). Such statements require management to make estimates and assumptions that affect the reported amounts on our consolidated financial statements. Actual results could differ from these estimates.

*Impairment*

Our property is reviewed for impairment if events or changes in circumstances indicate that the carrying amount of the property, including any capitalized costs and any identifiable intangible assets, may not be recoverable.

If such an event occurs, a comparison is made of the current and projected operating cash flows of each such property into the foreseeable future, with consideration of applicable holding periods, on an undiscounted basis to the carrying amount of such property. If we determine the carrying amount is not recoverable, our basis in the property is reduced to its estimated fair value to reflect impairment in the value of the asset. Fair values are determined by management utilizing cash flow models, market capitalization rates and market discount rates, or by obtaining third-party broker or appraisal estimates in accordance with our fair value measurements accounting policy.

**Table of Contents**

We continuously review economic considerations at each reporting period, including the effects of tenant bankruptcies, the suspension of tenant expansion plans for new development projects, declines in real estate values, and any changes to plans related to our new development properties including land held for development, to identify properties where we believe market values may be deteriorating. Determining whether a property is impaired and, if impaired, the amount of write-down to fair value requires a significant amount of judgment by management and is based on the best information available to management at the time of evaluation. If market conditions deteriorate or management's plans for certain properties change, additional write-downs could be required in the future.

Our investment in partially owned real estate joint ventures and partnerships is reviewed for impairment each reporting period. The ultimate realization is dependent on a number of factors, including the performance of each investment and market conditions. We will record an impairment charge if we determine that a decline in the estimated fair value of an investment below its carrying amount is other than temporary. There is no certainty that impairments will not occur in the future if market conditions worsen or if management's plans for these investments change.

Our investments in tax increment revenue bonds are reviewed for impairment, if events or circumstances change indicating that the carrying amount of the investment may not be recoverable. Realization is dependent on a number of factors, including investment performance, market conditions and payment structure. We will record an impairment charge if we determine that a decline in the value of the investment below its carrying amount is other than temporary, recovery of its cost basis is uncertain, and/or it is uncertain if the investment will be held to maturity. As of September 30, 2011, the reissued tax increment revenue bonds have been classified as held to maturity.

*Restricted Deposits and Mortgage Escrows*

Restricted deposits and mortgage escrows consist of escrow deposits held by lenders primarily for property taxes, insurance and replacement reserves and restricted cash that is held for a specific use or in a qualified escrow account for the purposes of completing like-kind exchange transactions. At September 30, 2011, we had \$1.7 million of restricted cash and \$9.3 million held in escrow related to our mortgages. At December 31, 2010, we had \$1.8 million of restricted cash and \$8.4 million held in escrow related to our mortgages.

*Per Share Data*

Earnings per common share basic is computed using net (loss) income attributable to common shareholders and the weighted average shares outstanding. Earnings per common share diluted include the effect of potentially dilutive securities. (Loss) income from continuing operations attributable to common shareholders includes gain on sale of property in accordance with SEC guidelines. Earnings per common share basic and diluted components for the periods indicated are as follows (in thousands):

	<b>Three Months Ended September 30, 2011</b>		<b>September 30, 2010</b>		<b>Three Months Ended September 30, 2011</b>		<b>September 30, 2010</b>	
<b>Numerator:</b>								
<b>Continuing Operations:</b>								
(Loss) income from continuing operations	\$	(23,493)	\$	17,328	\$	(8,925)	\$	36,661
Gain on sale of property		6		126		239		689
Net loss (income) attributable to noncontrolling interests		2,738		(1,712)		410		(3,093)
Preferred share dividends		(8,869)		(8,869)		(26,607)		(26,607)
<b>(Loss) income from continuing operations attributable to common shareholders basic and diluted</b>	<b>\$</b>	<b>(29,618)</b>	<b>\$</b>	<b>6,873</b>	<b>\$</b>	<b>(34,883)</b>	<b>\$</b>	<b>7,650</b>
<b>Discontinued Operations:</b>								
(Loss) income from discontinued operations attributable to common shareholders basic and diluted	\$	(12,471)	\$	1,787	\$	(7,145)	\$	5,683

Denominator:

Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Weighted average shares outstanding	basic	120,413	119,978	120,301	119,899
Effect of dilutive securities:					
Share options and awards		-	839	-	811
Weighted average shares outstanding	diluted	120,413	120,817	120,301	120,710

**Table of Contents**

Anti-dilutive securities of our common shares of beneficial interest ( common shares ), which are excluded from the calculation of net (loss) income per common share diluted are as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Share options (1)	3,163	3,553	2,846	3,553
Operating partnership units	1,607	1,649	1,626	1,667
Share options and awards	894	-	940	-
Total anti-dilutive securities	5,664	5,202	5,412	5,220

(1) Exclusion results as exercise prices were greater than the average market price for each respective period.

*Cash Flow Information*

We issued common shares valued at \$.7 million during the nine months ended September 30, 2010, in exchange for interests in real estate joint ventures and partnerships, which had been formed to acquire properties. No such shares were issued during the first nine months of 2011. We also accrued \$11.5 million and \$6.0 million as of September 30, 2011 and 2010, respectively, associated with the construction of our property. Cash payments for interest on debt, net of amounts capitalized, of \$117.4 million and \$113.7 million were made during the nine months ended September 30, 2011 and 2010, respectively. Cash payments of \$1.6 million and \$2.1 million for income taxes were made during the nine months ended September 30, 2011 and 2010, respectively.

We have acquired our partners' noncontrolling interests in consolidated real estate joint ventures that increased shareholders' equity by \$1.7 million during the first nine months of 2011. Also, we acquired an outside partner's equity interest in a consolidated real estate joint venture that decreased shareholders' equity by \$.9 million during the first nine months of 2010.

Effective April 13, 2011 and April 1, 2010, previously unconsolidated joint ventures were consolidated within our consolidated financial statements (see Note 4 for further information). The non-cash investing and financing activities are as follows (in thousands):

	Nine Months Ended September 30,	
	2011	2010
Increase in other assets	\$ -	\$ 148,255
Decrease in notes receivable from real estate joint ventures and partnerships	21,872	123,912
Increase in debt, net	-	101,741
Increase in property, net	32,307	32,940
Decrease in other liabilities, net	-	21,858
Decrease in noncontrolling interests	-	18,573
Decrease in investment in real estate joint ventures and partnerships	10,092	-

In association with property acquisitions and investments in unconsolidated real estate joint ventures, the non-cash investing and financing activities are as follows (in thousands):

	Nine Months Ended September 30,	
	2011	2010
Increase in debt	\$ 24,383	\$ -

Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Decrease in property	3,812	1,666
Decrease in real estate joint ventures and partnerships investments	153	-
Increase in other, net	22	130

During the first nine months of 2011, debt was reduced by \$22.9 million associated with our guaranty of debt service on tax increment revenue bonds.

---

## **Table of Contents**

In connection with the sale of an 80% interest in two properties during the first quarter of 2010, we retained a 20% unconsolidated investment of \$9.8 million. In addition, this transaction resulted in the unconsolidated joint venture assuming debt totaling \$28.1 million.

### *Accumulated Other Comprehensive Loss*

As of September 30, 2011, the balance in accumulated other comprehensive loss relating to derivatives and our retirement liability was \$10.6 million and \$10.1 million, respectively. As of December 31, 2010, the balance in accumulated other comprehensive loss relating to derivatives and our retirement liability was \$11.7 million and \$10.1 million, respectively.

### *Reclassifications*

The reclassification of prior years' operating results for the three and nine months ended September 30, 2010 for certain properties to discontinued operations was made to conform to the current year presentation. This reclassification had no impact on previously reported net income, earnings per share, the consolidated balance sheet or cash flows.

## **Note 2. Newly Issued Accounting Pronouncements**

In July 2010, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, which provides for additional disclosures about the credit quality of an entity's financing receivables, including loans and trade accounts receivable with contractual maturities exceeding one year and any related allowance for losses. The provisions of this update were effective for us at December 31, 2010, with the exception of disclosures related to activity occurring during a reporting period, which was effective for us in the first quarter of 2011. The adoption did not materially impact our consolidated financial statements.

In May 2011, the FASB issued Accounting Standards Update No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, which amends previous guidance resulting in common fair value measurement and disclosure requirements between GAAP and International Financial Reporting Standards. The amendments both clarify the application of existing fair value measurement requirements and changes certain principles or requirements for measuring fair value or for disclosing information about fair value measurements. The provisions of this update are effective for us at January 1, 2012. We do not anticipate the adoption of this update to materially impact our consolidated financial statements.

In June 2011, the FASB issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income, which amends previous guidance by requiring all nonowner changes in shareholders' equity to be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. In addition, an entity will be required to present on the face of the financial statements reclassification adjustments for items reclassified from other comprehensive income to net income. The provisions of this update are effective for us at January 1, 2012. We do not anticipate the adoption of this update to materially impact our consolidated financial statements.

## **Note 3. Variable Interest Entities**

Management determines whether an entity is a variable interest entity ( VIE ) and, if so, determines which party is the primary beneficiary by analyzing if we have both the power to direct the entity's significant economic activities and the obligation to absorb potentially significant losses or receive potentially significant benefits. Significant judgments and assumptions inherent in this analysis include the design of the entity structure, the nature of the entity's operations, future cash flow projections, the entity's financing and capital structure, and contractual relationships and terms. We consolidate a VIE when we have determined that we are the primary beneficiary.

Risks associated with our involvement with our VIEs include primarily the potential of funding the VIE's debt obligations or making additional contributions to fund the VIE's operations.

### *Consolidated VIEs:*

Two of our real estate joint ventures whose activities principally consist of owning and operating 30 neighborhood/community shopping centers, of which 22 are located in Texas, three in Georgia, two each in Tennessee and Florida and one in North Carolina, were determined to be VIEs. These VIEs have financing agreements that are guaranteed solely by us for tax planning purposes. We have determined that we are the primary



beneficiary and have consolidated these joint ventures. Our maximum exposure to loss associated with these joint ventures is primarily limited to our guaranties of the debt, which were approximately \$156.8 million in the aggregate at September 30, 2011.

**Table of Contents**

Assets held by our consolidated VIEs approximate \$271.1 million and \$280.3 million at September 30, 2011 and December 31, 2010, respectively. Of these assets, \$249.2 million and \$253.6 million at September 30, 2011 and December 31, 2010, respectively, are collateral for debt.

Restrictions on the use of these assets are significant because they are collateral for the VIEs' debt, and we would generally be required to obtain our partners' approval in accordance with the joint venture agreements for any major transactions. Transactions with these joint ventures on our consolidated financial statements have been limited to changes in noncontrolling interests and reductions in debt from our partners' contributions. We and our partners are subject to the provisions of the joint venture agreements which include provisions for when additional contributions may be required including operating cash shortfalls and unplanned capital expenditures. We have not provided any additional support to the VIEs as of September 30, 2011.

*Unconsolidated VIEs:*

At September 30, 2011, two unconsolidated real estate joint ventures were determined to be VIEs through the issuance of secured loans, of which \$21.5 million of debt associated with a tenancy-in-common arrangement is recorded in our Condensed Consolidated Balance Sheet, since the lenders have the ability to make decisions that could have a significant impact on the success of the entities. In addition, we have another unconsolidated real estate joint venture with an interest in an entity which is deemed to be a VIE. This unconsolidated joint venture provided a guaranty on debt resulting from its investment in a joint venture. A summary of our unconsolidated VIEs is as follows (in thousands):

Period	Investment in Real Estate Joint Ventures and Partnerships, net (1)	Maximum Risk of Loss (2)
September 30, 2011	\$ 30,355	\$ 75,737
December 31, 2010	\$ 11,581	\$ 56,448

(1) The carrying amount of the investments represents our contributions to the real estate joint ventures net of any distributions made and our portion of the equity in earnings of the joint ventures.

(2) The maximum risk of loss has been determined to be limited to our debt exposure for each real estate joint venture.

We and our partners are subject to the provisions of the joint venture agreements that specify conditions, including operating shortfalls and unplanned capital expenditures, under which additional contributions may be required.

**Note 4. Business Combinations**

Effective April 13, 2011, we acquired our partner's 50% interest in an unconsolidated joint venture ( Palm Coast ) related to a development property in Palm Coast, Florida, which resulted in the consolidation of this property within our shopping center segment. Management has determined that this transaction qualified as a business combination to be accounted for under the acquisition method.

Effective April 1, 2010, we assumed control of two 50%-owned unconsolidated joint ventures ( Sheridan ) related to a development project in Sheridan, Colorado, which resulted in the consolidation of these joint ventures within our shopping center segment that had previously been accounted for under the equity method. Control was assumed through a modification of the joint venture agreements in which we assumed all management, voting and approval rights without transferring consideration to our joint venture partner. Each partner's percentage interest in the joint ventures remained unchanged. Management has determined that these transactions qualified as business combinations to be accounted for under the acquisition method.

Accordingly, the assets and liabilities of these transactions were recorded in our consolidated balance sheet at their estimated fair values as of their respective effective date, with any applicable partner's share of the resulting net change included in noncontrolling interests. Fair value of assets acquired, liabilities assumed and equity interests was estimated using market-based measurements, including cash flow and other valuation techniques. The fair value measurement is based on both significant inputs for similar assets and liabilities in comparable markets and significant inputs that are not observable in the markets in accordance with our fair value measurements accounting policy. Key assumptions include third-party broker valuation estimates, discount rate of 8% as of April 13, 2011, and discount rates ranging from 8% to 17% as of April 1, 2010, a terminal capitalization rate for similar properties, and factors that we believe market participants would consider in estimating fair value. The results of these transactions are included in our Condensed Consolidated Statements of Operations and Comprehensive (Loss)

Income beginning April 13, 2011 and April 1, 2010, respectively.

**Table of Contents**

The following table summarizes the transactions related to the business combinations, including the assets acquired and liabilities assumed as indicated (in thousands):

	<b>Palm Coast April 13, 2011</b>	<b>Sheridan April 1, 2010</b>
Fair value of our equity interests before business combinations	\$ 7,578	\$ (21,858)
Fair value of consideration transferred	\$ 11,462 (1)	\$ -
<b>Amounts recognized for assets and liabilities assumed:</b>		
<b>Assets:</b>		
Property	\$ 32,807	\$ 32,940
Unamortized debt and lease costs	2,421	5,182
Accrued rent and accounts receivable	211	213
Cash and cash equivalents	1,402	1,522
Other, net	694	151,464 (2)
<b>Liabilities:</b>		
Debt, net	-	(101,741) (3)
Accounts payable and accrued expenses	(137)	(647)
Other, net	(318)	(1,334)
Total net assets	\$ 37,080	\$ 87,599
Noncontrolling interests of the real estate joint ventures	\$ -	\$ (18,573)

(1) Consideration included \$.5 million of cash and \$11.0 million in debt extinguished.

(2) Included primarily a \$97.0 million debt service guaranty asset, tax increment revenue bonds of \$51.3 million and intangible and other assets.

(3) Excluded the effect of \$123.9 million in intercompany debt that is eliminated upon consolidation.

Although we do not anticipate any changes in the Palm Coast fair value measurements, the measurements may be subject to change within 12 months of the business combination date if new facts or circumstances are brought to our attention that were previously unknown but existed as of the business combination date.

As a result of the Palm Coast acquisition, we recognized a gain of \$4.6 million which is attributable to the realization upon consolidation of our preferred return on equity. For the nine months ended September 30, 2011, this gain is included in discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income as the property had been classified as held for sale as of September 30, 2011. Additionally, as a result of our Sheridan business combination, we recognized an impairment loss of \$15.8 million as a result of revaluing our 50% equity interest held in the real estate joint ventures before the business combinations, which is reported as an impairment loss in the Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income for the nine months ended September 30, 2010. For the three months ended September 30, 2011, Palm Coast's impact increased revenues and the net loss attributable to common shareholders by \$.9 million and \$1.1 million, respectively. For the nine months ended September 30, 2011, Palm Coast's impact increased revenues and the net loss attributable to common shareholders by \$1.7 million and \$.8 million, respectively. For the three and nine months ended September 30, 2010, Sheridan's impact increased revenues by \$.7 million and \$1.2 million, respectively. For the three months ended September 30, 2010, Sheridan's impact increased net income attributable to common shareholders by \$.1 million, and decreased net income attributable to common shareholders by \$.8 million for the nine months ended September 30, 2010.

**Table of Contents**

The following table summarizes the pro forma impact of the real estate joint ventures as if Palm Coast and Sheridan had been consolidated on January 1, 2010, the earliest year presented, as follows (in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	Pro Forma 2011 <sup>(1)</sup>	Pro Forma 2010 <sup>(1)</sup>	Pro Forma 2011 <sup>(1)</sup>	Pro Forma 2010 <sup>(1)</sup>
Revenues	\$ 138,565	\$ 134,957	\$ 406,531	\$ 403,259
Net (loss) income	\$ (35,958)	\$ 19,299	\$ (15,888)	\$ 42,486
Net (loss) income attributable to common shareholders	\$ (42,089)	\$ 8,718	\$ (42,085)	\$ 13,101
Earnings per share basic	\$ (.35)	\$ .07	\$ (.35)	\$ .11
Earnings per share diluted	\$ (.35)	\$ .07	\$ (.35)	\$ .11

(1) There are no non-recurring pro forma adjustments included within or excluded from the amounts in the preceding table.

**Note 5. Derivatives and Hedging**

Our policy is to manage interest cost using a mixture of fixed-rate and variable-rate debt. To manage our interest rate risk, we occasionally hedge the future cash flows of our debt transactions, as well as changes in the fair value of our debt instruments, principally through interest rate contracts with major financial institutions. Interest rate contracts that meet specific criteria are accounted for as either assets or liabilities as a fair value or cash flow hedge.

*Cash Flow Hedges of Interest Rate Risk:*

Our objective in using interest rate contracts is to add stability to interest expense and to manage our exposure to interest rate movements. To accomplish this objective, we primarily use interest rate contracts as part of our interest rate risk management strategy. Interest rate contracts designated as cash flow hedges involve the receipt of variable amounts from a counterparty in exchange for us making fixed-rate payments over the life of the agreements without exchange of the underlying notional amount or capping floating rate interest payments.

The effective portion of changes in the fair value of derivatives designated and that qualify as cash flow hedges is recorded in accumulated other comprehensive loss and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings.

As of September 30, 2011 and December 31, 2010, respectively, we had three and two active interest rate contracts designated as cash flow hedges with an aggregate notional amount of \$27.3 million and \$11.8 million, respectively. These contracts have maturities through September 2017 and either fix or cap interest rates ranging from 2.3% to 5.0%. We have determined that these contracts are highly effective in offsetting future variable interest cash flows. As of September 30, 2011 and December 31, 2010, the fair value of these derivatives included in net other assets was \$.04 million and \$.09 million, respectively, and included in net other liabilities was \$.7 million and \$.1 million, respectively.

As of September 30, 2011 and December 31, 2010, the balance in accumulated other comprehensive loss relating to cash flow interest rate contracts was \$10.6 million and \$11.7 million, respectively, and will be reclassified to net interest expense as interest payments are made on our fixed-rate debt. Amounts reclassified from accumulated other comprehensive loss to net interest expense were \$.7 million and \$.6 million for the three months ended September 30, 2011 and 2010, respectively, and \$1.9 million during both the nine months ended September 30, 2011 and 2010. Within the next 12 months, approximately \$2.6 million of the balance in accumulated other comprehensive loss is expected to be amortized to net interest expense related to settled interest rate contracts.

*Fair Value Hedges of Interest Rate Risk:*

We are exposed to changes in the fair value of certain of our fixed-rate obligations due to changes in benchmark interest rates, such as LIBOR. We use interest rate contracts to manage our exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate contracts designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for us making variable-rate payments over the life of the agreements without the exchange of the underlying notional amount. Changes in the fair

value of interest rate contracts designated as fair value hedges, as well as changes in the fair value of the related debt being hedged, are recorded in earnings each reporting period.

**Table of Contents**

As of September 30, 2011 and December 31, 2010, we had four interest rate contracts, maturing through October 2017, with an aggregate notional amount of \$119.6 million and \$120.4 million, respectively, that were designated as fair value hedges and convert fixed interest payments at rates from 4.2% to 7.5% to variable interest payments ranging from .3% to 4.3% and .3% to 4.4%, respectively. We have determined that our fair value hedges are highly effective in limiting our risk of changes in the fair value of fixed-rate notes attributable to changes in interest rates.

For the three and nine months ended September 30, 2011, we recognized a net reduction in interest expense of \$1.8 million and \$5.3 million, respectively, related to our fair value hedges, which includes net settlements and any amortization adjustment of the basis in the hedged item. For the three and nine months ended September 30, 2010, we recognized a net reduction in interest expense of \$1.5 million and \$4.7 million, respectively, related to our fair value hedges, which includes net settlements and any amortization adjustment of the basis in the hedged item. Also, for the three and nine months ended September 30, 2010, we recognized a gain of \$.3 million and \$.9 million, respectively, associated with hedge ineffectiveness with no such activity in the related periods of 2011.

A summary of the changes in fair value of our interest rate contracts is as follows (in thousands):

	<b>Gain (Loss) on Contracts</b>	<b>Gain (Loss) on Borrowings</b>	<b>Gain (Loss) Recognized in Income</b>
<b>Three Months Ended September 30, 2011:</b>			
Interest expense, net	\$ 3,562	\$ (3,562)	\$ -
<b>Nine Months Ended September 30, 2011:</b>			
Interest expense, net	\$ 4,056	\$ (4,056)	\$ -
<b>Three Months Ended September 30, 2010:</b>			
Interest expense, net	\$ 6,851	\$ (6,523)	\$ 328
<b>Nine Months Ended September 30, 2010:</b>			
Interest expense, net	\$ 20,744	\$ (19,865)	\$ 879

The interest rate contracts at September 30, 2011 and December 31, 2010 were reported at their fair values as follows (in thousands):

	<b>Assets</b>		<b>Liabilities</b>	
	<b>Balance Sheet Location</b>	<b>Amount</b>	<b>Balance Sheet Location</b>	<b>Amount</b>
<b>Designated Hedges:</b>				
September 30, 2011	Other Assets, net	\$ 11,200	Other Liabilities, net	\$ 655
December 31, 2010	Other Assets, net	\$ 7,192	Other Liabilities, net	\$ 108

**Table of Contents**

A summary of our derivatives is as follows (in thousands):

Derivatives Hedging	Amount of Gain (Loss) Recognized in Other Comprehensive Income on Derivative (Effective Portion)	Location of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income	Amount of Gain (Loss) Reclassified from Accumulated Other Comprehensive Loss into Income (Effective Portion)	Location of Gain (Loss) Recognized in Income on Derivative	Amount of Gain (Loss) Recognized in Income on Derivative	Location of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)	Amount of Gain (Loss) Recognized in Income on Derivative (Ineffective Portion and Amount Excluded from Effectiveness Testing)
<b>Relationships</b>							
Three Months Ended							
September 30, 2011:							
Cash Flow Interest Rate							
Contracts	\$ 542	Interest expense, net	\$ (654)			Interest expense, net	\$ -
Fair Value Interest Rate							
Contracts				Interest expense, net	\$ 4,577		
Nine Months Ended							
September 30, 2011:							
Cash Flow Interest Rate							
Contracts	\$ 844	Interest expense, net	\$ (1,892)			Interest expense, net	\$ (12)
Fair Value Interest Rate							
Contracts				Interest expense, net	\$ 7,149		
Three Months Ended							
September 30, 2010:							
Cash Flow Interest Rate							
Contracts	\$ 301	Interest expense, net	\$ (619)			Interest expense, net	\$ (39)
Fair Value Interest Rate							
Contracts				Interest expense, net	\$ 2,232	Interest expense, net	\$ 328
Nine Months Ended							
September 30, 2010:							
Cash Flow Interest Rate							
Contracts	\$ 301	Interest expense, net	\$ (1,947)			Interest expense, net	\$ (39)
Fair Value Interest Rate							
Contracts				Interest expense, net	\$ 19,774	Interest expense, net	\$ 879

**Note 6. Debt**



Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Our debt consists of the following (in thousands):

	<b>September 30, 2011</b>	<b>December 31, 2010</b>
Debt payable to 2038 at 1.5% to 8.8%	\$ 2,289,305	\$ 2,389,532
Debt service guaranty liability	74,075	97,000
Unsecured notes payable under revolving credit facilities	195,300	80,000
Obligations under capital leases	45,383	21,000
Industrial revenue bonds payable to 2015 at 2.4%	1,674	1,916
 Total	 \$ 2,605,737	 \$ 2,589,448

**Table of Contents**

The grouping of total debt between fixed and variable-rate as well as between secured and unsecured is summarized below (in thousands):

	September 30, 2011	December 31, 2010
<b>As to interest rate (including the effects of interest rate contracts):</b>		
Fixed-rate debt	\$ 2,059,010	\$ 2,349,802
Variable-rate debt	546,727	239,646
<b>Total</b>	<b>\$ 2,605,737</b>	<b>\$ 2,589,448</b>
<b>As to collateralization:</b>		
Unsecured debt	\$ 1,540,882	\$ 1,450,148
Secured debt	1,064,855	1,139,300
<b>Total</b>	<b>\$ 2,605,737</b>	<b>\$ 2,589,448</b>

Effective September 30, 2011, we entered into an amended and restated \$500 million unsecured revolving credit facility. The facility expires in September 2015, provides for a one-year extension upon our request and borrowing rates that float at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee are priced off a grid that is tied to our senior unsecured credit ratings, which are currently 125.0 and 25.0 basis points, respectively. The facility also contains a competitive bid feature that will allow us to request bids for up to \$250 million. Additionally, an accordion feature allows us to increase the facility amount up to \$700 million.

Effective February 11, 2010, we entered into an amended and restated \$500 million unsecured revolving credit facility, which was amended and replaced on September 30, 2011 as described above. The facility provided borrowing rates that floated at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee were priced off a grid that was tied to our senior unsecured credit ratings, which were 275.0 and 50.0 basis points, respectively.

Effective May 2010, we entered into an agreement with a bank for an unsecured and uncommitted overnight facility totaling \$99 million that we intend to maintain for cash management purposes. The facility provides for fixed interest rate loans at a 30 day LIBOR rate plus a borrowing margin based on market liquidity.

At September 30, 2011, \$185.0 million was outstanding under our revolving credit facility at a variable interest rate of 1.2%. At December 31, 2010, no amounts under our revolving credit facility were outstanding. Letters of credit totaling \$2.3 million and \$52.4 million were outstanding under the revolving credit facility at September 30, 2011 and December 31, 2010, respectively. The balance outstanding under our unsecured and uncommitted overnight facility was \$10.3 million and \$80.0 million at September 30, 2011 and December 31, 2010, respectively, at a variable interest rate of 1.5% and 1.8%, respectively. The available balance under our revolving credit facility was \$312.7 million and \$447.6 million at September 30, 2011 and December 31, 2010, respectively. During 2011, the maximum balance and weighted average balance outstanding under both facilities combined were \$330.7 million and \$144.5 million, respectively, at a weighted average interest rate of 1.6%. During 2010, the maximum balance and weighted average balance outstanding under both facilities combined were \$80.0 million and \$12.2 million, respectively, at a weighted average interest rate of 1.8%.

Related to a development project in Sheridan, Colorado, we have provided a guaranty for the payment of any debt service shortfalls until a coverage rate of 1.4 is met on tax increment revenue bonds issued in connection with the project. The bonds are to be repaid with incremental sales and property taxes and a public improvement fee ( PIF ) to be assessed on current and future retail sales and, to the extent necessary, any amounts we may have to provide under a guaranty. The incremental taxes and PIF are to remain intact until the earlier of the date the bond liability has been paid in full or 2040, as extended by the Sheridan Redevelopment Agency ( Agency ) in April 2011. Therefore, a debt service guaranty liability equal to the fair value of the amounts funded under the bonds was recorded. At September 30, 2011 and December 31, 2010, respectively, we had \$74.1 million and \$97.0 million outstanding for the debt service guaranty liability.

At September 30, 2011 and December 31, 2010, respectively, we had \$54.1 million and \$129.9 million of 3.95% convertible senior unsecured notes outstanding due 2026. Interest is payable semi-annually in arrears on February 1 and August 1 of each year. The notes are redeemable for cash at our option for the principal amount plus accrued and unpaid interest. Holders of the notes have the right to require us to repurchase their notes for cash equal to the principal of the notes plus accrued and unpaid interest in August 2016 and 2021 or in the event of a change in control.



**Table of Contents**

The notes are convertible under certain circumstances for our common shares at an initial conversion rate of 20.3770 common shares per \$1,000 of principal amount of the notes (an initial conversion price of \$49.075). Upon the conversion of the notes, we will deliver cash for the principal return, as defined, and cash or common shares, at our option, for the excess of the conversion value, as defined, over the principal return.

These notes were recorded at a discount of \$1.3 million as of December 31, 2010, which was amortized through July 2011, resulting in an effective interest rate as of September 30, 2011 and December 31, 2010 of 5.56% and 5.75%, respectively. For the three months ended September 30, 2011 and 2010, net interest expense associated with this debt totaled \$1.0 million and \$2.0 million, respectively, including the amortization of the discount totaling \$0.2 million and \$0.5 million, respectively. For the nine months ended September 30, 2011 and 2010, net interest expense associated with this debt totaled \$5.0 million and \$6.0 million, respectively, including the amortization of the discount totaling \$1.3 million and \$1.7 million, respectively. The carrying value of the equity component as of both September 30, 2011 and December 31, 2010 was \$23.4 million.

On August 29, 2011, we entered into a \$200 million unsecured term loan of which the proceeds were used to pay down amounts outstanding under our revolving credit facility. The initial term of the loan is one year and can be repaid at par after nine months at our option. Borrowing rates under the agreement float at a margin over LIBOR and are priced off a grid that is tied to our senior unsecured credit ratings, which is currently 125.0 basis points.

During the three months ended September 30, 2011, \$77.2 million of the 3.95% convertible senior unsecured notes were redeemed for cash in accordance with the provisions described above, and we paid our fixed rate 7% unsecured notes in the amount of \$117.7 million at maturity.

Various leases and properties, and current and future rentals from those lease and properties, collateralize certain debt. At September 30, 2011 and December 31, 2010, the carrying value of such property aggregated \$1.7 billion and \$1.8 billion, respectively.

Scheduled principal payments on our debt (excluding \$195.3 million due under our revolving credit facilities, \$45.4 million of certain capital leases, \$11.2 million fair value of interest rate contracts, \$3.1 million net premium/(discount) on debt, \$10.5 million of non-cash debt-related items, and \$74.1 million debt service guaranty liability) are due during the following years (in thousands):

2011 remaining	\$	8,109
2012		507,195
2013		315,094
2014		473,863
2015		245,603
2016		231,311
2017		142,119
2018		64,411
2019		153,747
2020		3,658
Thereafter (1)		121,129
Total	\$	2,266,239

(1) Includes \$54.1 million of our 3.95% convertible senior unsecured notes outstanding due 2026, which may be called by us at any time and have future put options in 2016 and 2021.

Our various debt agreements contain restrictive covenants, including minimum interest and fixed charge coverage ratios, minimum unencumbered interest coverage ratios, minimum net worth requirements and maximum total debt levels. We believe we were in compliance with all restrictive covenants as of September 30, 2011.

**Note 7. Preferred Shares of Beneficial Interest**

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

We issued \$150 million and \$200 million of depositary shares on June 6, 2008 and January 30, 2007, respectively. Each depositary share represents one-hundredth of a Series F Cumulative Redeemable Preferred Share. The depositary shares are redeemable, in whole or in part, on or after January 30, 2012 at our option, for cash at a redemption price of \$25 per depositary share, plus any accrued and unpaid dividends thereon. The depositary shares are not convertible or exchangeable for any of our other property or securities. The Series F Preferred Shares pay a 6.5% annual dividend and have a liquidation value of \$2,500 per share. The Series F Preferred Shares issued in June 2008 were issued at a discount, resulting in an effective rate of 8.25%.

**Table of Contents**

In July 2004, we issued \$72.5 million of depositary shares with each share representing one-hundredth of a Series E Cumulative Redeemable Preferred Share. The depositary shares are redeemable at our option, in whole or in part, for cash at a redemption price of \$25 per depositary share, plus any accrued and unpaid dividends thereon. The depositary shares are not convertible or exchangeable for any of our other property or securities. The Series E preferred shares pay a 6.95% annual dividend and have a liquidation value of \$2,500 per share.

In April 2003, we issued \$75 million of depositary shares with each share representing one-thirtieth of a Series D Cumulative Redeemable Preferred Share. The depositary shares are redeemable at our option, in whole or in part, for cash at a redemption price of \$25 per depositary share, plus any accrued and unpaid dividends thereon. The depositary shares are not convertible or exchangeable for any of our property or securities. The Series D preferred shares pay a 6.75% annual dividend and have a liquidation value of \$750 per share.

Currently, we do not anticipate redeeming either the Series E or Series D preferred shares due to current market conditions; however, no assurance can be given that we will not redeem these shares if conditions change.

**Note 8. Common Shares of Beneficial Interest**

The dividend rate per share for our common shares was \$.275 and \$.260 for three months ended September 30, 2011 and 2010, respectively, and \$.825 and \$.780 for the nine months ended September 30, 2011 and 2010, respectively.

In May 2010, our shareholders approved an amendment to our declaration of trust increasing the number of our authorized common shares, \$.03 par value per share, from 150.0 million to 275.0 million.

**Note 9. Property**

Our property consisted of the following (in thousands):

	September 30, 2011	December 31, 2010
Land	\$ 916,882	\$ 925,497
Land held for development	126,281	170,213
Land under development	17,411	22,967
Buildings and improvements	3,541,225	3,610,889
Construction in-progress	57,202	48,228
Total	\$ 4,659,001	\$ 4,777,794

The following carrying charges were capitalized (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Interest	\$ 831	\$ 737	\$ 1,485	\$ 2,729
Real estate taxes	160	85	243	304
Total	\$ 991	\$ 822	\$ 1,728	\$ 3,033

During the nine months ended September 30, 2011, we invested \$42.9 million in the acquisition of two operating properties and \$14.4 million in new development projects.

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

During the nine months ended September 30, 2011, we sold three retail properties, two industrial properties, a retail and an industrial building and eight undeveloped land parcels with aggregate gross sales proceeds from these dispositions totaling \$55.0 million. Also, 11 properties totaling \$148.3 million before accumulated depreciation have been classified as held for sale as of September 30, 2011.

---

**Table of Contents**

**Note 10. Discontinued Operations**

For the nine months ended September 30, 2011, we sold an industrial property located in each of Georgia and Texas and three shopping centers with two located in Texas and one in Kansas. We classified 11 properties with a net book value of \$122.4 million as held for sale as of September 30, 2011, of which four are located in Texas, three in Florida and one each in Arizona, Georgia, Illinois and North Carolina. During 2010, we sold a shopping center located in Texas. The operating results of these properties have been reclassified and reported as discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income. Revenues recorded in the operating (loss) income from discontinued operations for the three and nine months ended September 30, 2011 totaled \$4.8 million and \$14.7 million, respectively. Revenues recorded in the operating (loss) income from discontinued operations for the three and nine months ended September 30, 2010 totaled \$4.9 million and \$14.7 million, respectively. Included in the Condensed Consolidated Balance Sheet at December 31, 2010 were \$41.9 million of property and \$10.3 million of accumulated depreciation related to properties sold during the nine months ended September 30, 2011.

For the three and nine months ended September 30, 2011, impairment losses of \$14.8 million and \$17.7 million, respectively, were reported in discontinued operations. No impairment was recognized during the three and nine months ended September 30, 2010. Also, for the nine months ended September 30, 2011, a gain on acquisition of \$4.6 million was reported in discontinued operations in connection with our business combination as discussed in Note 4.

We do not allocate other consolidated interest to discontinued operations because the interest savings to be realized from the proceeds of the sale of these operations is not material.

**Note 11. Notes Receivable from Real Estate Joint Ventures and Partnerships**

We have ownership interests in a number of real estate joint ventures and partnerships. Notes receivable from these entities bear interest ranging from approximately 2.8% to 5.7% at September 30, 2011 and 2.0% to 12.0% at December 31, 2010. These notes are due at various dates through 2014 and are generally secured by real estate assets. We believe these notes are fully collectible, and no allowance has been recorded. Interest income recognized on these notes was \$.8 million and \$1.0 million for the three months ended September 30, 2011 and 2010, respectively, and \$2.5 million and \$3.3 million for the nine months ended September 30, 2011 and 2010, respectively.

In April 2011, we acquired our partner's 50% unconsolidated joint venture interest in a Florida development property, which includes the extinguishment of \$21.9 million of our notes receivable from real estate joint ventures and partnerships.

**Note 12. Related Parties**

Through our management activities and transactions with our real estate joint ventures and partnerships, we had net accounts receivable of \$2.4 million and \$2.7 million outstanding as of September 30, 2011 and December 31, 2010, respectively. We also had accounts payable and accrued expenses of \$8.0 million and \$9.6 million outstanding as of September 30, 2011 and December 31, 2010, respectively. For the three months ended September 30, 2011 and 2010, we recorded joint venture fee income of \$1.5 million and \$1.4 million, respectively. For the nine months ended September 30, 2011 and 2010, we recorded joint venture fee income of \$4.6 million and \$4.3 million, respectively.

In August 2011, we entered into a purchase agreement to sell our 47.8% unconsolidated joint venture interest in a Colorado development project to our partner with anticipated gross sales proceeds totaling \$28.8 million, which includes the assumption of our share of debt.

As of March 31, 2010, we contributed the final two properties to an unconsolidated joint venture for \$47.3 million, which included loan assumptions of \$28.1 million and the receipt of net proceeds totaling \$14.0 million.



**Table of Contents****Note 13. Investment in Real Estate Joint Ventures and Partnerships**

We own interests in real estate joint ventures or limited partnerships and have tenancy-in-common interests in which we exercise significant influence, but do not have financial and operating control. We account for these investments using the equity method, and our interests range from 7.8% to 75%. Combined condensed financial information of these ventures (at 100%) is summarized as follows (in thousands):

	<b>September 30, 2011</b>	<b>December 31, 2010</b>
<b>Combined Condensed Balance Sheets</b>		
Property	\$ 2,102,657	\$ 2,142,524
Accumulated depreciation	(283,705)	(247,996)
Property, net	1,818,952	1,894,528
Other assets, net	182,047	168,091
Total	\$ 2,000,999	\$ 2,062,619
Debt, net (primarily mortgages payable)	\$ 559,838	\$ 552,552
Amounts payable to Weingarten Realty Investors and affiliates	170,969	202,092
Other liabilities, net	51,679	45,331
Total	782,486	799,975
Accumulated equity	1,218,513	1,262,644
Total	\$ 2,000,999	\$ 2,062,619

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
<b>Combined Condensed Statements of Operations</b>				
Revenues, net	\$ 52,501	\$ 48,002	\$ 154,693	\$ 142,609
<b>Expenses:</b>				
Depreciation and amortization	16,507	15,087	51,051	45,730
Interest, net	9,557	8,613	28,394	26,754
Operating	8,961	8,296	26,791	24,441
Real estate taxes, net	6,001	5,529	18,607	18,008
General and administrative	865	974	2,834	2,871
Provision for income taxes	85	53	286	198
Impairment loss	26,718	-	28,776	231
Total	68,694	38,552	156,739	118,233
Gain on land and merchant development sales	-	184	-	184
Loss on sale of property	-	-	(21)	(3)
Net (loss) income	\$ (16,193)	\$ 9,634	\$ (2,067)	\$ 24,557



## **Table of Contents**

Our investment in real estate joint ventures and partnerships, as reported in our Condensed Consolidated Balance Sheets, differs from our proportionate share of the entities' underlying net assets due to basis differences, which arose upon the transfer of assets to the joint ventures. The net basis differences, which totaled \$7.2 million and \$8.8 million at September 30, 2011 and December 31, 2010, respectively, are generally amortized over the useful lives of the related assets.

Our real estate joint ventures and partnerships determined that the carrying amount of certain properties was not recoverable and that the properties should be written down to fair value. For the three and nine months ended September 30, 2011, our unconsolidated real estate joint ventures and partnerships recorded an impairment charge of \$26.7 million and \$28.8 million, respectively, associated with finite life joint ventures where the joint ventures' ability to recover the carrying cost of the property may be limited by the term of the venture life. For the nine months ended September 30, 2010, \$.2 million was recorded, and no such activity was present during the three months ended September 30, 2010.

Fees earned by us for the management of these real estate joint ventures and partnerships totaled \$1.5 million and \$1.4 million for the three months ended September 30, 2011 and 2010, respectively, and \$4.6 million and \$4.3 million for the nine months ended September 30, 2011 and 2010, respectively.

During 2011, an unconsolidated real estate joint venture sold two industrial buildings with gross sales proceeds aggregating \$7.6 million.

In April 2011, we acquired a 50%-owned unconsolidated real estate joint venture interest in three retail properties for approximately \$11.6 million. We also acquired our partner's 50% unconsolidated joint venture interest in a Florida development property that we had previously accounted for under the equity method. This transaction resulted in the consolidation of the property in our consolidated financial statements.

Effective April 1, 2010, we assumed control of two 50%-owned unconsolidated real estate joint ventures related to a development project in Sheridan, Colorado that we had previously accounted for under the equity method. This transaction resulted in the consolidation of the joint ventures in our consolidated financial statements.

During 2010, activity in our unconsolidated real estate joint ventures consisted of the sale of two retail buildings and two land parcels. In addition, we sold an unconsolidated real estate joint venture interest. Total aggregate gross sales proceeds for these transactions totaled \$8.3 million.

Also, in the fourth quarter of 2010, we acquired interests in two unconsolidated real estate joint ventures for approximately \$35.8 million.

### **Note 14. Federal Income Tax Considerations**

We qualify as a REIT under the provisions of the Internal Revenue Code, and therefore, no tax is imposed on our taxable income distributed to shareholders. To maintain our REIT status, we must distribute at least 90% of our ordinary taxable income to our shareholders and meet certain income source and investment restriction requirements. Our shareholders must report their share of income distributed in the form of dividends.

**Table of Contents**

Our deferred tax assets and liabilities, including a valuation allowance, consisted of the following (in thousands):

	September 30, 2011	December 31, 2010
Deferred tax assets:		
Impairment loss	\$ 20,758	\$ 13,584
Allowance on other assets	1,449	1,423
Interest expense	10,259	7,256
Net operating loss carryforward	6,229	4,684
Other	1,359	672
<b>Total deferred tax assets</b>	<b>40,054</b>	<b>27,619</b>
Valuation allowance	(28,686)	(15,818)
<b>Total deferred tax assets, net of allowance</b>	<b>\$ 11,368</b>	<b>\$ 11,801</b>
Deferred tax liabilities:		
Straight-line rentals	\$ 1,550	\$ 1,290
Book-tax basis differential	3,188	4,708
Other	2	-
<b>Total deferred tax liabilities</b>	<b>\$ 4,740</b>	<b>\$ 5,998</b>

At September 30, 2011 and December 31, 2010, we have recorded a net deferred tax asset of \$11.4 million and \$11.8 million; including the benefit of \$20.8 million and \$13.6 million of impairment losses, respectively, which will not be recognized until the related properties are sold. Realization is dependent on generating sufficient taxable income in the year the property is sold. Management believes it is more likely than not that a portion of these deferred tax assets, which primarily consists of impairment losses, will not be realized and established a valuation allowance totaling \$28.7 million and \$15.8 million as of September 30, 2011 and December 31, 2010, respectively. However, the amount of the deferred tax assets considered realizable could be reduced if estimates of future taxable income are reduced.

**Note 15. Commitments and Contingencies**

As of September 30, 2011, we participate in five real estate ventures structured as DownREIT partnerships that have properties in Arkansas, California, Georgia, North Carolina, Texas and Utah. As a general partner, we have operating and financial control over these ventures and consolidate them in our consolidated financial statements. These ventures allow the outside limited partners to exchange their interest in the partnership for our common shares or an equivalent amount in cash. We may acquire any limited partnership interests that are put to the partnership, and we have the option to redeem the interest in cash or a fixed number of our common shares, at our discretion. We also participate in a real estate venture that has a property in Texas that allows its outside partner to put operating partnership units to us. We have the option to redeem these units in cash or a fixed number of our common shares, at our discretion. During the nine months ended September 30, 2010, we issued common shares valued at \$.7 million in exchange for certain of these interests. No common shares were issued in exchange for certain of these interests during the nine months ended September 30, 2011. The aggregate redemption value of these interests was approximately \$34 million and \$39 million as of September 30, 2011 and December 31, 2010, respectively.

In January 2007, we acquired two retail properties in Arizona. This purchase transaction includes an earnout provision of approximately \$29 million that is contingent upon the subsequent development of space by the property seller. This contingency agreement expired in July 2010, of which we have paid \$18.9 million since inception through the final settlement in January 2011. Amounts paid under this earnout provision were treated as additional purchase price and capitalized to the related property.

We are subject to numerous federal, state and local environmental laws, ordinances and regulations in the areas where we own or operate properties. We are not aware of any contamination which may have been caused by us or any of our tenants that would have a material effect on our consolidated financial statements.

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

As part of our risk management activities, we have applied and been accepted into state sponsored environmental programs which will limit our expenses if contaminants need to be remediated. We also have an environmental insurance policy that covers us against third party liabilities and remediation costs.

---

## **Table of Contents**

While we believe that we do not have any material exposure to environmental remediation costs, we cannot give absolute assurance that changes in the law or new discoveries of contamination will not result in additional liabilities to us.

Related to our investment in a development project in Sheridan, Colorado, we, our joint venture partner and the joint venture have each provided a guaranty for the payment of any debt service shortfalls on tax increment revenue bonds issued in connection with the project. In 2007, the Agency issued \$97 million of Series A bonds used for an urban renewal project. The bonds are to be repaid with incremental sales and property taxes and a PIF to be assessed on current and future retail sales, and, to the extent necessary, any amounts we may have to provide under a guaranty. The incremental taxes and PIF are to remain intact until the earlier of the bond liability has been paid in full or 2030 (unless such date is otherwise extended by the Agency).

In connection with the above project and a lawsuit settlement in 2009, the joint venture purchased a portion of the bonds in the amount of \$51.3 million at par, and we established a \$46.3 million letter of credit.

On April 28, 2011, the Agency remarketed the bonds, which included an extension of the incremental taxes and PIF for an additional 10 years. All of the outstanding bonds were recalled by the Agency and replaced with \$74.1 million in senior bonds and \$57.7 million in subordinate bonds. This transaction resulted in us receiving approximately \$16.5 million in cash proceeds and \$57.7 million in new subordinated bonds replacing the face value of our \$51.3 million of senior bonds and \$22.4 million of subordinate bonds. The subordinate bonds had been previously written down to a fair value of \$10.7 million. Upon the completion of this transaction, we recorded a net credit loss on the exchange of bonds of approximately \$18.7 million, and our \$46.3 million letter of credit was terminated.

During 2011, we filed a lawsuit against our joint venture partner in connection with the above project for failure to perform on the joint venture's past due intercompany note payable to us, which has been eliminated in our consolidated financial statements. We are also involved in one consolidated and three unconsolidated joint ventures with this partner. To date, we are unable to determine the outcome of the lawsuit or its potential effects on our other joint ventures.

We have entered into commitments aggregating \$48.3 million comprised principally of construction contracts which are generally due in 12 to 36 months.

We are also involved in various matters of litigation arising in the normal course of business. While we are unable to predict with certainty the amounts involved, our management and counsel are of the opinion that, when such litigation is resolved, any additional liability, if any, will not have a material effect on our consolidated financial statements.

### **Note 16. Fair Value Measurements**

Recurring Fair Value Measurements:

#### *Investments held in grantor trusts*

These assets are valued based on publicly quoted market prices for identical assets.

#### *Tax Increment Revenue Bonds*

These assets represent tax increment revenue bonds which were issued by the Agency in connection with our investment in a development project in Sheridan, Colorado. The senior tax increment revenue bonds were valued based on quoted prices for similar assets in an active market. As a result, we have determined that the senior tax increment revenue bonds are classified within Level 2 of the fair value hierarchy. The valuation of our subordinated tax increment revenue bonds was determined based on assumptions that management believes market participants would use in pricing using widely accepted valuation techniques including discounted cash flow analysis based on the expected future sales tax revenues of the development project. This analysis reflected the contractual terms of the bonds, including the period to maturity, and used observable market-based inputs, such as market discount rates and unobservable market-based inputs, such as future growth and inflation rates. Since the majority of our inputs were unobservable, we have determined that the subordinate tax increment revenue bonds fall within the Level 3 classification of the fair value hierarchy. At December 31, 2010, the carrying value of these bonds was equal to its fair value. No such bonds were classified as available for sale at September 30, 2011.



**Table of Contents***Derivative instruments*

We use interest rate contracts with major financial institutions to manage our interest rate risk. The valuation of these instruments is determined based on assumptions that management believes market participants would use in pricing, using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of our interest rate contracts have been determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

We incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counter-party's nonperformance risk in the fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements, such as collateral, thresholds and guarantees.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by ourselves and our counter-parties. However, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuation of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that the derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy.

Assets and liabilities measured at fair value on a recurring basis as of September 30, 2011 and December 31, 2010, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

	<b>Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Fair Value at September 30, 2011</b>
<b>Assets:</b>				
Investments in grantor trusts	\$ 13,743			\$ 13,743
<b>Derivative instruments:</b>				
Interest rate contracts		\$ 11,200		11,200
<b>Total</b>	<b>\$ 13,743</b>	<b>\$ 11,200</b>	<b>\$ -</b>	<b>\$ 24,943</b>
<b>Liabilities:</b>				
<b>Derivative instruments:</b>				
Interest rate contracts		\$ 655		\$ 655
Deferred compensation plan obligations	\$ 13,743			13,743
<b>Total</b>	<b>\$ 13,743</b>	<b>\$ 655</b>	<b>\$ -</b>	<b>\$ 14,398</b>



**Table of Contents**

	Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Fair Value at December 31, 2010
<b>Assets:</b>				
Investments in grantor trusts	\$ 15,055			\$ 15,055
Tax increment revenue bonds		\$ 51,255	\$ 10,700	61,955
<b>Derivative instruments:</b>				
Interest rate contracts		7,192		7,192
<b>Total</b>	\$ 15,055	\$ 58,447	\$ 10,700	\$ 84,202
<b>Liabilities:</b>				
<b>Derivative instruments:</b>				
Interest rate contracts		\$ 108		\$ 108
Deferred compensation plan obligations	\$ 15,055			15,055
<b>Total</b>	\$ 15,055	\$ 108	\$ -	\$ 15,163

A reconciliation of the outstanding balance of the subordinate tax increment revenue bonds using significant unobservable inputs (Level 3) is as follows (in thousands):

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)
Outstanding, January 1, 2010	\$ -
Additions (1)	22,417
Loss included in earnings (2)	(11,717)
Outstanding, December 31, 2010	10,700
Settlement of recalled bonds (3)	(10,700)
Outstanding, September 30, 2011	\$ -

- (1) Additions represent an investment including accrued interest in subordinate tax increment revenue bonds that was classified as available for sale on December 31, 2010.
- (2) Represents the change in net unrealized losses recognized in impairment loss in the Statement of Consolidated Income and Comprehensive Income for the year ended December 31, 2010.
- (3) Settlement of recalled bonds represents the recall of previously issued subordinated tax increment revenue bonds that were available for sale and were replaced with held to maturity subordinated tax increment revenue bonds associated with the exchange transaction in April 2011.

Nonrecurring Fair Value Measurements:

*Property and Property Held for Sale Impairments*

Property is reviewed for impairment if events or changes in circumstances indicate that the carrying amount of the property, including any identifiable intangible assets, site costs and capitalized interest, may not be recoverable. In such an event, a comparison is made of the current and projected operating cash flows of each such property into the foreseeable future on an undiscounted basis to the carrying amount of such property. If we conclude that an impairment may have occurred, estimated fair values are determined by management utilizing cash flow models, market capitalization rates and market discount rates, or by obtaining third-party broker valuation estimates, appraisals, bona fide purchase offers or the expected sales price of an executed sales agreement in accordance with our fair value measurements accounting policy.



**Table of Contents***Investments in Real Estate Joint Ventures and Partnerships Impairments*

The fair value of our investment in partially owned real estate joint ventures and partnerships is estimated by management based on a number of factors, including the performance of each investment, the life and other terms of the investment, market conditions, cash flow models, market capitalization rates and market discount rates, or by obtaining third-party broker valuation estimates, appraisals and bona fide purchase offers in accordance with our fair value measurements accounting policy. We recognize an impairment loss if we determine the fair value of an investment is less than its carrying amount and that loss in value is other than temporary.

*Subordinate Tax Increment Revenue Bonds Impairment*

Investments in tax increment revenue bonds and tax increment revenue notes are reviewed for impairment if changes in circumstances or forecasts indicate that the carrying amount may not be recoverable and in the case of the bonds, if it is uncertain if the investment will be held to maturity. In such an event, a comparison is made of the projected recoverability of cash flows from the tax increment revenue bonds and note to the carrying amount of each investment. If we conclude that an impairment may have occurred, fair values are determined by management utilizing third-party sales revenue projections until the maturity of the bonds and notes and discounted cash flow models.

Assets measured at fair value on a nonrecurring basis during 2011, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

	<b>Quoted Prices in Active Markets for</b>				
	<b>Identical Assets and Liabilities (Level 1)</b>	<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Fair Value</b>	<b>Total Gains (Losses) (1)</b>
Property		\$ 389	\$ 94,162	\$ 94,551	\$ (33,853)
Property Held for Sale		54,921		54,921	(14,845)
Investment in Real Estate Joint Ventures and Partnerships			6,033	6,033	(1,474)
Subordinate tax increment revenue bonds			26,723	26,723	(18,737)
<b>Total</b>	<b>\$ -</b>	<b>\$ 55,310</b>	<b>\$ 126,918</b>	<b>\$ 182,228</b>	<b>\$ (68,909)</b>

(1) Total gains (losses) exclude impairments on disposed assets.

In accordance with our policy of evaluating and recording impairments on the disposal of long-lived assets, property with a carrying amount of \$128.5 million was written down to a fair value of \$94.6 million, resulting in a loss of \$33.9 million, which was included in earnings for the period. Management's estimate of the fair value of these properties was determined using the expected sales price of an executed agreement for the Level 2 input and using third party broker valuations, bona fide purchase offers, cash flow models and discount rates ranging from 8% to 13% for the Level 3 inputs.

Property held for sale with a carrying amount of \$67.3 million was written down to a fair value of \$54.9 million less costs to sell of \$2.4 million, resulting in a loss of \$14.8 million, which was included in discontinued operations in the Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income for the period. Management's estimate of the fair value of these properties was determined using the expected sales price of executed agreements for the Level 2 inputs.

Our net investment in real estate joint ventures and partnerships with a carrying amount of \$7.5 million was written down to a fair value of \$6.0 million, resulting in a loss of \$1.5 million, which was included in earnings for the period. Management's estimate of the fair value of these investments was determined using the life and other terms of the investment, our partner's financial condition, cash flow models and market capitalization rates ranging from 7% to 9% for the Level 3 inputs.



**Table of Contents**

In addition, a net credit loss on the exchange of bonds of \$18.7 million was recognized upon the recall and replacement of our investment in tax increment revenue bonds by the Agency in April 2011. The exchange transaction resulted in us receiving approximately \$16.5 million in cash proceeds and \$57.7 million in new subordinated bonds replacing the face value of our \$51.3 million of senior bonds and \$22.4 million of subordinate bonds. The subordinate bonds had been previously written down to a fair value of \$10.7 million. The carrying value of the \$57.7 million subordinated bonds received in the exchange were written down to their fair value of \$26.7 million, of which a loss of \$11.7 million was previously recognized in December 2010. Management does not expect to recover the par value of the bonds based upon changes in terms of the bonds and future sales tax revenue projections of the development project through their maturity. Management's estimates of the fair value of these investments were determined using third-party sales revenue projections, future growth rates ranging from 1% to 4% and inflation rates ranging from 1% to 2% for the Level 3 inputs.

Assets measured at fair value on a nonrecurring basis at December 31, 2010, aggregated by the level in the fair value hierarchy in which those measurements fall, are as follows (in thousands):

	<b>Quoted Prices in Active Markets for Identical Assets and Liabilities (Level 1)</b>			<b>Significant Other Observable Inputs (Level 2)</b>	<b>Significant Unobservable Inputs (Level 3)</b>	<b>Fair Value</b>	<b>Total Gains (Losses) (1)</b>
Property					\$ 2,325	\$ 2,325	\$ (2,827)
Subordinate tax increment revenue bonds					10,700	10,700	(11,717)
Subordinate tax increment revenue note							(598)
Total	\$ -		\$ -		\$ 13,025	\$ 13,025	\$ (15,142)

(1) Total gains (losses) exclude impairments on disposed assets.

At December 31, 2010, property with a total carrying amount of \$5.1 million was written down to its fair value of \$2.3 million, resulting in a loss of \$2.8 million, which was included in earnings. Management's estimate of the fair value of this property was determined using third party broker valuations for the Level 3 inputs.

In addition, at December 31, 2010, our subordinate tax increment revenue investments, the bonds issued by the Agency with a carrying value of \$22.4 million, were written down to their fair value of \$10.7 million as they are no longer classified as held to maturity. Also, our note with a carrying value of \$.6 million was written down to its fair value of zero. Management's estimates of the fair value of these investments were determined using third-party sales revenue projections and future growth and inflation rates for the Level 3 inputs.

**Fair Value Disclosures:**

Unless otherwise described below, short-term financial instruments and receivables are carried at amounts which approximate their fair values based on their highly-liquid nature, short-term maturities and/or expected interest rates for similar instruments.

*Notes Receivable from Real Estate Joint Ventures and Partnerships*

We estimated the fair value of our notes receivables from real estate joint ventures and partnerships based on quoted market prices for publicly-traded notes and on the discounted estimated future cash receipts. The discount rates used approximate current lending rates for a note or groups of notes with similar maturities and credit quality, assumes the note is outstanding through maturity and considers the note's collateral (if applicable). We have utilized market information as available or present value techniques to estimate the amounts required to be disclosed. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed value of any financial instrument could be realized by immediate settlement of the instrument. Notes with a carrying value of \$149.8 million and \$184.8 million at September 30, 2011 and December 31, 2010, respectively, have a fair value of approximately \$155.4 million and \$188.0 million, respectively.



**Table of Contents***Tax Increment Revenue Bonds*

We estimated the fair value of our held to maturity subordinated tax increment revenue bonds, which were issued by the Agency in connection with our investment in a development project in Sheridan, Colorado, based on assumptions that management believes market participants would use in pricing using widely accepted valuation techniques including discounted cash flow analysis based on the expected future sales tax revenues of the development project. This analysis reflects the contractual terms of the bonds, including the period to maturity, and uses observable market-based inputs, such as market discount rates and unobservable market-based inputs, such as future growth and inflation rates. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed value of any financial instrument could be realized by immediate settlement of the instrument. At September 30, 2011, the carrying value of these bonds was \$26.7 million, which approximates its fair value. No such bonds were held to maturity at December 31, 2010.

A reconciliation of the credit loss recognized on our subordinated tax increment revenue bonds at September 30, 2011 is as follows (in thousands):

	<b>Credit Loss Recognized</b>
Beginning balance, January 1, 2011	\$ 11,717
Additions	19,305
Ending balance, September 30, 2011	\$ 31,022

*Debt*

We estimated the fair value of our debt based on quoted market prices for publicly-traded debt and on the discounted estimated future cash payments to be made for other debt. The discount rates used approximate current lending rates for loans or groups of loans with similar maturities and credit quality, assumes the debt is outstanding through maturity and considers the debt's collateral (if applicable). We have utilized market information as available or present value techniques to estimate the amounts required to be disclosed. Since such amounts are estimates that are based on limited available market information for similar transactions, there can be no assurance that the disclosed value of any financial instrument could be realized by immediate settlement of the instrument. Fixed-rate debt with a carrying value of \$2.1 billion and \$2.3 billion as of September 30, 2011 and December 31, 2010, respectively, has fair values of approximately \$2.2 billion and \$2.4 billion, respectively. Variable-rate debt with carrying values of \$546.7 million and \$239.6 million as of September 30, 2011 and December 31, 2010, respectively, has fair values of approximately \$561.5 million and \$252.2 million, respectively.

**Note 17. Share Options and Awards**

In April 2011, our Long-Term Incentive Plan for the issuance of options and share awards expired, and issued options of 3.6 million remain outstanding as of September 30, 2011. The share options granted under this plan to non-officers vest over a three-year period beginning after the grant date, and share options and restricted shares for officers vest over a five-year period after the grant date. Restricted shares granted to trust managers and share options or awards granted to retirement eligible employees are expensed immediately.

In May 2010, our shareholders approved the adoption of the Amended and Restated 2010 Long-Term Incentive Plan, under which 3.0 million of our common shares were reserved for issuance, and options and share awards of 2.1 million are available for future grant at September 30, 2011. This plan expires in May 2020. Currently, these share options granted to non-officers vest ratably over a three-year period beginning after the grant date, and share options and restricted shares for officers vest ratably over a five-year period after the grant date. Restricted shares granted to trust managers and share options or awards granted to retirement eligible employees are expensed immediately. Restricted shares have the same rights of a shareholder, including the right to vote and receive dividends, except as otherwise provided by our Management Development and Executive Compensation Committee.

**Table of Contents**

The grant price for both the Long-Term Incentive Plan and the Amended and Restated 2010 Long-Term Incentive Plan (collectively, the Plans) is calculated as an average of the high and low of the quoted fair value of our common shares on the date of grant. In the Plans, these options generally expire upon the earlier of termination of employment or 10 years from the date of grant, and restricted shares for officers and trust managers are granted at no purchase price. Our policy is to recognize compensation expense for equity awards ratably over the vesting period, except for retirement eligible amounts. For the three months ended September 30, 2011 and 2010, compensation expense, net of forfeitures, associated with share options and restricted shares totaled \$1.4 million and \$1.3 million, respectively, of which \$.3 million was capitalized for both the three months ended September 30, 2011 and 2010. For the nine months ended September 30, 2011 and 2010, compensation expense, net of forfeitures, associated with share options and restricted shares totaled \$4.9 million and \$3.7 million, of which \$1.1 million and \$.9 million was capitalized, respectively.

The fair value of share options and restricted shares is estimated on the date of grant using the Black-Scholes option pricing method based on the expected weighted average assumptions in the following table. The dividend yield is an average of the historical yields at each record date over the estimated expected life. We estimate volatility using our historical volatility data for a period of 10 years, and the expected life is based on historical data from an option valuation model of employee exercises and terminations. The risk-free rate is based on the U.S. Treasury yield curve. The fair value and weighted average assumptions are as follows:

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Fair value per share option	\$ 5.68	\$ 5.42
Dividend yield	5.3%	5.3%
Expected volatility	39.6%	38.8%
Expected life (in years)	6.2	6.2
Risk-free interest rate	2.4%	2.9%

Following is a summary of the option activity for the nine months ended September 30, 2011:

	<b>Shares Under Option</b>	<b>Weighted Average Exercise Price</b>
Outstanding, January 1, 2011	4,614,272	\$ 27.62
Granted	483,459	24.87
Forfeited or expired	(52,379)	26.12
Exercised	(254,524)	18.47
Outstanding, September 30, 2011	4,790,828	\$ 27.84

The total intrinsic value of options exercised during the three and nine months ended September 30, 2011 was \$.3 million and \$1.8 million, respectively. The total intrinsic value of options exercised during the three and nine months ended September 30, 2010 was \$.2 million and \$.9 million, respectively. As of September 30, 2011 and December 31, 2010, there was approximately \$4.3 million and \$3.8 million, respectively, of total unrecognized compensation cost related to unvested share options, which is expected to be amortized over a weighted average of 2.3 years and 2.5 years, respectively.



**Table of Contents**

The following table summarizes information about share options outstanding and exercisable at September 30, 2011:

Range of Exercise Prices	Number	Outstanding			Exercisable			
		Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Aggregate Intrinsic Value (000 s)	Number	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value (000 s)
\$ 11.85 - \$17.78	968,920	7.4 years	\$ 11.85		434,519	\$ 11.85	7.4 years	
\$ 17.79 - \$26.69	1,448,394	6.3 years	\$ 23.71		593,753	\$ 23.44	2.3 years	
\$ 26.70 - \$40.05	1,899,293	4.5 years	\$ 34.26		1,641,172	\$ 34.58	4.2 years	
\$ 40.06 - \$49.62	474,221	5.2 years	\$ 47.46		391,425	\$ 47.46	5.2 years	
<b>Total</b>	<b>4,790,828</b>	<b>5.7 years</b>	<b>\$ 27.84</b>	<b>\$ -</b>	<b>3,060,869</b>	<b>\$ 30.84</b>	<b>4.4 years</b>	<b>\$ -</b>

A summary of the status of unvested restricted shares for the nine months ended September 30, 2011 is as follows:

	Unvested Restricted Share Awards	Weighted Average Grant Date Fair Value
Outstanding, January 1, 2011	396,797	\$ 19.32
Granted	158,040	24.89
Vested	(118,582)	20.36
Forfeited	(14,487)	20.73
<b>Outstanding, September 30, 2011</b>	<b>421,768</b>	<b>\$ 21.07</b>

As of September 30, 2011 and December 31, 2010, there was approximately \$5.7 million and \$5.1 million, respectively, of total unrecognized compensation cost related to unvested restricted shares, which is expected to be amortized over a weighted average of 2.6 years and 2.8 years, respectively.

**Note 18. Employee Benefit Plans**

We sponsor a noncontributory qualified retirement plan and a separate and independent nonqualified supplemental retirement plan for certain employees. The components of net periodic benefit cost for both plans are as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Service cost	\$ 789	\$ 924	\$ 2,720	\$ 2,707
Interest cost	725	686	2,615	2,022
Expected return on plan assets	(405)	(253)	(1,630)	(759)
Prior service cost	(22)	(21)	(92)	(63)
Recognized loss	151	164	613	493
<b>Total</b>	<b>\$ 1,238</b>	<b>\$ 1,500</b>	<b>\$ 4,226</b>	<b>\$ 4,400</b>

Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

For the nine months ended September 30, 2011 and 2010, we contributed \$2.2 million and \$2.0 million to the qualified retirement plan, respectively. Currently, we do not anticipate making any additional contributions to this plan during 2011.

**Table of Contents**

We also have a deferred compensation plan for eligible employees allowing them to defer portions of their current cash salary or share-based compensation. Deferred amounts are deposited in a grantor trust, which are included in other net assets, and are reported as compensation expense in the year service is rendered. Cash deferrals are invested based on the employee's investment selections from a mix of assets based on a broad market diversification model. Deferred share-based compensation cannot be diversified, and distributions from this plan are made in the same form as the original deferral. See Note 16 for the disclosures associated with the fair value of the deferred compensation plan.

**Note 19. Impairment**

The following impairment charges were recorded on the following assets based on the difference between the carrying amount of the assets and the estimated fair value (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
<b>Continuing operations:</b>				
Land held for development and undeveloped land (1)	\$ 23,646	\$ 2,827	\$ 23,646	\$ 2,827
Property marketed for sale (2)	10,224	2,114	11,149	2,350
Investments in real estate joint ventures and partnerships (3)	1,474	-	1,474	15,825
Tax increment revenue bonds and notes (4)	-	-	18,737	-
Total reported in continuing operations	35,344	4,941	55,006	21,002
<b>Discontinued operations:</b>				
Property held for sale or sold	14,845	-	17,733	-
Total impairment charges	50,189	4,941	72,739	21,002
<b>Other financial statement captions impacted by impairment:</b>				
Equity in loss of real estate joint ventures and partnerships, net	6,912	-	7,022	115
Net loss attributable to noncontrolling interests	(4,459)	-	(4,459)	-
Net impact of impairment charges	\$ 52,642	\$ 4,941	\$ 75,302	\$ 21,117

- (1) These impairments were prompted by changes in management's plans for these properties, recent comparable market transactions and a change in market conditions.
- (2) These charges resulted from changes in management's plans for these properties, primarily the marketing of these properties for sale.
- (3) Amounts reported in 2011 relate to current market conditions and liquidation plans for the underlying individual joint venture properties. The amount reported in 2010 represents an impairment loss recognized in connection with the revaluation of our 50% equity interest in a development project in Sheridan, Colorado, as a result of our assumption of control of the project as of April 1, 2010. See Note 4 for additional information.
- (4) During 2011, the tax increment revenue bonds were remarketed by the issuer. All of the outstanding bonds were recalled, and new bonds were issued. We recorded an \$18.7 million net credit loss on the exchange of bonds associated with our investment in the subordinated tax increment revenue bonds (see Notes 15 and 16 for further information).

**Note 20. Segment Information**

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

The reportable segments presented are the segments for which separate financial information is available, and for which operating performance is evaluated regularly by senior management in deciding how to allocate resources and in assessing performance. We evaluate the performance of the reportable segments based on net operating income, defined as total revenues less operating expenses and real estate taxes. Management does not consider the effect of gains or losses from the sale of property in evaluating segment operating performance.

**Table of Contents**

The shopping center segment is engaged in the acquisition, development and management of real estate, primarily anchored neighborhood and community shopping centers located in Arizona, Arkansas, California, Colorado, Florida, Georgia, Illinois, Kansas, Kentucky, Louisiana, Maine, Missouri, Nevada, New Mexico, North Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Texas, Utah and Washington. The customer base includes supermarkets, discount retailers, drugstores and other retailers who generally sell basic necessity-type commodities. The industrial segment is engaged in the acquisition, development and management of bulk warehouses and office/service centers. Its properties are located in California, Florida, Georgia, Tennessee, Texas and Virginia, and the customer base is diverse. Included in Other are corporate-related items, insignificant operations and costs that are not allocated to the reportable segments.

Information concerning our reportable segments is as follows (in thousands):

	Shopping Center	Industrial	Other	Total
<b>Three Months Ended September 30, 2011:</b>				
Revenues	\$ 123,851	\$ 12,490	\$ 2,224	\$ 138,565
Net Operating Income	87,581	8,044	305	95,930
Equity in (Loss) of Real Estate Joint Ventures and Partnerships, net	(3,113)	92	(13)	(3,034)
<b>Three Months Ended September 30, 2010:</b>				
Revenues	\$ 119,281	\$ 12,626	\$ 2,211	\$ 134,118
Net Operating Income	85,689	8,567	408	94,664
Equity in Earnings (Loss) of Real Estate Joint Ventures and Partnerships, net	3,297	227	(69)	3,455
<b>Nine Months Ended September 30, 2011:</b>				
Revenues	\$ 360,931	\$ 36,549	\$ 8,137	\$ 405,617
Net Operating Income	255,009	24,420	2,052	281,481
Equity in Earnings (Loss) of Real Estate Joint Ventures and Partnerships, net	3,650	524	(232)	3,942
<b>Nine Months Ended September 30, 2010:</b>				
Revenues	\$ 355,956	\$ 37,573	\$ 6,779	\$ 400,308
Net Operating Income	252,296	25,574	1,481	279,351
Equity in Earnings (Loss) of Real Estate Joint Ventures and Partnerships, net	8,933	752	(364)	9,321
<b>As of September 30, 2011:</b>				
Investment in Real Estate Joint Ventures and Partnerships, net	\$ 306,576	\$ 36,096	\$ -	\$ 342,672
Total Assets	3,410,088	353,788	908,561	4,672,437
<b>As of December 31, 2010:</b>				
Investment in Real Estate Joint Ventures and Partnerships, net	\$ 309,171	\$ 38,355	\$ -	\$ 347,526
Total Assets	3,469,694	363,153	975,008	4,807,855

**Table of Contents**

Segment net operating income reconciles to income from continuing operations as shown in the Condensed Consolidated Statements of Operations and Comprehensive (Loss) Income as follows (in thousands):

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>	<b>2011</b>	<b>2010</b>
Total Segment Net Operating Income	\$ 95,930	\$ 94,664	\$ 281,481	\$ 279,351
Depreciation and Amortization	(38,872)	(35,921)	(114,499)	(107,466)
Impairment Loss	(35,344)	(4,941)	(55,006)	(21,002)
General and Administrative	(5,777)	(6,443)	(18,939)	(19,096)
Interest Expense, net	(35,814)	(36,579)	(110,005)	(111,124)
Interest and Other (Expense) Income, net	(494)	3,070	2,984	6,905
Equity in (Loss) Earnings of Real Estate Joint Ventures and Partnerships, net	(3,034)	3,455	3,942	9,321
Loss on Redemption of Convertible Senior Unsecured Notes	-	-	-	(135)
Gain on Land and Merchant Development Sales	383	-	1,346	-
(Provision) Benefit for Income Taxes	(471)	23	(229)	(93)
<b>(Loss) Income from Continuing Operations</b>	<b>\$ (23,493)</b>	<b>\$ 17,328</b>	<b>\$ (8,925)</b>	<b>\$ 36,661</b>

**Note 21. Noncontrolling Interests**

The following table summarizes the effect of changes in our ownership interest in subsidiaries on the equity attributable to us as follows (in thousands):

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Net (loss) income adjusted for noncontrolling interests	\$ (15,421)	\$ 39,940
Transfers from the noncontrolling interests:		
Increase in equity for operating partnership units	-	746
Net increase (decrease) in equity for the acquisition of noncontrolling interests	1,668	(879)
<b>Change from net (loss) income adjusted for noncontrolling interests and transfers from the noncontrolling interests</b>	<b>\$ (13,753)</b>	<b>\$ 39,807</b>

\*\*\*\*\*

---

**Table of Contents**

**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Forward-Looking Statements**

This quarterly report on Form 10-Q, together with other statements and information publicly disseminated by us, contains certain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995 and include this statement for purposes of complying with these safe harbor provisions. Forward-looking statements, which are based on certain assumptions and describe our future plans, strategies and expectations, are generally identifiable by use of the words believe, expect, intend, anticipate, estimate, project, or similar expressions. You should not rely on forward-looking statements since they involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect actual results, performances or achievements. Factors which may cause actual results to differ materially from current expectations include, but are not limited to, (i) disruptions in financial markets, (ii) general economic and local real estate conditions, (iii) the inability of major tenants to continue paying their rent obligations due to bankruptcy, insolvency or general downturn in their business, (iv) financing risks, such as the inability to obtain equity, debt, or other sources of financing on favorable terms, (v) changes in governmental laws and regulations, (vi) the level and volatility of interest rates, (vii) the availability of suitable acquisition opportunities, (viii) changes in expected development activity, (ix) increases in operating costs, (x) tax matters, including failure to qualify as a real estate investment trust, could have adverse consequences and (xi) investments through real estate joint ventures and partnerships involve risks not present in investments in which we are the sole investor. Accordingly, there is no assurance that our expectations will be realized. We do not undertake any obligation to release publicly any revisions to our forward-looking statements to reflect events or circumstances occurring after the date of this Quarterly Report on Form 10-Q.

The following discussion should be read in conjunction with the condensed consolidated financial statements and notes thereto appearing elsewhere in this report. Historical results and trends which might appear should not be taken as indicative of future operations. Our results of operations and financial condition, as reflected in the accompanying condensed consolidated financial statements and related footnotes, are subject to management's evaluation and interpretation of business conditions, retailer performance, changing capital market conditions and other factors which could affect the ongoing viability of our tenants.

**Executive Overview**

Weingarten Realty Investors is a real estate investment trust ( REIT ) organized under the Texas Business Organizations Code. We, and our predecessor entity, began the ownership and development of shopping centers and other commercial real estate in 1948. Our primary business is leasing space to tenants in the shopping and industrial centers we own or lease. We also manage centers for joint ventures in which we are partners or for other outside owners for which we charge fees.

We operate a portfolio of rental properties which includes neighborhood and community shopping centers and industrial properties that total approximately 74.7 million square feet. We have a diversified tenant base with our largest tenant comprising only 3.2% of total rental revenues during 2011.

Our long-term strategy is to focus on increasing funds from operations ( FFO ) and shareholder value. We accomplish this through hands-on leasing and management, selective redevelopment of the existing portfolio of properties, disciplined growth from strategic acquisitions and new developments and disposition of assets that no longer meet our ownership criteria. We remain committed to maintaining a conservatively leveraged balance sheet, a well-staggered debt maturity schedule and strong credit agency ratings.

## **Table of Contents**

During 2011, we announced our intentions to dispose over \$600 million of non-core wholly-owned or joint venture operating properties over the next few years, which will recycle capital for growth opportunities and strengthen our operating fundamentals. We have successfully disposed of \$66.5 million during 2011, either directly or through our interest in real estate joint ventures or partnerships, and have approximately \$190 million currently under contract or letters of intent. Improvements in the economy earlier in 2011 had reopened markets to create more favorable pricing for dispositions; however, market conditions and access to the CMBS debt markets for potential purchasers have deteriorated. In spite of these conditions, we continue to believe we will successfully execute our disposition plan; however, further worsening of the economy could impact our ability to execute this plan. Additionally, competition for quality acquisition opportunities remains substantial; nevertheless, we have been successful in identifying selected properties, which meet our return hurdles, and we will continue to actively evaluate other opportunities as they enter the market.

We strive to maintain a strong, conservative capital structure which provides ready access to a variety of attractive long and short-term capital sources. We carefully balance obtaining low cost financing while matching long-term liabilities associated with acquired or developed long-term assets. The amendment and extension of our revolving credit facility in September 2011 enhances our liquidity for the next four years. While the availability of capital has improved over the past year, there can be no assurance that such pricing and availability will not deteriorate in the near future.

At September 30, 2011, we owned or operated under long-term leases, either directly or through our interest in real estate joint ventures or partnerships, a total of 386 developed income-producing properties and 10 properties under various stages of construction and development. The total number of centers includes 317 neighborhood and community shopping centers, 76 industrial projects and three other operating properties located in 23 states spanning the country from coast to coast.

We also owned interests in 41 parcels of land held for development that totaled approximately 30.5 million square feet.

We had approximately 7,300 leases with 5,200 different tenants at September 30, 2011.

Leases for our properties range from less than a year for smaller spaces to over 25 years for larger tenants. Rental revenues generally include minimum lease payments, which often increase over the lease term, reimbursements of property operating expenses, including real estate taxes, and additional rent payments based on a percentage of the tenants' sales. The majority of our anchor tenants are supermarkets, value-oriented apparel/discount stores and other retailers or service providers who generally sell basic necessity-type goods and services. Through this challenging economic environment, we believe the stability of our anchor tenants, combined with convenient locations, attractive and well-maintained properties, high quality retailers and a strong tenant mix, should ensure the long-term success of our merchants and the viability of our portfolio.

In assessing the performance of our properties, management carefully tracks the occupancy of the portfolio. Occupancy for the total portfolio decreased from 91.9% at December 31, 2010 to 91.6% at September 30, 2011. While we will continue to monitor the economy and the effects on our tenants, we believe the significant diversification of our portfolio, both geographically and by tenant base, and the quality of our portfolio will allow us to maintain occupancy levels at or above these levels as we move through 2011, assuming no bankruptcies by multiple national or regional tenants. The weakened economy contributed to a decrease in rental rates on a same-space basis as we completed new leases and renewed existing leases. We completed 1,337 new leases or renewals during 2011 totaling 5.3 million square feet; with no percentage change in rental rates on a cash basis. While we continue to see some strengthening on our renewal rates, new lease rates continue to be a challenge. Although we believe the gap in the new lease rate margins will not continue to widen, they are expected to remain a challenge through the end of the year.

## **New Development**

At September 30, 2011, we had 10 properties in various stages of construction and development, including two newly acquired projects located in Florida and Georgia. We have funded \$124.4 million to date on these projects, and we estimate our investment upon completion to be \$132.0 million, after consideration of anticipated land sales and tax incentive financing which is estimated to be \$24.6 million. Overall, the average projected return on investment for these properties is approximately 7.0% upon projected completion.



## **Table of Contents**

We have approximately \$126.3 million in land held for development, net of impairment charges at September 30, 2011. Due to our analysis of current economic considerations, including the effects of recent market transactions and negotiations with potential buyers, we recognized an impairment charge of \$23.6 million for the nine months ended September 30, 2011. Even with the unrest in the overall economy, we continue to see an increase in development and redevelopment opportunities entering the market, which we are selectively pursuing. Within this portfolio, we have experienced greater levels of interest in our land held for development property from retailers and other market participants. Also, certain tracts of land have been designated for transition to land under development as additional phases of existing developments become feasible.

## **Acquisitions and Joint Ventures**

Acquisitions are a key component of our long-term strategy. The availability of quality acquisition opportunities in the market remains sporadic. Competition for the highest quality core properties is intense which has in many cases driven pricing to pre-recession highs. We remain disciplined in approaching these opportunities, pursuing only those that provide appropriate risk-adjusted returns. The use of joint venture arrangements is another facet of our long-term strategy. Partnering with institutional investors through real estate joint ventures enables us to acquire high quality assets in our target markets while also meeting our financial return objectives. Under these arrangements, we benefit from access to lower-cost capital, as well as leveraging our expertise to provide fee-based services, such as acquisition, leasing, property management and asset management, to the joint ventures.

Our analysis of equity method investments in real estate joint ventures and partnerships resulted in an impairment charge of \$1.5 million for the nine months ended September 30, 2011 based on current market conditions and liquidation plans for these individual properties. We continue to monitor our joint venture relationships and evaluate whether new or existing relationships could provide equity for new investments.

Joint venture and outside fee income for the nine months ended September 30, 2011 and 2010 was approximately \$4.9 million and \$5.2 million, respectively. This fee income is based upon revenues, net income and in some cases appraised property values. We anticipate these fees will be consistent with our 2010 performance.

## **Dispositions**

Dispositions are also a key component of our ongoing management process where we prune properties from our portfolio that no longer meet our geographic or growth targets. Dispositions provide capital, which may be recycled into properties that have high barrier-to-entry locations within high growth metropolitan markets, and thus have higher long-term growth potential. Over time, we expect this to produce a portfolio with higher occupancy rates and stronger internal revenue growth. We announced our intentions to dispose over \$600 million of non-core wholly-owned or joint venture operating properties over the next few years. This accelerated disposition program may be impacted by market pricing conditions and debt financing available to prospective purchasers. After specifically identifying potential disposition properties and analyzing current market data, we recognized an impairment charge of \$28.9 million for the nine months ended September 30, 2011 on the properties we believe we are likely to sell as part of this initiative or have been sold during the nine months ended September 30, 2011.

## **Critical Accounting Policies**

Our discussion and analysis of financial condition and results of operations is based on our condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America ( GAAP ). The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities and contingencies as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting periods. We evaluate our assumptions and estimates on an ongoing basis. We base our estimates on historical experience and on various other assumptions that we believe to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

A disclosure of our critical accounting policies which affect our more significant judgments and estimates used in the preparation of our condensed consolidated financial statements is included in our Annual Report on Form 10-K for the year ended December 31, 2010 in Management's Discussion and Analysis of Financial Condition and Results of Operations. There have been no significant changes to our critical accounting policies during 2011, and there are no accounting pronouncements that have been issued, but not yet adopted, that we believe will have a material impact to our consolidated financial statements.



**Table of Contents****Results of Operations*****Comparison of the Three Months Ended September 30, 2011 to the Three Months Ended September 30, 2010****Revenues*

Total revenues were \$138.6 million in the third quarter of 2011 versus \$134.1 million in the third quarter of 2010, an increase of \$4.5 million or 3.4%. This increase is attributable to an increase in net rental revenues of \$5.5 million and a decrease in other revenue of \$1.0 million. The increase in net rental revenues is associated primarily with the acquisition of six properties in the latter half of 2010 and two properties in 2011 and new development completions. A decline in lease cancellation income contributed to the decrease in other revenue.

Occupancy (leased space) of the portfolio as compared to the prior year was as follows:

	<b>September 30,</b>	
	<b>2011</b>	<b>2010</b>
Shopping Centers	92.8%	92.6%
Industrial	87.9%	86.9%
Total	91.6%	91.1%

*Depreciation and Amortization*

Depreciation and amortization in the third quarter of 2011 was \$38.9 million versus \$35.9 million in the third quarter of 2010, an increase of \$3.0 million or 8.4%. This increase is primarily attributable to the acquisition of six properties in the latter half of 2010 and two properties in 2011, new development completions and other capital activities.

*Real Estate Taxes, net*

Net real estate taxes in the third quarter of 2011 were \$17.2 million versus \$14.8 million in the third quarter of 2010, an increase of \$2.4 million or 16.2%. The increase resulted primarily from rate and assessed valuation changes from the prior year.

*Impairment Loss*

The impairment loss in 2011 of \$35.3 million is primarily attributable to land held for development, properties marketed for sale and our equity interest in certain unconsolidated joint ventures. The 2010 impairment loss of \$4.9 million was associated with two land held for development properties.

*Interest and Other (Expense) Income, net*

Net interest and other (expense) income in the third quarter of 2011 was \$(.5) million versus \$3.1 million in the third quarter of 2010, a decrease of \$3.6 million or 116.1%. The decrease is primarily attributable to the fair value decrease of \$2.6 million in the assets held in a grantor trust related to our deferred compensation plan and from a decline in interest associated with our subordinated tax increment revenue bonds.

*Equity in (Loss) Earnings of Real Estate Joint Ventures and Partnerships, net*

Net equity in earnings of real estate joint ventures and partnerships in the third quarter of 2011 was \$(3.0) million versus \$3.5 million in the third quarter of 2010, a decrease of \$6.5 million or 185.7%. The decrease is primarily attributable to an increase in impairment losses in 2011 with finite life joint ventures where the joint ventures' ability to recover the carrying cost of the property may be limited by the term of the venture life.

***Comparison of the Nine Months Ended September 30, 2011 to the Nine Months Ended September 30, 2010****Revenues*

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Total revenues were \$405.6 million in the first nine months of 2011 versus \$400.3 million in the first nine months of 2010, an increase of \$5.3 million or 1.3%. This increase is attributable to an increase in net rental revenues and other revenue of \$4.4 million and \$.9 million, respectively. The increase in net rental revenues is associated primarily with the acquisition of six properties in the latter half of 2010 and two properties in 2011 and new development completions. The increase in other revenue is primarily attributable to a litigation settlement.

**Table of Contents***Depreciation and Amortization*

Depreciation and amortization in the first nine months of 2011 was \$114.5 million versus \$107.5 million in the first nine months of 2010, an increase of \$7.0 million or 6.5%. This increase is primarily attributable to the acquisition of six properties in the latter half of 2010 and two properties in 2011, new development completions and other capital activities.

*Real Estate Taxes, net*

Net real estate taxes in the first nine months of 2011 were \$48.9 million versus \$46.4 million in the first nine months of 2010, an increase of \$2.5 million or 5.4%. The increase resulted primarily from rate and assessed valuation changes from the prior year.

*Impairment Loss*

The impairment loss in 2011 of \$55.0 million is primarily attributable to land held for development, properties marketed for sale, our equity interest in certain unconsolidated joint ventures, the net credit loss on the exchange of tax increment revenue bonds and dispositions in 2011. The 2010 impairment loss of \$21.0 million was attributable to the loss associated with the revaluation of two unconsolidated real estate joint ventures to fair value, two land held for development properties and the disposition of a retail building and an undeveloped land tract.

*Interest Expense, net*

Net interest expense totaled \$110.0 million in the first nine months of 2011, down \$1.1 million or 1.0% from the first nine months of 2010. The components of net interest expense were as follows (in thousands):

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Gross interest expense	\$ 111,951	\$ 114,435
Amortization of convertible bond discount	1,334	1,655
Over-market mortgage adjustment	(1,795)	(2,237)
Capitalized interest	(1,485)	(2,729)
<b>Total</b>	<b>\$ 110,005</b>	<b>\$ 111,124</b>

Gross interest expense totaled \$112.0 million in the first nine months of 2011, down \$2.5 million or 2.2% from the first nine months of 2010. The decrease in gross interest expense was due primarily to the reduction in interest rates as a result of refinancing notes and mortgages through the revolving credit facility. For the first nine months of 2011, the weighted average debt outstanding was \$2.6 billion at a weighted average interest rate of 5.8% as compared to \$2.5 billion outstanding at a weighted average interest rate of 6.0% in 2010. Capitalized interest decreased \$1.2 million as a result of new development stabilizations and completions.

*Interest and Other Income, net*

Net interest and other income in the first nine months of 2011 was \$3.0 million versus \$6.9 million in the first nine months of 2010, a decrease of \$3.9 million or 56.5%. The decrease is primarily attributable to the fair value decrease of \$1.5 million in the assets held in a grantor trust related to our deferred compensation plan, a decline in interest earned on notes receivable from real estate joint ventures and partnerships associated primarily with the consolidation of an unconsolidated real estate joint venture effective April 1, 2010 and a reduction in interest associated with our investment in subordinated tax increment revenue bonds.

*Equity in Earnings of Real Estate Joint Ventures and Partnerships, net*

Net equity in earnings of real estate joint ventures and partnerships in the first nine months of 2011 was \$3.9 million versus \$9.3 million in the first nine months of 2010, a decrease of \$5.4 million or 58.1%. The decrease is primarily attributable to an increase in impairment losses in 2011 with finite life joint ventures, which is offset by our 57.75% investment in a shopping center acquired in the fourth quarter of 2010.

*Gain on Land and Merchant Development Sales*

The gain on land and merchant development sales of \$1.3 million in 2011 is primarily attributable to the gain on the sale from eight undeveloped land tracts at seven properties with four located in Texas and two each in Nevada and North Carolina.

## **Table of Contents**

### **Effects of Inflation**

We have structured our leases in such a way as to remain largely unaffected should significant inflation occur. Most of the leases contain percentage rent provisions whereby we receive increased rentals based on the tenants' gross sales. Many leases provide for increasing minimum rentals during the terms of the leases through escalation provisions. In addition, many of our leases are for terms of less than 10 years, which allow us to adjust rental rates to changing market conditions when the leases expire. Most of our leases also require the tenants to pay their proportionate share of operating expenses and real estate taxes. As a result of these lease provisions, increases due to inflation, as well as real estate tax rate increases, generally do not have a significant adverse effect upon our operating results as they are absorbed by our tenants. Under the current economic climate, little to no inflation is occurring.

### **Capital Resources and Liquidity**

Our primary liquidity needs are paying our common and preferred dividends, maintaining and operating our existing properties, paying our debt service costs, excluding debt maturities, and funding capital expenditures. Under our 2011 business plan, cash flows from operating activities are expected to meet our planned capital needs.

The primary sources of capital for funding any debt maturities and acquisitions are our revolving credit facility; proceeds from both secured and unsecured debt issuances; proceeds from common and preferred equity issuances; cash generated from the sale of property and the formation of joint ventures; and cash flow generated by our operating properties. Amounts outstanding under the revolving credit facility are retired as needed with proceeds from the issuance of long-term debt, common and preferred equity, cash generated from the disposition of properties and cash flow generated by our operating properties.

During the third quarter of 2011, we paid off our fixed rate 7% unsecured notes of \$117.7 million and redeemed \$77.2 million of our 3.95% convertible senior unsecured notes using our revolving credit facility. In addition, we entered into a one year term loan in the amount of \$200 million at a borrowing rate that floats at a margin over LIBOR. Loan proceeds were used to pay down amounts outstanding under our revolving credit facility.

We entered into an amended and restated \$500 million unsecured revolving credit facility during the third quarter of 2011. The facility expires in September 2015, provides for a one-year extension upon request and provides borrowing rates that float at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee are priced off a grid that is tied to our senior unsecured credit ratings, which are currently 125 and 25 basis points, respectively. This results in a decrease of 150 basis points in the borrowing margin from the previous margin of 275 basis points and a decrease of 25 basis points in the facility fee, substantially reducing our cost of borrowing.

As of September 30, 2011, we had \$185.0 million outstanding under our \$500 million revolving credit facility and \$10.3 million was outstanding under our \$99 million credit facility, which we use for cash management purposes. Our remaining 2011 and 2012 debt maturities total \$515.3 million, including the \$200 million term loan. We believe proceeds from our disposition program for the remainder of 2011 and 2012, combined with our available capacity under the revolving credit facilities, will provide adequate liquidity to meet these capital needs. In the event our disposition program does not progress as expected, we believe other debt and equity alternatives are available to us. Although external market conditions are not within our control, we do not currently foresee any reasons that would prevent us from entering the capital markets.

Our most restrictive debt covenants, including debt to assets, secured debt to assets, fixed charge and unencumbered interest coverage and debt yield ratios, limit the amount of additional leverage we can add; however, we believe the sources of capital described above are adequate to execute our business strategy and remain in compliance with our debt covenants.

**Table of Contents**

We have non-recourse debt secured by acquired or developed properties held in several of our real estate joint ventures and partnerships. Off balance sheet mortgage debt for our unconsolidated real estate joint ventures and partnerships totaled \$559.8 million, of which our ownership percentage is \$199.1 million at September 30, 2011. Scheduled principal mortgage payments on this debt, excluding non-cash related items totaling \$1.9 million, at 100% are as follows (in millions):

2011 remaining	\$	3.1
2012		48.8
2013		54.8
2014		115.8
2015		40.9
Thereafter		294.5
<b>Total</b>	<b>\$</b>	<b>557.9</b>

We hedge the future cash flows of certain debt transactions, as well as changes in the fair value of our debt instruments, principally through interest rate contracts with major financial institutions. We generally have the right to sell or otherwise dispose of our assets except in certain cases where we are required to obtain our joint venture partners' consent or a third party consent for assets held in special purpose entities, which are 100% owned by us.

**Investing Activities:****Acquisitions and Joint Ventures**

During 2011, we acquired two shopping centers for approximately \$42.9 million.

In April 2011, we acquired a 50%-owned unconsolidated real estate joint venture interest in three retail properties for approximately \$11.6 million and purchased our partner's 50% unconsolidated interest in a property for \$11.5 million, which included their share of a construction note obligation.

**Dispositions**

Through September 30, 2011, we sold three retail properties, two industrial properties, a retail and an industrial building and eight undeveloped land parcels with aggregate gross sales proceeds of \$55.0 million, which generated a gain of \$1.9 million. Also, an unconsolidated real estate joint venture sold two industrial buildings with gross sales proceeds aggregating \$7.6 million.

Subsequent to September 30, 2011, we sold an industrial property for approximately \$10.0 million.

**New Development and Capital Expenditures**

At September 30, 2011, we had 10 projects under various stages of construction and development with a total square footage of approximately 1.9 million, including two newly acquired projects located in Florida and Georgia. Overall, we expect our investment in these properties upon completion to be \$132.0 million, net of future proceeds from land sales and tax incentive financing of \$24.6 million.

Our new development projects are financed initially under our revolving credit facility, as it is our practice not to use third party construction financing. Management monitors amounts outstanding under our revolving credit facility and periodically pays down such balances using cash generated from operations, from both secured and unsecured debt issuances, from common and preferred share issuances and from dispositions of properties.

Capital expenditures for additions to the existing portfolio, acquisitions, new development and our share of investments in unconsolidated real estate joint ventures and partnerships totaled \$136.0 million and \$94.2 million for the nine months ended September 30, 2011 and 2010, respectively. We have entered into commitments aggregating \$48.3 million comprised principally of construction contracts which are generally due in 12 to 36 months.



**Financing Activities:**

**Debt**

Total debt outstanding was \$2.6 billion at both September 30, 2011 and December 31, 2010. Total debt at September 30, 2011, included \$2.1 billion on which interest rates are fixed and \$546.7 million, including the effect of \$119.6 million of interest rate contracts, which bears interest at variable rates. Additionally, of our total debt, \$1.1 billion was secured by operating properties while the remaining \$1.5 billion was unsecured.

**Table of Contents**

We have a \$500 million unsecured revolving credit facility, which expires in February 2015 and provides borrowing rates that float at a margin over LIBOR plus a facility fee. The borrowing margin and facility fee are priced off a grid that is tied to our senior unsecured credit ratings, which are currently 125.0 and 25.0 basis points, respectively. The facility also contains a competitive bid feature that will allow us to request bids for up to \$250 million. Additionally, an accordion feature allows us to increase the facility amount up to \$700 million. As of October 31, 2011, we had \$165.0 million outstanding, and the available balance was \$332.7 million, net of \$2.3 million in outstanding letters of credit.

We also have an agreement with a bank for an unsecured and uncommitted overnight facility totaling \$99 million that we intend to maintain for cash management purposes. The facility provides for fixed interest rate loans at a 30 day LIBOR rate plus a borrowing margin based on market liquidity. As of October 31, 2011, \$5.2 million was outstanding under this facility, and the available balance was \$93.8 million.

During the first nine months of September 30, 2011, the maximum balance and weighted average balance outstanding under both facilities combined were \$330.7 million and \$144.5 million, respectively, at a weighted average interest rate of 1.6%.

Our five most restrictive covenants include debt to assets, secured debt to assets, fixed charge and unencumbered interest coverage and debt yield ratios. We believe we were in full compliance with all of our covenants as of September 30, 2011.

Our public debt covenant ratios as defined in our indenture agreement were as follows at September 30, 2011:

<b>Covenant</b>	<b>Restriction</b>	<b>Actual</b>
Debt to Asset Ratio	Less than 60.0%	45.6%
Secured Debt to Asset Ratio	Less than 40.0%	18.6%
Fixed Charge Ratio	Greater than 1.5	2.1
Unencumbered Asset Test	Greater than 100%	251.1%

At September 30, 2011, we had four interest rate contracts with an aggregate notional amount of \$119.6 million that were designated as fair value hedges and convert fixed interest payments at rates ranging from 4.2% to 7.5% to variable interest payments ranging from .3% to 4.3%.

We also have three interest rate contracts with an aggregate notional amount of \$27.3 million that were designated as cash flow hedges. These contracts have maturities through September 2017 and either fix or cap interest rates ranging from 2.3% to 5.0%. We have determined that these contracts are highly effective in offsetting future variable interest cash flows.

We could be exposed to losses in the event of nonperformance by the counter-parties; however, management believes such nonperformance is unlikely.

**Equity**

In February 2011, our Board of Trust Managers approved an increase to our quarterly dividend rate for our common shares of beneficial interest ( common shares ) from \$.260 to \$.275 per share commencing with the first quarter 2011 distribution. Common and preferred dividends paid totaled \$124.3 million during the first nine months of 2011. Our dividend payout ratio (as calculated as dividends paid on common shares divided by FFO - basic) for the three and nine months ended September 30, 2011 approximated 2,256.0% and 113.4%, respectively, which is inclusive of non-cash transactions including impairment charges and other non-cash items.

In September 2011, we filed a universal shelf registration statement which is effective for the next three years. We will continue to closely monitor both the debt and equity markets and carefully consider our available financing alternatives, including both public and private placements.

**Table of Contents****Contractual Obligations**

We have debt obligations related to our mortgage loans and unsecured debt, including any draws on our revolving credit facilities. We have shopping centers that are subject to non-cancelable long-term ground leases where a third party owns and has leased the underlying land to us to construct and/or operate a shopping center. In addition, we have non-cancelable operating leases pertaining to office space from which we conduct our business. The table below excludes obligations related to our new development projects because such amounts are not fixed or determinable. We have entered into commitments aggregating \$48.3 million comprised principally of construction contracts which are generally due in 12 to 36 months. The following table summarizes our primary contractual obligations as of September 30, 2011 (in thousands):

	Remaining 2011	2012	2013	2014	2015	Thereafter	Total
Mortgages and Notes Payable: (1)							
Unsecured Debt	\$ 18,335	\$ 440,439	\$ 218,355	\$ 339,571	\$ 304,742	\$ 379,087	\$ 1,700,529
Secured Debt	22,294	183,165	191,845	198,693	188,034	533,607	1,317,638
Lease Payments	903	3,569	3,519	3,183	2,956	123,919	138,049
Other Obligations (2)	18,041	42,562					60,603
Total Contractual Obligations	\$ 59,573	\$ 669,735	\$ 413,719	\$ 541,447	\$ 495,732	\$ 1,036,613	\$ 3,216,819

- (1) Includes principal and interest with interest on variable-rate debt calculated using rates at September 30, 2011, excluding the effect of interest rate swaps. Also, excludes a \$74.1 million debt service guaranty liability.
- (2) Other obligations include income and real estate tax payments, commitments associated with our secured debt, contributions to our retirement plan and other employee payments. Severance and change in control agreements have not been included as the amounts and payouts are not anticipated.

Related to our investment in a development project in Sheridan, Colorado, we, our joint venture partner and the joint venture have each provided a guaranty for the payment of any debt service shortfalls on tax increment revenue bonds issued in connection with the project. In 2007 the Sheridan Redevelopment Agency ( Agency ) issued \$97 million of Series A bonds used for an urban renewal project. The bonds are to be repaid with incremental sales and property taxes and a public improvement fee ( PIF ) to be assessed on current and future retail sales and, to the extent necessary, any amounts we may have to provide under a guaranty. The incremental taxes and PIF are to remain intact until the earlier of the bond liability has been paid in full or 2030 (unless such date is otherwise extended by the Agency).

In connection with the above project and a lawsuit settlement in 2009, the joint venture purchased a portion of the bonds in the amount of \$51.3 million at par, and we established a \$46.3 million letter of credit.

On April 28, 2011, the Agency remarketed the bonds, which included an extension of the incremental taxes and PIF for an additional 10 years. All of the outstanding bonds were recalled by the Agency and replaced with \$74.1 million in senior bonds and \$57.7 million in subordinate bonds. This transaction resulted in us receiving approximately \$16.5 million in cash proceeds and \$57.7 million in new subordinated bonds replacing the face value of our \$51.3 million of senior bonds and \$22.4 million of subordinate bonds. The subordinate bonds had been previously written down to a fair value of \$10.7 million. Upon the completion of this transaction, we recorded a net credit loss on the exchange of bonds of approximately \$18.7 million, and our \$46.3 million letter of credit was terminated.

**Off Balance Sheet Arrangements**

As of September 30, 2011, none of our off balance sheet arrangements had a material effect on our liquidity or availability of, or requirement for, our capital resources. Letters of credit totaling \$2.3 million and \$52.4 million were outstanding under the revolving credit facility at September 30, 2011 and December 31, 2010, respectively.

We have entered into several unconsolidated real estate joint ventures and partnerships. Under many of these agreements, we and our joint venture partners are required to fund operating capital upon shortfalls in working capital. We have also committed to fund the capital requirements of several new development joint ventures. As operating manager of most of these entities, we have considered these funding

requirements in our business plan.

## **Table of Contents**

Reconsideration events, including changes in variable interests, could cause us to consolidate these joint ventures and partnerships. We continuously evaluate these events as we become aware of them. Some triggers to be considered are additional contributions required by each partner and each partner's ability to make those contributions. Under certain of these circumstances, we may purchase our partner's interest. Our material unconsolidated real estate joint ventures are with entities which appear sufficiently stable; however, if market conditions were to continue to deteriorate and our partners are unable to meet their commitments, there is a possibility we may have to consolidate these entities. If we were to consolidate all of our unconsolidated real estate joint ventures, we would still be in compliance with our debt covenants.

As of September 30, 2011, two unconsolidated real estate joint ventures were determined to be variable interest entities ( VIEs ) through the issuance of secured loans, since the lenders have the ability to make decisions that could have a significant impact on the success of the entities. In addition, we have another unconsolidated real estate joint venture with an interest in an entity which is deemed to be a variable interest entity, since the unconsolidated joint venture provided a guaranty on debt obtained from its investment in a joint venture. Our maximum risk of loss associated with these VIEs was limited to \$75.7 million at September 30, 2011.

We have a real estate limited partnership agreement with a foreign institutional investor to purchase up to \$280 million of retail properties in various states. Our ownership in this unconsolidated real estate limited partnership is 51%. To date, no properties had been purchased.

## **Funds from Operations**

The National Association of Real Estate Investment Trusts ( NAREIT ) defines FFO as net income (loss) attributable to common shareholders computed in accordance with GAAP, excluding gains or losses from sales of operating real estate assets and extraordinary items, plus depreciation and amortization of operating properties, including our share of unconsolidated real estate joint ventures and partnerships. We calculate FFO in a manner consistent with the NAREIT definition.

Management uses FFO as a supplemental measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income by itself as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, management believes that the presentation of operating results for real estate companies that uses historical cost accounting is insufficient by itself. There can be no assurance that FFO presented by us is comparable to similarly titled measures of other REITs.

FFO should not be considered as an alternative to net income or other measurements under GAAP as an indicator of our operating performance or to cash flows from operating, investing or financing activities as a measure of liquidity. FFO does not reflect working capital changes, cash expenditures for capital improvements or principal payments on indebtedness.

**Table of Contents**

FFO is calculated as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Net (loss) income attributable to common shareholders	\$ (42,089)	\$ 8,660	\$ (42,028)	\$ 13,333
Depreciation and amortization	38,470	35,261	113,397	105,449
Depreciation and amortization of unconsolidated real estate joint ventures and partnerships	5,689	4,850	17,282	14,795
Gain on sale of property	(597)	(114)	(784)	(1,575)
Loss on sale of property of unconsolidated real estate joint ventures and partnerships	-	-	10	1
Funds from operations basic and diluted	\$ 1,473	\$ 48,657	\$ 87,877	\$ 132,003
Weighted average shares outstanding basic	120,413	119,978	120,301	119,899
Effect of dilutive securities:				
Share options and awards	-	839	-	811
Weighted average shares outstanding diluted	120,413	120,817	120,301	120,710

**Newly Issued Accounting Pronouncements**

In May 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update No. 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs, which amends previous guidance resulting in common fair value measurement and disclosure requirements between GAAP and International Financial Reporting Standards. The amendments both clarify the application of existing fair value measurement requirements and changes certain principles or requirements for measuring fair value or for disclosing information about fair value measurements. The provisions of this update are effective for us at January 1, 2012. We do not anticipate the adoption of this update to materially impact our consolidated financial statements.

In June 2011, the FASB issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income, which amends previous guidance by requiring all nonowner changes in shareholders' equity to be presented in either a single continuous statement of comprehensive income or in two separate but consecutive statements. In addition, an entity will be required to present on the face of the financial statements reclassification adjustments for items reclassified from other comprehensive income to net income. The provisions of this update are effective for us at January 1, 2012. We do not anticipate the adoption of this update to materially impact our consolidated financial statements.

**ITEM 3. Quantitative and Qualitative Disclosures about Market Risk**

We use fixed and floating-rate debt to finance our capital requirements. These transactions expose us to market risk related to changes in interest rates. Derivative financial instruments are used to manage a portion of this risk, primarily interest rate contracts with major financial institutions. These agreements expose us to credit risk in the event of non-performance by the counter-parties. We do not engage in the trading of derivative financial instruments in the normal course of business. At September 30, 2011, we had fixed-rate debt of \$2.1 billion and variable-rate debt of \$546.7 million, after adjusting for the net effect of \$119.6 million notional amount of interest rate contracts. In the event interest rates were to increase 100 basis points and holding all other variables constant, annual net income and cash flows for the following year would decrease by approximately \$5.5 million associated with our variable-rate debt, including the effect of the interest rate contracts. The effect of the 100 basis points increase would decrease the fair value of our variable-rate and fixed-rate debt by approximately \$16.5 million and \$72.1 million, respectively.

**ITEM 4. Controls and Procedures**

## Edgar Filing: WEINGARTEN REALTY INVESTORS /TX/ - Form 10-Q

Under the supervision and with the participation of our principal executive officer and principal financial officer, management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934) as of September 30, 2011. Based on that evaluation, our principal executive officer and our principal financial officer have concluded that our disclosure controls and procedures were effective as of September 30, 2011.

**Table of Contents**

There has been no change to our internal control over financial reporting during the quarter ended September 30, 2011 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II-OTHER INFORMATION****ITEM 1. Legal Proceedings**

We are involved in various matters of litigation arising in the normal course of business. While we are unable to predict with certainty the amounts involved, our management and counsel believe that when such litigation is resolved, our resulting liability, if any, will not have a material adverse effect on our consolidated financial statements.

**ITEM 1A. Risk Factors**

We have no material changes to the risk factors discussed in our Annual Report on Form 10-K for the year ended December 31, 2010.

**ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Repurchases of our common shares of beneficial interest for the quarter ended September 30, 2011 are as follows:

Period	(a) Total Number of Shares Purchased (1)	(b) Average Price Paid Per Share	(c) Total Number of Shares Purchased as Part of Publicly Announced Program	(d) Maximum Number of Shares that May Yet be Purchased Under the Program
July 1, 2011 to July 31, 2011	24,780	\$ 26.52		

(1) Shares repurchased are associated with employee share options exercised during the period.

**ITEM 3. Defaults Upon Senior Securities**

None.

**ITEM 4. Removed and Reserved****ITEM 5. Other Information**

Not applicable.



**ITEM 6. Exhibits**

The exhibits required by this item are set forth on the Exhibit Index attached hereto.

**Table of Contents**

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WEINGARTEN REALTY INVESTORS  
(Registrant)

By: /s/ Andrew M. Alexander  
Andrew M. Alexander

Chief Executive Officer

By: /s/ Joe D. Shafer  
Joe D. Shafer

Senior Vice President/Chief Accounting Officer

(Principal Accounting Officer)

DATE: November 9, 2011

**Table of Contents**

**EXHIBIT INDEX**

(a)	Exhibits:
10.1	Amended and Restated Credit Agreement dated September 30, 2011 (filed as Exhibit 10.1 on WRI s Form 8-K on October 4, 2011 and incorporated herein by reference).
10.2	Credit Agreement dated August 29, 2011 among Weingarten Realty Investors, the Lenders Party Hereto and The Bank of Nova Scotia, as Administrative Agent (filed as Exhibit 10.1 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.3	Credit Agreement Note dated August 29, 2011 with The Bank of Nova Scotia (filed as Exhibit 10.2 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.4	Credit Agreement Note dated August 29, 2011 with Compass Bank (filed as Exhibit 10.3 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.5	Credit Agreement Note dated August 29, 2011 with PNC Bank, National Association (filed as Exhibit 10.4 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.6	Credit Agreement Note dated August 29, 2011 with Sumitomo Mitsui Banking Corporation (filed as Exhibit 10.5 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.7	Credit Agreement Note dated August 29, 2011 U.S. Bank National Association (filed as Exhibit 10.6 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
10.8	Guaranty associated with Credit Agreement among Weingarten Realty Investors, the Lenders Party Hereto and The Bank of Nova Scotia, as Administrative Agent, dated August 29, 2011 (filed as Exhibit 10.7 on WRI s Form 8-K on August 31, 2011 and incorporated herein by reference).
31.1*	Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer).
31.2*	Certification pursuant to Section 302(a) of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer).
32.1*	Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906 of the Sarbanes-Oxley Act of 2002 (Chief Executive Officer).
32.2*	Certification pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Sec. 906 of the Sarbanes-Oxley Act of 2002 (Chief Financial Officer).
101.INS**	XBRL Instance Document
101.SCH**	XBRL Taxonomy Extension Schema Document
101.CAL**	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF**	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB**	XBRL Taxonomy Extension Label Linkbase Document
101.PRE**	XBRL Taxonomy Extension Presentation Linkbase Document

\* Filed with this report.

\*\* Furnished with this report.