BANNER CORP Form 10-Q August 09, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 10-Q

(Mark

One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED June 30, 2012.

OR

 []
 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES

 EXCHANGE
 ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-26584 BANNER CORPORATION (Exact name of registrant as specified in its charter)

Washington (State or other jurisdiction of incorporation or organization) 91-1691604 (I.R.S. Employer Identification Number)

10 South First Avenue, Walla Walla, Washington 99362 (Address of principal executive offices and zip code)

Registrant's telephone number, including area code: (509) 527-3636

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No [ ]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes [x] No [ ]

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Smaller reporting company [ Large accelerated filer [] Accelerated filer [x] Non-accelerated filer []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [x]

# APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Title of class: Common Stock, \$.01 par value per share

\* Includes 34,340 shares held by the Employee Stock Ownership Plan that have not been released, committed to be released, or allocated to participant accounts.

As of July 31, 2012 19,223,271 shares\*

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# BANNER CORPORATION AND SUBSIDIARIES

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Special Note Regarding Forward-Looking Statements

Certain matters in this report on Form 10-Q contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 concerning our future operations. These statements relate to our financial condition, results of operations, plans, objectives, future performance or business. Forward-looking statements are not statements of historical fact, are based on certain assumptions and are generally identified by use of the words "believes," "expects," "anticipates," "estimates," "forecasts," "intends," "plans," "targets," "potentially," "probal "outlook" or similar expressions or future or conditional verbs such as "may," "will," "should," "would" a "could." Forward-looking statements include statements with respect to our beliefs, plans, objectives, goals, expectations, assumptions and statements about future economic performance and projections of financial items. These forward-looking statements are subject to known and unknown risks, uncertainties and other factors that could cause actual results to differ materially from the results anticipated or implied by our forward-looking statements, including, but not limited to: the credit risks of lending activities, including changes in the level and trend of loan delinquencies and write-offs and changes in our allowance for loan losses and provision for loan losses that may be impacted by deterioration in the housing and commercial real estate markets and may lead to increased losses and nonperforming assets, and may result in our allowance for loan losses not being adequate to cover actual losses and require us to materially increase our reserves; changes in general economic conditions, either nationally or in our market areas; changes in the levels of general interest rates and the relative differences between short and long-term interest rates, loan and deposit interest rates, our net interest margin and funding sources; fluctuations in the demand for loans, the number of unsold homes, land and other properties and fluctuations in real estate values in our market areas; secondary market conditions for loans and our ability to sell loans in the secondary market; results of examinations of us by the Board of Governors of the Federal Reserve System (the Federal Reserve Board) and of our bank subsidiaries by the Federal Deposit Insurance Corporation (the FDIC), the Washington State Department of Financial Institutions, Division of Banks (the Washington DFI) or other regulatory authorities, including the possibility that any such regulatory authority may, among other things, institute a formal or informal enforcement action against us or any of our bank subsidiaries which could require us to increase our reserve for loan losses, write-down assets, change our regulatory capital position or affect our ability to borrow funds, or maintain or increase deposits, or impose additional requirements and restrictions on us, any of which could adversely affect our liquidity and earnings; legislative or regulatory changes that adversely affect our business including changes in regulatory policies and principles, or the interpretation of regulatory capital or other rules; the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act and the implementing regulations; our ability to attract and retain deposits; further increases in premiums for deposit insurance; our ability to control operating costs and expenses; the use of estimates in determining fair value of certain of our assets and liabilities, which estimates may prove to be incorrect and result in significant changes in valuation; difficulties in reducing risk associated with the loans on our balance sheet; staffing fluctuations in response to product demand or the implementation of corporate strategies that affect our work force and potential associated charges; the failure or security breach of computer systems on which we depend; our ability to retain key members of our senior management team; costs and effects of litigation, including settlements and judgments; our ability to implement our business strategies; our ability to successfully integrate any assets, liabilities, customers, systems, and management personnel we may acquire into our operations and our ability to realize related revenue synergies and cost savings within expected time frames and any goodwill charges related thereto; our ability to manage loan delinquency rates; increased competitive pressures among financial services companies; changes in consumer spending, borrowing and savings habits; the availability of resources to address changes in laws, rules, or regulations or to respond to regulatory actions; our ability to pay dividends on our common and preferred stock and interest or principal payments on our junior subordinated debentures; adverse changes in the securities markets; inability of key third-party providers to perform their obligations to us; changes in accounting policies and practices, as may be adopted by the financial institution regulatory agencies or the Financial Accounting Standards Board including additional guidance and interpretation on accounting issues and details of the implementation of new accounting methods; the economic impact of war or any terrorist activities; other economic, competitive, governmental, regulatory, and technological factors affecting our operations, pricing, products and

services; and other risks detailed from time to time in our filings with the Securities and Exchange Commission. Any forward-looking statements are based upon management's beliefs and assumptions at the time they are made. We do not undertake and specifically disclaim any obligation to update any forward-looking statements included in this report or the reasons why actual results could differ from those contained in such statements whether as a result of new information, future events or otherwise. These risks could cause our actual results to differ materially from those expressed in any forward-looking statements by, or on behalf of, us. In light of these risks, uncertainties and assumptions, the forward-looking statements discussed in this report might not occur, and you should not put undue reliance on any forward-looking statements.

As used throughout this report, the terms "we," "our," "us," or the "Company" refer to Banner Corporation and its consolidated subsidiaries, unless the context otherwise requires.

# BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Unaudited) (In thousands, except shares) June 30, 2012 and December 31, 2011

		December
	June 30	31
ASSETS	2012	2011
Cash and due from banks \$	189,176	\$ 132,436
Securities—trading, amortized cost \$106,220 and \$112,663, respectively	77,368	80,727
Securities—available-for-sale, amortized cost \$433,051 and \$462,579, respectivel	•	465,795
Securities—held-to-maturity, fair value \$89,153 and \$80,107, respectively	83,312	75,438
	27.271	25 251
Federal Home Loan Bank stock	37,371	37,371
Loans receivable:		
Held for sale	6,752	3,007
Held for portfolio	3,205,505	3,293,331
Allowance for loan losses	(80,221)	
	3,132,036	3,213,426
Accrued interest receivable	14,656	15,570
Real estate owned, held for sale, net	25,816	42,965
Property and equipment, net	90,228	91,435
Intangible assets, net	5,252	6,331
Bank-owned life insurance (BOLI)	59,800	58,563
Deferred tax assets, net	31,572	
Other assets	38,710	37,255
\$	4,221,427	\$4,257,312
LIABILITIES		
Deposits:		
Non-interest-bearing \$	804,562	\$ 777,563
Interest-bearing transaction and savings accounts	1,449,890	1,447,594
Interest-bearing certificates	1,171,297	1,250,497
	3,425,749	3,475,654
	, ,	, ,
Advances from FHLB at fair value	10,423	10,533
Other borrowings	90,030	152,128
Junior subordinated debentures at fair value (issued in connection with Trust		
Preferred Securities)	70,553	49,988
Accrued expenses and other liabilities	23,564	23,253
Deferred compensation	13,916	13,306
	3,634,235	3,724,862
	2,001,200	2,121,002

# COMMITMENTS AND CONTINGENCIES (Note 15)

# STOCKHOLDERS' EQUITY

Preferred stock - \$0.01 par value, 500,000 shares authorized; Series A liquidation preference	. –		
\$1,000 per share, 124,000 shares issued and outstanding		121,610	120,702
Common stock and paid in capital - \$0.01 par value per share, 50,000,000 shares authorized, 18,804,819 shares			
issued: 18,770,479 shares and 17,519,132 shares outstanding at June 30, 2012 and December 21, 2011			
and December 31, 2011, respectively		554,866	531,149
Accumulated deficit		(89,266)	(119,465)
Accumulated other comprehensive income		1,969	2,051
Unearned shares of common stock issued to Employee Stock Ownership Plan			
(ESOP) trust at cost			
34,340 restricted shares outstanding at June 30, 2012 and December 31, 2011		(1,987)	(1,987)
		587,192	532,450
	\$	4,221,427 \$	4,257,312

See Selected Notes to the Consolidated Financial Statements

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# BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) (In thousands except for per share amounts) For the Three and Six Months Ended June 30, 2012 and 2011

	Three Months Ended June 30				Six Months En June 30			
	201		201	1		2012		011
INTEREST INCOME:								
Loans receivable	\$44,040		\$46,846		\$88,028		\$93,601	
Mortgage-backed securities	995		859		1,922		1,734	
Securities and cash equivalents	2,230		2,183		4,513		4,216	
	47,265		49,888		94,463		99,551	
INTEREST EXPENSE:								
Deposits	4,035		7,014		8,483		14,826	
FHLB advances	64		64		127		242	
Other borrowings	74		568		623		1,147	
Junior subordinated debentures	802		1,041		1,814		2,079	
	4,975		8,687		11,047		18,294	
Net interest income before provision for loan losses	42,290		41,201		83,416		81,257	
PROVISION FOR LOAN LOSSES	4,000		8,000		9,000		25,000	
Net interest income	38,290		33,201		9,000 74,416		56,257	
Net interest income	38,290		55,201		74,410		50,257	
OTHER OPERATING INCOME:								
Deposit fees and other service charges	6,283		5,693		12,152		10,972	
Mortgage banking operations	2,855		855		5,504		1,817	
Loan servicing fees, net of amortization and impairment	343		397		560		653	
Miscellaneous	485		369		1,036		862	
	9,966		7,314		19,252		14,304	
Gain on sale of securities	29				29			
Net change in valuation of financial instruments carried at								
fair value	(19,059	)	1,939		(17,374	)	2,195	
Total other operating income (loss)	(9,064	)	9,253		1,907		16,499	
OTHER OPERATING EXPENSES:								
Salary and employee benefits	19,390		18,288		38,900		35,543	
Less capitalized loan origination costs	(2,747	)	(1,948	)	(4,997	)	(3,668	)
Occupancy and equipment	5,204	,	5,436		10,681	,	10,830	,
Information/computer data services	1,746		1,521		3,261		3,088	
Payment and card processing expenses	2,116		1,939		4,006		3,586	
Professional services	1,224		1,185		2,568		2,857	
Advertising and marketing	1,650		1,903		3,716		3,643	
Deposit insurance	816		1,389		2,179		3,358	
State/municipal business and use taxes	565		544		1,133		1,038	
REO operations	1,969		6,568		4,567		11,199	
Amortization of core deposit intangibles	525		570		1,079		1,167	

Miscellaneous	3,208	2,860	6,486	5,758	
Total other operating expenses	35,666	40,255	73,579	78,399	
Income (loss) before provision for income taxes	(6,440	) 2,199	2,744	(5,643	)
PROVISION FOR (BENEFIT FROM) INCOME TAXES	(31,830	)	(31,830	)	
NET INCOME (LOSS)	25,390	2,199	34,574	(5,643	)
DREEEDED GEOGU DUUDEND AND DUGGOUN	T				
PREFERRED STOCK DIVIDEND AND DISCOUN	1				
ACCRETION					
Preferred stock dividend	1,550	1,550	3,100	3,100	
Preferred stock discount accretion	454	425	908	851	
NET INCOME (LOSS) AVAILABLE TO COMMON					
SHAREHOLDERS	\$23,386	\$224	\$30,566	\$(9,594	)
Earnings (loss) per common share:					
Basic	\$1.27	\$0.01	\$1.69	\$(0.58	)
Diluted	\$1.27	\$0.01	\$1.69	\$(0.58	)
Cumulative dividends declared per common share:	\$0.01	\$0.01	\$0.02	\$0.08	

See Selected Notes to the Consolidated Financial Statements

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## BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited) (In thousands) For the Three and Six Months Ended June 30, 2012 and 2011

		onths Ended ine 30		onths Ended ine 30	ed	
	2012	2 2011	2012	2 20	11	
NET INCOME (LOSS)	\$25,390	\$2,199	\$34,574	\$(5,643	)	
OTHER COMPREHENSIVE INCOME (LOSS), NET OF INCOME TAXES:						
Unrealized holding gain (loss) during the period, net of deferred						
income tax provision (benefit) of (\$29), \$0, (\$49) and \$0, respectively	(52	) 1,970	(87	) 1,289		
Amortization of unrealized gain (loss) on tax exempt securities transferred from available-for-sale to held-to-maturity	3	4	5	9		
Other comprehensive income (loss)	(49	) 1,974	(82	) 1,298		
COMPREHENSIVE INCOME (LOSS)	\$25,341	\$4,173	\$34,492	\$(4,345	)	

See Selected Notes to the Consolidated Financial Statements

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# BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited) (In thousands, except for shares) For the Six Months Ended June 30, 2012

	Preferre Shares		ock nount	Common Sto in Ca Shares	pita		cumula <b>(ed</b> m	cumulated Other prehensiv Income	ockholders' Equity
Balance, January 1, 2012	124,000	\$ 1	20,702	17,519,132	\$	529,162	\$ (119,465)\$	2,051	\$ 532,450
Net income (loss)							34,574		34,574
Change in valuation of securities—available-for- sale, net of income tax								(87)	(87)
Amortization of unrealized loss on tax exempt securities transferred from available-for-sale to held-to-maturity, net of income tax								5	5
Accretion of preferred stock discount			908				(908)		
Accrual of dividends on preferred stock							(3,100)		(3,100)
Accrual of dividends on common stock (\$.02/share cumulative)							(367)		(367)
Proceeds from issuance of common stock for stockholder reinvestment program				1,236,812		23,610			23,610
Amortization of compensation related to restricted stock grant				14,535		100			100
Amortization of compensation related to stock options						7			7

BALANCE, June 30, 2012 124,000 \$ 121,610 18,770,479 \$ 552,879 \$ (89,266) \$ 1,969 \$ 587,192

See Selected Notes to the Consolidated Financial Statements

# BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited) (In thousands, except for shares) For the Year Ended December 31, 2011

	Preferre	ed Stock Amount	Common Stoc Cap Shares			ccumulated Other mprehensi <b>St</b> Income	ockholders' Equity
Balance, January 1, 2011	124,000	\$ 119,000	16,130,441	\$ 507,470	) \$ (115,348)	\$ 350 \$	511,472
Net income (loss)					5,457		5,457
Change in valuation of securities—available-for- sale, net of income tax						1,685	1,685
Amortization of unrealized loss on tax exempt securities transferred from available-for-sale to held-to-maturity, net of income tax						16	16
Accretion of preferred stock discount		1,701			(1,701)		
Accrual of dividends on preferred stock					(6,200)		(6,200)
Accrual of dividends on common stock (\$.10/share cumulative)					(1,673)		(1,673)
Proceeds from issuance of common stock for stockholder reinvestment program			1,372,625	21,556	)		21,556
Amortization of compensation related to restricted stock grant			16,066	111			111
Amortization of compensation related to stock options				25	i		25

Other	1				1
BALANCE, December 31, 2011	124,000 \$ 120,702	17,519,132 \$	529,162 \$	(119,465) \$	2,051 \$ 532,450

See Selected Notes to the Consolidated Financial Statements

#### BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands) For the Six Months Ended June 30, 2012 and 2011

	Six Months Ende June 30			
	2012	2		)11
OPERATING ACTIVITIES:	<b>\$24574</b>	4		>
Net income (loss)	\$34,574	1	\$(5,643	)
Adjustments to reconcile net income (loss) to net cash provided by				
operating activities:	0.004		4.250	
Depreciation	2,384		4,358	
Deferred income and expense, net of amortization	1,273		860	
Amortization of core deposit intangibles	1,079		1,167	
Net change in valuation of financial instruments carried at fair value	17,374		(2,195	)
Principal repayments and maturities of securities—trading	6,520		7,600	
Deferred taxes		)		
Equity-based compensation	107		60	,
Increase in cash surrender value of bank-owned life insurance	(	)	(925	)
Gain on sale of loans, excluding capitalized servicing rights	(3,651	)	(1,164	)
(Gain) loss on disposal of real estate held for sale and property				
and equipment	× *	)	521	
Provision for losses on loans and real estate held for sale	12,197		32,838	
Origination of loans held for sale	(243,516	)	(114,70	
Proceeds from sales of loans held for sale	243,422		116,291	L
Net change in:				
Other assets	127		16,368	
Other liabilities	855		(827	)
Net cash provided from operating activities	39,568		54,603	
INVESTING ACTIVITIES:				
Purchases of available-for-sale securities	(186,650	)	(174,73	9)
Principal repayments and maturities of available-for-sale securities	202,693		88,031	
Proceeds from sales of securities available-for-sale	11,751			
Purchases of securities held-to-maturity	(10,224	)	(7,488	)
Principal repayments and maturities of securities held-to-maturity	2,287		2,964	
Principal repayments of loans, net of originations	72,176		39,025	
Purchases of loans and participating interest in loans	(4,735	)	(97	)
Purchases of property and equipment	(1,184	)	(1,413	)
Proceeds from sale of real estate held for sale, net	23,229		48,264	,
Other	(320	)	(106	)
Net cash provided from (used by) investing activities	109,023	/	(5,559	)
			(-,	
FINANCING ACTIVITIES:				_
Decrease in deposits, net	(49,905	)	(124,79	
Repayment of FHLB advances	(3	)	(32,802	
Decrease in other borrowings, net	(62,098	)	(39,528	)

Cash dividends paid	(3,456	)	(5,389	)
Cash proceeds from issuance of stock for stockholder reinvestment plan	23,611		8,265	
Net cash used by financing activities	(91,851	)	(194,252	)
NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS	56,740		(145,208	)
CASH AND DUE FROM BANKS, BEGINNING OF PERIOD	132,436		361,652	
CASH AND DUE FROM BANKS, END OF PERIOD	\$189,176		\$216,444	

(Continued on next page)

# BANNER CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (continued) (Unaudited) (In thousands) For the Six Months Ended June 30, 2012 and 2011

	Six Months Ended June 30		
	2012	20	11
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:			
Interest paid in cash	\$11,799	\$19,575	
Taxes received in cash		(13,058	)
Taxes paid in cash	800		
NON-CASH INVESTING AND FINANCING TRANSACTIONS:			
Loans, net of discounts, specific loss allowances and unearned income,			
transferred to real estate owned and other repossessed assets	8,521	26,917	
See Selected Notes to the Consolidated Financial Statements			

#### BANNER CORPORATION AND SUBSIDIARIES SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

# Note 1: BASIS OF PRESENTATION AND CRITICAL ACCOUNTING POLICIES

The accompanying unaudited consolidated financial statements include the accounts of Banner Corporation (the Company or Banner), a bank holding company incorporated in the State of Washington and its wholly-owned subsidiaries, Banner Bank and Islanders Bank (the Banks).

These unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States (GAAP) for interim financial information and in accordance with the instructions to Form 10-Q and Article 10 of Regulation S-X as promulgated by the Securities and Exchange Commission (SEC). In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the financial position and results of operations for the periods presented have been included. Certain information and disclosures normally included in financial statements prepared in accordance with GAAP have been condensed or omitted pursuant to the rules and regulations of the SEC. Certain reclassifications have been made to the 2011 Consolidated Financial Statements and/or schedules to conform to the 2012 presentation. These reclassifications may have affected certain ratios for the prior periods. The effect of these reclassifications is considered immaterial. All significant intercompany transactions and balances have been eliminated.

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the financial statements. Various elements of the Company's accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. In particular, management has identified several accounting policies that, due to the judgments, estimates and assumptions inherent in those policies, are critical to an understanding of Banner's financial statements. These policies relate to (i) the methodology for the recognition of interest income, (ii) determination of the provision and allowance for loan and lease losses, (iii) the valuation of financial assets and liabilities recorded at fair value, including other-than-temporary impairment (OTTI) losses, (iv) the valuation of intangibles, such as core deposit intangibles and mortgage servicing rights, (v) the valuation of real estate held for sale and (vi) the valuation of or recognition of deferred tax assets and liabilities. These policies and judgments, estimates and assumptions are described in greater detail in subsequent notes to the Consolidated Financial Statements and Management's Discussion and Analysis of Financial Condition and Results of Operations (Critical Accounting Policies) in our Annual Report on Form 10-K for the year ended December 31, 2011 filed with the Securities and Exchange Commission (SEC). Management believes that the judgments, estimates and assumptions used in the preparation of the financial statements are appropriate based on the factual circumstances at the time. However, given the sensitivity of the financial statements to these critical accounting policies, the use of other judgments, estimates and assumptions could result in material differences in the Company's results of operations or financial condition. Further, subsequent changes in economic or market conditions could have a material impact on these estimates and the Company's financial condition and operating results in future periods.

The information included in this Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2011 filed with the SEC (2011 Form 10-K). Interim results are not necessarily indicative of results for a full year.

#### Note 2: RECENT DEVELOPMENTS AND SIGNIFICANT EVENTS

Regulatory Actions: On March 19, 2012, the Memorandum of Understanding (MOU) by and between Banner Bank and the FDIC and Washington State Department of Financial Institutions, Division of Banks (originally effective

March 29, 2010) was terminated. On April 10, 2012, a similar MOU by and between the Company and the Federal Reserve Bank of San Francisco (originally effective March 23, 2010) was also terminated.

Income Tax Reporting and Accounting:

Amended Federal Income Tax Returns: On October 25, 2011, the Company filed amended federal income tax returns for tax years 2005, 2006, 2008 and 2009. The amended tax returns, which are under review by the Internal Revenue Service (IRS), could significantly affect the timing for recognition of credit losses within previously filed income tax returns and, if approved, would result in the refund of up to \$13.6 million of previously paid taxes from the utilization of net operating loss carryback claims into prior tax years. The outcome of the IRS review is inherently uncertain, and since there can be no assurance of approval of some or all of the tax carryback claims, no asset has been recognized to reflect the possible results of these amendments as of June 30, 2012, because of this uncertainty. Accordingly, the Company does not anticipate recognizing any tax benefit until the results of the IRS review have been determined.

Deferred Tax Asset Valuation Allowance: The Company and its wholly-owned subsidiaries file consolidated U.S. federal income tax returns, as well as state income tax returns in Oregon and Idaho. Income taxes are accounted for using the asset and liability method. Under this method a deferred tax asset or liability is determined based on the enacted tax rates which are expected to be in effect when the differences between the financial statement carrying amounts and tax basis of existing assets and liabilities are expected to be reported in the Company's income tax returns. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Under GAAP, a valuation allowance is required to be recognized if it is "more likely than not" that all or a portion of Banner's deferred tax assets will not be realized. During the quarter ended September 30, 2010, the Company evaluated its net deferred tax asset and determined it was prudent to establish a full valuation allowance against the net asset. At each subsequent quarter-end, the Company has re-analyzed that position and the Company continued to maintain a full valuation allowance through March 31, 2012. During the quarter ended June 30, 2012, management analyzed the Company's performance and trends over the previous five quarters, focusing strongly on trends in asset quality, loan loss provisioning, capital position, net interest margin, core operating income and net income. Based on this analysis, management determined that a full valuation allowance was no longer appropriate and reversed nearly all of the valuation allowance. The Company anticipates utilizing the remaining \$7.0 million in valuation allowance to offset its projected tax expense in the third and fourth quarters of 2012. The ultimate utilization of the remaining valuation allowance and realization of deferred tax assets is dependent upon the existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considers

the scheduled reversal of deferred tax assets and liabilities, taxes paid in carryback years, projected future taxable income, available tax planning strategies, and other factors in making its assessment to reverse the deferred tax valuation allowance. As a result, the valuation allowance decreased to \$7.0 million at June 30, 2012 from \$38.2 million at December 31, 2011. See Note 12 of the Selected Notes to the Consolidated Financial Statements for more information.

# Stockholder Equity Transactions:

Restricted Stock Grants: On April 24, 2012, shareholders approved the Banner Corporation 2012 Restricted Stock Plan (the Plan). Under the Plan, the Company was authorized to issue up to 300,000 shares of its common stock to provide a means for attracting and retaining highly skilled officers of Banner and its affiliates. Shares granted under the Plan have a minimum vesting period of three years. The Plan shall continue in effect for a term of ten years, after which no further awards may be granted. Concurrent with the approval of the Plan was the approval of a grant of \$300,000 of restricted stock to Mark J. Grescovich, President and Chief Executive Officer of Banner Corporation and Banner Bank. In June 2012, the Board of Directors approved grants of 76,500 restricted shares to certain other officers of the Company, to be effective July 2, 2012, that will vest in one-third increments over a three-year period.

Participation in the U.S. Treasury's Capital Purchase Program: On March 29, 2012, the Company's \$124 million of senior preferred stock, originally issued to the U.S. Treasury as part of its Capital Purchase Program, was sold by the Treasury as part of its efforts to manage and recover its investments under the Troubled Asset Relief Program (TARP). While the sale of these preferred shares to new owners did not result in any proceeds to the Company and does not change the Company's capital position or accounting for these securities, it does eliminate restrictions put in place by the Treasury on TARP recipients. The Treasury retained its related warrants to purchase up to \$18.6 million in common stock.

# Note 3: ACCOUNTING STANDARDS RECENTLY ADOPTED

In April 2011, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2011-03, Reconsideration of Effective Control for Repurchase Agreements. This guidance was effective for the first interim or annual period beginning on or after December 15, 2011. The guidance was applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. The amendments remove the transferor's ability criterion from the consideration of effective control for repurchase and other agreements that both entitle and obligate the transferor to repurchase or redeem financial assets before their maturity. The adoption of this guidance did not have a material effect on the Company's Consolidated Financial Statements.

In May 2011, FASB issued ASU No. 2011-04, Fair Value Measurement - Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRSs. ASU 2011-04 amends Topic 820, Fair Value Measurements and Disclosures, to converge the fair value measurement guidance in U.S. generally accepted accounting principles and International Financial Reporting Standards. ASU 2011-04 clarifies the application of existing fair value measurement requirements, changes certain principles in Topic 820 and requires additional fair value disclosures. ASU 2011-04 became effective for the first interim or annual period beginning on or after December 15, 2011 and did not have a significant impact on the Company's Consolidated Financial Statements.

In June 2011, FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. The amendments in this ASU were effective for fiscal years and interim periods within those years beginning after December 15, 2011 and were to be applied retrospectively. The FASB decided to eliminate the option to present components of other comprehensive income as part of the statement of changes in stockholders' equity. The amendments require that all non-owner changes in stockholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. Additionally, the amendments require the consecutive presentation of the

statement of net income and other comprehensive income and require the presentation of reclassification adjustments on the face of the financial statements from other comprehensive income to net income. See also ASU No. 2011-12. The adoption of this guidance did not have a material effect on the Company's Consolidated Financial Statements.

In December 2011, FASB issued ASU No. 2011-12, Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in ASU No. 2011-05. This ASU was made to allow FASB time to redeliberate whether to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. While FASB is considering the operational concerns about the presentation requirements for reclassification adjustments, and the needs of financial statement users for additional information about reclassification adjustments, entities should continue to report reclassification out of accumulated other comprehensive income consistent with the presentation requirements in effect before ASU 2011-05. The amendments in this ASU were effective at the same time as the amendments in ASU 2011-05 so that entities will not be required to comply with the presentation requirements effective at the same time as the amendments in ASU 2011-05 that this ASU is deferring. The amendments in this ASU were effective for public entities for fiscal years, and interim periods within those years, beginning after December 15, 2011. The adoption of this guidance did not have a material effect on the Company's Consolidated Financial Statements.

#### Note 4: BUSINESS SEGMENTS

The Company is managed by legal entity and not by lines of business. Each of the Banks is a community oriented commercial bank chartered in the State of Washington. The Banks' primary business is that of a traditional banking institution, gathering deposits and originating loans for portfolio in its respective primary market areas. The Banks offer a wide variety of deposit products to their consumer and commercial customers. Lending activities include the origination of real estate, commercial/agriculture business and consumer loans. Banner Bank is also an active participant in the secondary market, originating residential loans for sale on both a servicing released and servicing retained basis. In addition to interest income on loans and investment securities, the Banks receive other income from deposit service charges, loan servicing fees and from the sale of loans and investments. The performance of the Banks is reviewed by the Company's executive management and Board of Directors on a monthly basis. All of the executive officers of the Company are members of Banner Bank's management team.

Generally accepted accounting principles establish standards to report information about operating segments in annual financial statements and require reporting of selected information about operating segments in interim reports to stockholders. The Company has determined that its current business and operations consist of a single business segment.

#### Note 5: INTEREST-BEARING DEPOSITS AND SECURITIES

The following table sets forth additional detail regarding our interest-bearing deposits and securities at the dates indicated (includes securities—trading, available-for-sale and held-to-maturity, all at carrying value) (in thousands):

	June 30	December 31	June 30
	2012	2011	2011
Interest-bearing deposits included in cash and due from banks	\$132,536	\$69,758	\$168,198
U.S. Government and agency obligations	229,669	341,606	216,761
Municipal bonds:			
Taxable	19,225	18,497	14,486
Tax exempt	102,139	88,963	83,315
Total municipal bonds	121,364	107,460	97,801
Corporate bonds	42,923	42,565	59,788
Mortgage-backed or related securities:			
Ginnie Mae (GNMA)	16,736	19,572	21,818
Freddie Mac (FHLMC)	62,782	42,001	25,941
Fannie Mae (FNMA)	88,610	66,519	27,362
Private issuer	1,780	1,835	3,108
Total mortgage-backed or related securities	169,908	129,927	78,229
Asset-backed securities:			
Student Loan Marketing Association (SLMA)	32,492		
Equity securities (excludes FHLB stock)	454	402	646

Total securities	596,810	621,960	453,225
FHLB stock	37,371	37,371	37,371
	\$766,717	\$729,089	\$658,794

Securities—Trading: The amortized cost and estimated fair value of securities—trading at June 30, 2012 and December 31, 2011 are summarized as follows (dollars in thousands):

	June 30, 2012		-		December 31, 2011		
	Amortized Cost	Fair Value	Percent of Total	Amortized Cost	Fair Value	Percent o Total	of
U.S. Government and agency							
obligations	\$1,400	\$1,645	2.1	% \$2,401	\$2,635	3.3	%
Municipal bonds:							
Taxable	85	92	0.1	391	420	0.5	
Tax exempt	5,437	5,509	7.1	5,431	5,542	6.9	
Total municipal bonds	5,522	5,601	7.2	5,822	5,962	7.4	
Corporate bonds	62,948	37,605	48.6	63,502	35,055	43.4	
Mortgage-backed or related securities:							
FHLMC	8,509	9,132	11.8	10,535	11,246	13.9	
FNMA	20,927	22,931	29.7	23,489	25,427	31.5	
Total mortgage-backed or							
related securities	29,436	32,063	41.5	34,024	36,673	45.4	
Equity securities	6,914	454	0.6	6,914	402	0.5	
	¢ 106 000	¢77.260	100.0	Ø	¢ 00 <b>707</b>	100.0	01
	\$106,220	\$77,368	100.0	% \$112,663	\$80,727	100.0	%

There were no sales of securities—trading during the six months ended June 30, 2012 or 2011. The Company did not recognize any OTTI charges on securities—trading during the six months ended June 30, 2012 or 2011. At June 30, 2012, there were no securities—trading in a nonaccrual status. At June 30, 2011, there was one single-issuer trust preferred security that was on nonaccrual; however, subsequently, deferred and current payments have been received, removing the security from nonaccrual status.

The amortized cost and estimated fair value of securities—trading at June 30, 2012 and December 31, 2011, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because some securities may be called or prepaid with or without call or prepayment penalties.

	June 30, 2012 Amortized		Decemb Amortized	per 31, 2011
	Cost	Fair Value	Cost	Fair Value
Due in one year or less	\$	\$	\$1,000	\$1,009
Due after one year through five years	1,544	1,619	1,545	1,626
Due after five years through ten years	4,093	4,091	4,087	4,123
Due after ten years through twenty years	6,717	6,728	6,544	6,184
Due after twenty years	57,516	32,413	58,549	30,710
	69,870	44,851	71,725	43,652

Mortgage-backed securities	29,436	32,063	34,024	36,673
Equity securities	6,914	454	6,914	402
	\$106,220	\$77,368	\$112,663	\$80,727

Securities—Available-for-Sale: The amortized cost and estimated fair value of securities—available-for-sale at June 30, 2012 and December 31, 2011 are summarized as follows (dollars in thousands):

	Amortized	Gross Unrealized	June 30, 201 Gross Unrealized	l Fair	Percent	of
	Cost	Gains	Losses	Value	Total	
U.S. Government and agency obligations	\$227,344	\$700	\$(20	) \$228,024	52.3	%
Municipal bonds:						
Taxable	12,587	257	(2	) 12,842	2.9	
Tax exempt	20,646	225	(11	) 20,860	4.8	
Total municipal bonds	33,233	482	(13	) 33,702	7.7	
Corporate bonds	4,032	36		4,068	0.9	
Mortgage-backed or related securities:						
FHLMC	53,656	169	(175	) 53,650	12.3	
FNMA	64,986	748	(56	) 65,678	15.1	
GNMA	15,476	1,260		16,736	3.8	
Other	1,672	108		1,780	0.4	
Total mortgage-backed or related						
securities	135,790	2,285	(231	) 137,844	31.6	
Asset-backed securities:						
SLMA	32,652		(160	) 32,492	7.5	
	¢ 422.051	¢ 2, 5 0 2	ф ( <b>12</b> 4	λ <i>Φ</i> 426 120	100.0	64
	\$433,051	\$3,503	\$(424	) \$436,130	100.0	%
		D		0011		
			cember 31, 2 Gross	2011		
	Amortized	Gross Unrealized	Unrealized	l Fair	Percent	of
	Cost	Gains		Value	Total	01
	Cost	Gallis	Losses	value	Total	
U.S. Government and agency obligations	\$338,165	\$862	\$(56	) \$338,971	72.8	%
0.5. Government and agency obligations	ψ550,105	ψ002	Φ(30	) \$550,771	72.0	70
Municipal bonds:						
Taxable	10,358	225	(2	) 10,581	2.3	
Tax exempt	16,535	210	(16	) 16,729	3.6	
Total municipal bonds	26,893	435	(18	) 27,310	5.9	
	- )		<b>X</b> -	, .,		
Corporate bonds	6,240	20		6,260	1.3	
	,			,		
Mortgage-backed or related securities:						
FHLMC	30,504	284	(33	) 30,755	6.6	
FNMA	40,897	310	(115	) 41,092	8.8	
GNMA	18,145	1,427		19,572	4.2	
Other	1,735	100		1,835	0.4	

Total mortgage-backed or related securities	91,281	2,121	(148	) 93,254	20.0	
	\$462,579	\$3,438	\$(222	) \$465,795	100.0	%
15						

At June 30, 2012 and December 31, 2011, an aging of unrealized losses and fair value of related securities—available-for-sale was as follows (in thousands):

	Less Than Fair Value	12 Months Unrealized Losses			0, 2012 ns or More Unrealized Losses	To Fair Value	otal Unrealize Losses	
U.S. Government and agency obligations	\$32,016	\$(20	)	\$	\$	\$32,016	\$(20	)
Municipal bonds:								
Taxable	5,873	(2	)			5,873	(2	)
Tax exempt	3,083	(11	)			3,083	(11	)
Total municipal bonds	8,956	(13	)			8,956	(13	)
Mortgage-backed or related securities:								
FNMA	18,113	(56	)			18,113	(56	)
FHLMC	32,676	(175	)			32,676	(175	)
Total mortgage-backed or related								
securities	50,789	(231	)			50,789	(231	)
Asset-backed securities:								
SLMA	32,492	(160	)			32,492	(160	
SLIVIA	52,472	(100	)			52,472	(100	)
	\$124,253	\$(424	)	\$	\$	\$124,253	\$(424	)
	December 31, 201Less Than 12 Months12 Months or More					Total		
	Fair Value	Unrealized Losses		Fair Value	Unrealized Losses	Fair Value	Unrealize Losses	
U.S. Government and agency obligations	\$74,326	\$(56	)	\$	\$	\$74,326	\$(56	)
Municipal handar								
Municipal bonds: Taxable	3,599	(2	)			3,599	(2	
Tax exempt	4,075	(16	$\frac{1}{2}$			4,075	(16	)
Total municipal bonds	7,674	(10)	$\frac{1}{2}$			7,674	(10)	
Total municipal bolids	7,074	(10	)			7,074	(10	)
Mortgage-backed or related securities:								
FNMA	27,332	(115	)			27,332	(115	)
FHLMC	6,556	(33	)			6,556	(33	)
Total mortgage-backed or related								
securities	33,888	(148	)			33,888	(148	)

\$115,888	\$(222	) \$	\$ \$115,888	\$(222	)

There were two sales of securities—available-for-sale totaling \$12 million with a resulting gain of \$29,000 during the six months ended June 30, 2012. There were no sales of securities—available-for-sale during the six months ended June 30, 2011. At June 30, 2012 there were 28 securities—available for sale with unrealized losses, compared to 26 securities at December 31, 2011. Management does not believe that any individual unrealized loss as of June 30, 2012 represents OTTI. The decline in fair market values of these securities was generally due to changes in interest rates and changes in market-desired spreads subsequent to their purchase.

The amortized cost and estimated fair value of securities—available-for-sale at June 30, 2012 and December 31, 2011, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because some securities may be called or prepaid with or without call or prepayment penalties.

	June 30, 2012 Amortized		Decemb Amortized	er 31, 2011
	Cost	Fair Value	Cost	Fair Value
Due in one year or less	\$30,087	\$30,158	\$19,520	\$19,602
Due after one year through five years	208,232	209,261	312,862	313,930
Due after five years through ten years	37,705	37,720	38,916	39,009
Due after ten years through twenty years	21,237	21,147		
Due after twenty years				
	297,261	298,286	371,298	372,541
Mortgage-backed securities	135,790	137,844	91,281	93,254
	\$433,051	\$436,130	\$462,579	\$465,795

Securities—Held-to-Maturity: The amortized cost and estimated fair value of securities—held-to-maturity at June 30, 2012 and December 31, 2011 are summarized as follows (dollars in thousands):

Municipal bonds:	Amortized Cost	Gross Unrealized Gains	June 30, 201 Gross Unrealized Losses		Percent o Total	of
Taxable	\$6,292	\$441	\$	\$6,733	7.6	%
Tax exempt	75,770	5,439	(39	) 81,170	91.0	
Total municipal bonds	82,062	5,880	(39	) 87,903	98.6	
Corporate bonds	1,250			1,250	1.4	
	\$83,312	\$5,880	\$(39	) \$89,153	100.0	%

	Amortized Cost	De Gross Unrealized Gains	ecember 31, 2 Gross Unrealized Losses		Percent of Tota	
Municipal bonds:						
Taxable	\$7,496	\$390	\$	\$7,886	9.8	%
Tax exempt	66,692	4,281		70,973	88.6	
Total municipal bonds	74,188	4,671		78,859	98.4	
Corporate bonds	1,250		(2	) 1,248	1.6	
	\$75,438	\$4,671	\$(2	) \$80,107	100.0	%

At June 30, 2012 and December 31, 2011, an age analysis of unrealized losses and fair value of related securities—held-to-maturity was as follows (in thousands):

		June 30	), 2012		
Less Than	12 Months	12 Months	s or More	To	tal
Fair Value	Unrealized	Fair Value	Unrealized	Fair Value	Unrealized

			L	osses			Lo	osses			L	osses
Municipal bonds:												
Taxable	\$		\$		\$		\$		\$		\$	
Tax exempt		6,195		(39)						6,195		(39)
Total municipal bonds		6,195		(39)						6,195		(39)
Corporate bonds												
	\$	6,195	\$	(39)	\$		\$		\$	6,195	\$	(39)
	December 31, 2011Less Than 12 Months12 Months or MoreTota											
				realized				ealized			-	ealized
	Fair	r Value	L	osses	Fa	air Value	Lo	osses	Fa	ir Value	L	osses
Corporate bonds	\$		\$		\$	498	\$	(2)	\$	498	\$	(2)
	\$		\$		\$	498	\$	(2)	\$	498	\$	(2)
17												

There were no sales of securities—held-to-maturity during the six months ended June 30, 2012 and 2011. The Company did not recognize any OTTI charge on securities—held-to-maturity during the six months ended June 30, 2012 or 2011. As of June 30, 2012, there were no securities—held-to-maturity in a nonaccrual status. There are six securities—held-to-maturity with unrealized losses at June 30, 2012, compared to two at December 31, 2011. Management does not believe that any individual unrealized loss as of June 30, 2012 represents OTTI. The decline in fair market value of these securities was generally due to changes in interest rates and changes in market-desired spreads subsequent to their purchase.

The amortized cost and estimated fair value of securities—held-to-maturity at June 30, 2012 and December 31, 2011, by contractual maturity, are shown below (in thousands). Expected maturities will differ from contractual maturities because some securities may be called or prepaid with or without call or prepayment penalties.

	June 30, 2012 Amortized					December 31, 2011 Amortized				2011
	Cost			Fa	air Value	Cost			F	air Value
Due in one year or less	\$	1,378	5	5	1,395	\$	2,707		\$	2,768
Due after one year through five years		15,366			16,118		14,420			15,150
Due after five years through ten years		12,049			12,555		9,726			10,254
Due after ten years through twenty years		48,507			52,935		46,741			49,936
Due after twenty years		6,012			6,150		1,844			1,999
	\$	83,312	\$	5	89,153	\$	75,438		\$	80,107

Pledged Securities: The following table presents, as of June 30, 2012, investment securities which were pledged to secure borrowings, public deposits or other obligations as permitted or required by law (in thousands):

Purpose or beneficiary:	А	mortized Cost	Fa	air Value
State and local governments public deposits	\$	99,188	\$	105,703
Interest rate swap counterparties		10,153		10,275
Retail repurchase transaction accounts		105,347		108,261
Other		6,142		6,310
Total pledged securities	\$	220,830	\$	230,549

# Note 6: FHLB STOCK

The Banks' investments in Federal Home Loan Bank of Seattle stock are carried at par value (\$100 per share), which reasonably approximates its fair value. As members of the FHLB system, the Banks are required to maintain a minimum level of investment in FHLB stock based on specific percentages of their outstanding FHLB advances. For the three and six months ended June 30, 2012 and 2011, the Banks did not receive any dividend income on FHLB stock. The Seattle FHLB announced that it had a risk-based capital deficiency under the regulations of the Federal Housing Finance Agency (the FHFA), its primary regulator, as of December 31, 2008, and that it would suspend future dividends and the repurchase and redemption of outstanding common stock. At June 30, 2012, the Company had recorded \$37.4 million in FHLB stock, unchanged from December 31, 2011. This stock is generally viewed as a long-term investment and is carried at par. It does not have a readily determinable fair value. Ownership of FHLB stock is restricted to the FHLB and member institutions and can only be purchased and redeemed at par.

Management periodically evaluates FHLB stock for impairment. Management's determination of whether these investments are impaired is based on its assessment of the ultimate recoverability of cost rather than by recognizing temporary declines in value. The determination of whether a decline affects the ultimate recoverability of cost is influenced by criteria such as (1) the significance of any decline in net assets of the FHLB as compared to the capital stock amount for the FHLB and the length of time this situation has persisted, (2) commitments by the FHLB to make payments required by law or regulation and the level of such payments in relation to the operating performance of the FHLB, (3) the impact of legislative and regulatory changes on institutions and, accordingly, the customer base of the FHLB, and (4) the liquidity position of the FHLB. The FHLB has communicated that it believes the calculation of risk-based capital under the current rules of the FHFA significantly overstates the market risk of the FHLB's private-label mortgage-backed securities in the current market environment and that it has enough capital to cover the risks reflected in its balance sheet. As a result, as of June 30, 2012, the Company has not recorded an impairment on its investment in FHLB stock. However, continued deterioration in the FHLB's financial position may result in impairment in the value of those securities. In addition, on October 25, 2010, the FHLB received a Consent Order from the FHFA. The FHLB of Seattle reported in its earnings release for the quarter ended March 31, 2012 that it continues to address the requirements of the Consent Agreement and that as of March 31, 2012, it met all minimum financial metrics required under the Consent Agreement. The Company will continue to monitor the financial condition of the FHLB as it relates to, among other things, the recoverability of Banner's investment.

# Note 7: LOANS RECEIVABLE AND THE ALLOWANCE FOR LOAN LOSSES

We originate residential mortgage loans for both portfolio investment and sale in the secondary market. At the time of origination, mortgage loans are designated as held for sale or held for investment. Loans held for sale are stated at the lower of cost or estimated market value determined on an aggregate basis. Net unrealized losses on loans held for sale are recognized through a valuation allowance by charges to income. The Banks also originate construction, land and land development, commercial and multifamily real estate, commercial business, agricultural business and consumer loans for portfolio investment. Loans receivable not designated as held for sale are recorded at the principal amount outstanding, net of allowance for loan losses, deferred fees, discounts and premiums. Premiums, discounts and deferred loan fees are amortized to maturity using the level-yield methodology.

Interest is accrued as earned unless management doubts the collectability of the loan or the unpaid interest. Interest accruals are generally discontinued when loans become 90 days past due for scheduled interest payments. All previously accrued but uncollected interest is deducted from interest income upon transfer to nonaccrual status. Future collection of interest is included in interest income based upon an assessment of the likelihood that the loans will be repaid or recovered. A loan may be put on nonaccrual status sooner than this policy would dictate if, in management's judgment, the loan may be uncollectable. Such interest is then recognized as income only if it is ultimately collected.

Some of the Company's loans are reported as troubled debt restructurings (TDRs). Loans are reported as restructured when the bank grants a concession(s) to a borrower experiencing financial difficulties that it would not otherwise consider. Examples of such concessions include forgiveness of principal or accrued interest, extending the maturity date(s) or providing a lower interest rate than would be normally available for a transaction of similar risk. As a result of these concessions, restructured loans are impaired as the bank will not collect all amounts due, both principal and interest, in accordance with the terms of the original loan agreement. Loans identified as TDRs are accounted for in accordance with the Banks' impaired loan accounting policies.

Loans receivable, including loans held for sale, at June 30, 2012, December 31, 2011 and June 30, 2011 are summarized as follows (dollars in thousands):

	June 30,	2012	December	31, 2011	June 30	, 2011
		Percent		Percent		Percent
	Amount	of Total	Amount	of Total	Amount	of Total
Commercial real estate	A 177 ( ) 1	14.0	ct	14.0		15.2 %
Owner-occupied	\$477,621	14.9	% \$469,806	14.2	% \$507,751	15.3 %
Investment properties	613,965	19.1	621,622	18.9	582,569	17.6
Multifamily real estate	130,319	4.1	139,710	4.2	147,951	4.5
Commercial construction	23,808	0.7	42,391	1.3	35,790	1.1
Multifamily construction	18,132	0.6	19,436	0.6	20,552	0.6
One- to four-family	,					
construction	157,301	4.8	144,177	4.4	140,669	4.4
Land and land development						
Residential	83,185	2.6	97,491	3.0	128,920	3.9
Commercial	11,451	0.4	15,197	0.5	29,347	0.9
Commercial business	600,046	18.7	601,440	18.2	566,243	17.1
Agricultural business,						
including secured						
by farmland	211,705	6.6	218,171	6.6	208,485	6.3
One- to four-family real estate	607,489	18.9	642,501	19.5	658,216	19.9
	,		- ,		, -	
Consumer	103,504	3.2	103,347	3.1	97,396	2.9
Consumer secured by one- to	,		,		,	
four-family	173,731	5.4	181,049	5.5	182,778	5.5
Total consumer	277,235	8.6	284,396	8.6	280,174	8.4
	,		,. ,			
Total loans outstanding	3,212,257	100.0	% 3,296,338	100.0	% 3,306,667	100.0 %
			, , ,			
Less allowance for loan losses	(80,221)		(82,912)		(92,000 )	

Net loans \$3,132,036 \$3,213,426 \$3,214,667

Loan amounts are net of unearned, unamortized loan fees (and costs) of approximately \$10 million, as of June 30, 2012, December 31, 2011 and June 30, 2011.

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	Washington	Oregon	Idaho	Other	Total
Commercial real estate					
Owner-occupied	\$367,377	\$50,164	\$57,022	\$3,058	\$477,621
Investment properties	469,363	94,893	42,657	7,052	613,965
Multifamily real estate	110,342	12,889	6,738	350	130,319
Commercial construction	15,767	5,415	2,626		23,808
Multifamily construction	16,930	1,202			18,132
One- to four-family construction	86,186	69,101	2,014		157,301
Land and land development					
Residential	40,903	40,184	2,098		83,185
Commercial	8,770	885	1,796		11,451
Commercial business	383,040	75,556	60,592	80,858	600,046
Agricultural business, including					
secured by farmland	110,608	38,650	62,447		211,705
One- to four-family real estate	371,458	208,490	25,360	2,181	607,489
Consumer	69,701	28,566	5,236	1	103,504
Consumer secured by one- to four-					
family	117,685	43,867	11,645	534	173,731
Total consumer	187,386	72,433	16,881	535	277,235
Total loans	\$2,168,130	\$669,862	\$280,231	\$94,034	\$3,212,257
Percent of total loans	67.5 %	6 20.9	% 8.7	% 2.9	% 100.0 %

The Company's loans by geographic concentration at June 30, 2012 were as follows (dollars in thousands):

The geographic concentrations of the Company's land and land development loans by state at June 30, 2012 were as follows (dollars in thousands):

	W	ashingtor	ı	Oregon		Idaho		Total	
Residential:		C		C					
Acquisition and development	\$	7,071	5	\$ 15,975	\$	1,738	\$	24,784	
Improved land and lots		21,980		21,542		279		43,801	
Unimproved land		11,852		2,667		81		14,600	
Commercial and industrial:									
Acquisition and development		1,464				481		1,945	
Improved land and lots		3,269				570		3,839	
Unimproved land		4,037		885		745		5,667	
Total land and land development loans	\$	49,673	5	\$ 41,069	\$	3,894	\$	94,636	
Percent of land and land development	t								
loans		52.5	%	43.4	%	4.1	%	100.0	%

The Company originates both adjustable- and fixed-rate loans. The maturity and repricing composition of those loans, less undisbursed amounts and deferred fees, at June 30, 2012, December 31, 2011 and June 30, 2011 were as follows (in thousands):

	December 31,					
	Ju	ne 30, 2012		2011	Ju	ne 30, 2011
Fixed-rate (term to maturity):						
Due in one year or less	\$	233,525	\$	216,782	\$	191,252
Due after one year through three years		223,624		250,715		245,203
Due after three years through five years		161,094		182,647		189,938
Due after five years through ten years		155,490		157,559		143,647
Due after ten years		474,366		502,196		512,639
Total fixed-rate loans		1,248,099		1,309,899		1,282,679
Adjustable-rate (term to rate adjustment):						
Due in one year or less		1,193,230		1,200,182		1,221,511
Due after one year through three years		322,336		425,309		435,987
Due after three years through five years		408,015		336,382		331,136
Due after five years through ten years		38,782		23,618		35,354
Due after ten years		1,795		948		
Total adjustable-rate loans		1,964,158		1,986,439		2,023,988
Total loans	\$	3,212,257	\$	3,296,338	\$	3,306,667

The adjustable-rate loans have interest rate adjustment limitations and are generally indexed to various prime (The Wall Street Journal) or LIBOR rates, One to Five Year Constant Maturity Treasury Indices or FHLB advance rates. Future market factors may affect the correlation of the interest rate adjustment with the rates the Banks pay on the short-term deposits that primarily have been utilized to fund these loans.

Impaired Loans and the Allowance for Loan Losses. A loan is considered impaired when, based on current information and circumstances, the Company determines it is probable that it will be unable to collect all amounts due according to the contractual terms of the loan agreement, including scheduled interest payments. Impaired loans are comprised of loans on nonaccrual, TDRs that are performing under their restructured terms, and loans that are 90 days or more past due, but are still on accrual.

The amount of impaired loans and the related allocated reserve for loan losses as of June 30, 2012 and December 31, 2011 were as follows (in thousands):

	June 30, 2012		Decembe	er 31, 2011
	Loan	Allocated	Loan	Allocated
	Amount	Reserves	Amount	Reserves
Impaired loans:				
Nonaccrual loans				
Commercial real estate				
Owner-occupied	\$3,557	\$124	\$4,306	\$281
Investment properties	4,023	176	4,920	626
Multifamily real estate			362	11
Commercial construction			949	
One- to four-family construction	3,805	1,859	6,622	1,921
Land and land development				
Residential	4,751	709	19,060	1,485
Commercial	383	19	1,100	45
Commercial business	8,600	640	13,460	1,871
Agricultural business/farmland	1,010	103	1,896	629
One- to four-family residential	16,170	723	17,408	243
Consumer	1,025	4	1,115	62
Consumer secured by one- to four-family	1,857	21	1,790	23
Total consumer	2,882	25	2,905	85
Total nonaccrual loans	\$45,181	\$4,378	\$72,988	\$7,197
Past due and still accruing	2,181	1	2,324	19
TDRs	58,010	5,983	54,533	3,100
Total impaired loans	\$105,372	\$10,362	\$129,845	\$10,316

As of June 30, 2012, the Company had additional commitments to advance funds up to an amount of \$510,000 related to TDR loans.

The following tables provide additional information on impaired loans with and without specific allowance reserves as of June 30, 2012 and December 31, 2011 (in thousands):

	At or For the Six Months Ended June 30, 2012					
		Unpaid		Average	Interest	
	Recorded	Principal	Related	Recorded	Income	
	Investment	Balance	Allowance	Investment	Recognized	
					8	
Without a specific allowance reserve $(1)$						
Commercial real estate						
Owner-occupied	\$1,581	\$ 1,922	\$ 124	\$ 1,581	\$	
Investment properties	1,216	1,523	223	1,349	10	
Multifamily real estate	2,136	2,136	482	2,139	56	
One- to four-family construction	5,481	5,543	435	5,286	119	
Land and land development						
Residential	1,158	2,201	420	1,338		
Commercial	89	89	19	90		
Commercial business	6,886	7,439	1,288	7,109	110	
Agricultural business/farmland	1,010	1,693	103	1,427		
One- to four-family residential	24,136	25,310	233	24,191	590	
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Consumer	736	844	10	789	6	
Consumer secured by one- to four-						
family	1,798	2,104	54	1,794	13	
	46,227	50,804	3,391	47,093	905	
With a specific allowance reserve (2)						
Commercial real estate	** ***	* * * * *	* -	* * * * *	* • •	
Owner-occupied	\$2,802	\$ 3,060	\$ 3	\$ 2,894	\$ 14	
Investment properties	6,666	7,774	397	6,980	69	
Multifamily real estate	5,000	5,000	1,464	5,000	130	
One- to-four family construction	7,706	7,706	2,450	7,565	149	
Land and land development						
Residential	3,594	8,158	289	4,667		
Commercial	294	454		428		
Commercial business	10,514	11,902	1,054	12,296	115	
One- to four-family residential	20,989	22,290	1,281	20,588	257	
Consumer	989	1,047	33	1,034	18	
Consumer secured by one- to-four						
family	591	689		673		
	50 145	(0,000	6.071	(0.105	750	

Total					
Commercial real estate					
Owner-occupied	\$4,383	\$ 4,982	\$ 127	\$ 4,475	\$ 14
Investment properties	7,882	9,298	620	8,329	79
Multifamily real estate	7,136	7,136	1,946	7,139	187

59,145

68,080

6,971

752

62,125

One- to four-family construction	13,187	13,249	2,885	12,851	268
Land and land development					
Residential	4,752	10,359	709	6,005	
Commercial	383	543	19	518	
Commercial business	17,400	19,341	2,342	19,405	225
Agricultural business/farmland	1,011	1,693	103	1,427	
One- to four-family residential	45,126	47,600	1,514	44,779	847
Consumer	1,724	1,890	43	1,823	24
Consumer secured by one- to four-					
family	2,388	2,793	54	2,467	13
	\$105,372	\$ 118,884	\$ 10,362	\$ 109,218	\$ 1,657

	At or For the Year Ended December 31, 2011					
		Unpaid		Average	Interest	
	Recorded	Principal	Related	Recorded	Income	
	Investment	Balance	Allowance	Investment	Recognized	
Without a specific allowance reserve (1)					-	
Commercial real estate						
Owner-occupied	\$852	\$853	\$78	\$874	\$	
Investment properties	1,576	1,618	261	1,728	9	
Multifamily real estate	452	452	6	456	32	
One- to four-family construction	5,429	5,488	437	5,580	242	
Land and land development						
Residential	4,064	4,679	1,176	4,524	99	
Commercial	645	645	45	616		
Commercial business	5,173	5,535	932	5,587	81	
Agricultural business/farmland	412	632	37	529		
One- to four-family residential	27,529	28,121	277	27,933	919	
Consumer	559	666	5	624	7	
Consumer secured by one- to four-						
family	1,707	2,162	29	2,042	22	
Total consumer	2,266	2,828	34	2,666	29	
	,	,		,		
	48,398	50,851	3,283	50,493	1,411	
With a specific allowance reserve (2)	- )	)	-,	,	,	
Commercial real estate						
Owner-occupied	\$3,643	\$4,013	\$207	\$3,901	\$13	
Investment properties	11,750	14,200	1,485	13,471	424	
Multifamily real estate	1,997	1,997	11	1,967	82	
Commercial construction	949	1,493		1,465		
One- to-four family construction	9,556	9,821	1,998	9,185	277	
Land and land development	- )	- ) -	,	-,		
Residential	20,331	34,068	616	36,747	220	
Commercial	454	454		454		
Commercial business	12,889	13,333	1,404	13,721	144	
Agricultural business/farmland	1,483	1,671	592	1,855		
One- to four-family residential	16,877	18,301	658	17,555	469	
, , , , , , , , , , , , , , , , , , ,	- )	- ,		- )		
Consumer	915	915	62	881	18	
Consumer secured by one- to-four						
family	603	630		585		
Total consumer	1,518	1,545	62	1,466	18	
	-,	-,		-,		
	81,447	100,896	7,033	101,787	1,647	
Total			.,	,	_,_ ,	
Commercial real estate						
Owner-occupied	\$4,495	\$4,866	\$285	\$4,775	\$13	
Investment properties	13,326	15,818	1,746	15,199	433	
Multifamily real estate	2,449	2,449	17	2,423	114	
Commercial construction	949	1,493		1,465		
		1,170		1,100		

One- to four-family construction	14,985	15,309	2,435	14,765	519
Land and land development					
Residential	24,395	38,747	1,792	41,271	319
Commercial	1,099	1,099	45	1,070	
Commercial business	18,062	18,868	2,336	19,308	225
Agricultural business/farmland	1,895	2,303	629	2,384	
One- to four-family residential	44,406	46,422	935	45,488	1,388
Consumer	1,474	1,581	67	1,505	25
Consumer secured by one- to four-					
family	2,310	2,792	29	2,627	22
Total consumer	3,784	4,373	96	4,132	47
	\$129,845	\$151,747	\$10,316	\$152,280	\$3,058

(1) Loans without a specific allowance reserve have not been individually evaluated for impairment, but have been included in pools of homogeneous loans for evaluation of related allowance reserves.

(2) Loans with a specific allowance reserve have been individually evaluated for impairment using either a discounted cash flow analysis or, for collateral dependent loans, current appraisals to establish realizable value. These analyses may identify a specific impairment amount needed or may conclude that no reserve is needed. Any specific impairment that is identified is included in the category's Related Allowance column.

The following tables present TDRs at June 30, 2012 and December 31, 2011 (in thousands):

	Accrual Status	June 30, 201 Nonaccrual Status	2 Total Modifications
Commercial real estate			
Owner-occupied	\$827	\$28	\$ 855
Investment properties	3,859	2,246	6,105
Multifamily real estate	7,136		7,136
One-to-four family construction	9,383	268	9,651
Land and land development			
Residential		326	326
Commercial		43	43
Commercial business	8,800	352	9,152
One- to four-family residential	26,814	3,126	29,940
Commune	(())	252	012
Consumer	660 531	253 626	913
Consumer secured by one-to-four family	1,191		1,157
Total consumer	1,191	879	2,070
	\$58,010	\$7,268	\$ 65,278
	]	December 31, 2	2011
	Accrual	December 31, 2 Nonaccrual	Total
Commercial real estate	Accrual	Nonaccrual	Total
Commercial real estate Owner-occupied	Accrual	Nonaccrual	Total
	Accrual Status	Nonaccrual Status	Total Modifications
Owner-occupied Investment properties Multifamily real estate	Accrual Status \$	Nonaccrual Status \$142	Total Modifications \$ 142
Owner-occupied Investment properties Multifamily real estate One-to-four family construction	Accrual Status \$ 7,751	Nonaccrual Status \$142 1,822	Total Modifications \$ 142 9,573
Owner-occupied Investment properties Multifamily real estate One-to-four family construction Land and land development	Accrual Status \$ 7,751 2,088 8,362	Nonaccrual Status \$142 1,822  271	Total Modifications \$ 142 9,573 2,088 8,633
Owner-occupied Investment properties Multifamily real estate One-to-four family construction Land and land development Residential	Accrual Status \$ 7,751 2,088	Nonaccrual Status \$142 1,822  271 557	Total Modifications \$ 142 9,573 2,088 8,633 5,891
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercial	Accrual Status \$ 7,751 2,088 8,362 5,334 	Nonaccrual Status \$142 1,822  271	Total Modifications \$ 142 9,573 2,088 8,633 5,891 949
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercialCommercial business	Accrual Status \$ 7,751 2,088 8,362 5,334  4,401	Nonaccrual Status \$142 1,822  271 557 949 	Total Modifications \$ 142 9,573 2,088 8,633 
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercial	Accrual Status \$ 7,751 2,088 8,362 5,334 	Nonaccrual Status \$142 1,822  271 557 949	Total Modifications \$ 142 9,573 2,088 8,633 5,891 949
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercialCommercial businessOne- to four-family residential	Accrual Status \$ 7,751 2,088 8,362 5,334  4,401 23,291	Nonaccrual Status \$ 142 1,822  271 557 949  3,086	Total Modifications \$ 142 9,573 2,088 8,633 2,088 8,633 5,891 949 4,401 26,377
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercialCommercial businessOne- to four-family residentialConsumer	Accrual Status \$ 7,751 2,088 8,362 5,334  4,401 23,291 2,935	Nonaccrual Status \$142 1,822  271 557 949  3,086 3,974	Total Modifications \$ 142 9,573 2,088 8,633 5,891 949 4,401 26,377 6,909
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercialCommercial businessOne- to four-family residentialConsumerConsumer secured by one-to-four family	Accrual Status \$ 7,751 2,088 8,362 5,334  4,401 23,291 2,935 371	Nonaccrual Status \$142 1,822  271 557 949  3,086 3,974 549	Total Modifications \$ 142 9,573 2,088 8,633 5,891 949 4,401 26,377 6,909 920
Owner-occupiedInvestment propertiesMultifamily real estateOne-to-four family constructionLand and land developmentResidentialCommercialCommercial businessOne- to four-family residentialConsumer	Accrual Status \$ 7,751 2,088 8,362 5,334  4,401 23,291 2,935	Nonaccrual Status \$142 1,822  271 557 949  3,086 3,974	Total Modifications \$ 142 9,573 2,088 8,633 5,891 949 4,401 26,377 6,909

Loans may be restructured or modified for multiple reasons and the types of restructures that occur can include modifications of: interest rates, payment amount, maturity date, or provide for periods of reduced payments or foregiveness of portions of interest or principal due. Our restructures have generally not involved foregiveness of amounts due, but almost always include a modification of multiple factors; the most common combination including interest rate, payment amount and maturity date.

The following tables present newly restructured loans that occurred during the three and six months ended June 30, 2012 and 2011 (dollars in thousands):

	Three Mo Number of Contracts	nths Ended Jun Pre- modification Outstanding Recorded Investment	Post-	Six Mon Number of Contracts	ths Ended June Pre- modification Outstanding Recorded Investment	e 30, 2012 Post- modification Outstanding Recorded Investment
Recorded Investment (1) (2) Commercial real estate						
Investment properties	1	\$ 99	\$99	3	\$ 974	\$ 974
Multifamily real estate	2	5,054	5,054	2	5,054	5,054
One-to-four family construction	10	2,664	2,664	11	3,146	3,146
Commercial business	5	1,289	1,289	10	2,195	2,195
One- to four-family residential	2	621	621	17	9,073	9,073
Consumer	1	132	132	2	284	284
	21	\$ 9,859	\$9,859	45	\$ 20,726	\$ 20,726
	Three Mo	nths Ended Jun	,	Six Mon	ths Ended June	,
		Pre-	Post-		Pre-	Post-
		modification	modification		modification	modification
		Outstanding	Outstanding		Outstanding	Outstanding
	Number of	Recorded	Recorded	Number of	Recorded	Recorded
	Contracts	Investment	Investment	Contracts	Investment	Investment
Recorded Investment (1) (2)						
(1)(2)						
Commercial real estate						
		\$	\$	1	\$ 189	\$ 189
Commercial real estate	 2	\$ 155	\$ 155	1 3	\$ 189 1,977	\$ 189 1,977
Commercial real estate Owner-occupied						
Commercial real estate Owner-occupied Investment properties	2 1	155	155	3	1,977	1,977
Commercial real estate Owner-occupied Investment properties Multifamily real estate	2 1 3 2	155 1,635	155 1,635	3 2	1,977 1,997	1,977 1,997
Commercial real estate Owner-occupied Investment properties Multifamily real estate One-to-four family construction	2 1 3 2 2	155 1,635 3,043 180 502	155 1,635 3,043	3 2 3 2 3	1,977 1,997 3,042	1,977 1,997 3,042
Commercial real estate Owner-occupied Investment properties Multifamily real estate One-to-four family construction Commercial business	2 1 3 2	155 1,635 3,043 180	155 1,635 3,043 180	3 2 3 2	1,977 1,997 3,042 180	1,977 1,997 3,042 180
Commercial real estate Owner-occupied Investment properties Multifamily real estate One-to-four family construction Commercial business One- to four-family residential	2 1 3 2 2	155 1,635 3,043 180 502	155 1,635 3,043 180 502	3 2 3 2 3	1,977 1,997 3,042 180 769	1,977 1,997 3,042 180 769

(1) Since most loans were already considered classified and/or on nonaccrual status prior to restructuring, the modifications did not have a material effect on the Company's determination of the allowance for loan losses.

(2) The majority of these modifications do not fit into one separate type, such as rate, term, amount, interest-only or payment, but instead are a combination of multiple types of modifications; therefore, they are disclosed in aggregate.

The following table presents TDRs which incurred a payment default within the three and six-month periods ended June 30, 2012 and 2011, for which the payment default occurred within twelve months of the restructure date. A default on a restructured loan is either a transfer to nonaccrual status or a charge-off (in thousands):

	Three Months Ended June 30,		Six Mon	ths Ended June 30,
	2012	2011	2012	2011
Commercial real estate – owner occupied	\$	\$1,126	\$1,378	\$ 1,126
One- to four-family residential		1,244	562	1,244
Balance, end of period	\$	\$2,370	\$1,940	\$ 2,370

Credit Quality Indicators: To appropriately and effectively manage the ongoing credit quality of the Company's loan portfolio, management has implemented a risk-rating or loan grading system for its loans. The system is a tool to evaluate portfolio asset quality throughout each applicable loan's life as an asset of the Company. Generally, loans and leases are risk rated on an aggregate borrower/relationship basis with individual loans sharing similar ratings. There are some instances when specific situations relating to individual loans will provide the basis for different risk ratings within the aggregate relationship. Loans are graded on a scale of 1 to 9. A description of the general characteristics of these categories is shown below:

Overall Risk Rating Definitions: Risk-ratings contain both qualitative and quantitative measurements and take into account the financial strength of a borrower and the structure of the loan or lease. Consequently, the definitions are to be applied in the context of each lending transaction and judgment must also be used to determine the appropriate risk rating, as it is not unusual for a loan or lease to exhibit characteristics of more than one risk-rating category. Consideration for the final rating is centered in the borrower's ability to repay, in a timely fashion, both principal and interest. There were no material changes in the risk-rating or loan grading system in 2011 or during the six months ended June 30, 2012.

### Risk Rating 1: Exceptional

A credit supported by exceptional financial strength, stability, and liquidity. The risk rating of 1 is reserved for the Company's top quality loans, generally reserved for investment grade credits underwritten to the standards of institutional credit providers.

### **Risk Rating 2: Excellent**

A credit supported by excellent financial strength, stability and liquidity. The risk rating of 2 is reserved for very strong and highly stable customers with ready access to alternative financing sources.

### **Risk Rating 3: Strong**

A credit supported by good overall financial strength and stability. Collateral margins are strong; cash flow is stable although susceptible to cyclical market changes.

### Risk Rating 4: Acceptable

A credit supported by the borrower's adequate financial strength and stability. Assets and cash flow are reasonably sound and provide for orderly debt reduction. Access to alternative financing sources will be more difficult to obtain.

### Risk Rating 5: Watch

A credit with the characteristics of an acceptable credit which requires, however, more than the normal level of supervision and warrants formal quarterly management reporting. Credits in this category are not yet criticized or classified, but due to adverse events or aspects of underwriting require closer than normal supervision. Generally, credits should be watch credits in most cases for six months or less as the impact of stress factors are analyzed.

### Risk Rating 6: Special Mention

A credit with potential weaknesses that deserves management's close attention is risk rated a 6. If left uncorrected, these potential weaknesses will result in deterioration in the capacity to repay debt. A key distinction between Special Mention and Substandard is that in a Special Mention credit, there are identified weaknesses that pose potential risk(s) to the repayment sources, versus well defined weaknesses that pose risk(s) to the repayment sources. Assets in this category are expected to be in this category no more than 9-12 months as the potential weaknesses in the credit are resolved.

### Risk Rating 7: Substandard

A credit with well defined weaknesses that jeopardize the ability to repay in full is risk rated a 7. These credits are inadequately protected by either the sound net worth and payment capacity of the borrower or the value of pledged collateral. These are credits with a distinct possibility of loss. Loans headed for foreclosure and/or legal action due to deterioration are rated 7 or worse.

### Risk Rating 8: Doubtful

A credit with an extremely high probability of loss is risk rated 8. These credits have all the same critical weaknesses that are found in a substandard loan; however, the weaknesses are elevated to the point that based upon current information, collection or liquidation in full is improbable. While some loss on doubtful credits is expected, pending events may strengthen a credit making the amount and timing of any loss undeterminable. In these situations taking the loss is inappropriate until it is clear that the pending event has failed to strengthen the credit and improve the capacity to repay debt.

### **Risk Rating 9: Loss**

A credit that is considered to be currently uncollectible or of such little value that it is no longer a viable Bank asset is risk rated 9. Losses should be taken in the accounting period in which the credit is determined to be uncollectible. Taking a loss does not mean that a credit has absolutely no recovery or salvage value but, rather, it is not practical or desirable to defer writing off the credit, even though partial recovery may occur in the future.

The following table shows the Company's portfolio of risk-rated loans and non-risk-rated loans by grade or other characteristics as of June 30, 2012 and December 31, 2011 (in thousands):

				June 30	), 2012			
						One- to		
		Multifamily				Four-		
	Commercial	Real		Commercial	<b>e</b>	•		
	Real Estate	Estate	Land	Business	Business	Residential	Consumer	Total Loans
Risk-rated loans:								
Pass (Risl	ζ.							
Ratings $1-5$ (1)	\$1,021,881	\$122,319	\$269,176	\$536,074	\$208,309	\$ 578,942	\$269,978	\$3,006,679
Special mention	19,828	1,065	1,436	14,332	1,112	303	155	38,231
Substandard	49,877	6,935	23,265	49,326	2,284	28,244	7,102	167,033
Doubtful				314				314
Loss								
Total loans	\$1,091,586	\$130,319	\$293,877	\$600,046	\$211,705	\$607,489	\$277,235	\$3,212,257
Performing loans	\$1,084,006	\$130,319	\$284,938	\$591,446	\$210,695	\$ 589,177	\$274,314	\$3,164,895
Non-performing		ф 100,017	¢ 20 1,9 50	<i><i><i>ϕ</i>OJ1</i>,110</i>	¢210,095	¢009,177	¢271,511	φ2,101,072
loans	7,580		8,939	8,600	1,010	18,312	2,921	47,362
iouns	1,200		0,505	0,000	1,010	10,012	2,721	11,502
Total loans	\$1,091,586	\$130,319	\$293,877	\$600,046	\$211,705	\$607,489	\$277,235	\$3,212,257
				December	r 31 2011			
		Multifamily	<sup>¬</sup> onstruction		51, 2011	One- to		
	Commercial	Real		Commercial	Agricultural			
	Real Estate	Estate	Land	Business	<b>e</b>	•		Total Loans
	Iteli Listate	Listate	Lund	Dasmess	Dabinebb	reoraentiai	Companner	I otal Boallo
Risk-rated loans:								
Pass (Risl								
1 4 5 5 (11 1 5 1	ζ.							
Ratings 1-5) (1)	x \$1,003,990	\$132,108	\$257,685	\$ 542,625	\$213,512	\$607,793	\$276,642	\$3,034,355
Ratings 1-5) (1) Special mention		5,000	\$257,685 3,359	\$542,625 13,447	\$213,512 923	\$ 607,793 772	\$276,642 402	\$3,034,355 53,654
Ratings 1-5) (1)	\$1,003,990							
Ratings 1-5) (1) Special mention	\$1,003,990 29,751	5,000	3,359	13,447	923	772	402	53,654
Ratings 1-5) (1) Special mention Substandard	\$1,003,990 29,751 57,687	5,000 2,602	3,359 57,648	13,447 45,032	923 3,736	772 33,936	402 7,352	53,654 207,993
Ratings 1-5) (1) Special mention Substandard Doubtful	\$1,003,990 29,751 57,687 	5,000 2,602 	3,359 57,648 	13,447 45,032 336	923 3,736 	772 33,936 	402 7,352 	53,654 207,993 336
Ratings 1-5) (1) Special mention Substandard Doubtful	\$1,003,990 29,751 57,687 	5,000 2,602 	3,359 57,648 	13,447 45,032 336	923 3,736 	772 33,936 	402 7,352 	53,654 207,993 336
Ratings 1-5) (1) Special mention Substandard Doubtful Loss Total loans	\$1,003,990 29,751 57,687   \$1,091,428	5,000 2,602  \$ 139,710	3,359 57,648   \$ 318,692	13,447 45,032 336  \$601,440	923 3,736  \$218,171	772 33,936   \$ 642,501	402 7,352  \$284,396	53,654 207,993 336  \$3,296,338
Ratings 1-5) (1) Special mention Substandard Doubtful Loss Total loans Performing loans	\$1,003,990 29,751 57,687  \$1,091,428 \$1,082,202	5,000 2,602 	3,359 57,648  	13,447 45,032 336 	923 3,736  	772 33,936  	402 7,352  	53,654 207,993 336 
Ratings 1-5) (1) Special mention Substandard Doubtful Loss Total loans Performing loans Non-performing	\$1,003,990 29,751 57,687   \$1,091,428 \$1,082,202	5,000 2,602   \$ 139,710 \$ 139,348	3,359 57,648   \$ 318,692 \$ 290,961	13,447 45,032 336  \$601,440 \$587,976	923 3,736   \$218,171 \$216,275	772 33,936   \$ 642,501 \$ 622,946	402 7,352  \$284,396 \$281,318	53,654 207,993 336  \$3,296,338 \$3,221,026
Ratings 1-5) (1) Special mention Substandard Doubtful Loss Total loans Performing loans	\$1,003,990 29,751 57,687  \$1,091,428 \$1,082,202	5,000 2,602  \$ 139,710	3,359 57,648   \$ 318,692	13,447 45,032 336  \$601,440	923 3,736  \$218,171	772 33,936   \$ 642,501	402 7,352  \$284,396	53,654 207,993 336  \$3,296,338
Ratings 1-5) (1) Special mention Substandard Doubtful Loss Total loans Performing loans Non-performing	\$1,003,990 29,751 57,687   \$1,091,428 \$1,082,202	5,000 2,602   \$ 139,710 \$ 139,348	3,359 57,648   \$ 318,692 \$ 290,961	13,447 45,032 336  \$601,440 \$587,976	923 3,736   \$218,171 \$216,275	772 33,936   \$ 642,501 \$ 622,946	402 7,352  \$284,396 \$281,318	53,654 207,993 336  \$3,296,338 \$3,221,026

(1)The Pass category includes some performing loans that are part of homogenous pools which are not individually risk-rated. This includes all consumer loans, all one- to four-family residential loans and, as of June 30, 2012, in the commercial business category, \$67 million of small credit-scored business loans. As loans in these pools become

non-performing, they are individually risk-rated.

The following tables provide additional detail on the age analysis of the Company's past due loans as of June 30, 2012 and December 31, 2011 (in thousands):

							Jı	ine 30, 20	)12					
	Ι	0-59 Days st Due	I	0-89 Days st Due	-	Greater Than 0 Days Past Due	То	otal Past Due		Current	Т	'otal Loans	] or D	ans 90 Days More Past ue and ccruing
Commercial real estate														
Owner-occupied	\$	2,139	\$		\$	3,101	\$	5,240	\$	472,381	\$	477,621	\$	
Investment properties				99		2,644		2,743		611,222		613,965		
Multifamily real estate										130,319		130,319		
Commercial construction										23,808		23,808		
Multifamily construction										18,132		18,132		
One-to-four-family	y	238				634		872		156,429		157,301		
construction														
Land and land development	1													
Residential						3,300		3,300		79,885		83,185		
Commercial						337		337		11,114		11,451		
Commercial business		609		345		3,320		4,274		595,772		600,046		
Agricultural business						991		991		210,714		211,705		
One-to four-family	v									,		,		
residential	, ,	505		415		11,683		12,603		594,886		607,489		2,142
						,		,		,		,		,
Consumer		312		582		744		1,638		101,866		103,504		39
Consumer secured by		903		638		962		2,503		171,228		173,731		
one- to four-family														
Total	\$	4,706	\$	2,079	\$	27,716	\$	34,501	\$	3,177,756	\$	3,212,257	\$	2,181

December 31, 2011

	Ι	60-59 Days st Due	50-89 Days st Due	Greater Than 00 Days Past Due	To	otal Past Due	Current	То	tal Loans	Loans Day or Me Pas Due a Accru	vs ore st and
Commercial real estate											
Owner-occupied	\$	1,251	\$ 2,703	\$ 3,462	\$	7,416	\$ 462,390	\$	469,806	\$	
Investment properties				3,087		3,087	618,535		621,622		
Multifamily real estate							139,710		139,710		
Commercial construction				949		949	41,442		42,391		
Multifamily construction							19,436		19,436		
-		643		3,819		4,462	139,715		144,177		

One-to-four-family construction								
Land and land development								
Residential	638	3		15,919	16,557	80,934	97,491	
Commercial	308	3		791	1,099	14,098	15,197	
Commercial business	2,41	1	4,170	5,612	12,193	589,247	601,440	4
Agricultural business	99	9		1,849	1,948	216,223	218,171	
One-to four-family residential	794	4	585	15,770	17,149	625,352	642,501	2,147
Consumer	670	)	363	769	1,802	101,545	103,347	25
Consumer secured by	1,072	2	109	1,374	2,555	178,494	181,049	148
one- to four-family								
Total	\$ 7,880	5\$	7,930	\$ 53,401	\$ 69,217	\$ 3,227,121	\$ 3,296,338	\$ 2,324

The following tables provide additional information on the allowance for loan losses and loan balances individually and collectively evaluated for impairment at or for the three and six months ended June 30, 2012 and 2011 (in thousands):

					For t	he	Three M	ont	ths Ende	ed	June 30,	20	12				
Co	ommerci	al	(	Cor	nstruction	1				(	One- to		C	lon	mitment	S	
	Real				and	Co	mmercia	<b>\</b> gr	icultura	1	Four-				and		
	Estate	Mu	ltifamil	у	Land	В	usiness	bu	isiness	]	Family	Co	nsumer	Un	allocated		Total
Allowance for																	
loan losses:																	
Beginning\$	17,08	3 \$	3,261	\$	15,871	\$	13,123	\$	1,887	\$	12,869	\$	1,274	\$	16,176	\$	81,544
balance																	
Provision for loan	992	2	1,847		1,756		887		(608)		2,876		345		(4,095)		4,000
losses																	
Recoveries	18	8			1,050		639		15		374		195				2,291
Charge-offs	(1,25	9)			(1,703)		(2,297)				(1,906)		(449)				(7,614)
Ending balance \$	16,834	4 \$	5,108	\$	16,974	\$	12,352	\$	1,294	\$	14,213	\$	1,365	\$	12,081	\$	80,221

					For	r th	e Six Mo	ont	hs Ende	d J	June 30, 2	201	2				
Co	ommerci	al	C	Cor	nstruction	n				(	One- to		C	om	mitment	ts	
	Real				and	Co	mmercia	<b>\</b> gr	icultura	1	Four-				and		
	Estate	Mu	ltifamily	y	Land	В	usiness	bu	isiness	ł	Family	Сс	onsumer l	Jna	allocated	l	Total
Allowance for																	
loan losses:																	
Beginning\$	16,457	\$	3,952	\$	18,184	\$	15,159	\$	1,548	\$	12,299	\$	1,253	\$	14,060	\$	82,912
balance																	
Provision for loan	2,327	,	1,156		1,997		22		6		4,407		1,064		(1,979)		9,000
losses																	
Recoveries	632	,			1,420		875		15		379		331				3,652
Charge-offs	(2,582	.)			(4,627)	)	(3,704)		(275)		(2,872)		(1,283)				(15,343)
Ending balance \$	16,834	- \$	5,108	\$	16,974	\$	12,352	\$	1,294	\$	14,213	\$	1,365	\$	12,081	\$	80,221
-																	

						At	June 30	), 20	012				
	Commerci	al	С	onstructio	n				One- to		C	ommitments	
	Real			and	Cor	nmercia	gricult	ural	Four-			and	
	Estate	Mul	tifamily	Land	В	usiness	busine	SS	Family	Co	nsumerl	Unallocated	Total
Allowance	\$ 40	0 \$	1,464	\$ 2,739	\$	1,054	\$		\$ 1,281	\$	33	\$ 5	\$ 6,971
individually													
evaluated for													
impairment													
Allowance	16,434	4	3,644	14,235		11,298	1,29	94	12,932		1,332	12,081	73,250
collectively													
evaluated for													

## impairment

Total allowance \$\$ 16,834 \$\$ 5,108 \$\$ 16,974 \$\$ 12,352 \$\$ 1,294 \$\$ 14,213 \$\$ 1,365 \$\$ 12,081 \$\$ 80,221 for loan losses

## At June 30, 2012

L o a n balances:	Commercial Real Estate	Multifamily	Construction and Land	Commercial Business	Agricultural business	One- to Four- Family	Consumer	Commitment and Unallocated
Loans individually evaluated for impairment	\$ 9,468	\$ 5,000 \$	11,594 S	\$ 10,514 \$	5 5	\$ 20,989	\$ 1,580 \$	- -
Loans collectively evaluated for impairment	1,082,118	125,319	282,283	589,532	211,705	586,500	275,655	-
Total loans	\$ 1,091,586	\$ 130,319 \$	293,877 \$	\$ 600,046 \$	6 211,705 \$	607,489	\$ 277,235 \$	5 -
	. , ,- ee	· · · · · · · · · · · ·	, - • •	,-	,	,	,	

29

					For	the	Three M	on	ths Ende	ed	June 30,	20	11				
Co	ommercia	ıl	C	Cor	nstruction	n				(	One- to		C	om	nmitment	S	
	Real				and	Co	mmercia	Agr	icultura	1	Four-				and		
	Estate	Mul	ltifamily	/	Land	В	usiness	bı	isiness		Family	Co	nsumer	Un	allocated	l	Total
Allowance for																	
loan losses:																	
Beginning\$	11,871	\$	6,055	\$	30,346	\$	22,054	\$	1,441	\$	8,149	\$	1,452	\$	16,264	\$	97,632
balance																	
Provision for	3,072		(407)		991		1,770		134		1,970		221		249		8,000
loan losses																	
Recoveries	15				716		81				29		84				925
Charge-offs	(1,871	)	(244)		(6,077)	)	(3,993)		(166)		(1,894)		(312)				(14,557)
Ending balance \$	13,087	\$	5,404	\$	25,976	\$	19,912	\$	1,409	\$	8,254	\$	1,445	\$	16,513	\$	92,000

					For	the	e Six Mo	nth	s Ended	l Jı	une 30, 20	011					
Co	mmercia	al	(	Con	struction	ı				(	One- to		C	on	nmitmen	ts	
	Real				and	Coi	mmercia	Agr	icultura	1	Four-				and		
	Estate	Mult	ifamily		Land	В	usiness	bu	siness	]	Family	Co	nsumer	Un	allocated	1	Total
Allowance for																	
loan losses:																	
Beginning\$	11,779	\$ 3	3,963	\$	33,121	\$	24,545	\$	1,846	\$	5,829	\$	1,794	\$	14,524	\$	97,401
balance																	
Provision for	4,153	5 2	2,112		8,718		1,566		(148)		6,447		163		1,989		25,000
loan losses																	
Recoveries	15	i			751		162				81		162				1,171
Charge-offs	(2,860	))	(671)		(16,614)		(6,361)		(289)		(4,103)		(674)				(31,572)
Ending balance \$	13,087	\$ \$	5,404	\$	25,976	\$	19,912	\$	1,409	\$	8,254	\$	1,445	\$	16,513	\$	92,000

	Commerc Real Estate		Co ltifamily	onstructio and Land	Comme	erciaAg	ne 30, 20 gricultura business	One- to I Four-		Commitment and Unallocated	
Allowance individually evaluated for impairment	\$ 70	)2 \$	648 \$	5,769	\$ 1,	016 \$	5	\$ 413	\$ 1,784	\$	\$ 10,332
Allowance collectively evaluated for impairment	12,38	35	4,756	20,207	18,	896	1,409	7,841	(339)	16,513	81,668

Total allowance \$13,087 \$ 5,404 \$ 25,976 \$ 19,912 \$ 1,409 \$ 8,254 \$ 1,445 \$ 16,513 \$ 92,000 for loan losses

At June	30,	2011
---------	-----	------

T h . h	Commercial Real Estate	Multifamily	Construction and Land	Commercial Business	Agricultural business	One- to Four- Family	Consumer	Commitmen and Unallocate
Loan balances: Loans individually evaluated for impairment	\$ 24,141 5	648 5	61,315 \$	\$ 11,786 \$		\$ 16,126 \$	\$ 3,250 \$	5
Loans collectively evaluated for impairment	1,051,936	161,546	293,963	761,533	1,409	642,090	276,924	
Total loans	\$ 1,076,077 \$	\$ 162,194 \$	\$ 355,278 \$	\$ 773,319 \$	5 1,409	\$658,216 \$	\$ 280,174 \$	5

### Note 8: REAL ESTATE OWNED, NET

The following table presents the changes in real estate owned (REO), net of valuation adjustments, for the three and six months ended June 30, 2012 and 2011 (in thousands):

	Three 20		011111	onths Ended une 30 2 2011
Balance, beginning of the period	\$27,723	\$94,945	\$42,965	\$100,872
Additions from loan foreclosures Additions from capitalized costs	6,885 7	11,918 1,532	8,486 134	26,834 3,147
Dispositions of REO Gain (loss) on sale of REO	(7,798 567	) (32,437 58	) (23,239 667	) (51,331 ) (479 )
Valuation adjustments in the period	(1,568	) (4,811	) (3,197	) (7,838 )
Balance, end of the period	\$25,816	\$71,205	\$25,816	\$71,205

The following table shows REO by type and geographic location by state as of June 30, 2012 (in thousands):

	Washington	Oregon	Idaho	Total
Commercial real estate	\$340	\$301	\$2,089	\$2,730
One- to four-family construction	405	389		794
Land development- commercial	3,225	37	195	3,457
Land development- residential	4,120	6,871	187	11,178
One- to four-family real estate	4,013	2,786	858	7,657
Balance, end of period	\$12,103	\$10,384	\$3,329	\$25,816

REO properties are recorded at the lower of the estimated fair value of the property, less expected selling costs, or the carrying value of the defaulted loan, establishing a new cost basis. Subsequently, REO properties are carried at the lower of the new cost basis or updated fair market values, based on updated appraisals of the underlying properties, as received. Valuation allowances on the carrying value of REO may be recognized based on updated appraisals or on management's authorization to reduce the selling price of a property.

### Note 9: INTANGIBLE ASSETS AND MORTGAGE SERVICING RIGHTS

Intangible Assets: At June 30, 2012, intangible assets consisted primarily of core deposit intangibles (CDI), which are amounts recorded in business combinations or deposit purchase transactions related to the value of transaction-related deposits and the value of the customer relationships associated with the deposits.

The Company amortizes CDI over their estimated useful life and reviews them at least annually for events or circumstances that could impact their recoverability. The CDI assets shown in the table below represent the value ascribed to the long-term deposit relationships acquired in three separate bank acquisitions during 2007. These intangible assets are being amortized using an accelerated method over estimated useful lives of eight years. The CDI assets are not estimated to have a significant residual value. Intangible assets are amortized over their useful lives and are also reviewed for impairment.

The following table summarizes the changes in the Company's core deposit intangibles and other intangibles for the six months ended June 30, 2012 and the year ended December 31, 2011 (in thousands):

		Core Deposit tangibles		Other		Total
Balance, December 31, 2011	\$	6,322	\$	9	\$	6,331
Amortization		(1,075	)	(4	)	(1,079)
Balance, June 30, 2012	\$	5,247	\$	5	\$	5,252
		Core Deposit tangibles		Other		Total
Balance, December 31, 2010		Deposit	\$	Other 11	\$	Total 8,609
Balance, December 31, 2010 Amortization	In	Deposit tangibles	\$		\$	
	In	Deposit tangibles 8,598	\$	11	\$ )	8,609

The following table presents the estimated annual amortization expense with respect to existing intangibles as of June 30, 2012 (in thousands):

Year Ended	Core D Intang	Deposit gibles	Other	Total		
December 31, 2012	\$	2,092 \$		2\$	2,094	
December 31, 2013		1,908		2	1,910	
December 31, 2014		1,724		2	1,726	
December 31, 2015		598		1	599	
Thereafter				2	2	
	\$	6,322 \$		9\$	6,331	

Mortgage Servicing Rights: Mortgage servicing rights are reported in other assets. Mortgage servicing rights are initially recorded at fair value and are amortized in proportion to, and over the period of, the estimated future net servicing income of the underlying financial assets. Mortgage servicing rights are subsequently evaluated for impairment based upon the fair value of the rights compared to the amortized cost (remaining unamortized initial fair value). If the fair value is less than the amortized cost, a valuation allowance is created through an impairment charge to servicing fee income. However, if the fair value is greater than the amortized cost, the amount above the amortized cost is not recognized in the carrying value. During the first six months of 2012 and during all of 2011, the Company did not record an impairment charge. Loans serviced for others totaled \$780 million and \$660 million at June 30, 2012 and December 31, 2011, respectively. Custodial accounts maintained in connection with this servicing totaled \$4.2 million and \$3.1 million at June 30, 2012 and December 31, 2011, respectively.

An analysis of our mortgage servicing rights for the three and six months ended June 30, 2012 and 2011 is presented below (in thousands):

	Three Months Ended June 30					Six Months Ended June 30				
	201	2		201	1	201	2		201	.1
Balance, beginning of the period	\$ 5,870		\$	5,320	\$	5,584		\$	5,441	
Amounts capitalized	940			385		1,853			653	
Amortization (1)	(608	)		(336	)	(1,235	)		(725	)
Balance, end of the period	\$ 6,202		\$	5,369	\$	6,202		\$	5,369	

(1) Amortization of mortgage servicing rights is recorded as a reduction of loan servicing income and any unamortized balance is fully written off if the loan repays in full.

### Note 10: DEPOSITS AND CUSTOMER REPURCHASE AGREEMENTS

Deposits consisted of the following at June 30, 2012, December 31, 2011 and June 30, 2011 (dollars in thousands):

	June 30,	, 2012	December	31, 2011	June 30,	June 30, 2011		
	Amount	Percent of Total		Percent of Total	Amount	Percen of Tota		
Non-interest-bearing								
accounts	\$804,562	23.5	% \$777,563	22.4	% \$645,778	18.6	%	
Interest-bearing checking	379,742	11.1	362,542	10.4	356,321	10.3		
Regular savings accounts	664,736	19.4	669,596	19.3	631,688	18.2		
Money market accounts	405,412	11.8	415,456	11.9	434,281	12.5		
Total transaction and								
saving accounts	2,254,452	65.8	2,225,157	64.0	2,068,068	59.6		
Certificates which mature								
or reprice:								
Within 1 year	903,923	26.4	972,315	28.0	1,092,682	31.6		
After 1 year, but within 3								
years	198,015	5.8	214,091	6.2	242,987	7.0		
After 3 years	69,359	2.0	64,091	1.8	62,663	1.8		
Total certificate accounts	1,171,297	34.2	1,250,497	36.0	1,398,332	40.4		
Total deposits	\$3,425,749	100.0	% \$3,475,654	100.0	% \$3,466,400	100.0	%	
Included in total deposits:								
Public fund transaction accounts	\$73,507	2.2	% \$72,064	2.1	% \$72,181	2.0	%	
Public fund interest-bearing								
certificates	62,743	1.8	67,112	1.9	69,219	2.0		
Total public deposits	\$136,250	4.0	% \$139,176	4.0	% \$141,400	4.0	%	
Total brokered deposits	\$23,521	0.7	% \$49,194	1.4	% \$73,161	2.1	%	
_								

The following table presents the geographic concentration of deposits at June 30, 2012 (in thousands):

	Washington		(	Oregon	Idaho	Total
Total deposits	\$ 26	00 221	\$	600,748 \$	224 780 5	\$ 3,425,749

In addition to deposits, we also offer retail repurchase agreements which are customer funds that are primarily associated with sweep account arrangements tied to transaction deposit accounts. While we include these collateralized borrowings in other borrowings reported in our Consolidated Statements of Financial Condition, these accounts primarily represent customer utilization of our cash management services and related deposit accounts.

The following table presents customer repurchase agreement balances as of June 30, 2012, December 31, 2011 and June 30, 2011 (in thousands):

December								
June 30	31	June 30						
2012	2011	2011						
\$ 90,030 \$	102,131 \$	85,822						
\$	June 30 2012	June 30 31 2012 2011						

### Note 11: FAIR VALUE ACCOUNTING AND MEASUREMENT

Banner Bank has elected to record certain assets and liabilities at fair value. Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (that is, not a forced liquidation or distressed sale). The GAAP standard (ASC 820, Fair Value Measurements) establishes a consistent framework for measuring fair value and disclosure requirements about fair value measurements. Among other things, the standard requires us to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's estimates for market assumptions. These two types of inputs create the following fair value hierarchy:

- Level 1 Quoted prices in active markets for identical instruments. An active market is a market in which transactions occur with sufficient frequency and volume to provide pricing information on an ongoing basis. A quoted price in an active market provides the most reliable evidence of fair value and shall be used to measure fair value whenever available.
- Level 2 Observable inputs other than Level 1 including quoted prices in active markets for similar instruments, quoted prices in less active markets for identical or similar instruments, or other observable inputs that can be corroborated by observable market data.
- Level 3 Unobservable inputs supported by little or no market activity for financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation; also includes observable inputs from non-binding single dealer quotes not corroborated by observable market data.

The estimated fair value amounts of financial instruments have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to interpret data to develop the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative

of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. In addition, reasonable comparability between financial institutions may not be likely due to the wide range of permitted valuation techniques and numerous estimates that must be made given the absence of active secondary markets for many of the financial instruments. This lack of uniform valuation methodologies also introduces a greater degree of subjectivity to these estimated fair values. Transfers between levels of the fair value hierarchy are deemed to occur at the end of the reporting period.

Items Measured at Fair Value on a Recurring Basis:

Banner records trading account securities, securities available-for-sale, FHLB debt and junior subordinated debentures at fair value on a recurring basis.

The securities assets primarily consist of U.S. Government and agency obligations, municipal bonds, corporate bonds, single issue trust preferred securities (TPS), pooled trust preferred collateralized debt obligation securities (TRUP CDO), mortgage-backed securities, asset-backed securities, equity securities and certain other financial instruments. Level 1 measurements are based upon quoted prices in active markets. Level 2 measurements are generally based upon a matrix pricing model from an investment reporting and valuation service. Matrix pricing is a mathematical technique used principally to value debt securities' relationship to other benchmark quoted securities. Level 3 measurements are based primarily on unobservable inputs. In developing Level 3 measurements, management incorporates whatever market data might be available and uses discounted cash flow models where appropriate. These calculations include projections of future cash flows, including appropriate default and loss assumptions, and market based discount rates.

From mid-2008 through the current quarter, the lack of active markets and market participants for certain securities resulted in an increase in Level 3 measurements. This has been particularly true for our TRUP CDO securities. As of June 30, 2012, we owned \$32 million in current par value of these securities, exclusive of those securities the Company elected to write-off completely. The market for TRUP CDO securities is inactive, which was evidenced first by a significant widening of the bid-ask spread in the brokered markets in which TRUP CDOs trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market is also inactive as almost no new TRUP CDOs have been issued since 2007. There are still very few market participants who are willing and/or able to transact for these securities. Thus, a low market price for a particular bond may only provide evidence of stress in the credit markets in general rather than being an indicator of credit problems with a particular issuer or of the fair value of the security.

Given these conditions in the debt markets and the absence of observable transactions in the secondary and new issue markets, management determined that for the TRUP CDOs at June 30, 2012 and December 31, 2011:

- o The few observable transactions and market quotations that were available were not reliable for purposes of determining fair value,
- o An income valuation approach technique (present value technique) that maximizes the use of relevant observable inputs and minimizes the use of unobservable inputs was equally or more representative of fair value than the market approach valuation technique, and
- o The Company's TRUP CDOs should be classified exclusively within Level 3 of the fair value hierarchy because of the significant assumptions required to determine fair value at the measurement date.

The TRUP CDO valuations were derived using input from independent third parties who used proprietary cash flow models for analyzing collateralized debt obligations. Their approaches to determining fair value involve considering the credit quality of the collateral, assuming a level of defaults based on the probability of default of each underlying trust preferred security, creating expected cash flows for each TRUP CDO security and discounting that cash flow at an appropriate risk-adjusted rate plus a liquidity premium.

Where appropriate, management reviewed the valuation methodologies and assumptions used by the independent third party providers and for certain securities determined that the fair value estimates were reasonable and utilized those estimates in the Company's reported financial statements, while for other securities management adjusted the third party providers' modeling to be more reflective of the characteristics of the Company's remaining TRUP CDOs.

At June 30, 2012, Banner Bank also directly owned approximately \$19 million in current book value of TPS securities issued by three individual financial institutions for which no direct market data or independent valuation source is available. Similar to the TRUP CDOs above, there were too few, if any, issuances of new TPS securities or sales of existing TPS securities to provide Level 1 or even Level 2 fair value measurements for these securities. Management, therefore, utilized a discounted cash-flow model to calculate the present value of each security's expected future cash flows to determine their respective fair values. Management took into consideration the limited market data that was available regarding similar securities, assessed the performance of the three individual issuers of TPS securities owned by the Company and concluded that each has demonstrated sufficient improvement in asset quality, capital position and general performance measures to warrant a reduction in the discount rate used in fair value modeling from the level used in prior periods. The Company again sought input from independent third parties to help it establish an appropriate set of parameters to identify a reasonable range of discount rates equal to three-month LIBOR plus 550 basis points were used to calculate the respective fair values of these securities, compared to a range of LIBOR plus 600-800 basis points in the previous quarter. The result of this change in the discount rates from this Level 3 fair value measurement was a fair value gain of \$2.0 million in the quarter ended June 30, 2012. At June 30, 2012, Banner

Bank also had one TPS security issued by a large national bank with a par value of \$5.0 million that was not actively traded, but for which more market data is available, permitting a Level 2 fair value measurement. Subsequent to June 30, 2012, the issuer redeemed this security at a price of 101.92%. The Company has and will continue to assess the appropriate fair value hierarchy for determination of these fair values on a quarterly basis.

- Fair valuations for FHLB advances are estimated using fair market values provided by the lender, the FHLB of Seattle. The FHLB of Seattle prices advances by discounting the future contractual cash flows for individual advances using its current cost of funds curve to provide the discount rate. Management considers this to be a Level 2 input method.
- · The fair valuations of junior subordinated debentures (TPS-related debt that the Company has issued) were also valued using discounted cash flows. As of June 30, 2012, all of these debentures carry interest rates that reset quarterly, using the three-month LIBOR index plus spreads of 1.38% to 3.35%. While the quarterly reset of the index on this debt would seemingly keep its fair value reasonably close to book value, the disparity in the fixed spreads above the index and the inability to determine realistic current market spreads, due to lack of new issuances and trades, resulted in having to rely more heavily on assumptions about what spread would be appropriate if market transactions were to take place. In periods prior to the third quarter of 2008, the discount rate used was based on recent issuances or quotes from brokers on the date of valuation for comparable bank holding companies and was considered to be a Level 2 input method. However, as noted above in the discussions of TPS securities and TRUP CDOs, due to the unprecedented disruption of certain financial markets, management concluded that there were insufficient transactions or other indicators to continue to reflect these measurements as Level 2 inputs. Due to this reliance on assumptions and not on directly observable transactions, management believes fair value for this instrument should follow a Level 3 input methodology. From March 2009 to March 2012, the Company used a discount rate of LIBOR plus 800 basis points to value its junior subordinated debentures. However, similar to the discussion above about the TPS securities, management assessed the performance of Banner Corporation and concluded that it has demonstrated sufficient improvement in asset quality, capital position and other performance measures to project sustainable profitability for the foreseeable future sufficient to warrant a reduction in the discount rate used in its fair value modeling. Since the

discount rate used in the fair value modeling is the most sensitive unobservable estimate in the calculation, the Company again utilized input from the same independent third party noted above to help it establish an appropriate set of parameters to identify a reasonable range of discount rates for use in its fair value model. In valuing the debentures at June 30, 2012, management evaluated discounted cash flows to maturity and for the discount rate used the period-ending three-month LIBOR plus 550 basis points, resulting in a fair value loss on these instruments of \$21.2 million in the current quarter ended June 30, 2012.

• Derivative instruments include interest rate commitments related to one- to four family loans and residential mortgage backed securities and interest rate swaps. The fair value of interest rate lock commitments and forward sales commitments are estimated using quoted or published market prices for similar instruments, adjusted for factors such as pull-through rate assumptions based on historical trends, where appropriate. The fair value of interest rate swaps is determined by using current market quotes on similar instruments provided by active broker/dealers in the swap market. The changes in the fair value of all of these deirviative instruments is primarily attributable to changes in the level of market interest rates. The Company has elected to record the fair value of these derivative instruments on a net basis.

The following tables present financial assets and liabilities measured at fair value on a recurring basis as of June 30, 2012 and December 31, 2011 (in thousands):

	June 30, 2012						
	]	Level 1	]	Level 2	]	Level 3	Total
Assets:							
Securities—available-for-sale							
U.S. Government and agency	\$		\$	228,024	\$		\$ 228,024
Municipal bonds				33,702			33,702
Corporate bonds				4,068			4,068
Mortgage-backed securities				137,844			137,844
Asset-backed securities				32,492			32,492
				436,130			436,130
Securities—trading							
U.S. Government and agency				1,645			1,645
Municipal bonds				5,601			5,601
TPS and TRUP CDOs				5,112		32,493	37,605
Mortgage-backed securities				32,063			32,063
Equity securities and other				454			454
1 2				44,875		32,493	77,368
				,		,	,
Derivatives							
Interest rate lock commitments				364			364
Interest rate swaps				7,734			7,734
				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	\$		\$	489,103	\$	32,493	\$ 521,596
				,		- ,	- )
Liabilities							
Advances from FHLB at fair value	\$		\$	10,423	\$		\$ 10,423
Junior subordinated debentures net				,			,
of unamortized deferred issuance							
costs at fair value			_			70,553	70,553
						,	,
Derivatives							
Interest rate sales forward	1						
commitments, net				414			414
Interest rate swaps				7,732			7,732
	\$		\$	18,569	\$	70,553	\$ 89,122
	·			- )		)	,
				Decembe	er 31	, 2011	
		Level 1		Level 2		Level 3	Total
Assets:							
Securities—available-for-sale							
U.S. Government and agency	\$		\$	338,971	\$		\$ 338,971
Municipal bonds				6,260			6,260
Corporate bonds				27,310			27,310
Mortgage-backed securities				93,254			93,254
				465,795			465,795
Securities—trading							
U.S. Government and agency				2,635			2,635
2.2. Covernitent and ageney				2,000			2,000

Municipal bonds			5,962		5,962
TPS and TRUP CDOs			4,600	30,455	35,055
Mortgage-backed securities			36,673		36,673
Equity securities and other			402		402
			50,272	30,455	80,727
Derivatives					
Interest rate lock commitments			617		617
Interest rate swaps			5,667		5,667
	\$	 \$	522,351	\$ 30,455	\$ 552,806
Liabilities					
Advances from FHLB at fair value	\$	 \$	10,533	\$ 	\$ 10,533
Junior subordinated debentures net					
of unamortized deferred issuance					
costs at fair value		 -		49,988	49,988
				,	
Derivatives					
Interest rate sales forwar	d				
commitments, net			617		617
Interest rate swaps			5,666		5,666
	\$	 \$	16,816	\$ 49,988	\$ 66,804

The following table provides a reconciliation of the assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring basis during the three and six months ended June 30, 2012 and 2011 (in thousands):

		CRUP Subordinated			Six Months Ended Ju Level 3 Fair Valu TPS and TRUP CDOs		
Beginning balance	\$ 31,056	\$	49,368	\$ 30,45	5 \$	49,988	
Total gains or losses recognized Assets gains, including OTTI Liabilities (gains)	1,437		21,185	2,03	8	 20,565	
Ending balance at June 30, 2012	\$		70,553 d June 30, 2011 due Inputs Borrowings— Junior Subordinated Debentures	Six Months	Ended J Fair Val	,	
Beginning balance	\$ 29,670	\$	48,395	\$ 29,66	51 \$	48,425	
Total gains or losses recognized Assets gains, including OTTI Liabilities (gains) Purchases, issuances and settlements Paydowns and maturities Transfers in and/or out of Level 3	1,058		(409)	(4	)9   -2) 	 (439)  	
Ending balance at June 30, 2011	\$ 30,728	\$	47,986	\$ 30,72	28 \$	47,986	

The Company has elected to continue to recognize the interest income and dividends from the securities reclassified to fair value as a component of interest income as was done in prior years when they were classified as available-for-sale. Interest expense related to the FHLB advances and junior subordinated debentures continues to be measured based on contractual interest rates and reported in interest expense. The change in fair market value of these financial instruments has been recorded as a component of other operating income.

Items Measured at Fair Value on a Non-recurring Basis:

Carrying values of certain impaired loans are periodically evaluated to determine if valuation adjustments, or partial write-downs, should be recorded. These non-recurring fair value adjustments are recorded when observable market prices or current appraised values of collateral indicate a shortfall in collateral value or discounted cash flows indicate

a shortfall compared to current carrying values of the related loan. If the Company determines that the value of the impaired loan is less than the carrying value of the loan, the Company either establishes an impairment reserve as a specific component of the allowance for loan and lease losses (ALLL) or charges off the impaired amount. The remaining impaired loans are evaluated for reserve needs in homogenous pools within the Company's ALLL methodology. As of June 30, 2012, the Company reviewed all of its classified loans totaling \$167 million and identified \$105 million which were considered impaired. Of those \$105 million in impaired loans, \$59 million were individually evaluated to determine if valuation adjustments, or partial write-downs, should be recorded, or if specific impairment reserves should be established. The \$59 million had original carrying values of \$68 million which have been reduced by partial write-downs totaling \$9 million. In addition to these write-downs, in order to bring the impaired loans that were collectively evaluated for reserve purposes within homogenous pools totaled \$46 million and were found to require allowances totaling \$3 million. The \$46 million evaluated for reserve purposes within homogenous pools included \$26 million of restructured loans which are currently performing according to their restructured terms. The valuation inputs for impaired loans are considered to be Level 3 inputs.

The Company records REO (acquired through a lending relationship) at fair value on a non-recurring basis. All REO properties are recorded at amounts which are equal to fair value of the properties based on independent appraisals (reduced by estimated selling costs) upon transfer of the loans to REO. From time to time, non-recurring fair value adjustments to REO are recorded to reflect partial write-downs based on an observable market price or current appraised value of property. Banner considers any valuation inputs related to REO to be Level 3 inputs. The individual carrying values of these assets are reviewed for impairment at least annually and any additional impairment charges are expensed to operations. For the three months ended June 30, 2012, the Company recognized \$1.6 million of additional impairment charges related to REO assets, compared to \$4.8 million for the same quarter one year earlier. For the six months ended June 30, 2012, these impairment charges totaled \$3.2 million, compared to \$7.8 million for the same period in 2011.

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The following tables present the fair value measurement of assets and liabilities measured at fair value on a non-recurring basis and the level within the fair value hierarchy of the fair value measurements for those assets at June 30, 2012 and December 31, 2011 (in thousands):

	Fair Value	At or For the Six Months Ended June 30, 2012QuotedPrices inActiveSignificantMarkets forOtherSignificantLossesIdenticalObservableRecognizedAssetsInputsInputs(Level 1)(Level 2)Period			
Impaired loans	\$ 44,428	\$	\$	\$ 44,428	\$ 13,352
REO	25,816			25,816	3,357
	Fair Value	At or For the Quoted Prices in Active Markets for Identical Assets (Level 1)	Year Ended De Significant Other Observable Inputs (Level 2)	cember 31, 2011 Significant Unobservable Inputs (Level 3)	Losses Recognized During the Period
Impaired loans	\$ 47,959	\$	\$	\$ 47,959	\$ 21,902
REO	42,965			42,965	7,325

Fair Values of Financial Instruments:

The following table presents estimated fair values of the Company's financial instruments as of June 30, 2012 and December 31, 2011, whether or not recognized or recorded in the consolidated balance sheets. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is necessary to interpret market data in the development of the estimates of fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts. The estimated fair value of financial instruments is as follows (in thousands):

	June 30, 2012		December 31, 2011	
	Carrying	Estimated Fair	Carrying	Estimated Fair
	Value	Value	Value	Value
Assets:				
Cash and due from banks	\$189,176	\$189,176	\$132,436	\$132,436
Securities—trading	77,368	77,368	80,727	80,727
Securities—available-for-sale	486,130	486,130	465,795	465,795
Securities—held-to-maturity	83,312	89,153	75,438	80,107

Loans receivable held for sale	6,752	6,821	3,007	3,069
Loans receivable	3,205,505	3,132,055	3,293,331	3,224,112
FHLB stock	37,371	37,371	37,371	37,371
Bank-owned life insurance	59,800	59,800	58,563	58,563
Mortgage servicing rights	6,202	6,202	5,584	5,584
Derivatives	8,098	8,098	6,284	6,284
Liabilities:				
Demand, NOW and money market accounts	1,589,716	1,522,791	1,555,561	1,487,080
Regular savings	664,736	630,020	669,596	630,450
Certificates of deposit	1,171,297	1,176,892	1,250,497	1,258,431
FHLB advances at fair value	10,423	10,423	10,533	10,533
Junior subordinated debentures at fair value	70,553	70,553	49,988	49,988
Other borrowings	90,030	90,030	152,128	152,128
Derivatives	8,146	8,146	6,283	6,283
Off-balance-sheet financial instruments:				
Commitments to originate loans	364	364	617	617
Commitments to sell loans	(414)	(414)	(617)	(617)

Fair value estimates, methods, assumptions and the level within the fair value hierarchy of the fair value measurements are set forth below for the Company's financial and off-balance-sheet instruments:

Cash and Due from Banks: The carrying amount of these items is a reasonable estimate of their fair value and management considers this to be a Level 1 measurement.

Securities: The estimated fair values of investment securities and mortgaged-backed securities are priced using current active market quotes, if available, which are considered Level 1 measurements. For most of the portfolio, matrix pricing based on the securities' relationship to other benchmark quoted prices is used to establish the fair value. These measurements are considered Level 2. Due to the increasing credit concerns in the capital markets and inactivity in the trust preferred markets that have limited the observability of market spreads for some of the Company's TRUP CDO securities (see earlier discussion above in determining the securities' fair market value), management has classified these securities as a Level 3 fair value measure.

Loans Receivable: Fair values are estimated first by stratifying the portfolios of loans with similar financial characteristics. Loans are segregated by type such as multifamily real estate, residential mortgage, nonresidential mortgage, commercial/agricultural, consumer and other. Each loan category is further segmented into fixed- and adjustable-rate interest terms and by performing and non-performing categories. A preliminary estimate of fair value is then calculated based on discounted cash flows using as a discount rate the current rate offered on similar products, plus an adjustment for liquidity to reflect the non-homogeneous nature of the loans. The preliminary estimate is then further reduced by the amount of the allowance for loan losses to arrive at a final estimate of fair value. Fair value for significant non-performing loans is also based on recent appraisals or estimated cash flows discounted using rates commensurate with risk associated with the estimated cash flows. Assumptions regarding credit risk, cash flows and discount rates are judgmentally determined using available market information and specific borrower information. Management considers this to be a Level 3 measurement.

The fair value of performing residential mortgages held for sale is estimated based upon secondary market sources by type of loan and terms such as fixed or variable interest rates. Management considers this to be a Level 2 measurement.

FHLB Stock: The fair value is based upon the redemption value of the stock which equates to its carrying value. Management considers this to be a Level 3 measurement.

Mortgage Servicing Rights: Fair values are estimated based on current pricing for sales of servicing for new loans adjusted up or down based on the serviced loan's interest rate versus current new loan rates. Management considers this a Level 3 measurement.

Deposit Liabilities: The fair value of deposits with no stated maturity, such as savings, checking and NOW accounts, is estimated by applying decay rate assumptions to segregated portfolios of similar deposit types to generate cash flows which are then discounted using short-term market interest rates. The market value of certificates of deposit is based upon the discounted value of contractual cash flows. The discount rate is determined using the rates currently offered on comparable instruments. Management considers this a Level 3 measurement.

FHLB Advances and Other Borrowings: Fair valuations for Banner's FHLB advances are estimated using fair market values provided by the lender, the FHLB of Seattle. The FHLB of Seattle prices advances by discounting the future contractual cash flows for individual advances using its current cost of funds curve to provide the discount rate. This is considered to be a Level 2 input method. Other borrowings are priced using discounted cash flows to the date of maturity based on using current rates at which such borrowings can currently be obtained.

Junior Subordinated Debentures: Due to the increasing credit concerns in the capital markets and inactivity in the trust preferred markets that have limited the observability of market spreads (see earlier discussion above in determining the junior subordinated debentures' fair market value), junior subordinated debentures have been classified as a Level 3 fair value measure. Management believes that the credit risk adjusted spread and resulting discount rate utilized is indicative of those that would be used by market participants.

Commitments: Commitments to sell loans with notional balances of \$84 million and \$54 million at June 30, 2012 and December 31, 2011, respectively, have a carrying value of \$364,000 and \$617,000, representing the fair value of such commitments. Interest rate lock commitments to originate loans held for sale with notional balances of \$84 million and \$54 million at June 30, 2012 and December 31, 2011, respectively, have a carrying value of (\$414,000) and (\$617,000). The fair value of commitments to sell loans and of interest rate locks reflect changes in the level of market interest rates from the date of the commitment or rate lock to the date of the Company's financial statements. Management considers this to be a Level 2 measurement. Other commitments to fund loans totaled \$854 million and \$780 million at June 30, 2012 and December 31, 2011, respectively, and have no carrying value at both dates. There were no commitments to purchase securities at June 30, 2012, and no commitments to purchase securities at December 31, 2011.

Limitations: The fair value estimates presented herein are based on pertinent information available to management as of June 30, 2012 and December 31, 2011. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date and, therefore, current estimates of fair value may differ significantly from the amounts presented herein.

Fair value estimates are based on existing on- and off-balance-sheet financial instruments without attempting to estimate the value of anticipated future business. The fair value has not been estimated for assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not financial instruments include the deferred tax assets/liabilities; land, buildings and equipment; costs in excess of net assets acquired; and REO.

#### Note 12: INCOME TAXES AND DEFERRED TAXES

The following table reflects the effect of temporary differences that give rise to the components of the net deferred tax asset as of June 30, 2012 and December 31, 2011 (in thousands):

	June 3 2012	-	December 31 2011
Deferred tax assets:			
REO and loan loss reserves	\$ 29,534	\$	31,156
Deferred compensation	6,067		6,032
Net operating loss carryforward	23,000		27,992
Low income housing tax credits	7,622		7,202
Other	331		309
Total deferred tax assets	66,554		72,691
Deferred tax liabilities:			
FHLB stock dividends	(6,137	)	(6,137)
Depreciation	(3,444	)	(3,570)
Deferred loan fees, servicing rights and loan origination costs	(5,156	)	(4,863)
Intangibles	(1,864	)	(2,243)
Financial instruments accounted for under fair value accounting	(10,278	)	(16,499)
Total deferred tax liabilities	(26,879	)	(33,312)
Deferred income tax asset	39,675		39,379
	,		,
Unrealized gain on securities available-for-sale	(1,103	)	(1,151)
		,	
Valuation allowance	(7,000	)	(38,228)
		,	· · · · ·
Deferred tax asset, net	\$ 31,572	\$	

During the quarter ended September 30, 2010, the Company evaluated its net deferred tax asset and determined it was prudent to establish a full valuation allowance against the net asset. At each subsequent quarter-end, the Company has reanalyzed that position. During the quarter ended June 30, 2012, the Company determined that a full valuation allowance was no longer appropriate and reversed essentially all of the valuation allowance. The Company anticipates utilizing the remaining \$7.0 million in valuation allowance to offset its tax expense in the third and fourth quarters of 2012. The ultimate utilization of the remaining valuation allowance and realization of deferred tax assets is dependent upon the existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered the scheduled reversal of deferred tax assets and liabilities, taxes paid in carryback years, projected future taxable income, available tax planning strategies, and other factors in making its assessment to reverse the deferred tax valuation allowance. As a result, the valuation allowance decreased to \$7.0 million at June 30, 2012 from \$38.2 million at December 31, 2011.

At June 30, 2012, the Company had federal and state net operating loss carryforwards of approximately \$60.6 million and \$18.1 million, respectively, which will expire, if unused, by the end of 2031. The Company also has federal and state tax credit carryforwards of \$6.9 million and \$700,000, respectively, which will expire, if unused, by the end of 2032.

Retained earnings at June 30, 2012 and December 31, 2011 include approximately \$5.4 million in tax basis bad debt reserves for which no income tax liability has been recorded. In the future, if this tax bad debt reserve is used for

purposes other than to absorb bad debts or the Company no longer qualifies as a bank holding company or is completely liquidated, the Company will incur a federal tax liability at the then-prevailing corporate tax rate. Based on current corporate tax rates, this amount would be approximately \$1.9 million at June 30, 2012.

# Note 13: CALCULATION OF WEIGHTED AVERAGE SHARES OUTSTANDING FOR EARNINGS (LOSS) PER SHARE (EPS)

The following table reconciles basic to diluted weighted shares outstanding used to calculate earnings per share data dollars and shares (in thousands, except per share data):

		onths Ended ne 30		ths Ended e 30	
	2012	2011	2012	20	11
Net income (loss)	\$25,390	\$2,199	\$34,574	\$(5,643	)
Preferred stock dividend accrual	1,550	1,550	3,100	3,100	
Preferred stock discount accretion	454	425	908	851	
Net income (loss) available to common shareholders	\$23,386	\$224	\$30,566	\$(9,594	)
Basic weighted average shares outstanding	18,404	16,535	18,052	16,404	
Plus unvested restricted stock	40		34		
Diluted weighted shares outstanding	18,444	16,535	18,086	16,404	
Earnings (loss) per common share					
Basic	\$1.27	\$0.01	\$1.69	\$(0.58	)
Diluted	\$1.27	\$0.01	\$1.69	\$(0.58	)

Options to purchase an additional 47,671 shares of common stock were not included in the computation of diluted earnings per share because their exercise price resulted in them being anti-dilutive. Also, as of June 30, 2012, the warrant issued to the U.S. Treasury in the fourth quarter of 2008 to purchase up to 243,998 shares (post reverse-split) of common stock was not included in the computation of diluted EPS because the exercise price of the warrant was greater than the average market price of common shares.

#### Note 14: STOCK-BASED COMPENSATION PLANS AND STOCK OPTIONS

The Company operates the following stock-based compensation plans as approved by the shareholders: the 1996 Stock Option Plan, the 1998 Stock Option Plan and the 2001 Stock Option Plan (collectively, SOPs). In addition, during 2006 the Board of Directors approved the Banner Corporation Long-Term Incentive Plan, an account-based benefit plan which for reporting purposes is considered a stock appreciation rights plan. On April 24, 2012, shareholders approved the Banner Corporation 2012 Restricted Stock Plan.

Restricted Stock Grants. The Company granted shares of restricted common stock to Mark J. Grescovich, President and Chief Executive Officer of Banner Bank and Banner Corporation on August 22, 2010 and again on August 23, 2011. The restricted shares were granted to Mr. Grescovich in accordance with his employment agreement, which, as an inducement material to his joining the Company and the Bank, provided for the granting of restricted shares on the six-month and the 18-month anniversaries of the effective date of the agreement. The shares vest in one-third annual increments over the subsequent three-year periods following the grants. The expense associated with this restricted stock was \$42,000 and \$83,000, respectively, for the three and six-month periods ended June 30, 2012 and was \$21,000 and \$42,000, respectively, for the three and six-month periods ended June 30, 2011. Unrecognized compensation expense for these awards as of June 30, 2012 was \$292,000 and will be amortized over the next 26 months.

Under the 2012 Restricted Stock Plan, which was approved on April 24, 2012, the Company is authorized to issue up to 300,000 shares of its common stock to provide a means for attracting and retaining highly skilled officers of Banner Corporation and its affiliates. Shares granted under the Plan have a minimum vesting period of three years. The Plan will continue in effect for a term of ten years, after which no further awards may be granted. Concurrent with the approval of the Plan was the approval of a grant of \$300,000 of restricted stock to Mark J. Grescovich, President and Chief Executive Officer of Banner Corporation and Banner Bank. Those shares also vest in one-third annual increments over the subsequent three-year period following the grant. The expense associated with this restricted stock was \$17,000 for the three and six-month period ended June 30, 2012. Unrecognized compensation expense for this grant as of June 30, 2012 was \$283,000 and will be amortized over the next 34 months. In June 2012, the Board of Directors approved grants of 76,500 restricted shares to certain other officers of the Company, to be effective July 2, 2012, that will vest in one-third increments over a three-year period.

Stock Options. Under the SOPs, Banner reserved 2,284,186 shares for issuance pursuant to the exercise of stock options to be granted to directors and employees. Authority to grant additional options under the 1996 Stock Option Plan terminated on July 26, 2006. Authority to grant additional options under the 1998 Stock Option Plan terminated on July 24, 2008 with all options having been granted. Authority to grant additional options under the 2001 Stock Option Plan terminated on April 20, 2011. The exercise price of the stock options is set at 100% of the fair market value of the stock price on the date of grant. Options granted vest at a rate of 20% per year from the date of grant and any unexercised incentive stock options will expire ten years after date of grant or 90 days after employment or service ends.

During the quarters and six months ended June 30, 2012 and 2011, the Company did not grant any stock options. Additionally, there were no significant modifications made to any stock option grants during the period. The fair values of stock options granted are amortized as compensation expense on a straight-line basis over the vesting period of the grant. Stock-based compensation costs related to the SOPs were \$3,000 and \$10,000 for the quarters ended June 30, 2012 and 2011, respectively. For the six months ended June 30, 2012 and 2011, stock-based compensation costs related to the SOPs were \$6,000 and \$18,000, respectively. The SOPs' stock option grant compensation costs are generally based on the fair value calculated from the Black-Scholes option pricing on the date of the grant award. The Black-Scholes model assumes an expected stock price volatility based on the historical volatility at the date of the grant and an expected term based on the remaining contractual life of the vesting period. The Company bases the estimate of risk-free interest rate on the U.S. Treasury Constant Maturities Indices in effect at the time of the grant. The dividend yield is based on the current quarterly dividend in effect at the time of the grant.

During the three and six months ended June 30, 2012, there were no exercises of stock options. Cash was not used to settle any equity instruments previously granted. The Company issues shares from authorized but unissued shares upon the exercise of stock options. The Company does not currently expect to repurchase shares from any source to satisfy such obligations under the SOPs.

Banner Corporation Long-Term Incentive Plan: In June 2006, the Board of Directors adopted the Banner Corporation Long-Term Incentive Plan (the Plan) effective July 1, 2006. The Plan is an account-based type of benefit, the value of which is directly related to changes in the value of Company stock, dividends declared on the Company stock and changes in Banner Bank's average earnings rate, and is considered a stock appreciation right (SAR). Each SAR entitles the holder to receive cash, upon vesting, equal to the excess of the fair market value of a share of the Company's common stock on the date of exercise over the fair market value of such share on the date granted plus for some grants the dividends declared on the stock from the date of grant to the date of vesting. On April 27, 2008, the Board of Directors amended the Plan and also authorized the repricing of certain awards to non-executive officers based upon the price of Banner Corporation's common stock three business days following the public announcement of the Company's earnings for the quarter ended March 31, 2008. The primary objective of the Plan is to create a retention incentive by allowing officers who remain with the Company or the Banks for a sufficient period of time to share in the increases in the value of Company stock. Detailed information with respect to the Plan and the amendments to the Plan were disclosed on Forms 8-K filed with SEC on July 19, 2006 and May 6, 2008. The Company re-measures the fair value of SARs each reporting period until the award is settled and compensation expense is recognized each reporting period for changes in fair value and vesting. To adjust for a change in its estimated liability pursuant to the Plan, the Company recognized a compensation benefit of \$60,000 for the three months ended June 30, 2012 and a total compensation expense of \$76,000 for the six months ended June 30, 2012. During 2011, the Company recognized compensation expense of \$66,000 and \$88,000 for the three months and six months ended June 30, 2011, respectively. At June 30, 2012, the aggregate liability related to SARs was \$411,000 and is included in deferred compensation.

#### Note 15: COMMITMENTS AND CONTINGENCIES

#### Financial Instruments with Off-Balance-Sheet Risk

We have financial instruments with off-balance-sheet risk generated in the normal course of business to meet the financing needs of our customers. These financial instruments include commitments to extend credit, commitments related to standby letters of credit, commitments to originate loans held for sale and commitments to sell loans secured by one- to four residential properties. These instruments involve, to varying degrees, elements of credit and interest rate risk similar to the risk involved in on-balance sheet items recognized in our Consolidated Statements of Financial Condition.

Our exposure to credit loss in the event of nonperformance by the other party to the financial instrument from commitments to extend credit and standby letters of credit is represented by the contractual notional amount of those instruments. We use the same credit policies in making commitments and conditional obligations as for on-balance-sheet instruments.

As of June 30, 2012, outstanding commitments for which no liability has been recorded consisted of the following (in thousands):

	Contract or Notional Amount
Commitments to extend credit	\$ 847,593

Standby letters of credit and financial guarantees	6,021
Commitments to originate loans held for sale	83,778
Commitments to sell loans secured by one- to four residential properties	83,598

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Many of the commitments may expire without being drawn upon; therefore, the total commitment amounts do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. Any collateral obtained, if deemed necessary upon extension of credit, is based on management's credit evaluation of the customer

Standby letters of credit are conditional commitments issued to guarantee a customer's performance or payment to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Interest rates on residential one- to four-family mortgage loan applications are typically rate locked (committed) to customers during the application stage for periods ranging from 30 to 60 days, the most typical period being 45 days. Traditionally these loan applications with rate lock commitments had the pricing for the sale of these loans locked with various qualified investors under a best-efforts delivery program at or near the time the interest rate is locked with the customer. The Banks then attempted to deliver these loans before their rate locks expired. This arrangement generally required delivery of the loans prior to the expiration of the rate lock. Delays in funding the loans required a lock extension. The cost of a lock extension at times was borne by the customer and at times by the Banks. These lock extension costs have not had a material impact to our operations. In the second quarter, the Company also began entering into forward commitments at specific prices and settlement dates to deliver either: 1) residential mortgage loans for purchase by secondary market investors (i.e., Freddie Mac or Fannie Mae), or 2) mortgage-backed securities to broker/dealers. The purpose of these forward commitments is to offset the movement in interest rates between the execution of its residential mortgage rate lock commitments with borrowers and the sale of those loans to the secondary market investor. There were no counterparty default losses on forward contracts in the three months ended June 30, 2012. Market risk with respect to forward contracts arises principally from changes in the value of contractual positions due to changes in interest rates. We limit our exposure to market risk by monitoring differences between commitments to customers and forward contracts with market investors and securities broker/dealers. In

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the event we have forward delivery contract commitments in excess of available mortgage loans, the transaction is completed by either paying or receiving a fee to or from the investor or broker/dealer equal to the increase or decrease in the market value of the forward contract.

The Company has stand-alone derivative instruments in the form of interest rate swap agreements, which derive their value from underlying interest rates. These transactions involve both credit and market risk. The notional amount is the amount on which calculations, payments, and the value of the derivative are based. The notional amount does not represent direct credit exposure. Direct credit exposure is limited to the net difference between the calculated amount to be received and paid. This difference represents the fair value of the derivative instrument.

The Company is exposed to credit-related losses in the event of nonperformance by the counterparty to these agreements. Credit risk of the financial contract is controlled through the credit approval, limits, and monitoring procedures and management does not expect the counterparty to fail its obligations.

Information pertaining to outstanding interest rate swaps at June 30, 2012 and December 31, 2011 follows (dollars in thousands):

	June 30 2012		December 3 201	
Notional amount	\$ 162,925	5 \$	117,110	C
Weighted average pay rate	4.64	%	4.66	%
Weighted average receive rate	4.05	%	3.85	%
Weighted average maturity in years	7.7		7.7	
Unrealized gain included in total loans	\$ 3,569	\$	3,559	
Unrealized gain included in other assets	\$ 4,165	\$	2,108	
Unrealized loss included in other liabilities	\$ 7,732	\$	5,666	

At June 30, 2012, the Company's interest rate swap agreements are with the Pacific Coast Bankers Bank, Wells Fargo, N.A., Credit Suisse, and various loan customers.

#### ITEM 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

#### **Executive Overview**

We are a bank holding company incorporated in the State of Washington and own two subsidiary banks, Banner Bank and Islanders Bank. Banner Bank is a Washington-chartered commercial bank that conducts business from its main office in Walla Walla, Washington and, as of June 30, 2012, its 86 branch offices and seven loan production offices located in Washington, Oregon and Idaho. Islanders Bank is also a Washington-chartered commercial bank and conducts its business from three locations in San Juan County, Washington. Banner Corporation is subject to regulation by the Board of Governors of the Federal Reserve System (the Federal Reserve Board). Banner Bank and Islanders Bank (the Banks) are subject to regulation by the Washington State Department of Financial Institutions, Division of Banks and the Federal Deposit Insurance Corporation (the FDIC). As of June 30, 2012, we had total consolidated assets of \$4.2 billion, total loans of \$3.2 billion, total deposits of \$3.4 billion and total stockholders' equity of \$587 million.

Banner Bank is a regional bank which offers a wide variety of commercial banking services and financial products to individuals, businesses and public sector entities in its primary market areas. Islanders Bank is a community bank which offers similar banking services to individuals, businesses and public entities located in the San Juan Islands. The Banks' primary business is that of traditional banking institutions, accepting deposits and originating loans in locations surrounding their offices in portions of Washington, Oregon and Idaho. Banner Bank is also an active participant in the secondary market, engaging in mortgage banking operations largely through the origination and sale of one- to four-family residential loans. Lending activities include commercial business and commercial real estate loans, agriculture business loans, construction and land development loans, one- to four-family residential loans and consumer loans.

Banner Corporation's continued successful execution of its strategic turnaround plan and return to profitability was punctuated in the second quarter of 2012 by management's decision to reverse nearly all of the valuation allowance against its deferred tax assets, resulting in a \$31.8 million tax benefit. This decision reflects our confidence in the sustainability of our future profitability. Further, as a result of our return to profitability, including the substantial recovery of our deferred tax asset, our improved asset quality and operating trends, strong capital position and our expectation for sustainable profitability for the foreseeable future, we also significantly reduced the credit portion of the discount rate utilized to estimate the fair value of the junior subordinated debentures issued by the Company. As a result, the estimated fair value of our junior subordinated debentures increased by \$21.2 million, accounting for most of the \$19.1 million net charge before taxes for fair value adjustments for the current quarter. Changes in these two significant accounting estimates, while substantial, represent non-cash valuation adjustments that have no effect on our liquidity or our ability to fund our operations.

Despite weak economic conditions and ongoing strains in the financial and housing markets which have created an unusually challenging banking environment for an extended period, the Company experienced marked improvement in 2011 which continued in the first half of 2012. Reflecting substantially reduced credit costs and significant improvement in our net interest margin, we returned to profitability in 2011 and demonstrated further progress and increased profitability in the first two quarters of 2012. For the quarter ended June 30, 2012, we had net income of \$25.4 million which, after providing for the preferred stock dividend and related discount accretion, resulted in a net income available to common shareholders of \$23.4 million, or \$1.27 per diluted share, compared to a net income to common shareholders of \$224,000, or \$0.01 per diluted share, for the quarter ended June 30, 2011. For the six months ended June 30, 2012, our net income to common shareholders was \$30.6 million, or \$1.69 per common share, compared to a net loss of \$9.6 million, or \$(0.58) per common share for the same period a year earlier. Although economic conditions have improved in recent periods resulting in a material decrease in credit costs, the pace of recovery has been modest and uneven and ongoing stress in the economy, reflected in high unemployment, tepid consumer spending, modest loan demand and very low interest rates, will likely continue to be challenging going

forward. As a result, our future operating results and financial performance will be significantly affected by the course of recovery from the recessionary downturn. Nonetheless, over the past two years we have significantly improved our risk profile by aggressively managing and reducing our problem assets, which has resulted in lower credit costs and stronger revenues, allowing us to substantially eliminate the valuation allowance for our deferred tax assets, and which we believe will lead to further improved operating results in future periods.

Our provision for loan losses was \$4.0 million for the quarter ended June 30, 2012, compared to \$5.0 million in the prior quarter, still above our historical levels but substantially less than the \$8.0 million recorded in the second quarter of the prior year. The decrease from a year earlier reflects significant progress in reducing the levels of delinquencies, non-performing loans and net charge-offs, particularly for loans for the construction of one- to four-family homes and for acquisition and development of land for residential properties. From 2008 through 2011, higher than historical provision for loan losses was the most significant factor adversely affecting our operating results; however, the significant decrease in non-performing assets has resulted in much lower provisioning in 2012. Looking forward, we believe additional reductions in credit costs will contribute to further improved operating results. (See Note 7, Loans Receivable and the Allowance for Loan Losses, as well as "Asset Quality" below in this Form 10-Q.)

Aside from the level of loan loss provision, our operating results depend primarily on our net interest income, which is the difference between interest income on interest-earning assets, consisting of loans and investment securities, and interest expense on interest-bearing liabilities, composed primarily of customer deposits and borrowings. Net interest income is primarily a function of our interest rate spread, which is the difference between the yield earned on interest-earning assets and the rate paid on interest-bearing liabilities, as well as a function of the average balances of interest-earning assets and interest-bearing liabilities. As more fully explained below, our net interest income before provision for loan losses increased to \$42.3 million for the quarter ended June 30, 2012, compared to \$41.2 million for the same quarter one year earlier, primarily as a result of expansion of our net interest spread and net interest margin due to a lower cost of funds and a reduction in the adverse impact of non-performing assets. For the six months ended June 30, 2012, net interest income before provision for loan losses was \$83.4 million, an increase of \$2.2 million, or 3%, compared to the same period in 2011. The continuing trend to lower funding costs reflects a further decline in interest expense on deposits driven by significant changes in our deposit mix and pricing. This decrease in deposit costs and the reduction in the adverse impact of non-performing assets represent important improvements in our core operating fundamentals. The increase in net interest income occurred despite a modest decline in average earning assets, as we continued to focus on reducing our non-performing loans and make changes in our mix of assets and liabilities designed to reduce our risk profile and produce more sustainable earnings.

Our net income also is affected by the level of our other operating income, including deposit fees and service charges, loan origination and servicing fees, and gains and losses on the sale of loans and securities, as well as our non-interest operating expenses and income tax provisions. In addition, our net income is affected by the net change in the value of certain financial instruments carried at fair value and in certain periods by other-than-temporary impairment (OTTI) charges or recoveries. (See Note 11 of the Notes to the Consolidated Financial Statements.) Primarily as a result of the substantial adjustment to the estimated fair value of our junior subordinated debentures, for the quarter ended June 30, 2012, we recorded a net loss of \$19.1 million in fair value adjustments compared to a net gain of \$1.9 million for the quarter ended June 30, 2011. We did not record any OTTI charges or recoveries in either period.

As a result of the fair value adjustments, our other operating income (loss) for the quarter ended June 30, 2012 reflected a net loss of \$9.1 million, compared to a net income of \$9.3 million for the quarter ended June 30, 2011. However, other operating income, excluding fair value adjustments, was \$10.0 million for the quarter ended June 30, 2012, compared to \$7.3 million in the second quarter a year earlier. Including the fair value adjustments, our total revenues (net interest income before the provision for loan losses plus other operating income) for the second quarter of 2012 were \$33.2 million, compared to \$50.5 million for the second quarter of 2011. Revenues, excluding fair value adjustments, increased \$3.8 million, or 8%, to \$52.3 million for the quarter ended June 30, 2012, compared to \$48.5 million for the quarter ended June 30, 2011. This growth in core revenues was the result of meaningful increases in our net interest income and deposit fees and a substantial increase in revenues from mortgage banking activities. For the six months ended June 30, 2012, revenues, excluding fair value adjustments and OTTI losses, increased \$7.1 million to \$102.7 million compared to \$95.6 million for the six months ended June 30, 2011, also primarily as a result of increased net interest income.

Our other operating expenses decreased to \$35.7 million for the quarter ended June 30, 2012, compared to \$40.3 million for the quarter ended June 30, 2011, largely as a result of decreased costs related to real estate owned and FDIC deposit insurance which were partially offset by increased compensation expenses. While significantly lower in 2012 than in 2011, both quarters' expenses reflect significant costs associated with problem loan collection activities including professional services and valuation charges related to real estate owned, which should decline in future periods as a result of the continuing reduction in non-performing assets. For the six months ended June 30, 2012, other operating expenses totaled \$73.6 million, compared to \$78.4 million for the six months ended June 30, 2011, with the decrease also primarily reflecting decreased REO valuation adjustments and deposit insurance costs. See "Comparison of Results of Operations for the Three and Six Months Ended June 30, 2012 and 2011" for more detailed information about our financial performance.

As a result of substantially reducing the valuation allowance for our net deferred tax asset, we recognized \$31.8 million of tax benefit in the quarter and six months ended June 30, 2012. For the quarter and six months ended June 30, 2011, our tax expense and benefit were offset by adjustments to the valuation allowance. Reflecting the fair value adjustments described above for the quarter ended June 30, 2012, we had a pre-tax net loss of \$6.4 million. Excluding the fair value adjustments, our pre-tax net income for the quarter ended June 30, 2012 would have been \$12.6 million. By contrast, for the quarter ended June 30, 2011, we had pre-tax net income of \$2.2 million (\$260,000 excluding fair value adjustments). For the six months ended June 30, 2012, we had pre-tax net income of \$2.7 million (\$20.1 million excluding fair value adjustments) compared to a pre-tax net loss of \$5.6 million (a net loss of \$7.8 million excluding fair value adjustments) for the six months ended June 30, 2011.

Other operating income, revenues and other earnings information excluding fair value adjustments and OTTI losses are non-GAAP financial measures. Management has presented these and other non-GAAP financial measures in this discussion and analysis because it believes that they provide useful and comparative information to assess trends in our core operations. Where applicable, we have also presented comparable earnings information using GAAP financial measures. Reconciliations of these non-GAAP financial measures are contained in the tables below. See "Comparison of Results of Operations for the Three and Six Months Ended June 30, 2012 and 2011" for more detailed information about our financial performance.

The following tables set forth reconciliations of non-GAAP financial measures discussed in this report (dollars in thousands):

	F	For the Three Months Ended June 30				For the Six M Jur	Ended			
		201	2		201	1	2012		201	1
Total other operating income (loss)	\$	(9,064	)	\$	9,253	\$	1,907	\$	16,499	
Exclude change in valuation of financial instruments carried										
at fair value		19,059			(1,939	)	17,374		(2,195	)
Total other operating income, excluding	¢	0.005		¢	7.014	¢	10 001	¢	14.204	
fair value adjustments	\$	9,995		\$	7,314	\$	19,281	\$	14,304	
Net interest income before provision for										
loan losses	\$	42,290		\$	41,201	\$	83,416	\$	81,257	
Total other operating income (loss)		(9,064	)		9,253		1,907		16,499	
Change in valuation of financial										
instruments carried at fair value		19,059			(1,939	)	17,374		(2,195	)
Total revenues, excluding fair value										
adjustments	\$	52,285		\$	48,515	\$	102,697	\$	95,561	
	¢	25 200		¢	0 100	¢	24.574	ተ	(5.642	
Net income (loss)	\$	25,390	>	\$	2,199	\$	34,574	\$	(5,643	)
Income tax expense (benefit)		(31,830 (6,440	· ·		 2,199		(31,830)		(5,643	
Income (loss) before income taxes Net change in valuation of financial		(0,440	)		2,199		2,744		(3,045	)
instruments carried at										
fair value		19,059			(1,939	)	17,374		(2,195	)
Pre-tax net earnings (loss), excluding fair value adjustments	\$	12,619		\$	260	\$	20,118	\$	(7,838	)
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The ratio of tangible common stockholders' equity to tangible assets is also a non-GAAP financial measure. We calculate tangible common equity by excluding other intangible assets and preferred equity from stockholders' equity. We calculate tangible assets by excluding the balance of other intangible assets from total assets. We believe that this is consistent with the treatment by our bank regulatory agencies, which exclude goodwill and other intangible assets from the calculation of risk-based capital ratios. In addition, excluding preferred equity, the level of which may vary from company to company, allows investors to more easily compare our capital adequacy to other companies in the industry that also use this measure. Management believes that this non-GAAP financial measure provides information to investors that is useful in understanding the basis of our capital position. However, this non-GAAP financial measure is supplemental and is not a substitute for any analysis based on GAAP. Because not all companies use the same calculation of tangible common equity and tangible assets, this presentation may not be comparable to other similarly titled measures as calculated by other companies (dollars in thousands).

		June 30 2012	D	ecember 31 2011		June 30 2011
Stockholders' equity	\$	587,192	\$	532,450	\$	511,026
Other intangible assets, net		5,252		6,331		7,442
Tangible equity		581,940		526,119		503,584
Preferred equity		121,610		120,702		119,851
Tangible common stockholders' equity	\$	460,330	\$	405,417	\$	383,733
Total assets	\$	4,221,427	\$	4,257,312	\$	4,206,067
Other intangible assets, net		5,252		6,331		7,442
Tangible assets	\$	4,216,175	\$	4,250,981	\$	4,198,625
Tangible common stockholders' equity to tangible	le					
assets		10.92 %	%	9.54	%	9.14 %

We offer a wide range of loan products to meet the demands of our customers. Historically, our lending activities have been primarily directed toward the origination of real estate and commercial loans. Until recent periods, real estate lending activities were significantly focused on residential construction and first mortgages on owner-occupied, oneto four-family residential properties; however, over the past four years our origination of construction and land development loans declined materially and the proportion of the portfolio invested in these types of loans has declined substantially. Our residential mortgage loan originations also decreased during most of this cycle, although less significantly than the decline in construction and land development lending as exceptionally low interest rates supported demand for loans to refinance existing debt as well as loans to finance home purchases. Refinancing activity has been particularly significant for the first six months of 2012, leading to a meaningful increase in residential mortgage originations compared to the same period a year earlier. Our real estate lending activities also include the origination of multifamily and commercial real estate loans. While reduced from periods prior to the economic slowdown, our level of activity and investment in these types of loans has been relatively stable in recent periods. Our commercial business lending is directed toward meeting the credit and related deposit needs of various small- to medium-sized business and agri-business borrowers operating in our primary market areas. Reflecting the weak economy, in recent periods demand for these types of commercial business loans has been modest and total outstanding balances have declined. Our consumer loan activity is primarily directed at meeting demand from our existing deposit customers and, while we have increased our emphasis on consumer lending in recent years, demand for consumer loans also has been modest during this period of economic weakness as we believe many consumers have been focused on reducing their personal debt. At June 30, 2012, our net loan portfolio totaled \$3.132 billion

compared to \$3.213 billion at December 31, 2011.

Deposits, customer retail repurchase agreements and loan repayments are the major sources of our funds for lending and other investment purposes. We generally attract deposits from within our primary market areas by offering a broad selection of deposit instruments, including demand checking accounts, negotiable order of withdrawal (NOW) accounts, money market deposit accounts, regular savings accounts, certificates of deposit, cash management services and retirement savings plans. Deposit account terms vary according to the minimum balance required, the time periods the funds must remain on deposit and the interest rate, among other factors. In determining the terms of deposit accounts, we consider current market interest rates, profitability, matching deposit and loan products, and customer preferences and concerns. We compete with other financial institutions and financial intermediaries in attracting deposits and we generally attract deposits within our primary market areas.

Much of the focus of our strategic initiatives in recent periods has been directed toward attracting additional deposit customer relationships and balances. The long-term success of our deposit gathering activities is reflected not only in the growth of transaction and savings accounts (checking, savings and money market accounts), but also in the interest cost of our deposits and increases in the level of deposit fees, service charges and other payment processing revenues compared to prior periods. During the last two years, our total deposit balances decreased largely as a result of our decision to significantly reduce our exposure to brokered deposits and high cost certificates of deposit. However, over the same period we have had a meaningful increase in transaction and savings accounts as we have remained focused on growing these core deposits. As a result, our cost of deposits has declined significantly and fees and service charges have increased compared to earlier periods. Total deposits at June 30, 2012 were \$3.426 billion, compared to \$3.476 billion at December 31, 2011 and \$3.466 billion at June 30, 2011. While certificates of deposits, transaction and savings account deposits, transaction and savings account deposits, transaction and savings account deposits at June 30, 2012 were \$3.426 billion, compared to \$227 million compared to a year earlier, including a decrease of \$50 million in brokered deposits, transaction and savings account deposits increased by \$186 million over the same one-year period and represented 66% of total deposits at June 30, 2012 compared to 60% at June 30, 2011.

Management's Discussion and Analysis of Results of Operations is intended to assist in understanding our financial condition and results of operations. The information contained in this section should be read in conjunction with the Consolidated Financial Statements and accompanying Selected Notes to the Consolidated Financial Statements contained in Item 1 of this Form 10-Q.

#### Summary of Critical Accounting Policies

Our significant accounting policies are described in Note 1 of the Notes to the Consolidated Financial Statements for the year ended December 31, 2011 included in the 2011 Form 10-K. Various elements of our accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. In particular, management has identified several accounting policies that, due to the judgments, estimates and assumptions inherent in those policies, are critical to an understanding of our financial statements. These policies relate to (i) the methodology for the recognition of interest income, (ii) determination of the provision and allowance for loan and lease losses, (iii) the valuation of financial assets and liabilities recorded at fair value, including other-than-temporary impairment (OTTI) losses, (iv) the valuation of intangibles, such as core deposit intangibles and mortgage servicing rights, (v) the valuation of real estate held for sale and (vi) the valuation of or recognition of deferred tax assets and liabilities. These policies and judgments, estimates and assumptions are described in greater detail below. Management believes that the judgments, estimates and assumptions used in the preparation of the financial statements are appropriate based on the factual circumstances at the time. However, given the sensitivity of the financial statements to these critical accounting policies, the use of other judgments, estimates and assumptions could result in material differences in our results of operations or financial condition. Further, subsequent changes in economic or market conditions could have a material impact on these estimates and our financial condition and operating results in future periods. There have been no significant changes in our application of accounting policies during the first six months of 2012; however, in the quarter ended June 30, 2012 we did recognize significant changes in the estimated fair value of certain financial assets and liabilities and substantially reduced the valuation allowance for our deferred tax assets.

Interest Income: (Note 1) Interest on loans and securities is accrued as earned unless management doubts the collectability of the asset or the unpaid interest. Interest accruals on loans are generally discontinued when loans become 90 days past due for payment of interest and the loans are then placed on nonaccrual status. All previously accrued but uncollected interest is deducted from interest income upon transfer to nonaccrual status. For any future payments collected, interest income is recognized only upon management's assessment that there is a strong likelihood that the full amount of a loan will be repaid or recovered. A loan may be put on nonaccrual status sooner than this policy would dictate if, in management's judgment, the interest may be uncollectable. While less common, similar interest reversal and nonaccrual treatment is applied to investment securities if their ultimate collectability becomes questionable.

Provision and Allowance for Loan Losses: (Note 7) The provision for loan losses reflects the amount required to maintain the allowance for losses at an appropriate level based upon management's evaluation of the adequacy of general and specific loss reserves. The Company maintains an allowance for loan losses consistent in all material respects with the GAAP guidelines outlined in ASC 450, Contingencies. The Company has established systematic methodologies for the determination of the adequacy of our allowance for loan losses. The methodologies are set forth in a formal policy and take into consideration the need for an overall general valuation allowance as well as specific allowances that are tied to individual problem loans. We increase our allowance for loan losses by charging provisions for probable loan losses against our income and value impaired loans consistent with the accounting guidelines outlined in ASC 310, Receivables.

The allowance for losses on loans is maintained at a level sufficient to provide for probable losses based on evaluating known and inherent risks in the loan portfolio and upon our continuing analysis of the factors underlying the quality of the loan portfolio. These factors include, among others, changes in the size and composition of the loan portfolio, delinquency rates, actual loan loss experience, current and anticipated economic conditions, detailed analysis of individual loans for which full collectability may not be assured, and determination of the existence and realizable value of the collateral and guarantees securing the loans. Realized losses related to specific assets are applied as a reduction of the carrying value of the assets and charged immediately against the allowance for loan loss reserve. Recoveries on previously charged off loans are credited to the allowance. The reserve is based upon factors

and trends identified by us at the time financial statements are prepared. Although we use the best information available, future adjustments to the allowance may be necessary due to economic, operating, regulatory and other conditions beyond our control. The adequacy of general and specific reserves is based on our continuing evaluation of the pertinent factors underlying the quality of the loan portfolio, including changes in the size and composition of the loan portfolio, delinquency rates, actual loan loss experience and current economic conditions, as well as individual review of certain large balance loans. Large groups of smaller-balance homogeneous loans are collectively evaluated for impairment. Loans that are collectively evaluated for impairment include residential real estate and consumer loans and, as appropriate, smaller balance non-homogeneous loans. Larger balance non-homogeneous residential construction and land, commercial real estate, commercial business loans and unsecured loans are individually evaluated for impairment. Loans are considered impaired when, based on current information and events, we determine that it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement. Factors involved in determining impairment include, but are not limited to, the financial condition of the borrower, the value of the underlying collateral and the current status of the economy. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate or, as a practical expedient, at the loan's observable market price or the fair value of collateral if the loan is collateral dependent. Subsequent changes in the value of impaired loans are included within the provision for loan losses in the same manner in which impairment initially was recognized or as a reduction in the provision that would otherwise be reported.

Our methodology for assessing the appropriateness of the allowance consists of several key elements, which include specific allowances, an allocated formula allowance and an unallocated allowance. Losses on specific loans are provided for when the losses are probable and estimable. General loan loss reserves are established to provide for inherent loan portfolio risks not specifically provided for. The level of general reserves is based on analysis of potential exposures existing in our loan portfolio including evaluation of historical trends, current market conditions and other relevant factors identified by us at the time the financial statements are prepared. The formula allowance is calculated by applying loss factors to outstanding loans, excluding those loans that are subject to individual analysis for specific allowances. Loss factors are based on our historical loss experience adjusted for significant environmental considerations, including the experience of other banking organizations, which in our judgment affect the collectability of the portfolio as of the evaluation date. In the quarter ended June 30, 2012, we refined our formula for environmental considerations to allow for a broader range of adjustments to the historical loss factors, resulting in a modest shift in the allowance from the unallocated portion to amounts allocated to various loan types. The unallocated allowance is based upon our evaluation of various factors that are not directly measured in the determination of the formula and specific allowances. This methodology may result in losses or recoveries differing significantly from those provided in the Consolidated Financial Statements.

While we believe the estimates and assumptions used in our determination of the adequacy of the allowance are reasonable, there can be no assurance that such estimates and assumptions will not be proven incorrect in the future, or that the actual amount of future provisions will not exceed the amount of past provisions or that any increased provisions that may be required will not adversely impact our financial condition and results of operations. In addition, the determination of the amount of the Banks' allowance for loan losses is subject to review by bank regulators as part of the routine examination process, which may result in the adjustment of reserves based upon their judgment of information available to them at the time of their examination.

Fair Value Accounting and Measurement: (Note 11) We use fair value measurements to record fair value adjustments to certain financial assets and liabilities and to determine fair value disclosures. We include in the Notes to the Consolidated Financial Statements information about the extent to which fair value is used to measure financial assets and liabilities, the valuation methodologies used and the impact on our results of operations and financial condition. Additionally, for financial instruments not recorded at fair value we disclose, where appropriate, our estimate of their fair value. For the quarter ended June 30, 2012, we recognized a significant adjustment for the estimated fair value of certain trust preferred securities owned by the Company and a much larger adjustment to the estimated fair value of the junior subordinated debentures issued by the Company. Primarily as a result of these changes, we recognized a \$19.1 million net charge before taxes for the fair value adjustments in the current quarter. For more information regarding fair value accounting, please refer to Note 11 in the Selected Notes to the Consolidated Financial Statements in this report on Form 10-Q.

Intangible Assets: (Note 9) Intangible assets consist primarily of core deposit intangibles, which is the value ascribed to the long-term deposit relationships arising from acquisitions. Core deposit intangibles are being amortized on an accelerated basis over a weighted average estimated useful life of eight years. These assets are reviewed at least annually for events or circumstances that could impact their recoverability. These events could include loss of the underlying core deposits, increased competition or adverse changes in the economy. To the extent other identifiable intangible assets are deemed unrecoverable, impairment losses are recorded in other non-interest expense to reduce the carrying amount of the assets.

Real Estate Held for Sale: (Note 8) Property acquired by foreclosure or deed in lieu of foreclosure is recorded at fair value, less cost to sell. Development and improvement costs relating to the property are capitalized. The carrying value of the property is periodically evaluated by management and, if necessary, allowances are established to reduce the carrying value to net realizable value. Gains or losses at the time the property is sold are charged or credited to operations in the period in which they are realized. The amounts the Banks will ultimately recover from real estate held for sale may differ substantially from the carrying value of the assets because of market factors beyond the Banks' control or because of changes in the Banks' strategies for recovering the investment.

Income Taxes and Deferred Taxes: (Note 12) The Company and its wholly-owned subsidiaries file consolidated U.S. federal income tax returns, as well as state income tax returns in Oregon and Idaho. Income taxes are accounted for using the asset and liability method. Under this method a deferred tax asset or liability is determined based on the enacted tax rates which are expected to be in effect when the differences between the financial statement carrying amounts and tax basis of existing assets and liabilities are expected to be reported in the Company's income tax returns. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date. Under GAAP (ASC 740), a valuation allowance is required to be recognized if it is "more likely than not" that all or a portion of our deferred tax assets will not be realized. During the quarter ended September 30, 2010, the Company evaluated its net deferred tax asset and determined it was necessary to establish a full valuation allowance against the net asset. At each subsequent quarter-end, the Company has re-analyzed that decision. During the quarter-ended June 30, 2012, management analyzed the Company's performance and trends over the past five quarters, focusing strongly on trends in asset quality, loan loss provisioning, capital position, net interest margin, core operating income and net income. Based on this analysis, management determined that a full valuation allowance was no longer appropriate and reversed nearly all of the amount that had been recorded. The Company anticipates

utilizing the remaining \$7.0 million in valuation allowance to offset its projected tax expense in the third and fourth quarters of 2012. The ultimate utilization of the remaining valuation allowance and realization of deferred tax assets is dependent upon the existence, or generation, of taxable income in the periods when those temporary differences and net operating loss and credit carryforwards are deductible. Management considered the scheduled reversal of deferred tax assets, taxes paid in carryback years, projected future taxable income, available tax planning strategies, and other factors in making its assessment to reverse the deferred tax valuation allowance. As a result, the valuation allowance decreased to \$7.0 million at June 30, 2012 from \$38.2 million at December 31, 2011 See Note 12 of the Selected Notes to the Consolidated Financial Statements for more information

Comparison of Financial Condition at June 30, 2012 and December 31, 2011

General. Total assets decreased \$36 million, or 1%, to \$4.221 billion at June 30, 2012, from \$4.257 billion at December 31, 2011. Net loans receivable (gross loans less loans in process, deferred fees and discounts, and allowance for loan losses) decreased \$81 million, or 3%, to \$3.132 billion at June 30, 2012, from \$3.213 billion at December 31, 2011. The contraction in net loans was largely due to decreases of \$35 million in one- to four-family residential loans, \$18 million in land and land development loans, \$9 million in multifamily real estate loans and \$6 million in agricultural business loans. Partially offsetting these decreases was an \$13 million increase in one- to four-family construction loans. The decrease in agricultural business loans primarily reflects a normal seasonal pattern of first quarter paydowns of operating lines, which significantly reversed in the current quarter, while the decrease in real estate loans is largely the result of accelerated prepayments in the current low interest rate environment. Consistent with recent periods, demand for consumer loans remained modest and utilization of existing credit lines for commercial borrowers continued to be low. In addition, the decrease in aggregate loan balances reflects further planned reductions in land and land development loans, as well as our continued efforts to reduce our exposure to certain weaker credits as we aggressively manage problem assets. Importantly, the decrease in total assets also reflects a \$17 million decrease in real estate owned. The \$33 million increase in other assets primarily reflects the reduction in the valuation allowance for our deferred tax assets. As a result of incurring an extended period of operating losses, we established a valuation allowance for all of our net deferred tax assets in September 2010. As a result of our return to profitability for the last five quarters and our expectation for sustainable profitability for the foreseeable future, we reversed most of the valuation allowance in the current quarter. We expect to utilize the remaining \$7.0 million balance of the valuation allowance to offset tax expense in the third and fourth quarters of 2012.

We continue to maintain a significant, although meaningfully decreased, investment in construction and land loans; however, new originations of these types of loans during the past four years has been restrained by unfavorable market conditions. As a result of the much slower pace of new originations and continuing payoffs on existing loans, transfers to REO and charge-offs, loans to finance the construction of one- to four-family residential real estate, which totaled \$157 million at June 30, 2012, have decreased by \$498 million, or 76%, since their peak quarter-end balance of \$655 million at June 30, 2007. In addition, land and land development loans (both residential and commercial) have decreased by \$407 million, or 81%, compared to their peak quarter-end balances at March 31, 2008. Given the current housing and economic environment, we anticipate that the aggregate total of construction and land loan balances will remain low for the foreseeable future, although the pace of decline has moderated as our origination of new construction loans has increased somewhat since inventories of completed homes have been reduced and the build out of existing development projects has been cautiously continued in selected markets.

The aggregate balance of interest-earning deposits and securities increased \$38 million from December 31, 2011 to \$759 million at June 30, 2012. Interest-earning deposits increased by \$77 million during the first six months of the year to \$133 million while total securities decreased \$25 million, to \$597 million at June 30, 2012 compared to \$622 million at December 31, 2011. The decrease in securities was principally a result of calls of U.S. Government and agency securities, which were partially offset by an increase in mortgage-related securities and asset-backed securities collateralized by student loans and guaranteed by SLMA. Securities acquired during this period generally have expected maturities ranging from six months to six years and were purchased to generate a modest increase in yield compared to interest-bearing cash balances. With the exception of certain trust preferred securities, aggregate fair value adjustments to the securities portfolio were modest during the first six months of 2012 and we did not recognize any OTTI charges during the first six months of 2012 or 2011. (See Note 11 of the Selected Notes to the Consolidated Financial Statements, Fair Value Accounting and Measurement, in this Form 10-Q.)

REO acquired through foreclosures or other means decreased \$17 million, to \$26 million at June 30, 2012, from \$43 million at December 31, 2011. The total balance of REO included \$15 million in construction, land or land development projects (both residential and commercial), \$3 million in commercial real estate and \$8 million in single-family homes at June 30, 2012. During the six months ended June 30, 2012, we transferred \$8 million of loans into REO, disposed of \$23 million of properties and recognized \$3 million in charges against earnings for net losses on sales and valuation adjustments (see "Asset Quality" discussion below).

Deposits decreased \$50 million, to \$3.426 billion at June 30, 2012 from \$3.476 billion at December 31, 2011. The decrease in deposits during this period continued to be primarily the result of our pricing decisions designed to shift our deposit portfolio into lower cost checking, savings and money market accounts, and allow higher rate certificates of deposit to run-off. Non-interest-bearing deposit balances recovered in the second quarter from a normal seasonal decline in the first quarter and, as a result, non-interest-bearing deposits increased by \$27 million during the first six months to \$805 million at June 30, 2012, from \$778 million at December 31, 2011. At June 30, 2012, non-interest-bearing deposits had increased by \$159 million, or 25%, compared to June 30, 2011. Interest-bearing deposits decreased by \$77 million during the first six months of 2012, to \$2.621 billion at June 30, 2012 from \$2.698 billion at December 31, 2011 and were \$199 million less than a year earlier. Certificates of deposit decreased by \$79 million during the first six months of 2012, while interest-bearing transaction and savings accounts increased by \$29 million during the same period. Total transaction and savings accounts, often referred to as core deposits, represented 66% of total deposits at June 30, 2012 as compared to 64% of total deposits at December 31, 2011.

Borrowings, including customer sweep accounts (retail repurchase agreements), FHLB advances and junior subordinated debentures, decreased \$42 million, or 20%, to \$171 million at June 30, 2012, compared to \$213 million at December 31, 2011. The decrease in borrowings primarily reflects the maturity and repayment at March 31, 2012 of \$50 million of three-year notes guaranteed by the FDIC under the Temporary Liquidity Guaranty Program (TLGP). While these notes provided valuable funding during an earlier period of liquidity uncertainty, the interest rates were significantly above current rates and repaying these notes had a positive effect on our cost of funds in the

#### current quarter.

Reflecting our return to profitability, including the reversal of our deferred tax asset valuation allowance, our further improved asset quality and our expectation for sustainable profitability for the foreseeable future, we significantly reduced the credit portion of the discount rate utilized to estimate the fair value of our junior subordinated debentures. As a result, the estimated value of our junior subordinated debentures increased by \$20.6 million during the first six months of 2012. Changes in the fair value of the junior subordinated debentures, while substantial during the first six months of 2012, represent non-cash valuation adjustments that have no effect on our liquidity or ability to fund our operations. (See Note 11 of the Selected Notes to the Consolidated Financial Statements, Fair Value Accounting and Measurement, in this Form 10-Q.)

Total equity at June 30, 2012 increased \$55 million, or 10%, to \$587 million from \$532 million at December 31, 2011. The increase in equity reflects the impact of the net income available to common shareholders of \$30.6 million as well as the receipt of \$23.7 million in new capital related to the issuance of 1,236,812 new shares of common stock through our Dividend Reinvestment and Direct Stock Purchase and Sale Plan.

Comparison of Results of Operations for the Three and Six Months Ended June 30, 2012 and 2011

Following three difficult years and despite a still challenging economy, Banner Corporation returned to profitability in 2011, and that progress and profitability continued in the first six months of 2012. For the guarter ended June 30, 2012, we had net income of \$25.4 million which, after providing for the preferred stock dividend of \$1.6 million and related discount accretion of \$454,000, resulted in net income available to common shareholders of \$23.4 million, or \$1.27 per diluted share. This compares to a net income to common shareholders of \$224,000, or \$0.01 per diluted share, for the guarter ended June 30, 2011. For the six months ended June 30, 2012, our net income was \$34.6 million which, after providing for the preferred stock dividend of \$3.1 million and related discount accretion of \$908,000, resulted in net income to common shareholders of \$30.6 million, or \$1.69 per diluted share. This income compares to a net loss to common shareholders of \$9.6 million, or (\$0.58) per diluted share, during the same six-month period a year earlier. While this return to profitability largely resulted from a material decrease in credit costs, particularly our provision for loan losses, it also reflected continued strong revenue generation from our core operations. The current quarter and six month results also include a significant tax benefit from reversing most of the valuation allowance for our net deferred tax assets, as well as a substantial net charge for fair value adjustments primarily related to the valuation of our junior subordinated debentures. The decrease in credit costs reflects a substantially reduced level of non-performing assets while the increase in net revenues was driven by significant improvement in our net interest income as well as increased deposit fees and other service charges fueled by growth in core deposits. The current year's results also reflect a significant increase in revenues from our mortgage banking operations.

Net Interest Income. Aside from credit costs, our operating results depend largely on our net interest income before provision for loan losses which increased by \$1.1 million, or 3% for the quarter ended June 30, 2012, compared to the same quarter in the prior year, primarily because of substantial reductions in deposit costs and in the adverse effect of non-performing assets, both of which significantly contributed to an increase in the net interest margin. Net interest income before provision for loan losses was \$42.3 million for the quarter ended June 30, 2012, compared to \$41.2 million for the same quarter one year earlier, as a result of the increase in the net interest margin and despite a decrease in average interest-earning assets. The net interest margin of 4.26% for the quarter ended June 30, 2012 was 17 basis points higher than for the same quarter in the prior year, largely as a result of the effect of a much lower cost of deposits which more than offset a decrease in asset yields. Nonaccruing loans reduced the margin by eight basis points during the quarter ended June 30, 2012, a meaningful improvement compared to a 23 basis point reduction for the same period in the prior year. In addition, the collection of some previously unrecognized interest on certain nonaccrual loans added five basis points to the margin in the quarter ended June 30, 2012, while the repayment of the \$50 million of TLGP notes on March 31, 2012 significantly lowered the cost of borrowings in the current quarter. Improvement in our net interest margin generally has been the most important factor driving the year-over-year increases in net interest income and operating revenues in recent periods.

The positive impact to our net interest margin from lower funding costs and the reduced drag from non-performing assets was partially offset by the decrease in the average balance of interest-earning assets. In addition, the mix of earning assets changed to include fewer loans and more securities over the past twelve months. This change in the mix in the current very low interest rate environment has had an adverse effect on earning assets yields. Reflecting the low interest rate environment and the changes in the asset mix, the yield on earning assets for the quarter ended June 30, 2012 decreased by 19 basis points compared to the same quarter in prior year. Importantly, however, funding costs for the same period decreased by 37 basis points compared to a year earlier and more than offset the adverse effect of this lower asset yield. As a result, the net interest spread expanded to 4.21% for the second quarter of 2012 compared to 4.03% for the quarter ended June 30, 2011.

Net interest income before provision for loan losses increased by \$2.2 million, or 3%, to \$83.4 million for the six months ended June 30, 2012 compared to \$81.3 million for the same period one year earlier, as a result of an 18 basis point increase in the net interest margin and despite a modest decrease in average interest-earning assets. The net interest margin increased to 4.19% for the six months ended June 30, 2012 compared to 4.01% for the same period in the prior year and, similar to the results for the current quarter, this increase was largely as a result of the effect of much lower funding costs and fewer non-performing assets. Nonaccruing loans reduced the margin by 11 basis points during the six months ended June 30, 2012, compared to a 26 basis point reduction for the same period in the prior year. These positive impacts on our net interest margin were only partially offset by the adverse effect of lower market rates on asset yields and the mix of changes noted above and below.

Interest Income. Interest income for the quarter ended June 30, 2012 was \$47.3 million, compared to \$49.9 million for the same quarter in the prior year, a decrease of \$2.6 million, or 5%. The decrease in interest income occurred as a result of the decline in both the yield and average balance of interest-earnings assets. The average balance of interest-earning assets was \$3.991 billion for the quarter ended June 30, 2012, a decrease of \$50 million, or 1%, compared to \$4.041 billion one year earlier. The yield on average interest-earning assets decreased to 4.76% for the quarter ended June 30, 2012, compared to 4.95% for the same quarter one year earlier. The decrease in the yield on earning assets reflects changes in the mix of assets and the continuing erosion of yields as loans and investments mature or prepay and are replaced by lower yielding assets in the current low interest rate environment. Average loans receivable for the quarter ended June 30, 2012 decreased \$101 million, or 3%, to \$3.232 billion, compared to \$4.4.0 million for the same quarter in the prior year. Interest income on loans decreased by \$2.8 million, or 6%, to \$44.0 million for the current quarter from \$46.8 million for the quarter ended June 30, 2011, reflecting the impact of a 16 basis point decrease in the average yield on loans, along with the \$101 million decrease in average loan balances. The average yield on loans \$5.48% for the quarter ended June 30, 2012, compared to 5.64% for the same quarter one year earlier.

Interest income for the six months ended June 30, 2012 was \$94.5 million, compared to \$99.6 million for the same period in the prior year, a decrease of \$5.1 million, or 5%. As with quarterly results, the year-to-date results reflect both a \$75 million decrease in the average balance of interest-earning assets and an 18 basis point reduction in the related yield.

The combined average balance of mortgage-backed securities, investment securities, and daily interest-bearing deposits increased to \$759 million for the quarter ended June 30, 2012 (excluding the effect of fair value adjustments), compared to \$707 million for the quarter ended June 30, 2011, and the interest and dividend income from those investments increased by \$183,000 compared to the same quarter in the prior year. The average yield on the combined portfolio decreased to 1.71% for the quarter ended June 30, 2012, from 1.72% for the same quarter one year earlier. The modest decrease in the combined yield on these investments, despite declining market interest rates, reflects a change in the mix to include lower balances of daily interest-bearing deposits and more investment securities, which helped to offset the adverse impact of lower market rates.

Interest Expense. Interest expense for the quarter ended June 30, 2012 was \$5.0 million, compared to \$8.7 million for the same quarter in the prior year, a decrease of \$3.7 million, or 43%. The decrease in interest expense occurred as a result of a 37 basis point decrease in the average cost of all interest-bearing liabilities to 0.55% for the quarter ended June 30, 2012, from 0.92% for the same quarter one year earlier, and a \$147 million decrease in average interest-bearing liabilities. This decrease in average interest-bearing liabilities reflects a managed decline in certificates of deposit, including brokered deposits, and our borrowings, which was only partially offset by increases in transaction and savings accounts. Interest expense for the six months ended June 30, 2012 and 2011 was \$11.0 million and \$18.3 million, respectively, and similar to quarterly results, the reduction is reflective of both a decrease in the average balance and average rate paid for most interest-bearing liabilities over that time period.

Deposit interest expense decreased \$3.0 million, or 43%, to \$4.0 million for the quarter ended June 30, 2012, compared to \$7.0 million for the same quarter in the prior year, as a result of a 32 basis point decrease in the cost of deposits and a \$95 million decrease in the average balance of deposits. Average deposit balances decreased to \$3.410 billion for the quarter ended June 30, 2012, from \$3.505 billion for the quarter ended June 30, 2011, while the average rate paid on deposit balances decreased to 0.48% in the second quarter of 2012 from 0.80% for the quarter ended June 30, 2011. While we do not anticipate further reductions in market interest rates, we do expect additional modest declines in deposit costs over the near term as maturities of certificates of deposit will present further repricing opportunities and competitive pricing should remain

restrained in response to modest loan demand in the current economic environment. Further, continuing changes in our deposit mix, especially growth in lower cost transaction and savings accounts, have meaningfully contributed to the decrease in our funding costs compared to earlier periods, and should also result in lower deposit costs going forward. For the six months ended June 30, 2012, deposit interest expense decreased \$6.3 million to \$8.5 million compared to \$14.8 million for the same period one year ago. Similar to the quarter, average deposit costs decreased by 35 basis points and the average balance of deposits decreased \$117.1 million for the six months ended June 30, 2012 compared to the same period one year ago.

Average FHLB advances (excluding the effect of fair value adjustments) remained unchanged at \$10 million for the quarter ended June 30, 2012, compared to \$10 million for the same quarter one year earlier, and the average rate paid on FHLB advances for the quarter ended June 30, 2012 was essentially unchanged at 2.52%. As a result, the interest expense on FHLB advances remained the same at \$64,000 for the quarter ended June 30, compared to the same amount for the second quarter a year earlier. For the six months ended June 30, 2012, interest expense on FHLB advances decreased by \$115,000 to \$127,000 compared to \$242,000 for the same period in the prior year. Average FHLB advances excluding the effect of fair value adjustments decreased \$9 million to \$10 million over that same time period compared to \$19 million for the six months ended June 30, 2011. The average rate paid on FHLB advances decreased four basis points to 2.50% for the six months ended June 30, 2012, compared to 2.54% for the same period a year ago.

Other borrowings consist of retail repurchase agreements with customers secured by certain investment securities and, prior to March 31, 2012, the senior bank notes issued under the TLGP. Primarily as a result of repaying the TLGP senior bank notes, the average balance for other borrowings decreased \$52 million to \$97 million during the current quarter from \$149 million during the same quarter a year earlier, while the rate on these other borrowings decreased to 0.31% from 1.53% a year earlier. The \$50 million of senior bank notes had a fixed rate of 2.625%, plus a 1.00% guarantee fee, and matured on March 31, 2012. Repaying these notes resulted in a significant reduction in the cost of borrowings for both the quarter and six months ended June 30, 2012.

Junior subordinated debentures which were issued in connection with trust preferred securities had an average balance of \$124 million (excluding the effect of fair value adjustments) and an average cost of 2.61% and 2.95%, respectively, for the quarter and six months ended June 30, 2012. Junior subordinated debentures outstanding in the same periods in the prior year had the same average balance of \$124 million (excluding the effect of fair value adjustments) with higher average costs of 3.38% and 3.39%, respectively, for the quarter and six months ended June 30, 2011. Generally, the junior subordinated debentures are adjustable-rate instruments with repricing frequencies of three months based upon the three-month LIBOR index; however, one \$25 million issue of junior subordinated debenture resets every three months at a rate of three-month LIBOR plus 1.62%. The change in the rate on that debenture, coupled with a modestly lower level of LIBOR, resulted in the lower cost of the junior subordinated debentures for both the quarter and six months ended June 30, 2012.

Analysis of Net Interest Spread presents, in the following table and for the periods indicated, our condensed average balance sheet information, together with interest income and yields earned on average interest-earning assets and interest expense and rates paid on average interest-bearing liabilities. Average balances are computed using daily average balances.

The following table provides additional comparative data on our operating performance (dollars in thousands):

	Three Months Ended June 30			Six Months Ended June 30		
Average Balances	2012		2011	2012		2011
Interest-bearing deposits	\$ 122,846	\$	196,211	\$ 117,191	\$	252,094
Investment securities	444,580		397,898	468,492		372,195
Mortgage-backed obligations	154,146		76,004	142,505		78,667
FHLB stock	37,371		37,371	37,371		37,371
Total average interest-earning securities						
and cash equivalents	758,943		707,484	765,559		740,327
Loans receivable	3,232,204		3,333,102	3,241,485		3,341,487
Total average interest-earning assets	3,991,147		4,040,586	4,007,044		4,081,814
Non-interest-earning assets (including fair						
value adjustments on interest-earning						224,414
assets)	174,566		215,494	179,613		
Total average assets	\$ 4,165,713	\$	4,256,080	\$ 4,186,657	\$	4,306,228
Deposits	\$ 3,410,249	\$	3,504,884	\$ 3,415,661	\$	3,532,796
Advances from FHLB	10,214		10,220	10,215		19,228
Other borrowings	96,587		149,242	121,547		159,668
Junior subordinated debentures	123,716		123,716	123,716		123,716
Total average interest-bearing liabilities	3,640,766		3,788,062	3,671,139		3,835,408
Non-interest-bearing liabilities (including						
fair value adjustments on interest-bearing						(40,508)
liabilities)	(37,694)		(41,253)	(37,196)		
Total average liabilities	3,603,072		3,746,809	3,633,943		3,794,900
Equity	562,641		509,271	552,714		511,328
Total average liabilities and equity	\$ 4,165,713	\$	4,256,080	\$ 4,186,657	\$	4,306,228
Interest Rate Yield/Expense (rates are annualized)						
Interest Rate Yield:						
Interest-bearing deposits	0.25%		0.20%	0.24%		0.22%
Investment securities	1.95		2.10	1.88		2.14
Mortgage-backed obligations	2.60		4.53	2.71		4.44
FHLB stock						
Total interest rate yield on securities and				1.69		1.62
cash equivalents	1.71		1.72	1.07		
Loans receivable	1.71		1.72			