FutureFuel Corp. Form 10-Q May 10, 2016 UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission file number: 0-52577

FUTUREFUEL CORP.

(Exact Name of Registrant as Specified in Its Charter)

Delaware 20-3340900

(State or Other Jurisdiction of (IRS Employer Identification No.)

Incorporation or Organization) 8235 Forsyth Blvd., Suite 400

St. Louis, Missouri 63105

(Address of Principal Executive Offices)

(314) 854-8385

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes √ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ($\S232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes \sqrt{No}

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer Accelerated filer √
Non-accelerated filer Smaller reporting
(do not check if a smaller reporting company) company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No $\sqrt{}$

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of May 10, 2016: 43,721,376

PART I FINANCIAL INFORMATION

Item 1. Financial Statements.

The following sets forth our unaudited consolidated balance sheet as of March 31, 2016, our audited consolidated balance sheet as of December 31, 2015, our unaudited consolidated statements of operations and comprehensive income for the three-month periods ended March 31, 2016 and March 31, 2015, and our unaudited consolidated statements of cash flows for the three-month periods ended March 31, 2016 and March 31, 2015.

FutureFuel Corp.

Consolidated Balance Sheets

As of March 31, 2016 and December 31, 2015

(Dollars in thousands)

Assets	March 31, 2016 (Unaudited)	December 31, 2015
Cash and cash equivalents	\$ 148,312	\$ 154,049
Accounts receivable, inclusive of the blenders' tax credit (BTC) of \$38,096 and \$30,895	Ψ 1.0,01 2	Ψ 10 ·, 0 · >
and net of allowances for bad debt of \$0 and \$0, at March 31, 2016 and December 31,	54,472	46,319
2015, respectively	, ,	- ,-
Accounts receivable – related parties	2,303	10
Inventory	69,907	64,957
Income tax receivable	12,886	14,114
Prepaid expenses	1,536	1,642
Prepaid expenses – related parties	35	35
Marketable securities	76,203	74,667
Deferred financing costs	144	144
Other current assets	1,868	3,887
Total current assets	367,666	359,824
Property, plant and equipment, net	122,490	124,330
Intangible assets	1,408	1,408
Deferred financing costs	433	469
Other assets	3,205	3,078
Total noncurrent assets	127,536	129,285

Total Assets	\$ 495,202	\$489,109
Liabilities and Stockholders' Equity		
Accounts payable	\$ 31,225	\$34,442
Accounts payable – related parties	293	244
Current deferred income tax liability	4,368	7,060
Deferred revenue – short-term	3,275	2,680
Contingent liability – short-term	1,151	1,151
Accrued expenses and other current liabilities	4,412	2,976
Total current liabilities	44,724	48,553
Deferred revenue – long-term	18,033	15,908
Other noncurrent liabilities	1,234	1,219
Noncurrent deferred income tax liability	28,225	29,117
Total noncurrent liabilities	47,492	46,244
Total liabilities	92,216	94,797
Commitments and contingencies:		
Preferred stock, \$0.0001 par value, 5,000,000 shares authorized, none issued and outstanding	-	-
Common stock, \$0.0001 par value, 75,000,000 shares authorized, 43,721,376 and		
43,715,832, issued and outstanding as of March 31, 2016 and December 31, 2015, respectively	4	4
Accumulated other comprehensive income	2,495	2,055
Additional paid in capital	279,519	279,231
Retained earnings	120,968	113,022
Total stockholders' equity	402,986	394,312
Total Liabilities and Stockholders' Equity	\$ 495,202	\$489,109

The accompanying notes are an integral part of these financial statements.

FutureFuel Corp.

Consolidated Statements of Operations and Comprehensive Income

For the Three Months Ended March 31, 2016 and 2015 (Dollars in

thousands, except per share amounts)

(Unaudited)

	Three months ended March 31:	
	2016	2015
Revenue	\$43,204	\$49,815
Revenue – related parties	3,431	4,272
Cost of goods sold	33,158	38,310
Cost of goods sold – related parties	1,521	1,744
Distribution	797	648
Distribution – related parties	106	71
Gross profit	11,053	13,314
Selling, general, and administrative expenses		
Compensation expense	1,166	1,153
Other expense	623	609
Related party expense	48	60
Research and development expenses	687	715
	2,524	2,537
Income from operations	8,529	10,777
Interest and dividend income	1,345	1,267
Interest expense	(43) (6)
(Loss)/gain on marketable securities	(1,018) 1,020
Other expense	(116) (44)
	168	2,237
Income before income taxes	8,697	13,014
(Benefit)/provision for income taxes	(1,872) 4,883
Net income	\$10,569	\$8,131
Earnings per common share		
Basic	\$0.24	\$0.19
Diluted	\$0.24	\$0.19
Weighted average shares outstanding		
Basic	43,475,630	43,372,388
Diluted	43,486,548	3 43,382,283
Comprehensive Income		
Net income	\$10,569	\$8,131
	440	(601)

Other comprehensive income/(loss) from unrealized net gains/(losses) on available-for-sale securities, net of tax of \$238 in 2016 and of \$(375) in 2015

Comprehensive income

\$11,009

\$7,530

The accompanying notes are an integral part of these financial statements.

FutureFuel Corp.

Consolidated Statements of Cash Flows

For the Three Months Ended March 31, 2016 and 2015 (Dollars in thousands)

	Three months ended March 31: 2016 2015	
Cash flows provided by operating activities		
Net income	\$10,569	\$8,131
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	2,622	2,301
Amortization of deferred financing costs	36	-
Benefit for deferred income taxes	(3,822)	
Change in fair value of derivative instruments	3,398	4,653
Other than temporary impairment of marketable securities	1,240	186
Gain on the sale of investments	(222)	(1,207)
Stock based compensation	477	477
Losses on disposals of fixed assets	115	44
Noncash interest expense	7	6
Changes in operating assets and liabilities:		
Accounts receivable	(8,153)	33,709
Accounts receivable – related parties	(2,293)	1,104
Inventory	(4,950)	(19,087)
Income tax receivable	1,228	9,872
Prepaid expenses	106	350
Prepaid expenses – related party	-	(23)
Accrued interest on marketable securities	(30)	(56)
Other assets	(127)	(330)
Accounts payable	(3,217)	3,757
Accounts payable – related parties	49	(2,907)
Accrued expenses and other current liabilities	1,436	2,700
Accrued expenses and other current liabilities – related parties	-	369
Deferred revenue	2,720	2,868
Other noncurrent liabilities	8	16
Net cash provided by operating activities	1,197	41,102
Cash flows from investing activities		
Collateralization of derivative instruments	(1,349)	(4,937)
Purchase of marketable securities	(11,000)	(13,324)
Proceeds from the sale of marketable securities	9,124	18,708
Capital expenditures	(897)	(2,539)
Net cash used in investing activities	(4,122)	(2,092)
Cash flows from financing activities		
Minimum tax withholding on stock options exercised and awards vested	(53)	(22)
Excess tax benefits associated with stock options and awards	(136)	-

Payment of dividends	(2,623)	(2,623)
Net cash used in financing activities	(2,812)	(2,645)
Net change in cash and cash equivalents	(5,737)	36,365
Cash and cash equivalents at beginning of period	154,049	124,079
Cash and cash equivalents at end of period	\$148,312	\$160,444
Cash paid for interest	-	-
Cash paid for income taxes	\$906	\$827

The accompanying notes are an integral part of these financial statements.

Notes to Consolidated Financial Statements of FutureFuel Corp.
(Dollars in thousands, except per share amounts)
(Unaudited)
1) NATURE OF OPERATIONS AND BASIS OF PRESENTATION
Organization
FutureFuel Corp. ("FutureFuel"), through its wholly-owned subsidiary, FutureFuel Chemical Company ("FutureFuel Chemical"), owns and operates a chemical production facility located on approximately 2,200 acres of land six miles southeast of Batesville in north central Arkansas fronting the White River (the "Batesville Plant"). FutureFuel Chemical manufactures diversified chemical products, biobased products comprised of biofuels, and biobased specialty chemical products. FutureFuel Chemical's operations are reported in two segments: chemicals and biofuels.
The chemicals segment manufactures a diversified listing of chemical products that are sold to third party customers. The majority of the revenues from the chemicals segment are derived from the custom manufacturing of specialty chemicals for specific customers.
The biofuels business segment primarily produces and sells biodiesel. FutureFuel Chemical also sells petrodiesel in blends with the company's biodiesel and, from time to time, with no biodiesel added. Finally, FutureFuel is a shipper of refined petroleum products on common carrier pipelines and buys and sells petroleum products to maintain an active shipper status on these pipelines.
Basis of Presentation
The accompanying consolidated financial statements have been prepared by FutureFuel in accordance and consistent with the accounting policies stated in FutureFuel's 2015 audited consolidated financial statements and should be read

In the opinion of FutureFuel, all normal recurring adjustments necessary for a fair presentation have been included in the unaudited consolidated financial statements. The unaudited consolidated financial statements have been prepared

in conjunction with the 2015 audited consolidated financial statements of FutureFuel.

in compliance with the Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") accounting principles generally accepted in the United States ("GAAP") for interim financial information and with instructions to Form 10-Q adopted by the Securities and Exchange Commission ("SEC"). Accordingly, the financial statements do not include all the information and footnotes required by GAAP for complete financial statements, and do include amounts that are based upon management estimates and judgments. Future actual results could differ from such current estimates. The unaudited consolidated financial statements include assets, liabilities, revenues, and expenses of FutureFuel and its wholly owned subsidiaries; namely, FutureFuel Chemical Company, FFC Grain, L.L.C., FutureFuel Warehouse Company, L.L.C., and Legacy Regional Transport, L.L.C. Intercompany transactions and balances have been eliminated in consolidation.

2) INVENTORY

The carrying values of inventory were as follows as of:

	March 31, 2016	December 31, 2015	
At average cost (approximates current cost)			
Finished goods	\$38,613	\$ 35,517	
Work in process	1,999	1,695	
Raw materials and supplies	27,221	31,247	
	67,833	68,459	
LIFO reserve	2,074	(3,502)
Total inventory	\$69,907	\$ 64,957	

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

In determining the LIFO cost of its inventory, FutureFuel relies on certain pricing indices. In the three months ended March 31, 2016, these index values changed in such a way as to increase FutureFuel's LIFO cost relative to weighted average cost. As such, FutureFuel recorded a reduction in its LIFO reserve of \$5,576, the offset of which was recorded as a reduction to cost of goods sold of \$4,038 in the biofuels segment and a reduction of \$1,538 in the chemicals segment. Additionally, as a result of this LIFO adjustment, FutureFuel recorded a lower of cost or market adjustment of \$3,544 in the three months ended March 31, 2016. This lower of cost or market adjustment was recorded as a decrease in inventory values and an increase in cost of goods sold. In the three months ended March 31, 2015, the index values increased FutureFuel's LIFO cost relative to weighted average cost \$3,669, the offset of which was recorded as a reduction to cost of goods sold of \$1,190 in the biofuels segment and a reduction of \$2,479 in the chemicals segment. As a result of this LIFO adjustment, FutureFuel recorded a lower of cost or market adjustment of \$704 in the three months ended March 31, 2015.

3) DERIVATIVE INSTRUMENTS

FutureFuel is exposed to certain risks relating to its ongoing business operations. Commodity price risk is the primary risk managed by using derivative instruments. Regulated fixed price futures and option contracts are utilized to manage the price risk associated with future purchases of feedstock used in FutureFuel's biodiesel production along with physical feedstock and finished product inventories attributed to this process.

FutureFuel recognizes all derivative instruments as either assets or liabilities at fair value in its consolidated balance sheet. FutureFuel's derivative instruments do not qualify for hedge accounting under the specific guidelines of ASC 815-20-25, *Derivatives and Hedging, Hedging-General, Recognition*. None of the derivative instruments are designated and accounted for as hedges primarily as a result of the extensive record keeping requirements.

The fair value of FutureFuel's derivative instruments is determined based on the closing prices of the derivative instruments on relevant commodity exchanges at the end of an accounting period. Realized gains and losses on derivative instruments and changes in fair value of the derivative instruments are recorded in the statement of operations as a component of cost of goods sold, and amounted to a loss of \$1,039 in the three months ended March 31, 2016 and a gain of \$719 for the three months ended March 31, 2015.

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

The volumes and carrying values of FutureFuel's derivative instruments were as follows at:

Asset (Liability)
March 31, December
2016 31, 2015
Quantity Quantity

Fair
(contracts)
Value

(contracts)
Value

Short Short

Regulated options, included in other current assets

Regulated fixed price future commitments, included in other current assets

125 \$ (499) 200 \$ (427)

270 \$ 464 631 \$ 3,789

The margin account maintained with a broker to collateralize these derivative instruments carried an account balance of \$1,573 and \$225 at March 31, 2016 and December 31, 2015, respectively, and is classified as other current assets in the consolidated balance sheet. The carrying values of the margin account and of the derivative instruments are included net, in other current assets.

4) MARKETABLE SECURITIES

At March 31, 2016 and December 31, 2015, FutureFuel had investments in certain preferred stock, trust preferred securities, exchange traded debt instruments, and other equity instruments. These investments are classified as current assets in the consolidated balance sheet. FutureFuel has designated these securities as being available-for-sale. Accordingly, they are recorded at fair value, with the unrealized gains and losses, net of taxes, reported as a component of stockholders' equity.

FutureFuel's marketable securities were comprised of the following at March 31, 2016 and December 31, 2015:

	Cost	Gains	Losses	Value
Equity instruments	\$6,025	\$ 2	\$ (355) \$5,672
Preferred stock	48,474	2,607	(4) 51,077
Trust preferred securities	11,351	1,213	-	12,564
Exchange traded debt instruments	6,511	379	-	6,890
Total	\$72,361	\$ 4,201	\$ (359) \$76,203

December 31, 2015 Adjusted Unrealized Unrealized Fair

	Cost	Gains	Losses	Value
Equity instruments	\$10,825	\$ 44	\$ (711) \$10,158
Preferred stock	37,703	2,419	(122) 40,000
Trust preferred securities	16,464	1,303	(66) 17,701
Exchange traded debt instruments	6,511	297	-	6,808
Total	\$71,503	\$ 4,063	\$ (899) \$74,667

The aggregate fair value of instruments with unrealized losses totaled \$4,880 and \$15,571 at March 31, 2016 and December 31, 2015, respectively. As of March 31, 2016, FutureFuel had \$985 invested in marketable securities that were in an unrealized loss position for a greater than 12-month period. As of December 31, 2015, FutureFuel had no investments in marketable securities that were in an unrealized loss position for a greater than 12-month period.

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

5) ACCRUED EXPENSES AND OTHER CURRENT LIABILITIES

Accrued expenses and other current liabilities, including those associated with related parties, consisted of the following at:

	March 31, 2016	December 31, 2015
Accrued employee liabilities	\$2,549	\$ 1,474
Accrued property, franchise, motor fuel and other taxes	1,542	1,248
Other	321	254
Total	\$4,412	\$ 2,976

6) BORROWINGS

On April 16, 2015, FutureFuel, with FutureFuel Chemical as borrowers, and certain of FutureFuel's other subsidiaries, as guarantors, entered into a \$150,000 secured and committed credit facility with the lenders party thereto, Regions Bank as administrative agent and collateral agent, and PNC Bank, N.A., as syndication agent. The credit facility consists of a five-year revolving credit facility in a dollar amount of up to \$150,000, which includes a sublimit of \$30,000 for letters of credit and \$15,000 for swingline loans (collectively, the "Credit Facility").

The interest rate floats at the following margins over LIBOR or base rate based upon the leverage ratio from time to time:

Adjusted Commitment

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Consolidated Leverage	LIBOR		Base		Fee	
Ratio	Rate		Rate			
	Loans and		Loans			
	Letter of					
	Credit Fee					
< 1.00:1.0	1.25	%	0.25	%	0.15	%
\geq 1.00:1.0 and $<$ 1.50:1.0	1.50	%	0.50	%	0.20	%
\geq 1.50:1.0 and $<$ 2.00:1.0	1.75	%	0.75	%	0.25	%
\geq 2.00:1.0 and $<$ 2.50:1.0	2.00	%	1.00	%	0.30	%
≥ 2.50:1.0	2.25	%	1.25	%	0.35	%

The terms of the Credit Facility contain certain covenants and conditions including a maximum consolidated leverage ratio, a minimum consolidated fixed charge coverage ratio, and a minimum liquidity requirement. FutureFuel was in compliance with such covenants as of March 31, 2016.

There were no borrowings under this credit agreement at March 31, 2016 and December 31, 2015.

7) PROVISION FOR INCOME TAXES

The following table summarizes the provision for income taxes.

Three months ended March 31: 2016 2015 (Benefit)/provision for income taxes \$(1,872)\$4,883 Effective tax rate (21.5%) 37.5 %

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

The effective tax rates for the three months ended March 31, 2016 and March 31, 2015 reflect our expected tax rate on reported operating earnings before income tax. Our effective tax rate in the three months ended March 31, 2016, as compared to the effective tax rate in the three months ended March 31, 2015 reflects the positive effect of the reinstatement of the blenders' tax credit (BTC) for 2016.

Unrecognized tax benefits totaled \$5,021 and \$4,588 at March 31, 2016 and December 31, 2015, respectively.

FutureFuel records interest and penalties, net, as a component of income tax expense. At March 31, 2016 and December 31, 2015, FutureFuel recorded \$69 and \$61, respectively, in accruals for interest or tax penalties.

In the second quarter of 2015, the IRS completed its audit of FutureFuel's 2010 through 2012 amended federal income tax returns. FutureFuel was successful in recovering the benefits previously unrecorded in its financial statements. Also during the second quarter of 2015, FutureFuel received notice of rejection from an administrative law judge in The Arkansas Office of Hearings and Appeals regarding FutureFuel's 2010 through 2012 amended state income tax returns.

8) EARNINGS PER SHARE

We compute earnings per share using the two-class method in accordance with ASC Topic No. 260, "Earnings per Share." The two-class method is an allocation of earnings between the holders of common stock and a company's participating security holders. Our outstanding non-vested shares of restricted stock contain non-forfeitable rights to dividends and, therefore, are considered participating securities for purposes of computing earnings per share pursuant to the two-class method. We had no other participating securities at March 31, 2016 or 2015.

Contingently issuable shares associated with outstanding service-based restricted stock units were not included in the earnings per share calculations for the three-month periods ended March 31, 2016 or 2015 as the vesting conditions had not been satisfied.

Basic and diluted earnings per common share were computed as follows:

	For the three months ended March 31:		
	2016	2015	
Numerator:			
Net income	\$10,569	\$8,131	
Less: distributed earnings allocated to non-vested stock	(15)	(21)	
Less: undistributed earnings allocated to non-vested restricted stock	(44)	(44)	
Numerator for basic earnings per share	\$10,510	\$8,066	
Effect of dilutive securities:			
Add: undistributed earnings allocated to non-vested restricted stock	44	44	
Less: undistributed earnings reallocated to non-vested restricted stock	(44)	(44)	
Numerator for diluted earnings per share	\$10,510	\$8,066	
Denominator:			
Weighted average shares outstanding – basic	43,475,630	43,372,388	
Effect of dilutive securities:			
Stock options and other awards	10,918	9,895	
Weighted average shares outstanding – diluted	43,486,548	43,382,283	
Davis sauvings was shows	\$0.24	¢0.10	
Basic earnings per share	\$0.24	\$0.19	
Diluted earnings per share	\$0.24	\$0.19	

Notes to Consolidated Financial Statements of FutureFuel Corp.
(Dollars in thousands, except per share amounts)
(Unaudited)
Certain options to purchase FutureFuel's common stock were not included in the computation of diluted earnings per share for the three-months ended March 31, 2016 because they were anti-dilutive in the period. The weighted average number of options excluded on this basis was 90,000 and 100,000 for the three-months ended March 31, 2016 and 2015, respectively.
9) SEGMENT INFORMATION
FutureFuel has two reportable segments organized along similar product groups – chemicals and biofuels.
Chemicals
FutureFuel's chemicals segment manufactures diversified chemical products that are sold externally to third party customers. This segment is comprised of two components: "custom manufacturing" (manufacturing chemicals for specific customers) and "performance chemicals" (multi-customer specialty chemicals).
Biofuels
FutureFuel's biofuels business segment primarily manufactures and markets biodiesel. Biodiesel revenues are generated through the sale of biodiesel to customers through FutureFuel's distribution network at the Batesville Plant, through distribution facilities available at leased oil storage facilities, and through a network of remotely located tanks. Biofuels revenues also include the sale of biodiesel blends with petrodiesel, petrodiesel with no biodiesel added RINs, biodiesel production byproducts, and the purchase and sale of other petroleum products on common carrier pipelines.

Summary of long-lived assets and revenues by geographic area

All of FutureFuel's long-lived assets are located in the U.S.

Most of FutureFuel's sales are transacted with title passing at the time of shipment from the Batesville Plant, although some sales are transacted with title passing at the delivery point. While many of FutureFuel's chemicals are utilized to manufacture products that are shipped, further processed, and/or consumed throughout the world, the chemical products, with limited exceptions, generally leave the United States only after ownership has transferred from FutureFuel to the customer. FutureFuel is rarely the exporter of record, never the importer of record into foreign countries, and is not always aware of the exact quantities of its products that are moved into foreign markets by its customers. FutureFuel does track the addresses of its customers for invoicing purposes and uses this address to determine whether a particular sale is within or outside the United States. FutureFuel's revenues attributable to the United States and foreign countries (based upon the billing addresses of its customers) were as follows:

Three Months Ended	United States	All Foreign Countries	Total	
March 31, 2016	\$46,006		\$46,635	
March 31, 2015	\$53,577	\$ 510	\$54,087	

Revenues from a single foreign country during the three months ended March 31, 2016 and 2015 did not exceed 1% of total revenues.

Summary of business by segment

	Three months ended March 31:		
	2016	2015	
Revenue			
Custom chemicals	\$20,292	\$29,798	
Performance chemicals	4,776	4,408	
Chemicals revenue	\$25,068	\$34,206	
Biofuels revenue	21,567	19,881	
Total Revenue	\$46,635	\$54,087	
Segment gross profit			
Chemicals	\$8,572	\$10,853	
Biofuels	2,481	2,461	
Total gross profit	11,053	13,314	
Corporate expenses	(2,524)	(2,537)	
Income before interest and taxes	8,529	10,777	
Interest and other income	1,345	2,287	
Interest and other expense	(1,177)	(50)	
Benefit/(provision) for income taxes	1,872	(4,883)	
Net income	\$10,569 \$8,131		

Depreciation is allocated to segment costs of goods sold based on plant usage. The total assets and capital expenditures of FutureFuel have not been allocated to individual segments as large portions of these assets are shared to varying degrees by each segment, causing such an allocation to be of little value.

10) FAIR VALUE MEASUREMENTS

Fair value is defined as the exit price, or the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants as of the measurement date. Fair value accounting pronouncements also include a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. Observable inputs are inputs market participants would use in valuing the asset or liability developed based on market data obtained from sources independent of FutureFuel. Unobservable inputs are inputs that reflect FutureFuel's assumptions about the factors market participants would use in valuing the asset or liability developed based upon the best information available in the circumstances. The hierarchy is broken down into three levels. Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability. Categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement.

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

The following tables provide information by level for assets and liabilities that are measured at fair value, on a recurring basis, at March 31, 2016 and December 31, 2015.

Fair Value Value at March 31, 2016

Cription

Fair Value Measurements Using Inputs Considered as:

Level 1 Level L

Asset (Liability)

Description

Level 1 $\frac{1}{2}$ $\frac{1}{3}$ Derivative instruments

Preferred stock, trust preferred securities, exchange traded debt instruments, and

\$\frac{1}{3}\$ \$\fra

other equity instruments

\$76,203 \$76,203 \$ - \$
Asset (Liability)

Fair Fair Value Value Measurements Using at December 18 buts **Description** 2015 Considered as: \$3,362 \$3,362 \$- \$-Derivative instruments Preferred stock, trust preferred securities, exchange traded debt instruments, and other \$74,667 \$74,667 \$- \$equity instruments

11) RECLASSIFICATIONS FROM ACCUMULATED OTHER COMPREHENSIVE INCOME:

The following tables summarize changes in accumulated other comprehensive income from unrealized gains and losses on available-for-sale securities in the three months ended March 31, 2016 and 2015.

Changes in Accumulated Other Comprehensive Income Unrealized Gains and

Losses on Available-for-Sale Securities

For the three months ended March 31, 2016

(net of tax)

	2016
Balance at December 31, 2015	\$2,055
Other comprehensive loss before reclassifications	(221)
Amounts reclassified from accumulated other comprehensive income	661
Net current-period other comprehensive income	440
Balance at March 31, 2016	\$2,495

Changes in Accumulated Other Comprehensive Income Unrealized Gains and

Losses on Available-for-Sale Securities

For the three months ended March 31, 2015

(net of tax)

	2015
Balance at December 31, 2014	\$4,259
Other comprehensive income before reclassifications	28
Amounts reclassified from accumulated other comprehensive income	(629)
Net current-period other comprehensive loss	(601)
Balance at March 31, 2015	\$3,658

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

The following tables summarize amounts reclassified from accumulated other comprehensive income in the three months ended March 31, 2016 and 2015:

Reclassifications from Accumulated Other Comprehensive Income

For the three months ended March 31, 2016

		Affected
	Amount	Line Item
	Amount	in
	Reclassified	Statement
	Ittoiussiiitu	of
		Operations
		Loss on
Unrealized loss on available-for-sale securities	\$ (1,018) marketable
		securities
Total before tax	(1,018)
Tax benefit	357	
Total reclassifications	\$ (661)

Reclassifications from Accumulated Other Comprehensive Income

For the three months ended March 31, 2015

1 01 011 01 011 00 111 011 011 011 011		
		Affected
	Amount	Line Item in
	Reclassified	Statement of
		Operations
Unrealized gain on available-for-sale securities	\$ 1,020	Gain on marketable securities
Total before tax	1,020	
Tax provision	(391)
Total reclassifications	\$ 629	

12) LEGAL MATTERS

From time to time, FutureFuel and its operations are parties to, or targets of, lawsuits, claims, investigations, regulatory matters, and proceedings, which are being handled and defended in the ordinary course of business. While FutureFuel is unable to predict the outcomes of these matters, it does not believe, based upon currently available facts, that the ultimate resolution of any such pending matters will have a material adverse effect on its overall financial condition, results of operations, or cash flows.

13) RELATED PARTY TRANSACTIONS

FutureFuel enters into transactions with companies affiliated with or controlled by a director and significant shareholder. Revenues, expenses, prepaid amounts, and unpaid amounts related to these transactions are captured in the accompanying consolidated financial statements as related party line items.

Related party revenues are the result of sales of biodiesel, petrodiesel, blends, other petroleum products, and other similar or related products to these related parties.

Related party cost of goods sold and distribution are the result of sales of biodiesel, petrodiesel, blends, and other petroleum products to these related parties along with the associated expense from the purchase of natural gas, storage and terminalling services, and income tax and consulting services by FutureFuel from these related parties.

Notes to Consolidated Financial Statements of FutureFuel Corp.

(Dollars in thousands, except per share amounts)

(Unaudited)

14) INTANGIBLE ASSET

In April of 2015, FutureFuel acquired additional historical line space on a pipeline for \$1,408. The acquired line space was recorded as an intangible asset with an indefinite life as there was no foreseeable limit on the time period over which it is expected to contribute to cash flows. The carrying value of the asset was \$1,408 as of March 31, 2016 and December 31, 2015. FutureFuel will test the intangible asset for impairment in accordance with codification ASC 350-30-35-18 through 35-20.

15) RECENTLY ISSUED ACCOUNTING STATEMENTS

In May 2014, the FASB and International Accounting Standards Board jointly issued new principles-based accounting guidance for revenue recognition that will supersede virtually all existing revenue guidance. The core principle of this guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. To achieve the core principle, the guidance establishes the following five steps: 1) identify the contract(s) with a customer, 2) identify the performance obligation in the contract, 3) determine the transaction price, 4) allocate the transaction price to the performance obligations in the contract, and 5) recognize revenue when (or as) the entity satisfies a performance obligation. The guidance also details the accounting treatment for costs to obtain or fulfill a contract. Lastly, disclosure requirements have been enhanced to provide sufficient information to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. This guidance is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. However, in a July 2015 meeting, the FASB affirmed its proposal to defer the effective date by one year. The provisions of the Accounting Standards Update (ASU) are to be applied retrospectively; early adoption prior to the original effective date is not permitted. FutureFuel is currently evaluating the impact of this guidance on its financial position, results of operations, and related disclosures.

In July 2015, the Financial Accounting Standards Board (the "FASB") issued new guidance that requires inventory not measured using either the last in, first out (LIFO) or the retail inventory method to be measured at the lower of cost and net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable cost of completion, disposal, and transportation. The new standard will be effective for periods beginning on or after December 15, 2016 and will be applied prospectively. Early adoption is permitted. FutureFuel is currently evaluating the impact of this guidance on its financial position, results of operations, and related disclosures.

In November 2015, the FASB issued guidance under the simplification and productivity initiative for presentation of deferred income tax liabilities and assets. This guidance simplifies the presentation of deferred income taxes such that deferred tax liabilities and assets are to be classified as noncurrent in a classified balance sheet. The update does not amend the current requirement that deferred tax liabilities and assets of a tax-paying component of an entity be offset and presented as a single amount. This guidance is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early adoption is permitted as of the beginning of an interim or annual reporting period and may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company has elected not to early adopt the new guidance as of the balance sheet date due to the insignificance of the change. As of March 31, 2016 and December 31, 2015, the impact to the company would be a reclassification of \$4,368 and \$7,060, respectively, from current deferred tax liability to long-term deferred tax liability.

In February 2016, the FASB issued guidance on lease accounting. The new guidance establishes two types of leases for lessees: finance or operating. The guidance for lessors is largely unchanged. Under the guidance, a lessee is to recognize a right-of-use asset and lease liability that arises from a lease. A lessee can make a policy election, by asset class, to not recognize lease assets or liabilities for leases with a term of 12 months or less. Both finance and operating leases will have associated right-of-use assets and liabilities initially measured at the present value of the lease payments. Current and noncurrent balance sheet classification will apply. Finance leases will have another reported element for interest associated with the principal lease liability. The component concept from the 2014 revenue recognition standard has been included in the new lease standard which will guide identification of individual assets and non-lease components. As with current GAAP, the guidance does not apply to the following leases: intangible assets to explore for or use minerals, oil, natural gas, and similar nonregenerative resources, biological assets (includes timber), inventory, or assets under construction. This guidance is effective for annual reporting periods beginning after December 15, 2018, including interim periods within that reporting period and early adoption is permitted. The new guidance is to be applied under a modified retrospective approach wherein practical expedients have been allowed that will not require reassessment of current leases at the effective date. The Company is currently evaluating the impact on the Company's financial position and results of operations and related disclosures.

In March 2016, the FASB issued guidance in regards to stock compensation as a part of the simplification initiative that covers related tax accounting, cash flow presentation, and forfeitures. The two tax accounting related amendments are as follows: all excess tax benefits and tax deficiencies (including tax benefits of dividends on share-based payment awards) should be recognized as income tax expense or benefit in the income statement, the tax effects of exercised or vested awards should be treated as discrete items in the reporting period in which they occur, an entity also should recognize excess tax benefits regardless of whether the benefit reduces taxes payable in the current period; and the threshold to qualify for equity classification permits withholding up to the maximum statutory tax rates in the applicable jurisdictions. The cash flow presentation items sets forth that excess tax benefits should be classified along with other income tax cash flows as an operating activity and cash paid by an employer when directly withholding shares for tax withholding purposes should be classified as a financing activity. For forfeitures, an entity can make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest (current GAAP) or account for forfeitures when they occur. This guidance is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period and early adoption is permitted, including adoption in an interim period. The new guidance application is mixed among the various elements that include, retrospective, prospective, and modified retrospective transition methods. The Company is currently evaluating the impact on the Company's financial position and results of operations and related disclosures.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

All dollar amounts expressed as numbers in this MD&A are in thousands (except per share amounts).

Certain tables may not add due to rounding.

The following Management's Discussion and Analysis of Financial Condition and Results of Operations should be read together with our consolidated financial statements, including the notes thereto, set forth herein. This discussion contains forward-looking statements that reflect our current views with respect to future events and financial performance. Actual results may differ materially from those anticipated in these forward-looking statements. See "Forward Looking Information" below for additional discussion regarding risks associated with forward-looking statements.

Overview

Our company is managed and reported in two reporting segments: chemicals segment and biofuels segment. Within the chemicals segment are two product groupings: custom chemicals and performance chemicals. The custom product group is comprised of specialty chemicals manufactured for a single customer whereas the performance product group is comprised of chemicals manufactured for multiple customers. The biofuels segment is comprised of one product group. Management believes that the diversity of each segment strengthens the company in the ability to utilize resources and is committed to growing each segment.

Summary of Financial Results

Set forth below is a summary of certain consolidated financial information for the periods indicated.

Three months ended March 31: 2016 2015 Change Change \$46,635 \$54,087 \$(7,452) (13.8 %)

Income from operations	\$8,529	\$10,777	\$(2,248)	(20.9	%)
Net income	\$10,569	\$8,131	\$2,438	30.0	%
Earnings per common share:					
Basic	\$0.24	\$0.19	\$0.05	27.2	%
Diluted	\$0.24	\$0.19	\$0.05	27.2	%
Capital expenditures and intangibles (net of customer reimbursements and regulatory grants)	\$778	\$2,320	\$(1,542)	(66.5	%)
Adjusted EBITDA	\$12,702	\$12,836	\$(134)	(1.0	%)

We use adjusted EBITDA as a key operating metric to measure both performance and liquidity. Adjusted EBITDA is a non-GAAP financial measure. Adjusted EBITDA is not a substitute for operating income, net income, or cash flow from operating activities (each as determined in accordance with GAAP) as a measure of performance or liquidity. Adjusted EBITDA has limitations as an analytical tool, and should not be considered in isolation or as a substitute for analysis of results as reported under GAAP. We define adjusted EBITDA as net income before interest, income taxes, depreciation, and amortization expenses, excluding, when applicable, non-cash stock-based compensation expenses, public offering expenses, acquisition-related transaction costs, purchase accounting adjustments, losses on disposal of property and equipment, gains or losses on derivative instruments, and other non-operating income or expenses. Information relating to adjusted EBITDA is provided so that investors have the same data that we employ in assessing the overall operation and liquidity of our business. Our calculation of adjusted EBITDA may be different from similarly titled measures used by other companies; therefore, the results of our calculation are not necessarily comparable to the results of other companies.

Adjusted EBITDA allows our chief operating decision makers to assess the performance and liquidity of our business on a consolidated basis to assess the ability of our operating segments to produce operating cash flow to fund working capital needs, to fund capital expenditures and to pay dividends. In particular, our management believes that adjusted EBITDA permits a comparative assessment of our operating performance and liquidity, relative to a performance and liquidity based on GAAP results, while isolating the effects of certain items, including depreciation and amortization, which may vary among our operating segments without any correlation to their underlying operating performance, non-cash stock-based compensation expense, which is a non-cash expense that varies widely among similar companies, and gains and losses on derivative instruments, which can cause net income to appear volatile from period to period relative to the sale of the underlying physical product.

We enter into commodity derivative instruments primarily to protect our operations from downward movements in commodity prices, and to provide greater certainty of cash flows associated with sales of our commodities. We enter into hedges, and we utilize mark-to-market accounting to account for these instruments. Thus, our results in any given period can be impacted, and sometimes significantly, by changes in market prices relative to our contract price along with the timing of the valuation change in the derivative instruments relative to the sale of biofuel. We include this item as an adjustment as we believe it provides a relevant indicator of the underlying performance of our business in a given period.

The following table reconciles adjusted EBITDA with net income, the most directly comparable GAAP performance financial measure.

Three months ended March 31: 2016 2015 \$12,702 \$12,836

Adjusted EBITDA

Depreciation and amortization (2,658