

TEXTRON INC  
Form 10-Q  
October 28, 2010

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended October 2, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_ to \_\_\_\_.

Commission File Number 1-5480

Textron Inc.

(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of incorporation or  
organization)

05-0315468

(I.R.S. Employer Identification No.)

40 Westminster Street, Providence, RI 02903  
(Address of principal executive offices)

(401) 421-2800

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting  
company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

As of October 16, 2010, there were 274,900,552 shares of common stock outstanding.

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## TEXTRON INC.

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## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

TEXTRON INC.  
Consolidated Statements of Operations (Unaudited)  
(In millions, except per share amounts)

|   | Three Months Ended |                    | Nine Months Ended  |                    |
|---|--------------------|--------------------|--------------------|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| <b>Revenues</b>   |                    |                    |                    |                    |
| Manufacturing revenues  | \$2,420            | \$2,478            | \$7,207            | \$7,408            |
| Finance revenues  | 59                 | 71                 | 191                | 279                |
| Total revenues  | 2,479              | 2,549              | 7,398              | 7,687              |
| <b>Costs, expenses and other</b>                                |                    |                    |                    |                    |
| Cost of sales   | 2,037              | 2,047              | 6,000              | 6,144              |
| Selling and administrative expense                              | 301                | 348                | 886                | 1,034              |
| Provision for losses on finance receivables                     | 29                 | 43                 | 128                | 206                |
| Interest expense  | 67                 | 74                 | 207                | 234                |
| Gain on sale of assets  | —                  | —                  | —                  | (50 )              |
| Special charges   | 114                | 42                 | 136                | 203                |
| Total costs, expenses and other                                 | 2,548              | 2,554              | 7,357              | 7,771              |
| Income (loss) from continuing operations before income taxes    | (69 )              | (5 )               | 41                 | (84 )              |
| Income tax expense (benefit)                                    | (21 )              | (11 )              | 12                 | (71 )              |
| Income (loss) from continuing operations                        | (48 )              | 6                  | 29                 | (13 )              |
| Income (loss) from discontinued operations, net of income taxes | —                  | (2 )               | (3 )               | 45                 |
| Net income (loss)   | \$(48 )            | \$4                | \$26               | \$32               |
| <b>Basic earnings per share</b>                                 |                    |                    |                    |                    |
| Continuing operations   | \$(0.17 )          | \$0.02             | \$0.11             | \$(0.05 )          |
| Discontinued operations   | —                  | (0.01 )            | (0.01 )            | 0.17               |
| Basic earnings per share  | \$(0.17 )          | \$0.01             | \$0.10             | \$0.12             |
| <b>Diluted earnings per share</b>                               |                    |                    |                    |                    |
| Continuing operations   | \$(0.17 )          | \$0.02             | \$0.10             | \$(0.05 )          |
| Discontinued operations   | —                  | (0.01 )            | (0.01 )            | 0.17               |
| Diluted earnings per share                                      | \$(0.17 )          | \$0.01             | \$0.09             | \$0.12             |
| <b>Dividends per share</b>                                      |                    |                    |                    |                    |
| Common stock  | \$0.02             | \$0.02             | \$0.06             | \$0.06             |

See Notes to the consolidated financial statements.

TEXTRON INC.  
Consolidated Balance Sheets (Unaudited)  
(Dollars in millions, except share data)

|  | October 2,<br>2010 | January 2,<br>2010 |
|--|--------------------|--------------------|
| <b>Assets</b>  |                    |                    |
| <b>Manufacturing group</b>   |                    |                    |
| Cash and equivalents   | \$ 802             | \$ 1,748           |
| Accounts receivable, net   | 899                | 894                |
| Inventories  | 2,647              | 2,273              |
| Other current assets   | 798                | 985                |
| <b>Total current assets</b>  | <b>5,146</b>       | <b>5,900</b>       |
| Property, plant and equipment, less accumulated depreciation and amortization of \$2,798 and \$2,666 | 1,907              | 1,968              |
| Goodwill   | 1,627              | 1,622              |
| Other assets   | 1,868              | 1,938              |
| <b>Total Manufacturing group assets</b>  | <b>10,548</b>      | <b>11,428</b>      |
| <b>Finance group</b>   |                    |                    |
| Cash and equivalents   | 189                | 144                |
| Finance receivables held for investment, net   | 4,378              | 5,865              |
| Finance receivables held for sale  | 252                | 819                |
| Other assets   | 646                | 684                |
| <b>Total Finance group assets</b>  | <b>5,465</b>       | <b>7,512</b>       |
| <b>Total assets</b>  | <b>\$ 16,013</b>   | <b>\$ 18,940</b>   |
| <b>Liabilities and shareholders' equity</b>  |                    |                    |
| <b>Liabilities</b>   |                    |                    |
| <b>Manufacturing group</b>   |                    |                    |
| Current portion of long-term debt  | \$ 18              | \$ 134             |
| Accounts payable   | 752                | 569                |
| Accrued liabilities  | 1,888              | 2,039              |
| <b>Total current liabilities</b>   | <b>2,658</b>       | <b>2,742</b>       |
| Other liabilities  | 3,220              | 3,253              |
| Long-term debt   | 2,289              | 3,450              |
| <b>Total Manufacturing group liabilities</b>   | <b>8,167</b>       | <b>9,445</b>       |
| <b>Finance group</b>   |                    |                    |
| Other liabilities  | 523                | 564                |
| Due to Manufacturing group   | 275                | 438                |
| Debt   | 4,062              | 5,667              |
| <b>Total Finance group liabilities</b>   | <b>4,860</b>       | <b>6,669</b>       |
| <b>Total liabilities</b>   | <b>13,027</b>      | <b>16,114</b>      |
| <b>Shareholders' equity</b>  |                    |                    |
| Common stock   | 35                 | 35                 |
| Capital surplus  | 1,313              | 1,369              |
| Retained earnings  | 2,983              | 2,973              |
| Accumulated other comprehensive loss   | (1,226 )           | (1,321 )           |
|  | 3,105              | 3,056              |
| <b>Less cost of treasury shares</b>  | <b>119</b>         | <b>230</b>         |
| <b>Total shareholders' equity</b>  | <b>2,986</b>       | <b>2,826</b>       |
| <b>Total liabilities and shareholders' equity</b>  | <b>\$ 16,013</b>   | <b>\$ 18,940</b>   |

|  |         |         |
|--|---------|---------|
| Common shares outstanding (in thousands) | 274,799 | 272,272 |
|--|---------|---------|

See Notes to the consolidated financial statements.

TEXTRON INC.  
Consolidated Statements of Cash Flows (Unaudited)  
For the Nine Months Ended October 2, 2010 and October 3, 2009, respectively  
(In millions)

|   | Consolidated<br>2010 | 2009     |
|---|----------------------|----------|
| Cash flows from operating activities:   |                      |          |
| Net income  | \$26                 | \$32     |
| Income (loss) from discontinued operations  | (3 )                 | 45       |
| Income (loss) from continuing operations  | 29                   | (13 )    |
| Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used in) operating activities: |                      |          |
| Non-cash items:   |                      |          |
| Depreciation and amortization   | 282                  | 297      |
| Provision for losses on finance receivables held for investment   | 128                  | 206      |
| Portfolio losses on finance receivables   | 76                   | 114      |
| Deferred income taxes   | 4                    | (138 )   |
| Other, net  | 88                   | 89       |
| Changes in assets and liabilities:  |                      |          |
| Accounts receivable, net  | (7 )                 | (14 )    |
| Inventories   | (383 )               | 368      |
| Other assets  | 186                  | (57 )    |
| Accounts payable  | 185                  | (444 )   |
| Accrued and other liabilities   | (224 )               | (69 )    |
| Captive finance receivables, net  | 403                  | 187      |
| Other operating activities, net   | —                    | 29       |
| Net cash provided by (used in) operating activities of continuing operations  | 767                  | 555      |
| Net cash used in operating activities of discontinued operations  | (8 )                 | (17 )    |
| Net cash provided by (used in) operating activities   | 759                  | 538      |
| Cash flows from investing activities:   |                      |          |
| Finance receivables originated or purchased   | (378 )               | (2,613 ) |
| Finance receivables repaid  | 1,265                | 3,250    |
| Proceeds on receivables sales, including securitizations  | 501                  | 202      |
| Capital expenditures  | (134 )               | (165 )   |
| Net cash used in acquisitions   | (47 )                | —        |
| Proceeds from sale of repossessed assets and properties   | 92                   | 176      |
| Other investing activities, net   | 39                   | 152      |
| Net cash provided by (used in) investing activities of continuing operations  | 1,338                | 1,002    |
| Net cash provided by investing activities of discontinued operations  | —                    | 239      |
| Net cash provided by (used in) investing activities   | 1,338                | 1,241    |
| Cash flows from financing activities:   |                      |          |
| Payments on long-term lines of credit   | (1,167 )             | (58 )    |
| Principal payments on long-term debt  | (1,863 )             | (2,035 ) |
| Proceeds from issuance of long-term debt  | 47                   | 641      |
| Decrease in short-term debt   | —                    | (1,637 ) |
| Proceeds from long-term lines of credit   | —                    | 2,970    |
| Payments on borrowings against officers life insurance policies   | —                    | (411 )   |
| Proceeds from issuance of convertible notes, net of fees paid   | —                    | 582      |
| Purchase of convertible note call options   | —                    | (140 )   |
| Proceeds from issuance of common stock and warrants   | —                    | 333      |

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|  |          |         |
|--|----------|---------|
| Proceeds from option exercises   | 2        | —       |
| Dividends paid   | (16 )    | (16 )   |
| Net cash provided by (used in) financing activities of continuing operations | (2,997 ) | 229     |
| Effect of exchange rate changes on cash and equivalents                      | (1 )     | 21      |
| Net increase (decrease) in cash and equivalents                              | (901 )   | 2,029   |
| Cash and equivalents at beginning of period                                  | 1,892    | 547     |
| Cash and equivalents at end of period  | \$991    | \$2,576 |

See Notes to the consolidated financial statements

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## TEXTRON INC.

Consolidated Statements of Cash Flows (Unaudited) (Continued)  
 For the Nine Months Ended October 2, 2010 and October 3, 2009, respectively  
 (In millions)

|   | Manufacturing Group |        | Finance Group |           |
|---|---------------------|--------|---------------|-----------|
|   | 2010                | 2009   | 2010          | 2009      |
| <b>Cash flows from operating activities:</b>  |                     |        |               |           |
| Net income (loss)   | \$ 215              | \$ 194 | \$ (189 )     | \$ (162 ) |
| Income (loss) from discontinued operations  | (3 )                | 45     | —             | —         |
| Income (loss) from continuing operations  | 218                 | 149    | (189 )        | (162 )    |
| Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used in) operating activities: |                     |        |               |           |
| Dividends received from the Finance group   | 355                 | 284    | —             | —         |
| Capital contribution paid to Finance group  | (228 )              | (197 ) | —             | —         |
| Non-cash items:   |                     |        |               |           |
| Depreciation and amortization   | 260                 | 270    | 22            | 27        |
| Provision for losses on finance receivables held for investment   | —                   | —      | 128           | 206       |
| Portfolio losses on finance receivables   | —                   | —      | 76            | 114       |
| Deferred income taxes   | 28                  | (22 )  | (24 )         | (116 )    |
| Other, net  | 84                  | 137    | 4             | (48 )     |
| Changes in assets and liabilities:  |                     |        |               |           |
| Accounts receivable, net  | (7 )                | (14 )  | —             | —         |
| Inventories   | (382 )              | 372    | —             | —         |
| Other assets  | 167                 | (73 )  | 26            | 8         |
| Accounts payable  | 185                 | (444 ) | —             | —         |
| Accrued and other liabilities   | (249 )              | (149 ) | 25            | 80        |
| Other operating activities, net   | —                   | 4      | —             | 25        |
| Net cash provided by (used in) operating activities of continuing operations  | 431                 | 317    | 68            | 134       |
| Net cash used in operating activities of discontinued operations  | (8 )                | (17 )  | —             | —         |
| Net cash provided by (used in) operating activities   | 423                 | 300    | 68            | 134       |
| <b>Cash flows from investing activities:</b>  |                     |        |               |           |
| Finance receivables originated or purchased   | —                   | —      | (662 )        | (3,074 )  |
| Finance receivables repaid  | —                   | —      | 1,825         | 3,860     |
| Proceeds on receivables sales, including securitizations  | —                   | —      | 628           | 252       |
| Capital expenditures  | (134 )              | (165 ) | —             | —         |
| Net cash used in acquisitions   | (47 )               | —      | —             | —         |
| Proceeds from sale of repossessed assets and properties   | —                   | —      | 92            | 176       |
| Other investing activities, net   | (26 )               | (46 )  | 40            | 149       |
| Net cash provided by (used in) investing activities of continuing operations  | (207 )              | (211 ) | 1,923         | 1,363     |
| Net cash provided by (used in) investing activities of discontinued operations  | —                   | 239    | —             | —         |

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|  |          |          |          |          |
|--|----------|----------|----------|----------|
| Net cash provided by (used in) investing activities                          | (207 )   | 28       | 1,923    | 1,363    |
| Cash flows from financing activities:  |          |          |          |          |
| Payments on long-term lines of credit  | (1,167 ) | (58 )    | —        | —        |
| Intergroup financing   | 150      | 133      | (163 )   | (112 )   |
| Principal payments on long-term debt   | (130 )   | (212 )   | (1,733 ) | (1,823 ) |
| Proceeds from issuance of long-term debt                                     | —        | 595      | 47       | 46       |
| Decrease in short-term debt  | —        | (869 )   | —        | (768 )   |
| Proceeds from long-term lines of credit                                      | —        | 1,230    | —        | 1,740    |
| Payments on borrowings against officers life insurance policies              | —        | (411 )   | —        | —        |
| Proceeds from issuance of convertible notes, net of fees paid                | —        | 582      | —        | —        |
| Purchase of convertible note call options                                    | —        | (140 )   | —        | —        |
| Proceeds from issuance of common stock and warrants                          | —        | 333      | —        | —        |
| Proceeds from option exercises   | 2        | —        | —        | —        |
| Capital contributions paid to Finance group                                  | —        | —        | 258      | 217      |
| Dividends paid   | (16 )    | (16 )    | (355 )   | (284 )   |
| Net cash provided by (used in) financing activities of continuing operations | (1,161 ) | 1,167    | (1,946 ) | (984 )   |
| Effect of exchange rate changes on cash and equivalents                      | (1 )     | 11       | —        | 10       |
| Net increase (decrease) in cash and equivalents                              | (946 )   | 1,506    | 45       | 523      |
| Cash and equivalents at beginning of period                                  | 1,748    | 531      | 144      | 16       |
| Cash and equivalents at end of period  | \$ 802   | \$ 2,037 | \$ 189   | \$ 539   |

See Notes to the consolidated financial statements.

## TEXTRON INC.

## Notes to the Consolidated Financial Statements (Unaudited)

## Note 1: Basis of Presentation

Our consolidated financial statements include the accounts of Textron Inc. and its majority-owned subsidiaries. We have prepared these unaudited consolidated financial statements in accordance with accounting principles generally accepted in the U.S. for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. The consolidated interim financial statements included in this quarterly report should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended January 2, 2010. In the opinion of management, the interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for the fair presentation of our consolidated financial position, results of operations and cash flows for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. We have reclassified certain prior period amounts to conform to the current period presentation.

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which is also the Finance segment, consists of Textron Financial Corporation, its subsidiaries and the securitization trusts consolidated into it, along with three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the consolidated financial statements. All significant intercompany transactions are eliminated from the consolidated financial statements, including retail and wholesale financing activities for inventory sold by our Manufacturing group and financed by our Finance group.

## Note 2: Special Charges

In the fourth quarter of 2008, we initiated a restructuring program to reduce overhead costs and improve productivity across the company and announced the exit of portions of our commercial finance business. Our restructuring program primarily includes corporate and segment direct and indirect workforce reductions and the consolidation of certain operations. By the end of 2010, we expect to have eliminated approximately 12,200 positions worldwide representing approximately 28% of our global workforce since the inception of the program. As of October 2, 2010, we have terminated approximately 11,100 employees and have exited 28 leased and owned facilities and plants under this program.

Since the inception of the restructuring program in the fourth quarter of 2008, we have incurred the following costs through October 2, 2010:

| (In millions) | Severance<br>Costs | Curtailment<br>Charges,<br>Net | Asset<br>Impairments | Contract<br>Terminations | Total |
|---------------|--------------------|--------------------------------|----------------------|--------------------------|-------|
| Cessna        | \$114              | \$26                           | \$54                 | \$9                      | \$203 |
| Industrial    | 22                 | (4)                            | 9                    | 4                        | 31    |
| Bell          | 10                 | —                              | —                    | —                        | 10    |

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|                 |       |      |       |       |       |
|-----------------|-------|------|-------|-------|-------|
| Textron Systems | 11    | 2    | —     | 1     | 14    |
| Finance         | 32    | 1    | 11    | 5     | 49    |
| Corporate       | 38    | —    | —     | 1     | 39    |
|                 | \$227 | \$25 | \$ 74 | \$ 20 | \$346 |

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Special charges by segment for the three months ended October 2, 2010 and October 2, 2009 are as follows:

| (In millions)                             | Severance<br>Costs | Restructuring<br>Asset<br>Impairments | Contract<br>Terminations | Other | Total |
|---|--------------------|---------------------------------------|--------------------------|-------|-------|
| <b>Three Months Ended October 2, 2010</b> |                    |                                       |                          |       |       |
| Cessna                                    | \$15               | \$—                                   | \$—                      | \$—   | \$15  |
| Textron Systems                           | 4                  | —                                     | —                        | —     | 4     |
| Industrial                                | —                  | —                                     | 1                        | —     | 1     |
| Finance                                   | 1                  | —                                     | 2                        | 91    | 94    |
|   | \$20               | \$—                                   | \$ 3                     | \$91  | \$114 |
| <b>Three Months Ended October 3, 2009</b> |                    |                                       |                          |       |       |
| Cessna                                    | \$10               | \$ 2                                  | \$ 5                     | \$—   | \$17  |
| Bell                                      | 8                  | —                                     | —                        | —     | 8     |
| Textron Systems                           | 1                  | —                                     | —                        | —     | 1     |
| Industrial                                | 1                  | —                                     | —                        | —     | 1     |
| Finance                                   | 1                  | —                                     | —                        | —     | 1     |
| Corporate                                 | 14                 | —                                     | —                        | —     | 14    |
|   | \$35               | \$ 2                                  | \$ 5                     | \$—   | \$42  |

Special charges by segment for the nine months ended October 2, 2010 and October 3, 2009 are as follows:

| (In millions)                            | Severance<br>Costs | Restructuring<br>Curtailment<br>Charges,<br>Net | Asset<br>Impairments | Contract<br>Terminations | Other | Total |
|--|--------------------|---|----------------------|--------------------------|-------|-------|
| <b>Nine Months Ended October 2, 2010</b> |                    |   |                      |                          |       |       |
| Cessna                                   | \$29               | \$—   | \$—                  | \$ 2                     | \$—   | \$31  |
| Bell                                     | 1                  | —   | —                    | —                        | —     | 1     |
| Textron Systems                          | 5                  | —   | —                    | —                        | —     | 5     |
| Industrial                               | —                  | —   | —                    | 1                        | —     | 1     |
| Finance                                  | 6                  | —   | —                    | 3                        | 91    | 100   |
| Corporate                                | (2 )               | —   | —                    | —                        | —     | (2 )  |
|  | \$39               | \$—   | \$—                  | \$ 6                     | \$91  | \$136 |
| <b>Nine Months Ended October 3, 2009</b> |                    |   |                      |                          |       |       |
| Cessna                                   | \$74               | \$26  | \$ 54                | \$ 6                     | \$—   | \$160 |
| Bell                                     | 8                  | —   | —                    | —                        | —     | 8     |
| Textron Systems                          | 2                  | 2   | —                    | —                        | —     | 4     |
| Industrial                               | 6                  | (4 )  | —                    | 1                        | —     | 3     |
| Finance                                  | 7                  | 1   | —                    | 1                        | —     | 9     |
| Corporate                                | 19                 | —   | —                    | —                        | —     | 19    |
|  | \$116              | \$25  | \$ 54                | \$ 8                     | \$—   | \$203 |

In the third quarter of 2010, we substantially liquidated the assets held by a Canadian entity within the Finance segment. Accordingly, we recorded a non-cash charge of \$91 million (\$74 million after-tax) within special charges to reclassify the entity's cumulative currency translation adjustment amount within other comprehensive income to the income statement. The reclassification of this amount had no impact on shareholders' equity.



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An analysis of our restructuring reserve activity is summarized below:

| (In millions)              | Severance<br>Costs | Contract<br>Terminations | Total |
|----------------------------|--------------------|--------------------------|-------|
| Balance at January 2, 2010 | \$48               | \$ 3                     | \$51  |
| Provisions                 | 41                 | 6                        | 47    |
| Reversals                  | (2 )               | —                        | (2 )  |
| Cash paid                  | (42 )              | (1 )                     | (43 ) |
| Balance at October 2, 2010 | \$45               | \$ 8                     | \$53  |

We estimate that we will incur approximately \$10 million in restructuring costs in the fourth quarter of 2010, primarily related to severance costs at the Cessna and Finance segments, most of which will be paid in the fourth quarter. We anticipate that the program will be substantially completed in 2010; however, we expect to incur additional restructuring costs of up to \$15 million in 2011 as we complete the restructuring actions we have already announced, including severance costs related to our exit from the non-captive portion of our commercial finance business and severance and other cash costs related to the consolidation and relocation of Cessna's facilities.

Note 3: Retirement Plans

We provide defined benefit pension plans and other postretirement benefits to eligible employees. The components of net periodic benefit cost for these plans are as follows:

| (In millions)                               | Pension Benefits   |                    | Postretirement Benefits<br>Other Than Pensions |                    |
|---|--------------------|--------------------|--|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010                             | October 3,<br>2009 |
| <b>Three Months Ended</b>                   |                    |                    |  |                    |
| Service cost                                | \$31               | \$27               | \$2  | \$2                |
| Interest cost                               | 79                 | 78                 | 9  | 9                  |
| Expected return on plan assets              | (92 )              | (96 )              | —  | —                  |
| Amortization of prior service cost (credit) | 4                  | 4                  | (2 )   | (1 )               |
| Amortization of net loss                    | 9                  | 1                  | 3  | 2                  |
| Net periodic benefit cost                   | \$31               | \$14               | \$12   | \$12               |
| <b>Nine Months Ended</b>                    |                    |                    |  |                    |
| Service cost                                | \$93               | \$90               | \$6  | \$6                |
| Interest cost                               | 237                | 233                | 25   | 28                 |
| Expected return on plan assets              | (276 )             | (291 )             | —  | —                  |
| Amortization of prior service cost (credit) | 12                 | 13                 | (4 )   | (4 )               |
| Amortization of net loss                    | 27                 | 9                  | 9  | 6                  |
| Net periodic benefit cost                   | \$93               | \$54               | \$36   | \$36               |

Note 4: Income Tax Expense (Benefit)

| (In millions)                | Three Months Ended |                    | Nine Months Ended  |                    |
|------------------------------|--------------------|--------------------|--------------------|--------------------|
|                              | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| Income tax expense (benefit) | \$(21 )            | \$(11 )            | \$12               | \$(71 )            |
| Effective tax rate           | (30.4 )%           | (220.0 )%          | 29.3 %             | (84.5 )%           |

The third quarter 2010 effective tax rate benefit differs from the U.S. Federal statutory rate primarily due to a detriment of 21% related to the nondeductible portion of a cumulative currency translation charge resulting from the

substantial liquidation of a Canadian entity within the Finance segment, as discussed in Note 2. This detriment was partially offset by a 16% benefit related to a higher proportion of income attributable to international operations in countries with lower tax rates.



For the nine months ended October 2, 2010, the effective tax rate provision differs from the U.S. Federal statutory rate primarily due to a 36% detriment related to the nondeductible portion of a cumulative currency translation charge resulting from the substantial liquidation of a Canadian entity within the Finance segment and a 27% detriment related to a change in the tax treatment of the Medicare Part D program related to U.S. health-care legislation enacted in the first quarter, offset by a 69% benefit related to changes in the functional currency of two Canadian subsidiaries and benefits related to a higher proportion of income attributable to international operations in countries with lower tax rates.

In the third quarter of 2009, the rate included a 416% benefit attributed to our international operations as a result of favorable tax settlements of prior year tax disputes, partially offset by a 173% detriment for unbenefited losses attributable to CitationAir. For the nine months ended October 3, 2009, the effective tax rate benefit differs from the U.S. Federal statutory rate due primarily to a 34% favorable impact attributed to our international operations as a result of favorable tax settlements of prior year tax disputes and the benefit attributable to the adoption, for Canadian income tax purposes, of the U.S. dollar as the functional currency for one of our wholly-owned Canadian subsidiaries; 14% due to a reduction in unrecognized tax benefits resulting from a capital gain on the sale of CESCO and 9% due to a reduction in a valuation allowance related to contingent payments on a prior year transaction.

#### Note 5: Comprehensive Income

Our comprehensive income, net of taxes, is provided below:

| (In millions)   | Three Months Ended |                    | Nine Months Ended  |                    |
|---|--------------------|--------------------|--------------------|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| Net income (loss)   | \$(48 )            | \$4                | \$26               | \$32               |
| Other comprehensive income (loss):  |                    |                    |                    |                    |
| Recognition of foreign currency translation loss upon substantial liquidation of Canadian entity, net of income tax benefit of \$17 | 74                 | —                  | 74                 | —                  |
| Recognition of prior service cost and unrealized losses on pension and postretirement benefits                                      | 11                 | 4                  | 31                 | 16                 |
| Deferred gains (losses) on hedge contracts  | 3                  | 24                 | 10                 | 54                 |
| Unrealized gain on pension, net of income taxes of \$48   | —                  | —                  | —                  | 82                 |
| Pension curtailment, net of income taxes of \$10  | —                  | —                  | —                  | 15                 |
| Foreign currency translation and other  | 21                 | (2 )               | (20 )              | 23                 |
| Comprehensive income  | \$61               | \$30               | \$121              | \$222              |

#### Note 6: Earnings Per Share and Shareholders' Equity

##### Earnings Per Share

We calculate basic and diluted earnings per share based on net income, which approximates income available to common shareholders for each period. Basic earnings per share is calculated using the two-class method. This method includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock, which are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted earnings per share considers the dilutive effect of all potential future common stock, including convertible preferred shares, stock options, restricted stock units and the shares that could be issued upon the conversion of our 4.50% Convertible Notes and upon the exercise of the related warrants. The convertible note call options purchased in connection with the issuance of the 4.50% Convertible Notes are excluded from the calculation of diluted EPS as their impact is always anti-dilutive.

Upon conversion of our 4.50% Convertible Notes, as described in Note 9, the principal amount would be settled in cash and the excess of the conversion value, as defined, over the principal amount may be settled in cash and/or shares of our common stock. Therefore, only the shares of our common stock potentially issuable with respect to

the excess of the notes' conversion value over the principal amount, if any, are considered dilutive potential common shares for purposes of calculating diluted EPS.

The weighted-average shares outstanding for basic and diluted earnings per share are as follows:

| (In thousands)   | Three Months Ended |                    | Nine Months Ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| Basic weighted-average shares outstanding  | 274,896            | 271,224            | 274,056            | 260,099            |
| Dilutive effect of Convertible Notes, stock options and warrants, restricted stock units and convertible preferred stock | —                  | 7,205              | 26,354             | —                  |
| Diluted weighted-average shares outstanding  | 274,896            | 278,429            | 300,410            | 260,099            |

Stock options to purchase 7 million shares of common stock outstanding are excluded from our calculation of diluted weighted-average shares outstanding for both the three- and nine-month periods ended October 2, 2010 as the exercise prices were greater than the average market price of our common stock for the periods. These securities may dilute earnings per share in the future. For the three months ended October 2, 2010, the potential dilutive effect of 23 million weighted-average shares of stock options, restricted stock units and the shares that could be issued upon the conversion of our 4.50% Convertible Notes and upon the exercise of the related warrants was excluded from the computation of diluted weighted-average shares outstanding as the shares would have an anti-dilutive effect on the loss from continuing operations.

For the three and nine months ended October 3, 2009, stock options to purchase 8 million and 9 million shares, respectively, of common stock outstanding are excluded from our calculation of diluted weighted-average shares outstanding as the exercise prices were greater than the average market price of our common stock for the periods. For the nine months ended October 3, 2009, the potential dilutive effect of 3.5 million weighted-average shares of stock options, restricted stock units, convertible preferred stock and the shares that could be issued upon the conversion of our 4.50% Convertible Notes and upon the exercise of the related warrants was excluded from the computation of diluted weighted-average shares outstanding as the shares would have an anti-dilutive effect on the loss from continuing operations.

#### Shareholders' Equity - Stock Option Exchange Program

On April 28, 2010, Textron's shareholders approved a proposal to allow for a one-time stock option exchange program. The program provided eligible employees, other than executive officers, an opportunity to exchange certain outstanding stock options with exercise prices substantially above the current market price of our common stock for a lesser number of stock options with an exercise price set at current market value and a fair value that was approximately 15% lower than the fair value of the "out of the money" options which they replaced. We believe that this program was necessary to motivate and retain key employees and to reinforce the alignment of our employees' interests with those of our shareholders. The program commenced on July 2, 2010 and expired on July 30, 2010. As a result of this program, 2.6 million outstanding eligible stock options were exchanged for 1.0 million new options at an exercise price of \$20.76. The new options will vest the later of 12 months from the exchange date or the remaining term of the eligible stock option for which it was exchanged. The new options were treated as a modification under the accounting guidance for equity-based compensation. Accordingly, since we discounted the fair value of the new options by 15% of the fair value of the options exchanged, we did not incur incremental expense associated with the modification.



Stock option activity under the 2007 Long-Term Incentive Plan for the nine months ended October 2, 2010 is as follows:

|                                    | Number of<br>Options<br>(In thousands) | Weighted-<br>Average<br>Exercise<br>Price | Weighted-<br>Average<br>Remaining<br>Contractual Life<br>(In years) |
|------------------------------------|--|---|---|
| Outstanding at beginning of period | 8,545                                  | \$ 35.67                                  | 6   |
| Granted                            | 1,968                                  | 20.49                                     |   |
| Exercised                          | (92 )                                  | 19.90                                     |   |
| Canceled, expired or forfeited     | (2,972 )                               | 45.33                                     |   |
| Outstanding at end of period       | 7,449                                  | \$ 28.01                                  | 5   |
| Exercisable at end of period       | 4,626                                  | \$ 32.16                                  | 4   |

At October 2, 2010, our outstanding options had an aggregate intrinsic value of \$13 million and our exercisable options had an aggregate intrinsic value of \$5 million.

Note 7: Accounts Receivable and Finance Receivables Held for Investment

| (In millions)                                   | October 2,<br>2010 | January 2,<br>2010 |
|---|--------------------|--------------------|
| Accounts receivable - Commercial                | \$538              | \$470              |
| Accounts receivable - U.S. Government contracts | 381                | 447                |
| Gross accounts receivable                       | 919                | 917                |
| Allowance for doubtful accounts                 | (20 )              | (23 )              |
| Accounts receivable, net                        | \$899              | \$894              |
| Finance receivables held for investment         | \$4,733            | \$6,206            |
| Allowance for loan losses                       | (355 )             | (341 )             |
| Finance receivables held for investment, net    | \$4,378            | \$5,865            |

We have unbillable receivables on U.S. Government contracts that arise when the revenues we have appropriately recognized based on performance cannot be billed yet under terms of the contract. Unbillable receivables within accounts receivable totaled \$171 million at October 2, 2010 and \$170 million at January 2, 2010.

The activity in the Finance group's allowances for loan losses is provided below:

| (In millions)                      | Three Months Ended |                    | Nine Months Ended  |                    |
|------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                    | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| Reserve at the beginning of period | \$352              | \$284              | \$341              | \$191              |
| Provision for losses               | 29                 | 43                 | 128                | 206                |
| Net charge-offs                    | (26 )              | (23 )              | (114 )             | (93 )              |
| Transfers                          | —                  | (2 )               | —                  | (2 )               |
| Reserve at the end of period       | \$355              | \$302              | \$355              | \$302              |

We periodically evaluate individual non-homogeneous finance receivables held for investment for impairment. We also evaluate portfolios of homogeneous loans and loans in non-homogeneous portfolios that are not specifically identified as impaired for impairment on a portfolio basis, as opposed to on an individual loan basis, and establish the

necessary allowance for loan losses on a quarterly basis. Finance receivables classified as held for sale are reflected at the lower of cost or fair value and are excluded from these evaluations.

A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Impaired finance receivables are classified as either

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nonaccrual or accrual loans. We have suspended the accrual of interest income on nonaccrual finance receivables, which include accounts that are contractually delinquent by more than three months, unless collection is not doubtful, and accounts for which interest has been suspended based on detailed individual review without regard to contractual delinquency. We do not use the cash basis method to recognize interest income on these receivables. Impaired accrual finance receivables represent loans with original terms that have been or are expected to be significantly modified to reflect deferred principal payments, generally at market interest rates, for which collection of principal and interest is not doubtful.

Our impaired finance receivables are as follows:

| (In millions)   | October 2,<br>2010 | January 2,<br>2010 |
|---|--------------------|--------------------|
| Impaired nonaccrual finance receivables   | \$824              | \$984              |
| Impaired accrual finance receivables  | 168                | 217                |
| Total impaired finance receivables  | 992                | 1,201              |
| Less: Impaired finance receivables without identified reserve requirements (including all impaired accrual finance receivables) | 265                | 362                |
| Impaired nonaccrual finance receivables with identified reserve requirements  | \$727              | \$839              |
| Allowance for losses on impaired nonaccrual finance receivables   | \$193              | \$153              |

The average recorded investment in impaired nonaccrual finance receivables was \$898 million and \$508 million for the nine months ended October 2, 2010 and October 3, 2009, respectively. The average recorded investment in impaired accrual finance receivables amounted to \$130 million and \$116 million for the nine months ended October 2, 2010 and October 3, 2009, respectively.

Our nonaccrual finance receivables include impaired finance receivables, as well as accounts in homogeneous loan portfolios that are not considered to be impaired but are contractually delinquent by more than three months. At October 2, 2010 and January 2, 2010, nonaccrual finance receivables totaled \$876 million and \$1.04 billion, respectively. The reduction in nonaccrual finance receivables primarily reflects the resolution of several significant accounts through repossession of collateral, restructure of finance receivables and cash collections, partially offset by new finance receivables identified as nonaccrual in 2010. New finance receivables identified as nonaccrual were primarily comprised of accounts secured by golf course property, aircraft and marinas. The net reductions by collateral type include \$93 million for general aviation aircraft, \$40 million of dealer inventory, \$34 million for golf course property and \$20 million for hotels, partially offset by a \$38 million increase in accounts secured by marinas.

#### Note 8: Inventories

| (In millions)               | October 2,<br>2010 | January 2,<br>2010 |
|-----------------------------|--------------------|--------------------|
| Finished goods              | \$913              | \$735              |
| Work in process             | 2,299              | 1,861              |
| Raw materials               | 517                | 613                |
|                             | 3,729              | 3,209              |
| Progress/milestone payments | (1,082 )           | (936 )             |
|                             | \$2,647            | \$2,273            |

#### Note 9: Debt

On May 5, 2009, we issued \$600 million of 4.5% Convertible Notes with a maturity date of May 1, 2013 and concurrently purchased call options to acquire our common stock and sold warrants to purchase our common stock for the purpose of reducing the potential dilutive effect to our shareholders and/or our cash outflow upon the conversion of the Convertible Notes. For more information on these transactions, see Note 8 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K. For at least 20 trading days during the 30 consecutive trading days ended September 30, 2010, our common stock price exceeded the conversion threshold



price set forth for these Convertible Notes of \$17.06 per share. Accordingly, the notes are convertible at the holder's option through December 31, 2010. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the Convertible Notes. We intend to settle the face value of the Convertible Notes in cash. Based on an October 2, 2010 stock price of \$20.75, the "if converted value" exceeds the face amount of the notes by \$348.6 million; however, after giving effect to the exercise of the call options and warrants, the incremental cash or share settlement in excess of the face amount would result in either an 11 million net share issuance or a cash payment of \$228.6 million, or a combination of cash and stock, at our option. We have continued to classify these Convertible Notes as long-term based on our intent and ability to maintain the debt outstanding for at least one year through the use of various funding sources available to us.

#### Note 10: Guarantees and Indemnifications

As disclosed under the caption "Guarantees and Indemnifications" in Note 18 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K, we have issued or are party to certain guarantees. As of October 2, 2010, there has been no material change to these guarantees.

We provide limited warranty and product maintenance programs, including parts and labor, for certain products for periods ranging from one to five years. We estimate the costs that may be incurred under warranty programs and record a liability in the amount of such costs at the time product revenue is recognized. Factors that affect this liability include the number of products sold, historical and anticipated rates of warranty claims, and cost per claim. We assess the adequacy of our recorded warranty and product maintenance liabilities periodically and adjust the amounts as necessary. Additionally, we may establish warranty liabilities related to the issuance of aircraft service bulletins for aircraft no longer covered under the limited warranty programs.

Changes in our warranty and product maintenance liabilities are as follows:

| (In millions)                          | Nine Months Ended  |                    |
|--|--------------------|--------------------|
|  | October 2,<br>2010 | October 3,<br>2009 |
| Accrual at the beginning of period     | \$263              | \$278              |
| Provision                              | 129                | 129                |
| Settlements                            | (162 )             | (168 )             |
| Adjustments to prior accrual estimates | 12                 | 18                 |
| Accrual at the end of period           | \$242              | \$257              |

#### Note 11: Commitments and Contingencies

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; compliance with applicable laws and regulations; production partners; product liability; employment; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our being suspended or debarred from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

On April 6, 2010, a jury in the Philadelphia Common Pleas Court returned verdicts against Avco Corporation, which includes the Lycoming Engines operating division, for \$24.7 million in compensatory damages and \$64 million in punitive damages in an aviation products liability case involving a 1999 accident. Judgment has not been entered pending post-trial motions. While the ultimate outcome of the litigation cannot be assured, we strongly disagree with the verdicts and intend to appeal the verdicts if our post-trial motions are unsuccessful. We believe that it is probable that the verdicts will be reversed through the appellate process.

## Note 12. Derivative Instruments and Fair Value Measurements

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability (the “inputs”) into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exists, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, and include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active, are categorized as Level 2. Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability, based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach, and may use unobservable inputs such as projections, estimates and management’s interpretation of current market data. These unobservable inputs are only utilized to the extent that observable inputs are not available or cost-effective to obtain.

## Assets and Liabilities Recorded at Fair Value on a Recurring Basis

Our assets and liabilities that are recorded at fair value on a recurring basis consist of derivative financial instruments, which are categorized as Level 2 in the fair value hierarchy. The notional and fair value amounts of these instruments that are designated as hedging instruments are provided below:

| (In millions)                                   | Borrowing Group | Notional Amount    |                    | Asset (Liability)  |                    |
|---|-----------------|--------------------|--------------------|--------------------|--------------------|
|   |                 | October 2,<br>2010 | January 2,<br>2010 | October 2,<br>2010 | January 2,<br>2010 |
| <b>Assets</b>                                   |                 |                    |                    |                    |                    |
| Interest rate exchange contracts*               | Finance         | \$649              | \$1,333            | \$43               | \$43               |
| Cross-currency interest rate exchange contracts | Finance         | —                  | 161                | —                  | 18                 |
| Foreign currency exchange contracts             | Manufacturing   | 569                | 696                | 34                 | 54                 |
| <b>Total</b>                                    |                 | <b>\$1,218</b>     | <b>\$2,190</b>     | <b>\$77</b>        | <b>\$115</b>       |
| <b>Liabilities</b>                              |                 |                    |                    |                    |                    |
| Interest rate exchange contracts*               | Finance         | \$344              | \$32               | \$(7 )             | \$(3 )             |
| Foreign currency exchange contracts             | Manufacturing   | 70                 | 80                 | (1 )               | (5 )               |
| <b>Total</b>                                    |                 | <b>\$414</b>       | <b>\$112</b>       | <b>\$(8 )</b>      | <b>\$(8 )</b>      |

\*Represents a fair value hedge.

The fair values of derivative instruments for the Manufacturing group are included in either other current assets or accrued liabilities in our balance sheet. For the Finance group, these instruments are included in either other assets or other liabilities.

The Finance group’s interest rate exchange contracts are not exchange-traded and are measured at fair value utilizing widely accepted, third-party developed valuation models. The actual terms of each individual contract are entered into a valuation model, along with interest rate and foreign exchange rate data, which is based on readily observable market data published by third-party leading financial news and data providers. Credit risk is factored into the fair value of these assets and liabilities based on the differential between both our credit default swap spread for liabilities and the counterparty’s credit default swap spread for assets as compared to a standard AA-rated counterparty; however, this had no significant impact on the valuation as of October 2, 2010.

Foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. This is observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2.

## Fair Value Hedges

Our Finance group enters into interest rate exchange contracts to mitigate exposure to changes in the fair value of its fixed-rate receivables and debt due to fluctuations in interest rates. By using these contracts, we are able to convert our fixed-rate cash flows to floating-rate cash flows. The amount of ineffectiveness on our fair value hedges is insignificant. The effect of these contracts is recorded in the Consolidated Statements of Operations, and the gain (loss) for each respective period is provided in the following table:

| (In millions)                    | Gain (Loss) Location | Three Months Ended |                 | Nine Months Ended |                 |
|----------------------------------|----------------------|--------------------|-----------------|-------------------|-----------------|
|                                  |                      | October 2, 2010    | October 3, 2009 | October 2, 2010   | October 3, 2009 |
| Interest rate exchange contracts | Interest expense     | \$8                | \$2             | \$27              | \$(13)          |
| Interest rate exchange contracts | Finance charges      | —                  | 2               | (11)              | 8               |

## Cash Flow Hedges

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials, foreign currency sales of products, and other assets and liabilities created in the normal course of business. We primarily utilize forward exchange contracts and purchased options with maturities of no more than 18 months that qualify as cash flow hedges. These are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. At October 2, 2010, we had an accumulated net deferred gain of \$26 million in other comprehensive income (OCI) related to these cash flow hedges. As the underlying transactions occur, we expect to reclassify a \$16 million gain into earnings in the next 12 months and \$10 million of gains into earnings in the following 12-month period.

We hedge our net investment position in major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in foreign currency and designate a portion of foreign currency debt as a hedge of net investments. We also may utilize currency forwards as hedges of our related foreign net investments. We record changes in the fair value of these contracts in OCI to the extent they are effective as cash flow hedges. If a contract does not qualify for hedge accounting or is designated as a fair value hedge, changes in the fair value of the contract are recorded in earnings. Currency effects on the effective portion of these hedges, which are reflected in the cumulative translation adjustment account within OCI, produced a \$25 million after-tax loss for the nine months ended October 2, 2010, resulting in an accumulated net deferred gain of \$8 million at October 2, 2010. There was no ineffectiveness related to these hedges in 2010.

For our cash flow hedges, the amount of gain (loss) recognized in OCI and the amount reclassified from accumulated other comprehensive loss into income for the Manufacturing group for the respective periods is provided in the following table:

| (In millions)                       | Amount of Gain(Loss) Recognized in OCI (Effective Portion) |                 | Effective Portion of Derivative Reclassified from Accumulated Other Comprehensive Loss into Income | Gain(Loss) Location | October 2, 2010 | October 3, 2009 |
|-------------------------------------|--|-----------------|--|---------------------|-----------------|-----------------|
|                                     | October 2, 2010  | October 3, 2009 |  |                     |                 |                 |
| Three Months Ended                  |  |                 |  |                     |                 |                 |
| Foreign currency exchange contracts | \$4  | \$23            | Cost of sales  | \$5                 | \$(15)          | )               |
| Forward contracts for Textron stock | —  | 4               | Selling and administrative expense   | —                   | (2)             | )               |

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Nine Months Ended

|                                     |     |      |                                    |      |      |    |   |
|-------------------------------------|-----|------|------------------------------------|------|------|----|---|
| Foreign currency exchange contracts | \$9 | \$54 | Cost of sales                      | \$12 | \$(8 | )  |   |
| Forward contracts for Textron stock | —   | —    | Selling and administrative expense | (1   | )    | (6 | ) |

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### Derivatives Not Designated as Hedges

The Manufacturing group enters into certain foreign currency exchange contracts that do not meet hedge accounting criteria and primarily are intended to protect against exposure related to intercompany financing transactions. For these instruments, the Manufacturing group reported in selling and administrative expense a gain of \$14 million for the nine months ended October 2, 2010 and a loss of \$28 million and \$3 million for the three and nine months ended October 3, 2009, respectively. These gains and losses were offset by the revaluation of the intercompany financing transactions.

The Finance group also utilizes foreign currency exchange contracts that do not meet hedge accounting criteria and are intended to convert certain foreign currency denominated assets and liabilities into the functional currency of the respective legal entity. Gains and losses related to these derivative instruments are naturally offset by the translation of the related foreign currency denominated assets and liabilities. For these instruments, the Finance group reported in selling and administrative expense a loss of \$3 million and \$6 million for the three and nine months ended October 2, 2010, respectively, and a loss of \$30 million and \$82 million for the three and nine months ended October 3, 2009. These net losses were largely offset by gains resulting from the translation of foreign currency denominated assets and liabilities.

The notional and fair value amounts of the derivative instruments that are not designated as hedging instruments and are categorized as Level 2 in the fair value hierarchy are provided below:

| (In millions)                       | Borrowing Group | Notional Amount    |                    | Asset (Liability)  |                    |
|-------------------------------------|-----------------|--------------------|--------------------|--------------------|--------------------|
|                                     |                 | October 2,<br>2010 | January 2,<br>2010 | October 2,<br>2010 | January 2,<br>2010 |
| Foreign currency exchange contracts | Finance         | \$228              | \$531              | \$1                | \$(13)             |
| Foreign currency exchange contracts | Manufacturing   | 72                 | 224                | 1                  | 3                  |
| <b>Total</b>                        |                 | <b>\$300</b>       | <b>\$755</b>       | <b>\$2</b>         | <b>\$(10)</b>      |

### Counterparty Credit Risk

Our exposure to loss from nonperformance by the counterparties to our derivative agreements at October 2, 2010 is minimal. We do not anticipate nonperformance by counterparties in the periodic settlements of amounts due. We historically have minimized this potential for risk by entering into contracts exclusively with major, financially sound counterparties having no less than a long-term bond rating of A. The credit risk generally is limited to the amount by which the counterparties' contractual obligations exceed our obligations to the counterparty. We continuously monitor our exposures to ensure that we limit our risks.

### Assets Recorded at Fair Value on a Nonrecurring Basis

The table below presents those assets that are measured at fair value on a nonrecurring basis that had fair value measurement adjustments during the nine months ended October 2, 2010 and October 3, 2009. These assets were measured using significant unobservable inputs (Level 3) and include the following:

| (In millions)                     | Balance at         |                    | Gain (Loss)        |                    |
|-----------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                   | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| <b>Finance Group</b>              |                    |                    |                    |                    |
| Finance receivables held for sale | \$252              | \$998              | \$(17)             | \$(16)             |
| Impaired finance receivables      | 525                | 532                | (130)              | (143)              |
| Other assets                      | 126                | 58                 | (38)               | (47)               |
| <b>Manufacturing Group</b>        |                    |                    |                    |                    |
| Other assets                      | —                  | —                  | —                  | (43)               |

Finance Receivables Held for Sale - Finance receivables held for sale are recorded at the lower of cost or fair value. Finance receivables held for sale are recorded at fair value on a nonrecurring basis during periods in which the fair value is lower than the cost value. At October 2, 2010, finance receivables held for sale totaled \$252 million and primarily included a golf mortgage portfolio. Golf course mortgages classified as held for sale were

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identified as a portion of a larger portfolio with common characteristics based on the intention to balance the sale of certain loans with the collection of others to maximize economic value. Total gains related to receivable sales were \$30 million for the nine months ended October 2, 2010.

There are no active, quoted market prices for our finance receivables. The estimate of fair value was determined based on the use of discounted cash flow models to estimate the exit price we expect to receive in the principal market for each type of loan in an orderly transaction, which includes both the sale of pools of similar assets and the sale of individual loans. The models we used incorporate estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and credit line utilization rates. Where available, the assumptions related to the expectations of current market participants are compared with observable market inputs, including bids from prospective purchasers of similar loans and certain bond market indices for loans of similar perceived credit quality. Although we utilize and prioritize these market observable inputs in our discounted cash flow models, these inputs rarely are derived from markets with directly comparable loan structures, industries and collateral types. Therefore, all valuations of finance receivables held for sale involve significant management judgment, which can result in differences between our fair value estimates and those of other market participants.

Impaired Finance Receivables - Finance receivable impairment is measured by comparing the expected future cash flows discounted at the finance receivable's effective interest rate, or the fair value of the collateral if the receivable is collateral dependent, to its carrying amount. If the carrying amount is higher, we establish a reserve based on this difference. This evaluation is inherently subjective as it requires estimates, including the amount and timing of future cash flows expected to be received on impaired finance receivables and the underlying collateral, which may differ from actual results. Impaired nonaccrual finance receivables represent assets recorded at fair value on a nonrecurring basis since the measurement of required reserves on these receivables is significantly dependent on the fair value of the underlying collateral. Fair values of collateral are determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. Fair value measurements recorded on impaired finance receivables are recorded within provision for losses on finance receivables.

Other assets – Other assets in the Finance group include repossessed assets and properties, operating assets received in satisfaction of troubled finance receivables and other investments, which are accounted for under the equity method of accounting and have no active, quoted market prices. The fair value of these assets is determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. For our other investments, the discounted cash flow models incorporate assumptions specific to the nature of the investments' business and underlying assets and include industry valuation benchmarks such as discount rates, capitalization rates and cash flow multiples. For repossessed assets and properties, which are considered assets held for sale, if the carrying amount of the asset is higher than the estimated fair value, we record a corresponding charge to earnings for the difference. For operating assets received in satisfaction of troubled finance receivables and other investments, if the sum of the undiscounted cash flows is estimated to be less than the carrying value, we record a charge to earnings for any shortfall between estimated fair value and the carrying amount.

For the Manufacturing group, in the second quarter of 2009, we recorded a \$43 million impairment charge to write off capitalized costs that were no longer considered recoverable upon the cancellation of a development program at Cessna.



## Financial Instruments Not Recorded at Fair Value

The carrying value and estimated fair values of our financial instruments that are not reflected in the financial statements at fair value are as follows:

| (In millions)   | October 2, 2010 |                      | January 2, 2010 |                      |
|---|-----------------|----------------------|-----------------|----------------------|
|   | Carrying Value  | Estimated Fair Value | Carrying Value  | Estimated Fair Value |
| <b>Manufacturing Group</b>                                |                 |                      |                 |                      |
| Debt, excluding leases                                    | \$(2,189 )      | \$(2,674 )           | \$(3,474 )      | \$(3,762 )           |
| <b>Finance Group</b>                                      |                 |                      |                 |                      |
| Finance receivables held for investment, excluding leases | 3,855           | 3,545                | 5,159           | 4,703                |
| Retained interest in securitizations                      | —               | —                    | 6               | 6                    |
| Investment in other marketable securities                 | 55              | 54                   | 68              | 55                   |
| Debt  | (4,062 )        | (3,918 )             | (5,667 )        | (5,439 )             |

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions. We utilize the same valuation methodologies to determine the fair value estimates for finance receivables held for investment as used for finance receivables held for sale.

Investments in other marketable securities represent notes receivable issued by securitization trusts that purchase timeshare notes receivable from timeshare developers. These notes are classified as held-to-maturity and are held at amortized cost. The estimate of fair value was based on observable market inputs for similar securitization interests in markets that are currently inactive.

At October 2, 2010 and January 2, 2010, approximately 41% and 54%, respectively, of the fair value of term debt for the Finance group was determined based on observable market transactions. The remaining Finance group debt was determined based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations.

## Note 13: Segment Information

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment includes interest income and expense and excludes special charges. Provisions for losses on finance receivables involving the sale or lease of our products are recorded by the selling manufacturing division when our Finance group has recourse to the Manufacturing group.

Our revenues by segment and a reconciliation of segment profit to income (loss) from continuing operations before income taxes are as follows:

| (In millions)  | Three Months Ended |                    | Nine Months Ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| <b>REVENUES</b>  |                    |                    |                    |                    |
| <b>Manufacturing Group</b>                                   |                    |                    |                    |                    |
| Cessna   | \$535              | \$825              | \$1,603            | \$2,465            |
| Bell   | 825                | 628                | 2,266              | 2,040              |
| Textron Systems  | 460                | 502                | 1,452              | 1,397              |
| Industrial   | 600                | 523                | 1,886              | 1,506              |
|  | 2,420              | 2,478              | 7,207              | 7,408              |
| Finance Group  | 59                 | 71                 | 191                | 279                |
| <b>Total revenues</b>  | <b>\$2,479</b>     | <b>\$2,549</b>     | <b>\$7,398</b>     | <b>\$7,687</b>     |
| <b>SEGMENT OPERATING PROFIT</b>                              |                    |                    |                    |                    |
| <b>Manufacturing Group</b>                                   |                    |                    |                    |                    |
| Cessna (a)   | \$(31 )            | \$32               | \$(52 )            | \$170              |
| Bell   | 107                | 79                 | 289                | 220                |
| Textron Systems  | 50                 | 68                 | 175                | 175                |
| Industrial   | 37                 | 6                  | 137                | 9                  |
|  | 163                | 185                | 549                | 574                |
| Finance Group  | (51 )              | (64 )              | (180 )             | (229 )             |
| <b>Segment profit</b>  | <b>112</b>         | <b>121</b>         | <b>369</b>         | <b>345</b>         |
| Special charges  | (114 )             | (42 )              | (136 )             | (203 )             |
| Corporate expenses and other, net                            | (35 )              | (44 )              | (89 )              | (124 )             |
| Interest expense, net for Manufacturing group                | (32 )              | (40 )              | (103 )             | (102 )             |
| Income (loss) from continuing operations before income taxes | \$(69 )            | \$(5 )             | \$41               | \$(84 )            |

(a) During the first quarter of 2009, we sold the assets of CESCO, Cessna's aircraft maintenance tracking service line, resulting in a pre-tax gain of \$50 million.

## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Consolidated Results of Operations

| (In millions)  | Three Months Ended |                    | Nine Months Ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| Revenues   | \$2,479            | \$2,549            | \$7,398            | \$7,687            |
| Cost of sales  | 2,037              | 2,047              | 6,000              | 6,144              |
| Cost of sales as a % of Manufacturing group revenues | 84.2               | % 82.6             | % 83.3             | % 82.9             |
| Selling and administrative expense                   | 301                | 348                | 886                | 1,034              |
| Interest expense                                     | 67                 | 74                 | 207                | 234                |
| Special charges                                      | 114                | 42                 | 136                | 203                |

#### Revenues

Revenues decreased \$70 million, 2.7%, in the third quarter primarily due to a \$290 million decrease at Cessna reflecting lower new aircraft deliveries and a \$42 million decrease at Textron Systems mostly due to lower volume. These revenue decreases were partially offset by an increase at Bell of \$197 million, largely the result of higher V-22 and H-1 volume, and a \$77 million increase in the Industrial segment, mainly due to higher volume reflecting improvements in the automotive industry.

For the nine months ended October 2, 2010, revenues decreased \$289 million, 3.8%, primarily due to an \$862 million decrease in revenues at Cessna, reflecting lower new aircraft deliveries, and \$88 million in lower revenues at the Finance segment largely due to lower average finance receivables resulting from the continued liquidation of the non-captive portfolio. These revenue decreases were partially offset by a \$380 million increase in revenues in the Industrial segment largely due to higher volume reflecting improvements in the automotive industry, a \$226 million increase in revenues at Bell, primarily due to higher V-22 and H-1 volume, and a \$55 million increase at Textron Systems, largely related to higher Unmanned Aircraft System volume.

#### Cost of Sales

For the Manufacturing group, our cost of sales as a percentage of revenues was negatively impacted primarily by higher conversion costs at Cessna due to lower production volume, partially offset by improved leverage on higher volume in the Industrial segment as a result of cost reduction initiatives. Cost of sales was also negatively impacted in 2010 by a change in the mix of our sources of revenue with a smaller proportion of our revenues being generated by Cessna and a higher proportion of revenues being generated by the Industrial segment.

#### Selling and Administrative Expense

Selling and administrative expense decreased \$47 million, 13.5%, in the third quarter of 2010 primarily due to a \$34 million reduction at Cessna, mainly due to lower sales commissions, and a \$10 million reduction at the Finance segment. Selling and administrative expense decreased \$148 million, 14.3%, for the nine months ended October 2, 2010 primarily due to a \$76 million reduction at Cessna, largely due to lower sales commissions, professional fees and compensation and related costs, \$14 million in lower compensation and related costs at Corporate, \$13 million in lower interest on borrowings against company-owned life insurance policies, and a \$31 million reduction at the Finance segment. During 2010, the Finance segment was favorably impacted by lower compensation and related costs due to headcount reductions associated with our exit from the non-captive commercial finance business.

Interest Expense

Interest expense decreased in 2010 largely due to lower outstanding debt in the Finance segment as it liquidates its non-captive portfolio. For the nine months ended October 2, 2010, the \$55 million decrease in the Finance segment due to lower outstanding debt was partially offset by higher interest expense associated with higher weighted-average interest rate debt.

### Special Charges

In 2010, special charges include restructuring costs, primarily related to severance in the Cessna, Finance and Textron Systems segments, and a \$91 million pre-tax non-cash charge in the Finance segment. In the third quarter of 2010, we substantially liquidated the assets held by a Canadian entity within the Finance segment and reclassified the entity's cumulative currency translation adjustment amount within other comprehensive income to the income statement. The reclassification of this amount resulted in a \$74 million after-tax charge, which had no impact on shareholders' equity. In 2009, restructuring costs primarily included severance costs, asset impairments and curtailment charges related to restructuring activities in the Cessna segment and at Corporate headquarters. These charges are described in more detail in Note 2 to the Consolidated Financial Statements.

We estimate that we will incur approximately \$10 million in restructuring costs in the fourth quarter of 2010, primarily related to severance costs at the Cessna and Finance segments, most of which will be paid in the fourth quarter. We anticipate that our restructuring program will be substantially completed in 2010; however, we expect to incur additional restructuring costs of up to \$15 million in 2011 as we complete the restructuring actions we have already announced, including severance costs related to our exit from the non-captive portion of our commercial finance business and severance and other cash costs related to the consolidation and relocation of Cessna's facilities. By the end of 2010, we expect to have eliminated approximately 12,200 positions worldwide representing approximately 28% of our global workforce since the inception of the program. As of October 2, 2010, we have terminated approximately 11,100 employees and have exited 28 leased and owned facilities and plants under this program.

### Backlog

Our aircraft and defense business backlog totaled approximately \$11.6 billion at October 2, 2010 and was primarily comprised of the following:

| (In millions)   | October 2,<br>2010 | January 2,<br>2010 |
|-----------------|--------------------|--------------------|
| Bell            | \$6,538            | \$6,903            |
| Textron Systems | 1,601              | 1,664              |
| Cessna          | 3,423              | 4,893              |

The decrease in backlog at Bell is primarily due to deliveries under the current multi-year contract for the V-22 program, partially offset by an increase in funding for the H-1 program. The decrease in backlog at Cessna is mainly attributable to cancelled business jet orders, due to continued weakness in the general aviation industry, and aircraft deliveries.

### Segment Analysis

#### Revenues by Segment

| (In millions)              | Three Months Ended |                    | Nine Months Ended  |                    |
|----------------------------|--------------------|--------------------|--------------------|--------------------|
|                            | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| <b>Manufacturing Group</b> |                    |                    |                    |                    |
| Cessna                     | \$535              | \$825              | \$1,603            | \$2,465            |
| Bell                       | 825                | 628                | 2,266              | 2,040              |
| Textron Systems            | 460                | 502                | 1,452              | 1,397              |
| Industrial                 | 600                | 523                | 1,886              | 1,506              |
|                            | 2,420              | 2,478              | 7,207              | 7,408              |
| <b>Finance Group</b>       |                    |                    |                    |                    |
| Finance Group              | 59                 | 71                 | 191                | 279                |
| <b>Total revenues</b>      | <b>\$2,479</b>     | <b>\$2,549</b>     | <b>\$7,398</b>     | <b>\$7,687</b>     |

Cessna

Cessna's revenues decreased \$290 million, 35.2%, and \$862 million, 35.0%, for the three and nine months ended October 2, 2010, respectively, compared with the corresponding periods of 2009, primarily due to lower volume in most of Cessna's model lines. The lower volume was partially offset by higher aftermarket volume of



\$13 million and \$42 million and higher used aircraft volume of \$6 million and \$28 million for the three and nine months ended October 2, 2010, respectively, compared with the corresponding periods of 2009. Jet deliveries for the three and nine months ended October 2, 2010 totaled 26 and 100 jets, respectively, compared with 68 and 221 jets, respectively, in the corresponding periods of 2009.

#### Bell

Bell manufactures helicopters, tiltrotor aircraft, and related spare parts and services for military and/or commercial markets. Bell's major U.S. Government programs at this time are the V-22 tiltrotor aircraft and the H-1 helicopters, which are both in the production stage. Revenues from our U.S. Government and commercial customers are as follows:

| (In millions)   | Three Months Ended |                    | Nine Months Ended  |                    |
|-----------------|--------------------|--------------------|--------------------|--------------------|
|                 | October 2,<br>2010 | October 3,<br>2009 | October 2,<br>2010 | October 3,<br>2009 |
| U.S. Government | \$530              | \$358              | \$1,506            | \$1,207            |
| Commercial      | 295                | 270                | 760                | 833                |

Bell's U.S. Government revenues increased \$172 million, 48.0%, in the third quarter of 2010, compared with 2009, primarily due to higher V-22 and H-1 deliveries. Commercial revenues increased \$25 million, 9.3%, in the third quarter of 2010, primarily due to higher service, support and aftermarket volume of \$13 million and improved pricing of \$6 million.

For the nine months ended October 2, 2010, Bell's U.S. Government revenues increased \$299 million, 24.8%, compared with 2009, reflecting higher volume of \$286 million due to V-22 and H-1 deliveries, higher spare parts, service and product support volume of \$36 million and improved pricing of \$8 million. These increases were partially offset by the impact from revenue recognized in 2009 on the cancelled ARH program of \$26 million. Commercial revenues decreased \$73 million, 8.8%, due to lower volume of \$107 million, reflecting lower helicopter deliveries and service, support and aftermarket service volume, partially offset by improved pricing of \$27 million.

#### Textron Systems

Revenues at Textron Systems decreased \$42 million, 8.4%, in the third quarter of 2010, compared with 2009, largely due to lower volume in several product lines during the quarter, including training and simulation systems, Sensor Fuzed Weapons and Armored Security Vehicles, which had a \$57 million impact that was only partially offset by higher Unmanned Aircraft Systems volume of \$14 million.

For the nine months ended October 2, 2010, revenues at Textron Systems increased \$55 million, 3.9%, compared with 2009, largely due to higher Unmanned Aircraft Systems volume of \$126 million, which was partially offset by lower training and simulation systems, Sensor Fuzed Weapons and Armored Security Vehicles volume of \$72 million.

#### Industrial

Industrial revenues increased \$77 million, 14.7%, in the third quarter of 2010, and \$380 million, 25.2%, for the nine months ended October 3, 2010, compared with 2009. These increases were primarily due to higher volumes in most of our industrial businesses, partially offset by an unfavorable foreign exchange impact of \$17 million for both the three and nine months ended October 2, 2010, largely due to fluctuations with the Euro.

Sales for our Kautex business, which represents approximately 65% of total Industrial sales, increased 16% in the third quarter of 2010 and 34% in the first nine months of 2010, compared with 2009, reflecting improvements in the automotive industry.

Finance

Finance revenues decreased \$12 million, 16.9%, in the third quarter of 2010, compared with 2009, primarily due to a \$25 million impact from lower average finance receivables of \$1.8 billion, \$15 million in lower accretion from previous mark-to-market adjustments and \$8 million in lower gains on debt extinguishment, partially offset

by \$41 million in lower net portfolio losses. Net portfolio losses decreased primarily as a result of fewer discounts taken on the sale or early termination of finance receivable assets associated with the liquidation of distribution finance receivables, lower impairment charges in the structured capital portfolio and a \$10 million gain recognized on the sale of a distribution finance receivable portfolio in the third quarter of 2010.

For the nine months ended October 2, 2010, Finance revenues decreased \$88 million, 31.5%, compared with 2009, primarily due to a \$70 million impact from lower average finance receivables of \$1.7 billion, \$47 million in lower gains on debt extinguishment and a \$22 million impact of variable-rate receivable interest rate floors, partially offset by \$68 million in lower net portfolio losses. Net portfolio losses decreased primarily as a result of fewer discounts taken on the sale or early termination of finance receivable assets associated with the liquidation of distribution finance receivables, lower impairment charges in the structured capital portfolio and a \$23 million gain on the sale of two distribution finance receivable portfolios in the first and third quarters of 2010.

### Segment Profit

Segment profit is an important measure used to evaluate performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment includes interest income and expense and excludes special charges. Segment profit and profit margin by segment are presented in the table below:

| (In millions)              | Three Months Ended |        |   |                 |        |   | Nine Months Ended |        |   |                 |        |   |
|----------------------------|--------------------|--------|---|-----------------|--------|---|-------------------|--------|---|-----------------|--------|---|
|                            | October 2, 2010    |        |   | October 3, 2009 |        |   | October 2, 2010   |        |   | October 3, 2009 |        |   |
| <b>Manufacturing Group</b> |                    |        |   |                 |        |   |                   |        |   |                 |        |   |
| Cessna                     | \$(31)             | (5.8)  | % | \$32            | 3.9    | % | \$(52)            | (3.2)  | % | \$170           | 6.9    | % |
| Bell                       | 107                | 13.0   | % | 79              | 12.6   | % | 289               | 12.8   | % | 220             | 10.8   | % |
| Textron Systems            | 50                 | 10.9   | % | 68              | 13.5   | % | 175               | 12.1   | % | 175             | 12.5   | % |
| Industrial                 | 37                 | 6.2    | % | 6               | 1.1    | % | 137               | 7.3    | % | 9               | 0.6    | % |
|                            | 163                | 6.7    | % | 185             | 7.5    | % | 549               | 7.6    | % | 574             | 7.7    | % |
| Finance Group              | (51)               | (86.4) | % | (64)            | (90.1) | % | (180)             | (94.2) | % | (229)           | (82.1) | % |
| Segment profit             | \$112              | 4.5    | % | \$121           | 4.7    | % | \$369             | 5.0    | % | \$345           | 4.5    | % |

#### Cessna

Cessna's segment profit decreased \$63 million in the third quarter of 2010, compared with 2009, primarily due to the \$70 million impact from lower volume and \$12 million in inflation, net of higher pricing, partially offset by improved performance of \$19 million. The improved performance included lower warranty expense of \$9 million, lower tooling costs of \$6 million, labor efficiencies resulting from 2009 furloughs of \$6 million and lower selling and administrative expenses of \$6 million, largely due to headcount reductions. These improvements were partially offset by lower deposit forfeiture income of \$12 million due to fewer order cancellations in 2010.

For the nine months ended October 2, 2010, Cessna's segment profit decreased \$222 million due to the \$271 million impact from lower volume, a nonrecurring \$50 million gain on the 2009 sale of CESCO assets and \$25 million of inflation, net of higher pricing, partially offset by improved cost performance of \$124 million. The improved performance included lower inventory reserves and used aircraft write-downs of \$59 million, lower engineering, selling and administrative expenses of \$58 million, largely due to workforce reductions, and lower tooling costs of \$18 million, partially offset by lower deposit forfeiture income of \$37 million due to fewer order cancellations in 2010.

#### Bell

Bell's segment profit increased \$28 million in the third quarter of 2010, compared with 2009, primarily due to the \$17 million impact from higher volume and improved performance of \$13 million. The improved performance is primarily due to \$30 million related to the V-22 and H-1 programs discussed below, partially offset by an \$11 million gain on a Canadian currency exchange contract recorded in 2009 and \$11 million in higher research and development costs and selling and administrative expenses.

For the nine months ended October 2, 2010, Bell's segment profit increased \$69 million primarily due to improved performance, which included \$54 million related to the V-22 and H-1 programs discussed below and \$11 million of non-recurring charges recorded in 2009 in connection with the termination of certain commercial models. These improvements were partially offset by an \$11 million gain on a Canadian currency exchange contract recorded in 2009.

V-22 and H-1 Programs – Profit margins on the V-22 and H-1 programs improved in the third quarter of 2010 primarily due to a \$13 million impact from efficiencies realized in connection with the ramp-up of production lines and \$9 million of lower material cost for H-1 contracts. For the nine months ended October 2, 2010, the profit margin on these programs included a \$21 million benefit recognized in the second quarter of 2010 related to the expected reimbursement of prior year costs, a \$13 million impact from efficiencies realized in connection with the ramp-up of production lines and \$9 million of lower material costs for H-1 contracts.

#### Textron Systems

Segment profit at Textron Systems decreased \$18 million in the third quarter of 2010, compared with 2009, primarily due to a \$10 million impact from lower volume and \$8 million due to pricing and unfavorable mix, largely related to pricing on new Armored Security Vehicles contracts. We experienced lower volumes in several of our product lines during the quarter, including a \$13 million impact for training and simulation systems and Sensor Fuzed Weapons, which was partially offset by a \$3 million impact from higher Unmanned Aircraft Systems volume. For the nine months ended October 2, 2010, segment profit at Textron Systems was unchanged from the corresponding period of 2009 as improved performance within the segment was offset by inflation.

#### Industrial

Industrial segment profit increased \$31 million in the third quarter of 2010, compared with 2009, primarily due to the \$23 million impact from higher volume and \$27 million in improved performance, partially offset by inflation in excess of higher pricing of \$18 million. For the nine months ended October 2, 2010, segment profit increased \$128 million, compared with 2009, primarily due to the \$104 million impact from higher volume and \$77 million in improved performance, partially offset by inflation in excess of higher pricing of \$47 million. Cost performance improved in 2010 largely due to the significant efforts made in 2009 to reduce costs through workforce reductions and other initiatives.

#### Finance

The Finance segment loss was lower in both the third quarter and the nine months ended October 2, 2010, compared with the same periods of 2009. The primary reasons for these improvements are as follows:

| (In millions)  | Third Quarter | Year-to-Date |
|--|---------------|--------------|
| Decrease in provision for loan losses  | \$ 14         | \$ 78        |
| Lower net portfolio losses   | 41            | 68           |
| Lower operating and administrative expenses  | 10            | 31           |
| Gains on debt extinguishment   | (8 )          | (47 )        |
| Lower average finance receivables of \$1.8 billion and \$1.7 billion, respectively | (14 )         | (30 )        |
| Impact of variable-rate receivable interest rate floors                            | (5 )          | (22 )        |
| Interest expense rate impact   | (12 )         | (13 )        |
| Lower accretion of previous mark-to-market adjustments                             | (15 )         | (4 )         |
| Other  | 2             | (12 )        |
| Total period-over-period change  | \$ 13         | \$ 49        |

The provision for loan losses decreased primarily due to fewer new accounts identified as nonaccrual during the period. Operating and administrative expenses decreased largely due to a reduction in workforce as a result of our exit plan.

## Finance Segment Portfolio Quality

The following table reflects information about the Finance segment's credit performance related to finance receivables held for investment. Finance receivables held for sale are reflected at the lower of cost or fair value on the Consolidated Balance Sheets. As a result, finance receivables held for sale are not included in the credit performance statistics below.

| (Dollars in millions)   | October 2,<br>2010 | January 2,<br>2010 |       |   |
|---|--------------------|--------------------|-------|---|
| Nonaccrual finance receivables  | \$876              | \$1,040            |       |   |
| Allowance for losses  | \$355              | \$341              |       |   |
| Ratio of nonaccrual finance receivables to finance receivables  | 18.51              | %                  | 16.75 | % |
| Ratio of allowance for losses on impaired nonaccrual finance receivables to impaired nonaccrual finance receivables | 23.40              | %                  | 15.57 | % |
| Ratio of allowance for losses to nonaccrual finance receivables   | 40.53              | %                  | 32.79 | % |
| Ratio of allowance for losses to finance receivables  | 7.50               | %                  | 5.49  | % |
| 60+ days contractual delinquency as a percentage of finance receivables   | 7.58               | %                  | 9.23  | % |
| 60+ days contractual delinquency  | \$357              | \$569              |       |   |
| Operating assets received in satisfaction of troubled loans and leases  | \$126              | \$112              |       |   |
| Repossessed assets and properties   | \$149              | \$119              |       |   |

The allowance for losses increased \$14 million from year end as the provision for losses taken in 2010 of \$128 million was partially offset by net charge-offs of \$114 million, which includes \$40 million charge-offs in golf mortgage accounts and \$36 million in aviation accounts.

The percentage of finance receivables that are nonaccrual is substantially higher than the percentage that are contractually delinquent greater than sixty days as a result of our assessment that we will be unable to collect all amounts due prior to the account becoming contractually delinquent. This situation occurs frequently related to revolving loans since we typically receive all cash collections from the underlying collateral and advance funds to the borrower only when the borrower is not in default and has sufficient collateral under the terms of the contract. These cash collections are often sufficient to satisfy contractually required payments of interest and principal for long periods of time subsequent to the borrower experiencing significant financial stress.

Nonaccrual finance receivables decreased \$164 million from the year-end balance, primarily due to the resolution of several significant accounts through the repossession of collateral, restructure of finance receivables and cash collections, partially offset by new finance receivables identified as nonaccrual in 2010. The net reductions by collateral type included \$93 million for general aviation aircraft, \$40 million for dealer inventory, \$34 million for golf course property and \$20 million for hotels, partially offset by a \$38 million net increase in accounts secured by marinas. New finance receivables identified as nonaccrual were primarily comprised of accounts secured by golf course property, aircraft and marinas.

Our nonaccrual finance receivables include impaired finance receivables, as well as accounts in homogeneous loan portfolios that are not considered to be impaired but are contractually delinquent by more than three months. A summary of these finance receivables and the related allowance for losses by collateral type is as follows:

| Collateral Type (In millions) | October 2, 2010                |   |   | January 2, 2010                |   |   |
|-------------------------------|--------------------------------|---|---|--------------------------------|---|---|
|                               | Nonaccrual Finance Receivables | Impaired Nonaccrual Finance Receivables | Allowance for Losses on Impaired Nonaccrual Finance Receivables | Nonaccrual Finance Receivables | Impaired Nonaccrual Finance Receivables | Allowance for Losses on Impaired Nonaccrual Finance Receivables |
| Timeshare notes receivable*   | \$ 220                         | \$ 219                                  | \$ 91   | \$ 259                         | \$ 254                                  | \$ 53   |
| General aviation aircraft     | 193                            | 180                                     | 47  | 286                            | 272                                     | 46  |
| Golf course property          | 132                            | 131                                     | 17  | 166                            | 165                                     | 27  |
| Resort construction/inventory | 136                            | 136                                     | 3   | 104                            | 104                                     | —   |
| Marinas                       | 50                             | 50                                      | 12  | 12                             | 12                                      | —   |
| Dealer inventory              | 48                             | 28                                      | 6   | 88                             | 68                                      | 14  |
| Hotels                        | 58                             | 58                                      | 14  | 78                             | 78                                      | 7   |
| Other                         | 39                             | 22                                      | 3   | 47                             | 31                                      | 6   |
| <b>Total</b>                  | <b>\$ 876</b>                  | <b>\$ 824</b>                           | <b>\$ 193</b>   | <b>\$ 1,040</b>                | <b>\$ 984</b>                           | <b>\$ 153</b>   |

\* Finance receivables collateralized primarily by timeshare notes receivable also may be collateralized by certain real estate and other assets of our borrowers.

#### Corporate Expense and Other, Net

Corporate expense and other, net represents the portion of selling and administrative expense that is not allocated to our segments. Corporate expense and other, net decreased \$9 million, 20%, to \$35 million in the third quarter of 2010, compared with 2009, primarily due to lower compensation and related costs. For the nine months ended October 3, 2010, corporate expense and other, net decreased \$35 million, 28%, to \$89 million, compared with 2009, primarily due to \$14 million in lower compensation and related costs and \$13 million in lower interest on borrowings against officers life insurance policies that were repaid in the second quarter of 2009.

#### Critical Accounting Estimates

##### Retirement Benefits

At the end of 2009, we used a discount rate assumption of 6.25% and an assumed expected long-term rate of return of 8.5% to measure our qualified U.S. pension plan obligation, as well as pension expense for 2010. During the first nine months of 2010, discount rates have declined significantly. Considering this current decline since our year-end 2009 measurement, we would expect the amount of the U.S. pension plan obligation we record at the end of 2010 to increase materially, resulting in a decrease in shareholders' equity. Any such adjustment would be included in other comprehensive income (loss) and would not affect our results of operations in 2010.



## Liquidity and Capital Resources

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which is also the Finance segment, consists of Textron Financial Corporation (TFC), its subsidiaries and the securitization trusts consolidated into it, along with three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group's activities, investors, rating agencies and analysts use different measures to evaluate each group's performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:

| (In millions)                                     | October 2,<br>2010 | January 2,<br>2010 |      |   |
|---|--------------------|--------------------|------|---|
| Manufacturing group                               |                    |                    |      |   |
| Cash and equivalents                              | \$802              | \$1,748            |      |   |
| Debt  | \$2,307            | \$3,584            |      |   |
| Shareholders' equity                              | \$2,986            | \$2,826            |      |   |
| Capital (debt plus shareholders' equity)          | \$5,293            | \$6,410            |      |   |
| Net debt (net of cash and equivalents) to capital | 33.5               | %                  | 39.4 | % |
| Debt to capital                                   | 43.6               | %                  | 55.9 | % |
| Finance group                                     |                    |                    |      |   |
| Cash and equivalents                              | \$189              | \$144              |      |   |
| Debt  | \$4,062            | \$5,698            |      |   |

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e. leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that with our existing cash balances, coupled with the continued successful execution of the exit plan for the non-captive portion of the commercial finance business, and cash we expect to generate from our manufacturing operations, we will have sufficient cash to meet our future needs.

During the first nine months of 2010, we liquidated \$2.1 billion of the Finance group's finance receivables. These finance receivable reductions occurred in both the non-captive and captive finance portfolios, but were primarily driven by the non-captive portfolio in connection with our exit plan, including \$862 million in the distribution finance product line and \$295 million in the timeshare product line. These reductions resulted from the combination of scheduled finance receivable collections, sales, discounted payoffs, repossession of collateral, charge-offs and impairment charges recorded as portfolio losses, net of gains in our Consolidated Statements of Operations. In addition, the reduction in finance receivables included \$534 million in the captive finance portfolio, primarily as a result of reduced loan and lease originations and the sale of \$84 million of finance receivables.

We measure the success of the exit plan based on the percentage of total finance receivable and other finance asset reductions converted to cash. In the first nine months of 2010, we had a cash conversion ratio of 92%, compared with 94% in the full year of 2009. This performance was primarily driven by sales of \$375 million of finance receivables in the distribution finance product line in 2010. We expect the cash conversion ratio to continue to decline over the duration of the exit plan due to the change in mix from shorter term assets in distribution finance and asset-based

lending product lines to longer term assets in the timeshare, golf mortgage and structured finance product lines and the existence of a higher concentration of nonaccrual finance receivables. In 2010, we now expect a finance receivable reduction for the full year of \$2.4 billion, net of originations, which includes non-captive finance receivables as well as captive finance receivables. At October 2, 2010, the exit plan applied to the remaining \$2.6 billion of the Finance group's non-captive finance receivable portfolio.

On October 2, 2010, the Finance group had \$672 million in debt and \$349 million in other liabilities, primarily accounts payable and accrued expenses, that are payable within the next 12 months.

On May 5, 2009, we issued \$600 million of 4.5% Convertible Senior Notes with a maturity date of May 1, 2013 as discussed in Note 8 to the Consolidated Financial Statements in Textron's 2009 Annual Report on Form 10-K. For at least 20 trading days during the 30 consecutive trading days ended September 30, 2010, our common stock price exceeded the conversion threshold price set forth for these Convertible Notes of \$17.06 per share. Accordingly, the notes are convertible at the holder's option through December 31, 2010. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the Convertible Notes. We intend to settle the face value of the Convertible Notes in cash. We have continued to classify these Convertible Notes as long-term based on our intent and ability to maintain the debt outstanding for a least one year through the use of various funding sources available to us.

#### Manufacturing Group Cash Flows

Free cash flow is a measure generally used by investors, analysts and management to gauge a company's ability to generate cash from operations in excess of that necessary to be reinvested to sustain and grow the business. Our definition of Manufacturing free cash flow uses net cash from operating activities of continuing operations and subtracts dividends received from the Finance group and capital expenditures, then adds back capital contributions provided under a Support Agreement with TFC, as discussed below, plus proceeds from the sale of plant, property and equipment. We believe that our Manufacturing free cash flow calculation provides a relevant measure of liquidity and a useful basis for assessing our ability to fund operations. This measure is not a financial measure under generally accepted accounting principles (GAAP) and should be used in conjunction with GAAP cash measures provided in our Consolidated Statement of Cash Flows. Our Manufacturing free cash flow measure may not be comparable with similarly titled measures reported by other companies as there is no definitive accounting standard on how the measure should be calculated.

A reconciliation of net cash from operating activities of continuing operations as presented in our Consolidated Statement of Cash Flows to Manufacturing free cash flow is provided below.

| (In millions)   | Nine Months Ended  |                    |
|---|--------------------|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 |
| Net cash provided by (used in) operating activities of continuing operations – GAAP | \$431              | \$317              |
| Less: Dividends received from the Finance group                                     | (355 )             | (284 )             |
| Plus: Capital contributions paid to Finance group                                   | 228                | 197                |
| Less: Capital expenditures  | (134 )             | (165 )             |
| Plus: Proceeds on sale of property, plant and equipment                             | 4                  | 3                  |
| Manufacturing free cash flow – Non-GAAP   | \$174              | \$68               |

Cash used for restructuring activities totaled \$43 million for the nine months ended October 2, 2010, compared with \$119 million in the corresponding period in 2009.

Cash flows from continuing operations for the Manufacturing group as presented in our Consolidated Statement of Cash Flows are summarized below:

| (In millions)        | Nine Months Ended  |                    |
|----------------------|--------------------|--------------------|
|                      | October 2,<br>2010 | October 3,<br>2009 |
| Operating activities | \$431              | \$317              |

|                      |          |        |
|----------------------|----------|--------|
| Investing activities | (207 )   | (211 ) |
| Financing activities | (1,161 ) | 1,167  |

Operating activities generated more cash in the 2010 compared with 2009, largely due to higher earnings, excluding the impact of non-cash items. The Manufacturing group had an increase in working capital of

\$286 million in 2010 primarily related to higher inventory levels at Cessna, Textron Systems and Bell, which accounted for \$226 million of the cash used, net of increased payables. Textron Systems used more cash to build inventories for existing programs, while at Cessna and Bell, commercial inventory increased largely due to lower sales volume and the ramp up of new models. In addition, higher liquidation of customer deposits in 2010, primarily at Cessna, accounted for \$105 million of the decline. In 2009, the Manufacturing group had an increase in working capital of \$308 million, primarily due to a decrease in accounts payable and accrued liabilities, which included a \$100 million cash settlement of the stock-based compensation hedge, partially offset by \$372 million in cash from inventory reductions.

Investing activities include \$47 million in cash used to acquire three companies in the Textron Systems and Bell segments in 2010. This use of cash was partially offset by \$31 million in lower capital expenditures.

In 2010, the use of cash within financing activities primarily consisted of the repayment of \$1.2 billion on our bank credit line and \$130 million of maturing debt, partially offset by the receipt of \$150 million from the Finance group to repay a portion of its intergroup borrowings. In 2009, the source of cash within financing activities was primarily due to the \$1.2 billion draw on our bank credit lines, the receipt of \$442 million (net of the purchase of a call option and fees) from the issuance of Convertible Notes, \$333 million in proceeds from the issuance of 23,805,000 shares of our common stock and the sale of common stock warrants and \$595 million (net of fees) from term debt issuance, partially offset by the repayment of \$869 million of commercial paper borrowings and a \$411 million repayment of advances against company-owned life insurance policies.

#### Capital Contributions Paid To and Dividends Received From the Finance Group

Under a Support Agreement between Textron Inc. and TFC, Textron Inc. is required to maintain a controlling interest in TFC and consolidated shareholder's equity of no less than \$200 million. The agreement also requires Textron Inc. to pay TFC a cash payment sufficient to provide that the sum of TFC's pre-tax earnings before extraordinary items plus fixed charges will not be less than 125% of TFC's fixed charges. Cash contributions paid to TFC and dividends paid by TFC to Textron Inc. are detailed below.

| (In millions)   | Nine Months Ended  |                    |
|---|--------------------|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 |
| Dividends paid by TFC to Textron Inc.                     | \$355              | \$284              |
| Capital contributions paid to TFC under Support Agreement | (228 )             | (197 )             |

An additional cash contribution of \$155 million was made to TFC on October 12, 2010, which was reflected as a capital contribution, to maintain compliance with the fixed charge coverage ratio required by the Support Agreement. Due to the nature of these contributions, we classify these contributions within cash flows used by operating activities for the Manufacturing group in the Consolidated Statement of Cash Flows. Capital contributions to support Finance group growth in the ongoing captive finance business are classified as cash flows from financing activities. The Finance group's net income (loss) is excluded from the Manufacturing group's cash flows, while dividends from the Finance group are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

#### Finance Group Cash Flows

The cash flows from continuing operations for the Finance group are summarized below:

| (In millions) | Nine Months Ended  |                    |
|---------------|--------------------|--------------------|
|               | October 2,<br>2010 | October 3,<br>2009 |

|                      |          |        |
|----------------------|----------|--------|
| Operating activities | \$68     | \$134  |
| Investing activities | 1,923    | 1,363  |
| Financing activities | (1,946 ) | (984 ) |

The Finance group cash from operating activities decreased primarily due to a \$48 million impact from cash receipts/payments under the group's tax sharing agreement with the Manufacturing group. In 2010, net cash

received under the agreement was \$10 million, which included a \$51 million payment to the Manufacturing group in the first quarter of 2010. In 2009, cash received under the agreement totaled \$58 million.

The Finance group generated more cash from investing activities in 2010 as we effected our exit plan for the non-captive business and originated fewer new loans. Finance receivable originations, net of amounts received on outstanding finance receivables and proceeds from sales and securitizations, provided \$1.8 billion in investing cash in 2010, compared with \$1.0 billion in 2009.

The Finance group had principal payments on short- and long-term debt of \$1.7 billion in 2010, compared with \$2.6 billion in 2009 as we made payments on maturing debt, along with the early extinguishment of \$655 million of debt in 2009. Offsetting these lower principal payments was the receipt in 2009 of \$1.7 billion in proceeds from drawdown on the Finance group's bank line of credit. In 2010 and 2009, the Finance group repaid \$150 million and \$133 million, respectively, to the Manufacturing group under its intergroup borrowing arrangement.

#### Consolidated Cash Flows

The Finance group finances retail purchases and leases for new and used aircraft and equipment manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers or from securitizations is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group's statement of cash flows. Meanwhile, in the Manufacturing group's statement of cash flows, the cash received from the Finance group on the customer's behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from the Consolidated Statements of Cash Flows.

Reclassification and elimination adjustments included in the Consolidated Statement of Cash Flows are summarized below:

| (In millions)   | Nine Months Ended  |                    |
|---|--------------------|--------------------|
|   | October 2,<br>2010 | October 3,<br>2009 |
| <b>Reclassifications from investing activities:</b>                                 |                    |                    |
| Finance receivable originations for Manufacturing group inventory sales             | \$(284 )           | \$(461 )           |
| Cash received from customers, sale of receivables and securitizations               | 687                | 648                |
| Other   | (25 )              | (37 )              |
| <b>Total reclassifications from investing activities</b>                            | <b>378</b>         | <b>150</b>         |
| <b>Reclassifications to financing activities:</b>                                   |                    |                    |
| Capital contribution paid by Manufacturing group to Finance group                   | 228                | —                  |
| Dividends received by Manufacturing group from Finance group                        | (355 )             | (87 )              |
| Other   | 17                 | 41                 |
| <b>Total reclassifications to financing activities</b>                              | <b>(110 )</b>      | <b>(46 )</b>       |
| <b>Total reclassifications and adjustments to cash flow to operating activities</b> | <b>\$268</b>       | <b>\$104</b>       |

Finance receivable originations were \$177 million lower primarily due to lower sales volume at Cessna.





The consolidated cash flows from continuing operations, after elimination of activity noted above, are summarized below:

| (In millions)        | Nine Months Ended  |                    |
|----------------------|--------------------|--------------------|
|                      | October 2,<br>2010 | October 3,<br>2009 |
| Operating activities | \$767              | \$555              |
| Investing activities | 1,338              | 1,002              |
| Financing activities | (2,997 )           | 229                |

On a consolidated basis, operating activities generated more cash in 2010 compared with 2009, largely due changes in working capital. Working capital decreased \$160 million in 2010, compared with a \$29 million increase in working capital in 2009, primarily due to a \$216 million decrease in net captive finance receivables as cash collections exceeded originations, as discussed above. This increase was partially offset by more cash used related to higher inventory levels at Cessna, Textron Systems and Bell, net of increased payables. Textron Systems used more cash to build inventories for existing programs, while at Cessna and Bell, commercial inventory increased largely due to lower sales volume and the ramp up of new models. In addition, higher liquidation of customer deposits in 2010, primarily at Cessna, accounted for \$105 million of the decrease. In 2009, we had an increase in working capital primarily due to a decrease in accounts payable and accrued liabilities, which included a \$100 million cash settlement of the stock-based compensation hedge, partially offset by \$368 million in cash from inventory reductions and a \$187 million reduction in captive finance receivables, net.

We generated more cash from investing activities in 2010 as we effected our exit plan for the non-captive business and originated fewer new loans. Finance receivable originations, net of amounts received on outstanding finance receivables and proceeds from sales and securitizations, provided \$1.4 billion in investing cash in 2010, compared with \$0.8 billion in 2009. Investing activities also include \$47 million in cash used for acquisitions in the Textron Systems and Bell segments in 2010, which was partially offset by \$31 million in lower capital expenditures.

In 2010, financing activities primarily consisted of \$1.9 billion in principal payments on long-term debt and the repayment of the outstanding balance on Textron Inc.'s line of credit. Financing activities provided less cash in 2010, compared with 2009, primarily due to the 2009 draw on our bank credit lines and the receipt of proceeds from the issuance of the Convertible Notes, common stock and warrants, as well as the issuance of term debt. These cash inflows in 2009 were partially offset by a \$411 million repayment of advances against company-owned life insurance policies.

#### Consolidated Discontinued Operations Cash Flows

The cash flows from discontinued operations are summarized below:

| (In millions)        | Nine Months Ended  |                    |
|----------------------|--------------------|--------------------|
|                      | October 2,<br>2010 | October 3,<br>2009 |
| Operating activities | \$(8 )             | \$(17 )            |
| Investing activities | —                  | 239                |

In 2009, cash flow from investing activities for discontinued operations is primarily related to proceeds from the sale of HR Textron.

#### Forward Looking Information

Certain statements in this Quarterly Report on Form 10-Q and other oral and written statements made by us from time to time are forward-looking statements, including those that discuss strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures. These forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may

cause actual results to differ materially from those contained in the statements, such as the Risk Factors contained in our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q and including the following: (a) changes in worldwide economic and political conditions that impact demand for our products, interest rates and foreign exchange rates; (b) the interruption of production at our facilities or our customers or suppliers; (c) performance issues with key suppliers, subcontractors and business partners; (d) our ability to perform as anticipated and to control costs under contracts with the U.S. Government; (e) the U.S. Government's ability to unilaterally modify or terminate its contracts with us for the U.S. Government's convenience or for our failure to perform, to change applicable procurement and accounting policies, and, under certain circumstances, to suspend or debar us as a contractor eligible to receive future contract awards; (f) changing priorities or reductions in the U.S. Government defense budget, including those related to Operation Enduring Freedom and the Overseas Contingency Operations; (g) changes in national or international funding priorities, U.S. and foreign military budget constraints and determinations, and government policies on the export and import of military and commercial products; (h) legislative or regulatory actions impacting our operations or demand for our products; (i) the ability to control costs and successful implementation of various cost-reduction programs; (j) the timing of new product launches and certifications of new aircraft products; (k) changes in aircraft delivery schedules or cancellation or deferrals of orders; (l) the impact of changes in tax legislation; (m) the extent to which we are able to pass raw material price increases through to customers or offset such price increases by reducing other costs; (n) our ability to offset, through cost reductions, pricing pressure brought by original equipment manufacturer customers; (o) the availability and cost of insurance; (p) increases in pension expenses and employee and retiree medical benefits; (q) our Finance segment's ability to maintain portfolio credit quality and to realize full value of receivables and of assets acquired upon foreclosure of receivables; (r) Textron Financial Corporation's ("TFC") ability to maintain certain minimum levels of financial performance required under its committed bank line of credit and under Textron's support agreement with TFC; (s) our Finance segment's access to financing, including securitizations, at competitive rates; (t) our ability to successfully exit from TFC's commercial finance business, other than the captive finance business; (u) uncertainty in estimating market value of TFC's receivables held for sale and reserves for TFC's receivables to be retained; (v) uncertainty in estimating contingent liabilities and unrecognized tax benefits and establishing reserves to address such items; (w) risks and uncertainties related to acquisitions and dispositions, including difficulties or unanticipated expenses in connection with the consummation of acquisitions or dispositions, the disruption of current plans and operations, or the failure to achieve anticipated synergies and opportunities; (x) the efficacy of research and development investments to develop new products and unanticipated expenses in connection with the launching of significant new products or programs; (y) bankruptcy or other financial problems at major suppliers or customers that could cause disruptions in our supply chain or difficulty in collecting amounts owed by such customers; (z) difficult conditions in the financial markets which may adversely impact our customers' ability to fund or finance purchases of our products; and (aa) continued volatility in the economy resulting in a prolonged downturn in the markets in which we do business.

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

3.

There has been no significant change in our exposure to market risk during the nine months ended October 2, 2010. For discussion of our exposure to market risk, refer to Item 7A. Quantitative and Qualitative Disclosures about Market Risk contained in Textron's 2009 Annual Report on Form 10-K.

Item 4.

#### CONTROLS AND PROCEDURES

We have carried out an evaluation, under the supervision and with the participation of our management, including our Chairman and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Act)) as of the end of the fiscal quarter covered by this report. Based upon that evaluation, our CEO and CFO concluded that our disclosure controls and

procedures are effective in providing reasonable assurance that (a) the information required to be disclosed by us in the reports that we file or submit under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (b) such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting during the fiscal quarter ended October 2, 2010 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1A. RISK FACTORS

Our business, financial condition and results of operations are subject to various risks, including those discussed below, in our Annual Report on Form 10-K for the year ended January 2, 2010 and our Quarterly Reports filed thereafter, which may affect the value of our securities. The risks discussed in our SEC filings are those that we believe currently are the most significant, although additional risks not presently known to us or that we currently deem less significant also may impact our business, financial condition or results of operations, perhaps materially.

The increasing costs of certain employee and retiree benefits could adversely affect our results.

Our earnings and cash flow may be impacted by the amount of income or expense we expend or record for employee benefit plans. This is particularly true for our defined benefit pension plans, where required contributions to those plans and related expenses are driven by, among other things, our assumptions of the expected long-term rate of return on plan assets, the discount rate used for future payment obligations and the rates of future cost growth. Additionally, as part of our annual evaluation of these plans, significant changes in our assumptions, due to changes in economic, legislative and/or demographic experience or circumstances, or changes in our actual investment returns could impact our unfunded status of the plans requiring us to substantially increase our pension liability with a resulting decrease in shareholders' equity. Changes in the funded status of these plans are recognized in other comprehensive income (loss) in the year in which they occur. Also, changes in pension legislation and regulations could increase the cost associated with our defined benefit pension plans.

In addition, medical costs are rising at a rate faster than the general inflation rate. Continued medical cost inflation in excess of the general inflation rate would increase the risk that we will not be able to mitigate the rising costs of medical benefits. Moreover, the U.S. Congress has recently enacted a comprehensive health-care law, and we are evaluating the potential impacts of this new law on our costs. We expect that some of the requirements of this new law will increase our future costs. Increases to the costs of pension and medical benefits could have an adverse effect on our financial results of operations.

### Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

As reported in Amendment No. 4 to our Schedule TO filed on August 3, 2010, pursuant to our option exchange offer to eligible employees, on August 1, 2010 we granted an aggregate of 1,000,775 new stock options with an exercise price of \$20.76 per share in exchange for an aggregate of 2,612,419 eligible stock options tendered in the exchange. The fair value of the new options was approximately 15% lower than the fair value of the "out of the money" options which were tendered in exchange for the new options. Each new option has a new vesting condition of the longer of one year from the new option's grant date and the remaining period until the original vesting date of the eligible option for which it was exchanged and is exercisable for the original term of the eligible option. This transaction was exempt from registration pursuant to Section 3(a)(9) of the Securities Act of 1933, as amended.

### Item 6. EXHIBITS

12.1 Computation of ratio of income to fixed charges of Textron Inc. Manufacturing Group

12.2

Computation of ratio of income to fixed charges of Textron Inc. including all majority-owned subsidiaries

- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 101 The following materials from Textron Inc.'s Quarterly Report on Form 10-Q for the quarterly period ended October 2, 2010, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows and (iv) Notes to the Consolidated Financial Statements, tagged as blocks of text.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXTRON INC.

Date: October 28, 2010

/s/Richard L. Yates  
Richard L. Yates  
Senior Vice President and Corporate  
Controller  
(principal accounting officer)

LIST OF EXHIBITS

- 12.1 Computation of ratio of income to fixed charges of Textron Inc. Manufacturing Group
- 12.2 Computation of ratio of income to fixed charges of Textron Inc. including all majority-owned subsidiaries
- 31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
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