

Great Western Bancorp, Inc.
Form DEF 14A
January 11, 2019
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

SCHEDULE 14A

Proxy Statement Pursuant to Section 14(a) of
the Securities Exchange Act of 1934

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Check the appropriate box:
☐ Preliminary Proxy Statement
☐ Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
☒ Definitive Proxy Statement
☐ Definitive Additional Materials
☐ Soliciting Material Pursuant to §240.14a-12

GREAT WESTERN BANCORP, INC.
(Name of Registrant as Specified In Its Charter)

N/A
(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

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GREAT WESTERN BANCORP, INC.
NOTICE OF ANNUAL MEETING OF STOCKHOLDERS
TO BE HELD ON FEBRUARY 21, 2019

To the Stockholders of Great Western Bancorp, Inc.:

You are cordially invited to attend the 2019 Annual Meeting of Stockholders of Great Western Bancorp, Inc., to be held at the Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch, 7500 East Doubletree Ranch Road, Scottsdale, Arizona on Thursday, February 21, 2019, at 9:00 a.m. Mountain Standard Time, or any adjournment thereof (the "Annual Meeting"), for the following purposes:

1. To elect the two nominees for director named in the accompanying proxy statement for the Annual Meeting (the "Proxy Statement") to hold office until the 2022 Annual Meeting of Stockholders;
2. To consider an advisory (non-binding) proposal approving the Company's fiscal year 2018 executive compensation as described in the Proxy Statement;
3. To ratify the appointment of Ernst & Young LLP to serve as the independent registered public accounting firm for fiscal year 2019; and
4. To transact such other business as may properly come before the Annual Meeting.

The Record Date for determining stockholders entitled to notice of, and to vote at, the Annual Meeting was the close of business on December 28, 2018. A list of stockholders entitled to vote at the Annual Meeting will be available for inspection upon request of any stockholder for a purpose germane to the Annual Meeting at our principal executive offices at 225 S. Main Ave., Sioux Falls, South Dakota 57104 during the ten days prior to the Annual Meeting, during ordinary business hours, and at the Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch, 7500 East Doubletree Ranch Road, Scottsdale, Arizona, during the Annual Meeting.

We encourage you to attend the Annual Meeting. Whether or not you plan to attend the Annual Meeting, we urge you to vote. For instructions on voting, please refer to the instructions on the Notice of Internet Availability of Proxy Materials you received in the mail or, if you received a hard copy of the Proxy Statement, on the enclosed proxy card. You can choose to receive proxy materials by mail or e-mail if you request them and you continue to have the right to vote by mail, as well as by telephone and on the Internet.

By order of the Board of Directors,
Donald J. Straka
Corporate Secretary

January 11, 2019

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GREAT WESTERN BANCORP, INC.

225 S. Main Ave.

Sioux Falls, South Dakota 57104

PROXY STATEMENT

FOR THE 2019 ANNUAL MEETING OF STOCKHOLDERS

TO BE HELD THURSDAY, FEBRUARY 21, 2019

These proxy materials are furnished in connection with the solicitation by the Board of Directors (the “Board” with individual members of the Board being referred to herein as a “director”) of Great Western Bancorp, Inc., a Delaware corporation (“Great Western”, “GWB”, “we”, “our”, “us” and “the Company”), of proxies to be voted at the 2019 Annual Meeting of Stockholders of the Company and at any adjournment of such meeting (the “Annual Meeting”). In accordance with rules and regulations of the Securities and Exchange Commission (the “SEC”), instead of mailing a printed copy of our proxy materials to each stockholder of record, we furnish proxy materials, which include this Proxy Statement (this “Proxy Statement”), and the accompanying proxy card, Notice of Annual Meeting, and Annual Report on Form 10-K for fiscal year ended September 30, 2018, to our stockholders by making such materials available on the Internet unless otherwise instructed by the stockholder. If you received a Notice of Internet Availability of Proxy Materials (the “Notice”) by mail and would like to receive a printed copy of our proxy materials by mail or an electronic copy of our proxy materials by email, you should follow the instructions for requesting such materials included in the Notice, which is first being mailed to stockholders on or about January 11, 2019. The Notice will also contain instructions for accessing our proxy materials on the Internet.

When used in this Proxy Statement, the term “our Bank” refers to Great Western Bank, a South Dakota banking corporation and our wholly owned subsidiary, and the term “fiscal year” refers to our fiscal year, which is based on a twelve-month period ending September 30 of each year (e.g., fiscal year 2018 refers to the twelve-month period ending September 30, 2018).

ABOUT THE MEETING

When and where is the Annual Meeting?

The Annual Meeting will be held on Thursday, February 21, 2019 at 9:00 a.m. Mountain Standard Time, at the Hyatt Regency Scottsdale Resort & Spa at Gainey Ranch, 7500 East Doubletree Ranch Road, Scottsdale, Arizona.

What is the purpose of the Annual Meeting?

At the Annual Meeting, stockholders will act upon the matters described in the Notice of Annual Meeting that accompanies this Proxy Statement, including (i) the election of two nominees for director named in this Proxy Statement; (ii) the approval, on an advisory (non-binding) basis, of the Company's executive compensation as described in this Proxy Statement; and (iii) the ratification of the Audit Committee's appointment of Ernst & Young LLP as Great Western's independent registered public accounting firm for fiscal year 2019.

Who may vote at the Annual Meeting?

Only record holders of our common stock, par value \$0.01 per share (“Common Stock”), as of the close of business on December 28, 2018 (the “Record Date”), will be entitled to vote at the Annual Meeting. On the Record Date, the Company had outstanding 56,938,435 shares of Common Stock. Each outstanding share of Common Stock entitles the holder to one vote.

What constitutes a quorum?

The Annual Meeting will be held only if a quorum is present. A quorum will be present if a majority of the shares of Common Stock outstanding on the Record Date are represented, in person or by proxy, at the Annual Meeting. Shares represented by properly completed proxy cards either marked “abstain” or “withhold,” or returned without voting instructions, are counted as present for the purpose of determining whether a quorum is present at the Annual Meeting. Also, if shares are represented by properly completed proxy cards, but are held by brokers who are prohibited from exercising discretionary authority for beneficial owners who have not given voting instructions (“broker non-votes”), those shares will be counted as present for the purpose of determining whether a quorum is present at the Annual Meeting.

How do I submit my vote?

If you are a stockholder of record, you can vote by:

• attending the Annual Meeting and voting by ballot;

signing, dating and mailing in your proxy card which may be obtained by calling 1-866-641-4276 or by emailing investorvote@computershare.com;

• using your telephone, according to the instructions on the Notice or proxy card; or

• visiting <http://www.investorvote.com/GWBI> and then following the instructions on the screen.

The deadline for voting by telephone or on the Internet is 1:00 a.m. Central Time on February 21, 2019.

What do I do if I hold my shares through a broker, bank or other nominee?

If you hold your shares through a broker, bank or other nominee, that institution will instruct you as to how your shares may be voted by proxy, including whether telephone or Internet voting options are available. If you hold your shares through a broker, bank or other nominee and would like to vote in person at the Annual Meeting, you must first obtain a copy of the voting instruction card provided by your broker, bank or nominee or a copy of a brokerage statement showing your ownership of shares as of December 28, 2018.

Can I change or revoke my vote after I return my proxy card?

Yes. If you are a stockholder of record, you may change your vote by:

• voting in person by ballot at the Annual Meeting;

• returning a later-dated proxy card;

• entering a new vote by telephone or on the Internet (prior to 1:00 a.m. Central Time on February 21, 2019); or

• delivering written notice of revocation to the Company's Corporate Secretary by mail at 225 S. Main Ave., Sioux Falls, South Dakota 57104.

If you vote other than by phone or Internet, you may change your vote at any time before the actual vote takes place at the Annual Meeting. If you vote by phone or Internet, you may change your vote if you do so prior to 1:00 a.m.

Central Time on February 21, 2019. If you hold your shares through a broker, bank or other nominee, that institution will instruct you as to how your vote may be changed.

How are votes counted?

Proposal 1: Election of Directors

A plurality of the votes cast for their election is required for the election of each of the two nominees for director. This means that the two nominees receiving the highest number of votes will be elected regardless of whether the number of votes received by any such nominee constitutes a majority of the number of votes cast. Votes to withhold and broker non-votes will not be counted for purposes of this proposal and will not affect the result of the vote. Although directors are elected by a plurality of the votes cast, the Board has adopted a Plurality Plus Voting Policy under which any director who fails to receive a favorable majority vote (i.e., more votes "for" election than "withhold" votes) in an uncontested election is required to tender his or her resignation to the Board for acceptance, with the Board to thereafter determine in its discretion whether to accept or reject the resignation. The Board must publicly disclose its decision to accept or reject the resignation and the reasons supporting such decision.

Proposal 2: Approval of an Advisory (Non-Binding) Proposal Approving the Company's Fiscal Year 2018 Executive Compensation as described in this Proxy Statement

The affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote on Proposal 2 is required for the approval of the advisory (non-binding) proposal on the Company's fiscal year 2018 executive compensation as described in this Proxy Statement. Abstentions will have the same effect as a vote against the proposal. Broker non-votes will have no effect on the outcome of this proposal.

Proposal 3: Ratification of the Appointment of Ernst & Young LLP

The affirmative vote of a majority of the shares present in person or represented by proxy and entitled to vote on Proposal 3 is required for the ratification of the appointment of our independent registered public accounting firm. Abstentions will have the effect of voting against this proposal.

Who will count the votes?

The Company's inspector, Computershare, will count the votes.

Will my vote be kept confidential?

Yes. As a matter of policy, stockholder proxies, ballots and tabulations that identify individual stockholders are kept secret and are available only to the Company, its inspector and proxy solicitor, who are required to acknowledge their obligation to keep your votes confidential.

Who pays to prepare, mail and solicit the proxies?

The Company pays all of the costs of preparing, mailing and soliciting proxies in connection with this Proxy Statement. In addition to soliciting proxies through the mail by means of this Proxy Statement, we may solicit proxies through our directors, officers and employees in person and by telephone, facsimile or email. The Company asks brokers, banks, voting trustees and other nominees and fiduciaries to forward proxy materials to the beneficial owners and to obtain authority to execute proxies. The Company will reimburse the brokers, banks, voting trustees and other nominees and fiduciaries upon request. In addition to solicitation by mail, telephone, facsimile, email or personal contact by its directors, officers and employees, the Company has retained the services of Georgeson Inc., 1290 Avenue of the Americas, 9th Floor, New York, NY 10104, to solicit proxies for a fee of \$6,000 plus expenses.

What are the Board's recommendations as to how I should vote on each proposal?

The Board recommends a vote:

FOR the election of each of the two director nominees named in this Proxy Statement;

FOR the advisory (non-binding) proposal approving the Company's fiscal year 2018 executive compensation as described in this Proxy Statement; and

FOR the ratification of the Audit Committee's appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for fiscal year 2019.

How will my shares be voted if I sign, date and return my proxy card?

If you sign, date and return your proxy card and indicate how you would like your shares voted, your shares will be voted as you have instructed. If you sign, date and return your proxy card but do not indicate how you would like your shares voted, your proxy will be voted:

FOR the election of each of the two director nominees named in this Proxy Statement;

FOR the advisory (non-binding) proposal approving the Company's fiscal year 2018 executive compensation as described in this Proxy Statement; and

FOR the ratification of the Audit Committee's appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for fiscal year 2019.

With respect to any other business that may properly come before the Annual Meeting, or any adjournment of the Annual Meeting, that is submitted to a vote of the stockholders, including whether or not to adjourn the Annual Meeting, your shares will be voted in accordance with the best judgment of the persons voting the proxies.

How will broker non-votes be treated?

A broker non-vote occurs when a broker who holds its customer's shares in street name submits proxies for such shares, but indicates that it does not have authority to vote on a particular matter. Generally, this occurs when brokers have not received any voting instructions from their customers. In these cases, the brokers, as the holders of record, are permitted to vote on "routine" matters only, but not on other matters. In this Proxy Statement, brokers who have not received instructions from their customers would only be permitted to vote on the following proposal:

The ratification of the Audit Committee's appointment of Ernst & Young LLP as the Company's independent registered public accounting firm for fiscal year 2019.

Brokers who have not received instructions from their customers would not be permitted to vote on the following proposals:

To elect the two director nominees named in this Proxy Statement; and

The advisory (non-binding) proposal approving the Company's fiscal year 2018 executive compensation as described in this Proxy Statement.

We will treat broker non-votes as present to determine whether or not we have a quorum at the Annual Meeting, but they will not be treated as entitled to vote on the proposals, if any, for which the broker indicates it does not have discretionary authority.

What if other matters come up during the Annual Meeting?

If any matters other than those referred to in the Notice of Annual Meeting properly come before the Annual Meeting, the individuals named in the accompanying proxy card will vote the proxies held by them in accordance with their best judgment. The Company is not aware of any business other than the items referred to in the Notice of Annual Meeting that will be considered at the Annual Meeting.

Your vote is important.

Because many stockholders cannot personally attend the Annual Meeting, it is necessary that a large number be represented by proxy in order to satisfy the requirement that a quorum be present to conduct business at the Annual Meeting. Whether or not you plan to attend the meeting in person, prompt voting by proxy will be appreciated.

Stockholders of record can vote their shares via the Internet or by using a toll-free telephone number. Instructions for using these convenient services are provided in the Notice or on the proxy card. Of course, you may still vote your shares on the proxy card. To do so, we ask that you complete, sign, date and return the enclosed proxy card promptly in the postage-paid envelope.

Important Notice Regarding the Availability of Proxy Materials

for the Annual Meeting of Stockholders to be Held on February 21, 2019:

This Proxy Statement and our Annual Report on Form 10-K for the fiscal year ended September 30, 2018 are Available Free of Charge at:

www.envisionreport.com/GWBI

BOARD OF DIRECTORS, COMMITTEES AND GOVERNANCE

Overview

The Board provides oversight with respect to our overall performance, strategic direction and key corporate policies. It approves major initiatives, advises on key financial and business objectives, and monitors progress with respect to these matters. Members of the Board are kept informed of our business by various reports and documents provided to them on a regular basis, including operating and financial reports made at Board and committee meetings by our Chief Executive Officer ("CEO"), Chief Financial Officer ("CFO"), Chief Risk Officer ("CRO"), Chief Credit Officer ("CCO") and other officers. The Board has five standing committees, the principal responsibilities of which are described below under "Committees of Our Board of Directors." Additionally, the independent directors meet in regularly scheduled executive sessions, without Mr. Karels and the other Great Western management present, at each meeting of the Board.

Meetings

The Board met seven times in fiscal year 2018, consisting of four regular meetings and three special meetings. The Board also took action by written consent two times. Each member of the Board attended more than 75% of the total number of meetings of the Board and the committees on which he or she served. We strongly encourage, but do not require, our Board members to attend annual meetings of our stockholders. Each of the directors then serving attended the 2018 Annual Meeting of Stockholders held on February 22, 2018.

Board Leadership Structure

We believe that our directors should have the highest professional and personal ethics and values. They should have broad experience at the policy-making level in business, government or banking. They should be committed to enhancing stockholder value and should have sufficient time to carry out their duties and to provide insight and practical wisdom based on experience. Their service on boards of other companies should be limited to a number that permits them, given their individual circumstances, to perform responsibly all director duties, but in no event will a director be permitted to serve on more than four other public company boards (excluding the board of an organization by which he or she is employed). Each director must represent the interests of all stockholders.

The Board does not have a policy regarding the separation of the roles of Chief Executive Officer and Chairman of the Board, as the Board believes it is in the best interests of the Company for the Board to have the flexibility to make that determination from time to time based on the position and direction of the Company and the membership of the Board. Currently, the Board believes the positions of Chairman and Chief Executive Officer should be held by the same person, as this combination is serving the Company well by providing unified leadership and direction.

Mr. Karels currently serves as Chairman and Chief Executive Officer of the Company. The Board has determined that this structure presently makes the best use of Mr. Karels' extensive knowledge of the Company and the financial services industry, as well as his ability to foster communication between the Company's management and the Board. It is the policy of the Board to appoint a lead independent director when the role of Chairman and Chief Executive Officer are combined. The Board recognizes that a lead independent director selected by the other independent directors can facilitate the process and controls that support a strong and independent board and strengthen the cohesiveness and effectiveness of the Board as a whole. The lead independent director has the general responsibility to preside at all meetings of the Board when the Chairman is not present and during executive sessions of the independent directors. The lead independent director also, among other things, serves as the liaison between the independent directors and the Chairman, and collaborates with the Chairman to set meeting schedules and agendas. Our Board believes that this structure combines experience and accountability with effective oversight. The lead independent director of the Board is chosen by the independent directors of the Board. Thomas E. Henning, who is an independent director under the listing standards adopted by the New York Stock Exchange ("NYSE") and Rule 10A-3 of the Securities Exchange Act of 1934 (the "Exchange Act"), is currently our lead independent director. Mr. Henning has served in this role since February 2017.

Board Oversight of Risk Management

Our Board believes that effective risk management and control processes are critical to our safety and soundness, our ability to predict and manage the challenges that we face and, ultimately, our long-term corporate success. Our Board, both directly and through its committees, is responsible for overseeing our risk management processes, with each of the committees of our Board assuming a different and important role in overseeing the management of the risks we

face.

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In particular, our Risk Committee oversees our enterprise-wide risk management framework, which establishes our overall risk appetite and risk management strategy and enables our management to understand, manage and report on the risks we face; our Audit Committee is responsible for overseeing risks associated with financial matters (particularly financial reporting, accounting practices and policies, disclosure controls and procedures, and internal control over financial reporting); our Compensation Committee has primary responsibility for risks and exposures associated with our compensation policies, plans and practices, regarding both executive compensation and the compensation structure generally; and our Corporate Governance and Nominating Committee oversees risks associated with the independence of our Board and governance matters. See "Committees of Our Board of Directors" for additional information with respect to our Board committees.

In addition, the members of our Board are also members of the Bank's Board of Directors, and as such are actively involved in the Bank's risk oversight activities and the policy approval function of the Board of Directors of the Bank. Our senior management and Management Risk Committee ("MRC") are responsible for implementing and reporting to our Board regarding our risk management processes, including by assessing and managing the risks we face, including strategic, operational, legal, compliance, technology, regulatory, investment and execution risks, on a day-to-day basis. Our MRC derives its authority from our Risk Committee and its members include our Chief Executive Officer (Chairperson), President, Chief Financial Officer, Chief Risk Officer, Chief Credit Officer, General Counsel, Treasurer, Senior Vice President Operations, Chief Information Officer and Head of People & Culture and Learning & Development. Our senior management and MRC are also responsible for creating and recommending to our Board and Risk Committee for approval appropriate risk appetite metrics reflecting the aggregate levels and types of risk we are willing to accept in connection with the operation of our business and pursuit of our business objectives. The role of our Board in our risk oversight is consistent with our leadership structure, with our Chief Executive Officer and the other members of senior management having responsibility for assessing and managing our risk exposure, and our Board and its committees providing oversight in connection with those efforts. We believe this division of risk management responsibilities presents a consistent, systemic and effective approach for identifying, managing and mitigating risks throughout our operations.

Corporate Governance Guidelines

Our Board has adopted corporate governance guidelines, which are accessible on our website at www.greatwesternbank.com under the Investor Relations tab. These guidelines set forth a framework within which our Board, assisted by Board committees, directs the Company's affairs. These guidelines address among other things, the composition and functions of our Board, director qualifications and independence, management succession and review, Board committees and selection of director nominees.

Independent Directors and Director Nominees

A director is independent if the Board affirmatively determines that he or she satisfies the independence standards set forth in Section 303A of the NYSE Listed Company Manual, has no material relationship with the Company that would interfere with the exercise of independent judgment in carrying out the responsibilities of a director, and is independent within the meaning of Rule 10A-3 of the Exchange Act. The Board has reviewed the independence of our current non-employee directors and nominees and has determined that Ms. Grieb and Messrs. Brannen, Henning, Israel, Lacy, Rykhus and Spies are each an independent director.

Committees of Our Board of Directors

The standing committees of our Board consist of an Audit Committee, a Corporate Governance and Nominating Committee, a Compensation Committee, a Risk Committee and an Executive Committee. The responsibilities of these committees are described below. Our Board may also establish various other committees to assist it in its responsibilities, including Special Committees as deemed appropriate for special purposes. The following table summarizes the membership of the Board and each of its regular committees as of the date of this Proxy Statement.

Director Name	Audit Committee	Corporate Governance & Nominating Committee	Compensation Committee	Risk Committee	Executive Committee
James Brannen	Member			Chair	
Frances Grieb	Chair			Member	
				Member	Chair

Thomas			
Henning			
James Israel	Member		Member
Kenneth			
Karels			Member
Stephen Lacy	Chair	Member	
Daniel	Member	Chair	Member
Rykhus			
James Spies	Member	Member	

Audit Committee. The Audit Committee assists the Board in fulfilling its oversight responsibilities by providing general oversight of the integrity of our financial statements, our compliance with legal and regulatory requirements as relating to financial reporting, the appointment of our independent auditors, and the performance of our internal audit function and independent auditors. The Head of our Internal Audit reports directly to the Chair of our Audit Committee. Among other things, the Audit Committee:

- appoints, oversees and determines the qualifications, independence and compensation of our independent auditors;
- reviews and discusses our financial statements and the scope of our annual audit to be conducted by our independent auditors and approves all audit fees;
- reviews and discusses our financial reporting activities, including our annual report, and the accounting standards and principles followed in connection with those activities;
- pre-approves audit and non-audit services provided by our independent auditors;
- meets with management and our independent auditors to review and discuss our financial statements, financial disclosure and the adequacy and effectiveness of the Company's internal control over financial reporting and our disclosure controls and procedures;
- establishes and oversees procedures for the treatment of complaints regarding accounting and auditing matters;
- reviews the scope of work and staffing of our internal audit; and
- monitors our legal, ethical and regulatory compliance with a focus on matters impacting the financial statements.

The Audit Committee must consist of at least three members, each of whom must meet financial competency standards and be "independent" under the listing standards of the NYSE and meet the requirements of Rule 10A-3 of the Exchange Act. The members of the Audit Committee include Ms. Grieb (Chairperson) and Messrs. Brannen and Israel, each of whom satisfy the foregoing requirements. The Board has determined that Ms. Grieb, Mr. Brannen and Mr. Israel each qualify as an audit committee financial expert.

The Audit Committee has adopted a written charter that specifies the scope of its rights and responsibilities, including those listed above. The charter is available on our website at www.greatwesternbank.com under the Investor Relations tab. During fiscal year 2018, the Audit Committee met ten times. The Audit Committee also took action by written consent one time.

Compensation Committee. The Compensation Committee is responsible for discharging the responsibilities of our Board relating to compensation of our executives and directors and our compensation programs in general. Among other things, the Compensation Committee:

- reviews no less than annually our compensation programs and incentive plans to determine whether they are properly coordinated and achieving their intended purposes;
- reviews our overall compensation philosophy with a view to appropriately balance risk and financial results in a manner that does not encourage employees to expose us to imprudent risks, and is consistent with safety, soundness, the goals and objectives of the plans and the compensation practices of any relevant peer group of competitive companies, and reviews (with input from our Chief Risk Officer) the relationship between risk management policies and practices, corporate strategy and senior executive compensation;
- reviews and oversees executive incentive compensation plans and programs, including any equity-based compensation plans;
- reviews and approves the annual compensation arrangements for our Chief Executive Officer and reviews and recommends to our Board the annual compensation arrangements for our other executive officers;
- monitors talent management and organizational development practices including leadership development and employee engagement;
- oversees the Chief Executive Officer succession planning process and monitors the succession planning practices and strategies to ensure continuous development of talent for executive officers and other key roles; and
- reviews and recommends to our Board any changes in compensation for directors.

The Compensation Committee must consist of at least three members, each of whom must meet NYSE's independence standards. The members of the Compensation Committee are Messrs. Rykhus (Chairperson), Lacy and Spies, each of whom satisfies the independence standards.

The Compensation Committee has a written charter that specifies the scope of its rights and responsibilities, including those listed above. The charter is available on our website at www.greatwesternbank.com under the Investor Relations tab. During the fiscal year 2018, the Compensation Committee met five times consisting of four regular meetings and one special meeting. The Compensation Committee also took action by written consent one time.

Corporate Governance and Nominating Committee. The Governance Committee is responsible for ensuring an effective and efficient system of governance by clarifying the roles of our Board and its committees; identifying, evaluating and recommending to our Board candidates for directorships; and reviewing and making recommendations with respect to the size and composition of our Board. In addition, the Governance Committee is responsible for reviewing and overseeing our corporate governance guidelines and for making recommendations to our Board concerning governance matters. Among other things, the Governance Committee:

- identifies individuals qualified to be directors consistent with our corporate governance guidelines and evaluates and recommends director nominees for approval by our Board;
- reviews and makes recommendations to our Board concerning the structure and membership of Board committees;
- develops and annually reviews our corporate governance guidelines;
- oversees the annual self-evaluation of our Board and its committees; and
- oversees risks related to corporate governance.

The Governance Committee must consist of at least three members, each of whom must meet NYSE's independence standards. The members of the Governance Committee are Messrs. Lacy (Chairperson), Rykhus and Spies, each of whom satisfies the independence standards.

The Governance Committee has a written charter that specifies the scope of its rights and responsibilities, including those listed above. The charter is available on our website at www.greatwesternbank.com under the Investor Relations tab. During fiscal year 2018, the Governance Committee met five times consisting of four regular meetings and one special meeting.

Risk Committee. The Risk Committee assists the Board in fulfilling its responsibilities for oversight of our enterprise-wide risk management framework, including reviewing our overall risk appetite, risk management strategy, and policies and practices established by our management to identify and manage risks to the Company. Among other things, the Risk Committee:

- reviews reports on and oversees our enterprise-wide risk management framework, including processes and resources necessary for us to execute our risk program effectively;
- considers the alignment of our risk profile with our strategic plan, goals, objectives and risk appetite;
- reviews reports from management on any significant new business or strategic initiatives;
- consults at least on an annual basis with the Chief Executive Officer, Chief Risk Officer and other executive management as required to review and approve our overall risk appetite and ensure oversight to our Board;
- considers, where necessary or appropriate, communications from regulatory authorities, including those pertaining to examinations;
- reviews and approves on an annual basis the Delegated Commitment Authorities frameworks operating across the Company;
- reviews with the Chief Risk Officer and management their assessment of our risk position and profile, matters of note, trends and emerging risks; and
- assists in promoting a risk-based culture and reinforcing achievement of a balance between risk and return.

The Risk Committee must consist of at least three members, a majority of whom must be independent, including the Chairperson. The members of the Risk Committee are Messrs. Brannen (Chairperson), Henning and Israel and Ms. Grieb, each of whom satisfies the independence standards. The Board has determined that Messrs. Brannen, Henning, and Israel have the requisite experience in identifying, assessing and managing risk exposures.

The Risk Committee has a written charter that specifies the scope of its rights and responsibilities, including those listed above. The charter is available on our website at www.greatwesternbank.com under the Investor Relations tab. During fiscal year 2018, the Risk Committee met four times.

Executive Committee. The Executive Committee is responsible for providing guidance and counsel to our management team on significant matters affecting the Company and taking action on behalf of our Board where required in exigent circumstances where it is impracticable or infeasible to convene, or obtain the unanimous written consent of, our full Board and in matters delegated by the Board. The members of the Executive Committee are Messrs. Henning (Chairperson), Karels and Rykhus.

The Executive Committee has a written charter that specifies the scope of its rights and responsibilities, including those listed above. The charter is available on our website at www.greatwesternbank.com under the Investor Relations tab. During fiscal year 2018, the Executive Committee met one time.

Compensation Committee Interlocks and Insider Participation

No member of our Compensation Committee is or has been one of our officers or employees, and none has any relationships with us of the type that is required to be disclosed in this Proxy Statement. None of our executive officers serves or has served as a member of the board of directors, compensation committee or other board committee performing equivalent functions of any entity that has one or more executive officers serving as one of our directors or on our Compensation Committee.

Code of Ethics and Whistle Blower Policy

Our Board has adopted a Code of Ethics applicable to our principal executive, financial and accounting officers, a code of ethics applicable to all officers, directors and employees, and a Whistle Blower Policy, all of which are available on our website at www.greatwesternbank.com under the Investor Relations tab. Employees may submit concerns or complaints regarding illegal or fraudulent activity; questionable accounting, internal controls or auditing matters; conflicts of interest, or dishonest or unethical conduct, disclosures in the Company's reports filed with the SEC, bank regulatory filings and other public disclosures that are not full, fair, accurate, timely or understandable; violations of our code of ethics; and/or any other violations of laws, rules or regulations, on a confidential or non-confidential basis by means, among others, of a toll-free telephone hotline or the use of an internet-based reporting system. Concerns and complaints are to be reported in accordance with such codes and policies, and where appropriate, they are reported to our General Counsel and/or Audit Committee chairperson for review and any required investigation.

Stockholder Communications with the Board of Directors

The Company has adopted a formal Stockholder Communications Policy for stockholders to send communications to the Board. Communications to one or more directors must be in writing and sent care of the Company's Secretary and General Counsel to 225 S. Main Ave, Sioux Falls, SD 57104 or via email to donald.straka@greatwesternbank.com.

Communications to a director must include:

- the name, address, telephone number and e-mail address of the communicator,
- a statement of the type and amount of the securities of the Company that the person holds or the nature of the person's interest in the Company, and

- if the person submitting the communication is not a stockholder and is submitting the communication to the non-management directors as an interested party, the nature of the person's interest in the Company.

The Company's Secretary and General Counsel will distribute to the director addressee(s) all communications that, in his or her judgment, are appropriate for consideration by the director(s). Examples of communications that would be considered inappropriate for consideration by the directors include, but are not limited to, commercial solicitations, trivial, obscene or profane items, administrative matters, ordinary business matters, job inquiries, or personal grievances. Correspondence that is not appropriate for Board review will be handled by our Company's Secretary and General Counsel. All appropriate matters pertaining to accounting or internal controls will be distributed promptly to the attention of the Chairperson of the Audit Committee.

All stockholder communications seeking to nominate a director or other stockholder proposals must be submitted in accordance with applicable law, the Company's Bylaws and the Company's Policy for Stockholder Nominations and Proposals. The Company's Bylaws and Policy for Stockholder Nominations and Proposals are available on our website at www.greatwesternbank.com under the Investor Relations tab.

DIRECTOR COMPENSATION

The following table provides information concerning the compensation of each non-employee director for service on our Board in fiscal year 2018. Directors who are employed by the Company or the Bank did not receive, and will not receive, any compensation for their services as directors.

Name	Fees Earned or Paid in Cash ⁽¹⁾	Stock Awards ⁽²⁾	Total
James Brannen	\$49,000	\$60,000	\$109,000
Frances Grieb	51,000	60,000	111,000
Thomas Henning	62,000	60,000	122,000
James Israel	42,000	60,000	102,000
Stephen Lacy	42,000	60,000	102,000
Daniel Rykhus	46,000	60,000	106,000
James Spies	45,000	60,000	105,000

(1) The amounts in this column were paid for service through September 30, 2018.

Amounts reflect the aggregate value of Company equity-based awards comprised of restricted share units issued to (2) the non-employee directors on December 1, 2017, valued at the closing price of a share of the Company's Common Stock on the grant date, which was \$41.07 per share.

The Board has adopted a directors' compensation program that provides the following compensation for non-employee members of our Board:

- an annual cash retainer of \$30,000
- an annual cash retainer of an additional \$30,000 for an independent Chairperson, if appointed;
- an annual cash retainer of an additional \$20,000 for a Lead Independent Director, if appointed;
- an annual equity award in the form of immediately vested restricted stock units with a value of \$60,000
- an additional annual cash retainer of \$12,000 for the chair of the Audit Committee
- an additional annual cash retainer of \$10,000 for each of the chairs of the Compensation Committee and Risk Committee
- an additional annual cash retainer of \$6,000 for each of the chairs of the Governance Committee, Executive Committee and the Bank's Trust Committee; and
- an additional annual membership fee of \$6,000 for each member of the Audit Committee, Compensation Committee and Risk Committee, and of \$3,000 for each member of the Governance Committee, Executive Committee and the Bank's Trust Committee.

In the event the Chairperson is not an independent director, the Board will appoint a Lead Independent Director.

During fiscal year 2018, the Company appointed Mr. Henning to serve as Lead Independent Director.

We also reimburse all directors for reasonable out-of-pocket expenses incurred in connection with the performance of their duties as directors, including without limitation travel expenses in connection with their attendance in-person at Board and committee meetings.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS, DIRECTORS AND MANAGEMENT

The following table sets forth the beneficial ownership of the Company's Common Stock: (i) as of the Record Date, December 28, 2018, for each executive officer identified below (the "Named Executive Officers") and for each director, director nominee, for all directors and executive officers as a group, and (ii) stockholders of the Company owning more than 5% of the Company's outstanding Common Stock.

Name of Beneficial Owner	Amount and Nature of Beneficial Ownership	Ownership as a Percentage of Common Stock
Named Executive Officers		
Kenneth Karels ⁽¹⁾	95,462	*
Peter Chapman ⁽²⁾	21,935	*
Doug Bass ⁽³⁾	21,631	*
Michael Gough ⁽⁴⁾	5,277	*
Karlyn Knieriem ^{(5) (6)}	—	*
Stephen Ulenberg ^{(7) (8)}	18,636	*
Directors and Director Nominees		
James Brannen ⁽⁹⁾	6,540	*
Frances Grieb ⁽⁹⁾	12,679	*
Thomas Henning ^{(9) (10)}	11,060	*
James Israel ⁽⁹⁾	4,591	*
Stephen Lacy ^{(9) (11)}	6,540	*
Daniel Rykhus ⁽⁹⁾	12,679	*
James Spies ⁽⁹⁾	8,762	*
Total Executive Officers and Directors as a Group (14 persons)	225,792	*
Five Percent or Greater Stockholders		
BlackRock Inc. ⁽¹²⁾	7,582,407	13.3%
Vanguard Group Inc. ⁽¹³⁾	5,914,632	10.4%
Macquarie Group Limited ⁽¹⁴⁾	3,475,365	6.1%
Wellington Management Group LLP ⁽¹⁵⁾	2,954,820	5.2%

* Less than 1.0% based on the 56,938,435 total outstanding shares as of December 28, 2018.

For purposes of this table, beneficial ownership has been determined in accordance with the provisions of Rule 13d-3 of the Exchange Act under which, in general, a person is deemed to be the beneficial owner of a security if he or she has or shares the power to vote or direct the voting of the security or the power to dispose of or direct the disposition of the security, or if he or she has the right to acquire beneficial ownership of the security within 60 days of the date of determination of ownership. Except as otherwise indicated in the notes below, all persons listed above have sole voting and investment power with respect to the shares beneficially owned by them, subject to applicable community property laws. Except as otherwise indicated, the address for each stockholder listed above is c/o Great Western Bancorp, Inc., 225 S. Main Ave, Sioux Falls, South Dakota 57104.

Includes 33,800 shares of Common Stock owned by Mr. Karels' spouse, and excludes 11,603 shares of Common Stock underlying performance share units and 3,869 shares of Common Stock underlying restricted share units granted to Mr. Karels on December 2, 2016, and 6,147 shares of Common Stock underlying restricted share units granted to Mr. Karels on December 1, 2017 in accordance with the deferral requirement of the STI Plan, and 11,140 shares of Common Stock underlying performance share units and 7,427 shares of Common Stock underlying restricted share units granted to Mr. Karels on December 1, 2017, and 14,468 shares of Common Stock underlying restricted share units granted to Mr. Karels on November 30, 2018 in accordance with the deferral requirement of the STI Plan, and 13,451 shares of Common Stock underlying performance share units and 13,451 shares of Common Stock underlying restricted share units granted to Mr. Karels on November 30, 2018; all of which were granted under the Great Western Bancorp, Inc. 2014 Omnibus Incentive Compensation Plan (the "LTI Plan") and are subject to vesting.

Excludes 3,234 shares of Common Stock underlying performance share units and 1,080 shares of Common Stock underlying restricted share units granted to Mr. Chapman on December 2, 2016, and 3,104 shares of Common (2) Stock underlying performance share units and 2,070 shares of Common Stock underlying restricted share units granted to Mr. Chapman on December 1, 2017, and 2,363 shares of Common Stock underlying restricted share units granted to Mr. Chapman on November 30, 2018 in accordance with the deferral requirements of the STI Plan,

and 4,153 shares of Common Stock underlying performance share units and 4,153 shares of Common Stock underlying restricted share units granted to Mr. Chapman on November 30, 2018; all of which were granted under the LTI Plan and are subject to vesting.

Excludes 1,966 shares of Common Stock underlying performance share units and 656 shares of Common Stock underlying restricted share units granted to Mr. Bass on December 2, 2016, and 1,887 shares of Common Stock underlying performance share units and 1,259 shares of Common Stock underlying restricted share units granted to Mr. Bass on December 1, 2017, and 859 shares of Common Stock underlying restricted share units granted to Mr. Bass on November 30, 2018 in accordance with the deferral requirements of the STI Plan, and 6,096 shares of Common Stock underlying performance share units and 6,096 shares of Common Stock underlying restricted share units granted to Mr. Bass on November 30, 2018; all of which were granted under the LTI Plan and are subject to vesting.

Excludes 444 shares of Common Stock underlying performance share units and 150 shares of Common Stock underlying restricted share units granted to Mr. Gough on December 2, 2016, and 1,035 shares of Common Stock underlying performance share units and 691 shares of Common Stock underlying restricted share units granted to Mr. Gough on December 1, 2017, and 812 shares of Common Stock underlying restricted share units granted to Mr. Gough on November 30, 2018 in accordance with the deferral requirements of the STI Plan, and 1,367 shares of Common Stock underlying performance share units and 1,367 shares of Common Stock underlying restricted share units granted to Mr. Gough on November 30, 2018; all of which were granted under the LTI Plan and are subject to vesting.

Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018.

Excludes 243 shares of Common Stock underlying performance share units and 163 shares of Common Stock underlying restricted share units granted to Ms. Knieriem on December 1, 2017, and 789 shares of Common Stock underlying restricted share units granted to Mr. Knieriem on November 30, 2018 in accordance with the deferral requirements of the STI Plan, and 1,367 shares of Common Stock underlying performance share units and 1,367 shares of Common Stock underlying restricted share units granted to Mr. Knieriem on November 30, 2018; all of which were granted under the LTI Plan and are subject to vesting.

Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018. The information reported herein is based upon Mr. Ulenberg's last Form 4 filed on February 1, 2018 and additional vestings which occurred on December 3 and 4, 2018.

Excludes 2,346 shares of Common Stock underlying performance share units and 784 shares of Common Stock underlying restricted share units granted to Mr. Ulenberg on December 2, 2016, and 1,217 shares of Common Stock underlying performance share units and 812 shares of Common Stock underlying restricted share units granted to Mr. Ulenberg on December 1, 2017; all of which were granted under the LTI Plan and are subject to vesting.

Shares beneficially owned include shares of Common Stock underlying restricted share units granted to each of the identified directors under the Great Western Bancorp, Inc. 2014 Non-Employee Director Plan and which vested immediately upon grant, but have no stockholder voting rights until such shares are delivered.

Includes 4,520 shares of Common Stock held by Mr. Henning through Henning Investments LLC.

Includes 1,949 shares of Common Stock held directly by Mr. Lacy.

Based solely on information obtained from a Schedule 13G/A filed by BlackRock, Inc. ("BlackRock") with the SEC on January 19, 2018 reporting beneficial ownership as of December 31, 2017. According to this report, BlackRock's business address is 55 East 52nd Street, New York, NY 10055. BlackRock has indicated that it holds shares of our Common Stock together with certain of its subsidiaries. BlackRock has sole voting power with respect to 7,457,392 of these shares and sole dispositive power with respect to 7,582,407 of these shares.

Based solely on information obtained from a Schedule 13G/A filed by The Vanguard Group ("Vanguard") with the SEC on October 10, 2018 reporting beneficial ownership as of September 28, 2018. According to this report, Vanguard's business address is 100 Vanguard Blvd., Malvern, PA 19355. Vanguard has indicated that it holds shares of our Common Stock together with certain of its subsidiaries. Vanguard has sole voting power with respect to 57,405 of these shares, shared voting power with respect to 6,000 of these shares, sole dispositive

power with respect to 5,857,198 shares and shared dispositive power with respect to 57,434 of these shares.

(14) Based solely on information obtained from a Schedule 13G filed by Macquarie Group Limited ("Macquarie") with the SEC on February 14, 2018 reporting beneficial ownership as of December 31, 2017. According to this report, Macquarie's business address is 50 Martin Place, Sydney, New South Wales, Australia, Macquarie indicated that it holds shares of our Common Stock together with certain subsidiaries. Certain Macquarie subsidiaries have sole voting power with respect to 3,465,969 of these shares and sole dispositive power with respect to 3,465,969 of these shares.

(15) Based solely on information obtained from a Schedule 13G/A filed by Wellington Management Group, LLC ("Wellington") with the SEC on February 8, 2018 reporting beneficial ownership as of December 31, 2017. According to this report, Wellington's business address is 280 Congress Street, Boston, MA 02210. Wellington has indicated that it holds shares of our Common Stock together with certain of its subsidiaries. Wellington has shared voting power with respect to 2,403,049 of these shares and shared dispositive power with respect to 2,954,820 of these shares.

RELATED PARTY TRANSACTIONS

Related Party Transactions

We, our Bank or one of our other subsidiaries may occasionally enter into transactions with certain "related persons." Related persons include our executive officers, directors, nominees for director, 5% or more beneficial owners of our Common Stock, immediate family members of these persons and entities in which one of these persons has a direct or indirect material interest. We generally refer to transactions with these related persons as "related party transactions."

Related Party Transaction Policy

Our Board has adopted a written policy governing the review and approval of transactions with related parties that will or may be expected to exceed \$120,000 in any fiscal year. The policy calls for the related party transactions to be reviewed and, if deemed appropriate, approved by our Audit Committee. Upon determination by the General Counsel of the Company that a transaction requires review under the policy, the material facts are to be presented to the Audit Committee. In determining whether or not to approve a related party transaction, our Audit Committee will take into account, among relevant other factors, whether the related party transaction is in our best interests, whether it involves a conflict of interest and the commercial reasonableness of the transaction. In the event a member of our Audit Committee is not disinterested with respect to the related party transaction under review, that member may not participate in the review, approval or ratification of that related party transaction.

Certain decisions and transactions are not subject to the related party transaction approval policy, including: (i) decisions on compensation or benefits relating to directors or executive officers and (ii) loans or other indebtedness owing to us made in the ordinary course of business, on substantially the same terms, including interest rate and collateral, as those prevailing at the time for comparable loans with persons not related to us and not presenting more than the normal risk of collectability or other unfavorable features.

Other Related Party Transactions

In the ordinary course of our business, we or our Bank have engaged and expect to continue engaging in ordinary banking transactions with our directors, executive officers, their immediate family members and companies in which they may have a 5% or more beneficial ownership interest, including loans to such persons. Any loan to a related party was made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable loans made to persons who were not related to us. These loans do not involve more than the normal credit collection risk and do not present any other unfavorable features.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires directors, executive officers and greater than 10% beneficial owners of the Company's Common Stock to file reports concerning their ownership of and transactions in such Common Stock. Based on a review of these reports filed by the Company's officers, directors and shareholders, the Company believes that its officers, directors and shareholders complied with all filing requirements under Section 16(a) of the Exchange Act during fiscal year 2018.

PROPOSAL NO. 1 — ELECTION OF DIRECTORS

Our Board is currently composed of eight members. Each of our directors is elected for a three-year term, classified into three staggered classes (designated as Class I, II and III). At each annual meeting of stockholders, upon the expiration of the term of a class of directors, the successor to each such director in the class will be elected to serve from the time of election and qualification until the third annual meeting following his or her election and until his or her successor is duly elected and qualified. At the Annual Meeting, you will be asked to elect two individuals to serve on the Board until the 2022 Annual Meeting of Stockholders and until a successor shall have been elected and qualified.

The Governance Committee seeks candidates for nomination to the Board who possess the background, skills and expertise to make a significant contribution to the Board, the Company and its stockholders. The Governance Committee uses a variety of methods to identify and evaluate nominees for director. The Governance Committee periodically assesses the appropriate size of the Board and whether any vacancies on the Board are expected. In the event that vacancies are anticipated or otherwise arise, the Governance Committee will seek to identify director candidates, subject to the restrictions described below, based on input provided by a number of sources, including Governance Committee members, other directors and our management and stockholders. The Governance Committee also has the authority to consult with or retain advisors or search firms to assist in the identification of qualified director candidates.

Although the Company has no formal policy regarding diversity, the Governance Committee and the Board believe that the Board should include directors with diverse experience and business knowledge and believes that the directors and director nominees bring a diverse range of perspectives to the Board's deliberations. The Governance Committee considers director qualifications according to the particular areas of expertise being sought as a complement to the existing Board composition at the time. Qualifications include, among others, high-level leadership experience in business activities, breadth of knowledge about issues affecting the Company and our Bank, understanding of the customers served by our Bank, a willingness to promote the success and economic growth of the Company and our Bank and time available for meetings and consultation on matters of the Company and our Bank. When considering potential director candidates, our Governance Committee also considers the candidate's character, judgment, diversity, skills, including financial literacy, and experience in the context of our needs and those of the Board. Additionally, no individual may be nominated for election or elected as a director if, on the date of election, the individual would be age 75 or older.

Under the corporate governance guidelines adopted by the Board, all directors are expected to own Common Stock having a value of at least four times the annual Board retainer fee, exclusive of any committee and chairperson fees, no later than five years after the later of January 1, 2015 or the date such person became a director and to limit board service at other public companies to no more than four other public company boards.

The Board, acting pursuant to the recommendation of the Governance Committee, has nominated each director standing for re-election. Each of the nominees currently serves as a director. In considering the nominees' individual experience, qualifications, level of Board and committee participation, quality of performance, attributes and skills, the Governance Committee and the Board have concluded that when considered together with the directors continuing in office, the appropriate experience, qualifications, attributes and skills are represented for the Board as a whole and for each of the Board's committees. There are no family relationships among any directors, director nominees and executive officers. Each nominee has indicated a willingness to serve, and the Board has no reason to believe that any of the nominees will not be available for election. However, if any of the nominees are not available for election, proxies may be voted for the election of other persons selected by the Board. Proxies cannot, however, be voted for a greater number of persons than the number of nominees named. Stockholders of the Company have no cumulative voting rights with respect to the election of directors.

The following table sets forth certain information regarding the Class II director nominees standing for re-election at the Annual Meeting. Additional background information on each of the nominees is included below under "Nominees for Election at the 2019 Annual Meeting of Stockholders."

Director Name Age Director Since Principal Occupation

Kenneth Karels	61	2014	Chairman and Chief Executive Officer of Great Western and our Bank
James Spies	72	2015	President of Spies Corporation

Nominees for Election at the 2019 Annual Meeting of Stockholders

Kenneth Karels (61) has served as the Company's Chief Executive Officer and on its Board of Directors since 2010 and was elected Chairman in 2017. Mr. Karels is also the Chairman and Chief Executive Officer of our Bank and serves on the Boards of Directors of our Bank and its other subsidiaries. Mr. Karels served as the President of our Company and our Bank from 2010 to October 1, 2018. Mr. Karels' duties include overall leadership and executive oversight of our Bank. Mr. Karels has over 40 years of banking experience and expertise in all areas of bank management and strategic bank acquisitions. He has served in several different capacities at our Bank since February 2002, including Regional President and Chief Operating Officer for the Bank's branch distribution channel including agriculture, business and retail lending and deposits functions. During his executive tenure, Mr. Karels has helped grow our Bank from \$5.2 billion in assets at September 30, 2009 to over \$12 billion in assets today. Before joining our Bank, Mr. Karels served as President and Chief Executive Officer at Marquette Bank, Milbank, SD, where he was employed for 25 years. In addition, Mr. Karels also serves on the board of Avera Health Systems, the board of Valley Queen Cheese and the board of the South Dakota Education Enhancement and Funding Corporation. Mr. Karels also served as a member of the Federal Advisory Council to the Board of Governors of the Federal Reserve Bank from 2016 through 2018.

Mr. Karels' qualifications to serve on the Board include his operating, management and leadership experience in the banking industry and as the Company's Chief Executive Officer. Mr. Karels has extensive knowledge of, and has made significant contributions to, the growth of Great Western and our Bank.

James Spies (72) has been a director since August 2015. Mr. Spies has served as a member of our Bank's Board of Directors since May 1983 and is the Chairman of its Trust Committee. Mr. Spies is President of Spies Corporation, a privately-held company that owns, operates, manages and develops real estate, and he also owns a number of retail businesses in South Dakota. Mr. Spies has served as a Corporate Director of the Educational Enhancement Funding Corporation since 2002 and, from 2016 through 2016, served as a Commissioner of the South Dakota Game, Fish and Parks Commission. He was subsequently appointed to the South Dakota Game, Fish and Parks Foundation in March 2017. Mr. Spies also served as a member on the South Dakota Transportation Commission from 2005 through 2011. Mr. Spies' qualifications to serve on the Board include his extensive management experience, in-depth knowledge about our business and over 30 years of relevant experience as a member of the Board of Directors of our Bank.

Required Vote

With regard to the election of the Class II directors, votes may be cast in favor or withheld. The nominees receiving the greatest number of affirmative votes cast at the Annual Meeting will be elected directors; therefore, votes withheld and broker non-votes will have no effect on the results of the vote.

On October 23, 2018, our Board of Directors adopted a Plurality Plus Policy for Uncontested Elections. Under the policy, any nominee for director who fails to receive a favorable majority vote (i.e., more votes "for" election than "withhold" votes) in an uncontested election, must submit his or her resignation to the Board, with the Board having the discretion to accept or reject the resignation. The Board is then required to publicly disclose its decision and reasons supporting the decision. If the Board rejects the resignation, the director continues to serve for the full term for which he or she was elected. If the resignation is accepted, the director's service immediately terminates and the board can either fill the vacancy with a new candidate or reduce the size of the board.

THE BOARD OF DIRECTORS RECOMMENDS THAT YOU VOTE "FOR" THE ELECTION OF EACH OF THE CLASS II NOMINEES FOR DIRECTOR NAMED ABOVE.

Directors Continuing in Office

The following table sets forth information concerning each of our directors continuing in office and their respective class.

Director Name	Age	Director Class	Director Since	Principal Occupation
James Brannen	56	Class I	2015	Chief Executive Officer of FBL Financial Group, Inc.
Frances Grieb	58	Class III	2014	Retired Deloitte LLP Partner
Thomas Henning	65	Class I	2015	President and Chief Executive Officer of Assurity Group Inc.
James Israel	62	Class III	2016	Retired Deere & Co. Executive
Stephen Lacy	64	Class III	2015	Executive Chairman of Meredith Corporation
Daniel Rykhus	53	Class I	2014	President and Chief Executive Officer of Raven Industries

James Brannen (56) has been a director of our Company and our Bank since October 2015. Mr. Brannen has served as Chief Executive Officer of FBL Financial Group, Inc., a publicly held financial services company, since August 2012. Prior to that, Mr. Brannen served for 21 years at FBL Financial Group, Inc. in various roles including Chief Financial Officer, Chief Administrative Officer & Treasurer, and Vice President of Finance. Mr. Brannen serves as a member of the boards of the Iowa Business Council, the Greater Des Moines Partnership, Property Casualty Insurers Association of America and the Federation of Iowa Insurers. In 2015, Mr. Brannen was named "Outstanding CPA in Business & Industry" by the Iowa Society of Certified Public Accountants.

Mr. Brannen's qualifications to serve on the Board include his more than 30 years of relevant business experience in the banking and financial services industry, including Chief Executive Officer and public company management experience, as well as his financial literacy and risk management experience.

Frances Grieb (58) has been a director of our Company and our Bank since July 2014. Ms. Grieb is a retired partner with 29 years of public accounting experience with Deloitte LLP, the international professional services firm, including leadership roles as Lead Client Service Partner and Audit Partner. Ms. Grieb was based in Deloitte LLP's office in Omaha, Nebraska, and worked with a broad array of financial service entities throughout her career. Additionally, Ms. Grieb has five years of banking industry experience with Packers National Bank, Omaha, Nebraska. Ms. Grieb also serves on the National Advisory Board of the College of Business at the University of Nebraska at Omaha and is a member of the AICPA and the United Way of the Midlands Women's Leadership Council.

Ms. Grieb's qualifications to serve on the Board include her more than 35 years of relevant board and business experience in the financial services industry, including banking, insurance, broker-dealer, investment company and real estate audit and consulting, and her significant experience with corporate governance and regulatory matters. Ms. Grieb also brings to the Board her extensive experience working closely with public and private companies of various sizes focusing on accounting and technical matters, internal controls and reporting requirements.

Thomas Henning (65) has been a director of our Company and our Bank since August 2015 and was elected as Lead Independent Director in 2017. Mr. Henning has served for over 25 years as President and Chief Executive Officer of Assurity Group Inc., a privately-held life and health insurance company. From 1985 through 1990, he served as Executive Vice President of First Commerce Bancshares and President and Chief Operating Officer of its lead bank, the National Bank of Commerce. From 1983 through 1985, he was President and Chief Executive Officer of First Commerce's Overland National Bank subsidiary. Prior to that, Mr. Henning served as a Vice President and loan officer specializing in agriculturally related credits. Mr. Henning also served on the board of directors of Federal Home Loan Bank of Topeka, where he served as Chairman of the Risk Management Oversight Committee and as a member of the Executive, Audit and Compensation Committees. He currently serves on the board of directors of Nelnet, a public education finance company, where he serves as Lead Independent Director, as well as Chairman of the Audit Committee and as a designated financial expert and as a member of the Executive, Finance and Risk Management Committees.

Mr. Henning's qualifications to serve on the Board include his over 30 years of relevant business experience in the banking and financial services industry and significant management and leadership experience. Mr. Henning also completed a comprehensive program of study by National Association of Corporate Directors ("NACD") and has been named a NACD Fellow. Mr. Henning is a Chartered Financial Analyst and brings substantial financial expertise and experience to the Board.

James Israel (62) has been a director of our Company and our Bank since October 2016. Mr. Israel is a retired senior executive of Deere & Company, where he served most recently as President of the Worldwide Financial Services Division, a position he held from 2006 through 2014. He joined Deere & Company in 1979 holding a variety of management positions within the Agriculture, Financial Services, Construction & Forestry Divisions, and executive leadership positions within the Financial Services Division including Senior Vice President International Lending, Commercial Lending and Worldwide Equipment Financing. He also served as Vice President Marketing and Product Support, Europe, Africa, Middle East and the CIS from 2003 through 2006 in the Worldwide Agriculture Division. Mr. Israel serves on the board of trustees for Central College in Pella, Iowa and the advisory board of the Tippe Business College at the University of Iowa.

Mr. Israel's qualifications to serve on the Board include his more than 35 years of relevant business experience in the financial services industry, including executive leadership and public company management experience.

Stephen Lacy (64) has been a director of our Company since August 2015 and a director of our Bank since April 2015. Mr. Lacy is the Executive Chairman of Meredith Corporation, a public media and marketing company serving American women. He joined Meredith Corporation in 1998 as Vice President and Chief Financial Officer. He served as Vice President and Chief Financial Officer until 2006, and Chief Executive Officer until February 2018. He also served on the board and as Chairman of Meredith Corporation since 2010. Mr. Lacy serves on the board of directors of Hormel Foods Corporation, a public corporation, where he is Chair of the compensation committee and also serves on its audit committee. Mr. Lacy also serves on the board of the Kansas State University Foundation and United Way of Central Iowa.

Mr. Lacy's qualifications to serve on the Board include his significant public company management experience and public company board experience. As the leader of Meredith Corporation and his other board memberships, Mr. Lacy also brings several years of public company corporate governance experience to our Board.

Daniel Rykhus (53) has been a director of our Company since July 2014 and as a director of our Bank since 2011. Since August 2010, he has served as President and Chief Executive Officer of Raven Industries, a publicly-held corporation that solves great challenges through innovative, high-value products in precision agriculture, high performance specialty films, and situational awareness markets. He has been a member of the board of directors of Raven Industries since 2008. He has worked in various managerial capacities at Raven Industries since 1991, starting as Manufacturing Manager of the Applied Technology Division and serving from 1999 through 2008 as the Division's General Manager. From 2008 through 2010, Mr. Rykhus was the Executive Vice President of Raven Industries. In addition, Mr. Rykhus serves on the boards of directors of several non-profit organizations.

Mr. Rykhus' qualifications to serve on the Board include his 25 years of leadership experience and his years of experience as a director and Audit Committee member for our Bank. As the leader of a publicly-held company with a market capitalization of over \$1.5 billion as of September 2018, Mr. Rykhus also brings several years of public company corporate governance experience to our Board.

EXECUTIVE OFFICERS OF THE COMPANY

Certain information regarding those persons serving as the Company's executive officers is set forth below.

Kenneth Karels (61) has served as the Company's Chief Executive Officer and on its Board of Directors since 2010 and was elected Chairman in 2017. Mr. Karels is also the Chairman and Chief Executive Officer of our Bank and serves on the Boards of Directors of our Bank and its other subsidiaries. Mr. Karels served as the President of our Company and our Bank from 2010 to October 1, 2018. Mr. Karels' duties include overall leadership and executive oversight of our Bank. Mr. Karels has over 40 years of banking experience and expertise in all areas of bank management and strategic bank acquisitions. He has served in several different capacities at our Bank since February 2002, including Regional President and Chief Operating Officer for the Bank's branch distribution channel including agriculture, business and retail lending and deposits functions. During his executive tenure, Mr. Karels has helped grow our Bank from \$5.2 billion in assets at September 30, 2009 to over \$12 billion in assets today. Before joining our Bank, Mr. Karels served as President and Chief Executive Officer at Marquette Bank, Milbank, SD, where he was employed for 25 years. In addition, Mr. Karels also serves on the board of Avera Health Systems, the board of Valley Queen Cheese and the board of the South Dakota Education Enhancement and Funding Corporation. Mr. Karels also served as a member of the Federal Advisory Council to the Board of Governors of the Federal Reserve Bank from 2016 through 2018.

Peter Chapman (44) has served as the Company's Chief Financial Officer and Executive Vice President since its formation in 2014. Mr. Chapman served on the board and as the Chief Financial Officer and Executive Vice President of Great Western Bancorporation, Inc. January 2013 until October 2014. Mr. Chapman is also the Chief Financial Officer and Executive Vice President of our Bank. In 2017, Mr. Chapman also began overseeing all of our banking operations within the states of Minnesota and North Dakota. Mr. Chapman has over 20 years of industry experience and is responsible for all aspects of our financial and regulatory reporting together with planning and strategy and treasury management of our balance sheet. From 2010 until he was appointed as our Chief Financial Officer in November 2012, Mr. Chapman served as the General Manager, Finance Performance Management & Non Traded Businesses for National Australia Bank's ("NAB") Wholesale Banking business. From 2007 through 2010, Mr. Chapman served as Head of Financial Control at NAB and was responsible for oversight and delivery of NAB's external financial reporting and internal management reporting. From 2004 through 2007, Mr. Chapman was Manager, and then Senior Manager, in NAB's Group Accounting Policy team. From 1995 through 2004, Mr. Chapman held various roles with Ernst & Young's Financial Services Audit Division, including Group Manager of its Melbourne, Australia office's Financial Services Audit practice, and he was seconded to Ernst & Young's New York office from 1998 through 2000. Mr. Chapman has been a Chartered Accountant with the Institute of Chartered Accountants Australia since 1998 and is currently a Fellow of the Institute.

Doug Bass (57) has served as President and Chief Operating Officer of the Company and our Bank since October 1, 2018. Mr. Bass served as Executive Vice President of the Company and the Bank, and also Regional President of the Bank since 2010. Mr. Bass oversees all of our banking operations, including Credit Administration, Information Technology and Human Resources. In total, Mr. Bass has over 35 years of banking experience. Mr. Bass has worked in various capacities with our Bank since 2009 and has expertise in all areas of bank management within our Bank. Before joining our Bank, Mr. Bass served as President of First American Bank Group. Previously Mr. Bass served in various capacities over 15 years with Firststar Corporation, which is now known as US Bank, including as President and Chief Executive Officer of Firststar's Sioux City and Council Bluffs operations in western Iowa and as Manager of Correspondent Banking for its eastern Iowa operations, which also included responsibility for commercial banking and agribusiness lending.

Michael Gough (57) has served as Executive Vice President of the Company since July 2017 and Chief Credit Officer of our Bank since 2014. Mr. Gough is responsible for the overall direction and operations of the credit department, including loan and portfolio quality, and oversees our commercial credit and collection policies, procedures and processes. Mr. Gough has been employed with Great Western Bank for over 21 years. Prior to his appointment as the Bank's Chief Credit Officer, Mr. Gough started and managed the Bank's Strategic Business Services ("SBS") which manages troubled assets including real estate and equipment which were acquired through foreclosure. Preceding his role as SBS Manager for the Bank, Mr. Gough served as the Executive Vice President of Credit for the Bank's South Dakota Charter which in 2007 was merged with and the successor to the Bank's Nebraska and Iowa charters.

Karlyn Knieriem (51) has served as the Company's Executive Vice President and Chief Risk Officer since 2018. Ms. Knieriem is responsible for the overall direction and operations of the risk department, including Enterprise Risk Management, Bank Secrecy Act, Compliance and Risk Asset Review. Knieriem joined our Bank in 2016 as Head of Enterprise Risk Management. Ms. Knieriem has 20 years of experience in the financial services industry, including 17 years with First National Bank of Omaha, where she worked in a number of senior leadership positions including 11 years as Vice President/Managing Director – Treasury.

Timothy Kintner (60) has served as Executive Vice President of the Company and Regional President of our Bank since 2018. Mr. Kintner oversees all of our banking operations in South Dakota and all retail banking operations. Mr. Kintner has over 30 years of banking experience and has expertise in all areas of bank management and strategic bank planning. Before joining our Bank, Mr. Kintner held the position of Executive Vice President – Regional Banking Markets and Community Relations for Bankers Trust Company in Des Moines, IA since 2013. Prior to that, he served as President and CEO of Bankers Trust in Cedar Rapids, IA and also President of Marquette Bank in Cedar Rapids, IA. Mr. Kintner also spent several years in senior management positions with Wells Fargo.

COMPENSATION DISCUSSION & ANALYSIS

This Compensation Discussion & Analysis section reviews the compensation program for our six named executive officers ("NEOs"), consisting of our principal executive officer, principal financial officer, and our three other most

highly-compensated executive officers serving as of September 30, 2018, and for an additional executive officer who separated from service during fiscal year 2018.

2018 Business Highlights

During 2018, our executive officers continued to provide strong management through the extended low interest rate environment and maintained the Company's long-term strategy of sound, conservative underwriting. The executive officers' stead leadership focused on taking a measured and balanced approach to sourcing alternative growth strategies and increasing stockholder value, while maintaining credit quality and appropriate reserves.

The Compensation Committee of our Board recognizes that our executive officers have a key role in overseeing growth while appropriately managing risk. In that regard, the Compensation Committee considered the accomplishments of executive officers in the following context:

• Growth of 9.1% in consolidated net income to \$157.9 million;

• Return on average common equity of 8.8% and return on average assets of 1.34% for fiscal year 2018;

• Continued focus on operating efficiency resulting in a strong efficiency ratio of 47.1% for fiscal year 2018;

• Increased loan balances by \$447.4 million, or 5.0%, during fiscal year 2018;

• Increased deposit balances by \$755.9 million, or 8.4%, during fiscal year 2018;

• Stable asset quality with net charge-offs of 0.18% of average loans in fiscal year 2018 compared to 0.26% in fiscal 2017; and

• Continued strong capital ratios.

Our Fiscal Year 2018 Executive Compensation Program

Overview

The Compensation Committee has responsibility for developing, implementing and monitoring executive officer compensation programs and policies, as well as reviewing the overall compensation philosophy of the Company and recommending any changes as deemed appropriate. The Compensation Committee sets the compensation for our CEO and makes recommendations to the Board for all other NEOs. In administering the Company's executive compensation program, the Compensation Committee is mindful of our culture and history as well as the growth strategy of our Company and its business. Our compensation philosophy and programs are designed to attract and retain executive officers capable of overseeing growth while appropriately managing risk.

The Compensation Committee believes the total direct compensation of our NEOs should be weighted toward incentive compensation rather than through fixed components such as base salary and benefits. This philosophy is intended to create and foster a pay-for-performance framework within defined risk parameters that drives stockholder value by aligning stockholder and NEO interests. Our Short-Term Incentive Plan ("STI Plan") and Long-Term Incentive Plan ("LTI Plan") are designed to provide a significant percentage of our NEOs' total compensation which is linked to performance and the interests of our stockholders.

Our Executive Compensation Practices

What We Do

We Pay-for-Performance: The majority of executive pay is not guaranteed. Our CEO and NEOs on average have a majority of their target total direct compensation tied to Company performance.

We Set Aggressive Goals: Our performance hurdles are designed to require outstanding individual performance along with superior returns in order to receive target payout.

We Have a Clawback Policy: In the event of a material negative restatement we can claw back any payments made which were predicated on achieving certain financial results.

We Utilize External Compensation Expertise: The Compensation Committee has retained Willis Towers Watson, an external compensation consultant, to advise on the executive compensation programs and practices.

Compensation Philosophy and Objectives

What We Don't Do

No Hedging or Short Selling: Our NEOs are prohibited from engaging in short selling of our Common Stock or engaging in hedging or offsetting transactions regarding our Common Stock.

No Pledging: Our NEOs are prohibited from pledging our securities.

No Undue Risk: We discourage excessive risk taking by having a balanced portfolio of short- and long-term incentive performance measures and a cap on final payouts.

No Change of Control Payment Absent a Double Trigger: Payments under our employment agreements generally require two events for vesting - both a change in control and a qualifying termination of employment.

The philosophy underlying our executive compensation program is to promote a pay-for-performance environment and remain competitive with market practices in order to attract and retain key talent, which we believe will support the long-term success of the Company and build value for our stockholders.

The compensation elements included in the pay of our NEOs vary and are reflective of different pay objectives. Base salaries are intended to pay executives competitively relative to their market peers and individual performance. Relevant performance elements that influence base pay include leadership, innovation, strategic contributions, customer service and talent management. Variable compensation (short-term and long-term incentives) is tied to financial measures (such as net income, deposit growth, loan growth, return on average assets, credit quality and return on tangible equity), achievement of specific business objectives, retention of the executive, and increased stockholder value. It is also the Compensation Committee's philosophy to include retirement and health and welfare benefits to all employees on a non-discriminatory basis.

The Compensation Committee believes the executive compensation program should be designed to accomplish the following goals:

• Encourage the achievement of corporate financial objectives that create value for our stockholders;

• Align the interests of our executives with our stockholders; and

• Serve as a retention incentive for our executives.

In February 2018, the Board adopted Executive Officer Stock Ownership Guidelines (the "Guidelines"). Under the Guidelines, our Chief Executive Officer is expected to beneficially own a number of shares of Company common stock ("Company Stock") with a value that is six times his or her base salary at the time he or she became subject to the Guidelines. Our other NEOs are expected to own three times their respective base salaries at the time he or she became subject to the Guidelines. Until such time as the executive meets the applicable threshold, the executive must hold no less than 75% of the aggregate total of all vested shares of Company Stock granted to the executive pursuant to the Company's long term incentive grant of restricted share unit awards and/or performance share unit awards, net of any shares sold to cover associated tax liabilities.

Pay Mix

Reinforcing pay-for-performance through variable compensation is an important underpinning of our compensation framework. For fiscal year 2018, our CEO and the other NEOs average variable compensation was 74% and 57%, respectively. As seen in the pie charts below, a majority of compensation for our CEO and other NEOs is performance based.

Program Design

The Compensation Committee first engaged an external compensation consultant, Willis Towers Watson ("WTW"), as a compensation consultant in June 2014. WTW provides the Compensation Committee with ongoing assessments of competitive market and best practices relating to executive compensation practices, including competitive benchmarks, research on regulatory and industry trends, and program design.

Peer Group Analysis. During 2018, WTW was retained to review and provide an updated peer group. This was conducted to ensure the relevancy of the peer group is applicable. In identifying and constructing a competitive peer group for benchmarking purposes, the Compensation Committee and WTW took into consideration which companies compete with the Company for customers, executive talent or investors, as well as the size of the peer companies. These factors were considered as the Compensation Committee sought to approximate the median of the peer group, and the structure of the Company as it competes in the marketplace. The peer group was comprised of the 20 companies noted below, with assets between \$9 billion and \$23 billion as of their respective fiscal year-ends.

Bancorp South, Inc.	Glacier Bancorp, Inc.
Banner Corporation	Heartland Financial USA, Inc.
Berkshire Hills Bancorp, Inc.	MB Financial Inc.
Columbia Banking System Inc.	Old National Bancorp.
Community Bank System, Inc.	Renasant Corporation
Customers Bancorp, Inc.	TCF Financial Corporation
CVB Financial Corp.	Trustmark Corporation
First BanCorp	UMB Financial Corporation
First Midwest Bancorp Inc.	United Bankshares Inc.
Fulton Financial Corporation	United Community Banks, Inc.

When making compensation decisions, the Compensation Committee reviews the compensation paid to our CEO and other NEOs relative to the compensation paid to similarly-situated executives, to the extent available, at our peer companies based on publicly available information reported in our peers' proxy statements and market data received from WTW.

In 2018, WTW provided the Compensation Committee with background information regarding the Company's compensation structure as compared to market practices. The consultant provided the Compensation Committee with analysis with respect to each of the NEOs positions, including a comparison of actual total compensation, total direct compensation, target total direct compensation as well as each component of compensation on a comparative basis with the Company's peer group and market data where available. This information was also used for setting 2018 compensation.

In addition, in setting compensation for 2018 for our NEOs, our Board and Compensation Committee considered our stockholders overwhelming approval of executive compensation on an advisory (non-binding) basis at our 2017 Annual Meeting. The stockholders approved the proposal with more than 97% of the vote cast in favor.

Elements of Compensation

This section provides information and perspective regarding our 2018 executive compensation program and decisions for our executive officers generally, and more specifically, for our NEOs:

Name	Title
Kenneth Karels ⁽¹⁾	Chairman and CEO of the Company and Great Western Bank
Peter Chapman	Executive Vice President and CFO of the Company and Great Western Bank
Doug Bass ⁽¹⁾	President and COO of the Company and Great Western Bank
Michael Gough	Executive Vice President of the Company and Chief Credit Officer of Great Western Bank
Karlynn Knieriem ⁽²⁾	Executive Vice President and CRO of the Company and Great Western Bank
Stephen Ulenberg ⁽³⁾	Former Executive Vice President and CRO of the Company and Great Western Bank

During fiscal years 2016 - 2018, Mr. Karels was President and CEO of the Company and the Bank and Mr. Bass was Executive Vice President of the Company and Regional President of the Bank. Effective October 1, 2018, Mr. Bass was appointed President and COO of the Company and the Bank and Mr. Karels continues to serve as Chairman and CEO.

Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018. Prior to her promotion, Ms. Knieriem served as Senior Vice President and Head of Enterprise Risk Management of our Bank since 2016.

Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018.

The principal elements of our executive compensation program are:

- Base Salary;
- STI Plan includes an annual cash bonus with both a cash and restricted stock component;
- LTIP Plan includes Performance Shares and Restricted Shares; and
- Perquisites and Other Personal Benefits.

When setting the total compensation opportunity for our NEOs, the Compensation Committee uses data available from various sources, including peer group information, publicly available data and advice from WTW. The Compensation Committee also considers other relevant factors, such as Company and individual performance, internal equity and our compensation philosophy.

Base Salary

The Company provides NEOs with base salary to compensate them for services rendered during the fiscal year and to reflect each NEO's position, specific skills, tenure, experience, responsibility and performance. Annual base salary adjustments for our CEO for any given fiscal year are determined by the Compensation Committee, and for our other NEOs by the Board, upon the recommendation of the Compensation Committee. Increases or decreases in base salary on a given year-over-year basis are dependent on the Compensation Committee's assessment of the Company's and individual's performance. The Compensation Committee has full discretion to set our CEO's salary and makes recommendations to the Board for other NEO salaries. As part of the process, the Compensation Committee solicits the recommendation of Mr. Karels with respect to the other NEOs. The Compensation Committee also considers peer data provided by WTW in evaluating recommendations.

In fiscal year 2018, the Compensation Committee made the following determinations relative to base salary.

	2018	2017
Executive	Base Salary	Base Salary
Kenneth Karels	\$825,000	\$825,000
Peter Chapman	400,000	400,000
Doug Bass	309,900	309,900
Michael Gough	275,000	255,000
Karlyn Knieriem ⁽¹⁾	255,000	N/A
Stephen Ulenberg ⁽²⁾	299,860	299,860

⁽¹⁾ Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018.

⁽²⁾ Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018.

Annual Cash Incentive Compensation

For fiscal year 2018, our NEOs participated in the STI Plan that provides an opportunity for the payment of annual bonus based on business and individual performance during the year. Each NEO's target short-term incentive, ("STI"), was established prior to the beginning of fiscal year 2018, and the actual STI earned reflects both individual and business performance.

Determination of Earned STI Award

Under our STI Plan, specific objectives are established for the fiscal year. For the 2018 fiscal year, the metrics were net income (weighted at 55%), efficiency ratio (weighted at 15%) and Non-Performing Assets ("NPA")/Capital (weighted at 15%). These metrics were chosen to measure performance and payouts under the STI Plan as they bear a direct relationship to our business plan and are a direct measurement of our underlying profitability. Each metric has a payout opportunity of up to 200% based upon the percentage of achievement of established goals. In the event an established threshold performance level set for a metric is not met, there is a 0% payout on such metric. The "STI Multiplier" is determined by aggregating the product of each metric payout opportunity achieved by the applicable weighting. Additionally, individual performance (weighted at 15% of the overall STI multiplier) against certain prescribed individual performance objectives are also considered. For the 2018 fiscal year, after considering the performance metrics of net income, efficiency ratio and NPA/Capital (in accordance with GAAP), along with individual performance, the Compensation Committee determined that a STI Multiplier of 1.54, or 154%, for Mr. Karels; 1.47, or 147.0%, for Mr. Chapman; 1.38, or 138%, for Mr. Bass; 1.47, or 147.0%, for Mr. Gough; 1.54, or 154.0%, for Ms. Knieriem; and 1.54, or 154.0%, for Mr. Ulenberg, was appropriate.

For Mr. Karels, he successfully led management in strong overall business performance with excellent risk management and strong balance sheet outcomes, achieved and maintained good regulatory review outcome, increased earnings and EPS growth and continued leadership development for the organization; for Mr. Chapman, strong overall financial results, effective management and reporting of financial results, maximized use of capital and proactively developed strategies to manage interest rate risk; for Mr. Bass, continued development and growth of his regional footprint including profitable growth of the loan and deposit portfolios, recruitment and retention of talent and adherence to the Bank's risk profile, policies and procedures to ensure the safety and soundness of the institution; for Mr. Gough, successful leadership and management of the Bank's credit culture and management of the portfolio and

non-performing assets to acceptable levels; for Ms. Knieriem, successful progression with enterprise risk management program, successful management within risk appetite parameters and maintenance of a sound risk profile in connection with sustainable growth projections. Mr. Ulenberg was compensated pursuant to the retirement terms of his agreement. In addition, our NEOs were subject to a compliance gateway. Our NEOs are subject to a reduction in their STI, either in part or in full depending on the severity of the breach, if they do not pass the compliance expectations of their role. No such reduction was applied to the STI awards earned by our NEOs for fiscal year 2018.

Mandatory Deferral of Earned STI Award

Under the STI Plan, a portion of our NEO's earned STI awards were subject to mandatory deferral to instill an appropriate focus on business performance beyond the current year, allow for alignment with risk outcomes, support achievement of targets, and encourage an appropriate level of stockholding by senior executives. For Mr. Karels, 50% of his earned STI award was deferred into restricted share units, of which half will vest in November 2019 and half in November 2020. For Messrs. Chapman, Bass, Gough, and Ms. Knieriem, 25% of each of their total award was deferred into restricted share units and will vest in November 2019. Mr. Ulenberg was not subject to deferral due to his retirement from the Company on June 15, 2018.

Performance Results and Payouts

Company Performance Component: The Company-level objective for fiscal year 2018 was to achieve consolidated net income of \$146.0 million, an efficiency ratio of 46.3% and NPA/Capital ratio of 30.0%. The Company's consolidated net income for the year ended September 30, 2018 was \$157.9 million, efficiency ratio at 47.1% and NPA/Capital was 22.9%. Mr. Bass was assigned targets for these metrics based upon his assigned regions. Each performance metric is weighted and has a payout opportunity of up to 200%. A threshold is set on each metric and, if not met, would result in a 0% payout on the applicable metric.

Individual Performance Component: The Compensation Committee determined each of the NEO's achievement at certain prescribed levels of their individual performance objectives by assigning a rating (0-5). A minimum rating of 2 must be met to receive a payout between 50% and 200% for that component of the bonus. A rating of less than 2 would result in a 0% payout for this metric.

In determining the actual annual bonus for each NEO associated with the achievement of Company-level and individual performance objectives, the Compensation Committee utilized the following metrics and outcomes in determining the actual payment:

Mr. Karels:

2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			FY18 Results (dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$131,400	\$146,000	\$160,600	\$157,916	108%	182%	154%
Efficiency Ratio (FTE)	15%	50.93%	46.30%	41.67%	47.10%	98%	91%	
NPA/Capital	15%	40.00%	30.00%	20.00%	22.90%	131%	171%	
Individual Performance	15%	2	3	5	3	100%	100%	

Mr. Chapman:

2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			FY18 Results (dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$131,400	\$146,000	\$160,600	\$157,916	108%	182%	147%
Efficiency Ratio (FTE)	15%	50.93%	46.30%	41.67%	47.10%	98%	91%	
NPA/Capital	15%	40.00%	30.00%	20.00%	22.90%	131%	171%	
Individual Performance	15%	2	3	5	2	67%	50%	

Mr. Bass:

FY18 Results

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2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			(dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$137,318	\$152,576	\$167,834	\$157,119	103%	130%	138%
Efficiency Ratio (FTE)	15%	32.68%	29.71%	26.74%	30.11%	99%	93%	
NPA/Capital	15%	40.00%	30.00%	20.00%	17.58%	171%	200%	
Individual Performance	15%	2	3	5	4	133%	150%	

Mr. Gough:

2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			FY18 Results (dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$131,400	\$146,000	\$160,600	\$157,916	108%	182%	147%
Efficiency Ratio (FTE)	15%	50.93%	46.30%	41.67%	47.10%	98%	91%	
NPA/Capital	15%	40.00%	30.00%	20.00%	22.90%	131%	171%	
Individual Performance	15%	2	3	5	2	67%	50%	

Ms. Knieriem:

2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			FY18 Results (dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$131,400	\$146,000	\$160,600	\$157,916	108%	182%	154%
Efficiency Ratio (FTE)	15%	50.93%	46.30%	41.67%	47.10%	98%	91%	
NPA/Capital	15%	40.00%	30.00%	20.00%	22.90%	131%	171%	
Individual Performance	15%	2	3	5	3	100%	100%	

Mr. Ulenberg:

2018 STI Metrics	Category Weighting	FY18 Goal Range Payout Opportunity (dollars in thousands)			FY18 Results (dollars in thousands)			STI Multiplier
		Threshold 50%	Target 100%	Maximum 200%	Actual Results	% of Target	Payout Opportunity Achieved	
Net income	55%	\$131,400	\$146,000	\$160,600	\$157,916	108%	182%	154%
Efficiency Ratio (FTE)	15%	50.93%	46.30%	41.67%	47.10%	98%	91%	
NPA/Capital	15%	40.00%	30.00%	20.00%	22.90%	131%	171%	
Individual Performance	15%	2	3	5	3	100%	100%	

Total Bonus Payout: The Compensation Committee retains the discretion to determine the amount of any annual bonus awarded to our CEO and recommend to the Board the amount of any annual bonus awarded to the other NEOs, under the STI Plan. The final determination and recommendation of the Compensation Committee could result in no bonus being paid. Based on this analysis, the Compensation Committee exercised its final discretion, and approved the annual bonus award for our CEO and made the recommendation to the Board for the other NEOs. The following table sets forth the total eligible annual cash bonus amounts at target and annual bonuses actually paid to each of our NEOs under the STI Plan for fiscal year 2018.

Name	Base Salary	STI Target Percentage	STI Target Amount	STI Multiplier	Earned STI
Kenneth Karels	\$825,000	85%	\$701,250	1.54	\$1,079,925
Peter Chapman	400,000	60%	240,000	1.47	352,800
Doug Bass	309,900	30%	92,970	1.38	128,299

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Michael Gough	275,000	30%	82,500	1.47	121,275
Karlyn Knieriem ⁽¹⁾	255,000	30%	76,500	1.54	117,810
Stephen Ulenberg ⁽²⁾	299,860	30%	89,958	1.54	98,574

(1) Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018.

(2) Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018. STI was prorated for length of service during the fiscal year 2018.

Long-Term Incentive Compensation

The Compensation Committee believes that a substantial portion of each NEOs compensation should be in the form of long-term incentive compensation in order to further align the interests of our NEOs and stockholders. The framework is designed to:

- provide a competitive compensation opportunity;
- align the interests of management with the interests of stockholders;

- foster retention;
- allow the Company to compete effectively for talent;
- support the Company's long-term strategy and growth objectives;
- align management's long-term compensation with achievement of business goals;
- link pay and performance;
- create a long-term focus based on sustainable results; and
- create stock ownership.

Long-term incentive compensation opportunities are provided to the NEOs through the award of annual grants under the LTI Plan.

Award Mix

The Compensation Committee administers the LTI Plan and determines the mix of awards included in the annual grant. Historically the Compensation Committee has determined that the award vehicle mix should be comprised of the following:

Award Vehicle	% of Award
Restricted Share Units	50%
Performance Share Units	50%

Restricted Share Units and Performance Share Units are designed to align management's long-term compensation with achievement of business goals, as well as link pay and performance. Restricted Share Unit awards vest annually in equal amounts over a three-year period and are contingent on continued employment during the vesting period. Performance Share Unit awards are contingent upon the achievement of pre-established long-term goals set in advance by the Compensation Committee over a three-year period with overlapping performance cycles. Performance Share Unit awards vest at the end of the applicable three-year performance cycle based on the Company's performance against pre-established goals certified by the Compensation Committee. For fiscal year 2018, the Compensation Committee determined return on tangible assets (70% weighting) and adjusted efficiency ratio (30% weighting) were appropriate as they bear a direct relationship to our business plan. See the "2018 Grants of Plan-Based Awards Table" set forth in this Proxy Statement.

Perquisites and Other Benefits

Our NEOs receive various perquisites provided by or paid for by us that we believe are reasonable, competitive and consistent with the Company's overall compensation philosophy. In fiscal year 2018, these perquisites included: car expenses, transitional employment costs and club dues. Our NEOs were also eligible for a 401(k) employer match, profit sharing contribution and life insurance on the same terms as all other employees of the Company. Attributed costs of the personal benefits described above for all NEOs for the fiscal year ended September 30, 2018 are included in the "All Other Compensation" column of the "2018 Summary Compensation Table" set forth in this Proxy Statement.

Post-Termination Compensation

We have entered into employment agreements with each of our NEOs that provide for post-termination compensation. These agreements provide for payments and other benefits if the NEO's employment terminates for a qualifying event or circumstance. Additionally, the employment agreements provide for the payment of enhanced severance benefits if the NEO's employment is terminated within 24 months of a "change in control" (as defined in the agreements). Additional information regarding the employment agreements, including a definition of key terms and a quantification of benefits that would have been received by our NEOs had termination occurred on September 30, 2018, is contained under the heading "Potential Payments Upon Termination or Change in Control" set forth in this Proxy Statement. The Compensation Committee believes these employment arrangements are an important part of overall compensation for our NEOs and will help to secure the continued employment and dedication of our NEOs, prior to or following a change in control, notwithstanding any concern that they might have at such time regarding their own continued employment. These agreements also contain restrictive covenants, including non-compete and non-solicitation provisions, which protect the Company's interests in its client and employee relationships. The Compensation Committee also believes that these agreements are important as a recruitment and retention device, as nearly all of the companies with which we compete for executive talent have similar agreements in place for their senior employees.

Additional Information Regarding Compensation Policies

We have additional compensation policies that support our practices. These policies serve to further illustrate and provide context around our approaches to compensation.

Clawback Policy. Our clawback policy provides that the Company may recover any cash payment or equity awards made to a then current executive officer, or an individual who became a former executive officer following the adoption of such policy, if the payment or award was predicated upon achieving certain financial results that were subsequently the subject of a material negative restatement caused by the intentional misconduct of the executive officer. In such event, the Company may recover the amount by which any annual or long-term payments or awards made or granted exceeded what would have been awarded or granted based on restated financial statements. In addition, the Company may recover any profits realized on the sales of securities received by such executive officer pursuant to such awards.

In addition, the clawback provision of the Sarbanes-Oxley Act of 2002 also applies to our NEOs. This provision provides that if the Company is required to restate its financial statements as a result of misconduct, the NEOs are required to reimburse the Company for bonuses or other incentive-based or equity-based compensation and profits realized during the three completed fiscal years immediately preceding the date on which the Company is required to prepare an accounting restatement.

Impact of Section 162(m). Section 162(m) of the Internal Revenue Code of 1986, as amended, (the "Code"), imposes a \$1 million limit on the amount that a public company may deduct for compensation paid to the certain "covered employees." The "covered employees" generally consist of a company's Chief Executive Officer and the other NEOs (other than the Chief Financial Officer). This limitation does not apply to compensation that meets the requirements under Section 162(m) for "qualifying performance-based" compensation. Although the Compensation Committee considers the deductibility of executive compensation, the Compensation Committee also recognizes the need to retain flexibility to make compensation decisions that may not meet the standards of Section 162(m) when necessary to enable the Company to continue to attract, retain and motivate highly-qualified executives. The Compensation Committee therefore reserves the authority to approve potentially non-deductible compensation as it deems appropriate.

Prohibition on Hedging and Short Selling. The Company's executive officers and directors are prohibited from engaging in short selling of the Common Stock or engaging in hedging or offsetting transactions regarding the Common Stock.

Prohibition on Pledging Stock. The Company's executive officers and directors are prohibited from pledging any of the Company's securities.

Compensation Process and Roles

Role of Management. The Compensation Committee made all fiscal year 2018 compensation decisions for our CEO and recommended to the Board all compensation decisions for all other NEOs. Mr. Karels annually reviews with the Compensation Committee the performance of each of the NEOs, except for himself, whose performance is reviewed by the Compensation Committee. The conclusions reached and the compensation recommendations based on these reviews, including with respect to salary adjustments and incentive award amounts, were presented to the Compensation Committee.

Committee Process. During fiscal year 2018, the Compensation Committee reviewed both the Company's compensation philosophy and the actual compensation being paid by the Company. The Compensation Committee met, including in executive sessions without any members of management present, to discuss, evaluate and set/recommend NEO compensation. In setting the CEO's compensation and making recommendations for compensation for each of the other NEOs, the Compensation Committee focused on the total compensation received by each NEO, as well as the allocation of each element of compensation in relation to those provided by the peer companies identified above. The Compensation Committee acted pursuant to its Board-approved written charter.

Compensation Consultant. The Compensation Committee has the sole authority to retain and dismiss its own outside compensation consultants and any other advisors it deems necessary. The role of a compensation consultant is to assist the Compensation Committee in analyzing executive compensation packages and to provide the Compensation Committee with information regarding market compensation levels, general compensation trends and best practices. The consultant also provides advice regarding the competitiveness of specific pay decisions and actions for the NEOs,

as well as the appropriateness of the design of the Company's executive compensation programs. In fiscal year 2018, the Compensation Committee did not utilize an outside compensation consultant to advise on executive or director compensation related matters. The Compensation Committee had previously determined to review our executive compensation, market compensation levels and general compensation trends every two years.

2018 Summary Compensation Table

The following table summarizes compensation awarded to, earned by or paid to our NEOs for fiscal year 2018, 2017 and 2016, except for Mr. Gough, who was appointed Executive Vice President on July 26, 2017 and Ms. Knieriem, who was appointed Executive Vice President on June 18, 2018; as such, information is only provided for fiscal years 2017 and 2018 for Mr. Gough and fiscal year 2018 for Ms. Knieriem. The section of this Proxy Statement entitled "Compensation Discussion & Analysis" describes in greater detail the information reported in this table and the objectives and factors considered in setting NEO compensation.

Name and Principal Position	Year	Salary (\$)	Stock Awards ⁽⁷⁾ (8) (\$)	Non-Equity Plan Compensation ⁽⁶⁾ (9) (\$)	All Other Compensation ⁽¹⁰⁾ (11) (\$)	Total (12) (\$)
Kenneth Karels ⁽¹⁾ ⁽²⁾ Chairman and CEO	2018	\$825,000	\$1,082,997	\$1,079,925	\$254,854	\$3,242,776
	2017	825,000	1,315,368	1,009,800	24,182	3,174,350
	2016	750,000	700,000	1,074,938	21,638	2,546,576
Peter Chapman ⁽¹⁾ Executive Vice President and CFO	2018	400,000	311,389	352,800	69,120	1,133,309
	2017	400,000	360,334	345,600	11,997	1,117,931
	2016	355,000	235,000	339,203	43,960	973,163
Doug Bass ⁽¹⁾ ⁽²⁾ President and COO	2018	309,900	191,013	128,299	46,206	675,418
	2017	309,900	201,838	166,416	22,437	700,591
	2016	300,000	150,000	196,560	21,772	668,332
Michael Gough ⁽¹⁾ ⁽³⁾ Executive Vice President of the Company and CCO of the Bank	2018	269,615	92,203	121,275	22,106	505,199
	2017	255,000	41,170	110,160	18,567	424,897
Karlyn Knieriem ⁽¹⁾ ⁽⁴⁾ Executive Vice President and CRO	2018	195,157	20,000	117,810	11,347	344,314
Stephen Ulenberg ⁽¹⁾ ⁽⁵⁾ Former Executive Vice President and CRO	2018	219,129	143,215	98,574	93,346	554,264
	2017	299,860	266,906	215,899	18,678	801,343
	2016	290,000	180,000	158,340	54,886	683,226

(1) We entered into employment agreements with our NEOs on December 15, 2017, except for Ms. Knieriem. On May 1, 2018, our Bank entered into an employment agreement with Ms. Knieriem.

(2) During fiscal years 2016 - 2018, Mr. Karels was President and CEO of the Company and the Bank and Mr. Bass was Executive Vice President of the Company and Regional President of the Bank. Effective October 1, 2018, Mr. Bass was appointed President and COO of the Company and the Bank and Mr. Karels continues to serve as Chairman and CEO.

(3) Mr. Gough was appointed Executive Vice President on July 26, 2017.

(4) Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018.

(5) Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018.

The amounts in this column represent each NEO's annual incentive payment, including amounts deferred in restricted share units, under the STI Plan for fiscal years 2018, 2017 and 2016. See "Annual Cash Incentive Compensation" for further details.

The value reflects the aggregate grant date fair value under FASB ASC Topic 718. For fiscal year 2018, the value was based on the closing price of the Common Stock on the grant date of \$41.07 per share; for fiscal year 2017, the value was based on the closing price of the Common Stock on the grant date of \$39.43 per share; and for fiscal year 2016, this value was based on the closing price of the Common Stock on the grant date of \$30.78 per share.

(7) For each of the NEOs, the amounts include a long-term equity incentive award split 50/50 between restricted share units with 33-1/3% of units scheduled to vest each year over three years and performance share units with a three-year vesting period based on the Company's achievement of performance metrics including return on tangible assets (70% weighting) and adjusted efficiency ratio (30% weighting) and assuming the award vests at the target

level of performance for the fiscal years 2018, 2017 and 2016, respectively; Mr. Karels - \$915,000, \$915,000 and \$700,000; Mr. Chapman - \$255,000, \$255,000, and \$235,000; Mr. Bass - \$155,000, \$155,000, and \$150,000; Mr. Gough - \$85,000, \$35,000, and \$0; Ms. Knieriem, \$20,000, \$0, and \$0; and Mr. Ulenberg - \$100,000, \$185,000, and \$180,000.

Amounts include for fiscal year 2017 a grant adjustment for the additional shares issued under the 2014 IPO performance share award and 2014 LTI performance share award that had vesting measurements applied of 126.3% and 141% of target, respectively, as a result of the Company's achievement of performance metrics relative to each award over their three-year performance periods, with the exception of Mr. Gough who only had a 2014 LTI performance share award; Mr. Karels - \$400,356, Mr. Chapman - \$105,282, Mr. Bass - \$46,838, Mr. Gough - \$6,156 and Mr. Ulenberg - \$81,900.

Amounts include for fiscal year 2018 a grant adjustment for the additional shares issued under the 2015 LTI performance share award that had a vesting measurement of 148.0% of target as a result of the Company's achievement of performance metrics relative to the award over its three year performance period; Mr. Karels - \$167,997, Mr. Chapman - \$56,389, Mr. Bass - \$36,013, Mr. Gough - \$7,203, and Mr. Ulenberg - \$43,215.

(9) The Board determined to pay Ms. Knieriem STI bonus at 30%.

(10) The amounts in this column for fiscal year 2018 include

For Mr. Karels: a matching contribution of \$7,000 and a profit sharing contribution of \$11,475 under our 401(k) plan, vehicle expenses of \$39,877, company-paid premiums for group life insurance of \$216, dividend equivalent cash payments upon vesting of shares of \$192,560 and club membership dues of \$3,726.

For Mr. Chapman: a matching contribution of \$6,875 and a profit sharing contribution of \$11,475 under our 401(k) plan, vehicle expenses of \$31, company-paid premiums for group life insurance of \$216, dividend equivalent cash payments upon vesting of shares of \$48,511 and club membership dues of \$2,012.

For Mr. Bass: a matching contribution of \$6,750 and a profit sharing contribution of \$11,475 under our 401(k) plan, vehicle expenses of \$1,822, company-paid premiums for group life insurance of \$216, dividend equivalent cash payments upon vesting of shares of \$22,259 and club membership dues of \$3,684.

For Mr. Gough: a matching contribution of \$7,115 and a profit sharing contribution of \$11,475 under our 401(k) plan, company-paid premiums for group life insurance of \$216, dividend equivalent cash payments upon vesting of shares of \$3,300.

For Ms. Knieriem, a matching contribution of \$5,957 and a profit sharing contribution of \$3,222 under our 401(k) plan, company-paid premiums for group life insurance of \$216 and reimbursement of relocation expenses of \$1,952.

For Mr. Ulenberg: a matching contribution of \$5,364 and a profit sharing contribution of \$11,475 under our 401(k) plan, company-paid premiums for group life insurance of \$162, dividend equivalent cash payments upon vesting of shares of \$37,151 and repatriation expenses of \$39,194.

(11) Set forth below is a detailed summary of the amounts included under the "All Other Compensation" column for fiscal year 2018:

All Other Compensation for Fiscal Year 2018 ^A

Name	Vehicle Expenses (\$)	Club Dues (\$)	Life Insurance Premiums (\$)	Profit Sharing Contribution (\$)	401(k) Plan Matching Contribution (\$)	Dividend Equivalent Cash Payment (\$)	Transitional Employment Benefits and Legal Expenses (\$)	Total (\$)
Kenneth Karels	\$39,877	\$3,726	\$216	\$11,475	\$7,000	\$192,560	\$—	\$254,854
Peter Chapman	31	2,012	216	11,475	6,875	48,511	—	69,120
Doug Bass	1,822	3,684	216	11,475	6,750	22,259	—	46,206
Michael Gough	—	—	216	11,475	7,115	3,300	—	22,106
Karlyn Knieriem (B)	—	—	216	3,222	5,957	—	1,952	11,347
Stephen Ulenberg	—	—	162	11,475	5,364	37,151	39,194	93,346

(C)

^A All amounts reported are based upon the Company's direct costs in providing the listed perquisites.

^B Ms. Knieriem was appointed Executive Vice President and CRO of the Company and the Bank effective June 18, 2018. Per the terms of the Offer Letter, it was agreed to provide reimbursement of relocation expenses.

^C Mr. Ulenberg retired from the Company and the Bank effective June 15, 2018.

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Employment Arrangements

Agreements with Current Executive Officers. We entered into new employment agreements with Messrs. Karels, Chapman, Bass, Gough and Ulenberg on December 15, 2017, which became effective January 1, 2018 and replaced their prior agreements, and with Ms. Knieriem on May 1, 2018. The term of each employment agreement is for an unspecified duration and constitutes “at will” employment. During the term, the executives will continue to serve in their current positions as Chairman, President and CEO for Mr. Karels; Executive Vice President and CFO for Mr. Chapman; Executive Vice President and Regional President for Mr. Bass; Executive Vice President and CCO for Mr. Gough; and Executive Vice President and CRO for Ms. Knieriem. Mr. Ulenberg retired from the Company on June 15, 2018. On October 1, 2018, Mr. Bass' employment agreement was amended and restated in connection with his promotion to President and Chief Operating Officer.

Each employment agreement provides for, among other things: (i) an annual base salary of \$825,000 for Mr. Karels, \$400,000 for Mr. Chapman, \$535,000 for Mr. Bass, \$275,000 for Mr. Gough and \$255,000 for Ms. Knieriem; (ii) an annual incentive bonus under the STI Plan with a target opportunity of 85% of base salary for Mr. Karels, 60% for Mr. Chapman, 65% for Mr. Bass, 30% for Mr. Gough and 20% for Ms. Knieriem with the actual amount earned ranging from 0% to 200% of target based on actual achievement against performance; (iii) annual long-term incentive compensation awards under the LTI Plan with a value of \$915,000 for Mr. Karels, \$255,000 for Mr. Chapman, \$455,000 for Mr. Bass, \$85,000 for Mr. Gough, and \$85,000 for Ms. Knieriem, and eligibility to receive future annual long-term incentive compensation awards in form and amount determined in the sole discretion of our Board and (iv) participation in our employee benefit and welfare plans.

Upon a termination of any of the NEO's employment by the Company without “cause” or by such NEO for “good reason”, subject to a general release of claims in favor of the Company, the NEO will be entitled to: (i) a prorated annual incentive bonus under the STI Plan for the year of termination based on actual performance; (ii) a severance payment equal to two times for Mr. Karels, and one times for Messrs. Chapman, Bass, Gough and Ms. Knieriem, the sum of (A) the NEO's then-current annual base salary and (B) the NEO's then-current target annual incentive bonus, paid in 52 or 26 equal installments, respectively, in accordance with the Company's normal payroll practices; (iii) either (A) continued benefits under the Company's group healthcare, vision and dental plans through the second anniversary of termination of employment for Mr. Karels, and through the first anniversary for Messrs. Chapman, Bass, Gough and Ms. Knieriem, or (B) a lump-sum payment (grossed up for applicable taxes) equal to 24 times for Mr. Karels, and 12 times for Messrs. Chapman, Bass, Gough and Ms. Knieriem, the monthly Consolidated Omnibus Budget Reconciliation Act of 1985 (“COBRA”) cost of continued health and medical coverage and (iv) continued vesting of any outstanding equity compensation awards under the LTI Plan as if the executive had remained employed through the applicable vesting dates. In the event that the NEO's employment is terminated by the Company without “cause” or by the executive for “good reason” within two years following a “change in control”, subject to a general release of claims in favor of the Company, the NEO will be entitled to the payments and benefits described above, except that (i) the severance payment will be paid in a lump sum and be equal to three times for Mr. Karels, and two times for Messrs. Chapman, Bass, Gough and Ms. Knieriem, the sum of (A) the NEO's then-current annual base salary and (B) the NEO's then-current target annual incentive bonus, and (ii) in lieu of the benefits described in clause (iii) of the prior sentence, all executives will receive a lump-sum healthcare payment (grossed up for applicable taxes) equal to 24 times the monthly COBRA cost. In addition, the employment agreements provide that, notwithstanding anything to the contrary, the Company will not be required to provide any payment or benefit that would qualify as a prohibited golden parachute payment within the meaning of Section 18(k) of the Federal Deposit Insurance Act (“FDIA”).

“Cause” generally means the NEO's: (i) conviction of, or plea of guilty or no contest to, any felony or any crime involving fraud, dishonesty or moral turpitude; (ii) engagement in gross misconduct that causes material financial or reputation harm to the Company; (iii) repeated failure to substantially perform his or her duties and responsibilities to the Company; (iv) material violation of any contract or agreement between the executive and the Company or any written Company policy or (v) disqualification or bar by any governmental or self-regulatory authority from serving in the capacity required by the executive's job description, or loss of any governmental or self-regulatory license that is reasonably necessary for the executive to perform his or her duties or responsibilities.

“Good reason” generally means, in the absence of the NEO's written consent: (i) any material and adverse change in the executive's position or authority with the Company (ii) the transfer of the NEO's primary work site to a new location

that is more than 50 miles from that in effect immediately prior to such transfer (iii) a diminution of the NEO's base salary by more than 10%, unless such diminution applies to all other senior executives or (iv) a material breach of the employment agreement by the Company or our Bank.

“Change in control” generally means the occurrence of any of the following events: (i) during any period of less than 36 months, individuals who constitute the Board as of the beginning of the period (which we refer to as the incumbent directors) cease to constitute at least a majority of the Board; (ii) any person is or becomes a beneficial owner, directly or indirectly, of 30% or more of the combined voting power of the Company’s then-outstanding securities eligible to vote for the election of the Board; (iii) the consummation of a merger, consolidation, statutory share exchange or similar form of corporate transaction involving the Company that requires the approval of the Company’s stockholders; (iv) the consummation of a sale of all or substantially all of the Company’s assets or (v) the Company’s stockholders approve a plan of complete liquidation or dissolution of the Company.

Each employment agreement also contains confidentiality and non-disparagement provisions, which apply indefinitely, and non-competition as well as client and employee non-solicitation provisions that apply during the term of the employment agreement and for one year following a termination of employment for any reason.

Agreements with Former Executive Officers. Mr. Ulenberg had an employment agreement at the time of his retirement as described above. He has been and will be paid as follows: (i) accrued compensation, earned bonus and prorated bonus and (ii) continued vesting of any outstanding equity compensation awards.

Potential Payments upon Termination or Change in Control

Other than the employment agreements described above, we do not currently have any agreements, plans or other arrangements that provide for payments to any of our NEOs upon termination or a change in control.

Savings Plans

We maintain the Great Western 401(k) Profit Sharing Plan and Trust, (the “401(k) Plan”), which is a tax-qualified defined contribution savings plan, for the benefit of all eligible U.S. employees of the Company (including the NEOs). Employee contributions, including after-tax contributions, are permitted by means of pay reduction. The 401(k) Plan also provides for discretionary employer matching contributions and discretionary employer profit sharing contributions. During fiscal year 2018, the Company matched 100% of employee contributions up to 2.5% of a participant’s salary, cash portion of their short term incentive, commissions and other cash earnings (“Plan Compensation”), and made a discretionary profit sharing contribution of 4.25%, approximately \$3.2 million, allocated proportionately to eligible participants based on their 2018 Plan Compensation. All employee contributions and earnings on employee contributions are at all times fully vested. Beginning with the second year of service, employer matching contributions and employer profit sharing contributions are vested at a rate of 25% per year of service and are completely vested after five years of service.

Pension Benefits Nonqualified Deferred Compensation

We do not currently offer any defined pension plans or any nonqualified deferred compensation plans to our NEOs.

2018 Grants of Plan-Based Awards Table

The following table provides information with regard to the stock awards granted during fiscal year 2018 (and reported as "Stock Awards" in the 2018 Summary Compensation Table) and the annual cash incentive award opportunity for fiscal year 2018 for our NEOs under our plans.

Name	Grant Date	Estimated Possible Payouts Under Non-Equity Incentive Plan Awards ⁽¹⁾			Estimated Possible Payouts Under Equity Incentive Plan Awards ⁽²⁾			All other Stock Awards: Number of Shares of Stock or Units (#)	Grant Date Fair Value of Stock and Option Awards ⁽³⁾ (\$)
		Threshold (\$)	Target (\$)	Maximum (\$)	Threshold (#)	Target (#)	Maximum (#)		
Kenneth Karels		\$350,625	\$701,250	\$1,402,500					
	12/1/2017				5,570	11,140	16,710		\$457,500
	12/1/2017							11,140	⁽⁴⁾ 457,500
Peter Chapman	12/1/2017							12,294	⁽⁵⁾ 504,915
		120,000	240,000	480,000					
	12/1/2017				1,552	3,104	4,656		127,500
Doug Bass	12/1/2017							3,104	⁽⁴⁾ 127,500
	12/1/2017							2,104	⁽⁵⁾ 86,411
		46,485	92,970	185,940					
Michael Gough	12/1/2017				944	1,887	2,831		77,500
	12/1/2017							1,887	⁽⁴⁾ 77,500
	12/1/2017							1,013	⁽⁵⁾ 41,604
Michael Gough		41,250	82,500	165,000					
	12/1/2017				518	1,035	1,553		42,500
	12/1/2017							1,035	⁽⁴⁾ 42,500
Karlyn Knieriem ⁽⁶⁾	12/1/2017							671	⁽⁵⁾ 27,558
		38,250	76,500	153,000					
	12/1/2017				122	243	365		10,000
	12/1/2017							243	⁽⁴⁾ 10,000
	12/1/2017								