

RENASANT CORP

Form 10-K

March 02, 2015

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-K

Annual Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the fiscal year ended December 31, 2014

Commission file number 001-13253

RENASANT CORPORATION

(Exact name of registrant as specified in its charter)

Mississippi (State or other jurisdiction of incorporation or organization)	64-0676974 (I.R.S. Employer Identification No.)
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209 Troy Street, Tupelo, Mississippi (Address of principal executive offices)	38804-4827 (Zip Code)
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Registrant's telephone number, including area code	(662) 680-1001
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Securities registered pursuant to Section 12(b) of the Act:

Title of each class Common Stock, \$5.00 par value	Name of each exchange on which registered The NASDAQ Global Select Market
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Securities registered pursuant to Section 12(g) of the Act:	None
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Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input type="checkbox"/>	Accelerated filer	<input type="checkbox"/>
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Non-accelerated filer	<input checked="" type="checkbox"/>	(Do not check if a smaller reporting company)	Smaller reporting company	<input type="checkbox"/>
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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

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As of June 30, 2014, the aggregate market value of the registrant's common stock, \$5.00 par value per share, held by non-affiliates of the registrant, computed by reference to the last sale price as reported on The NASDAQ Global Select Market for such date, was \$854,845,967.

As of February 25, 2015, 31,604,158 shares of the registrant's common stock, \$5.00 par value per share, were outstanding. The registrant has no other classes of securities outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the Proxy Statement relating to the 2015 Annual Meeting of Shareholders of Renasant Corporation are incorporated by reference into Part III of this Form 10-K.

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Renasant Corporation and Subsidiaries  
 Form 10-K  
 For the Year Ended December 31, 2014  
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PART I

This Annual Report on Form 10-K may contain or incorporate by reference statements which may constitute “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Prospective investors are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties and that actual results may differ materially from those contemplated by such forward-looking statements. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include those risks identified in Item 1A, Risk Factors, of this Form 10-K as well as significant fluctuations in interest rates, inflation, economic recession, significant changes in the federal and state legal and regulatory environment, significant underperformance in our portfolio of outstanding loans and competition in our markets. We undertake no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

The information set forth in this Annual Report on Form 10-K is as of February 25, 2015, unless otherwise indicated herein.

ITEM 1. BUSINESS

General

Renasant Corporation (referred to herein as the “Company,” “we,” “our,” or “us”), a Mississippi corporation incorporated in 1982, owns and operates Renasant Bank, a Mississippi banking association with operations in Mississippi, Tennessee, Alabama and Georgia, and Renasant Insurance, Inc., a Mississippi corporation with operations in Mississippi. Renasant Insurance, Inc. is a wholly-owned subsidiary of Renasant Bank. Renasant Bank is referred to herein as the “Bank” and Renasant Insurance, Inc. is referred to herein as “Renasant Insurance.”

Our vision is to be the financial services advisor and provider of choice in each community we serve. With this vision in mind, management has organized the branch banks into community banks using a franchise concept. The franchise approach empowers community bank presidents to execute their own business plans in order to achieve our vision. Specific performance measurement tools are available to assist these presidents in determining the success of their plan implementation. A few of the ratios used in measuring the success of their business plan include:

- return on average assets
- net interest margin and spread
- the efficiency ratio
- fee income shown as a percentage of loans and deposits
- loan and deposit growth
- the number and type of services provided per household
- net charge-offs to average loans
- the percentage of loans past due and nonaccruing

While we have preserved decision-making at a local level, we have centralized our legal, accounting, investment, risk management, loan review, human resources, audit and data processing/operations functions. The centralization of these processes enables us to maintain consistent quality of these functions and achieve certain economies of scale. Our vision is further validated through our core values. These values include (1) employees are our greatest assets, (2) quality is not negotiable and (3) clients’ trust is foremost. Centered on these values was the development of five different objectives that are the focal point of our strategic plan. Those objectives include: (1) client satisfaction and development, (2) financial soundness and profitability, (3) growth, (4) employee satisfaction and development and (5) shareholder satisfaction and development.

Members of our Board of Directors also serve as members of the Board of Directors of the Bank. Responsibility for the management of our Bank remains with the Board of Directors and officers of the Bank; however, management services rendered by the Company to the Bank are intended to supplement internal management and expand the scope of banking services normally offered by the Bank.

Definitive Merger Agreement with Heritage Financial Group, Inc.

On December 10, 2014, we jointly announced with Heritage Financial Group, Inc. (NASDAQ: HBOS; “Heritage”), a bank holding company headquartered in Albany, Georgia, and the parent of HeritageBank of the South (“HeritageBank”), a Georgia savings bank, the signing of a definitive merger agreement pursuant to which we will acquire Heritage, in an all-stock merger. The transaction will add to the Company approximately \$1.9 billion in assets, \$1.2 billion in loans and \$1.3 billion in deposits, and 48 banking, mortgage and investment offices in Alabama, Georgia and Florida as of December 31, 2014, inclusive of Heritage’s acquisition of a branch in Norcross, Georgia with \$40 million in loans and \$129 million in deposits that was completed on January 20, 2015. Consummation of the merger is subject to, among other things, the receipt of approval from the Company’s and Heritage’s shareholders and regulatory approval.

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### Acquisition of First M&F Corporation

On September 1, 2013, the Company completed its acquisition of First M&F Corporation (“First M&F”), a bank holding company headquartered in Kosciusko, Mississippi, and the parent of Merchants and Farmers Bank, a Mississippi banking corporation. On the same date, Merchants and Farmers Bank was merged into Renasant Bank. On August 31, 2013, First M&F operated 35 full-service banking offices and eight insurance offices throughout Mississippi, Tennessee and Alabama. The Company issued approximately 6,175,576 million shares of its common stock for 100% of the voting equity interests in First M&F in a transaction valued at \$156.8 million. Including the effect of purchase accounting adjustments, the Company acquired assets with a fair value of \$1.5 billion, including loans with a fair value of \$899.2 million, and assumed liabilities with a fair value of \$1.4 billion, including deposits with a fair value of \$1.3 billion. At the acquisition date, approximately \$90.1 million of goodwill and \$25.0 million of core deposit intangible assets were recorded.

### Acquisition of RBC Bank (USA) Trust Division

On August 31, 2011, the Company acquired the Birmingham, Alabama-based trust division of RBC Bank (USA), which services clients in Alabama and Georgia. Under the terms of the transaction, RBC Bank (USA) (which has since been acquired by PNC Bank) transferred its approximately \$680 million in assets under management, comprised of personal and institutional clients with over 200 trust, custodial and escrow accounts, to a wholly-owned subsidiary, and Renasant Bank acquired all of the ownership interests in the subsidiary. The subsidiary was merged into Renasant Bank and the acquired operations were reconstituted into a separate division of Renasant Bank, titled Renasant Asset Management.

### FDIC-Assisted Acquisition of Certain Assets and Liabilities of American Trust Bank

On February 4, 2011, the Bank acquired specified assets and assumed specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia (“American Trust”), from the Federal Deposit Insurance Corporation (the “FDIC”), as receiver for American Trust. American Trust operated, and the Company acquired and retained, 3 branches in the northwest region of Georgia, one of which was subsequently closed in October 2011. The Bank acquired assets with a fair value of \$248 million, including loans with a fair value of \$74 million, and assumed liabilities with a fair value of \$239 million, including deposits with a fair value of \$223 million. At the acquisition date, approximately \$74 million of the acquired loans were covered by loss-share agreements between the FDIC and the Bank.

### FDIC-Assisted Acquisition of Certain Assets and Liabilities of Crescent Bank & Trust Company

On July 23, 2010, the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in Jasper, Georgia (“Crescent”), from the FDIC, as receiver for Crescent. Crescent operated, and the Company acquired and retained, 11 branches in the northwest region of Georgia. The branch in Adairsville, Georgia was later closed in July 2011. The Bank acquired assets with a fair value of \$959 million, including loans with a fair value of \$371 million, and assumed liabilities with a fair value of \$917 million, including deposits with a fair value of \$890 million. At the acquisition date, approximately \$361 million of acquired loans and \$50 million of other real estate owned were covered by loss-share agreements between the FDIC and the Bank.

### Operations

The Company has three reportable segments: a Community Banks segment, an Insurance segment and a Wealth Management segment. Financial information about our segments for each of the last three years, including information with respect to revenues from external customers, profit or loss and total assets for each segment is contained in Note Q, “Segment Reporting,” in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data.

Neither we nor the Bank have any foreign operations.

### Operations of Community Banks

Substantially all of our business activities are conducted through, and substantially all of our assets and revenues are derived from, the operations of our community banks, which offer a complete range of banking and financial services

to individuals and to small to medium-size businesses. These services include checking and savings accounts, business and personal loans, interim construction loans, equipment leasing, as well as safe deposit and night depository facilities. Automated teller machines are located throughout our market area. Our Online and Mobile Banking products and our call center also provide 24-hour banking services. Accounts receivable financing is also available to qualified businesses.

As of December 31, 2014, we had 121 banking, insurance and financial services offices located throughout our markets in north and central Mississippi, Tennessee, north and central Alabama and north Georgia.

Lending Activities. Income generated by our lending activities, in the form of both interest income and loan-related fees, comprises a substantial portion of our revenue, accounting for approximately 66.05%, 64.74% and 62.32% of our total gross revenues in

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2014, 2013 and 2012, respectively. Total gross revenues consist of interest income on a fully taxable equivalent basis and noninterest income. Our lending philosophy is to minimize credit losses by following strict credit approval standards, diversifying our loan portfolio by both type and geography and conducting ongoing review and management of the loan portfolio. The following is a description of each of the principal types of loans in our loan portfolio, the relative risk of each type of loan and the steps we take to reduce credit risk. A further discussion of our risk reduction policies and procedures can be found in Item 7, Management’s Discussion and Analysis of Financial Condition and Results of Operations, under the heading “Risk Management – Credit Risk and Allowance for Loan Losses.” Our loans are primarily generated within the market areas where our branches are located.

— Commercial, Financial and Agricultural Loans. Commercial, financial and agricultural loans (referred to as “commercial loans”), which accounted for approximately 12.12% of our total loans at December 31, 2014, are customarily granted to established local business customers in our market area on a fully collateralized basis to meet their credit needs. The terms and loan structure are dependent on the collateral and strength of the borrower. The loan-to-value ratios range from 50% to 80%, depending on the type of collateral. Terms are typically short term in nature and are commensurate with the secondary source of repayment that serves as our collateral.

Commercial lending generally involves different risks from those associated with commercial real estate lending or construction lending. Although commercial loans may be collateralized by equipment or other business assets, the repayment of these types of loans depends primarily on the creditworthiness and projected cash flow of the borrower (and any guarantors). Thus, the general business conditions of the local economy and the local business borrower’s ability to sell its products and services, thereby generating sufficient operating revenue to repay us under the agreed upon terms and conditions, are the chief considerations when assessing the risk of a commercial loan. The liquidation of collateral is considered a secondary source of repayment because equipment and other business assets may, among other things, be obsolete or of limited resale value. Another source of repayment are guarantors of the loan, if any. To manage these risks, the Bank’s policy is to secure its commercial loans with both the assets of the borrowing business and any other additional collateral and guarantees that may be available. In addition, we actively monitor certain financial measures of the borrower, including advance rate, cash flow, collateral value and other appropriate credit factors. We use commercial loan credit scoring models for smaller level commercial loans.

— Real Estate – 1-4 Family Mortgage. We are active in the real estate – 1-4 family mortgage area (referred to as “residential real estate loans”), with approximately 31.00% of our total loans at December 31, 2014, being residential real estate loans. We offer both first and second mortgages on residential real estate. Loans secured by residential real estate in which the property is the principal residence of the borrower are referred to as “primary” 1-4 family mortgages. Loans secured by residential real estate in which the property is rented to tenants or is not the principal residence of the borrower are referred to as “rental/investment” 1-4 family mortgages. We also offer loans for the preparation of residential real property prior to construction (referred to in this Annual Report as “residential land development loans”). In addition, we offer home equity lines of credit and term loans secured by first and second mortgages on the residences of borrowers for purchases, refinances, home improvements, education and other personal expenditures. Both fixed and variable rate loans are offered with competitive terms and fees. Originations of residential real estate loans are generated through either retail efforts in our branches or through loans either originated by or referred by our mortgage operations. We attempt to minimize the risk associated with residential real estate loans by strictly scrutinizing the financial condition of the borrower; typically, we also limit the maximum loan-to-value ratio. We retain loans for our portfolio when the Bank has sufficient liquidity to fund the needs of established customers and when rates are favorable to retain the loans. We also originate residential real estate loans with the intention of selling them in the secondary market to third party private investors or directly to government sponsored agencies. These loans are collateralized by one-to-four family residential real estate. When these loans are sold, we either release or retain the related servicing rights, depending on a number of factors including the pricing of such loans in the secondary market, fluctuations in interest rates that would impact the profitability of the loans, as well as other market-related conditions. Residential real estate originations to be sold are sold either on a “best efforts” basis or under a mandatory delivery sales agreement. Under a “best efforts” sales agreement, residential real estate originations are locked in at a contractual rate with third party private investors or directly with government sponsored agencies, and we are obligated to sell the mortgages to such investors only if the mortgages are closed and funded. The risk we



assume is conditioned upon loan underwriting and market conditions in the national mortgage market. Under a mandatory delivery sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor if we fail to satisfy the contract. The Company does not actively market or originate subprime mortgage loans.

We also offer home equity loans or lines of credit as an option to borrowers who elect to utilize the accumulated equity in their homes by borrowing money through either a first or second lien home equity loan or line of credit. We limit our exposure to second lien home equity loans or lines of credit, which inherently carry a higher risk of loss upon default, by limiting these types of loans to borrowers with high credit scores.

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— Real Estate – Commercial Mortgage. Our real estate – commercial mortgage loans (“commercial real estate loans”) represented approximately 49.07% of our total loans at December 31, 2014. We offer loans in which the owner develops a property with the intention of locating its business there. These loans are referred to as “owner-occupied” commercial real estate loans. Payments on these loans are dependent on the successful development and management of the business as well as the borrower’s ability to generate sufficient operating revenue to repay the loan. If our estimate of value proves to be inaccurate, we may not be able to obtain full repayment on the loan in the event of default and foreclosure. In most instances, in addition to our mortgage on the underlying real estate of the business, our commercial real estate loans are secured by other non-real estate collateral, such as equipment or other assets used in the course of business.

In addition to owner-occupied commercial real estate loans, we offer loans in which the owner develops a property where the source of repayment of the loan will come from the sale or lease of the developed property, for example, retail shopping centers, hotels, storage facilities, nursing homes, etc. These loans are referred to as “non-owner occupied” commercial real estate loans. We also offer commercial real estate loans to developers of commercial properties for purposes of site acquisition and preparation and other development prior to actual construction (referred to in this Annual Report as “commercial land development loans”). Non-owner occupied commercial real estate loans and commercial land development loans are dependent on the successful completion of the project and may be affected by adverse conditions in the real estate market or the economy as a whole.

We seek to minimize risks relating to all commercial real estate loans by limiting the maximum loan-to-value ratio and strictly scrutinizing the financial condition of the borrower, the quality of the collateral, the management of the property securing the loan and, where applicable, the financial strength of the tenant occupying the property. Loans are usually structured either to fully amortize over the term of the loan or to balloon after the third year or fifth year of the loan, typically with an amortization period not to exceed 20 years. We also actively monitor such financial measures as advance rate, cash flow, collateral value and other appropriate credit factors. We generally obtain loan guarantees from financially capable parties to the transaction based on a review of the guarantor’s financial statements.

— Real Estate – Construction. Our real estate – construction loans (“construction loans”) represented approximately 5.32% of our total loans at December 31, 2014. Our construction loan portfolio consists of loans for the construction of single family residential properties, multi-family properties and commercial projects. Maturities for construction loans generally range from 6 to 12 months for residential property and from 12 to 24 months for non-residential and multi-family properties. Construction lending entails significant additional risks compared to residential real estate or commercial real estate lending. A significant additional risk is that loan funds are advanced upon the security of the property under construction, which is of uncertain value prior to the completion of construction. Thus, it is more difficult to evaluate accurately the total loan funds required to complete a project and to calculate related loan-to-value ratios. However, for many of our construction loans, the Bank engages an independent third party to actively manage the construction process to ensure advances are in line with projects or budgets. To minimize the risks associated with construction lending, we limit loan-to-value ratios to 85% of when-completed appraised values for owner-occupied and investor-owned residential or commercial properties.

— Installment Loans to Individuals. Installment loans to individuals (or “consumer loans”), which represented approximately 2.23% of our total loans at December 31, 2014, are granted to individuals for the purchase of personal goods. These loans are generally granted for periods ranging between one and six years at fixed rates of interest from 100 to 500 basis points above the prime interest rate quoted in The Wall Street Journal. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to us. In the event of default, a shortfall in the value of the collateral may pose a loss to us in this loan category. Before granting a consumer loan, we assess the applicant’s credit history and ability to meet existing and proposed debt obligations. Although the applicant’s creditworthiness is the primary consideration, the underwriting process also includes a comparison of the value of the collateral, if any, to the proposed loan amount. We obtain a lien against the collateral securing the loan and hold title until the loan is repaid in full.

— Equipment Financing and Leasing. Equipment financing loans (or “lease financing loans”), which represented approximately 0.26% of our total loans at December 31, 2014, are granted to provide capital to businesses for commercial equipment needs. These loans are generally granted for periods ranging between two and five years at

fixed rates of interest. Loss or decline of income by the borrower due to unplanned occurrences represents the primary risk of default to us. In the event of default, a shortfall in the value of the collateral may pose a loss to us in this loan category. We obtain a lien against the collateral securing the loan and hold title (if applicable) until the loan is repaid in full. Transportation, manufacturing, healthcare, material handling, printing and construction are the industries that typically obtain lease financing. In addition, the not-for-profit product offered as a subset of the product line includes real estate financing for qualified customers at tax-exempt rates.

To protect against the risks associated with fluctuations in economic conditions, both in our markets and in the United States economy as a whole, management has implemented a strategy to diversify the Company's loan portfolio by specifically reducing the concentration of construction and land development loans (both residential and commercial). To accomplish this, over the past few years management applied more stringent levels of underwriting on new originations of such loans and required principal

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reductions of these loans at time of renewal. The construction loan portfolio was further reduced as such loans were refinanced into permanent financing arrangements due to the completion of the construction phase of underlying projects and thus reclassified to commercial or residential real estate loans. The Company will continue this strategy to maintain the concentration of construction and land development loans in the portfolio at an acceptable level. At December 31, 2014 and 2013, construction and land development loans represented 10.20%, and 10.34%, respectively, of the total loan portfolio.

**Deposit Services.** We offer a broad range of deposit services and products to our consumer and commercial clients. Through our community branch networks, we offer consumer checking accounts with free Internet banking with bill pay and free debit cards, interest bearing checking, money market accounts, savings accounts, certificates of deposit, individual retirement accounts and health savings accounts.

For our commercial clients, we offer a competitive suite of cash management products which include, but are not limited to, remote deposit capture, account reconciliation with CD-ROM statements, electronic statements, positive pay, ACH origination and wire transfer, wholesale and retail lockbox, investment sweep accounts, enhanced business Internet banking, outbound data exchange and multi-bank reporting.

The deposit services we offer accounted for approximately 13.00%, 12.69% and 12.32% of our total gross revenues in 2014, 2013 and 2012, respectively, in the form of fees for deposit services. The deposits held by our Bank have been primarily generated within the market areas where our branches are located.

### Operations of Wealth Management

Through the Wealth Management segment, we offer a wide variety of fiduciary services and administer (as trustee or in other fiduciary or representative capacities) qualified retirement plans, profit sharing and other employee benefit plans, personal trusts and estates. In addition, the Wealth Management segment offers annuities, mutual funds and other investment services through a third party broker-dealer. For 2014, the Wealth Management segment contributed total revenue of \$10.3 million, or 3.28%, of the Company's total gross revenues. Wealth Management operations are headquartered in Tupelo, Mississippi, and Birmingham, Alabama, but our products and services are available to customers in all of our markets through our community banks.

### Operations of Insurance

Renasant Insurance is a full-service insurance agency offering all lines of commercial and personal insurance through major carriers. For 2014, Renasant Insurance contributed total revenue of \$9.0 million, or 2.88%, of the Company's total gross revenues and operated seven offices - one office each in Ackerman, Corinth, Durant, Kosciusko, Louisville, Starkville and Tupelo, Mississippi.

### Competition

#### Community Banks

Vigorous competition exists in all major product and geographic areas in which we conduct banking business. We compete through our Bank for available loans and deposits with state, regional and national banks in all of our service areas, as well as savings and loan associations, credit unions, finance companies, mortgage companies, insurance companies, brokerage firms and investment companies. All of these numerous institutions compete in the delivery of services and products through availability, quality and pricing, and many of our competitors are larger and have substantially greater resources than we do, including higher total assets and capitalization, greater access to capital markets and a broader offering of financial services.

For 2014, we maintained approximately 11% of the market share (deposit base) in our entire Mississippi area, approximately 1% in our entire Tennessee area, approximately 2% in our entire Alabama area and approximately 1% in our entire Georgia area. Certain markets in which we operate have demographics which we believe indicate the possibility of future growth at higher rates than other markets in which we operate. The following table shows our deposit share in those markets as of June 30, 2014 (which is the latest date that such information is available):

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Market	Available Deposits (in billions)	Deposit Share	
Mississippi			
Tupelo	\$1.8	41.1	%
DeSoto County	2.1	6.0	%
Oxford	0.9	11.3	%
Columbus	1.0	8.0	%
Starkville	0.8	21.3	%
Jackson	11.3	3.3	%
Tennessee			
Memphis	18.9	1.4	%
Nashville	34.1	1.4	%
Maryville	1.9	2.2	%
Alabama			
Birmingham	30.1	1.0	%
Decatur	1.7	17.5	%
Huntsville/Madison	6.0	1.5	%
Montgomery	6.1	0.5	%
Tuscaloosa	2.9	0.6	%
Georgia			
Alpharetta/Roswell	6.5	1.7	%
Canton/Woodstock	2.3	6.6	%
Cumming	2.1	3.6	%

Source: FDIC, As of June 30, 2014

#### Wealth Management

Our Wealth Management segment competes with other banks, brokerage firms, financial advisers and trust companies, which provide one or more of the services and products that we offer. Our wealth management operations compete on the basis of available product lines, rates and fees, as well as reputation and professional expertise. No particular company or group of companies dominates this industry.

#### Insurance

We encounter strong competition in the markets in which we conduct insurance operations. Through our insurance subsidiary, we compete with independent insurance agencies and agencies affiliated with other banks and/or other insurance carriers. All of these agencies compete in the delivery of personal and commercial product lines. There is no dominant insurance agency in our markets.

#### Supervision and Regulation

##### General

The U.S. banking industry is highly regulated under federal and state law. We are a bank holding company registered under the Bank Holding Company Act of 1956, as amended (the "BHC Act"). As a result, we are subject to supervision, regulation and examination by the Board of Governors of the Federal Reserve System (the "Federal Reserve"). The Bank is a commercial bank chartered under the laws of the State of Mississippi; it is not a member of the Federal Reserve System. As a Mississippi bank, the Bank is subject to supervision, regulation and examination by the Mississippi Department of Banking and Consumer Finance, as the chartering entity of the bank, and by the FDIC, as the insurer of the Bank's deposits. As a result of this extensive system of supervision and regulation, the growth and earnings performance of the Company and the Bank is affected not only by management decisions and general and local economic conditions, but also by the statutes, rules, regulations and policies administered by the Federal Reserve, the FDIC and the Mississippi Department of Banking and Consumer Finance, as well as by other federal and state regulatory authorities with jurisdiction over our operations.

The bank regulatory scheme has two primary goals: to maintain a safe and sound banking system and to facilitate the conduct of sound monetary policy. This comprehensive system of supervision and regulation is intended primarily for the protection of the FDIC's deposit insurance fund, banks depositors and the public, rather than our shareholders or creditors. To this end, federal and state banking laws and regulations control, among other things, the types of activities in which we and the Bank may engage, permissible investments, the level of reserves that the Bank must maintain against deposits, minimum equity capital levels, the nature and amount of collateral required for loans, maximum interest rates that can be charged, the manner and amount of the dividends that may be paid, and corporate activities regarding mergers, acquisitions and the establishment of branch offices.

The description below summarizes certain elements of the bank regulatory framework applicable to us and the Bank. This summary is not, however, intended to describe all laws, regulations and policies applicable to us and the Bank, and the description

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is qualified in its entirety by reference to the full text of the statutes, regulations, policies, interpretative letters and other written guidance that are described below.

Dodd-Frank Act

On July 21, 2010, the President signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the “Dodd-Frank Act”). The Dodd-Frank Act imposes new restrictions and an expanded regulatory oversight for financial institutions, including depository institutions like the Bank. Although the Dodd-Frank Act is primarily aimed at the activities of investment banks and large commercial banks, many of the provisions of the legislation will impact operations of community banks such as the Bank. In addition to the Volcker Rule, which is discussed in more detail below, the following aspects of the Dodd-Frank Act are related to our operations:

- The Consumer Financial Protection Bureau (the “CFPB”) was established as an independent bureau within the Federal Reserve. The CFPB has broad regulatory, supervisory and enforcement authority with respect to the offering and provision of consumer financial products and services under federal consumer protection laws. However, smaller financial institutions like the Bank remain subject only to the supervision and enforcement of their primary federal banking regulator with respect to the federal consumer financial protection laws.
- Tier 1 capital treatment for “hybrid” capital items like trust preferred securities is eliminated, subject to various grandfathering and transition rules.
- The prohibition on payment of interest on demand deposit accounts has been repealed. Depository institutions may now pay interest on business transaction and other accounts.
- Deposit insurance is permanently increased to \$250,000.

— The deposit insurance assessment base calculation now equals the depository institution’s average consolidated total assets minus its average tangible equity during the assessment period. Previously, the deposit insurance assessment was calculated based on the insured deposits held by the institution.

— The minimum designated reserve ratio of the Deposit Insurance Fund increased 20 basis points to 1.35% of estimated annual insured deposits or assessment base. The FDIC also was directed to “offset the effect” of the increased reserve ratio for insured depository institutions with total consolidated assets of less than \$10 billion.

— Bank holding companies and banks must be “well capitalized” and “well managed” in order to acquire banks located outside of their home state, which codified long-standing Federal Reserve policy. Any bank holding company electing to be treated as a financial holding company must be and remain “well capitalized” and “well managed.”

— Capital requirements for insured depository institutions will become countercyclical, such that capital requirements increase in times of economic expansion and decrease in times of economic contraction.

— The Federal Reserve was directed to establish interchange transaction fees for electronic debit transactions under a restrictive “reasonable and proportional cost” per transaction standard.

— The regulation of consumer protections regarding mortgage originations, including originator compensation, minimum repayment standards and prepayment consideration, has been expanded.

— The “opt in” provisions of the Riegle-Neal Interstate Banking and Branching Efficiency Act of 1997 have been eliminated, which allows state banks to establish de novo branches in states other than the bank’s home state if the law of such other state would permit a bank chartered in that state to open a branch at that location.

The foregoing provisions may have the consequence of increasing our expenses, decreasing our revenues and changing the activities in which we choose to engage. The environment in which banking organizations will now operate, including legislative and regulatory changes affecting capital, liquidity, supervision, permissible activities, corporate governance and compensation, changes in fiscal policy and steps to eliminate government support for banking organizations, may have long-term effects on the profitability of banking organizations that cannot now be

foreseen. Provisions in the legislation that revoke the Tier 1 capital treatment of trust preferred securities do not apply to the Company's trust preferred securities because of the Company's size. Full implementation of the Dodd-Frank Act will require many new rules to be issued by federal regulatory agencies over the next several years, which will profoundly affect how financial institutions will be regulated in the future. The ultimate effect of the Dodd-Frank Act and its implementing regulations on the financial services industry in general, and on us in particular, is uncertain at this time.

#### The Volcker Rule

On December 10, 2013, the Federal Reserve and the other federal banking regulators as well as the SEC each adopted a final rule implementing Section 619 of the Dodd-Frank Act, commonly referred to as the "Volcker Rule." Generally speaking, the final rule prohibits a bank and its affiliates from engaging in proprietary trading and from sponsoring certain "covered funds" or from acquiring or retaining any ownership interest in such covered funds. Most private equity, venture capital and hedge funds are considered "covered funds" as are bank trust preferred collateralized debt obligations. The final rule requires banking entities to



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divest disallowed securities by July 21, 2015, subject to extension upon application. The Volcker Rule does not impact any of our current activities nor do we hold any securities that we would be required to sell under the rule, but it does limit the scope of permissible activities in which we might engage in the future.

Supervision and Regulation of Renasant Corporation

General. As a bank holding company registered under the BHC Act, we are subject to the regulation and supervision applicable to bank holding companies by the Federal Reserve. The BHC Act and other federal laws subject bank holding companies to particular restrictions on the types of activities in which they may engage and to a range of supervisory requirements and activities, including regulatory enforcement actions for violations of laws and regulations. The Federal Reserve's jurisdiction also extends to any company that we directly or indirectly control, such as any non-bank subsidiaries and other companies in which we own a controlling investment.

Scope of Permissible Activities. Under the BHC Act, we are prohibited from acquiring a direct or indirect interest in or control of more than 5% of the voting shares of any company that is not a bank or financial holding company and from engaging directly or indirectly in activities other than those of banking, managing or controlling banks or furnishing services to or performing services for its subsidiary banks. Notwithstanding the foregoing, we may engage, directly or indirectly (including through the ownership of shares of another company), in certain activities that the Federal Reserve has found to be so closely related to banking or managing and controlling banks as to be a proper incident thereto. These activities include, among others, operating a mortgage, finance, credit card or factoring company; providing certain data processing, storage and transmission services; acting as an investment or financial advisor; acting as an insurance agent for certain types of credit-related insurance; leasing personal or real property on a nonoperating basis; and providing certain stock brokerage.

The BHC Act was substantially amended through the Financial Services Modernization Act of 1999, commonly referred to as the Gramm-Leach Bliley Act (the "GLB Act"). The GLB Act eliminated the barriers to affiliations among banks, securities firms, insurance companies and other financial services providers. A bank holding company whose subsidiary deposit institutions are "well capitalized" and "well managed" may elect to become a "financial holding company" ("FHC") and thereby engage without prior Federal Reserve approval in certain banking and non-banking activities that are deemed to be financial in nature or incidental to financial activity. These "financial in nature" activities include securities underwriting, dealing and market making; organizing, sponsoring and managing mutual funds; insurance underwriting and agency; merchant banking activities; and other activities that the Federal Reserve has determined to be closely related to banking. No regulatory approval will be required for a financial holding company to acquire a company, other than a bank or savings association, engaged in activities that are financial in nature or incidental to activities that are financial in nature, as determined by the Federal Reserve. We have not elected to become an FHC.

A dominant theme of the GLB Act is functional regulation of financial services, with the primary regulator of the Company or its subsidiaries being the agency which traditionally regulates the activity in which the Company or its subsidiaries wish to engage. For example, the Securities and Exchange Commission ("SEC") will regulate bank holding company securities transactions, and the various banking regulators will oversee banking activities.

Capital Adequacy Guidelines. The Federal Reserve has adopted risk-based capital guidelines for bank holding companies. The risk-based capital guidelines are designed to make regulatory capital requirements more sensitive to differences in risk profile among banks and bank holding companies to factor off-balance sheet exposure into the assessment of capital adequacy, to minimize disincentives for holding liquid, low-risk assets and to achieve greater consistency in the evaluation of the capital adequacy of major banking organizations worldwide. Under these guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items. These requirements apply on a consolidated basis to bank holding companies with consolidated assets of \$500 million, such as the Company.

In addition to the risk-based capital guidelines, the Federal Reserve has adopted a minimum Tier 1 capital (leverage) ratio, under which a bank holding company must maintain a minimum level of Tier 1 capital to average total consolidated assets of at least 3% in the case of a bank holding company that has the highest regulatory examination rating and is not contemplating significant growth or expansion. All other bank holding companies are expected to

maintain a leverage ratio of at least 4%. This minimum leverage requirement only applies to bank holding companies on a consolidated basis if the risk based capital requirements discussed above apply.

These capital requirements are substantially similar to those imposed on the Bank under FDIC regulations and described in more detail below under the heading “Supervision and Regulation of Renasant Bank, Capital Adequacy Guidelines.” Furthermore, these capital requirements will change in connection with the Federal Reserve’s adoption of the Basel III guidelines described below.

Payment of Dividends; Source of Strength. The Federal Reserve has issued a policy statement regarding the payment of dividends by bank holding companies. This policy provides that in general a bank holding company should pay dividends only when (1)

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its net income available to shareholders over the last four quarters (net of dividends paid) has been sufficient to fully fund the dividends, (2) the prospective rate of earnings retention appears to be consistent with the capital needs and overall current and prospective financial condition of the bank holding company and its subsidiaries and (3) the bank holding company will continue to meet minimum regulatory capital adequacy ratios.

After the enactment of the Dodd-Frank Act (which codified long-standing Federal Reserve policy), a bank holding company is required to serve as a source of financial strength to its subsidiary banks. This means that we are expected to use available resources to provide adequate resources to the Bank, including during periods of financial stress or adversity, and to maintain the financial flexibility and capital-raising capacity to obtain additional resources for assisting the Bank where necessary. In addition, any capital loans that we make to the Bank are subordinate in right of payment to deposits and to certain other indebtedness of the Bank. In the event of our bankruptcy, any commitment by us to a federal bank regulatory agency to maintain the capital of the Bank will be assumed by the bankruptcy trustee and entitled to a priority of payment.

**Acquisitions by Bank Holding Companies.** The BHC Act requires every bank holding company to obtain the prior approval of the Federal Reserve before it acquires all or substantially all of the assets of any bank, merges or consolidates with another bank holding company or acquires ownership or control of any voting shares of any bank if after such acquisition it would own or control, directly or indirectly, more than 5% of the voting shares of such bank. The Federal Reserve will not approve any acquisition, merger, or consolidation that would have a substantially anti-competitive effect, unless the anti-competitive impact of the proposed transaction is clearly outweighed by a greater public interest in meeting the convenience and needs of the community to be served. The Federal Reserve also considers capital adequacy and other financial and managerial resources and future prospects of the companies and the banks concerned, together with the convenience and needs of the community to be served and the record of a bank holding company and its subsidiary bank(s) in combating money laundering activities, when reviewing acquisitions or mergers.

The BHC Act also prohibits a bank holding company, with certain exceptions, from itself engaging in or acquiring direct or indirect control of more than 5% of the voting shares of any company engaged in non-banking activities. The principal exception to this prohibition is for a bank holding company engaging in or acquiring shares of a company whose activities are found by the Federal Reserve to be so closely related to banking or managing banks as to be a proper incident thereto. In making determinations whether activities are closely related to banking or managing banks, the Federal Reserve is required to consider whether the performance of such activities by a bank holding company or its subsidiaries can reasonably be expected to produce benefits to the public, such as greater convenience, increased competition or gains in efficiency of resources and whether such public benefits outweigh the risks of possible adverse effects, such as decreased or unfair competition, conflicts of interest or unsound banking practices.

**Control Acquisitions.** Federal and state laws, including the BHC Act and the Change in Bank Control Act, impose additional prior notice or approval requirements and ongoing regulatory requirements on any investor that seeks to acquire direct or indirect “control” of an FDIC-insured depository institution or bank holding company. “Control” of a depository institution is a facts and circumstances analysis, but generally an investor is deemed to control a depository institution or other company if the investor owns or controls 25% or more of any class of voting securities. Ownership or control of 10% or more of any class of voting securities, where either the depository institution or company is a public company or no other person will own or control a greater percentage of that class of voting securities after the acquisition, is also presumed to result in the investor controlling the depository institution or other company, although this is subject to rebuttal.

**Anti-Tying Restrictions.** Bank holding companies and their affiliates are prohibited from tying the provision of certain services, such as extensions of credit, to other nonbanking services offered by a bank holding company or its affiliates. Sarbanes-Oxley Act of 2002. The Sarbanes-Oxley Act of 2002 generally established a comprehensive framework to modernize and reform the oversight of public company auditing, improve the quality and transparency of financial reporting by those companies and strengthen the independence of auditors. Among other things, the legislation:

- Created the Public Company Accounting Oversight Board. The Public Company Accounting Oversight Board is empowered to set auditing, quality control and ethics standards, to inspect registered public accounting firms, to conduct investigations and to take disciplinary actions, subject to SEC oversight and review;

- Strengthened auditor independence from corporate management by, among other things, limiting the scope of consulting services that auditors can offer their public company audit clients;
- Heightened the responsibility of public company directors and senior managers for the quality of the financial reporting and disclosure made by their companies. A number of provisions to deter wrongdoing by corporate management were also adopted;
- Imposed a number of new corporate disclosure requirements; and
- Imposed a range of new criminal penalties for fraud and other wrongful acts, as well as extended the period during which certain types of lawsuits can be brought against a company or its insiders.

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The Financial Institutions Reform, Recovery and Enforcement Act of 1989. Bank holding companies are allowed to acquire savings associations under The Financial Institutions Reform, Recovery and Enforcement Act of 1989 (“FIRREA”). Deposit insurance premiums for banks and savings associations were increased as a result of FIRREA, and losses incurred by the FDIC in connection with the default or assistance of troubled federally-insured financial institutions are required to be reimbursed by other federally-insured financial institutions.

### Supervision and Regulation of the Bank

General. As a Mississippi-chartered bank, the Bank is subject to the regulation and supervision of the Mississippi Department of Banking and Consumer Finance. As an FDIC-insured institution, the Bank is subject to the regulation and supervision of the FDIC. The regulations of the FDIC and the Mississippi Department of Banking and Consumer Finance affect virtually all of the Bank’s activities, including the minimum level of capital, the ability to pay dividends, mergers and acquisitions, borrowing and the ability to expand through new branches or acquisitions and various other matters.

Insurance of Deposits. The deposits of the Bank are insured by the Deposit Insurance Fund (the “DIF”), which the FDIC administers. As noted above, the Dodd-Frank Act permanently increased deposit insurance on most accounts to \$250,000.

To fund the DIF, FDIC-insured banks are required to pay deposit insurance assessments to the FDIC. For institutions like the Bank with less than \$10 billion in assets, the amount of the assessment is based on its risk classification. The higher an institution’s risk classification, the higher its rate of assessments (on the assumption that such institutions pose a greater risk of loss to the DIF). An institution’s risk classification is assigned based on its capital levels and the level of supervisory concern that the institution poses to the regulators. In addition, the FDIC can impose special assessments in certain instances.

In addition, all institutions with deposits insured by the FDIC must pay assessments to fund interest payments on bonds issued by the Financing Corporation, a mixed-ownership government corporation established as a financing vehicle for the Federal Savings & Loan Insurance Corporation. The assessment rate for the first quarter of fiscal 2015 is .0060% of insured deposits and is adjusted quarterly. These assessments will continue until the bonds mature in 2019 (the corporation’s ability to issue new debt has been terminated).

The FDIC may terminate the deposit insurance of any insured depository institution, including the Bank, if it determines after a hearing that the institution has engaged or is engaging in unsafe or unsound practices, is in an unsafe or unsound condition to continue operations or has violated any applicable law, regulation, order or any condition imposed by an agreement with the FDIC. For an institution with no tangible capital, deposit insurance may be temporarily suspended during the hearing process for the permanent termination of insurance. If the FDIC terminates an institution’s deposit insurance, accounts insured at the time of the termination, less withdrawals, will continue to be insured for a period of six months to two years, as determined by the FDIC. We are not aware of any existing circumstances which would result in termination of the Bank’s deposit insurance.

Interstate Banking and Branching. Under Mississippi law, the Bank may establish additional branch offices within Mississippi, subject to the approval of the Mississippi Department of Banking and Consumer Finance. After the Dodd-Frank Act, we can also establish additional branch offices outside of Mississippi, subject to prior regulatory approval, so long as the laws of the state where the branch is to be located would permit a state bank chartered in that state to establish a branch. Finally, we may also establish offices in other states by merging with banks or by purchasing branches of other banks in other states, subject to certain restrictions.

Dividends. The restrictions and guidelines with respect to the Company’s payment of dividends are described above. As a practical matter, for so long as our operations chiefly consist of ownership of the Bank, the Bank will remain our source of dividend payments, and our ability to pay dividends will be subject to any restrictions applicable to the Bank.

The ability of the Bank to pay dividends is restricted by federal and state laws, regulations and policies. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. In addition, the FDIC must approve any payment of dividends by the Bank. Accordingly, the approval of these supervisory authorities is required prior to the

Bank paying dividends to the Company. Federal Reserve regulations also limit the amount the Bank may loan to the Company unless such loans are collateralized by specific obligations.

Capital Adequacy Guidelines. The FDIC has promulgated risk-based capital guidelines similar to, and with the same underlying purposes as, those established by the Federal Reserve with respect to bank holding companies. Under those guidelines, assets and off-balance sheet items are assigned to broad risk categories, each with appropriate weights. The resulting capital ratios represent capital as a percentage of total risk-weighted assets and off-balance sheet items.

- Current Guidelines. Bank assets are given risk-weights of 0%, 20%, 50%, 100% and 200%. In addition, certain off-balance sheet items are given similar credit conversion factors to convert them to asset-equivalent amounts to which an appropriate risk-weight will apply. Those computations result in the total risk-weighted assets. Most loans are assigned to the 100% risk category, except for performing loans fully secured by first liens on one-to-four family residential property,

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which carry a 50% risk weighting. Most investment securities (including, primarily, general obligation claims of states or other political subdivisions of the United States) are assigned to the 20% category, except for municipal or state revenue bonds, which have a 50% risk-weight, and direct obligations of the U.S. Treasury or obligations backed by the full faith and credit of the U.S. Government, which have a 0% risk-weight. In converting off-balance sheet items, direct credit substitutes, including general guarantees and standby letters of credit backing financial obligations, are given a 100% risk weighting. Transaction-related contingencies such as bid bonds, standby letters of credit backing nonfinancial obligations and undrawn commitments (including commercial credit lines with a maturity of more than one year), have a 50% risk weighting. Short-term commercial letters of credit have a 20% risk weighting, and certain short-term unconditionally cancelable commitments have a 0% risk weighting.

The minimum ratio of total capital to risk-weighted assets required by FDIC regulations (including certain off-balance sheet activities, such as standby letters of credit) is 8%. At least 4% of total capital must be “Tier 1 capital,” consisting of common stockholders’ equity and qualifying preferred stock or hybrid instruments, less certain goodwill items and other intangible assets. The remainder, or “Tier 2 capital,” may consist of, among other things, (a) the allowance for loan losses of up to 1.25% of risk weighted assets, (b) unrealized gains on certain equity securities, (c) non-qualifying preferred stock, (d) hybrid capital instruments and (e) qualifying subordinated debt and intermediate-term preferred stock up to 50% of Tier 1 capital. Total capital is the sum of Tier 1 and Tier 2 capital less reciprocal holdings of other banking organizations’ capital instruments, investments in unconsolidated subsidiaries and any other deductions as determined by the FDIC.

In addition to the risk-based capital guidelines, the FDIC has adopted a minimum Tier 1 capital (leverage) ratio, under which a bank must maintain a minimum level of Tier 1 capital to average total consolidated assets. For a bank that has the highest regulatory examination rating and is not contemplating significant growth or expansion, the leverage ratio must be at least 3%; all other banks are expected to maintain a leverage ratio of at least 4%.

- Prompt Corrective Action. Under Section 38 of the Federal Deposit Insurance Act (the “FDIA”), each federal banking agency is required to implement a system of prompt corrective action for institutions that it regulates. The federal banking agencies (including the FDIC) have adopted substantially similar regulations to implement this mandate. Under the regulations, a bank is (i) “well capitalized” if it has total risk-based capital of 10% or more, has a Tier 1 risk-based ratio of 6% or more, has a Tier 1 leverage capital ratio of 5% or more and is not subject to any order or final capital directive to meet and maintain a specific capital level for any capital measure, (ii) “adequately capitalized” if it has a total risk-based capital ratio of 8% or more, a Tier 1 risk-based capital ratio of 4% or more and a Tier 1 leverage capital ratio of 4% or more (3% under certain circumstances) and does not meet the definition of “well capitalized”, (iii) “undercapitalized” if it has a total risk-based capital ratio that is less than 8%, a Tier 1 risk-based capital ratio that is less than 4% or a Tier 1 leverage capital ratio that is less than 4% (3% under certain circumstances), (iv) “significantly undercapitalized” if it has a total risk-based ratio that is less than 6%, a Tier 1 risk-based capital ratio that is less than 3% or a Tier 1 leverage capital ratio that is less than 3%, and (v) “critically undercapitalized” if it has a ratio of tangible equity to total assets that is equal to or less than 2%.

The capital classification of a bank affects the frequency of regulatory examinations, the bank’s ability to engage in certain activities and the deposit insurance premiums paid by the bank. In addition, federal banking regulators must take various mandatory supervisory actions, and may take other discretionary actions, with respect to institutions in the three undercapitalized categories. The severity of the action depends upon the capital category in which the institution is placed. An institution that is categorized as undercapitalized, significantly undercapitalized or critically undercapitalized is required to submit an acceptable capital restoration plan to its appropriate federal banking agency. An undercapitalized institution also is generally prohibited from increasing its average total assets, making acquisitions, establishing any branches or engaging in any new line of business, except under an accepted capital restoration plan or with FDIC approval. Generally, banking regulators must appoint a receiver or conservator for an institution that is critically undercapitalized.

Section 38 of the FDIA and the regulations promulgated thereunder also specify circumstances under which the FDIC may reclassify a well capitalized bank as adequately capitalized and may require an adequately capitalized bank or an undercapitalized bank to comply with supervisory actions as if it were in the next lower category (except that the FDIC may not reclassify a significantly undercapitalized bank as critically undercapitalized).

- Basel III. The current risk-based capital guidelines that apply to both the Company and the Bank are based on the 1988 capital accord, referred to as Basel I, of the Basel Committee on Banking Supervision, a committee of central banks and bank supervisors, as implemented by federal bank regulators. In 2004, the Basel Committee published a new capital accord, Basel II. Basel II modifies risk weightings in an attempt to make capital requirements more risk-sensitive and provides two approaches for setting capital standards for credit risk - an “advanced,” internal ratings-based approach tailored to individual institutions’ circumstances and a “standardized” approach that bases risk weightings on external credit assessments to a much greater extent than permitted under existing risk-based capital guidelines. Basel II also sets capital requirements for operational risk and refines the existing capital requirements for market risk exposures. In 2007, U.S. federal banking agencies adopted final rules implementing the advanced approaches of Basel II for “core” bank holding companies and banks having \$250 billion



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or more in total consolidated assets or \$10 billion or more of foreign exposures. These rules did not apply to the Bank or the Company.

In December 2010, the Basel Committee released a final framework for a strengthened set of capital requirements, known as “Basel III”. In early July 2013, each of the U.S. federal banking agencies adopted final rules relevant to us: (1) the Basel III regulatory capital reforms and (2) the “standardized approach of Basel II for non-core banks and bank holding companies,” such as the Bank and the Company. The capital framework under Basel III will replace the existing regulatory capital rules for all banks, savings associations and U.S. bank holding companies with greater than \$500 million in total assets, and all savings and loan holding companies.

Beginning January 1, 2015 the Bank was required to comply with the final Basel III rules, although parts of the rules will not be fully phased-in until January 1, 2019. Among other things, the final Basel III rules will impact regulatory capital ratios of banking organizations in the following manner, when fully phased in:

- Create a new requirement to maintain a ratio of common equity Tier 1 capital to total risk-weighted assets of not less than 4.5%;
- Increase the minimum leverage capital ratio to 4% for all banking organizations (currently 3% for certain banking organizations);
- Increase the minimum Tier 1 risk-based capital ratio from 4% to 6%; and
- Maintain the minimum total risk-based capital ratio at 8%.

In addition, the final Basel III rules, when fully phased in, will subject a banking organization to certain limitations on capital distributions and discretionary bonus payments to executive officers if the organization did not maintain a capital conservation buffer of common equity Tier 1 capital in an amount greater than 2.5% of its total risk-weighted assets. The effect of the capital conservation buffer, when fully phased in, will be to increase the minimum common equity Tier 1 capital ratio to 7%, the minimum Tier 1 risk-based capital ratio to 8.5% and the minimum total risk-based capital ratio to 10.5% for banking organizations seeking to avoid the limitations on capital distributions and discretionary bonus payments to executive officers.

The final Basel III rules also changed the capital categories for insured depository institutions for purposes of prompt corrective action. Under the final rules, to be well capitalized, an insured depository institution must maintain a minimum common equity Tier 1 capital ratio of at least 6.5%, a Tier 1 risk-based capital ratio of at least 8%, a total risk-based capital ratio of at least 10.0%, and a leverage capital ratio of at least 5%. In addition, the final Basel III rules established more conservative standards for including an instrument in regulatory capital and imposed certain deductions from and adjustments to the measure of common equity Tier 1 capital.

The Basel II standardized approach revised the method for calculating risk-weighted assets to enhance risk sensitivity, particularly with respect to equity exposures to investment funds (including mutual funds), foreign exposures and residential real estate assets. It also established alternatives to credit ratings for calculating risk-weighted assets consistent with section 939A of the Dodd-Frank Act.

We and the Bank meet all minimum capital requirements under the Basel III rules as currently in effect, and we expect that we and the Bank will meet all capital requirements as if fully phased in.

The Basel III framework also requires banks and bank holding companies to measure their liquidity against specific liquidity tests that, although similar in some respects to liquidity measures historically applied by banks and regulators for management and supervisory purposes, going forward would be required by regulation. The federal banking agencies issued a final rule on September 3, 2014, and effective January 1, 2015, implementing the Basel III liquidity framework.

These provisions, as well as any other aspects of current or proposed regulatory or legislative changes to laws applicable to the financial industry, may impact the profitability of our business activities and may change certain of our business practices, including the ability to offer new products, obtain financing, attract deposits, make loans, and achieve satisfactory interest spreads, and could expose us to additional costs, including increased compliance costs. These changes also may require us to invest significant management attention and resources to make any necessary changes to operations in order to comply, and could therefore also materially and adversely affect our business, financial condition and results of operations.

Activities and Investments of Insured State-Chartered Banks. Section 24 of the FDIA generally limits the activities and equity investments of FDIC-insured, state-chartered banks to those that are permissible for national banks. Under regulations dealing with equity investments, an insured state bank generally may not directly or indirectly acquire or retain any equity investment of a type, or in an amount, that is not permissible for a national bank. An insured state bank is not prohibited from, among other things, taking the following actions:

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- acquiring or retaining a majority interest in a subsidiary;
- investing as a limited partner in a partnership the sole purpose of which is direct or indirect investment in the acquisition, rehabilitation or new construction of a qualified housing project, provided that such limited partnership investments may not exceed 2% of the bank's total assets;
- acquiring up to 10% of the voting stock of a company that solely provides or reinsures directors', trustees' and officers' liability insurance coverage or bankers' blanket bond group insurance coverage for insured depository institutions; and
- acquiring or retaining the voting shares of a depository institution if certain requirements are met.

Under FDIC regulations, insured banks engaging in impermissible activities, or banks that wish to engage in otherwise impermissible activities, may seek approval from the FDIC to continue or commence such activities, as the case may be. The FDIC will not approve such an application if the bank does not meet its minimum capital requirements or the proposed activities present a significant risk to the FDIC insurance fund.

Safety and Soundness. The federal banking agencies, including the FDIC, have implemented rules and guidelines concerning standards for safety and soundness required pursuant to Section 39 of the FDIA. In general, the standards relate to operational and managerial matters, asset quality and earnings and compensation. The operational and managerial standards cover (1) internal controls and information systems, (2) internal audit systems, (3) loan documentation, (4) credit underwriting, (5) interest rate exposure, (6) asset growth and (7) compensation, fees and benefits. Under the asset quality and earnings standards, the Bank must establish and maintain systems to identify problem assets and prevent deterioration in those assets and to evaluate and monitor earnings and ensure that earnings are sufficient to maintain adequate capital reserves. Finally, the compensation standard states that compensation will be considered excessive if it is unreasonable or disproportionate to the services actually performed by the individual being compensated.

If an insured state-chartered bank fails to meet any of the standards promulgated by regulation, then such institution will be required to submit a plan within 30 days to the FDIC specifying the steps it will take to correct the deficiency. In the event that an insured state-chartered bank fails to submit or fails in any material respect to implement a compliance plan within the time allowed by the federal banking agency, Section 39 of the FDIA provides that the FDIC must order the institution to correct the deficiency. The FDIC may also (1) restrict asset growth; (2) require the bank to increase its ratio of tangible equity to assets; (3) restrict the rates of interest that the bank may pay; or (4) take any other action that would better carry out the purpose of prompt corrective action. We believe that the Bank has been and will continue to be in compliance with each of these standards.

Federal Reserve System. The Federal Reserve requires all depository institutions to maintain reserves against their transaction accounts (primarily NOW and Super NOW checking accounts) and non-personal time deposits. The required reserves must be maintained in the form of vault cash or an account at a Federal Reserve bank. At December 31, 2014, the Bank was in compliance with its reserve requirements.

Community Reinvestment Act. Under the Community Reinvestment Act (the "CRA"), the FDIC assesses the Bank's record in meeting the credit needs of its entire community, including low- and moderate-income neighborhoods. The FDIC's assessment is taken into account when evaluating any application we submit for, among other things, approval of the acquisition or establishment of a branch or other deposit facility, an office relocation, a merger or the acquisition of shares of capital stock of another financial institution. The Bank has undertaken significant actions to comply with the CRA, and it received a "satisfactory" rating by the FDIC with respect to its CRA compliance. Both the U.S. Congress and banking regulatory agencies have proposed substantial changes to the CRA and fair lending laws, rules and regulations, and there can be no certainty as to the effect, if any, that any such changes would have on us or the Bank.

Financial Privacy Requirements. Federal law and regulations limit a financial institution's ability to share consumer financial information with unaffiliated third parties. Specifically, these provisions require all financial institutions offering financial products or services to retail customers to provide such customers with the financial institution's privacy policy and provide such customers the opportunity to "opt out" of the sharing of personal financial information with unaffiliated third parties. The sharing of information for marketing purposes is also subject to limitations. The Bank currently has privacy protection policy and procedures in place, which we believe complies with all applicable

regulations.

Anti-Money Laundering. Federal anti-money laundering rules impose various requirements on financial institutions intended to prevent the use of the U.S. financial system to fund terrorist activities. These provisions include a requirement that financial institutions operating in the United States have anti-money laundering compliance programs, due diligence policies and controls to ensure the detection and reporting of money laundering. Such compliance programs supplement existing compliance requirements, also applicable to financial institutions, under the Bank Secrecy Act and the Office of Foreign Assets Control Regulations. The Bank has established policies and procedures to ensure compliance with the federal anti-laundering provisions.

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### Supervision and Regulation of our Wealth Management and Insurance operations

Our Wealth Management and Insurance operations are subject to licensing requirements and regulation under the laws of the United States and the State of Mississippi. The laws and regulations are primarily for the benefit of clients. In all jurisdictions, the applicable laws and regulations are subject to amendment by regulatory authorities. Generally, such authorities are vested with relatively broad discretion to grant, renew and revoke licenses and approvals and to implement regulations. Licenses may be denied or revoked for various reasons, including the violation of such regulations, conviction of crimes and the like. Other possible sanctions which may be imposed for violation of regulations include suspension of individual employees, limitations on engaging in a particular business for a specified period of time, censures and fines.

### Monetary Policy and Economic Controls

We and the Bank are affected by the policies of regulatory authorities, including the Federal Reserve. An important function of the Federal Reserve is to regulate the national supply of bank credit in order to stabilize prices. Among the instruments of monetary policy used by the Federal Reserve to implement these objectives are open market operations in U.S. Government securities, changes in the discount rate on bank borrowings and changes in reserve requirements against bank deposits. These instruments are used in varying degrees to influence overall growth of bank loans, investments and deposits and may also affect interest rates charged on loans or paid for deposits.

The monetary policies of the Federal Reserve have had a significant effect on the operating results of commercial banks in the past and are expected to do so in the future. In view of changing conditions in the national economy and in the various money markets, as well as the effect of actions by monetary and fiscal authorities including the Federal Reserve, the effect on our, and the Bank's, future business and earnings cannot be predicted with accuracy.

### Sources and Availability of Funds

The funds essential to our, and our Bank's, business consist primarily of funds derived from customer deposits, securities sold under repurchase agreements, and Federal Home Loan Bank advances. The availability of such funds is primarily dependent upon the economic policies of the federal government, the economy in general and the general credit market for loans.

### Personnel

At December 31, 2014, we employed 1,471 people throughout all of our segments on a full-time equivalent basis. Of this total, the Bank accounted for 1,406 employees (inclusive of employees in our Community Banks and Wealth Management operations), and Renasant Insurance employed 65 individuals. The Company has no additional employees; however, at December 31, 2014, 15 employees of the Bank served as officers of the Company in addition to their positions with the Bank.

### Dependence Upon a Single Customer

No material portion of our loans have been made to, nor have our deposits been obtained from, a single or small group of customers; the loss of any single customer or small group of customers with respect to any of our reportable segments would not have a materially adverse effect on our business as a whole or with respect to that segment in particular. A discussion of concentrations of credit in our loan portfolio is set forth under the heading "Financial Condition - Loans" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

### Available Information

Our Internet address is [www.renasant.com](http://www.renasant.com). We make available at this address, under the heading "SEC Filings", free of charge, our Annual Report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC.

Table of ContentsTable 1 – Distribution of Assets, Liabilities and Shareholders' Equity; Interest Rates and Interest Differential  
(In Thousands)

The following table sets forth average balance sheet data, including all major categories of interest-earning assets and interest-bearing liabilities, together with the interest earned or interest paid and the average yield or average rate on each such category for the years ended December 31, 2014, 2013 and 2012:

	2014			2013			2012		
	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate	Average Balance	Interest Income/ Expense	Yield/ Rate
Assets									
Interest-earning assets:									
Loans <sup>(1)</sup>	\$3,941,015	\$200,844	5.10 %	\$3,214,567	\$159,587	4.96 %	\$2,711,253	\$138,408	5.10 %
Securities:									
Taxable <sup>(2)</sup>	698,808	16,026	2.29	556,039	12,975	2.33	505,686	13,058	2.58
Tax-exempt	303,641	15,981	5.26	243,916	13,618	5.58	232,679	13,571	5.83
Interest-bearing balances with banks	138,299	395	0.29	100,147	248	0.25	87,303	199	0.23
Total interest-earning assets	5,081,763	233,246	4.59	4,114,669	186,428	4.53	3,536,921	165,236	4.67
Cash and due from banks	87,964			66,283			63,624		
Intangible assets	301,104			228,632			191,612		
FDIC loss-share indemnification asset	20,617			33,306			59,083		
Other assets	325,069			288,633			281,449		
Total assets	\$5,816,517			\$4,731,523			\$4,132,689		
Liabilities and shareholders' equity									
Interest-bearing liabilities:									
Deposits:									
Interest-bearing demand <sup>(3)</sup>	2,198,260	4,369	0.20	1,685,220	4,106	0.24	1,379,447	3,927	0.28
Savings deposits	346,608	289	0.08	280,509	682	0.24	230,553	533	0.23
Time deposits	1,412,200	11,411	0.81	1,317,086	12,262	0.93	1,248,938	14,570	1.17
Total interest-bearing deposits	3,957,068	16,069	0.41	3,282,815	17,050	0.52	2,858,938	19,030	0.67
Borrowed funds	186,236	7,711	4.14	173,161	6,353	3.67	190,096	6,945	3.65
Total interest-bearing liabilities	4,143,304	23,780	0.57	3,455,976	23,403	0.68	3,049,034	25,975	0.85
Noninterest-bearing deposits	921,903			666,147			543,628		
Other liabilities	59,508			52,173			45,865		
Shareholders' equity	691,802			557,227			494,162		
Total liabilities and shareholders' equity	\$5,816,517			\$4,731,523			\$4,132,689		
		\$209,466	4.12 %		\$163,025	3.96 %		\$139,261	3.94 %

Net interest income/  
net interest margin

(1)Includes mortgage loans held for sale and shown net of unearned income.

(2)U.S. Government and some U.S. Government Agency securities are tax-exempt in the states in which we operate.

(3)Interest-bearing demand deposits include interest-bearing transactional accounts and money market deposits.

The average balances of nonaccruing assets are included in this table. Interest income and weighted average yields on tax-exempt loans and securities have been computed on a fully tax equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

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## Table 2 – Volume/Rate Analysis

(In Thousands)

The following table sets forth a summary of the changes in interest earned, on a tax equivalent basis, and interest paid resulting from changes in volume and rates for the Company for the years ended December 31, as indicated:

	2014 Compared to 2013			2013 Compared to 2012		
	Volume	Rate	Net <sup>(1)</sup>	Volume	Rate	Net <sup>(1)</sup>
Interest income:						
Loans <sup>(2)</sup>	\$36,921	\$4,336	\$41,257	\$24,717	\$(3,538)	\$21,179
Securities:						
Taxable	3,270	(219)	3,051	(2,056)	1,973	(83)
Tax-exempt	3,085	(722)	2,363	382	(335)	47
Interest-bearing balances with banks	105	42	147	32	17	49
Total interest-earning assets	43,381	3,437	46,818	23,075	(1,883)	21,192
Interest expense:						
Interest-bearing demand deposits	666	(403)	263	(94)	273	179
Savings deposits	219	(612)	(393)	(225)	374	149
Time deposits	1,026	(1,877)	(851)	378	(2,686)	(2,308)
Borrowed funds	503	855	1,358	(725)	133	(592)
Total interest-bearing liabilities	2,414	(2,037)	377	(666)	(1,906)	(2,572)
Change in net interest income	\$40,967	\$5,474	\$46,441	\$23,741	\$23	\$23,764

<sup>(1)</sup> Changes not solely due to volume or rate have been allocated on a pro-rata basis using the absolute ratio value of amounts calculated.

<sup>(2)</sup> Includes mortgage loans held for sale and shown net of unearned income.

## Table 3 – Investment Portfolio

(In Thousands)

The following table sets forth the scheduled maturity distribution and weighted average yield based on the amortized cost of our investment portfolio as of December 31, 2014. Information regarding the carrying value of the investment securities listed below as of December 31, 2014, 2013 and 2012 is contained under the heading "Financial Condition – Investments" and "Results of Operations – Net Interest Income" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.



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	Amount	Yield	
Held to Maturity:			
Obligations of other U.S. Government agencies and corporations			
Maturing within one year	\$1,001	0.15	%
Maturing after one year through five years	11,555	1.48	%
Maturing after five years through ten years	112,525	1.91	%
Obligations of states and political subdivisions			
Maturing within one year	9,306	4.01	%
Maturing after one year through five years	53,264	3.97	%
Maturing after five years through ten years	107,159	3.92	%
Maturing after ten years	135,353	5.31	%
Available for Sale:			
Obligations of other U.S. Government agencies and corporations			
Maturing after one year through five years	1,063	3.17	%
Maturing after five years through ten years	5,056	2.12	%
Trust preferred securities			
Maturing after ten years	26,400	0.87	%
Residential mortgage backed securities:			
Government agency MBS	292,283	2.37	%
Government agency CMO	158,436	2.26	%
Commercial mortgage backed securities:			
Government agency MBS	45,714	3.64	%
Government agency CMO	4,970	3.65	%
Other debt securities	17,517	2.41	%
Other equity securities	2,331	10.92	%
	\$983,933	3.19	%

Weighted average yields on tax-exempt obligations have been computed on a fully tax equivalent basis assuming a federal tax rate of 35% and a state tax rate of 3.3%, which is net of federal tax benefit.

## Table 4 – Loan Portfolio

(In Thousands)

The following table sets forth loans, net of unearned income, outstanding at December 31, 2014, which, based on remaining scheduled repayments of principal, are due in the periods indicated. Loans with balloon payments and longer amortizations are often repriced and extended beyond the initial maturity when credit conditions remain satisfactory. Demand loans, loans having no stated schedule of repayments and no stated maturity, and overdrafts are reported below as due in one year or less. For information regarding the loan balances in each of the categories listed below as of the end of each of the last five years, see Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations, under the heading "Financial Condition – Loans." See "Risk Management – Credit Risk and Allowance for Loan Losses" in Item 7 for information regarding the risk elements applicable to, and a summary of our loan loss experience with respect to, the loans in each of the categories listed below.

	One Year or Less	After One Year Through Five Years	After Five Years	Total
Commercial, financial, agricultural	\$218,714	\$233,090	\$31,480	\$483,284
Lease financing	207	7,961	1,945	10,113
Real estate – construction	30,738	54,064	3,767	88,569
Real estate – 1-4 family mortgage	374,918	475,337	386,105	1,236,360
Real estate – commercial mortgage	412,116	1,138,871	405,927	1,956,914

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Installment loans to individuals	113,618	28,587	70,429	212,634
	\$1,150,311	\$1,937,910	\$899,653	\$3,987,874

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The following table sets forth the fixed and variable rate loans maturing or scheduled to reprice after one year as of December 31, 2014:

	Interest Sensitivity	
	Fixed Rate	Variable Rate
Due after one year through five years	\$1,651,943	\$285,967
Due after five years	602,202	297,451
	\$2,254,145	\$583,418

Table 5 – Deposits  
(In Thousands)

The following table shows the maturity of certificates of deposit and other time deposits of \$100 or more at December 31, 2014:

	Certificates of Deposit	Other
Three Months or Less	\$113,245	\$8,935
Over Three through Twelve Months	260,003	16,510
Over 12 Months	261,425	3,917
	\$634,673	\$29,362

#### ITEM 1A. RISK FACTORS

In addition to the other information contained in or incorporated by reference into this Form 10-K and the exhibits hereto, the following risk factors should be considered carefully in evaluating our business. The risks disclosed below, either alone or in combination, could materially adversely affect the business, financial condition or results of operations of the Company. Additional risks not presently known to us, or that we currently deem immaterial, may also adversely affect our business, financial condition or results of operations.

##### Risks Related To Our Business and Industry

Our business may be adversely affected by current economic conditions in general and specifically in our Mississippi, Tennessee, Alabama and Georgia markets.

General business and economic conditions in the United States and abroad can materially affect our business and operations. A weak U.S. economy is likely to cause uncertainty about the federal fiscal policymaking process, the medium and long-term fiscal outlook of the federal government and future tax rates. In addition, economic conditions in foreign countries, including uncertainty over the stability of the euro currency, could affect the stability of global financial markets, which could hinder U.S. economic growth.

Weak economic conditions are characterized by deflation, fluctuations in debt and equity capital markets, a lack of liquidity and/or depressed prices in the secondary market for mortgage loans, increased delinquencies on mortgage, consumer and commercial loans, residential and commercial real estate price declines and lower home sales and commercial activity. The current economic environment in the United States is also characterized by interest rates at historically low levels, which impacts our ability to attract deposits and to generate attractive earnings through our investment portfolio. All of these factors are detrimental to our business, and the interplay between these factors can be complex and/or unpredictable. Our business is also significantly affected by monetary and related policies of the U.S. federal government and its agencies. Changes in any of these policies are influenced by macroeconomic conditions and other factors that are beyond our control. Adverse economic conditions and government policy responses to such conditions could have a material adverse effect on our business, financial condition, results of operations and growth prospects.

More particularly, much of our business development and marketing strategy is directed toward fulfilling the banking and financial services needs small to medium-sized businesses. Such businesses generally have fewer financial resources in terms of capital or borrowing capacity than larger entities. If general economic conditions negatively impact our Mississippi, Tennessee, Alabama and Georgia markets generally and these businesses are adversely affected, our financial condition and results of operations may be negatively affected.

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We are subject to lending risk.

There are inherent risks associated with our lending activities. These risks include, among other things, the impact of changes in interest rates and changes in the economic conditions in the markets where we operate as well as those across the United States. Increases in interest rates and/or weakening economic conditions could adversely impact the ability of borrowers to repay outstanding loans or the value of the collateral securing these loans. For the reasons explained below, if current trends in the housing and real estate markets continue, we may experience higher than normal delinquencies and credit losses.

As of December 31, 2014, approximately 66.51% of our loan portfolio consisted of commercial, construction and commercial real estate loans. These types of loans are generally viewed as having more risk to our financial condition than other types of loans due primarily to the large amounts loaned to individual borrowers. Because the loan portfolio contains a significant number of commercial, construction and commercial real estate loans with relatively large balances, the deterioration of one or a few of these loans could cause a significant increase in nonperforming loans. An increase in nonperforming loans could result in a net loss of earnings from these loans, an increase in the provision for possible loan losses and an increase in loan charge-offs, all of which could have a material adverse effect on our financial condition and results of operations.

Our commercial, construction and commercial real estate loan portfolios are discussed in more detail under the heading "Operations – Operations of Community Banks" in Item 1, Business.

We have a high concentration of loans secured by real estate.

At December 31, 2014, approximately 85.39% of our loan portfolio had real estate as a primary or secondary component of the collateral securing the loan. The real estate provides an alternate source of repayment in the event of a default by the borrower. United States real estate, particularly Georgia real estate, experienced a severe decline in value during the recent recession. Although real estate values have since begun to recover, any adverse change in our markets could significantly impair the value of the particular collateral securing our loans and our ability to sell the collateral upon foreclosure for an amount necessary to satisfy the borrower's obligations to us. Furthermore, in a declining real estate market, we often will need to further increase our allowance for loan losses to address the deterioration in the value of the real estate securing our loans. This was the case from 2008 to 2012. Any of the foregoing could have a material adverse effect on our financial condition and results of operations.

We have a concentration of credit exposure in commercial real estate.

At December 31, 2014, we had approximately \$2.0 billion in commercial real estate loans, representing approximately 49.07% of our loans outstanding on that date. In addition to the general risks associated with our lending activities described above, including the effects of declines in real estate values, commercial real estate loans are subject to additional risks. Commercial real estate loans depend on cash flows from the property to service the debt. Cash flows, either in the form of rental income or the proceeds from sales of commercial real estate, may be affected significantly by general economic conditions. A downturn in the local economy generally or in occupancy rates where the property is located could increase the likelihood of default.

In addition, as a result of the downturn in United States real estate markets during the recent recession, banking regulators have begun to give commercial real estate lending greater scrutiny and, in some instances, have required banks with higher levels of commercial real estate loans to implement improved underwriting, internal controls, risk management policies and portfolio stress testing, as well as possibly higher levels of allowances for loan losses and capital levels as a result of commercial real estate lending growth and exposure. Any of these factors could have a material adverse effect on our financial condition and results of operations.

We depend on the accuracy and completeness of information furnished by others about customers and counterparties. In deciding whether to extend credit or enter into other transactions, we often rely on information furnished by or on behalf of customers and counterparties, including financial statements, credit reports, other financial information and appraisals of the value of collateral. We may also rely on representations of those customers, counterparties or other third parties, such as independent auditors, as to the accuracy and completeness of that information. Reliance on inaccurate or misleading financial statements, credit reports, other financial information or appraisals could have a material adverse effect on our business and, in turn, our financial condition and results of operations.

Our allowance for possible loan losses may be insufficient, and we may be required to further increase our provision for loan losses.

Although we try to maintain diversification within our loan portfolio in order to minimize the effect of economic conditions within a particular industry, management also maintains an allowance for loan losses, which is a reserve established through a provision for loan losses charged to expense, to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on management's ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collateral impairment. Among other considerations in establishing the allowance for loan losses, management considers economic conditions reflected within industry segments, the unemployment rate in our markets, loan segmentation and historical losses that are inherent in the loan portfolio. The determination of the appropriate level of the allowance for loan losses inherently involves a high degree of subjectivity and requires management to make significant

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estimates of current credit risks and future trends, all of which may undergo material changes. Changes in economic conditions affecting borrowers, new information regarding existing loans, identification of additional problem loans and other factors, both within and outside of our control, may require an increase in the allowance for loan losses. The recent recession in the United States highlighted the inherent difficulty in estimating with precision the extent to which credit risks and future trends need to be addressed through a provision to our allowance for loan losses. Any worsening of the current economic conditions could cause us to experience higher than normal delinquencies and credit losses. As a result, we may be required to make further increases in our provision for loan losses and to charge off additional loans in the future, which could materially adversely affect our financial condition and results of operations.

In addition, bank regulatory agencies periodically review the allowance for loan losses and may require an increase in the provision for loan losses or the recognition of further loan charge-offs, based on judgments different than those of management. In addition, if charge-offs in future periods exceed the allowance for loan losses, we will need additional provisions to increase the allowance for loan losses. Any increases in the allowance for loan losses will result in a decrease in net income and, possibly, capital and may have a material adverse effect on our financial condition and results of operations. A discussion of the policies and procedures related to management's process for determining the appropriate level of the allowance for loan losses is set forth under the heading "Risk Management – Credit Risk and Allowance for Loan Losses" in Item 7, Management's Discussion and Analysis of Financial Condition and Results of Operations.

We are subject to interest rate risk.

Our earnings and cash flows are largely dependent upon our net interest income. Net interest income is the difference between interest earned on assets, such as loans and securities, and the cost of interest-bearing liabilities, such as deposits and borrowed funds. Interest rates are highly sensitive to many factors that are beyond our control, including general economic conditions and policies of various governmental and regulatory agencies and, in particular, the Federal Reserve. Currently, to help combat the effects of the economic downturn in the United States, the Federal Reserve has indicated that it is likely to maintain a low interest rate policy with respect to its federal funds target rate for the foreseeable future. Changes in monetary policy, including changes in interest rates, could influence not only the interest we receive on loans and securities and the amount of interest we pay on deposits and borrowings, but such changes could also affect (1) our ability to originate loans and obtain deposits, which could reduce the amount of fee income generated, and (2) the fair value of our financial assets and liabilities.

Our financial results are constantly exposed to market risk.

Market risk refers to the probability of variations in net interest income or the fair value of our assets and liabilities due to changes in interest rates, among other things. The primary source of market risk to us is the impact of changes in interest rates on net interest income. We are subject to market risk because of the following factors:

- Assets and liabilities may mature or reprice at different times. For example, if assets reprice more slowly than liabilities and interest rates are generally rising, earnings may initially decline.
- Assets and liabilities may reprice at the same time but by different amounts. For example, when interest rates are generally rising, we may increase rates charged on loans by an amount that is less than the general increase in market interest rates because of intense pricing competition. Also, risk occurs when assets and liabilities have similar repricing frequencies but are tied to different market interest rate indices that may not move in tandem.
- Short-term and long-term market interest rates may change by different amounts, i.e., the shape of the yield curve may affect new loan yields and funding costs differently.
- The remaining maturity of various assets and liabilities may shorten or lengthen as interest rates change. For example, if long-term mortgage interest rates decline sharply, mortgage-backed securities held in our securities portfolio may prepay significantly earlier than anticipated, which could reduce portfolio income. If prepayment rates increase, we would be required to amortize net premiums into income over a shorter period of time, thereby reducing the corresponding asset yield and net interest income.
- Interest rates may have an indirect impact on loan demand, credit losses, loan origination volume, the value of financial assets and financial liabilities, gains and losses on sales of securities and loans, the value of mortgage servicing rights and other sources of earnings.

Although management believes it has implemented effective asset and liability management strategies to reduce market risk on the results of our operations, these strategies are based on assumptions that may be incorrect. Any substantial, unexpected, prolonged change in market interest rates could have a material adverse effect on our financial condition and results of operations.

Volatility in interest rates may also result in disintermediation, which is the flow of funds away from financial institutions into direct investments, such as U.S. Government and Agency securities and other investment vehicles, including mutual funds, which generally pay higher rates of return than financial institutions because of the absence of federal insurance premiums and reserve requirements. Disintermediation could also result in material adverse effects on our financial condition and results of operations.



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A discussion of our policies and procedures used to identify, assess and manage certain interest rate risk is set forth under the heading “Risk Management – Interest Rate Risk” in Item 7, Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Liquidity needs could adversely affect our results of operations and financial condition.

We rely on dividends from the Bank as our primary source of funds. The primary source of the Bank’s funds are customer deposits and loan repayments. While scheduled loan repayments are a relatively stable source of funds, they are subject to the ability of borrowers to repay the loans. The ability of borrowers to repay loans can be adversely affected by a number of factors, including changes in economic conditions, adverse trends or events affecting business industry groups, reductions in real estate values or markets, business closings or lay-offs, inclement weather, natural disasters and international instability. Many of these conditions arose during the recent economic downturn.

Additionally, deposit levels may be affected by a number of factors, including rates paid by competitors, general interest rate levels, returns available to customers on alternative investments and general economic conditions.

Accordingly, we may be required from time to time to rely on secondary sources of liquidity to meet withdrawal demands or otherwise fund operations or to support growth. Such sources include Federal Home Loan Bank advances and federal funds lines of credit from correspondent banks. While we believe that these sources are currently adequate, there can be no assurance they will be sufficient to meet future liquidity demands.

If the aforementioned sources of liquidity are not adequate for our needs, we may attempt to raise additional capital in the capital markets. Our ability to raise additional capital, if needed, will depend on conditions in such markets at that time, which are outside our control, and on our financial performance. Accordingly, we cannot assure you of our ability to raise additional capital in this manner.

If we are unable to meet our liquidity needs, we may be required to slow or discontinue loan growth, capital expenditures or other investments or liquidate assets.

Our business strategy includes the continuation of growth plans, and our financial condition and results of operations could be negatively affected if we fail to grow or fail to manage our growth effectively.

We have grown our business outside our Mississippi footprint through the acquisition of entire financial institutions and through de novo branching. Since the beginning of 2011, we have opened eight de novo branches, acquired specified assets and the operations of, and assumed specified liabilities of, Crescent and American Trust in two FDIC-assisted transactions and acquired the RBC Bank (USA) trust division. Also, on September 1, 2013, we acquired First M&F Corporation (“First M&F”) and its wholly-owned subsidiary, Merchants and Farmers Bank. In addition, as noted above in Item 1, Business, on December 10, 2014 we announced the signing of a definitive merger agreement pursuant to which we will acquire Heritage Financial Group, Inc. (“Heritage”). As evidenced by our pending acquisition of Heritage, we intend to continue pursuing a growth strategy for our business through de novo branching and to evaluate attractive acquisition opportunities that are presented to us. Our prospects must be considered in light of the risks, expenses and difficulties frequently encountered by companies when expanding their franchise, including the following (all of which are generally applicable to an analysis of the risks relating to our pending acquisition of Heritage):

Management of Growth. We may be unable to successfully:

- maintain loan quality in the context of significant loan growth;
- maintain adequate management personnel and systems to oversee such growth;
- maintain adequate internal audit, loan review and compliance functions; and
- implement additional policies, procedures and operating systems required to support such growth.

Operating Results. There is no assurance that existing offices or future offices will maintain or achieve deposit levels, loan balances or other operating results necessary to avoid losses or produce profits. Our growth and de novo branching strategy necessarily entails growth in overhead expenses as we routinely add new offices and staff. Our historical results may not be indicative of future results or results that may be achieved as we continue to increase the number and concentration of our branch offices. Should any new location be unprofitable or marginally profitable, or should any existing location experience a decline in profitability or incur losses, the adverse effect on our results of operations and financial condition could be more significant than would be the case for a larger company.

Development of Offices. There are considerable costs involved in opening branches, and new branches generally do not generate sufficient revenues to offset their costs until they have been in operation for at least a year or more. Accordingly, our de novo branches can be expected to negatively impact our earnings for some period of time until the branches reach certain economies of scale. Our expenses could be further increased if we encounter delays in opening any of our de novo branches. We may be unable to accomplish future branch expansion plans due to a lack of available satisfactory sites, difficulties in acquiring such sites, increased expenses or loss of potential sites due to complexities associated with zoning and permitting processes, higher than

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anticipated merger and acquisition costs or other factors. Finally, we have no assurance our de novo branches or branches that we may acquire will be successful even after they have been established or acquired, as the case may be. Expansion into New Markets. Much of our recent growth has been focused in the highly-competitive metropolitan areas of Memphis and Nashville, Tennessee and Birmingham and Huntsville, Alabama as well as north Georgia and east Tennessee markets. In these growth markets we face competition from a wide array of financial institutions, including much larger, well-established financial institutions. Upon completion of our acquisition of Heritage, we will enter a number of new markets, including our initial entry into the highly-competitive Florida market.

Regulatory and Economic Factors. Our growth and expansion plans may be adversely affected by a number of regulatory and economic developments or other events, including regulatory changes enacted in response to the recent recession (which are discussed in more detail below). Failure to obtain required regulatory approvals, changes in laws and regulations or other regulatory developments and changes in prevailing economic conditions or other unanticipated events may prevent or adversely affect our continued growth and expansion. Such factors may cause us to alter our growth and expansion plans or slow or halt the growth and expansion process, which may prevent us from entering certain target markets or allow competitors to gain or retain market share in our existing or expected markets. Failure to successfully address these issues could have a material adverse effect on our financial condition and results of operations, and could adversely affect our ability to successfully implement our business strategy. Also, if our growth occurs more slowly than anticipated or declines, our operating results could be materially adversely affected. We may fail to realize the anticipated benefits of our recent and pending acquisitions.

The success of our acquisition of First M&F and, if completed, our acquisition of Heritage will depend on, among other things, our ability to realize anticipated cost savings and to integrate the acquired assets and operations in a manner that permits growth opportunities and does not materially disrupt our existing customer relationships or result in decreased revenues resulting from any loss of customers. If we are not able to successfully achieve these objectives, the anticipated benefits of the acquisition may not be realized fully or at all or may take longer to realize than expected. Additionally, we will make fair value estimates of certain assets and liabilities in recording each acquisition. Actual values of these assets and liabilities could differ from our estimates, which could result in our not achieving the anticipated benefits of the particular acquisition.

We cannot assure you that our acquisitions will have positive results, including results relating to: correctly assessing the asset quality of the assets acquired; the total cost of integration, including management attention and resources; the time required to complete the integration successfully; the amount of longer-term cost savings; being able to profitably deploy funds acquired in the transaction; retaining the existing client relationships; or the overall performance of the combined business.

Our future growth and profitability depends, in part, on our ability to successfully manage the combined operations. Integration of an acquired business can be complex and costly, and we may encounter a number of difficulties, such as:

- deposit attrition, customer loss and revenue loss;
- the loss of key employees;
- the disruption of our operations and business;
- our inability to maintain and increase competitive presence;
- possible inconsistencies in standards, control procedures and policies; and/or
- unexpected problems with costs, operations, personnel, technology and credit.

Additionally, general market and economic conditions or governmental actions affecting the financial industry generally may inhibit our successful integration of the operations acquired.

Notwithstanding our loss-share arrangements with the FDIC with respect to some of the assets that we acquired, we may continue to experience increased credit costs or need to take additional markdowns and make additional provisions to the allowance for loan losses on the Crescent and American Trust loans acquired whether on account of the effects of the economic downturn in the United States or otherwise. Similar circumstances could arise resulting from our acquisition of First M&F or, if completed, our acquisition of Heritage. Any of these actions could adversely affect our financial condition and results of operations in the future. There is no assurance that as our integration efforts continue in connection with the First M&F acquisition or, if completed, our integration of Heritage, other

unanticipated costs, including the diversion of personnel, or losses will not be incurred. In addition, the attention and effort devoted to the integration of an acquired business may divert management's attention from other important issues and could harm our business.

We may experience difficulty in managing the loan portfolios acquired from Crescent and American Trust and, if completed, certain loans in the Heritage loan portfolio within the limits of the loss protection provided by the FDIC.

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In connection with the acquisitions of Crescent's and American Trust's respective assets and operations and the assumption of their liabilities, the Bank entered into loss-share arrangements with the FDIC that covered approximately \$700 million of acquired assets in the aggregate. Under each loss-share arrangement, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered assets, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered assets. In addition, each Purchase and Assumption Agreement with the FDIC provides that after the 10th anniversary of the acquisition, the FDIC has a right to recover a portion of its shared-loss reimbursements if losses on the covered assets are less than \$242 million for Crescent or \$16 million for American Trust. The loss-share agreements applicable to single-family residential mortgage loans provide for FDIC loss-share and Bank reimbursement to the FDIC to run for ten years, and the loss-share agreement applicable to commercial and other assets provides for FDIC loss-share and Bank reimbursement to the FDIC to run for five years, with additional recovery sharing for three years thereafter.

The FDIC has the right to refuse or delay loss-share payments for loan losses if we do not adhere to the terms of the loss-share agreements. Also, any charge-offs that we experience after the terms of the loss-share agreements have ended would not be recoverable from the FDIC.

Heritage has entered into similar loss-share arrangements with the FDIC in connection with its acquisition of specified assets and operations of, and assumption of specified liabilities of, two financial institutions in FDIC-assisted transactions. If we complete our acquisition of Heritage, the Bank will assume Heritage's loss-share arrangements, and we will have to adhere to the terms of those loss-share arrangements in order to continue to receive loss-share payments.

Certain provisions of the loss-share agreements entered into with the FDIC may have anti-takeover effects and could limit our ability to engage in certain strategic transactions that our board of directors believes would be in the best interests of shareholders.

The FDIC's agreement to bear 80% of qualifying losses on single family residential loans for ten years and commercial loans for five years is a significant asset of the Company and a feature of the Crescent and American Trust acquisitions without which we would not have entered into either transaction. Our agreements with the FDIC require that we receive FDIC consent, which may be withheld by the FDIC in its sole discretion, prior to us or our shareholders engaging in certain transactions. If any such transaction is completed without prior FDIC consent, the FDIC would have the right to discontinue either or both of the loss-share arrangements.

Among other things, prior FDIC consent is required for (1) a merger or consolidation of the Company with or into another company if our shareholders will own less than 2/3 of the combined company, (2) a sale of all or substantially all of the assets of the Bank, or (3) a sale of shares by one or more of our shareholders that will effect a change in control of the Bank, as determined by the FDIC with reference to the standards set forth in the Change in Bank Control Act (generally, the acquisition of between 10% and 25% of our voting securities where the presumption of control is not rebutted, or the acquisition of more than 25% of our voting securities). It is unlikely that we would have any ability to control or prevent such a sale by our shareholders. If we or any shareholder desired to enter into any such transaction, there can be no assurances that the FDIC would grant its consent in a timely manner, without conditions, or at all. If one of these transactions were to occur without prior FDIC consent and the FDIC withdrew its loss-share protection, there could be a material adverse impact on the Company.

We may face risks with respect to future acquisitions.

When we attempt to expand our business through mergers and acquisitions (including FDIC-assisted transactions), we seek targets that are culturally similar to us, have experienced management and possess either significant market presence or have potential for improved profitability through economies of scale or expanded services or, in the case of FDIC-assisted transactions, on account of the loss-share arrangements with the FDIC associated with such transactions. We believe that our pending acquisition of Heritage meets these criteria. In addition to the general risks associated with our growth plans and the particular risks associated with FDIC-assisted transactions both of which are highlighted above, in general acquiring other banks, businesses or branches involves various risks commonly associated with acquisitions, including, among other things:



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- the time and costs associated with identifying and evaluating potential acquisition and merger targets;
- inaccuracies in the estimates and judgments used to evaluate credit, operations, management and market risks with respect to the target institution;
- the time and costs of evaluating new markets, hiring experienced local management and opening new bank locations, and the time lags between these activities and the generation of sufficient assets and deposits to support the costs of the expansion;
- our ability to finance an acquisition and possible dilution to our existing shareholders;
- the diversion of our management’s attention to the negotiation of a transaction;
- the incurrence of an impairment of goodwill associated with an acquisition and adverse effects on our results of operations;
- entry into new markets where we lack experience; and
- risks associated with integrating the operations and personnel of the acquired business, as discussed above in the context of the First M&F transaction.

All of the foregoing matters are applicable to our pending acquisition of Heritage.

We expect to continue to evaluate merger and acquisition opportunities (including FDIC-assisted transactions) that are presented to us and conduct due diligence activities related to possible transactions with other financial institutions. As a result, merger or acquisition discussions and, in some cases, negotiations may take place and future mergers or acquisitions involving cash, debt or equity securities may occur at any time. Historically, acquisitions of non-failed financial institutions involve the payment of a premium over book and market values, and, therefore, some dilution of our book value and net income per common share may occur in connection with any future transaction (which may be the case as a result of the Heritage acquisition). Failure to realize the expected revenue increases, cost savings, increases in geographic or product presence and/or other projected benefits from an acquisition could have a material adverse effect on our financial condition and results of operations.

Competition in our industry is intense and may adversely affect our profitability.

We face substantial competition in all areas of our operations from a variety of different competitors, many of which are larger and have substantially greater resources than we have, including higher total assets and capitalization, greater access to capital markets and a broader offering of financial services. Such competitors primarily include national, regional and community banks within the various markets in which we operate. We also face competition from many other types of financial institutions, including savings and loans, credit unions, finance companies, brokerage firms, insurance companies, factoring companies and other financial intermediaries. The information under the heading “Competition” in Item 1, Business, provides more information regarding the competitive conditions in our growth markets.

Our industry could become even more competitive as a result of legislative, regulatory and technological changes and continued consolidation. The recent recession in the United States resulted in the consolidation of a number of financial institutions, in addition to acquisitions of failed institutions. We expect additional consolidation to occur. Banks, securities firms and insurance companies can merge under the umbrella of a financial holding company, which can offer virtually any type of financial service, including banking, securities underwriting, insurance (both agency and underwriting) and merchant banking. Also, as highlighted by our discussion of the Dodd-Frank Act, legislative and regulatory changes on both the federal and state level may materially affect competitive conditions in our industry. Finally, technology has lowered barriers to entry and made it possible for non-banks to offer products and services traditionally provided by banks, such as automatic transfer and automatic payment systems. Many of our competitors have fewer regulatory constraints and may have lower cost structures.

Our ability to compete successfully depends on a number of factors, including, among other things:

- the ability to develop, maintain and build upon long-term customer relationships based on top quality service, high ethical standards and safe and sound assets;
- the ability to expand our market position;
- the scope, relevance and pricing of products and services offered to meet customer needs and demands;
- the rate at which we introduce new products and services relative to our competitors;
- customer satisfaction with our level of service; and

— industry and general economic trends.

Failure to perform in any of these areas could significantly weaken our competitive position, which could adversely affect our growth and profitability, which, in turn, could have a material adverse effect on our financial condition and results of operations.

We may be adversely affected by the soundness of other financial institutions.

Entities within the financial services industry are interrelated as a result of trading, clearing, counterparty and other relationships. We have exposure to many different industries and counterparties and from time to time execute transactions with counterparties



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in the financial services industry, including commercial banks, brokers and dealers, investment banks and other institutional clients. Many of these transactions expose us to credit risk in the event of a default by a counterparty or client. In addition, our credit risk may be exacerbated when the collateral we hold cannot be realized upon or is liquidated at prices not sufficient to recover the full amount of the credit due to us. Any such losses could have a material adverse effect on our financial condition and results of operations.

We are subject to extensive government regulation, and such regulation could limit or restrict our activities and adversely affect our earnings.

We and the Bank are subject to extensive federal and state regulation and supervision. Banking regulations are primarily intended to protect depositors' funds, federal deposit insurance funds and the banking system as a whole. These regulations affect our lending practices, capital structure, investment practices, dividend policy and growth, among other things. Furthermore, as discussed below, the Dodd-Frank Act has already, and likely in the future will, result in significant changes to the regulations governing banks and other financial institutions, and other changes to such regulations have been proposed. We believe it is likely that some of these proposed changes will be enacted, although it is impossible to predict the ultimate substance of these changes or their likely effect on our activities or profitability. Changes to statutes, regulations or regulatory policies, including changes in interpretation or implementation of the foregoing, could affect us and/or the Bank in substantial and unpredictable ways. Such changes could subject us to additional costs, limit the types of financial services and products we may offer and/or increase the ability of non-banks to offer competing financial services and products, among other things.

Under regulatory capital adequacy guidelines and other regulatory requirements, we and the Bank must meet guidelines that include quantitative measures of assets, liabilities and certain off-balance sheet items, subject to qualitative judgments by regulators about components, risk weightings and other factors. If we fail to meet these minimum capital guidelines and other regulatory requirements, our financial condition would be materially and adversely affected. Our failure to maintain the status of "well capitalized" under our regulatory framework could affect the confidence of our customers in us, thus compromising our competitive position. In addition, failure to maintain the status of "well capitalized" under our regulatory framework or "well managed" under regulatory examination procedures could compromise our status as a bank holding company and related eligibility for a streamlined review process for merger or acquisition proposals and would result in higher deposit insurance premiums assessed by the FDIC.

We are also subject to laws, regulations and standards relating to corporate governance and public disclosure in addition to the Dodd-Frank Act, including the Sarbanes-Oxley Act of 2002 and SEC regulations. These laws, regulations and standards are subject to varying interpretations in many cases, and as a result, their application in practice may evolve over time as new guidance is provided by regulatory and governing bodies, which could result in continuing uncertainty regarding compliance matters and higher costs necessitated by ongoing revisions to disclosure and governance practices. We are committed to maintaining high standards of corporate governance and public disclosure. As a result, our efforts to comply with evolving laws, regulations and standards have resulted in, and are likely to continue to result in, increased expenses and a diversion of management time and attention.

Failure to comply with laws, regulations or policies could also result in sanctions by regulatory agencies and/or civil money penalties, which could have a material adverse effect on our business, financial condition and results of operations. While we have policies and procedures designed to prevent any such violations, there can be no assurance that such violations will not occur. The information under the heading "Supervision and Regulation" in Item 1, Business, and Note P, "Regulatory Matters," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data, provides more information regarding the regulatory environment in which we and the Bank operate.

Financial reform legislation enacted by Congress will, among other things, tighten capital standards and result in new laws and regulations that likely will increase our costs of operations.

The Dodd-Frank Act was signed into law on July 21, 2010. This new law significantly changed the then-existing bank regulatory structure and affected the lending, deposit, investment, trading and operating activities of financial institutions and their holding companies. The Dodd-Frank Act requires various federal agencies to adopt a broad range of new implementing rules and regulations and to prepare numerous studies and reports for Congress. The federal agencies have been given significant discretion in drafting the implementing rules and regulations, and consequently,

many of the details and much of the impact of the Dodd-Frank Act may not be known for many months or years. Certain provisions of the Dodd-Frank Act have had a near term impact on us. For example, a provision of the Dodd-Frank Act eliminated the federal prohibitions on paying interest on demand deposits, thus allowing businesses to have interest-bearing checking accounts. Depending on competitive responses, this significant change to existing law could have an adverse impact on the Company's interest expense.

The Dodd-Frank Act also broadened the base for FDIC insurance assessments. Assessments are now based on the average consolidated total assets less tangible equity capital of a financial institution. The Dodd-Frank Act also permanently increased the

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maximum amount of deposit insurance for banks, savings institutions and credit unions to \$250,000 per depositor, retroactive to January 1, 2009.

The Dodd-Frank Act also requires publicly traded companies to give stockholders a non-binding vote on executive compensation and so-called “golden parachute” payments in certain circumstances. The Federal Reserve Board has also proposed rules prohibiting excessive compensation paid to bank holding company executives, regardless of whether the company is publicly traded or not.

The Dodd-Frank Act created a new Consumer Financial Protection Bureau (the “CFPB”) with broad powers to supervise and enforce consumer protection laws. The CFPB has broad rule-making authority for a wide range of consumer protection laws that apply to all banks and savings institutions, including the authority to prohibit “unfair, deceptive or abusive” acts and practices. The CFPB has examination and enforcement authority over all banks and savings institutions with more than \$10 billion in assets. Institutions such as the Bank with \$10 billion or less in assets will continue to be examined for compliance with the consumer laws by their primary bank regulators. The Dodd-Frank Act also weakened the federal preemption rules that were applicable for national banks and federal savings associations, and gave state attorneys general the ability to enforce federal consumer protection laws. It is difficult to predict at this time what specific impact the Dodd-Frank Act and the yet to be written implementing rules and regulations will have on us. However, it is expected that at a minimum our operating and compliance costs will increase, and our interest expense could increase.

Because of stresses on the Deposit Insurance Fund during the recent recession, the FDIC imposed, and could impose in the future, additional assessments on the banking industry.

The recent recession in the United States caused the Deposit Insurance Fund administered by the FDIC to fall below required minimum levels. Because the FDIC replenishes the DIF through assessments on the banking industry, we anticipate that the FDIC will likely maintain relatively high deposit insurance premiums for the foreseeable future. In 2010, the FDIC imposed a special deposit insurance assessment on the banking industry, and there can be no assurance that it will not do so again. It has also required banking organizations to “pre-pay” deposit insurance premiums in order to replenish the liquid assets of the DIF, and may impose similar requirements in the future. High insurance premiums and special assessments will adversely affect our profitability.

Changes in accounting standards issued by the Financial Accounting Standards Board (“FASB”) or other standard-setting bodies may adversely affect our financial statements.

Our financial statements are subject to the application of accounting principles generally accepted in the United States (“GAAP”), which are periodically revised and/or expanded. Accordingly, from time to time we are required to adopt new or revised accounting standards issued by FASB. Market conditions have prompted accounting standard setters to promulgate new guidance which further interprets or seeks to revise accounting pronouncements related to financial instruments, structures or transactions as well as to issue new standards expanding disclosures. The impact of accounting developments that have been issued but not yet implemented is disclosed in our annual reports on Form 10-K and our quarterly reports on Form 10-Q. An assessment of proposed standards is not provided as such proposals are subject to change through the exposure process and, therefore, the effects on our financial statements cannot be meaningfully assessed. It is possible that future accounting standards that we are required to adopt could change the current accounting treatment that we apply to our consolidated financial statements and that such changes could have a material effect on our financial condition and results of operations.

Our information systems may experience a security breach, computer virus or disruption of service.

The Bank provides its customers the ability to bank online. The secure transmission of confidential information over the Internet is a critical element of online banking. While we use qualified third party vendors to test and audit our network, our network could become vulnerable to unauthorized access, computer viruses, phishing schemes, cyber-attacks and other security problems. The Bank may be required to spend significant capital and other resources to protect against the threat of security breaches and computer viruses, or to alleviate problems caused by security breaches or viruses. To the extent that our activities or the activities of our customers involve the storage and transmission of confidential information, security breaches and viruses could expose us or the Bank to claims, litigation and other possible liabilities. Any inability to prevent security breaches or computer viruses could also cause existing customers to lose confidence in the Bank’s systems and could adversely affect its reputation and its ability to

generate deposits. Any failures, interruptions or security breaches could result in damage to our reputation, a loss of customer business, increased regulatory scrutiny, or possible exposure to financial liability, any of which could have a material adverse effect on our financial condition and results of operations.

We may not be able to attract and retain skilled people.

Our success depends in part on our ability to retain key executives and to attract and retain additional qualified personnel who have experience both in sophisticated banking matters and in operating a bank of our size. Competition for such personnel can be intense in the banking industry, and we may not be successful in attracting or retaining the personnel we require. The unexpected loss of one or more of our key personnel could have a material adverse effect on our business because of their skills, knowledge

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of our markets, years of industry experience and the difficulty of promptly finding qualified replacements. We expect to effectively compete in this area by offering financial packages that are competitive within the industry.

We are subject to environmental liability risk associated with lending activities.

A significant portion of our loan portfolio is secured by real property. During the ordinary course of business, we may foreclose on and take title to properties securing certain loans. In doing so, there is a risk that hazardous or toxic substances could be found on these properties. If hazardous or toxic substances are found, we may be liable for remediation costs, as well as for personal injury and property damage. Environmental laws may require us to incur substantial expenses and may materially reduce the affected property's value or limit our ability to use or sell the affected property. The remediation costs and any other financial liabilities associated with an environmental hazard could have a material adverse effect on our financial condition and results of operations. In addition, future laws or more stringent interpretations or enforcement policies with respect to existing laws may increase our exposure to environmental liability. Although management has policies and procedures to perform an environmental review before the loan is recorded and before initiating any foreclosure action on real property, these reviews may not be sufficient to detect all potential environmental hazards.

Severe weather, natural disasters, acts of war or terrorism and other external events could significantly impact our business.

Severe weather, natural disasters, acts of war or terrorism and other adverse external events could have a significant impact on our ability to conduct business. Such events, like the 2010 Tennessee floods that impacted our Nashville, Tennessee offices and the April 2011 storms that devastated much of east Mississippi and west Alabama, could affect the stability of our deposit base, impair the ability of borrowers to repay outstanding loans, impair the value of collateral securing loans, cause significant property damage, result in loss of revenue and/or cause us to incur additional expenses. If we complete our acquisition of Heritage, we will have operations in Florida that could be impacted by hurricanes. Although management has established disaster recovery policies and procedures, the occurrence of any such event could have a material adverse effect on our business, which, in turn, could have a material adverse effect on our financial condition and results of operations.

### Risks Associated With Our Common Stock

Our stock price can be volatile.

Stock price volatility may make it more difficult for an investor to resell our common stock when desired and at attractive prices. Our stock price can fluctuate significantly in response to a variety of factors including, among other things:

- actual or anticipated variations in quarterly results of operations;
- recommendations by securities analysts;
- operating and stock price performance of other companies that investors deem comparable to us;
- news reports relating to trends, concerns and other issues in the banking and financial services industry;
- perceptions in the marketplace regarding us and/or our competitors;
- new technology used, or services offered, by us or our competitors;
- significant acquisitions or business combinations, strategic partnerships, joint ventures or capital commitments by or involving us or our competitors;
- failure to integrate acquisitions or realize anticipated benefits from acquisitions;
- changes in government regulations; and
- geopolitical conditions such as acts or threats of terrorism or military conflicts.

General market fluctuations, industry factors and general economic and political conditions and events, such as economic slowdowns or recessions, interest rate changes or credit loss trends, could also cause our stock price to decrease regardless of operating results.

The trading volume in our common stock is less than that of other larger bank holding companies.

Although our common stock is listed for trading on The NASDAQ Global Select Market, the average daily trading volume in our common stock is lower than other publicly traded companies, generally less than that of many of our competitors and other larger bank holding companies. For the two months ended February 25, 2015, the average daily trading volume for Renasant common stock was 134,589 shares per day. A public trading market having the desired

characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of our common stock at any given time. This presence depends on the individual decisions of investors and general economic and market conditions over which we have no control. Significant sales of our common stock, or the expectation of these sales, could cause volatility in the price of our common stock.

Our ability to declare and pay dividends is limited by law, and we may be unable to pay future dividends.

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We are a separate and distinct legal entity from the Bank, and we receive substantially all of our revenue from dividends from the Bank. These dividends are the principal source of funds to pay dividends on our common stock and interest and principal on debt. Various federal and/or state laws and regulations limit the amount of dividends that the Bank may pay to us. In the event the Bank is unable to pay dividends to us, we may not be able to service debt, pay obligations or pay dividends on our common stock. The inability to receive dividends from the Bank could have a material adverse effect on our business, financial condition and results of operations. The information under Note O, “Restrictions on Cash, Bank Dividends, Loans or Advances,” in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data, provides a detailed discussion about the restrictions governing the Bank’s ability to transfer funds to us.

Holders of our junior subordinated debentures have rights that are senior to those of our common shareholders. We have supported a portion of our growth through the issuance of trust preferred securities from special purpose trusts and accompanying junior subordinated debentures. Also, in connection with the First M&F, Heritage Financial Holding Corporation and Capital Bancorp, Inc. mergers, we assumed junior subordinated debentures. At December 31, 2014, we had trust preferred securities and accompanying junior subordinated debentures with a carrying value of \$94.6 million. Payments of the principal and interest on the trust preferred securities of these trusts are conditionally guaranteed by us. Further, the junior subordinated debentures we issued to the trusts are senior to our shares of common stock. As a result, we must make payments on the junior subordinated debentures before any dividends can be paid on our common stock and, in the event of our bankruptcy, dissolution or liquidation, the holders of the junior subordinated debentures must be satisfied before any distributions can be made on our common stock. We have the right to defer distributions on our junior subordinated debentures (and the related trust preferred securities) for up to five years, during which time no dividends may be paid on our common stock.

An investment in our common stock is not an insured deposit.

Our common stock is not a bank deposit and, therefore, is not insured against loss by the FDIC, any deposit insurance fund or by any other public or private entity. Investment in our common stock is inherently risky for the reasons described in this “Risk Factors” section and elsewhere in this Annual Report on Form 10-K and is subject to the same market forces that affect the price of common stock in any company. As a result, an investor may lose some or all of his investment in our common stock.

Our Articles of Incorporation and Bylaws, as well as certain banking laws, could decrease our chances of being acquired even if our acquisition is in our shareholders’ best interests.

Provisions of our Articles of Incorporation and Bylaws and federal banking laws, including regulatory approval requirements, could make it more difficult for a third party to acquire us, even if doing so would be perceived to be beneficial to our shareholders. The combination of these provisions impedes a non-negotiated merger or other business combination, which, in turn, could adversely affect the market price of our common stock.

Our issuance of preferred stock could adversely affect holders of our common stock and discourage a takeover. Our shareholders authorized the Board of Directors to issue up to 5,000,000 shares of preferred stock without any further action on the part of our shareholders. Our Board of Directors also has the power, without shareholder approval, to set the terms of any series of preferred stock that may be issued, including voting rights, dividend rights, preferences over our common stock with respect to dividends or in the event of a dissolution, liquidation or winding up and other terms. In the event that we issue preferred stock in the future that has preference over our common stock with respect to payment of dividends or upon our liquidation, dissolution or winding up, or if we issue preferred stock with voting rights that dilute the voting power of our common stock, the rights of the holders of our common stock or the market price of our common stock could be adversely affected. In addition, the ability of our Board of Directors to issue shares of preferred stock without any action on the part of our shareholders may impede a takeover of us and prevent a transaction perceived to be favorable to our shareholders.

Shares eligible for future sale could have a dilutive effect.

Shares of our common stock eligible for future sale, including those that may be issued in any other private or public offering of our common stock for cash or as incentives under incentive plans, could have a dilutive effect on the market for our common stock and could adversely affect market prices. As of February 25, 2015, there were 75,000,000 shares of our common stock authorized, of which 31,604,158 shares were outstanding.

The FDIC's Statement of Policy on the Acquisition of Failed Insured Depository Institutions may restrict our activities and those of certain investors in us.

On August 26, 2009, the FDIC adopted the final Statement of Policy on the Acquisition of Failed Insured Depository Institutions (the "Statement"). The Statement purports to provide guidance concerning the standards for more than de minimis investments in acquirers of deposit liabilities and the operations of failed insured depository institutions. The Statement applies to private investors in a company, including any company acquired to facilitate bidding on failed banks or thrifts that is proposing to, directly or indirectly, assume deposit liabilities, or such liabilities and assets, from the resolution of a failed insured depository institution. By its terms, the Statement does not apply to investors with 5% or less of the total voting power of an acquired depository institution



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or its bank or thrift holding company (provided there is no evidence of concerted action by these investors). When applicable, among other things, covered investors (other than certain mutual funds) are prohibited by the Statement from selling their securities in the relevant institution for three years. In addition, covered investors must disclose to the FDIC information about the investors and all entities in the ownership chain, including information as to the size of the capital fund or funds, its diversification, the return profile, the marketing documents, the management team and the business model, as well as such other information as is determined to be necessary to assure compliance with the Statement. Furthermore, among other restrictions, the acquired institution must maintain a ratio of Tier 1 common equity to total assets of at least 10% for a period of three years from the time of acquisition; thereafter, the institution must maintain capital such that it is “well capitalized” during the remaining period of ownership by the covered investor. In addition, under the Statement, covered investors employing ownership structures utilizing entities that are domiciled in Secrecy Law Jurisdictions (as defined in the Statement) would not be eligible to own a direct or indirect interest in an insured depository institution, subject to certain exceptions.

The Statement may be applicable to private investors in us and, in the event of any such private investors covered by the Statement, will be applicable to us. Furthermore, because the applicability of the Statement depends in large part on the specific investor, we may not know at any given point of time whether the Statement applies to any investor and, accordingly, to us. Each investor must make its own determination concerning whether the Statement applies to it and its investment in us. Each investor is cautioned to consult its own legal advisors concerning such matters. We cannot assure investors that the Statement will not be applicable to us.

### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

### ITEM 2. PROPERTIES

The main office of the Company is located at 209 Troy Street, Tupelo, Mississippi. Various departments occupy each floor of the five-story building. The Technology Center, also located in Tupelo, houses electronic data processing, document preparation, document imaging, loan servicing and deposit operations.

As of December 31, 2014, Renasant operated 97 full-service branches, 12 limited-service branches and an ATM network, which includes 97 ATMs at on-premise locations and 12 ATMs located at off-premise sites. Our Community Banks and Wealth Management segments operate out of all of these offices.

The Bank owns 73 of its 97 full-service branch banking facilities. The remaining 24 full-service branches are under lease agreements. The Bank owns 11 of the 12 limited-service branches. The 25 branch banking facilities that are occupied under leases have unexpired terms ranging from 1 to 30 years.

Renasant Insurance, a wholly-owned subsidiary of the Bank, owns seven offices - one each in Ackerman, Corinth, Durant, Kosciusko, Louisville, Starkville and Tupelo, Mississippi.

None of our properties are subject to any material encumbrances.

### ITEM 3. LEGAL PROCEEDINGS

On December 31, 2014, a putative stockholder class action lawsuit, Stein v. Heritage Financial Group, Inc. et al., was filed in the Circuit Court for Baltimore City, Maryland, Civil Division, against Heritage, the members of its board of directors, HeritageBank, Renasant and Renasant Bank. The complaint, which was amended on February 18, 2015, asserts that the Heritage directors breached their fiduciary duties and/or violated Maryland law in connection with the negotiation and approval of the merger agreement and that Heritage, HeritageBank, Renasant and Renasant Bank aided and abetted those alleged breaches of fiduciary duties. Among other relief, the plaintiff seeks to enjoin Heritage and Renasant stockholders from voting on to approve the merger at their respective special meetings of stockholders and to otherwise enjoin the merger.

Other than the foregoing, there are no material pending legal proceedings to which the Company, the Bank, Renasant Insurance

or any other subsidiaries are a party or to which any of their property is subject, and no such legal proceedings were terminated in the fourth quarter of 2014.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

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## PART II

## ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

## Market Information and Dividends

The Company's common stock trades on The NASDAQ Global Select Market ("NASDAQ") under the ticker symbol "RNST." On February 25, 2015, the Company had approximately 9,000 shareholders of record and the closing sales price of the Company's common stock was \$28.46. The following table sets forth the high and low sales price for the Company's common stock for each quarterly period for the fiscal years ended December 31, 2014 and 2013 as reported on NASDAQ, and the amount of cash dividends declared during each quarterly period during such fiscal years:

	Dividends Per Share	Prices High	Low
2014			
1st Quarter	\$0.17	\$31.47	\$26.77
2nd Quarter	0.17	29.94	26.17
3rd Quarter	0.17	29.98	26.95
4th Quarter	0.17	30.68	26.60
2013			
1st Quarter	\$0.17	\$23.04	\$18.50
2nd Quarter	0.17	25.17	21.14
3rd Quarter	0.17	28.19	24.55
4th Quarter	0.17	32.04	26.89

The Company declares dividends on a quarterly basis. Funds for the payment of cash dividends are obtained from dividends received by the Company from the Bank. Accordingly, the declaration and payment of cash dividends by the Company depends upon the Bank's earnings, financial condition, general economic conditions, compliance with regulatory requirements and other factors. Restrictions on the Bank's ability to transfer funds to the Company in the form of cash dividends exist under federal and state law and regulations. See Note O, "Restrictions on Cash, Bank Dividends, Loans or Advances," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data, for a discussion of these restrictions. These restrictions do not, and are not expected in the future to, materially limit the Company's ability to pay dividends to its shareholders in an amount consistent with the Company's history of dividend payments.

Please refer to Item 12, Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters, for a discussion of the securities authorized for issuance under the Company's equity compensation plans. Issuer Purchases of Equity Securities

During the three month period ended December 31, 2014, the Company repurchased shares of its common stock as indicated in the following table:

	Total Number of Shares Repurchased	Average Price per Share	Total Number of Shares Purchased as Part of Publicly Announced Share Repurchase Plans	Maximum Number of Shares or Approximate Dollar Value That May Yet Be Purchased Under Share Repurchase Plans
October 1, 2014 to October 31, 2014	—	\$—	—	—
November 1, 2014 to November 31, 2014	—	—	—	—
December 1, 2014 to December 31, 2014	43,404	(1) 28.93	—	—
Total	43,404	\$28.93	—	—

(1)

105,848 shares of performance-based restricted stock awarded to certain employees under the Renasant Corporation 2011 Long-Term Incentive Plan vested on December 31, 2014. The Company withheld 43,404 of such shares to satisfy federal and state tax liabilities related to the vesting of the shares.

Unregistered Sales of Equity Securities

The Company did not sell any unregistered equity securities during 2014.

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## Stock Performance Graph

The following performance graph compares the performance of our common stock to the NASDAQ Market Index and to a peer group of regional southeast bank holding companies (which includes the Company) for our reporting period. The performance graph assumes that the value of the investment in our common stock, the NASDAQ Market Index and the peer group of regional southeast bank holding companies was \$100 at December 31, 2009, and that all dividends were reinvested.

	Period Ending December 31,					
	2009	2010	2011	2012	2013	2014
Renasant Corporation	\$100.00	\$129.97	\$120.98	\$160.71	\$271.40	\$255.56
NASDAQ Market Index	100.00	118.15	117.22	138.02	193.47	222.16
SNL Southeast Bank Index <sup>(1)</sup>	100.00	97.10	56.81	94.37	127.88	144.03

The SNL Geographic Index, Southeast Banks, is a peer group of 83 regional bank holding companies, whose common stock is traded either on the New York Stock Exchange, NYSE Amex or NASDAQ, and who are (1) headquartered in Alabama, Arkansas, Florida, Georgia, Mississippi, North Carolina, South Carolina, Tennessee, Virginia and West Virginia.

There can be no assurance that our common stock performance will continue in the future with the same or similar trends depicted in the performance graph above. We will not make or endorse any predictions as to future stock performance. The information provided under the heading “Stock Performance Graph” shall not be deemed to be “soliciting material” or to be “filed” with the SEC or subject to its proxy regulations or to the liabilities of Section 18 of the Securities Exchange Act of 1934, as amended, other than as provided in Item 201 of Regulation S-K. The information provided in this section shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.

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(In Thousands, Except Share Data) (Unaudited)

Year Ended December 31,	2014	2013	2012	2011	2010		
Interest income	\$226,409	\$180,604	\$159,313	\$170,687	\$165,483		
Interest expense	23,780	23,403	25,975	41,401	60,277		
Net interest income	202,629	157,201	133,338	129,286	105,206		
Provision for loan losses	6,167	10,350	18,125	22,350	30,665		
Noninterest income	80,620	71,971	68,711	64,699	92,692		
Noninterest expense	191,195	173,076	150,459	136,960	120,540		
Income before income taxes	85,887	45,746	33,465	34,675	46,693		
Income taxes	26,305	12,259	6,828	9,043	15,018		
Net income	\$59,582	\$33,487	\$26,637	\$25,632	\$31,675		
Per Common Share							
Net income – Basic	\$1.89	\$1.23	\$1.06	\$1.02	\$1.39		
Net income – Diluted	1.88	1.22	1.06	1.02	1.38		
Book value at December 31	22.56	21.21	19.80	19.44	18.75		
Closing price <sup>(2)</sup>	28.93	31.46	19.14	15.00	16.91		
Cash dividends declared and paid	0.68	0.68	0.68	0.68	0.68		
Dividend payout	36.17	% 55.74	% 64.15	% 66.67	% 49.28		%
At December 31,							
Assets	\$5,805,129	\$5,746,270	\$4,178,616	\$4,202,008	\$4,297,327		
Loans, net of unearned income	3,987,874	3,881,018	2,810,253	2,581,084	2,524,590		
Securities	983,747	913,329	674,077	796,341	834,472		
Deposits	4,838,418	4,841,912	3,461,221	3,412,237	3,468,151		
Borrowings	188,825	171,875	164,706	254,709	316,436		
Shareholders' equity	711,651	665,652	498,208	487,202	469,509		
Selected Ratios							
Return on average:							
Total assets	1.02	% 0.71	% 0.64	% 0.60	% 0.80		%
Shareholders' equity	8.61	% 6.01	% 5.39	% 5.34	% 7.16		%
Average shareholders' equity to average assets	11.89	% 11.78	% 11.96	% 11.27	% 11.21		%
At December 31,							
Shareholders' equity to assets	12.26	% 11.58	% 11.92	% 11.59	% 10.93		%
Allowance for loan losses to total loans, net of unearned income <sup>(3)</sup>	1.29	% 1.65	% 1.72	% 1.98	% 2.07		%
Allowance for loan losses to nonperforming loans <sup>(3)</sup>	209.49	% 248.90	% 146.90	% 127.00	% 84.32		%
Nonperforming loans to total loans, net of unearned income <sup>(3)</sup>	0.62	% 0.66	% 1.17	% 1.56	% 2.46		%

(1) Selected consolidated financial data includes the effect of mergers and other acquisition transactions from the date of each merger or other transaction. On September 1, 2013, Renasant Corporation acquired First M&F Corporation, a Mississippi corporation ("First M&F"), headquartered in Kosciusko, Mississippi. On February 4, 2011, the Bank acquired specified assets and assumed specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia ("American Trust"), from the Federal Deposit Insurance Corporation ("FDIC"), as receiver for American Trust. On July 23, 2010, the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in

Jasper, Georgia (“Crescent”), from the FDIC, as receiver for Crescent. Refer to Item 1, Business, and Note B, “Mergers and Acquisitions,” in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data, for additional information about the transactions involving First M&F, American Trust and Crescent.

- (2) Reflects the closing price on The NASDAQ Global Select Market on the last trading day of the Company’s fiscal year.
- (3) Excludes assets acquired from First M&F and assets covered under loss-share agreements with the FDIC.

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## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(In Thousands, Except Share Data)

## Performance Overview

Net income was \$59,582 for 2014 compared to \$33,487 for 2013 and \$26,637 for 2012. The fluctuation in net income since 2012 was influenced by a number of factors:

On September 1, 2013, the Company completed its acquisition of First M&F Corporation ("First M&F"), a bank holding company headquartered in Kosciusko, Mississippi, which operated 35 full-service banking offices and eight insurance offices throughout Mississippi, Tennessee and Alabama. The Company issued approximately 6.2 million shares of its common stock for 100% of the voting equity interests in First M&F in a transaction valued at \$156,845. Including the effect of purchase accounting adjustments, the Company acquired assets with a fair value of \$1,516,603 including loans with a fair value of \$899,236, and assumed liabilities with a fair value of \$1,361,079, including deposits with a fair value of \$1,325,872. At the acquisition date, approximately \$90,127 of goodwill and \$25,032 of core deposit intangible assets were recorded.

The Company expanded its franchise by opening de novo locations in Starkville, Mississippi and Montgomery and Tuscaloosa, Alabama during 2011, and Maryville and Jonesborough, Tennessee during 2012. In 2013, the Company expanded its Tennessee footprint by adding de novo locations in Johnson City and Bristol. These de novo branches contributed \$424,910 to total loans and \$385,115 to total deposits at December 31, 2014, and \$327,020 to total loans and \$271,677 to total deposits at December 31, 2013.

Net interest income increased 28.90% to \$202,629 for 2014 as compared to \$157,201 for 2013; net interest income was \$133,338 for 2012. Interest income on a tax equivalent basis increased 25.11% to \$233,246 for 2014 from \$186,429 for 2013. The increase from 2013 to 2014 was due primarily to the increase in average earnings assets from the acquisition of First M&F. Interest expense increased 1.61% to \$23,780 for 2014 compared to \$23,403 for 2013; interest expense was \$25,975 for 2012.

Net charge-offs as a percentage of average loans increased to 0.29% in 2014 compared to 0.22% in 2013. Net charge-offs as a percentage of average loans was 0.67% in 2012. The provision for loan losses was \$6,167 for 2014 compared to \$10,350 for 2013 and \$18,125 for 2012.

Noninterest income was \$80,620 for 2014 compared to \$71,971 for 2013 and \$68,711 for 2012. Higher levels of mortgage loan refinancings and fees and commissions on deposit services in 2014 helped drive the increase in noninterest income from 2013 and 2012. The Company also experienced an increase in income from the Insurance and Wealth Management divisions after the acquisition of First M&F. Our goal is to continue developing products that generate noninterest income in order to diversify our revenue streams.

Noninterest expenses were \$191,195 for 2014 compared to \$173,076 for 2013 and \$150,459 for 2012. The increase in noninterest expense during 2014 was primarily due to compensation and occupancy costs associated with our de novo locations and as well as our acquisition of First M&F.

Loans, net of unearned income, were \$3,987,874 at December 31, 2014 compared to \$3,881,018 in 2013 and \$2,810,253 in 2012. Excluding the acquired loans of \$720,388 at December 31, 2014, the portfolio increased in size by \$381,685 from December 31, 2013. Our eight de novo branches contributed \$97,890 in loan growth for 2014.

Deposits totaled \$4,838,418 at December 31, 2014 compared to \$4,841,912 at December 31, 2013 and \$3,461,221 at December 31, 2012. The growth in deposits from 2012 to 2013 was attributable to the acquisition of First M&F, which added \$1,301,130 in deposits at December 31, 2013. Management's strategy to build and maintain a stable source of funding through core deposits, driven by noninterest-bearing deposits, has allowed for certain higher costing time deposits to mature or expire without renewal, some of which have been replaced with noninterest-bearing deposits and other lower costing deposits. Deposits from our de novo locations also contributed \$113,438 in deposits year over year.





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A historical look at key performance indicators is presented below.

	2014	2013	2013	2011	2010	
Diluted EPS	\$1.88	\$1.22	\$1.06	\$1.02	\$1.38	
Diluted EPS Growth	54.10	% 15.09	% 3.92	% (26.09)	)% 58.62	%
Return on Average Assets	1.02	% 0.71	% 0.64	% 0.60	% 0.80	%
Return on Average Shareholders' Equity	8.61	% 6.01	% 5.39	% 5.34	% 7.16	%

#### Critical Accounting Policies

Our financial statements are prepared using accounting estimates for various accounts. Wherever feasible, we utilize third-party information to provide management with estimates. Although independent third parties are engaged to assist us in the estimation process, management evaluates the results, challenges assumptions used and considers other factors which could impact these estimates. We monitor the status of proposed and newly issued accounting standards to evaluate the impact on our financial condition and results of operations. Our accounting policies, including the impact of newly issued accounting standards, are discussed in further detail in Note A, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data. The following discussion presents some of the more significant estimates used in preparing our financial statements.

#### Allowance for Loan Losses

The accounting policy most important to the presentation of our financial statements relates to the allowance for loan losses and the related provision for loan losses. The allowance for loan losses is available to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under the Financial Accounting Standards Board Accounting Standards Codification Topic ("ASC") 450, "Contingencies" ("ASC 450"). Collective impairment is calculated based on loans grouped by grade. Another component of the allowance is losses on loans assessed as impaired under ASC 310, "Receivables" ("ASC 310"). The balance of the loans determined to be impaired under ASC 310 and the related allowance is included in management's estimation and analysis of the allowance for loan losses. The determination of the appropriate level of the allowance is sensitive to a variety of internal factors, primarily historical loss ratios and assigned risk ratings, and external factors, primarily the economic environment. Additionally, the estimate of the allowance required to absorb credit losses in the entire portfolio may change due to shifts in the mix and level of loan balances outstanding and in prevailing economic conditions, as evidenced by changes in real estate demand and values, interest rates, unemployment rates and energy costs. While no one factor is dominant, each could cause actual loan losses to differ materially from originally estimated amounts. For a discussion of other considerations in establishing the allowance for loan losses and our loan policies and procedures for addressing credit risk, please refer to the disclosures in this Item under the heading "Risk Management – Credit Risk and Allowance for Loan Losses."

Certain loans acquired in acquisitions or mergers are accounted for under ASC 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"). ASC 310-30 prohibits the carryover of an allowance for loan losses for loans acquired in which the acquirer concludes that it will not collect the contractual amount. As a result, these loans are carried at values which represent management's estimate of the future cash flows of these loans. Increases in expected cash flows to be collected from the contractual cash flows are required to be recognized as an adjustment of the loan's yield over its remaining life, while decreases in expected cash flows are required to be recognized as an impairment. A more detailed discussion of loans accounted for under ASC 310-30, which were acquired in connection with our mergers with First M&F in 2013, Capital Bancorp, Inc. in 2007 and with Heritage Financial Holding Corporation in 2005 and our acquisitions of Crescent and American Trust in FDIC-assisted transactions in 2010 and 2011, respectively, is set forth below under the heading "Risk Management – Credit Risk and Allowance for Loan Losses" and in Note D, "Loans and the Allowance for Loan Losses," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data.

#### Other-Than-Temporary-Impairment on Investment Securities

On a quarterly basis, we evaluate our investment portfolio for other-than-temporary-impairment (“OTTI”) in accordance with ASC 320, “Investments – Debt and Equity Securities.” An investment security is considered impaired if the fair value of the security is less than its cost or amortized cost basis. Impairment is considered to be other-than-temporary if the Company intends to sell the investment security or if the Company does not expect to recover the entire amortized cost basis of the security before the Company is required to sell the security or the security’s maturity. When impairment of an equity security is considered to be other-than-temporary, the security is written down to its fair value and an impairment loss is recorded in earnings. When impairment of a debt security is considered to be other-than-temporary, the security is written down to its fair value. The amount of OTTI recorded as a loss in earnings depends on whether we intend to sell the debt security and whether it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis. If we intend to sell the debt security or more

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likely than not will be required to sell the security before recovery of its amortized cost basis, the entire difference between the security's amortized cost basis and its fair value is recorded as an impairment loss in earnings. If we do not intend to sell the debt security and it is not more likely than not that we will be required to sell the security before recovery of its amortized cost basis, OTTI is separated into the amount representing credit loss and the amount related to all other market factors. The amount related to credit loss is recognized in earnings. The amount related to other market factors is recognized in other comprehensive income, net of applicable taxes.

The amount of OTTI recorded in earnings as a credit loss is dependent upon management's estimate of discounted future cash flows expected from the investment security. The difference between the expected cash flows and the amortized cost basis of the security is considered to be credit loss. The remaining difference between the fair value and the amortized cost basis of the security is considered to be related to all other market factors. Our estimate of discounted future cash flows incorporates a number of assumptions based on both qualitative and quantitative factors. Performance indicators of the security's underlying assets, including credit ratings and current and projected default and deferral rates, as well as the credit quality and capital ratios of the issuing institutions are considered in the analysis. Changes in these assumptions could impact the amount of OTTI recognized as a credit loss in earnings. For additional information regarding the evaluation of our securities portfolio for OTTI, please refer to Note A, "Significant Accounting Policies," and Note C, "Securities," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data.

Intangible Assets

Our intangible assets consist primarily of goodwill, core deposit intangibles, and customer relationship intangibles. Goodwill arises from business combinations and represents the value attributable to unidentifiable intangible elements of the business acquired. We review the goodwill of each of our reporting units (that is, our reportable segments for financial accounting purposes) for impairment on an annual basis, or more often, if events or circumstances indicate that it is more likely than not that the fair value of the reporting unit is below the carrying value of its equity. In determining the fair value of our reporting units, we use both the market and discounted cash flow approaches. The market approach averages the values derived by applying a market multiple, based on observed purchase transactions, to the book value, tangible book value, loan and/or deposit balances and the last twelve months adjusted and unadjusted net income. The discounted cash flow approach requires assumptions about short and long-term net cash flow growth rates for each reporting unit, as well as discount rates. Long-term net cash flow forecasts are developed for each reporting unit by considering several key business drivers such as new business initiatives, market share changes, anticipated loan and deposit growth, historical performance, and industry and economic trends, among other considerations.

We assess the reasonableness of the estimated fair value of the reporting units by reference to our market capitalization; however, due to the significant volatility in the equity markets with respect to the financial institution sector since 2008, we also consulted supplemental information based on observable market multiples, adjusting to reflect our specific factors, as well as current market conditions.

The estimated fair value of a reporting unit is highly sensitive to changes in the estimates and assumptions. In some instances changes in these assumptions could impact whether the fair value of a reporting unit is greater than its carrying value. We perform sensitivity analyses around these assumptions in order to assess the reasonableness of the assumptions and the resulting estimated fair values. If the carrying value of a reporting unit's equity exceeds its estimated fair value, we then calculate the fair value of the reporting unit's implied goodwill. Implied goodwill is the excess fair value of a reporting unit (as determined using the above-described methodology) over the fair value of its net assets and is calculated by determining the fair value of the reporting unit's assets and liabilities, including previously unrecognized intangible assets, on an individual basis. This calculation is performed in the same manner as goodwill is recognized in a business combination. Significant judgment and estimates are involved in estimating the fair value of the assets and liabilities of the reporting unit.

Other identifiable intangible assets, primarily core deposit intangibles and customer relationship intangibles, are reviewed at least annually for events or circumstances which could impact the recoverability of the intangible asset, such as loss of core deposits, increased competition or adverse changes in the economy. To the extent any other identifiable intangible asset is deemed unrecoverable, an impairment loss would be recorded as a noninterest expense

to reduce the carrying amount. These events or circumstances, when or if they occur, could be material to our operating results for any particular reporting period.

**Benefit Plans and Stock Based Compensation**

Our independent actuary firm prepares actuarial valuations of our pension cost under ASC 715, “Compensation – Retirement Benefits” (“ASC 715”). The discount rate utilized in the December 31, 2014 valuation was 4.83%, compared to 3.90% in 2013. Actual plan assets as of December 31, 2014 were used in the calculation and the expected long-term return on plan assets assumed for this valuation was 8.00%. Changes in these assumptions and estimates can materially affect the benefit plan obligation and the funded status of the plan which in turn may impact shareholders’ equity through an adjustment to accumulated other comprehensive income and future pension expense. The pension plan covered under ASC 715 was frozen as of December 31, 1996.

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The Company recognizes compensation expense for all share-based payments to employees in accordance with ASC 718, “Compensation – Stock Compensation.” We utilize the Black-Scholes model for determining fair value of our options. Determining the fair value of, and ultimately the expense we recognize related to, our stock options requires us to make assumptions regarding dividend yields, expected stock price volatility, estimated forfeitures and the expected life of the option. Changes in these assumptions and estimates can materially affect the calculated fair value of stock-based compensation and the related expense to be recognized. Due to the low historical forfeiture rate, the Company did not estimate any forfeitures in determining the fair value of options granted in 2014, 2013 and 2012. Changes in this assumption in the future could result in lower expenses related to the Company’s stock options. For a description of our assumptions utilized in calculating the fair value of our share-based payments, please refer to Note N, “Employee Benefit and Deferred Compensation Plans,” in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data.

**Business Combinations, Accounting for Acquired Loans and Related Assets**

The Company accounts for its acquisitions under ASC 805, “Business Combinations”, which requires the use of the purchase method of accounting. All identifiable assets acquired, including loans, are recorded at fair value. No allowance for loan losses related to the acquired loans is recorded on the acquisition date because the fair value measurements incorporate assumptions regarding credit risk. The fair value measurements of acquired loans are based on estimates related to expected prepayments and the amount and timing of undiscounted expected principal, interest and other cash flows.

Over the life of the acquired loans, the Company continues to estimate cash flows expected to be collected on individual loans or on pools of loans sharing common risk characteristics. The Company evaluates, as of the end of each fiscal quarter, the present value of the acquired loans determined using the effective interest rates. If the cash flows expected to be collected have decreased, the Company recognizes a provision for loan loss in its consolidated statement of income; for any increases in cash flows expected to be collected, the Company adjusts the amount of accretible yield recognized on a prospective basis over the loan’s or pool’s remaining life.

Because the FDIC will reimburse the Company for losses related to a portion of the loans acquired in the Crescent and American Trust transactions, an indemnification asset is recorded at fair value at the acquisition date. The indemnification asset is recognized at the same time as the indemnified loans and measured on the same basis, subject to collectability or contractual limitations. The fair value of the indemnification asset reflects the reimbursements expected to be received from the FDIC, using an appropriate discount rate, which reflects counterparty credit risk and other uncertainties.

The indemnification asset is measured on the same basis as the related indemnified loans. Subsequent changes to the fair value of the indemnification asset also follow that model. Decreases in the future cash flows expected to be collected on the loans immediately increase the fair value of the indemnification asset. Increases in the future cash flows expected to be collected on the loans decrease the fair value of the indemnification asset, with such decrease being accreted into interest income over (1) the same period or (2) the life of the fair value of the indemnification asset, whichever is shorter. Loss assumptions used in the basis of the indemnified loans are consistent with the loss assumptions used to measure the indemnification asset. Fair value accounting incorporates into the fair value of the indemnification asset an element of the time value of money, which is accreted back into income over the life of the shared loss agreements.

Upon the determination of an incurred loss the indemnification asset will be reduced by the amount owed by the FDIC. A corresponding receivable is recorded on the balance sheet until cash is received from the FDIC.

**Income Taxes**

Accrued taxes represent the estimated amount payable to or receivable from taxing jurisdictions, either currently or in the future, and are reported, on a net basis, as a component of “Other assets” in the Consolidated Balance Sheets. The calculation of our income tax expense is complex and requires the use of many estimates and judgments in its determination.

Management’s determination of the realization of the net deferred tax asset is based upon management’s judgment of various future events and uncertainties, including the timing and amount of future income earned by certain subsidiaries and the implementation of various tax plans to maximize realization of the deferred tax asset.

Management believes that the Company and its subsidiaries will generate sufficient operating earnings to realize the deferred tax assets.

For certain business plans enacted by the Company, management bases the estimates of related tax liabilities on its belief that future events will validate management's current assumptions regarding the ultimate outcome of tax-related exposures. As part of this process, management consults with its outside advisers to assess the relative merits and risks of our proposed tax treatment of such business plans. Although we have received from these outside advisers opinions that our proposed tax treatment should prevail, the examination of our income tax returns, changes in tax law and regulatory guidance may impact the tax treatment of these transactions and resulting provisions for income taxes.

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We believe that we employ appropriate methods for these calculations and that the results of such calculations closely approximate the actual cost. We review the calculated results for reasonableness and compare those calculations to prior period costs. We also consider the effect of current economic conditions on the calculations.

For additional information regarding our income tax accounting, please refer to Note A, "Significant Accounting Policies," in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data.

**Financial Condition**

The following discussion provides details regarding the changes in significant balance sheet accounts at December 31, 2014 compared to December 31, 2013 and December 31, 2012.

Total assets were \$5,805,129 at December 31, 2014 compared to \$5,746,270 at December 31, 2013 and \$4,178,616 at December 31, 2012. The increase in assets during 2013 is primarily attributable to the acquisition of First M&F.

**Investments**

The securities portfolio is used to provide a source for meeting liquidity needs and to supply securities to be used in collateralizing certain deposits and other types of borrowings. The following table shows the carrying value of our securities portfolio by investment type and the percentage of such investment type relative to the entire securities portfolio, at December 31:

	2014		2013		2012			
	Balance	% of Portfolio	Balance	% of Portfolio	Balance	% of Portfolio		
Obligations of other U.S. Government agencies and corporations	\$ 131,228	13.34	% \$ 131,129	14.36	% \$ 92,487	13.72	%	
Obligations of states and political subdivisions	305,082	31.01	287,014	31.43	227,721	33.78		
Mortgage-backed securities	506,152	51.45	453,644	49.67	312,803	46.40		
Trust preferred securities	19,756	2.01	17,671	1.93	15,068	2.24		
Other debt securities	17,930	1.82	19,554	2.14	22,930	3.40		
Other equity securities	3,599	0.37	4,317	0.47	3,068	0.46		
	\$ 983,747	100.00	% \$ 913,329	100.00	% \$ 674,077	100.00	%	

The balance of our securities portfolio at December 31, 2014 increased \$70,418 to \$983,747 from \$913,329 at December 31, 2013. During 2014, we purchased \$280,164 in investment securities. Mortgage-backed securities and collateralized mortgage obligations ("CMOs"), in the aggregate, comprised 44.26% of the purchases. CMOs are included in the "Mortgage-backed securities" line item in the above table. The mortgage-backed securities and CMOs held in our investment portfolio are primarily issued by government sponsored entities. U.S. Government Agency securities and municipal securities accounted for 41.40% and 14.24%, respectively, of total securities purchased in 2014. There were \$724 of securities sold during 2014 resulting in a net gain of \$375. Proceeds from maturities, calls and sales of securities during 2014 totaled \$217,417.

The Company holds investments in pooled trust preferred securities. This portfolio had a cost basis of \$26,400 and \$27,531 and a fair value of \$19,756 and \$17,671 at December 31, 2014 and December 31, 2013, respectively. The investment in pooled trust preferred securities consists of four securities representing interests in various tranches of trusts collateralized by debt issued by over 320 financial institutions. Management's determination of the fair value of each of its holdings is based on the current credit ratings, the known deferrals and defaults by the underlying issuing financial institutions and the degree to which future deferrals and defaults would be required to occur before the cash flow for our tranches is negatively impacted. The Company's quarterly evaluation of these investments for other-than-temporary-impairment resulted in no additional write-downs during 2014 or 2013. Furthermore, the Company's analysis of the pooled trust preferred securities during the second quarter of 2014 supported a return to accrual status for two of the four securities. An observed history of interest payments combined with improved qualitative and quantitative factors described above justified the accrual of interest on these securities going forward. As to the remaining two securities, one is still in "payment in kind" status where interest payments are not expected until a future date, and, although the Company has received principal payments from the other security, the



Company's analysis of the qualitative and quantitative factors described above does not justify a return to accrual status at this time. As a result, these two securities remain classified as nonaccruing with investment interest recorded on the cash-basis method. For more information about the Company's trust preferred securities, see Note C, "Securities," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data, in this report.

The balance of our investment portfolio at December 31, 2013 increased \$239,252 to \$913,329 compared to \$674,077 at December 31, 2012. The acquisition of First M&F contributed \$227,693 to the securities portfolio. During 2013, we purchased \$233,221 in

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investment securities. Mortgage-backed securities and CMOs, in the aggregate, comprised 68.06% of the purchases. U.S. Government Agency securities and municipal securities accounted for 29.15% and 3.47%, respectively, of total securities purchased in 2013. The carrying value of securities sold during 2013 totaled \$13,409. Maturities and calls of securities during 2013 totaled \$193,041. At December 31, 2013 and 2012, unrealized losses of \$20,041 and \$14,035, respectively, were recorded on investment securities with a carrying value of \$279,165 and \$78,908, respectively. At December 31, 2014, unrealized losses of \$10,466 were recorded on available for sale investment securities with a carrying value of \$203,467. At December 31, 2013 and 2012, unrealized losses of \$20,041 and \$14,035, respectively, were recorded on investment securities with a carrying value of \$279,165 and \$78,908, respectively. The Company does not intend to sell any of the securities in an unrealized loss position, and it is not more likely than not that the Company will be required to sell any such security prior to the recovery of its amortized cost basis, which may be maturity. Furthermore, even though a number of these securities have been in a continuous unrealized loss position for a period greater than twelve months, the Company has experienced an overall improvement in the fair value of its investment portfolio on account of the decrease in interest rates from the prior year and is collecting principal and interest payments from the respective issuers as scheduled. As such, the Company did not record any other-than-temporary impairment for the years ended December 31, 2014, 2013 or 2012.

Loans

Loans, excluding mortgage loans held for sale, are the Company's most significant earning asset, comprising 68.70%, 67.54% and 67.25% of total assets at December 31, 2014, 2013 and 2012, respectively. The table below sets forth the balance of loans outstanding by loan type at December 31:

	2014	2013	2012	2011	2010
Commercial, financial, agricultural	\$483,283	\$468,963	\$317,050	\$278,091	\$265,276
Lease financing	10,114	52	190	328	503
Real estate – construction	212,061	161,436	105,706	81,235	82,361
Real estate – 1-4 family mortgage	1,236,360	1,208,233	903,423	824,627	872,382
Real estate – commercial mortgage	1,956,914	1,950,572	1,426,643	1,336,635	1,239,843
Installment loans to individuals	89,142	91,762	57,241	60,168	64,225
Total loans, net of unearned income	\$3,987,874	\$3,881,018	\$2,810,253	\$2,581,084	\$2,524,590

The following table presents the percentage of loans, by category, to total loans at December 31 for the last five years:

	2014	2013	2012	2011	2010
Commercial, financial, agricultural	12.12 %	12.08 %	11.28 %	10.77 %	10.51 %
Lease financing	0.26	—	0.01	0.01	0.02
Real estate – construction	5.32	4.16	3.76	3.15	3.26
Real estate – 1-4 family mortgage	31.00	31.13	32.15	31.95	34.56
Real estate – commercial mortgage	49.07	50.26	50.76	51.79	49.11
Installment loans to individuals	2.23	2.37	2.04	2.33	2.54
Total	100.00 %	100.00 %	100.00 %	100.00 %	100.00 %

Loan concentrations are considered to exist when there are amounts loaned to a number of borrowers engaged in similar activities which would cause them to be similarly impacted by economic or other conditions. At December 31, 2014, there were no concentrations of loans exceeding 10% of total loans other than loans disclosed in the table above. Total loans at December 31, 2014 were \$3,987,874, an increase of \$106,856 from \$3,881,018 at December 31, 2013. Loans covered under loss-share agreements with the FDIC (referred to as “covered loans”) were \$143,041 at December 31, 2014, a decrease of \$38,633, or 21.27%, compared to \$181,674 at December 31, 2013. For covered loans, the FDIC will reimburse the Bank 80% of the losses incurred on these loans. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to these loans. Management intends to continue the Company's aggressive efforts to bring those covered loans that are commercial in nature to resolution and thus the balance of covered loans is expected to continue to decline. The loss-share agreements applicable to this portfolio provide reimbursement for qualifying losses on single-family residential loans for ten years and on commercial loans for five years from the acquisition date.

Loans not covered under loss-share agreements with the FDIC at December 31, 2014 were \$3,844,833, compared to \$3,699,344 at December 31, 2013. Loans acquired from First M&F totaled \$577,347 at December 31, 2014 compared to \$813,543 at December 31, 2013. Excluding the loans acquired from First M&F, loans not covered under loss-share agreements increased \$381,685 during 2014. The increase in loans not covered under loss-share agreements was attributable to growth in owner and non-owner occupied

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commercial real estate loans and commercial loans, as well as loan production generated by our de novo expansion. Loans from our de novo locations in Columbus and Starkville, Mississippi, Tuscaloosa and Montgomery, Alabama and Maryville, Bristol, Jonesborough and Johnson City, Tennessee contributed \$97,890 of the total increase in loans from December 31, 2013.

During the twelve months ended December 31, 2014, loans in our de novo markets of Mississippi, Tennessee and Alabama, excluding the contribution from First M&F, increased \$28,162, \$33,507 and \$36,221, respectively.

The following tables provide a breakdown of covered loans and loans not covered under loss-share agreements as of the dates presented:

	December 31, 2014			Total Loans
	Not Acquired	Acquired and Covered Under Loss Share	Acquired and Non-covered	
Commercial, financial, agricultural	\$418,501	\$6,684	\$58,098	\$483,283
Lease financing	10,114	—	—	10,114
Real estate – construction:				
Residential	92,183	—	1,090	93,273
Commercial	116,129	—	134	116,263
Condominiums	2,525	—	—	2,525
Total real estate – construction	210,837	—	1,224	212,061
Real estate – 1-4 family mortgage:				
Primary	563,750	15,827	122,158	701,735
Home equity	256,321	8,875	30,840	296,036
Rental/investment	153,230	15,618	22,031	190,879
Land development	41,111	3,697	2,902	47,710
Total real estate – 1-4 family mortgage	1,014,412	44,017	177,931	1,236,360
Real estate – commercial mortgage:				
Owner-occupied	649,402	47,658	168,301	865,361
Non-owner occupied	775,364	29,737	139,327	944,428
Land development	114,184	14,909	18,032	147,125
Total real estate – commercial mortgage	1,538,950	92,304	325,660	1,956,914
Installment loans to individuals	74,672	36	14,434	89,142
Total loans, net of unearned income	\$3,267,486	\$143,041	\$577,347	\$3,987,874

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	December 31, 2013			
	Not Acquired	Acquired and Covered Under Loss Share	Acquired and Non-covered	Total Loans
Commercial, financial, agricultural	\$341,600	\$9,546	\$117,817	\$468,963
Lease financing	52	—	—	52
Real estate – construction:				
Residential	62,577	1,648	7,907	72,132
Commercial	84,498	—	4,279	88,777
Condominiums	—	—	527	527
Total real estate – construction	147,075	1,648	12,713	161,436
Real estate – 1-4 family mortgage:				
Primary	531,956	16,586	153,909	702,451
Home equity	196,387	13,167	34,482	244,036
Rental/investment	142,488	19,754	31,124	193,366
Land development	57,971	4,959	5,450	68,380
Total real estate – 1-4 family mortgage	928,802	54,466	224,965	1,208,233
Real estate – commercial mortgage:				
Owner-occupied	563,104	54,294	172,520	789,918
Non-owner occupied	727,744	31,855	229,559	989,158
Land development	113,769	29,837	27,890	171,496
Total real estate – commercial mortgage	1,404,617	115,986	429,969	1,950,572
Installment loans to individuals	63,655	28	28,079	91,762
Total loans, net of unearned income	\$2,885,801	\$181,674	\$813,543	\$3,881,018

Loans secured by real estate represented 85.39%, 85.55%, 86.67%, 86.88% and 86.93% of the Company's total loan portfolio at December 31, 2014, 2013, 2012, 2011 and 2010, respectively. The following table provides further details of the types of loans in the Company's loan portfolio secured by real estate at December 31:

	2014	2013	2012	2011	2010
Real estate – construction:					
Residential	\$93,273	\$72,132	\$48,453	\$31,802	\$37,619
Commercial	116,263	88,777	56,201	47,620	39,725
Condominiums	2,525	527	1,052	1,813	5,017
Total real estate – construction	212,061	161,436	105,706	81,235	82,361
Real estate – 1-4 family mortgage:					
Primary	701,735	702,451	466,282	373,193	363,498
Home equity	296,036	244,036	198,781	193,140	183,427
Rental/investment	190,879	193,366	156,956	167,364	199,373
Land development	47,710	68,380	81,404	90,930	126,084
Total real estate – 1-4 family mortgage	1,236,360	1,208,233	903,423	824,627	872,382
Real estate – commercial mortgage:					
Owner-occupied	865,361	789,918	640,906	641,220	593,743
Non-owner occupied	944,428	989,158	638,486	529,524	457,735
Land development	147,125	171,496	147,251	165,891	188,365
Total real estate – commercial mortgage	1,956,914	1,950,572	1,426,643	1,336,635	1,239,843
Total loans secured by real estate	\$3,405,335	\$3,320,241	\$2,435,772	\$2,242,497	\$2,194,586



Table of Contents**Mortgage Loans Held for Sale**

Mortgage loans held for sale were \$25,628 at December 31, 2014 compared to \$33,440 at December 31, 2013. Originations of mortgage loans to be sold totaled \$547,402 in 2014, \$619,526 in 2013 and \$588,454 in 2012. Mortgage rates in the latter half of 2011 declined to historic lows and remained at these historically low levels throughout the first quarter of 2013, which prompted a significant increase in refinancings and thus mortgage originations during this time period. Beginning in the second quarter of 2013 and continuing through the third quarter of 2014, mortgage rates increased from these historically low levels, resulting in a slowdown in originations during this time frame. Mortgage rates declined in the fourth quarter of 2014 prompting mortgage originations to increase.

Mortgage loans to be sold are sold either on a “best efforts” basis or under a mandatory delivery sales agreement. Under a “best

efforts” sales agreement, residential real estate originations are locked in at a contractual rate with third party private investors or directly with government sponsored agencies, and the Company is obligated to sell the mortgages to such investors only if the mortgages are closed and funded. The risk we assume is conditioned upon loan underwriting and market conditions in the national mortgage market. Under a mandatory delivery sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor if we fail to satisfy the contract. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These loans are typically sold within thirty days after the loan is funded. Although loan fees and some interest income are derived from mortgage loans held for sale, the main source of income is gains from the sale of these loans in the secondary market.

**Deposits****Noninterest-Bearing Deposits to Total Deposits**

2014	2013	2012
19.01%	17.68%	16.42%

The Company relies on deposits as its major source of funds. Total deposits were \$4,838,418 and \$4,841,912 at December 31, 2014 and December 31, 2013, respectively. Noninterest-bearing deposits were \$919,872 and \$856,020 at December 31, 2014 and December 31, 2013, respectively, while interest-bearing deposits were \$3,918,546 and \$3,985,892 at December 31, 2014 and December 31, 2013, respectively. The increase in noninterest-bearing deposits at December 31, 2014 as compared to December 31, 2013 is primarily attributable to management’s focus on growing and maintaining a stable source of funding, specifically core deposits, and allowing more costly deposits, including certain time deposits, to mature. The source of funds that we select depends on the terms and how those terms assist us in mitigating interest rate risk, maintaining our liquidity position and managing our net interest margin. Accordingly, funds are only acquired when needed and at a rate that is prudent under the circumstances. Deposits from our de novo locations in Columbus and Starkville, Mississippi, Tuscaloosa and Montgomery, Alabama and Maryville and Jonesborough, Tennessee totaled \$385,115 at December 31, 2014 representing an increase of \$113,438 from December 31, 2013.

Public fund deposits are those of counties, municipalities, or other political subdivisions and may be readily obtained based on the Company’s pricing bid in comparison with competitors. Since public fund deposits are obtained through a bid process, these deposit balances may fluctuate as competitive and market forces change. Our public fund transaction accounts are principally obtained from municipalities including school boards and utilities. Public fund deposits at December 31, 2014 were \$654,423 compared to \$420,539 at December 31, 2013 and \$344,342 at December 31, 2012.

Looking at the change in deposits geographically, deposits in our Alabama and Georgia markets decreased by \$5,568 and \$59,798, respectively, from December 31, 2013 while deposits in our Mississippi and Tennessee markets increased by \$23,268 and \$38,604, respectively, from December 31, 2013. However, as noted above, the Company has been allowing higher cost time deposits to mature. Deposits, excluding time deposits, grew in every state throughout the Company's footprint in 2014 with increases of \$114,277 in Mississippi, \$46,478 in Tennessee, \$26,499

in Georgia and \$17,322 in Alabama.

**Borrowed Funds**

Total borrowings include securities sold under agreements to repurchase, federal funds purchased, advances from the FHLB and junior subordinated debentures and are classified on the Consolidated Balance Sheets as either short-term borrowings or long-term debt. Short-term borrowings have original maturities less than one year and typically include securities sold under agreements to repurchase, federal funds purchased and FHLB advances. There was \$32,403 of short-term borrowings on the balance sheet at December 31, 2014, which is an increase of \$30,120 from December 31, 2013. The composition of our short-term borrowings was federal funds purchased of \$26,300 and security repurchase agreements of \$6,103 at December 31, 2014.



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At December 31, 2014, long-term debt totaled \$156,422 compared to \$169,592 at December 31, 2013. Funds are borrowed from the FHLB primarily to match-fund against certain loans, negating interest rate exposure when rates rise. Such match-funded loans are typically large, fixed rate commercial or real estate loans with long-term maturities. FHLB advances were \$61,611 and \$75,405 at December 31, 2014 and December 31, 2013, respectively. At December 31, 2014, \$5,702 of the total FHLB advances outstanding were scheduled to mature within twelve months or less. The Company had \$1,592,550 of availability on unused lines of credit with the FHLB at December 31, 2014 compared to \$1,595,864 at December 31, 2013. The cost of our FHLB advances was 4.15%, 4.22% and 4.29% for 2014, 2013, and 2012, respectively.

The Company's junior subordinated debentures totaled \$94,574 at December 31, 2014 compared to \$94,187 at December 31, 2013 and \$75,609 at December 31, 2012. In connection with the acquisition of First M&F on September 1, 2013, the Company assumed \$30,928 in fixed/floating rate junior subordinated deferrable interest debentures payable to First M&F Statutory Trust I that mature in March 2036. The acquired subordinated debentures require interest to be paid quarterly at a rate of 90-day LIBOR plus 1.33%. The fair value adjustment on the junior subordinated debentures of \$12,371 will be amortized on a straight line basis over their remaining life. The debentures owned by First M&F Statutory Trust I are currently redeemable at par.

In March 2012, the Company repaid in full \$50,000 of qualifying senior debt securities issued under the Temporary Liquidity Guaranty Program ("TLGP") at maturity. While outstanding, the cost of the TLGP debt was 3.94% for 2012.

## Results of Operations

## Net Income

Net income for the year ended December 31, 2014 was \$59,582 compared to net income of \$33,487 for the year ended December 31, 2013 and \$26,637 for the year ended December 31, 2012. Basic earnings per share for the year ended December 31, 2014 were \$1.89 as compared to \$1.23 for the year ended December 31, 2013 and \$1.06 for the year ended December 31, 2012. Diluted earnings per share for the year ended December 31, 2014 were \$1.88 as compared to \$1.22 for the year ended December 31, 2013 and \$1.06 for the year ended December 31, 2012. The higher earnings per share in 2014 as compared to 2013 and 2012 was due primarily to the acquisition of First M&F, improvement in our net interest margin, growing noninterest income, managing noninterest expense and continued improvement in our credit risk profile.

## Net Interest Income

Net interest income, the difference between interest earned on assets and the cost of interest-bearing liabilities, is the largest component of our net income, comprising 72.21% of total net revenue in 2014. Total net revenue consists of net interest income on a fully taxable equivalent basis and noninterest income. The primary concerns in managing net interest income are the volume, mix and repricing of assets and liabilities.

Net interest income increased 28.90% to \$202,629 for 2014 compared to \$157,201 in 2013 and \$133,338 in 2012. On a tax equivalent basis, net interest income increased \$46,441 to \$209,466 in 2014 as compared to \$163,025 in 2013; net interest income was \$139,261 in 2012.

## Net Interest Margin – Tax Equivalent

2014	2013	2012
4.12%	3.96%	3.94%

Net interest margin, the tax equivalent net yield on earning assets, increased to 4.12% during 2014 from 3.96% in 2013 and 3.94% in 2012. Net interest margin and net interest income are influenced by internal and external factors. Internal factors include balance sheet changes on both volume and mix and pricing decisions. External factors include changes in market interest rates, competition and the shape of the interest rate yield curve.

Interest income, on a tax equivalent basis, was \$233,246 for 2014 compared to \$186,428 for 2013, an increase of \$46,818. This increase in interest income, on a tax equivalent basis, is due primarily to the acquisition of First M&F which contributed to an increase in average earning assets and a slight increase in yield on earning assets.

In 2014 loan income, on a tax equivalent basis, increased \$41,257 to \$200,844 from \$159,587 in 2013. The average balance of loans increased \$726,448 in 2014 compared to 2013 due in large part to the First M&F acquisition. The tax equivalent yield on loans was 5.10% for 2014, a 14 basis point increase from the same period in 2013. The increase in loan yields was primarily a result of accelerated accretion of nonaccretable difference due to higher than expected levels of payoffs from the First M&F portfolio, offset partially by replacing higher rate maturing loans with new or renewed loans at current market rates which are generally lower due to the current interest rate environment. The accelerated accretion on the acquired M&F portfolio increased our loan yield by 22 basis points and increased the net interest margin by 17 basis points for 2014. In 2013, accelerated accretion on the M&F loan portfolio increased our loan yield by 6 basis points and increased the net interest margin by 5 basis points.

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In 2014, investment income, on a tax equivalent basis, increased \$5,414 to \$32,007 from \$26,593 for 2013. The average balance in the investment portfolio in 2014 was \$1,002,449 compared to \$799,955 in 2013. The tax equivalent yield on the investment portfolio in 2014 was 3.19%, down 13 basis points from 2013. The decline in yield was a result of the reinvestment of cash flows from the Company's portfolio that had higher rates than the rates on the securities that the Company purchased with the proceeds the Company received from the maturity or call of the securities. The reinvestment rates on securities were lower due to the generally lower interest rate environment. The following table presents the percentage of total average earning assets, by type and yield, for 2014, 2013 and 2012:

	Percentage of Total			Yield		
	2014	2013	2012	2014	2013	2012
Loans	77.55 %	78.13 %	76.65 %	5.10 %	4.96 %	5.10 %
Securities	19.73 %	19.44 %	20.88 %	3.19 %	3.32 %	3.61 %
Other	2.72 %	2.43 %	2.47 %	0.29 %	0.25 %	0.23 %
Total earning assets	100.00 %	100.00 %	100.00 %	4.59 %	4.53 %	4.67 %

Interest expense was \$23,780 for 2014, an increase of \$377, or 1.61%, as compared to 2013. The increase in interest expense was due to an increase in the average balance of interest bearing liabilities due to the First M&F merger significantly offset by a decrease in the cost of interest-bearing liabilities as a result of the declining interest rate environment and a change in the mix of our interest-bearing liabilities in which we utilized lower cost deposits to replace higher costing liabilities, specifically time deposits. The average balance of noninterest-bearing deposits increased \$255,756, or 38.39%, during 2014 as compared to 2013. The cost of interest-bearing liabilities was 0.57% for 2014 as compared to 0.68% for 2013, while the average balance of interest-bearing liabilities increased to \$4,143,304 for 2014 compared to \$3,455,976 for 2013. The increase in 2014 was due to growth in our interest-bearing demand deposits, which includes interest-bearing transactional accounts and money market accounts. The cost of interest-bearing liabilities was 0.85% in 2012 with an average balance of \$3,049,034. The increase in the average balance of interest bearing and noninterest bearing liabilities in 2013 was due in large part to the First M&F acquisition.

The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for each of the years presented:

	Percentage of Total			Cost of Funds		
	2014	2013	2012	2014	2013	2012
Noninterest-bearing demand	18.20 %	16.16 %	15.13 %	— %	— %	— %
Interest-bearing demand	43.40 %	40.88 %	38.40 %	0.20 %	0.24 %	0.28 %
Savings	6.84 %	6.81 %	6.42 %	0.08 %	0.24 %	0.23 %
Time deposits	27.88 %	31.95 %	34.76 %	0.81 %	0.93 %	1.17 %
Federal Home Loan Bank advances	1.38 %	1.90 %	2.50 %	4.15 %	4.22 %	4.29 %
Other borrowed funds	2.30 %	2.30 %	2.79 %	4.13 %	3.22 %	3.08 %
Total deposits and borrowed funds	100.00 %	100.00 %	100.00 %	0.47 %	0.57 %	0.72 %

Interest expense on deposits was \$16,069, \$17,050 and \$19,030 for 2014, 2013 and 2012, respectively. The cost of total deposits was 0.33%, 0.43%, and 0.56% for the years ending December 31, 2014, 2013, and 2012, respectively. The cost of interest-bearing deposits was 0.41%, 0.52% and 0.67% for the same periods.

## Average Interest-Bearing Deposits to Total Average Deposits

2014	2013	2012
81.10%	83.13%	84.02%

Interest expense on total borrowings was \$7,711, \$6,353 and \$6,945 for the years ending December 31, 2014, 2013 and 2012, respectively, while the cost of total borrowings was 4.14%, 3.67% and 3.65% for the years ended December 31, 2014, 2013 and 2012, respectively. For more information about our outstanding subordinated debentures, see Note K, "Long-Term Debt," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data.

Comparing 2013 to 2012, net interest income, on a tax equivalent basis, increased \$23,764 to \$163,025 in 2013 as compared to \$139,261 in 2012. With respect to the increase in tax-equivalent net interest income in 2013, tax equivalent interest income was up \$21,192 coupled with a decrease in interest expense of \$2,572. Interest income, on a tax equivalent basis, was \$186,428 for 2013 compared to \$165,236 for 2012. The increase in interest income is due primarily to the additional earning assets from the First M&F acquisition. Also contributing to the increase in interest income was a shift in our earning assets from lower yielding

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cash and securities into higher yielding loans. Interest expense was \$23,403 for 2013, a decrease of \$2,572, or 9.90%, as compared to 2012. The decrease in interest expense was due to the decrease in the cost of interest-bearing liabilities as a result of the declining interest rate environment and a change in the mix of our interest-bearing liabilities in which we utilized lower cost deposits to replace higher costing liabilities. The cost of interest-bearing liabilities was 0.68% for 2013 as compared to 0.85% for 2012, while the average balance of interest-bearing liabilities increased to \$3,455,976 for 2013 compared to \$3,049,034 for 2012.

## Noninterest Income

## Noninterest Income to Average Assets

(Excludes securities gains/losses)

2014	2013	2012
1.38%	1.52%	1.62%

Total noninterest income includes fees generated from deposit services, mortgage loan originations, insurance products, trust and other wealth management products and services, bargain purchase gain resulting from certain acquisitions, securities gains and all other noninterest income. Our focus is to develop and enhance our products that generate noninterest income in order to diversify our revenue sources. Noninterest income as a percentage of total net revenues was 27.79%, 30.63% and 33.04% for 2014, 2013 and 2012.

Noninterest income was \$80,620 for the year ended December 31, 2014, an increase of \$8,649, or 12.02%, as compared to \$71,971 for 2013. Noninterest income was \$68,711 for the year ended December 31, 2012.

Service charges on deposit accounts include maintenance fees on accounts, per item charges, account enhancement charges for additional packaged benefits and overdraft fees. Service charges on deposit accounts were \$25,383 and \$20,535 for the twelve months ended December 31, 2014 and 2013, respectively. Overdraft fees, the largest component of service charges on deposits, were \$19,434 for the twelve months ended December 31, 2014 compared to \$16,265 for the same period in 2013. The increase in service charge revenues is primarily a result of the First M&F acquisition. Service charges were \$18,612 in 2012 driven primarily by overdraft fees of \$15,288.

Fees and commissions increased to \$21,873 in 2014 as compared to \$19,961 for the same period in 2013. Fees and commissions include fees related to deposit services, such as interchange fees on debit card transactions, as well as fees charged on mortgage loans originated to be sold, such as origination, underwriting, documentation and other administrative fees. Mortgage loan fees decreased to \$6,269 for 2014 as compared to \$7,262 for the same period in 2013 as a direct result of the lower levels of mortgage originations between the periods. Fees associated with debit card usage were \$11,925 for the twelve months ended December 31, 2014 as compared to \$9,686 for the same period in 2013. Fees and commission income was \$17,595 in 2012. With the addition of First M&F in 2013, the Bank has experienced an increase in ATM fees, debit card revenue and mortgage loan fees. We expect income from use of our debit cards to continue to grow as our customers use this convenient method of payment. As directed by the Durbin Debit Interchange Amendment to the Dodd-Frank Act that went into effect October 1, 2011, the Federal Reserve enacted regulations governing the “reasonableness” of certain fees associated with our debit cards and also placed restrictions on the rates charged for interchange fees on debit card transactions. Although these provisions apply only to financial institutions with more than \$10 billion in assets, we believe that it is possible that many financial institutions, regardless of size, may have to adjust their rates in order to remain competitive as affected institutions lower their debit card fees. Management believes these restrictions could have an adverse impact on these interchange fees in the future, but is unable at this time to predict the extent or timing of such impact.

Through Renasant Insurance, we offer a range of commercial and personal insurance products through major insurance carriers. Income earned on insurance products was \$8,194, \$4,976 and \$3,630 for the years ended December 31, 2014, 2013 and 2012, respectively. The First M&F acquisition was the primary factor contributing to the increase in insurance revenues for 2013 and 2014. Contingency income is a bonus received from the insurance underwriters and is based both on commission income and claims experience on our clients’ policies during the previous year. Increases and decreases in contingency income are reflective of corresponding increases and decreases in the amount of claims paid by insurance carriers. Contingency income, which is included in “Other noninterest income” in the

Consolidated Statements of Income, was \$605, \$256 and \$257 for 2014, 2013 and 2012, respectively.

Through Wealth Management, we offer a wide variety of fiduciary services and administer (as trustee or in other fiduciary or representative capacities) qualified retirement plans, profit sharing and other employee benefit plans, personal trusts and estates. Fees for managing these accounts are based on changes in market values of the assets under management in the account, with the amount of the fee depending on the type of account. Additionally, the Wealth Management segment provides specialized products and services to our customers, which include fixed and variable annuities, mutual funds, and stocks offered through a third party

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provider. Wealth Management revenue was \$8,655 for 2014 compared to \$7,654 for 2013 and \$6,926 for 2012. The market value of trust assets under management was \$2,646,391, \$2,409,534 and \$2,244,666 at December 31, 2014, 2013 and 2012 respectively.

Gains on sales of securities for 2014 were \$375, resulting from the sale of approximately \$724 in securities, compared to gains on sales of securities for 2013 of \$54, resulting from the sale of approximately \$13,409 in securities. Gains on sales of securities for 2012 were \$1,894, resulting from the sale of approximately \$124,156 in securities.

Gains on the sale of mortgage loans held for sale were \$8,594, \$11,573 and \$12,499 for the years ended December 31, 2014, 2013, and 2012, respectively. The continued decrease in gains on the sale of mortgage loans is attributable primarily to volatility in mortgage originations due to fluctuations in mortgage rates coupled with compression of margins on loans sold. Originations of mortgage loans to be sold totaled \$547,402 for 2014 as compared to \$619,526 for 2013 and \$588,454 for 2012. Mortgage rates declined to historically low levels throughout the first quarter of 2013, which prompted a significant increase in refinancing and thus mortgage originations. Beginning in the second quarter of 2013 and continuing through the third quarter of 2014, mortgage rates increased from these historically low levels, resulting in a slowdown in originations.

## Noninterest Expense

## Noninterest Expense to Average Assets

2014	2013	2012
3.29%	3.66%	3.64%

Noninterest expense was \$191,195, \$173,076 and \$150,459 for 2014, 2013 and 2012, respectively. Noninterest expense increased \$18,119, or 10.47%, during 2014 as compared to 2013, as detailed in the discussion below.

Salaries and employee benefits is the largest component of noninterest expenses and represented 60.20%, 57.07% and 53.84% of total noninterest expense at December 31, 2014, 2013 and 2012, respectively. During 2014, salaries and employee benefits increased \$16,328, or 16.53%, to \$115,108 as compared to \$98,780 for 2013. The increase in 2014 was primarily due to the addition of the First M&F operations in September of 2013 as well as the desire to retain professional personnel required for a growing infrastructure in order to mitigate increasing information security risk and to bolster regulatory compliance areas.

The compensation expense recorded in connection with grants of stock options and awards of restricted stock, which is included within salaries and employee benefits, was \$3,649, \$2,666 and \$1,268 for 2014, 2013 and 2012, respectively. Restricted stock awards in all three years were subject to the satisfaction of performance-based conditions attained. In 2014, 2013 and 2012, performance conditions were met and compensation expense was recognized in accordance with performance.

Data processing costs increased \$2,530, or 28.52%, to \$11,400 for 2014 from 2013. Data processing costs increased \$146 to \$8,870 for 2013 from \$8,724 in 2012. The increase for 2014 was attributable to the addition of the First M&F deposit and loan customer databases, offset by cost savings achieved through efforts to improve the cost structure of loan and deposit processing by renegotiating contracts with data processing service providers.

Net occupancy and equipment expense in 2014 was \$20,252, an increase of \$3,295, compared to \$16,957 for 2013.

Net occupancy and equipment expense increased \$2,360 for 2013 compared to \$14,597 for 2012. These increases are attributable to occupancy costs associated with the operations of the Company's recent banking expansions beginning in 2010, specifically the First M&F acquisition in 2013 and the de novo expansions in 2012 and 2011.

Expenses related to other real estate owned for 2014 were \$4,593, compared to \$6,966 in 2013. Expenses on other real estate owned for 2014 include write downs of \$2,434 of the carrying value to fair value on certain pieces of property held in other real estate owned compared to write downs of \$3,270 in 2013. Other real estate owned with a cost basis of \$28,807 was sold during 2014, resulting in a net gain of \$151 compared to other real estate owned with a cost basis of \$60,241 sold during 2013 for a net loss of \$590. Expenses related to other real estate owned for 2013 were \$6,966, a decrease of \$6,630 compared to 2012. Other real estate owned with a cost basis of \$57,840 was sold during 2012, resulting in a net loss of \$2,096.

Professional fees include fees for legal and accounting services. Professional fees were \$4,485 for 2014 as compared to \$5,540 for 2013 and \$4,241 for 2012. While the Company experienced a slight decrease in professional fees year over year, professional fees remain elevated in large part due to additional legal, accounting and consulting fees

associated with compliance costs of newly enacted as well as existing banking and governmental regulation. Professional fees attributable to legal fees associated with loan workouts and foreclosure proceedings remain at higher levels in correlation with the overall economic downturn and credit deterioration identified in our loan portfolio and the Company's efforts to bring these credits to resolution.

Advertising and public relations expense was \$5,923 for 2014, an increase of \$293 compared to \$5,630 for 2013.

Advertising and public relations expense increased \$795 for 2013 compared to \$4,835 for 2012. These year-over-year increases are attributable to advertising and marketing costs associated with the Company's expansion into new markets.



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Amortization of intangible assets totaled \$5,606 for 2014 compared to \$2,869 for 2013 and \$1,381 for 2012. This amortization relates to finite-lived intangible assets which are being amortized over the useful lives as determined at acquisition. These finite-lived intangible assets have remaining estimated useful lives ranging from three months to twelve years. The increase in amortization of intangible assets is attributable to amortization of finite-lived intangible assets associated with the First M&F acquisition.

Communication expenses are those expenses incurred for communication to clients and between employees.

Communication expenses were \$5,949 for 2014 as compared to \$5,147 for 2013 and \$4,212 for 2012.

Total noninterest expenses for 2014 included \$694 of merger-related expenses. In 2014, the Company recorded merger expenses of \$195 related to the First M&F acquisition and \$499 related to the Heritage acquisition. For 2013, the Company recorded \$6,027 of merger-related expenses associated with the First M&F acquisition. The Company did not record any acquisition related expenses during 2012.

Efficiency Ratio

2014	2013	2012
65.91%	73.65%	72.35%

The efficiency ratio is one measure of productivity in the banking industry. This ratio is calculated to measure the cost of generating one dollar of revenue. That is, the ratio is designed to reflect the percentage of one dollar which must be expended to generate that dollar of revenue. The Company calculates this ratio by dividing noninterest expense by the sum of net interest income on a fully tax equivalent basis and noninterest income. We remain committed to aggressively managing our costs within the framework of our business model. We expect the efficiency ratio to continue to improve from levels reported in 2013 and 2012 from incremental revenue driven by growth from the additional markets added via the First M&F acquisition in 2013 and the maturity of the Company's de novo locations and continued reduction in credit related expenses as credit quality improves.

Income Taxes

Income tax expense for 2014, 2013 and 2012 was \$26,305, \$12,259 and \$6,828, respectively. The effective tax rates for those years were 30.63%, 26.80% and 20.40%, respectively. The increased effective tax rate for 2014 as compared to 2013 is the result of the Company experiencing improvements in its financial results throughout 2013 and into 2014 resulting in higher levels of taxable income. The decrease in the effective tax rate for 2012 was attributable to investments in low-income housing tax credits that were utilized on federal and state income tax returns filed during 2012.

Risk Management

The management of risk is an on-going process. Primary risks that are associated with the Company include credit, interest rate and liquidity risk. Credit and interest rate risk are discussed below, while liquidity risk is discussed in the next subsection under the heading "Liquidity and Capital Resources."

Credit Risk and Allowance for Loan Losses

Inherent in any lending activity is credit risk, that is, the risk of loss should a borrower default. Credit risk is monitored and managed on an ongoing basis by a credit administration department, senior loan committee, a loss management committee and the Board of Directors loan committee. Credit quality, adherence to policies and loss mitigation are major concerns of credit administration and these committees. The Company's central appraisal review department reviews and approves third-party appraisals obtained by the Company on real estate collateral and monitors loan maturities to ensure updated appraisals are obtained. This department is managed by a licensed real estate appraiser and employs an additional three licensed appraisers.

We have a number of documented loan policies and procedures that set forth the approval and monitoring process of the lending function. Adherence to these policies and procedures is monitored by management and the Board of Directors. A number of committees and an underwriting staff oversee the lending operations of the Company. These include in-house loan and loss management committees and the Board of Directors loan committee and problem loan review committee. In addition, we maintain a loan review staff to independently monitor loan quality and lending practices. Loan review personnel monitor and, if necessary, adjust the grades assigned to loans through periodic examination, focusing its review on commercial and real estate loans rather than consumer and consumer mortgage

loans.

In compliance with loan policy, the lending staff is given lending limits based on their knowledge and experience. In addition, each lending officer's prior performance is evaluated for credit quality and compliance as a tool for establishing and enhancing lending limits. Before funds are advanced on consumer and commercial loans below certain dollar thresholds, loans are reviewed and scored using centralized underwriting methodologies. Loan quality or "risk-rating" grades are assigned based upon certain factors, which include the scoring of the loans. This information is used to assist management in monitoring the credit quality. Loan requests of amounts greater than an officer's lending limits are reviewed by senior credit officers, in-house loan committees or the Board of Directors.

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For commercial and commercial real estate secured loans, risk-rating grades are assigned by lending, credit administration or loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Loan grades range from 1 to 9, with 1 being loans with the least credit risk. Allowance factors established by management are applied to the total balance of loans in each grade to determine the amount needed in the allowance for loan losses. The allowance factors are established based on historical loss ratios experienced by the Company for these loan types, as well as the credit quality criteria underlying each grade, adjusted for trends and expectations about losses inherent in our existing portfolios. In making these adjustments to the allowance factors, management takes into consideration factors which it believes are causing, or are likely in the future to cause, losses within our loan portfolio but which may not be fully reflected in our historical loss ratios. For portfolio balances of consumer, consumer mortgage and certain other similar loan types, allowance factors are determined based on historical loss ratios by portfolio for the preceding eight quarters and may be adjusted by other qualitative criteria.

The loss management committee and the Board of Directors' problem loan review committee monitor loans that are past due or those that have been downgraded and placed on the Company's internal watch list due to a decline in the collateral value or cash flow of the debtor; the committees then adjust loan grades accordingly. This information is used to assist management in monitoring credit quality. In addition, the Company's portfolio management committee monitors and identifies risks within the Company's loan portfolio by focusing its efforts on reviewing and analyzing loans which are not on the Company's internal watch list. The portfolio management committee monitors loans in portfolios or regions which management believes could be stressed or experiencing credit deterioration.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal and interest when due according to the contractual terms of the loan agreement. Impairment is measured on a loan-by-loan basis for problem loans of \$500 or greater by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent. For real estate collateral, the fair market value of the collateral is based upon a recent appraisal by a qualified and licensed appraiser of the underlying collateral. When the ultimate collectability of a loan's principal is in doubt, wholly or partially, the loan is placed on nonaccrual.

After all collection efforts have failed, collateral securing loans may be repossessed and sold or, for loans secured by real estate, foreclosure proceedings are initiated. The collateral is sold at public auction for fair market value (based upon recent appraisals described in the above paragraph), with fees associated with the foreclosure being deducted from the sales price. The purchase price is applied to the outstanding loan balance. If the loan balance is greater than the sales proceeds, the deficient balance is sent to the Board of Directors' loan committee for charge-off approval. These charge-offs reduce the allowance for loan losses.

Charge-offs reflect the realization of losses in the portfolio that were recognized previously through the provision for loan losses. Net charge-offs for 2014 were \$11,543, or 0.29% as a percentage of average loans, compared to net charge-offs of \$7,032, or 0.22%, for 2013 and \$18,118, or 0.67%, for 2012. The level of net charge-offs is a direct result of the prolonged effects of the economic downturn in our markets on borrowers' ability to repay their loans coupled with the decline in market values of the underlying collateral securing loans, particularly real estate secured loans. The large inventories of both completed residential homes and land that had been developed for future residential home construction, coupled with declining consumer demand for residential real estate, caused a severe decline in the values of both homes and developed land. As a result, the credit quality of some of our loans in the construction and land development portfolios deteriorated. The elevated levels of net charge-offs reflect the Company's continued efforts to bring these problem credits to resolution.

The allowance for loan losses is available to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under ASC 450. Collective impairment is calculated based on loans grouped by grade. Another component of the allowance is losses on loans assessed as impaired under ASC 310. The balance of these loans and their related allowance is included in management's estimation and analysis of the allowance for loan losses. Other considerations in

establishing the allowance for loan losses include economic conditions reflected within industry segments, the unemployment rate in our markets, loan segmentation and historical losses that are inherent in the loan portfolio. The allowance for loan losses is established after input from management, loan review and the loss management committee. An evaluation of the adequacy of the allowance is calculated quarterly based on the types of loans, an analysis of credit losses and risk in the portfolio, economic conditions and trends within each of these factors. In addition, on a regular basis, management and the Board of Directors review loan ratios. These ratios include the allowance for loan losses as a percentage of total loans, net charge-offs as a percentage of average loans, the provision for loan losses as a percentage of average loans, nonperforming loans as a percentage of total loans and the allowance coverage on nonperforming loans. Also, management reviews past due ratios by officer, community bank and the Company as a whole. The allowance for loan losses was \$42,289, \$47,665 and \$44,347 at December 31, 2014, 2013 and 2012, respectively.

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## Provision for Loan Losses to Average Loans

2014	2013	2012
0.16%	0.32%	0.67%

The provision for loan losses charged to operating expense is an amount which, in the judgment of management, is necessary to maintain the allowance for loan losses at a level that is believed to be adequate to meet the inherent risks of losses in our loan portfolio. Factors considered by management in determining the amount of the provision for loan losses include the internal risk rating of individual credits, historical and current trends in net charge-offs, trends in nonperforming loans, trends in past due loans, trends in the market values of underlying collateral securing loans and the current economic conditions in the markets in which we operate.

The Company has recorded higher levels of provision for loan losses since 2008 to address credit deterioration resulting from the effects of the economic downturn on our borrowers' ability to make timely payments or repay their loans at maturity, especially in connection with the construction and land development segment of the loan portfolio. This deterioration was reflected in the increase in nonperforming loans, as well as the decline in market values of underlying collateral securing loans, primarily real estate. Since 2010, the Company has experienced lower levels of classified loans and nonperforming loans, which is illustrated in the nonperforming loan tables provided later in this section. In combination with lower levels of classified loans and nonperforming loans, the Company has experienced improving credit quality measures that has resulted in a decrease in the provision for loan losses for 2014 as compared to 2013 and 2012. The provision for loan losses was \$6,167, \$10,350 and \$18,125 for 2014, 2013 and 2012, respectively.

	2014	2013	2012	2011	2010
Specific reserves for impaired loans	\$10,762	\$14,650	\$17,597	\$15,410	\$17,529
Allocated reserves for remaining portfolio	31,527	33,015	26,750	28,930	27,886
Total	\$42,289	\$47,665	\$44,347	\$44,340	\$45,415

All of the loans acquired in the Company's FDIC-assisted acquisitions and certain loans acquired in the First M&F acquisition and in previous acquisitions that are accounted for under ASC 310-30, "Loans and Debt Securities Acquired with Deteriorated Credit Quality" ("ASC 310-30"), are carried at values which, in management's opinion, reflect the estimated future cash flows, based on the facts and circumstances surrounding each respective loan at the date of acquisition. The Company continually monitors these loans as part of our normal credit review and monitoring procedures for changes in the estimated future cash flows; to the extent future cash flows deteriorate below initial projections, the Company may be required to reserve for these loans in the allowance for loan losses through future provision for loan losses. The provision for loan losses charged to operating expense attributable to loans accounted for under ASC 310-30 totaled \$1,726, \$644 and \$3,268 during 2014, 2013 and 2012, respectively, which includes \$722, \$509 and \$2,527 for 2014, 2013 and 2012, respectively, that was attributable to loans covered by loss-share agreements with the FDIC.

The following table presents the allocation of the allowance for loan losses by loan category at December 31 for each of the years presented.

	2014	2013	2012	2011	2010
Commercial, financial, agricultural	\$3,305	\$3,090	\$3,307	\$4,197	\$2,625
Lease financing	—	—	1	1	3
Real estate – construction	1,415	1,091	711	1,073	2,115
Real estate – 1-4 family mortgage	13,549	18,629	18,347	17,191	20,870
Real estate – commercial mortgage	22,759	23,688	21,416	20,979	18,779
Installment loans to individuals	1,261	\$1,167	565	899	1,023
Total	\$42,289	\$47,665	\$44,347	\$44,340	\$45,415



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The table below reflects the activity in the allowance for loan losses for the years ended December 31:

	2014	2013	2012	2011	2010	
Balance at beginning of year	\$47,665	\$44,347	\$44,340	\$45,415	\$39,145	
Provision for loan losses	6,167	10,350	18,125	22,350	30,665	
Charge-offs						
Commercial, financial, agricultural	1,516	1,184	4,923	2,037	1,161	
Lease financing	—	—	—	—	—	
Real estate – construction	—	—	187	836	4,181	
Real estate – 1-4 family mortgage	5,662	3,093	9,231	16,755	14,189	
Real estate – commercial mortgage	6,186	4,782	5,828	5,792	6,512	
Installment loans to individuals	495	492	386	373	319	
Total charge-offs	13,859	9,551	20,555	25,793	26,362	
Recoveries						
Commercial, financial, agricultural	455	356	531	272	282	
Lease financing	—	—	—	—	—	
Real estate – construction	33	75	34	110	68	
Real estate – 1-4 family mortgage	1,325	1,044	1,330	767	999	
Real estate – commercial mortgage	436	980	455	1,056	533	
Installment loans to individuals	67	64	87	163	85	
Total recoveries	2,316	2,519	2,437	2,368	1,967	
Net charge-offs	11,543	7,032	18,118	23,425	24,395	
Balance at end of year	\$42,289	\$47,665	\$44,347	\$44,340	\$45,415	
Net charge-offs to average loans	0.29	% 0.22	% 0.67	% 0.91	% 1.00	%
Net charge-offs to allowance for loan losses	27.30	% 14.75	% 40.86	% 52.83	% 53.72	%
Allowance for loan losses to loans	1.06	% 1.23	% 1.58	% 1.72	% 1.80	%
Allowance for loan losses to loans <sup>(1)</sup>	1.29	% 1.65	% 1.72	% 1.98	% 2.07	%
Allowance for loan losses to nonperforming loans <sup>(1)</sup>	209.49	% 248.90	% 146.90	% 127.00	% 84.32	%

(1) Excludes loans and nonperforming loans acquired from First M&F and acquired and covered under loss-share agreements with the FDIC.

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The following table provides further details of the Company's net charge-offs of loans secured by real estate for the years ended December 31:

	2014	2013	2012	2011	2010
Real estate – construction:					
Residential	\$(33 )	\$(75 )	\$149	\$724	\$1,378
Commercial	—	—	4	2	—
Condominiums	—	—	—	—	2,735
Total real estate – construction	(33 )	(75 )	153	726	4,113
Real estate – 1-4 family mortgage:					
Primary	953	469	1,109	1,570	2,513
Home equity	878	1,019	2,542	1,721	1,601
Rental/investment	702	344	1,668	3,813	1,751
Land development	1,804	217	2,582	8,884	7,325
Total real estate – 1-4 family mortgage	4,337	2,049	7,901	15,988	13,190
Real estate – commercial mortgage:					
Owner-occupied	1,649	802	1,039	3,123	2,713
Non-owner occupied	2,981	2,235	2,781	(282 )	2,288
Land development	1,120	765	1,553	1,895	978
Total real estate – commercial mortgage	5,750	3,802	5,373	4,736	5,979
Total net charge-offs of loans secured by real estate	\$10,054	\$5,776	\$13,427	\$21,450	\$23,282

Nonperforming Assets

Nonperforming assets consist of nonperforming loans, other real estate owned and nonaccruing securities available-for-sale. Nonperforming loans are those on which the accrual of interest has stopped or loans which are contractually 90 days past due on which interest continues to accrue. Generally, the accrual of interest is discontinued when the full collection of principal or interest is in doubt or when the payment of principal or interest has been contractually 90 days past due, unless the obligation is both well secured and in the process of collection.

Management, the loss management committee and our loan review staff closely monitor loans that are considered to be nonperforming.

Debt securities may be transferred to nonaccrual status where the recognition of investment interest is discontinued. A number of qualitative factors, including but not limited to the financial condition of the underlying issuer and current and projected deferrals or defaults, are considered by management in the determination of whether a debt security should be transferred to nonaccrual status. The interest on these nonaccrual investment securities is accounted for on the cash-basis method until qualifying for return to accrual status. Nonaccruing securities available-for-sale consist of the Company's investments in pooled trust preferred securities issued by financial institutions, two of which are on nonaccrual status.

The following table provides details of the Company's nonperforming assets that are not acquired and not covered by FDIC loss-share agreements ("Not Acquired"), nonperforming assets that have been acquired and are covered by loss-share agreements with the FDIC ("Covered Assets"), and nonperforming assets acquired through the First M&F acquisition and not covered by loss-share agreements with the FDIC ("Acquired and Non-covered") as of the dates presented:



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	Not Acquired	Acquired Covered Assets	Acquired and Non-covered	Total	
December 31, 2014					
Nonaccruing loans	\$ 18,781	\$ 24,172	\$ 1,443	\$ 44,396	
Accruing loans past due 90 days or more	1,406	48	9,259	10,713	
Total nonperforming loans	20,187	24,220	10,702	55,109	
Other real estate owned	17,087	6,368	11,017	34,472	
Total nonperforming loans and OREO	37,274	30,588	21,719	89,581	
Nonaccruing securities available-for-sale, at fair value	12,347	—	—	12,347	
Total nonperforming assets	\$ 49,621	\$ 30,588	\$ 21,719	\$ 101,928	
Nonperforming loans to total loans				1.38	%
Nonperforming assets to total assets				1.76	%
December 31, 2013					
Nonaccruing loans	\$ 16,863	\$ 49,194	\$ 6,274	\$ 72,331	
Accruing loans past due 90 days or more	2,287	—	1,899	4,186	
Total nonperforming loans	19,150	49,194	8,173	76,517	
Other real estate owned	27,543	12,942	12,402	52,887	
Total nonperforming loans and OREO	46,693	62,136	20,575	129,404	
Nonaccruing securities available-for-sale, at fair value	17,671	—	—	17,671	
Total nonperforming assets	\$ 64,364	\$ 62,136	\$ 20,575	\$ 147,075	
Nonperforming loans to total loans				1.97	%
Nonperforming assets to total assets				2.25	%
December 31, 2012					
Nonaccruing loans	\$ 26,881	\$ 53,186	—	\$ 80,067	
Accruing loans past due 90 days or more	3,307	—	—	3,307	
Total nonperforming loans	30,188	53,186	—	83,374	
Other real estate owned	44,717	45,534	—	90,251	
Total nonperforming loans and OREO	74,905	98,720	—	173,625	
Nonaccruing securities available-for-sale, at fair value	15,068	—	—	15,068	
Total nonperforming assets	\$ 89,973	\$ 98,720	\$ —	\$ 188,693	
Nonperforming loans to total loans				2.97	%
Nonperforming assets to total assets				4.52	%

Due to the significant difference in the accounting for the loans and other real estate owned covered by loss-share agreements and loss mitigation offered under the loss-share agreements with the FDIC, the Company believes that excluding the covered assets from its asset quality measures provides a more meaningful presentation of the Company's asset quality. The asset quality measures surrounding the Company's nonperforming assets discussed in the remainder of this section exclude covered assets relating to the Company's FDIC-assisted acquisitions.

Another category of assets which contribute to our credit risk is restructured loans. Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower's financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not

performing in accordance with their restructured terms that are either contractually 90 days past due or placed on nonaccrual status are reported as nonperforming loans.

The following table shows the principal amounts of nonperforming and restructured loans as of December 31 of each year presented. All loans where information exists about possible credit problems that would cause us to have serious doubts about the borrower's ability to comply with the current repayment terms of the loan have been reflected in the table below.

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	2014	2013	2012	2011	2010
Nonaccruing loans	\$20,224	\$23,137	\$26,881	\$31,154	\$46,662
Accruing loans past due 90 days or more	10,665	4,186	3,307	3,760	7,196
Total nonperforming loans	30,889	27,323	30,188	34,914	53,858
Restructured loans	14,337	21,478	29,436	36,311	32,615
Total nonperforming and restructured loans	\$45,226	\$48,801	\$59,624	\$71,225	\$86,473

Nonperforming loans to loans 0.80 % 0.74 % 1.17 % 1.56 % 2.46 %

The acquisition of First M&F increased nonperforming loans \$10,702 at December 31, 2014 which consisted of \$1,443 in loans of nonaccrual status and \$9,259 in accruing loans past due 90 days or more. Excluding the nonperforming loans from the First M&F acquisition, nonperforming loans increased \$1,037, or 5.42%, from December 31, 2013 and decreased \$10,001 from December 31, 2012. The following table presents nonperforming loans, not subject to a loss-share agreement, by loan category at December 31 for each of the years presented.

	2014	2013	2012	2011	2010
Commercial, financial, agricultural	\$1,279	\$1,524	\$1,641	\$3,505	\$2,422
Real estate – construction:					
Residential	200	—	—	489	333
Commercial	—	—	—	—	—
Condominiums	—	—	—	—	—
Total real estate – construction	200	—	—	489	333
Real estate – 1-4 family mortgage:					
Primary	5,616	4,323	6,708	5,242	6,514
Home equity	944	916	860	1,013	829
Rental/investment	2,884	1,972	4,100	5,757	10,942
Land development	558	2,969	4,260	1,739	17,608
Total real estate – 1-4 family mortgage	10,002	10,180	15,928	13,751	35,893
Real estate – commercial mortgage:					
Owner-occupied	5,413	1,306	2,313	2,342	6,336
Non-owner occupied	10,506	13,288	8,665	11,741	4,300
Land development	3,398	850	1,313	2,413	3,903
Total real estate – commercial mortgage	19,317	15,444	12,291	16,496	14,539
Installment loans to individuals	91	175	328	673	671
Total nonperforming loans	\$30,889	\$27,323	\$30,188	\$34,914	\$53,858

While the level of nonperforming loans increased slightly, the Company continues the efforts to bring problem credits to resolution. Total nonperforming loans as a percentage of total loans were 0.80% as of December 31, 2014 as compared to 0.74% as of December 31, 2013 and 1.17% as of December 31, 2012. The Company's coverage ratio, or its allowance for loan losses as a percentage of nonperforming loans, was 136.91% as of December 31, 2014 as compared to 174.44% as of December 31, 2013 and 146.90% as of December 31, 2012.

Management has evaluated the aforementioned loans and other loans classified as nonperforming and believes that all nonperforming loans have been adequately reserved for in the allowance for loan losses at December 31, 2014.

Management also continually monitors past due loans for potential credit quality deterioration. Total loans 30-89 days past due were \$15,501 at December 31, 2014 as compared to \$21,159 at December 31, 2013. The acquisition of First M&F contributed \$5,132 to loans 30-89 days past due at December 31, 2014 and \$12,169 at December 31, 2013. As shown above, restructured loans totaled \$14,337 at December 31, 2014 compared to \$21,478 at December 31, 2013. At December 31, 2014, total loans restructured through interest rate concessions represented 80.07% of total restructured loans, while loans restructured by a concession in payment terms represented the remainder. The following table provides further details of the Company's restructured loans at December 31, 2014 and 2013:



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	2014	2013	
Commercial, financial, agricultural	\$507	\$19	
Real estate – 1-4 family mortgage:			
Primary	3,230	2,063	
Home equity	—	—	
Rental/investment	1,337	1,821	
Land development	—	6,470	
Total real estate – 1-4 family mortgage	4,567	10,354	
Real estate – commercial mortgage:			
Owner-occupied	2,896	3,702	
Non-owner occupied	5,973	5,343	
Land development	394	1,889	
Total real estate – commercial mortgage	9,263	10,934	
Installment loans to individuals	—	171	
Total restructured loans	\$14,337	\$21,478	
Changes in the Company’s restructured loans are set forth in the table below.			
	2014	2013	
Balance as of January 1	\$21,478	\$29,436	
Additional loans with concessions	3,554	4,336	
Reductions due to:			
Reclassified as nonperforming	(3,196	) (3,227	)
Paid in full	(6,659	) —	
Transfer to other real estate owned	—	—	
Charge-offs	(191	) (1,301	)
Paydowns	(649	) (2,025	)
Lapse of concession period	—	(5,741	)
Balance as of December 31	\$14,337	\$21,478	
Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for loan losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included in “Other real estate owned” in the Consolidated Statements of Income. Other real estate owned with a cost basis of \$18,379 was sold during the year ended December 31, 2014, resulting in a net gain of \$129, while other real estate owned with a cost basis of \$28,027 was sold during the year ended December 31, 2013, resulting in a net loss of \$404. The following table provides details of the Company’s other real estate owned not covered under loss-sharing agreements with the FDIC as of December 31, 2014 and 2013:			
	2014	2013	
Residential real estate	\$4,549	\$6,767	
Commercial real estate	9,179	8,984	
Residential land development	4,990	12,334	
Commercial land development	9,386	11,860	
Total other real estate owned	\$28,104	\$39,945	
Other real estate owned acquired in First M&F merger had a balance of \$11,017 at December 31, 2014 and a balance of \$12,402 at December 31, 2013. Changes in the Company’s other real estate owned were as follows:			

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	2014	2013
Balance as of January 1	\$39,945	\$44,717
Acquired from First M&F	—	13,527
Additions	8,529	11,164
Capitalized improvements	—	—
Impairments	(1,805	) (1,434
Dispositions	(18,379	) (28,027
Other	(186	) (2
Balance as of December 31	\$28,104	\$39,945

**Interest Rate Risk**

Market risk is the risk of loss from adverse changes in market prices and rates. The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets and inventories. Our market risk arises primarily from interest rate risk inherent in lending and deposit-taking activities. Management believes a significant impact on the Company's financial results stems from our ability to react to changes in interest rates. To that end, management actively monitors and manages our interest rate risk exposure.

We have an Asset/Liability Committee ("ALCO") which is authorized by the Board of Directors to monitor our interest rate sensitivity and to make decisions relating to that process. The ALCO's goal is to structure our asset/liability composition to maximize net interest income while managing interest rate risk so as to minimize the adverse impact of changes in interest rates on net interest income and capital. Profitability is affected by fluctuations in interest rates. A sudden and substantial change in interest rates may adversely impact our earnings because the interest rates borne by assets and liabilities do not change at the same speed, to the same extent or on the same basis.

We monitor the impact of changes in interest rates on our net interest income and economic value of equity ("EVE") using rate shock analysis. Net interest income simulations measure the short-term earnings exposure from changes in market rates of interest in a rigorous and explicit fashion. Our current financial position is combined with assumptions regarding future business to calculate net interest income under varying hypothetical rate scenarios. EVE measures our long-term earnings exposure from changes in market rates of interest. EVE is defined as the present value of assets minus the present value of liabilities at a point in time. A decrease in EVE due to a specified rate change indicates a decline in the long-term earnings capacity of the balance sheet assuming that the rate change remains in effect over the life of the current balance sheet.

The following rate shock analysis depicts the estimated impact on net interest income and EVE of immediate changes in interest rates at the specified levels for the periods presented:

Change in Interest Rates <sup>(1)</sup> (In Basis Points)	Percentage Change In:		Economic Value of Equity <sup>(3)</sup>	
	Net Interest Income <sup>(2)</sup>		2014	2013
	2014	2013	2014	2013
+400	3.10%	1.31%	16.74%	16.85%
+300	3.20%	0.94%	15.41%	15.06%
+200	3.00%	0.41%	13.53%	12.76%
+100	2.50%	0.08%	10.70%	10.21%
-100	(0.40)%	(2.33)%	(4.07)%	(4.61)%

(1) On account of the present position of the target federal funds rate, the Company did not perform an analysis assuming a downward movement in rates of more than 100 bps.

(2) The percentage change in this column represents the projected net interest income for 12 months on a flat balance sheet in a stable interest rate environment versus the projected net interest income in the various rate scenarios.

(3) The percentage change in this column represents our EVE in a stable interest rate environment versus EVE in the various rate scenarios.

The rate shock results for the net interest income simulations for the next twelve months produce a slightly asset sensitive position at both December 31, 2014 and December 31, 2013. The Company's interest rate risk strategy is to remain in a slightly asset sensitive position with a focus on balance sheet strategies that will result in a more asset sensitive position over time. To accomplish this strategy, the Company has focused on increasing variable rate loan production and generating deposits that are less sensitive to increases in interest rates. Our long term interest rate risk position reflected in the EVE table above remains asset sensitive, although slightly less sensitive at December 31, 2014 when compared to December 31, 2013. This shift is due largely to the

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reduction in interest sensitive, but low yielding, short term investments as well as the shift in deposits from higher rate fixed rate time deposits to lower cost but variable rate transaction deposits.

The preceding measures assume no change in the size or asset/liability compositions of the balance sheet. Thus, the measures do not reflect actions the ALCO may undertake in response to such changes in interest rates. The above results of the interest rate shock analysis are within the parameters set by the Board of Directors. The scenarios assume instantaneous movements in interest rates in increments of 100, 200, 300 and 400 basis points. With the present position of the target federal funds rate, the declining rate scenarios seem improbable. Furthermore, it has been the Federal Reserve's policy to adjust the target federal funds rate incrementally over time and recently the Federal Reserve has indicated that it does not intend to adjust the target federal funds rate for the foreseeable future. As interest rates are adjusted over a period of time, it is our strategy to proactively change the volume and mix of our balance sheet in order to mitigate our interest rate risk. The computation of the prospective effects of hypothetical interest rate changes requires numerous assumptions regarding characteristics of new business and the behavior of existing positions. These business assumptions are based upon our experience, business plans and published industry experience. Key assumptions employed in the model include asset prepayment speeds, competitive factors, the relative price sensitivity of certain assets and liabilities and the expected life of non-maturity deposits. Because these assumptions are inherently uncertain, actual results will differ from simulated results.

The Company utilizes derivative financial instruments, including interest rate contracts such as swaps, caps and/or floors, as part of its ongoing efforts to mitigate its interest rate risk exposure and to facilitate the needs of its customers. The Company enters into derivative instruments that are not designated as hedging instruments to help its commercial customers manage their exposure to interest rate fluctuations. To mitigate the interest rate risk associated with these customer contracts, the Company enters into an offsetting derivative contract position. The Company manages its credit risk, or potential risk of default by its commercial customers, through credit limit approval and monitoring procedures. At December 31, 2014, the Company had notional amounts of \$75,541 on interest rate contracts with corporate customers and \$75,541 in offsetting interest rate contracts with other financial institutions to mitigate the Company's rate exposure on its corporate customers' contracts and certain fixed-rate loans.

In March and April 2012, the Company entered into two interest rate swap agreements which took effect in March, 2014. Under these agreements, the Company receives a variable rate of interest based on the three-month LIBOR plus a pre-determined spread and pays a fixed rate of interest of 4.42% and 5.49%. The agreements, which both terminate in March 2022, are accounted for as cash flow hedges to reduce the variability in cash flows resulting from changes in interest rates on \$32,000 of the Company's junior subordinated debentures. In connection with its acquisition of First M&F, the Company assumed an interest rate swap designed to convert floating rate interest payments into fixed rate payments. Based on the terms of the agreement, which terminates in March 2018, the Company will receive a variable rate of interest based on the three-month LIBOR plus a pre-determined spread and pay a fixed rate of interest. The interest rate swap is accounted for as a cash flow hedge to reduce the variability in cash flows resulting from changes in interest rates on \$30,000 of the junior subordinated debentures assumed in the acquisition of First M&F.

On June 5, 2014, the Company entered into two forward interest rate swap contracts on floating rate liabilities at the Bank level with notional amounts of \$15,000 each. The interest rate swap contracts are accounted for as a cash flow hedge with the objective of protecting against any interest rate volatility on future FHLB borrowings for a four-year and five-year period beginning June 1, 2018 and December 3, 2018 and ending June 2022 and June 2023, respectively. Under these contracts, the Bank will pay a fixed interest rate of 3.593% and 3.738%, respectively, and will receive a variable interest rate based on the three-month LIBOR with quarterly net settlements.

The Company also enters into interest rate lock commitments with its customers to mitigate the Company's interest rate risk associated with its commitments to fund fixed-rate residential mortgage loans. Under the interest rate lock commitments, interest rates for a mortgage loan are locked in with the customer for a period of time, typically thirty days. Once an interest rate lock commitment is entered into with a customer, the Company also enters into a forward commitment to sell the residential mortgage loan to secondary market investors. Accordingly, the Company does not incur risk if the interest rate lock commitment in the pipeline fails to close.



For more information about the Company's derivative financial instruments, see Note S, "Derivative Instruments," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data.

#### Liquidity and Capital Resources

Liquidity management is the ability to meet the cash flow requirements of customers who may be either depositors wishing to withdraw funds or borrowers needing assurance that sufficient funds will be available to meet their credit needs.

Core deposits, which are deposits excluding time deposits and public fund deposits, are a major source of funds used by Renasant Bank to meet cash flow needs. Maintaining the ability to acquire these funds as needed in a variety of markets is the key to assuring

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Renasant Bank's liquidity. Management continually monitors the liquidity and non-core dependency ratios to ensure compliance with targets established by the Asset/Liability Management Committee ("ALCO").

Our investment portfolio is another alternative for meeting liquidity needs. These assets generally have readily available markets that offer conversions to cash as needed. Within the next twelve months the securities portfolio is forecasted to generate cash flow through principal payments and maturities equal to 12.38% of the carrying value of the total securities portfolio. Securities within our investment portfolio are also used to secure certain deposit types and short-term borrowings. At December 31, 2014, securities with a carrying value of \$633,599 were pledged to secure government, public, trust, and other deposits and as collateral for short-term borrowings and derivative instruments as compared to \$608,401 at December 31, 2013.

Other sources available for meeting liquidity needs include federal funds purchased and advances from the FHLB. Interest is charged at the prevailing market rate on federal funds purchased and FHLB advances. Federal funds are short term borrowings, generally overnight borrowings, between financial institutions that are used to maintain reserve requirements at the Federal Reserve Bank. The balance of outstanding federal funds purchased at December 31, 2014 was \$26,300. Outstanding federal funds purchased on December 31, 2013 was \$222. Funds obtained from the FHLB are used primarily to match-fund fixed rate loans in order to minimize interest rate risk and may also be used to meet day to day liquidity needs, particularly when the cost of such borrowing compares favorably to the rates that we would be required to pay to attract deposits. At December 31, 2014, the balance of our outstanding advances with the FHLB was \$61,611. The total amount of the remaining credit available to us from the FHLB at December 31, 2014 was \$1,592,550. We also maintain lines of credit with other commercial banks totaling \$75,000. These are unsecured, uncommitted lines of credit maturing at various times within the next twelve months. There were no amounts outstanding under these lines of credit at December 31, 2014 or 2013, respectively.

In March 2012, the Company repaid \$50,000 of qualifying senior debt securities issued under the TLGP at maturity. The cost of the TLGP debt while outstanding was 3.94% for the year ended December 31, 2012.

The following table presents, by type, the Company's funding sources, which consist of total average deposits and borrowed funds, and the total cost of each funding source for each of the years presented:

	Percentage of Total			Cost of Funds		
	2014	2013	2012	2014	2013	2012
Noninterest-bearing demand	18.20	% 16.16	% 15.13	% —	% —	% —
Interest-bearing demand	43.40	40.88	38.40	0.20	0.24	0.28
Savings	6.84	6.81	6.42	0.08	0.24	0.23
Time deposits	27.88	31.95	34.76	0.81	0.93	1.17
Federal Home Loan Bank advances	1.38	1.90	2.50	4.15	4.22	4.29
Other borrowed funds	2.30	2.30	2.79	4.13	3.22	3.08
Total deposits and borrowed funds	100.00	% 100.00	% 100.00	% 0.47	% 0.57	% 0.72

Our strategy in choosing funds is focused on minimizing cost along with considering our balance sheet composition and interest rate risk position. Accordingly, management targets growth of non-interest bearing deposits. While we do not control the types of deposit instruments our clients choose, we do influence those choices with the rates and the deposit specials we offer. We constantly monitor our funds position and evaluate the effect that various funding sources have on our financial position. Our cost of funds decreased in 2014, 2013, and 2012 as management improved our funding mix using non-interest bearing or lower costing deposits and repaying higher costing funding including time deposits and borrowed funds.

Cash and cash equivalents were \$161,583 at December 31, 2014, compared to \$246,648 at December 31, 2013 and \$132,420 at December 31, 2012. Cash used in investing activities for the year ended December 31, 2014 was \$202,802 compared to cash used in investing activities of \$57,150 in 2013 and \$196,824 in 2012. Proceeds from the sale, maturity or call of securities within our investment portfolio were \$217,417 for 2014 compared to \$206,515 for 2013 and \$409,035 in 2012. For 2014, these proceeds from the investment portfolio were primarily reinvested back into the security portfolio or used to fund loan growth. Purchases of investment securities were \$280,164 for 2014 compared to \$233,221 for 2013 and \$287,384 for 2012.

Cash used in financing activities for the year ended December 31, 2014 was \$6,946 compared to cash provided by financing activities for the year ended December 31, 2013 of \$18,092 and cash used in financing activities during 2012 of \$57,483. Overall deposits decreased \$3,494 for the year ended December 31, 2014 compared to an increase of \$54,661 for the same period in 2013 and an increase of \$48,984 for the year end 2012.

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## Restrictions on Bank Dividends, Loans and Advances

The Company's liquidity and capital resources, as well as its ability to pay dividends to our shareholders, are substantially dependent on the ability of the Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. Accordingly, the approval of this supervisory authority is required prior to the Bank paying dividends to the Company.

Federal Reserve regulations also limit the amount the Bank may loan to the Company unless such loans are collateralized by specific obligations. At December 31, 2014, the maximum amount available for transfer from the Bank to the Company in the form of loans was \$54,812. The Company maintains a line of credit collateralized by cash with the Bank totaling \$3,023. There were no amounts outstanding under this line of credit at December 31, 2014. These restrictions did not have any impact on the Company's ability to meet its cash obligations, nor does management expect such restrictions to materially impact the Company's ability to meet its currently-anticipated cash obligations.

## Off-Balance Sheet Transactions

The Company enters into loan commitments and standby letters of credit in the normal course of its business. Loan commitments are made to accommodate the financial needs of the Company's customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management's credit assessment of the customer.

Loan commitments and standby letters of credit do not necessarily represent future cash requirements of the Company in that while the borrower has the ability to draw upon these commitments at any time, these commitments often expire without being drawn upon. The Company's unfunded loan commitments and standby letters of credit outstanding at December 31, 2014, 2013 and 2012 were as follows:

	2014	2013	2012
Loan commitments	\$706,972	\$630,266	\$463,684
Standby letters of credit	31,804	30,062	34,391

The Company closely monitors the amount of remaining future commitments to borrowers in light of prevailing economic conditions and adjusts these commitments as necessary. The Company will continue this process as new commitments are entered into or existing commitments are renewed.

For more information about the Company's off-balance sheet transactions, see Note L, "Commitments, Contingent Liabilities and Financial Instruments with Off-Balance Sheet Risk," in the Notes to Consolidated Financial Statements of the Company in Item 8, Financial Statements and Supplementary Data.



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## Contractual Obligations

The following table presents, as of December 31, 2014, significant fixed and determinable contractual obligations to third parties by payment date. The Note Reference below refers to the applicable footnote in the Notes to Consolidated Financial Statements in Item 8, Financial Statements and Supplementary Data.

	Note Reference	Payments Due In:				Total
		Less Than One Year	One to Three Years	Three to Five Years	Over Five Years	
Operating leases	E	\$2,689	\$4,181	\$3,247	\$5,524	\$15,641
Deposits without a stated maturity <sup>(1)</sup>	I	3,532,266	—	—	—	3,532,266
Time deposits	I	802,683	318,874	161,102	23,493	1,306,152
Short-term borrowings	J	32,403	—	—	—	32,403
Federal Home Loan Bank advances	K	5,702	940	45,255	9,714	61,611
Junior subordinated debentures	K	—	—	—	94,574	94,574
Purchase obligations <sup>(2)</sup>		237	—	—	—	237
Total contractual obligations		\$4,375,980	\$323,995	\$209,604	\$133,305	\$5,042,884

(1) Excludes interest.

Purchase obligations represent obligations under agreements to purchase goods or services that are enforceable and legally binding on the Company and that specify all significant terms, including: fixed or minimum quantities to be purchased; fixed, minimum or variable price provisions; and the approximate timing of the transaction. The purchase obligation amounts presented above primarily relate to certain contractual payments for capital expenditures expected to be incurred in connection with construction and remodeling projects.

## Shareholders' Equity and Regulatory Matters

Total shareholders' equity of the Company was \$711,651 and \$665,652 at December 31, 2014 and 2013, respectively. The acquisition of M&F contributed \$155,524 to the Company's equity position at December 31, 2013. Book value per share was \$22.56 and \$21.21 at December 31, 2014 and 2013, respectively. The growth in shareholders' equity was attributable to earnings retention offset by dividends declared and changes in accumulated other comprehensive income.

On September 5, 2012, the Company filed a shelf registration statement with the SEC. The shelf registration statement, which the SEC declared effective on September 17, 2012, allows the Company to raise capital from time to time, up to an aggregate of \$150,000, through the sale of common stock, preferred stock, debt securities, warrants and units, or a combination thereof, subject to market conditions. Specific terms and prices will be determined at the time of any offering under a separate prospectus supplement that the Company will be required to file with the SEC at the time of the specific offering. The proceeds of the sale of securities, if and when offered, will be used for general corporate purposes as described in any prospectus supplement and could include the expansion of the Company's banking, insurance and wealth management operations as well as other business opportunities.

The Company has junior subordinated debentures with a carrying value of \$94,574 at December 31, 2014, of which \$91,359 are included in the Company's Tier 1 capital. Federal Reserve guidelines limiting the amount of securities that, similar to our junior subordinated debentures, are includable in Tier 1 capital, but these guidelines did not impact the amount of debentures we include in Tier 1 capital. Although our existing junior subordinated debentures are unaffected by these Federal Reserve guidelines, on account of changes enacted as part of the Dodd-Frank Act, any trust preferred securities issued after May 19, 2010 may not be included in Tier 1 capital.

The Federal Reserve, the FDIC and the Office of the Comptroller of the Currency have issued guidelines governing the levels of capital that banks must maintain. Those guidelines specify capital tiers, which include the following classifications:

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Capital Tiers	Tier 1 Capital to Average Assets (Leverage)	Tier 1 Capital to Risk – Weighted Assets	Total Capital to Risk – Weighted Assets
Well capitalized	5% or above	6% or above	10% or above
Adequately capitalized	4% or above	4% or above	8% or above
Undercapitalized	Less than 4%	Less than 4%	Less than 8%
Significantly undercapitalized	Less than 3%	Less than 3%	Less than 6%
Critically undercapitalized		2% or less	

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The following table includes the capital ratios and capital amounts for the Company and the Bank for the years presented:

	Actual		Minimum Capital Requirement to be Well Capitalized		Minimum Capital Requirement to be Adequately Capitalized			
	Amount	Ratio	Amount	Ratio	Amount	Ratio		
December 31, 2014								
Renasant Corporation:								
Tier 1 Capital to Average Assets (Leverage)	\$521,124	9.53	% \$273,289	5.00	% \$218,631	4.00	%	
Tier 1 Capital to Risk-Weighted Assets	521,124	12.45	% 251,129	6.00	% 167,419	4.00	%	
Total Capital to Risk-Weighted Assets	566,514	13.54	% 418,548	10.00	% 334,839	8.00	%	
Renasant Bank:								
Tier 1 Capital to Average Assets (Leverage)	\$503,316	9.23	% \$272,529	5.00	% \$218,023	4.00	%	
Tier 1 Capital to Risk-Weighted Assets	503,316	12.06	% 250,381	6.00	% 166,921	4.00	%	
Total Capital to Risk-Weighted Assets	548,124	13.14	% 417,302	10.00	% 333,841	8.00	%	
December 31, 2013								
Renasant Corporation:								
Tier 1 Capital to Average Assets (Leverage)	\$473,817	8.68	% \$196,871	5.00	% \$157,497	4.00	%	
Tier 1 Capital to Risk-Weighted Assets	473,817	11.41	% 182,964	6.00	% 121,976	4.00	%	
Total Capital to Risk-Weighted Assets	522,181	12.58	% 304,940	10.00	% 243,952	8.00	%	
Renasant Bank:								
Tier 1 Capital to Average Assets (Leverage)	\$457,798	8.40	% \$196,192	5.00	% \$156,954	4.00	%	
Tier 1 Capital to Risk-Weighted Assets	457,798	11.05	% 182,580	6.00	% 121,720	4.00	%	
Total Capital to Risk-Weighted Assets	505,463	12.20	% 304,300	10.00	% 243,440	8.00	%	

In July 2013, the Federal Reserve, the FDIC and the Office of the Comptroller of the Currency approved the implementation of the Basel III regulatory capital reforms and issued rules effecting certain changes required by the Dodd-Frank Act that call for broad and comprehensive revision of regulatory capital standards for U.S. banking organizations (the "Basel III Rules"). The Basel III Rules will implement a new common equity Tier 1 minimum capital requirement, a higher minimum Tier 1 capital requirement and other items that will affect the calculation of the numerator of a banking organization's risk-based capital ratios. Additionally, the Basel III Rules apply limits to a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a specified amount of common equity Tier 1 capital in addition to the amount necessary to meet its minimum risk-based capital requirements.

The new common equity Tier 1 capital ratio includes common equity as defined under accounting principles generally accepted in the United States and does not include any other type of non-common equity under accounting principles generally accepted in the United States. When the Basel III Rules are fully phased in in 2019, banks will be required to have common equity Tier 1 capital of 4.5% of average assets, Tier 1 capital of 6% of average assets, as compared to the current 4%, and total capital of 8% of risk-weighted assets to be categorized as adequately capitalized. The Basel III Rules require the phase-out of trust preferred securities as Tier 1 capital of bank holding companies of the Company's size in equal installments over a defined period.

Further, the Basel III Rules changed the agencies' general risk-based capital requirements for determining risk-weighted assets, which will affect the calculation of the denominator of a banking organization's risk-based capital ratios. The Basel III Rules have revised the agencies' rules for calculating risk-weighted assets to enhance risk sensitivity and will incorporate certain international capital standards of the Basel Committee on Banking Supervision



set forth in the standardized approach of the “International Convergence of Capital Measurement and Capital Standards: A Revised Framework”.

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The calculation of risk-weighted assets in the denominator of the Basel III capital ratios would be adjusted to reflect the higher risk nature of certain types of loans. Specifically, as applicable to the Company and the Bank:

- Residential mortgages: Replaces the current 50% risk weight for performing residential first-lien mortgages and a 100% risk-weight for all other mortgages with a risk weight of between 35% and 200% determined by the mortgage's loan-to-value ratio and whether the mortgage falls into one of two categories based on eight criteria that include the term, use of negative amortization and balloon payments, certain rate increases and documented and verified borrower income.
- Commercial mortgages: Replaces the current 100% risk weight with a 150% risk weight for certain high volatility commercial real estate acquisition, development and construction loans.
- Nonperforming loans: Replaces the current 100% risk weight with a 150% risk weight for loans, other than residential mortgages, that are 90 days past due or on nonaccrual status.

Generally, the new Basel III Rules became effective on January 1, 2015, although parts of the Basel III Rules will be phased in through 2019. Management is reviewing the new rules to assess their impact on the Company.

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A COPY OF THIS ANNUAL REPORT ON FORM 10-K, AS FILED WITH THE SECURITIES AND EXCHANGE COMMISSION, MAY BE OBTAINED WITHOUT CHARGE BY DIRECTING A WRITTEN REQUEST TO: JOHN S. OXFORD, VICE PRESIDENT AND DIRECTOR OF EXTERNAL AFFAIRS, RENASANT CORPORATION, 209 TROY STREET, TUPELO, MISSISSIPPI, 38804-4827.

**ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Please refer to the discussion found under the headings "Risk Management – Interest Rate Risk" and "Liquidity and Capital Resources" in Management's Discussion and Analysis of Financial Condition and Results of Operations above for the disclosures required pursuant to this Item 7A.

**ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA**

The Consolidated Financial Statements of the Company meeting the requirements of Regulation S-X are included on the succeeding pages of this Item. All schedules have been omitted because they are not required or are not applicable.

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Report on Management’s Assessment of Internal Control over Financial Reporting

Renasant Corporation (the “Company”) is responsible for the preparation, integrity and fair presentation of the consolidated financial statements included in this annual report. The consolidated financial statements and notes included in this annual report have been prepared in conformity with accounting principles generally accepted in the United States and necessarily include some amounts that are based on management’s best estimates and judgments. Management of the Company is responsible for establishing and maintaining effective internal control over financial reporting designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with accounting principles generally accepted in the United States. The Company’s internal control over financial reporting includes those policies and procedures that: (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company’s assets that could have a material effect on the financial statements.

The system of internal control over financial reporting as it relates to the financial statements is evaluated for effectiveness by management and tested for reliability through a program of internal audits. Actions are taken to correct potential deficiencies as they are identified. Any system of internal control, no matter how well designed, has inherent limitations, including the possibility that a control can be circumvented or overridden, and misstatements due to error or fraud may occur and not be detected. Also, because of changes in conditions, internal control effectiveness may vary over time. Accordingly, even an effective system of internal control will provide only reasonable assurance with respect to financial statement preparation.

Management, with the participation of the Company’s principal executive officer and principal financial officer, conducted an assessment of the effectiveness of the Company’s system of internal control over financial reporting as of December 31, 2014, based on criteria for effective internal control over financial reporting described in the “Internal Control - Integrated Framework,” (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management has concluded that, as of December 31, 2014, the Company’s system of internal control over financial reporting is effective and meets the criteria of the “Internal Control – Integrated Framework”. HORNE LLP, the Company’s independent registered public accounting firm that has audited the Company’s financial statements included in this annual report, has issued an attestation report on the Company’s internal control over financial reporting which is included herein.

E. Robinson McGraw  
Chairman, President and  
Chief Executive Officer

Kevin D. Chapman  
Executive Vice President and  
Chief Financial Officer

March 2, 2015

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Report of Independent Registered Public Accounting Firm  
To the Board of Directors and Shareholders  
Renasant Corporation  
Tupelo, Mississippi

We have audited the accompanying consolidated balance sheets of Renasant Corporation and subsidiaries (the “Company”) as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income, changes in shareholders’ equity, and cash flows for each of the three years in the period ended December 31, 2014. These consolidated financial statements are the responsibility of the Company’s management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2014 and 2013, and the results of its operations and cash flows for each of the three years in the period ended December 31, 2014, in conformity with accounting principles generally accepted in the United States of America.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company’s internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control — Integrated Framework updated by the Committee of Sponsoring Organizations of the Treadway Commission in 2013, and our report dated March 2, 2015 expressed an unqualified opinion on the effectiveness of the Company’s internal control over financial reporting.

Memphis, Tennessee  
March 2, 2015

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Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders

Renasant Corporation

Tupelo, Mississippi

We have audited Renasant Corporation and subsidiaries' (the "Company") internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Report on Management's Assessment of Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (a) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (b) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (c) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control — Integrated Framework updated by the Committee of Sponsoring Organizations of the Treadway Commission in 2013.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 31, 2014 and 2013, and the related consolidated statements of income, comprehensive income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2014 and our report dated March 2, 2015 expressed an unqualified opinion.

Memphis, Tennessee

March 2, 2015

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Renasant Corporation and Subsidiaries  
 Consolidated Balance Sheets  
 (In Thousands, Except Share Data)

	December 31,	
	2014	2013
Assets		
Cash and due from banks	\$95,793	\$87,342
Interest-bearing balances with banks	65,790	159,306
Cash and cash equivalents	161,583	246,648
Securities held to maturity (fair value of \$442,488 and \$408,576, respectively)	430,163	412,075
Securities available for sale, at fair value	553,584	501,254
Mortgage loans held for sale, at fair value	25,628	33,440
Loans, net of unearned income:		
Acquired and covered by FDIC loss-share agreements ("covered loans")	143,041	181,674
Acquired and non-covered by FDIC loss-share agreements ("acquired non-covered loans")	577,347	813,543
Not acquired	3,267,486	2,885,801
Total loans, net of unearned income	3,987,874	3,881,018
Allowance for loan losses	(42,289	) (47,665
Loans, net	3,945,585	3,833,353
Premises and equipment, net	113,735	101,525
Other real estate owned:		
Covered under loss-share agreements	6,368	12,942
Not covered under loss-share agreements	28,104	39,945
Total other real estate owned, net	34,472	52,887
Goodwill	274,706	276,100
Other intangible assets, net	22,624	28,230
FDIC loss-share indemnification asset	12,516	26,273
Other assets	230,533	234,485
Total assets	\$5,805,129	\$5,746,270
Liabilities and shareholders' equity		
Liabilities		
Deposits		
Noninterest-bearing	\$919,872	\$856,020
Interest-bearing	3,918,546	3,985,892
Total deposits	4,838,418	4,841,912
Short-term borrowings	32,403	2,283
Long-term debt	156,422	169,592
Other liabilities	66,235	66,831
Total liabilities	5,093,478	5,080,618
Shareholders' equity		
Preferred stock, \$.01 par value – 5,000,000 shares authorized; no shares issued and outstanding	—	—
Common stock, \$.00 par value – 75,000,000 shares authorized, 32,656,166 and 32,656,182 shares issued, respectively; 31,545,145 and 31,387,668 shares outstanding, respectively	163,281	163,281
Treasury stock, at cost	(22,128	) (23,023
Additional paid-in capital	345,213	342,552

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Retained earnings	232,883	194,815
Accumulated other comprehensive loss, net of taxes	(7,598	) (11,973
Total shareholders' equity	711,651	665,652
Total liabilities and shareholders' equity	\$5,805,129	\$5,746,270

See Notes to Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries  
 Consolidated Statements of Income  
 (In Thousands, Except Share Data)

	Year Ended December 31,		
	2014	2013	2012
Interest income			
Loans	\$ 199,844	\$ 158,947	\$ 137,800
Securities			
Taxable	17,096	13,397	13,120
Tax-exempt	9,073	8,012	8,194
Other	396	248	199
Total interest income	226,409	180,604	159,313
Interest expense			
Deposits	16,069	17,050	19,030
Borrowings	7,711	6,353	6,945
Total interest expense	23,780	23,403	25,975
Net interest income	202,629	157,201	133,338
Provision for loan losses	6,167	10,350	18,125
Net interest income after provision for loan losses	196,462	146,851	115,213
Noninterest income			
Service charges on deposit accounts	25,383	20,535	18,612
Fees and commissions	21,873	19,961	17,595
Insurance commissions	8,194	4,976	3,630
Wealth management revenue	8,655	7,654	6,926
Net gains on sales of securities	375	54	1,894
BOLI income	2,985	4,085	3,370
Gains on sales of mortgage loans held for sale	8,594	11,573	12,499
Other	4,561	3,133	4,185
Total noninterest income	80,620	71,971	68,711
Noninterest expense			
Salaries and employee benefits	115,108	98,780	81,002
Data processing	11,400	8,870	8,724
Net occupancy and equipment	20,252	16,957	14,597
Other real estate owned	4,593	6,966	13,596
Professional fees	4,485	5,540	4,241
Advertising and public relations	5,923	5,630	4,835
Intangible amortization	5,606	2,869	1,381
Communications	5,949	5,147	4,212
Merger-related expenses	694	6,027	—
Extinguishment of debt	—	—	898
Other	17,185	16,290	16,973
Total noninterest expense	191,195	173,076	150,459
Income before income taxes	85,887	45,746	33,465
Income taxes	26,305	12,259	6,828
Net income	\$59,582	\$33,487	\$26,637
Basic earnings per share	\$1.89	\$1.23	\$1.06
Diluted earnings per share	\$1.88	\$1.22	\$1.06
Cash dividends per common share	\$0.68	\$0.68	\$0.68

See Notes to Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries  
 Consolidated Statements of Comprehensive Income  
 (In Thousands)

	Year Ended December 31,			
	2014	2013	2012	
Net income	\$59,582	\$33,487	\$26,637	
Other comprehensive income, net of tax:				
Securities available for sale:				
Unrealized holding gains (losses) on securities	7,731	(6,869	) 3,305	
Non-credit related portion of other-than-temporary impairment on securities	—	—	—	
Reclassification adjustment for gains (losses) realized in net income	(232	) 71	(1,170	)
Amortization of unrealized holding gains on securities transferred to the held to maturity category	(156	) (215	) (350	)
Total securities available for sale	7,343	(7,013	) 1,785	
Derivative instruments:				
Unrealized holding (losses) gains on derivative instruments	(1,622	) 1,325	(1,336	)
Reclassification adjustment for gains realized in net income	—	(125	) (311	)
Totals derivative instruments	(1,622	) 1,200	(1,647	)
Defined benefit pension and post-retirement benefit plans:				
Net (loss) gain arising during the period	(1,529	) 1,957	(756	)
Less amortization of net actuarial loss recognized in net periodic pension cost	183	384	264	
Total defined benefit pension and post-retirement benefit plans	(1,346	) 2,341	(492	)
Other comprehensive (loss) income, net of tax	4,375	(3,472	) (354	)
Comprehensive income	\$63,957	\$30,015	\$26,283	

See Notes to Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries  
 Consolidated Statements of Changes in Shareholders' Equity  
 (In Thousands, Except Share Data)

	Common Stock		Treasury Stock	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive Total	
	Shares	Amount				Income (Loss)	
Balance at January 1, 2012	25,066,068	\$133,579	\$(26,815 )	\$217,477	\$171,108	\$ (8,147 )	\$487,202
Net income					26,637		26,637
Changes in other comprehensive income (loss)						(354 )	(354 )
Comprehensive income							26,283
Cash dividends (\$0.68 per share)					(17,117 )		(17,117 )
Issuance of common stock for stock-based compensation awards	91,569		1,189	(717 )			472
Stock-based compensation expense				1,368			1,368
Balance at December 31, 2012	25,157,637	\$133,579	\$(25,626 )	\$218,128	\$180,628	\$ (8,501 )	\$498,208
Net income					33,487		33,487
Changes in other comprehensive income (loss)						(3,472 )	(3,472 )
Comprehensive income							30,015
Cash dividends (\$0.68 per share)					(19,303 )		(19,303 )
Common stock issued in connection with the acquisition of First M&F Corp.	6,175,576	29,702	4,074	121,748			155,524
Purchase of treasury stock related to stock-based compensation awards	(59,342 )		(1,496 )				(1,496 )
Issuance of common stock for stock-based compensation awards	113,797		25	(130 )			(105 )
Stock-based compensation expense				2,806			2,806
Other, net					3		3
Balance at December 31, 2013	31,387,668	\$163,281	\$(23,023 )	\$342,552	\$194,815	\$ (11,973 )	\$665,652
Net income					59,582		59,582
						4,375	4,375

Changes in other comprehensive income (loss)								
Comprehensive income								63,957
Cash dividends (\$0.68 per share)					(21,518 )			(21,518 )
Issuance of common stock for stock-based compensation awards	157,477		895		(1,248 )			(353 )
Stock-based compensation expense					3,909			3,909
Other, net							4	4
Balance at December 31, 2014	31,545,145	\$163,281	\$(22,128 )	\$345,213	\$232,883	\$ (7,598 )		\$711,651

See Notes to Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries  
Consolidated Statements of Cash Flows  
(In Thousands, Except Share Data)

	Year Ended December 31,		
	2014	2013	2012
Operating activities			
Net income	\$59,582	\$33,487	\$26,637
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	6,167	10,350	18,125
Depreciation, amortization and accretion	8,104	9,096	7,710
Deferred income tax expense (benefit)	9,291	(285)	(18,116)
Funding of mortgage loans held for sale	(547,402)	(619,526)	(588,454)
Proceeds from sales of mortgage loans held for sale	563,808	625,749	594,008
Gains on sales of mortgage loans held for sale	(8,594)	(11,573)	(12,499)
Gains on sales of securities	(375)	(54)	(1,894)
(Gains) losses on sales of premises and equipment	(72)	58	(39)
Stock-based compensation	3,909	2,806	1,368
Decrease in FDIC loss-share indemnification asset, net of accretion	14,399	26,308	62,247
Decrease in other assets	21,303	73,733	84,344
(Decrease) increase in other liabilities	(5,437)	3,137	4,273
Net cash provided by operating activities	124,683	153,286	177,710
Investing activities			
Purchases of securities available for sale	(124,296)	(163,146)	(152,873)
Proceeds from sales of securities available for sale	1,099	9,015	126,050
Proceeds from call/maturities of securities available for sale	80,305	80,758	134,964
Purchases of securities held to maturity	(155,868)	(70,075)	(134,511)
Proceeds from sales of securities held to maturity	—	4,459	—
Proceeds from call/maturities of securities held to maturity	136,013	112,283	148,021
Net increase in loans	(120,787)	(192,399)	(300,686)
Purchases of premises and equipment	(22,179)	(8,050)	(17,588)
Proceeds from sales of premises and equipment	2,911	—	309
Net cash paid in acquisition	—	—	(510)
Net cash received in acquisition	—	170,005	—
Net cash used in investing activities	(202,802)	(57,150)	(196,824)
Financing activities			
Net increase in noninterest-bearing deposits	63,852	652	36,304
Net (decrease) increase in interest-bearing deposits	(67,346)	54,009	12,680
Net increase (decrease) in short-term borrowings	30,120	(9,760)	(6,231)
Proceeds from long-term debt	—	—	3,100
Repayment of long-term debt	(13,557)	(8,073)	(86,711)
Cash paid for dividends	(21,518)	(19,303)	(17,117)
Cash received on exercise of stock options	401	277	548
Excess tax (expense) benefits from exercise of stock options	1,102	290	(56)
Net cash (used in) provided by financing activities	(6,946)	18,092	(57,483)
Net (decrease) increase in cash and cash equivalents	(85,065)	114,228	(76,597)
Cash and cash equivalents at beginning of year	246,648	132,420	209,017
Cash and cash equivalents at end of year	\$161,583	\$246,648	\$132,420
Supplemental disclosures			

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Cash paid for interest	\$24,103	\$23,302	\$26,988
Cash paid for income taxes	17,503	12,713	23,971
Noncash transactions:			
Transfers of loans to other real estate	15,692	13,747	48,660
See Notes to Consolidated Financial Statements.			

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies  
(In Thousands, Except Share Data)

**Nature of Operations:** Renasant Corporation (referred to herein as the “Company”) owns and operates Renasant Bank (“Renasant Bank” or the “Bank”) and Renasant Insurance, Inc. The Company offers a diversified range of financial, fiduciary and insurance services to its retail and commercial customers through its subsidiaries and full service offices located throughout north and central Mississippi, Tennessee, north and central Alabama and north Georgia.

**Use of Estimates:** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

**Consolidation:** In accordance with the Financial Accounting Standards Board (“FASB”) Accounting Standards Codification Topic (“ASC”) 810, “Consolidation” (“ASC 810”), a company’s consolidated financial statements are required to include subsidiaries in which the company has a controlling financial interest. The accompanying Consolidated Financial Statements and these Notes to Consolidated Financial Statements include the accounts of the Company and its consolidated subsidiaries, all of which are wholly-owned. All intercompany balances and transactions have been eliminated. Certain prior year amounts have been reclassified to conform to the current year presentation. The Company is not the primary beneficiary of any variable interest entity as defined by ASC 810.

**Cash and Cash Equivalents:** The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

**Securities:** Debt securities are classified as held to maturity when purchased if management has the positive intent and ability to hold the securities to maturity. Held to maturity securities are stated at amortized cost. Securities not classified as held to maturity or trading are classified as available for sale. Presently, the Company has no intention of establishing a trading classification. Available for sale securities are stated at fair value, with the unrealized gains and losses, net of tax, reported in accumulated other comprehensive income within shareholders’ equity.

The amortized cost of securities is adjusted for amortization of premiums and accretion of discounts. Such amortization and accretion is included in interest income from securities. Dividend income is included in interest income from securities. Realized gains and losses on sales of securities are reflected under the line item “Net gains on sales of securities” on the Consolidated Statements of Income. The cost of securities sold is based on the specific identification method.

The Company evaluates its investment portfolio for other-than-temporary-impairment (“OTTI”) on a quarterly basis in accordance with ASC 320, “Investments - Debt and Equity Securities.” Impairment is assessed at the individual security level. The Company considers an investment security impaired if the fair value of the security is less than its cost or amortized cost basis. Impairment is considered to be other-than-temporary if the Company intends to sell the investment security or if the Company does not expect to recover the entire amortized cost basis of the security before the Company is required to sell the security or the security's maturity. When impairment of an equity security is considered to be other-than-temporary, the security is written down to its fair value and an impairment loss is recorded as a loss within noninterest income in the Consolidated Statements of Income. When impairment of a debt security is considered to be other-than-temporary, the security is written down to its fair value. The amount of OTTI recorded as a loss within noninterest income depends on whether an entity intends to sell the debt security and whether it is more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis. If an entity intends to, or has decided to, sell the debt security or more likely than not will be required to sell the security before recovery of its amortized cost basis, OTTI must be recognized in earnings in an amount equal to the entire difference between the security’s amortized cost basis and its fair value. If an entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis, OTTI is separated into the amount representing credit loss and the amount related to all other market factors. The amount related to credit loss is recognized in earnings. The amount related to other market factors is recognized in other comprehensive income, net of applicable taxes.



Furthermore, debt securities may be transferred to a nonaccrual status where the recognition of investment interest is discontinued. A number of qualitative factors, including but not limited to the financial condition of the underlying issuer and current and projected deferrals or defaults, are considered by management in the determination of whether the debt security should be transferred to nonaccrual status. The interest on these nonaccrual investment securities is accounted for on the cash-basis method until the debt security qualifies for return to accrual status. See Note C, "Securities," for further details regarding the Company's securities portfolio.

**Securities Sold Under Agreements to Repurchase:** Securities sold under agreements to repurchase are accounted for as collateralized financing transactions and are recorded at the amounts at which the securities were sold. Securities, generally U.S. government

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

and federal agency securities, pledged as collateral under these financing arrangements cannot be sold or repledged by the secured party.

**Mortgage Loans Held for Sale:** Mortgage loans held for sale represent residential mortgage loans held for sale. The Company has elected to carry these loans at fair value as permitted under the guidance in ASC 825, “Financial Instruments” (“ASC 825”). Mortgage loans held for sale are classified separately on the Consolidated Balance Sheets. Gains and losses are realized at the time consideration is received and all other criteria for sales treatment have been met. These gains and losses are classified under the line item “Gains on sales of mortgage loans held for sale” on the Consolidated Statements of Income.

**Loans and the Allowance for Loan Losses:** Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off generally are reported at their outstanding unpaid principal balances adjusted for charge-offs, the allowance for loan losses and any deferred fees or costs on originated loans. Renasant Bank defers certain nonrefundable loan origination fees as well as the direct costs of originating or acquiring loans. The deferred fees and costs are then amortized over the term of the note for all loans with payment schedules. Those loans with no payment schedule are amortized using the interest method. The amortization of these deferred fees is presented as an adjustment to the yield on loans. Interest income is accrued on the unpaid principal balance. Loans are considered past due if the required principal and interest payments have not been received as of the date such payments were due. Generally, the recognition of interest on mortgage and commercial loans is discontinued at the time the loan is 90 days past due unless the credit is well-secured and in process of collection. Consumer and other retail loans are typically charged-off no later than the time the loan is 120 days past due. In all cases, loans are placed on nonaccrual status or charged-off at an earlier date if collection of principal or interest is considered doubtful. Loans may be placed on nonaccrual regardless of whether or not such loans are considered past due. All interest accrued for the current year, but not collected, for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Impairment is measured on a loan-by-loan basis for commercial and construction loans above a minimum dollar amount threshold by either the present value of expected future cash flows discounted at the loan’s effective interest rate, the loan’s obtainable market price or the fair value of the collateral if the loan is collateral dependent. Large groups of smaller balance homogeneous loans are evaluated collectively for impairment. When the ultimate collectability of an impaired loan’s principal is in doubt, wholly or partially, all cash receipts are applied to principal. Once the recorded balance has been reduced to zero, future cash receipts are applied to interest income, to the extent any interest has been foregone, and then they are recorded as recoveries of any amounts previously charged-off. For impaired loans, a specific reserve is established to adjust the carrying value of the loan to its estimated net realizable value.

Restructured loans are those for which concessions have been granted to the borrower due to a deterioration of the borrower’s financial condition and are performing in accordance with the new terms. Such concessions may include reduction in interest rates or deferral of interest or principal payments. In evaluating whether to restructure a loan, management analyzes the long-term financial condition of the borrower, including guarantor and collateral support, to determine whether the proposed concessions will increase the likelihood of repayment of principal and interest. Restructured loans that are not performing in accordance with their restructured terms that are either contractually 90 days past due or have been placed on nonaccrual status are reported as nonperforming loans.

See Note D, “Loans and the Allowance for Loan Losses,” for disclosures regarding the Company’s past due and nonaccrual loans, impaired loans and restructured loans.

The allowance for loan losses is maintained at a level believed adequate by management to absorb probable credit losses inherent in the entire loan portfolio. The appropriate level of the allowance is based on an ongoing analysis of the loan portfolio and represents an amount that management deems adequate to provide for inherent losses, including collective impairment as recognized under ASC 450, "Contingencies". Collective impairment is calculated based on loans grouped by grade. Another component of the allowance is losses on loans assessed as impaired under ASC 310, "Receivables" ("ASC 310"). The balance of these loans and their related allowance is included in management's estimation and analysis of the allowance for loan losses. Management and the internal loan review staff evaluate the adequacy of the allowance for loan losses quarterly. The allowance for loan losses is evaluated based on a continuing assessment of problem loans, the types of loans, historical loss experience, new lending products, emerging credit trends, changes in the size and character of loan categories and other factors, including its risk rating system, regulatory guidance and economic conditions. This evaluation is inherently subjective, as it requires estimates that are susceptible to significant revision as more information becomes available. The allowance for loan losses is established through a provision

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

for loan losses charged to earnings resulting from measurements of inherent credit risk in the loan portfolio and estimates of probable losses or impairments of individual loans. Loan losses are charged against the allowance when management believes the uncollectability of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

**Business Combinations, Accounting for Acquired Loans and Related Assets:** Business combinations are accounted for by applying the acquisition method in accordance with ASC 805, “Business Combinations” (“ASC 805”). Under the acquisition method, identifiable assets acquired and liabilities assumed and any non-controlling interest in the acquiree at the acquisition date are measured at their fair values as of that date and are recognized separately from goodwill. Results of operations of the acquired entities are included in the Consolidated Statements of Income from the date of acquisition.

Loans acquired in business combinations with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit-impaired. Acquired credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality, in accordance with ASC 310-30, “Loans and Debt Securities Acquired with Deteriorated Credit Quality” (“ASC 310-30”), and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loans. Increases in expected cash flows to be collected on these loans are recognized as an adjustment of the loan’s yield over its remaining life, while decreases in expected cash flows are recognized as an impairment. Loans acquired through business combinations that do not meet the specific criteria of ASC 310-30, but for which a discount is attributable, at least in part, to credit quality, are also accounted for under this guidance. As a result, related discounts are recognized subsequently through accretion based on the expected cash flow of the acquired loans.

Acquired loans covered under loss-share agreements with the Federal Deposit Insurance Corporation (“FDIC”) are recorded, as of their respective acquisition dates, at fair value. The fair value of these loans represents the expected discounted cash flows to be received over the lives of the loans, taking into account the Company’s estimate of future credit losses on the loans. These loans are initially excluded from the calculation of the allowance for loan losses because the fair value measurement incorporates an estimate of losses on acquired loans. The Company monitors future cash flows on these loans; to the extent future cash flows deteriorate below initial projections, the Company reserves for these loans in the allowance for loan losses through the provision for loan losses. The Company recorded a provision for loan losses of \$722 and \$467 on account of the loans covered under loss-share agreements acquired in the Crescent Bank & Trust and American Trust Bank transactions during the years ended December 31, 2014 and 2013, respectively.

In these Notes to Consolidated Financial Statements, the Company refers to loans subject to the loss-share agreements as “covered loans” or “loans covered under loss-share agreements” and loans that are not subject to the loss-share agreements as “not covered loans” or “loans not covered under loss-share agreements.”

As part of the loan portfolio and other real estate owned fair value estimation in connection with FDIC-assisted acquisitions, a FDIC loss-share indemnification asset is established, which represents the present value of the estimated losses on covered assets to be reimbursed by the FDIC. The estimated losses are based on the same cash flow estimates used in determining the fair value of the covered assets. The FDIC loss-share indemnification asset is reduced as losses are recognized on covered assets and loss-share payments are received from the FDIC. Realized losses in excess of estimates as of the date of the acquisition increase the FDIC loss-share indemnification asset. Conversely, when realized losses are less than these estimates, the portion of the FDIC loss-share indemnification asset no longer expected to result in a payment from the FDIC is amortized into interest income using the effective interest method.

Changes in the FDIC loss-share indemnification asset were as follows:

	2014	2013
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Balance at January 1	\$26,273	\$44,153
Additions through acquisition	—	—
Realized losses in excess of initial estimates on:		
Loans	6,293	3,039
OREO	2,593	5,983
Reimbursable expenses	335	4,612
Amortization	(9,195)	) (3,423)
Reimbursements received from the FDIC	(13,783)	) (28,091)
Balance at December 31	\$12,516	\$26,273

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

**Premises and Equipment:** Premises and equipment are stated at cost less accumulated depreciation. Depreciation is computed primarily by use of the straight-line method for furniture, fixtures, equipment, autos and premises. The annual provisions for depreciation have been computed primarily using estimated lives of forty years for premises, seven years for furniture and equipment and three to five years for computer equipment and autos. Leasehold improvements are expensed over the period of the leases or the estimated useful life of the improvements, whichever is shorter.

**Other Real Estate Owned:** Other real estate owned consists of properties acquired through foreclosure or acceptance of a deed in lieu of foreclosure. These properties are initially recorded into other real estate at fair market value less cost to sell and are subsequently carried at the lower of cost or fair market value based on appraised value less estimated selling costs. Losses arising at the time of foreclosure of properties are charged against the allowance for loan losses. Reductions in the carrying value subsequent to acquisition are charged to earnings and are included under the line item “Other real estate owned” in the Consolidated Statements of Income.

**Mortgage Servicing Rights:** The Company retains the right to service certain mortgage loans that it sells to secondary market investors. These mortgage servicing rights, included in “Other assets” on the Consolidated Balance Sheets, are recognized as a separate asset on the date the corresponding mortgage loan is sold. Mortgage servicing rights are amortized in proportion to and over the period of estimated net servicing income. These servicing rights are carried at the lower of amortized cost or fair value. Fair value is determined using an income approach with various assumptions including expected cash flows, prepayment speeds, market discount rates, servicing costs, and other factors. Mortgage servicing rights were carried at amortized cost at December 31, 2014 and 2013, respectively. Impairment losses on mortgage servicing rights are recognized to the extent by which the unamortized cost exceeds fair value. No impairment losses on mortgage servicing rights were recognized in earnings for the years ended December 31, 2014, 2013 or 2012.

**Goodwill and Other Intangible Assets:** Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights. Intangibles with finite lives are amortized over their estimated useful lives. Goodwill and other intangible assets are subject to impairment testing annually or more frequently if events or circumstances indicate possible impairment. Goodwill is assigned to the Company’s reporting segments. Fair values of reporting segments are determined using either discounted cash flow analyses based on internal financial forecasts or, if available, market-based valuation multiples for comparable businesses. Other intangible assets, consisting of core deposit intangibles, are reviewed for events or circumstances which could impact the recoverability of the intangible asset, such as a loss of core deposits, increased competition or adverse changes in the economy. No impairment was identified for the Company’s goodwill or its other intangible assets as a result of the testing performed during 2014, 2013 or 2012.

**Bank-Owned Life Insurance:** Bank-owned life insurance (“BOLI”) is an institutionally-priced insurance product that is specifically designed for purchase by insured depository institutions. BOLI is a life insurance policy purchased by Renasant Bank on certain employees, with Renasant Bank being listed as the primary beneficiary. The carrying value of BOLI is recorded at the cash surrender value of the policies, net of any applicable surrender charges. The carrying value of BOLI included in the Consolidated Balance Sheets under the line item “Other assets” at December 31, 2014 and 2013 was \$112,597 and \$109,363, respectively. Changes in the value of the cash surrender value of the policies are reflected under the line item “BOLI income” on the Consolidated Statements of Income.

**Insurance Agency Revenues:** Renasant Insurance, Inc. is a full-service insurance agency offering all lines of commercial and personal insurance through major third-party insurance carriers. Commissions and fees are recognized when earned based on contractual terms and conditions of insurance policies with the insurance carriers. These commissions and fees are classified under the line item “Insurance commissions” on the Consolidated Statements of Income. Contingency fee income paid by the insurance carriers is recognized upon receipt and classified under the line

item “Other noninterest income” on the Consolidated Statements of Income.

**Trust and Financial Services Revenues:** The Company offers trust services as well as various alternative investment products, including annuities and mutual funds. Trust revenues are recognized on the accrual basis in accordance with the contractual terms of the trust. Commissions and fees from the sale of annuities and mutual funds are recognized when earned based on contractual terms with the third party broker-dealer. These commissions and fees are classified under the line item “Wealth management revenue” on the Consolidated Statements of Income.

**Income Taxes:** Income taxes are accounted for under the liability method. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and laws that will be in effect when the differences are expected to reverse. It is the Company’s policy to recognize

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

interest and penalties, if incurred, related to unrecognized tax benefits in income tax expense. The Company and its subsidiaries file a consolidated federal income tax return. Renasant Bank provides for income taxes on a separate-return basis and remits to the Company amounts determined to be currently payable.

Deferred income taxes, included in “Other assets” on the Consolidated Balance Sheets, reflect the net tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. Realization of deferred tax assets is dependent upon the generation of a sufficient level of future taxable income and recoverable taxes paid in prior years. Although realization is not assured, management believes that the Company and its subsidiaries will realize a substantial majority of the deferred tax assets. A valuation allowance, if needed, reduces deferred tax assets to the expected amount most likely to be realized through a charge to income tax expense.

Fair Value Measurements: ASC 820, “Fair Value Measurements and Disclosures” (“ASC 820”), provides guidance for using fair value to measure assets and liabilities and also establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. The fair value hierarchy gives the highest priority to a valuation based on quoted prices in active markets for identical assets and liabilities (Level 1), moderate priority to a valuation based on quoted prices in active markets for similar assets and liabilities and/or based on assumptions that are observable in the market (Level 2), and the lowest priority to a valuation based on assumptions that are not observable in the market (Level 3). See Note R, “Fair Value Measurements,” for further details regarding the Company’s methods and assumptions used to estimate the fair values of the Company’s financial assets and liabilities.

Derivative Instruments and Hedging Activities: The Company utilizes derivative financial instruments as part of its ongoing efforts to manage its interest rate risk exposure. Derivative financial instruments are included in the Consolidated Balance Sheets line item “Other assets” or “Other liabilities” at fair value in accordance with ASC 815, “Derivatives and Hedging.”

Cash flow hedges are utilized to mitigate the exposure to variability in expected future cash flows or other types of forecasted transactions. For the Company’s derivatives designated as cash flow hedges, changes in the fair value of cash flow hedges are, to the extent that the hedging relationship is effective, recorded as other comprehensive income and are subsequently recognized in earnings at the same time that the hedged item is recognized in earnings. The ineffective portions of the changes in fair value of the hedging instruments are immediately recognized in earnings. The assessment of the effectiveness of the hedging relationship is evaluated under the hypothetical derivative method. The Company also utilizes derivative instruments that are not designated as hedging instruments. The Company enters into interest rate cap and/or floor agreements with its customers and then enters into an offsetting derivative contract position with other financial institutions to mitigate the interest rate risk associated with these customer contracts. Because these derivative instruments are not designated as hedging instruments, changes in the fair value of the derivative instruments are recognized currently in earnings.

The Company enters into interest rate lock commitments on certain residential mortgage loans with its customers to mitigate the interest rate risk associated with the commitments to fund fixed-rate mortgage loans. Under such commitments, interest rates for a mortgage loan are typically locked in for up to forty-five days with the customer. These interest rate lock commitments are recorded at fair value in the Company’s Consolidated Balance Sheets. Gains and losses arising from changes in the valuation of the commitments are recognized currently in earnings and are reflected under the line item “Gains on sales of mortgage loans held for sale” on the Consolidated Statements of Income. The Company utilizes two methods to deliver mortgage loans to be sold to an investor. Under a “best efforts” sales agreement, the Company enters into a sales agreement with an investor in the secondary market to sell the loan when an interest rate lock commitment is entered into with a customer, as described above. Under a “best efforts” sales agreement, the Company is obligated to sell the mortgage loan to the investor only if the loan is closed and funded. Thus, the Company will not incur any liability to an investor if the mortgage loan commitment in the pipeline fails to close. Under a mandatory delivery sales agreement, the Company commits to deliver a certain principal amount of mortgage loans to an investor at a specified price and delivery date. Penalties are paid to the investor should the



Company fail to satisfy the contract. Mandatory delivery mortgage loan commitments are recorded at fair value in the Company's Consolidated Balance Sheets. Gains and losses arising from changes in the valuation of these commitments are recognized currently in earnings and are reflected under the line item "Gains on sales of mortgage loans held for sale" on the Consolidated Statements of Income.

Treasury Stock: Treasury stock is recorded at cost. Shares held in treasury are not retired.

Stock-Based Compensation: Compensation expense for option grants and restricted stock awards is determined based on the estimated fair value of the stock options and restricted stock on the applicable grant or award date. Further, compensation expense is based on an estimate of the number of option grants expected to vest and is recognized over the option's vesting period. The Company did not estimate any option forfeitures for 2014, 2013 or 2012 due to the low historical forfeiture rate. Expense associated with the Company's stock-based compensation is included under the line item "Salaries and employee benefits" on the Consolidated

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

Statements of Income. The Company recognizes compensation expense for all share-based payments to employees in accordance with ASC 718, “Compensation – Stock Compensation.” See Note N, “Employee Benefit and Deferred Compensation Plans,” for further details regarding the Company’s stock-based compensation.

Earnings Per Common Share: Basic net income per common share is calculated by dividing net income by the weighted-average number of common shares outstanding for the period. Diluted net income per common share reflects the pro forma dilution assuming outstanding stock options were exercised into common shares, calculated in accordance with the treasury stock method. See Note W, “Net Income Per Common Share,” for the reconciliation of the numerators and denominators of the basic and diluted earnings per share computations.

Impact of Recently-Issued Accounting Standards and Pronouncements:

ASU 2014-01, “Investments - Equity Method and Joint Ventures (Topic 323) - Accounting for Investments in Qualified Affordable Housing Projects (a consensus of the FASB Emerging Issues Task Force).” ASU 2014-01 allows for use of the proportional amortization method for qualified affordable housing projects if certain conditions are met. Under the proportional amortization method, the initial cost of the investment is amortized in proportion to the tax credits and other tax benefits received and the net investment performance is recognized in the income statement as a component of income tax expense. ASU 2014-01 provides for a practical expedient, which allows for amortization of only expected tax credits over the period tax credits are expected to be received. This method is permitted if it produces a measurement that is substantially similar to the measurement that would result from using both tax credits and other tax benefits. ASU 2014-01 is effective for fiscal years and interim periods beginning after December 15, 2014 and is applied retrospectively to all periods presented. The adoption of ASU 2014-01 did not have a material impact on the Company’s Consolidated Financial Statements.

ASU 2014-04, “Receivables - Troubled Debt Restructurings by Creditors (Subtopic 310-40) - Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force).” ASU 2014-04 clarifies that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either (1) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure or (2) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement. ASU 2014-04 is effective for fiscal years and interim periods beginning after December 15, 2014 and may be applied prospectively or through a modified retrospective approach. The adoption of ASU 2014-04 is not expected to have a material impact on the Company's Consolidated Financial Statements.

ASU 2014-09, “Revenue from Contracts with Customers.” ASU 2014-09 does not change revenue recognition for leases, insurance contracts or financial instruments. The core principle of ASU 2014-09 is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The newly established recognition principle is accomplished through a five-step framework involving 1) the identification of contracts with customers, 2) identification of performance obligations, 3) determination of the transaction price, 4) allocation of the transaction price to the performance obligations and 5) recognition of revenue as performance obligations are satisfied. Additionally, qualitative and quantitative information is required for disclosure regarding the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. Early application is not permitted. Transition to the new requirements may be made by retroactively revising prior financial statements or by a cumulative effect through retained earnings. The adoption of ASU 2014-09 is not expected to have a material impact on the Company's Consolidated Financial Statements.

ASU 2014-12, “Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period.” ASU 2014-12 requires that a performance target that affects vesting, and that could be achieved after the requisite service period, be treated as a performance condition in

determining expense recognition for the award. Thus, compensation cost is recognized over the requisite service period based on the probability of achievement of the performance condition. Expense is adjusted after the requisite service period for changes in the probability of achievement. ASU 2014-12 is effective for annual periods and interim periods within those annual periods beginning after December 15, 2015. The adoption of ASU 2014-12 will have no effect on the Company based on the current structure of the performance targets associated with the Company's share-based payments.

ASU 2014-14, "Receivables – Troubled Debt Restructurings by Creditors: Classification of Certain Government-Guaranteed Residential Mortgage Loans upon Foreclosure (a consensus of the FASB Emerging Issues Task Force)." Issued in August 2014, ASU 2014-14 requires that a mortgage loan be derecognized and that a separate other receivable be recognized upon foreclosure if (1) the loan has a government guarantee that is not separable from the loan before foreclosure; (2) at the time of foreclosure, the creditor has the intent to convey the real estate property to the guarantor and make a claim on the guarantee, and the creditor has

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note A – Significant Accounting Policies (continued)

the ability to recover under the claim; and (3) at the time of foreclosure, any amount of the claim that is determined on the basis of the fair value of the real estate is fixed. ASU 2014-14 also provides that upon foreclosure, the separate other receivable would be measured based on the current amount of the loan balance (principal and interest) expected to be recovered under the guarantee. The amendments of ASU 2014-14 are effective for interim and annual periods beginning after December 15, 2014, and may be applied using either a modified retrospective transition method or a prospective transition method as described in ASU 2014-14. The adoption of ASU 2014-14 is not expected to have a material impact on the Company's Consolidated Financial Statements.

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

Note B – Mergers and Acquisitions  
(Dollar amounts in thousands)

Definitive merger agreement with Heritage Financial Group, Inc.

On December 10, 2014, the Company and Heritage Financial Group, Inc. (“Heritage”), a bank holding company headquartered in Albany, Georgia, and the parent of HeritageBank of the South, a Georgia savings bank, jointly announced the signing of a definitive merger agreement pursuant to which the Company will acquire Heritage in an all-stock merger. The transaction will add to Company approximately \$1,932,425 in assets, \$1,288,635 in loans and \$1,577,526 in deposits, and 48 banking, mortgage and investment offices in Alabama, Georgia and Florida as of December 31, 2014, inclusive of Heritage’s acquisition of a branch in Norcross, Georgia with \$39,600 in loans and \$129,000 in deposits that was completed on January 20, 2015. Consummation of the merger is subject to, among other things, the receipt of approval from the Company’s and Heritage’s shareholders and regulatory approval.

Acquisition of First M&F Corporation

On September 1, 2013, the Company completed its acquisition by merger of First M&F Corporation (“First M&F”), a bank holding company headquartered in Kosciusko, Mississippi, and the parent of Merchants and Farmers Bank, a Mississippi banking corporation. On the same date, Merchants and Farmers Bank was merged into Renasant Bank. On August 31, 2013, First M&F operated 43 banking and insurance locations in Mississippi, Alabama and Tennessee. The acquisition of First M&F allowed the Company to further its strategic initiatives by expanding its geographic footprint into certain markets of Mississippi, Alabama and Tennessee. The Company issued 6,175,576 shares of its common stock for 100% of the voting equity interests in First M&F. The aggregate transaction value, including the dilutive impact of First M&F’s stock based compensation assumed by the Company, was \$156,845.

The Company recorded approximately \$115,159 in intangible assets which consist of goodwill of \$90,127 and core deposit intangible of \$25,032. Goodwill resulted from a combination of revenue enhancements from expansion into new markets and efficiencies resulting from operational synergies. The fair value of the core deposit intangible is being amortized on an accelerated basis over the estimated useful life, currently expected to be approximately 10 years. The intangible assets are not deductible for income tax purposes.

The Company assumed \$30,928 in fixed/floating rate junior subordinated deferrable interest debentures payable to First M&F Statutory Trust I that mature in March 2036. The acquired subordinated debentures require interest to be paid quarterly at a rate of 90-day LIBOR plus 1.33%. The fair value adjustment on the junior subordinated debentures of \$12,371 will be amortized on a straight line basis over the remaining life.

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Renasant Corporation and Subsidiaries  
 Notes to Consolidated Financial Statements  
 Note B - Mergers and Acquisitions (continued)

The following table summarizes the allocation of purchase price to assets and liabilities acquired in connection with the Company's acquisition of First M&F based on their fair values on September 1, 2013. The change in the balance of goodwill from previously reported amounts is due to information obtained during the measurement period by the Company about facts and circumstances that existed at the acquisition date.

## Allocation of Purchase Price for First M&amp;F Corporation

## Purchase Price:

Shares issued to common shareholders	6,175,576	
Purchase price per share	\$25.17	
Value of stock paid		\$155,439
Cash paid for fractional shares		17
Fair value of stock based compensation assumed		68
Deal charges		1,321
Total purchase price		\$156,845
Net assets acquired:		
Stockholders' equity at 9/1/13	\$79,440	
Increase (decrease) to net assets as a result of fair value adjustments to assets acquired and liabilities assumed:		
Securities	253	
Loans, net of First M&F's allowance for loan losses <sup>(1)</sup>	(45,761)	)
Fixed assets	(3,254)	)
Core deposits intangible, net of First M&F's existing core deposit intangible	21,158	
Other real estate owned <sup>(1)</sup>	(5,797)	)
Other assets	(443)	)
Deposits	(3,207)	)
Junior subordinated debentures	12,371	
Other liabilities	1,748	
Deferred income taxes	10,210	
Total net assets acquired		66,718
Goodwill resulting from merger <sup>(2)</sup>		\$90,127

(1) The fair value adjustments to acquired loans and other real estate owned reflect management's expectations to more aggressively market and liquidate problem assets quickly.

(2) The goodwill resulting from the merger has been assigned to the Community Banks operating segment.

The following table summarizes the fair value of assets acquired and liabilities assumed at acquisition date in connection with the acquisition of First M&F.

Cash and cash equivalents	\$169,995
Securities	227,693
Mortgage loans held for sale	1,659
Loans, net of unearned income	899,236
Premises and equipment	32,075
Other real estate owned	13,527
Intangible assets	115,159
Other assets	57,259
Total assets	\$1,516,603
Deposits	\$1,325,872
Borrowings	25,346

Other liabilities

9,861

Acquisition of RBC Bank (USA) Trust Division

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note B - Mergers and Acquisitions (continued)

On August 31, 2011, the Company acquired the Birmingham, Alabama-based trust division of RBC Bank (USA), which served clients in Alabama and Georgia. Under the terms of the transaction, RBC Bank (USA) transferred its approximately \$680,000 in assets under management, comprised of personal and institutional clients with over 200 trust custodial and escrow accounts, to a wholly-owned subsidiary, and the Bank acquired all of the ownership interests in the subsidiary, which was subsequently merged into the Bank.

**FDIC-Assisted Acquisition**

On February 4, 2011, the Bank entered into a purchase and assumption agreement with loss-share agreements with the FDIC to acquire specified assets and assume specified liabilities of American Trust Bank, a Georgia-chartered bank headquartered in Roswell, Georgia (“American Trust”). American Trust operated 3 branches in the northwest region of Georgia.

In connection with the acquisition, the Bank entered into loss-share agreements with the FDIC that covered \$73,657 of American Trust loans (the “covered ATB loans”). The Bank will share in the losses on the asset pools (including single family residential mortgage loans and commercial loans) covered under the loss-share agreements. Pursuant to the terms of the loss-share agreements, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered ATB loans, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered ATB loans. The claim periods to submit losses to the FDIC for reimbursement ends February 5, 2016 for non-single family ATB loans and February 28, 2021 for single family, ATB loans.

On July 23, 2010, the Bank acquired specified assets and assumed specified liabilities of Crescent Bank & Trust Company, a Georgia-chartered bank headquartered in Jasper, Georgia (“Crescent”), from the FDIC, as receiver for Crescent. Crescent operated 11 branches in the northwest region of Georgia.

In connection with the acquisition, the Bank entered into loss-share agreements with the FDIC that covered \$361,472 of Crescent loans and \$50,168 of other real estate owned (the “covered Crescent assets”). The Bank will share in the losses on the asset pools (including single family residential mortgage loans and commercial loans) covered under the loss-share agreements. Pursuant to the terms of the loss-share agreements, the FDIC is obligated to reimburse the Bank for 80% of all eligible losses with respect to covered Crescent assets, beginning with the first dollar of loss incurred. The Bank has a corresponding obligation to reimburse the FDIC for 80% of eligible recoveries with respect to covered Crescent assets. The claim periods to submit losses to the FDIC for reimbursement ends July 25, 2015 for non-single family Crescent assets and July 31, 2020 for single family Crescent assets.



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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

## Note C – Securities

(In Thousands, Except Number of Securities)

The amortized cost and fair value of securities held to maturity were as follows as of the dates presented:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2014				
Obligations of other U.S. Government agencies and corporations	\$ 125,081	\$ 10	\$(2,915)	) \$ 122,176
Obligations of states and political subdivisions	305,082	15,428	(198)	) 320,312
	\$ 430,163	\$ 15,438	\$(3,113)	) \$ 442,488
December 31, 2013				
Obligations of other U.S. Government agencies and corporations	\$ 125,061	\$ 14	\$(8,727)	) \$ 116,348
Obligations of states and political subdivisions	287,014	7,897	(2,683)	) 292,228
	\$ 412,075	\$ 7,911	\$(11,410)	) \$ 408,576

In light of the ongoing fiscal uncertainty in state and local governments, the Company analyzes its exposure to potential losses in its security portfolio on at least a quarterly basis. Management reviews the underlying credit rating and analyzes the financial condition of the respective issuers. Based on this analysis, the Company sold certain securities representing obligations of state and political subdivisions that were classified as held to maturity during 2013. The securities sold showed significant credit deterioration in that an analysis of the financial condition of the respective issuers showed the issuers were operating at net deficits with little to no financial cushion to offset future contingencies. The securities sold in 2013 had carrying values of \$4,292, and the Company recognized a net gain of \$169 on the sales during the year ended December 31, 2013. No securities classified as held to maturity were sold during the years ended December 31, 2014 or December 31, 2012.

The amortized cost and fair value of securities available for sale were as follows as of the dates presented:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2014				
Obligations of other U.S. Government agencies and corporations	\$ 6,119	\$ 147	\$(119)	) \$ 6,147
Residential mortgage backed securities:				
Government agency mortgage backed securities	292,283	4,908	(832)	) 296,359
Government agency collateralized mortgage obligations	158,436	1,523	(2,523)	) 157,436
Commercial mortgage backed securities:				
Government agency mortgage backed securities	45,714	1,608	(137)	) 47,185
Government agency collateralized mortgage obligations	4,970	202	—	) 5,172
Trust preferred securities	26,400	137	(6,781)	) 19,756
Other debt securities	17,517	487	(74)	) 17,930
Other equity securities	2,331	1,268	—	) 3,599
	\$ 553,770	\$ 10,280	\$(10,466)	) \$ 553,584



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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements  
Note C - Securities (continued)

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
December 31, 2013				
Obligations of other U.S. Government agencies and corporations	\$6,144	\$125	\$(201)	) \$6,068
Residential mortgage backed securities:				
Government agency mortgage backed securities	261,659	2,747	(4,414)	) 259,992
Government agency collateralized mortgage obligations	149,682	1,542	(4,679)	) 146,545
Commercial mortgage backed securities:				
Government agency mortgage backed securities	41,252	1,373	(584)	) 42,041
Government agency collateralized mortgage obligations	5,007	59	—	) 5,066
Trust preferred securities	27,531	73	(9,933)	) 17,671
Other debt securities	19,544	240	(230)	) 19,554
Other equity securities	2,775	1,542	—	) 4,317
	\$513,594	\$7,701	\$(20,041)	) \$501,254

Gross realized gains and gross realized losses on sales of securities available for sale for the years 2014, 2013 and 2012 were as follows:

	Year Ended December 31,		
	2014	2013	2012
Gross gains on sales of securities available for sale	\$375	\$—	\$2,321
Gross losses on sales of securities available for sale	—	(115)	(427)
Gain/(loss) on sales of securities available for sale, net	\$375	\$(115)	) \$1,894

At December 31, 2014 and 2013, securities with a carrying value of approximately \$617,189 and \$604,571, respectively, were pledged to secure government, public, trust, and other deposits. Securities with a carrying value of \$16,410 and \$7,626 were pledged as collateral for short-term borrowings and derivative instruments at December 31, 2014 and 2013, respectively.

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements  
Note C - Securities (continued)

The amortized cost and fair value of securities at December 31, 2014 by contractual maturity are shown below. Expected maturities will differ from contractual maturities because issuers may call or prepay obligations with or without call or prepayment penalties.

	Held to Maturity		Available for Sale	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due within one year	\$10,307	\$10,394	\$—	\$—
Due after one year through five years	64,819	66,424	1,063	1,126
Due after five years through ten years	219,684	221,924	5,056	5,021
Due after ten years	135,353	143,746	26,400	19,756
Residential mortgage backed securities:				
Government agency mortgage backed securities	—	—	292,283	296,359
Government agency collateralized mortgage obligations	—	—	158,436	157,436
Commercial mortgage backed securities:				
Government agency mortgage backed securities	—	—	45,714	47,185
Government agency collateralized mortgage obligations	—	—	4,970	5,172
Other debt securities	—	—	17,517	17,930
Other equity securities	—	—	2,331	3,599
	\$430,163	\$442,488	\$553,770	\$553,584

The following table presents the gross unrealized losses and fair value of investment securities, aggregated by investment category and the length of time the investments have been in a continuous unrealized loss position as of the dates presented:

	Less than 12 Months			12 Months or More			Total		
	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses
Held to Maturity:									
December 31, 2014									
Obligations of other U.S. Government agencies and corporations	2	\$1,000	\$(1 )	26	\$119,174	\$(2,914 )	28	\$120,174	\$(2,915 )
Obligations of states and political subdivisions	3	3,353	(29 )	16	10,052	(169 )	19	13,405	(198 )
Total	5	\$4,353	\$(30 )	42	\$129,226	\$(3,083 )	47	\$133,579	\$(3,113 )
December 31, 2013									
Obligations of other U.S. Government agencies and corporations	26	\$105,747	\$(7,826 )	2	\$9,090	\$(901 )	28	\$114,837	\$(8,727 )
Obligations of states and political subdivisions	111	59,503	(2,578 )	2	933	(105 )	113	60,436	(2,683 )
Total	137	\$165,250	\$(10,404 )	4	\$10,023	\$(1,006 )	141	\$175,273	\$(11,410 )



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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements  
Note C - Securities (continued)

	Less than 12 Months			12 Months or More			Total		
	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses	#	Fair Value	Unrealized Losses
Available for Sale:									
December 31, 2014									
Obligations of other U.S.									
Government agencies and corporations	0	\$—	\$—	1	\$3,881	\$(119)	1	\$3,881	\$(119)
Residential mortgage backed securities:									
Government agency mortgage backed securities	3	18,924	(39)	13	49,612	(793)	16	68,536	(832)
Government agency collateralized mortgage obligations	6	32,169	(138)	18	65,552	(2,385)	24	97,721	(2,523)
Commercial mortgage backed securities:									
Government agency mortgage backed securities	0	—	—	3	10,651	(137)	3	10,651	(137)
Government agency collateralized mortgage obligations	0	—	—	0	—	—	0	—	—
Trust preferred securities	0	—	—	3	18,503	(6,781)	3	18,503	(6,781)
Other debt securities	0	—	—	2	4,175	(74)	2	4,175	(74)
Other equity securities	0	—	—	0	—	—	0	—	—
Total	9	\$51,093	\$(177)	40	\$152,374	\$(10,289)	49	\$203,467	\$(10,466)
December 31, 2013									
Obligations of other U.S.									
Government agencies and corporations	1	\$3,799	\$(201)	0	\$—	\$—	1	\$3,799	\$(201)
Residential mortgage backed securities:									
Government agency mortgage backed securities	32	134,858	(3,451)	3	13,239	(963)	35	148,097	(4,414)
Government agency collateralized mortgage obligations	17	68,496	(3,468)	4	16,750	(1,211)	21	85,246	(4,679)
Commercial mortgage backed securities:									
Government agency mortgage backed securities	4	16,570	(584)	0	—	—	4	16,570	(584)
Government agency collateralized mortgage obligations	0	—	—	0	—	—	0	—	—
Trust preferred securities	0	—	—	3	16,456	(9,933)	3	16,456	(9,933)

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Other debt securities	3	7,100	(217 )	1	1,897	(13 )	4	8,997	(230 )
Other equity securities	0	—	—	0	—	—	0	—	—
Total	57	\$230,823	\$(7,921 )	11	\$48,342	\$(12,120 )	68	\$279,165	\$(20,041 )

The Company does not intend to sell any of the securities in an unrealized loss position, and it is not more likely than not that the Company will be required to sell any such security prior to the recovery of its amortized cost basis, which may be maturity. Furthermore, even though a number of these securities have been in a continuous unrealized loss position for a period greater than twelve months, the Company has experienced an overall improvement in the fair value of its investment portfolio on account of the decrease in interest rates from the prior year and is collecting principal and interest payments from the respective issuers as scheduled. As such, the Company did not record any other-than-temporary impairment for the years ended December 31, 2014 or 2013.

The Company holds investments in pooled trust preferred securities that had a cost basis of \$26,400 and \$27,531 and a fair value of \$19,756 and \$17,671 at December 31, 2014 and 2013, respectively. The investments in pooled trust preferred securities consist of four securities representing interests in various tranches of trusts collateralized by debt issued by over 320 financial institutions. Management's determination of the fair value of each of its holdings in pooled trust preferred securities is based on the current credit ratings, the known deferrals and defaults by the underlying issuing financial institutions and the degree to which future deferrals and defaults would be required to occur before the cash flow for the Company's tranches is negatively impacted. In addition, management continually monitors key credit quality and capital ratios of the issuing institutions. This determination is further supported by quarterly valuations, which are performed by third parties, of each security obtained by the Company. The Company does not intend to sell the investments, and it is not more likely than not that the Company will be required to sell the investments before recovery of the investments' amortized cost, which may be at maturity. At December 31, 2014, management

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Renasant Corporation and Subsidiaries  
 Notes to Consolidated Financial Statements  
 Note C - Securities (continued)

did not, and does not currently, believe such securities will be settled at a price less than the amortized cost of the investment, but the Company previously concluded that it was probable that there had been an adverse change in estimated cash flows for all four trust preferred securities and recognized credit related impairment losses on these securities in 2010 and 2011. For the years ended December 31, 2014, 2013, and 2012, the Company determined the pooled trust preferred securities and their estimated cash flow were fairly valued, and no additional impairment was recognized during these periods.

The Company's analysis of the pooled trust preferred securities in 2014 supported a return to accrual status for two of the four securities (XIII and XXIII.) An observed history of principal and interest payments combined with improved qualitative and quantitative factors described above justified the accrual of interest on these securities. However, one of the remaining securities (XXIV) is still in "payment in kind" status where interest payments are not expected until a future date, and, although the Company has received principal payments from the fourth security (XXVI), the Company's analysis of the qualitative and quantitative factors described above does not justify a return to accrual status at this time. As a result, pooled trust preferred securities XXIV and XXVI remain classified as nonaccruing assets at December 31, 2014, and investment interest is recorded on the cash-basis method until qualifying for return to accrual status.

The following table provides information regarding the Company's investments in pooled trust preferred securities at December 31, 2014:

Name	Single/ Pooled	Class/ Tranche	Amortized Cost	Fair Value	Unrealized Gain (Loss)	Lowest Credit Rating	Issuers Currently in Deferral or Default
XIII	Pooled	B-2	\$1,116	\$1,253	\$137	Caa3	23%
XXIII	Pooled	B-2	8,670	6,156	(2,514 )	Baa3	19%
XXIV	Pooled	B-2	12,076	8,877	(3,199 )	Ca	33%
XXVI	Pooled	B-2	4,538	3,470	(1,068 )	B3	25%
			\$26,400	\$19,756	\$(6,644 )		

The following table provides a summary of the cumulative credit related losses recognized in earnings for which a portion of OTTI has been recognized in other comprehensive income:

	2014	2013
Balance at January 1	\$(3,337 )	\$(3,337 )
Additions related to credit losses for which OTTI was not previously recognized	—	—
Increases in credit loss for which OTTI was previously recognized	—	—
Balance at December 31	\$(3,337 )	\$(3,337 )

## Note D – Loans and the Allowance for Loan Losses

(In Thousands, Except Number of Loans)

The following is a summary of loans at December 31:

	2014	2013
Commercial, financial, agricultural	\$483,283	\$468,963
Lease financing	10,427	53
Real estate – construction	212,061	161,436
Real estate – 1-4 family mortgage	1,236,360	1,208,233
Real estate – commercial mortgage	1,956,914	1,950,572
Installment loans to individuals	89,142	91,762



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Gross loans	3,988,187	3,881,019
Unearned income	(313	) (1
Loans, net of unearned income	3,987,874	3,881,018
Allowance for loan losses	(42,289	) (47,665
Net loans	\$3,945,585	\$3,833,353

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

## Past Due and Nonaccrual Loans

The following table provides an aging of past due and nonaccrual loans, segregated by class, as of the dates presented:

	Accruing Loans				Nonaccruing Loans				
	30-89 Days Past Due	90 Days or More Past Due	Current Loans	Total Loans	30-89 Days Past Due	90 Days or More Past Due	Current Loans	Total Loans	Total Loans
December 31, 2014									
Commercial, financial, agricultural	\$1,113	\$636	\$480,332	\$482,081	\$16	\$820	\$366	\$1,202	\$483,283
Lease financing	462	—	9,965	10,427	—	—	—	—	10,427
Real estate – construction	—	37	211,860	211,897	—	164	—	164	212,061
Real estate – 1-4 family mortgage	8,398	2,382	1,212,214	1,222,994	355	4,604	8,407	13,366	1,236,360
Real estate – commercial mortgage	6,924	7,637	1,912,758	1,927,319	1,826	16,928	10,841	29,595	1,956,914
Installment loans to individuals	269	21	88,782	89,072	—	59	11	70	89,142
Unearned income	—	—	(313 )	(313 )	—	—	—	—	(313 )
Total	\$17,166	\$10,713	\$3,915,598	\$3,943,477	\$2,197	\$22,575	\$19,625	\$44,397	\$3,987,874
December 31, 2013									
Commercial, financial, agricultural	\$2,067	\$607	\$463,521	\$466,195	\$138	\$1,959	\$671	\$2,768	\$468,963
Lease financing	—	—	53	53	—	—	—	—	53
Real estate – construction	664	—	159,124	159,788	—	1,648	—	1,648	161,436
Real estate – 1-4 family mortgage	10,168	2,206	1,179,703	1,192,077	1,203	6,041	8,912	16,156	1,208,233
Real estate – commercial mortgage	8,870	1,286	1,888,745	1,898,901	966	37,439	13,266	51,671	1,950,572
Installment loans to individuals	706	88	90,880	91,674	—	80	8	88	91,762

Unearned income	—	—	(1 )	(1 )	—	—	—	—	(1 )
Total	\$22,475	\$4,187	\$3,782,025	\$3,808,687	\$2,307	\$47,167	\$22,857	\$72,331	\$3,881,018

Restructured loans that are performing in accordance with granted concessions and are contractually 90 days past due or more totaled \$0 at December 31, 2013. The balance remained \$0 for performing restructured loans contractually 90 days past due at December 31, 2014. The outstanding balance of restructured loans on nonaccrual status was \$11,392 and \$10,078 at December 31, 2014 and 2013, respectively.

Impaired Loans

Impaired loans recognized in conformity with ASC 310, segregated by class, were as follows as of the dates and periods presented:

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Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	As of December 31, 2014			Year Ended December 31, 2014	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With a related allowance recorded:					
Commercial, financial, agricultural Lease financing	\$984	\$2,199	\$171	\$2,172	\$87
Real estate – construction	—	—	—	—	—
Real estate – 1-4 family mortgage	164	164	—	154	—
Real estate – commercial mortgage	18,401	21,051	4,824	20,961	764
Installment loans to individuals	29,079	43,331	5,767	37,305	1,511
Total	21	21	—	21	1
Total	\$48,649	\$66,766	\$10,762	\$60,613	\$2,363
With no related allowance recorded:					
Commercial, financial, agricultural Lease financing	\$1,375	\$2,672	\$—	\$1,607	\$92
Real estate – construction	—	—	—	—	—
Real estate – 1-4 family mortgage	—	—	—	—	—
Real estate – commercial mortgage	7,295	10,855	—	8,591	274
Installment loans to individuals	28,784	46,865	—	36,427	1,762
Total	51	376	—	93	10
Total	\$37,505	\$60,768	\$—	\$46,718	\$2,138
Totals	\$86,154	\$127,534	\$10,762	\$107,331	\$4,501
	As of December 31, 2013			Year Ended December 31, 2013	
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Average Recorded Investment	Interest Income Recognized
With a related allowance recorded:					
Commercial, financial, agricultural Lease financing	\$743	\$664	\$260	\$430	\$1
Real estate – construction	—	—	—	—	—
Real estate – 1-4 family mortgage	—	—	—	—	—
Real estate – commercial mortgage	25,374	27,659	7,353	29,247	682
Installment loans to individuals	30,624	32,274	7,036	31,424	1,001
Total	183	183	1	185	3
Total	\$56,924	\$60,780	\$14,650	\$61,286	\$1,687
With no related allowance recorded:					
Commercial, financial, agricultural Lease financing	\$2,043	\$5,911	\$—	\$4,668	\$—
Real estate – construction	—	—	—	—	—
Real estate – 1-4 family mortgage	1,648	2,447	—	1,650	—
Real estate – commercial mortgage	8,542	15,209	—	10,903	28
Installment loans to individuals	38,517	76,688	—	44,995	105
Total	77	437	—	254	—
Total	\$50,827	\$100,692	\$—	\$62,470	\$133
Totals	\$107,751	\$161,472	\$14,650	\$123,756	\$1,820

The average recorded investment in impaired loans for the year ended December 31, 2012 was \$137,350. Interest income recognized on impaired loans for the year ended December 31, 2012 was \$3,908.

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

## Restructured Loans

The following table presents restructured loans segregated by class as of the dates presented:

	Number of Loans	Pre-Modification Outstanding Recorded Investment	Post-Modification Outstanding Recorded Investment
December 31, 2014			
Commercial, financial, agricultural	2	\$ 507	\$ 507
Lease financing	—	—	—
Real estate – construction	—	—	—
Real estate – 1-4 family mortgage	35	5,212	4,567
Real estate – commercial mortgage	16	10,590	9,263
Installment loans to individuals	—	—	—
Total	53	\$ 16,309	\$ 14,337
December 31, 2013			
Commercial, financial, agricultural	1	\$ 20	\$ 19
Lease financing	—	—	—
Real estate – construction	—	—	—
Real estate – 1-4 family mortgage	23	19,371	10,354
Real estate – commercial mortgage	16	12,785	10,934
Installment loans to individuals	1	182	171
Total	41	\$ 32,358	\$ 21,478

Changes in the Company's restructured loans are set forth in the table below.

	Number of Loans	Recorded Investment
Totals at January 1, 2012	36	\$29,436
Additional loans with concessions	13	4,336
Reductions due to:		
Reclassified as nonperforming	(2	) (3,227
Charge-offs	(3	) (1,301
Principal paydowns		(2,025
Lapse of concession period	(3	) (5,741
Totals at December 31, 2013	41	\$21,478
Additional loans with concessions	25	3,554
Reductions due to:		
Reclassified as nonperforming	(5	) (3,196
Paid in full	(6	) (6,659
Charge-offs	(2	) (191
Principal paydowns	—	(649
Totals at December 31, 2014	53	\$14,337

The allocated allowance for loan losses attributable to restructured loans was \$1,547 and \$2,984 at December 31, 2014 and 2013, respectively. The Company had \$0 and \$93 in remaining availability under commitments to lend

additional funds on these restructured loans at December 31, 2014 and 2013, respectively.

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

## Credit Quality

For commercial and commercial real estate secured loans, internal risk-rating grades are assigned by lending, credit administration or loan review personnel, based on an analysis of the financial and collateral strength and other credit attributes underlying each loan. Management analyzes the resulting ratings, as well as other external statistics and factors such as delinquency, to track the migration performance of the portfolio balances of commercial and commercial real estate secured loans. Loan grades range between 1 and 9, with 1 being loans with the least credit risk. Loans that migrate toward the “Pass” grade (those with a risk rating between 1 and 4) or within the “Pass” grade generally have a lower risk of loss and therefore a lower risk factor. The “Watch” grade (those with a risk rating of 5) is utilized on a temporary basis for “Pass” grade loans where a significant risk-modifying action is anticipated in the near term. Loans that migrate toward the “Substandard” grade (those with a risk rating between 6 and 9) generally have a higher risk of loss and therefore a higher risk factor applied to those related loan balances. The following table presents the Company’s loan portfolio by risk-rating grades as of the dates presented:

	Pass	Watch	Substandard	Total
December 31, 2014				
Commercial, financial, agricultural	\$337,998	\$5,255	\$1,451	\$344,704
Real estate – construction	150,683	855	—	151,538
Real estate – 1-4 family mortgage	122,608	6,079	11,479	140,166
Real estate – commercial mortgage	1,389,787	31,109	33,554	1,454,450
Installment loans to individuals	1,402	—	—	1,402
Total	\$2,002,478	\$43,298	\$46,484	\$2,092,260
December 31, 2013				
Commercial, financial, agricultural	\$328,959	\$10,588	\$4,266	\$343,813
Real estate – construction	114,428	588	—	115,016
Real estate – 1-4 family mortgage	126,916	13,864	23,370	164,150
Real estate – commercial mortgage	1,338,340	32,892	35,121	1,406,353
Installment loans to individuals	19	—	—	19
Total	\$1,908,662	\$57,932	\$62,757	\$2,029,351

For portfolio balances of consumer, consumer mortgage and certain other similar loan types, allowance factors are determined based on historical loss ratios by portfolio for the preceding eight quarters and may be adjusted by other qualitative criteria. The following table presents the performing status of the Company’s loan portfolio not subject to risk rating as of the dates presented:



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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	Performing	Non-Performing	Total
December 31, 2014			
Commercial, financial, agricultural	\$114,996	\$179	\$115,175
Lease financing	10,114	—	10,114
Real estate – construction	60,323	200	60,523
Real estate – 1-4 family mortgage	1,010,645	2,730	1,013,375
Real estate – commercial mortgage	266,867	1,352	268,219
Installment loans to individuals	83,744	39	83,783
Total	\$1,546,689	\$4,500	\$1,551,189
December 31, 2013			
Commercial, financial, agricultural	\$89,490	\$176	\$89,666
Lease financing	52	—	52
Real estate – construction	43,535	—	43,535
Real estate – 1-4 family mortgage	938,994	2,527	941,521
Real estate – commercial mortgage	242,363	666	243,029
Installment loans to individuals	84,855	79	84,934
Total	\$1,399,289	\$3,448	\$1,402,737

## Loans Acquired with Deteriorated Credit Quality

Loans acquired in business combinations that exhibited, at the date of acquisition, evidence of deterioration of the credit quality since origination, such that it was probable that all contractually required payments would not be collected, were as follows as of the dates presented:

	Impaired Covered Loans	Other Covered Loans	Not Covered Loans	Total
December 31, 2014				
Commercial, financial, agricultural	\$—	\$6,684	\$16,720	\$23,404
Lease financing	—	—	—	—
Real estate – construction	—	—	—	—
Real estate – 1-4 family mortgage	420	43,597	38,802	82,819
Real estate – commercial mortgage	7,584	84,720	141,941	234,245
Installment loans to individuals	—	36	3,921	3,957
Total	\$8,004	\$135,037	\$201,384	\$344,425
December 31, 2013				
Commercial, financial, agricultural	\$—	\$9,546	\$25,938	\$35,484
Lease financing	—	—	—	—
Real estate – construction	—	1,648	1,237	2,885
Real estate – 1-4 family mortgage	835	53,631	48,096	102,562
Real estate – commercial mortgage	23,684	92,302	185,204	301,190
Installment loans to individuals	—	28	6,781	6,809
Total	\$24,519	\$157,155	\$267,256	\$448,930

The following table presents the fair value of loans determined to be impaired at the time of acquisition and determined not to be impaired at the time of acquisition as of the dates presented:



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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	Impaired Covered Loans	Other Covered Loans	Not Covered Loans	Total
December 31, 2014				
Contractually-required principal and interest	\$32,451	\$163,271	\$281,716	\$477,438
Nonaccretable difference <sup>(1)</sup>	(24,446)	) (25,611	) (50,523	) (100,580 )
Cash flows expected to be collected	8,005	137,660	231,193	376,858
Accretable yield <sup>(2)</sup>	(1	) (2,623	) (29,809	) (32,433 )
Fair value	\$8,004	\$135,037	\$201,384	\$344,425
December 31, 2013				
Contractually-required principal and interest	\$67,976	\$201,215	\$354,234	\$623,425
Nonaccretable difference <sup>(1)</sup>	(43,456	) (40,301	) (50,788	) (134,545 )
Cash flows expected to be collected	24,520	160,914	303,446	488,880
Accretable yield <sup>(2)</sup>	(1	) (3,759	) (36,190	) (39,950 )
Fair value	\$24,519	\$157,155	\$267,256	\$448,930

(1) Represents contractual principal cash flows of \$95,081 and \$125,086, respectively, and interest cash flows of \$5,499 and \$9,459, respectively, not expected to be collected.

(2) Represents contractual interest payments expected to be collected of \$2,798 and \$3,936, respectively, and purchase discount of \$29,635 and \$36,014, respectively.

Changes in the accretable yield of loans acquired with deteriorated credit quality were as follows:

	Impaired Covered Loans	Other Covered Loans	Not Covered Loans	Total
Balance at January 1, 2013	\$(13	) \$(6,705	) \$(1,130	) \$(7,848 )
Additions through acquisition	—	—	(37,555	) (37,555 )
Reclasses from nonaccretable difference	(115	) (6,741	) (712	) (7,568 )
Accretion	127	9,688	3,206	13,021
Balance at December 31, 2013	\$(1	) \$(3,758	) \$(36,191	) \$(39,950 )
Additions through acquisition	—	—	—	—
Reclasses from nonaccretable difference	(104	) (6,343	) (683	) (7,130 )
Accretion	104	7,478	6,006	13,588
Charge-off	—	—	1,059	1,059
Balance at December 31, 2014	\$(1	) \$(2,623	) \$(29,809	) \$(32,433 )

The following table presents the fair value of loans acquired from First M&F as of the September 1, 2013 acquisition date.

	September 1, 2013
At acquisition date:	
Contractually-required principal and interest	1,112,979
Nonaccretable difference	70,334
Cash flows expected to be collected	1,042,645
Accretable yield	143,409
Fair value	899,236

Allowance for Loan Losses

The following table provides a rollforward of the allowance for loan losses and a breakdown of the ending balance of the allowance based on the Company's impairment methodology for the periods presented:

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	Commercial	Real Estate - Construction	Real Estate - 1-4 Family Mortgage	Real Estate - Commercial Mortgage	Installment and Other <sup>(1)</sup>	Total
Year Ended December 31, 2014						
Allowance for loan losses:						
Beginning balance	\$3,090	\$1,091	\$18,629	\$23,688	\$1,167	\$47,665
Charge-offs	(1,516 )	—	(5,662 )	(6,186 )	(495 )	(13,859 )
Recoveries	455	33	1,325	436	67	2,316
Net charge-offs	(1,061 )	33	(4,337 )	(5,750 )	(428 )	(11,543 )
Provision for loan losses	1,297	290	(452 )	9,260	522	10,917
Benefit attributable to FDIC loss-share agreements	(204 )	—	(816 )	(5,258 )	—	(6,278 )
Recoveries payable to FDIC	183	1	525	819	—	1,528
Provision for loan losses charged to operations	1,276	291	(743 )	4,821	522	6,167
Ending balance	\$3,305	\$1,415	\$13,549	\$22,759	\$1,261	\$42,289
Period-End Amount Allocated to:						
Individually evaluated for impairment	\$171	\$—	\$4,824	\$5,767	\$—	\$10,762
Collectively evaluated for impairment	3,134	1,415	8,725	16,992	1,261	31,527
Acquired with deteriorated credit quality	—	—	—	—	—	—
Ending balance	\$3,305	\$1,415	\$13,549	\$22,759	\$1,261	\$42,289

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	Commercial	Real Estate - Construction	Real Estate - 1-4 Family Mortgage	Real Estate - Commercial Mortgage	Installment and Other <sup>(1)</sup>	Total
Year Ended December 31, 2013						
Allowance for loan losses:						
Beginning balance	\$3,307	\$711	\$18,347	\$21,416	\$566	\$44,347
Charge-offs	(1,184)	) —	(3,093)	) (4,782)	) (492)	) (9,551)
Recoveries	356	75	1,044	980	64	2,519
Net charge-offs	(828)	) 75	(2,049)	) (3,802)	) (428)	) (7,032)
Provision for loan losses	982	304	2,496	6,927	1,029	11,738
Benefit attributable to FDIC loss-share agreements	(403)	) —	(1,039)	) (919)	) —	) (2,361)
Recoveries payable to FDIC	32	1	874	66	—	973
Provision for loan losses charged to operations	611	305	2,331	6,074	1,029	10,350
Ending balance	\$3,090	\$1,091	\$18,629	\$23,688	\$1,167	\$47,665
Period-End Amount Allocated to:						
Individually evaluated for impairment	\$260	\$—	\$7,353	\$7,036	\$1	\$14,650
Collectively evaluated for impairment	2,830	1,091	11,276	16,652	1,166	33,015
Acquired with deteriorated credit quality	—	—	—	—	—	—
Ending balance	\$3,090	\$1,091	\$18,629	\$23,688	\$1,167	\$47,665
Year Ended December 31, 2012						
Allowance for loan losses:						
Beginning balance	\$4,197	\$1,073	\$17,191	\$20,979	\$900	\$44,340
Charge-offs	(4,923)	) (187)	) (9,231)	) (5,828)	) (386)	) (20,555)
Recoveries	531	34	1,330	455	87	2,437
Net charge-offs	(4,392)	) (153)	) (7,901)	) (5,373)	) (299)	) (18,118)
Provision for loan losses	4,274	(121)	) 13,201	10,938	(20)	) 28,272
Benefit attributable to FDIC loss-share agreements	(777)	) (88)	) (4,326)	) (5,202)	) (15)	) (10,408)
Recoveries payable to FDIC	5	—	182	74	—	261
Provision for loan losses charged to operations	\$3,502	) \$(209)	) \$9,057	\$5,810	) \$(35)	) \$18,125
Ending balance	\$3,307	\$711	\$18,347	\$21,416	\$566	\$44,347
Period-End Amount Allocated to:						
Individually evaluated for impairment	\$708	\$—	\$9,201	\$7,688	\$—	\$17,597
Collectively evaluated for impairment	2,599	711	9,146	13,728	566	26,750
	—	—	—	—	—	—

Acquired with deteriorated credit  
quality

Ending balance	\$3,307	\$711	\$18,347	\$21,416	\$566	\$44,347
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<sup>(1)</sup> Includes lease financing receivables.

The following table provides the recorded investment in loans, net of unearned income, based on the Company's impairment methodology as of the dates presented:

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note D – Loans and the Allowance for Loan Losses (continued)

	Commercial	Real Estate - Construction	Real Estate - 1-4 Family Mortgage	Real Estate - Commercial Mortgage	Installment and Other <sup>(1)</sup>	Total
December 31, 2014						
Individually evaluated for impairment	\$984	\$164	\$18,401	\$29,079	\$21	\$48,649
Collectively evaluated for impairment	458,895	211,897	1,135,140	1,693,590	95,278	3,594,800
Acquired with deteriorated credit quality	23,404	—	82,819	234,245	3,957	344,425
Ending balance	\$483,283	\$212,061	\$1,236,360	\$1,956,914	\$99,256	\$3,987,874
December 31, 2013						
Individually evaluated for impairment	\$743	\$—	\$25,374	\$30,624	\$183	\$56,924
Collectively evaluated for impairment	432,736	158,551	1,080,297	1,618,758	84,822	3,375,164
Acquired with deteriorated credit quality	35,484	2,885	102,562	301,190	6,809	448,930
Ending balance	\$468,963	\$161,436	\$1,208,233	\$1,950,572	\$91,814	\$3,881,018

<sup>(1)</sup> Includes lease financing receivables.

## Related Party Loans

Certain executive officers and directors of Renasant Bank and their associates are customers of and have other transactions with Renasant Bank. Related party loans and commitments are made on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with persons not related to the Company or the Bank and do not involve more than a normal risk of collectability or present other unfavorable features. A summary of the changes in related party loans follows:

Loans at December 31, 2013	\$34,758
New loans and advances	2,443
Payments received	(12,900 )
Changes in related parties	(6,272 )
Loans at December 31, 2014	\$18,029

No related party loans were classified as past due, nonaccrual, impaired or restructured at December 31, 2014 or 2013. Unfunded commitments to certain executive officers and directors and their associates totaled \$5,184 and \$6,855 at December 31, 2014 and 2013, respectively.

## Note E – Premises and Equipment

(In Thousands)

Bank premises and equipment at December 31 are summarized as follows:

	2014	2013
Premises	\$121,434	\$109,570
Leasehold improvements	6,296	6,185



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Furniture and equipment	28,955	26,315
Computer equipment	11,342	9,033
Autos	216	271
Total	168,243	151,374
Accumulated depreciation	(54,508	) (49,849
Net	\$113,735	\$101,525

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements  
Note E – Premises and Equipment (continued)

Depreciation expense was \$6,613, \$5,479 and \$5,043 for the years ended December 31, 2014, 2013 and 2012, respectively.

The Company has operating leases which extend to 2025 for certain land and office locations. Leases that expire are generally expected to be renewed or replaced by other leases. Rental expense was \$2,909, \$2,722 and \$2,567 for 2014, 2013 and 2012, respectively. The following is a summary of future minimum lease payments for years following December 31, 2014:

2015	\$2,689
2016	2,255
2017	1,926
2018	1,662
2019	1,585
Thereafter	5,524
Total	\$15,641

Note F – Other Real Estate Owned  
(In Thousands)

The following table provides details of the Company's other real estate owned ("OREO") covered and not covered under a loss-share agreement, net of valuation allowances and direct write-downs, as of the dates presented:

	Covered OREO	Not Covered OREO	Total OREO
December 31, 2014			
Residential real estate	\$657	\$4,549	\$5,206
Commercial real estate	470	9,179	9,649
Residential land development	2,445	4,990	7,435
Commercial land development	2,796	9,386	12,182
Total	\$6,368	\$28,104	\$34,472
December 31, 2013			
Residential real estate	\$2,133	\$6,767	\$8,900
Commercial real estate	3,598	8,984	12,582
Residential land development	1,161	12,334	13,495
Commercial land development	6,050	11,860	17,910
Total	\$12,942	\$39,945	\$52,887



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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note F – Other Real Estate Owned (continued)

Changes in the Company's OREO covered and not covered under a loss-share agreement were as follows:

	Covered OREO	Not Covered OREO	Total OREO
Balance at December 31, 2012	\$45,534	\$44,717	\$90,251
Acquired OREO	—	13,527	13,527
Transfers of loans	7,302	11,164	18,466
Capitalized improvements	—	—	—
Impairments <sup>(1)</sup>	(7,623	) (1,745	) (9,368
Dispositions	(32,214	) (28,027	) (60,241
Other	(57	) 309	252
Balance at December 31, 2013	\$12,942	\$39,945	\$52,887
Acquired OREO	—	—	—
Transfers of loans	7,794	8,529	16,323
Capitalized improvements	—	—	—
Impairments <sup>(1)</sup>	(3,242	) (1,786	) (5,028
Dispositions	(10,428	) (18,379	) (28,807
Other	(698	) (205	) (903
Balance at December 31, 2014	\$6,368	\$28,104	\$34,472

Of the total impairment charges of \$7,623 recorded for covered OREO in 2013, \$1,525 was included in the Consolidated Statements of Income for the year ended December 31, 2013, while the remaining \$6,098 increased (1) the FDIC loss-share indemnification asset. Of the total impairment charges of \$3,242 recorded for covered OREO in 2014, \$648 was included in the Consolidated Statements of Income for the year ended December 31, 2014, while the remaining \$2,594 increased the FDIC loss-share indemnification asset.

Components of the line item "Other real estate owned" in the Consolidated Statements of Income were as follows:

	Year Ended December 31,		
	2014	2013	2012
Repairs and maintenance	\$2,129	\$2,191	\$2,996
Property taxes and insurance	372	1,272	1,678
Impairments	2,434	3,270	7,272
Net (gains) losses on OREO sales	(151	) 590	2,096
Rental income	(191	) (357	) (446
Total	\$4,593	\$6,966	\$13,596



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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

Note G – Goodwill and Other Intangible Assets  
(In Thousands)

Changes in the carrying amount of goodwill during the years ended December 31, 2014 and 2013 were as follows:

	Goodwill
Balance at December 31, 2012	\$184,859
Addition to goodwill from First M&F acquisition	91,333
Adjustment to previously recorded goodwill	(92 )
Balance at December 31, 2013	\$276,100
Addition to goodwill	—
Adjustment to previously recorded goodwill	(1,394 )
Balance at December 31, 2014	\$274,706

The adjustments to previously recorded goodwill in 2014 and 2013 reflect tax benefits associated with the exercise of stock options assumed in connection with prior acquisitions as well as valuation adjustments to fixed assets and branch sales associated with our purchase of First M&F.

The following table provides a summary of finite-lived intangible assets as of the dates presented:

	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
December 31, 2014			
Core deposit intangible	\$33,726	\$(12,635 )	\$21,091
Customer relationship intangible	1,970	(437 )	1,533
Total finite-lived intangible assets	\$35,696	\$(13,072 )	\$22,624
December 31, 2013			
Core deposit intangible	\$38,317	\$(11,750 )	\$26,567
Customer relationship intangible	1,970	(307 )	1,663
Total finite-lived intangible assets	\$40,287	\$(12,057 )	\$28,230

Aggregate amortization expense for the years ended December 31, 2014, 2013 and 2012 was \$5,606, \$2,869 and \$1,381, respectively. The estimated amortization expense of finite-lived intangible assets for future periods is summarized as follows:

2015	\$4,878
2016	4,260
2017	3,549
2018	2,989
2019	2,493
Thereafter	4,455
Total	\$22,624



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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

Note H – Mortgage Servicing Rights  
(In Thousands)

Changes in the Company's mortgage servicing rights were as follows:

Carrying value at January 1, 2014	\$8,994	
Capitalization	3,929	
Amortization	(1,261	)
Carrying value at December 31, 2014	\$11,662	

Data and key economic assumptions related to the Company's mortgage servicing rights as of December 31, 2014 are as follows:

Unpaid principal balance	\$1,178,390	
Weighted-average prepayment speed (CPR)	8.25	%
Estimated impact of a 10% increase	\$(1,038	)
Estimated impact of a 20% increase	(1,441	)
Discount rate	10.76	%
Estimated impact of a 100bp increase	\$(1,010	)
Estimated impact of a 200bp increase	(1,378	)
Weighted-average coupon interest rate	3.84	%
Weighted-average servicing fee (basis points)	25.04	
Weighted-average remaining maturity (in months)	293	

Note I – Deposits  
(In Thousands)

The following is a summary of deposits as of December 31:

	2014	2013
Noninterest-bearing deposits	\$919,872	\$856,020
Interest-bearing demand deposits	2,255,954	2,144,001
Savings deposits	356,440	327,667
Time deposits	1,306,152	1,514,224
Total deposits	\$4,838,418	\$4,841,912

The approximate scheduled maturities of time deposits at December 31, 2014 are as follows:

2015	\$802,683
2016	218,276
2017	100,598
2018	100,094
2019	61,008
Thereafter	23,493
Total	\$1,306,152

The aggregate amount of time deposits in denominations of \$100 or more at December 31, 2014 and 2013 was \$664,035 and \$774,402, respectively. Certain executive officers and directors had amounts on deposit with Renasant Bank of approximately \$12,192 and \$13,242 at December 31, 2014 and 2013, respectively.





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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

## Note J – Short-Term Borrowings

(In Thousands)

Short-term borrowings as of December 31 are summarized as follows:

	2014	2013
Securities sold under agreements to repurchase	\$6,103	\$2,061
Fed Funds purchased	26,300	222
Total short-term borrowings	\$32,403	\$2,283

The average balances and cost of funds of short-term borrowings for the years ending December 31 are summarized as follows:

	Average Balances			Cost of Funds			
	2014	2013	2012	2014	2013	2012	
Federal funds purchased	\$17,899	\$8,072	\$4,346	0.17	% 0.17	% 0.15	%
Securities sold under agreements to repurchase	4,334	5,107	8,031	0.15	0.17	0.18	
Total short-term borrowings	\$22,233	\$13,179	\$12,377	0.17	% 0.17	% 0.17	%

The Company maintains lines of credit with correspondent banks totaling \$75,000 at December 31, 2014. Interest is charged at the market federal funds rate on all advances. There were no amounts outstanding under these lines of credit at December 31, 2014 or 2013.

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

## Note K – Long-Term Debt

(In Thousands)

Long-term debt as of December 31, 2014 and 2013 is summarized as follows:

	2014	2013
Federal Home Loan Bank advances	\$61,611	\$75,405
Other long-term debt	237	—
Junior subordinated debentures	94,574	94,187
Total long-term debt	\$156,422	\$169,592

## Federal Home Loan Bank advances

Long-term advances from the FHLB outstanding at December 31, 2014 had maturities ranging from 2015 to 2030 with a combination of fixed and floating rates ranging from 1.60% to 7.93%. Weighted-average interest rates on outstanding advances at December 31, 2014 and 2013 were 4.16% and 4.20%, respectively. These advances are collateralized by a blanket lien on the Company's mortgage loans. The Company had availability on unused lines of credit with the FHLB of \$1,592,550 at December 31, 2014.

The Company repaid FHLB advances prior to their contractual maturity of \$24,000 in 2012, and, as a result, incurred prepayment penalties of \$898. There were no payments made prior to contractual maturity or related penalties for the years ended December 31, 2013 or December 31, 2014.

## Junior subordinated debentures

The Company owns the outstanding common securities of business trusts that issued corporation-obligated mandatorily redeemable preferred capital securities to third-party investors. The trusts used the proceeds from the issuance of their preferred capital securities and common securities (collectively referred to as "capital securities") to buy floating rate junior subordinated debentures issued by the Company (or by companies that the Company subsequently acquired). The debentures are the trusts' only assets and interest payments from the debentures finance the distributions paid on the capital securities. Distributions on the capital securities are payable quarterly at a rate per annum equal to the interest rate being earned by the trusts on the debentures held by the trusts. The capital securities are subject to mandatory redemption, in whole or in part, upon repayment of the debentures. The Company has entered into an agreement which fully and unconditionally guarantees the capital securities subject to the terms of the guarantee.

The following table provides details on the debentures as of December 31, 2014:

	Principal Amount	Interest Rate	Year of Maturity	Amount Included in Tier 1 Capital
PHC Statutory Trust I	\$20,619	3.09	% 2033	\$ 20,000
PHC Statutory Trust II	31,959	2.11	2035	31,000
Heritage Financial Statutory Trust I	10,310	10.20	2031	10,000
Capital Bancorp Capital Trust I	12,372	1.76	2035	12,000
First M&F Statutory Trust I	30,928	1.57	2036	18,359

During 2003, the Company formed PHC Statutory Trust I to provide funds for the cash portion of the Renasant Bancshares, Inc. acquisition. The interest rate for PHC Statutory Trust I reprices quarterly equal to the three-month LIBOR at the determination date plus 285 basis points. In April 2012, the Company entered into an interest rate swap agreement effective March 17, 2014, pursuant to which the Company receives a variable rate of interest based on the three-month LIBOR plus a spread of 2.85% and pays a fixed rate of interest of 5.49%. The debentures owned by PHC Statutory Trust I are currently redeemable at par.

During 2005, the Company formed PHC Statutory Trust II to provide funds for the cash portion of the Heritage Financial Holding Corporation ("HFHC") acquisition. The interest rate for PHC Statutory Trust II reprices quarterly

equal to the three-month LIBOR at the determination date plus 187 basis points. The debentures owned by PHC Statutory Trust II are currently redeemable at par.

In connection with the acquisition of HFHC, the Company assumed the debentures issued to Heritage Financial Statutory Trust I. The premium associated with the Company's assumption of the debentures issued to Heritage Financial Statutory Trust I had a carrying value of \$27 and \$188 at December 31, 2014 and 2013, respectively. The premium is being amortized through February

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Renasant Corporation and Subsidiaries  
 Notes to Consolidated Financial Statements  
 Note K – Long-Term Debt (continued)

2015. The interest rate for Heritage Financial Statutory Trust I is fixed at 10.20% per annum. On or after February 22, 2021, the debentures owned by Heritage Financial Statutory Trust I may be redeemed at par.

In connection with the acquisition of Capital Bancorp, Inc. (“Capital”) in 2007, the Company assumed the debentures issued to Capital Bancorp Capital Trust I. The discount associated with the Company’s assumption of the debentures issued to Capital Bancorp Capital Trust I was fully amortized during 2010. The interest rate for Capital Bancorp Capital Trust I reprices quarterly equal to the three-month LIBOR plus 150 basis points. In March 2012, the Company entered into an interest rate swap agreement effective March 31, 2014, whereby, beginning on the effective date, the Company will receive a variable rate of interest based on the three-month LIBOR plus a spread of 1.50% and pay a fixed rate of interest of 4.42%. The debentures owned by Capital Bancorp Capital Trust I are currently redeemable at par.

In connection with the acquisition of First M&F, the Company assumed the debentures issued to First M&F Statutory Trust I. The discount associated with the Company’s assumption of the debentures issued to First M&F Statutory Trust I had a carrying value of \$11,641 at December 31, 2014 and \$12,189 at December 31, 2013. The discount is being amortized through March 2036. The interest for First M&F Statutory Trust I reprices quarterly equal to the three-month LIBOR plus a spread of 133 basis points. The Company also assumed from First M&F a pay-fixed, receive-floating interest rate swap, maturing on March 15, 2018, which calls for the Company to pay a fixed rate of 3.795% and receive a variable rate of three-month LIBOR plus a spread of 133 basis points on a quarterly basis. The debentures owned by First M&F Statutory Trust I are currently redeemable at par.

The Company has classified \$91,359 of the debentures described in the above paragraphs as Tier 1 capital. The Federal Reserve Board issued guidance in March 2005 providing more strict quantitative limits on the amount of securities, similar to the junior subordinated debentures issued or assumed by the Company, that are includable in Tier 1 capital. The new guidance, which became effective in March 2009, did not impact the amount of debentures the Company includes in Tier 1 capital. Furthermore, the provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act have no effect on the treatment of these debentures as Tier 1 capital.

For more information about the Company’s derivative financial instruments, see Note S, “Derivative Instruments.”

The aggregate stated maturities of long-term debt outstanding at December 31, 2014, are summarized as follows:

2015	\$5,702
2016	940
2017	—
2018	42,840
2019	2,415
Thereafter	104,525
Total	\$156,422

Note L – Commitments, Contingent Liabilities and Financial Instruments with Off-Balance Sheet Risk  
 (In Thousands)

Loan commitments are made to accommodate the financial needs of the Company’s customers. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. Both arrangements have credit risk essentially the same as that involved in extending loans to customers and are subject to the Company’s normal credit policies. Collateral (e.g., securities, receivables, inventory, equipment, etc.) is obtained based on management’s credit assessment of the customer. The Company’s unfunded loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding at December 31, 2014 were \$706,972 and \$31,804, respectively, compared to \$630,266 and \$30,062, respectively, at December 31, 2013. Various claims and lawsuits are pending against the Company and Renasant Bank. In the opinion of management, after consultation with legal counsel, resolution of these matters is not expected to have a material effect on the

consolidated financial statements.

Market risk resulting from interest rate changes on particular off-balance sheet financial instruments may be offset by other on - or off-balance sheet transactions. Interest rate sensitivity is monitored by the Company for determining the net effect of potential changes in interest rates on the market value of both on- and off-balance sheet financial instruments.

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Renasant Corporation and Subsidiaries  
Notes to Consolidated Financial Statements

## Note M – Income Taxes

(In Thousands)

Significant components of the provision for income taxes (benefits) are as follows for the periods presented:

	Year Ended December 31,		
	2014	2013	2012
Current			
Federal	\$16,474	\$12,092	\$24,512
State	540	452	432
	17,014	12,544	24,944
Deferred			
Federal	8,649	(169	) (16,093
State	642	(116	) (2,023
	9,291	(285	) (18,116
	\$26,305	\$12,259	\$6,828

The reconciliation of income taxes computed at the United States federal statutory tax rates to the provision for income taxes is as follows:

	Year Ended December 31,		
	2014	2013	2012
Tax at U.S. statutory rate	\$30,061	\$16,011	\$11,713
Increase (decrease) in taxes resulting from:			
Tax-exempt interest income	(3,215	) (2,765	) (2,825
BOLI income	(1,045	) (1,430	) (1,179
Investment tax credits	(1,390	) (1,063	) (921
Amortization of investment in low-income housing tax credits	1,594	998	2,083
State income tax expense (benefit), net of federal benefit	921	383	(775
Decrease to valuation allowance	(152	) (164	) (816
Other items, net	(469	) 289	(452
	\$26,305	\$12,259	\$6,828

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Renasant Corporation and Subsidiaries  
 Notes to Consolidated Financial Statements  
 Note M – Income Taxes (continued)

Significant components of the Company's deferred tax assets and liabilities are as follows for the periods presented:

	December 31,	
	2014	2013
Deferred tax assets		
Allowance for loan losses	\$21,092	\$26,128
Purchase accounting adjustments	11,471	15,236
Deferred compensation	10,247	9,755
Net unrealized losses on securities	4,777	5,470
Impairment of assets	3,202	5,450
State net operating loss carryforwards	263	557
Other	2,289	7,175
Gross deferred tax assets	53,341	69,771
Valuation allowance on state net operating loss carryforwards	—	(152)
Total deferred tax assets	53,341	69,619
Deferred tax liabilities		
Basis difference in acquired assets	3,154	6,900
Investment in partnerships	2,612	2,469
Core deposit intangible	314	604
Depreciation	3,294	2,644
Other	1,824	2,316
Total deferred tax liabilities	11,198	14,933
Net deferred tax assets	\$42,143	\$54,686

The Company and its subsidiaries file a consolidated U.S. federal income tax return. The Company is currently open to audit under the statute of limitations by the Internal Revenue Service for the years ending December 31, 2011 through 2013. The Company and its subsidiaries' state income tax returns are open to audit under the statute of limitations for the years ended December 31, 2011 through 2013.

A reconciliation of the beginning and ending amount of unrecognized tax benefits, excluding interest, related to federal and state income tax matters as of December 31 is as follows:

	2014	2013	2012
Balance at January 1	\$2,178	\$1,723	\$1,423
Additions based on positions related to current period	475	455	300
Additions based on positions related to prior period	—	—	—
Reductions based on positions related to prior period	—	—	—
Settlements	—	—	—
Reductions due to lapse of statute of limitations	—	—	—
Balance at December 31	\$2,653	\$2,178	\$1,723

If ultimately recognized, the Company does not anticipate any material increase in the effective tax rate for 2014 relative to any tax positions taken prior to January 1, 2014. The Company had accrued \$686, \$569 and \$446 for interest and penalties related to unrecognized tax benefits as of December 31, 2014, 2013 and 2012, respectively.

#### Note N – Employee Benefit and Deferred Compensation Plans

(In Thousands, Except Share Data)

The Company sponsors a noncontributory defined benefit pension plan, under which participation and future benefit accruals ceased as of December 31, 1996. The Company's funding policy is to contribute annually to the plan an



amount at least equal to the minimum amount determined by consulting actuaries in accordance with the requirements of the Internal Revenue Code of 1986, as amended. No contributions were made to the pension plan in 2014 or 2013. The Company does not anticipate that a

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

contribution will be required in 2015. The plan's accumulated benefit obligations and the projected benefit obligations are substantially the same since benefit accruals under the plan ceased at 1996 levels. As a result of the acquisition of First M&F, the M&F Bank pension plan was merged into the Company's existing pension plan during the fourth quarter of 2013. The accumulated benefit obligation for the plan was \$28,087 and \$27,364 at December 31, 2014 and 2013, respectively. There is no additional minimum pension liability required to be recognized.

The Company also provides retiree health care benefits for certain employees who were employed by the Company and enrolled in the Company's health plan as of December 31, 2004. To receive benefits, an eligible employee must retire from service with the Company and its affiliates between age 55 and 65 and be credited with at least 15 years of service or with 70 points, determined as the sum of age and service at retirement. The Company periodically determines the portion of the premium to be paid by each eligible retiree and the portion to be paid by the Company. Coverage ceases when an employee attains age 65 and is eligible for Medicare. The Company also provides life insurance coverage for each retiree in the face amount of \$5 until age 70. Retirees can purchase additional insurance or continue coverage beyond age 70 at their sole expense.

The Company has accounted for its obligation related to these retiree benefits in accordance with ASC 715, "Compensation – Retirement Benefits." The Company has limited its liability for the rate of increase in the per capita cost of covered benefits (i.e., health care cost trend rate) to the rate of inflation assumed to be 4% each year. Increasing or decreasing the assumed health care cost trend rates by one percentage point in each year would not materially increase or decrease the accumulated post-retirement benefit obligation or the service and interest cost components of net periodic post-retirement benefit costs as of December 31, 2014, and for the year then ended.

Information relating to the defined benefit pension plan ("Pension Benefits") and post-retirement health and life plans ("Other Benefits") as of December 31, 2014 and 2013 is as follows:

	Pension Benefits		Other Benefits	
	2014	2013	2014	2013
Change in benefit obligation				
Benefit obligation at beginning of year	\$27,364	\$19,428	\$2,082	\$1,543
Service cost	—	—	14	28
Interest cost	1,292	899	84	70
Plan participants' contributions	—	—	77	95
Actuarial loss (gain)	2,601	(1,344)	(118)	505
Benefits paid	(3,170)	(1,372)	(198)	(159)
Addition from business combination	—	9,753	—	—
Benefit obligation at end of year	\$28,087	\$27,364	\$1,941	\$2,082
Change in fair value of plan assets				
Fair value of plan assets at beginning of year	\$27,989	\$16,008		
Actual return on plan assets	1,713	3,776		
Contribution by employer	—	—		
Benefits paid	(3,170)	(1,372)		
Addition from business combination	—	9,577		
Fair value of plan assets at end of year	\$26,532	\$27,989		
Funded status at end of year	\$(1,555)	\$625	\$(1,941)	\$(2,082)
Weighted-average assumptions as of December 31				
Discount rate used to determine the benefit obligation	4.00	% 4.83	% 3.22	% 4.66

The discount rate assumptions at December 31, 2014 were determined using a yield curve approach. A yield curve was developed for a selection of high quality fixed-income investments whose cash flows approximate the timing and amount of expected cash flows from the benefit plans. The selected discount rate is the rate that produces the same present value of the benefit plan's projected benefit payments.

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Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

The components of net periodic benefit cost and other amounts recognized in other comprehensive income for the defined benefit pension and post-retirement health and life plans for the year ended December 31, 2014, 2013 and 2012 are as follows:

	Pension Benefits			Other Benefits			
	2014	2013	2012	2014	2013	2012	
Service cost	\$—	\$—	\$—	\$14	\$28	\$23	
Interest cost	1,292	899	863	84	70	65	
Expected return on plan assets	(2,160 )	(1,445 )	(1,193 )	—	—	—	
Prior service cost recognized	—	—	—	—	—	—	
Recognized actuarial loss	207	427	355	89	195	73	
Settlement/curtailment/termination losses	453	—	—	—	—	—	
Net periodic benefit cost	(208 )	(119 )	25	187	293	161	
Net actuarial loss/(gain) arising during the period	3,047	(3,675 )	1,460	(118 )	505	(235 )	
Net Settlement/curtailment/termination losses	(453 )	—	—	—	—	—	
Amortization of net actuarial loss recognized in net periodic pension cost	(207 )	(427 )	(355 )	(89 )	(195 )	(73 )	
Total recognized in other comprehensive income	2,387	(4,102 )	1,105	(207 )	310	(308 )	
Total recognized in net periodic benefit cost and other comprehensive income	\$2,179	\$(4,221 )	\$1,130	\$(20 )	\$603	\$(147 )	
Weighted-average assumptions as of December 31							
Discount rate used to determine net periodic pension cost	4.83	% 3.90	% 5.06	% 4.66	% 3.04	% 4.61	%
Expected return on plan assets	8.00	% 8.00	% 8.00	% N/A	N/A	N/A	

Future estimated benefit payments under the defined benefit pension plan and post-retirement health and life plan are as follows:

	Pension Benefits	Other Benefits
2015	\$1,925	\$260
2016	1,896	233
2017	1,863	234
2018	1,883	240
2019	1,876	210
2020 - 2024	9,210	768

Amounts recognized in accumulated other comprehensive income, before tax, for the year ended December 31, 2014 are as follows:

	Pension Benefits	Other Benefits
Prior service cost	\$—	\$—
Actuarial loss	9,433	687

Total	\$9,433	\$687
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The estimated costs that will be amortized from accumulated other comprehensive income into net periodic cost over the next fiscal year are as follows:

	Pension Benefits	Other Benefits
Prior service cost	\$—	\$—
Actuarial loss	293	81
Total	\$293	\$81

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Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

The investment objective for the pension or defined benefit plan is to achieve above average income and moderate long term growth. An investment committee appointed by management seeks to accomplish this objective by combining an equity income strategy (approximately 60% - 70%), which generally invests in larger capitalization common stocks, and an intermediate fixed income strategy (approximately 30% to 40%), which generally invests in U.S. Government securities and investment grade corporate bonds. In response to the current interest rate environment, the committee has begun allocating assets to the higher end of the target range for equity funds in order to lessen the impact of anticipated rising interest rates on the fixed income funds. It is the investment committee's intent to give the investment managers flexibility within the overall guidelines with respect to investment decisions and their timing. However, significant modifications of any previously approved investments or anticipated use of derivatives to execute investment strategies must be approved by the committee.

The plan's expected long-term rate of return was estimated using market benchmarks for investment classes applied to the plan's target asset allocation. The expected return on investment classes was computed using a valuation methodology which projected future returns based on current equity valuations rather than historical returns.

The fair values of the Company's defined benefit pension plan assets by category at December 31, 2014 and 2013 follow below. Equity securities consist primarily of common stocks of both U.S. companies and international companies that are traded in active markets and are valued based on quoted market prices of identical assets (Level 1). Fixed income securities consist of U.S. Government securities and investment grade corporate bonds. The fair values of these instruments are based on quoted market prices of similar instruments or a discounted cash flow model (Level 2).

	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
December 31, 2014				
Cash and cash equivalents	\$ 1,882	\$—	\$—	\$ 1,882
Equity securities:				
U.S. large cap companies	9,144	—	—	9,144
U.S. mid cap companies	5,210	—	—	5,210
U.S. small cap companies	2,791	—	—	2,791
International companies	1,464	—	—	1,464
Fixed income securities:				
U.S. government bonds	—	2,003	—	2,003
Other corporate bonds	—	4,038	—	4,038
	\$ 20,491	\$ 6,041	\$—	\$ 26,532
	Quoted Prices In Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Totals
December 31, 2013				
Cash and cash equivalents	\$ 10,971	\$—	\$—	\$ 10,971
Equity securities:				
U.S. large cap companies	3,622	—	—	3,622

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U.S. mid cap companies	4,079	—	—	4,079
U.S. small cap companies	2,237	—	—	2,237
International companies	1,212	—	—	1,212
Fixed income securities:				
U.S. government bonds	—	2,673	—	2,673
Other corporate bonds	—	3,195	—	3,195
	\$ 22,121	\$5,868	\$—	\$27,989

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Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

The Company maintains a 401(k) plan, which is a contributory plan. Employees may contribute pre-tax earnings, subject to a maximum established annually by the IRS. The Company matches employee deferrals, up to 4% of compensation. The Company also makes a nondiscretionary contribution for each eligible employee in an amount equal to 5% of plan compensation and 5% of plan compensation in excess of the Social Security wage base.

Employees are automatically enrolled in the plan when employment commences. Company contributions are allocated to participants who are employed on the last day of each plan year and credited with 1000 hours of service during the year. The Company's costs related to the 401(k) plan, excluding employee deferrals, in 2014, 2013 and 2012 were \$7,230, \$5,488 and \$4,645, respectively.

The Company adopted the "Performance Based Rewards" incentive compensation plan on January 1, 2001, under which annual cash bonuses are paid to eligible officers and employees, subject to the attainment of designated performance criteria. The Company designates minimum levels of performance for all applicable profit centers and rewards employees on performance over the minimum level. The expense associated with the plan for 2014, 2013 and 2012 was \$4,100, \$4,376 and \$1,953, respectively.

The Company maintains three deferred compensation plans: a Deferred Stock Unit Plan and two conventional deferred compensation plans. Nonemployee directors may defer all or any portion of their fees and retainer to the Deferred Stock Unit Plan or the deferred compensation plan maintained for their benefit. Officers may defer base salary and bonus to the Deferred Stock Unit Plan or salary to the deferred compensation plan maintained for their benefit, subject to limits that are determined annually by the Company. Amounts credited to the Deferred Stock Unit Plan are invested in units representing shares of the Company's common stock. Amounts credited to the conventional deferred compensation plans are invested at the discretion of each participant from among designated investment alternatives. Directors and officers who participated in these deferred compensation plans on or before December 31, 2006, may invest in a preferential interest rate investment that is derived from the Moody's Average Corporate Bond Rate, adjusted monthly, and the beneficiaries of participants in the deferred compensation plans as of such date may receive a preretirement death benefit in excess of the amounts credited to plan accounts at the time of death. All of the Company's deferred compensation plans are unfunded. It is anticipated that the two conventional deferred compensation plans will result in no additional cost to the Company because life insurance policies on the lives of the participants have been purchased in amounts estimated to be sufficient to pay plan benefits. The Company is both the owner and beneficiary of the life insurance policies. The expense recorded in 2014, 2013 and 2012 for the Company's deferred compensation plans, inclusive of deferrals, was \$1,383, \$2,088 and \$1,573, respectively.

The Company assumed four supplemental executive retirement plans (SERPs) in connection with the acquisition of Capital. The SERPs were established by Capital to provide supplemental retirement benefits. The plans provide four officers of the Company specified annual benefits based upon a projected retirement date. These benefits are payable for a 15-year period after retirement. The supplemental executive retirement liabilities totaled \$3,094 and \$2,842 at December 31, 2014 and 2013, respectively. The plans are not qualified under Section 401 of the Internal Revenue Code.

In March 2011, the Company adopted a long-term equity incentive plan, which provides for the grant of stock options and the award of restricted stock. The plan replaced the long-term incentive plan adopted in 2001, which expired in October 2011. The Company issues shares of treasury stock to satisfy stock options exercised or restricted stock granted under the plan. Options granted under the plan allow participants to acquire shares of the Company's common stock at a fixed exercise price and expire ten years after the grant date. Options vest and become exercisable in installments over a three-year period measured from the grant date. Options that have not vested are forfeited and cancelled upon the termination of a participant's employment. The Company recorded compensation expense of \$262, \$469 and \$538 for the years ended December 31, 2014, 2013 and 2012, respectively, for options granted under the plan. There were no stock options granted during the year ended December 31, 2014.



The fair value of each option grant was estimated on the grant date using the Black-Scholes option-pricing model with the following assumptions for each option grant:

	2013 Grant	2012 Grant	
Dividend yield	3.55	% 4.55	%
Expected volatility	37	% 37	%
Risk-free interest rate	0.76	% 0.79	%
Expected lives	6 years	6 years	
Weighted average fair value	\$4.47	\$3.10	

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

The following table summarizes information about options issued under the long-term equity incentive plan as of and for the three years ended December 31, 2014:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
Outstanding at January 1, 2012	1,327,275	\$ 18.77		
Granted	172,000	14.96		
Exercised	(163,652 )	13.54		
Forfeited	(56,375 )	21.81		
Outstanding at December 31, 2012	1,279,248	\$ 18.79	5.14	\$2,838
Exercisable at December 31, 2012	949,082	\$ 19.92	4.01	\$1,646
Assumed in acquisition	11,557	21.16		
Granted	52,500	19.14		
Exercised	(272,957 )	19.22		
Forfeited	(10,000 )	27.20		
Outstanding at December 31, 2013	1,060,348	\$ 18.64	4.89	\$13,592
Exercisable at December 31, 2013	843,237	\$ 19.21	4.08	\$10,331
Granted	—	—		
Exercised	(227,499 )	18.39		
Forfeited	(1,899 )	20.77		
Outstanding at December 31, 2014	830,950	\$ 18.70	4.48	\$8,680
Exercisable at December 31, 2014	745,949	\$ 18.95	4.15	\$7,628

The total intrinsic value of options exercised during the years ended December 31, 2014, 2013 and 2012 was \$4,184, \$633 and \$757, respectively. The total grant date fair value of options vested during the same periods was \$458, \$535, and \$479, respectively.

The Company awards performance-based restricted stock to executives and other officers and time-based restricted stock to directors, executives, and other officers and employees under the long-term equity incentive plan. The performance-based restricted stock vests upon completion of a one-year service period and the attainment of certain performance goals. Performance-based restricted stock is issued at the target level; the number of shares ultimately awarded is determined at the end of each year and may be increased or decreased depending upon the Company meeting or exceeding financial performance measures defined by the Board of Directors. Time-based restricted stock vests at the end of the service period defined in the respective grant. The fair value of each restricted stock grant is the closing price of the Company's common stock on the day immediately preceding the grant date. The Company recorded compensation expense of \$3,647, \$2,330 and \$830 for the years ended December 31, 2014, 2013 and 2012, respectively, for restricted stock awarded under the plan. The following table summarizes the changes in restricted stock as of and for the year ended December 31, 2014:

	Performance- Based Restricted Stock	Weighted Average Grant-Date Fair Value	Time- Based Restricted Stock	Weighted Average Grant-Date Fair Value
Nonvested at beginning of year	—	\$—	22,338	\$24.30
Granted	93,848	<sup>(1)</sup> 31.46	34,336	30.26
Vested	(93,848 )	31.46	(18,338 )	28.22

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Cancelled	—	—	—	—
Nonvested at end of year	—	\$—	38,336	\$27.26

In January 2014, the Company awarded 78,250 shares of performance-based restricted stock based on the target (1) level of performance goals. The Company exceeded the financial performance measures for the award; therefore, an additional 15,598 shares were issued for a total award of 93,848 shares.

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Notes to Consolidated Financial Statements

Note N – Employee Benefit and Deferred Compensation Plans (continued)

Unrecognized stock-based compensation expense related to stock options and restricted stock totaled \$73 and \$558, respectively, at December 31, 2014. At such date, the weighted average period over which this unrecognized expense is expected to be recognized was approximately 1.0 and 1.4 years for stock options and restricted stock, respectively. At December 31, 2014, an aggregate of 1,332,196 shares of Company common stock were reserved for issuance under the Company's employee benefit plans.

## Note O – Restrictions on Cash, Bank Dividends, Loans or Advances

(In Thousands)

Renasant Bank is required to maintain minimum average balances with the Federal Reserve. At December 31, 2014 and 2013, Renasant Bank's reserve requirements with the Federal Reserve were \$52,295 and \$35,689, respectively, with which it was in full compliance.

The Company's ability to pay dividends to its shareholders is substantially dependent on the ability of Renasant Bank to transfer funds to the Company in the form of dividends, loans and advances. Under Mississippi law, a Mississippi bank may not pay dividends unless its earned surplus is in excess of three times capital stock. A Mississippi bank with earned surplus in excess of three times capital stock may pay a dividend, subject to the approval of the Mississippi Department of Banking and Consumer Finance. Accordingly, the approval of this supervisory authority is required prior to Renasant Bank paying dividends to the Company.

Federal Reserve regulations also limit the amount Renasant Bank may loan to the Company unless such loans are collateralized by specific obligations. At December 31, 2014, the maximum amount available for transfer from Renasant Bank to the Company in the form of loans was \$54,812. As of December 31, 2014, no loans from the Bank to the Company were outstanding.

In connection with the acquisition of First M&F, the Company assumed an interest rate swap agreement designed to convert floating rate interest payments on subordinated debentures into fixed rate payments. The Company had pledged interest bearing bank balances as collateral to the interest rate swap counterparty in the amounts of \$1,970 at December 31, 2014

## Note P – Regulatory Matters

(In Thousands)

Renasant Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on Renasant Bank's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, Renasant Bank must meet specific capital guidelines that involve quantitative measures of Renasant Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. Renasant Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

The Federal Reserve, the FDIC and the Office of the Comptroller of the Currency have issued guidelines governing the levels of capital that banks must maintain. Those guidelines specify capital tiers, which include the following classifications:

Capital Tiers	Tier 1 Capital to Average Assets (Leverage)	Tier 1 Capital to Risk – Weighted Assets	Total Capital to Risk – Weighted Assets
Well capitalized	5% or above	6% or above	10% or above
Adequately capitalized	4% or above	4% or above	8% or above

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Undercapitalized	Less than 4%	Less than 4%	Less than 8%
Significantly undercapitalized	Less than 3%	Less than 3%	Less than 6%
Critically undercapitalized		2% or less	

As of December 31, 2014, Renasant Bank met all capital adequacy requirements to which it is subject. Also, as of December 31, 2014 the most recent notification from the FDIC categorized Renasant Bank as well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed Renasant Bank's category.

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Renasant Corporation and Subsidiaries  
 Notes to Consolidated Financial Statements  
 Note P – Regulatory Matters (continued)

The following table provides the capital and risk-based capital and leverage ratios for the Company and for Renasant Bank as of December 31:

	2014		2013		
	Amount	Ratio	Amount	Ratio	
<b>Renasant Corporation</b>					
Tier 1 Capital to Average Assets (Leverage)	\$521,124	9.53	% \$473,817	8.68	%
Tier 1 Capital to Risk-Weighted Assets	521,124	12.45	% 473,817	11.41	%
Total Capital to Risk-Weighted Assets	566,514	13.54	% 522,181	12.58	%
<b>Renasant Bank</b>					
Tier 1 Capital to Average Assets (Leverage)	\$503,316	9.23	% \$457,798	8.40	%
Tier 1 Capital to Risk-Weighted Assets	503,316	12.06	% 457,798	11.05	%
Total Capital to Risk-Weighted Assets	548,124	13.14	% 505,463	12.20	%

## Note Q – Segment Reporting

(In Thousands)

The operations of the Company's reportable segments are described as follows:

The Community Banks segment delivers a complete range of banking and financial services to individuals and small to medium-sized businesses including checking and savings accounts, business and personal loans, equipment leasing, as well as safe deposit and night depository facilities.

The Insurance segment includes a full service insurance agency offering all lines of commercial and personal insurance through major carriers.

The Wealth Management segment offers a broad range of fiduciary services which includes the administration and management of trust accounts including personal and corporate benefit accounts, self-directed IRA's, and custodial accounts. In addition, the Wealth Management segment offers annuities, mutual funds and other investment services through a third party broker-dealer.

In order to give the Company's divisional management a more precise indication of the income and expenses they can control, the results of operations for the Community Banks, the Insurance and the Wealth Management segments reflect the direct revenues and expenses of each respective segment. Indirect revenues and expenses, including but not limited to income from the Company's investment portfolio, as well as certain costs associated with data processing and back office functions, primarily support the operations of the community banks and, therefore, are included in the results of the Community Banks segment. Included in "Other" are the operations of the holding company and other eliminations which are necessary for purposes of reconciling to the consolidated amounts.



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Renasant Corporation and Subsidiaries  
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 Note Q – Segment Reporting (continued)

The following table provides financial information for our operating segments as of and for the years ended December 31, 2014 2013 and 2012:

	Community Banks	Insurance	Wealth Management	Other	Consolidated
2014					
Net interest income	\$205,500	\$237	\$1,332	\$(4,440)	) \$202,629
Provision for loan losses	6,167	—	—	—	6,167
Noninterest income	62,384	8,799	8,953	484	80,620
Noninterest expense	175,918	6,441	8,111	725	191,195
Income before income taxes	85,799	2,595	2,174	(4,681)	) 85,887
Income taxes	27,037	1,114	—	(1,846)	) 26,305
Net income (loss)	\$58,762	\$1,481	\$2,174	\$(2,835)	) \$59,582
Total assets	\$5,722,990	\$20,472	\$44,370	\$17,297	\$5,805,129
Goodwill	271,939	2,767	—	—	274,706
2013					
Net interest income	\$158,390	\$135	\$1,275	\$(2,599)	) \$157,201
Provision for loan losses	10,219	—	131	—	10,350
Noninterest income	58,865	5,619	7,415	72	71,971
Noninterest expense	160,894	4,268	7,091	823	173,076
Income before income taxes	46,142	1,486	1,468	(3,350)	) 45,746
Income taxes	13,036	575	—	(1,352)	) 12,259
Net income (loss)	\$33,106	\$911	\$1,468	\$(1,998)	) \$33,487
Total assets	\$5,671,119	\$17,312	\$44,669	\$13,170	\$5,746,270
Goodwill	273,343	2,757	—	—	276,100
2012					
Net interest income	\$134,463	\$96	\$1,326	\$(2,547)	) \$133,338
Provision for loan losses	18,172	—	(47)	) —	18,125
Noninterest income	57,594	4,049	6,984	84	68,711
Noninterest expense	140,244	3,149	6,491	575	150,459
Income before income taxes	33,641	996	1,866	(3,038)	) 33,465
Income taxes	7,202	386	400	(1,160)	) 6,828
Net income (loss)	\$26,439	\$610	\$1,466	\$(1,878)	) \$26,637
Total assets	\$4,117,998	\$12,094	\$38,971	\$9,553	\$4,178,616
Goodwill	182,076	2,783	—	—	184,859

## Note R – Fair Value Measurements

(In Thousands)

## Recurring Fair Value Measurements

The Company carries certain assets and liabilities at fair value on a recurring basis in accordance with applicable standards. The Company's recurring fair value measurements are based on the requirement to carry such assets and liabilities at fair value or the Company's election to carry certain eligible assets and liabilities at fair value. Assets and liabilities that are required to be carried at fair value include securities available for sale and derivative instruments. The Company has elected to carry mortgage loans held for sale at fair value on a recurring basis as permitted under the guidance in ASC 825.



The following methods and assumptions are used by the Company to estimate the fair values of the Company's financial assets and liabilities that are measured on a recurring basis:

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note R – Fair Value Measurements (continued)

Securities available for sale: Securities available for sale consist primarily of debt securities, such as obligations of U.S. Government agencies and corporations, mortgage-backed securities, trust preferred securities, and other debt and equity securities. Where quoted market prices in active markets are available, securities are classified within Level 1 of the fair value hierarchy. If quoted prices from active markets are not available, fair values are based on quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active, or model-based valuation techniques where all significant assumptions are observable in the market. Such instruments are classified within Level 2 of the fair value hierarchy. When assumptions used in model-based valuation techniques are not observable in the market, the assumptions used by management reflect estimates of assumptions used by other market participants in determining fair value. When there is limited transparency around the inputs to the valuation, the instruments are classified within Level 3 of the fair value hierarchy.

Derivative instruments: The Company uses derivatives to manage various financial risks. Most of the Company's derivative contracts are actively traded in over-the-counter markets and are valued using discounted cash flow models which incorporate observable market based inputs including current market interest rates, credit spreads, and other factors. Such instruments are categorized within Level 2 of the fair value hierarchy and include interest rate swaps and other interest rate contracts including interest rate caps and/or floors. The Company's interest rate lock commitments are valued using current market prices for mortgage-backed securities with similar characteristics, adjusted for certain factors including servicing and risk. The value of the Company's forward commitments is based on current prices for securities backed by similar types of loans. Because these assumptions are observable in active markets, the Company's interest rate lock commitments and forward commitments are categorized within Level 2 of the fair value hierarchy.

Mortgage loans held for sale: Mortgage loans held for sale are primarily agency loans which trade in active secondary markets. The fair value of these instruments is derived from current market pricing for similar loans, adjusted for differences in loan characteristics, including servicing and risk. Because the valuation is based on external pricing of similar instruments, mortgage loans held for sale are classified within Level 2 of the fair value hierarchy.

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Notes to Consolidated Financial Statements

Note R – Fair Value Measurements (continued)

The following table presents assets and liabilities that are measured at fair value on a recurring basis as of the dates presented:

	Level 1	Level 2	Level 3	Totals
December 31, 2014				
Financial assets:				
Securities available for sale:				
Obligations of other U.S. Government agencies and corporations	\$—	\$6,147	\$—	\$6,147
Residential mortgage-backed securities:				
Government agency mortgage backed securities	—	296,359	—	296,359
Government agency collateralized mortgage obligations	—	157,436	—	157,436
Commercial mortgage-backed securities:				
Government agency mortgage backed securities	—	47,185	—	47,185
Government agency collateralized mortgage obligations	—	5,172	—	5,172
Trust preferred securities	—	—	19,756	19,756
Other debt securities	—	17,930	—	17,930
Other equity securities	—	3,599	—	3,599
Total securities available for sale	—	533,828	19,756	553,584
Derivative instruments:				
Interest rate swap	—	—	—	—
Interest rate contracts	—	2,142	—	2,142
Interest rate lock commitments	—	1,584	—	1,584
Forward commitments	—	5	—	5
Total derivative instruments	—	3,731	—	3,731
Mortgage loans held for sale	—	25,628	—	25,628
Total financial assets	\$—	\$563,187	\$19,756	\$582,943
Financial liabilities:				
Derivative instruments:				
Interest rate swap	\$—	\$3,847	\$—	\$3,847
Interest rate contracts	—	2,143	—	2,143
Interest rate lock commitments	—	—	—	—
Forward commitments	—	303	—	303
Total derivative instruments	—	6,293	—	6,293
Total financial liabilities	\$—	\$6,293	\$—	\$6,293

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Renasant Corporation and Subsidiaries

Notes to Consolidated Financial Statements

Note R – Fair Value Measurements (continued)

	Level 1	Level 2	Level 3	Totals
December 31, 2013				
Financial assets:				
Securities available for sale:				