

INVESTORS REAL ESTATE TRUST  
Form 8-K/A  
March 15, 2002

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 8-K/A**

**AMENDMENT NO. 1 TO CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15 (d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**March 15, 2002**  
(Date of Report)

**January 2, 2002**  
(Date of earliest event reported)

**INVESTORS REAL ESTATE TRUST**  
(Exact name of registrant as specified in its charter)

**North Dakota**  
(State or other jurisdiction of  
incorporation)

**0-14851**  
(Commission File Number)

**45-0311232**  
(IRS Employer Identification  
Number)

**12 South Main Street, Suite 100, Minot, ND**  
(Address of principal executive offices)

**58701**  
(Zip Code)

**(701) 837-4738**  
(Registrant's telephone number, including area code)

Page 1

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The undersigned Registrant hereby amends its Current Report on Form 8-K dated January 2, 2002, which was filed with the Securities and Exchange Commission on January 17, 2002, to include the financial statements required by Item 7 (a) of Form 8-K and the pro forma financial information required by Item 7 (b) of Form 8-K.

**ITEM 7. FINANCIAL STATEMENTS, PRO FORMA FINANCIAL INFORMATION AND EXHIBITS**

(a) Financial Statements: See Index to Financial Statements and Pro Forma Financial Information appearing on Page F-1 of this Form 8-K/A.

(b) Pro Forma Financial Information: See Index to Financial Statements and Pro Forma Financial Information appearing on page F-1 of this Form 8-K/A.

(c) Exhibits  
None

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

### INVESTORS REAL ESTATE TRUST

By: /s/ Thomas A. Wentz, Sr.  
Thomas A. Wentz, Sr.  
President

March 15, 2002

### INDEX TO FINANCIAL STATEMENTS AND PRO FORMA FINANCIAL INFORMATION

#### APPLEWOOD ON THE GREEN APARTMENTS

Independent Auditor's Report.....	F-2
Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2000.....	F-3
Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2000.....	F-4
Unaudited Interim Financial Statement for the Period January 1, 2001, through October 31, 2001.....	F-5
Unaudited Estimated Taxable Operating Results.....	F-5

#### BLOOMINGTON BUSINESS PLAZA

Independent Auditor's Report.....	F-6
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Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2000, 1999, and 1998.....	F-7
Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2000, 1999, and 1998.....	F-8
Unaudited Interim Financial Statement for the Period January 1, 2001, through September 30, 2001.....	F-9
Unaudited Estimated Taxable Operating Results.....	F-9
<b>STONE CONTAINER PLANT</b>	
Independent Auditor's Report.....	F-10
Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2001.....	F-11
Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2001.....	F-12
Unaudited Estimated Taxable Operating Results.....	F-13
<b>THRESHER SQUARE</b>	
Independent Auditor's Report.....	F-14
Historical Summary of Gross Income and Direct Operating Expenses For the Years Ended December 31, 2001, 2000 and 1999.....	F-15
Notes to Historical Summary of Gross Income and Direct Operating Expenses For the Years Ended December 31, 2001, 2000, and 1999.....	F-16
Unaudited Estimated Taxable Operating Results.....	F-17

### Independent Auditor's Report

To the Board of Trustees of Investors Real Estate Trust

We have audited the accompanying Historical Summary of Gross Income and Direct Operating Expenses of Applewood Apartments ("Historical Summary") for the year ended December 31, 2000. This Historical Summary is the responsibility of the management. Our responsibility is to express an opinion on the Historical Summary based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Historical Summary is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Historical Summary. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the Historical Summary. We believe that our audit provides a reasonable basis for our opinion.

The accompanying Historical Summary was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission as described in Note 2, and is not intended to be a complete presentation

of Applewood Apartments revenue and expenses.

In our opinion, the Historical Summary referred to above presents fairly, in all material respects, the gross income and direct operating expenses described in Note 2 of Applewood Apartments for the year ended December 31, 2000, in conformity with accounting principles generally accepted in the United States of America.

/S/ Brady, Martz and Associates, P.C.  
Brady, Martz, and Associates, P.C.

Minot, North Dakota

March 12, 2002

F-2

**Applewood Apartments Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2000**

GROSS INCOME	
Real estate rentals	\$ 1,421,771
Other rental income	<u>61,062</u>
Total Gross Income	<u>\$ 1,482,833</u>
DIRECT OPERATING EXPENSES	
Utilities	\$ 134,710
Repairs & Maintenance	181,222
Real Estate Taxes	129,914
Insurance	<u>18,098</u>
Total Direct Operating Expenses	<u>\$ 463,944</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	<u>\$ 1,018,889</u>

The Notes to Historical Summary of Gross Income and Direct Operating Expenses are an integral part of this summary.

F-3

**Applewood Apartments Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2000**

*Note 1. Nature of Business*

*Applewood Apartments is a 234-unit, multi-tenant apartment community located in Omaha, Nebraska. The operations of Applewood consists of leasing residential units to various tenants. Leases are generally for terms of one year or less.*

*Note 2. Basis of Presentation*

*IRET Properties purchased Applewood Apartments on November 1, 2001. The historical summary has been prepared for the purpose of complying with Regulation S-X, Rule 3-14 of the Securities and Exchange Commission ( SEC ), which requires certain information with respect to real estate operations acquired to be included with certain filings with the SEC. This historical summary includes the historical gross income and direct operating expenses of Olympic Village, exclusive of the following expenses which may not be comparable to the proposed future operations:*

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- (a) interest expense on existing mortgage and borrowings
- (b) depreciation of property and equipment
- (c) certain administrative expenses
- (d) management fees

Note 3. Summary of Significant Accounting Policies

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Capitalization Policy - Expenditures for renewals and improvements that significantly add to the productive capacity or extend the useful life of an asset are capitalized. Expenditures for maintenance and repairs which do not add to the value or extend useful lives are charged to expense as incurred.

F-4

**Applewood Apartments Unaudited Interim Financial Statement for the Period January 1, 2001 through October 31, 2001**

GROSS INCOME	
Real estate rentals	\$ 1,072,775
Other rental income	<u>45,223</u>
Total Gross Income	<u>\$ 1,117,998</u>
DIRECT OPERATING EXPENSES	
Utilities	\$ 120,129
Repairs & Maintenance	206,068
Real Estate Taxes	108,262
Insurance	<u>15,082</u>
Total Direct Operating Expenses	<u>\$ 449,541</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	<u>\$ 668,457</u>

**Unaudited Estimated Taxable Operating Results**

The table below represents estimated taxable operating results of Applewood Apartments in Omaha, Nebraska for the first twelve-month period of the acquisition. Said property is a 234-unit apartment community, of which assumptions of 8% annual vacancy.

	<u>Cash Flow Projections</u>
Rental Revenue	\$ 1,501,444
Other Revenue	100,000
Interest Expense	-511,723
Operating Expenses	-710,000
Principle Mortgage Reduction	<u>-104,285</u>
OPERATING CASH FLOW	<u>\$ 275,436</u>

F-5

**Independent Auditor's Report**

To the Board of Trustees of Investors Real Estate Trust

We have audited the accompanying Historical Summary of Gross Income and Direct Operating Expenses of Bloomington Business Center ("Historical Summary") for the years ended December 31, 2000, 1999 and 1998. This Historical Summary is the responsibility of the management. Our responsibility is to express an opinion on the Historical Summary based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Historical Summary is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Historical Summary. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the Historical Summary. We believe that our audits provide a reasonable basis for our opinion.

The accompanying Historical Summary was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission as described in Note 2, and is not intended to be a complete presentation of Bloomington Business Center's revenue and expenses.

In our opinion, the Historical Summary referred to above presents fairly, in all material respects, the gross income and direct operating expenses described in Note 2 of Bloomington Business Center for the years ended December 31, 2000, 1999, and 1998 in conformity with accounting principles generally accepted in the United States of America.

/s/ Brady, Martz and Associates, P.C.  
Brady, Martz, and Associates, P.C.

Minot, North Dakota

March 12, 2002

F-6

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**Bloomington Business Plaza Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2000, 1999, and 1998**

GROSS INCOME		<u>12/31/00</u>	<u>12/31/99</u>	<u>12/31/98</u>
Real estate rentals	\$	710,257	\$ 661,625	\$ 671,694
Operating Expense Reimbursements		<u>363,052</u>	<u>353,339</u>	<u>360,045</u>
Total Gross Income	\$	<u>1,073,309</u>	<u>1,014,964</u>	<u>1,031,739</u>
DIRECT OPERATING EXPENSES				
Utilities	\$	16,760	\$ 15,795	\$ 24,266
Repairs and Maintenance		75,313	91,365	85,001
Real Estate Taxes		243,448	238,443	256,158
Property Management		54,031	51,929	53,662
Insurance		<u>9,113</u>	<u>8,042</u>	<u>9,444</u>
Total Direct Operating Expenses	\$	<u>398,665</u>	<u>405,574</u>	<u>428,531</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	\$	<u>674,644</u>	<u>609,390</u>	<u>603,208</u>

The Notes to Historical Summary of Gross Income and Direct Operating Expenses are an integral part of this summary.

F-7

**Bloomington Business Center Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2000, 1999, and 1998**

*Note 1. Nature of Business*

*Bloomington Business Center is a multi-tenant commercial property located in Bloomington, Minnesota, containing 114,819 square feet of rentable space which was acquired on October 1, 2001. The property was acquired from an entity controlled by Steven B. Hoyt who is a Trustee of IRET. Therefore, Historical Summary of Gross Income and Direct Operating are being presented for three years.*

*Note 2. Basis of Presentation*

*IRET Properties purchased Bloomington Business Center October 1, 2001. The historical summary has been prepared for the purpose of complying with Regulation S-X, Rule 3-14 of the Securities and Exchange Commission ( SEC ), which requires certain information with respect to real estate operations acquired to be included with certain filings with the SEC. This historical summary includes the historical gross income and direct operating expenses of Bloomington Business Center, exclusive of the following expenses which may not be comparable to the proposed future operations:*

- (a) interest expense on existing mortgage and borrowings*
- (b) depreciation of property and equipment*
- (c) professional expenses*

*Note 3. Summary of Significant Accounting Policies*

*Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.*

*Capitalization Policy - Expenditures for renewals and improvements that significantly add to the productive capacity or extend the useful life of an asset are capitalized. Expenditures for maintenance and repairs which do not add to the value or extend useful lives are charged to expense as incurred.*

*Revenue Recognition - Rental revenue is recognized on the straight-line basis, which averages minimum rents over the terms of the leases. All leases are classified as operating leases and expire at various dates prior to December 31, 2007. The following is a schedule by years of future minimum rents receivable on non-cancelable operating leases in effect as of December 31, 2000.*

<i>Year</i>	<i>Amount</i>
2001	\$ 737,933
2002	614,826
2003	488,894
2004	402,650
2005	310,996
Thereafter	\$ <u>314,110</u>
Total	\$ <u>2,869,409</u>

*Expense Reimbursement Expense reimbursements represent operating expenses, including real estate taxes billed to the tenants and are recognized in the period the expenses are incurred.*

F-8

**Bloomington Business Plaza Unaudited Interim Financial Statement for the Period January 1, 2001 through September 30, 2001**

GROSS INCOME	
Real estate rentals	\$ 548,433
Operating Expense Reimbursements	<u>277,001</u>
Total Gross Income	\$ <u>825,434</u>
DIRECT OPERATING EXPENSES	
Utilities	\$ 9,658
Repairs & Maintenance	60,912
Real Estate Taxes	187,537
Property Management Expense	41,931
Insurance	<u>10,598</u>
Total Direct Operating Expenses	\$ <u>310,636</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	\$ <u>514,798</u>

### Unaudited Estimated Taxable Operating Results

The table below represents estimated taxable operating results of Bloomington Business Plaza, Bloomington, Minnesota for the first twelve-month period of the acquisition. Said property is a net lease commercial structure consisting of 114,819 net rentable square footage, of which assumptions for net rent is based upon 7% vacancy.

	<u>Cash Flow Projections</u>
Rental Revenue	\$ 694,021
Interest Expense	-352,500
Principle Mortgage Reduction	<u>-74,400</u>
OPERATING CASH FLOW	\$ <u>267,121</u>

F-9

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### Independent Auditor's Report

To the Board of Trustees of Investors Real Estate Trust

We have audited the accompanying Historical Summary of Gross Income and Direct Operating Expenses of Stone Container ("Historical Summary") for the year ended December 31, 2001. This Historical Summary is the responsibility of the management. Our responsibility is to express an opinion on the Historical Summary based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Historical Summary is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Historical Summary. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the Historical Summary. We believe that our audit provides a reasonable basis for our opinion.

The accompanying Historical Summary was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission as described in Note 2, and is not intended to be a complete presentation



of Stone Container's revenue and expenses.

In our opinion, the Historical Summary referred to above presents fairly, in all material respects, the gross income and direct operating expenses described in Note 2 of Stone Container for the year ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

/s/ Brady, Martz and Associates, P.C.  
Brady, Martz, and Associates, P.C.

Minot, North Dakota

March 12, 2002

F-10

**Stone Container Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2001**

GROSS INCOME	
Real estate rentals	\$ 916,135
DIRECT OPERATING EXPENSES	<u>0</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	\$ <u>916,135</u>

The Notes to Historical Summary of Gross Income and Direct Operating Expenses are an integral part of this summary.

F-11

**Stone Container Notes to Historical Summary of Gross Income and Direct Operating Expenses for the Year Ended December 31, 2001**

*Note 1. Nature of Business*

*Stone Container is a single-tenant commercial property located in Roseville, Minnesota, containing 229,072 square feet of rentable space which was acquired on December 20, 2001. The tenant is responsible for all costs and expenses. Therefore, direct operating expenses have been excluded from the Historical Summary for the year ended December 31, 2001.*

*Note 2. Basis of Presentation*

*IRET Properties purchased the Stone Container building December 20, 2001. The historical summary has been prepared for the purpose of complying with Regulation S-X, Rule 3-14 of the Securities and Exchange Commission ( SEC ), which requires certain information with respect to real estate operations acquired to be included with certain filings with the SEC. This historical summary includes the historical gross income and direct operating expenses of Stone Container, exclusive of the following expenses which may not be comparable to the proposed future operations:*

- (a) interest expense on existing mortgage and borrowings*
- (b) depreciation of property and equipment*
- (c) management and leasing fees*
- (d) certain administrative and professional expenses*
- (e) provision for income taxes*
- (f) operating expenses such as utilities, real estate taxes, insurance, etc.*

Note 3. Summary of Significant Accounting Policies

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Capitalization Policy - Expenditures for renewals and improvements that significantly add to the productive capacity or extend the useful life of an asset are capitalized. Expenditures for maintenance and repairs which do not add to the value or extend useful lives are charged to expense as incurred.

Revenue Recognition - Rental revenue is recognized on the straight-line basis, which averages minimum rents over the terms of the leases. The lease is classified as a triple-net lease, and will expire on December 31st 2010. The following is a schedule by years of future minimum rents receivable on operating lease in effect as of December 31, 2001.

Year	Amount
2002	\$ 817,787
2003	849,857
2004	868,183
2005	888,799
2006	923,160
Thereafter	\$ <u>4,100,388</u>
Total	\$ <u>8,448,175</u>

F-12

## Stone Container Unaudited Estimated Taxable Operating Results

The table below represents estimated taxable operating results of Stone Container in Roseville, Minnesota for the first twelve-month period of the acquisition. Said property is a net lease commercial structure consisting of 229,072 rentable square footage, of which assumptions for net rent is based upon 100% occupancy.

	<u>Cash Flow Projections</u>
Rental Revenue	\$ 817,787
Interest Expense	-355,100
Principle Mortgage Reduction	<u>-126,825</u>
OPERATING CASH FLOW	\$ <u>335,862</u>

F-13

## Independent Auditor's Report

To the Board of Trustees of Investors Real Estate Trust

We have audited the accompanying Historical Summary of Gross Income and Direct Operating Expenses of Thresher Square ("Historical Summary") for the years ended December 31, 2001, 2000 and 1999. This Historical Summary is the responsibility of the management. Our responsibility is to express an opinion on the Historical Summary based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of

America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the Historical Summary is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the Historical Summary. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the Historical Summary. We believe that our audits provide a reasonable basis for our opinion.

The accompanying Historical Summary was prepared for the purpose of complying with the rules and regulations of the Securities and Exchange Commission as described in Note 2, and is not intended to be a complete presentation of Thresher Square's revenue and expenses.

In our opinion, the Historical Summary referred to above presents fairly, in all material respects, the gross income and direct operating expenses described in Note 2 of Thresher Square for the years ended December 31, 2001, 2000, and 1999 in conformity with accounting principles generally accepted in the United States of America.

/s/ Brady, Martz and Associates, P.C.  
Brady, Martz, and Associates, P.C.

Minot, North Dakota

March 12, 2002

F-14

**Thresher Square Historical Summary of Gross Income and Direct Operating Expenses for the Years Ended December 31, 2001, 2000 and 1999**

GROSS INCOME		<u>12/31/01</u>	<u>12/31/00</u>	<u>12/31/99</u>
Real estate rentals	\$	1,145,294	\$ 1,113,778	\$ 1,081,460
Operating Expense Reimbursements		936,287	866,369	820,621
Other Income		<u>34,408</u>	<u>33,052</u>	<u>30,881</u>
Total Gross Income	\$	<u>2,115,989</u>	<u>2,013,199</u>	<u>1,932,962</u>
DIRECT OPERATING EXPENSES				
Utilities	\$	175,256	\$ 151,905	\$ 155,854
Repairs and Maintenance		457,100	393,358	380,893
Real Estate Taxes		351,410	318,571	320,450
Property Management		106,439	100,570	95,166
Insurance		<u>13,740</u>	<u>10,997</u>	<u>10,144</u>
Total Direct Operating Expenses	\$	<u>1,103,945</u>	<u>975,401</u>	<u>962,507</u>
EXCESS OF GROSS INCOME OVER DIRECT OPERATING EXPENSES	\$	<u>1,012,044</u>	<u>1,037,798</u>	<u>970,455</u>

The Notes to Historical Summary of Gross Income and Direct Operating Expenses are an integral part of this summary.

F-15

**Thresher Square Notes To Historical Summary of Gross Income and Direct Operating Expenses For The Years Ended December 31, 2001, 2000 and 1999.**

*Note 1.*

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### Nature of Business

Thresher Square is a multi-tenant commercial property located in Minneapolis, Minnesota, containing 113,736 square feet of rentable space which was acquired on January 2, 2002. The property was acquired from an entity controlled by Steven B. Hoyt who is a Trustee of IRET. Therefore, Historical Summary of Gross Income and Direct Operating are being presented for three years.

### Note 2. Basis of Presentation

IRET Properties purchased Thresher Square January 2, 2002. The historical summary has been prepared for the purpose of complying with Regulation S-X, Rule 3-14 of the Securities and Exchange Commission ( SEC ), which requires certain information with respect to real estate operations acquired to be included with certain filings with the SEC. This historical summary includes the historical gross income and direct operating expenses of Thresher Square, exclusive of the following expenses which may not be comparable to the proposed future operations:

- (a) interest expense on existing mortgage and borrowings
- (b) depreciation of property and equipment
- (c) professional expenses

### Note 3. Summary of Significant Accounting Policies

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Capitalization Policy - Expenditures for renewals and improvements that significantly add to the productive capacity or extend the useful life of an asset are capitalized. Expenditures for maintenance and repairs which do not add to the value or extend useful lives are charged to expense as incurred.

Revenue Recognition - Rental revenue is recognized on the straight-line basis, which averages minimum rents over the terms of the leases. All leases are classified as operating leases and expire at various dates prior to January 31, 2009. The following is a schedule by years of future minimum rents receivable on non-cancelable operating leases in effect as of December 31, 2001.

<u>Year</u>		<u>Amount</u>
2002	\$	904,916
2003		752,891
2004		700,612
2005		700,612
Thereafter	\$	<u>1,817,916</u>
Total	\$	<u>4,876,947</u>

Expense Reimbursement Expense reimbursements represent operating expenses, including real estate taxes billed to the tenants and are recognized in the period the expenses are incurred.

F-16

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## Thresher Square Unaudited Estimated Taxable Operating Results

The table below represents estimated taxable operating results of Thresher Square in Minneapolis, Minnesota for the first twelve-month period of the acquisition. Said property is a net lease commercial structure consisting of 113,736 rentable square footage, of which assumptions for net rent is based upon 93% occupancy.

Cash Flow Projections

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Rental Revenue	\$ 1,120,000
Interest Expense	-452,221
Principle Mortgage Reduction	<u>-370,000</u>
OPERATING CASH FLOW	\$ <u>297,779</u>

F-17

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