

PREFERRED APARTMENT COMMUNITIES INC
Form 10-Q
November 09, 2015

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____
Commission File No. 001-34995

Preferred Apartment Communities, Inc.
(Exact name of registrant as specified in its charter)

Maryland 27-1712193
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)
3284 Northside Parkway NW, Suite 150, Atlanta, GA 30327
(Address of principal executive offices) (Zip Code)
Registrant's telephone number, including area code: (770) 818-4100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Sec. 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company (as defined in Rule 12b-2 of the Exchange Act).

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the registrant's Common Stock, as of November 4, 2015 was 22,368,377.

PART I - FINANCIAL INFORMATION

INDEX

	Page No.
Item 1. Financial Statements	
<u>Consolidated Balance Sheets (unaudited) – as of September 30, 2015 and December 31, 2014</u>	1
<u>Consolidated Statements of Operations (unaudited) – Three and Nine Months Ended September 30, 2015 and 2014</u>	2
<u>Consolidated Statements of Stockholders' Equity (unaudited) – Nine Months Ended September 30, 2015 and 2014</u>	3
<u>Consolidated Statements of Cash Flows (unaudited) – Nine Months Ended September 30, 2015 and 2014</u>	4
<u>Notes to Consolidated Financial Statements (unaudited)</u>	6
Item 2. <u>Management’s Discussion and Analysis of Financial Condition and Results of Operations</u>	37
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	64
Item 4. <u>Controls and Procedures</u>	64
 <u>PART II - OTHER INFORMATION</u>	
Item 1. Legal Proceedings	66
Item 1A Risk Factors	66
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	66
Item 3. Defaults Upon Senior Securities	66
Item 4. Mine Safety Disclosures	66
Item 5. Other Information	66
Item 6. Exhibits	66
SIGNATURES	67
<u>EXHIBIT INDEX</u>	68

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Consolidated Balance Sheets
(Unaudited)

	September 30, 2015	December 31, 2014
Assets		
Real estate		
Land	\$ 121,990,344	\$ 79,272,457
Building and improvements	646,526,008	377,030,987
Tenant improvements	4,312,964	3,240,784
Furniture, fixtures, and equipment	81,754,519	36,864,668
Construction in progress	679,216	66,647
Gross real estate	855,263,051	496,475,543
Less: accumulated depreciation	(45,416,437)	(26,388,066)
Net real estate	809,846,614	470,087,477
Real estate loans, net of deferred fee income (\$0 and \$20,313,722 carried at fair value)	154,187,851	128,306,697
Real estate loans to related parties, net	53,609,059	24,924,976
Total real estate and real estate loans, net	1,017,643,524	623,319,150
Cash and cash equivalents	8,046,824	3,113,270
Restricted cash	12,020,327	4,707,865
Notes receivable	10,449,914	14,543,638
Note receivable and revolving line of credit to related party	17,845,319	14,153,922
Accrued interest receivable on real estate loans	11,227,275	8,038,447
Acquired intangible assets, net of amortization of \$24,176,820 and \$17,030,176	14,948,140	12,702,980
Deferred loan costs for revolving line of credit, net of amortization of \$747,081 and \$624,742	487,079	79,563
Deferred offering costs	6,413,474	6,333,763
Tenant receivables (net of allowance of \$363,936 and \$103,452) and other assets	5,758,320	4,390,309
Total assets	\$ 1,104,840,196	\$ 691,382,907
Liabilities and equity		
Liabilities		
Mortgage notes payable, principal amount	\$ 598,045,978	\$ 354,418,668
Less: deferred loan costs, net of amortization of \$1,661,008 and \$810,336	(7,241,722)	(5,027,505)
Mortgage notes payable, net of deferred loan costs	590,804,256	349,391,163
Revolving line of credit	28,700,000	24,500,000
Real estate loan participation obligation	12,525,823	7,990,798
Accounts payable and accrued expenses	12,144,470	4,941,703
Accrued interest payable	1,544,500	1,116,750
Dividends and partnership distributions payable	5,892,424	4,623,246
Acquired below market lease intangibles, net of amortization of \$1,295,711 and \$660,259	7,332,327	5,935,931

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Security deposits and other liabilities	2,349,802	1,301,442
Total liabilities	661,293,602	399,801,033
Commitments and contingencies (Note 12)		
Equity		
Stockholders' equity		
Series A Redeemable Preferred Stock, \$0.01 par value per share; 1,050,000 shares authorized;		
386,912 and 193,334 shares issued; 384,112 and 192,846 shares outstanding at September 30, 2015 and December 31, 2014, respectively		
	3,841	1,928
Common Stock, \$0.01 par value per share; 400,066,666 shares authorized; 22,301,202 and		
21,403,987 shares issued and outstanding at September 30, 2015 and December 31, 2014, respectively		
	223,012	214,039
Additional paid-in capital	454,470,254	300,576,349
Accumulated deficit	(13,319,000	) (11,297,852)
Total stockholders' equity	441,378,107	289,494,464
Non-controlling interest	2,168,487	2,087,410
Total equity	443,546,594	291,581,874
Total liabilities and equity	\$1,104,840,196	\$691,382,907

The accompanying notes are an integral part of these consolidated financial statements.

1

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Consolidated Statements of Operations
(Unaudited)

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Revenues:				
Rental revenues	\$19,442,628	\$6,546,945	\$47,304,230	\$18,460,968
Other property revenues	2,558,185	799,716	6,685,752	2,205,424
Interest income on loans and notes receivable	5,909,907	4,871,387	16,367,864	13,656,982
Interest income from related parties	2,044,973	964,612	5,031,189	2,164,558
Total revenues	29,955,693	13,182,660	75,389,035	36,487,932
Operating expenses:				
Property operating and maintenance	3,097,080	1,067,849	7,722,017	2,941,383
Property salary and benefits reimbursement to related party	1,688,347	632,051	4,114,752	1,866,416
Property management fees (including \$751,817, \$274,060, \$1,795,435 and \$794,855 to related parties)	857,294	283,805	2,082,839	814,600
Real estate taxes	2,506,885	712,752	6,911,034	2,102,065
General and administrative	632,164	177,291	1,553,666	598,895
Equity compensation to directors and executives	593,417	456,961	1,761,268	1,347,107
Depreciation and amortization	10,536,486	3,185,739	26,409,763	8,791,045
Acquisition and pursuit costs (including \$63,486, \$171,046, \$148,127 and \$171,046 to related party)	1,783,708	3,056,997	2,876,642	3,407,392
Acquisition fees to related parties	1,541,250	3,443,059	3,400,021	3,500,327
Asset management fees to related party	1,908,742	787,115	4,830,588	2,207,385
Insurance, professional fees and other expenses	1,062,687	458,367	2,412,441	1,270,281
Total operating expenses	26,208,060	14,261,986	64,075,031	28,846,896
Asset management and general and administrative expense fees deferred	(373,360)	) —	(1,528,479)) —
Net operating expenses	25,834,700	14,261,986	62,546,552	28,846,896
Operating income (loss)	4,120,993	(1,079,326)	) 12,842,483	7,641,036
Interest expense	5,818,760	2,150,047	14,884,343	5,650,096
Net (loss) income	(1,697,767)	) (3,229,373)	) (2,041,860)	) 1,990,940
Consolidated net loss (income) attributable to non-controlling interests	15,289	26,481	20,712	(32,747)
Net (loss) income attributable to the Company	(1,682,478)	) (3,202,892)	) (2,021,148)	) 1,958,193
Dividends declared to Series A preferred stockholders	(5,114,126)	) (1,903,517)	) (12,377,580)	) (4,924,832)

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Earnings attributable to unvested restricted stock	(4,068)	(6,275)	(16,355)	(17,227)
Net loss attributable to common stockholders	\$(6,800,672)	\$(5,112,684)	\$(14,415,083)	\$(2,983,866)
Net loss per share of Common Stock available to common stockholders, basic and diluted	\$(0.31)	\$(0.29)	\$(0.65)	\$(0.18)
Dividends per share declared on Common Stock	\$0.18	\$0.16	\$0.535	\$0.48
Weighted average number of shares of Common Stock outstanding, basic and diluted	22,292,217	17,564,091	22,109,036	16,399,675

The accompanying notes are an integral part of these consolidated financial statements.

2

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
 Consolidated Statements of Stockholders' Equity
 For the nine months ended September 30, 2015 and 2014
 (Unaudited)

	Series A Redeemable Preferred Stock	Common Stock	Additional Paid in Capital	Accumulated (Deficit)	Total Stockholders' Equity	Non-Controlling Interest	Total Equity
Balance at January 1, 2014	\$893	\$152,945	\$177,824,720	\$(13,391,341)	\$164,587,217	\$1,465,502	\$166,052,719
Issuance of Units	571	—	57,132,980	—	57,133,551	—	57,133,551
Redemptions of Series A Preferred Stock	(3)	331	(24,842)	—	(24,514)	—	(24,514)
Issuance of Common Stock	—	43,985	37,077,020	—	37,121,005	—	37,121,005
Syndication and offering costs	—	—	(7,603,807)	—	(7,603,807)	—	(7,603,807)
Equity compensation to executives and directors	—	35	249,682	—	249,717	—	249,717
Vesting of restricted stock	—	293	(293)	—	—	—	—
Conversion of Class A Units to Common Stock	—	1,040	565,158	—	566,198	(566,198)	—
Current period amortization of Class B Units	—	—	—	—	—	1,097,389	1,097,389
Net income	—	—	—	1,958,193	1,958,193	32,747	1,990,940
Reallocation adjustment to non-controlling interests	—	—	168,889	—	168,889	(168,889)	—
Distributions to non-controlling interests	—	—	—	—	—	(81,262)	(81,262)
Dividends to series A preferred stockholders (\$5.00 per share per month)	—	—	(4,924,832)	—	(4,924,832)	—	(4,924,832)
Dividends to common stockholders (\$0.48 per share)	—	—	(8,049,892)	—	(8,049,892)	—	(8,049,892)

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Balance at September 30, 2014	\$1,461	\$198,629	\$252,414,783	\$(11,433,148)	\$241,181,725	\$1,779,289	\$242,961,014
Balance at January 1, 2015	\$1,928	\$214,039	\$300,576,349	\$(11,297,852)	\$289,494,464	\$2,087,410	\$291,581,874
Issuance of Units	1,936	—	193,447,355	—	193,449,291	—	193,449,291
Redemptions of Series A Preferred Stock	(23)	599	(1,505,907)	—	(1,505,331)	—	(1,505,331)
Issuance of Common Stock	—	5,479	5,487,829	—	5,493,308	—	5,493,308
Exercises of warrants	—	1,307	1,241,956	—	1,243,263	—	1,243,263
Syndication and offering costs	—	—	(22,027,008)	—	(22,027,008)	—	(22,027,008)
Equity compensation to executives and directors	—	40	282,532	—	282,572	—	282,572
Vesting of restricted stock	—	468	(468)	—	—	—	—
Conversion of Class A Units to Common Stock	—	1,080	717,583	—	718,663	(718,663)	—
Current period amortization of Class B Units	—	—	—	—	—	1,478,696	1,478,696
Net loss	—	—	—	(2,021,148)	(2,021,148)	(20,712)	(2,041,860)
Reallocation adjustment to non-controlling interests	—	—	508,937	—	508,937	(508,937)	—
Distributions to non-controlling interests	—	—	—	—	—	(149,307)	(149,307)
Dividends to series A preferred stockholders (\$5.00 per share per month)	—	—	(12,377,579)	—	(12,377,579)	—	(12,377,579)
Dividends to common stockholders (\$0.535 per share)	—	—	(11,881,325)	—	(11,881,325)	—	(11,881,325)
Balance at September 30, 2015	\$3,841	\$223,012	\$454,470,254	\$(13,319,000)	\$441,378,107	\$2,168,487	\$443,546,594

The accompanying notes are an integral part of these consolidated financial statements.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Consolidated Statements of Cash Flows
(Unaudited)

	Nine months ended September 30,	
	2015	2014
Operating activities:		
Net (loss) income	\$(2,041,860)	\$1,990,940
Reconciliation of net (loss) income to net cash provided by operating activities:		
Depreciation expense	19,052,639	7,348,550
Amortization expense	7,357,124	1,442,495
Amortization of above and below market leases	(566,260)	(96,056)
Deferred fee income amortization	(580,996)	(805,360)
Deferred loan cost amortization	1,069,961	433,609
(Increase) in accrued interest income on real estate loans	(3,188,828)	(3,219,158)
Equity compensation to executives and directors	1,761,268	1,347,107
Deferred cable income amortization	(14,807)	(14,073)
Loss on asset disposal	—	2,804
Changes in operating assets and liabilities:		
(Increase) decrease in tenant receivables and other assets	(539,565)	279,345
Increase in accounts payable and accrued expenses	5,069,158	1,146,507
Increase in accrued interest payable	427,750	89,745
Increase in prepaid rents	237,613	19,033
Increase in security deposits and other liabilities	144,931	32,096
Net cash provided by operating activities	28,188,128	9,997,584
Investing activities:		
Investments in real estate loans	(83,800,145)	(39,513,149)
Repayments of real estate loans	18,772,024	3,125,202
Notes receivable issued	(5,805,972)	(9,111,133)
Notes receivable repaid	9,897,319	3,810,504
Note receivable issued to and draws on line of credit by related party	(12,869,093)	(9,312,953)
Repayments of line of credit by related party	8,514,582	5,359,560
Acquisition fees received on real estate loans	2,126,913	836,755
Acquisition fees paid on real estate loans	(1,063,456)	(438,465)
Acquisition fees paid to real estate loan participants	(24,665)	—
Acquisition of properties	(311,936,810)	(285,302,277)
Additions to real estate assets - improvements	(3,007,537)	(1,661,807)
(Payment) refunds of deposits for property acquisitions	(1,519,269)	4,773
(Increase) in restricted cash	(4,998,076)	(648,950)
Net cash used in investing activities	(385,714,185)	(332,851,940)
Financing activities:		
Proceeds from mortgage notes payable	204,555,500	217,956,000
Payments for mortgage debt	(2,553,190)	(13,098,170)
Payments for deposits and other mortgage loan costs	(3,240,080)	(4,903,701)
Proceeds from real estate loan participants	4,134,882	3,338,204
Proceeds from lines of credit	165,900,000	73,683,305

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Payments on lines of credit	(161,700,000)	(67,073,306)
Proceeds from Term Loan	32,000,000	44,250,000
Repayment of the Term Loan	(32,000,000)	—
Proceeds from sales of Units, net of offering costs and redemptions	174,702,572	51,479,498
Proceeds from sales of Common Stock	5,381,848	36,058,950
Common Stock dividends paid	(11,560,512)	(7,563,679)
Series A Preferred Stock dividends paid	(11,453,618)	(4,663,139)
Distributions to non-controlling interests	(124,905)	(75,179)
Payments for deferred offering costs	(1,582,886)	(2,127,153)
Net cash provided by financing activities	362,459,611	327,261,630
Net increase in cash and cash equivalents	4,933,554	4,407,274
Cash and cash equivalents, beginning of period	3,113,270	9,180,431
Cash and cash equivalents, end of period	\$8,046,824	\$13,587,705

The accompanying notes are an integral part of these consolidated financial statements.

4

Preferred Apartment Communities, Inc.
 Consolidated Statements of Cash Flows - continued
 (Unaudited)

	Nine months ended September 30,	
	2015	2014
Supplemental cash flow information:		
Cash paid for interest	\$ 13,386,632	\$ 5,132,292
Supplemental disclosure of non-cash activities:		
Accrued capital expenditures	\$ 641,627	\$ 70,392
Writeoff of fully depreciated or amortized assets and liabilities	\$ 290,009	\$ —
Dividends payable - Common Stock	\$ 4,018,249	\$ 2,937,911
Dividends payable - Series A Preferred Stock	\$ 1,824,395	\$ 693,357
Partnership distributions payable to non-controlling interests	\$ 49,781	\$ 23,202
Accrued and payable deferred offering costs	\$ 665,756	\$ 175,598
Reclass of offering costs from deferred asset to equity	\$ 2,584,073	\$ 739,831
Bridge loans converted to real estate loans	\$ 29,158,371	\$ 17,334,271
CityPark View real estate loan balance applied to purchase of property	\$ 10,000,000	\$ —
Fair value issuances of equity compensation	\$ 2,309,569	\$ 1,792,245
Offering cost reimbursement to related party	\$ 670,579	\$ 321,910
Assumed mortgage debt	\$ 41,625,000	\$ —

The accompanying notes are an integral part of these consolidated financial statements.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements
September 30, 2015

1. Organization and Basis of Presentation

Preferred Apartment Communities, Inc. was formed as a Maryland corporation on September 18, 2009, and elected to be taxed as a real estate investment trust, or REIT, under the Internal Revenue Code of 1986, as amended, or the Code, effective with its tax year ended December 31, 2011. Unless the context otherwise requires, references to the "Company", "we", "us", or "our" refer to Preferred Apartment Communities, Inc., together with its consolidated subsidiaries, including Preferred Apartment Communities Operating Partnership, L.P., or the Operating Partnership. The Company was formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of its business strategy, the Company may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and may make mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the development of multifamily communities and other properties. As a secondary strategy, the Company also may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 20% of its assets in other real estate related investments such as owned grocery-anchored shopping centers, senior mortgage loans, subordinate loans or mezzanine debt secured by interests in grocery-anchored shopping centers, membership or partnership interests in grocery-anchored shopping centers and other grocery-anchored related assets, as determined by its Manager (as defined below) as appropriate for the Company. The Company is externally managed and advised by Preferred Apartment Advisors, LLC, or its Manager, a Delaware limited liability company and related party (see Note 7).

As of September 30, 2015, the Company had 22,301,202 shares of common stock, par value \$0.01 per share, or Common Stock, issued and outstanding and owned units in the Operating Partnership which represented a weighted-average ownership percentage of 98.7% for the nine-month period ended September 30, 2015. The number of partnership units not owned by the Company totaled 276,560 at September 30, 2015 and represented Class A Units of the Operating Partnership, or Class A Units. The Class A Units are convertible at any time at the option of the holder into the Company's choice of either cash or Common Stock. In the case of cash, the value is determined based upon the trailing 20-day volume weighted average price of the Company's Common Stock.

The Company controls the Operating Partnership through its sole general partner interest and conducts substantially all of its business through the Operating Partnership. New Market Properties, LLC, a wholly-owned subsidiary of the Operating Partnership, owns and conducts the business of the Company's grocery-anchored shopping centers.

Basis of Presentation

These unaudited consolidated financial statements include all of the accounts of the Company and the Operating Partnership presented in accordance with accounting principles generally accepted in the United States of America, or GAAP. All significant intercompany transactions have been eliminated in consolidation. Certain adjustments have been made consisting of normal recurring accruals, which, in the opinion of management, are necessary for a fair presentation of the Company's financial condition and results of operations. The preparation of the financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. The year end condensed balance sheet data was derived from audited financial statements, but does not include all the disclosures required by GAAP. These financial statements should be read in conjunction with the audited financial statements and notes thereto included in the Company's 2014 Annual Report on Form 10-K filed

with the Securities and Exchange Commission, or the SEC, on March 16, 2015.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

2. Summary of Significant Accounting Policies

Acquisitions and Impairments of Real Estate Assets

The Company generally records its initial investments in income-producing real estate at fair value at the acquisition date in accordance with ASC 805-10, Business Combinations. The aggregate purchase price of acquired properties is apportioned to the tangible and identifiable intangible assets and liabilities acquired at their estimated fair values. The value of acquired land, buildings and improvements is estimated by formal appraisals, observed comparable sales transactions, and information gathered during pre-acquisition due diligence activities and the valuation approach considers the value of the property as if it were vacant. The values of furniture, fixtures, and equipment are estimated by calculating their replacement cost and reducing that value by factors based upon estimates of their remaining useful lives. Intangible assets and liabilities for multifamily communities include the values of in-place leases and above-market or below-market leases. Additional intangible assets for retail properties also include costs to initiate leases such as commissions and legal costs.

In-place lease values for multifamily communities are estimated by calculating the estimated time to fill a hypothetically empty apartment complex to its stabilization level (estimated to be 92% occupancy) based on historical observed move-in rates for each property, and which approximate market rates. Carrying costs during these hypothetical expected lease-up periods are estimated, considering current market conditions and include real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates. The intangible assets are calculated by estimating the net cash flows of the in-place leases to be realized, as compared to the net cash flows that would have occurred had the property been vacant at the time of acquisition and subject to lease-up. The acquired in-place lease values are amortized to operating expense over the average remaining non-cancelable term of the respective in-place leases. The amounts of above-market or below-market lease values are developed by comparing the Company's estimate of the average market rent to the average contract rent of the leases in place at the property acquisition date. This ratio is applied on a lease by lease basis to derive a total asset or liability amount for the property. The above-market or below-market lease values are recorded as a reduction or increase, respectively, to rental revenue over the remaining average non-cancelable term of the respective leases, plus any below market probable renewal options.

The fair values of in-place leases for retail shopping centers represent the value of direct costs associated with leasing, including opportunity costs associated with lost rentals that are avoided by acquiring in-place leases. Direct costs associated with obtaining a new tenant include commissions, legal and marketing costs, incentives such as tenant improvement allowances and other direct costs. Such direct costs are estimated based on our consideration of current market costs to execute a similar lease. The value of opportunity costs is estimated using the estimated market lease rates and the estimated absorption period of the space. These direct costs and opportunity costs are included in the accompanying consolidated balance sheets as acquired intangible assets and are amortized to expense over the remaining term of the respective leases. The fair values of above-market and below-market in-place leases for retail shopping centers are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) our estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining term of the leases, taking into consideration the probability of renewals for any below-market leases. The capitalized above-market leases and in place leases are included in the acquired intangible assets line of the consolidated balance sheets. Both above-market and below-market lease values are amortized as adjustments to rental revenue over the remaining term of the respective leases, plus any below market probable renewal options.

Estimating the fair values of the tangible and intangible assets requires us to estimate market lease rates, property operating expenses, carrying costs during lease-up periods, discount and capitalization rates, market absorption periods, and the number of years the property is held for investment. The use of unreasonable estimates would result in an incorrect assessment of our purchase price allocations, which would impact the amount of our reported net income. Acquired intangible assets and liabilities have no residual value.

The Company evaluates its tangible and identifiable intangible real estate assets for impairment when events such as declines in a property's operating performance, deteriorating market conditions, or environmental or legal concerns bring recoverability of the carrying value of one or more assets into question. The total undiscounted cash flows of the asset group, including proceeds from disposition, are compared to the net book value of the asset group. If this test indicates that impairment exists, an impairment loss is recorded in earnings equal to the shortage of the book value to the discounted net cash flows of the asset group.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Loans and Notes Held for Investment

The Company carries its investments in real estate loans at amortized cost with assessments made for impairment in the event recoverability of the principal amount becomes doubtful. If, upon testing for impairment, the fair value result is lower than the carrying amount of the loan, a valuation allowance is recorded to lower the carrying amount to fair value, with a loss recorded in earnings. Recoveries of valuation allowances are only recognized in the event of maturity or a sale or disposition in an amount above carrying value. The balances of real estate loans presented on the consolidated balance sheets consist of drawn amounts on the loans, net of deferred loan fee revenue. See the "Revenue Recognition" section of this Note for other loan-related policy disclosures required by ASC 310-10-50-6.

Deferred Offering Costs

Deferred offering costs represent direct costs incurred by the Company related to current equity offerings, excluding costs specifically identifiable to a closing, such as commissions, dealer-manager fees, and other registration fees. For issuances of equity that occur on one specific date, associated offering costs are reclassified as a reduction of proceeds raised on the date of issue. Our ongoing offering of up to a maximum of 900,000 units, consisting of one share of Series A Redeemable Preferred Stock, or Series A Preferred Stock, and one warrant, or Warrant, to purchase 20 shares of Common Stock, or Units, generally closes on a bimonthly basis in variable amounts. Such offering is referred to herein as the Follow-on Offering, pursuant to our registration statement on Form S-3 (registration number 333-183355), as may be amended from time to time. Deferred offering costs related to the Follow-on Offering and Shelf Offering (as defined in Note 6) are reclassified to the stockholders' equity section of the consolidated balance sheet as a reduction of proceeds raised on a pro-rata basis equal to the ratio of total Units or value of shares issued to the maximum number of Units, or the value of shares, as applicable, that are expected to be issued.

Revenue Recognition

Rental revenue is recognized when earned from residents of the Company's multifamily communities, which is over the terms of rental agreements, typically of 13 months' duration. Differences from the straight-line method, which recognize the effect of any up-front concessions and other adjustments ratably over the lease term, are recorded in the appropriate period, to the extent that adjustments to the straight-line method are material. The Company evaluates the collectability of amounts due from residents and maintains an allowance for doubtful accounts for estimated losses resulting from the inability of residents to make required payments then due under lease agreements. The balance of amounts due from residents are generally deemed uncollectible 30 days beyond the due date, at which point they are fully reserved.

Rental revenue from tenants' operating leases in the Company's retail shopping centers is recognized on a straight-line basis over the term of the lease regardless of when payments are due. Revenue based on "percentage rent" provisions that provide for additional rents that become due upon achievement of specified sales revenue targets (as specified in each lease agreement) is recognized only after the tenant exceeds its specified sales revenue target. Revenue from reimbursements of the tenants' share of real estate taxes, insurance and common area maintenance, or CAM, costs are recognized in the period in which the related expenses are incurred. Lease termination revenues are recognized ratably over the revised remaining lease term after giving effect to the termination notice or when tenant vacates and the Company has no further obligations under the lease. Rents and tenant reimbursements collected in advance are recorded as prepaid rent within other liabilities in the accompanying consolidated balance sheets. The Company estimates the collectability of the tenant receivable related to rental and reimbursement billings due from tenants and straight-line rent receivables, which represent the cumulative amount of future adjustments necessary to present rental

revenue on a straight-line basis, by taking into consideration the Company's historical write-off experience, tenant credit-worthiness, current economic trends, and remaining lease terms.

The Company may provide retail tenants an allowance for the construction of leasehold improvements. These leasehold improvements are capitalized and depreciated over the shorter of the useful life of the improvements or the remaining lease term. If the allowance represents a payment for a purpose other than funding leasehold improvements, or in the event the Company is not considered the owner of the improvements, the allowance is considered to be a lease incentive and is recognized over the lease term as a reduction of minimum rent. Determination of the appropriate accounting for the payment of a tenant allowance is made on a lease-by-lease basis, considering the facts and circumstances of the individual tenant lease. When the Company is the owner of the leasehold improvements, recognition of lease revenue commences when the lessee is given possession of the leased space upon completion of tenant improvements. However, when the leasehold improvements are owned by the tenant, the lease inception date is the date the tenant obtains possession of the leased space for purposes of constructing its leasehold improvements.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Interest income on real estate loans and notes receivable is recognized on an accrual basis over the lives of the loans or notes using the effective interest method. In the event that a loan or note is refinanced with the proceeds of another loan issued by the Company, any unamortized loan fee revenue from the first loan will be recognized as interest revenue over the term of the new loan. Direct loan origination fees and origination or acquisition costs applicable to real estate loans are amortized over the lives of the loans as adjustments to interest income. The accrual of interest on all these instruments ceases when there is concern as to the ultimate collection of principal or interest, which is generally a delinquency of 30 days in required payments of interest or principal. Any payments received on such non-accrual loans are recorded as interest income when the payments are received. Real estate loan assets are reclassified as accrual-basis once interest and principal payments become current. Certain real estate loan assets include limited purchase options and either exit fees or additional amounts of accrued interest. Exit fees will be treated as additional consideration for the acquired project if the Company purchases the subject property. Additional accrued interest becomes due in cash to the Company on the earliest to occur of: (i) the maturity of the loan, (ii) any uncured event of default as defined in the associated loan agreement, (iii) the sale of the project or the refinancing of the loan (other than a refinancing loan by the Company or one of its affiliates) and (iv) any other repayment of the loan.

Promotional fees received from service providers at the Company's properties are deferred and recognized on a straight-line basis over the term of the agreement.

The PAC Rewards program allows residents in the Company's multifamily communities to accumulate reward points on a monthly basis for actions such as resident referrals and making rent payments online. Once a property has been enrolled on the program, a resident must rent an apartment from the Company for at least 14 months before reward points may be redeemed for services or upgrades to a resident's unit. The Company accrues a liability for the estimated cost of these future point redemptions, net of a 35% breakage fee, which is the Company's current estimate of rewards points that will not be redeemed. In accordance with Staff Accounting Bulletin 13.A.3c, the Company deems its obligations under PAC Rewards as inconsequential to the delivery of services according to the lease terms. Therefore, the expense related to the PAC Rewards Program is included in property operating and maintenance expense on the consolidated statements of operations.

Discontinued Operations

The Company evaluates all disposal groups for held-for-sale classification for which such disposal represents (or will represent) a strategic shift which will have a significant effect on the Company's results or operations and financial results.

New Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers (Topic 606). ASU 2014-09 provides a single comprehensive revenue recognition model for contracts with customers (excluding certain contracts, such as lease contracts) to improve comparability within industries. ASU 2014-09 requires an entity to recognize revenue to reflect the transfer of goods or services to customers at an amount the entity expects to be paid in exchange for those goods and services and provide enhanced disclosures, all to provide more comprehensive guidance for transactions such as service revenue and contract modifications. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017. ASU 2014-09 may be applied using either a full retrospective or a modified approach upon adoption. The Company is currently evaluating the impact this standard may have on its financial statements.

In August 2014, the FASB issued Accounting Standards Update 2014-15 ("ASU 2014-15"), Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This new guidance requires management to evaluate, at each annual and interim reporting period, whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date the financial statements are issued and provide related disclosures. ASU 2014-15 is effective for annual periods ending after December 15, 2016 and interim periods thereafter, early adoption is permitted. The Company is currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on its financial statements.

In February 2015, the FASB issued Accounting Standards Update 2015-02 ("ASU 2015-02"), Consolidation (Topic 810): Amendments to the Consolidation Analysis. This new guidance specifically eliminates the presumption in the current voting model that a general partner controls a limited partnership or similar entity unless that presumption can be overcome. Generally, only a single limited partner that is able to exercise substantive kick-out rights will be required to consolidate the limited partnership. ASU 2015-02 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

standard must be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity/capital as of the beginning of the period of adoption or retrospectively to each period presented. The Company has not yet selected a transition method and is currently in the process of evaluating the impact the adoption of ASU 2015-02 will have on its financial statements.

In April 2015, the FASB issued Accounting Standards Update 2015-03 ("ASU 2015-03"), Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This new guidance requires that the balance of unamortized debt issuance costs related to non-revolving debt instruments to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the associated debt, rather than as an asset. ASU 2015-03 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. The Company's adoption of ASU 2015-03, which was effective June 30, 2015, did not materially impact its financial position or results of operations.

In September 2015, the FASB issued Accounting Standards Update 2015-16 ("ASU 2015-16"), Business Combinations: Simplifying the Accounting for Measurement Period Adjustments. This new guidance requires that the acquirer recognize adjustments to provisional amounts initially recorded in the purchase price allocation, including any effect on earnings, that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. ASU 2015-16 is effective on January 1, 2016 and is prospective in adoption method. The Company does not expect the adoption of ASU 2015-16 to materially impact its financial position or results of operations.

3. Real Estate Assets

At September 30, 2015, the Company's real estate assets included seventeen multifamily communities with 5,416 total units and twelve grocery-anchored shopping centers with approximately 954,000 square feet of gross leasable area. At September 30, 2014, the Company owned ten multifamily communities with 3,326 total units and nine grocery-anchored shopping centers with approximately 632,000 square feet of gross leasable area.

The Company acquired the following multifamily communities during the nine months ended September 30, 2015:

Acquisition date	Property	Location	Approximate purchase price (millions)	Units
9/3/2015	Citi Lakes	Orlando, Florida	\$63.4	346
7/31/2015	Avenues at Creekside	San Antonio, Texas	\$56.2	395
6/30/2015	CityPark View	Charlotte, North Carolina	\$32.7	284
6/24/2015	Aster at Lely	Naples, Florida	\$52.5	308
5/21/2015	Venue at Lakewood Ranch	Sarasota, Florida	\$47.4	237
2/13/2015	Avenues at Cypress ⁽¹⁾	Houston, Texas	(1)	240
2/13/2015	Avenues at Northpointe ⁽¹⁾	Houston, Texas	(1)	280
				2,090

⁽¹⁾ Avenues at Cypress and Avenues at Northpointe are referred to collectively as the Houston Portfolio, which was acquired for approximately \$76.0 million.

The purchase prices approximated the fair value of the acquired assets and assumed liabilities. The Company allocated the purchase prices to the acquired assets and liabilities based upon their fair values, as shown in the following table. These purchase price allocations were based upon the Company's best estimates of the fair values of the acquired assets and liabilities, but are preliminary and are subject to refinement for a period of up to one year from the closing date of each transaction.

10

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

	CityPark View	Aster at Lely	Venue at Lakewood Ranch	Houston Portfolio
Land	\$ 3,558,793	\$ 7,675,409	\$ 3,791,050	\$ 7,162,226
Buildings and improvements	23,797,764	37,661,901	37,574,391	54,217,075
Furniture, fixtures and equipment	4,562,148	6,132,384	5,375,690	13,078,872
Lease intangibles	737,790	1,030,306	669,369	1,571,827
Prepays & other assets	99,124	106,717	80,201	150,326
Escrows	211,428	—	401,294	362,332
Accrued taxes	(105,756)	(23,413)	(216,252)	(212,601)
Security deposits, prepaid rents, and other liabilities	(40,152)	(64,689)	(35,157)	(99,181)
Net assets acquired	\$ 32,821,139	\$ 52,518,615	\$ 47,640,586	\$ 76,230,876
Cash paid	\$ 721,139	\$ 18,518,615	\$ 16,830,586	\$ 25,452,876
Real estate loan balance applied	10,000,000	—	—	—
Mortgage debt	22,100,000	34,000,000	30,810,000	50,778,000
Total consideration	\$ 32,821,139	\$ 52,518,615	\$ 47,640,586	\$ 76,230,876

The Company previously held loan investments which supported the development of of the CityPark View and Aster at Lely multifamily communities.

	Avenues at Creekside	Citi Lakes
Land	\$ 5,983,724	\$ 5,558,033
Buildings and improvements	42,050,104	49,416,492
Furniture, fixtures and equipment	6,939,014	7,411,367
Lease intangibles	1,227,158	964,108
Prepays & other assets	89,582	40,032
Escrows	1,058,468	280,863
Accrued taxes	(440,660)	(187,792)
Security deposits, prepaid rents, and other liabilities	(218,438)	(80,629)
Net assets acquired	\$ 56,688,952	\$ 63,402,474
Cash paid	\$ 15,063,952	\$ 18,952,474
Mortgage debt ⁽¹⁾	41,625,000	44,450,000
Total consideration	\$ 56,688,952	\$ 63,402,474

⁽¹⁾ Mortgage on Avenues at Creekside was assumed as part of the acquisition.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Since the acquisition dates, contributions by the acquired properties to the Company's consolidated results of operations were:

	CityPark View	Aster at Lely	Venue at Lakewood Ranch	Houston Portfolio
Three months ended September 30, 2015:				
Revenue	\$ 941,000	\$ 1,256,000	\$ 1,085,000	\$ 2,187,000
Net income (loss)	\$(362,000)	\$(560,000)	\$(344,000)	\$(670,000)
Nine months ended September 30, 2015:				
Revenue	\$ 941,000	\$ 1,256,000	\$ 1,462,000	\$ 5,209,000
Net income (loss)	\$(490,000)	\$(774,000)	\$(683,000)	\$(2,422,000)
Acquisition costs incurred by the Company	\$ 276,000	\$ 438,000	\$ 889,000	\$ 1,116,000
Remaining amortization period of intangible assets and liabilities (months)	2.5	2.5	1.5	0
Avenues at Creekside Citi Lakes				
Three and nine months ended September 30, 2015:				
Revenue	\$ 1,014,000	\$ 399,000		
Net income (loss)	\$(591,000)	\$(10,000)		
Acquisition costs incurred by the Company	\$ 853,000	\$ 1,612,000		
Remaining amortization period of intangible assets and liabilities (months)	3.5	7.5		

The Company acquired the following grocery-anchored shopping centers during the nine months ended September 30, 2015:

Acquisition date	Property	Location	Approximate purchase price (millions)	Gross leasable area
9/4/2015	Royal Lakes Marketplace ⁽¹⁾	Atlanta, Georgia	\$ 16.6	119,493
7/1/2015	Independence Square	Dallas, Texas	\$ 18.0	140,218
				259,711

⁽¹⁾ See Note 7 - Related Party Transactions

The purchase prices approximated the fair value of the acquired assets and assumed liabilities. The Company allocated the purchase prices to the acquired assets and liabilities based upon their fair values, as shown in the following table. These purchase price allocations were based upon the Company's best estimates of the fair values of the acquired assets and liabilities, but are preliminary and are subject to refinement for a period of up to one year from the closing

date of each transaction.

12

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

	Independence Square	Royal Lakes Marketplace
Land	\$4,114,574	\$4,874,078
Buildings and improvements	13,123,553	9,921,403
Tenant improvements	566,857	517,191
In-place leases	1,567,944	957,093
Above-market leases	35,127	198,238
Leasing costs	392,451	365,629
Below-market leases	(1,775,506)	(315,837)
Other assets	—	88,553
Security deposits, prepaid rents, and other liabilities	(226,599)	(145,581)
Net assets acquired	\$ 17,798,401	\$ 16,460,767
Cash paid	\$ 17,798,401	\$ 6,660,767
Mortgage debt	—	(1) 9,800,000
Total consideration	\$ 17,798,401	\$ 16,460,767

(1) On August 27, 2015, the Company entered into a mortgage note secured by the Independence Square property in the principal amount of \$12,617,500.

	Independence Square	Royal Lakes Marketplace
Three months and nine months ended September 30, 2015:		
Revenue	\$488,000	\$92,000
Net income (loss)	\$(6,000)	\$15,000
Acquisition costs incurred by the Company	\$569,000	\$239,000
Remaining amortization period of intangible assets and liabilities (years)	6.2	9.9

The Company's consolidated amortization and depreciation expense consisted of:

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Depreciation:				
Buildings and improvements	\$4,545,441	\$1,475,098	\$11,356,809	\$3,833,974
Furniture, fixtures, and equipment	2,999,399	1,248,832	7,695,830	3,521,459
	7,544,840	2,723,930	19,052,639	7,355,433
Amortization:				
Acquired intangible assets	2,982,982	460,618	7,343,400	1,432,040
Deferred leasing costs	7,207	—	7,207	—
Website development costs	1,457	1,191	6,517	3,572

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Total depreciation and amortization	\$ 10,536,486	\$ 3,185,739	\$ 26,409,763	\$ 8,791,045
-------------------------------------	---------------	--------------	---------------	--------------

13

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

4. Acquired Intangible Assets and Liabilities

The Company recorded the following acquired lease intangible assets and liabilities and related accumulated amortization, as of September 30, 2015 and December 31, 2014:

	September 30, 2015			December 31, 2014		
	Multifamily	Retail	Total	Multifamily	Retail	Total
In-place leases	\$22,037,582	\$11,449,941	\$33,487,523	\$15,837,024	\$9,221,651	\$25,058,675
Above-market leases	—	706,910	706,910	—	479,883	479,883
Customer relationships	1,588,277	—	1,588,277	1,588,277	—	1,588,277
Lease origination costs	—	3,342,250	3,342,250	—	2,606,321	2,606,321
Acquired intangible assets	\$23,625,859	\$15,499,101	\$39,124,960	\$17,425,301	\$12,307,855	\$29,733,156
Less accumulated amortization of:						
In-place leases	\$(19,513,807)	\$(2,412,160)	\$(21,925,967)	\$(14,351,922)	\$(892,714)	\$(15,244,636)
Above market leases	—	(172,145)	(172,145)	—	(49,795)	(49,795)
Customer relationships	(1,588,277)	—	(1,588,277)	(1,588,277)	—	(1,588,277)
Lease origination costs	—	(490,431)	(490,431)	—	(147,468)	(147,468)
Accumulated amortization	(21,102,084)	(3,074,736)	(24,176,820)	(15,940,199)	(1,089,977)	(17,030,176)
Acquired intangible assets, net	\$2,523,775	\$12,424,365	\$14,948,140	\$1,485,102	\$11,217,878	\$12,702,980
Below market lease liability	\$383,593	\$8,244,445	\$8,628,038	\$383,593	\$6,212,597	\$6,596,190
Less: accumulated amortization	(383,593)	(912,118)	(1,295,711)	(383,593)	(276,666)	(660,259)
Below market lease liability, net	\$—	\$7,332,327	\$7,332,327	\$—	\$5,935,931	\$5,935,931

The Company recognized amortization of acquired intangible assets and liabilities as follows:

	Three months ended September 30, 2015			2014		
	Multifamily	Retail	Total	Multifamily	Retail	Total
Amortization expense						
Intangible assets:						
Leases in place	\$2,183,437	\$668,053	\$2,851,490	\$297,021	\$140,663	\$437,684
Above-market leases ⁽¹⁾	—	45,585	45,585	—	6,049	6,049
Customer relationships	—	—	—	—	—	—
Lease origination costs	—	131,492	131,492	—	22,934	22,934
	\$2,183,437	\$845,130	\$3,028,567	\$297,021	\$169,646	\$466,667
Intangible liabilities:						
Below-market leases ⁽¹⁾	\$—	\$270,517	\$270,517	\$—	\$61,341	\$61,341

(1) Amortization of above and below market lease intangibles is recorded as a decrease and an increase to rental revenue, respectively.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

	Nine months ended September 30, 2015			2014		
	Multifamily	Retail	Total	Multifamily	Retail	Total
Amortization expense						
Intangible assets:						
Leases in place	\$5,162,093	\$1,816,193	\$6,978,286	\$1,089,034	\$178,772	\$1,267,806
Above-market leases ⁽¹⁾	—	128,688	128,688	—	7,824	7,824
Customer relationships	—	—	—	131,030	—	131,030
Lease origination costs	—	365,114	365,114	—	33,204	33,204
	\$5,162,093	\$2,309,995	\$7,472,088	\$1,220,064	\$219,800	\$1,439,864
Intangible liabilities:						
Below-market leases ⁽¹⁾	\$—	\$694,948	\$694,948	\$15,160	\$80,896	\$96,056

(1) Amortization of above and below market lease intangibles is recorded as a decrease and an increase to rental revenue, respectively.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

5. Real Estate Loans, Notes Receivable, and Line of Credit

At September 30, 2015, our portfolio of real estate loans consisted of:

Project/Property ⁽¹⁾	Location	Date of loan	Maturity date	Optional extension date	Total loan commitments	Senior loans held by unrelated third parties	Current / deferred interest % per annum	
Crosstown Walk	Tampa, FL	4/30/2013	11/1/2016	5/1/2018	\$ 10,962,000	\$ 25,900,000	8 / 7.5	(2,7)
City Vista	Pittsburgh, PA	8/31/2012	6/1/2016	7/1/2017	16,107,735	\$ 28,400,000	8 / 6	(7)
Overton Rise	Atlanta, GA	5/8/2013	11/1/2016	5/1/2018	16,600,000	\$ 31,700,000	8 / 7.5	(2,7)
Haven West	Atlanta, GA ^(4, 5)	7/15/2013	6/2/2016	6/2/2018	6,940,795	\$ 16,195,189	8 / 6	(7)
Haven 12	Starkville, MS ^(5, 6)	6/16/2014	11/30/2015	6/16/2017	6,116,384	\$ 18,615,081	8.5 / 6.5	(3,7)
Founders' Village	Williamsburg, VA	8/29/2013	8/29/2018	N/A	10,346,000	\$ 26,936,000	8 / 6	(7)
Encore	Atlanta, GA ^(8, 9)	11/18/2013	11/15/2015	N/A	20,026,525	N/A	8.5 / 8.66	(7)
Palisades Fusion	Northern VA Irvine, CA	8/18/2014 7/1/2015	2/18/2018 5/31/2018	8/18/2019 5/31/2020	17,270,000 59,052,583	\$ 38,000,000 \$ 43,747,287	8 / 5 8.5 / 7.5	(7) (7)
Green Park	Atlanta, GA	12/1/2014	12/1/2017	12/1/2019	13,464,372	\$ 27,775,000	8.5 / 4.33	(7)
Stadium Village	Atlanta, GA ^(5, 10)	6/27/2014	6/27/2017	N/A	13,424,995	\$ 34,825,000	8.5 / 4.33	(7)
Summit Crossing III	Atlanta, GA	2/27/2015	2/26/2018	2/26/2020	7,246,400	\$ 16,822,000	8.5 / 6	(3,7)
Overture	Tampa, FL ⁽¹¹⁾	7/21/2015	7/21/2018	7/21/2020	6,920,000	\$ 17,080,000	8.5 / 6	(3,7)
Aldridge at Town Village	Atlanta, GA	1/27/2015	12/27/2017	12/27/2019	10,975,000	\$ 28,338,937	8.5 / 6	(3,7)
18 Nineteen	Lubbock, TX ^(5, 12)	4/9/2015	4/9/2018	4/9/2020	15,598,352	\$ 34,871,251	8.5 / 6	(3,7)
Haven South	Waco, TX ^(5,13)	5/1/2015	5/1/2018	5/1/2019	15,445,668	\$ 41,827,034	8.5 / 6	(3,7)
Haven Tampa	Tampa, FL ^(5,14)	4/17/2015	4/30/2016	N/A	2,900,000	N/A	10 / -	
Bishop Street	Atlanta, GA ⁽⁸⁾	8/31/2015	8/30/2016	N/A	3,107,012	N/A	12 / -	
Dawsonville	Atlanta, GA ^(9,15)	8/14/2015	11/14/2015	2/14/2016	6,553,500	N/A	12 / -	
					\$ 259,057,321			

All loans are real estate loans pertaining to developments of multifamily communities, except as otherwise indicated. The borrowers for each of these projects are as follows: "Crosstown Walk" - Iris Crosstown Partners LLC; "City Vista" - Oxford City Vista Development LLC; "Overton Rise" - Newport Overton Holdings, LLC; "Haven West" - Haven Campus Communities Member, LLC; "Haven 12" - Haven Campus Communities - Starkville, LLC; "Founders' Village" - Oxford NTW Apartments LLC; "Encore" - GP - RV Land I, LLC;

- (1) "Palisades" - Oxford Palisades Apartments LLC; "Fusion" - 360 - Irvine, LLC; "Green Park" - Weems Road Property Owner, LLC; "Stadium Village" - Haven Campus Communities - Kennesaw, LLC; "Summit Crossing III" - Oxford Forsyth Development, LLC; "Crosstown Walk II" - Iris Crosstown Apartments II, LLC; "Aldridge at Town Village" - Newport Town Village Holdings, LLC; "18 Nineteen" - Haven Campus Communities Lubbock, LLC; "Haven South" - Haven Waco Partners, LLC; "Haven Tampa" - Haven Campus Communities - Tampa, LLC; "Bishop Street" - Newport Bishop LLC; and "Dawsonville" - Hendon-BRE Dawson Marketplace, LLC.
- (2) Effective July 1, 2015, the deferred interest rate was increased by 1.5% per annum.
- (3) Effective July 1, 2015, the deferred interest rate was increased by 1.0% per annum.
- (4) Real estate loan in support of a completed student housing community adjacent to the campus of the University of West Georgia.
- (5) See note 7 - Related Party Transactions.
- (6) Real estate loan in support of a completed student housing community adjacent to the campus of Mississippi State University.
Deferred interest becomes due to the Company on the earliest to occur of (i) the maturity date, (ii) any uncured event of default as defined in the associated loan agreement, (iii) the sale of the project or the refinancing of the loan (other than a refinancing of the loan by the Company or one of its affiliates) and (iv) any other repayment of the loan.
- (7)
- (8) Bridge loan to partially finance the acquisition of land and predevelopment costs for a multifamily community.
- (9) See note 17 - Subsequent Events.
- (10) A completed student housing community adjacent to the campus of Kennesaw State University.
- (11) Real estate loan in support of a second phase adjacent to the Crosstown Walk multifamily community.
- (12) Real estate loan in support of a planned student housing community adjacent to the campus of Texas Tech University.
- (13) Real estate loan in support of a planned student housing community adjacent to the campus of Baylor University.
- (14) Bridge loan in support of a planned student housing community adjacent to the campus of the University of South Florida.
- (15) Bridge loan to partially finance the acquisition of land and predevelopment costs in support of a planned approximate 200,000 square foot retail shopping center.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

The Palisades, Green Park, Stadium Village and Founders' Village loans are subject to a loan participation agreement with a syndicate of unaffiliated third parties, under which the syndicate is to fund 25% of the loan commitment amount and collectively receive 25% of interest payments and returns of principal.

The Company's real estate loans are collateralized by 100% of the membership interests of the underlying project entity, and, where considered necessary, by unconditional joint and several repayment guaranties and performance guaranties by the principal(s) of the borrowers. These guaranties generally remain in effect until the receipt of a final certificate of occupancy. All of the guaranties are subject to the rights held by the senior lender pursuant to a standard intercreditor agreement. The Encore, Haven Tampa, Bishop Street and Dawsonville loans are also collateralized by the acquired land. The Haven West and Stadium Village loans are additionally collateralized by an assignment by the developer of security interests in unrelated projects. Prepayment of the real estate loans are permitted in whole, but not in part, without the Company's consent.

Management monitors the credit quality of the obligors under each of the Company's real estate loans by tracking the timeliness of scheduled interest and principal payments relative to the due dates as specified in the loan documents, as well as draw requests on the loans relative to the project budgets. In addition, management monitors the actual progress of development and construction relative to the construction plan, as well as local, regional and national economic conditions that may bear on our current and target markets. The credit quality of the Company's borrowers is primarily based on their payment history on an individual loan basis, and as such, the Company does not assign quantitative credit value measures or categories to its real estate loans and notes receivable in credit quality categories.

Project/Property	As of 9/30/2015			Carrying amount as of		
	Amount drawn	Loan Fee received from borrower - 2%	Acquisition fee paid to Manager - 1%	Unamortized deferred loan fee revenue	September 30, 2015	December 31, 2014
Crosstown Walk	\$ 10,962,000	\$ 219,240	\$ (109,620)	\$ (15,880)	\$ 10,946,120	\$ 10,862,615
CityPark View	—	200,000	(100,000)	—	—	9,951,728
City Vista	16,012,969	322,134	(161,067)	(39,679)	15,973,290	13,708,474
Aster at Lely	—	254,265	(127,133)	—	—	12,330,262
Overton Rise	16,603,935	332,079	(166,040)	(41,133)	16,562,802	15,773,937
Haven West	6,784,167	138,816	(69,408)	(13,559)	6,770,608	6,753,917
Haven 12	5,815,849	122,328	(61,164)	(4,403)	5,811,446	5,506,157
Founders' Village ⁽¹⁾	9,866,000	197,320	(98,660)	(26,989)	9,839,011	9,804,058
Encore	20,026,525	400,531	(200,265)	—	20,026,525	11,966,456
Palisades ⁽¹⁾	16,070,000	321,400	(160,700)	(7,035)	16,062,965	14,374,036
Fusion	28,620,510	1,120,890	(560,445)	(295,298)	28,325,212	20,313,722
Green Park ⁽¹⁾	8,908,999	269,287	(134,644)	(29,773)	8,879,226	4,602,691
Stadium Village ⁽¹⁾	13,329,868	268,500	(134,250)	(10,199)	13,319,669	12,664,902
Summit Crossing III	6,434,559	144,928	(72,464)	(46,201)	6,388,358	2,393,639
Overture	2,406,262	138,400	(69,200)	(42,984)	2,363,278	2,225,079
Aldridge at Town Village	9,564,618	219,500	(109,750)	(79,227)	9,485,391	—
18 Nineteen	14,160,503	311,967	(155,984)	(85,020)	14,075,483	—
Haven South	10,875,674	309,113	(154,557)	(127,910)	10,747,764	—
Haven Tampa	2,900,000	58,000	(29,000)	(15,911)	2,884,089	—

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Bishop Street	3,107,012	62,140	(31,070	) (28,301	) 3,078,711	—
Dawsonville	6,288,922	131,070	(65,535	) (31,960	) 6,256,962	—
	\$208,738,372	\$5,541,908	\$(2,770,956	) \$(941,462	) \$207,796,910	\$153,231,673

⁽¹⁾ 25% of the net amount collected by the Company as an acquisition fee was paid to the associated third party loan participant.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

The Company holds options, but not obligations, to purchase certain of the properties which are partially financed by its real estate loans, as shown in the table below. In the event the Company exercises the associated purchase option and acquires the property, any additional accrued interest, if not paid, will be treated as additional consideration for the acquired project. The option purchase prices are negotiated at the time of the loan closing.

Project/Property	Purchase option window		Purchase option price	Total units upon completion	Total beds (student housing communities)
	Begin	End			
Crosstown Walk	7/1/2016	12/31/2016	\$39,654,273	342	—
City Vista	2/1/2016	5/31/2016	\$43,560,271	272	—
Overton Rise	7/8/2016	12/8/2016	\$51,500,000	294	—
Haven West	8/1/2016	1/31/2017	\$26,138,466	160	568
Haven 12	9/1/2016	11/30/2016	(1)	152	536
Founders' Village	2/1/2016	9/15/2016	\$44,266,000	247	—
Encore	N/A	N/A	N/A	340	—
Palisades	3/1/2017	7/31/2017	(1)	304	—
Fusion	1/1/2018	4/1/2018	(1)	280	—
Green Park	11/1/2017	2/28/2018	(1)	310	—
Stadium Village	9/1/2016	11/30/2016	(1)	198	792
Summit Crossing III	8/1/2017	11/30/2017	(1)	172	—
Overture	1/1/2018	5/1/2018	(1)	180	—
Aldridge at Town Village	11/1/2017	2/28/2018	(1)	300	—
18 Nineteen	10/1/2017	12/31/2017	(1)	217	732
Haven South	10/1/2017	12/31/2017	(1)	250	840
Haven Tampa	N/A	N/A	N/A	158	542
Bishop Street	N/A	N/A	N/A	232	—
Dawsonville	N/A	N/A	N/A	—	—
				4,408	4,010

(1) The purchase price is to be calculated based upon market cap rates at the time of exercise of the purchase option, with discounts ranging from between 20 and 60 basis points, depending on the loan.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

At September 30, 2015, our portfolio of notes and lines of credit receivable consisted of:

Borrower	Date of loan	Maturity date	Total loan commitments	Outstanding balance as of:		Interest rate
				9/30/2015	12/31/2014	
360 Residential, LLC	3/20/2013	6/30/2016	\$ 2,000,000	\$ 1,216,350	\$ 1,107,348	12 % ⁽¹⁾
TPKG 13th Street Development, LLC ⁽²⁾	5/3/2013	N/A	—	—	5,605,178	N/A
Preferred Capital Marketing Services, LLC ⁽³⁾	1/24/2013	12/31/2016	1,500,000	1,367,000	1,500,000	10 %
Riverview Associates, Ltd. ⁽⁴⁾	12/17/2012	N/A	—	—	300,000	N/A
Pecunia Management, LLC	11/16/2013	11/15/2015	200,000	133,534	200,000	10 %
Oxford Contracting LLC	8/27/2013	4/30/2017	1,500,000	1,475,000	1,475,000	8 % ⁽⁵⁾
Preferred Apartment Advisors, LLC ⁽³⁾	8/21/2012	12/31/2016	12,000,000	11,545,165	9,128,038	8 % ^(6,8)
Haven Campus Communities, LLC ⁽³⁾	6/11/2014	6/30/2016	5,400,000	4,939,904	3,540,099	12 % ⁽⁵⁾
Oxford Capital Partners, LLC	6/27/2014	3/31/2017	8,250,000	7,661,592	4,029,737	12 % ^(7,8)
Newport Development Partners, LLC	6/17/2014	6/30/2016	3,000,000	—	1,860,560	12 % ⁽⁵⁾
Unamortized loan fees				(43,312)	(48,400)	
			\$ 33,850,000	\$ 28,295,233	\$ 28,697,560	

⁽¹⁾ Revolving credit line which is an amendment of the bridge loan which was originated on March 20, 2013. The amounts payable under the terms of the loan are collateralized by guaranties of payment and performance by the principals of the borrower.

⁽²⁾ The outstanding balance of this loan was fully repaid as of February 11, 2015.

⁽³⁾ See Note 7 - Related Party Transactions.

⁽⁴⁾ The outstanding balance of this loan was fully repaid as of May 26, 2015.

⁽⁵⁾ The amounts payable under the terms of these revolving credit lines are collateralized by a personal guaranty of repayment by the principals of the borrower.

⁽⁶⁾ The amounts payable under this revolving credit line were collateralized by an assignment of the Manager's rights to fees due under the fourth amended and restated management agreement, or Management Agreement, between the Company and the Manager.

⁽⁷⁾ The amounts payable under the terms of this revolving credit line, up to the lesser of 25% of the loan balance or \$1,000,000 are collateralized by a personal guaranty of repayment by the principals of the borrower.

⁽⁸⁾ See Note 17 - Subsequent Events.

The Company recorded interest income and other revenue from these instruments as follows:

	Three months ended September		Nine months ended	
	30, 2015	2014	September 30, 2015	September 30, 2014
Real estate loans:				
Current interest payments	\$ 4,077,298	\$ 2,924,660	\$ 11,263,071	\$ 7,852,786
Additional accrued interest	3,018,766	1,854,309	7,573,044	5,065,487
Deferred loan fee revenue	204,790	178,727	555,657	759,583

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Total real estate loan revenue	7,300,854	4,957,696	19,391,772	13,677,856
Interest income on notes and lines of credit	654,026	878,303	2,007,281	\$ 2,143,684
Interest income on loans and notes receivable	\$ 7,954,880	\$ 5,835,999	\$ 21,399,053	\$ 15,821,540

The Company extends loans for purposes such as to partially finance the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities, and for other real estate or real estate related projects. Certain of these loans include characteristics such as exclusive options to purchase the project at a fixed price within a specific time window following project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to create variable interests to the Company and require further evaluation as to whether the variable interest creates a variable interest entity, or VIE, which could necessitate

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

consolidation of the project. The Company considers the facts and circumstances pertinent to each entity borrowing under the loan, including the relative amount of financing the Company is contributing to the overall project cost, decision making rights or control held by the Company, guarantees provided by third parties, and rights to expected residual gains or obligations to absorb expected residual losses that could be significant from the project. If the Company is deemed to be the primary beneficiary of a VIE, consolidation treatment would be required.

The Company has evaluated its real estate loans, where appropriate, for accounting treatment as loans versus real estate development projects, as required by ASC 310. For each loan, the characteristics and the facts and circumstances indicate that loan accounting treatment is appropriate.

The Company's real estate loans partially finance the development activities of the borrowers' associated legal entities. Each of these loans create variable interests in each of these entities, and according to the Company's analysis, are deemed to be VIEs, due to the combined factors of the sufficiency of the borrowers' investment at risk, the existence of payment and performance guarantees provided by the borrowers, as well as the limitations on the fixed-price purchase options on the City Vista, Overton Rise, Crosstown Walk, Haven West, and Founders' Village loans. The Company has concluded that it is not the primary beneficiary of the borrowing entities. It has no decision making authority or power to direct activity, except normal lender rights, which are subordinate to the senior loans on the projects. Therefore, since the Company has concluded it is not the primary beneficiary, it has not consolidated these entities in its consolidated financial statements. The Company's maximum exposure to loss from these loans is their drawn amount as of September 30, 2015 of approximately \$60.2 million. The maximum aggregate amount of loans to be funded as of September 30, 2015 was approximately \$60.9 million.

The Company is subject to a concentration of credit risk that could be considered significant with regard to the Crosstown Walk, City Vista, Founders' Village, Palisades, Encore, Summit Crossing III and Overture real estate loans, the promissory note from Oxford Contracting, LLC, and the revolving line of credit to Oxford Capital Partners, LLC, as identified specifically by the two named principals of the borrowers, W. Daniel Faulk, Jr. and Richard A. Denny, and as evidenced by repayment guarantees offered in support of these loans. The drawn amount of these loans total approximately \$90.9 million (with a total commitment amount of \$98.6 million) and in the event of a total failure to perform by the borrowers and guarantors, would subject the Company to a total possible loss of that amount. The Company generally requires secured interests in one or a combination of the membership interests of the borrowing entity or the entity holding the project, guarantees of loan repayment, and project completion performance guarantees as credit protection with regard to its real estate loans, as is customary in the real estate loan industry. The Company has performed assessments of the guarantees with regard to the obligors' ability to perform according to the terms of the guarantees if needed and has concluded that the guarantees reduce the Company's risk and exposure to the above-described credit risk in place as of September 30, 2015.

The Company is also subject to a geographic concentration of risk that could be considered significant with regard to the Overton Rise, Haven West, Encore, Green Park, Stadium Village, Summit Crossing III, Aldridge at Town Village, Bishop Street, and Dawsonville real estate loans, all of which are partially supporting proposed multifamily communities, student housing projects, and a retail shopping center in or near Atlanta, Georgia. The drawn amount of these loans as of September 30, 2015 totaled approximately \$91.0 million (with a total commitment amount of approximately \$98.3 million) and in the event of a total failure to perform by the borrowers and guarantors, would subject the Company to a total possible loss of that amount.

The borrowers and guarantors behind the Crosstown Walk, City Vista, Founders' Village, Palisades, Encore, Summit Crossing III and Overture real estate loans, the promissory note to Oxford Contracting, LLC, and the revolving line of credit to Oxford Capital Partners, LLC collectively qualify as a major customer as defined in ASC 280-10-50, as the revenue recorded from this customer exceeded ten percent of the Company's total revenues. The Company recorded revenue from transactions with this major customer within its financing segment of approximately \$3.3 million and

\$2.1 million for the three-month periods ended September 30, 2015, and 2014, respectively and \$9.3 million and \$4.0 million for the nine-month periods ended September 30, 2015, and 2014, respectively.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

6. Redeemable Preferred Stock and Equity Offerings

The Company's Follow-on Offering is being offered by International Assets Advisory, LLC, or the Dealer Manager, on a "reasonable best efforts" basis. Each share of Preferred Stock ranks senior to Common Stock and carries a cumulative annual 6% dividend of the stated per share value of \$1,000, payable monthly as declared by the Company's board of directors. Dividends begin accruing on the date of issuance. On June 26, 2014, the Company amended the redemption schedule of the Preferred Stock to allow redemptions at the option of the holder from the date of issuance of the Preferred Stock through the first year subject to a 13% redemption fee. After year one, the redemption fee decreases to 10%, after year three it decreases to 5%, after year four it decreases to 3%, and after year five there is no redemption fee. Any redeemed shares of Preferred Stock are entitled to any accrued but unpaid dividends at the time of redemption and any redemptions may be in cash or Common Stock, at the Company's discretion. The Warrant is exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire four years following the date of issuance.

As of September 30, 2015, offering costs specifically identifiable to Unit offering closing transactions, such as commissions, dealer manager fees, and other registration fees, totaled approximately \$37.3 million. These costs are reflected as a reduction of stockholders' equity at the time of closing. In addition, the costs related to the offering not related to a specific closing transaction totaled approximately \$10.0 million. As of September 30, 2015, the Company had issued 386,912 Units from which we realized net proceeds of approximately \$349.3 million after commissions and other costs. A total of 2,800 shares of Series A Preferred Stock were subsequently redeemed. The number of Units issued was approximately 39.1% of the maximum number of Units anticipated to be issued under the Primary Series A Offering and the Follow-On Offering. The Company cumulatively recognized approximately 39.1% of the approximate \$10.0 million deferred to date, or approximately \$3.9 million as a reduction of stockholders' equity. The remaining balance of offering costs not yet reflected as a reduction of stockholder's equity, approximately \$6.1 million, are reflected in the asset section of the consolidated balance sheet as deferred offering costs at September 30, 2015. The remainder of current and future deferred offering costs related to the Follow-on Offering will likewise be recognized as a reduction of stockholders' equity in the proportion of the number of Units issued to the maximum number of Units anticipated to be issued. Offering costs not related to a specific closing transaction are subject to an overall cap of 1.5% (discussed further below) of the total gross proceeds raised during the Unit offerings.

Aggregate offering expenses, including selling commissions and dealer manager fees, will be capped at 11.5% of the aggregate gross proceeds of the Primary Series A Offering and the Follow-On Offering, of which the Company will reimburse its Manager up to 1.5% of the gross proceeds of these offerings for all organization and offering expenses incurred, excluding selling commissions and dealer manager fees; however, upon approval by the conflicts committee of the board of directors, the Company may reimburse its Manager for any such expenses incurred above the 1.5% amount as permitted by the Financial Industry Regulatory Authority.

On May 17, 2013, the Company filed a registration statement on Form S-3 (File No. 333-188677) for an offering up to \$200 million of equity or debt securities, or Shelf Registration Statement, which was declared effective by the SEC on July 19, 2013. Deferred offering costs related to this Shelf Registration Statement totaled approximately \$721,000 as of September 30, 2015, of which approximately \$333,000 are reflected as deferred offering costs in the asset section of the consolidated balance sheet at September 30, 2015. These costs will likewise be recognized as a reduction of stockholders' equity in the proportion of the proceeds from securities issued to the maximum amount of securities registered.

On February 28, 2014, the Company filed a prospectus supplement to the Shelf Registration Statement to issue and sell up to \$100 million of Common Stock from time to time in an "at the market" offering, or the ATM Offering, through MLV & Co. LLC as sales agent. Through September 30, 2015, the Company sold approximately 6.5 million shares of Common Stock through the ATM offering and collected net proceeds of approximately \$54.4 million.

7. Related Party Transactions

John A. Williams, the Company's Chief Executive Officer and Chairman of the Board, and Leonard A. Silverstein, the Company's President and Chief Operating Officer and a member of the Board, are also executive officers and directors of NELL Partners, Inc., which controls the Manager. Mr. Williams is the Chief Executive Officer and Mr. Silverstein is the President and Chief Operating Officer of the Manager.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Mr. Williams, Mr. Silverstein and Michael J. Cronin, the Company's Executive Vice President, Chief Accounting Officer and Treasurer are executive officers of Williams Realty Advisors, LLC, or WRA, which is the manager of the day-to-day operations of Williams Opportunity Fund, LLC, or WOF, as well as Williams Realty Fund I, LLC, or WRF.

The Management Agreement entitles the Manager to receive compensation for various services it performs related to acquiring assets and managing properties on the Company's behalf. The following table details Manager fees recognized, net of deferrals, as described below.

Type of Compensation	Basis of Compensation	Three months ended September 30,		Nine months ended September 30,	
		2015	2014	2015	2014
Acquisition fees	1% of the gross purchase price of real estate assets acquired or loans advanced	\$ 2,035,350	\$ 3,156,638	\$ 4,438,813	\$ 3,500,327
Asset management fees	Monthly fee equal to one-twelfth of 0.50% of the total book value of assets, as adjusted	1,045,986	531,881	2,290,870	1,492,458
Property management fees	Monthly fee equal to 4% of the monthly gross revenues of the properties managed	743,775	283,805	1,652,034	814,600
General and administrative expense fees	Monthly fee equal to 2% of the monthly gross revenues of the Company	497,437	255,234	1,154,639	714,927
		\$ 4,322,548	\$ 4,227,558	\$ 9,536,356	\$ 6,522,312

On September 4, 2015, the Company acquired Royal Lakes Marketplace, a grocery-anchored shopping center in the Atlanta, Georgia market, from Madison Retail - Royal Lakes, LLC, a Georgia limited liability company. WRF provided an equity investment in support of the development of Royal Lakes Marketplace and received \$1.9 million from the sales proceeds. The Company executed a net profits interest agreement on September 4, 2015 with the Seller of Royal Lakes Marketplace, or Net Profits Interest Agreement. The Net Profits Interest Agreement grants the seller a 30% profit sharing interest in proceeds net of closing costs for Qualifying Transactions (as defined below) related to the four pads of vacant outparcel land acquired as part of the Royal Lakes Marketplace transaction. Qualifying Transactions, as defined in the agreement, include the sale of the outparcels, entry into a ground lease on the outparcels or a build-to-suit transaction. The profit sharing interest expires if no Qualifying Transactions are initiated by September 4, 2020.

Included in the acquisition fees to related parties line of the statement of operations are fees related to the acquisition of eight grocery-anchored shopping centers in the amount of \$642,820 for the three and nine months ended September 30, 2014 paid to Joel T. Murphy while he was a director and Chief Executive Officer of New Market Properties, LLC, a related party.

Mr. Murphy was also paid a fee of \$57,268 in connection with one grocery-anchored shopping center acquisition prior to his becoming a director of the Company and the Chief Executive Officer of New Market Properties, LLC, which is included in the acquisition fees and pursuit costs line of the statement of operations for the nine months ended

September 30, 2014.

The Management Agreement also entitles the Manager to receive compensation for services rendered in connection with the construction, development or landscaping of the properties (Construction Management Fees), including the supervision of any third party vendors engaged by the Manager to provide such services; such fee is an amount equal to the customary and competitive market rates in light of the size, type and location of the property. The Company paid construction management fees of \$9,193 to the Manager for the three and nine month periods ended September 30, 2015, which were capitalized as part of the related capital improvement. There were no such amounts paid to the Manager for prior periods.

22

Preferred Apartment Communities, Inc.
 Notes to Consolidated Financial Statements – (continued)
 September 30, 2015

The Manager may, in its discretion, defer some or all of the asset management, property management, or general and administrative expense fees for properties owned by the Company. Any deferred fees become due and payable to the extent that, in the event of any capital transaction, the net sale proceeds exceed the allocable capital contributions for the asset plus a 7% priority annual return on the asset. A total of \$1,528,479 of combined asset management, general and administrative expense and property management fees related to certain properties and land loans during the nine months ended September 30, 2015 and \$1,860,824 cumulatively have been deferred by the Manager. The Company will recognize any deferred fees in future periods to the extent, if any, it determines that it is probable that the estimated net sale proceeds would exceed the hurdles listed above. As of September 30, 2015, the Company determined that there was insufficient evidence to support recognition of these deferred fees; therefore, the Company has not recognized any expense for the amounts deferred.

In addition to property management fees, the Company incurred the following reimbursable on-site personnel salary and related benefits expenses at the properties, which are listed on the Consolidated Statements of Operations:

Three months ended September 30,		Nine months ended September 30,	
2015	2014	2015	2014
\$1,688,347	\$632,051	\$4,114,752	\$1,866,416

The Manager utilizes its own and its affiliates' personnel to accomplish certain tasks related to raising capital that would typically be performed by third parties, including, but not limited to, legal and marketing functions. As permitted under the Management Agreement, the Manager was reimbursed \$708,547 and \$331,360 for the nine-month periods ended September 30, 2015 and 2014, respectively. Preferred Capital Securities, LLC, a broker-dealer owned by NELL Partners, Inc., was reimbursed \$145,538 for these same costs for the three-month and nine-month periods ended September 30, 2015. These costs are recorded as deferred offering costs until such time as additional closings occur on the Unit offerings or the Shelf Offering, at which time they are reclassified on a pro-rata basis as a reduction of offering proceeds within stockholders' equity.

The Company's Haven West, Haven 12, Stadium Village, 18 Nineteen, Haven South and Haven Tampa real estate loans and the Haven Campus Communities' line of credit are supported in part by guaranties of repayment and performance by John A. Williams, Jr., our Chief Executive Officer's son, a principal of the borrowers and a related party of the Company under GAAP.

In addition to the fees described above, the Management Agreement also entitles the Manager to other potential fees, including disposition fees based on the lesser of (A) one-half of the commission that would be reasonable and customary; and (B) 1% of the sale price of the asset.

Furthermore, the Manager holds the special limited partnership interest in the Operating Partnership, which entitles the Manager to distributions from the Operating Partnership equal to 15% of any net proceeds from the sale of a property that are remaining after the payment of (i) the capital and certain expenses related to all realized investments (including the sold asset), and (ii) a 7% priority annual return on such capital and expense; provided that all accrued and unpaid dividends on the Series A Preferred Stock have been paid in full.

The Company did not incur any of these other potential fees during the nine-month periods ended September 30, 2015 or 2014.

The Company holds a promissory note in the amount of \$1,367,000 due from Preferred Capital Marketing Services, LLC, or PCMS, which is a wholly-owned subsidiary of NELL Partners.

The Company has extended a revolving line of credit with a maximum borrowing amount of \$12.0 million to its Manager. See Note 17 - Subsequent Events.

8. Dividends and Distributions

The Company declares and pays monthly cash dividend distributions on its Series A Preferred Stock in the amount of \$5.00 per share per month, prorated for partial months at issuance as necessary. The Company's cash distributions on its Series A Preferred Stock were:

23

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.

Notes to Consolidated Financial Statements – (continued)

September 30, 2015

2015			2014		
Record date	Number of shares	Aggregate dividends declared	Record date	Number of shares	Aggregate dividends declared
January 30, 2015	192,607	\$984,217	January 31, 2014	89,313	\$454,344
February 27, 2015	206,007	1,047,189	February 28, 2014	93,005	468,337
March 31, 2015	223,699	1,141,491	March 31, 2014	98,200	497,855
April 30, 2015	243,570	1,244,249	April 30, 2014	101,436	510,905
May 29, 2015	267,273	1,366,207	May 30, 2014	105,630	533,800
June 30, 2015	288,392	1,480,101	June 30, 2014	109,865	556,074
July 31, 2015	311,944	1,588,310	July 31, 2014	115,114	583,110
August 31, 2015	334,013	1,701,019	August 29, 2014	123,334	626,595
September 30, 2015	358,687	1,824,796	September 30, 2014	135,109	693,812
	Total	\$12,377,579		Total	\$4,924,832

The Company's dividend activity on its Common Stock for the nine-month periods ended September 30, 2015 and 2014 was:

2015				2014			
Record date	Number of shares	Dividend per share	Aggregate dividends paid	Record date	Number of shares	Dividend per share	Aggregate dividends paid
March 13, 2015	22,004,309	\$0.175	\$3,850,754	March 14, 2014	15,336,059	\$0.16	\$2,453,769
June 15, 2015	22,290,677	0.18	4,012,322	June 16, 2014	16,613,827	0.16	2,658,212
September 15, 2015	22,323,604	0.18	4,018,249	September 15, 2014	18,361,942	0.16	2,937,911
		\$0.535	\$11,881,325			\$0.48	\$8,049,892

The holders of Class A Units of the Operating Partnership are entitled to equivalent distributions as those declared on the Common Stock. At September 30, 2015, the Company had 276,560 Class A Units outstanding, which are exchangeable on a one-for-one basis for shares of Common Stock or the equivalent amount of cash. Distribution activity by the Operating Partnership was:

2015			2014		
Declaration date	Payment date	Aggregate distributions	Declaration date	Payment date	Aggregate distributions
February 5, 2015	April 22, 2015	\$49,063	February 6, 2014	April 22, 2014	\$36,552
April 29, 2015	July 15, 2015	50,465	May 8, 2014	July 17, 2014	21,509
August 6, 2015	October 21, 2015	49,779	August 7, 2014	October 17, 2014	23,201
		\$149,307			\$81,262

9. Equity Compensation
Stock Incentive Plan

On February 25, 2011, the Company's board of directors adopted, and the Company's stockholders approved, the Preferred Apartment Communities, Inc. 2011 Stock Incentive Plan, or, as amended, the 2011 Plan, to incentivize, compensate and retain eligible officers, consultants, and non-employee directors. On May 7, 2015, the Company's stockholders approved the third amendment to the Preferred Apartment Communities, Inc. 2011 Stock Incentive Plan, or the 2011 Plan, which amendment increased the aggregate number of shares of Common Stock authorized for issuance under the 2011 Plan from 1,317,500 to 2,617,500 and extended the expiration date of the 2011 Plan to December 31, 2019.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Equity compensation expense by award type for the Company was:

	Three months ended September 30,		Nine months ended September 30,		Unamortized expense as of September 30, 2015
	2015	2014	2015	2014	
Quarterly board member committee fee grants	\$ 18,018	\$ 11,858	\$ 41,917	\$ 29,786	\$—
Class B Unit awards:					
Executive officers - 2013	—	—	—	2,318	—
Executive officers - 2014	—	364,558	3,825	1,095,041	—
Executive officers - 2015	495,399	—	1,474,872	—	492,145
Restricted stock grants:					
2013	—	—	—	85,812	—
2014	—	80,545	107,321	134,150	—
2015	80,000	—	133,333	—	186,679
Total	\$ 593,417	\$ 456,961	\$ 1,761,268	\$ 1,347,107	\$ 678,824

Restricted Stock Grants

On May 9, 2013, the Company granted a total of 29,016 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$8.85 and total compensation cost in the amount of \$256,792 was recognized on a straight-line basis over the period ending with the vest date, which was May 8, 2014. On January 1, 2014, 1,957 shares of restricted stock from this grant were forfeited upon the transition of the vice chairman of the Company's board of directors from an independent director status to an employee of the Manager.

On January 1, 2014, the Company granted 2,178 shares of restricted Common Stock to a new independent board member, in pro-rata payment of his annual retainer fee. The per-share fair value was \$8.04 and total compensation cost in the amount of \$17,511 was recognized on a straight-line basis over the period beginning on the date of grant and ending on May 8, 2014.

On May 8, 2014, the Company granted a total of 39,216 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$8.21 and total compensation cost in the amount of \$321,963 will be recognized on a straight-line basis over the period ending on the earlier of first anniversary of the grant date and the date of the next annual meeting of the Company's stockholders.

On May 7, 2015, the Company granted a total of 30,133 shares of restricted Common Stock to its independent board members, in payment of their annual retainer fees. The per-share fair value was \$10.62 and total compensation cost in the amount of \$320,012 will be recognized over the four following 90-day periods following the date of grant. The shares granted will vest on a pro-rata basis over these same four periods.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

Directors' Stock Grants

The Company grants shares of Common Stock to its independent board members in payment of their meeting fees. The total compensation cost of these immediate-vesting awards was recorded in full at the grant dates and the fair values were based upon the closing prices of the Common Stock on the trading days immediately preceding the dates of grant. Details concerning these grants were:

Grant date	Total number of shares granted	Fair value per share	Total fair value
2/6/2014	2,241	\$ 8.00	\$ 17,928
8/7/2014	1,350	\$ 8.80	\$ 11,880
2/5/2015	1,782	\$ 10.05	\$ 17,909
5/7/2015	564	\$ 10.62	\$ 5,990
8/6/2015	1,647	\$ 10.94	\$ 18,018

Class B Units

On January 2, 2013, pursuant to the limited partnership agreement of the Operating Partnership, the Company granted 142,046 Class B Units of the Operating Partnership, or Class B Units, to certain of its executive officers as compensation for service to be rendered during 2013. On January 2, 2014, the Company granted 239,556 Class B Units for service to be rendered during 2014. On January 2, 2015, the Company granted 285,997 Class B Units for service to be rendered during 2015.

The Class B Units become Vested Class B Units at the Initial Valuation Date, which is one year from the date of grant. For each grant, on the Initial Valuation Date, the market capitalization of the number of shares of Common Stock at the date of grant is compared to the market capitalization of the same number of shares of Common Stock at the Initial Valuation Date. If the market capitalization measure results in an increase which exceeds the target market threshold, the Vested Class B Units become earned Class B Units and automatically convert into Class A Units of the Operating Partnership (as long as the capital accounts have achieved economic equivalence), which are henceforth entitled to distributions from the Operating Partnership and become exchangeable for Common Stock on a one-to-one basis at the option of the holder. Vested Class B Units may become Earned Class B Units on a pro-rata basis should the result of the market capitalization test be an increase of less than the target market threshold. Any Vested Class B Units that do not become Earned Class B Units on the Initial Valuation Date are subsequently remeasured on a quarterly basis until such time as all Vested Class B Units become Earned Class B Units or are forfeited due to termination of continuous service as an officer of the Company due to an event other than as a result of a qualified event, which is generally the death or disability of the holder. Continuous service through the final valuation date is required for the Vested Class B Units to qualify to become fully Earned Class B Units.

Because of the market condition vesting requirement that determines the transition of the Vested Class B Units to Earned Class B Units, a Monte Carlo simulation was utilized to calculate the total fair values, which will be amortized as compensation expense over the one-year periods beginning on the grant dates through the Initial Valuation Dates. On January 2, 2014, 131,464 of the 142,046 outstanding Class B Units for 2013 became fully vested and earned and automatically converted to Class A Units of the Operating Partnership. The remaining 10,582 unvested 2013 Class B Units became vested and earned and automatically converted to Class A Units of the Operating Partnership on

June 30, 2014. On January 2, 2015, the 239,556 outstanding Class B Units for 2014 became fully vested and earned and automatically converted to Class A Units of the Operating Partnership.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

The underlying valuation assumptions and results for the Class B Unit awards were:

Grant dates	1/2/2015		1/2/2014	
Stock price	\$9.21		\$8.05	
Dividend yield	7.60	%	8.12	%
Expected volatility	30.13	%	32.72	%
Risk-free interest rate	2.55	%	3.80	%
Derived service period (years)	1.0		1.0	
Number of Units granted	285,997		239,556	
Calculated fair value per Unit	\$6.81		\$5.94	
Total fair value of Units	\$1,947,640		\$1,422,963	
Target market threshold increase	\$2,629,000		\$1,959,000	

The expected dividend yield assumptions were derived from the Company's closing prices of the Common Stock on the grant dates and the projected future quarterly dividend payments per share of \$0.175 for the 2015 awards and \$0.16 for the 2014 awards.

Since the Company has a limited amount of operating history in the public equity market, the expected volatility assumption was derived from the observed historical volatility of the common stock prices of a select group of peer companies within the REIT industry that most closely approximate the Company's size, capitalization, leverage, line of business and geographic focus markets.

The risk-free rate assumptions were obtained from the Federal Reserve yield table and were calculated as the interpolated rate between the 20 and 30 year yield percentages on U. S. Treasury securities on the grant dates.

Since the likelihood of attainment of the market condition for each of the Class B Units to become earned is believed to be high and the vesting period is one year, the forfeiture rate assumption for these Class B Units was set to 0%.

Since the Class B Units have no expiration date, a derived service period of one year was utilized, which equals the period of time from the grant date to the initial valuation date.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

10. Indebtedness

Mortgage Notes Payable

The following table presents certain details regarding our mortgage notes payable:

	Acquisition/ refinancing date	Principal balance as of		Maturity date	Interest rate (1)	Interest only through date (2)
		September 30, 2015	December 31, 2014			
Trail Creek	6/25/2013	\$28,109,000	\$28,109,000	7/1/2020	4.22 %	7/1/2020
Stone Rise	7/3/2014	25,144,980	25,187,000	8/1/2019	2.89 %	8/31/2015
Summit Crossing	4/21/2011	38,972,375	20,685,760	5/1/2018	4.71 %	5/31/2014
Summit Crossing secondary financing	8/28/2014	—	5,229,386	9/1/2019	4.39 %	N/A
Summit II	3/20/2014	—	13,357,000	4/1/2021	4.49 %	4/30/2019
Ashford Park	1/24/2013	32,175,183	25,626,000	2/1/2020	3.13 %	2/28/2018
Ashford Park secondary financing	8/28/2014	—	6,632,542	2/1/2020	4.13 %	N/A
McNeil Ranch	1/24/2013	13,646,000	13,646,000	2/1/2020	3.13 %	2/28/2018
Lake Cameron	1/24/2013	19,773,000	19,773,000	2/1/2020	3.13 %	2/28/2018
Enclave	9/26/2014	24,862,000	24,862,000	10/1/2021	3.68 %	10/31/2017
Sandstone	9/26/2014	31,720,189	32,200,225	10/1/2019	3.18 %	N/A
Stoneridge	9/26/2014	27,444,027	27,859,349	10/1/2019	3.18 %	N/A
Vineyards	9/26/2014	34,775,000	34,775,000	10/1/2021	3.68 %	10/31/2017
Spring Hill Plaza	9/5/2014	9,900,000	9,900,000	10/1/2019	3.36 %	10/31/2015
Parkway Town Centre	9/5/2014	7,200,000	7,200,000	10/1/2019	3.36 %	10/31/2015
Woodstock Crossing	8/8/2014	3,103,124	3,138,389	9/1/2021	4.71 %	N/A
Deltona Landings	9/30/2014	7,110,389	7,215,551	10/1/2019	3.48 %	N/A
Powder Springs	9/30/2014	7,502,686	7,613,650	10/1/2019	3.48 %	N/A
Kingwood Glen	9/30/2014	11,896,416	12,072,363	10/1/2019	3.48 %	N/A
Barclay Crossing	9/30/2014	6,688,669	6,787,594	10/1/2019	3.48 %	N/A
Sweetgrass Corner	9/30/2014	8,103,627	8,221,429	10/1/2019	3.58 %	N/A
Parkway Centre	9/30/2014	4,658,531	4,727,430	10/1/2019	3.48 %	N/A
Salem Cove	10/6/2014	9,600,000	9,600,000	11/1/2024	4.21 %	11/30/2016
Avenues at Cypress	2/13/2015	22,688,280	—	9/1/2022	3.43 %	N/A
Avenues at Northpointe	2/13/2015	27,878,000	—	3/1/2022	3.16 %	3/31/2017
Lakewood Ranch	5/21/2015	30,671,447	—	12/1/2022	3.55 %	N/A
Aster Lely	6/24/2015	33,899,037	—	7/5/2022	3.84 %	N/A
CityPark View	6/30/2015	22,031,518	—	7/1/2022	3.27 %	N/A
Avenues at Creekside	7/31/2015	41,625,000	—	8/1/2024	1.79 % ⁽³⁾	8/31/2016
Citi Lakes	9/3/2015	44,450,000	—	4/1/2023	2.36 % ⁽⁴⁾	N/A
Independence Square	8/27/2015	12,617,500	—	9/1/2022	3.93 %	9/30/2016
Royal Lakes Marketplace	9/4/2015	9,800,000	—	9/4/2020	2.70 % ⁽⁵⁾	4/3/2017

Total \$ 598,045,978 \$ 354,418,668

- (1) Interest rates are fixed, except as indicated.
- (2) Following the indicated interest only period (where applicable), monthly payments of accrued interest and principal are based on a 30-year amortization period through the maturity date.
- (3) The mortgage instrument was assumed as part of the sales transaction; It accrues interest at a variable rate which consists of the one-month London Interbank Offered Rate, or 1 Month LIBOR, plus 160 basis points. The 1 Month LIBOR index is capped at 5.0%.
- (4) Variable rate which consists of 1 Month LIBOR plus 217 basis points. The 1 Month LIBOR index is capped at 4.33%.
- (5) Variable rate which consisted of 1 Month LIBOR plus 250 basis points.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

The mortgage note secured by our Independence Square property is a seven year term with an anticipated repayment date of September 1, 2022. If the Company elects not to pay its principal balance at the anticipated repayment date, the term will be extended for an additional five years, maturing on September 1, 2027. The interest rate from September 1, 2022 to September 1, 2027 will be the greater of (i) the Initial Interest Rate of 3.93% plus 200 basis points or (ii) the yield on the seven year U.S. treasury security rate plus approximately 400 basis points.

The mortgage note secured by our Royal Lakes Marketplace property has a maximum commitment of \$11,050,000. As of September 30, 2015, the Company has an outstanding principal balance of \$9.8 million on this loan. Additional advances of the mortgage commitment will be drawn as the Company achieves incremental leasing benchmarks specified under the loan agreement. This mortgage has a variable interest of LIBOR plus 250 basis points, which was 2.70% as of September 30, 2015.

The Company has placed interest rate caps on the variable rate mortgages on its Avenues at Creekside and Citi Lakes multifamily communities. Under guidance provided by ASC 815-10, these interest rate caps fall under the definition of derivatives, which are embedded in their debt hosts. Because these interest rate caps are deemed to be clearly and closely related to their debt hosts, bifurcation and fair value accounting treatment is not required.

As of September 30, 2015, the weighted-average remaining life of deferred loan costs related to the Company's mortgage indebtedness was approximately 5.5 years.

Credit Facility

The Company has a credit facility, or Credit Facility, with Key Bank National Association, or Key Bank, which defines a revolving line of credit, or Revolving Line of Credit, which is used to fund investments, capital expenditures, dividends (with consent of Key Bank), working capital and other general corporate purposes on an as needed basis. The maximum borrowing capacity on the Revolving Line of Credit was \$40.0 million until the amendment of the loan agreement pursuant to the Third Modification Agreement, which became effective July 1, 2014.

The Third Modification Agreement increased the Company's borrowing capacity on the Revolving Line of Credit from \$40.0 million to \$45.0 million and extended the maturity date to July 1, 2015. Once the Company's operating real estate assets exceeded \$300.0 million, the borrowing capacity was increased to \$50.0 million. On February 12, 2015, the Company extended the maturity of its Revolving Line of Credit to February 12, 2016 and amended the interest rate to LIBOR plus 3.25% per annum. On August 28, 2015, we entered into the Third Amended and Restated Credit Agreement, under which our borrowing capacity on the Revolving Line of Credit was increased to \$70.0 million and the maturity date was extended to August 27, 2018.

Also on February 12, 2015, the Company entered into a \$32.0 million term loan with Key Bank National Association under the Credit Facility, or the Term Loan, to partially finance the acquisition of two multifamily communities in Houston, Texas. The Term Loan accrued interest at a rate of LIBOR plus 4.0% per annum until it was repaid in full on May 12, 2015.

The Credit Facility contains certain affirmative and negative covenants, including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. The amount of dividends that may be paid out by the Company is restricted to a maximum of 95% of AFFO for the trailing rolling four quarters without the lender's consent; solely for purposes of this covenant, AFFO is calculated as earnings before interest, taxes, depreciation and amortization expense, plus reserves for capital expenditures, less normally recurring capital expenditures, less consolidated interest expense.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

As of September 30, 2015, the Company was in compliance with all covenants related to the Credit Facility, as shown in the following table:

Covenant ⁽¹⁾	Requirement	Result
Net worth	Minimum \$275,000,000 ⁽²⁾	\$443,546,594
Debt yield	Minimum 8.0%	8.45%
Payout ratio	Maximum 95% ⁽³⁾	79.2%
Total leverage ratio	Maximum 62.5%	57.2%
Debt service coverage ratio	Minimum 1.50x	2.79x

⁽¹⁾ All covenants are as defined in the credit agreement for the Credit Facility.

⁽²⁾ Minimum \$275 million plus 75% of the net proceeds of any equity offering, which totaled \$302,541,070 as of September 30, 2015.

⁽³⁾ Calculated on a trailing four-quarter basis. For the twelve-month period ended September 30, 2015, the maximum dividends and distributions allowed under this covenant was approximately \$36,681,000.

Loan fees and closing costs for the establishment and subsequent amendments of the Revolving Line of Credit, the Term Loan, as well as the mortgage debt on the Company's multifamily communities, are amortized using the straight-line method, which approximates the effective interest method over the lives of the loans. At September 30, 2015, aggregate unamortized loan costs for the Revolving Line of Credit were \$487,079, which will be amortized over the remaining life of the Revolving Line of Credit. The weighted average interest rate for the Credit Facility was approximately 3.73% for the nine-month period ended September 30, 2015. The Revolving Line of Credit also bears a commitment fee on the average daily unused portion of the Revolving Credit Facility of 0.20% or 0.30% per annum, based on the amount borrowed as a percentage of the total commitment.

Future Principal Payments

The Company's estimated future principal payments due on its debt instruments as of September 30, 2015 were:

Period	Future principal payments
2015	\$30,156,895
2016	7,011,585
2017	8,831,177
2018	30,490,484
2019	150,172,226
thereafter	400,083,611
Total	\$626,745,978

11. Income Taxes

The Company elected to be taxed as a REIT effective with its tax year ended December 31, 2011, and therefore, the Company will not be subject to federal and state income taxes after this effective date, so long as it distributes 100% of the Company's annual REIT taxable income to its shareholders. For the period preceding this election date, the Company's operations resulted in a tax loss. As of December 31, 2010, the Company had deferred federal and state tax assets totaling approximately \$298,100, none of which were based upon tax positions deemed to be uncertain. These deferred tax assets will most likely not be used since the Company elected REIT status; therefore, management has

determined that a 100% valuation allowance is appropriate for the three- month and nine-month periods ended September 30, 2015 and 2014.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

12. Commitments and Contingencies

On March 28, 2014, the Company entered into a payment guaranty in support of its Manager's new eleven-year office lease, which began on October 9, 2014. At September 30, 2015, the amount guaranteed by the Company was \$6.9 million. The amount of the guaranty is reduced by \$555,000 per lease year over the term of the lease.

Certain officers and employees of the Manager have been assigned company credit cards. The Company has guaranteed up to \$405,000 on these credit cards.

The Company is otherwise currently subject to neither any known material commitments or contingencies from its business operations, nor any material known or threatened litigation.

13. Segment Information

The Company's Chief Operating Decision Maker, or CODM, evaluates the performance of the Company's business operations and allocates financial and other resources by assessing the financial results and outlook for future performance across three distinct segments: multifamily communities, real estate related financing, and retail.

Multifamily Communities - consists of the Company's portfolio of owned residential multifamily communities.

Financing - consists of the Company's investment portfolio of real estate loans, bridge loans, and other instruments deployed by the Company to partially finance the development, construction, and prestabilization carrying costs of new multifamily communities and other real estate and real estate related assets.

Retail - consists of the Company's portfolio of owned grocery-anchored shopping centers.

The CODM monitors net operating income ("NOI") on a segment and a consolidated basis as a key performance measure for its operating segments. NOI is defined as rental and other property revenue from real estate assets plus interest income from its loan portfolio less total property operating and maintenance expenses, property management fees, real estate taxes, property insurance, and general and administrative expenses. The CODM uses NOI as a measure of operating performance because it provides a measure of the core operations, rather than factoring in depreciation and amortization, financing costs, acquisition expenses, and other expenses generally incurred at the corporate level.

The following tables present the Company's assets, revenues, and NOI results by reportable segment, as well as a reconciliation from NOI to net income (loss). The assets attributable to 'Other' primarily consist of deferred offering costs recorded but not yet reclassified as reductions of stockholders' equity and cash balances at the Company and Operating Partnership levels.

	September 30, 2015	December 31, 2014
Assets:		
Multifamily communities	\$684,142,022	\$368,224,617
Financing	247,354,966	189,984,602
Retail	159,597,066	123,932,893
Other	13,746,142	9,240,795
Consolidated assets	\$1,104,840,196	\$691,382,907

Total capitalized expenditures of \$2,737,108 and \$1,337,702 (excluding the purchase price of acquisitions and including construction in progress) were recorded for the nine-month periods ended September 30, 2015 and 2014, respectively, attributable to the Company's multifamily communities segment. Total capitalized expenditures of \$1,008,023 and \$221,950 attributable to the retail segment were recorded for the nine-month periods ended September 30, 2015 and 2014, respectively.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
 Notes to Consolidated Financial Statements – (continued)
 September 30, 2015

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Revenues				
Multifamily communities	\$18,624,534	\$6,952,522	\$44,714,185	\$19,992,643
Financing	7,954,880	5,835,999	21,399,052	15,821,540
Retail	3,376,279	394,139	9,275,798	673,749
Consolidated revenues	\$29,955,693	\$13,182,660	\$75,389,035	\$36,487,932

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Segment net operating income (Segment NOI)				
Multifamily communities	\$10,517,036	\$4,104,481	\$24,585,670	\$11,712,202
Financing	7,954,880	5,835,999	21,399,052	15,821,540
Retail	2,472,650	293,431	6,529,303	504,540
Consolidated segment net operating income	20,944,566	10,233,911	52,514,025	28,038,282
Interest expense:				
Multifamily communities	4,253,524	1,702,977	10,403,085	4,411,323
Retail	844,472	82,639	2,391,479	82,639
Financing	720,764	364,431	2,089,779	1,156,134
Depreciation and amortization:				
Multifamily communities	8,719,852	2,870,450	21,526,901	8,369,612
Retail	1,816,634	315,289	4,882,862	421,433
Professional fees	577,579	326,776	1,249,947	901,429
Management fees, net of deferrals	1,535,382	787,115	3,302,109	2,207,385
Acquisition costs:				
Multifamily communities	2,543,159	2,937,724	5,335,149	3,087,696
Retail	781,799	3,562,332	941,514	3,820,023
Equity compensation to directors and executives	593,417	456,961	1,761,268	1,347,107
Other	255,751	56,590	671,792	242,561
Net income (loss)	\$(1,697,767)	\$(3,229,373)	\$(2,041,860)	\$1,990,940

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

14. Income (Loss) Per Share

The following is a reconciliation of weighted average basic and diluted shares outstanding used in the calculation of income (loss) per share of Common Stock:

	Three months ended September 30, 2015		2014		Nine months ended September 30, 2015		2014	
Numerator:								
Net (loss) income	\$(1,697,767)	\$(3,229,373)	\$(2,041,860)	\$1,990,940				
Net loss (income) attributable to non-controlling interests	15,289	26,481	20,712	(32,747)				
Net (loss) income attributable to the Company	(1,682,478)	(3,202,892)	(2,021,148)	1,958,193				
Dividends declared to Series A preferred stockholders (A)	(5,114,126)	(1,903,517)	(12,377,580)	(4,924,832)				
Earnings attributable to unvested restricted stock (B)	(4,068)	(6,275)	(16,355)	(17,227)				
Net loss available to common stockholders	\$(6,800,672)	\$(5,112,684)	\$(14,415,083)	\$(2,983,866)				
Denominator:								
Weighted average number of shares of Common Stock - basic	22,292,217	17,564,091	22,109,036	16,399,675				
Effect of dilutive securities:								
(C)								
Warrants	—	—	—	—				
Class B Units	—	—	—	—				
Unvested restricted stock	—	—	—	—				
Weighted average number of shares of Common Stock - diluted	22,292,217	17,564,091	22,109,036	16,399,675				
Net loss per share of Common Stock available to common stockholders:								
Basic	\$(0.31)	\$(0.29)	\$(0.65)	\$(0.18)				
Diluted	\$(0.31)	\$(0.29)	\$(0.65)	\$(0.18)				

(A) The Company's shares of Series A Preferred Stock outstanding accrue dividends at an annual rate of 6% of the stated value of \$1,000 per share, payable monthly. The Company had 384,112 and 146,145 outstanding shares of Series A Preferred Stock at September 30, 2015 and 2014, respectively.

(B) The Company's outstanding unvested restricted share awards (22,602 and 39,216 shares of Common Stock at September 30, 2015, and 2014, respectively) contain non-forfeitable rights to distributions or distribution equivalents. The impact of the unvested restricted share awards on earnings per share has been calculated using the two-class method whereby earnings are allocated to the unvested restricted share awards based on dividends declared and the unvested restricted shares' participation rights in undistributed earnings. Given the Company incurred net losses attributable to common stockholders for the three-month and nine-month periods ended September 30, 2015 and 2014, the dividends declared for that period are adjusted in determining the calculation of loss per share of Common Stock since the unvested restricted share awards are defined as participating securities.

(C) Potential dilution from 150,000 shares of Common Stock that would be outstanding due to the hypothetical exercise of a warrant issued by the Company to International Assets Advisory LLC, or IAA, on March 31, 2011, which expired on March 31, 2015, and warrants outstanding at September 30, 2015 from issuances of Units that are potentially exercisable into 7,607,520 shares of Common Stock, are excluded from the diluted shares calculations because the effect was antidilutive. Class A Units were excluded from the denominator because earnings were allocated to non-controlling interests in the calculation of the numerator.

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

15. Pro Forma Financial Information (unaudited)

The Company's condensed pro forma financial results, assuming the acquisitions of Salem Cove, Parkway Town Centre, Spring Hill Plaza, the Dunbar Portfolio, the Sunbelt Portfolio, were hypothetically acquired on January 1, 2013, CityPark View, Aster at Lely, Avenues at Creekside, Independence Square, Royal Lakes were hypothetically acquired on January 1, 2014, the Houston Portfolio was hypothetically acquired February 1, 2014 and Venue at Lakewood Ranch was hypothetically acquired on September 1, 2014 and Citi Lakes was hypothetically acquired on December 1, 2014, were:

	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Pro forma:				
Revenues	\$31,193,556	\$24,872,962	\$88,716,623	\$67,656,005
Net income (loss)	\$2,113,973	\$(2,365,790)	\$803,751	\$(17,596,392)
Net income (loss) attributable to the Company	\$2,082,759	\$(2,289,368)	\$791,394	\$(17,352,981)
Net loss attributable to common stockholders	\$(3,035,435)	\$(4,199,160)	\$(11,602,541)	\$(22,295,040)
Net loss per share of Common Stock attributable to common stockholders, Basic and diluted	\$(0.13)	\$(0.22)	\$(0.49)	\$(1.25)
Weighted average number of shares of Common Stock outstanding, basic and diluted	23,742,217	19,104,091	23,559,036	17,849,675

These pro forma results are not necessarily indicative of what historical performance would have been had these business combinations been effective as of the hypothetical acquisition dates listed above, nor should they be interpreted as expectations of future results.

16. Fair Values of Financial Instruments

Fair value is defined as the price at which an asset or liability is exchanged between market participants in an orderly transaction at the reporting date. The Company's cash equivalents, notes receivable, accounts receivable and payables and accrued expenses all approximate fair value due to their short term nature. The Company's Irvine loan was measured at fair value on a recurring basis as of December 31, 2014; it was converted to a real estate loan on July 1, 2015.

The following tables provide estimated fair values of the Company's financial instruments. The carrying values of the Company's real estate loans include accrued interest receivable from additional interest or exit fee provisions and are presented net of deferred loan fee revenue, where applicable.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

As of 9/30/2015					
	Carrying value		Fair value measurements using fair value hierarchy		
		Fair Value	Level 1	Level 2	Level 3
Financial assets:					
Real estate loans ⁽¹⁾	\$ 219,024,185	\$ 231,276,149	\$—	\$—	\$ 231,276,149
Notes and line of credit receivable	28,295,233	28,295,233	—	—	28,295,233
	\$ 247,319,418	\$ 259,571,382	\$—	\$—	\$ 259,571,382
Financial liabilities:					
Mortgage notes payable ⁽²⁾	\$ 590,804,256	\$ 597,305,328	\$—	\$—	\$ 597,305,328
Revolving credit facility	28,700,000	28,700,000	—	—	28,700,000
Loan participation obligations	12,525,823	13,038,625	—	—	13,038,625
	\$ 632,030,079	\$ 639,043,953	\$—	\$—	\$ 639,043,953
As of December 31, 2014					
	Carrying value		Fair value measurements using fair value hierarchy		
		Fair Value	Level 1	Level 2	Level 3
Financial assets:					
Real estate loans ⁽¹⁾	\$ 161,270,120	\$ 166,583,953	\$—	\$—	\$ 166,583,953
Notes and line of credit receivable	28,697,560	28,697,560	—	—	28,697,560
	\$ 189,967,680	\$ 195,281,513	\$—	\$—	\$ 195,281,513
Financial liabilities:					
Mortgage notes payable ⁽²⁾	\$ 349,391,163	360,557,496	\$—	\$—	\$ 360,557,496
Revolving credit facility	24,500,000	24,500,000	—	—	24,500,000
Loan participation obligations	7,990,798	8,399,069	—	—	8,399,069
	\$ 381,881,961	\$ 393,456,565	\$—	\$—	\$ 393,456,565

⁽¹⁾ The carrying value of real estate loans includes the Fusion loan of \$20,313,722 at December 31, 2014, for which the Company elected the fair value option on a recurring basis. The carrying value of real estate assets includes the Company's balance of the Founders' Village, Palisades, Green Park, and Stadium Village real estate loans, as well as the amounts funded by unrelated participants. The loan participation obligations are the amounts due the participants under these arrangements. The carrying value of real estate loans includes accrued interest of \$11,227,275 and \$8,038,447 as of September 30, 2015 and December 31, 2014, respectively.

⁽²⁾ The carrying value of mortgage notes payable consists of the principal amounts due reduced by any unamortized deferred loan issuance costs.

The fair value of the real estate loans within the level 3 hierarchy are comprised of estimates of the fair value of the notes, which were developed utilizing a discounted cash flow model over the remaining terms of the notes until their maturity dates and utilizing discount rates believed to approximate the market risk factor for notes of similar type and duration. The fair values also contain a separately-calculated estimate of any applicable exit fee or additional interest payment due the Company at the maturity date of the loan, based on the outstanding loan balances at September 30, 2015, discounted to the reporting date utilizing a discount rate believed to be appropriate for multifamily development projects. At the date of the Fusion loan, the Company elected the fair value option as the carrying amount of the loan.

The significant unobservable input into this level 3 fair value assessment classification included a remote possibility of realization of the \$2.0 million exit fee at December 31, 2014. Because the interest rate of the loan approximated market rates for similar loans, and due to the short term nature of the loan, the Company determined that the face amount of the loan approximated its fair market value at that date. The Fusion loan was converted from a bridge

Preferred Apartment Communities, Inc.
Notes to Consolidated Financial Statements – (continued)
September 30, 2015

loan to a real estate loan on July 1, 2015 and the Company ceased the fair value option election as of that date since the exit fee feature is not present in the real estate loan.

The fair values of the fixed rate mortgages on the Company's properties were developed using market quotes of the fixed rate yield index and spread for four, five and seven year notes as of the reporting date. The present values of the cash flows were calculated using the original interest rate in place on the fixed rate mortgages and again at the current market rate. The difference between the two results was applied as a fair market adjustment to the carrying value of the mortgages.

17. Subsequent Events

On October 5, 2015, the Company increased the maximum lending amount to \$13.4 million on its line of credit to Oxford Capital Partners, LLC and extended the maturity date of the instrument to March 31, 2017.

On October 7, 2015, the Company increased the maximum lending amount to approximately \$11.6 million on its Dawsonville bridge loan.

On October 9, 2015, the Company's Encore bridge loan was recapitalized to an amount of up to approximately \$20.7 million to partially finance a planned multifamily community project in Atlanta, Georgia.

On October 20, 2015, the Company increased the maximum lending amount to \$13.0 million on its line of credit to its Manager.

On October 30, 2015, the Company acquired a grocery-anchored shopping center comprised of approximately 112,000 square feet of gross leasable area in the Atlanta, Georgia market.

Between October 1, 2015 and November 1, 2015, the Company issued 33,966 Units and collected net proceeds of approximately \$30.6 million after commissions and fees under its Follow-on Offering.

On November 4, 2015, the Company granted 540 shares of Common Stock to its independent board members, in payment of one of their meeting fees. The per-share fair value of this award, which was fully vested upon issuance, was \$11.14, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$6,016 was recorded in full at the grant date.

On November 5, 2015, the Company granted 534 shares of Common Stock to its independent board members, in payment of one of their meeting fees. The per-share fair value of this award, which was fully vested upon issuance, was \$11.22, which was the closing price of the Common Stock on the prior business day. The total compensation cost of \$5,991 was recorded in full at the grant date.

On November 5, 2015, the Company declared a Common Stock dividend of \$0.1925 per share for the fourth quarter 2015, which is payable on January 15, 2016, to common stockholders of record on December 15, 2015.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Significant Developments

During the third quarter 2015, we acquired two multifamily communities located in the Orlando, Florida, and San Antonio, Texas markets, representing 741 units, for an aggregate purchase price of approximately \$119.6 million. We now own 17 multifamily communities with 5,416 units.

Also during the third quarter 2015, we acquired two grocery-anchored shopping centers located in the Dallas, Texas and Atlanta, Georgia markets, with approximately 260,000 square feet of gross leasable area for an aggregate purchase price of approximately \$34.6 million. We now own twelve centers with an approximate aggregate of 954,000 square feet of gross leasable area.

During the third quarter 2015, we converted two bridge loans to real estate loans with an aggregate loan commitment amount of approximately \$66.0 million to partially finance planned multifamily communities to be located in the Irvine California and Tampa, Florida markets. We also originated two bridge loans, one in support of a planned grocery-anchored shopping center and another in support of a planned multifamily community, both in the Atlanta, Georgia market. These two new loans represent an aggregate loan commitment amount of approximately \$9.7 million. As of September 30, 2015, our real estate loan portfolio consisted of 15 real estate loans and four bridge loans supporting twelve planned multifamily communities, six planned student housing projects and one planned retail center, with an aggregate commitment amount of approximately \$259.1 million. There can be no assurance that we will acquire any of the assets under construction.

During the third quarter 2015, we issued 72,677 Units and collected net proceeds of approximately \$65.7 million from our Follow-On Offering.

Forward-looking Statements

Certain statements contained in this quarterly report on Form 10-Q, including, without limitation, statements containing the words "believes," "anticipates," "intends," "expects," "assumes," "goals," "guidance," "trends" and similar expressions, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based upon our current plans, expectations and projections about future events. However, such statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, among others, the following:

- our business and investment strategy;
- our projected operating results;
- actions and initiatives of the U.S. Government and changes to U.S. Government policies and the execution and impact of these actions, initiatives and policies;
- the state of the U.S. economy generally or in specific geographic areas;
- economic trends and economic recoveries;
- our ability to obtain and maintain financing arrangements, including through the Federal National Mortgage Association, or Fannie Mae, and the Federal Home Loan Mortgage Corporation, or Freddie Mac;
- financing and advance rates for our target assets;
- our expected leverage;
- changes in the values of our assets;
- our expected portfolio of assets;
- our expected investments;

- interest rate mismatches between our target assets and our borrowings used to fund such investments;
- changes in interest rates and the market value of our target assets;
- changes in prepayment rates on our target assets;
- effects of hedging instruments on our target assets;
- rates of default or decreased recovery rates on our target assets;
- the degree to which our hedging strategies may or may not protect us from interest rate volatility;
- impact of and changes in governmental regulations, tax law and rates, accounting guidance and similar matters;
- our ability to maintain our qualification as a real estate investment trust, or REIT, for U.S. federal income tax purposes;
- our ability to maintain our exemption from registration under the Investment Company Act of 1940, as amended;
- availability of investment opportunities in mortgage-related and real estate-related investments and securities;
- availability of qualified personnel;

- estimates relating to our ability to make distributions to our stockholders in the future;
- our understanding of our competition;
- market trends in our industry, interest rates, real estate values, the debt securities markets or the general economy;
- weakness in the national, regional and local economies, which could adversely impact consumer spending and retail sales and in turn tenant demand for space and could lead to increased store closings;
- changes in market rental rates;
- changes in demographics (including the number of households and average household income) surrounding our shopping centers;
- adverse financial conditions for grocery anchors and other retail, service, medical or restaurant tenants;
- continued consolidation in the retail and grocery sector;
- excess amount of retail space in our markets;
- reduction in the demand by tenants to occupy our shopping centers as a result of reduced consumer demand for certain retail formats;
 - the growth of super-centers and warehouse club retailers, such as those operated by Wal-Mart and Costco, and their adverse effect on traditional grocery chains;
- our ability to aggregate a critical mass of grocery-anchored shopping centers or to spin-off, sell or distribute them;
- the impact of an increase in energy costs on consumers and its consequential effect on the number of shopping visits to our centers; and
- consequences of any armed conflict involving, or terrorist attack against, the United States.

Forward-looking statements are found throughout "Management's Discussion and Analysis of Financial Condition and Results of Operations" and elsewhere in this quarterly report on Form 10-Q. The reader should not place undue reliance on forward-looking statements, which speak only as of the date of this report. Except as required under the federal securities laws and the rules and regulations of the Securities and Exchange Commission, or SEC, we do not have any intention or obligation to publicly release any revisions to forward-looking statements to reflect unforeseen or other events after the date of this report. The forward-looking statements should be read in light of the risk factors indicated in the section entitled "Risk Factors" in section 1A of our Annual Report on Form 10-K for the year ended December 31, 2014 and as may be supplemented by any amendments to our risk factors in our subsequent quarterly reports on Form 10-Q and other reports filed with the SEC, which are accessible on the SEC's website at www.sec.gov.

General

The following discussion and analysis provides information that we believe is relevant to an assessment and understanding of our results of operations and financial position. This discussion and analysis should be read in conjunction with our consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q.

Overview

We are an externally managed Maryland corporation formed primarily to acquire and operate multifamily properties in select targeted markets throughout the United States. As part of our business strategy, we may enter into forward purchase contracts or purchase options for to-be-built multifamily communities and we may make bridge and mezzanine loans, provide deposit arrangements, or provide performance assurances, as may be necessary or appropriate, in connection with the construction of multifamily communities and other properties. As a secondary strategy, we may acquire or originate senior mortgage loans, subordinate loans or mezzanine debt secured by interests in multifamily properties, membership or partnership interests in multifamily properties and other multifamily related assets and invest not more than 20% of our assets in other real estate related investments such as grocery-anchored shopping centers, senior mortgage loans, subordinate loans or mezzanine debt secured by interests in grocery-anchored related assets, membership or partnership interests in grocery-anchored shopping centers and other grocery-anchored related assets as determined by our Manager as appropriate for us.

We seek to generate returns for our stockholders by taking advantage of the current environment in the real estate market and the United States economy by acquiring multifamily assets and shopping centers in our targeted markets. The current economic environment still provides many challenges for new development, which provides opportunity for current multifamily product to potentially enjoy stable occupancy rates and rising rental rates as the overall economy continues to grow. As the real estate market and economy stabilize, we intend to employ efficient management techniques to grow income and create asset value.

As market conditions change over time, we intend to adjust our investment strategy to adapt to such changes as appropriate. We continue to believe there are abundant opportunities among our target assets that currently present attractive risk-return profiles. However, in order to capitalize on the investment opportunities that may be present in the various other points of an economic cycle, we may expand or change our investment strategy and target assets. We believe that the diversification of the portfolio of

assets that we intend to acquire, our ability to acquire and manage our target assets, and the flexibility of our strategy will position us to generate attractive total returns for our stockholders in a variety of market conditions.

We elected to be taxed as a REIT under the Code effective with our tax year ended December 31, 2011. We also intend to operate our business in a manner that will permit us to maintain our status as a REIT and our exemption from registration under the Investment Company Act. We have and will continue to conduct substantially all of our operations through our Operating Partnership in which we owned an approximate 98.8% interest as of September 30, 2015. New Market Properties, LLC, a wholly-owned subsidiary of the Operating Partnership, owns and conducts the business of our grocery-anchored shopping center properties.

Properties

At September 30, 2015, we were the sole owner of the following 17 multifamily communities, which comprise our multifamily segment:

Property Name	Location	Year constructed	Number of units	Average Unit Size (sq. ft.)	Average Occupancy	Average Rent per Unit
Ashford Park	Atlanta, GA	1992	408	1,008	95.1	% ⁽¹⁾ \$1,131
Lake Cameron	Raleigh, NC	1997	328	940	96.9	% \$900
McNeil Ranch	Austin, TX	1999	192	1,071	94.6	% \$1,200
Stone Rise	Philadelphia, PA	2008	216	1,079	95.7	% \$1,426
Total Same Store			1,144		95.6	%
Trail Creek	Hampton, VA	2007	300	1,138	91.8	% \$1,140
Summit Crossing	Atlanta, GA	2007	485	1,050	97.1	% \$1,051
Enclave at Vista Ridge	Dallas, TX	2003	300	1,079	95.7	% \$1,097
Sandstone Creek	Kansas City, KS	2000	364	1,135	95.1	% \$1,043
Stoneridge Farms	Nashville, TN	2002	364	1,153	95.7	% \$1,000
Vineyards	Houston, TX	2003	369	1,122	96.3	% \$1,178
Aster at Lely Resort	Naples, FL	2015	308	979	96.9	% \$1,256
CityPark View	Charlotte, NC	2014	284	948	95.4	% \$1,041
Avenues at Cypress	Houston, TX	2014	240	1,166	95.7	% \$1,362
Venue at Lakewood Ranch	Sarasota, FL	2015	237	1,001	—	% \$1,480
Avenues at Creekside	San Antonio, TX	2014	395	974	—	% \$1,255
Citi Lakes	Orlando, FL	2014	346	984	—	% \$1,298
Avenues at Northpointe	Houston, TX	2013	280	1,154	96.9	% \$1,367
Total Non-Same Store			4,272			
Total			5,416		96.0	%

⁽¹⁾ Average occupancy is defined by the Company as market rent reduced by vacancy losses within our multifamily communities segment. All of our multifamily properties are included in this calculation except for properties which are not yet stabilized, which we define as properties having first achieved 93% physical occupancy (Venue at Lakewood Ranch was not yet stabilized at the beginning of the third quarter), properties which are owned for less than the entire reporting period (Avenues at Creekside and Citi Lakes), and properties which are undergoing significant capital projects or are adding additional phases (Summit Crossing).

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

At September 30, 2015, we were the sole owner of the following twelve grocery-anchored shopping centers, which comprise our retail segment:

Property name	Metropolitan area	Year built	GLA ⁽¹⁾	Percent leased ⁽²⁾	Anchor tenant
Woodstock Crossing	Atlanta, GA	1994	66,122	92.6	% Kroger
Parkway Town Centre	Nashville, TN	2005	65,587	89.7	% Publix
Spring Hill Plaza	Nashville, TN	2005	61,570	100.0	% Publix
Barclay Crossing	Tampa, FL	1998	54,958	100.0	% Publix
Deltona Landings	Orlando, FL	1999	59,966	95.5	% Publix
Kingwood Glen	Houston, TX	1998	103,397	98.0	% Kroger
Parkway Centre	Columbus, GA	1999	53,088	86.8	% Publix
Powder Springs	Atlanta, GA	1999	77,853	92.8	% Publix
Sweetgrass Corner	Charleston, SC	1999	89,124	100.0	% Bi-Lo
Salem Cove	Nashville, TN	2010	62,356	97.8	% Publix
Independence Square	Dallas, TX	1977	140,218	94.6	% Tom Thumb
Royal Lakes Marketplace	Atlanta, GA	2008	119,493	84.4	% Kroger

953,732

(1) Gross leasable area, or GLA, represents the total amount of property square footage that can be leased to tenants.

(2) Percent leased represents the percentage of GLA that is leased, including lease agreements that have been signed which have not yet commenced.

Industry Outlook

We believe continued, albeit potentially sporadic, improvement in the United States' economy will continue for the balance of 2015 and into early 2016, with continued job growth and improvements in consumer confidence. We believe a growing economy, improved job market and increased consumer confidence should help create favorable conditions for the multifamily sector. If the economy continues to improve, we expect current occupancy rates generally to remain stable, on an annual basis, as the current level of occupancy nationwide will be difficult to measurably improve upon. The pipeline of new multifamily construction, although increasing, has been relatively measured in most of our markets. Nationally, new multifamily construction is currently around average historical levels in most markets. Even with the increase in new supply of multifamily properties, recent job growth and demographic trends have led to good levels of absorption levels in our markets, which in many of our markets has offset or exceeded the new supply coming online. The absorption rate has led to stable or modestly increasing occupancy rates with concurrent increases in rental rates in our markets. We believe the supply of new multifamily construction will not increase dramatically as the constraints in the market (including availability of quality sites and the difficult permitting and entitlement process) will contain increases in multifamily supply.

We believe that the grocery-anchored shopping center sector benefits from many of the same improving metrics as the multifamily sector, namely improved economy and job and wage growth. More specifically, the types of centers we own and plan to acquire are primarily occupied by grocery stores, service uses, medical providers and restaurants. We believe that these businesses are significantly less impacted by e-commerce than some other retail businesses, and that grocery anchors typically generate repeat trips to the center. We expect that improving macroeconomic conditions, coupled with continued population growth in the suburban markets where our retail properties are located, will create favorable conditions for grocery shopping and other uses provided by grocery-anchored shopping centers. With moderate supply growth following a period of historically low retail construction starts, we believe our centers that are all generally located in Sun Belt and Texas markets are well-positioned to have solid operating fundamentals.

Favorable U.S. Treasury yields and competitive lender spreads have created a generally favorable borrowing environment for multifamily owners and developers. Given the uncertainty around the world's financial markets, investors have been willing to accept lower yields on U.S. government backed securities, providing Freddie Mac and Fannie Mae (the GSEs) with excellent access to investor capital. Even with the recent volatility in U.S. Treasury rates, we expect the market to continue to remain

favorable for financing multifamily communities, as the equity and debt markets have generally continued to view the U.S. multifamily sector as a desirable investment despite recent volatility. Recently, the GSEs have run into an issue regarding their ability to lend. The regulator, the Federal Housing and Finance Association (FHFA), has provided adjustments to the cap for the GSEs that should allow for the agencies to remain in the market for the balance of 2015. If the cap adjustments are not adequate, it is possible that the GSEs could be out of the market late in the fourth quarter. This circumstance will also prompt an extensive discussion of the cap for next year for the GSEs. If FHFA does not provide relief under the cap for the agencies and loan demand continues to be high, it could well be the case that financing for acquisitions becomes more expensive through the end of 2015 and into 2016. We would expect other market participants to step in to the void the agencies would leave but the cost could increase and underwriting could become stricter.

We believe the combination of continued high construction mortgage underwriting standards as compared to before the recent financial crisis, coupled with continued hesitance and reluctance among many prospective homebuyers to believe the net benefits of home ownership are greater than the flexibility offered through renting will continue to work in the existing multifamily sector's favor, resulting in gradual increases in market rents, lower concessions and opportunities for increases in ancillary fee income. We also believe there will be a continued increase in demand for multifamily rental housing due to the ongoing entry of the domestic echo-boomer generation, the sons and daughters of the baby-boom generation, into the workforce resulting in an increase in demand for rental housing. Finally, we believe a continuation of the current declining homeownership rate trend in the United States would also result in increased demand for multifamily rental housing.

Critical Accounting Policies

Below is a discussion of the accounting policies that management believes are critical. We consider these policies critical because they involve significant management judgments, assumptions and estimates about matters that are inherently uncertain and because they are important for understanding and evaluating our reported financial results. These judgments affect the reported amounts of assets and liabilities and our disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of revenue and expenses during the reporting periods. With different estimates or assumptions, materially different amounts could be reported in our financial statements. Additionally, other companies may utilize different estimates that may impact the comparability of our results of operations to those of companies in similar businesses.

Real Estate

Cost Capitalization. Investments in real estate properties are carried at cost and depreciated using the straight-line method over the estimated useful lives of 30 to 40 years for buildings, 5 to 10 years for building and land improvements and 5 to 10 years for computers, furniture, fixtures and equipment. Acquisition costs are generally expensed as incurred for transactions that are deemed to be business combinations. Repairs, maintenance and resident turnover costs are charged to expense as incurred and significant replacements and betterments are capitalized and depreciated over the items' estimated useful lives. Repairs, maintenance and resident turnover costs include all costs that do not extend the useful life of the real estate property. We consider the period of future benefit of an asset to determine its appropriate useful life.

Real Estate Acquisition Valuation. We generally record the acquisition of income-producing real estate as a business combination. All assets acquired and liabilities assumed in a business combination are measured at their acquisition-date fair values.

We assess the acquisition-date fair values of all tangible assets, identifiable intangibles and assumed liabilities using methods similar to those used by independent appraisers (e.g., discounted cash flow analysis) and that utilize appropriate discount and/or capitalization rates and available market information. Estimates of future cash flows are based on a number of factors, including historical operating results, known and anticipated trends and market and economic conditions. The fair value of tangible assets of an acquired property considers the value of the property as if it were vacant.

We record above-market and below-market in-place lease values for acquired properties based on the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) management's estimate of fair

market lease rates for the corresponding in-place leases, measured over a period equal to the remaining average non-cancelable term of the leases. We amortize any recorded above-market or below-market lease values as a reduction or increase, respectively, to rental income over the remaining average non-cancelable term of the respective leases.

Intangible assets include the value of in-place leases, which represents the estimated value of the net cash flows of the in-place leases to be realized, as compared to the net cash flows that would have occurred had the property been vacant at the time of acquisition and subject to lease-up. These estimates include estimated carrying costs, such as real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the hypothetical expected lease-up periods. Acquired

in-place lease values are amortized to operating expense over the average remaining non-cancelable term of the respective in-place leases.

The fair values of in-place leases for retail shopping centers represent the value of direct costs associated with leasing, including opportunity costs associated with lost rentals that are avoided by acquiring in-place leases. Direct costs associated with obtaining a new tenant include commissions, legal and marketing costs, incentives such as tenant improvement allowances and other direct costs. Such direct costs are estimated based on our consideration of current market costs to execute a similar lease. The value of opportunity costs is estimated using the estimated market lease rates and the estimated absorption period of the space. These direct costs and opportunity costs are included in the accompanying consolidated balance sheets as acquired intangible assets and are amortized to expense over the remaining term of the respective leases. The fair values of above-market and below-market in-place leases for retail shopping centers are recorded based on the present value (using an interest rate which reflects the risks associated with the leases acquired) of the difference between (i) the contractual amounts to be paid pursuant to the in-place leases and (ii) our estimate of fair market lease rates for the corresponding in-place leases, measured over a period equal to the remaining term of the leases, taking into consideration the probability of renewals for any below-market leases. The capitalized above-market leases and in place leases are included in the acquired intangible assets line of the consolidated balance sheets. Both above-market and below-market lease values are amortized as adjustments to rental revenue over the remaining term of the respective leases, plus any below market probable renewal options. Intangible assets also include the value of customer relationships, which represent the value inherent in the relationships with existing lessees, quantified by management's estimate of the average likelihood of lease renewal. Customer relationships are amortized over the average remaining non-cancelable term of in place leases, plus an estimated renewal period.

Estimating the fair values of the tangible assets, identifiable intangibles and assumed liabilities requires us to make significant assumptions to estimate market lease rates, property-operating expenses, carrying costs during lease-up periods, discount rates, market absorption periods, the number of years the property will be held for investment and market interest rates. The use of different assumptions would result in variations of the values of our acquired tangible assets, identifiable intangibles and assumed liabilities, which would impact their subsequent amortization and ultimately our net income.

Impairment of Real Estate and Related Intangible Assets. We monitor events and changes in circumstances that could indicate that the carrying amounts of our real estate and related intangible assets may not be recoverable or realized. When conditions suggest that an asset group may be impaired, we compare its carrying value to its estimated undiscounted future cash flows, including proceeds from its eventual disposition. If, based on this analysis, we do not believe that we will be able to recover the carrying value of an asset group, we record an impairment to the extent that the carrying value exceeds the estimated fair value of the asset group. Fair market value is determined based on a discounted cash flow analysis. This analysis requires us to use future estimates of net operating income, expected hold period, capitalization rates and discount rates. The use of different assumptions would result in variations of the values of the assets which could impact the amount of our net income and our assets on our balance sheet.

Real Estate Loans

We extend loans for purposes such as to provide partial financing for the development of multifamily residential communities, to acquire land in anticipation of developing and constructing multifamily residential communities and for other real estate or real estate related projects. Certain of these loans we extend include characteristics such as exclusive options to purchase the project within a specific time window following expected project completion and stabilization, the rights to incremental exit fees over and above the amount of periodic interest paid during the life of the loans, or both. These characteristics can cause the loans to fall under the definition of a variable interest entity, or VIE, and thus trigger consolidation consideration. We consider the facts and circumstances pertinent to each loan, including the relative amount of financing we are contributing to the overall project cost, decision making rights or control we hold and our rights to expected residual gains or our obligations to absorb expected residual losses from the project. If we are deemed to be the primary beneficiary of a VIE due to holding a controlling financial interest, the majority of decision making control, or by other means, consolidation of the VIE would be required. Arriving at these

conclusions requires us to make significant assumptions and judgments concerning each project, especially with regard to our estimates of future market capitalization rates and property net operating income projections. Additionally, we analyze each loan arrangement and utilize these same assumptions and judgments for consideration of whether the loan qualifies for accounting as a loan or as an investment in a real estate development project.

Impairment of Loans and Notes Receivable. We monitor the progress of underlying real estate development projects which are partially financed by our real estate loans and certain of our notes receivable. Draws of interest included in these loans and notes are monitored versus the budgeted amounts, and the progress of projects are monitored versus the estimates in the project timeline. Changes in circumstances could indicate that the carrying amounts of our loans and notes receivable may not be recoverable

or realized. When conditions suggest that an impairment condition may exist, we compare its carrying value to its estimated undiscounted future cash flows, including proceeds from its eventual disposition. If, based on this analysis, we do not believe that we will be able to recover the carrying value of a loan or note, we record a valuation allowance to the extent that the carrying value exceeds its estimated fair value. Fair market value is determined based on a discounted cash flow analysis and is substantiated by an independent appraisal if necessary. This analysis requires us to use future estimates of progress of a project versus its budget, local and national economic conditions and discount rates. The use of different assumptions would result in variations of the values of the loans and notes which could impact the amount of our net income and our assets on our consolidated balance sheets.

Revenue Recognition

We generally lease apartment units under leases with terms of thirteen months or less. We generally lease retail properties for rental terms of several years. Rental revenue, net of concessions, is recognized on a straight-line basis over the term of the lease. Differences from the straight-line method, which recognize the effect of any up-front concessions and other adjustments ratably over the lease term, are recorded in the appropriate period, to the extent that adjustments to the straight-line method are material.

Revenue from reimbursements of retail tenants' share of real estate taxes, insurance and common area maintenance, or CAM, costs are recognized as the respective costs are incurred in accordance with the lease agreements. We estimate the collectability of the receivable related to rental and reimbursement billings due from tenants and straight-line rent receivables, which represent the cumulative amount of future adjustments necessary to present rental income on a straight-line basis, by taking into consideration our historical write-off experience, tenant credit-worthiness, current economic trends, and remaining lease terms.

We recognize gains on sales of real estate either in total or deferred for a period of time, depending on whether a sale has been consummated, the extent of the buyer's investment in the property being sold, whether our receivable, if any, is subject to future subordination, and the degree of our continuing involvement with the property after the sale, if any. If the criteria for profit recognition under the full-accrual method are not met, we defer gain recognition and account for the continued operations of the property by applying the reduced profit, deposit, installment or cost recovery method, as appropriate, until the appropriate criteria are met.

Other income, including interest earned on our cash, is recognized as it is earned. We recognize interest income on real estate loans on an accrual basis over the life of the loan using the effective interest method. Direct loan origination fees and origination or acquisition costs, are amortized over the life of the loan as an adjustment to interest income. We stop accruing interest on loans when circumstances indicate that it is probable that the ultimate collection of all principal and interest due according to the loan agreement will not be realized, which is generally a delinquency of 30 days in required payments of interest or principal. Any payments received on such non-accrual loans are recorded as interest income when the payments are received. Interest accrual on real estate loan investments is resumed once interest and principal payments become current.

Promotional fees received from service providers at our properties are deferred and recognized on a straight-line basis over the term of the agreement.

Equity Compensation

We calculate the fair value of equity compensation instruments such as warrants and stock options based upon estimates of their expected term, the expected volatility of and dividend yield on our Common Stock over this expected term period and the market risk-free rate of return. When appropriate, we will also estimate forfeitures of these instruments and accrue the compensation expense, net of estimated forfeitures, over the vesting period(s).

New Accounting Pronouncements

In May 2014, the FASB issued Accounting Standards Update 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers (Topic 606). ASU 2014-09 provides a single comprehensive revenue recognition model for contracts with customers (excluding certain contracts, such as lease contracts) to improve comparability within industries. ASU 2014-09 requires an entity to recognize revenue to reflect the transfer of goods or services to customers at an amount the entity expects to be paid in exchange for those goods and services and provide enhanced disclosures, all to provide more comprehensive guidance for transactions such as service revenue and contract modifications. ASU 2014-09 is effective for interim and annual periods beginning after December 15, 2017 and may be applied using either a full retrospective or a modified approach upon adoption. We are currently evaluating the impact this standard may have on our financial statements.

In August 2014, the FASB issued Accounting Standards Update 2014-15 ("ASU 2014-15"), Presentation of Financial Statements - Going Concern (Subtopic 205-40): Disclosure of Uncertainties about an Entity's Ability to Continue as a Going Concern. This new guidance requires management to evaluate, at each annual and interim reporting period, whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date the financial statements are issued and provide related disclosures. ASU 2014-15 is effective for annual periods ending after December 15, 2016 and interim periods thereafter and early adoption is permitted. We are currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on our financial statements.

In February 2015, the FASB issued Accounting Standards Update 2015-02 ("ASU 2015-02"), Consolidation (Topic 810): Amendments to the Consolidation Analysis. This new guidance specifically eliminates the presumption in the current voting model that a general partner controls a limited partnership or similar entity unless that presumption can be overcome. Generally, only a single limited partner that is able to exercise substantive kick-out rights will be required to consolidate the limited partnership. ASU 2015-02 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity/capital as of the beginning of the period of adoption or retrospectively to each period presented. We have not yet selected a transition method and are currently in the process of evaluating the impact the adoption of ASU 2014-15 will have on our financial statements.

In April 2015, the FASB issued Accounting Standards Update 2015-03 ("ASU 2015-03"), Interest - Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs. This new guidance requires that the balance of unamortized debt issuance costs related to non-revolving debt instruments to be shown in the liabilities section of the consolidated balance sheets as a reduction of the principal amount of the associated debt, rather than as an asset. ASU 2015-03 is effective on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a retrospective approach by restating prior period comparative consolidated balance sheets. Our adoption of ASU 2015-03, which was effective June 30, 2015, did not materially impact our financial position or results of operations.

In September 2015, the FASB issued Accounting Standards Update 2015-16 ("ASU 2015-16"), Business Combinations: Simplifying the Accounting for Measurement Period Adjustments. This new guidance requires that the acquirer recognize adjustments to provisional amounts initially recorded in the purchase price allocation, including any effect on earnings, that are identified during the measurement period in the reporting period in which the adjustment amounts are determined. ASU 2015-16 is effective on January 1, 2016 and is prospective in adoption method. We do not expect the adoption of ASU 2015-16 to materially impact our financial position or results of operations.

Results of Operations

The highlights of our third quarter 2015 operating results included:

Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, or NFFO, was \$7,132,109, or \$0.32 per share for the third quarter 2015, an increase of 23% on a per share basis from our NFFO result of \$4,536,012, or \$0.26 per share for the third quarter 2014.

Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders, or AFFO, was \$5,033,533, or \$0.22 per share for the third quarter 2015, compared to our AFFO result of \$3,886,782, or \$0.22 per share for the third quarter 2014. AFFO is calculated after deductions for all preferred dividends.

•

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

As of September 30, 2015, our total assets were approximately \$1.1 billion, an increase of approximately \$416.5 million, or 61% compared to our total assets of approximately \$688.3 million at September 30, 2014.

Total revenues for the third quarter 2015 were approximately \$30.0 million, an increase of approximately \$16.8 million, or 127%, compared to approximately \$13.2 million for the third quarter 2014.

- Cash flow from operations for the third quarter 2015 was approximately \$9.9 million, an increase of approximately \$10.5 million, compared to approximately \$(0.6) million for the third quarter 2014.

Our Common Stock dividend of \$0.18 per share for the third quarter 2015 represents a growth rate of 12.5% from our third quarter 2014 dividend of \$0.16 per share and a growth rate of approximately 9.9% on an annualized basis since June 30, 2011, the first quarter end following our initial public offering in April 2011.

At September 30, 2015, our leverage, as measured by the ratio of our debt to the undepreciated book value of our total assets, was 55.6%.

For the third quarter 2015, our average occupancy was 96.0%. As of September 30, 2015, our retail portfolio was 94.1% leased.

For the third quarter 2015, our NFFO payout ratio to our Common Stockholders and Unitholders was approximately 57.0% and our AFFO payout ratio to Common Stockholders and Unitholders was approximately 80.8%. ⁽²⁾

For the third quarter 2015, our NFFO payout ratio (before the deduction of preferred dividends) to our Series A Preferred Stockholders was approximately 41.8% and our AFFO payout ratio (before the deduction of preferred dividends) to our Series A Preferred Stockholders was approximately 50.4%. ⁽²⁾

During July 2015, we converted two existing bridge loans to real estate loans aggregating up to approximately \$66.0 million, to partially finance planned multifamily community projects located in Tampa, Florida and Irvine, California. The loans pay current monthly interest of 8.5% per annum and accrue deferred interest at 6% and 7.5% per annum, respectively.

On August 14, 2015, we originated a real estate loan of up to approximately \$6.6 million to partially finance a planned approximate 200,000 square foot retail center in the Atlanta, Georgia market. The loan pays current monthly interest of 12.0% per annum. On October 7, 2015, the maximum commitment amount was increased to \$11,571,307.

During the third quarter 2015, we acquired two multifamily communities comprising an aggregate of 741 units, located in San Antonio, Texas and Orlando, Florida, and two grocery-anchored shopping centers comprising an aggregate of approximately 260,000 square feet of gross leasable area in the Dallas, Texas and Atlanta, Georgia markets.

With the closing of the acquisitions referenced above, we own 17 multifamily communities comprising an aggregate of 5,416 units and 12 grocery-anchored shopping centers comprising an aggregate of 953,732 square feet of gross leasable area. Upon completion of all the projects partially financed by our real estate loan portfolio and if we were to acquire all the underlying properties, we would own 18 additional multifamily communities, including six student housing communities, comprising an aggregate of 4,408 additional units. There can be no assurance that we will acquire any of the assets under construction.

- On July 17, 2015, we transferred the listing of our Common Stock from the NYSE MKT to the New York Stock Exchange, or NYSE, under the same ticker symbol, "APTS".

As of September 8, 2015, the investment committee of our Manager authorized us to market for sale our Trail Creek multifamily community located in Hampton, Virginia.

On October 9, 2015, our Encore bridge loan was recapitalized to an amount up to approximately \$20.7 million to partially finance a planned multifamily community project in Atlanta, Georgia. We anticipate that a third party investor will participate in a portion of this financing.

On October 30, 2015, we acquired a grocery-anchored shopping center comprised of approximately 112,000 square feet of gross leasable area in the Atlanta, Georgia market. The anchor tenant is a Publix grocery store.

(1) "Per share" refers to per basic weighted average share of Common Stock and Class A Unit outstanding for the periods indicated. See Definitions of Non-GAAP and Other Measures later within this "Results of Operations" section.

(2) We calculate the NFFO and AFFO payout ratios to Common Stockholders and Unitholders as the ratio of Common Stock dividends and distributions to Unitholders to NFFO or AFFO, respectively. We calculate the NFFO and AFFO payout ratios to Series A Preferred Stockholders as the ratio of Preferred Stock dividends to the sum of Preferred Stock dividends and NFFO or AFFO, respectively. See Definitions of Non-GAAP and Other Measures later within this "Results of Operations" section.

Three Months and Nine Months Ended September 30, 2015 compared to 2014

The following discussion and tabular presentations highlight the major drivers behind the line item changes in our results of operations for the three months and nine months ended September 30, 2015 versus 2014, as summarized in the tables below:

	Three months ended September 30,		Change inc (dec)		
	2015	2014	Amount	Percentage	
Revenues:					
Rental revenues	\$19,442,628	\$6,546,945	\$12,895,683	197.0	%
Other property revenues	2,558,185	799,716	1,758,469	219.9	%
Interest income on loans and notes receivable	5,909,907	4,871,387	1,038,520	21.3	%
Interest income from related parties	2,044,973	964,612	1,080,361	112.0	%
Total revenues	29,955,693	13,182,660	16,773,033	127.2	%
Operating expenses:					
Property operating and maintenance	3,097,080	1,067,849	2,029,231	190.0	%
Property salary and benefits reimbursement to related party	1,688,347	632,051	1,056,296	167.1	%
Property management fees to related parties	857,294	283,805	573,489	202.1	%
Real estate taxes	2,506,885	712,752	1,794,133	251.7	%
General and administrative	632,164	177,291	454,873	256.6	%
Equity compensation to directors and executives	593,417	456,961	136,456	29.9	%
Depreciation and amortization	10,536,486	3,185,739	7,350,747	230.7	%
Acquisition and pursuit costs	1,783,708	3,056,997	(1,273,289)	(41.7)	%
Acquisition fees to related parties	1,541,250	3,443,059	(1,901,809)	(55.2)	%
Asset management fees to related parties	1,908,742	787,115	1,121,627	142.5	%
Insurance, professional fees and other	1,062,687	458,367	604,320	131.8	%
Total operating expenses	26,208,060	14,261,986	11,946,074	83.8	%
Asset management and general and administrative expense fees deferred	(373,360)	) —	(373,360)) —	%
Net operating expenses	25,834,700	14,261,986	11,572,714	81.1	%
Operating income	4,120,993	(1,079,326)	) 5,200,319	—	%
Less interest expense	5,818,760	2,150,047	3,668,713	170.6	%
Net income (loss)	\$(1,697,767)	) \$(3,229,373)	) \$1,531,606	—	%

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

	Nine months ended September 30,		Change inc (dec)		
	2015	2014	Amount	Percentage	
Revenues:					
Rental revenues	\$47,304,230	\$18,460,968	\$28,843,262	156.2	%
Other property revenues	6,685,752	2,205,424	4,480,328	203.2	%
Interest income on loans and notes receivable	16,367,864	13,656,982	2,710,882	19.8	%
Interest income from related parties	5,031,189	2,164,558	2,866,631	132.4	%
Total revenues	75,389,035	36,487,932	38,901,103	106.6	%
Operating expenses:					
Property operating and maintenance	7,722,017	2,941,383	4,780,634	162.5	%
Property salary and benefits reimbursement to related party	4,114,752	1,866,416	2,248,336	120.5	%
Property management fees to related parties	2,082,839	814,600	1,268,239	155.7	%
Real estate taxes	6,911,034	2,102,065	4,808,969	228.8	%
General and administrative	1,553,666	598,895	954,771	159.4	%
Equity compensation to directors and executives	1,761,268	1,347,107	414,161	30.7	%
Depreciation and amortization	26,409,763	8,791,045	17,618,718	200.4	%
Acquisition and pursuit costs	2,876,642	3,407,392	(530,750)	(15.6))%
Acquisition fees to related parties	3,400,021	3,500,327	(100,306)	(2.9))%
Asset management fees to related parties	4,830,588	2,207,385	2,623,203	118.8	%
Insurance, professional fees and other	2,412,441	1,270,281	1,142,160	89.9	%
Total operating expenses	64,075,031	28,846,896	35,228,135	122.1	%
Asset management and general and administrative expense fees deferred	(1,528,479)	) —	(1,528,479)) —	%
Net operating expenses	62,546,552	28,846,896	33,699,656	151.7	%
Operating income	12,842,483	7,641,036	5,201,447	68.1	%
Less interest expense	14,884,343	5,650,096	9,234,247	163.4	%
Net income (loss)	\$ (2,041,860)	) \$1,990,940	\$ (4,032,800)) —	%

Rental and other property revenues and expenses for the three-month period ended September 30, 2015 include a full period of activity for the ten grocery-anchored shopping centers and the four multifamily communities acquired during 2014, as well as a full quarter of activity for Avenues at Cypress and Avenues at Northpointe (collectively referred to as the Houston Portfolio), Venue at Lake wood Ranch, Aster at Lely and CityPark View, which were acquired during the first six months of 2015. The three-month period ended September 30, 2015 also includes a partial period of results for the Creekside and Citi Lakes multifamily communities and the Independence Square and Royal Lakes Marketplace grocery-anchored shopping centers from their respective dates of acquisition during 2015. Rental and other property revenues and expenses for the three-month period ended September 30, 2014 do not include results for these properties as they were acquired subsequent to September 30, 2014.

Rental and other property revenues and expenses for the nine-month period ended September 30, 2015 include a full period of activity for the ten grocery-anchored shopping centers and the four multifamily communities acquired during 2014, as well as a partial period of activity for the seven multifamily communities and the two grocery-anchored shopping centers listed above from their respective dates of acquisition during 2015. Rental and other property revenues and expenses for the nine-month period ended September 30, 2014 do not include results for these properties as they were acquired subsequent to September 30, 2014.

Revenues

Rental revenues increased for the three months and nine months ended September 30, 2015 from the comparable 2014 periods primarily due to acquisitions, as shown in the following table:

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Rental revenues:						
Dunbar Portfolio	\$4,052,000	31.4	%	\$12,283,000	42.6	%
Lakewood Ranch, Aster at Lely, and CityPark View	2,991,000	23.2	%	3,341,000	11.6	%
Grocery-anchored shopping centers	2,334,000	18.1	%	6,588,000	22.8	%
Houston Portfolio	2,041,000	15.8	%	4,844,000	16.8	%
Avenues at Creekside and Citi Lakes	1,308,000	10.1	%	1,308,000	4.5	%
Other	170,000	1.4	%	479,000	1.7	%
Total	\$12,896,000	100.0	%	\$28,843,000	100.0	%

Rental revenues are directly impacted by occupancy levels. Our average occupancy was 96.0% and 95.7% for the three-month periods ended September 30, 2015 and 2014, respectively. We define average occupancy as market rent reduced by vacancy losses within our multifamily communities segment.

As of September 30, 2015, our retail portfolio was 94.1% leased. We define percent leased as the percentage of gross leasable area that is leased, including lease agreements that have been signed which have not yet commenced.

Factors which we believe affect market rents include vacant unit inventory in local markets, local and national economic growth and resultant employment stability, income levels and growth, the ease of obtaining credit for home purchases, and changes in demand due to consumer confidence in the above factors.

We also collect revenue from residents for items such as utilities, application fees, lease termination fees, and late charges. Other revenues from our grocery-anchored shopping centers includes tenant reimbursements to us for common area maintenance, or CAM, costs and utility reimbursements. The increase in other property revenues for the nine-month period ended September 30, 2015 versus 2014 was also due primarily to the acquisitions listed above.

Interest revenue increased due to additional draws on existing loans, as well as closing new loan investments, as follows:

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Interest revenue:	\$1,337,000	63.1	%	\$2,448,000	43.9	%

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Increased balances on loans originated prior to
September 30, 2014

New loans originated subsequent to September 30, 2014	782,000	36.9	%	3,130,000	56.1	%
Total	\$2,119,000	100.0	%	\$5,578,000	100.0	%

48

Property operating and maintenance expense

As shown in the following table, expenses for the operations and maintenance of our multifamily communities and retail assets rose primarily due to the incremental costs brought on by the Dunbar Portfolio, the grocery-anchored shopping centers and the Houston Portfolio, which were acquired during 2014 and 2015. The primary components of operating and maintenance expense are utilities, property repairs, and landscaping costs. The expenses incurred for property repairs and, to a lesser extent, utilities could generally be expected to increase gradually over time as the buildings and properties age. Utility costs may generally be expected to increase in future periods as rate increases from providing carriers are passed on to our residents and tenants.

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Property operations and maintenance:						
Dunbar Portfolio	\$778,000	38.3	%	\$2,080,000	43.5	%
Lakewood Ranch, Aster at Lely, and CityPark View	422,000	20.8	%	470,000	9.8	%
Grocery-anchored shopping centers	294,000	14.5	%	1,094,000	22.9	%
Houston Portfolio	314,000	15.5	%	709,000	14.8	%
Avenues at Creekside and Citi Lakes	182,000	9.0	%	182,000	3.8	%
Other	39,000	1.9	%	246,000	5.2	%
Total	\$2,029,000	100.0	%	\$4,781,000	100.0	%

Property Salary and Benefits Reimbursement to Related Party

We recorded expense reimbursements to our multifamily property manager for the salary and benefits expense for individuals who handle the on-site management, operations and maintenance of our multifamily communities. These costs increased primarily due to the incremental costs brought on by the Dunbar Portfolio acquisition during 2014 and the Houston Portfolio, Lakewood Ranch, Aster at Lely, and CityPark View acquisitions in 2015, as shown in the following table. The number of employees assigned by our property manager to our 17 multifamily communities at September 30, 2015 is not expected to change materially over the foreseeable future.

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Salary and benefits reimbursements:						
Dunbar Portfolio	\$432,000	40.9	%	\$1,302,000	57.9	%
Lakewood Ranch, Aster at Lely, and CityPark View	297,000	28.1	%	347,000	15.4	%
Houston Portfolio	182,000	17.2	%	482,000	21.4	%
Avenues at Creekside and Citi Lakes	124,000	11.7	%	124,000	5.5	%
Other	21,000	2.0	%	(7,000)	(0.2)	%)

Total	\$1,056,000	100.0	%	\$2,248,000	100.0	%
-------	-------------	-------	---	-------------	-------	---

Property management fees

We pay a fee for property management services to our Manager in an amount of 4% of gross property revenues as compensation for services such as rental, leasing, operation and management of our multifamily communities and the supervision of any subcontractors; for retail assets, property management fees are 4% of gross property revenues, of which generally 3.5% is paid to a third party management company. The increases were primarily due to properties acquired during 2014 and 2015, as shown in the following table:

49

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Property management fees:						
Dunbar Portfolio	\$ 184,000	32.1	%	\$ 563,000	44.4	%
Lakewood Ranch, Aster at Lely, and CityPark View	132,000	23.0	%	132,000	10.4	%
Grocery-anchored shopping centers	102,000	17.8	%	357,000	28.2	%
Houston Portfolio	88,000	15.3	%	88,000	6.9	%
Other	68,000	11.8	%	128,000	10.1	%
Total	\$574,000	100.0	%	\$ 1,268,000	100.0	%

Real estate taxes

We are liable for property taxes due to the various counties and municipalities that levy such taxes on real property for each of our multifamily communities and retail assets. Real estate taxes rose primarily due to the incremental costs brought on by acquisitions during 2014 and 2015, as shown in the following table:

	Three months ended September 30, 2015 versus 2014			Nine months ended September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Real estate taxes:						
Dunbar Portfolio	\$ 663,000	37.0	%	\$ 2,121,000	44.1	%
Houston Portfolio	507,000	28.3	%	1,312,000	27.3	%
Lakewood Ranch, Aster at Lely, and CityPark View	144,000	8.0	%	208,000	4.3	%
Avenues at Creekside and Citi Lakes	150,000	8.4	%	150,000	3.1	%
Grocery-anchored shopping centers	283,000	15.8	%	893,000	18.6	%
Other	47,000	2.5	%	125,000	2.6	%
Total	\$ 1,794,000	100.0	%	\$ 4,809,000	100.0	%

We generally expect the assessed values of our multifamily communities and retail assets to rise over time, owing to our expectation of improving market conditions and the value of our multifamily communities and retail assets, as well as pressure on municipalities to raise revenues.

General and Administrative

The increases in general and administrative expenses were primarily due to higher franchise and net worth taxes, and administrative expenses related to the properties acquired during 2014 and 2015, as shown in the following table:

	Three months ended		Nine months ended	
	September 30, 2015 versus 2014		September 30, 2015 versus 2014	
	Increase Amount (rounded to 000s):	Percent of increase	Increase Amount (rounded to 000s):	Percent of increase
General and administrative expenses:				
Net worth/franchise taxes, licenses & fees	\$ 158,000	34.7 %	\$ 285,000	29.8 %
Lakewood Ranch, Aster at Lely, and CityPark View	87,000	19.1 %	101,000	10.6 %
Avenues at Creekside and Citi Lakes	46,000	10.1 %	46,000	4.8 %
Dunbar Portfolio	76,000	16.7 %	239,000	25.0 %
Grocery-anchored shopping centers	18,000	4.0 %	57,000	6.0 %
Houston Portfolio	39,000	8.6 %	107,000	11.2 %
Other	31,000	6.8 %	120,000	12.6 %
Total	\$455,000	100.0 %	\$955,000	100.0 %

Equity compensation to directors and executives

Equity compensation expenses were as follows in the table below, increasing primarily due to an expansion of the annual Class B Unit Grants for the 2015 service year versus 2014.

	Three months ended September		Nine months ended September	
	30, 2015	2014	30, 2015	2014
Quarterly board member committee fee grants	\$ 18,018	\$ 11,858	\$ 41,917	\$ 29,786
Class B Unit awards:				
Executive officers - 2013	—	—	—	2,318
Executive officers - 2014	—	364,558	3,825	1,095,041
Executive officers - 2015	495,399	—	1,474,872	—
Restricted stock grants:				
2013	—	—	—	85,812
2014	—	80,545	107,321	134,150
2015	80,000	—	133,333	—
Total	\$593,417	\$456,961	\$1,761,268	\$1,347,107

Depreciation and amortization

The net increases in depreciation and amortization were driven primarily by the additional depreciable assets from the 2014 and 2015 acquisitions, as shown below:

	Three months ended September 30, 2015 versus 2014		Nine months ended September 30, 2015 versus 2014			
	Increase Amount (rounded to 000s):	Percent of increase	Increase Amount (rounded to 000s):	Percent of increase		
Lakewood Ranch, Aster at Lely, and CityPark View:						
Depreciation	\$1,343,000	18.3	%	\$1,727,000	9.8	%
Amortization of intangible assets	1,219,000	16.6	%	1,534,000	8.7	%
Dunbar Portfolio:						
Depreciation	1,486,000	20.2	%	5,010,000	28.4	%
Amortization of intangible assets	(297,000)	(4.0)	%	1,188,000	6.7	%
Houston Portfolio:						
Depreciation	868,000	11.8	%	2,167,000	12.3	%
Amortization of intangible assets	393,000	5.3	%	1,572,000	8.9	%
Avenues at Creekside and Citi Lakes:						
Depreciation	584,000	7.9	%	584,000	3.3	%
Amortization of intangible assets	572,000	7.8	%	572,000	3.2	%
Grocery-anchored shopping centers:						
Depreciation	1,010,000	13.7	%	2,485,000	14.1	%
Amortization of intangible assets	701,000	9.5	%	1,977,000	11.2	%
Other properties:	(528,000)	(7.1)	%	(1,197,000)	(6.6)	%
Total	\$7,351,000	100.0	%	\$17,619,000	100.0	%

Acquisition and pursuit costs and acquisition fees to related parties

The changes in acquisition and pursuit costs and acquisition fees consisted of:

Amounts rounded to 000s:	Three months ended September 30,		Nine months ended September 30,	
	2015	2014	2015	2014
Lakewood Ranch, Aster at Lely, and CityPark View	\$21,000	\$—	\$1,602,000	\$—
Houston Portfolio	—	—	1,116,000	—
Avenues at Creekside and Citi Lakes	2,411,000	—	2,466,000	—
Grocery-anchored shopping centers	660,000	3,539,000	819,000	3,812,000
Dunbar Portfolio	—	2,953,000	—	2,953,000
Other pursuit costs	233,000	8,000	274,000	143,000
Total	\$3,325,000	\$6,500,000	\$6,277,000	\$6,908,000

Included in the acquisition fees to related parties line of the statement of operations are fees related to the acquisition of eight grocery-anchored shopping centers in the amount of \$642,820 for the three and nine months ended September

30, 2014 paid to Joel T. Murphy while he was a director and Chief Executive Officer of New Market Properties, LLC, a related party.

Mr. Murphy was also paid a fee of \$57,268 in connection with one grocery-anchored shopping center acquisition prior to his becoming a director of the Company and the Chief Executive Officer of New Market Properties, LLC, which is included in the acquisition fees and pursuit costs line of the statement of operations for the nine months ended September 30, 2014 .

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Acquisition fees paid to our Manager are calculated as 1% of the gross purchase price of the multifamily community, the retail asset, or of the principal amount of the real estate loan and are governed by the Management Agreement. These costs also include similar expenditures for services provided by third parties.

Asset management fees and general and administrative fees to related party

Asset management fees are equal to one-twelfth of 0.50% of the total book value of assets, as adjusted. General and administrative expense fees are equal to 2% of the monthly gross revenues of the Company. Both are calculated as prescribed by the Management Agreement and are paid monthly to our Manager. These fees rose primarily due to the incremental assets and revenues brought on by acquisitions made during 2014 and 2015, as shown in the following table:

	Amounts rounded to 000s		Increase Amount	Percent	
	As of September 30, 2015	2014			
Assets:					
Dunbar Portfolio	\$ 176,353,000	\$ 184,009,000	\$(7,656,000)	(1.8))%
Sunbelt Portfolio and other retail assets	159,597,000	106,226,000	53,371,000	12.8	%
Houston Portfolio	74,482,000	—	74,482,000	17.9	%
Lakewood Ranch, Aster at Lely, and CityPark View	132,066,000	—	132,066,000	31.7	%
Avenues at Creekside and Citi Lakes	121,192,000	—	121,192,000	29.1	%
Other	441,151,000	398,106,000	43,045,000	10.3	%
Total	\$ 1,104,841,000	\$ 688,341,000	\$ 416,500,000	100.0	%

	Three months ended September 30, 2015 versus 2014		Nine months ended September 30, 2015 versus 2014	
	Increase Amount (rounded to 000s):	Percent of increase	Increase Amount (rounded to 000s):	Percent of increase
Revenues:				
Dunbar Portfolio	\$ 4,869,000	33.2 %	\$ 14,123,000	42.4 %
Sunbelt Portfolio and other retail assets	2,982,000	20.3 %	8,602,000	25.8 %
Houston Portfolio	2,188,000	14.9 %	5,209,000	15.6 %
Lakewood Ranch, Aster at Lely, and CityPark View	3,251,000	22.2 %	3,628,000	10.9 %
Avenues at Creekside and Citi Lakes	1,393,000	9.5 %	1,393,000	4.2 %
Other	(29,000)	(0.1)%	369,000	1.1 %
Total	\$ 14,654,000	100.0 %	\$ 33,324,000	100.0 %

Insurance, professional fees and other expenses

The increases consisted of:

Three months ended September 30, 2015 versus 2014	Nine months ended September 30, 2015 versus 2014
--	--

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Audit and tax fees	\$24,000	4.0	%	\$83,000	7.3	%
Insurance premiums	347,000	57.5	%	796,000	69.7	%
Legal fees	218,000	36.1	%	243,000	21.3	%
Other	15,000	2.4	%	20,000	1.7	%
Total	\$604,000	100.0	%	\$1,142,000	100.0	%

53

Asset management and general and administrative expense fees deferred

The Manager may, in its discretion, defer some or all of the asset management, property management, or general and administrative expense fees for properties owned by us. Any deferred fees become due and payable to the extent that, in the event of any capital transaction, the net sale proceeds exceed the allocable capital contributions for the asset plus a 7% priority annual return on the asset. A total of \$1,528,479 of combined asset management, general and administrative expense and property management fees attributable to the nine-month period ended September 30, 2015 and \$1,860,824 cumulatively have been deferred by the Manager. We will recognize any deferred fees in future periods to the extent, if any, we determine that it is probable that the estimated net sale proceeds would exceed the hurdles listed above. As of September 30, 2015, there was insufficient evidence to support recognition of these deferred fees; therefore, we have not recognized any expense for the amounts deferred.

Interest expense

The increases consisted of:

	Three months ended			Nine months ended		
	September 30, 2015 versus 2014			September 30, 2015 versus 2014		
	Increase Amount (rounded to 000s):	Percent of increase		Increase Amount (rounded to 000s):	Percent of increase	
Interest expense:						
Dunbar Portfolio	\$ 1,026,000	28.0	%	\$ 3,182,000	34.5	%
Grocery-anchored shopping centers	844,000	23.0	%	2,308,000	25.0	%
Houston Portfolio	443,000	12.1	%	1,104,000	12.0	%
Lakewood Ranch, Aster at Lely, and CityPark View	834,000	22.7	%	1,008,000	10.9	%
Avenues at Creekside and Citi Lakes	288,000	7.8	%	288,000	3.1	%
Term Loan	(34,000)	(0.9)	%	297,000	3.2	%
Revolving Line of Credit	47,000	1.3	%	(386,000)	(4.2)	%
Loan participants	—	—	%	1,075,000	11.6	%
Other properties	221,000	6.0	%	358,000	3.9	%
Total	\$3,669,000	100.0	%	\$9,234,000	100.0	%

Funds From Operations Attributable to Common Stockholders and Unitholders ("FFO")

Analysts, managers and investors have, since the first real estate investment trusts were created, made certain adjustments to reported net income amounts under U.S. GAAP in order to better assess these vehicles' liquidity and cash flows. FFO is one of the most commonly utilized Non-GAAP measures currently in practice. In its 2002 "White Paper on Funds From Operations," which was most recently revised in 2012, the National Association of Real Estate Investment Trusts, or NAREIT, standardized the definition of how Net income/loss should be adjusted to arrive at FFO, in the interests of uniformity and comparability.

The NAREIT definition of FFO (and the one reported by the Company) is:

Net income/loss:

- excluding impairment charges on and gains/losses from sales of depreciable property;
- plus depreciation and amortization of real estate assets and deferred leasing costs; and

after adjustments for unconsolidated partnerships and joint ventures.

Not all companies necessarily utilize the standardized NAREIT definition of FFO, so caution should be taken in comparing the Company's reported FFO results to those of other companies. The Company's FFO results are comparable to the FFO results of other companies that follow the NAREIT definition of FFO and report these figures on that basis. The Company believes FFO is useful to investors as a supplemental gauge of our operating and cash-generating results. FFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

Normalized Funds From Operations Attributable to Common Stockholders and Unitholders ("NFFO")

Normalized FFO makes certain adjustments to FFO, which are either not likely to occur on a regular basis or are otherwise not representative of our ongoing operating performance. For example, since we acquire properties on a regular basis, we incur substantial costs related to such acquisitions, which are required under GAAP to be recognized as expenses when they are incurred.

We add back any such acquisition and pursuit costs, including costs incurred in connection with obtaining short term debt financing for acquisitions, and costs incurred related to the negotiations of extensions of our management agreement with our Manager to FFO in its calculation of NFFO since such costs are not representative of our fund generating results on an ongoing basis. We also add back any realized losses on debt extinguishment and any non-cash dividends in this calculation. NFFO figures reported by us may not be comparable to those NFFO figures reported by other companies.

We utilize NFFO as a measure of the operating performance of our portfolio of real estate assets. We believe NFFO is useful to investors as a supplemental gauge of our operating performance and is useful in comparing our operating performance with other real estate companies that are not as involved in ongoing acquisition activities. NFFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders (“AFFO”)

AFFO makes further adjustments to NFFO results in order to arrive at a more refined measure of operating and financial performance. There is no industry standard definition of AFFO and practice is divergent across the industry. The Company calculates AFFO as:

NFFO, plus:

- non-cash equity compensation to directors and executives;
- amortization of loan closing costs, excluding costs incurred in connection with obtaining short term financing related to acquisitions;
- depreciation and amortization of non-real estate assets;
- net loan fees received; and
- deferred interest income received;

Less:

- non-cash loan interest income;
- cash paid for pursuit costs on abandoned acquisitions;
- cash paid for loan closing costs;
- amortization of acquired real estate intangible liabilities; and
- normally-recurring capital expenditures and capitalized retail direct leasing costs.

AFFO figures reported by us may not be comparable to those AFFO figures reported by other companies. We utilize AFFO as another measure of the operating performance of our portfolio of real estate assets. We believe AFFO is useful to investors as a supplemental gauge of our operating performance and is useful in comparing our operating performance with other real estate companies. AFFO is a non-GAAP measure that is reconciled to its most comparable GAAP measure, net income/loss available to common stockholders.

FFO, NFFO, and AFFO are not considered measures of liquidity and are not alternatives to measures calculated under GAAP.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders, Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net (Loss) Income Attributable to Common Stockholders ^(A)

	Three months ended September 30,	
	2015	2014
Net loss attributable to common stockholders (See note 1)	\$(6,800,672)	\$(5,112,684)
Add: Loss attributable to non-controlling interests (See note 2)	(15,289)	(26,481)
Depreciation of real estate assets	7,510,851	2,707,738
Amortization of acquired real estate intangible assets and deferred leasing costs	2,982,982	467,383
Funds from operations attributable to common stockholders and Unitholders	3,677,872	(1,964,044)
Add: Acquisition and pursuit costs	3,324,958	6,500,056
Costs incurred from extension of management agreement with advisor (See note 3)	129,279	—
Normalized funds from operations attributable to common stockholders and Unitholders	7,132,109	4,536,012
Non-cash equity compensation to directors and executives	593,417	456,961
Amortization of loan closing costs (See note 4)	369,128	290,548
Depreciation/amortization of non-real estate assets	42,653	10,618
Net loan fees received (See note 5)	494,100	54,601
Deferred interest income received (See note 6)	282,620	470,839
Less: Non-cash loan interest income (See note 5)	(2,640,396)	(1,591,839)
Abandoned pursuit costs	(39,657)	(3,611)
Cash paid for loan closing costs	(433,195)	(67,257)
Amortization of acquired real estate intangible liabilities (See note 7)	(304,608)	(63,833)
Normally recurring capital expenditures (See note 8)	(462,638)	(206,257)
Retail direct leasing costs capitalized (See note x)	—	—
Adjusted funds from operations attributable to common stockholders and Unitholders	\$5,033,533	\$3,886,782
Common Stock dividends and distributions to Unitholders declared:		
Common Stock dividends	\$4,018,249	\$2,937,911
Distributions to Unitholders (See note 2)	49,781	23,202
Total	\$4,068,030	\$2,961,113
Common Stock dividends and Unitholder distributions per share	\$0.18	\$0.16
FFO per weighted average basic share of Common Stock and Unit	\$0.16	\$(0.11)
NFFO per weighted average basic share of Common Stock and Unit	\$0.32	\$0.26
AFFO per weighted average basic share of Common Stock and Unit	\$0.22	\$0.22

Weighted average shares of Common Stock and Units outstanding: ^(A)

Basic:

Common Stock	22,292,217	17,564,091
Class A Units	278,006	145,011
Common Stock and Class A Units	22,570,223	17,709,102

Diluted: ^(B)

Common Stock and Class A Units	22,953,854	17,899,473
--------------------------------	------------	------------

Actual shares of Common Stock outstanding, including 22,602 and 39,216 unvested shares

of restricted Common Stock at September 30, 2015 and 2014, respectively	22,323,804	19,902,179
Actual Class A Units outstanding	276,560	145,011
Total	22,600,364	20,047,190

^(A) Units and Unitholders refer to Class A Units in our Operating Partnership, or Class A Units, and holders of Class A Units, respectively. The Unitholders were granted awards of Class B Units in our Operating Partnership, or Class B Units, for annual service which became vested and earned and automatically converted to Class A Units. The Class A Units collectively represent an approximate 1.23% weighted average non-controlling interest in the Operating Partnership for the three-month period ended September 30, 2015.

^(B) Since our NFFO and AFFO results are positive for the periods reflected above, we are presenting recalculated diluted weighted average shares of Common Stock and Class A Units for these periods for purposes of this table, which includes the dilutive effect of common stock equivalents from grants of the Class B Units, as well as annual grants of restricted Common Stock. The weighted average shares of Common Stock outstanding presented on the Consolidated Statements of Operations are the same for basic and diluted for any period for which we recorded a net loss available to common stockholders.

Notes to Reconciliation of Funds From Operations Attributable to Common Stockholders and Unitholders, Normalized Funds From Operations Attributable to Common Stockholders and Unitholders, and Adjusted Funds From Operations Attributable to Common Stockholders and Unitholders to Net Loss Attributable to Common Stockholders

Rental and other property revenues and expenses for the three-month period ended September 30, 2015 include a full period of activity for the ten grocery-anchored shopping centers and the four multifamily communities acquired during 2014. Rental and other property revenues and expenses for the three-month period ended September 30, 2015 also include a full period of activity for the CityPark View, Aster at Lely and Lakewood multifamily communities, as well as partial periods of results for the Creekside and Citi Lakes multifamily communities and the Independence Square and Royal Lakes Marketplace grocery-anchored shopping centers from their respective dates of acquisition during 2015. Rental and other property revenues and expenses for the three-month period ended September 30, 2014 do not include results for these properties as they were acquired subsequent to September 30, 2014.

Non-controlling interests in our Operating Partnership consisted of a total of 276,560 Class A Units as of September 30, 2015, which were awarded primarily to our key executive officers. The Class A Units are apportioned a percentage of our financial results as non-controlling interests. The weighted average ownership percentage of these holders of Class A Units was calculated to be 1.23% and 0.82% for the three-month periods ended September 30, 2015 and 2014, respectively.

We incurred legal costs pertaining to the current negotiation of an extension of our management agreement with our Manager. Such costs are an additive adjustment to FFO in our calculation of NFFO.

We incurred loan closing costs on our existing mortgage loans, which are secured on a property-by-property basis by each of our acquired multifamily communities and retail assets, and also for occasional amendments to our \$70 million revolving line of credit with Key Bank National Association, or our Revolving Line of Credit. These loan closing costs are being amortized over the lives of the respective mortgage loans and the Revolving Line of Credit, and the non-cash amortization expense is an addition to NFFO in the calculation of AFFO. Neither we nor the Operating Partnership have any recourse liability in connection with any of the mortgage loans, nor do we have any cross-collateralization arrangements with respect to the assets securing the mortgage loans, other than security interests in 49% of the equity interests of the subsidiaries owning such assets, granted in connection with our Revolving Line of Credit, which provides for full recourse liability. At September 30, 2015, aggregate unamortized loan costs were approximately \$7.7 million, which will be amortized over a weighted average remaining loan life of approximately 5.4 years.

We receive loan fees in conjunction with the origination of certain real estate loans. These fees are then recognized as revenue over the lives of the applicable loans as adjustments of yield using the effective interest method. The total fees received in excess of amortization income, after the payment of acquisition fees to Preferred Apartment Advisors, LLC, our Manager, are additive adjustments in the calculation of AFFO. Correspondingly, the non-cash income recognized under the effective interest method is a deduction in the calculation of AFFO. We also accrue over the lives of certain loans additional interest amounts that become due to us at the time of repayment of the loan or refinancing of the property, or when the property is sold to a third party. This non-cash income is deducted from NFFO in the calculation of AFFO.

The Company records deferred interest revenue on certain of its real estate loans. These adjustments reflect the receipt in the three month periods ended September 30, 2015 and 2014 of interest income earned and accrued prior to the periods presented on various real estate loans.

This adjustment reflects straight-line rent adjustments and the reversal of the non-cash amortization of below-market and above-market lease intangibles, which were recognized in conjunction with the Company's acquisitions and which are amortized over the estimated average remaining lease terms from the acquisition date for multifamily communities and over the remaining lease terms for retail assets. The adjustment for the three-month 7) period ended September 30, 2015 pertains to the acquisition of our twelve grocery-anchored shopping centers. The adjustment for the three-month period ended September 30, 2014 pertains to the acquisition of the Woodstock Crossing, Nashville Portfolio, and Sunbelt Portfolio retail assets. At September 30, 2015, the balance of unamortized below-market lease intangibles was approximately \$7.3 million, which will be recognized over a weighted average remaining lease period of approximately 8.6 years.

We deduct from NFFO normally recurring capital expenditures that are necessary to maintain our assets' revenue streams in the calculation of AFFO. No adjustment is made in the calculation of AFFO for nonrecurring capital 8) expenditures, which totaled \$1,480,968 and \$435,880 for the three-month periods ended September 30, 2015 and 2014, respectively. This adjustment also deducts from NFFO capitalized amounts for third party costs during the period to originate or renew leases in our grocery-anchored shopping centers.

Liquidity and Capital Resources

Short-Term Liquidity

We believe our principal short-term liquidity needs are to fund:

- operating expenses directly related to our portfolio of multifamily communities and grocery-anchored shopping centers (including regular maintenance items);
- capital expenditures incurred to lease our multifamily communities and grocery-anchored shopping centers;
- interest expense on our outstanding property level debt;
- amounts due on our Credit Facility;
- distributions that we pay to our preferred stockholders, common stockholders, and unitholders;
- cash redemptions that we may pay to our preferred stockholders, and
- committed investments.

We have a credit facility, or Credit Facility, with Key Bank National Association, or Key Bank, which defines a revolving line of credit, or Revolving Line of Credit, which is used to fund investments, capital expenditures, dividends (with consent of Key Bank), working capital and other general corporate purposes on an as needed basis. The maximum borrowing capacity on the Revolving Line of Credit was \$40.0 million until the amendment of the loan agreement pursuant to the Third Modification Agreement, which became effective July 1, 2014.

The Third Modification Agreement increased our borrowing capacity on the Revolving Line of Credit from \$40.0 million to \$45.0 million and extended the maturity date to July 1, 2015. Once our operating real estate assets exceeded \$300 million, the borrowing capacity was increased to \$50.0 million. On February 12, 2015, we extended the maturity of our Revolving Line of Credit to February 12, 2016 and amended the interest rate to LIBOR plus 3.25% per annum. On August 28, 2015, we entered into the Third Amended and Restated Credit Agreement, under which our borrowing capacity on the Revolving Line of Credit was increased to \$70.0 million and the maturity date was extended to August 27, 2018.

Also on February 12, 2015, we entered into a \$32.0 million term loan with Key Bank National Association under the Credit Facility, or the Term Loan, to partially finance the acquisition of two multifamily communities in Houston, Texas. The Term Loan accrued interest at a rate of LIBOR plus 4.0% per annum until it was repaid in full on May 12, 2015.

The Credit Facility contains certain affirmative and negative covenants including negative covenants that limit or restrict secured and unsecured indebtedness, mergers and fundamental changes, investments and acquisitions, liens and encumbrances, dividends, transactions with affiliates, burdensome agreements, changes in fiscal year and other matters customarily restricted in such agreements. The material financial covenants include minimum net worth and debt service coverage ratios and maximum leverage and dividend payout ratios. As of September 30, 2015, we were in compliance with all covenants related to the Credit Facility, as shown in the table below.

Covenant ⁽¹⁾	Requirement	Result
Net worth	Minimum \$275,000,000	⁽²⁾ \$443,546,594
Debt yield	Minimum 8.0%	8.45%
Payout ratio	Maximum 95%	⁽³⁾ 79.2%
Total leverage ratio	Maximum 62.5%	57.2%
Debt service coverage ratio	Minimum 1.50x	2.79x

⁽¹⁾ All covenants are as defined in the credit agreement for the Credit Facility.

⁽²⁾ Minimum \$275 million, plus 75% of the net proceeds of any equity offering, which totaled \$302,541,070 as of September 30, 2015.

⁽³⁾ Calculated on a trailing four-quarter basis. For the twelve-month period ended September 30, 2015, the maximum dividends and distributions allowed under this covenant was \$36,681,000.

Interest expense for the Credit Facility was approximately \$1,015,000 (including deferred loan cost amortization of approximately \$219,000) and the weighted average interest rate was 3.73% for the nine-month period ended September 30, 2015.

Our net cash provided by operating activities for the nine-month periods ended September 30, 2015 and 2014 was approximately \$28.2 million and \$10.0 million, respectively. The increase in net cash provided by operating activities was primarily due to the incremental cash generated by property income provided by the Dunbar, Sunbelt and Houston Portfolios, the CityPark View, Aster at Lely and Lakewood Ranch acquisitions, and an increase in cash collections of interest income from our larger portfolio of real estate loans and notes.

The majority of our revenue is derived from residents and tenants under existing leases at our multifamily communities and retail shopping centers. Therefore, our operating cash flow is principally dependent on: (1) the number of multifamily communities and retail shopping centers in our portfolio; (2) rental rates; (3) occupancy rates; (4) operating expenses associated with these multifamily communities and retail projects; and (5) the ability of our residents and tenants to make their rental payments. We believe we are well positioned to take advantage of the recent improvements in real estate fundamentals, such as higher occupancy rates, positive new and renewal rates over expiring leases, a declining home ownership rate and a decline in turnover, which we believe are all positive developments in the real estate industry.

We also earn interest revenue from the issuance of real estate-related loans and may receive fees at the inception of these loans for committing and originating them. Interest revenue we receive on these loans is influenced by (1) market interest rates on similar loans; (2) the availability of credit from alternative financing sources; (3) the desire of borrowers to finance new real estate projects; and (4) unique characteristics attached to these loans, such as exclusive purchase options.

Our net cash used in investing activities was approximately \$385.7 million and \$332.9 million for the nine-month periods ended September 30, 2015 and 2014, respectively. Net deployments of cash for real estate loans and notes receivable were approximately \$65.3 million in 2015, versus net disbursements for loans and notes receivable in the 2014 period of approximately \$45.6 million. Disbursements for property acquisitions rose from approximately \$285.3 million in the nine months ended September 30, 2014 to approximately \$311.9 million in the nine months ended September 30, 2015.

Cash used in investing activities is primarily driven by acquisitions and dispositions of multifamily properties and retail shopping centers and acquisitions and maturities or other dispositions of real estate loans and other real estate and real estate-related assets, and secondarily by capital expenditures related to our owned properties. We will seek to acquire more multifamily communities and retail shopping centers at costs that we expect will be accretive to our financial results. Capital expenditures may be nonrecurring and discretionary, as part of a strategic plan intended to increase a property's value and corresponding revenue-generating power, or may be normally recurring and necessary to maintain the income streams and present value of a property. Certain capital expenditures may be budgeted and reserved for upon acquiring a property as initial expenditures necessary to bring a property up to our standards or to add features or amenities that we believe make the property a compelling value to prospective residents or tenants in its individual market. These budgeted nonrecurring capital expenditures in connection with acquisitions are funded from the capital sources for the acquisitions and are not dependent upon subsequent property operational cash flows for funding.

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

For the nine-month period ended September 30, 2015, our capital expenditures, not including changes in related payables were:

	Nonrecurring capital expenditures			Recurring	
	Budgeted at	Other	Total	capital	Total
	acquisition			expenditures	
Multifamily:					
Summit Crossing	\$—	\$50,690	\$50,690	\$97,434	\$148,124
Trail Creek	—	85,988	85,988	88,945	174,933
Stone Rise	—	30,384	30,384	81,160	111,544
Ashford Park	—	209,015	209,015	127,725	336,740
McNeil Ranch	—	7,093	7,093	46,619	53,712
Lake Cameron	—	70,380	70,380	91,466	161,846
Stoneridge	103,510	12,294	115,804	121,494	237,298
Vineyards	28,264	8,230	36,494	63,177	99,671
Enclave	—	14,258	14,258	94,584	108,842
Sandstone	265,070	4,874	269,944	102,623	372,567
Cypress	30,675	3,573	34,248	15,112	49,360
Northpointe	43,959	—	43,959	14,559	58,518
Lakewood Ranch	119,222	17,256	136,478	—	136,478
Aster at Lely	—	—	—	12,229	12,229
CityPark View	—	—	—	2,794	2,794
Mansions at Creekside	19,576	—	19,576	21,109	40,685
Citilakes	19,197	—	19,197	—	19,197
	629,473	514,035	1,143,508	981,030	2,124,538
Retail:					
Woodstock	264,930	15,648	280,578	735	281,313
Parkway Town Centre	319,121	—	319,121	4,704	323,825
Spring Hill Plaza	30,040	3,800	33,840	—	33,840
Deltona Landings	—	—	—	1,409	1,409
Salem Cove	29,820	—	29,820	—	29,820
Kingwood Glen	326,207	7,307	333,514	19,079	352,593
Powder Springs	—	—	—	371	371
Sweetgrass	—	—	—	98	98
Independence Square	—	—	—	5,015	5,015
	970,118	26,755	996,873	31,411	1,028,284
Total	\$1,599,591	\$540,790	\$2,140,381	\$1,012,441	\$3,152,822

For the nine-month period ended September 30, 2014, our capital expenditures, not including changes in related payables were:

	Nonrecurring capital expenditures			Recurring	
	Budgeted at	Other	Total	capital	Total
	acquisition			expenditures	
Multifamily:					
Summit Crossing	\$—	\$214,994	\$214,994	\$78,965	\$293,959

Edgar Filing: PREFERRED APARTMENT COMMUNITIES INC - Form 10-Q

Trail Creek	—	171,562	171,562	80,654	252,216
Stone Rise	—	40,373	40,373	53,892	94,265
Ashford Park	23,483	211,998	235,481	115,018	350,499
McNeil Ranch	35,026	27,233	62,259	59,027	121,286
Lake Cameron	9,523	81,495	91,018	77,792	168,810
	\$68,032	\$747,655	\$815,687	\$465,348	\$1,281,035

Net cash provided by financing activities was approximately \$362.5 million and \$327.3 million for the nine-month periods ended September 30, 2015 and 2014, respectively. Net proceeds from our Follow-on Offering rose from approximately \$51.5 million to \$174.7 million in 2015. Our receipts of funds from mortgage financing transactions of asset acquisitions fell to \$204.6

million in the nine-month period ended September 30, 2015 related to our Houston Portfolio, Venue at Lakewood Ranch, Aster at Lely, CityPark View, Avenues at Creekside, Citi Lakes, Independence Square and Royal Lakes acquisitions, versus approximately \$218.0 million from the Sunbelt Portfolio, the Dunbar Portfolio, and the leveraging of the Woodstock Crossing asset during the 2014 period. We received \$44.25 million from our Term Loan in 2014 and was repaid during the fourth quarter 2014; the 2015 Term Loan yielded \$32.0 million and was repaid during the second quarter 2015. We collected net proceeds from our ATM Offering of approximately \$5.4 million for the nine-month period ended September 30, 2015, versus approximately \$36.1 million during the 2014 period.

We believe that our short-term liquidity needs are and will continue to be adequately funded.

Distributions

In order to maintain our status as a REIT for U.S. federal income tax purposes, we must comply with a number of organizational and operating requirements, including a requirement to distribute 90% of our annual REIT taxable income to our stockholders. As a REIT, we generally will not be subject to federal income taxes on the taxable income we distribute to our stockholders. Generally, our objective is to meet our short-term liquidity requirement of funding the payment of our quarterly Common Stock dividends, as well as monthly dividends to holders of our Series A Preferred Stock, through net cash generated from operating results. In addition, our Series A Preferred Stock is redeemable by the holder at stated value commencing on the date of issuance, subject to a declining redemption fee. Redemptions may be satisfied in cash or Common Stock, at our discretion. In the event we choose to redeem for cash but do not have available funds to do so, we intend to satisfy the request with shares of our Common Stock.

For the nine-month periods ended September 30, 2015 and 2014, our aggregate dividends and distributions paid totaled approximately \$23.1 million and \$12.3 million, respectively. Our cash flows from operating activities of approximately \$28.2 million were more than sufficient to fund our cash dividend distributions for the nine months ended September 30, 2015. We expect our cash flow from operations for future periods to be sufficient to fund our quarterly Common Stock dividends and distributions to Class A Unitholders, as well as our monthly Preferred Stock dividends, with the possible exceptions of periods in which we incur significant acquisition costs, or periods of significant debt extinguishment charges.

At September 30, 2015, we had 22,301,202 issued and outstanding shares of Common Stock, an additional 22,602 shares of unvested restricted stock, and 276,560 outstanding Class A Units in our Operating Partnership, all of which are entitled to quarterly dividends or distributions, when and if declared by our board of directors. Our third quarter dividend declaration of \$0.18 per share represents a 12.5% increase from the dividend of \$0.16 for the third quarter 2014. The annualized rate of growth from our first dividend of \$0.125 per share following our initial public offering in April 2011 to the third quarter 2015 was approximately 9.9%.

Our board of directors reviews the Series A Preferred Stock dividend monthly to determine whether we have funds legally available for payment of such dividends in cash. There can be no assurance that the Series A Preferred Stock dividends will consistently be paid in cash and dividends may be paid as a combination of cash and stock in order to satisfy the annual distribution requirements applicable to REITs. We expect the aggregate dollar amount of monthly Series A Preferred Stock dividend payments to increase at a rate that approximates the rate at which we issue new Units from our Follow-On Offering. At September 30, 2015, we had 384,112 outstanding shares of Series A Preferred Stock, which receive a monthly dividend of \$5.00 per share.

Long-Term Liquidity Needs

We believe our principal long-term liquidity needs are to fund:

the principal amount of our long-term debt as it becomes due or matures;

- capital expenditures needed for our multifamily communities and retail shopping centers;
- costs associated with current and future capital raising activities;
- costs to acquire additional multifamily communities, retail assets or other real estate and enter into new and fund existing lending opportunities; and
- our minimum distributions necessary to maintain our REIT status.

We intend to finance our future investments with the net proceeds from additional issuances of our securities, including our Follow-on Offering, Common Stock, and units of limited partnership interest in our Operating Partnership, and/or borrowings. The success of our acquisition strategy may depend, in part, on our ability to access further capital through issuances of additional

securities, especially our Follow-on Offering. If we are unsuccessful in raising additional funds, we may not be able to obtain any assets in addition to those we have acquired.

On October 11, 2013, the SEC declared effective our Follow-On Offering Registration Statement for an offering of up to 900,000 Units to be offered from time to time on a “reasonable best efforts” basis. Except as described in the prospectus for the Follow-On Offering, the terms of the Follow-On Offering are substantially similar to the terms of the Primary Series A Offering. As of September 30, 2015, we had issued an aggregate of 386,912 Units from both our Primary Series A Offering which expired on December 31, 2013 and our Follow-On Offering. At September 30, 2015, we had 602,496 Units remaining available to be issued from our Follow-on Offering.

Aggregate offering expenses, including selling commissions and dealer manager fees, were approximately \$37.3 million at September 30, 2015. These expenses will be capped at 11.5% of the aggregate gross proceeds of the Primary Series A Offering and the Follow-On Offering. We will reimburse our Manager up to 1.5% of the gross proceeds of these offerings for all organization and offering expenses incurred, excluding selling commissions and dealer manager fees; however, upon approval by the conflicts committee of our board of directors, we may reimburse our Manager for any such expenses incurred above the 1.5% amount as permitted by the Financial Industry Regulatory Authority. To clarify the prospectus for our Follow-On Offering, we will not pay selling commissions, but will pay dealer manager fees, in connection with the sale of Units through any participating broker-dealer that agrees to waive any or all of the selling commissions for such sale. The amount of selling commission not paid will equal the amount of the selling commission waived by the participating broker-dealer. The net proceeds to us will not be affected by reducing the commissions payable in connection with such sales.

On July 19, 2013 the SEC declared effective our Shelf Registration Statement, which allows us to offer equity or debt securities in an amount of up to \$200 million. On February 28, 2014, we filed a prospectus supplement to our Shelf Registration Statement to issue and sell up to \$100 million of our Common Stock from time to time pursuant to the ATM Offering. During the nine-month period ended September 30, 2015, we issued 547,862 shares of Common Stock at an average price of \$10.03 per share pursuant to the ATM Offering, resulting in net proceeds of approximately \$5.4 million, after deducting commissions.

Our ability to raise funds through the issuance of our securities is dependent on, among other things, general market conditions for REIT's, market perceptions about us, and the current trading price of our Common Stock. We will continue to analyze which source of capital is most advantageous to us at any particular point in time, but the equity and credit markets may not consistently be available on terms that are attractive to us or at all.

The sources to fulfill our long-term liquidity in the future may include borrowings from a number of sources, including repurchase agreements, securitizations, resecuritizations, warehouse facilities and credit facilities (including term loans and revolving facilities), in addition to our Credit Facility. We have utilized, and we intend to continue to utilize, leverage in making our investments in multifamily communities and retail shopping centers. The number of different multifamily communities, retail shopping centers and other investments we will acquire will be affected by numerous factors, including the amount of funds available to us. By operating on a leveraged basis, we will have more funds available for our investments. This will allow us to make more investments than would otherwise be possible, resulting in a larger and more diversified portfolio.

We intend to target leverage levels (secured and unsecured) between 50% and 65% of the fair market value of our tangible assets (including our real estate assets, real estate loans, notes receivable, accounts receivable and cash and cash equivalents) on a portfolio basis. As of September 30, 2015, our outstanding debt (both secured and unsecured) was approximately 51.9% of the value of our tangible assets on a portfolio basis based on our estimates of fair market value at September 30, 2015. Neither our charter nor our by-laws contain any limitation on the amount of leverage we may use. Our investment guidelines, which can be amended by our board without stockholder approval, limit our borrowings (secured and unsecured) to 75% of the cost of our tangible assets at the time of any new borrowing. These

targets, however, will not apply to individual real estate assets or investments. The amount of leverage we will place on particular investments will depend on our Manager's assessment of a variety of factors which may include the anticipated liquidity and price volatility of the assets in our investment portfolio, the potential for losses and extension risk in the portfolio, the availability and cost of financing the asset, our opinion of the creditworthiness of our financing counterparties, the health of the U.S. economy and the health of the commercial real estate market in general. In addition, factors such as our outlook on interest rates, changes in the yield curve slope, the level and volatility of interest rates and their associated credit spreads, the underlying collateral of our assets and our outlook on credit spreads relative to our outlook on interest rate and economic performance could all impact our decision and strategy for financing the target assets. At the date of acquisition of each asset, we anticipate that the investment cost for such asset will be substantially similar to its fair market value. However, subsequent events, including changes in the fair market value of our assets, could result in our exceeding these limits. Finally, we intend to acquire all our real estate assets through separate single purpose entities and we intend to finance each of these assets

using debt financing techniques for that asset alone without any cross-collateralization to our other real estate assets or any guarantees by us or our Operating Partnership. We intend to have no long-term unsecured debt at the Company or Operating Partnership levels, except for our Credit Facility.

Our secured and unsecured aggregate borrowings are intended by us to be reasonable in relation to our tangible assets and will be reviewed by our board of directors at least quarterly. In determining whether our borrowings are reasonable in relation to our tangible assets, we expect that our board of directors will consider many factors, including without limitation the lending standards of government-sponsored enterprises, such as Fannie Mae and Freddie Mac, for loans in connection with the financing of multifamily properties, the leverage ratios of publicly traded and non-traded REITs with similar investment strategies, and general market conditions. There is no limitation on the amount that we may borrow for any single investment.

Our ability to incur additional debt is dependent on a number of factors, including our credit ratings (if any), the value of our assets, our degree of leverage and borrowing restrictions imposed by lenders. We will continue to monitor the debt markets, including Fannie Mae and/or Freddie Mac (from both of whom we have obtained single asset secured financing on all of our multifamily communities), and as market conditions permit, access borrowings that are advantageous to us.

If we are unable to obtain financing on favorable terms or at all, we may have to curtail our investment activities, including acquisitions and improvements to real properties, which could limit our growth prospects. This, in turn, could reduce cash available for distribution to our stockholders and may hinder our ability to raise capital by issuing more securities or borrowing more money. We may be forced to dispose of assets at inopportune times in order to maintain our REIT qualification and Investment Company Act exemption. Our ability to generate cash from asset sales is limited by market conditions and certain rules applicable to REITs. We may not be able to sell a property or properties as quickly as we would like or on terms as favorable as we would like.

Furthermore, if interest rates or other factors at the time of financing result in higher costs of financing, then the interest expense relating to that financed indebtedness would be higher. Higher interest rates on newly incurred debt may negatively impact us as well. If interest rates increase, our interest costs and overall costs of capital will increase, which could adversely affect our transaction and development activity, financial condition, results of operations, cash flow, our ability to pay principal and interest on our debt and our ability to pay distributions to our stockholders. Finally, sellers may be less inclined to offer to sell to us if they believe we may be unable to obtain financing.

As of September 30, 2015, we had long term mortgage indebtedness of approximately \$598.0 million, all of which was incurred by us in connection with the acquisition or refinancing of our 17 multifamily communities and 12 grocery-anchored shopping centers. All our long term mortgage indebtedness accrues interest at fixed interest rates, except for the mortgages on Avenues at Creekside, Citi Lakes, and Royal lakes Marketplace. We have purchased LIBOR caps on the Avenues at Creekside and Citi Lakes floating rate loans to limit our interest rate risk. In addition, we held loan participation obligations of approximately \$12.5 million at September 30, 2015.

As of September 30, 2015, we had approximately \$8.0 million in unrestricted cash and cash equivalents available to meet our short-term and long-term liquidity needs. We believe that our long-term liquidity needs are and will continue to be adequately funded through the sources discussed above.

Off-Balance Sheet Arrangements

As of September 30, 2015, we had outstanding 380,376 Warrants from our sales of Units. The Warrants are exercisable by the holder at an exercise price of 120% of the current market price per share of the Common Stock on the date of issuance of such Warrant with a minimum exercise price of \$9.00 per share. The current market price per share is determined using the volume weighted average closing market price for the 20 trading days prior to the date of issuance of the Warrant. The Warrants are not exercisable until one year following the date of issuance and expire

four years following the date of issuance. As of September 30, 2015, a total of 6,536 Warrants had been exercised for the purchase of 130,720 shares of Common Stock. A remaining total of 140,038 Warrants had passed the initial exercise date and so became potentially exercisable into a total of 2,800,760 shares of Common Stock. The remainder of the Warrants outstanding at September 30, 2015 become potentially exercisable between October 16, 2015 and September 29, 2016 and have exercise prices that range between \$10.06 and \$13.37 per share. If all the Warrants outstanding at September 30, 2015 became exercisable and were exercised, gross proceeds to us would be approximately \$87.6 million and we would as a result issue an additional 7,607,520 shares of Common Stock.

Contractual Obligations

As of September 30, 2015, our contractual obligations consisted of the mortgage notes secured by our acquired properties. At September 30, 2015, our estimated future required payments on these instruments were:

	Total	Less than one year	1-3 years	3-5 years	More than five years
Mortgage debt obligations:					
Interest	\$ 107,511,443	\$ 19,916,326	\$ 39,048,170	\$ 30,398,379	\$ 18,148,568
Principal	626,745,978	35,196,576	38,507,847	258,383,936	294,657,619
Total	\$ 734,257,421	\$ 55,112,902	\$ 77,556,017	\$ 288,782,315	\$ 312,806,187

The principal amounts payable in the above chart include the principal amount due in less than one year of \$28.7 million which was outstanding on our revolving Line of Credit at September 30, 2015. In addition, we had unfunded real estate loan commitment amounts totaling approximately \$50.3 million, including unfunded real estate loan participation obligations of approximately \$1.6 million at September 30, 2015.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

Our primary market risk exposure is interest rate risk. All our floating-rate debt is tied to the 30-day LIBOR. As of September 30, 2015, we have two variable rate mortgages, on our Avenues at Creekside and Citi Lakes multifamily communities, with a principal amount of approximately \$86.1 million. These mortgages have LIBOR effectively capped at 5.0% and 4.33% (all-in rates of 6.6% and 6.5%) under Freddie Mac's capped adjustable-rate mortgage program. Our Revolving Line of Credit accrued interest at a spread over LIBOR of 3.25% as of September 30, 2015; this combined rate is uncapped. Because of the short term nature of this instrument, we believe our interest rate risk is minimal. We have no business operations which subject us to trading risk.

We have and will continue to manage interest rate risk as follows:

- maintain a reasonable ratio of fixed-rate, long-term debt to total debt so that floating-rate exposure is kept at an acceptable level;
 - place interest rate caps on floating-rate debt where appropriate; and
 - take advantage of favorable market conditions for long-term debt and/or equity financings.
- We use various financial models and advisors to achieve our objectives.

If interest rates under our floating-rate LIBOR-based indebtedness fluctuated by 100 basis points, our interest costs, based on outstanding borrowings at September 30, 2015, would increase by approximately \$947,000 on an annualized basis, or decrease by approximately \$182,000 on an annualized basis. The difference between the interest expense amounts related to an increase or decrease in our floating-rate interest cost is because LIBOR was 0.193% at September 30, 2015, therefore we have limited the estimate of how much our interest costs may decrease because we use a floor of 0% for LIBOR.

Item 4. Controls and Procedures

Evaluation of disclosure controls and procedures.

Management of the Company evaluated, under the supervision and with the participation of the Company's Chief Executive Officer and Chief Accounting Officer, the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in the Exchange Act Rule 13a-15(e)) as of September 30, 2015, the end of the period covered by this report. Based on that evaluation, the Company's Chief Executive Officer and Chief Accounting Officer have concluded that the Company's disclosure controls and procedures were effective as of the

end of such period to provide reasonable assurance that that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the SEC rules and forms and such information is accumulated and communicated to the Company's management, including the Chief Executive Officer and Chief Accounting Officer, as appropriate to allow timely decisions regarding required disclosures.

Changes in internal control over financial reporting.

As required by the Exchange Act Rule 13a-15(d), the Company's Chief Executive Officer and Chief Accounting Officer evaluated the Company's internal control over financial reporting to determine whether any change occurred during the quarter ended September 30, 2015 that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting. Based on that evaluation, there has been no such change during such period.

65

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

At the end of the period covered by this Quarterly Report on Form 10-Q, we and our subsidiaries were not a party currently subject to any material pending legal proceedings.

Item 1A. Risk Factors

There have been no material changes to our potential risks and uncertainties presented in the section entitled "Risk Factors" in our Annual Report on Form 10-K for the twelve months ended December 31, 2014 that was filed with the SEC on March 16, 2015.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults Upon Senior Securities

None.

Item 4. Mine Safety Disclosures

Not applicable.

Item 5. Other Information

None.

Item 6. Exhibits

See Exhibit Index.

EXHIBIT INDEX

Exhibit

Number Description

- 10.1 (1) Wholesaling Agreement among International Assets Advisory, LLC, Preferred Capital Securities, LLC and Preferred Apartment Communities, Inc. dated July 17, 2015
- 10.2 (2) Third Amended and Restated Credit Agreement dated as of August 28, 2015 among Preferred Apartment Communities, Inc., Preferred Apartment Communities Operating Partnership, L.P., the lenders party thereto and KeyBank National Association
- 10.3 (2) Third Amended and Restated Pledge and Security Agreement dated as of August 28, 2015 among Preferred Apartment Communities Operating Partnership, L.P., New Market Properties, LLC, Sunbelt Retail, LLC, Iris Crosstown Mezzanine Lending, LLC, City Vista Mezzanine Lending, LLC, Newport Overton Mezzanine Lending, LLC, Haven West Mezzanine Lending, Starkville Mezzanine Lending, LLC, 360 Irvine Lending, LLC, Summit Crossing III Mezzanine Lending, LLC, Oxford Overture Lending, LLC, Haven Lubbock Lending, LLC, Newport Kennesaw Mezzanine Lending, Haven Waco Lending, LLC, Haven Tampa Lending, LLC, PAC Dawson Lending, LLC and KeyBank National Association
- 10.4 (2) Third Amended and Restated Guaranty dated as of August 28, 2015 by each of Preferred Apartment Communities, Inc., New Market Properties, LLC, Sunbelt Retail, LLC, Iris Crosstown Mezzanine Lending, LLC, City Vista Mezzanine Lending, LLC, Newport Overton Mezzanine Lending, LLC, Haven West Mezzanine Lending, Starkville Mezzanine Lending, LLC, 360 Irvine Lending, LLC, Summit Crossing III Mezzanine Lending, LLC, Oxford Overture Lending, LLC, Haven Lubbock Lending, LLC, Newport Kennesaw Mezzanine Lending, LLC, Haven Waco Lending, LLC, Haven Tampa Lending, LLC and PAC Dawson Lending, LLC with KeyBank National Association
- 10.5 (3) Form of Buy-Sell Agreement with KeyBank National Association
- 31.1 * Certification of John A. Williams, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 * Certification of Michael J. Cronin, Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 * Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 * Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 * XBRL (eXtensible Business Reporting Language). The following materials from Preferred Apartment Communities, Inc.'s Quarterly Report on Form 10-Q for the period ended September 30, 2015, formatted in XBRL: (i) Consolidated balance sheets at September 30, 2015 and December 31, 2014, (ii) consolidated statements of operations for the three months and nine months ended September 30, 2015 and 2014, (iii) consolidated statement of stockholders' equity, (iv) consolidated statement of cash flows and (v) notes to consolidated financial statements. As provided in Rule 406T of Regulation S-T, this information is furnished and not filed for purpose of Sections 11 and 12 of the Securities Act of 1933 and Section 18 of the Securities Exchange Act of 1934.

* Filed herewith

- (1) Previously filed with the Current Report on Form 8-K filed by the Registrant with the Securities and Exchange Commission on July 22, 2015
- (2) Previously filed with the Current Report on Form 8-K filed by the Registrant with the Securities and Exchange Commission on August 31, 2015
- (3) Previously filed with the Current Report on Form 8-K filed by the Registrant with the Securities and Exchange Commission on February 17, 2015