# ESTEE LAUDER COMPANIES INC Form SC 13D

June 07, 2004

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# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

SCHEDULE 13D

INFORMATION TO BE INCLUDED IN STATEMENTS FILED PURSUANT TO RULE 13d-1(a) AND AMENDMENTS THERETO FILED PURSUANT TO RULE 13d-2(a)

(AMENDMENT NO. \_\_\_\_)

THE ESTEE LAUDER COMPANIES INC.

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(Name of Issuer)

CLASS A COMMON STOCK
PAR VALUE \$.01 PER SHARE

518439 10 4

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(Title of class of securities)

(CUSIP number)

KAREN C. HUNTER, ESQ.
PATTERSON, BELKNAP, WEBB & TYLER LLP
1133 AVENUE OF THE AMERICAS
NEW YORK, NEW YORK 10036-6710
(212) 336-2000

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(Name, address and telephone number of person authorized to receive notices and communications)

May 28, 2004

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(Date of event which requires filing of this statement)

If the filing person has previously filed a statement on Schedule 13G to report the acquisition which is the subject of this Schedule 13D, and is filing this schedule because of Rule 13d-1(f) or 13d-1(g) check the following box [\_].

Note: Schedules filed in paper format shall include a signed original and five copies of the schedule, including all exhibits. See Rule 13d-7(b) for other parties to whom copies are to be sent.

\* The remainder of this cover page shall be filled out for a reporting person's initial filing on this form with respect to the subject class of securities, and for any subsequent amendment containing information which would alter disclosures provided in a prior cover page.

The information required on the remainder of this cover page shall not be deemed to be "filed" for the purpose of Section 18 of the Securities Exchange Act of 1934 (the "Act") or otherwise subject to the liabilities of that section of the Act but shall be subject to all other provisions of the Act (however, see the Notes.)

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CUSIP	No.		 518439 	10 4		13D		 Page 2	2 of			
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# ITEM 1. SECURITY AND ISSUER

The title of the class of equity security to which this statement on

Schedule 13D relates is the Class A Common Stock, par value \$.01 per share (the "Class A Common Stock"), of The Estee Lauder Companies Inc. (the "Issuer"). The address of the Issuer's principal executive office is 767 Fifth Avenue, New York, New York 10153.

#### ITEM 2. IDENTITY AND BACKGROUND

This statement is being filed by The Rockefeller Trust Company (Delaware) (the "Reporting Person"), as co-trustee of the Aerin Lauder Zinterhofer 2004 GRAT ("ALZ 2004 GRAT"). The Reporting Person's principal address is 1201 N. Market Street, Suite 1604, Wilmington, Delaware 19801. The Reporting Person is organized under the laws of the State of Delaware.

During the last five years, the Reporting Person has not (i) been convicted in a criminal proceeding (excluding traffic violations or similar misdemeanors), or (ii) been a party to a civil proceeding of a judicial or administrative body of competent jurisdiction as a result of which the Reporting Person was or is subject to a judgment, decree or final order enjoining future violations of, or prohibiting or mandating activities subject to, federal or state securities laws or finding any violation with respect to such laws.

#### ITEM 3. SOURCE AND AMOUNT OF FUNDS OR OTHER CONSIDERATION

On May 28, 2004, 220,000 shares of Class B Common Stock, par value \$.01 per share ("Class B Common Stock"), of the Issuer that were held by the Aerin Lauder Zinterhofer 2000 Revocable Trust u/a/d April 24, 2000, Aerin Lauder Zinterhofer as Grantor (the "ALZ 2000 Revocable Trust"), were distributed (the "Distribution") to the ALZ 2004 GRAT, an irrevocable trust of which the Reporting Person is co-trustee. The ALZ 2000 Revocable Trust was, and continues to be, a party to the Stockholders' Agreement (as defined in Item 6 below) among certain stockholders of the Issuer that is described in Item 6 of this statement. In compliance with the requirements of the Stockholders' Agreement in connection with the Distribution, the Reporting Person, in its capacity as co-trustee of the ALZ 2004 GRAT, became a party to the Stockholders' Agreement as well. By virtue of becoming a party to the Stockholders' Agreement, the Reporting Person may be deemed to have become a member of a group for purposes of Section 13(d)(3) of the Securities Exchange Act of 1934. This statement on Schedule 13D is being filed merely as a result of the Reporting Person's having become a party to the Stockholders' Agreement in its capacity as co-trustee of the ALZ 2004 GRAT. No consideration was paid by the Reporting Person for the Distribution or for becoming a party to the Stockholders' Agreement. The ALZ 2004 GRAT and Richard D. Parsons, as co-trustee of the ALZ 2004 GRAT, report separately on Schedules 13D and 13G, respectively.

#### ITEM 4. PURPOSE OF TRANSACTION

The Distribution of 220,000 shares of Class B Common Stock that were held by the ALZ 2000 Revocable Trust to the Reporting Person and Richard D. Parsons, as co-trustees of the ALZ 2004 GRAT, was effected for estate planning purposes pursuant to a letter of instruction from Aerin Lauder Zinterhofer as Grantor of the ALZ 2000 Revocable Trust.

The Reporting Person has no present plans or intentions which relate to or would result in any of the actions described in subparagraphs (a) through (j) of Item 4 of Schedule 13D.

#### ITEM 5. INTEREST IN SECURITIES OF ISSUER

(a) As of May 28, 2004, the Reporting Person beneficially owned 220,000 shares of Class A Common Stock via its indirect holding of the same number of shares of Class B Common Stock as the co-trustee of the ALZ 2004 GRAT. The Reporting Person disclaims beneficial ownership of such shares.

Each share of Class B Common Stock is convertible at the option of the holder into one share of Class A Common Stock and is automatically converted into one share of Class A Common Stock upon transfer to a person who is not a Permitted Transferee, as that term is defined in the Issuer's Certificate of Incorporation. Assuming conversion of all such shares of Class B Common Stock beneficially owned by the Reporting Person, the Reporting Person would beneficially own 220,000 shares of Class A Common Stock, which would constitute ..2% of the number of shares of Class A Common Stock outstanding (based on the number of shares of Class A Common Stock outstanding as of April 21, 2004.)

Each share of Class A Common Stock entitles the holder to one vote on each matter submitted to a vote of the Issuer's stockholders, and each share of Class B Common Stock entitles the holder to ten votes on each such matter, including the election of directors of the Issuer. Assuming no conversion of any of the outstanding shares of Class B Common Stock, the 220,000 shares of Class B Common Stock with respect to which the Reporting Person shares voting power constitute .2% of the aggregate voting power of the Issuer.

- (b) The Reporting Person and Richard D. Parsons, as the co-trustees of the ALZ 2004 GRAT, share voting and dispositive power with respect to the 220,000 shares of Class B Common Stock owned by the ALZ 2004 GRAT.
- (c) The Reporting Person has not had any other transactions in the Class A Common Stock that were effected during the past sixty days.
- (d) The Reporting Person and Richard D. Parsons, as the co-trustees of the ALZ 2004 GRAT, have the right to receive dividends from, or the proceeds from the sale of, the 220,000 shares of Class B Common Stock owned by the ALZ 2004 GRAT. Aerin Lauder Zinterhofer and certain other beneficiaries of the ALZ 2004 GRAT are entitled to certain distributions of the ALZ 2004 GRAT's property, which may include the Class B Common Stock owned by the ALZ 2004 GRAT or dividends therefrom or the proceeds of the sale thereof.
  - (e) Not applicable.
- ITEM 6. CONTRACTS, ARRANGEMENTS, UNDERSTANDINGS OR RELATIONSHIPS WITH RESPECT TO SECURITIES OF THE ISSUER

Effective as of May 28, 2004, the Reporting Person, in connection with the Distribution and by virtue of its position as co-trustee of the ALZ 2004 GRAT, became a party to a stockholders' agreement (the "Stockholders' Agreement"), dated November 22, 1995, as amended, among the parties listed on Exhibit G attached hereto. The stockholders who are parties to the Stockholders' Agreement have agreed to vote in favor of the election of Leonard A. Lauder and Ronald S. Lauder and one designee of each as directors of the Issuer. The Stockholders' Agreement also contains certain limitations on the transfer of shares of Class A Common Stock. Each stockholder who is a party to the Stockholders' Agreement has agreed to grant to the other parties a right of first offer to purchase shares of Class A Common Stock of the stockholder in the event the stockholder intends to sell to a person (or group of persons) who is not a Lauder Family Member, as defined therein, except in certain circumstances, such as sales in a widely distributed underwritten public offering or sales made in compliance with Rule 144.

The Reporting Person is not party to any other contract, arrangement, understanding or relationship (legal or otherwise) with respect to the securities of the Issuer.

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ITEM 7.	MATERIAL TO BE FILED AS EXHIBITS
Exhibit A	Stockholders' Agreement, dated November 22, 1995 (filed as Exhibit 10.1 to the Issuer's Annual Report on Form 10-K for the year ended June 30, 2003).*
Exhibit B	Amendment No. 1 to Stockholders' Agreement (filed as Exhibit 10.1 to the Issuer's Quarterly Report on Form 10-Q for the quarter ended September 30, 1996).*
Exhibit C	Amendment No. 2 to Stockholders' Agreement (filed as Exhibit 10.2 to the Issuer's Quarterly Report on Form 10-Q for the quarter ended December 31, 1996).*
Exhibit D	Amendment No. 3 to Stockholders' Agreement (filed as Exhibit $10.2$ to the Issuer's Quarterly Report on Form $10-Q$ for the quarter ended March 31, 1997 (the "FY 1997 Q3 $10-Q$ ")).*
Exhibit E	Amendment No. 4 to Stockholders' Agreement (filed as Exhibit 10.1d to the Issuer's Annual Report on. Form 10-K for the fiscal year ended June 30, 2000).*
Exhibit F	Amendment No. 5 to Stockholders' Agreement (filed as Exhibit 10.1e to the Issuer's Annual Report on Form 10-K for the fiscal year ended June 30, 2002).*
Exhibit G	List of parties to Stockholders' Agreement.

 $<sup>\</sup>ensuremath{^{\star}}$  Incorporated by reference

## SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this statement is true, complete and correct.

THE ROCKEFELLER TRUST COMPANY (DELAWARE), TRUSTEE

Dated: June 7, 2004

By: /s/ Christine A. Welch

Christine A. Welch, Vice President

# EXHIBIT INDEX

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<sup>\*</sup> Incorporated by reference