

ANNALY CAPITAL MANAGEMENT INC  
Form 10-Q  
August 03, 2018

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED: JUNE 30, 2018

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 1-13447

ANNALY CAPITAL MANAGEMENT, INC.  
(Exact Name of Registrant as Specified in its Charter)

MARYLAND  
(State or other jurisdiction of  
incorporation or organization) 22-3479661  
(IRS Employer Identification No.)

1211 AVENUE OF THE AMERICAS  
NEW YORK, NY 10036 10036  
(Address of principal executive offices) (Zip Code)

(212) 696-0100  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all documents and reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days:  
Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required

to submit and post such files). Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definition of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the last practicable date:

Class	Outstanding at July 31, 2018
Common Stock, \$.01 par value	1,166,658,384

ANNALY CAPITAL MANAGEMENT, INC.  
FORM 10-Q  
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## PART I – FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

(dollars in thousands, except per share data)

	June 30, 2018 (Unaudited)	December 31, 2017 <sup>(1)</sup>
<b>ASSETS</b>		
Cash and cash equivalents (including cash pledged as collateral of \$1,042,671 and \$579,213, respectively) <sup>(2)</sup>	\$ 1,135,329	\$ 706,589
Investments, at fair value:		
Agency mortgage-backed securities (including pledged assets of \$80,997,975 and \$83,628,132, respectively)	86,593,058	90,551,763
Credit risk transfer securities (including pledged assets of \$417,403 and \$363,944, respectively)	563,796	651,764
Non-Agency mortgage-backed securities (including pledged assets of \$435,877 and \$516,078, respectively) <sup>(3)</sup>	1,006,785	1,097,294
Residential mortgage loans (including pledged assets of \$1,608,935 and \$1,169,496, respectively) <sup>(4)</sup>	1,666,157	1,438,322
Mortgage servicing rights (including pledged assets of \$4,164 and \$5,224, respectively)	599,014	580,860
Commercial real estate debt investments (including pledged assets of \$2,733,405 and \$3,070,993, respectively) <sup>(5)</sup>	2,857,463	3,089,108
Commercial real estate debt and preferred equity, held for investment (including pledged assets of \$652,897 and \$520,329, respectively)	1,251,138	1,029,327
Loans held for sale, net	42,458	—
Investments in commercial real estate	477,887	485,953
Corporate debt (including pledged assets of \$642,016 and \$600,049, respectively)	1,256,276	1,011,275
Interest rate swaps, at fair value	82,458	30,272
Other derivatives, at fair value	129,680	283,613
Reverse repurchase agreements	259,762	—
Receivable for investments sold	21,728	1,232
Accrued interest and dividends receivable	323,769	323,526
Other assets	475,230	384,117
Goodwill	71,815	71,815
Intangible assets, net	19,194	23,220
Total assets	\$98,832,997	\$ 101,760,050
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Liabilities:		
Repurchase agreements	\$75,760,655	\$77,696,343
Other secured financing	3,760,487	3,837,528
Securitized debt of consolidated VIEs <sup>(6)</sup>	2,728,692	2,971,771
Mortgages payable	309,878	309,686
Interest rate swaps, at fair value	376,106	569,129
Other derivatives, at fair value	117,931	38,725
Dividends payable	349,300	347,876

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Payable for investments purchased	1,108,834	656,581
Accrued interest payable	478,439	253,068
Accounts payable and other liabilities	68,819	207,770
Total liabilities	85,059,141	86,888,477
Stockholders' Equity:		
7.625% Series C Cumulative Redeemable Preferred Stock: 12,000,000 authorized, 7,000,000 and 12,000,000 issued and outstanding, respectively	169,466	290,514
7.50% Series D Cumulative Redeemable Preferred Stock: 18,400,000 authorized, issued and outstanding	445,457	445,457
7.625% Series E Cumulative Redeemable Preferred Stock: 11,500,000 authorized, 0 and 11,500,000 issued and outstanding, respectively	—	287,500
6.95% Series F Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock: 28,800,000 authorized, issued and outstanding	696,910	696,910
6.50% Series G Fixed-to-Floating Rate Cumulative Redeemable Preferred Stock: 19,550,000 and 0 authorized, 17,000,000 and 0 issued, and outstanding, respectively	411,335	—
Common stock, par value \$0.01 per share, 1,909,750,000 and 1,929,300,000 authorized, 1,164,333,831 and 1,159,585,078 issued and outstanding, respectively	11,643	11,596
Additional paid-in capital	17,268,596	17,221,265
Accumulated other comprehensive income (loss)	(3,434,447 )	(1,126,020 )
Accumulated deficit	(1,800,370 )	(2,961,749 )
Total stockholders' equity	13,768,590	14,865,473
Noncontrolling interest	5,266	6,100
Total equity	13,773,856	14,871,573
Total liabilities and equity	\$98,832,997	\$101,760,050

(1) Derived from the audited consolidated financial statements at December 31, 2017.

(2) Includes cash of consolidated Variable Interest Entities ("VIEs") of \$32.4 million and \$42.3 million at June 30, 2018 and December 31, 2017, respectively.

Excludes \$57.7 million and \$66.3 million at June 30, 2018 and December 31, 2017, respectively, of non-Agency mortgage-backed securities in a consolidated VIE pledged as collateral and eliminated from the Company's Consolidated Statements of Financial Condition.

- (4) Includes securitized residential mortgage loans transferred or pledged to a consolidated VIE carried at fair value of \$523.0 million and \$478.8 million at June 30, 2018 and December 31, 2017, respectively.  
Includes senior securitized commercial mortgage loans of consolidated VIEs carried at fair value of \$2.5 billion and \$2.8 billion at June 30, 2018 and December 31, 2017, respectively. Excludes \$182.5 million at June 30, 2018 of commercial mortgage-backed securities in a consolidated VIE pledged as collateral and eliminated from the Company's Consolidated Statements of Financial Condition.
- (5)
- (6) Includes securitized debt of consolidated VIEs carried at fair value of \$2.7 billion and \$3.0 billion at June 30, 2018 and December 31, 2017, respectively.

See notes to consolidated financial statements.

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## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(dollars in thousands, except per share data)

(Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2018	2017	2018	2017
Net interest income:				
Interest income	\$776,806	\$ 537,426	\$1,656,293	\$ 1,125,153
Interest expense	442,692	222,281	810,113	420,706
Net interest income	334,114	315,145	846,180	704,447
Realized and unrealized gains (losses):				
Net interest component of interest rate swaps	31,475	(96,470 )	(16,685 )	(200,626 )
Realized gains (losses) on termination or maturity of interest rate swaps	—	(58 )	834	(58 )
Unrealized gains (losses) on interest rate swaps	343,475	(177,567 )	1,320,760	(28,383 )
Subtotal	374,950	(274,095 )	1,304,909	(229,067 )
Net gains (losses) on disposal of investments	(66,117 )	(5,516 )	(52,649 )	(281 )
Net gains (losses) on other derivatives	34,189	(14,423 )	(12,956 )	(14,104 )
Net unrealized gains (losses) on instruments measured at fair value through earnings	(48,376 )	16,240	(99,969 )	39,923
Subtotal	(80,304 )	(3,699 )	(165,574 )	25,538
Total realized and unrealized gains (losses)	294,646	(277,794 )	1,139,335	(203,529 )
Other income (loss):				
Other income (loss)	34,170	30,865	68,193	62,511
Total other income (loss)	34,170	30,865	68,193	62,511
General and administrative expenses:				
Compensation and management fee	45,579	38,938	90,108	78,200
Other general and administrative expenses	18,202	15,085	36,183	29,651
Total general and administrative expenses	63,781	54,023	126,291	107,851
Income (loss) before income taxes	599,149	14,193	1,927,417	455,578
Income taxes	3,262	(329 )	3,826	648
Net income (loss)	595,887	14,522	1,923,591	454,930
Net income (loss) attributable to noncontrolling interest	(32 )	(102 )	(128 )	(205 )
Net income (loss) attributable to Annaly	595,919	14,624	1,923,719	455,135
Dividends on preferred stock	31,377	23,473	65,143	46,946
Net income (loss) available (related) to common stockholders	\$564,542	\$ (8,849 )	\$ 1,858,576	\$ 408,189
Net income (loss) per share available (related) to common stockholders:				
Basic	\$0.49	\$ (0.01 )	\$ 1.60	\$ 0.40
Diluted	\$0.49	\$ (0.01 )	\$ 1.60	\$ 0.40
Weighted average number of common shares outstanding:				
Basic	1,160,436,777	1,019,000,817	1,160,029,575	1,018,971,942
Diluted	1,160,979,451	1,019,000,817	1,160,543,580	1,019,357,697
Dividends declared per share of common stock	\$0.30	\$ 0.30	\$0.60	\$ 0.60
Net income (loss)	\$595,887	\$ 14,522	\$ 1,923,591	\$ 454,930
Other comprehensive income (loss):				

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Unrealized gains (losses) on available-for-sale securities	(505,130 )	261,964	(2,384,609 )	202,349
Reclassification adjustment for net (gains) losses included in net income (loss)	70,763	13,360	76,182	32,777
Other comprehensive income (loss)	(434,367 )	275,324	(2,308,427 )	235,126
Comprehensive income (loss)	161,520	289,846	(384,836 )	690,056
Comprehensive income (loss) attributable to noncontrolling interest	(32 )	(102 )	(128 )	(205 )
Comprehensive income (loss) attributable to Annaly	161,552	289,948	(384,708 )	690,261
Dividends on preferred stock	31,377	23,473	65,143	46,946
Comprehensive income (loss) attributable to common stockholders	\$ 130,175	\$ 266,475	\$ (449,851 )	\$ 643,315

See notes to consolidated financial statements.

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

Item 1. Financial Statements

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES  
 CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

Six Months Ended June 30, 2018 and 2017

(dollars in thousands, except per share data)

(Unaudited)

	7.875%	7.625%	7.50%	7.625%	6.95%	6.50%					
	Series A	Series C	Series D	Series E	Series F	Series G	Fixed-to-Floating	Contingent	Additional	Accumulated	
	Cumulative Redeemable Preferred Stock	Cumulative Redeemable Preferred Stock	Cumulative Redeemable Preferred Stock	Cumulative Redeemable Preferred Stock	Rate Redeemable Preferred Stock	Rate Redeemable Preferred Stock	Convertible	Convertible	paid-in capital	other comprehensive income (loss)	
	Stock	Stock	Stock	Stock	Stock	Stock	Convertible	Convertible		Accumulated deficit	
							par value	par value			
BALANCE, December 31, 2016	\$177,088	\$290,514	\$445,457	\$287,500	\$—	\$—	\$10,189	\$15,579	\$342	\$(1,085,893)	\$(3,136,010)
Net income (loss) attributable to Annaly	—	—	—	—	—	—	—	—	—	—	455,135
Net income (loss) attributable to noncontrolling interest	—	—	—	—	—	—	—	—	—	—	—
Unrealized gains (losses) on available-for-sale securities	—	—	—	—	—	—	—	—	—	202,349	—
Reclassification adjustment for net (gains) losses included in net income (loss)	—	—	—	—	—	—	—	—	—	32,777	—
Stock compensation expense	—	—	—	—	—	—	—	—	1,149	—	—
Net proceeds from direct purchase and dividend reinvestment	—	—	—	—	—	—	1	1,269	—	—	—
Equity contributions from (distributions to) noncontrolling interest	—	—	—	—	—	—	—	—	—	—	—
	—	—	—	—	—	—	—	—	—	—	(7,296)

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Preferred Series A dividends, declared \$0.984 per share											
Preferred Series C dividends, declared \$0.953 per share	—	—	—	—	—	—	—	—	—	—	(11,438)
Preferred Series D dividends, declared \$0.938 per share	—	—	—	—	—	—	—	—	—	—	(17,250)
Preferred Series E dividends, declared \$0.953 per share	—	—	—	—	—	—	—	—	—	—	(10,962)
Common dividends declared, \$0.60 per share	—	—	—	—	—	—	—	—	—	—	(611,400)
BALANCE, June 30, 2017	\$177,088	\$290,514	\$445,457	\$287,500	\$—	\$—	\$10,190	\$15,581,760	\$(850,767)		\$(3,339,220)
BALANCE, December 31, 2017	\$—	\$290,514	\$445,457	\$287,500	\$696,910	\$—	\$11,596	\$17,221,265	\$(1,126,020)		\$(2,961,740)
Net income (loss) attributable to Annaly	—	—	—	—	—	—	—	—	—	—	1,923,719
Net income (loss) attributable to noncontrolling interest	—	—	—	—	—	—	—	—	—	—	—
Unrealized gains (losses) on available-for-sale securities	—	—	—	—	—	—	—	—	(2,384,609)		—
Reclassification adjustment for net (gains) losses included in net income (loss)	—	—	—	—	—	—	—	—	76,182		—
Stock compensation expense	—	—	—	—	—	—	—	1,621	—		—
Redemption of Preferred Stock	—	(121,048)	—	(287,500)	—	—	—	(3,952)	—		—
Net proceeds from direct purchase and dividend reinvestment	—	—	—	—	—	—	1	1,545	—		—

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Net proceeds from issuance of common stock	—	—	—	—	—	46	48,117	—	—	
Net proceeds from issuance of preferred stock	—	—	—	—	—	411,335	—	—	—	
Equity contributions from (distributions to) noncontrolling interest	—	—	—	—	—	—	—	—	—	
Preferred Series C dividends, declared \$0.953 per share <sup>(1)</sup>	—	—	—	—	—	—	—	—	(7,652)	
Preferred Series D dividends, declared \$0.938 per share	—	—	—	—	—	—	—	—	(17,250)	
Preferred Series E dividends, declared \$0.196 per share	—	—	—	—	—	—	—	—	(2,253)	
Preferred Series F dividends, declared \$0.869 per share	—	—	—	—	—	—	—	—	(25,020)	
Preferred Series G dividends, declared \$0.763 per share	—	—	—	—	—	—	—	—	(12,968)	
Common dividends declared, \$0.60 per share	—	—	—	—	—	—	—	—	(697,197)	
BALANCE, June 30, 2018	\$—	\$169,466	\$445,457	\$—	\$696,910	\$411,335	\$11,643	\$17,268,596	\$(3,434,447)	\$(1,800,370)

<sup>(1)</sup> Represents dividends declared per share for shares outstanding at June 30, 2018.

See notes to consolidated financial statements.

## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in thousands)

(Unaudited)

	Six Months Ended June 30,	
	2018	2017
Cash flows from operating activities:		
Net income (loss)	\$1,923,591	\$454,930
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Amortization of premiums and discounts of investments, net	289,693	450,031
Amortization of securitized debt premiums and discounts and deferred financing costs	(202	) 789
Depreciation, amortization and other noncash expenses	12,907	14,846
Net (gains) losses on disposals of investments	52,649	281
Net (gains) losses on investments and derivatives	(1,207,835	) 2,564
Income from unconsolidated joint ventures	5,067	1,651
Payments on purchases of loans held for sale	(110,350	) (69,093 )
Proceeds of sales and repayments of loans held for sale	46,721	176,921
Net payments on derivatives	1,286,408	(797,580 )
Net change in:		
Other assets	(98,456	) (65,053 )
Accrued interest and dividends receivable	759	8,475
Accrued interest payable	225,371	22,707
Accounts payable and other liabilities	(136,273	) (88,818 )
Net cash provided by (used in) operating activities	\$2,290,050	\$112,651
Cash flows from investing activities:		
Payments on purchases of Residential Investment Securities	\$(7,309,307)	\$(7,682,326)
Proceeds from sales of Residential Investment Securities	3,365,971	4,629,227
Principal payments on Residential Investment Securities	5,664,811	5,846,683
Purchase of MSRs	(381	) (10,000 )
Payments on purchases of corporate debt	(464,496	) (252,452 )
Principal payments on corporate debt	226,723	254,318
Originations and purchases of commercial real estate related assets	(358,179	) (169,001 )
Proceeds from sales on commercial real estate related assets	28,079	11,960
Principal repayments on commercial real estate related assets	395,325	589,499
Proceeds from reverse repurchase agreements	41,248,786	38,955,000
Payments on reverse repurchase agreements	(41,508,548)	(38,955,000)
Distributions in excess of cumulative earnings from unconsolidated joint ventures	4,133	4,227
Payments on purchases of residential mortgage loans held for investment	(373,051	) (512,146 )
Proceeds from repayments from residential mortgage loans held for investment	153,722	85,643
Payments on purchases of equity securities	—	(2,104 )
Net cash provided by (used in) investing activities	\$1,073,588	\$2,793,528
Cash flows from financing activities:		
Proceeds from repurchase agreements and other secured financing	\$2,727,664,289	\$1,613,527,631
Principal payments on repurchase agreements and other secured financing	(2,729,676,977	) (1,616,345,278 )
Proceeds from issuance of securitized debt	279,203	—

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Principal repayments on securitized debt	(488,335	) (255,927	)
Payment of deferred financing cost	—	(1,079	)
Net proceeds from stock offerings, direct purchases and dividend reinvestments	461,044	1,270	
Redemption of preferred stock	(412,500	) —	
Principal payments on participation sold	—	(12,827	)
Principal payments on mortgages payable	—	(36	)
Net contributions/(distributions) from/(to) noncontrolling interests	(706	) (676	)
Dividends paid	(760,916	) (658,311	)
Net cash provided by (used in) financing activities	\$(2,934,898	) \$(3,745,233	)
Net (decrease) increase in cash and cash equivalents	\$428,740	\$ (839,054	)
Cash and cash equivalents including cash pledged as collateral, beginning of period	706,589	1,539,746	
Cash and cash equivalents including cash pledged as collateral, end of period	\$1,135,329	\$700,692	
Supplemental disclosure of cash flow information:			
Interest received	\$1,879,931	\$1,582,650	
Dividends received	\$3,355	\$2,511	
Interest paid (excluding interest paid on interest rate swaps)	\$740,186	\$454,110	
Net interest paid (received) on interest rate swaps	\$(141,772	) \$195,973	
Taxes paid	\$136	\$1,336	
Noncash investing activities:			
Receivable for investments sold	\$21,728	\$9,784	
Payable for investments purchased	\$1,108,834	\$1,043,379	
Net change in unrealized gains (losses) on available-for-sale securities, net of reclassification adjustment	\$(2,308,427	) \$235,126	
Noncash financing activities:			
Dividends declared, not yet paid	\$349,300	\$305,709	
See notes to consolidated financial statements.			

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

Item 1. Financial Statements

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

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1. DESCRIPTION OF BUSINESS

Annaly Capital Management, Inc. (the “Company” or “Annaly”) is a Maryland corporation that commenced operations on February 18, 1997. The Company is a leading diversified capital manager that invests in and finances residential and commercial assets. The Company owns a portfolio of real estate related investments, including mortgage pass-through certificates, collateralized mortgage obligations, credit risk transfer (“CRT”) securities, other securities representing interests in or obligations backed by pools of mortgage loans, residential mortgage loans, mortgage servicing rights (“MSRs”), commercial real estate assets and corporate debt. The Company’s principal business objective is to generate net income for distribution to its stockholders and to preserve capital through prudent selection of investments and continuous management of its portfolio. The Company is externally managed by Annaly Management Company LLC (the “Manager”).

The Company’s investment groups are primarily comprised of the following:

• The Annaly Agency Group invests in Agency mortgage-backed securities collateralized by residential mortgages which are guaranteed by Fannie Mae, Freddie Mac or Ginnie Mae.

• The Annaly Residential Credit Group invests in non-Agency residential mortgage assets within the securitized product and residential mortgage loan markets.

• The Annaly Commercial Real Estate Group (“ACREG”) originates and invests in commercial mortgage loans, securities and other commercial real estate debt and equity investments.

• The Annaly Middle Market Lending Group (“AMML”) provides financing to private equity-backed middle market businesses across the capital structure.

The Company has elected to be taxed as a Real Estate Investment Trust (“REIT”) as defined under the Internal Revenue Code of 1986, as amended, and regulations promulgated thereunder (the “Code”).

Pending Acquisition of MTGE Investment Corp.

As previously disclosed in a Form 8-K filed with the SEC on May 3, 2018 (the “Merger 8-K”), on May 2, 2018, the Company, Mountain Merger Sub Corporation, a wholly-owned subsidiary of the Company (“Purchaser”), and MTGE Investment Corp. (“MTGE”) entered into an agreement and plan of merger (the “Merger Agreement”), pursuant to which, subject to the terms and conditions contained therein, the Company agreed to acquire MTGE (the “MTGE Acquisition”), an externally managed hybrid mortgage REIT,

for aggregate consideration to MTGE common shareholders of approximately \$900.0 million based on the closing price of the Company’s common stock on April 30, 2018. Approximately 50% of such consideration will be payable in shares of the Company’s common stock, and approximately 50% will be payable in cash. On May 16, 2018, Purchaser commenced an exchange offer (the “Offer”) to purchase all of MTGE’s issued and outstanding shares of common stock and, upon the closing of the Offer, subject to customary closing conditions as set forth in the Merger Agreement, MTGE will be merged with and into Purchaser (the “Merger”), with Purchaser surviving the Merger. In addition, as part of the MTGE Acquisition, each share of MTGE 8.125% Series A Cumulative Redeemable Preferred Stock, par value \$0.01 per share (each, a “MTGE Preferred Share”), that is outstanding as of immediately prior to the completion of the MTGE Acquisition will be converted into one share of a newly-designated series of the Company’s preferred stock, par value \$0.01 per share, which the Company expects will be classified and designated as 8.125% Series H Cumulative Redeemable Preferred Stock, and which will have rights, preferences, privileges and voting powers substantially the same as a MTGE Preferred Share.



The closing of the MTGE Acquisition is subject to a number of conditions, including the receipt of specified regulatory approvals.

Prior to closing the MTGE Acquisition, MTGE will declare a prorated common dividend to its stockholders with a record date on the fourth business day prior to the completion of the Offer, and payable upon the date of the completion of the Offer. In addition, the Company expects to declare and pay a prorated common dividend to its stockholders, with a record date on the last business day prior to the completion of the Offer. Each of the dividends will be prorated based on the number of days that elapsed since the record date for the most recent quarterly dividend paid to MTGE's and the Company's stockholders, respectively, and the amount of such prior quarterly dividend, as applicable.

The MTGE Acquisition is expected to be completed during the third quarter of 2018.

For additional details regarding the terms and conditions of the Merger Agreement and related matters, please refer to the Merger Agreement and the Merger 8-K and the other documentation filed as exhibits thereto. Additional information regarding the transactions contemplated by the Merger Agreement, including associated risks, is contained in a registration statement on Form S-4 that the Company filed with the SEC in connection with the MTGE Acquisition.

## 2. BASIS OF PRESENTATION

The accompanying consolidated financial statements and related notes of the Company have been prepared in accordance with U.S. generally accepted accounting principles (“GAAP”).

The accompanying consolidated financial statements and related notes are unaudited and should be read in conjunction with the audited consolidated financial statements included in the Company’s most recent annual report on Form 10-K. The consolidated financial information as of December 31, 2017 has been derived from audited consolidated financial statements included in the Company’s annual report on Form 10-K for the fiscal year ended December 31, 2017.

In the opinion of management, all normal, recurring adjustments have been included for a fair presentation of this interim financial information. Interim period operating results may not be indicative of the operating results for a full year. The Company reclassified previously presented financial information to conform to the current presentation.

## 3. SIGNIFICANT ACCOUNTING POLICIES

**Principles of Consolidation** – The consolidated financial statements include the accounts of the Company and its subsidiaries. All intercompany balances and transactions have been eliminated in consolidation.

**Variable Interest Entities** – A VIE is defined as an entity in which equity investors (i) do not have the characteristics of a controlling financial interest, and/or (ii) do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. A variable interest is an investment or other interest that will absorb portions of a VIE’s expected losses or receive portions of the entity’s expected residual returns. The Company has evaluated all of its investments in legal entities in order to determine if they are variable interests in VIEs. A VIE is required to be consolidated by its primary beneficiary, which is defined as the party that (i) has the power to control the activities that most significantly impact the VIE’s economic performance and (ii) has the obligation to absorb losses or the right to receive benefits from the VIE that could potentially be significant to the VIE.

To assess whether the Company has the power to direct the activities of a VIE that most significantly impact the VIE’s economic performance, the Company considers all facts and circumstances, including the Company’s role in establishing the VIE and the Company’s ongoing rights and responsibilities. This assessment includes first, identifying the activities that most significantly impact the VIE’s economic performance; and second, identifying which party, if any, has power over those activities. In general, the party that makes the most significant decisions affecting the VIE or has the right to unilaterally remove those decision makers

is deemed to have the power to direct the activities of the VIE.

To assess whether the Company has the obligation to absorb losses of the VIE or the right to receive benefits from the VIE that could potentially be significant to the VIE, the Company applies significant judgment and considers all of its economic interests, including debt and equity investments and other arrangements deemed to be variable interests, both explicit and implicit, in the VIE. This assessment requires that the Company apply judgment in determining whether these interests, in the aggregate, are considered potentially significant to the VIE. Factors considered in assessing significance include: the design of the VIE, including its capitalization structure; subordination of interests; payment priority; and relative share of interests held across various classes within the VIE’s capital structure.

The Company performs ongoing reassessments of whether changes in the facts and circumstances regarding the Company’s involvement with a VIE causes the Company’s consolidation conclusion to change.

**Use of Estimates** – The preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and

disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ materially from those estimates.

**Cash and Cash Equivalents** – Cash and cash equivalents include cash on hand, cash held in money market funds on an overnight basis and cash pledged as collateral with counterparties. Cash deposited with clearing organizations is carried at cost, which approximates fair value. The Company also maintains collateral in the form of cash on margin with counterparties to its interest rate swaps and other derivatives. In accordance with a clearing organization’s rulebook, the Company presents the fair value of centrally cleared interest rate swaps net of variation margin pledged under such transactions. At June 30, 2018, \$1.2 billion of variation margin was reported as a reduction to interest rate swaps, at fair value. Arcola Securities, Inc. (formerly RCap Securities, Inc.), the Company’s wholly-owned broker-dealer (“Arcola”) is a member of various clearing organizations with which it maintains cash required to conduct its day-to-day clearance activities. Cash and securities deposited with clearing organizations and collateral held in the form of cash on margin with counterparties to the Company’s interest rate swaps and other derivatives totaled \$1.0 billion and \$579.2 million at June 30, 2018 and December 31, 2017, respectively.

**Fair Value Measurements** – The Company reports various financial instruments at fair value. A complete discussion of the methodology utilized by the Company to estimate the fair

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value of certain financial instruments is included in these Notes to Consolidated Financial Statements.

Revenue Recognition – The revenue recognition policy by asset class is discussed below.

Agency Mortgage-Backed Securities, Non-Agency Mortgage-Backed Securities and Credit Risk Transfer Securities – The Company invests in mortgage pass-through certificates, collateralized mortgage obligations and other mortgage-backed securities representing interests in or obligations backed by pools of residential or multifamily mortgage loans and certificates guaranteed by the Government National Mortgage Association (“Ginnie Mae”), the Federal Home Loan Mortgage Corporation (“Freddie Mac”) or the Federal National Mortgage Association (“Fannie Mae”) (collectively, “Agency mortgage-backed securities”). These Agency mortgage-backed securities may include forward contracts for Agency mortgage-backed securities purchases or sales of a generic pool, on a to-be-announced basis (“TBA securities”). The Company also invests in CRT securities which are risk sharing instruments issued by Fannie Mae and Freddie Mac, and similarly structured transactions arranged by third party market participants. CRT securities are designed to synthetically transfer mortgage credit risk from Fannie Mae and Freddie Mac to private investors. Additionally, the Company invests in non-Agency mortgage-backed securities such as those issued in non-performing loan (“NPL”) and re-performing loan (“RPL”) securitizations.

Agency mortgage-backed securities, non-Agency mortgage-backed securities and CRT securities are referred to herein as “Residential Investment Securities.” Although the Company generally intends to hold most of its Residential Investment Securities until maturity, it may, from time to time, sell any of its Residential Investment Securities as part of the overall management of its portfolio. Residential Investment Securities classified as available-for-sale are reported at fair value with unrealized gains and losses reported as a component of Other comprehensive income (loss) unless the Company has elected the fair value option, in which case the unrealized gains and losses on these financial instruments are recorded through earnings. The fair value of Residential Investment Securities classified as available-for-sale are estimated by management and are compared to independent sources for reasonableness. Residential Investment Securities transactions are recorded on trade date, including TBA securities that meet the regular-way securities scope exception from derivative accounting. Gains and losses on sales of Residential Investment Securities are recorded on trade date based on the specific identification method.

The Company elected the fair value option for interest-only mortgage-backed securities, non-Agency mortgage-backed securities, reverse mortgages and CRT securities as this election simplifies the accounting. Interest-only securities

and inverse interest-only securities are collectively referred to as “interest-only securities.” These interest-only mortgage-backed securities represent the Company’s right to receive a specified proportion of the contractual interest flows of specific mortgage-backed securities. Interest-only mortgage-backed securities, non-Agency mortgage-backed securities, reverse mortgages and CRT securities are measured at fair value with changes in fair value recorded as Net unrealized gains (losses) on instruments measured at fair value through earnings in the Company’s Consolidated Statements of Comprehensive Income (Loss). The interest-only securities are included in Agency mortgage-backed securities at fair value on the accompanying Consolidated Statements of Financial Condition.

The Company recognizes coupon income, which is a component of interest income, based upon the outstanding principal amounts of the Residential Investment Securities and their contractual terms. In addition, the Company amortizes or accretes premiums or discounts into interest income for its Agency mortgage-backed securities (other than multifamily securities), taking into account estimates of future principal prepayments in the calculation of the effective yield. The Company recalculates the effective yield as differences between anticipated and actual prepayments occur. Using third-party model and market information to project future cash flows and expected remaining lives of securities, the effective interest rate determined for each security is applied as if it had been in place

from the date of the security's acquisition. The amortized cost of the security is then adjusted to the amount that would have existed had the new effective yield been applied since the acquisition date, which results in a cumulative premium amortization adjustment in each period. The adjustment to amortized cost is offset with a charge or credit to interest income. Changes in interest rates and other market factors will impact prepayment speed projections and the amount of premium amortization recognized in any given period.

Premiums or discounts associated with the purchase of Agency interest-only securities, reverse mortgages and residential credit securities are amortized or accreted into interest income based upon current expected future cash flows with any adjustment to yield made on a prospective basis.

The following table summarizes the interest income recognition methodology for Residential Investment Securities:

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	Interest Income Methodology
Agency	
Fixed-rate pass-through <sup>(1)</sup>	Effective yield <sup>(3)</sup>
Adjustable-rate pass-through <sup>(1)</sup>	Effective yield <sup>(3)</sup>
Multifamily <sup>(1)</sup>	Contractual Cash Flows
Collateralized Mortgage Obligation (“CMO” <sup>®</sup> )	Effective yield <sup>(3)</sup>
Reverse mortgages <sup>(2)</sup>	Prospective
Interest-only <sup>(2)</sup>	Prospective
Residential Credit	
CRT <sup>(2)</sup>	Prospective
Alt-A <sup>(2)</sup>	Prospective
Prime <sup>(2)</sup>	Prospective
Subprime <sup>(2)</sup>	Prospective
NPL/RPL <sup>(2)</sup>	Prospective
Prime Jumbo <sup>(2)</sup>	Prospective
Prime Jumbo interest-only <sup>(2)</sup>	Prospective

<sup>(1)</sup> Changes in fair value are recognized in Other comprehensive income (loss) on the accompanying Consolidated Statements of Comprehensive Income (Loss).

<sup>(2)</sup> Changes in fair value are recognized in Net unrealized gains (losses) on instruments measured at fair value through earnings on the accompanying Consolidated Statements of Comprehensive Income (Loss).

<sup>(3)</sup> Effective yield is recalculated for differences between estimated and actual prepayments and the amortized cost is adjusted as if the new effective yield had been applied since inception.

Residential Mortgage Loans – The Company’s residential mortgage loans are primarily comprised of performing adjustable-rate and fixed-rate whole loans. Additionally, the Company consolidates a collateralized financing entity that securitized prime adjustable-rate jumbo residential mortgage loans. The Company also consolidates a securitization trust in which it had purchased subordinated securities because it also has certain powers and rights to direct the activities of such trust. Please refer to the “Variable Interest Entities” Note for further information related to the Company’s consolidated Residential Mortgage Loan Trusts. The Company made elections to account for the investments in residential mortgage loans held in its portfolio and in the securitization trusts at fair value as these elections simplify the accounting. Residential mortgage loans are recognized at fair value on the accompanying Consolidated Statements of Financial Condition. Changes in the estimated fair value are presented in Net unrealized gains (losses) on instruments measured at fair value through earnings in the Consolidated Statements of Comprehensive Income (Loss).

Premiums and discounts associated with the purchase of residential mortgage loans and with those held in the securitization trusts are primarily amortized or accreted into interest income over their estimated remaining lives using the effective interest rates inherent in the estimated cash flows from the mortgage loans. Amortization of premiums and accretion of discounts are presented in Interest income in the Consolidated Statements of Comprehensive Income (Loss).

There was no real estate acquired in settlement of residential mortgage loans at June 30, 2018 or December 31, 2017 other than real estate held by securitization trusts that the Company was required to consolidate. The Company would be considered to have received physical possession of

residential real estate property collateralizing a residential mortgage loan, so that the loan is derecognized and the real estate property would be recognized, if either (i) the Company obtains legal title to the residential real estate property upon completion of a foreclosure or (ii) the borrower conveys all interest in the residential real estate property to the Company to satisfy the loan through completion of a deed in lieu of foreclosure or through a similar legal agreement.

MSRs – MSRs represent the rights associated with servicing pools of residential mortgage loans, which the Company intends to hold as investments. The Company and its subsidiaries do not originate or directly service mortgage loans. Rather, these activities are carried out by duly licensed subservicers who perform substantially all servicing functions for the loans underlying the MSRs. The Company elected to account for all of its investments in MSRs at fair value. As such, they are recognized at fair value on the accompanying Consolidated Statements of Financial Condition with changes in the estimated fair value presented as a component of Net unrealized gains (losses) on instruments measured at fair value through earnings in the Consolidated Statements of Comprehensive Income (Loss). Servicing income, net of servicing expenses, is reported in Other income (loss) in the Consolidated Statements of Comprehensive Income (Loss).

Equity Securities – The Company may invest in equity securities that are not accounted for under the equity method or do not result in consolidation. These equity securities are required to be reported at fair value with unrealized gains and losses reported in the Consolidated Statements of Comprehensive Income (Loss) as Net unrealized gains (losses) on instruments measured at fair value through earnings, unless the securities do not have readily determinable fair values. For such equity securities without readily determinable fair values, the Company has elected to apply the measurement alternative and carry the securities at cost less impairment, if any, plus or minus changes resulting from observable price changes in orderly transactions for the identical or similar investment of the same issuer. For equity securities carried at fair value through earnings, dividends are recorded in earnings on the declaration date. Dividends from equity securities without readily determinable fair values are recognized as income when received to the extent they are distributed from net accumulated earnings.

Derivative Instruments – The Company may use a variety of derivative instruments to economically hedge some of its exposure to market risks, including interest rate and prepayment risk. These instruments include, but are not limited to, interest rate swaps, options to enter into interest rate swaps (“swaptions”), TBA securities without intent to accept delivery (“TBA derivatives”), options on TBA securities (“MBS options”), U.S. Treasury and Eurodollar futures contracts and certain forward purchase commitments. The Company may also enter into other types of mortgage derivatives such as interest-only securities, credit derivatives

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referencing the commercial mortgage-backed securities index and synthetic total return swaps. Derivatives are accounted for in accordance with the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification (“ASC”) 815, Derivatives and Hedging, which requires recognition of all derivatives as either assets or liabilities at fair value in the Consolidated Statements of Financial Condition with changes in fair value recognized in the Consolidated Statements of Comprehensive Income (Loss). The changes in the estimated fair value are presented within Net gains (losses) on other derivatives with the exception of interest rate swaps which are separately presented. None of the Company’s derivative transactions have been designated as hedging instruments for accounting purposes.

Some derivative agreements contain provisions that allow for netting or setting off by counterparty; however, the Company elected to present related assets and liabilities on a gross basis in the Consolidated Statements of Financial Condition.

**Interest Rate Swap Agreements** – Interest rate swap agreements are the primary instruments used to mitigate interest rate risk. In particular, the Company uses interest rate swap agreements to manage its exposure to changing interest rates on its repurchase agreements by economically hedging cash flows associated with these borrowings. Interest rate swap agreements may or may not be cleared through a derivatives clearing organization (“DCO”). Uncleared interest rate swaps are fair valued using internal pricing models and compared to the counterparty market values. Centrally cleared interest rate swaps are fair valued using the DCO’s market values. We may use market agreed coupon (“MAC”) interest rate swaps in which we may receive or make a payment at the time of entering into the swap to compensate for the out of the market nature of such interest rate swap. MAC interest rate swaps are also centrally cleared and fair valued using internal pricing models and compared to the DCO’s market value.

**Swaptions** – Swaptions are purchased or sold to mitigate the potential impact of increases or decreases in interest rates. Interest rate swaptions provide the option to enter into an interest rate swap agreement for a predetermined notional amount, stated term and pay and receive interest rates in the future. They are not centrally cleared. The premium paid or received for swaptions is reported as an asset or liability in the Consolidated Statements of Financial Condition. If a swaption expires unexercised, the realized gain (loss) on the swaption would be equal to the premium received or paid. If the Company sells or exercises a swaption, the realized gain or loss on the swaption would be equal to the difference between the cash received or the fair value of the underlying interest rate swap received and the premium paid.

The fair value of swaptions is estimated using internal pricing models and compared to the counterparty market value.

**TBA Dollar Rolls** – TBA dollar roll transactions are accounted for as a series of derivative transactions. The fair value of TBA derivatives is based on methods similar to those used to value Agency mortgage-backed securities.

**MBS Options** – MBS options are generally options on TBA contracts, which help manage mortgage market risks and volatility while providing the potential to enhance returns. MBS options are over-the-counter traded instruments and those written on current-coupon mortgage-backed securities are typically the most liquid. MBS options are measured at fair value using internal pricing models and compared to the counterparty market value at the valuation date.

**Futures Contracts** – Futures contracts are derivatives that track the prices of specific assets or benchmark rates. Short sales of futures contracts help to mitigate the potential impact of changes in interest rates on the portfolio performance. The Company maintains margin accounts which are settled daily with Futures Commission Merchants (“FCMs”). The margin requirement varies based on the market value of the open positions and the equity retained in the account. Futures contracts are fair valued based on exchange pricing.

**Forward Purchase Commitments** – The Company may enter into forward purchase commitments with counterparties whereby the Company commits to purchasing residential mortgage loans at a particular price, provided the residential



mortgage loans close with the counterparties. The counterparties are required to deliver the committed loans on a “best efforts” basis.

Goodwill and Intangible Assets – The Company’s acquisitions are accounted for using the acquisition method if the acquisition is deemed to be a business. Under the acquisition method, net assets and results of operations of acquired companies are included in the consolidated financial statements from the date of acquisition. The purchase prices are allocated to the assets acquired, including identifiable intangible assets, and the liabilities assumed based on their estimated fair values at the date of acquisition. The excess of purchase price over the fair value of the net assets acquired is recognized as goodwill. Conversely, any excess of the fair value of the net assets acquired over the purchase price is recognized as a bargain purchase gain.

The Company tests goodwill for impairment on an annual basis and at interim periods when events or circumstances may make it more likely than not that an impairment has occurred. If a qualitative analysis indicates that there may be an impairment, a quantitative analysis is performed. The quantitative impairment test for goodwill utilizes a two-step approach, whereby the Company compares the carrying value of each identified reporting unit to its fair value. If the carrying value of the reporting unit is greater than its fair value, the second step is performed, where the implied fair value of goodwill is compared to its carrying value. The Company recognizes an impairment charge for the amount

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by which the carrying amount of goodwill exceeds its fair value.  
Finite life intangible assets are amortized over their expected useful lives.

Reverse Repurchase and Repurchase Agreements – The Company finances the acquisition of a significant portion of its assets with repurchase agreements. At the inception of each transaction, the Company assesses each of the specified criteria in ASC 860, Transfers and Servicing, and has determined that each of the financing agreements meet the specified criteria in this guidance.

The Company enters into reverse repurchase agreements to earn a yield on excess cash balances. The Company obtains collateral in connection with the reverse repurchase agreements in order to mitigate credit risk exposure to its counterparties.

Reverse repurchase agreements and repurchase agreements with the same counterparty and the same maturity are presented net in the Consolidated Statements of Financial Condition when the terms of the agreements meet the criteria to permit netting. The Company reports cash flows on repurchase agreements as financing activities and cash flows on reverse repurchase agreements as investing activities in the Consolidated Statements of Cash Flows.

Stock Based Compensation – The Company is required to measure and recognize in the consolidated financial statements the compensation cost relating to share-based payment transactions. The Company recognizes compensation expense on a straight-line basis over the requisite service period for the entire award.

Income Taxes – The Company has elected to be taxed as a REIT and intends to comply with the provisions of the Code, with respect thereto. Accordingly, the Company will not incur federal income tax to the extent of its distributions to stockholders and as long as certain asset, income and stock ownership tests are met. The Company and certain of its direct and indirect subsidiaries, including Arcola and certain subsidiaries of ACREG and Hatteras Financial Corp., have made separate joint elections to treat these subsidiaries as taxable REIT subsidiaries (“TRSs”). As such, each of these TRSs is taxable as a domestic C corporation and subject to federal, state and local income taxes based upon their taxable income.

The provisions of ASC 740, Income Taxes (“ASC 740”), clarify the accounting for uncertainty in income taxes recognized in financial statements and prescribe a recognition threshold and measurement attribute for uncertain tax positions taken or expected to be taken on a tax return. ASC 740 also requires that interest and penalties related to unrecognized tax benefits be recognized in the financial statements. The Company does not have any

unrecognized tax benefits that would affect its financial position. Thus, no accruals for penalties and interest were deemed necessary at June 30, 2018 and December 31, 2017.

Commercial Real Estate Investments

Commercial Real Estate Debt Investments – The Company’s commercial real estate debt investments are comprised of commercial mortgage-backed securities and loans held by consolidated collateralized financing entities. Certain commercial mortgage-backed securities are classified as available-for-sale and reported at fair value with unrealized gains and losses reported as a component of Other comprehensive income (loss). Management evaluates such commercial mortgage-backed securities for other-than-temporary impairment at least quarterly. The Company elected the fair value option on certain commercial mortgage-backed securities, including conduit commercial mortgage-backed securities, to simplify the accounting where the unrealized gains and losses on these financial instruments are recorded through earnings. See the “Commercial Real Estate Investments” Note for additional information regarding the consolidated collateralized financing entities.

Commercial Real Estate Loans and Preferred Equity Interests (collectively referred to as “CRE Debt and Preferred Equity Investments”) – The Company’s commercial real estate loans are comprised of fixed-rate and floating-rate loans. The Company designates loans as held for investment if it has the intent and ability to hold the loans until maturity or payoff. The difference between the principal amount of a loan and proceeds at acquisition is recorded as either a discount or premium. Commercial real estate loans that are designated as held for investment and are originated or purchased by the Company are carried at their outstanding principal balance, net of unamortized origination fees and costs, premiums or discounts, less an allowance for losses if necessary. Origination fees and costs, premiums or discounts are amortized into interest income over the life of the loan.

If the Company intends to sell or securitize the loans and the securitization vehicle is not expected to be consolidated, they are classified as held for sale. Commercial real estate loans that are designated as held for sale are carried at the lower of amortized cost or fair value and recorded as Loans held for sale, net in the accompanying Consolidated Statements of Financial Condition. Any origination fees and costs or purchase premiums or discounts are deferred and recognized upon sale. The Company determines the fair value of commercial real estate loans held for sale on an individual loan basis.

Preferred equity interests are designated as held for investment and are carried at their outstanding principal balance, net of unamortized origination fees and costs, premiums or discounts, less a reserve for estimated losses if necessary. See the “Commercial Real Estate Investments” Note for additional information.

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Investments in Commercial Real Estate – Investments in commercial real estate are carried at historical cost less accumulated depreciation. Historical cost includes all costs necessary to bring the asset to the condition and location necessary for its intended use, including financing during the construction period. Costs directly related to acquisitions deemed to be business combinations are expensed. Ordinary repairs and maintenance which are not reimbursed by tenants are expensed as incurred. Major replacements and improvements that extend the useful life of the asset are capitalized and depreciated over their useful life.

Investments in commercial real estate are depreciated using the straight-line method over the estimated useful lives of the assets, summarized as follows:

Category	Term
Building	30 - 40 years
Site improvements	1 - 28 years

The Company applies the equity method of accounting for its investments in joint ventures where it is not considered to have a controlling financial interest. Under the equity method of accounting, the Company will recognize its share of earnings or losses of the investee in the period in which they are reported by the investee. The Company also considers whether there are any indicators of other-than-temporary impairment of joint ventures accounted for under the equity method.

The Company evaluates whether real estate acquired in connection with a foreclosure or deed in lieu of foreclosure, herein collectively referred to as a foreclosure, (“REO”) constitutes a business and whether business combination accounting is applicable. Upon foreclosure of a property, the excess of the carrying value of a loan, if any, over the estimated fair value of the property, less estimated costs to sell, is charged to provision for loan losses.

Investments in commercial real estate, including REO, that do not meet the criteria to be classified as held for sale are separately presented in the Consolidated Statements of Financial Condition as held for investment. Real estate held for sale is reported at the lower of its carrying value or its estimated fair value less estimated costs to sell. Once a property is determined to be held for sale, depreciation is no longer recorded.

The Company’s real estate portfolio (REO and real estate held for investment) is reviewed on a quarterly basis, or more frequently as necessary, to assess whether there are any indicators that the value of its operating real estate may be impaired or that its carrying value may not be recoverable. A property’s value is considered impaired if the Company’s estimate of the aggregate future undiscounted cash flows to be generated by the property is less than the carrying value of the property. In conducting this review, the Company

considers U.S. macroeconomic factors, including real estate sector conditions, together with asset specific and other factors. To the extent impairment has occurred and is considered to be other than temporary, the loss will be measured as the excess of the carrying amount of the property over the calculated fair value of the property.

Revenue Recognition – Commercial Real Estate Investments – Interest income is accrued based on the outstanding principal amount of CRE Debt and Preferred Equity Investments and their contractual terms. Origination fees and costs, premiums or discounts associated with the purchase of CRE Debt and Preferred Equity Investments are amortized or accreted into interest income over the lives of the CRE Debt and Preferred Equity Investments using the effective interest method.

Corporate Debt

Corporate Loans – The Company’s investments in corporate loans are designated as held for investment when the Company has the intent and ability to hold the investment until maturity or payoff. These investments are carried at their principal balance outstanding plus any premiums or discounts less allowances for loan losses. Interest income

from coupon payments is accrued based upon the outstanding principal amounts of the debt and its contractual terms. Premiums and discounts are amortized or accreted into interest income using the effective interest method. These investments typically take the form of senior secured loans primarily in first or second lien positions. The Company's senior secured loans generally have stated maturities of two to eight years. In connection with these senior secured loans the Company receives a security interest in certain of the assets of the borrower and such assets support repayment of such loans. Senior secured loans are generally exposed to less amount of credit risk than more junior loans given their seniority to scheduled principal and interest and priority of security in the assets of the borrower. To date, the significant majority of the Company's investments in corporate debt have been funded term loans versus bonds.

**Corporate Debt Securities** – The Company's investments in corporate debt that are debt securities are designated as held-to-maturity when the Company has the intent and ability to hold the investment until maturity. These investments are carried at their principal balance outstanding plus any premiums or discounts less other-than-temporary impairment. Interest income from coupon payments is accrued based upon the outstanding principal amounts of the debt and its contractual terms. Premiums and discounts are amortized or accreted into interest income using the interest method.

**Impairment of Securities and Loans**

**Other - Than - Temporary Impairment** – Management evaluates available-for-sale securities and held-to-maturity debt securities for other-than-temporary impairment at least

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quarterly, and more frequently when economic or market conditions warrant such evaluation.

When the fair value of an available-for-sale security is less than its amortized cost, the security is considered impaired. For securities that are impaired, the Company determines if it (1) has the intent to sell the security, (2) is more likely than not that it will be required to sell the security before recovery of its amortized cost basis, or (3) does not expect to recover the entire amortized cost basis of the security. Further, the security is analyzed for credit loss (the difference between the present value of cash flows expected to be collected and the amortized cost basis). The credit loss, if any, will then be recognized in the Consolidated Statements of Comprehensive Income (Loss), while the balance of losses related to other factors will be recognized as a component of Other comprehensive income (loss). If the fair value is less than the cost of a held-to-maturity security, the Company performs an analysis to determine whether it expects to recover the entire cost basis of the security. There was no other-than-temporary impairment recognized for the three and six months ended June 30, 2018 and 2017.

Allowance for Losses – The Company evaluates the need for a loss reserve on its CRE Debt and Preferred Equity Investments and its corporate loans. A provision for losses related to CRE Debt and Preferred Equity Investments and corporate loans, including those accounted for under ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality, may be established when it is probable the Company will not collect amounts contractually due or all amounts previously estimated to be collectible. Management assesses the credit quality of the portfolio and adequacy of loan loss reserves on a quarterly basis, or more frequently as necessary. Significant judgment is required in this analysis. Depending on the expected recovery of its investment, the Company considers the estimated net recoverable value of the CRE Debt and Preferred Equity Investments as well as other factors, including but not limited to the fair value of any collateral, the amount and the status of any senior debt, the prospects for the borrower and the competitive landscape where the borrower conducts business. To determine if loan loss allowances are required on investments in corporate debt, the Company reviews the monthly and/or quarterly financial statements of the borrowers, verifies loan compliance packages, if applicable, and analyzes current results relative to budgets and sensitivities performed at inception of the investment. Because these determinations are based upon projections of future economic events, which are inherently subjective, the amounts ultimately realized may differ materially from the carrying value as of the reporting date.

The Company may be exposed to various levels of credit risk depending on the nature of its investments and credit enhancements, if any, supporting its assets. The Company's core investment process includes procedures related to the initial approval and periodic monitoring of credit risk and

other risks associated with each investment. The Company's investment underwriting procedures include evaluation of the underlying borrowers' ability to manage and operate their respective properties or companies. Management reviews loan-to-value metrics at origination or acquisition of a new investment and if events occur that trigger re-evaluation by management.

Management generally reviews the most recent financial information produced by the borrower, which may include, but is not limited to, net operating income ("NOI"), debt service coverage ratios, property debt yields (net cash flow or NOI divided by the amount of outstanding indebtedness), loan per unit and rent rolls relating to each of the Company's CRE Debt and Preferred Equity Investments, and may consider other factors management deems important.

Management also reviews market pricing to determine each borrower's ability to refinance their respective assets at the maturity of each loan, economic trends (both macro and those affecting the property specifically), and the supply and demand of competing projects in the sub-market in which each subject property is located. Management monitors the financial condition and operating results of its corporate borrowers and continually assesses the future outlook of the borrower's financial performance in light of industry developments, management changes and company-specific considerations.

The Company evaluates the need for a loss reserve on at least a quarterly basis through its surveillance review process. In connection with the surveillance review process, the Company's CRE Debt and Preferred Equity Investments are assigned an internal risk rating. The loan risk ratings conform to guidance provided by the Office of the Comptroller of the Currency for commercial real estate lending. The initial internal risk ratings ("Initial Ratings") are based on net operating income, debt service coverage ratios, property debt yields, loan per unit, rent rolls and other factors management deems important. A provision for loan losses may occur when it is probable the Company will not collect amounts contractually due or all amounts previously estimated to be collectible of the Company's CRE Debt and Preferred Equity Investments and based upon leverage and cash flow coverages of the borrowers' debt and operating obligations. The final internal risk ratings are influenced by other quantitative and qualitative factors that can result in an adjustment to the Initial Ratings, subject to review and approval by the respective committee. The internal risk rating categories include "Performing", "Performing - Closely Monitored", "Performing - Special Mention", "Substandard", "Doubtful" or "Loss". Performing loans meet all present contractual obligations. Performing - Closely Monitored loans meet all present contractual obligations, but are transitional or could be exhibiting some weakness in both leverage and liquidity. Performing - Special Mention loans exhibit potential weakness that deserves management's close attention and if uncorrected, may result in deterioration of repayment prospects. Substandard loans

ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

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are inadequately protected by sound worth and paying capacity of the obligor or of the collateral pledged with a distinct possibility that loss will be sustained if some of the deficiencies are not corrected. Doubtful loans are Substandard loans whereby collection of all contractual principal and interest is highly questionable or improbable. Loss loans are considered uncollectible.

Nonaccrual Status – If collection of a loan’s principal or interest is in doubt or the loan is 90 days or more past due, interest income is not accrued. For nonaccrual status loans carried at fair value or held for sale, interest is not accrued, but is recognized on a cash basis. For nonaccrual status loans carried at amortized cost, if collection of principal is not in doubt, but collection of interest is in doubt, interest income is recognized on a cash basis. If collection of principal is in doubt, any interest received is applied against principal until collectability of the remaining balance is no longer in doubt; at that point, any interest income is recognized on a cash basis. Generally, a loan is returned to accrual status when the borrower has resumed paying the full amount of the scheduled contractual obligation, if all principal and interest amounts contractually due are reasonably assured of repayment within a reasonable period of time and there is a sustained period of repayment performance by the borrower. The Company did not have any impaired loans, nonaccrual loans, or loans in default as all of the loans were performing at June 30, 2018 and December 31, 2017. There were no allowances for loan losses at June 30, 2018 or December 31, 2017.

Broker Dealer Activities

Reverse Repurchase and Repurchase Agreements – Arcola enters into reverse repurchase agreements and repurchase agreements as part of its matched book trading activity. Reverse repurchase agreements are recorded on settlement date at the contractual amount and are collateralized by mortgage-backed or other securities. Margin calls are made by Arcola as necessary based on the daily valuation of the underlying collateral as compared to the contract price. Arcola generates income from the spread between what is earned on the reverse repurchase agreements and what is paid on the matched repurchase agreements. Arcola’s policy is to obtain possession of collateral with a market value in excess of the principal amount loaned under reverse repurchase agreements. To ensure that the market value of the underlying collateral remains sufficient, collateral is valued daily, and Arcola will require counterparties to deposit additional collateral, when necessary. All reverse repurchase activities are transacted under master repurchase agreements that give Arcola the right, in the event of default, to liquidate collateral held and in some instances, to offset receivables and payables with the same counterparty. Substantially all of Arcola’s reverse repurchase activity is with affiliated entities.



## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

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## Recent Accounting Pronouncements

The Company considers the applicability and impact of all Accounting Standards Updates (“ASUs”). ASUs not listed below were not applicable, not expected to have a significant

impact on the Company’s consolidated financial statements when adopted, or did not have a significant impact on the Company’s consolidated financial statements upon adoption.

Standard	Description	Effective Date	Effect on the Financial Statements or Other Significant Matters
Standards that are not yet adopted			
ASU 2016-13 Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments	This ASU updates the existing incurred loss model to a current expected credit loss (“CECL”) model for financial assets and net investments in leases that are not accounted for at fair value through earnings. The amendments affect loans, held-to-maturity debt securities, trade receivables, net investments in leases, off-balance sheet credit exposures and any other financial assets not excluded from the scope. There are also limited amendments to the impairment model for available-for-sale debt securities.	January 1, 2020 (early adoption permitted)	The Company currently plans to adopt the new standard on its effective date. While the Company is continuing to assess the impact the ASU will have on the consolidated financial statements, the measurement of expected credit losses under the CECL model will be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amounts of the financial assets in scope of the model. The Company needs to complete the development of an appropriate allowance methodology, assess the impact on the consolidated financial statements and determine appropriate internal controls and financial statement disclosures. Further, based on the amended guidance for available-for-sale debt securities, the Company: <ul style="list-style-type: none"> <li>• will be required to use an allowance approach to recognize credit impairment, with the allowance to be limited to the amount by which the security’s fair value is less than its amortized cost basis;</li> <li>• may not consider the length of time fair value has been below amortized cost, and</li> <li>• may not consider recoveries of fair value after the balance sheet date when assessing whether a credit loss exists.</li> </ul>
Standards that were adopted			
ASU 2017-01 Business Combinations	This update provides a screen to determine and a framework to evaluate when a set of assets and	January 1, 2018	The amendments are expected to result in fewer transactions being accounted for as business combinations.

(Topic 805): activities is a business.  
Clarifying the  
Definition of a  
Business

ASU 2016-15  
Statement of Cash  
Flows (Topic  
230):  
Classification of  
Certain Cash  
Receipts and Cash  
Payments

This update provides specific guidance on certain cash flow classification issues, including classification of cash receipts and payments that have aspects of more than one class of cash flows. If cash flows cannot be separated by source or use, the appropriate classification should depend on the activity that is likely to be the predominant source or use of cash flows.

January 1,  
2018

As a result of adopting this standard, the Company reclassified its cash flows on reverse repurchase and repurchase agreements entered into by Arcola from operating activities to investing and financing activities, respectively, in the Consolidated Statements of Cash Flows. The Company applied the retrospective transition method, which resulted in reclassification of comparative periods.

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## 4. FINANCIAL INSTRUMENTS

The following table presents characteristics for certain of the Company's financial instruments at June 30, 2018 and December 31, 2017.

Financial Instruments <sup>(1)</sup>

Balance Sheet Location	Form	Measurement Basis	June 30, 2018	December 31, 2017
Assets		(dollars in thousands)		
Agency mortgage-backed securities	Securities	Fair value, with unrealized gains (losses) through other comprehensive income	\$ 85,593,158	\$ 89,426,437
Agency mortgage-backed securities	Securities	Fair value, with unrealized gains (losses) through earnings	999,900	1,125,326
Total agency mortgage-backed securities			86,593,058	90,551,763
Credit risk transfer securities	Securities	Fair value, with unrealized gains (losses) through earnings	563,796	651,764
Non-agency mortgage-backed securities	Securities	Fair value, with unrealized gains (losses) through earnings	1,006,785	1,097,294
Residential mortgage loans	Loans	Fair value, with unrealized gains (losses) through earnings	1,666,157	1,438,322
Commercial real estate debt investments	Loans	Fair value, with unrealized gains (losses) through earnings	2,542,413	2,826,357
Commercial real estate debt investments	Securities	Fair value, with unrealized gains (losses) through other comprehensive income	204,319	244,636
Commercial real estate debt investments	Securities	Fair value, with unrealized gains (losses) through earnings	110,731	18,115
Total commercial real estate debt investments			2,857,463	3,089,108
Commercial real estate debt and preferred equity, held for investment	Loans	Amortized cost	1,251,138	1,029,327
Loans held for sale, net	Loans	Lower of amortized cost or fair value	42,458	—
Corporate debt	Loans	Amortized cost	1,256,276	1,011,275
Reverse repurchase agreements	Reverse repurchase agreements	Amortized cost	259,762	—
Liabilities				
Repurchase agreements	Repurchase agreements	Amortized cost	75,760,655	77,696,343
Other secured financing	Loans	Amortized cost	3,760,487	3,837,528
Securitized debt of consolidated VIEs	Securities	Fair value, with unrealized gains (losses) through earnings	2,728,692	2,971,771
Mortgages payable	Loans	Amortized cost	309,878	309,686

(1) Receivable for investments sold, Accrued interest and dividends receivable, Dividends payable, Payable for investments purchased and Accrued interest payable are accounted for at cost.

## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

## 5. RESIDENTIAL INVESTMENT SECURITIES

The following tables present the Company's Residential Investment Securities portfolio that was carried at their fair value at June 30, 2018 and December 31, 2017:

	June 30, 2018						
	Principal / Notional	Remaining Premium	Remaining Discount	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Agency	(dollars in thousands)						
Fixed-rate pass-through	\$77,646,763	\$4,442,937	\$(1,556)	)\$82,088,144	\$43,095	\$(3,309,253)	)\$78,821,986
Adjustable-rate pass-through	5,847,337	277,049	(1,100)	)6,123,286	10,478	(156,983)	)5,976,781
Interest-only	6,537,051	1,273,388	—	)1,273,388	2,447	(315,482)	)960,353
Multifamily	816,976	4,872	(7,237)	)814,611	1,065	(21,285)	)794,391
Reverse mortgages	35,392	4,341	—	)39,733	33	(219)	)39,547
Total Agency investments	\$90,883,519	\$6,002,587	\$(9,893)	)\$90,339,162	\$57,118	\$(3,803,222)	)\$86,593,058
Residential Credit							
CRT	\$528,869	\$18,234	\$(1,079)	)\$546,024	\$18,429	\$(657)	)\$563,796
Alt-A	191,939	378	(32,845)	)159,472	11,539	(89)	)170,922
Prime	270,226	1,926	(23,127)	)249,025	15,588	(122)	)264,491
Subprime	449,644	1,827	(71,425)	)380,046	46,511	(108)	)426,449
NPL/RPL	3,431	—	(44)	)3,387	60	—	)3,447
Prime Jumbo (>= 2010 Vintage)	130,544	598	(4,113)	)127,029	107	(2,995)	)124,141
Prime Jumbo (>= 2010 Vintage) Interest-Only	910,065	13,731	—	)13,731	3,616	(12)	)17,335
Total residential credit investments	\$2,484,718	\$36,694	\$(132,633)	)\$1,478,714	\$95,850	\$(3,983)	)\$1,570,581
Total Residential Investment Securities	\$93,368,237	\$6,039,281	\$(142,526)	)\$91,817,876	\$152,968	\$(3,807,205)	)\$88,163,639
	December 31, 2017						
	Principal / Notional	Remaining Premium	Remaining Discount	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Agency	(dollars in thousands)						
Fixed-rate pass-through	\$78,509,335	\$4,514,815	\$(1,750)	)\$83,022,400	\$140,115	\$(1,178,673)	)\$81,983,842
Adjustable-rate pass-through	6,760,991	277,212	(1,952)	)7,036,251	15,776	(103,121)	)6,948,906
Interest-only	6,804,715	1,326,761	—	)1,326,761	1,863	(242,862)	)1,085,762
Multifamily	490,753	5,038	(341)	)495,450	84	(1,845)	)493,689
Reverse mortgages	35,000	4,527	—	)39,527	37	—	)39,564
Total Agency investments	\$92,600,794	\$6,128,353	\$(4,043)	)\$91,920,389	\$157,875	\$(1,526,501)	)\$90,551,763
Residential Credit							
CRT	\$593,027	\$25,463	\$(3,456)	)\$615,034	\$36,730	\$—	)\$651,764
Alt-A	204,213	499	(34,000)	)170,712	13,976	(802)	)183,886
Prime	197,756	358	(24,158)	)173,956	18,804	—	)192,760
Subprime	554,470	2,037	(78,561)	)477,946	56,024	(90)	)533,880
NPL/RPL	42,585	14	(117)	)42,482	506	—	)42,988
	130,025	627	(3,956)	)126,696	1,038	(1,112)	)126,622

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Prime Jumbo (>= 2010 Vintage)							
Prime Jumbo (>= 2010 Vintage) Interest-Only	989,052	15,287	—	15,287	1,871	—	17,158
Total residential credit investments	\$2,711,128	\$44,285	\$(144,248)	\$1,622,113	\$128,949	\$(2,004)	\$1,749,058
Total Residential Investment Securities	\$95,311,922	\$6,172,638	\$(148,291)	\$93,542,502	\$286,824	\$(1,528,505)	\$92,300,821

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## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

The following table presents the Company's Agency mortgage-backed securities portfolio concentration by issuing Agency at June 30, 2018 and December 31, 2017:

Investment Type	June 30, 2018	December 31, 2017
	(dollars in thousands)	
Fannie Mae	\$61,012,468	\$63,361,415
Freddie Mac	25,490,083	27,091,978
Ginnie Mae	90,507	98,370
Total	\$86,593,058	\$90,551,763

Actual maturities of the Company's Residential Investment Securities portfolio are generally shorter than stated contractual maturities because actual maturities of the portfolio are generally affected by periodic payments and prepayments of principal on underlying mortgages.

The following table summarizes the Company's available-for-sale Residential Investment Securities at June 30, 2018 and December 31, 2017, according to their estimated weighted average life classifications:

Weighted Average Life	June 30, 2018		December 31, 2017	
	Estimated Fair Value	Amortized Cost	Estimated Fair Value	Amortized Cost
	(dollars in thousands)			
Less than one year	\$6,224	\$6,304	\$471,977	\$476,538
Greater than one year through five years	10,712,094	10,950,207	13,838,890	13,925,749
Greater than five years through ten years	76,435,458	79,830,605	77,273,833	78,431,852
Greater than ten years	1,009,863	1,030,760	716,121	708,363
Total	\$88,163,639	\$91,817,876	\$92,300,821	\$93,542,502

The weighted average lives of the Agency mortgage-backed securities at June 30, 2018 and December 31, 2017 in the table above are based upon projected principal prepayment rates. The actual weighted average lives of the Agency mortgage-backed securities could be longer or shorter than projected.

The following table presents the gross unrealized losses and estimated fair value of the Company's Agency mortgage-backed securities, accounted for as available-for-sale where the fair value option has not been elected, by length of time that such securities have been in a continuous unrealized loss position at June 30, 2018 and December 31, 2017.

	June 30, 2018			December 31, 2017		
	Estimated Fair Value (1)	Gross Unrealized Losses (1)	Number of Securities (1)	Estimated Fair Value (1)	Gross Unrealized Losses (1)	Number of Securities (1)
	(dollars in thousands)					
Less than 12 Months	\$43,845,297	\$(1,386,377)	1,360	\$39,878,158	\$(272,234)	1,114
12 Months or More	38,372,979	(2,101,144)	1,102	39,491,238	(1,011,405)	911
Total	\$82,218,276	\$(3,487,521)	2,462	\$79,369,396	\$(1,283,639)	2,025

(1) Excludes interest-only mortgage-backed securities and reverse mortgages.

The decline in value of these securities is solely due to market conditions and not the quality of the assets. Substantially all of the Agency mortgage-backed securities are “AAA” rated or carry an implied “AAA” rating. The investments are not considered to be other-than-temporarily impaired because the Company currently has the ability and intent to hold the investments to maturity or for a period of time sufficient for a forecasted market price recovery up to or beyond the cost of the investments, and it is not more likely than not that the Company will be required to sell the investments before recovery of the amortized cost bases, which may be maturity.

The Company is also guaranteed payment of the principal amount of the securities by the respective issuing government agency.

During the three and six months ended June 30, 2018, the Company disposed of \$2.9 billion and \$3.4 billion of Residential Investment Securities, resulting in net realized (losses) of (\$63.1) million and (\$50.0) million, respectively. During the three and six months ended June 30, 2017, the Company disposed of \$2.5 billion and \$4.6 billion of Residential Investment Securities, resulting in net realized losses of (\$5.2) million and (\$4.0) million, respectively.



## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

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## 6. RESIDENTIAL MORTGAGE LOANS

The following table presents the fair value and the unpaid principal balances of the residential mortgage loan portfolio at June 30, 2018 and December 31, 2017:

	June 30, 2018	December 31, 2017
	(dollars in thousands)	
Fair value	\$1,666,157	\$1,438,322
Unpaid principal balance	\$1,658,358	\$1,419,807

The following table provides information regarding the line items and amounts recognized in the Consolidated Statements of Comprehensive Income (Loss) for the three and six months ended June 30, 2018 and 2017 for these investments:

	Three Months Ended		Six Months Ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
	(dollars in thousands)			
Net interest income	\$15,784	\$7,120	\$29,279	\$10,709
Net gains (losses) on disposal of investments	(3,191 )	(321 )	(4,949 )	(1,314 )
Net unrealized gains (losses) on instruments measured at fair value through earnings	(1,305 )	5,310	(11,169 )	6,125
Total included in net income (loss)	\$11,288	\$12,109	\$13,161	\$15,520

The following table provides the geographic concentrations based on the unpaid principal balances at June 30, 2018 and December 31, 2017, for the residential mortgage loans, including loans held in securitization trusts:

## Geographic Concentrations of Residential Mortgage Loans

June 30, 2018	December 31, 2017		
Property Location	% of Balance	Property Location	% of Balance
California	53.1 %	California	49.8 %
New York	9.3 %	Florida	9.3 %
Florida	7.2 %	New York	7.1 %
All other (none individually greater than 5%)	30.4 %	All other (none individually greater than 5%)	33.8 %
Total	100.0 %	Total	100.0 %

The following table provides additional data on the Company's residential mortgage loans, including loans held in securitization trusts, at June 30, 2018 and December 31, 2017:

June 30, 2018		December 31, 2017	
Portfolio Range	Portfolio Weighted Average	Portfolio Range	Portfolio Weighted Average
(dollars in thousands)		(dollars in thousands)	

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Unpaid principal balance	\$0 - \$3,635	\$539	\$1 - \$3,663	\$514
Interest rate	2.00% - 7.50%	4.53%	1.63% - 7.50%	4.25%
Maturity	1/1/2028 - 6/1/2058	2/5/2044	1/1/2028 - 5/1/2057	2/1/2043
FICO score at loan origination	498 - 823	750	468 - 823	748
Loan-to-value ratio at loan origination	11% - 100%	67%	11% - 100%	68%

At June 30, 2018 and December 31, 2017, approximately 66% and 78%, respectively, of the carrying value of the Company's residential mortgage loans, including loans held in securitization trusts, were adjustable-rate.

#### 7. MORTGAGE SERVICING RIGHTS

The Company invests in MSR's and has elected to carry them at fair value. The following table presents activity related to MSR's for the three and six months ended June 30, 2018 and 2017:

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	Three Months Ended		Six Months Ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
	(dollars in thousands)			
Fair value, beginning of period	\$596,378	\$632,166	\$580,860	\$652,216
Purchases <sup>(1)</sup>	—	(210 )	—	3
Change in fair value due to:				
Changes in valuation inputs or assumptions <sup>(2)</sup>	22,578	(9,205 )	59,252	(15,438 )
Other changes, including realization of expected cash flows	(19,942 )	(17,098 )	(41,098 )	(31,128 )
Fair value, end of period	\$599,014	\$605,653	\$599,014	\$605,653

<sup>(1)</sup> Includes adjustments to original purchase price from early payoffs, defaults, or loans that were delivered but were deemed to be not acceptable.

<sup>(2)</sup> Principally represents changes in discount rates and prepayment speed inputs used in valuation model, primarily due to changes in interest rates.

For the three and six months ended June 30, 2018, the Company recognized \$27.6 million and \$56.2 million, respectively, and for the three and six months ended June 30, 2017, the Company recognized \$33.3 million and \$67.8 million, respectively,

of net servicing income from MSRs in Other income (loss) in the Consolidated Statements of Comprehensive Income (Loss).

## 8. COMMERCIAL REAL ESTATE INVESTMENTS

## CRE Debt and Preferred Equity Investments

At June 30, 2018 and December 31, 2017, commercial real estate investments held for investment were comprised of the following:

	June 30, 2018		December 31, 2017			
	Outstanding Principal	Carrying Value <sup>(1)</sup>	Percentage of Loan Portfolio <sup>(2)</sup>	Outstanding Principal	Carrying Value <sup>(1)</sup>	Percentage of Loan Portfolio <sup>(2)</sup>
	(dollars in thousands)					
Senior mortgages	\$887,728	\$882,570	70.6 %	\$629,143	\$625,900	60.9 %
Mezzanine loans	360,095	359,574	28.7 %	395,015	394,442	38.2 %
Preferred equity	9,000	8,994	0.7 %	9,000	8,985	0.9 %
Total	\$1,256,823	\$1,251,138	100.0 %	\$1,033,158	\$1,029,327	100.0 %

<sup>(1)</sup> Carrying value includes unamortized origination fees of \$5.7 million and \$3.8 million at June 30, 2018 and December 31, 2017, respectively.

<sup>(2)</sup> Based on outstanding principal.

June 30, 2018			
Senior Mortgages	Mezzanine Loans	Preferred Equity	Total

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	(dollars in thousands)			
Beginning balance (January 1, 2018)	\$625,900	\$394,442	\$ 8,985	\$1,029,327
Originations & advances (principal)	286,017	24,193	—	310,210
Principal payments	(27,432 )	(59,113 )	—	(86,545 )
Net (increase) decrease in origination fees	(3,130 )	(147 )	—	(3,277 )
Amortization of net origination fees	1,215	199	9	1,423
Net carrying value (June 30, 2018)	\$882,570	\$359,574	\$ 8,994	\$1,251,138

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## Item 1. Financial Statements

	December 31, 2017			
	Senior Mortgages	Mezzanine Loans	Preferred Equity	Total
	(dollars in thousands)			
Beginning balance (January 1, 2017)	\$510,071	\$451,467	\$ 8,967	\$970,505
Originations & advances (principal)	338,242	69,121	—	407,363
Principal payments	(221,421 )	(127,799 )	—	(349,220 )
Amortization & accretion of (premium) discounts	(44 )	28	—	(16 )
Net (increase) decrease in origination fees	(3,317 )	(605 )	—	(3,922 )
Amortization of net origination fees	2,369	2,230	18	4,617
Net carrying value (December 31, 2017)	\$625,900	\$394,442	\$ 8,985	\$1,029,327

## Internal CRE Debt and Preferred Equity Investment Ratings

The Company's internal loan risk ratings are based on the guidance provided by the Office of the Comptroller of the Currency for commercial real estate lending. The Company's internal risk rating categories include "Performing", "Performing - Closely Monitored", "Performing - Special Mention", "Substandard", "Doubtful" or "Loss". Performing loans meet all present contractual obligations. Performing - Closely Monitored loans meet all present contractual obligations, but are transitional or could be exhibiting some weakness in both leverage and liquidity. Performing - Special Mention loans meet all present contractual obligations, but

exhibit potential weakness that deserves management's close attention and if uncorrected, may result in deterioration of repayment prospects. Substandard loans are inadequately protected by sound worth and paying capacity of the obligor or of the collateral pledged with a distinct possibility that loss will be sustained if some of the deficiencies are not corrected. Doubtful loans are Substandard loans whereby collection of all contractual principal and interest is highly questionable or improbable. Loss loans are considered uncollectible. The Company did not have any impaired loans, nonaccrual loans, or loans in default in the commercial loans portfolio as all of the loans were performing at June 30, 2018 and December 31, 2017. As such, no provision for loan losses was deemed necessary at June 30, 2018 and December 31, 2017.

June 30, 2018

Investment Type	Outstanding Debt and Preferred Equity Portfolio		Percentage Internal Ratings of CRE						Total
	Principal	Preferred Equity	Performing	Performing - Closely Monitored	Performing - Special Mention	Substandard <sup>(1)</sup>	Doubtful	Loss	
	(dollars in thousands)								
Senior mortgages	\$887,728	70.6 %	\$513,610	\$272,928	\$36,800	\$64,390	\$	—\$	—\$887,728
Mezzanine loans	360,095	28.7 %	160,173	51,608	111,711	36,603	—	—	360,095
Preferred equity	9,000	0.7 %	—	—	9,000	—	—	—	9,000
Total	\$1,256,823	100.0 %	\$673,783	\$324,536	\$157,511	\$100,993	\$	—\$	—\$1,256,823

December 31, 2017

Investment Type	Outstanding Debt and Preferred Equity Portfolio		Percentage Internal Ratings of CRE						Total
	Principal	Preferred Equity	Performing	Performing - Closely Monitored	Performing - Special Mention	Substandard <sup>(1)</sup>	Doubtful	Loss	
	(dollars in thousands)								

	Equity		Portfolio							
	(dollars in thousands)									
Senior mortgages	\$629,143	60.9	%	\$409,878	\$115,075	\$36,800	\$67,390	\$	—\$	—\$629,143
Mezzanine loans	395,015	38.2	%	206,169	66,498	122,348	—	—	—	395,015
Preferred equity	9,000	0.9	%	—	—	9,000	—	—	—	9,000
Total	\$1,033,158	100.0	%	\$616,047	\$181,573	\$168,148	\$67,390	\$	—\$	—\$1,033,158

The Company rated two loans as Substandard as of June 30, 2018. The Company evaluated whether an impairment <sup>(1)</sup> exists and determined in each case that, based on quantitative and qualitative factors, the Company expects repayment of contractual amounts due.

## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

At June 30, 2018 and December 31, 2017, approximately 85% of the carrying value of the Company's CRE Debt and Preferred Equity Investments, excluding loans held for sale, was comprised of floating-rate debt investments.

## Investments in Commercial Real Estate

There were no acquisitions of real estate holdings during the three and six months ended June 30, 2018 and 2017. The Company sold one of its wholly-owned triple net leased properties during the six months ended June 30, 2017 for \$12.0 million and recognized a gain on sale of \$5.1 million.

The weighted average amortization period for intangible assets and liabilities at June 30, 2018 is 4.4 years. Above market leases and leasehold intangible assets are included in Intangible assets, net and below market leases are included in Accounts payable and other liabilities in the Consolidated Statements of Financial Condition.

	June 30, 2018	December 31, 2017
	(dollars in thousands)	
Real estate held for investment, at amortized cost		
Land	\$111,012	\$ 111,012
Buildings and improvements	331,879	330,959
Subtotal	442,891	441,971
Less: accumulated depreciation	(56,315 )	(48,920 )
Total real estate held for investment, at amortized cost, net	386,576	393,051
Equity in unconsolidated joint ventures	91,311	92,902
Investments in commercial real estate, net	\$477,887	\$ 485,953

Depreciation expense was \$3.6 million and \$7.4 million for the three and six months ended June 30, 2018, respectively. Depreciation expense was \$3.9 million and \$7.8 million for the three and six months ended June 30, 2017, respectively.

Depreciation expense is included in Other income (loss) in the Consolidated Statements of Comprehensive Income (Loss).

## Rental Income

The minimum rental amounts due under leases are generally either subject to scheduled fixed increases or adjustments. The leases generally also require that the tenants reimburse the Company for certain operating costs.

Approximate future minimum rents to be received over the next five years and thereafter for non-cancelable operating leases in effect at June 30, 2018 for consolidated investments in real estate are as follows:

June 30,  
2018

	(dollars in thousands)
2018 (remaining)	\$ 14,895
2019	27,384
2020	22,653
2021	18,271
2022	13,278
Later years	22,002
Total	\$ 118,483



## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

Mortgage loans payable at June 30, 2018 and December 31, 2017, were as follows:

June 30, 2018

Property	Mortgage Carrying Value	Mortgage Principal	Interest Rate	Fixed/Floating Rate	Maturity Date	Priority
(dollars in thousands)						
Joint Ventures	\$286,546	\$289,125	4.03% - 4.61%	Fixed	2024 and 2025	First liens
Tennessee	12,311	12,350	4.01%	Fixed	9/6/2019	First liens
Virginia	11,021	11,025	3.58%	Fixed	6/6/2019	First liens
Total	\$309,878	\$312,500				

December 31, 2017

Property	Mortgage Carrying Value	Mortgage Principal	Interest Rate	Fixed/Floating Rate	Maturity Date	Priority
(dollars in thousands)						
Joint Ventures	\$286,373	\$289,125	4.03% - 4.61%	Fixed	2024 and 2025	First liens
Tennessee	12,294	12,350	4.01%	Fixed	9/6/2019	First liens
Virginia	11,019	11,025	3.58%	Fixed	6/6/2019	First liens
Total	\$309,686	\$312,500				

The following table details future mortgage loan principal payments at June 30, 2018:

	Mortgage Loan Principal Payments (dollars in thousands)
2018 (remaining)	\$ —
2019	23,375
2020	—
2021	—
2022	—
Later years	289,125
Total	\$ 312,500

On December 11, 2015, the Company originated a \$335.0 million recapitalization financing with respect to eight class A/B office properties in Orange County, California. The Company previously classified the senior mortgage loan as held for sale.

During the six months ended June 30, 2017, the Company sold the remaining balance of \$115.0 million (\$114.4 million, net of origination fees) of the senior loan to unrelated third parties at carrying value. Accordingly, no gain or loss was recorded in connection with the sale.



## ANNALY CAPITAL MANAGEMENT, INC. AND SUBSIDIARIES

## Item 1. Financial Statements

## 9. CORPORATE DEBT

The Company invests in corporate loans and corporate debt securities through AMML. The industry and rate sensitivity dispersion of the portfolio at June 30, 2018 and December 31, 2017 are as follows:

	Industry Dispersion		December 31, 2017	
	June 30, 2018		December 31, 2017	
	Fixed	Total	Fixed	Total
	Rate		Rate	
	(dollars in thousands)			
Aircraft and Parts	\$-\$38,022	\$38,022	\$-\$34,814	\$34,814
Coating, Engraving and Allied Services	—60,049	60,049	—64,034	64,034
Computer Programming, Data Processing & Other Computer Related Services	—212,750	212,750	—209,624	209,624
Drugs	—38,730	38,730	—38,708	38,708
Electrical Work	—39,457	39,457	—	—
Electronic Components & Accessories	—23,995	23,995	—23,916	23,916
Engineering, Architectural & Surveying	—10,635	10,635	—	—
Groceries and Related Products	—14,745	14,745	—14,794	14,794
Grocery Stores	—23,486	23,486	—23,531	23,531
Home Health Care Services	—	—	—23,779	23,779
Insurance Agents, Brokers and Services	—49,480	49,480	—28,872	28,872
Mailing, Reproduction, Commercial Art and Photography, and Stenographic	—14,863	14,863	—	—
Management and Public Relations Services	—210,511	210,511	—94,871	94,871
Medical and Dental Laboratories	—26,904	26,904	—26,956	26,956
Miscellaneous Business Services	—19,677	19,677	—19,723	19,723
Miscellaneous Equipment Rental and Leasing	—49,375	49,375	—49,129	49,129
Miscellaneous Health and Allied Services, not elsewhere classified	—54,196	54,196	—25,963	25,963
Miscellaneous Nonmetallic Minerals, except Fuels	—	—	—25,992	25,992
Miscellaneous Plastic Products	—9,937	9,937	—9,879	9,879
Motor Vehicles and Motor Vehicle Equipment	—17,138	17,138	—	—
Motor Vehicles and Motor Vehicle Parts and Supplies	—23,546	23,546	—12,212	12,212
Offices and Clinics of Doctors of Medicine	—97,722	97,722	—60,000	60,000
Offices and Clinics of Other Health Practitioners	—20,053	20,053	—18,979	18,979
Public Warehousing and Storage	—55,057	55,057	—48,890	48,890
Research, Development and Testing Services	—33,282	33,282	—33,155	33,155
Schools and Educational Services, not elsewhere classified	—19,806	19,806	—20,625	20,625
Services Allied with the Exchange of Securities	—14,909	14,909	—13,960	13,960
Surgical, Medical, and Dental Instruments and Supplies	—16,658	16,658	—29,687	29,687
Telephone Communications	—61,293	61,293	—59,182	59,182
Total	\$-\$1,256,276	\$1,256,276	\$-\$1,011,275	\$1,011,275

The table below reflects the Company's aggregate positions by their respective place in the capital structure of the borrowers at June 30, 2018 and December 31, 2017.

June 30, December 31,  
2018 2017

