

INFOUSA INC  
Form PX14A6G  
June 05, 2007

---

U.S. Securities and Exchange Commission  
Washington, DC 20549

**Notice of Exempt Solicitation**

1. Name of the Registrant:  
*infoUSA Inc.*

2. Name of person relying on exemption:  
**Dolphin Limited Partnership I, L.P.**  
**Dolphin Financial Partners, L.L.C.**

3. Address of person relying on exemption:  
Ninety-Six Cummings Point Road  
Stamford, Ct 06902

4. Written materials. Attach written material required to be submitted pursuant to Rule 14a-6(g)(1).

---

PRESS RELEASE

**Contact: Arthur B. Crozier  
Innisfree M&A Incorporated  
(212) 750-5833**

**DOLPHIN CALLS ON ALL *info*USA DIRECTORS TO FACE SHAREHOLDERS  
AT ANNUAL MEETING**

STAMFORD, CONNECTICUT, June 4, 2007 - Dolphin Limited Partnership I, L.P. and Dolphin Financial Partners, L.L.C., long-term holders with 2.0 million shares (3.6%) of *info*USA (NASDAQ Symbol: IUSA), published an open letter to the *info*USA Board of Directors that appeared Sunday in the *Omaha World-Herald* as a placed advertisement. Dolphin states, “*Last year, when you held the meeting in Marshfield, Wisconsin, only one Board member other than Mr. Vinod Gupta appeared. We ask – how many of you will attend this year’s Meeting on June 7th?*” The complete content of the letter appears as follows:

June 3, 2007

**OPEN LETTER TO THE *info*USA BOARD OF DIRECTORS**

**Vinod Gupta**

Chairman and CEO, *info*USA Inc.  
Kaplan, Miller & Ciresi, L.L.P.

**Elliot S. Kaplan**

Senior Partner, Robins,

**Bill L. Fairfield**

**George F. Haddix**

Chairman, DreamField Capital Ventures, LLC  
CSG Systems, Inc.

**Bernard W. Reznicek**

President & CFO, Premier Enterprises, Inc.

**Dr.**

Former CEO,

**Anshoo S. Gupta**

President, JAG Operations, LLP  
University

**Dennis P. Walker**

President & CEO, Jet Linx Aviation

**Vasant H. Raval**

Professor, Creighton

Dear *info*USA Board:

The June 7 Annual Meeting of Shareholders is fast approaching. Last year over 90% of the unaffiliated shareholders of *info*USA sent a clear mandate for reform. As Institutional Shareholder Services (ISS), the world’s leading independent proxy voting advisory service, said, “Since the [2006] proxy contest, [*info*USA] **has not taken sufficient steps in addressing shareholder concerns....**”

The director and head of M&A research at ISS mirrored the sentiments expressed in the ISS report when he very recently said, “**In my experience, this company has been the least accountable to shareholders from the ones I’ve reviewed at ISS...Nothing seems to have changed in the governance profile.**”

Good corporate governance principles dictate that directors face their shareholders at least once a year at the Annual Meeting. **The shareholders expect that each of you will attend this year’s Annual Meeting** in Calverton, Maryland. Last year, when you held the meeting in Marshfield, Wisconsin, only one Board member other than Mr. Vinod Gupta appeared. We ask – *how many of you will attend this year’s Meeting on June 7th?*

---

<sup>1</sup> Quoted in, "ISS Blasts *infoUSA*," *The Daily Deal*, May 30, 2007.

---

Last year you heard the shareholders' powerful message of discontent, and we believe you will hear it again this year and will continue to hear it. The shareholders are calling for real change and a new era of good corporate governance at *infoUSA*.

Very truly yours,

/s/ Donald T. Netter

Donald T. Netter

Senior Managing Director

**SHAREHOLDERS ACT NOW! IF YOUR SHARES ARE HELD BY A BROKER AND YOU DO NOT VOTE -- YOUR SHARES WILL BE AUTOMATICALLY VOTED FOR THE ELECTION OF MANAGEMENT'S NOMINEES!**

To be sure your shares are included in this important election, please follow the instructions to vote by telephone or via the Internet shown on the proxy card management sent you.

OR

**If your shares are held in the name of a bank or broker, contact the person responsible for your account and direct them to WITHHOLD your shares from the election of management's nominees and vote AGAINST The 2007 Omnibus Incentive Plan.**

If you have any questions or would like assistance in voting your shares, please contact Innisfree M&A Incorporated, toll-free, at 1-888-750-5834.

Dolphin urges all infoUSA shareholders to WITHHOLD votes from all management's nominees and vote AGAINST the 2007 Omnibus Incentive Plan-Support The infoUSA shareholder Bill of Rights.

###