

LANSING WILLIAM J  
Form 4  
December 10, 2018

**FORM 4** UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

OMB APPROVAL

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**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
LANSING WILLIAM J

2. Issuer Name and Ticker or Trading Symbol  
FAIR ISAAC CORP [FICO]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
181 METRO DRIVE  
  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
12/07/2018

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
\_\_\_\_ Officer (give title below) \_\_\_\_\_ Other (specify below)  
President and CEO

SAN JOSE, CA 95110  
  
(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
\_X\_ Form filed by One Reporting Person  
\_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Ownership (Instr. 4)
				(A) or (D)	Price		
Common Stock	12/08/2018		M	95,974 A	\$ 0	314,145	D
Common Stock	12/08/2018		F	47,588 (1) D	\$ 182.41	266,557	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474 (9-02)

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**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title Underlying (Instr. 3)
				Code V	(A) (D)	Date Exercisable Expiration Date	Title
Market Share Units	(2)	12/07/2018		A	14,954 (3)	12/08/2018 (4)	Common Stock
Market Share Units	(2)	12/08/2018		M	14,954	12/08/2018 (4)	Common Stock
Market Share Units	(2)	12/07/2018		A	15,040 (5)	12/08/2018 (4)	Common Stock
Market Share Units	(2)	12/08/2018		M	15,040	12/08/2018 (4)	Common Stock
Market Share Units	(2)	12/07/2018		A	12,155 (6)	12/08/2018 (4)	Common Stock
Market Share Units	(2)	12/08/2018		M	12,155	12/08/2018 (4)	Common Stock
Performance Share Units	(7)	12/08/2018		M	11,387	12/08/2016(8) (4)	Common Stock
Performance Share Units	(7)	12/08/2018		M	13,208	12/08/2017(8) (4)	Common Stock
Performance Share Units	(7)	12/08/2018		M	13,432	12/08/2018(8) (4)	Common Stock
Restricted Stock Units	(9)	12/08/2018		M	5,121	12/08/2016(10) (4)	Common Stock
Restricted Stock Units	(9)	12/08/2018		M	5,640	12/08/2017(10) (4)	Common Stock
Restricted Stock Units	(9)	12/08/2018		M	5,037	12/08/2018(10) (4)	Common Stock
Non-Qualified Option (right-to-buy)	\$ 185.05	12/10/2018		A	54,095	12/10/2019(11) 12/09/2025	Common Stock

## Reporting Owners

Reporting Owner Name / Address

Relationships

Director 10% Owner Officer Other

Reporting Owners

LANSING WILLIAM J  
181 METRO DRIVE  
SAN JOSE, CA 95110

President and CEO

## Signatures

/s/Carrie H. Darling,  
Attorney-in-fact

12/10/2018

\_\_Signature of Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Shares withheld by Company for payment of taxes due at vesting from earned performance share units, earned market share units, and restricted stock units.
- (2) Each earned market share unit represents a right to receive one share of Fair Isaac common stock contingent upon continued employment.  
On December 8, 2015, the reporting person was granted a target award of 20,485 market share units. The award vests in three equal annual installments from the grant date based on the Company's satisfaction of certain performance criteria for each of the performance periods ending November 30, 2016, 2017, 2018. The performance criteria for 2018 were met, resulting in the award of market share units being reported herein.
- (3) No expiration date.  
On December 8, 2016, the reporting person was granted a target award of 22,561 market share units. The award vests in three equal annual installments from the grant date based on the Company's satisfaction of certain performance criteria for each of the performance periods ending November 30, 2017, 2018, 2019. The performance criteria for 2018 were met, resulting in the award of market share units being reported herein.
- (4) On December 8, 2017, the reporting person was granted a target award of 20,147 market share units. The award vests in three equal annual installments from the grant date based on the Company's satisfaction of certain performance criteria for each of the performance periods ending November 30, 2018, 2019, 2020. The performance criteria for 2018 were met, resulting in the award of market share units being reported herein.
- (5) Each earned performance share unit represents a right to receive one share of Fair Isaac common stock contingent upon continued employment.
- (6) The performance share units vest in three equal annual installments commencing on this date and one share will be delivered to the reporting person for each vested unit as soon as practicable thereafter.
- (7) Each restricted stock unit represents a right to receive one share of Fair Isaac common stock contingent upon continued employment.
- (8) The restricted stock units vest in four equal annual installments commencing on this date and vested shares will be delivered to the reporting person as soon as practicable thereafter.
- (9) This option vests in four equal annual installments commencing on this date.
- (10) This option vests in four equal annual installments commencing on this date.
- (11) This option vests in four equal annual installments commencing on this date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.