

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

GLASSWORKS OF CHILE  
Form 6-K  
January 19, 2005

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 OF  
THE SECURITIES EXCHANGE ACT OF 1934

January 19, 2005

Commission File Number 1-12752

Glassworks of Chile  
(Translation of registrant's name into English)

Hendaya 60  
Las Condes  
Santiago, Chile  
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): \_\_\_\_\_

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes  No

FECU (Standardized Quarterly Financial Report)

1. IDENTIFICATION

1.01.05.00 Firm Name

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CRISTALERIAS DE CHILE S.A.

1.01.04.00	Company RUT	90331000-6
1.00.01.10	Starting date	1/1/2004
1.00.01.20	Closing date	9/30/2004
1.00.01.30	Type of Currency	Chilean Pesos
1.00.01.40	Type of Financial Statements	Individual

## ASSETS

2.0 FINANCIAL STATEMENTS

2.01 BALANCE SHEET

1.00.01.30 Type of Currency: Thousands of Chilean Pesos

1.00.01.40 Type of Balance: Individual

ASSETS	NOTE No.	09-30-04
-----		
5.11.00.00 TOTAL CURRENT ASSETS		118,942,309
5.11.10.10 Cash		878,177
5.11.10.20 Time deposits	41	5,000,900
5.11.10.30 Marketable securities (net)	4	61,712,215
5.11.10.40 Debtors from sales (net)	5	22,571,956
5.11.10.50 Documents receivable (net)	5	988,515
5.11.10.60 Sundry debtors (net)	5	832,056
5.11.10.70 Doc. & accts receivable related Co.	6	5,022,190
5.11.10.80 Inventories (net)	7	7,307,287
5.11.10.90 Recoverable taxes	8	0
5.11.20.10 Prepaid expenses		168,151
5.11.20.20 Deferred taxes	8	702,681
5.11.20.30 Other current assets	10-11	13,758,181
5.11.20.40 Leasing contracts (net)		0
5.11.20.50 Leasing assets (net)		0
5.12.00.00 TOTAL FIXED ASSETS		77,683,404
5.12.10.00 Land	12	1,531,255
5.12.20.00 High rises & infrastructure	12	23,540,105
5.12.30.00 Machinery & equipment	12	107,665,497
5.12.40.00 Other fixed assets	12	11,953,761
5.12.50.00 Positive goodwill from technical revaluation of fixed assets	12	6,732,617
5.12.60.00 Depreciation (minus)	12	(73,739,831)
5.13.00.00 TOTAL OTHER ASSETS		174,289,049
5.13.10.10 Investment in related companies	14	148,128,783

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5.13.10.20	Investment in other companies		0
5.13.10.30	Negative goodwill	16	1,797,583
5.13.10.40	Positive goodwill (minus)		0
5.13.10.50	Long-term debtors	5	112,575
5.13.10.60	Doc. & accts receivable related Co.	6	21,292,513
5.13.10.65	Long-term deferred taxes		0
5.13.10.70	Intangibles		0
5.13.10.80	Amortization (minus)		0
5.13.10.90	Other	18	2,957,595
5.13.20.10	Long-term leasing contracts (net)		0
5.10.00	TOTAL ASSETS		370,914,762

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LIABILITIES

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance: Individual

LIABILITIES	NOTE No.	09-30-04
-----	-----	-----
5.21.00.00	TOTAL CURRENT LIABILITIES	26,093,685
5.21.10.10	Short-term oblig. Banks & Fin. Inst.	0
5.21.10.20	Short-term portion - Long-term oblig. Banks & Financial Institutions	19 292,991
5.21.10.30	Obligations with the public (notes)	0
5.21.20.40	Short-term portion oblig with public	9,382,181
5.21.10.50	Long-term oblig. due within 1 year	0
5.21.10.60	Dividends payable	652,273
5.21.10.70	Accounts payable	2,291,268
5.21.10.80	Notes payable	2,613,646
5.21.10.90	Sundry creditors	383,845
5.21.20.10	Notes & accts payable related Co.	6 832,342
5.21.20.20	Provisions	23 7,806,558
5.21.20.30	Withholdings	1,015,459
5.21.20.40	Income tax	823,122
5.21.20.50	Earned income	0
5.21.20.60	Deferred taxes	0
5.21.20.70	Other current liabilities	34 0
5.22.00.00	TOTAL LONG-TERM LIABILITIES	102,008,704
5.22.10.00	Oblig with Banks & Financial Inst.	21 30,445,000
5.22.20.00	Long-term oblig with public (bonds)	61,886,808
5.22.30.00	Long-term notes payable	0
5.22.40.00	Long-term sundry debtors	146,647
5.22.50.00	Long-term notes & accts. payable related companies	6 0
5.22.60.00	Long-term provisions	23 6,604,096
5.22.70.00	Long-term deferred taxes	8 2,926,153
5.22.80.00	Other long-term liabilities	0
5.23.00.00	MINORITY INTEREST	0
5.24.00.00	TOTAL EQUITY	242,812,373
5.24.10.00	Paid-in capital	27 65,396,749
5.24.20.00	Reserve capital revaluation	27 1,242,538
5.24.30.00	Premium in sale of own shares	27 28,403,990
5.24.40.00	Other reserves	27 6,677,095

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5.24.50.00	Retained earnings (addition of codes		
	5.24.51.00 to 5.24.56.00)	27	141,092,001
	5.24.51.00 Reserve future dividends	27	129,427,446
	5.24.52.00 Accrued profits	27	0
	5.24.53.00 Accrued losses (minus)	27	0
	5.24.54.00 Profit (loss) for the year	27	14,237,355
	5.24.55.00 Prov. dividends (minus)	27	(2,572,800)
	5.24.56.00 Accr. deficit dev. period	27	0
5.20.00.00	TOTAL LIABILITIES		370,914,762

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INCOME STATEMENT

2.02 INCOME STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance: Individual

INCOME STATEMENT	NOTE No.	09-30-04
5.31.11.00 OPERATING RESULTS		18,250,638
5.31.11.10 Gross Margin		22,969,583
5.31.11.11 Sales		55,125,736
5.31.11.12 Costs (minus)		(32,156,153)
5.31.11.20 Adm. & sales expenses (minus)		(4,718,945)
5.31.12.00 NON-OPERATING RESULTS		(1,144,215)
5.31.12.10 Interest income		1,557,365
5.31.12.20 Income from invmnts Rel. Co.	14	6,059,364
5.31.12.30 Other non-operating income	28	425,365
5.31.12.40 LOSS invmnts Rel. Co. (-)		(5,565,845)
5.31.12.50 Amortization neg.goodwill (-)	16	(131,001)
5.31.12.60 Interest expenses (minus)		(3,631,937)
5.31.12.70 Other non-operat expenses (-)	28	(724,138)
5.31.12.80 Price level restatement	29	(398,945)
5.31.12.90 Exchange differences	30	1,265,557
5.31.10.00 RESULTS BEFORE INCOME TAX AND EXTRAORDINARY ITEMS		17,106,423
5.31.20.00 INCOME TAX	8	(2,869,068)
5.31.30.00 EXTRAORDINARY ITEMS		0
5.31.40.00 PROFIT (LOSS) BEFORE MINORITY INTEREST		14,237,355
5.31.50.00 MINORITY INTEREST		0
5.31.00.00 NET INCOME (LOSS)		14,237,355
5.32.00.00 Amortization of positive goodwill	16	0
5.30.00.00 INCOME (LOSS) FOR THE YEAR		14,237,355

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DIRECT CASH FLOW STATEMENT

2.03 CASH FLOW STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos

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1.00.01.40 Type of Balance: Individual

### DIRECT CASH FLOW STATEMENT

NOTE No.

09-30

DIRECT CASH FLOW STATEMENT	NOTE No.	09-30
5.41.11.00 NET FLOW FROM OP. ACT.		23,68
5.41.11.10 Collection from sales debtors		66,46
5.41.11.20 Interests received		2,67
5.41.11.30 Dividends & other distributions funds received		1,76
5.41.11.40 Other income		1,27
5.41.11.50 Payments to suppliers & personnel (-)		(37,76)
5.41.11.60 Interest paid (minus)		(4,09)
5.41.11.70 Income tax paid (minus)		(1,44)
5.41.11.80 Other expenses	33	(3,30)
5.41.11.90 V.A.T. & other taxes		(4,89)
5.41.12.00 CASH FLOW FINANCING ACTIVITIES		(3,89)
5.41.12.05 Proceeds from share issue		
5.41.12.10 Loans received		
5.41.12.15 Obligations with the public		
5.41.12.20 Secured loans from related companies		
5.41.12.25 Other loans from related companies		
5.41.12.30 Other financing resources		
5.41.12.35 Dividends paid (minus)		(3,89)
5.41.12.40 Capital distributions (minus)		
5.41.12.45 Repayment of loans (minus)		
5.41.12.50 Payment of obligations with the public (-)		
5.41.12.55 Repayment of secured loans from rel Co. (-)		
5.41.12.60 Repayment other loans from related Co. (-)		
5.41.12.65 Share issue payment (minus)		
5.41.12.70 Payment of issue publ oblig (minus)		
5.41.12.75 Other financing payments (minus)	33	
5.41.13.00 CASH FLOW FROM INVESTING ACTIVITIES		(6,89)
5.41.13.05 Sale of fixed assets		4
5.41.13.10 Sale of permanent investments		
5.41.13.15 Sale of other investments	33	5,11
5.41.13.20 Proceeds secured loans to related Comp.		1,02
5.41.13.25 Proceeds other loans to related companies		
5.41.13.30 Other investment income	33	65
5.41.13.35 Incorporation of fixed assets (minus)		(7,53)
5.41.13.40 Capitalized interests payment (minus)		
5.41.13.45 Permanent Investments (minus)		
5.41.13.50 Investments in financial instruments (minus)		
5.41.13.55 Other loans to related companies (minus)		(3,93)
5.41.13.60 Other loans to related companies (minus)		(1
5.41.13.65 Other distrib of funds on invest activities (-)	33	(2,26)
5.41.00.00 TOTAL NET CASH FLOW FOR THE PERIOD		12,89
5.42.20.00 EFFECT OF INFLATION ON CASH & CASH EQUIV.		(1,36)
5.41.00.00 NET CHANGE IN & CASH EQUIVALENT		11,52
5.42.00.00 CASH & CASH EQUI AT BEGINNING OF PERIOD		61,13
5.43.00.00 CASH & CASH EQUIV BALANCE AT END OF PERIOD		72,66

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### CONCILIATION BETWEEN CASH FLOW GENERATED BY THE OPERATION'S ACTIVITIES AND THE INCOME STATEMENT FOR THE YEAR

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
1.00.01.40 Type of Balance: Individual

CASH FLOW - INCOME STATEMENT RECONCILIATION	NOTE No.	09-30
5.50.10.00 Profit (Loss) for the year		14,23
5.50.20.00 Profit in sale of assets		(
5.50.20.10 (Profit) Loss in sale of fixed assets		(
5.50.20.20 Profit in sale of investments (minus)		
5.50.20.30 Loss in sale of investments		
5.50.20.40 (Profit) Loss in sale of other assets		
5.50.30.00 Non-cash losses (gains)		12,03
5.50.30.05 Depreciation for the year	12	7,98
5.50.30.10 Amortization of intangibles		63
5.50.30.15 Write-offs and provisions		2,15
5.50.30.20 Accrued earnings from investments in related companies (minus)	14	(6,05)
5.50.30.25 Accrued losses from investments in related Co.	14	5,56
5.50.30.30 Negative goodwill amortization	16	13
5.50.30.35 Positive goodwill amortization (minus)		
5.50.30.40 Price level restatement	29	39
5.50.30.45 Net exchange difference	30	(1,26
5.50.30.50 Other non-cash credits to results (minus)		(2
5.50.30.55 Other non-cash debits to results		2,50
5.50.40.00 Changes in Assets affecting cash flow (incr) decreases		(5,37
5.50.40.10 Debtors from sales		(3,35
5.50.40.20 Inventory		(2,46
5.50.40.30 Other assets		45
5.50.50.00 Changes in liabilities affecting cash flow increases (decr)		2,79
5.50.50.10 Accounts payable related to results for the year		8
5.50.50.20 Interests payable		(78
5.50.50.30 Income tax payable (net)		2,97
5.50.50.40 Other accounts payable related to non-oper results		35
5.50.50.50 VAT and other taxes payable (net)		16
5.50.60.00 Profit (Loss) of minority interest		
5.50.00.00 NET OPERATING CASH FLOW		23,68

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### 01. Registration In The Securities Register

#### 1. IDENTIFICATION OF THE COMPANY AND REGISTRATION IN THE SECURITIES REGISTER

The company is registered in the Securities Register under N 061 and is supervised by the Securities and Insurance Commission.

02. Applied Accounting Criteria

a) Accounting Period

These financial statements correspond to the period between January 1 and September 30 of 2004 and 2003.

b) Preparation basis of financial statements:

These individual financial statements as of September 30, 2004 and 2003 have been prepared on the basis of generally accepted accounting principles and specific norms issued by the S.V.S., with the former prevailing in case of discrepancies.

Investments in subsidiaries are recorded on one line in the general balance sheet at their net worth and, therefore, they have not been consolidated line by line. This treatment does not modify the net income of the fiscal year nor the net worth.

These financial statements have been issued only for purposes of making an individual analysis of the Company and, in consideration thereof, shall be read together with the consolidated statements, which are required by generally accepted accounting principles in Chile.

c) Presentation Basis

For comparison purposes, the financial statements and figures included in the disclosures for the 2003 fiscal year are presented updated according to non-accounting terms as of September 30, 2004 by 1.6%.

d) Adjustment for Currency Devaluation (Price Level Restatement)

Financial statements have been corrected monetarily on the basis of considering the variation in the purchasing power of the currency which occurred in the 2004 fiscal year, which was 1.9% (1.2% in 2003).

For financial effects, the variations have been considered effective every month of the year 2003 and 2004, with respect to September of 2004 and 2003. For tax purposes, negative variations occurred in some months of 2003 and 2004 with respect to September 2003 and 2004, were equaled to zero, according to the instructions of the Internal Revenue Service, not significantly affecting the financial statements.

e) Conversion Basis

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Balances in foreign currency and indexed currency units have been converted to pesos at the indicated parities:

	2004	2003
	-----	-----
	Ch\$	Ch\$
U.S. Dollar	608.90	660.97
Pound Sterling	1,091.41	1,099.23
Swiss Franc	482.14	501.76
EURO	757.34	770.81
Unidad de Fomento	17,190.78	16,946.03

### f) Marketable Securities and Time Deposits

Transactions in fixed income instruments are shown at the return value of the investment, which does not exceed the market value as of September 30, 2004.

Investments in stock are shown at the lowest value between the corrected cost and market value.

Time deposits are shown at the value of the investment, plus adjustments and interest accrued as of the date of the fiscal year.

Investments in Mutual Funds are valued at the liquidation value at the close of the fiscal year.

### g) Inventory

Inventory of finished products has been valued as of September 30, 2004 and 2003 at the direct production cost, duly updated, and raw materials and materials at the cost of the last purchase or its corrected cost. Those valuations do not exceed the net liquidation value.

### h) Bad Debts (Uncollectibles)

The parent company and subsidiaries have made provision for bad debts that is deducted from debtors for sales. The criterion adopted to estimate them is the age of the balances.

### i) Fixed Assets

Fixed assets are shown at purchase cost plus legal and regulatory revaluations accumulated until September 30, 2004 and 2003.

### j) Depreciation of Fixed Assets

Depreciation of this property is calculated on updated values, according to the straight-line depreciation system, considering the estimated useful life of the property.



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k) Assets in Leasing

None.

l) Sales Transactions with Leaseback

None.

m) Intangibles

None.

n) Investments in Related Companies

Investments in stock and rights in related companies have been valued according to the percentage of the holding that corresponds to the Company in the equity of its affiliates (VPP), according to procedures established for these purposes by circular 368 of the Securities and Insurance Commission.

o) Negative and Positive Investment Goodwill:

Negative and positive investment goodwill have arisen when comparing the price paid for the investment made and the proportional value that corresponds to that investment in the net worth of the company.

Negative goodwill amortizations are carried out over a twenty-year period.

As of September 30, 2004 and 2003 there was no positive investment goodwill.

p) Operations with buyback and sellback agreement

Financial instruments acquired with a sellback agreement are shown at their purchase value plus interest and adjustments accrued at the closing of the fiscal year, and they are classified in Other

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Current Assets, in the terms established in Circular No. 768 of the Securities and Insurance Commission.

q) Deferred Taxes and Income Tax

The company has complied with deferred taxes, in accounting terms, as established in Technical Bulletin No. 60 and the norms indicated in Circular 1466 of the S.V.S.

Income tax is recorded in the accounting on the basis of the calculation of net taxable income determined according to norms established in the Income Tax Law.

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### r) Severance payment

The parent company has established a reserve for all of the personnel's severance payment, according to the union contracts signed with their workers. This reserve is shown at the present value of the obligation.

### s) Sales

The company recognizes the income from its operations on an accrued basis according to generally accepted accounting principles in Chile.

### t) Derivative Contracts

The company maintains Future contracts in foreign currency, which have been recorded as established in Technical Bulletin 57 of the Accountants Association of Chile.

### u) Computer Software

The company develops computer software with its own resources, and it also acquires computer packages from third parties. Disbursements for its own development are charged to results as they are generated. Computer packages are recorded in Fixed Assets and amortized in 36 months.

### v) Research and Development Expenses

The company records expenses for this concept directly in results as they are generated.

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### w) Cash Flow Statement:

According to current regulations of the Securities and Insurance Commission and the Accountants Association of Chile, in preparing the cash flow statement, the Company has considered time deposits, fixed rate mutual fund investments and deposits with maturities under 90 days as cash.

Such cash flows related to the Company's line of business, interest paid, interest income received, dividends received, and all such that is not defined as investment or Financing is included under the heading "Flow Originating in Activities of the Operation."

Income by time deposits and agreements with maturity more than 90 days has been classified in the item "Investments in Financial Instruments".

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### 03. Accounting Changes

As of September 30, 2004 and 2003, there have not been any changes in the accounting criteria that affect the individual financial statements.

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### 04. Marketable Securities

As of September 30, 2004, this item is composed by the following investments:

- a) Th Ch\$ 53,833,075 of investments in bonds and fixed rate Instruments equivalent to US\$ 41,389,097 and Euros 37,805,020; mainly corresponding to investments in State Bonds and bonds of financial institutions in USA, Germany, and Holland, Collateralized Bonds of Private Companies in USA (guaranteed by accounts receivable) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 4,233,486 in shares.
- c) Th Ch\$ 3,635,133 in investment bonds of Celulosa Arauco equivalent to US\$ 5,970,000, at an annual rate of 6.95% with maturity on September 15, 2005.
- d) Th Ch\$ 10,521 in interest of Celulosa Arauco bonds.

As of September 30, 2003 investments in shares are included as follows:

- a) Th Ch\$ 52,310,976 of investments in bonds and fixed rate Instruments; mainly corresponding to investments in State Bonds and bonds of financial institutions in USA, Germany, and Holland, Collateralized Bonds of Private Companies in USA (guaranteed by accounts receivable) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 4,229,711 in shares.
- c) Th Ch\$ 313,172 in interest of Celulosa Arauco bonds.

CRISTALERIAS DE CHILE S.A.

NOTE 4 -MARKETABLE SECURITIES- BALANCE COMPOSITION

Type of Security	Book Value	
	09-30-2004	09-30-2003
Stock	4,233,486	4,229,711
Bonds	0	0
Mutual fund shares	0	0
Investment fund shares	0	0
Public tender promissory notes	0	0
Mortgage bonds	0	0
Fixed rate instruments and bonds	57,468,208	52,310,976
Interest of Celulosa Arauco bonds	10,521	313,172
<b>Total Marketable Securities</b>	<b>61,712,215</b>	<b>56,853,859</b>

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CRISTALERIAS DE CHILE S.A.  
NOTE 4 - MARKETABLE SECURITIES - SHARES

R.U.T.	Company Name	Number of Shares	Share Percentage	Unit Market Value
96.512.200-1	Bodegas y Vinedos Santa Emiliana S.A.	63,642,856	9.9980	90

Value Investment Portfolio  
Adjustment Reserve  
Book value, Investment Portfolio

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CRISTALERIAS DE CHILE S.A.  
NOTE 4 - MARKETABLE SECURITIES - FIXED RATE

INSTRUMENTS

Type of Security	Par Value	Book Value		
		Amount	Rate %	
Financial Institutions bonds Germany and Holland (1)	32,470,490	32,470,490	1.93	32
US treasury bonds (2)	18,133,100	18,133,100	0.70	18
Mortgage bonds USA, with state guarantee (2)	6,852,522	6,852,522	0.70	6
Call Deposit (2)	12,096	12,096	0.70	
Celulosa Arauco bonds, interest (2)	10,521	10,521	4.02	
TOTAL	57,478,729	57,478,729		57

Note:

- (1) The investments were made in EUROS.
- (2) The investments were made in US Dollars.
- (3) Rate for period from 01-01-2004 to 09-30-2004.
- (4) These investments can be rescued within 48 hours warning.

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05. Short-Term and Long-Term Debtors

At September 30, 2004 and 2003 there are balances of short-term debtors of Th Ch\$ 24,392,527 and Th Ch\$ 22,618,274, respectively.

In addition there is a balance of Th Ch\$ 112,575 for Long-Term debtors in 2004 (Th Ch\$ 145,111 in 2003).

As of September 30, 2004 and 2003 the company has established a reserve for bad debts of Th Ch\$ 173,127 in 2004 (Th Ch\$ 145,417 in 2003), which is deducted from Debtors for Sales.

The balance of Short-term Debtors is shown net of the reserve for bad debtors and customer advances.

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CRISTALERIAS DE CHILE S.A.  
NOTE 5 -SHORT AND LONG TERM DEBTORS

Item	Current Assets				Sub
	Up to 90 days		Over 90 days up to 1 year		
	09-30-2004	09-30-2003	09-30-2004	09-30-2003	
Debts from Sales	21,419,412	19,018,736	1,325,671	1,033,785	22,7
Estimate of non-collectable debt	--	--	--	--	1
Documents receivable	943,581	1,744,243	44,934	121,874	9
Estimate of bad debtors	--	--	--	--	
Misc. debtors	738,362	812,582	93,694	32,471	8
Estimate of bad debtors	--	--	--	--	

Item	Long Term	
	09-30-2004	09-30-2003
Debts from Sales	0	0
Estimate of non-collectable debt	--	--
Documents receivable	0	0
Estimate of bad debtors	--	--
Misc. debtors	112,575	145,111
Estimate of bad debtors	--	--
Total Long Term Debtors	112,575	145,111

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06. Balances and Transactions with related entities

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I. Balances receivable in the Short-Term as of September 30, 2004 and 2003 amount Th Ch\$ 5,022,190 and Th Ch\$ 2,390,646 respectively. In the Long-Term a balance of Th Ch\$ 21,292,513 and Th Ch\$ 21,675,448 is recorded, respectively.

1) Th Ch\$ 19,207,576 in 2004 (Th Ch\$ 20,211,988 in 2003) correspond to the sale of Rayen Cura S.A.I.C. shares to the subsidiary Cristalchile Inversiones S.A., equivalent to UF 1,117,318, without interests which are shown in long-term.

2) Detail of outstanding credits from related companies:

a) Th Ch\$ 876,730 in 2004 (Th Ch\$ 1,463,460 in 2003) Loan to Red Televisiva Megavision S.A., annual rate 2.49%, UF adjustability

07.05.2006	17,000 UF	Th Ch\$ 292,243
01.05.2007	17,000 UF	Th Ch\$ 292,243
07.05.2007	17,000 UF	Th Ch\$ 292,244

b) Loan to Metropolis-Intercom S.A., annual rate 3.0% in Ch\$

06.09.2005	Th Ch\$ 2,725,425	Short-Term.
04.18.2006	Th Ch\$ 861,688	Long-Term.

c) Loan to Inmob. Monte Azul S.A. UF 20,000 (Th Ch\$ 346,519), annual rate 3.0% in Long-Term.

3) There are balances for invoicing of Sales of bottles and services with the following related companies with expiration under 90 days:

	2004 ----- Th Ch\$	2003 ----- Th Ch\$
S.A. Vina Santa Rita	2,197,371	2,040,804
Vina Carmen S.A.	2,382	0
Vina Los Vascos S.A.	87,013	147,042
Servicios y Consultorias Hendaya S.A	208	1,930
Rayen Cura S.A.I.C.	0	183,530
Vina Dona Paula S.A.	0	2,192
<b>Total</b>	<b>2,286,974</b>	<b>2,375,498</b>

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Balances Payable in the Short-Term amount Th Ch\$ 832,342 in 2004 and Th Ch\$ 810,885 in 2003, which correspond to invoicing balances with expirations under 90 days:

	2004 ----- Th Ch\$	2003 ----- Th Ch\$
S.A. Vina Santa Rita	140,395	207,172
Ediciones Financieras S.A.	204	0
Vina Los Vascos S.A.	14,413	8,955
Cia. Electro Metalurgica S.A.	1,141	0
<b>TOTAL</b>	<b>156,153</b>	<b>216,127</b>

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For dividends payable to related companies there is the following detail:

	2004		2003	
	Th	Ch\$	Th	Ch\$
Cia. Electro Metalurgica S.A.	435,600		331,927	
Servicios y Consultorias Hendaya S.A,	113,587		86,553	
Bayona S.A.	118,251		90,107	
TOTAL	667,438		508,587	

For balances in favor in Cristalchile Inversiosnes S.A.'s current account for Th Ch\$ 7,932 and Cristalchile Comunicaciones S.A. Th Ch\$ 819.

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CRISTALERIAS DE CHILE S.A.  
NOTE 6 - BALANCE AND TRANSACTIONS WITH RELATED COMPANIES  
DOCUMENTS AND ACCOUNTS RECEIVABLE

R.U.T.	Company	Short Term		
		09-30-2004	09-30-2003	09-30-2002
86547900-K	S.A. VINA SANTA RITA	2,197,371	2,040,804	
79952350-7	RED TEL. MEGAVISION S.A.	5,579	15,148	87
89150900-6	VINA LOS VASCOS S.A.	87,013	147,042	
96721580-5	CRISTACHILE COMUNICACIONES S.A.	1,375	0	
96972440-5	CRISTALCHILE INVERSIONES S.A.	0	0	19,20
83032100-4	SERV. Y CONSULTORIAS HENDAYA S.A.	208	1,930	
87941700-7	VINA CARMEN S.A.	2,382	0	
96787750-6	METROPOLIS INTERCOM S.A.	2,725,425	0	86
78936090-1	INMOB. Y CONSTRUCTORA MONTE AZUL S.A.	0	0	34
96608270-4	CIECSA S.A.	2,837	0	
0-E	VINA DONA PAULA S.A.	0	2,192	
0-E	RAYEN CURA S.A.I.C.	0	183,530	
	TOTAL	5,022,190	2,390,646	21,29

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CRISTALERIAS DE CHILE S.A.  
NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES  
DOCUMENTS AND ACCOUNTS PAYABLE

R.U.T.	Company	Short Term		
		09-30-2004	09-30-2003	09-30-2002

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86547900-K	S.A. VINA SANTA RITA	140,395	207,172
89150900-6	VINA LOS VASCOS S.A.	14,413	8,955
96972440-5	CRISTALCHILE INVERSIONES S.A.	7,932	9,074
96721580-5	CRISTALCHILE COMUNICACIONES S.A.	819	31,962
96539380-3	EDICIONES FINANCIERAS S.A.	204	0
86755600-1	BAYONA S.A.	118,251	90,107
96608270-4	CIECSA S.A.	0	45,135
90320000-6	CIA. ELECTROMETALURGICA S.A.	436,741	331,927
83032100-4	SERV. Y CONSULTORIAS HENDAYA S.A.	113,587	86,553
	TOTAL	832,342	810,885

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CRISTALERIAS DE CHILE S.A.

NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES TRANSACTIONS

Company	R.U.T.	Relationship	Description of Transaction	09-30-2004 Amount	Effect on Results (Debit/Credit)
S.A. VINA SANTA RITA	86547900-K	Subsidiary	Container Sales	4,488,007	1,290,4
		Subsidiary	Packaging sales	431,757	
		Subsidiary	Materials Purchase	427,162	6,8
		Subsidiary	Rent of Vineyard	16,503	16,5
		Subsidiary	Dividends Received	649,952	
SERV. Y CONS. HENDAYA S.A.	83032100-4	Controlling stockholder	Received services	781,298	-781,2
		Controlling stockholder	Given services	14,551	14,5
	90320000-6	stockholder	Dividends paid	341,897	
CLARO Y CIA.	79753810-8	With the Chairman	Legal assesment	35,322	-35,3
		Indirect subsidiary	Loaned services	7,624	7,6
QUEMCHI S.A.	96640360-8	Indirect affiliate	Loaned services	7,624	7,6
CIA. SUDAMERICANA DE VAPORES S.A.	90160000-7	Indirect affiliate	Carrier services	82,982	
		Controlling stockholder	Dividends paid	355,935	
BAYONA S.A.	86755600-1	Indirect stockholder	Dividends paid	355,935	
VINA LOS VASCOS S.A.	89150900-6	Indirect affiliate	Direct sales	543,522	156,2
		Indirect affiliate	Materials purchased	41,156	
EDICIONES FINANCIERAS S.A.	96793770-3	Indirect affiliate	Received services	3,870	-3,8
CIA. ELECTROMETALURGICA		Controlling			



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S.A.	90320000-6	stockholder	Dividends paid	1,311,156	
		Controlling	Materials		
		stockholder	purchased	5,647	
		Controlling	Account		
		stockholder	Payments	0	
RED TELEVISIVA		Related with			
MEGAVISION S.A.	79952350-7	Subsidiary	Interests	33,042	33,0
		Related with			
		Subsidiary	Adjustments	13,810	13,8
		Related with			
		Subsidiary	Loan repayment	0	
		Related with			
		Subsidiary	Advertisements	5,000	-5,0
		Indirect	Long-term loan		
METROPOLIS INTERCOM S.A.	96787750-6	affiliate	granted	861,688	
		Indirect	Short-term		
		affiliate	loan granted	2,725,425	
CRISTALCHILE			Capital		
COMUNICACIONES	96721580-5	Subsidiary	Contribution	0	
		Subsidiary	Adjustments	42	
CRISTALCHILE INVERSIONES					
S.A.	96972440-5	Subsidiary	Credit return	1,025,615	
		Subsidiary	Adjustments	302,547	302,5
		Related with			
VINA CARMEN S.A.	87941700-7	Subsidiary	Rent	32,955	32,9
			Capital		
CIECSA S.A.	96608270-4	Subsidiary	Contribution	0	
		Subsidiary	Adjustments	15	-
		Related with			
VINA DONA PAULA S.A.	0-E	Subsidiary	Direct Sales	23,556	6,7
		Indirect			
RAYEN CURA S.A.I.C.	0-E	affiliate	Direct Sales	115,771	40,1
INMOB. Y CONSTRUCTORA					
MONTE AZUL	78936090-1	Affiliate	Loan granted	343,815	
		Affiliate	Interest	2,705	2,7

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07. Inventory

The balance of the inventory item corresponds to finished products and materials that are valued as described in Note 2 g). A detail of its composition is shown below:

	2004		2003	
	Th	Ch\$	Th	Ch\$
Finished Products	4,165,325		2,723,155	
Raw Materials and Fuel	1,242,139		1,661,580	
Materials and spare parts to be consumed	873,822		1,058,114	
Materials in transit	1,026,001		307,686	
TOTAL	7,307,287		5,750,535	

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### 08. Deferred taxes and income taxes

#### A) DEFERRED TAXES.

Accumulated balances of deferred taxes for temporary differences, and their composition in the income tax account for effects of fiscal year results and recognition of deferred taxes, are presented on the attached charts.

Estimated amortization periods of deferred taxes have been estimated on the average at 1 years for Short-Term Assets, 4 for Long-Term Assets, and 14 for Long-Term Liabilities.

#### B) INCOME TAX

The Company established tax provisions of 17% of First Category Income Tax in 2004 and 16.5% in 2003, and 35% as single tax under Art. 21, for the 2004 and 2003 fiscal years.

Credits against taxes are shown deducting the payable obligation.

The itemized list is the following:

	2004	2003
	Th Ch\$	Th Ch\$
Fiscal year income tax reserve	(2,839,048)	(666,811)
Single tax reserve	(10,176)	(8,161)
	-----	-----
SUBTOTAL	(2,849,224)	(674,972)
Credits:		
Monthly reserve payments	1,227,631	2,154,631
Training expenditure	40,518	36,040
Credit fixed assets	0	0
Donations	12,500	0
Recoverable VAT	0	0
	-----	-----
CREDIT SUBTOTAL	1,280,649	2,190,671
VAT Tax Credit previous fiscal year	745,453	236,091
TOTAL TAXES TO BE	-----	-----
RECOVERED	(823,122)	1,751,790

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#### C) TAXABLE PROFIT FUND

The company showed the following taxable profits to be distributed:

	2004	2003
	Thou Ch\$	Thou Ch\$
Generated as of 31.12.1983:		
Profit Adjustment	1,955,579	1,955,579
Generated since 01.01.1984:		
Without Credit	1,952,737	1,092,551
With 10% First Category Credit	22,897	23,125
With 15% First Category Credit	83,691,680	87,635,035

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With 16% First Category Credit	14,608,036	16,432,597
With 15% Additional Rate Credit	725	736
With 16.5% First Category Credit	7,024,928	4,179,243
With 17% First Category Credit	16,845,057	0
	-----	-----
SUBTOTAL TAX PROFITS	124,146,060	109,363,287
Non-income revenues	6,886,405	6,955,188
	-----	-----
Total earnings to distribute	131,032,465	116,318,475

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CRISTALERIAS DE CHILE S.A.  
NOTE 8 - DEFERRED TAXES AND INCOME TAX  
DEFERRED TAXES

	09-30-2004		
	Asset Deferred Tax		Liability
Item	Short term	Long Term	Short Term
-----	-----	-----	-----
Temporary Differences			
Reserve non-collectable accounts	29,431	0	0
Expected revenue	0	0	0
Vacation reserve	69,728	0	0
Amortization intangibles	0	0	0
Leased assets	0	0	0
Manufacturing expenses	0	0	0
Fixed asset depreciation	0	0	0
Severance	1,507	150,147	0
Other events	0	0	54,143
Packaging reserve	154,061	0	0
Others reserve	20,400	0	0
Furnace repair reserve	325,031	401,392	0
Refractories obsolescence reserve	7,135	0	0
Spare parts obsolescence reserve	109,251	0	0
Deferred customs duties	729	20,087	0
Accumulated depreciation automobiles	0	20,698	0
Unrealized profit	39,551	10,836	0
Fixed asset, molds	0	0	0
Amortization lower valued bonds	0	0	0
OTHERS			
Complementary accounts-net amortization	0	5,586	0
Valuation reserve	0	0	-
Total	756,824	597,574	54,143

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CRISTALERIAS DE CHILE S.A.  
NOTE 8 - DEFERRED TAXES AND INCOME TAX  
DEFERRED TAXES

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09-30-2003

Item	Asset Deferred Tax		Liability
	Short term	Long Term	Short Term
----- Temporary Differences			
Reserve non-collectable accounts	23,994	0	0
Expected revenue	0	0	0
Vacation reserve	63,086	0	0
Amortization intangibles	0	0	0
Leased assets	0	0	0
Manufacturing expenses	0	0	0
Fixed asset depreciation	0	0	0
Severance	1,784	147,543	0
Other events	0	0	54,133
Packaging reserve	196,711	0	0
Others reserve	0	0	0
Furnace repair reserve	0	589,832	0
Refractories obsolescence reserve	7,203	0	0
Spare parts obsolescence reserve	98,860	0	0
Deferred customs duties	0	0	0
Accumulated depreciation automobiles	0	16,864	0
Unrealized profit	41,693	7,102	0
Fixed asset, molds	0	0	0
Amortization lower valued bonds	0	0	0
OTHERS			
Complementary accounts-net amortization	0	12,753	0
Valuation reserve	-	-	
Total	433,331	748,588	54,133

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CRISTALERIAS DE CHILE S.A.  
NOTE 8 - DEFERRED TAXES AND INCOME TAX  
INCOME TAX

ITEM	09-30-2004	09-30-
Current tax costs (tax reserve)	-2,849,224	-
Adjustment tax cost (previous year)	0	
Effect on assets or liabilities from deferred tax of fiscal year	235,987	
Tax benefit from tax losses	0	
Effect of amortization of complementary accounts of deferred assets and liabilities	-213,963	-
Effect on assets or liabilities of deferred tax for changes in evaluation reserve	0	
Other debits or credits in the account	-41,868	

Total

-2,869,068

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09. Short-term and long-term leasing contracts and leasing assets  
(note required only for leasing companies defined in circular No. 939 of 1990).

As of September 30, 2004 and 2003, there are no transactions for this concept.

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10. Other current assets

As of September 30, 2004, investments in financial instruments for Th Ch\$ 12,947,043, with resale agreements, valued as stated in note 2 p) for Th Ch\$ 11,732,400 corresponding to agreements in pesos, and agreements in US\$ under 90 days for Th\$ 1,214,643.

On September, 2004 Th Ch\$ 328,138 are included corresponding to issuance expenses and rate placement difference of bonds series C and D.

Also there was a balance in favor of Cristalerias de Chile for Th Ch\$ 483,000 for Future Contracts, more detail of these is shown in note 34 Derivative Contracts.

As of September 30, 2003, there was a balance of Th Ch\$ 2,088,112 investments in financial instruments with resale agreements in pesos for Th Ch\$ 840,232, valued as stated in note 2 p), and agreements in US\$ under 90 days for Th\$ 1,247,880.

Th Ch\$ 330,480 are also included, corresponding to issuance expenses and rate placement difference of bonds series C and D.

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11. Information on operations involving purchase agreements, sales agreements, sale with buyback agreement, and purchase with sellback agreement of commercial paper or bearer securities

Information about these transactions is presented on attached charts.

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CRISTALERIAS DE CHILE S.A.

NOTE 11 - Information on operations involving purchase agreements, sales agreements, sale with buyback agreement, and purchase with sellback agreement of commercial paper or bearer securities

Sale Operations with buyback agreement (VRC) and Purchase with resale agreement (CRV)

Code	Dates		Counterpart	Original Currency
	Start	End		
CRV	09.24.2004	10.01.2004	BCI CB	PESO
CRV	09.24.2004	10.12.2004	BANCHILE	PESO
CRV	09.28.2004	10.05.2004	BANCHILE	PESO
CRV	09.28.2004	10.01.2004	BANCHILE	PESO
CRV	09.29.2004	10.06.2004	BANCHILE	PESO
CRV	09.30.2004	10.07.2004	BCI CB	PESO
CRV	09.27.2004	10.04.2004	SANTANDER INVESTMENT	PESO
CRV	09.27.2004	10.12.2004	SANTANDER S.A. AGENTE VALORES	DOLLA
CRV	09.27.2004	10.18.2004	SANTANDER S.A. AGENTE VALORES	DOLLA

Code	Dates		Rate	Final Value	Document ID
	Start	End			
CRV	09.24.2004	10.01.2004	0.16	500,198	PDBC-BCP
CRV	09.24.2004	10.12.2004	0.16	5,104,896	BCP-BUCER
CRV	09.28.2004	10.05.2004	0.19	2,000,887	STGEC-STGCC-C
CRV	09.28.2004	10.01.2004	0.19	300,057	STD-STGCC
CRV	09.29.2004	10.06.2004	0.18	940,395	PRC-BCU
CRV	09.30.2004	10.07.2004	0.20	1,590,742	CERO-DUSAN-PD
CRV	09.27.2004	10.04.2004	0.20	1,300,516	PRC-ZERO
CRV	09.27.2004	10.12.2004	1.70	609,331	PRD-BCD-BCP-S
CRV	09.27.2004	10.18.2004	1.70	606,172	PRD-BCD-BCP-S

12. Fixed Assets

Fixed Assets:

The Fixed Assets are shown at purchase cost plus the legal and regulatory revaluations accumulated as of September 30, 2004 and 2003.

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The items that make up the Company's fixed assets as of September 30, 2004 and 2003 include mainly Land, Industrial Constructions, Infrastructure Works, Machinery and Equipment distributed in the Padre Hurtado Plant.

### Technical Reappraisal and Adjustment of Accounting Values

The company carried out a technical reappraisal of its fixed assets in 1979. Likewise, in June 1986 it adjusted those assets. Both operations were carried out according to the provisions established in Circular Letters No. 1529 and No. 550 respectively of the Securities and Insurance Commission.

The effects of these operations, including write-offs of property, are shown on the attached chart.

### Depreciations:

The charge against results for this item is Th Ch\$ 7,984,245 in 2004 and Th Ch\$ 7,413,630 in 2003.

The detail is shown on an attached chart.

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### FIXED ASSETS

	2004		2003	
	Th	Ch\$	Th	Ch\$
LAND				
Land & mining claims	1,531,255		1,532,050	
Subtotal land	1,531,255		1,532,050	
Subtotal land	1,531,255		1,532,050	
High rises and industrial const. Facilities	13,633,867		13,608,892	
Housing developments	9,879,527		9,255,141	
Subtotal constructions & infrastructure	26,711		26,685	
Subtotal constructions & infrastructure	23,540,105		22,890,718	
Accumulated depreciation	(10,386,787)		(9,063,863)	
Depreciation for the fiscal year	(1,005,708)		(982,283)	
Subtotal depreciation	(11,392,495)		(10,046,146)	
<b>SUBTOTAL CONSTRUCTIONS &amp; INFRASTRUCTURE</b>	<b>12,147,610</b>		<b>12,844,572</b>	
MACHINERY & EQUIPMENT				
Machinery	58,359,398		55,405,912	
Furnaces	47,258,066		47,107,775	
Furniture and Materials	1,386,608		1,291,881	
Tools	445,987		354,302	
Vehicles	215,438		215,235	
Subtotal Machinery & equipment	107,665,497		104,375,105	
Accumulated depreciation	(50,212,007)		(41,700,742)	
Depreciation for the fiscal year	(6,819,127)		(6,272,091)	

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Subtotal depreciation	(57,031,134)	(47,972,833)
Subtotal machinery & equip	50,634,363	56,402,272
OTHER FIXED ASSETS		
-----		
Spare parts	6,860,830	5,634,169
Imports in transit	1,554,380	125,639
Works underway	2,716,718	1,129,900
Lots in Pirque and Leyda	418,042	471,719
Other	403,791	325,000
Subtotal other assets	11,953,761	7,686,427
TOTAL FIXED ASSETS	144,690,618	136,484,300
TOTAL ACCUMUL. DEPREC.	(60,598,794)	(50,764,605)
TOTAL DEPREC FOR F. YEAR	(7,824,835)	(7,254,374)
TOTAL NET FIXED ASSETS	76,266,989	78,465,321

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TECHNICAL REVALUATION AND ADJUSTMENT OF ACCOUNTING VALUES

	2004		2003	
	-----		-----	
	Th	Ch\$	Th	Ch\$
LAND				
----				
Land and mining claims		319,012		318,603
Subtotal land and mining claims net		319,012		318,603
CONSTRUCTIONS & INFRASTRUCTURE				
-----				
High rises and industrial constructions		6,371,495		6,365,235
Facilities		42,110		42,068
Subtotal Constructions		6,413,605		6,407,303
Accumulated depreciation	(5,156,792)		(4,939,451)	
Depreciation for the fiscal year	(159,410)		(159,256)	
Subtotal depreciations	(5,316,202)		(5,098,707)	
Subtotal Constuctions & Infrastucture net	1,097,403		1,308,596	
MACHINERY & EQUIPMENT				
-----				
Furnaces		0		0
Machinery		0		0
Tools		0		0
Furniture and Materials		0		0
Subtotal Machinery & equipment		0		0
Accumulated depreciation		0		0
Depreciation for the fiscal year		0		0
Subtotal depreciation		0		0
Subtotal machinery & equip		0		0
Total Net Technical Revaluation	1,416,415		1,627,199	



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	-----	-----
TOTAL REVALUATED ASSET	6,732,617	6,725,906
TOTAL ACCUMULATED DEPRECIATION	(5,156,792)	(4,939,451)
TOTAL DEPRECIATION FOR YEAR	(159,410)	(159,256)
TOTAL NET	1,416,415	1,627,199

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13. Sales transactions with leaseback

These type of transactions were not carried out as of September 30, 2004 and 2003.

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14. Investments in related companies

In agreement with established in Circular N(0) 1697de the SVS, for the investments valuation in related companies carried out prior to the January 1, 2004, the Equity Method (VPP) has continued to be used.

This method consists of assigning the investment a value equivalent to the proportion that corresponds to the company in the issuer's equity at book value, and recognizing proportionally, the variations that it experiences.

CIECSA S.A.

On April 20, 2000 the Shareholders of Ciecsa S.A. agreed to increase its equity by the equivalent to UF 359,921 through the issue of 343,750,000 shares that were fully subscribed by Cristalchile S.A.

On April 18, 2003 such subscription was paid. On August 26, 2003 it was agreed to increase CIECSA's capital by Th Ch\$ 910,000, through the issue of 36,400,000 shares totally subscribed and paid by Cristalchile, with which the participation in the subsidiary increased to 98.45%.

CRISTALCHILE INVERSIONES S.A.

This company was formed at the end of 2001 in which Cristalerias de Chile S.A. has a 99.99% share of the equity. Cristalchile Inversiones S.A., in turn, registers a 40% investment in Rayen Cura S.A.I.C., a company constituted in the city of Mendoza, Republic of Argentina.

On January 31, April 25 and June 30 of 2003 Rayen Cura S.A.I.C. made capital reimbursements of part of a capital increase paid on April 29, 2002. Reimbursed amounts totaled Th US\$ 2,600.

As of September 30, 2004 the financial statements of Rayen Cura S.A.I.C. have recognized an exchange rate of \$2.96 Argentine pesos per US Dollar. CristalChile Inversiones S.A., in turn, has adjusted the financial statements of

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Rayen Cura S.A.I.C. in order to acknowledge the variation occurred from \$2.91 Argentine pesos (exchange rate used as of December 31, 2003) and \$2.96 Argentine pesos per US dollar as of September 30, 2004.

As an effect of the result of this affiliate and the conversion of the financial statements of Rayen Cura S.A.I.C., according to Chilean normative, CristalChile Inversiones S.A., has recognized a Th Ch\$ 837,914 income as of September 30, 2004, and a Th Ch\$ 728,836 income as of September 30, 2003.

On the other hand, the dollar exchange rate variation during the 2004 and 2003 fiscal years originated a Th Ch\$ 61,568 charge in 2004 and a Th Ch\$ 1,252,448 credit in 2003 in the item Other Equity Reserves, for the investment in Rayen Cura S.A.I.C. and from the negative goodwill produced by the purchase of shares of that company.

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### CRISTALCHILE COMUNICACIONES S.A.

As of September 29, 2003 the Shareholders agreed to increase the company's equity by issuing 3,861,538 shares, without nominal value, at a value of Ch\$ 650 each, which represents Th Ch\$ 2,510,000.

Such increase was subscribed and paid by Cristalerias de Chile S.A., with which its participation in the company's equity reaches 99.998%.

### S.A. VINA SANTA RITA

As of September 30, 2004, the company has registered an unrealized income of Th Ch\$ 44,915, corresponding to container sales to the subsidiary S.A. Vina Santa Rita.

As of September 30, 2004, the balance accumulated for this concept totaled Th Ch\$ 239,700 (Th Ch\$ 252,684 in 2003).

### INMOBILIARIA MONTE AZUL S.A.

On May 14, 2004, Cristalchile S.A. paid its subsidiary Constructora Apoger Th Ch\$196 corresponding to 49% of the rights of that society. With this contribution the participation in the coligate reaches 50% as of September 30, 2004. In order to determine the fair value, the paid value corresponds to market value, thus adjustment for present value has not originated.

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### CRISTALERIAS DE CHILE S.A.

NOTE 14 - INVESTMENTS IN RELATED COMPANIES  
DETAIL OF INVESTMENTS

Shareholder

Comp

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R.U.T. -----	Company -----	Country of Origin -----	Investment Control Currency -----	Number of Shares -----	(Percentage)		Eq -----
					09-30-2004 -----	09-30-2003 -----	
96721580-5	Cristalchile Comunicaciones S.A.	Chile	Peso	105,074,698	99.99820	99.99820	70,207,97
86547900-K	S.A. Vina Santa Rita S.A.	Chile	Peso	493,959,597	54.09700	54.09700	81,722,16
86881400-4	Envases CMF S.A.	Chile	Peso	28,000	50.00000	50.00000	33,075,37
96608270-4	Ciecса S.A.	Chile	Peso	689,301,305	98.44580	98.44580	18,477,82
96767580-6	Constructora Apoger S.A.	Chile	Peso	800,000	80.00000	80.00000	3,14
96826870-8	Inmobiliaria Don Alberto S.A.	Chile	Peso	3,817	0.00000	38.17000	
96972440-5	Cristalchile Inversiones S.A.	Chile	Peso	9,999	99.99000	99.99000	-3,135,69
78936090-1	Inmobiliaria Monte Azul S.A.	Chile	Peso	50	50.00000	0.00000	-9,16
	TOTAL						

R.U.T. -----	Company -----	Net Income		Equity of societies at Fair Value		Net Income a Fair Value	
		09-30-2004 -----	09-30-2003 -----	09-30-2004 -----	09-30-2003 -----	09-30-2004 -----	09-30- -----
96721580-5	Cristalchile Comunicaciones S.A.	-5,559,749	-5,334,291				
86547900-K	S.A. Vina Santa Rita S.A.	5,395,156	3,704,890				
86881400-4	Envases CMF S.A.	750,439	724,835				
96608270-4	Ciecса S.A.	2,101,212	838,952				
96767580-6	Constructora Apoger S.A.	-1,637	-1,068				
96826870-8	Inmobiliaria Don Alberto S.A.	0	-8				
96972440-5	Cristalchilz Inversiones S.A.	697,041	481,785				
78936090-1	Inmobiliaria Monte Azul S.A.	-9,776	0	-9,169	0	-9,776	
	TOTAL						

R.U.T. -----	Company -----	VPP		Income not Realized		Book va of Invest -----
		09-30-2004 -----	09-30-2003 -----	09-30-2004 -----	09-30-2003 -----	
96721580-5	Cristalchile Comunicaciones S.A.	64,647,043	71,742,674	0	0	64,647,043

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	S.A. Vina Santa					
86547900-K	Rita S.A.	47,127,865	44,710,907	239,700	252,684	46,888,165
86881400-4	Envases CMF S.A.	16,537,685	16,808,743	0	0	16,537,685
96608270-4	Ciecsa S.A.	20,259,204	16,414,329	201,247	234,561	20,057,957
	Constructora					
96767580-6	Apoger S.A.	2,517	4,127	0	0	2,517
	Inmobiliaria Don					
96826870-8	Alberto S.A.	0	10	0	0	0
	Cristalchile					
96972440-5	Inversiones S.A.	0	0	0	0	0
	Inmobiliaria					
78936090-1	Monte Azul S.A.	-4,584	0	0	0	-4,584
	TOTAL	148,569,730	149,680,790	440,947	487,245	148,128,783

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15. Investments in other companies

As of September 30, 2004 and 2003 there are no investments in other companies.

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16. Goodwill Amortization

NEGATIVE GOODWILL

Stock purchases made among years 1993 and 1999 of S.A. Vina Santa Rita and Ciecsa S.A., have produced negative goodwill whose net balance to be amortized as of September 30, 2004 totaled Th Ch\$ 1,797,583 (Th Ch\$ 1,970,339 in 2003).

POSITIVE GOODWILL

As of September 30, 2004 and 2003 there are no transactions for this concept.

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CRISTALERIAS DE CHILE S.A.  
NOTE 16 - GOODWILL ON INVESTMENTS  
Negative Goodwill

R.U.T.	Company Name	09-30-2004		09-30-
		Amount Amortiz. this period	Balance of Negative Goodwill	Amount Amortiz. this period
86547900-K	S.A. Vina Santa Rita	38,347	531,312	38,310
96608270-4	Ciecsa S.A.	92,654	1,266,271	92,564

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TOTAL 131,001 1,797,583 130,874

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17. Intangibles

As of September 30, 2004 and 2003 there are no values for these concepts.

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18. Other (Assets)

As of September 30, 2004 there is a balance for issuance expenses of bond series C and D for Th Ch\$ 791,077 and the negative goodwill produced as a result of their placement of Th Ch\$ 2,166,518

As of September 30, 2003 there is a balance for issuance expenses of bond series C and D for Th Ch\$ 933,271 and the negative goodwill produced as a result of their placement of Th Ch\$ 2,374,617.

As of September 30, 2003, the sum of Th Ch\$ 9,012,140 for investments in Bonds of Celulosa Arauco y Constitucion S.A., equivalent to US\$ 13,420,000 at an annual rate of 6.95%, with maturity on September 15, 2005 and Th Ch\$ 103,006 for overprice paid in the acquisition of the bonds which are amortized during their maturity, are included in Other Long-term Assets.

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19. Short-term obligations with banks and financial institutions

a) Short-term obligations with Banks and Financial Institutions (5.21.10.10).

As of September 30, 2004 and 2003, there are no short-term bank obligations.

b) Long-term obligations with Banks and Financial Institutions (5.21.10.20).

A list of operations is shown on the attached chart.

CRISTALERIAS DE CHILE S.A.

NOTE 19 - OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS, SHORT TERM  
Type of Currency and Readjustment Index

R.U.T.	Bank or Financial Institution	Dollars		Euros		09-30
		06-30-2004	06-30-2003	09-30-2004	09-30-2003	

Short term (code: 5.21.10.10)

Long Term - Short Term (code: 5.21.10.20)

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0-E	J.P Morgan Chase Bank	292,991	138,250	0	0
	Others	0	0	0	0
	TOTAL	292,991	138,250	0	0
	Capital amount due	0	0	0	0
	Average annual interest rate	2.05	1.925		
	Percentage oblig. foreign curr. (%)		100.0000		
	Percentage oblig. foreign curr. (%)		0.0000		

R.U.T.	Bank or Financial Institution	Other Foreign Currencies		U.F.		Non adjus
		09-30-2004	09-30-2003	09-30-2004	09-30-2003	09-30-2004

Short term (code: 5.21.10.10)

Long Term - Short Term (code: 5.21.10.20)

0-E	J.P Morgan Chase Bank	0	0	0	0	0
	Others	0	0	0	0	0
	TOTAL	0	0	0	0	0
	Capital amount due	0	0	0	0	0
	Average annual interest rate					

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20. Other Current Liabilities

As of September 30, 2003 , a positive balance of Th Ch\$ 4,118,995 in favor of financial institutions was produced, as a consequence of Future Contracts subscribed by the Company, more detail of these is shown in note 34 Derivative Contracts.

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21. Long term liabilities with banks and financial institutions

The obligations with banks and financial institutions are presented on the charts attached.

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CRISTALERIAS DE CHILE S.A.

NOTE 21: LONG-TERM OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS

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### Long-term Obligations With Banks and Financial Institution

R.U.T.	Bank or Financial Institution	Adjustment index currency	Maturity			
			From 1 to 2	From 2 to 3	From 3 to 5	From 5 to
			ThCh\$	ThCh\$	ThCh\$	T
0-E	J.P. Morgan Chase Bank	Dollars	7,611,250	15,222,500	7,611,250	
		Euros	--	--	--	
		Yen	--	--	--	
		UF	--	--	--	
		Non-adj.CH\$	--	--	--	
		Others	--	--	--	
	Total		7,611,250	15,222,500	7,611,250	
	Porcentaje de obligaciones en moneda extranjera		100.00%			
	Porcentaje de obligaciones en moneda nacional		0.00%			

R.U.T.	Bank or Financial Institution	Adjustment index currency	Closing date		Total Long-Term at closing of Financial Statements	Average annual interest rate	Total Long-Term at closing of Financial Statements
			Current period	Previous period			
0-E	J.P. Morgan Chase Bank	Dollars	30,445,000	2.05			33,57
		Euros	--	--			
		Yen	--	--			
		UF	--	--			
		Non-adj.CH\$	--	--			
		Others	--	--			
	Total		30,445,000				33,57

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### 22. Short-term and long-term obligations with the public (promissory notes and bonds)

As of September 30, 2004, there are obligations with the public for UF 4,100,000, equivalent to Th Ch\$ 70,482,198 (Th Ch\$ 70,590,383 in 2003) divided in series C1, C2, D1 and D2, with a 4.75% annual interest in series C and 5.80% in series D. During 2004, are represented UF 500,000 in short term (Ch\$ 8,595,390) and UF 3,600,000 in long term (Th Ch\$ 61,886,808).

In the short term there is a balance of Th Ch\$ 786,791 (Th Ch\$ 787,998 in 2003)

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corresponding to accrued interests for UF 45,768.20.

Bond series C have a tenor of 6 years with amortizations beginning 2 years from the placement date. Bond series D have a tenor of 21 years with amortizations beginning 6 years from the placement date.

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Cristalerias de Chile S.A.

NOTE 22: SHORT-TERM AND LONG-TERM OBLIGATIONS WITH PUBLIC (PROMISSORY NOTES AND BONDS) BONDS

REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT	SERIES	CURRENT FACE VALUE	INDEXING UNIT OF BOND	INTEREST RATE	F
LONG-TERM BONDS-CURRENT PORTION					
296-09.07.02	C1 Interests	0	UF	4.75	01
296-09.07.02	C2 Interests	0	UF	4.75	01
296-09.07.02	D1 Interests	0	UF	5.80	01
296-09.07.02	D2 Interests	0	UF	5.80	01
296-09.07.02	C1	500,000	UF	4.75	07

REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT	INSTALLMENTS		PAR VALUE	
	INTEREST PAYMENT	AMORTIZATION PAYMENT	09-30-2004	09-30-2003
LONG-TERM BONDS-CURRENT PORTION				
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	258,941	259
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	86,314	86
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	399,485	400
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	42,051	42
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	8,595,390	
TOTAL CURRENT PORTION			9,382,181	787

REGISTRATION OR



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IDENTIFICATION No. OF INSTRUMENT	SERIES	CURRENT FACE VALUE	INDEXING UNIT OF BOND	INTEREST RATE	F MA
LONG-TERM BONDS					
296-09.07.02	C1	1,500,000	UF	4.75	07-
296-09.07.02	C2	500,000	UF	4.75	07-
296-09.07.02	D1	1,900,000	UF	5.80	07-
296-09.07.02	D2	200,000	UF	5.80	07-

REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT	INSTALLMENTS		PAR VALUE	
	INTEREST PAYMENT	AMORTIZATION PAYMENT	09-30-2004	09-30-2003
LONG-TERM BONDS				
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	17,190,780	25,825
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	8,595,390	8,608
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	32,662,482	32,712
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	3,438,156	3,443
LONG-TERM TOTAL			61,886,808	70,590

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23. Provisions and Write-offs

Provisions:

As of September 30, 2004, the Company has short-term provisions of Th Ch\$ 7,806,558 and Th Ch\$ 5,441,149 in 2003.

In the Long-term, provisions are recorded of Th Ch\$ 6,604,096 as of September 30, 2004 and Th Ch\$ 7,745,359 as of September 30, 2003.

a) Bad Debt Reserves:

The Company has established a reserve for bad debts of Th Ch\$ 173,127, and Th Ch\$ 145,417, respectively, as of September 30, 2004 and 2003.

This provision is deducted from the balance of debtors from sales, as stated in note 5.

b) Vacation Provision:

The company has established a provision for the total cost of vacations pending

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as of September 30, 2004 and 2003, as established in Technical Bulletin No. 47 of the Accountants Association of Chile.

The net balance for this item amounts Th Ch\$ 410,164 as of September 30, 2004 (Th Ch\$ 382,338 in 2003).

c) Provision for Furnace Reconstruction:

This provision is established throughout the useful life of the refractories of each smelting furnace so their repair will not have a distort the result of the fiscal year when the repairs are made.

The Company has established a provision for this item in the amount of Th Ch\$ 4,273,077 and Th Ch\$ 3,571,074 as of September 30, 2004 and 2003, respectively.

An itemized list of the amounts provisioned is shown in the attached chart.

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Cristaleras de Chile S.A.

Note Provisions and Write-offs	2004	2003
	-----	-----
Short term	ThCh\$	ThCh\$
-----		
Packing for Client Return	906,239	1,168,581
Furnace Reconstruction	1,911,946	0
Board Share	569,494	98,186
Reserve Spare Parts	375,866	445,200
Legal Holiday	410,164	382,338
Severance Pay	185,695	184,430
Provision Subsidiary Losses	2,305,248	2,169,587
Provision Indirect Expenses	721,337	698,262
Provision Legal Gratification	86,090	83,141
Other Provisions	334,479	211,424
	-----	-----
Total Short Term	7,806,558	5,441,149
Long term		
-----		
Severance Pay	4,242,965	4,174,285
Furnace Reconstruction	2,361,131	3,571,074
	-----	-----
Total Long-Term	6,604,096	7,745,359

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### 24. Severance Payments

The reserve for severance payments to personnel is included at its current value, as expressed in note 2 r). As of September 30, 2004 it totals Th Ch\$ 4,428,660 (Th Ch\$ 4,358,715 in 2003).

As of September 30, 2004 and 2003 the parent company has paid severance payments of Th Ch\$ 180,607 and Th Ch\$ 140,701 respectively, chargeable against the reserve.

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25. Other long-term liabilities

As of September 30, 2004 and 2003 there are no values for this concept.

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26. Minority interest

Not applicable to individual financial statements.

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27. Changes in Equity

a) Activity in 2004 and 2003

The activity of the capital and reserve accounts in the fiscal years ended on September 30, 2004 and 2003, are shown in the attached charts.

b) Other Reserves

The detail of Other Reserves is the following:

	2004		2003	
	-----		-----	
	Th	Ch\$	Th	Ch\$
Future capital increases	4,667,636		4,450,953	
Reserve for adjustment of value of fixed assets	1,416,415		1,627,199	
Adjustment for conversion difference in investment in Rayen Cura S.A.I.C.	593,044		2,164,029	
	-----		-----	
TOTAL OTHER RESERVES	6,677,095		8,242,181	

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CRISTALERIAS DE CHILE S.A.  
NOTE 27: CHANGES IN NET WORTH

Items	Paid-in Capital	Reserve capital revaluation	Premium in sale of shares	Re
-----	-----	-----	-----	-----

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Balances as of 09-30-2004				
Initial balance	65,396,749	0	27,874,377	6,4
Distribution result previous fiscal year	0	0	0	
Final dividend previous fiscal year	0	0	0	
Capital increases with cash stock issue	0	0	0	
Reserves and/or Profits Capitalization	0	0	0	
Development period Accumulated deficit	0	0	0	
Accumulated conversion difference adjustment	0	0	0	1
Eventual Dividend	0	0	0	
Payment shares	0	0	0	
Owner's equity Revaluation	0	1,242,538	529,613	1
Fiscal Year Result	0	0	0	
Provisional Dividends	0	0	0	
Final balances	65,396,749	1,242,538	28,403,990	6,6
Balances as of 09-30-2003				
Initial balance	64,749,257	0	27,598,393	9,7
Distribution result previous fiscal year	0	0	0	
Final dividend previous fiscal year	0	0	0	
Capital increases with cash stock issue	0	0	0	
Reserves and/or profit Capitalization	0	0	0	
Development period accumulated deficit	0	0	0	
Accumulated conversion difference adjustment	0	0	0	-1,7
Eventual Dividend	0	0	0	
Payment shares	0	0	0	
Owner's equity revaluation	0	776,991	331,181	1
Fiscal Year Result	0	0	0	
Provisional Dividends	0	0	0	
Final balances	64,749,257	776,991	27,929,574	8,1
Updated balances	65,785,245	789,423	28,376,447	8,2

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Items	Accumulated Results	Provisional Dividends	Devel. Period Deficit
Balances as of 09-30-2004			
Initial balance	6,426,520	-958,080	0
Distribution result previous fiscal year	-6,426,520	958,080	0
Final dividend previous fiscal year	0	0	0
Capital increases with cash stock issue	0	0	0
Reserves and/or Profits Capitalization	0	0	0
Development period Accumulated deficit	0	0	0
Accumulated conversion difference adjustment	0	0	0
Eventual Dividend	0	0	0
Payment shares	0	0	0
Owner's equity Revaluation	0	-12,800	0
Fiscal Year Result	0	0	0

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Provisional Dividends	0	-2,560,000	0
	-----	-----	-----
Final balances	0	-2,572,800	0
	-----	-----	-----
Balances as of 09-30-2003			
Initial balance	17,660,662	-3,303,936	0
Distribution result previous fiscal year	-17,660,662	3,303,936	0
Final dividend previous fiscal year	0	0	0
Capital increases with cash stock issue	0	0	0
Reserves and/or profit Capitalization	0	0	0
Development period accumulated deficit	0	0	0
Accumulated conversion difference adjustment	0	0	0
Eventual Dividend	0	0	0
Payment shares	0	0	0
Owner's equity revaluation	0	-960	0
Fiscal Year Result	0	0	0
Provisional Dividends	0	-960,000	0
Final balances	0	-960,960	0
	-----	-----	-----
Updated balances	0	-976,335	0
	-----	-----	-----

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CRISTALERIAS DE CHILE S.A.  
NOTE 27: CHANGES IN EQUITY - NUMBER OF SHARES

SERIES	No. SHARES SUBSCRIBED	No. SHARES PAID	No. SHARES WITH VOTING
-----	-----	-----	-----
SINGLE	64,000,000	64,000,000	64,000,000

CRISTALERIAS DE CHILE S.A.  
NOTE 27: CHANGES IN NET WORTH - CAPITAL (AMOUNT - TH CH\$)

SERIES	SUBSCRIBED CAPITAL	PAID-IN CAPITAL
-----	-----	-----
SINGLE	65,396,749	65,396,749

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28. Other Non-operating Income and Expenses

As of September 30, 2004 non-operating income amounted Th Ch\$ 425,365 and Th Ch\$ 292,827 in 2003.

Non-operating expenses amounted to Th Ch\$ 724,138 as of September 30, 2004 and Th Ch\$ 637,254 in fiscal year 2003.

More detail is shown in annexed chart.

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Non-operating Income and Expenses

CRISTALERIAS DE CHILE S.A.

NOTE 28: OTHER NON-OPERATING INCOME AND EXPENSES

	2004		2003	
	Th	Ch\$	Th	Ch\$
INCOME				
Offices and establishments rental	129,385		125,099	
Sale of fixed assets	8,676		4,599	
Compensation for Damage	988		2,592	
Sale of materials	33,245		21,254	
Agricultural Division	15,674		56,393	
Amortization of non-realized profits	25,156		25,132	
Prize Soda Ash contract	34,046		0	
Condonation deferred custom duties	47,834		0	
Sundry income	130,361		57,758	
	-----		-----	
TOTAL NON-OPERATING INCOME	425,365		292,827	
EXPENSES				
Professional advice	490,524		509,054	
Other expenses	178,500		75,750	
Insurances	5,725		0	
ADR's Expenses	49,389		52,450	
	-----		-----	
TOTAL NON-OPERATING EXPENSES	724,138		637,254	

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29. Price-level Restatement

As a result of the application of price-level restatement as described in Note 2 d), a net charge to results was generated in the 2004 and 2003 fiscal year of Th Ch\$ 398,945 and Th Ch\$ 439,377 respectively.

Additional Balance-itemized information is shown in the annexed chart.

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Cristalerias de Chile S.A.

NOTE 29: ADJUSTMENT FOR PRICE LEVEL RESTATEMENTS

ASSETS (CHARGES)/CREDITS	ADJUSTABILITY INDEX	09-30-2004
	-----	-----
INVENTORY	Consumer Price Index	124,605

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FIXED ASSET	CPI	1,790,366
INVESTMENTS IN RELATED COMPANIES	CPI	2,804,065
MARKETABLE SECURITIES	CPI	78,936
SHORT TERM DEBTORS	CPI	3,072
SHORT TERM DEBTORS	UF	1,563
LONG-TERM DEBTORS	UF	6,172
ACCOUNTS RECEIVABLE RELATED COMPANIES	UF	320,180
INFLATIONARY EFFECT	CPI	1,156,347
RATE ISSUANCE DIFFERENCE LONG-TERM BOND	UF	37,292
OTHER NON-MONETARY ASSETS	CPI	47,031
EXPENSE AND COST ACCOUNTS	CPI	-81,799
TOTAL (CHARGES)/CREDITS	--	6,287,830
LIABILITIES (CHARGES)/ CREDITS		
NET WORTH	CPI	-4,305,854
ACCOUNTS RECEIVABLE RELATED COMPANIES	UF	-12
SHORT-TERM RESERVES	CPI	-49,106
LONG-TERM CREDITORS	CPI	-470
LONG-TERM RESERVES	CPI	-54,795
PUBLIC OBLIGATION	UF	-1,110,198
INFLATIONARY EFFECT	CPI	-710,833
NON-MONETARY LIABILITIES	CPI	-128,681
INCOME ACCOUNTS	CPI	-326,826
TOTAL (CHARGES)/ CREDITS	--	-6,686,775
(LOSS) PROFIT FROM ADJUSTMENT FOR PRICE LEVEL RESTATEMENT		-398,945

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30. Exchange Differences

A net credit to results was produced due to exchange differences of Th Ch\$ 1,265,557 in 2004 and a net charge of Th Ch\$ 10,060,062 in 2003.

According to the provisions in Circular Letter 1560 of the SVS of 09/20/2001, the net effect of the adjustment of adjustable assets and liabilities in foreign currency on results deducting the effect of inflation is presented in this item.

Further information is shown on the table attached.

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Cristalerias de Chile S.A.  
NOTE 30: EXCHANGE DIFFERENCES

ITEM	CURRENCY	AMOUNT	
		09-30-2004	09-30-2003
FIXED (CHARGES) /CREDITS AVAILABLE	DOLLARS	-9,910	-22,029

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MARKETABLE SECURITIES	DOLLARS	615,224	-4,369,008
MARKETABLE SECURITIES	EUROS	460,083	0
TIME DEPOSITS	DOLLARS	0	-96,809
INVENTORY	DOLLARS	-44,141	-71,237
BONDS INSTALLMENT	DOLLARS	90,147	-795,834
SUNDRY DEBTORS	DOLLARS	-8,689	-32,208
OTHER ASSETS	DOLLARS	828,156	-255,994
INFLATIONARY EFFECT	DOLLARS	-1,156,347	-397,518
TOTAL (CHARGES) /CREDITS		774,523	-6,040,637
LIABILITIES (CHARGES) /CREDITS			
NOTES PAYABLE	DOLLARS	94,981	177,477
NOTES PAYABLE	OTHER CURRENCY	7,356	9,497
SUNDRY CREDITORS - SHORT TERM	DOLLARS	-106	65,749
LONG- TERM BANK LOANS	DOLLARS	-755,000	2,928,112
SHORT-TERM RESERVES	DOLLARS	-47,414	0
LONG-TERM RESERVES	DOLLARS	-26,083	263,530
SUNDRY CREDITORS - LONG TERM	DOLLARS	-2,930	11,776
OTHER LIABILITIES	DOLLARS	-114,165	53,609
ADJUSTMENT FUTURE CONTRACTS	DOLLARS	623,562	-7,529,175
INFLATIONARY EFFECT	DOLLARS	710,833	0
TOTAL (CHARGES)/ CREDITS		491,034	-4,019,425
(LOSS) PROFIT FROM EXCHANGE DIFFERENCE		1,265,557	-10,060,062

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31. Extraordinary Items

As of September 30, 2004 and 2003 there are no transactions for this item.

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32. Expenses incurred in the sale of shares and debt instruments

On August, 2002 the parent company placed bond series C1, C2, D1 and D2 for UF 4,100,000, which resulted in expenses and rate placement difference which balance as of September 30, 2004 amounts Th Ch\$ 3,285,732 (Th Ch\$ 3,638,368 in 2003). Amortization is being done according to the maturity of each series.

Classified under other current assets are Th Ch\$ 328,137 (Th Ch\$ 330,480 in 2003) and Th Ch\$ 2,957,595 (Th Ch\$ 3,307,888 in 2003) under other long-term fixed assets.

As of September 30, 2004, the charge to results for their amortization amounts Th Ch\$ 249,541 (Th Ch\$ 251,284 in 2003).

DETAIL	Short-Term		Long-Term	
	2004	2003	2004	2003
-----	-----	-----	-----	-----



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Issue expenses	127,148	129,183	791,077	933,27
Difference in bonds placement rate	200,989	201,297	2,166,518	2,374,61
Total	328,137	330,480	2,957,595	3,307,88

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33. Cash Flow Statement

An itemized list is included in the attached chart.

CRISTALERIAS DE CHILE S.A.

CASH FLOW STATEMENT

1. The following is the detail of the item OTHERS:

		Sep 2004	Sep 2003
		-----	-----
		Th Ch\$	Th Ch\$
541.11.40	Other income received		
	Exchange differences	333,209	0
	Discount for Custom Duties	37,886	0
	Accountent Return	897,097	909,776
	Other income	5,716	2,883
	Total	1,273,908	912,659
541.11.80	Other expenses paid		
	Exchange differences	219,861	5,326,938
	Donations	82,743	59,819
	Other expenses	3,194	2,691
	Total	305,798	5,389,448
541.13.15	Sale of other investments		
	Sale bonds	4,972,567	0
	Sale bonds Profit	143,394	0
	Redemption LT bonds	0	313,172
	Total	5,115,961	313,172
541.13.30	Other investment income		
	Maturity of future contracts	659,830	1,492,737
541.13.65	Other investment disbursements		
	Purchase of shares	0	323,261
	Future Contracts	2,268,494	5,985,443
	Total	2,268,494	6,308,704

Following are financing and investment activities that did not generate cash flow during the fiscal year, but that commit future cash flows:

ITEM	Amount Th Ch \$	Maturity
----	-----	-----
Dividend No.159	1,280,000	October -2004

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Payable investment project imports	1,001,516	4th Quarter
TOTAL	<u>2,281,516</u>	

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34. Derivative Contracts

The parent company has signed future sale contracts in foreign currency of Th US\$ 38,200 as of September 2004 (purchase contracts of Th US\$ 76,600 in 2003) subject to the regulations of Chapter VII of the Compendium of International Exchange Regulations of the Central Bank of Chile and Chapter 13-2 of the compilation of Regulations of Banks and Financial Institutions.

As of September 30, 2004 there was a difference in favor of Cristalerias de Chile S.A. of Th Ch\$ 483,000 classified under Other Current Assets.

As of September 30, 2003 there was a difference in favor of the financial institutions of Th Ch\$ 4,118,995 classified under Other Current Liabilities.

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CRISTALERIAS DE CHILE S.A.  
NOTE 34: DERIVATIVE CONTRACTS

TYPE OF DERIVATIVE	TYPE OF CONTRACT	VALUE OF CONTRACT	MATURITY OR EXPIRATION DATE	DESCRIPTION OF CONTRACTS		
				SPECIFIC ITEM	PURCHASE/SALE POSITION	PROTECTOR NAME
FR	CI	12,908,680	FOURTH 2004	EXCHANGE RATE	S	-
FR	CI	10,351,300	FIRST 2005	EXCHANGE RATE	S	-

  

TYPE OF DERIVATIVE	TYPE OF CONTRACT	VALUE OF CONTRACT	MATURITY OR EXPIRATION DATE	ACCOUNTS AFFECTED		
				NAME	AMOUNT	EFFECTIVE DATE
FR	CI	12,908,680	FOURTH 2004	ASSETS	204,528	204,528
FR	CI	10,351,300	FIRST 2005	ASSETS	278,742	278,472

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Analysis of Forward Contracts in foreign currency as of 09.30.2004

INSTITUTION	DATE		FUTURE VALUE	PROFIT (Loss)
	Investment	Maturity	US\$	ThCh\$
Deutsche Bank (Chile) S.A.	06.04.2004	10.04.2004	3,000,000	109,4
Deutsche Bank (Chile) S.A.	07.27.2004	01.24.2005	5,000,000	183,4
Bank Boston	08.23.2004	12.01.2004	3,000,000	72,3
Deutsche Bank (Chile) S.A.	08.23.2004	12.01.2004	1,500,000	36,1
BBVA	09.01.2004	12.10.2004	1,500,000	25,6
Deutsche Bank (Chile) S.A.	09.09.2004	12.20.2004	1,500,000	17,0
Banco Santander	09.20.2004	12.20.2004	3,000,000	6,7
Scotiabank	09.20.2004	12.29.2004	2,000,000	4,4
Banco Santander	09.23.2004	12.22.2004	1,500,000	6,4
Deutsche Bank (Chile) S.A.	09.27.2004	03.29.2005	8,000,000	36,8
Deutsche Bank (Chile) S.A.	09.30.2004	01.05.2005	8,200,000	(15,7
Total			38,200,000	483,0

As of September 30, 2003 there were future purchase contracts for US\$ 76,600,000, which caused a difference in favor of the financial institutions of Th Ch\$ 4,118,995.

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### 35. Contingencies and Restrictions

As of September 30, 2004, there is a guarantee delivered in the amount of Th Ch\$ 8,547 (Th Ch\$ 8,071 in 2003), according to the detail in the attached chart.

#### LAWSUITS OR OTHER LEGAL ACTIONS THE COMPANY IS INVOLVED IN

As of September 30, 2004 and 2003 there are no lawsuits and other legal actions pending.

#### RESTRICTIONS

##### I. SYNDICATED LOAN

In relation to the syndicated loan subscribed with JP Morgan Chase Bank and other 8 creditor banks for US\$ 50 million, there are certain financial obligations mentioned as follows:

##### a) TOTAL CONSOLIDATED DEBT TO CAPITALIZATION RATIO

Cristalerias de Chile S.A will not allow the Total Consolidated Debt to Capitalization Ratio exceed the 0.45 to 1.0 ratio at any time.

Capitalization is defined as the sum of Net Worth plus Minority Interest plus

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total consolidated debt.

### b) NET CONSOLIDATED DEBT TO EBITDA RATIO

Cristalerias de Chile S.A will not allow the Net Consolidated Debt to EBITDA ratio to exceed the 2.5 to 1.0 ratio at any time.

Consolidated EBITDA is defined as the following: operating income plus depreciation and amortization, plus non-cash charges (as long as they have been deducted when determining operating income) and cash income from interests minus non-cash credits (as long as they have been added when determining operating income), in each case for each period.

### c) INTEREST COVERAGE RATIO

Cristalerias de Chile S.A. will not allow the Interest Coverage Ratio to be lower than the 4.0 ratio.

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Interest coverage at the day of determination is defined as the ratio between unconsolidated EBITDA for the period of four consecutive fiscal quarters that end on or most recently ended before, that date; and interest expenses for that period.

### d) NET EQUITY

Cristalerias de Chile S.A. should maintain a minimum amount of UF 10,000,000.

Cristalerias de Chile S.A. complies with 100% of the restrictions agreed with the creditor banks.

## II. BOND ISSUE

The bond issue contract signed on May 29, 2002 with Banco Chile as the bonds owners' representative, establishes among others the following obligations:

### a) Financial Indicators

Individual Balance: Indebtedness no higher than 1.2 times.

Consolidate Balance: Indebtedness no higher than 1.4 times.

### b) Insurances for the Company and its subsidiaries' fixed assets.

### c) The operations referred to by art. 44 and 89 of law 18,046 must be carried out according to the conditions that these establish.

### d) Other minor restrictions related with the bond issue contract.

Cristalerias de Chile S.A. complies with 100% of restrictions agreed with the bonds' creditors.

## OTHER CONTINGENCIES

As of September 30, 2004 and 2003, management is not aware of any other

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contingencies that could affect the company.

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CRISTALERIAS DE CHILE S.A.

NOTE 35: CONTINGENCIES AND RESTRICTIONS - DIRECT GUARANTEES

CREDITOR OF GUARANTEE	DEBTOR		TYPE OF GUARANTEE	ASSETS COMMITTED	
	NAME	RELATION SHIP		TYPE	BOOK VALUE
EDIFICIO METROPOLIS AGF	CRISTALERIAS DE CHILE S.A.	COMMERCIAL	DEPOSIT	--	8,547

RELEASE OF GUARANTEES

CREDITOR OF GUARANTEE	09-30-2005	ASSETS	09-30-2006	ASSETS	09-30-2007
EDIFICIO METROPOLIS AGF	--	--	--	--	8,547

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CRISTALERIAS DE CHILE S.A.

NOTE 35: CONTINGENCIES AND RESTRICTIONS - INDIRECT GUARANTEES

CREDITOR OF GUARANTEE	DEBTOR		TYPE OF GUARANTEE	ASSETS COMMITTED		FI
	NAME	RELATION SHIP		TYPE	BOOK VALUE	
Societe de Participations Financieres et Industrielles	Rayen Cura S.A.	Affiliate	Solidary	--	--	1,7
Envases CMF	Cristalerias de Chile S.A.	Affiliate	Solidary	--	--	2

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RELEASE OF GUARANTEES

CREDITOR OF GUARANTEE	09-30-2005	ASSETS	09-30-2006	ASSETS	09-30-2007
Societe de Participations Financieres et Industrielles	701,453	--	701,453	--	350,7
Envases CMF	--	--	--	--	205,7

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36. Guarantees obtained from third parties

As of September 30, 2004 and 2003 the company has received guarantees from third parties, which are shown below:

ITEM	2004		2003	
	Th	Ch\$	Th	Ch\$
Real Estate Lease Security Bank UF 304		0		5,235
Real Estate Lease to Telecomunicaciones and Services Cono Sur Ltda. UF 130		0		2,238
Real Estate Lease AGF Building UF 365.9		0		6,300
Real Estate Lease to Irarrazabal Ruiz Tagle AGF Building (UF 235.0)	4,040			0
Real Estate Lease Metropolis Building UF 189.2		0		3,219
Real Estate Lease to Eyzaguirre y Cia Metropolis Building (UF 2.2)		38		38
Real Estate Lease to Sur Andino Cafe AGF Building (UF 260)		4,470		0
Suppliers Sight Drafts		1,674		1,701
TOTAL		10,222		18,731

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37. Local and Foreign Currency

Charts are attached showing the foreign currency balance as of September 30, 2004 and 2003.

Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - ASSETS

ITEMS	Currency	Amount	
		09-30-2004	09-30-2003
Current Assets			

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CASH	Non-adjust	Ch\$	674,286	1,194,472
CASH	Dollars		203,891	98,894
TIME DEPOSITS	Adjustable	Ch\$	5,000,900	5,345,527
MARKETABLE SECURITIES	Adjustable	Ch\$	4,244,007	4,575,940
MARKETABLE SECURITIES	Dollars		28,836,954	52,277,919
MARKETABLE SECURITIES	Euros		28,631,254	0
DEBTORS FROM SALES	Non-adjust.	Ch\$	22,571,956	19,907,104
DOCUMENTS RECEIVABLE	Non-adjust.	Ch\$	988,515	1,866,117
MISCELLANEOUS DEBTORS	Adjustable	Ch\$	93,694	79,250
MISCELLANEOUS DEBTORS	Non-adjust.	Ch\$	69,944	16,821
MISCELLANEOUS DEBTORS	Dollars		668,418	748,982
DOC.&ACTS. REC. REL. CO'S.	Non-adjust.	Ch\$	5,016,611	2,375,499
DOC.&ACTS. REC. REL. CO'S.	Adjustable	Ch\$	5,579	15,147
STOCK	Adjustable	Ch\$	5,426,905	3,657,649
STOCK	Dollars		1,880,382	2,092,886
TAXES TO BE RECOVERED	Adjustable	Ch\$	0	1,751,790
EXPENSES PAID IN ADVANCE	Dollars		168,151	208,996
DEFERRED TAXES	Non-adjust	Ch\$	702,681	379,198
OTHER CURRENT ASSETS	Non-adjust	Ch\$	11,732,400	840,232
OTHER CURRENT ASSETS	Dollars		1,697,644	1,247,880
OTHER CURRENT ASSETS	Adjustable	Ch\$	328,137	330,480
Fixed Assets				
FIXED ASSETS	Adjustable	Ch\$	77,683,404	80,092,520
Other Assets				
INVESTMENT REL. CO'S.	Adjustable	Ch\$	148,128,783	149,193,545
NEG. INVESTMENT GOODWILL	Adjustable	Ch\$	1,797,583	1,970,339
LONG-TERM DEBTORS	Adjustable	Ch\$	112,575	145,111
L-T DOC. REC. REL. CO'S.	Adjustable	Ch\$	21,292,513	21,675,448
OTHERS	Dollars		0	9,115,146
OTHERS	Adjustable	Ch\$	2,957,595	3,307,888
Total Assets				
	Non-adjust.	Ch\$	41,756,393	26,579,443
	Dollars		33,455,440	65,790,703
	Adjustable	Ch\$	267,071,675	272,140,634
	Euros		28,631,254	0

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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - CURRENT LIABILITIES

ITEM	Currency	Up to 90 days			
		09-30-2004		09-30-2003	
		Amount	Avg. Annual	Amount	Avg. Annual
		Thou Ch\$	Int. Rate	Thou Ch\$	Int. Rate
Long-Term Obligations					
1-year maturity	Dollars	292,991	2.05	138,250	
L-T Obligations with public bonds series C	Adjustable Ch\$	0	--	0	
L-T Obligations with public bonds series D	Adjustable Ch\$	0	--	0	
L-T Obligations with public bonds series C	Adjustable Ch\$	0	--	0	
Dividend Payable	Non-adjust. Ch\$	652,273	--	512,868	

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	Dollars	493,256	--	550,293
Accounts Payable	Non-adjust. Ch\$	1,798,012	--	1,971,304
Documents Payable	Dollars	2,264,474	--	1,921,159
Documents Payable	Other Currencies	349,172	--	175,059
Miscellaneous Creditors	Dollars	4,289	12.25	753,958
Miscellaneous Creditors	Non-adjust. Ch\$	379,556	--	271,204
Doc. and Accts. Payable rel Co	Adjustable Ch\$	0	--	45,134
Doc. and Accts. Payable rel Co	Non-adjust. Ch\$	832,342	--	765,751
Reserves	Adjustable Ch\$	655,584	--	184,430
Reserves	Dollars	0	--	0
Reserves	Non-adjust. Ch\$	5,239,028	--	5,256,719
Withholding	Non-adjust. Ch\$	1,015,459	--	1,529,309
Other Current Liabilities	Adjustable Ch\$	0	--	4,118,995
Income Taxes	Non-adjust. Ch\$	823,122	--	0
Total Current Liabilities	Dollars	3,055,010	--	3,363,660
	Adjustable Ch\$	655,584	--	4,348,559
	Non-adjust. Ch\$	10,739,792	--	10,307,155
	Other Currencies	349,172	--	175,059

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ITEM	Currency	90 Days to 1 Year			
		09-30-2004		09-30-2003	
		Amount	Avg. Annual	Amount	Avg. Annual
		Thou Ch\$	Int. Rate	Thou Ch\$	Int. Rate
Long-Term Obligations					
1-year maturity	Dollars	0	--	0	--
L-T Obligations with public bonds series C	Adjustable Ch\$	345,255	4.75	345,784	4.75
L-T Obligations with public bonds series D	Adjustable Ch\$	441,536	5.80	442,214	5.80
L-T Obligations with public bonds series C	Adjustable Ch\$	8,595,390	4.75	0	--
Dividend Payable	Non-adjust. Ch\$	--	--	--	--
	Dollars	--	--	--	--
Accounts Payable	Non-adjust. Ch\$	--	--	--	--
Documents Payable	Dollars	--	--	--	--
Documents Payable	Other Currencies	--	--	--	--
Miscellaneous Creditors	Dollars	--	--	--	--
Miscellaneous Creditors	Non-adjust. Ch\$	--	--	--	--
Doc. and Accts. Payable rel Co	Adjustable Ch\$	--	--	--	--
Doc. and Accts. Payable rel Co	Non-adjust. Ch\$	--	--	--	--
Reserves	Adjustable Ch\$	--	--	--	--
Reserves	Dollars	1,911,946	--	--	--
Reserves	Non-adjust. Ch\$	--	--	--	--
Withholding	Non-adjust. Ch\$	--	--	--	--
Other Current Liabilities	Adjustable Ch\$	--	--	--	--
Income Taxes	Non-adjust. Ch\$	--	--	--	--
Total Current Liabilities	Dollars	1,911,946	--	0	--
	Adjustable Ch\$	9,382,181	--	787,998	--
	Non-adjust. Ch\$	0	--	--	--
	Other Currencies	0	--	--	--



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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - LONG-TERM LIABILITIES

CURRENT PERIOD 09-30-2004

ITEM	Currency	1-3 Years		Amount
		Amount	Average Interest Rate	
		Thou Ch\$		
Obligations with Banks and Financial Institutions	Dollars	7,611,250	2.05	15
Obligations with public bond Series C	Adjust. Ch\$	0	--	25
Obligations with public bond Series D	Adjust. Ch\$	0	--	
Deferred Custom Duties	Dollars	118,157	12.25	
Long-term Creditors	Adjust. Ch\$	28,490	--	
Long-term Reserves	Dollars	2,361,131	--	
Long-term Reserves	Adjust. Ch\$	4,242,965	--	
Deferred Taxes	Non-adjust. Ch\$	2,926,153	--	
Total Long-term Liabilities	Dollars	10,090,538	--	15
	Adjust. Ch\$	4,271,455	--	26
	Non-adjust. Ch\$	2,926,153	--	

ITEM	Currency	5-10 Years		Amount
		Amount	Average Interest Rate	
		Thou Ch\$		
Obligations with Banks and Financial Institutions	Dollars	7,611,250	2.05	
Obligations with public bond Series C	Adjust. Ch\$	0	--	
Obligations with public bond Series D	Adjust. Ch\$	5,822,705	5.80	30,04
Deferred Custom Duties	Dollars	0	--	
Long-term Creditors	Adjust. Ch\$	0	--	
Long-term Reserves	Dollars	0	--	
Long-term Reserves	Adjust. Ch\$	0	--	
Deferred Taxes	Non-adjust. Ch\$	0	--	
Total Long-term Liabilities	Dollars	7,611,250	--	
	Adjust. Ch\$	5,822,705	--	30,04
	Non-adjust. Ch\$	0	--	

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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - LONG-TERM LIABILITIES  
PREVIOUS PERIOD 09-30-2003

ITEM	Currency	1-3 Years	
		Amount	Average Interest Rate
Obligations with banks and financial institutions	Dollars	8,394,319	1.925
Obligations with public bond series C	Adjustable Ch\$	17,217,166	4.75
Obligations with public bond series D	Adjustable Ch\$	0	--
Long-term Creditors	Dollars	135,043	11.06
Long-term Creditors	Adjust. Ch\$	36,271	--
Long-term Reserves	Dollars	3,571,074	--
Long-term Reserves	Adjustable Ch\$	4,174,285	--
Deferred Taxes	Non-adjust. Ch\$	2,426,390	--
Total Long-term Liabilities			
-	Dollars	12,100,436	--
-	Adjust. Ch\$	21,427,722	--
-	Non-adjust. Ch\$	2,426,390	--

ITEM	Currency	5-10 Years	
		Amount	Average Interest Rate
Obligations with banks and financial institutions	Dollars	0	--
Obligations with public bond series C	Adjustable Ch\$	0	--
Obligations with public bond series D	Adjustable Ch\$	4,276,538	5.80
Long-term Creditors	Dollars	0	--
Long-term Creditors	Adjust. Ch\$	0	--
Long-term Reserves	Dollars	0	--
Long-term Reserves	Adjustable Ch\$	0	--
Deferred Taxes	Non-adjust. Ch\$	0	--
Total Long-term Liabilities			
-	Dollars	0	--
-	Adjust. Ch\$	4,276,538	--
-	Non-adjust. Ch\$	0	--

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### 38. Penalties

As of September 30, 2004 and 2003 no penalties have been applied to the company, the members of the Board or Company Managers by the SVS or other administrative authorities.

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### 39. Subsequent Events

On September 28, 2004, the Parent Company agreed to pay the interim dividend No. 159 of Ch\$ 20 per share, over 64,000,000 shares (Th Ch\$ 1,280,000) which was paid on October 21, 2004.

On October 25, 2004 the Chilean Anti-trust Commission approved the merger between Metropolis-Intercom S.A. and VTR S.A.; imposing the new company certain operative and commercial restrictions, which are currently being analyzed.

Between the closing date of the financial statements and the issue date of the present report there have not been other subsequent events that could alter significantly the Company's financial and economic situation.

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### 40. Environment

On its ongoing concern for environmental preservation, as of September 30, 2004 the Parent Company has paid Th Ch\$ 3,365 for advisory services in relation to this, which have been charged to the 2004 fiscal year.

During 2003, the company carried out investments of Th Ch\$ 209,323, corresponding to the purchase of NOX emission treatment equipment, installed on new Furnace B.

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### 41. TIME DEPOSITS

As of September 30, 2004 and 2003 the Company presents the following information:

INSTITUTION -----	Currency -----	2004		2003	
		Th	Ch\$	Th	Ch\$
Banco SantanderSantiago	US\$		0	5,345,527	
Banco SantanderSantiago	Ch\$	5,000,900			0
		-----		-----	

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TOTAL 5,000,900 5,345,527

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42. STOCK TRANSACTIONS

During 2004 and 2003 fiscal years, members of the board, controlling stockholders, related individuals and entities did not carry out stock transactions.

TRANSACTIONS RELATED TO MEMBERS OF THE BOARD

NAME	Initial	2004		2003	
		Purchase	Sale	Purchase	Sale
Asesorias Portofino Ltda.	BSG	21,000	0	0	0
Inmobiliaria Villarrica Ltda.	RCV	181,669	0	0	0
Vial de Claro Maria Luisa	RCV	650			
Invers. Alonso de Ercilla S.A.	PGD	48,000			
Invers. San Benito S.A.	PGD	10,894	0	0	0

- o BSG related with Director Mr. Baltazar Sanchez
- o RCV related with President Mr. Ricardo Claro
- o PGD related with Director Mr. Patricio Garcia Domiguez

TRANSACTIONS OF DIRECTORS, ADMINISTRATIVES AND ACCOUNT INSPECTORS

None.

TRANSACTIONS OF MAJORITY SHAREHOLDERS

None.

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43. DISTRIBUTION OF SHAREHOLDERS

The distribution of stockholders as of September 30, 2004 and 2003 is the following:

TYPE OF SHAREHOLDER	% of Shareholding		No. of Shareholders	
	2004	2003	2004	2003
10% or more shareholding	34.03	34.03	1	1
Less than 10% shareholding with investment equal to or higher than 200 UF	65.83	65.83	286	263
Less than 10% shareholding with investment lower than 200 UF	0.14	0.14	745	774

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TOTAL	100.00	100.00	1,032	1,038
CONTROLLER OF THE COMPANY	52.14	52.14	3	3

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44. BOARD COMPENSATION

As of September 30, 2004 and 2003 Th Ch\$ 269,636 and Th Ch\$ 723,114 respectively, were paid for compensations and income participation according to the following detail:

	2004 ----- ThCh\$	2003 ----- ThCh\$
Participation in previous fiscal year profits	262,202	717,729
Compensation for session attendance	5,632	4,019
Board Committee Compensations	1,802	1,366
	-----	-----
TOTAL	269,636	723,114

On the other hand, provisions were made for fiscal year 2004 income participation in the amount of Th Ch\$ 569,494 (Th Ch\$ 98,186 in 2003).

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RELEVANT EVENTS

None.

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CRISTALERIAS DE CHILE S.A.  
NOTES TO FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2004  
1.- FINANCIAL INDICATORS

		09-30-2004 -----	09-30-2003 -----
LIQUIDITY			
Current liquidity	times	4.56	5.22
Acid ratio	times	4.24	4.79
INDEBTEDNESS			
Leverage ratio	times	0.53	0.58
Short-term debt	%	20.37	14.22

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Long-term debt	%	79.63	85.78
Interest Expenses Coverage	times	5.28	1.35

### ACTIVITY

Total assets	MM Ch\$	370,915	364,511
Investments	MM Ch\$	7,077	21,219
Disposal of property	MM Ch\$	49	112
Inventory turnover	times	4.2	8.1
Inventory permanence	days	49.7	44.4

### RESULTS

Sales	MM Ch\$	55,126	55,405
Costs of sales	MM Ch\$	32,156	33,794
Operating result	MM Ch\$	18,251	17,633
Interest expenses	MM Ch\$	3,632	3,727
Non-operating result	MM Ch\$	(1,144)	(14,277)
E.B.I.T.D.A.	MM Ch\$	27,296	12,591
After-tax profit	MM Ch\$	14,237	2,455

### PROFITABILITY

Return on equity	%	6.0	1.1
Return on assets	%	3.9	0.7
Return on operating assets	%	16.5	16.1
Profit per share	\$	222.5	38.4
Return on dividends	%	1.3	2.1

Current liquidity

Ratio of current assets to current liabilities.

Acid ratio:

Ratio of uncommitted funds to current liabilities.

Leverage ratio:

Ratio of total current liabilities to net worth.

Interest Expenses Coverage:

Earnings before taxes and interest divided by interest expense.

Inventory turnover:

Ratio between sales cost of the period and average inventory.

Inventory permanence:

Ratio between average inventory and sales cost of the period multiplied by 360 days.

E.B.I.T.D.A.:

Earnings before interest, taxes, depreciation, amortization and extraordinary items.

Return on dividends:

Sum of dividends paid in the last twelve months divided by market value of stock at closing of period.

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The main trends observed in the 2004 fiscal year indicators are:

### LIQUIDITY INDICES

Despite the indices increasing with respect to September and December 2003, a reduction is observed in the liquidity indices due to a shift of bond quotas issued by the company that are due within next year.

### INDEBTEDNESS INDICES

The leverage ratio has kept almost constant for the analyzed period.

The percentage of short term debt shows an increase due to the aforementioned, this is the shift of bond quotas issued by the company.

The interest expenses coverage index registered increased with respect to the previous year due to higher net income during the present fiscal year.

ACTIVITY INDICES

Inventory turnover and permanence indices shows a slight deterioration, due to the increase of the finished product inventory. This increase is the result of the stationality in the demand of glass containers.

RESULTS

The operating result shows to a slight increase with respect to September of 2003 due to lower operating costs.

Likewise, non-operating result shows a decrease in the loss as a result of positive exchange difference registered during the present fiscal year, as well as due to the net income from investments in related companies.

PROFITABILITY INDICES

Equity and asset profitability indices show an increase with respect to September and December 2003, due to a higher net income during the present fiscal year.

On the other hand, the return of dividends index shows a decrease with respect to the previous year due to lower dividends distributed during the last twelve months.

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2. DIFFERENCE BETWEEN BOOK VALUE AND MARKET VALUE OF MAIN ASSETS.  
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The financial statements of the company have been prepared according to generally accepted accounting principles and general and specific norms of the Securities and Insurance Commission, which is the agency that regulates the Company. The valuation of the assets includes adjustment for currency devaluation, reserves, and technical revaluations. We believe the foregoing is a reasonable way to value the company's permanent investments.

As of September 30, 2004, there were financial investments in stocks recorded in the accounting according to their purchase price of Th Ch\$ 4,233 million whose market value on the same date was Th Ch\$ 5,727 million.

3. RESULTS AS OF SEPTEMBER 2004  
-----

3a. Individual Result

The Company had non-consolidated sales of Ch\$ 55,126 million as of September 2004, compared to Ch\$ 55,405 million the previous fiscal year. Volumes sold increased by 5.9% reaching 196,937 tons, mainly due to higher sales of bottles for the wine, returnable beer, non-returnable soft drinks and food markets; partially compensated by lower sales to the non-returnable, liquor and returnable soft drink markets. The level of average prices decreased by 6.0%, mainly explained by a sharp decline of the nominal rate of exchange that passed from Ch\$ 713.59 per Dollar on average during the first nine months of 2003 to Ch\$ 614.91 per Dollar on average during the same period of this year. Operating

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income reached Ch\$ 18,251 million, 3.5% over 2003.

Non-operating result was a loss of Ch\$ 1,144 million in 2004, compared to Ch\$ 14,277 million loss in 2003. The aforementioned was due to a Ch\$ 1,266 million income from exchange differences, compared to a Ch\$ 10,060 million loss in 2003. During 2004 a Ch\$ 494 million net income was registered from investments in related companies (Ch\$ 1,612 million net loss in 2003) mainly due to higher income in Vina Santa Rita and CIECSA.

### 3b. Results in Subsidiaries

Santa Rita's net income amounted Ch\$ 5,395 million, compared to Ch\$ 3,795 million income in 2003, which is explained by a better non-operating result. In the local market, prices increased by 13.5% in real terms, while volumes maintained without variation. Sales in this market increased 13.6%, reaching Ch\$ 27,576 million. During the period, exports increased by 19.7% representing 52.3% of revenues, to reach US\$51.3 million (US\$ 41.90 million in 2003). Operating income reached Ch\$ 6,891 million, compared to Ch\$ 7,989 million in 2003, mainly due to higher costs of musts and a decline in the Peso US Dollar exchange rate, which affects exports returns. The average price in dollars per case for the export market for Santa Rita was US\$ 33.8 (US\$ 33.0 in 2003) whereas the average price for the industry was US\$23.9 per case

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(US\$ 23.6 in 2003). Santa Rita recorded a Ch\$270 million non-operating loss, compared to a Ch\$ 3,228 million non-operating loss in 2003, mainly due to a Ch\$ 1,116 million income from exchange differences in 2004, compared to a Ch\$ 2,098 million loss in 2003.

Red Televisiva Megavisión, CIECSA's main subsidiary, registered a Ch\$ 2,862 million operating income, 59.9% over 2003. MEGA had the first place in audience reaching 26.0% audience share during the period (22.8% in 2003). Net sales increased by 8.2% reaching Ch\$ 20,367 million, due to an increase in live programming, which has resulted in higher audience share. As of September 2004, MEGA had a net income of Ch\$ 2,102 million compared to Ch\$ 1,042 million net income in 2003. CIECSA had a Ch\$ 2,101 million net income, compared to a Ch\$ 839 million net income the previous year.

Envases CMF S.A. registered a Ch\$ 750 million net income in 2004 compared with a Ch\$730 million net income in 2003. Volume sales decreased by 3.2%, reaching 16,162 tons, due to lower pre forms volume exports sales, while average prices decreased by 5.1% influenced by a drop of the exchange rate. Due to the aforementioned sales reached Ch\$ 23,461 million during the period, compared with Ch\$ 25,522 million in 2003. Operating income reached Ch\$ 2,023 million, compared to Ch\$ 2,283 million in 2003. Non-operating loss reached Ch\$ 1,136 million, compared to Ch\$ 1,341 million loss in 2003.

In the cable TV business, Cristalchile Comunicaciones S.A. (99.99% owned by Cristalerías), is the owner of 50% of Cordillera Comunicaciones Ltda., which in turn is the owner of Metropolis-Intercom S.A.

During 2004, Metropolis-Intercom S.A. registered sales of Ch\$ 33,674 million compared with Ch\$34,301 million the previous year. Metropolis-Intercom had a net loss of Ch\$ 7,920 million compared with a net loss of Ch\$ 7,515 million in 2003. The aforementioned was due to a lower operating result, mainly due to higher depreciation charges; partially compensated by better non-operational result, in turn due to lower interest expenses and the appreciation of the exchange rate. Metropolis-Intercom's EBITDA reached Ch\$ 4,608 million during the period (Ch\$ 4,521 million in 2003). This figure includes a depreciation charge of Ch\$ 11,260



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million (Ch\$10,200 million in 2003) mainly corresponding to the HFC network acquired in July 2000. The company ended the period with 224,657 subscribers of the basic service (235,596 in 2003), 27,989 subscribers of premium service (33,305 in 2003), 38,735 of the broadband service (32,227 in 2003) and 10,999 subscribers of IP Telephony (1,451 in 2003).

As a result of the abovementioned and a negative goodwill amortization charge through Cordillera Comunicaciones of Ch\$3,149 million during the period (Ch\$3,178 million in 2003), Cristalchile Comunicaciones recorded a net loss of Ch\$ 5,560 million (net loss of Ch\$5,334 in 2003).

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1 Measured between 7:30AM and 1:30AM; i.e: 18 hours daily, Monday through Sunday.

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#### 4. CASH FLOW STATEMENT

As of September, 2004 a total net positive flow of Ch\$ 12,899 million was generated, which is explained by a positive flow generated by operating activities of Ch\$ 23,688 million, decreased by a negative financing flow of Ch\$ 3,892 million and a negative flow of investment activities for Ch\$ 6,897 million.

The operating flow corresponds basically to the collection of sales and interests income that were reduced by payment to suppliers, personnel and tax and interests payments.

The negative financing flow can be explained by the payment of dividends.

The investment flow is mainly explained by the incorporation of fixed assets for Ch\$ 7,530 million, loans to related companies for Ch\$ 3,937 million and future purchase contracts for Ch\$ 2,268 million, that were partially financed by Ch\$ 5,116 of sales of bonds and payments of loans to related companies for Ch\$ 1,026 million.

The foregoing results in an increase in the final balance of cash and cash equivalent, which passed from Ch\$ 61,140 million as of December 31, 2003 to Ch\$ 72,670 million as of September 30, 2004.

According to the current regulations of the SVS and the Association of Accountants of Chile, time deposits and agreements with due date under 90 days have been considered cash and cash equivalent.

#### 5. INTEREST RATES AND EXCHANGE RATE RISK ANALYSIS

##### o Interest rates

The Company is exposed to the risk of fluctuations in interest rates on its long-term debt, corresponding to a loan of US\$50 million, which has a variable annual rate of Libor plus 0.8% percentage points. In addition, the Company issued two bond series, for a total of UF 4.1 million, for a period of 6 and 21 years, and which pay a fixed rate of 4.75% and 5.8% respectively (the actual placement rate was 5.3% and 6.5% respectively).

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At the same time, as of September 30, 2004, the Company had available funds in the amount of Ch\$71,781million, invested at different terms in financial instruments such as time deposits, bonds, fixed rate mutual funds and agreements with resale commitment. This figure does not consider Ch\$ 3,635 million in bonds with maturity on September 15, 2005 and investments in shares for Ch\$ 4,233 million.

Currently the Company does not use secondary financial instruments to reduce risk in the event of fluctuations in interest rates. This policy will be studied permanently to evaluate the alternatives offered by the market.

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### o Exchange rate

The Company maintains liabilities in dollars of US\$62.2 million, which represent 10.2% of its assets, and which include a balance of a long-term syndicated loan of US\$50 million.

As of September 30, the Company has investments in dollars of US\$49.4 million in time deposits, bonds and fixed rate mutual funds. In addition, it also has investments in Euros of 37.8 million in fixed rate instruments. Likewise, there are future sale Dollar contracts of US\$38.2 million.

On the other hand, approximately 35.9% of the company's revenues are adjusted by the exchange rate variation. Costs in foreign currency represent approximately 27.5% of the total costs.

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### FECU (Standardized Quarterly Financial Report)

#### 1. IDENTIFICATION

1.01.05.00	Firm Name	
		CRISTALERIAS DE CHILE S.A.
1.01.04.00	Company RUT	90331000-6
1.00.01.10	Starting date	1/1/2004
1.00.01.20	Closing date	9/30/2004
1.00.01.30	Type of Currency	Chilean Pesos

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1.00.01.40 Type of Financial Statements Consolidated

ASSETS

2.0 FINANCIAL STATEMENTS

2.01 BALANCE SHEET

1.00.01.30 Type of Currency: Thousands of Chilean Pesos

1.00.01.40 Type of Balance : Consolidated

ASSETS		NOTE No.	09-30-04	09-
-----		-----	-----	-----
5.11.00.00	TOTAL CURRENT ASSETS		198,490,176	174
	5.11.10.10 Cash		1,372,180	1
	5.11.10.20 Time deposits	41	5,431,649	7
	5.11.10.30 Marketable securities (net)	4	69,876,826	65
	5.11.10.40 Debtors from sales (net)	5	45,696,034	41
	5.11.10.50 Documents receivable (net)	5	4,123,073	4
	5.11.10.60 Sundry debtors (net)	5	1,823,486	1
	5.11.10.70 Doc. & accts receivable related Co.	6	3,178,597	
	5.11.10.80 Inventories (net)	7	42,206,374	37
	5.11.10.90 Recoverable taxes	8	0	2
	5.11.20.10 Prepaid expenses		1,512,574	1
	5.11.20.20 Deferred taxes	8	1,709,044	1
	5.11.20.30 Other current assets	10	21,560,339	9
	5.11.20.40 Leasing contracts (net)		0	
	5.11.20.50 Leasing assets (net)		0	
5.12.00.00	TOTAL FIXED ASSETS	12	138,345,917	140
	5.12.10.00 Land	12	13,590,995	13
	5.12.20.00 High rises & infrastructure	12	65,040,108	62
	5.12.30.00 Machinery & equipment	12	150,861,624	145
	5.12.40.00 Other fixed assets	12	15,857,598	11
	5.12.50.00 Positive goodwill from technical revaluation of fixed assets	12	6,732,617	6
	5.12.60.00 Depreciation (minus)	12	(113,737,025)	(98)
5.13.00.00	TOTAL OTHER ASSETS		128,001,937	143
	5.13.10.10 Investment in related companies	14	99,923,294	107
	5.13.10.20 Investment in other companies	15	770,586	
	5.13.10.30 Negative goodwill	16	8,696,914	9
	5.13.10.40 Positive goodwill (minus)		0	
	5.13.10.50 Long-term debtors	5	194,609	
	5.13.10.60 Doc. & accts receivable related Co.	6	1,212,596	
	5.13.10.65 Long-term deferred taxes		0	
	5.13.10.70 Intangibles	17	12,050,313	12
	5.13.10.80 Amortization (minus)	17	(1,395,740)	(1
	5.13.10.90 Other	18	6,549,365	14
	5.13.20.10 Long-term leasing contracts (net)		0	
5.10.00.00	TOTAL ASSETS		464,838,030	459

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LIABILITIES

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance : Consolidated

LIABILITIES -----	NOTE No. -----	09-30-04 -----
5.21.00.00	TOTAL CURRENT LIABILITIES	52,756,139
5.21.10.10	Short-term oblig. Banks & Fin. Inst.	15,884
5.21.10.20	Short-term portion - Long-term oblig. Banks & Financial Institutions	2,699,525
5.21.10.30	Obligations with the public (notes)	0
5.21.10.40	Short-term portion oblig with public	9,753,398
5.21.10.50	Long-term oblig. due within 1 year	72,225
5.21.10.60	Dividends payable	652,697
5.21.10.70	Accounts payable	14,176,290
5.21.10.80	Notes payable	3,149,797
5.21.10.90	Sundry creditors	445,748
5.21.20.10	Notes & accts payable related Co.	1,101,916
5.21.20.20	Provisions	14,212,657
5.21.20.30	Withholdings	2,372,537
5.21.20.40	Income tax	905,158
5.21.20.50	Unearned income	3,198,307
5.21.20.60	Deferred taxes	0
5.21.20.70	Other current liabilities	0
5.22.00.00	TOTAL LONG-TERM LIABILITIES	128,823,542
5.22.10.00	Oblig with Banks & Financial Inst.	33,638,245
5.22.20.00	Long-term oblig with public (bonds)	82,515,744
5.22.30.00	Long-term notes payable	0
5.22.40.00	Long-term sundry debtors	1,379,772
5.22.50.00	Long-term notes & accts. payable related companies	0
5.22.60.00	Long-term provisions	6,604,096
5.22.70.00	Long-term deferred taxes	4,685,685
5.22.80.00	Other long-term liabilities	0
5.23.00.00	MINORITY INTEREST	40,445,976
5.24.00.00	TOTAL EQUITY	242,812,373
5.24.10.00	Paid-in capital	65,396,749
5.24.20.00	Reserve capital revaluation	1,242,538
5.24.30.00	Premium in sale of own shares	28,403,990
5.24.40.00	Other reserves	6,677,095
5.24.50.00	Retained earnings (addition	141,092,001

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	of codes 5.24.51.00 to 5.24.56.00)		
	5.24.51.00 Reserve	27	129,427,446
	future dividends		
	5.24.52.00 Accrued	27	0
	profits		
	5.24.53.00 Accrued	27	0
	losses (minus)		
	5.24.54.00 Profit	27	14,237,355
	(loss) for the year		
	5.24.55.00 Prov.	27	(2,572,800)
	dividends (minus)		
	5.24.56.00 Accr.	27	0
	deficit dev. period		
5.20.00.00	TOTAL LIABILITIES		464,838,030

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INCOME STATEMENT

2.02 INCOME STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance : Consolidated

INCOME STATEMENT	NOTE No.	09-30-04
-----	-----	-----
5.31.11.00 OPERATING INCOME		28,326,307
5.31.11.10 Gross Margin		50,342,530
5.31.11.11 Sales		133,046,076
5.31.11.12 Costs (minus)		(82,703,546)
5.31.11.20 Adm. & sales expenses		(22,016,223)
(minus)		
5.31.12.00 NON-OPERATING RESULTS		(7,368,502)
5.31.12.10 Interest income		1,678,416
5.31.12.20 Income investments	14	1,696,954
Rel. Co.		
5.31.12.30 Other non-operating	28	898,101
income		
5.31.12.40 Loss investments Rel.	14	(5,713,350)
Co. (-)		
5.31.12.50 Amortization	16	(477,694)
neg.goodwill (-)		
5.31.12.60 Interest expenses		(5,022,070)
(minus)		
5.31.12.70 Other non-operat	28	(2,033,862)
expenses (-)		
5.31.12.80 Price level	29	(768,421)
restatement		
5.31.12.90 Exchange differences	30	2,373,424
5.31.10.00 RESULTS BEFORE INCOME TAX		20,957,805
AND EXTRAORDINARY ITEMS		
5.31.20.00 INCOME TAX	8	(4,131,202)
5.31.30.00 EXTRAORDINARY ITEMS	31	0
5.31.40.00 PROFIT (LOSS) BEFORE		16,826,603
MINORITY INTEREST		

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	5.31.50.00 MINORITY INTEREST	26	(2,589,248)
5.31.00.00	NET INCOME (LOSS)		14,237,355
5.32.00.00	Amortization of positive goodwill		0
5.30.00.00	INCOME (LOSS) FOR THE YEAR		14,237,355

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### DIRECT CASH FLOW STATEMENT

2.03 CASH FLOW STATEMENT

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance : Consolidated

DIRECT CASH FLOW STATEMENT	NOTE No.	09-30-04
-----	-----	-----
5.41.11.00 NET FLOW FROM OPERATING ACTIVITIES		30,868,796
5.41.11.10 Collection from sales debtors		153,450,447
5.41.11.20 Interests received		2,790,863
5.41.11.30 Dividends & other distributions funds received		1,110,891
5.41.11.40 Other income		2,841,854
5.41.11.50 Payments to suppliers & personnel (-)		(109,337,207)
5.41.11.60 Interest paid (minus)		(5,822,032)
5.41.11.70 Income tax paid (minus)		(2,113,461)
5.41.11.80 Other expenses (minus)	33	(1,421,260)
5.41.11.90 V.A.T. & other taxes (minus)		(10,631,299)
5.41.12.00 CASH FLOW FINANCING ACTIVITIES		(5,784,656)
5.41.12.05 Proceeds from share issue		0
5.41.12.10 Loans received		107,988
5.41.12.15 Obligations with the public		0
5.41.12.20 Secured loans from related companies		66,805
5.41.12.25 Other loans from related companies		0
5.41.12.30 Other financing resources		0
5.41.12.35 Dividends paid (minus)		(4,443,604)
5.41.12.40 Capital distributions (minus)		0
5.41.12.45 Repayment of loans (minus)		(1,449,040)
5.41.12.50 Payment of obligations with the public (-)		0
5.41.12.55 Repayment of secured loans from rel Co. (-)		(66,805)
5.41.12.60 Repayment other loans from related Co. (-)		0
5.41.12.65 Share issue payment (minus)		0
5.41.12.70 Payment of issue publ oblig (minus)		0
5.41.12.75 Other financing payments (minus)	33	0
5.41.13.00 CASH FLOW FROM INVESTING ACTIVITIES		(12,596,472)
5.41.13.05 Sale of fixed assets		82,363
5.41.13.10 Sale of permanent investments		0
5.41.13.15 Sale of other investments	33	5,116,363
5.41.13.20 Proceeds secured loans to		0

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	related Comp.		
5.41.13.25	Proceeds other loans to related companies		1,053,913
5.41.13.30	Other investment income	33	839,008
5.41.13.35	Incorporation of fixed assets (minus)		(12,938,320)
5.41.13.40	Capitalized interests payment (minus)		0
5.41.13.45	Permanent Investments (minus)		(1,381)
5.41.13.50	Investments in financial instruments (minus)		(300,000)
5.41.13.55	Other loans to related companies (minus)		(3,936,873)
5.41.13.60	Other loans to related companies (minus)		(3,148)
5.41.13.65	Other distrib of funds on invest activities (-)	33	(2,508,397)
5.41.00.00	TOTAL NET CASH FLOW FOR THE PERIOD		12,487,668
5.42.20.00	EFFECT OF INFLATION ON CASH & CASH EQUIV.		(942,734)
5.41.00.00	NET CHANGE IN & CASH EQUIVALENT		11,544,934
5.42.00.00	CASH & CASH EQUI AT BEGINNING OF PERIOD		77,112,909
5.43.00.00	CASH & CASH EQUIV BALANCE AT END OF PERIOD		88,657,843

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INCOME STATEMENT RECONCILIATION

CONCILIATION BETWEEN CASH FLOW GENERATED BY THE OPERATION'S ACTIVITIES AND THE INCOME STATEMENT FOR THE YEAR

1.00.01.30 Type of Currency: Thousands of Chilean Pesos  
 1.00.01.40 Type of Balance : Consolidated

CASH FLOW - INCOME STATEMENT RECONCILIATION	NOTE No.	09-30-04
	-----	-----
5.50.10.00 Profit (Loss) for the year		14,237,355
5.50.20.00 Profit (Loss) in sale of assets		307,248
5.50.20.10 (Profit) Loss in sale of fixed assets		307,052
5.50.20.20 Profit in sale of investments (minus)		0
5.50.20.30 Loss in sale of investments		196
5.50.20.40 (Profit) Loss in sale of other assets		0
5.50.30.00 Non-cash losses (gains)		20,167,850
5.50.30.05 Depreciation for the year	12	11,754,846
5.50.30.10 Amortization of intangibles		908,238
5.50.30.15 Write-offs and provisions		2,221,041
5.50.30.20 Accrued earnings from investments in related companies (minus)	14	(1,696,954)
5.50.30.25 Accrued losses from investments in related Co.	14	5,713,350
5.50.30.30 Negative goodwill amortization	16	477,694
5.50.30.35 Positive goodwill amortization (minus)		0
5.50.30.40 Price level restatement	29	768,421
5.50.30.45 Net exchange difference	30	(2,373,424)

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5.50.30.50	Other non-cash credits to results (minus)	(403,762)
5.50.30.55	Other non-cash debits to results	2,798,400
5.50.40.00	Changes in Assets affecting cash flow (incr) decreases	(30,341,342)
5.50.40.10	Debtors from sales	(20,177,995)
5.50.40.20	Inventory	(11,411,029)
5.50.40.30	Other assets	1,247,682
5.50.50.00	Changes in liabilities affecting cash flow increases (decr)	23,908,437
5.50.50.10	Accounts payable related to results for the year	21,750,425
5.50.50.20	Interests payable	(1,230,790)
5.50.50.30	Income tax payable (net)	3,539,374
5.50.50.40	Other accounts payable related to non-oper results	421,365
5.50.50.50	VAT and other taxes payable (net)	(571,937)
5.50.60.00	Profit (Loss) of minority interest	2,589,248
5.50.00.00	NET OPERATING CASH FLOW	30,868,796

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### 1. Registration in the Securities Register

#### IDENTIFICATION OF THE COMPANY AND REGISTRATION IN THE SECURITIES REGISTER

The Company is registered in the Securities Register under No. 061 and is supervised by the Securities and Insurance Commission.

The subsidiary S.A. Vina Santa Rita is registered in the Securities Register under number 390 of the S.V.S. (Securities and Insurance Commission).

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### 2. Applied Accounting Criteria

#### APPLIED ACCOUNTING CRITERIA

##### a) Accounting Period

These financial statements correspond to the period between January 1 and September 30 of 2004 and 2003.

##### b) Preparation basis of financial statements:

These consolidated financial statements as of September 30, 2004 and 2003 have been prepared on the basis of generally accepted accounting principles and specific norms issued by the S.V.S.; the former prevailing in case of discrepancies.

##### c) Presentation Basis



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For comparison purposes, the financial statements and figures included in the disclosures for the 2003 fiscal year are presented updated according to non-accounting terms as of September 30, 2004 by 1.6%.

### d) Consolidation Basis

The consolidated financial statements include the balances of the following subsidiaries: Cristalchile Comunicaciones S.A., Cristalchile Inversiones S.A., Ciecsa S.A. consolidated, S.A. Vina Santa Rita consolidated, and Constructora Apoger S.A. consolidated.

The company Ciecsa consolidated includes the balances of its subsidiary Red Televisiva Megavision S.A. in which it has a 99.99% stake of its net worth and Simetral S.A. in which it has a 81.5% stake of its net worth.

S.A. Vina Santa Rita consolidated includes the balances of its subsidiaries Vina Carmen S.A., with a 99.9% stake in its net worth, and Vina Centenaria S.A., with a 100% stake, Vina Dona Paula S.A. with a 100% stake in its net worth and Sur Andino S.A. with a 100% stake in its net worth in 2004 and 2003.

Intercompany balances and effects of transactions were eliminated in the consolidation and the participation of minority investors has been recognized presented in the balance as minority interest.

### e) Adjustment for Currency Devaluation (Price Level Restatement)

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Consolidated financial statements have been restated considering the variation in the purchasing power of the currency occurred during the fiscal year 2004, which was 1.9% (1.2% in 2003).

For financial effects, the effective variations have been considered for every month in 2003 and 2004, with respect to September 2004 and 2003. For tax effects, the negative variations occurred in some months of 2003 and 2004 with respect to 2003 and 2004 have been equaled to zero, according to the instructions of the Chilean Internal Revenue Service, not significantly affected the financial statements.

### f) Conversion Basis

Balances in foreign currency and indexed currency units have been converted to pesos at the indicated parities:

	2004	2003
	----	----
	Ch\$	Ch\$
U.S. Dollar	608.90	660.97
Pound Sterling	1,091.41	1,099.23
Swedish Crown	482.14	501.76
EURO	757.34	770.81
Unidad de Fomento	17,190.78	16,946.03

### g) Marketable Securities and Time Deposits

Transactions in short-term fixed income instruments are shown at the return

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value of the investment, which does not exceed the market value as of September 30, 2004 and 2003.

Investments in shares are shown at the lowest value between the corrected cost and market value.

Time deposits are shown at the value of the investment, plus adjustments and interest accrued as of the date of the fiscal year.

### h) Inventory

Inventory of finished products has been valued as of September 30, 2004 and 2003 at the direct production cost, duly updated, and raw materials and materials at the cost of the last purchase or its corrected cost. Those valuations do not exceed the net liquidation value.

Inventory of foreign television programs to be exhibited are valued at the purchase cost at the exchange rate in effect at the closing of the fiscal year. Local programs are valued according to the terms of the respective contracts.

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Programs inventories at the closing of each fiscal year represent the value of the films and videos contracted and the proportion of repeats that are pending exhibition. The actual cost of the programs is charged to results as they are broadcasted.

### i) Bad Debts (Uncollectables)

The parent company and subsidiaries have made provision for bad debts that is deducted from debtors for sales and documents receivable. The criterion adopted to estimate them is the age of the balances.

### j) Fixed Assets

The property in fixed assets is shown at the purchase cost plus legal and regulatory revaluations accumulated until September 30, 2004 and 2003.

### k) Depreciation of Fixed Assets

Depreciation of these goods is calculated on updated values, according to the straight-line depreciation method, considering the estimated useful life of the goods.

### l) Assets on Leasing

None.

### m) Sales Transactions with Leaseback

None.

### n) Intangibles

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The corrected purchase value of trademarks of the subsidiary S.A. Vina Santa Rita which has an amortization period of 40 years, as well as inscription costs that are amortized over the period of duration of the renovation. The subsidiary CIECSA consolidated includes channel 9 TV frequency, which has an amortization period of 40 years, and the amortization method is the one of "Increasing Digits".

### o) Investments in Related Companies

According to the established in the circulating No. 1697 of the VPP, for the valuation of the investments in related companies, carried out prior to the January 01, 2004, the equity method (VPP) has continued to be used.

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This method consists of assigning to the investment an equivalent value to the proportion that corresponds to the company in the equity at books value of the issuer, and recognize proportionally, the variations that this experiments. Investments abroad have been valued according to provisions of Technical Bulletin No. 64 of the Chilean Accountants Association, A.G.

### p) Goodwill Amortization

Goodwill amortization resulted from comparing the price paid for the investment with the proportional equity value (VPP) that corresponds to the investment in the company's equity.

Amortizations of these values are carried out in a period of twenty years.

As of September 30, 2004 and 2003 there is no positive goodwill.

### q) Operations with repurchase and resale agreement

Financial instruments acquired with a resale agreement are shown at their purchase value plus interest and adjustments accrued at the closing of the fiscal year, and they are classified in Other Current Assets, in the terms established in Circular No. 768 of the Securities and Insurance Commission.

### r) Obligations with the public

Obligations for bonds issued are shown at their face value plus adjustments and interest accrued at the closing of each fiscal year. The negative goodwill obtained compared to par value is amortized proportionally to payment or redemption of the capital installments of those bonds and the expenses for the placement of long-term bonds.

### s) Deferred Taxes and Income Tax

The parent company and its subsidiaries has complied with deferred taxes, in accounting terms, as established in Technical Bulletin No. 60 and 71 of The Accountants Association and the norms indicated in circular 1466 of the S.V.S.

Income tax is recorded in the accounting on the basis of the calculation of net taxable income determined according to norms established in the Income Tax Law.

t) Severance payment

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The parent company has established a reserve for all of the personnel's severance payment, according to the union contracts signed with their workers. This reserve is shown at the present value of the obligation.

u) Sales

The consolidated companies recognize operating income on an accrued basis according to accounting principles generally accepted in Chile.

v) Derivative Contracts

The parent company and its subsidiaries Ciecsa S.A. and S.A. Vina Santa Rita maintain Future contracts in foreign currency recorded as established in Technical Bulletin 57 of the Accountants Association of Chile A.G.

w) Computer Software

The parent company and S.A. Vina Santa Rita develop computer software with their own resources and they also acquire computer packages from third parties. Development disbursements are charged to results as they are generated. Computer packages are recorded in Fixed Assets and amortized in 36 months by the parent company and in 48 months by the subsidiary S.A. Vina Santa Rita.

x) Research and development expenses

The companies register expenses for this item directly in results as they are generated.

y) Cash flow statement:

According to current regulations of the Securities and Insurance Commission and the Accountants Association of Chile, in preparing the cash flow statement, the Company has considered time deposits, fixed rate mutual funds investments and agreements with maturities under 90 days as cash.

Such cash flows related to the Company's line of business, interest paid, interest income received, dividends received, and all that is not defined as investment or Financing is included under the heading "Flow Originating in Activities of the Operation."

Disbursements originating in time deposits and deposits with maturities over 90 days have been classified in the item "Investments in Financial Instruments."

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CRISTALERIAS DE CHILE S.A.

NOTE 2 - ACCOUNTING CRITERIA USED - COMPANIES INCLUDED IN THE CONSOLIDATED REPORT

R.U.T.	Company Name	Percentage of Ownership	
		Direct	Indirect
		09.30.2004	
96.721.580-5	Cristalchile Comunicaciones S.A.	99.9982	0.0000
96.767.580-6	Constructora Apoger S.A.	80.0000	0.0000
96.608.270-4	Ciecsa S.A.	98.4458	0.0000
86.547.900-K	S.A. Vina Santa Rita	54.0970	0.0000
96.972.440-5	Cristalchile Inversiones S.A.	99.9900	0.0100

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### 3. Accounting Changes

As of September 30, 2004 and 2003, there have not been any changes in the accounting criteria applied that affect the consolidated financial statements.

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### 4. Marketable Securities

As of September 30, 2004, this item is composed by the following investments:

- a) Th Ch\$ 53,833,075 are included Investments in bonds, Fixed Fate Instruments equivalent to Th Ch\$ 41,389,097 plus 37,805,020 EUROS which mainly correspond to investments in state bonds and bonds from financial institutions in USA, Germany, Holland; Collateralized Bonds of Private Companies in USA (with accounts receivable guarantee) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 8,164,611 in fixed rate investment funds in US\$.
- c) Th Ch\$ 4,233,486 in shares.
- d) Th Ch\$ 3,635,133 investments in bonds of Celulosa Arauco equivalent to US\$ 5,970,000, with a 6.95% rate per year with maturity on September 15, 2005.
- e) Th Ch\$ 10,521 for accrued interests of bonds of Celulosa Arauco S.A.

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As of September 30, 2003, this item is composed by the following investments:

- a) Th Ch\$ 52,310,976 are included Investments in bonds, fixed rate instruments which mainly correspond to investments in state bonds of the Treasury Bills, Collateralized Bonds of Private Companies in USA (with accounts receivable guarantee) and USA Mortgage Bonds with state guarantee.
- b) Th Ch\$ 4,229,712 in fixed rate investment funds in US\$.
- c) Th Ch\$ 8,896,962 in shares.

CRISTALERIAS DE CHILE S.A.

NOTE 4 -MARKETABLE SECURITIES- BALANCE COMPOSITION

Type of Security	Book Value	
	09-30-2004	09-30-2003
Shares	4,233,486	4,229,712
Bonds	57,468,208	52,310,976
Shares of mutual funds	0	0
Shares of investment funds	8,164,611	8,896,962
Public tender notes	0	0
Mortgage bonds	0	0
Bonds and fixed rate instruments	0	0
Interest of Celulosa Arauco bonds	10,521	0
Total Marketable Securities	69,876,826	65,437,650

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CRISTALERIAS DE CHILE S.A.

NOTE 4 - MARKETABLE SECURITIES - SHARES

R.U.T.	Company Name	Number of of Shares	Participation Percentage	Unit Marke Valu
96.512.200-1	Bodegas y Vinedos Santa Emiliana S.A.	63,642,856	9.9980	

Value Investment Portfolio  
 Adjustment Provision  
 Book value, Investment Portfolio

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CRISTALERIAS DE CHILE S.A.  
 NOTE 4 - MARKETABLE SECURITIES - FIXED RATE  
 INSTRUMENTS

Type of Security	Par Value	Book Value	
		Amount	Rate (3)
Financial Institutions bonds in Germany and Holland (1)	32,470,490	32,470,490	1
US treasury bonds (2)	18,133,100	18,133,100	0
US Collateralized Bonds (2)	6,852,522	6,852,522	0
Call Deposit (2)	12,096	12,096	0
Celulosa Arauco bonds (interests) (2)	10,521	10,521	4
BBH U.S. Money Market Portfolio (2)	8,164,611	8,164,611	1
<b>TOTAL</b>	<b>65,643,340</b>	<b>65,643,340</b>	

Note:

- (1) The investements have been made in EUROS.
- (2) The investements have been made in U.S. Dollars.
- (3) Rate of period from 01-01-2004 to 09-30-2004.
- (4) These investments can be recovered within 48 hrs. warning.

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5. Short-Term and Long-Term Debtors

As of September 30, 2004, there are balances short-term debtors in the amount of Th Ch\$51,642,593 (Th Ch\$ 47,451,798 in 2003).

As of September 30, 2004, there is a bad debt reserve of Th Ch\$ 739,424 in 2004 (Th Ch\$ 750,280 in 2003), presented deducting the balances of Debtors from Sales and Documents receivable.

The balances of Short-term Debtors are shown net of Customer Advance Payments.

In addition, there is a balance of Th Ch\$ 194,609 in Long-Term Debtors in 2004 (Th Ch\$ 231,635 in 2003).

Under accounts receivable are included exports made by the subsidiary Vina Santa Rita S.A., that represent 63,91% of the total at September 30, 2004 (65,64% in 2003) for Th Ch\$11,495,814 in 2004 (Th Ch\$ 9.991.823 in 2003).

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CRISTALERIAS DE CHILE S.A.  
NOTE 5 -SHORT AND LONG TERM DEBTORS

Item	Current Assets Over 90 days				Subtotal	Total Cur
	Up to 90 days		up to 1 year			
	09-30-2004	09-30-2003	09-30-2004	09-30-2003		
Debts from Sales	43,502,117	38,997,274	2,699,166	2,733,439	46,201,283	45,696,034
Estimate of bad debtors	-	-	-	-	505,249	-
Documents receivable	4,312,314	4,772,475	44,934	121,873	4,357,248	4,123,073
Estimate of bad debtors	-	-	-	-	234,175	-
Misc. Debtors	1,729,792	1,544,546	93,694	32,471	1,823,486	1,823,486
Estimate of bad debtors	-	-	-	-	-	-
						Total Long-Term

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6. Balances and Transactions with related parties

Balances receivable in the Short-Term as of September 30, 2004 total Th Ch\$ 3,178,597 (Th Ch\$ 756,059 in 2003) and correspond mainly to a loan granted by the parent company to Metropolis Intercom for Th Ch\$ 2,725,425 at an annual interest rate of 3%, and a loan granted by the subsidiary Ciecsa to Editorial Zig Zag for Th Ch\$ 110,285 (Th Ch\$ 850,380 in 2003) including interests, with maturity on 06-30-2003 at an annual interest rate of 1%. The balance corresponds to invoicing receivable for Th Ch\$ 342,887 (Th Ch\$ 478,582 in 2003).

Balances payable in the short term totaling Th Ch\$ 1,101,916 at September 30, 2004 (Th Ch\$ 850,380 in 2003) mainly correspond to commercial transactions under 90 days for Th Ch \$ 434,478 (Th Ch\$ 341,793 in 2003) and dividends payable to Majority shareholders for Th Ch\$ 667,438 (Th Ch\$ 508,587 in 2003).

In 2004 there is a long-term receivable balance corresponding to accounts receivable totaling Ch Th\$ 1,212,596 (Ch Th\$ 2,944 in 2003), which correspond to a loan granted by the parent company to Metropolis Intercom S.A. for Th Ch\$ 861,688 and to Inmobiliaria Monte Azul S.A. for Th Ch\$ 346,519, the balance corresponds to invoicing for Th Ch\$ 4,389 (Th Ch\$ 2,944 in 2003).



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CRISTALERIAS DE CHILE S.A.  
NOTE 6 - BALANCE AND TRANSACTIONS WITH RELATED COMPANIES  
DOCUMENTS AND ACCOUNTS RECEIVABLE

R.U.T.	Company	Short Term		
		09-30-2004	09-30-2003	
89.150.900-6	Vina Los Vascos S.A.	87,013	147,042	
90.684.000-6	Editorial Zig-Zag S.A.	110,285	166,149	
86.881.400-4	Envases CMF S.A.	15,302	51,482	
83.032.100-4	Serv. Y Consultorias Hendaya S.A.	247	2,009	
90.048.000-4	Sudamericana Agencias Aereas y Maritimas S.A.	1,008	0	
79.753.810-8	Claro y Cia.	302	660	
96.787.775-1	Metropolis Intercom S.A.	2,905,819	111,329	8
90.160.000-7	Sudamericana de Vapores S.A.	1,510	28,384	
96.793.770-3	Ediciones Chiloe S.A.	0	0	
86.963.200-7	Forus S.A.	0	0	
78.936.090-1	Inmob. Y Constructora Monte Azul S.A.	0	0	3
77.489.120-K	Soc. Agr. Vinedos Collipeumo Ltda	0	0	
0-E	Rayen Cura SAIC	57,111	249,004	
	Total	3,178,597	756,059	1,2

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CRISTALERIAS DE CHILE S.A.  
NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES  
DOCUMENTS AND ACCOUNTS PAYABLE

R.U.T.	Company	Short Term		
		09-30-2004	09-30-2003	
90.320.000-6	Cia. Electro Metalurgica S.A.	443,023	334,209	
83.032.100-4	Serv. Y Consultorias Hendaya S.A.	113,587	112,545	
89.150.900-6	Vina Los Vascos S.A.	14,847	8,955	
79.753.810-8	Claro y Cia.	14,193	62,338	
96.539.380-3	Ediciones Financieras S.A.	204	103	

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86.881.400-4	Envases CMF S.A.	201,120	223,907
90.160.000-7	Cia. Sudamericana de Vapores S.A.	11,718	9,838
0-E	Rayen Cura S.A.I.C.	173,268	0
86.755.600-1	Inversiones Bayona S.A.	118,251	90,107
92.048.000-4	Sudamericana Agencias Maritimas S.A.	11,607	0
96.787.750-6	Metropolis Intercom S.A.	98	8,378
77.489.120-K	Soc. Agr. Vinedos Collipeumo Ltda.	0	0
	Total	1,101,916	850,380

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CRISTALERIAS DE CHILE S.A.

NOTE 6 - BALANCES AND TRANSACTIONS WITH RELATED COMPANIES  
TRANSACTIONS

Company	R.U.T.	Relationship	Description of Transaction	Amount	09-30-2
Serv. Y Consultorias Hendaya S.A.	83.032.100-4	Majority shareholder	Services received	976,661	
		-	Dividends paid	341,897	
		-	Services supplied	14,551	
		-	Products sold	201	
		-	Services rendered	51,461	
		-	Payment Made for own Account	0	
Quemchi S.A.	96.640.360-8	Same Parent Indirect	Services rendered	7,624	
Rayen Cura S.A.I.C.	0-E	affiliate	Direct sales	115,771	
Navarino S.A.	96.566.900-0	Same Parent	Services supplied	7,624	
Ediciones Financieras S.A.	96.793.77-3	Indirect affiliate	Products sold	0	
		-	Services purchased	325	
		-	Services received	6,034	
		-	Advertising hired	652	
		-	Advertising services	5,592	
		-	Advertising hired	738	
Envases CMF S.A.	86.881.400-4	Indirect affiliate	Materials purchased	461,301	
		-	Products sold	195	
		-	Other sales	51,235	
Forus S.A.	86.963.200-7	Affiliate	Advertising hired	4,354	
		-	Advertising hired	4,354	
Vina Los Vascos S.A.	89.150.900-6	Indirect affiliate	Direct sales	543,522	
		-	Materials purchased	41,156	
Cia. Sud-Americana de Vapores S.A.	90.160.000-7	Same Parent	Freight services received	123,252	

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		-	Other sales	1,230
		-	Product sold	9,528
Cia. Electro		Majority		
Metalurgica S.A.	90.320.000-6	shareholder	Dividends paid	1,311,156
		-	Materials purchased	5,647
		-	Others sales	491
		-	Product sold	2,556
			Payment Made for own	
			Account	0
Claro y Cia.	79.753.810-8	With the		
		Chairman	Advice received	126,292
		-	Products sold	543
Inversiones Bayona		Majority		
S.A.	86.755.600-1	shareholder	Dividends paid	355,935
Metropolis Intercom		Indirect		
S.A.	96.787.750-6	affiliate	Advertising hired	431,107
		-	Other sales	0
		-	Long-term loan granted	861,688
		-	Long-term loan granted	2,725,425
		-	Services purchased	191
		-	Land Rent	1,533
		-	Advertising services	15,144
		-	Products sold	0
Soc Agric. Cullipeumo		Indirect		
Ltda.	77.489.120-K	-	Raw Material Purchased	9,728
		-	Products sold	551
		-	Reimbursement of	
			Expenses	422
Sudamericana Agencias				
Aereas y Maritimas				
S.A.	92.048.000-4	Indirect	Freight services	163,820
		-	Container rent	15,476
		-	Products sold	67
		-	Others sales	768
Carmen Luz Sanchez				
Guzman	5.781.266-4	Indirect	Raw Material Purchased	37,268
		-	Reimbursement of	
			Expenses	1,397
Inmobiliaria y				
Constructora Monte				
Azul S.A.	78.936.090-1	Affiliate	Loan granted	343,816
		22		
Empresa Editora				
Zig-Zag	90.684.000-6	Indirect	Interest	2,705
		-	Services purchased	107
		-	Services sold	1,959

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An itemized list of inventory, valued according to note 2 h), is presented on an attached chart.

CRISTALERIAS DE CHILE S.A.

NOTE 7 - INVENTORY (Consolidated)

	2004		2003	
	Th	Ch\$	Th	Ch\$
Finished Products				
* Cristalerias de Chile S.A.	4,165,325		2,723,155	
* S.A. Vina Santa Rita	5,672,310		5,571,287	
Subtotal Finished Products	9,837,635		8,294,442	
Raw Materials and Fuel				
* Cristalerias de Chile S.A.	1,242,139		1,661,580	
* S.A. Vina Santa Rita	25,159,925		21,618,880	
Subtotal Raw Materials and Fuel	26,402,064		23,280,460	
Supply Materials and Parts				
* Cristalerias de Chile S.A.	873,822		1,058,114	
* S.A. Vina Santa Rita	1,372,303		1,100,763	
Subtotal Supply Materials and Parts	2,246,125		2,158,877	
Materials in Transit	1,026,001		366,788	
Red Televisiva Megavision S.A. (CIECSA S.A.)				
* Foreign, taped, for broadcast	2,509,115		2,517,572	
* Domestic programming, to be broadcast	185,434		454,346	
Subtotal Red Televisiva Megavision S.A.	2,694,549		2,971,918	
Total	42,206,374		37,072,485	

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### 8. Deferred taxes and income taxes

#### A) DEFERRED TAXES.

Accumulated balances of deferred taxes for temporary differences, and their composition in the income tax account for effects of fiscal year results and recognition of deferred taxes, are presented on the attached charts.

Amortization periods of deferred taxes have been estimated on average at 1 year for Short-Term Assets, 4 years for Long-Term Assets, and 14 years for Long-term Liabilities.

#### B) INCOME TAX

The parent company and its subsidiary S.A. Vina Santa Rita, made tax provisions of 17% of taxable income in 2004 (16.5% in 2003) subject to the First Category, in addition to a 35% Income Tax under Art. 21, for the 2004 and 2003 fiscal years.

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The other subsidiaries maintain negative taxable rents, therefore they have not provisioned for this concept.

Credits against taxes are shown deducting the payable obligation.

The itemized list is the following:

	2004		2003	
	Th	Ch\$	Th	Ch\$
Fiscal year income tax reserve	(4,113,277)		(1,294,403)	
Single tax reserve	(10,176)		(8,161)	
	-----		-----	
SUB TOTAL	(4,123,453)		(1,302,564)	
Credits:				
Monthly reserve payments	1,891,500		3,391,248	
Training expenditures	75,288		69,632	
Fixed Assets credit	30,803		32,544	
Donations	29,437		9,895	
	-----		-----	
CREDIT SUB TOTAL	2,027,028		3,503,319	
Income Tax	(2,096,425)		2,200,755	

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Income Tax to be Recovered	0	14,481
Other Taxes to be recovered:		
VAT Fiscal Credit	355,118	273,157
Income tax credit, previous year	745,454	236,091
Profit absorption, previous year	79,591	0
Income Tax advance	11,104	0
TOTAL TAXES TO BE RECOVERED (PAID)	----- (905,158)	----- 2,724,484

### C) TAXABLE PROFIT FUND

The parent company registered the following balance of profits to be distributed:

	2004		2003	
	Th	Ch\$	Th	Ch\$
Generated as of 12.31.1983:				
Profits adjustment	1,955,579		1,955,579	
Generated since 01.01.1984:				

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Without Credit	1,952,737	1,092,551
With 10% First Category Credit	22,897	23,125
With 15% First category Credit	83,691,680	87,635,035
With 15% Additional rate Credit	725	736
With 16% First Category Credit	14,608,036	16,432,597
With 16.5% First Category Credit	7,024,928	4,179,243
With 17% First Category Credit	16,845,057	0
	-----	-----
SUB-TOTAL TAX PROFITS	124,146,060	109,363,287
Non-income revenues	6,886,405	6,955,188
	-----	-----
TOTAL RETAINED EARNINGS	131,032,465	116,318,475

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CRISTALERIAS DE CHILE S.A.  
NOTE 8 - DEFERRED TAXES AND INCOME TAX  
DEFERRED TAXES

Item	09-30-2004				Asset Defe
	Asset Deferred Tax		Liability Deferred Tax		
	Short term	Long Term	Short Term	Long Term	
Temporary Differences					
Reserve non-collectable accounts	132,736	0	0	0	126,820
Prepaid Income	543,712	0	0	0	849,637
Vacation provision	192,385	0	0	0	168,009
Intangible Amortization	0	0	0	0	0
Leased assets	0	0	0	0	0
Manufacturing expenses	0	0	0	0	0
Depreciations fixed assets	0	0	0	8,273,766	0
Severance payments	1,507	150,147	0	0	1,784
Other events	0	0	54,143	502,789	0
Packaging reserve	154,061	0	0	0	196,711
Furnace repair provision	325,031	401,392	0	0	0
Stock obsolescence provision	0	0	0	0	0
Spare parts obsolescence provision	109,251	0	0	0	98,860
Amortization lower value bonds	103,807	0	0	0	81,806
Non realized profits	244,323	10,836	0	0	231,810
Other provisions	140,648	0	0	0	21,308
Direct labor	11,337	0	0	0	21,846
Automobiles Accumulated					
Depreciation	0	20,698	0	0	0
Tax losses	0	144,781	0	0	0
Negative bonds placement (-)	0	0	0	232,002	0
Prepaid expenses	0	0	47,158	0	0
Banking reserve	0	0	0	30,042	0
Fixed assets, molds	0	0	0	289,762	0
Commercial brands	1,957	0	0	0	38,376
Amortization commercial brands	0	0	0	0	0

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Expenses assetted	0	0	261,654	0	50,804
Deferred customs duties	729	20,087	0	73,330	0
Stock obsolescence provision	113,939	0	0	0	90,298
Other expenses provision	0	0	0	0	0
Supplementary accounts-net of amort.	3,424	5,586	0	3,973,651	167,110
Valuation provision	0	0			0
Total	2,071,999	742,355	362,955	5,428,040	1,810,959

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CRISTALERIAS DE CHILE S.A.  
NOTE 8 - DEFERRED TAXES AND INCOME TAX  
INCOME TAX

	09/30/2004
	-----
	Th Ch\$
Current tax expense (tax provision)	-4,123,453
Adjustment tax expense (previous year)	0
Effects from assets or liabilities, deferred year's tax	38,147
Tax benefit from tax losses	0
Effect of amortiz. of supplementary accounts for deferred assets and liabilities	-23,544
Effect on assets or liabilities from deferred tax from changes in assessment provision	0
Other charges or credits to the account	-22,352
Total	-4,131,202

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9. Short and Long-term Leasing Contracts and Assets for Leasing

As of September 30, 2004, balances are not included under this heading.

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10. Other Current Assets

As of September 30, 2004, included under this item are investments in:

- a) Financial instruments with resale agreement for Th Ch\$ 20,146,047 valued as expressed by note 2 q).
- b) Deferred expenses for bonds placement for Th Ch\$ 359,902.
- c) Balance in favor of Cristalerias de Chile y filial S.A. Vina Santa Rita for Th Ch\$ 1,054,390 for Future Contracts in foreign currency.

As of September 30, 2003, there were investments in:

- a) Financial instruments with resale agreement for Th Ch\$ 8,679,104 valued as expressed by note 2 q).
- b) Deferred expenses for bonds placement for Th Ch\$ 369,316.
- c) Th Ch\$ 28,441 for bank reserve.

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11. Information on operations involving purchase agreements, sales agreements, sale with repurchase agreement, and purchase with resale agreement of titles or real estate securities

Information about these transactions is presented in attached charts.

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NOTE 11 - INFORMATION ON OPERATIONS WITH PURCHASE COMMITMENT, SALE COMMITMENT, SALE WITH REPURCHASE AGREEMENTS AND PURCHASE WITH RESALE AGREEMENTS OPERATIONS OF TITLES AND REAL ESTATE SECURITIES  
 SALE OPERATIONS WITH REPURCHASE COMMITMENT (VRC) AND PURCHASE OPERATIONS WITH RESALE COMMITMENT (CRV)

Code	Dates		Counterpart	Original Currency	Price Set	Rate	Final Value
	Start	End					
CRV	09.24.2004	10.01.2004	BCI CB	Pesos	500,000	0.16	500,1
CRV	09.24.2004	10.12.2004	Banco de Chile	Pesos	5,100,000	0.16	5,104,8
CRV	09.28.2004	10.05.2004	Banco de Chile	Pesos	2,000,000	0.19	2,000,8
CRV	09.28.2004	10.01.2004	Banco de Chile	Pesos	300,000	0.19	300,0
CRV	09.29.2004	10.06.2004	Banco de Chile	Pesos	940,000	0.18	940,3
CRV	09.30.2004	10.07.2004	BCI CB	Pesos	1,590,000	0.20	1,590,7



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CRV	09.27.2004	10.04.2004	Santander Investment	Pesos	1,300,000	0.20	1,300,5
CRV	09.27.2004	10.12.2004	Santander S.A.	Dollars	608,900	1.70	609,3
			Agente de Valores				
CRV	09.27.2004	10.18.2004	Santander S.A.	Dollars	605,572	1.70	606,1
			Agente de Valores				
CRV	09.30.2004	10.08.2004	BCI CB	Pesos	100,000	0.20	100,0
CRV	09.30.2004	10.08.2004	BCI CB	Pesos	150,000	0.20	150,0
CRV	09.24.2004	10.01.2004	Banco de Chile	Pesos	717,190	0.16	717,4
CRV	09.30.2004	10.08.2004	Banco de Chile	Pesos	1,000,000	0.17	1,000,4
CRV	09.24.2004	10.01.2004	Banco de Chile	Pesos	218,200	0.16	218,2
CRV	09.30.2004	10.08.2004	Banco de Chile	Pesos	560,000	0.17	560,2
CRV	09.30.2004	10.08.2004	Banco BCI	Pesos	70,000	0.20	70,0
			Corredores de				
			Bolsa				
CRV	09.30.2004	10.08.2004	Banco BCI	Pesos	90,000	0.20	90,0
			Corredores de				
			Bolsa				
CRV	09.30.2004	10.08.2004	Banco BCI	Pesos	420,000	0.20	420,2
			Corredores de				
			Bolsa				
CRV	09.30.2004	10.08.2004	Banco de Chile	Pesos	180,000	0.17	180,0
CRV	09.10.2004	10.05.2004	Banco de Chile	Pesos	200,000	0.15	200,2
CRV	09.10.2004	10.04.2004	Banco de Chile	Pesos	250,000	0.15	250,3
CRV	09.27.2004	10.25.2004	Banco de Chile	Pesos	285,266	0.16	285,6
CRV	09.29.2004	10.25.2004	Banco de Chile	Pesos	200,000	0.17	200,2
CRV	09.20.2004	10.22.2004	Scotiabank	Pesos	300,000	0.17	300,5
CRV	08.24.2004	11.10.2004	Banco Santander	Pesos	301,000	0.17	302,3
CRV	08.31.2004	11.24.2004	Banco Santander	Pesos	149,545	0.18	150,3
CRV	08.31.2004	11.10.2004	Banco Santander	Pesos	199,850	0.18	200,7
CRV	09.27.2004	11.08.2004	Banco Santander	Pesos	296,998	0.18	297,7
CRV	09.27.2004	11.09.2004	Banco Santander	Pesos	295,078	0.18	295,8
CRV	09.27.2004	11.10.2004	Banco Santander	Pesos	198,225	0.18	198,7
CRV	09.28.2004	11.22.2004	Banco Santander	Pesos	297,193	0.19	298,2
CRV	09.28.2004	11.23.2004	Banco Santander	Pesos	295,250	0.19	296,2
CRV	09.29.2004	11.25.2004	Banco Santander	Pesos	245,012	0.18	245,8
CRV	09.30.2004	11.25.2004	Banco Santander	Pesos	177,483	0.18	178,0

12. Fixed Assets

Cristalerias de Chile S.A.

The Fixed Assets are valued according to note 2j), and the main goods included under this item as of September 30, 2004 and 2003 are the ones detailed in the annexed table.

The items that make up the Company's fixed assets as of September 30, 2004 and 2003 include mainly Land, Industrial Constructions, Infrastructure Works, Machinery, and Equipment distributed between the Padre Hurtado, Alto Jahuel and other minor.

S.A. Vina Santa Rita

The increase in land corresponds to the operation of exchange conducted between Vina Santa Rita S.A. and Empresa de Transporte y Excavaciones Limitada (TRANSEX LTDA.).

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TRANSEX LTDA. granted Vina Santa Rita two pieces of land that totalize 27,242.67 m<sup>2</sup>, and Vina Santa Rita S.A. in turn granted TRANSEX LTDA. a land of 30,983.35 m<sup>2</sup>, both located in Buin. The parts agreed the exchange price on Ch\$ 269,000 million.

### Technical Reappraisal and Adjustment of Accounting Values:

The parent company carried out a technical reappraisal of its fixed assets in 1979. Likewise, in June 1986 it adjusted those assets. Both operations were carried out according to the provisions established in Circular Letters No. 1529 and No. 550 respectively of the Securities and Insurance Commission.

The effects of these operations, including write-offs of property, are shown on the attached chart.

### Depreciations:

The charge against results for this item amounts to Th Ch\$ 11,754,846 in 2004 and Th Ch\$ 11,065,777 in 2003.

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The detail is shown on an attached chart.

Fixed Assets		2004	2003
	-----	-----	-----
	ThCh\$	Th	Ch\$
Land			
Land and Mining Properties	13,590,995	13,326,621	
Subtotal Lands	13,590,995	13,326,621	
 Buildings and Infrastructure Projects			
Hi rises and industrial buildings	31,798,777	31,045,256	
Installations	33,214,620	31,285,463	
Residences	26,711	26,685	
Subtotal	65,040,108	62,357,404	
 Accumulated depreciation	(22,207,123)	(19,071,731)	
Fiscal year depreciation	(2,338,859)	(2,267,338)	
Subtotal Depreciations	(24,545,982)	(21,339,069)	
 Subtotal Constructions and Projects	40,494,126	41,018,335	
 Machinery and Equipment			
Machinery	99,213,011	94,674,738	
Furnaces	47,258,066	47,107,774	
Furniture and Furnishings	2,731,920	2,567,390	
Tools	731,693	635,358	
Rolling Stock	926,934	877,420	
Subtotal	150,861,624	145,862,680	
 Accumulated depreciation	(74,618,264)	(63,807,502)	
Fiscal year depreciation	(9,256,578)	(8,639,226)	
Subtotal Depreciations	(83,874,842)	(72,446,728)	

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Subtotal Machinery and Equipment	66,986,782	73,415,952
Other Fixed Assets		
Spare parts	6,860,830	5,634,169
Imports in transit	1,576,730	133,834
Work in progress	4,691,473	2,778,530
Lots in Pirque and Leyda	418,042	471,719
Deferred Customs Duties	91,727	294,383
Packages and Bundling	240,191	239,958
Other	1,978,605	1,953,675
Subtotal Other Assets	15,857,598	11,506,268
Total Fixed Assets	245,350,325	233,052,973
Total Accumulated Depreciation	(96,825,387)	(82,879,233)
Total Depreciation of the Period	(11,595,437)	(10,906,564)
Total Net Fixed Assets	136,929,501	139,267,176

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TECHNICAL REVALUATION AND ADJUSTMENT TO ACCOUNTING VALUES

	2004		2003	
	Th	Ch\$	Th	Ch\$
Land				
Land		319,012		318,603
Subtotal net land and mining properties		319,012		318,603
Buildings and Infrastructure Projects				
High rises and industrial buildings		6,371,495		6,365,235
Installations		42,110		42,068
Subtotal Buildings		6,413,605		6,407,303
Accumulated Depreciation		(5,156,792)		(4,939,451)
Fiscal year depreciation		(159,409)		(159,256)
Subtotal depreciation		(5,316,201)		(5,098,707)
Subtotal Buildings and Infrastructure project		1,097,404		1,308,596
Machinery and Equipment				
Furnaces		0		0
Machinery		0		0
Tools		0		0
Furniture and Furnishings		0		0
Subtotal Machinery and Equipment		0		0
Accumulated Depreciation		0		0
Fiscal year depreciation		0		0
Subtotal depreciation		0		0
Subtotal Machinery and Equipment		0		0
Subtotal Net Technical Revaluation		1,416,146		1,627,199

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TOTAL REVALUED ASSETS	6,732,617	6,725,906
TOTAL ACCUMULATED DEPRECIATION	(5,156,792)	(4,939,451)
TOTAL DEPRECIATION OF THE PERIOD	(159,409)	(159,256)
TOTAL NET	1,416,416	1,627,199

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### 13. Sales transactions with leaseback

These type of transactions were not carried out as of September 30, 2004 and 2003.

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### 14. Investments in related companies

According to Circulating No. 1697 of the SVS, for the valuation of investments in related companies, carried out prior to the January 01, 2004, the equity method (VPP) has continued to be used.

On the other hand, for the investments in which direct participation is lower than 20%, the equity method (VPP) has continued to be used, since they correspond to companies within the same business group and therefore significant influence exists on them.

This method consists of assigning the investment an equivalent value to the proportion that corresponds to the company in the equity at book value in the issuer, and recognizing proportionally, the variations that this experiences.

Investments in force as of September 30, 2004 and 2003 are detailed as follows:

#### METROPOLIS INTERCOM S.A.

On April 30, 2000 the Shareholders of Metropolis Intercom S.A.. agreed to make a capital increase by issuing 3,923,834 shares for Ch\$ 1,256.67 per share, equivalent to Th Ch\$ 4,931,000. Such amount was subscribed 50% by Cristalchile Comunicaciones S.A. and the remaining 50% by Liberty Comunicaciones de Chile Uno Ltda.

The payment of such subscription was made by the subsidiary Cristalchile Comunicaciones S.A. on September 29, 2004, paying 1,961,917 shares for a value of Th Ch\$ 2,462,794.

With this purchase, the subsidiary participates directly in 2.205% and 47.795% indirectly in Metropolis Intercom S.A.'s equity.

#### CIECSA S.A.

On August 26, 2004 the Shareholders of Ciecsa S.A. agreed to increase company's equity through the issue of 36,400,000 shares equivalent to Th Ch\$ 910,000 which were fully subscribed by Cristalerias de Chile S.A.

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This capital increase allowed CIECSA S.A. to complete financing in order to pay the balance of a Th US\$2,100 debt it had with Televisa S.A., produced by the purchase of 7,885,472 shares of Megavision S.A. in August 2002.

### INMOBILIARIA MONTE AZUL S.A.

As of May 14, 2004, Cristalchile S.A. paid to its subsidiary Constructora Apoger Th Ch\$196 for 49% of the rights of Inmobiliaria Monte Azul Ltda. With this contribution the participation in the affiliate reaches 50% as of June 30, 2004. In order to determine the fair value, it has been

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considered that the price paid corresponds to the market value, thus not originating adjustment to the investment value by present value.

### INVESTMENTS ABROAD

#### RAYEN CURA S.A.I.C.

On January 31, April 25 and June 30 of 2003 Rayen Cura S.A.I.C. carried out repayment of part of a capital increase paid on April 29, 2002. Total amounts reimbursed amounted to Th US\$ 2,600.

On June 30, 2004 and August 31, 2004, the Board of Rayen Cura S.A.I.C. approved the reimbursement of part of the irrevocable contributions subscribed and paid on April 29, 2002. The amount of the reimbursement was US\$ 3,400,000, of which CristalChile Inversiones S.A. received US\$ 1,360,000, equivalent to 40% of its contribution.

As of September 30 the financial statements of Rayen Cura S.A.I.C. acknowledge a rate of exchange of \$ 2.96 Argentine pesos per Dollar. Cristalchile Inversiones, in turn, has adjusted the financial statements of Rayen Cura S.A.I.C. in order to acknowledge the variation occurred from \$ 2.91 (December 31, 2003) and \$2.96 Argentine pesos per US dollar as of September 30, 2004.

As an effect of the result of the subsidiary and the financial statements conversion of Rayen Cura S.A.I.C., according to the chilean normative, CristalChile Inversiones S.A. has acknowledged during the period a profit of Th Ch\$ 837,914 and Th Ch\$ 728,836 profit as of September 30, 2003.

On the other hand, the Dollar rate of exchange variation in Chile during the period, originated adjustments and from the investment in Rayen Cura and for goodwill from the purchase of shares of that company, respectively, which were charged of Th Ch\$61,568 in 2004 (charge Th Ch\$ 1,252,448 in 2003) to the item Other Equity Reserves.

As stipulated in Technical Bulletin No. 64 of the Accountants Association of Chile, following is the information related to investments abroad:

	2004 Th\$	2003 Th\$
CristalChile Inversiones's share of Rayen Cura S.A.I.C.	12,248,478	13,124,284
Negative goodwill(net of amortization)	4,116,233	4,842,372

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TOTAL	16,364,711	17,966,656
Loss due to devaluation	(2,599,574)	(2,088,490)
Accrued Profit (loss)	837,914	728,836
Potentially remitible profit	0	0

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The investment in Rayen Cura S.A.I.C. is controlled in Dollars of the United States of America.

The subsidiary CristalChile Inversiones S.A., does not register liabilities contracted that have been specifically designated and entered to as coverage instruments for the investment abroad.

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CRISTALERIAS DE CHILE S.A.  
NOTE 14- INVESTMENTS IN RELATED COMPANIES  
BREAKDOWN OF INVESTMENTS

COMPANY	Country of Origin	Investment		Shareholder (Percentage)		Company Equity		
		Control Currency	Number of Shares	09-30-2004	09-30-2003	09-30-2004	0	
78.619.410-5	Cordillera Comunicaciones Holding Chile	Peso	0	50.00000	50.00000	124,110,332	137,71	
78.619.370-2	Cordillera Comunicaciones Ltda. Chile	Peso	0	0.00000	0.00000	124,734,002	138,40	
89.150.900-6	Vina Los Vascos S.A. Chile	Peso	60,000,000	43.00000	43.00000	14,862,748	13,22	
90.684.000-6	Editora Zig-Zag S.A. Chile	Peso	114,596,21	3	49.00000	49.00000	617,778	46
96.793.770-3	Ediciones Chiloe S.A. Chile	Peso	1,570,146	50.00000	50.00000	1,368,080	1,45	
96.826.870-8	Inmobiliaria Don Alberto S.A. Chile	Peso	3,817	0.00000	38.00000	0	0	
86.881.400-4	Envases CMF S.A. Chile	Peso	28,000	50.00000	50.00000	32,324,932	33,61	
98.806.690-0	Proser S.A. Chile	Peso	50	0.00000	0.00000	-12,200	-1	
96.787.750-6	Metropolis Intercom S.A. Chile	Peso	1,961,918	2.00000	0.00000	69,850,866	79,89	
	Inmob. Y							

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78.936.090-1	Constructora Monte Azul S.A.	Chile	Peso	50	50.00000	0.00000	-9,169	
0-E	Rayen Cura S.A.I.C	Argentina	Dollar	1,376,000	40.00000	40.00000	30,621,196	32,81
	TOTAL							

COMPANY	Companies' equity at Fair Value		Net Income At Fair Value		Result of Accrual		
	09-30-2004	09-30-2003	09-30-2004	09-30-2003	09-30-2004	09-30-2003	
78.619.410-5					-5,328,567	-5,306,331	62
78.619.370-2					-26,777	-26,665	
89.150.900-6					483,820	485,287	6
90.684.000-6					-111,696	-163,848	
96.793.770-3					-66,811	-102,288	
96.826.870-8					0	-4	
86.881.400-4					375,220	362,416	16
98.806.690-0					0	2	
96.787.750-6					-174,611	0	1
78.936.090-1	-9,169	0	-9,776	0	-4,888	0	
0-E					837,914	728,836	12
	TOTAL						100

COMPANY	Income not Realized		Book value of Investment	
	09-30-2004	09-30-2003	09-30-2004	09-30-2003

Cordillera

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78.619.410-5	Comunicaciones Holding	0	0	62,055,166	68,856,419
	Cordillera Comunicaciones				
78.619.370-2	Ltda.	0	0	311,835	346,012
89.150.900-6	Vina Los Vascos S.A.	0	0	6,390,982	5,685,198
90.684.000-6	Editora Zig-Zag S.A.	0	0	308,201	230,754
96.793.770-3	Ediciones Chiloe S.A.	148,757	189,659	535,283	537,239
	Inmobiliaria Don Alberto				
96.826.870-8	S.A.	0	0	0	10
86.881.400-4	Envases CMF S.A.	0	0	16,537,685	16,808,743
98.806.690-0	Proser S.A.	0	0	-61	1
	Metropolis				
96.787.750-6	Intercom S.A.	0	0	1,540,309	1,761,707
	Inmob. Y Constructora				
78.936.090-1	Monte Azul S.A.	0	0	-4,584	0
	Rayen Cura				
0-E	S.A.I.C	0	0	12,248,478	13,124,285
	TOTAL	148,757	189,659	99,923,294	107,350,368

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15. Investments in other companies

Investments in other companies that totaled Th Ch\$ 770,586 on September 30, 2004 (Th Ch\$ 840,471 in 2003) are shown on attached charts.

CRISTALERIAS DE CHILE S.A.

NOTE 15 - INVESTMENTS IN OTHER CORPORATIONS

R.U.T.	Company Name	Number of Shares	Shareholding (Percentage)	09-30-2004
96.895.100-9	Internet Holding S.A.	57,104	7.4200	155,
0-E	Bazuca.com Inc.	266,500	7.8900	614,

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16. Goodwill Amortization



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NEGATIVE GOODWILL

Stock purchases made in different periods of S.A. Vina Santa Rita, Vina Los Vascos S.A., Ciecsa S.A., Empresa Editora Zig Zag S.A., Ediciones Financieras S.A., and Rayen Cura S.A.I.C. have produced negative goodwill whose net balance to be amortized as of September 30, 2004 totaled Th Ch\$ 8,696,914 (Th Ch\$ 9,761,218 in 2003).

POSITIVE GOODWILL

As of September 30, 2004 and 2003 the parent company and the subsidiaries do not show any balance for this item.

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CRISTALERIAS DE CHILE S.A.  
NOTE 16 - GOODWILL ON INVESTMENTS  
NEGATIVE GOODWILL

R.U.T.	Company Name	09-30-2004	
		Amount Amortiz. this period	Goodwill Balance
99.999.999-9	Rayen Cura S.A.	205,812	4,116,233
86.547.900-K	S.A. Vina Santa Rita	38,347	531,312
96.608.270-4	Ciecsa S.A.	92,654	1,266,271
89.150.900-6	Vina Los Vascos S.A.	67,554	1,121,846
90.684.000-6	Editorial Zig-Zag S.A.	4,854	99,493
79.952.350-7	Red Televisiva Megavision S.A.	40,706	858,331
96.787.750-6	Metropolis Intercom S.A.	27,767	703,428
	TOTAL	477,694	8,696,914

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17. Intangibles

As of September 30, 2004 and 2003 this item is composed as follows:

Th Ch\$	Th Ch\$
-----	-----
2004	2003

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Concession of Channel 9 frequency and regional network	10,373,684	10,363,625
Trademarks	1,676,629	1,639,964
	-----	-----
TOTAL INTANGIBLES	12,050,313	12,003,589
ACCUMULATED AMORTIZATIONS		
From Channel 9 Frequency	(1,110,111)	(947,892)
From Trademarks	(285,629)	(225,739)
	-----	-----
TOTAL AMORTIZATIONS	(1,395,740)	(1,173,631)

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18. Others (Assets)

As of September 30, 2004 and 2003 the following are included under this item:

	2004	2003
	-----	-----
	Th Ch\$	Th Ch\$
Celulosa Arauco bonds (*)	0	9,012,141
Price differential bond acquisition(*)	0	103,006
Negative goodwill Bond Sale (Net)	2,920,603	3,261,087
Expenses of bond sales	933,534	1,110,148
Bank Cash Reserve	0	2,441
Foreign programs to be exhibited over a year from the present	1,991,396	755,801
Long-Term Tax VAT Vina Dona Paula	631,390	444,138
Presumed Minimum Profit Tax	43,612	21,025
Other	28,830	46,020
	-----	-----
Total	6,549,365	14,755,807

As of September 30, 2003 there were other long-term fixed assets:

(\*) Investment in Celulosa Arauco bonds equivalent to US\$13,420,000 at an annual rate of 6.95% and maturity at September 15, 2005, Th Ch\$ 103,006 for surplus Price differential paid in the acquisition of Celulosa Arauco bonds, which will be amortized in the same term of the bond's maturity date.

(\*\*) Corresponds to long-term refundable taxes of Vina Dona Paula S.A., Mendoza, Argentina subsidiary of S.A. Vina Santa Rita.

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19. Short-term obligations with banks and financial institutions

A detailed list of operations is shown on the attached chart.

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CRISTALERIAS DE CHILE S.A.

NOTE 19- OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS, SHORT TERM

R.U.T.	Bank or Financial Institution	Type of Currency and Read				
		Dollars		Euros		Yen
		09-30-2004	09-30-2003	09-30-2004	09-30-2003	09-30-2004
Short term (code: 5.21.10.10)						
0-E	Banco Regional de Cuyo	0	0	0	0	0
97.004.000-5	Banco de Chile	0	135,236	0	0	0
	Other	0	0	0	0	0
	TOTAL	0	135,236	0	0	0
	Amount capital due	0	134,308	0	0	0
	Annual average interest rate	0.00	1.88	0.00	0.00	0.00
Long Term - Short Term (code: 5.21.10.20)						
97.008.000-7	Citibank NA	836,331	1,848,087	0	0	0
97.030.000-5	Banco Estado	0	0	0	0	0
97.018.000-1	Scotiabank Sudamericano	0	0	0	0	0
97.006.000-6	Banco Credito e Inversiones	0	0	0	0	0
97.004.000-4	Banco de Chile	0	0	0	0	0
97.036.000-K	Banco SantanderSantiago	0	0	0	0	0
0-E	JP Morgan Chase Bank	292,991	138,250	0	0	0
0-E	Banco Argentaria	111,355	245,622	0	0	0
	Other	0	0	0	0	0
	TOTAL	1,240,677	2,231,959	0	0	0
	Amount capital due	941,138	2,075,930	0	0	0
	Average annual interest rate	2.05	1.83	0.00	0.00	0.00
	Percentage oblig. foreign curr. (%)		46.0000			
	Percentage oblig. foreign curr. (%)		54.0000			

Type of Currency and Readjustment Ind

U.F. Non adjustable \$ Total

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R.U.T.	Bank or Financial Institution	09-30-2004	09-30-2003	09-30-2004	09-30-2003	09-30-2004
Short term (code: 5.21.10.10)						
0-E	Banco Regional de Cuyo	0	0	0	0	15,884
97.004.000-5	Banco de Chile	0	0	0	0	0
	Other	0	0	0	0	0
	TOTAL	0	0	0	0	15,884
	Amount capital due	0	0	0	0	15,767
	Annual average interest rate	0.00	0.00	0.00	0.00	
Long Term - Short Term (code: 5.21.10.20)						
97.008.000-7	Citibank NA	0	0	0	0	836,331
97.030.000-5	Banco Estado	0	0	268,913	273,217	268,913
97.018.000-1	Scotiabank Sudamericano	421,190	454,163	0	0	421,190
97.006.000-6	Banco Credito e Inversiones	172,076	172,872	0	0	172,076
97.004.000-4	Banco de Chile	126,864	322,590	0	0	126,864
97.036.000-K	Banco SantanderSantiago	469,805	479,176	0	0	469,805
0-E	JP Morgan Chase Bank	0	0	0	0	292,991
0-E	Banco Argentaria	0	0	0	0	111,355
	Other	0	0	0	0	0
	TOTAL	1,189,935	1,428,801	268,913	273,217	2,699,525
	Amount capital due	1,173,790	1,344,683	264,375	268,605	2,379,303
	Average annual interest rate	1.39	4.43	4.94	4.94	

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20. Other Current Liabilities

As of September 30, 2003, there was a balance Th Ch\$ 5,136,957 in favor of financial institutions corresponding to future contracts in foreign currency subscribed by the parent company and the subsidiaries S.A. Vina Santa Rita y Ciecsa S.A. More detail on these is shown in note 34 Derivative Contracts.

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21. Long-term obligations with banks and financial institutions

The obligations with banks and financial institutions are presented on the charts attached.

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NOTE 21: LONG-TERM OBLIGATIONS WITH BANKS AND FINANCIAL INSTITUTIONS

R.U.T.	Institution	Currency adjustment index	Years of Maturity	
			More than 1 up to 2	More than 2 up to 3
	Financial Institution		Thou Ch\$	Thou Ch\$
		Other		
0-E	Banco Regional de Cuyo	currency	29,181	10,349
97.030.000-7	Banco Estado	Non-adjustment	271,182	132,188
97.036.000-K	Banco Santander Santiago	UF	465,297	465,297
97.018.000-1	Banco Scotiabank	UF	412,543	412,543
0-E	J.P. Morgan Chase Bank	Dollars	7,611,250	15,222,500
90.008.000-K	Citibank N.A.	Dollars	0	0
97.006.000-6	Banco Credito e Inversiones	UF	85,954	0
97.004.000-5	Banco de Chile	UF	124,042	124,042
0-E	Banco Argentaria	Dollars	0	0
	Total		8,999,449	16,366,919

Percentage of obligations in foreign currency 91.0000%  
 Percentage of obligations in local currency 9.0000%

R.U.T.	Financial Institution	More than 10 years		Closing d Current p
		Amount	Period	
	Financial Institution	Thou Ch\$		Total Long-Term at closing of Financial Statements
0-E	Banco Regional de Cuyo	0	0	39,530
97.030.000-7	Banco Estado	0	0	403,370
97.036.000-K	Banco Santander Santiago	0	0	930,594
97.018.000-1	Banco Scotiabank	0	0	1,237,629
0-E	J.P. Morgan Chase Bank	0	0	30,445,000

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90.008.000-K	Citibank N.A.	0	0	0	
97.006.000-6	Banco Credito e Inversiones	0	0	85,954	T
97.004.000-5	Banco de Chile	0	0	496,168	TA
0-E	Banco Argentaria	0	0	0	
	Total	0		33,638,245	

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22. Short-term and long-term obligations with the public (promissory notes and bonds)

The balance for the short-term as of September 30, 2004 was Th Ch\$ 1,158,008, (Th Ch\$ 1,159,784 in 2003) corresponding to interests accrued for bonds issued by the Parent Company and the subsidiary S.A. Vina Santa Rita.

Also are shown UF 500,000 equivalent to Th Ch\$ 8,595,390 which correspond the maturity of 2 quotas of the bonds capital series C1 issued by the parent company.

As of September 30, 2004, there are long-term obligations with the public for Th Ch\$ 82,515,744 (Th Ch\$ 91,250,982 in 2003), of which Th Ch\$ 61,886,808 (Th Ch\$ 70,590,383 in 2003) correspond to bonds issued in UF's by the parent company, of series C1, C2, D1, D2; and Th Ch\$ 20,628,936 (Th Ch\$ 20,660,600 in 2003) which correspond to bonds series C1, D1 and D2 issued in UF's by the subsidiary S.A. Vina Santa Rita.

This liability is shown in detail in the appendix.

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NOTE 22: SHORT-TERM AND LONG-TERM OBLIGATIONS WITH PUBLIC (PROMISSORY NOTES AND BONDS)  
BONDS

REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT	SERIES	CURRENT DEPOSIT FACE VALUE	INDEXING UNIT OF BOND	INTEREST RATE
-----	-----	-----	-----	-----
LONG-TERM BONDS-CURRENT PORTION				
296-09.07.02	C1 Interests	0	UF	4.75
296-09.07.02	C2 Interests	0	UF	4.75
296-09.07.02	D1 Interests	0	UF	5.80
296-09.07.02	D2 Interests	0	UF	5.80

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241-15.12.00	C1 Interests	0	UF	6.29
241-15.12.00	D1 Interests	0	UF	6.29
241-15.12.00	D2 Interests	0	UF	6.29
296-09.07.02	C	250,000	UF	4.75
296-09.07.02	C	250,000	UF	4.75
TOTAL CURRENT PORTION				

LONG-TERM BONDS				
296-09.07.02	C1	1,000,000	UF	4.75
296-09.07.02	C2	500,000	UF	4.75
296-09.07.02	D1	1,900,000	UF	5.80
296-09.07.02	D2	200,000	UF	5.80
241-15.12.00	C1	200,000	UF	6.25
241-15.12.00	D1	100,000	UF	6.25
241-15.12.00	D2	900,000	UF	6.25
LONG-TERM TOTAL				

REGISTRATION OR IDENTIFICATION No. OF INSTRUMENT	INSTALLMENTS		PAR VALUE	
	INTEREST PAYMENT	CURRENT AMORTIZATION PAYMENT	09-30-2004	09-30-2000
LONG-TERM BONDS-CURRENT PORTION				
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	258,941	259,330
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	86,314	86,440
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	399,485	400,090
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	42,051	42,110
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	61,869	61,960
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	30,935	30,980
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	278,413	278,840
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	4,297,695	
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	4,297,695	
TOTAL CURRENT PORTION			9,753,398	1,159,780
LONG-TERM BONDS				
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	17,190,780	25,825,750
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	8,595,390	8,608,580
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	32,662,482	32,172,610
296-09.07.02	SEMI-ANNUAL	SEMI-ANNUAL	3,438,156	3,443,430
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	3,438,156	3,443,430
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	1,719,078	1,721,710
241-15.12.00	SEMI-ANNUAL	SEMI-ANNUAL	15,471,702	15,495,450
LONG-TERM TOTAL			82,515,744	91,250,980

23. Provisions and Write-Offs

Provisions

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The Company has short-term provisions of Th Ch\$ 14,212,657 as of September 30, 2004, and Th Ch\$ 9,818,920 in 2003.

Long-term provisions of Th Ch\$ 6,604,096 and Th Ch\$ 7,745,359 are recorded for the years 2004 and 2003 respectively.

### Bad Debt Provisions:

The parent company and the subsidiaries S.A. Vina Santa Rita and Ciecsa S.A. have established a bad debt provision of Th Ch\$ 739,424 and Th Ch\$ 750,280 as of September 30, 2004 and 2003, respectively.

This provision is deducted from the balance of Debtors from Sales and Documents Receivable.

### Vacation Provision:

The parent company and its subsidiaries have established provisions for the total cost of vacations pending as of June 30, 2004 and 2003, as established in Technical Bulletin No. 47 of the Accountants Association of Chile.

The net balance for this item is Th Ch\$ 1,137,805 as of September 30, 2004 (Th Ch\$ 1,010,540 in 2003).

### Provision for Furnace Reconstruction:

This reserve is established throughout the useful life of the refractants of each smelting furnace so their repair will not distort the result of the fiscal year when the repairs are made.

The Company has established a reserve in the amount of Th Ch\$ 4,273,077 and Th Ch\$ 3,571,074 as of September 30, 2004 and 2003, respectively.

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### CRISTALERIAS DE CHILE S.A. NOTE 23: PROVISIONS AND WRITE-OFFS

	09-30-2004	09-30-2003
	-----	-----
	Thou Ch\$	Thou Ch\$
Short Term		
Commissions and Fees	2,720,782	2,931,652
Furnace reconstruction	1,911,946	0
Share of Board of Directors	677,434	164,808
Legal holidays	1,137,805	1,010,540
Local and foreign suppliers	828,425	899,952
Packing return to clients	906,239	1,168,581
Spareparts reserve and other	375,866	445,200
Informative Services	6,028	0
Advertising and marketing	1,285,669	246,383
Copyright	53,633	49,020
Severance payments	185,695	184,430
Advertising Agency Commission	851,691	521,490



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Reserve indirect cost	1,530,627	1,199,478
Reserve for bonus	86,090	83,141
Reserve for loss of exported products	73,068	91,144
Reserve for Grape harvest expenses	884,381	412,096
Other receivable account reserves	697,278	410,735
Other receivable account reserves		
TOTAL	14,212,657	9,818,920
Long Term		
Severance payment	4,242,965	4,174,285
Furnace reconstruction	2,361,131	3,571,074
TOTAL	6,604,096	7,745,359

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24. Severance Payment

The provision for severance payments to personnel is included at its current value, as expressed in note 2 t). As of September 30, 2004 it amounts to Th Ch\$ 4,428,660 (Th Ch\$ 4,358,715 in 2003).

As of September 30, 2004, the parent company has paid severance payments of Th Ch\$ 180,607 (Th Ch\$ 140,701 in 2003) chargeable against the provision.

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25. Other long-term liabilities

As of September 30, 2004 and 2003 there are no balances for this item.

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26. Minority interest

The subsidiaries that generate minority interests as of September 30, 2004 and 2003 are shown on the attached chart.

CRISTALERIAS DE CHILE S.A.  
NOTE 26: MINORITY INTEREST

SUBSIDIARY COMPANY

NET WORTH

RESULTS

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	Thou Ch\$ 2004	Thou Ch\$ 2003	Thou Ch\$ 2004	Thou Ch\$ 2003
	-----	-----	-----	-----
S.A.Vina Santa Rita	40,002,080	37,950,432	(2,477,427)	(1,743,320)
CIECSA and subsidiaries	442,082	297,112	(112,251)	(21,520)
Constructora Apoger S.A. and subsidiary	630	1,038	327	200
Cristalchile Comunicaciones S.A.	1,184	1,314	103	
<b>TOTAL</b>	<b>40,445,976</b>	<b>38,249,896</b>	<b>(2,589,248)</b>	<b>(1,764,530)</b>

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27. Changes in Equity

a. Activity in 2004 and 2003

The activity of the capital and reserve accounts in the fiscal years ended in September 30, 2004 and 2003, are shown in the attached charts.

b. Other Reserves

The detail of this item is as follows:

	2004	2003
	-----	-----
	ThCh\$	ThCh\$
Future capital increases	4,667,636	4,450,953
Reserve for adjustment of value of fixed assets	1,416,415	1,627,199
Adjustment for conversion difference in investment in Rayen Cura S.A.I.C.	593,044	2,164,029
	-----	-----
<b>TOTAL OTHER RESERVES</b>	<b>6,677,095</b>	<b>8,242,181</b>

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CRISTALERIAS DE CHILE S.A.  
NOTE 27: CHANGES IN NET WORTH

ITEM	Paid-in Capital	Reserve capital Revaluation	Premium in sale of shares	Other Reserves
-----	-----	-----	-----	-----

Balances as of 09/30/2004

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Initial balance	65,396,749	0	27,874,377	6,421,900
Distribution result previous fiscal year	0	0	0	0
Final dividend previous fiscal year	0	0	0	0
Capital increases with cash stock issue	0	0	0	0
Reserves and/or Profits Capitalization	0	0	0	0
Development period Accumulated deficit	0	0	0	0
Accumulated conversion difference adjustment	0	0	0	133,179
Eventual Dividends	0	0	0	0
Owner's equity Revaluation	0	1,242,538	529,613	122,016
Fiscal Year Result	0	0	0	0
Provisional Dividends	0	0	0	0
Final balances as of 09/30/2004	65,396,749	1,242,538	28,403,990	6,677,095
Initial balance as of 09/30/2003	64,749,257	0	27,598,393	9,713,099
Distribution result previous fiscal year	0	0	0	0
Final dividend previous fiscal year	0	0	0	0
Capital increases with cash stock issue	0	0	0	0
Reserves and/or profit Capitalization	0	0	0	0
Development period accumulated deficit	0	0	0	0
Accumulated conversion difference adjustment	0	0	0	-1,717,273
Eventual Dividends	0	0	0	0
Owner's equity revaluation	0	776,991	331,181	116,557
Fiscal Year Result	0	0	0	0
Provisional Dividends	0	0	0	0
Final balances	64,749,257	776,991	27,929,574	8,112,383
Updated Final Balances as of 09/30/2003	65,785,245	789,423	28,376,447	8,242,181

CRISTALERIAS DE CHILE S.A.  
NOTE 27: CHANGES IN NET WORTH (Cont'd)

ITEM	Accumulated Results	Provisional Dividends	Devel. Period Deficit	Fiscal Year Result
Balances as of 09/30/2004				
Initial balance	6,426,520	-958,080	0	0
Distribution result previous fiscal year	-6,426,520	958,080	0	0
Final dividend previous fiscal year	0	0	0	0
Capital increases with cash stock issue	0	0	0	0
Reserves and/or Profits Capitalization	0	0	0	0
Development period Accumulated deficit	0	0	0	0
Accumulated conversion difference				

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adjustment	0	0	0	0
Eventual Dividends	0	0	0	0
Owner's equity Revaluation	0	-12,800	0	0
Fiscal Year Result	0	0	0	14,237,355
Provisional Dividends	0	-2,560,000	0	0
Final balances as of 09/30/2004	0	-2,572,800	0	14,237,355
Initial balance as of 09/30/2003	17,660,662	-3,303,936	0	0
Distribution result previous fiscal year	-17,660,662	3,303,936	0	0
Final dividend previous fiscal year	0	0	0	0
Capital increases with cash stock issue	0	0	0	0
Reserves and/or profit Capitalization	0	0	0	0
Development period accumulated deficit	0	0	0	0
Accumulated conversion difference adjustment	0	0	0	0
Eventual Dividends	0	-960	0	0
Owner's equity revaluation	0	0	0	0
Fiscal Year Result	0	-960,000	0	2,415,990
Provisional Dividends	0	-960,000	0	0
Final balances	0	-960,960	0	2,415,990
Updated Final Balances as of 09/30/2003	0	-976,335	0	2,454,646

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CRISTALERIAS DE CHILE S.A.

NOTE 27: CHANGES IN NETWORTH - NUMBER OF SHARES

SERIES	No. SHARES SUBSCRIBED	No. SHARES PAID	No. SHARES WITH VOTING
SINGLE	64,000,000	64,000,000	64,000,000

CRISTALERIAS DE CHILE S.A.

NOTE 27: CHANGES IN NETWORTH - CAPITAL (AMOUNT - TH CH\$)

SERIES	SUBSCRIBED CAPITAL	PAID-IN CAPITAL
SINGLE	65,396,749	65,396,749

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28. Other Non-Operating Income and Disbursements

As of September 30, 2004 and 2003 the non-operating income totals Th Ch\$ 898,101 and Th Ch\$ 562,302 respectively.

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Non-operating Expenditures were Th Ch\$ 2,033,862 in 2004 and Th Ch\$ 1,546,073 in 2003.

More detail is shown on the attached chart.

CRISTALERIAS DE CHILE S.A.

NOTE 28: OTHER NON-OPERATING INCOME AND EXPENSES

	2004	2003
	-----	-----
	Th Ch\$	Th Ch\$
<b>INCOME</b>		
Fontec Proyect Benefit	10,886	5,530
Offices and establishments rental	269,904	159,383
Tax exemptions	176,518	108,329
Sale of fixed assets	8,676	4,599
Land granted	215,542	0
Indemnity for claims	988	70,587
Non-realized profit Amortization	31,158	0
Sale of materials	33,245	21,254
Condonation deferred custom duties	47,834	0
Miscellaneous Income	69,304	192,620
Raw material bonus	34,046	0
<b>TOTAL NON-OPERATING INCOME</b>	<b>898,101</b>	<b>562,302</b>
<b>EXPENSES</b>		
Professional advice	599,155	578,225
Personnel Contracts Finished	126,672	37,611
Share of Board of Directors	109,223	76,316
Condonation deferred custom duties	0	91,193
Loss in sales of fixed assets	345,119	83,904
Trademarks amortization	45,285	73,211
Municipal patents	3,226	0
Frequency amortization	123,346	113,747
Suppliers	160,202	175,798
Other expenses	317,303	245,758
Insurance	5,725	0
Taxes	149,217	17,860
ADR'S expenses	49,389	52,450
<b>TOTAL NON-OPERATING EXPENSES</b>	<b>2,033,862</b>	<b>1,546,073</b>

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### 29. Price Level Restatements

As a result of the application of the adjustment for price level restatements as described in Note 2 e), there was a net charge to results in the 2004 fiscal year in the amount of Th Ch\$ 768,421 and a net charge against results of Th Ch\$ 716,961 in 2003.

Additional information organized by item on the Balance Sheet is shown on the

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attached chart.

Cristalerias de Chile S.A.

NOTE 29: ADJUSTMENT FOR PRICE LEVEL RESTATEMENTS

ASSETS (CHARGES)/CREDITS	ADJUSTABILITY INDEX	09-30-2004	09-30-2003
-----	-----	-----	-----
INVENTORY	CPI	397,811	98,12
FIXED ASSETS	CPI	2,968,673	1,547,71
INVESTMENTS IN RELATED COMPANIES	CPI	1,798,796	741,51
MARKETABLE SECURITIES	CPI	78,936	46,72
SHORT-TERM DEBTORS	CPI	366,841	39,36
SHORT-TERM DEBTORS	UF	1,563	1,02
ACCOUNTS RECEIVABLE RELATED COMPANIES	UF	320,180	266,54
TIME DEPOSITS	CPI	0	4,73
LONG-TERM DEBTORS	UF	6,172	1,97
RATE DIFFERENCE IN PLACEMENT OF L/T BONDS	UF	37,292	28,29
INFLATION EFFECT	CPI	1,156,347	397,51
OTHER NON-MONETARY ASSETS	CPI	39,107	471,10
EXPENSE AND COST ACCOUNTS	CPI	1,065,202	212,77
TOTAL (CHARGES)/CREDITS		8,236,920	3,857,42
LIABILITIES (CHARGES)/ CREDITS			
NET WORTH	CPI	-4,305,854	-2,854,06
ACCOUNTS PAYABLE RELATED COMPANIES	UF	-12	-9
BANK LOANS	UF	-16,909	-17,34
SHORT-TERM RESERVES	CPI	-49,106	-5,16
LONG-TERM BANK LOANS	UF	-46,461	-57,46
LONG-TERM RESERVES	CPI	-54,795	-72,51
LONG-TERM CREDITORS	CPI	-470	-54
OBLIGATIONS WITH THE PUBLIC	UF	-1,434,684	-1,090,63
MINORITY INTEREST	CPI	-349,555	-1,05
INFLATION EFFECT	CPI	-710,833	
NON-MONETARY LIABILITIES	UF	-80,713	
NON-MONETARY LIABILITIES	CPI	-57,438	-165,63
INCOME ACCOUNTS	CPI	-1,898,511	-309,87
TOTAL (CHARGES)/ CREDITS		-9,005,341	-4,574,38
(LOSS) PROFIT FROM ADJUSTMENT FOR CURRENCY DEVALUATION		-768,421	-716,96

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30. Exchange Differences

There is a net charge to results in the 2004 fiscal year of Th Ch\$ 2,373,424 and a net credit to results of Th Ch\$ 12,465,716 in 2003.

According to dispositions of Circular No. 1560 of the SVS, the net effect on results of foreign currency adjustable assets and liabilities adjustment without the inflationary effect of the local currency is presented under this item.

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More information is shown on the attached chart.

Cristalerias de Chile S.A.

NOTE 30: EXCHANGE DIFFERENCES

ITEM	CURRENCY	AMOUNT	
		09-30-2004	09-30-2003
CURRENT ASSETS	DOLLARS	345,032	-1,101,541
CURRENT ASSETS	OTHER CUR.	-445	-74,001
CLIENTS	DOLLARS	11,909	-484,544
CLIENTS	OTHER CUR	23,428	231,333
TIME DEPOSITS	DOLLARS	0	-133,860
INVENTORY	DOLLARS	-183,967	-305,675
FUTURE CONTRACT EFFECT	DOLLARS	854,149	-775,590
OTHER ASSETS	DOLLARS	847,809	-274,893
OTHER ASSETS	OTHER CUR.	-12,790	-14,593
INFLATIONARY EFFECT	DOLLARS	-1,156,347	-397,518
MARKETABLE SECURITIES	DOLLARS	615,224	-4,369,008
MARKETABLE SECURITIES	EUROS	460,083	0
LONG TERM ASSETS	DOLLARS	16,919	0
MISCELLANEOUS DEBTORS	DOLLARS	-8,482	0
BOND INVESTMENTS	DOLLARS	90,147	-795,834
TOTAL (CHARGES) CREDITS		1,902,669	-8,495,724
ACCOUNT PAYABLE	DOLLARS	103,749	0
DOCUMENTS PAYABLE	DOLLARS	52,813	472,167
DOCUMENTS PAYABLE	OTHER CUR.	-999	-45,868
MISCELLANEOUS CREDITORS SHORT TERM	DOLLARS	-106	65,749
SHORT TERM RESERVES	DOLLARS	-51,837	2,943
LONG-TERM BANK CREDITS	DOLLARS	-755,000	2,928,112
LONG TERM RESERVES	DOLLARS	-26,083	263,530
OTHER LONG-TERM LIABILITIES	DOLLARS	-158,677	-106,347
OTHER LONG-TERM LIABILITIES	OTHER CUR.	-60,526	-28,352
MISCELLANEOUS CREDITORS LONG TERM	DOLLARS	31,496	7,249
FUTURE CONTRACT EFFECT	DOLLARS	623,562	-7,529,175
INFLATIONARY EFFECT	DOLLARS	710,833	0
SHORT-TERM BANK CREDITS	DOLLARS	1,530	0
TOTAL (CHARGES) CREDITS		470,755	-3,969,992
(LOSS) PROFIT FROM EXCHANGE DIFFERENCES		2,373,424	-12,465,716

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As of September 30, 2004 and 2003 there are no extraordinary items.

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### 32. Expenses for the issue and placement of stocks and debt instruments

The parent company and the subsidiary S.A. Vina Santa Rita carried out bond placements in August 2002 and March 2001, incurring in placement expenses that as of September 30, 2004 totaled Th Ch\$ 3,459,953 (Th Ch\$ 3,854,080 in 2003)

The charge to Results for the amortization of these expenses for year 2004 amounts Th Ch\$ 280,112 (Th CH\$ 282,413 in 2003) and is being realized according to the maturity of each series.

Detail of expenses is as follows:

	2004		
	Short -Term	Long-Term	Short -Term
Rate Placement Differential	200,989	2,166,518	201,297
Stamp Tax	136,251	850,263	144,058
Placement Commissions and other	22,661	83,271	23,961
Total	359,901	3,100,052	369,316

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### 33. Cash Flow Statement

#### CASH FLOW STATEMENT

The values included in MISCELLANEOUS on the Cash Flow Statement are detailed on the attached appendix.

#### CASH FLOW STATEMENT

1. The following is the detail of the item OTHERS:

2004

2003



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		----- Th Ch\$	----- Th Ch\$
541.11.40	Other Income Received		
	Treasury Refund Income Tax and others	897,097	909,776
	Recover VAT exportation	1,206,100	1,390,562
	Severance insurance	0	67,995
	Discount for paid of customs duties	37,886	0
	Exchange difference	333,209	0
	Tax exemption	176,518	108,329
	Other income	191,044	319,357
	Total	2,841,854	2,796,019
541.11.80	Other expenses paid		
	Exchange difference	219,861	5,326,938
	Donations	82,743	59,819
	Finished personnel contracts	126,672	37,610
	Advice Services	107,040	105,778
	Derivate Contracts liquidation	285,336	0
	Shareholder's bonds	78,303	76,316
	Other expenses	521,305	556,964
	Total	1,421,260	6,163,425
541.13.15	Sale of other investments		
	Bonds' sale	4,972,969	0
	Profit on bonds' sale	143,394	0
	Redemption interests L.T. bonds	0	313,172
	Total	5,116,363	313,172
541.13.30	Other income from investments		
	Future contracts	839,008	2,297,517
	Others	0	0
	Total	839,008	2,297,517
541.13.65	Other investment disbursements		
	Purchase of shares	0	323,261
	Future contracts	2,508,397	5,988,305
	Others	0	0
	Total	2,508,397	6,311,566

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Following are financing and investment activities that did not generate cash flow during the fiscal year, but that commit future parent company cash flows:

ITEM	Amount Th Ch \$ -----	Due Date -----
Dividend 159	1,280,000	October-04
Amounts payable investment	1,001,516	3rd Quarter
	-----	
Total	2,281,516	

## 34. Derivative Contracts

## FUTURE CONTRACTS IN FOREIGN CURRENCY

The parent company and its subsidiaries S.A. Vina Santa Rita and Ciecsa S.A. have signed future sales contracts in foreign currency of Th US\$ 80,200 in 2004 (purchase contracts of Th US\$ 93,600 in 2003) subject to the regulations of Chapter VII of the Compendium of International Exchange Regulations of the Central Bank of Chile and Chapter 13-2 of the compilation of Regulations of Banks and Financial Institutions.

Additional information is presented on the attached chart listed in the order of each quarterly expiration period.

The contracts maintained as of September 30, 2004 and 2003, have been taken to protect against exchange rate variations of the American dollar (existing transactions contracts) as well as investment.

Forward contracts taken with the intention of covering existing parties, are related, according to what was defined by administration, with coverage of obligations in Dollars. According to Technical Bulletin N(0) 57 of the Chilean Accountants Associations A.G., the results generated by these contracts are recognized in results as long as the effects of parties subject to coverage are recognized.

CRISTALERIAS DE CHILE S.A.  
NOTE 34: DERIVATIVE CONTRACTS

					DESCRIPTION
TYPE OF DERIVATIVE	TYPE OF CONTRACT	VALUE OF CONTRACT	MATURITY OR EXPIRATION DATE	SPECIFIC ITEM	PURCHASE/ SALE POSITION
FR	CI	12,908,680	FOURTH 2004	EXCH RATE	S
FR	CI	10,351,300	FIRST 2005	EXCH RATE	S
FR	CI	1,279,500	FIRST 2005	EXCH RATE	S
FR	CI	633,220	FIRST 2005	EXCH RATE	S
FR	CI	626,560	FIRST 2005	EXCH RATE	S
FR	CI	615,710	FIRST 2005	EXCH RATE	S
FR	CI	615,710	FIRST 2005	EXCH RATE	S

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FR	CI	615,710	FIRST 2005	EXCH RATE	S
FR	CI	1,833,180	FIRST 2005	EXCH RATE	S
FR	CI	1,833,180	FIRST 2005	EXCH RATE	S
FR	CI	1,212,920	FOURTH 2004	EXCH RATE	S
FR	CI	1,882,590	FIRST 2005	EXCH RATE	S
FR	CI	631,860	FIRST 2005	EXCH RATE	S
FR	CI	631,860	FIRST 2005	EXCH RATE	S
FR	CI	1,286,620	FOURTH 2004	EXCH RATE	S
FR	CI	643,310	FOURTH 2004	EXCH RATE	S
FR	CI	1,286,120	FOURTH 2004	EXCH RATE	S
FR	CI	1,263,900	FIRST 2005	EXCH RATE	S
FR	CI	1,597,675	FIRST 2005	EXCH RATE	S
FR	CI	3,067,550	FOURTH 2004	EXCH RATE	S
FR	CI	916,590	FOURTH 2004	EXCH RATE	S
FR	CI	611,060	FOURTH 2004	EXCH RATE	S
FR	CI	1,212,920	FOURTH 2004	EXCH RATE	S
FR	CI	1,820,880	FOURTH 2004	EXCH RATE	S

TYPE OF DERIVATIVE	TYPE OF CONTRACT	VALUE OF PROTECTED ITEM	ACCOUNTS EFFECTED		
			ASSETS/LIABILITIES	AMOUNT	EFF
FR	CI	-	ASSETS	204,528	204,5
FR	CI	-	ASSETS	278,472	278,4
FR	CI	-	ASSETS	63,332	63,3
FR	CI	-	ASSETS	23,961	23,9
FR	CI	-	ASSETS	17,990	17,9
FR	CI	-	ASSETS	6,791	6,7
FR	CI	-	ASSETS	6,818	6,8
FR	CI	-	ASSETS	6,836	6,8
FR	CI	-	ASSETS	6,681	6,6
FR	CI	-	ASSETS	6,689	6,6
FR	CI	-	LIABILITIES	4,106	-4,1
FR	CI	-	ASSETS	63,331	63,3
FR	CI	-	ASSETS	25,767	25,7
FR	CI	-	ASSETS	26,565	26,5
FR	CI	-	ASSETS	64,837	64,8
FR	CI	-	ASSETS	33,269	33,2
FR	CI	-	ASSETS	74,588	74,5
FR	CI	-	ASSETS	49,420	49,4
FR	CI	-	ASSETS	81,198	81,1
FR	CI	-	ASSETS	22,381	22,3
FR	CI	-	ASSETS	3,458	3,4
FR	CI	-	ASSETS	2,262	2,2
FR	CI	-	LIABILITIES	4,857	-4,8
FR	CI	-	LIABILITIES	5,821	-5,8

35. Contingencies and Restrictions

CONTINGENCIES AND COMMITMENTS

As of September 30, 2004, there are a guarantees delivered in the amount of Th Ch\$ 8,547 (Th Ch\$ 8,071 in 2003), according to the detail in the attached chart.

LAWSUITS OR OTHER LEGAL ACTIONS THE COMPANY IS INVOLVED IN

As of September 30, 2004 and 2003 there are lawsuits and other legal actions pending corresponding to the subsidiary Red Televisiva Megavision, which are presented in the annexed chart.

1.- Court: 12th civil court of Santiago. Docket No. 3025-97. Plaintiff: Patricio Nasser. Claim: Indemnity for damages - Publicity Abuses Act - for alleged injury caused to the Plaintiff at the broadcasting of a show. Amount of damages sought: Ch\$100,000,000. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of proceedings: Judgment rendered on first instance in favor of Mega. The Plaintiff filed an annulment recourse (recurso de casacion en la forma) and appealed in subsidy. Waiting for resolution.

2.- Court: 16th civil court of Santiago. Docket No. 4822-1999. Plaintiff: Maria Santos Martinez Orellana and others. Claim: Indemnity for damages - Publicity Abuses Act - for supposed injury caused at the broadcasting of a show. Amount of damages sought: Ch\$100,000,000. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: First instance condemnatory judgment against Mega for an amount of Ch\$9,000,000 plus judicial costs and adjustments by inflation, but without interests. The judgment was appealed and such appeal was granted in both effects. The appeal is pending before the Court of Appeals.

3.- Court: 7th civil court of Santiago. Docket No. 4635-2003. Plaintiff: Luciano Marinho Cardoso. Claim: Alleged unjustified dismissal and payment of labor services. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: The parties are waiting for the conciliation and evidence hearing.

4.- Court: 8th labor court of Santiago. Docket No. 3515-2004. Plaintiff: Cristina Tocco Volpe. Claim: Supposed unjustified dismissal and payment of labor services. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: The parties are waiting for the conciliation and evidence hearing.

5.- Court: Judge Sergio Urrejola Monckeberg. Docket No.: none. Plaintiff: Red Televisiva Megavision S.A. Claim: Indemnity for damages for contract non-compliance.

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Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Resolution of situation of uncompetence of judge promoted by Ms. Tocco is expected.

6.- Court: 25th civil court of Santiago. Docket No.: 5739-2004. Plaintiff: Red Televisiva Megavisión S.A. Claim: Consignation payment. Amount claimed: Ch\$ 1,800,000. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Sufficiency of payment is expected.

7.- Court: Court of Appeals of Santiago. Docket No.: 1147-2004. Plaintiff: Red Televisiva Megavisión S.A. Claim: Sanction appeal. Amount claimed: 50 UTM. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: In wait for Court of Appeals of Santiago's Judgement.

8.- Court: 10th Labor Court of Santiago. Docket No.: 4391-2003. Plaintiff: Red Televisiva Megavisión S.A. Claim: Complaint for a toll imposed by the labor regulatory agency. Amount claimed: 70 UTM. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: In wait for Court's Judgement.

9.- Court: 2nd local police court (juzgado de policia local) of Valparaiso. Docket No. 43965. Plaintiff: Alejandro Collado N. Claim: Criminal action for alleged unpaid municipal rights. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Judgment in favor of Mega. It was appealed by Plaintiff.

10.- Court: 2nd criminal court of Santiago. Docket No.: 185.510-8. Plaintiff: Red Televisiva Megavisión S.A. Claim: Criminal complaint against whoever result responsible for alleged falsification, private instrument maluse and person usurpation. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Trial is pending stage of judicial investigation (etapa de sumario).

11.- Court: 9th criminal court of Santiago. Docket No. 1942-2004-7. Plaintiff: Paul Vasquez. Claim: Criminal complaint for alleged damages and slander. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Trial is in the phase of judicial investigation (etapa de sumario) and depositions of certain witnesses are pending.

12.- Court: 9th criminal court of Santiago. Docket No. 1928-2004-7. Plaintiff: Israel Sanz. Claim: Criminal complaint for alleged damages and slander. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Trial is in the phase of judicial investigation (etapa de sumario) and certain judicial proceedings are pending.

13.- Court: 15th criminal court of Santiago. Docket No. 4825-2003-F. Plaintiff: Raquel Gutierrez and others. Claim: Criminal complaint for alleged damages and slander. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the

date of the report. Current Status of Proceedings: Plaintiff appealed to

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the resolution that denied the arraignment petition.

14.- Court: 23rd criminal court of Santiago. Docket No. 2012-3. Plaintiff: Daniela Campos and Denisse Campos. Claim: Criminal complaint for alleged damages and slander. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Trial is in the phase of judicial investigation (etapa de sumario). Confrontations (careos) among involved individuals have been carried out.

15.- Court: 9th criminal court of Santiago. Docket No. 2180-7. Plaintiff: Patricia James. Claim: Criminal action for alleged justice obstruction. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: Trial is in the phase of judicial investigation (etapa de sumario), judicial proceedings pending.

16.- Court: 11th criminal court of Santiago. Docket No. 17827-3-2003. Plaintiff: Marcia Astrosa. Claim: Criminal complaint for supposed damages and slander. Amount claimed: Undetermined. Effect on balance sheet: no accounting effect as of the date of the report. Current Status of Proceedings: An appeal to the resolution that denied the petition for abandonment of action was filed.

### RESTRICTIONS

#### I. SYNDICATED LOAN

In relation to the syndicated loan subscribed with JP Morgan Chase Bank and other 8 creditor banks for US\$ 50 million, there are certain financial obligations mentioned as follows:

##### a) TOTAL CONSOLIDATED DEBT TO CAPITALIZATION RATIO

Cristalerias de Chile S.A will not allow the Total Consolidated Debt to Capitalization Ratio exceed the 0.45 to 1.0 ratio at any time.

Capitalization is defined as the sum of Net Worth plus Minority Interest plus total consolidated debt.

##### b) TOTAL CONSOLIDATED DEBT TO EBITDA RATIO

Cristalerias de Chile S.A will not allow the Net Consolidated Debt to EBITDA ratio to exceed the 2.5 to 1.0 ratio at any time.

Consolidated EBITDA is defined as the following: operating income plus depreciation and amortization, plus non-cash charges (as long as they have been deduced when determining

operating income) and cash income from interests minus non-cash credits (as long as they have been added when determining operating income), in each case for each period.

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### c) INTEREST COVERAGE RATIO

Cristalerias de Chile S.A. will not allow the Interest Coverage Ratio to be lower than 4.0.

Interest coverage at the day of determination is defined as the ratio between unconsolidated EBITDA for the period of four consecutive fiscal quarters that end on or most recently ended before, that date; and interest expenses for that period.

### d) NET EQUITY

Cristalerias de Chile S.A. should maintain a minimum amount of UF 10,000,000.

Cristalerias de Chile S.A. complies with 100% of the restrictions agreed with the creditor banks.

## II. BOND ISSUE

The bond issue contract signed on May 29, 2002 with Banco Chile as the bonds owners' representative, establishes among others the following obligations:

### a) Financial Indicators

Individual Balance: Indebtedness no higher than 1.2 times.

Consolidate Balance: Indebtedness no higher than 1.4 times.

### b) Insurances for the Company and its subsidiaries' fixed assets.

c) The operations refered to by art. 44 and 89 of law 18,046 must be carried out according to the conditions that these establish.

### d) Other minor restrictions related with the bond issue contract.

As of September 30, 2004 and 2003, Cristalerias de Chile S.A. complies with 100% of restrictions agreed with the bonds' creditors.

## OTHER CONTINGENCIES

As of September 30, 2004 and 2003, management is not aware of any other contingencies that could affect the company.

CRISTALERIAS DE CHILE S.A.

NOTE 35: CONTINGENCIES AND RESTRICTIONS - DIRECT GUARANTEES

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CREDITOR OF GUARANTEE	DEBTOR NAME	RELATIONSHIP	TYPE OF GUARANTEE	TYPE	BOOK VALUE
EDIFICIO METROPOLIS AGF	CRISTALERIAS DE CHILE S.A.	COMMERCIAL	TIME DEPOSIT	FLOOR	8,547
BANCO SANTANDER CHILE	RED TELEVISIVA MEGAVISION	COMMERCIAL	MORTGAGE	LAND	3,408,204
SCOTIABANK	RED TELEVISIVA MEGAVISION	COMMERCIAL	PLEDGE	TV EQUIP	131,320
BANCO CREDITO E INVERSIONES	RED TELEVISIVA MEGAVISION	COMMERCIAL	MORTGAGE	TV EQUIP	28,635
SUNDRY CLIENTS	RED TELEVISIVA MEGAVISION	COMMERCIAL	ADVERTISING	-	0

RELEASE OF GUARANTEES

CREDITOR OF GUARANTEE	DEBTOR NAME	09/30/2005	ASSETS	09/30/2006	ASSETS
EDIFICIO METROPOLIS AGF	CRISTALERIAS DE CHILE S.A.	0	0	0	0
BANCO SANTANDER CHILE	RED TELEVISIVA MEGAVISION	469,805	0	465,297	0
SCOTIABANK	RED TELEVISIVA MEGAVISION	421,190	0	412,543	0
BANCO CREDITO E INVERSIONES	RED TELEVISIVA MEGAVISION	172,076	0	85,954	0
SUNDRY CLIENTS	RED TELEVISIVA MEGAVISION	0	0	0	0

CRISTALERIAS DE CHILE S.A.  
NOTE 35: CONTINGENCIES AND RESTRICTIONS  
INDIRECT GUARANTEES



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CREDITOR OF GUARANTEE	DEBTOR			ASSETS COMMITTED	
	NAME	RELATIONSHIP	TYPE OF GUARANTEE	TYPE	BOOK VALUE
Societe des Participations Financieres et Industrielles	RAYEN CURA S.A.I.C.	AFFILIATE	SOLIDARY	0	0
Envases CMF guarantee P.I.A.S	CRISTALERIAS DE CHILE S.A.	AFFILIATE	SOLIDARY	0	0

CREDITOR OF GUARANTEE	RELEASE OF GUARANTEES				
	09-30-2005	ASSETS	09-30-2006	ASSETS	09-30-2007
Societe des Participations Financieres et Industrielles	701,453	0	701,453	0	350,726
Envases CMF guarantee P.I.A.S	0	0	0	0	205,763

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36. Guarantees obtained from third parties

As of September 30, 2004 and 2003 the parent company and the subsidiary S.A. Vina Santa Rita have received guarantees from third parties that are shown below:

Item	2004	2003
	ThCh\$	ThCh\$
Rental of Property Sur Andino Cafe (UF 260)	4,470	0
Rental of Property Office Banco Security (UF 304.0)	0	5,235

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Rental of Property to Telecomunicaciones		
Cono Sur Ltda. (UF 130)	0	2,238
Rental of Property Office AGF Building (UF 365.9)	0	6,300
Rental of Property Office Metropolis (UF 189.2)	0	3,219
Rental of Property Eyzaguirre y Cia. (UF 2.2)	38	38
Rental of Property Irrarazaval Ruiz Tagle (UF 235)	4,040	0
Manufacture of fermentation tanks	121,838	0
Sight drafts suppliers	1,674	1,701
Installation of Buin Tanks (Tersanoix S.A.)	0	157,594
Grape purchase (contracts)	937,292	1,064,826
Mortgage (grape purchase)	139,909	0
C y CPO Constructora (Salon Andino Sta. Rita)	93,185	0
Purchase of vine stem cuttings and plants (Intelmaq)	0	35,612
Transporters' guarantee check	42,420	0
Underground materials storehouse Buin Salfa Montajes	0	32,343
Buin Casino Construction	0	32,195
	-----	-----
	1,344,866	1,341,301

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37. Local and Foreign Currency

Charts attached show the foreign currency balance as of September 30, 2004 and 2003.

CriStaleries de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY

ASSETS

Items	Currency	A
-----	-----	-----
		09-30-2004
		-----
Current Assets		
Available funds	Non-adjust. Ch\$	965,954
	Other currencies	62,679
	Dollars	233,472
	Euros	28,835
	Argentine Peso	81,240
Time deposits	Adjustable Ch\$	5,031,521
	Non-adjust Ch\$	400,128
Marketable Securities	Adjustable Ch\$	4,244,007
	Dollars	36,701,325
Sales receivable	Non-adjust Ch\$	34,197,230
	Dollars	4,758,218
	Euros	3,324,678
	Other currencies	3,374,826
	Argentine Peso	41,082
Documents Receivable	Non-adjust. Ch\$	4,111,584
	Argentine Peso	11,489
Sundry Debtors	Non-adjust. Ch\$	1,033,420

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	Adjustable Ch\$	93,694
	Dollars	674,735
	Argentine Peso	21,637
Documentos and Accts. Receivable	Dollars	7,389
	Non-adjust. Ch\$	3,100,586
	Adjustable Ch\$	70,622
Inventory	Adjustable Ch\$	36,680,249
	Dollars	4,389,497
	Argentine Peso	951,194
	Non-adjust. Ch\$	185,434
Taxes Receivable	Non-adjust. Ch\$	0
	Adjustable Ch\$	0
	Dollars	0
Prepaid expenses	Adjustable Ch\$	583,362
	Non-adjust. Ch\$	744,722
	Dollars	178,553
	Argentine Peso	5,937
Deferred Taxes	Non-adjust. Ch\$	1,709,044
Other Current Assets	Non-adjust. Ch\$	17,393,134
	Adjustable Ch\$	2,469,561
	Dollars	1,697,644
Marketable Securities	Euros	28,631,254
	Non-adjust. Ch\$	300,240
Fixed Assets		

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FIXED ASSETS	Adjustable Ch\$	138,345,917
Other Assets		
Investments in other companies	Adjustable Ch\$	770,586
Long-term debtors	Dollars	60,890
	Adjustable Ch\$	133,719
Documents receivable in rel.companies	Non-adjust. Ch\$	1,212,596
Intangibles	Adjustable Ch\$	11,992,642
	Argentine peso	57,671
Other	Adjustable Ch\$	3,711,681
	Non-adjust. Ch\$	171,286
	Dollars	1,991,396
	Argentine Peso	675,002
Amortization	Argentine Peso	-7,838
	Adjustable Ch\$	-1,387,902
Investments in related companies	Dollars	12,248,478
	Adjustable Ch\$	87,674,816
Negative Goodwill	Dollars	4,116,233
	Adjustable Ch\$	4,580,681
Total Assets		
	Non-adjust. Ch\$	65,525,358
	Other currencies	3,437,505
	Dollars	67,057,830
	Euros	31,984,767
	Argentine Peso	1,837,414
	Adjustable Ch\$	294,995,156

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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - CURRENT LIABILITIES

ITEM -----	Currency -----	Up to 90 da	
		09.30.2004	
		Amount Thou Ch\$ -----	Avg. Annual Int. Rate -----
<b>Current Liabilities</b>			
Short-term obligations with banks and financial institutions	Argentine Peso	0	-
	Other currencies	0	-
	Dollars	725,087	2.03
	Dollars	292,991	2.050
	Non-adjust. Ch\$	134,457	4.94
Long-term obligations with banks and financial institutions	Adjust. Ch\$	591,199	1.39
	Adjust. Ch\$	0	-
	Adjust. Ch\$	0	-
	Adjust. Ch\$	0	-
Obligations with the public	Adjust. Ch\$	0	-
	Dollars	1,139,607	-
	Non-adjust. Ch\$	11,407,267	-
	Other currencies	6,642	-
	Euros	14,443	-
Accounts payable	Argentine Peso	221,053	-
	Adjust. Ch\$	0	-
	Dollars	2,568,602	-
	Argentine Peso	214,816	-
	Euros	7,036	-
Documents Payable	Other currencies	349,172	-
	Non-adjust. Ch\$	441,459	-
Sundry Creditors	Dollars	4,289	12.25
	Adjust. Ch\$	0	-
Docts and accts payable to rel co.	Non-adjust. Ch\$	1,101,916	-
	Dollars	0	-
	Adjust. Ch\$	667,720	-
	Non-adjust. Ch\$	8,858,313	-
	Dollars	772,225	-
	Argentine Peso	41,656	-
	Euros	996,652	-
Provisions	Other currencies	723,207	-
	Non-adjust. Ch\$	2,349,710	-
	Dollars	21,442	-
Withholdings	Argentine Peso	1,385	-
Prepaid income	Non-adjust. Ch\$	3,198,307	-
	Adjust. Ch\$	0	-
Other Current Liabilities	Dollars	0	-
	Adjust. Ch\$	0	-
Long-term obligations with 1 year maturity	Adjust. Ch\$	0	-
	Dollars	9,097	11.00
Dividends payable	Non-adjust. Ch\$	652,697	-
Income Tax	Non-adjust. Ch\$	905,158	-
Total Current Liabilities			

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-	Argentine Peso	478,910	-
-	Other currencies	1,079,021	-
-	Dollars	5,533,340	-
-	Non-adjust Ch\$	29,049,284	-
-	Adjust. Ch\$	1,258,919	-
-	Euros	1,018,131	-

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ITEM -----	Currency -----	90 Days to 1 -----	
		09.30.2004 -----	-----
		Amount Thou Ch\$ -----	Avg. Annual Int. Rate -----
Current Liabilities			
Short-term obligations with banks and financial institutions	Argentine Peso	15,884	1.96
	Other currencies	0	-
	Dollars	222,599	2.12
	Dollars	0	-
	Non-adjust. Ch\$	134,456	4.94
Long-term obligations with banks and financial institutions	Adjust. Ch\$	598,736	1.39
	Adjust. Ch\$	0	-
	Adjust. Ch\$	371,217	6.16
	Adjust. Ch\$	345,255	4.75
Obligations with the public	Adjust. Ch\$	441,536	5.80
	Dollars	1,387,278	-
	Non-adjust. Ch\$	0	-
	Other currencies	0	-
	Euros	0	-
Accounts payable	Argentine Peso	0	-
	Adjust. Ch\$	0	-
	Dollars	10,171	-
	Argentine Peso	0	-
	Euros	0	-
Documents Payable	Other currencies	0	-
	Non-adjust. Ch\$	0	-
Sundry Creditors	Dollars	0	-
	Adjust. Ch\$	0	-
Docts and accts payable to rel co.	Non-adjust. Ch\$	0	-
	Dollars	0	-
	Adjust. Ch\$	0	-
	Non-adjust. Ch\$	0	-
	Dollars	2,152,884	-
	Argentine Peso	0	-
	Euros	0	-
Provisions	Other currencies	0	-
	Non-adjust. Ch\$	0	-
	Dollars	0	-
Withholdings	Argentine Peso	0	-
Prepaid income	Non-adjust. Ch\$	0	-

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	Adjust. Ch\$	0	-
Other Current Liabilities	Dollars	0	-
	Adjust. Ch\$	8,595,390	4.75
Long-term obligations with 1 year maturity	Adjust. Ch\$	1,225	7.0
	Dollars	61,903	11.03
Dividends payable	Non-adjust. Ch\$	0	-
Income Tax	Non-adjust. Ch\$	0	-
Total Current Liabilities			
-	Argentine Peso	15,884	-
-	Other currencies	0	-
-	Dollars	3,834,835	-
-	Non-adjust Ch\$	134,456	-
-	Adjust. Ch\$	10,353,359	-
-	Euros	0	-

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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - LONG-TERM LIABILITIES CURRENT PERIOD 09-30-2004

ITEM	Currency	1-3 Years		Mon
		Amount	Average Interest Rate	
-----	-----	-----	-----	-----
		Thou Ch\$		Tho
	Dollars	7,611,250	2.05	15,22
	Argentine Peso	39,530	1.62	
Obligations with Banks and Financial Institutions	Non-adjust. Ch\$	403,370	4.94	
	Adjustable Ch\$	2,626,303	1.39	12
	Adjustable Ch\$	3,438,156	6.16	25,78
Obligations with the public	Adjustable Ch\$	0	-	23
	Dollars	1,211,195	-	
	Dollars	20,726	9.29	
	Adjustable Ch\$	146,647	-	
Sundry Creditors	Adjustable Ch\$	1,204	7	
	Dollars	2,361,131	-	
Long-term provisions	Adjustable Ch\$	4,242,965	-	
	Adjustable Ch\$	1,759,532	-	
Deferred taxes	Non-adjust. Ch\$	2,926,153	-	
Total long-term liabilities				
-	Dollars	11,204,302	-	15,22
-	Argentine Peso	39,530	-	
-	Non-adjust. Ch\$	3,329,523	-	
-	Adjustable Ch\$	12,214,807	-	26,14

ITEM	Currency	5-10 Years		Mon
		Average		
-----	-----	-----	-----	-----

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		Amount ----- Thou Ch\$	Interest Rate -----	Amount ----- Thou
Obligations with Banks and	Dollars	7,611,250	2.05	
	Argentine Peso	0	-	
	Non-adjust. Ch\$	0	-	
Financial Institutions	Adjustable Ch\$	0	-	
	Adjustable Ch\$	0	-	17,190,
Obligations with the public	Adjustable Ch\$	5,822,705	5.8	30,045,
	Dollars	0	-	
	Dollars	0	-	
	Adjustable Ch\$	0	-	
Sundry Creditors	Adjustable Ch\$	0	-	
	Dollars	0	-	
Long-term provisions	Adjustable Ch\$	0	-	
	Adjustable Ch\$	0	-	
Deferred taxes	Non-adjust. Ch\$	0	-	
Total long-term liabilities				
-	Dollars	7,611,250	-	
-	Argentine Peso	0	-	
-	Non-adjust. Ch\$	0	-	
-	Adjustable Ch\$	5,822,705	-	47,235,

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Cristalerias de Chile S.A.

NOTE 37: LOCAL AND FOREIGN CURRENCY - LONG-TERM LIABILITIES PREVIOUS PERIOD  
09-30-2003

ITEM -----	Currency -----	1-3 Years	
		Amount ----- Thou Ch\$	Average Interest Rate -----
	Dollars	8,394,319	1.925
	Dollars	1,039,142	1.84
	Argentine peso	58,383	1.75
Obligations with banks	Non-adjust. Ch\$	683,043	4.94
and financial institutions	Adjustable Ch\$	4,138,134	4.43
	Adjustable Ch\$	17,217,166	4.75
	Adjustable Ch\$	0	-
Obligations with public	Adjustable Ch\$	3,443,433	6.25
	Dollars	135,044	11.06
	Dollar	88,838	11.16
	Adjustable Ch\$	38,675	-
Long-term creditors	Non-adjust. Ch\$	99,415	-
	Dollars	3,571,074	-
Long-Term provisions	Adjustable Ch\$	4,174,286	-
	Adjustable Ch\$	2,364,797	-

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Deferred taxes	Non-adjust. Ch\$	2,426,390	-
Total long-term liabilities			
-	Dollars	13,228,417	-
-	Argentine peso	58,383	-
-	Non-adjust. Ch\$	3,208,848	-
-	Adjustable Ch\$	31,376,491	-

ITEM -----	Currency -----	5-10 Years		----- Am ----- Tho
		Amount ----- Thou Ch\$	Average Interest Rate -----	
	Dollars	0	-	
	Dollars	0	-	
	Argentine peso	0	-	
Obligations with banks and financial institutions	Non-adjust. Ch\$	0	-	
	Adjustable Ch\$	0	-	
	Adjustable Ch\$	0	-	
Obligations with public	Adjustable Ch\$	4,276,538	5.8	31,8
	Adjustable Ch\$	0	-	17,2
	Dollars	0	-	
	Dollar	0	-	
	Adjustable Ch\$	0	-	
Long-term creditors	Non-adjust. Ch\$	0	-	
	Dollars	0	-	
Long-Term provisions	Adjustable Ch\$	0	-	
	Adjustable Ch\$	0	-	
Deferred taxes	Non-adjust. Ch\$	0	-	
Total long-term liabilities				
-	Dollars	0	-	
-	Argentine peso	0	-	
-	Non-adjust. Ch\$	0	-	
-	Adjustable Ch\$	4,276,538	-	49,

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38. Penalties

The SVS or other administrative authorities have not imposed any penalties during the 2004 and 2003 fiscal years to the Company, its Board nor administrative personnel.

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39. Subsequent Events



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On September 28, 2004, the Parent Company agreed to pay the interim dividend No. 159 of Ch\$ 20 per share, over 64,000,000 shares (Th Ch\$ 1,280,000) which was paid on October 21, 2004.

On October 25, 2004 the Chilean Anti-Trust Commission approved the merger between Metropolis-Intercom S.A. and VTR S.A.; imposing the new company certain operative and commercial restrictions, which are currently being analyzed.

Between the closing date of the financial statements and the issue date of the present report no more subsequent events that could affect significantly the Company's economic and financial condition have been registered.

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### 40. COMPANIES UNDER SPECIAL NORMS

Not applicable.

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### 41. ENVIRONMENT

On its ongoing concern for environmental preservation, as of September 30, 2004 the Parent Company has paid for advisory services for this concept of Th Ch\$ 3,365.

As of September 30, 2003, investments of Th Ch\$ 209,323, corresponding to the purchase of NOX emission treatment equipment, installed on new Furnace B.

The subsidiary S.A. Vina Santa Rita has invested Th Ch\$ 55,027 as of September 2004 (Th Ch\$ 36,142 in 2003), to comply with the ordinances and laws related to Industrial Process and Installations.

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### 42. STOCK TRANSACTIONS

During the 2004 and 2003 fiscal years the Parent Company's members of the board, controlling stockholders, related individuals and entities carried out the following stock transactions.

#### TRANSACTIONS OF PERSONS RELATED TO THE BOARD

NAME	Initial	2004		2003	
		Purchase	Sale	Purchase	Sale
----	-----	-----	----	-----	----

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Asesorias Portofino Ltda.	BSG	21,000	0	0	0
Inmobiliaria Villarrica Ltda.	RCV	181,669	0	0	0
Vial de Claro Maria Luisa	RCV	650			
Invers. Alonso de Ercilla S.A.	PGD	48,000			
Invers. San Benito S.A.	PGD	10,894	0	0	0

- o BSG related with Director Mr. Baltazar Sanchez
- o RCV related with President Mr. Ricardo Claro
- o PGD related with Director Mr. Patricio Garcia Domiguez

TRANSACTIONS OF DIRECTORS, ADMINISTRATORS AND ACCOUNT INSPECTORS

None.

TRANSACTIONS OF MAJORITY SHAREHOLDERS

None.

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43. DISTRIBUTION OF SHAREHOLDERS

The distribution of shareholders as of September 30, 2004 and 2003 is the following:

TYPE OF SHAREHOLDER	% of Shareholding		No. of Shareholders	
	2004	2003	2004	2003
10% or more shareholding	34.03	34.03	1	1
Less than 10% shareholding with investment equal to or higher than 200 UF	65.83	65.83	286	263
Less than 10% shareholding with investment lower than 200 UF	0.14	0.14	745	774
TOTAL	100.00	100.00	1,032	1,038
CONTROLLER OF THE COMPANY	52.14	52.14	3	3

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### 44. BOARD REMUNERATIONS

As of September 30, 2004 and 2003, were paid Th Ch\$ 350,171 and Th Ch\$ 915,514 respectively, for different concepts by the parent company and the subsidiary S.A. Vina Santa Rita, as follows:

	2004	2003
	-----	-----
	ThCh\$	ThCh\$
Participation of previous fiscal year profits	342,073	905,016
Session assistance compensation	6,296	4,257
Board Committee compensations	1,802	1,366
Honoraries paid	0	4,875
	-----	-----
<b>TOTAL</b>	<b>350,171</b>	<b>915,514</b>

On the other hand, Th Ch\$ 677,434 have been provisioned for participation of year 2004 income (Th Ch\$ 231,431 in 2003).

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### 45. TIME DEPOSITS

As of September 30, 2004 and 2003 the Company presents the following information:

INSTITUTION	CURRENCY	2004	2003
-----	-----	-----	-----
		Th\$	Th\$
Banco Santander Santiago	US\$	0	5,345,527
BankBoston	\$	0	375,590
Banco de Santander Santiago	\$	5,000,900	0
Banco de Chile	\$	430,749	1,312,839
		-----	-----
<b>TOTAL</b>		<b>5,431,649</b>	<b>7,033,955</b>

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### RELEVANT EVENTS

None.

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### RATIO ANALYSIS OF THE CONSOLIDATED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2004

#### CONSOLIDATED FINANCIAL INDICATORS

		09-30-2004 -----	09-30-2003 -----	12-31-2003 -----
<b>Liquidity</b>				
Current liquidity	times	3.76	3.82	4.44
Acid ratio	times	2.90	2.88	3.40
<b>Indebtedness</b>				
Leverage ratio	times	0.75	0.82	0.75
Short-term debt	%	29.05	24.07	21.59
Long-term debt	%	70.95	75.93	78.41
Interest Expenses Coverage	times	4.84	1.69	2.03
<b>Activity</b>				
Total assets	MM Ch\$	464,838	459,011	446,266
Investments	MM Ch\$	12,486	25,720	28,108
Disposal of property	MM Ch\$	57	320	376
Inventory turnover	Times	n.a.	n.a.	n.a.
Inventory permanence	Days	n.a.	n.a.	n.a.
<b>Results</b>				
Sales	MM Ch\$	133,046	125,626	173,170
Cost of sales	MM Ch\$	82,704	79,357	107,694
Operating income	MM Ch\$	28,326	27,541	38,357
Interest expenses	MM Ch\$	5,022	5,262	6,959
Non-operating result	MM Ch\$	(7,369)	(21,706)	(28,560)
E.B.I.T.D.A.	MM Ch\$	36,534	20,417	29,709
After-tax income	MM Ch\$	14,237	2,455	6,549
<b>Profitability</b>				
Return on equity	%	6.0	1.1	2.8
Return on assets	%	3.1	0.5	1.5
Return on operating assets	%	12.1	11.8	16.5
Income per share	\$	222.5	38.4	102.3
Return on dividends	%	1.3	2.1	2.4

Current liquidity:	Ratio of current assets to current liabilities.
Acid ratio:	Ratio of uncommitted funds to current liabilities.
Leverage ratio:	Ratio of total liabilities to net worth.
Interest Expenses Coverage:	Result before taxes and interest divided by interest expenses.
Inventory turnover:	Ratio between cost of sales of the period and average inventory.
Inventory permanence:	Ratio between average inventory and sales cost of the period, multiplied by 360 days.

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depreciation and amortization, and extraordinary items.

Return on dividends: Sum of dividends paid in the last twelve months divided by market price of stock at closing of period.

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The main trends observed in the 2004 fiscal year indicators are:

### LIQUIDITY INDICES

Despite current assets increasing with respect to September and December 2003, a decrease in the liquidity indices is observed due to the shift of bond quotas issued by the company that have maturity during next year.

### INDEBTEDNESS INDICES

The indebtedness index has kept stable with respect to previous periods. An increase in the short-term bank debt can be observed, due to the transfer of bonds to expire within the next 12 months. The interest expenses coverage ratio has registered a slight increase with respect to the previous year due to higher net income in the present fiscal year.

### RESULTS

The operating result shows a slight increase with respect to September of 2003 due to lower operating costs.

Likewise, non-operating result shows a decrease of the loss as a consequence of the positive exchanges differences that is registered during the present fiscal year, as well as the positive net result shown in related companies.

### PROFITABILITY INDICES

Equity and asset profitability indices show an increase with respect to September and December 2003, due to a higher net income in 2004.

On the other hand, return of dividends index shows a decrease with respect to the previous year, due to lower dividends distributed during the last 12 months.

## 2. DIFFERENCE BETWEEN BOOK VALUE AND MARKET VALUE OF MAIN ASSETS.

The financial statements as of September 30, 2004 have been prepared according to generally accepted accounting principles and general and specific norms of the Securities and Insurance Commission, which is the agency that regulates the Company. The valuation of the assets

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includes adjustment for currency devaluation, provisions, and technical revaluations. We believe the foregoing is a reasonable way to value the

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Company's permanent investments.

As of September 30, 2004 there were financial investments in shares recorded in the accounting according to their purchase price at Ch\$ 4,233 million whose market value on the same date was Ch\$ 5,727 million.

### 3. RESULTS AS OF SEPTEMBER 2004

#### 3a. Consolidated Result

Cristalerias de Chile S.A. consolidates its results with Vina Santa Rita, CIECSA, Cristalchile Comunicaciones S.A., Cristalchile Inversiones S.A. and Apoger.

Cristalerias' consolidated sales reached Ch\$ 133,046 million, 5.9% over 2003. This increase mainly results from higher sales in Santa Rita (10.7%) and CIECSA (9.6%) partially compensated by lower sales at the glass container business (0.5%). Consolidated operating income reached Ch\$ 28,326 million, 2.9 over 2003, of which Ch\$ 18,251 million were contributed by the glass container business (Ch\$ 17,633 million in 2003), Ch\$ 6,891 million by Santa Rita (Ch\$ 7,989 million in 2003) and Ch\$ 3,143 million by CIECSA (Ch\$ 1,837 million in 2003).

The Company's net profit was Ch\$ 14,237 million, compared with Ch\$ 2,455 million in the same period of 2003. This result is explained by a better non-operating result.

During 2004 the Company registered a consolidated non-operating loss of Ch\$ 7,369 million, compared with a Ch\$ 21,706 million loss in 2003. The former was mainly due to an income from exchange differences of Ch\$ 2,373 in 2004 compared with a Ch\$ 12,466 million loss in 2003. The net loss from subsidiaries that do not consolidate did not show any variation reaching with respect to 2003, reaching Ch\$ 4,016 millions. The latter includes a Ch\$ 3,149 million charge (Ch\$ 3,178 million charge in 2003) corresponding to goodwill amortization, which does not constitute cash flow.

The following analysis explains Cristalerias' result based on individual financial statements, as well as those of its main subsidiaries.

#### 3b. Individual Result

The Company had non-consolidated sales of Ch\$ 55,126 million as of September 2004, compared to Ch\$ 55,405 million the previous fiscal year. Volumes sold increased by 5.9% reaching 196,937 tons, mainly due to higher sales of bottles for the wine, returnable beer, non-

returnable soft drinks and food markets; partially compensated by lower sales to the non-returnable, liquor and returnable soft drink markets. The level of average prices decreased by 6.0%, mainly explained by a sharp decline of the nominal rate of exchange that passed from Ch\$ 713.59 per Dollar on average during the first nine months of 2003 to Ch\$ 614.91 per Dollar on average during the same period of this year. Operating income reached Ch\$ 18,251 million, 3.5% over 2003.

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Non-operating result was a loss of Ch\$ 1,144 million in 2004, compared to Ch\$ 14,277 million loss in 2003. The aforementioned was due to a Ch\$ 1,266 million income from exchange differences, compared to a Ch\$ 10,060 million loss in 2003. During 2004 a Ch\$ 494 million net income was registered from investments in related companies (Ch\$ 1,612 million net loss in 2003) mainly due to higher income in Vina Santa Rita and CIECSA.

### 3c. Results in Subsidiaries

Santa Rita's net income amounted Ch\$ 5,395 million, compared to Ch\$ 3,795 million income in 2003, which is explained by a better non-operating result. In the local market, prices increased by 13.5% in real terms, while volumes maintained without variation. Sales in this market increased 13.6%, reaching Ch\$ 27,576 million. During the period, exports increased by 19.7% representing 52.3% of revenues, to reach US\$51.3 million (US\$ 41.90 million in 2003). Operating income reached Ch\$ 6,891 million, compared to Ch\$ 7,989 million in 2003, mainly due to higher costs of musts and a decline in the Peso US Dollar exchange rate, which affects exports returns. The average price in dollars per case for the export market for Santa Rita was US\$ 33.8 (US\$ 33.0 in 2003) whereas the average price for the industry was US\$23.9 per case (US\$ 23.6 in 2003). Santa Rita recorded a Ch\$270 million non-operating loss, compared to a Ch\$ 3,228 million non-operating loss in 2003, mainly due to a Ch\$ 1,116 million income from exchange differences in 2004, compared to a Ch\$ 2,098 million loss in 2003.

Red Televisiva Megavisión, CIECSA's main subsidiary, registered a Ch\$ 2,862 million operating income, 59.9% over 2003. MEGA had the first place in audience reaching 26.0% audience share during the period (22.8% in 2003)<sup>1</sup>. Net sales increased by 8.2% reaching Ch\$ 20,367 million, due to an increase in live programming, which has resulted in higher audience share. As of September 2004, MEGA had a net income of Ch\$ 2,102 million compared to Ch\$ 1,042 million net income in 2003. CIECSA had a Ch\$ 2,101 million net income, compared to a Ch\$ 839 million net income the previous year.

Envases CMF S.A. registered a Ch\$ 750 million net income in 2004 compared with a Ch\$730 million net income in 2003. Volume sales decreased by 3.2%, reaching 16,162 tons, due to lower pre forms volume exports sales, while average prices decreased by 5.1% influenced by a drop of the exchange rate. Due to the aforementioned sales reached Ch\$ 23,461 million during the period, compared with Ch\$ 25,522 million in 2003. Operating income reached Ch\$ 2,023 million, compared to Ch\$ 2,283 million in 2003. Non-operating loss reached Ch\$ 1,136 million, compared to Ch\$ 1,341 million loss in 2003.

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1 Measured between 7:30AM and 1:30AM; i.e: 18 hours daily, Monday through Sunday.

In the cable TV business, Cristalchile Comunicaciones S.A. (99.99% owned by Cristalerías), is the owner of 50% of Cordillera Comunicaciones Ltda., which in turn is the owner of Metropolis-Intercom S.A.

During 2004, Metropolis-Intercom S.A. registered sales of Ch\$ 33,674 million compared with Ch\$34,301 million the previous year. Metropolis-Intercom had a net loss of Ch\$ 7,920 million compared with a net loss of Ch\$ 7,515 million in 2003. The aforementioned was due to a lower operating result, mainly due to higher depreciation charges; partially compensated by better non-operational result, in turn due to lower interest expenses and the appreciation of the exchange rate. Metropolis-Intercom's EBITDA reached Ch\$ 4,608 million during the period (Ch\$

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4,521 million in 2003). This figure includes a depreciation charge of Ch\$ 11,260 million (Ch\$10,200 million in 2003) mainly corresponding to the HFC network acquired in July 2000. The company ended the period with 224,657 subscribers of the basic service (235,596 in 2003), 27,989 subscribers of premium service (33,305 in 2003), 38,735 of the broadband service (32,227 in 2003) and 10,999 subscribers of IP Telephony (1,451 in 2003).

As a result of the abovementioned and a negative goodwill amortization charge through Cordillera Comunicaciones of Ch\$3,149 million during the period (Ch\$3,178 million in 2003), Cristalchile Comunicaciones recorded a net loss of Ch\$ 5,560 million (net loss of Ch\$5,334 in 2003).

### 4. CASH FLOW STATEMENT

As of September 30, 2004 a total net positive flow of Ch\$ 12,488 million was generated, which is explained by a positive flow generated by operating activities of Ch\$30,869 million which were partially offset by a negative financing flows of Ch\$ 5,785 million, and a negative flow of investment activities of Ch\$ 12,596 million.

The operating flow corresponds basically to the collection of sales and financial interests and other income received that were reduced in part by payment to suppliers, taxes and interests.

The negative financing flow can be explained mainly by dividends paid by Ch\$ 4,444 million and net loans for Ch\$ 1,449 million.

The negative investment flow is mainly explained by the incorporation of fixed assets of Ch\$ 12,938 million and loans to related companies for Ch\$ 3,937 million.

The foregoing results in an increase in the final balance of cash and cash equivalent, which passed from Ch\$ 77,113 million as of December 31, 2003 to Ch\$ 88,658 million as of September 30, 2004.

According to the current regulations of the SVS and the Association of Accountants of Chile, term deposits and agreements with due date less than 90 days have been considered cash and cash equivalent.

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### 5. RISK ANALYSIS

#### a. Interest rates

Cristalchile and its Subsidiaries are exposed to the risk of fluctuations in interest rates on its short-term and long-term debts. As of September 30, 2004 Short-Term and Long-Term bank liabilities and obligations with the public totaled Ch\$ 128,623 million, which represents 28% of the Company's consolidated assets.

Bank credits totaled Ch\$ 36,354 million of which Ch\$ 31,741 million correspond to credits in foreign currency agreed at variable annual rates related to the six-month Libor plus 0.8%, Ch\$ 3,940 million correspond to credits in adjustable pesos in unidades de fomento (indexed currency units) that are exposed to changes in the six-month TAB of 90 and 180 days and Ch\$ 673 million correspond to credits in pesos at a fixed annual rate of 4.94%.

Within obligations with the public for Ch\$ 92,269, Ch\$ 71,269 million correspond



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to Bonds issued by the Parent Company and Ch\$ 21,000 million issued by the subsidiary Vina Santa Rita, both in unidades de fomento (indexed currency units) at a fixed interest rate.

As of September 30, 2004, the Company had available funds of Th Ch\$ 87,586 million invested in instruments at different time periods like term deposits, bonds, fixed-rate mutual funds and resale agreements. Bonds for Ch\$ 3,635 million with maturity on September 15, 2005 and share investment for Ch\$ 4,233 million were no included.

The Company and its subsidiaries do not use secondary financial instruments at the present time to reduce risk in the event of fluctuations in interest rates. That policy will be studied permanently to evaluate the alternatives offered by the market.

### b) Exchange rate

The Company and its Subsidiaries maintain liabilities in dollars of US\$ 73.9 million, which represent 9.7% of its consolidated assets, and include a long-term syndicated loan of US\$ 50 million of the Parent Company.

As of September 30 the Company and its Subsidiaries maintain its investments in Dollars of US\$ 49.3 million; in time deposits, bonds and fixed rate mutual funds. In addition it maintains investments in Euros of euros 37.8 million in fixed rate instruments. Likewise, it also has future Dollar sale contracts of US\$ 80.2 million.

On the other hand, aproximately 39.4% of consolidated sales are adjustment to the exchange rate variation. At the same time, the consolidated costs in foreing currency represent aproximately 30.1% of the total costs.

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### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

GLASSWORKS OF CHILE  
(Registrant)

By: /s/ Benito Bustamante C.

-----  
Benito Bustamante C.  
Controller

Date: January 19, 2005