MARSH & MCLENNAN COMPANIES, INC. Form 10-Q November 04, 2014

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q Filing

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended September 30, 2014

Marsh & McLennan Companies, Inc. 1166 Avenue of the Americas New York, New York 10036 (212) 345-5000

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Commission file number 1-5998 State of Incorporation: Delaware

I.R.S. Employer Identification No. 36-2668272

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No "Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ý No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting Company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting Company" in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x

Accelerated Filer "

Non-Accelerated Filer "(Do not check if a smaller reporting company) Smaller Reporting Company "Indicate by check mark whether the registrant is a shell Company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

As of October 27, 2014, there were outstanding 540,899,238 shares of common stock, par value \$1.00 per share, of the registrant.

#### INFORMATION CONCERNING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements," as defined in the Private Securities Litigation Reform Act of 1995. These statements, which express management's current views concerning future events or results, use words like "anticipate," "assume," "believe," "continue," "estimate," "expect," "future," "intend," "plan," and similar terms, and future or conditional tense verbs like "could," "may," "might," "should," "will" and "would." For example we may use forward-looking statements when addressing topics such as: the outcome of contingencies; the expected impact of acquisitions and dispositions; the impact of competition; pension obligations; the impact of foreign currency exchange rates; our effective tax rates; changes in our business strategies and methods of generating revenue; the development and performance of our services and products; changes in the composition or level of our revenues; our cost structure, dividend policy, cash flow and liquidity; future actions by regulators; and the impact of changes in accounting rules.

Forward-looking statements are subject to inherent risks and uncertainties. Factors that could cause actual results to differ materially from those expressed or implied in our forward-looking statements include, among other things:

our exposure to potential liabilities arising from errors and omissions claims against us;

the impact of competition, including with respect to our geographic reach, the sophistication and quality of our services, our pricing relative to competitors, our customers' option to self-insure or use internal resources instead of consultants, and our corporate tax rates relative to a number of our competitors;

the extent to which we retain existing clients and attract new business, and our ability to incentivize and retain key employees;

our ability to maintain adequate physical, technical and administrative safeguards to protect the security of confidential information or data, and the potential of a system or network disruption that results in regulatory penalties, remedial costs or the improper disclosure of confidential information or data;

our exposure to potential criminal sanctions or civil remedies if we fail to comply with foreign and U.S. laws and regulations that are applicable in the domestic and international jurisdictions in which we operate, including evolving sanctions against Russia and existing trade sanctions laws relating to countries such as Cuba, Iran, Sudan and Syria, anti-corruption laws such as the U.S. Foreign Corrupt Practices Act and the U.K. Bribery Act 2010, local laws prohibiting corrupt payments to government officials, as well as import and export restrictions;

our ability to make acquisitions and dispositions and to integrate, and realize expected synergies, savings or benefits from, the businesses we acquire;

changes in the funded status of our global defined benefit pension plans and the impact of any increased pension funding resulting from those changes;

the impact on our net income of fluctuations in foreign currency exchange rates;

our ability to successfully recover should we experience a disaster or other business continuity problem, such as an earthquake, hurricane, flood, terrorist attack, pandemic, security breach, cyber attack, power loss, telecommunications failure or other natural or man-made disaster;

the impact of changes in interest rates and deterioration of counterparty credit quality on our cash balances and the performance of our investment portfolios, including corporate and fiduciary funds;

the potential impact of rating agency actions on our cost of financing and ability to borrow, as well as on our operating costs and competitive position;

changes in applicable tax or accounting requirements; and

potential income statement effects from the application of FASB's ASC Topic No. 740 ("Income Taxes") regarding accounting treatment of uncertain tax benefits and valuation allowances, including the effect of any subsequent adjustments to the estimates we use in applying this accounting standard.

The factors identified above are not exhaustive. Marsh & McLennan Companies and its subsidiaries operate in a dynamic business environment in which new risks may emerge frequently. Accordingly, we caution readers not to place undue reliance on the above forward-looking statements, which speak only as of the dates on which they are made. The Company undertakes no obligation to update or revise any forward-looking statement to reflect events or circumstances arising after the date on which it is made. Further information concerning Marsh & McLennan Companies and its businesses, including information about factors that could materially affect our results of operations and financial condition, is contained in the Company's filings with the Securities and Exchange Commission, including the "Risk Factors" section of our most recently filed Annual Report on Form 10-K.

2

## TABLE OF CONTENTS

PART I. F	INANCIAL INFORMATION	<u>4</u>
ITEM 1.	FINANCIAL STATEMENTS (UNAUDITED)	<u>4</u>
	CONSOLIDATED STATEMENTS OF INCOME	<u>4</u>
	CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME	<u>5</u>
	CONSOLIDATED BALANCE SHEETS	<u>6</u>
	CONSOLIDATED BALANCE SHEETS (Continued)	7
	CONSOLIDATED STATEMENTS OF CASH FLOWS	<u>8</u>
	CONSOLIDATED STATEMENTS OF EQUITY	9
	NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	<u>10</u>
ITEM 2.	MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS	<u>31</u>
ITEM 3.	OF OPERATIONS QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK	<u>42</u>
ITEM 4.	CONTROLS & PROCEDURES	<u>43</u>
PART II. (	OTHER INFORMATION	<u>44</u>
ITEM 1.	LEGAL PROCEEDINGS	<u>44</u>
ITEM 1A.	RISK FACTORS	<u>44</u>
ITEM 2.	UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS	<u>44</u>
ITEM 3.	DEFAULTS UPON SENIOR SECURITIES	<u>45</u>
ITEM 4.	MINE SAFETY DISCLOSURE	<u>45</u>
ITEM 5.	OTHER INFORMATION	<u>45</u>
ITEM 6.	EXHIBITS	<u>45</u>
3		

#### PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

# MARSH & McLENNAN COMPANIES, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Three Mo		ed		Nine Month			
(In millions, except per share figures)	Septembe 2014	r 30,	2013		September 2014	<i>3</i> 0,	2013	
Revenue	\$3,141		\$2,932		\$9,705		\$9,146	
Expense:	Ψ5,171		Ψ2,732		Ψ2,703		Ψ2,140	
Compensation and benefits	1,904		1,824		5,619		5,393	
Other operating expenses	792		704		2,321		2,165	
Operating expenses	2,696		2,528		7,940		7,558	
Operating income	445		404		1,765		1,588	
Interest income	6		5		16		13	
Interest expense	(45	)	(40	)	(129	)	(124	)
Investment income	26	,	14		37		58	
Income before income taxes	432		383		1,689		1,535	
Income tax expense	127		123		487		463	
Income from continuing operations	305		260		1,202		1,072	
Discontinued operations, net of tax	(1	)	(1	)	(4	)	6	
Net income before non-controlling	304		259		1,198		1,078	
interests	201		20)		1,170		1,070	
Less: Net income attributable to non-controlling interests	7		6		27		24	
Net income attributable to the Company	\$297		\$253		\$1,171		\$1,054	
Basic net income per share – Continuing operations	\$ \$0.55		\$0.46		\$2.15		\$1.91	
<ul> <li>Net income attributable to the Company</li> </ul>	\$0.55		\$0.46		\$2.14		\$1.92	
Diluted net income per share – Continuis operations	ng \$0.54		\$0.45		\$2.12		\$1.88	
<ul> <li>Net income attributable to the Company</li> </ul>	\$0.54		\$0.45		\$2.11		\$1.89	
Average number of shares outstanding –	544		549		547		549	
Basic	<i>E E 1</i>		550		554		7.05	21 452 57
- Diluted	551	000 14	558	4.05	554		7.05	21,452.57
06-30-2008	526.05	828.16		4.95	•			
01-01-2008	496.89	730.94	1 280.32	4.41	19,622.66	)		

Foreign currency exchange differences are recognized in income for the period under Foreign currency exchange differences .

#### f) Financial assets and liabilities

All purchases and sales of financial assets are recognized at fair value on the negotiation date, which is the date on which the commitment to purchase or sell the asset occurs

#### i) Financial investments

Marketable financial assets, i.e. investments made in order to obtain short-term yields due to changes in prices, are classified within the category of at fair value with changes in income and are presented as current assets. This category is used for financial assets for which an investment and de-investment strategy is established. All financial assets included in this category are recorded at fair value, which is obtained from observable market data. The resulting gains or losses from variations in their fair value at each period-end are recognized in the income statement whether they are realized or not.

#### ii) Receivables

Receivables correspond to financial assets with fixed and determinable payments that are not traded in an active market. Trade receivables are recognized for the amount of the invoice and adjusted with an allowance for doubtful accounts.

The allowance is calculated by applying different percentages based on age factors until 100% is reached for debts exceeding 120 days and other specific account analyses.

Short-term trade receivables are not discounted. The Company has determined that the calculation of the amortized cost is the same as the invoiced amount since the transaction has no significant associated costs.

#### 2. Significant accounting principles, continued

#### f) Financial assets and liabilities, continued

#### iii) Cash and cash equivalents

Cash and cash equivalents recognized in the financial statements comprise cash and bank checking accounts, time deposits and other very liquid investments with an original maturity of three months or less. These items are recorded at their historical cost, which does not significantly differ from their realization value.

#### iv) Interest-bearing loans

Financial liabilities are valued at amortized cost using the effective interest rate method. Any difference between the cash received and the reimbursement value is imputed directly to income over the term of the agreement. Financial obligations are presented as non-current liabilities when their expiration term exceeds twelve months.

#### v) Derivative financial instruments

The Company uses derivative financial instruments to manage exposure to exchange rate and interest rate risks. The Company s objective in maintaining derivatives is to minimize these risks using the most effective method to eliminate or reduce the impact of these exposures.

Derivative financial instruments are carried at fair value, which normally coincides with the cost, and subsequently the book value is adjusted to fair value, presenting them as financial assets or as financial liabilities depending on whether the fair value is positive or negative, respectively. They are classified as current or non-current depending on whether they mature in less or more than twelve months. Likewise, derivative financial instruments that meet all requirements to be treated as hedge instruments for long-term items are presented as non-current assets or liabilities, according to their terms.

Hedging of the risk associated to the variation of the exchange rate of a firm committed transaction can be treated as a fair value hedge or of a cash flow hedge.

Changes in the fair value of derivatives that have been assigned as and fulfill the requirements to betreated as fair value hedge instruments are recognized in the income statement.

Changes in the fair value of derivatives that meet the requirements of and have been assigned as cash flow hedges, being that they are highly effective, are recognized in shareholders—equity. The part considered ineffective is imputed directly to income. When the forecast transaction or the firm commitment are recognized in the accounting records of a non-financial asset or liability, net income or losses accumulated in equity become part of the initial cost of the corresponding asset or liability. On the other hand, net income or losses previously recognized in equity are recognized to income in the same period in which the hedged transaction affects net income.

#### 2. Significant accounting principles, continued

#### f) Financial assets and liabilities, continued

#### v) Derivate financial instruments, continued

Initially the Company formally documents the hedge relationship between the derivative and the hedged item as well as the risk management objectives and strategies pursued when establishing the hedge. This documentation includes identification of the hedge instrument, the hedged item or operation and the nature of the hedged risk. Likewise, it states the manner for evaluating its level of effectiveness in compensating the exposure of the hedged element to changes, whether in its fair value or cash flows attributable to the risk being hedged. Evaluation of the effectiveness is prospective and retroactive, both at the beginning of the hedge relationship as well as systematically throughout the period for which it was designated.

The fair value of the derivatives portfolio reflects estimations that are based on calculations made using observable market data, and specific tools for valuation and management of the risk of derivatives widely used by various financial entities.

#### g) Inventory

Materials for consumption and replacement are valued at their weighted average cost, or net realization value, whichever is lower.

When cash flows related to inventory purchases are the object of an effective hedge, the corresponding net income or loss accumulated in shareholders equity becomes part of the cost of the inventory acquired.

The value of products that are obsolete, defective or have a slow turnover has been reduced to their possible net realization value, which has been determined on the basis of a study of materials with slow turnover.

#### h) Assets of disposal group classified as held for sale

Assets of disposal group classified as held for sale are measured at the lower of the book and fair values, less the cost to sell. Assets are included in this heading when the book value can be recovered through a sales transaction which is highly likely to take place and when they are immediately available in their present condition. Management must be committed to a plan to sell the asset and must have actively begun a program to find a buyer and complete the plan. Likewise, it must be expected that the sale will qualify for full completion within a year following its classification date.

Property, plant and equipment classified as held for sale is not depreciated

#### 2. Significant accounting principles, continued

#### i) Impairment of non-current assets

At each period-end the existence of possible impairment of non-current assets other then goodwill is evaluated. Should such indications exist, the Company estimates the recoverable value of the asset, which is the greater of fair value less cost to sell or value in use. Such value in use is determined through discounting estimated future cash flows. When an asset s recoverable value is below its net book value, impairment is considered to exist.

In order to calculate impairment, the Company estimates the profitability of assets assigned to the different cash generating units based on the expected cash flows.

The discount rates used are determined before taxes and are adjusted by the corresponding country risk and business risk. Thus, in 2009 and 2008 the rate used was 12%. No impairment adjustments were made in 2009 and 2008.

#### j) Leases

Leased assets for which the renter maintains a significant part of the risks and benefits inherent to the rented property are considered operating leases. Payments made under agreements of this nature are charged to the income statement account in a straight-line method over the term of the lease.

Leased assets for which the significant risks and benefits characteristic of the leased property are transferred to the Company are considered financial leases and the asset and the associated debt are recorded at the beginning of the term of the lease for the amount of the fair value of the leased asset or the present value of the minimum agreed installments, whichever is lower. Financial costs are charged to the income statement account over the life of the agreement. Depreciation of these assets is included in total depreciation of the Property, plant and equipment heading. The Company carries out procedures to determine whether an arrangement contains a lease. At 2009 and 2008 period-end, no embedded leases were identified.

#### k) Income taxes

The income tax expense for each year comprises current and deferred income taxes.

Tax credits and liabilities for the current period and prior periods are measured at the estimated amount recoverable or payable to the tax authorities. The Company uses the tax rates and government regulations current as of each period-end to calculate those amounts, which for 2009 and 2008 is 17%.

The deferred tax amount is obtained from analyzing temporary differences that arise due to differences between the tax and book values of assets and liabilities, mainly allowance for doubtful accounts, depreciation of property, plant and equipment, staff severance indemnities and tax losses. Under Chilean tax regulations tax loss carry forwards can be realized as future tax benefits with no time restrictions.

Under Chilean tax regulations, the tax loss from prior years can be used in the future as a tax benefit without expiration.

#### 2. Significant accounting principles, continued

#### k) Income taxes, continued

Temporary differences generally become taxable or deductible when the related asset is recovered or the related liability is settled. A deferred tax liability or asset represents the amount of tax payable or refundable in future years under the currently enacted tax laws and rates as a result of temporary differences at the end of the current year.

Deferred tax assets and liabilities are not discounted at their current value and are classified as non-current.

#### 1) Investment in related companies

The Company s investment in the companies over which it exercises significant influence without exercising control is recorded using the equity method. The investment is recorded initially at cost, and its book value is modified based on the participation in the income of the associated company at each year-end. If it records net income or losses directly in its net equity, the Company also recognizes the participation corresponding to it in those items.

#### m) Intangibles

The following concepts are classified in this heading:

#### Goodwill

Goodwill represents the surplus of the acquisition cost in comparison to the fair value as of the acquisition date of identifiable assets, liabilities and contingent liabilities acquired. After initial recognition, goodwill is recorded at cost less any accumulated impairment loss.

The Company tests goodwill impairment annually and when there are indicators that the net carrying amount might not be fully recoverable. The impairment test which is based on fair value is performed for each cash generating unit for which the goodwill has been allocated. If that fair value is less than the carrying amount, an irreversible impairment loss is recognized in the income statement.

#### Software licenses and rights to use underwater cable

Software licenses and rights to the use of underwater cable are recorded at acquisition or production cost, less accumulated amortization and less any accumulated impairment loss.

Software licenses and rights to use underwater cable have defined useful lives and are amortized over their estimated useful lives. As of the balance sheet date there is an analysis as to whether there are events or changes that indicate that the net book value might not be recoverable, case in which impairment tests will be performed.

The methods and periods of amortization applied are reviewed at each year-end and, if necessary, are adjusted in a prospective manner.

#### 2. Significant accounting principles, continued

#### m) Intangibles, continued

The Company amortizes intangibles assets on a straight line basis over the following estimated useful lives: 3 years for software licenses and a maximum of 15 years for rights to underwater cable.

#### n) Property, plant and equipment

Property, plant and equipment items are valued at acquisition cost, less accumulated depreciation and applicable impairment losses. Land is not depreciated.

Acquisition cost includes external costs plus internal costs comprising consumption of warehouse materials, cost of direct labor used in the installation and imputation of indirect costs necessary for the intended use of the asset.

Interest and other financial costs incurred and directly attributable to the acquisition or construction of qualifying assets, may be capitalized. Qualifying assets, under the criteria of the Telefónica Group, are assets that require at least 18 months of preparation for their use or sale. At year-end 2007 and 2008 there are no capitalized interests.

Costs for improvements that result in increased productivity, efficiency, or extension of the useful lives of assets, are capitalized as higher cost of such assets when they comply with the requirements to be recognized as an asset.

Repair and maintenance expenses are charged to the income statement account for the year in which they are incurred.

#### o) Depreciation of property, plant and equipment

The Company depreciates property, plant and equipment from the moment in which the assets are in a condition to be used, distributing the cost of assets in a straight-line method over the estimated useful lives. The Company s average annual financial depreciation rate is approximately 8.77% for 2009 and 7.79% for 2008.

The estimated useful lives are detailed as follows:

Assets	Minimum life or rate	Maximum life or rate
Buildings and components	40	40
Plant and equipment:		
Central office telephone equipment	7	12
External plant	20	20
Subscribers equipment	2	7
Information technology equipment	4	4
Fixed installations and accessories	7	7
Motor vehicles	7	7
Leasehold improvements	5	5

Estimated residual values, the depreciation methods and useful lives applied are reviewed at each year-end and, if applicable, are adjusted in a prospective manner.

#### 2. Significant accounting principles, continued

#### p) Provisions

#### i) Post-employment benefits

The Company is obligated to pay staff severance indemnities pursuant to collective negotiation agreements, which are provisioned using the method of actuarial value of the accrued cost of the benefit, using an annual discount rate of 4.8% as of June 30, 2009 and of 6% as of March 31, 2008, respectively, as detailed in Note 4, considering estimations such as future permanence, employee mortality rate and future salary increases determined on the basis of actuarial calculations. Discount rates are determined by reference to market interest curves.

#### ii) Other provisions

Provisions are recognized when the Company has a present legal or constructive obligation, as a consequence of a past event, whose settlement requires an output of resources that is considered probable and can be reliably estimated. That obligation can be legal or implied, derived from, among other factors, regulations, contracts, habitual practices or public commitments that create valid third-party expectations that the Company will assume certain liabilities.

#### q) Revenues and expenses

Revenues and expenses are recognized in the income statement on an accrual basis, i.e. to the extent that it is probable that economic benefits will flow to the Company and can be reliably measured, regardless of the moment at which the financial payment or financing derived from it is generated.

The Company s revenues are produced mainly by providing the following telecommunications services: traffic, connection charges, monthly fees for the use of the network, interconnection, network and equipment rental, sale of equipment and other services, such as value added services (data or text messaging, among others) or maintenance. Products and services can be sold separately or jointly, in commercial packages.

Income from traffic is based on the call initiation establishment tariff plus tariffs per call, which vary depending on the time consumed by the user, the distance of the call and type of service. Traffic is recorded as income as income as it is used. The amount corresponding to traffic that has been pre-paid and is pending use generates deferred income which is recorded in liabilities. Prepaid cards usually have an expiration period of up to twelve months, and any unused prepaid traffic is recognized directly in income when the card expires, since as of that moment the Company has no remaining obligations to provide the service.

In the case of sale of traffic, as well as of other services, through a fixed tariff for a certain period of time (flat rate), income is recognized using the straight-line method over the period of time covered by the rate paid by the customer.

Income from connection charges generated when customers connect to the Company s network is deferred and recognized in income over the average estimated term of the duration of the relationship with the customer and varies depending on the type of service. All associated costs, except those related to extension of the network and administrative and commercial expenses are recognized in the income statement when they are incurred.

#### 2. Significant accounting principles, continued

#### p) Revenues and expenses, continued

Monthly fees are recognized in income using the straight-line method in the corresponding period. Rentals and other services are recognized in income as the service is provided.

Income from interconnection of fixed-mobile and mobile-fixed calls, as well as from other services used by customers, are recognized in the period in which those calls are made.

Commercial package offers that combine different elements, in the areas of telephone service, internet and television, are analyzed to determine whether it is necessary to separate the different elements identified, applying in each case the appropriate revenue recognition criteria. Total income from the package is distributed among its identified elements by function of their respective fair values (i.e. the fair value of each individual component in relation to the total fair value of the package).

All expenses related to these mixed commercial offers are recognized in the income statement as they are incurred.

#### r) Significant estimates

Below we show the main assumptions, judgments and other relevant sources of uncertainty in the estimations made as of the closing date, which could have a significant effect on the financial statements in the future.

#### i) Property, plant and equipment and intangible assets

The accounting treatment of investment in property, plant and equipment and other intangible assets considers estimations made to determine the useful lives used to calculate depreciation and amortization.

Determination of useful lives requires estimations regarding expected technological evolution and alternate uses of the assets. The hypothesis regarding the technological framework and its future development implies a significant degree of judgment as the moment and nature of future technological changes are hard to foresee.

#### ii) Deferred taxes

The Company evaluates the recoverability of deferred tax assets based on estimations of future income. That recoverability depends in the last instance on the Company s capacity to generate taxable income throughout the period in which the deferred tax assets are deductible. The analysis takes into consideration the foreseen schedule for reversal of deferred tax liabilities as well as estimated taxable profits on the basis of internal projections which are updated to reflect the most recent operating trends.

Determination of the adequate classification of tax items depends on various factors including estimation of the time and realization of deferred tax assets and the expected amount of tax payments. Actual income tax collection and payment flows could result in an amount different than the estimations made by the Company as a consequence of changes in government legislation or unforeseen future transactions that could affect tax balances.

#### 2. Significant accounting principles, continued

#### r) Significant estimates, continued

#### iii) Provisions

Due to the uncertainties inherent to the estimations necessary to determine the amount of provisions, real disbursements could differ from the amounts originally recognized on the basis of the estimations made.

The amount to be provisioned is determined on the basis of the best estimation of disbursements that will be necessary to cover the corresponding obligation, taking into consideration all the information available as of the closing date, including the opinion of independent experts such as legal advisors and consultants.

#### iv) Recognition of revenues: Agreements that combine more than one element

Commercial package offers that combine different elements are analyzed to determine whether it is necessary to separate the different elements identified, applying the appropriate revenue recognition criteria in each case. Total income from the package is distributed among its identified elements based upon their respective fair values.

Determination of the fair values of each of the elements identified implies the need to perform complex estimations due to the nature of the business.

A change in the estimation of the relative fair value could affect the distribution of revenues among the components and, as a consequence of this, revenues for future years.

#### v) Post-employment benefits

The cost of defined benefit post retirement plans as well as the present value of the obligation is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. All assumptions are reviewed at each reporting date. In determining the appropriate discount rate, management considers the interest rates of corporate bonds in the country with an AA rating. The mortality rate is based on publicly available mortality tables for the specific country. Future salary increases and pension increases are based on expected future inflation rates for the specific country. Further details about the assumptions used are given in Note 22.

#### vi) Financial assets and liabilities

Where the fair value of financial assets and financial liabilities recorded in the balance sheet cannot be derived from active markets, it is determined using valuation techniques including the discounted cash flows model. The inputs to these models are taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair values. The judgments include considerations of inputs such as liquidity risk, credit risk and volatility. Changes in assumptions about these factors could affect the reported fair values of financial instruments.

#### 2. Significant accounting principles, continuación

#### s) Methods of consolidation

Consolidation has been carried out by applying the following methods of consolidation: Global integration method for companies over which control is exerted, whether through effective dominion or due to the existence of agreements with the rest of the shareholders.

All balances and transactions between consolidated companies have been eliminated in the consolidation process. Likewise the margins included in the transactions performed by companies that are dependent on other Company companies for goods or services that can be capitalized have been eliminated in the consolidation process.

The consolidated income statement and the consolidated cash flow statement gather, respectively, the revenues and expenses and cash flows of the companies that stop forming part of the Company up to the date on which the participation has been sold or the company has been liquidated.

The value of the participation of minority shareholders in the equity and income of the dependent companies consolidated through global integration is presented under Minority Participations and Income Attributable to Minority Participations, respectively.

#### s) New IFRS and interpretations of the IFRS Interpretations Committee (IFRIC)

IFRS improvements and modifications, as well as interpretations that have been published in the period are detailed as followed. As of the closing date, these standards are still not in effect, and the Company has not applied any of them in advance.

	Improvements and modifications	Mandatory application date
Modification of IFRS		
2	Share-based payments	July 1, 2009
Improvement of IFRS		
5	Non-current assets held for sale and discontinued operations	January 1, 2010
Improvement of IFRS		* 4 2040
8	Operating segments	January 1, 2010
Modification of IAS 1	Financial statement presentation	January 1, 2010
Modification of IAS 7	Statement of cash flows	January 1, 2010
Modification of IAS		
17	Rentals	January 1, 2010
Improvement of IAS		
36	Impairment of assets	January 1, 2010
Improvement of IAS		
38	Intangible assets	July 1, 2009
Modification of IAS		
39	Financial instruments: recognition and measurement	January 1, 2010
	Interpretations	Mandatory application date

Modification of IFRIC

9 New evaluation of embedded derivatives July 1, 2009

Modification of IFRIC

Hedging net investment in foreign operations July 1, 2009

21

#### 3. First-time application of IFRS

Telefónica Chile prepared financial statements in accordance with the generally accepted accounting principles in Chile (Chilean GAAP) up to the year ended December 31, 2008. These financial statements as of June 30, 2009 have been prepared under IFRS comparative to 2008.

The Company has presented financial information to its parent company in Spain under IFRS, for consolidation purposes, since the year ended December 31, 2005, considering January 1, 2004 as the transition date.

Transition of the consolidated financial statements of Telefónica Chile to IFRS has been carried out through the application of IFRS 1: First-time adoption of International Financial Reporting Standards, applying the exemption provided in paragraph 24 a), and considering first-time application adjustments retroactively from the date adopted by the parent company, Telefónica S.A., i.e. January 1, 2004.

IFRS 1 allows first-time adopters certain exemptions from general requirements. The main exceptions applied by Telefónica Chile are detailed as follows:

- IFRS 3: Business Combinations has not been applied to the acquisition of subsidiaries or interest in associates that occurred prior to January 1, 2004.
- IAS 16: Property, plant and equipment and IAS 38: Intangible assets continued to be carried at their respective carrying amounts (deemed cost) under former Chilean GAAP without restating them to fair value at January 1, 2004.
- IAS 19: Actuarial gains and losses accumulated from pensions and other benefits have been recognized directly in retained earnings as of January 1, 2004
- IAS 21: Accumulated foreign currency translation from all foreign operations are considered to be zero as of January 1, 2004

The preparation of our consolidated financial statements under IFRS required a series of modifications in the presentation and valuation of the standards applied by the Company until December 31, 2008, since certain IFRS principles and requirements are substantially different from equivalent local accounting principles.

#### 3. First-time application of IFRS, continued

The following is a detailed description of the main differences between the two standards applied by the Company and the impact on equity as of June 30, 2008 and on net income for the intermediate period from April 1 to June 30, 2008, and for the period ended June 30, 2008.

#### a) Reconciliation of equity under Chilean GAAP and IFRS as of June 30, 2008.

Thousands of Chilean pesos	Equity As of 06.30.08
Equity according to Chilean GAAP	893,653,098
Price-level restatement	(216,045,786)
Deferred taxes, complementary accounts	(66,868,846)
Capitalization of interest	(43,283,734)
Minimum dividend	(3,000,854)
Post-employment benefits	(12,540,758)
Deferred taxes due to IFRS adjustments	40,463,866
Goodwill	6,747,724
Other minor items	1,885,596
Minority interests	15,424
Equity according to IFRS	601,025,730

## b) Reconciliation of net income under Chilean GAAP and IFRS for the intermediate period from April 1 to June 30, 2008 and the six-month period ended June 30, 2008.

Thousands of Chilean pesos	Profit for the period 04.01.08 to 06.30.08	Profit for the period ended 06.30.08
Net income according to Chilean GAAP	1,956,122	3,000,854
Price-level restatement	(3,942,549)	(1,229,196)
Deferred taxes, complementary accounts	3,433,174	6,709,044
Capitalization of interest	1,934,814	3,872,447
Post-employment benefits	205,650	411,300
Deferred taxes due to IFRS adjustments	3,225,500	3,763,592
Goodwill	413,107	803,201
Other minor items	841,875	600,500
Minority interests	(4,036)	(5,756)
Profit according to IFRS	8,063,657	17,925,986

#### 3. First-time application of IFRS, continued

#### c) Explanations of the main differences

#### i) Price-level restatement

Chilean GAAP requires that the financial statements be adjusted to reflect the effect of the loss in the purchasing power of the Chilean peso in the financial position and operating income of the reporting entities. The method described below is based on a model that requires calculation of net income or loss due to net inflation attributed to the monetary assets and liabilities exposed to variations in the purchasing power of the local currency. Historical costs of non-monetary assets and liabilities, shareholders—equity accounts and income statement accounts have been restated to reflect the variation in the Consumer Price Index (CPI) from the date of acquisition up to year-end. The gain or loss in the purchasing power included in net income or losses reflects the effects of Chilean inflation on the monetary assets and liabilities maintained by the Company.

IFRS does not consider indexation due to inflation in countries that are not hyperinflationary, such as Chile. Therefore, income statement and balance sheet accounts are not restated for inflation purposes, and variations are nominal. The effect of price-level restatement mainly affects assets, depreciation and shareholders—equity items. The effects of the application of price-level restatement described above are included in the reconciliation.

#### ii) Deferred taxes, complementary accounts

As of January 1, 2000, the company records income tax in accordance with current provisions as of that date, recognizing (using the liabilities method) the effect of deferred taxes for temporary differences between the financial and tax base of assets and liabilities. The effects of deferred tax assets and liabilities not recorded prior to January 1, 2000, were recorded as a transition provision for each heading. Those complementary assets or liabilities are amortized against income during the estimated periods of reversal corresponding to underlying temporary differences to which deferred tax assets or liabilities are related. The effects of the complementary accounts described above are included in the reconciliation.

#### iii) Capitalization of interest

Under Chilean GAAP, all interest on debt directly associated to construction projects is capitalized including interest, price-level restatement, and related foreign currency results. Up to the end of 2002, all the Company s debts were considered to be directly associated with construction projects. Capitalization of interest costs associated with projects under construction is optional when they are incurred on debt that is not directly related to such projects. In 2003 under Chilean GAAP, the Company discontinued capitalization of interest on its construction in progress since it has not incurred new debts that could be associated with such construction and the short-term nature of the items that are currently being included in the category of construction in progress. Under IFRS, capitalization of interest is necessary for interest that could have been avoided if the expense for the associated asset had not been realized. Qualifying assets, under the criteria of the Telefónica Group, are assets that require at

#### 3. First-time application of IFRS, continued

#### c) Explanations of the main differences, continued

#### iii) Capitalization of interest, continued

least 18 months of preparation for their use or sale. The effects of the previously described recognized income are included in the reconciliation.

The effects of the application of price-level restatement described in the paragraph i) Property, plant and equipment and their accumulated depreciation are included in the reconciliation.

#### iv) Minimum dividend

In accordance with the requirements of Law No. 18,046, the Company must distribute a minimum cash dividend equivalent to 30% of net income. Considering the cash situation, projected investment levels and the solid financial indicators for 2005 and following years, on April 14, 2005, the Ordinary Shareholders Meeting modified the dividend distribution policy and agreed to distribute 100% of net income generated during the respective year. For IFRS purposes, it must be accrued to recognize the corresponding decrease in equity as of each balance sheet date. Under the previous regulations, these dividends were not recorded until they had the final approval of the Shareholders Meeting held generally in April of the following year. The effects of the adjustment of these dividends in consolidated equity are shown in the reconciliation.

#### v) Post-employment benefits

In employment contracts and collective negotiation agreements the Company has committed to making a lump payment to each employee upon termination of his or her employment, whether due to death, termination, resignation, or retirement. Up to November 30, 2004 the Company determined these obligations using the present value method, on the basis of current salaries and an estimation of the average working life of each employee at the end of the year, applying a 7% discount rate.

As of December 2004 the Company changed its estimation method by incorporating certain additional variables through an actuarial valuation. This method uses variables such as personnel turnover ratios, average salary increase, workforce mortality and average years of service as underlying estimations. In previous years, the costs resulting from these changes in estimations were recognized as deferred expenses and amortized over the period of future permanence of the employees. For IFRS purposes, those costs were recognized directly in retained earnings on that date. The effects of amortization of the deferred charges described above are included in the reconciliation.

During 2006, the Company evaluated the interest rate used for actuarial calculations, which resulted in a reduction of the discount rate to 6%. The cost resulting from this additional hypothesis change was deferred and amortized over the period of future permanence of employees. For IFRS purposes, those costs have been adjusted against Other Reserves in Equity.

This adjustment as well as the effects of the amortizations of the deferred described charges previously, they are included in the reconciliation.

#### 3. First-time application of IFRS, continued

#### c) Explanations of the main differences, continued

#### vi) Effect of deferred taxes due to IFRS adjustments

Under IFRS, companies must record deferred taxes in accordance with IAS 12 Income Taxes , which requires a focus on assets and liabilities for the accounting and reporting of income tax under the following basic principles: (a) a deferred tax liability or asset is recognized for estimated tax purposes attributable to temporary differences and tax loss carry forwards; (b) measurement of deferred tax assets and liabilities is based on the provisions of the enacted tax law, and the effect of future changes in laws or tax rates are not anticipated; and (c) the measurement of deferred tax assets is only recognized if on the basis of the weight of the available evidence it is probable it will be realized. The effects of deferred tax assets and liabilities adjustments due to conversion are included in the reconciliation.

#### vii) Goodwill

Since January 1, 2004, assets acquired and liabilities assumed are recorded at fair value, and the surplus of the purchase price of the investment over the fair value is recorded as goodwill. Under the previous standards, resulting goodwill is amortized using the straight-line method over a maximum period of 20 years. The adjustment presented in the reconciliation reverses the effects of amortization of goodwill not accepted under IFRS.

#### 4. Accounting changes

#### a) Accounting changes

During the periods covered by these consolidated financial statements, accounting principles have been applied consistently.

#### b) Changes in estimations

#### i) Turnover rate

During the first half of 2008 the turnover rate used to calculate staff severance indemnities was evaluated. After completing this evaluation, the Company decided to increase the turnover rate from 2.3% to 5.5%. As a result of this modification, in 2008 the Company recorded a charge to equity in the amount of ThCh\$5,356,385 presented in Other Miscellaneous Reserves.

#### 4. Accounting changes, continued

#### b) Changes in estimations, continued

#### ii) Discount rate

The interest rate used to calculate the current value of staff severance indemnities was evaluated in December 2008. After completing this analysis the Company decided to reduce the discount rate from 6% to 4.8%. As a result of this modification, the Company recorded a net charge to Equity in the amount of ThCh\$ 4,004,377 presented in Other Miscellaneous Reserves.

#### 5. Financial information by segments

Telefónica Chile discloses segment information in accordance with IFRS 8, Operating Segments which establishes the standards for reporting operating segments and related disclosures for products and services and geographical areas. Operating segments are defined as components of an entity for which there is separate financial information that is regularly used by the main decision maker to decide how to assign resources and evaluate performance. The Company presents segment information that is used by management for internal decision making purposes.

The Company manages and measures the performance of its operations by business segment. The operating segments reported internally are detailed as follows:

#### a) Fixed telephony

Fixed telephony services include primary services, line connections and installations, value added services, commercialization of handsets and dedicated lines. According to the financial statements, revenue is recognized as the services are rendered or the equipment is sold.

#### b) Television

Multimedia services include development, installation, maintenance, marketing and operations cable, satellite and regular television using any physical or technical means, including individual paid services or multiple basic channels, special or paid, videos on demand and interactive or multimedia television services. Consistent with the financial statements, revenue is recognized as the services are delivered. The multimedia segment began operating in 2006.

#### c) Long distance

The Company provides national and international long distance services. The long distance business segment also rents its long distance network to other telecommunications operators, such as long distance carriers, mobile telephony operators and internet service suppliers. Consistent with the financial statements, revenue is recognized as the services are provided.

#### 5. Financial information by segments, continued

#### d) Corporate communications and data

The corporate communications service includes sale and rental of telecommunications equipment and sale of networks to corporate customers, rental of networks associated to private corporate customer network projects, and data transmission services. Revenue is recognized as the services are provided or at the point of sale.

#### e) Other

Includes logistics, personnel and management services as well as social action and cultural activities.

Relevant information regarding Telefónica Chile S.A. and its main subsidiaries, which represent different segments, together with information regarding other subsidiaries is detailed as follows:

For the period ended June 30, 2009	Fixed telephony ThCh\$	Long distance ThCh\$	Corporate communications and data ThCh\$	Television ThCh\$	Other ThCh\$	Eliminations ThCh\$	Total ThCh\$
Revenue from							
external							
customers	250,140,673	26,716,965	43,842,288	22,604,836	850,781	-	344,155,543
Revenue							
between							
segments	37,141,511	19,930,315	4,808,404	-	5,881,239	(67,761,469)	-
Financial							
income	4,948,266	1,804,017	2,101	3,514	7,767	(3,587,116)	3,178,549
Financial	4446650		246026	4 200 720	<b>7</b> 0 <b>2</b> 44	(0.505.446)	40.00=400
costs	14,146,658	-	346,826	1,380,520	50,244	(3,587,116)	12,337,132
Financial							
income, net segment	(9,198,392)	1,804,017	(344 725)	(1,377,006)	(42,477)	_	(9,158,583)
Depreciation	(9,190,392)	1,004,017	(344,723)	(1,377,000)	(42,477)	-	(3,130,303)
and							
amortization	59,810,343	5,858,384	7,618,739	7,523,926	2,456	_	80,813,848
Other	,,-	2,020,00	.,,	, , ,	_,		
operating							
revenues	7,788,041	460,000	-	-	186,525	(245,790)	8,188,776
Significant							
expense							
items							
Duovisionis -	59 002 014	10.016.206	0 020 006	11,199,068	2,242	(25.470.642)	72 220 064
Provisioning Personnel	58,903,914	18,916,296	8,839,080	11,199,008	2,242	(25,470,642)	72,389,964
expenses	42,122,649	339,757	4,699,892	224,046	2,408,037	(50,263)	49,744,118
Traffic	.2,122,019	227,737	1,000,002	22 1,0 10	_, 100,057	(20,200)	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
provision							
variation	15,214,637	1,430,537	63,898	-	(12,237)	50,332	16,747,167
	86,775,491	4,962,102	25,760,789	7,210,418	4,193,483	(42,349,181)	86,553,102

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Other exterior services Other operating							
expenses Total significant expense	6,558,257	275,484	266,406	1,338,513	63,480	(187,505)	8,314,635
items Company s participation in the income of associates and joint businesses	209,574,948	25,924,176	39,630,071	(4,121,146)	6,655,005	(68,007,259)	233,748,986
accounted for using the equity method Income tax expense	9,801,221	(6,468)	(13,211)	-	(8)	(10,178,407)	(396,873)
(income) Total other significant non-cash	3,026,134	2,649,482	258,195	(832,758)	64,796	-	5,165,849
items Net income	(778,212)	(1,380,549)	237,872	1,314,237	29,889	-	(576,763)
(loss)	22,483,417	13,092,238	1,023,623	(4,121,146)	183,692	(10,178,407)	22,483,417
Segment assets Amount in associates and joint businesses accounted for using the equity	1,575,171,277	229,042,275	112,667,038	92,528,613	9,853,731	(544,973,685)	1,474,289,249
method Disbursement of non-cash assets of the	262,340,624	87,167	178,044	-	-	(257,257,096)	5,348,739
segment	32,907,081	202,985	4,490,356	7,852,734	-	-	45,443,156
Segment liabilities	969,700,646	41,567,518	43,958,579	95,564,366	8,882,676	(290,882,316)	868,791,469

## 5. Financial information by segments, continued

For the period ended June 30, 2009	Fixed telephony ThCh\$	Long distance ThCh\$	Corporate communications and data ThCh\$	Television ThCh\$	Other ThCh\$	Eliminations ThCh\$	Total ThCh\$
Revenue from							
external customers Revenue	268,617,174	27,134,750	41,850,370	18,754,366	1,132,603	-	357,489,263
between segments Financial	30,954,919	21,247,544	5,859,780	-	5,360,459	(63,422,702)	-
income Financial	4,640,457	2,423,899	469,616	24,447	3,528	(4,681,490)	2,880,457
costs <b>Financial</b>	16,331,449	-	-	1,815,609	44,567	(4,681,490)	13,510,135
income, net							
segment Depreciation	(11,690,992)	2,423,899	469,616	(1,791,162)	(41,039)	-	(10,629,678)
and amortization Other	68,275,387	5,356,612	8,153,814	5,204,623	2,247	-	86,992,683
operating revenues Significant expense	4,721,958	25,757	1,554,685	-	-	(167,923)	6,134,477
items							
Provisioning Personnel	72,368,718	22,194,045	21,507,928	8,702,603	106,478	(40,429,061)	84,450,711
expenses Traffic	41,641,455	501,317	4,633,139	137,815	2,372,472	(1,788,287)	47,497,911
provision variation Other	15,661,723	912,200	879,276	(80,376)	36,087	13,619	17,422,529
exterior services Other	86,592,041	4,717,055	6,525,128	5,742,782	4,033,774	(21,212,803)	86,397,977
operating expenses Total significant	2,854,242	307,478	839,830	1,689,136	117,189	(174,093)	5,633,782
expense items Company s participation in the income of	219,118,179	28,632,095	34,385,301	16,191,960	6,666,000	(63,590,625)	241,402,910

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associates and joint businesses accounted for using the equity method Income tax	18,687,542	13,179	26,918	-	9	(17,904,081)	823,567
expense (income) Total other significant non-cash	(179,129)	2,244,872	358,413	(894,636)	29,207	-	1,558,727
items	(6,150,178)	174,183	(52,525)	(130,102)	203,762	17,536	(5,937,324)
Net income							
(loss)	17,925,986	14,785,733	6,811,316	(3,668,845)	(41,660)	(17,886,545)	17,925,985
Segment assets Amount in associates and joint businesses accounted for using the equity	1,569,645,322	207,939,241	112,001,458	67,038,194	6,209,404	(495,336,551)	1,467,497,068
method Disbursement of non-cash assets of the	268,030,305	72,572	171,249	159	-	(261,234,790)	7,039,495
segment	16,594,304	1,439,424	3,223,883	6,037,405	-	-	27,295,016
Segment liabilities	909,402,578	43,864,660	34,700,528	54,900,727	4,997,376	(217,597,640)	830,268,229

#### 6. Business combinations

During 2009 and 2008 there have been no business combinations, and there are no significant variations in the consolidation perimeter.

#### 7. Cash and cash equivalents

The composition of cash and cash equivalents for 2009 and 2008 is detailed as follows:

Concept	Currency	06.30.2009 ThCh\$	12.31.2008 ThCh\$	01.01.2008 ThCh\$
Cash				
Cash		63,860	_	_
	CLP	24,361	_	_
	USD	17,126	_	_
	EUR	22,373	_	_
Banks		,		
		7,871,773	11,089,444	5,386,166
	CLP	2,944,235	10,786,008	5,110,789
	USD	4,775,987	285,317	214,225
	EUR	151,551	18,119	61,152
Time deposits		83,483,960	50,928,621	67,698,285
	CLP	83,446,184	50,076,885	66,882,832
	USD	37,776	487,145	483,423
	UF	-	364,591	332,030
Sellback agreements				
		7,632,312	9,537,310	-
	CLP	5,000,100	6,081,348	-
	USD	2,632,212	3,455,962	-
Total cash and cash equivalents		99,051,905	71,555,375	73,084,451
	CLP	91,414,880	66,944,241	71,993,621
	USD	7,463,101	4,228,424	697,648
	UF	-	364,591	332,030
	EUR	173,924	18,119	61,152

Marketable financial assets are detailed as follows:

#### a) Cash

Cash corresponds to money held in cash and bank accounts; the book value is the same as the fair value

## 7. Cash and cash equivalents, continued

## b) Time deposits

Time deposits for 2009 and 2008 with original expiration in less than three months are recorded at fair value and detailed as follows:

Placement	Entity	Currency	Original currency principal (thousands)	Annual rate %	Maturity	Local currency principals ThCh\$	Accrued interest local currency ThCh\$	06.30.2009 Total ThCh\$
0.4.20.00		CI D	4 100 000	0.20	07.20.00	4.100.000	16.672	4.116.650
04-30-09	CHILE	CLP	4,100,000	0.20	07-20-09	4,100,000	16,673	4,116,673
05-0709	ITAU	CLP	4,000,000	0.14	07-09-09	4,000,000	10,080	4,010,080
05-19-09	CHILE	CLP	3,921,400	0.14	07-20-09	3,921,400	7,685	3,929,085
05-14-09	CORPBANCA	CLP	1,700,000	0.15	07-13-09	1,700,000	3,995	1,703,995
06-17-09	HSBC	CLP	10,000,000	0.09	08-05-09	10,000,000	3,900	10,003,900
06-0809	CHILE	CLP	2,900,000	0.09	07-23-09	2,900,000	1,914	2,901,914
06-17-09	SANTANDER	CLP	12,000,000	0.10	07-23-09	12,000,000	5,200	12,005,200
06-17-09	CHILE	CLP	10,000,000	0.09	07-23-09	10,000,000	3,900	10,003,900
05-27-09	BBVA	CLP	3,958,500	0.11	07-01-09	3,958,500	4,935	3,963,435
06-18-09	HSBC	CLP	3,100,000	0.09	07-23-09	3,100,000	1,116	3,101,116
06-19-09	CORPBANCA	CLP	2,000,000	0.13	07-24-09	2,000,000	953	2,000,953
06-05-09	SANTANDER	CLP	2,000,000	0.13	07-06-09	4,200,000	4,550	4,204,550
06-23-09	CORPBANCA	CLP	1,700,000	0.12	07-24-09	1,700,000	476	1,700,476
06-03-09	BBVA	CLP	10,500,000	0.11	07-03-09	10,500,000	9,923	10,509,923
06-03-09	BCI	CLP	5,000,000	0.10	07-03-09	5,000,000	4,500	5,004,500
06-08-09	SANTANDER	CLP	2,800,000	0.13	07-08-09	2,800,000	2,669	2,802,669
06-17-09	SANTANDER	CLP	1,379,620	0.04	07-02-09	1,379,619	239	1,379,858
06-15-09	BCI	USD	71,021	0.60	07-15-09	37,767	9	37,776
06-15-09	BCI	CLP	103,909	0.09	07-15-09	103,909	48	103,957
	Total		·			83,401,195	82,765	83,483,960

Placement	Entity	Currency	Original currency principal (thousands)	Annual rate %	Maturity	Local currency principals ThCh\$	Accrued interest local currency ThCh\$	12.31.2008 Total ThCh\$
12-01-08	SANTANDER	CLP	3,500,000	1.21	01-20-09	6,200,000	45,879	6,245,879
12-02-08	SANTANDER	CLP	3,500,000	1.92	02-20-09	3,500,000	25,037	3,525,037
12-02-08	SANTANDER	CLP	2,000,000	1.92	02-20-09	2,000,000	14,307	2,014,307
12-03-08	BCI	CLP	3,000,000	1.80	02-16-09	3,000,000	20,720	3,020,720

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	Total					50,702,449	226,172	50,928,621
12-31-08	CITIBANK NY	USD	695	1.21	01-02-09	442,154	_	442,154
12-10-08	BCI	USD	71	0.20	01-09-09	44,927	64	44,991
12-10-08	BCI	CLP	101,511	0.06	01-09-09	101,510	512	102,022
12-02-08	BCI	UF	17	0.63	03-03-09	363,858	733	364,591
12-30-08	CHILE	CLP	700,000	0.68	01-29-09	700,000	163	700,163
12-30-08	BBVA	CLP	3,200,000	0.94	02-09-09	3,200,000	768	3,200,768
12-30-08	BCI	CLP	600,000	0.12	01-06-09	600,000	120	600,120
12-24-08	SANTANDER	CLP	1,300,000	0.39	01-12-09	1,300,000	1,972	1,301,972
12-24-08	BCI	CLP	3,000,000	0.36	01-12-09	3,000,000	4,200	3,004,200
12-24-08	BBVA	CLP	2,900,000	0.44	01-12-09	2,900,000	5,007	2,905,007
12-23-08	SANTANDER	CLP	4,500,000	2.22	03-23-09	4,500,000	8,880	4,508,880
12-16-08	BANK BOSTON	CLP	3,500,000	0.95	01-26-09	3,500,000	12,425	3,512,425
12-15-08	CHILE	CLP	600,000	0.69	01-14-09	600,000	2,272	602,272
12-15-08	BCI	CLP	3,600,000	0.70	01-14-09	3,600,000	13,824	3,613,824
12-09-08	BBVA	CLP	2,500,000	0.65	01-07-09	2,500,000	12,742	2,512,742
12-05-08	CHILE	CLP	2,450,000	0.70	01-05-09	2,450,000	14,863	2,464,863
12-04-08	BBVA	CLP	3,900,000	1.67	02-12-09	3,900,000	25,799	3,925,799
12-03-08	BCI	CLP	2,300,000	1.85	02-18-09	2,300,000	15,885	2,315,885

## 7. Cash and cash equivalents, continued

## b) Time deposits, continued

			Original			Local currency	Accrued interest local	01.01.2008
Placement	Entity	Currency	currency principal (thousands)	Annual rate %	Maturity	principals ThCh\$	currency ThCh\$	Total ThCh\$
11-1207	BBVA BCO	CLP	600,000	6.12	01-03-08	600,000	4,998	604,998
11-1207	SANTANDER	CLP	1,900,000	6.24	01-03-08	1,900,000	16,137	1,916,137
11-1307	BBVA BANK	CLP	900,000	6.12	01-03-08	900,000	7,344	907,344
11-1307	BOSTON	CLP	700,000	6.00	01-03-08	700,000	5,600	705,600
11-2107	CORP BANCA BCO	CLP	6,100,000	6.24	01-21-08	6,100,000	42,293	6,142,293
11-2107	SANTANDER BCO	CLP	600,000	6.36	01-21-08	600,000	4,240	604,240
11-2107	SANTANDER	CLP	1,600,000	6.36	01-14-08	1,600,000	11,307	1,611,307
11-2207	BBVA	CLP	2,300,000	6.18	01-09-08	2,300,000	15,399	2,315,399
11-2307	BBVA	CLP	1,900,000	6.18	01-10-08	1,900,000	12,394	1,912,394
11-2707	BBVA	CLP	2,700,000	6.18	01-11-08	2,700,000	15,759	2,715,759
11-2807	BCO CHILE	CLP	3,400,000	6.36	01-14-08	3,400,000	19,296	3,419,296
11-2907	BCO CHILE	CLP	3,100,000	6.36	01-02-08	3,100,000	17,526	3,117,526
11-3007	BCO CHILE	CLP	3,400,000	6.36	01-25-08	3,400,000	18,620	3,418,620
11-3007	BCI BCO	CLP	1,300,000	6.12	01-21-08	1,300,000	6,851	1,306,851
12-0707	FALABELLA BCO	CLP	2,100,000	6.06	01-24-08	2,100,000	8,484	2,108,484
12-0707	SECURITY BCO	CLP	900,000	6.36	01-24-08	900,000	3,816	903,816
12-1007	SECURITY CITIBANK	CLP	1,500,000	6.36	01-21-08	1,500,000	5,565	1,505,565
12-1107		CLP	5,100,000	5.88	01-11-08	5,100,000	16,660	5,116,660
12-1407	BOSTON	CLP	2,600,000	6.96	01-14-08	2,600,000	8,545	2,608,545
12-1407	CORP BANCA BCO	CLP	1,400,000	6.84	01-14-08	1,400,000	4,522	1,404,522
12-1407	SECURITY	CLP	600,000	6.72	01-14-08	600,000	1,904	601,904
12-1407	BCI	CLP	4,900,000	6.6	01-14-08	4,900,000	15,272	4,915,272
12-1807	BCI	CLP	4,100,000	7.2	02-20-08	4,100,000	10,660	4,110,660
12-2607	BCO		1,900,000		02-20-08		·	
	SANTANDER BCO	CLP	, ,	7.32		1,900,000	1,932	1,901,932
12-2707	SANTANDER	CLP	4,500,000	7.2	03-20-08	4,500,000	3,600	4,503,600
12-2707		CLP	1,400,000	6.96	03-20-08	1,400,000	1,083	1,401,083

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	BCO							
	FALABELLA							
12-2707	BCI	CLP	100,000	6.72	03-20-08	100,000	75	100,075
	BANK							
12-2807	BOSTON	CLP	3,000,000	7.08	02-01-08	3,000,000	1,770	3,001,770
	BANK							
12-2807	BOSTON	CLP	2,000,000	7.08	02-12-08	2,000,000	1,180	2,001,180
	CITIBANK							
12-2607	NY	USD	700	3.85	01-04-08	347,823	186	348,009
12-0407	BCI	UF	17	1.2	03-04-08	331,731	299	332,030
12-1007	BCI	USD	159	5.23	01-09-08	78,990	241	79,231
12-1007	BCI	USD	113	5.23	01-09-08	56,013	170	56,183
	Total					67,414,557	283,728	67,698,285

## 7. Cash and cash equivalents, continued

## c) Sellback agreements

Public offer promissory notes, corresponding to financial instruments issued by the State, are recorded at fair value and for 2009 and 2008 are detailed as follows:

Code	Dat	es	Counterpart	Original currency	Subscription value ThCh\$	Annual rate	Final value	Instrument identification	Accounting value ThCh\$
	Beginning	Ending				%			06.30.2009
CRV	06-25-09	07-01-09	BCI	CLP	1,000,000	0.06	1,000,000	BCP0600414	1,000,000
CRV	06-30-09	07-01-09	BCI	CLP	4,000,000	0.06	4,000,000	PDBC090825	4,000,000
CRV	06-30-09	07-01-09	BCI	USD	2,307,425	0.30	2,307,425	BCP0801113	2,307,425
CRV	06-30-09	07-01-09	BCI	USD	324,887	0.30	324,787	BCP0800614	324,887
			Total		7,632,312		7,632,212		7,632,312

Code	Dates		Counterpart	Original currency	Subscription value ThCh\$	Annual rate	Final value	Instrument identification	Accounting value ThCh\$
	Beginning	Ending				<b>%</b>			12.31.2008
CRV	12-22-08	01-05-09	HSBC	CLP	3,400,000	0.27	3,406,426	BCU0300510	3,406,426
CRV	12-30-08	01-06-09	HSBC	USD	3,455,924	0.01	3,455,962	BCU0500910	3,455,962
			Banco						
BCP0600109	12-05-08	01-02-09	Central	CLP	2,662,554	0.45	2,674,922	BCP0600109	2,674,922
			Total		9,518,478		9,537,310		9,537,310

On January 1, 2008 the company did not register balances for these transactions.

## 8. Financial assets at fair value with changes in incomes

Marketable financial assets are detailed as follows:

Concept	06.30.2009 ThCh\$	12.31.2008 ThCh\$	01.01.2008 ThCh\$
Chilean Central Bank promissory notes			
•	17,482,907	13,228,981	5,362,952
Time deposits	70,567,024	-	7,910,763
Total	88,049,931	13,228,981	13,273,715

Marketable financial investments current as of June 30, 2009 are detailed as follows:

						Effect on	35.3.
Instrument	Da	ite	Par value	Accountin	ng value	income	Market value
					Ü		
	Purchase	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
DCD0000700	07.14.00	07.01.00	1 000 000	1 020 070	0.000	20, 227	1 020 070
BCP0800709	07-14-08	07-01-09	1,000,000	1,039,970	8.00%	29,227	1,039,970
BCP0800709	09-25-08	07-01-09	740,000	769,578	8.00%	21,627	769,578
BCP0600809	09-26-08	08-03-09	1,000,000	1,028,409	6.00%	17,461	1,028,409
BCP0600809	12-03-08	08-03-09	2,500,000	2,571,022	6.00%	43,654	2,571,022
BCP0600210	04-04-09	02-01-10	2,000,000	2,099,374	6.00%	17,633	2,099,374
PDBC061009	06-04-09	10-06-09	4,982,358	4,986,057	0.09%	3,699	4,986,057
PDBC150909	05-04-09	09-15-09	4,979,980	4,988,497	0.09%	8,516	4,988,497
ESTADO	06-01-09	11-30-09	5,600,000	5,607,037	0.13%	7,037	5,607,037
CHILE	06-01-09	11-30-09	10,000,000	10,013,533	0.14%	13,533	10,013,533
RABOBANK	06-01-09	11-30-09	2,000,000	2,002,127	0.11%	2,127	2,002,127
ESTADO	06-02-09	11-30-09	6,000,000	6,007,840	0.14%	7,840	6,007,840
HSBC	06-02-09	11-30-09	10,000,000	10,014,000	0.15%	14,000	10,014,000
SANTANDER	02-11-09	08-10-09	3,400,000	3,472,465	0.46%	72,465	3,472,465
CHILE	05-20-09	11-16-09	6,000,000	6,009,840	0.12%	9,840	6,009,840
ESTADO	05-20-09	11-16-09	3,000,000	3,004,510	0.11%	4,510	3,004,510
BCI	06-11-09	12-07-09	1,200,000	1,200,836	0.11%	836	1,200,836
SANTANDER	06-11-09	12-07-09	5,000,000	5,004,750	0.15%	4,750	5,004,750
SANTANDER	06-15-09	12-07-09	3,900,000	3,902,535	0.13%	2,535	3,902,535
SANTANDER	06-15-09	12-07-09	3,500,000	3,502,275	0.13%	2,275	3,502,275
SANTANDER	06-16-09	12-07-09	2,750,000	2,751,540	0.12%	1,540	2,751,540
SANTANDER	05-08-09	08-06-09	2,700,000	2,707,632	0.16%	7,632	2,707,632
CORPBANCA	05-08-09	08-06-09	2,000,000	2,005,653	0.16%	5,653	2,005,653
ESTADO	06-25-09	09-23-09	2,998,499	3,000,040	3.70%	1,541	3,000,040
BCI	06-02-09	09-01-09	360,271	360,411	0.50%	140	360,411
	Total		87,611,108	88,049,931		300,071	88,049,931

## 8. Financial assets at fair value with changes in incomes, continued

Marketable financial investments current as of December 31, 2008 are detailed as follows:

						Effect on	Maultot
Instrument	Date		Par value	Par value Accounting value		income	Market value
	Purchase	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
BCP0600109	09-03-08	01-02-09	2,500,000	2,574,183	6.00%	74,592	2,574,183
BCP0600109	09-26-08	01-02-09	72,100	72,077	6.00%	2,151	72,077
BCP0800709	07-14-08	07-01-09	1,000,000	1,044,021	8.00%	39,783	1,044,021
BCP0800709	09-25-08	07-01-09	769,600	772,575	8.00%	30,617	772,575
BCP0600809	09-26-08	08-03-09	1,040,000	1,019,967	6.00%	25,774	1,019,967
BCP0600809	12-03-08	08-03-09	2,500,000	2,552,145	6.00%	61,957	2,552,145
PDBC020209	10-09-08	12-02-09	2,734,108	2,781,255	7.48%	47,147	2,781,255
PDBC080609	09-24-08	06-08-09	2,358,986	2,412,758	8.37%	53,772	2,412,758
	Total as of	December					
	31, 2008		12,974,794	13,228,981		335,793	13,228,981

						Effect on	Market
Instrument	Date		Par value	Par value Accounting value		income	value
	Purchase	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
CERO010508	09-04-07	05-01-08	2,703,102	2,723,704	2.6% + UF	21,578	2,723,704
CERO010508	09-04-07	05-01-08	242,294	244,187	2.6% + UF	1,956	244,187
CERO010708	09-04-07	07-01-08	590,877	595,418	2.6% + UF	4,803	595,418
BCU0500308	10-17-07	03-01-08	1,766,039	1,799,643	5.00%	29,433	1,799,643
BBVA	10-24-07	02-21-08	2,130,236	2,141,503	2.80%	11,268	2,141,503
HSBC	10-26-07	02-25-08	1,824,613	1,832,139	2.25%	7,526	1,832,139
HSBC	11-02-07	03-12-08	1,516,774	1,522,615	2.35%	5,841	1,522,615
CITIBANK NA	12-13-07	06-10-08	2,411,130	2,414,506	2.80%	3,376	2,414,506
	Total as of	January 1,					
	2008	- ,	13,185,065	13,273,715		85,781	13,273,715

For the periods ended June 30, 2009, December 31 and January 1, 2008, the effect on income is ThCh\$300,071, ThCh\$335,793 and ThCh\$85,781, respectively.

### 9. Trade receivables and other receivables

a) Current receivables are detailed as follows:

	06.30.2009				12.31.2008		01.01.2008		
		Current			Current			Current	
ncept		Allowance			Allowance			Allowance	
	for doubtful Gross value accounts ThCh\$ ThCh\$		Net value ThCh\$				Gross value ThCh\$	for doubtful accounts ThCh\$	Net va
<b>a</b>									
vables ellaneous	, ,	(135,125,845)	128,507,661	280,344,390	(118,644,649)	161,699,741	266,197,278	(79,496,119)	186,701
vables	12,276,580	-	12,276,580	10,459,421	-	10,459,421	5,835,933	-	5,835
tal	275,910,086	(135,125,845)	140,784,241	290,803,811	(118,644,649)	172,159,162	272,033,211	(79,496,119)	192,537

### b) Non-current receivables are detailed as follows:

		06.30.2009			12.31.2008			01.01.2008		
	1	Non-current		I	Non-current	;	1	Non-current		
Concept	Gross value ThCh\$	Allowance for doubtful accounts ThCh\$	Net value	Gross value ThCh\$	Allowance for doubtful accounts ThCh\$	Net value	Gross value ThCh\$	Allowance for doubtful accounts ThCh\$	Net value ThCh\$	
	тисиф	тисиф	тисиф	тисиф	ПСПФ	тисиф	тисиф	тисиф	Тисиф	
Trade receivables Miscellaneous	6,093,428	-	6,093,428	6,046,424	-	6,046,424	3,650,874	-	3,650,874	
receivables	9,359,085	-	9,359,085	8,512,768	-	8,512,768	9,403,535	-	9,403,535	
Total	15,452,513	_	15,452,513	14.559.192	_	14,559,192	13,054,409	_	13,054,409	

Income related to non-current trade receivables which are received in a deferred manner is treated as stated in the deferred income note.

## 9. Trade receivables and other receivables, continued

c) The composition of trade receivables with overdue balances, not collected and not provisioned based on the expiration date is detailed as follows:

		(	06.30.2009					12.31.2008		
Concept	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	Total	Less than 3 months	3 to 6 months	6 to 12 months	Greater than 12 months	
Trade										
receivables	66,807,775	2,775,108	601,036	285,498	70,469,417	76,201,002	2,761,408	1,030,988	165,837	80
Total	66,807,775	2,775,108	601,036	285,498	70,469,417	76,201,002	2,761,408	1,030,988	165,837	80

d) Movements of allowance for doubtful accounts are detailed as follows:

Movement	06.30.2009 ThCh\$	12.31.2008 ThCh\$
Beginning balance	118,644,649	79,496,119
Provision	16,481,196	47,155,117
Write-off	-	(8,006,587)
Movement sub-totals	16,481,196	39,148,530
<b>Ending balance</b>	135,125,845	118,644,649
		37

## 10. Accounts receivable from and payable to related companies

### a) Current receivables for transactions of sales:

no. 59,083,900-0 87,845,500-2	the relationship Relationship with Parent Company Relationship with Parent	origin  Provision of services			ThCh\$	ThCh\$	ThCh
	Relationship with Parent Company Relationship						
	with Parent Company Relationship						<u> </u>
	Company Relationship						
	Relationship	SCIVICCS	CLP	60 Days	51,859	42,806	18,
87,845,500-2	with Donant		CLF	00 Days	31,639	42,800	10,
87,845,500-2		Provision of	CT T	60 <b>D</b>	0 7 10 000	0.444.006	- 0
	Company	services	CLP	60 Days	8,542,899	8,111,836	7,077,
96,527,390-5		services	CLP	60 Days	3,024	22,136	
		Provision of					Ī
96,672,150-2	Company	services	CLP	60 Days	46,435	22,136	17,
	Relationship						Ī
						• • • • • •	
96,672,160-k		services	CLP	60 Days	287,088	396,609	363,
	•	Provision of					
96,834,230-4	Company	services	CLP	60 Days	577,976	353,783	422,
		Provision of		•			
96,895,220-k	Associate	services	CLP	60 Days	798,682	527,937	508,
	Dalationshin						Ī
		Provision of					Ī
96,910,730-9			CLP	60 Davs	1,436,244	923,581	695,
, ,	Relationship			3	, ,	,	ĺ
	with Parent	Provision of					Ī
96,990,810-7	Company	services	CLP	60 Days	115,550	146,837	120,
	•	Dravision of					
Foreign			CI P	60 Days	37 103	35 030	5,
Toleign		scrvices	CLI	00 Days	37,103	33,730	5,
	with Parent	Provision of					Ī
Foreign	Company	services	USD	60 Days	635,689	338,853	149,
	Relationship						
<b>.</b>			Hab	(0 <b>D</b>	50.020	102.241	7.5
Foreign		services	USD	60 Days	58,938	103,341	75,
	•	Provision of					
Foreign		services	USD	180 Davs	2,596,106	3,653,283	2,692,
S	Relationship			··· <b>·</b>	, , ,	, ,	, , ,
	with Parent	Provision of					
Foreign	Company	services	EUR	60 Days	33,629	33,629	33,
	96,672,160-k 96,834,230-4 96,895,220-k 96,910,730-9 96,990,810-7 Foreign Foreign Foreign	Relationship with Parent Company Relationship with Parent Foreign Company Relationship with Parent	Relationship with Parent Provision of services	Relationship with Parent Provision of Services CLP Relationship with Parent Provision of Services CLP Provision of Services CLP Provision of Services CLP Relationship with Parent Provision of Services USD Relati	Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services CLP 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship with Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Relationship With Parent Provision of Services USD 60 Days Machana M	Relationship with Parent Provision of Services CLP 60 Days 287,088 Relationship with Parent Provision of Poisson of Provision of Services CLP 60 Days 798,682 Provision of Services CLP 60 Days 798,682 Relationship with Parent Provision of Services CLP 60 Days 798,682 Relationship with Parent Provision of Services CLP 60 Days 798,682 Provision of Services CLP 60 Days 798,682 Relationship with Parent Provision of Services CLP 60 Days 1,436,244 Relationship with Parent Provision of Services CLP 60 Days 115,550 Relationship with Parent Provision of Services CLP 60 Days 37,103 Relationship with Parent Provision of Services CLP 60 Days 37,103 Relationship with Parent Provision of Services CLP 60 Days 37,103 Relationship with Parent Provision of Services CLP 60 Days 37,103 Relationship with Parent Provision of Services USD 60 Days 58,938 Relationship with Parent Provision of Services USD 60 Days 2,596,106 Relationship with Parent Provision of Services USD 80 Days 2,596,106 Relationship with Parent Provision of Services USD 180 Days 2,596,106 Relationship with Parent Provision of Services USD 180 Days 2,596,106 Relationship with Parent Provision of Services USD 180 Days 2,596,106	Relationship with Parent Provision of Services   CLP   60 Days   3,024   22,136

		Relationship						
Telefónica USA Inc.	Foreign	with Parent Company	Provision of services	USD	60 Days	61,110	56,231	24,
reference objetime.	1 oreign	Relationship	SCIVICCS	ОЗБ	00 Days	01,110	30,231	۷٦,
Telefónica de España		with Parent	Provision of					
S.A.U.	Foreign	Company	services	EUR	180 Days	2,662,615	2,531,621	1,953,9
		Relationship with Parent	Provision of					
Telefónica Factoring	Foreign	Company	services	USD	90 Days	432,415	_	
reference ractoring	1 Oreign	Relationship	services	CSD	70 Days	732,713		
		with Parent	Provision of					
Telefónica Perú	Foreign	Company	services	USD	180 Days	1,922,604	3,292,271	551,
Telefónica		Relationship						
Internacional S.A.U	ъ.	with Parent	Provision of	ELID	00.5	215 640	400.010	407
España	Foreign	Company	services	EUR	90 Days	215,648	408,212	427,
Telefónica Móviles de		Relationship with Parent	Provision of					
Argentina	Foreign	Company	services	USD	90 Days	43,088	43,088	43,
C	C	Relationship			J	,	,	Ź
Telefónica Móviles de		with Parent	Provision of					
Colombia	Foreign	Company	services	USD	90 Days	711	852	47,
T 1 C ' M ' ' T T I		Relationship	D C					
Telefónica Móviles El Salvador	Eomaian	with Parent	Provision of	USD	00 Davis	2.022	840	2
Sarvador	Foreign	Company Relationship	services	USD	90 Days	2,923	840	2,
Telefónica Móviles		with Parent	Provision of					
Guatemala	Foreign	Company	services	USD	90 Days	14,153	13,375	19,
	_	Relationship						
Telefónica		with Parent	Provision of					
Sol.Inf.Com.España	Foreign	Company	services	EUR	90 Days	1,522,632	1,522,632	1,522,
		Relationship with Parent	Provision of					
Telcel Venezuela	Foreign	Company	services	USD	180 Days	4,967,111	5,191,572	2,278,
Telect vellezaela	1 0101811	Relationship	501 11005	CDD	100 Days	1,507,111	5,171,572	2,270,
Telefónica Celular de		with Parent	Provision of					
Nicaragua	Foreign	Company	services	USD	90 Days	767	-	1,
<b></b>		Relationship	<b>5</b>					
Telefónica I + D -	F	with Parent	Provision of	EUD	00 D		115 260	102
España Telefónica	Foreign	Company Relationship	services	EUR	90 Days	-	115,369	103,
Multimedia S.A.C.		with Parent	Provision of					
Perú	Foreign	Company	services	USD	90 Days	77,014	90,065	77,
	C	Relationship			•	·		
		with Parent	Provision of					
Telefónica S.A.	Foreign	Company	services	EUR	90 Days	118,761	124,039	102,
Talasamuniasaianas		Relationship	Dravisian of					
Telecomunicaciones Sao Paulo	Foreign	with Parent Company	Provision of services	EUR	90 Days	55,019	88,323	187,
Suo I auto	1 Olcigii	Relationship	SCI VICCS	LUK	70 Days	33,019	00,523	107,
		with Parent	Provision of					
Terra Brasil	Foreign	Company	services	CLP	90 Days	17,236	17,236	17,

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Telefónica International		Dalationahin						
Wholesale Services		Relationship with Parent	Provision of					
España	Foreign	Company	services	EUR	90 Days	83,210	83,210	83,
Telefónica Larga	1 0101611	Relationship	551,1665	Lon	70 <b>Du</b> jo	00,210	05,210	00,
Distancia Puerto		with Parent	Provision of					
Rico	Foreign	Company	services	USD	90 Days	7,754	10,164	
		Relationship						
		with Parent	Provision of					
Vivo Brasil	Foreign	Company	services	USD	90 Days	-	-	23,
		Relationship						
Fundación Telefónica		with Parent	Provision of	HIGD	00.5			2
Brasil	Foreign	Company	services	USD	90 Days	-	-	2,
E 1 T-1-64		Relationship	Duraniaira					
Fundación Telefónica Perú	Foreign	with Parent Company	Provision of services	USD	90 Days			2
reiu	roleigh	Relationship	services	USD	90 Days	-	-	2,
Media Networks Perú		with Parent	Provision of					
S.A.C.	Foreign	Company	services	USD	90 Days	_	_	2,
511.0.	roreign	Relationship	561 (1665	CSE	yo Buyo			2,
Telefónica Móviles		with Parent	Provision of					
España	Foreign	Company	services	EUR	90 Days	-	-	81,
•		Relationship			•			
Telefónica Móviles de		with Parent	Provision of					
Panamá	Foreign	Company	services	USD	90 Days	-	-	10,
		Relationship						
Telefónica Móviles		with Parent	Provision of					
Perú	Foreign	Company	services	USD	90 Days	-	-	32,
T 1 C		Relationship	ъ с					
Telefónica Servicios	E	with Parent	Provision of	HCD	00 D			2
Comerciales S.A.C. Telefónica Gestión de	Foreign	Company	services	USD	90 Days	-	-	2,
Servicios		Relationship with Parent	Provision of					
Compartidos Perú	Foreign	Company	services	USD	90 Days	_	_	2,
Comparidos i ciu	1 Olcigii	Company	3C1 V1CC3	OSD	70 Days	-	-	۷,

**Total** 

27,425,993 28,301,797 19,781,

		Nature of	Transaction	Currency		06.30.2009	12.31.2008	01.01.
Name	Taxpayer No	the relationship	origin		Expiration	ThCh\$	ThCh\$	ThC
- (0,	2.0	<b>F</b>	g		<b>F</b>			
		Relationship						
Telefónica Ingeniería		with Parent	Provision of					
de Seguridad S.A.	59,083,900-0	Company	services	CLP	60 Days	150,985	112,000	1
Telefónica Móviles		Relationship with Parent	Provision of					
Chile S.A.	87,845,500-2	Company	services	CLP	60 Days	8,950,822	10,956,223	14,005
Telefónica	07,043,300-2	Company	scrvices	CLI	00 Days	0,730,622	10,730,223	14,000
Internacional Chile		Parent	Provision of					
S.A.	96,527,390-5	Company	services	CLP	60 Days	644,316	439,956	612
Telefónica Móviles		Relationship						
Chile Inversiones		with Parent	Provision of					
S.A.	96,672,150-2	Company	services	CLP	60 Days	60,686	94,590	
Telefónica Móviles		Relationship	D :: C					
Chile Larga Distancia	06 672 160 1	with Parent	Provision of services	CLP	60 Days	247 267	100 570	41
S.A.	96,672,160-k	Company Relationship	services	CLP	60 Days	247,367	189,570	43
Terra Networks Chile		with Parent	Provision of					
S.A.	96,834,230-4	Company	services	CLP	60 Days	2,553,469	3,152,262	2,407
	, ,	1 . 7	Provision of			, ,	-, - , -	, -
Atento Chile S.A.	96,895,220-k	Associate	services	CLP	60 Days	4,840,605	3,912,051	3,243
Telefónica								
International		Relationship						
Wholesale Services	06040 = 200	with Parent	Provision of	CV D	60.5	10.160.156	0.024.450	0
Chile S.A.	96,910,730-9	Company	services	CLP	60 Days	10,169,476	8,834,478	7,702
Colombia Telecomunicaciones		Relationship with Parent	Provision of					
S.A.E.S.P.(Telecom.)	Foreign	Company	services	USD	60 Days	339,805	296,803	145
5.71.E.5.1 .(Telecolli.)	Toleign	Relationship	scivices	OSD	00 Days	337,003	270,003	17.
Media Networks		with Parent	Provision of					
Perú	Foreign	Company	services	USD	90 Days	842,193	7,489	15
		Relationship			•			
		with Parent	Provision of					
Otecel S.A.	Foreign	Company	services	USD	60 Days	13,070	18,372	
		Relationship						
Telefónica Argentina	F	with Parent	Provision of	HCD	100 D	2.466.271	2.500.052	1.014
S.A.	Foreign	Company Relationship	services	USD	180 Days	2,466,271	2,599,853	1,016
Telefónica de España		with Parent	Provision of					
S.A.U	Foreign	Company	services	EUR	180 Days	1,453,202	1,125,292	6
	1 0101811	Relationship	301 / 1005	2011	100 2 4 3 5	1, .00,202	1,120,22	
		with Parent	Provision of					
Telefónica Perú	Foreign	Company	services	USD	180 Days	1,314,002	2,105,468	188
Telefónica Gestión de		Relationship						
Servicios		with Parent	Provision of					
Compartidos España	Foreign	Company	services	EUR	90 Days	- 05.225	137	68
	Foreign			USD	90 Days	95,335	64,990	7

Telefónica Móviles El Relationship Provision of Salvador with Parent services Company	
Company	
* *	
To 1 . 1 . 1 . 1	
Relationship	
Telefónica Móviles with Parent Provision of	
Guatemala Foreign Company services USD 90 Days - 38,444	
Relationship Telefónica Servicios with Parent Provision of	
Audiovisuales Foreign Company services EUR 90 Days 3,306 -	
Relationship	
with Parent Provision of	
Telcel Venezuela Foreign Company services USD 180 Days 22,129 76,814	
Relationship	
with Parent Provision of	
Telefónica USA Inc. Foreign Company services USD 60 Days - 3,829	
Relationship	
Televisión Federal with Parent Provision of	
Telefe - Argentina Foreign Company services USD 90 Days 18,058 14,260	g
Telefónica Gestión de Relationship	
Servicios with Parent Provision of	
Compartidos Perú Foreign Company services USD 90 Days 1,727 2,068	
Relationship	
Telefónica I + D with Parent Provision of	
España Foreign Company services EUR 90 Days 839,300 2,016,069	1,270
Telefónica Relationship	
Internacional S.A.U with Parent Provision of	
España Foreign Company services EUR 90 Days 152,742 178,772	
Telefónica Relationship	
Multimedia S.A.C. with Parent Provision of	
Perú Foreign Company services USD 90 Days 739,523 708,939	1,331
Relationship	
with Parent Provision of	400
Telefónica S.A. Foreign Company services EUR 90 Days 277,449 597,576	482
Relationship	
Telefónica Servicios with Parent Provision of de Música -España Foreign Company services EUR 90 Days 146,894 113,510	33
de Música - España Foreign Company services EUR 90 Days 146,894 113,510 Relationship	33
Telecomunicaciones with Parent Provision of	
Sao Paulo Foreign Company services EUR 90 Days 3,423,176 2,580,330	832
Relationship	0.52
with Parent Provision of	
Tevefe Foreign Company services USD 90 Days - 18,360	
Telefónica Larga Relationship	
Distancia Puerto with Parent Provision of	
Rico Foreign Company services USD 90 Days 69,728 18,109	20
Relationship	
with Parent Provision of	
Antares Foreign Company services USD 90 Days 8,948 -	
Relationship	
with Parent Provision of	
Atento Perú Foreign Company services USD 90 Days 136,549 -	

Relationship

Telefónica Compras with Parent Provision of

Electrónicas Foreign Company services USD 90 Days 111,950 -

Total 40,093,083 40,276,614 33,448

## 10. Accounts receivable from and payable to related companies, continued

b) Current payables for purchase transactions:

39

## 10. Accounts receivable from and payable to related companies, continued

## c) Transactions:

Company	Taxpayer No	Nature of the relationship	Transaction	06.30.2009 ThCh\$	06.30.2008 ThCh\$
		Dalatianahin with			
Telefónica Ingeniería Seguridad	59,083,900-0	Relationship with Parent Company	Sale	11,359	7,266
reference ingeniera seguridad	39,063,900-0	1 archi Company	Costs	(114,046)	(22,269)
		Relationship with	Costs	(111,010)	(22,20))
Telefónica Móviles Chile S.A.	87,845,500-2	Parent Company	Sale	12,568,206	9,945,429
		1	Costs	(15,166,054)	(21,125,274)
		Relationship with			
Terra Networks Chile S.A.	93,834,230-4	Parent Company	Sale	963,243	450,788
			Costs	(3,631,712)	(4,219,542)
Telefónica Internacional Chile					
S.A.	96,527,390-5	Parent Company	Sale	4,245	4,668
Talafánias Mássilas Chila		Dalatianahin mith	Costs	(423,976)	(102,711)
Telefónica Móviles Chile Inversiones S.A.	96,672,150-2	Relationship with Parent Company	Sale	20,897	42,163
inversiones S.A.	90,072,130-2	Farein Company	Costs	(408,401)	(229,358)
Telefónica Móviles Chile Larga		Relationship with	Costs	(400,401)	(22),330)
Distancia S.A.	96,672,160-k	Parent Company	Sale	721,718	749,911
Telefónica International	, o, o , <b>=</b> , 1 o o 11	Relationship with		,21,,10	, .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Wholesale Services Chile	96,910,730-9	Parent Company	Sale	714,040	559,837
			Costs	(7,531,478)	(5,299,884)
			Financial		
			costs	(45,973)	(54,771)
Atento Chile	96,895,220-k	Associate	Sale	563,851	924,197
		<b>5.1.1.1.1.1.1</b>	Costs	(10,312,135)	(11,791,012)
Telefónica Móviles Soluciones y	06.000.010.7	Relationship with	G 1	<b>77</b> 020	74.070
Aplicaciones S.A.	96,990,810-7	Parent Company	Sale	77,839	74,970
Antoroc	Eorgian	Relationship with Parent Company	Costs	(10.225)	
Antares	Foreign	Relationship with	Costs	(10,325)	-
Atento Colombia	Foreign	Parent Company	Sale	985	20,687
Tiento Coloniola	1 0101511	Relationship with	Suit	702	20,007
Atento Perú	Foreign	Parent Company	Costs	(150,215)	-
	e	Relationship with		, , ,	
Hispasat	Foreign	Parent Company	Costs	(254,193)	-
		Relationship with			
Media Network Latam Sac	Foreign	Parent Company	Costs	(849,776)	(18,492)
		Relationship with			
Otecel S.A.	Foreign	Parent Company	Sale	100,285	119,534
		D 1 41 11 14	Costs	(41,599)	(14,709)
Talafánias Argantina	Earsian	Relationship with	Colo	005 607	000 502
Telefónica Argentina	Foreign	Parent Company	Sale Costs	905,697 (2,127,915)	999,583 (1,308,426)
Telefónica Móviles Guatemala	Foreign		Sale	3,182	7,186
Totalomea Movines Guatemala	i oroigii		Saic	5,102	7,100

		Relationship with			
		Parent Company	_		
			Costs	-	(14,378)
		Relationship with			
Telefónica Móviles Perú	Foreign	Parent Company Relationship with	Sale	3,366	-
Telefónica España	Foreign	Parent Company	Sale	503,588	645,658
-			Costs	(479,675)	(188,439)
		Relationship with			
Telefónica I+D España	Foreign	Parent Company	Sale	-	34,838
•	C	1 7	Costs	(129,791)	, -
		Relationship with			
Telefónica Internacional	Foreign	Parent Company	Sale	109,954	_
			Costs	(5,531)	(156,908)
		Relationship with	Costs	(3,551)	(150,500)
Telefónica Móviles El Salvador	Foreign	Parent Company	Sale	2,183	1,299
reference wovines Er Survacor	roleign	Tarent Company	Costs	(117,849)	(19,350)
		Relationship with	Costs	(117,047)	(17,550)
Telefónica Multimedia Sac Peru	Earaign	Parent Company	Costs		(750 724)
	Foreign	Relationship with		-	(759,724)
Telefónica Peru	Foreign	Parent Company	Sale	951,504	818,855
			Costs	(396,132)	(541,574)
		Relationship with			
Telefónica Servicios de Música	Foreign	Parent Company Relationship with	Costs	(170,486)	(234,056)
Telefónica Telecom, Colombia	Foreign	Parent Company	Sale	463,800	63,088
1010111011101111	1 0101811	i arom company	Costs	(53,419)	(57,103)
		Relationship with	Costs	(33,11)	(37,103)
Telefónica USA Inc.	Foreign	Parent Company	Sale	4,096	20,750
reference OSA me.	Toleign	Relationship with	Saic	4,070	20,730
Telcel Venezuela	Foreign	Parent Company	Sale	645,372	2,020,929
Telcer venezuera	roleigh	Parent Company	Costs	•	
Televisión Federal Telefe -		Dalatianahin with	Costs	(19,726)	(153,012)
	г .	Relationship with	<b>G</b> .	(12.0(0)	(16 001)
Argentina	Foreign	Parent Company Relationship with	Costs	(13,960)	(16,221)
Telefonica S.A.	Foreign	Parent Company	Sale	2,119	-
			Costs	-	(278,196)
Telecomunicaciones de Sao		Relationship with			
Paulo	Foreign	Parent Company	Sale	57,282	58,591
			Costs	(908,038)	(441,613)
		Relationship with			
Tevefe Comercializacion	Foreign	Parent Company	Sale	10,423	-
	C	Relationship with		,	
Telefonica Compras Electrónica	Foreign	Parent Company	Costs	(115,206)	_
Telefónica International		Relationship with		(,)	
Wholesale Services America	Foreign	Parent Company	Costs	_	(660,240)
Telefónica International	2 0.0.6	Relationship with	2355		(000,210)
Wholesale Services España	Foreign	Parent Company	Costs	_	(6,128)
Telefónica Larga Distancia Puerto	1 Oleigii	Relationship with	Costs	_	(0,120)
Rico	Foreign	Parent Company	Sale	7,954	22,073
NICO	roreign	r arem Company		•	
			Costs	(58,146)	(12,600)

Article 89 of the Corporations Law requires that a company s transactions with related companies (defined as entities belonging to the same group of companies) be on similar terms as those normally prevailing in the market.

40

### 10. Accounts receivable from and payable to related companies, continued

### c) Transactions, continued

There have been charges and credits to current accounts in the receivables of companies due to billing for sale of materials, equipment and services.

The conditions of the Mercantile Current Account and Mandate are current, accruing interest at a variable interest rate that adjusts to market conditions

Sales and service rendering expire in the short-term (less than one year) and the expiration conditions for each case vary by virtue of the transaction that generates them

d) Salaries and benefits received by the Company s key employees are detailed as follows:

Concept	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 al 06.30.08 ThCh\$	06.30.2008 ThCh\$
Salaries Post-employment benefits	1,579,511 750,384	4,503,378 881,031	1,619,440 208,867	5,195,421 440,172
Total	2,329,895	5,384,409	1,828,307	5,635,593

#### 11. Inventory

Inventory is detailed as follows:

Concept	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Merchandise	10,244,177	9,639,875	8,976,644
Obsolescence provision	(2,889,412)	(2,719,640)	(2,022,680)
Total	7,354,765	6,920,235	6,953,964

#### 12. Derivative financial instruments

Current derivative financial instruments are detailed as follows:

Concept	06.30	06.30.2009 12.31			.2008 01.01	
	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$
Cash flow hedge derivatives Interest rate hedge derivatives Exchange rate hedge derivatives	8,615,211	1,299,514 828,429 22,394,710	66,928 - 3,299,054	2,658,139 2,663,504 932,058	3,835 94,228 33,225	1,433,087 570,947 21,460,726
Total	8,615,211	24,522,653	3,365,982	6,253,701	131,288	23,464,760

Non-current derivative financial instruments are detailed as follows:

	06.30	.2009	12.31	.2008	01.0	1.2008
Concept	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$
Exchange rate hedge derivatives	12,577,302	12,293,635	36,963,243	470,129	-	45,373,745
Total	12,577,302	12,293,635	36,963,243	470,129	-	45,373,745

#### 13. <u>Income tax</u>

#### a) General information

As of June 30, 2009 and 2008 the Parent Company has established a first category (corporate) income tax provision, since it has a positive taxable base of ThCh\$66,752,865 and ThCh\$63,456,382, respectively.

The above figures correspond to income of the Parent Company which has a positive taxable base of ThCh\$47,362,521 and of subsidiaries in the amount of ThCh\$19,390,344, for June 2009; and ThCh\$36,356,737 and ThCh\$27,099,645 respectively, for June 2008.

As of June 30, 2009 and December 31, 2008, the tax losses accumulated by subsidiaries amount to ThCh\$33,194,337 and ThCh\$24,534,879 respectively.

According to current legislation, tax years subject to possible review by the fiscal authority consider transactions generated from 2006 to date for most of the taxes to which the Company s operations are subject.

During the course of its normal operations, the Company is subject to the regulations and supervision of the Chilean Internal Revenue Service, which could cause differences to arise in the application of tax determination criteria.

Management estimates, on the basis of information available to date, that there are no significant additional liabilities that have not been recorded for this concept in the financial statements.

### 13. Income tax, continued

### a) General information, continued

The Companies of the group with a positive balance in the Retained Taxable Earnings Registry and their associated credits are detailed as follows:

Subsidiaries	Taxable net income with credit 15% ThCh\$	Taxable net income with credit 16%	Taxable net income with credit 16.5%	Taxable net income with credit 17% ThCh\$	Taxable net income without credit ThCh\$	Total credit ThCh\$
Telefónica Larga Distancia S.A. Telefónica Empresas Chile S.A. Telefónica Gestión de Servicios Compartidos Chile S.A. Telefónica Chile S.A.	2,554,184 - - 114	967,703 - - -	692,765 54 - 6,699,031	139,255,922 34,786,094 855,743 295,178,931	3,806,869 240,632 18,267 10,683,676	29,294,214 7,124,865 175,272 61,782,030
Total	2,554,298	967,703	7,391,850	470,076,690	14,749,444	98,376,381

### b) Deferred taxes

As of June 30, 2009 and January 1 and December 31, 2008, accumulated balances of temporary differences generated net deferred tax liabilities in the amount of ThCh\$58,207,506 and ThCh\$60,728,445 and ThCh\$85,381,995, respectively, and are detailed as follows:

	06.30.2009		12.31.2008		01.01.2008	
Concept	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$	Assets ThCh\$	Liabilities ThCh\$
Allowance for doubtful						
accounts	22,906,934	-	19,428,286	-	11,425,854	_
Vacation provision	819,244	-	1,493,407	-	1,215,427	-
Staff severance indemnities	329,048	166,181	-	2,425,168	-	3,648,950
Amortization and depreciation						
of assets	1,117,801	91,366,469	-	92,822,682	_	104,001,485
Tax loss carry-forward	5,643,037	-	4,170,929	-	2,085,728	_
Deferred revenue	454,641	5,883	-	-	-	-
Other events	3,273,856	1,213,534	9,426,783	-	11,951,319	4,409,888
Sub-total	34,544,561	92,752,067	34,519,405	95,247,850	26,678,328	112,060,323

Reclassificatión	(28,561,053)	(28,561,053)	(30,348,476)	(30,348,476)	(24,592,600)	(24,592,600)
Total	5 983 508	64 191 014	4 170 929	64 899 374	2 085 728	87 467 723

## c) Current prepaid taxes

As of June 30, 2009, December 31 and January 1, 2008, the current tax balances receivable are detailed as follows:

Concept	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Prepaid tax installments on retained earnings	10,009,951	10,303,741	10,150,785
Monthly prepaid tax installments	10,207,179	9,467,341	2,120,355
Sence tax credit	706,849	706,849	663,237
Remaining VAT credit	3,992,596	6,024,053	5,340,140
Other	619,001	405,775	224,219
Total	25,535,576	26,907,759	18,498,736
	43		

## 13. Income tax, continued

## d) Income tax reconciliation

As of June 30, 2009 and 2008 the reconciliation of tax expenses is detailed as follows:

	04.01.09 to	06.30.09	06.30.2	2009	04.01.08 to	06.30.08	06.30.2	2008
Concept	Taxable base	17% Income tax rate	Taxable base	17% Income tax rate	Taxable base	17% Income tax rate	Taxable base	17% Income tax rate
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Starting with financial income before taxes								
Profit before taxes	12,493,053	2,123,819	27,579,082	4,688,444	9,042,396	1,537,207	19,306,841	3,282,163
Permanent differences	(2,796,785)	(475,454)	2,808,265	477,405	(2,710,980)	(460,866)	(10,137,857)	(1,723,436)
Price-level restatement of equity Price-level	-	-	-	-	(9,631,194)	(1,637,303)	(12,938,661)	(2,199,572)
restatement of investments Income from investments in	-	-	-	-	6,446,635	1,095,928	5,391,809	916,608
related companies Resolution of	2,535,508	431,036	3,089,792	525,265	800,412	136,070	341,854	58,115
prior year uncertainties (1) Prior year	1,700,883	289,150	3,485,678	592,565	(1,259,334)	(214,087)	(2,621,593)	(445,671)
income tax deficit/(surplus) Single article 21	(622,649)	(105,850)	(622,649)	(105,850)	6,583,921	1,119,267	6,293,300	1,069,861
tax adjustment Other (2)	344,337 (6,754,864)	58,537 (1,148,327)	344,337 (3,488,893)	58,537 (593,112)	41,355 (5,692,775)	7,030 (967,771)	71,555 (6,676,121)	12,164 (1,134,941)
Total tax expense of companies	9,696,268	1,648,365	30,387,347	5,165,849	6,331,416	1,076,341	9,168,984	1,558,727

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Starting from taxable income and deferred taxes calculated on the basis of temporary differences:

Income Tax				
17%	5,957,133	11,347,987	5,477,668	10,787,585
35% Single Tax	58,537	58,537	7,030	12,164
Prior current				
year				
deficit/(surplus)	(105,851)	(105,851)	1,119,267	1,069,861
In come day				
Income tax	5,909,819	11,300,673	6,603,965	11,869,610
expense Deferred	3,707,017	11,300,073	0,003,703	11,009,010
income tax				
expense	(4,261,454)	(6,134,824)	(5,527,624)	(10,310,883)
Total corporate	4 (40 4 ( 7	<b>7</b> 4 6 <b>7</b> 0 40	4.07.4.4	4
tax expense	1,648,365	5,165,849	1,076,341	1,558,727
Effective rate	13.2%	18.7%	11.9%	8.1%

<sup>(1)</sup> Adjustments corresponding to the differences between the values used for the purpose of estimating deferred taxes and values according to final balance sheets.

<sup>(2)</sup> The Other item includes adjustments for the concept of fines, 6% property, plant and equipment credit, and provisions for fines, among others.

### 14. <u>Investment in associates</u>

Associated companies as well as the Company s shares of their summary financial information for 2009 and 2008 are detailed as follows:

Taxpayer No	Name	Investment balance 06.30.2009	Participation percentage	Current assets	Non-current assets	<b>Current</b> liabilities	Non-current liabilities	<b>Ordinary</b> revenues	Ord exp
96.895.220-k	Atento Chile S.A.	5,348,739	28.84	20,614,521	4,406,817	6,345,459	18,675,879	15,310,834	17,1
Taxpayer No	Name	Investment balance 12.31.2008	Participation percentage	Current assets	Non-current assets	<b>Current</b> liabilities	Non-current liabilities	<b>Ordinary</b> revenues	Ord exp
96.895.220-k	Atento Chile S.A.	5,739,831	28.84	24,083,266	4,964,682	9,027,260	20,020,688	51,513,543	44,2
Taxpayer No	Name	Investment balance 01.01.2008	Participation percentage	Current assets	Non-current assets	<b>Current liabilities</b>	Non-current liabilities	<b>Ordinary</b> revenues	Ord exp
96.895.220-k	Atento Chile S.A.	4,449,217	28.84	19,696,096	6,218,468	10,414,945	15,499,619	48,551,106	40,1

During 2009 and 2008, the Company held investment in associated company Atento Chile S.A. with 28.84% participation. The country of origin is Chile, its functional currency is the Chilean peso and its main activity is Call Center Services .

As of June 30, 2009, the value of the investment was calculated on the basis of unaudited financial statements.

# 14. Investment in associates, continued

The movement of participations in associated companies during 2009 and 2008 is detailed as follows:

Movement	06.30.2009 Atento Chile S.A. ThCh\$	12.31.2008 Atento Chile S.A. ThCh\$
Beginning balance	5,739,831	4,449,217
Participation in common profits	(396,873)	1,552,194
Dividends received	-	(433,661)
Other increase	5,781	172,081
Movement sub-total	(391,092)	1,290,614
<b>Ending balance</b>	5,348,739	5,739,831

## 15. Intangibles

Intangibles are detailed as follows:

Movement	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Goodwill	16,704,516	16,704,516	16,704,516
Other intangible assets	29,309,245	32,343,927	40,314,006
Total	46,013,761	49,048,443	57,018,522

### a) Goodwill movement for 2009 and 2008 is detailed as follows:

Taxpayer no.	Company	12.31.2008 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	06.30.2009 ThCh\$
	Telefónica Larga Distancia				
96,551,670-0	S.A.	16,045,361	-	-	16,045,361
	Instituto Telefónica Chile				
96,811,570-7	S.A.	38,923	-	-	38,923
	Telefónica Internet Empresas				
96,834,320-3	S.A.	620,232	-	-	620,232
	Total	16,704,516	-	_	16,704,516

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Taxpayer no.	Company	Saldo 01.01.08 ThCh\$	Additions ThCh\$	Eliminations ThCh\$	12.31.2008 ThCh\$
	Telefónica Larga Distancia				
96,551,670-0	S.A.	16,045,361	_	_	16,045,361
70,221,070	Instituto Telefónica Chile	10,0 12,201			10,012,201
96,811,570-7	S.A.	38,923	-	-	38,923
	Telefónica Internet Empresas				
96,834,320-3	S.A.	620,232	-	-	620,232
	Total	16,704,516	-	-	16,704,516

In accordance with the calculation of impairment performed by Management, as of 2009 and 2008 year-end there has been no need to make significant adjustments to goodwill since the recoverable value is greater than the book value in all cases.

## 15. Intangibles, continued

b) Intangible assets for 2009 and 2008 are detailed as follows:

		06.30.2009		12.31.2008			01.01.2008		
cription	Gross intangible ThCh\$	Accumulated amortization ThCh\$	Net intangible ThCh\$	Gross intangible ThCh\$	Accumulated amortization ThCh\$	Net intangible ThCh\$	Gross intangible ThCh\$	Accumulated amortization ThCh\$	Net intangi ThCl
elopment									
nses and	516,520	-	516,520	-	-	-	-	-	
vare erwater	121,758,397	(105,493,668)	16,264,729	118,019,057	(98,930,876)	19,088,181	107,358,267	(81,412,350)	25,945,
rights	21,832,500	(9,304,504)	12,527,996	21,832,500	(8,576,754)	13,255,746	21,832,500	(7,464,411)	14,368,
otal	144,107,417	(114,798,172)	29,309,245	139,851,557	(107,507,630)	32,343,927	129,190,767	(88,876,761)	40,314,

Movement of intangible assets for 2009 and 2008 is detailed as follows:

Movement	Development  costs, net  ThCh\$	Licenses and software, net ThCh\$	Underwater cable rights, net ThCh\$	Total intangibles, net ThCh\$
Beginning balance Additions Amortization  Movements, sub-total  Ending balance at 12.31.2008	- - -	25,945,917 10,660,790 (17,518,526) (6,857,736) 19,088,181	14,368,089 (1,112,343) (1,112,343) 13,255,746	<b>40,314,006</b> 10,660,790 (18,630,869) ( <b>7,970,079</b> ) <b>32,343,927</b>
Movement	Development  costs, net  ThCh\$	Licenses and software, net ThCh\$	Underwater cable rights, net ThCh\$	Total intangibles, net ThCh\$
Beginning balance Additions Amortization	516,520 -	<b>19,088,181</b> 3,739,340 (6,562,792)	<b>13,255,746</b> (727,750)	<b>32,343,927</b> 4,255,860 (7,290,542)

Movements, sub-total	516,520	(2,823,452)	(727,750)	(3,034,682)
Ending balance at 06.30.2009	516,520	16,264,729	12,527,996	29,309,245

Licenses correspond to software licenses, which are obtained through non-renewable contracts. Therefore, the Company has defined that they have definite useful lives of 3 years.

Intangible assets are amortized using the straight-line method over their estimated useful lives. Amortization for each period is recognized in the income statement under Depreciation and Amortization .

Intangible assets are subjected to impairment each time there are indications of a potential loss of value. In the financial statements for 2009 and 2008 no impairment has been recognized.

In the Additions column, the main additions for 2009 and 2008 correspond to investments in information applications.

## 16. Property, plant and equipment

Property, plant and equipment items for 2009 and 2008 and their corresponding accumulated depreciation are detailed as follows:

		06.30.2009			12.31.2008		
	Gross		Net property,			Net property,	Gross property,
Concept	property, plant	Accumulated	plant &	Gross property,	Accumulated	plant &	plant &
	& equipment	depreciation	equipment	plant & equipment	depreciation	equipment	equipmen
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Construction in progress Land Buildings	120,003,209 23,251,512 703,231,091	- (358,966,175)	120,003,209 23,251,512 344,264,916	89,191,982 23,150,505 702,347,554	- (348,691,682)	89,191,982 23,150,505 353,655,872	83,157,6 24,355,7 700,193,6
Plant and equipment Information technology	•	(2,000,314,528)	, ,		(2,073,352,304)		
equipment Fixed installations and	71,567,696	(67,414,626)	4,153,070	71,370,615	(66,349,059)	5,021,556	68,459,5
accessories Motor vehicles Leasehold	27,370,352 598,678	(26,079,539) (423,000)	1,290,813 175,678	29,076,625 598,678	(26,460,955) (407,213)		26,962,4 545,5
improvements	1,512,586	(1,130,224)	382,362	1,512,586	(1,062,070)	450,516	7,556,8
Total	3,432,293,983	(2,454,328,092)	977,965,891	3,527,899,851	(2,516,323,283)	1,011,576,568	3,449,049,2

### 16. Property, plant and equipment, continued

The movements of property, plant and equipment items for 2009 and 2008 and their corresponding accumulated depreciation are detailed as follows:

						Fixed installations			Prope
					Information	and		Leasehold	plan
ement	Construction in			Plant and	technology	accessories,	Motor vehicles,	improvements,	and equipm
	progress	Land	Buildings, net	equipment, net	equipment, net	net	net	net	net
	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh
ce at nber									
008		23,150,505	353,655,872	537,299,002	5,021,556	2,615,670	191,465	450,516	1,011,576
ions	45,443,156	-	-	-	-	-	-	-	45,443
lrawals ciation	-	(46,824)	(852,154)	(137,779,223)	-	-	-	-	(138,678
rawals ciation	-	-	562,166	134,886,310	-	-	-	-	135,448
ise	-	-	(9,143,195)	(63,237,029)	(906,454)	(152,687)	(15,787)	(68,154)	(73,523
ises eases)									
	(14,631,929)	147,831	42,227	13,275,271	37,968	(1,172,170)	-	-	(2,300
ice at 30,									
	120,003,209	23,251,512	344,264,916	484,444,331	4,153,070	1,290,813	175,678	382,362	977,965

Movements of property, plant and equipment items for 2008 are detailed as follows:

						Fixed installations		
					Information	and		Leasehold
Movement	Construction in			Plant and	technology	accessories,	Motor vehicles,	improvemer
	progress	Land	Buildings, net	equipment, net	equipment, net	net	net	net

<sup>(1)</sup> Corresponds to the net movement of transfers from constructions in progress to assets in service, transfers to intangible assets in the amount of ThCh\$3,739,256, and transfers performed from inventory to constructions in progress, for installation of investment projects in the amount of ThCh\$1,438,454.

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	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$	ThCh\$
Balance at December 31, 2007 Additions Transfers from assets	83,157,667 147,989,087	24,355,712	363,113,966	552,597,677	3,804,020	964,651	166,777 -	120,0
of disposal group classified as held for sale		(1,429,874)	(776,401)					
Withdrawals Depreciation	-	(292,710)	(3,637,903)	(8,641,453)	(877,361)	(94,707)	-	
expense Other increases (decreases)	-	-	(18,181,364)	(126,840,706)	(3,385,722)	(420,740)	(28,339)	(85,7)
(1)	(141,954,772)	517,377	13,137,574	120,183,484	5,480,619	2,166,466	53,027	416,2
Balance at December 31, 2008	89,191,982	23,150,505	353,655,872	537,299,002	5,021,556	2,615,670	191,465	450,

<sup>(1)</sup> Corresponds to transfer of assets under construction to assets in service.

#### 16. Property, plant and equipment, continued

Additions for 2009 fundamentally show the effect of incorporation of customers home equipment (fixed telephony, broadband, television), long distance transmission equipment and voice and data equipment.

The depreciation expense amounts for the periods ended as of June 30, 2009 and 2008 based on the useful lives determined for the different assets amount to ThCh\$73,523,306 and ThCh\$76,991,927, respectively.

Material real property originating from net financial leases amounts to ThCh\$384,901 and ThCh\$388,775, and is recorded in the buildings category for 2009 and 2008, respectively.

Other decreases correspond to transfers from assets under construction to property, plant and equipment.

The net amount of property, plant and equipment items which are temporarily out of service as of June 30, 2009 and 2008 is not significant.

During the normal course of its operations the Company monitors both new and existing assets and their depreciation rates, aligning them to technological evolution and development of the markets in which it competes.

### 17. Assets of disposal group classified as held for sale

Assets of disposal group classified as held for sale correspond to land and buildings that have been destined for sale in accordance with the Company s rationalization program for 2009. For 2009 and 2008, this concept is detailed as follows:

Concept	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Land	537,381	680,180	-
Buildings	1,512,583	1,526,095	-
Total	2,049,964	2,206,275	-
		50	

### **18. Equity**

### a) Capital

As of June 30, 2009 and 2008, the Company s paid-in capital is composed as follows:

#### **Number of shares**

		06.30.2009		06.30.2008			
Serie	Number of shares	Number of	Number of shares with voting	Number of shares	Number of	Number of shares with voting	
	subscribed	shares paid	rights	subscribed	shares paid	rights	
A B	873,995,447 83,161,638	873,995,447 83,161,638	873,995,447 83,161,638	873,995,447 83,161,638	873,995,447 83,161,638	873,995,447 83,161,638	
Total	957,157,085	957,157,085	957,157,085	957,157,085	957,157,085	957,157,085	

### Capital

	06.30.2	2009	06.30.2008		
Serie	Subscribed capital ThCh\$	Paid-in capital ThCh\$	Subscribed capital ThCh\$	Paid-in capital ThCh\$	
A	562,812,438	562,812,438	816,008,941	816,008,941	
В	53,552,228	53,552,228	77,644,157	77,644,157	
Total	616,364,666	616,364,666	893,653,098	893,653,098	

### b) Distribution of shareholders

As established in Circular No. 792 issued by the Superintendency of Securities and Insurance of Chile, the distribution of shareholders based on their participation in the Company as of June 30, 2009 is detailed as follows:

Type of shareholder	Participation percentage %	Number of shareholders
Participation of 10% or more Less than 10% participation:	98.321	3

Investment equal to or exceeding UF 200 Investment under UF 200	1.024 0.655	361 9,404
Total	100	9,768
Company controller	97.89	2

### 18. Equity, continued

#### b) Distribution of shareholders, continued

Modification of the Company s bylaws, related to restrictions and references in conformity with Title XII of Decree Law No. 3,500, which refers, among other things, to the 45% maximum concentration allowed was approved on October 28, 2008 at the Extraordinary Shareholders Meeting, thus allowing Inversiones Telefónica Internacional Holding Ltda. to acquire 51.85% of the shares of Telefónica Chile S.A. in the takeover bid (OPA) process.

As of December 31, 2008, Telefónica S.A. (Spain), through its subsidiaries Inversiones Telefónica Internacional Holding Ltda. and Telefónica Internacional Chile S.A., holders of 51.85% and 44.9%, respectively, had indirect ownership of 96.75% of the Company s shareholders equity.

As of June 30, 2009, the indirect participation of Telefónica S.A. (Spain), in the equity of Telefónica Chile, reached 97.89% through Telefónica Internacional Holding Ltda. with 52.99% and Telefónica Internacional Chile S.A. with 44.9%.

#### c) Dividends

#### i) Dividends policy

In accordance with Law No. 18,046, unless a different agreement is adopted unanimously at the Shareholders Meeting, when there is net income, at least 30% of it must be distributed as dividends.

At the Ordinary Shareholders Meeting held on April 14, 2005, considering the cash situation, the projected levels of investment and solid financial indicators, the dividends distribution policy was modified, and the shareholders agreed to distribute 100% of net income generated during the respective year through an interim dividend in November of each year and a final dividend in May of the following year.

#### ii) Capital decrease and dividends distributed

Modification of the Company s bylaws was approved at the Extraordinary Shareholders Meeting held on April 14, 2008 in order to make a capital decrease of ThCh\$39,243,441, for the purpose of distributing additional cash to the shareholders in 2008. That capital distribution was equivalent to Ch\$41 per share.

A capital decrease of ThCh\$326,862,636 was approved at the Extraordinary Shareholders Meeting on April 23, 2009 for the purpose of capitalizing reserves for accumulated losses recognized in the process of adoption of IFRS.

### 18. Equity, continued

### c) Dividends, continued

### ii) Capital decrease and dividends distributed, continued

The Company has distributed the following dividends during the reported periods:

Date	Dividend number	Dividend	Amount distributed ThCh\$	Value per share Ch\$	Charge to net income for	Payment date
04-13-2007	173	Final	12.866.433	13.4423400	2006	May,2007
04-13-2007	173	Tillal	12,000,433	13.4423400	As of September	Way,2007
10-24-2007	174	Interim	5,742,943	6.0000000	30, 2007	May, 2008
04-14-2008	175	Final	5,050,016	5.2760580	2007	June, 2008
						March,
11-19-2008	176	Interim	5,742,943	6.0000000	2008	2008
						September,
04-23-2009	177	Final	11,874,483	12.4059900	2008	2009

#### d) Other reserves

Other Reserves are composed of the balances which are detailed as follows:

Concept	As of 12.31.2008 ThCh\$	Movement, net ThCh\$	As of 06.30.2009 ThCh\$
Proposed dividends reserve Employee benefits reserve Cash flow reserve Other	(10,081,253) (1,683,880)	(22,483,417) - 865,605 5,494	(22,483,417) (10,081,253) (818,275) 5,494
Total	(11,765,133)	(21,612,318)	(33,377,451)

### Nature and purpose of other reserves

### i) Staff severance indemnities post employment benefits reserve

Corresponds to the amounts recorded in shareholders equity generated by the change in the actuarial hypotheses of the post employment benefits provision.

#### ii) Cash flow reserve

Transactions designated as expected cash flow transaction hedges are probable, and where the Company can carry out the transaction, the Company has the positive intention and ability to consummate the expected transaction. Expected transactions designated in our cash flows hedges are maintained as probably occurring on the same date and amount originally designated; otherwise, the ineffectiveness has been measured and recorded when appropriate.

### iii) Proposed dividends reserve

Corresponds to income for the period, which according to the current bylaws will be fully distributed as dividends to shareholders.

53

### 18. Equity, continued

### e) Minority interests

Minority interests correspond to the recognition of the portion of equity and income of subsidiaries belonging to third parties. For the periods ended as of June 30, 2009 and 2008, respectively, this concept is detailed as follows:

Subsidiaries	Minority i	tage	Minority equ	uity revenue (los		me e (loss)
	<b>2009</b> %	2008 %	2009 ThCh\$	2008 ThCh\$	ThCh\$	2008 ThCh\$
			- ,			
Telefónica Larga Distancia S.A.	0.083	0.124	157,113	188,922	10,972	18,013
Fundación Telefónica	50	50	(129,976)	(48,818)	(81,159)	(195,887)
Telefónica Gestión de Servicios						
Compartidos Chile S.A.	0.001	0.001	12	8	3	2
Total			27,149	140,112	(70,184)	(177,872)

### 19. Profit per share

Profits per share are detailed as follows:

Basic profit per share	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Earning attributable to holders of instruments of				
participation in the net equity of the parent	10,844,688	22,413,233	7,966,055	17,748,114
Income available for common shareholders, basic	10,844,688	22,413,233	7,966,055	17,748,114
Weighted average number of shares, basic	957,157,085	957,157,085	957,157,085	957,157,085
Basic profit per share in thousands	0.0113	0.0234	0.0083	0.0185

Earning per share figures have been calculated dividing the respective income amount by the weighted average number of common shares outstanding during the year. The Company has not issued convertible debt or other equity securities. Consequently, there are no potentially diluting effects on income per share.

### 20. Interest-bearing loans

Current and non-current loans accruing interest is detailed as follows:

	06.30	0.2009	12.31.2008		01.01.2008	
Concept	Current ThCh \$	Non-current ThCh \$	Current ThCh \$	Non-current ThCh \$	Current ThCh \$	Non-current ThCh \$
Bank loans Bonds Financial leases	128,003,424 3,007,264 23,476	159,216,068 197,018,798 187,052	128,357,903 1,681,627 18,693	266,756,643 72,981,753 206,058	76,325,196 1,573,268 17,558	243,046,267 67,717,704 204,989
Total	131,034,164	356,421,918	130,058,223	339,944,454	77,916,022	310,968,960

Financial leases are included in the buildings category (see note on property, plant and equipment). The present value of minimum net long-term lease payments is ThCh\$211,094, ThCh\$237,711 and ThCh\$224,751 as of June 30, 2009 and January 1 and December 31, 2008, respectively. Total imputable interest is ThCh\$74,244.

#### **Financing**

On June 12, 2008, the Company renegotiated an international loan in the amount of US\$150 million. The international bank loan has been structured as a club deal, with the participation of the following banks: Banco Santander, Banesto, Bank of Tokyo, BBVA, Caja Madrid, EDC and Rabobank. The funds were used to refinance a syndicated loan that was to mature in December 2008.

On April 15, 2009 Telefónica Chile placed Series N 5-year bullet bonds in the amount of UF 5 million (equivalent to Ch\$106,000 million) in the Bolsa de Comercio de Santiago, at an annual rate of UF + 3.23%.

Likewise, on April 22, 2009 Series M 5-year bullet bonds in the amount of ThCh\$20,500,000 were placed in the same stock exchange at an annual rate of 6.05%.

The classification of both series is AA- and AA by Fitch Ratings and ICR, respectively. Both operations were led by BBVA.

On April 23, 2009 the Company prepaid the debt maintained with the Calyon Bank in the amount of US\$100,000,000 (equivalent to ThCh\$57,000,000).

## 20. Interest-bearing loans, continued

a) Interest-bearing loans for 2009 are detailed as follows:

Class Ta	axpaye	er Creditor	Currency	y Amortization	Effective 1	Nomina	l Nominal	Term		Expira	ation
	no.				rate	rate	(millions)			Up to	1 to
									Undetermined ThCh \$	month ThCh \$	month ThCh
Syndicated loan	0-E	Calyon, New York y otros	US\$	Upon expiration	0.84%	0.68%	US\$ 100	2009	-	4,040	
Syndicated loan	0-E	BBVA Bancomer y	US\$	Upon expiration	1.46%	1.37%	US\$ 150	2011	-	-	117,20
Syndicated loan	0-E	otros  BBVA Bancomer y	US\$	Upon expiration	1.74%	1.60%	US\$ 150	2013	-	-	86,99
Syndicated loan		otros Banco Santander	UF	Upon expiration	1.81%	1.75%	UF 3,555	2010	-	-	
Total bank loans									-	4,040	204,19
Bond Serie F Bond Serie		Banco Bice Banco	UF	Biannual Upon	6.33%	6.00%	UF 1,500	2016	-	_	
L Bond Serie		Chile	UF	expiration Upon	4.44%	3.75%	UF 3,000	2012	-	-	
M Bond Serie		BBVA	CLP	expiration Upon	6.07%	6.05%	\$ 20,5	2014	-	-	
N Total bonds		BBVA	UF	expiration	3.21%	3.50%	UF 5,000	2014	-	_	

Financial rental	UF	Monthly	8.10%	-	2016	-	1,874
Total financial rental						-	1,874
		56					

3,79

3,79

## 20. Interest-bearing loans, continued

b) Interest-bearing loans for 2008 are detailed as follows:

Class T	axpaye	r Creditor	Currency	Amortizatio	n Effectiv	e Nominal	Nominal	Term		Expir	ation
	no.				rate	rate	(millions)			Up to	1 to
									Undetermined ThCh \$	month ThCh \$	month ThCh
Syndicated loan	0-E	Calyon, New York y otros	US\$	Upon expiration	2.06%	1.88%	US\$ 200	2009	-		- 59,66
Syndicated loan	0-E	BBVA Bancomer y	US\$	Upon expiration	3.65%	3.53%	US\$ 150	2011	-		- 476,14
Syndicated loan	0-E	BBVA Bancomer y	US\$	Upon expiration	3.05%	2.89%	US\$ 150	2013	-		- 260,98
Syndicated loan		otros Banco Santander	UF	Upon expiration	2.69%	2.61%	UF 3,555	2010	-		-
Total bank loans									-		· <b>796,7</b> 9
Bono Serie F Bono		Banco Bice Banco	UF	Biannual Upon	6.33%	6.00%	UF 1,500	2016	-		-
Serie L		Chile	UF	expiration	4.44%	3.75%	UF 3,000	2012	-	-	-
Total bonds									-		-
Financial rental			UF	Monthly	-	8.10%	-	2016	-	1,455	5 2,96

2,96

- 1,455

## Total financial rental

											Curre
Class 7	<b>Taxpaye</b>	r Creditor	Currency	y Amortization	Effective 1	Nomina	l Nominal	Term		Expira	ation
	no.				rate	rate	(millions)	)		Up to	1 to
									Undetermined ThCh \$	month ThCh	mont ThCl
Syndicated loan	0-E	Calyon, New York y otros	US\$	Upon expiration	5.47%	5.26%	US\$ 200	2009	-	-	145,
Syndicated loan	0-E	BBVA Bancomer y otros	US\$	Upon expiration	5.37%	5.23%	US\$ 150	2011	-		606,
Syndicated loan	0-E	Citibank New York	US\$	Upon expiration	5.41%	5.21%	US\$ 150	2013	-	-	560,
Syndicated loan		Banco Santander	UF	Upon expiration	3.27%	3.18%	UF 3,555	2010	-	_	
Total bank	loans								-	-	1,311,
Bono Serie F Bono		Banco Bice Banco	UF	Biannual Upon	6.31%	6.00%	UF 1,500	2016	-	-	
Serie L		Chile	UF	expiration	4.44%	3.75%	UF 3,000	2012	-	-	
Total bonds									-		
Financial rental			UF	Monthly		8.10%	) <b>–</b>	2016	-	1,391	2,
Total financ	cial rent	tal							-	1,391	2,

## 21. Deferred revenue

Deferred income is detailed as follows:

	06.30.2009		12.31	.2008	01.01.2008		
Deferred income	Current ThCh \$	Non-current ThCh \$	Current ThCh \$	Non-current ThCh \$	Current ThCh \$	Non-current ThCh \$	
Beginning balance Endowments Eliminations/applications	5,034,107 6,968,154 (8,598,024)	3,930,500 971,440 (113,967)	5,223,941 16,968,004 (17,157,838)	4,153,591 51,242 (274,333)	13,278,153 18,172,230 (26,226,442)	4,361,390 40,211 (248,010)	
Movement sub-total	(1,629,870)	857,473	(189,834)	(223,091)	(8,054,212)	(207,799)	
<b>Ending balance</b>	3,404,237	4,787,973	5,034,107	3,930,500	5,223,941	4,153,591	

## 22. Employee benefits and expenses

## a) Post employment benefits

Post employment benefits for 2009 and 2008 are detailed as follows:

Concept	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Termination benefits, current Termination benefits, non-current	3,530,611	2,898,105	1,996,786
	42,878,285	42,464,712	30,838,659
Total	46,408,896	45,362,817	32,835,445

Post employment provision movements for 2009 and 2008 are detailed as follows:

Movement	06.30.2009 ThCh\$	12.31.2008 ThCh\$	01.01.2008 ThCh\$
Beginning balance	45,362,817	32,835,445	30,929,501
Costs for past services	1,253,580	6,336,454	2,862,257
Interest costs	1,239,422	1,579,385	1,855,770
Actuarial (profits)/losses	(178,788)	8,015,393	-
Benefits paid	(1,268,135)	(3,403,860)	(2,812,083)
Movement sub-total	46,408,896	45,362,817	32,835,445

Actuarial assumptions used for 2009 and 2008 are detailed as follows:

Actuarial hypotheses used	06.30.2009	12.31.2008	01.01.2008
Discount rate	4.81%	4.81%	6.00%
Expected salary increase rate	1.50%	1.50%	1.50%
Mortality table	RV-2004	RV-2004	RV-85
Turnover rate	5.46%	5.46%	2.34%

Post employment benefits are calculated by an external qualified actuary, using market variables and estimations in accordance with actuarial calculation methodology.

#### 22. Employee benefits and expenses continued

#### b) Employee expenses

Employee expenses are detailed as follows:

Concept	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Wages and salaries	20,142,696	40,143,432	17,569,995	34,613,599
Post employment benefit obligations expense	1,114,984	2,154,668	1,902,340	2,948,536
Other personnel expenses	4,735,988	7,446,018	5,854,966	9,935,776
Total	25,993,668	49,744,118	25,327,301	47,497,911

## 23. Trade and other payables

Trade and other payables are detailed as follows:

Concept	06.30.2009 Current ThCh\$	12.31.2008 Current ThCh\$	01.01.2008 Current ThCh\$
Debts due to purchases or services provided	72,715,977	102,029,176	120,356,579
Real property providers	36,553,846	59,144,482	26,841,124
Dividends pending payment	35,809,666	13,470,974	6,771,524
Accounts payable to personnel	8,312,835	14,487,260	8,473,852
Other	19,689,480	8,269,759	5,306,686
Total	173,081,804	197,401,651	167,749,765

Debts due to purchases or services provided corresponding to foreign and domestic suppliers for June 30, 2009, December 31 and January 1, 2008 are detailed as follows:

Debts due to purchases or services provided	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Domestic	60,000,825	93,039,321	111,063,832
Foreign	12,715,152	8,989,855	9,292,747
Total	72,715,977	102,029,176	120,356,579

## 24. Provisions

The balance of provisions is composed of:

Concept	06.30.2009	12.31.2008	01.01.2008
	ThCh\$	ThCh\$	ThCh\$
Legal and regulatory	2,351,467	2,303,708	10,622,554
Tax	4,768,628	4,768,628	5,608,288
Total	7,120,095	7,072,336	16,230,842
		59	

## 24. Provisions, continued

The composition of provision for 2009 and 2008 is detailed as follows:

Movement	06.30.2009 ThCh\$	12.31.2008 ThCh\$
Beginning balance	7,072,336	16,230,842
Increase in existing provisions	47,759	1,298,409
Provision used	, -	(10,496,190)
Other increase	-	39,275
Movement sub-total		(9,158,506)
<b>Ending balance</b>	7,120,095	7,072,336

## 25. Revenue and expenses

## a) Ordinary revenues and expenses

Revenue for 2009 and 2008 is detailed as follows:

Classes of ordinary income	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Sale of goods Services rendered	4,233,846 165,322,947	7,851,599 336,303,944	3,187,061 177,022,013	7,354,601 350,134,662
Total	169,556,793	344,155,543	180,209,074	357,489,263

Other operating income for 2009 and 2008 is detailed as follows:

Other revenues	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Work performed for real property	2,365,659	4,559,684	2,318,034	4,443,628
Other current management revenues	1,582,250	2,843,245	55,256	147,351
Benefits from alienation of material real estate	498,054	785,847	1,530,642	1,543,498
Total	4,445,963	8,188,776	3,903,932	6,134,477

## 25. Revenue and expenses, continued

## a) Ordinary revenues and expenses, continued

Other miscellaneous operating expenses for 2009 and 2008 are detailed as follows:

Other expenses	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Interconnections	20,371,488	45,822,016	27,750,667	57,378,770
Media rental	10,755,100	21,717,840	8,254,053	15,857,569
Cost of sale of equipment and cards	1,192,872	4,820,378	3,641,352	6,180,046
Other exterior services	10,574,425	21,872,079	12,089,574	23,858,037
Sales commissions	6,747,360	12,377,130	6,775,173	12,940,968
Customer service	6,105,879	12,051,297	6,021,895	11,821,443
Plant maintenance	8,831,174	16,276,290	6,449,008	12,664,503
Allowance for doubtful accounts	7,667,729	16,481,196	8,736,442	16,794,969
Fines, sanctions, contingencies	370,234	956,870	1,031,030	1,031,030
Cost of utilities	4,024,513	8,209,434	4,156,115	7,996,894
Advertising	2,067,417	4,033,961	2,129,895	3,977,235
Computer services	4,656,000	9,900,591	5,186,493	10,243,316
Other	5,615,933	7,264,246	7,174,471	12,432,358
Total	88,980,124	181,783,328	99,396,168	193,177,138

## b) Financial revenues and expenses

Net financial costs for 2009 and 2008 are detailed as follows:

Financial costs, net	04.01.09 to 06.30.09 ThCh\$	06.30.2009 ThCh\$	04.01.08 to 06.30.08 ThCh\$	06.30.2008 ThCh\$
Financial revenues				
Interest earned on deposits	705,557	1,891,357	1,286,084	2,676,849
Interest earned on investments	200,888	451,690	52,505	104,850
Other financial revenues	370,128	835,502	39,909	98,758
Total financial revenues	1,276,573	3,178,549	1,378,498	2,880,457
Financial costs				
Interest on bank loans	1,241,888	3,278,314	2,746,476	5,847,333
Interest on obligations and bonds	1,933,222	2,774,787	930,771	1,666,632
Financial lease	6,777	16,465	6,667	13,659
Interest rate hedges (cross currency wwap)	2,093,795	6,098,345	3,405,996	5,738,208
Other financial costs	(232,179)	169,221	(77,225)	244,303

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<b>Total financial costs</b>	5,043,503	12,337,132	7,012,685	13,510,135
Total, net	(3,766,930)	(9,158,583)	(5,634,187)	(10,629,678)

#### 26. Contingencies and restrictions

#### a) Lawsuit against the State of Chile

i) Having exhausted all administrative remedies aimed at correcting the illegal actions taken in the tariff setting process of 1999, in 2002 the Company filed a lawsuit for damages against the Government in the amount of ThCh\$181,038,411, plus readjustments and interest, covering past and future damages incurred up to May 2004.

As of June 30, 2009, the judicial process is at the sentencing stage.

- ii) Telefónica Chile and Telefónica Larga Distancia filed a damage indemnity complaint against the Government of Chile in an ordinary treasury lawsuit, claiming damages caused due to modification of telecommunications networks in respect to the works carried out by highway concessionaries from 1996 to 2000.
- **iii**) The amount of damages claimed, consisting of both companies having been forced to pay to transfer their telecommunications networks due to the construction of public works concessions protected by the Concessions Law, is detailed as follows:
- a.- Compañía de Telecomunicaciones de Chile S.A.: ThCh\$1,929,207
- b.- Telefónica Larga Distancia S.A.: ThCh\$2,865,209

On March 24, 2008, the final first instance sentence was issued rejecting the complaint without costs. This sentence has been appealed.

#### b) Lawsuits

#### i) Voissnet S.A.

On July 12, 2007 Voissnet filed a complaint before the Antitrust Commission (TDLC) against Telefónica Chile for alleged cross subsidy in the joint commercialization of its broadband and fixed telephone services, taking advantage of its dominant position in those markets.

Telefónica Chile in its answer requested that the complaint be rejected, with costs, since the voice and broadband package offers are due to a competitive dynamic, and said that it has not incurred in practices that are contrary to the practice of free competition. The evidence stage has been completed.

On August 29, 2008, Voissnet filed a second complaint against Telefónica Chile before the TDLC, this time for alleged bundled sale in the commercialization of broadband with telephone services.

Telefónica Chile answered the complaint and requested full rejection, with costs. The TDLC decided that both processes should be combined.

#### 26. Contingencies and restrictions, continued

#### b) Lawsuits, continued

#### ii) Manquehue Net

On June 24, 2003, Telefónica Chile filed a forced contract compliance with damage indemnity complaint against Manquehue Net in the amount of ThCh\$3,647,689, in addition to the sums accrued during substantiation of the proceeding, before the mixed arbitration court of Mr. Victor Vial del Río. On the same date, Manquehue Net filed a complaint regarding compliance with discounts (in the amount of Ch\$2,295 million), in addition to a complaint regarding the obligation to perform (signing of 700 service contract).

On April 11, 2005, the Arbitrator issued the first sentence accepting the complaint made by Telefónica Chile and sentencing Manquehue Net to pay approximately Ch\$452 million and at the same time accepted the complaint of Manquehue Net condemning Telefónica Chile to pay Ch\$1,021 million.

Telefónica Chile filed appeals against both sentences, currently pending before the Santiago court of Appeals

#### iii) Lawsuit filed by Telmex Servicios Empresariales S.A.

Telmex Servicios Empresariales S.A. filed a complaint before the TDLC against Telefónica Chile, for alleged anti-competition actions related to the process of awarding concession of the 3,400 3,600 MHz band for local wireless public service, requesting that it be condemned to pay a government fine in the amount of 18,000 UTA.

On January 30, 2009 the Antitrust Commission rejected the complaint, without costs. Telmex filed an appeal before the Supreme Court, which is currently pending.

Telefónica Chile and Telefónica Larga Distancia were sued by Telmex Servicios Empresariales S.A. before the TDLC (Case No. C 181-2008) for the execution of acts contrary to free competition in providing long-distance services through the Telefónica Chile prepayment card denominated Tarjeta Línea Propia (TLP), requesting a fine of Ch\$9,036 million for each of the companies.

The complaint was answered, requesting full rejection, with costs.

#### 26. Contingencies and restrictions, continued

#### b) Lawsuits, continued

#### iv) Other lawsuits

During the last quarter of 2007, resolutions passed by the Ministry of Transport and Telecommunications were issued, in which fines were applied due to non-compliance with the previous resolutions, which altogether amount to Unidad Tributaria Mensual (UTM, an inflation-indexed monetary unit used for tax and fine purposes) 33,700. Telefónica Chile has filed appeals against those resolutions, which are currently in process and pending sentence. It should be noted that the resolutions consider daily fines, which as of December 31, 2007 are estimated to amount to close to UTM 1,200.

Management and its internal and external legal counsel periodically monitor the evolution of the lawsuits and contingencies affecting the Company during the normal course of its operations, analyzing in each case the possible effects on the financial statements. Based on this analysis and the information available to date, management and its legal counsel believe that it is unlikely that the Company s income and equity will be significantly affected by loss contingencies that could eventually represent significant liabilities in addition to those already recorded in the financial statements.

#### v) Labor lawsuits

During the normal course of operations labor lawsuits have been filed against the Company, which to date do not represent significant contingencies.

#### vi) Tax processes

There are certain current tax proceedings arising from settlements claimed, the amounts of which are being discussed.

#### c) Financial restrictions

In order to be able to develop its investment plans, the Company has obtained financing both in the local and foreign market (note 20), which establish, among other things, clauses on the maximum indebtedness that the Company can incur. The maximum debt to equity ratio established is 2.50.

Non-compliance with this clause implies that all obligations assumed in these financing contracts are considered to have expired.

As of June 30, 2009, the Company complied with the financial restriction.

## 26. Contingencies and restrictions, continued

## d) Guarantee deposits

Guarantee deposits are detailed as follows:

		Debtor	Type of	Current guarantee deposits	Liber	ated guaran	tees
Guarantee creditor	Name	Relationship	guarantee	<b>M</b> \$	2009 M\$	2010 M\$	2011 y más M\$
Director de Vialidad VI Región Municipalidad de lo	ТСН	Parent Company Parent	Deposit	52,333	-	-	52,333
Barnechea	TCH	Company Parent	Deposit	10,467	-	-	10,467
Metro S.A.	TCH	Company Parent	Deposit	85,535	16,617	1,884	67,034
Municipalidad de Macul Municipalidad de	TCH	Company Parent	Deposit	7,433	-	-	7,433
Peñalolen	TCH	Company Parent	Deposit	6,280	6,280	-	-
Municipalidad de Renca Municipalidad de San	TCH	Company Parent	Deposit	5,233	5,233	-	-
Bernardo Bernardo	TCH	Company Parent	Deposit	11,558	-	-	11,558
Municipalidad de Santiago Rentas e Inversiones Viña	TCH	Company Parent	Deposit	18,138	-	-	18,138
del Mar Ltda. SCL Terminal Aéreo	TCH	Company Parent	Deposit	5,918	-	-	5,918
Santiago Serviu Región	TCH	Company Parent	Deposit	31,400	-	31,400	-
Metropolitana Subsecretaria de	TCH	Company Parent	Deposit	37,852	4,301	2,006	31,545
Telecomunicaciones Telefónica Móviles de	TCH	Company Parent	Deposit	588,121	44,273	533,381	10,467
Chile	TCH	Company Parent	Deposit	10,467	-	-	10,467
Otras Garantías Cámara de Diputados de	TCH	Company	Deposit	36,575	11,884	5,884	18,807
Chile Consejo de Defensa del	TLD	Subsidiary	Deposit	17,000	-	-	17,000
Estado	TLD	Subsidiary	Deposit	1,285	-	1,285	-
Dirección de Compras y Contratación Pública Director Regional de	TLD	Subsidiary	Deposit	5,000	5,000	-	-
Vialidad XII Reg.	TLD	Subsidiary	Deposit	115,718	-	-	115,718

SCL Terminal Aéreo							
Santiago	TLD	Subsidiary	Deposit	31,400	-	31,400	-
Subsecretaria de							
Telecomunicaciones	TLD	Subsidiary	Deposit	1,030,536	-	1,030,536	-
Tesorería del estado Mayor							
gral. Del Ejerc.	TLD	Subsidiary	Deposit	10,000	-	-	10,000
Otras Garantías	TLD	Subsidiary	Deposit	478	73	-	405
Aguas Andinas S.A.	TEM	Subsidiary	Deposit	56,926	-	56,926	-
Banco Penta	TEM	Subsidiary	Deposit	45,000	-	-	45,000
Cámara de Comercio de		-	-				
Santiago	TEM	Subsidiary	Deposit	83,732	-	-	83,732
Comisión Adm. Del Sist.		•	•				
De Créditos E.S.	TEM	Subsidiary	Deposit	87,291	-	87,291	-
Corporación Adm. Del		•	•				
Poder Judicial	TEM	Subsidiary	Deposit	119,389	59,389	-	60,000
Dir. Nac. De Logística de		Ĭ	1	•	,		ŕ
Carabineros	TEM	Subsidiary	Deposit	801,400	_	801,400	_
Dirección Nacional de		Ĭ	1	•		•	
Gendarmería de Chile	TEM	Subsidiary	Deposit	88,577	88,577	_	_
Fondo para Hospitales de		,	1	,	,		
Carabineros	TEM	Subsidiary	Deposit	82,000	_	_	82,000
Municipalidad de Arica	TEM	Subsidiary	Deposit	94,310	_	_	94,310
Inst. de Normalización		2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	F	2 1,2 2 3			, ,,,
Previsional	TEM	Subsidiary	Deposit	104,791	104,791	_	_
Instituto de Desarrollo	121,1	Succiality	2 <b>c</b> posit	10.,/21	10.,//		
Agropecuario	TEM	Subsidiary	Deposit	116,136	_	116,136	_
Ministerio del Interior	TEM	Subsidiary	Deposit	344,212	302,022	-	42,190
Mutual de Seguridad	121,1	Succiality	2 <b>c</b> posit	0.1,212	502,022		,1>0
C.CH.C.	TEM	Subsidiary	Deposit	65,164	_	_	65,164
SCL Terminal Aéreo	121,1	Succiality	2 <b>c</b> posit	00,10.			32,13.
Santiago	TEM	Subsidiary	Deposit	90,179	90,179	_	_
Servicio de Salud	121,1	Succiality	2 <b>c</b> posit	> 0,1.	>0,17		
Metropolitano	TEM	Subsidiary	Deposit	79,066	79,066	_	_
Servicio de Salud	121,1	Succiality	2 <b>c</b> posit	,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Metropolitano Oriente	TEM	Subsidiary	Deposit	111,992	111,992	_	_
Servicio de Salud	121,1	Succiality	2 <b>c</b> posit	111,552	111,552		
Metropolitano Central	TEM	Subsidiary	Deposit	68,541	68,541	_	_
Servicio de Salud	121,1	Succiality	2 <b>c</b> posit	00,0 .1	33,5 .1		
Metropolitano Sur	TEM	Subsidiary	Deposit	47,827	43,827	_	4,000
Servicio de Salud Viña del	1 DIVI	Substatuty	Берози	17,027	13,027		1,000
Mar - Quillota	TEM	Subsidiary	Deposit	68,711	68,711	_	_
Servicio Nacional de	1 DIVI	Substatuty	Берози	00,711	00,711		
Aduanas	TEM	Subsidiary	Deposit	65,011	_	_	65,011
Subsecretaria de	12111	Substatuty	Deposit	05,011			05,011
Educación Educación	TEM	Subsidiary	Deposit	80,000	80,000	_	_
Subsecretaría de Redes	1 DIVI	Substatuty	Берози	00,000	00,000		
Asistenciales	TEM	Subsidiary	Deposit	90,048	90,048	_	_
Superintendencia de Salud	TEM	Subsidiary	Deposit	103,314	,0,0 <del>1</del> 0	103,314	_
Universidad de	1 1/1/1	Sassiaiaiy	Doposit	100,017	_	100,017	_
Concepción	TEM	Subsidiary	Deposit	125,598	125,598	_	_
Otras Garantías	TEM	Subsidiary	Deposit	1,384,565	833,112	350,156	201,297
Onao Omanda	1 1/1/1	Substatuty	Deposit	1,501,505	000,112	550,150	201,271

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Subsecretaría de

Transporte TSGC Subsidiary Deposit 356 356 - - Telefónica Empresas S.A. TMM Subsidiary Deposit 8,373 - 8,373

Total 6,531,236 2,239,870 3,152,999 1,138,367

TCH: Telefónica Chile S.A.

TGSC: Telefónica .Gestión de Servicios Compartidos

Chile S.A.

TEM: Telefónica Empresas Chile S.A.

TLD: Telefónica Larga Distancia S.A.

TMM: Telefónica Multimedia S.A.

#### 27. Environment

In the opinion of management and its legal counsel and since the nature of the operations of the Company does not directly or indirectly affect the environment, as of the closing date of these financial statements, the Company has not committed resources or made payments derived from non-compliance with municipal ordinances or those of other supervising organizations.

The Company reviewed its real estate lease agreements with private entities and government agencies involving locations where certain of the Company s assets are installed, such as digital switchboards, radio stations, antennas and other equipment regarding potential obligations at the end of the term or expiration of the lease contract considering the term of the contracts and renewal conditions. No significant obligations were identified on the basis of these contracts since:

- The Telecommunications Law in Chile states that the Company, as a public service supplier, has a right to maintain its assets on third party property and cannot be forced to remove then without its consent.
- · On the basis of historical evidence, most of the lease agreements are renewed. For the leases that were not renewed significant withdrawal costs were incurred.

### 28. Financial risk management

#### a) Competition

Telefónica Chile faces strong competition in all its business areas and believes that this high level of competitiveness will be maintained. In order to confront this situation, the Company permanently adapts its business strategies and products, seeking to satisfy the demands of its current and potential customers, innovating and developing excellence in its attention.

#### b) New tariff decree

Approximately 8% of the Company s income for 2009 is subject to tariff regulation. Tariff setting for the new 5 year period, beginning in May 2009, could affect its income and level of market competitiveness.

#### c) Technological changes

The telecommunications industry is a sector that is subject to quick and important technological progress and the introduction of new products and services. It is not possible to be certain about what the effect of such technological changes on the market or on Telefónica Chile will be or to be certain that the disbursement of significant financial resources will not be required to develop or implement new and competitive technologies, nor can the Company anticipate whether those technologies or services will be substitutive or complementary to the products and services it currently offers. Telefónica Chile is constantly evaluating the incorporation of new technologies to the business, taking into consideration both the costs and benefits.

#### 28. Financial risk management, continued

#### d) Level of Chilean economic activity

Since the Company s operations are located in Chile, these are sensitive to and dependent on the country s level of economic activity. In periods of low economic growth, high unemployment rates and reduced internal demand, there has been a negative impact on the local and long distance telephone traffic, as well as on the level of customer default.

#### e) Financial risk management objectives and polices

The Company s main financial liabilities, in addition to derivatives, comprise bank loans and bond obligations, accounts payable and other accounts payable. The main purpose of those financial liabilities is to obtain financing for the Company s operations. The Company has trade receivables, cash and short-term deposits, which arise directly from its operations. The Company also has derivative transactions.

The Company is exposed to market risk, credit risk and liquidity risk.

The Company s Management supervises that financial risks are identified, measured and managed in accordance with defined policies. All activities derived from risk management are carried out by specialist teams with adequate skills, experience and supervision. It is the Company s policy that there is no commercialization of derivatives for speculative purposes.

The policies for managing such risks, which are reviewed and ratified by the Board of Directors, are summarized below:

#### Market risk

Market risk is the risk of fluctuation in the fair value of future cash flows of a financial instrument due to changes in market prices. Market prices comprise three types of risks: interest rate risk, exchange rate risk and other price risks, such as equity risk. Financial instruments affected by market risk include loans, deposits, investments held for sale and derivative financial instruments.

#### Interest rate risk

Interest rate risk is the risk of fluctuation in the fair value of future cash flows of a financial derivative due to changes in market interest rates. The Company s exposure to the risk of changes in market interest rates is mainly related to the Company s long-term debt obligations with variable interest rates.

The Company manages its interest rate risk maintaining a balanced portfolio of loans and debts at variable and fixed interest rates. The Company has interest rate swaps in which it agrees to interchange, at certain intervals, the difference between the amounts of fixed and variable interest rates, calculated in reference to a notional agreed upon capital amount. These swaps are designated to hedge underlying debt obligations.

#### 28. Financial risk management, continued

#### e) Financial risk management objectives and polices, continued

#### Foreign currency risk

Foreign currency risk is the risk that the future fair values or cash flows of a financial instrument may fluctuate due to exchange rates. The Company s exposure to exchange variation risks is related mainly to its operating activities (when income or expenses are denominated in a currency other than the Company s functional currency). The Company s main risk lies in its obligations, and these are 100% hedged.

It is the Company s policy to negotiate the terms of hedge derivatives to match the terms of the hedged items in order to maximize the effectiveness of the hedge.

#### Credit risk

Credit risk is the risk that a counterpart may not fulfill its obligations under a financial instrument or customer contract, which leads to a financial loss. The Company is exposed to credit risk from its operating activities (mainly due to receivables and credit notes) and from its financial activities, including bank deposits, transactions in foreign currency and other financial instruments.

Credit risk related to customer loans is managed in accordance with the policies, procedures and controls established by the Company to manage customer credit risk. Customer credit quality is evaluated in an ongoing manner. Outstanding customer charges are supervised. The maximum exposure to credit risk as of the report presentation date is the value of each class of financial asset.

Credit risk related to balances with banks, financial instruments and negotiable values is managed by the Finance Management Department in conformity with the Company s policies. Surplus funds are only invested with an approved counterpart and within the credit limits assigned to each entity. Counterpart limits are reviewed annually, and can be updated during the year. The limits are established to reduce counterpart risk concentration to a minimum.

#### Liquidity risk

The Company manages its commitments so that cash at the beginning of the year plus cash generated during the next twelve months must be capable of covering its financial obligations during the same term.

The Company monitors its risk of lack of funds using a recurrent liquidity planning tool. The Company s objective is to maintain a short-term investment profile that minimizes the need to obtain external short-term financing.

#### Capital management

Capital includes shares and equity attributable to the parent company less unrealized net income reserves.

68

#### 28. Financial risk management, continued

#### e) Financial risk management objectives and polices, continued

#### Capital management, continued

The Company s main objective with respect to capital management is to ensure that it has a strong credit rating and prosperous capital ratios to support its business and maximize shareholder value.

The Company manages its capital structure and makes adjustments to it in response to changes in economic conditions.

There were no changes in the objectives, policies or processes during the periods ended as of June 30, 2009 and December 31, 2008...

#### 29. Subsequent events

On July 17, 2009, Telefónica Chile was notified of the sentence issued by the 3rd Civil Court of Santiago in a damage indemnity lawsuit for which the complaint filed against the government of Chile was rejected. The deadline for appeal expires on July 29, 2009.

Likewise, at the Ordinary Meeting held on Wednesday, July 22, the Board of Directors of Telefónica Chile agreed to appeal against the first sentence handed down by the 3rd Civil Court of Santiago, which rejected the complaint filed by the Company for damages derived from errors in the tariff setting for the 1999-2004 five-year period.

In the period from January 1 to July 22, 2009, there have been no other significant subsequent events that affect these financial statements.

Juan Cuevas Villegas **Accounting Manager (I)** 

Oliver Alexander Flögel **General Manager** 

# MANAGEMENT S DISCUSSION AND ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS For the periods ended as of June 30, 2009 and 2008

2

## COMPAÑÍA DE TELECOMUNICACIONES DE CHILE S.A. AND SUBSIDIARIES

Management s Discussion and Analysis is a complementary report to the financial statements and notes, therefore it should be read together with the Consolidated Financial Statements.

#### **CONTENTS**

1.	Highlights	3
	Volume statistics, Statements of Income	
2.	and Income by Business Area	7
3.	Analysis of Results for the Year	
	3.1 Operating Income	11
	3.2 Non-operating Income	13
	3.3 Net Income for the Year	13
	3.4 Results by Business Area	13
3.	Statement of Cash Flows	14
4.	Financial Indicators	15
5.	Synthesis of Market Evolution	16
6.	Analysis of Market Risk	17

3

#### 1. HIGHLIGHTS

#### Telefónica Chile

#### Name change

The Extraordinary Shareholders Meeting held on April 23, 2008 agreed to change the Company's name from Compañía de Telecomunicaciones de Chile S.A. to Telefonica Chile S.A., and modify the synthetic names, adding Compañía de Telecomunicaciones de Chile and Compañía de Telecomunicaciones de Chile S.A. to those that already exist.

#### Adoption of IFRS as of January 1, 2009

Telefónica Chile has prepared financial statements in accordance with accounting principles applied locally in Chile until the year ended December 31, 2008. The financial statements as of June 30, 2009 have been prepared under IFRS and are compared with 2008 under the same standard, considered for this purpose as the year of transition.

The Company has considered the adjustments retroactively from the first implementation date adopted by the parent, Telefonica SA, ie January 1, 2004.

#### Merger by absorption and subsequent dissolution of Telemergencia

On December 31, 2008 by means of a private instrument, Telefonica Chile S.A. purchased from Sociedad Telefónica Gestión de Servicios Compartidos Chile S.A. the share it had of Telefónica Asistencia y Seguridad S.A. As a consequence Telefónica Chile S.A. has a total of 97,810 subscribed and paid for shares of Telefónica Asistencia y Seguridad S.A. (100% of shares issued).

On the same date Telefónica Chile absorbed Telefónica Asistencia y Seguridad.

#### **Result of Public Offer of Shares**

On January 9, 2009, Inversiones Telefónica Internacional Holding Limitada, informed the result of the Public Offer to Acquire Shares (takeover bid) of December 1, 2008 where the company reached direct and indirect ownership of approximately 97.89% of the shares issued by Telefónica Chile S.A. through its controller Telefónica Internacional Chile S.A.

#### **Closing of the ADR program**

On January 29, 2009 the Board of Directors of Telefónica Chile S.A. agreed to begin (i) the process of closing the ADR Program currently in the market of the United States of America (Code: CTC), (ii) delisting CTC from the New York Stock Exchange (NYSE) (iii) delisting CTC from the Securities and Exchange Commission (SEC), and terminating the convention signed between Telefónica Chile, Banco Central de Chile and Banco Depositario (Citibank).

The described process contemplates a period of approximately 9 months in order to obtain the corresponding authorizations.

4

#### **Bond placement**

On April 15, 2009 Telefónica Chile placed Series N 5-year bullet bonds in the amount of UF 5 million (equivalent to Ch\$106,000 million) in the Bolsa de Comercio de Santiago, at an annual rate of UF + 3.23%.

Likewise, on April 22, 2009 Series M 5-year bullet bonds in the amount of ThCh\$20,500,000 were placed in the same stock exchange at an annual rate of 6.05%.

#### **Dividends Policy**

#### **Telefonica Chile**

On March 2, 2009 the Company s Board of Directors agreed to propose to the Ordinary General Shareholders Meeting the distribution of a final dividend with a charge to 2008 net income in the sum of Ch\$11,874,483,190 equivalent to Ch\$12.40599 per share, which added to the interim dividend paid in December 2008 in the amount of Ch\$5,742,942,510 complies with the policy of distributing 100% of net income for the year.

On April 23, 2009 the Ordinary Shareholders Meeting approved distribution of a final dividend of Ch\$12.40599 per share to be paid on September 15, with a charge to 2008 net income.

On April 23, 2009 the Company s Board of Directors agreed to modify the future dividends policy eliminating from its current wording the following paragraph of number 1: Additionally, for the following year and to the extent that there are cash surpluses and once the commitments associated to the business have been covered, it is the Board s intention to complement those dividends through distribution of part of these funds, which will be proposed at the respective shareholders meeting., and eliminating the following phrase in number 4: and cash surpluses. In respect to everything that has not been modified, the policy remains fully in force.

#### Telefonica Larga Distancia

On March 9, 2009 the Company s Board of Directors agreed to propose to the Ordinary General Shareholders Meeting the distribution of 30% of net income for the year, through payment of a final dividend with a charge to 2008 net income, in the amount of Ch\$6,922,643,869, equivalents to Ch\$119.14034 per share, wich paid on May 2009.

#### **Capital Decrease**

The Extraordinary Shareholders Meeting held on April 23, 2009 agreed to decrease paid-in capital by C\$326,862,636,181 through capitalization of the provision for accumulated losses recognized in the IFRS adoption process account.

#### Renewal of the Company s Board of Directors

The Extraordinary Shareholders Meeting held on April 23, 2009 agreed to completely renew the Company s Board of Directors, as follows:

Series A Regular	Series A Deputy
Emilio Gilolmo López	José Maria Álvarez-Pallete López
Narcis Serra Serra	Cristián Aninat Salas
Andrés Concha Rodríguez	Raúl Morodo Leoncio
Fernando Bustamante Huerta	Mario Vazquez Mari
Patricio Rojas Ramos	Benjamín Holmes Bierwirth
Hernán Cheyre Valenzuela	Carlos Díaz Vergara
Series B Regular	Series B Deputy
Marco Colodro Hadjes	Alfonso Ferrari Herrero

#### **Appointment of Directors**

The Extraordinary Shareholders Meeting held on April 23, 2009 appointed the following members of the Directors Committee:

Regular	Deputy
Emilio Gilolmo López	José Maria Álvarez-Pallete López
Hernán Cheyre Valenzuela	Carlos Díaz Vergara
Patricio Rojas Ramos	Benjamín Holmes Bierwirth

#### **Appointment of Audit Committee**

The Extraordinary Shareholders Meeting held on April 23, 2009 appointed the following members of the Audit Committee:

Hernán Cheyre Valenzuela, financial expert. Alfonso Ferrari Herrero. Andrés Concha Rodríguez.

#### Telefónica Larga Distancia

#### **Resignation and appointment of Directors**

On January 23, 2009 the Board agreed to accept the resignation of Mr. José Molés Valenzuela and Mr. Rafael Zamora Sanhueza as Directors, appointing Mr. Oliver Flögel and Mr. Pedro Pablo Laso Bambach in their stead.

6

#### **Relevant Industry Aspects**

During the first quarter of 2009 there was continued development of Mobile Broadband, a product offered using 3G technology by the three current mobile operators: Movistar, Entel and Claro. This service has mainly had an impact on customers that value connectivity in movement and has also reached customer segments that were not serviced by fixed broadband.

In the residential area almost all fixed operators already have package service offers (voice, broadband and TV). A similar situation can be observed in small and medium companies with offers of voice and broadband plans, while in the corporate area operators offer integrated solutions that allow companies to consolidate their IP networks to transmit voice and data and facilitate integration toward business processes based on information technology. Transversally, mobile communications have become massive in the social and corporate areas of the country.

A competition model based on network infrastructure which mainly uses ADSL, coaxial, fiber optics and wireless (3G, WiMax, PHS) was maintained at a domestic level.

## 2. VOLUME STATISTICS, STATEMENTS OF INCOME AND INCOME BY BUSINESS AREA

#### TABLE No. 1

#### **VOLUME STATISTICS**

DESCRIPTION	JUNE	JUNE	VARIAN	CE
DESCRIPTION	2008	2009	Q	<b>%</b>
Lines in Service at end of period	2,148,055	2,069,203	(78,852)	-3.7%
Lines	499,114	421,488	(77,626)	-15.6%
Plans	1,303,265	1,313,644	10,379	0.8%
Prepayment	345,676	334,071	(11,605)	-3.4%
Broadband	675,349	732,877	57,528	8.5%
DLD traffic (thousands of minutes)	279,357	272,823	(6,534)	-2.3%
Outgoing ILD traffic (thousands of minutes)	38,921	39,885	964	2.5%
Dedicated IP (1)	18,095	21,313	3,218	17.8%
Digital Television	240,801	267,648	26,847	11.2%

<sup>(1)</sup> Does not include the Citynet network.

8

## TABLE No. 2 CONSOLIDATED STATEMENTS OF INCOME FOR THE PERIODS ENDED AS OF JUNE 30, 2009 and 2008

(Figures in millions of Chilean pesos as of 06.30.2009)

DESCRIPTION	Jan Jun 2008	Jan Jun 2009	VARIANCE (2009/2008)	
			MCh\$	%
OPERATING REVENUES				
FIXED TELECOMMUNICATIONS	267,656	253,790	(13,865)	-5.2%
Telephony (Voice)	189,039	164,369	(24,670)	-13.1%
Fixed Income	20,101	18,110	(1,991)	-9.9%
Variable Income	22,722	18,079	(4,643)	-20.4%
Flexible Plans (minutes)	67,946	69,990	2,044	3.0%
Access Charges, Interconnections and				
Others	78,269	58,189	(20,081)	-25.7%
Public Telephones	4,230	3,577	(654)	-15.4%
Equipment Sales	15,132	12,387	(2,745)	-18.1%
Other Basic Telephony Revenues	4,425	10,691	6,266	141.6%
BROADBAND	54,828	62,766	7,938	14.5%
TELEVISION	19,006	22,605	3,599	18.9%
LONG DISTANCE	27,135	26,709	(427)	-1.6%
Domestic Long Distance	9,436	8,485	(952)	-10.1%
International Service	12,697	12,124	(573)	-4.5%
Media and Circuit Rental	5,002	6,100	1,098	22.0%
CORPORATE COMMUNICATIONS	41,598	43,841	2,243	5.4%
Complementary Services	6,882	8,134	1,253	18.2%
Data Services	15,538	20,024	4,486	28.9%
Circuits and Others	19,179	15,683	(3,496)	-18.2%
OTHER BUSINESSES	8,229	5,399	(2,829)	-34.4%
TOTAL OPERATING REVENUES	363,624	352,344	(11,280)	-3.1%
Remunerations	(47,498)	(49,744)	(2,245)	4.7%
Depreciation	(86,993)	(80,814)	6,179	-7.1%
Other Operating Costs	(193,177)	(181,783)	11,394	-5.9%

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TOTAL OPERATING COSTS	(327,668)	(312,341)	15,326	-4.7%
OPERATING INCOME	35,956	40,003	4,047	11.3%
Financial Income Income from Investments in Related	2,880	3,179	298	10.3%
companies	824	(397)	(1,220)	-148.2%
Financial Expenses	(13,510)	(12,337)	1,173	-8.7%
Other Non-operating Expenses	(728)	(2,222)	(1,494)	205.2%
Foreign Currency Translation	(6,115)	(647)	5,468	-89.4%
NON-OPERATING INCOME	(16,649)	(12,424)	4,225	-25.4%
INCOME BEFORE INCOME TAXES	19,307	27,579	8,272	42.8%
Current and Deferred Income Taxes	(1,559)	(5,166)	(3,607)	231.4%
INCOME BEFORE MINORITY INTEREST	17,748	22,413	4,665	26.3%
Minority Interest	178	70	(108)	-60.5%
NET INCOME (1)	17,926	22,483	4,557	25.4%

<sup>(1)</sup> For comparison purposes there have been certain reclassifications of 2008 income.

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#### 3. ANALYSIS OF INCOME FOR THE PERIOD

#### EVOLUTION OF THE STRUCTURE OF OPERATING REVENUES AND COSTS

#### **Operating revenue**

The new revenue structure has been evolving coherently with the voice, broadband and television package services strategy, through a flexible offer where customers create the combination of services that best accommodates their needs. In this manner, the Company has managed to go from a single-service line of business to a multiservice line of business.

This is evidenced when we analyze the evolution of revenues in the period from January to June 2009 in relation to January to June 2008, where it is clearly seen that the flexibility and packaging of multiple services offered by the Company has partially offset the drop in revenues from traditional telephone services resulting in a decrease of only 3.1% in comparison to the same period in 2008.

In accordance with the comment on Operating Revenues, increased revenues from flexible plans, broadband, corporate and television businesses, have partially reverted the downward tendency of previous years and offset the drop in revenues from traditional telephone services (fixed and variable charge).

#### Change in Accounting Standards (implementation of IFRS in the recording of CPP)

Due to the change in accounting standards, the presentation of Fixed-Mobile Interconnection (CPP) services are considered under operating revenues and operating costs, separately, which differs from local accounting principles applied in Chile until the year ended December 31, 2008 which allowed netting of Access Charges, Interconnections and Others.

Lower income was recorded in this period related to the effect of the 46% reduction included in the fixed-mobile tariff decree.

10

11

#### **Operating Costs**

The Company s service structure has stabilized. This structure is composed of a variable part that is directly associated to the behavior of the BA minute plans and Pay TV which are added to the Company s fixed costs. It should be noted that for this period there is a lower cost due to the effect of the fixed-mobile tariff decree which decreased the CPP tariffs by approximately 46%, added to lower depreciation cost.

#### 3.1 OPERATING INCOME

As of June 30, 2009, operating income reached Ch\$ 40,003 million, representing a 11.3% increase in relation to operating income obtained in the same period in 2008.

#### A. Operating Revenues

Operating revenues in the 2009 period reached Ch\$ 352,344 million, an 3.1% decrease in relation to the same period the year before, where they reached Ch\$ 363,624 million. The company s strategy, focused on the change in the business structure, has allowed it to strengthen its growth in Broadband, Pay TV and Corporate Communications, which together with Flexible Plans have partly neutralized the drop in revenues from the traditional Fixed Telephony business together with the drop in revenues related to fixed-mobile tariff decree.

i. *Revenues from Fixed Telephony*: These revenues have decreased by 5.2% in comparison to the same period the previous year, mainly because:

**Telephone Services (Voice)**, represents 46.7% of consolidated revenues and shows a 13.1% drop in comparison to the previous period, originated by:

*Fixed charge* which corresponds to the fixed monthly charge for connection to the network, with an 9.9% drop, mainly explained by migration of customers to flexible plans.

*Variable charge* corresponding to charges per minute (SLM), decreased by 20.9%, which shows the effect of lower revenues derived from a decrease in traffic per line and migration of customers to flexible plans.

*Flexible plans* the growth in customers with Flexible Plans, leveraged by migration from traditional telephone services and new customers obtained increased by 3% in comparison to the previous period.

Access charges, interconnections and others represent 16.5% of consolidated revenues and show a 25.7% decrease, mainly due to the decrease in revenues from fixed-mobile access charges, which is related to the decrease in tariffs due to the new fixed-mobile tariff decree.

**ii. Broadband:** Has shown sustained growth in the last few years reaching revenues of Ch\$62,766 million in the 2009 period, with a 14.5% growth in comparison to the same period in 2008, mainly due to the 8.5% increase in the customer base.

12

**iii.** *Pay TV:* Three years after the launching of Pay TV services, revenues represent 6.4% of operating income and amounts to Ch\$ 22,605 million as of June 30, 2009 in comparison to the same period in 2008 where revenues from these services amounted to Ch\$ 19,006 million. The customer base has grown by 11.2% in comparison to the previous year.

iv. <u>Long-distance Revenues</u>: the 1.6% decrease in comparison to 2008 is fundamentally explained by the 10.1% and 4.5% decrease in domestic and international long distance, respectively. This effect was partially offset by the 22% increase in revenues for the concept of media rental and private services in comparison to the same period the previous year, mainly influenced by greater capacity rental.

Although income for the concept of international long distance services has decreased, there has been an increase in the amount of minutes assessed (see table 1 page 7), due mainly to the increase in Contracted Multicarrier revenues, whereas DLD traffic decreased y 2.3% in line with the drop in revenues.

v. <u>Corporate Communications</u>: This business revenue increased by 5.4% in comparison to the 2008 period, mainly due to a 28.9% increase in data services, effect that is partially offset by the 18.2% decrease in revenue from dedicated data circuits.

#### B. **Operating Costs**

Operating costs for the period reached Ch\$ 312,341 million, decreasing by 4.7% in relation to the 2008 period. This is mainly explained by: i) the decrease in Other Operating Costs has been influenced by the effect of the fixed-mobile tariff decree, ii) the decrease in depreciation related to more fully depreciated assets in relation to the previous year and iii) effect that is partially offset by higher payroll expenses related to the readjustment of salaries due to collective agreement reached the first quarter of this year.

13

#### 3.2 NON-OPERATING INCOME

*Non-operating income* obtained in the period ended June 30, 2009 shows a deficit of Ch\$12,424 million, which implied a 25.4% decrease in comparison to the previous period. The most significant effects are generated by:

- a) *Foreign currency translation* As of June 30, 2008 the foreign currency translation expense was ostensibly greater than this year. The main reason for this difference is that during the first half of 2008 there has a high degree of variation in the inflation rate (variation in the UF from Jan-Jun 08 = 3.2%) which had an impact on the debt denominated in UF, which during this period amounted to over 40% of total financial debt. However during the first half of 2009 over 85% of the debt after hedges was covered for the year s inflation risk.
- b) *Financial expenses* decreased by 8.7% in the 2009 period, mainly due to i) prepayment in May of the debt with Calyon Bank in the amount of US\$ 100 million, ii) lower interest paid related to the progressive drop in the interest rate during the first half of the present year, iii) effect that was partially offset by the increase in interest related to the issuance of Series N and M bonds in April 2009 in the amount of UF 5 million (equivalent to Ch\$106,000 million) and ThCh\$ 20,500.000 respectively.
- c) *Other non-operating expenses* increased in relation to losses due to alienation of property, plant and equipment of Telefónica Chile and its subsidiary Telefónica Multimedia.

#### 3.3 NET RESULT FOR THE PERIOD

As of June 30, 2009, net result reached net income of Ch\$ 22,483 million, whereas in the 2008 period net income reached Ch\$ 17,926 million. The higher result obtained in 2009 is derived from greater operating income due to the 4.7% decrease in operating costs, in comparison to the previous period and a lower non-operating deficit, which decreased by 25.4% in relation to the previous year.

#### 3.4 RESULTS OF THE LONG DISTANCE BUSINESS

As of June 30, 2009, the Company recorded net integral income of Ch\$13,092 million, an 11.5% decrease in comparison to the same period in 2008. This effect is driven by a decrease in operating revenues in response to the contraction in the demand for Domestic Long Distance Services, mainly prepay lines for massive consumption and international hubbing. In addition there is an increase in tax expenses due to the respective deferred tax reclassifications for the current period.

#### 4. STATEMENTS OF CASH FLOWS

## TABLE No. 3 CONSOLIDATED CASH FLOWS

(Figures in millions of Chilean pesos as of 06.30.2009)

DESCRIPTION	JAN-JUN	JAN-JUN	VARIATION	
	2008	2009	MCh\$	%
Cash and cash equivalents at beginning of				
year	73,084	71,555	(1,529)	-2.1%
Cash flows from operating activities	102,019	85,006	(17,031)	-16.7%
Cash flows from financing activities	(56,716)	48,590	105,307	-185.7%
Cash flows from investing activities	(51,067)	(106,100)	(55,034)	107.8%
Effect of inflation on cash and cash				
equivalents	67,321	99,052	31,731	47.1%
Cash and cash equivalents at end of year	(5,764)	27,497	33,260	N.A.

The net positive variation in cash and cash equivalents of Ch\$ 37,887 million in cash flows for the 2009 period, compared to the net negative variation of Ch\$ 5,764 million in the 2008 period, Increased mainly in relation to the positive cash flows from financing activities, mainly affected by amounts received for the placement of Series M and N bonds in April 2009. On the other hand investment activities show greater negative cash flows, related to investments in fixed-term time deposits over 60 days and other investment securities acquired in the second quarter of this year.

15

## **5. FINANCIAL INDICATORS**

# TABLE No. 4 CONSOLIDATED FINANCIAL INDICATORS

DESCRIPTION	JAN-JUN 2008	JAN-JUN 2009
LIQUIDITY RATIO <u>Current Ratio</u> (Current Assets/current Liabilities)	1.33	1.04
Acid Ratio (Most liquid Assets/Current Liabilities)	0.32	0.48
DEBT RATIO  Debt Ratio (Demand Liabilities / Shareholders Equity)	0.68	0.81
Long-term Debt Ratio (Long-term Liabilities / Demand Liabilities)	0.99	0.73
Financial Expenses Coverage (Income Before Taxes and Interest / Financial Expenses)	2.22	2.98
RETURN AND NET INCOME PER SHARE RATIO  Operating Margin  (Operating Income / Operating Revenues)	9.89%	11.35%
Return on Operating Income (Operating Income / Net Property, Plant and Equipment (1))	2.86%	3.95%
Net Income per Share (Net Income / Average Number of Paid Shares each Year)	\$18.7	\$23.5
Return on Equity (Net Income / Average Shareholders Equity)	2.93%	3.73%
Profitability of Assets (Net Income / Average assets)	1.26%	1.56%
<u>Yield of Operating Assets</u> (Operating Income /Average Operating Income (2))	3.54%	4.04%
Return on Dividends (Dividends Paid / Market Price per Share)	9.24%	0.78%

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## **ACTIVITY INDICATORS**

Total Assets	MM\$ 1,414,384	MM\$ 1,474,289
Sale of Assets Investments in Other Companies & Property, Plant & Equip.	MM\$ 2,785	MM\$ 777
investments in Other Companies & Property, Plant & Equip.	MM\$ 147,989	MM\$ 45,443
Inventory Turnover (times) (Cost of Sales / Average Inventory)	2.01	2.30
<u>Days in Inventory</u> (Average Inventory / Cost of Sales Times 360 days)	178.79	156.78

- (1) Figures at the beginning of the year, restated
- (2) Property, plant and equipment are considered operating expenses

From the previous table we emphasize the following:

The common liquidity index shows a decrease due to the 71.75% increase in current liabilities, related to unguaranteed financial obligations (Series N and M bonds) entered into during the second quarter of the present year.

The indebtedness index increased mainly due to the short-term obligations commented in the previous paragraph.

#### 6. SYNTHESIS OF MARKET EVOLUTION

It is estimated that the fixed lines in service reached approximately 3,37 thousand lines in June 2009, reflecting a 0.9% increase in respect to June 2008. Long distance traffic dropped 15% in DLD and 8% in ILD accumulated in relation to the previous year.

The broadband market recorded a 11% increase in respect to the same period in 2008, reaching 1,526 thousand accesses.

Telefónica Chile offers DTH (direct to home) satellite television services which during June 2009 grew by 17% compared to June 2008 with a total of 1,589 thousand Pay TV accesses.

## **Relative Participation**

The following table shows the relative participation of Telefónica Chile in the markets where it participates as of Jun 30, 2009

	Market		Position of
Business	Share	Market Penetration	Telefónica Chile in the Market
Basic Telephony	61%	20.1 lines / 100 inhabitants	1
Domestic Long Distance	52%	68 minutes / inhabitants per year	1
International Long Distance	46%	9 minutes / inhabitants per year	1
Corporate Communications	32%	Ch\$149,160 million	1

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Broadband	48%	1,526 thousand connections	1
Pay TV	17%	1,589 thousand accesses	2

(1) Considers only annual revenues from the data market as of December 2008

17

#### 7. ANALYSIS OF MARKET RISK

### **Financial Risk Coverage**

With the attractive foreign interest rates in certain periods, the Company has obtained financing abroad, denominated mainly in dollars and in certain cases at floating interest rates. For this reason the Company faces two types of financial risks, the risk of exchange rate fluctuations and the risk of interest rate fluctuations.

## Financial risk due to foreign currency fluctuations

The Company has exchange rate coverage instruments, the purpose of which is to reduce the negative impact of the dollar fluctuations on its results. The percentage of interest bearing exposure is defined and continuously reviewed, basically considering the volatility of the exchange rate, its trend, and the cost and availability of hedging instruments for different terms.

The main hedging instruments used are Cross Currency Swaps, and UF/peso and dollar/peso exchange insurance.

As of June 30, 2009, the interest bearing debt in original currency expressed in dollars was US\$ 952 million, including US\$ 400 million in financial liabilities in dollars, US\$ 514 million in debt in unidades de fomento and US\$ 38 million in chilean pesos. In this manner US\$ 400 million correspond to debt directly exposed to the variations of the dollar.

Simultaneously, the Company has Cross Currency Swaps, dollar/peso exchange insurance and assets in dollars that resulted, as of the closing of the first quarter of 2009, in close to 0% average exposure of the foreign currency financial debt.

#### Financial risk due to floating interest rate fluctuations

The policy for hedging interest rates seeks long-term efficiency in financial expenses. This considers fixing interest rates to the extent that these are low and allowing floating rates when the levels are high.

As of June 30, 2009 the Company ended with a local floating interest rate exposure of 47%.

18

#### **Regulatory Framework**

#### 1. Tariff System

According to Law No. 18,168 (General Telecommunications Law), the prices of public telecommunications services and of intermediate telecommunications services are freely established by operators, unless there is an express qualification from the Antitrust Commission (formerly the Antitrust Resolutive Commission), stating that the conditions existing in the market are not adequate to guarantee a freedom of prices regime. In this case, the maximum tariffs for certain telecommunications services must be subject to tariff regulation.

Through Report No. 2 of January 30, 2009, the Antitrust Commission, decreed tariff freedom for the following services: Telephone Line Service (formerly Fixed Charge), Local Measured Service, Telephone Connection Charge and Public Telephones. In addition, price regulation is maintained for all companies for the services of Local Tranche, minor customer telephone services, including: disconnection and reconnection, enabling access to domestic and international long distance service, and complementary services, Detailed Local Measured Service, diagnostic visit and others. The tariff regulation for network unbundling services for all fixed companies is also maintained.

Additionally, maximum prices for interconnection services (mainly access charges for network use) are by law subject to tariff regulation for all industry operators. Tariffs are set on the basis of the procedures stipulated by that legal provision.

According to the General Telecommunications Law, the structure, level and indexation of maximum tariffs that can be charged for regulated tariff services, are set through a Supreme Decree jointly issued by the Ministries of Transportation and Telecommunications and of Economy, Development and Reconstruction (hereinafter, the Ministries ).

The Ministries set the maximum tariffs on the basis of a theoretically efficient company model.

#### 1.1. Regulated tariffs for local telephone services

Tariff Decree No. 169, for the 2004-2009 five-year period, applicable to Telefónica Chile, was approved and published in the Official Gazette on February 11, 2005, retroactive since May 6, 2004.

In accordance with the procedure established in the law for setting tariffs for the 2009-2014 five-year term, the main stages of the procedure, which are indicated below, were fulfilled and therefore the Ministries dictated supreme decree No. 57, of May 6, 2009, which sets, among other things, the services denominated Local Tranche, Access Charge and other minor local telephone services. In addition Bitstream services are regulated and on the other hand a tariff is established for the introduction of the number portability system. The mentioned tariffs come into effect retroactively as of May 7, 2009. Regarding Fixed Charge, SLM and Public Telephone (TUP) tariffs, they are subject to tariff freedom by resolution of the Antitrust Committee.

19

Some of the main activities of the tariff process mentioned include: i) definition of the Final Technical-Economic Bases, through Exempt Resolution No. 562, of 2008, issued by Subtel, which kept in mind the proposal made by Telefónica Chile, not requiring the formation of a Commission of Experts. The mentioned Bases define the conditions to which Telefónica Chile must adhere to submit its Tariff Study. ii) Telefónica Chile S.A. submitted the Tariff Study for the 2009-2014 period to the Ministries on November 7, 2008 iii) On March 7, 2009, the Ministries remitted the Objections and Contrapositions Report iv) Telefónica Chile requested the establishment of a Commission of Experts, which was formed on March 16, 2009 and subsequently made a unanimous pronouncement on the matters consulted by Telefónica Chile. v) On the basis of the responses of the Commission of Experts, on April 6, 2009, Telefónica Chile remitted its Modifications and Insistence Report, and vi) the Ministries subsequently dictated the mentioned Supreme Decree No. 57.

The mentioned Decree No. 57, is currently undergoing the legality control process by the General Controllership of the Republic.

#### 1.2. Tariff Flexibility

By means of Resolution No. 709 of October 13, 2003, the then Resolutive Antitrust Commission decided to: Accept the request of Telefónica Chile S.A. only in respect to it being necessary to clarify Resolution No. 686, of May 20, 2003, in the sense that lower tariffs or different plans may be offered, but the conditions of these that protect and provide due guarantees to the user from those in dominant market positions, must be regulated by the respective authority .

The Official Gazette of February 26, 2004, published Decree No. 742, which establishes the regulation regulating the conditions under which various plans and joint offers can be offered by the dominant operators of the local public telephone service. Subsequently, through Decree No. 160, of February 26, 2007, published in the Official Gazette of May 8, 2007, the mentioned regulation was modified to eliminate certain previously required obligations. Among these is the obligation that existed as a prior condition to launch joint offers with other telecommunications services in the market, of inviting third parties as well as certain specific obligations to provide information to customers.

The tariff flexibility allows Telefónica Chile to offer its customers various commercial plans, other than the regulated plan.

Exempt Resolution No. 1,418, of November 25, 2008, issued by the Undersecretary of Telecommunications establishes the average monthly level of consumption for High Consumption Plans for 2009, leaving it without modification at the previously set level of 5,000 monthly minutes.

#### 1.3. Tariff setting for Mobile Telephone Companies

Through decrees from the Ministries of Transportation and Telecommunications and of Economy Development and Reconstruction the maximum tariffs for access charges for the 2009-2014 period were established on January 24, 2009, in addition to modifying the hourly structure.

20

Telefónica Chile made the necessary adjustments in its billing systems in order for the new tariffs to be transferred to the customers, without requiring a rebilling processes, since mobile companies agreed to immediately apply the new.

#### 2. Modifications of the Regulatory Framework

#### 2.1. Bill creating the Panel of Experts

The purpose of the project is to create a panel of experts, of a technical nature, composed of seven professionals appointed by the Antitrust Commission which will be in charge of resolving litigations and disagreements between a Company and the regulator, in order to reduce the judicialization of various regulatory processes in the telecommunications sector.

The project is in the Senate s first constitutional stage.

#### 2.2. Bill: Network Neutrality

The Bill on Network Neutrality establishes, among other matters, that it will govern the telecommunications public service concessionaries and suppliers of Internet access, which supply access to the network. That bill prohibits arbitrary blockage, interference, discrimination, obstruction or restriction of the right of any Internet user to use, send, receive or offer any content, application or legal service through the Internet; the faculty of suppliers to take measures or actions to manage network traffic and management, as long and its purpose is not to perform actions that affect or can affect free competition; the faculty of suppliers to preserve the privacy of users, antivirus protection and network security; setting a deadline of 90 days for the Undersecretary of Telecommunications to dictate a Regulation that establishes the minimum conditions for providing Internet access services, as well as the actions that will be considered practices restricting the liberty of use of contents, applications or services provided through the Internet.

This bill is at the second constitutional stage, to be seen jointly by the Transportation and Telecommunications and Senate Economy Commissions.

#### 2.3. Standard setting the procedure to increase the prices of local public telephone services

Through Exempt Resolution No. 2620 issued on May 20, 2009, published in the Official Gazette on June 5, 2009, Subtel established the term, format and conditions that local public telephone service concessionaries must fulfill in order to modify the service tariffs charged to subscribers. It mainly establishes that any variation in prices applied by the concessionaries that imply an increase must be informed 40 consecutive days in advance.

21

## 3. Public Tender to assign the project on Connectivity for Tele-centers and their Respective Subsidy

On July 1, 2009, Subtel published in the Official Gazette a public tender invitation to award the FDT-2009-03 Project Connectivity for Tele-centers and their Respective Subsidy corresponding to the 2009 Subsidiable Projects Program of the Telecommunications Development Fund. The maximum subsidy amounts to Ch\$1,096.5 million to provide connectivity services to 121 tele-centers in the different regions of the country, for an obligatory 3-year term.

Telefónica Chile is evaluating the technical and economic feasibility to decide whether it participates in the public tender.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: September 1, 2009

## COMPAÑÍA DE TELECOMUNICACIONES DE CHILE S.A.

By: /s/ Isabel Margarita Bravo C.

Name: Isabel Margarita Bravo C. Title: Financial Director

#### FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements. These statements are statements that are not historical facts, and are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results of operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in su ch assumptions or factors could cause actual results to differ materially from current expectations.