NTN COMMUNICATIONS INC Form 8-K/A October 14, 2003

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

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FORM 8-K/A (AMENDMENT NO. 1)

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE

SECURITIES EXCHANGE ACT OF 1934

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Date of Report (Date of earliest event reported) July 31, 2003

NTN COMMUNICATIONS, INC.

(Exact name of Registrant as specified in its charter)

DELAWARE 001-11460 31-1103425 (State or Other Jurisdiction of (Commission File Number) (I.R.S. Employer Incorporation or Organization) Identification No.)

5966 LA PLACE COURT CARLSBAD, CALIFORNIA (Address of Principal Executive Offices)

92008 (Zip Code)

(760) 438-7400

(Registrant's telephone number, including Area Code)

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ITEM 7. FINANCIAL STATEMENTS, PROFORMA FINANCIAL INFORMATION AND EXHIBITS.

This Form 8-K/A amends the Registrant's current report on Form 8-K dated August 14, 2003 to include the following financial information required to be filed pursuant to Item 7.

a) Financial Statements of Breakaway International, Inc.

(i) The balance sheet of Breakaway International, Inc. ("Breakaway") as of December 31, 2002, the statements of operations, stockholders' equity (deficit) and cash flows and for the year then ended December 31, 2002, including independent auditors' report.

- (ii) The unaudited balance sheet of Breakaway as of June 30, 2003 and the unaudited statements of operations and cash flows of Breakaway for the six months ended June 30, 2003 and 2002 and the related notes thereto.
- b) Pro forma financial information.

The unaudited pro forma consolidated financial information of the Registrant and Breakaway as of June 30, 2003 and for the six months ended June 30, 2003 and for the year ended December 31, 2002.

c) Exhibit.

23.1. Consent of KPMG LLP

2

BREAKAWAY INTERNATIONAL, INC.

FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2002

TOGETHER WITH INDEPENDENT AUDITORS' REPORT

AND AS OF JUNE 30, 2003 (UNAUDITED)

3

# INDEPENDENT AUDITORS' REPORT

The Board of Directors NTN Communications, Inc.:

We have audited the accompanying financial statements of Breakaway International, Inc. as of December 31, 2002 and the related statements of operations, stockholders' equity (deficit) and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial

statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Breakaway International, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

/s/ KPMG LLP

San Diego, California October 9, 2003

4

# BREAKAWAY INTERNATIONAL, INC.

BALANCE SHEETS DECEMBER 31, 2002 AND JUNE 30, 2003 (UNAUDITED)

ASSETS

	DECEMBER 31 2002		(UNAUDITED) JUNE 30 2003	
Current assets:				
Cash and cash equivalents Accounts receivable, net of allowance for doubtful accounts Inventory, net of reserve for obsolescence	211,000 204,000 96,000		58,000 310,000 49,000	
Total current assets	511,000		417,000	
Fixed assets, net of accumulated depreciation Purchased software, net of accumulated amortization	138,000 159,000		109,000 122,000	
Total assets	\$ 808,000	\$	648,000	
LIABILITIES AND STOCKHOLDERS' EQUITY (DEFICIT)				
Current liabilities: Accounts payable Accrued expenses Notes payable-related parties Deferred revenue Total current liabilities	 171,000 330,000 155,000 440,000 1,096,000		157,000 217,000 643,000	
Commitments and contingencies	 			

Stockholders' equity (deficit):

Common stock, no par value, 10,000,000 shares authorized;				
1,581,000 shares issued and outstanding at				
December 31, 2002		23,000		28,000
Accumulated deficit		(311,000)		(652,000)
Total stockholders' deficit		(288,000)		(624,000)
Total liabilities and stockholders' equity (deficit)	\$ ===	808,000	\$ ===	648,000

See accompanying notes to audited financial statements

5

# BREAKAWAY INTERNATIONAL, INC.

# STATEMENTS OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

		SIX MONTH JUNE 30 (U	
		2003	
Revenues		\$ 2,027,000	
Operating expenses:			
Cost of revenues Selling, general and administrative Depreciation and amortization	4,184,000	366,000 1,923,000 73,000	2,175,00
Total operating expenses	5,297,000	2,362,000	2,667,00
Operating loss			
Other income (expense):			
Interest income Interest expense	(4,000)	 (6,000)	, –
Total other income (expense)		(6,000)	
Net loss	\$ (866,000)	\$ (341,000)	\$ (505,00 ======

See accompanying notes to audited financial statements

6

# BREAKAWAY INTERNATIONAL, INC.

STATEMENTS OF STOCKHOLDERS' EQUITY (DEFICIT) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 (UNAUDITED)

	COMMON	STOCK	RETAINED EARNINGS/ ACCUMULATED
	SHARES	AMOUNT	DEFICIT
Balance, December 31, 2001 Issuance of common stock Net loss	1,573,000 8,000 	\$ 14,000 9,000 	555,000  (866,000)
Balance, December 31, 2002 Issuance of common stock (unaudited) Net loss (unaudited)	1,581,000 4,000 	23,000 5,000	(311,000)  (341,000)
Balance, June 30, 2003 (unaudited)	1,585,000	\$  28,000	(652,000)

See accompanying notes to audited financial statements

7

### BREAKAWAY INTERNATIONAL, INC.

STATEMENTS OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

	YEAR ENDED DECEMBER 31		SIX MON JUNE 30	THS END (UNAUDI
	 2002		2003	20
Cash flows provided by (used in) operating activities:	 			
Net loss Adjustments to reconcile net loss to net cash provided by (used in) operating activities (net of effects of acquisition):	\$ (866,000)	\$	(341,000)	Ş
Depreciation and amortization	118,000		73,000	
Provision for doubtful accounts	45,000		43,000	
Provision for inventory obsolescence Changes in assets and liabilities:	18,000		19,000	

Accounts receivable	1,483,000	(150,000)	1
Inventory	(26,000)	28,000	
Accounts payable and accrued expenses	33,000	(89,000)	
Deferred revenue	97,000	203,000	
Net cash provided by (used in) operating			
activities	902,000	(214,000)	
activities		(214,000)	
Cash flows used in investing activities:			
Capital expenditures	(42,000)	(6,000)	
Acquisition of assets	(250,000)		
Net cash used in investing activities	(292,000)	(6,000)	
Not outh about in intototing about it			
Cash flows provided by (used in) financing activities:			
Principal payments on capital leases	(3,000)		
Proceeds from notes payable-related parties	155,000	62,000	
Distributions to stockholders	(1,000,000)	•	(1
Proceeds from issuance of common stock	9,000	5,000	\ —
Net cash provided by (used) in financing			
activities	(839,000)	67,000	
dCulvilles	(039,000)		
Net decrease in cash and cash equivalents	(229,000)	(153,000)	
Cash and cash equivalents at beginning of period		211,000	
		,	
Cash and cash equivalents at end of period	\$ 211,000	\$ 58,000	\$
* *			

Supplemental disclosures of cash flow information: Cash paid during the period for:

Interest	\$ 	\$ 	\$
	 	 	====
Income taxes	\$ 	\$ 	\$

See accompanying notes to audited financial statements

8

# BREAKAWAY INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

# 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(A) ORGANIZATION

Breakaway International, Inc. (the "Company") is an S corporation that is a provider of restaurant industry hardware and software enterprise solutions in Arlington, Texas. The Company has elected to be taxed as an S corporation for Federal income tax purposes.

(B) UNAUDITED INTERIM FINANCIAL INFORMATION

The financial statements for the six months ended June 30, 2003 and 2002 are unaudited. In the opinion of management, the accompanying unaudited financial statements include all adjustments that are necessary for a fair presentation of the financial position of the Company and the results of operations and cash flows for the interim periods presented. Management has elected to omit substantially all notes to the unaudited financial statements. The results of operations for the interim periods are not necessarily indicative of results to be expected for any other interim period or for the year ending December 31, 2003.

(C) CASH EQUIVALENTS

The Company considers all highly liquid short-term investments with a maturity of three months or less, when acquired, to be cash equivalents.

(D) REVENUE RECOGNITION FOR SOFTWARE LICENSES, SERVICES, AND POST CONTRACT CUSTOMER SUPPORT

Revenues from sales of software generally contain multiple elements, and are recognized in accordance with Statement of Position ("SOP") No. 97-2, "SOFTWARE REVENUE RECOGNITION", as amended. Along with the basic software license agreement purchase, customers generally are provided annual support and maintenance (PCS) for an additional fee based on a stipulated percentage of the license fee. In order to continue to use the licensed software, customers are required to annually renew the PCS contracts. As vendor specific objective evidence does not exist for this PCS, the entire arrangement fee is recognized ratably over the life of the contract.

Revenue from development services consists of customizations and is recognized as the services are performed under the agreements.

9

BREAKAWAY INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

(E) SOFTWARE DEVELOPMENT COSTS (R&D)

Costs incurred in the research and development of new software products and enhancements to existing software products are expensed as incurred until technological feasibility has been achieved. After technological feasibility has been established, any additional costs are capitalized in accordance with Statement of Financial Accounting Standards ("SFAS") No. 86, "ACCOUNTING FOR THE COSTS OF COMPUTER SOFTWARE TO BE SOLD, LEASED, OR OTHERWISE MARKETED." No software development costs have been capitalized as of December 31, 2002. Research and development expenses were \$472,000 for the year ended December 31, 2002.

# (F) INVENTORY

Inventory is comprised of various computer supplies and is recorded at the lower of cost or market where cost is determined on a first-in, first-out basis.

#### (G) FIXED ASSETS

Fixed assets are recorded at cost. The cost of assets retired or sold, net of accumulated depreciation and amortization, are removed from the accounts, and any profit or loss on disposition is credited or charged to operations. The Company capitalizes purchases of furniture and fixtures and computer equipment over \$1,000 and capitalizes purchases of computer software over \$500.

Depreciation and amortization have been computed using the straight-line method over estimated useful lives as follows:

Furniture and fixtures	7 years
Leasehold improvements	3 years
Computer equipment and software	3-5 years

10

### BREAKAWAY INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

# 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# (H) STOCK-BASED COMPENSATION

The Company accounts for stock-based awards to employees using the intrinsic value method in accordance with Accounting Principles Board ("APB") Opinion No. 25, "ACCOUNTING FOR STOCK ISSUED TO EMPLOYEES." The Company accounts for stock-based awards to non-employees using the fair value method in accordance with SFAS No. 123, "ACCOUNTING FOR STOCK-BASED COMPENSATION," and amendments thereto, and in accordance with the performance criteria of Emerging Issues Task Force 96-18.

As allowed by SFAS No. 123, the Company has elected to continue to apply the intrinsic-value-based method of accounting described above, and has adopted the disclosure only requirements of SFAS No. 123. SFAS No. 123, as amended by SFAS No. 148, requires the disclosure of pro forma net income (loss) had the Company adopted the fair value method in accounting for stock-based awards. Under SFAS No. 123, the fair value of stock-based awards to employees is calculated through the use of option-pricing models, even though such models were developed to estimate the fair value of freely tradable, fully transferable options without vesting restrictions, which significantly differ from the Company's stock-option awards. These models also require subjective assumptions, including future stock price volatility and expected time to exercise, which greatly affect the calculated values. The Company uses the Black-Scholes option pricing model to value the options. No stock options or other stock compensation were issued during the year ended December 31, 2002. If the fair value method had been applied to all option awards granted in prior years, there would not be a material impact to the reported net loss for the year ended December 31, 2002.

### (I) IMPAIRMENT OF LONG-LIVED ASSETS

Long-lived assets and certain identifiable intangibles are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows (undiscounted and without interest) expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell.

11

### BREAKAWAY INTERNATIONAL, INC.

# NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

### 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### (J) INCOME TAXES

The Company has elected, with the consent of its stockholders, to be taxed as an S corporation for federal and state income tax purposes. Accordingly, the Company is not taxed on its income, except for a Texas corporate franchise tax based on taxable capital. The stockholders of the Company are responsible for the payment of income taxes on their pro-rata share of the Company's taxable income.

#### (K) CONCENTRATIONS

The Company maintains cash balances in several accounts at a bank. Accounts at the institution are insured by the Federal Deposit Insurance Corporation up to \$100,000 in the aggregate. The Company had uninsured amounts on deposit of approximately \$111,000 at December 31, 2002.

# (L) USE OF ESTIMATES

Management uses estimates and assumptions in preparing financial statements in accordance with accounting principles generally accepted in the United States of America. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported amounts of revenues and expenses. Actual results could vary from those estimates.

### (M) RECENT ACCOUNTING PRONOUNCEMENTS

In June 2002, the Financial Accounting Standards Board ("FASB") issued SFAS No. 146, "ACCOUNTING FOR COSTS ASSOCIATED WITH EXIT OR DISPOSAL ACTIVITIES." SFAS No. 146 addresses the timing and amount of costs recognized as a result of restructuring and similar activities. The Company will apply SFAS No. 146 prospectively to activities initiated after December 31, 2002. SFAS No. 146 had no significant impact at the point of adoption on the Company's results of operations or financial position.

In November 2002, the FASB issued Interpretation No. 45 ("FIN 45"), "GUARANTOR'S ACCOUNTING AND DISCLOSURE REQUIREMENTS FOR GUARANTEES." FIN 45 requires a guarantor to recognize at the inception of a guarantee, a liability for the fair value of the obligation it has undertaken in issuing the guarantee. The Company will apply FIN 45 to guarantees, if any, issued after December 31, 2002. At adoption, FIN 45 did not have a significant impact on the Company's results of operations or financial position.

12

# BREAKAWAY INTERNATIONAL, INC.

## NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

# 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

In January 2003, the FASB issued Interpretation No. 46 ("FIN 46"), "CONSOLIDATION OF VARIABLE INTEREST ENTITIES." FIN 46 requires an investor with a majority of the variable interests in a variable interest entity to consolidate the entity and also requires majority and significant variable interest investors to provide certain disclosures. A variable interest entity is an entity in which the equity investors do not have a controlling interest or the equity investment at risk is insufficient to finance the entity's activities without receiving additional subordinated financial support from the other parties. As of December 31, 2002, the Company does not have any investments in other entities.

# 2. INVENTORY

Inventory at December 31, 2002 consisted of the following:

Inventory - New Inventory - Used Inventory - Vendor	\$ 114,000 12,000 1,000
	 127,000
Less reserve for obsolescence	 (31,000)
	\$ 96,000

#### 3. FIXED ASSETS

Fixed assets consists of the following as of December 31, 2002:

Furniture and fixtures	\$ 93,000
Leasehold improvements	3,000
Computer equipment and software	 189,000
Less accumulated depreciation and	285,000
amortization	 (147,000)
	\$ 138,000

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13

BREAKAWAY INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

# 4. PURCHASED SOFTWARE

In February 2002, the Company acquired intangible assets consisting of proprietary software applications for resale. The original purchase price of \$250,000 was allocated by management based on the fair value of the assets purchased, which was estimated to be \$220,000 for the software applications and \$30,000 for supply inventory.

The Company has capitalized the software applications, which are being amortized over a three-year life.

The asset purchase agreement contained a clause to provide royalties to the seller ("Royalty Portion") whereby the Company would remit 50% of the gross sales of the software applications to the seller for a two-year period after the closing date. The payments under the Royalty Portion are not to exceed \$350,000. Through December 31, 2002, the Company has incurred Royalty Portion expense of \$49,000, of which \$22,000 was due at December 31, 2002.

## 5. NOTES PAYABLE TO RELATED PARTIES

The Company executed a note payable with a significant stockholder in July of 2002 for \$100,000, accruing interest at 6.75% per annum. The note is due on demand as of December 31, 2002 and was repaid in August of 2003, and is therefore classified as a current liability. The balance including accrued interest at December 31, 2002 is \$104,000.

The Company executed a note payable with another significant stockholder in September 2002 for \$50,000, accruing interest at 6.75% per annum. The note is due on demand as of December 31, 2002 and was repaid in August of 2003, and is therefore classified as a current liability. The balance including accrued interest at December 31, 2002 is \$51,000.

### 6. STOCKHOLDERS' EQUITY

## STOCK PURCHASE AGREEMENT AND STOCK OPTIONS

On August 28, 2000, the Company entered into a Stock Purchase Agreement ("Agreement") with an employee to enable the employee to obtain an ownership interest in the Company. The Agreement was executed concurrently with an employment agreement with the employee. The Agreement calls for the purchase of approximately 32,000 shares of common stock at the deemed fair value of \$1.16 per share over a four-year period. The total purchase price of approximately \$37,000 is to be paid in 104 equal installments of \$357. The installments are equal to the number of pay periods over the employment agreement.

BREAKAWAY INTERNATIONAL, INC.

NOTES TO FINANCIAL STATEMENTS (CONTINUED) FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

### 6. STOCKHOLDERS' EQUITY (CONTINUED)

The Company is authorized under the Agreement to deduct the installment payments from the employee's bi-weekly salary. Through December 31, 2002, a total of 18,703 shares of stock have been purchased for \$22,000.

Under the Agreement, the Company has granted two options to purchase common stock. The exercise price of both options is \$1.16 per share. The first option is for 4,000 shares, which are exercisable after two years from the date of the Agreement and expire four years and six months after the Agreement date. The second option for 4,000 shares is also exercisable at \$1.16 per share and is exercisable four years after the Agreement date, and expires four years and six months after the Agreement date. Through December 31, 2002, no options have been exercised.

	Year DECEMBER	Ended 31, 2002	
	OPTION SHARES	2	ced Average CISE PRICE
Outstanding, beginning of year Options granted Options cancelled Options exercised	8,000 _ _ _	\$	1.16 _ _ _
Outstanding, end of year	8,000	\$ ======	1.16
Exercisable, end of year	4,000	\$ ======	1.16

# 7. EMPLOYEE BENEFIT PLANS

401(K) PLAN

The Company maintains a 401(k) Plan (the "Plan"). All classes of employees meeting the participation requirements are eligible to participate in the Plan. The Company matches 25% of the employee's contribution, up to the first 8% of compensation that the employee contributes. The Company made matching contributions to the Plan of \$31,000 during the year ended December 31, 2002.

15

#### BREAKAWAY INTERNATIONAL, INC.

#### NOTES TO FINANCIAL STATEMENTS (CONTINUED)

FOR THE YEAR ENDED DECEMBER 31, 2002 AND THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002 (UNAUDITED)

# 8. COMMITMENTS AND CONTINGENCIES

(A) LEASES

The Company was obligated under two operating leases for adjoining offices located in Arlington, Texas. One lease expires in June 2003 and the other expires in February 2004. The leases have monthly rental payments ranging from \$2,500 to \$3,700. Rent expense for the year ended December 31, 2002 was \$74,000.

Aggregate minimum rental payments under these leases are as follows:

For the Year Ending DECEMBER 31, 2003 \$ 59,000 2004 7,000 ------\$ 66,000

#### (B) LEGAL PROCEEDINGS

The Company is involved in various claims and legal actions arising in the ordinary course of business. In the opinion of management, based in part on the advice of legal counsel, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations or liquidity.

### 9. SUBSEQUENT EVENTS

On July 31, 2003, NTN Communications, Inc. (NTN) through its newly created subsidiary, NTN Software Solutions, Inc., completed the acquisition of substantially all of the assets and certain liabilities of the Company.

16

### NTN COMMUNICATIONS, INC. AND SUBSIDIARIES

UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS

AS OF JUNE 30, 2003 AND FOR THE SIX MONTHS ENDED JUNE 30, 2003 AND THE

YEAR ENDED DECEMBER 31, 2002

## ARTICLE 1 INTRODUCTION

NTN Communications, Inc. ("NTN") aquired substantially all of the assets and liabilities of Breakaway International, Inc. ("Breakaway") on July 31, 2003. The following unaudited pro forma consolidated balance sheet as of June 30, 2003 gives effect to the acquisition as if it occurred on June 30, 2003. The unaudited pro forma consolidated statements of operations for the six months ended June 30, 2003 and for the year ended December 31, 2002 give effect to the acquisition as if it occurred on January 1, 2003 and 2002, respectively.

The unaudited pro forma consolidated financial statements are based on historical financial statements of NTN Communications, Inc. and Subsidiaries and Breakaway International, Inc. ("Breakaway"), giving effect to the acquisition applying the purchase method of accounting. The pro forma adjustments are based on available information and assumptions that we believe are reasonable and are discussed in the accompanying notes to the unaudited pro forma consolidated financial statements. These unaudited pro forma consolidated financial statements have been prepared by the management of NTN based upon the consolidated financial statements of NTN and Breakaway as of June 30, 2003 and for the six months ended June 30, 2003 and for the year ended December 31, 2002. The unaudited pro forma consolidated financial statements should be read in conjunction with the historical financial statements and notes thereto. The unaudited pro forma consolidated financial statements are not necessarily indicative of what actual results of operations would have been for the periods presented had the transaction occurred on the dates indicated and do not purport to indicate the results of the future operations.

18

# NTN COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED PRO FORMA CONSOLIDATED BALANCE SHEET JUNE 30, 2003

#### ASSETS

	NTN JUNE 30, 2003		BREAKAWAY JUNE 30, 2003		PRO F DJUST NOTE
Current Assets:					 
Cash and cash equivalents Restricted cash	•	0,000 1,000	Ş	58,000 	\$ (44
Accounts receivable, net of allowance for doubtful accounts Inventory		4,000 4,000		310,000 49,000	
Investments available-for-sale Deposits on broadcast equipment	10	8,000 8,000			
Deferred costs Prepaid expenses and other current assets		7,000 3,000			

HISTORICAL

7,455,000		(44
4,291,000	109,000	
1,563,000	122,000	3,12
\$ 14,237,000	\$ 648,000	\$ 2,68 ======
		\$
	1,000	
16,000		
155,000		
13,000		
	217,000	(21
886,000	643,000	
		(21
200,000		
1,875,000		
61,000		
		(21
	28,000	(2
		2,26
(80,182,000)	(652,000)	65
(649,000)		
(26,000)		
8,195,000	(624,000)	2,89
	4,291,000 579,000 349,000 1,563,000 \$ 14,237,000 \$ 14,237,000 268,000 1,392,000 268,000 155,000 13,000 	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

See accompanying notes to pro forma consolidated financial statements

# NTN COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2003

	HISTORICAL			
	ENDED	BREAKAWAY SIX MONTHS ENDED JUNE 30, 2003	PRO FO ADJUST NOT	
Revenues:				
NTN Network revenues Buzztime service revenues Other revenues	\$ 13,970,000 65,000 5,000		\$	
Total revenues	14,040,000	2,027,000		
Operating expenses:				
Direct operating costs of services Selling, general and administrative Depreciation and amortization Research and development	5,492,000 8,739,000 579,000 164,000	73,000	27	
Total operating expenses	14,974,000	2,362,000	27	
Operating loss		(335,000)	(27	
Other income (expense):				
Interest income Interest expense	3,000 (167,000)			
Total other income (expense)				
Loss before income taxes, minority interest in loss of consolidated subsidiary Provision for deferred income taxes Minority interest in loss of consolidated subsidiary	(15,000)	(341,000)	(26	
subsidiary	10,000			
Net loss	\$ (1,103,000)	\$ (341,000)	\$ (26 =====	
Net loss per common share - basic and diluted	\$ (0.03)			
Weighted average shares outstanding basic and diluted	43,413,000			

See accompanying notes to pro forma consolidated financial statements

20

# NTN COMMUNICATIONS, INC. AND SUBSIDIARIES UNAUDITED PRO FORMA CONSOLIDATED STATEMENT OF OPERATIONS FOR THE YEAR ENDED DECEMBER 31, 2002

	HISTORICAL		
	NTN YEAR ENDED DECEMBER 31, 2002	BREAKAWAY YEAR ENDED DECEMBER 31, 2002	PRO FC ADJUST NOT
Revenues:			
NTN Network revenues Buzztime service revenues Other revenues	\$ 25,465,000 128,000 17,000	\$ 4,432,000 	\$
Total revenues	25,610,000	4,432,000	
Operating expenses:			
Direct operating costs of services Selling, general and administrative Depreciation and amortization Research and development	9,252,000 16,646,000 1,555,000 12,000	995,000 4,184,000 118,000	54
Total operating expenses	27,465,000		 54
Operating loss		(865,000)	(54
Other income (expense):			
Interest income Interest expense	6,000 (511,000)	3,000 (4,000)	
Total other income (expense)			
Loss before income taxes, minority interest in loss of consolidated subsidiary Provision for deferred income taxes Minority interest in loss of consolidated subsidiary	(2,360,000) (41,000) 212,000	(866,000)  	(53
Net loss	\$ (2,189,000)	\$ (866,000) =========	\$ (53 ======
Net loss per common share - basic and diluted	\$ (0.06)		

See accompanying notes to pro forma consolidated financial statements

21

# NTN COMMUNICATIONS, INC. AND SUBSIDIARIES

NOTES TO UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE A

On July 31, 2003, NTN through its newly created subsidiary, NTN Software Solutions, Inc., completed the acquisition of substantially all of the assets and certain liabilities of Breakaway, a privately held provider of restaurant industry hardware and software enterprise solutions based in Arlington, Texas. NTN consummated the acquisition pursuant to an asset purchase agreement entered into on July 31, 2003 with Breakaway and all of Breakaway's existing shareholders.

Under the terms of the agreement, NTN acquired Breakaway's assets for \$25,000 in cash, 1,292,614 shares of unregistered NTN common stock (estimated to be \$2.275 million) and the assumption of existing liabilities set forth on Breakaway's preliminary closing balance sheet dated as of July 31, 2003. The amount of the cash component of the purchase price is subject to post closing adjustments, based on a final closing date balance sheet accepted by NTN.

NTN will pay additional contingent earn-out amounts in shares of unregistered NTN common stock and/or cash for each of the years ending June 30, 2004, June 30, 2005 and June 30, 2006, provided that certain targets for earnings before taxes are met for the acquired assets. The targeted amounts increase by 25% each year. NTN also entered into employment agreements with five of the executives of Breakaway.

### NOTE B

The pro forma consolidated balance sheet includes the estimated pro forma adjustments necessary to give effect to the acquisition, using the purchase method of accounting as if it had occurred on June 30, 2003 and reflects the allocation of the estimated purchase price to the estimated fair value of assets acquired and liabilities assumed, including the issuance of 1,292,614 shares of NTN common stock at \$1.76 per share totaling approximately \$2.275 million in the aggregate; payment of estimated costs of the merger transactions of \$200,000; and elimination of Breakaways equity accounts.

The estimated purchase price for the Breakaway acquisition was allocated to the intangible assets of Breakaway based on preliminary estimates of the fair value of those assets. A final allocation of the purchase price is expected to be completed in the fourth quarter of 2003, upon receipt of the third party valuation analysis. The final allocation is expected to include potential adjustments to purchased software, customer list, non-compete agreement, goodwill and deferred revenue.

The pro forma adjustments are summarized as follows:

 Use of cash for acquisition and related costs and repayment of Breakaway notes payable- related parties; \$442,000

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22
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- o Excess of purchase price over the fair value of tangible assets of \$3,124,000 is allocated to intangible assets based on preliminary estimates of the fair value of those assets as follows:
  - o Purchased software \$1,000,000
  - o Customer List \$500,000
  - o Non-compete agreement \$500,000
  - o Goodwill \$1,124,000
- Repayment of Breakaway notes payable to related parties on acquisition date; \$217,000
- o Issuance of NTN common stock; \$2,275,000
- o Elimination of Breakaway common stock; \$28,000
- o Elimination of Breakaway retained earnings; \$652,000

# NOTE C

The pro forma consolidated statements of operations include adjustments necessary to reflect the merger as if it had occurred on January 1, 2003 for the six months ended June 30, 2003 and January 1, 2002 for the year ended December 31, 2002.

The pro forma adjustments for the six months ended June 30, 2003 and the year ended December 31, 2002, respectively, are summarized as follows:

- o Amortization of purchased software acquired based upon an estimated life of 4 years; \$125,000 and \$250,000, respectively
- Amortization of customer list acquired based upon an estimated life of 3 years; \$83,000 and \$167,000, respectively
- o Amortization of non-compete agreement acquired based upon an estimated life of 4 years; \$63,000 and \$125,000, respectively
- o Elimination of interest expense on notes payable-related parties repaid at acquisition date; \$6,000 and \$0, respectively.

23

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NTN COMMUNICATIONS, INC.

By: /S/ JAMES B. FRAKES

James B. Frakes Chief Financial Officer

Date: October 14, 2003

24

EXHIBIT INDEX

Exhibit NUMBER DESCRIPTION 23.1 Consent of KPMG LLP.

25