

GENERAL CABLE CORP /DE/  
Form 10-K  
March 01, 2013  
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UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-K  
(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the fiscal year ended December 31, 2012

OR  
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_  
Commission file number: 1-12983

GENERAL CABLE CORPORATION  
(Exact name of registrant as specified in its charter)  
Delaware  
(State or other jurisdiction of  
incorporation or organization)

06-1398235  
(I.R.S. Employer Identification No.)

4 Tesseneer Drive  
Highland Heights, KY  
(Address of principal executive offices)

41076-9753  
(Zip Code)

Registrant's telephone number, including area code: (859) 572-8000

Securities Registered Pursuant to Section 12(b) of the Act:

Title of each class	Name of each exchange on which registered
Common Stock, \$.01 Par Value	New York Stock Exchange

Securities Registered Pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.  
Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation of S-K (§229.405 of this chapter) is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No   
The aggregate market value of the registrant's Common Stock held by non-affiliates of the registrant was \$1,266.7 million at June 29, 2012 (based upon non-affiliate holdings of 48,832,503 shares and a market price of \$25.94 per share).

As of February 22, 2013 there were 49,706,370 shares of the registrant's Common Stock outstanding.

**DOCUMENTS INCORPORATED BY REFERENCE:**

Portions of the definitive Proxy Statement for the registrant's Annual Meeting of Shareholders to be filed with the Securities and Exchange Commission within 120 days after December 31, 2012 have been incorporated by reference into Part III of this Annual Report on Form 10-K.

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PART I.

ITEM 1. BUSINESS

General Cable Corporation ("the Company") is a global leader in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets. The Company additionally engages in the design, integration, and installation on a turn-key basis for products such as high and extra-high voltage terrestrial and submarine systems. The Company strives to enhance shareholder value in multiple ways, including:

- Utilizing the Company's assets, financial strength and flexibility, distribution system, global and product diversity, brands, and the talents and strong commitment of employees to build profitability through excellence in the Company's primary business, wire and cable manufacturing and distribution;
- Managing the Company's product portfolio by pursuing market share in fast growing and value added product lines as well as strategic investments in attractive long term growth opportunities;
- Focusing on continuous improvement and operating efficiency through the execution of Lean Six Sigma ("Lean") strategies and technical expertise to maintain the Company's position as a low cost provider;
- Expanding operations through organic growth and acquisitions with continued focus in emerging economies;
- Leveraging our diversity and intellectual property through the sharing of best practices across the global organization; and
- Maintaining high operational standards through sustainability, safety, and innovation.

By operating under these guiding principles, the Company has been able to build a strong market position in each of the segments in which it competes. The Company's key performance indicators are considered to be volume, as measured in metal pounds sold, operating income, net income, earnings per share, operating cash flows, returns on capital employed and invested capital and working capital efficiency.

The Company is a Delaware corporation and was incorporated in 1994. The Company and its predecessors have served various wire and cable markets for over 150 years. The Company's immediate predecessor was a unit of American Premier Underwriters, Inc. ("American Premier"), previously known as The Penn Central Corporation. American Premier acquired the Company's existing wire and cable business in 1981. In 1994, a subsidiary of Wassall PLC acquired the predecessor by purchase of General Cable's outstanding subordinated promissory note, the General Cable common stock held by American Premier and a tender offer for the publicly-held General Cable common stock. In 1997, Wassall consummated public offerings for the sale of all of its interest in General Cable's common stock. The Company has operated as an independent public company since completion of the offerings and its common stock is traded on the New York Stock Exchange under the ticker symbol, BGC.

For purposes of this report, unless the context otherwise requires, all references herein to the "Company," "General Cable," "we," "us," and "our" shall refer to General Cable Corporation.

Business Segments

The Company's operating structure is the basis for our financial reporting. The Company's three segments include North America, Europe and Mediterranean, and Rest of World ("ROW"). Additional financial information regarding the segments appears in Note 17 - Segment Information.

North America

The North America segment engages in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for the energy, industrial, construction, specialty and communications markets principally for use in the electric utility, electrical infrastructure, construction, and communications industries, as well as manufacture and distribution of rod mill wire and cable products primarily in the United States and Canada. The North America segment contributed approximately 39%, 36% and 37% of the Company's consolidated revenues for 2012, 2011 and 2010, respectively.

The North America segment consists of 25 manufacturing facilities across the region. Additionally, the North America segment has regional centers of excellence and state-of-the-art laboratories for technical expertise and innovation in material technology and compounding, electrical testing, data cables, and specialty and military cables.

Europe and Mediterranean

The Europe and Mediterranean segment engages in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for the energy, industrial, construction, specialty and communications markets principally for use in the electric utility, electrical infrastructure, construction, and communications industries with operations in Algeria, Angola, Egypt, France, Germany, Norway, Portugal and Spain, and selling into markets throughout Europe, the Mediterranean and Africa. Additionally, the Europe and Mediterranean segment engages in the design, integration, and installation

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on a turnkey basis for products such as high and extra-high voltage terrestrial and submarine systems around the world. The Europe and Mediterranean segment contributed approximately 28%, 30% and 31% of the Company's consolidated revenues for 2012, 2011, and 2010, respectively.

This segment has expanded in recent years due to several key acquisitions. These acquisitions have broadened the Company's customer base and the product offering to expand its presence in the European and Mediterranean markets, which had previously been concentrated in the Iberian Peninsula. These acquisitions include the purchase of a majority ownership of BICC Egypt S.A.E. ("Egypt") in October 2010, Enica Biskra ("Algeria") in 2008, Norddeutsche Seekabelwerke GmbH & Co. ("NSW") in 2007 and Silec Cable, S.A.S. ("Silec") in 2005. These acquisitions demonstrate the Company's strategic initiative to expand its global geographic footprint and broaden its product diversity.

The Europe and Mediterranean segment consists of 10 manufacturing facilities across the region. Additionally, the Europe and Mediterranean segment has regional centers of excellence and state-of-the-art laboratories for high and extra-high voltage power cables and systems, submarine power and communications systems, and halogen-free flame retardant technology and compounding.

Rest of World (ROW)

The ROW segment engages in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets as well as manufacture and distribution of rod mill wire and cable products. The ROW segment consists of sales, distribution and manufacturing facilities in Latin America, Sub-Saharan Africa, the Middle East and Asia Pacific that resulted from the acquisition of Phelps Dodge International Corporation ("PDIC") in October 2007 and is managed in conjunction with the Company's historical operations and recent investments in Australia, China, India, Mexico, New Zealand, the Pacific Islands, Peru and South Africa. The ROW segment contributed approximately 33%, 34% and 32% of the Company's consolidated revenues in 2012, 2011 and 2010, respectively.

The PDIC acquisition was completed as part of the Company's strategy to expand globally into developing energy and electrical infrastructure markets and brought the Company additional global trading and operating expertise. The ROW segment serves developing countries and customers in sectors that are expected to offer better growth opportunity over time than the developed world. The rod mill wire and cable operations provide a competitive advantage in these markets. Current ROW operations and equity investments are located in Australia, Brazil, Chile, China, Colombia, Costa Rica, Ecuador, El Salvador, Fiji, Honduras, India, Mexico, New Zealand, Oman, Pakistan, Panama, Peru, the Philippines, South Africa, Thailand, Venezuela and Zambia.

The ROW segment consists of 21 manufacturing facilities across the segment. Additionally, the ROW segment has regional centers of excellence and state-of-the-art laboratories for rod fabrication and drawing.

Products

The Company serves its customers through a global network of manufacturing facilities with worldwide sales representation and distribution. The Company's product portfolio includes more than 100,000 products and the Company believes it has one of the most diversified product lines in the industry to meet customers' needs. The various wire and cable product lines are sold and manufactured by all geographic segments except for rod mill products, which are limited to local and regional sales due to their geographic locations. Revenue by product line and geographic region is included in Note 17 - Segment Information. The majority of products sold by the Company's three segments include the following:

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Product Category	Principal Products	Principal Markets	Principal End-Users
Electric Utility	<ul style="list-style-type: none"> <li>- low- and medium-voltage distribution cables</li> <li>- high- and extra-high-voltage underground transmission cables and installation</li> <li>- bare overhead conductors</li> <li>- submarine transmission and distribution cables</li> </ul>	<ul style="list-style-type: none"> <li>- electric utilities</li> </ul>	<ul style="list-style-type: none"> <li>- investor-owned utility companies</li> <li>- government-owned and state and local public power companies</li> <li>- contractors</li> </ul>
Electrical Infrastructure	<ul style="list-style-type: none"> <li>- rubber- and plastic-jacketed wire and cables</li> <li>- low- and medium-voltage industrial power cables</li> <li>- ignition wire sets</li> <li>- cable wire harnesses</li> <li>- rail and mass transit cables</li> <li>- shipboard cables</li> <li>- oil and gas cables</li> <li>- armored mining cables</li> <li>- alternative energy power generation cables</li> </ul>	<ul style="list-style-type: none"> <li>- power generating stations; solar, nuclear, wind applications</li> <li>- industrial applications; marine, mining, oil and gas, transit, machine builders and entertainment</li> <li>- military</li> <li>- infrastructure</li> <li>- automotive aftermarket</li> <li>- industrial power and control</li> <li>- medical</li> <li>- telecom local loop</li> <li>- enterprise networking and multimedia applications</li> <li>- industrial instrumentation control</li> </ul>	<ul style="list-style-type: none"> <li>- industrial consumers</li> <li>- contractors</li> <li>- electrical distributors</li> <li>- electrical retailers</li> <li>- OEM (original equipment manufacturers)</li> <li>- DIY (do-it-yourself customers)</li> <li>- industrial equipment manufacturers</li> <li>- military customers</li> </ul>
Communications	<ul style="list-style-type: none"> <li>- high-bandwidth twisted copper and fiber optic cables</li> <li>- multi-conductor and multi-pair fiber and copper networking cables</li> <li>- outside plant telecommunications exchange cables</li> <li>- coaxial cables</li> <li>- fiber-optic submarine cable systems</li> <li>- low detection profile cables</li> <li>- turnkey submarine networks</li> <li>- offshore integration systems</li> </ul>	<ul style="list-style-type: none"> <li>- commercial</li> <li>- residential</li> <li>- building management</li> <li>- entertainment</li> <li>- renewable energy</li> </ul>	<ul style="list-style-type: none"> <li>- telecommunications system operators</li> <li>- contractors</li> <li>- telecommunications distributors</li> <li>- system integrators</li> <li>- OEM</li> <li>- DIY</li> </ul>
Construction	<ul style="list-style-type: none"> <li>- construction cable</li> <li>- flexible cords; halogen-free, low-smoke and flame retardant cables</li> </ul>	<ul style="list-style-type: none"> <li>- residential and non-residential construction</li> </ul>	<ul style="list-style-type: none"> <li>- retail home centers</li> <li>- electricians</li> <li>- distributors</li> <li>- installation and engineering contractors</li> <li>- DIY</li> </ul>
Rod Mill	<ul style="list-style-type: none"> <li>- copper rod</li> <li>- aluminum rod</li> </ul>	<ul style="list-style-type: none"> <li>- wire and cable industry</li> </ul>	<ul style="list-style-type: none"> <li>- wire and cable manufacturers</li> </ul>

## Industry and Market Overview

The Company produces and sells to a variety of end markets including markets for electric utility, electrical infrastructure, communication, construction and rod mill products. The underlying growth drivers in each of these end markets are similar and dependent on healthy GDP rates and construction cycles. Additionally, the global electric utility industry is dependent on a variety of factors including electricity consumption and grid integration, housing and construction, including the urbanization of emerging economies, governmental energy and tax policy, the investment



policies of electric utilities, as well as renewable energy initiatives primarily related to offshore wind and solar power. The market for electrical infrastructure cable products has many sub-sectors and niches and is heavily influenced by the level of industrial construction spending, the level of capital equipment investment and transit, marine, and mining activity as well as renewable energy initiatives primarily related to terrestrial and offshore drilling of oil and gas. The market demand for construction products is heavily influenced by the level of residential and non-residential construction spending. The market for communication products is primarily influenced by residential and non-residential construction and fiber-to-the-home initiatives as well as the level of broadband investments. Rod mill product demand is principally driven by fundamental demand stemming from economic growth and development.

#### Customers

The Company has a regionally coordinated global direct sales force and in certain of its businesses operates under supply agreements of varying lengths. These agreements generally do not require a minimum level of sales and customers are not contractually obligated to buy the Company's products exclusively; however these agreements generally provide adjustments to selling prices to reflect fluctuations in the cost of raw materials and typically have one to four year terms. The primary agreements are strategic

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alliances with a number of major utility customers around the world. The Company sells direct to utilities, independent distributors, retailers, contractors, and OEMs. The Company believes that our relationships with distributors and retailers are strong.

**Raw Materials**

The principal raw materials used by the Company in the manufacturing of its wire and cable products are copper and aluminum. The Company's products are material intensive with copper and aluminum comprising the major cost components for cable products. At current metal prices material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 55% of total product cost for the year ended December 31, 2012. The price of copper and aluminum, as traded, has historically been subject to considerable volatility and, during the past few years, global copper prices have established new average record highs.

Average daily selling price: (\$ per pound)	Quarter 1	Quarter 2	Quarter 3	Quarter 4	Year to Date
<b>Copper Cathode</b>					
2012	\$3.78	\$3.55	\$3.53	\$3.60	\$3.62
2011	4.39	4.16	4.07	3.41	4.01
2010	3.28	3.19	3.30	3.93	3.43
<b>Aluminum</b>					
2012	1.07	0.99	0.98	1.02	1.02
2011	1.20	1.26	1.17	1.03	1.16
2010	1.04	1.02	1.01	1.13	1.05

Volatility in the price of copper and aluminum and other raw materials, as well as fuel and energy, may in turn lead to significant fluctuations in our cost of sales or revenues. A significant portion of the Company's electric utility and telecommunications business and, to a lesser extent, the Company's electrical infrastructure business has metal escalators and de-escalators included in customer contracts under a variety of price setting and recovery formulas. The remainder of the Company's business requires that volatility in the cost of metals be recovered through negotiated price changes with customers. In these instances, the ability to change the Company's selling prices may lag the movement in metal prices by a period of time as the customer price changes are implemented.

Therefore, in the short-term, during periods of escalating raw material cost inputs, to the extent the Company is able to increase prices in the market to recover the higher raw material costs, the Company will generally experience an increase in gross profit from the sale of its relatively lower value inventory as computed under the weighted average inventory costing method. If the Company is unable to increase prices with the rise in the raw material market prices due to low levels of demand or market dynamics, the Company will experience lower gross profit. Conversely, during periods of declining raw material cost inputs, to the extent the Company has to decrease prices in the market due to competitive pressure as the current cost of metals declines, the Company will generally experience downward pressure on its gross profit due to the sale of relatively higher value inventory as computed under the weighted average inventory costing method. If the Company is able to maintain price levels in an environment in which raw material prices are declining due to high levels of demand, the Company will experience higher gross profit. There is no exact future measure of the effect to the Company's profitability of the change of raw material cost inputs due to the unique set of selling variables and the high volume of transactions in any given period, each of which involves numerous individual pricing decisions. In 2012 if there was a 1% increase in copper and aluminum costs our cost of sales would have increased approximately \$30 million. The impact of this would directly impact gross profit if the Company was unable to increase prices with the rise in the price of copper and aluminum. To help reduce this volatility, the Company has implemented various pricing mechanisms and hedges a portion of its metal purchases when there is a firm price commitment for a future delivery but does not engage in speculative metals trading.

The Company purchases copper and aluminum from various global sources, generally through annual supply agreements. These agreements do not contractually obligate the Company to purchase products exclusively, or to purchase minimum quantities, do not contain 'take or pay' provisions, or require the Company to purchase products for a significant period of time. Copper and aluminum raw material supply is available from many sources and supply is generally expected to remain adequate for the Company's requirements, however, unanticipated problems with the Company's copper or aluminum rod suppliers could negatively affect the Company's business. In North America, the

Company has centralized the purchasing of its copper, aluminum and other significant raw materials to capitalize on economies of scale and to facilitate the negotiation of purchase terms from suppliers. In 2012, the Company's largest supplier of copper rod accounted for approximately 90% of its North American copper purchases while the largest supplier of aluminum rod accounted for approximately 70% of its North American aluminum purchases. The Company's European and Mediterranean operations purchase copper and aluminum rod from many suppliers or brokers with each generally providing a small percentage of the total copper and aluminum rod purchased. The Company's ROW segment internally produces the majority of its copper and aluminum rod production needs and obtains cathode and ingots from various suppliers with each supplier generally providing a small percentage.

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Other raw materials utilized by the Company include nylon, polyethylene resin and compounds and plasticizers, fluoropolymer compounds, optical fiber and a variety of filling, binding and sheathing materials. The Company believes that all of these materials are available in sufficient quantities through purchases in the open market.

### Patents and Trademarks

The Company believes that the success of its business depends more on the technical competence, creativity and marketing abilities of its employees rather than on any individual patent, trademark or copyright. Nonetheless, the Company has a policy of seeking patents when appropriate on inventions concerning new products and product improvements as part of its ongoing research, development and manufacturing activities. The Company owns numerous patents and trademarks globally, with pending applications for additional patents and trademarks, and maintains trade secret protection for certain confidential and proprietary information.

Although in the aggregate these patents are of considerable importance to the manufacturing and marketing of many of the Company's products, the Company does not consider any single patent to be material to its business as a whole. The Company considers PDIC related trademarks and trade names to be of material value to our business including Phelps Dodge International Corporation<sup>®</sup> and the PDIC global symbols. Other trademarks, which are considered to be generally important are General Cable<sup>®</sup>, Anaconda<sup>®</sup>, BICC<sup>®</sup>, Carol<sup>®</sup>, GenSpeed<sup>®</sup>, Helix/HiTemp<sup>®</sup>, NextGen<sup>®</sup>, Silec<sup>®</sup>, Polyrad<sup>®</sup> and the Company's triad symbol. The Company believes that products bearing these trademarks have achieved significant brand recognition within the industry.

### Seasonality

The Company generally has experienced and expects to continue to experience certain seasonal trends in many products in which demand is linked with construction spending. Demand for these products during winter months in certain geographies is usually lower than demand during spring and summer months. Therefore, larger amounts of working capital are generally required during winter months in order to build inventories in anticipation of higher demand during the spring and summer months, when construction activity increases. In turn, receivables related to higher sales activity during the spring and summer months are generally collected during the fourth quarter of the year. Additionally, the Company has historically experienced changes in demand resulting from poor or unusual weather.

### Competition

The markets for all of the Company's products are highly competitive and most markets include several competitors. The degree of competition varies by operating segment and product line. However, in general, the industry is mature and cost driven. Although the primary competitive factors for the Company's products vary somewhat across the different product categories, the principal factors influencing competition include, but are not limited to, price, quality, breadth of product line, inventory, delivery time, customer service, the environmental impact of the products, and the ability to meet the customer's needs.

Many of the Company's products are made to industry specifications, and are therefore functionally interchangeable with those of competitors. However, the Company believes that significant opportunities exist to differentiate all of its products on the basis of quality, consistent availability, conformance to manufacturer's specifications and customer service. The Company believes its competitive strengths include breadth of product line, brand recognition, distribution and logistics, strong customer relations, operating efficiency and commitment to quality control and continuous improvement.

### Advertising Expense

Advertising expense consists of expenses relating to promoting the Company's products, including trade shows, catalogs, and e-commerce promotions, and is charged to expense when incurred. Advertising expense was \$10.7 million, \$11.2 million and \$12.0 million in 2012, 2011 and 2010, respectively.

### Environmental Matters

The Company is subject to a variety of federal, state, local and foreign laws and regulations covering the storage, handling, emission and discharge of materials into the environment, including CERCLA, the Clean Water Act, the Clean Air Act (including the 1990 amendments) and the Resource Conservation and Recovery Act. While it is difficult to estimate future environmental liabilities accurately, the Company does not currently anticipate any material adverse effect on its consolidated results of operations, financial position or cash flows as a result of compliance with

federal, state, local or foreign environmental laws or regulations or remediation costs of the sites as discussed below in Item 3 - Legal Proceedings and Note 18 - Commitments and Contingencies.

Employees

At December 31, 2012, General Cable employed approximately 14,000 employees worldwide. Approximately 38% of our employees were covered by collective bargaining agreements, of which 55% are subject to agreements that expire within one year of December 31, 2012. The Company believes it will successfully renegotiate these contracts as they come due. Generally, labor

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agreements are negotiated on an annual or bi-annual basis. The Company believes that its relations with its employees are generally good.

Disclosure Regarding Forward-Looking Statements

Certain statements in the Annual Report on Form 10-K for the fiscal year ended December 31, 2012 (the "2012 Annual Report of Form 10-K") including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures, understanding of competition, projected sources of cash flow, potential legal liability, proposed legislation and regulatory action, and our management's beliefs, expectations or opinions, are forward-looking statements, and as such, we desire to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995. Forward-looking statements are those that predict or describe future events or trends and that do not relate solely to historical matters.

Forward-looking statements can generally be identified as statements containing the words "believe," "expect," "may," "could," "anticipate," "intend," "should," "estimate," "project," "will," "plan," "assume," "seek to" or other similar expressions. Not all forward-looking statements contain these identifying words. In addition, forward-looking statements are subject to certain risks and uncertainties that could cause actual results to differ materially from those discussed in forward-looking statements as a result of factors, risks and uncertainties over many of which we have no control. These risks and uncertainties include, but are not limited to, those described in Item 1A - Risk Factors and elsewhere in this report and those described from time to time in our future reports filed with the Securities and Exchange Commission ("the SEC").

Forward looking statements reflect the views and assumptions of management as of the date of this report with respect to future events. The Company does not undertake, and hereby disclaims, any obligation, unless required to do so by applicable securities laws, to update any forward-looking statements as a result of new information, future events or other factors. The inclusion of any statement in this report does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

Available Information

The Company's principal executive offices are located at 4 Tessenner Drive, Highland Heights, Kentucky 41076-9753 and its telephone number is (859) 572-8000. The Company's internet address is [www.generalcable.com](http://www.generalcable.com). General Cable's annual report on Form 10-K, quarterly reports on Form 10-Q and current reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, are made available free of charge at [www.generalcable.com](http://www.generalcable.com) as soon as reasonably practicable after we electronically file such material with, or furnish it to, the SEC. In addition, the Company will provide, at no cost, paper or electronic copies of our reports and other filings made with the SEC. Requests should be directed to: Investor Relations, General Cable Corporation, 4 Tessenner Drive, Highland Heights, KY 41076-9753.

The information on the website listed above is not and should not be considered part of this annual report on Form 10-K and is not incorporated by reference in this document. This website address is only intended to be an inactive textual reference.

The most recent certifications by our Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to our 2012 Annual Report on Form 10-K. We have also filed with the New York Stock Exchange the most recent Annual CEO certification as required by Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

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## Executive Officers of the Registrant

The following table sets forth certain information concerning the executive officers of General Cable as of December 31, 2012.

Name	Age	Position
Gregory B. Kenny	60	President, Chief Executive Officer and Director
Brian J. Robinson	44	Executive Vice President, Chief Financial Officer and Treasurer
Robert J. Siverd	64	Executive Vice President, General Counsel and Secretary
Peter A. Campbell	52	Executive Vice President, President and Chief Executive Officer, General Cable Asia Pacific
Gregory J. Lampert	45	Executive Vice President, President and Chief Executive Officer, General Cable Americas
Emmanuel Sabonnadiere	48	Executive Vice President, President and Chief Executive Officer, General Cable Europe and Mediterranean

Mr. Kenny has served as a member of the General Cable's Board of Directors since 1997 and as President and Chief Executive Officer since August 2001. He was President and Chief Operating Officer of General Cable from May 1999 to August 2001. From March 1997 to May 1999, he was Executive Vice President and Chief Operating Officer of General Cable. From June 1994 to March 1997, he was Executive Vice President of the subsidiary of General Cable which was General Cable's immediate predecessor. He is also a director of Cardinal Health Incorporated (NYSE: CAH) and Ingredion Incorporated (NYSE: INGR). He is also a board member of the Cincinnati Branch of the Federal Reserve Bank of Cleveland.

Mr. Robinson has served as Executive Vice President, Chief Financial Officer and Treasurer of General Cable since January 1, 2008. Prior to his current position, he served as Senior Vice President, Chief Financial Officer and Treasurer from January 2007 to December 2007, Senior Vice President, Controller and Treasurer from March 2006 to December 2006, Controller from 2000 to February 2006 and Assistant Controller from 1999 to 2000. From 1997 until 1999, Mr. Robinson served as an Audit Manager focused on accounting services for global companies for Deloitte & Touche LLP, and from 1991 to 1997, he served in roles of increasing responsibility with the Deloitte & Touche LLP office in Cincinnati, Ohio.

Mr. Siverd has served as Executive Vice President, General Counsel and Secretary of General Cable since March 1997. From July 1994 until March 1997, he was Executive Vice President, General Counsel and Secretary of the predecessor company.

Mr. Campbell has been Executive Vice President and Chief Executive Officer for General Cable Asia Pacific since December 2012. Upon joining General Cable in 2010 until his promotion, Mr. Campbell was Senior Vice President Asia, which included direct leadership of Thailand and India and interfacing with our partners in Philippines and China. Prior to joining General Cable, he held global business management, manufacturing and engineering positions of increasing responsibility with Fosroc International Limited from 2005 until 2010 and BP Chemicals Limited from 1983 until 2005.

Mr. Lampert has served as Executive Vice President, President and Chief Executive Officer for General Cable Americas since January 2013. Prior to his current position, Mr. Lampert served as Executive Vice President and Chief Executive Officer for General Cable North America from August 2008 until January 2013, Executive Vice President and Group President, North America Electrical and Communications Infrastructure from October 2007 to August 2008, Senior Vice President and General Manager - Data Communications and Carol Brand Products from August 2005 until September 2007, Vice President and General Manager - Carol Brand Products from January 2004 until July 2005. He joined General Cable in 1998 and served in a number of capacities during his tenure including product management, sales and business team leadership. Prior to joining General Cable, he held engineering and management positions with Dow Chemical Company and Cintas Corporation. He is a member of the Board of Directors of Xtek, Inc, a manufacturer of specialty goods for the steel and aluminum industries.

Mr. Sabonnadiere has served as Executive Vice President, President and Chief Executive Officer, Europe and Mediterranean since July 2010. He joined General Cable in June 2008 as Managing Director of the Silec operations in France and has also served as Chairman of the Board of Directors of our Algerian business. Prior to joining General

Cable, he served for 20 years in senior management positions in energy transmission and distribution related businesses. Mr. Sabonnadiere joined General Cable from NKM Noell GmbH, the German branch of the Group REEL, where he served as Chief Executive Officer from 2005 to 2008. Prior to that, he served as Vice President of the Distribution Transformers Division of Alstom T&D from 2001 to 2005. Mr. Sabonnadiere also served in a number of management positions of increasing responsibility with Schneider Electric from 1990 to 2001, lastly as Managing Director of France Transfo.

#### ITEM 1A. RISK FACTORS

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We are subject to a number of risks listed below, which could have a material adverse effect on our financial condition, results of operations and the value of our securities.

Certain statements in the 2012 Annual Report on Form 10-K including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures, understanding of competition, projected sources of cash flow, potential legal liability, proposed legislation and regulatory action, and our management's beliefs, expectations or opinions, are forward-looking statements, and as such, we desire to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995. Our forward-looking statements should be read in conjunction with our comments in this report under the heading, "Disclosure Regarding Forward-Looking Statements." Actual results may differ materially from those statements as a result of factors, risks and uncertainties over which we have no control. The risk factors discussed below are all of the known material risks and uncertainties that we know to exist. However, additional risks that are currently unknown to us may also impair our business or adversely affect our financial condition or results of operations.

• Our net sales, net income and growth depend largely on the economic strength of the geographic markets that we serve, and if these markets become weaker, we could experience decreased sales and net income.

Many of our customers use our products as components in their own products or in projects undertaken for their customers. Our ability to sell our products is largely dependent on general economic conditions, including end user spending on power transmission and distribution infrastructures, industrial manufacturing assets, new construction and building, information technology and maintaining or reconfiguring their communications networks. In periods of negative or no economic growth, we would likely experience a decrease in sales and net income.

• Volatility in the price of copper and aluminum and other raw materials, as well as fuel and energy, could adversely affect our businesses.

The costs of copper and aluminum, the most significant raw materials we use, have been subject to considerable volatility caused by supply conditions, weather, political and economic variables as well as other unknown and unpredictable variables. Other raw materials such as fuel and energy have additionally been subject to considerable volatility.

The Company typically passes these changes in copper and aluminum prices along to its customers, although there are timing delays of varying lengths depending upon the volatility of metals prices, the type of product, competitive conditions, pricing mechanisms and particular customer arrangements. Although the general trends are detailed in Item 1 - Business – Raw Materials, there is no exact future measure of the effect of the change of raw material cost inputs due to the unique set of selling variables and the high volume of transactions in any given period, each of which involves numerous individual pricing decisions. To help reduce this volatility, the Company implemented pricing mechanisms and hedges a portion of its metal purchases when there is a firm price commitment for a future delivery but does not engage in speculative metals trading.

In addition, we may be required to recognize an expense to record our inventory at market value, which would negatively impact our financial results. Although we attempt to recover copper and aluminum and other raw material price changes either in the selling price of our products or through commodity hedging programs, there is no assurance that we can do so successfully or at all in the future.

• The markets for our products are highly competitive, and if we fail to successfully invest in product development, productivity improvements and customer service and support, sales of our products could be adversely affected.

The markets for copper, aluminum and fiber optic wire and cable products are highly competitive and some of our competitors may have greater financial resources than we have. We compete with at least one major competitor with respect to each of our business segments. Many of our products are made to common specifications and, therefore, may be interchangeable with competitors' products. Accordingly, we are subject to competition in many markets on the basis of price, quality, breadth of product line, inventory, delivery time, customer service, the environmental impact of the products, and the ability to meet the customer's needs.

We believe that competitors will continue to improve the design and performance of their products and to introduce new products with competitive price and performance characteristics. We expect that we will be required to continue to invest in product development, productivity improvements and customer service and support in order to compete in our markets. Furthermore, an increase in imports of competing products could adversely affect our sales on a region

by region basis.

Our business is subject to the economic, political and other risks of maintaining facilities and selling products in foreign countries.

During the year ended December 31, 2012, approximately 61% of our sales and approximately 70% of our assets were in markets outside of North America. Our operations outside of North America generated approximately 52% of our cash flows from operations during this period. Some of our facilities, in particular, certain locations such as Algeria, Angola, Egypt, India, Pakistan, the Philippines, Thailand, and Venezuela, among others, are at higher risk of being targets of economic and political destabilization, international conflicts, restrictive actions by foreign governments, nationalizations or expropriations, changes in regulatory

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requirements, the difficulty of effectively managing diverse global operations, terrorist activities, adverse foreign tax laws and the threat posed by potential pandemics in countries that do not have the resources necessary to deal with such outbreaks. Our financial results may be adversely affected by the enactment of exchange controls or foreign governmental or regulatory restrictions on the transfer of funds. In addition, negative tax consequences relating to the repatriation of certain foreign income may adversely affect our cash flows. Over time, we intend to continue to expand our foreign operations, which would serve to exacerbate these risks and their potential effect on our business, financial position and results of operations. Economic and political developments in the countries in which we have operations, including future economic changes or crises (such as inflation, currency devaluation or recession), government deadlock, political instability, political activism, terrorist activities, civil strife, international conflicts, changes in laws and regulations and expropriation or nationalization of property or other resources, could impact our operations or the market value of our common stock and have an adverse effect on our business, financial condition and results of operations.

• In each of our markets, we face pricing pressures. Such pricing pressures could adversely affect our results of operations and financial performance.

We face pricing pressures in each of our markets as a result of significant competition or over-capacity. In order to respond to these pricing pressures, we continually work toward reducing our costs through improving our processes and productivity. In the event we are unable to implement cost reduction measures that are designed to improve our manufacturing techniques and processes, we may not achieve desired efficiency or productivity levels or reduce our manufacturing costs. In addition, productivity increases are related in part to factory utilization rates. Decreases in utilization rates may adversely impact productivity. Further pricing pressures, without offsetting cost reductions, could adversely affect our results of operations and financial performance.

• Growth through acquisition has been a significant part of our strategy and we may not be able to successfully identify, obtain or integrate acquisitions.

Growth through acquisition has been, and is expected to continue to be, a significant part of our strategy. We regularly evaluate possible acquisition candidates. There can be no assurance that we will be successful in identifying, financing and closing acquisitions at favorable prices and terms. Potential acquisitions may require us to issue additional shares of stock or obtain additional or new financing. The issuance of shares of our common or preferred stock in connection with potential acquisitions may dilute the value of shares held by our then existing equity holders. Further, there can be no assurance that we will be successful in integrating any such acquisitions that are completed. Integration of any such acquisitions may require substantial management, financial and other resources and may pose risks with respect to production, customer service and market share of our existing operations. In addition, we may acquire businesses that are subject to technological or competitive risks, and we may not be able to realize the benefits originally expected from such acquisitions.

• Alternative technologies, such as fiber optic and wireless technologies, may make some of our products less competitive.

Alternative technologies continue to have an adverse effect on elements of our business. For example, a continued increase in the rate of installations using fiber optic systems, an increase in the cost of copper-based systems, or advancing wireless technologies, as they relate to network and communications systems, may have an adverse effect on our business. While we do manufacture and sell fiber optic cables, any further acceleration in the erosion of our sales of copper cables due to increased market demand for fiber optic cables would most likely not be offset by an increase in sales of our fiber optic cables. In addition, our sales of copper premise cables currently face downward pressure from wireless and other similar technology and the increased acceptance and use of these technologies has increased this pressure and the potential negative impact on our future financial results, cash flows or financial position.

• We are substantially dependent upon distributors and retailers for non-exclusive sales of our products and they could cease purchasing our products at any time.

Distributors and retailers account for a substantial portion of our sales. These distributors and retailers are not contractually obligated to carry our product lines exclusively or for any period of time. Therefore, these distributors and retailers may purchase products that compete with our products or cease purchasing our products at any time. The

loss of one or more large distributors or retailers could have a material adverse effect on our ability to bring our products to end users and on our results of operations. Moreover, a downturn in the business of one or more large distributors or retailers could adversely affect our sales and could create significant credit exposure.

Changes in our tax rates or exposure to new tax laws could impact our profitability.

We are subject to income tax in the United States and in various other global jurisdictions. Our effective tax rates could be adversely affected by changes in the mix of earnings by jurisdiction and the valuation of deferred tax assets and liabilities. Our effective tax rate could also be adversely affected by changes in tax laws. For example, certain versions of recent US tax reform proposals could, if enacted, significantly impact the taxation of US based multinationals and could have a material impact on our tax expense and cash flows. In addition, we are subject to audits in various jurisdictions. Although we believe that our tax estimates are reasonable and appropriate, there are significant uncertainties in these estimates and as a result of these estimates there could be material adjustments. As a result of ongoing or possible future tax audits, we may be required to pay additional taxes and/or

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penalties as a result of such tax audits, which could have a potential negative impact on our future financial results, cash flows and financial position.

Changes in industry standards and regulatory requirements may adversely affect our business.

Our global business is subject to the requirements of federal, state, local and foreign regulatory authorities as well as industry standard-setting authorities. Changes in the standards and requirements imposed by such authorities could have an adverse effect on us. In the event that we are unable to meet any such new or modified standards when adopted, our business could be adversely affected.

In addition, changes in the legislative environment could affect the growth and other aspects of important markets served by us. The wire and cable industry growth has been partially driven by energy related legislation, including alternative and renewable energy sources, investment incentives for utilities and government infrastructure spending. Although we believe legislative efforts overall have a positive impact on our business and financial results, we cannot be certain that this impact will continue. Further, we cannot predict the impact, either positive or negative, that changes in laws or industry standards may have on our future financial results, cash flows or financial position.

Failure to properly execute large customer projects may negatively impact our ability to obtain similar contracts in the future and may result in substantial financial penalties.

In recent years, primarily in Europe, we have been awarded several large turn-key projects for specific customers. These projects involve numerous challenges associated with large long-term contracts and the contracts related to these projects generally include substantial financial penalties for non-performance on our part. These projects are milestones for us as we work to increase our market share through successful execution of contracts for medium-voltage infield array projects and high-voltage export projects as well as underground terrestrial high-voltage projects. In addition, the terrestrial and submarine transmission cable markets in Europe, which are being driven by large investments in grid interconnections and alternative energy such as offshore wind power, represent an attractive long-term opportunity for us. The success of our execution of large turn-key projects is important to our long-term success in this market.

Interruptions of supplies from key suppliers may affect our results of operations and financial performance.

Interruptions of supplies from our key suppliers, including results from catastrophes such as hurricanes, earthquakes, floods or terrorist activities, could disrupt production or impact our ability to increase or maintain production and sales. All copper and aluminum rod used in our North American operations is externally sourced, and our largest supplier of copper rod accounted for approximately 90% of our North American purchases in 2012 while our largest supplier of aluminum rod accounted for approximately 70% of our North American purchases in 2012. Our European operations purchase copper and aluminum rod from many suppliers with each supplier generally providing a small percentage of the total copper and aluminum rod purchased while operations in ROW internally produce the majority of copper and aluminum rod for production needs and obtain cathode and ingots from various sources with each supplier generally providing a small percentage of the total amount of raw materials purchased. Any unanticipated problems with our copper or aluminum rod suppliers could have a material adverse effect on our business. Additionally, we use a limited number of sources for most of the other raw materials that we do not produce. We do not have long-term or volume purchase agreements with most of our suppliers, and may have limited options in the short-term for alternative supply if these suppliers fail to continue the supply of material or components for any reason, including their business failure, inability to obtain raw materials or financial difficulties. Moreover, identifying and accessing alternative sources may increase our costs.

We source and sell products globally and are exposed to fluctuations in foreign currency exchange rates.

We manufacture and sell products and finance operations throughout the world and are exposed to the impact of foreign currency fluctuations on our results of operations. Also, our consolidated financial results are presented in U.S. dollars; therefore, a change in the value of currencies may adversely impact our net financial statements after currency remeasurements and translation to U.S. dollars. In addition, devaluations of currencies, such as the devaluation of the Venezuelan Bolivar in 2013, could negatively affect the value of our earnings from, and the assets located, in those markets. Although we hedge certain foreign currency transactions, there is still risk associated with changes in foreign currency exchange rates. See Note 23 - Subsequent Events for further discussion regarding the devaluation of the Venezuelan Bolivar.

Compliance with foreign and U.S. laws and regulations applicable to our international operations, including the Foreign Corrupt Practices Act ("FCPA") and other applicable anti-corruption laws, may increase the cost of doing business in international jurisdictions.

Various laws and regulations associated with our current international operations are complex and increase our cost of doing business. Furthermore, these laws and regulations expose us to fines and penalties if we fail to comply with them. These laws and regulations include import and export requirements, U.S. laws such as the FCPA, and local laws prohibiting payments to governmental officials and other corrupt practices. Although we have implemented policies and procedures designed to ensure

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compliance with these laws, there can be no assurance that our employees, contractors and agents will not take actions in violation of our policies, particularly as we expand our operations through organic growth and acquisitions. Any such violations could subject us to civil or criminal penalties, including substantial fines or prohibitions on our ability to offer our wire and cable products in one or more countries, and could also materially damage our reputation, brand, international expansion efforts, business and operating results. In addition, if we fail to address the challenges and risks associated with our international expansion and acquisition strategy, we may encounter difficulties implementing our strategy, which could impede our growth or harm our operating results.

Failure to negotiate extensions of our labor agreements as they expire may result in a disruption of our operations.

As of December 31, 2012, approximately 38% of our employees were represented by various labor unions.

We are party to labor agreements with unions that represent employees at many of our manufacturing facilities. Labor agreements are generally negotiated on an annual or bi-annual basis and the risk exists that we may not be able to renew labor agreements on reasonably satisfactory terms or at all. We cannot predict what issues may be raised by the collective bargaining units representing our employees and, if raised, whether negotiations concerning such issues will be successfully concluded. A protracted work stoppage could result in a disruption of our operations which could, in turn, adversely affect our financial results, customer satisfaction, and our ability to deliver certain products.

If either our uncommitted accounts payable confirming arrangements or our accounts receivable financing arrangements for our European operations is canceled, our liquidity may be negatively impacted.

Our European operations participate in accounts payable confirming arrangements with several European financial institutions. We negotiate payment terms with suppliers of generally 180 days in Europe and submit invoices to the financial institutions with instructions for the financial institutions to transfer funds from our European operations' accounts on the due date (on day 180) for the trade payables due. At December 31, 2012, the arrangements had a maximum availability limit of the equivalent of approximately \$446.9 million, of which approximately \$317.6 million was drawn. Should the availability under these arrangements be reduced or terminated, we may be required to seek alternative arrangements. We also have approximately \$46.8 million available under uncommitted, Euro-denominated facilities in Europe, which allow us to sell at a discount, with no or limited recourse, a portion of our accounts receivable to financial institutions. As of December 31, 2012, we have drawn \$4.0 million from these accounts receivable facilities. We do not have firm commitments from these institutions to purchase our accounts receivable. There can be no assurance that alternate arrangements will be available on favorable terms or at all. Failure to obtain alternative arrangements in such case would negatively impact our liquidity.

The Company is exposed to counterparty risk in our hedging arrangements.

The Company is exposed to counterparty risk in our hedging arrangements. The failure of one or more counterparties to our hedging arrangements to fulfill or renew their obligations to us could adversely affect our results of operations. At times, depending on the extent of any unrealized loss position(s) on a derivative contract(s), certain counterparties may require us to post collateral to secure our derivative contract positions.

As a result of market and industry conditions or in the event we close any of our manufacturing facilities, we may be required to recognize impairment charges for our long-lived assets, including goodwill.

As of December 31, 2012, property, plant and equipment, goodwill and other intangible assets account for approximately \$1,587.3 million, or 32% of our total assets. In accordance with generally accepted accounting principles, we periodically assess our long-lived assets to determine if they are impaired. The testing for impairment is based on assumptions regarding our future business outlook as well as other factors. While we continue to review and analyze many factors that can impact our business, such as industry and economic trends, our analyses are subjective and are based on conditions existing at and trends leading up to the time the assumptions are made. Actual results could differ materially from these assumptions particularly in the event of disruptions to our business, unexpected significant changes or planned changes in the use of assets or divestitures or expropriations of assets. Future impairment charges could significantly affect our results of operations in the period recognized.

Declining returns in the investment portfolio of our defined benefit pension plans and changes in actuarial assumptions could increase the volatility in our pension expense and require us to increase cash contributions to the plans.

We sponsor defined benefit pension plans around the world. Pension expense for the defined benefit pension plans sponsored by us is determined based upon a number of actuarial assumptions, including an expected long-term rate of return on assets and discount rate. The use of these assumptions makes our pension expense and our cash contributions subject to year-to-year volatility. As of December 31, 2012, 2011 and 2010, the defined benefit pension plans were underfunded by approximately \$163.7 million, \$114.7 million and \$99.6 million, respectively, based on the actuarial methods and assumptions utilized for purposes of the applicable accounting rules and interpretations. We have experienced volatility in our pension expense and our cash contributions to our defined benefit pension plans. In 2012, pension expense was \$20.1 million, an increase of approximately \$7.6 million from 2011, and cash contributions were \$8.5 million, a decrease of approximately \$15.9 million from 2011. We estimate our 2013 pension expense for our defined benefit plans will increase to approximately \$21.5 million. In the event that actual results differ



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from the actuarial assumptions or the actuarial assumptions are changed, the funded status of our defined benefit pension plans may change and any such deficiency could result in additional charges to equity and an increase in our future pension expense and cash contributions.

Environmental liabilities could potentially adversely impact us and our affiliates.

We are subject to federal, state, local and foreign environmental protection laws and regulations governing our operations and the use, handling, disposal and remediation of hazardous substances currently or formerly used by us and our affiliates. A risk of environmental liability is inherent in our and our affiliates' current and former manufacturing activities in the event of a release or discharge of a hazardous substance generated by us or our affiliates. Under certain environmental laws, we could be held jointly and severally responsible for the remediation of any hazardous substance contamination at our current and former facilities and at third party waste disposal sites. We could also be held liable for any consequences arising out of human exposure to such substances or other environmental damage. We and our affiliates have been named as potentially responsible parties in proceedings that involve environmental remediation. There can be no assurance that the costs of complying with environmental, health and safety laws and requirements in our current operations or the liabilities arising from past releases of, or exposure to, hazardous substances, will not result in future expenditures by us that could materially and adversely affect our financial results, cash flows or financial condition.

- We are subject to certain asbestos litigation and unexpected judgments or settlements that could have a material adverse effect on our financial results.

Our subsidiaries have been named as defendants in non-maritime asbestos cases which involve plaintiffs alleging exposure to asbestos-containing cable manufactured by our predecessors. Our subsidiaries have also been named, along with numerous other product manufacturers, as defendants in cases in which plaintiffs alleged that they suffered an asbestos related injury while working in the maritime industry. Refer to Item 3 - Legal Proceedings - of this document for a summary of our outstanding asbestos related litigation. There can be no assurance that any judgments or settlements of the pending asbestos cases or any cases which may be filed in the future will not have a material adverse effect on our financial results, cash flows or financial position.

Pending antitrust and competition law investigations relating to the cable industry could negatively impact our Company.

The U.S. Department of Justice ("DOJ") and the European Commission have been conducting antitrust and competition law investigations relating to the cable industry, which we believe relate primarily to the submarine and underground high-voltage power cables businesses. We were not engaged in the submarine power cable business prior to 2009. We only recently entered the submarine power cable business in March 2009 through our German affiliate, Norddeutsche Seekabelwerke GmbH & Co., which we acquired in 2007 and subsequently invested in so that we could enter the market. We have received requests for information from both the DOJ and the European Commission and provided documents and responses to inquiries in connection with their investigations. We may receive further requests for information from the DOJ.

No wrongdoing by us or any of our subsidiaries has been alleged by the DOJ nor have we been named in any other cases or proceedings which have been brought by competition authorities in various countries against wire and cable companies in the submarine and underground power cables businesses. If any claims were to be made, defending them could involve us in lengthy proceedings.

On July 5, 2011, the European Commission issued a Statement of Objections in relation to its ongoing competition investigation alleging that two General Cable affiliates in Europe engaged in violations of competition law in the underground power cables businesses for a limited period of time. The Company responded to the Statement of Objections on October 28, 2011 and continues to defend itself against the allegations. The defense of the Company in response to the European Commission's Statement of Objections could involve us in lengthy proceedings.

If we or our subsidiaries were found to have violated antitrust or competition regulations at any time, we or our subsidiaries could be subject to fines and claims for damages, which could be substantial and materially impact our consolidated financial results.

If we fail to attract and retain our key employees, our business may be harmed.

Our success has been largely dependent on the skills, experience and efforts of our key employees and the loss of the services of any of our executive officers or other key employees, without a properly executed transition plan, could have an adverse affect on us. The loss of our key employees who have intimate knowledge of our manufacturing process could lead to increased competition to the extent that those employees are hired by a competitor and are able to recreate our manufacturing process. Our future success will also depend in part upon our continuing ability to attract and retain highly qualified personnel, who are in great demand.

Our indebtedness and our ability to pay could adversely affect our business and financial condition.

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We have a significant amount of debt and may incur additional debt in the future. If new debt is added to our current debt levels, the risks described herein would intensify. Refer to Note 9 - Long-Term Debt of this document for details on the various debt agreements.

The degree to which we are leveraged could have adverse consequences to us, limiting management's choices in responding to business, economic, regulatory and other competitive conditions. In addition, our ability to generate cash flow from operations sufficient to make scheduled payments on our debts as they become due will depend on our future performance, our ability to successfully execute our business strategy and our ability to obtain other financing, which may be influenced by economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. Our substantial indebtedness may affect our ability to pay principal and interest on outstanding indebtedness, increase our vulnerability to adverse economic and industry conditions, limit future capital expenditures and research and development, limit our ability to fund working capital needs and general corporate requirements, decrease our flexibility to react to changes in our business and industry, and place us at a competitive disadvantage to our competitors with less debt.

Our ability to make payments on our indebtedness, to refinance our indebtedness and fund planned capital expenditures will depend on our ability to generate cash in the future. This, to a certain extent, is subject to general economic, financial, competitive, legislative, regulatory and other factors that are beyond our control. There can be no assurance that our business will generate sufficient cash flows from operations or that future borrowings will be available to us under our credit facilities in an amount sufficient to enable us to make payments with respect to our indebtedness or to fund our other liquidity needs. If this were the case, we might need to refinance all or a portion of our indebtedness on or before maturity, sell assets, reduce or delay capital expenditures or seek additional equity financing. There can be no assurance that we will be able to refinance any of our indebtedness on commercially reasonable terms or at all.

Failure to comply with covenants and other provisions in our existing or future financing agreements could result in cross-defaults under some of our financing agreements, which could jeopardize our ability to satisfy our obligations. Various risks, uncertainties and events beyond our control could affect our ability or the ability of our subsidiaries to comply with the covenants, financial tests and ratios required by the instruments governing our and their financing arrangements, including, without limitation, the requirement that no final judgment or judgments of a court of competent jurisdiction have been rendered against us or our subsidiaries in excess of stated amounts. Failure to comply with any of the covenants in our existing or future financing agreements could result in a default under those agreements as well as other agreements containing cross-default provisions. A default would permit lenders to cease to make further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt as well as restrict our ability to make certain investments and payments, pay dividends, purchase company stock, enter into transactions with affiliates, make acquisitions, merge and consolidate, or transfer or sell assets. Under these circumstances, we might not have sufficient funds or other resources to satisfy all of our obligations.

Our ability and the ability of our subsidiaries to comply with these covenants is subject to various risks and uncertainties. In addition, events beyond our control could affect our ability to comply with and maintain the financial tests and ratios required by this indebtedness. Even if we or our subsidiaries, as applicable, are able to comply with all applicable covenants, the restrictions on our ability to operate our business in our sole discretion could harm our business by, among other things, limiting our ability to take advantage of financing, mergers, acquisitions and other opportunities.

Certain portions of our debt contain prepayment or acceleration rights at the election of the holders upon a covenant default, change in control or fundamental change, which, if exercised, could constitute an event of default under other portions of our debt. It is possible that we would be unable to fulfill all of these obligations simultaneously, which could adversely affect our financial position.

If we fail to meet our payment or other obligations under our secured indebtedness, the lenders under this indebtedness could foreclose on, and acquire control of, substantially all of our assets.

Indebtedness under our senior secured credit facility is secured by: (a) for US borrowings under the facility, a first priority security interest in substantially all of our domestic assets and, (b) for Canadian borrowings, a first priority

security interest in substantially all of our domestic and Canadian assets. In addition, the lenders under our senior secured credit facility have received a pledge of (i) 100% of the equity interests in substantially all of our domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of our foreign subsidiaries, including our Canadian subsidiaries. We also have incurred secured debt in connection with some of our European operations. The lenders under these European secured credit facilities also have liens on assets of certain of our European subsidiaries. As a result of these pledges and liens, if we fail to meet our payment or other obligations under any of our secured indebtedness, the lenders under the applicable credit agreement would be entitled to foreclose on certain of our assets and liquidate these assets. Under those circumstances, we may not have sufficient funds to pay our obligations, which could adversely affect our financial position.

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Our ability to pay principal and interest on outstanding indebtedness depends upon our receipt of dividends or other intercompany transfers from our subsidiaries.

We are a holding company and substantially all of our properties and assets are owned by, and all our operations are conducted through, our subsidiaries. As a result, we are dependent upon cash dividends and distributions or other transfers from our subsidiaries to meet our debt service obligations, including payment of the interest on and principal of our indebtedness when due, and other obligations. The ability of our subsidiaries to pay dividends and make other payments to us may be restricted by, among other things, applicable corporate, tax and other laws and regulations in the United States and abroad and agreements made by us and our subsidiaries, including under the terms of our existing and potentially future indebtedness.

In addition, claims of creditors, including trade creditors, of our subsidiaries will generally have priority with respect to the assets and earnings of such subsidiaries over the claims of our creditors, except to the extent the claims of our creditors are guaranteed by these subsidiaries. Certain of our indebtedness may be guaranteed by only some of our subsidiaries. In the event of our dissolution, bankruptcy, liquidation or reorganization, the holders of such indebtedness will not receive any amounts from our non-guarantor subsidiaries with respect to such indebtedness until after the payment in full of the claims of the creditors of those subsidiaries.

A downgrade in our financial strength or credit ratings could limit our ability to conduct our business or offer and sell additional debt securities.

Nationally recognized rating agencies currently rate our debt. Ratings are not recommendations to buy or sell our securities. We may, in the future, incur indebtedness with interest rates that may be affected by changes in or other actions associated with our credit ratings. Each of the rating agencies reviews its ratings periodically and previous ratings for our debt may not be maintained in the future. Rating agencies may also place us under review for potential downgrade in certain circumstances or if we seek to take certain actions. A downgrade of our debt ratings or other negative action, such as a review for a potential downgrade, could affect the market price of our existing 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes or our 5.75% Senior Notes. Furthermore, these events may negatively affect our ability to raise additional debt with terms and conditions similar to our current debt, and accordingly, likely increase our cost of capital. In addition, a downgrade of these ratings, or other negative action, could make it more difficult for us to raise capital to refinance any maturing debt obligations to support business growth and to maintain or improve the current financial strength of our business and operations.

The trading price of our common stock may be adversely affected by many factors, not all of which are within our control, as well as by future issuances of our common stock or additional series of preferred stock.

The trading price of our common stock has been and may in the future be volatile. Our stock price could be subject to wide fluctuations in response to a variety of factors, including quarterly variations in our operating results or our competitors' operating results, announcements of new products or services by us or our competitors, adverse or unfavorable publicity about us or our services, or our competitors, timing and announcement of acquisitions by us or our competitors, technological innovations by us or our competitors, changes in our earnings estimates or our competitors, financial strength or credit ratings of us or our competitors, changes in estimates or recommendations by security analysts for our stock or our competitors' stock, commencement of material litigation or unfavorable verdicts against us, and additions or departures of key personnel.

In addition, our trading price may be adversely affected by future issuances of our common stock. Our amended and restated certificate of incorporation provides that we have authority to issue 200 million shares of common stock. As of December 31, 2012, there were approximately 49.7 million shares of common stock outstanding (net of treasury shares), approximately 1.0 million shares of common stock are issuable upon the exercise of currently outstanding stock options and approximately 0.4 million shares of common stock are issuable upon conversion of our outstanding Series A preferred stock. In addition, a maximum of approximately 14.3 million shares of our common stock could be issuable upon conversion of our Subordinated Convertible Notes. Similarly, a maximum of approximately 9.0 million shares of common stock could be issuable upon conversion of our 0.875% Senior Convertible Notes and approximately 7.0 million shares of common stock could be issuable due to the issuance of warrants we issued in connection with the offering of our 0.875% Senior Convertible Notes. All of the shares of our common stock that

could be issued pursuant to the conversion of our 0.875% Senior Convertible Notes and Subordinated Convertible Notes by holders who are not our affiliates would be freely tradable by such holders.

The warrants we issued in connection with the offering of our 0.875% Senior Convertible Notes are expected to provide us with some protection against increases in our stock price over the conversion price per share. The counterparties to these transactions, or their affiliates, may enter into various over-the-counter derivative transactions or purchase or sell our common stock in secondary market transactions and may enter into, or may unwind, various over-the-counter derivatives or purchase or sell our common stock in secondary market transactions. These activities may have the effect of increasing or preventing a decline in, or may otherwise adversely impact, the trading price of our common stock.

Our trading price also may be adversely affected by future issuances of additional series of preferred stock. Our Board of Directors is authorized to issue additional series of preferred stock without any action on the part of our stockholders. Our Board of Directors

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also has the power, without stockholder approval, to set the terms of any such series of preferred stock that may be issued, including voting rights, conversion rights, dividend rights, preferences over our common stock with respect to dividends or if we liquidate, dissolve or wind up our business and other terms. If we issue preferred stock in the future that has preference over our common stock with respect to the payment of dividends or upon our liquidation, dissolution or winding-up, or if we issue preferred stock with voting rights that dilute the voting power of our common stock, the market price of our common stock could be adversely affected.

If we fail to comply with the reporting obligations of the Exchange Act or if we fail to maintain adequate internal control over financial reporting, our business and the trading price of our common stock could be materially adversely affected.

As a public company, we are required to comply with the periodic reporting obligations of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), including the requirement that we file annual reports and quarterly reports with the SEC. Our failure to file required information in a timely manner could subject us to penalties under federal securities laws, expose us to lawsuits, create a default in our existing debt instruments and facilities, and restrict our ability to access financing. In addition, our management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements in accordance with generally accepted accounting principles ("GAAP"). However, our management has identified control deficiencies that constitute material weaknesses. These material weaknesses resulted in material errors that caused us to file restated consolidated financial statements as of and for the years ended December 31, 2011, 2010 and 2009, and unaudited financial statements for interim periods in 2011 and interim periods ending on March 30, 2012 and June 29, 2012.

Although we have implemented measures to address the material weaknesses, the deficiencies collectively constituting the material weaknesses identified by management are not fully remediated as of the date of the filing of this report. We cannot provide assurance that we have identified all, or that we will not in the future have additional, material weaknesses in our internal control over financial reporting. As a result, we may be required to implement further remedial measures and to design enhanced processes and controls to address deficiencies, which could result in significant costs to us and require us to divert substantial resources, including management time, from other activities. If we do not effectively remediate the material weaknesses identified by management and maintain adequate internal controls over financial reporting in the future, we may not be able to prepare reliable financial reports and comply with our reporting obligations under the Exchange Act on a timely basis. Any such delays in the preparation of financial reports and the filing of our periodic reports may result in a loss of public confidence in the reliability of our financial statements, which, in turn, could materially adversely affect our business, the market value of our common stock and our access to capital markets.

**ITEM 1B. UNRESOLVED STAFF COMMENTS**

None.

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## ITEM 2. PROPERTIES

The Company's principal manufacturing facilities are listed below by country. The Company owns the building at its global headquarters located in Highland Heights, Kentucky and leases various distribution centers and sales and administrative offices around the world. Many of the domestic and international facilities produce products for multiple markets including electric infrastructure, electric utility, communications, construction and rod. The Company believes that its properties are generally well maintained and are adequate for the Company's current level of operations.

## North American Operating Segment Manufacturing Properties

Number of Properties by Country	Owned or Leased
United States - 16	10 owned, 6 leased
Canada - 4	2 owned, 2 leased
Mexico - 3	3 leased
Brazil - 1	1 leased
France - 1	1 owned

## European and Mediterranean Operating Segment Manufacturing Properties

Number of Properties by Country	Owned or Leased
Spain - 4	4 owned
France - 1	1 owned
Germany - 1	1 owned
Portugal - 1	1 owned
Angola - 1	1 owned
Algeria - 1	1 owned
Egypt - 1	1 owned

## ROW Operating Segment Manufacturing Properties

Number of Properties by Country	Owned or Leased
Brazil - 3	2 owned, 1 leased
Colombia - 2	1 owned, 1 leased
Thailand - 2	2 owned
Venezuela - 2	2 owned
China - 1	1 leased
Chile - 1	1 owned
Costa Rica - 1	1 owned
Fiji - 1	1 owned
Honduras - 1	1 owned
India - 1	1 owned
Mexico - 1	1 owned
New Zealand - 1	1 owned
Peru - 1	1 leased
Philippines - 1	1 owned
South Africa - 1	1 leased
Zambia - 1	1 owned



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ITEM 3. LEGAL PROCEEDINGS

General Cable is subject to numerous federal, state, local and foreign laws and regulations relating to the storage, handling, emission and discharge of materials into the environment, including CERCLA, the Clean Water Act, the Clean Air Act (including the 1990 amendments) and the Resource Conservation and Recovery Act.

General Cable subsidiaries have been identified as potentially responsible parties with respect to several sites designated for cleanup under CERCLA or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages without regard to fault or the legality of waste generation or disposal. General Cable does not own or operate any of the waste sites with respect to which it has been named as a potentially responsible party by the government. Based on its review and other factors, management believes that costs relating to environmental clean-up at these sites will not have a material adverse effect on the Company's results of operations, cash flows or financial position.

American Premier Underwriters, Inc., ("American Premier") in connection with the 1994 Wassall PLC transaction, agreed to indemnify General Cable against liabilities (including all environmental liabilities) arising out of General Cable or its predecessors' ownership or operation of the Indiana Steel & Wire Company and Marathon Manufacturing Holdings, Inc. businesses (which were divested by the predecessor prior to the 1994 Wassall transaction), without limitation as to time or amount. American Premier also agreed to indemnify General Cable against 66<sup>2/3</sup>% of all other environmental liabilities arising out of General Cable or its predecessors' ownership or operation of other properties and assets in excess of \$10 million but not in excess of \$33 million, which were identified during the seven-year period ended June 2001. Indemnifiable environmental liabilities through June 2001 were substantially below that threshold. In addition, General Cable also has claims against third parties with respect to some of these liabilities. While it is difficult to estimate future environmental liabilities accurately, the Company does not currently anticipate any material adverse effect on the results of operations, financial condition or cash flows as a result of compliance with federal, state, local or foreign environmental laws or regulations or cleanup costs of the sites discussed above. As part of the acquisition of Silec Cable, S.A.S ("Silec"), which was acquired in December 2005, SAFRAN SA ("SAFRAN") agreed to indemnify the Company for the full amount of losses arising from, related to or attributable to practices, if any, that are similar to previous practices investigated by the French competition authority for alleged competition law violations related to medium-and high-voltage cable markets. The Company has asserted a claim under this indemnity against SAFRAN related to the European Commission's Statement of Objections, to preserve our rights should an unfavorable outcome occur.

The Company's subsidiaries have been named as defendants in lawsuits alleging exposure to asbestos in products manufactured by the Company. As of December 31, 2012, General Cable was a defendant in approximately 29,089 cases brought in Federal District Courts throughout the United States. In calendar years 2012, 2011 and 2010, 113, 115, and 95 asbestos cases, respectively, were brought against the Company. In the last 20 years, General Cable has had no cases proceed to verdict. In many of the cases, General Cable was dismissed as a defendant before trial for lack of product identification. As of December 31, 2012, 21,868 asbestos cases have been dismissed. In calendar years 2012, 2011 and 2010, 66 cases, 61 cases and 5,491 cases, respectively, were dismissed. With regards to the approximately 29,089 remaining pending cases, General Cable is aggressively defending these cases based upon either lack of product identification as to General Cable manufactured asbestos-containing product and/or lack of exposure to asbestos dust from the use of General Cable product.

For cases outside the Multidistrict Litigation ("MDL") as of December 31, 2012, Plaintiffs have asserted monetary damages in 651 cases. In 179 of these cases, plaintiffs allege only damages in excess of some dollar amount (about \$151 thousand per plaintiff); in these cases there are no claims for specific dollar amounts requested as to any defendant. In the 138 other cases pending in state and federal district courts (outside the MDL), plaintiffs seek approximately \$388 million in damages from as many as 110 defendants. In one case, plaintiffs have asserted damages related to General Cable in the amount of \$10 million. In addition, in relation to these 651 cases, there are claims of \$220 million in punitive damages from all of the defendants. However, many of the plaintiffs in these cases allege non-malignant injuries. At December 31, 2012 and 2011, General Cable had accrued, on a gross basis, approximately \$5.2 million and \$5.1 million, respectively, and had recorded approximately \$0.5 million and \$0.6 million of insurance recoveries for these lawsuits, respectively. The net amount of \$4.7 million and \$4.5 million, as of

December 31, 2012 and 2011, respectively, represents the Company's best estimate in order to cover resolution of current and future asbestos-related claims.

The components of the asbestos litigation reserve are current and future asbestos-related claims. The significant assumptions are: (1) the number of cases per state, (2) an estimate of the judgment per case per state, (3) an estimate of the percentage of cases per state that would make it to trial and (4) the estimated total liability percentage, excluding insurance recoveries, per case judgment. Management's estimates are based on the Company's historical experience with asbestos related claims. The Company's current history of asbestos claims does not provide sufficient and reasonable information to estimate a range of loss for potential future, unasserted asbestos claims because the number and the value of the alleged damages of such claims have not been consistent. As such, the Company does not believe a reasonably possible range can be estimated with respect to asbestos claims that may be filed in the future.

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Settlement payments are made, and the asbestos reserve is relieved, when the Company receives a fully executed settlement release from the Plaintiff's counsel. As of December 31, 2012, aggregate settlement costs were \$8.6 million. In calendar years 2012, 2011 and 2010, the settlement costs totaled \$0.6 million, \$0.9 million and \$0.4 million, respectively. As of December 31, 2012, aggregate costs of administering and litigating the asbestos claims were \$21.4 million. In calendar years 2012, 2011 and 2010, the costs of administering and litigating asbestos claims totaled \$1.7 million, \$2.2 million and \$1.8 million, respectively.

In January 1994, General Cable entered into a settlement agreement with certain principal primary insurers concerning liability for the costs of defense, judgments and settlements, if any, in all of the asbestos litigation described above. Subject to the terms and conditions of the settlement agreement, the insurers are responsible for a substantial portion of the costs and expenses incurred in the defense or resolution of this litigation. In recent years one of the insurers participating in the settlement that was responsible for a significant portion of the contribution under the settlement agreement entered into insurance liquidation proceedings. As a result, the contribution of the insurers has been reduced and the Company has had to bear a larger portion of the costs relating to these lawsuits. Moreover, certain of the other insurers may be financially unstable, and if one or more of these insurers enter into insurance liquidation proceedings, General Cable will be required to pay a larger portion of the costs incurred in connection with these cases.

Based on our experience in this litigation, the amounts pleaded in the complaints are not typically meaningful as an indicator of the Company's potential liability because (1) the amounts claimed usually bear no relation to the level of plaintiff's injury, if any; (2) complaints nearly always assert claims against multiple defendants (a typical complaint asserts claims against some 50 different defendants); (3) damages alleged are not attributed to individual defendants; (4) the defendants' share of liability may turn on the law of joint and several liability; (5) the amount of fault to be allocated to each defendant is different depending on each case; (6) many cases are filed against General Cable, even though the plaintiff did not use any of General Cable's products, and ultimately are withdrawn or dismissed without any payment; (7) many cases are brought on behalf of plaintiffs who have not suffered any medical injuries, and ultimately are resolved without any payment to that plaintiff; and (8) with regard to claims for punitive damages, potential liability generally is related to the amount of potential exposure to asbestos from a defendant's products. General Cable's asbestos-containing products contained only a minimal amount of fully encapsulated asbestos. General Cable is also involved in various routine legal proceedings and administrative actions. In the opinion of the Company's management, these proceedings and actions should not, individually or in the aggregate, have a material adverse effect on its consolidated results of operations, cash flows or financial position.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

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## PART II.

ITEM MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND  
5. ISSUER PURCHASES OF EQUITY SECURITIES

## Market Information and Holders

General Cable's common stock is listed on the New York Stock Exchange under the symbol "BGC". As of February 15, 2013, there were approximately 1,645 registered holders of the Company's common stock. The following table sets forth the high and low daily sales prices for the Company's common stock as reported on the New York Stock Exchange during the years ended December 31:

	2012		2011	
	High	Low	High	Low
First Quarter	\$34.54	\$26.24	\$45.65	\$33.12
Second Quarter	33.17	23.92	49.32	35.75
Third Quarter	31.98	24.70	45.20	20.21
Fourth Quarter	31.16	26.36	31.02	20.87

## Dividends

The Company currently does not pay dividends on its common stock. The future payment of dividends on common stock is subject to the discretion of General Cable's Board of Directors, restrictions under the Series A preferred stock, restrictions under the Company's current Revolving Credit Facility, the indentures governing the 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes and 5.75% Senior Notes, and the requirements of Delaware General Corporation Law, and will depend upon general business conditions, financial performance and other factors the Company's Board of Directors may consider relevant. General Cable does not expect to pay cash dividends on common stock in the foreseeable future.

## Securities Authorized for Issuance under Equity Compensation Plans

Information related to the Company's securities authorized for issuance under equity compensation plans, including the tabular disclosure, is presented in Item 12 - Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

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## Performance Graph

The graph below compares the annual percentage change in cumulative total shareholder return on General Cable stock in relation to cumulative total return of the Standard & Poor's 500 Stock Index, and a peer group of companies ("2012 Peer Group"). The data shown are for the period beginning May 16, 1997, the date that General Cable ("BGC") common stock began trading on the NYSE, through December 31, 2012.

	May 1997	Dec. 1997	Dec. 1998	Dec. 1999	Dec. 2000	Dec. 2001	Dec. 2002	Dec. 2003	Dec. 2004	Dec. 2005	Dec. 2006	Dec. 2007	Dec. 2008	Dec. 2009	Dec. 2010	Dec. 2011	Dec. 2012
General Cable	100	167	143	53	32	97	29	62	105	149	331	555	134	223	266	189	230
2012 Peer Group	100	138	93	108	121	92	57	95	115	130	288	343	187	222	239	178	236
S&P 500	100	117	148	177	159	138	106	134	146	150	171	177	109	134	152	152	172

Assumes the value of the investment in General Cable common stock and each index was \$100 on May 16, 1997.

(1) The 2012 Peer Group consists of Belden Inc. (NYSE: BDC), Prysmian (Italy Stock Exchange) and Nexans (Paris Stock Exchange). Returns in the 2012, 2011 and 2010 Peer Group are weighted by capitalization.

## Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The Company was authorized by its Board of Directors on October 29, 2012 to renew its stock repurchase program in an amount up to \$125 million of common stock. The stock repurchase program will be effective for one year. Stock purchases under this program may be made through open market and privately negotiated transactions at times and in such amounts as deemed appropriate by a special committee appointed by the Board. The Company purchased \$1.2 million or 50,000 common shares at an average price of \$24.80 per share during the year ended December 31, 2012. Under this same program, the Company purchased \$62.5 million, or 2.5 million common shares at an average price of \$24.72, in the fourth quarter of 2011. The purpose of the share repurchase program is to take advantage of the investment opportunity given prevailing market prices at the time of purchase as well as our evaluation of other capital investment alternatives.

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The employees of the Company do have the right to surrender to the Company shares in payment of minimum tax obligations upon the vesting of grants of common stock under the Company's equity compensation plans. For the year ended December 31, 2012, 2011, and 2010, 81,382, 12,600 and 20,367 total shares were surrendered to the Company by employees in payment of minimum tax obligations upon the vesting of nonvested stock under the Company's equity compensation plans, and the average price paid per share was \$20.73, \$39.62 and \$28.52 respectively.

**ITEM 6. SELECTED FINANCIAL DATA**

The selected financial information for the years ended December 31, 2012, 2011, and 2010 and as of December 31, 2012 and 2011, was derived from audited consolidated financial statements included in this filing and for the years ended December 31, 2009 and 2008 and as of December 31, 2009 and 2008 was derived from previously audited consolidated financial statements. The following selected financial data should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Consolidated Financial Statements and related notes thereto, especially as the information pertains to 2012, 2011 and 2010 activity.

	Year Ended December 31,				
	2012 <sup>(2)</sup>	2011	2010	2009	2008
	(in millions, except metal price and share data)				
Net sales	\$6,014.3	\$5,866.7	\$4,864.9	\$4,385.2	\$6,230.1
Gross profit	614.2	607.7	545.7	505.8	773.4
Operating income	194.8	230.1	214.1	166.2	392.4
Other income (expense)	(2.9 )	(31.7 )	(28.1 )	7.0	(22.7 )
Interest expense, net	(100.3 )	(91.5 )	(71.6 )	(83.0 )	(91.8 )
Loss on extinguishment of debt	(9.3 )	—	—	(7.6 )	—
Income before income taxes	82.3	106.9	114.4	82.6	277.9
Income tax provision	(74.2 )	(42.7 )	(46.7 )	(35.8 )	(99.2 )
Equity in net earnings of affiliated companies	1.7	2.9	1.4	0.9	4.6
Net income including noncontrolling interest	9.8	67.1	69.1	47.7	183.3
Less: preferred stock dividends	0.3	0.3	0.3	0.3	0.3
Less: Net income attributable to noncontrolling interest	5.8	1.1	7.4	7.9	13.1
Net income attributable to Company common shareholders	\$3.7	\$65.7	\$61.4	\$39.5	\$169.9
Earnings per common share-basic	\$0.07	\$1.27	\$1.18	\$0.76	\$3.23
Earnings per common share-assuming dilution	\$0.08	\$1.23	\$1.16	\$0.75	\$3.19
Weighted average shares outstanding-basic	49.7	51.9	52.1	52.0	52.6
Weighted average shares outstanding-assuming dilution	51.1	53.7	53.1	52.8	53.4
<b>Other Data:</b>					
Depreciation and amortization	\$117.1	\$114.8	\$105.5	\$110.8	\$97.3
Capital expenditures	\$108.8	\$121.8	\$116.4	\$143.6	\$217.8
Average daily COMEX price per pound of copper cathode	\$3.62	\$4.01	\$3.43	\$2.35	\$3.13
Average daily price per pound of aluminum rod	\$1.02	\$1.16	\$1.05	\$0.80	\$1.21
	Dec 31,	Dec 31,	Dec 31,	Dec 31,	Dec 31,
	2012 <sup>(2)</sup>	2011	2010	2009	2008
<b>Balance Sheet Data:</b>					
Working capital <sup>(1)</sup>	\$1,257.0	\$1,320.9	\$1,354.3	\$1,354.2	\$1,199.9
Total assets	4,919.9	4,323.0	4,292.5	3,988.5	3,981.7
Total debt	1,450.1	1,048.9	985.5	922.3	1,254.0
Dividends to common shareholders	—	—	—	—	—

Total equity	1,470.7	1,461.7	1,567.3	1,481.4	1,131.7
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(1) Working capital means current assets less current liabilities.

(2) Includes operating results of the acquired businesses, Alcan Cable North America, Procables, Prestolite and Alcan Cable China

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ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") is intended to help the reader understand General Cable Corporation's financial position, changes in financial condition, and results of operations. MD&A is provided as a supplement to the Company's Consolidated Financial Statements and the accompanying Notes to Consolidated Financial Statements ("Footnote" or "Notes") and should be read in conjunction with the Consolidated Financial Statements and Notes.

Certain statements in this report including, without limitation, statements regarding future financial results and performance, plans and objectives, capital expenditures and the Company's or management's beliefs, expectations or opinions, are forward-looking statements, and as such, General Cable desires to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995. The Company's forward-looking statements should be read in conjunction with the Company's comments in this report under the heading, "Disclosure Regarding Forward-Looking Statements." Actual results may differ materially from those statements as a result of factors, risks and uncertainties over which the Company has no control. For a list of these factors, risks and uncertainties, refer to Item 1A - Risk Factors.

Overview

The Company is a global leader in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets. The Company additionally engages in the design, integration, and installation on a turn-key basis for products such as high and extra-high voltage terrestrial and submarine systems. The Company analyzes its worldwide operations based on three geographical segments: North America, Europe and Mediterranean, and ROW. As of December 31, 2012, the Company manufactures its product lines in 56 manufacturing facilities and sells its products worldwide through its global operations. The Company believes it has a strong market position in each of the segments in which it competes due to the Company's guiding principles discussed in Item 1 - Business.

Significant Current Business Trends and Events

The wire and cable industry is competitive, mature and cost driven with minimal differentiation for many product offerings among industry participants from a manufacturing or technology standpoint. In the latter part of 2010 and in 2011, the Company has benefited from a recovery in demand. However, demand and pricing levels generally remain low compared to the levels that were achieved prior to the impact of the global financial crisis and economic downturn that began in late 2007. The following are significant trends and events that occurred in 2012 that affected the Company's operating results:

The Company continued and expects to continue to see volatile commodity pricing, primarily copper and aluminum, as well as other cost inputs. The Company typically passes these changes in copper and aluminum prices along to its customers, although there are timing delays of varying lengths depending upon the volatility of metal prices, the type of product, competitive conditions, pricing mechanisms and particular customer arrangements. Although the general trends are detailed in Item 1 - Business – Raw Materials, there is no exact measure of the effect of the change of raw material cost inputs due to the high volume of transactions in any given period, each of which involves a number of factors in the individual pricing decisions. To help reduce this volatility, the Company has implemented various pricing mechanisms and hedges a portion of its metal purchases when there is a firm price commitment for a future delivery but does not engage in speculative metals trading.

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The Company used a portion of the proceeds of the 5.75% Senior Notes offering to call for its 7.125% Senior Fixed Rates Notes due 2017 and intends to use the balance to purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity and for other general corporate purposes, which may include other borrowings under the Revolving Credit Facility.



On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company's prior \$400 million Senior Secured Revolving Credit Facility ("Terminated Credit Facility"), which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

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In 2012, the Company continued to actively identify key trends in the industry to capitalize on expanding markets and new niche markets or exit declining or non-strategic markets in order to achieve better returns. The Company also sets aggressive performance targets for its business and intends to refocus or divest those activities which fail to meet targets or do not fit long-term strategies. In 2012 the Company acquired the North American and Chinese business of Alcan Cable, Prestolite Wire, LLC and 60% of Productora de Cables Procables S.A.S. See Note 3 - "Acquisitions and Divestitures" for further detail. No material acquisitions were made in the year ended December 31, 2011. The results of operations of the acquired businesses have been included in the Consolidated Financial Statements since the respective dates of the acquisition and have been determined to be individually and collectively immaterial for additional disclosure purposes. No material divestitures were made in the year ended December 31, 2012 and December 31, 2011.

In addition to the factors previously mentioned, the Company is currently being affected by the following general macro-level trends:

• Currency volatility and continued political uncertainty in certain markets;

• Competitive price pressures in certain markets, particularly those where the Company is a new entrant;

• Continued low levels of demand for a broad spectrum of products in Europe;

• Worldwide underlying long-term growth trends in electric utility and infrastructure markets;

• Continuing demand for natural resources, such as oil and gas, and alternative energy initiatives;

• Increasing demand for further deployment of submarine power and fiber optic communication systems; and

• Population growth in developing countries with growing middle classes that influences demand for wire and cable.

The Company's overall financial results discussed in this section of the annual report reflect the above trends.

## Results of Operations

The following table sets forth, for the periods indicated, consolidated statement of operations data in millions of dollars and as a percentage of net sales. Percentages may not add due to rounding.

	Year Ended December 31,								
	2012		2011		2010				
	Amount	%	Amount	%	Amount	%			
Net sales	\$6,014.3	100.0	% \$5,866.7	100.0	% \$4,864.9	100.0	%		
Cost of sales	5,400.1	89.8	% 5,259.0	89.6	% 4,319.2	88.8	%		
Gross profit	614.2	10.2	% 607.7	10.4	% 545.7	11.2	%		
Selling, general and administrative expenses	419.4	7.0	% 377.6	6.4	% 331.6	6.8	%		
Operating income	194.8	3.2	% 230.1	3.9	% 214.1	4.4	%		
Other income (expense)	(2.9)	) —	% (31.7)	) (0.5)	)% (28.1)	) (0.6)	)%		
Interest expense, net, and loss on extinguishment of debt	(109.6)	) (1.8)	)% (91.5)	) (1.6)	)% (71.6)	) (1.5)	)%		
Income before income taxes	82.3	1.4	% 106.9	1.8	% 114.4	2.4	%		
Income tax provision	(74.2)	) (1.2)	)% (42.7)	) (0.7)	)% (46.7)	) (1.0)	)%		
Equity in net earnings of affiliated companies	1.7	—	2.9	—	1.4	—	%		
Net income including noncontrolling interest	9.8	0.2	% 67.1	1.1	% 69.1	1.4	%		
Less: preferred stock dividends	0.3	—	0.3	—	0.3	—			
Less: net income attributable to noncontrolling interest	5.8	0.1	% 1.1	—	7.4	0.2	%		
Net income attributable to Company common shareholders	\$3.7	0.1	% \$65.7	1.1	% \$61.4	1.3	%		



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Year Ended December 31, 2012 Compared with Year Ended December 31, 2011

## Net Sales

The following tables set forth net sales, metal-adjusted net sales and metal pounds sold by segment, in millions. For the metal-adjusted net sales results, net sales for 2011 have been adjusted to reflect the 2012 copper average price of \$3.62 per pound (a \$0.39 decrease compared to the prior period) and the aluminum average price of \$1.02 per pound (a \$0.14 decrease compared to the prior period). Metal-adjusted net sales, a non-GAAP financial measure, are provided herein in order to eliminate the effect of metal price volatility from the comparison of revenues from one period to another. The comparable GAAP financial measure is set forth below. Refer to Item 7 - MD&A – Significant Current Business Trends and Events in the previous discussion of metal price volatility.

	Net Sales				
	Year Ended		Year Ended		
	Dec 31, 2012		Dec 31, 2011		
	Amount	%	Amount	%	
North America	\$2,340.2	39	% \$2,120.2	36	%
Europe and Mediterranean	1,678.9	28	% 1,735.7	30	%
ROW	1,995.2	33	% 2,010.8	34	%
Total net sales	\$6,014.3	100	% \$5,866.7	100	%
	Metal-Adjusted Net Sales				
	Year Ended		Year Ended		
	Dec 31, 2012		Dec 31, 2011		
	Amount	%	Amount	%	
North America	\$2,340.2	39	% \$2,023.8	36	%
Europe and Mediterranean	1,678.9	28	% 1,654.8	30	%
ROW	1,995.2	33	% 1,889.2	34	%
Total metal-adjusted net sales	\$6,014.3	100	% \$5,567.8	100	%
Metal adjustment	—		298.9		
Total net sales	\$6,014.3		\$5,866.7		
	Metal Pounds Sold				
	Year Ended		Year Ended		
	Dec 31, 2012		Dec 31, 2011		
	Pounds	%	Pounds	%	
North America	432.1	38	% 317.4	32	%
Europe and Mediterranean	282.0	25	% 273.8	27	%
ROW	411.8	37	% 415.0	41	%
Total metal pounds sold	1,125.9	100	% 1,006.2	100	%

Net sales increased \$147.6 million, or 3%, to \$6,014.3 million in 2012 from 2011 and metal-adjusted net sales increased \$446.5 million, or 8%, in 2012 from 2011. The increase in metal-adjusted net sales of \$446.5 million reflects favorable selling price and product mix of \$332.5 million, net sales of \$268.8 million attributable to acquisitions, and higher sales volume of \$51.9 million partially offset by unfavorable foreign currency exchange rate changes of \$206.7 million. Volume, as measured by metal pounds sold, increased by 119.7 million pounds, or 12%, in 2012 compared to 2011. Metal pounds sold is provided herein as the Company believes this metric to be a consistent year over year measure of sales volume since it is not impacted by metal prices or foreign currency exchange rate changes.

Metal-adjusted net sales in the North America segment increased \$316.4 million, or 16%, principally due to net sales of \$229.0 million attributable to acquisitions, higher sales volumes of \$64.5 million and favorable selling price and product mix of \$25.9 million partially offset by unfavorable foreign currency exchange rate changes of \$3.0 million, principally related to the Canadian dollar. Volume, as measured by metal pounds sold, increased by 114.7 million pounds, or 36%, in 2012 compared to 2011. The increase in volume is primarily attributable to the acquisitions executed in 2012. In addition to the acquisitions made in 2012, volume improvement principally reflects increased

demand for bare aluminum transmission products and specialty cables, particularly those used in natural resource extraction and transit applications.

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Metal-adjusted net sales in the Europe and Mediterranean segment increased \$24.1 million, or 1%, in 2012 compared to 2011 due to favorable selling price and product mix of \$130.3 million and higher sales volumes of \$21.9 million partially offset by unfavorable foreign currency exchange rate changes of \$128.1 million, primarily due to a weaker Euro relative to the U.S. dollar. Volume, as measured by metal pounds sold, increased by 8.2 million pounds, or 3%, in 2012 compared to 2011. The increase in volume is primarily attributable to the demand for utility products in France and increased exports from our Spanish facilities.

Metal-adjusted net sales in the ROW segment increased \$106.0 million, or 6%, due to favorable selling price and product mix of \$176.3 million and net sales of \$39.8 million attributable to acquisitions partially offset by lower sales volume of \$34.5 million and unfavorable foreign currency exchange rate changes of \$75.6 million, primarily due to the weakening of certain currencies in Central and South America relative to the U.S. dollar. Volume, as measured by metal pounds sold, decreased by 3.2 million pounds, or 1%, in 2012 compared to 2011, which includes the benefit of 9.7 million pounds due to acquisitions. Excluding acquisitions, metal pounds sold decreased 12.9 million pounds, or 3%. The decline in metal pounds shipped is primarily attributable to aerial transmission product shipments in Brazil.

**Cost of Sales**

Cost of sales increased \$141.1 million, or 3%, from 2011, principally due to higher sales volumes associated with acquisitions executed in 2012. The increase in volume is offset by lower average copper and aluminum costs in 2012. As previously noted, cost of sales is raw material intensive with copper and aluminum comprising the major cost components for most of the Company's cable products. At current metal prices, material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 55% of total product cost for the year ended December 31, 2012.

**Gross Profit**

Gross profit remained relatively flat in 2012 as compared to 2011. Gross profit as a percentage of sales was 10% in 2012 and 2011. Gross profit in the fourth quarter of 2012 was significantly impacted by changes in cost estimates relating to certain submarine turnkey projects in the European segment. In total, the changes in estimates across all submarine turnkey projects resulted in a reduction to gross profit of \$27.5 million, with \$20.8 million of the reduction associated with one certain submarine turnkey project at the Company's German submarine power cable manufacturing facility. Equipment failure at the German facility resulted in costs, for this particular project, related to cable damage, equipment repairs and ship rental of \$13.3 million. Further revision of this project's profitability, due to changes in estimates, resulted in a reduction of margin by \$7.5 million. The project is approximately 40% complete as of December 31, 2012. There was no material impacts to gross profit as a result of changes in estimates related to revenue recognition under the percentage of completion method in 2011 or 2010.

**Selling, General and Administrative Expense**

Selling, general and administrative expense increased \$41.8 million, or 11%, in 2012 from 2011. The increase in selling, general, and administrative expense is primarily a result of \$22.0 million in additional expenses associated with acquired businesses in 2012 and \$9.1 million of costs related to the 2012 acquisitions and restatements. In addition, SG&A increased due to a settlement loss of \$6.1 million in 2012 associated with the termination of a legacy pension plan in the United Kingdom which was allocated amongst the segments.

**Operating Income**

The following table sets forth operating income by segment, in millions of dollars.

	Operating Income (Loss)				
	Year Ended				
	Dec 31, 2012		Dec 31, 2011		
	Amount	%	Amount	%	%
North America	\$126.1	65	% \$121.8	53	%
Europe and Mediterranean	(13.0)	) (7	)% 30.3	13	%
ROW	81.7	42	% 78.0	34	%
Total operating income	\$194.8	100	% \$230.1	100	%

The increase in operating income for the North America segment of \$4.3 million was primarily attributable to increases in sales volume due to acquisitions executed in 2012, favorable market demand for bare aluminum

transmission products related to aerial transmission grid projects as well as increased volume due to specialty cables. The increases to operating income were partially offset by an increase in SG&A expense for costs related to the acquisitions and to the restatements of \$9.1 million in 2012.

The decrease in operating income for the Europe and Mediterranean segment of \$43.3 million was primarily attributable to changes in cost estimates relating to certain submarine turnkey projects of \$27.5 million and continued weak demand and pricing due to

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the economic slowdown in many European end markets. Partially offsetting these negative impacts were the current year benefits of European targeted cost reduction efforts, which include, among other actions, personnel reductions. The increase in operating income for the ROW segment of \$3.7 million was primarily attributable to strong spending in Venezuela for government led projects as well as increased demand and operational improvements in Thailand. These increases in operating income are partially offset by decreased sales in Brazil, principally related to aerial transmission and reserves for disputed customer receivable accounts in Thailand.

**Other Income (Expense)**

Other income (expense) primarily includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During 2012 and 2011 the Company recorded a \$2.9 million loss and a \$31.7 million loss, respectively. For 2012, other expense was primarily attributable to \$4.5 million of foreign currency transaction losses which resulted from changes in exchange rates in the various countries in which the Company operates, and \$1.6 million of gains on derivative instruments which were not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges. For 2011, other expense was primarily attributable to \$24.4 million of foreign currency transaction losses which resulted from changes in exchange rates in the various countries in which the Company operates, and \$6.1 million of losses on derivative instruments which were not designated as cash flow hedges.

**Interest Expense**

Net interest expense increased \$18.1 million in 2012. Interest expense increased primarily due to fees and redemption premiums of \$9.3 million associated with the call of the \$200 million of the 7.125% Senior Notes. Additionally, interest expense increased due to the addition of the \$600.0 million senior unsecured notes (the "5.75% Senior Notes"), issued on September 25, 2012.

**Tax Provision**

The Company's effective tax rate for 2012 and 2011 was 90.2% and 39.9%, respectively. The increase in the Company's 2012 effective tax rate reflects the adverse impact of significant valuation allowances recorded against deferred tax assets, as explained further below, and nonrecurring tax charges incurred in connection with legal entity restructuring to integrate the Alcan acquisition. The Company's 2011 effective tax rate reflects the adverse impact of valuation allowances recorded against deferred tax assets in certain foreign jurisdictions, partially offset by tax benefits recognized for uncertain tax positions due to statute of limitations expirations and tax audit settlements.

In the third quarter of 2012, the Company updated its 2012 forecasts and substantially completed its 2013 global business planning process, which indicated continuing weakness in its Iberian market and business. After weighing all positive and negative evidence, including the three year cumulative loss position, and factoring in prudent and feasible tax planning strategies, management judged that it was not more likely than not that a future tax benefit for the deferred tax assets of its Spanish and Portuguese business units would be realized. Tax expense of \$11.5 million was recorded in 2012 to establish a full valuation allowance against Spanish and Portuguese deferred tax assets, of which \$1.8 million related to the beginning of the year net deferred tax asset position.

In the fourth quarter of 2012, a valuation allowance was also recorded against deferred tax assets in the Company's German business unit. The German business unit incurred an equipment failure in the fourth quarter that adversely impacted its ability to meet its contractual obligations for its large project work and reduced profit expectations. In addition, the German business is encountering certain other project delay/cancellation and warranty issues. After weighing all positive and negative evidence, including the three year cumulative loss position, and factoring in prudent and feasible tax planning strategies, management judged that it was not more likely than not that a future tax benefit for the deferred tax assets of its German business would be realized. Tax expense of \$8.3 million was recorded in 2012 to establish a full valuation allowance against German deferred tax assets, none of which related to a beginning of the year net deferred tax asset position.



A full valuation allowance was recorded in the fourth quarter of 2012 for the Company's Colombian distribution business since it was rendered redundant by the fourth quarter acquisition of Procables. The Colombian distribution business will be wound down and is expected to generate losses until the business is terminated. Tax expense of \$1.1 million was recorded in 2012 to establish a full valuation allowance against the Colombian deferred tax assets, of which \$0.2 million related to the beginning of the year net deferred tax asset position.

The Company continuously monitors the deferred tax position of all business units to determine whether a valuation allowance should be recorded. Full valuation allowances are currently recorded against deferred tax assets in ten significant business units. The Company is closely monitoring the deferred tax asset situation in New Zealand. The New Zealand business unit has been operating at marginal profitability in recent years due to depressed economic conditions and increased competition in the local market. After weighing all positive and negative evidence and factoring in prudent and feasible tax planning strategies, management

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has judged that it is more likely than not that a future tax benefit for the New Zealand business's \$5.8 million of net deferred tax assets will be realized. Future deterioration in the New Zealand unit's profitability could result in the need to record a valuation allowance against its deferred tax assets in a subsequent period.

Preferred Stock Dividends

During 2012 and 2011, the Company accrued and paid \$0.3 million in dividends on its Series A preferred stock.

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Year Ended December 31, 2011 Compared with Year Ended December 31, 2010

## Net Sales

The following tables set forth net sales, metal-adjusted net sales and metal pounds sold by segment, in millions. For the metal-adjusted net sales results, net sales for 2010 have been adjusted to reflect the 2011 copper average price of \$4.01 per pound (a \$0.58 increase compared to the prior period) and the aluminum average price of \$1.16 per pound (an \$0.11 increase compared to the prior period). Metal-adjusted net sales, a non-GAAP financial measure, are provided herein in order to eliminate the effect of metal price volatility from the comparison of revenues from one period to another. The comparable GAAP financial measure is set forth below. Refer to Item 7 - MD&A – Significant Current Business Trends and Events in the previous discussion of metal price volatility.

	Net Sales				
	Year Ended				
	Dec 31, 2011		Dec 31, 2010		
	Amount	%	Amount	%	
North America	\$2,120.2	36	% \$ 1,785.0	37	%
Europe and Mediterranean	1,735.7	30	% 1,498.6	31	%
ROW	2,010.8	34	% 1,581.3	32	%
Total net sales	\$5,866.7	100.0	% \$ 4,864.9	100.0	%
	Metal-Adjusted Net Sales				
	Year Ended				
	Dec 31, 2011		Dec 31, 2010		
	Amount	%	Amount	%	
North America	\$2,120.2	36	% \$ 1,909.7	36	%
Europe and Mediterranean	1,735.7	30	% 1,600.3	31	%
ROW	2,010.8	34	% 1,731.7	33	%
Total metal-adjusted net sales	\$5,866.7	100.0	% \$ 5,241.7	100.0	%
Metal adjustment	—		(376.8	)	
Total net sales	\$5,866.7		\$4,864.9		
	Metal Pounds Sold				
	Year Ended				
	Dec 31, 2011		Dec 31, 2010		
	Pounds	%	Pounds	%	
North America	317.4	32	% 300.7	32	%
Europe and Mediterranean	273.8	27	% 279.1	30	%
ROW	415.0	41	% 352.5	38	%
Total metal pounds sold	1,006.2	100.0	% 932.3	100.0	%

Net sales increased \$1,001.8 million, or 21%, to \$5,866.7 million in 2011 from 2010 and metal-adjusted net sales increased \$625 million, or 12%, in 2011 from 2010. The increase in metal-adjusted net sales of \$625 million reflects favorable selling price and product mix of \$348.7 million, favorable foreign currency exchange rate changes of \$147.3 million, higher sales volume of \$107.0 million, and incremental net sales of \$22.0 million attributable to acquisitions. Volume, as measured by metal pounds sold, increased by 73.9 million pounds, or 8%, in 2011 compared to 2010. Metal pounds sold is provided herein as the Company believes this metric to be a consistent year over year measure of sales volume since it is not impacted by metal prices or foreign currency exchange rate changes.

Metal-adjusted net sales in the North America segment increased \$210.5 million, or 11%, principally due to favorable selling price and product mix of \$164.8 million, higher sales volumes of \$34.4 million, favorable foreign currency exchange rate changes of \$7.8 million, principally related to the Canadian dollar, and incremental net sales of \$3.5 million attributable to acquisitions. Volume, as measured by metal pounds sold, increased by 16.7 million pounds, or 6%, in 2011 compared to 2010. The increase in sales volume is primarily attributable to volume improvement in aerial bare transmission products as well as products primarily used in specialty applications due to increased spending in the transportation sector as well as the market for oil and gas exploration coupled with volume improvement for

industrial products.

Metal-adjusted net sales in the Europe and Mediterranean segment increased \$135.4 million, or 8%, in 2011 compared to 2010 due to favorable selling price and product mix of \$86.8 million, favorable foreign currency exchange rate changes of \$71.3 million,

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primarily due to a stronger Euro relative to the U.S. dollar, and incremental net sales attributable to the results of acquired businesses of \$18.1 million partially offset by lower sales volume of \$40.8 million. Volume, as measured by metal pounds sold, decreased by 5.3 million pounds, or 2%, in 2011 compared to 2010. Economic conditions in Europe remained weak, influencing demand across a broad spectrum of products and regions, particularly in the Iberia region as well as in Algeria partially offset by the Company's project related activities in Germany and France. Metal-adjusted net sales in the ROW segment increased \$279.1 million, or 16%, due to higher sales volume of \$113.5 million, favorable selling price and product mix of \$97.0 million, and favorable foreign currency exchange rate changes of \$68.2 million, primarily due to the strengthening of certain currencies in Central and South America relative to the U.S. dollar. Volume, as measured by metal pounds sold, increased by 62.5 million pounds, or 18%, in 2011 compared to 2010 which is primarily attributable to increase in demand for high-voltage aerial transmission products and low-and medium-voltage distribution cables in Brazil as well as infrastructure investment in Central America.

**Cost of Sales**

Cost of sales increased \$939.8 million, or 22%, from 2010. The increase in 2011 as compared to 2010 was principally driven by the increase in volume sold of 8%, the increase in raw material costs, including a 17% increase in the average cost of copper and a 10% increase in the average cost of aluminum as well as an increase in other raw material costs, and an increase due to currency translation of 3%. As noted in Item 1 - Business, the Company's products are raw material intensive with copper and aluminum comprising the major cost components for cable products. At current metal prices, material costs are approximately 85% of total product costs with copper and aluminum metal costs comprising approximately 60% of total product cost for the year ended December 31, 2011.

**Gross Profit**

Gross profit increased \$62.0 million, or 11%, in 2011 from 2010. The increase in gross profit was primarily due to an increase in volume in North America and ROW and a shift in product mix and pricing in North America. Gross profit as a percentage of sales was 10% and 11% in 2011 and 2010, respectively. Despite volume and related revenue increases for the year gross profit did not increase as a percentage of sales. In the first half of the year gross profit as a percentage of sales increased due to selling prices rising faster than the average cost of metal prices which was offset in the latter part of the year due to the increased volatility and declines in metal prices.

**Selling, General and Administrative Expense**

Selling, general and administrative expense increased \$46.0 million, or 14%, in 2011 from 2010. The increase in SG&A is primarily a result of incremental investment in resources related to the Company's global sales network and product technology as well as increased costs for new market penetration strategies in 2011 as compared to 2010. The increase in SG&A is also due in part to foreign currency exchange rates in 2011 as compared to 2010 in the amount of \$8.7 million. SG&A as a percentage of metal-adjusted net sales was 6% for 2011 and 2010, respectively.

**Operating Income**

The following table sets forth operating income by segment, in millions of dollars.

	Operating Income					
	Year Ended		Dec 31, 2010			
	Dec 31, 2011		Dec 31, 2010			
	Amount	%	Amount	%		
North America	\$121.8	53	% \$96.9	45	%	
Europe and Mediterranean	30.3	13	% 36.8	17	%	
ROW	78.0	34	% 80.4	38	%	
Total operating income	\$230.1	100	% \$214.1	100	%	

The increase in operating income for the North America segment of \$24.9 million is primarily attributable to benefits from a shift in product mix, as well as a more favorable pricing environment due to an increase in market demand in most product lines, excluding electrical utility distribution products in 2011, as well as increased sales volume. The increases to operating income were partially offset by an increase in SG&A expenses of \$11.8 million in 2011 as compared to 2010; the SG&A increases were for the reasons noted above.

The decrease in operating income for the Europe and Mediterranean segment of \$6.5 million was primarily attributable to continued weak demand and pricing due to the economic slowdown in many European end markets, as well as an increase in SG&A expenses of \$11.0 million in 2011 as compared to 2010; the SG&A increases were for the reasons noted above. Partially offsetting these

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negative impacts were the current year benefit of European targeted cost reduction efforts, which include, among other actions, personnel reductions which resulted in a charge of \$19.5 million recorded in 2010.

The decrease in operating income for the ROW segment of \$2.4 million is primarily attributable to unfavorable impacts in Thailand due to the country's significant flooding in the second half of 2011, as well as unfavorable product mix and price in Thailand and Chile. The decrease in operating income was also due to an increase in SG&A expenses of \$23.2 million in 2011 as compared to 2010; were for the reasons noted above. Partially offsetting the decrease in operating income in 2011 was the impact of increased volume in 2011 in Brazil and Central America.

**Other Income (Expense)**

Other income (expense) primarily includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During 2011 and 2010 the Company recorded a \$31.7 million loss and a \$28.1 million loss, respectively. For 2011, other expense was primarily attributable to other expense of \$24.4 million attributable to foreign currency transaction gains and losses which resulted from changes in exchange rates in the various countries in which the Company operates, primarily Africa, South America, and Mexico, and losses of \$6.1 million on derivative instruments which were not designated as cash flow hedges. For 2010, other income (expense) was primarily attributable to the \$29.8 million Venezuelan currency devaluation, as well as other income of \$7.7 million attributable to foreign currency transaction gains and losses of which resulted from changes in exchange rates in the various countries in which the Company operates and losses of \$6.0 million on derivative instruments which were not designated as cash flow hedges.

On January 8, 2010, the Venezuelan government announced the devaluation of its currency, BsF, and established a two-tier foreign exchange structure. Due to the impact of the devaluation of its currency by the Venezuelan government, the Company recorded a pre-tax charge of \$29.8 million in the first quarter of 2010 related to the remeasurement of the local balance sheet on the date of the devaluation at the official non-essential rate. The functional currency of the Company's subsidiary in Venezuela is the U.S. dollar.

Effective January 1, 2011, the Central Bank of Venezuela and the Ministry of Finance published an amendment to Convenio Cambiario No. 14 (the Exchange Law), whereby the official exchange rate was set at 4.30 BsF per U.S. dollar, eliminating the 2.60 BsF per U.S. dollar rate previously established for essential goods in the first quarter of 2010. Thereafter, the Company can only import copper at the 4.30 BsF per U.S. dollar rate. In the year ended December 31, 2011, the Company purchased 19.1 million pounds of copper at the 4.30 BsF per U.S. dollar rate recording no foreign currency gains or losses. In the second quarter of 2010, the Company received authorization to purchase dollars to import copper at the official exchange rate for essential goods of 2.60 BsF per U.S. dollar. In 2010, the Company recorded \$16.6 million in foreign exchange gains related to transactions completed at the 2.60 BsF per U.S. dollar essential rate. Copper imports prior to the approval were imported at the parallel rate of about 6.88 BsF per U.S. dollar, which was closed on June 9, 2010. In 2010, the Company recorded \$10.7 million in foreign exchange losses related to copper imports at this parallel rate. Refer to Item 7 - MD&A – Venezuelan Operations for additional detail. See Note 23 - Subsequent Events for further information.

**Interest Expense**

Net interest expense increased to \$91.5 million in 2011 from \$71.6 million in 2010. Interest expense increased primarily due to additional debt used to fund higher working capital requirements related to increased demand and higher metal costs. Also, in the third quarter of 2011, the Company expensed \$1.3 million in unamortized fees and expenses related to the Terminated Credit Facility.

**Tax Provision**

The Company's effective tax rate for 2011 and 2010 was 39.9% and 40.8%, respectively. The Company's 2011 effective tax rate reflects the adverse impact of valuation allowances recorded against deferred tax assets in certain foreign jurisdictions, partially offset by tax benefits recognized for uncertain tax positions due to statute of limitations expirations and tax audit settlements. The Company's 2010 effective tax rate was adversely impacted by the nondeductible Venezuelan devaluation loss and valuation allowances recorded against deferred tax assets in certain foreign jurisdictions, partially offset by the recognition of tax benefits related to uncertain tax positions that were primarily due to statute of limitations expirations and tax audit settlements.

Preferred Stock Dividends

During 2011 and 2010, the Company accrued and paid \$0.3 million in dividends on its Series A preferred stock.



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## Liquidity and Capital Resources

The Company maintains a strong cash position as evidenced by the Company's ability to generate substantial cash from operations and access to capital markets at competitive rates. Cash flows from operations as well as borrowings under our Revolving Credit Facility provide the primary source for financing operating expenses and other short term liquidity needs. As necessary the Company may supplement additional debt to fund other working capital needs, debt and interest payments, as well as discretionary investment in internal product development, acquisitions, Series A preferred stock dividends, repurchase of common stock and taxes. The overall cash position of the Company reflects the business results and a global cash management strategy that incorporates liquidity management, economic factors, and tax considerations.

The Company's short term borrowings vary by period based on the Company's working capital requirements which is dependent on incremental demand for products and changes in the price of copper, aluminum, and other raw material cost inputs. At December 31, 2012, current assets exceeded current liabilities by \$1,257.0 million. Based upon historical experience, the cash on its balance sheet and the expected availability of funds under its current credit facilities, the Company believes its sources of liquidity will be sufficient to enable it to meet funding requirements for working capital, capital expenditures, debt repayment, salaries and related benefits, interest, Series A preferred stock dividends and taxes for the next twelve months and foreseeable future. The Company maintains approximately \$977.5 million of excess availability under its various credit facilities around the world.

The Company's North American operations generally borrows and repays under our Revolving Credit Facility multiple times per week for working capital needs; borrowing on a short term basis is the most effective method to reduce interest costs based on the terms of the agreement. The Company's European operations participate in accounts payable confirming arrangements with several European financial institutions to address working capital requirements in the business. The Company negotiates payment terms with suppliers of generally 180 days in Europe and submit invoices to the financial institutions with instructions for the financial institutions to transfer funds from European operations' accounts on the due date (on day 180) for the trade payables due. At December 31, 2012, the arrangements had a maximum availability limit of the equivalent of approximately \$446.9 million, of which approximately \$317.6 million was drawn. The Company's ROW operations utilize short term credit facilities for working capital purposes. General Cable Corporation is a holding company with no operations of its own. All of the Company's operations are conducted, and net sales are generated, by its subsidiaries and investments. Accordingly, the Company's cash flow comes from the cash flows of its global operations. The Company's ability to use cash flow from its international operations, if necessary, has historically been adversely affected by limitations on the Company's ability to repatriate such earnings tax efficiently. As of December 31, 2012, approximately 76% of cash and cash equivalents were held outside of the U.S. by our foreign subsidiaries compared with 98% as of December 31, 2011. If these funds are needed for the Company's operations in the U.S., the Company would be required to accrue and pay U.S. taxes to repatriate these funds. However, the Company's intent is to permanently reinvest these funds outside of the U.S. and current plans do not demonstrate a need to repatriate them to fund U.S. operations. In addition, our Revolving Credit Facility provides the Company flexibility in financing operating expenses and any other short term liquidity needs of our U.S. operations.

In particular, Venezuela has foreign exchange and price controls which have historically limited the Company's ability to convert bolivars to U.S. dollar and transfer funds out of Venezuela. In Venezuela, government restrictions on the transfer of cash out of the country have limited the Company's ability to repatriate cash. Approximately 22% and 21% of the consolidated cash balance as of December 31, 2012 and December 31, 2011, respectively, was held in Venezuela. The proportion of operating cash flows attributable to Venezuela in 2012 as compared to total Company operating cash flows is 17% and 43% for the years ended December 31, 2012 and 2011, respectively.

## Summary of Cash Flows

Operating cash inflow of \$288.6 million in 2012 reflects a net working capital source of \$115.3 million driven principally by decreases in inventories and receivables of \$73.4 million and \$33.3 million, respectively. The decrease in inventory is primarily attributable to the impact of lower average metal prices during 2012 as compared to 2011. For the year ended December 31, 2012, copper prices averaged \$3.62 per pound (a decrease of \$0.39 per pound compared to the same period in 2011) and aluminum prices averaged \$1.02 per pound (a decrease of \$0.14 per pound

as compared to the same period in 2011). Inventory turns remained consistent at 4.3 in 2012 and 4.4 in 2011. The decrease in accounts receivable is primarily attributable to the Company's continued focus on improvement by efficiently managing working capital. Days sales outstanding remained consistent year over year at approximately 70 days. In addition to the net working capital source of cash in the twelve fiscal months of 2012 was \$173.3 million of overall net cash inflows related to net income adjusted for depreciation and amortization, amortization on restricted stock awards, foreign currency loss, loss on extinguishment of debt, deferred income tax income, excess tax benefits from stock based compensation, convertible debt instrument non cash interest charges, and the gain on the disposal of property.

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Operating cash inflow of \$97.3 million in 2011 reflects a net working capital use of \$123.4 million driven principally by increases in inventories and receivables of \$130.9 million and \$56.6 million, respectively, which were partially offset by increases in accounts payable, accrued and other liabilities of \$64.5 million. The increase in accounts receivable primarily reflects the increase in selling prices due to the increase in raw material costs. Days sales outstanding has remained constant year over year at about 71 days. The increase in inventory is primarily due to the increase in metal prices throughout the year. Inventory turns increased to 4.4 turns per year in 2011 as compared to 3.9 turns per year in 2010 due to the current year focus on reducing inventory levels by adjusting production. These cash outflows have been partially offset by increases in accounts payable, accrued and other liabilities which were primarily the result of incremental manufacturing activity due to an increase in demand and higher raw material cost inputs. More than offsetting this net working capital use of cash in the twelve fiscal months of 2011 was \$220.7 million of overall net cash inflows related to net income adjusted for depreciation and amortization, amortization on restricted stock awards, foreign currency gains (losses), deferred income tax income, excess tax benefits from stock based compensation, convertible debt instrument non cash interest charges, and the gain on the disposal of property.

Operating cash inflow of \$98.9 million in 2010 reflects a net working capital use of \$135.9 million driven principally by increases in inventories, receivables, and other assets of \$162.5 million, \$95.0 million and \$34.6 million respectively, which were partially offset by increases in accounts payable, accrued and other liabilities of \$156.2 million. The increase in accounts receivable primarily reflects the increase in selling prices due to the increase in raw material costs as well as increased volume in the months leading up to year end compared to the equivalent period in 2009. The increase in inventory is primarily due to the increase in metal prices throughout the year. The Company continues to adjust its production in order to balance inventory levels. These negative cash flows have been partially offset by increases in accounts payable, accrued and other liabilities which were primarily the result of incremental manufacturing activity due to an increase in demand and higher raw material cost inputs. More than offsetting this net working capital use of cash in the twelve fiscal months of 2010 was \$234.8 million of overall net cash inflows related to net income adjusted for depreciation and amortization, amortization on restricted stock awards, foreign currency loss, deferred income tax income, excess tax benefits from stock based compensation, convertible debt instrument non cash interest charges, and the gain on the disposal of property.

Cash flow used by investing activities was \$390.5 million in 2012 principally reflecting the acquisitions of Alcan Cable North America, Alcan Cable China, Procables and Prestolite of \$286.5 million and capital expenditures of \$108.8 million. The Company anticipates capital spending to be approximately \$80 million to \$100 million in 2013. Financing activities generated \$289.6 million of cash inflows in 2012 as compared to cash outflows of \$8.5 million in 2011. The increase is principally due to the issuance of the \$600.0 million 5.75% Senior Notes partially offset by the settlement of long term debt of \$217.7 million. The Company evaluates factors such as future operating cash flow requirements, other cash flow expectations, investment and financing strategic plans and the overall cost of capital to determine the appropriate levels of short and long term debt to maintain. Refer to Item 7 - MD&A – Debt and Other Contractual Obligations (section below) for details.

**Debt and Other Contractual Obligations**

The Company had outstanding debt obligations of \$1,450.1 million as of December 31, 2012 and maintained approximately \$977.5 million of excess availability under its various credit facilities around the world. The Company utilizes short and long term debt to address working capital needs, debt repayments, and interest as well as discretionary investments in internal product development, acquisitions, Series A preferred stock dividends, repurchase of common stock and taxes. Short-term liquidity and working capital needs are generally supported through operating cash flows. The Company maintains ratings on its public debt; therefore, the Company has and expects to continue to obtain market rates on any new borrowings.

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The 5.75% Senior Notes are jointly and severally guaranteed by each of the Company's current and future U.S. subsidiaries that is a borrower or a guarantor under the

Company's Revolving Credit Facility or certain of the Company's or the guarantors' other indebtedness. The Company used the proceeds of the 5.75% Senior Notes to redeem all of its outstanding \$200.0 million of 7.125% Senior Fixed Rate Notes that were to mature in April 2017. The Company intends to use the balance of the proceeds to (i) purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity, and (ii) general corporate purposes, which may include repayment of borrowings under its Revolving Credit Facility. On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company's prior \$400 million Terminated Credit Facility, which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit

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Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness, liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

Failure to comply with any of the covenants, financial tests and ratios required by the Company's existing or future debt obligations could result in a default under those agreements and under other agreements containing cross-default provisions, as defined in the Company's Revolving Credit Facility, 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes, 5.75% Senior Notes and various other credit facilities maintained by the Company's restricted subsidiaries. A default would permit lenders to cease making further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt. Indebtedness under the Company's Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the lenders under the Company's Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. The Company also has incurred secured debt in connection with some of its European operations. The lenders under these European secured credit facilities also have liens on assets of certain of our European subsidiaries. As a result of these pledges and liens, if the Company fails to meet its payment or other obligations under any of its secured indebtedness, the lenders under the applicable credit agreement would be entitled to foreclose on substantially all of the Company's assets and liquidate these assets. Broadly, cross-default provisions, would permit lenders to cause such indebtedness to become due prior to its stated maturity in the event a default remains unremedied for a period of time under the terms of one or more financing agreements, a change in control or a fundamental change. As of December 31, 2012 and 2011, the Company was in compliance with all material debt covenants.

The Company's defined benefit plans at December 31, 2012 and 2011 were underfunded by \$163.7 million and \$114.7 million, respectively. The Company recorded an after-tax loss of \$21.4 million in 2012 and an after-tax loss of \$15.6 million in 2011 to accumulated other comprehensive income. The Company estimates its 2013 pension expense for its defined benefit pension plans will be approximately \$21.5 million and cash contributions are expected to be approximately \$9.7 million. In 2012, pension expense was approximately \$20.1 million and cash contributions were approximately \$8.5 million.

The Company anticipates being able to meet its obligations as they come due based on historical experience and the expected availability of funds under its current credit facilities. The Company's contractual obligations and commercial commitments as of December 31, 2012 (in millions of dollars) are summarized below:

	Total	Payments Due by Period			
		Less than 1 Year	1 – 3 Years	4 – 5 Years	After 5 Years
Contractual obligations <sup>(1,2)</sup> :					
Total debt (excluding capital leases)	\$1,445.9	\$509.4	\$156.9	\$2.6	\$777.0
Convertible debt at maturity <sup>(3)</sup>	283.4	20.4	—	—	263.0
Capital leases	4.2	1.8	2.3	0.1	—
Interest payments on Senior Floating Rate Notes	4.4	3.5	0.9		
Interest payments on 0.875% Senior Convertible Notes	2.8	2.8			
Interest payments on 5.75% Senior Notes	336.4	34.5	69.0	69.0	163.9
Interest payments on Subordinated Convertible Notes	240.1	19.3	38.6	38.6	143.6
Interest payments on Spanish term loans	0.6	0.5	0.1		
Operating leases <sup>(4)</sup>	169.1	41.0	65.3	46.0	16.8
Purchase obligations <sup>(5)</sup>	37.7	37.7	—	—	—
Preferred stock dividend payments	0.3	0.3	—	—	—

Defined benefit pension obligations <sup>(6)</sup>	194.9	17.7	36.0	37.5	103.7
Postretirement benefits	5.9	0.9	1.4	1.2	2.4
Unrecognized tax benefits, including interest and penalties <sup>(7)</sup>	—	—	—	—	—
Total	\$2,725.7	\$689.8	\$370.5	\$195.0	\$1,470.4

This table does not include interest payments on General Cable's revolving credit facilities because the future (1) amounts are based on variable interest rates and the amount of the borrowings under the Revolving Credit Facility and Spanish Credit Facility fluctuate depending upon the Company's working capital requirements.

This table does not include derivative instruments as the ultimate cash outlays cannot be reasonably predicted. (2) Refer to Note 10 - Financial Instruments and Item 7A - Quantitative and Qualitative Disclosures about Market Risk for additional information.

Represents the current debt discount on the Company's 0.875% Senior Convertible Notes and Subordinated (3) Convertible Notes as a result of adopting provisions of ASC 470 - Debt. Refer to Note 2 - Summary of Significant Accounting Policies for additional information.

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- (4) Operating lease commitments are described under “Off Balance Sheet Assets and Obligations.”
- (5) Represents our firm purchase commitments on our forward pricing agreements as disclosed in Note 10 - Financial Instruments.
- (6) Defined benefit pension obligations reflect actuarially projected benefit payments which may differ from funding requirements based on local laws and regulations.
- (7) Unrecognized tax benefits of \$85.7 million have not been reflected in the above table due to the inherent uncertainty as to the amount and timing of settlement, which is contingent upon the occurrence of possible future events, such as examinations and determinations by various tax authorities.

**Off Balance Sheet Assets and Obligations**

General Cable has entered into various leases related principally to certain administrative, manufacturing and distribution facilities and transportation equipment. Future minimum rental payments required under non-cancelable lease agreements at December 31, 2012 were as follows: 2013 — \$41.0 million, 2014 — \$33.5 million, 2015 — \$31.8 million, 2016 — \$27.4 million, 2017 — \$18.6 million and thereafter \$16.8 million. Rental expense recorded in income from continuing operations was \$29.8 million, \$20.7 million and \$19.0 million for the years ended December 31, 2012, 2011 and 2010, respectively.

As of December 31, 2012, the Company had \$70.5 million in letters of credit, \$285.9 million in various performance bonds and \$193.5 million in other guarantees. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, defined benefit plan obligations, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when we obtain advance payments to secure the production of cable for long term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract. See "Liquidity and Capital Resources" for excess availability under the Company's various credit borrowings.

**Environmental Matters**

The Company's expenditures for environmental compliance and remediation amounted to approximately \$3.5 million, \$3.3 million and \$3.7 million in 2012, 2011 and 2010, respectively. In addition, certain of the Company's subsidiaries have been named as potentially responsible parties in proceedings that involve environmental remediation. The Company had accrued \$1.9 million at December 31, 2012 for all environmental liabilities. Environmental matters are described in Item 1 - Business, Item 3 - Legal Proceedings and Note 18 - Commitments and Contingencies. While it is difficult to estimate future environmental liabilities, the Company does not currently anticipate any material adverse effect on results of operations, cash flows or financial position as a result of compliance with federal, state, local or foreign environmental laws or regulations or remediation costs.

**Legal Matters**

Refer to Note 18 - Commitments and Contingencies for review of our litigation contingencies.

**Critical Accounting Policies and Estimates**

The Company's Consolidated Financial Statements have been prepared in accordance with accounting principles generally accepted in the United States of America. A summary of significant accounting policies is provided in Note 2 - Summary of Significant Accounting Policies. The application of these policies requires management to make estimates and judgments that affect the amounts reflected in the consolidated financial statements. Management bases its estimates and judgments on historical experience, information that is available to management about current events and actions the Company may take in the future and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. The most critical judgments impacting the financial statements include those policies described below. In addition, significant estimates and judgments include allowances for accounts receivable and deferred income taxes; legal, environmental, and asbestos liabilities; inventory costing and valuation; share-based compensation; uncertain tax positions; assets and obligations related to pension and other postretirement benefits; goodwill and intangible valuations; financial instruments; and revenue recognized under the percentage-of-completion method. There can be no assurance that actual results will not differ from these estimates.

**Revenue Recognition**

The majority of the Company's revenue is recognized when goods are shipped to the customer, title and risk of loss are transferred, pricing is fixed or determinable and collectability is reasonably assured. Most revenue transactions represent sales of inventory. A provision for payment discounts, product returns, warranty and customer rebates is estimated based upon historical experience and other relevant factors and is recorded within the same period that the revenue is recognized. The Company has a portion of long-term product installation contract revenue that is recognized based on the percentage-of-completion method generally based on the cost-to-cost method if there are reasonably reliable estimates of total revenue, total cost, and the extent of progress toward completion; and there is an enforceable agreement between parties who can fulfill their contractual obligations. Management reviews contract price and cost estimates periodically as the work progresses and reflects adjustments proportionate to the percentage-of-completion to income in the period when those estimates are revised. For these contracts, if a current estimate of total contract cost indicates a loss on a contract, the projected loss is recognized in full when determined.



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### Accounts Receivable

The accounts receivable balance is recorded at the stated amount, less allowances for doubtful accounts, price discounts, and returns. At the time of the sale and at each quarter, the Company evaluates the accounts receivable balance to determine a best estimate for doubtful accounts, price discounts, and returns. The Company reviews general historical trends in the account, customer overdue balances, high risk accounts that have been specifically identified based on historical and current customer patterns, contractual obligations, and current economic conditions to determine an estimate for these allowances.

### Inventory Costing and Valuation

The Company values approximately 84% of the Company's inventory using the average cost method and all remaining inventories are valued using the first-in, first-out (FIFO) method. On a quarterly basis, the Company evaluates its carrying value of inventory to determine if a lower of cost or market adjustment is required. To determine if a lower of cost or market adjustment is required the Company evaluates evidence to indicate if the cost will be recovered with an approximately normal profit upon sale in the ordinary course of business based on product groupings within the reportable segments. Metal costs, particularly copper and aluminum costs, are significant to our overall costs in inventory. Factors such as technological innovations, future demand trends, pricing environment, inventory levels and turns and specific identification of inventory items, such as regulatory-related changes or changes in engineering or material, will be analyzed in the lower of cost or market and obsolete and slow moving inventory provisions.

### Pension Accounting

General Cable provides retirement benefits through contributory and non-contributory qualified and non-qualified defined benefit pension plans covering eligible domestic and international employees as well as through defined contribution plans and other postretirement benefits. Benefits under General Cable's qualified U.S. defined benefit pension plan generally are based on years of service multiplied by a specific fixed dollar amount, and benefits under the Company's qualified non-U.S. defined benefit pension plans generally are based on years of service and a variety of other factors that can include a specific fixed dollar amount or a percentage of either current salary or average salary over a specific period of time. The amounts funded for any plan year for the qualified U.S. defined benefit pension plan are neither less than the minimum required under federal law nor more than the maximum amount deductible for federal income tax purposes. General Cable's non-qualified unfunded U.S. defined benefit pension plans include a plan that provides defined benefits to select senior management employees beyond those benefits provided by other programs. The Company's non-qualified unfunded non-U.S. defined benefit pension plans include plans that provide retirement indemnities to employees within the Company's European and Mediterranean and ROW business. Pension obligations for the non-qualified unfunded defined benefit pension plans are provided for by book reserves and are based on local practices and regulations of the respective countries. General Cable makes cash contributions for the costs of the non-qualified unfunded defined benefit pension plans as the benefits are paid.

Benefit costs for the defined benefit pension plans sponsored by General Cable are determined based principally upon certain actuarial assumptions, including the discount rate and the expected long-term rate of return on plan assets. The weighted-average discount rate used to determine the net pension expense for 2012 was 4.70% for the U.S. defined benefit pension plans. The weighted-average discount rate as of December 31, 2012 that was used to determine benefit obligations was 4.10% for the U.S. defined benefit pension plans, and was determined based on a review of long-term bonds that receive one of the two highest ratings given by a recognized rating agency which are expected to be available during the period to maturity of the projected pension benefit obligations and based on information received from actuaries. The weighted-average discount rate used to determine the net pension cost for 2012 was 5.10% for the non-U.S. defined benefit pension plans. Non-U.S. defined benefit pension plans followed a similar evaluation process based on financial markets in those countries where General Cable provides a defined benefit pension plan, and the weighted-average discount rate used to determine benefit obligations for General Cable's non-U.S. defined benefit pension plans was 4.20% as of December 31, 2012. General Cable's expense under both U.S. and non-U.S. defined benefit pension plans is determined using the discount rate as of the beginning of the fiscal year, and therefore, 2013 expense for the defined benefit pension plans will be based on the weighted-average discount rate of 4.10% for U.S. plans and 4.20% for non-U.S. plans.

The weighted-average long-term expected rate of return on assets is based on input from actuaries, including their review of historical 10-year, 20-year, and 25-year rates of inflation and real rates of return on various broad equity and bond indices in conjunction with the diversification of the asset portfolio. The Company's overall investment strategy is to diversify its investments for the qualified U.S. defined benefit pension plan based on an asset allocation assumption of 65% allocated to equity investments, with an expected real rate of return of 8%, and 35% to fixed-income investments, with an expected real rate of return of 2%, and an assumed long-term rate of inflation of 3%. Equity investments primarily include investments in large-cap and mid-cap companies primarily located in the United States.

The determination of pension expense for the qualified defined benefit pension plans is based on the fair market value of assets as of the measurement date. Investment gains and losses are recognized in the measurement of assets immediately. Such gains

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and losses will be amortized and recognized as part of the annual benefit cost to the extent that unrecognized net gains and losses from all sources exceed 10% of the greater of the projected benefit obligation or the market value of assets. The Company evaluates its actuarial assumptions at least annually, and adjusts them as necessary. The Company uses a measurement date of December 31 for all of its defined benefit pension plans. In 2012, pension expense for the Company's defined benefit pension plans was \$20.1 million. Based on a weighted-average expected rate of return on plan assets of 6.70%, a weighted-average discount rate of 5.00% and various other assumptions, the Company estimates its 2013 pension expense for its defined benefit pension plans will increase to approximately \$21.5 million. A 1% decrease in the assumed discount rate would increase pension expense by approximately \$4.1 million. Future pension expense will depend on future investment performance, changes in future discount rates and various other factors related to the populations participating in the plans. In the event that actual results differ from the actuarial assumptions, the funded status of the defined benefit pension plans may change and any such change could result in a charge or credit to equity and an increase or decrease in future pension expense and cash contributions.

The Company's investment policies and strategies, categories of plan assets, fair value measurements of plan assets, and significant concentrations of risk are described in further detail in Note 12 - Employee Benefit Plans.

**Income Taxes**

The Company is subject to income tax in numerous United States federal, state, and foreign jurisdictions. Significant judgments and estimates are inherent in determining the Company's consolidated income tax expense, current tax payable, deferred tax assets and liabilities, and liabilities for uncertain tax positions. Future events such as changes in business conditions, tax legislation, tax audit resolutions, or foreign earnings repatriation plans could materially impact these estimates and the Company's tax position.

Deferred tax assets and liabilities are determined based on the differences between the financial statement basis and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date. At December 31, 2012, the Company had recorded a net deferred tax liability of \$170.4 million (\$38.3 million net current deferred tax asset less \$208.7 million net long term deferred tax liability). The valuation of deferred tax assets is dependent on, among other things, the ability of the Company to generate a sufficient level of future taxable income. In estimating future taxable income, the Company has considered both positive and negative evidence, such as historical and forecasted results of operations, including prior losses, and has considered the implementation of prudent and feasible tax planning strategies. As of December 31, 2012, the Company recorded a valuation allowance of \$74.3 million to reduce deferred tax assets to the amount judged more likely than not to be realized. The Company has and will continue to review on a quarterly basis its assumptions and tax planning strategies, and, if the amount of the estimated realizable deferred tax assets is less than the amount currently on the balance sheet, the Company will reduce its deferred tax asset, recognizing a non-cash charge against reported earnings. Likewise, if the Company determines that a valuation allowance against a deferred tax asset is no longer appropriate, the adjustment to the valuation allowance would reduce income tax expense.

The Company operates in multiple jurisdictions with complex tax policies and regulations. In certain jurisdictions, the Company has taken tax positions that it believes are supportable, but which could be subject to challenge by the tax authorities. These tax positions are evaluated and liabilities for uncertain tax positions are established in accordance with the ASC 740- Income Taxes tax accounting guidance. The status of uncertain tax positions is reviewed in light of changing facts and circumstances, such as tax audits, rulings, and case law, and the related liabilities are adjusted accordingly.

The Company recognizes interest and penalties related to unrecognized tax benefits within the income tax expense line in the accompanying consolidated statement of operations. Accrued interest and penalties are included within the related tax liability line item in the consolidated balance sheet.

**Long-Lived Assets, Goodwill and Impairment**

The valuation and classification of long-lived assets and the assignment of useful depreciable and amortizable lives and salvage values involve significant judgments and the use of estimates. The testing of these long-lived assets for impairment also requires a significant amount of judgment and assumptions, particularly as it relates to identification of asset groups and the determination of fair market value. The Company periodically evaluates the recoverability of

the carrying amount of long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. The Company evaluates events or changes in circumstances based on historical operating results, forecasts, general and industry trends and anticipated cash flows. Impairment is assessed when the undiscounted expected future cash flows derived from an asset are less than its carrying amount. Impairment losses are measured as the amount by which the carrying value of an asset exceeds its fair value and are recognized in earnings. The Company also continually evaluates the estimated useful lives of all long-lived assets and, when warranted, revises such estimates based on current events.

Goodwill and intangible assets with indefinite useful lives are not amortized, but are reviewed at least annually for impairment. The Company completes its annual impairment test within the fourth quarter of each year. In addition, the Company evaluates

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the carrying value between the valuations if events occur or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying amount. Events or circumstances may include, but are not limited to, a significant change in legal factors or in the business climate, adverse action or assessment by a regulator, unanticipated competition, loss of key personnel, possible sale or disposal of a reporting unit or a significant portion of a reporting unit, significant changes in financial projections or significant changes in the market capitalization. During the evaluation of impairment, the Company compares the fair value of the reporting unit to its carrying amount to determine if there is potential goodwill impairment. Our impairment testing for goodwill and indefinite-lived intangibles is performed separately. If the fair value of a reporting unit is less than its carrying value, an impairment loss is recorded to the extent that the fair value of the goodwill within the reporting unit is less than the carrying value of the goodwill. The impairment test for the Company's indefinite-lived intangible assets involves comparing the fair value of the intangibles to their carrying values. If the carrying amount of an intangible asset with an indefinite life exceeds its fair value, an impairment loss would be recognized in the amount equal to the excess. If this fair value is less than the reporting unit's carrying value, a second step is required to measure the amount of impairment, if any. If the fair value of a reporting unit exceeds its carrying value, the second step is not required. The Company's market capitalization is a consideration during the annual impairment test. The reporting unit comprising the goodwill is only a portion of the entire company. The company must apply assumptions to compare the Company's market capitalization to the reporting unit being assessed. First, a portion of the market capitalization is allocated to the reporting unit. This value is then increased by a control premium. To develop the control premium assumption, management considered other recent transactions within the industry and the control premium realized in those transactions.

The Company performed the first step of the goodwill impairment assessment. In Step 1 of the goodwill impairment test, the Company compared the fair value of the reporting unit, the entities purchased in the October 31, 2007 PDIC acquisition, to its carrying amount, including goodwill of \$168.6 million. Based on the results of the valuation, the fair value of the reporting unit exceeded the carrying value; therefore, it was determined that no impairment existed. Step 2 was not required.

To determine the fair value of the reporting unit, the Company employs an income and market-based approach with each being weighted equally. Under the income approach, the Company uses a discounted cash flow method to calculate the fair value based on the present value of estimated future cash flows. Assumptions used in the discounted cash flow method, such as forecasted operating results, expected growth rates, working capital needs, tax rates, and cost of capital, are based on the current market conditions and are consistent with internal management projections. The cost of capital rate selected is based on consideration of the risks inherent in the investment and market rates of return available from alternative investments of similar type and quality as of the valuation date. The guideline public company method is used for the market approach. The approach provides an estimate of value using multiples of earnings derived from the market values of publicly traded companies in the cable and wire industry. In addition to the selection of guideline companies, the market approach includes an analysis of the Company's financial and operating performance, risk, profitability, and growth as compared to the reporting unit.

As noted, our annual impairment test for both goodwill and indefinite lived intangibles assets indicated there was no impairment. While the Company believes that the assumptions and estimates utilized in the testing are appropriate, multiples of earnings, future changes in judgments, assumptions and estimates that are used in our annual impairment testing, including discount and tax rates, future cash flow projections, or the Company's stock price, could result in significantly different estimates of fair value. For the 2012 impairment analysis, the Company used a discount rate of 12% and a residual growth rate of 5%, which is consistent with the assumptions used in 2011. The discount rate remained consistent as the business or economic fundamentals impacting the reporting unit are consistent with the prior year. The residual growth rate was consistent with the rate utilized in the 2011 impairment analysis due to consistent expected long-term GDP growth for countries in which the reporting unit operates. As noted, changes in these estimates and assumptions could materially affect the results of Step 1 of the goodwill impairment tests. For example, an increase in the discount rate or a decrease in the residual growth rate of 100 basis points would result in a decrease to the fair value of \$76 million and \$33 million, respectively. The fair value would still exceed the carrying value if these changes were made when employing an income and market-based approach. Overall, a decrease of 5%

in the estimated fair value of any of the Company's reporting units would not result in an impairment. At December 31, 2012, the Company's market capitalization is less than the Company's net assets but consistent with the market capitalization at the goodwill impairment testing performed as of October 31, 2012; therefore, no additional impairment indicators were noted.

#### Share-Based Compensation

There are certain employees with various forms of share-based payment awards for which the Company recognizes compensation costs for these awards based on their fair values. The fair values of certain awards are estimated on the grant date using the Black-Scholes option pricing formula, which incorporates certain assumptions regarding the expected term of an award and expected stock price volatility. The Company will develop the expected term assumptions based on the vesting period and contractual term of an award, historical exercise and post-vesting cancellation experience, stock price history, plan provisions that require exercise or cancellation of awards after employees terminate, and the extent to which currently available information indicates that the future is reasonably expected to differ from past experience. The Company develops the expected volatility assumptions based

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on the monthly historical price data from the Company's common stock and other economic data trended into future years. After calculating the aggregate fair value of an award, the Company uses an estimated forfeiture rate to discount the amount of share-based compensation costs to be recognized in the operating results over the service period of the award. The Company develops the forfeiture assumption based on its historical pre-vesting cancellation experience. Key assumptions are described in further detail in Note 14 - Share-Based Compensation.

**New Accounting Standards**

A discussion of recently issued accounting pronouncements is described in Note 2 - Summary of Significant Accounting Policies, in Item 8 - Financial Statements and Supplementary Data of this Report, and we incorporate such discussion in this MD&A by reference and make it a part hereof.

**Venezuelan Operations**

On January 8, 2010, the Venezuelan government announced the devaluation of its currency, the BsF, and established a two-tier foreign exchange structure. The official exchange rate for essential goods (food, medicine and other essential goods) was adjusted from 2.15 BsF per U.S. dollar to 2.60 BsF per U.S. dollar. The official exchange rate for non-essential goods was adjusted from 2.15 BsF per U.S. dollar to 4.30 BsF per U.S. dollar. The Company remeasures the financial statements of its Venezuelan subsidiary at the rate at which the Company expects to remit dividends, which is 4.30 BsF per U.S. dollar. Due to the impact of the devaluation of its currency by the Venezuelan government, the Company recorded a pre-tax charge of \$29.8 million in the first quarter of 2010 related to the remeasurement of the local balance sheet on the date of the devaluation at the official non-essential rate.

In the second quarter of 2010, the Company received authorization to purchase dollars to import copper at the official exchange rate for essential goods of 2.60 BsF per U.S. dollar. The Company recorded \$16.6 million in foreign exchange gains related to transactions completed at the 2.60 BsF per U.S. dollar essential rate. Copper imports prior to the approval were imported at the parallel rate of about 6.88 BsF per U.S. dollar, which was closed on June 9, 2010. In 2010, the Company recorded \$10.7 million in foreign exchange losses related to copper imports at this parallel rate. Effective January 1, 2011, the Central Bank of Venezuela and the Ministry of Finance published an amendment to Convenio Cambiario No. 14 (the Exchange Law), whereby the official exchange rate was set at 4.30 BsF per U.S. dollar, eliminating the 2.60 BsF per U.S. dollar rate previously established for essential goods in the first quarter of 2010. Thereafter, the Company can only import copper at the 4.30 BsF per U.S. dollar rate. In the year ended December 31, 2012 and December 31, 2011, the Company purchased 21.2 million pounds and 19.1 million pounds of copper at the 4.30 BsF per U.S. dollar rate recording no foreign currency gains or losses, respectively.

At December 31, 2012 and 2011, the Company's total assets in Venezuela were \$348.2 million and \$286.4 million and total liabilities were \$108.2 million and \$65.9 million, respectively. At December 31, 2012 and 2011, included within total assets were BsF denominated monetary assets of \$202.2 million and \$138.3 million, which consisted primarily of \$142.1 million and \$92.9 million of cash, and \$56.9 million and \$42.2 million of accounts receivable, respectively. At December 31, 2012 and 2011, included within total liabilities were BsF denominated monetary liabilities of \$73.2 million and \$31.1 million, which consisted primarily of accounts payable and other accruals. All monetary assets and liabilities were remeasured at 4.30 BsF per U.S. dollar at December 31, 2012.

Sales in Venezuela were 4% of our consolidated net sales for the year ended December 31, 2012 and 2011. Operating income in Venezuela was 30% and 18% of our consolidated operating income for the year ended December 31, 2012 and 2011, respectively. For the year ended December 31, 2012, Venezuela's sales and cost of goods sold were approximately 98% and 39% BsF denominated and approximately 2% and 61% U.S. dollar denominated, respectively. For the year ended December 31, 2011, Venezuela's sales and cost of goods sold were approximately 92% and 30% BsF denominated and approximately 8% and 70% U.S. dollar denominated, respectively. A 10% increase (decrease) in the official exchange rate would decrease (increase) Venezuela's sales and cost of goods sold on an annual basis by approximately \$21.2 million and approximately (\$6.0 million), respectively.

During the years ended December 31, 2012 and 2011, the Company settled \$83.3 million and \$62.8 million of U.S. dollar denominated intercompany payables and accounts payable in Venezuela, respectively. For the year ended December 31, 2012 and December 31, 2011, all transactions were settled at the 4.30 BsF per U.S. dollar rate. For the year ended December 31, 2010, approximately 68% were settled at the essential rate of 2.60 BsF per U.S. dollar and

32% were settled at the parallel rate which averaged 6.88 BsF per U.S. dollar between January 1, 2010 and June 8, 2010, the legal period of operation. At December 31, 2012, \$35.0 million of requests of U.S. dollars to settle U.S. dollar denominated liabilities remained pending with CADIVI, which we expect will be settled at the 4.30 BsF per U.S. dollar rate. Approximately \$19.9 million of the requested settlements are current, \$0.4 million have been pending up to 90 days, and \$14.7 million have pending over 90 days. Currency exchange controls in Venezuela continue to limit our ability to remit funds from Venezuela. We do not consider the net assets of Venezuela to be integral to our ability to service our debt and operational requirements.



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The Venezuelan government announced the official exchange rate of its currency would be adjusted from 4.3 BsF per U.S. dollar to 6.3 BsF per U.S. dollar, effective February 13, 2013. There was no impact to the Company's 2012 results of operations or cash flows as a result of this amendment. See Note 23 - Subsequent Events for further information.

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ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company is exposed to various market risks, including changes in interest rates, foreign currency exchange rates and raw material (commodity) prices. To manage risk associated with the volatility of these natural business exposures, the Company enters into interest rate, commodity and foreign currency derivative agreements as well as copper and aluminum forward pricing agreements. The Company does not purchase or sell derivative instruments for trading purposes. The Company does not engage in trading activities involving commodity contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques.

Interest Rate Risk

The Company utilizes interest rate swaps to manage its interest expense exposure by fixing its interest rate on a portion of the Company's floating rate debt. Under the swap agreements, the Company typically pays a fixed rate while the counterparty pays to the Company the floating rate per the terms of the debt being hedged.

The Company has entered into interest rate swaps on the Company's Spanish Term Loans, as discussed in Note 9 - Long-Term Debt. As of December 31, 2012, the Spanish Term Loans related interest rate swaps have a notional value of \$15.3 million which provides for a fixed interest rate of 4.20%, 4.58%, 4.48% for the term loans maturing in February, April and June of 2013 and a fixed interest rate of 1.54% for the term loan maturing in August 2014. The Company does not provide or receive any collateral specifically for these contracts. The fair value of these financial derivatives which are designated as and qualify as cash flow hedges are based on quoted market prices which reflect the present values of the difference between estimated future variable-rate receipts and future fixed-rate payments. At December 31, 2012 and 2011, the net unrealized loss on interest rate derivatives and the related carrying value was \$0.2 million and \$0.6 million, respectively. A 10% decline in the variable rate would have an immaterial effect on the unrealized gain in 2011. All interest rate derivatives are marked-to-market with changes in the fair value of qualifying cash flow hedges recorded as other comprehensive income.

Raw Material Price Risk

The costs of copper and aluminum, the most significant raw materials we use, have been subject to considerable volatility caused by supply conditions, weather, political and economic variables as well as other unknown and unpredictable variables. During the past few years, global copper prices have established average record highs as demonstrated in Item 1 - Business - Raw Materials Sources and Availability. This copper and aluminum price volatility is representative of all reportable segments. In addition, the Company has historically experienced volatility on raw materials other than copper and aluminum used in cable manufacturing, such as insulating compounds, steel and wood reels, freight costs and energy costs. Generally, the Company attempts to adjust selling prices in most of its markets in order to offset the impact of this raw material price and other cost volatility on reported earnings. The Company's ability to execute and ultimately realize price adjustments is influenced by competitive conditions in its markets, including manufacturing capacity utilization.

The Company enters into commodity instruments to hedge the purchase of copper, aluminum as well as other raw materials in future periods. Principal transactions hedged during the year were firm sales and purchase commitments. The Company accounts for these commodity instruments as cash flow or economic hedges. Changes in the fair value of derivatives that are designated as cash flow hedges are recorded in other comprehensive income and reclassified to cost of sales when the effects of the items being hedged are realized. Changes in the fair value of economic hedges are recognized in current period earnings in other income (expense).

At December 31, 2012 and 2011, the Company had an unrealized loss of \$0.9 million and \$10.2 million, respectively, on the commodity futures. A 10% decline in the price of copper and aluminum would result in a decrease in the fair value of \$2.2 million in 2012. As of December 31, 2012 there were no contracts held by the Company that required collateral to secure the Company's derivative liability positions.

In addition, the Company enters into forward pricing agreements for the purchase of copper and aluminum for delivery in a future month to match certain sales transactions. The Company accounts for these forward pricing arrangements under the "normal purchases and normal sales" scope exemption because these arrangements are for purchases of copper and aluminum that will be delivered in quantities expected to be used by the Company over a reasonable period of time in the normal course of business. For these arrangements, it is probable at the inception and throughout the life of the arrangements that the arrangements will not settle net and will result in physical delivery of

the inventory. At December 31, 2012 and 2011, the Company had \$37.7 million and \$36.3 million, respectively, of future copper and aluminum purchases that were under forward pricing agreements. At December 31, 2012 and 2011, the Company had an unrealized gain of \$0.3 million and an unrealized loss of \$1.0 million, respectively, related to these transactions. The Company expects the unrealized gains under these agreements to offset firm sales price commitments with customers.

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## Foreign Currency Exchange Rate Risk

The Company operates in multiple countries throughout the globe; therefore, the Company is exposed to fluctuations in foreign currency exchange rate. The Company is exposed to transactional foreign currency risk, the risk when transactions not denominated in the functional currency in which the Company operates are revalued. The Company enters into foreign currency exchange contracts principally to hedge the currency fluctuations in certain transactions denominated in foreign currencies, thereby limiting the Company's risk that would otherwise result from changes in exchange rates. Principal transactions hedged during the year were firm sales and purchase commitments. The fair value of foreign currency contracts represents the amount required to enter into offsetting contracts with similar remaining maturities based on quoted market prices.

We account for these foreign currency exchange contracts as cash flow or economic hedges. Changes in the fair value of derivatives that are designated as cash flow hedges are recorded in other comprehensive income and reclassified to the other income (expense) when the effects of the items being hedged are realized. Changes in the fair value of economic hedges are recognized in current period earnings in other income (expense). At December 31, 2012 and 2011, the net unrealized loss on foreign currency contracts was \$0.2 million and \$0.7 million, respectively. A 10% decline in the exchange rate for these currencies would result in a decrease in the fair value of \$23.9 million in 2012.

In addition, to mitigate these risks, the Company believes it is appropriate to finance those operations with borrowings denominated in the local currency to the extent practicable where debt financing is desirable or necessary.

Considerations which influence the amount of such borrowings include long- and short-term business plans, tax implications, and the availability of borrowings with acceptable interest rates and terms. In those countries where the local currency is the designated functional currency, this strategy mitigates the risk of reported losses or gains in the event the foreign currency strengthens or weakens against the U.S. dollar.

The Company also has exposure to foreign currency exchange risk when the results of its international operating units are translated from the local currency into the U.S. dollar. At December 31, 2012 and 2011, the accumulated other comprehensive income (loss) account included in the total equity section of the Consolidated Balance Sheet included a cumulative translation loss of \$8.6 million and \$15.9 million, respectively. A 10% percent increase in the value of the US dollar relative to foreign currencies would increase the cumulative translation loss resulting in a cumulative translation loss of approximately \$130.6 million in 2012. This sensitivity analysis is inherently limited as it assumes that rates of multiple foreign currencies will always move in the same direction relative to the value of the U.S. dollar. Uncertainty in the global market conditions has resulted in, and may continue to cause, significant volatility in foreign currency exchange rates which could increase these risks, particularly in the Company's emerging or developing markets within its ROW segment, which have historically been subject to considerable foreign currency exchange rate volatility, particularly in Venezuela. See the "Venezuelan Operations" discussion for further detail.

## Fair Value of Designated Derivatives

Unrealized gains and losses on the designated cash flow hedge financial instruments identified above are recorded in other comprehensive income (loss) until the underlying transaction occurs and is recorded in the consolidated statement of operations at which point such amounts included in other comprehensive income (loss) are recognized in earnings. This recognition generally will occur over periods of less than one year. During the years ended December 31, 2012 and 2011, a pre-tax loss of \$4.4 million and a pre-tax gain of \$14.7 million, respectively, were reclassified from accumulated other comprehensive income to the consolidated statement of operations. A pre-tax loss of \$1.4 million is expected to be reclassified into earnings from other comprehensive income during 2013.

The notional amounts and fair values of these designated cash flow financial instruments at December 31, 2012 and 2011 are shown below (in millions). The net carrying amount of the designated cash flow hedge financial instruments was a net liability of \$1.3 million and \$11.5 million at December 31, 2012 and 2011, respectively.

	2012		2011	
	Notional Amount	Fair Value	Notional Amount	Fair Value
Cash flow hedges:				
Interest rate swaps	\$ 15.3	\$(0.2)	\$ 32.1	\$(0.6)
Commodity futures	22.8	(0.9)	216.1	(10.2)

Foreign currency forward exchange	60.7	(0.2	)	55.4	(0.7	)
		\$(1.3	)		\$(11.5	)

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ITEM 8.	FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA	
	<u>Report of Independent Registered Public Accounting Firm</u>	Page <u>57</u>
	<u>Consolidated Statements of Operations and Comprehensive Income (Loss) for the Years Ended December 31, 2012, 2011 and 2010</u>	<u>58</u>
	<u>Consolidated Balance Sheets at December 31, 2012 and 2011</u>	<u>59</u>
	<u>Consolidated Statements of Cash Flows for the Years Ended December 31, 2012, 2011 and 2010</u>	<u>60</u>
	<u>Consolidated Statements of Changes in Total Equity for the Years Ended December 31, 2012, 2011 and 2010</u>	<u>61</u>
	<u>Notes to Consolidated Financial Statements</u>	<u>62</u>

ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND  
FINANCIAL DISCLOSURE

None.

ITEM 9A. CONTROLS AND PROCEDURES

Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO") as appropriate to allow timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met.

Management, under the supervision and with the participation of our CEO and CFO, evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report (the "Evaluation Date"). Based on that evaluation, and as a result of management's identification of the material weaknesses described below under "Management's Annual Report on Internal Control over Financial Reporting," the CEO and CFO concluded that the Company's disclosure controls and procedures were not effective as of the Evaluation Date. Notwithstanding the material weaknesses, each of the Company's CEO and CFO has concluded, based on his knowledge, that the consolidated financial statements included in this Annual Report on Form 10-K fairly present in all material respects the Company's financial condition, results of operations and cash flows of the Company as of, and for, the periods presented in this report, in conformity with accounting principles generally accepted in the United States.

Management's Annual Report on Internal Control over Financial Reporting

Management, under the supervision of the CEO and CFO, is responsible for establishing and maintaining adequate internal control over financial reporting. Internal control over financial reporting, as defined in Rules 13a-15(f) and 15d-15(f) promulgated under the Exchange Act, is a process designed by, or under the supervision of, the CEO and CFO and is effected by the board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external reporting purposes in accordance with generally accepted accounting principles ("GAAP"). Internal control over financial reporting includes those policies and procedures that:

- Pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;

Provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with GAAP, and that the receipts and expenditures of the Company are being made only in accordance with appropriate authorization of management and the board of directors; and

Provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

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Management evaluated the effectiveness of the Company's internal control over financial reporting as of December 31, 2012 using the framework established in "Internal Control-Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). As a result of the reevaluation and based on the criteria in the COSO Framework, management concluded, based upon the material weaknesses described below, that the Company did not maintain effective internal control over financial reporting as of December 31, 2012.

During 2012, the Company acquired the North American and Chinese businesses of Alcan Cable, and substantially all of the net assets of Prestolite Wire, LLC, as well as 60% of the shares of Productora de Cables Procables S.A.S. (collectively, the "Acquired Businesses"). Management has excluded the Acquired Businesses from its evaluation of the effectiveness of the Company's internal control over financial reporting as of December 31, 2012. The net revenues attributable to the Acquired Businesses aggregated approximately \$269 million from the date of their respective acquisitions through December 31, 2012, representing approximately 4% of the Company's consolidated net revenues for the year ended December 31, 2012, and the aggregate total assets of the Acquired Businesses at December 31, 2012 were \$552 million, representing approximately 11% of the Company's consolidated total assets as of December 31, 2012.

A material weakness in internal control over financial reporting is a deficiency or a combination of deficiencies, in internal control over financial reporting such that there is a reasonable possibility that a material misstatement of a company's annual or interim financial statements will not be prevented or detected on a timely basis.

Management identified the following control deficiencies in the processes and procedures related to (i) the computation of cost of sales and balances of finished goods and work-in-process inventory at two facilities located in Brazil within the Company's Rest of World ("ROW") segment, and (ii) the ROW segment management oversight; these deficiencies, which prevented the timely detection of theft of a substantial quantity of inventory and the detection and internal reporting of accounting issues, collectively constituted a material weakness in inventory controls at Brazil and a material weakness in the controls related to ROW executive management.

**Inventory Control Deficiencies in Brazil**

Access to information technology (IT) systems in Brazil was not effectively controlled. Specifically, several Brazilian accounting employees were provided broad access to the systems, including the Brazilian cost accounting manager and cost analysts, who the Company believes exploited their access and colluded to facilitate theft of substantial quantities of copper and fraudulent adjustments to the systems. In addition, the inventory module in the Brazil IT systems was improperly decoupled so that it did not automatically update the general ledger, thereby enabling the cost accounting manager to more freely enter manual adjustments in the general ledger, which furthered the theft conspiracy.

Processes and control activities designed to support and reconcile inventory general ledger entries were not effected, were incorrectly applied or were overridden. Specifically, segregation of responsibilities for review and approval of journal entries either was not effected or was overridden by collusion. It appears that the Brazilian cost accounting manager was able to make numerous manual entries in the general ledger without required documentation and approval; in other instances, cost analysts, at the cost accounting manager's instruction, made manual entries to the general ledger, which the cost accounting manager then approved. Moreover, while quarterly inventory counts were reconciled to the inventory quantities in the perpetual inventory system, reconciliation of inventory values to the general ledger balances was not performed.

Physical security controls to protect assets at one of the Brazilian facilities were not sufficient to prevent theft. Among other things, documentation was insufficient in some instances to enable confirmation of quantities of materials received at the facility, the facility lacked a truck scale to confirm that quantities in excess of amounts subject to customer orders or scrap sales were not being placed on trucks leaving the facility, and some security cameras on site were inoperative.



Control Deficiencies Related to ROW Executive Management

ROW executive management overrode controls, resulting in a delay in the reporting of inventory accounting issues and allegations of theft to the Company's executive management, and set an improper "tone at the top." Specifically, ROW executive management did not report the inventory accounting issues to the Company's executive management until late September 2012, even though ROW executive management was aware of the issues no later than January 2012. In this regard, ROW executive management did not investigate the matter promptly, did not report findings in its belated inquiry on a timely basis, discouraged Brazilian personnel from disclosing the matters in their quarterly financial certifications, and failed to identify the matter in their own quarterly certifications that they provided to the Company's executive management. In addition, the tone of ROW executive management communications to employees was inappropriate. ROW executive management placed excessive emphasis on meeting business plan goals rather than on the integrity of the financial reporting process.

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Deloitte & Touche LLP, the Company's independent registered public accounting firm, which audited the Company's consolidated financial statements included in this Annual Report on Form 10-K, has issued an attestation report on the Company's internal control over financial reporting, which is included in this Annual Report on Form 10-K.

Changes in Internal Control over Financial Reporting

In response to the material weaknesses identified above, the Company instituted a number of actions and designed and is in the process of implementing changes in its internal control over financial reporting during the fourth quarter of 2012, as described below.

The Company now conducts monthly physical inventory counts in Brazil that include reconciliation of inventory values to the general ledger balances, in addition to the previous practice of reconciling inventory quantities to the inventory quantities in the perpetual inventory system.

2. The Company engaged an independent consultant, who has no prior affiliation with the Company. The consultant's principal duties, all of which relate to the Company's Brazilian operations, have been the following:

• Ensure the monthly physical count process and reconciliation of inventory quantities and values in the perpetual inventory system and the general ledger are adequately controlled.

• Identify control improvements within the costing and inventory areas, including controls relating to the inventory reconciliation process and management reviews.

• Participate in the ongoing perpetual inventory system upgrade (discussed below) to ensure that controls are adequately planned and considered.

• Assist with the year-end close process, particularly in areas susceptible to management override.

3. The Company retained an accounting firm (other than its independent registered public accounting firm) to assist with the November 2012 physical inventory count in Brazil.

4. Several measures were implemented to improve security at the Brazilian facility that was subject to the security deficiencies. Documentation has been improved, a truck scale was acquired and is used to confirm inventory quantities of shipped materials, inoperative security cameras have been repaired, gate security has been improved, and additional guards have been retained at the site.

5. The ROW Chief Executive Officer and the ROW Chief Financial Officer have resigned. The Brazilian cost accounting manager and the remaining Brazilian cost analyst have been terminated. The Company also will consider additional appropriate disciplinary action against personnel whose conduct contributed to the control deficiencies described above.

6. Company management directed specified ROW personnel to develop and implement an upgrade to the perpetual inventory system for the Brazilian facilities. The objective of the upgrade, which is ongoing, is to automate cost of sales calculations within the system and enhance other inventory controls, such as generation of usage variances and tracking control of scrap. This project is subject to the oversight of the Company's Global Finance & Accounting personnel.

7. The Company has taken steps to enhance centralized oversight of the financial function in Brazil and the other business units in ROW. Specifically:

Gregory Kenny, the Company's Chief Executive Officer, and Brian Robinson, the Company's Chief Financial Officer, are temporarily assuming the responsibilities of ROW Chief Executive Officer and ROW Regional Chief Financial Officer, respectively. Separate officers have been designated to report to Mr. Kenny with respect to the Asia Pacific, Sub-Saharan Africa, and Latin America sub-regions of ROW.

• All ROW Chief Financial Officers now report directly to the Company's Global Controller.

The Company initiated measures throughout ROW to reinforce the Company's management focus on open communication of ROW business unit leaders with the Company's management and internal and external auditors and on ethical behavior, including the following:

The Company's Chief Financial Officer, with support from the Company's Global Controller and Vice President, Internal Audit, held video conferences with ROW unit leaders to communicate the need to adhere to a corporate culture of open communication and ethical behavior; to discuss the change in reporting lines applicable to persons responsible for ROW unit level finance and accounting functions, which require them to report to the Company's

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Global Finance & Administration personnel; and to instruct each unit leader regarding the need to seek support at the Global Finance & Accounting level when accounting issues arise.

The Company's Global Controller individually contacted the Chief Financial Officer of each ROW business unit to discuss the changes in reporting lines, the year-end close process and other procedures to be instituted in connection with financial statement preparation.

The principal ROW Human Resources Officer has conducted an assessment of the ethical environment in ROW, based on, among other things, anonymous survey responses and employee focus groups, and will provide recommendations for measures designed to promote the values and behaviors addressed in the Company's Code of Ethics.

As part of a multi-region effort principally focused on ROW business units, the Company's Global Finance & Accounting personnel conducted a process to reconfirm reported balances of assets and liabilities as of September and October of 2012, and obtained additional information regarding accounting by each business unit within ROW. This process included:

balance sheet review procedures that were more formalized than those performed previously by each business unit Chief Financial Officer. The review procedures covered a variety of matters, including, among other things,

reviewing accounts for material period to period fluctuations, unexpected credit or debit balances or lack of activity, and providing explanations for significant variances to identify possible errors and inconsistencies,

reviewing accounts that require management judgment to ensure a proper analysis has been performed to support recorded balances on items such as obsolete inventory,

- confirmation of proper reconciliation of sub-ledgers to the general ledger, and

completion by each ROW business unit Chief Financial Officer of a comprehensive accounting questionnaire, seeking information regarding accounting for, and issues involving, among other things, revenues, expenses, cash flows, inventory and other balance sheet items, and internal controls.

The Company's Global Finance & Accounting personnel performed a global assessment of the Company's financial capabilities and controls, with a view towards enhancing accounting and disclosure controls and procedures. The assessment was utilized for the Company's 2013 internal audit plan and will be utilized for other corporate initiatives.

The Company designed a new global sub-certification process that underscores individual responsibility and encourages direct communication to the Global Internal Audit department and Global Finance & Accounting.

User access administration has been revised so that only IT personnel at ROW headquarters will have the authority to grant user access to the inventory and other modules in the Business Planning and Control System ("BPCS") in Brazil and all other ROW business units that use the BPCS system (the Company does not use the BPCS system outside of ROW). In addition, the Company is assessing the BPCS configuration to determine the appropriate level of local business unit access. Among items to be implemented is the imposition of restrictions on the local business units' ability to decouple transactions from the general ledger.



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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
General Cable Corporation  
Highland Heights, KY

We have audited General Cable Corporation and subsidiaries (the "Company") internal control over financial reporting of as of December 31, 2012, based on criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission. As described in Management's Annual Report on Internal Control over Financial Reporting, management excluded from its assessment the internal control over financial reporting the North American and Chinese businesses of Alcan Cable, and substantially all of the net assets of Prestolite Wire, LLC, as well as 60% of the shares of Productora de Cables Procables S.A.S. (collectively, the "Acquired Businesses") which were acquired during 2012 whose reported net revenues attributable to the Acquired Businesses aggregated approximately \$269 million from the date of their respective acquisitions through December 31, 2012, representing approximately 4% of the Company's consolidated net revenues for the year ended December 31, 2012, and the aggregate total assets of the Acquired Businesses at December 31, 2012 were \$552 million, representing approximately 11% of the Company's consolidated total assets as of December 31, 2012. Accordingly, our audit did not include the internal control over financial reporting of the Acquired Businesses. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or persons performing similar functions, and effected by the company's board of directors, management, and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. Also, projections of any evaluation of the effectiveness of the internal control over financial reporting to future periods are subject to the risk that the controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the company's annual or interim financial statements will not be prevented or detected on a timely basis. The following material weaknesses have been identified and included in management's assessment:

Inventory control deficiencies in Brazil that aggregate to a material weakness:

Access to information technology (IT) systems in Brazil was not effectively controlled

Processes and control activities designed to support and reconcile inventory general ledger entries were not effected, were incorrectly applied or were overridden

Physical security controls to protect assets at one of the Brazilian facilities were not sufficient to prevent theft.

Rest of World (ROW) executive management overrode controls, resulting in a delay in the reporting of inventory accounting issues and allegations of theft to the Company's executive management, and set an improper "tone at the top", which aggregate to a material weakness.

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These material weaknesses were considered in determining the nature, timing, and extent of audit tests applied in our audit of the consolidated financial statements and financial statement schedule of the Company as of and for the year ended December 31, 2012, and this report does not affect our report on such financial statements and financial statement schedule.

In our opinion, because of the effect of the material weaknesses identified above on the achievement of the objectives of the control criteria, the Company has not maintained effective internal control over financial reporting as of December 31, 2012, based on the criteria established in Internal Control - Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated financial statements and financial statement schedule as of and for the year ended December 31, 2012 of the Company and our report dated March 1, 2013 expressed an unqualified opinion on those financial statements and financial statement schedules.

/s/ Deloitte & Touche LLP  
Cincinnati, Ohio  
March 1, 2013



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ITEM 9B. OTHER INFORMATION

None.

PART III.

ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

See the information on the Company's Executive Officers in Item 1 - Business – Executive Officers of the Registrant. Except as set forth in Item 1 - Business, the additional information required by this item, including information on the Directors of the Company, will be included in the definitive Proxy Statement which General Cable intends to file with the Securities and Exchange Commission within 120 days after December 31, 2012, and is incorporated herein by reference.

The Board of Directors of the Company has determined that Craig P. Omtvedt, Chairman of the Audit Committee, and certain other committee members of the Audit Committee, qualify as audit committee financial experts as defined by the rules of the SEC and all members of the audit committee are independent under NYSE listing standards, including the independence criteria applicable to audit committee members.

The Company has adopted a Code of Business Conduct and Ethics that applies to its directors, officers (including the Company's principal executive officer, principal financial officer and principal accounting officer) and employees. The Company has also adopted Corporate Governance Principles and Guidelines, an Audit Committee Charter, a Compensation Committee Charter and a Corporate Governance Committee Charter (collectively "Charters"). Copies of the Code of Business Conduct and Ethics, Corporate Governance Principles and Guidelines and each of the Charters are available on the Company's website, [www.generalcable.com](http://www.generalcable.com), and may be found under the "Investor Information" section by clicking on "Corporate Governance". Any of the foregoing documents is also available in print to any shareholders who request the documents. The Company intends to satisfy the disclosure requirement under Item 5.05 of Form 8-K regarding an amendment to, or waiver from, a provision of our Code of Ethics by posting such information on our website at the location specified above.

On February 23, 2012, the Company submitted its Annual Chief Executive Officer Certification to the New York Stock Exchange as required by Section 303A.12 (a) of the New York Stock Exchange Listed Company Manual. The Chief Executive Officer and Chief Financial Officer Certifications required under Section 302 of the Sarbanes-Oxley Act are filed as exhibits to the Company's Form 10-K.

ITEM 11. EXECUTIVE  
COMPENSATION

The information required by this item will be included in the definitive Proxy Statement which General Cable intends to file with the Securities and Exchange Commission within 120 days after December 31, 2012, and is incorporated herein by reference.

Table of ContentsITEM SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND  
12. RELATED STOCKHOLDER MATTERS

A description of General Cable's equity compensation plans is set forth in Note 14 - Share-Based Compensation. The following table sets forth information about General Cable's equity compensation plans as of December 31, 2012 (in thousands, except per share price):

	Number of securities to be issued upon exercise of outstanding options <sup>(1)</sup>	Weighted-Average exercise price of outstanding Options	Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in first column)
Shareholder approved plans:			
1997 Stock Incentive Plan <sup>(2)</sup>	85.6	\$ 11.11	297.9
2005 Stock Incentive Plan	1,700.0	34.45	2,685.5
Non-shareholder approved plans:			
2000 Stock Option Plan <sup>(2)</sup>	29.1	11.99	291.1
Total	1,814.7	\$32.99	3,274.5

<sup>(1)</sup> Excludes restricted stock shares of 264,045 and restricted stock units of 589,824 awarded and outstanding from the 2005 Plan through December 31, 2012.

<sup>(2)</sup> No new awards were issued under these plans since May 10, 2005.

Other information required by this item will be included in the definitive Proxy Statement which General Cable intends to file with the Securities and Exchange Commission within 120 days after December 31, 2012, and is incorporated herein by reference.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item will be included in the definitive Proxy Statement which General Cable intends to file with the Securities and Exchange Commission within 120 days after December 31, 2012, and is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information required by this item will be included in the definitive Proxy Statement which General Cable intends to file with the Securities and Exchange Commission within 120 days after December 31, 2012, and is incorporated herein by reference.

## PART IV.

## ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULE

(a) Documents filed as part of the Form 10-K:

1. Consolidated Financial Statements are included in Part II, Item 8 - Financial Statements and Supplementary Data.
2. Financial Statement Schedule filed herewith for 2012, 2011 and 2010:

## II. Valuation and Qualifying Accounts Page 119

All other schedules for which provisions are made in the applicable regulation of the Securities and Exchange Commission have been omitted as they are not applicable, not required, or the required information is included in the Consolidated Financial Statements or Notes thereto.

3. The exhibits listed on the accompanying Exhibit Index are filed herewith or incorporated herein by reference.

Documents indicated by a double asterisk (\*\*) are filed herewith; documents indicated by an asterisk (\*) identify each management contract or compensatory plan. Documents not indicated by an asterisk are incorporated by reference to the document indicated. The warranties, representations and covenants contained in any of the agreements included herein or which appear as exhibits hereto (or as exhibits, schedules, annexes or other attachments thereto) should not be relied upon by buyers, sellers or holders of the Company's securities and are not intended as warranties, representations or covenants to any individual or entity except as specifically set forth in such agreement.

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Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, General Cable Corporation has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

General Cable Corporation

Signed: March 1, 2013

By: /s/ GREGORY B. KENNY  
Gregory B. Kenny  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated:

/s/ GREGORY B. KENNY Gregory B. Kenny	President, Chief Executive Officer and Director (Principal Executive Officer)	March 1, 2013
/s/ BRIAN J. ROBINSON Brian J. Robinson	Executive Vice President, Chief Financial Officer and Treasurer (Principal Financial and Accounting Officer)	March 1, 2013
/s/ ROBERT J. SIVERD Robert J. Siverd	Executive Vice President, General Counsel and Secretary	March 1, 2013
/s/ JOHN E. WELSH, III * John E. Welsh, III	Non-executive Chairman and Director	March 1, 2013
/s/ GREGORY E. LAWTON * Gregory E. Lawton	Director	March 1, 2013
/s/ CRAIG P. OMTVEDT * Craig P. Omtvedt	Director	March 1, 2013
/s/ PATRICK M. PREVOST * Patrick M. Prevost	Director	March 1, 2013
/s/ ROBERT L. SMIALEK * Robert L. Smialek	Director	March 1, 2013

\* By /s/ GREGORY B. KENNY  
Gregory B. Kenny  
Attorney - in -fact

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## Exhibit Index

Exhibit Number	Description
2.1	Share Purchase Agreement among Grupo General Cable Sistemas, S.A., Safran SA, and Sagem Communications, dated as of November 18, 2005 (incorporated by reference to Exhibit 99.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 22, 2005).
2.2	Purchase Agreement, dated May 18, 2012, by and among Rio Tinto Alcan Inc., Alcan Asia Limited, Alcan Corporation and General Cable Corporation (incorporated by reference to Exhibit 2.1 of the Company's Quarterly Report on Form 10-Q for the quarter ended June 29, 2012).
3.1	Amended and Restated Certificate of Incorporation of the Company (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on May 14, 2010).
3.2	Amended and Restated By-Laws of the Company (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on February 26, 2010).
4.1	Specimen Common Stock Certificate (incorporated by reference to Exhibit 4.1 of the Company's Registration Statement on Form S-4 (File No. 333-162688) filed with the Securities and Exchange Commission on October 27, 2009).
4.2	Certificate of Designations for the Company's 5.75% Series A Redeemable Convertible Preferred Stock (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 12, 2003).
4.3	Indenture for the 0.875% Convertible Notes Due 2013 dated as of November 15, 2006 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
4.3.1	First Supplemental Indenture for the 0.875% Convertible Notes Due 2013 dated as of October 31, 2007 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 1, 2007).
4.3.2	Second Supplemental Indenture for the 0.875% Convertible Notes Due 2013 dated as of April 18, 2008 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on April 21, 2008).
4.3.3	Third Supplemental Indenture for the 0.875% Convertible Notes Due 2013 dated as of September 2, 2009 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 3, 2009).
4.3.4	Fourth Supplemental Indenture for the 0.875% Convertible Notes Due 2013 dated as of September 25, 2012 (incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 3, 2009).
4.4	Indenture for the 7.125% Senior Fixed Rate Notes due 2017 and Senior Floating Rate Notes due 2015 dated as of March 21, 2007, among the Company, certain guarantors, and U.S. Bank National Association, as trustee (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on March 22, 2007).
4.4.1	First Supplemental Indenture for the 7.125% Senior Fixed Rate Notes due 2017 and the Senior Floating Rate Notes due 2015 dated as of October 31, 2007 (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 1, 2007).
4.4.2	Second Supplemental Indenture for the 7.125% Senior Fixed Rate Notes due 2017 and the Senior Floating Rate Notes due 2015 dated as of April 18, 2008 (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on April 21, 2008).
4.4.3	

Third Supplemental Indenture for the 7.125% Senior Fixed Rate Notes due 2017 and the Senior Floating Rate Notes due 2015 dated as of September 2, 2009 (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 3, 2009).

4.4.4 Fourth Supplemental Indenture for the 7.125% Senior Fixed Rate Notes due 2017 and the Senior Floating Rate Notes due 2015 dated as of September 25, 2012 (incorporated by reference to Exhibit 4.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 25, 2012).

4.5 Indenture for the 1.00% Senior Convertible Notes due 2012, dated October 2, 2007, by and among General Cable Corporation, the subsidiary guarantors named therein, and U.S. Bank National Association, as Trustee (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on October 2, 2007).

4.5.1 First Supplemental Indenture for the 1.00% Senior Convertible Notes due 2012 dated as of October 31, 2007 (incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 1, 2007).

4.5.2 Second Supplemental Indenture for the 1.00% Senior Convertible Notes due 2012 dated as of April 18, 2008 ((incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on April 21, 2008).

4.5.3 Third Supplemental Indenture for the 1.00% Senior Convertible Notes due 2012 dated as of September 2, 2009 (incorporated by reference to Exhibit 4.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 3, 2009).

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- 4.5.4 Fourth Supplemental Indenture for the 1.00% Senior Convertible Notes due 2012 dated as of September 25, 2012 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 25, 2012).
- 4.6 Subordinated Convertible Note Indenture, dated as of December 18, 2009, for the Subordinated Convertible Notes due 2029, by and between General Cable Corporation and U.S. Bank National Association and Form of Note (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 21, 2009).
- 4.7 Indenture for the 5.75% Senior Notes due 2022 dated as of September 25, 2012, including Form of 5.75% Senior Note due 2022 (Rule 144A), Form of 5.75% Senior Note due 2022 (Regulation S), and Form of Guarantee of obligations under 5.75% Senior Notes due 2022 (incorporated by reference to Exhibit 4.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 25, 2012).
- 10.1\* General Cable Corporation 2008 Annual Incentive Plan, amended and restated as of February 3, 2010 (incorporated by reference to Exhibit 10.3.1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2010).
- 10.2\* General Cable Corporation 1997 Stock Incentive Plan, as amended and restated (incorporated by reference to Exhibit 10.4 of the Company's Annual Report on Form 10-K for the year ended December 31, 1997).
- 10.2.1\* Form of Grant Agreement pursuant to the General Cable Corporation 1997 Stock Incentive Plan (incorporated by reference to Exhibit 10.67 of the Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2004).
- 10.3\* General Cable Corporation 2000 Stock Option Plan, amended and restated as of July 30, 2002 (incorporated by reference to Exhibit 10.55 of the Company's Annual Report on Form 10-K for the year ended December 31, 2002).
- 10.3.1\* Form of Grant Agreement pursuant to the General Cable Corporation 2000 Stock Option Plan (incorporated by reference to Exhibit 10.68 of the Company's Quarterly Report on Form 10-Q for the quarter ended October 1, 2004).
- 10.4\* General Cable Corporation Deferred Compensation Plan (Amended and Restated Effective January 1, 2008) (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 15, 2007).
- 10.5\* General Cable Corporation 2005 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on May 16, 2005).
- 10.5.1\* Form of Nonqualified Stock Option Agreement pursuant to the General Cable Corporation 2005 Stock Incentive Plan (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 19, 2011).
- 10.5.2\* Form of the Performance-Based Stock Unit Agreement pursuant to the General Cable Corporation 2005 Stock Incentive Plan (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 19, 2011).
- 10.5.3\* Form of the Restricted Stock Agreement pursuant to the General Cable Corporation 2005 Stock Incentive Plan (incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 19, 2011).
- 10.6\* General Cable Corporation Executive Officer Severance Benefit Plan effective January 1, 2008 (incorporated by reference to Exhibit 10.4 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 21, 2007).
- 10.7(†) Third Amended and Restated Credit Agreement, dated as of October 31, 2007, by and among General Cable Industries, Inc., as Borrower, the Company and those certain other subsidiaries of the Company party thereto, as Guarantors, the Issuing Banks, the Lenders and Merrill Lynch Capital, a division of Merrill Lynch Business Financial Services Inc., as Administrative Agent for the Lenders, Collateral Agent and Security Trustee (incorporated by reference to Exhibit 10.9 of the Company's Annual Report on Form 10-K

for the year ended December 31, 2008 filed with the Securities and Exchange Commission on December 7, 2009).

10.7.1 First Amendment to Third Amended and Restated Credit Agreement, effective as of April 28, 2008, by and among General Cable Industries, Inc., as borrower, the Company and those certain other subsidiaries of the Company party thereto, as guarantors, the issuing banks, the lenders and GE Business Financial Services Inc., as administrative agent for the lenders, collateral agent and security trustee (incorporated by reference to Exhibit 99.4 of the Company's Registration Statement on Form S-4 (File No. 333-162688) filed with the Securities and Exchange Commission on October 27, 2009).

10.7.2 Second Amendment to Third Amended and Restated Credit Agreement, effective as of October 26, 2009, by and among General Cable Industries, Inc., as borrower, the Company and those certain other subsidiaries of the Company party thereto, as guarantors, the issuing banks, the lenders and GE Business Financial Services Inc., as administrative agent for the lenders, collateral agent and security trustee (incorporated by reference to Exhibit 99.5 of the Company's Registration Statement on Form S-4 (File No. 333-162688) filed with the Securities and Exchange Commission on October 27, 2009).

10.7.3 Joinder Agreement, between the Additional Guarantor and GE Business Financial Services Inc. (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on April 21, 2008).

10.7.4 Joinder Agreement between new guarantors and GE Business Financial Services Inc. (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 3, 2009).

10.8 Form of Intercompany Agreement among Wassall PLC, Wassall Netherlands Cable V.B. and the Company (incorporated by reference to Exhibit 10.14 of the Company's Registration Statement on Form S-1 (File No. 333-22961) (the "Initial S-1").

10.9 Stock Purchase Agreement dated May 13, 1997, among Wassall PLC, General Cable Industries Inc. and the Company (incorporated by reference to Exhibit 10.15 of the Initial S-1).

10.10 Share Purchase Agreement between General Cable Corporation and Pirelli Cavi E Sistemi S.p.A. dated February 9, 2000 (incorporated by reference to Exhibit 10.31 of the Company's Annual Report on Form 10-K for the year ended December 31, 1999).



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- 10.11 Agreement for Convertible Note Hedges dated November 9, 2006, between the Company and Merrill Lynch (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.12 Agreement for Convertible Note Hedges dated November 9, 2006 between the Company and Credit Suisse (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.13 Agreement for Convertible Note Hedges dated November 9, 2006 between the Company and Wachovia (incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.14 Agreement for Warrant Transactions dated November 9, 2006 between the Company and Merrill Lynch (incorporated by reference to Exhibit 10.4 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.15 Agreement for Warrant Transactions dated November 9, 2006 between the Company and Credit Suisse (incorporated by reference to Exhibit 10.5 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.16 Agreement for Warrant Transactions dated November 9, 2006 between the Company and Wachovia (incorporated by reference to Exhibit 10.6 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.17 Agreement for Convertible Note Hedges dated November 15, 2006 between the Company and Merrill Lynch (incorporated by reference to Exhibit 10.7 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.18 Agreement for Convertible Note Hedges dated November 15, 2006 between the Company and Credit Suisse (incorporated by reference to Exhibit 10.8 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.19 Agreement for Convertible Note Hedges dated November 15, 2006 between the Company and Wachovia (incorporated by reference to Exhibit 10.9 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.20 Agreement for Warrant Transactions dated November 15, 2006 between the Company and Merrill Lynch (incorporated by reference to Exhibit 10.10 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.21 Agreement for Warrant Transactions dated November 15, 2006 between the Company and Credit Suisse (incorporated by reference to Exhibit 10.11 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.22 Agreement for Warrant Transactions dated November 15, 2006 between the Company and Wachovia (incorporated by reference to Exhibit 10.12 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on November 16, 2006).
- 10.23\* Termination Agreement, dated as of December 19, 2007, between the Company and Gregory B. Kenny (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 21, 2007).
- 10.24\* Termination Agreement, dated as of December 19, 2007, between the Company and Robert J. Siverd (incorporated by reference to Exhibit 10.2 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 21, 2007).
- 10.25\* Novation Agreement, dated as of December 19, 2007, between the Company and Brian J. Robinson (incorporated by reference to Exhibit 10.3 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on December 21, 2007).
- 10.26 General Cable adopted a written trading plan under Rule 10b5-1 of the Securities and Exchange Act of 1934, as amended. The Company implemented this written trading plan in connection with its share repurchase program, which was authorized by the Company's Board of Directors and announced on October 31, 2011 (incorporated by reference to Exhibit 10.27 of the Company's Annual Report on Form

10-K for the year ended December 31, 2011).

- 10.27(††) Credit Agreement, dated as of July 21, 2011, by and among General Cable Industries, Inc., as borrower, General Cable Company, as Canadian borrower, the Company and those certain other U.S. and Canadian subsidiaries of the Company party thereto as guarantors, the several lenders and financial institutions party thereto and JP Morgan Chase as administrative agent for the lenders. (incorporated by reference to Exhibit 10.1 of the Company's Quarterly Report on Form 10-Q for the quarter ended September 30, 2011). Amendment No. 1 to Credit Agreement, dated as of August 1, 2012, by and among General Cable Industries, Inc., as borrower, General Cable Company, as Canadian borrower, the Company and those certain other U.S. and Canadian subsidiaries of the Company party thereto as guarantors, the several lenders and financial institutions party thereto and JP Morgan Chase as administrative agent for the lenders (incorporated by reference to Exhibit 10.1 of the Company's Quarterly Report on Form 10-Q for the quarter ended September 28, 2012).
- 10.27.1 Omnibus Amendment No. 2 to Credit Agreement and Amendment No. 1 to Security Agreement, dated as of December 21, 2012, by and among General Cable Industries, Inc., as borrower, General Cable Company, as Canadian borrower, the Company and those certain other U.S. and Canadian subsidiaries of the Company party thereto as guarantors, the several lenders and financial institutions party thereto and JP Morgan Chase as administrative agent for the lenders.
- 10.27.2\*\*

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10.28	Registration Rights Agreement dated September 25, 2012, by and among the Company, the subsidiary guarantors named therein and J.P. Morgan Securities LLC, as representative of the several initial purchasers named in Schedule 1 to the Purchase Agreement (incorporated by reference to Exhibit 10.1 of the Company's Current Report on Form 8-K as filed with the Securities and Exchange Commission on September 25, 2012).
12.1**	Computation of Ratio of Earnings to Fixed Charges.
21.1**	List of Subsidiaries of General Cable
23.1**	Consent of Deloitte & Touche LLP.
24.1**	Power of Attorney
31.1**	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or 15(d)-14.
31.2**	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or 15(d)-14.
32.1**	Certification pursuant to 18 U.S.C. §1350, as adopted under Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document
*	Management contract or compensatory plan.
**	Filed or furnished, as applicable, herewith.
(†)	Certain confidential portions of this agreement have been omitted pursuant to a confidential treatment request filed separately with the Commission on November 17, 2009, as amended and supplemented in part on or about December 7, 2009.
(††)	Certain confidential portions of this agreement have been omitted pursuant to a confidential treatment request filed separately with the Commission on November 3, 2011.

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of  
General Cable Corporation  
Highland Heights, KY

We have audited the accompanying consolidated balance sheets of General Cable Corporation and subsidiaries (the "Company") as of December 31, 2012 and 2011, and the related consolidated statement of operations and comprehensive income, statement of changes in total equity and statement of cash flows for each of the three years in the period ended December 31, 2012. Our audits also include the financial statement schedule listed in Index at Item 15. These financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of General Cable Corporation and subsidiaries as of December 31, 2012 and 2011, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2012, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

We have also audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2012, based on the criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated March 1, 2013 expressed an adverse opinion on the Company's internal control over financial reporting because of material weaknesses.

/s/ Deloitte & Touche LLP

Cincinnati, Ohio

March 1, 2013

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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Operations and Comprehensive Income (Loss)

(in millions, except per share data)

	Year Ended			
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010	
Net sales	\$6,014.3	\$5,866.7	\$4,864.9	
Cost of sales	5,400.1	5,259.0	4,319.2	
Gross profit	614.2	607.7	545.7	
Selling, general and administrative expenses	419.4	377.6	331.6	
Operating income	194.8	230.1	214.1	
Other income (expense)	(2.9	) (31.7	) (28.1	)
Interest income (expense):				
Interest expense	(106.8	) (99.2	) (77.0	)
Interest income	6.5	7.7	5.4	
Loss on extinguishment of debt	(9.3	) —	) —	)
	(109.6	) (91.5	) (71.6	)
Income before income taxes	82.3	106.9	114.4	
Income tax provision	(74.2	) (42.7	) (46.7	)
Equity in net earnings of affiliated companies	1.7	2.9	1.4	
Net income including noncontrolling interest	9.8	67.1	69.1	
Less: preferred stock dividends	0.3	0.3	0.3	
Less: net income attributable to noncontrolling interest	5.8	1.1	7.4	
Net income attributable to Company common shareholders	\$3.7	\$65.7	\$61.4	
EPS				
Earnings per common share-basic	\$0.07	\$1.27	\$1.18	
Weighted average common shares-basic	49.7	51.9	52.1	
Earnings per common share-assuming dilution	\$0.08	\$1.23	\$1.16	
Weighted average common shares-assuming dilution	51.1	53.7	53.1	
Comprehensive income (loss):				
Net income (loss)	9.8	67.1	69.1	
Currency translation gain (loss)	8.8	(63.1	) (8.5	)
Defined benefit plan adjustments, net of tax \$7.3 million in 2012, \$12.2 million in 2011 and \$0.6 million in 2010	\$(21.3	) \$(18.0	) \$(2.3	)
Change in fair value of derivatives, net of tax \$3.0 million in 2012, \$8.2 million in 2011 and \$8.4 million in 2010	\$6.0	\$(37.6	) \$21.5	)
Comprehensive income (loss), net of tax	\$3.3	\$(51.6	) \$79.8	)
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	\$7.6	\$(4.9	) \$(12.5	)
Comprehensive income (loss) attributable to Company common shareholders interest, net of tax	\$(4.3	) \$(46.7	) \$92.3	)

See accompanying Notes to Consolidated Financial Statements.

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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Consolidated Balance Sheets

(in millions, except share data)

	Dec 31, 2012	Dec 31, 2011
Assets		
Current Assets:		
Cash and cash equivalents	\$638.2	\$434.1
Receivables, net of allowances of \$34.3 million in 2012 and \$17.2 million in 2011	1,189.7	1,080.9
Inventories	1,251.6	1,185.5
Deferred income taxes	39.1	43.2
Prepaid expenses and other	116.0	100.0
Total current assets	3,234.6	2,843.7
Property, plant and equipment, net	1,199.8	1,023.8
Deferred income taxes	12.8	16.2
Goodwill	184.4	168.1
Intangible assets, net	203.1	181.6
Unconsolidated affiliated companies	19.2	18.6
Other non-current assets	66.0	71.0
Total assets	\$4,919.9	\$4,323.0
Liabilities and Total Equity		
Current Liabilities:		
Accounts payable	\$1,003.0	\$946.5
Accrued liabilities	463.4	420.0
Current portion of long-term debt	511.2	156.3
Total current liabilities	1,977.6	1,522.8
Long-term debt	938.9	892.6
Deferred income taxes	221.5	200.0
Other liabilities	292.6	245.9
Total liabilities	3,430.6	2,861.3
Commitments and Contingencies		
Redeemable noncontrolling interest	18.6	—
Total Equity:		
Redeemable convertible preferred stock, at redemption value (liquidation preference of \$50.00 per share):		
Shares outstanding — 76,002 in 2012 and 76,002 in 2011	3.8	3.8
Common stock, \$0.01 par value, issued and outstanding shares:		
2012 — 49,693,532 (net of 8,738,094 treasury shares)	0.6	0.6
2011 — 49,697,763 (net of 8,758,267 treasury shares)		
Additional paid-in capital	676.7	666.7
Treasury stock	(137.0)	(136.5)
Retained earnings	916.5	912.8
Accumulated other comprehensive income (loss)	(107.3)	(99.0)
Total Company shareholders' equity	1,353.3	1,348.4
Noncontrolling interest	117.4	113.3
Total equity	1,470.7	1,461.7
Total liabilities and equity	\$4,919.9	\$4,323.0

See accompanying Notes to Consolidated Financial Statements.



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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(in millions)

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Cash flows of operating activities:			
Net income including noncontrolling interest	\$9.8	\$67.1	\$69.1
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	114.9	111.4	101.3
Amortization on restricted stock awards	2.2	3.4	4.2
Foreign currency exchange (gain) loss	5.8	12.8	21.9
Loss on extinguishment of debt	9.3	—	—
Convertible debt instruments noncash interest charges	22.1	20.7	19.2
Deferred income taxes	6.5	8.9	21.1
Excess tax (benefits) deficiencies from stock-based compensation	0.6	(1.0)	) 0.1
(Gain) loss on disposal of property	2.1	(2.6)	) (2.1)
Changes in operating assets and liabilities, net of effect of acquisitions and divestitures:			
(Increase) decrease in receivables	33.3	(56.6)	) (95.0)
(Increase) decrease in inventories	73.4	(130.9)	) (162.5)
(Increase) decrease in other assets	(17.7)	) (0.4)	) (34.6)
Increase (decrease) in accounts payable, accrued and other liabilities	26.3	64.5	156.2
Net cash flows of operating activities	288.6	97.3	98.9
Cash flows of investing activities:			
Capital expenditures	(108.8)	) (121.8)	) (116.4)
Proceeds from properties sold	4.5	6.5	9.1
Acquisitions, net of cash acquired	(286.5)	) —	) (30.6)
Other	0.3	1.1	4.1
Net cash flows of investing activities	(390.5)	) (114.2)	) (133.8)
Cash flows of financing activities:			
Preferred stock dividends paid	(0.3)	) (0.3)	) (0.3)
Excess tax benefits (deficiencies) from stock-based compensation	(0.6)	) 1.0	) (0.1)
Proceeds from other debt	1,473.6	1,891.4	752.2
Repayments of other debt	(1,560.8)	) (1,835.8)	) (710.6)
Issuance of long term debt	600.0	—	—
Settlement of long term debt including fees and expenses	(217.7)	) —	) —
Dividends paid to non-controlling interest	(3.5)	) (3.8)	) (4.3)
Repurchase of common shares	(1.2)	) (62.5)	) —
Proceeds from exercise of stock options	0.1	1.5	0.4
Net cash flows of financing activities	289.6	(8.5)	) 37.3
Effect of exchange rate changes on cash and cash equivalents	16.4	0.8	(43.1)
Increase (decrease) in cash and cash equivalents	204.1	(24.6)	) (40.7)
Cash and cash equivalents — beginning of period	434.1	458.7	499.4
Cash and cash equivalents — end of period	\$638.2	\$434.1	\$458.7
Supplemental Information			
Cash paid during the period for:			
Income tax payments	\$38.8	\$33.5	\$75.3
Interest paid	\$64.5	\$63.2	\$44.0



Non-cash investing and financing activities:

Capital expenditures included in accounts payable	\$27.4	\$40.1	\$34.7
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See accompanying Notes to Consolidated Financial Statements.

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## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Changes in Total Equity

(dollars in millions, share amounts in thousands)

	General Cable Total Equity										
	Total Equity	Preferred Stock Shares	Preferred Stock Amount	Common Stock Shares	Common Stock Amount	Add'l Paid in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total GCC Equity	Noncontrolling Interest
Balance, December 31, 2009	\$1,481.4	76	\$3.8	52,008	\$0.6	\$637.1	\$(72.9 )	\$785.7	\$(16.9 )	\$1,337.4	\$144.0
Comprehensive income	79.8							61.7	30.6	92.3	(12.5 )
Preferred stock dividend	(0.3 )							(0.3 )		(0.3 )	
Issuance of nonvested shares				109							
Stock option and RSU expense	5.1					5.1				5.1	
Exercise of stock options	0.4			33		0.4				0.4	
Treasury shares related to nonvested stock vesting	(0.6 )			(20 )			(0.6 )			(0.6 )	
Amortization of nonvested shares	4.2					4.2				4.2	
Excess tax benefits from stock-based Compensation	(0.1 )					(0.1 )				(0.1 )	
Dividends paid to non-controlling interest	(4.3 )					—				—	(4.3 )
Other	1.7			(14 )		6.1	(0.5 )	—		5.6	(3.9 )
Balance, December 31, 2010	\$1,567.3	76	\$3.8	52,116	\$0.6	\$652.8	\$(74.0 )	\$847.1	\$13.7	\$1,444.0	\$123.3
Comprehensive income	(51.6 )							66.0	(112.7 )	(46.7 )	(4.9 )
Preferred stock dividend	(0.3 )							(0.3 )		(0.3 )	
Issuance of nonvested shares				—							
Stock option and RSU expense	8.3					8.3				8.3	
Exercise of stock options	1.5			122	—	1.5				1.5	
Treasury shares related to nonvested stock vesting	(0.5 )			(13 )			(0.5 )			(0.5 )	

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Amortization of nonvested shares	3.4				3.4				3.4		
Excess tax benefits (deficiencies) from stock-based compensation	1.0				1.0				1.0		
Dividends paid to non-controlling interest	(3.8 )								(3.8 )		
Repurchase of common shares	(62.5 )		(2,529 )				(62.5 )		(62.5 )		
Other	(1.1 )		2		—	(0.3 )	0.5		0.2	(1.3 )	
Balance, December 31, 2011	\$1,461.7	76	\$3.8	49,698	\$0.6	\$666.7	\$(136.5)	\$912.8	\$(99.0 )	\$1,348.4	\$113.3
Comprehensive income (loss)	3.3							4.0	(8.3 )	(4.3 )	7.6
Preferred stock dividend	(0.3 )							(0.3 )		(0.3 )	
Stock option and RSU expense	10.0					10.0				10.0	
Exercise of stock options	0.1			14		—	0.1			0.1	
Treasury shares related to nonvested stock vesting	(0.8 )			(25 )				(0.8 )		(0.8 )	
Amortization of nonvested shares	2.3					2.3				2.3	
Excess tax benefits (deficiencies) from stock-based compensation	(0.6 )								(0.6 )		
Dividends paid to non-controlling interest	(3.5 )									(3.5 )	
Repurchase of common shares	(1.2 )			(50 )				(1.2 )		(1.2 )	
Other	(0.3 )			56		—	(1.8 )	1.5		(0.3 )	—
Balance, December 31, 2012	\$1,470.7	76	\$3.8	49,693	\$0.6	\$676.7	\$(137.0)	\$916.5	\$(107.3 )	\$1,353.3	\$117.4

See accompanying Notes to Consolidated Financial Statements.

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GENERAL CABLE CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements

1. General

General Cable Corporation (the Company) is a global leader in the development, design, manufacture, marketing and distribution of copper, aluminum and fiber optic wire and cable products for use in the energy, industrial, construction, specialty and communications markets. The Company sells copper, aluminum and fiber optic wire and cable products worldwide. The Company's operations are divided into three reportable segments: North America, Europe and Mediterranean and Rest of World (ROW) which consists of operations in Latin America, Sub-Saharan Africa, the Middle East and Asia Pacific. As of December 31, 2012, General Cable operated 56 manufacturing facilities, which includes 4 facilities owned by companies in which the Company has an equity investment, in 25 countries with regional distribution centers around the world in addition to the corporate headquarters in Highland Heights, Kentucky.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The Company's consolidated financial statements include the accounts of wholly-owned subsidiaries, majority-owned controlled subsidiaries and variable interest entities where the Company is the primary beneficiary. The Company records its investment in each unconsolidated affiliated Company (generally 20-50 percent ownership in which it has the ability to exercise significant influence) at its respective equity in net assets. Other investments (less than 20 percent ownership) are recorded at cost. All intercompany transactions and balances among the consolidated companies have been eliminated.

Use of Estimates

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates are based on historical experience and information that is available to management about current events and actions the Company may take in the future. Significant items subject to estimates and assumptions include valuation allowances for accounts receivable and deferred income taxes; legal, environmental and asbestos liabilities; uncertain tax positions; assets and obligations related to pension and other postretirement benefits; business combination accounting and related purchase accounting valuations; goodwill and intangible valuations; financial instruments; self-insured workers' compensation and health insurance reserves; and revenue recognized under the percentage-of-completion method. There can be no assurance that actual results will not differ from these estimates.

Historically, the Company has not experienced material changes in estimates as it relates to the revenue recognized under the percentage of completion method. However, in the fourth quarter of 2012 changes in estimates across all submarine turnkey projects in the European segment resulted in a reduction to gross profit of \$27.5 million, with \$20.8 million of the reduction associated with one certain submarine turnkey project at the Company's German submarine power cable manufacturing facility. Equipment failure at the German facility resulted in costs, for this particular project, related to cable damage, equipment repairs and ship rental of \$13.3 million. Further revision of this project's profitability, due to changes in estimates, resulted in a reduction of margin by \$7.5 million. The project was approximately 40% complete as of December 31, 2012. There was no material impacts to gross profit as a result of changes in estimates related to revenue recognition under the percentage of completion method in 2011 or 2010.

Revenue Recognition

The majority of the Company's revenue is recognized when goods are shipped to the customer, title and risk of loss are transferred, pricing is fixed and determinable and collectability is reasonably assured. Most revenue transactions represent sales of inventory. A provision for payment discounts, product returns, warranty and customer rebates is estimated based upon historical experience and other relevant factors and is recorded within the same period that the revenue is recognized. A portion of the Company's revenue consists of long-term product installation contract revenue that is recognized based on the percentage-of-completion method generally based on the cost-to-cost method if there are reasonably reliable estimates of total revenue, total cost, and the extent of progress toward completion; and there is

an enforceable agreement between parties who can fulfill their contractual obligations. The Company reviews contract price and cost estimates periodically as the work progresses and reflects adjustments proportionate to the percentage-of-completion to income in the period when those estimates are revised. For these contracts, if a current estimate of total contract cost indicates a loss on a contract, the projected loss is recognized in full in the period when determined.

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### Stock-Based Compensation

The Company has various plans which provide for granting options and common stock to certain employees and independent directors of the Company and its subsidiaries. All share-based payments to employees, including grants of employee stock options, are recognized in the financial statements based on their fair values. The appropriate fair value model is used for valuing share-based payments and in determining the amortization method for the compensation cost for new awards, and to awards modified, repurchased or canceled after January 1, 2006.

Information on General Cable's equity compensation plans and additional information on compensation costs from stock-based compensation are described in Notes 13 and 14.

### Earnings Per Share

Earnings per common share-basic is determined by dividing net income applicable to common shareholders by the weighted average number of common shares-basic outstanding. Earnings per common share-assuming dilution is computed based on the weighted average number of common shares-assuming dilution outstanding which gives effect (when dilutive) to stock options, other stock-based awards, the assumed conversion of the Company's preferred stock, 1.00% Senior Convertible Notes and 0.875% Convertible Notes, Subordinated Convertible Notes, if applicable, and other potentially dilutive securities. Refer to discussion in Note 16 - Earnings Per Common Share.

### Foreign Currency Translation

For operations outside the United States that prepare financial statements in currencies other than the U.S. dollar, results of operations and cash flows are translated at average exchange rates during the period, and assets and liabilities are translated at spot exchange rates at the end of the period. Foreign currency translation adjustments are included as a separate component of accumulated other comprehensive income (loss) in total equity. The effects of changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated are recorded as foreign currency transaction gains (losses) within other income (expense) in the Consolidated Statements of Operations and Comprehensive Income (Loss).

### Cash Equivalents

The Company considers all highly liquid investments with an original maturity of three months or less from the date of purchase to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value. As of December 31, 2012, access to cash associated with a submarine turnkey project is restricted in the amount of \$18.2 million. As of December 31, 2011, no access to cash was restricted.

### Accounts Receivable

The accounts receivable balance is recorded at the stated amount, less allowances for doubtful accounts, price discounts, and returns. At the time of the sale and at each quarter, the Company evaluates the accounts receivable balance to determine a best estimate for doubtful accounts, price discounts, and returns. The Company reviews general historical trends in the account, customer overdue balances, high risk accounts that have been specifically identified based on historical and current customer patterns, contractual obligations, and current economic conditions to determine an estimate for these allowances.

### Inventories

Approximately 84% of the Company's inventories are valued using the average cost method and all remaining inventories are valued using the first-in, first-out (FIFO) method. All inventories are stated at the lower of cost or market value.

The Company has consignment inventory at certain of its customer locations for purchase and use by the customer or other parties. General Cable retains title to the inventory and records no sale until it is ultimately sold either to the customer storing the inventory or to another party. In general, the value and quantity of the consignment inventory is verified by General Cable through either cycle counting or annual physical inventory counting procedures.

### Property, Plant and Equipment

Property, plant and equipment are stated at cost, less accumulated depreciation. Costs assigned to property, plant and equipment relating to acquisitions are based on estimated fair values at the acquired date. Depreciation is provided using the straight-line method over the estimated useful lives of the assets: new buildings, from 15 to 50 years; and machinery, equipment and office furnishings, from 2 to 15 years. Leasehold improvements are depreciated over the life of the lease or over the useful life if shorter. The Company's manufacturing facilities perform major maintenance

activities during planned shutdown periods which traditionally occur in July and December, and costs related to major maintenance activities are expensed as incurred.

The Company evaluates the recoverability of the carrying amount of long-lived assets (including property, plant and equipment and intangible assets with determinable lives) whenever events or changes in circumstances indicate that the carrying amount of an asset may not be fully recoverable. The Company evaluates events or changes in circumstances based mostly on actual historical

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operating results, but business plans, forecasts, general and industry trends and anticipated cash flows are also considered. Impairment is assessed when the undiscounted expected future cash flows derived from an asset are less than its carrying amount. Impairment losses are measured as the amount by which the carrying value of an asset exceeds its fair value and are recognized in earnings. The Company also continually evaluates the estimated useful lives of all long-lived assets and, when warranted, revises such estimates based on current events.

As of December 31, 2011, the Company had \$5.5 million of property, plant and equipment within other non-current assets recorded as assets held for sale. Held for sale assets are measured at the lower of its carrying amount or fair value less cost to sell and depreciation is ceased.

**Goodwill and Intangible Assets**

Goodwill and intangible assets with indefinite useful lives are not amortized, but are reviewed at least annually for impairment. Goodwill is allocated to various reporting units, which are generally an operating segment or one level below the operating segment. The Company compares the fair value of each reporting unit to its carrying amount to determine if there is potential goodwill impairment. If the fair value of a reporting unit is less than its carrying value, an impairment loss is recorded to the extent that the fair value of the goodwill within the reporting unit is less than the carrying value of the goodwill. The impairment test for the Company's indefinite-lived intangible assets involves comparing the fair value of the intangibles to their carrying values. If the carrying amount of an intangible asset with an indefinite life exceeds its fair value, an impairment loss would be recognized in the amount equal to the excess. The Company completed its latest annual impairment test as of October 31, 2012. Our impairment testing for goodwill and indefinite-lived intangibles is performed separately. It has been determined that no impairment existed. The Company evaluates goodwill at a reporting unit level for impairment. In Step 1 of the goodwill impairment test, the Company compared the fair value of the reporting unit to its carrying amount, including goodwill. To determine the fair value of the reporting unit, the Company employed an income and market-based approach with each being weighted equally. Under the income approach, the Company uses a discounted cash flow method to calculate the fair value based on the present value of estimated future cash flows. Assumptions used in the discounted cash flow method, such as forecasted operating results, expected growth rates, working capital needs, tax rates, and cost of capital, are based on the current market conditions and are consistent with internal management projections. The cost of capital rate selected is based on consideration of the risks inherent in the investment and market rates of return available from alternative investments of similar type and quality as of the valuation date. The guideline public company method is used for the market approach. The approach provides an estimate of value using multiples of earnings derived from the market values of publicly traded companies in the cable and wire industry. In addition to the selection of guideline companies, the market approach includes an analysis of the Company's financial and operating performance, risk, profitability, and growth as compared to the reporting unit. Using the income and market approach the fair value of the reporting unit's total assets exceeded the carrying value; therefore, no impairment was noted. A decrease of 5% in the estimated fair value of any of the Company's reporting units would have no impact on the carrying value of goodwill.

As noted, our annual impairment test for both goodwill and indefinite lived intangibles assets indicated there was no impairment. However, future changes in judgments, assumptions and estimates that are used in our annual impairment testing, including discount and tax rates, future cash flow projections, or the long term growth rate could result in significantly different estimates of fair value; therefore, such changes could materially affect the financial statements in any given year.

Intangible assets that are not deemed to have an indefinite life, principally customer relationships, are amortized over their useful lives based on the expected economic benefit consistent with the historical customer attrition rates.

**Restructuring Accruals**

Over the last several years, the Company has incurred expenses as a result of cost management efforts in Europe. The expenses primarily relate to employee termination benefits that are payable under the severance plan. In 2012 and 2011, the Company incurred \$7.5 million and \$5.3 million in charges related to the substantial completion of negotiations with the works council of various operations in Europe to permanently reduce manufacturing personnel. The liability was recorded in accordance with ASC 450 - Contingencies; when it is probable that a liability has been incurred and the amount of such liability is reasonably estimable. Management estimates must be applied to determine



when it is appropriate to record restructuring accruals as well as assumptions in calculating the restructuring accruals as employees could choose to voluntarily leave the Company forfeiting termination benefits. To the extent these assumptions and estimates change the Company could have future subsequent adjustments to the accrual balance.

#### Warranty Accruals

The Company provides service and product warranty policies on certain of its products. In accordance with ASC 450 - Contingencies, the Company accrues liabilities under service and warranty policies based upon specific claims and a review of historical warranty and service claim experience. Management estimates must be applied in determining the probability of specific

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claims as well as determining in the historical claims data will be indicative of future warranty claims. Adjustments are made to the accruals as claim data and historical experience change. In addition, the Company incurs discretionary costs to service its products in connection with product performance issues.

### Long-Term Debt

In accordance with ASC 470 - Debt, convertible debt instruments that may be settled in cash or other assets, or partially in cash, upon conversion, are separately accounted for as long-term debt and equity components (or conversion feature). The accounting applies to the Subordinated Convertible Notes, the 1.00% Senior Convertible Notes due 2012, which were repaid in 2012, and the 0.875% Convertible Notes due 2013. The debt component represents the Company's contractual obligation to pay principal and interest and the equity component represents the Company's option to convert the debt security into equity of the Company or the equivalent amount of cash. Upon issuance the Company allocated the debt component on the basis of the estimated fair value of an identical debt instrument that it would issue excluding the convertible option and the remaining proceeds are allocated to the equity component. The bifurcation of the debt and equity components resulted in a debt discount for each of the aforementioned notes. In accordance with ASC 470 - Debt, the Company uses the interest method to amortize the debt discount to interest expense over the amortization period which is the expected life of the debt.

### Derivative Financial Instruments

It is the company's policy that derivative transactions are executed only to manage exposures arising in the normal course of business and not for the purpose of creating speculative positions or trading. Derivative financial instruments are utilized to manage interest rate, commodity and foreign currency risk. General Cable does not hold or issue derivative financial instruments for trading purposes. ASC 815 - Derivatives and Hedging, as amended, requires that all derivatives be recorded on the balance sheet at fair value. Each derivative is designated as a cash flow hedge or remains undesignated. Changes in the fair value of derivatives that are designated and effective as cash flow hedges are recorded in other comprehensive income and reclassified to the income statement when the effects of the item being hedged are recognized in the income statement. These changes are offset in net income to the extent the hedge was effective by fair value changes related to the risk being hedged on the hedged item. Changes in the fair value of undesignated hedges are recognized currently in the income statement. All ineffective changes in derivative fair values are recognized currently in net income. Refer to Notes 10 - Financial Instruments and 20 - Fair Value Disclosure for further discussion.

All designated hedges are formally documented as to the relationship with the hedged item as well as the risk-management strategy. Both at inception and on an ongoing basis the hedging instrument is assessed as to its effectiveness, when applicable. If and when a derivative is determined not to be highly effective as a hedge, or the underlying hedged transaction is no longer likely to occur, or the hedge designation is removed, or the derivative is terminated, the hedge accounting discussed above is discontinued.

### Forward Pricing Agreements for Purchases of Copper and Aluminum

In the normal course of business, the Company enters into forward pricing agreements for purchases of copper and aluminum to match certain sales transactions. The Company accounts for these forward pricing arrangements under the "normal purchases and normal sales" scope exemption because these arrangements are for purchases of copper and aluminum that will be delivered in quantities expected to be used by the Company over a reasonable period of time in the normal course of business. For these arrangements, it is probable at the inception and throughout the life of the arrangements that the arrangements will not settle net and will result in physical delivery of the inventory. The Company expects to recover the cost of copper and aluminum under these agreements as a result of firm sales price commitments with customers. Refer to Note 10 - Financial Instruments.

### Fair Value of Financial Instruments

The Company carries derivative assets, derivative liabilities and marketable equity securities held in rabbi trust as part of the Company's deferred compensation plan at fair value. The Company determines the fair market value of its financial instruments based on the fair value hierarchy established in ASC 820 - Fair Value Measurement, which requires an entity to maximize the use of observable inputs (Level 1) and minimize the use of unobservable inputs (Level 3) when measuring fair value. The three levels of inputs that may be used to measure fair values include:



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Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and equity securities that are traded in an active exchange market, as well as certain U.S. Treasury securities that are highly liquid and are actively traded in over-the-counter markets.

Level 2 Observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. Unobservable inputs shall be developed based on the best information available, which may include the Company's own data.

Pension Plans

The Company provides retirement benefits through contributory and non-contributory qualified and non-qualified defined benefit pension plans covering eligible domestic and international employees as well as through defined contribution plans and other postretirement benefits. Benefits under General Cable's qualified U.S. defined benefit pension plan generally are based on years of service multiplied by a specific fixed dollar amount, and benefits under the Company's qualified non-U.S. defined benefit pension plans generally are based on years of service and a variety of other factors that can include a specific fixed dollar amount or a percentage of either current salary or average salary over a specific period of time. The amounts funded for any plan year for the qualified U.S. defined benefit pension plan are neither less than the minimum required under federal law nor more than the maximum amount deductible for federal income tax purposes. General Cable's non-qualified unfunded U.S. defined benefit pension plans include a plan that provides defined benefits to select senior management employees beyond those benefits provided by other programs. The Company's non-qualified unfunded non-U.S. defined benefit pension plans include plans that provide retirement indemnities to employees within the Company's Europe and Mediterranean and ROW segments. Pension obligations for the non-qualified unfunded defined benefit pension plans are provided for by book reserves and are based on local practices and regulations of the respective countries. General Cable makes cash contributions for the costs of the non-qualified unfunded defined benefit pension plans as the benefits are paid.

Self-insurance

The Company is self-insured for certain employee medical benefits, workers' compensation benefits, environmental and asbestos-related issues. The Company purchased stop-loss coverage in order to limit its exposure to any significant level of workers' compensation claims in 2012 and 2011. Certain insurers are also partly responsible for coverage on many of the asbestos-related issues (refer to Note 18 - Commitments and Contingencies for information relating to the release of one of these insurers during 2006). Self-insured losses are accrued based upon estimates of the aggregate liability for uninsured claims incurred using the Company's historical claims experience.

Concentration of Risk

General Cable sells a broad range of products globally. Concentrations of credit risk with respect to trade receivables are limited due to the large number of customers, including members of buying groups, composing General Cable's customer base. General Cable customers generally receive a 30 to 60 day payment period on purchases from the Company, with certain exceptions in European, Mediterranean and Asian markets. Certain automotive aftermarket customers of the Company receive payment terms ranging from 45 days to 210 days, which is common in this particular market. Ongoing credit evaluations of customers' financial condition are performed, and generally, no collateral is required. General Cable maintains reserves for potential credit losses and such losses, in the aggregate, have not exceeded management's estimates. Certain subsidiaries also maintain credit insurance for certain customer

balances. Bad debt expense associated with uncollectible accounts for the years ended December 31, 2012, 2011 and 2010 was \$21.9 million, \$4.4 million and \$4.9 million, respectively.

In North America, the Company has centralized the purchasing of its copper, aluminum and other significant raw materials to capitalize on economies of scale and to facilitate the negotiation of favorable purchase terms from suppliers. In 2012, the Company's largest supplier of copper rod accounted for approximately 90% of its North American copper purchases while the largest supplier of aluminum rod accounted for approximately 70% of its North American aluminum purchases. The Company's European operations purchase copper and aluminum rod from many suppliers or brokers with each generally providing a small percentage of the total copper and aluminum rod purchased. The Company's ROW segment internally produces the majority of its copper and aluminum rod production needs and obtains cathode and ingots from various suppliers with each supplier generally providing a small percentage of the total copper and aluminum rod purchased for operations in this segment.

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### Income Taxes

The Company is subject to income tax in numerous United States federal, state, and foreign jurisdictions. Significant judgments and estimates are inherent in determining the Company's consolidated income tax expense, current tax payable, deferred tax assets and liabilities, and liabilities for uncertain tax positions. Future events such as changes in business conditions, tax legislation, tax audit resolutions, or foreign earnings repatriation plans could materially impact these estimates and the Company's tax position.

Deferred tax assets and liabilities are determined based on the differences between the financial statement basis and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. The effect of a change in tax rates on deferred tax assets and liabilities is recognized in income in the period that includes the enactment date. At December 31, 2012, the Company had recorded a net deferred tax liability of \$170.4 million (\$38.3 million net current deferred tax asset less \$208.7 million net long term deferred tax liability).

The valuation of deferred tax assets is dependent on, among other things, the ability of the Company to generate a sufficient level of future taxable income. In estimating future taxable income, the Company has considered both positive and negative evidence, such as historical and forecasted results of operations, including prior losses, and has considered the implementation of prudent and feasible tax planning strategies. As of December 31, 2012, the Company recorded a valuation allowance of \$74.3 million to reduce deferred tax assets to the amount judged more likely than not to be realized. The Company has and will continue to review on a quarterly basis its assumptions and tax planning strategies, and, if the amount of the estimated realizable deferred tax assets is less than the amount currently on the balance sheet, the Company would reduce its deferred tax asset, recognizing a non-cash charge against reported earnings. Likewise, if the Company determines that a valuation allowance against a deferred tax asset is no longer appropriate, the adjustment to the valuation allowance would reduce income tax expense.

The Company operates in multiple jurisdictions with complex tax policies and regulations. In certain jurisdictions, the Company has taken tax positions that it believes are supportable, but which could be subject to challenge by the tax authorities. These tax positions are evaluated and liabilities for uncertain tax positions are established in accordance with the ASC 740 - Income Taxes tax accounting guidance. The status of uncertain tax positions is reviewed in light of changing facts and circumstances, such as tax audits, rulings, and case law, and the related liabilities are adjusted accordingly.

The Company recognizes interest and penalties related to unrecognized tax benefits within the income tax expense line in the accompanying consolidated statement of operations. Accrued interest and penalties are included within the related tax liability line item in the consolidated balance sheet.

### Shipping and Handling Costs

All shipping and handling amounts billed to a customer in a sales transaction are classified as revenue. Shipping and handling costs associated with storage and handling of finished goods and storage and handling of shipments to customers are included in cost of sales and totaled \$150.4 million, \$137.8 million and \$119.4 million for the years ended December 31, 2012, 2011 and 2010, respectively.

### Advertising Expense

Advertising expense consists of expenses relating to promoting the Company's products, including trade shows, catalogs, and e-commerce promotions, and is charged to expense when incurred. Advertising expense was \$10.7 million, \$11.2 million and \$12.0 million in 2012, 2011 and 2010, respectively.

### New Accounting Pronouncements

During the year ended December 31, 2012, the Company did not change any of its existing accounting policies and no accounting pronouncements were issued that are expected to have a significant effect on the condensed consolidated financial statements. The following accounting pronouncements were adopted and became effective with respect to the Company in 2012 and 2011:

In May 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2011-04 accounting guidance related to fair value measurements ASC 820 - Fair Value Measurement. The new guidance provides clarification to existing standards, and also provides new required disclosures, primarily related to Level 3 fair value measurements. This guidance became effective for the Company on January 1, 2012. The adoption

of this guidance did not have a material impact on the condensed consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05 accounting guidance related to the presentation requirements for components of comprehensive income ASC 220 - Comprehensive Income. This update defers only those changes in update ASU No. 2011-05 that relate to the presentation of reclassification adjustments. All other requirements in update ASU No. 2011-05 are not affected by this update, including the requirement to report comprehensive income either in a single continuous financial statement or in two separate but consecutive financial statements. ASU No. 2011-05 and 2011-12 are effective for fiscal years (including interim periods) beginning after December 15, 2011. This guidance is effective for the Company and the Company has presented other

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comprehensive income in a single continuous financial statement, which was previously presented within the Consolidated Statements of Changes in Total Equity.

In September 2011, the FASB issued ASU No. 2011-08 accounting guidance related to the testing of goodwill for impairment

ASC 350 - Intangibles-Goodwill and Other. Under this guidance, entities will have the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying value. This guidance will become effective for the Company on December 31, 2012. The adoption of this guidance is not expected to have a material impact on the consolidated financial statements.

In February 2013, the FASB issued ASU No. 2013-02, "Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income". The objective of this ASU is to improve reporting by requiring entities to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in the statement of operations. The amendments in this ASU are required to be applied retrospectively and are effective for reporting periods beginning after December 15, 2012. The adoption of this ASU will not have any impact on the Company's consolidated financial statements other than revising the presentation relating to items reclassified from accumulated other comprehensive income to the statement of operations.

### 3. Acquisitions and Divestitures

#### Alcan Cable North America

On September 4, 2012, the Company completed the acquisition of the North American business of Alcan Cable North America for \$151.0 million, subject to additional customary adjustments of \$20.3 million as anticipated in the purchase agreement, primarily related to estimated working capital levels at closing. The Company paid \$171.3 million in cash to the sellers at closing in consideration for the North American business and expensed \$3.3 million in fees and expenses related to the acquisition, reported within SG&A. The final purchase price is subject to further customary adjustments primarily related to working capital levels. The Company estimates the final purchase price adjustments to range from no additional payment to an additional payment of \$11 million.

Alcan Cable North America employs over 750 employees in North America and is a leading supplier of aluminum strip products and a leading supplier of both electrical and mechanical rod alloys around the globe. The acquisition is expected to create synergies, expand the range of product offerings, increase production capacity and complement the Company's current investments in Mexico. In 2011, the last full year before the acquisition, Alcan Cable North America reported net sales of approximately \$610 million. Alcan Cable North America will be consolidated in the North American operating segment.

The following table represents a preliminary purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

	September 4, 2012
Cash	\$—
Accounts receivable <sup>(1)</sup>	74.7
Inventories	70.7
Property, plant and equipment	72.7
Intangible assets	5.9
Goodwill	3.5
Other current and noncurrent assets	2.2
Total assets	\$229.7
Current liabilities	\$57.1
Other liabilities	1.3
Total liabilities	\$58.4

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.



The primary factors that contributed to the acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill was the expansion of product lines and production capacity in the United States and Canada as well as the strategic benefit of adding additional presence in the Mexican market. The resulting goodwill is amortizable for tax purposes.

The amount of net sales and operating income included in the Company's actual consolidated results of operations from the acquisition of Alcan Cable North America were \$195.0 million and \$12.7 million, respectively, for the year ended December 31, 2012.

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## Productora de Cables Procables S.A.S. ("Procables")

On October 1, 2012, the Company acquired 60% of Procables from the existing shareholders (the "Seller" or "Minority Shareholder") who maintained control of the remaining 40% of the shares for \$27.4 million which was retained by the Company of which \$24.0 million was used to pay down the assumed existing debt of \$48.1 million. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Minority Shareholder may exercise a put option to sell all of their shares, 40% of the shares, to the Company. The Company shall be irrevocably obligated to purchase the shares ("Put Option"). In addition, the Company has a call option ("Call Option") to purchase the additional 40% of the shares. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Company may exercise a Call Option right to purchase all of the Sellers' shares (the remaining 40%). The consideration to be exchanged, per share in the event of a Put Option or Call Option shall be the higher of the following (1) the final per share purchase price; or (2) a price per Share based on the Company's enterprise value equal to seven times the average of its earnings before interest, taxes, depreciation and amortization ("EBITDA") over the two most recently audited year-end financial statements immediately prior to the option being exercised, minus the 12-month average Net Indebtedness of the Company for the most recent audited fiscal year ("EBITDA average"). Refer to Note 15 - Redeemable Noncontrolling Interest for details of the put and call option. The Company expensed \$0.6 million in fees and expenses related to the acquisition, reported within SG&A.

Procables employs over 500 employees, through its two manufacturing facilities in Bogota and Barranquilla in ROW, and offers a broad range of wire and cable products, including low and medium voltage power cables, building wire, industrial, communications, and bare aluminum conductors as well as operating copper and aluminum rod mills. The acquisition of Procables is expected to enhance the Company's presence in the Andean Region, create synergies, increase production capacity and complement the Company's current investments in ROW. In 2011, the last full year before the acquisition, Procables reported revenues of \$120 million. Procables will be consolidated in the ROW operating segment.

The following table represents a preliminary purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

	October 1, 2012
Cash	\$28.8
Accounts receivable <sup>(1)</sup>	28.2
Inventories	19.3
Property, plant and equipment	27.0
Intangible assets	10.6
Goodwill	3.7
Other current and noncurrent assets	4.4
Total assets	\$122.0
Current liabilities	\$67.8
Other liabilities	8.5
Total liabilities	\$76.3
Redeemable noncontrolling interest	\$18.3

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

The primary factor which contributed to an acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill was the strategy to enhance the Company's presence in this strategically important market in the Andean Region further solidifying the Company's geographic coverage throughout the Americas which is one of the most extensive in the wire and cable industry. The resulting goodwill is not amortizable for tax purposes.

The amount of net sales and operating loss included in the Company's actual consolidated results of operations from the acquisition of Procables were \$33.2 million and \$0.4 million, respectively, for the year ended December 31, 2012.

## Prestolite Wire, LLC ("Prestolite")

On November 2, 2012, the Company acquired "Prestolite" for \$59.5 million. The operations include two manufacturing locations in Paragould, Arkansas and Nogales, Mexico. The Company expensed \$0.6 million in fees

and expenses related to the acquisition, reported within SG&A.

Through its manufacturing facilities in the United States and Mexico the business offers a broad range of wire and cable and wire harness products serving predominately transportation OEMs, tier 1 wire harness manufacturers and distribution customers. Prestolite employs over 700 employees. In 2011, the last full year before the acquisition, Prestolite reported revenues of \$170 million. Prestolite will be consolidated in the North American operating segment.

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The following table represents a preliminary purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

	November 2, 2012
Cash	\$0.7
Accounts receivable <sup>(1)</sup>	22.7
Inventories	17.3
Property, plant and equipment	24.6
Intangible assets	11.7
Goodwill	7.8
Other current and noncurrent assets	2.0
Total assets	\$86.8
Current liabilities	\$20.1
Other liabilities	7.2
Total liabilities	\$27.3

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

The primary factors that contributed to the acquisition price in excess of the fair value of net assets acquired and the establishment of goodwill were the Company's ability to strategically grow its business with existing customers to capitalize on greater opportunities to offer existing products to new markets, and strengthening of its market strategies for both new and existing specialty industrial OEM and distribution customers. A portion of the goodwill is amortizable for tax purposes.

The amount of net sales and operating income included in the Company's actual consolidated results of operations from the acquisition of Prestolite were \$27.5 million and \$0.9 million, respectively, for the year ended December 31, 2012.

#### Alcan Cable China

On December 3, 2012, the Company completed the acquisition of the Chinese business of Alcan Cable ("Alcan Cable China"), a related business of Alcan Cable North America, for \$57.7 million. The Company expensed \$1.1 million in fees and expenses related to the acquisition, reported within SG&A. The final purchase price is subject to further customary adjustments primarily related to working capital levels.

Alcan Cable China employs over 300 employees in China and is expected to create synergies, expand the range of product offerings, increase production capacity and complement the Company's current investment in China. In 2011, the last full year before the acquisition, Alcan Cable China reported net sales of approximately \$65 million. Alcan Cable China will be consolidated in the ROW operating segment.

The following table represents a preliminary purchase price allocation based on the estimated fair values, or other measurements as applicable, of the assets acquired and the liabilities assumed, in millions:

	December 3, 2012
Cash	\$8.4
Accounts receivable <sup>(1)</sup>	8.5
Inventories	20.5
Property, plant and equipment	58.8
Intangible assets	—
Goodwill	—
Other current and noncurrent assets	0.2
Total assets	\$96.4
Current liabilities	\$18.6
Other liabilities	20.1
Total liabilities	\$38.7

(1) Accounts receivable is gross contractual value. As of the acquisition date, the fair value of accounts receivable approximated carrying value.

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The amount of net sales and operating income included in the Company's actual consolidated results of operations from the acquisition of Alcan Cable China were \$6.7 million and \$0.3 million, respectively, for the year ended December 31, 2012.

The Company has not yet finalized portions of the valuation of tangible and intangible property and certain deferred tax assets and liabilities for the aforementioned acquisitions; however, the impact of any subsequent adjustments is expected to be immaterial to the Company's Consolidated Statement of Operations and Comprehensive Income (Loss), Consolidated Balance Sheets and Consolidated Statements of Cash Flows.

The following table presents selected financial information, in millions, except per share data, from the actual condensed consolidated results of operations for the Company for the year ended December 31, 2012, including the operations of the aforementioned acquisitions, and December 31, 2011, respectively, and presents selected financial information from unaudited pro forma condensed consolidated results of operations for the Company for the year ended December 31, 2012 and December 31, 2011, respectively, as though the acquisitions had been completed as of the beginning of that period. This pro forma information is intended to provide information regarding how the Company might have looked if the acquisition had occurred as of January 1, 2011. The pro forma adjustments represent management's best estimates based on information available at the time the pro forma information was prepared and may differ from the adjustments that may actually have been required. Accordingly, the pro forma financial information should not be relied upon as being indicative of the historical results that would have been realized had the acquisition occurred as of the dates indicated or that may be achieved in the future.

	Year Ended December 31,			
	2012 (as reported)	2012 (pro forma)	2011 (as reported)	2011 (pro forma)
Net sales	\$6,014.3	\$6,759.1	\$5,866.7	\$6,835.3
Net income (loss) attributable to Company common shareholders	\$3.7	\$22.4	\$65.7	\$65.2
Earnings (loss) per common share - assuming dilution	\$0.08	\$0.44	\$1.23	\$1.22

The unaudited pro forma results are based on historical results of operations, adjusted for the allocation of purchase price and other acquisition accounting adjustments, and are not necessarily indicative of either future results of operations or results that might have been achieved had the acquisitions been completed on January 1, 2011. The unaudited pro forma financial information does not reflect any (i) integration costs that may be incurred as a result of the acquisition; (ii) synergies, operating efficiencies and costs savings that may result from the acquisition; or (iii) changes in commodities prices subsequent to the dates of such unaudited pro forma financial information. In addition, the unaudited pro forma financial information does not include any transition costs, restructuring costs or recognition of compensation expenses or other one-time charges that may be incurred in connection with integrating the operations of the Company and the acquired companies.

The Company completed an acquisition in Brazil in 2012. The results of operations of the acquired business have been included in the condensed consolidated financial statements since the date of acquisition, and have been determined to be immaterial for disclosure purposes. There have been no divestitures in the year ended December 31, 2012. No material acquisitions or divestitures were made in the year ended December 31, 2011. In the year ended December 31, 2010 we completed several acquisitions, equity investments, and joint ventures in Egypt, France, Oman, Pakistan, and South Africa. The results of operations of the acquired businesses have been included in the Consolidated Financial Statements since the respective dates of the acquisition and have been determined to be individually and collectively immaterial for disclosure purposes. No material divestitures were made in the year ended December 31, 2010.

#### 4. Other Income (Expense)

Other income and expense primarily includes foreign currency transaction gains or losses, which result from changes in exchange rates between the designated functional currency and the currency in which a transaction is denominated as well as gains and losses on derivative instruments that are not designated as cash flow hedges. During 2012, 2011 and 2010, the Company recorded a \$2.9 million loss, \$31.7 million loss and a \$28.1 million loss, respectively. For 2012, other expense was primarily attributable to \$4.5 million of foreign currency transaction losses which resulted

from changes in exchange rates in the various regions in which the Company operates and gains of \$1.6 million on derivative instruments which were not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges. For 2011, other expense was primarily attributable to \$24.4 million of foreign currency transaction losses which resulted from changes in exchange rates in the various countries in which the Company operates and losses of \$6.1 million on derivative instruments that were not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges. For 2010, expense was primarily attributable to the \$29.8 million Venezuelan currency devaluation, as well as other income of \$7.7 million attributable to foreign currency transaction gains and losses which resulted from changes in exchange rates in the various countries in which the Company operates and losses of \$6.0

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million on derivative instruments which were not designated as cash flow hedges and ineffectiveness on derivatives designated as cash flow hedges.

On January 8, 2010, the Venezuelan government announced the devaluation of its currency, BsF, and established a two-tier foreign exchange structure. Due to the impact of the devaluation of its currency by the Venezuelan government, the Company recorded a pre-tax charge of \$29.8 million in the first quarter of 2010 related to the remeasurement of the local balance sheet on the date of the devaluation at the official non-essential rate. The functional currency of the Company's subsidiary in Venezuela is the U.S. dollar.

Effective January 1, 2011, the Central Bank of Venezuela and the Ministry of Finance published an amendment to Convenio Cambiario No. 14 (the Exchange Law), whereby the official exchange rate was set at 4.30 BsF per U.S. dollar, eliminating the 2.60 BsF per U.S. dollar rate previously established for essential goods in the first quarter of 2010. Thereafter, the Company can only import copper at the 4.30 BsF per U.S. dollar rate. In the year ended December 31, 2011, the Company purchased 19.1 million pounds of copper at the 4.30 BsF per U.S. dollar rate recording no foreign currency gains or losses. In the second quarter of 2010, the Company received authorization to purchase dollars to import copper at the official exchange rate for essential goods of 2.60 BsF per U.S. dollar. In 2010, the Company recorded \$16.6 million in foreign exchange gains related to transactions completed at the 2.60 BsF per U.S. dollar essential rate. Copper imports prior to the approval were imported at the parallel rate of about 6.88 BsF per U.S. dollar, which was closed on June 9, 2010. In 2010, the Company recorded \$10.7 million in foreign exchange losses related to copper imports at this parallel rate. Refer to Item 7 - MD&A – Venezuelan Operations for additional detail and Note 23 - Subsequent Events.

#### 5. Inventories

Approximately 84% of the Company's inventories are valued using the average cost method and all remaining inventories are valued using the first-in, first-out (FIFO) method. All inventories are stated at the lower of cost or market value.

(in millions)	Dec 31, 2012	Dec 31, 2011
Raw materials	\$332.0	\$293.8
Work in process	211.8	193.3
Finished goods	707.8	698.4
Total	\$1,251.6	\$1,185.5

At December 31, 2012 and 2011, the Company had approximately \$27.3 million and \$26.4 million, respectively of consignment inventory at locations not operated by the Company with approximately 92% and 85%, respectively, of the consignment inventory located throughout the United States and Canada.



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## 6. Property, Plant and Equipment

Property, plant and equipment consisted of the following (in millions):

	Dec 31, 2012	Dec 31, 2011
Land	\$128.0	\$110.5
Buildings and leasehold improvements	375.3	302.2
Machinery, equipment and office furnishings	1,257.6	1,051.6
Construction in progress	78.6	95.3
Total — gross book value	1,839.5	1,559.6
Less accumulated depreciation	(639.7	) (535.8
Total — net book value	\$1,199.8	\$1,023.8

Depreciation expense totaled \$102.2 million, \$97.4 million and \$84.8 million for the years ended December 31, 2012, 2011 and 2010, respectively.

Capital leases included within property, plant and equipment on the balance sheet were \$10.9 million at December 31, 2012 and \$7.8 million at December 31, 2011. Accumulated depreciation on capital leases was \$3.7 million at December 31, 2012 and \$2.6 million at December 31, 2011.

## 7. Goodwill and Other Intangible Assets, net

The amounts of goodwill and indefinite-lived intangible assets were as follows in millions of dollars:

	Goodwill				Indefinite-lived assets — Trade names			
	North America	Europe and Mediterranean	ROW	Total	North America	Europe and Mediterranean	ROW	Total
Balance, December 31, 2010	\$2.3	\$ 6.8	\$169.4	\$178.5	\$2.4	\$ 0.5	\$136.0	\$138.9
Acquisitions	—	—	—	—	—	—	—	—
Currency translation and other adjustments	—	(4.5	) (5.9	) (10.4	) —	—	(3.7	) (3.7
Balance, December 31, 2011	\$2.3	\$ 2.3	\$163.5	\$168.1	\$2.4	\$ 0.5	\$132.3	\$135.2
Acquisitions	11.6	—	3.7	15.3	—	—	—	—
Currency translation and other adjustments	(0.3	) (0.1	) 1.4	1.0	—	—	0.8	0.8
Balance, December 31, 2012	\$13.6	\$ 2.2	\$168.6	\$184.4	\$2.4	\$ 0.5	\$133.1	\$136.0

Acquisitions in the North America segment during 2012 include goodwill of \$3.5 million related to the acquisition of Alcan Cable North America, \$7.8 million related to the acquisition of Prestolite and \$0.3 million related to immaterial acquisitions. The Procables acquisition resulted in \$3.7 million of goodwill in the ROW segment in 2012.

The amounts of other intangible assets were as follows in millions of dollars:

	Dec 31, 2012	Dec 31, 2011
Amortized intangible assets:		
Amortized intangible assets	\$140.1	\$108.3
Accumulated amortization	(73.3	) (61.8
Foreign currency translation adjustment	0.3	(0.1
Total Amortized intangible assets	\$67.1	\$46.4

Amortized intangible assets are stated at cost less accumulated amortization as of December 31, 2012 and 2011. As part of the acquisitions of Alcan Cable North America and Prestolite, the Company acquired certain customer relationships for which the fair market value as of September 4, 2012 and November 2, 2012 were \$5.9 million and \$11.7 million, respectively. Other immaterial acquisitions include intangible assets from certain customer relationships of \$3.4 million. Customer relationships have been determined to have a useful life in the range of 7 to 12 years, and the Company has accelerated the amortization expense to align with the historical customer attrition rates. The approximate weighted average useful life of the amortized intangible assets is 10



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years. In addition, the Procables acquisition includes intangibles of \$10.6 million related to a favorable lease contract at one of the manufacturing facilities. The Company will recognize the expense over the life of the ten year lease. The amortization of intangible assets in 2012, 2011 and 2010 was \$11.5 million, \$12.4 million, and \$14.6 million, respectively. The estimated amortization expense for the next five years is in millions of dollars: 2013 — \$12.8 million, 2014 — \$12.0 million, 2015 — \$11.1 million, 2016 — \$10.2 million, and 2017 — \$7.7 million and \$13.3 million thereafter.

## 8. Accrued Liabilities

Accrued liabilities consisted of the following (in millions):

	Dec 31, 2012	Dec 31, 2011
Payroll related accruals	\$83.5	\$62.2
Customers deposits and prepayments	84.6	89.4
Taxes other than income	37.0	29.1
Customer rebates	59.2	61.1
Insurance claims and related expenses	20.1	18.8
Current and deferred income tax liabilities	23.3	17.6
Derivative liability	8.8	30.2
Other accrued liabilities	146.9	111.6
Total	\$463.4	\$420.0

## Restructuring Accrual

Over the last two years, the Company has incurred expenses as a result of cost management efforts in Europe. The expenses primarily relate to employee termination benefits that are payable under local statutory requirements. In 2012 and 2011, the Company incurred \$7.5 million and \$5.3 million in charges related to the substantial completion of negotiations with the works council of various operations in Europe to permanently reduce manufacturing personnel. The 2012 expenses were incurred and paid in 2012 ; therefore, the accrual balance at December 31, 2012 was immaterial. The 2011 expenses were incurred and paid in 2011; therefore, the accrual balance at December 31, 2011 was immaterial. Other expenses related to routine employee reductions for cost savings initiatives throughout the globe, with the exception of the aforementioned severance plan were immaterial.

## Warranty Accrual

The warranty accrual balance at December 31, 2012, 2011, and 2010 was \$12.8 million, \$11.5 million and \$11.5 million, respectively. The Company accrues liabilities under service and warranty policies based upon specific claims and a review of historical warranty and service claim experience. Adjustments are made to the accruals as claim data and historical experience change. In addition, the Company incurs discretionary costs to service its products in connection with product performance issues.

Changes in the carrying amount of the service and product warranty accrual is below (in millions):

Balance at December 31, 2010	\$11.5	
Net provisions for warranties issued	7.5	
Net benefits for warranties existing at the beginning of the year	(0.2	)
Payments related to the warranty accrual	(7.0	)
Foreign currency translation	(0.3	)
Balance at December 31, 2011	11.5	
Net provisions for warranties issued	5.8	
Payments related to the warranty accrual	(4.7	)
Foreign currency translation	0.2	
Balance at December 31, 2012	\$12.8	

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## 9. Long-Term Debt

(in millions)	Dec 31, 2012	Dec 31, 2011
North America		
5.75% Senior Notes due 2022	\$600.0	\$—
Subordinated Convertible Notes due 2029	429.5	429.5
Debt discount on Subordinated Convertible Notes due 2029	(263.0	) (264.4
1.00% Senior Convertible Notes due 2012	—	10.6
Debt discount on 1.00% Senior Convertible Notes due 2012	—	(0.5
0.875% Convertible Notes due 2013	355.0	355.0
Debt discount on 0.875% Convertible Notes due 2013	(20.4	) (40.6
7.125% Senior Notes due 2017	—	200.0
Senior Floating Rate Notes	125.0	125.0
Revolving Credit Facility	—	34.9
Other	9.0	9.0
Europe and Mediterranean		
Spanish Term Loan	14.6	31.4
Credit facilities	14.7	27.4
Uncommitted accounts receivable facilities	4.0	2.1
Other	11.7	11.5
ROW		
Credit facilities	170.0	118.0
Total debt	1,450.1	1,048.9
Less current maturities	511.2	156.3
Long-term debt	\$938.9	\$892.6

At December 31, 2012, maturities of long-term debt during the twelve month periods beginning December 31, 2013 through December 31, 2017 and thereafter were \$511.2 million, \$30.7 million, \$128.5 million, \$1.2 million and \$1.5 million, respectively, and \$777.0 million thereafter. As of December 31, 2012 and December 31, 2011, the Company was in compliance with all debt covenants as discussed below.

## 5.75% Senior Notes due 2022

On September 25, 2012, the Company completed the issuance and sale of \$600.0 million in aggregate principal amount of new senior unsecured notes (the "5.75% Senior Notes"). The 5.75% Senior Notes are jointly and severally guaranteed by each of the Company's current and future U.S. subsidiaries that is a borrower or a guarantor under the Company's Revolving Credit Facility or certain of the Company's or the guarantors' other indebtedness. The 5.75% Senior Notes were offered and sold in private transactions in accordance with Rule 144A and Regulation S under the Securities Act of 1933, as amended (the "Securities Act"). The 5.75% Senior Notes have not been registered under the Securities Act and may not be offered or sold in the United States absent registration or an applicable exemption from the registration requirements of the Securities Act.

The Company's 5.75% Senior Notes are summarized in the table below:

(in millions)	5.75% Senior Notes
Face Value	December 31, 2012
Fair Value (Level 2)	\$600.0
Interest Rate	619.5
Interest Payment	5.75%
Maturity Date	Semi-Annual: Apr 1 & Oct 1
Guarantee	October 2022
	Jointly and severally
	guaranteed by the Company's
	wholly owned U.S. subsidiaries



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	Beginning Date	5.75% Senior Notes Percentage	
Call Option <sup>(1)</sup>	October 1, 2017	102.875	%
	October 1, 2018	101.917	%
	October 1, 2019	100.958	%
	October 1, 2020 and thereafter	100.000	%

The Company may, at its option, redeem the 5.75% Senior Notes on or after the stated beginning dates at percentages noted above (plus accrued and unpaid interest). Additionally, the Company, may on or prior to October 1, 2015 redeem in the aggregate up to 35% of the aggregate principal amount of 5.75% Senior Notes issued with the cash proceeds from one or more equity offerings, at a redemption price in cash equal to 105.75% of the principal plus accrued and unpaid interest so long as (i) at least 65% of the aggregate principal amount of the 5.75% Senior Notes issued remains outstanding immediately after giving effect to any such redemption; and (ii) notice of any such redemption is given within 60 days after the date of the closing of any such equity offering. In addition, at any time prior to October 1, 2017, the Company may redeem some or all of the 5.75% Senior Notes at a redemption price equal to 100% of the principal amount plus accrued and unpaid interest, plus a make whole premium.

The 5.75% Senior Notes' indenture contains covenants that limit the ability of the Company and certain of its subsidiaries to (i) incur additional indebtedness and guarantee indebtedness; (ii) pay dividends or make other distributions or repurchase or redeem the Company's capital stock; (iii) purchase, redeem or retire debt; (iv) issue certain preferred stock or similar equity securities; (v) make loans and investments; (vi) sell assets; (vii) incur liens; (viii) enter into transactions with affiliates; (ix) enter into agreements restricting the Company's subsidiaries' ability to pay dividends; and (x) consolidate, merge or sell all or substantially all assets. However, these covenants are subject to exceptions and qualifications.

The 5.75% Senior Notes may also be repurchased at the option of the holders in connection with a change of control (as defined in the indenture governing the 5.75% Senior Notes) or in connection with certain asset sales.

The Company used a portion of the proceeds of the 5.75% Senior Notes to redeem all of its outstanding \$200.0 million of 7.125% Senior Fixed Rate Notes that were to mature in April 2017. The Company intends to use the balance of the proceeds to (i) for purchase or redeem its 0.875% Convertible Notes through a possible tender offer, purchases or payment at maturity, and (ii) for general corporate purposes, which may include repayment of borrowings under its Revolving Credit Facility. The Company capitalized \$11.8 million in deferred financing costs in connection with the 5.75% Senior Notes.

**Convertible Debt Instruments**

On December 15, 2009, the Company completed an offer to exchange \$925 principal amount of the Subordinated Convertible Notes due in 2029 for each \$1,000 principal amount of the 1.00% Senior Convertible Notes due in 2012 which resulted in the issuance of \$429.5 million aggregate principal amount of Subordinated Convertible Notes due in 2029 in exchange for approximately 97.8% or \$464.4 million aggregate principal amount of the 1.00% Senior Convertible Notes due in 2012. An aggregate principal amount of \$10.6 million of the 1.00% Senior Convertible Notes due in 2012 remained outstanding as of December 15, 2009. The exchange was treated as an extinguishment of the 1.00% Senior Convertible Notes due in 2012 and issuance of subordinated debt due in 2029 for the notes that were tendered. The Company recorded a non-cash loss on debt extinguishment of \$7.6 million or approximately \$0.10 earnings per share which included the write-off of \$4.9 million of unamortized debt issuance costs related to the 1.00% Senior Convertible Notes that matured in 2012.

The Company's convertible debt instruments outstanding as of December 31, 2012 and 2011 were as follows:

	Subordinated Notes Due in 2029		1.00% Senior Convertible Notes		0.875% Convertible Notes	
(in millions)	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Face value	\$429.5	\$429.5	\$—	\$10.6	\$355.0	\$355.0
Debt discount	(263.0 )	(264.4 )	—	(0.5 )	(20.4 )	(40.6 )

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Book value	166.5	165.1	—	10.1	334.6	314.4
Fair value (Level 1)	464.1	412.3	—	9.8	349.7	329.7
Maturity date	Nov 2029		Oct 2012		Nov 2013	
Stated annual interest rate	4.50% until Nov 2019 2.25% until Nov 2029		1.00% until Oct 2012		0.875% until Nov 2013	
Interest payments	Semi-annually: May 15 & Nov 15		Semi-annually: Apr 15 & Oct 15		Semi-annually: May 15 & Nov 15	

The 0.875% Convertible Notes are unconditionally guaranteed, jointly and severally, on a senior unsecured basis, by the Company's wholly-owned U.S. subsidiaries.

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## Subordinated Convertible Notes

The Company's Subordinated Convertible Notes were issued on December 15, 2009 in the amount of \$429.5 million pursuant to the aforementioned exchange offer. The notes and the common stock issuable upon conversion were registered on a Registration Statement on Form S-4, initially filed with the SEC on October 27, 2009, as amended and as declared effective by the SEC on December 15, 2009. At issuance, the Company separately accounted for the liability and equity components of the instrument, based on the Company's nonconvertible debt borrowing rate on the instrument's issuance date of 12.5%. At issuance, the liability and equity components were \$162.9 million and \$266.6 million, respectively. The equity component (debt discount) is being amortized to interest expense based on the effective interest method. There were no proceeds generated from the transaction and the Company incurred issuance fees and expenses of approximately \$14.5 million as a result of the exchange offer which have been proportionately allocated to the liability and equity components of the new subordinate notes due in 2029. Additional terms have been summarized in the table below.

## 1.00% Senior Convertible Notes

As a result of the aforementioned exchange offer, approximately 97.8% or \$464.4 million of the Company's 1.00% Senior Convertible Notes were validly tendered. As of December 15, 2009, there were \$10.6 million of the 1.00% Senior Convertible Notes outstanding. The Company's 1.00% Senior Convertible Notes were originally issued in September 2007 in the amount of \$475.0 million and sold to qualified institutional buyers in reliance on Rule 144A under the Securities Act of 1933, as amended (the "Securities Act"). Subsequently, on April 16, 2008, the resale of the notes and the common stock issuable upon conversion of the notes was registered on a Registration Statement on Form S-3. Beginning January 1, 2009, as discussed in Note 2 - Summary of Significant Accounting Policies, the Company separately accounted for the liability and equity components of the instrument, retrospectively, based on the Company's nonconvertible debt borrowing rate on the instrument's issuance date of 7.5%. At issuance, the liability and equity components were \$348.2 million and \$126.8 million, respectively. At the exchange date December 15, 2009, the liability and equity components were \$389.7 million and \$74.7 million, respectively. The equity component (debt discount) was amortized to interest expense based on the effective interest method. Key terms have been summarized in the table below. On October 15, 2012, the Company repaid the \$10.6 million of the 1.00% Senior Convertible Notes outstanding, which expired on October 15, 2012, and those obligations have been retired.

Proceeds from the 1.00% Senior Convertible Notes were used to partially fund the purchase price of \$707.6 million related to the PDIC acquisition and to pay transaction costs of approximately \$12.3 million directly related to the issuance that have been allocated to the liability and equity components in proportion to the allocation of proceeds.

## 0.875% Convertible Notes

The Company's 0.875% Convertible Notes were issued in November of 2006 in the amount of \$355.0 million. At the time of issuance, the notes and the common stock issuable upon conversion of the notes were registered on a Registration Statement on Form S-3ASR and subsequently, on September 30, 2009, the Company filed a Renewal Registration Statement for the underlying common stock on Form S-3ASR. Beginning January 1, 2009, as discussed in Note 2 - Summary of Significant Accounting Policies, the Company separately accounted for the liability and equity components of the instrument, retrospectively, based on the Company's nonconvertible debt borrowing rate on the instrument's issuance date of 7.35%. At issuance, the liability and equity components were \$230.9 million and \$124.1 million, respectively. The equity component (debt discount) is being amortized to interest expense based on the effective interest method. Key terms have been summarized in the table below.

Concurrent with the sale of the 0.875% Convertible Notes, the Company purchased note hedges that are designed to mitigate potential dilution from the conversion of the 0.875% Convertible Notes in the event that the market value per share of the Company's common stock at the time of exercise is greater than approximately \$50.36. Under the note hedges that cover approximately 7,048,880 shares of the Company's common stock, the counterparties are required to deliver to the Company either shares of the Company's common stock or cash in the amount that the Company delivers to the holders of the 0.875% Convertible Notes with respect to a conversion, calculated exclusive of shares deliverable by the Company by reason of any additional make whole premium relating to the 0.875% Convertible Notes or by reason of any election by the Company to unilaterally increase the conversion rate as permitted by the indenture governing the 0.875% Convertible Notes. The note hedges expire at the close of trading on November 15, 2013,



which is also the maturity date of the 0.875% Convertible Notes, although the counterparties will have ongoing obligations with respect to 0.875% Convertible Notes properly converted on or prior to that date as to which the counterparties have been timely notified.

The Company issued warrants to counterparties that could require the Company to issue up to approximately 7,048,880 shares of the Company's common stock in equal installments on each of the fifteen consecutive business days beginning on and including February 13, 2014. The strike price is \$76.00 per share, which represents a 92.4% premium over the closing price of the Company's shares of common stock on November 9, 2006. The warrants are expected to provide the Company with some protection against increases in the common stock price over the conversion price per share.

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The note hedges and warrants are separate and legally distinct instruments that bind the Company and the counterparties and have no binding effect on the holders of the 0.875% Convertible Notes. In addition, the note hedges and warrants were recorded as a charge and an increase, respectively, in additional paid-in capital in total equity as separate equity transactions. The 0.875% Convertible Notes contain restrictions including limitations on dividends. Proceeds from the offering were used to pay down \$87.8 million outstanding, including accrued interest, under the Company's Terminated Credit Facility, to pay \$124.5 million for the cost of the note hedges, and to pay transaction costs of approximately \$9.4 million directly related to the issuance that have been allocated to the liability and equity components in proportion to the allocation of proceeds. Additionally, the Company received \$80.4 million in proceeds from the issuance of the warrants. At the conclusion of these transactions, the net effect of the receipt of the funds from the 0.875% Convertible Notes and the payments and proceeds mentioned above was an increase in cash of approximately \$213.7 million, which was used by the Company for general corporate purposes including acquisitions.

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The Company's convertible debt instruments and terms are summarized in the tables below. For a discussion of the effects on earnings per share, refer to Note 16 - Earnings Per Common Share.

	Subordinated Notes due in 2029 (1)	1.00% Senior Convertible Notes (1)	0.875% Convertible Notes (1)
Conversion Rights — The notes are convertible at the option of the holder into the Company's common stock upon the occurrence of certain events, including	(i) during any calendar quarter commencing after March 31, 2010, in which the closing price of the Company's common stock is greater than or equal to 130% of the conversion price for at least 20 trading days during the period of 30 consecutive trading days ending on the last trading day of the preceding calendar quarter (establishing a contingent conversion price of \$47.78);  (ii) during any five business day trading day period in which the trading price per \$1,000 principal amount of the notes for each day of that period is less than 98% of the product of the closing sale price of the Company's common stock and the applicable conversion rate;  (iii) certain distributions to holders of the Company's common stock are made or upon specified corporate transactions including a consolidation or merger;  (iv) a fundamental change as defined; and  (v) at any time during the period beginning on August 31, 2029 and ending on the close of business on the business day immediately preceding the stated maturity date.  (vi) On or after November 15, 2019, the Company may redeem all or a part of the notes for cash at a price equal to 100% of the principal amount of the notes, plus interest, if the price of our common stock has been at least 150% of the conversion price then in effect for at least 20 trading days during the 30 consecutive trading day period immediately preceding the date on which notice is given	(i) during any calendar quarter commencing after March 31, 2008 in which the closing price of the Company's common stock is greater than or equal to 130% of the conversion price for at least 20 trading days during the period of 30 consecutive trading days ending on the last trading day of the preceding calendar quarter (establishing a contingent conversion price of \$109.11);  (v) at any time during the period beginning on Sept 15, 2012 and ending on the close of business on the business day immediately preceding the stated maturity date.  (vi) Not applicable	(i) during any calendar quarter commencing after March 31, 2007 in which the closing price of the Company's common stock is greater than or equal to 130% of the conversion price for at least 20 trading days during the period of 30 consecutive trading days ending on the last trading day of the preceding calendar quarter (establishing a contingent conversion price of \$65.47);  (v) at any time during the period beginning on Oct 15, 2013 and ending on the close of business on the business day immediately preceding the stated maturity date.  (vi) Not applicable
Initial conversion rate	\$36.75 per share — approximating 27.2109 shares per \$1,000	\$83.93 per share — approximating 11.9142 shares	\$50.36 per share — approximating 19.856 shares

principal amount of notes	per \$1,000 principal amount of the notes	per \$1,000 principal amount of the notes
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Upon conversion A holder will receive, in lieu of common stock, an amount of cash equal to the lesser of (i) the principal amount of the notes, or (ii) the conversion value, determined in the manner set forth in the indenture governing the notes, of a number of shares equal to the conversion rate. If the conversion value exceeds the principal amount of the notes on the conversion date, the Company will also deliver, at the Company’s election, cash or common stock or a combination of cash and common stock with respect to the conversion value upon conversion. If conversion occurs in connection with a “fundamental change” as defined in the notes indenture, the Company may be required to repurchase the notes for cash at a price equal to the principal amount plus accrued but unpaid interest. If conversion occurs in connection with certain changes in control, the Company may be required to deliver additional shares of the Company’s common stock (a “make whole” premium) by increasing the conversion rate with respect to such notes

Share issuable upon conversion	The Company may issue additional share up to 11,686,075 under almost all conditions and up to 14,315,419 under the “make-whole” premium	The Company may issue additional share up to 5,659,245 under almost all conditions and up to 7,215,535 under the “make- whole” premium	The Company may issue additional share up to 7,048,880 under almost all conditions and up to 8,987,322 under the “make- whole” premium
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Guarantee	None	Unconditionally guaranteed, jointly and severally, on a senior unsecured basis, by the Company’s wholly-owned U.S. subsidiaries as well as the Company's wholly-owned Canadian subsidiaries through the earlier of repayment or December 21, 2012.	
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(1) In the event of a “fundamental change” or exceeding the aforementioned average pricing thresholds, the Company would be required to classify the amount outstanding as a current liability.

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## 7.125% Senior Notes and Senior Floating Rate Notes

The Company used part of the proceeds of the 5.75% Senior Notes to redeem the \$200.0 million of 7.125% Senior Fixed Rate Notes (“7.125% Senior Notes”) that were to mature in April 2017. On October 12, 2012, the Company completed the call on the 7.125% Senior Notes and repaid the principal, a redemption premium and interest totaling \$207.6 million. The Company expensed \$2.2 million in unamortized fees and expenses related to the repayment. The Company’s \$325.0 million in aggregate principal amount of senior unsecured notes comprised of \$125.0 million of Senior Floating Rate Notes due 2015 (the “Senior Floating Rate Notes”) and \$200.0 million of 7.125% Senior Notes due 2017, of which \$200.0 million was repaid on October 12, 2012, (together, the “Notes”) were offered and sold in private transactions in accordance with Rule 144A and Regulation S under the Securities Act on March 21, 2007. An exchange offer commenced on June 11, 2007 and was completed on July 26, 2007 to replace the unregistered Notes with registered Notes with like terms pursuant to an effective Registration Statement on Form S-4.

	7.125% Senior Notes		Senior Floating Rate Notes			
(in millions)	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011		
Face value	\$—	\$200.0	\$125.0	\$125.0		
Fair value (Level 1)	—	198.5	122.7	117.5		
Interest rate	—	7.125	% 2.7	%	3.0	%
Interest payment	Semi-annually: Apr 1 & Oct 1		3-month LIBOR rate plus 2.375% Quarterly: Jan 1, Apr 1, Jul 1 & Oct 1			
Maturity date	Apr 2017		Apr 2015			
Guarantee	Jointly and severally guaranteed by the Company’s wholly-owned U.S. subsidiaries as well as the Company’s wholly-owned Canadian subsidiaries through the earlier of repayment or December 21, 2012.					
Call Option <sup>(1)</sup>	Beginning Date	Percentage	Beginning Date	Percentage		
	April 1, 2012	— 103.563	% April 1, 2009	—	102.0	%
	April 1, 2013	— 102.375	% April 1, 2010	—	101.0	%
	April 1, 2014	— 101.188	% April 1, 2011	—	100.0	%
	April 1, 2015	— 100.000	%			

(1) The Company may, at its option, redeem the Notes on or after the following dates and percentages (plus interest due)

The Notes’ indenture contains covenants that limit the ability of the Company and certain of its subsidiaries to (i) pay dividends on, redeem or repurchase the Company’s capital stock; (ii) incur additional indebtedness; (iii) make investments; (iv) create liens; (v) sell assets; (vi) engage in certain transactions with affiliates; (vii) create or designate unrestricted subsidiaries; and (viii) consolidate, merge or transfer all or substantially all assets. However, these covenants are subject to important exceptions and qualifications, one of which will permit the Company to declare and pay dividends or distributions on the Series A preferred stock so long as there is no default on the Notes and the Company meets certain financial conditions.

Proceeds from the Notes of \$325.0 million, less approximately \$7.9 million of cash payments for fees and expenses that are being amortized over the life of the Notes, were used to pay approximately \$285.0 million for the 9.5% Senior Notes, \$9.3 million for accrued interest on the 9.5% Senior Notes and \$20.5 million for tender fees and the inducement premium on the 9.5% Senior Notes, leaving net cash proceeds of approximately \$2.3 million which were used for general corporate purposes.

## Asset-Based Revolving Credit Facility (“Revolving Credit Facility”)

On July 21, 2011, the Company entered into a \$400 million Revolving Credit Facility, which was subsequently amended to, among other things, increase the Revolving Credit Facility to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility replaced the Company’s prior \$400 million Senior Secured Revolving Credit Facility (“Terminated Credit Facility”), which was set to mature in July 2012. The Revolving Credit Facility contains restrictions in areas consistent with the Terminated Credit Facility, including limitations on, among other things, distributions and dividends, acquisitions and investments, indebtedness,

liens and affiliate transactions. In the aggregate, however, the restrictions in the Revolving Credit Facility provide the Company greater flexibility than those under the Terminated Credit Facility, and generally only apply in the event that the Company's availability under the Revolving Credit Facility falls below certain specific thresholds.

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The Revolving Credit Facility has a maturity date of July 21, 2017, and provides for a committed revolving credit line of up to \$700 million, \$630 million of which may be borrowed by the U.S. borrower under the Revolving Credit Facility and \$70 million of which may be borrowed by the Canadian borrower under the Revolving Credit Facility. The Revolving Credit Facility includes a springing maturity concept which is generally applicable only if the Company's \$355 million convertible notes due 2013 or the Company's \$125 million Senior Floating Rate Notes due 2015 are not repaid or refinanced within 90 days of their maturity unless, if such notes are not repaid or refinanced, there is at least \$100 million of availability and the fixed charge coverage ratio is not less than 1.15 to 1.00, in each case after giving pro forma effect to the repayment of such notes. The commitment amount under the Revolving Credit Facility may be increased by an additional \$100 million, subject to certain conditions and approvals as set forth in the credit agreement. The Company capitalized \$4.8 million in deferred financing costs in connection with the Revolving Credit Facility in the third quarter of 2011. Also, in the third quarter the Company expensed \$1.3 million in unamortized fees and expenses related to the Terminated Credit Facility. The Revolving Credit Facility requires maintenance of a minimum fixed charge coverage ratio of one to one if availability under the Revolving Credit Facility is less than \$70 million or 10% of the then existing aggregate lender commitment under the facility. At December 31, 2012 and 2011, the Company was in compliance with all material covenants under the facility.

The Revolving Credit Facility may be used for refinancing certain existing indebtedness and will continue to be used for working capital and general corporate purposes. Indebtedness under the Revolving Credit Facility is secured by (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the lenders under the Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. Borrowings under the Revolving Credit Facility bear interest at interest rate bases elected by the Company plus an applicable margin calculated quarterly based on the Company's average availability as set forth in the credit agreement. The Revolving Credit Facility also carries a commitment fee equal to the available but unused commitments multiplied by an applicable margin of either 0.375% or 0.50% based on the average daily unused commitments.

The Company's Revolving Credit Facility as of the respective dates are summarized in the table below:

(in millions)	Revolving Credit Facility	
	Dec 31, 2012	Dec 31, 2011
Outstanding borrowings	\$—	\$34.9
Total credit under facility	700.0	400.0
Undrawn availability	515.3	336.0
Interest rate	1.5	% 2.9
Outstanding letters of credit	\$18.3	\$20.2
Original issuance	Jul 2011	Jul 2011
Maturity date	Jul 2017	Jul 2016

**Spanish Term Loans**

The table below provides a summary of the Company's term loans and corresponding fixed interest rate swaps. The proceeds from the Spanish Term Loans were used to partially fund the acquisition of Enica Biskra and for general working capital purposes. There is no remaining availability under these Spanish Term Loans.

(in millions)	Spanish Term Loans <sup>(1)</sup>	
	Dec 31, 2012	Dec 31, 2011
Outstanding borrowings	\$14.6	\$31.4
Fair Value (Level 2)	14.8	32.0
Interest rate — weighted average <sup>(2)</sup>	3.7	% 3.7

(1) The terms of the Spanish Term Loans are as follows:





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(in millions)	Original Amount	Issuance Date	Maturity Date	Interest rate	Loan and Interest Payable	Interest Rate Swap <sup>(2)</sup>
Term Loan 1	20.0 Euros	Feb 2008	Feb 2013	Euribor +0.5%	Semi-annual: Aug & Feb	4.20 %
Term Loan 2	10.0 Euros	Apr 2008	Apr 2013	Euribor +0.75%	Semi-annual: Apr & Oct	4.58 %
Term Loan 3	21.0 Euros	Jun 2008	Jun 2013	Euribor +0.75%	Quarterly: Mar, Jun, Sept & Dec	4.48 %
Term Loan 4	15.0 Euros	Sept 2009	Aug 2014	Euribor +2.0%	Quarterly: Mar, Jun, Sept & Dec Principal payments: Feb & Aug	1.54 %

<sup>(2)</sup> The Company entered into fixed interest rate swaps to coincide with the terms and conditions of the term loans that will effectively hedge the variable interest rate with a fixed interest rate.

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## Europe and Mediterranean Credit Facilities

The Company's Europe and Mediterranean credit facilities are summarized in the table below:

(in millions)	Europe and Mediterranean Credit Facilities			
	Dec 31, 2012	Dec 31, 2011		
Outstanding borrowings	\$14.7	\$27.4		
Undrawn availability	82.5	108.8		
Interest rate — weighted average	6.4	% 5.2		%
Maturity date	Various			

## Europe and Mediterranean Uncommitted Accounts Receivable Facilities

The Company's Europe and Mediterranean uncommitted accounts receivable facilities are summarized in the table below:

(in millions)	Uncommitted Accounts Receivable Facilities			
	Dec 31, 2012	Dec 31, 2011		
Outstanding borrowings	\$4.0	\$2.1		
Undrawn availability	42.8	69.2		
Interest rate — weighted average	2.1	% 2.0		%
Maturity date	Various			

The Spanish Term Loans and certain credit facilities held by the Company's Spain subsidiary are subject to certain financial ratios of the Company's European subsidiaries, which includes minimum net equity and net debt to EBITDA (earnings before interest, taxes, depreciation and amortization). At December 31, 2012 and 2011, the Company was in compliance with all material covenants under these facilities.

## ROW credit facilities

The Company's ROW credit facilities are summarized in the table below:

(in millions)	ROW Credit Facilities			
	Dec 31, 2012	Dec 31, 2011		
Outstanding borrowings	\$170.0	\$118.0		
Undrawn availability	336.9	270.1		
Interest rate — weighted average	5.5	% 3.8		%
Maturity date	Various			

The Company's ROW credit facilities are short term loans utilized for working capital purposes. Certain credit facilities are subject to financial covenants. The Company was in compliance with all material covenants under these facilities as of December 31, 2012 and 2011.

Failure to comply with any of the covenants, financial tests and ratios required by the Company's existing or future debt obligations could result in a default under those agreements and under other agreements containing cross-default provisions, as defined in the Company's Revolving Credit Facility, 0.875% Senior Convertible Notes, Subordinated Convertible Notes, Senior Floating Rate Notes, 5.75% Senior Notes and various other credit facilities maintained by the Company's restricted subsidiaries. A default would permit lenders to cease making further extensions of credit, accelerate the maturity of the debt under these agreements and foreclose upon any collateral securing that debt.

Indebtedness under the Company's Revolving Credit Facility is secured by: (a) for US borrowings under the facility, a first priority security interest in substantially all of the Company's domestic assets and, (b) for Canadian borrowings, a first priority security interest in substantially all of the Company's domestic and Canadian assets. In addition, the lenders under the Company's Revolving Credit Facility have received a pledge of (i) 100% of the equity interests in substantially all of the Company's domestic subsidiaries, and (ii) 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries, including the Company's Canadian subsidiaries. The Company has also pledged as security 65% of the voting equity interests in and 100% of the non-voting equity interests in certain of the Company's foreign subsidiaries including the Canadian subsidiaries. The Company also has incurred secured debt in connection



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with some of its European operations. The lenders under these European secured credit facilities also have liens on assets of certain of our European subsidiaries. As a result of these pledges and liens, if the Company fails to meet its payment or other obligations under any of its secured indebtedness, the lenders under the applicable credit agreement would be entitled to foreclose on substantially all of the Company's assets and liquidate these assets. Broadly, cross-default provisions, would permit lenders to cause such indebtedness to become due prior to its stated maturity in the event a default remains unremedied for a period of time under the terms of one or more financing agreements, a change in control or a fundamental change. As of December 31, 2012 and 2011, the Company was in compliance with all material debt covenants.

## 10. Financial Instruments

The Company is exposed to various market risks, including changes in interest rates, foreign currency and raw material (commodity) prices. To manage risks associated with the volatility of these natural business exposures the Company enters into interest rate, commodity and foreign currency derivative agreements, as well as copper and aluminum forward pricing agreements. The Company does not purchase or sell derivative instruments for trading purposes. The Company does not engage in trading activities involving derivative contracts for which a lack of marketplace quotations would necessitate the use of fair value estimation techniques.

The Company utilizes interest rate swaps to manage its interest expense exposure by fixing its interest rate on portions of the Company's floating rate debt. The Company has entered into interest rate swaps on the Company's Spanish Term Loans, as discussed in Note 9 - Long-Term Debt. As of December 31, 2012, the Spanish Term Loans related interest rate swaps had a notional value of \$15.3 million which provides for a fixed interest rate of 4.20%, 4.58%, 4.48% for the term loans maturing in February, April and June of 2013 and a fixed interest rate of 1.54% for the term loan maturing in August 2014. The Company does not provide or receive any collateral specifically for these contracts. The fair value of these financial derivatives which are designated as and qualify as cash flow hedges are based on quoted market prices which reflect the present values of the difference between estimated future variable-rate receipts and future fixed-rate payments.

The Company enters into commodity instruments to hedge the purchase of copper, aluminum and lead in future periods and foreign currency exchange contracts principally to hedge the currency fluctuations in certain transactions denominated in foreign currencies, thereby limiting the Company's risk that would otherwise result from changes in exchange rates. Principal transactions hedged during the year were firm sales and purchase commitments. The fair value of foreign currency contracts represents the amount required to enter into offsetting contracts with similar remaining maturities based on quoted market prices.

We account for these commodity instruments and foreign currency exchange contracts as cash flow or economic hedges. Changes in the fair value of derivatives that are designated as cash flow hedges are recorded in other comprehensive income and reclassified to the income statement when the effects of the items being hedged are realized. Changes in the fair value of economic hedges are recognized in current period earnings.

## Fair Value of Derivatives Instruments

The notional amounts and fair values of derivatives designated as cash flow hedges and derivatives not designated as cash flow hedges at December 31, 2012 and December 31, 2011 are shown below (in millions).

(in millions)	December 31, 2012			December 31, 2011		
	Notional Amount	Fair Value Asset <sup>(1)</sup>	Liability <sup>(2)</sup>	Notional Amount	Fair Value Asset <sup>(1)</sup>	Liability <sup>(2)</sup>
Derivatives designated as cash flow hedges:						
Interest rate swaps	\$15.3	\$—	\$0.2	\$32.1	\$—	\$0.6
Commodity futures	22.8	0.2	1.1	216.1	3.8	14.0
Foreign currency exchange	60.7	0.4	0.6	55.4	0.4	1.1
		\$0.6	\$1.9		\$4.2	\$15.7

(in millions)

Derivatives not designated as cash flow hedges:

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Commodity futures	\$206.0	\$3.3	\$4.9	\$133.0	\$2.4	\$12.6
Foreign currency exchange	253.7	\$3.2	3.3	321.7	4.1	7.9
		\$6.5	\$8.2		\$6.5	\$20.5

(1) Balance recorded in "Prepaid expenses and other" and "Other non-current assets"

(2) Balance recorded in "Accrued liabilities" and "Other liabilities"

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Depending on the extent of an unrealized loss position on a derivative contract held by the Company, certain counterparties may require collateral to secure the Company's derivative contract position. As of December 31, 2012 there were no contracts held by the Company that required collateral to secure the Company's derivative liability positions. As of December 31, 2011 there were contracts held by the Company that required \$0.7 million in collateral to secure the Company's derivative liability positions.

For the above derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the unrealized gain and loss on the derivative is reported as a component of accumulated other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings, which generally occurs over periods of less than one year. Gain and loss on the derivative representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current earnings.

(in millions)	Year ended December 31, 2012			Location
	Effective portion recognized in Accumulated OCI	Reclassified from Accumulated OCI	Ineffective portion and amount excluded from effectiveness testing	
	Gain / (Loss)	Gain / (Loss)	Gain / (Loss) <sup>1</sup>	
Derivatives designated as cash flow hedges:				
Interest rate swaps	\$0.3	\$—	\$—	Interest Expense
Commodity futures	4.8	(3.3 )	(0.3 )	Cost of Sales
Foreign currency exchange	(0.2 )	(1.1 )	—	Other income / (expense)
Total	\$4.9	\$(4.4 )	\$(0.3 )	
(in millions)	Year ended December 31, 2011			Location
	Effective portion recognized in Accumulated OCI	Reclassified from Accumulated OCI	Ineffective portion and amount excluded from effectiveness testing	
	Gain / (Loss)	Gain / (Loss)	Gain / (Loss) <sup>(1)</sup>	
Derivatives designated as cash flow hedges:				
Interest rate swaps	\$(0.5 )	\$(0.2 )	\$(0.3 )	Interest Expense
Commodity futures	(23.8 )	14.8	(1.1 )	Cost of Sales
Foreign currency exchange	2.0	0.1	0.1	Other income / (expense)
Total	\$(22.3 )	\$14.7	\$(1.3 )	

(1) The ineffective portion and the amount excluded from effectiveness testing for all derivatives designated as cash flow hedges is recognized in other income and expense.

For derivative instruments that are not designated as cash flow hedges the unrealized gain or loss on the derivatives is reported in current earnings. For the year ended December 31, 2012, the Company recorded a gain of \$3.0 million for derivative instruments not designated as cash flow hedges in other income (expense). For the year ended December 31, 2011, the Company recorded a loss of \$6.1 million for derivative instruments not designated as cash flow hedges in other income (expense) on the Consolidated Statements of Operations and Comprehensive Income

(Loss). A pre-tax loss of \$1.4 million is expected to be reclassified into earnings from other comprehensive income during 2013.

#### Other Forward Pricing Agreements

In the normal course of business, General Cable enters into forward pricing agreements for the purchase of copper and aluminum for delivery in a future month to match certain sales transactions. The Company accounts for these forward pricing arrangements under the “normal purchases and normal sales” scope exemption because these arrangements are for purchases of copper and aluminum that will be delivered in quantities expected to be used by the Company over a reasonable period of time in the normal course of business. For these arrangements, it is probable at the inception and throughout the life of the arrangements that the arrangements will not settle net and will result in physical delivery of the inventory. At December 31, 2012 and 2011, General Cable had \$37.7 million and \$36.3 million, respectively, of future copper and aluminum purchases that were under forward pricing agreements. At December 31, 2012 and 2011, General Cable had an unrealized gain of \$0.3 million and an unrealized loss of \$1.0 million, respectively, related to these transactions. The fair market value of the forward pricing agreements was \$38.0 million and \$35.3 million at December 31, 2012 and 2011, respectively. General Cable expects the unrealized losses under these agreements to offset firm sales price commitments with customers. Depending on the extent of the unrealized loss position on certain forward pricing agreements, certain counterparties may require collateral to secure the Company’s forward purchase agreements. There were no funds posted as collateral as of December 31, 2012 or 2011.

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## 11. Income Taxes

For financial reporting purposes, income before income taxes includes the following components (in millions):

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
United States	\$38.4	\$51.2	\$32.1
Foreign	43.9	55.7	82.3
Total	\$82.3	\$106.9	\$114.4

The provision (benefit) for income taxes consisted of the following (in millions):

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Current tax expense:			
Federal	\$13.3	\$(8.6)	\$(32.7)
State	3.5	(0.4)	(2.1)
Foreign	50.9	42.8	60.4
Deferred tax expense (benefit):			
Federal	5.7	19.3	24.1
State	(0.6)	1.7	0.3
Foreign	1.4	(12.1)	(3.3)
Total	\$74.2	\$42.7	\$46.7

The reconciliation of reported income tax expense (benefit) to the amount of income tax expense that would result from applying domestic federal statutory tax rates to pretax income is as follows (in millions):

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Income tax expense (benefit) at Federal statutory tax rate	\$28.8	\$37.4	\$40.0
Foreign tax rate differential	(0.1)	(0.1)	(4.0)
Foreign withholding tax and surcharges	4.7	3.4	4.9
Change in valuation allowance	27.7	5.4	9.5
Change in uncertain tax positions	11.6	(4.8)	(11.4)
Nondeductible / nontaxable items	0.4	0.7	5.1
Other (net)	1.1	0.7	2.6
Total	\$74.2	\$42.7	\$46.7



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The components of deferred tax assets and liabilities were as follows (in millions):

	Dec 31, 2012	Dec 31, 2011
Deferred tax assets:		
Net operating loss carryforwards	\$78.2	\$53.0
Pension and retiree benefits accruals	46.4	34.2
Inventory	20.0	16.2
Depreciation and fixed assets	7.7	6.7
Tax credit carryforwards	6.5	6.9
Other liabilities	49.4	52.8
Valuation allowance	(74.3	) (40.1
Total deferred tax assets	133.9	129.7
Deferred tax liabilities:		
Convertible debt discount	147.7	131.2
Inventory	1.5	1.9
Depreciation and fixed assets	89.8	83.4
Intangibles	58.8	44.0
Other	6.5	18.8
Total deferred tax liabilities	304.3	279.3
Net deferred tax assets (liabilities)	\$(170.4	) \$(149.6

The valuation of deferred tax assets is dependent on, among other things, the ability of the Company to generate a sufficient level of future taxable income in relevant taxing jurisdictions. In estimating future taxable income, the Company has considered both positive and negative evidence and has considered the implementation of prudent and feasible tax planning strategies. The Company has and will continue to review on a quarterly basis its assumptions and tax planning strategies and, if the amount of the estimated realizable net deferred tax asset is less than the amount currently on the balance sheet, the Company will reduce its deferred tax asset, recognizing a non-cash charge against reported earnings.

In the third quarter of 2012, the Company updated its 2012 forecasts and substantially completed its 2013 global business planning process, which indicated continuing weakness in its Iberian market and business. After weighing all positive and negative evidence, including the three year cumulative loss position, and factoring in prudent and feasible tax planning strategies, management judged that it was not more likely than not that a future tax benefit for the deferred tax assets of its Spanish and Portuguese business units would be realized. Tax expense of \$11.5 million was recorded in 2012 to establish a full valuation allowance against Spanish and Portuguese deferred tax assets, of which \$1.8 million related to the beginning of the year net deferred tax asset position.

In the fourth quarter of 2012, a valuation allowance was also recorded against deferred tax assets in the Company's German business unit. The German business unit incurred an equipment failure in the fourth quarter that adversely impacted its ability to meet its contractual obligations for its large project work and reduced profit expectations. In addition, the German business is encountering certain other project delay/cancellation and warranty issues. After weighing all positive and negative evidence, including the three year cumulative loss position, and factoring in prudent and feasible tax planning strategies, management judged that it was not more likely than not that a future tax benefit for the deferred tax assets of its German business would be realized. Tax expense of \$8.3 million was recorded in 2012 to establish a full valuation allowance against German deferred tax assets, none of which related to a beginning of the year net deferred tax asset position.

A full valuation allowance was also recorded in the fourth quarter of 2012 for the Company's Colombian distribution business since it was rendered redundant by the fourth quarter acquisition of Procables. The Colombian distribution business will be wound down and is expected to generate losses until the business is terminated. Tax expense of \$1.1

million was recorded in 2012 to establish a full valuation allowance against the Colombian deferred tax assets, of which \$0.2 million related to the beginning of the year net deferred tax asset position.

The Company continuously monitors the deferred tax position of all business units to determine whether a valuation allowance should be recorded. Full valuation allowances are currently recorded against deferred tax assets in ten significant business units. The Company is closely monitoring the deferred tax asset situation in New Zealand. The New Zealand business unit has been operating at marginal profitability in recent years due to depressed economic conditions and increased competition in the local market. After weighing all positive and negative evidence and factoring in prudent and feasible tax planning strategies, management has judged that it is more likely than not that a future tax benefit for the New Zealand business's \$5.8 million of net deferred tax

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assets will be realized. Future deterioration in the New Zealand unit's profitability could result in the need to record a valuation allowance against its deferred tax assets in a subsequent period.

As of December 31, 2012, the Company has recorded approximately \$74.3 million of valuation allowance to adjust deferred tax assets to the amount judged more likely than not to be realized. The valuation allowance is primarily attributable to certain foreign temporary differences and tax loss and tax credit carryforwards due to uncertainties regarding the ability to obtain future tax benefits for these tax attributes.

The Company has recognized deferred tax assets of approximately \$7.9 million for tax loss carryforwards in various taxing jurisdictions as follows (in millions):

Jurisdiction	Tax Loss	
	Carryforward	Expiration
New Zealand	\$11.2	Indefinite
Spain	6.9	2026 - 2027
Colombia	5.6	Indefinite
Others	3.0	Various
Total	\$26.7	

The Company also has various foreign subsidiaries with approximately \$237 million of tax loss carryforwards in various jurisdictions that are subject to a valuation allowance due to statutory limitations on utilization, uncertainty of future profitability, and other relevant factors.

The Company does not provide for deferred taxes on the excess of the financial reporting over the tax basis in investments in foreign subsidiaries that are essentially permanent in duration. That excess was approximately \$800 million as of December 31, 2012. The determination of the additional tax expense that would be incurred upon repatriation of assets or disposition of foreign subsidiaries is not practical.

The Company applies ASC 740 - Income Taxes in determining unrecognized tax benefits. ASC 740 - Income Taxes prescribes a recognition threshold that a tax position is required to meet before being recognized in the financial statements and provides guidance on derecognition, measurement, classification, interest and penalties, accounting in interim periods, disclosure and transition issues.

The following is a tabular reconciliation of the total amounts of unrecognized tax benefits for the year:

(in millions)	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Unrecognized Tax Benefit — Beginning balance	\$58.8	\$66.1	\$79.4
Gross Increases — Tax Positions in Prior Period	3.4	2.1	4.7
Gross Decreases — Tax Positions in Prior Period	(4.2)	(4.9)	(10.3)
Gross Increases — Tax Positions in Current Period	14.9	8.0	14.2
Gross Increases — Business Combinations	—	—	—
Settlements	—	(0.3)	—
Lapse of Statute of Limitations	(9.6)	(11.4)	(22.9)
Foreign Currency Translation	0.7	(0.8)	1.0
Unrecognized Tax Benefit — Ending Balance	\$64.0	\$58.8	\$66.1

Included in the balance of unrecognized tax benefits at December 31, 2012, 2011 and 2010 are \$61.5 million, \$54.3 million and \$58.3 million, respectively, of tax benefits that, if recognized, would affect the effective tax rate. Also included in the balance of unrecognized tax benefits at December 31, 2012, 2011 and 2010 are \$2.5 million, \$4.5 million and \$7.8 million of tax benefits that, if recognized, would result in adjustments to deferred taxes.

The Company recognizes interest and penalties related to unrecognized tax benefits as income tax expense. Related to the unrecognized tax benefits noted above, the Company accrued penalties of \$1.2 million and interest of \$2.4 million during 2012 and in total, as of December 31, 2012, has recognized a liability for penalties of \$7.8 million and interest of \$13.8 million. During 2011 and 2010, the Company accrued penalties of \$(1.1) million and \$0.6 million, respectively, and interest of \$0.7 million and \$(3.7) million, respectively, and in total, as of December 31, 2011 and 2010, had recognized liabilities for penalties of \$6.5 million and \$7.8 million, respectively and interest of \$11.4 million and \$10.9 million, respectively.



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The Company files income tax returns in numerous tax jurisdictions around the world. Due to uncertainties regarding the timing and outcome of various tax audits, appeals and settlements, it is difficult to reliably estimate the amount of unrecognized tax benefits that could change within the next twelve months. The Company believes it is reasonably possible that approximately \$5 million of unrecognized tax benefits could change within the next twelve months due to the resolution of tax audits and statute of limitations expirations.

The Company files income tax returns in the United States and numerous foreign, state, and local tax jurisdictions. Tax years that are open for examination and assessment by the Internal Revenue Service are 2007 — 2012. With limited exceptions, tax years prior to 2008 are no longer open in major foreign, state or local tax jurisdictions.

12. Employee Benefit Plans

General Cable provides retirement benefits through contributory and noncontributory qualified and non-qualified defined benefit pension plans covering eligible domestic and international employees as well as through defined contribution plans and other postretirement benefits.

Defined Benefit Pension Plans

Benefits under General Cable's qualified U.S. defined benefit pension plan generally are based on years of service multiplied by a specific fixed dollar amount, and benefits under the Company's qualified non-U.S. defined benefit pension plans generally are based on years of service and a variety of other factors that can include a specific fixed dollar amount or a percentage of either current salary or average salary over a specific period of time. The amounts funded for any plan year for the qualified U.S. defined benefit pension plan are neither less than the minimum required under federal law or more than the maximum amount deductible for federal income tax purposes. General Cable's non-qualified unfunded U.S. defined benefit pension plans include a plan that provides defined benefits to select senior management employees beyond those benefits provided by other programs. The Company's non-qualified unfunded non-U.S. defined benefit pension plans include plans that provide retirement indemnities and other post-retirement payments to employees within the Company's European and ROW segments. Pension obligations for the majority of non-qualified unfunded defined benefit pension plans are provided for by book reserves and are based on local practices and regulations of the respective countries. General Cable makes cash contributions for the costs of the non-qualified unfunded defined benefit pension plans as the benefits are paid.

The changes in the benefit obligation and plan assets, the funded status of the plans and the amounts recognized in the Consolidated Balance Sheets are as follows (in millions):

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	U.S. Plans		Non-U.S. Plans	
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Changes in Benefit Obligation:				
Beginning benefit obligation	\$167.2	\$152.6	\$114.2	\$107.5
Impact of foreign currency exchange rate change	—	—	—	(2.8 )
Acquisitions	—	—	19.1	—
Service cost	1.8	1.4	4.3	3.1
Interest cost	7.7	8.1	6.1	5.7
Settlement (gain) loss	—	—	(2.5 )	(1.4 )
Benefits paid	(9.9 )	(9.8 )	(4.1 )	(4.9 )
Employee contributions	—	—	0.2	0.1
Amendments / Change in assumptions	0.1	0.7	4.0	4.1
Actuarial (gain) loss	13.5	14.2	17.2	2.8
Ending benefit obligation	\$180.4	\$167.2	\$158.5	\$114.2
Changes in Plan Assets:				
Beginning fair value of plan assets	\$126.6	\$123.6	\$40.1	\$36.9
Impact of foreign currency exchange rate change	—	—	0.5	(0.7 )
Acquisitions	—	—	16.9	—
Actual return on plan assets	11.9	(4.7 )	2.5	3.3
Company contributions	0.5	17.5	8.0	6.9
Settlements	—	—	(17.8 )	(1.4 )
Benefits paid	(9.9 )	(9.8 )	(4.1 )	(4.9 )
Ending fair value of plan assets	\$129.1	\$126.6	\$46.1	\$40.1
Funded status at end of year	\$(51.3 )	\$(40.6 )	\$(112.4 )	\$(74.1 )
Amounts Recognized in Consolidated Balance Sheets:				
Other Assets	\$—	\$—	\$0.2	\$7.5
Accrued liabilities	\$(0.4 )	\$(0.4 )	\$(5.7 )	\$(4.3 )
Other liabilities	\$(50.9 )	\$(40.2 )	\$(106.9 )	\$(77.3 )
Recognized in Accumulated Other Comprehensive Income:				
Net actuarial loss	\$87.6	\$84.9	\$31.2	\$15.1
Prior service cost	0.4	0.6	8.9	6.8
Transition obligation	—	—	0.5	0.6
	\$88.0	\$85.5	\$40.6	\$22.5

The accumulated benefit obligation for US defined benefit retirement pension plans was \$179.4 million and \$166.6 million for 2012 and 2011, respectively. The accumulated benefit obligation for Non-US defined benefit retirement pension plans was \$136.1 million and \$102.3 million for 2012 and 2011, respectively. Pension plans with accumulated benefit obligations in excess of plan assets consist of the following (in millions):

	U.S. Plans		Non-U.S. Plans	
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Projected benefit obligation	\$180.4	\$167.2	\$149.7	\$104.5
Accumulated benefit obligation	179.4	166.6	136.1	93.4
Fair value of the plan assets	129.0	126.6	44.2	23.1

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Pension expense included the following components (in millions):

	U.S. Plans			Non-U.S. Plans		
	Year ended			Year ended		
	Dec 31,	Dec 31,	Dec 31,	Dec 31,	Dec 31,	Dec 31,
	2012	2011	2010	2012	2011	2010
Pension expense:						
Service cost	\$1.8	\$1.4	\$1.4	\$4.3	\$3.1	\$2.7
Interest cost	7.7	8.1	8.3	6.1	5.7	5.6
Expected return on plan assets	(9.1	) (10.6	) (9.2	) (2.0	) (2.4	) (2.0
Amortization of prior service cost	0.1	0.1	0.1	1.4	0.3	0.2
Amortization of net loss	8.3	5.1	4.8	1.2	1.2	0.5
Amortization of transition obligation	—	—	—	0.2	0.2	0.2
Curtailment (gain) loss	—	—	—	—	—	(1.8
Settlement (gain) loss	—	—	—	0.1	0.3	0.3
Net pension expense	\$8.8	\$4.1	\$5.4	\$11.3	\$8.4	\$5.7

The estimated net loss for the defined benefit pension plans that will be amortized from accumulated other comprehensive income into net pension expense over the next fiscal year is \$11.4 million. The prior service cost to be amortized from accumulated other comprehensive income into net pension expense over the next fiscal year is immaterial.

General Cable evaluates its actuarial assumptions at least annually, and adjusts them as necessary. The Company uses a measurement date of December 31 for all of its defined benefit pension plans. The weighted average assumptions used in determining benefit obligations were:

	U.S. Plans		Non-U.S. Plans	
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2012	Dec 31, 2011
Discount rate	4.10	% 4.70	% 4.20	% 5.20
Expected rate of increase in future compensation levels	2.00	% 2.00	% 4.10	% 4.40

The weighted average assumptions used to determine net pension expense were:

	U.S. Plans			Non-U.S. Plans		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Discount rate	4.70	% 5.40	% 6.00	% 5.10	% 5.60	% 6.20
Expected rate of increase in future compensation levels	2.00	% 2.00	% 2.00	% 6.10	% 4.30	% 5.50
Long-term expected rate of return on plan assets	7.50	% 8.50	% 8.50	% 4.50	% 7.20	% 6.90

Pension expense for the defined benefit pension plans sponsored by General Cable is determined based principally upon certain actuarial assumptions, including the discount rate and the expected long-term rate of return on assets. The discount rates for the U.S. defined benefit pension plans were determined based on a review of long-term bonds that receive one of the two highest ratings given by a recognized rating agency which are expected to be available during the period to maturity of the projected pension benefit obligations and based on information received from actuaries. Non-U.S. defined benefit pension plans followed a similar evaluation process based on financial markets in those countries where General Cable provides a defined benefit pension plan.

The weighted-average long-term expected rate of return on assets is based on input from actuaries, including their review of historical 10-year, 20-year, and 25-year rates of inflation and real rates of return on various broad equity and bond indices in conjunction with the diversification of the asset portfolio. The Company's overall investment strategy is to diversify its investments for the qualified U.S. defined benefit pension plan based on an asset allocation assumption of 65% allocated to equity investments, with an expected real rate of return of 8%, and 35% to

fixed-income investments, with an expected real rate of return of 2%, and an assumed long-term rate of inflation of 3%. Equity investments primarily include investments in large-cap and mid-cap companies primarily located in the United States. The actual asset allocations were 66% of equity investments and 34% of fixed-income investments at December 31, 2012 and 66% of equity investments and 34% of fixed-income investments at December 31, 2011.



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Approximately 31% and 29% of plan assets were concentrated in two mutual funds as of December 31, 2012 and 2011, respectively. The expected long-term rate of return on assets for qualified non-U.S. defined benefit plans is based on a weighted-average asset allocation assumption of 57% allocated to equity investments, 40% to fixed-income investments and 3% to other investments. The actual weighted-average asset allocations were 58% of equity investments, 40% of fixed-income investments and 2% of other investments at December 31, 2012 and 35% of equity investments, 64% of fixed-income investments and 1% of other investments at December 31, 2011.

Management believes that long-term asset allocations on average and by location will approximate the Company's assumptions and that the long-term rate of return used by each country that is included in the weighted-average long-term expected rate of return on assets is a reasonable assumption.

The Company determined the fair market values of the pension plan assets based on the fair value hierarchy established in ASC 820 - Fair Value Measurement which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values which are provided in Note 2 - Summary of Significant Accounting Policies. The fair values of pension plan assets are primarily traded in active markets. For those that are not traded in active markets, the fair value is determined using quantitative models that require the use of multiple market inputs including interest rates, prices and indices to generate pricing and volatility factors, which are used to value the asset. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Estimation risk is greater for pension assets where observable market inputs are less readily available or are unobservable. The fair values of pension assets include adjustments for market liquidity, counterparty credit quality. To ensure the prudent application of estimates and management judgment in determining the fair value of pension assets, various processes and controls have been adopted. The fair value of the Company's pension plan assets at December 31, 2012 by asset category are as follows (in millions):

Asset Category	Total	Quoted prices in		
		Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Equity Securities	\$77.3	\$77.2	\$0.1	\$—
Mutual Funds	54.7	37.9	16.8	—
Short Term Investments	2.1	—	2.1	—
Equitable Contract	1.3	—	1.3	—
Fixed Income	11.5	—	11.5	—
Coal Lease <sup>(1)</sup>	4.2	—	—	4.2
Total	\$151.1	\$115.1	\$31.8	\$4.2

The fair value of the Company's pension plan assets at December 31, 2011 by asset category are as follows (in millions):

Asset Category	Total	Quoted prices in		
		Active Markets for Identical Assets (Level 1)	Significant Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Equity Securities	\$81.3	\$81.0	\$0.3	\$—
Mutual Funds	50.7	36.3	14.4	—
Short Term Investments	3.3	—	3.3	—
Equitable Contract	1.4	—	1.4	—
Fixed Income	25.6	—	25.6	—
Coal Lease <sup>(1)</sup>	4.4	—	—	4.4
Total	\$166.7	\$117.3	\$45.0	\$4.4

(1)

The Company's interest represents approximately 26% of the lease which is currently between American Premier Underwriters (APU), the Lessor and CONSOL Energy (CONSOL), the Lessee. The lease pertains to real property mined by CONSOL located in Pennsylvania.

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The following table represents details of the fair value measurements using significant unobservable inputs (Level 3):

	Coal Lease
Beginning balance at January 1, 2011	\$4.6
Change in fair value of plan assets	(0.2 )
Purchases, sales, transfers, and settlements	—
Ending balance December 31, 2011	\$4.4
Change in fair value of plan assets	(0.2 )
Purchases, sales, transfers, and settlements	—
Ending balance at December 31, 2012	\$4.2

The determination of pension expense for the qualified defined benefit pension plans is based on the fair market value of assets as of the measurement date. Investment gains and losses are recognized in the measurement of assets immediately. Such gains and losses will be amortized and recognized as part of the annual benefit cost to the extent that unrecognized net gains and losses from all sources exceed 10% of the greater of the projected benefit obligation or the market value of assets.

General Cable's expense under both U.S. and non-U.S. defined benefit pension plans is determined using the discount rate as of the beginning of the fiscal year, so 2013 expense for the pension plans will be based on the weighted-average discount rate of 4.1% for U.S. defined benefit pension plans and 4.2% for non-U.S. defined benefit pension plans.

The Company expects to contribute, at a minimum, \$9.7 million to its defined benefit pension plans for 2013. The estimated future benefit payments expected to be paid for the Company's defined benefit pension plans are \$17.7 million in 2013, \$17.6 million in 2014, \$18.4 million in 2015, \$18.3 million in 2016, \$19.2 million in 2017 and \$103.7 million in 2018 and thereafter.

In the second quarter of 2012, the Company recorded a pre-tax non-cash settlement loss of \$6.1 million for the termination of a legacy pension plan in the United Kingdom stemming from the 1999 acquisition of BICC.

**Postretirement Benefits Other Than Pensions**

General Cable has postretirement benefit plans that provide medical and life insurance for certain retirees and eligible dependents. General Cable funds the plans as claims or insurance premiums are incurred. The changes in accrued postretirement benefits were as follows (in millions):

	Dec 31, 2012	Dec 31, 2011
<b>Changes in Benefit Obligation:</b>		
Beginning benefit obligation	\$7.1	\$8.0
Service cost	0.1	0.1
Interest cost	0.2	0.3
Actuarial loss	(0.4 )	(0.4 )
Benefits paid	(0.8 )	(0.9 )
Foreign currency impact	0.1	—
Ending benefit obligation	\$6.3	\$7.1
Funded status at end of year	\$(6.3 )	\$(7.1 )
<b>Amounts Recognized in Consolidated Balance Sheets:</b>		
Accrued liabilities	\$(0.9 )	\$(1.0 )
Other liabilities	\$(5.4 )	\$(6.1 )
<b>Recognized in Accumulated Other Comprehensive Income:</b>		
Net actuarial loss	\$0.6	\$1.1
Prior service cost	(0.2 )	(0.3 )
	\$0.4	\$0.8

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Net postretirement benefit expense included the following components (in millions):

	Year ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Postretirement benefit expense:			
Service cost	\$0.1	\$0.1	\$0.1
Interest cost	0.2	0.3	0.4
Amortization of prior service cost	—	(0.1	) (0.1
Amortization of net loss	—	0.1	0.1
Net postretirement benefit expense	\$0.3	\$0.4	\$0.5

The estimated net (gain) loss and prior service cost for the postretirement benefit plans that will be amortized from accumulated other comprehensive income into net postretirement benefit expense over the next fiscal year will be immaterial in the coming year.

The discount rate used in determining the accumulated postretirement benefit obligation was 3.00% for the year ended December 31, 2012, 3.50% for the year ended December 31, 2011 and 4.25% for the year ended December 31, 2010. The discount rate used in determining the net postretirement benefit expense was 3.50% for the year ended December 31, 2012, 4.25% for the year ended December 31, 2011 and 4.75% for the year ended December 31, 2010. The assumed health-care cost trend rate used in measuring the accumulated postretirement benefit obligation in 2012 was 8.00% decreasing gradually to 4.50% in year 2019 and thereafter, in 2011 was 8.50%, decreasing gradually to 4.50% in year 2019 and thereafter and in 2010 was 8.50% decreasing gradually to 4.50% in year 2019 and thereafter. Increasing the assumed health-care cost trend rate by 1% would result in an increase in the accumulated postretirement benefit obligation of \$0.2 million for 2012. The effect of this change would increase net postretirement benefit expense by less than \$0.1 million. Decreasing the assumed health-care cost trend rate by 1% would result in a decrease in the accumulated postretirement benefit obligation of \$0.2 million for 2012. The effect of this change would decrease net postretirement benefit expense by less than \$0.1 million.

The estimated future benefit payments expected to be paid for the Company's postretirement benefits other than pensions are \$0.7 million in 2013, \$0.7 million in 2014, \$0.6 million in 2015, \$0.6 million in 2016, \$2.4 million in 2017 and thereafter.

**Defined Contribution Plans**

Expense under both U.S. and non-U.S. defined contribution plans generally equals up to six percent of each eligible employee's covered compensation based on the location and status of the employee. The net defined contribution plan expense recognized was \$10.0 million, \$9.3 million and \$8.6 million, respectively, for the years ended December 31, 2012, 2011 and 2010.

**13. Total Equity**

The components of accumulated other comprehensive income (loss) as of December 31, 2012 and December 31, 2011, respectively, consisted of the following (in millions):

	December 31, 2012		December 31, 2011	
	Company Common Shareholders	Noncontrolling Interest	Company Common Shareholders	Noncontrolling Interest
Foreign currency translation adjustment	\$(8.6	) \$(16.8	) \$(15.9	) \$(18.3
Pension adjustments, net of tax	(84.4	) (3.1	) (63.0	) (3.2
Change in fair value of derivatives, net of tax	(21.9	) (0.4	) (27.7	) (0.6
Company deferred stock held in rabbi trust, net of tax	7.3	—	7.3	—
Other	0.3	—	0.3	—
Accumulated other comprehensive income (loss)	\$(107.3	) \$(20.3	) \$(99.0	) \$(22.1

Comprehensive income consists of the following (in millions):



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	Fiscal Years Ended		December 31, 2011	
	December 31, 2012		December 31, 2011	
	Company Common Shareholders	Noncontrolling Interest	Company Common Shareholders	Noncontrolling Interest
Net income <sup>(1)</sup>	\$4.0	\$5.8	\$66.0	\$1.1
Currency translation gain (loss)	7.3	1.5	(59.6	) (3.5
Defined benefit plan adjustments, net of tax	(21.4	) 0.1	(15.6	) (2.4
Change in fair value of derivatives, net of tax	5.8	0.2	(37.5	) (0.1
Comprehensive income (loss)	\$(4.3	) \$7.6	\$(46.7	) \$(4.9

(1) Net income before preferred stock dividend payments

General Cable is authorized to issue 200 million shares of common stock and 25 million shares of preferred stock. The Company issued 2,070,000 shares of General Cable 5.75% Series A Redeemable Convertible Preferred Stock ("Series A preferred stock") on November 24, 2003 and subsequent to the November 9, 2005 inducement offer, 76,002 shares and 76,002 are outstanding under the original terms of the Series A preferred stock issuance as of December 31, 2012 and 2011. The Company paid fees and expenses of \$4.2 million related to this transaction, which included an underwriting discount of \$3.4 million. The Series A preferred stock was offered only to qualified institutional buyers in reliance on Rule 144A under the Securities Act.

The preferred stock has a liquidation preference of \$50.00 per share. Dividends accrue on the convertible preferred stock at the rate of 5.75% per annum and are payable quarterly in arrears. Dividends are payable in cash, shares of General Cable common stock or a combination thereof. Holders of the convertible preferred stock are entitled to convert any or all of their shares of convertible preferred stock into shares of General Cable common stock, at an initial conversion price of \$10.004 per share. The conversion price is subject to adjustments under certain circumstances. General Cable is obligated to redeem all outstanding shares of convertible preferred stock on November 24, 2013 at par. The Company may, at its option, elect to pay the redemption price in cash or in shares of General Cable common stock with an equivalent fair value, or any combination thereof. The Company has the option to redeem some or all of the outstanding shares of convertible preferred stock in cash beginning on the fifth anniversary of the issue date. The redemption premium will initially equal one-half the dividend rate on the convertible preferred stock and decline ratably to par on the date of mandatory redemption. In the event of a change in control, the Company has the right to either redeem the preferred stock for cash or to convert the preferred stock to common stock.

The Company maintains a deferred compensation plan ("Deferred Compensation Plan"). This plan is available to directors and certain officers and managers of the Company. The plan allows participants to defer all or a portion of their directors' fees and/or salary and annual bonuses, as applicable, and it permits participants to elect to contribute and defer all or any portion of their nonvested stock, restricted stock and stock awards. All deferrals to the participants' accounts vest immediately; Company contributions vest according to the vesting schedules in the qualified plan and nonvested stock and restricted stock vests according to the schedule designated by the award. The Company makes matching and retirement contributions (currently equal to 6%) of compensation paid over the maximum allowed for qualified pension benefits, whether or not the employee elects to defer any compensation. The Deferred Compensation Plan does not have dollar limits on tax-deferred contributions. The assets of the Deferred Compensation Plan are held in a Rabbi Trust ("Trust") and, therefore, are available to satisfy the claims of the Company's creditors in the event of bankruptcy or insolvency of the Company. Participants have the right to request that their account balance be determined by reference to specified investment alternatives (with the exception of the portion of the account which consists of deferred nonvested and subsequently vested stock and restricted stock). With certain exceptions, these investment alternatives are the same alternatives offered to participants in the General Cable Retirement and Savings Plan for Salaried Associates. In addition, participants have the right to request that the Plan Administrator re-allocate the deferral among available investment alternatives; provided, however that the Plan Administrator is not required to honor such requests. Distributions from the plan are generally made upon the participants' termination as a director and/or employee, as applicable, of the Company. Participants receive payments from the plan in cash, either as a lump

sum payment or through equal annual installments from between one and ten years, except for the nonvested and subsequently vested stock and restricted stock, which the participants receive in shares of General Cable stock. The Company accounts for its Deferred Compensation Plan in accordance with ASC 710 - Compensation — General, as it relates to arrangements where amounts earned are held in rabbi trusts. Assets of the Trust, other than the nonvested and subsequently vested stock and restricted stock of the Company, are invested in funds covering a variety of securities and investment strategies, approximately 89% are invested in mutual funds and the remaining 11% are invested in a General Cable stock fund. Mutual funds available to participants are publicly quoted and reported at market value. The Company accounts for these investments as trading securities in accordance with ASC 320 - Investments — Debt and Equity Securities. The Trust also holds nonvested and subsequently vested stock and restricted stock shares of the Company. The Company's nonvested and subsequently vested and restricted stock

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that are held by the Trust are accounted for in additional paid-in capital as discussed in ASC 718 - Compensation — Stock Compensation.

The market value of mutual fund investments, nonvested and subsequently vested stock and restricted stock in the Trust was \$38.1 million and \$31.9 million as of December 31, 2012 and 2011, respectively. The market value of the assets held by the Trust, exclusive of the market value of the shares of the Company's nonvested and subsequently vested restricted stock, restricted stock units held in the deferred compensation plan and Company stock investments by participants' elections, at December 31, 2012 and December 31, 2011 was \$17.7 million and \$15.2 million, respectively, and is classified as "other non-current assets" in the consolidated balance sheets. Amounts payable to the plan participants at December 31, 2012 and 2011, excluding the market value of the shares of the Company's nonvested and subsequently vested restricted stock and restricted stock units held, was \$19.8 million and \$16.9 million, respectively, and is classified as "other liabilities" in the consolidated balance sheets.

In accordance with ASC 710 - Compensation — General, all market value fluctuations of the Trust assets, exclusive of the shares of nonvested and subsequently vested stock and restricted stock of the Company, are effectively offset by changes in the market value of the deferred compensation liability held by the Trust, which are included as compensation expense in the consolidated statements of operations and comprehensive income (loss). Prior to 2011, management had classified the mutual fund assets as available for sale; as such, changes in the value of these investments were recorded in accumulated other comprehensive income.



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## 14. Share-Based Compensation

General Cable has various plans which provide for granting options, restricted stock units and restricted common stock to certain employees and independent directors of the Company and its subsidiaries. The Company recognizes compensation expense for share-based payments based on the fair value of the awards at the grant date. The table below summarizes compensation expense for the Company's non-qualified stock options based on the fair value method estimated using the Black-Scholes valuation model, and non-vested stock awards, including restricted stock units, and performance-based non-vested stock awards based on the fair value method for the years ended December 31, 2012, 2011 and 2010. The Company records compensation expense related to non-vested stock awards as a component of selling, general and administrative expense.

(in millions)	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Non-qualified stock option expense	\$4.9	\$4.8	\$4.2
Non-vested stock awards expense	1.7	2.8	4.2
Stock unit awards	4.5	3.1	0.9
Performance-based non-vested stock awards expense	1.4	1.0	—
Total pre-tax share-based compensation expense	\$12.5	\$11.7	\$9.3
Excess tax benefit (deficiency) on share-based compensation <sup>(1)</sup>	\$(0.6	) \$1.0	\$(0.1

<sup>(1)</sup> Cash inflows (outflows) recognized as financing and operating activities in the Company's consolidated statement of cash flows

During the years ended December 31, 2012, 2011 and 2010, cash received from stock option exercises was \$0.1 million, \$1.5 million and \$0.4 million, respectively. The total tax benefit to be realized for tax deductions from these option exercises was \$0.1 million, \$1.0 million and \$0.2 million, respectively. The \$3.6 million and \$4.9 million tax deductions for all share-based compensation for the years ended December 31, 2012 and 2011, respectively, includes \$(0.6) million and \$1.0 million of excess tax benefits (deficiencies) that are classified as a cash inflow (outflow) of financing activities and a cash outflow (inflow) from operating activities. The Company has elected the shortcut method to calculate the pool of excess tax benefits available to absorb tax deficiencies recognized subsequent to the adoption of ASC 718 - Compensation — Stock Compensation.

General Cable currently has share-based compensation awards outstanding under three plans. These plans allow the Company to fulfill its incentive award obligations generally by granting nonqualified stock options and nonvested stock awards. New shares are issued when nonqualified stock options are exercised and when non-vested stock awards are granted. There have been no material modifications made to these plans during the year ended December 31, 2012 or 2011. On May 10, 2005, the General Cable Corporation 2005 Stock Incentive Plan ("2005 Plan") was approved and replaced the two previous equity compensation plans, the 1997 Stock Incentive Plan and the 2000 Stock Option Plan. The Compensation Committee of the Board of Directors will no longer grant any awards under the previous plans but will continue to administer awards which were previously granted under the 1997 and 2000 plans. The 2005 Plan authorized a maximum of 5.8 million shares to be granted. Shares reserved for future grants, including options, under the 2005 Plan, approximated 2.7 million at December 31, 2012.

The 2005 Stock Incentive Plan authorizes the following types of awards to be granted: (i) Stock Options (both Incentive Stock Options and Nonqualified Stock Options); (ii) Stock Appreciation Rights; (iii) Nonvested and Restricted Stock Awards; (iv) Performance Awards; and (v) Stock Units, as more fully described in the 2005 Plan. Each award is subject to such terms and conditions consistent with the 2005 Plan as determined by the Compensation Committee and as set forth in an award agreement and awards under the 2005 Plan were granted at not less than the closing market price on the date of grant.

The 2000 Stock Option Plan ("2000 Plan"), as amended, authorized a maximum of 1.5 million non-qualified options to be granted. No other forms of award were authorized under this plan. Stock options were granted to employees selected by the Compensation Committee of the Board or the Chief Executive Officer at prices which were not less than the closing market price on the date of grant. The Compensation Committee (or Chief Executive Officer) had authority to set all the terms of each grant.

The 1997 Stock Incentive Plan (“1997 Plan”) authorized a maximum of 4.7 million nonvested shares, options or units of common stock to be granted. Stock options were granted to employees selected by the Compensation Committee of the Board or the Chief Executive Officer at prices which were not less than the closing market price on the date of grant. The Compensation Committee (or Chief Executive Officer) had authority to set all the terms of each grant.

Stock Options

All options awarded under the 2005 Plan have a term of 10 years from the grant date. The majority of the options vest ratably over three years of continued employment from the grant date. The majority of the options granted under the 2000 Plan will expire in 10 years and become fully exercisable ratably over three years of continued employment or become fully exercisable after three

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years of continued employment. A summary of stock option activity for the year ended December 31, 2012 is as follows (options in thousands and aggregate intrinsic value in millions):

	Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Outstanding at December 31, 2011	1,553.4	\$32.92	6.8 years	\$4.7
Granted	353.0	32.50		
Exercised	(14.0)	7.53		
Forfeited or Expired	(77.6)	34.06		
Outstanding as of December 31, 2012	1,814.8	\$32.99	5.9 years	\$9.5
Exercisable at December 31, 2012	1,260.1	\$32.80	4.7 years	\$8.9
Options expected to vest in the next twelve months	286.6	\$31.96	8.1 years	\$0.6

During the years ended December 31, 2012, 2011 and 2010, the weighted average grant date fair value of options granted was \$32.50, \$24.11 and \$13.91, respectively, the total intrinsic value of options exercised was \$0.3 million, \$2.8 million, and \$0.6 million, respectively, and the total fair value of options vested during the periods was \$18.7 million, \$14.3 million, and \$11.4 million, respectively. At December 31, 2012 and 2011, the total compensation cost related to nonvested options not yet recognized was \$3.4 million and \$3.3 million with a weighted average expense recognition period of 1.8 years and 1.8 years, respectively.

The fair value of each option award is estimated on the date of grant using the Black-Scholes valuation model using the following weighted-average assumptions:

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Risk-free interest rate <sup>(1)</sup>	1.0 %	2.4 %	2.3 %
Expected dividend yield <sup>(2)</sup>	0	N/A	N/A
Expected option life <sup>(3)</sup>	5.0 years	5.0 years	5.1 years
Expected stock price volatility <sup>(4)</sup>	68.0 %	65.6 %	65.2 %
Weighted average fair value of options granted	\$18.20	\$24.11	\$13.91

<sup>(1)</sup> Risk-free interest rate — This is the U.S. Treasury rate at the grant date having a term approximately equal to the expected life of the option. An increase in the risk-free interest rate will increase compensation expense.

Expected dividend yield — The Company has not made any dividend payments on common stock since 2002 and it <sup>(2)</sup> does not have plans to pay dividends on common stock in the foreseeable future. Any dividends paid in the future will decrease compensation expense.

Expected option life — This is the period of time over which the options granted are expected to remain outstanding <sup>(3)</sup> and is based on historical experience. Options granted have a maximum term of ten years. An increase in expected life will increase compensation expense.

Expected stock price volatility — This is a measure of the amount by which a price has fluctuated or is expected to fluctuate. The Company uses actual historical changes in the market value of the Company's stock to calculate the <sup>(4)</sup> volatility assumption as it is management's belief that this is the best indicator of future volatility. An increase in the expected volatility will increase compensation expense.

Additional information regarding options outstanding as of December 31, 2012 is as follows (options in thousands):

Range of Option Prices	Options Outstanding	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Options Exercisable	Weighted Average Exercise Price
\$0 - \$14	114.7	\$11.34	1.9	114.7	\$11.34
\$14 - \$28	840.2	\$21.72	5.6	719.5	\$21.05
\$28 - \$42	306.7	\$32.50	9.1	0.7	\$31.98

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\$42 - \$56	284.0	\$45.20	6.7	156.0	\$47.11
\$56 - \$70	269.2	\$65.05	3.9	269.2	\$65.05

Nonvested Stock

The majority of the nonvested stock and stock unit awards issued under the 2005 Plan are restricted as to transferability and salability with these restrictions being removed in equal annual installments over the five-year period following the grant date.

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The majority of the nonvested stock awards issued under the 1997 Plan are restricted as to transferability and salability with these restrictions expiring ratably over a three-year or five-year period, expiring after six years from the date of grant or expiring ratably from the second anniversary to the sixth anniversary of the date of grant. A minimal amount of immediately vesting restricted stock held by certain members of the Company's Board of Directors in the Deferred Compensation Plan is included in this presentation as nonvested stock.

A summary of all nonvested stock and restricted stock units activity for the year ended December 31, 2012, is as follows (shares in thousands):

	Shares Outstanding	Weighted Average Grant Date Fair Value
Balance, December 31, 2011	786.7	\$32.86
Granted	305.4	29.65
Vested	(166.0	) 42.30
Forfeited	(72.2	) 28.47
Balance, December 31, 2012	853.9	\$30.26

The weighted-average grant date fair value of all nonvested shares and restricted stock units granted, the total fair value (in millions) of all nonvested shares and restricted stock units granted, and the fair value (in millions) of all nonvested shares and restricted stock units that have vested during each of the past three years is as follows:

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Weighted-average grant date fair value of nonvested shares granted	\$29.65	\$39.94	\$24.75
Fair value of nonvested shares granted	\$9.1	\$7.9	\$6.1
Fair value of shares vested	\$7.0	\$2.5	\$2.9

As of December 31, 2012, there was \$12.2 million of total unrecognized compensation cost related to all nonvested stock and restricted stock units. The cost is expected to be recognized over a weighted average period of 2.41 years. There are 193 thousand nonvested stock and restricted stock units with a weighted average grant price of \$31.60 and a fair value of \$6.1 million expected to vest in 2013.

#### 15. Redeemable Noncontrolling Interest

The Company acquired 60% of Procables on October 1, 2012 from the existing shareholders (the "Seller" or "Minority Shareholder") who maintained control of the remaining 40% of the shares for \$27.4 million. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Minority Shareholder, may exercise a Put Option to sell all of their shares, 40% of the shares, to the Company. The Company shall be irrevocably obligated to purchase the shares. In addition, the Company has a Call Option to purchase the additional 40% of the shares. For a 36-month period commencing on the expiration of the no-transfer period of four years, the Company may exercise a Call Option right to purchase all of the Sellers' shares (the remaining 40%). The consideration to be exchanged, per share in the event of a Put Option or Call Option shall be the higher of the following (1) the final per share purchase price; or (2) a price per Share based on the Company's enterprise value equal to seven times the average of its EBITDA over the two most recently audited year-end financial statements immediately prior to the option being exercised, minus the 12-month average Net Indebtedness of the Company for the most recent audited fiscal year. The Company determined that the put option is embedded within the noncontrolling interest shares that are subject to the put option. The redemption feature requires classification of the Minority Shareholder's interest in the Consolidated Balance Sheet outside of equity under caption "Redeemable Noncontrolling Interest".

The redeemable noncontrolling interest of Procables was recorded on the acquisition date based on the estimated fair value of the shares including the embedded Put Option. The fair value of the Put Option was estimated at the higher of the final per share purchase price or EBITDA average. At December 31, 2012, the final per share purchase price was greater than the EBITDA average; therefore, the redeemable noncontrolling interest was valued at the same cost as the fair value determined at the opening balance sheet date subject to foreign currency translation. Subsequent adjustments to the value of the redeemable noncontrolling interest due to the redemption feature, if any, will be recognized as they occur and recorded within Net Income.



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The following is a rollforward of the redeemable noncontrolling interest:

Balance at December 31, 2011	—
Procables acquisition	18.3
Net Income (Loss)	—
Foreign currency translation	0.3
Balance at December 31, 2012	18.6

## 16. Earnings Per Common Share

All outstanding unvested share-based payment awards that contain rights to non-forfeitable dividends are considered participating securities in undistributed earnings along with common shareholders. The Company applies the two-class method of computing basic and diluted earnings per share. Historically and for the years ended December 31, 2012, 2011 and 2010, the Company did not declare, pay or otherwise accrue a dividend payable to the holders of the Company's common stock or holders of unvested share-based payment awards (restricted stock). There was no impact on the Company's earnings per common share — assuming dilution computation.

A reconciliation of the numerator and denominator of earnings per common share-basic to earnings per common share-assuming dilution is as follows (in millions, except per share data):

	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Earnings per share — basic:			
Net income attributable to Company common shareholders — for basic EPS computation <sup>(1)</sup>	\$3.7	\$65.7	\$61.4
Weighted average shares outstanding for basic EPS computation <sup>(2,3)</sup>	49.7	51.9	52.1
Earnings per common share — basic	\$0.07	\$1.27	\$1.18
Earnings per share — assuming dilution:			
Net income attributable to Company common shareholders	\$3.7	\$65.7	\$61.4
Add: Preferred stock dividends on convertible stock	0.3	0.3	0.3
Net income attributable to Company common shareholders — for diluted EPS computation <sup>(1)</sup>	\$4.0	\$66.0	\$61.7
Weighted average shares outstanding including nonvested shares	49.7	51.9	52.1
Dilutive effect of convertible bonds	—	0.6	—
Dilutive effect of stock options and restricted stock units	1.0	0.8	0.6
Dilutive effect of assumed conversion of preferred stock	0.4	0.4	0.4
Weighted average shares outstanding for diluted EPS computation <sup>(2)</sup>	51.1	53.7	53.1
Earnings per common share — assuming dilution	\$0.08	\$1.23	\$1.16

(1) Numerator

(2) Denominator

(3) Under the two class method, Earnings per share — basic reflects undistributed earnings per share for both common stock and unvested share-based payment awards (restricted stock).

The Company was authorized by its Board of Directors on October 29, 2012 to renew its stock repurchase program that expired on October 28, 2011 up to \$125 million of common stock. The stock repurchase program will be effective for one year. Stock purchases under this program may be made through open market and privately negotiated transactions at times and in such amounts as deemed appropriate by a special committee appointed by the Board. The Company purchased \$1.2 million or 50,000 common shares at an average price of \$24.80 per share during the year ended December 31, 2012. Under this same program, the Company purchased \$62.5 million, or 2.5 million common shares at an average price of \$24.72, in the fourth quarter of 2011. In 2010 the Company did not have a stock repurchase program and as a result, did not repurchase any of its common stock.

As of December 31, 2012, 2011 and 2010, there were approximately 553 thousand, 506 thousand, and 404 thousand stock options excluded from the earnings per common share — assuming dilution computation because their impact was anti-dilutive, respectively.





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Certain effects on diluted net income per common share may result in future periods as a result of the Company's (i) \$355.0 million in 0.875% Convertible Notes and the Company's entry into note hedge and warrant agreements and (ii) the \$429.5 million in Subordinated Convertible Notes. Refer to Note 9 - Long-Term Debt for a description of the key terms of these transactions.

Under ASC 260 - Earnings per Share and ASC 470 - Debt and because of the Company's obligation to settle the par value of the 0.875% Convertible Notes, 1.00% Senior Convertible Notes, and the Subordinated Convertible Notes in cash, the Company is not required to include any shares underlying the 0.875% Convertible Notes, 1.00% Senior Convertible Notes and Subordinated Convertible Notes in its weighted average shares outstanding — assuming dilution until the average stock price per share for the quarter exceeds the \$50.36, \$83.93, and \$36.75 conversion price of the 0.875% Convertible Notes, 1.00% Senior Convertible Notes and the Subordinated Convertible Notes, respectively, and only to the extent of the additional shares that the Company may be required to issue in the event that the Company's conversion obligation exceeds the principal amount of the 0.875% Convertible Notes, the 1.00% Senior Convertible Notes and the Subordinated Convertible Notes.

Regarding the 0.875% Convertible Notes, the average stock price threshold conditions had not been met as of December 31, 2012. At any such time in the future that the threshold conditions are met, only the number of shares issuable under the "treasury" method of accounting for the share dilution would be included in the Company's earnings per share — assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price. In addition, shares underlying the warrants will be included in the weighted average shares outstanding — assuming dilution when the average stock price per share for a quarter exceeds the \$76.00 strike price of the warrants, and shares underlying the note hedges, will not be included in the weighted average shares outstanding — assuming dilution because the impact of the shares will always be anti-dilutive.

The following table provides examples of how changes in the Company's stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding — assuming dilution calculation for the 0.875% Convertible Notes. The table also reflects the impact on the number of shares that the Company would expect to issue upon concurrent settlement of the 0.875% Convertible Notes and the note hedges and warrants.

Share Price	Shares Underlying 0.875% Convertible Notes	Warrant Shares	Total Treasury Method Incremental Shares <sup>(1)</sup>	Shares Due to the Company under Note Hedges	Incremental Shares Issued by the Company upon Conversion <sup>(2)</sup>
\$50.36	—	—	—	—	—
\$60.36	1,167,502	—	1,167,502	(1,167,502 )	—
\$70.36	2,003,400	—	2,003,400	(2,003,400 )	—
\$80.36	2,631,259	382,618	3,013,877	(2,631,259 )	382,618
\$90.36	3,120,150	1,120,363	4,240,513	(3,120,150 )	1,120,363
\$100.36	3,511,614	1,711,088	5,222,702	(3,511,614 )	1,711,088

<sup>(1)</sup> Represents the number of incremental shares that must be included in the calculation of fully diluted shares under U.S. GAAP.

<sup>(2)</sup> Represents the number of incremental shares to be issued by the Company upon conversion of the 0.875% Convertible Notes, assuming concurrent settlement of the note hedges and warrants.

Regarding the 1.00% Senior Convertible Notes, the average stock price threshold conditions had not been met as of December 31, 2011. The 1.00% Senior Convertible Notes had been repaid as of December 31, 2012. At any such time in the future the threshold conditions are met, only the number of shares issuable under the "treasury" method of accounting for the share dilution would be included in the Company's earnings per share — assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price.

The following table provides examples of how changes in the Company's stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding — assuming dilution calculation for the 1.00% Senior Convertible Notes.



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Share Price	Shares Underlying 1.00% Senior Convertible Notes	Total Treasury Method Incremental Shares <sup>(1)</sup>
\$83.93	—	—
\$93.93	13,425	13,425
\$103.93	24,271	24,271
\$113.93	33,213	33,213
\$123.93	40,712	40,712
\$133.93	47,091	47,091

<sup>(1)</sup> Represents the number of incremental shares that must be included in the calculation of fully diluted shares under U.S. GAAP.

Regarding the Subordinated Convertible Notes, the average stock price threshold conditions had not been met as of December 31, 2012 or December 31, 2011. At any such time in the future the threshold conditions are met, only the number of shares issuable under the “treasury” method of accounting for the share dilution would be included in the Company’s earnings per share — assuming dilution calculation, which is based upon the amount by which the average stock price exceeds the conversion price.

The following table provides examples of how changes in the Company’s stock price would require the inclusion of additional shares in the denominator of the weighted average shares outstanding — assuming dilution calculation for the Subordinated Convertible Notes.

Share Price	Shares Underlying Subordinated Convertible Notes	Total Treasury Method Incremental Shares <sup>(1)</sup>
\$36.75	—	—
\$38.75	603,152	603,152
\$40.75	1,147,099	1,147,099
\$42.75	1,640,151	1,640,151
\$44.75	2,089,131	2,089,131

<sup>(1)</sup> Represents the number of incremental shares that must be included in the calculation of fully diluted shares under U.S. GAAP.

## 17. Segment Information

The Company conducts its operations through three geographic reportable segments — North America, Europe and Mediterranean, and ROW, which consists of operations in Latin America, Sub-Saharan Africa, the Middle East and Asia Pacific. The Company’s reportable segments align with the structure of the Company’s internal management organization. All three segments engage in the development, design, manufacturing, marketing and distribution of copper, aluminum, and fiber optic communication, electric utility and electrical infrastructure wire and cable products. In addition to the above products, the ROW segment and the Europe and Mediterranean segment develops, designs, manufactures, markets and distributes construction products and the ROW segment manufactures and distributes rod mill wire and cable products.

Net revenues as shown below represent sales to external customers for each segment. Intersegment sales have been eliminated. For the year ended December 31, 2012 intersegment sales in North America were \$27.1 million. In Europe and Mediterranean intersegment sales were \$22.1 million and in ROW intersegment sales were \$95.5 million for the year ended December 31, 2012. For the year ended December 31, 2011 intersegment sales in North America were \$28.8 million. In Europe and Mediterranean intersegment sales were \$24.8 million and in ROW intersegment sales were \$38.1 million for the year ended December 31, 2011. For the year ended December 31, 2010 intersegment sales in North America were \$17.7 million. In Europe and Mediterranean intersegment sales were \$58.2 million and in

ROW intersegment sales were \$42.2 million for the year ended December 31, 2010. The chief operating decision maker evaluates segment performance and allocates resources based on segment operating income. Segment operating income represents income from continuing operations before interest income, interest expense, other income (expense), other financial costs and income tax.

Corporate assets include cash, deferred income taxes, certain property, including property held for sale and prepaid expenses and other certain current and non-current assets.

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(in millions)	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Net Sales:			
North America	\$2,340.2	\$2,120.2	\$1,785.0
Europe and Mediterranean	1,678.9	1,735.7	1,498.6
ROW	1,995.2	2,010.8	1,581.3
Total	\$6,014.3	\$5,866.7	\$4,864.9
Segment Operating Income:			
North America	\$126.1	\$121.8	\$96.9
Europe and Mediterranean	(13.0	) 30.3	36.8
ROW	81.7	78.0	80.4
Total	\$194.8	\$230.1	\$214.1
Capital Expenditures:			
North America	\$25.3	\$22.2	\$20.5
Europe and Mediterranean	35.3	41.1	32.9
ROW	48.2	58.5	63.0
Total	\$108.8	\$121.8	\$116.4
Depreciation Expense:			
North America	\$30.0	\$27.2	\$28.9
Europe and Mediterranean	38.0	38.3	35.8
ROW	34.2	31.9	20.1
Total	\$102.2	\$97.4	\$84.8
Total Assets:			
North America	\$1,483.4	\$1,026.8	\$1,017.9
Europe and Mediterranean	1,329.7	1,435.2	1,476.0
ROW	2,106.8	1,861.0	1,798.6
Total	\$4,919.9	\$4,323.0	\$4,292.5

Revenues by Major Product Lines Revenues to external customers are attributable to sales of electric utility, electrical infrastructure, construction, communications and rod mill wire product lines.

(in millions)	Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Electric Utility	\$1,959.6	\$1,851.3	\$1,501.4
Electrical Infrastructure	1,611.5	1,708.3	1,345.7
Construction	1,519.0	1,395.3	1,196.7
Communications	651.2	655.3	593.7
Rod Mill Products	273.0	256.5	227.4
Total	\$6,014.3	\$5,866.7	\$4,864.9

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Geographic Information The following table presents net sales to unaffiliated customers by country of destination for the last three years and long-lived assets by country as of December 31:

(in millions)	Net Sales			Long-lived Assets	
	Year Ended			Year Ended	
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010	Dec 31, 2012	Dec 31, 2011
United States	\$1,859.5	\$1,712.2	\$1,471.6	\$337.9	\$238.3
Canada	441.3	379.8	316.4	45.6	16.8
France	494.9	506.0	445.2	78.3	78.3
Brazil	440.1	478.7	317.1	121.3	120.9
Spain	319.0	400.1	405.6	169.8	180.0
Others	2,459.5	2,389.9	1,909.0	932.4	845.0
Total	\$6,014.3	\$5,866.7	\$4,864.9	\$1,685.3	\$1,479.3

## 18. Commitments and Contingencies

The Company is subject to a variety of federal, state, local and foreign laws and regulations covering the storage, handling, emission and discharge of materials into the environment, including CERCLA, the Clean Water Act, the Clean Air Act (including the 1990 amendments) and the Resource Conservation and Recovery Act.

The Company's subsidiaries in the United States have been identified as potentially responsible parties with respect to several sites designated for cleanup under CERCLA or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages without regard to fault or the legality of waste generation or disposal. Persons liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although CERCLA imposes joint and several liability on all potentially responsible parties, in application, the potentially responsible parties typically allocate the investigation and cleanup costs based upon, among other things, the volume of waste contributed by each potentially responsible party.

Settlements can often be achieved through negotiations with the appropriate environmental agency or the other potentially responsible parties. Potentially responsible parties that contributed small amounts of waste (typically less than 1% of the waste) are often given the opportunity to settle as "de minimus" parties, resolving their liability for a particular site. The Company does not own or operate any of the waste sites with respect to which it has been named as a potentially responsible party by the government. Based on the Company's review and other factors, it believes that costs to the Company relating to environmental clean-up at these sites will not have a material adverse effect on its results of operations, cash flows or financial position.

In the transaction with Wassall PLC in 1994, American Premier Underwriters, Inc. agreed to indemnify the Company against liabilities (including all environmental liabilities) arising out of the Company's or the Company's predecessors' ownership or operation of the Indiana Steel & Wire Company and Marathon Manufacturing Holdings, Inc. businesses (which were divested by the predecessor prior to the 1994 Wassall transaction), without limitation as to time or amount. American Premier also agreed to indemnify the Company against 66<sup>2/3</sup>% of all other environmental liabilities arising out of the Company's or the Company's predecessors' ownership or operation of other properties and assets in excess of \$10 million but not in excess of \$33 million, which were identified during the seven-year period ended June 2001. Indemnifiable environmental liabilities through June 2001 were substantially below that threshold. In addition, the Company also has claims against third parties with respect to some of these liabilities.

At December 31, 2012 and 2011, General Cable had an accrued liability of approximately \$1.9 million, for various environmental-related liabilities of which General Cable is aware. While it is difficult to estimate future environmental-related liabilities accurately, General Cable does not currently anticipate any material adverse impact on its results of operations, financial position or cash flows as a result of compliance with federal, state, local or foreign environmental laws or regulations or cleanup costs of the sites discussed above.

In addition, Company subsidiaries have been named as defendants in lawsuits alleging exposure to asbestos in products manufactured by the Company. As of December 31, 2012, General Cable was a defendant in approximately 29,089 cases brought in Federal District Courts throughout the United States. In calendar years 2012, 2011 and 2010, 113, 115, and 95 asbestos cases, respectively, were brought against the Company. In the last 20 years, General Cable

has had no cases proceed to verdict. In many of the cases, General Cable was dismissed as a defendant before trial for lack of product identification. As of December 31, 2012, 21,868 asbestos cases have been dismissed. In calendar years 2012, 2011 and 2010, 66 cases, 61 cases and 5,491 cases, respectively, were dismissed. With regards to the approximately 29,089 remaining pending cases, General Cable is aggressively defending

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these cases based upon either lack of product identification as to General Cable manufactured asbestos-containing product and/or lack of exposure to asbestos dust from the use of General Cable product.

For cases outside the Multidistrict Litigation (“MDL”) as of December 31, 2012, Plaintiffs have asserted monetary damages in 651 cases. In 179 of these cases, plaintiffs allege only damages in excess of some dollar amount (about \$151 thousand per plaintiff); in these cases there are no claims for specific dollar amounts requested as to any defendant. In the 138 other cases pending in state and federal district courts (outside the MDL), plaintiffs seek approximately \$388 million in damages from as many as 110 defendants. In one case, plaintiffs have asserted damages related to General Cable in the amount of \$10 million. In addition, in relation to these 651 cases, there are claims of \$220 million in punitive damages from all of the defendants. However, many of the plaintiffs in these cases allege non-malignant injuries. At December 31, 2012 and 2011, General Cable had accrued, on a gross basis, approximately \$5.2 million and \$5.1 million, respectively, and had recorded approximately \$0.5 million and \$0.6 million of insurance recoveries for these lawsuits, respectively. The net amount of \$4.7 million and \$4.5 million, as of December 31, 2012 and 2011, respectively, represents the Company's best estimate in order to cover resolution of current and future asbestos-related claims.

The components of the asbestos litigation reserve are current and future asbestos-related claims. The significant assumptions are: (1) the number of cases per state, (2) an estimate of the judgment per case per state, (3) an estimate of the percentage of cases per state that would make it to trial and (4) the estimated total liability percentage, excluding insurance recoveries, per case judgment. Management's estimates are based on the Company's historical experience with asbestos related claims. The Company's current history of asbestos claims does not provide sufficient and reasonable information to estimate a range of loss for potential future, unasserted asbestos claims because the number and the value of the alleged damages of such claims have not been consistent. As such, the Company does not believe a reasonably possible range can be estimated with respect to asbestos claims that may be filed in the future. Settlement payments are made, and the asbestos reserve is relieved, when the Company receives a fully executed settlement release from the Plaintiff's counsel. As of December 31, 2012, aggregate settlement costs were \$8.6 million. In calendar years 2012, 2011 and 2010, the settlement costs totaled \$0.6 million, \$0.9 million and \$0.4 million, respectively. As of December 31, 2012, aggregate costs of administering and litigating the asbestos claims were \$21.4 million. In calendar years 2012, 2011 and 2010, the costs of administering and litigating asbestos claims totaled \$1.7 million, \$2.2 million and \$1.8 million, respectively.

In January 1994, General Cable entered into a settlement agreement with certain principal primary insurers concerning liability for the costs of defense, judgments and settlements, if any, in all of the asbestos litigation described above. Subject to the terms and conditions of the settlement agreement, the insurers are responsible for a substantial portion of the costs and expenses incurred in the defense or resolution of this litigation. In recent years one of the insurers participating in the settlement that was responsible for a significant portion of the contribution under the settlement agreement entered into insurance liquidation proceedings. As a result, the contribution of the insurers has been reduced and the Company has had to bear a larger portion of the costs relating to these lawsuits. Moreover, certain of the other insurers may be financially unstable, and if one or more of these insurers enter into insurance liquidation proceedings, General Cable will be required to pay a larger portion of the costs incurred in connection with these cases.

As part of the acquisition of Silec, SAFRAN SA agreed to indemnify the Company for the full amount of losses arising from, related to or attributable to practices, if any, that are similar to previous practices investigated by the French competition authority for alleged competition law violations related to medium and high voltage cable markets. The Company has asserted a claim under this indemnity against SAFRAN SA related to the European Commission's Statement of Objections to preserve our rights should an unfavorable outcome occur.

On July 5, 2011, the European Commission issued a Statement of Objections in relation to its ongoing competition investigation to a number of wire and cable manufacturers in the submarine and underground power cables business, including the Company's Spanish affiliate and its subsidiary, Silec. The allegations related to Silec are for the eleven months following its acquisition by the Company's Spanish affiliate, for which the Company has filed a claim for indemnification from Safran to preserve our rights should an unfavorable outcome occur. A Statement of Objections is a procedural document in which the European Commission communicates its preliminary views in regard to possible



infringement of European competition law and allows the companies identified in the Statement to present procedural and substantive arguments in response before a final decision is made. Any unfavorable decision by the European Commission is subject to appeal. The Statement of Objections issued to the Company alleges that two affiliates in Europe engaged in violations of competition law in the underground power cables businesses for a limited period of time. The Company has responded to the Statement of Objections on October 28, 2011 and intends to continue to vigorously defend itself against the allegations in the course of future proceedings with the European Commission on the Statement of Objections.

The European Commission has significant discretion in assessing fines and the Statement of Objections has only provided limited guidance on how it could potentially assess fines on each of the named wire and cable companies alleged to have violated applicable competition laws. At this time, the Company believes that it has substantial defenses to the allegations contained in the Statement

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of Objections. However, if the Company's defenses are ultimately not successful, the Company could be assessed fines, which if imposed, could be substantial and may have a material impact on its consolidated financial results. While the Company continues to incur legal and associated costs in this matter, it is unable, at this time, to estimate the range of loss, if any, that may result as an outcome of these proceedings.

During the fourth quarter of 2011, the Company became aware of a potential claim involving multiple parties regarding the failure of a newly installed transformer in France, which was manufactured and installed by an independent third party, at a customer's hydroelectric plant. The Company supplied and installed cables and terminations to the transformer, which failed as it was being energized. The transformer was significantly damaged and the customer is alleging losses consisting of damage to the transformer and consequential damages due to its inability to operate the facility. The customer retained a court appointed technical expert to review the evidence to determine the root cause of the transformer failure and to allocate liability to the parties found responsible for such losses. The investigation is ongoing at this time and the Company believes it has substantial defenses to potential liability in regard to the transformer failure. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have liability, if any, attributable to the transformer failure.

In March 2012, the Company received formal notice of a claim for damages arising from a transformer fire that occurred in December 2010 allegedly resulting in loss of equipment and some consequential damages at a metal processing facility in Iceland. The Company supplied and installed cables and terminations to the transformer, which was manufactured and installed by an independent third party, during 2006 and the first quarter of 2007. The Company's work was inspected and accepted by the customer in March 2007. In August 2012, the customer initiated arbitration proceedings before the ICC Tribunal with a request to arbitrate in Pennsylvania. In September 2012, the Company initiated litigation in Pennsylvania state court seeking a declaration that it is not liable for any damages associated with the alleged loss resulting from the transformer fire and seeking to enjoin the ICC arbitration proceedings. The customer then moved the case from state to federal district court in the Western District of Pennsylvania which determined on motion that the ICC Tribunal not the court should decide whether the claims were arbitrable in the first instance. A decision on arbitrability is pending before the ICC Tribunal. The Company believes it has substantial defenses to potential liability in regard to the transformer fire and claimed loss. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have any liability, if any, attributable to the transformer fire.

One of the Company's Brazilian subsidiaries is involved in an administrative proceeding with a state tax authority regarding whether tax incentives granted to the Company by one Brazilian state are applicable to goods sold in another Brazilian state from September 2008 to December 31, 2009. The Company believes it correctly relied on the tax incentives granted and that it has substantial defenses to their disallowance by the Brazilian state claimant. The principal amount claimed to be due during the contested period is approximately \$8 million which does not include penalties and interest which could be substantial. In September 2012, the 1st Chamber of the Administrative Court found that the Company was not liable for any incentive tax payments claimed by the state treasury office. The Brazilian state then appealed the decision to the administrative tribunal and the tribunal cancelled a significant part of the claim but left one tax period open. The potential range of loss relating to this appeal is estimated between \$0 and \$10 million.

On December 19, 2012, the same Brazilian subsidiary received three notices of infraction from another Brazilian state related to alleged failure to pay taxes on the distribution of goods and services from one state for lack of appropriate documents and alleged failure to file electronic records with the state tax authorities in regard to inventories, goods receipts and invoices from acquisitions. The total amount of taxes allegedly due for the infractions is approximately \$0.2 million and the total fines claimed amount to approximately \$22.9 million. The company believes it is exempt from the taxes claimed and has very substantial defenses to the claims. The company has filed opposition to all the claims in January 2013 and will vigorously defend itself against such claims. At this time, the Company is unable to predict with any certainty an estimated range of damages or whether it will have any liability, if any, attributable to the taxes claimed.

General Cable is also involved in various routine legal proceedings and administrative actions. Such proceedings and actions should not, individually or in the aggregate, have a material adverse effect on its result of operations, cash

flows or financial position.

In Europe and Mediterranean as it relates to the 2005 purchase of shares of Silec, the Company has pledged to the bank the following: Silec shares, segment assets such as land and buildings and certain General Cable entities in Spain and Portugal, which have been designated as guarantors.

The General Cable Executive Severance Benefit Plan (“Severance Plan”), effective January 1, 2008, applicable to the Company’s executive officers includes a change in control provision such that the executives may receive payments or benefits in accordance with the Severance Plan to the extent that both a change of control and a triggering event, each as defined in the Severance Plan, occur. Unless there are circumstances of ineligibility, as defined, the Company must provide payments and benefits upon both a change in control and a triggering event.

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General Cable has entered into various leases related principally to certain administrative, manufacturing and distribution facilities and transportation equipment. Future minimum rental payments required under non-cancelable lease agreements at December 31, 2012 were as follows: 2013 — \$41.0 million, 2014 — \$33.5 million, 2015 — \$31.8 million, 2016 — \$27.4 million, 2017 — \$18.6 million and thereafter \$16.8 million. Rental expense recorded in income from continuing operations was \$29.8 million, \$20.7 million and \$19.0 million for the years ended December 31, 2012, 2011 and 2010, respectively.

As of December 31, 2012, the Company had \$70.5 million in letters of credit, \$285.9 million in various performance bonds and \$193.5 million in other guarantees. Other guarantees include bank guarantees and advance payment bonds. These letters of credit, performance bonds and guarantees are periodically renewed and are generally related to risk associated with self-insurance claims, defined benefit plan obligations, contract performance, quality and other various bank and financing guarantees. Advance payment bonds are often required by customers when we obtain advance payments to secure the production of cable for long term contracts. The advance payment bonds provide the customer protection on their deposit in the event that the Company does not perform under the contract.

#### 19. Unconsolidated Affiliated Companies

Unconsolidated affiliated companies are those in which the Company generally owns less than 50 percent of the outstanding voting shares. The Company does not control these companies and accounts for its investments in them on the equity basis. The unconsolidated affiliated companies primarily manufacture or market wire and cable products in our ROW segment. As of December 31, 2012 and 2011, the Company has recorded on its consolidated balance sheets an investment in unconsolidated affiliated companies of \$19.2 million and \$18.6 million, respectively. The Company's share of the income of these companies is reported in the consolidated statements of operations and comprehensive income (loss) under "Equity in net earnings of affiliated companies." In 2012, 2011 and 2010, equity in net earnings of affiliated companies was \$1.7 million, \$2.9 million, and \$1.4 million, respectively. As of December 31, 2012, the Company's ownership percentage was as follows: PDTL Trading Company Ltd. 49%, Colada Continua Chilean, S.A. 41%, Minuet Realty Corp. 40%, Nostag GmbH & Co. KG 33%, Pakistan Cables Limited 24.6%, Keystone Electric Wire & Cable Co., Ltd. 20% and Thai Copper Rod Company Ltd. 18%.

#### 20. Fair Value Disclosure

Effective January 1, 2008, the Company adopted Fair Value Measurements and Disclosures, which provides a framework for measuring fair value. ASC 820 - Fair Value Measurement defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820 - Fair Value Measurement also eliminated the deferral of gains and losses at inception of certain derivative contracts whose fair value was not evidenced by market observable data. ASC 820 - Fair Value Measurement requires that the impact of this change in accounting for derivative contracts be recorded as an adjustment to beginning retained earnings in the period of adoption.

The Company determined the fair market values of its financial instruments based on the fair value hierarchy established in ASC 820 - Fair Value Measurement which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair values which are provided in Note 2 - Summary of Significant Accounting Policies. The Company carries marketable equity securities held in a rabbi trust as part of the Company's deferred compensation plan (as discussed in Note 13 - Total Equity) and derivative assets and liabilities at fair value.

Marketable equity securities are recorded at fair value, which are based on quoted market prices. The fair values of derivative assets and liabilities traded in the over-the-counter market are determined using quantitative models that require the use of multiple market inputs including interest rates, prices and indices to generate pricing and volatility factors, which are used to value the position. The predominance of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third-party pricing services. Estimation risk is greater for derivative asset and liability positions that are either option-based or have longer maturity dates where observable market inputs are less readily available or are unobservable, in which case interest rate, price or index scenarios are extrapolated in order to determine the fair value. The fair values of derivative assets and liabilities include adjustments for market liquidity, counterparty credit quality, Company's own credit standing and other specific

factors, where appropriate. To ensure the prudent application of estimates and management judgment in determining the fair value of derivative assets and liabilities, various processes and controls have been adopted, which include: model validation that requires a review and approval for pricing, financial statement fair value determination and risk quantification; periodic review and substantiation of profit and loss reporting for all derivative instruments. Financial assets and liabilities measured at fair value on a recurring basis are summarized below:

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(in millions)	Fair Value Measurement							
	December 31, 2012				December 31, 2011			
	Level 1	Level 2	Level 3	Fair Value	Level 1	Level 2	Level 3	Fair Value
<b>Assets:</b>								
Derivative assets	\$—	\$7.1	\$—	\$7.1	\$—	\$10.7	\$—	\$10.7
Equity securities	17.7	—	—	17.7	15.2	—	—	15.2
<b>Total Assets</b>	<b>\$17.7</b>	<b>\$7.1</b>	<b>\$—</b>	<b>\$24.8</b>	<b>\$15.2</b>	<b>\$10.7</b>	<b>\$—</b>	<b>\$25.9</b>
<b>Liabilities:</b>								
Derivative liabilities	\$—	\$10.1	\$—	\$10.1	\$—	\$36.2	\$—	\$36.2
<b>Total liabilities</b>	<b>\$—</b>	<b>\$10.1</b>	<b>\$—</b>	<b>\$10.1</b>	<b>\$—</b>	<b>\$36.2</b>	<b>\$—</b>	<b>\$36.2</b>

At December 31, 2012, there were no financial assets or financial liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3). Similarly, there were no nonfinancial assets or nonfinancial liabilities measured at fair value on a non-recurring basis.

With the adoption of ASU 2010-06, there were no transfers in and out of Level 1 and Level 2 fair value measurements to be disclosed, as discussed in Note 2 - Summary of Significant Accounting Policies.

### 21. Quarterly Operating Results (Unaudited)

The interim financial information is unaudited. In the opinion of management, the interim financial information reflects all adjustments necessary for a fair presentation of quarterly financial information. Quarterly results have been influenced by seasonal factors inherent in General Cable's businesses. The sum of the quarters' earnings per share amounts may not add to full year earnings per share because each quarter is calculated independently, and the sum of the quarters' other figures may not add to the full year because of rounding. The Company's fiscal quarters consist of 13-week periods ending on the Friday nearest to the end of the calendar months of March, June and September. Summarized historical quarterly financial data for 2012 and 2011 are set forth below (in millions, except per share data):

	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
<b>2012</b>				
Net sales	\$1,432.5	\$1,478.1	\$1,500.6	\$1,603.1
Gross profit	144.5	173.5	163.0	133.2
Net income (loss) attributable to Company common shareholders	22.7	18.8	(20.6)	(17.2)
Net income (loss) attributable to Company common shareholders — for diluted EPS computation	22.8	18.9	(20.5)	(17.2)
Earnings (loss) per common share — basic	\$0.46	\$0.38	\$(0.41)	\$(0.35)
Earnings (loss) per common share — assuming dilution	\$0.45	\$0.37	\$(0.41)	\$(0.35)
<b>2011</b>				
Net sales	\$1,447.6	\$1,532.2	\$1,517.8	\$1,369.1
Gross profit	163.0	170.3	151.7	122.7
Net income (loss) attributable to Company common shareholders	34.0	33.2	(2.1)	0.6
Net income (loss) attributable to Company common shareholders — for diluted EPS computation	34.1	33.3	(2.0)	0.6
Earnings (loss) per common share — basic	\$0.65	\$0.64	\$(0.04)	\$0.01
Earnings (loss) per common share — assuming dilution	\$0.63	\$0.61	\$(0.04)	\$0.01

Quarterly results have been impacted by changes in volume, copper and aluminum prices as well as seasonal factors inherent in the Company's businesses.



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## 22. Supplemental Guarantor and Parent Company Condensed Financial Information

General Cable Corporation (“Parent Company”) and its U.S. 100% wholly-owned subsidiaries (“Guarantor Subsidiaries”) fully and unconditionally guarantee the \$600 million of 5.75% Senior Notes due in 2022, the \$355.0 million of 0.875% Convertible Notes due in 2013 and the \$125 million of Senior Floating Rate Notes due in 2015 of the Parent Company on a joint and several basis. The years ended December 31, 2011 and 2010 Condensed Statements of Operations and Comprehensive Income (Loss) Information, the December 31, 2011 Condensed Balance Sheet Information and the December 31, 2011 and 2010 Statements of Cash Flow Information have been recast to reflect the removal of the Canadian subsidiaries as guarantor subsidiaries. The Canadian subsidiaries are now reflected as non-guarantor subsidiaries. The following tables present financial information about the Parent Company, Guarantor Subsidiaries and Non-Guarantor Subsidiaries in millions. Intercompany transactions are eliminated.

Condensed Statement of Operations and Comprehensive Income (Loss) Information  
Year Ended December 31, 2012

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total	
Net sales:						
Customers	\$—	\$2,015.8	\$3,998.5	\$—	\$6,014.3	
Intercompany	54.4	150.3	320.6	(525.3	) —	
	54.4	2,166.1	4,319.1	(525.3	) 6,014.3	
Cost of sales	—	1,903.6	3,967.4	(470.9	) 5,400.1	
Gross profit	54.4	262.5	351.7	(54.4	) 614.2	
Selling, general and administrative expenses	41.5	150.6	281.7	(54.4	) 419.4	
Operating income	12.9	111.9	70.0	—	194.8	
Other income (expense)	—	—	(2.9	) —	(2.9	)
Interest income (expense):						
Interest expense	(70.6	) (96.1	) (48.0	) 107.9	(106.8	)
Interest income	91.6	15.5	7.3	(107.9	) 6.5	
Loss on extinguishment of debt	(9.3	) —	—	—	(9.3	)
	11.7	(80.6	) (40.7	) —	(109.6	)
Income before income taxes	24.6	31.3	26.4	—	82.3	
Income tax benefit (provision)	(10.9	) (12.4	) (50.9	) —	(74.2	)
Equity in net income of subsidiaries	(9.7	) (28.6	) 1.2	38.8	1.7	
Net income including noncontrolling interest	4.0	(9.7	) (23.3	) 38.8	9.8	
Less: preferred stock dividends	0.3	—	—	—	0.3	
Less: net income attributable to noncontrolling interest	—	—	5.8	—	5.8	
Net income applicable to Company common shareholders	\$3.7	\$(9.7	) \$(29.1	) \$38.8	\$3.7	
Comprehensive income (loss), net of tax	\$4.8	\$(3.8	) \$(36.5	) \$38.8	\$3.3	
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	\$—	\$—	\$7.6	\$—	\$7.6	
Comprehensive income (loss) attributable to Company common shareholders interest, net of tax	\$4.8	\$(3.8	) \$(44.1	) \$38.8	\$(4.3	)





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Year Ended December 31, 2011

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net sales:					
Customers	\$—	\$1,857.0	\$4,009.7	\$—	\$5,866.7
Intercompany	55.9	116.4	204.9	(377.2)	) —
	55.9	1,973.4	4,214.6	(377.2)	) 5,866.7
Cost of sales	—	1,742.5	3,837.8	(321.3)	) 5,259.0
Gross profit	55.9	230.9	376.8	(55.9)	) 607.7
Selling, general and administrative expenses	44.6	130.7	258.2	(55.9)	) 377.6
Operating income	11.3	100.2	118.6	—	230.1
Other income (expense)	(0.1)	) (0.2)	) (31.4)	) —	(31.7)
Interest income (expense):					
Interest expense	(63.0)	) (91.6)	) (48.9)	) 104.3	(99.2)
Interest income	88.6	15.0	8.4	(104.3)	) 7.7
Loss on extinguishment of debt	—	—	—	—	—
	25.6	(76.6)	) (40.5)	) —	(91.5)
Income (loss) before income taxes	36.8	23.4	46.7	—	106.9
Income tax benefit (provision)	(15.8)	) 2.6	(29.5)	) —	(42.7)
Equity in net income (loss) of subsidiaries	45.0	19.0	2.6	(63.7)	) 2.9
Net income including noncontrolling interest	66.0	45.0	19.8	(63.7)	) 67.1
Less: preferred stock dividends	0.3	—	—	—	0.3
Less: net income attributable to noncontrolling interest	—	—	1.1	—	1.1
Net income applicable to Company common shareholders	\$65.7	\$45.0	\$18.7	\$(63.7)	) \$65.7
Comprehensive income (loss)	\$65.5	\$17.9	\$(71.3)	) \$(63.7)	) \$(51.6)
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	\$—	\$—	\$(4.9)	) \$—	\$(4.9)
Comprehensive income (loss) attributable to Company common shareholders interest, net of tax	\$65.5	\$17.9	\$(66.4)	) \$(63.7)	) \$(46.7)

Table of ContentsCondensed Statement of Operations and Comprehensive Income (Loss) Information  
Year Ended December 31, 2010

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net sales:					
Customers	\$—	\$1,551.8	\$3,313.1	\$—	\$4,864.9
Intercompany	51.2	110.9	189.4	(351.5)	) —
	51.2	1,662.7	3,502.5	(351.5)	) 4,864.9
Cost of sales	—	1,460.6	3,158.9	(300.3)	) 4,319.2
Gross profit	51.2	202.1	343.6	(51.2)	) 545.7
Selling, general and administrative expenses	40.3	122.0	220.5	(51.2)	) 331.6
Operating income	10.9	80.1	123.1	—	214.1
Other income (expense)	0.1	(0.2)	) (28.0)	) —	(28.1)
Interest income (expense):					
Interest expense	(61.5)	) (83.4)	) (27.8)	) 95.7	(77.0)
Interest income	81.6	13.8	5.7	(95.7)	) 5.4
Loss on extinguishment of debt	—	—	—	—	—
	20.1	(69.6)	) (22.1)	) —	(71.6)
Income before income taxes	31.1	10.3	73.0	—	114.4
Income tax (provision)	(12.0)	) 21.1	(55.8)	) —	(46.7)
Equity in net income of subsidiaries	42.6	11.2	1.4	(53.8)	) 1.4
Net income including noncontrolling interest	61.7	42.6	18.6	(53.8)	) 69.1
Less: preferred stock dividends	0.3	—	—	—	0.3
Less: net income attributable to noncontrolling interest	—	—	7.4	—	7.4
Net income applicable to Company common shareholders	\$61.4	\$42.6	\$11.2	\$(53.8)	) \$61.4
Comprehensive income (loss)	\$63.3	\$12.1	\$58.2	\$(53.8)	) \$79.8
Comprehensive income (loss) attributable to noncontrolling interest, net of tax	\$—	\$—	\$(12.5)	) \$—	\$(12.5)
Comprehensive income (loss) attributable to Company common shareholders interest, net of tax	\$63.3	\$12.1	\$70.7	\$(53.8)	) \$92.3

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## Condensed Balance Sheet Information

December 31, 2012

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Assets					
Current assets:					
Cash	\$65.3	\$44.2	\$528.7	\$—	\$638.2
Receivables, net of allowances	—	277.6	912.1	—	1,189.7
Inventories	—	460.0	791.6	—	1,251.6
Deferred income taxes	—	24.4	14.7	—	39.1
Prepaid expenses and other	2.3	20.9	92.8	—	116.0
Total current assets	67.6	827.1	2,339.9	—	3,234.6
Property, plant and equipment, net	0.4	238.2	961.2	—	1,199.8
Deferred income taxes	—	—	12.8	—	12.8
Intercompany accounts	1,566.7	491.0	40.2	(2,097.9 )	—
Investment in subsidiaries	1,108.5	1,390.4	—	(2,498.9 )	—
Goodwill	—	15.0	169.4	—	184.4
Intangible assets, net	—	17.7	185.4	—	203.1
Unconsolidated affiliated companies	—	7.3	11.9	—	19.2
Other non-current assets	15.3	26.4	24.3	—	66.0
Total assets	\$2,758.5	\$3,013.1	\$3,745.1	\$(4,596.8 )	\$4,919.9
Liabilities and Total Equity					
Current liabilities:					
Accounts payable	\$—	\$103.8	\$899.2	\$—	\$1,003.0
Accrued liabilities	12.1	110.6	340.7	—	463.4
Current portion of long-term debt	334.6	—	176.6	—	511.2
Total current liabilities	346.7	214.4	1,416.5	—	1,977.6
Long-term debt	900.5	—	38.4	—	938.9
Deferred income taxes	156.9	(18.2 )	82.8	—	221.5
Intercompany accounts	—	1,606.9	491.0	(2,097.9 )	—
Other liabilities	1.1	101.5	190.0	—	292.6
Total liabilities	1,405.2	1,904.6	2,218.7	(2,097.9 )	3,430.6
Redeemable noncontrolling interest	—	—	18.6	—	18.6
Total Company shareholders' equity	1,353.3	1,108.5	1,390.4	(2,498.9 )	1,353.3
Noncontrolling interest	—	—	117.4	—	117.4
Total liabilities and equity	\$2,758.5	\$3,013.1	\$3,745.1	\$(4,596.8 )	\$4,919.9

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## Condensed Balance Sheet Information

December 31, 2011

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Assets					
Current assets:					
Cash	\$0.1	\$8.5	\$425.5	\$—	\$434.1
Receivables, net of allowances	—	204.1	876.8	—	1,080.9
Inventories, net	—	393.1	792.4	—	1,185.5
Deferred income taxes	—	25.2	18.0	—	43.2
Prepaid expenses and other	1.8	21.5	76.7	—	100.0
Total current assets	1.9	652.4	2,189.4	—	2,843.7
Property, plant and equipment, net	0.4	176.8	846.6	—	1,023.8
Deferred income taxes	—	—	16.2	—	16.2
Intercompany accounts	1,210.4	396.0	36.9	(1,643.3 )	—
Investment in subsidiaries	1,098.0	1,327.2	—	(2,425.2 )	—
Goodwill	—	0.8	167.3	—	168.1
Intangible assets, net	—	3.3	178.3	—	181.6
Unconsolidated affiliated companies	—	7.2	11.4	—	18.6
Other non-current assets	8.2	23.4	39.4	—	71.0
Total assets	\$2,318.9	\$2,587.1	\$3,485.5	\$(4,068.5 )	\$4,323.0
Liabilities and Total Equity					
Current liabilities:					
Accounts payable	\$—	\$93.2	\$853.3	\$—	\$946.5
Accrued liabilities	6.4	68.8	344.8	—	420.0
Current portion of long-term debt	10.1	—	146.2	—	156.3
Total current liabilities	16.5	162.0	1,344.3	—	1,522.8
Long-term debt	813.5	34.9	44.2	—	892.6
Deferred income taxes	139.4	(18.1 )	78.7	—	200.0
Intercompany accounts	—	1,218.5	424.8	(1,643.3 )	—
Other liabilities	1.1	91.8	153.0	—	245.9
Total liabilities	970.5	1,489.1	2,045.0	(1,643.3 )	2,861.3
Total Company shareholders' equity	1,348.4	1,098.0	1,327.2	(2,425.2 )	1,348.4
Noncontrolling interest	—	—	113.3	—	113.3
Total liabilities and equity	\$2,318.9	\$2,587.1	\$3,485.5	\$(4,068.5 )	\$4,323.0

Table of ContentsCondensed Statement of Cash Flows Information  
Year Ended December 31, 2012

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total	
Net cash flows of operating activities	\$55.6	\$60.6	\$172.4	\$—	\$288.6	
Cash flows of investing activities:						
Capital expenditures	(0.2	) (25.1	) (83.5	) —	(108.8	)
Acquisitions, net of cash acquired	—	(175.3	) (111.2	) —	(286.5	)
Return of investment intercompany dividends	—	90.8	(90.8	) —	—	
Proceeds from properties sold	—	0.1	4.4	—	4.5	
Other	(29.2	) (129.0	) 158.5	—	0.3	
Net cash flows of investing activities	(29.4	) (238.5	) (122.6	) —	(390.5	)
Cash flows of financing activities:						
Preferred stock dividend paid	(0.3	) —	—	—	(0.3	)
Excess tax benefits from stock-based compensation	(0.6	) —	—	—	(0.6	)
Intercompany accounts	(342.1	) 241.5	100.6	—	—	
Proceeds from other debt	—	692.5	781.1	—	1,473.6	
Repayments of other debt	—	(727.3	) (833.5	) —	(1,560.8	)
Issuance of long term debt	600.0	—	—	—	600.0	
Settlement of long term debt including fees and expenses	(217.7	) —	—	—	(217.7	)
Dividends paid to non-controlling interest	—	—	(3.5	) —	(3.5	)
Repurchase of common shares	(1.2	)			(1.2	)
Proceeds from exercise of stock options	0.1	—	—	—	0.1	
Net cash flows of financing activities	38.2	206.7	44.7	—	289.6	
Effect of exchange rate changes on cash and cash equivalents	0.8	6.9	8.7	—	16.4	
Increase (decrease) in cash and cash equivalents	65.2	35.7	103.2	—	204.1	
Cash and cash equivalents — beginning of period	0.1	8.5	425.5	—	434.1	
Cash and cash equivalents — end of period	\$65.3	\$44.2	\$528.7	\$—	\$638.2	

Table of ContentsCondensed Statement of Cash Flows Information  
Year Ended December 31, 2011

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net cash flows of operating activities	\$53.3	\$52.1	\$(8.1)	) \$—	\$97.3
Cash flows of investing activities:					
Capital expenditures	(0.2)	) (20.6)	) (101.0)	) —	(121.8)
Acquisitions, net of cash acquired	—	—	—	—	—
Proceeds from properties sold	—	—	6.5	—	6.5
Other	—	(58.1)	) 59.2	—	1.1
Net cash flows of investing activities	(0.2)	) (78.7)	) (35.3)	) —	(114.2)
Cash flows of financing activities:					
Preferred stock dividends paid	(0.3)	) —	—	—	(0.3)
Excess tax benefits from stock-based compensation	1.0	—	—	—	1.0
Intercompany accounts	(21.0)	) 3.6	17.4	—	—
Proceeds from other debt	—	940.0	951.4	—	1,891.4
Repayments of other debt	—	(905.2)	) (930.6)	) —	(1,835.8)
Repurchase of common shares	(62.5)	) —	—	—	(62.5)
Proceeds from exercise of stock options	1.5	—	—	—	1.5
Dividends paid to non-controlling interest	—	—	(3.8)	) —	(3.8)
Net cash flows of financing activities	(81.3)	) 38.4	34.4	—	(8.5)
Effect of exchange rate changes on cash and cash equivalents	(0.7)	) (6.2)	) 7.7	—	0.8
Increase (decrease) in cash and cash equivalents	(28.9)	) 5.6	(1.3)	) —	(24.6)
Cash and cash equivalents — beginning of period	29.0	2.9	426.8	—	458.7
Cash and cash equivalents — end of period	\$0.1	\$8.5	\$425.5	\$—	\$434.1

Table of ContentsCondensed Statement of Cash Flows Information  
Year Ended December 31, 2010

	Parent	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
Net cash flows of operating activities	\$44.3	\$22.0	\$32.6	\$—	\$98.9
Cash flows of investing activities:					
Capital expenditures	—	(19.1)	(97.3)	—	(116.4)
Acquisitions, net of cash acquired	—	(3.9)	(26.7)	—	(30.6)
Proceeds from properties sold	—	1.2	7.9	—	9.1
Other	—	2.8	1.3	—	4.1
Net cash flows of investing activities	—	(19.0)	(114.8)	—	(133.8)
Cash flows of financing activities:					
Preferred stock dividends paid	(0.3)	—	—	—	(0.3)
Excess tax benefits from stock-based compensation	(0.1)	—	—	—	(0.1)
Intercompany accounts	(38.0)	(2.6)	40.6	—	—
Proceeds from other debt	—	145.4	606.8	—	752.2
Repayments of other debt	—	(145.5)	(565.1)	—	(710.6)
Repurchase of common shares	—	—	—	—	—
Proceeds from exercise of stock options	0.4	—	—	—	0.4
Dividends paid to non-controlling interest	—	—	(4.3)	—	(4.3)
Net cash flows of financing activities	(38.0)	(2.7)	78.0	—	37.3
Effect of exchange rate changes on cash and cash equivalents	—	—	(43.1)	—	(43.1)
Increase (decrease) in cash and cash equivalents	6.3	0.3	(47.3)	—	(40.7)
Cash and cash equivalents — beginning of period	22.7	2.6	474.1	—	499.4
Cash and cash equivalents — end of period	\$29.0	\$2.9	\$426.8	\$—	\$458.7

## Notes to Parent Company Condensed Financial Information

## Basis of Presentation

In accordance with the requirements of Regulation S-X of the Securities and Exchange Commission, restricted net assets of the Company's subsidiaries exceeded 25% of the Company's total consolidated net assets. The Company's Spanish Term Loans include covenants that require its Spanish subsidiary to maintain minimum net assets of 197 million Euros. This financial information is condensed and omits many disclosures presented in the Consolidated Financial Statements and Notes thereto.

## Intercompany Activity

The Parent Company and its Guarantor Subsidiaries participate in a cash pooling program. As part of this program, cash balances are generally swept on a daily basis between the Guarantor Subsidiaries' bank accounts and those of the Parent Company. There are a significant number of the Company's subsidiaries that participate in this cash pooling arrangement and there are thousands of transactions per week that occur between the Parent Company and Guarantor Subsidiaries, all of which are accounted for through the intercompany accounts.



Parent Company transactions include interest, dividend, tax payments and intercompany sales transactions related to administrative costs incurred by the Parent Company, which are billed to Guarantor Subsidiaries on a cost-plus basis. These costs are reported

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in the Parent's "Selling, general and administrative expenses" on the Consolidated Statement of Operations for the respective period(s). All intercompany transactions are presumed to be settled in cash when they occur and are included in operating activities on the statement of cash flows. Non-operating cash flow changes have been classified as financing activities beginning in 2009.

A summary of cash and non-cash transactions of the Parent Company's intercompany account is provided below:

(in millions)	Year ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Beginning Balance	\$1,210.4	\$1,169.7	\$1,091.5
Non-cash transactions			
Convertible notes and other debt	—	—	—
Deferred tax	5.9	8.0	30.5
Equity based awards	11.7	12.7	9.0
Foreign currency and other	(3.4	) (1.0	) 0.7
Cash transactions	342.1	21.0	38.0
Ending Balance	\$1,566.7	\$1,210.4	\$1,169.7

## Dividends

There were no dividend payments to the Parent Company from the Guarantor subsidiaries in the twelve months ended December 31, 2012, 2011, and 2010.

## Parent Company Long-Term Debt

At December 31, 2012 and 2011, the Parent Company was party to various long-term financing arrangements, as summarized below (in millions):

(in millions)	Dec 31, 2012	Dec 31, 2011			
5.75% Senior Notes due 2022	\$600.0	\$—			
Subordinated Convertible Notes due 2029	429.5	429.5			
Debt discount on Subordinated Convertible Notes due 2029	(263.0	) (264.4			
1.00% Senior Convertible Notes due 2012	—	10.6			
Debt discount on 1.00% Senior Convertible Notes due 2012	—	(0.5			
0.875% Convertible Notes due 2013	355.0	355.0			
Debt discount on 0.875% Convertible Notes due 2013	(20.4	) (40.6			
7.125% Senior Notes due 2017	—	200.0			
Senior Floating Rate Notes	125.0	125.0			
Other	9.0	9.0			
Total Parent Company debt	1,235.1	823.6			
Less current maturities	334.6	10.1			
Parent Company Long-term debt	\$900.5	\$813.5			
(in millions)	2013	2014	2015	2016	2017
Debt maturities	\$334.6	\$—	\$125.0	\$—	\$—

Long-term debt related to the Parent Company is discussed in Note 9 - Long-Term Debt.

## Commitments and Contingencies

For contingencies and guarantees related to the Parent Company, refer to Note 9 - Long-Term Debt and Note 18 - Commitments and Contingencies.

## 23. Subsequent Events

The Venezuelan government announced the official exchange rate of its currency would be adjusted from 4.3 BsF per U.S. dollar to 6.3 BsF per U.S. dollar, effective February 13, 2013. In addition, Venezuelan officials announced that they would be discontinuing

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the SITME system. The Company believes that the new official rate of 6.30 bolivars to one USD will be the rate that the Company will be allowed to use to repatriate cash from Venezuela. While the Company continues to evaluate the impact of these actions by the Venezuelan government these actions are expected to result in a one-time charge in the first quarter of 2013 primarily related to the Company's remeasurement of its local balance sheet on the date of the devaluation. The non-recurring pre-tax charge in the first quarter of 2013 is expected to be in the range of \$42 million which will be recorded as other expense. There was no impact to the Company's 2012 results of operations or cash flows.

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## Schedule II

## GENERAL CABLE CORPORATION AND SUBSIDIARIES

## Valuation and Qualifying Accounts

(in millions)

	For the Year Ended		
	Dec 31, 2012	Dec 31, 2011	Dec 31, 2010
Accounts Receivable Allowances:			
Beginning balance	\$17.2	\$21.1	\$21.9
Impact of foreign currency exchange rate changes	0.3	(0.2	) (2.6
Provision	21.9	4.4	4.9
Write-offs	(5.1	) (8.1	) (3.1
Ending balance	\$34.3	\$17.2	\$21.1
Deferred Tax Valuation Allowance:			
Beginning balance	\$40.1	\$38.9	\$24.2
Additions charged to tax expense	28.1	6.7	10.2
Changes attributable to acquisitions and dispositions	0.4	—	—
Changes impacting equity and other movements	6.1	(4.2	) 5.2
Reductions from utilization and reassessments	(0.4	) (1.3	) (0.7
Ending balance	\$74.3	\$40.1	\$38.9