

EDWARDS A G INC  
Form 10-Q  
January 10, 2005  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15 (d)

OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarter ended November 30, 2004

Commission file number 1-8527

**A.G. EDWARDS, INC.**

State of Incorporation: **DELAWARE**

I.R.S. Employer Identification No: **43-1288229**

**One North Jefferson Avenue  
St. Louis, Missouri 63103**

Registrant's telephone number, including area code: (314) 955-3000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes        No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes        No

At December 31, 2004 there were 76,038,723 shares of A.G. Edwards, Inc. common stock, par value \$1, issued and outstanding.

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**A.G. EDWARDS, INC.**

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**PART I - FINANCIAL  
INFORMATION**

**Item 1. FINANCIAL  
STATEMENTS**

**A. G. EDWARDS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS**

(Dollars in thousands, except per share amounts)  
(Unaudited)

	November 30, 2004	February 29, 2004
<b>ASSETS</b>		
Cash and cash equivalents	\$ 135,007	\$ 107,565

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Cash and government securities, segregated under federal and other regulations	194,845	373,726
Securities purchased under agreements to resell	-	22,355
Securities borrowed	113,815	106,034
Receivables:		
Customers, less allowance for doubtful accounts of \$9,538 and \$45,593	2,313,804	2,373,007
Brokers, dealers and clearing organizations	11,885	14,693
Fees, dividends and interest	84,969	90,053
Securities inventory, at fair value:		
State and municipal	173,777	292,741
Government and agencies	69,922	30,806
Corporate	72,477	83,103
Investments	340,784	298,441
Property and equipment, at cost, net of accumulated depreciation and amortization of \$691,237 and \$639,756	488,508	498,706
Deferred income taxes	69,170	94,191
Other assets	36,334	49,638
	\$ 4,105,297	\$ 4,435,059
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Short-term bank loans	\$ 9,900	\$ 28,300
Checks payable	264,078	257,566
Securities loaned	288,829	231,438
Payables:		
Customers	807,831	1,125,014
Brokers, dealers and clearing organizations	200,254	153,451
Securities sold but not yet purchased, at fair value	62,711	44,908
Employee compensation and related taxes	392,743	440,764
Deferred compensation	208,989	206,734
Income taxes	4,235	13,588
Other liabilities	152,989	154,977
Total Liabilities	2,392,559	2,656,740
Stockholders' Equity:		
Preferred stock, \$25 par value:		
Authorized, 4,000,000 shares, none issued	-	-
Common stock, \$1 par value:		
Authorized, 550,000,000 shares		
Issued, 96,463,114 shares	96,463	96,463
Additional paid-in capital	294,596	292,699
Retained earnings	2,113,101	