

GRAPHIC PACKAGING HOLDING CO

Form 10-K

February 23, 2012

Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 10-K

☒ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the fiscal year ended December 31, 2011

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from to

COMMISSION FILE NUMBER: 001-33988

Graphic Packaging Holding Company

(Exact name of registrant as specified in its charter)

Delaware

(State of incorporation)

814 Livingston Court, Marietta, Georgia

(Address of principal executive offices)

26-0405422

(I.R.S. employer identification no.)

30067

(Zip Code)

(770) 644-3000

Registrant's telephone number, including area code:

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock, \$0.01 par value per share

New York Stock Exchange

Series A Junior Participating Preferred Stock

New York Stock Exchange

Purchase Rights Associated with the Common Stock

Securities registered pursuant to Section 12(g) of the Act:

None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes ☒ No ☐

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes ☐ No ☒

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐  
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes ☐ No ☒

The aggregate market value of voting and non-voting common equity held by non-affiliates at June 30, 2011 was \$713.9 million.

As of February 17, 2012 there were approximately 389,482,398 shares of the registrant's Common Stock, \$0.01 par value per share outstanding.

DOCUMENTS INCORPORATED BY REFERENCE:

Portions of the registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012 are incorporated by reference into Part III of this Annual Report on Form 10-K.

Table of Contents

|   |           |
|---|-----------|
| TABLE OF CONTENTS OF FORM 10-K  |           |
| <u>INFORMATION CONCERNING FORWARD-LOOKING STATEMENTS</u>  | <u>3</u>  |
| <u>PART I</u>   |           |
| ITEM 1. <u>BUSINESS</u>   | <u>4</u>  |
| ITEM 1A. <u>RISK FACTORS</u>  | <u>10</u> |
| ITEM 1B. <u>UNRESOLVED STAFF COMMENTS</u>   | <u>12</u> |
| ITEM 2. <u>PROPERTIES</u>   | <u>12</u> |
| ITEM 3. <u>LEGAL PROCEEDINGS</u>  | <u>14</u> |
| ITEM 4. <u>MINE SAFETY DISCLOSURES</u>  | <u>14</u> |
| EXECUTIVE OFFICERS OF THE REGISTRANT  | <u>14</u> |
| <u>PART II</u>  |           |
| ITEM 5. <u>MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES</u> | <u>16</u> |
| ITEM 6. <u>SELECTED FINANCIAL DATA</u>  | <u>17</u> |
| ITEM 7. <u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u>                        | <u>18</u> |
| ITEM 7A. <u>QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK</u>   | <u>33</u> |
| ITEM 8. <u>FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA</u>  | <u>35</u> |
| ITEM 9. <u>CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE</u>                         | <u>81</u> |
| ITEM 9A. <u>CONTROLS AND PROCEDURES</u>   | <u>81</u> |
| ITEM 9B. <u>OTHER INFORMATION</u>   | <u>81</u> |
| <u>PART III</u>   |           |
| ITEM 10. <u>DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE</u>  | <u>82</u> |
| ITEM 11. <u>EXECUTIVE COMPENSATION</u>  | <u>82</u> |
| ITEM 12. <u>SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS</u>              | <u>82</u> |
| ITEM 13. <u>CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE</u>                                   | <u>82</u> |
| ITEM 14. <u>PRINCIPAL ACCOUNTANT FEES AND SERVICES</u>  | <u>82</u> |
| <u>PART IV</u>  |           |
| ITEM 15. <u>EXHIBITS AND FINANCIAL STATEMENT SCHEDULES</u>  | <u>83</u> |
| <u>SIGNATURES</u>   | <u>88</u> |

Table of Contents

INFORMATION CONCERNING FORWARD-LOOKING STATEMENTS

Certain statements regarding the expectations of Graphic Packaging Holding Company (“GPHC” and, together with its subsidiaries, the “Company”), including, but not limited to, statements regarding cost savings from its continuous improvement programs, capital investment, depreciation and amortization, interest expense, debt reduction and pension plan expense and contributions in this report constitute “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995. Such statements are based on currently available operating, financial and competitive information and are subject to various risks and uncertainties that could cause actual results to differ materially from the Company's historical experience and its present expectations. These risks and uncertainties include, but are not limited to, the Company's substantial amount of debt, inflation of and volatility in raw material and energy costs, continuing pressure for lower cost products, the Company's ability to implement its business strategies, including productivity initiatives and cost reduction plans, currency movements and other risks of conducting business internationally, and the impact of regulatory and litigation matters, including those that could limit the Company's ability to utilize its net operating losses to offset taxable income and those that impact the Company's ability to protect and use its intellectual property. Undue reliance should not be placed on such forward-looking statements, as such statements speak only as of the date on which they are made and the Company undertakes no obligation to update such statements. Additional information regarding these and other risks is contained in Part I, “Item 1A., Risk Factors.”

Table of Contents

PART I

ITEM 1. BUSINESS

Overview

Graphic Packaging Holding Company ("GPHC" and, together with its subsidiaries, the "Company") is committed to providing packaging solutions that improve the world in which we live. The Company is a leading provider of packaging solutions for a wide variety of products to food, beverage and other consumer products companies. Additionally, the Company is the largest U.S. producer of folding cartons and holds a leading market position in coated unbleached kraft paperboard, coated-recycled board and multi-wall bags.

The Company's customers include some of the world's most widely recognized companies and well-known brands and they generally hold prominent market positions in the beverage, food and other consumer products industries. The Company strives to provide its customers with packaging solutions designed to deliver marketing and performance benefits at a competitive cost by capitalizing on its low-cost paperboard mills and converting plants, proprietary carton and packaging designs, and its commitment to customer service.

During the second quarter of 2011, the Company completed a public offering of 52.5 million shares of its common stock, par value \$0.01 per share, priced at \$4.75 per share and received net proceeds of \$237.7 million after offering expenses. The Company used \$32.9 million of the net proceeds to repurchase at \$4.75 per share and subsequently retire approximately 7.3 million shares of common stock held by the Grover C. Coors Trust. The Company also used a portion of the net proceeds to prepay \$150.0 million of its term loans. Additionally, the Company used \$51.9 million to acquire substantially all of the net assets of Sierra Pacific Packaging, Inc. ("Sierra"), a producer of folding cartons, beverage carriers and corrugated boxes for the consumer packaged goods industry.

During December 2011, the Company combined its multi-wall bag and specialty plastics packaging businesses with the kraft paper and multi-wall bag businesses of Delta Natural Kraft, LLC and Mid-America Packaging, LLC (collectively "DNK"), both wholly-owned subsidiaries of Capital Five Investments, LLC ("CVI"). Under the terms of the transaction, the Company formed a new limited liability company, Graphic Flexible Packaging, LLC ("GFP") and contributed the net assets of its multi-wall bag and specialty plastics packaging businesses to it. CVI concurrently contributed its ownership interests in DNK to GFP. Neither party received cash consideration as part of the transaction. After the combination, the Company owns approximately 87% of GFP and consolidates its results of operations. The remaining 13% of GFP is owned by CVI. The purchase price has been preliminarily allocated to the assets acquired and liabilities assumed based on estimated fair values as of the purchase date. GFP is included in the flexible packaging segment. This transaction is herein referred to as the "DNK Transaction".

Products

The Company reports its results in two business segments: paperboard packaging and flexible packaging. The Company operates in four geographic areas: the United States ("U.S.)/Canada, Central/South America, Europe and Asia Pacific. For business segment and geographic area information for each of the last three fiscal years, see Note 16 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

Paperboard Packaging

The Company's paperboard packaging products deliver marketing and performance benefits at a competitive cost. The Company supplies paperboard cartons and carriers designed to protect and contain products while providing:

- convenience through ease of carrying, storage, delivery, dispensing of product and food preparation for consumers;

- a smooth surface printed with high-resolution, multi-color graphic images that help improve brand awareness and visibility of products on store shelves; and

- durability, stiffness and wet and dry tear strength; leak, abrasion and heat resistance; barrier protection from moisture, oxygen, oils and greases as well as enhanced microwave heating performance.

The Company provides a wide range of paperboard packaging solutions for the following end-use markets:

## Table of Contents

beverage, including beer, soft drinks, energy drinks, water and juices;

food, including cereal, desserts, frozen, refrigerated and microwavable foods and pet foods;

prepared foods, including snacks, quick-serve foods for restaurants and food service products; and

household products, including dishwasher and laundry detergent, health care and beauty aids, and tissues and papers.

The Company's packaging applications meet the needs of its customers for:

**Strength Packaging.** The Company's products provide sturdiness to meet a variety of packaging needs, including tear and wet strength, puncture resistance, durability and compression strength (providing stacking strength to meet store display packaging requirements).

**Promotional Packaging.** The Company offers a broad range of promotional packaging options that help differentiate its customers' products. These promotional enhancements improve brand awareness and visibility on store shelves.

**Convenience Packaging.** These packaging solutions improve package usage and food preparation:

beverage multiple-packaging — Multi-packs for beer, soft drinks, energy drinks, water and juices;

active microwave technologies — Substrates that improve the preparation of foods in the microwave; and

easy opening and closing features — Pour spouts and sealable liners.

**Barrier Packaging.** The Company provides packages that protect against moisture, grease, oil, oxygen, sunlight, insects and other potential product-damaging factors.

The Company produces paperboard at its mills; prints, cuts and glues ("converts") the paperboard into folding cartons at its converting plants; and designs and manufactures specialized, proprietary packaging machines that package bottles and cans and, to a lesser extent, non-beverage consumer products. The Company also installs its packaging machines at customer plants and provides support, service and advanced performance monitoring of the machines.

The Company offers a variety of laminated, coated and printed packaging structures that are produced from its coated unbleached kraft ("CUK"), coated-recycled board ("CRB"), kraft paper and uncoated-recycled board ("URB"), as well as other grades of paperboard that are purchased from third-party suppliers.

Below is the production at each of the Company's mills during 2011:

| Location         | Product | # of<br>Machines | 2011 Net<br>Tons<br>Produced |
|------------------|---------|------------------|------------------------------|
| West Monroe, LA  | CUK     | 2                | 732,000                      |
| Macon, GA        | CUK     | 2                | 609,000                      |
| Kalamazoo, MI    | CRB     | 2                | 438,000                      |
| Battle Creek, MI | CRB     | 2                | 169,000                      |
| Middletown, OH   | CRB     | 1                | 158,000                      |
| Santa Clara, CA  | CRB     | 1                | 138,000                      |

Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

|                 |                |   |         |
|-----------------|----------------|---|---------|
| Pekin, IL       | URB            | 1 | 42,000  |
| West Monroe, LA | Containerboard | 1 | 132,000 |
| West Monroe, LA | Kraft Paper    | 1 | 45,000  |
| Pine Bluff, AR  | Kraft Paper    | 1 | (a)     |

(a) The Pine Bluff, AR kraft paper mill is part of the DNK Transaction and has an annual production of approximately 158,000 tons.

The Company consumes most of its coated board output in its carton converting operations, which is an integral part of its low-cost converting strategy. In 2011, 83% of mill production of CUK and CRB was consumed internally.



## Table of Contents

**CUK Production.** The Company is the largest of three worldwide producers of CUK. CUK is a specialized high-quality grade of coated paperboard with excellent wet and dry tear strength characteristics and printability for high resolution graphics that make it particularly suited for a variety of packaging applications.

**CRB Production.** The Company is the largest domestic producer of CRB. CRB is manufactured entirely from recycled fibers, primarily old corrugated containers (“OCC”), doubled-lined kraft cuttings from corrugated box plants (“DLK”), old newspapers (“ONP”), and box cuttings. The recycled fibers are re-pulped, formed on paper machines, and clay-coated to provide an excellent printing surface for superior quality graphics and appearance characteristics.

**URB Production.** URB is an uncoated 100% recycled paperboard used in the manufacture of chipboard for folding cartons, gift boxes, trays and file folders, and tube stock for manufacture of tubes, cores, cans and composite containers.

**Containerboard/Kraft Paper.** The Company manufactures corrugated medium and kraft paper for sale in the open market and internal use. Corrugated medium is combined with linerboard to make corrugated containers. Kraft paper is used primarily to make grocery bags and sacks.

The Company converts CUK and CRB, as well as other grades of paperboard, into cartons at converting plants the Company operates in various locations across North America and internationally; converting plants associated with its joint ventures in Japan and China; contract converters; and at licensees outside the U.S. The converting plants print, cut and glue paperboard into cartons designed to meet customer specifications.

## Flexible Packaging

The Company’s flexible packaging segment includes multi-wall bags, plastics, labels, and the Pine Bluff, AR mill.

The Company is a leading supplier of flexible packaging in North America. Products include multi-wall bags, shingle wrap, plastic bags and film for building materials (such as ready-mix concrete), retort pouches (such as meals ready to go), medical test kits, batch inclusion bags and film. Key end-markets include food and agriculture, building and industrial materials, chemicals, minerals, pet foods, and pharmaceutical products. Approximately 27% of the plastics produced are consumed internally. The Company’s facilities are strategically located throughout the U.S., allowing it to provide a high level of service to customers, minimize freight and logistics costs, improve order turnaround times and improve supply chain reliability.

The Company’s label business focuses on heat transfer labels and lithographic labels and provides customers with high-quality labels utilizing multiple technology applications. The Company operates dedicated label plants which produce labels for food, beverage, pharmaceutical, automotive, household and industrial products, detergents, and the health and beauty markets.

## Joint Ventures

The Company is a party to a joint venture with Rengo Riverwood Packaging, Ltd. (in Japan) in which it holds a 50% ownership interest. The joint venture agreement covers CUK supply, use of proprietary carton designs and marketing and distribution of packaging systems.

## Marketing and Distribution

The Company markets its products principally to multinational beverage, food, and other well-recognized consumer product companies. The multinational beverage companies include Anheuser-Busch InBev, MillerCoors Brewing Company, PepsiCo and The Coca-Cola Company. Non-beverage consumer product customers include Kraft Foods, Inc., General Mills, Inc., Nestlé Group, Kellogg Company, HAVI Global Solutions, and Kimberly-Clark Corporation, among others. The Company also sells paperboard in the open market to independent and integrated paperboard converters.

Distribution of the Company's principal products is primarily accomplished through direct sales offices in the U.S., Australia, Brazil, China, Germany, Italy, Japan, Mexico, Spain and the United Kingdom, and, to a lesser degree, through broker arrangements with third parties.

During 2011, the Company did not have any one customer that represented 10% or more of its net sales.

Competition

## Table of Contents

Although a relatively small number of large competitors hold a significant portion of the paperboard packaging market, the Company's business is subject to strong competition. There are only two major CUK producers in the U.S., MeadWestvaco Corporation and the Company. Internationally, The Klabin Company in Brazil, makes similar grades of paperboard.

In beverage packaging, cartons made from CUK compete with substitutes such as plastics and corrugated packaging for packaging glass or plastic bottles, cans and other primary containers. Although plastics and corrugated packaging are typically priced lower than CUK, the Company believes that cartons made from CUK offer advantages over these materials in areas such as distribution, high-quality graphics, carton designs, package performance, package line speed, environmental friendliness and design flexibility.

In non-beverage consumer packaging, the Company's paperboard competes with MeadWestvaco's CUK, as well as CRB and solid bleached sulfate ("SBS") from numerous competitors, and internationally, folding boxboard and white-lined chip. CUK and CRB have generally been priced in a range that is lower than SBS board. There are a large number of producers in the paperboard markets. Suppliers of paperboard compete primarily on the basis of price, strength and printability of their paperboard, quality and service.

The Company's multi-wall bag business competes with a small number of large competitors. Additionally, the Company faces increasing competition from imported products, primarily from Asia.

The plastics and labels businesses are highly fragmented, comprised of over 100 companies operating hundreds of converting facilities. Participants range from small, private companies to multinational firms.

## Raw Materials

### Paperboard Packaging

The paperboard packaging produced by the Company comes from pine trees. Pine pulpwood, paper and recycled fibers (including DLK and OCC) and energy used in the manufacture of paperboard, as well as poly sheeting, plastic resins and various chemicals used in the coating of paperboard, represent the largest components of the Company's variable costs of paperboard production.

For its West Monroe, LA and Macon, GA mills, the Company relies on private landowners and the open market for all of its pine pulpwood and recycled fiber requirements, supplemented by CUK clippings that are obtained from its converting operations. The Company believes that adequate supplies from both private landowners and open market fiber currently are available in close proximity to meet its fiber needs at these mills.

The Kalamazoo, MI mill produces coated 100% recycled paperboard made primarily from OCC, ONP, and boxboard clippings. The market price of each of the various recycled fiber grades fluctuates with supply and demand. The Company has many sources for its fiber requirements and believes that the supply is adequate to satisfy its needs.

The coated- and uncoated-recycled board produced at the Battle Creek, MI; Middletown, OH; Santa Clara, CA; and Pekin, IL mills is made from 100% recycled fiber. The Company procures its recycled fiber from both a large national corporation and local independent fiber suppliers. The internalization of the Company's recycled fiber procurement function enables the Company to attain the lowest market price for its recycled fiber given the Company's highly fragmented supplier base. The Company believes there are adequate supplies of recycled fiber to serve its mills.

In addition to paperboard that is supplied to its converting operations from its own mills, the Company converts a variety of other paperboard grades such as SBS. The Company purchases such paperboard requirements, including

additional CRB and URB, from outside vendors. The majority of external board purchases are acquired through long-term arrangements with other major industry suppliers.

#### Flexible Packaging

The multi-wall bag business uses a combination of natural kraft, high performance, bleached, metallic and clay-coated papers in its converting operations. The paper is supplied directly through North American paper mills, under supply agreements that are typically renewed annually.

The plastics business currently purchases the majority of its primary raw material of polyethylene resins or additives from a number of major industry suppliers. Other key material purchases include various films, aluminum foil, inks and adhesives that are secured through a variety of agreements, generally with terms of one to six years.

## Table of Contents

The label business purchases its primary raw materials, which include heat transfer papers and coated one-side and two-side papers, from a limited number of suppliers. In addition, the group purchases wet strength and metalized paper for specific, niche label applications and shrink sleeve film substrates through a variety of agreements, generally with terms of one to six years.

### Energy

Energy, including natural gas, fuel oil and electricity, represents a significant portion of the Company's manufacturing costs. The Company has entered into contracts designed to manage risks associated with future variability in cash flows and price risk related to future energy cost increases for a portion of its natural gas requirements, primarily at its U.S. mills. The Company's hedging program for natural gas is discussed in Note 9 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

### Backlog

Orders from the Company's principal customers are manufactured and shipped with minimal lead time. The Company did not have a material amount relating to backlog orders at December 31, 2011 or 2010.

### Seasonality

The Company's net sales, income from operations and cash flows from operations are subject to moderate seasonality, with demand usually increasing in the late spring through early fall due to the beverage, folding carton, housing and construction markets.

### Research and Development

The Company's research and development staff works directly with its sales and marketing personnel to understand long-term consumer and retailer trends and create relevant new packaging. These innovative solutions provide customers with differentiated packaging to meet customer needs. The Company's development efforts include, but are not limited to, extending the shelf life of customers' products; reducing production costs; enhancing the heat-managing characteristics of food packaging; and refining packaging appearance through new printing techniques and materials.

Sustainability represents one of the strongest trends in the packaging industry. The Company's strategy is to combine sustainability with innovation to create new solutions for its customers.

For more information on research and development expenses see Note 1 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

### Patents and Trademarks

As of December 31, 2011, the Company had a large patent portfolio, presently owning, controlling or holding rights to more than 1,450 U.S. and foreign patents, with more than 800 U.S. and foreign patent applications currently pending. The Company's patent portfolio consists primarily of patents relating to packaging machinery, manufacturing methods, structural carton designs, microwave packaging technology, barrier protection packaging, multi-wall packaging and manufacturing methods. These patents and processes are significant to the Company's operations and are supported by trademarks such as Cap-Sac®, DI-NA-CAL®, Fridge Vendor®, IntegraPak™, Kitchen Master®, MicroFlex® Q, MicroRite®, Quilt Wave®, Qwik Crisp®, Soni-Lok®, Soni-Seal®, The Yard Master®, and Z-Flute®. The Company takes significant steps to protect its intellectual property and proprietary rights.

## Culture and Employees

The Company's corporate vision — to provide packaging solutions that improve the world in which we live — and values of respect, integrity, relationships, teamwork and accountability guide employee behavior, expectations and relations. The Company's ongoing efforts to build a high-performance culture and improve the manner in which work is done across the Company includes a significant focus on continuous improvement utilizing processes like Lean Sigma and Six Sigma. In 2011, 2,800 additional employees participated in over 1,000 events across the globe. This brings the total company participation to almost 65% and 8,000 employees worldwide. In 2011, the Company completed its third company-wide culture survey, in which 83% of employees participated. The survey is part of the Company's ongoing efforts to build a high-performance culture and improve the manner in which work is done across the Company.

As of December 31, 2011, the Company had approximately 12,300 employees worldwide (excluding employees of the equity

Table of Contents

investment), of which approximately 49% were represented by labor unions and covered by collective bargaining agreements. As of December 31, 2011, approximately 1,200 of the Company's employees were working under an expired contract, which is currently being negotiated, and approximately 1,400 were covered under collective bargaining agreements that expire within one year. The Company considers its employee relations to be satisfactory.

Environmental Matters

The Company is subject to federal, state and local environmental regulations and employs a team of professionals in order to maintain compliance at each of its facilities. For additional information on such regulation and compliance, see "Environmental Matters" in "Item 7., Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 13 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

Available Information

The Company's website is located at <http://www.graphicpkg.com>. The Company makes available, free of charge through its website, its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as soon as reasonably practicable after such materials are electronically filed or furnished to the Securities and Exchange Commission (the "SEC"). The Company also makes certain investor presentations and access to analyst conference calls available through its website. The information contained or incorporated into the Company's website is not a part of this Annual Report on Form 10-K.

Table of Contents

Item 1A. RISK FACTORS

The following risks could affect (and in some cases have affected) the Company's actual results and could cause such results to differ materially from estimates or expectations reflected in certain forward-looking statements:

The Company's substantial indebtedness may adversely affect its financial health, its ability to obtain financing in the future, and its ability to react to changes in its business.

As of December 31, 2011, the Company had an aggregate principal amount of \$2,365.8 million of outstanding debt. Because of the Company's substantial debt, the Company's ability to obtain additional financing for working capital, capital expenditures, acquisitions or general corporate purposes may be restricted in the future. The Company is also exposed to the risk of increased interest costs because \$758.0 million of its debt is at variable rates of interest which are not hedged by interest rate swaps. A significant portion of the Company's cash flow from operations must be dedicated to the payment of principal and interest on its indebtedness, thereby reducing the funds available for other purposes. In 2012, the Company estimates it will incur between \$130 million and \$145 million in interest on its outstanding debt obligations.

Additionally, the Company's Credit Agreement dated May 16, 2007, as amended (the "Credit Agreement") and the indentures governing its 9.5% Senior Notes due 2017 and the 7.875% Senior Notes due 2018 (the "Indentures") contain covenants that prohibit or restrict, among other things, the disposal of assets, the incurrence of additional indebtedness (including guarantees), payment of dividends, loans or advances and certain other types of transactions. The Credit Agreement also requires compliance with a maximum consolidated secured leverage ratio. The Company's ability to comply in future periods with these covenants will depend on its ongoing financial and operating performance.

The substantial debt and the restrictions under the Credit Agreement and the Indentures could limit the Company's flexibility to respond to changing market conditions and competitive pressures. The material outstanding debt obligations and the restrictions may also leave the Company more vulnerable to a downturn in general economic conditions or its business, or unable to carry out capital expenditures that are necessary or important to its growth strategy and productivity improvement programs.

Significant increases in prices for raw materials, energy, transportation and other necessary supplies and services could adversely affect the Company's financial results.

Limitations in the availability of, and increases in, the costs of raw materials, including petroleum-based materials, energy, wood, transportation and other necessary goods and services, could have an adverse effect on the Company's financial results. The Company is also limited in its ability to pass along such cost increases to customers, due to contractual provisions and competitive reasons.

There is no guarantee that the Company's efforts to reduce costs will be successful.

The Company utilizes a global continuous improvement initiative that uses statistical process control to help design and manage many types of activities, including production and maintenance. The Company's ability to implement successfully its business strategies and to realize anticipated savings is subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control. If the Company cannot successfully implement the strategic cost reductions or other cost savings plans, it may not be able to continue to compete successfully against other manufacturers. In addition, any failure to generate the anticipated efficiencies and savings could adversely affect the Company's financial results.



If a material percentage of the ownership interests in the Company's stockholders who own five percent or more of the Company's common stock are sold or transferred, the Company's ability to use its net operating losses to offset its future taxable income may be limited under Section 382 of the Internal Revenue Code.

As of December 31, 2011, the Company had approximately \$1.2 billion of net operating losses ("NOLs") available to offset future income for U.S. federal tax liability purposes. The Company's ability to use such NOLs to offset income can be limited, however, if the Company undergoes an "ownership change" within the meaning of Section 382 of the Internal Revenue Code ("Section 382"). In general, an ownership change occurs whenever the aggregate percentage of the Company's common stock owned directly or indirectly by its stockholders who own five percent or more of the Company's common stock ("Significant Stockholders") increases by more than 50 percentage points over the lowest aggregate percentage of the Company's common stock owned directly or indirectly by such Significant Stockholders at any time during the preceding three years. In addition, under certain circumstances, issuances, sales or other dispositions or acquisitions of the ownership interests in the Company's Significant Stockholders can be deemed an ownership change for the Company.

Table of Contents

Although the Stockholders Agreement dated as of July 7, 2007 among the Company, the Coors family trusts and foundation, Clayton, Dubilier & Rice Fund V Limited Partnership, Old Town, S.A. (formerly known as EXOR Group, S.A.), Field Holdings, Inc., and certain affiliates of TPG Capital L.P. contains certain restrictions and limitations on transferring the shares of the Company's common stock owned by such Significant Stockholders as of the date of the agreement, the Company has little control over changes in the ownership interests of such Significant Stockholders.

If an ownership change occurs, Section 382 establishes an annual limitation on the amount of deferred tax assets attributable to previously incurred NOLs that may be used to offset taxable income in future years. As a result, the Company's tax liability for such years could increase significantly. The magnitude of the annual limitation on the use of deferred tax assets and the effect of such limitation on the Company is difficult to assess and depends in part on the market value of the Company at the time of the ownership change and prevailing interest rates.

The Company's working capital, cash flow and profitability could be adversely impacted by the economic conditions, changes in governmental regulations, and the global consolidation of the businesses of the Company's customers.

Reduced availability of credit, unstable economic conditions, and increased costs as a result of changes in governmental regulations may adversely affect the ability of some of the Company's customers and suppliers to obtain funds for operations and capital expenditures. This could negatively impact the Company's ability to collect receivables in a timely manner and to obtain raw materials and supplies. In addition, increased global consolidation of the Company's customer base could lead to increased pressure on the Company to concede to less favorable price and payment terms. Without the Company's ability to counter such customer concessions by obtaining favorable price and payment term concessions from its own suppliers, or increasing volume, the Company's working capital, cash flow and profitability could be negatively impacted.

The Company's cash flows may also be adversely impacted by the Company's pension funding obligations. The Company's pension funding obligations are dependent upon multiple factors resulting from actual plan experience and assumptions of future experience. The Company has unfunded obligations under its domestic and foreign defined benefit pension plans, and the funded status of these plans is dependent upon various factors, including returns on invested assets, the level of certain market interest rates and the discount rate used to determine pension obligations. Unfavorable returns on the plan assets or unfavorable changes in applicable laws or regulations could materially change the timing and amount of required plan funding, which would reduce the cash available for the Company.

The Company is subject to environmental, health and safety laws and regulations, and costs to comply with such laws and regulations, or any liability or obligation imposed under such laws or regulations, could negatively impact its financial condition and results of operations.

The Company is subject to a broad range of foreign, federal, state and local environmental, health and safety laws and regulations, including those governing discharges to air, soil and water, the management, treatment and disposal of hazardous substances, the investigation and remediation of contamination resulting from releases of hazardous substances, and the health and safety of employees. Additionally, the Company cannot currently assess the impact that future emission standards, climate control initiatives and enforcement practices will have on the Company's operations and capital expenditure requirements. Environmental liabilities and obligations may result in significant costs, which could negatively impact the Company's financial position, results of operations or cash flows. See Note 13 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

The Company may not be able to adequately protect its intellectual property and proprietary rights, which could harm its future success and competitive position.

The Company's future success and competitive position depend in part upon its ability to obtain and maintain protection for certain proprietary carton and packaging machine technologies used in its value-added products, particularly those incorporating the Cap-Sac, DI-NA-CAL, Fridge Vendor, IntegraPak, Kitchen Master, MicroFlex Q, MicroRite, Quilt Wave, Qwik Crisp, Soni-Lok, Soni-Seal, The Yard Master and Z-Flute technologies. Failure to protect the Company's existing intellectual property rights may result in the loss of valuable technologies or may require it to license other companies' intellectual property rights. It is possible that any of the patents owned by the Company may be invalidated, rendered unenforceable, circumvented, challenged or licensed to others or any of its pending or future patent applications may not be issued within the scope of the claims sought by the Company, if at all. Further, others may develop technologies that are similar or superior to the Company's technologies, duplicate its technologies or design around its patents, and steps taken by the Company to protect its technologies may not prevent misappropriation of such technologies.

Competition for sales of the Company's products could have an adverse effect on the Company's financial results.

## Table of Contents

The Company competes with other manufacturers, both domestically and internationally. The Company's products also compete with other manufacturers' CUK board and other substrates, SBS and recycled clay-coated news ("CCN"). Substitute products also include plastic, shrink film and corrugated containers. In addition, while the Company has long-term relationships with many of its customers, the underlying contracts may be re-bid or renegotiated from time to time, and the Company may not be successful in renewing on favorable terms or at all. The Company works to maintain market share through efficiency, product innovation and strategic sourcing to its customers; however, pricing and other competitive pressures may occasionally result in the loss of a customer relationship.

Work stoppages and other labor relations matters may make it substantially more difficult or expensive for the Company to manufacture and distribute its products, which could result in decreased sales or increased costs, either of which would negatively impact the Company's financial condition and results of operations.

Approximately 49% of the Company's workforce is represented by labor unions, whose goals and objectives may differ significantly from the Company's. The Company may not be able to successfully negotiate new union contracts covering the employees at its various sites without work stoppages or labor difficulties. These events may also occur as a result of other factors. A prolonged disruption at certain of the Company's facilities due to work stoppages or labor difficulties could have a material adverse effect on its net sales, margins and cash flows. In addition, if new union contracts contain significant increases in wages or other benefits, the Company's margins would be adversely impacted.

The Company's reliance on a large number of financial institutions for a significant portion of its cash requirements could adversely affect the Company's liquidity and cash flow.

The Company has exposure to many companies in the financial services industry, particularly commercial and investment banks that participate in its revolving credit facilities and that are counterparties to the Company's interest rate swaps and natural gas and currency hedges. The failure of these financial institutions, or their inability or unwillingness to fund the Company's revolving credit facility or fulfill their obligations under swaps and hedges, could have a material adverse effect on the Company's liquidity position and cash flow.

## ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

## ITEM 2. PROPERTIES

### Headquarters

The Company leases its principal executive offices in Marietta, GA and maintains country headquarters in Australia, China, Germany, Italy, and Japan.

### Operating Facilities

A listing of the principal properties owned or leased and operated by the Company is set forth below. The Company's buildings are adequate and suitable for the business of the Company. The Company also leases certain smaller facilities, warehouses and office space throughout the U.S. and in foreign countries from time to time. The operating locations include 8 mills, 34 paperboard converting plants, and 19 flexible packaging plants.

Segment and Location  
Paperboard Packaging:

Related Products or Use of Facility

|                               |   |
|-------------------------------|---|
| Battle Creek, MI              | CRB   |
| Kalamazoo, MI                 | CRB   |
| Macon, GA                     | CUK   |
| Middletown, OH                | CRB   |
| Pekin, IL                     | URB   |
| Santa Clara, CA               | CRB   |
| West Monroe, LA               | CUK; Containerboard; Research and Development |
| Atlanta, GA                   | Folding Cartons                               |
| Bristol, Avon, United Kingdom | Folding Cartons                               |

Table of Contents

|                               |   |
|-------------------------------|---|
| Carol Stream, IL              | Folding Cartons; Research and Development |
| Centralia, IL                 | Folding Cartons                           |
| Charlotte, NC                 | Folding Cartons                           |
| Elk Grove, IL(a)              | Folding Cartons                           |
| Fort Smith, AR(a)             | Folding Cartons                           |
| Gordonsville, TN              | Folding Cartons                           |
| Idaho Falls, ID               | Folding Cartons                           |
| Igualada, Barcelona, Spain(a) | Folding Cartons                           |
| Irvine, CA                    | Folding Cartons; Design Center            |
| Jundiai, Sao Paulo, Brazil    | Folding Cartons                           |
| Kalamazoo, MI                 | Folding Cartons                           |
| Kendallville, IN              | Folding Cartons                           |
| Laporte, IN (b)               | Folding Cartons                           |
| Lawrenceburg, TN              | Folding Cartons                           |
| Lumberton, NC                 | Folding Cartons                           |
| Marion, OH                    | Folding Cartons                           |
| Masnieres, France             | Folding Cartons                           |
| Menasha, WI                   | Folding Cartons; Research and Development |
| Mississauga, Ontario, Canada  | Folding Cartons; Research and Development |
| Mitchell, SD                  | Folding Cartons                           |
| Orchard Park, CA              | Folding Cartons                           |
| Oroville, CA                  | Folding Cartons                           |
| Pacific, MO                   | Folding Cartons                           |
| Perry, GA                     | Folding Cartons                           |
| Piscataway, NJ                | Folding Cartons                           |
| Queretaro, Mexico             | Folding Cartons                           |
| Renton, WA                    | Folding Cartons                           |
| Solon, OH                     | Folding Cartons                           |
| Tuscaloosa, AL                | Folding Cartons                           |
| Valley Forge, PA              | Folding Cartons; Design Center            |
| Wausau, WI                    | Folding Cartons                           |
| West Monroe, LA(a)            | Folding Cartons                           |
| Flexible Packaging:           |   |
| Arcadia, LA                   | Multi-wall Bag                            |
| Brampton, Ontario, Canada     | Plastics                                  |
| Des Moines, IA                | Plastics                                  |
| Eastman, GA                   | Multi-wall Bag                            |
| Fowler, IN                    | Multi-wall Bag                            |
| Greensboro, NC                | Labels                                    |
| Kansas City, MO               | Multi-wall Bag                            |
| Louisville, KY                | Multi-wall Bag                            |
| Milwaukee, WI                 | Plastics                                  |
| New Philadelphia, OH          | Multi-wall Bag                            |
| North Portland, OR            | Multi-wall Bag                            |
| Norwood, OH                   | Labels                                    |
| Pine Bluff, AR                | Kraft Paper                               |
| Pine Bluff, AR                | Multi-wall Bag                            |
| Portage, IN                   | Contract Manufacturing                    |
| Quincy, IL                    | Multi-wall Bag                            |

Salt Lake City, UT

Multi-wall Bag

13

---

## Table of Contents

|                |  |
|----------------|--|
| Schaumburg, IL | Plastics   |
| Twinsburg, OH  | Multi-wall Bag   |
| Wellsburg, WV  | Multi-wall Bag   |
| Other:         |  |
| Concord, NH    | Research and Development   |
| Crosby, MN     | Packaging Machinery Engineering Design and Manufacturing         |
| Marietta, GA   | Research and Development; Packaging Machinery Engineering Design |

### Notes:

- (a) Multiple facilities in this location.
- (b) The Company has announced the intended closure of the location.

## ITEM 3. LEGAL PROCEEDINGS

The Company is a party to a number of lawsuits arising in the ordinary conduct of its business. Although the timing and outcome of these lawsuits cannot be predicted with certainty, the Company does not believe that disposition of these lawsuits will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows. See Note 13 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

## ITEM 4. MINE SAFETY DISCLOSURES

None.

## EXECUTIVE OFFICERS OF THE REGISTRANT

Pursuant to General Instruction G.(3) of Form 10-K, the following list is included as an unnumbered item in Part I of this Report in lieu of being included in the definitive proxy statement that will be filed within 120 days after December 31, 2011.

David W. Scheible, 55, was appointed to GPHC's Board upon its formation (under the name New Giant Corporation) in June 2007. Prior to the Altivity Transaction, he had served as a director, President and Chief Executive Officer of Graphic Packaging Corporation ("GPC") since January 1, 2007. Prior to that time, Mr. Scheible had served as Chief Operating Officer of GPC since October 2004. Mr. Scheible served as Executive Vice President of Commercial Operations from August 2003 until October 2004. Mr. Scheible served as the Chief Operating Officer of Graphic Packaging International Corporation ("GPIC") from 1999 until August 2003. He also served as President of GPIC's Flexible Division from January to June 1999. Previously, Mr. Scheible was affiliated with the Avery Dennison Corporation, working most recently as its Vice President and General Manager of the Specialty Tape Division from 1995 through 1999 and Vice President and General Manager of the Automotive Division from 1993 to 1995. Mr. Scheible serves on the Board of Directors of Benchmark Electronics, Inc. (NYSE: BHE), a provider of integrated electronics manufacturing, design and engineering services.

Daniel J. Blount, 56, is the Senior Vice President and Chief Financial Officer of GPHC. Prior to the Altivity Transaction, he had served as Senior Vice President and Chief Financial Officer of GPC since September 2005. From October 2003 until September 2005, he was the Senior Vice President, Integration of GPC from August 2003 until October 2003, he was the Senior Vice President, Integration, Chief Financial Officer and Treasurer. From June 2003 until August 2003, he was Senior Vice President, Chief Financial Officer and Treasurer of Riverwood Holding, Inc. From September 1999 until June 2003, Mr. Blount was Senior Vice President and Chief Financial Officer of



Riverwood Holding, Inc. Mr. Blount was named Vice President and Chief Financial Officer of Riverwood Holding, Inc. in September 1998. Prior to joining Riverwood Holding, Inc., Mr. Blount spent 13 years at Montgomery Kone, Inc., an elevator, escalator and moving ramp product manufacturer, installer and service provider, most recently serving as Senior Vice President, Finance.

Cynthia A. Baerman, 49, is the Senior Vice President, Human Resources of GPHC, a position she has held since March 2009. Mrs. Baerman joined GPHC in January 2009 from JohnsonDiversey, a global leader in sanitation products and services where she served as Vice President and General Manager of its Food and Beverage Division from September 2006 until December 2008 and as Vice President, Human Resources from March 2005 until January 2007. From January 2004 until January 2005, Mrs. Baerman was Vice President of Human Resources at Barilla America. Mrs. Baerman previously held senior leadership positions in human resources at top companies in the food and beverage sector, including Kraft Foods, Miller Brewing Company, and Anheuser-Busch Companies.

Table of Contents

Michael P. Doss, 45, is the Executive Vice President, Commercial Operations of GPHC. Prior to his promotion to this position in January 2012, he served as the Senior Vice President, Consumer Packaging Division of GPHC since March 2008. Prior to the Altivity Transaction, he had served as Senior Vice President, Consumer Products Packaging of GPC since September 2006. From July 2000 until September 2006, he was the Vice President of Operations, Universal Packaging Division. Since joining GPIC in 1990, Mr. Doss held positions of increasing management responsibility, including Plant Manager at the Gordonsville, TN and Wausau, WI plants. Mr. Doss was Director of Web Systems for the Universal Packaging Division prior to his promotion to Vice President of Operations.

Kristopher L. Dover, 47, is the Senior Vice President, Flexible Group of GPHC. Prior to the Altivity Transaction, Mr. Dover served as Vice President and General Manager, Multi-Wall Bag from August 2007 until March 2008 and as Vice President - Operations from December 2006 until August 2007 for Altivity Packaging. Mr. Dover was Vice President, Global Operations - Beverage from January 2006 until December 2006 and Vice President, Operations - Europe from August 2004 until January 2006 and Director of Operations from August 2003 until August 2004 for GPC. Mr. Dover joined Graphic Packaging International Corporation in 1999 and held various management positions in its U.S. and European operations.

Deborah R. Frank, 51, is the Vice President and Chief Accounting Officer of GPHC. Prior to the Altivity Transaction, she served as Vice President and Controller of GPC since April 2005. Prior to joining the Company, Ms. Frank held various positions of increasing responsibility in the finance, accounting, audit, international and corporate areas at Kimberly-Clark Corporation, most recently serving as Assistant Controller.

Philip H. Geminder, II, 55, is the Vice President, Graphic Business Systems of GPHC. Mr. Geminder previously served as Vice President and Chief Integration Officer from March 2008 through July 2010. Prior to the Altivity Transaction, he served as the Vice President, Integration of GPC from September 2007 through March 2008. Prior to that time, he had served as Vice President, Finance of GPC since August 2003 and Vice President, Financial Services of GPIC since January 2000. Before joining GPIC, Mr. Geminder served as Director of Finance with Avery Dennison Corporation after spending 18 years in various positions with Honeywell International Inc.

Stephen A. Hellrung, 64, is the Senior Vice President, General Counsel and Secretary of GPHC. Prior to the Altivity Transaction, he had served as Senior Vice President, General Counsel and Secretary of GPC since October 2003. He was Senior Vice President, General Counsel and Secretary of Lowe's Companies, Inc., a home improvement specialty retailer, from April 1999 until June 2003. Prior to joining Lowe's Companies, Mr. Hellrung held similar positions with The Pillsbury Company and Bausch & Lomb, Incorporated.

Alan R. Nichols, 49, is the Senior Vice President, Mills Division of GPHC. He served as Vice President, Mills from August 2008 until March 2009. From March 2008 until August 2008, Mr. Nichols was Vice President, CRB Mills. Prior to the Altivity Transaction, Mr. Nichols served as Vice President, CRB Mills for Altivity Packaging from February 2007 until March 2008 and was the Division Manufacturing Manager, Mills for Altivity Packaging and the Consumer Products Division of Smurfit-Stone from August 2005 until February 2007. From February 2001 until August 2005, Mr. Nichols was the General Manager of the Wabash Mill for Smurfit-Stone.

Michael R. Schmal, 58, is the Senior Vice President, Beverage Packaging Division of GPHC. Prior to the Altivity Transaction, he had served as Senior Vice President, Beverage of GPC since August 2003. From October 1996 until August 2003, Mr. Schmal was the Vice President and General Manager, Brewery Group of Riverwood Holding, Inc. Prior to that time, Mr. Schmal held various positions with Riverwood Holding, Inc. since 1981.

Joseph P. Yost, 44, is the Senior Vice President, Supply Chain of GPHC. From 2006 to 2009, he served as Vice President, Operations Support - Consumer Packaging for Graphic Packaging International, Inc. Mr. Yost has also

served in the following positions with Graphic Packaging legacy companies - Director, Finance and Centralized Services from 2003 to 2006 with Graphic Packaging International, Inc., Director, Finance and Centralized Services from 2000 to 2003 with Graphic Packaging Corporation, Manager, Operations Planning and Analysis - Consumer Products Division from 1999 to 2000 and other management positions from 1997 to 1999 with Fort James Corporation.

Table of Contents

## PART II

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS  
AND ISSUER PURCHASES OF EQUITY SECURITIES

GPHC's common stock (together with the associated stock purchase rights) is traded on the New York Stock Exchange under the symbol "GPK." The historical range of the high and low sales price per share for each quarter of 2011 and 2010 are as follows:

|                | 2011   |        | 2010   |        |
|----------------|--------|--------|--------|--------|
|                | High   | Low    | High   | Low    |
| First Quarter  | \$5.51 | \$4.03 | \$4.10 | \$3.00 |
| Second Quarter | 5.78   | 4.75   | 3.99   | 2.85   |
| Third Quarter  | 5.50   | 3.45   | 3.78   | 3.02   |
| Fourth Quarter | 4.60   | 3.16   | 4.07   | 3.20   |

No cash dividends have been paid during the last three years to the Company's common stockholders. The Company's intent is not to pay dividends at this time. Additionally, the Company's credit facilities and the indentures governing its debt securities place substantial limitations on the Company's ability to pay cash dividends on its common stock (see "Covenant Restrictions" in "Item 7., Management's Discussion and Analysis of Financial Condition and Results of Operations" and Note 5 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data").

On February 17, 2012, there were approximately 2,200 stockholders of record and approximately 9,900 beneficial holders of GPHC's common stock.

## Total Return to Stockholders

The following graph compares the total returns (assuming reinvestment of dividends) of the common stock of the Company and its immediate predecessor, GPC, the Standard & Poor's ("S&P") 500 Stock Index and the Dow Jones ("DJ") U.S. Container & Packaging Index. The graph assumes \$100 invested on December 31, 2006 in GPC's common stock and each of the indices. The stock price performance on the following graph is not necessarily indicative of future stock price performance.

|                                     | 12/31/2006 | 12/31/2007 | 12/31/2008 | 12/31/2009 | 12/31/2010 | 12/31/2011 |
|-------------------------------------|------------|------------|------------|------------|------------|------------|
| Graphic Packaging Holding Company   | \$ 100.00  | \$ 85.22   | \$ 26.33   | \$ 80.14   | \$ 89.84   | \$ 98.38   |
| S&P 500 Stock Index                 | 100.00     | 105.49     | 66.46      | 84.05      | 96.71      | 98.75      |
| DJ U.S. Container & Packaging Index | 100.00     | 106.73     | 66.91      | 93.98      | 110.23     | 110.39     |

Table of Contents

## ITEM 6. SELECTED FINANCIAL DATA

The selected consolidated financial data set forth below should be read in conjunction with “Item 7., Management’s Discussion and Analysis of Financial Condition and Results of Operations” and the Consolidated Financial Statements of the Company and the Notes to Consolidated Financial Statements included herein under “Item 8., Financial Statements and Supplementary Data.”

| In millions, except per share amounts                                 | Year Ended December 31, |           |           |           |           |
|---|-------------------------|-----------|-----------|-----------|-----------|
|   | 2011                    | 2010      | 2009      | 2008 (a)  | 2007      |
| <b>Statement of Operations Data:</b>                                  |                         |           |           |           |           |
| Net Sales   | \$4,206.3               | \$4,095.0 | \$4,095.8 | \$4,079.4 | \$2,421.2 |
| Income from Operations  | 190.3                   | 219.5     | 282.7     | 149.9     | 151.2     |
| Net Income (Loss) from Continuing Operations                          | 275.2                   | 10.7      | 56.4      | (98.8)    | )(49.1 )  |
| Net Loss Attributable to Noncontrolling Interests                     | 1.7                     | —         | —         | —         | —         |
| Loss from Discontinued Operations, Net of Taxes                       | —                       | —         | —         | (0.9)     | )(25.5 )  |
| Net Income (Loss) Attributable Graphic Packaging Holding Company      | 276.9                   | 10.7      | 56.4      | (99.7)    | )(74.6 )  |
| <b>Income (Loss) Per Share — Basic:</b>                               |                         |           |           |           |           |
| Continuing Operations   | 0.73                    | 0.03      | 0.16      | (0.31)    | )(0.24 )  |
| Noncontrolling Interests  | (0.00)                  | )—        | —         | —         | —         |
| Discontinued Operations   | —                       | —         | —         | (0.00)    | )(0.13 )  |
| Net Income (Loss) Attributable Graphic Packaging Holding Company *    | 0.74                    | 0.03      | 0.16      | (0.32)    | )(0.37 )  |
| <b>Income (Loss) Per Share — Diluted:</b>                             |                         |           |           |           |           |
| Continuing Operations   | 0.72                    | 0.03      | 0.16      | (0.31)    | )(0.24 )  |
| Noncontrolling Interests  | (0.00)                  | )—        | —         | —         | —         |
| Discontinued Operations   | —                       | —         | —         | (0.00)    | )(0.13 )  |
| Net Income (Loss) Attributable to Graphic Packaging Holding Company * | 0.73                    | 0.03      | 0.16      | (0.32)    | )(0.37 )  |
| <b>Weighted average number of shares outstanding:</b>                 |                         |           |           |           |           |
| Basic   | 376.3                   | 343.8     | 343.1     | 315.8     | 201.8     |
| Diluted   | 381.7                   | 347.4     | 344.6     | 315.8     | 201.8     |
| <b>Balance Sheet Data:</b>  |                         |           |           |           |           |
| (as of period end)  |                         |           |           |           |           |
| Cash and Equivalents  | \$271.8                 | \$138.7   | \$149.8   | \$170.1   | \$9.3     |
| Total Assets  | 4,649.7                 | 4,484.6   | 4,701.8   | 4,983.1   | 2,777.3   |
| Total Debt  | 2,365.8                 | 2,579.1   | 2,800.2   | 3,183.8   | 1,878.4   |
| Total Shareholders’ Equity  | 1,166.7                 | 747.0     | 728.8     | 525.2     | 144.0     |
| <b>Additional Data:</b>   |                         |           |           |           |           |
| Depreciation & Amortization   | \$278.4                 | \$288.7   | \$305.4   | \$264.3   | \$189.6   |
| Capital Spending  | 160.1                   | 122.8     | 129.9     | 183.3     | 95.9      |

(a) On March 8, 2008, the businesses of the Graphic Packaging Corporation and Altiivity Packaging, LLC were combined.

\* May not foot due to rounding



Table of Contents

ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

INTRODUCTION

This management's discussion and analysis of financial condition and results of operations is intended to provide investors with an understanding of the Company's past performance, its financial condition and its prospects. The following will be discussed and analyzed:

Overview of Business

Overview of 2011 Results

Results of Operations

Financial Condition, Liquidity and Capital Resources

Critical Accounting Policies

New Accounting Standards

Business Outlook

OVERVIEW OF BUSINESS

The Company's objective is to strengthen its position as a leading provider of packaging solutions. To achieve this objective, the Company offers customers its paperboard, cartons and packaging machines, either as an integrated solution or separately. Cartons and carriers are designed to protect and contain products. Product offerings include a variety of laminated, coated and printed packaging structures that are produced from the Company's CUK, CRB and URB, as well as other grades of paperboard that are purchased from third party suppliers. Innovative designs and combinations of paperboard, films, foils, metallization, holographics and embossing are customized to the individual needs of the customers.

The Company is a leading supplier of flexible packaging in North America. Products include multi-wall bags, shingle wrap, plastic bags and film for building materials (such as ready-mix concrete), retort pouches (such as meals ready to go), medical test kits, batch inclusion bags and film. Key end-markets include food and agriculture, building and industrial materials, chemicals, minerals, pet foods, and pharmaceutical products. The Company's label business focuses on two product lines: heat transfer labels and lithographic labels.

The Company is implementing strategies (i) to expand market share in its current markets and to identify and penetrate new markets; (ii) to capitalize on the Company's customer relationships, business competencies, and mills and converting assets; (iii) to develop and market innovative, sustainable products and applications; and (iv) to continue to reduce costs by focusing on operational improvements. The Company's ability to fully implement its strategies and achieve its objective may be influenced by a variety of factors, many of which are beyond its control, such as inflation of raw material and other costs, which the Company cannot always pass through to its customers, and the effect of overcapacity in the worldwide paperboard packaging industry.

Significant Factors That Impact The Company's Business

Impact of Inflation. The Company's cost of sales consists primarily of energy (including natural gas, fuel oil and electricity), pine pulpwood, chemicals, secondary fibers, purchased paperboard, paper, aluminum foil, ink, plastic films and resin, depreciation expense and labor. Inflation increased year over year costs by \$150.8 million in 2011 and by \$107.3 million in 2010, while deflation decreased year over year costs by \$0.2 million in 2009. The higher costs in 2011 are primarily related to ink and coatings (\$31.6 million); externally purchased board (\$25.5 million); labor and related benefits (\$23.0 million); secondary fiber (\$20.5 million); externally purchased paper (\$19.8 million); freight (\$19.4 million); other chemical-based inputs (\$12.2 million); resin (\$11.5 million); and film (\$3.9 million). These

higher costs were partially offset by lower energy costs (\$7.5 million), mainly due to the price of natural gas; wood (\$6.0 million); and other costs (\$3.1 million).

As the price of natural gas has experienced significant variability, the Company has entered into contracts designed to manage risks associated with future variability in cash flows caused by changes in the price of natural gas. The Company has entered into natural gas swap contracts to hedge prices for a portion of its expected usage for 2012. Since negotiated sales contracts and the market largely determine the pricing for its products, the Company is at times limited in its ability to raise prices and pass through to its customers any inflationary or other cost increases that the Company may incur.



Table of Contents

**Substantial Debt Obligations.** The Company has \$2,365.8 million of outstanding debt obligations as of December 31, 2011. This debt can have significant consequences for the Company, as it requires a significant portion of cash flow from operations to be used for the payment of principal and interest, exposes the Company to the risk of increased interest rates and restricts the Company's ability to obtain additional financing. Covenants in the Company's Credit Agreement and Indentures also prohibit or restrict, among other things, the disposal of assets, the incurrence of additional indebtedness (including guarantees), payment of dividends, loans or advances and certain other types of transactions. These restrictions could limit the Company's flexibility to respond to changing market conditions and competitive pressures. The Credit Agreement also requires compliance with a maximum consolidated secured leverage ratio. The Company's ability to comply in future periods with the financial covenant will depend on its ongoing financial and operating performance, which in turn will be subject to many other factors, many of which are beyond the Company's control. See "Covenant Restrictions" in "Financial Condition, Liquidity and Capital Resources" for additional information regarding the Company's debt obligations.

The substantial debt and the restrictions under the Credit Agreement and the Indentures could limit the Company's flexibility to respond to changing market conditions and competitive pressures. The material outstanding debt obligations and the restrictions may also leave the Company more vulnerable to a downturn in general economic conditions or its business, or unable to carry out capital expenditures that are necessary or important to its growth strategy and productivity improvement programs.

**Commitment to Cost Reduction.** In light of increasing margin pressure throughout the packaging industry, the Company has programs in place that are designed to reduce costs, improve productivity and increase profitability. The Company utilizes a global continuous improvement initiative that uses statistical process control to help design and manage many types of activities, including production and maintenance. This includes a Six Sigma process focused on reducing variable and fixed manufacturing and administrative costs. The Company expanded the continuous improvement initiative to include the deployment of Lean Sigma principles into manufacturing and supply chain services. As the Company strengthens the systems approach to continuous improvement, Lean Sigma supports the efforts to build a high performing culture. During 2011, the Company achieved \$76.1 million in cost savings as compared to 2010, through its continuous improvement programs and manufacturing initiatives.

The Company's ability to continue to successfully implement its business strategies and to realize anticipated savings and operating efficiencies is subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control. If the Company cannot successfully implement the strategic cost reductions or other cost savings plans it may not be able to continue to compete successfully against other manufacturers. In addition, any failure to generate the anticipated efficiencies and savings could adversely affect the Company's financial results.

**Competition and Market Factors.** As some products can be packaged in different types of materials, the Company's sales are affected by competition from other manufacturers' CUK board and other substrates such as SBS and CCN. Substitute products also include plastic, shrink film and corrugated containers. In addition, while the Company has long-term relationships with many of its customers, the underlying contracts may be re-bid or renegotiated from time to time, and the Company may not be successful in renewing on favorable terms or at all. The Company works to maintain market share through efficiency, product innovation and strategic sourcing to its customers; however, pricing and other competitive pressures may occasionally result in the loss of a customer relationship.

In addition, the Company's sales historically are driven by consumer buying habits in the markets its customers serve. Increases in the costs of living, the poor condition of the residential real estate market, high unemployment rates, reduced access to credit markets, as well as other macroeconomic factors, may significantly negatively affect consumer spending behavior, which could have a material adverse effect on demand for the Company's products. New

product introductions and promotional activity by the Company's customers and the Company's introduction of new packaging products also impact its sales. The Company's containerboard business is subject to conditions in the cyclical worldwide commodity paperboard markets, which have a significant impact on containerboard sales.

**Alternative Fuel Tax Credit.** The Company burns alternative fuel at its West Monroe, LA and Macon, GA mills in order to produce energy and recover chemicals. During 2009, the U.S. Internal Revenue Code allowed an excise tax credit under certain circumstances for the use of alternative fuels and alternative fuel mixtures. In the first quarter 2009, the Company filed an application with the Internal Revenue Service (the "IRS") for certification of eligibility to receive the tax credit for its use of black liquor in alternative fuel mixtures in the recovery boilers at the mills. During the second quarter 2009, the Company received notification from the IRS that its registration as an alternate fuel mixer had been approved. The Company submitted excise tax refund claims totaling \$147.2 million based on fuel usage at the two mills from mid-January 2009 through December 31, 2009. The Company received excise tax refunds totaling \$134.8 million through the end of the year in 2009, and the remainder was received in 2010. The net impact of the excise tax credit is included in Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the amount of \$137.8 million for the year ended December 31, 2009 and is included in Corporate for segment reporting purposes.

Table of Contents

The excise tax credit expired on December 31, 2009.

OVERVIEW OF 2011 RESULTS

This management's discussion and analysis contains an analysis of Net Sales, Income from Operations and other information relevant to an understanding of results of operations. To enhance the understanding of continuing operations, this discussion and analysis excludes discontinued operations for all periods presented.

During December 2011, the Company combined its multi-wall bag and specialty plastics packaging businesses with the kraft paper and multi-wall bag businesses of Delta Natural Kraft, LLC and Mid-America Packaging, LLC (collectively "DNK"), both wholly owned subsidiaries of Capital Five Investments, LLC ("CVI"). Under the terms of the transaction, the Company formed a new limited liability company, Graphic Flexible Packaging, LLC ("GFP") and contributed the net assets of its multi-wall bag and specialty plastics packaging businesses to it. CVI concurrently contributed its ownership interests in DNK to GFP. Neither party received cash consideration as part of the transaction. After the combination, the Company owns approximately 87% of GFP and will consolidate its results of operations. The remaining 13% of GFP is owned by CVI. GFP is included in the flexible segment. This transaction is herein referred to as the "DNK Transaction".

Due to declines in the current and forecasted operating results for a reporting unit within the flexible packaging segment, the Company performed an interim impairment analysis for this reporting unit as of September 30, 2011. The Company determined the fair value of the reporting unit by utilizing a discounted cash flow analysis based on recent forecasts which were discounted using a weighted average cost of capital, and market indicators of terminal year cash flows based upon a multiple of EBITDA. Based on this analysis, the Company recorded an estimated non-cash pre-tax goodwill impairment charge of \$96.3 million in the third quarter of 2011. This charge is recorded as Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the Company's Consolidated Statements of Operations. Prior to the impairment charge, the amount of goodwill attributable to the reporting unit was approximately \$112 million.

During the second quarter 2011, the Company completed a public offering of 52.5 million shares of its common stock, par value \$0.01 per share, priced at \$4.75 per share and received net proceeds of \$237.7 million after offering expenses. The Company used \$32.9 million of the net proceeds to repurchase and subsequently retire approximately 7.3 million shares of common stock held by the Grover C. Coors Trust. The Company also used a portion of the net proceeds to prepay \$150.0 million of its term loans. Additionally, the Company used \$51.9 million to acquire substantially all of the net assets of Sierra Pacific Packaging, Inc. ("Sierra"), a producer of folding cartons, beverage carriers and corrugated boxes for the consumer packaged goods industry.

Net Sales in 2011 increased by \$111.3 million or 2.7% to \$4,206.3 million from \$4,095.0 million in 2010 due primarily to the impact of higher pricing for both the paperboard packaging segment and the flexible packaging segment and favorable foreign exchange rates, primarily in Europe, Japan and Australia. These increases were partially offset by lower volume across the segments. In addition, net sales were favorably impacted by the impact of the Sierra acquisition and increases in international markets and demand in certain special products.

Income from Operations in 2011 decreased by \$29.2 million, or 13.3%, to \$190.3 million from \$219.5 million in 2010. This decrease was due primarily to higher input costs experienced in 2011, the non-cash pre-tax goodwill impairment charge of \$96.3 million, charges related to announced facility closures and reduction in force, and asset impairment charges related to assets held for sale. The negative impacts were partially offset by the higher pricing, cost savings achieved through continuous improvement programs and manufacturing initiatives and lower merger related expenses of \$55.1 million.

## RESULTS OF OPERATIONS

### Segment Information

The Company reports its results in two business segments: paperboard packaging and flexible packaging.

20

---

Table of Contents

| In millions                    | Year Ended December 31, |           |           |
|--------------------------------|-------------------------|-----------|-----------|
|                                | 2011                    | 2010      | 2009      |
| NET SALES:                     |                         |           |           |
| Paperboard Packaging           | \$3,503.9               | \$3,419.4 | \$3,423.5 |
| Flexible Packaging             | 702.4                   | 675.6     | 672.3     |
| Total                          | \$4,206.3               | \$4,095.0 | \$4,095.8 |
| INCOME (LOSS) FROM OPERATIONS: |                         |           |           |
| Paperboard Packaging           | \$344.7                 | \$303.7   | \$288.3   |
| Flexible Packaging             | (86.1)                  | ) 18.0    | 2.5       |
| Corporate                      | (68.3)                  | ) (102.2) | ) (8.1)   |
| Total                          | \$190.3                 | \$219.5   | \$282.7   |

## 2011 COMPARED WITH 2010

## Net Sales

| In millions          | Year Ended December 31, |           |          |                |
|----------------------|-------------------------|-----------|----------|----------------|
|                      | 2011                    | 2010      | Increase | Percent Change |
| Paperboard Packaging | \$3,503.9               | \$3,419.4 | \$84.5   | 2.5 %          |
| Flexible Packaging   | 702.4                   | 675.6     | 26.8     | 4.0 %          |
| Total                | \$4,206.3               | \$4,095.0 | \$111.3  | 2.7 %          |

The components of the change in Net Sales by segment are as follows:

| In millions          | Year Ended December 31, |         |            |          |         | 2011      |
|----------------------|-------------------------|---------|------------|----------|---------|-----------|
|                      | 2010                    | Price   | Volume/Mix | Exchange | Total   |           |
| Paperboard Packaging | \$3,419.4               | \$84.1  | \$ (25.6)  | ) \$26.0 | \$84.5  | \$3,503.9 |
| Flexible Packaging   | 675.6                   | 31.4    | (5.3)      | ) 0.7    | 26.8    | 702.4     |
| Total                | \$4,095.0               | \$115.5 | \$ (30.9)  | ) \$26.7 | \$111.3 | \$4,206.3 |

## Paperboard Packaging

The Company's Net Sales from paperboard packaging in 2011 increased by \$84.5 million, or 2.5%, to \$3,503.9 million from \$3,419.4 million in 2010 as a result of higher pricing for consumer and beverage products and open market CUK, CRB and containerboard. The higher pricing for consumer and beverage products was primarily due to the timing of inflationary cost pass throughs as a result of inflation during 2010. These negotiated pass throughs usually lag inflation by two to three quarters. The Company implemented several price increases for open market CRB and CUK during 2010, which benefited the pricing for open market sales. Favorable currency exchange rate changes, primarily in Europe, Japan and Australia, also positively impacted Net Sales. These increases were partially offset by lower volume for consumer products, beverage, containerboard and open market board sales. The lower consumer products volume was due to the continuing impact of general market conditions in which volume was down primarily on cereal, dry foods and frozen foods. The decrease in soft drinks and beer volume was due to general market conditions, which was partially offset by increases in the international beverage business.

## Flexible Packaging

The Company's Net Sales from flexible packaging in 2011 increased by \$26.8 million, or 4.0%, to \$702.4 million from \$675.6 million in 2010 as a result of higher pricing primarily due to negotiated inflationary pass throughs, volume improvement on certain special products (i.e., shingle wrap) due to increased demand and favorable currency exchange rates in Canada. These increases were partially offset by lower volume/mix as a result of market softness in the Chemical sector and a continued move to alternative substrates in the Agriculture and Foods sectors.

Table of Contents

## Income (Loss) from Operations

| In millions          | Year Ended December 31, |           | Increase<br>(Decrease) | Percent Change |    |
|----------------------|-------------------------|-----------|------------------------|----------------|----|
|                      | 2011                    | 2010      |                        |                |    |
| Paperboard Packaging | \$344.7                 | \$303.7   | \$41.0                 | 13.5           | %  |
| Flexible Packaging   | (86.1)                  | ) 18.0    | (104.1)                | ) (a)          |    |
| Corporate            | (68.3)                  | ) (102.2) | ) 33.9                 | (a)            |    |
| Total                | \$190.3                 | \$219.5   | \$(29.2)               | ) (13.3        | )% |

Note:

(a) Percentage calculation not meaningful.

The components of the change in Income (Loss) from Operations by segment are as follows:

| In millions          | Year Ended December 31, |         |            |           |          |          |           | Total   | 2011 |
|----------------------|-------------------------|---------|------------|-----------|----------|----------|-----------|---------|------|
|                      | 2010                    | Price   | Volume/Mix | Inflation | Exchange | Other(a) |           |         |      |
| Paperboard Packaging | \$303.7                 | \$84.1  | \$ (5.8 )  | \$(107.6) | \$16.3   | \$54.0   | \$41.0    | \$344.7 |      |
| Flexible Packaging   | 18.0                    | 31.4    | (3.0 )     | (43.2 )   | 0.2      | (89.5 )  | (104.1 )  | (86.1 ) | )    |
| Corporate            | (102.2 )                | —       | —          | —         | (3.2 )   | 37.1     | 33.9      | (68.3 ) | )    |
| Total                | \$219.5                 | \$115.5 | \$ (8.8 )  | \$(150.8) | \$13.3   | \$1.6    | \$(29.2 ) | \$190.3 |      |

Note:

(a) Includes the Company's cost reduction initiatives, the goodwill impairment charge, and merger-related expenses.

## Paperboard Packaging

The Company's Income from Operations from paperboard packaging in 2011 increased by \$41.0 million, or 13.5%, to \$344.7 million from \$303.7 million in 2010. This was primarily as a result of the higher pricing, favorable foreign exchange rates, and cost savings through continuous improvement programs and manufacturing initiatives primarily focused on maximizing productivity and minimizing waste in the production cycle as well as higher output and higher levels of integration of the Company's own board during 2011, as the Company integrated additional tons over the prior year. These increases were partially offset by inflation and the lower volume. The inflation was primarily related to higher resin and inks and coatings (\$33.5 million); externally purchased board (\$25.5 million); secondary fiber (\$20.5 million); labor and benefits (\$17.5 million); freight (\$17.2 million); and chemical costs (\$11.2 million). These higher costs were partially offset by lower energy costs (\$7.6 million), mainly due to the price of natural gas, and lower wood (\$6.0 million) and other costs (\$4.2 million). Additionally, during the third quarter 2011, the Company took down time in its converting facilities to manage inventory due to market softness, resulting in approximately \$5 million of higher costs due to lower absorption. The Company also recorded \$8.5 million for severance expense and accelerated depreciation for assets that will be removed from service before the end of their lives due to the closure of the Cincinnati, OH facility and the planned closure of the LaPorte, IN facilities.

## Flexible Packaging

The Company's Loss from Operations from flexible packaging in 2011 was \$86.1 million compared to Income from Operations of \$18.0 million in 2010 as a result of the non-cash goodwill impairment charge of \$96.3 million, higher inflation and the lower volume. The inflation was related to externally purchased paper (\$19.8 million); resin (\$9.0 million); labor and benefits (\$5.5 million); film (\$3.9 million); other costs (\$2.8 million); and freight (\$2.2 million). Additionally, the Company recorded \$4.7 million for severance expense and accelerated depreciation for assets that will be removed from service before the end of their useful lives due to the closure of the Jacksonville, AR facility. These higher costs were partially offset by the higher pricing and cost savings through continuous improvement programs.



Table of Contents

## Corporate

The Company's Loss from Operations from corporate was \$68.3 million in 2011 compared to \$102.2 million in 2010. The change was primarily due to \$55.1 million of merger-related expense in 2010 primarily for the charges related to finalizing restructuring activities. This was partially offset by higher general corporate costs, unfavorable currency exchange impacts and expenses related to the Sierra and DNK combinations. Additionally, in the fourth quarter 2011, the Company recorded non-cash asset impairment charges of \$4.8 million related to assets held for sale and severance expense of \$4.3 million related to a workforce reduction announced in October 2011.

## INTEREST EXPENSE, NET, INCOME TAX EXPENSE, AND EQUITY INCOME OF UNCONSOLIDATED ENTITIES

## Interest Expense, Net

Interest Expense, Net decreased by \$29.6 million to \$144.9 million in 2011 from \$174.5 million in 2010. Interest Expense, Net decreased due to lower total debt, lower rates on the Company's debt, and the expiration of unfavorable interest rates swaps. As of December 31, 2011, approximately 32% of the Company's total debt was subject to floating interest rates.

## Income Tax Expense

During 2011, the Company recognized Income Tax Benefit of \$229.8 million on Income before Income Taxes and Equity Income of Unconsolidated Entities of \$43.3 million. During 2010, the Company recognized Income Tax Expense of \$27.5 million on Income before Income Taxes and Equity Income of Unconsolidated Entities of \$36.6 million. Income Tax Benefit for 2011 primarily relates to the non-cash benefit of \$265.2 million associated with the release of the Company's U.S. federal and a substantial portion of its state deferred tax asset valuation allowance. The valuation allowance release was based on the Company's assessment that it is more likely than not that the Company's U.S. federal and a substantial portion of its state deferred tax assets will be realized. Income Tax Expense for 2010 primarily relates to the non-cash expense of \$21.9 million associated with the amortization of goodwill for tax purposes. The Company has approximately \$1.2 billion of NOLs for U.S. federal income tax purposes, which may be used to offset future taxable income.

## Equity Income of Unconsolidated Entities

Equity Income of Unconsolidated Entities was \$2.1 million in 2011 and \$1.6 million in 2010 and is related to the Company's equity investment in the joint venture, Rengo Riverwood Packaging, Ltd.

## 2010 COMPARED WITH 2009

## Net Sales

| In millions          | Year Ended December 31, |           | Increase<br>(Decrease) | Percent Change |   |
|----------------------|-------------------------|-----------|------------------------|----------------|---|
|                      | 2010                    | 2009      |                        |                |   |
| Paperboard Packaging | \$3,419.4               | \$3,423.5 | \$(4.1)                | (0.1)          | % |
| Flexible Packaging   | 675.6                   | 672.3     | 3.3                    | 0.5            | % |
| Total                | \$4,095.0               | \$4,095.8 | \$(0.8)                | (0.0)          | % |

The components of the change in Net Sales by segment are as follows:

23

---

Table of Contents

|                      | Year Ended December 31, |          |                        |          |          |          |           |
|----------------------|-------------------------|----------|------------------------|----------|----------|----------|-----------|
|                      | Variances               |          |                        |          |          |          |           |
|                      |                         |          | Volume/Mix             |          |          |          |           |
| In millions          | 2009                    | Price    | Divested<br>Businesses | Organic  | Exchange | Total    | 2010      |
| Paperboard Packaging | \$3,423.5               | \$(7.6 ) | \$—                    | \$(4.4 ) | \$7.9    | \$(4.1 ) | \$3,419.4 |
| Flexible Packaging   | 672.3                   | 11.3     | (12.5 )                | 2.2      | 2.3      | 3.3      | 675.6     |
| Total                | \$4,095.8               | \$3.7    | \$(12.5 )              | \$(2.2 ) | \$10.2   | \$(0.8 ) | \$4,095.0 |

## Paperboard Packaging

The Company's Net Sales from paperboard packaging in 2010 decreased by \$4.1 million, or 0.1%, to \$3,419.4 million from \$3,423.5 million in 2009 as a result of lower pricing and volume for consumer and beverage products. The lower pricing for consumer and beverage products is primarily due to the timing of deflationary cost pass throughs as a result of deflation during 2009. These negotiated pass throughs usually lag deflation by two to three quarters. The Company implemented several price increases for open market CRB and CUK during 2010, which benefited open market sales. The lower volume for consumer and beverage products was partially offset by increased volume for containerboard and open market CRB and CUK sales. The increase in containerboard was partially driven by the corrugated medium machine at the West Monroe, LA mill being idle for 36 days in 2009 due to softness in the market. The lower consumer products sales were due to a decision to exit lower margin business, as well as the continuing impact of general market conditions in which volume has remained steady in staples (e.g., cereal, frozen foods) and was down in discretionary items (e.g., eating out, health and beauty, candy). The decrease in beer volume was due to general market conditions, which was partially offset by increases in the international beverage business. Favorable currency exchange rate changes, primarily in Australia and Japan, also positively impacted Net Sales.

## Flexible Packaging

The Company's Net Sales from flexible packaging in 2010 increased by \$3.3 million, or 0.5%, to \$675.6 million from \$672.3 million in 2009 as a result of higher pricing primarily due to negotiated inflationary pass throughs, higher volume as a result of market improvements in the chemical and pharmaceutical industries, as well as favorable currency exchange rates in Canada. These increases were partially offset by the impact of the divested bag equipment and ink businesses.

## Income (Loss) from Operations

| In millions          | Year Ended December 31, |         |                        |        | Percent Change |
|----------------------|-------------------------|---------|------------------------|--------|----------------|
|                      | 2010                    | 2009    | Increase<br>(Decrease) |        |                |
| Paperboard Packaging | \$303.7                 | \$288.3 | \$15.4                 | 5.3    | %              |
| Flexible Packaging   | 18.0                    | 2.5     | 15.5                   | (a)    |                |
| Corporate            | (102.2                  | )(8.1   | )(94.1                 | )(a)   |                |
| Total                | \$219.5                 | \$282.7 | \$(63.2                | )(22.4 | )%             |

Note:

(a) Percentage calculation not meaningful.

The components of the change in Income (Loss) from Operations by segment are as follows:

Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

|                      | Year Ended December 31, |        |            |            |          |           |         |            |
|----------------------|-------------------------|--------|------------|------------|----------|-----------|---------|------------|
|                      | Variances               |        |            |            |          |           |         |            |
| In millions          | 2009                    | Price  | Volume/Mix | Inflation  | Exchange | Other(a)  | Total   | 2010       |
| Paperboard Packaging | \$288.3                 | \$(7.6 | ) \$(4.1   | ) \$(80.8  | ) \$(1.8 | ) \$109.7 | \$15.4  | \$303.7    |
| Flexible Packaging   | 2.5                     | 11.3   | 0.9        | (26.5      | ) (0.4   | ) 30.2    | 15.5    | 18.0       |
| Corporate            | (8.1                    | ) —    | —          | —          | (2.1     | ) (92.0   | ) (94.1 | ) (102.2 ) |
| Total                | \$282.7                 | \$3.7  | \$ (3.2    | ) \$(107.3 | ) \$(4.3 | ) \$47.9  | \$(63.2 | ) \$219.5  |

24

---

## Table of Contents

### Note:

(a) Includes the Company's cost reduction initiatives, the alternative fuel tax credit and merger-related expenses.

### Paperboard Packaging

The Company's Income from Operations from paperboard packaging in 2010 increased by \$15.4 million, or 5.3%, to \$303.7 million from \$288.3 million in 2009. This was primarily as a result of cost savings through continuous improvement programs and manufacturing initiatives primarily focused on maximizing productivity and minimizing waste in the production cycle as well as higher output and higher levels of integration of the Company's own board during 2010, as the Company integrated additional tons over the prior year. These cost savings were partially offset by inflation, the lower pricing in consumer and beverage products, and the lower volume. In 2009, the Company incurred higher accelerated depreciation related to assets that will be removed from service before the end of their useful lives due to facility closures, higher costs associated with the then pending closure of the Company's plant in Grenoble, France and higher unabsorbed fixed costs due to the 36 days of market downtime. The inflation was primarily related to higher secondary fiber and wood (\$58.7 million); resin and inks and coatings (\$19.3 million); externally purchased board (\$13.3 million); and freight (\$9.2 million); other costs (\$9.0 million); and labor and benefits (\$5.4 million). These higher costs were partially offset by lower energy costs (\$31.9 million), mainly due to the price of natural gas, and lower chemical costs (\$2.2 million).

### Flexible Packaging

The Company's Income from Operations from flexible packaging in 2010 increased by \$15.5 million, to \$18.0 million from \$2.5 million in 2009 as a result of the higher pricing and cost savings through continuous improvement programs. Additionally, in 2009, the Company recorded an \$11.5 million impairment charge relating to its facility in Ontario, Canada and recorded accelerated depreciation for assets that would be removed from service before the end of their useful lives due to a facility closure. These increases were partially offset by higher inflation, primarily for resin (\$19.1 million), externally purchased paper (\$4.7 million) and other costs (\$2.7 million), and the gain on the sale of the ink business in 2009.

### Corporate

The Company's Loss from Operations from corporate was \$102.2 million in 2010 compared to \$8.1 million in 2009. The change was primarily due to the \$137.8 million alternative fuel tax credit net of expenses received in 2009. This was partially offset by lower merger-related expenses, primarily due to finalization of the restructuring activities, and lower payroll related expenses, primarily pension expense.

## INTEREST EXPENSE, NET, INCOME TAX EXPENSE, AND EQUITY INCOME OF UNCONSOLIDATED ENTITIES

### Interest Expense, Net

Interest Expense, Net decreased by \$21.9 million to \$174.5 million in 2010 from \$196.4 million in 2009. Interest Expense, Net decreased due to lower total debt, lower rates on the fixed portion of the Company's debt, and lower average rates on the unhedged portion of the Company's debt. During the fourth quarter of 2009, the Company recorded a non-cash credit to interest expense, net, of \$13.8 million related to an interest rate swap. As of December 31, 2010, approximately 22% of the Company's total debt was subject to floating interest rates.

### Income Tax Expense

During 2010, the Company recognized Income Tax Expense of \$27.5 million on Income before Income Taxes and Equity Income of Unconsolidated Entities of \$36.6 million. During 2009, the Company recognized Income Tax Expense of \$24.1 million on Income before Income Taxes and Equity Income of Unconsolidated Entities of \$79.2 million. Income Tax Expense for 2010 and 2009 primarily relates to the non-cash expense of \$21.9 million and \$31.7 million, respectively, associated with the amortization of goodwill for tax purposes. During 2010, the Company determined that the tax basis of goodwill acquired in the Altivity Transaction was not correct and recorded a non-cash credit to income tax expense of \$8.9 million in the fourth quarter of 2010 (of which \$6.3 million related to prior years). The Company should have been recognizing less income tax expense since March 2008. The effect on prior periods was not material to the consolidated financial statements in those periods. In addition, in 2009, the Company determined that a valuation allowance for its U.K. operations was no longer required. At December 31, 2010, the Company had approximately \$1.3 billion of NOLs for U.S. federal income tax purposes, which may be used to offset future taxable income.

Table of Contents

## Equity Income of Unconsolidated Entities

Equity Income of Unconsolidated Entities was \$1.6 million in 2010 and \$1.3 million in 2009 and is related to the Company's equity investment in the joint venture, Rengo Riverwood Packaging, Ltd.

## FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

The Company broadly defines liquidity as its ability to generate sufficient funds from both internal and external sources to meet its obligations and commitments. In addition, liquidity includes the ability to obtain appropriate debt and equity financing and to convert into cash those assets that are no longer required to meet existing strategic and financial objectives. Therefore, liquidity cannot be considered separately from capital resources that consist of current or potentially available funds for use in achieving long-range business objectives and meeting debt service commitments.

## Cash Flows

| In millions                               | Years Ended December 31, |           |
|---|--------------------------|-----------|
|   | 2011                     | 2010      |
| Net Cash Provided by Operating Activities | \$387.8                  | \$338.1   |
| Net Cash Used in Investing Activities     | (211.8                   | )(122.7 ) |
| Net Cash Used in Financing Activities     | (42.2                    | )(227.4 ) |

Net cash provided by operating activities in 2011 totaled \$387.8 million, compared to \$338.1 million in 2010. The increase was primarily due to higher net income, which was partially offset by higher working capital requirements due primarily to higher inventory levels as a result of lower than anticipated sales volume, and higher pension contributions in 2011.

Net cash used in investing activities in 2011 totaled \$211.8 million, compared to \$122.7 million in 2010. This year over year change was due primarily to the acquisition of Sierra of \$51.9 million; and an increase in capital spending of \$37.3 million as a result of management's decision to invest in capital projects to improve process capabilities and reduce costs, including the previously announced biomass boiler project in Macon, GA.

Net cash used in financing activities in 2011 totaled \$42.2 million, compared to \$227.4 million used in financing activities in 2010. This change was primarily due to the net proceeds from the equity offering of \$237.7 million which were used to make payments of \$150.0 million on the Company's term loans and to repurchase its common stock for \$32.9 million. In August 2011, the Company prepaid the remaining \$73.3 million balance of its 9.5% Senior Subordinated Notes due 2013. In December 2011, as part of the DNK Transaction, the Company paid the \$25.9 million balance outstanding on debt previously issued by DNK. In June and August 2010, the Company prepaid \$34.9 million and \$66.8 million of its 9.5% Senior Subordinated Notes due 2013. Additionally, on September 29, 2010, the Company completed the issuance and sale of \$250.0 million of aggregate principal amount of its 7.875% Senior Notes due in 2018. A portion of the proceeds were used to retire, through a tender offer, \$220.6 million aggregate principal amount of 9.5% Senior Subordinated Notes due 2013. In October 2010, the Company redeemed an additional \$29.4 million of its Senior Subordinated Notes due 2013. The Company also made payments on its term loans which totaled \$115.5 million in the fourth quarter of 2010.

## Liquidity and Capital Resources

The Company's liquidity needs arise primarily from debt service on its substantial indebtedness and from the funding of its capital expenditures, ongoing operating costs and working capital. Principal and interest payments under the term loan facility and the revolving credit facility, together with principal and interest payments on the Company's 9.5% Senior Notes due 2017, and the 7.875% Senior Notes due 2018 ("Notes"), represent significant liquidity requirements for the Company. Based upon current levels of operations, anticipated cost savings and expectations as to future growth, the Company believes that cash generated from operations, together with amounts available under its revolving credit facility and other available financing sources, will be adequate to permit the Company to meet its debt service obligations, necessary capital expenditure program requirements and ongoing operating costs and working capital needs, although no assurance can be given in this regard. The Company's future financial and operating performance, ability to service or refinance its debt and ability to comply with the covenants and restrictions contained in its debt agreements (see "Covenant Restrictions") will be subject to future economic conditions, including conditions in the credit markets, and to financial, business and other factors, many of which are beyond the Company's control, and will be substantially dependent on the selling prices and demand for the Company's products, raw material and energy costs, and the Company's ability to successfully implement its overall business and profitability strategies.



Table of Contents

As of December 31, 2011, the Company had approximately \$1.2 billion of NOLs for U.S. federal income tax purposes. These NOLs generally may be used by the Company to offset taxable income earned in subsequent taxable years. However, the Company's ability to use these NOLs to offset its future taxable income may be subject to significant limitations as a result of certain shifts in ownership due to direct or indirect transfers of the Company's common stock by one or more five percent stockholders, or issuance or redemption of the Company's common stock, which, when taken together with previous changes in ownership of the Company's common stock, constitute an ownership change under Section 382 of the Internal Revenue Code. Imposition of any such limitation of the use of NOLs could have an adverse effect on the Company's future after tax free cash flow.

As of December 31, 2011, the Company had \$33.6 million of cash in foreign jurisdictions for which deferred taxes in the U.S. have not been provided as earnings have been deemed indefinitely reinvested outside the U.S.

## Covenant Restrictions

The Credit Agreement and the Indentures limit the Company's ability to incur additional indebtedness. Additional covenants contained in the Credit Agreement and the Indentures, among other things, restrict the ability of the Company to dispose of assets, incur guarantee obligations, prepay other indebtedness, make dividends and other restricted payments, create liens, make equity or debt investments, make acquisitions, modify terms of the indentures under which the Notes are issued, engage in mergers or consolidations, change the business conducted by the Company and its subsidiaries, and engage in certain transactions with affiliates. Such restrictions, together with the highly leveraged nature of the Company and disruptions in the credit markets, could limit the Company's ability to respond to changing market conditions, fund its capital spending program, provide for unexpected capital investments or take advantage of business opportunities.

Under the terms of the Credit Agreement, the Company must comply with a maximum consolidated secured leverage ratio, which is defined as the ratio of: (a) total long-term and short-term indebtedness of the Company and its consolidated subsidiaries as determined in accordance with generally accepted accounting principles in the United States ("U.S. GAAP"), plus the aggregate cash proceeds received by the Company and its subsidiaries from any receivables or other securitization but excluding therefrom (i) all unsecured indebtedness, (ii) all subordinated indebtedness permitted to be incurred under the Credit Agreement, and (iii) all secured indebtedness of foreign subsidiaries to (b) Adjusted EBITDA, which we refer to as Credit Agreement EBITDA(1). Pursuant to this financial covenant, the Company must maintain a maximum consolidated secured leverage ratio of less than the following:

|                                |   |
|--------------------------------|---|
|                                | Maximum<br>Consolidated<br>Secured Leverage<br>Ratio(1) |
| October 1, 2009 and thereafter | 4.75 to 1.00  |

## Note:

Credit Agreement EBITDA is defined in the Credit Agreement as consolidated net income before consolidated net interest expense, non-cash expenses and charges, total income tax expense, depreciation expense, expense associated with amortization of intangibles and other assets, non-cash provisions for reserves for discontinued operations, extraordinary, unusual or non-recurring gains or losses or charges or credits, gain or loss associated with sale or write-down of assets not in the ordinary course of business, any income or loss accounted for by the equity method of accounting, and projected run rate cost savings, prior to or within a twelve month period.

At December 31, 2011, the Company was in compliance with the financial covenant in the Credit Agreement and the ratio was as follows:

Consolidated Secured Leverage Ratio — 2.47 to 1.00

The Company's management believes that presentation of the consolidated secured leverage ratio and Credit Agreement EBITDA herein provides useful information to investors because borrowings under the Credit Agreement are a key source of the Company's liquidity, and the Company's ability to borrow under the Credit Agreement is dependent on, among other things, its compliance with the financial ratio covenant. Any failure by the Company to comply with this financial covenant could result in an event of default, absent a waiver or amendment from the lenders under such agreement, in which case the lenders may be entitled to declare all amounts owed to be due and payable immediately.

Credit Agreement EBITDA is a financial measure not calculated in accordance with U.S. GAAP, and is not a measure of net income, operating income, operating performance or liquidity presented in accordance with U.S. GAAP. Credit Agreement EBITDA should be considered in addition to results prepared in accordance with U.S. GAAP, but should not be considered a substitute for or superior to U.S. GAAP results. In addition, Credit Agreement EBITDA may not be comparable to EBITDA or

Table of Contents

similarly titled measures utilized by other companies because other companies may not calculate Credit Agreement EBITDA in the same manner as the Company does.

The calculations of the components of the maximum consolidated secured leverage ratio for and as of the period ended December 31, 2011 are listed below:

| In millions  | Twelve Months<br>Ended<br>December 31,<br>2011 |
|--|--|
| Net Income   | \$275.2  |
| Income Tax Benefit   | (229.8 )                                       |
| Interest Expense, Net                                      | 144.9  |
| Depreciation and Amortization                              | 278.4  |
| Equity Income of Unconsolidated Entities, Net of Dividends | (0.7 )   |
| Other Non-Cash Charges                                     | 39.5   |
| Losses Associated with Sale/Write-Down of Assets           | 7.0  |
| Other Non-Recurring/Extraordinary/Unusual Items            | 102.6  |
| Projected Run Rate Cost Savings(a)                         | 61.7   |
| Credit Agreement EBITDA                                    | \$678.8  |

| In millions                       | As of December 31,<br>2011 |
|-----------------------------------|----------------------------|
| Short-Term Debt                   | \$30.1                     |
| Long-Term Debt                    | 2,335.7                    |
| Total Debt                        | \$2,365.8                  |
| Less: Adjustments(b)              | 688.1                      |
| Consolidated Secured Indebtedness | \$1,677.7                  |

## Notes:

As defined by the Credit Agreement, this represents projected cost savings expected by the Company to be realized as a result of specific actions taken or expected to be taken prior to or within twelve months of the period in which Credit Agreement EBITDA is to be calculated, net of the amount of actual benefits realized or expected to be realized from such actions.

The terms of the Credit Agreement limit the amount of projected run rate cost savings that may be used in calculating Credit Agreement EBITDA by stipulating that such amount may not exceed the lesser of (i) ten percent of EBITDA as defined in the Credit Agreement for the last twelve-month period (before giving effect to projected run rate cost savings) and (ii) \$100 million. As a result, in calculating Credit Agreement EBITDA above, the Company used projected run rate cost savings of \$61.7 million or ten percent of EBITDA as calculated in accordance with the Credit Agreement, which amount is lower than total projected cost savings identified by the Company, net of actual benefits realized for the twelve month period ended December 31, 2011. Projected run rate cost savings were calculated by the Company solely for its use in calculating Credit Agreement EBITDA for purposes of determining compliance with the maximum consolidated secured leverage ratio contained in the Credit Agreement and should not be used for any other purpose.

(b)

Represents consolidated indebtedness/securitization that is either (i) unsecured, or (ii) all subordinated indebtedness permitted to be incurred under the Credit Agreement, or secured indebtedness permitted to be incurred by the Company's foreign subsidiaries per the Credit Agreement.

The Senior Notes are rated BB- by Standard & Poor's and B2 by Moody's Investor Services. The Company's indebtedness under the Credit Agreement is rated BBB- by Standard & Poor's and Ba2 by Moody's Investor Services. During 2011, cash paid for interest was \$143.7 million.

If inflationary pressures on key inputs continue, or depressed selling prices, lower sales volumes, increased operating costs or other factors have a negative impact on the Company's ability to increase its profitability, the Company may not be able to maintain its compliance with the financial covenant in its Credit Agreement. The Company's ability to comply in future periods with the

Table of Contents

financial covenant in the Credit Agreement will depend on its ongoing financial and operating performance, which in turn will be subject to economic conditions and to financial, business and other factors, many of which are beyond the Company's control, and will be substantially dependent on the selling prices for the Company's products, raw material and energy costs, and the Company's ability to successfully implement its overall business strategies, and meet its profitability objective. If a violation of the financial covenant or any of the other covenants occurred, the Company would attempt to obtain a waiver or an amendment from its lenders, although no assurance can be given that the Company would be successful in this regard. The Credit Agreement and the indentures governing the Notes have certain cross-default or cross-acceleration provisions; failure to comply with these covenants in any agreement could result in a violation of such agreement which could, in turn, lead to violations of other agreements pursuant to such cross-default or cross-acceleration provisions. If an event of default occurs, the lenders are entitled to declare all amounts owed to be due and payable immediately. The Credit Agreement is collateralized by substantially all of the Company's domestic assets.

## Capital Investment

The Company's capital investment in 2011 was \$160.1 million compared to \$122.8 million in 2010. During 2011, the Company had capital spending of \$123.8 million for improving process capabilities, \$17.3 million for capital spares and \$19.0 million for manufacturing packaging machinery.

## Environmental Matters

Some of the Company's current and former facilities are the subject of environmental investigations and remediations resulting from historical operations and the release of hazardous substances or other constituents. Some current and former facilities have a history of industrial usage for which investigation and remediation obligations may be imposed in the future or for which indemnification claims may be asserted against the Company. Also, potential future closures or sales of facilities may necessitate further investigation and may result in future remediation at those facilities. The Company has established reserves for those facilities or issues where liability is probable and the costs are reasonably estimable.

For further discussion of the Company's environmental matters, see Note 13 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

## Contractual Obligations and Commitments

A summary of our contractual obligations and commitments as of December 31, 2011 is as follows:

| In millions                       | Payments Due by Period |                     |           |           |                      |
|-----------------------------------|------------------------|---------------------|-----------|-----------|----------------------|
|                                   | Total                  | Less than<br>1 Year | 1-3 Years | 3-5 Years | More than<br>5 Years |
| Long-Term Debt                    | \$2,349.7              | \$19.6              | \$1,660.4 | \$—       | \$669.7              |
| Operating Leases                  | 161.7                  | 34.3                | 54.2      | 32.8      | 40.4                 |
| Capital Leases                    | 7.3                    | 1.7                 | 3.2       | 1.9       | 0.5                  |
| Interest Payable                  | 499.6                  | 121.9               | 180.1     | 130.3     | 67.3                 |
| Purchase Obligations (a)          | 573.0                  | 172.7               | 183.5     | 118.7     | 98.1                 |
| Pension Funding (b)               | 55.0                   | 55.0                | —         | —         | —                    |
| Total Contractual Obligations (b) | \$3,646.3              | \$405.2             | \$2,081.4 | \$283.7   | \$876.0              |

Notes:

(a) Purchase obligations primarily consist of commitments related to pine pulpwood, wood chips, and wood processing and handling.

Some of the figures included in this table are based on management's estimates and assumptions about these (b) obligations. Because these estimates and assumptions are necessarily subjective, the obligations the Company will actually pay in the future periods may vary from those reflected in the table.

#### International Operations

For 2011, before intercompany eliminations, net sales from operations outside of the U.S. represented approximately 11% of

## Table of Contents

the Company's net sales. The Company's revenues from export sales fluctuate with changes in foreign currency exchange rates. At December 31, 2011, approximately 8% of the Company's total assets were denominated in currencies other than the U.S. dollar. The Company has significant operations in countries that use the British pound sterling, the Australian dollar, the Japanese yen or the euro as their functional currencies. The effect of a generally weak U.S. dollar against these currencies produced a net currency translation adjustment loss of \$3.7 million, which was recorded as an adjustment to Shareholders' Equity for the year ended December 31, 2011. The magnitude and direction of this adjustment in the future depends on the relationship of the U.S. dollar to other currencies. The Company pursues a currency hedging program in order to limit the impact of foreign currency exchange fluctuations on financial results. See "Financial Instruments" below.

The functional currency of the Company's international subsidiaries is the local currency for the country in which the subsidiaries own their primary assets. The translation of the applicable currencies into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date and for revenue and expense accounts using a weighted average exchange rate during the period. Any related translation adjustments are recorded directly to shareholders' equity. Gains and losses on foreign currency transactions are included in Other Income, Net for the period in which the exchange rate changes.

## Financial Instruments

The Company pursues a currency hedging program which utilizes derivatives to limit the impact of foreign currency exchange fluctuations on its consolidated financial results. Under this program, the Company has entered into forward exchange contracts in the normal course of business to hedge certain foreign currency denominated transactions. Realized and unrealized gains and losses on these forward contracts are included in the measurement of the basis of the related foreign currency transaction when recorded. The Company also pursues a hedging program that utilizes derivatives designed to manage risks associated with future variability in cash flows and price risk related to future energy cost increases. Under this program, the Company has entered into natural gas swap contracts to hedge a portion of its natural gas usage for 2012. Realized gains and losses on these contracts are included in the financial results concurrently with the recognition of the commodity purchased. The Company uses interest rate swaps to manage interest rate risks on future interest payments caused by interest rate changes on its variable rate term loan facility. The Company does not hold or issue financial instruments for trading purposes. See "Item 7A., Quantitative and Qualitative Disclosure About Market Risk."

## CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net sales and expenses during the reporting period. Actual results could differ from these estimates, and changes in these estimates are recorded when known. The critical accounting policies used by management in the preparation of the Company's consolidated financial statements are those that are important both to the presentation of the Company's financial condition and results of operations and require significant judgments by management with regard to estimates used. The critical judgments by management relate to pension benefits, retained insurable risks, future cash flows associated with impairment testing for goodwill and long-lived assets, and deferred income taxes.

### • Pension Benefits

The Company sponsors defined benefit pension plans (the "Plans") for eligible employees in North America and certain international locations. The funding policy for the qualified defined benefit plans is to, at a minimum, contribute assets as required by the Internal Revenue Code Section 412. Nonqualified U.S. plans providing benefits in excess of

limitations imposed by the U.S. income tax code are not funded.

The Company's pension expense for defined benefit pension plans was \$26.6 million in 2011 compared with \$30.0 million in 2010. Pension expense is calculated based upon a number of actuarial assumptions applied to each of the defined benefit plans. The weighted average expected long-term rate of return on pension fund assets used to calculate pension expense was 7.96% and 7.95% in 2011 and 2010, respectively. The expected long-term rate of return on pension assets was determined based on several factors, including historical rates of return, input from our pension investment consultants and projected long-term returns of broad equity and bond indices. The Company evaluates its long-term rate of return assumptions annually and adjusts them as necessary.

The Company determined pension expense using both the fair value of assets and a calculated value that averages gains and losses over a period of years. Investment gains or losses represent the difference between the expected and actual return on assets. As of December 31, 2011, the net actuarial loss was \$319.5 million. These net losses may increase future pension expense if not offset by (i) actual investment returns that exceed the assumed investment returns, or (ii) other factors, including reduced pension liabilities arising from higher discount rates used to calculate pension obligations, or (iii) other actuarial gains, including whether



## Table of Contents

such accumulated actuarial losses at each measurement date exceed the “corridor” determined under the Compensation — Retirement Benefits topic of the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“the FASB Codification”).

The discount rate used to determine the present value of future pension obligations at December 31, 2011 was based on a yield curve constructed from a portfolio of high-quality corporate debt securities with maturities ranging from 1 year to 30 years. Each year’s expected future benefit payments were discounted to their present value at the appropriate yield curve rate thereby generating the overall discount rate for the Company’s pension obligations. The weighted average discount rate used to determine the pension obligations was 4.85% and 5.74% in 2011 and 2010, respectively.

The Company’s pension expense is estimated to be approximately \$41 million in 2012. The estimate is based on a weighted average expected long-term rate of return of 7.90%, a weighted average discount rate of 4.85% and other assumptions. Pension expense beyond 2012 will depend on future investment performance, the Company’s contribution to the plans, changes in discount rates and other factors related to covered employees in the plans.

If the discount rate assumptions for the Company’s U.S. plans were reduced by 0.25%, pension expense would increase by approximately \$4 million and the December 31, 2011 projected benefit obligation would increase by about \$30 million.

The fair value of assets in the Company’s plans was \$754.5 million at December 31, 2011 and \$706.0 million at December 31, 2010. The projected benefit obligations exceed the fair value of plan assets by \$315.3 million and \$223.7 million as of December 31, 2011 and 2010, respectively. Primarily due to the lower discount rates, the accumulated benefit obligation (“ABO”) exceeded plan assets by \$296.3 million at the end of 2011. At the end of 2010, the ABO exceeded the fair value of plan assets by \$204.2 million.

### • Retained Insurable Risks

The Company is self-insured for certain losses relating to workers’ compensation claims and employee medical and dental benefits. Provisions for expected losses are recorded based on the Company’s estimates, on an undiscounted basis, of the aggregate liabilities for known claims and estimated claims incurred but not reported. The Company has purchased stop-loss coverage or insurance with deductibles in order to limit its exposure to significant claims. The Company also has an extensive safety program in place to minimize its exposure to workers’ compensation claims. Self-insured losses are accrued based upon estimates of the aggregate uninsured claims incurred using certain actuarial assumptions, loss development factors followed in the insurance industry and historical experience.

### • Goodwill

The Company evaluates goodwill for potential impairment annually as of October 1, as well as whenever events or changes in circumstances suggest that the fair value of a reporting unit may no longer exceed its carrying amount. Potential impairment of goodwill is measured at the reporting unit level by comparing the reporting unit’s carrying amount, including goodwill, to the estimated fair value of the reporting unit. As of October 1, 2011, the Company had seven reporting units, of which five of the units had goodwill.

The calculated fair value of each reporting unit is determined by utilizing a discounted cash flow analysis based on the Company’s forecasts discounted using a weighted average cost of capital and market indicators of terminal year cash flows based upon a multiple of EBITDA. In determining fair value, management relies on and considers a number of factors, including but not limited to, operating results, business plans, economic projections, forecasts including anticipated future cash flows, and market data and analysis, including market capitalization. Fair value determinations

are sensitive to changes in the factors described above. There are inherent uncertainties related to these factors and judgments in applying them to the analysis of potential goodwill impairment.

Based on declines in current operating results against projections, the Company performed an interim impairment analysis for a reporting unit within the flexible packaging segment as of September 30, 2011. The Company determined the fair value of the reporting unit by utilizing a discounted cash flow analysis based on recent forecasts which were discounted using a weighted average cost of capital, and market indicators of terminal year cash flows based upon a multiple of EBITDA. Based on this analysis, the Company recorded a non-cash pre-tax impairment charge of \$96.3 million in the third quarter of 2011. This charge is recorded as Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the Company's Consolidated Financial Statements.

The Company performed its annual goodwill impairment test as of October 1, 2011 and concluded that the fair value of its reporting units exceeded their carrying values including goodwill and, therefore, that goodwill was not impaired. With the exception of the reporting unit within the flexible packaging segment where an impairment was recorded as of September 30, 2011, fair values exceeded carrying value by at least 50% for each of the Company's reporting units as of October 1, 2011.

## Table of Contents

The variability of the assumptions that management uses to perform the goodwill impairment test depends on a number of conditions, including uncertainty about future events and cash flows. Accordingly, the Company's accounting estimates may materially change from period to period due to changing market factors. If the Company had used other assumptions and estimates or if different conditions occur in future periods, future operating results could be materially impacted. With the exception of the reporting unit within the flexible packaging segment where an impairment was recorded as of September 30, 2011, the Company determined that if forecasted cash flows were decreased by 10%, the calculated fair value of each of the reporting units would continue to exceed their respective carrying values. Alternatively, if the Company had concluded that it was appropriate to increase the WACC by 100 basis points or to decrease the terminal EBITDA multiple by one times terminal EBITDA, the fair value for each of the reporting units would continue to exceed its carrying value. Therefore, the Company does not believe that any of its reporting units are at risk for an impairment of goodwill.

The assumptions used in the goodwill impairment testing process could be adversely impacted by certain of the risks discussed in "Item 1A., Risk Factors" and thus could result in future goodwill impairment charges.

### • Recovery of Long-Lived Assets

The Company reviews long-lived assets (including property, plant and equipment and intangible assets) for impairment whenever events or changes in circumstances indicate that the carrying amount of such long-lived assets may not be fully recoverable by undiscounted cash flows. Measurement of the impairment loss, if any, is based on the fair value of the asset, which is determined by an income, cost or market approach. The Company evaluates the recovery of its long-lived assets by analyzing operating results and considering significant events or changes in the business environment that may have triggered impairment. See Note 12 in the Notes to Consolidated Financial Statements included herein under "Item 8., Financial Statements and Supplementary Data."

### • Deferred Income Taxes and Potential Assessments

As of December 31, 2011, the Company recognized \$265.2 million of Income Tax Benefit associated with the release of its U.S. federal and a substantial portion of its state deferred tax valuation allowance. According to the Income Taxes topic of the FASB Codification, a valuation allowance is required to be established or maintained when, based on currently available information and other factors, it is more likely than not that all or a portion of a deferred tax asset will not be realized. The FASB Codification provides important factors in determining whether a deferred tax asset will be realized, including whether there has been sufficient taxable income in recent years and whether sufficient income can reasonably be expected in future years in order to utilize the deferred tax asset. The Company has evaluated the need to maintain a valuation allowance for deferred tax assets based on its assessment of whether it is more likely than not that deferred tax benefits will be realized through the generation of future taxable income. Appropriate consideration is given to all available evidence, both positive and negative, in assessing the need for a valuation allowance. In 2011, this evaluation resulted in the determination that the Company's valuation allowance on its U.S. federal and a substantial portion of its state deferred tax assets could be released. The qualitative and quantitative analysis of current and expected earnings, tax planning strategies, and general business risks resulted in a more likely than not conclusion of being able to realize a substantial portion of these deferred tax assets.

As of December 31, 2011, the Company has only provided for deferred U.S. income taxes on \$5.9 million of undistributed earnings related to the Company's equity investment in the joint venture, Rengo Riverwood Packaging, Ltd. The Company has not provided for deferred U.S. income taxes on approximately \$35 million of undistributed earnings of international subsidiaries because of its intention to indefinitely reinvest these earnings outside the U.S. The determination of the amount of the unrecognized deferred U.S. income tax liability on these unremitted earnings is not practicable because of the complexities associated with the hypothetical calculation.

The Company records current liabilities for potential assessments. The accruals relate to uncertain tax positions in a variety of taxing jurisdictions and are based on what management believes will be the most likely outcome of these positions. These liabilities may be affected by changing interpretations of laws, rulings by tax authorities, or the expiration of the statute of limitations.

#### NEW ACCOUNTING STANDARDS

For a discussion of recent accounting pronouncements impacting the Company, see Note 1 in the Notes to Consolidated Financial Statements included herein under “Item 8., Financial Statements and Supplementary Data.”

#### BUSINESS OUTLOOK

The Company expects to realize between \$60 million and \$80 million of year over year operating cost savings from its continuous

Table of Contents

improvement programs, including Lean Sigma manufacturing projects.

Total capital investment for 2012 is expected to be between \$190 million and \$210 million and is expected to relate principally to the Company's process capability improvements (approximately \$165 million), acquiring capital spares (approximately \$20 million), and producing packaging machinery (approximately \$15 million).

The Company also expects the following in 2012:

• Depreciation and amortization between \$250 million and \$280 million.

• Interest expense of \$130 million to \$145 million, including approximately \$5 million to \$10 million of non-cash interest expense associated with amortization of debt issuance costs.

• Debt reduction of approximately \$200 million.

• Pension plan contributions of \$40 million to \$70 million.

#### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company does not trade or use derivative instruments with the objective of earning financial gains on interest or currency rates, nor does it use leveraged instruments or instruments where there are no underlying exposures identified.

##### Interest Rates

The Company is exposed to changes in interest rates, primarily as a result of its short-term and long-term debt, which bear both fixed and floating rate debt. The Company uses interest rate swap agreements effectively to fix the LIBOR rate on certain variable rate borrowings. At December 31, 2011, the Company had interest rate swap agreements with a notional amount of \$920.0 million.

The table below sets forth interest rate sensitivity information related to the Company's debt.

##### Long-Term Debt Principal Amount by Maturity-Average Interest Rate

| In millions  | Expected Maturity Date |               |               |      |      |            | Total     | Fair Value |
|--|------------------------|---------------|---------------|------|------|------------|-----------|------------|
|  | 2012                   | 2013          | 2014          | 2015 | 2016 | Thereafter |           |            |
| Total Debt   |                        |               |               |      |      |            |           |            |
| Fixed Rate   | \$1.8                  | \$0.2         | \$—           | \$—  | \$—  | \$669.7(a) | \$671.7   | \$726.3    |
| Average Interest Rate                                | 6.67                   | %4.18         | %—            | %—   | %—   | %8.90      | %         |            |
| Variable Rate  | \$17.8                 | \$17.6        | \$1,642.6     | \$—  | \$—  | \$—        | \$1,678.0 | \$1,676.0  |
| Average Interest Rate, spread range is 2.00% — 2.75% | LIBOR+ spread          | LIBOR+ spread | LIBOR+ spread | —    | —    | —          |           |            |

##### Total Interest Rate Swaps-Notional Amount by Expiration-Average Swap Rate

| Expected Maturity Date |      |      |      |            |  | Total | Fair Value |
|------------------------|------|------|------|------------|--|-------|------------|
| 2012                   | 2013 | 2014 | 2015 | Thereafter |  |       |            |

In millions

Interest Rate Swaps (Pay  
Fixed/Receive Variable)

|                      |                  |     |     |     |     |         |        |   |
|----------------------|------------------|-----|-----|-----|-----|---------|--------|---|
| Notional             | \$920.0          | \$— | \$— | \$— | \$— | \$920.0 | \$(8.3 | ) |
| Average Pay Rate     | 2.62             | %—  | —   | —   | —   |         |        |   |
| Average Receive Rate | 3-Month<br>LIBOR | —   | —   | —   | —   |         |        |   |

Note:

Table of Contents

(a) Includes face amounts of \$425.0 million and \$250.0 million.

## Foreign Exchange Rates

The Company enters into forward exchange contracts to effectively hedge substantially all accounts receivable resulting from transactions denominated in foreign currencies. The purpose of these forward exchange contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from the collection of these accounts receivable will be adversely affected by changes in exchange rates. At December 31, 2011, multiple foreign currency forward exchange contracts existed, with maturities ranging up to three months. Those forward currency exchange contracts outstanding at December 31, 2011, when aggregated and measured in U.S. dollars at December 31, 2011 exchange rates, had net notional amounts totaling \$19.5 million. The Company continuously monitors these forward exchange contracts and adjusts accordingly to minimize the exposure.

The Company also enters into forward exchange contracts to hedge certain other anticipated foreign currency transactions. The purpose of these contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from anticipated foreign currency transactions will be adversely affected by changes in exchange rates.

During the years ended December 31, 2011 and 2010, no amounts were reclassified to earnings in connection with forecasted transactions that were no longer considered probable of occurring and there was no amount of ineffectiveness related to changes in the fair value of foreign currency forward contracts. Additionally, there were no amounts excluded from the measure of effectiveness during the years ended December 31, 2011 and 2010.

Foreign Exchange Rates Contractual Amount by Expected  
Maturity-Average Contractual Exchange Rate

|  | December 31,<br>2011 |            |
|--|----------------------|------------|
| In millions                                | Contract Amount      | Fair Value |
| <b>FORWARD EXCHANGE AGREEMENTS:</b>        |                      |            |
| Receive \$US/Pay Yen                       | \$32.2               | \$(0.3 )   |
| Weighted average contractual exchange rate | 77.44                |            |
| Receive \$US/Pay Euro                      | \$31.2               | \$1.2      |
| Weighted average contractual exchange rate | 1.35                 |            |
| Receive \$US/Pay GBP                       | \$16.4               | \$0.1      |
| Weighted average contractual exchange rate | 1.56                 |            |

## Natural Gas Contracts

The Company has hedged a portion of its expected usage for 2012. The carrying amount and fair value of the natural gas swap contracts is a net liability of \$1.3 million as of December 31, 2011. Such contracts are designated as cash flow hedges and are accounted for by deferring the quarterly change in fair value of the outstanding contracts in Shareholders' Equity. On the date a contract matures, the resulting gain or loss is reclassified into Cost of Sales concurrently with the recognition of the commodity purchased. The ineffective portion of the swap contracts change in fair value, if any, would be recognized immediately in earnings.





Table of Contents

ITEM 8. FINANCIAL STATEMENTS AND  
SUPPLEMENTARY DATA

INDEX TO FINANCIAL STATEMENTS

|  | Page      |
|--|-----------|
| GRAPHIC PACKAGING HOLDING COMPANY  |           |
| <u>Consolidated Statements of Operations for each of the three years in the period ended December 31, 2011</u>               | <u>36</u> |
| Consolidated Statements of Comprehensive Income for each of the three years in the period ended<br>December 31, 2011         | <u>37</u> |
| <u>Consolidated Balance Sheets as of December 31, 2011 and 2010</u>  | <u>38</u> |
| <u>Consolidated Statements of Shareholders' Equity for each of the three years in the period ended December 31,<br/>2011</u> | <u>39</u> |
| <u>Consolidated Statements of Cash Flows for each of the three years in the period ended December 31, 2011</u>               | <u>40</u> |
| <u>Notes to Consolidated Financial Statements</u>  | <u>41</u> |
| <u>Reports of Independent Registered Public Accounting Firm</u>  | <u>79</u> |

Table of ContentsGRAPHIC PACKAGING HOLDING COMPANY  
CONSOLIDATED STATEMENTS OF OPERATIONS

| In millions, except per share amounts  | Year Ended December 31, |           |           |
|--|-------------------------|-----------|-----------|
|  | 2011                    | 2010      | 2009      |
| Net Sales  | \$4,206.3               | \$4,095.0 | \$4,095.8 |
| Cost of Sales  | 3,568.8                 | 3,501.8   | 3,567.2   |
| Selling, General and Administrative  | 342.4                   | 320.4     | 314.6     |
| Other Income, Net  | (2.7)                   | )(1.8     | )(15.6)   |
| Goodwill Impairment, Restructuring and Other Special Charges (Credits)           | 107.5                   | 55.1      | (53.1)    |
| Income from Operations   | 190.3                   | 219.5     | 282.7     |
| Interest Expense, Net  | (144.9)                 | )(174.5   | )(196.4)  |
| Loss on Modification or Extinguishment of Debt                                   | (2.1)                   | )(8.4     | )(7.1)    |
| Income before Income Taxes and Equity Income of Unconsolidated Entities          | 43.3                    | 36.6      | 79.2      |
| Income Tax Benefit (Expense)   | 229.8                   | (27.5     | )(24.1)   |
| Income before Equity Income of Unconsolidated Entities                           | 273.1                   | 9.1       | 55.1      |
| Equity Income of Unconsolidated Entities   | 2.1                     | 1.6       | 1.3       |
| Net Income   | \$275.2                 | \$10.7    | \$56.4    |
| Net Loss Attributable to Noncontrolling Interests                                | 1.7                     | —         | —         |
| Net Income Attributable to Graphic Packaging Holding Company                     | \$276.9                 | \$10.7    | \$56.4    |
| Net Income Per Share Attributable to Graphic Packaging Holding Company — Basic   | \$0.74                  | \$0.03    | \$0.16    |
| Net Income Per Share Attributable to Graphic Packaging Holding Company — Diluted | \$0.73                  | \$0.03    | \$0.16    |

The accompanying notes are an integral part of the consolidated financial statements.

Table of ContentsGRAPHIC PACKAGING HOLDING COMPANY  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

| In millions  | Year Ended December 31, |        |         |
|--|-------------------------|--------|---------|
|  | 2011                    | 2010   | 2009    |
| Net Income   | \$275.2                 | \$10.7 | \$56.4  |
| Other Comprehensive (Loss) Income, Net of Tax:                         |                         |        |         |
| Derivative Instruments   | 14.0                    | 7.7    | 33.4    |
| Currency Translation Adjustment  | (3.7 )                  | 5.5    | 7.8     |
| Pension Benefit Plans  | (80.4 )                 | (6.2 ) | 91.7    |
| Postretirement Benefit Plans   | 1.2                     | (6.5 ) | 7.6     |
| Postemployment Benefit Plans   | —                       | —      | 3.9     |
| Total Other Comprehensive (Loss) Income, Net of Tax                    | (68.9 )                 | 0.5    | 144.4   |
| Total Comprehensive Income   | 206.3                   | 11.2   | 200.8   |
| Comprehensive Loss Attributable to Noncontrolling Interests            | (1.8 )                  | —      | —       |
| Comprehensive Income Attributable to Graphic Packaging Holding Company | \$208.1                 | \$11.2 | \$200.8 |

The accompanying notes are an integral part of the consolidated financial statements.

Table of ContentsGRAPHIC PACKAGING HOLDING COMPANY  
CONSOLIDATED BALANCE SHEETS

| In millions, except share amounts   | December 31, |           |
|---|--------------|-----------|
|   | 2011         | 2010      |
| <b>ASSETS</b>   |              |           |
| Current Assets:   |              |           |
| Cash and Cash Equivalents   | \$271.8      | \$138.7   |
| Receivables, Net  | 401.9        | 382.2     |
| Inventories, Net  | 479.1        | 417.3     |
| Deferred Income Tax Assets  | 125.0        | 28.0      |
| Other Current Assets  | 36.3         | 47.4      |
| Total Current Assets  | 1,314.1      | 1,013.6   |
| Property, Plant and Equipment, Net  | 1,622.1      | 1,641.5   |
| Goodwill  | 1,135.7      | 1,205.2   |
| Intangible Assets, Net  | 535.9        | 576.6     |
| Other Assets  | 41.9         | 47.7      |
| Total Assets  | \$4,649.7    | \$4,484.6 |
| <b>LIABILITIES</b>  |              |           |
| Current Liabilities:  |              |           |
| Short-Term Debt and Current Portion of Long-Term Debt   | \$30.1       | \$26.0    |
| Accounts Payable  | 411.4        | 361.5     |
| Compensation and Employee Benefits  | 103.1        | 93.5      |
| Interest Payable  | 23.0         | 28.4      |
| Other Accrued Liabilities   | 77.9         | 86.3      |
| Total Current Liabilities   | 645.5        | 595.7     |
| Long-Term Debt  | 2,335.7      | 2,553.1   |
| Deferred Income Tax Liabilities   | 63.0         | 241.1     |
| Accrued Pension and Postretirement Benefits   | 364.8        | 275.0     |
| Other Noncurrent Liabilities  | 59.2         | 72.7      |
| Commitments and Contingencies (Note 14)   |              |           |
| Contingently Redeemable Noncontrolling Interests  | 14.8         | —         |
| <b>SHAREHOLDERS' EQUITY</b>   |              |           |
| Preferred Stock, par value \$.01 per share; 100,000,000 shares authorized at December 31, 2011 and December 31, 2010; no shares issued or outstanding   | —            | —         |
| Common Stock, par value \$.01 per share; 1,000,000,000 shares authorized at December 31, 2011 and 2010, 389,474,786 and 343,698,778 shares issued and outstanding at December 31, 2011 and 2010, respectively | 3.9          | 3.4       |
| Capital in Excess of Par Value  | 2,177.5      | 1,965.2   |
| Accumulated Deficit   | (731.4)      | (1,008.3) |
| Accumulated Other Comprehensive Loss  | (282.1)      | (213.3)   |
| Total Graphic Packaging Holding Company Shareholders' Equity  | 1,167.9      | 747.0     |
| Noncontrolling Interests  | (1.2)        | —         |
| Total Equity  | 1,166.7      | 747.0     |

|                              |           |           |
|------------------------------|-----------|-----------|
| Total Liabilities and Equity | \$4,649.7 | \$4,484.6 |
|------------------------------|-----------|-----------|

The accompanying notes are an integral part of the consolidated financial statements.

Table of ContentsGRAPHIC PACKAGING HOLDING COMPANY  
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

| In millions, except share amounts              | Common Stock<br>Shares | Amount | Capital in<br>Excess of<br>Par Value | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income (Loss) | Noncontrolling<br>Interests | Total<br>Equity |
|--|------------------------|--------|--------------------------------------|------------------------|--|-----------------------------|-----------------|
| Balances at December 31, 2008                  | 342,522,470            | \$3.4  | \$1,955.4                            | \$ (1,075.4 )          | \$ (358.2 )  | —                           | \$525.2         |
| Net Income                                     | —                      | —      | —                                    | 56.4                   | —  | —                           | 56.4            |
| Other Comprehensive Income, Net of Tax:        |                        |        |                                      |                        |  |                             |                 |
| Derivative Instruments                         | —                      | —      | —                                    | —                      | 33.4   | —                           | 33.4            |
| Pension Benefit Plans                          | —                      | —      | —                                    | —                      | 91.7   | —                           | 91.7            |
| Postretirement Benefit Plans                   | —                      | —      | —                                    | —                      | 7.6  | —                           | 7.6             |
| Postemployment Benefit Plans                   | —                      | —      | —                                    | —                      | 3.9  | —                           | 3.9             |
| Currency Translation Adjustment                | —                      | —      | —                                    | —                      | 7.8  | —                           | 7.8             |
| Issuance of Shares for Stock-Based Awards      | 722,780                | —      | 2.8                                  | —                      | —  | —                           | 2.8             |
| Balances at December 31, 2009                  | 343,245,250            | \$3.4  | \$1,958.2                            | \$ (1,019.0 )          | \$ (213.8 )  | —                           | \$728.8         |
| Net Income                                     | —                      | —      | —                                    | 10.7                   | —  | —                           | 10.7            |
| Other Comprehensive Income (Loss), Net of Tax: |                        |        |                                      |                        |  |                             |                 |
| Derivative Instruments                         | —                      | —      | —                                    | —                      | 7.7  | —                           | 7.7             |
| Pension Benefit Plans                          | —                      | —      | —                                    | —                      | (6.2 )   | —                           | (6.2 )          |
| Postretirement Benefit Plans                   | —                      | —      | —                                    | —                      | (6.5 )   | —                           | (6.5 )          |
| Currency Translation Adjustment                | —                      | —      | —                                    | —                      | 5.5  | —                           | 5.5             |
| Issuance of Shares for Stock-Based Awards      | 453,528                | —      | 7.0                                  | —                      | —  | —                           | 7.0             |
| Balances at December 31, 2010                  | 343,698,778            | \$3.4  | \$1,965.2                            | \$ (1,008.3 )          | \$ (213.3 )  | —                           | \$747.0         |
| Net Income (Loss)                              | —                      | —      | —                                    | 276.9                  | —  | (1.6 )                      | 275.3           |
| Other Comprehensive Income (Loss), Net of Tax: |                        |        |                                      |                        |  |                             |                 |
| Derivative Instruments                         | —                      | —      | —                                    | —                      | 14.0   | —                           | 14.0            |
| Pension Benefit Plans                          | —                      | —      | —                                    | —                      | (80.3 )  | —                           | (80.3 )         |
| Postretirement Benefit Plans                   | —                      | —      | —                                    | —                      | 1.2  | —                           | 1.2             |
| Currency Translation Adjustment                | —                      | —      | —                                    | —                      | (3.7 )   | —                           | (3.7 )          |
| Issuance of Common Stock, Net                  | 52,530,975             | 0.5    | 237.0                                | —                      | —  | —                           | 237.5           |
| Repurchase of Common Stock                     | (7,264,922 )           | —      | (32.9 )                              | —                      | —  | —                           | (32.9 )         |
| Investment in Subsidiaries                     | —                      | —      | (3.1 )                               | —                      | —  | 0.4                         | (3.4 )          |
| Issuance of Shares for Stock-Based Awards      | 509,955                | —      | 11.3                                 | —                      | —  | —                           | 11.3            |
|  | 389,474,786            | \$3.9  | \$2,177.5                            | \$ (731.4 )            | \$ (282.1 )  | \$ (1.2 )                   | \$1,166.7       |

Balances at December 31,  
2011

The accompanying notes are an integral part of the consolidated financial statements.

39

---

Table of ContentsGRAPHIC PACKAGING HOLDING COMPANY  
CONSOLIDATED STATEMENTS OF CASH FLOWS

| In millions   | Year Ended December 31, |                |                |
|---|-------------------------|----------------|----------------|
|   | 2011                    | 2010           | 2009           |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                              |                         |                |                |
| Net Income  | \$275.2                 | \$10.7         | \$56.4         |
| Non-cash Items Included in Net Income:                                    |                         |                |                |
| Depreciation and Amortization   | 278.4                   | 288.7          | 305.4          |
| Goodwill Impairment Charge  | 96.3                    | —              | —              |
| Write-off of Deferred Debt Issuance Costs on Early Extinguishment of Debt | 2.1                     | 1.4            | 2.3            |
| Amortization of Deferred Debt Issuance Costs                              | 7.0                     | 8.3            | 8.5            |
| Deferred Income Taxes   | (238.4)                 | )21.6          | 19.6           |
| Amount of Postretirement Expense (Less) Greater Than Funding              | (38.8)                  | )18.2          | )4.7           |
| Impairment Charges/Asset Write-offs                                       | 7.0                     | 14.6           | 15.3           |
| Other, Net  | 19.8                    | 7.7            | (6.8)          |
| Changes in Operating Assets and Liabilities (See Note 3)                  | (20.8)                  | )3.3           | 98.1           |
| Net Cash Provided by Operating Activities                                 | 387.8                   | 338.1          | 503.5          |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                              |                         |                |                |
| Capital Spending  | (160.1)                 | )122.8         | )129.9         |
| Acquisition of Business   | (51.9)                  | )—             | —              |
| Proceeds from Sales of Assets, Net of Selling Costs                       | 2.3                     | —              | 9.8            |
| Other, Net  | (2.1)                   | )0.1           | (4.6)          |
| Net Cash Used in Investing Activities                                     | (211.8)                 | )122.7         | )124.7         |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                              |                         |                |                |
| Net Proceeds from Issuance of Common Stock                                | 237.7                   | —              | —              |
| Repurchase of Common Stock  | (32.9)                  | )—             | —              |
| Proceeds from Issuance or Modification of Debt                            | —                       | 30.6           | 423.8          |
| Payments on Debt  | (249.2)                 | )246.4         | )664.5         |
| Borrowings under Revolving Credit Facilities                              | 92.1                    | 138.8          | 166.2          |
| Payments on Revolving Credit Facilities                                   | (89.6)                  | )139.7         | )308.6         |
| Redemption and Early Tender Premiums and Debt Issuance Costs              | —                       | (10.9)         | )16.1          |
| Other, Net  | (0.3)                   | )0.2           | —              |
| Net Cash Used in Financing Activities                                     | (42.2)                  | )227.4         | )399.2         |
| <b>EFFECT OF EXCHANGE RATE CHANGES ON CASH</b>                            | <b>(0.7)</b>            | <b>)0.9</b>    | <b>0.1</b>     |
| Net Increase (Decrease) in Cash and Cash Equivalents                      | 133.1                   | (11.1)         | )20.3          |
| Cash and Cash Equivalents at Beginning of Period                          | 138.7                   | 149.8          | 170.1          |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>                         | <b>\$271.8</b>          | <b>\$138.7</b> | <b>\$149.8</b> |

The accompanying notes are an integral part of the consolidated financial statements.





Table of Contents

GRAPHIC PACKAGING HOLDING COMPANY

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Business

Graphic Packaging Holding Company ("GPHC" and, together with its subsidiaries, the "Company") is a leading provider of packaging solutions for a wide variety of products to food, beverage and other consumer products companies. The Company is the largest U.S. producer of folding cartons and holds a leading market position in coated unbleached kraft paperboard, coated-recycled boxboard and flexible packaging. The Company's customers include some of the most widely recognized companies in the world. The Company strives to provide its customers with packaging solutions designed to deliver marketing and performance benefits at a competitive cost by capitalizing on its low-cost paperboard mills and converting plants, its proprietary carton and packaging designs, and its commitment to customer service.

GPHC became a new publicly-traded parent company when, on March 10, 2008, the businesses of Graphic Packaging Corporation ("GPC") and Altivity Packaging, LLC ("Altivity") were combined through a series of transactions.

GPHC and GPC conduct no significant business and have no independent assets or operations other than GPHC's ownership of all of GPC's outstanding common stock, and GPC's ownership of all of Graphic Packaging International, Inc.'s (GPII) outstanding common stock.

On December 8, 2011, the Company combined its multi-wall bag and specialty plastics packaging businesses with the kraft paper and multi-wall bag businesses of Delta Natural Kraft, LLC and Mid-America Packaging, LLC (collectively "DNK"), both wholly owned subsidiaries of Capital Five Investments, LLC ("CVI"). Under the terms of the transaction, the Company formed a new limited liability company, Graphic Flexible Packaging, LLC ("GFP") and contributed the net assets of its multi-wall bag and specialty plastics packaging businesses to it. CVI concurrently contributed its ownership interests in DNK to GFP. Neither party received cash consideration as part of the transaction. After the combination, the Company owns approximately 87% of GFP and will consolidate its results of operations. The remaining 13% of GFP is owned by CVI. At a future date, CVI has the ability to sell its interest in GFP to the Company at its fair market value; therefore, CVI's noncontrolling interest in GFP is recorded as Contingently Redeemable Noncontrolling Interests in the Company's financial statements. GFP is included in the flexible segment. This transaction is herein referred to as the "DNK Transaction". The purchase consideration was preliminarily allocated to the assets and liabilities based on estimated fair values and the excess of the consideration over the aggregate fair value of identifiable net assets of \$13.9 million was allocated to goodwill. The Company is in the process of obtaining an independent third party valuation and anticipates finalizing the allocation during the first half of 2012.

On April 29, 2011, the Company paid \$51.9 million to acquire substantially all of the assets of Sierra Pacific Packaging, Inc. ("Sierra"), a producer of folding cartons, beverage carriers and corrugated boxes for the consumer packaged goods industry. The purchase price was allocated to the assets acquired and liabilities assumed based on estimated fair values as of the purchase date. The excess of the total purchase consideration over the aggregate fair value of identifiable net assets of \$14.2 million was allocated to goodwill and the Company expects to deduct approximately \$24 million of goodwill for tax purposes. The acquisition is included in the paperboard packaging segment.

Basis of Presentation and Principles of Consolidation

The Company's Consolidated Financial Statements include all subsidiaries in which the Company has the ability to exercise direct or indirect control over operating and financial policies. The accompanying Consolidated Financial Statements include the worldwide operations of the paperboard packaging segment, which includes the paperboard packaging, packaging machinery, and containerboard businesses; and the flexible packaging segment, which converts kraft, specialty paper and plastics into multi-wall, consumer and specialty retail bags and produces flexible packaging, label solutions, and laminations. Intercompany transactions and balances are eliminated in consolidation.

The Company holds a 50% ownership interest in a joint venture with Rengo Riverwood Packaging, Ltd. (in Japan) which is accounted for using the equity method.

The Company holds a 60% ownership interest in a joint venture, Graphic Hung Hing Packaging (Shanghai) Co., Ltd, in China and, as noted above, holds an 87% ownership interest in Graphic Flexible Packaging, LLC, both of which are consolidated in the Company's financial statements. The noncontrolling interests in these ventures are shown in the Company's financial statements.

## Table of Contents

### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States (“U.S. GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of net sales and expenses during the reporting periods. Actual results could differ from these estimates, and changes in these estimates are recorded when known. Estimates are used in accounting for, among other things, pension benefits, retained insurable risks, slow-moving and obsolete inventory, allowance for doubtful accounts, useful lives for depreciation and amortization, future cash flows, discount rates and earnings before interest, taxes, depreciation and amortization, (“EBITDA”) multiples associated with impairment testing of goodwill and long-term assets, fair value of derivative financial instruments, deferred income tax assets and potential income tax assessments, and loss contingencies.

### Cash and Cash Equivalents

Cash and cash equivalents include time deposits, certificates of deposit and other marketable securities with original maturities of three months or less.

### Accounts Receivable and Allowances

Accounts receivable are stated at the amount owed by the customer, net of an allowance for estimated uncollectible accounts, returns and allowances, and cash discounts. The allowance for doubtful accounts is estimated based on historical experience, current economic conditions and the credit worthiness of customers. Receivables are charged to the allowance when determined to be no longer collectible.

### Concentration of Credit Risk

The Company’s cash, cash equivalents, and accounts receivable are potentially subject to concentration of credit risk. Cash and cash equivalents are placed with financial institutions that management believes are of high credit quality. Accounts receivable are derived from revenue earned from customers located in the U.S. and internationally. As of December 31, 2011 and 2010, no customer accounted for more than 10% of net sales or net accounts receivable.

### Inventories

Inventories are stated at the lower of cost or market with cost determined principally by the first-in, first-out (“FIFO”) basis. Average cost basis is used to determine the cost of supplies inventories. Raw materials and consumables used in the production process such as wood chips and chemicals are valued at purchase cost on a FIFO basis upon receipt. Work in progress and finished goods inventories are valued at the cost of raw material consumed plus direct manufacturing costs (such as labor, utilities and supplies) as incurred and an applicable portion of manufacturing overhead. Inventories are stated net of an allowance for slow-moving and obsolete inventory.

### Property, Plant and Equipment

Property, plant and equipment are recorded at cost. Betterments, renewals and extraordinary repairs that extend the life of the asset are capitalized; other repairs and maintenance charges are expensed as incurred. The Company’s cost and related accumulated depreciation applicable to assets retired or sold are removed from the accounts and the gain or loss on disposition is included in income from operations.

Interest is capitalized on assets under construction for one year or longer with an estimated spending of \$1.0 million or more. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Capitalized interest was \$1.5 million, \$1.1 million and \$2.4 million in the years ended December 31, 2011, 2010 and 2009, respectively.

The Company assesses its long-lived assets, including certain identifiable intangibles, for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable. To analyze recoverability, the Company projects future cash flows, undiscounted and before interest, over the remaining life of such assets. If these projected cash flows are less than the carrying amount, an impairment would be recognized, resulting in a write-down of assets with a corresponding charge to earnings. The impairment loss is measured based upon the difference between the carrying amount and the fair value of the assets. The Company assesses the appropriateness of the useful life of its long-lived assets periodically. See Note 12 — Impairment.

#### Depreciation and Amortization

Table of Contents

Depreciation is computed using the straight-line method based on the following estimated useful lives of the related assets:

|                                  |               |
|----------------------------------|---------------|
| Buildings                        | 40 years      |
| Land improvements                | 15 years      |
| Machinery and equipment          | 3 to 40 years |
| Furniture and fixtures           | 10 years      |
| Automobiles, trucks and tractors | 3 to 5 years  |

Depreciation expense, including the depreciation expense of assets under capital leases, for 2011, 2010 and 2009 was \$231.4 million, \$239.8 million and \$256.9 million, respectively.

Intangible assets (liabilities) with a determinable life are amortized on a straight-line basis over that period. The amortization expense for each intangible asset (liability) is recorded in the Consolidated Statements of Operations according to the nature of that asset (liability).

Goodwill is the Company's only intangible asset not subject to amortization at December 31, 2011 and 2010. The following table displays the intangible assets (liabilities) that continue to be subject to amortization and aggregate amortization expense as of December 31, 2011 and 2010:

| In millions                                  | December 31, 2011     |                          |                     | December 31, 2010     |                          |                     |
|--|-----------------------|--------------------------|---------------------|-----------------------|--------------------------|---------------------|
|  | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount | Gross Carrying Amount | Accumulated Amortization | Net Carrying Amount |
| Amortizable Intangible Assets (Liabilities): |                       |                          |                     |                       |                          |                     |
| Customer Relationships                       | \$659.7               | \$ 167.0                 | \$492.7             | \$657.2               | \$ 129.0                 | \$528.2             |
| Non-Compete Agreements                       | —                     | —                        | —                   | 7.3                   | 6.2                      | 1.1                 |
| Patents, Trademarks and Licenses             | 132.2                 | 88.6                     | 43.6                | 129.0                 | 81.0                     | 48.0                |
| Supply Contracts and Leases, Net             | (1.4)                 | (1.0)                    | (0.4)               | (2.1)                 | (1.4)                    | (0.7)               |
| Total  | \$790.5               | \$ 254.6                 | \$535.9             | \$791.4               | \$ 214.8                 | \$576.6             |

The Company recorded amortization expense for the years ended December 31, 2011, 2010 and 2009 of \$47.0 million, \$48.9 million and \$48.5 million, respectively, relating to intangible assets (liabilities) subject to amortization. The Company expects amortization expense to be approximately \$44 million in 2012 and 2013, \$43 million in 2014 and 2015, and \$41 million in 2016.

### Goodwill

The Company tests goodwill for impairment annually as of October 1, as well as whenever events or changes in circumstances suggest that the estimated fair value of a reporting unit may no longer exceed its carrying amount.

The Company tests goodwill for impairment at the reporting unit level, which is an operating segment or level below an operating segment, which is referred to as a component. A component of an operating segment is a reporting unit if the component constitutes a business for which discrete financial information is available and segment management regularly reviews the operating results of that component. However, two or more components of an operating segment are aggregated and deemed a single reporting unit if the components have similar economic characteristics.

Potential goodwill impairment is measured at the reporting unit level by comparing the reporting unit's carrying amount including goodwill, to the fair value of the reporting unit. The estimated fair value of each reporting unit is determined by utilizing a discounted cash flow analysis based on the Company's forecasts discounted using a weighted average cost of capital and market indicators of terminal year cash flows based upon a multiple of EBITDA. If the carrying amount of a reporting unit exceeds its estimated fair value, goodwill is considered potentially impaired. In determining fair value, management relies on and considers a number of factors, including but not limited to, operating results, business plans, economic projections, forecasts including anticipated future cash flows, and market data and analysis, including market capitalization. The assumptions we use are based on what we believe a hypothetical market participant would use in estimating fair value. Fair value determinations are sensitive to changes in the factors described above. There are inherent uncertainties related to these factors and judgments in applying them to the analysis of goodwill recoverability.

Table of Contents

The Company's expectations for an economic recovery in the construction and housing markets in 2011 did not occur. Based on declines in current operating results against these projections, the Company performed an interim impairment analysis for a reporting unit within the flexible packaging segment as of September 30, 2011. The Company determined the fair value of the reporting unit by utilizing a discounted cash flow analysis based on recent forecasts which were discounted using a weighted average cost of capital, and market indicators of terminal year cash flows based upon a multiple of EBITDA. This valuation approach is based on Level 3 inputs in the fair value hierarchy. See "Note 10 - Fair Value Measurement" for detail information. Based on this analysis, the Company recorded a non-cash pre-tax goodwill impairment charge of \$96.3 million in the third quarter of 2011. This charge is recorded as Goodwill Impairment, Restructuring and Other Special Charges in the Company's Consolidated Statements of Operations. Prior to the impairment charge, the amount of goodwill attributable to the reporting unit was approximately \$112 million.

The Company completed the annual test of goodwill associated with each of our reporting units during the fourth quarter of 2011 and concluded that the fair values were in excess of the carrying values of each of the reporting units.

The following is a rollforward of goodwill by reportable segment:

| In millions                  | Paperboard<br>Packaging | Flexible<br>Packaging | Total     |
|------------------------------|-------------------------|-----------------------|-----------|
| Balance at December 31, 2009 | \$1,045.9               | \$158.7               | \$1,204.6 |
| Activity Purchase Accounting | (1.1)                   | )—                    | (1.1)     |
| Foreign Currency Effects     | 0.6                     | 1.1                   | 1.7       |
| Balance at December 31, 2010 | \$1,045.4               | \$159.8               | \$1,205.2 |
| Acquisition of Businesses    | 14.2                    | 13.9                  | 28.1      |
| Goodwill Impairment (a)      | —                       | (96.3)                | (96.3)    |
| Foreign Currency Effects     | (1.3)                   | )—                    | (1.3)     |
| Balance at December 31, 2011 | \$1,058.3               | \$77.4                | \$1,135.7 |

(a) Goodwill impairment recorded in 2011 also represents all accumulated goodwill impairment losses.

#### Retained Insurable Risks

It is the Company's policy to self-insure or fund a portion of certain expected losses related to group health benefits and workers' compensation claims. Provisions for expected losses are recorded based on the Company's estimates, on an undiscounted basis, of the aggregate liabilities for known claims and estimated claims incurred but not reported.

#### Asset Retirement Obligations

Asset retirement obligations are accounted for in accordance with the provisions of the Asset Retirement and Environmental Obligations topic of the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("the FASB Codification"). A liability and asset are recorded equal to the present value of the estimated costs associated with the retirement of long-lived assets where a legal or contractual obligation exists and the liability can be reasonably estimated. The liability is accreted over time and the asset is depreciated over the remaining life of the asset. Upon settlement of the liability, we will recognize a gain or loss for any difference between the settlement amount and the liability recorded. Asset retirement obligations with indeterminate settlement dates are not recorded until such time that a reasonable estimate may be made.

#### International Currency



The functional currency of the international subsidiaries is the local currency for the country in which the subsidiaries own their primary assets. The translation of the applicable currencies into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date and for revenue and expense accounts using an average exchange rate during the period. Any related translation adjustments are recorded directly to a separate component of Graphic Packaging Holding Company Shareholders' Equity, unless there is a sale or substantially complete liquidation of the underlying foreign investments.

The Company pursues a currency hedging program which utilizes derivatives to limit the impact of foreign currency exchange fluctuations on its consolidated financial results. Under this program, the Company has entered into forward exchange contracts in the normal course of business to hedge certain foreign currency denominated transactions. Realized and unrealized gains and

Table of Contents

losses on these forward contracts are included in the measurement of the basis of the related foreign currency transaction when recorded.

## Revenue Recognition

The Company recognizes revenue when all of the following criteria are met: persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, the Company's price to the buyer is fixed or determinable and collectability is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership.

The timing of revenue recognition is largely dependent on the location of title transfer which is normally either at our plant (shipping point) or upon arrival at our customer's plant (destination). The Company recognizes revenues on its annual and multi-year carton supply contracts as the shipment occurs in accordance with the title transfer discussed above.

Discounts and allowances are comprised of trade allowances and rebates, cash discounts and sales returns. Cash discounts and sales returns are estimated using historical experience. Trade allowances are based on the estimated obligations and historical experience. Customer rebates are determined based on contract terms and are recorded at the time of sale.

## Shipping and Handling

The Company includes shipping and handling costs in Cost of Sales.

## Research and Development

Research and development costs, which relate primarily to the development and design of new packaging machines and products and are recorded as a component of Selling, General and Administrative expenses, are expensed as incurred. Expenses for the years ended December 31, 2011, 2010 and 2009 were \$16.0 million, \$12.8 million and \$7.2 million, respectively.

## Goodwill Impairment, Restructuring and Other Special Charges (Credits)

The following table summarizes the transactions recorded in Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the Consolidated Statements of Operations as of December 31:

| In millions                                   | 2011    | 2010   | 2009      |
|---|---------|--------|-----------|
| Goodwill Impairment                           | \$96.3  | \$—    | \$—       |
| Alternative Fuel Tax Credit                   | —       | —      | (137.8 )  |
| Altivity Merger Related Charges               | —       | 55.1   | 71.7      |
| Asset Impairment and Shutdown Charges         | 10.0    | —      | 13.0      |
| Charges Associated with Business Combinations | 1.2     | —      | —         |
| Total   | \$107.5 | \$55.1 | \$(53.1 ) |

Additional information on these transactions can be found in Note 1 under the captions Goodwill and Alternative Fuel Tax Credit and in Note 4 - Restructuring Reserves and Note 12 - Impairment.

## Alternative Fuel Tax Credit

The Company burns alternative fuel at its West Monroe, LA and Macon, GA mills in order to produce energy and recover chemicals. During 2009, the U.S. Internal Revenue Code allowed an excise tax credit under certain

circumstances for the use of alternative fuels and alternative fuel mixtures. In the first quarter of 2009, the Company filed an application with the Internal Revenue Service (the "IRS") for certification of eligibility to receive the tax credit for its use of black liquor in alternative fuel mixtures in the recovery boilers at the mills. During the second quarter of 2009, the Company received notification from the IRS that its registration as an alternate fuel mixer had been approved. The Company submitted excise tax refund claims totaling \$147.2 million based on fuel usage at the two mills from mid-January 2009 through December 31, 2009. The Company received excise tax refunds totaling \$134.8 million through the end of the year in 2009, and the remainder was received in 2010. The net impact of the excise tax credit is included in Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the amount of \$137.8 million for the year ended December 31, 2009 and is included in Corporate for segment reporting purposes. The excise tax credit expired on December 31, 2009.

## Table of Contents

### Equity Offering

During the second quarter of 2011, the Company completed a public offering of 52.5 million shares of its common stock, par value \$0.01 per share, priced at \$4.75 per share. The offering resulted in net proceeds of \$237.7 million, after deducting offering expenses. The Company used \$32.9 million of the net proceeds from the offering to repurchase and subsequently retire 7.3 million shares of common stock held by the Grover C. Coors Trust ("Coors Trust"). The Company used the remaining net proceeds from its stock offerings to reduce its indebtedness and for general corporate purposes.

### Adoption of New Accounting Standards

In September 2011, the FASB issued guidance amending the Compensation – Retirement Benefits – Multi-employer Plans topic of the FASB Codification. This amendment requires employers participating in material multi-employer pension plans and other postretirement benefit plans to provide additional disclosures regarding the Company's involvement in multi-employer plans. The Company adopted the guidance in the fourth quarter of 2011. The adoption did not have a material impact on the Company's financial position, results of operations or cash flows.

In June 2011, the FASB issued guidance amending the Other Comprehensive Income topic of the FASB Codification. The guidance provides an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This guidance requires retrospective application, and it is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. The Company early adopted the guidance in the fourth quarter of 2011, and presented a separate Consolidated Statements of Comprehensive Income. The adoption did not have any impact on the Company's financial position, results of operations or cash flows.

Effective January 1, 2011, the Company adopted revised guidance as required by the Revenue Recognition topic of the FASB Codification, which requires vendors to account for transactions with the same customer involving multiple products or services (deliverables) separately rather than as a combined unit. The adoption did not have a material impact on the Company's financial position, results of operations, or cash flows.

### Accounting Standards Not Yet Adopted

In September 2011, the FASB issued guidance amending the Intangibles – Goodwill and Other topic of the FASB Codification. This amendment allows an entity to first assess qualitative factors to determine whether it is necessary to perform the two-step quantitative impairment test. The guidance will be effective for the Company in the first quarter of 2012 and is not expected to have an impact on the Company's financial position, results of operations or cash flows.

In May 2011, the FASB issued guidance amending the Fair Value Measurement topic of the FASB Codification. This amendment represents the converged guidance of the FASB and the International Accounting Standard Board on fair value measurement, resulting in common requirements for measuring fair value and for disclosing information about fair value measurements. This guidance will be effective for the Company in the first quarter of 2012 to be applied prospectively and is not expected to have an impact on the Company's financial position, results of operations or cash flows.

Table of Contents

## NOTE 2. SUPPLEMENTAL BALANCE SHEET DATA

## Receivables, Net:

| In millions     | 2011    | 2010    |
|-----------------|---------|---------|
| Trade           | \$384.0 | \$366.5 |
| Less: Allowance | (3.5)   | (3.2)   |
|                 | 380.5   | 363.3   |
| Other           | 21.4    | 18.9    |
| Total           | \$401.9 | \$382.2 |

## Inventories, Net by major class:

| In millions      | 2011    | 2010    |
|------------------|---------|---------|
| Finished Goods   | \$243.5 | \$229.3 |
| Work in Progress | 41.1    | 36.5    |
| Raw Materials    | 140.7   | 100.9   |
| Supplies         | 53.8    | 50.6    |
| Total            | \$479.1 | \$417.3 |

## Other Current Assets:

| In millions          | 2011   | 2010   |
|----------------------|--------|--------|
| Assets Held for Sale | \$18.5 | \$27.4 |
| Prepaid Expenses     | 17.8   | 19.7   |
| Other                | —      | 0.3    |
| Total                | \$36.3 | \$47.4 |

## Property, Plant and Equipment, Net:

| In millions                                   | 2011      | 2010      |
|---|-----------|-----------|
| Property, Plant and Equipment, at Cost:       |           |           |
| Land and Improvements                         | \$121.5   | \$118.7   |
| Buildings                                     | 344.4     | 329.7     |
| Machinery and Equipment <sup>(1)</sup>        | 3,329.9   | 3,169.2   |
| Construction-in-Progress                      | 77.8      | 63.6      |
|   | 3,873.6   | 3,681.2   |
| Less: Accumulated Depreciation <sup>(1)</sup> | (2,251.5) | (2,039.7) |
| Total   | \$1,622.1 | \$1,641.5 |

<sup>(1)</sup> Includes gross assets under capital lease of \$10.8 million and related accumulated depreciation of \$1.6 million as of December 31, 2011.

## Other Assets:

| In millions  | 2011   | 2010   |
|--|--------|--------|
| Deferred Debt Issuance Costs, Net of Amortization of \$30.1 million and \$26.2 million for 2011 and 2010, respectively | \$15.6 | \$24.7 |
| Deferred Income Tax Assets   | 6.1    | 6.3    |

Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

|       |        |        |
|-------|--------|--------|
| Other | 20.2   | 16.7   |
| Total | \$41.9 | \$47.7 |

47

---

Table of Contents

## Other Accrued Liabilities:

| In millions                                | 2011   | 2010   |
|--|--------|--------|
| Fair Value of Derivatives, current portion | \$5.0  | \$19.8 |
| Restructuring Reserves                     | 1.3    | 2.1    |
| Deferred Revenue                           | 16.2   | 14.9   |
| Accrued Customer Rebates                   | 15.7   | 18.2   |
| Other <sup>(2)</sup>                       | 39.7   | 31.3   |
| Total                                      | \$77.9 | \$86.3 |

(2) During 2011, the Company recognized employee severance costs of approximately \$10 million of which \$5.4 million is accrued at December 31, 2011.

## Other Noncurrent Liabilities:

| In millions                                   | 2011   | 2010   |
|---|--------|--------|
| Fair Value of Derivatives, noncurrent portion | \$—    | \$9.1  |
| Deferred Revenue                              | 6.0    | 6.4    |
| Multi-employer Plans                          | 24.3   | 23.7   |
| Workers Compensation Reserve                  | 14.1   | 14.0   |
| Other   | 14.8   | 19.5   |
| Total   | \$59.2 | \$72.7 |

Table of Contents

## NOTE 3. SUPPLEMENTAL CASH FLOW INFORMATION

## Cash Flow Provided by (Used in) Operations Due to Changes in Operating Assets and Liabilities:

| In millions                        | 2011     | 2010     | 2009     |   |
|------------------------------------|----------|----------|----------|---|
| Receivables, Net                   | \$0.7    | \$5.0    | \$(6.5)  | ) |
| Inventories, Net                   | (43.0)   | ) 13.3   | 91.0     |   |
| Prepaid Expenses                   | 3.4      | (7.3)    | ) 8.8    |   |
| Other Assets                       | (5.8)    | ) —      | —        |   |
| Accounts Payable                   | 27.5     | 6.0      | 19.4     |   |
| Compensation and Employee Benefits | (3.3)    | ) (11.9) | ) 12.4   |   |
| Income Taxes                       | 0.8      | (2.4)    | ) 0.1    |   |
| Interest Payable                   | (6.9)    | ) (15.3) | ) (15.1) | ) |
| Other Accrued Liabilities          | (6.5)    | ) (12.1) | ) (17.3) | ) |
| Other Noncurrent Liabilities       | 12.3     | 28.0     | 5.3      |   |
| Total                              | \$(20.8) | ) \$3.3  | \$98.1   |   |

Cash paid for interest and cash paid, net of refunds, for income taxes was as follows:

| In millions  | 2011    | 2010    | 2009    |
|--------------|---------|---------|---------|
| Interest     | \$143.7 | \$180.9 | \$219.5 |
| Income Taxes | 8.2     | 6.7     | 7.7     |

As part of the DNK Transaction, the Company and CVI exchanged equity interests valued at approximately \$10 million.

## NOTE 4. RESTRUCTURING RESERVES

The Company has formulated plans to close or exit certain production facilities resulting from the combination with Altivity. Restructuring reserves were established in accordance with the requirements of Emerging Issues Task Force 95-3, Recognition of Liabilities in Connection with a Purchase Business Combination, and the Exit or Disposal Cost Obligations topic of the FASB Codification Topic 420.

There were no severance and benefits recorded in 2011 relating to the combination with Altivity. The amount of severance and benefits recorded in 2010 and 2009 totaled \$2.2 million and \$4.1 million, respectively. These severance and benefits are included in Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the Consolidated Statements of Operations. The portion of the restructuring reserves expected to be settled within one year is included in Other Accrued Liabilities on the Company's Consolidated Balance Sheets.

The following table summarizes the transactions within the restructuring reserves:



Table of Contents

| In millions                  | Severance and<br>Benefits | Facility<br>Closure Costs | Equipment<br>Removal | Total   |
|------------------------------|---------------------------|---------------------------|----------------------|---------|
| Establish Reserve            | \$13.9                    | \$9.8                     | \$2.0                | \$25.7  |
| Additions to Reserves        | 6.4                       | 0.9                       | 0.3                  | 7.6     |
| Cash Payments                | (11.8)                    | )(2.2                     | )(0.3                | )(14.3) |
| Other Adjustments            | (5.0)                     | )(5.0                     | )(1.4                | )(11.4) |
| Balance at December 31, 2009 | \$3.5                     | \$3.5                     | \$0.6                | \$7.6   |
| Additions to Reserves        | 2.2                       | —                         | —                    | 2.2     |
| Cash Payments                | (2.9)                     | )(1.8                     | )(0.3                | )(5.0)  |
| Other Adjustments            | (2.2)                     | )(0.5                     | )—                   | (2.7)   |
| Balance at December 31, 2010 | \$0.6                     | \$1.2                     | \$0.3                | \$2.1   |
| Cash Payments                | (0.5)                     | )(0.3                     | )—                   | (0.8)   |
| Balance at December 31, 2011 | \$0.1                     | \$0.9                     | \$0.3                | \$1.3   |

Accelerated or incremental depreciation was recorded for assets that would be removed from service before the end of their originally estimated useful lives due to the facility closures. The amount of accelerated depreciation recorded in 2010 and 2009 was \$3.9 million and \$9.1 million, respectively.

Upon finalizing its restructuring activities related to the combination with Altiivity, in the second quarter of 2010, the Company concluded that certain facilities were no longer an essential part of its manufacturing and warehouse footprint and that the facilities would be sold. Accordingly, the facilities are reported at the lower of their carrying value or fair market value less costs to sell and reclassified as assets held for sale and are included in other current assets. In addition, estimated liabilities related to the partial or complete withdrawal from certain multi-employment benefit plans for union employees at certain of these facilities were established. Charges of \$21.9 million for estimated multi-employer pension plan withdrawal liabilities and \$7.8 million related to assets written down to fair market value less costs to sell were recorded, and are included in Goodwill Impairment, Restructuring and Other Special Charges (Credits) in the Condensed Consolidated Statements of Operations for the twelve months ended December 31, 2010.

## NOTE 5. DEBT

Short-Term Debt is composed of the following:

| In millions                                  | 2011   | 2010   |
|--|--------|--------|
| Short-Term Borrowings                        | \$8.8  | \$6.7  |
| Current Portion of Capital Lease Obligations | 1.7    | —      |
| Current Portion of Long-Term Debt            | 19.6   | 19.3   |
| Total  | \$30.1 | \$26.0 |

Short-term borrowings are principally at the Company's international subsidiaries. The weighted average interest rate on short-term borrowings as of December 31, 2011 and 2010 was 5.6% and 5.6%, respectively.

On May 16, 2007, the Company entered into a \$1,355 million Credit Agreement ("Credit Agreement"). The Credit Agreement provided for a \$300 million revolving credit facility due on May 16, 2013 and a \$1,055 million term loan facility due on May 16, 2014. The revolving credit facility bears interest at a rate of LIBOR plus 175 basis points and the term loan facility bears interest at a rate of LIBOR plus 200 basis points. The Company's obligations under the Credit Agreement are collateralized by substantially all of the Company's domestic assets.

On March 10, 2008, the Company entered into Amendment No. 1 and Amendment No. 2 to the Credit Agreement. Under such amendments, the Company obtained (i) a new \$1,200 million term loan facility, due on May 16, 2014, to

refinance the outstanding amounts under Altivity's parent company's existing first and second lien credit facilities and (ii) an increase to the Company's existing revolving credit facility to \$400 million due on May 16, 2013. The Company's existing \$1,055 million term loan facility remains in place. The new term loan bears interest at LIBOR plus 275 basis points. The Company's weighted average interest rate on senior secured term debt equals approximately LIBOR plus 241 basis points. In connection with the new term loan and revolver increase, the Company recorded approximately \$16 million of deferred financing costs.

## Table of Contents

On December 3, 2009, the Company entered into Amendment No. 3 to the Credit Agreement. In satisfaction of a condition precedent to the effectiveness of Amendment No. 3, the Company made a \$150.0 million voluntary prepayment of the outstanding term loans under the Credit Agreement (the "Initial Term Loan Prepayment"). Amendment No. 3 increases the basket under which the Company may voluntarily redeem or repurchase prior to maturity its 9.5% Senior Subordinated Notes due 2013 from time to time outstanding by an amount equal to \$37.5 million plus 75.0% of the aggregate principal amount of prepayments of the term loans under the Company's Credit Agreement made after the effective date of Amendment No. 3 (excluding the Initial Term Loan Prepayment). As a condition precedent to any future redemption or repurchase of the notes prior to their maturity, Amendment No. 3 requires that the Company have available liquidity (defined as cash and cash equivalents on hand plus availability under the Company's senior secured revolver) of at least \$250 million. In connection with Amendment No. 3, the Company recorded deferred financing costs of approximately \$1 million. These costs are being amortized using the effective interest method over the term of the facilities.

On June 16, 2009, the Company completed the issuance and sale of \$245 million aggregate principal amount of its 9.5% Senior Notes due in 2017. The proceeds from the offering were \$238.4 million after deducting the original issue discount. The proceeds were used to retire, through a tender offer, \$225 million aggregate principal amount of the 8.5% Senior Notes due in 2011 and to pay applicable early tender premiums and offering expenses.

On August 5, 2009, the Company announced that it would redeem and prepay approximately \$20 million in aggregate principal and interest of the 8.50% Senior Notes due in 2011. The Credit Agreement contains, among other exceptions to the restrictions on prepayment of the Senior Notes, a \$20 million basket for such redemptions. The redemption occurred on September 4, 2009 (the "Redemption Date"), at a redemption price equal to 100% of the principal amount of the notes redeemed, plus accrued and unpaid interest up to, but not including the Redemption Date. In total, \$19.9 million aggregate principal amount of the 8.5% Senior Notes due in 2011 was redeemed on September 4, 2009.

On August 20, 2009, the Company completed the issuance and sale of an additional \$180 million of 9.5% Senior Notes due in 2017. The proceeds from the offering were \$185.4 million, including a premium of \$5.4 million. These proceeds were used to redeem the remaining \$180.1 million aggregate principal amount of the 8.5% Senior Notes due in 2011, to pay accrued interest on these existing notes, and to pay fees and expenses incurred in connection with the offering and redemption. In connection with the 9.5% Senior Notes due in 2017, the Company recorded deferred financing costs of approximately \$10 million. These costs are being amortized using the effective interest method over the term of the 9.5% Senior Notes due in 2017.

In connection with the above retirements, the Company recorded charges of \$7.1 million in 2009. The charges are reflected as Loss on Modification or Extinguishment of Debt in the Company's Consolidated Statements of Operations. The charges consisted of unamortized deferred financing costs and, in regards to the June 2009 retirement, the early tender premiums associated with the 8.5% Senior Notes due in 2011.

In June 2010, the Company purchased \$34.9 million aggregate principal amount of its 9.5% Senior Subordinated Notes due 2013 at purchase prices ranging from 101.75% to 101.833% of the principal amount of the notes purchased, plus accrued and unpaid interest up to, but not including the date of purchase.

On July 15, 2010, the Company announced that it would redeem and prepay approximately \$66.8 million in aggregate principal of the 9.5% Senior Subordinated Notes due in 2013 at a redemption price of 101.533%. The redemption occurred on August 16, 2010.

On September 29, 2010, the Company completed the issuance and sale of \$250.0 million of aggregate principal amount of its 7.875% Senior Notes due in 2018. A portion of the proceeds were used to retire, through a tender offer,

\$220.6 million aggregate principal amount of 9.5% Senior Subordinated Notes due 2013. On October 29, 2010, the Company redeemed \$29.4 million of its Senior Subordinated Notes due 2013 at a redemption price of 101.583%. In the fourth quarter of 2010, the Company also paid down \$115.5 million of its term loans.

The June 2010, August 2010 and October 2010 retirements were treated as extinguishments of debt and charges of \$3.4 million consisting of unamortized deferred financing costs and amounts paid in excess of par are reflected as Loss on Modification or Extinguishment of Debt in the Company's Consolidated Statements of Operations.

The September 2010 debt exchange was accounted for as a modification. Fees paid to third parties of \$5.0 million are reflected as Loss on Modification or Extinguishment of Debt in the Company's Consolidated Statements of Operations. Fees paid to creditors of approximately \$4.0 million are reflected as a reduction of debt and will be amortized using the effective interest method over the term of the 7.875% Senior Notes.

Table of Contents

During August 2011, the Company prepaid the remaining \$73.3 million of its 9.5% Senior Subordinated Notes due 2013. During the second quarter 2011, the Company used a portion of its proceeds from the equity offering to prepay \$150.0 million of its term loans. These prepayments were treated as extinguishments of debt, and charges of \$1.3 million and \$0.8 million, respectively, consisting of unamortized finance costs were recorded as Loss on Modification or Extinguishment of Debt in the Company's Condensed Consolidated Statements of Operations.

During December 2011, as part of the DNK Transaction, the Company paid the \$25.9 million balance outstanding on debt previously issued by DNK.

Long-Term Debt is composed of the following:

| In millions  | 2011      | 2010      |
|--|-----------|-----------|
| Senior Notes with interest payable semi-annually at 7.875%, payable in 2018 (\$250.0 million face amount)                                    | \$246.4   | \$246.0   |
| Senior Notes with interest payable semi-annually at 9.5%, payable in 2017 (\$425.0 million face amount)                                      | 423.2     | 423.5     |
| Senior Subordinated Notes with interest payable semi-annually at 9.5%, payable in 2013   | —         | 73.3      |
| Senior Secured Term Loan Facility with interest payable at various dates at floating rates (2.39% at December 31, 2011) payable through 2014 | 769.0     | 837.7     |
| Senior Secured Term Loan Facility with interest payable at various dates at floating rates (3.14% at December 31, 2011) payable through 2014 | 908.7     | 989.9     |
| Senior Secured Revolving Facility with interest payable at floating rates payable in 2013  | —         | —         |
| Capital Lease Obligations  | 7.3       | —         |
| Other  | 2.4       | 2.0       |
|  | 2,357.0   | 2,572.4   |
| Less: current portion  | 21.3      | 19.3      |
| Total  | \$2,335.7 | \$2,553.1 |

Long-Term Debt maturities are as follows:

| In millions |           |
|-------------|-----------|
| 2012        | \$19.6    |
| 2013        | 17.8      |
| 2014        | 1,642.6   |
| 2015        | —         |
| 2016        | —         |
| After 2016  | 669.7     |
| Total       | \$2,349.7 |

At December 31, 2011, the Company and its U.S. and international subsidiaries had the following commitments, amounts outstanding and amounts available under revolving credit facilities:

| In millions               | Total<br>Commitments | Total<br>Outstanding | Total<br>Available(a) |
|---------------------------|----------------------|----------------------|-----------------------|
| Revolving Credit Facility | \$400.0              | \$—                  | \$368.1               |
| International Facilities  | 13.3                 | 8.8                  | 4.5                   |

|       |         |       |         |
|-------|---------|-------|---------|
| Total | \$413.3 | \$8.8 | \$372.6 |
|-------|---------|-------|---------|

Note:

In accordance with its debt agreements, the Company's availability under its Revolving Credit Facility has been (a) reduced by the amount of standby letters of credit issued of \$31.9 million as of December 31, 2011. These letters of credit are

52

---

Table of Contents

primarily used as security against its self-insurance obligations and workers' compensation obligations. These letters of credit expire at various dates through 2012 unless extended.

The Credit Agreement and the indentures governing the 9.5% Senior Notes due 2017 and the 7.875% Senior Notes due 2018 (the "Indentures") limit the Company's ability to incur additional indebtedness. Additional covenants contained in the Credit Agreement and the Indentures, among other things, restrict the ability of the Company to dispose of assets, incur guarantee obligations, prepay other indebtedness, make dividend and other restricted payments, create liens, make equity or debt investments, make acquisitions, modify terms of the Indentures, engage in mergers or consolidations, change the business conducted by the Company and its subsidiaries, and engage in certain transactions with affiliates. Such restrictions, together with the highly leveraged nature of the Company, could limit the Company's ability to respond to changing market conditions, fund its capital spending program, provide for unexpected capital investments or take advantage of business opportunities. As of December 31, 2011, the Company was in compliance with the covenants in the Credit Agreement and the Indentures.

## NOTE 6. STOCK INCENTIVE PLANS

The Company has four active equity compensation plans, but since 2004 the Company's only plan pursuant to which new grants are made is the Graphic Packaging Holding Company Amended and Restated 2004 Stock and Incentive Compensation Plan (previously named the Graphic Packaging Corporation 2004 Stock and Incentive Compensation Plan) (the "2004 Plan"). Under the 2004 Plan, the Company may grant stock options, stock appreciation rights, restricted stock, restricted stock units ("RSUs") and other types of stock-based and cash awards to employees and directors of the Company. The other plans are the 2003 Riverwood Holding, Inc. Long-Term Incentive Plan ("2003 LTIP"), the Riverwood Holding, Inc. 2002 Stock Incentive Plan ("2002 SIP"), and the Graphic Packaging Equity Incentive Plan ("EIP"). Stock options and other awards granted under all of the Company's plans generally vest and expire in accordance with terms established at the time of grant. Shares issued pursuant to awards under the plans are from the Company's authorized but unissued shares. Compensation costs are recognized on a straight-line basis over the requisite service period of the award.

## Stock Options

GPC and the Company have not granted any stock options since 2004 and all stock options outstanding as of December 31, 2011 are vested. The following table summarizes information pertaining to stock options outstanding and exercisable at December 31, 2011 and the option exercise price range per plan. No options have been granted under the 2004 Plan, so this plan has been omitted from the table.

| Plan      | Shares Subject to Options | Weighted Average Exercise Price | Shares Subject to Exercisable Options | Weighted Average Exercise Price | Exercise Price Range | Weighted Average Remaining Contractual Life in Years |
|-----------|---------------------------|---------------------------------|---------------------------------------|---------------------------------|----------------------|--|
| 2003 LTIP | 684,070                   | \$5.96                          | 684,070                               | \$5.96                          | \$4.70 to \$6.57     | 1.72   |
| 2002 SIP  | 2,130,754                 | 7.88                            | 2,130,754                             | 7.88                            | 7.88                 | 0.01   |
| EIP       | 2,367,093                 | 7.79                            | 2,367,093                             | 7.79                            | \$1.56 to \$13.74    | 1.60   |
| Total     | 5,181,917                 | \$7.58                          | 5,181,917                             | \$7.58                          | —                    | 0.96   |

As of December 31, 2011 and 2010, there were 5,181,917 and 5,280,267 exercisable options, respectively.

A summary of option activity during the three years ended December 31, 2011 is as follows:





Table of Contents

|                                 | Options    | Weighted<br>Average<br>Exercise Price |
|---------------------------------|------------|---------------------------------------|
| Outstanding — December 31, 2008 | 7,115,887  | \$7.21                                |
| Exercised                       | —          | —                                     |
| Canceled                        | (673,795   | ) 6.54                                |
| Outstanding — December 31, 2009 | 6,442,092  | \$7.28                                |
| Exercised                       | (80,150    | ) 2.30                                |
| Canceled                        | (1,081,675 | ) 6.57                                |
| Outstanding — December 31, 2010 | 5,280,267  | \$7.50                                |
| Exercised                       | (71,350    | ) 2.12                                |
| Canceled                        | (27,000    | ) 5.69                                |
| Outstanding — December 31, 2011 | 5,181,917  | \$7.58                                |

## Stock Awards, Restricted Stock and Restricted Stock Units

The Company's 2004 Plan permits the grant of stock awards, restricted stock and RSUs. All RSUs vest and become payable in one to five years from date of grant. RSUs granted to employees generally contain performance conditions based on various financial targets and service requirements that must be met for the shares to vest. Upon vesting, RSUs are payable in cash and shares of common stock, based on the proportion set forth in the grant agreements. Stock awards granted to non-employee directors are unrestricted on the grant date.

Data concerning RSUs and stock awards granted in the years ended December 31:

|                                   | 2011      | 2010      | 2009      |
|-----------------------------------|-----------|-----------|-----------|
| RSUs — Employees                  | 3,979,591 | 5,503,250 | 8,390,054 |
| Weighted-average price per share  | \$5.16    | \$3.60    | \$0.89    |
| Stock Awards — Board of Directors | 198,888   | 339,612   | 651,310   |
| Weighted-average price per share  | \$5.43    | \$3.18    | \$1.52    |

A summary of the Company's unvested RSUs as of December 31, 2011 and changes during the fiscal years ended December 31 is presented below:

|                                 | Shares     | Weighted<br>Average Grant<br>Date Fair<br>Value |
|---------------------------------|------------|---|
| Outstanding — December 31, 2008 | 1,087,510  | \$2.72  |
| Granted                         | 8,390,054  | 0.89  |
| Released                        | (207,037   | ) 2.72  |
| Forfeited                       | (565,408   | ) 1.09  |
| Outstanding — December 31, 2009 | 8,705,119  | \$1.07  |
| Granted                         | 5,503,250  | 3.60  |
| Released                        | (76,546    | ) 2.22  |
| Forfeited                       | (288,339   | ) 2.26  |
| Outstanding — December 31, 2010 | 13,843,484 | \$2.05  |
| Granted                         | 3,979,591  | 5.16  |
| Released                        | (276,700   | ) 1.75  |
| Forfeited                       | (787,524   | ) 2.94  |

|                                 |            |        |
|---------------------------------|------------|--------|
| Outstanding — December 31, 2011 | 16,758,851 | \$2.75 |
|---------------------------------|------------|--------|

The value of the RSUs is based on the market value of the Company's common stock on the date of grant. The shares payable in cash are subject to variable accounting and marked to market accordingly. The RSUs payable in cash are recorded as liabilities, whereas the RSUs payable in shares are recorded in Shareholders' Equity. The unrecognized expense at December 31, 2011 is

54

---

Table of Contents

approximately \$20.9 million and is expected to be recognized over a weighted average period of 2 years.

The value of a stock award is based on the market value of the Company's common stock on the date of grant. These awards are unrestricted on the date of grant.

The Company has 149,203 shares of phantom stock outstanding, representing compensation deferred by one of its directors. These shares of phantom stock are fully vested on the date of grant and are payable upon termination of service as a director. The Company also has an obligation to issue 31,528 shares in payment of employee deferred compensation.

During 2011, 2010 and 2009, \$17.6 million, \$12.8 million and \$5.9 million, respectively, were charged to compensation expense for stock incentive plans.

## NOTE 7. POSTRETIREMENT AND OTHER BENEFITS

## DEFINED BENEFIT PLANS

The Company maintains both defined benefit pension plans and postretirement health care plans that provide medical and life insurance coverage to eligible salaried and hourly retired employees in North America and their dependents. The Company maintains international defined benefit pension plans which are both noncontributory and contributory and are funded in accordance with applicable local laws. Pension or termination benefits are based primarily on years of service and the employees' compensation.

Currently, the North American plans are closed to newly-hired salaried and non-union hourly employees. Effective July 1, 2011, the North American plans were frozen for most salaried and non-union hourly employees and replaced with a defined contribution plan.

The U.K. and Canada defined benefit plans were frozen effective March 31, 2001 and December 21, 2009 respectively, and replaced with a defined contribution plan.

## Pension and Postretirement Expense

The pension and postretirement expenses related to the Company's plans consisted of the following:

| In millions                      | Pension Benefits        |        |        | Postretirement Benefits |       |       |
|----------------------------------|-------------------------|--------|--------|-------------------------|-------|-------|
|                                  | Year Ended December 31, |        |        | 2011                    | 2010  | 2009  |
|                                  | 2011                    | 2010   | 2009   |                         |       |       |
| Components of Net Periodic Cost: |                         |        |        |                         |       |       |
| Service Cost                     | \$19.3                  | \$19.0 | \$20.5 | \$1.1                   | \$1.1 | \$1.4 |
| Interest Cost                    | 52.2                    | 51.3   | 50.5   | 2.5                     | 3.0   | 3.3   |
| Expected Return on Plan Assets   | (58.3)                  | (50.8) | (41.8) | —                       | —     | —     |
| Amortization:                    |                         |        |        |                         |       |       |
| Prior Service Cost (Credit)      | 0.5                     | 0.5    | 1.2    | (0.2)                   | (0.2) | (0.1) |
| Actuarial Loss (Gain)            | 13.4                    | 10.1   | 20.2   | (1.7)                   | (1.3) | (1.2) |
| Curtailment Gain                 | (0.6)                   | (0.2)  | (3.2)  | —                       | (0.3) | —     |
| Other                            | 0.1                     | 0.1    | 0.5    | —                       | —     | —     |
| Net Periodic Cost                | \$26.6                  | \$30.0 | \$47.9 | \$1.7                   | \$2.3 | \$3.4 |



Table of Contents

Certain assumptions used in determining the pension and postretirement expenses were as follows:

|  | Pension Benefits        |        |        | Postretirement Benefits |        |        |   |
|--|-------------------------|--------|--------|-------------------------|--------|--------|---|
|  | Year Ended December 31, |        |        |                         |        |        |   |
|  | 2011                    | 2010   | 2009   | 2011                    | 2010   | 2009   |   |
| Weighted Average Assumptions:                    |                         |        |        |                         |        |        |   |
| Discount Rate                                    | 5.74                    | % 6.10 | % 6.28 | % 5.48                  | % 5.93 | % 6.27 | % |
| Rate of Increase in Future Compensation Levels   | 2.16                    | % 2.19 | % 2.52 | %—                      | —      | —      |   |
| Expected Long-Term Rate of Return on Plan Assets | 7.96                    | % 7.95 | % 7.91 | %—                      | —      | —      |   |
| Initial Health Care Cost Trend Rate              | —                       | —      | —      | 8.50                    | % 8.50 | % 9.00 | % |
| Ultimate Health Care Cost Trend Rate (a)         | —                       | —      | —      | 5.00                    | % 5.00 | % 5.00 | % |
| Ultimate Year (a)                                | —                       | —      | —      | 2018                    | 2017   | 2017   |   |

(a) One of the salaried plan's costs was capped beginning in 1999.

Table of Contents

## Funded Status

The following table sets forth the funded status of the Company's pension and postretirement plans as of December 31:

|  | Pension Benefits |             | Postretirement Benefits |            |
|--|------------------|-------------|-------------------------|------------|
| In millions  | 2011             | 2010        | 2011                    | 2010       |
| Change in Benefit Obligation:                                      |                  |             |                         |            |
| Benefit Obligation at Beginning of Year                            | \$929.7          | \$858.9     | \$55.6                  | \$49.6     |
| Service Cost   | 19.3             | 19.0        | 1.1                     | 1.1        |
| Interest Cost  | 52.2             | 51.3        | 2.5                     | 3.0        |
| Actuarial Loss (Gain)  | 118.7            | 43.8        | (3.8)                   | ) 4.9      |
| Foreign Currency Exchange  | (1.5)            | ) (3.4)     | ) —                     | —          |
| Curtailment Gain   | (13.5)           | ) —         | —                       | (0.3)      |
| Acquisition  | 6.3              | —           | —                       | —          |
| Benefits Paid  | (41.3)           | ) (39.4)    | ) (2.6)                 | ) (3.2)    |
| Other  | (0.1)            | ) (0.5)     | ) 0.2                   | 0.5        |
| Benefit Obligation at End of Year                                  | \$1,069.8        | \$929.7     | \$53.0                  | \$55.6     |
| Change in Plan Assets:   |                  |             |                         |            |
| Fair Value of Plan Assets at Beginning of Year                     | \$706.0          | \$622.2     | \$—                     | \$—        |
| Actual Return on Plan Assets                                       | 24.4             | 79.3        | —                       | —          |
| Employer Contributions   | 64.5             | 47.3        | 2.6                     | 3.2        |
| Foreign Currency Exchange  | (1.3)            | ) (2.8)     | ) —                     | —          |
| Benefits Paid  | (41.3)           | ) (39.4)    | ) (2.6)                 | ) (3.2)    |
| Acquisition  | 2.8              | —           | —                       | —          |
| Other  | (0.6)            | ) (0.6)     | ) —                     | —          |
| Fair Value of Plan Assets at End of Year                           | \$754.5          | \$706.0     | \$—                     | \$—        |
| Plan Assets Less than Projected Benefit Obligation                 | \$(315.3)        | ) \$(223.7) | ) \$(53.0)              | ) \$(55.6) |
| Amounts Recognized in the Consolidated Balance Sheets Consist of:  |                  |             |                         |            |
| Accrued Pension and Postretirement Benefits Liability — Current    | \$(0.8)          | ) \$(0.7)   | ) \$(2.7)               | ) \$(3.6)  |
| Accrued Pension and Postretirement Benefits Liability — Noncurrent | (314.5)          | ) (223.0)   | ) (50.3)                | ) (52.0)   |
| Accumulated Other Comprehensive Income:                            |                  |             |                         |            |
| Net Actuarial Loss (Gain)  | 319.5            | 194.5       | (9.1)                   | ) (7.1)    |
| Prior Service Cost (Income)  | 0.4              | (0.2)       | ) (0.9)                 | ) (1.1)    |
| Weighted Average Calculations:                                     |                  |             |                         |            |
| Discount Rate  | 4.85             | % 5.74      | % 4.74                  | % 5.48     |
| Rates of Increase in Future Compensation Levels                    | 2.16             | % 2.16      | % —                     | —          |
| Initial Health Care Cost Trend Rate                                | —                | —           | 8.00                    | % 8.50     |
| Ultimate Health Care Cost Trend Rate (a)                           | —                | —           | 5.00                    | % 5.00     |
| Ultimate Year  | —                | —           | 2018                    | 2018       |

(a) One of the salaried plan's costs was capped beginning in 1999.

## Accumulated Benefit Obligation

The accumulated benefit obligation, (“ABO”), for all defined benefit pension plans was \$1,050.8 million and \$910.2 million at December 31, 2011 and 2010, respectively. All of the Company’s defined benefit pension plans had an ABO in excess of plan assets at December 31, 2011 and 2010, except at December 31, 2010.

Table of Contents

## Employer Contributions

The Company made contributions of \$64.5 million and \$47.3 million to its pension plans during 2011 and 2010, respectively. The Company also made postretirement health care benefit payments of \$2.6 million and \$3.2 million during 2011 and 2010, respectively. For 2012, the Company expects to make contributions of \$40 to \$70 million to its pension plans and approximately \$3 million to its postretirement health care plans.

## Pension Assets

The Company's overall investment strategy is to achieve a mix of investments for long-term growth and near-term benefit payments through diversification of asset types, fund strategies and fund managers. Investment risk is measured on an on-going basis through annual liability measurements, periodic asset/liability studies, and quarterly investment portfolio reviews. The plans invest in the following major asset categories: cash, equity securities, fixed income securities, real estate and diversified growth funds. At December 31, 2011 and 2010, pension investments did not include any direct investments in the Company's stock or the Company's debt.

The weighted average allocation of plan assets and the target allocation by asset category is as follows:

|                         | Target | 2011    | 2010    |   |
|-------------------------|--------|---------|---------|---|
| Cash                    | —      | % 2.0   | % 0.3   | % |
| Equity Securities       | 52.0   | 52.4    | 55.1    |   |
| Fixed Income Securities | 42.0   | 41.0    | 39.7    |   |
| Other Investments       | 6.0    | 4.6     | 4.9     |   |
| Total                   | 100.0  | % 100.0 | % 100.0 | % |

The plans' investment in equity securities primarily includes investments in U.S. and international companies of varying sizes and industries. The strategy of these investments is to 1) exceed the return of an appropriate benchmark for such equity classes and 2) through diversification, reduce volatility while enhancing long term real growth.

The plans' investment in fixed income securities includes government bonds, investment grade bonds and non-investment grade bonds across a broad and diverse issuer base. The strategy of these investments is to provide income and stability and to diversify the fixed income exposure of the plan assets, thereby reducing volatility.

The Company's approach to developing the expected long-term rate of return on pension plan assets combines an analysis of historical investment performance by asset class, the Company's investment guidelines and current and expected economic fundamentals.

The following tables set forth, by category and within the fair value hierarchy, the fair value of the Company's pension assets at December 31, 2011 and 2010:

|                    |         | Fair Value Measurements at December 31, 2011                                  |  |  |
|--------------------|---------|---|--|--|
|                    |         | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets (Level<br>1) | Significant<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs (Level<br>3) |
| In millions        | Total   |   |  |  |
| Asset Category:    |         |   |  |  |
| Cash (a)           | \$ 14.8 | \$0.6   | \$ 14.2  | \$—  |
| Equity Securities: |         |   |  |  |



Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

|                             |         |         |         |     |
|-----------------------------|---------|---------|---------|-----|
| Domestic (a)                | 301.7   | 58.2    | 243.5   | —   |
| Foreign (a)                 | 93.8    | 43.5    | 50.3    | —   |
| Fixed Income Securities (a) | 309.3   | 120.7   | 188.6   | —   |
| Other Investments:          |         |         |         |     |
| Real estate (a)             | 12.0    | —       | 12.0    | —   |
| Diversified growth fund (b) | 22.9    | —       | 22.9    | —   |
| Total                       | \$754.5 | \$223.0 | \$531.5 | \$— |

58

---

Table of Contents

| In millions                 | Total   | Fair Value Measurements at December 31, 2010                                  |  |  |
|-----------------------------|---------|---|--|--|
|                             |         | Quoted Prices<br>in Active<br>Markets for<br>Identical<br>Assets (Level<br>1) | Significant<br>Observable<br>Inputs (Level<br>2) | Significant<br>Unobservable<br>Inputs (Level<br>3) |
| Asset Category:             |         |   |  |  |
| Cash (a)                    | \$3.7   | \$1.3   | \$2.4  | \$—  |
| Equity Securities:          |         |   |  |  |
| Domestic (a)                | 264.4   | 52.1  | 212.3  | —  |
| Foreign (a)                 | 123.1   | 9.3   | 113.8  | —  |
| Fixed Income Securities (a) | 280.4   | 111.4   | 169.0  | —  |
| Other Investments:          |         |   |  |  |
| Real estate (a)             | 11.6    | —   | 11.6   | —  |
| Diversified growth fund (b) | 22.8    | —   | 22.8   | —  |
| Total                       | \$706.0 | \$174.1   | \$531.9  | \$—  |

(a) The Level 2 investments are held in pooled funds.

(b) The fund invests in a combination of traditional investments (equities, bonds, and foreign exchange), seeking to achieve returns through active asset allocation over a three to five year horizon.

#### Postretirement Health Care Trend Rate Sensitivity

Assumed health care cost trend rates affect the amounts reported for postretirement health care benefit plans. A one-percentage-point change in assumed health care trend rates would have the following effects on 2011 data:

| In millions  | One Percentage Point |          |
|--|----------------------|----------|
|  | Increase             | Decrease |
| Health Care Trend Rate Sensitivity:                  |                      |          |
| Effect on Total Interest and Service Cost Components | \$0.3                | \$(0.3 ) |
| Effect on Year-End Postretirement Benefit Obligation | \$4.6                | \$(3.9 ) |

#### Estimated Future Benefit Payments

The following represents the Company's estimated future pension and postretirement health care benefit payments through the year 2021:

| In millions | Pension Plans | Postretirement<br>Health Care<br>Benefits |
|-------------|---------------|---|
| 2012        | \$46.9        | \$3.2                                     |
| 2013        | 48.8          | 3.3                                       |
| 2014        | 51.7          | 3.4                                       |
| 2015        | 54.3          | 3.7                                       |
| 2016        | 57.7          | 4.1                                       |
| 2017— 2021  | 333.1         | 21.9                                      |

Amounts in Accumulated Other Comprehensive Loss Expected to Be Recognized in Net Periodic Benefit Costs in 2012

During 2012, amounts recorded in Accumulated Other Comprehensive Loss expected to be recognized in Net Periodic Benefit Costs are as follows:

59

---

Table of Contents

| In millions                                 | Pension<br>Benefits | Postretirement<br>Health Care<br>Benefits | Postemployment<br>Benefits(a) |
|---|---------------------|---|-------------------------------|
| Recognition of Prior Service Cost (Benefit) | \$0.5               | \$(0.2                                    | )\$ —                         |
| Recognition of Actuarial Loss (Gain)        | 30.0                | (1.2                                      | )(0.1 )                       |

(a) The Company maintains postemployment benefits for U.S. employees. Certain benefits are based on years of service.

**Multi-Employer Plans**

Certain of the Company's employees participate in multi-employer plans that provide both pension and other postretirement health care benefits to employees under union-employer organization agreements. Expense related to ongoing participation in these plans for the years ended December 31, 2011 and 2010 was \$7.4 million and \$8.0 million, respectively.

In September 2011, the FASB issued guidance amending the Compensation – Retirement Benefits – Multi-employer Plans topic of the FASB Codification. This amendment requires employers participating in material multi-employer pension plans and other postretirement benefit plans to provide additional disclosures regarding the Company's involvement in multi-employer plans. The Company adopted the guidance in the fourth quarter of 2011. As discussed in Note 4, the Company recorded a liability for partial or complete withdrawal from certain multi-employer plans for closed facilities. At December 31, 2011, the Company has \$24.3 million recorded in Other Noncurrent Liabilities for these withdrawal liabilities. The Company considers its remaining participation in multi-employer plans not material, and the adoption did not have a material impact on the Company's financial position, results of operations or cash flows.

**DEFINED CONTRIBUTION PLANS**

The Company provides defined contribution plans for eligible U.S. employees. The Company's contributions to the plans are based upon employee contributions, a percentage of eligible compensation, and the Company's annual operating results. Contributions to these plans for the years ended December 31, 2011, 2010 and 2009 were \$22.9 million, \$19.5 million and \$20.2 million, respectively.

**NOTE 8. INCOME TAXES**

The U.S. and international components of Income before Income Taxes and Equity Income of Unconsolidated Entities consisted of the following:

| In millions   | Year Ended December 31, |        |        |
|---|-------------------------|--------|--------|
| U.S.  | 2011                    | 2010   | 2009   |
| U.S.  | \$53.8                  | \$29.3 | \$89.0 |
| International   | (10.5                   | ) 7.3  | (9.8 ) |
| Income before Income Taxes and Equity Income of Unconsolidated Entities | \$43.3                  | \$36.6 | \$79.2 |

The provisions for Income Tax Benefit (Expense) on Income before Income Taxes and Equity Income of Unconsolidated Entities consisted of the following:



Table of Contents

| In millions                  | Year Ended December 31, |          |           |
|------------------------------|-------------------------|----------|-----------|
|                              | 2011                    | 2010     | 2009      |
| Current Benefit (Expense):   |                         |          |           |
| U.S.                         | \$(3.4                  | )\$0.1   | \$0.1     |
| International                | (5.2                    | )(6.0    | )(4.6     |
| Total Current                | \$(8.6                  | )\$ (5.9 | )\$ (4.5  |
| Deferred Benefit (Expense):  |                         |          |           |
| U.S.                         | 238.9                   | (21.4    | )(31.4    |
| International                | (0.5                    | )(0.2    | ) 11.8    |
| Total Deferred               | \$238.4                 | \$(21.6  | )\$ (19.6 |
| Income Tax Benefit (Expense) | \$229.8                 | \$(27.5  | )\$ (24.1 |

A reconciliation of Income Tax Benefit (Expense) on Income before Income Taxes and Equity Income of Unconsolidated Entities at the federal statutory rate of 35% compared with the Company's actual Income Tax Benefit (Expense) is as follows:

| In millions   | Year Ended December 31, |         |            |         |           |         |
|---|-------------------------|---------|------------|---------|-----------|---------|
|   | 2011                    | Percent | 2010       | Percent | 2009      | Percent |
| Income Tax (Expense) Benefit at U.S. Statutory Rate | \$(15.2                 | ) 35.0  | % \$(12.8  | ) 35.0  | % \$(27.7 | ) 35.0  |
| U.S. State and Local Tax (Expense) Benefit          | (4.2                    | ) 9.8   | (0.8       | ) 2.2   | (4.3      | ) 5.5   |
| Permanent Items:                                    |                         |         |            |         |           |         |
| Goodwill Impairment                                 | (18.5                   | ) 42.7  | —          | —       | —         | —       |
| Other   | (3.5                    | ) 8.1   | (0.6       | ) 1.6   | (6.6      | ) 8.3   |
| Change in Valuation Allowance                       | 262.8                   | (606.8  | ) (11.4    | ) 31.2  | 11.5      | (14.5   |
| International Tax Rate Differences                  | (0.3                    | ) 0.7   | 0.4        | (1.2    | ) 0.4     | (0.5    |
| Foreign Withholding Tax                             | (0.6                    | ) 1.3   | (0.9       | ) 2.5   | (0.1      | ) 0.1   |
| Undistributed Foreign Earnings                      | 8.6                     | (20.0   | ) —        | —       | —         | —       |
| Adjustment to Tax Contingencies                     | 0.2                     | (0.5    | ) 0.6      | (1.6    | ) (0.1    | ) 0.1   |
| Other   | 0.5                     | (1.0    | ) (2.0     | ) 5.5   | 2.8       | (3.6    |
| Income Tax Benefit (Expense)                        | \$229.8                 | (530.7  | )% \$(27.5 | ) 75.2  | % \$(24.1 | ) 30.4  |

The tax effects of differences that give rise to significant portions of the deferred income tax assets and deferred income tax liabilities as of December 31 were as follows:

Table of Contents

| In millions   | 2011     | 2010      |
|---|----------|-----------|
| Current Deferred Income Tax Assets:                       |          |           |
| Compensation Based Accruals                               | \$28.6   | \$25.8    |
| Current Portion of Net Operating Loss Carryforward        | 79.6     | —         |
| Other   | 18.6     | 20.4      |
| Valuation Allowance                                       | (1.8)    | (18.2)    |
| Net Current Deferred Income Tax Assets                    | \$125.0  | \$28.0    |
| Noncurrent Deferred Income Tax Assets and Liabilities:    |          |           |
| Net Operating Loss Carryforwards                          | \$388.2  | \$518.4   |
| Postretirement Benefits                                   | 128.5    | 94.6      |
| Tax Credits   | 13.3     | 12.8      |
| Other   | 68.7     | 76.4      |
| Valuation Allowance                                       | (35.2)   | (290.1)   |
| Property, Plant and Equipment                             | (248.1)  | (264.8)   |
| Goodwill  | (212.8)  | (210.2)   |
| Other Intangibles   | (159.5)  | (171.9)   |
| Net Noncurrent Deferred Income Tax Assets and Liabilities | \$(56.9) | \$(234.8) |
| Net Deferred Income Tax Asset (Liability)                 | \$68.1   | \$(206.8) |

The Company has total deferred income tax assets, excluding valuation allowance, of \$736.7 million and \$757.5 million as of December 31, 2011 and 2010, respectively. The Company has total deferred income tax liabilities of \$631.6 million and \$656.0 million as of December 31, 2011 and 2010, respectively.

During 2011, the Company recognized \$265.2 million of Income Tax Benefit associated with the release of its U.S. federal and of a substantial portion of its state deferred tax valuation allowance. According to the Income Taxes topic of the FASB Codification, a valuation allowance is required to be established or maintained when, based on currently available information and other factors, it is more likely than not that all or a portion of a deferred tax asset will not be realized. The FASB Codification provides important factors in determining whether a deferred tax asset will be realized, including whether there has been sufficient taxable income in recent years and whether sufficient income can reasonably be expected in future years in order to utilize the deferred tax asset.

The Company has evaluated the need to maintain a valuation allowance for deferred tax assets based on its assessment of whether it is more likely than not that deferred tax assets will be realized through the generation of future taxable income. Appropriate consideration was given to all available evidence, both positive and negative, in assessing the need for a valuation allowance. In 2011, this evaluation resulted in the determination that the Company's valuation allowance on its U.S. federal and a substantial portion of its state deferred tax assets could be released. The qualitative and quantitative analysis of current and expected earnings, tax planning strategies, and general business risks resulted in a more likely than not conclusion of being able to realize a substantial portion of these deferred tax assets.

Although the Company has released its federal and a substantial portion of its state valuation allowance, the Company has reviewed the remaining net deferred income tax assets as of December 31, 2011 and 2010, respectively, and determined that it is more likely than not that some of the net deferred income tax assets will not be realized. The valuation allowance of \$37.0 million and \$308.3 million at December 31, 2011 and 2010, respectively, is maintained on the remaining net deferred income tax assets for which the Company has not determined that realization is more likely than not. Of the total valuation allowance at December 31, 2011, \$29.6 million relates to foreign jurisdictions and the remaining \$7.4 million relates to certain states. The need for a valuation allowance is made on a country-by-country basis. As of December 31, 2011, the Company has concluded that due to difficulty in maintaining profitability and the lack of sufficient future taxable income of the appropriate character, realization is less than more likely than not on the deferred income tax assets related primarily to the Company's Brazil, Canada, China, France, Germany, and certain U.S. state deferred balances.

The following table represents a summary of the valuation allowances against deferred tax assets as of and for the three years ended December 31, 2011, 2010, and 2009, respectively:



Table of Contents

| In millions                             | December 31, |         |         |
|---|--------------|---------|---------|
|   | 2011         | 2010    | 2009    |
| Balance Beginning of Period             | \$308.3      | \$255.5 | \$304.3 |
| (Credits) Charges to Costs and Expenses | (262.8       | ) 11.4  | (11.5 ) |
| (Deduction) Additions                   | (8.5         | ) 41.4  | (37.3 ) |
| Balance at End of Period                | \$37.0       | \$308.3 | \$255.5 |

The U.S. federal net operating loss carryforwards expire as follows:

| In millions |           |
|-------------|-----------|
| 2012        | \$122.2   |
| 2018        | 291.2     |
| 2019        | 193.0     |
| 2021        | 140.8     |
| 2022        | 67.9      |
| 2023        | 117.8     |
| 2025        | 22.3      |
| 2026        | 91.8      |
| 2027        | 10.6      |
| 2028        | 110.7     |
| Total       | \$1,168.3 |

U.S. state net operating loss carryforward amounts total \$934.8 million and expire in various years through 2031.

International net operating loss carryforward amounts total \$93.2 million, of which substantially all have no expiration date.

Tax Credit carryforwards of \$13.3 million, of which approximately \$10 million have no expiration date, and the remainder expire starting in 2020.

As of December 31, 2011, the Company has only provided for deferred U.S. income taxes on \$5.9 million of undistributed earnings related to the Company's equity investment in the joint venture, Rengo Riverwood Packaging, Ltd. The Company has not provided for deferred U.S. income taxes on approximately \$35 million of undistributed earnings of international subsidiaries because of its intention to indefinitely reinvest these earnings outside the U.S. The determination of the amount of the unrecognized deferred U.S. income tax liability on these unremitted earnings is not practicable because of the complexities associated with the hypothetical calculation.

#### Uncertain Tax Positions

A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows:

| In millions                                 | 2011  | 2010     |
|---|-------|----------|
| Balance at January 1,                       | \$0.9 | \$1.5    |
| Additions for tax positions of prior years  | 0.5   | 0.1      |
| Reductions for tax positions of prior years | (0.9  | ) (0.7 ) |
| Balance at December 31,                     | \$0.5 | \$0.9    |

At December 31, 2011, the gross unrecognized tax benefits of \$0.5 million, if recognized, would affect the annual effective income tax rate.

The Company recognizes potential accrued interest and penalties related to unrecognized tax benefits within its global operations in Income Tax Expense. The Company did not have a material accrual for the payment of interest and penalties at December 31, 2011 and 2010.

The Company does not anticipate that total unrecognized tax benefits will significantly change within the next 12 months.

## Table of Contents

The Company files income tax returns in the U.S. federal jurisdiction, and various states and foreign jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local tax examinations for years before 2008 or non-U.S. income tax examinations for years before 2003.

### NOTE 9. FINANCIAL INSTRUMENTS, DERIVATIVES AND HEDGING ACTIVITIES

The Company enters into derivative instruments for risk management purposes only, including derivatives designated as hedging instruments under the Derivatives and Hedging topic of the FASB Codification and those not designated as hedging instruments under this guidance. The Company uses interest rate swaps, natural gas swap contracts, and forward exchange contracts. These derivative instruments are designated as cash flow hedges and, to the extent they are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value are not included in current earnings but are included in Accumulated Other Comprehensive Loss. These changes in fair value will subsequently be reclassified to earnings.

#### Interest Rate Risk

The Company uses interest rate swaps to manage interest rate risks on future interest payments caused by interest rate changes on its variable rate term loan facility. The differential to be paid or received under these agreements is recognized as an adjustment to Interest Expense related to the debt. At December 31, 2011, the Company had interest rate swap agreements with a notional amount of \$920.0 million which expire on various dates through April 2012 under which the Company will pay fixed rates of 2.24% to 3.84% and receive three-month LIBOR rates.

These derivative instruments are designated as cash flow hedges and, to the extent they are effective in offsetting the variability of the hedged cash flows, changes in the derivatives' fair value are not included in current earnings but are included in Accumulated Other Comprehensive Loss. These changes in fair value will subsequently be reclassified into earnings as a component of Interest Expense as interest is incurred on amounts outstanding under the term loan facility. Ineffectiveness measured in the hedging relationship is recorded in earnings in the period it occurs.

During 2011 and 2010, there were minimal amounts of ineffectiveness. Additionally, there were no amounts excluded from the measure of effectiveness.

#### Commodity Risk

To manage risks associated with future variability in cash flows and price risk attributable to certain commodity purchases, the Company enters into natural gas swap contracts to hedge prices for a designated percentage of its expected natural gas usage. The Company has hedged a portion of its expected usage for 2012. Such contracts are designated as cash flow hedges. The contracts are carried at fair value with changes in fair value recognized in Other Comprehensive Income (Loss), and the resulting gain or loss is reclassified into Cost of Sales concurrently with the recognition of the commodity purchased. The ineffective portion of the swap contract's change in fair value, if any, would be recognized immediately in earnings.

During 2011 and 2010, there were minimal amounts of ineffectiveness related to changes in the fair value of natural gas swap contracts. Additionally, there were no amounts excluded from the measure of effectiveness.

#### Foreign Currency Risk

The Company enters into forward exchange contracts to manage risks associated with future variability in cash flows resulting from anticipated foreign currency transactions that may be adversely affected by changes in exchange rates. Such contracts are designated as cash flow hedges. The contracts are carried at fair value with changes in fair value

recognized in Other Comprehensive Income (Loss), and gains/losses related to these contracts are recognized in Other Income, Net when the anticipated transaction affects income.

At December 31, 2011 and 2010, multiple forward exchange contracts existed that expire on various dates throughout the following year. Those purchased forward exchange contracts outstanding at December 31, 2011 and 2010, when aggregated and measured in U.S. dollars at contractual rates at December 31, 2011 and 2010, respectively, had notional amounts totaling \$79.8 million and \$58.7 million.

No amounts were reclassified to earnings during 2011 and 2010 in connection with forecasted transactions that were no longer considered probable of occurring, and there was no amount of ineffectiveness related to changes in the fair value of foreign currency forward contracts. Additionally, there were no amounts excluded from the measure of effectiveness during 2011 and 2010.

## Table of Contents

### Derivatives not Designated as Hedges

The Company enters into forward exchange contracts to effectively hedge substantially all of accounts receivable resulting from transactions denominated in foreign currencies in order to manage risks associated with foreign currency transactions adversely affected by changes in exchange rates. At December 31, 2011 and 2010, multiple foreign currency forward exchange contracts existed, with maturities ranging up to three months. Those foreign currency exchange contracts outstanding at December 31, 2011 and 2010, when aggregated and measured in U.S. dollars at exchange rates at December 31, 2011 and 2010, respectively, had net notional amounts totaling \$19.5 million and \$8.2 million. Unrealized gains and losses resulting from these contracts are recognized in Other Income, Net and approximately offset corresponding recognized but unrealized gains and losses on these accounts receivable.

### Foreign Currency Movement Effect

Net currency exchange losses (gains) included in determining Income from Operations for the years ended December 31, 2011, 2010 and 2009 were \$4.2 million, \$5.5 million and \$(0.8) million, respectively.

### NOTE 10. FAIR VALUE MEASUREMENT

The Company follows the fair value guidance integrated into the Fair Value Measurements and Disclosures topic of the FASB Codification in regards to financial and nonfinancial assets and liabilities. Nonfinancial assets and nonfinancial liabilities include those measured at fair value in goodwill impairment testing, asset retirement obligations initially measured at fair value, and those assets and liabilities initially measured at fair value in a business combination.

The FASB's guidance defines fair value, establishes a framework for measuring fair value and expands the fair value disclosure requirements. The accounting guidance applies to accounting pronouncements that require or permit fair value measurements. It indicates, among other things, that a fair value measurement assumes that the transaction to sell an asset or transfer a liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The guidance defines fair value based upon an exit price model, whereby fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance clarifies that fair value should be based on assumptions that market participants would use, including a consideration of non-performance risk.

### Valuation Hierarchy

The Fair Value Measurements and Disclosures topic establishes a valuation hierarchy for disclosure of the inputs to valuation used to measure fair value. This hierarchy prioritizes the inputs into three broad levels as follows:

Level 1 inputs — quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 inputs — quoted prices for similar assets and liabilities in active markets or inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the financial instrument.

Level 3 inputs — unobservable inputs based on the Company's own assumptions used to measure assets and liabilities at fair value.

An asset or liability's classification within the hierarchy is determined based on the lowest level input that is significant to the fair value measurement.

The Company has determined that its financial assets and financial liabilities include derivative instruments which are carried at fair value and are valued using Level 2 inputs in the fair value hierarchy. The Company uses valuation techniques based on discounted cash flow analyses, which reflects the terms of the derivatives and uses observable market-based inputs, including forward rates and uses market price quotations obtained from independent derivatives brokers, corroborated with information obtained from independent pricing service providers.

#### Fair Value of Financial Instruments

The fair value of the Company's derivative instruments is as follows:

Table of Contents

| In millions   | Derivative Assets      |                   |                   | Derivative Liabilities   |                   |                   |
|---|------------------------|-------------------|-------------------|--|-------------------|-------------------|
|   | Balance Sheet Location | December 31, 2011 | December 31, 2010 | Balance Sheet Location   | December 31, 2011 | December 31, 2010 |
| <b>Derivative Contracts Designated as Hedging Instruments</b>     |                        |                   |                   |  |                   |                   |
| Commodity Contracts   | Other Current Assets   | \$ —              | \$ 0.1            | Other Accrued Liabilities  | \$ 1.3            | \$ 0.8            |
| Foreign Currency Contracts  | Other Current Assets   | 1.3               | 0.7               | Other Accrued Liabilities  | 0.3               | 0.6               |
| Interest Rate Swap Agreements                                     | Other Current Assets   | —                 | —                 | Other Accrued Liabilities, Other Noncurrent Liabilities and Interest Payable | 8.3               | 33.3              |
| <b>Derivative Contracts Not Designated as Hedging Instruments</b> |                        |                   |                   |  |                   |                   |
| Foreign Currency Contracts  | Other Current Assets   | 0.5               | —                 | Other Accrued Liabilities  | —                 | 0.3               |
| <b>Total Derivative Contracts</b>                                 |                        | <b>\$ 1.8</b>     | <b>\$ 0.8</b>     |  | <b>\$ 9.9</b>     | <b>\$ 35.0</b>    |

As of December 31, 2011, there has not been any significant impact to the fair value of the Company's derivative liabilities due to its own credit risk. Similarly, there has not been any significant adverse impact to the Company's derivative assets based on evaluation of the Company's counterparties' credit risks.

The fair values of the Company's other financial assets and liabilities at December 31, 2011 and 2010 approximately equal the carrying values reported on the Consolidated Balance Sheets except for Long-Term Debt. The fair value of the Company's Long-Term Debt was \$2,402.3 million and \$2,626.8 million as compared to the carrying amounts of \$2,349.7 million and \$2,572.4 million as of December 31, 2011 and 2010, respectively. The fair value of the Company's Senior Notes is based on quoted market prices (Level 1 inputs) and the remainder of the Company's Long-Term Debt is based on Level 2 inputs.

**Effect of Derivative Instruments**

The pre-tax effect of derivative instruments in cash flow hedging relationships on the Company's Consolidated Statements of Operations for the year ended December 31, 2011 and 2010 is as follows:

| In millions | Amount of Loss (Gain) Recognized in Accumulated Other Comprehensive Loss Twelve Months Ended December 31, |       | Location in Statement of Operations (Effective Portion) | Amount of Loss (Gain) Recognized in Statement of Operations (Effective Portion) Twelve Months Ended December 31, |       | Location in Statement of Operations (Ineffective Portion) |
|-------------|---|-------|---|--|-------|---|
|             | 2011  | 2010  |   | 2011   | 2010  |   |
|             | \$5.5   | \$9.7 | Cost of Sales   | \$4.9  | \$7.8 | Cost of Sales   |
|             |   |       |   |  |       | \$0.1      \$(0.1)  |

|               |       |        |   |                       |        |        |   |                       |       |        |   |
|---------------|-------|--------|---|-----------------------|--------|--------|---|-----------------------|-------|--------|---|
| Commodity     |       |        |   |                       |        |        |   |                       |       |        |   |
| Contracts     |       |        |   |                       |        |        |   |                       |       |        |   |
| Foreign       |       |        |   |                       |        |        |   |                       |       |        |   |
| Currency      | 1.0   | (0.2   | ) | Other Income, Net     | 1.8    | (0.6   | ) | Other Income, Net     | —     | —      |   |
| Contracts     |       |        |   |                       |        |        |   |                       |       |        |   |
| Interest Rate |       |        |   |                       |        |        |   |                       |       |        |   |
| Swap          | 1.5   | 24.8   |   | Interest Expense, Net | 24.0   | 34.8   |   | Interest Expense, Net | —     | (0.2   | ) |
| Agreements    |       |        |   |                       |        |        |   |                       |       |        |   |
| Total         | \$8.0 | \$34.3 |   |                       | \$30.7 | \$42.0 |   |                       | \$0.1 | \$(0.3 | ) |

The effect of derivative instruments not designated as hedging instruments on the Company's Consolidated Statements of Operations for the years ended December 31, 2011 and 2010 is as follows:

|                            |  |                                |       |
|----------------------------|--|--------------------------------|-------|
| In millions                |  | 2011                           | 2010  |
| Foreign Currency Contracts |  | Other (Income) Expense, Net\$— | \$1.9 |

#### Accumulated Derivative Instruments (Loss) Income

The following is a rollforward of pre-tax Accumulated Derivative Instruments (Loss) Income which is included in the Company's Consolidated Balance Sheets and Consolidated Statements of Shareholders' Equity as of December 31:



Table of Contents

| In millions                         | 2011    | 2010      | 2009        |
|-------------------------------------|---------|-----------|-------------|
| Balance at January 1                | \$(27.4 | ) \$(35.1 | ) \$(68.5 ) |
| Reclassification to earnings        | 30.7    | 42.0      | 75.8        |
| Current period change in fair value | (8.0    | ) (34.3   | ) (42.4 )   |
| Balance at December 31              | \$(4.7  | ) \$(27.4 | ) \$(35.1 ) |

At December 31, 2011, the Company expects to reclassify approximately \$4.7 million of pre-tax losses in the next twelve months from Accumulated Other Comprehensive (Loss) Income to earnings, contemporaneously with and offsetting changes in the related hedged exposure. The actual amount that will be reclassified to future earnings may vary from this amount as a result of changes in market conditions.

**NOTE 11. ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)**

The changes in the components of Accumulated Other Comprehensive Income (Loss) are as follows:

| In millions                        | Years Ended December 31, |            |            |               |            |            |               |            |            |
|------------------------------------|--------------------------|------------|------------|---------------|------------|------------|---------------|------------|------------|
|                                    | 2011                     |            |            | 2010          |            |            | 2009          |            |            |
|                                    | Pretax Amount            | Tax Effect | Net Amount | Pretax Amount | Tax Effect | Net Amount | Pretax Amount | Tax Effect | Net Amount |
| Derivative Instruments Gain (Loss) | \$22.7                   | \$(8.7 )   | \$14.0     | \$7.7         | \$—        | \$7.7      | \$33.4        | \$—        | \$33.4     |
| Currency Translation Adjustment    | (3.7                     | )—         | (3.7 )     | 5.5           | —          | 5.5        | 7.8           | —          | 7.8        |
| Pension Benefit Plans              | (125.7                   | )45.4      | (80.3 )    | (4.4          | ) (1.8     | ) (6.2 )   | 90.0          | 1.7        | 91.7       |
| Postretirement Benefit Plans       | 2.0                      | (0.8       | )1.2       | (6.5          | )—         | (6.5 )     | 7.9           | (0.3       | )7.6       |
| Postemployment Benefit Plans       | —                        | —          | —          | —             | —          | —          | 3.9           | —          | 3.9        |
| Other Comprehensive Income (Loss)  | \$(104.7                 | ) \$35.9   | \$(68.8 )  | \$2.3         | \$(1.8     | ) \$0.5    | \$143.0       | \$1.4      | \$144.4    |

The balances of Accumulated Other Comprehensive Income (Loss), net of applicable taxes are as follows:

| In millions                             | December 31, |              |
|---|--------------|--------------|
|   | 2011         | 2010         |
| Accumulated Derivative Instruments Loss | \$(13.4      | ) \$(27.4 )  |
| Currency Translation Adjustment         | (3.6         | ) 0.1        |
| Pension Benefit Plans                   | (274.7       | ) (194.4 )   |
| Postretirement Benefit Plans            | 9.1          | 7.9          |
| Postemployment Benefit Plans            | 0.5          | 0.5          |
| Accumulated Other Comprehensive Loss    | \$(282.1     | ) \$(213.3 ) |

**NOTE 12. IMPAIRMENT**

In accordance with the Property, Plant, and Equipment topic of the FASB Codification, the Company reviews long-lived assets for impairment when events or changes in circumstances indicate the carrying value of these assets may exceed their current fair values.

During 2010, the Company classified \$27.4 million as assets held for sale, which resulted in an impairment of \$7.8 million as discussed in Note 4 — Restructuring Reserves. These assets are recorded at the lower of book value or fair value less cost to sell. Fair value was determined using a market approach based on values of similar assets.

During fourth quarter 2011, the Company recognized an additional impairment charge of \$4.8 million relating to these held for sale assets. The impairment charge is included as a component of Goodwill Impairment, Restructuring and Other Special Charges (Credits) on the Consolidated Statements of Operations. This charge is recognized in the Company's corporate segment. Fair value was determined using a market approach based on management's assumptions and recent offers received on these properties.

During 2009, the Company recognized an impairment charge of \$11.5 million relating to a flexible packaging plant located in Ontario, Canada. An operating loss in 2009, as well as the projection of continuing losses, led the Company to test the plant's long-lived assets for impairment. Fair value was determined using an income approach based on management's assumptions and

## Table of Contents

a market approach based on comparable sales of similar assets. The impairment charge is included as a component of Goodwill Impairment, Restructuring and Other Special Charges (Credits) on the Consolidated Statements of Operations and is a component of the Company's flexible packaging segment.

These valuation approaches are based on Level 3 inputs in the fair value hierarchy. See Note 10 — Fair Value Measurement.

As of December 31, 2011, assets held for sale were \$18.5 million and are held in the corporate segment.

## NOTE 13. ENVIRONMENTAL AND LEGAL MATTERS

### Environmental Matters

The Company is subject to a broad range of foreign, federal, state and local environmental, health and safety laws and regulations, including those governing discharges to air, soil and water, the management, treatment and disposal of hazardous substances, solid waste and hazardous wastes, the investigation and remediation of contamination resulting from historical site operations and releases of hazardous substances, and the health and safety of employees.

Compliance initiatives could result in significant costs, which could negatively impact the Company's consolidated financial position, results of operations or cash flows. Any failure to comply with environmental or health and safety laws and regulations or any permits and authorizations required thereunder could subject the Company to fines, corrective action or other sanctions.

Some of the Company's current and former facilities are the subject of environmental investigations and remediations resulting from historic operations and the release of hazardous substances or other constituents. Some current and former facilities have a history of industrial usage for which investigation and remediation obligations may be imposed in the future or for which indemnification claims may be asserted against the Company. Also, potential future closures or sales of facilities may necessitate further investigation and may result in future remediation at those facilities.

The Company has established reserves for those facilities or issues where liability is probable and the costs are reasonably estimable. The Company believes that the amounts accrued for all of its loss contingencies, and the reasonably possible loss beyond the amounts accrued, are not material to the Company's consolidated financial position, results of operations or cash flows. The Company cannot estimate with certainty other future corrective compliance, investigation or remediation costs. Costs relating to historic usage that the Company considers to be reasonably possible of resulting in liability are not quantifiable at this time. The Company will continue to monitor environmental issues at each of its facilities, as well as regulatory developments, and will revise its accruals, estimates and disclosures relating to past, present and future operations, as additional information is obtained.

### Legal Matters

The Company is a party to a number of lawsuits arising in the ordinary conduct of its business. Although the timing and outcome of these lawsuits cannot be predicted with certainty, the Company does not believe that disposition of these lawsuits will have a material adverse effect on the Company's consolidated financial position, results of operations or cash flows.

## NOTE 14. COMMITMENTS AND CONTINGENCIES

The Company leases certain warehouse facilities, office space, data processing equipment and plant equipment under long-term, non-cancelable contracts that expire at various dates and are subject to renewal options and some leases contain escalation clauses. At December 31, 2011, total minimum rental payments under these leases were as follows:

In millions

|            | Operating | Capital | Total   |
|------------|-----------|---------|---------|
| 2012       | \$34.3    | \$1.7   | \$36.0  |
| 2013       | 30.4      | 1.7     | 32.1    |
| 2014       | 23.8      | 1.5     | 25.3    |
| 2015       | 18.4      | 1.3     | 19.7    |
| 2016       | 14.4      | 0.6     | 15.0    |
| Thereafter | 40.4      | 0.5     | 40.9    |
| Total      | \$161.7   | \$7.3   | \$169.0 |

Total rental expense was approximately \$36 million, \$37 million and \$40 million for the years ended December 31, 2011, 2010

68

Table of Contents

and 2009, respectively.

The Company has entered into other long-term contracts principally for the purchase of fiber and chip processing. The minimum purchase commitments extend beyond 2016. At December 31, 2011, total commitments under these contracts were as follows:

|             |         |
|-------------|---------|
| In millions |         |
| 2012        | \$172.7 |
| 2013        | 93.8    |
| 2014        | 89.7    |
| 2015        | 63.2    |
| 2016        | 55.5    |
| Thereafter  | 98.1    |
| Total       | \$573.0 |

**NOTE 15. RELATED PARTY TRANSACTIONS**

MillerCoors Brewing Company, a joint venture between Molson Coors Brewing Company (formerly known as the Adolph Coors Company) and SABMiller, accounted for approximately \$240 million of the Company's Net Sales for the year ended December 31, 2011. For the years ended December 31, 2010 and 2009, MillerCoors Brewing Company (or its predecessors) accounted for approximately \$250 million and \$260 million, respectively, of the Company's Net Sales. The Company continues to sell packaging products to MillerCoors Brewing Company. The supply agreement, effective July 1, 2010, with MillerCoors Brewing Company will not expire until April 1, 2016. Mr. Jeffrey H. Coors, a member of the Company's Board of Directors, was an Executive Vice President of the Adolph Coors Company from 1991 to 1992 and its President from 1985 to 1989. Together with family members and related trusts, Mr. Coors owns a significant interest in MillerCoors Brewing Company.

During the second quarter of 2011, the Company paid \$32.9 million to repurchase and subsequently retire 7,264,922 shares of common stock held by the Coors Trust. Mr. Coors is a director and executive officer of such trust and the trust is the beneficial owner of approximately 11% of the Company's common stock.

**NOTE 16. BUSINESS SEGMENT AND GEOGRAPHIC AREA INFORMATION**

The Company reports its results in two business segments: paperboard packaging and flexible packaging. These segments are evaluated by the chief operating decision maker based primarily on Income from Operations as adjusted for depreciation and amortization. The Company's reportable segments are based upon strategic business units that offer different products. The accounting policies of the reportable segments are the same as those described above in Note 1 — Nature of Business and Summary of Significant Accounting Policies.

The paperboard packaging segment is highly integrated and includes a system of mills and plants that produces a broad range of paperboard grades convertible into folding cartons. Folding cartons are used primarily to protect products, such as food, detergents, paper products, beverages, and health and beauty aids, while providing point of purchase advertising. The paperboard packaging business segment includes the design, manufacture and installation of packaging machinery related to the assembly of cartons and the production and sale of corrugated medium and kraft paper from paperboard mills in the U.S.

The flexible packaging segment produces kraft paper and converts kraft and specialty paper into multi-wall bags, consumer and specialty retail bags and produces flexible packaging, label solutions and laminations. The bags are designed to ship and protect a wide range of industrial and consumer products including fertilizers, chemicals, concrete and pet and food products. The flexible packaging, label solutions and laminations are converted from a wide variety of technologically advanced films for use in the food, pharmaceutical and industrial end-markets. Flexible

packaging paper and metallicized paper labels and heat transfer labels are used in a wide range of consumer applications.

The Company did not have any one customer who accounted for 10% or more of the Company's net sales during 2011, 2010 or 2009.

Business segment information is as follows:

Table of Contents

| In millions                    | Year Ended December 31, |           |           |
|--------------------------------|-------------------------|-----------|-----------|
|                                | 2011                    | 2010      | 2009      |
| NET SALES:                     |                         |           |           |
| Paperboard Packaging           | \$3,503.9               | \$3,419.4 | \$3,423.5 |
| Flexible Packaging             | 702.4                   | 675.6     | 672.3     |
| Total                          | \$4,206.3               | \$4,095.0 | \$4,095.8 |
| INCOME (LOSS) FROM OPERATIONS: |                         |           |           |
| Paperboard Packaging           | \$344.7                 | \$303.7   | \$288.3   |
| Flexible Packaging (a)         | (86.1)                  | ) 18.0    | 2.5       |
| Corporate (b)                  | (68.3)                  | ) (102.2  | ) (8.1 )  |
| Total                          | \$190.3                 | \$219.5   | \$282.7   |
| CAPITAL EXPENDITURES:          |                         |           |           |
| Paperboard Packaging           | \$148.9                 | \$114.9   | \$107.8   |
| Flexible Packaging             | 7.6                     | 3.6       | 8.6       |
| Corporate                      | 3.6                     | 4.3       | 13.5      |
| Total                          | \$160.1                 | \$122.8   | \$129.9   |
| DEPRECIATION AND AMORTIZATION: |                         |           |           |
| Paperboard Packaging           | \$243.1                 | \$251.8   | \$252.7   |
| Flexible Packaging             | 31.2                    | 31.6      | 40.9      |
| Corporate                      | 4.1                     | 5.3       | 11.8      |
| Total                          | \$278.4                 | \$288.7   | \$305.4   |

| In millions            | December 31, |           |
|------------------------|--------------|-----------|
|                        | 2011         | 2010      |
| ASSETS AT DECEMBER 31: |              |           |
| Paperboard Packaging   | \$3,763.4    | \$3,480.4 |
| Flexible Packaging     | 734.2        | 844.6     |
| Corporate (c)          | 152.1        | 159.6     |
| Total                  | \$4,649.7    | \$4,484.6 |

Business geographic area information is as follows:

| In millions           | Year Ended December 31, |           |            |
|-----------------------|-------------------------|-----------|------------|
|                       | 2011                    | 2010      | 2009       |
| NET SALES:            |                         |           |            |
| U.S./Canada           | \$3,979.8               | \$3,860.2 | \$3,862.6  |
| Central/South America | 80.7                    | 77.0      | 70.3       |
| Europe                | 185.1                   | 168.9     | 171.7      |
| Asia Pacific          | 163.2                   | 134.5     | 121.8      |
| Eliminations (d)      | (202.5)                 | ) (145.6  | ) (130.6 ) |
| Total                 | \$4,206.3               | \$4,095.0 | \$4,095.8  |

| In millions            | 2011      | 2010      |
|------------------------|-----------|-----------|
| ASSETS AT DECEMBER 31: |           |           |
| U.S./Canada            | \$4,167.6 | \$4,024.5 |
| Central/South America  | 70.7      | 69.1      |
| Europe                 | 178.5     | 167.1     |
| Asia Pacific           | 80.8      | 64.3      |
| Corporate (c)          | 152.1     | 159.6     |
| Total                  | \$4,649.7 | \$4,484.6 |





Table of Contents

## Notes:

a. 2011 results include the \$96.3 million goodwill impairment charge.

b. Primarily consists of the alternative fuel tax credit, unallocated general corporate expenses and costs associated with the combination with Altivity.

c. Corporate assets are principally cash and equivalents, other current assets, deferred income tax assets, deferred debt issue costs and a portion of property, plant and equipment.

d. Represents primarily the elimination of intergeographic sales between the Company's U.S. and Europe, Asia Pacific and Central/South America operations.

## NOTE 17. QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Results of operations for the four quarters of 2011 and 2010 are shown below.

|   | 2011      |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|
| In millions, except per share amounts                               | First     | Second    | Third     | Fourth    | Total     |
| Statement of Operations Data:                                       |           |           |           |           |           |
| Net Sales   | \$1,000.6 | \$1,080.7 | \$1,073.3 | \$1,051.7 | \$4,206.3 |
| Gross Profit  | 158.2     | 165.4     | 154.0     | 159.9     | 637.5     |
| Goodwill Impairment, Restructuring and Other Special Charges        | —         | 0.5       | 96.3      | 10.7      | 107.5     |
| Income (Loss) from Operations                                       | 68.6      | 76.3      | (17.7)    | )63.1     | 190.3     |
| Net Income (Loss) Attributable to Graphic Packaging Holding Company | 26.7      | 32.1      | (47.5)    | )265.6    | 276.9     |
| Income (Loss) Per Share — Basic*                                    | \$0.08    | \$0.08    | \$(0.12)  | )\$0.68   | \$0.74    |
| Income (Loss) Per Share — Diluted*                                  | \$0.08    | \$0.08    | \$(0.12)  | )\$0.67   | \$0.73    |
| *May not foot due to rounding                                       |           |           |           |           |           |

|  | 2010      |           |           |           |           |
|--|-----------|-----------|-----------|-----------|-----------|
| In millions, except per share amounts                        | First     | Second    | Third     | Fourth    | Total     |
| Statement of Operations Data:                                |           |           |           |           |           |
| Net Sales  | \$1,004.1 | \$1,036.5 | \$1,042.8 | \$1,011.6 | \$4,095.0 |
| Gross Profit   | 145.8     | 148.8     | 155.1     | 143.5     | 593.2     |
| Goodwill Impairment, Restructuring and Other Special Charges | 8.5       | 46.6      | —         | —         | 55.1      |
| Income from Operations                                       | 59.6      | 22.8      | 78.5      | 58.6      | 219.5     |
| Net Income (Loss)  | 6.3       | (32.8)    | )17.6     | 19.6      | 10.7      |
| Income (Loss) Per Share — Basic and Diluted                  | \$0.02    | \$(0.10)  | )\$0.05   | \$0.06    | \$0.03    |

## NOTE 18. EARNINGS PER SHARE

|  | Year Ended December 31, |        |        |
|--|-------------------------|--------|--------|
| In millions, except per share data                           | 2011                    | 2010   | 2009   |
| Net Income Attributable to Graphic Packaging Holding Company | \$276.9                 | \$10.7 | \$56.4 |
| Weighted Average Shares:                                     |                         |        |        |
| Basic  | 376.3                   | 343.8  | 343.1  |
| Dilutive effect of RSUs and stock options                    | 5.4                     | 3.6    | 1.5    |
| Diluted  | 381.7                   | 347.4  | 344.6  |
| Earnings Per Share — Basic                                   | \$0.74                  | \$0.03 | \$0.16 |
| Earnings Per Share — Diluted                                 | \$0.73                  | \$0.03 | \$0.16 |



Table of Contents

The following are the potentially dilutive securities excluded from the above calculation because the effect would have been anti-dilutive:

|                         | Year Ended December 31, |           |           |
|-------------------------|-------------------------|-----------|-----------|
|                         | 2011                    | 2010      | 2009      |
| Employee Stock Options  | 4,692,106               | 4,904,675 | 6,290,080 |
| Restricted Stock Awards | —                       | —         | 557,293   |
| Total                   | 4,692,106               | 4,904,675 | 6,847,373 |

**NOTE 19. GUARANTOR CONSOLIDATING FINANCIAL STATEMENTS**

This disclosure is required because certain subsidiaries are guarantors of GPII debt securities.

These consolidating financial statements reflect GPHC and GPC (collectively “the Parent”); GPII, the Subsidiary Issuer; and the Subsidiary Guarantors, which consist of all material 100% owned subsidiaries of GPII other than its foreign subsidiaries; and the nonguarantor subsidiaries are herein referred to as “Nonguarantor Subsidiaries.” The Nonguarantor Subsidiaries include all of GPII's foreign subsidiaries and the operations of GFP. The consolidating financial statements as of and for the years ended December 31, 2010 and December 31, 2009 have been recast to include GFP as Nonguarantor Subsidiaries, which were previously included as Subsidiary Guarantors. Separate complete financial statements of the Subsidiary Guarantors are not presented because the guarantors are jointly and severally, fully and unconditionally liable under the guarantees.

| In millions  | Year Ended December 31, 2011 |                   |                                 |                                    |                            |              |
|--|------------------------------|-------------------|---------------------------------|------------------------------------|----------------------------|--------------|
|  | Parent                       | Subsidiary Issuer | Combined Guarantor Subsidiaries | Combined Nonguarantor Subsidiaries | Consolidating Eliminations | Consolidated |
| Net Sales  | \$—                          | \$3,316.8         | \$ 63.9                         | \$ 1,057.6                         | \$(232.0)                  | \$ 4,206.3   |
| Cost of Sales  | —                            | 2,786.2           | 48.5                            | 966.1                              | (232.0)                    | 3,568.8      |
| Selling, General and Administrative  | —                            | 272.9             | 6.6                             | 62.9                               | —                          | 342.4        |
| Other (Income) Expense, Net  | —                            | (1.3)             | ) 0.1                           | (1.5)                              | ) —                        | (2.7 )       |
| Goodwill Impairment, Restructuring and Other Special Charges                   | —                            | 11.2              | —                               | 96.3                               | —                          | 107.5        |
| Income from Operations   | —                            | 247.8             | 8.7                             | (66.2)                             | ) —                        | 190.3        |
| Interest Expense, Net  | —                            | (143.0)           | ) —                             | (1.9)                              | ) —                        | (144.9 )     |
| Loss on Modification or Extinguishment of Debt                                 | —                            | (2.1)             | ) —                             | —                                  | —                          | (2.1 )       |
| Income (Loss) before Income Taxes and Equity Income of Unconsolidated Entities | —                            | 102.7             | 8.7                             | (68.1)                             | ) —                        | 43.3         |
| Income Tax Benefit (Expense)   | —                            | 235.5             | (0.2)                           | ) (5.5)                            | ) —                        | 229.8        |
| Income (Loss) before Equity Income of Unconsolidated Entities                  | —                            | 338.2             | 8.5                             | (73.6)                             | ) —                        | 273.1        |
| Equity Income of Unconsolidated Entities                                       | —                            | —                 | —                               | 2.1                                | —                          | 2.1          |
| Equity in Net Earnings of Subsidiaries   | 275.2                        | (63.0)            | ) 2.7                           | —                                  | (214.9)                    | ) —          |
| Net Income (Loss)  | 275.2                        | 275.2             | 11.2                            | (71.5)                             | ) (214.9)                  | ) 275.2      |
| Net Loss Attributable to Noncontrolling Interests                              | 1.7                          | 1.7               | —                               | 1.7                                | (3.4)                      | ) 1.7        |
| Net Income (Loss) Attributable to Graphic Packaging Holding Company            | \$276.9                      | \$276.9           | \$ 11.2                         | \$(69.8)                           | ) \$(218.3)                | ) \$ 276.9   |



Table of Contents

| In millions  | Year Ended December 31, 2010 |                      |                                       |  |                               |              |
|--|------------------------------|----------------------|---------------------------------------|--|-------------------------------|--------------|
|  | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated |
| Net Sales  | \$—                          | \$3,221.3            | \$ 54.3                               | \$ 983.8                                 | \$(164.4)                     | \$ 4,095.0   |
| Cost of Sales  | —                            | 2,741.1              | 40.9                                  | 884.2                                    | (164.4)                       | 3,501.8      |
| Selling, General and Administrative  | —                            | 251.4                | 5.7                                   | 63.3                                     | —                             | 320.4        |
| Other (Income) Expense, Net  | —                            | (3.2)                | )(0.2)                                | ) 1.6                                    | —                             | (1.8)        |
| Goodwill Impairment, Restructuring and<br>Other Special Charges            | —                            | 55.1                 | —                                     | —  | —                             | 55.1         |
| Income from Operations   | —                            | 176.9                | 7.9                                   | 34.7                                     | —                             | 219.5        |
| Interest Expense, Net  | —                            | (173.5)              | )—                                    | (1.0)                                    | )—                            | (174.5)      |
| Loss on Modification or Extinguishment of<br>Debt                          | —                            | (8.4)                | )—                                    | —  | —                             | (8.4)        |
| Income before Income Taxes and Equity<br>Income of Unconsolidated Entities | —                            | (5.0)                | )7.9                                  | 33.7                                     | —                             | 36.6         |
| Income Tax Expense   | —                            | (21.2)               | )(0.5)                                | ) (5.8)                                  | )—                            | (27.5)       |
| (Loss) Income before Equity Income of<br>Unconsolidated Entities           | —                            | (26.2)               | )7.4                                  | 27.9                                     | —                             | 9.1          |
| Equity Income of Unconsolidated Entities                                   | —                            | —                    | —                                     | 1.6                                      | —                             | 1.6          |
| Equity in Net Earnings of Subsidiaries                                     | 10.7                         | 36.9                 | 0.7                                   | —  | (48.3)                        | )—           |
| Net Income   | \$10.7                       | \$10.7               | \$ 8.1                                | \$ 29.5                                  | \$(48.3)                      | ) \$ 10.7    |

| In millions  | Year Ended December 31, 2009 |                      |                                       |  |                               |              |
|--|------------------------------|----------------------|---------------------------------------|--|-------------------------------|--------------|
|  | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated |
| Net Sales  | \$—                          | \$3,230.0            | \$ 53.8                               | \$ 942.6                                 | \$(130.6)                     | \$ 4,095.8   |
| Cost of Sales  | —                            | 2,802.0              | 44.0                                  | 854.7                                    | (133.5)                       | 3,567.2      |
| Selling, General and Administrative  | —                            | 244.8                | 6.2                                   | 63.6                                     | —                             | 314.6        |
| Other Income, Net  | —                            | (2.2)                | )(6.0)                                | ) (7.4)                                  | )—                            | (15.6)       |
| Goodwill Impairment, Restructuring and<br>Other Special (Credits) Charges  | —                            | (66.1)               | )—                                    | 13.0                                     | —                             | (53.1)       |
| Income from Operations   | —                            | 251.5                | 9.6                                   | 18.7                                     | 2.9                           | 282.7        |
| Interest Expense, Net  | —                            | (194.5)              | )(0.1)                                | ) (1.8)                                  | )—                            | (196.4)      |
| Loss on Modification or Extinguishment of<br>Debt                          | —                            | (7.1)                | )—                                    | —  | —                             | (7.1)        |
| Income before Income Taxes and Equity<br>Income of Unconsolidated Entities | —                            | 49.9                 | 9.5                                   | 16.9                                     | 2.9                           | 79.2         |
| Income Tax (Expense) Benefit   | —                            | (31.5)               | )0.6                                  | 6.8                                      | —                             | (24.1)       |
| Income before Equity Income of<br>Unconsolidated Entities                  | —                            | 18.4                 | 10.1                                  | 23.7                                     | 2.9                           | 55.1         |
| Equity Income of Unconsolidated Entities                                   | —                            | —                    | —                                     | 1.3                                      | —                             | 1.3          |
| Equity in Net Earnings of Subsidiaries                                     | 56.4                         | 38.0                 | 5.6                                   | —  | (100.0)                       | )—           |
| Net Income   | \$56.4                       | \$56.4               | \$ 15.7                               | \$ 25.0                                  | \$(97.1)                      | ) \$ 56.4    |



Table of Contents

|   | Year Ended December 31, 2011 |                      |                                       |  |                               |              |   |
|---|------------------------------|----------------------|---------------------------------------|--|-------------------------------|--------------|---|
| In millions   | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated |   |
| ASSETS  |                              |                      |                                       |  |                               |              |   |
| Current Assets:   |                              |                      |                                       |  |                               |              |   |
| Cash and Cash Equivalents                                       | \$—                          | \$228.9              | \$ —                                  | \$ 42.9                                  | \$—                           | \$ 271.8     |   |
| Receivables, Net  | —                            | 255.4                | 4.9                                   | 141.6                                    | —                             | 401.9        |   |
| Inventories, Net  | —                            | 337.2                | 4.2                                   | 137.7                                    | —                             | 479.1        |   |
| Deferred Income Tax Assets                                      | —                            | 124.2                | —                                     | 0.8                                      | —                             | 125.0        |   |
| Intercompany  | 30.1                         | 478.9                | 3.9                                   | (512.9                                   | ) —                           | —            |   |
| Other Current Assets  | —                            | 31.8                 | 0.1                                   | 4.4                                      | —                             | 36.3         |   |
| Total Current Assets  | 30.1                         | 1,456.4              | 13.1                                  | (185.5                                   | ) —                           | 1,314.1      |   |
| Property, Plant and Equipment, Net                              | —                            | 1,425.1              | 17.1                                  | 180.1                                    | (0.2                          | ) 1,622.1    |   |
| Investment in Consolidated Subsidiaries                         | 1,151.4                      | 6.3                  | 9.4                                   | —  | (1,167.1                      | ) —          |   |
| Goodwill  | —                            | 1,096.0              | —                                     | 39.7                                     | —                             | 1,135.7      |   |
| Other Assets  | —                            | 462.6                | 0.1                                   | 115.1                                    | —                             | 577.8        |   |
| Total Assets  | \$1,181.5                    | \$4,446.4            | \$ 39.7                               | \$ 149.4                                 | \$ (1,167.3                   | ) \$ 4,649.7 |   |
| LIABILITIES   |                              |                      |                                       |  |                               |              |   |
| Current Liabilities:  |                              |                      |                                       |  |                               |              |   |
| Short-Term Debt and Current Portion of<br>Long-Term Debt        | \$—                          | \$19.3               | \$ —                                  | \$ 10.8                                  | \$—                           | \$ 30.1      |   |
| Accounts Payable  | —                            | 288.8                | 5.3                                   | 117.3                                    | —                             | 411.4        |   |
| Interest Payable  | —                            | 23.0                 | —                                     | —  | —                             | 23.0         |   |
| Other Accrued Liabilities                                       | —                            | 148.2                | 1.6                                   | 31.2                                     | —                             | 181.0        |   |
| Total Current Liabilities                                       | —                            | 479.3                | 6.9                                   | 159.3                                    | —                             | 645.5        |   |
| Long-Term Debt  | —                            | 2,334.2              | —                                     | 1.5                                      | —                             | 2,335.7      |   |
| Deferred Income Tax Liabilities                                 | —                            | 60.3                 | —                                     | 2.7                                      | —                             | 63.0         |   |
| Other Noncurrent Liabilities                                    | —                            | 407.6                | —                                     | 16.4                                     | —                             | 424.0        |   |
| Contingently Redeemable Noncontrolling<br>Interests             | 14.8                         | 14.8                 | —                                     | 14.8                                     | (29.6                         | ) 14.8       |   |
| EQUITY  |                              |                      |                                       |  |                               |              |   |
| Total Graphic Packaging Holding<br>Company Shareholders' Equity | 1,167.9                      | 1,151.4              | 32.8                                  | (44.1                                    | ) (1,140.1                    | ) 1,167.9    |   |
| Noncontrolling Interests  | (1.2                         | ) (1.2               | ) —                                   | (1.2                                     | ) 2.4                         | (1.2         | ) |
| Total Equity  | 1,166.7                      | 1,150.2              | 32.8                                  | (45.3                                    | ) (1,137.7                    | ) 1,166.7    |   |
| Total Liabilities and Equity                                    | \$1,181.5                    | \$4,446.4            | \$ 39.7                               | \$ 149.4                                 | \$ (1,167.3                   | ) \$ 4,649.7 |   |

Table of Contents

| In millions                             | Year Ended December 31, 2010 |                      |                                       |  |                               |              |
|---|------------------------------|----------------------|---------------------------------------|--|-------------------------------|--------------|
|   | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated |
| <b>ASSETS</b>                           |                              |                      |                                       |  |                               |              |
| Current Assets:                         |                              |                      |                                       |  |                               |              |
| Cash and Cash Equivalents               | \$—                          | \$ 107.1             | \$ —                                  | \$ 31.6                                  | \$ —                          | \$ 138.7     |
| Receivables, Net                        | —                            | 261.2                | 5.6                                   | 115.4                                    | —                             | 382.2        |
| Inventories, Net                        | —                            | 309.6                | 4.3                                   | 103.4                                    | —                             | 417.3        |
| Deferred Income Tax Assets              | —                            | 27.4                 | —                                     | 0.6                                      | —                             | 28.0         |
| Intercompany                            | 8.8                          | 165.5                | (14.7                                 | ) (159.6                                 | ) —                           | —            |
| Other Current Assets                    | —                            | 42.0                 | 0.1                                   | 5.3                                      | —                             | 47.4         |
| Total Current Assets                    | 8.8                          | 912.8                | (4.7                                  | ) 96.7                                   | —                             | 1,013.6      |
| Property, Plant and Equipment, Net      | —                            | 1,447.2              | 18.0                                  | 176.5                                    | (0.2                          | ) 1,641.5    |
| Investment in Consolidated Subsidiaries | 738.2                        | 220.8                | 11.1                                  | —  | (970.1                        | ) —          |
| Goodwill                                | —                            | 1,170.7              | —                                     | 34.5                                     | —                             | 1,205.2      |
| Other Assets                            | —                            | 600.2                | —                                     | 24.1                                     | —                             | 624.3        |
| Total Assets                            | \$747.0                      | \$4,351.7            | \$ 24.4                               | \$ 331.8                                 | \$ (970.3                     | ) \$ 4,484.6 |
| <b>LIABILITIES</b>                      |                              |                      |                                       |  |                               |              |
| Current Liabilities:                    |                              |                      |                                       |  |                               |              |
| Short-Term Debt and Current Portion of  |                              |                      |                                       |  |                               |              |
| Long-Term Debt                          | \$—                          | \$ 18.9              | \$ —                                  | \$ 7.1                                   | \$ —                          | \$ 26.0      |
| Accounts Payable                        | —                            | 279.5                | 4.1                                   | 77.9                                     | —                             | 361.5        |
| Interest Payable                        | —                            | 28.4                 | —                                     | —  | —                             | 28.4         |
| Other Accrued Liabilities               | —                            | 157.1                | 2.4                                   | 20.3                                     | —                             | 179.8        |
| Total Current Liabilities               | —                            | 483.9                | 6.5                                   | 105.3                                    | —                             | 595.7        |
| Long-Term Debt                          | —                            | 2,552.2              | —                                     | 0.9                                      | —                             | 2,553.1      |
| Deferred Income Tax Liabilities         | —                            | 237.1                | —                                     | 4.0                                      | —                             | 241.1        |
| Other Noncurrent Liabilities            | —                            | 340.3                | —                                     | 7.4                                      | —                             | 347.7        |
| Total Liabilities                       | —                            | 3,613.5              | 6.5                                   | 117.6                                    | —                             | 3,737.6      |
| <b>SHAREHOLDERS' EQUITY</b>             |                              |                      |                                       |  |                               |              |
| Total Shareholders' Equity              | 747.0                        | 738.2                | 17.9                                  | 214.2                                    | (970.3                        | ) 747.0      |
| Total Liabilities and Equity            | \$747.0                      | \$4,351.7            | \$ 24.4                               | \$ 331.8                                 | \$ (970.3                     | ) \$ 4,484.6 |



Table of Contents

| In millions  | Year Ended December 31, 2011 |                      |                                       |  |                               |                 |
|--|------------------------------|----------------------|---------------------------------------|--|-------------------------------|-----------------|
|  | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>           |                              |                      |                                       |  |                               |                 |
| Net Income   | \$275.2                      | \$275.2              | \$ 11.2                               | \$ (71.5                                 | ) \$ (214.9                   | ) \$ 275.2      |
| Non-cash Items Included in Net Income:                 |                              |                      |                                       |  |                               |                 |
| Depreciation and Amortization                          | —                            | 250.7                | 2.7                                   | 25.0                                     | —                             | 278.4           |
| Goodwill Impairment Charge                             | —                            | —                    | —                                     | 96.3                                     | —                             | 96.3            |
| Amortization of Deferred Debt Issuance Costs           | —                            | 7.0                  | —                                     | —  | —                             | 7.0             |
| Deferred Income Taxes                                  | —                            | (227.2               | )(11.7                                | ) 0.5                                    | —                             | (238.4 )        |
| Amount of Postretirement Expense Less Than Funding     | —                            | (34.2                | )(0.3                                 | ) (4.3                                   | ) —                           | (38.8 )         |
| Impairment Charges/Asset Write-Offs                    | —                            | 6.7                  | —                                     | 0.3                                      | —                             | 7.0             |
| Equity in Net Earnings of Subsidiaries                 | (275.2                       | ) 63.0               | (2.7                                  | ) —                                      | 214.9                         | —               |
| Other, Net   | —                            | 20.9                 | —                                     | 1.0                                      | —                             | 21.9            |
| Changes in Operating Assets and Liabilities            | —                            | (1.2                 | ) 1.4                                 | (21.0                                    | ) —                           | (20.8 )         |
| Net Cash Provided by Operating Activities              | —                            | 360.9                | 0.6                                   | 26.3                                     | —                             | 387.8           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>           |                              |                      |                                       |  |                               |                 |
| Capital Spending                                       | —                            | (142.7               | )(0.6                                 | ) (16.8                                  | ) —                           | (160.1 )        |
| Acquisition of Business                                | —                            | (51.9                | ) —                                   | —  | —                             | (51.9 )         |
| Proceeds from the Sale of Assets, Net of Selling Costs | —                            | 2.3                  | —                                     | —  | —                             | 2.3             |
| Other, Net   | (204.8                       | )(28.0               | ) —                                   | —  | 230.7                         | (2.1 )          |
| Net Cash Used in Investing Activities                  | (204.8                       | )(220.3              | )(0.6                                 | ) (16.8                                  | ) 230.7                       | (211.8 )        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>           |                              |                      |                                       |  |                               |                 |
| Net Proceeds from Issuance of Common Stock             | 237.7                        | —                    | —                                     | —  | —                             | 237.7           |
| Repurchase of Common Stock                             | (32.9                        | ) —                  | —                                     | —  | —                             | (32.9 )         |
| Payments on Debt                                       | —                            | (223.3               | ) —                                   | (25.9                                    | ) —                           | (249.2 )        |
| Borrowings under Revolving Credit Facilities           | —                            | 30.0                 | —                                     | 62.1                                     | —                             | 92.1            |
| Payments on Revolving Credit Facilities                | —                            | (30.0                | ) —                                   | (59.6                                    | ) —                           | (89.6 )         |
| Other, Net   | —                            | 204.5                | —                                     | 25.9                                     | (230.7                        | ) (0.3 )        |
| Net Cash (Used in) Provided by Financing Activities    | 204.8                        | (18.8                | ) —                                   | 2.5                                      | (230.7                        | ) (42.2 )       |
| Effect of Exchange Rate Changes on Cash                | —                            | —                    | —                                     | (0.7                                     | ) —                           | (0.7 )          |
| Net Increase in Cash and Cash Equivalents              | —                            | 121.8                | —                                     | 11.3                                     | —                             | 133.1           |
| Cash and Cash Equivalents at Beginning of Period       | —                            | 107.1                | —                                     | 31.6                                     | —                             | 138.7           |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>      | <b>\$ —</b>                  | <b>\$ 228.9</b>      | <b>\$ —</b>                           | <b>\$ 42.9</b>                           | <b>\$ —</b>                   | <b>\$ 271.8</b> |



Table of Contents

| In millions  | Year Ended December 31, 2010 |                      |                                       |  |                               |                 |
|--|------------------------------|----------------------|---------------------------------------|--|-------------------------------|-----------------|
|  | Parent                       | Subsidiary<br>Issuer | Combined<br>Guarantor<br>Subsidiaries | Combined<br>Nonguarantor<br>Subsidiaries | Consolidating<br>Eliminations | Consolidated    |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                 |                              |                      |                                       |  |                               |                 |
| Net Income (Loss)  | \$ 10.7                      | \$ 10.7              | \$ 8.1                                | \$ 29.5                                  | \$ (48.3                      | ) \$ 10.7       |
| Non-cash Items Included in Net Income (Loss):                |                              |                      |                                       |  |                               |                 |
| Depreciation and Amortization                                | —                            | 263.1                | 2.2                                   | 23.4                                     | —                             | 288.7           |
| Amortization of Deferred Debt Issuance Costs                 | —                            | 8.3                  | —                                     | —  | —                             | 8.3             |
| Deferred Income Taxes  | —                            | 21.9                 | (0.3                                  | ) —                                      | —                             | 21.6            |
| Amount of Postretirement Expense Less Than Funding           | —                            | (16.0                | ) —                                   | (2.2                                     | ) —                           | (18.2 )         |
| Impairment Charges/Asset Write-Offs                          | —                            | 7.6                  | 2.1                                   | 4.9                                      | —                             | 14.6            |
| Equity in Net Earnings of Subsidiaries                       | (10.7 )                      | (36.9                | ) (0.7                                | ) —                                      | 48.3                          | —               |
| Other, Net   | —                            | 9.1                  | —                                     | —  | —                             | 9.1             |
| Changes in Operating Assets and Liabilities                  | —                            | 54.5                 | (10.4                                 | ) (40.8                                  | ) —                           | 3.3             |
| Net Cash Provided by Operating Activities                    | —                            | 322.3                | 1.0                                   | 14.8                                     | —                             | 338.1           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                 |                              |                      |                                       |  |                               |                 |
| Capital Spending   | —                            | (111.9               | ) (1.0                                | ) (9.9                                   | ) —                           | (122.8 )        |
| Other, Net   | —                            | 0.1                  | —                                     | —  | —                             | 0.1             |
| Net Cash Used in Investing Activities                        | —                            | (111.8               | ) (1.0                                | ) (9.9                                   | ) —                           | (122.7 )        |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                 |                              |                      |                                       |  |                               |                 |
| Proceeds from Issuance or Modification of Debt               | —                            | 29.4                 | —                                     | 1.2                                      | —                             | 30.6            |
| Payments on Debt   | —                            | (246.4               | ) —                                   | —  | —                             | (246.4 )        |
| Borrowings under Revolving Credit Facilities                 | —                            | 82.4                 | —                                     | 56.4                                     | —                             | 138.8           |
| Payments on Revolving Credit Facilities                      | —                            | (82.4                | ) —                                   | (57.3                                    | ) —                           | (139.7 )        |
| Redemption and Early Tender Premiums and Debt Issuance Costs | —                            | (10.9                | ) —                                   | —  | —                             | (10.9 )         |
| Other, Net   | —                            | 0.2                  | —                                     | —  | —                             | 0.2             |
| Net Cash (Used in) Provided by Financing Activities          | —                            | (227.7               | ) —                                   | 0.3                                      | —                             | (227.4 )        |
| Effect of Exchange Rate Changes on Cash                      | —                            | —                    | —                                     | 0.9                                      | —                             | 0.9             |
| Net (Decrease) Increase in Cash and Cash Equivalents         | —                            | (17.2                | ) —                                   | 6.1                                      | —                             | (11.1 )         |
| Cash and Cash Equivalents at Beginning of Period             | —                            | 124.3                | —                                     | 25.5                                     | —                             | 149.8           |
| <b>CASH AND CASH EQUIVALENTS AT END OF PERIOD</b>            | <b>\$ —</b>                  | <b>\$ 107.1</b>      | <b>\$ —</b>                           | <b>\$ 31.6</b>                           | <b>\$ —</b>                   | <b>\$ 138.7</b> |



Table of Contents

|  | Year Ended December 31, 2009 |                   |                                 |                                    |                            |              |   |
|--|------------------------------|-------------------|---------------------------------|------------------------------------|----------------------------|--------------|---|
| In millions  | Parent                       | Subsidiary Issuer | Combined Guarantor Subsidiaries | Combined Nonguarantor Subsidiaries | Consolidating Eliminations | Consolidated |   |
| CASH FLOWS FROM OPERATING ACTIVITIES:                        |                              |                   |                                 |                                    |                            |              |   |
| Net Income (Loss)  | \$56.4                       | \$56.4            | \$ 15.7                         | \$ 25.0                            | \$(97.1                    | ) \$ 56.4    |   |
| Non-cash Items Included in Net Income (Loss):                |                              |                   |                                 |                                    |                            |              |   |
| Depreciation and Amortization                                | —                            | 271.5             | 4.6                             | 29.3                               | —                          | 305.4        |   |
| Amortization of Deferred Debt Issuance Costs                 | —                            | 8.5               | —                               | —                                  | —                          | 8.5          |   |
| Deferred Income Taxes  | —                            | 31.4              | —                               | (11.8                              | ) —                        | 19.6         |   |
| Amount of Postemployment Expense Greater (Less) Than Funding | —                            | 10.0              | —                               | (5.3                               | ) —                        | 4.7          |   |
| Impairment Charges/Asset Write-Offs                          | —                            | 0.8               | 1.2                             | 13.3                               | —                          | 15.3         |   |
| Equity in Net Earnings of Subsidiaries                       | (56.4                        | )(38.0            | )(5.6                           | ) —                                | 100.0                      | —            |   |
| Other, Net   | —                            | (4.5              | ) —                             | —                                  | —                          | (4.5         | ) |
| Changes in Operating Assets and Liabilities                  | —                            | 136.9             | (16.9                           | )(19.0                             | )(2.9                      | ) 98.1       |   |
| Net Cash Provided by Operating Activities                    | —                            | 473.0             | (1.0                            | ) 31.5                             | —                          | 503.5        |   |
| CASH FLOWS FROM INVESTING ACTIVITIES:                        |                              |                   |                                 |                                    |                            |              |   |
| Capital Spending   | —                            | (115.5            | )(0.7                           | )(13.7                             | ) —                        | (129.9       | ) |
| Proceeds from Sales of Assets, Net of Selling Costs          | —                            | —                 | 9.8                             | —                                  | —                          | 9.8          |   |
| Other, Net   | —                            | (4.0              | )(0.6                           | ) —                                | —                          | (4.6         | ) |
| Net Cash (Used in) Provided by Investing Activities          | —                            | (119.5            | ) 8.5                           | (13.7                              | ) —                        | (124.7       | ) |
| CASH FLOWS FROM FINANCING ACTIVITIES:                        |                              |                   |                                 |                                    |                            |              |   |
| Proceeds from Issuance of Debt                               | —                            | 423.8             | —                               | —                                  | —                          | 423.8        |   |
| Payments on Debt   | —                            | (664.5            | ) —                             | —                                  | —                          | (664.5       | ) |
| Borrowings under Revolving Credit Facilities                 | —                            | 105.9             | —                               | 60.3                               | —                          | 166.2        |   |
| Payments on Revolving Credit Facilities                      | —                            | (249.1            | ) —                             | (59.5                              | ) —                        | (308.6       | ) |
| Redemption and Early Tender Premiums and Debt Issuance Costs | —                            | (16.1             | ) —                             | —                                  | —                          | (16.1        | ) |
| Net Cash (Used in) Provided by Financing Activities          | —                            | (400.0            | ) —                             | 0.8                                | —                          | (399.2       | ) |
| Effect of Exchange Rate Changes on Cash                      | —                            | —                 | —                               | 0.1                                | —                          | 0.1          |   |
| Net (Decrease) Increase in Cash and Cash Equivalents         | —                            | (46.5             | ) 7.5                           | 18.7                               | —                          | (20.3        | ) |
| Cash and Cash Equivalents at Beginning of Period             | —                            | 170.8             | (7.5                            | ) 6.8                              | —                          | 170.1        |   |
| CASH AND CASH EQUIVALENTS AT END OF PERIOD                   | \$—                          | \$124.3           | \$—                             | \$ 25.5                            | \$—                        | \$ 149.8     |   |



Table of Contents

Report of Independent Registered Public Accounting Firm  
The Board of Directors and Shareholders of Graphic Packaging Holding Company

We have audited the accompanying Consolidated Balance Sheets of Graphic Packaging Holding Company as of December 31, 2011 and 2010 and the related Consolidated Statements of Operations, Comprehensive Income, Shareholders' Equity and Cash Flows for each of the three years in the period ended December 31, 2011. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Graphic Packaging Holding Company at December 31, 2011 and 2010, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2011, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Graphic Packaging Holding Company's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 23, 2012 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP  
Atlanta, Georgia  
February 23, 2012

Table of Contents

Report of Independent Registered Public Accounting Firm  
The Board of Directors and Shareholders of Graphic Packaging Holding Company

We have audited Graphic Packaging Holding Company's internal control over financial reporting as of December 31, 2011, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Graphic Packaging Holding Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Controls Over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of Sierra Pacific Packaging, Inc., Delta Natural Kraft, LLC, and Mid-America Packaging, LLC, which are included in the 2011 consolidated financial statements of Graphic Packaging Holding Company and constituted less than 2% and 5% of total and net assets, respectively, as of December 31, 2011 and less than 2% and 1% of revenues and net income, respectively, for the year then ended. Our audit of internal control over financial reporting of Graphic Packaging Holding Company also did not include an evaluation of internal control over financial reporting of the entities acquired in purchase business combinations during 2011.

In our opinion, Graphic Packaging Holding Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2011, based on the COSO criteria. We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Consolidated Balance Sheets as of December 31, 2011 and 2010 and the related Consolidated Statements of Operations, Comprehensive Income, Shareholders' Equity and Cash Flows for each of the three years in the period ended December 31, 2011 of



Graphic Packaging Holding Company, and our report dated February 23, 2012 expressed an unqualified opinion thereon.

/s/ Ernst & Young LLP  
Atlanta, Georgia  
February 23, 2012

Table of Contents

ITEM CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND  
9. FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

The Company's management has established disclosure controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended (the "Exchange Act") is recorded, processed, summarized and reported within time periods specified in the Securities and Exchange Commission rules and forms. Such disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management to allow timely decisions regarding required disclosure.

Based on management's evaluation as of the end of the period covered by this Annual Report on Form 10-K, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Exchange Act) were effective as of the end of the period covered by this Annual Report on Form 10-K.

Management's Report on Internal Control Over Financial Reporting

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting for the Company, as such term is defined in Exchange Act Rule 13a-15(f). Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. Internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the Company's assets; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of the financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures are being made only with proper authorizations; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate. The Company's management did not include the internal controls of entities acquired in purchase business combinations during 2011 which are included in the Company's 2011 consolidated financial statements and constituted less than 2% of total assets as of December 31, 2011 less than 2% of revenues for the year then ended.

The Company's management, under the supervision of and with the participation of the Chief Executive Officer and the Chief Financial Officer, assessed the effectiveness of the Company's internal control over financial reporting as of December 31, 2011 based on criteria for effective control over financial reporting described in Internal Control — Integrated Framework issued by the COSO. Based on this assessment, the Company's management concluded that its internal control over financial reporting was effective as of December 31, 2011.

The effectiveness of the Company's internal control over financial reporting as of December 31, 2011 has been audited by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which appears

herein.

Changes in Internal Control Over Financial Reporting

None.

ITEM 9B. OTHER INFORMATION

None.

81

---

Table of Contents

PART III

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Pursuant to Instruction G.(3) to Form 10-K, the information relating to Directors of the Registrant, compliance with Section 16(a) of the Exchange Act and compliance with the Company's Code of Ethics required by Item 10 is incorporated by reference to the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012, which is to be filed pursuant to Regulation 14A within 120 days after the end of the Registrant's fiscal year ended December 31, 2011.

ITEM 11. EXECUTIVE  
COMPENSATION

Pursuant to Instruction G.(3) to Form 10-K, the information required by Item 11 is incorporated by reference to the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012, which is to be filed pursuant to Regulation 14A within 120 days after the end of the Registrant's fiscal year ended December 31, 2011.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND  
RELATED STOCKHOLDER MATTERS

Pursuant to Instruction G.(3) to Form 10-K, the information required by Item 12 is incorporated by reference to the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012, which is to be filed pursuant to Regulation 14A within 120 days after the end of the Registrant's fiscal year ended December 31, 2011.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Pursuant to Instruction G.(3) to Form 10-K, the information required by Item 13 is incorporated by reference to the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012, which is to be filed pursuant to Regulation 14A within 120 days after the end of the Registrant's fiscal year ended December 31, 2011.

ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES

Pursuant to Instruction G.(3) to Form 10-K, the information required by Item 14 is incorporated by reference to the Registrant's definitive Proxy Statement for the Annual Meeting of Stockholders to be held on May 23, 2012, which is to be filed pursuant to Regulation 14A within 120 days after the end of the Registrant's fiscal year ended December 31, 2011.

Table of Contents

PART IV

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES

a. Financial statements, financial statement schedule and exhibits filed as part of this report:

1. Consolidated Statements of Operations for each of the three years in the period ended December 31, 2011

Consolidated Statements of Comprehensive Income for each of the three years in the period ended December 31, 2011

Consolidated Balance Sheets as of December 31, 2011 and 2010

Consolidated Statements of Shareholders' Equity for each of the three years in the period ended December 31, 2011

Consolidated Statements of Cash Flows for each of the three years in the period ended December 31, 2011

Notes to Consolidated Financial Statements

Reports of Independent Registered Public Accounting Firm

2. All schedules are omitted as the information required is either included elsewhere in the consolidated financial statements herein or is not applicable.

3. Exhibits to Annual Report on Form 10-K for Year Ended December 31, 2011.

| Exhibit Number | Description   |
|----------------|---|
| 2.3            | Transaction Agreement and Agreement and Plan of Merger dated as of July 9, 2007, by and among the Company, Bluegrass Container Holdings, LLC, TPG Bluegrass IV, L.P., TPG Bluegrass IV — AIV 2, L.P., TPG Bluegrass V, L.P., TPG Bluegrass V — AIV 2, L.P., TPG FOF V — A, L.P., TPG FOF V — B, L.P., BCH Management, LLC, Field Holdings, Inc., New Giant Corporation and Giant Merger Sub, Inc. Filed as Exhibit 2.1 to Graphic Packaging Corporation's Current Report on Form 8-K filed on July 11, 2007 and incorporated herein by reference.   |
| 3.1            | Restated Certificate of Incorporation of New Giant Corporation. Filed as Exhibit 3.1 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.  |
| 3.2            | Amended and Restated Bylaws of Graphic Packaging Holding Company. Filed as Exhibit 3.2 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.  |
| 3.3            | Certificate of Designation Preferences and Rights of Series A Junior Participating Preferred Stock. Filed as Exhibit 3.3 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.  |
| 4.1            | Stockholders Agreement dated as of July 7, 2007, by and among New Giant Corporation, the persons listed on the signature pages thereto as Family Stockholders, Clayton, Dubilier & Rice Fund V Limited Partnership, EXOR Group S.A., TPG Bluegrass IV, L.P., TPG Bluegrass IV, Inc., TPG Bluegrass IV — AIV 2, L.P., TPG Bluegrass V, L.P., TPG Bluegrass V, Inc., TPG Bluegrass V — AIV 2, L.P., TPG FOF V — A, L.P. and TPG FOF V — B, L.P., and Field Holdings, Inc. Filed as Annex E to New Giant Corporation's Registration Statement on Form S-4 filed on August 31, 2007, as amended and incorporated herein by reference. |
| 4.2            | Registration Rights Agreement dated as of July 9, 2007, by and among New Giant Corporation, the persons listed on Schedule I thereto as Family Stockholders, any of the persons listed on Schedule I  |

thereto as “Astro Stockholders,” Clayton, Dubilier & Rice Fund V Limited Partnership, EXOR Group S.A., TPG Bluegrass IV, L.P., TPG Bluegrass IV, Inc., TPG Bluegrass IV — AIV 2, L.P., TPG Bluegrass V. L.P., TPG Bluegrass V, Inc., TPB Bluegrass V — AIV 2, L.P., BCH Management, LLC, TPG FOF V — A, L.P., TPG FOF V — B., L.P. Filed as Annex F to New Giant Corporation’s Registration Statement on Form S-4 filed on August 31, 2007, as amended and incorporated herein by reference.

4.3 Rights Agreement entered into between Graphic Packaging Holding Company and Wells Fargo Bank, National Association. Filed as Exhibit 4.3 to Graphic Packaging Holding Company’s Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.

Table of Contents

- 4.4 Indenture, dated as of June 16, 2009, among Graphic Packaging International, Inc., the guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 9.5% Senior Notes due 2017 of Graphic Packaging International, Inc. Filed as Exhibit 4.1 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on June 18, 2009 and incorporated herein by reference.
- 4.5 Registration Rights Agreement entered into between Graphic Packaging Holding Company and Banc of America Securities LLC, J.P. Morgan Securities and Goldman, Sachs & Co. Filed as Exhibit 4.2 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on June 18, 2009 and incorporated herein by reference.
- 4.6 Supplemental Indenture, dated as of August 20, 2009, among Graphic Packaging International, Inc., the guarantors named therein and U.S. Bank National Association, as Trustee, relating to the 9.5% Senior Notes due 2017 of Graphic Packaging International, Inc. Filed as Exhibit 4.1 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on August 26, 2009 and incorporated herein by reference.
- 4.7 Registration Rights Agreement entered into between Graphic Packaging Holding Company and Banc of America Securities LLC. Filed as Exhibit 4.2 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on August 26, 2009 and incorporated herein by reference.
- 4.8 Indenture, dated as of August 8, 2003, among Graphic Packaging International, Inc., as Issuer, Graphic Packaging Corporation and GPI Holding, Inc., as Note Guarantors, and Wells Fargo Bank Minnesota, National Association, as Trustee, relating to the 9.5% Senior Subordinated Notes due 2013 of Graphic Packaging International, Inc. Filed as Exhibit 4.5 to Graphic Packaging Corporation's Current Report on Form 8-K filed on August 13, 2003 and incorporated herein by reference.
- 4.9 Form of 9.5% Senior Subordinated Notes due 2013 of Graphic Packaging International, Inc. (included in Exhibit 4.6). Filed as Exhibit A to the Indenture, dated as of August 8, 2003, among Graphic Packaging International, Inc., as Issuer, Registrant and GPI Holding, Inc., as Note Guarantors, and Wells Fargo Bank Minnesota, National Association, as Trustee, relating to the 9.5% Senior Subordinated Notes due 2013 of Graphic Packaging International, Inc. Filed as Exhibit 4.5 to Registrant's Current Report on Form 8-K filed on August 13, 2003 and incorporated herein by reference.
- 4.1 Supplemental Indenture in Respect of Note Guarantee (9.5% Senior Subordinated Notes due 2013) dated as of March 10, 2008 among Bluegrass Container Holding, LLC and its subsidiaries, Graphic Packaging Holding Company, Graphic Packaging International, Inc., Graphic Packaging Corporation and Wells Fargo Bank, National Association, successor by merger to Wells Fargo Bank Minnesota, National Association. Filed as Exhibit 4.1 to the Registrant's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.
- 4.11 Voting Agreement dated as of July 9, 2007, by and among Bluegrass Container Holdings, LLC, the persons listed on the signature pages thereto as a Family Stockholder, Clayton, Dubilier & Rice Fund V Limited Partnership, EXOR Group S.A., and, solely for the purposes of Section 5.2 thereof, New Giant Corporation. Filed as Exhibit 10.1 to New Giant Corporation's Current Report on Form 8-K filed on July 11, 2007 and incorporated herein by reference.
- 4.12 Indenture, dated as of September 29, 2010, among Graphic Packaging International, Inc. and Graphic Packaging Holding Company, Graphic Packaging Corporation and the other Note Guarantors party thereto, as Note Guarantors, and U.S. Bank National Association, as Trustee, relating to the 7.87% Senior Notes due 2018 of Graphic Packaging International, Inc. Filed as Exhibit 4.1 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on September 29, 2010 and incorporated herein by reference.
- 4.13 First Amendment dated as of July 1, 2010 to the Stockholders Agreement dated as of July 9, 2007, by and among Graphic Packaging Holding Company, the persons listed on the signature pages thereto as Family Stockholders, Clayton, Dubilier & Rice Fund V Limited Partnership, Old Town S.A., Field Holdings, Inc., TPG Bluegrass IV, L.P., TPG Bluegrass IV, Inc., TPG Bluegrass IV — AIV 2, L.P., TPG Bluegrass V, L.P., TPG Bluegrass V, Inc., TPG Bluegrass V — AIV 2, L.P., TPG FOF V-A, L.P. and TPG FOF V-B, L.P.

Filed as Exhibit 4.1 to Graphic Packaging Holding Company's Quarterly Report on Form 10-Q filed on November 4, 2010 and incorporated herein by reference.

First Amendment dated as of July 1, 2010 to the Registration Rights Agreement dated as of July 9, 2007, by and among Graphic Packaging Holding Company, the persons listed on the signature pages thereto as Family Stockholders, Clayton, Dubilier & Rice Fund V Limited Partnership, Old Town S.A., Field

4.14 Holdings, Inc., TPG Bluegrass IV, L.P., TPG Bluegrass IV, Inc., TPG Bluegrass IV — AIV 2, L.P., TPG Bluegrass V, L.P., TPG Bluegrass V, Inc., TPG Bluegrass V — AIV 2, L.P., TPG FOF V-A, L.P., TPG FOF V-B, L.P. and BCH Management, LLC. Filed as Exhibit 4.2 to Graphic Packaging Holding Company's Quarterly Report on Form 10-Q filed on November 4, 2010 and incorporated herein by reference.



Table of Contents

- 10.1 \$1,355,000,000 Credit Agreement dated as of May 16, 2007 among Graphic Packaging International, Inc., Bank of America, N.A., as Administrative Agent, L/C Issuer, Swing Line Lender and Alternative Currency Funding Fronting Lender, Deutsche Bank Securities Inc., as Syndication Agent, Goldman Sachs Credit Partners L.P., LaSalle Bank National Association and Morgan Stanley Senior Funding, Inc., as Co-Documentation Agents, and the several lenders from time to time party thereto. Filed as Exhibit 10.1 to Graphic Packaging Corporation's Current Report on Form 8-K filed on May 21, 2007 and incorporated herein by reference.
- 10.2 Amendment No. 1 to Credit Agreement dated as of March 10, 2007 by and among Graphic Packaging International, Inc., Graphic Packaging Corporation, Bank of America, N.A., as Administrative Agent, and the Lenders signatory thereto. Filed as Exhibit 10.1 to the Registrant's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.
- 10.3 Amendment No. 2 to Credit Agreement dated as of March 10, 2007 by and among Graphic Packaging International, Inc., Graphic Packaging Corporation, Bank of America, N.A. as Administrative Agent; and the Lenders signatory thereto. Filed as Exhibit 10.2 to the Registrant's Current Report on Form 8-K filed on March 10, 2008 and incorporated herein by reference.
- 10.4 Amendment No. 3 to Credit Agreement dated as of December 3, 2009 by and among Graphic Packaging International, Inc., Graphic Packaging Corporation, Bank of America, N.A. as Administrative Agent, the Lenders signatory thereto, and each of the Subsidiary Guarantors signatory thereto. Filed as Exhibit 10.4 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.
- 10.5\* Employment Agreement, dated as of November 13, 2009, by and among Graphic Packaging International, Inc., Registrant and David W. Scheible. Filed as Exhibit 10.8 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.6\* Employment Agreement, dated as of November 5, 2009, by and among Graphic Packaging International, Inc., Registrant and Daniel J. Blount. Filed as Exhibit 10.3 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.7\* Employment Agreement, dated as of September 15, 2009, by and among Graphic Packaging International, Inc., Registrant and Stephen A. Hellrung. Filed as Exhibit 10.6 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.8\* Employment Agreement, dated as of November 9, 2009, by and among Graphic Packaging International, Inc., Registrant and Michael R. Schmal. Filed as Exhibit 10.9 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.9\* Employment Agreement, dated as of October 6, 2009, by and among Graphic Packaging International, Inc., Registrant and Michael P. Doss. Filed as Exhibit 10.4 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.10\* Employment Agreement, dated as of October 13, 2009, by and among Graphic Packaging International, Inc., Registrant and Cynthia A. Baerman. Filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.11\* Employment Agreement, dated as of October 13, 2009, by and among Graphic Packaging International, Inc., Registrant and John C. Best. Filed as Exhibit 10.2 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.12\* Employment Agreement, dated as of September 25, 2009, by and among Graphic Packaging International, Inc., Registrant and Kristopher L. Dover. Filed as Exhibit 10.5 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.13\* Employment Agreement, dated as of October 26, 2009, by and among Graphic Packaging International, Inc., Registrant and Alan Nichols. Filed as Exhibit 10.7 to Registrant's Current Report on Form 8-K filed on January 22, 2010 and incorporated herein by reference.
- 10.14\* Employment Agreement, dated as of October 19, 2009, by and among Graphic Packaging International, Inc., Registrant and Joseph P. Yost. Filed as Exhibit 10.10 to Registrant's Current Report on Form 8-K

Edgar Filing: GRAPHIC PACKAGING HOLDING CO - Form 10-K

filed on January 22, 2010 and incorporated herein by reference.

10.15\* Employment Agreement, dated as of August 9, 2010, by and among Graphic Packaging International, Inc., Registrant and Philip H. Geminder. Filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K filed on August 12, 2010 and incorporated herein by reference.

10.16\* 2003 Riverwood Holding, Inc. Long-Term Incentive Plan. Filed as Exhibit 10.15 to Registration Statement on Form S-4 (Registration Statement No. 333-104928) filed on May 2, 2003 and incorporated herein by reference.

10.17\* Riverwood Holding, Inc. 2002 Stock Incentive Plan. Filed as Exhibit 10.19 to Registrant's Annual Report on Form 10-K filed April 15, 2003 and incorporated herein by reference.

Table of Contents

|        |  |
|--------|--|
| 10.18* | Amendment No. 1 to Riverwood Holding, Inc. Stock Incentive Plan, Riverwood Holding, Inc. Supplemental Long-Term Incentive Plan and Riverwood Holding, Inc. 2002 Stock Incentive Plan. Filed as Exhibit 10.11 to Registrant's Quarterly Report on Form 10-Q filed on November 14, 2003 and incorporated herein by reference.  |
| 10.19* | Form of Management Stock Option Agreement entered into by and between Registrant and each of Michael R. Schmal, Daniel J. Blount and Stephen A. Hellrung. Filed as Exhibit 10.13 to Registrant's Quarterly Report on Form 10-Q filed on November 14, 2003 and incorporated herein by reference.  |
| 10.20* | Graphic Packaging Equity Incentive Plan, as amended and restated, effective as of March 1, 2001. Filed as Exhibit 10.9 to Graphic Packaging International Corporation's Annual Report on Form 10-K filed on March 23, 2001 and incorporated herein by reference.   |
| 10.21* | Graphic Packaging Equity Compensation Plan for Non-Employee Directors, as amended and restated. Filed as Exhibit 10.10 to Graphic Packaging International Corporation's Annual Report on Form 10-K filed on March 23, 2001 and incorporated herein by reference.   |
| 10.22* | Graphic Packaging Excess Benefit Plan, as amended and restated, effective as of January 1, 2009. Filed as Exhibit 10.22 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.   |
| 10.23* | Graphic Packaging Supplemental Retirement Plan, as amended and restated, effective as of January 1, 2009. Filed as Exhibit 10.23 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.  |
| 10.24* | ACX Technologies, Inc. Deferred Compensation Plan, as amended. Filed as Exhibit 10.15 to Graphic Packaging International Corporation's Annual Report on Form 10-K filed on March 7, 1996 and incorporated herein by reference.   |
| 10.25* | First Amendment to the Graphic Packaging Deferred Compensation Plan. Filed as Exhibit 10.16 to Graphic Packaging International Corporation's Annual Report on Form 10-K filed on March 23, 2001 and incorporated herein by reference.  |
| 10.26  | Form of Indemnification Agreement, dated as of September 10, 2003, entered into by and among Registrant, GPI Holding, Inc., Graphic Packaging International, Inc. and each of Jeffrey H. Coors, Stephen M. Humphrey, Kevin J. Conway, G. Andrea Botta, John D. Beckett, Harold R. Logan, Jr., John R. Miller, Robert W. Tieken, B. Charles Ames (as emeritus director) and William K. Coors (as emeritus director). Filed as Exhibit 10.30 to Graphic Packaging Corporation's Annual Report on Form 10-K filed on March 16, 2004 and incorporated herein by reference. |
| 10.27* | Amended and Restated 2004 Stock and Incentive Compensation Plan effective May 13, 2009. Filed as Appendix A of the Registrant's Definitive Proxy Statement on Schedule 14A filed on April 23, 2009 and incorporated herein by reference.   |
| 10.28* | Amended and Restated Riverwood Holding, Inc. Stock Incentive Plan effective May 17, 2005. Filed as Exhibit 10.38 to Registrant's Annual Report on Form 10-K filed on March 2, 2007 and incorporated herein by reference.   |
| 10.29* | Form of Service Restricted Stock Unit Award Agreement granted on March 16, 2005 under the 2004 Stock and Incentive Compensation Plan. Filed as Exhibit 10.32 to Registrant's Annual Report on Form 10-K filed on March 3, 2006 and incorporated herein by reference.   |
| 10.30* | Form of Service-Based Restricted Stock Unit Award Agreement granted on March 4, 2009. Filed as Exhibit 10.30 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.  |
| 10.31* | Form of Performance-Based Restricted Stock Unit Award Agreement granted on March 4, 2009. Filed as Exhibit 10.31 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.  |
| 10.32* | Graphic Packaging International, Inc. Management Incentive Plan.   |
| 10.33  | Master Services Agreement dated November 29, 2007 by and between Graphic Packaging International, Inc. and Perot Systems Corporation. Filed as Exhibit 10.1 to Registrant's Current Report on Form 8-K filed   |

on December 5, 2007 and incorporated herein by reference.

10.34

Purchase Agreement dated August 13, 2009, among Graphic Packaging International, Inc., Graphic Packaging Holding Company, Graphic Packaging Corporation, the other Guarantors party thereto, and Banc of America Securities LLC. Filed as Exhibit 10.1 to Graphic Packaging Holding Company's Current Report on Form 8-K filed on August 17, 2009 and incorporated herein by reference.

86

---

Table of Contents

|        |  |
|--------|--|
| 10.35* | Graphic Packaging International, Inc. Supplemental Plan for Participants in the Riverwood International Employees Retirement Plan, as amended and restated, effective as of January 1, 2009. Filed as Exhibit 10.36 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference. |
| 10.36* | Riverwood International Change in Control Supplemental Retirement Plan, as amended and restated, effective as of January 1, 2008. Filed as Exhibit 10.37 to Graphic Packaging Holding Company's Annual Report on Form 10-K filed on February 23, 2010 and incorporated herein by reference.  |
| 10.37  | Amended and Restated Form of Indemnification Agreement for Directors. Filed as Exhibit 10.1 to Graphic Packaging Holding Company's Quarterly Report on Form 10-Q filed on November 4, 2010 and incorporated herein by reference.   |
| 10.38* | Riverwood International Employees Retirement Plan, as amended and restated through December 31, 2009. Filed as Exhibit 10.38 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.  |
| 10.39* | First Amendment to the Riverwood International Employees Retirement Plan effective as of July 1, 2010. Filed as Exhibit 10.39 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.   |
| 10.40* | Second Amendment to the Riverwood International Employees Retirement Plan effective as of November 5, 2010. Filed as Exhibit 10.40 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.  |
| 10.41* | Graphic Packaging Retirement Plan, as amended and restated through December 31, 2009. Filed as Exhibit 10.41 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.  |
| 10.42* | First Amendment to the Graphic Packaging Retirement Plan effective as of July 1, 2010. Filed as Exhibit 10.42 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.   |
| 10.43* | Second Amendment to the Graphic Packaging Retirement Plan effective as of November 5, 2010. Filed as Exhibit 10.43 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.  |
| 10.44* | Graphic Packaging International, Inc. Non-Qualified Deferred Compensation Plan.  |
| 14.1   | Code of Business Conduct and Ethics. Filed as Exhibit 14.1 to the Company's Annual Report on Form 10-K filed on March 8, 2011 and incorporated herein by reference.  |
| 21.1   | List of Subsidiaries.  |
| 23.1   | Consent of Independent Registered Public Accounting Firm.  |
| 31.1   | Certification required by Rule 13a-14(a).  |
| 31.2   | Certification required by Rule 13a-14(a).  |
| 32.1   | Certification required by Section 1350 of Chapter 63 of Title 18 of the United States Code.  |
| 32.2   | Certification required by Section 1350 of Chapter 63 of Title 18 of the United States Code.  |

\* Executive compensation plan or agreement

Table of Contents

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GRAPHIC PACKAGING HOLDING COMPANY  
(Registrant)

|  |   |                   |
|--|---|-------------------|
| /s/ DAVID W. SCHEIBLE<br>David W. Scheible | President and Chief Executive Officer<br>(Principal Executive Officer)                | February 23, 2012 |
| /s/ DANIEL J. BLOUNT<br>Daniel J. Blount   | Senior Vice President and Chief Financial<br>Officer<br>(Principal Financial Officer) | February 23, 2012 |
| /s/ DEBORAH R. FRANK<br>Deborah R. Frank   | Vice President and Chief Accounting Officer<br>(Principal Accounting Officer)         | February 23, 2012 |

POWER OF ATTORNEY

Pursuant to the requirements of the Securities Exchange Act of 1934, this report on Form 10-K has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated. Each of the directors of the Registrant whose signature appears below hereby appoints Daniel J. Blount and Stephen A. Hellrung, and each of them severally, as his or her attorney-in-fact to sign in his or her name and behalf, in any and all capacities stated below, and to file with the Securities and Exchange Commission any and all amendments to this report on Form 10-K, making such changes in this report on Form 10-K as appropriate, and generally to do all such things on their behalf in their capacities as directors and/or officers to enable the Registrant to comply with the provisions of the Securities Exchange Act of 1934, and all requirements of the Securities and Exchange Commission.

Table of Contents

| Signatures   | Title                               | Date              |
|--|-------------------------------------|-------------------|
| /s/ JOHN R. MILLER<br>John R. Miller               | Non-Executive Chairman and Director | February 23, 2012 |
| /s/ GEORGE V. BAYLY<br>George V. Bayly             | Director                            | February 23, 2012 |
| /s/ G. ANDREA BOTTA<br>G. Andrea Botta             | Director                            | February 23, 2012 |
| /s/ DAVID D. CAMPBELL<br>David D. Campbell         | Director                            | February 23, 2012 |
| /s/ KEVIN J. CONWAY<br>Kevin J. Conway             | Director                            | February 23, 2012 |
| /s/ JEFFREY H. COORS<br>Jeffrey H. Coors           | Director                            | February 23, 2012 |
| /s/ JEFFREY LIAW<br>Jeffrey Liaw                   | Director                            | February 23, 2012 |
| /s/ HAROLD R. LOGAN, JR.<br>Harold R. Logan, Jr.   | Director                            | February 23, 2012 |
| /s/ MICHAEL G. MACDOUGALL<br>Michael G. MacDougall | Director                            | February 23, 2012 |
| /s/ DAVID A. PERDUE<br>David A. Perdue             | Director                            | February 23, 2012 |
| /s/ DAVID W. SCHEIBLE<br>David W. Scheible         | Director                            | February 23, 2012 |
| /s/ ROBERT W. TIEKEN<br>Robert W. Tieken           | Director                            | February 23, 2012 |
| /s/ LYNN A. WENTWORTH<br>Lynn A. Wentworth         | Director                            | February 23, 2012 |

Table of Contents

90