AMREIT Form 10-Q August 14, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-Q

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2008

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF T	THE SECURITIES
EXCHANGE ACT OF 1934	

For the transition period f	rom to
Commission File Num	ber: 0-28378
(Name of registrant as s	pecified its charter)
TEXAS (State or Other Jurisdiction of Incorporation or	76-0410050 (I.R.S. Employer Identification No.)
Organization)	77046
8 GREENWAY PLAZA, SUITE 1000	77046
HOUSTON, TEXAS	(Zip Code)
(Address of Principal Executive Offices)	

713-850-1400 (Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the issuer was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES x NO "

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the defintions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer "

Non-accelerated filer " Smaller reporting company x

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES "NO x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

	Outstandin			
Class	as of			
Class	August 12,			
	2008			
Class A				
Common	6 624 490			
Stock,	6,634,489			
\$0.01 par	shares			
value				
Class C				
Common	4,150,088			
Stock,				
\$0.01 par	shares			
value				
Class D				
Common	10,982,002			
Stock,	, ,			
\$0.01 par	shares			
value				

Table of Contents

Item		Form
No.		10-Q
		Report
		Page
	<u>PART I</u>	
1	Financial Statements	1
	<u>Description of Business</u>	5
	and Nature of Operations	
	Summary of Significant	5
	Accounting Policies	
	<u>Deferred Compensation</u>	7
	<u>Investments in Merchant</u>	9
	Development Funds and	
	Other Affiliates	
	Acquired Lease	11
	<u>Intangibles</u>	
	Notes Payable	11
	<u>Concentrations</u>	12
	Shareholders' Equity and	12
	Minority Interest	
	Related Party Transactions	13
	Real Estate Acquisitions	13
	and Dispositions	
	Commitments	13
	Subsequent Events	13
	Operating Segments	13
2	Management's Discussion	18
	and Analysis of Financial	
	Condition and Results of	
	<u>Operations</u>	
3	Quantitative and	21
	Qualitative Disclosures	
	about Market Risk	
4	Controls and Procedures	21
	PART II	
1		21
	Risk Factors	21
2	<u>Unregistered Sales of</u>	21
	Equity Securities and Use	
2	of Proceeds	0.1
3		21
1	Securities Submission of Matters to a	21
4	Submission of Matters to a	21
~	Vote of Security Holders	22
5	Other Information	22
6	<u>Exhibits</u>	22

PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

Amreit and subsidiaries consolidated balance sheets

June 30, 2008 and December 31, 2007 (in thousands, except share data)

			Γ	ecember
	J	une 30,		31,
		2008		2007
ASSETS	(u	naudited)		
Real estate investments at	•	Í		
cost:				
Land	\$	127,551	\$	130,563
Buildings		135,124	·	141,045
Tenant improvements		9,543		10,105
		272,218		281,713
Less accumulated		,		,
depreciation and				
amortization		(17,369)		(15,626)
		254,849		266,087
		, , , ,		,
Real estate held for sale				
and investment in direct				
financing leases held for				
sale, net		32,871		22,438
Net investment in direct		, , , ,		,
financing leases held for				
investment		2,063		2,058
Intangible lease cost, net		11,226		13,096
Investment in merchant		,		,
development funds and other				
affiliates		6,720		10,514
Net real estate investments		307,729		314,193
		201,125		01.,170
Cash and cash equivalents		205		1,221
Tenant receivables, net		4,132		4,398
Accounts receivable, net		2,570		1,251
Accounts receivable -		_,e , o		1,201
related party		3,944		5,386
Notes receivable - related		2,5		2,200
party		9,393		10,442
Deferred costs		2,284		2,472
Other assets		5,189		4,394
TOTAL ASSETS	\$	335,446	\$	343,757
101111111111111111111111111111111111111	Ψ	555,110	Ψ	5 15,757

LIABILITIES AND SHAREHOLDERS'				
EQUITY				
Liabilities:	ф	175.556	ф	160.560
Notes payable	\$	175,556	\$	168,560
Notes payable, held for sale		12,570		12,811
Accounts payable - related		265		40
party		367		49
Accounts payable and other		.		
liabilities		5,446		7,650
Below market leases, net		2,378		3,401
Security deposits		705		674
TOTAL LIABILITIES		197,022		193,145
Minority interest		1,220		1,179
Shareholders' equity:				
Preferred shares, \$.01 par				
value, 10,000,000 shares				
authorized, none issued		_		_
Class A common shares,				
\$.01 par value, 50,000,000				
shares authorized,				
6,634,489 and 6,626,559				
shares issued, respectively		66		66
Class C common shares,				
\$.01 par value, 4,400,000				
shares authorized,				
4,149,094 and 4,143,971				
shares issued and				
outstanding, respectively		42		41
Class D common shares,				
\$.01 par value, 17,000,000				
shares authorized,				
11,036,170 and 11,045,763				
shares issued and				
outstanding, respectively		110		110
Capital in excess of par				
value		185,571		185,165
Accumulated distributions				
in excess of earnings		(39,527)		(33,365)
Cost of treasury shares,				
1,229,253 and 337,308 Class				
A common shares,				
respectively		(9,058)		(2,584)
TOTAL				
SHAREHOLDERS'				
EQUITY		137,204		149,433
TOTAL LIABILITIES	\$	335,446	\$	343,757
AND SHAREHOLDERS'				

EQUITY

See Notes to Consolidated Financial Statements.

~1~

Amreit and subsidiaries Consolidated Statements of Operations

For the three and six months ended June 30, 2008 and 2007 (unaudited)

(in thousands, except per share data)

	Three months en	Three months ended June 30,		Ended June 30,
	2008	2007	2008	2007
Revenues:				
Rental income from				
operating leases	\$ 8,142	\$ 7,504	\$ 15,628	\$ 14,396
Earned income from				
direct financing leases	60	61	120	120
Real estate fee income	115	160	285	854
Real estate fee income -				
related party	1,311	349	2,743	1,062
Construction revenues	698	695	1,130	792
Construction revenues -				
related party	1,650	219	2,554	1,095
Securities commission				
income - related party	424	1,484	949	2,477
Asset management fee				
income - related party	377	312	753	596
Total revenues	12,777	10,784	24,162	21,392
Expenses:				
General and				
administrative	2,288	1,818	4,706	3,976
Property expense	2,456	2,006	4,425	3,731
Construction costs	2,221	868	3,342	1,729
Legal and professional	432	470	876	763
Real estate commissions	5	26	42	447
Securities commissions	355	1,245	840	2,074
Depreciation and				
amortization	2,606	1,925	4,505	3,834
Total expenses	10,363	8,358	18,736	16,554
Operating income	2,414	2,426	5,426	4,838
Other income (expense):				
Interest and other income				
- related party	229	250	503	500
Loss from merchant				
development funds and				
other affiliates	(246)	(15)	(389)	(27)

Edgar Filing: AMREIT - Form 10-Q

Income tax benefit for							
taxable REIT subsidiary		200		224	276		374
Interest expense		(2,371)		(2,086)	(4,802)		(4,176)
Income before							
discontinued operations		226		799	1,014		1,509
Income (loss) from							
discontinued operations,							
net of taxes		(891)		302	(682)		595
Income (loss) from							
discontinued operations		(891)		302	(682)		595
		(55=)		1.101	222		2.404
Net income (loss)		(665)		1,101	332		2,104
D1 - 11 - 11 - 11 -							
Distributions paid to							
class B, C and D		(2.504)		(0.711)	(5,000)		(5.416)
shareholders		(2,504)		(2,711)	(5,002)		(5,416)
Net loss available to class							
A shareholders	\$	(2.160)	ø	(1 (10) ¢	(4.670)	\$	(2.212)
A snareholders	Þ	(3,169)	\$	(1,610) \$	(4,670)	Ф	(3,312)
Net loss per class A common	chara ba	usic and					
diluted	siiaic - Da	isic and					
Loss before discontinued							
operations	\$	(0.39)	\$	(0.30) \$	(0.67)	\$	(0.61)
Income (loss) from	Ψ	(0.37)	Ψ	(0.50) ψ	(0.07)	Ψ	(0.01)
discontinued operations	\$	(0.15)	\$	0.05 \$	(0.11)	\$	0.09
Net loss	\$	(0.54)	\$	(0.25) \$	(0.78)	\$	(0.52)
11000	Ψ	(0.51)	Ψ	(0.23) ψ	(0.70)	Ψ	(0.32)
Weighted average class A con	nmon sha	res used to					
compute net loss per							
share, basic and diluted		5,775		6,411	5,995		6,366
,		-,		-,	- ,		-,

See Notes to Consolidated Financial Statements.

Amreit and subsidiaries Consolidated Statements of Cash Flows (unaudited)

(in thousands, except share data)

	Months E 008	une 30, 2007
Cash flows from operating		
activities:		
Net income	\$ 332	\$ 2,104
Adjustments to reconcile net		
income to net cash provided		
by operating activities:		
Investment in real estate		
acquired for resale	(2,739)	-
Proceeds from sales of real		
estate acquired for resale	-	1,399
Impairment charge	1,332	
Tenant receivable write-off	648	-
Loss from merchant		
development funds and other		
affiliates	390	27
Cash receipts related to		
deferred related party fees	(323)	-
Depreciation and amortization	3,791	3,865
Amortization of deferred		
compensation	224	353
Minority interest in income of		
consolidated joint ventures	227	74
Distributions from merchant		
development funds and other		
affiliates	19	234
Decrease in tenant receivables	266	356
Decrease in accounts		
receivable	(319)	325
(Increase) decrease in		
accounts receivable - related		
party	1,442	(122)
Cash receipts from direct		, ,
financing leases more than		
income recognized	102	23
Increase in other assets	(831)	(1,116)
Decrease in accounts payable		
and other liabilities	(1,617)	(3,856)

Edgar Filing: AMREIT - Form 10-Q

Decrease in accounts payable-				
related party		(269)		
Increase in security deposits		31		11
• •		31		11
Net cash provided by		2.706		2 677
operating activities		2,706		3,677
Cash flows from investing				
activities:				
Improvements to real estate		(758)		(1,602)
Acquisition of investment				
properties		-		(9,558)
Loans to affiliates		(4,108)		(2,444)
Payments from affiliates		5,157		5,772
Investment in receivable		(1,711)		-
Additions to furniture,				
fixtures and equipment		(91)		(40)
Proceeds from sale of				
investment in other affiliates				
to related party		9,068		-
Investment in merchant				
development funds and other				
affiliates		(5,490)		(1,001)
Distributions from merchant				
development funds and other				
affiliates		130		110
Increase in preacquisition				
costs		89		14
Net cash provided by (used				
in) investing activities		2,286		(8,749)
Ź				
Cash flows from financing				
activities:				
Proceeds from notes payable		31,462		59,994
Payments of notes payable		(24,588)		(46,785)
Increase in deferred costs		(18)		(264)
Purchase of treasury shares		(6,172)		(15)
Issuance of common shares		81		-
Retirement of common				
shares		(3,229)		(2,953)
Issuance costs		(34)		(6)
Common dividends paid		(3,431)		(3,909)
Distributions to minority		(0,101)		(2,505)
interests		(79)		(49)
Net cash provided by (used		(,,,		(.,)
in) financing activities		(6,008)		6,013
in imaneing activities		(0,000)		0,013
Net increase (decrease) in				
cash and cash equivalents		(1,016)		941
Cash and cash equivalents,		(1,010)		711
beginning of period		1,221		3,415
occurring of period	\$	205	\$	4,356
	Ψ	203	ψ	7,550

Edgar Filing: AMREIT - Form 10-Q

Cash and cash equivalents,		
end of period		
Supplemental schedule of		
cash flow information:		
Cash paid during the year		
for:		
Interest	\$ 5,409	\$ 4,728
Income taxes	380	341

Supplemental schedule of noncash investing and and financing activities

During 2008 and 2007, 0 and 41,000 class B common shares, respectively were converted to class A common shares. Additionally, during 2008 and 2007, we issued class C common and D common shares with a value of \$3.1 million satisfaction of dividends through the dividend reinvestment program.

In 2007, we issued 131,000 restricted shares to employees and trust managers as part of their compensation arrangements. The restricted shares vest over a four and three year period, respectively. We recorded \$1.1 million in deferred compensation related to the issuance of the restricted shares.

See Notes to Consolidated Financial Statements.

~3~

Amreit and subsidiaries Consolidated Statements of Shareholders' equity

For the six months ended June 30, 2008 (unaudited) (in thousands)

	Cor	nmon	Capital in	Accumulated distributions	Cost of	
	Sh	ares iount	excess of par value	in excess of earnings	treasury shares	Total
Balance at December						
31, 2007	\$	217 \$	185,165	\$ (33,365)	\$ (2,584)	\$ 149,433
Net income		-	-	332	-	332
Deferred compensation iss	uance of res	tricted				
shares, Class A			302	-	(302)	_
Issuance of common						
shares, Class A		-	47	-	-	47
Repurchase of common						
shares, Class A		-	-	-	(6,172)	(6,172)
Amortization of						
deferred compensation		-	224	-	-	224
Issuance of common						
shares, Class C		2	857	-	-	859
Retirement of common						
shares, Class C		(1)	(808)	-	-	(809)
Issuance of common						
shares, Class D		2	2,202	-	-	2,204
Retirement of common						
shares, Class D		(2)	(2,418)	-	-	(2,420)
Distributions		-	-	(6,494)	-	(6,494)
Balance at June 30,						
2008	\$	218	185,571	\$ (39,527)	\$ (9,058)	\$ 137,204

See Notes to Consolidated Financial Statements.

Table of Contents

Amreit and subsidiaries NOTES TO CONSOLIDATED FINANCIAL STATEMENTS June 30, 2008 (unaudited)

1. DESCRIPTION OF BUSINESS AND NATURE OF OPERATIONS

We are an established real estate company that has elected to be taxed as a real estate investment trust ("REIT") for federal income tax purposes. Our business model is similar to an institutional advisory company that is judged by its investor partners on the returns we are able to deliver to reach specified long-term results. Our primary objective is to build long-term shareholder value and continue to build and enhance the net asset value ("NAV") of us and our advised funds.

We seek to create value and drive net operating income ("NOI") growth on the properties owned in our institutional-grade portfolio of Irreplaceable CornersTM and those owned by a series of closed-end, merchant development funds. We also seek to support an advisory business that raises capital through an extensive independent broker-dealer channel as well as through institutional joint venture partners.

Our direct predecessor, American Asset Advisers Trust, Inc. ("ATI"), was formed as a Maryland corporation in 1993. Prior to 1998, ATI was externally advised by American Asset Advisors Corp. which was formed in 1985. In June 1998, ATI merged with its advisor and changed its name to AmREIT, Inc. In December 2002, AmREIT, Inc. reorganized as a Texas real estate investment trust and became AmREIT.

Our class A common shares are traded on the American Stock Exchange under the symbol "AMY." Our offices are located at 8 Greenway Plaza, Suite 1000 Houston, Texas 77046. Our telephone number is 713.850.1400 and we maintain an internet site at www.amreit.com.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

BASIS OF PRESENTATION

Our financial records are maintained on the accrual basis of accounting whereby revenues are recognized when earned and expenses are recorded when incurred. The consolidated financial statements include our accounts as well as the accounts of any wholly- or majority-owned subsidiaries in which we have a controlling financial interest. Investments in joint ventures and partnerships where we have the ability to exercise significant influence but do not exercise financial and operating control, are accounted for using the equity method, unless such entities qualify as variable interest entities, and thus are considered for consolidation under applicable accounting literature related to consolidation. All significant inter-company accounts and transactions have been eliminated in consolidation.

The consolidated financial statements included in this report are unaudited; however, amounts presented in the consolidated balance sheet as of December 31, 2007 are derived from our audited financial statements at that date. In our opinion, all adjustments necessary for a fair presentation of such financial statements have been included. Such adjustments consisted of normal recurring items.

REVENUE RECOGNITION

We lease space to tenants under agreements with varying terms. The majority of the leases are accounted for as operating leases with revenue being recognized on a straight-line basis over the terms of the individual leases. Accrued rents are included in tenant receivables. Revenue from tenant reimbursements of taxes, maintenance expenses and insurance is recognized in the period the related expense is recorded. Additionally, certain of the lease agreements contain provisions that grant additional rents based on tenants' sales volumes (contingent or percentage rent). Percentage rents are recognized when the tenants achieve the specified targets as defined in their lease agreements. We recognize lease termination fees in the period that the lease is terminated and collection of the fees is reasonably assured. During the six months ended June 30, 2008 and 2007, we recognized \$0 and \$153,000, respectively, in lease termination fees, which are included in rental income from operating leases. The terms of certain leases require that the building/improvement portion of the lease be accounted for under the direct financing method which treats the building as if we had sold it to the lessee and entered into a long-term financing arrangement with such lessee. This accounting method is appropriate when the lessee has all of the benefits and risks of property ownership that they otherwise would if they owned the building versus leasing it from us.

We have been engaged to provide various real estate services, including development, construction, construction management, property management, leasing and brokerage. The fees for these services are recognized as services are provided and are generally calculated as a percentage of revenues earned or to be earned or of property cost, as appropriate. Revenues from fixed-price construction contracts are recognized on the percentage-of-completion method, measured by the physical completion of the structure. Revenues from cost-plus-percentage-fee contracts are recognized on the basis of costs incurred during the period plus the percentage fee earned on those costs. Construction management contracts are recognized only to the extent of the fee revenue.

Construction contract costs include all direct material and labor costs and any indirect costs related to contract performance. Provisions for estimated losses on uncompleted contracts are made in the period in which such losses are determined. Changes in job performance, job conditions, and estimated profitability, including those arising from any contract penalty provisions, and final contract settlements may result in revisions to costs and income and are recognized in the period in which the revisions are determined. Any profit incentives are included in revenues when their realization is reasonably assured. An amount equal to contract costs attributable to any claims is included in revenues when realization is probable and the amount can be reliably estimated.

Unbilled construction receivables represent reimbursable costs and amounts earned under contracts in progress as of the date of our balance sheet. Such amounts become billable according to contract terms, which usually consider the passage of time, achievement of certain milestones or completion of the project. Advance billings represent billings to or collections from clients on contracts in advance of revenues earned thereon. Unbilled construction receivables are generally billed and collected within the twelve months following the date of our balance sheet, and advance billings are generally earned within the twelve months following the date of our balance sheet. As of June 30, 2008, \$75,000 of unbilled receivables has been included in "Accounts receivable" and \$3,000 of unbilled receivables due from related parties has been included in "Accounts receivable" and \$85,000 of unbilled receivables due from related parties has been included in "Accounts receivable" and \$85,000 of unbilled receivables due from related parties has been included in "Accounts receivable – related party." We had advance billings of \$6,000 as of June 30, 2008 and December 31, 2007.

Securities commission income is recognized as units of our merchant development funds are sold through our wholly-owned subsidiary, AmREIT Securities Company. Securities commission income is earned as the services are performed and pursuant to the corresponding prospectus or private offering memorandum. Generally, it includes a selling commission of between 6.5% and 7.5%, a dealer-manager fee of between 2.5% and 3.25% and offering and organizational costs of 1.0% to 1.50%. The selling commission is then paid to the unaffiliated selling broker-dealer and reflected as securities commission expense.

REAL ESTATE INVESTMENTS

Development Properties – Land, buildings and improvements are recorded at cost. Expenditures related to the development of real estate are carried at cost which includes capitalized carrying charges, acquisition costs and development costs. Carrying charges, primarily interest, real estate taxes and loan acquisition costs, and direct and indirect development costs related to buildings under construction, are capitalized as part of construction in progress. The capitalization of such costs ceases at the earlier of one year from the date of completion of major construction or when the property, or any completed portion, becomes available for occupancy. We capitalize acquisition costs as incurred. Such costs are expensed if and when the acquisition becomes no longer probable. During the six months ended June 30, 2008 and 2007 we capitalized \$29,000 and \$162,000, respectively, in interest on properties under development.

Acquired Properties and Acquired Lease Intangibles – We account for real estate acquisitions pursuant to Statement of Financial Accounting Standards No. 141, Business Combinations ("SFAS No. 141"). Accordingly, we allocate the purchase price of the acquired properties to land, building and improvements, identifiable intangible assets and to the acquired liabilities based on their respective fair values. Identifiable intangibles include amounts allocated to acquire out-of-market leases, the value of in-place leases and customer relationship value, if any. We determine fair value based on estimated cash flow projections that utilize appropriate discount and capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including the historical operating results, known trends and specific market and economic conditions that may affect the property. Factors considered by management in our analysis of determining the as-if-vacant property value include an estimate of carrying costs during the expected lease-up periods considering market conditions, and costs to execute similar leases. In estimating carrying costs, management includes real estate taxes, insurance and estimates of lost rentals at market rates during the expected lease-up periods, tenant demand and other economic conditions. Management also estimates costs to execute similar leases including leasing commissions, tenant improvements, legal and other related expenses. Intangibles related to out-of-market leases and in-place lease value are recorded as acquired lease intangibles and are amortized as an adjustment to rental revenue or amortization expense, as appropriate, over the remaining terms of the underlying leases. Premiums or discounts on acquired out-of-market debt are amortized to interest expense over the remaining term of such debt.

Depreciation — Depreciation is computed using the straight-line method over an estimated composite useful life of up to 50 years for buildings, up to 20 years for site improvements and over the term of lease for tenant improvements. Leasehold estate properties, where we own the building and improvements but not the related ground, are amortized over the life of the lease.

Properties Held for Sale — Properties are classified as held for sale if management has decided to market the property for immediate sale in its present condition with the belief that the sale will be completed within one year. Operating properties held for sale are carried at the lower of cost or fair value less cost to sell. Depreciation and amortization are suspended during the held for sale period. As of June 30, 2008 we owned 29 properties with a carrying value of \$32.9 million that were classified as real estate held for sale. As of December 31, 2007 we owned 19 properties with a carrying value of \$22.4 million that were classified as real estate held for sale.

Our properties generally have operations and cash flows that can be clearly distinguished from the rest of our operations. The operations and gains on sales reported in discontinued operations represent those properties that have been sold or are held for sale and for which operations and cash flows have been clearly distinguished. The operations of these properties have been eliminated from ongoing operations, and we will not have continuing involvement after disposition. Prior period operating activity related to such properties has been reclassified as discontinued operations in the accompanying statements of operations, effective on the date the decision to sell is made.

Impairment – We review our properties for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets, including accrued rental income, may not be recoverable through operations. We determine whether an impairment in value occurred by comparing the estimated future cash flows (undiscounted and without interest charges), including the residual value of the property, with the carrying value of the individual property. If impairment is indicated, a loss will be recorded for the amount by which the carrying value of the asset exceeds its fair value. An impairment charge of \$1.3 million was recognized for the six months ended June 30, 2008 related to four properties that represent non-core real estate assets. We are holding these assets for sale as of June 30, 2008, one of which was sold in July 2008. No impairment charges were recognized for the six months ended June 30, 2007.

RECEIVABLES AND ALLOWANCE FOR UNCOLLECTIBLE ACCOUNTS

Tenant receivables — Included in tenant receivables are base rents, tenant reimbursements and receivables attributable to recording rents on a straight-line basis. An allowance for the uncollectible portion of accrued rents and accounts receivable is determined based upon customer credit-worthiness (including expected recovery of our claim with respect to any tenants in bankruptcy), historical bad debt levels, and current economic trends. As of June 30, 2008 and December 31, 2007, we had an allowance for uncollectible accounts of \$600,000 and \$157,000, respectively, related to our tenant receivables. During the second quarter of 2008, we increased the allowance by \$470,000 in bad debts associated primarily with a couple of major tenants, one of which declared bankruptcy during the second quarter and another which vacated their space during the second quarter.

Accounts receivable – Included in accounts receivable are amounts due from clients of our construction services business and various other receivables. As of June 30, 2008 and December 31, 2007, we had an allowance for uncollectible accounts of \$411,000 and \$264,000, respectively, related to our accounts receivable. During the second quarter of 2008, we increased the allowance by \$178,000 in bad debts associated with two construction projects.

Also included in accounts receivable as of June 30, 2008 is a \$1.8 million receivable from the City of Pearland, Texas. We acquired this receivable in June 2008 in conjunction with the acquisition of Shadow Creek Ranch shopping center by our affiliated funds in February 2008. The receivable is to be funded by 1/3 of the 1.5% sales tax that the City of Pearland collects from the shopping center.

Notes receivable – related party – Included in related party notes receivable are loans made to our affiliated merchant development funds as part of our treasury management function whereby we place excess cash in short-term bridge loans for these affiliates related to the acquisition or development of properties. We typically provide such financing to our affiliates as a way of efficiently deploying our excess cash and earning a higher return than we would otherwise earn in other short term investments or overnight funds. In most cases, the funds have a construction lender in place, and we step in and provide financing on the same terms as the third party lender. In so doing, we are able to access these funds as needed by having our affiliate then draw down on their construction loans. These loans are unsecured, bear interest at the prime rate (5.00% at June 30, 2008) and are due upon demand.

~6~

DEFERRED COSTS

Deferred costs include deferred leasing costs and deferred loan costs, net of amortization. Deferred loan costs are incurred in obtaining financing and are amortized using a method that approximates the effective interest method to interest expense over the term of the debt agreements. Deferred leasing costs consist of external commissions associated with leasing our properties and are amortized to expense over the lease term. Accumulated amortization related to deferred loan costs as of June 30, 2008 and December 31, 2007 totaled \$793,000 and \$627,000, respectively. Accumulated amortization related to deferred leasing costs as of June 30, 2008 and December 31, 2007 totaled \$550,000 and \$450,000, respectively.

DEFERRED COMPENSATION

Our deferred compensation and long term incentive plan is designed to attract and retain the services of our trust managers and employees that we consider essential to our long-term growth and success. As such, it is designed to provide them with the opportunity to own shares, in the form of restricted shares, in us, and provide key employees the opportunity to participate in the success of our affiliated actively managed merchant development funds through the economic participation in our general partner companies. All long term compensation awards are designed to vest over a period of three to seven years and promote retention of our team.

Restricted Share Issuances - Deferred compensation includes grants of restricted shares to our trust managers and employees as a form of long-term compensation. The share grants vest over a period of three to seven years. We determine the fair value of the restricted shares as the number of shares awarded multiplied by the closing price per share of our class A common shares on the grant date. We amortize such fair value ratably over the vesting periods of the respective awards. The following table presents restricted share activity during the six months ended June 30, 2008.

		Weighted Average grant
	Non-vested	date fair
	Shares	value
Beginning of		
period	410,830	\$ 7.67
Granted	-	-
Vested	(52,588)	7.73
Forfeited	(39,829)	7.90
End of period	318,413	7.63

There were no restricted shares issued during the six months ended June 30, 2008. During the six months ended June 30, 2007 the weighted-average grant date fair value of shares issued under our deferred compensation and long term incentive plan was \$8.51 per share. The total fair value of shares vested during the six months ended June 30, 2008 and 2007 was \$407,000 and \$390,000 respectively. Total compensation cost recognized related to restricted shares during the six months ended June 30, 2008 and 2007 was \$224,000 and \$353,000, respectively. As of June 30, 2008, total unrecognized compensation cost related to restricted shares was \$2.4 million, and the weighted average period over which we expect this cost to be recognized is 3.56 years.

General Partner Profit Participation Interests - We have assigned up to 45% of the economic interest in certain of our merchant development funds to certain of our key employees. This economic interest is received, as, if and when we receive economic benefit from our profit participation, after certain preferred returns have been paid to the partnership's limited partners. This assignment of economic interest generally vests over a period of five to seven years. This allows us to align the interest of our employees with the interest of our shareholders. Because any future profits and earnings from the merchant development funds cannot be reasonably predicted or estimated, and any employee benefit is contingent upon the benefit received by the general partner of the merchant development funds, we recognize expense associated with the assignment of these economic interests as we recognize the corresponding income from the associated merchant development funds. No portion of the economic interest in the merchant development funds that have provided profit participation to us to date have been assigned to employees. Therefore, no compensation expense has been recorded to date. See Note 3 below for a discussion of the potential sale of assets from one our merchant development funds, AAA CTL Notes, Ltd.

Tax-Deferred Retirement Plan (401k) - We maintain a defined contribution 401k retirement plan for our employees. This plan is available for all employees immediately upon employment. The plan allows for contributions to be either invested in an array of large, mid and small cap mutual funds or directly into class A common shares. Employee contributions invested in our shares are limited to 50% of the employee's contributions. We match 50% of the employee's contribution, up to a maximum employee contribution of 4%. None of the employer contribution can be matched in our shares.

Share Options - We are authorized to grant options of our class A common shares as either incentive or non-qualified share options, up to an aggregate of 6.0% of the total voting shares outstanding. As of June 30, 2008 and December 31, 2007, none of these options have been granted.

INCOME TAXES

We account for federal and state income taxes under the asset and liability method.

Federal – We have elected to be taxed as a REIT under the Internal Revenue Code of 1986, and are, therefore, not subject to Federal income taxes to the extent of dividends paid, provided we meets all conditions specified by the Internal Revenue Code for retaining our REIT status, including the requirement that at least 90% of our REIT taxable income be distributed to shareholders.

Our real estate development and operating business, AmREIT Realty Investment Corporation and subsidiaries ("ARIC"), is a fully integrated and wholly-owned business consisting of brokers and real estate professionals that provide development, acquisition, brokerage, leasing, construction, asset and property management services to our publicly traded portfolio and merchant development funds as well as to third parties. ARIC and our wholly-owned corporations that serve as the general partners of our merchant development funds are treated for Federal income tax purposes as taxable REIT subsidiaries (collectively, the "Taxable REIT Subsidiaries").

State – In May 2006, the State of Texas adopted House Bill 3, which modified the state's franchise tax structure, replacing the previous tax based on capital or earned surplus with one based on margin (often referred to as the "Texas Margin Tax") effective with franchise tax reports filed on or after January 1, 2008. The Texas Margin Tax is computed by applying the applicable tax rate (1% for us) to the profit margin, which, generally, will be determined for us as total revenue less a 30% standard deduction. Although House Bill 3 states that the Texas Margin Tax is not an income tax, SFAS No. 109, Accounting for Income Taxes, applies to the Texas Margin Tax. We have recorded a margin tax provision of \$145,000 and \$124,000 for the Texas Margin Tax for the six months ended June 30, 2008 and 2007, respectively.

EARNINGS PER SHARE

Basic earnings per share has been computed by dividing net loss available to class A common shareholders by the weighted average number of class A common shares outstanding. Diluted earnings per share has been computed by dividing net income (as adjusted as appropriate) by the weighted average number of common shares outstanding plus the weighted average number of dilutive potential common shares. Diluted earnings per share information is not applicable due to the anti-dilutive nature of the class C and class D common shares which represent 23.0 million and 20.4 million potential common shares for the three months ended June 30, 2008 and 2007, respectively.

The following table presents information necessary to calculate basic and diluted earnings per class A share for the six months ended June 30, as indicated:

		Three mor	nths end	ded		Six months ended			
		June	e 30			June 30			
		2008 2007				2008	2	2007	
Loss to class A common									
shareholders*	\$	3,169	\$	1,610	\$	4,670	\$	3,312	
Weighted average class									
A common shares									
outstanding*		5,775		6,411		5,995		6,366	
Basic and diluted loss per	•								
share		(0.54)		(0.25)		(0.78)		(0.52)	

^{*} In thousands

~7~

USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

FAIR VALUE OF FINANCIAL INSTRUMENTS

Our consolidated financial instruments consist primarily of cash, cash equivalents, tenant receivables, accounts receivable, notes receivable, accounts payable and other liabilities and notes payable. The carrying value of cash, cash equivalents, tenant receivables, accounts receivable, notes receivable, accounts payable, and other liabilities are representative of their respective fair values due to the short-term maturity of these instruments. Our revolving line of credit has market-based terms, including a variable interest rate. Accordingly, the carrying value of the line of credit is representative of its fair value.

As of June 30, 2008, the carrying value of our debt obligations associated with assets held for investment was \$175.6 million, \$137.6 million of which represented fixed rate obligations with an estimated fair value of \$139.3 million. As of December 31, 2007, the carrying value of our debt obligations associated with assets held for investment was \$168.6 million, \$138.1 million of which represented fixed rate obligations with an estimated fair value of \$139.1 million.

As of June 30, 2008, the carrying value of our debt obligations associated with assets held for sale was \$12.6 million, all of which represented fixed rate obligations with an estimated fair value of \$13.3 million. As of December 31, 2007, the carrying value of our debt obligations associated with assets held for sale was \$12.8 million, all of which represented fixed rate obligations with an estimated fair value of \$13.6 million.

CONSOLIDATION OF VARIABLE INTEREST ENTITIES

As of June 30, 2008, we are an investor in, and the primary beneficiary of, one entity that qualifies as a variable interest entity pursuant to FIN 46R. This entity was established to develop, own, manage, and hold property for investment and comprises \$6.1 million of our total consolidated assets at period end. This entity, which we hold a 50% interest in, had no debt outstanding at period end and had revenues of \$250,000 for the six months ended June 30, 2008.

NEW ACCOUNTING STANDARDS

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, Fair Value Measurements ("SFAS No. 157"). SFAS No. 157 defines fair value, establishes a framework for measuring fair value and requires enhanced disclosures about fair value measurements. SFAS No. 157 requires companies to disclose the fair value of financial instruments according to a fair value hierarchy. Additionally, companies are required to provide certain disclosures regarding instruments within the hierarchy, including a reconciliation of the beginning and ending balances for each major category of assets and liabilities. SFAS No. 157 is effective for our fiscal year beginning January 1, 2008. The adoption of SFAS No. 157 did not have a material effect on our results of operations or financial position.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities ("SFAS No. 159"). SFAS No. 159 expands opportunities to use fair value measurement in financial reporting and permits entities to choose to measure many financial instruments and certain other items at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. We did not measure any eligible financial assets and liabilities at fair value under the provisions of SFAS No. 159.

In December 2007, the FASB issued SFAS No. 141 (Revised 2007), Business Combinations ("SFAS No. 141R"). SFAS No. 141R will change the accounting for business combinations. Under FAS 141R, an acquiring entity will be required to recognize all the assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. SFAS No. 141R applies prospectively to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. We currently capitalize acquisition costs as part of the basis of the asset acquired. Upon effectiveness of SFAS No. 141R we will expense acquisition costs as incurred.

In December 2007, the FASB issued SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements—an amendment of ARB No. 51 ("SFAS No. 160"). SFAS No. 160 establishes accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. It clarifies that a noncontrolling interest in a subsidiary is an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements. SFAS No. 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. SFAS No. 160 requires retroactive adoption of the presentation and disclosure requirements for existing minority interests. All other requirements of SFAS No. 160 shall be applied prospectively. We are currently evaluating the potential impact of the adoption of SFAS No. 160 on our consolidated financial statements.

DISCONTINUED OPERATIONS

The following is a summary of our discontinued operations for the three and six months ended June 30, 2008 and 2007 (in thousands, except for per share data):

	Three mon	ths end	ed	Six months ended		
	June	30	June 30			
	2008		2007	2008		2007
Rental revenue	\$ 428	\$	273	\$ 686	\$	487
Earned income from direct						
financing leases	443		447	887		895
Total revenues	871		720	1,573		1,382
Property expense	29		33	125		30
Other general and administrative	(6)		13	(1)		14
Federal income tax expense						
(benefit)	(171)		9	(157)		19
Legal and professional	18		12	44		16
Depreciation and amortization	35		43	67		78
Minority interest	198		34	229		75
Impairment charge	1,332		-	1,332		-
Interest expense	327		274	616		555
Total expenses	1,762		418	2,255		787
Income (loss) from discontinued						
operations	(891)		302	(682)		595
Basic and diluted income from						
discontinued operations						

per class A common share \$ (0.15) \$ 0.05 \$ (0.11) \$ 0.09

Included in discontinued operations is the operating activity related to 29 of our properties that are held for sale. Our AAA CTL portfolio comprises of 17 of these properties. These 17 properties were treated as investments in direct financing leases for financial reporting purposes. See Note 3 for further discussion of AAA CTL.

STOCK ISSUANCE COSTS

Issuance costs incurred in the raising of capital through the sale of common shares are treated as a reduction of shareholders' equity.

CASH AND CASH EQUIVALENTS

For purposes of the consolidated statements of cash flows, we consider all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents. Cash and cash equivalents consist of demand deposits at commercial banks and money market funds.

RECLASSIFICATIONS

Certain amounts in the prior period consolidated financial statements have been reclassified to conform to the presentation used in the current period consolidated financial statements. Such reclassifications had no effect on net income (loss) or shareholders' equity as previously reported.

~8~

3. INVESTMENTS IN MERCHANT DEVELOPMENT FUNDS AND OTHER AFFILIATES

AAA CTL Notes, Ltd.

AAA CTL Notes I Corporation ("AAA Corp"), our wholly-owned subsidiary, invested as a general partner and limited partner in AAA CTL Notes, Ltd. ("AAA"). AAA is a majority-owned subsidiary through which we purchased 15 IHOP Corp. ("IHOP") leasehold estate properties and two IHOP fee simple properties. We have consolidated AAA in our financial statements. Certain members of our management team have been assigned a 51% aggregate interest in the income and cash flow of AAA's general partner. Net sales proceeds from the liquidation of AAA will be allocated to the limited partners and to the general partner pursuant to the limited partnership agreement of AAA.

During the third quarter of 2007, we decided to market the AAA assets for sale. Accordingly, they have been reflected as assets held for sale in the accompanying balance sheet and statement of operations.

Merchant Development Funds

As of June 30, 2008, we owned, through wholly-owned subsidiaries, interests in six limited partnerships which are accounted for under the equity method as we exercise significant influence over, but do not control, the investee. In each of the partnerships, the limited partners have the right, with or without cause, to remove and replace the general partner by a vote of the limited partners owning a majority of the outstanding units. These merchant development funds were formed to develop, own, manage and add value to properties with an average holding period of two to four years. Our interests in these merchant development funds range from 2.1% to 10.5%. See Note 8 regarding transactions we have entered into with our merchant development funds.

AmREIT Opportunity Fund ("AOF") — AmREIT Opportunity Corporation ("AOC"), our wholly-owned subsidiary, invested \$250,000 as a limited partner and \$1,000 as a general partner in AOF. We currently own a 10.5% limited partner interest in AOF. Liquidation of AOF commenced in July 2002, and, as of June 30, 2008, AOF has an interest in one property. As the general partner, AOC receives a promoted interest in cash flow and any profits after certain preferred returns are achieved for its limited partners.

AmREIT Income & Growth Fund, Ltd. ("AIG") — AmREIT Income & Growth Corporation ("AIGC"), our wholly-owned subsidiary, invested \$200,000 as a limited partner and \$1,000 as a general partner in AIG. We currently own an approximate 2.0% limited partner interest in AIG. Certain members of our management team have been assigned a 49% aggregate interest in the income and cash flow of AIGC. Pursuant to the AIG limited partnership agreement, net sales proceeds from its liquidation (expected in 2008) will be allocated to the limited partners, and to the general partner, AIGC, as, if and when the annual return thresholds have been achieved by the limited partners.

AmREIT Monthly Income & Growth Fund ("MIG") — AmREIT Monthly Income & Growth Corporation, our wholly-owned subsidiary, invested \$200,000 as a limited partner and \$1,000 as a general partner in MIG. We currently own an approximate 1.3% limited partner interest in MIG.

AmREIT Monthly Income & Growth Fund II ("MIG II") — AmREIT Monthly Income & Growth II Corporation, our wholly- owned subsidiary, invested \$400,000 as a limited partner and \$1,000 as a general partner in MIG II. We currently own an approximate 1.6% limited partner interest in MIG II.

AmREIT Monthly Income & Growth Fund III ("MIG III") — AmREIT Monthly Income & Growth III Corporation ("MIGC III"), our wholly-owned subsidiary, invested \$800,000 as a limited partner and \$1,000 as a general partner in MIG III. MIG III began raising money in June 2005. The offering was closed in October 2006, and the capital raised was approximately \$71 million. Our \$800,000 investment represents a 1.1% limited partner interest in MIG III. Certain members of our management team have been assigned a 28.5% general partner's share of aggregate interest

in the income and cash flow of MIGC III. Pursuant to the MIG III limited partnership agreement, net sales proceeds from its liquidation (expected in 2012) will be allocated to the limited partners, and to the general partner (MIGC III) as, if and when the annual return thresholds have been achieved by the limited partners.

AmREIT Monthly Income & Growth Fund IV ("MIG IV") — AmREIT Monthly Income & Growth IV Corporation ("MIGC IV"), our wholly-owned subsidiary, invested \$800,000 as a limited partner and \$1,000 as a general partner in MIG IV. MIG IV began raising money in November 2006. The offering was closed March 2008, and the capital raised was approximately \$50 million. Our \$800,000 investment represents a 1.6% limited partner interest in MIG IV. Certain members of our management team have been assigned a 28.5% general partner's share of aggregate interest in the income and cash flow of MIGC IV. Pursuant to the MIG IV limited partnership agreement, net sales proceeds from its liquidation (expected in 2013) will be allocated to the limited partners, and to the general partner (MIGC IV) as, if and when the annual return thresholds have been achieved by the limited partners.

REITPlus, Inc. ("REITPlus") — In November 2007, a registration statement relating to REITPlus, Inc., a \$550 million non-traded REIT offering that is advised by one of our wholly-owned subsidiaries, was declared effective by the SEC, allowing REITPlus to begin offering its common stock through our securities operation's broker-dealer network. REITPlus conducts substantially all of its operations through REITPlus Operating Partnership, LP ("REITPlus OP") which will own substantially all of the properties acquired on REITPlus's behalf. On May 16, 2007, we purchased 100 shares of common stock of REITPlus for total cash consideration of \$1,000 and were admitted as the initial shareholder. Additionally, on May 16, 2007, we made an initial limited partner contribution of \$1 million to REITPlus OP. We expect our limited partnership interest at completion of the offering to be less than 1%.

Our wholly-owned subsidiary serves as the advisor to REITPlus and will therefore earn recurring fees such as asset management and property management fees, and transactional fees such as acquisition fees, development fees, financing coordination fees, and real estate sales commissions. We will also participate in a 15% promoted interest, payable upon REITPlus' liquidation, listing of its shares on a national securities exchange, or the termination or non-renewal of the advisory agreement with our subsidiary (other than for cause) after the REITPlus stockholders receive or are deemed to have received, their invested capital plus a 7% preferred return. In our capacity as the parent company of the advisor to REITPlus, we have paid organization and offering costs of \$1.6 million on its behalf. We have recorded these costs as a receivable in the accompanying financial statements. Such costs will be reimbursed to us subject to limitations on reimbursements set forth in the advisory agreement.

~9~

Merchant Development Funds - Financial Information

The following table sets forth certain financial information as of June 30, 2008 for the AIG, MIG, MIG II, MIG III and MIG IV merchant development funds (AOF is not included as it is currently in liquidation) and REITPlus:

Manahant	Comital				Sharing	Ratios(1)	
Merchant Development Fund	Capital under Mgmt.	LP Interest	GP Interest	Scheduled Liquidation	LP	GP	LP Preference
AIG	\$3 million	2.0%	1.0%	2008	99%	1%	8%
					90%	10%	10%
					80%	20%	12%
					70%	30%	15%
					0%	100%	40% Catch Up
					60%	40%	Thereafter
MIG	\$15 million	1.3%	1.0%	2010	99%	1%	8%
					90%	10%	10%
					80%	20%	12%
					0%	100%	40% Catch Up
					60%	40%	Thereafter
MIG II	\$25 million	1.6%	1.0%	2011	99%	1%	8%
					85%	15%	12%
					0%	100%	40% Catch Up
					60%	40%	Thereafter
MIG III	\$71 million	1.1%	1.0%	2012	99%	1%	10%
					0%	100%	40% Catch Up
					60%	40%	Thereafter
MIG IV	\$50 million	1.6%	1.0%	2013	99%	1%	8.5%
					0%	100%	40% Catch Up
					60%	40%	Thereafter
REITPlus (2)	\$3.8 million	NA	NA	2014	99%	1%	(Note 3)
					85%	15%	

⁽¹⁾ Illustrating the Sharing Ratios and LP Preference provisions using AIG as an example, the LPs share in 99% of the cash distributions until they receive an 8% preferred return. The LPs share in 90% of the cash distributions until they receive a 10% preferred return and so on.

⁽²⁾ REITPlus commenced receiving capital in the second quarter of 2008.

(3) We will be entitled to distributions from REITPlus with respect to our \$1 million investment to the same extent as stockholders who purchase shares in the public offering. For a description of our subsidiary's promoted interest in REITPlus, please see the second paragraph under "REITPlus, Inc." above in the Section 3.

Other Affiliates

Other than the merchant development funds, we have an investment in three entities that are accounted for under the equity method since we exercise significant influence over such entities.

AmREIT Woodlake, L.P. - In 2007, we invested \$3.4 million in AmREIT Woodlake, L.P. ("Woodlake") for a 30% limited partner interest in the partnership. Woodlake was formed in 2007 to acquire, lease and manage Woodlake Square, a shopping center located on the west side of Houston, Texas at the intersection of Westheimer and Gessner. In June 2008, we sold two-thirds (20%) of our interest in Woodlake to MIG IV. Pursuant to the purchase agreement, the property was sold at its carrying value, resulting in no gain or loss to us. At June 30, 2008, we hold a remaining 10% interest in Woodlake Square which will be purchased at its carrying value by REITPlus once REITPlus has the capital required to make such acquisition.

AmREIT Westheimer Gessner, L.P. - In 2007, we invested \$3.8 million in AmREIT Westheimer Gessner, LP, for a 30% limited partner interest in the partnership. AmREIT Westheimer Gessner, LP was formed in 2007 to acquire, lease and manage Borders Shopping Center, a shopping center located on the west side of Houston, Texas at the intersection of Westheimer and Gessner. In June 2008, we sold two-thirds (20%) of our interest in Borders Shopping Center to MIG IV. Pursuant to the purchase agreement, the property was sold at its carrying value, resulting in no gain or loss to us. At June 30, 2008, we hold a 10% interest in Borders Shopping Center which will be purchased at its carrying value by REITPlus once REITPlus has the capital required to make such acquisition.

AmREIT SPF Shadow Creek, L.P. - In the first quarter of 2008, we invested \$5.1 million in AmREIT SPF Shadow Creek, LP, for a 10% limited partner interest in the partnership. AmREIT SPF Shadow Creek, LP was formed in 2008 to acquire, lease and manage Shadow Creek Ranch, a shopping center located in Pearland, Texas at the intersection of Highway 288 and FM 518. During the second quarter of 2008, we sold 76% (7.6%) of our interest in Shadow Creek Ranch to REITPlus. Pursuant to the purchase agreement, the property was sold at its carrying value, resulting in no gain or loss. At June 30, 2008, we hold a 2.4% interest in Shadow Creek which will be purchased at its carrying value by REITPlus once REITPlus has the capital required to make such acquisition.

~10~

4. ACQUIRED LEASE INTANGIBLES

In accordance with SFAS No. 141, we have identified and recorded the value of intangibles at the property acquisition date. Such intangibles include the value of in-place leases and out-of-market leases. These assets are amortized over the leases' remaining terms. The amortization of above-market leases is recorded as a reduction of rental income and the amortization of in-place leases is recorded to amortization expense. The amortization expense related to in-place leases was \$1.6 million and \$1.3 million during the six months ended June 30, 2008 and June 30, 2007, respectively. The amortization of above-market leases, which was recorded as a reduction of rental income, was \$175,000 and \$203,000 during the six months ended June 30, 2008 and June 30, 2007, respectively.

In-place and above-market lease amounts and their respective accumulated amortization at June 30, 2008 and December 31, 2007 are as follows (in thousands):

		June 3	30, 2008	3		December 31, 2007				
	Iı	n-Place	Abov	e-market	Iı	n-Place	Above-market			
	leases		1	leases		leases	leases			
Cost	\$	18,210	\$	2,025	\$	19,052	\$	2,025		
Accumulated										
amortization		(7,763)		(1,246)		(6,910)		(1,071)		
Intangible lease										
cost, net	\$	10,447	\$	779	\$	12,142	\$	954		

Acquired lease intangible liabilities (below-market leases) of \$2.4 million and \$3.4 as of June 30, 2008 and December 31, 2007, respectively, are net of previously accreted minimum rent of \$1.7 million and \$1.6 million at June 30, 2008 and December 31, 2007, respectively. Below-market leases are accreted over the leases' remaining terms. The accretion of below-market leases, which was recorded as an increase to rental income, was \$1.0 million and \$244,000 during the six months ended June 30, 2008 and June 30, 2007, respectively.

5. NOTES PAYABLE

Our outstanding debt at June 30, 2008 and December 31, 2007 consists of the following (in thousands):

	Jui 20	ne 30, 08	December 31, 2007		
Notes Payable, Held				•	
for Investment					
Fixed rate mortgage					
loans	\$	137,580	\$	138,121	
Variable-rate					
unsecured line of credit		37,976		30,439	
Total	\$	175,556	\$	168,560	
Notes Payable, Held					
for Sale					
Fixed rate mortgage loans	\$	12,570	\$	12,811	
Total	\$	12,570	\$	12,811	
		•		·	

We have an unsecured credit facility in place which is being used to provide funds for the acquisition of properties and working capital. The credit facility matures in October 2009 and provides that we may borrow up to \$70 million subject to the value of unencumbered assets. Effective October 2007, we renewed our credit facility on terms and conditions substantially the same as the previous facility. The credit facility contains covenants which, among other restrictions, require us to maintain a minimum net worth, a maximum leverage ratio, maximum tenant concentration ratios, specified interest coverage and fixed charge coverage ratios and allow the lender to approve all distributions. For the quarter ended June 30, 2008, we violated two covenants per the terms of the credit facility. Our lender has waived both events of non-compliance as of June 30, 2008. Given the nature of these covenants, we expect we will be out of compliance for the remainder of the year, and that our lender will grant us waivers for those events of non-compliance although no assurance can be given that these waivers will be granted. We were in compliance with all other covenants as of June 30, 2008. The credit facility's annual interest rate varies depending upon our debt to asset ratio, from LIBOR plus a spread of 1.0% to LIBOR plus a spread of 1.85%. As of June 30, 2008, the interest rate was LIBOR plus 1.00%. As of June 30, 2008, there was a balance outstanding of \$38.0 million under our credit facility. We have approximately \$30 million available under our credit facility, subject to the covenants above. We have \$1.0 million in letters of credit outstanding related to various properties. These letters of credit reduce our availability under our credit facility.

As of June 30, 2008, the weighted average interest rate on our fixed-rate debt was 5.78%, and the weighted average remaining life of such debt was 6.24 years. We added no fixed-rate debt during the six months ended June 30, 2008. We added fixed-rate debt of \$19.9 million during 2007.

As of June 30, 2008, scheduled principal repayments on notes payable and the credit facility were as follows (in thousands):

					ited with As				Ass		ed with A		
				Held f	for Investme	ent				Hel	d for Sale	;	
Scheduled		Sc	heduled					Sch	neduled				
Payments b	ЭУ	Pı	rincipal	Te	erm-Loan		Total	Pr	incipal	Te	rm-Loan		Total
Year		Pa	yments	N	I aturities]	Payments	Pa	yments	M	aturities	P	ayments
	2008	\$	437		13,410		13,847	\$	238		-		238
	2009		38,894		-		38,894		530		-		530
	2010		982		-		982		573		-		573
	2011		987		3,075		4,062		620		-		620
	2012		979		25,353		26,332		328		10,281		10,609
Thereafter			2,019		88,900		90,919		-		-		-
Unamortize	ed												
debt premi	ums		-		520		520		-		-		-
Total		\$	44,298	\$	131,258	\$	175,556	\$	2,289	\$	10,281	\$	12,570

6. CONCENTRATIONS

As of June 30, 2008, one property individually accounted for more than 10% of our consolidated total assets – Uptown Park in Houston, Texas, which accounted for 15% of total assets. Consistent with our strategy of investing in areas that we know well, 17 of our properties are located in the Houston metropolitan area. These Houston properties represent 66% of our base rental income for the six months ended June 30, 2008. Houston is Texas' largest city and the fourth largest city in the United States.

Following are the base rents generated by our top tenants for the periods ended June 30 2008 and 2007 (\$ in thousands):

	Three mor		ded	Six months ended June 30,			
Tenant	2008	50,	2007	2008	50,	2007	
IHOP	2000		_00,	_000		2007	
Corporation*	\$ 618	\$	562	\$ 1,117	\$	1,124	
Kroger	529		529	1,058		1,058	
Grotto	289		148	465		336	
CVS	231		218	461		437	
Hard Rock							
Cafe	111		110	221		219	
TGI Fridays	109		105	217		201	
Champps							
Americana	106		102	211		205	
Golden Corral	105		91	203		182	
Linens 'N							
Things	101		101	201		201	
Paesanos	89		89	178		180	
	\$ 2,288	\$	2,055	\$ 4,332	\$	4,143	

7. SHAREHOLDERS' EQUITY AND MINORITY INTEREST

Class A Common Shares — Our class A common shares are listed on the American Stock Exchange ("AMEX") and traded under the symbol "AMY." As of June 30, 2008, there were 5,405,236 of our class A common shares outstanding, net of 1,229,253 shares held in treasury. Our payment of any future dividends to our class A common shareholders is dependent upon applicable legal and contractual restrictions, including the provisions of the class C common shares, as well as our earnings and financial needs.

Class B Common Shares — As of June 30, 2008 none of the class B common shares were outstanding. In December 2007, we completed a tender offer for approximately 48% of our class B common shares in which we repurchased

^{*} A significant portion of IHOP Corporation revenues are related to our AAA assets which are qualified as held for sale as described in Note 3. The activity related to these assets held for sale is reflected as "Earned Income from DFL" in the Discontinued Operations section of Note 1.

998,000 shares at \$9.25 per share for a total purchase price of \$9.2 million. We redeemed the remaining 1 million outstanding shares during December 2007 at \$10.18 per share for \$10.4 million in cash.

Class C Common Shares — The class C common shares are not listed on an exchange and there is currently no available trading market for the class C common shares. As of June 30, 2008, there were 4,149,094 of our class C common shares outstanding. The class C common shares have voting rights, together with all classes of common shares, as one class of shares. The class C common shares were issued at \$10.00 per share. The class C common shares receive a fixed 7.0% preferred annual dividend, paid in monthly installments, and are convertible into the class A common shares after a 7-year lock out period based on 110% of invested capital, at the holder's option. The class C common shares are convertible beginning in August 2010. We have the right to force conversion of the class C common shares into class A shares on a one-for-one basis or to redeem the shares at a cash redemption price of \$11.00 per share at the holder's option. Currently, there is a class C dividend reinvestment program that allows investors to reinvest their dividends into additional class C common shares. These reinvested shares are also convertible into the class A common shares after the 7-year lock out period and receive the 10% conversion premium upon conversion.

Class D Common Shares — The class D common shares are not listed on an exchange and there is currently no available trading market for the class D common shares. As of June 30, 2008, there were 11,036,170 of our class D common shares outstanding. The class D common shares have voting rights, together with all classes of common shares, as one class of shares. The class D common shares were issued at \$10.00 per share. The class D common shares receive a fixed 6.5% annual dividend, paid in monthly installments, subject to payment of dividends then payable to class B and class C common shares. The class D common shares are convertible into the class A common shares at a 7.7% premium on original capital after a 7-year lock out period, at the holder's option. The class D common shares are convertible beginning in June 2011. We have the right to force conversion of the class D common shares into class A shares at the 7.7% conversion premium or to redeem the shares at a cash price of \$10.00. In either case, the conversion premium will be pro rated based on the number of years the shares are outstanding. Currently, there is a class D dividend reinvestment program that allows investors to reinvest their dividends into additional class D common shares. These reinvested shares are also convertible into the class A common shares after the 7-year lock out period and receive the 7.7% conversion premium upon conversion.

Minority Interest — Minority interest represents a third party interest in entities that we consolidate as a result of our controlling financial interest in such investees. The minority interest is attributable to a third party interest in AAA (which is held for sale as of June 30, 2008 as discussed in Note 3.)

Share Repurchase Program

In June 2007, our Board of Trust Managers authorized a \$5.0 million common share repurchase program as part of our ongoing investment strategy, allowing us to purchase our common shares of beneficial interest. In May of 2008, the Board of Trust Managers extended our common share repurchase program by an additional \$5.0 million for a maximum buyback amount of \$10 million. Share repurchases may be made in the open market or in privately negotiated transactions at the discretion of management and as market conditions warrant. We anticipate funding the repurchase of shares primarily through the proceeds received from general corporate funds as well as through the use of our credit facility.

Repurchases of our common shares of beneficial interest for the six months ended June 30, 2008 are as follows:

			(c)	(d)
			Total Number	Maximum
	(a)	(b)	of Shares	Dollar Value of
	Total Number	Average	Purchased As	Shares that
Period	of Shares	Price Paid	Part of	May Yet be

Edgar Filing: AMREIT - Form 10-Q

	Purchased	per	Share	Publicly Announced Program	Purchased Under the Program	
January 1, 2008 to March 31, 2008	156,490	\$	6.99	156,490	\$	2,618,707
April 1, 2008 to June 30, 2008	695,800	\$	7.28	695,800	\$	2,560,990

8. RELATED PARTY TRANSACTIONS

See Note 3 regarding investments in merchant development funds and other affiliates and Note 2 regarding related party notes receivable.

We earn real estate fee income by providing property acquisition, leasing, asset management, property management, financing, coordination, real estate disposition, construction and construction management services to our merchant development funds and other affiliates. The companies that serve as the general partner for the funds are wholly-owned by us. Real estate fee income of \$2.7 million and \$1.1 million was paid by our merchant development funds and other affiliates to us for the six months ended June 30, 2008 and 2007, respectively. Additionally, construction revenues of \$2.6 million and \$1.1 million were earned from the merchant development funds during the six months ended June 30, 2008 and 2007, respectively. We earn asset management fees from the funds for facilitating the deployment of capital and for performing other management oversight services. Asset management fees of \$753,000 and \$596,000 were paid by the funds to us for the six months ended June 30, 2008 and 2007, respectively. Additionally, during the six months ended June 30, 2008 and 2007 we were reimbursed by the merchant development funds \$422,000 and \$294,000, respectively, for reimbursements of administrative costs and for organization and offering costs incurred on behalf of those funds.

As a sponsor of real estate investment opportunities to the Financial Industry Regulatory Authority ("FINRA") financial planning broker-dealer community, we maintain an indirect 1% general partner interest in the investment funds that we sponsor. The limited partnership funds are typically structured such that the limited partners receive 99% of the available cash flow until 100% of their original invested capital has been returned and a preferred return has been met. Once this has happened, then the general partner begins sharing in the available cash flow at various promoted levels. We also may assign a portion of this general partner interest in these investment funds to our employees as long term, contingent compensation. We believe that this assignment will align the interest of management with that of the shareholders, while at the same time allowing for a competitive compensation structure in order to attract and retain key management positions without increasing the overhead burden.

9. REAL ESTATE ACQUISITIONS AND DISPOSITIONS

During the six months ended June 30, 2008, we acquired a 1.4-acre parcel of land in San Antonio, Texas that is currently under development for a national drugstore tenant with whom we have an executed long-term lease.

In May 2007, we acquired a 2-acre parcel of land in Champaign, Illinois that was acquired for resale and is currently under development for a national tenant that is in the rental equipment business. In February 2007, we acquired The Woodlands Mall Ring Road property, which represents 66,000 square feet of gross leaseable area in Houston, Texas. The property is ground-leased to five tenants, including Bank of America, Circuit City and Landry's Seafood. Additionally, during 2007, we sold one property acquired for resale for \$1.4 million which approximated our cost.

10. COMMITMENTS

In March 2004, we signed a new lease agreement for our office facilities which expires August 31, 2009. In addition, we lease various office equipment for daily activities. Rental expense for the six months ended June 30, 2008 and 2007 was \$198,000 and \$133,000, respectively.

Additionally, we have committed \$713,000 of nonrefundable earnest money on a contract for the acquisition of receivables that would be funded by a tax municipality from its issuance of public bonds.

11. SUBSEQUENT EVENTS

On July 10, 2008 we sold one of our non-core single tenant assets that is classified as held for sale as of June 30, 2008. The sales price was equal to the property's carrying value on the date of sale.

12. OPERATING SEGMENTS

The operating segments presented are the segments of AmREIT for which separate financial information is available, and revenue and operating performance is evaluated regularly by senior management in deciding how to allocate resources and in assessing performance.

The portfolio segment consists of our portfolio of single and multi-tenant shopping center projects. This segment consists of 51 properties located in 15 states. Expenses for this segment include depreciation, interest, minority interest, legal cost directly related to the portfolio of properties and property level expenses. Our consolidated assets are substantially all in this segment. Additionally, substantially all of the increase in total assets during the three months ended June 30, 2008 occurred within the portfolio segment.

Our real estate development and operating business is a fully integrated and wholly-owned business consisting of brokers and real estate professionals that provide development, acquisition, brokerage, leasing, construction, and asset and property management services to our publicly traded portfolio and merchant development funds as well as to third parties. Our securities operations consist of FINRA registered securities broker-dealer business that, through the internal securities group, raises capital from the independent financial planning marketplace. The merchant development funds sell limited partnership interests and non-listed REIT securities to retail investors, in which we invest as both the general partner and as a limited partner; in the case of the limited partnerships, and as a stockholder in the REIT or a limited partner in the REIT's operating partnership (see Note 3). These merchant development funds were formed to develop, own, manage, and add value to properties with an average holding period of two to four years with respect to the limited partnerships, and an extended term consistent with REIT status for REITPlus.

~13~

	Asset Advisory									
					N	Merchant				
For the three months ended		Rea	al Estate		De	velopment				
June 30, 2008 (in thousands)	Portfolio	Op	erations	Securities		Funds		otal		
Rental income	\$ 8,202	2 \$	-	\$ -	\$	-	\$	8,202		
Real estate fee income			1,395	31		-		1,426		
Construction revenues			2,348	-		-		2,348		
Securities commission										
income		-	-	424		-		424		
Asset management fee										
income		-	-	-		377		377		
Total revenue	8,202	2	3,743	455		377		12,777		
General and administrative	453	3	1,387	420		28		2,288		
Property										
expense	2,464	Ļ	(8)			-		2,456		
Construction										
costs		-	2,221	-		-		2,221		
Legal and professional	342	2	50	40				432		
Real estate commissions		-	5	-		-		5		
Securities commissions			21	334		-		355		
Depreciation and										
amortization	2,606)	-	-		-		2,606		
Total										
expenses	5,865	;	3,676	794		28		10,363		
Interest										
expense	(2,144	!)	54	(95))	(186)		(2,371)		
Other income/ (expense)	13	}	82	183		(95)		183		
Income (loss) from										
discontinued operations	135	5	(1,026)	-		-		(891)		
Net income										
(loss)	\$ 341	. \$	(823)	\$ (251)	\$	68	\$	(665)		

				Asset	Advisory Merchant	
For the three n		D (C.1)	Real Estate	g :.:	Development	TD 4.1
June 30, 2007		Portfolio	Operations	Securities	Funds	Total
Rental income		\$ 7,565	\$ -	\$ -	\$ -	\$ 7,565
Real estate fee			500			500
income Construction		-	509	-	-	509
			014			014
revenues Securities		-	914	-	-	914
commission						
income				1,484		1,484
Asset		-		1,404	-	1,404
management						
fee income		_	_	_	312	312
ice meome	Total revenue	7,565	1,423	1,484	312	10,784
	Total Tevellue	7,303	1,723	1,404	312	10,704
General and						
administrative		197	1,235	361	25	1,818
Property		177	1,233	301	23	1,010
expense		1,970	36		_	2,006
Construction		1,570	30			2,000
costs		_	868	_	_	868
Legal and						
professional		337	83	50	_	470
Real estate						
commissions		-	26	-	-	26
Securities						
commissions		-	-	1,245	-	1,245
Depreciation						
and						
amortization		1,925	-	-	-	1,925
	Total					
	expenses	4,429	2,248	1,656	25	8,358
Interest						
expense		(1,939)	(139)	(8)		(2,086)
Other income/						
(expense)		20	463	(21)	(3)	459
Income (loss)						
discontinued o		291	11	-	-	302
	Net income			d	.	.
	(loss)	\$ 1,508	\$ (490)	\$ (201)	\$ 284	\$ 1,101

~15~

	Asset Advisory									
					1	Merchant				
For the six months ended		Re	eal Estate		De	evelopment				
June 30, 2008 (in thousands)	Portfolio	O	perations	Securities		Funds		Total		
Rental income	\$ 15,748	\$	-	\$ -	\$	-	\$	15,748		
Real estate fee income			2,928	100		-		3,028		
Construction revenues	-		3,684	-		-		3,684		
Securities commission										
income	-		-	949		-		949		
Asset management fee										
income	-		-	-		753		753		
Total revenue	15,748	}	6,612	1,049		753		24,162		
General and administrative	761		2,952	926		67		4,706		
Property										
expense	4,414	-	11			-		4,425		
Construction										
costs	-		3,342	-		-		3,342		
Legal and professional	662	2	86	128				876		
Real estate commissions	-		42	-		-		42		
Securities commissions	-		23	817		-		840		
Depreciation and										
amortization	4,505	;	-	-		-		4,505		
Total										
expenses	10,342	2	6,456	1,871		67		18,736		
Interest										
expense	(4,297	')	27	(240)		(292)		(4,802)		
Other income/ (expense)	233	,	26	354		(223)		390		
Income (loss) from										
discontinued operations	325	i	(1,007)	-		-		(682)		
Net income										
(loss)	\$ 1,667	\$	(798)	\$ (708)	\$	171	\$	332		

		Asset Advisory									
								•	erchant		
For the six m	onths ended			R	Real Estate			Deve	elopment		
June 30, 2007	7 (in thousands)]	Portfolio	C	Operations	Secui	rities	F	unds		Total
Rental incom	e	\$	14,516	\$	-	\$	-	\$	-	\$	14,516
Real estate fe	e income		-		1,916		-		-		1,916
Construction											
revenues			-		1,887		-		-		1,887
Securities con	mmission										
income			-		-		2,477		-		2,477
Asset manage	ement fee										
income			-		-		-		596		596
	Total revenue		14,516		3,803		2,477		596		21,392
General and a	administrative		590		2,449		850		87		3,976
Property											
expense			3,658		73				-		3,731
Construction											
costs			-		1,729		-		-		1,729
Legal and											
professional			571		130		62		-		763
Real estate co	ommissions		-		447		-		-		447
Securities con	mmissions		-		-		2,074		-		2,074
Depreciation	and										
amortization			3,834		-		-		-		3,834
	Total										
	expenses		8,653		4,828		2,986		87		16,554
Interest											
expense			(3,901)		(264)		(11)				(4,176)
Other income	e/ (expense)		271		585		96		(105)		847
Income (loss)											
discontinued	operations		583		12		-		-		595
	Net income										
	(loss)	\$	2,816	\$	(692)	\$	(424)	\$	404	\$	2,104

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The use of the words "we," "us" or "our" refers to AmREIT and our subsidiaries, except where the context otherwise requires.

FORWARD-LOOKING STATEMENTS

Certain information presented in this Form 10-Q constitutes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Although we believe that the expectations reflected in such forward-looking statements are based upon reasonable assumptions, our actual results could differ materially from those set forth in the forward-looking statements. Certain factors that might cause such a difference include the following: changes in general economic conditions, changes in real estate market conditions, continued availability of proceeds from our debt or equity capital, our ability to locate suitable tenants for our properties, the ability of tenants to make payments under their respective leases, timing of acquisitions, development starts and sales of properties and the ability to meet development schedules. Any forward-looking statement speaks only as of the date on which it was made, and the Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operation results over time.

The following discussion should be read in conjunction with our consolidated financial statements and notes thereto appearing elsewhere in this report, as well as our 2007 consolidated financial statements and notes thereto included in our filing on Form 10-K for the year ended December 31, 2007. Historical results and trends which might appear should not be taken as indicative of future operations.

EXECUTIVE OVERVIEW

We are an established real estate company that has elected to be taxed as a real estate investment trust ("REIT") for federal income tax purposes. Our business model is similar to an institutional advisory company that is judged by its investor partners on the returns we are able to deliver to reach specified long-term results. Our primary objective is to build long-term shareholder value and continue to build and enhance the net asset value ("NAV") of us and our advised funds.

We seek to create value and drive net operating income ("NOI") growth on the properties owned in our institutional-grade portfolio of Irreplaceable CornersTM and those owned by a series of closed-end, merchant development funds. We also seek to support a growing advisory business that raises capital through an extensive independent broker-dealer channel as well as through institutional joint venture partners.

The institutional-grade portfolio of Irreplaceable Corners – premier retail properties in high-traffic, highly-populated areas – are held for long-term value and to provide a foundation to our funds from operations ("FFO") through a steady stream of rental income. Our advisory business has a 24-year track record of delivering returns to its investor partners through a series of closed-end, merchant development funds, resulting in recurring income from assets under management and in transactional income through profit participation interests and real estate fees, including acquisition, development and leasing fees.

The recurring-income nature of the institutional-grade portfolio of Irreplaceable Corners and the advisory business can be complemented by the added growth potential of our real estate development and operating business. This model seeks to provide value through offering an array of services to our tenants and to the properties owned in both the

institutional-grade portfolio of Irreplaceable Corners and those owned by the closed-end, merchant development funds as well as to third parties.

When we listed on the AMEX in July 2002, our total assets had a book value of \$48 million and equity under management within our advisory business totaled \$15 million. As of June 30, 2008:

- We owned a real estate portfolio consisting of 51 properties located in 15 states that had a net book value of \$336 million;
- We directly managed, through our five actively managed merchant development funds, a total of \$168 million in contributed capital; and
- We had over 1.4 million square feet of retail centers in various stages of development, re-development or in the pipeline for both our advisory business and for third parties.

Portfolio of Irreplaceable Corners

Our portfolio consists primarily of premier retail properties typically located on "Main and Main" intersections in high-traffic, highly populated affluent areas. Because of their location and exposure as central gathering places, we believe these centers attract well established tenants and can withstand the test of time, providing our shareholders a steady rental income stream.

As of June 30, 2008, we owned a real estate portfolio consisting of 51 properties located in 15 states. A majority of our properties are located in densely populated, suburban communities in and around Houston, Dallas and San Antonio. Within these broad markets, we target locations that we believe have the best demographics and highest long term value. We refer to these properties as Irreplaceable Corners. Our criteria for an Irreplaceable Corner includes: high barriers to entry (typically infill locations in established communities without significant raw land available for development), significant population within a three mile radius (typically in excess of 100,000 people), a location on the hard corner of an intersection guided by a traffic signal, ideal average household income in the surrounding community in excess of \$80,000 per year, strong visibility and significant traffic counts passing by the location (typically in excess of 30,000 cars per day). We believe that centers with these characteristics will provide for consistent leasing demand and rents that increase at or above the rate of inflation. Additionally, these areas have barriers to entry for competitors seeking to develop new properties due to the lack of available land. We take a very hands-on approach to ownership, and directly manage the operations and leasing at all of our wholly owned properties.

We expect that single-tenant, credit leased properties will continue to experience cap rate pressure during 2008 due to the low interest rate environment and increased buyer demand. Therefore, we will continue to divest of properties which no longer meet our core criteria, and, to the extent that we can do so accretively, replace them with high quality grocery-anchored, lifestyle, and multi-tenant shopping centers or the development of single-tenant properties located on Irreplaceable Corners. Each potential acquisition is subjected to a rigorous due diligence process that includes site inspections, financial underwriting, credit analysis and market and demographic studies. Therefore, there can be no assurance that we will ultimately purchase any or all of these projects. Our acquisitions program is sensitive to changes in interest rates. As of June 30, 2008, 78% of our outstanding debt had a long-term fixed interest rate with an average term of 6.2 years. Our philosophy continues to be matching long-term leases with long-term debt structures while keeping our debt to total assets ratio less than 55%.

Advisory Business

The primary goal of our advisory business is to grow assets under management, primarily through the Independent Broker-dealer Network ("IBD") and through institutional joint venture relationships. Through these assets under management, we are able to generate current recurring fee income, long term profit participation, and transactional revenues for real estate services provided such as acquisition, development and leasing. We break this business down into two components, our securities operations and our merchant development funds. In an effort to vertically integrate our business model and better control the inflows of capital into our advisory business, we have a wholly-

owned Financial Industry Regulatory Agency (FINRA) registered broker-dealer, AmREIT Securities Company ("ASC"). For the past 24 years, we have been raising capital for our merchant development funds and building relationships in the financial planning and broker-dealer community, earning fees and sharing in profits from those activities. Historically, our advisory group has raised capital in two ways: first, directly for us through non-traded classes of common shares, and second, for our actively managed merchant development funds.

The advisory business invests in and actively manages seven merchant development partnership funds, which were formed to develop, own, manage, and add value to properties with an average holding period of two to four years, and REITPlus, Inc., a non-listed REIT that will acquire properties to be held for an extended period consistent with its intention to qualify as a REIT. We invest in the limited partnerships we manage as both the general partner and as a limited partner, and in REITPlus we have invested as a limited partner in its operating partnership. Our advisory business sells interests in these funds to retail investors. We, as the general partner or advisor, manage the funds and, in return, receive management fees as well as potentially significant profit participation interests. However, we strive to create a structure that aligns the interests of our shareholders with those of the investors in our managed funds. In this spirit, the funds are structured so that the general partner does not receive a significant profit until after the limited partners in the funds have received or are deemed to have received their targeted return, which links our success to that of the investors in our managed funds.

Real Estate Development and Operating Group

Our real estate development and operating business, "ARIC", is a fully integrated and wholly-owned business consisting of brokers and real estate professionals that provide development, acquisitions, brokerage, leasing, construction, general contracting, asset and property management services to our portfolio of properties, to our advisory business, and to third parties. This operating subsidiary, which is a taxable REIT subsidiary, is transaction-oriented, is very active in the real estate market and has the potential to generate significant earnings on an annual basis. This business can provide significant long-term growth; however due to its transactional nature, its quarter to quarter results will fluctuate, and therefore its contributions to our earnings will be volatile.

~18~

Liquidity and Capital Resources

At June 30, 2008 and December 31, 2007, our cash and cash equivalents totaled \$205,000 and \$1.2 million, respectively. Cash flows provided by (used in) operating activities, investing activities and financing activities for the six months ended June 30, are as follows (in thousands):

	2008	2007
Operating		
activities	\$ 2,706	\$ 3,677
Investing activities	\$ 2,286	\$ (8,749)
Financing		
activities	\$ (6,008)	\$ 6,013

Cash flows from operating activities and financing activities have been the principal sources of capital to fund our ongoing operations and dividends. Our cash on hand, internally-generated cash flow, borrowings under our existing credit facilities, issuance of equity securities, as well as the placement of secured debt and other equity alternatives, are expected to provide the necessary capital to maintain and operate our properties as well as execute our growth strategies.

Additionally, as part of our investment strategy, we constantly evaluate our property portfolio, systematically selling off any non-core or underperforming assets and replacing them with Irreplaceable Corners and other core assets. We anticipate that we will continue to increase our operating cash flow by selling any underperforming assets and deploying the capital generated into high-quality income-producing retail real estate assets.

Cash provided by operating activities as reported in the consolidated statements of cash flows decreased by approximately \$971,000 for the six months ended June 30, 2008 period when compared to the comparable prior year period. During the 2008 period, we had a \$4.1 million reduction in cash flows from our activities related to real estate that we acquire for resale. During the 2008 period, we purchased one property for \$2.7 million versus the 2007 period wherein we generated \$1.4 million in proceeds from the sale of one property. This reduction in cash flows was partially offset by a \$3.2 million increase in working capital cash flows. This increase in working capital cash flow was driven primarily by a \$1.2 million reduction in cash outflows during the six months ended June 30, 2008 period compared to the comparable prior year period related to the timing of our property tax payments. Additionally, we had a \$1.6 million increase in working capital cash flow related to improved collections on our related party receivables during the 2008 period.

Cash provided by investing activities as reported in the consolidated statements of cash flows increased by approximately \$11.0 million for the six months ended June 30, 2008 period when compared to the comparable prior year period. This increase is attributable to a \$9.6 million decrease in property acquisitions during the six months ended June 30, 2008, coupled with a net increase of \$4.6 million in cash flows attributable to our investments in affiliates. These increases were partially offset by a \$1.8 million investment in receivables purchased in conjunction with the acquisition of the Shadow Creek Ranch shopping Center by our affiliated funds as well as an additional \$1.7 million in loans made to affiliates as part of our treasury management function. We made no property acquisitions during the first quarter of 2008. However, in February 2007, we acquired The Woodlands Mall Ring Road property, which represents 66,000 square feet of gross leaseable area in Houston, Texas. The property has been ground-leased to five tenants, including NationsBank, Circuit City and Landry's Seafood. With respect to investments made in affiliates, we made a \$5.0 million investment during the first quarter of 2008 in Shadow Creek Ranch Shopping Center through a joint venture with an institutional partner. Shadow Creek Ranch Shopping Center is a 616,372

square foot grocery-anchored shopping center located in Pearland, Texas. During 2008, we sold a portion of that investment at cost to one of our affiliates, REITPlus, for \$3.9 million. We expect to sell the remaining \$1.1 million investment in Shadow Creek Ranch to REITPlus during the third quarter of 2008. Additionally during 2008, we sold to MIG IV for \$5.2 million a 20% interest in Woodlake Square and Westheimer Gessner which we acquired in 2007. Our \$1.8 million investment in the receivable is to be funded by 33% of all sales tax revenues generated by the shopping center. We have received the first two payments under this arrangement and expect to be fully funded by July 2012. With respect to loans to affiliates, we have the ability as part of our treasury management function to place excess cash in short term bridge loans for our merchant development funds for the purpose of acquiring or developing properties. We typically provide such financing to our affiliates as a way of efficiently deploying our excess cash and earning a higher return than we would in other short term investments or overnight funds. In most cases, the funds have a construction lender in place, and we simply step in as the lender and provide financing on the same terms as the third party lender. In so doing, we are able to access these funds as needed by having our affiliate then draw down on their construction loans. These loans are unsecured, bear a market rate of interest and are due upon demand.

Additionally, with respect to cash flows used in investing activities, we have committed \$713,000 of nonrefundable earnest money on a contract for the acquisition of receivables that would be funded by a tax municipality from their issuance of public bonds. The acquisition is scheduled to close in the third quarter of 2008.

Cash flows provided by financing activities decreased \$12.0 million from \$6.0 million during the six months ended June 30, 2007 to \$6.0 million in cash used in financing activities during the 2008 period. This decrease was primarily the result of a \$6.3 million reduction in net proceeds from notes payable during the 2008 period when compared to the 2007 period. During 2008, our proceeds from notes payable have been limited to draw downs on our line of credit for the purpose of property investment and working capital needs. In order to manage our leverage during 2008, we have paid down a net \$6.9 million of our notes payable with cash on hand as cash flows provided by operating and investing activities. This reduction in proceeds was coupled with an increase in treasury share repurchases of \$6.2 million pursuant to our approved share repurchase program.

We have an unsecured credit facility in place which is being used to provide funds for the acquisition of properties and working capital. The credit facility matures in October 2009 and provides that we may borrow up to \$70 million subject to the value of unencumbered assets. Effective October 2007, we renewed our credit facility on terms which provided us with an increased borrowing base at reduced borrowing costs. All other conditions remained substantially the same as the previous facility. The credit facility contains covenants which, among other restrictions, require us to maintain a minimum net worth, a maximum leverage ratio, maximum tenant concentration ratios, specified interest coverage and fixed charge coverage ratios and allow the lender to approve all distributions. For the quarter ended June 30, 2008, we violated two covenants per the terms of the credit facility. Our lender has waived both events of non-compliance as of June 30, 2008. Given the nature of these covenants, we expect we will be out of compliance for the remainder of the year, and that our lender will grant us waivers for those events of non-compliance although no assurance can be given that these waivers will not be granted. We were in compliance with all other covenants as of June 30, 2008. The credit facility's annual interest rate varies depending upon our debt to asset ratio, from LIBOR plus a spread of 1.0% to LIBOR plus a spread of 1.85%. As of June 30, 2008, the interest rate was LIBOR plus 1.00%. As of June 30, 2008, there was \$38.0 million outstanding on the credit facility. As of June 30, 2008, we have approximately \$30.0 million available under our line of credit, subject to the covenant provisions discussed above. In addition to the credit facility, we utilize various permanent mortgage financing and other debt instruments.

During the six months ended June 30, 2008, we declared dividends to our shareholders of \$6.5 million, compared with \$7.0 million in the six months ended June 30, 2007. The class A, C and D shareholders receive monthly dividends and the class B shareholders receive quarterly dividends. All dividends are declared on a quarterly basis. The dividends by class are as follows (in thousands):

Edgar Filing: AMREIT - Form 10-Q

	C	lass A	Class B	Class C	Class D
2008 Second Quarter	\$	719	\$ -	\$ 723	\$ 1,781
First Quarter	\$	773	\$ _	\$ 723	\$ 1,775
2007 Fourth Quarter	\$	785	\$ 1,097*	\$ 721	\$ 1,783
Third Quarter	\$	793	\$ 191	\$ 720	\$ 1,783
Second Quarter	\$	796	\$ 192	\$ 726	\$ 1,791
First Quarter	\$	785	\$ 194	\$ 725	\$ 1,786

^{*-} Includes a \$933,000 redemption premium associated with the redemption of the remaining class B shares in December 2007.

Until we acquire properties, we use our funds to pay down outstanding debt under the credit facility. Thereafter, any excess cash is provided first to our affiliates in the form of short-term bridge financing for development or acquisition of properties and then is invested in short-term investments or overnight funds. This investment strategy allows us to manage our interest costs and provides us with the liquidity to acquire properties at such time as those suitable for acquisition are located.

Inflation has had very little effect on our income from operations. We expect that increases in store sales revenues due to inflation, as well as increases in the Consumer Price Index, may contribute to capital appreciation of our properties. These factors, however, also may have an adverse impact on the operating margins of the tenants of the properties.

In June 2007, our Board of Trust Managers authorized a common share repurchase program as part of our ongoing investment strategy. Under the terms of the program, we may purchase up to a maximum value of \$5 million of our class A common shares of beneficial interest. In May of 2008, the Board of Trust Managers extended our common share repurchase program to a maximum value of \$10 million. Share repurchases may be made in the open market or in privately negotiated transactions at the discretion of management and as market conditions warrant. We anticipate funding the repurchase of shares primarily through the proceeds received from general corporate funds as well as through the use of our credit facility.

Repurchases of our common shares of beneficial interest for the six months ended June 30, 2008 are as follows:

				(c)	(d)		
				Total	Ma	ximum	
				Number of	Dol	lar	
				Shares	Val	ue of	
	(a)			Purchased As	Shares that		
	Total (b)			Part of	Ma	y Yet be	
	Number of	Average	e	Publicly	Pur	chased	
	Shares Price		aid	Announced	Uno	der the	
Period	Purchased	per Sha	re	Program	Pro	gram	
January 1, 2008 to March 31,							
2008	156,490	\$	6.99	156,490	\$	2,618,707	
April 1, 2008 to June 30, 2008	695,800	\$	7.28	695,800	\$	2,560,990	

Results of Operations

Comparison of the three months ended June 30, 2008 to the three months ended June 30, 2007

Revenues

Total revenues increased by \$2.0 million, or 18%, for the three months ended June 30, 2008 as compared to the comparable prior year period (\$12.8 million in 2008 versus \$10.8 million in 2007). This increase was primarily attributable to an increase in rental income, construction revenues and real estate fees, offset by a decrease in securities commission income.

Rental income increased by \$638,000, or 7%, for the three months ended June 30, 2008 compared to the comparable prior year period. The increase was primarily due to an increase in amortization of below market leases due to accelerated amortization related to a tenant that terminated their lease during the quarter.

Construction revenues, which were generated by AmREIT Construction Company ("ACC"), were \$2.3 million for the three months ended June 30, 2008, compared to \$914,000 for the comparable prior year period. Such revenues have been recognized under the percentage-of-completion method of accounting. This increase in revenues is primarily attributable to an increase in related party work.

Real estate fee income increased approximately \$917,000, or 180%, for the three months ended June 30, 2008 as compared to the prior year period primarily as a result of an increase in acquisition fees earned on property transactions within our merchant development funds.

Securities commission revenue decreased by \$1.1 million, or 71%, for the three months ended June 30, 2008 as compared to the prior year period. This decrease in commission revenue was driven by a decrease in capital-raising activities of our advisory/sponsorship business. During the second quarter of 2008, we raised \$3.8 million in capital for one of our merchant development funds, REITPlus, Inc ("REIT Plus") as compared to \$13.3 million in capital that we raised for AmREIT Monthly Income and Growth Fund IV, LP (MIG IV) during the second quarter of 2007. This decrease in commission income was partially offset by a corresponding decrease in commission expense paid to other third party broker-dealer firms. As we raise capital for our affiliated merchant development partnerships, we earn a securities commission of approximately 11% of the money raised. These commission revenues are then offset by commission payments to non-affiliated broker-dealers of between 8% and 9%.

Expenses

Total operating expenses increased by \$2.0 million, or 24%, for the three months ended June 30, 2008 as compared to the prior year period. This increase was primarily attributable to increases in general and administrative expense, construction costs and depreciation, which were offset by a decrease in securities commissions.

General and administrative expense increased by \$470,000, or 26%, for the three months ended June 30, 2008 as compared to the prior year period. During the 2007 quarter, our general and administrative costs were reduced due to a true up related to the reimbursement by our merchant development funds for certain costs that we incurred in distributing the limited partner units of those funds.

ACC recognized \$2.2 million in construction costs during 2008, compared to \$868,000 in 2007. This increase in construction costs is consistent with the increase in revenues described above.

Depreciation expense increased by \$681,000, or 35%, for the three months ended June 30, 2008 as compared to the prior year period. This increase was primarily attributable to accelerated depreciation related to a tenant that terminated their lease during the quarter.

Securities commission expense decreased by \$890,000, or 72%, for the three months ended June 30, 2008 as compared to the prior year period. This decrease is attributable to decreased capital-raising activity through ASC during 2008 as discussed in "Revenues" above.

Other

Interest expense increased by \$285,000, or 14%, for the three months ended June 30, 2008 as compared to the prior year period. The increase in interest expense is primarily attributable to draw-downs on our credit facility after the second quarter of 2007 related to the tender of the class B common shares and our investment in Borders, Woodlake Square and Shadow Creek Ranch.

Loss from merchant development funds and other affiliates increased by \$231,000, for the three months ended June 30, 2008 as compared to the prior year period. The increase is mainly due to \$97,000 of losses that we recognized related to our 30% limited partner interest in AmREIT Woodlake, LP.

Income (loss) from discontinued operations decreased by \$1.2 million for the three months ended June 30, 2008. The decrease is primarily attributed to \$926,000 of impairment charges, net of tax, that were recognized during the quarter.

Comparison of the six months ended June 30, 2008 to the six months ended June 30, 2007

Revenues

Total revenues increased by \$2.8 million, or 13%, for the six months ended June 30, 2008 as compared to the comparable prior year period (\$24.2 million in 2008 versus \$21.4 million in 2007). This increase was primarily attributable to an increase in rental income, construction revenues and real estate fees, offset by a decrease in securities commission income.

Rental income increased by \$1.2 million, or 9%, for the six months ended June 30, 2008 compared to the comparable prior year period. The increase was primarily due to an increase in amortization of below market leases due to accelerated amortization related to a tenant that terminated their lease during the quarter. An increase in occupancy and an increase in tenant reimbursements of taxes, maintenance expenses and insurance also contributed to the increase in rental income.

Construction revenues, which were generated by AmREIT Construction Company ("ACC"), were \$3.7 million for the six months ended June 30, 2008, compared to \$1.9 million for the comparable prior year period. Such revenues have been recognized under the percentage-of-completion method of accounting. This increase in revenues is primarily attributable to an increase in related party work.

Real estate fee income increased approximately \$1.1 million, or 58%, for the six months ended June 30, 2008 as compared to the prior year period primarily as a result of an increase in acquisition fees earned on property transactions within our merchant development funds.

Securities commission revenue decreased by \$1.5 million, or 62%, in for the six months ended June 30, 2008 as compared to the prior year period. This decrease in commission revenue was driven by a decrease in capital-raising activities of our advisory/sponsorship business. During the six months ended June 30, 2008, we raised \$8.6 million in capital for two of our merchant development funds, REITPlus, Inc ("REIT Plus") and AmREIT Monthly Income and Growth Fund IV, LP (MIG IV) as compared to \$21.9 million in capital that we raised for MIG IV during the six months ended June 30, 2007. This decrease in commission income was partially offset by a corresponding decrease in commission expense paid to other third party broker-dealer firms. As we raise capital for our affiliated merchant development partnerships, we earn a securities commission of approximately 11% of the money raised. These commission revenues are then offset by commission payments to non-affiliated broker-dealers of between 8% and 9%.

Expenses

Total operating expenses increased by \$2.2 million, or 13%, for the six months ended June 30, 2008 as compared to the prior year period. This increase was primarily attributable to increases in construction costs, general and administrative expenses and depreciation, which were offset by a decrease in securities commissions.

ACC recognized \$3.3 million in construction costs during 2008, compared to \$1.7 million in 2007. This increase in construction costs is consistent with the increase in revenues described above.

General and administrative expense increased by \$730,000, or 18%, for the six months ended June 30, 2008 as compared to the prior year period. During the 2007 quarter, our general and administrative costs were reduced due to the reimbursement by our merchant development funds for certain costs that we incurred in distributing the limited partner units of those funds.

Depreciation expense increased by \$671,000, or 17%, for the six months ended June 30, 2008 as compared to the prior year period. This increase was primarily attributable to accelerated depreciation related to a tenant that terminated their lease during 2008.

Securities commission expense decreased by \$1.2 million, or 60%, in for the six months ended June 30, 2008 as compared to the prior year period. This decrease is attributable to decreased capital-raising activity through ASC during 2008 as discussed in "Revenues" above.

Other

Interest expense increased by \$626,000, or 15%, for the six months ended June 30, 2008 as compared to the prior year period. The increase in interest expense is primarily attributable to draw-downs on our credit facility after the second quarter of 2007 related to the tender of the class B common shares and our investment in Borders, Woodlake Square and Shadow Creek Ranch.

Loss from merchant development funds and other affiliates increased by \$362,000, for the six months ended June 30, 2008 as compared to the prior year period. The increase is mainly due to \$193,000 of losses that we recognized related to our 30% limited partner interest in AmREIT Woodlake, LP.

Income (loss) from discontinued operations decreased by \$1.3 million, for the six months ended June 30, 2008 as compared to the prior year period. The decrease is primarily attributed to \$926,000 of impairment charges, net of tax, that were recognized during the year.

~20~

Funds From Operations

We consider funds from operations ("FFO"), a non-GAAP measure, to be an appropriate measure of the operating performance of an equity REIT. The National Association of Real Estate Investment Trusts ("NAREIT") defines FFO as net income (loss) computed in accordance with GAAP, excluding gains or losses from sales of property, plus real estate related depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. In addition, NAREIT recommends that extraordinary items not be considered in arriving at FFO. We calculate our FFO in accordance with this definition. Most industry analysts and equity REITs, including us, consider FFO to be an appropriate supplemental measure of operating performance because, by excluding gains or losses on dispositions and excluding depreciation, FFO is a helpful tool that can assist in the comparison of the operating performance of a company's real estate between periods, or as compared to different companies. Management uses FFO as a supplemental measure to conduct and evaluate our business because there are certain limitations associated with using GAAP net income by itself as the primary measure of our operating performance. Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, management believes that the presentation of operating results for real estate companies that uses historical cost accounting is insufficient by itself. There can be no assurance that FFO presented by us is comparable to similarly titled measures of other REITs. FFO should not be considered as an alternative to net income or other measurements under GAAP as an indicator of

our operating performance or to cash flows from operating, investing or financing activities as a measure of liquidity.

Below is the calculation of FFO and the reconciliation to net income, which we believe is the most comparable GAAP financial measure to FFO, in thousands:

	Three M Ended Ju 2008	 2007	Six Months Ended June 30, 2008 2007			
Income - before						
discontinued operations	\$ 226	\$ 799	\$	1,014	\$	1,509
Income - from						
discontinued operations	(891)	302		(682)		595
Plus depreciation of real estate assets - from						
operations	2,618	1,928		4,531		3,836
Plus depreciation of real estate assets - from						
discontinued operations	35	43		67		78
Adjustments for						
nonconsolidated affiliates	270	19		564		36
Less class B, C & D						
distributions	(2,504)	(2,711)		(5,002)		(5,416)
Total Funds From Operations available to	\$ (246)	\$ 380	\$	492	\$	638

class A shareholders

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The information called for by this item is provided elsewhere herein and in "Item 7A. Quantitative and Qualitative Disclosures about Market Risk" in AmREIT's Annual Report on Form 10-K for the year ended December 31, 2007. There have been no material changes in market risk from the information provided under Item 7A in AmREIT's Annual Report on Form 10-K for the year ended December 31, 2007.

Item 4. Controls and Procedures

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, management has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) of the Securities Exchange Act of 1934) as of June 30, 2008. Based on that evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of June 30, 2008.

Changes in Internal Controls

There has been no change to our internal control over financial reporting during the quarter ended June 30, 2008 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II – OTHER INFORMATION

Item 1. Legal Proceedings.

We are not a party to any material pending legal proceedings.

Item 1A. Risk Factors.

in addition to the other information set forth in this report, you should carefully consider the factors discussed in "Item 1A. Risk Factors" in our Annual Report on Form 10-k for the year ended December 31, 2007, as filed with the SEC, for a full discussion of risk factors which could materially affect our business financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing us. Additional risks and uncerta