

PETROBRAS - PETROLEO BRASILEIRO SA  
Form 6-K  
October 30, 2012

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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

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**FORM 6-K**

Report of Foreign Private Issuer  
Pursuant to Rule 13a-16 or 15d-16 of the  
Securities Exchange Act of 1934

**For the month of October, 2012**

**Commission File Number 1-15106**

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**PETRÓLEO BRASILEIRO S.A. - PETROBRAS**  
(Exact name of registrant as specified in its charter)

**Brazilian Petroleum Corporation - PETROBRAS**  
(Translation of Registrant's name into English)

**Avenida República do Chile, 65**  
**20031-912 - Rio de Janeiro, RJ**  
**Federative Republic of Brazil**  
(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

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This report on Form 6-K is incorporated by reference in the Registration Statement on Form F-3 of Petróleo Brasileiro -- Petrobras (No. 333-163665).

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**THIRD QUARTER OF 2012****RESULTS****(A free translation from the original in Portuguese)**

**Rio de Janeiro – October 26, 2012** Petrobras today announces its consolidated results stated in millions of Reais, prepared in accordance with International Financial Reporting Standards – IFRS issued by the International Accounting Standards Board – IASB.

**Consolidated net income attributable to the shareholders of Petrobras reached R\$5,567 million in the 3Q-2012 and R\$13,435 million in Jan-Sep/2012. The EBITDA reached R\$14,375 million in the 3Q-2012, a 36 % increase compared to the previous quarter, and reached R\$41,495 million in Jan-Sep/2012.**

**Highlights**

| <b>3Q-2012</b> | <b>2Q-2012</b> | <b>3Q12<br/>X<br/>2Q12<br/><br/>(%)</b> | <b>3Q-2011</b> |   | <b>Jan-Sep<br/>2012</b> | <b>2011</b> | <b>2012<br/>X<br/>2011<br/><br/>(%)</b> |
|----------------|----------------|---|----------------|---|-------------------------|-------------|---|
| 5,567          | (1,346)        | 514                                     | 6,336          | <b>Consolidated net<br/>income/(loss)<br/>attributable to the<br/>shareholders of<br/>Petrobras</b> | 13,435                  | 28,264      | (52)                                    |
| 2,523          | 2,579          | (2)                                     | 2,581          | <b>Total domestic and<br/>international oil<br/>and natural gas<br/>production<br/>(mmbbl/d)</b>    | 2,592                   | 2,605       | -                                       |
| 14,375         | 10,599         | 36                                      | 16,429         | <b>EBITDA</b>   | 41,495                  | 48,194      | (14)                                    |
| 273,754        | 242,900        | 13                                      | 262,546        | <b>Market<br/>capitalization<br/>(Parent<br/>Company)</b>   | 273,754                 | 262,546     | 4                                       |

The Company's 3Q-2012 net income was R\$5,567 million, mainly as a result of:

- Upward adjustment in the domestic prices of gasoline and diesel in June and July 2012.
  - Improvement of refining performance indicators, reaching 98% of utilization of nominal capacity and 2% increase of feedstock processed, maximizing diesel production, with a view to decrease the need for imports.
  - The exchange variation did not impact our financial expenses significantly as in the previous quarter, since the exchange rate remained flat.
  - Lower expenses related to write-offs of dry or sub-commercial wells.
  - Crude oil production decreased primarily due to maintenance stoppages. This effect was partially offset by lower operational losses and by the benefits generated by the Operational Efficiency Increase Program (*Programa de Aumento da Eficiência Operacional* – PROEF) in the Campos Basin operational unit.
  - Production start-up of the Chinook deep water field in the Gulf of Mexico in September 2012, and of the Baleia Azul field in the pre-salt layer of the Campos Basin.
  - Higher operational costs generated by personnel expenses arising from the 2012 Collective Bargaining Agreement as well as maintenance expenses.
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Comments from the CEO

Mrs. Maria das Graças Silva Foster

Dear Shareholders and Investors,

We recorded net income of R\$5,567 million in the 3Q-2012. The reversal over the previous quarter was due to the gasoline and diesel price increases in June and July, the upturn in diesel output in our refineries, reduced expenses from write-offs of dry or sub-commercial wells, and greater exchange rate stability. Although our results were, to a certain extent, an improvement, we continue working with persistence and focus to recover profitability and improve our performance. In this context, we presented the status of the Operating Costs Optimization Program (Procop). We have mapped opportunities in various operational macro-processes, which are currently being quantified and will be disclosed next December.

We are directing our best efforts towards developing production. Nevertheless, oil output fell this quarter due to longer-than-planned operational stoppages, especially in September. These stoppages are absolutely necessary to ensure operational safety and the sustainable recovery in production. However, we are confident that the results of the Increasing Operational Efficiency Program (PROEF) and the ramp-up of new production systems will help keep output stable in 2012 (variation of +/- 2%). PROEF's first results in the Campos Basin Operating Unit (UO-BC) are highly encouraging – the program, launched in April this year, has already increased oil production by an average of 16,700 bpd in the year. In November, we will launch PROEF in the Rio Operating Unit and we are confident the results will be as positive as they were in the UO-BC.

We continued to record excellent levels of operational efficiency in the refining segment, where capacity utilization reached 98% and diesel output moved up. We also reached an important milestone in the modernization of our refinery installations with the operational start-up of Repair's coking unit and hydrotreater.

We also continued with our funding program for the Business and Management Plan (PNG). In an operation concluded at the beginning of October and characterized by strong demand, we tapped into the EUR and GBP markets for the second time, raising the equivalent of U.S.\$3.3 billion for up to 11 years, at extremely attractive rates. At this point, I would just like to reemphasize that I will be closely monitoring the liquidity and leverage limits established by our Board of Directors, which are essential vectors for ensuring the financeability of the PNG.

We are very proud to have been included in the world's most important sustainability index, the Dow Jones Sustainability Index (DJSI), for the seventh consecutive year, reaffirming our commitment to aligning integrated growth and sustainable development. Finally, I would like to reiterate that we are acting in a very determined, objective and pragmatic manner and I am absolutely certain that Petrobras will achieve the high level of competitiveness needed to ensure consistent returns for our shareholders in the coming years.

## FINANCIAL HIGHLIGHTS

## Main Items and Consolidated Economic Indicators

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br><br>(%) | 3Q-2011 |   | Jan-Sep<br>2012 | 2011    | 2012<br>X<br>2011<br><br>(%) |
|---------|---------|------------------------------|---------|---|-----------------|---------|------------------------------|
| 73,793  | 68,047  | 8                            | 63,554  | <b>Sales revenues</b>   | 207,974         | 178,919 | 16                           |
| 18,086  | 16,015  | 13                           | 20,068  | <b>Gross profit</b>   | 54,345          | 59,931  | (9)                          |
| 8,600   | 5,282   | 63                           | 12,153  | <b>Net income before<br/>financial results<br/>and income taxes</b>                                 | 25,653          | 36,353  | (29)                         |
| (569)   | (6,407) | 91                           | (5,227) | <b>Financial<br/>income<br/>(expenses), net</b>   | (6,511)         | (278)   |                              |
| 5,567   | (1,346) | 514                          | 6,336   | <b>Consolidated net<br/>income/(loss)<br/>attributable to the<br/>shareholders of<br/>Petrobras</b> | 13,435          | 28,264  | (52)                         |
| 0.43    | (0.11)  | 491                          | 0.49    | <b>Basic and<br/>diluted<br/>earnings per<br/>share <sup>1</sup></b>                                | 1.03            | 2.17    | (53)                         |
| 273,754 | 242,900 | 13                           | 262,546 | <b>Market<br/>capitalization<br/>(Parent<br/>Company)</b>   | 273,754         | 262,546 | 4                            |
| 25      | 24      | 1                            | 32      | <b>Gross margin<br/>(%)</b>   | 26              | 33      | (7)                          |
| 12      | 8       | 4                            | 19      | <b>Operating<br/>margin (%) <sup>2</sup></b>  | 12              | 20      | (8)                          |
| 8       | (2)     | 10                           | 10      | <b>Net margin (%)</b>   | 6               | 16      | (10)                         |
| 14,375  | 10,599  | 36                           | 16,429  | <b>EBITDA – R\$<br/>million <sup>3</sup></b>  | 41,495          | 48,194  | (14)                         |
|         |         |                              |         | <b>Net income by business segment (in<br/>millions of Reais)</b>                                    |                 |         |                              |
| 10,808  | 10,673  | 1                            | 10,346  | <b>. Exploration &amp;<br/>Production</b>   | 33,925          | 30,269  | 12                           |

|         |         |      |         |   |          |         |       |
|---------|---------|------|---------|---|----------|---------|-------|
| (5,652) | (7,030) | 20   | (3,168) | <b>. Refining,<br/>Transportation and<br/>Marketing</b>                             | (17,281) | (5,543) | (212) |
| 345     | 86      | 301  | 1,361   | <b>. Gas &amp; Power</b>  | 1,138    | 2,623   | (57)  |
| (44)    | (113)   | 61   | (68)    | <b>. Biofuel</b>  | (201)    | (117)   | (72)  |
| 413     | 472     | (13) | 299     | <b>. Distribution</b>   | 1,249    | 905     | 38    |
| 902     | 42      | -    | 217     | <b>. International</b>  | 1,934    | 1,658   | 17    |
| (1,801) | (5,329) | 66   | (2,571) | <b>. Corporate</b>  | (7,470)  | (443)   |       |
|         |         |      |         | <b>Capital<br/>expenditures and<br/>investments (in<br/>millions of Reais)</b>      |          |         |       |
| 21,135  | 20,653  | 2    | 18,827  | <b>Brent crude<br/>(US\$/bbl)</b>   | 59,808   | 50,831  | 18    |
| 109.61  | 108.19  | 1    | 113.46  | <b>Average<br/>commercial selling<br/>rate for U.S. dollar<br/>(R\$/U.S.\$)</b>     | 1.92     | 1.63    | 18    |
| 2.03    | 1.96    | 4    | 1.64    | <b>Period-end<br/>commercial selling<br/>rate for U.S. dollar<br/>(R\$/U.S.\$)</b>  | 2.03     | 1.85    | 10    |
| 2.03    | 2.02    | -    | 1.85    | <b>Selic interest<br/>rate - average<br/>(%)</b>                                    | 8.98     | 11.79   | (3)   |
| 7.79    | 8.87    | (1)  | 12.20   | <b>Average price<br/>indicators</b>   |          |         |       |
|         |         |      |         | <b>Domestic basic oil<br/>product prices<br/>(R\$/bbl)</b>                          |          |         |       |
| 190.96  | 180.83  | 6    | 166.78  | <b>Sales price -<br/>Brazil<br/>. Crude oil (U.S.<br/>dollars/bbl) <sup>4</sup></b> | 183.05   | 165.96  | 10    |
| 101.80  | 104.29  | (2)  | 102.86  | <b>. Natural gas<br/>(U.S.<br/>dollars/bbl) <sup>5</sup></b>                        | 106.00   | 101.95  | 4     |
| 47.73   | 47.77   |      | 54.62   | <b>Sales price -<br/>International<br/>. Crude oil (U.S.<br/>dollars/bbl)</b>       | 49.11    | 52.74   | (7)   |
| 90.42   | 93.48   | (3)  | 88.71   | <b>. Natural gas<br/>(U.S.<br/>dollars/bbl)</b>                                     | 94.71    | 88.96   | 6     |
| 17.45   | 20.34   | (14) | 15.92   |   | 19.33    | 15.87   | 22    |



The information of the period of Jan-Sep/2011 were adjusted by the adoption of the accounting practice under CPC 19 (R1), which allows the use of the equity method for evaluating and reporting investments in jointly controlled entities, from the fourth quarter of 2011 on. Despite the CPC 19 (R1) adoption has generated changes in assets, liabilities, revenues and expenses accounts and also in financial indicators, there was no effect on net income and on shareholders' equity attributable to the shareholders of Petrobras.

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<sup>1</sup> Basic and diluted earnings per share calculated based on the weighted average number of shares.

<sup>2</sup> Calculated based on net income before financial results and income taxes.

<sup>3</sup> Income before income taxes; financial income (expenses), net; equity in results of non-consolidated companies; and depreciation, depletion and amortization.

<sup>4</sup> Average between exports and the internal transfer prices from Exploration & Production to Refining, Transportation and Marketing.

<sup>5</sup> As of September 2011, we have reviewed natural gas realization prices previous values.

## **FINANCIAL HIGHLIGHTS**

### **RESULTS OF OPERATIONS**

#### **3Q-2012 x 2Q-2012 Results:**

##### **Gross Profit**

13% higher (R\$2,071 million) compared to the 2Q-2012, mainly due to:

Ø 8% increase in sales revenues (R\$5,746 million), reflecting the upward adjustments in the domestic prices of gasoline and diesel in June and July 2012 and the increase of domestic demand (4%).

Ø 7% increase in cost of sales (R\$3,675 million), due to the increase of the domestic sales volume, to higher import costs, primarily diesel and gasoline, as well as to higher operational costs with interventions and maintenances in crude oil wells.

##### **Net income before financial results and income taxes**

63% increase (R\$3,318 million) compared to the 2Q-2012, due to the higher gross profit and to lower write-offs of dry or sub-commercial wells (R\$1,893 million), partially offset by the recognition of personnel expenses arising from the 2012 Collective Bargaining Agreement (R\$875 million).

##### **Financial Income (Expenses), Net**

Net financial expense of R\$569 million, 91% lower compared to the 2Q-2012 (R\$6,407 million), due to the lower effect of the appreciation of the U.S. dollar (0.5%) on our debt in the 3Q-2012.

**Net income attributable to the shareholders of Petrobras**

Net income attributable to the shareholders of Petrobras reached R\$5,567 million reflecting the flat exchange rate that did not impact significantly our financial expenses, as well as the lower write-offs of dry or sub-commercial wells and the upward adjustment in the prices of gasoline and diesel.

## FINANCIAL HIGHLIGHTS

### RESULTS OF OPERATIONS

#### Jan-Sep/2012 x Jan-Sep/2011 Results:

##### Gross Profit

9% lower (R\$5,586 million) compared to Jan-Sep/2011, mainly due to:

Ø 16% increase in sales revenues (R\$29,055 million), reflecting:

- Higher export prices and domestic prices for oil products that were adjusted to reflect exchange variation effects (18%);
- Increase of domestic demand (7%), mainly gasoline (19% increase in sales volume), reflecting its higher competitive advantage relative to ethanol, diesel (6%) and jet fuel (6%), partially offset by lower export volumes due to the higher feedstock processed and to the decreased crude oil production;
- Upward adjustment in the prices of gasoline and diesel for the domestic market in November 2011, June 2012 and July 2012.

Ø 29% increase in the cost of sales (R\$34,641 million), due to:

- The 7% increase in the domestic oil products sales volume, the greater part of which was met by imports;
- The impact of exchange depreciation effects on imports of crude oil and oil products, as well as on production taxes;
- Higher depreciation, depletion and amortization costs due to the operational start-up of new plants.

## **Net income before financial results and income taxes**

Net income before financial results and income taxes reached R\$25,653 million, a 29% decrease compared to Jan-Sep/2011 (R\$36,353 million), due to the lower gross profit and to the 22% increase in operating expenses, mainly as a result of:

- An increase in selling expenses (R\$683 million), due to increased freight expenses as a result of higher sales volumes and also by higher personnel expenses arising from the 2011 and 2012 Collective Bargaining Agreements;
- An increase in administrative and general expenses (R\$997 million), reflecting higher personnel expenses arising from the 2011 and 2012 Collective Bargaining Agreements, larger workforce and increased third-party technical services;
- Higher exploration costs (R\$2,793 million), reflecting higher write-offs of dry or sub-commercial wells occurred in the 2Q- 2012;
- Higher other operating expenses (R\$825 million), due to losses from legal and administrative proceedings provided for as well as allowances for marking inventories to market value.

## **Financial Income (Expenses), Net**

Net financial expense of R\$6,511 million (R\$ 278 million in Jan-Sep/2011), reflecting exchange and monetary losses on higher net debt.

## **Consolidated net income/(loss) attributable to the shareholders of Petrobras**

Net income attributable to the shareholders of Petrobras reached R\$13,435 million, a 52% decrease compared to Jan-Sep/2011 (R\$28,264 million), reflecting higher financial expenses and lower net income before financial results and income taxes.



**FINANCIAL HIGHLIGHTS****NET INCOME BY BUSINESS SEGMENT**

Petrobras is an integrated energy company, with the greater part of its oil and gas production in the Exploration & Production segment being transferred to other business segments of the Company.

In the computation of the results by business segment, transactions carried out with third parties and the transfers between the business departments are considered and valued by internal transfer prices defined between the departments using calculation methodologies based on market parameters.

**EXPLORATION & PRODUCTION  
(R\$ million)**

|         |         |                   |         |            |        | Jan-Sep |                |  |
|---------|---------|-------------------|---------|------------|--------|---------|----------------|--|
| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12 | 3Q-2011 | Net Income | 2012   | 2011    | 2012 X<br>2011 |  |
|         |         | (%)               |         |            |        |         | (%)            |  |
| 10,808  | 10,673  | 1                 | 10,346  |            | 33,925 | 30,269  | 12             |  |

**(3Q-2012 x 2Q-2012):** Net income remained flat due to the lower write-offs of dry or sub-commercial wells, offset by lower crude oil and NGL production and by higher costs with well maintenance and interventions.

The spread between the average domestic oil sale/transfer price and the average Brent price increased from U.S.\$3.90/bbl in the 2Q-2012 to U.S.\$7.81/bbl in the 3Q-2012.

**(Jan-Sep/2012 X Jan-Sep/2011):** Increased net income primarily due to higher domestic oil sales/transfer prices, reflecting the exchange depreciation, partially offset by increased production taxes and higher write-offs of dry or sub-commercial wells, mainly drilled between 2009 and 2012 at higher costs, especially in areas of new exploratory frontiers.

The spread between the average domestic oil sale/transfer price and the average Brent price diminished from U.S.\$9.98/bbl in 2011 to U.S.\$6.09/bbl in 2012.

| 3Q-2012      | 2Q-2012      | 3Q12 X     |              | Exploration & Production - Brazil (m bbl/d) (*) | Jan-Sep      |              | 2012 X 2011 (%) |
|--------------|--------------|------------|--------------|---|--------------|--------------|-----------------|
|              |              | 2Q12       | 3Q-2011      |   | 2012         | 2011         |                 |
|              |              |            |              |   |              |              |                 |
| 1,904        | 1,970        | (3)        | 1,978        | Crude oil and NGLs                              | 1,980        | 2,013        | (2)             |
| 377          | 362          | 4          | 356          | Natural gas <sup>6</sup>                        | 367          | 350          | 5               |
| <b>2,281</b> | <b>2,332</b> | <b>(2)</b> | <b>2,334</b> | <b>Total</b>                                    | <b>2,347</b> | <b>2,363</b> | <b>(1)</b>      |

**(3Q-2012 x 2Q-2012):** Crude oil and NGL production decreased 3% (-66 m bbl/d) due to maintenance stoppages in platforms (-25 m bbl/d) and to the natural decline of production (-57 m bbl/d), offset mainly by increased production in the Lula field (+9 k bpd), by the production start-up of the Baleia Azul field (+6 k bpd) and by lower operational losses (+17 m bbl/d).

**(Jan-Sep/2012 X Jan-Sep/2011):** Total production decreased 1% in the period mainly due to operational stoppages, partially offset by higher production in the Uruguá and Lula fields and by the production start-up of the Tambaú and Baleia Azul field.

(\*) Not revised.

<sup>6</sup> Does not include LNG. Includes gas reinjection.



## FINANCIAL HIGHLIGHTS

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12 |       | Lifting Cost - Brazil<br>(*) | Jan-Sep |       | 2012 X<br>2011 |
|---------|---------|-------------------|-------|------------------------------|---------|-------|----------------|
|         |         | 3Q-2011           | (%)   |                              | 2012    | 2011  |                |
|         |         |                   |       | <b>U.S.\$/barrel:</b>        |         |       |                |
| 15.42   | 13.40   | 15                | 13.37 | Excluding production taxes   | 13.91   | 12.63 | 10             |
| 34.18   | 32.16   | 6                 | 31.25 | Including production taxes   | 34.03   | 32.25 | 6              |
|         |         |                   |       | <b>R\$/barrel:</b>           |         |       |                |
| 31.15   | 26.63   | 17                | 22.31 | Excluding production taxes   | 26.74   | 20.75 | 29             |
| 69.83   | 65.11   | 7                 | 54.11 | Including production taxes   | 65.47   | 53.31 | 23             |

**Lifting Cost - Excluding production taxes – U.S.\$/barrel**

**(3Q-2012 x 2Q-2012):** Our lifting cost in Brazil, excluding production taxes, in U.S.\$/barrel, increased by 15%. Excluding the impact of exchange variation it increased by 17% due to the higher number of well maintenances and interventions in the Marlim and Albacora fields and to the higher personnel expenses due to the salary increases arising from the 2012 Collective Bargaining Agreement. Excluding exchange variation, our lifting cost would have been 11% higher compared to the 2Q-2012, whether the non-recurring effect of the 2012 Collective Bargaining Agreement compensation was not considered.

**(Jan-Sep/2012 X Jan-Sep/2011):** Our lifting cost in Brazil, excluding production taxes, in U.S.\$/barrel, increased by 10%. Apart from the impact of exchange variation effects, our unit lifting cost in Brazil, excluding production taxes, increased by 22% due to operational costs generated by higher well maintenances and interventions in the Marlim, Albacora, Albacora Leste fields, partly related to the Operational Efficiency Increase Program (*Programa de Aumento da Eficiência Operacional – PROEF*), as well as the Marlim Leste, Marlim Sul and Roncador fields, besides the higher personnel expenses arising from the 2011 and 2012 Collective Bargaining Agreements.

**Lifting Cost - Including production taxes - U.S.\$/barrel**

**(3Q-2012 x 2Q-2012):** Our lifting cost in Brazil, including production taxes, in U.S.\$/barrel, increased by 6%. Excluding the impact of exchange variation effects, our lifting cost in Brazil including production taxes increased by 7% due to the changes at the lifting cost excluding production taxes mentioned above.

**(Jan-Sep/2012 X Jan-Sep/2011):** Our lifting cost in Brazil, in U.S.\$/barrel, including production taxes, increased by 6%. Excluding the impact of exchange variation effects, it increased by 11%, due to the changes at the lifting cost excluding production taxes mentioned above.

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(\*) Not revised.

## FINANCIAL HIGHLIGHTS

## REFINING, TRANSPORTATION AND MARKETING

|         |         |                   |         | (R\$ million) | Jan-Sep  |         |                |
|---------|---------|-------------------|---------|---------------|----------|---------|----------------|
| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12 | 3Q-2011 | Net Income    | 2012     | 2011    | 2012 X<br>2011 |
|         |         |                   |         |               |          |         | (%)            |
|         |         |                   |         |               |          |         | (%)            |
| (5,652) | (7,030) | 20                | (3,168) |               | (17,281) | (5,543) | (212)          |

**(3Q-2012 x 2Q-2012):** The decrease of net loss was due to the upward adjustment of diesel and gasoline prices in the domestic market.

**(Jan-Sep/2012 X Jan-Sep/2011):** The net loss was attributable to higher oil acquisition/transfer costs and increased costs with imports of oil products, reflecting the exchange depreciation and the greater share of imports of oil products in the sales mix. These effects were partially offset by higher oil products sales prices for the domestic market and for exports and by the 6% increase in oil products production.

| 3Q-2012      | 2Q-2012      | 3Q12<br>X<br>2Q12 | 3Q-2011      | Imports and Exports of Crude Oil and Oil Products<br>(mmbbl/d) <sup>(*)</sup> | Ja<br>201   |
|--------------|--------------|-------------------|--------------|---|-------------|
|              |              |                   |              |   |             |
|              |              |                   |              |   |             |
| 385          | 341          | 13                | 316          | Crude oil imports   | 3           |
| 437          | 383          | 14                | 499          | Oil product imports   | 4           |
| <b>822</b>   | <b>724</b>   | 14                | <b>815</b>   | <b>Imports of crude oil and oil products</b>                                  | <b>77</b>   |
| 375          | 351          | 7                 | 458          | Crude oil exports <sup>7</sup>  | 4           |
| 176          | 203          | (13)              | 184          | Oil product exports   | 1           |
| <b>551</b>   | <b>554</b>   | (1)               | <b>642</b>   | <b>Exports of crude oil and oil products<sup>8</sup></b>                      | <b>60</b>   |
| <b>(271)</b> | <b>(170)</b> | (59)              | <b>(173)</b> | <b>Exports (imports) net of crude oil and oil products</b>                    | <b>(16)</b> |
| 12           | 7            | 71                | 5            | Other exports   |             |

**(3Q-2012 x 2Q-2012):** Increased imports of oil products, mainly gasoline, aiming at meeting the market increase, with slight reduction of the diesel imports motivated by increased production.

Higher crude oil imports, in order to match our oil products production profile with the domestic market demand.

Decreased oil product exports due to shipments that will occur in the next quarter and to meet the domestic demand. Despite the lower E&P production and the higher feedstock processed, crude oil exports increased due to an inventory reduction.

**(Jan-Sep/2012 X Jan-Sep/2011):** Lower crude oil production along with increased feedstock processed, reduced the availability for exports.

Higher crude oil imports, in order to match our oil products production profile with the domestic market demand and reduce imports of oil products, that notwithstanding, were still higher in 2012 compared to the same period of 2011, mainly gasoline and diesel due to the market increase.

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(\*) Not revised.

7 Include crude oil exports volumes of Refining, Transportation and Marketing and Exploration & Production segments.

8 Starting from the second quarter of 2012, this number only includes volumes delivered to third parties. We have adjusted the 2011 numbers for comparison purposes.

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## FINANCIAL HIGHLIGHTS

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Refining Operations (mmb/d) (*)                      | Jan-Sep<br>2012 | Jan-Sep<br>2011 |
|---------|---------|--------------------------|---------|--|-----------------|-----------------|
| 2,026   | 2,008   | 1                        | 1,886   | Output of oil products                               | 1,992           | 1,992           |
| 2,013   | 2,013   |                          | 2,007   | Installed capacity <sup>9</sup>                      | 2,013           | 2,013           |
| 98      | 96      | 2                        | 93      | Utilization of nominal capacity (%)                  | 96              | 96              |
| 1,974   | 1,927   | 2                        | 1,866   | Feedstock processed - Brazil                         | 1,935           | 1,935           |
| 82      | 82      |                          | 82      | Domestic crude oil as % of total feedstock processed | 82              | 82              |

**(3Q-2012 x 2Q-2012):** The daily feedstock processed increased, despite the higher scheduled stoppages at distillation units in the period, due to the improvement on operational performance, mainly in REPLAN.

**(Jan-Sep/2012 X Jan-Sep/2011):** The daily feedstock processed increased due to the higher utilization of distillation units driven by lower maintenance scheduled stoppages compared to the same period in 2011.

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Refining Cost - Brazil (*)    | Jan-Sep<br>2012 | Jan-Sep<br>2011 | 2012<br>X<br>2011<br>(%) |
|---------|---------|--------------------------|---------|-------------------------------|-----------------|-----------------|--------------------------|
| 4.62    | 3.91    | 18                       | 5.15    | Refining cost (U.S.\$/barrel) | 4.25            | 5.06            | (16)                     |
| 9.31    | 7.68    | 21                       | 8.56    | Refining cost (R\$/barrel)    | 8.17            | 8.31            | (2)                      |

**(3Q-2012 x 2Q-2012):** Our refining cost in U.S.\$/barrel increased by 18%. In R\$/barrel our refining cost increased by 21% mainly as a result of higher personnel expenses due to the salary increases arising from the 2012 Collective Bargaining Agreement and to the higher scheduled stoppages expenses. In R\$/barrel our lifting cost would have been 14% higher compared to the 2Q-2012, whether the non-recurring effect of the 2012 Collective Bargaining Agreement compensation was not considered.

**(Jan-Sep/2012 X Jan-Sep/2011):** Our refining cost in U.S.\$/barrel decreased by 16% compared to the same period in 2011. In R\$/barrel, our refining cost decreased by 2% due to lower expenses with scheduled stoppages, partially offset by increased personnel expenses due to the salary increases arising from the 2011 and 2012 Collective Bargaining Agreements.

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(\*)Not revised.

<sup>9</sup> As registered by the Agência Nacional do Petróleo, Gás Natural e Biocombustíveis (ANP).

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## FINANCIAL HIGHLIGHTS

|         |         |                          |         | GAS & POWER<br>(R\$ million) |       | Jan-Sep |                       |  |
|---------|---------|--------------------------|---------|------------------------------|-------|---------|-----------------------|--|
| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Net Income                   | 2012  | 2011    | 2012 X<br>2011<br>(%) |  |
| 345     | 86      | 301                      | 1,361   |                              | 1,138 | 2,623   | (57)                  |  |

**(3Q-2012 x 2Q-2012):** The increase in the net income was due to higher average realization prices of natural gas, driven by the increased participation of the industrial segment in the sales mix and also to lower volumes and costs with imports of natural gas as a result of lower dispatch of thermal plants.

**(Jan-Sep/2012 X Jan-Sep/2011):** The decrease in the net income was mainly due to the lower margins of natural gas sales as a result of exchange variation effects on imports costs and the higher participation of LNG in the sales mix to meet the growing thermoelectric demand, besides the positive effect of tax credits (R\$633 million, post-tax) in 2011.

These effects were partially offset by higher electricity generation revenues and increased sales volumes in the electricity free-market.

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Physical and Financial Indicators (*)                | Jan-Sep<br>2012 | Jan-Sep<br>2011 | 2012<br>X<br>2011<br>(%) |
|---------|---------|--------------------------|---------|--|-----------------|-----------------|--------------------------|
| 2,496   | 2,092   | 19                       | 1,803   | Sales of electricity (contracts) - average MW        | 2,303           | 1,927           | 20                       |
| 1,977   | 2,636   | (25)                     | 690     | Generation of electricity - average MW               | 1,826           | 696             | 16                       |
| 131     | 161     | (19)                     | 20      | Differences settlement price - R\$/MWh <sup>10</sup> | 112             | 25              | 34                       |
| 54      | 79      | (32)                     | 17      | Imports of LNG (mbl/d)                               | 49              | 13              | 27                       |
| 155     | 170     | (9)                      | 181     | Imports of Gas (mbl/d)                               | 165             | 170             | (3)                      |

**(3Q-2012 x 2Q-2012):** The increase in electricity sales (19%) was due to the higher demand.

The 25% decrease in the electricity generation and the 19% reduction in the differences settlement price (price of power in the spot market) were due to the lower dispatch of thermal plants by the National Electricity System Operator (Operador Nacional do Sistema Elétrico - ONS) motivated by increased rainfall levels, above the historical average for July.

The 32% decrease in imports of LNG and 9% decrease in Bolivian gas imports were due to lower thermoelectric demand for electricity generation.

**(Jan-Sep/2012 X Jan-Sep/2011):** The increase in electricity sales (20%) was due to an increase in available proved capacity.

The 162% increase in electricity generation and the 348% increase in the differences settlement price (price of electricity in the spot market) was due to lower rainfall levels in the period.

The 277% increase in LNG imports aimed at meeting the thermoelectric demand.

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(\*) Not revised.

10 Weekly weighed prices per output level (light, medium and heavy), number of hours and submarket capacity.



## FINANCIAL HIGHLIGHTS

## BIOFUEL

|         |         |                   |         | (R\$ million) | Jan-Sep |       | 2012 X<br>2011 |
|---------|---------|-------------------|---------|---------------|---------|-------|----------------|
| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12 | 3Q-2011 | Net Income    | 2012    | 2011  | (%)            |
|         |         |                   |         |               |         |       |                |
|         |         |                   |         |               |         |       |                |
|         |         | (%)               |         |               |         |       |                |
| (44)    | (113)   | 61                | (68)    |               | (201)   | (117) | (72)           |

**(3Q-2012 x 2Q-2012):** The decreased net loss was due to the 11% recovery of biofuel trade margins, reflecting the 18% increase in auction prices, decreased research and development expenses related to second-generation ethanol and improved results from investments in the ethanol sector.

**(Jan-Sep/2012 X Jan-Sep/2011):** Changes in auction rules in the last quarter of 2011 contributed to offset losses on biodiesel operations. However, these effects were more than offset by losses in invested companies and by an increase in research and development expenses related mainly to second generation ethanol.

DISTRIBUTION  
(R\$ million)

|         |         |                   |         | (R\$ million) | Jan-Sep |      | 2012 X<br>2011 |
|---------|---------|-------------------|---------|---------------|---------|------|----------------|
| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12 | 3Q-2011 | Net Income    | 2012    | 2011 | (%)            |
|         |         |                   |         |               |         |      |                |
|         |         |                   |         |               |         |      |                |
|         |         | (%)               |         |               |         |      |                |
| 413     | 472     | (13)              | 299     |               | 1,249   | 905  | 38             |

**(3Q-2012 x 2Q-2012):** The gains obtained from a 7% increase on sales volumes were more than offset by higher selling expenses, mainly due to increased personnel expenses arising from the Collective Bargaining

**(Jan-Sep/2012 X Jan-Sep/2011):** Higher net income due to a 12% increase in gross margins, motivated by the volatility of ethanol prices in 2011 causing losses related to the sale of inventories previously purchased at

Agreement for 2012, causing a 13% decrease in net income.

higher costs, negatively impacting margins. The 3% increase in sales volume and improved operational efficiency also had positive impact.

|                |                |                            |                | <b>Jan-Sep</b>          |             |                        |     |
|----------------|----------------|----------------------------|----------------|-------------------------|-------------|------------------------|-----|
| <b>3Q-2012</b> | <b>2Q-2012</b> | <b>3Q12<br/>X<br/>2Q12</b> | <b>3Q-2011</b> | <b>2012</b>             | <b>2011</b> | <b>2012 X<br/>2011</b> |     |
|                |                |                            |                |                         |             | <b>(%)</b>             |     |
| 37.6%          | 37.6%          | (%)                        | 39.2%          | <b>Market Share (*)</b> | 37.9%       | 39.1%                  | (1) |

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(\*) Not revised.

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## FINANCIAL HIGHLIGHTS

| 3Q-2012 | 2Q-2012 | 3Q12 X 2Q12 (%) |  | 3Q-2011 | INTERNATIONAL<br>(R\$ million) | Jan-Sep |       | 2012 X 2011 (%) |
|---------|---------|-----------------|--|---------|--------------------------------|---------|-------|-----------------|
|         |         |                 |  |         | Net Income                     | 2012    | 2011  |                 |
| 902     | 42      |                 |  | 217     |                                | 1,934   | 1,658 | 17              |

**(3Q-2012 x 2Q-2012):** The higher net income was due to the increased sales volume in the 3Q- 2012, and also to the allowance for marking inventories to market value (R\$442 million) in the United States and Japan, along with the expenses arising from the Pasadena settlement (R\$140 million) recognized in the 2Q-2012.

**(Jan-Sep/2012 X Jan-Sep/2011):** The increase in the net income was due to increased sales volumes in markets that practice international commodity prices, positively impacting the average realization prices, partially offset by the beginning of tax oil charges in Nigeria (R\$687 million) throughout 2011, as well as allowance for marking inventories to market value (R\$185 million) and expenses arising from the Pasadena settlement (R\$140 million).

| 3Q-2012    | 2Q-2012    | 3Q12 X 2Q12 (%) |  | 3Q-2011                 | Exploration & Production - International<br>(mmbbl/d) <sup>11 (*)</sup> | Jan-Sep    |            |
|------------|------------|-----------------|--|-------------------------|---|------------|------------|
|            |            |                 |  |                         |   | 2012       | 2011       |
|            |            |                 |  |                         |   |            |            |
|            |            |                 |  |                         | <b>Consolidated international production</b>                            |            |            |
| 142        | 143        | (1)             |  | 139 <sub>12</sub>       | Crude oil and NGLs  | 142        | 137        |
| 94         | 97         | (3)             |  | 100                     | Natural gas   | 96         | 96         |
| <b>236</b> | <b>240</b> | (2)             |  | <b>239<sub>12</sub></b> | <b>Total</b>  | <b>238</b> | <b>233</b> |
| <b>6</b>   | <b>7</b>   | (14)            |  | <b>8</b>                | <b>Non-consolidated international production</b>                        | <b>7</b>   | <b>9</b>   |
| <b>242</b> | <b>247</b> | (2)             |  | <b>247<sub>12</sub></b> | <b>Total international production</b>                                   | <b>245</b> | <b>242</b> |

**(3Q-2012 x 2Q-2012):** Crude oil and NGL production remained relatively flat in the third quarter.

Natural gas production in Bolivia decreased due to the lower demand from Brazil in July and August 2012. In addition, all U.S. fields had their production suspended for a week due to the effects of the Isaac hurricane.

**(Jan-Sep/2012 X Jan-Sep/2011):** Crude oil and NGL production increased due to the production start-up of the Cascade field in the United States (Feb/2012), as well as the restart of operations at the Coulomb field in October 2011, as determined by Shell, the operator of the field, and production start-up of a new production well in the Cottonwood field in the USA. These effects were partially offset by lower production in Colombia due to the termination of partnership agreements in Hobo, Caguan (December/2011) and Upia (February/2012).

Natural gas production remained flat.

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(\*) Not revised.

<sup>11</sup> Some of the countries that comprise the international production, such as Nigeria and Angola, are operating under the production-sharing model, with the production taxes charged in crude oil barrels.

<sup>12</sup> Values for Nigeria were reviewed for previous periods.

## FINANCIAL HIGHLIGHTS

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Lifting Cost -<br>International<br>(U.S.\$/barrel) (*) | Jan-Sep |      | 2012 X<br>2011<br>(%) |    |
|---------|---------|--------------------------|---------|--|---------|------|-----------------------|----|
|         |         |                          |         |  | 2012    | 2011 |                       |    |
| 9.07    | 8.86    | 2                        | 7.09    | 13   | 8.47    | 6.69 | 13                    | 27 |

**(3Q-2012 x 2Q-2012):** Lifting cost remained relatively flat.

**(Jan-Sep/2012 X Jan-Sep/2011):** The lifting cost was higher in the U.S.A. due to production start-up costs in the Cascade field in February 2012, to contractual upward price adjustments of third-party services as well as increased well interventions and maintenances in mature Argentine fields.

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Refining Operations -<br>International (m bbl/d) (*) | Jan-Sep |      | 2012 X<br>2011<br>(%) |
|---------|---------|--------------------------|---------|--|---------|------|-----------------------|
|         |         |                          |         |  | 2012    | 2011 |                       |
| 170     | 186     | (9)                      | 172     | Feedstock processed                                  | 183     | 184  | (1)                   |
| 183     | 199     | (8)                      | 187     | Output of oil products                               | 197     | 197  |                       |
| 231     | 231     |                          | 231     | Installed capacity                                   | 231     | 231  |                       |
| 69      | 71      | (2)                      | 74      | Utilization of nominal capacity (%)                  | 72      | 68   | 4                     |

**(3Q-2012 x 2Q-2012):** Lower feedstock processed, output of oil products and nominal capacity utilization, due to the stoppage of the distillation unit in the U.S. Pasadena Refinery driven by operational problems in a vacuum tower, partially offset by the increase in Japan as a result of the scheduled stoppage in April 2012.

**(Jan-Sep/2012 X Jan-Sep/2011):** Decrease in the feedstock processed due to the disposal of the San Lorenzo Refinery in Argentina in May 2011, partially offset by the higher feedstock processed in Japan to meet the higher local demand after the March 2011 earthquake and by the increase in output in the United States due to scheduled stoppages in the fluid catalytic cracking unit (FCC) between March and May 2011.

Jan-Sep

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Refining Cost -<br>International<br>(U.S.\$/barrel) (*) | 2012 | 2011 | 2012 X<br>2011<br>(%) |
|---------|---------|--------------------------|---------|---|------|------|-----------------------|
| 4.28    | 3.84    | 11                       | 4.34    |   | 3.78 | 4.96 | (24)                  |

**(3Q-2012 x 2Q-2012):** Higher refining cost due to the lower feedstock processed, along with the higher maintenance expenses in a vacuum tower of the distillation unit in the U.S. Pasadena Refinery.

**(Jan-Sep/2012 X Jan-Sep/2011):** Lower refining cost due to lower maintenance and scheduled stoppages expenses in the Pasadena Refinery in the United States.

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(\*) Not revised.

<sup>13</sup> Changes occurred due to revisions in Nigeria.

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## FINANCIAL HIGHLIGHTS

| Sales Volumes (mmb/d) (*) |              |                          |   | Jan-Sep      |              |                          |
|---------------------------|--------------|--------------------------|---|--------------|--------------|--------------------------|
| 3Q-2012                   | 2Q-2012      | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011                                 | 2012         | 2011         | 2012<br>X<br>2011<br>(%) |
| 984                       | 914          | 8                        | 946 Diesel                              | 921          | 871          | 6                        |
| 569                       | 557          | 2                        | 488 Gasoline                            | 557          | 469          | 19                       |
| 78                        | 77           | 1                        | 80 Fuel oil                             | 77           | 82           | (6)                      |
| 169                       | 162          | 4                        | 160 Naphtha                             | 168          | 162          | 4                        |
| 232                       | 228          | 2                        | 235 LPG                                 | 224          | 223          |                          |
| 106                       | 107          | (1)                      | 104 Jet fuel                            | 106          | 100          | 6                        |
| 212                       | 192          | 10                       | 195 Other                               | 199          | 191          | 4                        |
| <b>2,350</b>              | <b>2,237</b> | 5                        | <b>2,208 Total oil products</b>         | <b>2,252</b> | <b>2,098</b> | 7                        |
| 85                        | 75           | 13                       | 91 Ethanol and other products           | 80           | 86           | (7)                      |
| 341                       | 355          | (4)                      | 328 Natural gas                         | 340          | 305          | 11                       |
| <b>2,776</b>              | <b>2,667</b> | 4                        | <b>2,627 Total domestic market</b>      | <b>2,672</b> | <b>2,489</b> | 7                        |
| 563                       | 562          |                          | 649 Exports                             | 614          | 661          | (7)                      |
| 548                       | 518          | 6                        | 566 International sales                 | 512          | 541          | (5)                      |
| <b>1,111</b>              | <b>1,080</b> | 3                        | <b>1,215 Total international market</b> | <b>1,126</b> | <b>1,202</b> | (6)                      |
| <b>3,887</b>              | <b>3,747</b> | 4                        | <b>3,842 Total</b>                      | <b>3,798</b> | <b>3,691</b> | 3                        |

Our domestic sales volumes were 7% higher compared to Jan-Sep/2011, primarily due to the following oil products:

- Diesel (6% increase) – mainly due to growth in the retail sector, along with the higher thermoelectric consumption in the northern region of Brazil;
- Gasoline (19% increase) – mainly due to a significant increase in the automotive flex-fuel fleet, the competitive gasoline prices compared to ethanol prices in most Brazilian federal states and the reduction of the hydrated ethanol content on Type C gasoline (from 25% to 20%) beginning in October 2011;
- Fuel oil (6% decrease) – due to a partial transition to natural gas at thermoelectric power plants and in the industrial sector;

- Jet fuel (6% increase) - due to demand growth in the aviation sector;
- Natural gas (11% increase) –due to higher thermoelectric demand resulting from lower water reservoir levels at hydroelectric power plants.

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(\*) Not revised.

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## APPENDIX

### LIQUIDITY AND CAPITAL RESOURCES

#### Cash and cash equivalents

At September 30, 2012, we had cash and cash equivalents of R\$30,187 million compared to R\$35,747 million at December 31, 2011.

Net cash provided by operating activities in Jan-Sep/2012 (R\$42,468 million) remained flat compared to the same period in 2011 (R\$42,034 million), as part of the negative effects on the 2012 results, such as exchange and monetary variation on debt, write-offs of dry wells and depreciation did not affect the cash and cash equivalents of the Company in the period. In addition, the lower variation on equity items, accounts receivables and inventories contributed to the maintenance of cash provided by operating activities.

Net cash used in investing activities increased from R\$41,397 million in 2011 to R\$53,818 million in the same period in 2012, the greater part of which invested in Exploration & Production (R\$30,066 million) and Refining, Transportation and Marketing (R\$18,279 million) activities.

Cash provided by the issuance of debt (R\$35,862 million) along with operating activities (R\$42,468 million) sourced part of our capital expenditures needs, repayment of debts and payment of dividends, hence R\$ 5,560 million from our cash and cash equivalents were used.

Our adjusted cash and cash equivalents<sup>14</sup> reached R\$52,620 million at September 30, 2012, which includes government securities with maturity of more than 90 days of R\$22,433 million, 34% higher compared to R\$16,785 million at December 31, 2011.

**09.30.2012**

**12.31.2011**

|  |        |        |
|--|--------|--------|
| Cash and cash equivalents                        | 30,187 | 35,747 |
| Government securities                            | 22,433 | 16,785 |
| Adjusted cash and cash equivalents <sup>14</sup> | 52,620 | 52,532 |

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<sup>14</sup> Our adjusted cash and cash equivalents are not computed in accordance with International Standards -IFRS and should not be considered in isolation or as a substitute for cash and cash equivalents calculated in accordance with IFRS. Our calculation of adjusted cash and cash equivalents may not be comparable to adjusted cash and cash equivalents of other companies. Management believes that adjusted cash and cash equivalents is an appropriate supplemental measure that helps investors assess our liquidity and assists management in targeting leverage improvements. At September 30, 2012 our adjusted cash and cash equivalents comprised long-term National Treasury Notes in the amount of R\$6,057 million, previously pledged as security for the Terms of Financial Commitment with Petros, which were replaced by a crude oil and/or oil products deposit from the inventory of the Company in July, 2012.

**APPENDIX****Capital expenditures and investments**

|   | R\$ million   |            | Jan-Sep       |            |           |
|---|---------------|------------|---------------|------------|-----------|
|   | 2012          | %          | 2011          | %          | Δ%        |
| Exploration & Production                          | 30,973        | 52         | 24,334        | 48         | 27        |
| Refining, Transportation and Marketing            | 20,401        | 34         | 18,872        | 37         | 8         |
| Gas & Power                                       | 2,809         | 5          | 2,926         | 6          | (4)       |
| International                                     | 3,575         | 6          | 2,861         | 6          | 25        |
| Exploration & Production                          | 3,311         | 93         | 2,526         | 88         | 31        |
| Refining, Transportation and Marketing            | 182           | 5          | 237           | 8          | (23)      |
| Gas & Power                                       | 6             | -          | 48            | 2          | (88)      |
| Distribution                                      | 69            | 2          | 36            | 1          | 92        |
| Other   | 7             | -          | 14            | -          | (50)      |
| Distribution                                      | 877           | 1          | 722           | 1          | 21        |
| Biofuel   | 40            | -          | 303           | -          | (87)      |
| Corporate   | 1,133         | 2          | 813           | 2          | 39        |
| <b>Total capital expenditures and investments</b> | <b>59,808</b> | <b>100</b> | <b>50,831</b> | <b>100</b> | <b>18</b> |

In line with its strategic objectives, Petrobras operates through joint ventures with other companies, both in Brazil and abroad, as a concessionaire of oil and gas exploration, development and production rights.

Currently the Company is a member of 88 consortiums in Brazil, of which it operates 65. Petrobras is a member of 148 partnerships abroad, of which it operates 89.

In Jan-Sep/2012 we invested an amount of R\$59,808 million, primarily aiming at increasing production, modernizing and expanding our refineries, as well as integrating and expanding our transportation network through pipelines and distribution systems.



## APPENDIX

## Consolidated debt

|  | <b>09.30.2012</b> | <b>12.31.2011</b> | <b>Δ%</b> |
|--|-------------------|-------------------|-----------|
| <b>Current debt</b> <sup>15</sup>                            | 15,341            | 18,966            | (19)      |
| <b>Long-term debt</b> <sup>16</sup>                          | 171,215           | 136,588           | 25        |
| <b>Total</b>   | 186,556           | 155,554           | 20        |
| <b>Cash and cash equivalents</b>                             | 30,187            | 35,747            | (16)      |
| <b>Government securities (maturity of more than 90 days)</b> | 22,433            | 16,785            | 34        |
| <b>Adjusted cash and cash equivalents</b>                    | 52,620            | 52,532            | -         |
| <b>Net debt</b> <sup>17</sup>                                | 133,936           | 103,022           | 30        |
| <b>Net debt/(net debt+shareholders' equity)</b>              | 28%               | 24%               | 4         |
| <b>Total net liabilities</b> <sup>18</sup>                   | 594,063           | 546,618           | 9         |
| <b>Capital structure</b>                                     |                   |                   |           |
| <b>(Net third parties capital / total net liabilities)</b>   | 42%               | 39%               | 3         |
| <b>Net debt/EBITDA ratio</b>                                 | 2.42              | 1.66              | 46        |

|                       | <b>09.30.2012</b> | <b>12.31.2011</b> | <b>Δ%</b> |
|-----------------------|-------------------|-------------------|-----------|
| <b>Current debt</b>   | 7,555             | 10,111            | (25)      |
| <b>Long-term debt</b> | 84,317            | 72,816            | 16        |
| <b>Total</b>          | 91,872            | 82,927            | 11        |
| <b>Net debt</b>       | 65,959            | 54,922            | 20        |

The net debt of the Consolidated Petrobras Group in Reais increased by 30% over December 31, 2011, due to the raising of long-term funding and to an impact of a 8.3% depreciation of the Real relative to the U.S. dollar.

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<sup>15</sup> Includes Capital lease obligations (R\$43million on September 30, 2012 and R\$82 million on December 31, 2011).

<sup>16</sup> Includes Capital lease obligations (R\$187 million on September 30, 2012 and R\$183 million on December 31, 2011).

<sup>17</sup> Our net debt is not computed in accordance with International Standards -IFRS and should not be considered in isolation or as a substitute for total long-term debt calculated in accordance with IFRS. Our calculation of net debt may not be comparable to the calculation of net debt by other companies. Management believes that net debt is an appropriate supplemental measure that helps investors assess our liquidity and assists management in targeting leverage improvements.

<sup>18</sup> Total liabilities net of cash and cash equivalents/financial investments.

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## APPENDIX

## FINANCIAL STATEMENTS

## Income Statement – Consolidated

| 3Q-2012      | 2Q-2012        | 3Q-2011      |   | Jan-Sep<br>2012 | 2011          |
|--------------|----------------|--------------|---|-----------------|---------------|
| 73,793       | 68,047         | 63,554       | <b>Sales revenues</b>                                       | 207,974         | 178,919       |
| (55,707)     | (52,032)       | (43,486)     | Cost of sales   | (153,629)       | (118,988)     |
| 18,086       | 16,015         | 20,068       | <b>Gross profit</b>   | 54,345          | 59,931        |
|              |                |              | <b>Income (expenses)</b>                                    |                 |               |
| (2,532)      | (2,349)        | (2,315)      | Selling expenses  | (7,234)         | (6,551)       |
| (2,541)      | (2,496)        | (2,184)      | Administrative and general expenses                         | (7,237)         | (6,240)       |
| (1,292)      | (3,416)        | (785)        | Exploration costs   | (5,719)         | (2,926)       |
| (586)        | (431)          | (671)        | Research and development expenses                           | (1,535)         | (1,690)       |
| (171)        | (170)          | (164)        | Taxes   | (489)           | (518)         |
| (2,364)      | (1,871)        | (1,796)      | Other operating income and expenses, net                    | (6,478)         | (5,653)       |
| (9,486)      | (10,733)       | (7,915)      |   | (28,692)        | (23,578)      |
|              |                |              | <b>Net income before financial results and income taxes</b> |                 |               |
| 8,600        | 5,282          | 12,153       | and income taxes  | 25,653          | 36,353        |
| 981          | 1,638          | 1,831        | Financial income  | 3,815           | 5,396         |
| (1,095)      | (872)          | (502)        | Financial expense   | (2,832)         | (1,469)       |
| (455)        | (7,173)        | (6,556)      | Monetary and exchange variation                             | (7,494)         | (4,205)       |
| (569)        | (6,407)        | (5,227)      | Financial income (expenses), net                            | (6,511)         | (278)         |
| 192          | (426)          | (397)        | Equity in earnings of investments                           | (98)            | 291           |
| <b>8,223</b> | <b>(1,551)</b> | <b>6,529</b> | <b>Income before income taxes</b>                           | <b>19,044</b>   | <b>36,366</b> |
| (2,588)      | (320)          | (1,249)      | Income tax and social contribution                          | (5,852)         | (8,484)       |
| <b>5,635</b> | <b>(1,871)</b> | <b>5,280</b> | <b>Net income</b>   | <b>13,192</b>   | <b>27,882</b> |
|              |                |              | Net income attributable to:                                 |                 |               |
| 5,567        | (1,346)        | 6,336        | Shareholders of Petrobras                                   | 13,435          | 28,264        |
| 68           | (525)          | (1,056)      | Non-controlling interests                                   | (243)           | (382)         |
| <b>5,635</b> | <b>(1,871)</b> | <b>5,280</b> |   | <b>13,192</b>   | <b>27,882</b> |





## APPENDIX

## Balance Sheet Data – Consolidated

|  | <b>09.30.2012</b> | <b>12.31.2011</b> |
|--|-------------------|-------------------|
| <b>Current assets</b>                                    | <b>125,807</b>    | <b>118,369</b>    |
| Cash and cash equivalents                                | 30,187            | 35,747            |
| Marketable securities                                    | 22,674            | 16,808            |
| Accounts receivable, net                                 | 23,506            | 22,053            |
| Inventories  | 30,356            | 28,447            |
| Recoverable taxes  | 12,615            | 10,051            |
| Other current assets                                     | 6,469             | 5,263             |
| <b>Non-current assets</b>                                | <b>520,876</b>    | <b>480,781</b>    |
| <b>Long-term receivables</b>                             | <b>37,764</b>     | <b>43,982</b>     |
| Accounts receivable, net                                 | 6,386             | 6,103             |
| Marketable securities                                    | 638               | 5,747             |
| Restricted deposits for legal proceedings and guarantees | 3,207             | 2,955             |
| Deferred tax assets                                      | 17,741            | 20,051            |
| Advances to suppliers                                    | 6,206             | 5,892             |
| Other long-term receivables                              | 3,586             | 3,234             |
| <b>Investments</b>                                       | <b>12,151</b>     | <b>12,248</b>     |
| <b>Property, plant and equipment, net</b>                | <b>388,647</b>    | <b>342,267</b>    |
| <b>Intangible assets</b>                                 | <b>82,314</b>     | <b>82,284</b>     |
| <b>Total assets</b>                                      | <b>646,683</b>    | <b>599,150</b>    |

|  | <b>09.30.2012</b> | <b>12.31.2011</b> |
|--|-------------------|-------------------|
| <b>Current liabilities</b>   | <b>64,249</b>     | <b>68,212</b>     |
| Current debt   | 15,341            | 18,966            |
| Trade accounts payable   | 26,339            | 22,252            |
| Taxes and contributions  | 10,521            | 10,969            |
| Dividends payable  |                   | 3,878             |
| Payroll and related charges  | 4,060             | 3,182             |
| Employee's post-retirement benefits obligation - pension and health care | 1,497             | 1,427             |
| Other current liabilities  | 6,491             | 7,538             |
| <b>Non-current liabilities</b>   | <b>237,786</b>    | <b>198,714</b>    |
| Long-term debt   | 171,215           | 136,588           |
| Deferred income tax and social contribution                              | 36,314            | 33,268            |

|   |                |                |
|---|----------------|----------------|
| Employee's post-retirement benefits obligation -<br>pension and health care | 18,546         | 16,653         |
| Provision for decommissioning cost  | 8,759          | 8,839          |
| Legal proceedings provisions  | 1,570          | 1,361          |
| Other non-current liabilities   | 1,382          | 2,005          |
| <b>Shareholders' equity</b>   | <b>344,648</b> | <b>332,224</b> |
| Paid in capital   | 205,392        | 205,380        |
| Reserves/Net income for the period  | 137,065        | 124,459        |
| <b>Non-controlling interests</b>  | <b>2,191</b>   | <b>2,385</b>   |
| <b>Total liabilities and shareholders' equity</b>                           | <b>646,683</b> | <b>599,150</b> |



|                 |                 |                 |   |                 |                 |
|-----------------|-----------------|-----------------|---|-----------------|-----------------|
| <b>(16,324)</b> | <b>(20,175)</b> | <b>(13,214)</b> | <b>(-) Net cash used in investing activities</b>                              | <b>(53,818)</b> | <b>(41,397)</b> |
| (19,778)        | (19,521)        | (17,580)        | Investments in operating segments   | (55,877)        | (47,920)        |
| 3,454           | (654)           | 4,366           | Investments in marketable securities  | 2,059           | 6,523           |
| <b>43</b>       | <b>(9,161)</b>  | <b>2,066</b>    | <b>(=) Net cash flow</b>  | <b>(11,350)</b> | <b>637</b>      |
| <b>3,784</b>    | <b>(5,449)</b>  | <b>(4,221)</b>  | <b>(-) Net cash provided (used) in financing activities</b>                   | <b>4,775</b>    | <b>2,389</b>    |
| 13,721          | 7,627           | 6,142           | Proceeds from borrowings  | 35,862          | 28,068          |
| (6,889)         | (7,204)         | (5,032)         | Repayment of principal  | (17,682)        | (11,473)        |
| (3,045)         | (1,925)         | (2,951)         | Repayment of interest   | (7,312)         | (5,973)         |
| (14)            | (4,010)         | (2,393)         | Dividends paid  | (6,186)         | (8,265)         |
| 11              | 63              | 13              | Acquisition of noncontrolling interest  | 93              | 32              |
| 42              | 1,024           | 991             | (+) Effect of exchange variation on cash and cash equivalents                 | 1,015           | 266             |
| <b>3,869</b>    | <b>(13,586)</b> | <b>(1,164)</b>  | <b>(=) Net increase (decrease) in cash and cash equivalents in the period</b> | <b>(5,560)</b>  | <b>3,292</b>    |
| 26,318          | 39,904          | 33,872          | Cash and cash equivalents at beginning of period                              | 35,747          | 29,416          |
| 30,187          | 26,318          | 32,708          | Cash and cash equivalents at the end of period                                | 30,187          | 32,708          |

See the analysis of cash flow on page 15 – Liquidity and Capital Resources.

## APPENDIX

## SEGMENT INFORMATION

## Consolidated Income Statement by Segment

|  | E&P            | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL      | DISTRIB.       | INT        |
|--|----------------|--|-------------------|--------------|----------------|------------|
| <b>Sales revenues</b>  | <b>107,628</b> | <b>170,015</b>                             | <b>16,022</b>     | <b>632</b>   | <b>57,182</b>  | <b>20</b>  |
| Intersegments  | 106,407        | 53,886                                     | 2,333             | 469          | 1,084          |            |
| Third parties  | 1,221          | 116,129                                    | 13,689            | 163          | 56,098         | 2          |
| Cost of sales  | (47,980)       | (189,125)                                  | (12,932)          | (668)        | (52,114)       | (20)       |
| <b>Gross profit</b>  | <b>59,648</b>  | <b>(19,110)</b>                            | <b>3,090</b>      | <b>(36)</b>  | <b>5,068</b>   | <b>5</b>   |
| <b>Income (expenses)</b>   | <b>(8,250)</b> | <b>(6,610)</b>                             | <b>(1,616)</b>    | <b>(167)</b> | <b>(3,178)</b> | <b>(2)</b> |
| Selling, administrative and general expenses                       | (742)          | (4,643)                                    | (1,363)           | (94)         | (3,125)        | (1)        |
| Exploration costs  | (5,320)        |  |                   |              |                |            |
| Research and development expenses                                  | (720)          | (300)                                      | (38)              | (53)         | (3)            |            |
| Taxes  | (79)           | (94)                                       | (61)              | (2)          | (20)           |            |
| Other operating income and expenses, net                           | (1,389)        | (1,573)                                    | (154)             | (18)         | (30)           |            |
| <b>Net income (loss) before financial results and income taxes</b> | <b>51,398</b>  | <b>(25,720)</b>                            | <b>1,474</b>      | <b>(203)</b> | <b>1,890</b>   | <b>3</b>   |
| Financial income (expenses), net                                   |                |  |                   |              |                |            |
| Equity in earnings of investments                                  | (4)            | (306)                                      | 226               | (67)         | 2              |            |
| <b>Income before income taxes</b>                                  | <b>51,394</b>  | <b>(26,026)</b>                            | <b>1,700</b>      | <b>(270)</b> | <b>1,892</b>   | <b>3</b>   |
| Income tax and social contribution                                 | (17,475)       | 8,745                                      | (501)             | 69           | (643)          | (1)        |
| <b>Net income</b>  | <b>33,919</b>  | <b>(17,281)</b>                            | <b>1,199</b>      | <b>(201)</b> | <b>1,249</b>   | <b>2</b>   |
| Net income attributable to:  |                |  |                   |              |                |            |
| Shareholders of Petrobras  | 33,925         | (17,281)                                   | 1,138             | (201)        | 1,249          |            |
| Non-controlling interests  | (6)            |  | 61                |              |                |            |
|  | <b>33,919</b>  | <b>(17,281)</b>                            | <b>1,199</b>      | <b>(201)</b> | <b>1,249</b>   | <b>2</b>   |

|  | E&P            | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL      | DISTRIB.       | INTL           |
|--|----------------|--|-------------------|--------------|----------------|----------------|
| <b>Sales revenues</b>  | <b>89,919</b>  | <b>146,413</b>                             | <b>11,965</b>     | <b>370</b>   | <b>54,210</b>  | <b>20,000</b>  |
| Intersegments  | 89,287         | 47,585                                     | 1,606             | 323          | 929            | 4,000          |
| Third parties  | 632            | 98,828                                     | 10,359            | 47           | 53,281         | 15,000         |
| Cost of sales  | (39,022)       | (149,694)                                  | (6,557)           | (423)        | (49,800)       | (15,000)       |
| <b>Gross profit</b>  | <b>50,897</b>  | <b>(3,281)</b>                             | <b>5,408</b>      | <b>(53)</b>  | <b>4,410</b>   | <b>4,000</b>   |
| <b>Income (expenses)</b>   | <b>(5,058)</b> | <b>(5,018)</b>                             | <b>(1,895)</b>    | <b>(135)</b> | <b>(3,047)</b> | <b>(2,000)</b> |
| Selling, administrative and general expenses                       | (588)          | (3,903)                                    | (1,316)           | (79)         | (2,939)        | (1,000)        |
| Exploration costs  | (2,524)        |  |                   |              |                | (1,000)        |
| Research and development expenses                                  | (932)          | (277)                                      | (95)              | (15)         | (7)            | (1,000)        |
| Taxes  | (54)           | (58)                                       | (89)              | (1)          | (34)           | (1,000)        |
| Other operating income and expenses, net                           | (960)          | (780)                                      | (395)             | (40)         | (67)           | (1,000)        |
| <b>Net income (loss) before financial results and income taxes</b> | <b>45,839</b>  | <b>(8,299)</b>                             | <b>3,513</b>      | <b>(188)</b> | <b>1,363</b>   | <b>1,000</b>   |
| Financial income (expenses), net                                   |                |  |                   |              |                |                |
| Equity in earnings of investments                                  |                | (79)                                       | 317               | 7            | 6              |                |
| <b>Income before income taxes</b>                                  | <b>45,839</b>  | <b>(8,378)</b>                             | <b>3,830</b>      | <b>(181)</b> | <b>1,369</b>   | <b>1,000</b>   |
| Income tax and social contribution                                 | (15,586)       | 2,821                                      | (1,194)           | 64           | (464)          | (1,000)        |
| <b>Net income</b>  | <b>30,253</b>  | <b>(5,557)</b>                             | <b>2,636</b>      | <b>(117)</b> | <b>905</b>     | <b>1,000</b>   |
| Net income attributable to:  |                |  |                   |              |                |                |
| Shareholders of Petrobras  | 30,269         | (5,543)                                    | 2,623             | (117)        | 905            | 1,000          |
| Non-controlling interests  | (16)           | (14)                                       | 13                |              |                |                |
|  | <b>30,253</b>  | <b>(5,557)</b>                             | <b>2,636</b>      | <b>(117)</b> | <b>905</b>     | <b>1,000</b>   |

**APPENDIX****Consolidated  
EBITDA Statement  
by Segment**

|   | E&P           | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL      | DISTRIB.     | INTERN.      | CORP.          | ELIMIN.    | TOTAL         |
|---|---------------|--|-------------------|--------------|--------------|--------------|----------------|------------|---------------|
| Income (loss)<br>before<br>financial<br>results and<br>income taxes | 51,398        | (25,720)                                   | 1,474             | (203)        | 1,890        | 3,715        | (7,115)        | 214        | 25,653        |
| Depreciation,<br>depletion<br>and<br>amortization                   | 9,297         | 2,907                                      | 1,337             | 30           | 289          | 1,475        | 506            |            | 15,841        |
| Impairment  |               |  | 1                 |              |              |              |                |            | 1             |
| <b>EBITDA</b>   | <b>60,695</b> | <b>(22,813)</b>                            | <b>2,812</b>      | <b>(173)</b> | <b>2,179</b> | <b>5,190</b> | <b>(6,609)</b> | <b>214</b> | <b>41,495</b> |

**Consolidated EBITDA Statement by Segment****R\$ Million**

|   | E&P    | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL | DISTRIB. | INTERN. | CORP.   | ELIMIN. | TOTAL  |
|---|--------|--|-------------------|---------|----------|---------|---------|---------|--------|
| Income (loss)<br>before<br>financial<br>results and<br>income taxes | 45,839 | (8,299)                                    | 3,513             | (188)   | 1,363    | 1,865   | (6,090) | (1,650) | 36,353 |
|   | 7,200  | 1,774                                      | 1,049             | 30      | 269      | 1,124   | 390     |         | 11,836 |

Depreciation,  
depletion  
and  
amortization  
Impairment

|               |               |                |              |              |              |              |                |                |               |
|---------------|---------------|----------------|--------------|--------------|--------------|--------------|----------------|----------------|---------------|
|               |               |                | 1            |              |              | 4            |                | 5              |               |
| <b>EBITDA</b> | <b>53,039</b> | <b>(6,525)</b> | <b>4,563</b> | <b>(158)</b> | <b>1,632</b> | <b>2,993</b> | <b>(5,700)</b> | <b>(1,650)</b> | <b>48,194</b> |

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**APPENDIX****Other Operating Income (Expenses) by Segment**

|   | E&P            | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL DIST |
|---|----------------|--|-------------------|--------------|
| Pension and healthcare plans                                    |                |  |                   |              |
| Unscheduled stoppages and pre-operating expenses                | (828)          | (146)                                      | (138)             |              |
| Allowance for marking inventory to market value                 | (19)           | (388)                                      |                   | (13)         |
| Institutional relations and cultural projects                   | (55)           | (58)                                       | (10)              |              |
| Losses from legal and administrative proceedings                | (115)          | (394)                                      | (55)              |              |
| Expenses related with collective bargaining agreement           | (350)          | (203)                                      | (31)              |              |
| Expenses on security, environment and health                    | (39)           | (144)                                      | (5)               |              |
| Operating expenses with thermoelectric power stations           |                |  | (158)             |              |
| Results from sales and write-off of assets                      | (19)           | (70)                                       | 1                 |              |
| Impairment  |                |  | (1)               |              |
| Expenditures/reimbursements from operations in E&P partnerships | 163            |  |                   |              |
| Government subsidies, incentives and donations                  | 36             | 46   | 16                |              |
| Other   | (163)          | (216)                                      | 227               | (5)          |
|   | <b>(1,389)</b> | <b>(1,573)</b>                             | <b>(154)</b>      | <b>(18)</b>  |

**Other Operating Income (Expenses) by Segment**

|   | E&P   | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL DIST |
|---|-------|--|-------------------|--------------|
| Pension and healthcare plans                          |       |  |                   |              |
| Unscheduled stoppages and pre-operating expenses      | (587) | (58)                                       | (74)              |              |
| Allowance for marking inventory to market value       | 6     | (149)                                      |                   | (24)         |
| Institutional relations and cultural projects         | (46)  | (34)                                       | (7)               |              |
| Losses from legal and administrative proceedings      | (81)  | (45)                                       | (8)               |              |
| Expenses related with collective bargaining agreement | (216) | (101)                                      | (23)              |              |

|   |              |              |              |             |
|---|--------------|--------------|--------------|-------------|
| Expenses on security, environment and health                    | (59)         | (94)         | (6)          |             |
| Operating expenses with thermoelectric power stations           |              |              | (183)        |             |
| Results from sales and write-off of assets                      | (46)         | (15)         | (48)         |             |
| Impairment  |              |              | (1)          |             |
| Expenditures/reimbursements from operations in E&P partnerships | (128)        |              |              |             |
| Government subsidies, incentives and donations                  | 106          | 197          | 83           |             |
| Gains from legal and arbitral proceedings                       | 339          |              |              |             |
| Other   | (248)        | (481)        | (128)        | (16)        |
|   | <b>(960)</b> | <b>(780)</b> | <b>(395)</b> | <b>(40)</b> |

## APPENDIX

## Consolidated Assets by Segment

|                                    | E&P            | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL      | DISTRIB.      | INTERN.       | COF         |
|------------------------------------|----------------|--|-------------------|--------------|---------------|---------------|-------------|
| <b>Total assets</b>                | <b>290,488</b> | <b>176,736</b>                             | <b>55,201</b>     | <b>2,333</b> | <b>15,856</b> | <b>38,786</b> | <b>80,7</b> |
| <b>Current assets</b>              | <b>12,413</b>  | <b>40,949</b>                              | <b>6,035</b>      | <b>240</b>   | <b>8,349</b>  | <b>8,176</b>  | <b>62,3</b> |
| <b>Non-current assets</b>          | <b>278,075</b> | <b>135,787</b>                             | <b>49,166</b>     | <b>2,093</b> | <b>7,507</b>  | <b>30,610</b> | <b>18,4</b> |
| Long-term receivables              | 9,495          | 8,650                                      | 3,278             | 33           | 1,384         | 4,455         | 11,         |
| Investments                        | 138            | 5,823                                      | 2,299             | 1,542        | 33            | 2,011         | 1           |
| Property, plant and equipment, net | 192,086        | 121,006                                    | 42,829            | 518          | 5,280         | 21,019        | 5,          |
| Intangible assets                  | 76,356         | 308  | 760               |              | 810           | 3,125         | 9           |

## Consolidated Assets by Segment

|                                    | E&P            | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | BIOFUEL      | DISTRIB.      | INTERN.       | COF         |
|------------------------------------|----------------|--|-------------------|--------------|---------------|---------------|-------------|
| <b>Total assets</b>                | <b>264,701</b> | <b>158,185</b>                             | <b>51,857</b>     | <b>2,419</b> | <b>14,791</b> | <b>36,439</b> | <b>85,0</b> |
| <b>Current assets</b>              | <b>10,537</b>  | <b>41,203</b>                              | <b>4,707</b>      | <b>239</b>   | <b>7,956</b>  | <b>8,272</b>  | <b>59,0</b> |
| <b>Non-current assets</b>          | <b>254,164</b> | <b>116,982</b>                             | <b>47,150</b>     | <b>2,180</b> | <b>6,835</b>  | <b>28,167</b> | <b>25,9</b> |
| Long-term receivables              | 7,766          | 7,910                                      | 3,050             | 32           | 1,243         | 5,465         | 19,         |
| Investments                        | 23             | 6,306                                      | 2,160             | 1,612        | 84            | 1,873         | 1           |
| Property, plant and equipment, net | 169,833        | 102,473                                    | 41,208            | 536          | 4,709         | 17,842        | 5,          |
| Intangible assets                  | 76,542         | 293  | 732               |              | 799           | 2,987         | 9           |

## APPENDIX

**Consolidated Income Statement for International Segment**

|  | E&P          | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | DISTRIB. CORP.   |
|--|--------------|--|-------------------|------------------|
| <b>Income Statement - Jan-Sep/2012</b>                                 |              |  |                   |                  |
| <b>Sales revenues</b>  | <b>7,691</b> | <b>13,392</b>                              | <b>877</b>        | <b>7,388</b>     |
| Intersegments  | 5,437        | 3,173                                      | 53                | 11               |
| Third parties  | 2,254        | 10,219                                     | 824               | 7,377            |
| <b>Net income (loss) before financial results and income taxes</b>     | <b>4,059</b> | <b>(244)</b>                               | <b>203</b>        | <b>103 (432)</b> |
| <b>Net income (loss) attributable to the shareholders of Petrobras</b> | <b>2,461</b> | <b>(234)</b>                               | <b>214</b>        | <b>102 (635)</b> |

|  | E&P          | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | DISTRIB. CORP.  |
|--|--------------|--|-------------------|-----------------|
| <b>Income Statement - Jan-Sep/2011</b>                                 |              |  |                   |                 |
| <b>Sales revenues</b>  | <b>5,761</b> | <b>10,602</b>                              | <b>642</b>        | <b>6,078</b>    |
| Intersegments  | 4,542        | 2,709                                      | 33                | 40              |
| Third parties  | 1,219        | 7,893                                      | 609               | 6,038           |
| <b>Net income (loss) before financial results and income taxes</b>     | <b>2,253</b> | <b>(92)</b>                                | <b>137</b>        | <b>83 (523)</b> |
| <b>Net income (loss) attributable to the shareholders of Petrobras</b> | <b>2,004</b> | <b>(88)</b>                                | <b>140</b>        | <b>81 (486)</b> |

**Consolidated Assets for International Segment**

|   | E&P           | REFINING,<br>TRANSPORT<br>AND<br>MARKETING | GAS<br>&<br>POWER | DISTRIB. CORP. |              |
|---|---------------|--|-------------------|----------------|--------------|
| <b>Total assets on September 30, 2012</b> | <b>29,727</b> | <b>6,472</b>                               | <b>1,594</b>      | <b>2,224</b>   | <b>3,154</b> |
| <b>Total assets on December 31, 2011</b>  | <b>27,358</b> | <b>6,365</b>                               | <b>1,742</b>      | <b>1,889</b>   | <b>3,412</b> |

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**APPENDIX****1. Effect of the average cost on the cost of sales (R\$ million)**

Due to the period the products remain in inventory, an average of 60 days, the changes on international crude oil and oil products prices and the effect of the exchange rate variation on imports and on production taxes do not fully impact the costs of sales of the period, fully impacting only the next period:

|  | 2Q-2012    | 3Q-2012    | (*)        |
|--|------------|------------|------------|
| <b>Effect of the average cost on the cost of sales (R\$ million)</b> |            |            |            |
| ( ) increase on the cost of sales                                    | <b>484</b> | <b>859</b> | <b>375</b> |

(\*) Considering the changes on international prices at the moment of the inventory formation, slightly less significantly than the 2Q-2012, the cost of sales of the 3Q-2012 was positively influenced by the realization of inventories purchased previously at lower costs.

**2. Reconciliation of EBITDA**

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 |   | 2011  |
|---------|---------|--------------------------|---------|---|-------|
| 8,600   | 5,282   | 63                       | 12,153  | Income (loss) before financial results and income taxes | 25,65 |
| 5,775   | 5,317   | 9                        | 4,276   | Depreciation, depletion and amortization                | 15,8  |
| -       | -       | -                        | -       | Impairment  |       |

|               |               |    |                             |               |
|---------------|---------------|----|-----------------------------|---------------|
| <b>14,375</b> | <b>10,599</b> | 36 | <b>16,429 EBITDA</b>        |               |
| <b>19</b>     | <b>16</b>     | 3  | <b>26 EBITDA margin (%)</b> | <sup>19</sup> |

**41,4**

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<sup>19</sup> EBITDA margin equals EBITDA divided by sales revenues.

## APPENDIX

## TAXES AND PRODUCTION TAXES

## 3. Consolidated Taxes and Contributions

The economic contribution of Petrobras, measured through the generation of current taxes and social contributions, amounted to R\$55,559 million.

| 3Q-2012                               | 2Q-2012       | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011       | Jan-Sep                                      |               |               |
|---------------------------------------|---------------|--------------------------|---------------|--|---------------|---------------|
|                                       |               |                          |               | 2012   | 2011          | 2012          |
| <b>Economic Contribution - Brazil</b> |               |                          |               |  |               |               |
| 11,098                                | 9,124         | 22                       | 9,878         | <b>Domestic Value-Added Tax (ICMS)</b>       | 29,476        | 26,878        |
| 13                                    | 955           | (99)                     | 2,188         | <b>CIDE <sup>20</sup></b>                    | 2,005         | 6,227         |
| 4,356                                 | 4,070         | 7                        | 4,014         | <b>PIS/COFINS</b>                            | 11,893        | 10,960        |
| 2,190                                 | (161)         | -                        | 1,355         | <b>Income Tax and Social Contribution</b>    | 4,418         | 8,490         |
| 887                                   | 723           | 23                       | (143)         | <b>Others</b>                                | 2,678         | 1,087         |
| <b>18,544</b>                         | <b>14,711</b> | <b>26</b>                | <b>17,292</b> | <b>Subtotal - Brazil</b>                     | <b>50,470</b> | <b>53,642</b> |
| 1,621                                 | 2,023         | (20)                     | 1,048         | <b>Economic Contribution - International</b> | 5,089         | 3,166         |
| <b>20,165</b>                         | <b>16,734</b> | <b>21</b>                | <b>18,340</b> | <b>Total</b>                                 | <b>55,559</b> | <b>56,808</b> |

## 4. Production Taxes

| 3Q-2012 | 2Q-2012 | 3Q12<br>X<br>2Q12<br>(%) | 3Q-2011 | Jan-Sep                       |        |                          |    |
|---------|---------|--------------------------|---------|-------------------------------|--------|--------------------------|----|
|         |         |                          |         | 2012                          | 2011   | 2012<br>X<br>2011<br>(%) |    |
| 3,519   | 3,497   | 1                        | 3,019   | <b>Brazil</b>                 |        |                          |    |
|         |         |                          |         | Royalties                     | 10,645 | 9,027                    | 18 |
| 3,761   | 3,856   | (2)                      |         | Special participation charges | 11,797 | 9,821                    | 20 |
|         |         |                          | 3,109   |                               |        |                          |    |
| 40      | 39      | 3                        | 38      | Rental of areas               | 117    | 94                       | 24 |



|              |              |     |              |                              |               |               |    |
|--------------|--------------|-----|--------------|------------------------------|---------------|---------------|----|
| <b>7,320</b> | <b>7,392</b> | (1) | <b>6,166</b> | <b>Subtotal -<br/>Brazil</b> | <b>22,559</b> | <b>18,942</b> | 19 |
| 226          | 223          | 1   | 181          | <b>International</b>         | 668           | 495           | 35 |
| <b>7,546</b> | <b>7,615</b> | (1) | <b>6,347</b> | <b>Total</b>                 | <b>23,227</b> | <b>19,437</b> | 19 |

Production taxes in Brazil decreased by 1% in the 3Q-2012 compared to the 2Q-2012, due to the lower production of larger fields that paid special participation charges in the period, partially offset by the 3% increase in the reference price for domestic oil, that reached an average of R\$194.34/bbl (U.S.\$95.82/bbl) in the 3Q-2012 compared to R\$189.07/bbl (U.S.\$96.33/bbl) in the 2Q-2012, impacted by the 4% depreciation of the Real relative to the U.S. dollar and by the 1% increase of international crude oil prices.

Production taxes in Brazil increased by 19% in 2012 compared to 2011, due to the 16% increase in the reference price for domestic oil, that reached an average of R\$191.28/bbl (U.S.\$99.65/bbl) in 2012 compared to R\$164.29/bbl (U.S.\$100.64/bbl) in 2011, primarily due to the 18% depreciation of the Real against the U.S. dollar and due to the increased progressive rates of special participation charges of the larger production fields in the period.

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<sup>20</sup> CIDE - Contribution for Intervention in the Economic Sector.

**APPENDIX****5. Assets and Liabilities subject to Exchange Variation**

The Company has assets and liabilities subject to foreign exchange variations, which main exposure is the Real relative to the U.S. dollar. The balances of assets and liabilities in foreign exchange of subsidiaries and controlled companies outside of Brazil are not included on the exposure below, when transacted in currency equivalent to their respective functional currencies. On September 30, 2012, the Company had a net liability position regarding foreign exchange exposure hence the appreciation of the Real against the U.S. dollar generates an exchange variation income, while the depreciation of the Real generates an exchange variation expense.

The net exchange exposure increased from R\$55,575 million on December 31, 2011 to R\$97,597 million on September 30, 2012, due to the exchange depreciation and to the funding operations.

|   | <b>09.30.2012</b> | <b>12.31.2011</b> |
|---|-------------------|-------------------|
| <b>Current assets</b>   | <b>4,778</b>      | <b>14,718</b>     |
| Cash and cash equivalents   | 1,740             | 6,284             |
| Amounts invested abroad through subsidiaries<br>to be used in Brazil in commercial<br>activities  | 1,284             | 6,677             |
| Other current assets  | 1,754             | 1,757             |
| <b>Non-current assets</b>   | <b>6,642</b>      | <b>12,153</b>     |
| Amounts invested abroad through international<br>subsidiaries, in E&P equipment to<br>be used in Brazil and in<br>commercial activities | 5,056             | 10,427            |
| Other non-current assets  | 1,586             | 1,726             |
| <b>Total assets</b>   | <b>11,420</b>     | <b>26,871</b>     |

|  | <b>09.30.2012</b> | <b>12.31.2011</b> |
|--|-------------------|-------------------|
| <b>Current liabilities</b>   | <b>(20,752)</b>   | <b>(19,853)</b>   |
| Current debt   | (4,605)           | (6,277)           |
| Trade accounts payable   | (5,855)           | (5,882)           |
| Amounts derived from abroad through<br>subsidiaries to be used in Brazil | (9,539)           | (7,463)           |
| Other current liabilities  | (753)             | (231)             |
| <b>Long-term liabilities</b>   | <b>(53,707)</b>   | <b>(36,885)</b>   |
| Long-term debt   | (36,919)          | (35,746)          |
| Amounts derived from abroad through<br>subsidiaries to be used in Brazil | (16,466)          | (882)             |
| Other long-term liabilities  | (322)             | (257)             |
| <b>Total liabilities</b>   | <b>(74,459)</b>   | <b>(56,738)</b>   |
| (-) FINAME Loans - in Reais indexed to U.S. dollar                       |                   | (12)              |
| (-) BNDES Loans - in Reais indexed to U.S. dollar                        | (28,238)          | (26,621)          |
| <b>Net assets (liabilities) in Reais</b>                                 | <b>(91,277)</b>   | <b>(56,500)</b>   |
| Net Derivatives (notional value contracted)                              | (6,320)           | 925               |
| <b>Net Exposure</b>  | <b>(97,597)</b>   | <b>(55,575)</b>   |

