

SCOR  
Form 20-F/A  
October 20, 2004

**Table of Contents**

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**

**FORM 20-F/A**

(Amendment No. 1)

**o**                    **REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g)**  
                         **OF THE SECURITIES EXCHANGE ACT OF 1934**  
                         **OR**  
**x**                    **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d)**  
                         **OF THE SECURITIES EXCHANGE ACT OF 1934**  
                         **For the fiscal year ended December 31, 2003**  
                         **OR**  
**o**                    **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)**  
                         **OF THE SECURITIES EXCHANGE ACT OF 1934**  
                         **For the transition period from     to**

**Commission file number: 1-14518**

**SCOR**

*(Exact name of registrant as specified in its charter)*

**N/A**  
*(Translation of registrant's name into English)*

**The Republic of France**  
*(Jurisdiction of incorporation or organization)*

**1, Avenue du Général de Gaulle, 92074 Paris-La Défense Cedex, France**

*(Address of principal executive offices)*

Securities registered or to be registered pursuant to Section 12(b) of the Act:

| <b>Title of each class</b>  | <b>Name of each exchange on which registered</b> |
|---|--|
| American Depositary Shares (as evidenced by American Depositary Receipts), each representing one Ordinary Share | New York Stock Exchange                          |
| Ordinary Shares, no par value*  | New York Stock Exchange                          |

\*Not for trading, but only in connection with the listing of American Depositary Shares, pursuant to the requirements of the Securities and Exchange Commission.

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Securities registered or to be registered pursuant to Section 12(g) of the Act:

**None**

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Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:

**None**

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Indicate the number of outstanding shares of each of the issuer's class of capital or common stock as of the close of the period covered by the annual report:

136,544,845 Ordinary Shares, including 1,884,444 American Depositary Shares (as evidenced by American Depositary Receipts), each representing one Ordinary Share.

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirement for the past 90 days.

Yes     No

Indicate by check mark which financial statement item the registrant has elected to follow:

Item 17     Item 18

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This Annual Report on Form 20-F/A dated October 20, 2004 is being filed by SCOR to amend the Annual Report on Form 20-F for the fiscal year ended December 31, 2003 filed on June 30, 2004. We have amended Item 9. The Offer and Listing A. Offer and Listing Details IRP Mandatory Exchange to include expanded disclosure of the IRP exchange mechanism and correct certain computational errors.

Item 9. Exhibits includes the certifications of the principal executive officer and principal financial officer of SCOR. Other than the foregoing items and conforming changes related thereto, and the correction of certain typographical errors, no part of the Annual Report on Form 20-F filed on June 30, 2004 is being amended, and the filing of this Annual Report on Form 20-F/A should not be understood to mean that any other statements contained therein are true or complete as of any date subsequent to June 30, 2004.

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## **Table of Contents**

In this Annual Report on Form 20-F, the term the Company refers to SCOR and the terms SCOR and the Group, or we, us and our refer to the Company together with its consolidated subsidiaries.

As used herein, references to EUR or are to euro and references to dollars, USD or \$ are to U.S. dollars. For your convenience, this annual report contains translations of certain euro amounts into dollars at the rate of USD 1.2092 per EUR 1.00, the noon buying rate in New York for cable transfers in euro as certified for customs purposes by the Federal Reserve Bank of New York (the Noon Buying Rate) on June 22, 2004. See Item 3 Selected Financial Data for certain historical information regarding the Noon Buying Rate.

### **CAUTIONARY STATEMENT WITH RESPECT TO FORWARD-LOOKING STATEMENTS**

This annual report contains statements that constitute forward-looking statements within the meaning of Section 27A of the U.S. Securities Act of 1933, as amended, or the Securities Act, and Section 21E of the U.S. Securities Exchange Act of 1934, as amended, or the Exchange Act. In addition, other written or oral statements, which constitute forward-looking statements, have been made and may in the future be made by or on behalf of SCOR.

In this annual report, such forward-looking statements include, without limitation, statements relating to:

the implementation of the Group's Back on Track plan described under Item 4. Information on the company;

the implementation of strategic initiatives, including the update of information systems;

changes in premium revenues;

changes in the balance of lines and class of business;

the development of revenues overall and within specific business areas;

the development of expenses;

the direction of insurance and reinsurance rates and, the demand for reinsurance products and services;

the market risks associated with interest and exchange rates and equity markets; and

other statements relating to SCOR's future business development and economic performance.

The words anticipate, believe, expect, estimate, intend, plan and similar expressions identify certain of these forward-looking statements. Readers are cautioned not to put undue reliance on forward-looking statements because actual events and results may differ materially from the expected results described by such forward-looking statements.

Many factors may influence SCOR's actual results and cause them to differ materially from expected results as described in forward-looking statements. Such factors include:

the frequency and severity of insured loss events, including natural and man-made catastrophes, terrorist attacks and environmental and asbestos claims;

mortality and morbidity levels and trends;

the underwriting results of primary insurers;

the accuracy and overall quality of information provided to us by primary insurance companies with which we transact, particularly regarding their reserve levels;

the availability of and terms under which we are able to enter into retrocessional arrangements;

the state of the reinsurance brokerage market;

persistency levels;

interest rate levels;

**Table of Contents**

currency exchange rates, including the euro U.S. dollar exchange rate;

economic trends in general;

global debt and equity markets performance;

increasing levels of competition in France, Europe, North America and other international reinsurance markets;

ratings downgrades;

changes in laws, regulations and case law; and

general competitive factors, in each case on a global, national and/or regional basis.

SCOR disclaims any intention or obligation to update and revise any forward-looking statements, whether as a result of new information, future events or otherwise. See Item 3.D Risk Factors for certain risks that may affect the Group's results.

**Table of Contents**

|  | <u>Page</u> |
|--|-------------|
| <b><u>PART I</u></b>   | 5           |
| <u>Item 1.</u> Identity of Directors, Senior Management and Advisers                         | 5           |
| <u>Item 2.</u> Offer Statistics and Expected Timetable                                       | 5           |
| <u>Item 3.</u> Key Information   | 5           |
| <u>Item 4.</u> Information on the Company  | 17          |
| <u>Item 5.</u> Operating and Financial Review and Prospects                                  | 41          |
| <u>Item 6.</u> Directors, Senior Management and Employees                                    | 59          |
| <u>Item 7.</u> Major Shareholders and Related Party Transactions                             | 74          |
| <u>Item 8.</u> Financial Information   | 76          |
| <u>Item 9.</u> The Offer and Listing   | 78          |
| <u>Item 10.</u> Additional Information   | 83          |
| <u>Item 11.</u> Quantitative and Qualitative Disclosures About Market Risk                   | 99          |
| <u>Item 12.</u> Description of Securities Other than Equity Securities                       | 102         |
| <b><u>PART II</u></b>  | 103         |
| <u>Item 13.</u> Default, Dividend Arrearages and Delinquencies                               | 103         |
| <u>Item 14.</u> Material Modifications to the Rights of Security Holders and Use of Proceeds | 103         |
| <u>Item 15.</u> Controls and Procedures  | 103         |
| <u>Item 16.</u> A. Audit Committee Financial Expert  | 103         |
| B. Code of Business & Ethics and Corporate Governance  | 103         |
| C. Principal Accountant Fees and Service   | 104         |
| <b><u>PART III</u></b>   | 105         |
| <u>Item 17.</u> Financial Statements   | 105         |
| <u>Item 18.</u> Financial Statements   | 105         |
| <u>Item 19.</u> Exhibits   | 105         |
| <u>CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULES</u>                                       | F-1 S-5     |
| <u>APPENDIX 1</u>  | A-1 A-6     |

BYLAWS, AS LAST AMENDED ON 5/18/04  
CREDIT LINE AGREEMENT  
LIST OF SUBSIDIARIES  
CERTIFICATION  
CERTIFICATION  
CERTIFICATION  
CERTIFICATION

**Table of Contents****PART I****Item 1. Identity of Directors, Senior Management and Advisers**

Not applicable.

**Item 2. Offer Statistics and Expected Timetable**

Not applicable.

**Item 3. Key Information****A. SELECTED FINANCIAL DATA****Currency Translations And Exchange Rates:**

The following table sets forth, for the periods indicated, the high, low, average and end of period Noon Buying Rates, expressed in U.S. dollars per euro:

| Year Ended December 31,               | High | Low  | Average Rate <sup>(1)</sup> | End of Period |
|---------------------------------------|------|------|-----------------------------|---------------|
| 1999                                  | 1.18 | 1.00 | 1.06                        | 1.01          |
| 2000                                  | 1.03 | 0.83 | 0.92                        | 0.94          |
| 2001                                  | 0.95 | 0.83 | 0.89                        | 0.89          |
| 2002                                  | 1.05 | 0.86 | 0.95                        | 1.04          |
| 2003                                  | 1.26 | 1.04 |                             |               |
| December                              | 1.26 | 1.20 | 1.14                        | 1.26          |
| 2004 (through June 22) <sup>(2)</sup> | 1.29 | 1.18 | 1.22                        | 1.21          |
| January                               | 1.29 | 1.24 |                             |               |
| February                              | 1.28 | 1.24 |                             |               |
| March                                 | 1.24 | 1.21 |                             |               |
| April                                 | 1.23 | 1.18 |                             |               |
| May                                   | 1.23 | 1.18 |                             |               |
| June (through June 22) <sup>(2)</sup> | 1.23 | 1.20 |                             |               |

(1) The average of the Noon Buying Rates on the last business day of each month during the relevant period, except for the month of June 2004 where June 22, 2004 has been used in place of the last day of the month.

(2) The Noon Buying Rate on June 22, 2004 was USD 1.2092 per EUR 1.00.

SCOR prepares and publishes its financial statements in euro. Because a substantial portion of the Group's revenues and expenses is denominated in dollars and other currencies, SCOR has a financial reporting translation exposure attributable to fluctuations in the value of these currencies against the euro.

See also Item 5 Operating and Financial Review and Prospects for information regarding the effects of currency fluctuations on the Group's results.

Fluctuations in the exchange rate between the euro and the dollar will affect the dollar amounts received by holders of American Depositary Shares (ADSs) on conversion by the Depositary of dividends paid in euro on the Ordinary Shares underlying the ADSs.



**Selected U.S. GAAP Consolidated Financial Data**

The following selected financial data are derived from the consolidated financial statements of SCOR which have been audited by Ernst & Young, independent auditors, except for the financial statements of Commercial Risk Partners Limited, or CRP, a wholly-owned subsidiary, for the years ended December 31, 2000 and prior, which financial statements reflected total assets constituting 10% in 2000 and 9% in 1999, and total revenues constituting 20% in 2000 and 15% in 1999, of the related consolidated totals which were audited by other independent auditors.

**Table of Contents**

The selected consolidated financial data should be read in conjunction with the Company's consolidated financial statements, related Notes and other financial information included elsewhere in this annual report and in Item 5 Operating and Financial Review and Prospects.

The dollar amounts presented in the table below have been translated solely for convenience at the Noon Buying Rate on June 22, 2004, which was USD 1.2092 per EUR 1.00.

**Table of Contents****SELECTED U.S. GAAP CONSOLIDATED FINANCIAL DATA**

As at and for the year ended December 31,

|   | 1999                                 | 2000  | 2001  | 2002  | 2003  | 2003<br>Translated |
|---|--------------------------------------|-------|-------|-------|-------|--------------------|
|   | (EUR)                                | (EUR) | (EUR) | (EUR) | (EUR) | (USD)              |
|   | (millions, except per share amounts) |       |       |       |       |                    |
| <b>Income Statement</b>   |                                      |       |       |       |       |                    |
| Gross premiums written  | 2,760                                | 3,355 | 4,429 | 4,914 | 3,306 | 3,998              |
| Net premiums written  | 2,457                                | 2,878 | 3,720 | 4,358 | 2,988 | 3,613              |
| Net premiums earned   |                                      |       |       |       |       |                    |
| Life (net of premiums ceded 63, 109, 101, 97 and 195)   | 343                                  | 396   | 546   | 578   | 517   | 625                |
| Property-casualty (net of premiums ceded totaling 235, 360, 547, 471 and 292)   | 2,019                                | 2,281 | 3,107 | 3,575 | 2,807 | 3,394              |
| Net investment income   | 236                                  | 287   | 347   | 381   | 321   | 388                |
| Net realized gains (losses) on investment   | 143                                  | 413   | 10    | (52)  | 116   | 140                |
| Total revenues  | 2,741                                | 3,377 | 4,010 | 4,482 | 3,761 | 4,548              |
| Expense   |                                      |       |       |       |       |                    |
| Life claims (net of reinsurance recoveries totaling 42, 63, 90, 41 and 172)   | 239                                  | 283   | 451   | 459   | 421   | 509                |
| Property-casualty claims and loss adjustment expenses (net of recoveries reinsurance totaling 191, 381, 1,051, 139 and 86) <sup>(2)</sup> | 1,552                                | 2,204 | 2,962 | 3,361 | 2,697 | 3,261              |
| Pre-tax catastrophe losses and loss adjustment expenses, net of reinsurance <sup>(1)</sup>  | 134                                  |       | 215   | 94    | 72    | 87                 |
| Policy acquisition costs and commissions  | 552                                  | 661   | 848   | 909   | 742   | 897                |
| Underwriting and administration expenses  | 142                                  | 162   | 209   | 208   | 165   | 199                |
| Foreign exchange loss (gain), net   | 21                                   | 18    | (8)   | (61)  | (99)  | (120)              |
| Amortization/ Impairment of goodwill  | 14                                   | 15    | 17    | 17    | 0     | 0                  |
| Other operating expenses (income), net  | (4)                                  | 16    | (1)   | 19    | 22    | 27                 |
| Total expenses  | 2,650                                | 3,359 | 4,693 | 5,006 | 4,020 | 4,861              |
| Income (loss) before taxes, minority interests and income investments accounted for by the equity method                                  | 91                                   | 18    | (683) | (524) | (259) | (313)              |
| Income tax <sup>(2)</sup>   | (23)                                 | 57    | 273   | (28)  | (293) | (354)              |
| Income (loss) before minority interests and income from investments accounted for by the equity method                                    | 68                                   | 75    | (410) | (552) | (552) | (667)              |
| Minority interest   |                                      |       |       |       |       |                    |
| Income (loss) before income from investments accounted for by the equity method   | (2)                                  | (1)   | (1)   | (13)  | (26)  | (31)               |
| Income from investments accounted for by the equity method  | 23                                   | 3     | 4     | 4     | 1     | 1                  |

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|  |      |      |         |        |        |        |
|--|------|------|---------|--------|--------|--------|
| Income (loss) before cumulative effect of change in accounting                           | 89   | 77   | (407)   | (561)  | (577)  | (698)  |
| Cumulative effect of change in accounting principles, net of income taxes <sup>(2)</sup> |      |      | 42      |        |        |        |
| Net income (loss)  | 89   | 77   | (365)   | (561)  | (577)  | (698)  |
| Net income per Ordinary Share, basic <sup>(3)</sup>                                      | 2.70 | 2.44 | (10.74) | (4.11) | (4.23) | (5.11) |
| Net income per Ordinary Share, diluted <sup>(3)</sup>                                    | 2.58 | 2.27 | (9.40)  | (4.11) | (4.23) | (5.11) |

**Balance sheet data (at end of year)**

|  |        |        |        |         |         |         |
|--|--------|--------|--------|---------|---------|---------|
| Total investments and cash   | 5,113  | 7,402  | 9,017  | 9,011   | 8,040   | 9,722   |
| Total assets   | 9,385  | 12,776 | 16,933 | 15,936  | 13,466  | 16,283  |
| Total liabilities  | 8,044  | 11,381 | 15,623 | 14,791  | 13,038  | 15,765  |
| Shareholder's equity   | 1,341  | 1,395  | 1,310  | 1,145   | 428     | 517     |
| Property-casualty  |        |        |        |         |         |         |
| Loss and LAE reserves, gross                                       | 4,774  | 5,575  | 8,365  | 7,967   | 7,003   | 8,468   |
| Loss and LAE reserves, net   | 4,353  | 5,068  | 6,917  | 6,900   | 6,330   | 7,654   |
| Unearned premium reserves, gross                                   | 919    | 1,226  | 1,665  | 1,617   | 1,124   | 1,359   |
| Unearned premium reserves, net                                     | 812    | 1,097  | 1,411  | 1,487   | 1,048   | 1,267   |
| Life   |        |        |        |         |         |         |
| Reserve for future policy benefits, gross                          | 824    | 2,468  | 2,601  | 2,368   | 2,562   | 3,098   |
| Reserve for future policy benefits, net                            | 761    | 1,798  | 1,953  | 1,857   | 2,161   | 2,613   |
| Book value per Ordinary Share                                      | 42     | 44     | 35     | 8       | 3       | 4       |
| Number of Ordinary Share outstanding at December 31 (in thousands) | 34,629 | 34,794 | 41,244 | 140,285 | 136,545 | 136,545 |

**Certain financial ratios and operating data**

|  |      |      |      |      |      |      |
|--|------|------|------|------|------|------|
| Property-casualty  |      |      |      |      |      |      |
| Loss ratio <sup>(4)</sup>  | 83%  | 96%  | 102% | 97%  | 99%  | 99%  |
| Expense ratio <sup>(5)</sup>   | 31%  | 29%  | 29%  | 27%  | 32%  | 32%  |
| Combined ratio <sup>(6)</sup>  | 114% | 125% | 132% | 124% | 131% | 131% |
| Effect of catastrophe losses on Property-casualty ratio <sup>(7)</sup> | 6%   |      | 7%   | 3%   | 3%   | 3%   |

(1) A catastrophe is defined by the Company as an event involving multiple insured risks and causing pre-tax losses net of reinsurance of EUR 10 million or more.

(2) The change in accounting principles due to the discount of reserves occurred in 2001. The effect of the change in 2001 was to increase Property Casualty net income by EUR 62 million before tax and EUR 41 million after tax, and in 2002 and 2003 if the accounting change was never made, the impact would have been to increase Property Casualty net income by EUR 17 million before tax and

**Table of Contents**

EUR 11 million after tax, EUR 3 million before tax and EUR 2 million after tax, respectively. You should read note 1.14 to our consolidated financial statements for additional information about changes in accounting principles relating to the discount of reserves.

- (3) Excluding shares held by SCOR
- (4) Loss ratios are calculated on the basis of aggregate losses and LAE expressed as a percentage of net premiums earned.
- (5) Expense ratios are calculated on the basis of underwriting and administration expenses expressed as a percentage of net premiums earned.
- (6) Combined ratios are calculated on the basis of underwriting and administration expenses and aggregate losses and LAE expressed as a percentage of net premiums earned.
- (7) The effect of catastrophe losses on Property-casualty ratios is calculated on the basis of pre-tax catastrophe losses and LAE net of reinsurance expressed as a percentage of Property-casualty net premiums earned.

**Dividends**

The payment and amount of dividends on outstanding Ordinary Shares are subject to the recommendation of the Company's board of directors and the approval by the Company's shareholders at an ordinary general meeting. The board of directors also recommends, and the Company's shareholders determine at the annual general meeting, the portion, if any, of the annual dividend that each shareholder will have the option to receive in Ordinary Shares. Since 1996, dividends have been paid entirely in cash. Future dividends will depend on the Company's earnings, financial condition and other factors.

Under French law and the Company's *statuts*, or bylaws, net income in each fiscal year (after deduction for depreciation and reserves), as increased or reduced, as the case may be, by any profit or loss of the Company carried forward from prior years, less any contributions to legal reserves, is available for distribution to the shareholders of the Company as dividends, subject to other applicable requirements of French law and the Company's *statuts*.

Dividends paid to holders of ADSs are converted from euro to U.S. dollars, subject to a charge by the Depositary for any expenses incurred by the Depositary in such conversion. See Item 10.E Taxation for a description of the principal French and U.S. federal income tax consequences to holders of ADSs and Ordinary Shares.

Dividends for each year are paid in the year following the approval of such dividend at the annual meeting of shareholders (generally held in April or May). The aggregate annual dividends paid with and without the French *avoir fiscal*, or tax credit, and before deduction of any French withholding tax for each of the five years ended December 31, were as follows:

|      | Ordinary<br>Shares | Dividend per<br>Ordinary<br>Share | Dividend per<br>Ordinary<br>Share including<br><i>Avoir Fiscal</i> (1) | Dividend per<br>ADS(2) | Dividend per<br>ADS including<br><i>Avoir Fiscal</i> (1)(2) |
|------|--------------------|-----------------------------------|--|------------------------|---|
|      | (Thousands)        | (EUR)                             | (EUR)  | (USD)                  | (USD)   |
| 1998 | 34,357             | 1.70                              | 2.55   | 1.76                   | 2.64  |
| 1999 | 34,629             | 1.70                              | 2.55   | 1.63                   | 2.45  |
| 2000 | 34,794             | 1.70                              | 2.55   | 1.52                   | 2.28  |
| 2001 | 41,244             | 0.30                              | 0.45   | 0.27                   | 0.40  |
| 2002 | 136,545            | 0.00                              | 0.00   | 0.00                   | 0.00  |
| 2003 | 136,545            | 0.00                              | 0.00   | 0.00                   | 0.00  |

(1) Any payment equivalent to the French *avoir fiscal*, or tax credit, less applicable French withholding tax, will be made only following receipt by the French tax administration of a claim of such payment, and is generally not expected to be paid until after the close of the calendar year in which the respective dividends are paid. Certain holders of Ordinary Shares or ADSs will not be entitled to payments of *avoir fiscal*. See Item 10.E Taxation.

(2) Solely for convenience, the dividend per Ordinary Share and *avoir fiscal* amounts have been translated from the French francs or euro amounts actually paid into the corresponding U.S. dollar amounts at the Noon Buying Rates. The Noon Buying Rate may differ from the rate

that may be used by the Depositary to convert French francs or euro to U.S. dollars for purposes of making payments to holders of ADSs.

**Table of Contents**

**B. CAPITALIZATION AND INDEBTEDNESS**

Not applicable.

**C. REASONS FOR THE OFFER AND USE OF PROCEEDS**

Not applicable.

**D. RISK FACTORS**

**The insurance and reinsurance sectors are cyclical, which may impact our results**

The insurance and reinsurance sectors, particularly in the Non-Life area are cyclical. Historically, reinsurers have experienced significant fluctuations in operating results due to volatile and sometimes unpredictable developments, many of which are beyond the direct control of the reinsurer, including, notably, competition, frequency or severity of catastrophic events, levels of capacity and general economic conditions. Demand for reinsurance is influenced significantly by underwriting results of primary insurers and prevailing general economic conditions. The supply of reinsurance is related to prevailing prices, the levels of insured losses, levels of sector surplus and utilization of underwriting capacity that, in turn, may fluctuate in response to changes in rates of return on investments being earned in the insurance and reinsurance industries. In addition, claims may be higher when economic conditions are unfavorable, particularly for products that provide reinsurance coverage for a risk that is related to the financial condition of the company that is being insured. As a result, the reinsurance business has been cyclical historically, characterized by periods of intense price competition due to excessive underwriting capacity and periods when shortages of underwriting capacity permit favorable premium levels. For example, certain reinsurance sectors in which the Group does business have, particularly since the terrorist attack of September 11, 2001, been characterized by a reduction in subscription capacity on the part of reinsurance companies, in turn leading to increases in pricing and tightened reinsurance conditions. These improved market conditions have led to an increase in supply, including from new entrants in the reinsurance market, which may limit increases in premiums in the future. We are unable to determine for how long this trend will continue.

We can be expected to experience the effects of such cyclicity and there can be no assurances that changes in premium rates, the frequency and severity of catastrophes or other loss events or other factors affecting the insurance or reinsurance industries generally will not have a material adverse effect on our results of operations in future periods.

**We are exposed to losses from catastrophic events**

Like other reinsurers, our operating results and financial condition have in the past been, and can be expected in the future to be, adversely affected by natural and man-made catastrophes, which may give rise to claims under the Property-Casualty and Life reinsurance coverage we provide. Catastrophes can be caused by a variety of events, including hurricanes, windstorms, earthquakes, hail, explosions, severe winter weather and fires. Although catastrophes can cause losses in several of the Group's business lines, most of the Group's catastrophe related claims in the past have related to homeowners or commercial property coverage. In the case of natural catastrophes, this risk exposure arises primarily in respect of earthquake risk in Turkey, Japan, and Italy, as well as weather-related risks in North America, Europe and Asia.

The frequency and severity of such events, particularly natural catastrophes, are by their nature unpredictable. The inherent unpredictability of these events makes forecasts and risk evaluations uncertain for any given year. As a result, our claims experience may vary significantly from one year to another, which can have a significant impact on our profitability and financial condition.

We generally seek to manage our exposure to catastrophe losses through selective underwriting practices, including the monitoring of risk accumulations on a geographic basis, and through the purchase of retrocessional catastrophe reinsurance. There can be no assurance, however, that these underwriting practices, including the management of risks on a geographical basis, or the purchase of retrocessional reinsurance, will be adequate to protect us against material catastrophe losses, or that retrocessional reinsurance will continue to be available in

## **Table of Contents**

the future at commercially reasonable rates. Although we attempt to limit our exposure to acceptable levels, it is possible that a single or multiple catastrophic events could have a material adverse effect on our consolidated financial condition, results of operations and cash flows.

### **We may be subject to losses due to our exposure to risks related to terrorist acts**

In the context of our business, we may be exposed to claims arising from the consequences of terrorist acts. These risks (the potential significance of which can be illustrated by the September 11, 2001 attack in the United States) can affect both individuals and property. The September 11, 2001 attack on the World Trade Center resulted in the Group establishing a total amount of reserves, net of retrocession, of approximately USD 190 million, based on the assumption that the attack on the two towers of the World Trade Center was one single occurrence and not two occurrences under the terms of the applicable coverage. In the event that, as a result of currently pending legal proceedings in the United States, it is determined that the attack constituted two occurrences, this could have a material adverse impact on our operating results and financial condition, depending on the final determination of losses. See Item 8.A Consolidated Statements and Other Financial Information Legal Proceedings for a discussion of the pending World Trade Center litigation.

After the events of September 11, 2001, we adopted measures designed to exclude or limit our exposure to risks related to terrorism in our reinsurance contracts (in particular in those countries and for the risks that are the most exposed to terrorism). Contracts entered into prior to the implementation of these measures, however, remain unchanged. In addition, it has not always been possible to implement these measures, particularly in our principal markets. For example, certain European countries do not permit excluding terrorist risks from insurance policies. Due to these regulatory constraints, SCOR has actively supported the creation of insurance and reinsurance pools that involve insurance and reinsurance companies as well as public authorities in order to spread the risks of terrorist activity among the members of these pools. We participate in pools created in France (GAREAT), in Germany (Extremus), in the United Kingdom and in Austria. In the United States, although Congress passed the Terrorism Risk Insurance Act (TRIA) in November 2002, the US insurance market is nevertheless still subject to significant exposures in respect of terrorism-related losses. SCOR has decreased its exposure to the US market by significantly reducing the underwriting of large national insurers (also see Our results may be impacted by the inability of our reinsurers or other members of pools in which we participate to meet their obligations ). In addition to the commitments described above, the Group does reinsure, from time to time, terrorist risks, usually limiting by event and by period the coverage that ceding companies receive for damage caused by terrorist acts.

As a result, additional terrorist acts, whether in the U.S. or elsewhere could cause us to make significant claims payments and, as a result, could have a significant effect on our operating income, our financial condition and our future profitability.

### **We could be subject to losses as a result of our exposure to environmental and asbestos related risks**

Like other reinsurance companies, we are exposed to environmental and asbestos related risks, particularly in the United States. Insurers are required under their contracts with us to notify us of any claims or potential claims that they are aware of. However, we often receive notices from insurers of potential claims related to environmental and asbestos risks that are imprecise, as the primary insurer may not have fully evaluated the risk at the time it notifies us of the claim. Due to the imprecise nature of these claims, we can, as with other reinsurers, only give a very approximate estimate of our potential exposure to environmental and asbestos claims that may or may not have been reported. We believe that our reserves as at December 2003 are sufficient to cover our estimated liabilities relating to environmental and asbestos claims. During the third quarter of 2003, these reserves were strengthened for an amount of EUR 9 million, primarily with respect to latent asbestos-related claims.

In addition, due to the changing legal environment and changes in tort law, the evaluation of the final cost of our exposure to asbestos related and environmental claims appears to be increasing, in uncertain proportions. Diverse factors could increase our exposure to the consequences of asbestos related risks, such as an increase in the number of claims filed or in the number of persons likely to be covered by these claims. These uncertainties inherent to environmental and asbestos claims are unlikely to be resolved in the near future. Evaluation of these



## **Table of Contents**

risks is all the more difficult given that claims related to asbestos and environmental pollution are often subject to payments over long periods of time. In these circumstances, it is difficult for us to estimate the reserves that should be recorded for these risks and to give any assurance that the amount reserved will be sufficient.

As a result of these imprecisions and uncertainties, we cannot exclude the possibility that we could be exposed to significant additional environmental and asbestos claims, which could have a material adverse effect on our results and financial condition.

### **If our reserves prove to be inadequate, our results may be adversely affected**

We are required to maintain reserves to cover our estimated ultimate liability for Property-Casualty losses and loss adjustment expenses with respect to reported and unreported claims incurred as of the end of each accounting period (net of estimated related salvage and subrogation claims). Our reserves are established on the basis of information that we receive from insurance companies, particularly their own reserving levels. For our Life business, we are required to maintain reserves for future policy benefits that take into account expected investment yields and mortality, morbidity, lapse rate and other assumptions. In our Non-Life business, our reserves and policy pricing are also based on a number of assumptions and on information provided by third parties, which, if proven to be incorrect, could have an adverse effect on our results. Similarly, reserving for exposures related to the reinsurance of credit derivative risks is largely dependent on statistics provided by third parties and fluctuations in general market conditions. Even though we have the possibility of auditing some of the companies with which we do business, and despite our frequent contacts with these companies, our reserving policy remains dependent on the risk evaluations of these companies, particularly in respect of long-tail risks.

The inherent uncertainties in estimating reserves are compounded for reinsurers by the significant periods of time that often elapse between the occurrence of an insured loss, the reporting of the loss to the primary insurer and ultimately to the reinsurer, the primary insurer's payment of that loss and subsequent indemnification by the reinsurer, as well as by differing reserving practices among ceding companies and changes in jurisprudence, particularly in the United States.

Furthermore, we have significant exposures to a number of business lines in respect of which accurate reserving is known to be particularly difficult including workers compensation, liabilities insurance, credit derivative, and environmental and asbestos-related claims. Our reserves for these lines of business represent a significant portion of our technical reserves. In relation to such claims, it has in the past been necessary to revise our estimated potential loss exposure and, therefore, the related loss reserves. Changes in law, evolving judicial interpretations and theories as well as developments in class action litigation, particularly in the United States, add to the uncertainties inherent in claims of this nature.

We periodically review our methods for establishing reserves and their amounts. To the extent that our reserves prove to be insufficient, after taking into account available retrocessional coverage, we increase our reserves and incur a charge to earnings, which can have a material adverse effect on our consolidated financial condition, results of operations and cash flows. We strengthened our reserves on several occasions in 2002 and 2003 following internal and external actuarial reviews. The most recent such reserves strengthening occurred at September 30, 2003, when the Group increased its loss reserves by EUR 297 million, EUR 290 million of which was related to adverse trends in loss experience in the United States with respect to business underwritten by SCOR US and CRP over the period 1997-2001. These additional reserves mainly concern lines of business, which have now been put in run-off or sharply reduced, such as buffer layers, program business and workers compensation.

Although we have strengthened our Non-Life reserves to the current best estimates level (excluding latent claims and reserves for CRP claim management costs), on the basis of recent reviews made by external actuaries on those business lines considered to be the most sensitive and representing more than 74% of the Group's technical reserves (excluding certain lines of business, notably short-tail property business and credit derivatives), we cannot guarantee that even this increased level of reserves will be sufficient to cover future losses. In particular, our experience has shown that these measures have not always proven to be sufficient. In addition, for latent claims, we decided to increase only progressively our technical reserves, when circumstances change, in

## **Table of Contents**

order to improve our survival ratio (reserves divided by average payments in the course of the past three years) over the coming years.

### **Our results may be impacted by the inability of our reinsurers or other members of pools, in which we participate, to meet their obligations**

We transfer a part of our exposure to certain risks to other reinsurers through retrocession arrangements. Under these arrangements, other reinsurers assume a portion of our losses and expenses associated with losses in exchange for a portion of policy premiums. When we obtain retrocession, we are still liable for those transferred risks if the reinsurer cannot meet its obligations. Therefore, the inability of our reinsurers to meet their financial obligations could materially affect our operating results. Although we conduct periodic reviews of the financial condition of our reinsurers, our reinsurers may become financially unsound by the time they are called upon to pay amounts due, which may not occur for many years. In addition, retrocession may prove inadequate to protect against losses or may become unavailable in the future or unavailable at commercially reasonable rates. Furthermore, since our reinsurers do business in the same sector as we do, events that have an effect on the sector could have an effect on all of the participants in the reinsurance sector.

We participate in various pools of insurers and reinsurers in order to spread certain risks (in particular terrorist risks) among the members of the pool. In case of default of one of the members of a pool, we could be required to assume part of the liabilities and obligations of the member in default, which could affect our operating income.

### **We operate in a highly competitive industry**

The reinsurance business is highly competitive. Our position in the reinsurance market is based on many factors, such as underwriting expertise, reputation and experience in the lines written, the jurisdictions in which the reinsurer is licensed or otherwise authorized to do business, premiums charged, as well as other terms and conditions of the reinsurance offered, services offered and speed of claims payment and perceived overall financial strength of the reinsurer. We compete for business in the French, European, United States, Asian and other international reinsurance markets with numerous international and domestic reinsurance companies, some of which have a larger market share, greater financial resources and higher ratings from financial ratings agencies than we do.

When the supply of reinsurance is greater than the demand from ceding companies, these competitors may be better positioned to enter into new contracts and to gain market share at our expense. If we do not reach or maintain a competitive level in our markets, our business, our financial condition and our results of operations could be seriously affected.

Given that all of our relevant competitors hold higher ratings, our current ratings have in the past and may continue to significantly hinder our competitive position (See Ratings are important to our business ).

### **We are exposed to the impact of changes in interest rates and developments in the financial and equity markets**

Interest rate fluctuations could have consequences on our return from fixed maturity securities, as well as the market values of, and corresponding levels of capital gains or losses, on the fixed maturity securities in our investment portfolio.

In addition, the level of or changes in, interest rates, as well as developments in the capital markets, could lead to unanticipated changes in the pattern of surrender and withdrawal of our annuity and other Life reinsurance products, including the fixed annuities of SCOR Life US Re. These would result in cash outflows that might require the sale of assets at a time when the investment portfolio is negatively affected by increases in interest rates, resulting in losses.

We are also exposed to risks in the fixed-income securities markets since the financial difficulties of certain issuers and the deterioration of their credit quality could make payment of their obligations uncertain and lead to lower market prices for their fixed-income securities, which would affect the value of our investment portfolio.

## **Table of Contents**

We are also exposed to equity price risk. While equity investments accounted for only 5% of our investments as at December 31, 2003 (by market value), we may need to record impairments to our equity portfolio as a result of negative developments in the stock markets. Such depreciation could affect our results and financial condition.

### **Ratings are important to our business**

Our ratings are reviewed periodically. Over the course of 2003, our credit ratings from all the major rating agencies were revised downwards on several occasions and put on watch, particularly after we announced we would be increasing our reserves and announced the amount of our loss for the third quarter of 2003. Given that our main competitors hold higher ratings, our current ratings may significantly hinder our competitive position and there can be no assurance that such ratings will be increased or maintained in the future. Such rating downgrades have made it more difficult to renew our existing contracts (a significant part of which were up for renewal during the fourth quarter or in particular on January 1, 2004) or to enter into new contracts and, in addition, have led or could lead to the cancellation of current business and/ or an increase of contracted financing costs, including the letters of credit mentioned below. Our ratings profile since July 2003 has contributed to a reduction in our earned premiums in 2004. There can be no assurance that such a decrease of the premiums volume could be entirely offset by an improvement of our underwriting result or by a reduction of our management expenses.

The maintaining of our rating at its current level during the course of 2004 could as well have a significant impact on our financial situation. If the rating agencies decided not to upgrade our rating, we might not be able to renew a portion of our existing contracts during 2004 (for those being renewed during the year) or on January 1, 2005 (for those being renewed at that time), notably for Life reinsurance business. In that case, the Group's written premiums for 2004 and 2005 could decrease.

Life reinsurance business is particularly sensitive to the way our ceding companies perceive our financial strength as well as to our credit ratings. In many countries, including the U.S., our clients follow our ratings closely. In the context of the incorporation of the Group's life reinsurance activities into a new entity called SCOR VIE, we are endeavoring to obtain a stand-alone A range rating in order to encourage the development of this business. If we do not obtain such a rating, this could impact our existing Life business, including both new business and renewals of existing business at SCOR VIE.

In addition, given that some of our reinsurance treaties contain termination clauses triggered by ratings, there is a risk that our reserves would be reduced as a result of such termination by our clients, which in turn would be likely to significantly reduce our future financial margins and to require us to depreciate some or all of our DAC (see also Our shareholders' equity is highly sensitive to the value of our intangible assets ).

In addition, an important part of our business is conducted with U.S. ceding companies for whom state insurance regulations and market practice require that we obtain letters of credit from banks in order to maintain reinsurance contracts. If we are unable to honor our financial commitments under our outstanding credit facilities or if we suffer any further ratings downgrade, our financial situation and results could be significantly affected. Downgrading of our ratings has increased the cost of such letters of credit and has sometimes made it more difficult for us to renew or obtain letters of credit and, as a result, to conclude or renew reinsurance contracts. Moreover, any further downgrading would significantly restrict our ability to obtain such letters of credit and would affect our operations. In these circumstances, we could be required to reduce our business with U.S. ceding companies and our financial condition could be adversely affected.

### **A significant portion of our treaties contains provisions relating to financial strength, which could have an adverse effect on our financial condition.**

A significant portion of our reinsurance treaties, in particular in our Life reinsurance business, contains triggers relating to financial strength which entitle our cedents to terminate the relevant treaty upon the occurrence of specified events of default, which events include a ratings downgrade, our net assets falling below a specified threshold or our carrying out a reduction in share capital. Any such events could allow some of our cedents to terminate their contractual undertakings, which would have a material adverse effect on our financial condition. In addition, our main credit facilities, in particular those which were renewed in the third and fourth quarters of

## **Table of Contents**

2003, contain financial undertakings and provisions with respect to minimum ratings and net consolidated assets, the breach of which could constitute an event of default and cause a suspension in the use of these credit facilities and prevent us from obtaining new credit facilities, either of which would have a material adverse effect on our business.

### **SCOR faces a number of significant liquidity requirements in the short to medium-term**

The main sources of revenue from SCOR's reinsurance operations are premiums, revenues from investing activities, and realized capital gains. The bulk of these funds are used to pay out claims and related expenses, together with other operating costs. Our operations generate substantial cash flows due to the fact that most premiums are received prior to the date at which claims must be paid out. Historically, these positive operating cash flows, together with the portion of the investment portfolio held directly in cash or highly liquid securities, have allowed us to meet the cash demands entailed by our operating activities.

However, a number of significant liquidity requirements arise in the short to medium term, as described below:

In 1999, SCOR issued approximately EUR 233 million in so-called OCEANE bonds (convertible or exchangeable for new or existing shares of stock). These convertible bonds are repayable on January 1, 2005 at a price of EUR 65.28 per bond, representing a total amount payable (including redemption premium) of EUR 263 million. Because SCOR's share price is currently significantly lower than the redemption value of its OCEANE bonds, it will probably be necessary to repay the bonds in cash at their maturity date.

In 2002, SCOR issued EUR 200 million in unsubordinated notes repayable on June 21, 2007.

Pursuant to agreements entered into connection with the formation of IRP Holdings Limited (IRP Holdings), IRP's minority shareholder has agreed on exit rights exercisable during certain defined periods. The agreements permit the minority shareholder to exit IRP during the first half of 2005 and in any event require an exit no later than May 31, 2006. SCOR may acquire the shares held by the minority shareholder either with existing or newly-issued SCOR shares or with cash. SCOR may, depending on conditions at the time of the exit, decide to pay for all or part of these shares in cash. For more information on IRP, see Item 9.A The Offer and Listing IRP, and for a description of the pending litigations initiated by the minority shareholder of IRP, see Item 8.A Consolidated Statements and Other Financial Information Litigation.

Despite the level of cash generated by its ordinary activities, SCOR may be required to seek full or partial external financing in order to meet some or all of the foregoing payments.

The extent of any recourse to external financing will depend in the first place on the Group's available cash. In that respect, a significant portion of SCOR's assets are collateralized for the purpose of guaranteeing either letters of credit obtained from banks for the purpose of writing reinsurance contracts with ceding companies, or payment of loss claims made by ceding companies. These liabilities amounted to EUR 3,226 million at December 31, 2003 and accordingly restrict our capacity to manage our cash by means of asset disposals. The proportion of assets against which we are obliged to grant collateral is expected to rise in the short term as a result of the recent ratings downgrades and the terms of loan covenants negotiated in the last quarter of 2003. Moreover, the cash available in Group subsidiaries may not be transferable to the company, subject to local regulations and because of these subsidiaries' own cash requirements. Finally, our decision to withdraw from a significant number of business lines has significantly reduced our premium income, which may further affect our cash-flow.

Moreover, access to additional outside financing on top of the recent EUR 751 million capital increase also depends on a range of other factors, among them general economic conditions, market conditions, and investor perceptions of the company's sector of activity and financial condition. In addition, SCOR's ability to raise new financings depends on clauses in outstanding finance contracts. SCOR cannot guarantee that it will be in a position to obtain additional financing, or to do so on acceptable terms. If SCOR were unable to do so, the pursuit of its business development strategy and its financial condition would be materially adversely affected.

## **Table of Contents**

### **We are exposed to the risk of changes in foreign exchange rates**

We publish our consolidated financial statements in euros, but a significant part of our income and expenses, as well as our assets and liabilities, are denominated in currencies other than the euro.

In particular, the shareholders' equity of a large majority of the SCOR Group entities is stated in a currency other than the euro. As a result, from year to year, changes in the exchange rates used to translate foreign currencies into euros, such as the weakening of the U.S. dollar against the euro in recent years, may impact our consolidated net equity. As of December 31, 2003, the decline of the dollar against the euro resulted in a negative exchange rate adjustment in the Group's equity of EUR 136 million. In order to counter the effects of this exchange rate adjustment, we have entered into hedging arrangements in the fourth quarter of 2003, which resulted in an unrealized foreign exchange gain of EUR 37 million which was recorded in the Group's shareholders' equity. A significant portion of our shareholders' equity is denominated in US dollars and any noticeable change in exchange rates could have a negative impact on its level.

In addition, the variation of the U.S. dollar against the euro could have a significant impact on the Group's results due to significant technical undertakings denominated in dollars (and not covered by corresponding dollar-denominated assets) related to the deterioration of the U.S. business retroceded by SCOR US to SCOR. Nevertheless, at December 31, 2003, the decline in the U.S. dollar against the euro resulted in an exchange rate income of EUR 98 million.

### **Our Non-Life subsidiaries in the United States are facing financial difficulties and certain of our American subsidiaries are subject to a regulatory review by U.S. insurance regulators.**

The operations of our Non-Life subsidiaries in the U.S. have deteriorated principally as a result of losses stemming from the underwriting years 1997 to 2001, the impact of the terrorist attack of September 11, 2001 and the claims experience of the health insurance and credit markets. Based on U.S. risk-based capital requirements, we recapitalized our U.S. subsidiaries in 2000, 2001 and 2002, through capital investments or by the issuance of surplus notes, for a total amount of approximately USD 400 million. In early 2004, SCOR made a capital contribution in an amount of USD 207 million to SCOR US. The level of risk-based capital of our U.S. subsidiaries was slightly below acceptable levels for regulators at the end of 2003. The operations of our U.S. subsidiaries and in particular the level of their risk-based capital, is still being monitored by insurance regulators in the U.S.

SCOR's U.S. reinsurance and insurance subsidiaries are required to file financial reports in the states in which they are licensed or authorized, prepared in accordance with the accounting principles and methods prescribed by the New York State Insurance Department (NYID) and other state regulators. On February 25, 2004, SCOR Reinsurance Company (SCOR Re) notified the NYID that it had incorrectly accounted for a loss portfolio transfer reinsurance treaty signed in 2000 with three reinsurers unaffiliated to the Group in its 2000, 2001 and 2002 financial statements. The application by SCOR Re of the correct accounting principles and methods during this period would have had no material impact on SCOR's US GAAP consolidated financial condition. The NYID is currently reviewing this matter and has not advised SCOR Re as to its conclusion.

### **We face risks from changes in government regulations and certain litigation matters.**

We are subject to detailed, comprehensive regulation and supervision in all the countries in which we do business. Changes in existing laws and regulations may affect the way in which we conduct our business and the products we may offer. Moreover, we are involved in legal and arbitration proceedings in certain European, and other (including U.S.) jurisdictions. In particular, we are subject to proceedings initiated by the minority shareholder of IRP Holdings. See Item 8.A Consolidated Statements and Other Financial Information - Litigation. An adverse outcome of this proceeding could have a material adverse affect on our liquidity, financial condition and results of operations.

## **Table of Contents**

### **A significant part of our business is conducted with a limited number of brokers**

As is the case with many reinsurance companies, an important part of our Non-Life business comes through reinsurance brokers. The Non-Life reinsurance brokerage market is dominated by a limited number of participants with whom we do business.

As a result of our recent rating downgrades, several large brokers had decided to suspend us from the list of reinsurers that they propose to their clients. Nevertheless, certain clients could request of these brokers to maintain their commercial relationship with us, which several of them have done. The completion of the capital increase at the beginning of 2004 allowed SCOR to be put back on the lists of reinsurers put forward by the brokers to their clients. However, any decision taken by some brokers to stop all business with us would affect our volume of written premiums, which could significantly impact our operating result as well as our financial situation.

### **If we do not successfully implement our recovery plan or if such plan is not effective, our financial condition and business would be adversely affected**

Our Board of Directors formulated a recovery plan entitled "Back on Track" in November 2002 and took several effective decisions concerning new underwriting priorities, the resulting adjustments in allocation of capital and financial goals and constraints for 2003-2005. Additional measures were adopted with respect to the initial strategy of our recovery plan, namely relating to the run-off of CRP in January 2003 and the implementation of a strategy for certain of the SCOR US operations.

The implementation and the success of this recovery plan are based on a certain number of assumptions and factors that are not under our control. If economic conditions, our competitive position, our rating level, our financial condition or our internal organization are not consistent with these assumptions or our objectives, or if the measures envisaged by the recovery plan are insufficient, it is possible that our recovery plan would fail and that we would not achieve our objectives, including our return to profitability in 2004. In this case, our business and financial condition could deteriorate and new measures would need to be devised.

### **The successful implementation of our recovery plan also greatly depends on our ability to properly manage the run-off of certain of our lines of business in the United States, including those of CRP and SCOR US.**

In January 2003, we put CRP operations in run-off. In addition, we have determined to withdraw from certain lines of our business at SCOR US operations. We are currently studying the possible options regarding the future management of such operations, but have not yet finalized our analysis. The costs and liabilities associated with these run-off businesses and other contingent liabilities could cause the Group to take additional charges that could be material to the Group's results of operations.

In addition, a significant part of our strategy regarding the run-off of certain of our operations in the United States includes the commutation of the risks held by our American subsidiaries (including CRP). There can be no assurance that any such commutation could be made on attractive terms for the Group.

### **Our shareholders' equity is highly sensitive to the value of our intangible assets.**

A significant portion of our assets is comprised of intangible assets, the value of which is to a large extent dependent on our future operating performance. The valuation of intangible assets also requires us to make subjective and complex judgments about matters that are inherently uncertain. If there is a change in the assumptions supporting our intangible assets, we may be required to write them down in whole or in part, thereby further reducing our capital base.

The amount of goodwill we carry in our consolidated accounts may be impacted by business and market conditions. In particular, we currently carry an amount of EUR 202 million in goodwill primarily related to our United States operations, as a result of the acquisition of Partner Re Life in 2002, Sorema North America in 2001 and Allstate Re in 1996.

## **Table of Contents**

According to FAS 142, the Group performs the required annual assessment of goodwill during the fourth quarter (annual closing); however, this norm requires for an additional test to be performed during the year in the occurrence of some events or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Thanks to the Group's successful capital increase completed in January 2004, which restored the Group's positive financial situation and convinced the insurance brokers, at the end of 2003, to place the Group back on the list of reinsurers that their clients should use, the Group has managed to maintain its various ratings to an appropriate level to support a significant portion of the Group's business. Should any adverse significant change occur during 2004, the Group would need to perform an impairment assessment of its goodwill before the regular fourth quarter assessment. If the goodwill is determined to be impaired, the amount of the goodwill's write off will impact the Group's results.

Other assets we carry are subject to review. For example, as of December 31, 2003 we had a total of EUR 17 million in deferred tax assets and EUR 56 million in deferred tax liabilities compared to a total of EUR 438 million in deferred tax assets and EUR 224 million in deferred tax liabilities at December 31, 2002. The calculation of deferred tax assets and liabilities is based on applicable tax legislation and accounting standards and the future recoverability of these deferred tax assets depend on the performance of each entity. At each annual financial statement closing, we are required to assess the need for a valuation allowance of our deferred tax assets. Because we have experienced three consecutive annual losses, the criteria are more severe and future taxable income cannot be used. As a result at December 31, 2003, we had to write down all of the deferred tax assets related to SCOR US and SCOR Paris, resulting in a charge of EUR 385 million.

The costs of acquiring new business, including commissions and underwriting expenses, are deferred and amortized as deferred acquisition costs, or DAC. In general, DAC are amortized in proportion to the profits expected to be generated over the life of the underlying contracts. The assumptions we make with respect to the recoverability of DAC are therefore affected by such factors as operating performance, market conditions and persistency of underlying life policies. If the assumptions on which recoverability of DAC is based prove to be incorrect, it could become necessary to accelerate its amortization, which could have a material adverse impact on our financial condition and results of operations.

## **Item 4. Information on the Company**

### **A. BUSINESS OVERVIEW**

#### **General**

SCOR is a French société anonyme with its registered office at 1, avenue du Général de Gaulle, 92074 Paris-La Défense Cedex, France, phone number : 33.(0)1.46.98.70.00

SCOR provides treaty and facultative reinsurance on a worldwide basis to Property-Casualty and Life insurers. In 2003, the Group had net written premiums of EUR 2,988 million, which management believes makes it the largest French reinsurer, one of the five largest European reinsurers and one of the world's ten largest reinsurers, in each case based on management's estimate of the 2003 net written premiums of other major international reinsurers and excluding intra-group business.

SCOR operates in 19 countries through its subsidiaries, branches and representative offices.

**Table of Contents**

**Recent Developments**

In June 2003, the SCOR Group acquired a 6.67% stake in IRP Holdings, thus increasing its ownership interest in IRP Holdings from 46.68% as of March 31, 2003 to 53.35% as of June 30, 2003.

In accordance with the shareholders agreement dated December 28, 2001 entered into upon the creation of IRP Holdings, the exit of IRP's minority shareholder will be completed by May 31, 2005. However, under certain circumstances, the minority shareholder may elect to delay the exit for one year. SCOR may acquire the shares held by the minority shareholder either with existing or newly-issued SCOR shares or with cash.

For more information on IRP, see Item 9.A The Offer and Listing IRP and Item 8.A Consolidated Statements and Other Financial Information Legal Proceedings .



**Table of Contents**

**INDUSTRY OVERVIEW**

**Principles**

Reinsurance is an arrangement in which a company, the reinsurer, agrees to indemnify an insurance company, the ceding company, against all or a portion of the primary insurance risks underwritten by the ceding company under one or more insurance contracts. Reinsurance can provide a ceding company with several benefits, including a reduction in net liability on individual risks, catastrophe protection from large or multiple losses and assistance in maintaining acceptable financial ratios. Reinsurance also provides a ceding company with additional underwriting capacity by permitting it to accept larger risks and write more business than would be possible without a concomitant increase in capital and surplus. Reinsurance, however, does not discharge the ceding company from its liability to policyholders.

Reinsurance provides three essential functions, as well as a number of additional services to customers.

First, reinsurance helps to stabilize direct insurers' earnings when unusual and major events occur, by assuming the high layers of these risks or relieving them of accumulated individual exposures.

Reinsurance allows insurers to increase the maximum amount they can insure for a given loss or category of losses-by enabling them to underwrite a greater number of risks, or larger risks, without unduly over-burdening their administrative expenses or their need to cover their solvency margin, and hence their capital base.

Reinsurance makes substantial quantities of liquidity available to insurers in the event of major loss events, which enables the latter to manage their assets more predictably and thus more profitably.

In addition, reinsurers also:

help ceding companies define their reinsurance needs and devise the most effective reinsurance plan;

supply a wide array of support services, particularly in terms of technical training, organization, accounting and information technology;

provide expertise in certain highly specialized areas such as the analysis of complex risks and risk pricing;

enable ceding companies to build up their business even if they are undercapitalized, particularly in order to launch new products requiring heavy investment.

**Types of Reinsurance**

***Treaty and Facultative Reinsurance***

The two basic types of reinsurance arrangements are treaty and facultative reinsurance. In treaty reinsurance, the ceding company is obligated to cede and the reinsurer is obligated to assume a specified portion of a type or category of risks insured by the ceding company. Treaty reinsurers, including the SCOR Group, do not separately evaluate each of the individual risks assumed under their treaties and, consequently, after a review of the ceding company's underwriting practices, are largely dependent on the original risk underwriting decisions made by the ceding primary policy writers. Such dependence subjects reinsurers in general, including the Group, to the possibility that the ceding companies have not adequately evaluated the risks to be reinsured and, therefore, that the premiums ceded in connection therewith may not adequately compensate the reinsurer for the risk assumed. The reinsurer's evaluation of the ceding company's risk management and underwriting practices as well as claims settlement practices and procedures, therefore, will usually impact the pricing of the treaty.

In facultative reinsurance, the ceding company cedes and the reinsurer assumes all or part of the risk under a single insurance contract. Facultative reinsurance is negotiated separately for each insurance contract that is reinsured. Facultative reinsurance normally is purchased by ceding companies for individual risks not covered by their reinsurance treaties, for amounts in excess of the monetary limits of their reinsurance treaties and for unusual risks. Underwriting expenses and, in particular, personnel costs, are higher relative to premiums written on facultative business because each risk is individually underwritten and administered. The ability to separately

## **Table of Contents**

evaluate each risk reinsured, however, increases the probability that the underwriter can price the contract to more accurately reflect the risks involved.

### ***Proportional and Non-Proportional Reinsurance***

Both treaty and facultative reinsurance can be written on a proportional, or pro rata, basis or a non-proportional, or excess of loss, basis. With respect to proportional or pro rata reinsurance, the reinsurer, in return for a predetermined portion or share of the insurance premium charged by the ceding company, indemnifies the ceding company against a predetermined portion of the losses and loss adjustment expenses (LAE) of the ceding company under the covered insurance contract or contracts. In the case of reinsurance written on a non-proportional, or excess of loss basis, the reinsurer indemnifies the ceding company against all or a specified portion of losses and LAE in excess of a specified amount, known as the ceding company's retention or reinsurer's attachment point, subject to a negotiated reinsurance contract limit.

Although the frequency of losses under a pro rata reinsurance contract is usually greater than on an excess of loss contract, generally the loss experience is more predictable and the terms and conditions of a pro rata contract can be structured to limit aggregate losses from the contract. A pro rata reinsurance contract therefore does not necessarily require that a reinsurance company assume greater risk exposure than on an excess of loss contract. The predictability of the loss experience may better enable underwriters to price such business accurately in light of the risk assumed, therefore reducing the volatility of results.

Excess of loss reinsurance is often written in layers. One or a group of reinsurers accepts the risk just above the ceding company's retention up to a specified amount, at which point that reinsurer or another reinsurer or a group of reinsurers accepts the excess liability up to an additional specified amount or such liability reverts to the ceding company. The reinsurer taking on the risk just above the ceding company's retention layer is said to write working layer or low layer excess of loss reinsurance. A loss that reaches just beyond the ceding company's retention will create a loss for the lower layer reinsurer, but not for the reinsurers on the higher layers. Loss activity in lower layer reinsurance tends to be more predictable than that in higher layers due to a greater historical frequency, and therefore, like pro rata reinsurance, better enables underwriters and actuaries to more accurately price the underlying risks.

Premiums payable by the ceding company to a reinsurer for excess of loss reinsurance are not directly proportional to the premiums that the ceding company receives because the reinsurer does not assume a direct proportionate risk. In contrast, premiums that the ceding company pays to the reinsurer for pro rata reinsurance are proportional to the premiums that the ceding company receives, consistent with the proportional sharing of risk. In addition, in pro rata reinsurance the reinsurer generally pays the ceding company a ceding commission. The ceding commission is usually based on the ceding company's cost of acquiring the business being reinsured (commissions, premium taxes, assessments and miscellaneous administrative expense) and also may include a profit factor for producing the business.

### ***Retrocession***

Reinsurers typically purchase reinsurance to cover their own risk exposure or to increase their capacity. Reinsurance of a reinsurer's business is called a retrocession. Reinsurance companies cede risks under retrocessional agreements to other reinsurers, known as retrocessionaires, for reasons similar to those that cause primary insurers to purchase reinsurance: to reduce net liability on individual risks, protect against catastrophic losses, stabilize financial ratios and obtain additional underwriting capacity.

### ***Broker vs. Direct Reinsurance***

Reinsurance can be written through professional reinsurance brokers or directly from ceding companies. From a ceding company's perspective, both the broker market and the direct market have advantages and disadvantages. A ceding company's selection of one market over the other will be influenced by its perception of such advantages and disadvantages relative to the reinsurance coverage being placed. For example, broker coverages usually involve a number of participating reinsurers that have been assembled by a broker, each assuming a specified portion of the risk being reinsured. A ceding company may find it easier to arrange such coverage in a

**Table of Contents**

difficult underwriting environment where risk capacity is constrained and reinsurers are seeking to limit their risk exposure. In contrast, direct coverage usually are structured by ceding companies directly with one or a limited number of reinsurers. The relative amount of brokered and direct business written by the Group's subsidiaries varies according to local market practice.

**Table of Contents****PRODUCTS AND MARKETS****General**

Our operations are organized in the following four business segments: Non Life, Life/Accident & Health, Alternative Reinsurance and Credit, Surety & Political Risks. Non Life is further organized into two sub-segments: Property-Casualty Treaty and Large Corporate Accounts written on a facultative basis (SCOR Business Solutions or SBS). Within each segment, we write various classes of business, as indicated below. Responsibilities and reporting within the Group are established based on this structure, and our consolidated financial statements reflect the activities of each segment.

The following table sets forth our gross premiums written by segment and class of business:

|   | Year Ended December 31, |                   |                   |                   |                   |                   |
|---|-------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
|   | 2001                    |                   | 2002              |                   | 2003              |                   |
|   | EUR                     | %                 | EUR               | %                 | EUR               | %                 |
|   | (EUR, in millions)      |                   |                   |                   |                   |                   |
| <b>By segment of business</b>           |                         |                   |                   |                   |                   |                   |
| Non Life                                | 2,480                   | 56                | 3,106             | 63                | 2,259             | 68                |
| Life/Accident Health                    | 1,062                   | 24                | 1,218             | 25                | 983               | 30                |
| Alternative Reinsurance                 | 712                     | 16                | 467               | 10                | (1)               |                   |
| Credit, Surety & Political Risks        | 175                     | 4                 | 123               | 3                 | 65                | 2                 |
|   | <u>          </u>       | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total                                   | 4,429                   | 100               | 4,914             | 100               | 3,306             | 100               |
|   | <b>■</b>                | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          |
| <b>By segment and class of business</b> |                         |                   |                   |                   |                   |                   |
| <b>Property-Casualty Treaty</b>         |                         |                   |                   |                   |                   |                   |
| Property                                | 796                     | 41                | 1,139             | 52                | 972               | 58                |
| Casualty                                | 1,039                   | 55                | 920               | 42                | 609               | 36                |
| Marine, Space and Transportation        | 61                      | 3                 | 77                | 4                 | 63                | 4                 |
| Construction                            | 26                      | 1                 | 40                | 2                 | 46                | 2                 |
|   | <u>          </u>       | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Property-Casualty Treaty          | 1,922                   | 100               | 2,176             | 100               | 1,690             | 100               |
|   | <b>■</b>                | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          |
| <b>Large Corporate Accounts (SBS)</b>   |                         |                   |                   |                   |                   |                   |
| Property                                | 266                     | 48                | 437               | 47                | 329               | 58                |
| Casualty                                | 181                     | 32                | 278               | 30                | 85                | 15                |
| Marine, Space and Transportation        | 38                      | 7                 | 79                | 8                 | 36                | 6                 |
| Construction                            | 73                      | 13                | 136               | 15                | 119               | 21                |
|   | <u>          </u>       | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Large Corporate Accounts          | 558                     | 100               | 930               | 100               | 569               | 100               |
|   | <b>■</b>                | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          | <b>■</b>          |
| <b>Total Non Life</b>                   | 2,480                   |                   | 3,106             |                   | 2,259             |                   |
| <b>Life/Accident &amp; Health</b>       |                         |                   |                   |                   |                   |                   |
| Annuity-based                           | 121                     | 11                | 182               | 15                | 198               | 18                |
| Individual & group life                 | 527                     | 50                | 493               | 40                | 384               | 46                |
| Accident                                | 81                      | 8                 | 100               | 8                 | 132               | 12                |
| Disability                              | 57                      | 5                 | 56                | 5                 | 50                | 4                 |
| Health                                  | 229                     | 22                | 200               | 16                | 105               | 9                 |
| Unemployment                            | 12                      | 1                 | 14                | 1                 | 28                | 3                 |
| Long-term care                          | 35                      | 3                 | 173               | 14                | 86                | 8                 |
|   | <u>          </u>       | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total Life/Accident & Health            | 1,062                   | 100               | 1,218             | 100               | 983               | 100               |



**Non Life**

The Non Life segment is divided into two operational sub segments: Property Casualty Treaty and Large Corporate Accounts.

## **Table of Contents**

The Property-Casualty Treaty sub-segment includes the proportional (pro rata) and non-proportional (excess of loss and stop loss) treaty classes of property, marine, space and transportation, and construction reinsurance.

*Property.* The Group's proportional property treaty business provides reinsurance coverage for underlying insured property damage or business interruption losses resulting from fire or other perils in the homeowners, personal auto, industrial and general commercial property lines.

Non-proportional property treaty business covers the same lines and risks, but some specialized excess of loss covers provide primarily catastrophe loss protection to cedents.

*Casualty.* The Group's casualty proportional and non-proportional treaty reinsurance includes auto liability and general third party liability coverage, as well as the liability components of both homeowners and general commercial coverage. Auto liability reinsurance covers bodily injury and third party property and other liability risks arising from both private passenger and commercial fleet auto coverage.

*Marine, Space and Transportation.* The Group's marine, space and transportation treaty business relates primarily to ocean and inland marine risk, as well as a limited amount of commercial aviation and space coverage.

*Construction.* The Group's construction treaty business, primarily written on a proportional basis, includes inherent defect insurance covers, also known as decennial insurance. As required by French law, decennial insurance covers major structural defects and collapse for ten years after completion of construction of a building.

The second sub-segment of the Non Life segment is Large Corporate Accounts (which we refer to as SCOR Business Solutions or SBS). The Group's large facultative business is written by specialized underwriting teams organized under SCOR Business Solutions. This structure was reorganized in 2000 around the activities of corporate buyers seeking global risk financing solutions that combine traditional risk covers and alternative financing. It shares risks with cedents for large, complex industrial or technical risks, such as automotive assembly lines, semiconductor manufacturing plants, oil and gas or chemical facilities, oil and gas exploration and production sites, energy facilities, and boiler and machinery installations.

Large facultative business is primarily written in property, as well as, to a lesser degree, in the liability, transportation, space and construction classes of business. Casualty facultative also encompasses commercial fleet auto coverage, workers compensation, fraud and commercial third party liabilities.

Space and transportation facultative coverage is written particularly in the areas of space and offshore risks, and requires the application of sophisticated, highly technical risk analysis and underwriting criteria. Offshore business relates to offshore oil and gas exploration and operations, while space business relates to satellite assembly, launch and coverage for commercial space programs.

Construction facultative coverage is typically provided against risk of loss due to physical damage caused during the construction period as well as, in certain cases, business interruption or other financial losses incurred as a result of completion delays for large and complex construction and industrial projects. The Group has acted or is acting as lead or principal reinsurer on several world scale infrastructure projects. For these leading projects, SCOR takes an active role in all phases of the development, and works with cedents, brokers, insureds, risk managers and project sponsors in optimizing the combination of risk management techniques and insurance solutions.

## **Life/Accident & Health**

Life/Accident & Health reinsurance includes life reinsurance products, as well as personal casualty reinsurance, namely accident, disability, health, unemployment and long-term care.

*Life.* The Group's Life business, written primarily on a proportional and non-proportional treaty basis, provides life reinsurance coverage with respect to individual and group life, reinsurance of annuity-based products, and longevity reinsurance, to primary life insurers and pension funds.

*Accident, disability, health, unemployment and long-term care.* The personal segments of this business are written primarily on a proportional treaty basis.

**Table of Contents****Alternative Risk Transfer (ART)**

The Group's alternative reinsurance business was conducted primarily out of CRP, the Group's Bermuda-based subsidiary. It focused on three distinct products:

workers' compensation, motor insurance and general liability claims in the U.S. market;

using alternative insurance techniques primarily temperature-based derivatives;

developing single integrated risk transfer instruments to protect against combinations of fortuitous uncertainties with financial exposures.

Reported incurred loss ratios on CRP's prospective workers compensation portfolio for accident years 1999 and 2000 began to deteriorate during the first half of 2002 and this trend continued for the remainder of 2002. Consequently, a decision was made in the latter part of 2002 to cease underwriting. In January 2003, the Group decided to transfer CRP to run-off status and in April 2003, explored the sale of CRP. In June 2003, SCOR began the process of commuting CRP's portfolio and had completed commutations by December 31, 2003 on about 60% of the portfolio, compared to year-end 2002, and is still seeking further commutations.

**Credit, Surety and Political Risks**

SCOR's credit, surety and political risks business is conducted by teams based primarily in Europe and to a lesser extent in the United States. In credit insurance contracts, the insurer covers risks of loss due to non-payment of debts, while in surety insurance contracts, the insurer acts as guarantor to pay (or make pay) a debt. Political risks insurance covers risks of loss as a result of measures taken by governments or governmental entities jeopardizing a sales contract or an obligation.

**Distribution by geographic area**

In 2003, SCOR generated approximately 58% of its gross premiums written in Europe, with significant market positions in France, Germany, Spain and Italy, 25% of its gross premiums written in North America, including Bermuda and the Caribbean region and 17% of its gross premiums written in Asia.

The following table shows the distribution of the Group's gross premiums written by geographic area:

**Gross Premiums Written by Geographic Area<sup>(1)</sup>**

|                                      | Year ended December 31,   |      |       |      |       |      |
|--------------------------------------|---------------------------|------|-------|------|-------|------|
|                                      | 2001                      |      | 2002  |      | 2003  |      |
|                                      | EUR                       | %    | EUR   | %    | EUR   | %    |
|                                      | (EUR figures in millions) |      |       |      |       |      |
| France                               | 586                       | 13%  | 840   | 17%  | 720   | 22%  |
| Europe (Outside of France)           | 1,083                     | 24%  | 1,377 | 28%  | 1,205 | 36%  |
| Total Europe                         | 1,669                     | 37%  | 2,217 | 45%  | 1,925 | 58%  |
| North America                        | 2,229                     | 51%  | 1,934 | 39%  | 822   | 25%  |
| Asia-Pacific and Other International | 531                       | 12%  | 763   | 16%  | 559   | 17%  |
| Total                                | 4,429                     | 100% | 4,914 | 100% | 3,306 | 100% |

(1) Premiums are allocated by geographic area based on information received by the Group from its cedents concerning the primary location of the cedents' underlying insured risks.

**Table of Contents**

**RATINGS**

Our current Group ratings by A.M. Best Co. ( A.M. Best ), Fitch Ratings, and S&P are as follows:

|                                     |                           |       |                 |
|-------------------------------------|---------------------------|-------|-----------------|
| A.M. Best<br>(January 4, 2004)      | Financial Strength rating | B++   | Very Good       |
|                                     | Long-term debt            | bb+   | Speculative     |
|                                     | Short-term debt           | AMB-2 | Adequate        |
| S&P<br>(December 2, 2003)           | Financial strength rating | BBB+  | Good            |
|                                     | Long-term debt            | BBB+  | Adequate        |
|                                     | Short-term debt           | A-2   | Satisfactory    |
| Fitch Ratings<br>(January 12, 2004) | Financial strength rating | BB+   | Moderately weak |
|                                     | Long-term debt            | BB    | Speculative     |
|                                     | Short-term debt           | B     | Speculative     |

On January 4, 2004, A.M. Best changed the implications of the under review status of the B++ (Very Good) financial strength rating of SCOR and its core subsidiaries from developing to stable.

On December 2, 2003, Standard & Poor's Ratings Services raised its long-term counterparty credit and insurer financial strength ratings on SCOR and subsidiaries to BBB+ from BBB-. In addition, Standard & Poor's raised its short-term counterparty credit and commercial paper ratings on SCOR to A-2 from A-3. All ratings were removed from CreditWatch, where they had been placed originally on June 17, 2003. The outlook on all Group entities is currently stable.

On January 12, 2004, Fitch Ratings affirmed the rating of SCOR Group's Insurer Financial Strength (IFS) at BB+ and the long-term and short-term ratings of SCOR at BB and B, respectively, removing them from Fitch's Rating Watch Negative. The outlooks for these ratings are currently stable. Since January 2004, the Fitch rating has been unsolicited.



## **Table of Contents**

### **UNDERWRITING, RISK MANAGEMENT AND RETROCESSION**

#### **Underwriting**

Consistent with its strategy of selective market and business segment development, the Group seeks to maintain a portfolio of business risks that is well diversified both geographically and by line and class of business. In addition, the Company has centrally established underwriting guidelines for its subsidiary companies to ensure the diversification and management of risk with respect to its business by line and class of business.

The Group's underwriting is conducted through Property-Casualty treaty and facultative, and Life underwriting teams, with the support of technical departments such as actuarial, claims, legal, retrocession and accounting.

Both underwriting and support staffs are located in the Group's Paris headquarters as well as in local subsidiaries and branches, although some support functions, like retrocession, have been centralized at the head office level. While underwriting is carried out at decentralized (subsidiary or division) level, the Group's overall exposure to particular risks and in particular geographic zones is centrally monitored from Paris.

Facultative underwriters belong to the Group's SCOR Business Solutions integrated division, which operates on a worldwide basis, from four underwriting centers (in Paris, London, New York and Singapore) and with underwriting entities located in the Group's subsidiaries and branches. This division is dedicated to large corporation business and is geared to provide its clients with solutions for the conventional and/or alternative transfer of their risks.

Life underwriting within the Group is under the worldwide responsibility of SCOR VIE. Our Life clients are life or accident and health insurance companies worldwide. They are served by specialized Life underwriters familiar with the specific features of each of the markets in which they operate, including mortality tables, morbidity risks, disability and pension coverage, product development, financing and specific market coverage and policy conditions. Life underwriting consists of the consideration of many factors, including the type of risks to be covered, ceding company retention levels, product and pricing assumptions and the ceding company's underwriting standards and financial strength.

Life underwriters worldwide are supported by the Life Underwriting Department ( LUD ), which coordinates underwriting activities at the group level and conducts underwriting audits in the operating units, and by the Technical and Development Department ( TDD ), responsible for pricing tools, reserving rules, product development and retrocession. These two departments set in common the underwriting guidelines, which are approved by the Underwriting Innovation Committee, comprising SCOR Vie General Management, and the heads of underwriting units LUD and TDD. This Committee periodically reviews and updates the level of underwriting authority (there are four levels) delegated to each underwriter.

Property-Casualty treaty underwriters manage client relationships and offer reinsurance support after a careful review and assessment of the cedents' underwriting policy, portfolio profile, exposures and management procedures. They are responsible for writing treaty business as well as small facultative risks in their respective territories within the limits of their delegated underwriting authority and the scope of underwriting guidelines approved by the Group General Management.

The underwriting teams are supported by a technical underwriting unit based in the Group head office. The technical underwriting unit is providing worldwide treaty and small facultative underwriting guidelines, the delegation of capacity, underwriting support to specific classes or individual risks when required, ceding company portfolio analyses and risk surveys.

The underwriting teams are also supported by a Group actuarial unit responsible for pricing and reserving methods and tools to be applied by the actuarial units based in the treaty operating units. The Group audit department conducts frequent underwriting audits in the operating units.

#### **Catastrophe Risk and Exposure Controls**

Like other reinsurance companies, SCOR is exposed to multiple insured losses arising out of a single occurrence, whether a natural event such as a hurricane, flood or an earthquake, or another man-made catastrophe such as an

**Table of Contents**

explosion or fire at a major industrial facility or an act of terrorism. Any such catastrophic event could generate insured losses in one or many of SCOR's lines of business.

In 2003, SCOR experienced no major natural catastrophe losses, the largest one being the storms in the midwest of the U.S. for a net cost of EUR 30 million.

During the summer of 2002, the catastrophic floods in Central Europe affecting the Czech Republic, Germany and Austria produced a pre-tax catastrophe loss for the Group, net of retrocession, of EUR 95 million. Typhoon Rusa in Korea in August 2002, the flooding in the south-east of France in September 2002 and the windstorm Jeannet in northern Europe in October 2002 did not have a material impact on SCOR.

The consequences of the earthquakes, which occurred in January 2001 in El Salvador and in India, in February 2001 in the state of Washington, U.S., and in March 2001 in Japan, were limited due to either a relatively low involvement of the Group in the damaged regions or limited overall insured and reinsured losses.

SCOR carefully evaluates its potential natural event and other risk accumulation for its entire property portfolio at the head office level, including exposures underwritten by its subsidiaries worldwide. Pursuant to overall guidelines and procedures established from the Paris headquarters, each subsidiary monitors its own accumulation for the relevant country or region, and the Accumulation Department based in Paris centrally consolidates the results for the Group.

SCOR employs various techniques, depending upon the region and peril, to assess and manage its accumulated exposure to property natural catastrophe losses in any one region of the world and quantifies that exposure in terms of its potential maximum loss. SCOR defines this as its anticipated maximum loss, taking into account contract limits, caused by a single catastrophe affecting a broad contiguous geographic area, such as that caused by a windstorm, a hurricane or an earthquake, occurring within a given return period. SCOR estimates that its current Group-wide potential maximum loss from natural catastrophe events, before retrocessional reinsurance, with the most significant exposures relating to earthquake risks are located in Japan, Italy, Israel and Turkey and that its wind and other weather-related risks are concentrated in Europe and Japan.

The following table summarizes the main Group identified natural catastrophe exposures by geographic area:

| Range of Potential Catastrophe Exposure <sup>(1)</sup> | Subject countries as of December 2003                  |
|--|--|
| (EUR, in millions)                                     |  |
| 100 to 200   | Canada, Colombia, Greece, Peru, United States          |
| 200 to 300   | Chile, Israel, Italy, Mexico, Portugal, Taiwan, Turkey |
| 300 and over   | Japan, Europe  |

(1) Calculated on a potential maximum loss basis for a given return period before reinsurance. The results are based on proprietary software.

For more than 15 years, SCOR has been using its own internally developed and regularly updated software program for evaluating earthquake potential maximum losses for 20 countries. The methods utilized for the simulation of the events and of their consequential damages have been upgraded into SERN ( *Système d'Evaluation des Risques Naturels* or Natural Risks Evaluation System), an enhancement of existing models initiated in 1997 by SCOR and partners from prominent research institutes and recognized private IT companies. This software program is directly linked to our worldwide database and available to all of SCOR's subsidiaries and operating units. As of December-end 2003, SERN is operational for earthquake exposure in Australia, Algeria, Canada, Chile, Colombia, Greece, Indonesia, Israel, Jordan, Italy, Japan, Mexico, New Zealand, Peru, Philippines, Portugal, Taiwan, the United States and Venezuela. SERN modeling development for Turkey is in progress and estimates of earthquake exposure and related potential maximum losses are obtained from SCOR's older proprietary system. For countries such as Japan and the United States, SCOR's analyses are compared with other calculations performed using programs developed by specialized independent consultants.

The potential accumulation due to hurricanes in the United States is analyzed in a similar fashion, using third-party software and simulation tools. The potential accumulation due to typhoons in Japan is analyzed using maximum liability for non proportional treaties and scenario based on Mireille (major typhoon in Japan in 1991)



**Table of Contents**

for prorata treaties. European windstorm accumulation in the treaty portfolio is also assessed by SERN, which has been adapted to analyze windstorm events and is now operational in eight European countries, reproducing past events. SCOR continues to refine its loss estimation methodologies internally with the assistance of outside consultants.

The following table sets forth certain data regarding the Group's catastrophe loss experience in each of the three years ended December 31, 2003:

|  | Year Ended<br>December 31, |       |       |
|--|----------------------------|-------|-------|
|  | 2001                       | 2002  | 2003  |
|  | (EUR, in millions)         |       |       |
| Number of catastrophes <sup>(1)</sup>                          | 1                          | 1     | 4     |
| Incurred losses and LAE from catastrophes, gross               | 670(2)                     | 95(3) | 78(4) |
| Incurred losses and LAE from catastrophes, net of retrocession | 215(2)                     | 94(3) | 72(4) |
| Group loss ratio <sup>(5)</sup>                                | 102%                       | 97%   | 99%   |
| Group loss ratio excluding catastrophes                        | 95%                        | 94%   | 96%   |

(1) A catastrophe is defined by SCOR as an event involving multiple insured risks causing pre-tax losses, net of reinsurance, of EUR 10 million or more.

(2) World Trade Center.

(3) Catastrophic floods in Central Europe.

(4) Floods in Italy and Southwestern France, storms in the midwest (USA) and typhoon Maemi in South Korea.

(5) Loss incurred prior to discount on workers compensation reserves on North American operations expressed as a percentage of premiums earned.

**Claims**

SCOR's Group Claims Division, created in April 2003, has the mission to implement a general claims handling policy for the Group and to put in place worldwide control and reporting procedures.

The claims handling function is performed by the Group Claims Division supported by the subsidiaries claims departments, which initially process and monitor individual reported claims. In addition to managing claims, periodic audits are conducted on specific claims and lines of business; procedures and claims processing are reviewed at the offices of ceding companies with the aim to evaluate adjusting techniques, reserves valuation and adequacy, quality of the staff. Technical and legal assistance is provided to underwriters before and after accepting certain risks. Following these audit and assistance missions, when needed, recommendations are given to underwriters, claims adjusters and management.

The Group Large Claims Committee chaired by the Group General Manager reviews on a monthly basis all large claims, including litigation claims and asbestos and environmental claims. Its main objectives are to review the consolidated impact of such claims and to strengthen the monitoring of large claims management across the lines of business and countries.

**Retrocessional Reinsurance**

The Group retrocedes a portion of the risks it underwrites in order to control its exposures and losses, and pays premiums based upon the risks and exposures of its facultative and treaty acceptances, subject to such retrocession reinsurance. Retrocession reinsurance is subject to collectibility in all cases where the original business accepted by the Group suffers from a loss. The Group remains primarily liable to the direct insurer on all risks reinsured although the retrocessionaire is liable to SCOR to the extent of the reinsurance limits purchased. SCOR then monitors the financial condition of retrocessionaires on an ongoing basis. In recent years, the Group has not experienced any material difficulties in collecting recoverable amounts from its retrocessional reinsurers. SCOR reviews its retrocession arrangements periodically, to ensure that they fit closely to the development of its business.



**Table of Contents**

The Group utilizes a variety of retrocession agreements with non-affiliated retrocessionaires to control its exposures to large property losses. The overall program set in place on an annual basis provides coverage for up to three major events within one occurrence year. A major event is likely to be a natural catastrophe such as an earthquake, a windstorm, a hurricane or a typhoon in a region where the Group has aggregate exposures stemming from the business written.

Had a major catastrophe occurred resulting in a loss equal to the Group's natural perils potential maximum exposure in 2003, management estimates that the net loss before tax for SCOR in 2003, including the cost of reinstatement retrocession premium (excluding any reinstatement premium collected from ceding companies) would have been EUR 200 million.

IRP was established in December 2001 to reinsure (as a retrocessionaire) certain of SCOR's non-Life reinsurance business on a quota share basis from 2002 forward. The retrocession rate in 2003 was 25%. SCOR's initial ownership interest in IRP was 41.68%, and was increased to 53.35% in 2003. IRP was fully consolidated from fiscal year 2001.

In January 2002, the Group purchased a USD 150 million multi-year reinsurance cover, to provide coverage against the occurrence of an earthquake in the U.S or in Japan, or a severe windstorm in Europe, subject to a limit of USD 100 million per occurrence. The contract, provided by Atlas Reinsurance II p.l.c., protects SCOR's property and construction portfolio for a period of three years. Atlas Reinsurance II p.l.c. issued two classes of notes for a total of USD 150 million with principal reduction contingent on the parametric model designed by Risk Management Solutions (RMS) based on SCOR's exposure. This cover will expire on December 31, 2004.

**Table of Contents**

**RESERVES**

Significant periods of time may elapse between the occurrence of an insured loss, the reporting of the loss to the ceding company and the reinsurer and the ceding company's payment of that loss and subsequent payments to the ceding company by the reinsurer. To recognize liabilities for unpaid losses, LAE and future policy benefits, insurers and reinsurers establish reserves, which are balance sheet liabilities representing estimates of future amounts needed to be paid in respect of reported and not yet reported claims and related expenses on losses that have already occurred.

The Group maintains reserves to cover its estimated ultimate liability for losses and LAE with respect to reported and not yet reported claims. Because reserves are estimates of ultimate losses and LAE, management monitors reserve adequacy over time, evaluating new information, as it becomes known and adjusting reserves, as necessary. Management considers many factors when setting reserves, including the following:

information from ceding companies,

historical trends, such as reserving patterns, loss payments, pending levels of unpaid claims and product mix,

internal methodologies that analyze the Group's experience with similar cases,

current legal interpretations of coverage and liability, and

economic conditions.

Based on these considerations, management believes that adequate provision has been made for the Group's Non-Life loss and LAE reserves, which totaled EUR 6,330 million (net of retrocession) as of December 31, 2003. Actual loss and LAE paid may deviate, perhaps significantly, from such reserves. To the extent reserves prove to be insufficient to cover actual losses and LAE after taking into account available retrocessional coverage, the Group would have to augment such reserves and incur a charge to earnings which could have a material adverse effect on the Group's consolidated financial condition, results of operations and cash flows.

The Group Chief Reserving Actuary conducted an appraisal of the technical reserves as at December 31, 2003, based on reports by internal and external actuaries. As a result, and considering the strengthening of reserves recorded during the third quarter of 2003, losses reserves at December 31, 2003 were confirmed and adjusted only in order to take into account developments in the fourth quarter.

**General**

As part of the reserving process, insurers and reinsurers review historical data and anticipate the impact of various factors such as legislative enactments and judicial decisions that may tend to affect potential losses from casualty claims, changes in social and political attitudes that may increase exposure to losses, mortality and morbidity trends and trends in general economic conditions. This process assumes that past experience, adjusted for the effects of current developments, is an appropriate basis for anticipating future events. The reserving process implicitly recognizes the impact of inflation and other factors affecting losses by taking into account changes in historical claim patterns and perceived trends. There is no precise method, however, for subsequently evaluating the impact of any specific item on the adequacy of reserves, because the eventual deficiency or redundancy of reserves is affected by many factors.

The Group periodically reviews and updates its methods of determining estimates for incurred but not yet reported (IBNR) losses and establishing resulting reserves, and such adjustments are currently reflected in income. Estimation of loss reserves is a difficult process, however, especially in view of changes in the legal and tort environment that may impact the development of loss reserves. While the reserving process is difficult and subjective for the ceding companies, the inherent uncertainties of estimating such reserves are even greater for the reinsurer, due primarily to the longer time between the date of an occurrence and the reporting of any attendant claims to the reinsurer, the diversity of development patterns among different types of reinsurance treaties or facultative contracts, the necessary reliance on the ceding companies for information regarding reported claims and differing reserving practices among ceding companies. In addition, trends that have affected development of

## **Table of Contents**

liabilities in the past may not necessarily occur or affect liability development to the same degree in the future. Thus, actual losses, LAE and future policy benefits may deviate, perhaps significantly, from estimates of reserves reflected in the Group's consolidated financial statements.

When a claim is reported to the ceding company, its claims personnel establishes a case reserve for the estimated amount of the ultimate settlement, if any, with respect to such claim. The estimate reflects the judgment of the ceding company's claims personnel, based on its reserving practices. The ceding company reports the claim to the Group entity from which it obtained the reinsurance, together with the ceding company's suggested estimate of the claim's cost. SCOR records the ceding company's suggested reserve and may establish additional reserves based on review by the Group's claims department and internal actuaries. Such additional reserves are based upon the consideration of many factors, including coverage, liability, severity and the Group's assessment of the ceding company's ability to evaluate and handle the claim.

In accordance with industry practice, the Group maintains IBNR reserves. IBNR reserves are actuarially determined and reflect the ultimate loss amount which may have to be paid by the Group on claims for events and circumstances which have occurred but which have not yet been reported either to the ceding company or to the Group, and the expected change in the value of those claims, which have already been reported to the Group.

In its actuarial determination of IBNR reserves, the Group uses generally accepted actuarial reserving techniques that take into account quantitative loss experience data, together with, where appropriate, qualitative factors. IBNR reserves are also adjusted to reflect changes in the volume of business written, reinsurance contract terms and conditions, the mix of business and claims processing that can be expected to affect the Group's liability for losses over time. With the exception of reserves associated with workers' compensation and CRP finite reinsurance contracts that are discounted, the Group does not discount Non-Life reserves.

In the Life area, reserves for future policy benefits and claims are established based upon the Group's best estimates of mortality, morbidity, persistency and investment income, with appropriate provision for adverse deviation. The liabilities for future policy benefits established by the Group with respect to individual risks or classes of business may be greater or less than those established by ceding companies due to the use of different mortality and other assumptions. Reserves for policy claims and benefits include both mortality and morbidity claims in the process of settlement and claims that have been incurred but not yet reported. Actual experience in a particular period may be worse than assumed experience and, consequently, may adversely affect the Group's operating results for such period.

In addition to loss, LAE, future policy benefits and IBNR reserves, under French GAAP and pursuant to applicable French insurance regulations, and in the case of certain non-French subsidiaries, pursuant to applicable local regulations, SCOR is required to establish certain catastrophe equalization reserves for future catastrophes and other losses. These reserves are generally established by setting aside in each year a specified portion of underwriting gains, if any, for such year, subject to specified aggregate limits based on premium volumes in lines of business affected by catastrophes or other events. These reserves are not recorded as liabilities in the financial statements prepared in accordance with U.S. GAAP. The U.S. GAAP financial statements do, however, include an allocation of retained earnings to a catastrophe reserve recorded as an account in shareholders' equity. Retained earnings allocated to the catastrophe reserve represent amounts expensed as catastrophe coverage premium expense under French GAAP but not under U.S. GAAP. Because such amounts have been expensed for French accounting purposes, these amounts are not distributable as dividends and consequently have been shown as an allocation of retained earnings in the U.S. GAAP financial statements.

### **Changes in Historical Reserves**

The table below shows changes in historical loss reserves, on a U.S. GAAP basis for the Group's Property-Casualty operations for 1994 and subsequent years, net of retrocessional reinsurance. The Group's reinsurance contracts are generally written on an underwriting year basis and the Group maintains its records on this same basis. As compared to loss development tables presented on an accident year basis by U.S. registrants, presentation on an underwriting year basis accelerates the timing of the presentation of loss reserve development by moving development of losses that actually occur in an accident year subsequent to the end of the applicable underwriting year back into such underwriting year. As discussed in the third paragraph below, the Company's



**Table of Contents**

underwriting year loss development data is, as a result, not fully comparable with accident year data presented by U.S. registrants.

The top line of the table shows the initial estimated reserves for unpaid losses and LAE recorded at each year-end date, as well as the amount of such initial reserve net of amounts retroceded to reinsurers. The upper (paid) portion of the table presents the cumulative amounts paid through each subsequent year on those claims for which reserves were carried as of each specific year-end. The lower (liability re-estimated) portion shows the re-estimated amount of the previously recorded reserves, net of retrocession, based on experience as of the end of each succeeding year. The estimate changes as more information becomes known about the actual claims for which the initial reserves were carried. The cumulative redundancy/deficiency line represents the cumulative change in estimates since the initial reserve was established. It is equal to the latest liability re-estimated amount less the initial reserve.

An underwriting year reinsurance contract reinsures losses incurred on underlying insurance policies that begin at any time during the reinsurance contract term. This means that, if both the underlying insurance contracts and the reinsurance contract have twelve-month terms, the reinsurance contract will cover underlying losses occurring over a twenty-four month period. For example, if an underwriting year reinsurance contract term was from January 1 to December 31, 2003, it would cover underlying policies with terms beginning on both January 1, 2003 and December 31, 2003. Losses incurred on underlying policies beginning on January 1, 2002 could occur as early as January 1, 2003 while losses incurred on underlying policies beginning on December 31, 2003 could occur as late as December 30, 2004. For purposes of the loss reserve development table, the Group has assigned all losses incurred under reinsurance contracts written in a particular year to that year, even though some of those losses may not have been incurred until twelve months after the end of the year.

Since losses have been so assigned, the reserve re-estimated x years later set forth in the table includes all those losses incurred during the x years following the reference year, but related to an underwriting year prior to and including the reference year. As a result, the amounts on the line labeled cumulative redundancy/(deficiency) before premium development in the loss development tables are not a precise indication of the adequacy of the initial reserves that appear on the first and third lines of the tables

This has been partially corrected by inclusion in the line labeled premium development of all the premiums attributable to the underwriting year and which are earned in subsequent years. Such earned premiums are comprised primarily of amounts included in the unearned premium reserves at the end of a given reference year and which are progressively earned during the years following such reference year, but also include experience rated premiums received under certain reinsurance contracts written in such underwriting year. The Group does not specifically segregate experience rated premiums in its accounting systems, but management does not believe such amounts are material. This presentation permits a comparison of the reserves for claims and claims expenses as initially established with the re-estimated reserves for claims and claims expenses, which have been adjusted for the effect of claims and claims expenses incurred subsequent to the reference year-end. While the resulting adjusted cumulative redundancy/deficiency is not a precise measurement and is not fully comparable to the amounts that would be determined using accident year data, management believes it to be a reasonable indication of the adequacy of the Group's loss and loss adjustment expense reserves as recorded in its consolidated financial statements as of the referenced year ends.

The following tables present ten-year loss development on a U.S. GAAP basis and a three-year reconciliation of beginning and ending reserve balances on a U.S. GAAP basis. The U.S. GAAP loss development data is presented on an underwriting year basis, while the reserve reconciliation data represents the Company's allocation of incurred and paid losses and LAE between current and prior years on a calendar year basis. See also Note 16 to the consolidated financial statements.

**Table of Contents**

**Ten-Year Loss Development Table Presented Net of  
Reinsurance with Supplemental Gross Data (U.S. GAAP)<sup>(1)</sup>**

December 31,

|  | 1994  | 1995  | 1996  | 1997  | 1998  | 1999    | 2000    | 2001    | 2002    | 2003  |
|--|-------|-------|-------|-------|-------|---------|---------|---------|---------|-------|
| (EUR, in millions)   |       |       |       |       |       |         |         |         |         |       |
| Initial gross reserves for unpaid loss and LAE                 | 2,760 | 2,600 | 3,361 | 3,723 | 3,942 | 4,774   | 5,575   | 8,365   | 7,967   | 7,003 |
| Initial retroceded reserves                                    | 351   | 234   | 316   | 306   | 337   | 421     | 507     | 1,448   | 1,068   | 673   |
| Initial net reserves <sup>(2)</sup>                            | 2,409 | 2,366 | 3,045 | 3,417 | 3,605 | 4,353   | 5,068   | 6,917   | 6,899   | 6,330 |
| Paid (cumulative) <sup>(3)</sup> as of:                        |       |       |       |       |       |         |         |         |         |       |
| One year later   | 354   | 420   | 654   | 874   | 1,040 | 1,399   | 1,807   | 2,514   | 2,627   |       |
| Two years later  | 717   | 901   | 1,136 | 1,440 | 1,570 | 2,294   | 3,163   | 3,614   |         |       |
| Three years later  | 1,054 | 1,188 | 1,405 | 1,778 | 1,946 | 3,046   | 4,390   |         |         |       |
| Four years later   | 1,292 | 1,368 | 1,599 | 2,015 | 2,356 | 3,606   |         |         |         |       |
| Five years later   | 1,431 | 1,505 | 1,731 | 2,306 | 2,626 |         |         |         |         |       |
| Six years later  | 1,542 | 1,590 | 1,953 | 2,488 |       |         |         |         |         |       |
| Seven years later  | 1,613 | 1,779 | 2,073 |       |       |         |         |         |         |       |
| Eight years later  | 1,777 | 1,871 |       |       |       |         |         |         |         |       |
| Nine years later   | 1,853 |       |       |       |       |         |         |         |         |       |
| Reserves re-estimated as of:                                   |       |       |       |       |       |         |         |         |         |       |
| One year later   | 2,595 | 2,630 | 3,458 | 3,690 | 4,057 | 4,996   | 5,938   | 8,030   | 8,112   |       |
| Two years later  | 2,665 | 2,733 | 3,411 | 3,772 | 4,082 | 5,278   | 6,352   | 8,699   |         |       |
| Three years later  | 2,767 | 2,702 | 3,401 | 3,810 | 4,117 | 5,446   | 7,385   |         |         |       |
| Four years later   | 2,758 | 2,692 | 3,404 | 3,807 | 4,209 | 5,952   |         |         |         |       |
| Five years later   | 2,748 | 2,675 | 3,379 | 3,887 | 4,479 |         |         |         |         |       |
| Six years later  | 2,722 | 2,653 | 3,429 | 4,002 |       |         |         |         |         |       |
| Seven years later  | 2,711 | 2,711 | 3,522 |       |       |         |         |         |         |       |
| Eight years later  | 2,777 | 2,792 |       |       |       |         |         |         |         |       |
| Nine years later   | 2,834 |       |       |       |       |         |         |         |         |       |
| Cumulative redundancy/ (deficiency) before premium development | (425) | (426) | (477) | (585) | (874) | (1,599) | (2,317) | (1,782) | (1,213) |       |
| Percentage before premium development                          | (18)% | (18)% | (16)% | (17)% | (24)% | (37)%   | (46)%   | (26)%   | (18)%   |       |
| Premium development <sup>(4)</sup>                             | 244   | 228   | 359   | 343   | 390   | 491     | 938     | 1,214   | 639     |       |

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|  |            |             |            |             |              |              |              |              |              |
|--|------------|-------------|------------|-------------|--------------|--------------|--------------|--------------|--------------|
| Cumulative<br>redundancy/<br>(deficiency) after<br>premium<br>development        | (181)      | (198)       | (118)      | (242)       | (484)        | (1,108)      | (1,379)      | (568)        | (574)        |
| Percentage after<br>premium<br>development                                       | (8)%       | (8)%        | (4)%       | (7)%        | (13)%        | (25)%        | (27)%        | (8)%         | (8)%         |
| Gross<br>re-estimated<br>liability at<br>December 31,<br>2002                    | 2,877      | 2,992       | 3,719      | 4,325       | 5,282        | 7,162        | 8,634        | 12,755       | 10,713       |
| Reinsurance<br>recoverables at<br>December 31,<br>2002                           | <u>43</u>  | <u>200</u>  | <u>197</u> | <u>323</u>  | <u>803</u>   | <u>1,210</u> | <u>1,249</u> | <u>4,056</u> | <u>2,601</u> |
| Net re-estimated<br>liability at<br>December 31,<br>2002                         | 2,834      | 2,792       | 3,522      | 4,002       | 4,479        | 5,952        | 7,385        | 8,699        | 8,112        |
| Gross cumulative<br>redundancy/<br>(deficiency)<br>before premium<br>development | (117)      | (392)       | (358)      | (602)       | (1,340)      | (2,388)      | (3,059)      | (4,390)      | (2,746)      |
| Gross premium<br>development   | <u>340</u> | <u>311</u>  | <u>454</u> | <u>449</u>  | <u>474</u>   | <u>684</u>   | <u>1,077</u> | <u>1,402</u> | <u>854</u>   |
| Gross<br>redundancy/<br>(deficiency) after<br>premium<br>development             | 223        | (81)        | 96         | (153)       | (866)        | (1,704)      | (1,982)      | (2,988)      | (1,892)      |
| Percentage   | <u>8%</u>  | <u>(3)%</u> | <u>3%</u>  | <u>(4)%</u> | <u>(22)%</u> | <u>(36)%</u> | <u>(35)%</u> | <u>(36)%</u> | <u>(24)%</u> |

(1) Paid (cumulative) amounts and reserves re-estimated amounts are shown on an underwriting year basis, consistent with the reporting practices of the Company and its cedents, particularly in the European market.

(2) For 1994, SCOR's initial reserves have been adjusted by EUR 86 million to include historical amounts for CRP.

**Table of Contents**

(3) Cash commutation payments (i) received in 1993 of EUR 60 million and in 1994 of EUR 129 million and (ii) paid in 1994 of EUR 48 million have been excluded from the paid (cumulative) amounts presented. The North American portfolio acquired in 1996 of EUR 260 million has been excluded from the paid (cumulative) amount presented for the years concerned.

(4) Re-estimated gross claims reserves for a given underwriting year are reduced by the amount of any premiums earned subsequent to but related to that underwriting year, including experience-rated premiums received and accrued from the ceding insurers as assumed losses were incurred.

**Reconciliation of Reserves for Losses and LAE (U.S. GAAP)**

|   | Year ended December 31, |                   |                   |
|---|-------------------------|-------------------|-------------------|
|   | 2001                    | 2002              | 2003              |
|   | (EUR, in millions)      |                   |                   |
| Reserves for losses and LAE at beginning of year, net           | 5,068                   | 6,917             | 6,899             |
| Effect of changes in foreign currency exchange rates            | 133                     | (738)             | (657)             |
| Effect of claims portfolio transfer and other reclassifications | 1,071                   | 73                | 35                |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Incurred related to:  |                         |                   |                   |
| Current year  | 3,076                   | 2,785             | 1,596             |
| Prior years   | 101                     | 671               | 1,173             |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Total incurred losses and LAE                                   | 3,177                   | 3,456             | 2,769             |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Change in accounting principle                                  | (62)                    |                   |                   |
| Paid related to:  |                         |                   |                   |
| Current year  | 738                     | 450               | 68                |
| Prior years   | 1,732                   | 2,358             | 2,648             |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Total paid losses and LAE)                                      | 2,470                   | 2,808             | 2,716             |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Reserves for losses and loss expenses at end of year net        | 6,917                   | 6,900             | 6,330             |
| Reinsurance recoverable on unpaid losses                        | 1,448                   | 1,067             | 673               |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |
| Reserves for losses and loss expenses at end of year gross      | 8,365                   | 7,967             | 7,003             |
|   | <u>          </u>       | <u>          </u> | <u>          </u> |

**Asbestos and environmental**

The Group's reserves for losses and LAE include an estimate of its ultimate liability for asbestos and environmental claims for which an ultimate value cannot be estimated using traditional reserving techniques and for which there are significant uncertainties in estimating the amount of the Group's potential losses. SCOR and certain of its subsidiaries, of which principally SCOR Paris and SCOR U.S., have received and continue to receive notices of potential reinsurance claims from ceding insurance companies which have in turn received claims asserting environmental and asbestos losses under primary insurance policies, in part reinsured by Group companies. Such claims notices are frequently merely precautionary in nature and generally are unspecific, and the primary insurers often do not attempt to quantify the amount, timing or nature of the exposure. Given the lack of specificity in these notices, SCOR cannot fully quantify its total potential exposure regarding the claims reported. In addition, due to the changing legal and regulatory environment and changes in tort law, in our evaluation, the final cost of our exposure to asbestos related and environmental claims appears to be increasing, but we are unable to determine to what degree. Diverse factors could increase our exposure to the consequences of asbestos related risks, such as an increase in the number of claims filed or in the number of persons likely to be covered by these claims. These uncertainties inherent to environmental and asbestos claims are unlikely to be resolved in the near future. Evaluation of these risks is all the more difficult given that claims related to asbestos and environmental pollution are often subject to payments over long periods of time. In these circumstances, it is difficult for us to estimate the reserves that should be recorded for these risks and to guarantee that the amount reserved will be sufficient.

As a result of these imprecisions and uncertainties, we cannot exclude the possibility that we could be required to pay significant additional claims in these areas and these payments would have a material effect on our results and financial conditions. Case reserves have been established when sufficient information has been developed to indicate the involvement of a specific reinsurance contract. In addition, incurred but not reported reserves have

**Table of Contents**

been established to provide for additional exposure on both known and unasserted claims. These reserves are reviewed and updated continually. In establishing liabilities for asbestos and environmental claims, management considers facts currently known and the current legal and tort environment. The Group may be required to increase the reserves in future periods if evidence becomes available indicating that the latent claims will develop above the recorded amounts.

|  | Year ended December 31, |      |      |                              |      |      |
|--|-------------------------|------|------|------------------------------|------|------|
|  | Asbestos <sup>(1)</sup> |      |      | Environmental <sup>(1)</sup> |      |      |
|  | 2001                    | 2002 | 2003 | 2001                         | 2002 | 2003 |
|  | (EUR, in millions)      |      |      |                              |      |      |
| Gross claims reserves, including IBNR reserves                   | 124                     | 157  | 109  | 92                           | 88   | 59   |
| % of total loss and LAE reserves                                 | 1.5%                    | 2%   | 1.3% | 1.1%                         | 1.1% | 0.7% |
| Claims and LAE paid  | 15                      | 7    | 15   | 17                           | 71   | 13   |
| % of the Group's total net property-casualty claims and LAE paid | 0.6%                    | 0.2% | 0.5% | 0.7%                         | 2.5% | 0.4% |

(1) Asbestos and environmental (A&E) reserve data includes SCOR's estimated A&E exposures in respect of its participation in the Anglo French Reinsurance Pool, for which A&E exposures for the years shown were as follows:

2001 reserves are EUR 38 million and EUR 35 million for asbestos and environmental, respectively. 2001 paid claims and LAE are EUR 2.4 million and EUR 2.2 million for asbestos and environmental, respectively.

2002 reserves are EUR 30 million and EUR 28 million for asbestos and environmental, respectively. 2002 paid claims and LAE are EUR 0.8 million and EUR 0.7 million for asbestos and environmental, respectively.

2003 reserves are EUR 19 million and EUR 18 million for asbestos and environmental, respectively. 2003 paid claims and LAE are EUR 0.6 million and EUR 0.9 million for asbestos and environmental, respectively.

(2) The significant change in the EUR/USD exchange rate from 2002 to 2003 of 17% resulted in a decrease of gross claims reserves. SCOR's exposure to environmental risks has significantly decreased over the past two years due to the settlement of large claims and the commutation by the Company of several policies related to one block of pollution-related business covering prior years.

More generally, SCOR has developed a policy of buying back its longstanding liabilities on asbestos and environmental exposures whenever the possibility exists to do so on a commercially reasonable basis, i.e., whenever SCOR determines, based on its assessment of the potential exposure of the Group based on actuarial techniques and market practices, that the terms of the final negotiated settlement are attractive in light of the possible development of future liabilities. Preference is given to selected treaties with regard to specific circumstances such as the maturity of claims, the level of claims information available, the status of cedents and market settlements. It is the intention of management that this commutation policy be further pursued and developed in 2004 and in subsequent years. It is anticipated that the policy will affect settlement patterns to a limited degree in future years, although these changes in settlement patterns are not expected to have a material adverse effect on the Group's financial condition, results of operations or cash flows.

SCOR's exposure to asbestos and environmental liabilities stems from its participation in both proportional and non-proportional treaties and in facultative contracts, which have generally been in run-off for many years.

Proportional treaties typically provide claims information on a global treaty basis, and as a result specific claims data is rarely available. With respect to non-proportional treaties and facultative contracts, normal market practice is to provide a specific proof of loss for each individual claim, making it possible to record total claims notified for such contracts. With respect to environmental exposures, most of SCOR's identified claims stem from its U.S. subsidiary operations, with less significant amounts recorded by its European subsidiaries. When applicable, LAE are part of the claims submitted by cedents and as such are included in the figures above for both asbestos and environmental exposures.

**Table of Contents**

|  | <b>Year Ended December 31, 2003</b> |                      |
|--|-------------------------------------|----------------------|
|  | <b>Asbestos</b>                     | <b>Environmental</b> |
| Number of claims notifications with respect to non-proportional treaties and facultative contracts | 7,389                               | 6,962                |
| Average cost per claim <sup>(1)</sup>  | EUR 9,819                           | EUR 2,726            |

(1) Not including claims that were settled at no cost, and claims of a precautionary nature not quantified in amount.

**Table of Contents****INVESTMENTS****General**

SCOR's overall investment strategy is to achieve satisfactory returns on managed assets with minimal exposure to risk. This investment strategy also reflects the structure of SCOR's liability profile, and the duration of the assets of each subsidiary is generally established based upon the expected duration of liabilities. At December 31, 2003, the weighted average duration of the Group's fixed maturity portfolio was approximately 6.2 years. As a general practice, the Group does not invest in derivative securities for the purpose of managing the relative duration of its assets and liabilities. See "Changes in Historical Reserves" for a discussion of the expected duration of the Group's reinsurance liabilities, and the tabular summary of the Group's fixed maturities by remaining contract maturity, set forth in Note 2 to the consolidated financial statements, for information concerning the duration of the Group's assets. Similarly, assets are generally invested in currencies corresponding to those in which the related liabilities are denominated in order to minimize exposure to currency fluctuations. In addition, to a limited extent, the Group uses currency spot and forward contracts, as well as swap and other derivative contracts, to manage its foreign currency exposure.

SCOR's investment policy is largely centralized. Investment guidelines are established annually and regularly reviewed and updated by the Investment Committee, subject to supervision by the Company's board of directors. Regular meetings of the Investment Committee are held to review portfolio performance and monitor market and portfolio developments.

The Group's portfolio consists primarily of government and government-guaranteed bonds with medium term maturities. The remainder of the portfolio is divided among equity securities, real estate and liquid and short-term assets. The Company manages its investment portfolio to maximize income and generally does not manage such portfolio for the purpose of generating capital gains, but seeks to realize capital gains or losses when and as they become available as a result of its normal investing activities.

The following table summarizes net investment income of the SCOR Group's portfolio for 2001, 2002 and 2003. See also Note 2 to the consolidated financial statements.

**Consolidated Net Investment Income**

Year ended December 31,

|   | 2001              |                              |                         | 2002       |                              |                         | 2003       |                              |                         |
|---|-------------------|------------------------------|-------------------------|------------|------------------------------|-------------------------|------------|------------------------------|-------------------------|
|   | Income            | Pre-tax Yield <sup>(1)</sup> | Realized Gains (Losses) | Income     | Pre-tax Yield <sup>(1)</sup> | Realized Gains (Losses) | Income     | Pre-tax Yield <sup>(1)</sup> | Realized Gains (Losses) |
|   | (EUR in millions) |                              |                         |            |                              |                         |            |                              |                         |
| Fixed maturity securities                                     | 379               | 6.7%                         | 69                      | 332        | 5.6%                         | 72                      | 283        | 4.8%                         | 93                      |
| Equity securities   | 26                | 4.7%                         | (66)                    | 6          | 4.0%                         | (217)                   | 3          | 1.1%                         | 13                      |
| Trading equity securities                                     | (56)              |                              |                         | 53         |                              |                         | 9          |                              |                         |
| Short term and other <sup>(2)</sup>                           | 92                | 3.6%                         | 7                       | 122        | 2.6%                         | 93                      | 137        | 4.7%                         | 10                      |
| Less investment expense                                       |                   |                              |                         |            |                              |                         |            |                              |                         |
| Swap interest   | (13)              |                              |                         | (17)       |                              |                         | (8)        |                              |                         |
| Commercial paper expense                                      | (3)               |                              |                         | (8)        |                              |                         |            |                              |                         |
| Administration expense  | (13)              |                              |                         | (16)       |                              |                         | (29)       |                              |                         |
| Other (including convertible debenture interest and discount) | (65)              |                              |                         | (91)       |                              |                         | (74)       |                              |                         |
| <b>Total</b>  | <b>347</b>        |                              |                         | <b>381</b> |                              |                         | <b>321</b> |                              | <b>116</b>              |

(1) Pre-tax yield is calculated as investment income (including dividends in the case of equities) divided by the average of the beginning and end of year investment balances. Investment balances were at fair value, except for equities for which cost was used. To the extent applicable, investment balances were converted into euro from local currencies at year-end exchange rates.

(2)



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Includes swap income of EUR 13 million in 2000, and 10 million in 2001, and 10 million in 2002. Other swap-related net income is included in realized and unrealized capital gains (and losses).

**Table of Contents****Portfolios**

The following table details the distribution by category of investment of SCOR Group's insurance investment portfolio by net book value:

**Consolidated Investment Position**

|  | Net book value as of December 31, |             |              |             |              |             |
|--|-----------------------------------|-------------|--------------|-------------|--------------|-------------|
|  | 2001                              |             | 2002         |             | 2003         |             |
|  | (EUR in millions)                 |             |              |             |              |             |
| Fixed maturities available for sale, at fair value | 5,582                             | 62%         | 6,107        | 68%         | 5,698        | 70%         |
| Equity securities, available for sale              | 646                               | 7%          | 573          | 6%          | 269          | 3%          |
| Equity securities, held for trading                | 56                                | 1%          | 0            | 0%          | 34           | 0%          |
| Short-term investments                             | 448                               | 5%          | 198          | 2%          | 0            | 0%          |
| Other long-term investments                        | 358                               | 4%          | 345          | 4%          | 295          | 4%          |
| Cash and cash equivalents                          | 1,927                             | 21%         | 1,788        | 20%         | 1,824        | 22%         |
| <b>Total</b>                                       | <b>9,017</b>                      | <b>100%</b> | <b>9,011</b> | <b>100%</b> | <b>8,120</b> | <b>100%</b> |

See Note 2 to the consolidated financial statements for a breakdown of amortized costs and estimated fair values of fixed maturity investments by major type of security, including fixed maturities held to maturity and available for sale as of December 31, 2001, 2002 and 2003.

The following table presents the Group's fixed maturities by counterparty credit quality as of December 31, 2003:

| Rating  | As of December 31, 2003 |                           |
|---|-------------------------|---------------------------|
|   | Net book value          | % of total net book value |
|   | (EUR, in millions)      |                           |
| Guaranteed by the French or European government or its agencies, or the European Union <sup>(1)</sup> | 123                     | 2.16%                     |
| AAA   | 4,214                   | 73.96%                    |
| AA  | 435                     | 7.63%                     |
| A   | 533                     | 9.35%                     |
| BBB   | 280                     | 4.91%                     |
| Below BBB   | 1                       | 0.02%                     |
| Unrated   | 112                     | 1.97%                     |
| <b>Total</b>  | <b>5,698</b>            | <b>100.00%</b>            |

(1) Debt securities issued or guaranteed by the French government, by another European government or by the European Union, none of which are rated.

See Note 2 to the consolidated financial statements for a breakdown of fixed maturities included in the Group's portfolio by remaining maturity as of December 31, 2003.

**Table of Contents**

**INFORMATION TECHNOLOGY**

All branches and subsidiaries of the SCOR Group use the same information systems both for reinsurance and non-reinsurance functions. In reinsurance, the OMEGA system was developed in-house and was designed to allow for Group-wide relationship follow-up of clients and insureds, worldwide on-line facultative clearance, analysis of the technical profitability of contracts, and quarterly closings based on ultimate result estimates. SCOR has also developed modeling and simulation tools for evaluating impacts of natural catastrophes or for capital allocation and contract profitability. In addition, for non-reinsurance functions, software packages, among which the PeopleSoft solutions for human resources and finance, are now used throughout the Group.

Thanks to the use of one global system, SCOR can provide its services in essentially the same way worldwide. Moreover, administration processes have been simplified and optimized. The imaging system launched in Europe last year has been extended to Asia and North America in 2003, allowing our SBS division to share and work on the same documents worldwide. Paperless administration is also reinforced by our continued efforts in developing standard electronic exchanges with our business partners worldwide.

Security improvement is a permanent concern. In 2003, Internet security has been enhanced and audited, and Disaster Recovery procedures have been tested. In addition, In 2002, SCOR completed its Information System 2005 study, concerning the strategic alignment between SCOR's information system and its businesses.

**REGULATION OF THE REINSURANCE INDUSTRY**

French corporations exclusively engaged in reinsurance business are subject to reporting requirements and are controlled by the French Insurance Control Commission (*Commission de Contrôle des Assurances* or C.C.A.) in application of the French August 8, 1994 Act (Law no. 94-879). This regime has been modified significantly by the May 15, 2001 New Economic Regulation Act (Law no. 2001-420), which institutes a system of prior authorization. This regime applies equally to companies already engaged in the reinsurance business at the time of entry into force. However, pending publication of the enabling decrees, this new regime has not come into effect.

Under the new regime, reinsurance companies will be required to file an application with the C.C.A., which will have authority to issue and revoke operating licenses. Within the framework of its supervisory mission, which has been enhanced by the New Economic Regulation Act, the C.C.A. will in particular have the power to conduct onsite inspections, to place reinsurers whose solvency is impaired under special surveillance, and to impose sanctions on reinsurers found to be in breach of the regulations applicable to them. The New Economic Regulation Act has broadened the range of sanctions, which now include revocation of a company's license to engage in reinsurance operations.

There is no European regulatory framework, at present, harmonizing the supervision of reinsurance. The European Commission has been working closely with the member states of the European Union since 2001 on a draft directive aimed at instituting solvency ratios and mutual recognition of reinsurance companies in the EU member states. It is expected that this draft directive will be adopted in 2005.

In the United States, the Group's reinsurance and insurance subsidiaries are regulated primarily by the insurance regulators in the State in which they are domiciled, but they are also subject to regulation in each State in which they are licensed or authorized. SCOR Reinsurance Company, the Group's principal Non-Life subsidiary in the United States, is domiciled in New York State and SCOR Life U.S. Re Insurance Company, the principal Life subsidiary in the United States, is domiciled in Texas.

The other subsidiaries in the United States are domiciled in Arizona, Delaware, Texas and Vermont, and one subsidiary is also commercially domiciled in California.

**Table of Contents****B. ORGANIZATIONAL STRUCTURE****OPERATIONS****General**

The Group's reinsurance operations are conducted through the treaty Property-Casualty reinsurance, Life/ Accident & Health reinsurance, and large industrial risks operating divisions of SCOR, respectively known as Division SCOR Non-Vie, SCOR Vie and Division SCOR Business Solutions, as well as through ten European, North-American and Asian subsidiaries, each of which operates primarily in its regional market. The life, accident, disability, health, unemployment and long-term care operations of the Group are conducted mainly through SCOR Vie, which was made a subsidiary on December 1, 2003. SCOR Vie operates mainly through its branches in Italy and Germany as well as through SCOR Life U.S. Re, which also provides support in these segments of reinsurance to Group subsidiaries. SCOR, SCOR Vie and SCOR U.S. accounted for 69% of the Group's gross written premiums in 2003. IRP reinsures (as a retrocessionaire) some of SCOR's non-Life reinsurance business on a quota share basis. The following sets forth the Group's primary reinsurance subsidiaries as of December 31, 2003, their respective country of incorporation, and between parentheses, the main markets served by each entity and SCOR's ownership percentage:

SCOR Mother company (France and worldwide)

SCOR VIE (France 100%)

SCOR Life US Re, United States (United States 100%)

SCOR US, United States (United States, Mexico, the Caribbean and Central America 100%)

SCOR Canada, Canada (Canada 100%)

Commercial Risk Partners, Bermuda (100%)

SCOR Italia, Italy (Italy 100%)

SCOR Asia Pacific, Singapore (North-east Asia, South-east Asia and Australasia 100%)

SCOR Deutschland, Germany (Germany and Austria 100%)

Irish Reinsurance Partners, Ireland (53%)

SCOR UK, United Kingdom (United Kingdom, Ireland and Iceland 100%)

The current Group structure has been developed to facilitate access to domestic markets through local subsidiaries and branch offices, to provide for clearly identified profit centers in each major primary reinsurance market, and to develop local management and underwriting expertise in order to better attract, service and maintain relationships with local cedents and better understand the unique nature of local risks.

The Group's headquarters operations in Paris provide claims, actuarial, accounting, legal, administrative, systems, internal audit, investment, human resources and other support to the Group subsidiaries. The Group's worldwide offices are connected through a backbone network and application, data and exchange systems, allowing local access to centralized risk analysis, underwriting or pricing databases, while at the same time allowing information on local market conditions to be shared among the Group's offices worldwide. In addition, through regular exchanges of personnel between Group headquarters in Paris and its non-French subsidiaries and branch offices, the Group encourages professional development and training across its various geographic markets and business lines.

**Table of Contents**

**C. PROPERTY, PLANTS AND EQUIPMENT**

In 2003, SCOR sold the Group's headquarters, consisting of 30,000 square meters of offices located in the business district of Paris La Defense. The Group remains a tenant of these headquarters offices and also rents space separate from its head-office for the purpose of safeguarding its data handling capability in case of emergency. The Group also owns properties in Hanover (Germany), Milan (Italy) and Singapore, where its local subsidiaries have their head offices, and rents space for other subsidiaries. SCOR U.S.'s headquarters, located at the WTC in New York, were destroyed in the attacks of September 11, 2001 and have since been relocated to other facilities in lower Manhattan. SCOR believes that the Group's facilities are adequate for its present needs in all material respects. SCOR also holds other investment properties in connection with its reinsurance operations.

**Item 5. Operating and Financial Review and Prospects**

**A. OPERATING RESULTS**

**Overview**

In recent years, SCOR, along with many other insurance and reinsurance companies suffered a series of unprecedented setbacks both with respect to their assets and their liabilities. Leaving aside the direct economic cost of at least USD 40 billion to the world's insurers and reinsurance, the September 11, 2001 terrorist attacks deeply affected the industry in terms of capacity and the cost of insurance covers. Other disasters, such as the explosion at the AZF chemical plant in Toulouse on September 21, 2001, and the floods in central Europe in the summer of 2002, have also had a serious impact on the industry. In addition, insurers under-estimated risks taken on in the late-1990s, which is demonstrated by the low prices at which risks were underwritten at the time. As a consequence, in 2002, many insurers were required to set aside additional reserves to cover prior-year writings.

At the same time, companies' assets and surplus were adversely impacted by the stock market crisis in 2001 and 2002, as the world's major stock markets lost between 40% and 60% of their value and interest rates continued to fall. Historically, financial and underwriting cycles have been asynchronous, with investment income offsetting technical losses, and vice versa. In recent years, however, insurance and reinsurance companies' liabilities have increased significantly, but their assets have decreased simultaneously.

As a result of these developments, major insurance companies have revised their underwriting policies and developed measures to improve risk analysis and selection, and adjust rates. They have also refocused their investment portfolio in light of falling equity markets and interest rates.

The unprecedented loss that hit the industry over the past three years led to pricing adjustments that were needed and expected by reinsurers. Although rates did not reach the level of 2002, the reinsurance market continued to harden in 2003. This was true for the Property-Casualty business overall, and more particularly for some Casualty lines like general liability and workers' compensation in the U.S. which, due to persistent poor developments over recent years, were first in need of pricing reevaluations. Rates, terms and conditions of the Property Casualty lines also showed significant improvements in the European and Asian markets.

The Life and Accident and Health developments were also in line with expectations for the majority of the European markets. In France, the consolidation of the insurance industry continued in 2003, offering reinsurance opportunities to respond to new needs of new operational structures. In the United States, after two difficult years due to weakened financial markets, life insurance showed first signs of recovery following slight improvements in companies' investment yields and balance sheets.

**Table of Contents****Exchange Rate Fluctuations**

The following table sets forth the value of one euro in our subsidiaries' main functional currencies, used in the preparation of the Group's consolidated financial statements for balance sheet items (year-end exchange rates) and income statement items (average yearly rates).

|                  | Value of one euro in each currency            |       |       |  |       |       |
|------------------|---|-------|-------|--|-------|-------|
|                  | Year-end exchange rates<br>as of December 31, |       |       | Average annual exchange rates<br>for the year ended December 31, |       |       |
|                  | 2001  | 2002  | 2003  | 2001   | 2002  | 2003  |
| U.S. Dollar      | 0.882   | 1.042 | 1.263 | 0.892  | 0.950 | 1.141 |
| Canadian Dollar  | 1.413   | 1.638 | 1.623 | 1.386  | 1.487 | 1.587 |
| British Pound    | 0.609   | 0.650 | 0.705 | 0.620  | 0.629 | 0.693 |
| Singapore Dollar | 1.636   | 1.809 | 2.145 | 1.604  | 1.693 | 1.986 |

SCOR books its operations in approximately 100 local currencies. All these currencies are then converted into euro. The fluctuation of the main transaction currencies of the Group in comparison to the euro has an important impact on income statement items and main balance sheet items. In particular, when a currency is not matching (i.e. there is a surplus in assets or liabilities in one currency), the variation of exchange rate from one period to another has a direct impact on the foreign exchange result.

**Consolidated Results of Operations**

We recorded a net loss of EUR 577 million for the year ended December 31, 2003 compared to a net loss of EUR 561 million in 2002 and a net loss of EUR 365 million in 2001. The following discussion addresses the principal components of our revenues, expenses and other components of our net losses in each of those years.

**Table of Contents****Premiums**

The following table sets forth the Group's premium revenues for the years ended December 31, 2001, 2002 and 2003:

|                                  | Year ended December 31, |       |       |
|----------------------------------|-------------------------|-------|-------|
|                                  | 2001                    | 2002  | 2003  |
| (EUR, in millions)               |                         |       |       |
| <b>Gross premiums written</b>    |                         |       |       |
| Treaty Property-Casualty         | 1,922                   | 2,176 | 1,690 |
| Large Corporate accounts         | 558                     | 930   | 569   |
|                                  | -----                   | ----- | ----- |
| Total Non-life                   | 2,480                   | 3,106 | 2,259 |
| Life/ Accident & Health          | 1,062                   | 1,218 | 983   |
| Alternative Reinsurance          | 712                     | 467   | (1)   |
| Credit, Surety & Political Risks | 175                     | 123   | 65    |
|                                  | -----                   | ----- | ----- |
| Total                            | 4,429                   | 4,914 | 3,306 |
|                                  | -----                   | ----- | ----- |
| <b>Net premiums written</b>      |                         |       |       |
| Treaty Property-Casualty         | 1,737                   | 1,982 | 1,580 |
| Large Corporate accounts         | 216                     | 757   | 461   |
|                                  | -----                   | ----- | ----- |
| Total Non-life                   | 1,953                   | 2,739 | 2,041 |
| Life/ Accident & Health          | 896                     | 1,045 | 885   |
| Alternative Reinsurance          | 710                     | 466   | (1)   |
| Credit, Surety & Political Risks | 161                     | 108   | 63    |
|                                  | -----                   | ----- | ----- |
| Total                            | 3,720                   | 4,358 | 2,988 |
|                                  | -----                   | ----- | ----- |
| <b>Net premiums earned</b>       |                         |       |       |
| Treaty Property-Casualty         | 1,704                   | 2,016 | 1,670 |
| Large Corporate accounts         | 263                     | 559   | 504   |
|                                  | -----                   | ----- | ----- |
| Total Non-life                   | 1,967                   | 2,575 | 2,174 |
| Life/ Accident & Health          | 852                     | 901   | 869   |
| Alternative Reinsurance          | 671                     | 524   | 159   |
| Credit, Surety & Political Risks | 163                     | 153   | 122   |
|                                  | -----                   | ----- | ----- |
| Total                            | 3,653                   | 4,153 | 3,324 |
|                                  | -----                   | ----- | ----- |

Gross premiums written decreased by 33% in 2003 from EUR 4,914 million in 2002 to EUR 3,306 million in 2003. In 2002, gross premiums increased by 11% from EUR 4,429 million in 2001 to EUR 4,914 million in 2002.

The one-third reduction in the volume of gross written premiums in 2003 compared to 2002 resulted from the combination of the following three constraining factors: the implementation of the Back on Track plan; the negative impact of the fluctuations in exchange rates; and the lowering of the Group's financial strength ratings.

*Implementation of the Back on Track plan:* by implementing this 2002 restructuring plan effective for 2003 renewals, SCOR took several steps to optimize its business portfolios. In particular:

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The Group determined to exit a number of unprofitable lines of business in the U.S., as well as to discontinue writing alternative risk transfer and credit derivatives business, and to focus on property and casualty treaty business, Large Corporate Accounts facultatives business and Life and Accident & Health reinsurance. Furthermore, reinsurance assumed was more oriented toward short tail business coverage. Excluding such exited business lines, our gross premium written in 2002, gross written premiums would have decreased by 18% in 2003 compared to 2002.

From a geographical point of view, SCOR decided to focus on two key regions, Europe and Asia Pacific and to reduce exposure to North America business. As a consequence, the share of premiums originating



**Table of Contents**

from Europe increased to 58% in 2003 from 45% in 2002 and 37% in 2001. The share of Asia Pacific decreased to 4% in 2003 from 7% in 2002 and 4% in 2001. On the other hand, the weight of the North America declined to 25% in 2003 compared to 39% in 2002 and 50% in 2001.

*Fluctuations in exchange rates.* The fluctuations in exchange rates used to translate foreign currencies into Euro, and particularly the depreciation of the US dollar against the Euro by 17% have had an adverse impact of 7% on the development of premium income year over year. On a constant exchange rate basis, the Group's gross written premiums decreased by 23% in 2003 compared to 2002.

*Lowering of the Group's financial strength rating* Finally, the successive downgrading of SCOR's financial strength ratings, despite an improvement to BBB+ from Standard & Poors on December 2, 2003, affected SCOR's business development during 2003.

The increase in total gross premiums written in 2002 compared to 2001 was due to a 13% increase in gross premium written in Treaty Property-Casualty, our largest segment, and to a 67% increase in gross premium written in Large Corporate Accounts. This increase was partially offset by a decrease in gross premiums written in Alternate Risk Transfer (ART) and the suspension of credit derivatives reinsurance underwriting, where the Company decided to reduce its risk exposure. The significant increase in premiums in the Treaty Property-Casualty and Large Corporate Accounts lines was mainly due to improved pricing as a result of the events of September 11, 2001 as well as an increase in the volume of premiums written, offset in part by changes in exchange rates. In 2003, the Non-Life segment (which does not include Alternative Reinsurance and Credit and Surety) represented 66% of our overall gross premiums written, compared to 63% in 2002 and 56% in 2001. Within the Non-Life segment, Treaty Property-Casualty accounted for 49% of overall gross premiums written in 2003, compared to 44% in 2002 and 43% in 2001, while Large Corporate Accounts represented 17% in 2003, compared to 19% in 2002 and 13% in 2001. Life and Accident & Health represented 32% of overall gross premiums written in 2003, compared to 25% in 2002 and 24% in 2001. Alternative Reinsurance decreased from 16% in 2001 to 10% in 2002 and 0% in 2003 following the Group's decision to commute businesses underwritten by CRP. Credit, Surety and Political Risks' share was reduced to 2% compared to 3% in 2002 and 4% in 2001 following the steps taken to exit the credit derivatives market.

Net premiums written decreased by 31% in 2003, from EUR 4,358 million in 2002 to EUR 2,988 million in 2003, reflecting the decrease in gross premiums written. During 2002, net premiums written increased by 17%, from EUR 3,720 million in 2001 to EUR 4,358 million in 2002, reflecting the increase in gross premiums written and a higher retention rate than in 2001.

In 2003, our overall retention level was 90%, compared to 89% in 2002 and 84% in 2001. The increase to 90% in 2003 from 89% in 2002 is due to an increase in our Life Accident & Health retention level from 86% in 2002 to 90% in 2003 and by an increase in our Non-Life retention rate from 88% in 2002 to 90% in 2003. The 5-points retention increase between 2001 and 2002 was due to the exceptional cost of retrocession in 2001 because of reinstatement premiums paid following the AZF and World Trade Center losses. This increase was mainly due to significantly increased retention levels for Large Corporate accounts (from 39% to 81%) and increased retention levels for Life Accident & Health (from 84% to 86%) offset by a decrease in the retention level for Credit, Surety & Political Risks (from 92% to 88%) and a stability for Treaty Property-Casualty (from 90% to 91%) and Alternative Risks (100% for each of 2001 and 2002).

***Revenues***

Our consolidated total revenues decreased by 16% to EUR 3,761 million in 2003 compared to EUR 4,482 million in 2002, reflecting a 20% decrease in net premiums earned, a 16% decrease in net investment income, offset by a significant net realized gain on investments.

In 2002, our consolidated total revenues increased by 12%, from EUR 4,010 million in 2001 to EUR 4,482 million in 2002.

## **Table of Contents**

### *Net premiums earned*

Net premiums earned decreased by 20% in 2003 from EUR 4,153 million in 2002 to EUR 3,324 million in 2003. Net premiums earned represented 86% of our consolidated total revenues in 2003 compared to 93% in 2002. The overall decrease in net premiums earned resulted from decreases of 17% in Treaty Property-Casualty, 4% in Large Corporate Accounts, 10% in Life-Accident & Health, 70% in Alternative Reinsurance and 20% in Credit, Surety & Political Risks. The 20% decrease in net premiums earned was due to a 30% decrease in gross written premiums in 2003 offset in part by underwritings in Alternative Reinsurance and Non Life businesses in 2002 and prior years, for which premiums were earned in 2003.

In 2002, net premiums earned represented 93% of our consolidated total revenues. The overall increase in net premiums earned resulted from increases in the Treaty Property-Casualty, Life-Accident & Health and Large Corporate Accounts segments of 18%, 6% and 113%, respectively, while Alternative Reinsurance and Credit, Surety & Political Risks net premiums earned were down 22% and 6%, respectively.

### *Net Income from investments*

Our net income from investments increased by 33% in 2003 from EUR 329 million in 2002 to EUR 437 million in 2003 due to a net realized gain on investments of EUR 116 million in 2003 compared to a net loss of EUR 52 million in 2002, partially offset by decreased net investment income of EUR 321 million in 2003 compared to EUR 381 million in 2002.

Realized capital gains on investment in 2003 amounted EUR 116 million and resulted from the capital gain of EUR 93 million from the sale of fixed securities, EUR 13 million from the sale of equity securities and EUR 10 million from the sale of real estate.

The realized capital gain on the sale of SCOR's head office that took place in December 2003 for EUR 69 million is not included in the realized capital gain recorded in 2003. Under FASB 13, 66 and 98, because SCOR has a continuing involvement in the property, the sale and leaseback transaction has not been treated as a sale. Therefore the sale is not currently recognized and the asset remains on SCOR's books. In addition, the sale proceeds are considered as financing and part of SCOR's debt as of December 31, 2003. Under the financing method, lease payments (EUR 10.3 million per year over 9 years) will reduce the debt over the lease and property will be amortized. The transaction will be recognized as a sale at the end of the lease at the latest. Our net investment income decreased in 2003 to EUR 321 million in 2003 compared to 381 million in 2002 due to lower interest rates in 2003. The main portion of net investment income is derived from fixed-income securities, which accounted for EUR 283 million of our net investment income in 2003 compared to EUR 332 million in 2002.

Financial expenses (net of interest expenses on swaps) amounted to EUR 70 million in 2003, reflecting a 2% decrease compared to 2002. In 2003, financial expenses included EUR 34.7 million of interest on outstanding debt securities we issued, a 4% decrease over the EUR 36.3 million recorded in 2002 mainly due to a decrease in the Eurolibor and US Libor rates and a significant reduction of our short-term debt securities due to the issuance of EUR 200 million 5-year senior notes in May 2002.

In 2002, our income from investments increased to EUR 329 million compared to EUR 357 million in 2001 due to a realized loss on investments of EUR 52 million in 2002 compared to a realized gain of EUR 10 million in 2001, only partially offset by increased net investment income of EUR 381 million in 2002 compared to EUR 347 million in 2001.

Our realized loss on investments of EUR 52 million in 2002 was due to a loss of EUR 98 million resulting from the subscription to the capital increase of Swiss Life and to further capital losses in an amount of EUR 57 million on the sale of certain other equity securities in accordance with our strategy of reducing our equity exposure due to the generally weak financial markets, partially offset by capital gains of EUR 93 million realized on the sale in July 2002 of our 35.26% stake in Coface to Natexis-Banques Populaires for a price of EUR 62 per share.

The increase in our net investment income in 2002 was mainly due to trading equity securities (Swiss Life). When excluding Swiss Life securities (EUR 53 million), our net investment income decreased 18% from EUR 400 million in 2001 to EUR 328 million in 2002, reflecting the 2002 worldwide slow-down of financial

**Table of Contents**

markets. These changes are also reflected by the increase in our provisions for portfolio depreciation and in our financial expenses.

Financial expenses in 2002 included EUR 36.3 million of interest on outstanding debt securities we issued, a 14% increase over the EUR 31.9 million recorded in 2001. This significant increase reflects the increased amount of our short-term debt securities issued and outstanding during 2002, which carried a higher interest rate. At the end of May 2002, we issued 5-year senior notes for EUR 200 million to consolidate part of our short-term debt.

Swap interest, net of swap income, was EUR 5.3 million for 2003, EUR 6.5 million for 2002 and EUR 3 million for 2001.

***Expenses***

In 2003, the Group's consolidated total expenses decreased by 20% to EUR 4,020 million, compared to EUR 5,006 million in 2002, or five percentage points more than total revenues. In 2002, the Group's consolidated total expenses increased by 7% to EUR 5,006 million, compared to EUR 4,693 million in 2001.

Total claims decreased by 18% in 2003, notwithstanding the reserve increases noted below, while the volume of premiums decreased by 20%. In 2002, total claims increased by 8%, while the growth in the volume of premiums was 14%, reflecting a slower loss increase and improved underwriting conditions in 2002.

Property-Casualty claims decreased by 20% in 2003, resulting in a loss ratio of 99% in 2003 compared to 97% in 2002, as premium volumes also declined. Losses were impacted in 2003 and 2002 by the US treaty reserve strengthening in an amount of EUR 272 million and EUR 340 million, respectively. In 2002, Property-Casualty claims increased by 9%, with a loss ratio of 97% in 2002 compared to 102% in 2001.

Life claims decreased by 8% to EUR 421 million in 2003 compared to EUR 459 million in 2002. This decrease was 3 percentage points lower than the reduction in Life earned premiums in 2003. In 2002, Life claims increased by 2% to EUR 459 million in 2002 compared to EUR 451 million in 2001.

Policy acquisition costs and commissions decreased by 18% to EUR 742 million in 2003, compared to EUR 909 million in 2002. This decrease is in line with the decrease of 20% in earned premiums. Underwriting and administration expenses decreased by 21% in 2003 to EUR 165 million compared to EUR 208 million in 2002. In 2002, policy acquisition costs and commissions increased by 7% to EUR 909 million in 2002, compared to EUR 848 million in 2001, representing only approximately one half of the 14% increase in premiums earned, mainly due to the development of the non-proportional business and SCOR Business Solutions, which have lower commission rates. Underwriting and administration expenses decreased to EUR 208 million in 2002 compared to EUR 209 million in 2001.

Foreign exchange gain increased by 62% to EUR 99 million in 2003 compared to a gain of EUR 61 million in 2002 due to the strengthening of the Euro against the US Dollar of 16.8% between 2002 and 2003, based on average annual exchange rates. In 2002, foreign exchange movements accounted for EUR 61 million of expenses compared to EUR 8 million in 2001 due to a corresponding revaluation of the Euro against the US Dollar of 6.5% between 2001 and 2002.

No impairment of goodwill in 2003 had been made compared to an impairment of EUR 17 million made in 2002 with respect to CRP. Amortization of goodwill in 2002 was consistent with 2001.

Other operating expenses were EUR 22 million in 2003 compared to expenses of EUR 19 million in 2002 and an income of EUR 1 million in 2001. The level of other operating expenses in 2003 and 2002 was due to reclassification of the amortization of intangible assets of SCOR Life Re.

In 2003, the ratio of underwriting and administration expenses to gross premiums written was 4.8%, compared to 4.2% in 2002 and 4.7% in 2001.

## **Table of Contents**

### ***Income taxes***

In 2003 and 2002, income taxes paid by French corporations were subject to a statutory surcharge of 3% and to an additional statutory surcharge of 3.3%, which resulted in a total rate of income tax on French corporations of 35.43%.

In 2003, French tax law changed and thus authorizing unlimited carry forward of tax losses compared to 5 years previously.

In 2001, income taxes paid by French corporations were subject to a surcharge of 6% and to an additional surcharge of 3.3%, which resulted in a total rate of income tax on French corporations of 36.43%.

In 2003, the Group recorded a net income tax expense of EUR 293 million compared to EUR 28 million in 2002 and a benefit of EUR 273 million in 2001.

At December 31, 2003, the most significant factor affecting net income tax expense was a tax loss resulting from an additional impairment of EUR 385 million of deferred tax assets in accordance with SFAS 109 due to a net loss of SCOR U.S. and SCOR on a consolidated basis for three consecutive years. At December 31, 2002, the most significant factors affecting net income tax benefit were a tax profit relating to loss carry forwards for EUR 131 million and an impairment loss of EUR 138 million based on deferred tax assets recorded in accordance with SFAS 109 due to a net loss result of SCOR U.S. and SCOR on a consolidated basis for two consecutive years. See Note 7 (Income Tax) to the consolidated financial statements.

The 2003 net income tax expense was due to a tax loss computed at the statutory rate of EUR (299) million, including write off of deferred tax assets resulting from tax loss carry forwards. This net income tax expense was also due to certain tax-exempt expenses (EUR (9) million) and the reduction in French Corporate tax rates for 2003 (EUR 4 million). The 2002 net income tax expense resulted primarily from a tax benefit computed at the statutory rate of EUR 37 million including deferred tax benefits resulting of tax loss carry forwards, compared to EUR 219 million in 2001. This net income tax expense was also due to certain tax exempt revenues (EUR 24 million), resulting in tax loss carry forwards that are greater than GAAP losses, and from the reduction in French corporate tax rates for 2002 (EUR 40 million).

### ***Minority interests***

Minority interests expenses were EUR 26 million in 2003 compared to 13 million in 2002 and to EUR 1 million in 2001. This increase was due to the incorporation of IRP, which started to subscribe business on January 1, 2002, and the increase in SCOR's stake in IRP to 53.35% as of December 31, 2003.

### ***Income from investments accounted for under the equity method***

Income from investments accounted for under the equity method totaled EUR 1 million in 2003 and EUR 4 million in both 2002 and in 2001.

On March 29, 2002 we sold our 35.26% stake in Coface, which is no longer included in our accounts, and the capital gain realized in this transaction was recorded in the first half of 2002. Coface's contribution to our net income was EUR 1 million in both 2002 and 2001.

### ***Changes in accounting standards***

During 2001, SCOR U.S. adopted the practice of discounting tabular workers' compensation claims for statutory and U.S. GAAP using an interest rate of 5%. Management believes that discounting such claims is preferable since it more closely matches revenues and expenses, better reflects the economic reality of paying the fixed amounts over a long period of time and represents a method commonly used in the industry. The effect of the change in 2001 was to increase net income by EUR 62 million before tax, and EUR 41 million after tax. To be able to compare figures, the effect of this change in 2002 would have been EUR 17 million before tax and EUR 11 million after tax.

**Table of Contents****Underwriting Results***Non-Life*

The Non Life segment is divided into two operational sub-segments: Property Casualty Treaty (including the proportional and non-proportional treaty classes of property, marine, space and transportation, and construction reinsurance) and Large Corporate Accounts or SCOR Business Solutions (including the Group's large facultative business).

The following table sets forth premium, loss and expense data, and related ratios, for our Non-Life segment for the periods indicated:

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| Gross premiums written                      | 2,481                   | 3,106 | 2,259 |
| Net premiums written                        | 1,953                   | 2,738 | 2,042 |
| Net premiums earned                         | 1,966                   | 2,575 | 2,175 |
| Net loss and LAE                            | 2,117                   | 2,259 | 2,042 |
| Net commissions and expenses <sup>(1)</sup> | 646                     | 730   | 584   |
| Underwriting profit (loss)                  | (797)                   | (414) | (451) |
| Loss ratio                                  | 108%                    | 88%   | 94%   |
| Expense ratio <sup>(1)</sup>                | 33%                     | 28%   | 27%   |
| Combined ratio                              | 141%                    | 116%  | 121%  |

(1) Expenses include direct charges of each business segment and indirect charges allocated by business segment pro rata according to direct expenses.

Gross premiums written decreased by 27% in 2003 compared to 2002. This decrease reflected the implementation of the Back on Track plan announced in November 2002, that resulted in the Group's underwriters taking significant actions in 2003 to cancel unprofitable or non-core businesses and, when necessary, adjusting pricing or improving terms and conditions in order to achieve targeted profitability.

In 2003, the premium rates and renewal terms and conditions remained, as a whole, in line with expectations and SCOR continued to focus on profitable activities, particularly on short-to-medium tail business. As a consequence, the Property Treaty premiums in 2003 increased by 7 percentage points to 44%, while Casualty Treaty business and Large Corporate Accounts decreased by 3 and 5 percentage points to respectively represent 31% and 25% of the Non-Life segment.

The retention level of the Non-Life segment increased by 2 percentage points to 90% in 2003. Net premium earned showed a 16% decrease in 2003 compared to 2002, reflecting premiums earned in 2003 from 2002, while gross and net written premiums decreased by 27% and 25%, respectively.

The combined ratio of the Non-Life segment was 121% in 2003 compared to 116% in 2002. The loss ratio remained quite unsatisfactory mainly due to a further increase in loss reserves regarding our North American casualty operations for accident years 1997 to 2001. The increase in our loss reserves, based on a comprehensive review of our claims reserves at best estimate in September 2003, amounted to EUR 233 million and contributed 11 percentage points to our Non-Life loss ratio of 94% in 2003. The amount of claims related to natural catastrophes represented a net charge of EUR 72 million in 2003 (storms in the Midwest (USA) for EUR 31 million, typhoon Maemi (South Korea) for EUR 18 million, floods in Italy for EUR 12 million and floods in the Southwestern France for EUR 11 million) compared to a net charge of EUR 94 million in 2002 (floods in Central Europe).

Gross premiums written increased by 25% in 2002 compared to 2001 due to improved pricing and underwriting conditions, and reflecting a strict underwriting approach and a focus on short-to-medium tail business lines particularly on the Large Corporate Accounts side. Property and Casualty business accounted for 70% of the

**Table of Contents**

Non-Life segment in 2002 compared to 77% in 2001, while Large Corporate Accounts accounted for 30% in 2002 compared to 23% in 2001.

Net premiums earned in 2002 increased by 31% compared to 2001, reflecting the increase of premium volume in property, transportation and construction businesses, as well as higher retention levels on short tail risks, particularly on the facultative side.

The Non-Life combined ratio improved from 141% in 2001 to 116% in 2002 mostly due to a significant improvement of both loss and expense ratios.

The Non-Life loss ratio decreased by 20 percentage points from 108% in 2001 to 88% in 2002. This significant improvement was due to a better loss experience regarding property business, offset in part by the occurrence of the floods in Central Europe resulting in a net charge of EUR 94 million, and to the strengthening of EUR 154 million for the SCOR US reserves to adjust our liabilities regarding accident years between 1997 and 2001. We also added EUR 15 million to our environmental reserves in order to reflect adverse developments in U.S. case law. The loss ratio of the Large Corporate Accounts improved from 161% in 2001 to 83% in 2002. In 2001, the claims in connection with the World Trade Center tragedy and the explosion at the AZF plant particularly affected our large corporate risks business, while in 2002, both major industrial and natural catastrophe losses were comparatively low.

Non-Life commissions and expenses ratio decreased from 33% in 2001 to 28% in 2002, reflecting the continuing positive effects of the hardening of the reinsurance market.

**Life/Accident & Health**

The following table sets forth premium, loss and expense data, and related ratios, for the Group's Life/Accident & Health segment for the years indicated:

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| Gross premiums written                      | 1,062                   | 1,218 | 983   |
| Net premiums written                        | 896                     | 1,045 | 885   |
| Net premiums earned                         | 852                     | 901   | 869   |
| Net loss and LAE                            | 687                     | 663   | 653   |
| Net commissions and expenses <sup>(1)</sup> | 266                     | 312   | 315   |
| Underwriting profit (loss)                  | (101)                   | (74)  | (100) |
| Loss ratio                                  | 81%                     | 73%   | 75%   |
| Expense ratio <sup>(1)</sup>                | 31%                     | 35%   | 36%   |
| Combined ratio                              | 112%                    | 108%  | 112%  |

(1) Expenses include direct charges of each business segment and indirect charges allocated by business segment pro rata according to direct expenses.

The Life and Accident & Health gross written premiums decreased by 19% in 2003 compared to 2002. This reduction, which impacted the Accident & Health segment resulted from a significant withdrawal from the French medical welfare business initiated by the Group in the last quarter of 2002.

In 2003, net premiums written decreased by 16% compared to 2002. As a result, the retention level for 2003 decreased to 80% from 86% in 2002. This 6 percentage points decrease in the overall retention level of the Life and Accident & Health segment was principally due to the withdrawal from the French medical welfare business on which we had a strong retention level in 2002. The 4% decrease in net earned premium in 2003 compared to 2002 was less pronounced than the decrease in net written premiums in the same period, due to the writing of a contract in the last quarter of 2002 that generated strong retained earned premiums in 2003.

In the Life and Accident & Health activity, results are more reliable at the operating result level, since the technical performance may vary from one year to another according to the termination or renewal of certain



**Table of Contents**

important contracts under different terms and conditions. This was particularly true for SCOR in 2003, a year where the global Life and Accident & Health activity showed a weaker technical result but a higher investment related income.

Gross premiums written in 2002 were EUR 1,218 million, a 15% increase from 2001. Much of the increase in premiums derived from the new product Long Term Care developed in France and the continuing development of Provident products.

Net premiums written increased by 17% in 2002 from 2001, reflecting the proportionate increase in gross premiums written. The retention rate level in 2002 was 86% compared to 84% in 2001. In 2002, as in 2001, the retention rate level increase was due to the underwriting of new large contracts with a high retention rate.

Net premiums earned increased by 6% in 2002 from 2001. This lower increase registered in net earned premiums compared to net written premiums mainly reflected the development of Long Term Care and Provident products where unearned premium reserves increased significantly between 2001 and 2002.

The net loss ratio in 2002 was 73% compared to 81% in 2001. This decrease was partly due to the cessation in underwriting of U.S. Health business and the significant reduction of Health underwriting outside the United States, and to the exceptional losses in 2001 due to the World Trade Center tragedy.

In 2002, commissions and expenses increased 17% from 2001 in line with the increase in net premiums written.

**Alternative Reinsurance**

The following table sets forth premium, loss and expense data, and related ratios, for the Group's Alternative Reinsurance segment, conducted through CRP, for the years indicated:

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| Gross premiums written                      | 712                     | 467   | (1)   |
| Net premiums written                        | 710                     | 466   | (1)   |
| Net premiums earned                         | 671                     | 524   | 159   |
| Net loss and LAE                            | 655                     | 714   | 339   |
| Net commissions and expenses <sup>(1)</sup> | 92                      | 61    | (4)   |
| Underwriting profit (loss)                  | (76)                    | (251) | (176) |
| Loss ratio                                  | 98%                     | 136%  | 213%  |
| Expense ratio <sup>(1)</sup>                | 14%                     | 12%   | (2)%  |
| Combined ratio                              | 111%                    | 148%  | 211%  |

(1) Expenses include direct charges of each business segment and indirect charges allocated by business segment pro rata according to direct expenses.

Commercial Risk Partners, the ART Bermuda-based subsidiary of SCOR ceased writing business in January 2003. During the same quarter, SCOR began Commercial Risk Partners sales negotiations and started commutation negotiations with its largest ceding companies. By year-end, the sale of CRP was no longer pursued, but SCOR had succeeded in commuting approximately 60% of its alternative risk transfer portfolio.

Due to the termination of activity, there were no gross premiums written in 2003. Net premiums earned from the run-off operations was EUR 159 million in 2003, compared to EUR 524 million in 2002, reflecting the run-off status of CRP.

Losses and LAE in 2003 was EUR 339 million, which primarily reflected the ongoing deterioration of our workers compensation contracts underwritten in accident years 1999 and 2000. This incurred loss amount included, as from September 2003, reserves strengthening of EUR 49 million.





**Table of Contents**

Gross premiums written in 2002 decreased by 34% to EUR 467 million compared to EUR 712 million in 2001, reflecting our strategy to stop underwriting of this class of business in January 2003 after reducing it since the first half of 2002.

The loss ratio increased to 136% in 2002 compared to 98% in 2001. In November 2002, we announced an increase in reserves for CRP of EUR 141 million, chiefly in respect of finite prospective worker's compensation business written in 1999 and 2000. An additional allowance of USD 54 million had previously been established at September 30, 2002 for underwriting years prior to 2002.

Net commissions and expenses decreased by 34% to EUR 61 million in 2002 compared to EUR 92 million in 2001 reflecting the decrease in premiums written of 34% and the impact of the reduction in business on the CRP organization which reduced management expenses by 26%.

**Credit, Surety & Political Risks**

The following table sets forth premium, loss and expense data, and related ratios, for the Group's Credit, Surety & Political Risks segment for the years indicated:

|   | Year ended December 31, |       |      |
|---|-------------------------|-------|------|
|   | 2001                    | 2002  | 2003 |
|   | (EUR, in millions)      |       |      |
| Gross premiums written                      | 175                     | 123   | 65   |
| Net premiums written                        | 161                     | 108   | 63   |
| Net premiums earned                         | 163                     | 153   | 122  |
| Net loss and LAE                            | 115                     | 278   | 157  |
| Net commissions and expenses <sup>(1)</sup> | 52                      | 39    | 33   |
| Underwriting profit (loss)                  | (4)                     | (164) | (68) |
| Loss ratio                                  | 71%                     | 182%  | 129% |
| Expense ratio <sup>(1)</sup>                | 32%                     | 25%   | 27%  |
| Combined ratio                              | 103%                    | 208%  | 156% |

(1) Expenses include direct charges of each business segment and indirect charges allocated by business segment pro rata according to direct expenses.

Our credit and surety business consists primarily of our surety business outside of the United States, which consists of insuring commitments of financial institutions against the risk of default of their borrowers. The Group stopped the underwriting of credit derivatives business in November 2001.

In both 2003 and 2002, the Group significantly reduced its Credit and Surety gross premium income. Gross written premiums were reduced by 47% in 2003 and by 30% in 2002. These reductions mainly reflected share reductions in existing portfolios as well as the continuing impact of the reduction of the Group's surety book in the United States.

At the earned premium level, there was a less pronounced decrease of 20% in 2003 compared to 2002 due to the continuing spread out of the credit derivatives premiums.

On December 1, 2003, SCOR removed its credit derivative exposures by entering into an agreement with Goldman Sachs to hedge the Group entirely against all credit events that occur on or subsequent to that date, representing a maximum loss amount of USD 2.5 billion. The overall cost for SCOR, including a related commutation transaction that took place at the beginning of the fourth quarter of 2003, amounted to EUR 45 million.

Credit, surety and political risks written premiums decreased by 30% to EUR 123 million in 2002 compared to EUR 175 million in 2001, as a result of a reduction in our U.S. surety book, the economic slowdown in the United States, and the decision to stop underwriting in credit derivatives in November 2001. Although loss experience was much higher than the earlier years, in the wake of a number of bankruptcies, in particular Swissair and Enron, our credit portfolio suffered relatively little from the business failures recorded, and thus



**Table of Contents**

posted positive results. In November 2002, EUR 30 million was added to the reserves to cover reinsurance for credit derivatives.

**B. LIQUIDITY AND CAPITAL RESOURCES****Liquidity and Capital Resources (see also section C. Off Balance-Sheet Transactions )**

The following table sets forth the Group's summarized cash flows statements:

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| Net cash flows provided by (used in) operating activities | 9                       | 269   | (101) |
| Net cash flows provided by (used in) investing activities | 846                     | (523) | 273   |
| Net cash flows provided by (used in) financing activities | 742                     | 307   | (38)  |
| Effect of exchange rate changes on cash                   | (7)                     | (57)  | 21    |
| Cash and cash equivalents at beginning of year            | 247                     | 1,927 | 1,788 |
| Effect of changes in exchange rates on cash beginning     | 6                       | (135) | (195) |
| Changes in consolidation scope                            | 84                      |       |       |
| Cash and cash equivalents at end of year                  | 1,927                   | 1,788 | 1,824 |

In the insurance and reinsurance industries, liquidity generally relates to the ability of a company or a group to generate adequate amounts of cash from its normal operations, including from its investment portfolio, in order to meet its financial commitments, which are principally obligations under its insurance or reinsurance contracts. Future catastrophe claims, the timing and amount of which are inherently unpredictable, may create increased liquidity requirements for the Group.

The principal sources of funds for the Group's reinsurance operations are premiums, net investment income and realized capital gains, while the major uses of these funds are to pay claims and related expenses, and other operating costs. The Group generates substantial cash flow from operations as a result of most premiums being received in advance of the time when claim payments are required. These positive operating cash flows, along with that portion of the investment portfolio that is held in cash and highly liquid securities, have historically met the liquidity requirements of the Group's operations.

The Group's liquidity requirements are met on both a short and long-term basis by funds provided by reinsurance premiums collected, investment income and collected retrocessional reinsurance receivable balances, and from the sale and maturity of investments. The Group also has access to the commercial paper, medium-term note and other credit facilities described below as additional sources of liquidity.

The Group's balance of cash and cash equivalents was EUR 1,824 million at December 31, 2003 compared to EUR 1,788 million at December 31, 2002 and EUR 1,927 million at December 31, 2001.

Net cash used by operations was EUR 101 million in 2003 compared to a net cash provided of EUR 269 million in 2002, and EUR 9 million in 2001.

In 2003, the non-life technical provisions decrease for claims (EUR (199) million) and unearned premiums (EUR (375) million) was a result of the decrease in our activities in accordance with the Back on Track plan which we started during the fourth quarter of 2002. In 2003, we increased our reserves related to certain reinsurance contracts in the United States prior to 2002 by EUR 272 million and commuted business underwritten by our Bermudan subsidiary CRP. Excluding EUR 799 million of cash used in connection with CRP's activities, primarily commutation transactions, our operating cash flow would have been net cash provided of EUR 698 million, or an increase of EUR 429 million compared to 2002.

In 2002, the technical provisions increase for claims (EUR 467 million) and unearned premiums (EUR 192 million) was a result of developments in our activities. In particular, the higher increase in losses and LAE reserves than in unearned premium reserves was due to the high loss ratios in Alternative Reinsurance and

**Table of Contents**

in Credit, Surety and Political Risks. We readjusted our reserves related to certain reinsurance contracts in the United States prior to 2001. Likewise, we readjusted our reserves, due particularly to an increase in claims related to certain credit derivatives reinsurance contracts largely caused by the worsening of the condition of certain debtors, to certain events related to the Program Business of SCOR U.S. and to the high claims rate of certain contracts covering workers compensation in the United States underwritten by our Bermudan subsidiary CRP.

Changes in assets and liabilities created net cash provided of EUR 140 million in 2003 compared to net cash used of EUR 116 million in 2002. This cash provided in 2003 was mainly due to the combined effect of the 30% reduction in premiums and a decrease of the claims payments.

In 2002, changes in assets and liabilities created net cash used of EUR 116 million. This was due to a strong increase (EUR 525 million) in deposits with ceding companies (mainly due to Life deposits and a stronger need of guarantees from the cedent due to the downgrade of our ratings) and in receivable on sundry debtors and creditors, compensated by a decrease in accrued reinsurance balance payable (EUR 409 million) due to a decrease of our estimates taking into consideration the ceding accounts receipt.

In 2001, the components of operating cash-flows reflected the rise in Property-Casualty, Alternative Reinsurance and Large Corporate Accounts premiums offset by the increase in paid claims due to major losses occurred in 2001. The increase in reserves, mainly for the World Trade Center and AZF catastrophes and very high losses on industrial risks and in treaty reserves due to additional reserves made on U.S. business for underwriting years 1998 and prior, reflects an increase in loss and LAE reserves, net, of EUR 772 million. The increase in Property-Casualty and Alternative Reinsurance and Large Corporate Accounts premiums written was reflected through a change in accrued reinsurance balance, gross, of EUR 306 million.

Net cash provided by investing activities was EUR 273 million in 2003 compared to cash used of EUR 523 million in 2002. For 2003, our investing activities consisted of a net sale of fixed maturities for EUR 33 million, short-term investments for EUR 169 million and a sale of real estate for EUR 46 million.

Net cash used by investing activities was EUR 523 million in 2002, compared to cash provided of EUR 846 million in 2001. For 2002, transactions in fixed maturities resulted in a net purchase of EUR 1,227 million while transactions in equity securities resulted in a net sale of EUR 253 million. The sales of our shares of Coface led to an inflow, net of expenses, of EUR 275 million.

In 2001, transactions in fixed maturities resulted in a net sale of EUR 1,261 million. The sales were made to raise liquidity for future payments for the World Trade Center claims. Transactions in equity securities resulted in a net sale of EUR 465 million. Investments in reinsurance companies resulted in a net purchase, representing the purchase of Sorema SA.

Net cash used by the Group's financing activities was EUR 38 million in 2003, compared to net cash provided of EUR 307 million in 2002. This was due primarily to a net proceed of long-term borrowings of EUR 194 million and our acquisition of minority interests in our company IRP for EUR 40 million.

Cash provided by the Group's financing activities was EUR 307 million in 2002, compared to EUR 742 million in 2001. The 2002 cash provided is mainly explained by the issuance of new shares due to the December 2002 company capital increase, which resulted in an increase of our resources of EUR 363 million.

As part of its ongoing short and medium term debt management strategy, SCOR finalized the placement of a 5-year, 5.25% senior notes issue in May 2002. The Group sold EUR 200 million of notes, due on June 21, 2007, at a yield to maturity of 5.395%, i.e. with a spread of 45 basis points over Mid-swap. This offering lengthened the average duration of SCOR's outstanding debt. The issue was used entirely to consolidate part of SCOR's existing commercial paper program and did not alter the Group's overall debt ratio.

In 2001, proceeds from borrowings of EUR 774 millions, net of repayments of EUR 491 million, represented principally the issuance in 2001 of commercial paper for future payments of World Trade Center related claims. Additionally, an amount of EUR 174 million was invested by minority shareholders of IRP.

On April 17, 2002, SCOR issued USD 112 million index-linked securitization of liabilities designed to lower its risk profile in Credit Reinsurance. This securitization is fully backed by Aaa-rated assets. This coverage is linked

**Table of Contents**

to Moody's A and Baa ratings indices, which comprise weighted credit risk populations rated between A1 and Baa3. The indices were picked for their match with the credit exposures SCOR is seeking to protect in terms of quality, geographic diversity and range of sectors.

At December 31, 2003, the Group had approximately EUR 50 million available in unused short and long-term credit lines, compared to EUR 100 million for 2002 and EUR 640 million for 2001. For additional information, see below under Off Balance Sheet Transaction . EUR 381 million of this amount consisted of confirmed back-up credit lines related to the commercial paper program provided by several French and German banks at a commitment fee not higher than 1/16th of 1% and a drawing cost not higher than 3/16th of 1% over EURIBOR, subject to certain limited exceptions. At the same dates, EUR 250 million was represented by back-up credit facilities with several banks at commitment fees ranging from 1/10th to 5/32nd of 1% and at drawing costs of 3/16th of 1% over EURIBOR.

Taking into consideration the company's equity and guaranties given to the financial institutions, SCOR believes that its working capital is sufficient for its present requirements.

The extraordinary shareholders' meeting held on December 1, 2003 authorized the Board of Directors to increase the share capital. Pursuant to this authorization, 682,724,225 shares were issued at a subscription price of EUR 1.10. Since this operation was completed on January 7, 2004, the 2003 cash flow from financing activities does not reflect this capital increase.

**C. OFF-BALANCE SHEET TRANSACTIONS**

We enter into off-balance-sheet arrangements in the ordinary course of business both on our own behalf and on behalf of our customers. Off-balance-sheet arrangements we enter into for our own behalf generally consist of OTC and other derivative instruments, and are described in Note 13 to the Consolidated Financial Statements.

Off-balance-sheet arrangements we enter into for our clients consist of letter of credit (LOC) transactions where we provide LOC coverage for all or part of our reinsurance obligations to ceding companies, or where similar coverage is provided to us by our retrocessionaires. These transactions are entered into in the ordinary course to comply with ceding companies' credit or regulatory requirements. We also pledge some securities as collateral in order to guarantee the payment of cedents' reserves. The following table sets forth our off-balance-sheet engagements at December 31, 2001, 2002 and 2003:

|                             | Year ended December 31, |              |              |
|-----------------------------|-------------------------|--------------|--------------|
|                             | 2001                    | 2002         | 2003         |
|                             | (EUR, in millions)      |              |              |
| <b>Commitments received</b> |                         |              |              |
| Unused credit lines         | 640                     | 100          | 50           |
| Endorsements and sureties   | 2                       | 1            | 68           |
| Finance leases              |                         | 59           | 60           |
| Letters of Credit           | 78                      | 1,262        | 1,285        |
| Other commitments           |                         | 1            |              |
| <b>Total</b>                | <b>720</b>              | <b>1,423</b> | <b>1,463</b> |
| <b>Commitments given</b>    |                         |              |              |
| Endorsements and sureties   | 2                       | 1            | 90           |
| Finance leases              | 5                       | 120          | 102          |
| Letters of Credit           | 1,459                   | 1,085        | 594          |
| Repos and equivalents       |                         |              |              |
| Collateralized securities   | 795                     | 2,584        | 3,226        |
| Other commitments           | 27                      | 23           | 139          |
| <b>Total</b>                | <b>2,288</b>            | <b>3,813</b> | <b>4,151</b> |





**Table of Contents**

We are not aware of factors relating to the foregoing off-balance-sheet arrangements that are reasonably likely to adversely affect liquidity trends or the availability of or requirements for capital resources. As of December 31, 2003, there were no material additional financial commitments required from Group companies in respect of such arrangements.

At the end of December 2003, SCOR Group had access to bank facilities, which included a credit line of EUR 50 million and letters of credit of EUR 1,285 million.

In December 2003, SCOR entered into amended bank facilities as follows:

***EUR 50 million short term credit line***

On November 5, 2003, the Board of Directors of SCOR authorized the extension and amendment of a contract signed on December 11, 2002 concerning the opening of a EUR 100 million short-term credit line between SCOR and a syndicate of banks. Pursuant to a December 8, 2003 amendment, the global commitment under the short-term credit line was reduced to EUR 50 million and one bank left the syndicate. The credit line was terminated by SCOR on February 24, 2004.

***SCOR Credit Line***

On November 5, 2003, the Board of Directors of SCOR authorized the signature of an amendment extending and modifying the terms of the credit agreement between SCOR and a banking syndicate entered into on December 26, 2002, relating to the issuance of letters of credit in an aggregate amount of up to USD 900 million. This amendment was signed on November 13, 2003 with the same banking syndicate as in the December 26, 2002 agreement, excluding one bank, for an amended aggregate amount of up to USD 842 million. This maximum amount was subsequently reduced to USD 822 million in December 2003, and was further reduced to USD 582 million in April 2004.

In addition to covenants, events of default, and other provisions, the credit facility is guaranteed by collateral given to the banking syndicate in the form of French Government OAT Bonds for an aggregate amount equal to 105% of the amounts drawn and outstanding.

In addition, SCOR VIE has granted an indemnity bond (*caution personnelle, solidaire et indivisible*) to guarantee all sums due in respect of the letters of credit issued in respect of Life business. This guarantee is entirely released.

***SCOR VIE Credit Line***

On November 14, 2003, in the context of the contribution of the Life business of SCOR to SCOR VIE, SCOR VIE entered into a EUR 110 million-credit facility agreement with a banking syndicate, utilizable by the issuance of letters of credit.

As in the case of the SCOR credit facility, this credit facility is guaranteed by collateral given to the banking syndicate in the form of French Government OAT Bonds for an aggregate amount equal to 105% of the amounts drawn and outstanding.

In addition, SCOR has granted an indemnity bond (*caution personnelle, solidaire et indivisible*) to guarantee all sums due in respect of the SCOR VIE credit agreement.

**Table of Contents****D. CONTRACTUAL OBLIGATIONS**

The following table sets forth the schedule of repayments of SCOR's long-term debt as of December 31, 2003:

| Year                 | Payment            |
|----------------------|--------------------|
|                      | (EUR, in millions) |
| 2004                 | 14                 |
| 2005                 | 257                |
| 2006                 |                    |
| 2007                 | 224                |
| 2008                 |                    |
| Thereafter           | 240                |
|                      | —                  |
| Total long-term debt | 735(1)             |
|                      | —                  |

(1) Excluding EUR 150 million related to the sale of the SCOR building.

| Contractual obligations     | Payment due by period |                     |           |           |                      |
|-----------------------------|-----------------------|---------------------|-----------|-----------|----------------------|
|                             | Total                 | Less than<br>1 year | 1-3 years | 3-5 years | More than<br>5 years |
| Long term debt              | 735                   | 14                  | 257       | 224       | 240                  |
| Capital lease               |                       |                     |           |           |                      |
| Operating lease             |                       |                     |           |           |                      |
| Purchase                    |                       |                     |           |           |                      |
| Other long term liabilities |                       |                     |           |           |                      |
|                             | —                     | —                   | —         | —         | —                    |
| Total                       | 735                   | 24                  | 247       | 224       | 240                  |
|                             | —                     | —                   | —         | —         | —                    |

For more information, see Note 6 to the financial statements. See Item 3.D. Key Information Risk Factors SCOR faces a number of significant liquidity requirements in the short to medium-term.

**E. RESEARCH AND DEVELOPMENT, PATENTS, LICENSES**

See Item 4.B Business overview Information technology.

**F. TREND INFORMATION**

See Item 4.B Business overview and Item 5.A Operating results.

**G. CRITICAL ACCOUNTING POLICIES**

SCOR's consolidated financial statements included in this annual report have been prepared in accordance with accounting principles generally accepted in the United States (U.S. GAAP). The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions. The following presents those accounting policies that management believes are the most critical to its operations and those policies that require significant judgment on the part of management. These critical accounting policies are those which involve the most complex or subjective decisions or assessments, and relate to the recognition of premium income, the establishment of technical insurance reserves, the recording of deferred acquisition costs, goodwill, deferred taxes and the determination of the fair value of financial assets. In each case, the determination of these items is fundamental to our financial condition and results of operations, and requires

management to make complex judgments based on information and financial data that may change in future periods. As a result, determinations regarding these matters necessarily involve the use of assumptions and subjective judgments as to future events and are subject to change, as the use of different assumptions or data could produce materially different results.

**Table of Contents****Technical Reserves.**

Our insurance provisions, or technical reserves, represent estimates of future payouts that we will make in respect of our Property-Casualty and Life reinsurance claims, including expenses relating to such claims. Such estimates are made on a case-by-case basis, based on the facts known to us at the time provisions are established, and are periodically adjusted to recognize the estimated ultimate cost of a claim. As a reinsurance company, our reserve estimates are largely based on information received from our ceding companies, which are in turn dependent on information received from their underlying insured, with the result that a significant amount of time can lapse between the assumption of risk on our part, and the ultimate payment of a claim on a covered loss event. In addition, we establish IBNR reserves in our Property-Casualty business to recognize the estimated cost of losses that have occurred but about which we do not yet have notice. The establishment of our technical reserves is an inherently uncertain process, involving assumptions as to factors such as court decisions, changes in laws, social, economic and demographic trends, inflation and other factors affecting claim costs. Reserves are calculated on the basis of their ultimate cost undiscounted, except for workmen's compensation which is discounted. In our Life reinsurance business, the technical reserves for life benefits that we establish are based on information received from our ceding companies, together with actuarial estimates concerning mortality and morbidity trends. We have assessed that, as far as the evaluation of our technical reserves was concerned, the World Trade Center tragedy was considered as one event only. See also Item 3.D. Key Information Risk Factors We may be subject to losses due to our exposure to risks related to terrorist acts. , Item 8 Financial Information Legal Proceedings and Note 1.14 to the consolidated financial statements.

**Premiums.**

Management must make judgments about the ultimate premiums written by the Group. Due to lags in the reporting of premium data by our ceding company clients, our reported premiums written are based on reports received from ceding companies, supplemented by our own estimates of premiums written for which ceding company reports have not been received. Property-Casualty and Life premiums recorded in the year correspond to the estimated premiums anticipated at the time of writing the contract. This is regularly reviewed in the course of the year to adjust for possible modifications in premiums paid under the contract. An unearned premium reserve is calculated, either on a time apportioned contract-by-contract basis, or using a statistical method when this yields as a result close to that obtained via the contract-by-contract method. See also Note 1.7 to the consolidated financial statements.

**Amortization of Deferred Policy Acquisition Costs.**

We amortize our deferred policy acquisition costs (DAC) for life business based on a percentage of our expected gross profits (EGPs) over the life of the policies. Our estimated EGPs are computed based on assumptions related to the underlying policies written, including the lives of the underlying policies, and, if applicable, growth rate of the assets supporting the liabilities. We amortize deferred policy acquisition costs by estimating the present value of the EGPs over the lives of the insurance policies and then calculate a percentage of the policy acquisition cost deferred as compared to the present value of the EGPs. That percentage is used to amortize the deferred policy acquisition cost such that the amount amortized over the life of the policies results in a constant percentage of amortization when related to the actual and future gross profits.

Because the EGPs are only estimates of the profits we expect to recognize from these policies, the EGPs are adjusted at each balance sheet date to take into consideration the actual gross profits to date and any changes in the remaining expected future gross profits. When EGPs are adjusted, we also adjust the amortization of the DAC amount, if applicable, either to maintain a constant amortization percentage over the entire life of the policies (FAS 97 products), or to take into account the absence of future profits (FAS 60). For 2003, we have not materially changed the weighted average expected life of the policies. The present value of the future profits acquired in the context of the purchase of SCOR Life Re US is determined in a similar manner. See Note 1.8 to the consolidated financial statements.

## **Table of Contents**

In our Property-Casualty business, deferred acquisition costs represent the portion of commissions pertaining to contracts in force at year-end over the period for which premiums are not yet earned, and are written down over the residual duration of the contracts in question.

### **Fair Values.**

Fair value determinations for financial assets are based generally on listed market prices or broker or dealer price quotations. If prices are not readily determinable, fair value is based on either internal valuation models or management's estimate of amounts that could be realized under normal market conditions, assuming an orderly liquidation over a reasonable period of time. Certain financial instruments, including OTC derivative instruments, are valued using pricing models that consider, among other factors, contractual and market prices, correlations, time value, credit, yield curve volatility factors and/or prepayment rates of the underlying positions. The use of different pricing models and assumptions could produce materially different estimates of fair value.

### **Deferred Tax.**

The deferred tax assets and liabilities on the consolidated balance sheets reflect timing differences between the carrying amount of assets and liabilities for financial reporting and income tax purposes. See Note 7 (Income Tax) to the consolidated financial statements for significant components of the Group's deferred tax assets and liabilities.

SFAS 109 requires the establishment of a valuation allowance for deferred income tax benefits if, based on the weight of available evidence, it is more likely than not that some portion or all of the deferred tax assets will not be realized. As of December 31, 2003, for the third year, the Group has shown high losses arising mainly from SCOR and SCOR US companies. Therefore, according to SFAS 109, this situation does not allow the Group to maintain the deferred tax benefits (mainly due to deficits carried forward) previously reflected in its balance sheet. Accordingly, on December 31, 2003, the Group had booked an additional impairment on SCOR and SCOR US deferred taxes of EUR 385 million, after an impairment of EUR 138 million in 2002.

### **Goodwill.**

The excess of purchase price over the fair value of the net assets acquired of a company restated to fair value at the date of purchase, is recorded as goodwill. Under FASB 142 ( Goodwill and other intangible assets ), goodwill is not amortized but is subject to an assessment for impairment on an annual basis, or more frequently if circumstances indicate that a possible impairment has occurred. If the goodwill is higher than its fair value, an impairment is recorded in the statement of income. During 2002, Commercial Risk Partners' goodwill, which is included in the Alternative Risk Transfer segment, was determined to be fully impaired.

**Table of Contents**

**Item 6. Directors, Senior Management and Employees**

**A. DIRECTORS AND SENIOR MANAGEMENT**

In accordance with French law governing a *société anonyme*, the principal responsibility of the board of directors is to determine the guiding principles of the company's business plan and strategy and to monitor their application. The Chairman and Chief Executive Officer has full executive authority to manage the affairs of the Company, subject to the prior authorization of the board of directors or of the Company's shareholders for certain decisions as required by law.

**Board of Directors**

Under French law, the board of directors prepares and presents the year-end accounts of the Company to the shareholders and convenes shareholders' meetings. In addition, the board of directors reviews and monitors SCOR's economic, financial and technical strategies. French law provides that the board of directors be composed of no fewer than three and no more than eighteen members. The actual number of directors must be within such limits and may be provided for in the *statuts*, or articles of association, or determined by the shareholders at the annual general meeting of shareholders. The board of directors cannot increase the number of members of the board.

At December 31, 2002, the Company's Board of Directors consisted of fifteen members, including two employee directors. At its meeting on March 31, 2003, SCOR's board of directors decided to submit to the general shareholders' meeting proposals regarding changes in the membership of the board, as recommended in January by Allan Chapin, a non-executive director. The Company's shareholders' meeting held on May 15, 2003, approved the proposals and adopted resolutions reducing the Company's employee-elected directors from two to one, nominating two non-voting directors, and electing new directors. Under the Company's *statuts*, each director must own at least one share in the Company throughout his entire term of office. Under French law a director, other than an employee director, may be an individual or a corporation, but the Chairman must be an individual. Currently, each of the Company's directors is an individual. The employee director is currently elected for a three-year term by the Company's and its French subsidiaries' employees and each voting director is elected for a six-year term. Directors may not hold office after the age of 72 under the Company's *statuts*. A director reaching the age of 72 while in office has to retire at the expiry of the term of office, as determined at the general meeting of shareholders. Non-employee directors are elected by the shareholders and serve until the expiration of their respective term, or until their resignation, death or removal, with or without cause, by the shareholders. Vacancies, which exist in the Board of Directors, may, under certain conditions, be filled by the Board of Directors, pending the next shareholders' meeting.

Directors are required to comply with applicable law and SCOR's *statuts*. Under French law, directors are liable for violations of French legal or regulatory requirements applicable to *sociétés anonymes*, violation of the Company's *statuts* or mismanagement. Directors may be held liable for such actions both individually and jointly with the other directors.

**Table of Contents**

The following table sets forth the Directors of the Company, currently and as at December 31, 2003 (unless otherwise indicated) as appointed by the combined Shareholders meeting of May 15, 2003, their positions with SCOR and their principal business activities performed outside SCOR, the dates of their initial appointment as directors and the original expiration dates of their term in office.

| <b>Name</b>                          | <b>Age</b> | <b>Current position at SCOR<br/>and business activities outside SCOR</b>   | <b>Initially<br/>appointed</b> | <b>Proposed<br/>term<br/>to expire</b> |
|--------------------------------------|------------|--|--------------------------------|--|
| Denis Kessler <sup>(1)</sup>         | 51         | Chairman and Chief Executive Officer; Director of BNP Paribas S.A. (France)  | 11/4/02                        | 2007                                   |
| Carlo Acutis <sup>(5)</sup>          | 64         | Director; Vice-Chairman, La Vittoria Assicurazioni (Italy)   | 5/15/03                        | 2009                                   |
| Michèle Aronvald                     | 44         | Employee elected Director  | 8/30/01                        | 2006                                   |
| Jean Baligand <sup>(2)</sup>         | 54         | Chairman of the board of Caisse Centrale des Assurances Mutuelles Agricoles (CCAMA) (France)   | 9/4/01                         | 2009                                   |
| Antonio Borges <sup>(3)(5)</sup>     | 54         | Director; Vice-Chairman, Goldman Sachs International, Investment Banker Dean of INSEAD   | 5/15/03                        | 2007                                   |
| Allan Chapin, Esq. <sup>(2)(4)</sup> | 62         | Director; Partner, Compass Advisers LLP (New York, U.S.A.)   | 5/12/97                        | 2005                                   |
| Daniel Havis <sup>(5)</sup>          | 48         | Director; Chairman and Chief Executive Officer, MATMUT (Mutuelle Assurance de Travailleurs Mutualistes) (France)                           | 11/18/96                       | 2005                                   |
| Yvon Lamontagne <sup>(5)</sup>       | 64         | Director; Non-executive director of several companies, including Hydro Quebec, etc., former Chairman, Boreal Assurance                     | 5/15/03                        | 2007                                   |
| Daniel Lebègue <sup>(2)(3)(5)</sup>  | 61         | Director; Former Chief Executive, Caisse des Dépôts et Consignations   | 5/15/03                        | 2009                                   |
| André Lévy-Lang <sup>(2)(3)(4)</sup> | 66         | Director; Teacher at the Paris University of Dauphine, former Chairman of the Management Board, Paribas                                    | 5/15/03                        | 2009                                   |
| Herbert Schimetschek <sup>(5)</sup>  | 66         | Director; Chairman of the Management Board and Chief Executive Officer Austria Versicherungsverein auf Gegenseitigkeit (holding) (Austria) | 5/15/03                        | 2007                                   |
| Jean-Claude Seys <sup>(2)</sup>      | 65         | Director; Chief Operating Officer, COVEA (France)  | 5/15/03                        | 2009                                   |
| Jean Simonnet <sup>(5)</sup>         | 67         | Director; Chairman, La MACIF and subsidiaries of La MACIF (France)   | 3/2/99                         | 2005                                   |
| Claude Tendil <sup>(2)(5)</sup>      | 58         | Director; Chairman and Chief Executive Officer, Generali (France) and Chairman, Group Europ Assistance                                     | 5/15/03                        | 2007                                   |
| Daniel Valot <sup>(2)</sup>          | 59         | Director; Chairman and Chief Executive Officer, Technip-(France)   | 5/15/03                        | 2007                                   |

(1) Chairman of the Strategic Committee

(2) Member of the Strategic Committee

(3) Member of the Accounting and Audit Committee

**Table of Contents**

(4) Member of the Compensation and Nominations Committee

(5) Member of the Risks Committee

In addition, two non-voting directors were elected for a two-year term:

Georges Chodron de Courcel, 54, President and Chief Operating Officer, BNP-Paribas, who was also appointed as member of the Compensation and Nominations Committee and the Risks Committee.

Helman Le Pas de Secheval, 38, Group Chief Financial Officer, Groupama, who was also appointed as member of the Accounting and Audit Committee and the Risks Committee.

As recommended in the evaluation carried out in January 2003, the new board of directors comprises:

a majority of non-executive directors. The newly elected board considers eleven of its fifteen members to be independent, namely Messrs. Acutis, Borges, Chapin, Havis, Lamontagne, Lebègue, Lévy-Lang, Schimetschek, Simonnet, Tendil and Valot. This evaluation was based on the criteria laid down in the 2002 Bouton Report in France and the recommendations of the NYSE in the United States;

a greater diversity of expertise. In addition to experts drawn from the insurance and reinsurance sector, the newly-elected board of directors has more members representing the world of finance and industry;

a more international perspective, with directors from Italy, Portugal, Austria, Canada and the United States, and directors with extensive international experience.

The following sets forth the business experience of SCOR's newly elected board of directors:

**Denis Kessler**

After seven years in the insurance field, as Chairman of the Fédération Française des Sociétés d'Assurance (FFSA), then Managing Director and member of the Executive Committee of AXA, Denis Kessler worked for the MEDEF (French Business Confederation), where he was First Vice-Chairman from 1998 to 2002 while continuing to serve as Chairman of the FFSA. He then joined SCOR as Chairman and Chief Executive Officer of the Group on November 4, 2002.

**Carlo Acutis**

The principal position of Carlo Acutis is as Vice Chairman of Vittoria Assicurazioni S.p.A. Most of his other responsibilities as Chairman or Member of the Board are based in Italy, where he lives. Moreover, he is active in the international insurance market, notably as member of the Comité Européen des Assurances and member of the Board of the Geneva Association.

**Michèle Aronvald**

Michèle Aronvald has been employed with SCOR for twenty-five years in the Finance Department. Mrs. Aronvald has served as an employee-elected director on SCOR's Board of Directors since 2001.

**Jean Baligand**

Jean Baligand's main position over the last five years was Chairman of the Board of directors of la Caisse Centrale des Assurances Mutuelles Agricoles (CCAMA). Among other responsibilities, Mr. Baligand also serves as Chairman/Member of the Supervisory Board of some Groupama branches and Director of the Caisse Centrale de Réassurance (CCR).

**Antonio Borges**

Antonio Borges is currently Vice Chairman of Goldman Sachs International in London. Among other positions, he is member of the Supervisory Board of CNP Assurances and member of the Fiscal Committee of two banks in Portugal.



## **Table of Contents**

### **Allan Chapin, Esq.**

After being a partner at Sullivan & Cromwell and Lazard Frères, New York, for a number of years, Allan Chapin has been a partner at Compass Partners International LLP, New York since June 2002. He is also a Director of Interbrew of the Pinault Printemps Redoute Group and of SCOR Reinsurance Company and certain of its subsidiaries.

### **Daniel Havis**

The principal position of Daniel Havis is as Chairman and Chief Executive Officer of the Mutuelle Assurance de Travailleurs Mutualistes (MATMUT). Among other appointments, Mr. Havis is also Chairman of SMAC (Mutuelle Accidents Corporels) and certain OFIVALMO branches, and holds non-executive positions in finance or insurance companies.

### **Yvon Lamontagne**

Yvon Lamontagne served as President and Chief Executive Officer of Boreal Assurances (now AXA) before he retired in 1995. Mr. Lamontagne lives in Montréal and holds various non-executive positions and is director of local companies, notably in Canadian branches of insurance/reinsurance companies (such as SCOR and AXA). He also serves as Director of Hydro-Québec and Gaz Métro.

### **Daniel Lebègue**

From 1988 to 2002, Daniel Lebègue was Chief Operating Officer of la Caisse des Dépôts et Consignations, Chairman of the Supervisory Board of CDC IXIS and Chairman of Eulia. He currently is Director of various industrial companies. He has also been named Chairman of the French Institute of Directors (IFA) in France.

### **André Lévy-Lang**

André Lévy-Lang was Chairman of the Management Board of Paribas from 1990 to 1999 and is now Director of various companies, notably Assurances Générales de France (AGF) and Schlumberger. He currently teaches at the Paris University of Dauphine.

### **Herbert Schimetschek**

From 1997 to 2000, Herbert Schimetschek was President of the Conseil Européen des Assureurs; until June 2000 he was Vice President Chairman of the Austrian Insurance Association, before also multiple President of the Association. He retired as Chairman of the Management Board and Chief Executive Officer of UNIQA Versicherungen AG (the holding company of UNIQA Group Austria) in the end of 2001. He currently has numerous non-executive positions in insurance or bank companies in Austria, where he lives, and also abroad. He is President of the Federal Reserve Bank of Austria Österreichische Nationalbank. He still is (since 1970) Chairman of the Management Board and CEO of the now non-operational Mutual Austria Versicherungsverein auf gegenseitigkeit, a major shareholder of UNIQA Versicherungen AG.

### **Jean-Claude Seys**

Jean-Claude Seys has worked mainly in the insurance field. He was appointed Chairman and Chief Executive Officer of MAAF in 1992, Chief Executive Officer of the Mutuelles du Mans (MMA) in 1998 and Chief Executive Officer of COVEA since June 2003. Mr. Seys currently holds numerous non-executive positions in France and abroad, notably in companies like MMA, MAAF or OFIVALMO.

### **Jean Simonnet**

Joined MACIF in 1963, becoming Chief Administrative Officer in 1982. Named Chief Executive Officer in 1987, Jean Simonnet was elected Chairman of MACIF in 1997.

## **Table of Contents**

### **Claude Tendil**

Claude Tendil started his career at UAP in 1972 and worked since 1989 for AXA, where he became Vice Chairman of the Management Board in 2001. He currently is Chairman and CEO of Groupe Generali in France (since April 2002) and Chairman of Groupe Europ Assistance since April 2003. Claude Tendil also holds numerous non-executive positions as a director of French insurance companies.

### **Daniel Valot**

From 1995 to 1999, Daniel Valot was Chief Operating Officer of Total Exploration Production, then worked for Technip, where he was appointed Chairman and Chief Executive Officer in September 1999. His other positions as Director are mainly held in the industry field, in France and abroad.

### **Georges Chodron de Courcel**

Georges Chodron de Courcel is Chief Operating Officer of BNP Paribas in Paris and holds non-executive positions for the BNP Group in some of their foreign subsidiaries. Moreover, he has been appointed Director of significant groups such as Bouygues S.A, Alstom, Lagardère, Nexans S.A. and Sagem.

### **Helman Le Pas de Sécheval**

From 1998 to 2001, Helman le Pas de Sécheval directed the corporate finance department of the COB (*Commission des opérations de bourse*, now *Autorité des Marchés Financiers* or AMF), before being joining Groupama as Group Chief Financial Officer in November 2001. He holds various non-executive positions as a representative of Groupama in France and abroad.

The first meeting of the newly elected board of directors was held on May 15, 2003.

In connection with the Crédit Lyonnais/ Executive Life matter, Jean-Claude Seys was sentenced in January 2004 in U.S. federal court to five years of probation, during which time he will be barred from entering the United States, and was ordered to pay a USD 250,000 criminal fine. Insurance regulatory authorities in the United States have been informed of the foregoing.

### **Executive Officers**

Under French law and the Company's *statuts* and pursuant to a decision of the board of directors, the Chairman and Chief Executive Officer has full executive authority to manage the affairs of SCOR. The Chairman and Chief Executive Officer has authority to act on behalf of SCOR and to represent SCOR in dealings with third parties, subject only to those powers expressly reserved by law to the board of directors or the shareholders. The Chairman and Chief Executive Officer determines, and is responsible for the implementation of the goals, strategies and budgets of SCOR, which are reviewed and monitored by the Board of Directors. The board of directors has the power to appoint and remove, at any time, the Chairman and Chief Executive Officer, as well as to appoint separate persons to hold the positions of Chairman and Chief Executive Officer. Upon a proposal made by the Chairman and Chief Executive Officer, the Board of Directors may also appoint a Chief Operating Officer to assist the Chairman and Chief Executive Officer in managing the Company's affairs.

The following table sets forth the Company's executive officers at December 31, 2003, their positions with SCOR and the first dates as of which they served as executive officers of SCOR.

**Table of Contents**

| <b>Name</b>                              | <b>Age</b> | <b>Current Position</b>                        | <b>Executive Officer Since</b> |
|--|------------|--|--------------------------------|
| Denis Kessler                            | 51         | Chairman and Chief Executive Officer           | 2002                           |
| Patrick Thourot                          | 54         | Chief Operating Officer                        | 2003                           |
| Pierre-Denis Champvillard <sup>(1)</sup> | 56         | Group Deputy Chief Operating Officer           | 1994                           |
| François Terren <sup>(2)</sup>           | 50         | Chief Financial Officer                        | 2003                           |
| Jean-Luc Besson                          | 57         | Chief Reserving Actuary                        | 2003                           |
| Jérôme Faure <sup>(3)</sup>              | 45         | Managing Director, Non-Life Treaties           | 2002                           |
| Romain Durand                            | 45         | Managing Director, Life Division               | 1997                           |
| Renaud de Pressigny <sup>(4)</sup>       | 44         | Managing Director, Business Solutions Division | 2003                           |

(1) Pierre-Denis Champvillard retired on July 1st, 2003 and was replaced by Jérôme Faure.

(2) François Terren left the company on April 14, 2004. He was replaced by Marcel Kahn.

(3) Jérôme Faure ceased to be a member of the Executive Committee on November 19, 2003 and left SCOR Group on December 31, 2003. Henry Klécan replaced Jérôme Faure as President and Chief Executive of SCOR US and remains President and Chief Executive of SCOR Canada.

(4) Renaud de Pressigny left the company on May 1, 2004. He was replaced by Victor Peignet who was previously Deputy Managing Director of SCOR Business Solutions. Arnaud Chneiweiss serves as Secretary to the Executive Committee and the Board of Directors.

Business experience of SCOR's executive officers:

**Denis Kessler**

See above under Board of Directors .

**Patrick Thourot**

Patrick Thourot worked for ten years with the French Ministry of Finance, before spending most of his career in insurance companies or confederations since 1983: FFSA, PFA IARD and AXA, where he was Executive Vice President of the Group, Group Technical Director and member of the Executive Committee. He then served as Chief Executive Officer of Zürich France before being appointed Chief Operating Officer of SCOR Group in January 2003. Patrick Thourot teaches on a part-time basis at Paris University of Dauphine and at the Ecole Nationale des Assurances.

**Pierre-Denis Champvillard**

Pierre-Denis Champvillard joined SCOR in 1971 and was named Managing Director of SCOR activities in the United Kingdom in 1973 and in Hong Kong in 1983. In 1988 he was appointed Managing Director of SCOR Vie and since 1993 he has been concurrently Managing Director of SCOR Réassurance and responsible for the non-Life activities of the Group in Europe. He became a member of the Group Executive Committee in 1994 and retired from SCOR on July 1, 2003.

**François Terren**

François Terren was Vice President, Financing and Treasury at the Air Liquide Group from 1981 to 1991, and then Chief Administrative and Financial Officer, CORA Group. In 1993, he was named Assistant Chief Investment Officer of GAN, before going on to advise Morgan Stanley's real estate investment funds in 1996. He joined the Taittinger Group in 1997 as Senior Vice President, Financial Affairs for the Compagnie Financière Taittinger, and as a member of the Executive Board and Chief Financial Officer of Société du Louvre. He was appointed Chief Financial Officer of SCOR on February 28, 2003 and left SCOR on April 14, 2004.



## **Table of Contents**

### **Marcel Kahn**

Marcel Kahn, 47, actuary, chartered accountant and MBA from the ESSEC business school, spent several years as an external auditor and chartered accountant before joining the AXA group in 1988 as Group Controller. From 1991 to 2001, he was successively Chief Financial Officer (CFO) of AXA France, International Director for Europe, the Axa Group's Director for Strategy and Development, Deputy Managing Director of AXIVA (Life insurance), and Director of Procurement for AXA France. In 2001, he was appointed Chief Financial Officer of PartnerRe Global and Managing Director for PartnerRe France. Marcel Kahn has been appointed Chief Financial Officer of the SCOR Group and member of the Group Executive Committee.

He replaces François Terren who has left the Group.

### **Jean-Luc Besson**

Jean-Luc Besson, an actuary, joined the FFSA in 1985 and was since July 2001 Senior Vice President, Research, Statistics and Information Systems at the FFSA. He is a member of the Board of Directors, the Scientific Committee and the Admissions Jury of the French Institute of Actuaries and is a member of the International Actuarial Association. He teaches Property-Casualty insurance at the University of Paris Institute of Statistics (ISUP) and Property-Casualty actuarial science at the Conservatoire National des Arts et Métiers (CNAM). Mr. Besson was named Chief Reserving Actuary of SCOR Group on January 23, 2003.

### **Jérôme Faure**

Jérôme Faure started his career as an engineer and quickly joined SCOR in 1988 as a property facultative underwriter in Paris. He then was appointed Chief Representative of SCOR in Tokyo in 1989 and Managing Director of SCOR UK in 1994, before joining SCOR U.S. in 1997, where he was named Chief Executive Officer in 2001. Effective February 28th, 2003, Jérôme Faure became Managing Director of Non-Life Treaties Division. Mr. Faure left SCOR Group on December 31, 2003 and was replaced as President and Chief executive of SCOR US by Henry Klécan.

### **Romain Durand**

Romain Durand is a graduate of HEC business school (Ecole des Hautes Etudes Commerciales) and Sciences Po (Political Sciences faculty in Paris). He began his career in insurance in 1983, at GMF-Vie, joined Norwich Union Life in 1986 and then was appointed Chairman of Baloise Group France. Romain Durand joined SCOR in January 1997 and became a member of the Group Executive Committee. He was named Chief Operating Officer of the SCOR Life Division in April 1998 and is currently Chief Executive Officer and Director of SCOR VIE.

### **Victor Peignet**

Victor Peignet, 46, is an engineer who graduated from the Ecole Nationale Supérieure des Techniques Avancées (ENSTA) and joined the SCOR Group in 1984 as an underwriter in the Technical Risks Department. He then successively held the posts of Manager of the Offshore/Transportation Department and Manager of the Energy Sector. Deputy Managing Director of SCOR's Large Corporate Accounts Division (SCOR Business Solutions) since January 2000, Victor Peignet was appointed Managing Director of SCOR Business Solutions and became a member of the Group Executive Committee on April 1, 2004.

### **Renaud de Pressigny**

Renaud de Pressigny has spent 17 years in the insurance brokerage industry, working with Diot, CECAR and Aon in Saudi Arabia, Paris and New York. He joined SCOR in January 2000 and was appointed Managing Director of Business Solutions Division, the business unit dedicated to large corporate accounts. Mr. de Pressigny left SCOR on May 1, 2004.

**Table of Contents****B. COMPENSATION**

## Directors' attendance fees

The Ordinary General Meeting of Shareholders on April 18, 2002 increased the annual amount payable in attendance fees to EUR 600,000 with effect from fiscal 2002. At its May 15, 2003 meeting, the Board of Directors decided to allocate these fees among the directors, split equally between an equivalent fixed portion and a variable portion (each one amounting to EUR 20,000) depending on the attendance of each director. The non-voting directors receive a share of the attendance fees according to the same procedure. Besides, an amount of EUR 1,700 is paid for each attendance at one of the Board Committees. However, no attendance fee is paid to the Chairman and Chief Executive Officer or to the Chief Operating Officer. These fees are paid at the end of each quarter.

Attendance fees for 2003 were paid as listed below (Messrs. Chabannes, Giraud, Harbour, Peugeot, Rougé, Tempelaere and Torri left the Board in May/June 2003):

| (In euro)                            |        |
|--------------------------------------|--------|
| Mr. Carlo Acutis                     | 20,100 |
| Mrs. Michèle Aronvald <sup>(1)</sup> | 41,700 |
| Mr. Jean Baligand                    | 41,700 |
| Mr. Antonio Borges                   | 23,925 |
| Mr. Jean-Antoine Chabannes           | 8,100  |
| Mr. Allan Chapin                     | 35,419 |
| Mr. Georges Chodron de Courcel       | 46,800 |
| Mr. Jacques Giraud                   | 8,100  |
| Mr. John Harbour                     | 6,075  |
| Mr. Daniel Havis                     | 40,000 |
| Mr. Yvon Lamontagne                  | 23,288 |
| Mr. Helman le Pas de Sécheval        | 31,900 |
| Mr. Daniel Lebègue                   | 38,700 |
| Mr. André Lévy Lang                  | 35,300 |
| Mr. Patrick Peugeot                  | 8,100  |
| Mr. Luc Rougé <sup>(1)</sup>         | 8,100  |
| Mr. Herbert Schimetschek             | 20,100 |
| Mr. Jean-Claude Seys                 | 28,500 |
| Mr. Jean Simonnet                    | 40,000 |
| Mr. Alain Tempelaere                 | 9,800  |
| Mr. Claude Tendil                    | 25,100 |
| Mr. Francesco Torri                  | 2,250  |
| Mr. Daniel Valot                     | 35,300 |

(1) Employee-elected Director

Besides, some Directors of SCOR attend or attended the Board of Directors of some of the Group's subsidiaries and received consequently some attendance fees for 2003 as follows:

**SCOR US:**

Mr. Chapin: 23,000 USD

Mr. Lebègue: 12,600 USD

Mr. Lévy-Lang: 4,725 USD

**SCOR Canada:**

Mr. Lamontagne: 35,000 CAD

2003 Compensation for Members of the Executive Committee



**Table of Contents**

The aggregate amount of compensation of all members of SCOR's Executive Committee present in the Company on December 31, 2003, for the year ended December 31, 2003 (fixed compensation for 2003 and variable compensation relating to 2003 paid during the first-half of 2004) amounted to EUR 2,202,429. The compensation terms of the directors and executive officers are similar to what was applied to their predecessors.

There is no employment contract between Mr. Kessler and SCOR. The terms and conditions of his appointment are described in the minutes to the December 19, 2002 meeting of the Board of Directors. The Compensation and Nominations committee decided that the compensation of the Chairman and Chief Executive be made up as follows:

a fixed sum of EUR 500,000,

a variable portion for a maximum amount of EUR 500,000; 70% of which consists of a portion of 2.75 per thousand consolidated net result for SCOR, the other 30% being linked to the achievement of objectives decided for each year.

In addition, SCOR meets part of the cost of Denis Kessler's rent for his apartment, for an amount of EUR 58,124 for 2003.

As for the Chief Operating Officer, there is no employment contract between Mr. Thourot and SCOR. His compensation was decided by the Board of Directors of January 22, 2003, as follows:

a fixed amount of EUR 410,000,

a variable portion for a maximum amount of EUR 410,000; 70% of which consists of a portion of 1.50 per thousand consolidated net result for SCOR, the other 30% being linked to the achievement of objectives decided for each year.

|                                  |                                    | <b>Compensation</b> |                 |                         |                      |                         |                      |
|----------------------------------|------------------------------------|---------------------|-----------------|-------------------------|----------------------|-------------------------|----------------------|
|                                  | <b>Period</b>                      | <b>Fixed in</b>     | <b>Fixed in</b> | <b>Variable paid in</b> | <b>Total paid in</b> | <b>Variable paid in</b> |                      |
|                                  |                                    | <b>EUR</b>          | <b>USD</b>      | <b>2003 in</b>          | <b>2003 in</b>       | <b>2004 relating to</b> |                      |
|                                  |                                    |                     |                 |                         |                      | <b>2003 in</b>          |                      |
|                                  |                                    |                     |                 |                         |                      |                         | <b>Total paid in</b> |
|                                  |                                    |                     |                 |                         |                      |                         | <b>2002 in</b>       |
| Mr. Denis Kessler <sup>(1)</sup> | From<br>01/01/03<br>to<br>12/31/03 | 500,000             |                 | 150,000                 | 650,000              | 150,000                 | 81,464               |
| Mr. Patrick Thourot              | From<br>01/27/03<br>to<br>12/31/03 | 383,261             |                 |                         | 383,261              | 123,000                 |                      |
| Mr. Serge Osouf <sup>(2)</sup>   | From<br>01/01/03<br>to<br>01/22/03 | 189,041             | 15,000          |                         | 200,917              |                         | 428,000              |

(1) Denis Kessler joined SCOR on November 4, 2002.

(2) Mr. Osouf's term of office ended on January 22, 2003 before his retirement on November 1, 2003.

The Compensation and Nominations committee decides of the variable compensation attributed to the other members of the Executive Committee on proposal of the Chairman. The variable portion of the compensation presented in the following table depends on one hand on the achievement of individual objectives and on the other hand on the achievement of the Group's results objectives (ROE: Return On Equity).

|                                    | <b>Fixed</b>        | <b>Fixed</b>        | <b>Variable</b>         | <b>Total</b>        |
|------------------------------------|---------------------|---------------------|-------------------------|---------------------|
|                                    | <b>compensation</b> | <b>compensation</b> | <b>compensation</b>     | <b>compensation</b> |
|                                    | <b>in</b>           | <b>in USD</b>       | <b>relating to 2003</b> | <b>in</b>           |
|                                    | <b>EUR</b>          | <b>in USD</b>       | <b>paid in 2004</b>     | <b>in</b>           |
|                                    |                     |                     |                         |                     |
| Mr. François Terren <sup>(1)</sup> | 235,667             |                     |                         | 235,667             |
| Mr. Jean-Luc Besson <sup>(2)</sup> | 118,136             |                     | 27,600                  | 145,736             |



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|  |         |         |        |         |
|--|---------|---------|--------|---------|
| Mr. Romain Durand                            | 180,000 |         | 54,000 | 234,000 |
| Mr. Renaud de Pressigny                      | 135,000 |         |        | 135,000 |
| Mr. Jérôme Faure <sup>(3)</sup>              | 27,400  | 338,944 |        | 295,765 |
| Mr. Pierre-Denis Champvillard <sup>(4)</sup> | 97,500  |         |        | 97,500  |

## Table of Contents

(1) François Terren joined SCOR on February 27, 2003, as Chief Financial Officer and left the Group on April 14, 2004.

(2) Jean-Luc Besson joined SCOR on February 17, 2003 as Chief Reserving Actuary.

(3) Jérôme Faure resigned on December 31, 2003 and was replaced as Chairman of SCOR US by Henry Klecan, who is also Chairman of SCOR Canada. Severance payment (no notice given and paid holidays) amounts to EUR 151,756.

(4) Pierre-Denis Champvillard retired on July 1, 2003.

Like all Group senior executives, members of the Group Executive Committee are entitled to a guaranteed capped pension plan conditioned by a 10-year length of service in the Group, based on their average compensation over the last five years at SCOR. They also benefit from the use of a vehicle for professional transportation.

The members of the Executive Committee do not receive directors' fees in respect of their directorships of companies in which SCOR holds more than 20% of the capital. They are reimbursed for justified business expenses.

## C. BOARD PRACTICES

### Board Committees

At its meeting on May 15, 2003, the Board of Directors of SCOR set up four advisory committees to prepare the Board's proceedings and make recommendations to it on specific subjects.

The **Strategic Committee** is comprised of Denis Kessler, Chairman, Jean Baligand, Allan Chapin\*, Daniel Lebègue\*, André Lévy-Lang\*, Jean-Claude Seys, Claude Tendil\*, and Daniel Valot\*.

Its mission is to scrutinize the Group's development strategies and to decide on major Group acquisition and disposal plans.

The Strategic Committee met once in 2003, and in particular reviewed the terms of the transfer of the Life & Accident reinsurance business to SCOR VIE.

The **Accounts and Audit Committee** is comprised of Daniel Lebègue\*, Chairman, André Lévy-Lang\*, Antonio Borges\*, and Helman le Pas de Sécheval\*\*.

Its mission is to scrutinize the fairness of the Group's financial statements, compliance with internal procedures, together with the controls and inspections carried out by the statutory auditors and by the internal audit division.

In the course of its four meetings in 2003, the Accounts and Audit Committee discussed the following subjects: the 2002 annual financial statements, the 2003 quarterly and half-year financial statements; monitoring of audits decided by the Board of Directors; review of the internal audit plan; the budget for external auditors' fees; missions entrusted to the Group auditors; review of replies to calls for tender concerning disposal of the credit derivatives portfolio; framing of Audit Committee standing rules.

The **Compensation and Nominations Committee** is comprised of Allan Chapin\*, Chairman, André Lévy-Lang\*, and Georges Chodron de Courcel\*\*.

Its missions are to make recommendations on the compensation of Group directors and officers and of senior executives, pension plans and stock options, and to make proposals regarding the membership, organization and workings of the Board of Directors and its committees.

This Committee met three times in 2003 and notably discussed the following points: opinion on the terms of departure of Mr. Serge Osouf; review of the compensation of Mr. Patrick Thourot; opinion on the introduction of stock option plans for all Group employees and for senior managers.

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\* Independent director

\*\* Non-voting director

**Table of Contents**

The **Risks Committee** is comprised of Carlo Acutis\*, Antonio Borges\*, Daniel Havis\*, Yvon Lamontagne\*, Daniel Lebègue\*, Herbert Schimetschek\*, Jean Simonnet\*, Claude Tendil\*, Georges Chodron de Courcel\*\*, and Helman le Pas de Sécheval\*\*.

Its mission is to identify the major risks to which the Group is exposed on both the assets and liabilities sides, and to ensure that means are in place to monitor and manage these risks; it scrutinizes the main technical and financial risks to which the Group is exposed. The committee did not meet in 2003.

**Accounts and Audit Committee**

The Accounts and Audit Committee has established standing rules that emphasize two essential missions:

accounting missions, notably comprising scrutiny of periodic financial documents, review of the appropriateness of choices and proper application of accounting methods, review of the accounting treatment of all significant transactions, review of off-balance sheet liabilities, management of the selection and remuneration of the statutory auditors, control of all accounting and financial disclosure documents prior to their release to the public;

ethical and internal control missions. The Accounts and Audit Committee has a duty to ensure that internal procedures for the gathering and verification of data guarantee the quality and reliability of SCOR's financial statements. Further, it is the duty of the Accounts and Audit Committee to review related-party transactions, to analyze and reply to employees' questions with respect to internal control, preparation of the financial statements, and the treatment of accounting entries.

**D. EMPLOYEES**

As of December 31, 2003, the Group employed 1,162 people, including 639 at its headquarters facility in Paris, 287 in North America, 58 in the Asia-Pacific region, 159 in other European countries, and 19 in other regions. In addition to the provisions of the French labor code, SCOR's employees in France are covered by various collective bargaining agreements relating to working conditions that are negotiated periodically with the employees' representatives. SCOR believes that its relations with its employees are good.

The following is the distribution of the persons employed:

|  | As of December 31, |       |       |
|--|--------------------|-------|-------|
|  | 2001               | 2002  | 2003  |
| Number of employees                                | 1,345              | 1,256 | 1,162 |
| Breakdown by geographic location                   |                    |       |       |
| France   | 686                | 653   | 639   |
| North America                                      | 405                | 346   | 287   |
| Asia-Pacific region                                | 64                 | 70    | 58    |
| Other European countries                           | 166                | 168   | 159   |
| Other regions                                      | 24                 | 19    | 19    |
| Breakdown by main category of activity             |                    |       |       |
| Property-Casualty reinsurance                      | 464                | 432   | 351   |
| Life reinsurance                                   | 184                | 213   | 227   |
| Alternative reinsurance                            | 43                 | 38    | 11    |
| Credit, Surety and Political Risks                 | 13                 | 14    | 13    |
| SCOR Business Solutions - Large Corporate accounts | 166                | 188   | 163   |
| Management, Investment and other                   | 475                | 371   | 397   |

**Table of Contents****E. SHARE OWNERSHIP**

A total of 4,475,900 options were granted by the board of directors in 1992, 1994, 1995, 1996, 1997, 1998, 1999, 2000 and 2001 under plans adopted pursuant to such resolutions, readjusted to a total of 15,924,979 after the capital increase of January 7, 2004.

Based on the number of shares after the capital increase, at January 7, 2004, unexercised share subscription options at December 31, 2003, if exercised, would lead to the creation of 7,639,565 shares representing approximately 0.93% of the capital.

The following table sets forth certain information relating to the various option plans as of December 31, 2003:

| Option Plan  | Date of Board of Directors Resolution | Date of options availability                                      | Expiration date | Number of beneficiaries | Number of shares granted | Of which to the Group's executives | Of which ten first beneficiaries employed by SCOR |
|--|---------------------------------------|---|-----------------|-------------------------|--------------------------|------------------------------------|---|
| <b>1992</b>  | September 28                          | Expired   | Expired         | 76                      | 318,800                  | 42,000                             | 54,000  |
| <b>1994</b>  | May 9                                 | May 9, 1995<br>(30%) May 9, 1996 (30%)<br>May 9, 1997 (40%)       | May 8, 2004     | 104                     | 429,000                  | 59,000                             | 64,000  |
| <b>1995</b>  | May 15                                | May 15, 1996<br>(30%) May 15, 1997 (30%)<br>May 15, 1998 (40%)    | May 14, 2005    | 99                      | 430,000                  | 82,000                             | 68,000  |
| <b>1996</b>  | September 5                           | Sept. 5, 1997<br>(30%) Sept. 5, 1998 (30%)<br>Sept. 5, 1999 (40%) | Sept. 4, 2006   | 122                     | 480,000                  | 83,000                             | 70,000  |
| <b>1997</b>  | September 4                           | September 4, 2002   | Sept. 3, 2007   | 113                     | 481,500                  | 112,000                            | 72,000  |
| <b>1998</b>  | September 3                           | September 4, 2003   | Sept. 3, 2008   | 134                     | 498,000                  | 130,000                            | 71,500  |
| <b>1999</b>  | September 2                           | September 3, 2004   | Sept. 2, 2009   | 145                     | 498,500                  | 130,000                            | 71,000  |
| <b>2000</b>  | May 4                                 | May 5, 2004   | May 3, 2010     | 1,116                   | 111,600                  | 600                                | 1,000   |
| <b>2000</b>  | August 31                             | September 1, 2005   | Aug. 30, 2010   | 137                     | 406,500                  | 110,000                            | 63,000  |
| <b>2001</b>  | September 4                           | September 4, 2005   | Sept. 3, 2011   | 162                     | 560,000                  | 150,000                            | 77,000  |
| <b>2001</b>  | October 3                             | October 4, 2005   | Oct. 2, 2011    | 1,330                   | 262,000                  | 1,200                              | 2,000   |
| <b>TOTAL</b>   |                                       |   |                 |                         | <b>4,475,900</b>         | <b>899,800</b>                     | <b>613,500</b>                                    |
| <b>Readjusted total after the capital increase, at December 31, 2002</b> |                                       |   |                 |                         | <b>7,615,337</b>         | <b>1,530,928</b>                   | <b>1,043,814</b>                                  |
| <b>2003</b>  | February 28                           | February 28, 2007   | Feb. 27, 2013   | 65                      | 986,000                  | 450,000                            | 170,000   |
| <b>2003(1)</b>   | June 3                                | June 3, 2007  | June 2, 2013    | 1,161                   | 1,556,877                | 288,750                            | 122,100   |
|  |                                       | Without any condition   |                 |                         | 778,439                  | 144,375                            | 61,050  |
|  |                                       | With condition of 12% on ROE on year 2004                         |                 |                         |                          |                                    |   |
| <b>TOTAL at December 31, 2003</b>  |                                       |   |                 |                         | <b>10,936,653</b>        | <b>2,414,053</b>                   | <b>1,396,964</b>                                  |

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|  |            |           |           |
|--|------------|-----------|-----------|
| <b>Readjusted total after the capital increase, at December 31, 2003</b> | 15,924,979 | 3,515,129 | 2,034,134 |
|--|------------|-----------|-----------|

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(1) Some of the options granted in June 2003 depended on the profitability of the Group's shareholders' equity to be superior to 10% for 2003. This condition being unrealized, these options have been cancelled (to be confirmed by the validation of the accounts by the General Assembly of May 15, 2004).

Following the capital increase on December 31, 2002, the Company has adjusted the price of the shares covered by options granted and the number of shares under option, pursuant to Section L208-5 of the French July 24, 1966 Act and Article D174-8 of the March 23, 1967 Decree.

**Table of Contents**

The price of shares under option, as set prior to this operation, has been reduced by an amount equal to the product of this price multiplied by the ratio between (a) the value of the preferential subscription right and (b) the value of the share prior to removal of this right, *i.e.*:

Previous offer price × value of preferential subscription right (average listed opening price during the subscription period)

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Value of share after removal of preferential subscription right (average listed opening price during the subscription period)  
+ value of preferential subscription right

Because the initial value of the option is supposed to remain constant, the new number of shares eligible for subscription is equal to the initial value of the option divided by the new offer price, *i.e.*:

Initial number of options × previous offer price

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New offer price as defined below

These calculations have been performed individually and by-plan, and rounded up to the nearest unit. The same calculations have been applied after the capital increase of January 7, 2004.

The table below summarizes the status of the various option plans:

| Option Plan                        | Situation at December 31, 2003 |  |   |  | Situation after the capital increase of January 7, 2004 |                     |
|------------------------------------|--------------------------------|--|---|--|---|---------------------|
|                                    | Exercise price (in EUR)        | Options outstanding at the end of 2002 | Number of rights cancelled at the end of 2003 | Options outstanding at the end of 2003 | Exercise price (in EUR)                                 | Options outstanding |
| 1994                               | 10.22                          | 78,165                                 | 9   | 78,156                                 | 7.02  | 113,809             |
| 1995                               | 9.59                           | 157,577                                | 4,782   | 152,795                                | 6.59  | 222,498             |
| 1996                               | 17.04                          | 520,781                                | 10,256  | 510,525                                | 11.70   | 743,406             |
| 1997                               | 21.88                          | 638,612                                | 18,765  | 619,847                                | 15.03   | 902,587             |
| 1998                               | 33.08                          | 707,501                                | 34,934  | 672,567                                | 22.72   | 979,358             |
| 1999                               | 27.05                          | 698,145                                | 45,130  | 653,015                                | 18.58   | 950,886             |
| 2000                               | 28.23                          | 169,461                                | 26,505  | 142,956                                | 19.39   | 208,164             |
| 2000                               | 26.46                          | 616,520                                | 47,675  | 568,845                                | 18.17   | 828,330             |
| 2001                               | 28.23                          | 908,190                                | 63,009  | 845,181                                | 19.39   | 1,230,713           |
| 2001                               | 19.99                          | 420,794                                | 73,656  | 347,138                                | 13.73   | 505,946             |
| <b>Options distributed in 2003</b> |                                |  |   |  |   |                     |
| 2003                               | 4.16                           | 986,000                                | 30,000  | 956,000                                | 2.86  | 1,392,042           |
| 2003                               | 5.74                           | 3,113,754                              | 184,867                                       | 2,928,887                              | 3.94  | 4,265,223           |
| <b>Total</b>                       |                                | <b>9,015,500</b>                       | <b>539,588</b>                                | <b>8,475,912</b>                       |   | <b>12,342,962</b>   |

The option plans for the years 1994 to 1997 are share subscription plans giving rise to an increase in capital. Starting with the 1998 plan, all plans provide for the purchase of existing shares.

There are no stock option plans providing for the purchase of or subscription to shares in Group subsidiaries.

Following the authorization decided by the Shareholders meeting on April 18 2002, the Board of Directors approved, on February 28, 2003, a plan for senior officers providing for a total of 986,000 options (1,435,725 options after the capital increase of January 7, 2004), granted without

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discount, at a price of EUR 4.16 per option (EUR 2.86 after capital increase). Options can be exercised all at once or separately but with a minimum of 100 shares each time, from February 28, 2007 to February 27, 2013. After February 27, 2013, not yet exercised options are null and void.

SCOR's Board of Directors decided on June 3, 2003, in accordance with the delegation received from the extraordinary shareholders' meeting of May 15, 2003, to set up two new stock subscription plans for (i) all the

**Table of Contents**

employees of the SCOR Group and (ii) two officers, namely Mr. Denis Kessler (Chairman and CEO of SCOR) and Mr. Patrick Thourot (Vice-President of SCOR) and certain senior executives of the Group. In both plans, the stock subscription price amounts to EUR 5.74 per share (EUR 3.94 after capital increase of January 7, 2003). The 3,113,754 options (4,534,061 after the capital increase of January 7, 2004) may be exercised on one or several occasions between June 3, 2007 and June 2, 2013, included.

Options are granted to officers and senior executives according to the following procedure: an unconditional first amount corresponding to half of the total grant, a second amount corresponding to a quarter of the total grant subject to Group consolidated net income for the 2003 fiscal year greater than 10% compared to the average Group consolidated net equity (such average being deemed to be net equity at the opening of the fiscal year plus net equity at the end of the fiscal year divided by two), and a third amount corresponding to a quarter of the total grant subject to the Group consolidated net income for the 2004 fiscal year greater than 12% compared to the average Group consolidated net equity (such average being deemed to be net equity at the opening of the fiscal year plus net equity at the end of the fiscal year divided by two).

Taking into account the loss recorded for 2003, the quarter of subscription options granted to the directors and officers were cancelled.



**Table of Contents**

The table below shows the subscription plans for members of the Executive Committee, as at January 7, 2004, taking into account the capital increase:

|                     | Exercised<br>options | Options to<br>be exercised |                               | Price<br><br>(euros) | Potential volume<br>of transaction<br><br>(euros) | Exercise<br>date |
|---------------------|----------------------|----------------------------|-------------------------------|----------------------|---|------------------|
| Kessler Denis       | Nil                  | 364,019                    | POS <sup>(1)</sup> 02/28/2003 | 2.86                 | 1,041,094   |                  |
|                     | Nil                  | 240,254                    | POS 06/03/2003                | 3.94                 | 946,599   |                  |
| <b>TOTAL</b>        |                      | <b>604,273</b>             |                               |                      |   |                  |
| Thourot Patrick     | Nil                  | 72,804                     | POS 02/28/2003                | 2.86                 | 208,219   |                  |
|                     | Nil                  | 90,096                     | POS 06/03/2003                | 3.94                 | 354,978   |                  |
| <b>TOTAL</b>        |                      | <b>162,900</b>             |                               |                      |   |                  |
| Durand Romain       | Nil                  | 19,809                     | POS 09/04/1997                | 15.03                | 297,729   |                  |
|                     | Nil                  | 29,713                     | POA <sup>(2)</sup> 09/03/1998 | 22.72                | 675,079   |                  |
|                     | Nil                  | 32,188                     | POA 09/02/1999                | 18.58                | 598,053   |                  |
|                     | Nil                  | 249                        | POA 05/04/2000                | 19.39                | 4,828   |                  |
|                     | Nil                  | 37,140                     | POA 08/31/2000                | 18.17                | 674,834   |                  |
|                     | Nil                  | 49,520                     | POA 09/04/2001                | 19.39                | 960,193   |                  |
|                     | Nil                  | 497                        | POA 10/03/2001                | 13.73                | 6,824   |                  |
|                     | Nil                  | 43,683                     | POS 02/28/2003                | 2.86                 | 124,933   |                  |
|                     | Nil                  | 60,065                     | POS 06/03/2003                | 3.94                 | 236,654   |                  |
| <b>TOTAL</b>        |                      | <b>272,864</b>             |                               |                      |   |                  |
| Besson Jean-Luc     | Nil                  | 43,683                     | POS 02/28/2003                | 2.86                 | 124,933   |                  |
|                     | Nil                  | 60,065                     | POS 06/03/2003                | 3.94                 | 236,654   |                  |
| <b>TOTAL</b>        |                      | <b>57,500</b>              |                               |                      |   |                  |
| Terren François     | Nil                  | 43,683                     | POS 02/28/2003                | 2.86                 | 124,933   |                  |
|                     | Nil                  | 48,051                     | POS 06/03/2003                | 3.94                 | 189,321   |                  |
| <b>TOTAL</b>        |                      | <b>91,734</b>              |                               |                      |   |                  |
| De Pressigny Renaud | Nil                  | 249                        | POA 05/04/2000                | 19.39                | 4,828   |                  |
|                     | Nil                  | 19,808                     | POA 08/31/2000                | 18.17                | 359,911   |                  |
|                     | Nil                  | 22,824                     | POA 09/04/2001                | 19.39                | 442,557   |                  |
|                     | Nil                  | 497                        | POA 10/03/2001                | 13.73                | 6,824   |                  |
|                     | Nil                  | 43,863                     | POS 02/28/2003                | 2.86                 | 125,448   |                  |
|                     | Nil                  | 60,065                     | POS 06/03/2003                | 3.94                 | 236,654   |                  |
| <b>TOTAL</b>        |                      | <b>147,306</b>             |                               |                      |   |                  |
| <b>GRAND TOTAL</b>  |                      | <b>1,382,823</b>           |                               |                      | <b>7,982,083</b>                                  |                  |

(1) Share options subscription plans.

(2) Share options purchase plan

Taking into account the loss recorded in 2003, the subscription options of the June 2003 option plan, subject to a ROE superior to 10%, were cancelled.

**Table of Contents****Item 7. Major Shareholders and Related Party Transactions****A. MAJOR SHAREHOLDERS**

The following sets forth entities or persons known to the Company to be the direct or indirect owners of 5% or more of the Company's Ordinary Shares as of March 17, 2004:

| <b>Title of Class</b> | <b>Identity of Person or Group</b> | <b>Number Owned</b> | <b>Percent Owned</b> | <b>Voting Rights</b> |
|-----------------------|------------------------------------|---------------------|----------------------|----------------------|
| Ordinary Shares       | Groupama/Gan Groupe                | 155,260,343         | 19.0%                | 19.0%                |
| Ordinary Shares       | Silchester                         | 70,375,992          | 8.6%                 | 8.6%                 |
| Ordinary Shares       | Marathon AM                        | 58,297,987          | 7.1%                 | 7.1%                 |

Two surveys of all shares outstanding carried out by the Company in 2003, aimed at identifying the owners of bearer shares, revealed the existence of more than 34,000 shareholders.

To the best of the Company's knowledge, no other shareholder or group of shareholders holds more than 5% of SCOR's share capital.

There are no shareholder's agreements or agreement to act in concert. There have been no transactions between senior managers, directors or officers, and shareholders holding more than 2.5% of the share capital (or of the company controlling them) and the Company on terms other than market terms.

Groupama is the largest shareholder of SCOR. Mr. Baligand (Chairman of Groupama S.A.) is a director of SCOR and Mr. Le Pas de Sécheval (Chief Financial Officer of Groupama S.A) is a non-voting Director on the Board of Directors. SCOR has business links with Groupama, since it conducts reinsurance transactions with it.

Groupama has provided two guarantees within the framework of the acquisition of Sorema S.A. and Sorema N.A., under which Groupama will indemnify SCOR in case of adverse developments concerning substantial employee or tax liabilities or in connection with technical reserves for 2000 and prior underwriting years, as such will be valued at December 31, 2006.

There is no covenant or clause thereof stipulating preferential terms for the sale or purchase of shares eligible for trading, or for which application is pending, on a regulated stock market and representing 0.5% or more of the share capital or voting rights of the Company issuing said shares that has been notified to the Conseil des Marchés Financiers.

At December 31, 2003, SCOR held 489,500 of its own shares.

To the best of the Company's knowledge, the total number of shares held by all members of SCOR's administrative, management and supervisory bodies is 0.05%.

The total number of voting rights at January 1, 2004 was 136,055,345. It increased to 818,779,570 following the capital increase completed on January 7, 2004.

**B. RELATED PARTY TRANSACTIONS**

Several directors of the Company are also officers or directors of companies with whom SCOR has arm's length transactions in the regular course of business. Specifically, COFACE and Euler have entered and regularly enter into reinsurance transactions with SCOR on ordinary commercial terms.

SCOR continues to enter into reinsurance transactions with GROUPAMA in the regular course of business.

As part of the transaction for the acquisition of SOREMA S.A. and SOREMA N.A., GROUPAMA in May 2001, has provided two guarantees for a period of six years, pursuant to which it may be required to indemnify SCOR for negative developments concerning material social and tax liabilities and liabilities in respect of technical reserves for the 2000 and previous underwriting years as assessed at December 31, 2006. As of

December 31, 2003, the amount of such obligations was estimated by SCOR at EUR 240 million.

**Table of Contents**

**C. INTERESTS OF EXPERTS AND COUNSEL**

Not applicable.

**Table of Contents**

**Item 8. Financial Information**

**A. CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION**

**Legal Proceedings**

We are involved in several legal proceedings concerning past environmental claims. Based on information currently available to us, we believe that the provisions we have booked as of today are sufficient to cover these matters.

In addition, we are involved in the following litigation matters:

In March, 2003, General Security Insurance Company (GSIC), a former subsidiary of SCOR, and General Security National Insurance Company (GSNIC), a US subsidiary of SCOR, initiated a declaratory judgment action in Missouri State court seeking a decision concerning whether an USD 5 million excess insurance policy issued to Pinnacle Realty Management Company (Pinnacle) provided coverage for punitive damages. In response, Pinnacle initiated litigation in a State court in Washington State, asking that court to compel coverage. Pinnacle, which incurred a judgment in a Missouri State court of USD 18 million in damages (USD 16 million of which were punitive damages) in connection with the death of a child, is asking for coverage of the punitive damages, as well as additional treble damages and fees. The Missouri State court has held that the policy insuring Pinnacle does not cover punitive damages. Shortly thereafter, Pinnacle obtained a contrary interim ruling from a Washington State court. Both Pinnacle on the one hand and GSIC and GSNIC on the other hand, have appealed the decisions of the Missouri and Washington courts, respectively. The briefs for the appeals are currently being prepared. In the interim, we have learned that the underlying case has been settled for USD 5 million or less.

In December, 2002, a petition was filed by Dock Resins Corporation and Landec Corporation before a US Federal District Court in New Jersey against SCOR's subsidiary Sorema North America Reinsurance Company (now General Security National Insurance Company or GSNIC) for an alleged bad faith denial of coverage by GSNIC concerning business interruption suffered by the plaintiffs. GSNIC filed a cross claim for fraud before the Federal District Court of New Jersey. This cross claim protects GSNIC's right to recover the costs incurred in litigating the case in the event the court determines that the plaintiffs perpetrated a fraud. The plaintiffs claim an unspecified amount of damages in excess of policy limits for the contents and business interruption coverage, which are capped under the insurance policy at an aggregate total of USD 15 million. The policy has been retroceded at 70% outside of the SCOR Group. The settlement conference having failed, the pre-trial investigation is being conducted in preparation for trial. Plaintiff continues to demand excess of policy limits in settlement.

In September, 2002, SCOR Reinsurance Company (SCOR Re) was served with a complaint for breach of contract in a US District Court in Oklahoma by the National American Insurance Company (NAICO) with respect to sums they allege are due to them for reinsurance for two underlying surety bonds. The plaintiff demands a minimum amount of USD 6.3 million in damages. SCOR Re's motion to dismiss filed Oklahoma District Court was denied. SCOR Re's appeal of that decision was granted by a US Court of Appeals and the matter is now proceeding in arbitration, which is currently at the initial stage of selecting the arbitration panel.

Beginning in October 2001, various lawsuits have been brought and counterclaims made in US Federal Court in New York concerning the question of whether the terrorist attack on the World Trade Center on September 11, 2001 constitutes one or two occurrences under the terms of the applicable property insurance coverage. While SCOR is not a party to such lawsuits, a company that provided a part of the property insurance coverage on the World Trade Center program as a fronting company for SCOR is a party.

In our calculations for our technical reserves, we have treated the World Trade Center tragedy as one occurrence for purposes of the underlying insurance coverage since the terrorist attack on September 11, 2001 was a single, coordinated occurrence.

The first phase of the trial has been completed. In that phase, nine of the twelve insurers involved in that phase were found to be bound by the definition of the term occurrence that as a matter of law has been found to mean that the attack on the World Trade Center constituted one occurrence. The fronting company did not participate in that first phase, but will participate in a second phase of the trial that is expected to commence in October 2004.

## **Table of Contents**

In this second phase, it will be decided whether the attack on the World Trade Center constitutes one or two occurrences under coverages issued by the remaining insurers. SCOR's fronting company has instituted an arbitration proceeding against the Company in order to clarify the extent of the Company's obligations under the reinsurance contract entered into with such ceding company. SCOR's reinsurance exposure will be ultimately resolved only after the World Trade Center litigation is completed, a separate damages appraisal process is completed and any appeals are resolved.

The Group is also involved or soon will be involved in various arbitration proceedings relating to the subscription of business, currently in run off, mainly concerning bonds. The global amount of these claims is estimated at USD 21 million.

SCOR is involved as the reinsurer of CAIXA in connection with a life insurance policy in the amount of approximately EUR 4.5 million. The beneficiary of the policy was killed in 1992. In June 2001, a Spanish court ordered CAIXA to pay approximately EUR 16 million under the policy, which amount included accumulated interest since 1992 as well as punitive damages. Following this decision, SCOR booked a provision of EUR 17.7 million in its accounts for the 2001 fiscal year. In May 2002, the Barcelona Court of Appeals found in favor of CAIXA. The representatives of the deceased have now appealed the case to the Spanish Supreme Court. The provision was maintained at December 31, 2003.

In December 2003, the minority shareholders of IRP Holdings, Highfields Capitals filed a petition with the High Court of Dublin seeking injunctive relief, including: (i) a declaration that, as a result of SCOR's actions, the affairs of IRP Holdings have been conducted in a way that is oppressive and/or in disregard of Highfields' interests; (ii) an order directing or declaring the termination of the quota share agreements between Irish Reinsurance Partners, as retrocessionaire, and SCOR, from such date as the Court may direct; (iii) an injunction that certain existing arrangements between SCOR and IRP Holdings under the quota share agreement, pursuant to which SCOR currently withholds certain funds of IRP Holdings, be terminated and such funds be returned to IRP Holdings; and (iv) an order for the reduction of IRP Holdings' capital and the corresponding return of capital to the shareholders of IRP Holdings. The minority shareholder also applied for the dissolution of IRP Holdings on equitable grounds. In March 2004, the minority shareholder filed a related complaint against SCOR in the U.S. District Court for the District of Massachusetts. The complaint alleges fraud and related state law claims in connection with the minority shareholder's investment in IRP and seeks unspecified compensatory and exemplary damages as well as interest and costs.

Other than the proceedings mentioned above, to our knowledge, there are no other litigation matters that are likely to have a material impact on the Group's financial position, activities or results of operations.

### ***Administrative proceeding***

The Commission des Opérations de Bourse (now the Autorité des Marchés Financiers, or AMF) initiated an administrative proceeding at the end of the year 2002 with respect to the financial information and the market in the Company's shares and all derivatives as of December 31, 2001. The AMF concluded in January 2004 that there would be no legal proceeding against SCOR and has advised the Group to take into account the volatility of the reinsurance activity in the future in order to communicate on its results on a more cautious basis.

## **B. SIGNIFICANT CHANGES**

None.

**Table of Contents****Item 9. The Offer and Listing****A. OFFER AND LISTING DETAILS**

The following tables set forth the highest and lowest sales price of the Ordinary Shares on the Paris Bourse, as reported by Euronext Paris, and the highest and lowest sales price of the ADSs, as reported on the NYSE composite tape, for time periods indicated:

|                       | Paris Bourse             |                  |                                | New York Stock Exchange             |                  |                                |
|-----------------------|--------------------------|------------------|--------------------------------|-------------------------------------|------------------|--------------------------------|
|                       | Price Per Ordinary Share |                  | Average Monthly Trading Volume | Price Per American Depositary Share |                  | Average Monthly Trading Volume |
|                       | High                     | Low              | Shares<br>(in thousands)       | High                                | Low              | ADSs<br>(in thousands)         |
| <b>1998</b>           | <b>EUR 62.62</b>         | <b>EUR 41.47</b> | <b>2,359</b>                   | <b>USD 73.00</b>                    | <b>USD 46.00</b> | <b>66</b>                      |
| <b>1999</b>           | <b>EUR 58.90</b>         | <b>EUR 41.55</b> | <b>2,145</b>                   | <b>USD 68.50</b>                    | <b>USD 42.94</b> | <b>110</b>                     |
| <b>2000</b>           | <b>EUR 60.00</b>         | <b>EUR 40.05</b> | <b>2,598</b>                   | <b>USD 53.63</b>                    | <b>USD 38.38</b> | <b>86</b>                      |
| <b>2001</b>           | <b>EUR 58.20</b>         | <b>EUR 24.47</b> | <b>1,679</b>                   | <b>USD 53.75</b>                    | <b>USD 27.89</b> | <b>89</b>                      |
| <b>2002</b>           | <b>EUR 46.80</b>         | <b>EUR 3.42</b>  | <b>43,246</b>                  | <b>USD 40.80</b>                    | <b>USD 5.28</b>  | <b>632</b>                     |
| First Quarter         | EUR 46.80                | EUR 31.50        | 2,753                          | USD 40.80                           | USD 27.75        | 31                             |
| Second Quarter        | EUR 40.90                | EUR 18.00        | 2,734                          | USD 36.95                           | USD 27.95        | 46                             |
| Third Quarter         | EUR 31.00                | EUR 6.50         | 3,721                          | USD 31.00                           | USD 7.05         | 72                             |
| Fourth Quarter        | EUR 11.71                | EUR 3.42         | 34,038                         | USD 11.52                           | USD 5.28         | 483                            |
| <b>2003</b>           | <b>EUR 6.48</b>          | <b>EUR 1.14</b>  | <b>313,568,011</b>             | <b>USD 7.80</b>                     | <b>USD 1.62</b>  | <b>15,934,021</b>              |
| First Quarter         | EUR 5.44                 | EUR 2.61         | 25,587,345                     | USD 5.75                            | USD 3.35         | 200,482                        |
| Second Quarter        | EUR 6.48                 | EUR 3.35         | 43,907,560                     | USD 7.80                            | USD 4.00         | 451,077                        |
| Third Quarter         | EUR 5.65                 | EUR 4.39         | 53,016,958                     | USD 6.30                            | USD 5.07         | 583,577                        |
| <i>July 2003</i>      | <i>EUR 5.00</i>          | <i>EUR 4.39</i>  | <i>13,899,852</i>              | <i>USD 5.70</i>                     | <i>USD 5.07</i>  | <i>108,792</i>                 |
| <i>August 2003</i>    | <i>EUR 5.44</i>          | <i>EUR 4.51</i>  | <i>18,614,106</i>              | <i>USD 6.00</i>                     | <i>USD 5.18</i>  | <i>228,592</i>                 |
| <i>September 2003</i> | <i>EUR 5.65</i>          | <i>EUR 4.89</i>  | <i>20,503,000</i>              | <i>USD 6.30</i>                     | <i>USD 5.36</i>  | <i>246,193</i>                 |
| Fourth Quarter        | EUR 5.55                 | EUR 1.14         | 191,056,148                    | USD 6.50                            | USD 1.62         | 14,698,885                     |
| <i>October 2003</i>   | <i>EUR 5.55</i>          | <i>EUR 4.97</i>  | <i>11,399,522</i>              | <i>USD 6.50</i>                     | <i>USD 5.85</i>  | <i>87,890</i>                  |
| <i>November 2003</i>  | <i>EUR 5.48</i>          | <i>EUR 3.16</i>  | <i>48,851,686</i>              | <i>USD 6.26</i>                     | <i>USD 3.72</i>  | <i>551,094</i>                 |
| <i>December 2003</i>  | <i>EUR 1.71</i>          | <i>EUR 1.14</i>  | <i>130,804,940</i>             | <i>USD 4.11</i>                     | <i>USD 1.62</i>  | <i>14,059,901</i>              |
| <b>2004</b>           | <b>EUR 1.80</b>          | <b>EUR 1.20</b>  | <b>672,606,238</b>             | <b>USD 2.37</b>                     | <b>USD 1.52</b>  | <b>103,708,999</b>             |
| First Quarter         | EUR 1.80                 | EUR 1.20         | 672,606,238                    | USD 2.37                            | USD 1.52         | 103,708,999                    |
| <i>January 2004</i>   | <i>EUR 1.74</i>          | <i>EUR 1.20</i>  | <i>309,490,923</i>             | <i>USD 2.24</i>                     | <i>USD 1.52</i>  | <i>48,682,102</i>              |
| <i>February 2004</i>  | <i>EUR 1.80</i>          | <i>EUR 1.47</i>  | <i>217,995,421</i>             | <i>USD 2.37</i>                     | <i>USD 1.87</i>  | <i>37,362,797</i>              |
| <i>March 2004</i>     | <i>EUR 1.72</i>          | <i>EUR 1.31</i>  | <i>145,119,894</i>             | <i>USD 2.11</i>                     | <i>USD 1.62</i>  | <i>17,664,100</i>              |

Note: Following the capital increase of December 2002, all numbers related to the share price shown before December 2002 must be retreated by a correcting coefficient to adjust to new shares. This coefficient is 0,621545.

Note: Following the capital increase of December 2003, all numbers related to the share price shown before December 2003 must be retreated by a correcting coefficient to adjust to new shares. This coefficient is 0,45046. For quotations and volumes before December 2002 (First capital increase), the applicable coefficient is: 0,293495 (i.e. 0,45046\*0,621545)

On March 31, 2004, the last reported sale price of the Ordinary Shares on the Paris Bourse was EUR 1,43 and the last reported sale price of the ADSs on the NYSE was USD 1.77.

As of March 31, 2004, there were 819,269,070 Ordinary Shares outstanding, of which 31,831,619 or 3.9%, were held in the form of ADSs.



## Edgar Filing: SCOR - Form 20-F/A

On June 15, 1999, SCOR launched a EUR 233 million issue of convertible bonds redeemable in new or existing shares ( OCEANE ), represented by 4,025,000 bonds with a nominal value of EUR 58 each. The OCEANE bear interest at a rate of 1% per annum, payable annually on January 1, of each year, and are redeemable in full at maturity on January 1, 2005 at EUR 65.28 per bond. Early redemption in whole or in part is possible, at the option of the Company by:

1. purchases on the market or public offers,
2. at any time from January 1, 2003 until December 31, 2004, at an early redemption price equivalent to the yield to maturity if the product of the conversion ratio and the arithmetic means of the closing prices of

78

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**Table of Contents**

the SCOR Ordinary Share over 20 consecutive trading days of the 40 consecutive trading days preceding the publication of a notice concerning such redemption, exceeds 120% of the early redemption price of each bond, and

3. when less than 10% of the bond issue remains outstanding.

Bondholders may request conversion at any time from June 28, 1999. The Company may, at its option, deliver new shares and/or existing shares. As of April 22, 2002, all 4,025,000 OCEANE are outstanding.

The OCEANE and the shares to be issued upon conversion or delivered upon exchange have not been and will not be registered under the U.S. Securities Acts of 1933, as amended or the Securities Exchange Act of 1934, as amended, and subject to certain restrictions, may not be sold in the U.S.

**IRP**

***General***

In December 2001, SCOR, in partnership with other investors, created IRP and Irish Reinsurance Partners Limited ( Irish Reinsurance Partners ) in partnership with private investors. Irish Reinsurance Partners serves as the sole operating company of and is wholly owned by IRP. From January 1, 2002, IRP has been principally used, through Irish Reinsurance Partners, to reinsure part of SCOR s worldwide Non-Life business. At the end of December 31, 2003, IRP s net income amounted to EUR 56 million with tax income of EUR 8 million.

SCOR contributed 41.70% of the EUR 300 million initially invested in IRP. On March 20, 2003 SCOR acquired from certain of the original investors in IRP 4.98% of its outstanding share capital for a total consideration of EUR 17.2 million, thereby increasing its participation to 46.68% of IRP s outstanding share capital. In June 2003, the SCOR Group acquired an additional 6.67% stake in IRP Holdings, previously held by certain other original investors, thus increasing its ownership in IRP Holdings from 46.68% (as of March 31, 2003) to 53.35% (as of June 30, 2003).

In a shareholders agreement, dated December 28, 2001, entered into upon the creation of IRP Holdings, SCOR committed to purchase from the minority shareholders IRP Holdings shares not yet held by SCOR. This purchase must in principle take place after December 28, 2004, but may in certain cases be delayed until after December 28, 2005.

***Mandatory Exchange***

As contemplated at the creation of IRP, the exit of IRP s minority shareholder will be completed by May 31, 2005. However, the minority shareholder may elect to postpone its exit until the first half of 2006 if the simple average of (a) the ratio of the weighted average price of the SCOR shares from October 1, 2004 to December 31, 2004 to the net asset value per share of SCOR as at September 30, 2004, and (b) the ratio of the weighted average price of the SCOR shares from January 1, 2005 to March 31, 2005 to the net asset value per share of SCOR as at December 31, 2004, is less than one. Any reference to the net asset value of either SCOR or IRP in this section is to their net assets as calculated based on their respective financial statements prepared in accordance with U.S. GAAP.

For the purposes of these agreed exit arrangements, SCOR would acquire the IRP shares either in exchange for its own treasury shares, or newly issued SCOR shares (after approval by SCOR shareholders) or in cash or through a combination of these options, as determined in SCOR s discretion.

Should SCOR decide to exchange SCOR shares for shares of IRP, the exchange ratio would be calculated by dividing the net asset value per IRP share on December 31 preceding the date of the exchange and the net asset value per SCOR share (calculated according to U.S. GAAP) on the same date, if during the relevant reference period the ratio of the weighted average price of SCOR shares to the net asset value per share of SCOR is equal to or greater than one. If the ratio is less than one, the exchange ratio would be calculated by dividing the net asset value per IRP share on December 31 preceding the date of the exchange by the weighted average of the SCOR share price on the day prior to the date of the exchange.

If the exchange were to be made in whole or in part in cash, the cash portion would be calculated by multiplying the net asset value per share of IRP by the ratio of the weighted average market price of SCOR shares to the net asset value per share of SCOR, when this ratio is greater than or equal to one. If the ratio were less than one, the calculation for purposes of an exchange taking place either in 2005 or 2006 would be made solely on the basis of the net asset value per share of IRP.

## **Table of Contents**

For illustrational purposes only, based on 2003 data with respect to IRP's net asset value, as well as SCOR's net asset value and share price (and with adjustments to give full effect to the rights offering launched by SCOR in December 2003 and completed in January 2004), SCOR would have to offer IRP's minority shareholders approximately 156,200,000 SCOR shares, or approximately 16% of SCOR's currently outstanding share capital, under the exchange mechanism. (This reflects among other things that during the relevant reference period the weighted average price of SCOR shares to the net asset value per share of SCOR was equal to or greater than one.) The actual number of SCOR shares that SCOR may eventually have to offer to the other IRP shareholders may differ materially from such estimates as such number would depend on the future net asset value of IRP, as well as the future net asset value and share price of SCOR, which could fluctuate significantly and differ materially from their current values.

### ***Exchange Upon Change of Control***

An exchange of IRP shares may also be triggered in the event of a tender offer or exchange offer by a third party to purchase 100% of SCOR's shares which results in such party owning at least 33.3% of SCOR's shares, or in the case of a merger where SCOR is not the surviving entity, or if a third party becomes the owner of SCOR assets exceeding 33.3% of SCOR's net asset value. This provision could discourage third parties from launching a bid to acquire or merge with SCOR, and/or could make successful completion of any such bids more difficult to achieve.

The remaining minority shareholder in IRP, Highfields Capital, has initiated litigation against SCOR in Ireland and in the United States. See Item 8.A. Consolidated Statements and Other Financial Information - Litigation. This litigation affects the terms and conditions of Highfields' exit from IRP.

### **B. PLAN OF DISTRIBUTION**

Not applicable.

### **C. MARKETS**

The primary market for the Company's Ordinary Shares is the Paris Bourse, the French integrated national dealing system through which all French listed securities are exchanged. The Company's American Depositary Shares (ADSs) are listed on the New York Stock Exchange (NYSE). Each ADS represents one Ordinary Share. The Ordinary Shares are also traded on the Frankfurt over-the-counter market (the Freiverkehrshandel).

The Company's Ordinary Shares have been listed on the Paris Bourse since 1989. The Ordinary Shares are traded on the *premier marché*, of the Paris Bourse.

The Company's ADSs have been traded in the U.S. since October 11, 1996, the date of their listing on the NYSE under the symbol SCO. The Company's ADSs are issued and exchanged by The Bank of New York, as Depositary.

The Ordinary Shares are included in the SBF 120, 250 and 80 Indexes, consisting of the 120 and 250 most actively traded French stocks and the 80 stocks from the SBF 120 not included in the CAC 40 Index, respectively. The Ordinary Shares are also in:

The Euronext Top 150, which comprises the 150 next largest stocks following the selection of the 100 largest and most liquid stocks traded on Euronext. The Top 150 Index represents the large to mid capitalization segment of listed stocks on Euronext. Bloomberg Euro Insurance Index also includes the Ordinary Shares.

The Euronext Paris Financials Index, which comprises stocks included in the SBF 250 index and classified as members of the Financials Economic Group as per FTSE classification.

The Euronext NextPrime Index, which comprises eligible stocks listed on the NextPrime segment of the Euronext market.

**Table of Contents****The Paris Bourse**

Effective September 22, 2000, Euronext was formed from the merger of Paris Bourse SBF S.A. (which changed its name to Euronext Paris), the Amsterdam Stock Exchange and the Brussels Exchange, and saw the introduction of Portugal Exchange in January 2002. Euronext operates four subsidiary holding companies, in each of the four member countries. Each subsidiary continues to hold an exchange license for the local capital market. Listed companies remain listed on their original exchange but all shares are traded on a single integrated trading platform and listing requirements have been harmonized. Trading is regulated with a single rulebook and the take-over rules continue to be imposed domestically. Euronext provides integrated trading, clearing and settlement on all four markets, and a central counter party, netting and clearing house for all executed trades via Clearnet.

Official trading of listed securities on the Paris Bourse is transacted through providers of investment services or *prestataires de services d'investissements* (investment companies and other financial institutions), and takes place continuously on each business day from 9:00 a.m. through 5:25 p.m. (Paris time), with a pre-closing session from 5:25 p.m. to 5:30 p.m. during which transactions are recorded but not executed, with a closing auction at 5:30 p.m. During a pre-opening session from 7:15 a.m. through 9:00 a.m. transactions are recorded but not executed. Any trade effected after the close of a stock-exchange session is recorded, on the next Paris Bourse trading day, at the closing price for the relevant security at the end of the previous day's session. Euronext Paris is a market enterprise (*entreprise de marché*) to which is entrusted the operation of regulated markets, including the admission of financial instruments. Euronext Paris publishes a daily Official Price List that includes price information on each listed security. Euronext Paris provides continuous trading by computer during trading hours for all listed securities.

**Securities Listed on the Paris Bourse Are Traded on One of Five Markets**

The securities of most large public companies, including the Ordinary Shares, are listed on the *premier marché*, of Euronext Paris. The *second marché* is available for small- and medium-sized companies, the *nouveau marché*, for companies seeking development capital, and the EDR market for European Depositary Receipts. Shares of certain other companies are traded on the *marché libre*-OTC, an unregulated over-the-counter type of market. In addition, shares listed on the Paris Bourse are placed in one of four categories depending on the volume of transactions. The Ordinary Shares are listed in the category known as Continu A, which includes the most actively traded shares (*i.e.*, a minimum daily trading volume of EUR 38,112 or twenty trades).

Trading in the listed securities of an issuer may be reserved or suspended by Euronext Paris if changes in quoted prices exceed certain price limits defined by its regulations. In particular, if the quoted price of a security varies by more than 10% from the reference price, Euronext Paris may restrict trading in that security for up to four minutes (*réservation à la hausse ou à la baisse*). The reference price is usually the opening price, or, with respect to the first quoted price of a given trading day, the last traded price of the previous trading day, as adjusted if necessary by Euronext Paris. Further suspensions for up to four minutes are also possible if the price again varies by more than 10% from a new reference price equal to the price that caused the first trading suspension. Euronext Paris may also reserve trading for a four-minute period if the quoted price of a security varies by more than 2% from the last traded price. However, subject to trading conditions and appropriate and timely information, Euronext Paris may modify the reservation period and may accept broader fluctuation ranges than above mentioned. Euronext Paris may also suspend trading of a listed security in certain other limited circumstances, including, for example, the occurrence of unusual trading activity in such security. In addition, in exceptional cases, the *Conseil des marchés financiers* and the *Commission des opérations de bourse* may also suspend trading.

Effective September 25, 2000, trades of equity securities listed on the *premier marché*, of Euronext Paris are settled on a cash-settlement basis on the third trading day following the execution. All equity securities included in the SBF 120 index, or equity securities with a market capitalization of EUR 1,000 million or more or minimum daily trading volume of EUR 1 million, are eligible for a deferred settlement service (*service de règlement différé SRD*) in which the intermediary settles the trade with the seller in lieu of the investor. The investor may elect, for

**Table of Contents**

a fee, to decide on the determination date (date de liquidation), which is the fifth trading day prior to the end of the month either:

to settle the trade no later than on the last trading day of such month, or

upon payment of an additional fee, to extend to the determination date of the following month the option either to settle no later than the last trading day of such month or to postpone further the selection of a settlement date until the next determination date (a procedure known as a *report*). Such purchaser may decide to renew its option on each subsequent determination date upon payment of an additional fee.

The transfer of ownership of equity securities traded on the *premier marché* of Euronext Paris occurs at the time of registration of the securities in the appropriate shareholder's account. The majority of transactions in equity securities on the Paris Bourse are settled on the *premier marché*, of Euronext Paris. In accordance with French securities regulations, any sale of equity securities executed on the monthly settlement market during the month of a dividend payment date is deemed to occur after payment of the dividend, and the purchaser's account is credited with an amount equal to the dividend paid and the seller's account is debited in the same amount. Prior to any transfer of securities held in registered form on the *premier marché* of Euronext Paris, the securities must be converted into bearer form and accordingly inscribed in an account maintained by an accredited intermediary with Euroclear France S.A., a registered clearing agency. Trades of securities listed on the *premier marché* are cleared and settled through Euroclear France S.A. using a continuous net settlement system. A fee or commission is payable to the broker-dealer or other agent involved in the transaction.

**D. SELLING SHAREHOLDERS**

Not applicable.

**E. DILUTION**

Not applicable.

**F. EXPENSES OF THE ISSUE**

Not applicable.

## **Table of Contents**

### **Item 10. Additional Information**

#### **A. SHARE CAPITAL**

Not applicable.

#### **B. MEMORANDUM AND ARTICLES OF ASSOCIATION**

The following summarizes certain material rights of holders of SCOR's ordinary shares under the material provisions of our articles of association ( *Statuts* ) and French law. A copy of the *Statuts*, as of May 18, 2004, has been filed as an exhibit to this annual report on Form 20-F.

As set forth in Article 3 of the *Statuts*, SCOR's objects include the following:

insurance, reinsurance, cession or retrocession business of any nature in all classes and in all countries; transfer in any form of reinsurance contracts or liabilities of any French or foreign company, organization, entity or association; creation, acquisition, rental lease, installation and operation of any undertaking for the purpose of carrying on such business;

construction, rental, operation or purchase of any building;

acquisition and management of all securities and other equity rights by any means including but not limited to subscription for, transfer or acquisition of shares, bonds, interests in private companies or partnerships and other equity rights;

acquisition of equity investments or interests in any industrial, commercial, agricultural, financial, realty and personalty company or other undertaking, formation of any company, participation in any rights issues, mergers, break-ups and partial conveyances; and

administration, management, and control of any company or other undertaking, direct or indirect participation in all transactions carried out by such companies or undertakings by any means and including but not limited to direct or indirect participation in any company or equity investment.

#### **Changes in Share Capital**

The share capital of SCOR may be increased only with the approval of the shareholders at an extraordinary general meeting, following a recommendation of the Board of Directors. Increases in share capital may be effected either by the issuance of additional Ordinary Shares, by an increase in the nominal value of existing Ordinary Shares or by the creation of a new class of shares. Additional Ordinary Shares may be issued for cash, in satisfaction of indebtedness incurred by SCOR or for assets contributed in kind, upon the conversion, exchange or redemption of debt securities previously issued by SCOR or by capitalization of reserves, profits or share premium, or upon the exercise of share warrants or other similar securities comprising rights to subscribe for Ordinary Shares or of stock options. An increase in share capital effected by capitalization of reserves, profits or share premium requires a simple majority of the votes cast. French law permits different classes of shares to have different liquidation, voting and dividend rights. Any decision to increase the share capital require the shareholders, at an extraordinary shareholders meeting, to decide upon a capital increase reserved to employees, it being understood that such capital increase does not have to be voted. Share dividends may be distributed in lieu of payment of cash dividends, as described under [Dividend and Liquidation Rights](#) .

The share capital of SCOR may be decreased only with the approval of the shareholders at an extraordinary general meeting. Share capital may be reduced either by decreasing the nominal value of the Ordinary Shares or by reducing the number of outstanding Ordinary Shares. The conditions under which the capital may be reduced will vary depending upon whether the reduction is attributable to losses incurred by SCOR. Under French company law all shareholders must be treated equally. If the reduction is not attributable to losses incurred by SCOR, each shareholder will be offered an opportunity to participate in such capital reduction and may decide whether or not to participate therein (unless the reduction is effected by cancellation of shares repurchased pursuant to a buy-back program). The number of outstanding Ordinary Shares may be reduced either by an exchange of Ordinary Shares or by the repurchase and cancellation by SCOR of Ordinary Shares. If, as a

## **Table of Contents**

consequence of losses, the net assets (*capitaux propres*) of the Company are reduced below one-half of the share capital of the Company, the Board of Directors must, within four months from the approval of the accounts showing this loss, convene an extraordinary general meeting of shareholders in order to decide whether the Company ought to be dissolved before its statutory term. If the dissolution is not declared, the share capital must, at the latest at the end of the second fiscal year following the fiscal year during which the losses were established, and subject to the legal provisions concerning the minimum capital of *sociétés anonymes*, be reduced by an amount at least equal to the losses which could not be charged against reserves, if during that period the net assets have not been restored up to an amount at least equal to one-half of the share capital.

### **Additional Ordinary Shares Issuances Authorized**

Under French law, the shareholders can delegate to the Board of Directors, within certain limits of time defined by law, and within a maximum amount to be defined by the shareholders' meeting, the power to issue new Ordinary Shares, bonds convertible, exchangeable or redeemable into Ordinary Shares or warrants to subscribe to Ordinary Shares.

The extraordinary shareholders' meeting held on December 1, 2003 authorized the Board of Directors to increase the share capital according to the following procedure:

through the issuance of securities giving access to the share capital with preservation of preferential subscription rights or by incorporation of reserves, profits or share premiums. The maximum total number of shares that may be issued for this purpose amounts to 800 million, whereas the total principal amount of debt securities that may be issued by the Company shall not exceed an upper limit of EUR 700 million.

through the issuance of securities giving access to the capital without preservation of preferential subscription rights. In this case the limits described in the previous paragraph are 150 million shares and EUR 350 million, respectively.

Pursuant to this authorization, the Board of Directors, at its meeting of December 1, 2003, decided to carry out a share capital increase with preservation of preferential subscription rights and subdelegated such authority to its Chairman. Pursuant to such authorization, Mr. Kessler decided on the same day to issue 682,724,225 shares at a subscription price of EUR 1.10. This share capital increase was completed on January 7, 2004 in an amount of EUR 682,724,225 with a share premium of EUR 68,272,422.50.

### **Preferential Subscription Rights**

Holders of Ordinary Shares have preferential rights to subscribe for additional Ordinary Shares issued by SCOR for cash on a *pro rata* basis. Shareholders may waive such preferential subscription rights at an extraordinary general meeting under certain circumstances. Preferential subscription rights, if not previously waived, are transferable during the subscription period relating to a particular offering of Ordinary Shares.

The shareholders' meeting may also decide to withdraw the preferential rights of shareholders with respect to any issuance of new Ordinary Shares, of bonds convertible, exchangeable or redeemable into Ordinary Shares or of warrants to subscribe to Ordinary Shares. In such case, however, the Shareholders' meeting has the power to grant to shareholders a non-transferable priority right to subscribe all or part of the issuance of Ordinary Shares, of bonds convertible, exchangeable or redeemable into Ordinary Shares or of warrants to subscribe to Ordinary Shares.

### **Attendance and voting at Shareholders' Meetings**

In accordance with French law, there are two types of shareholders' general meetings, ordinary and extraordinary.

Ordinary general meetings of shareholders are required for matters such as the election, replacement and removal of directors, the appointment of statutory auditors, the approval of the annual report prepared by the board of directors and of the annual accounts, the declaration of dividends and the issuance of bonds. The board of



**Table of Contents**

directors is required to convene an annual ordinary general meeting of shareholders, which must be held within six months of the end of SCOR's fiscal year. This period may be extended by an order of the President of the French Commercial Court.

Extraordinary general meetings of shareholders are required for approval of matters such as amendments to SCOR's *statuts*, modification of shareholders' rights, approval of mergers, increases or decreases in share capital, the creation of a new class of capital stock and the authorization of the issuance of investment certificates or notes convertible or exchangeable into capital stock. In particular, shareholder approval will be required for any and all mergers in which the Company is not the surviving entity or in which the Company is the surviving entity but in connection with which the Company is issuing a portion of its share capital to the shareholders of the acquired entity.

Special meetings of shareholders of a certain class of shares (such as shares with double voting rights or preferred shares without voting rights) are required for any modification of the rights associated with such class of shares. The resolution of the shareholders' general meeting affecting these rights are effective only after approval by the relevant special meeting.

Other ordinary or extraordinary meetings may be convened at any time during the year. Meetings of shareholders may be convened by the Board of Directors or, if the Board of Directors fails to call such a meeting, by SCOR's statutory auditors, by its liquidators in case of bankruptcy in some instances, by shareholders owning the majority of the Company's Ordinary Shares or voting rights after having launched a takeover bid or by an agent appointed by a court. The court may be requested to appoint an agent either by shareholder(s) holding at least 5% of SCOR's share capital, or a duly authorized association of shareholders holding their Ordinary Shares in registered form for at least two years and holding together a certain percentage of the Company's voting power (determined on the basis of a formula related to capitalization) or by any interested party in cases of urgency, including the Workers' Council (*Comité d'entreprise*). The notice calling such meeting must state the agenda for such meeting.

At least 15 days before the date set for any general meeting on first call, and at least six days before any second call, notice of the meeting must be sent by mail to holders of Ordinary Shares who have held such Ordinary Shares in registered form for at least one month prior to the date of the notice and for all other holders of Ordinary Shares notice of the meeting is given by publication in a journal authorized to publish legal announcements in the *département* in which SCOR is registered and in the *Bulletin des annonces légales obligatoires* (BALO), with prior notice given to the *Autorité des Marchés Financiers* (AMF) resulting from the merger of the *Commission des opérations de bourse*, the *Conseil des marchés financiers* and the *Conseil de discipline de la gestion financière*. At least 30 days prior to the date set for any ordinary or extraordinary general meeting, a preliminary written notice (*avis de réunion*), containing, among other things, the agenda for the meeting and a draft of the resolutions to be considered, must also be published in the BALO. Prior to such publication, a copy of the preliminary written notice must be sent to the AMF. The AMF also recommends that such preliminary written notice be published in a newspaper of French national circulation. One or several shareholder(s), the Workers' council or a duly authorized association of shareholders holding their Ordinary Shares in registered form for at least two years and holding together a certain percentage of the Company's voting power (determined on the basis of a formula related to capitalization) may, within 10 days after such publication, propose resolutions to be submitted for approval by the shareholders at the meeting.

Attendance and exercise of voting rights at ordinary general meetings and extraordinary general meetings of shareholders are subject to certain conditions. In accordance with French law and the Company's *statuts*, in order to have the right to attend or be represented at a general meeting of shareholders and vote, a holder of Ordinary Shares held in registered form or, under certain conditions for holders who are not French residents, its intermediary, must have them registered in its name in a shareholder account maintained by or on behalf of SCOR within one day fixed by the Board of Directors. A holder of Ordinary Shares (or its intermediary, where applicable) held in bearer form must deposit with the Company, within one day fixed by the Board of Directors, a certificate (*certificat d'immobilisation de titres au porteur*) issued by an accredited financial intermediary (French broker, bank or authorized financial institution) evidencing the holding of the Ordinary Shares until the time fixed for the meeting.

## **Table of Contents**

All shareholders who have properly registered their Ordinary Shares or have duly deposited at the Company's registered office a certificate of an accredited financial intermediary have the right to participate in general meetings, either in person, by proxy, or by mail, and to vote according to the number of Ordinary Shares they hold. Each Ordinary Share confers on the shareholder the right to one vote. Under French company law, Ordinary Shares held by entities controlled directly or indirectly by SCOR are not entitled to any voting rights. Proxies may be granted by a shareholder or, under certain conditions, by its intermediary, to his or her spouse, to another shareholder or to a legal representative, in the case of a corporation, or by sending a proxy in blank to the Company without nominating any representative. In the latter case, the chairman of the meeting of shareholders will vote the Ordinary Shares covered by such blank proxy in favor of all resolutions proposed by the Board of Directors and against all others.

The presence in person (including those voting by correspondence) or by proxy of shareholders holding not less than 25% (in the case of an ordinary general meeting or an extraordinary general meeting where an increase in our share capital is proposed through incorporation of reserves, profits or share premium) or one-third (in the case of any other extraordinary general meeting) of the Ordinary Shares entitled to vote is necessary for a quorum. If a quorum is not present at any meeting, then the meeting is adjourned. Upon recommencement of an adjourned meeting, there is no quorum requirement in the case of an ordinary general meeting or an extraordinary general meeting where an increase in our share capital is proposed through incorporation of reserves, profits or share premium and the presence in person (including those voting by correspondence) or by proxy of shareholders holding not less than 25% of the Ordinary Shares entitled to vote is necessary for a quorum in the case of any other extraordinary general meeting.

At an ordinary general meeting, a simple majority of the votes cast is required to pass a resolution. At an extraordinary general meeting, a two-thirds majority of the votes cast is required. However, a unanimous vote is required to increase liabilities of shareholders. Abstention by those present in person or by correspondence or represented by proxy is deemed a vote against the resolution submitted to a vote.

The rights of a holder of shares of a class of capital stock of SCOR, including the Ordinary Shares, can be amended only after an extraordinary general meeting of all shareholders of such class has taken place and the proposal to amend such rights has been approved by a two-thirds majority vote of shares of such class present in person (including those voting by correspondence) or represented by proxy. The Ordinary Shares constitute the Company's only class of capital stock.

In addition to rights to certain information regarding SCOR, any shareholder may, during the two-week period preceding a shareholders meeting, submit to the Board of Directors written questions relating to the agenda for the meeting. The Board of Directors is required to respond to such questions during the meetings, subject to confidentiality concerns.

## **Dividend and Liquidation Rights**

Net income in each fiscal year (after deduction for legal reserves), as increased or reduced, as the case may be, by any net income or loss of SCOR carried forward from prior years, is available for distribution to the shareholders of SCOR as dividends, subject to the requirements of French law and SCOR's *statuts*. Dividends may also be distributed from reserves of the Company, subject to approval by the shareholders and certain limitations.

SCOR is required by law to establish and maintain a legal reserve at a level equal to 10% of the aggregate nominal value of its share capital and, if necessary to maintain such legal reserve, to make a minimum transfer of 5% of such net income each year to the legal reserve. The legal reserve is distributable only upon the liquidation of SCOR. SCOR's *statuts* also provide that distributable profits of SCOR (after deduction of any amounts required to be allocated to the legal reserve) can be allocated to one or more special purpose reserves or distributed as dividends, as may be determined by the general meeting of shareholders.

The payment of dividends is fixed by the ordinary general meeting of shareholders at which the annual accounts are approved following recommendation of the Board of Directors. The determination of the portion, if any, of the annual dividend that each shareholder will have the option to receive in Ordinary Shares is also made at the ordinary general meeting of shareholders following a recommendation by the board of directors. Dividends are

## **Table of Contents**

distributable to shareholders pro rata their respective holdings of Ordinary Shares. Dividends are payable to holders of Ordinary Shares outstanding on the date of the shareholder meeting approving the distribution of dividends or, in the case of interim dividends, on the date of the meeting of the Board of Directors approving the distribution of interim dividends. The actual dividend payment date is determined by the shareholders at the ordinary general meeting approving the declaration of the dividends or by the Board of Directors in the absence of such determination by the shareholders. The payment of the dividends must occur within nine months of the end of SCOR's fiscal year. Dividends not claimed within five years of the date of payment revert to the French State. The *statuts* of the Company authorize the shareholders, in an ordinary general meeting to authorize the grant to each shareholder of an option to receive all or part of any annual or interim dividends in either cash or Ordinary Shares.

If net income (as shown on an interim income statement certified by SCOR's statutory auditors) is sufficient, the Board of Directors has the authority, subject to French law and regulations, without the approval of shareholders, to distribute interim dividends.

In the event that SCOR is liquidated, the assets of SCOR remaining after payment of its debts, liquidation expenses and all of its remaining obligations will be distributed first to repay in full the nominal value of the Ordinary Shares, then the surplus, if any, will be distributed pro rata among the holders of Ordinary Shares in proportion to the nominal value of their shareholdings and subject to any special rights granted to holders of priority shares, if any.

## **Repurchase of Ordinary Shares**

Under French law, SCOR may not acquire its own shares, except:

1. to reduce its share capital under specified circumstances with the approval of the shareholders at an extraordinary general meeting;
2. to provide shares for distribution to employees under a profit-sharing or stock option plan after obtaining approval of the shareholders at an extraordinary general meeting; and
3. for a specific purpose (including stabilization of the market of its shares) approved by the shareholders at an ordinary general meeting, such shareholders' authorization being given for a period to be decided by the shareholders' resolution and which may not exceed 18 months.

The amounts repurchased under (2) and (3) may not, in either case, result in SCOR holding more than 10% of its own shares. In the event that such repurchases result in the Company holding more than 10% of its issued shares, we are required to transfer any shares in excess of the 10% threshold within one year. French law requires that the Company cancel any shares in excess of this 10% limit that have not been transferred within the one-year period. Shares repurchased under (3) may be cancelled by an extraordinary general shareholders' meeting, although no more than 10% of our registered capital may be cancelled in any 24-month period. When the Company holds its own shares, such shares are deemed to be outstanding under French law, but are not entitled to any dividend or voting rights and the Company may not exercise preferential subscription rights.

French law requires SCOR to prepare a prospectus ( *note d'information* ), for which it would have to obtain a AMF visa, prior to a shareholders meeting authorizing the repurchase of shares under (3) above. SCOR must notify the AMF in advance and on a monthly basis of its trading program in its own shares. SCOR must also report all trading made in its own shares promptly to the AMF and, the AMF makes this information publicly available.

When SCOR purchases its own shares, the shares must be fully paid. SCOR must hold repurchased shares in registered form. Repurchased shares are deemed to be outstanding under French law, but are not entitled to any dividends or voting rights, and SCOR may not exercise preferential subscription rights. The shareholders, at an extraordinary general meeting, may decide not to take these shares into account in determining the preferential subscription rights attached to the other shares. In the absence of such a decision, the rights attached to any shares held by SCOR must either be sold on the market before the end of the subscription period or distributed to other shareholders on a pro rata basis.

## **Table of Contents**

On May 15, 2003, SCOR's shareholders approved a repurchase program for SCOR's own shares as well as their possible cancellation. The shareholders' approval of this program was a condition to the closing of the acquisition transaction. This authorization was valid until the May 18, 2004 shareholders' meeting that approved the annual financial statements for 2003 and was limited to a number of shares representing 10% of its share capital. On May 15, 2003, the ordinary general meeting had fixed the intervention price of the maximum buying price for one share to Euro 15, and the minimum selling price to Euro 4.

The Company intends to use the repurchased shares, in order of preference, for:

sales or purchases of the Company's shares by any means, depending on market conditions or with a view to diversify the Company's shareholder base,

the holding or the transfer of the shares by any means, in particular by exchange of shares,

the stabilization of the share price by making sales and purchases against the share price trend,

the implementation of stock option plans,

the pursuit of external growth transactions,

the cancellation of shares, within the limits set forth by law and subject to authorization by an extraordinary shareholders' meeting, in order to improve earnings per share.

The ordinary and extraordinary shareholders' meeting held on May 15, 2003 authorized the Company to buy back or cancel shares representing 10% of its capital stock. In consideration of this authorization, SCOR decided to purchase in 2003 a total of 489,500 shares representing an amount of EUR 2,235,641.

### **Form, Holding and Transfer of Ordinary Shares**

**Form of Shares.** SCOR's *statuts* provide that Ordinary Shares may be held in registered or bearer form.

**Holding of Ordinary Shares.** In accordance with French law concerning *dématérialisation* of securities, the ownership rights of holders of the Ordinary Shares are not represented by share certificates but by book entries. Equity securities, such as the Ordinary Shares, may be held in either bearer or registered form, and a holder of equity securities may change from one form of holding to the other.

The Company maintains a share account with Euroclear France in respect of all Ordinary Shares in registered form (the Company Share Account), which, in France, is administered by *BNP Paribas* (BNP) acting on behalf of the Company as its agent. Ordinary Shares held in registered form are inscribed in the name of each shareholder (either directly, or, at the shareholder's request, through such shareholder's accredited intermediary) in separate accounts (the Shareholder Accounts) maintained by BNP on behalf of the Company. Each Shareholder Account shows the name of the holder and such shareholder's shareholdings and, in the case of Ordinary Shares inscribed through an accredited intermediary, shows that they are so held. BNP, as a matter of course, issues confirmations as to holdings of Ordinary Shares inscribed in the Shareholder Accounts to the persons in whose names the shareholdings are inscribed, but these confirmations do not constitute documents of title.

In the case of Shares held in bearer form, the Ordinary Shares are held on the Shareholder's behalf by an accredited intermediary and are inscribed in an account maintained by such accredited intermediary with Euroclear France separately from the Company Share Account. Ordinary Shares held in this manner are referred to as being in bearer form. Each accredited intermediary maintains a record of Ordinary Shares held through it and will issue certificates of inscription in respect thereof. Transfers of Ordinary Shares held in bearer form may only be effected through accredited intermediaries. SCOR's *statuts* permit it to request Euroclear France at any time to provide it with the identity, address and citizenship of the holders of bearer shares.

The Ordinary Shares held by non-French residents are required to be inscribed in an account, either maintained by an accredited intermediary or the Company, under the name of their intermediary, who can represent several holders.

**Table of Contents**

Under a French statute dated May 15, 2001, shares may be registered in the name of intermediaries who act on behalf of one or more investors residing outside France. These intermediaries, acting on behalf of shareholders living outside of France, are obliged to spontaneously declare their capacity as intermediaries as soon as the account is opened ; they also have to provide, if required by SCOR, the identity of the actual shareholder(s). Also, SCOR may request any legal person who holds more than 2.5% of our shares, to disclose the name of any person who owns, directly or indirectly, more than a third of its share capital or of its voting rights. A person not providing the complete requested information in time might be deprived by a French court of either its voting rights or its dividends or both for a period of up to five years.

**Requirements for Holdings Exceeding Certain Percentages.** French law provides that any individual or entity, directly or indirectly, acting alone or in concert with others, that becomes the owner of more than 5%, 10%, 20%, 33 1/3%, 50%, 66 2/3% of the outstanding shares or the voting rights thereof of the Company, or whose holding decreases below any such percentage, must notify the Company, within 5 calendar days of the date such threshold has been crossed, of the number of Ordinary Shares it holds and the voting rights attached thereto. Such individual or entity must also notify the AMF, within five Paris Bourse trading days of the date such threshold has been crossed. In the event of failure to comply with such notification requirement, the Ordinary Shares in excess of the relevant threshold will be deprived of voting rights for all shareholders meetings until the end of a two-year period following the date on which the owner thereof has complied with such notification requirements. In addition, any shareholder who fails to comply with the above requirements may have all or part of its voting rights suspended for up to five years by the commercial court at the request of the Company's chairman, any shareholder or the AMF, and may be subject to criminal penalties.

To permit shareholders to comply with these requirements, SCOR must publish in the BALO, within 15 calendar days after its annual meeting, information regarding the total number of votes available as of the date of its annual meeting. In addition, if the number of available votes changes by 5% or more between two ordinary meetings, SCOR must publish the revised number of available votes in the BALO within 15 calendar days of the change and notify the AMF.

French law also requires any individual or entity, acting alone or in concert with others, that acquires more than 10% or 20% of SCOR's voting rights, to file a report with SCOR, the AMF, disclosing its intentions for the 12-month period following the acquisition. The acquirer must disclose first whether it is acting alone or in concert with other persons, and whether it intends to continue purchasing shares, acquire control, or seek nomination to SCOR's Board of Directors. The acquirer must file the report within 10 calendar days of crossing either threshold. The AMF will publish the notice, and the acquirer must publish a press release stating its intention in a financial newspaper of French national circulation. A shareholder who fails to comply with these requirements will lose the voting rights attached to the shares exceeding the 10 or 20% threshold and will only regain them two years after complying with the notification requirements.

Regulations of the AMF generally require, subject to limited exemptions granted by the AMF, any individual or entity that acquires, alone or in concert with others, shares resulting in a holding of one-third or more of SCOR's share capital or voting rights, to initiate a public tender offer for all remaining outstanding shares of SCOR (including, for these purposes, all securities convertible into or exchangeable for equity securities).

In addition, Article 7 of the Company's *statuts* provides that every shareholder (including a holder of ADSs) who, directly or indirectly, acting alone or in concert with others, becomes the owner of Ordinary Shares resulting in the clearing of a 2.5% threshold of the Company's share capital shall be required to notify the Company of such fact by registered letter with return receipt requested within five Paris Bourse trading days of the date of the registration of the Ordinary Shares causing such shareholder acting alone or in concert with others to reach or exceed such percentage. In the event of failure to comply with such notification and only upon request of one or several shareholder(s) holding a percentage of at least 2.5% of the Company's share capital of the Ordinary Shares in excess of the threshold will be deprived of voting rights for all shareholders meetings until the end of a two-year period following the date on which the owner thereof has complied with such notification requirements.

**Transfer of Ordinary Shares.** An owner of Ordinary Shares residing outside France may trade such shares on the Paris Bourse. Should such owner, or the broker or other agent through whom a sale is effected, require assistance in this connection, an accredited intermediary should be contacted.

## **Table of Contents**

Prior to any transfer of Ordinary Shares held in registered form on the Paris Bourse, such shares must be inscribed in an account maintained by an accredited intermediary. Dealings in Ordinary Shares are initiated by the owner giving instructions (through an agent, if appropriate) to the relevant accredited intermediary. For dealing on the Paris Bourse, a tax on stock exchange transactions, or tax assessed on the price at which the securities were traded, is payable, at a rate of 0.3% on transactions up to EUR 153,000 and at a rate of 0.15% thereafter. The tax is subject to a rebate of EUR 23 per transaction (so that there is an exemption from the first EUR 7,667 of the transaction) and to a maximum assessment of EUR 610 per transaction. Non-residents of France are not subject to this tax.

A fee or commission is payable to the *société de bourse*, or French broker, accredited intermediary or other agent involved in the transaction (whether within or outside France).

No registration duty is normally payable in France, unless a transfer instrument has been executed in France.

### **Trading by the Company in Ordinary Shares**

Under Regulation N° 90-04 of the AMF, as amended, we may not trade in our own shares for the purpose of manipulating the market. There are three general requirements for trades by a company in its own shares to be deemed valid:

These trades must be executed on our behalf by only one intermediary in each trading session, except during the issues period of any securities if the trades are made to ensure the success of the issuance,

Any block trades may not be made at a price above the current market price, and

Each trade must be made at a price that falls between the lowest and the highest trading price of the trading session during which it is executed.

If a company's shares, like our shares, are continuously quoted (*cotation en continu*), then a trade must meet three further requirements to be deemed valid:

The trade must not influence the determination of the quoted price before the opening of trading, at the first trade of the shares, at the reopening of trading following a suspension or reservation of securities, or, as applicable, in the last half-hour of any trading session or at the fixing of the closing price,

The trade must not be carried out in order to influence the price of a derivative instrument relating to the company's shares, and

The trade must not account for more than 25% of the average total daily trading volume on Euronext Paris in the shares during a certain reference period immediately preceding the trade. In the case of shares eligible for the deferred settlement service, like our shares, this reference period is three days. This 25% limit does not apply to off-market block trades or to acquisitions made by an investment service provider on our behalf pursuant to a liquidity agreement meeting certain criteria.

However, there are two periods during which we are not permitted to trade in our own securities other than through an investment service provider acting on our behalf pursuant to a liquidity agreement meeting certain criteria: the 15-day period before the date on which we make our consolidated or annual accounts public, and the period beginning on the date at which we become aware of information that, if disclosed, would have a significant impact on the market price of our securities and ending on the date this information is made public.

After making an initial purchase of our own share, we must file monthly reports with the AMF that contain specified information about subsequent transactions. The AMF makes this information publicly available.

### **Ownership of Shares by Non-French Persons**

Under current French law, there is no limitation on the right of non-residents or non-French shareholders to own or to vote securities of a French company.

A French law dated February 14, 1996 abolished the requirement that a person who is not a resident of the European Union obtain an *autorisation préalable* or preliminary authorization prior to acquiring a controlling

**Table of Contents**

interest in a French company, except under certain circumstances. Under current French foreign direct investment regulations, a notice (*déclaration administrative*) must be filed, however, with the French Ministry of the Economy in connection with the acquisition of an interest in the Company by any person not residing in France or any group of non-French residents acting in concert or by any foreign controlled resident if such acquisition would result in (i) the acquisition of a controlling interest in the Company or (ii) the increase of a controlling interest in the Company unless such person not residing in France or group of non-French residents already controls more than one-third of the Company's share capital or voting rights prior to such increase. Ownership of 33 1/3% or more of a listed company's share capital or voting rights is regarded as a controlling interest, but a lower percentage may be held to be a controlling interest in certain circumstances (depending upon such factors as the acquiring party's intentions, its ability to elect directors or financial reliance by the French company on the acquiring party).

**C. MATERIAL CONTRACTS**

No material contract existed in 2003 outside the ordinary course of business, except for IRP purchase of minority interests, see Item 4. Information on the Company's Underwriting. For our agreement with certain banks concerning certain credit lines and letters of credit, see Item 5. Operating and Financial Review and Prospects C. Off Balance Sheet transactions. and for GROUPAMA guarantees, see Item 7. Major Shareholders and Related Party Transactions B. Related Party Transactions.

**D. EXCHANGE CONTROLS**

**Exchange Controls**

Under current French exchange control regulations, there are no limitations on the amount of payments that may be remitted by a French company to non-residents. Laws and regulations concerning foreign exchange controls do require, however, that all payments or transfers of funds made by a French resident to a non-resident be handled by an accredited intermediary. In France, all registered banks and substantially all credit establishments are accredited intermediaries.

**E. TAXATION**

The following describes the principal French and United States federal income tax consequences of the ownership of Ordinary Shares or ADSs by a U.S. Holder (as defined below). This summary does not purport to address all potential tax consequences of the ownership of Ordinary Shares or ADSs, and does not apply to special classes of holders subject to special rules, including tax-exempt entities, Life insurance companies, dealers in currencies or securities, traders in securities that elect a mark-to-market method of accounting, investors liable for alternative minimum tax, investors that actually or constructively own 10% or more of the capital of the Company, investors that hold Ordinary Shares or ADSs as part of a straddle or a hedging or conversion transaction or investors whose functional currency is not the U.S. dollar.

This section is based in part upon the representations of the Depositary and the assumption that each obligation in the Deposit Agreement and any related agreement will be performed in accordance with its terms. In addition, this section is based on the tax laws of the United States (including the Internal Revenue Code of 1986, as amended, its legislative history, existing and proposed regulations there under, published rulings and court decisions) and France as in effect on the date hereof, as well as on the Convention Between the United States of America and France for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Income and Capital dated August 31, 1994 (the Treaty), all of which are subject to change (or changes in interpretation), possibly with retroactive effect.

The discussion does not address any aspects of United States taxation other than federal income taxation or any aspects of French taxation other than income taxation, gift and inheritance taxation, transfer taxation, and wealth taxation. U.S. Holders (as defined below) are urged to consult their tax advisors regarding the United States federal, state and local and the French and other tax consequences of owning and disposing of Ordinary Shares and ADSs in their particular circumstances. In particular, U.S. Holders are urged to confirm their status as

## **Table of Contents**

Eligible U.S. Holders (as defined below) with their advisors and to discuss with their advisors any possible consequences of their failure to qualify as Eligible U.S. Holders.

For purposes of this discussion, a U.S. Holder is any beneficial owner of Ordinary Shares or ADRs that is:

a citizen or resident of the United States,

a corporation organized under the laws of the United States or any State or other entity treated as a United States domestic corporation for United States federal income tax purposes.

an estate the income of which is subject to United States federal income tax without regard to its source, or

a trust if a court within the United States is able to exercise primary supervision over the administration of the trust and one or more United States persons have the authority to control all substantial decisions of the trust.

In general, and taking into account the earlier assumptions, holders of ADRs evidencing ADSs will be treated as the owners of the Ordinary Shares represented by such ADSs and exchanges of Ordinary Shares for ADRs, and ADRs for Ordinary Shares, will not be subject to United States federal income or French tax.

## **Taxation of Dividends**

*French Taxation.* In France, dividends are paid out of after-tax income. A resident of France is entitled to an *avoir fiscal* or a tax credit, in respect of a dividend received from a French corporation, such as the Company, equal to (i) 50% of the amount of the dividend for individuals and companies owning at least 5% of the capital of the Company and meeting the conditions to qualify under the French parent-subsidiary regime, and (ii) 10% of the dividend paid for the other shareholders who use the *avoir fiscal* as of January 1, 2003. Dividends paid by French companies to non-residents of France generally are subject to French withholding tax at a 25% rate, and are not eligible for the benefit of the *avoir fiscal*. However, under the Treaty, *avoir fiscal* is allowed totally or partially to shareholders who are residents of the United States.

Under the Treaty, payments of dividends and *avoir fiscal* to Eligible U.S. Holders, as defined below, are subject to French withholding tax at the rate of 10%.

An Eligible U.S. Holder is a U.S. Holder whose ownership of Ordinary Shares or ADSs is not effectively connected with a permanent establishment in France and who is for purposes of the Treaty:

an individual or other non-corporate holder that is a resident of the United States for Treaty purposes,

a United States corporation, other than a regulated investment company, that does not own, directly or indirectly, 10% or more of the capital of the Company, or

a United States corporation that is a regulated investment company if it does not own, directly or indirectly, 10% or more of the capital of the Company and less than 20% of its shares are owned by persons who are not citizens or residents of the United States.

Payment of the *avoir fiscal* is made by the French Treasury not earlier than January 15 following the close of the calendar year in which the related dividends are paid, and only after receipt by the French tax administration of a claim for such payment in accordance with the procedures described below. However, *avoir fiscal* is payable to an Eligible U.S. Holder under the Treaty only if

the holder owns less than 10% of the Company's capital,

the holder is subject to U.S. federal income tax on both the dividends and the *avoir fiscal*,

the holder, where required by the French tax administration, has shown that he or she is the beneficial owner of the Ordinary Shares or ADSs and that the holding of such Ordinary Shares or ADSs does not have as one of its principal purposes the purpose of allowing another person to take advantage of the grant of the *avoir fiscal* under the Treaty.



**Table of Contents**

Moreover, a partnership or a trust (other than a pension trust, a real estate investment trust or a real estate mortgage investment conduit) is entitled to the *avoir fiscal* only to the extent that its partners, beneficiaries or grantors, as applicable, are themselves Eligible U.S. Holders (other than a regulated investment company) and are themselves subject to U.S. federal income tax on their respective shares of both the dividends and the *avoir fiscal*.

Under the Treaty, special rules apply to Eligible Tax-Exempt Holders. An Eligible Tax-Exempt Holder is any beneficial owner of Ordinary Shares or ADSs that is (i) a tax-exempt entity established in, and sponsored or established by a resident of, the United States, the exclusive purpose of which is to provide retirement or employee benefits and which does not own, directly or indirectly, 10% or more of the capital of the Company, (ii) a tax-exempt entity organized in the United States, the use of whose assets is limited under U.S. federal or state laws, both currently and upon liquidation, to the accomplishment of the purposes that serve as the basis of its exemption from income taxation in the United States and which does not own, directly or indirectly, 10% or more of the capital of the Company, or (iii) an individual who is a resident of the United States under the Treaty and who owns Ordinary Shares or ADSs through an individual retirement account ( IRA ), a Keogh plan or any similar arrangement under which the contributions or the accumulated earnings receive a favored tax treatment under U.S. federal income tax law. Eligible Tax-Exempt Holders are entitled to receive from the French Treasury a payment equal to 30/85ths of the *avoir fiscal* (the partial *avoir fiscal* ).

The following illustrates the consequences of a dividend of EUR 100 to different categories of U.S. Holder:

|   | <b>Dividend<br/>Amount</b> | <b>Total<br/>Avoir<br/>fiscal</b> | <b>Partial<br/>Avoir<br/>fiscal</b> | <b>Refund of<br/>Précompte</b>             | <b>Withholding on<br/>payment to<br/>U.S. Holders</b> | <b>Total net<br/>payment</b>   |
|---|----------------------------|-----------------------------------|-------------------------------------|--|---|--------------------------------|
|   | <b>(EUR)</b>               |                                   |                                     |  |   | <b>(EUR)</b>                   |
| Individuals,  | 100                        | 50%                               | no                                  | no   | 15%   | 127.5                          |
| Individuals, via an IRA owning less than 10% of the Company's capital   | 100                        | no                                | 17.65                               | Yes, if it has been paid by the Company    | 15%   | 100<br>+Précompte<br>(if any)  |
| Corporation, other than R.I.C. owns less than 5% of the Company's capital   | 100                        | 10%                               | no                                  | Partly, if it has been paid by the Company | 15%   | 93.5                           |
| Corporation, other than R.I.C. owns more than 5% and less than 10% of the Company's capital   | 100                        | 50%                               | no                                  | no   | 15%   | 127.5                          |
| Corporation, other than R.I.C. owns 10% or more of the Company's capital  | 100                        | no                                | no                                  | Yes, if it has been paid by the Company    | 5%  | 95<br>+Précompte<br>(if any)   |
| RIC, owns less than 10% of the Company's capital and more than 20% of its shares are owned by non-U.S. citizens or residents<br>Or,<br>RIC, owns more than 10% of the Company's capital | 100                        | no                                | no                                  | Yes, if it has been paid by the Company    | 15%   | 85<br>+Précompte<br>(if any)   |
| RIC, owns less than 10% of the Company's capital and less than 20% of its shares are owned by non-U.S. citizens or residents  | 100                        | 10%                               | no                                  | Partly, if it has been paid by the Company | 15%   | 93.5<br>+Précompte<br>(if any) |
| Pension funds <sup>(1)</sup> owns less than 10% of the Company's capital  | 100                        | no                                | 3.53                                | Yes, if it has been paid by the Company    | 15%   | 88<br>+Précompte<br>(if any)   |

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(1) Section 401(a) Qualified retirement plans, Section 403(b) Tax deferred annuity contracts, and Section 457 Deferred compensation contracts.  
Section references are to the United States Internal Revenue Code of 1986, as amended.

**Table of Contents**

An Eligible Tax-Exempt Holder, where required by the French tax administration, must show that it is the beneficial owner of the Ordinary Shares or ADSs and that the holding of such Ordinary Shares or ADSs does not have as one of its principal purposes to allow another person to take advantage of the grant of the partial *avoir fiscal* under the Treaty.

Eligible U.S. Holders that are not entitled to receive payments in respect of the *avoir fiscal* at the 50% rate (e.g., corporations and certain tax-exempt investors) will be entitled to receive an additional payment from the French tax authorities if the Company is liable for the *précompte* equalization tax in respect of a dividend distribution (e.g., paid out of profits that have not been taxed at the ordinary corporate rate, or were earned and taxed more than five years before the distribution). Corporate holders receiving such dividends generally will be entitled to receive a payment equal to 80% of the *précompte* that the Company actually paid in cash in respect of dividends paid, less a 15% withholding tax. Pension funds and other tax-exempt U.S. holders generally will be entitled to receive 30/85 of this amount, less a 15% withholding tax. Such additional payment is considered an increase to the *avoir fiscal*, and will also not be made available until after the close of the calendar year in which the dividend is paid.

Eligible Tax-Exempt Holders generally must follow the procedures set forth below, even though the existing French forms do not take into account the special tax treatment applicable to Eligible Tax-Exempt Holders with respect to the payment of the partial *avoir fiscal* and the refund of the *précompte*. Certain Eligible Tax-Exempt Holders may also be required to provide written evidence certified by the United States Internal Revenue Service of their status under United States federal income tax law. Eligible Tax-Exempt Holders are urged to consult their own tax advisors with respect to the procedures to be followed to obtain Treaty benefits.

To benefit from the reduced withholding tax rate of 15% or 5% immediately upon payment of a dividend and to receive the payment of the *avoir fiscal* less the 15% or 5% withholding tax on that amount, Eligible U.S. Holders must complete and deliver to the French tax authorities either (i) the simplified certificate described below, or (ii) an application for refund on a French Treasury form RF 1A EU No. 5052, entitled Application for Refund, before the date of payment of the dividends. A simplified certificate must state that the Eligible U.S. Holder (i) is a U.S. resident within the meaning of the Treaty, (ii) does not maintain a permanent establishment or fixed base in France with which the holding giving rise to the dividend is effectively connected, (iii) owns all the rights attached to the full ownership of the shares (including dividend rights), (iv) meets all the requirements of the Treaty for obtaining the benefit of the reduced rate of withholding tax and the refund of the *avoir fiscal*, and (v) claims the reduced rate of withholding tax and payment of the *avoir fiscal*. If an Eligible U.S. Holder that is not an individual submits an Application for Refund form, the application must be accompanied by an affidavit attesting that the Eligible U.S. Holder is the owner of all the rights attached to the full ownership of the shares (including dividend rights), or if the Eligible U.S. Holder is not the owner of all such rights, providing certain information concerning other owners. The Application for Refund form, together with instructions, will be provided by the Depositary to all U.S. Holders registered with the Depositary and is also available from the United States Internal Revenue Service. An Eligible U.S. Holder who does not benefit from the reduced withholding tax rate of 15% or 5% immediately upon the payment of the dividend may claim a refund of the excess 10% or 20%, respectively, withholding tax and may claim payment of the *avoir fiscal* less a 15% or 5% withholding tax on that amount by filing a French Treasury Form RF 1A EU-No. 5052 with the French fiscal authorities by December 31 of the year following the calendar year in which the related dividend was received. The Depositary will arrange for the filing with the French fiscal authorities of all forms completed by U.S. Holders registered with the Depositary and returned to the Depositary in sufficient time so they may be filed with the French fiscal authorities by December 31 of the year following the calendar year in which the related dividend was received.

If an Eligible U.S. Holder sells Ordinary Shares or ADSs in a trade executed on the monthly settlement market during a month during which a dividend payment date with respect to the Ordinary Shares occurs, generally the seller, rather than the purchaser, will be entitled to the *avoir fiscal* with respect to the dividend paid on such dividend payment date. See Item 9.C Markets for a summary of certain information relating to trading of the Ordinary Shares on the monthly settlement market.

**Table of Contents**

The 2004 Finance Act passed in France tends to abolish incrementally the *avoir fiscal*. French resident individuals will continue to benefit from the *avoir fiscal* in respect of 2004 dividend distributions. However, dividends paid to French resident individuals as from January 1, 2005 would no longer carry an *avoir fiscal*. With respect to individuals, the *avoir fiscal* is replaced by a tax allowance of 50% applicable to amounts distributed pursuant to a decision by the responsible body of the distributing company. In addition, the shareholder benefits from a tax credit equal to 50% of the distributed amounts, before the application of the relevant tax allowance described above, subject to a threshold of EUR 115 or EUR 230, according to the familial situation of the taxpayer. This tax credit is deducted from the personal income tax due with respect to the year over the course of which such amounts were received and may be refunded, as the case may be. The elimination of the *avoir fiscal* and the benefit of the tax credit are solely with respect to distributions paid out as from January 1, 2005. With respect to legal entities subject to corporation tax, the possibility of offsetting the *avoir fiscal* against the tax to which such entities are liable, is eliminated with respect to tax credits which can be utilized as from January 1, 2005. Added to this, subject to certain exceptions, an exceptional levy of 25% will apply to amounts distributed in 2005.

Note that the 2004 French Finance Act does not clarify the situation of non-resident recipients. However, it would appear that two situations will emerge, i.e.:

1. Individuals that are U.S. residents under the Treaty will remain entitled to the *avoir fiscal* in respect to dividends paid to them in 2004, even if in practice, the *avoir fiscal* is transferred not before the 15th January 2005. Dividends paid to these individuals after January 1, 2005 would no longer carry an *avoir fiscal*. Note further that such individuals should benefit from the tax credit equal to 50% of the distributed amounts subject to a threshold of EUR 115 or EUR 230 according to the familial situation of the taxpayer, and as the case may be, a refund of such tax credit, subject to guidance to be issued by the French tax authorities.
2. Other non-residents such as U.S. companies, pension trusts, any other organizations established in the United States whose purpose is to administer or provide retirement or employee benefits, not-for-profit organizations established in the United States should no longer be entitled to the *avoir fiscal* in respect of dividends distributed from January 1, 2004.

**United States Federal Income Taxation.** Subject to the passive foreign investment company rules discussed below, the gross amount of any dividend paid (before reduction for French withholding taxes) to a U.S. holder by the Company out of its current or accumulated earnings and profits (as determined for United States federal income tax purposes) is subject to United States federal income taxation. Dividends paid to a noncorporate U.S. holder in taxable years beginning after December 31, 2002 and before January 1, 2009 that constitute qualified dividend income will be taxable to the holder at a maximum tax rate of 15% provided that the Ordinary Shares or ADSs are held for more than 60 days during the 120 period beginning 60 days before the ex-dividend date and the holder meets other holding period requirements. The Internal Revenue Service recently announced that it will permit taxpayers to apply a proposed legislative change to this holding period requirement as if such change were already effective. This legislative technical correction would change the minimum required holding period, retroactive to January 1, 2003, to more than 60 days during the 121-day period beginning 60 days before the ex-dividend date. Dividends paid with respect to the Ordinary Shares or ADSs will be qualified dividend income provided the holding period requirement is met.

The dividend is taxable to the U.S. holder when it is actually or constructively received by the U.S. Holder, in the case of Ordinary Shares, or by the Depository, in the case of ADSs. The gross amount of any *avoir fiscal* also will be treated as dividend income. The dividend will not be eligible for the dividends-received deduction generally allowed to United States corporations in respect of dividends received from other United States corporations. The amount of the dividend distribution includible in income of a U.S. Holder will be the U.S. dollar value of the euro payment made, determined at the spot U.S. dollar/euro rate on the date such dividend distribution is includible in the income of the U.S. Holder, regardless of whether the payment is in fact converted into U.S. dollars. Generally, any gain or loss resulting from currency exchange fluctuations during the period from the date the dividend payment is includible in income to the date such payment is converted into U.S. dollars will be treated as ordinary income or loss and will not be eligible for the special tax rate applicable to qualified dividend income. Such gain or loss generally will be income from sources within the United States for foreign tax credit limitation purposes.

## **Table of Contents**

Distributions in excess of current and accumulated earnings and profits, as determined for United States federal income tax purposes, will be treated as a return of capital to the extent of the U.S. Holder's basis in the Shares or ADSs and thereafter as capital gain.

Subject to certain limitations, the French tax withheld in accordance with the Treaty and paid over to France will be creditable against the U.S. Holder's United States federal income tax liability. Special rules apply in determining the foreign tax credit limitation with respect to dividends that are subject to the maximum 15% tax rate. To the extent a refund of tax withheld is available to a U.S. Holder (for example, because the Holder does not establish before the date of payment that it is a resident of the United States under the Treaty), the amount of tax withheld that is refundable will not be eligible for credit against the U.S. Holder's United States federal income tax liability. See French Taxation, above, for the procedures for obtaining a refund of tax withheld in excess of the 15% or 5% treaty rates. For foreign tax credit limitation purposes, the dividend will be income from sources without the United States, but generally will be passive income or financial services income which is treated separately for purposes of computing the foreign tax credit allowable to a U.S. Holder.

Distributions of additional Ordinary Shares to U.S. Holders with respect to their Ordinary Shares or ADSs that are made as part of a pro rata distribution to all shareholders of the Company generally will not be subject to United States federal income tax.

## **Taxation of Capital Gains**

*French Taxation.* Under the Treaty, no French tax is levied on any capital gain derived from the sale of Ordinary Shares or ADSs by a U.S. Holder who (i) is a resident of the United States under the Treaty, (ii) is entitled to Treaty benefits under the limitation on benefits provisions of Article 30 thereof, and (iii) does not have a permanent establishment in France to which the Ordinary Shares or ADSs are effectively connected or, in the case of an individual, who does not maintain a fixed base in France to which the Ordinary Shares or ADSs are effectively connected.

*United States Federal Income Taxation.* Subject to the passive foreign investment company rules discussed below, upon a sale or other disposition of Ordinary Shares or ADSs, a U.S. Holder will recognize gain or loss for United States federal income tax purposes in an amount equal to the difference between the U.S. dollar value of the amount realized and the U.S. Holder's tax basis (determined in U.S. dollars) in such Ordinary Shares or ADSs. The deductibility of capital losses is subject to significant limitations. Long-term capital gain of a non-corporate U.S. Holder that is recognized on or after May 6, 2003 and before January 1, 2009 is generally taxed at a maximum rate of 15% where the holder has a holding period greater than one year. The gain or loss will generally be income or loss from sources within the United States for foreign tax credit limitation purposes.

## **French Estate and Gift Taxes**

Under the Convention Between the United States of America and the French Republic for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with Respect to Taxes on Estates, Inheritance and Gifts, a transfer of ADSs or Ordinary Shares by gift or by reason of the death of a U.S. Holder that would otherwise be subject to French gift or inheritance tax, respectively, will not be subject to such French tax unless the donor or the decedent is domiciled in France at the time of making the gift or of his or her death, or the ADSs or Ordinary Shares were used in, or held for use in, the conduct of a business or profession through a permanent establishment or a fixed place of business based in France.

## **French Wealth Tax**

The French wealth tax generally does not apply to a U.S. Holder with respect to Ordinary Shares or ADSs.

## **Passive Foreign Investment Company Rules**

*PFIC Rules.* The Company believes that Ordinary Shares and ADSs should not be treated as stock of a passive foreign investment company (a PFIC) for United States federal income tax purposes, but this conclusion is a factual determination made annually and thus may be subject to change.

**Table of Contents**

In general, the Company will be a PFIC with respect to a U.S. Holder if, for any taxable year in which the U.S. Holder held ADSs or Ordinary Shares, either:

at least 75% of the gross income of the Company for the taxable year is passive income, or

at least 50% of the value (determined on the basis of a quarterly average) of the Company's assets is attributable to assets that produce or are held for the production of passive income.

For this purpose, passive income generally includes dividends, interest, royalties, and rents, as well as certain other categories of income, but generally does not include income derived in the active conduct of an insurance business by a corporation predominantly engaged in an insurance business. The Company believes that this exception applies to the income earned through the reinsurance businesses conducted by its subsidiaries. However, no regulatory guidelines have been issued interpreting this exception.

If the Company were treated as a PFIC, a U.S. Holder would be subject to special rules with respect to:

any gain realized on the sale or other disposition of Ordinary Shares or ADRs, and

any excess distribution by the Company to the U.S. Holder (generally, any distributions to the U.S. Holder in respect of the Ordinary Shares or ADSs during a single taxable year that are greater than 125% of the average annual distributions received by the U.S. Holder in respect of the Ordinary Shares or ADSs during the three preceding taxable years or, if shorter, the U.S. Holder's holding period for the Ordinary Shares or ADSs).

Under these rules:

the gain or excess distribution would be allocated ratably over the U.S. Holder's holding period for the Ordinary Shares or ADSs, beginning in the year the Company became a PFIC.

the amount allocated to the taxable year in which the gain or excess distribution was realized would be taxable as ordinary income,

the amount allocated to each prior year, with certain exceptions, would be subject to tax at the highest tax rate in effect for that year, and

the interest charge generally applicable to underpayments of tax would be imposed in respect of the tax attributable to each such year.

The special PFIC tax rules described above will not apply to a U.S. Holder if the U.S. Holder elects to have the Company treated as a qualified electing fund, or QEF. U.S. Holders should consult their tax advisors as to the availability and consequences of such election. Special rules apply for calculating the amount of the foreign tax credit with respect to excess distributions by a PFIC or, in certain cases, QEF inclusions. If the Ordinary Shares or ADSs are shares in a PFIC and treated as marketable stock, a U.S. Holder may also make a mark-to-market election and will not be subject to the PFIC rules described above. Instead, in general, the U.S. Holder will include as ordinary income each year the excess, if any, of the fair market value of the Ordinary Shares or ADSs at the end of the taxable year over the holder's adjusted basis in the Ordinary Shares or ADSs. These amounts of ordinary income will not be eligible for the favorable tax rates applicable to qualified dividend income or long-term capital gains. The U.S. Holder will also be allowed to take an ordinary loss in respect of the excess, if any, of the adjusted basis of the Ordinary Shares or ADSs over their fair market value at the end of the taxable year (but only to the extent of the net amount of previously included income as a result of the mark-to-market election). The U.S. Holder's basis in the Ordinary Shares or ADSs will be adjusted to reflect any such income or loss amounts. In addition, notwithstanding any election made with regard to the Ordinary Shares or ADSs, dividends received from the Company will not constitute qualified dividend income to a U.S. Holder if the Company is a PFIC either in the taxable year of the distribution or the preceding taxable year. Dividends that do not constitute qualified dividend income are not eligible for taxation at the 15% maximum rate applicable to qualified dividend income. Instead, U.S. Holders must include the gross amount of any such dividend paid by the Company out of its accumulated earnings and profits (as determined for United States federal income tax purposes) in their gross income, and it will be subject to tax at rates applicable to ordinary income. A U.S. Holder

**Table of Contents**

that owns Ordinary Shares or ADSs during any year that the Company is a PFIC must file Internal Revenue Service Form 8621.

**F. DIVIDENDS AND PAYING AGENTS**

Not applicable.

**G. STATEMENT BY EXPERTS**

Not applicable.

**H. DOCUMENTS ON DISPLAY**

It is possible to read and copy documents referred to in this Annual report on Form 20-F that have been filed with the Securities and Exchange Commission, or SEC, at the SEC's public reference room located at:

451 Fifth Street, NW  
Washington DC 20549, USA

Please call the SEC at 1-800-SEC-0330 for further information on the public reference room and their copy charges.

This document is also filed on the SEC document service Internet site at: <http://www.edgar-online.com>

In addition, documents referred to above are available at SCOR's registered office, located at:

1, Avenue du Général de Gaulle  
92074 Paris-La Défense Cedex, France.

**I. SUBSIDIARY INFORMATION**

Not applicable.

## **Table of Contents**

### **Item 11. Quantitative and Qualitative Disclosures About Market Risk**

SCOR is exposed to market risk from changes in foreign currency exchange rates, interest rates and equity security prices that have an adverse effect on the fair value of financial instruments and derivative financial instruments. SCOR manages its market risks as well as risk exposure relating to non-financial assets, liabilities and transactions by defining centralized investment policy guidelines, using derivatives to protect its investment portfolio or rebalancing its existing asset and liability portfolio.

Market risk sensitive instruments are divided into two categories: instruments entered into for trading purposes and instruments entered into for non-trading purposes. SCOR's financial instruments and derivative financial instruments are all classified as being held for purposes other than trading.

#### **Foreign Currency Exchange Rate Risk**

Foreign currency exchange rate risk arises from the possibility that changes in foreign currency exchange rates will impact the value of revenues, expenses, assets and liabilities denominated in foreign currencies. The Group's financial position, results of operations and cash flows are directly dependent on the periodic monitoring and adjustment of the balance of assets and liabilities in each of its main operating currencies.

At December 31, 2003, 69.3% of consolidated net technical reserves were denominated in currencies other than those participating in the European Economic and Monetary Union, primarily the U.S. dollar (51.8%) of net technical reserves, the Pound sterling (5.0%) and the Canadian dollar (3.3%).

The impact of fluctuations in exchange rates is mitigated to a large extent by the fact that the Group generally invests in assets denominated in the same currencies as its corresponding technical reserves, in order to ensure that its investments on the one hand and reinsurance liabilities on the other are matched on a currency-by-currency basis. The Group attempts to match its assets and liabilities on a currency-by-currency basis in each currency for which an organized financial or foreign exchange market is available, including the currencies noted above, primarily by investing in assets that are denominated in the currency of the Group's corresponding reinsurance liabilities. Management adjusts open positions in specific currencies, generally on a quarterly basis, to manage any excess or deficit of assets compared to liabilities in a particular currency. Total currency exposure (other than with respect to the euro) is limited to the excess (or deficiency) of assets over liabilities in each currency.

#### **Interest Rate Risk**

SCOR has exposure to economic losses due to interest rate risk arising from changes in the level of interest rates. Generally, a sustained period of lower interest rates will reduce the investment income yield of the Group's investment portfolio over time as higher yielding investments are called, mature or are sold and proceeds are reinvested at lower rates. However, on significant portions of the investment portfolio, declining interest rates will generally increase unrealized gains, as well as realized gains to the extent securities are sold. Conversely, rising interest rates should, over time, increase investment income but reduce the market value of certain of the investments in the Group's investment portfolio. The diversity of the Group's investment portfolio, developed as a result of the geographic spread of its reinsurance businesses and a corresponding strategy of matching, to the extent possible, investments and reinsurance liabilities by currency, tends to diminish the effect of movements in interest rates in any one market.

#### **Equity Security Price Risk**

SCOR has exposure to equity security price risk as a result of its investment in equity securities and equity derivatives, due to volatility. SCOR mitigates this risk by diversifying its equity portfolio and applying conservative investment guidelines.

SCOR prefers investments for long periods of time, and is not necessarily troubled by short-term price volatility when economics and management remain excellent. Equity securities accounted for only 5% of our investments at December 31, 2003.



**Table of Contents**

**Sensitivity Analysis**

SCOR's exchange rate sensitivity analysis assumes an instantaneous 10% change in the exchange rates of currencies other than the currencies irrevocably fixed against the euro, from their levels at December 31, 2003, with all other variables held constant. At December 31, 2003, appreciation of the euro against other currencies would result in a before-tax decrease in the market value of financial instruments of EUR 467 million. A depreciation at December 31, 2003 of the euro against other currencies would result in a before-tax increase in the market value of financial instruments of EUR 467 million.

The interest rate sensitivity analysis estimates the change in the market value of the Company's interest-sensitive financial instruments that were held on December 31, 2003 due to instantaneous parallel changes in the year-end yield curve. The interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types may lag behind changes in market rates. Accordingly, the analysis may not be indicative of, is not intended to provide and does not provide a precise forecast of the effect of changes of market interest rates on the Company's income or stockholders' equity. Furthermore, the computations do not contemplate any actions SCOR would undertake in response to changes in interest rates.

The interest rate sensitivity analysis assumes an instantaneous shift in market interest rates, with scenarios of interest rates increasing and decreasing 100 basis points ( bp ) from their levels at December 31, 2003, with all other variables held constant. A 100 bp increase in market interest rates would have resulted in a before-tax decrease in the value of SCOR's financial instrument position of EUR 237 million at December 31, 2003. A 100 basis point decrease in market interest rates would have resulted in a before-tax increase in the value of SCOR's financial instrument position of EUR 237 million at December 31, 2003.

Equity price risk was measured assuming an instantaneous 10% change in the most pertinent index for the most significant equity instruments held by the Group ( the Indexes ) from their levels at December 31, 2003, with all other variables held constant. The Indexes are primarily the Standard & Poor's 500 Index for U.S. equity instruments, the Toronto Stock Exchange 300 Index for Canadian equity instruments, and the Bloomberg 500 Index for European equity instruments. The Company's equity holdings were assumed to be positively correlated with those indexes. At December 31, 2003, a 10% decrease in the Indexes would have resulted in a EUR 32 million decrease in the market value of the Company's equity investments. A 10% increase in the Indexes would have resulted in a before-tax increase of EUR 32 million in the market value of the Company's equity investments at December 31, 2003.

**Table of Contents**

The following table sets forth the estimated effect on the market value of the Group's financial instruments available for sale and for trading at December 31, 2002 and 2003, assuming changes of 10% in foreign currency exchange rates and in the Indexes, and a change of 100 basis points in interest rates.

| December 31, 2002                        |   |                                   |                    |                          |
|--|---|-----------------------------------|--------------------|--------------------------|
| Market Value                             | Currency Risk                                       |                                   | Interest Rate Risk | Equity Risk              |
|  | 10% change in<br>foreign currency<br>exchange rates | 100 bp change in<br>interest rate |                    | 10% change in<br>Indexes |
| (EUR, in millions)                       |   |                                   |                    |                          |
| <b>Increase</b>                          |   |                                   |                    |                          |
| Fixed maturities                         | 6,107   | 413                               | (195)              |                          |
| Equity securities                        | 573   | 6                                 |                    | 26                       |
| Trading equity securities <sup>(2)</sup> |   |                                   |                    |                          |
| Short-term investments                   | 198   | 18                                |                    |                          |
| Cash and cash equivalents                | 1,788   | 140                               |                    |                          |
|  | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |
| Total                                    | 8,666   | 578                               | (195)              | 26                       |
|  | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |
| <b>Decrease</b>                          |   |                                   |                    |                          |
| Fixed maturities                         | 6,107   | (413)                             | 195                |                          |
| Equity securities                        | 573   | (6)                               |                    | (26)                     |
| Trading equity securities <sup>(2)</sup> |   |                                   |                    |                          |
| Short-term investments                   | 198   | (18)                              |                    |                          |
| Cash and cash equivalents                | 1,788   | (140)                             |                    |                          |
|  | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |
| Total                                    | 8,666   | (578) <sup>(1)</sup>              | 195                | (26)                     |
|  | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |

(2) Trading equity securities have been entirely sold during 2002.

| December 31, 2003         |   |                                   |                    |                          |
|---------------------------|---|-----------------------------------|--------------------|--------------------------|
| Market Value              | Currency Risk                                       |                                   | Interest Rate Risk | Equity Risk              |
|                           | 10% change in<br>foreign currency<br>exchange rates | 100 bp change in<br>interest rate |                    | 10% change in<br>Indexes |
| (EUR, in millions)        |   |                                   |                    |                          |
| <b>Increase</b>           |   |                                   |                    |                          |
| Fixed maturities          | 5,698   | 359                               | (237)              |                          |
| Equity securities         | 269   | 8                                 |                    | 27                       |
| Trading equity securities | 34  | 3                                 |                    | 5                        |
| Short-term investments    |   |                                   |                    |                          |
| Cash and cash equivalents | 1,824   | 97                                |                    |                          |
|                           | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |
| Total                     | 7,825   | 467(1)                            | (237)              | 32                       |
|                           | <u>          </u>                                   | <u>          </u>                 | <u>          </u>  | <u>          </u>        |
| <b>Decrease</b>           |   |                                   |                    |                          |

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|                           |              |                            |            |             |
|---------------------------|--------------|----------------------------|------------|-------------|
| Fixed maturities          | 5,698        | (359)                      | 237        |             |
| Equity securities         | 269          | (8)                        |            | (27)        |
| Trading equity securities | 34           | (3)                        |            | (5)         |
| Short-term investments    |              |                            |            |             |
| Cash and cash equivalents | 1,824        | (97)                       |            |             |
|                           | <u>7,825</u> | <u>(467)<sup>(1)</sup></u> | <u>237</u> | <u>(32)</u> |

(1) The effect of changes of currency exchange rates on investments will be offset by the effect on technical reserves and debts expressed in USD.

**Table of Contents**

**Item 12. Description of Securities Other than Equity Securities**

Not applicable.

**Table of Contents**

**PART II**

**Item 13. Default, Dividend Arrearages and Delinquencies**

None.

**Item 14. Material Modifications to the Rights of Security Holders and Use of Proceeds**

None.

**Item 15. Controls and Procedures**

An evaluation was performed under the supervision and with the participation of our management, including the Chairman and Chief Executive Officer and the Chief Financial Officer, of the effectiveness, as of the end of the period covered by this report, of the design and operation of our disclosure controls and procedures, which are defined as those controls and procedures designed to ensure that information required to be disclosed in reports filed under the U.S. Securities Exchange Act of 1934 is recorded, summarized and reported within specified time periods. Based on this evaluation, our Chairman and Chief Executive Officer and the Chief Financial Officer concluded that our disclosure controls and procedures were effective in all material respects. There were no significant changes in our internal controls over financial reporting that occurred during the period covered by this report that have materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.

Pursuant to the French Financial Security Act of August 1, 2003 (*loi de sécurité financière*), the Chairman of our board of directors is now required to deliver a special report to the annual shareholders' meeting regarding the board's governance practices, the status of the internal control procedures implemented by SCOR and the restrictions that the board has placed on the powers granted to the Chief Executive Officer. In general, this report describes the objectives of SCOR's internal controls, the organization of those employees responsible for internal controls and the internal control procedures that SCOR currently has in place.

The report for 2003 describes the functioning of SCOR's internal control system, which is structured as a three-level organization, with a first level of control exercised by the Paris-based operating units and subsidiaries, a second level of control by the different reinsurance sectors, the Investment Division and the corporate staff divisions, and a third level of control exercised by the Internal Audit Division. The Internal Audit Division directly reports to the Chairman and Chief Executive Officer and the Group's Accounts and Audit Committee.

The report further describes SCOR's action plan for 2004, mainly aimed at further improvement of internal control systems and implementation of testing programs primarily dedicated to the Paris based entities and designed to allow regular appraisals of the appropriateness and effectiveness of internal control procedures.

**Item 16.**

**A. Audit Committee Financial Expert**

Our Supervisory board has concluded that one of our audit committee members, Mr. Helman Le Pas de Sécheval, qualifies as audit committee financial expert as defined in Item 16A of Form 20-F.

From 1998 to 2001, Mr. Le Pas de Sécheval directed the financial information and operations department at the COB (*Commission des Opérations de Bourse*, now AMF: *Autorité des Marchés Financiers*), before being appointed Group Chief Financial officer of Groupama in November 2001. He holds various non-executive positions for GAN Insurance in France and abroad as well as for other financial companies.

**B. Code of Business and Ethics and Corporate Governance**

**Code of Business Conduct and Ethics**

SCOR has put in place since 1996, a Code of Ethics circulated to all members of personnel. This Code sets out the fundamental values and principles of the Group and provides guidance in the resolution of potential legal and ethical issues facing employees. In particular, it deals with questions of business confidentiality, use of privileged

**Table of Contents**

information, financial disclosure, relations with our customers and competitors, and conflicts of interest. A copy of our Code of Ethics is available on our website at [www.scor.com](http://www.scor.com)

**C. Principal Accountant Fees and Services**

The following auditors are presented in decreasing order according to the global amount of fees paid to them by the Group. All amounts are in euros.

| Ernst & Young                           | 2003             | 2002             |
|---|------------------|------------------|
| <b>Audit Fees</b>                       | 4,035,302        | 2,877,464        |
| <b>Audit-Related Fees<sup>(1)</sup></b> | 1,096,473        | 27,852           |
| <b>Tax Fees<sup>(2)</sup></b>           | 142,641          | 1,051,918        |
| <b>All Other Fees<sup>(3)</sup></b>     | 0                | 286,155          |
| <b>Total</b>                            | <b>5,274,416</b> | <b>4,243,389</b> |

  

| Mazard & Guérard                        | 2003           | 2002           |
|---|----------------|----------------|
| <b>Audit Fees</b>                       | 390,800        | 279,000        |
| <b>Audit-Related Fees<sup>(1)</sup></b> | 65,000         | 0              |
| <b>Tax Fees<sup>(2)</sup></b>           | 0              | 0              |
| <b>All Other Fees<sup>(3)</sup></b>     | 0              | 156,750        |
| <b>Total</b>                            | <b>455,800</b> | <b>435,750</b> |

(1) Audit-Related Fees are fees generally related to due diligence investigations, audits of combined financial statements prepared for purposes of the contemplated disposal of certain of our activities or of combined financial statements of companies that we acquired, review of prospectuses issued by us, and to other assignments relating to internal accounting functions and procedures.

(2) Tax Fees are fees for professional services rendered by our auditors for tax compliance, tax advice on actual or contemplated transactions, tax consulting associated with international transfer prices and employee tax services.

(3) All Other Fees mainly relate to treasury control reviews and process improvement and advice.

***Audit Committee Pre-Approval Policies and Procedures***

SCOR's Accounts and Audit Committee organizes the procedure for selecting the independent auditors and provides a recommendation to the board of directors regarding their appointment and their terms of compensation. The Accounts and Audit Committee also monitors compliance with principles and rules relating to auditor independence.

In addition, all audit and non-audit services provided by independent auditors must be pre-approved by SCOR's Accounts and Audit Committee. In 2003, the Audit Committee pre-approved all the services provided by SCOR's external auditors on a case-by-case basis. In March 2004, our Board of Directors ratified a pre-approval policy recommended by the Accounts and Audit Committee pursuant to which audit engagements will be deemed approved if the payment for each individual service is less than EUR 20,000 and the total payment for all services provided in connection with the engagements is less than EUR 150,000.

During 2002 and 2003, no services were provided by the independent auditors pursuant to the de minimis exception to the pre-approval requirement by paragraph (c)(7)(i)(C) of Rule 2-01 of Regulation S-X.





**Table of Contents****PART III****Item 17. Financial Statements**

Not applicable.

**Item 18. Financial Statements**

The following financial statements and financial statements schedules, together with the report of Ernst & Young thereon, are filed as part of this Annual Report:

|  | <b>Pages</b> |
|--|--------------|
| <b>Financial Statements</b>  |              |
| Report of Independent Auditors   | F-1          |
| Consolidated Balance Sheets as of December 31, 2003 and 2002   | F-2 F-3      |
| Consolidated Statements of Income for the Years Ended December 31, 2003, 2002 and 2001                           | F-4          |
| Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2003, 2002, and 2001            | F-5          |
| Consolidated Statements of Changes in Shareholders' Equity for the Years Ended December 31, 2003, 2002, and 2001 | F-6          |
| Consolidated Statements of Cash Flows for the Years Ended December 31, 2003, 2002, and 2001                      | F-7          |
| Notes to Consolidated Financial Statements   | F-8 F-47     |
| <b>Schedules</b>   |              |
| Schedule I Summary of Investments Other than Investments in Related Parties                                      | S-1          |
| Schedule III Supplementary Insurance Information   | S-2          |
| Schedule IV Reinsurance  | S-3          |
| Schedule V Valuation and Qualifying Accounts   | S-4          |
| Schedule VI Supplemental Information Concerning Property-Casualty Insurance Operations                           | S-5          |

All other schedules have been omitted because they are not required under the applicable instructions.

**Item 19. Exhibits****Exhibit 1:**

Translation from French into English of the Company's *Statuts*, or bylaws, as last amended on May 18, 2004

E-1 E-7

**Exhibit 4:**

Summary in the English language of (i) the credit line agreement, dated December 26, 2002, as amended on November 13, 2003 entered into by and among SCOR, a syndicate of banks and BNP Paribas as Agent and as Issuing Bank, relating to the issuance of letters of credit in an aggregate amount up to USD 900 million and (ii) the credit line agreement, dated November 14, 2003, entered into by and among SCOR VIE, a syndicate of banks and BNP Paribas as agent and as Issuing Bank, relating to the insurance of letters of credit in an aggregate amount up to USD 110 million.

E-8 E-14

**Exhibit 8:**

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|   |      |
|---|------|
| List of subsidiaries                      | E-15 |
| <b>Exhibit 12.1:</b>                      |      |
| Certifications of Chief Executive Officer | E-16 |
| <b>Exhibit 12.2:</b>                      |      |
| Certifications of Chief Financial Officer | E-17 |
| <b>Exhibit 12.3:</b>                      |      |
| Certifications of Chief Executive Officer | E-18 |
| <b>Exhibit 12.4:</b>                      |      |
| Certifications of Chief Financial Officer | E-19 |

**Table of Contents**

**REPORT OF INDEPENDENT AUDITORS**

We have audited the accompanying consolidated balance sheets of SCOR and subsidiaries as of December 31, 2003 and 2002, and the related consolidated statements of income, comprehensive income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2003. Our audits also included the financial statements schedules listed in the Index at Item 18. These financial statements and financial statement schedules are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and financial statement schedules based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of SCOR and subsidiaries at December 31, 2003 and 2002, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 2003, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, present fairly in all material respects the information set forth therein.

As discussed in Note 1.14 to the consolidated financial statements, during 2001 the Company adopted the practice of discounting SCOR US subsidiaries tabular workers' compensation reserves and also as discussed in Note 1.23, during 2002, the Company changed its method of accounting for goodwill.

ERNST & YOUNG  
Represented by Alain Vincent

Paris, France  
June 29, 2004

**Table of Contents****SCOR****CONSOLIDATED BALANCE SHEETS****ASSETS**

|   | Notes  | As of December 31, |              |
|---|--------|--------------------|--------------|
|   |        | 2002               | 2003         |
| (EUR, in millions)  |        |                    |              |
| <b>Investments</b>  |        |                    |              |
| Fixed maturities, available for sale, at fair value (amortized cost: EUR 5,886 in 2002 and EUR 5,628 in 2003) | 1,2,12 | 6,107              | 5,698        |
| Equity securities, available for sale, at fair value (cost EUR 619 in 2002 and EUR 307 in 2003)               | 1,2,12 | 573                | 269          |
| Trading equity securities, at fair value (cost: none in 2002 and EUR 26 in 2003)                              | 1,2,12 |                    | 34           |
| Short-term investments, at cost   | 1,12   | 198                |              |
| Other long-term investments   | 1,2    | 345                | 295          |
| <b>Total investments</b>  |        | <b>7,223</b>       | <b>6,296</b> |
| Cash and cash equivalents   | 1,12   | 1,788              | 1,824        |
| Accrued interest income   |        | 109                | 103          |
| <b>Reinsurance balances receivable</b>  |        |                    |              |
| Property-Casualty   | 1      | 797                | 681          |
| Life  | 1      | 234                | 68           |
| <b>Total reinsurance balances receivable</b>  |        | <b>1,031</b>       | <b>749</b>   |
| <b>Accrued premiums receivable, net of commissions</b>  |        |                    |              |
| Property-Casualty   | 1,3    | 875                | 575          |
| Life  | 1,3    | 214                | 185          |
| <b>Total accrued premiums receivable, net of commissions</b>  |        | <b>1,089</b>       | <b>760</b>   |
| <b>Property-Casualty</b>  |        |                    |              |
| Reinsurance recoverable on unpaid losses and LAE  | 1,3    | 1,067              | 673          |
| Prepaid reinsurance premium   | 1,3    | 130                | 76           |
| <b>Total</b>  |        | <b>1,197</b>       | <b>749</b>   |
| <b>Life</b>   |        |                    |              |
| Reinsurance recoverable on reserves for future policy benefits  | 1,3    | 511                | 401          |
| Deferred policy acquisition costs, net  |        | 454                | 483          |
| Credits for deposits with ceding companies  | 1      | 1,249              | 1,202        |
| Deferred income tax benefits  | 1,7    | 438                | 17           |
| Derivative financial instruments  | 1,13   | 21                 | 79           |
| Fixed assets, net   | 1      | 20                 | 13           |
| Intangible assets   | 1      | 62                 | 56           |

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|   |     |                   |                   |
|---|-----|-------------------|-------------------|
| Advances to and investments in affiliates | 1,5 | 57                | 51                |
| Goodwill                                  | 1   | 260               | 239               |
| Other assets                              |     | 427               | 444               |
|   |     | <u>          </u> | <u>          </u> |
| Total assets                              |     | 15,936            | 13,466            |
|   |     | <u>          </u> | <u>          </u> |

See accompanying Notes to Consolidated Financial Statements

F-2

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**Table of Contents****SCOR****CONSOLIDATED BALANCE SHEETS****LIABILITIES AND SHAREHOLDERS EQUITY**

|   | Notes   | As of December 31, |        |
|---|---------|--------------------|--------|
|   |         | 2002               | 2003   |
|   |         | (EUR, in millions) |        |
| <b>Property-Casualty</b>  |         |                    |        |
| Losses and loss adjustment expenses reserves, gross                     | 1,16    | 7,967              | 7,003  |
| Unearned premium reserves, gross  | 1       | 1,617              | 1,124  |
| Total   |         | 9,584              | 8,127  |
| <b>Life</b>   |         |                    |        |
| Reserve for future policy benefits                                      | 1,15    | 2,368              | 2,562  |
| Funds held under reinsurance treaties                                   | 1,3     | 683                | 529    |
| <b>Reinsurance balances payable</b>                                     |         |                    |        |
| Property-Casualty   | 1       | 312                | 232    |
| Life  | 1       | 220                | 38     |
| Total reinsurance balances payable                                      |         | 532                | 270    |
| Convertible subordinated debentures                                     | 6,12    | 251                | 257    |
| Long term debt  | 6       | 446                | 579    |
| Notes payable   | 6,12,13 | 62                 | 36     |
| Debt due within one year  |         | 12                 | 14     |
| Commercial paper  | 6,12,13 |                    |        |
| Derivative financial instruments  | 13      | 26                 | 9      |
| Other liabilities   |         | 416                | 427    |
| Deferred taxes  | 1,7     | 224                | 56     |
| Minority interest   | 14      | 187                | 172    |
| Total liabilities   |         | 14,791             | 13,038 |
| <b>Contingencies</b>  |         |                    |        |
|   | 17      |                    |        |
| <b>Shareholders Equity</b>  |         |                    |        |
| Common stock, 136,544,845 shares in 2002 and 2003 authorized and issued | 1,9     | 520                | 136    |
| Additional paid-in capital  |         | 802                | 1,186  |
| Catastrophe reserve, net of tax   | 11      | 6                  |        |
| Retained earnings   |         | (355)              | (931)  |
| Accumulated other comprehensive income                                  | 1,4     | 172                | 39     |
| Treasury stock, at cost (none in 2002 and 489,500 shares in 2003)       |         |                    | (2)    |
| Total shareholders equity   |         | 1,145              | 428    |
| Total liabilities and shareholders equity                               |         | 15,936             | 13,466 |

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See accompanying Notes to Consolidated Financial Statements

F-3

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**Table of Contents****SCOR****CONSOLIDATED STATEMENTS OF INCOME**

|   | Notes  | Year ended December 31, |       |       |
|---|--------|-------------------------|-------|-------|
|   |        | 2001                    | 2002  | 2003  |
| (EUR, in millions)  |        |                         |       |       |
| <b>Revenues</b>   |        |                         |       |       |
| Life premiums earned, net of premiums ceded totaling EUR 102 in 2001, EUR 97 in 2002 and EUR 195 in 2003  | 1,3,15 | 546                     | 578   | 517   |
| Property-Casualty premiums earned, net of premiums ceded totaling EUR 547 in 2001, and EUR 471 in 2002 and EUR 292 in 2003                          | 1,3,15 | 3,107                   | 3,575 | 2,807 |
| Net investment income   | 1,2,15 | 347                     | 381   | 321   |
| Net realized gains (losses) on investments  | 1,2,15 | 10                      | (52)  | 116   |
|   |        |                         |       |       |
| Total revenues  |        | 4,010                   | 4,482 | 3,761 |
| <b>Expenses</b>   |        |                         |       |       |
| Life claims, net of reinsurance recoveries totaling, EUR 90 in 2001, EUR 41 in 2002 and EUR 172 in 2003   | 1,3,15 | 451                     | 459   | 421   |
| Property-Casualty claims and loss adjustment expenses, net of reinsurance recoveries totaling EUR 1,051 in 2001, EUR 139 in 2002 and EUR 79 in 2003 | 1,3,15 | 3,177                   | 3,455 | 2,769 |
| Policy acquisition costs and commissions  | 1,15   | 848                     | 909   | 742   |
| Underwriting and administration expenses  | 1,15   | 209                     | 208   | 165   |
| Foreign exchange loss (gain), net   |        | (8)                     | (61)  | (99)  |
| Amortization/impairment of goodwill   | 1      | 17                      | 17    |       |
| Other operating expenses (income), net  |        | (1)                     | 19    | 22    |
|   |        |                         |       |       |
| Total expenses  |        | 4,693                   | 5,006 | 4,020 |
| Income (loss) before taxes, minority interests, income from investments accounted for by the equity method and change in accounting principle       |        | (683)                   | (524) | (259) |
| Income tax  | 1,7    | 273                     | (28)  | (293) |
| Income (loss) before minority interests, income from investments accounted for by the equity method and change in accounting principle              |        | (410)                   | (552) | (552) |
| Minority interests  |        | (1)                     | (13)  | (26)  |
| Income (loss) before income from investments accounted for by the equity method and change in accounting principle                                  | 1,5    | (411)                   | (565) | (578) |
| Income from investments accounted for by the equity method  |        | 4                       | 4     | 1     |
| Income (loss) before change in accounting principle   |        | (407)                   | (561) | (577) |
| Cumulative effect of change in accounting principle, net of tax EUR 22 in 2001 <sup>(1)</sup>   | 1      | 42                      |       |       |



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|                   |  |       |       |       |
|-------------------|--|-------|-------|-------|
| Net income (loss) |  | (365) | (561) | (577) |
|-------------------|--|-------|-------|-------|

(EUR, except number of  
shares in thousands)

|  |     |         |         |         |
|--|-----|---------|---------|---------|
| <b>Basic earnings per share</b>  |     |         |         |         |
| Income (loss) before cumulative effect of change in accounting principle |     | (11.98) | (4.11)  | (4.23)  |
| Cumulative effect of a change in accounting principle, net of tax        |     | 1.24    |         |         |
| Basic earnings per share available to common stockholders                | 1,9 | (10.74) | (4.11)  | (4.23)  |
| <b>Diluted earnings per share</b>  |     |         |         |         |
| Income (loss) before cumulative effect of change in accounting principle |     | (10.50) | (4.11)  | (4.23)  |
| Cumulative effect of a change in accounting principle, net of tax        |     | 1.10    |         |         |
| Diluted earnings per share available to common stockholders              | 1,9 | (9.40)  | (4.11)  | (4.23)  |
| <b>Weighted average number of shares outstanding,</b>                    |     |         |         |         |
| basic  | 1,9 | 33,971  | 136,592 | 136,300 |
| diluted  | 1,9 | 38,288  | 136,592 | 136,300 |

See accompanying Notes to Consolidated Financial Statements

**Table of Contents****SCOR****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

|   | Notes | Year ended December 31, |       |       |
|---|-------|-------------------------|-------|-------|
|   |       | 2001                    | 2002  | 2003  |
|   |       | (EUR, in millions)      |       |       |
| Net income (loss)   |       | (365)                   | (561) | (577) |
| Other comprehensive income, net of tax  |       |                         |       |       |
| Foreign currency translation adjustment   | 1, 4  | 18                      | (80)  | (61)  |
| Unrealized appreciation (depreciation) on investments during period                     |       |                         |       |       |
| Fixed maturities  | 1, 4  | 15                      | 74    | (53)  |
| Equity securities   | 1, 4  |                         | (10)  | 22    |
| Investments accounted for by the equity method  | 1, 4  | (18)                    |       |       |
| Less: reclassification adjustment for prior periods appreciation included in net income | 1, 4  | (25)                    | 66    | (41)  |
| Other comprehensive income  |       | (10)                    | 50    | (133) |
| Comprehensive income  |       | (375)                   | (511) | (710) |

See accompanying Notes to Consolidated Financial Statements

**Table of Contents****SCOR****CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY**

|   | As of December 31, |       |       |
|---|--------------------|-------|-------|
|   | 2001               | 2002  | 2003  |
|   | (EUR, in millions) |       |       |
| <b>Ordinary Shares</b>  |                    |       |       |
| Balance at beginning of year  | 133                | 157   | 520   |
| Issuance of Ordinary Shares Sorema acquisition  | 24                 |       |       |
| Issuance of Ordinary Shares Public issue  |                    | 377   |       |
| Change in Ordinary Shares Value from 3,85 per share to 1 per share                        |                    |       | (384) |
| Cancellation of Ordinary Shares Treasury stock  |                    | (14)  |       |
| Balance at end of year  | 157                | 520   | 136   |
| <b>Additional paid-in capital</b>   |                    |       |       |
| Balance at beginning of year  | 656                | 976   | 802   |
| Issuance of Ordinary Shares Sorema acquisition  | 319                |       |       |
| Issuance of Ordinary Shares Public issue  |                    | (14)  |       |
| Issuance of Ordinary Shares exercise of stock options                                     | 1                  |       |       |
| Change in Ordinary Shares Value from 3,85 per share to 1 per share                        |                    |       | 384   |
| Cancellation of Ordinary Shares Treasury stock  |                    | (160) |       |
| Balance at end of year  | 976                | 802   | 1,186 |
| <b>Accumulated other comprehensive income</b>   |                    |       |       |
| Balance at beginning of period  | 132                | 122   | 172   |
| Unrealized appreciation (depreciation) on investments, net of reclassification adjustment | (28)               | 130   | (72)  |
| Currency translation adjustments  | 18                 | (80)  | (61)  |
| Balance at end of period  | 122                | 172   | 39    |
| <b>Catastrophe reserve</b>  |                    |       |       |
| Balance at beginning of year  | 12                 | 11    | 6     |
| Allocation during year  | (1)                | (5)   | (6)   |
| Balance at end of year  | 11                 | 6     |       |
| <b>Retained earnings</b>  |                    |       |       |
| Balance at beginning of year  | 626                | 215   | (355) |
| Net income  | (365)              | (561) | (577) |
| Allocation to catastrophe reserve   | 1                  | 5     | 6     |
| Dividends   | (53)               | (11)  |       |
| Others  | 6                  | (3)   | (5)   |
| Balance at end of year  | 215                | (355) | (931) |

Treasury stock

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|  |            |             |             |
|--|------------|-------------|-------------|
| Balance at beginning of year                     | (164)      | (171)       |             |
| Cancellation (Purchase) of treasury shares       | (7)        | 171         | (2)         |
| Balance at end of year                           | (171)      | 0           | (2)         |
| Total Shareholders' equity                       | 1,310      | 1,145       | 428         |
| <b>Ordinary Shares</b>                           |            |             |             |
| Balance at beginning of year                     | 34,793,846 | 41,244,216  | 136,544,845 |
| Exercise of stock options                        | 80,000     | 16,158      |             |
| Issuance of Ordinary Shares - Sorema acquisition | 6,370,370  |             |             |
| Issuance of Ordinary Shares - Public issue       |            | 99,024,888  |             |
| Treasury stocks <sup>(1)</sup>                   |            | (3,740,417) | (489,500)   |
| Balance at end of year                           | 41,244,216 | 136,544,845 | 136,055,345 |

(1) Effectively cancelled for 2002

For more information on the Group's share capital evolution, see Note 9. Share Capital and Earnings per Share.

See accompanying Notes to Consolidated Financial Statements

F-6

**Table of Contents****SCOR****CONSOLIDATED STATEMENTS OF CASH FLOWS**

|  | Year ended December 31, |              |              |
|--|-------------------------|--------------|--------------|
|  | 2001                    | 2002         | 2003         |
|  | (EUR, in millions)      |              |              |
| <b>Cash flows from operating activities</b>                                      |                         |              |              |
| Net income before minority interests   | (364)                   | (548)        | (551)        |
| Adjustments to reconcile net income to net cash provided by operating activities |                         |              |              |
| Change in reinsurance recoverable on unpaid losses                               | (745)                   | 255          | 287          |
| Change in prepaid insurance premiums   | (60)                    | 12           | 40           |
| Change in losses and LAE reserves, gross   | 1,517                   | 467          | (199)        |
| Change in Life reserves for future policy benefits                               | 33                      | 99           | 533          |
| Change in unearned premium reserves, gross                                       | 128                     | 192          | (375)        |
| Deferred policy acquisition costs  | 12                      | (116)        | (66)         |
| Realized investment gains and losses   | 48                      | (3)          | (122)        |
| Other amortization and change in other provisions                                | 12                      | 73           | 56           |
| Change in deferred tax   | (260)                   | 46           | 258          |
| Unrealized foreign exchange gains or losses                                      | (1)                     | (92)         | (102)        |
| Affiliated income accounted for under equity method                              | (4)                     |              |              |
| Cash dividends received from affiliates accounted for under equity method        | 8                       |              |              |
| Changes in assets and liabilities  |                         |              |              |
| Premium and loss balances, net   | 328                     | (47)         | (35)         |
| Change in accrued reinsurance balance payable                                    | (306)                   | 409          | 232          |
| Change in deposits with ceding companies   | (108)                   | (275)        | 13           |
| Change in funds held under reinsurance treaties                                  | (28)                    | (99)         | (53)         |
| Change in sundry debtors and creditors   | (200)                   | (102)        | (7)          |
| Other  | (1)                     | (2)          | (10)         |
|  | <u>9</u>                | <u>269</u>   | <u>(101)</u> |
| <b>Cash flows from investing activities</b>                                      |                         |              |              |
| Sales, maturities or redemptions of fixed maturities available for sale          | 4,395                   | 8,649        | 6,145        |
| Sales of equity securities   | 2,367                   | 526          | 159          |
| Net sales (purchases) of short-term investments                                  | (259)                   | 174          | 169          |
| Investments in fixed maturities available for sale                               | (3,134)                 | (9,876)      | (6,112)      |
| Investments in equity securities   | (2,172)                 | (273)        | (165)        |
| Acquisitions of fixed assets   | (59)                    |              |              |
| Disposals of fixed assets  | 55                      |              | 46           |
| Investment in consolidated affiliates  | 2                       | (11)         | 5            |
| Investment in reinsurance companies  | (342)                   | 275          |              |
| Long term loans  | (7)                     | 13           | 26           |
|  | <u>846</u>              | <u>(523)</u> | <u>273</u>   |
| <b>Cash flows from financing activities</b>                                      |                         |              |              |
| Dividends paid   | (53)                    | (11)         |              |
| Repayment of borrowings  | (491)                   | (1,864)      | (111)        |
| Proceeds from borrowings   | 774                     | 1,841        | 194          |
| Issuance of shares   | 345                     | 363          | (3)          |
| Increase (decrease) on minority interests  | 174                     | (19)         | (40)         |

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|   |       |       |       |
|---|-------|-------|-------|
| Purchase of treasury stock                            | (7)   | (3)   | (2)   |
| Net cash provided by (used in) financing activities   | 742   | 307   | (38)  |
| Effect of exchange rate changes on cash               | (7)   | (57)  | 21    |
| Net increase (decrease) in cash and cash equivalents  | 1,590 | (4)   | 231   |
| Cash and cash equivalents at beginning of year        | 247   | 1,927 | 1,788 |
| Effect of changes in exchange rates on cash beginning | 6     | (135) | (195) |
| Changes in consolidation scope                        | 84    |       |       |
| Cash and cash equivalents at end of year              | 1,927 | 1,788 | 1,824 |

See accompanying Notes to Consolidated Financial Statements

F-7

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1. The Company and Significant Accounting Policies**

SCOR (the Company) is organized as a *société anonyme*, or stock company, under the laws of the Republic of France. SCOR and its subsidiaries (together, the Group) provide Property-Casualty and Life reinsurance. Property-Casualty operations include reinsuring to primary insurers of property, casualty, marine, space and transportation, construction and credit and surety risks. Life operations include providing a full range of Life and Health reinsurance products and related services to primary Life insurers throughout the world.

**1.1. Significant and subsequent events**

The year 2003 was strongly impacted by the ongoing increasing losses related to business written from 1997 to 2001, especially in the United States, whereas the business written during 2002 and 2003 still show profits all over the world

The total withdrawal from certain lines of business in the United States (program business and buffers layers) and in Bermudas (workers compensation), the constructive handling of these activities on run off notably through commutations and the complete exit from credit derivative exposure, will allow to reduce significantly the potential loss inherent to these contracts.

These ongoing losses led to successive downgrading of SCOR's financial strength rating during 2003. Despite an improvement of the rating to BBB+ (Standard & Poor's) on December 2, 2003, business in the fourth quarter of 2003, but especially the business renewals on January 1, 2004, were significantly impacted by these rating.

As far as finance is concerned, the realization of capital gains on bonds thanks to decreasing rates, the profit generated by the sale of the SCOR building and a very favorable exchange rate, contribute to reduce the year's loss.

In order to maintain and reinforce the Group's financial strength, a EUR 751 million capital increase has been launched on December 9, 2003 and finalized on January 7, 2004. The proceeds of the offering will be used to strengthen the Group's shareholders' equity, to support existing credit facilities and to improve the Group's operational and financial flexibility. The proceeds of this offering, net of charges, amounted to EUR 708 million.

The Company's shareholders' meeting held on May 18, 2004, approved the 2003 French GAAP annual financial statements and decided to give authorization to issue shares and debt securities. Based on this authorization to the Board, SCOR launched on June 24, 2004, an offering of bonds convertible and/or exchangeable into new or existing shares of SCOR due January 1, 2010 of nominal value EUR 2.00 each, for an aggregate principal amount of EUR 180,000,000 and with a 4.125% coupon. The offering size may be increased to EUR 200,000,000 maximum in the event that the over-allotment option granted to the Joint Lead-Managers and Joint Bookrunners is exercised in full.

This public offering of securities is being made exclusively to residents of France who are physically present in France and therefore not in the United States or in any other jurisdiction.

The proceeds of the offering are expected to permit the Company to improve the structure of its existing indebtedness by extending its maturity, in particular by prioritizing the refinancing of its outstanding convertible OCEANE bonds due January 1, 2005.

**1.2. Basis of presentation**

The accompanying financial statements have been prepared in accordance with U.S. GAAP. The Company and its domestic subsidiaries maintain their books in conformity with French generally accepted accounting principles, and its foreign subsidiaries in conformity with those of the countries of their domicile. The financial statements of those consolidated entities have been adjusted to conform to U.S. GAAP.

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The accompanying financial statements include the accounts of SCOR and its majority-owned and controlled domestic and foreign subsidiaries. Investment in 20% to 50% owned affiliates are accounted for by the equity method.

Unistrat is the only company within the Group to be accounted for by the equity method. As of December 31, 2003, Unistrat's book value and consolidated net income represented EUR 14 million and EUR 1.15 million, respectively.

The consolidated financial statements are prepared and presented in euro.

**1.3. Use of estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts in the financial statements and related footnotes. Actual results could differ from these estimates.

**1.4. Foreign currency translation**

The functional currency of each entity of the Group is the currency in which that entity primarily conducts its business. For most of the Group's foreign subsidiaries the local currency is the functional currency. In accordance with Statement of Financial Accounting Standard No. 52 (SFAS 52), Foreign Currency Translation, financial statements of subsidiaries whose functional currency is not euro are translated into euro equivalents using the current rate of exchange existing at period-end for assets and liabilities, and the average yearly exchange rate for revenues and expenses. Related translation adjustments are reported as a separate component of shareholders' equity.

Transactions denominated in currencies other than the entity's functional currency are recorded into the functional currency using exchange rates in effect at the transaction date. Resulting gains or losses are included in the income statement.

**1.5. Marketable securities**

The Group accounts for marketable securities in accordance with the requirements of Statement of Financial Accounting Standards No. 115 (SFAS 115), Accounting for Certain Investments in Debt and Equity Securities. SFAS 115 requires that debt and marketable equity securities be classified in one of three categories: trading, available-for-sale, or held to maturity.

Under the provisions of SFAS 115, substantially all of the Group's investments in fixed maturities qualify as securities available for sale and are recorded at fair value. Fixed maturities purchased with the intent and ability to hold to maturity are categorized as securities held to maturity and are carried at amortized cost. Equity securities are carried at fair value. Short-term investments are carried at cost, which approximates fair value.

Realized gains and losses from sale of investments, determined on the specific identification method, and declines in value determined to be other than temporary, are included in net income. Unrealized gains and losses on equity securities and fixed maturities categorized as available-for-sale, are not reflected in earnings but are reported, net of the related tax effect, in other comprehensive income. Unrealized gains and losses on trading equity securities are recognized under net investment income to the statement of income.



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****1.6. Cash and cash equivalents**

The Group considers all highly liquid investments with an original maturity of three months or less, consisting essentially of short-term marketable securities and time deposits, as cash equivalents. Short-term marketable securities are valued at the lower of cost or market on an individual basis.

**1.7. Premiums earned**

Premiums from short duration contracts are recognized as revenue evenly as insurance protection is provided. That part of premiums estimated to be billable but which has not been notified by ceding companies upon the financial statement date is estimated and booked as accrued premiums receivable. Unearned premium reserves represent the portion of premiums written that relates to the unexpired terms of contracts and policies in force. Such reserves are computed by pro rata methods based on statistical data or reports received from ceding companies. Premiums for long-duration contracts are recognized as revenue when due from policyholders. To the extent that the Company's contracts permit a retrospective charge to the ceding company for additional premiums, such premiums are accrued as premiums receivable based on experience under the contract.

The Company calculates earned not yet issued and unearned premiums, in a manner whereby premiums are computed for their estimated ultimate amount.

The Company accounts for retrospective contracts in accordance with Financial Accounting Standards Board's Emerging Issues Task Force No. 93-6 ( EITF 93-6 ). EITF 93-6 requires that multi-year retrospectively-rated reinsurance contracts, in which past events create rights or obligations for the parties, be accounted as an asset or liability immediately, instead of at contract termination. Rights or obligations include, but are not limited to, return of an experience balance, additional or return premiums and/or reduction in coverage of future events.

**1.8. Deferred acquisition costs**

Costs that vary with and are directly related to the acquisition of new business, principally commissions and brokerage expenses incurred at the time a contract is issued, are deferred when paid, to the extent recoverable.

For FASB 60 policies, acquisition costs related to traditional life insurance and certain long-duration accident and health insurance, to the extent recoverable from future policy revenues, would be deferred and amortized over the premium-paying period of the related policies using assumptions consistent with those used in computing policy benefit reserves. The deferred policy acquisition costs (DAC) relating to the life reinsurance business accounted for under FASB 97 are amortized based on a percentage of our expected gross profits (EGPs) over the life of the underlying policies. Our estimated EGPs are computed based on assumptions related to the underlying policies written, including the lives of the underlying policies, and, if applicable, growth rate of the assets supporting the liabilities. We amortize deferred policy acquisition costs by estimating the present value of the EGPs over the lives of the insurance policies and the calculate a percentage of the policy acquisition cost deferred as compared to the present value of the EGPs. That percentage is used to amortize the deferred policy acquisition cost such that amount amortized over the life of the policies results in a constant percentage of amortization when related to the actual and future gross profits.

Because of the EGPs are only an estimate of the profits we expect to recognize from these policies, the EGPs are adjusted at each balance sheet date to take into consideration the actual gross profits to date and any changes in the remaining expected future gross profits. When EGPs are adjusted, we also adjust the amortization of the DAC amount, if applicable, either to maintain a constant amortization percentage over the entire life of the policies (FAS 97 products), or to take into account the absence of future profits (FAS 60).

The present value of the future profits (PVFP) booked in respect of SCOR Life Re business acquired July 1, 2000, decreased in 2001 from EUR 165 million to EUR 150 million end of December 2001, resulting in an interest of EUR 7 million, a favorable exchange rate fluctuation for an amount of EUR 8 million, the creation of

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

new business of EUR 2 million, and an additional EUR 32 million amortization of PVFP. In 2002, the present value of future profits decreased from EUR 150 million to EUR 111 million end of December 2002, resulting in an interest of EUR 5 million, a unfavorable exchange rate fluctuation for an amount of EUR 23 million, and an additional EUR 21 million amortization of PVFP. In 2003, the present value of future profits decreased from EUR 111 million to EUR 80 million end of December 2003, resulting in an interest of EUR 4 million, a unfavorable exchange rate fluctuation for an amount of EUR 19 million, and an additional EUR 16 million amortization of PVFP.

In our property-casualty business, deferred acquisition costs represent the portion of commissions pertaining to contracts in force at year-end over the period for which premiums are not yet earned, and are written down over the residual duration of the contracts in question.

Premium deficiency reserves are established for the amount of the anticipated losses, loss adjustment expenses, commissions and other acquisition costs and maintenance costs that have not previously been expensed in excess of the recorded unearned premium reserve and future installment premiums on existing policies.

***1.9. Other long-term investments***

Land, buildings and interest in unlisted real estate companies are carried at cost. Buildings are depreciated using the straight-line method over 30 to 50 years. Cost incurred in the acquisition of buildings is amortized over 5 years. Provision is made for losses when the market value of buildings held for sale in the short-term is lower than the purchase cost.

***1.10. Fixed assets***

Property, equipment and leasehold improvements are stated at cost, less accumulated depreciation and amortization. Depreciation is provided using the straight-line method over the estimated useful lives of the related assets that generally range from 3 to 30 years. Computer software purchased or internally developed is depreciated over 12 to 60 months. Amortization of leasehold improvements is provided using the straight-line method over the lesser of the term of the leases or the estimated useful lives of the improvements.

***1.11 Impairment or Disposal of Long-Lived Assets***

The Group accounts for long-lived assets in accordance with the requirements of Statement of Financial Accounting Standards No. 144 ( SFAS 144 ), Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of. SFAS 144 requires that long-lived assets and certain identifiable intangibles held and used be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the assets or intangibles may not be recoverable.

***1.12. Goodwill***

The excess of purchase price over the fair value of the net assets acquired of a company restated to fair value at the date of purchase, is recorded as goodwill. Under FASB 142 ( Goodwill and other intangible assets ), goodwill is not amortized but is subject to an assessment for impairment on an annual basis, or more frequently if circumstances indicate that a possible impairment has occurred. If the goodwill is higher than its fair value, an impairment is recorded in the statement of income. During 2002, Commercial Risk Partners goodwill, which is included in the Alternative Risk Transfer segment, was determined to be fully impaired.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)*****1.13. Uncollectible reinsurance balances***

The Company establishes provisions for uncollectible reinsurance balances based on management's assessment of the collectibility of the outstanding balances. Such provisions were EUR 9 million and EUR 8 million as of December 31, 2003 and December 31, 2002.

***1.14. Losses and loss expenses and Life future policy benefits***

Reserves for losses and loss adjustment expenses include reserves for unpaid losses and loss expenses and for losses incurred but not reported (IBNR). This liability for unpaid claims is established by management based on information received from ceding companies corrected for estimated errors and omissions, as necessary, using management's industry experience and judgment. The methods used to estimate the reserves are periodically reviewed to insure that the assumptions made continue to be appropriate and that any adjustments resulting there from are reflected in results of operations in the period in which they become known and are accounted for as changes in estimates.

The Group discounts certain reserves for losses and loss adjustment expenses relating for the most part to workers' compensation claims, over the estimated payment period of the liabilities. The discount rate is based on risk-free rates of return for investments of similar duration, and the discount rate is a locked in rate unless there are indications that the assets supporting the liabilities are returning a significantly lower rate. Loss and loss adjustment reserves discounted at December 31, 2003 and 2002 were discounted at rates ranging from 3.7% to 8.1% and the amount of those discounted reserves were EUR 449 million and EUR 1,208 million, at December 31, 2003, and 2002, respectively. During 2001, SCOR US adopted the practice of discounting tabular workers' compensation claims for statutory and U.S. GAAP using an interest rate of 5%. The Company believes that discounting such claims is preferable since it more closely matches revenues and expenses, better reflects the economic reality of paying the fixed amounts over a long period of time. The impact of the discount on SCOR US technical reserves as at December 31, 2003 amounts to EUR 59.5 million, compared to EUR 68.7 million as at December 31, 2002.

Likewise, the impact of the discount on CRP's technical reserves as at December 31, 2003 amounts to EUR 44 million, compared to EUR 140 million as at December 31, 2002. This decrease is mostly due to the commutations that occurred during 2003.

Management believes that the reserve for losses is adequate to cover the ultimate net cost incurred. However, the reserve is necessarily an estimate and the amount ultimately paid may be more or less than the estimate.

The Group has to place significant reliance on the information obtained from its cedants to develop assumptions to estimate its ultimate liability. The subsequent development of these liabilities might not conform to the assumptions inherent in their determination. As a result, the amounts ultimately settled could vary significantly from the estimates included in the accompanying consolidated financial statements.

Estimated Life future policy benefits to be paid to or on behalf of ceding companies, less estimated future net premiums to be collected from ceding companies, are accrued when premium revenue is recognized. Future policy benefits under long term Life reinsurance contracts have been computed based upon expected investment yields, mortality, morbidity and withdrawal rates and other assumptions. These assumptions include for Life business a margin for adverse deviation and vary with the characteristics of the plan of reinsurance, year of issue, age of the insured and other appropriate factors. Mortality, morbidity and withdrawal assumptions are based on the Group's experience as well as industry experience and standards.

***1.15. Stock-based compensation***

SCOR accounts for its employee stock option plans in accordance with Accounting Principles Board Opinion No. 25 (APB 25), Accounting for Stock Issued to Employees and discloses in Note 10 pro forma net

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

income and earnings per share as if the fair-value based method of accounting defined in Statement of Financial Accounting Standards No. 123 ( SFAS 123 ) and amended by Statement of Financial Accounting Standards No. 148 ( SFAS 148 ), Accounting for Stock Based Compensation were applied. SFAS 123 and SFAS 148 establish financial accounting and reporting standards for stock-based employee compensation plans. The Statement defines a fair-value based method of accounting for stock-option plans whereby compensation cost is measured at the grant date based on the value of the award and is recognized over the service period. It encourages all entities to adopt that method of accounting for all of their employee stock compensations plans, but also allows an entity to continue to measure compensations costs for those plans using the intrinsic value based method of accounting prescribed by APB 25.

***1.16. Accounting for income taxes***

The Group accounts for income taxes in accordance with the requirements of Statement of Financial Accounting Standard No. 109 ( SFAS 109 ) Accounting for Income Taxes. SFAS 109 provides for a liability approach under which deferred income taxes are calculated based upon enacted tax laws and rates, applicable in the various jurisdictions in which the Group operates, to the periods in which the tax becomes payable. Deferred tax assets and liabilities as of December 31, 2003 and 2002 reflect in respect of French jurisdiction, a surcharge of 3% for 2003 and 2002. Deferred tax assets and liabilities as of December 31, 2003 and 2002 reflected the 3% and 6% exceptional surcharge, respectively applicable to tax years 2004 and 2003. Under SFAS 109, valuation allowances are recorded against deferred tax assets that are more likely than not to be not realizable in the future. The realization of these assets is based upon estimates of future taxable income. In preparing estimates of future taxable income, SCOR used the same assumptions and projections utilized in internal forecasts. Since the company has experienced 3 consecutive years of tax loss, these estimates can no longer be used in assessment of the recoverability of the deferred tax assets. Nevertheless SFAS 109 requires that valuation allowances be recorded if the company has experienced 3 consecutive years of tax loss. Therefore, SCOR recorded an additional impairment of EUR 385 million in 2003 after EUR 138 million recorded as an impairment during 2002.

***1.17. Post retirement benefits***

In accordance with the laws and practices in the countries where SCOR operates, subsidiaries contribute to various pension and retirement benefit plans covering substantially all employees.

In some countries, including France, contributions based on salaries, are paid to the government organizations, which are liable for the payments of benefits. The Group has no actuarial liability under such plans.

Where specific retirement plans or other commitments exist, which are the Group's responsibility, the corresponding actuarial obligations are charged to income on the basis of rights acquired by employees, either by way of provisions or by contributions to independent organizations that pay the benefits.

The Group discloses pensions and other postretirement benefits in accordance with the requirements of Statement of Financial Accounting Standards No. 132 ( SFAS 132 ), Employers' disclosures about Pensions and Other Postretirement Benefits. SFAS 132 suggests combined formats for presentation of pension and other postretirement benefit disclosures, and does not change the measurement or the recognition of those plans.

***1.18. Earnings per share***

The Group accounts for earnings per share in accordance with the requirements of Statement of Financial Accounting Standards No. 128 ( SFAS 128 ), Earnings Per Share. SFAS 128 establishes standards for computing and presenting earnings per share. Basic earnings per share excludes dilution and is computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share include the effect of all potentially dilutive securities.

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

SFAS 128 also requires a reconciliation of the numerator and denominator of the basic earnings per share computation to the numerator and denominator of the diluted earnings per share computation.

The reconciliation of the numerator and denominator of the basic earnings per share computation to the numerator and denominator of the diluted earnings per share computation is disclosed in Note 9.

Basic earnings per share are calculated using the weighted average number of Ordinary Shares outstanding during the period. Diluted earnings per share is based on the additional assumed dilution of all dilutive potential Ordinary Shares outstanding which are issuable under stock option plans (using the treasury stock method), and on the additional assumption that the convertible bonds are converted into Ordinary Shares (using the if-converted method).

***1.19. Comprehensive income***

The Group reports comprehensive income in accordance with the requirements of Statement of Financial Accounting Standards No. 130, ( SFAS 130 ), Reporting Comprehensive Income . SFAS 130 establishes standards for reporting and display of comprehensive income and its components in a full set of general-purpose financial statements. It requires that all items that are required to be recognized under accounting standards as components of comprehensive income be reported in a financial statement that is displayed with the same prominence as other financial statements.

***1.20. Disclosures about segments of an enterprise***

The Group discloses about segments and other related information in accordance with the requirements of Statement of Financial Accounting Standards No. 131, ( SFAS 131 ), Disclosures about Segments of an Enterprise and Related Information.

The Group has organized its business into five major segments based on the type of reinsurance markets it targets. Responsibilities and reporting within the Group are established based on this structure: Property-Casualty treaty reinsurance, Life/Accident & Health reinsurance, Large Corporate Accounts reinsurance, credit, surety and political risks reinsurance and Alternative reinsurance. Other activities include investment revenue allocated to shareholders equity, amortization of goodwill and investments accounted for by the equity method. As disclosed in Note 15, for each activity SCOR reports earnings before income tax and minority interests, as used for management purposes.

***1.21. SOREMA***

On July 1, 2001 SCOR Group took full control of two reinsurance subsidiaries of GROUPAMA, SOREMA S.A., a French company and SOREMA N.A., an U.S. company

The SOREMA companies specialize in Property & Casualty reinsurance, mainly in Europe, North America and Asia. We intend to maintain unchanged these companies portfolio of reinsurance products and services. Management believes they are to strengthen our competitive stance without significantly altering the balance between our three core activities: Property & Casualty, Life, Accident & Health and Specialty reinsurance.

As part of this transaction, GROUPAMA agreed to cover its liabilities in respect of run-off of technical reserves for the 2000 and previous reinsurance years. The aforementioned agreement was settled in the form of a retrocession contract coupled with a general guarantee. At the end of December 2003, the sum of EUR 240 million was booked in the accounts of SCOR as a receivable from GROUPAMA related to the guaranty provided. This amount may be revised at the expiration of the guarantee period i.e. June 30, 2007.

Goodwill has been calculated on the basis of the financial statements drawn up at June 30, 2001. SOREMA operating results have been consolidated since July 1, 2001. Several adjustments have been made to evaluate at

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

fair value assets and liabilities: technical reserves have been increased, deferred tax assets and deferred acquisition expenses have been written down, and restructuring charges have been booked. The goodwill after these adjustments amounts was EUR 88 million, of which 17 millions allocated to licenses of SOREMA N.A at the end of December 2001. At the end of December 2002, an ultimate calculation including definitive operations related to SOREMA acquisition show a goodwill of EUR 97 million. SOREMA S.A. was merged into SCOR following the Extraordinary Shareholders' meeting of December 21, 2001.

Simplified balance sheets of SOREMA S.A. and SOREMA N.A. as of June 30, 2001 are presented below:

|  | <u>Soreama S.A.</u> | <u>Sorema N.A.</u> | <u>Total</u>      |
|--|---------------------|--------------------|-------------------|
|  | (EUR, in millions)  |                    |                   |
| <b>ASSETS</b>  |                     |                    |                   |
| Investments and cash and cash equivalent                           | 510                 | 517                | 1,027             |
| Property-casualty reinsurance balances receivable                  | 48                  | 151                | 199               |
| Property-casualty accrued premiums receivable, net of commissions  | 218                 | 19                 | 237               |
| Property-casualty reinsurance recoverable on unpaid losses and LAE | 140                 | 245                | 385               |
| Fixed and other assets   | 119                 | 127                | 246               |
|  | <u>          </u>   | <u>          </u>  | <u>          </u> |
| Total assets   | 1,035               | 1,059              | 2,094             |
|  | <u>          </u>   | <u>          </u>  | <u>          </u> |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                        |                     |                    |                   |
| Property-casualty underwriting reserves, gross                     | 888                 | 743                | 1,631             |
| Funds held under reinsurance treaties                              | 3                   | 74                 | 77                |
| Property-casualty reinsurance balances payable                     | 0                   | 37                 | 37                |
| Financial debt   | 0                   | 5                  | 5                 |
| Accrued expenses   | 23                  | 43                 | 66                |
| Total shareholders' equity   | 121                 | 157                | 278               |
|  | <u>          </u>   | <u>          </u>  | <u>          </u> |
| Total liabilities and shareholders' equity                         | 1,035               | 1,059              | 2,094             |
|  | <u>          </u>   | <u>          </u>  | <u>          </u> |

**1.22. Reclassifications and Presentation**

Certain reclassifications of the consolidated financial statements and related footnote amounts in the years ended December 31, 2002 and 2001 have been made to conform to the presentation in the year ended December 31, 2003.

**1.23. Recent Accounting Developments**

SFAS No. 142 Goodwill and Other Intangible Assets changes the current accounting model that requires amortization of goodwill, supplemented by impairment tests, to an accounting model that is based solely upon impairment tests. The provisions of SFAS No. 142 related to accounting for goodwill and intangible assets was generally effective at the beginning of 2002, except among other things, that goodwill and identifiable intangible assets with indefinite lives arising from combinations completed after June 30, 2001 are not amortized.

The company has introduced systematic annual goodwill impairment testing, by application of the SFAS 142 standard, in order to ascertain the fair value of goodwill. These tests are based primarily on a battery of methods, notably the super profit and discounted technical reserves methods.

As applied to the financial statements at December 31, 2002, these tests call for goodwill recognized in the reporting unit that contains the Bermuda subsidiary Commercial Risk Partners to be written off in full for EUR 17 million.



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

After being reviewed by SCOR, the application of FAS 142 had an impact described as follows :

|                                   | <u>2001</u>   | <u>2002</u>       | <u>2003</u>       |
|-----------------------------------|---|-------------------|-------------------|
|                                   | <b>(EUR, in millions except for earnings-per-share amounts)</b> |                   |                   |
| <b>Disclosure</b>                 |   |                   |                   |
| Reported net income/(loss)        | (365)   | (561)             | (577)             |
| Add back: goodwill amortization   | 17  |                   |                   |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |
| Adjusted net income/(loss)        | (348)   | (561)             | (577)             |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |
| <b>Basic earnings-per-share</b>   |   |                   |                   |
| Reported net income               | (10.74)   | (4.11)            | (4.23)            |
| Add back: goodwill amortization   | 0.50  |                   |                   |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |
| Adjusted net income               | (10.24)   | (4.11)            | (4.23)            |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |
| <b>Diluted earnings-per-share</b> |   |                   |                   |
| Reported net income               | (9.40)  | (4.11)            | (4.23)            |
| Add back: goodwill amortization   | 0.44  |                   |                   |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |
| Adjusted net income               | (8.96)  | (4.11)            | (4.23)            |
|                                   | <u>          </u>   | <u>          </u> | <u>          </u> |

In June 2002, FASB issued SFAS No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*, which is effective for exit or disposal activities that are initiated after December 31, 2002. SFAS No. 146 requires that a liability for costs associated with an exit or disposal activity be recognized and measured initially at fair value only when the liability is incurred. The adoption of SFAS No 146 did not have impact on the presentation made in the 2003 financial statements.

In November 2002, the FASB issued Interpretation (FIN) No. 45, *Guarantors Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees and Indebtedness of Others*, an interpretation of SFAS Nos. 5, 57 and 107, and rescission of FIN No. 34, *Disclosure of Indirect Guarantees of Indebtedness of Others*. FIN No. 45 elaborates on the disclosures to be made by the guarantor in its interim and annual financial statements about its obligations under certain guarantees that it has issued. It also requires that a guarantor recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken in issuing the guarantee. The initial recognition and measurement provisions of the interpretation were applicable on a prospective basis to guarantees issued or modified after December 31, 2002, while the provisions of the disclosure requirements were effective for financial statements of interim or annual periods ending after December 15, 2002. The adoption of this interpretation did not have a material impact on the Company's results of operations, financial position or cash flows.

In December 2002, SFAS No. 148, *Accounting for Stock-based Compensation-Transition and Disclosure*, an amendment of FASB Statement No. 123, was issued and amends SFAS No. 123 to provide alternative methods of transition for a voluntary change to the fair value based method of accounting for stock-based employee compensation. It also amends the disclosure provisions of SFAS No. 123 to require prominent disclosure in both annual and interim financial statements about the method of accounting for stock-based employee compensation and the effect of the method used on reported results. The provisions of SFAS No. 148 were effective for annual financial statements for fiscal years ending after December 15, 2002, and for financial reports containing condensed financial statements for interim periods beginning after December 15, 2002.

In January 2003, the FASB issued Interpretation No. 46, *Consolidation of Variable Interest Entities* (FIN 46). Under that interpretation, certain entities known as *Variable Interest Entities* (VIE) must be consolidated by the primary beneficiary of the entity. The primary beneficiary is generally defined as having the majority of the risks and rewards arising from the VIE. For VIEs in which a significant (but not majority) variable interest is





**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

held, certain disclosures are required. The measurement principles of this interpretation will be effective for the Company's 2004 financial statements. The company has not yet determined the impact of this standard.

***SFAS 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities***

In April 2003, the FASB issued SFAS No. 149, Amendment of Statement 133 on Derivative Instruments and Hedging Activities. This Statement amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts, and for hedging activities under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities. This Statement amends SFAS No. 133 for decisions made as part of the Derivatives Implementation Group process and in connection with implementation issues raised in relation to the application of the definition of a derivative. SFAS No. 149 is effective for contracts entered into or modified after June 30, 2003. This standard did not have a material impact on the financial condition or results of operations of SCOR.

***SFAS 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity***

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity. This Statement establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. This Statement is effective for financial instruments entered into or modified after May 31, 2003, and otherwise is effective at the beginning of the first interim period beginning after June 15, 2003. For SCOR, FAS 150 will only be effective for 2004 interim financial statements. The company has not yet determined the impact of this standard.

In July 2003, the American Institute of Certified Public Accountants issued Statement of Position 03-1, Accounting For and Reporting by Insurance Enterprises for Certain Nontraditional Long-Duration Contracts and for Separate Accounts (SOP 03-1). This statement is effective as of January 1, 2004, and will require SCOR to recognize a liability for guaranteed minimum death benefits and other living benefits related to its variable annuity and variable life contracts and to modify certain disclosures and financial statement presentations for these products. The company has not yet determined the impact of this standard. In April 2003, the FASB released FAS 133 Implementation Issue B36 (DIG Issue B36), Embedded Derivatives: Modified Coinsurance Arrangements and Debt Instruments That Incorporate Credit Risk Exposure That Are Unrelated or Only Partially Related to the Creditworthiness of the Obligor Under Those Instruments. The FASB has clarified that an instrument that incorporates credit risk exposures that are either unrelated or only partially related to the creditworthiness of the instrument's obligor has an embedded derivative that is not considered clearly and closely related to the economic characteristics and risks of the host contract. The company has not yet determined the impact of this standard.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Note 2. Investments**

The amortized cost and estimated fair value of fixed maturities as of December 31, 2003, by contractual maturity is shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

|  | As of December 31, 2002 |                     |                      |                         |
|--|-------------------------|---------------------|----------------------|-------------------------|
|  | Amortized<br>cost       | Unrealized<br>gains | Unrealized<br>losses | Estimated<br>fair value |
|  | (EUR, in millions)      |                     |                      |                         |
| <b>Fixed maturities available for sale</b>   |                         |                     |                      |                         |
| Debt securities issued or guaranteed by the French government or its agencies                        | 677                     | 4                   | (1)                  | 680                     |
| Debt securities issued or guaranteed by the U.S. government or its agencies                          | 1,159                   | 19                  |                      | 1,178                   |
| Obligations of U.S. states and political subdivisions  | 287                     | 19                  |                      | 306                     |
| Debt securities issued or guaranteed by the European Union   | 772                     | 24                  | (4)                  | 792                     |
| Debt securities issued or guaranteed by other national, state or local governments or their agencies | 320                     | 18                  |                      | 338                     |
| Corporate debt securities  | 1,434                   | 62                  | (4)                  | 1,492                   |
| Mortgage-backed securities   | 1,182                   | 91                  | (6)                  | 1,268                   |
| Other debt securities  | 55                      |                     | (1)                  | 53                      |
|  | <u>5,886</u>            | <u>237</u>          | <u>(16)</u>          | <u>6,107</u>            |
| <b>Equity securities, available for sale</b>   | <u>619</u>              | <u>9</u>            | <u>(55)</u>          | <u>573</u>              |
| Total investments carried at fair value  | <u>6,505</u>            | <u>246</u>          | <u>(71)</u>          | <u>6,680</u>            |

|  | As of December 31, 2003 |                     |                      |                         |
|--|-------------------------|---------------------|----------------------|-------------------------|
|  | Amortized<br>cost       | Unrealized<br>gains | Unrealized<br>losses | Estimated<br>fair value |
|  | (EUR, in millions)      |                     |                      |                         |
| <b>Fixed maturities available for sale</b>   |                         |                     |                      |                         |
| Debt securities issued or guaranteed by the French government or its agencies                        | 1,211                   | 4                   | (14)                 | 1,201                   |
| Debt securities issued or guaranteed by the U.S. government or its agencies                          | 1,213                   | 7                   | (5)                  | 1,215                   |
| Obligations of U.S. states and political subdivisions  | 152                     | 5                   |                      | 157                     |
| Debt securities issued or guaranteed by the European Union   | 645                     | 8                   | (10)                 | 643                     |
| Debt securities issued or guaranteed by other national, state or local governments or their agencies | 309                     | 14                  |                      | 323                     |
| Corporate debt securities  | 1,191                   | 30                  | (3)                  | 1,218                   |
| Mortgage-backed securities   | 873                     | 44                  | (7)                  | 910                     |
| Other debt securities  | 34                      |                     | (3)                  | 31                      |
|  | <u>5,886</u>            | <u>237</u>          | <u>(16)</u>          | <u>6,107</u>            |

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|   |                   |                   |                   |                   |
|---|-------------------|-------------------|-------------------|-------------------|
| Total fixed maturities available for sale | 5,628             | 112               | (42)              | 5,698             |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Equity securities</b>                  |                   |                   |                   |                   |
| Equity securities, available for sale     | 281               | 10                | (22)              | 269               |
| Trading securities                        | 26                | 8                 |                   | 34                |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total equity securities                   | 307               | 18                | (22)              | 303               |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |
| Total investments carried at fair value   | 5,935             | 130               | (64)              | 6,001             |
|   | <u>          </u> | <u>          </u> | <u>          </u> | <u>          </u> |

F-18

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|  | As of December 31, 2003 |                         |
|--|-------------------------|-------------------------|
|  | Amortized<br>cost       | Estimated<br>fair value |
|  | (EUR, in millions)      |                         |
| <b>Available for sale</b>              |                         |                         |
| Due within one year or less            | 525                     | 522                     |
| Due after one year through five years  | 2,378                   | 2,408                   |
| Due after five years through ten years | 1,851                   | 1,876                   |
| Due after ten years                    | 873                     | 891                     |
|  | <hr/>                   | <hr/>                   |
| Total                                  | 5,628                   | 5,698                   |
|  | <hr/>                   | <hr/>                   |

Actual maturities could differ from the contractual maturities because the borrows may have the right to call or prepay obligations.

The following table sets forth the split of the Other Long Term Investments as of December 31:

|                           | Year ended<br>December 31, |       |
|---------------------------|----------------------------|-------|
|                           | 2002                       | 2003  |
|                           | (EUR, in millions)         |       |
| Lands                     | 93                         | 48    |
| Buildings                 | 251                        | 247   |
| Furnitures and equipments | 1                          |       |
|                           | <hr/>                      | <hr/> |
| Total                     | 345                        | 295   |
|                           | <hr/>                      | <hr/> |

The 2003 figure for Buildings includes the SCOR building in Paris, sold under a sale-leaseback agreement accounted for using the financing method in December 2003 for an amount of EUR 149 million. The SCOR home office building in Paris, with a carrying value of EUR 81 million in 2003 and EUR 80 million in 2002, is included in the buildings caption.

The Group's net investment income, comprised primarily of interest and dividends, was derived from the following sources:

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| <b>Investment income</b>                        |                         |       |       |
| Fixed maturities                                | 379                     | 332   | 283   |
| Equity securities, dividends                    | 26                      | 6     | 3     |
| Trading equity securities, net gains (losses)   | (56)                    | 53    | 9     |
| Short term investments and other <sup>(1)</sup> | 92                      | 122   | 137   |
|   | <hr/>                   | <hr/> | <hr/> |

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|  |                   |                   |                   |
|--|-------------------|-------------------|-------------------|
| Total investment income  | 441               | 513               | 432               |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| <b>Investment expense</b>                                      |                   |                   |                   |
| Swap interest  | 13                | 17                | 8                 |
| Commercial paper   | 3                 | 8                 | 0                 |
| Administration expenses  | 13                | 16                | 29                |
| Other (including convertible debentures interest and discount) | 65                | 91                | 74                |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Total investment expense                                       | 94                | 132               | 111               |
|  | <u>          </u> | <u>          </u> | <u>          </u> |
| Net investment income  | 347               | 381               | 321               |
|  | <u>          </u> | <u>          </u> | <u>          </u> |

F-19

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

(1) Includes swap income of EUR 10 million in 2001, EUR 10 million in 2002 and EUR 3 million in 2003.

Net realized investments gains and losses of the Group were derived from the following sources:

|   | Year ended December 31, |       |      |
|---|-------------------------|-------|------|
|   | 2001                    | 2002  | 2003 |
|   | (EUR, in millions)      |       |      |
| <b>Net realized investment gains (losses)</b> |                         |       |      |
| Fixed maturities                              | 69                      | 72    | 93   |
| Equity securities <sup>(1)</sup>              | (66)                    | (119) | 13   |
| Trading Equity securities                     |                         | (98)  |      |
| Short term investments and other              | 7                       | 93    | 10   |
|   | —                       | —     | —    |
| Net realized investment gain (losses)         | 10                      | (52)  | 116  |
|   | —                       | —     | —    |

(1) net realized gains on equity securities for 2002 include the gain on sale of shares of COFACE.

The Group has concluded an agreement in late December 2003 to sell its corporate headquarters to an institutional investor for approximately EUR 150 million. With this transaction, SCOR has realized a significant capital gain (EUR 69 million) given the book value of the building. SCOR has entered into a long-term lease agreement with the purchaser and will thereby become a tenant of the building at La Defense. SCOR will also be allowed to sublet certain parts of the premises.

Under FASB 13, 66 and 98, because SCOR has a continuing involvement in the property, the sale leaseback transaction has not been treated as a sale. Therefore the sale is not currently recognized and the asset remains on SCOR's books. In addition, the sale proceeds are considered as financing and part of SCOR's debt as of December 31, 2003. Under the financing method, lease payments (EUR 10.3 million per year over 9 years) will reduce the debt over the lease and property will be amortized. Sale will be recognized at the end of the lease at the latest.

The changes in net unrealized gains and losses on investments of the Company (including unrealized gains and losses on trading equity securities that are recognized to the income statement) are derived from the following sources:

|   | Year ended December 31, |      |       |
|---|-------------------------|------|-------|
|   | 2001                    | 2002 | 2003  |
|   | (EUR, in millions)      |      |       |
| Increase (decrease) during period in difference between fair value and cost of investments in equity securities | (59)                    | 93   | 42    |
| Deferred income tax benefit (expense)   | 21                      | (31) | (13)  |
|   | —                       | —    | —     |
| Increase (decrease) in net unrealized gains (losses) on equity securities                                       | (38)                    | 62   | 29    |
|   | —                       | —    | —     |
| Increase (decrease) during period in difference between fair value and cost of investments in fixed maturities  | 39                      | 93   | (110) |
| Deferred income tax benefit (expense)   | (11)                    | (21) | 24    |
|   | —                       | —    | —     |
| Increase (decrease) in net unrealized gains (losses) on fixed maturities  | 28                      | 72   | (86)  |

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|  |                 |                 |                 |
|--|-----------------|-----------------|-----------------|
| Minority interest  | 1               | (1)             | 0               |
|  | <u>        </u> | <u>        </u> | <u>        </u> |
| Total increase (decrease) in net unrealized gains (losses) on equity securities and fixed maturities | (9)             | 133             | (57)            |
|  | <u>        </u> | <u>        </u> | <u>        </u> |

F-20

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The following table summarizes the gross unrealized losses and cost on insurance investment securities, aggregated by major investment category and length of time that individual securities have been in a continuous unrealized loss position, at December 31, 2003.

|                      | Unrealized Losses   |                   |                     |                   |              |                   |
|----------------------|---------------------|-------------------|---------------------|-------------------|--------------|-------------------|
|                      | Less than 12 months |                   | More than 12 months |                   | Total        |                   |
|                      | @ fair value        | Unrealized losses | @ fair value        | Unrealized losses | @ fair value | Unrealized losses |
|                      | (EUR, in millions)  |                   |                     |                   |              |                   |
| Bonds <sup>(1)</sup> | 1,904               | (41)              | 43                  | (1)               | 1,947        | (42)              |
| Equity securities    | 9                   | (2)               | 131                 | (20)              | 140          | (22)              |
| Total                | 1,913               | (43)              | 174                 | (21)              | 2,087        | (64)              |

(1) Primarily relates to the All other corporate category

Unrealized gains/losses are the difference between the fair and the cost value of investments. A depreciation is recorded regarding invested lines for which unrealized losses are deemed to be other than temporary.

SCOR recorded impairment losses net of taxes of approximately EUR 22 million in 2003. The determination that a security has incurred an other-than-temporary decline in value and the amount of any loss recognition requires the judgment of SCOR's management and a continual review of investments.

The followings present gross unrealized gains and losses and the related deferred taxes on equity securities and fixed maturities available for sale carried at fair value:

|   | Year ended December 31, |      |      |
|---|-------------------------|------|------|
|   | 2001                    | 2002 | 2003 |
|   | (EUR, in millions)      |      |      |
| <b>Equity securities</b>                    |                         |      |      |
| Gross unrealized gains                      | 17                      | 9    | 10   |
| Gross unrealized losses                     | (156)                   | (55) | (22) |
| Net unrealized gains (losses)               | (139)                   | (46) | (12) |
| <b>Fixed maturities, at fair value</b>      |                         |      |      |
| Gross unrealized gains                      | 153                     | 238  | 112  |
| Gross unrealized losses                     | (34)                    | (17) | (42) |
| Net unrealized gains (losses)               | 119                     | 221  | 70   |
| Total net unrealized gains (losses)         | (20)                    | 175  | 58   |
| Policyholder-related amounts <sup>(1)</sup> | (57)                    | (66) | (64) |
| Deferred tax (liability) asset              | 32                      | (20) | (25) |

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| Minority interest                                       | (1)  | (2) | 0    |
|---|------|-----|------|
| Shareholders net unrealized appreciation (depreciation) | (46) | 87  | (31) |

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(1) amortization of value of business acquired due to the revaluation to the fair value of available for sale securities in application of SFAS 115 ( shadow DAC ).

**Note 3. Reinsurance**

The Group utilizes a variety of retrocession agreements with non-affiliated retrocessionaires to control its exposure to large losses. Although ceded reinsurance permits recovery of all or a portion of losses from the retrocessional reinsurer, it does not discharge the Group as the primary reinsurer.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Premiums written, premiums earned and loss and LAE incurred for the years ended December 31, 2001, 2002 and 2003 are as follows:

|                 | Year ended December 31, 2001 |                    |                          |
|-----------------|------------------------------|--------------------|--------------------------|
|                 | Premiums<br>written          | Premiums<br>earned | Loss and LAE<br>incurred |
|                 | (EUR, in millions)           |                    |                          |
| <b>Non-Life</b> |                              |                    |                          |
| Assumed         | 3,782                        | 3,654              | (4,228)                  |
| Ceded           | (608)                        | (547)              | 1,051                    |
| <b>Life</b>     |                              |                    |                          |
| Assumed         | 647                          | 647                | (541)                    |
| Ceded           | (101)                        | (101)              | 90                       |
| Net             | <u>3,720</u>                 | <u>3,653</u>       | <u>(3,628)</u>           |

|                 | Year ended December 31, 2002 |                    |                          |
|-----------------|------------------------------|--------------------|--------------------------|
|                 | Premiums<br>written          | Premiums<br>earned | Loss and LAE<br>incurred |
|                 | (EUR, in millions)           |                    |                          |
| <b>Non-Life</b> |                              |                    |                          |
| Assumed         | 4,239                        | 4,046              | (3,611)                  |
| Ceded           | (460)                        | (471)              | 139                      |
| <b>Life</b>     |                              |                    |                          |
| Assumed         | 675                          | 675                | (500)                    |
| Ceded           | (97)                         | (97)               | 41                       |
| Net             | <u>4,357</u>                 | <u>4,153</u>       | <u>(3,931)</u>           |

|                 | Year ended December 31, 2003 |                    |                          |
|-----------------|------------------------------|--------------------|--------------------------|
|                 | Premiums<br>written          | Premiums<br>earned | Loss and LAE<br>incurred |
|                 | (EUR, in millions)           |                    |                          |
| <b>Non-Life</b> |                              |                    |                          |
| Assumed         | 2,724                        | 3,099              | (2,837)                  |
| Ceded           | (252)                        | (292)              | 68                       |
| <b>Life</b>     |                              |                    |                          |
| Assumed         | 582                          | 583                | (509)                    |
| Ceded           | (66)                         | (66)               | 88                       |
| Net             | <u>2,988</u>                 | <u>3,324</u>       | <u>(3,190)</u>           |

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For the years ended December 31, 2001, 2002 and 2003, the percentage of net premiums written to gross premiums written was 84.0%, 88.7% and 90% respectively.

Retrocessionaires of the Group are subject to initial review of financial condition before final acceptability is confirmed and to subsequent reviews on an annual basis. The Group, like most reinsurance companies, enters into retrocession arrangements for many of the same reasons primary insurers seek reinsurance, including increasing their premium writing and risk capacity without requiring additional capital and reducing the effect of individual or aggregate losses. Historically, the Group has retroceded risks to retrocessionaires on both a proportional and excess of loss basis. Under its 2003 retrocessional program, the capacity for Property treaties was for any one risk either EUR 10 million per cedent (up to EUR 20 million when no coinsurance on a given book of businesses) or

F-22

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

EUR 60 million per territory all cedents combined as defined by the Group's accumulated liability for a risk. For the classes of motor liability, credit and bond, decennial, specific retrocession programs have been established. In 2003, the Group retention was EUR 25 million per risk for facultative Property and EUR 25 million per risk for facultative Casualty.

Paid losses, outstanding losses and IBNR recoverable from retrocessionaires, which are determined to be uncollectible, are charged to operations. No material amount was charged to operations for the years ended December 2003, 2002 and 2001.

The Group withholds funds from retrocessionaires in accordance with retrocessional agreements. Under the terms of the agreements, the Group pays interest on the principal amounts of deposits withheld. Related interest expense was EUR 32 million, EUR 59 million and EUR 61 million in 2003, 2002 and 2001.

Certain reinsurance contracts do not, despite their form, provide for the indemnification of the ceding company by the reinsurer against loss or liability. Such contracts primarily consist of non-proportional excess-of-loss treaties covering catastrophic events, which include profit and loss sharing clauses upon termination or cancellation. In these cases, the premium paid or received has been accounted for as a deposit rather than as premium expense or revenue in accordance with SFAS 113. Amounts recorded as deposits, and classified as other assets, under such contracts totaled none and EUR 10 million as of December 31, 2003 and 2002, respectively. Amounts received and recorded as funds held under reinsurance treaties under such contracts at such dates were EUR 105 million and EUR 175 million as of December 31, 2003 and 2002, respectively.

As of December 31, 2003 and based on the Group's ceded premiums, there were no Non-Life Property Casualty retrocessionaires whose the share did exceed 20% of the total retrocession.

**Note 4. Comprehensive Income**

Related tax effects allocated to each component of other comprehensive income for the years ended December 31, 2001, 2002 and 2003 are as follows:

|   | Year ended December 31, 2001 |                          |                   |
|---|------------------------------|--------------------------|-------------------|
|   | Before-Tax Amount            | Tax (Expense) or Benefit | Net-of-Tax Amount |
|   | (EUR, in millions)           |                          |                   |
| Foreign currency translation adjustment   | 18                           |                          | 18                |
| Unrealized appreciation (depreciation) on investments during period                     |                              |                          |                   |
| Fixed maturities  | 19                           | (4)                      | 15                |
| Equity securities   |                              |                          |                   |
| Investments accounted for by the equity method  | (28)                         | 10                       | (18)              |
| Less: reclassification adjustment for prior periods appreciation included in net income | (39)                         | 14                       | (25)              |
|   | —                            | —                        | —                 |
| Other comprehensive income  | (30)                         | 20                       | (10)              |
|   | —                            | —                        | —                 |

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|   | Year ended December 31, 2002 |                                |                      |
|---|------------------------------|--------------------------------|----------------------|
|   | Before-Tax<br>Amount         | Tax<br>(Expense)<br>or Benefit | Net-of-Tax<br>Amount |
|   | (EUR, in millions)           |                                |                      |
| Foreign currency translation adjustment   | (80)                         |                                | (80)                 |
| Unrealized appreciation (depreciation) on investments during period                     |                              |                                |                      |
| Fixed maturities  | 98                           | (24)                           | 74                   |
| Equity securities   | (18)                         | 7                              | (10)                 |
| Less: reclassification adjustment for prior periods appreciation included in net income | 102                          | (36)                           | 66                   |
|   | <u>102</u>                   | <u>(36)</u>                    | <u>66</u>            |
| Other comprehensive income  | 102                          | (53)                           | 50                   |
|   | <u>102</u>                   | <u>(53)</u>                    | <u>50</u>            |

|   | Year ended December 31, 2003 |                                |                      |
|---|------------------------------|--------------------------------|----------------------|
|   | Before-Tax<br>Amount         | Tax<br>(Expense)<br>or Benefit | Net-of-Tax<br>Amount |
|   | (EUR, in millions)           |                                |                      |
| Foreign currency translation adjustment   | (61)                         |                                | (61)                 |
| Unrealized appreciation (depreciation) on investments during period                     |                              |                                |                      |
| Fixed maturities  | (59)                         | 6                              | (53)                 |
| Equity securities   | 34                           | (12)                           | 22                   |
| Less: reclassification adjustment for prior periods appreciation included in net income | (63)                         | 22                             | (41)                 |
|   | <u>(63)</u>                  | <u>22</u>                      | <u>(41)</u>          |
| Other comprehensive income  | (149)                        | 16                             | (133)                |
|   | <u>(149)</u>                 | <u>16</u>                      | <u>(133)</u>         |

Net of tax balances of each classification within accumulated other comprehensive income as of December 31, 2001, 2002 and 2003 are as follows:

|                                     | Foreign Currency<br>Translation<br>Adjustment | Unrealized<br>Appreciation<br>(Depreciation) of<br>Investments | Unrealized<br>Appreciation<br>(Depreciation) of<br>Equity Method<br>Investments | Accumulated<br>Other<br>Comprehensive<br>Income |
|-------------------------------------|---|--|---|---|
|                                     | (EUR, in millions)                            |  |   |   |
| <b>Year ended December 31, 2001</b> |   |  |   |   |
| Balance at beginning of Period      | 147   | (33)   | 18  | 132   |
| Current-period change               | 18  | (9)  | (19)  | (10)  |
| Balance at end of period            | 165   | (42)   | (1)   | 122   |
| <b>Year ended December 31, 2002</b> |   |  |   |   |
| Current-period change               | (80)  | 129  | 1   | 50  |

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|                                     |      |      |   |       |
|-------------------------------------|------|------|---|-------|
| Balance at end of period            | 85   | 87   | 0 | 172   |
| <b>Year ended December 31, 2003</b> |      |      |   |       |
| Current-period change               | (61) | (72) |   | (133) |
| Balance at end of period            | 24   | 15   |   | 39    |

F-24

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Note 5. Investments accounted for by the equity method**

At the end of June 2002, SCOR sold its ownership interest in Coface to NATEXIS. This transaction provides an additional EUR 275 million in liquidity and a net consolidated increase after tax in Group shareholders' equity of EUR 62 million (EUR 90 million before tax).

**Note 6. Debt**

Short-term and long-term debt, as well as designated interest rate swap agreements, consists of the following:

|  | As of December 31, |            |            |            |
|--|--------------------|------------|------------|------------|
|  | 2002               |            | 2003       |            |
|  | Book Value         | Fair Value | Book Value | Fair Value |
|  | (EUR, in millions) |            |            |            |
| Commercial paper – fixed rate                                |                    |            |            |            |
| Bank and other short-term loans                              | 12                 | 12         | 14         | 14         |
| <b>Total short-term debt</b>                                 | <b>12</b>          | <b>12</b>  | <b>14</b>  | <b>14</b>  |
| Notes payable – fixed rate                                   | 62                 | 62         | 36         | 36         |
| Convertible subordinated debentures – 1%                     | 251                | 237        | 257        | 252        |
| EUR 200 million debentures – 5.25%                           | 200                | 200        | 200        | 210        |
| EUR 50 million perpetual subordinated debt – EURIBOR + 0.75% | 50                 | 50         | 50         | 50         |
| USD 100 million 30-year subordinated debt – LIBOR + 0.80%    | 96                 | 96         | 79         | 79         |
| EUR 100 million 20-year subordinated debt – EURIBOR + 1.15%  | 100                | 100        | 100        | 100        |
| Other long-term debt <sup>(1)</sup>                          |                    |            | 150        | 150        |
| <b>Total long-term debt</b>                                  | <b>759</b>         | <b>745</b> | <b>872</b> | <b>877</b> |
| <b>Total obligations</b>                                     | <b>771</b>         | <b>757</b> | <b>886</b> | <b>891</b> |
| Fair value of interest rate swap agreements                  | (1)                | (1)        | (1)        | (1)        |
| <b>Total debt</b>  | <b>770</b>         | <b>756</b> | <b>885</b> | <b>890</b> |

(1) This relates to SCOR headquarters. For further details, see Note 2.

The notional amount of swap agreements designated as fair value interest risk hedges outstanding as of December 31, 2003 was EUR 10 million. Fair value is based on the discounted amount of future cash flows. Considering that borrowings carry a variable rate of interest, face value approximates fair value. Fair value of convertible subordinated debt is based on quoted market price as of December 31, 2002 and 2003.



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

At December 31, 2003, the Group was party to a number of interest rate swap agreements to hedge several of its debt securities outstanding. The aggregate fair value of these swaps totaled 1 million euros. The ineffective part of the hedges is recognized in the net income (see note 13).

Debt outstanding was denominated in the following currencies, stated at year-end exchange rates:

|             | <b>As of<br/>December 31,</b> |             |
|-------------|-------------------------------|-------------|
|             | <b>2002</b>                   | <b>2003</b> |
|             | <b>(EUR,<br/>in millions)</b> |             |
| Euro        | 674                           | 656         |
| U.S. Dollar | 96                            | 79          |
|             | <b>770</b>                    | <b>735</b>  |
| Total debt  | <b>770</b>                    | <b>735</b>  |

Debt, presented by interest rate and reflecting any effect of interest rate swap agreements is as follows:

|  | <b>As of<br/>December 31,</b> |             |
|--|-------------------------------|-------------|
|  | <b>2002</b>                   | <b>2003</b> |
|  | <b>(EUR,<br/>in millions)</b> |             |
| Below 4%                                 | 308                           | 260         |
| 4 to 5.5%                                | 10                            | 35          |
| 5.5 to 6.5%                              | 204                           | 207         |
| Variable rates based on LIBOR or Euribor | 248                           | 233         |
|  | <b>770</b>                    | <b>735</b>  |
| Total debt                               | <b>770</b>                    | <b>735</b>  |

Related interest expense for the year, was EUR 79 million, EUR 89 million and EUR 70 million, in 2003, 2002 and 2001, respectively.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

On March 23, 1999, June 25, 1999 and July 6, 2000, SCOR issued subordinated debts programs for EUR 50 million, USD 100 million and EUR 100 million respectively. All consist of step-up notes under the following conditions:

| <u>Principal Amount</u> | <u>Term</u> | <u>Interest Rate</u>  |   | <u>Interest Payment</u> | <u>Redeemable</u>  |
|-------------------------|-------------|---|---|-------------------------|--|
| EUR 50 million          | Perpetual   | From March, 1999 to March, 2014: EURIBOR for six-month deposits + 0.75%       | March 2014 and Thereafter: EURIBOR for six-month deposits + 1.75%               | Semi-annual             | In whole and not in part, at the option of the Company on or about March 24, 2009, or on any interest payment date falling on or about each fifth anniversary thereafter |
| USD 100 million         | 2029        | From June, 1999 to June, 2009: LIBOR for three months deposits in USD + 0.80% | From June, 2009 to June, 2029: LIBOR for three months deposits in USD + 1.80%   | Quarterly               | In whole or in part, at the option of the Company on or about June 25, 2009, or on any interest payment date falling thereafter  |
| EUR 100 million         | 2020        | From July, 2000 to July, 2010: EURIBOR for three months deposits + 1.15%      | From July, 2010 to July, 2020: EURIBOR for three months deposits in USD + 2.15% | Quarterly               | In whole but not in part, at the option of the Company on or about July 6, 2010, or on any interest payment date falling thereafter                                      |

On June 19, 2002, SCOR issued a unsubordinated debts for EUR 200 million. The notes are issued under the following conditions:

| <u>Principal Amount</u> | <u>Term</u> | <u>Interest Rate</u>                           | <u>Interest Payment</u> | <u>Redeemable</u>  |
|-------------------------|-------------|--|-------------------------|--|
| EUR 200 million         | 2007        | From June, 2002 to June, 2007: Fix Rate 5,25%. | Annual                  | The notes will be redeemed at their principal amount on June 21, 2007. |

On June 15, 1999, SCOR launched a EUR 233 million issue of convertible bonds redeemable in new or existing shares ( *OCEANE* ), represented by 4,025,000 bonds with a nominal value of EUR 58 each. The *OCEANE* bear interest at a rate of 1% per annum, payable annually on January 1, of each year, and are redeemable in full at maturity on January 1, 2005 at EUR 65.28 per bond. Early redemption in whole or in part is possible, at the option of the Company by:

- (1) purchases on the market or public offers,
- (2) at any time from January 1, 2003 until December 31, 2004, at an early redemption price equivalent to the yield to maturity if the product of the conversion ratio and the arithmetic means of the closing prices of the SCOR Ordinary Share over 20 consecutive trading days of the 40 consecutive trading days preceding the publication of a notice concerning such redemption, exceeds 120% of the early redemption price of each bond, and
- (3) when less than 10% of the bond issue remains outstanding.

Bondholders may request conversion at any time from June 28, 1999. The Company may, at its option, deliver new shares and/or existing shares.



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Repayments of long-term debt as of December 31, 2003 were scheduled as follows:

| Year                 | Payment            |
|----------------------|--------------------|
|                      | (EUR, in millions) |
| 2004                 | 14                 |
| 2005                 | 257                |
| 2006                 |                    |
| 2007                 | 224                |
| 2008                 |                    |
| Thereafter           | 240                |
|                      | —                  |
| Total long-term debt | 735(1)             |
|                      | —                  |

(1) Excluding EUR 150 million related to the sale of the SCOR building. See Note 2.

At December 31, 2003, the Group had approximately EUR 50 million available in unused short and long-term credit lines.

**Note 7. Income Tax**

The provision for income tax consisted of the following components:

|                                  | Year ended December 31, |      |      |
|----------------------------------|-------------------------|------|------|
|                                  | 2001                    | 2002 | 2003 |
|                                  | (EUR, in millions)      |      |      |
| Current tax expense (benefit)    |                         |      |      |
| French                           | 1                       | (8)  | 1    |
| Foreign                          | 8                       | (11) | 32   |
|                                  | —                       | —    | —    |
|                                  | 9                       | (19) | 33   |
|                                  | —                       | —    | —    |
| Deferred tax expense (benefit)   |                         |      |      |
| French                           | (150)                   | (47) | 171  |
| Foreign                          | (110)                   | 94   | 89   |
|                                  | —                       | —    | —    |
|                                  | (260)                   | 47   | 260  |
|                                  | —                       | —    | —    |
| Total provision for income taxes | (251)                   | 28   | 293  |
|                                  | —                       | —    | —    |

At December 31, 2003, the most significant change of the net income tax expense is a tax loss resulting of an additional impairment of EUR 385 million based on assets tax recorded in accordance to SFAS 109 due to a net loss result of SCOR US and SCOR for three consecutive years.



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The deferred tax assets and liabilities on the consolidated balance sheets reflect timing differences between the carrying amount of assets and liabilities for financial reporting and income tax purposes. Significant components of the Group's deferred tax assets and liabilities are as follows:

|   | As of<br>December 31, |                   |
|---|-----------------------|-------------------|
|   | 2002                  | 2003              |
|   | (EUR,<br>in millions) |                   |
| Deferred tax liability  |                       |                   |
| Deferred policy acquisition costs                             | 91                    | 88                |
| Unrealized appreciation and timing differences on investments | 13                    | 5                 |
| Equalization reserves   | 14                    | 16                |
| Catastrophe reserves  | 4                     |                   |
| Amortization of goodwill                                      | 11                    |                   |
| Ceding commission acquisition Allstate                        | 14                    | 17                |
| Financial instruments   |                       | 11                |
| Loss carryforward   |                       | 1                 |
| Temporary differences and other                               | 77                    | 50                |
|   | <u>          </u>     | <u>          </u> |
| Total deferred tax liability                                  | 224                   | 188               |
|   | <u>          </u>     | <u>          </u> |
| Deferred tax asset  |                       |                   |
| Unrealized depreciation and timing differences of investments |                       | 1                 |
| Retirement plan   | 1                     | 1                 |
| Loss carryforward   | 456(1)                | 539               |
| Handling claims reserves                                      | 1                     |                   |
| Loss reserves   | 75                    | 66                |
| Unearned premium  | 12                    | 4                 |
| Cancellation of internal realized gains on sale of assets     | 5                     | 5                 |
| Portfolio transfer adjustment                                 | 18                    |                   |
| Realized gain (loss) on real estate                           |                       | 24                |
| Temporary differences and other                               | 2                     |                   |
|   | <u>          </u>     | <u>          </u> |
| Total deferred tax asset                                      | 438                   | 640               |
| Valuation allowance   | (132)                 | (491)             |
|   | <u>          </u>     | <u>          </u> |
| Net deferred tax asset (liability)                            | 214                   | (39)              |
|   | <u>          </u>     | <u>          </u> |

(1) In 2002, impairments from SCOR US for EUR 68 million and EUR 70 million for SCOR Paris have been recorded. In the table presented above, deferred tax assets and liabilities are presented by nature, whereas they are presented on the balance sheet, tax-entity (or group) by tax-entity (or group).

As December 31, 2002, we had EUR 214 million of net deferred tax assets, net of impairment from SCOR US loss carry forwards, related principally to domestic and US domiciled loss carry forwards, for which no valuation allowance has been recorded. The realization of these assets is based upon estimates of future taxable income. In preparing estimates of future taxable income, we have used the same assumptions and projections utilized in our internal forecasts. Based on these projections, we estimate that the loss carry forwards will be utilized prior the expiration of the loss carry forwards except for a part estimated to EUR 138 million recorded as an impairment loss during 2002. Estimates of future earnings are based on an increase in reinsurance rates, and the absence of major catastrophes like those hitting us in 2002. Should the

pretax book income and taxable income instead

F-29

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

remain at 2002 levels due to an occurrence of other catastrophes, a valuation allowance would be required. In addition, management believes certain tax planning strategies exist, including its ability to alter the mix of its investment portfolio to taxable investments from tax-exempt investments, which could be implemented if necessary to ensure sufficient taxable income to realize fully its deferred income tax benefits.

At December 31, 2003, we had EUR 39 million of deferred tax liability.

A reconciliation of income tax expense computed by applying the French income tax rate of 35.43% in 2003, 35.43% in 2002 and 36.43% in 2001 to income from operations before income taxes is as follows:

|  | Year ended December 31, |           |            |
|--|-------------------------|-----------|------------|
|  | 2001                    | 2002      | 2003       |
|  | (EUR, in millions)      |           |            |
| Computed tax expense at statutory rate       | (226)                   | (175)     | (66)       |
| Losses carried forward                       | 31                      | 136       | 366        |
| Tax exempt revenues and expenses             | (22)                    | 24        | (9)        |
| Changes from statutory tax rate              | (11)                    | 40        | 4          |
| Goodwill and other consolidation adjustments | (23)                    |           |            |
| Others, net                                  |                         | 3         |            |
|  | —                       | —         | —          |
| <b>Total provision for income taxes</b>      | <b>(251)</b>            | <b>28</b> | <b>293</b> |

**Note 8. Employee Benefits****Item 20. Pension plans**

The Group contributes to retirement plans for its personnel in accordance with laws and practices of each country.

In countries where company-sponsored employee retirement plans exist, primarily the United States, provision is made in the consolidated financial statements in respect of Group employees based on actuarial calculations. In 1997 the Company established a defined benefit retirement plan for certain of its key employees. The plan is noncontributory and provides pension benefits for eligible employees. The plan is funded with contributions to an insurance company.

The following table sets forth the key components of the pension plans as of December 31, 2002 and 2003:

|  | 2003            | 2002            |
|--|-----------------|-----------------|
|  | in K            |                 |
| <b>Projected Benefit Obligation at end of year</b>                 | 40,306          | 41,390          |
| <b>Fair value of Plan Assets at end of year</b>                    | 15,863          | 14,810          |
| <b>Funded status</b>   | <b>(24,443)</b> | <b>(26,580)</b> |
|  | —               | —               |
| Unrecognized elements (actuarial gains/losses, prior service cost) | 5,761           | 6,864           |
|  | —               | —               |
| <b>Net amount recognized: (accrued)/prepaid</b>                    | <b>(18,681)</b> | <b>(19,716)</b> |





**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|                                       | <u>2003</u>  | <u>2002</u>  |
|---------------------------------------|--------------|--------------|
|                                       | in K         |              |
| <b>Net periodic pension cost</b>      |              |              |
| Service cost                          | 2,087        | 2,303        |
| Interest cost                         | 2,240        | 2,375        |
| Expected return on plan assets        | (1,195)      | (1,533)      |
| Amortization of unrecognized elements | 248          | 20           |
| Impact of curtailment/settlement      | 19           | 176          |
|                                       | <u>3,399</u> | <u>3,340</u> |
| <b>Assumptions</b>                    |              |              |
| Discount rate                         | 5.24%        | 5.37%        |
| Expected return on plan assets        | 7.58%        | 8.07%        |

**Item 21. Savings plans**

Substantially all employees of the French companies of the Group are eligible to participate in the corporate and statutory profit-sharing plans. Under these plans, the benefits to the employees, calculated based on the net profits for the period and not distributable to the employee for five years, may be contributed to a company savings plan. The Company matches partially the contribution to the savings plan, for a total of none in 2003, 1 million in 2002 and EUR 2 million in 2001.

Funds placed in the company savings plan are invested in highly liquid short-term investments, debt or equity securities or in shares of SCOR, at the option of the employee. The company savings plan is managed by a financial institution.

Assets held by the company savings plan are as follows:

|  | <u>As of December 31,</u> |             |             |
|--|---------------------------|-------------|-------------|
|  | <u>2001</u>               | <u>2002</u> | <u>2003</u> |
|  | (EUR, in millions)        |             |             |
| Assets held in short-term investments and fixed maturities | 11                        | 10          | 9           |
| Assets held in French stocks                               | 2                         | 2           | 3           |
| Assets held in Ordinary Shares of SCOR                     | 11                        | 3           | 1           |

**Note 9. Share Capital and Earnings per Share**

SCOR launched a capital increase on December 9, 2003 for an amount of EUR 751 million, corresponding to the issuance of 682 million of new shares. This operation, which was successful, was finalized on January 7, 2004 and will be recorded in 2004's accounts. The proceeds of this offering, net of charges, amounted to EUR 708 million.

At December 31, 2003, the number of outstanding shares equaled 136,544,845 of which 489,500 were held by SCOR as treasury stock. At December 31, 2002, the number of outstanding shares equaled 136,544,845 of which none was held by SCOR as treasury stock. At December 31, 2001, the number of outstanding shares equaled 41,244,216 of which 3,630,417 were held by SCOR as treasury stock.

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During 2002 and 2001, and for the year ended December 31, 2001 and 2000, respectively, dividends totaling EUR 11 million and EUR 52 million , respectively were payable.

In accordance with French laws, dividends must be declared in euro and may only be declared on the parent company's net income for the year and on the parent company's retained earnings available for distribution calculated in accordance with French accounting principles. As of December 31, 2001, there was no amount

F-31

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

available for distribution. A distribution of a dividend of EUR 0.30 per share drawn from the special long-term unrealized capital gains reserve was approved by the April 10, 2002 shareholders meeting. This purely accounting procedure will entail no additional advance income tax charge. As of December 31, 2002 and 2003, no distribution was done because there was no amount available for distribution.

The following is the reconciliation of the numerator and denominator of the basic earnings per share computation to the numerator and denominator of the diluted earnings per share computation for the years ended December 31, 2001, 2002 and 2003, respectively:

|   | Year ended December 31, 2001 |  |                     |
|---|------------------------------|--|---------------------|
|   | Income<br>(Numerator)        | Shares <sup>(1)</sup><br>(Denominator) | Per-Share<br>Amount |
|   | (EUR, in millions)           | (Thousands)                            | (EUR)               |
| Net Income  | (365)                        |  |                     |
| <b>Basic Earnings Per Share</b>                                 |                              |  |                     |
| Income available to Ordinary Shareholders                       | (365)                        | 33,971                                 | (10.74)             |
| <b>Effect of dilutive securities</b>                            |                              |  |                     |
| Stock options   |                              | 292                                    |                     |
| Convertible bonds   | 5                            | 4,025                                  |                     |
| <b>Diluted Earnings Per Share</b>                               |                              |  |                     |
| Income available to Ordinary Shareholders + assumed conversions | (360)                        | 38,288                                 | (9.40)              |

(1) Weighted average number of shares outstanding excluding treasury stocks

Options to purchase Ordinary Shares at EUR 37.2, EUR 56.25, EUR 46.00, EUR 48.00, and EUR 45.00 per share were granted in 1997, in 1998, in 1999 in 2000 and in 2001. 2,074,950 such options at December 31, 2001 were outstanding but were not included in the computation of diluted earnings per share because the options exercise price was greater than the average market price of the Ordinary Shares.

|   | Year ended December 31, 2002 |  |                     |
|---|------------------------------|--|---------------------|
|   | Income<br>(Numerator)        | Shares <sup>(1)</sup><br>(Denominator) | Per-Share<br>Amount |
|   | (EUR, in millions)           | (Thousands)                            | (EUR)               |
| Net Income                                | (561)                        |  |                     |
| <b>Basic Earnings Per Share</b>           |                              |  |                     |
| Income available to Ordinary Shareholders | (561)                        | 136,592                                | (4.11)              |
| <b>Effect of dilutive securities</b>      |                              |  |                     |
| Stock options                             |                              |  |                     |
| Convertible bonds                         |                              |  |                     |
| <b>Diluted Earnings Per Share</b>         |                              |  |                     |

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Income available to Ordinary Shareholders + assumed conversions

(561)

136,592

(4.11)

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(1) Weighted average number of shares outstanding excluding treasury stocks  
Any options to purchase Ordinary Shares options outstanding at December 31, 2002 included in the computation of diluted earnings per share because all options exercise prices were greater than the average market price of the Ordinary Shares.

F-32

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|   | Year ended December 31, 2002 |  |                     |
|---|------------------------------|--|---------------------|
|   | Income<br>(Numerator)        | Shares <sup>(1)</sup><br>(Denominator) | Per-Share<br>Amount |
|   | (EUR, in millions)           | (Thousands)                            | (EUR)               |
| Net Income  | (577)                        |  |                     |
| <b>Basic Earnings Per Share</b>                                 |                              |  |                     |
| Income available to Ordinary Shareholders                       | (577)                        | 136,300                                | (4.23)              |
| <b>Effect of dilutive securities</b>                            |                              |  |                     |
| Stock options   |                              |  |                     |
| Convertible bonds   |                              |  |                     |
| <b>Diluted Earnings Per Share</b>                               |                              |  |                     |
| Income available to Ordinary Shareholders + assumed conversions | (577)                        | 136,300                                | (4.23)              |

(1) Weighted average number of shares outstanding excluding treasury stocks

Any options to purchase Ordinary Shares options outstanding at December 31, 2003 included in the computation of diluted earnings per share because all options' exercise prices were greater than the average market price of the Ordinary Shares.

**Note 10. Stock Option Plans**

SCOR issues to its employees options to purchase Ordinary Shares of the Company under a number of plans. In all cases, the exercise price of options granted reflects the market value of SCOR's share at the grant date, resulting in no compensation expense being recorded.

Under the terms of the plans adopted until 1996, options vest at the rate of 30% at the end of each the first and the second year and 40% at the end of the third year of continued employment. Effective 1997, plans provide for cliff vesting on the fifth or the fourth anniversary of the grant date. 16,158 options in 2002, 80,000 options in 2001 and 164,940 options in 2000 were exercised at an aggregate price of EUR 0.3 million, EUR 2 million and EUR 3 million, respectively. At December 31, 2002, 820,320 options were exercisable.

The following table summarizes the changes in options on Ordinary Shares:

|                                  | 2001      | 2002         | 2003      |
|----------------------------------|-----------|--------------|-----------|
| Outstanding at beginning of year | 2,425,128 | 3,065,228    | 4,915,746 |
| Options granted                  | 826,000   |              | 3,884,887 |
| Options exercised                | (80,000)  | (16,158)     |           |
| Options forfeited                | (105,900) | (159,850)    | (324,721) |
| Outstanding at end of year       | 3,065,228 | 2,889,220(1) | 8,475,912 |

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(1) Following the capital increase on December 31, 2002, the Company has adjusted the number of shares eligible to subscription to 4,915,746. Following the capital increase on January 7, 2004, the Company has adjusted the price of the shares covered by options granted and the number of shares under option, pursuant to Section L208-5 of the French July 24, 1966 Act and Article D174-8 of the March 23, 1967 Decree.

F-33

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The price of shares under option, as set prior to this operation, has been reduced by an amount equal to the product of this price multiplied by the ratio between a) the value of the preferential subscription right and b) the value of the share prior to removal of this right, i.e.:

Previous offer price x value of preferential subscription right (average listed opening price during the subscription period)

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Value of share after removal of preferential subscription right (average listed opening price during the subscription period) + value of preferential subscription right

Because the initial value of the option is supposed to remain constant, the new number of shares eligible for subscription is equal to the initial value of the option divided by the new offer price, i.e.:

Initial number of options x previous offer price

---

New offer price as defined below

These calculations have been performed individually and by-plan, and rounded up to the nearest unit.

The table below summarizes the status of option plans before and after the 2004 capital increase.

There are no stock option plans providing for the purchase of or subscription to shares in Group subsidiaries.

| PLAN | Before issuance of ordinary shares<br>public issue |  | After issuance of ordinary shares<br>public issue |  |
|------|--|--|---|--|
|      | Exercise price                                     | Options<br>outstanding at<br>the end of year | Exercise price                                    | Options<br>outstanding at<br>the end of year |
|      | (in EUR)   |  | (in EUR)  |  |
| 1994 | 10.22  | 78,156                                       | 7.02  | 113,809                                      |
| 1995 | 9.59   | 152,795                                      | 6.59  | 222,498                                      |
| 1996 | 17.04  | 510,525                                      | 11.70   | 743,406                                      |
| 1997 | 21.88  | 619,847                                      | 15.03   | 902,587                                      |
| 1998 | 33.08  | 672,567                                      | 22.72   | 979,358                                      |
| 1999 | 27.05  | 653,015                                      | 18.58   | 950,886                                      |
| 2000 | 28.23  | 142,956                                      | 19.39   | 208,164                                      |
| 2000 | 26.46  | 568,845                                      | 18.17   | 828,330                                      |
| 2001 | 28.23  | 845,181                                      | 19.39   | 1,230,713                                    |
| 2001 | 19.99  | 347,138                                      | 13.73   | 505,946                                      |
| 2003 | 4.16   | 956,000                                      | 2.86  | 1,392,042                                    |
| 2003 | 5.74   | 2,928,887                                    | 3.94  | 4,265,223                                    |
|      |  | <b>8,475,912</b>                             |   | <b>12,342,962</b>                            |



**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Stocks options issued to employees under the various stock options plans and still outstanding at December 31, 2003 are as follows:

| Range of Exercise Prices | Options outstanding |   |                                 | Options exercisable |                                 |
|--------------------------|---------------------|---|---------------------------------|---------------------|---------------------------------|
|                          | Number Outstanding  | Weighted-average remaining contractual life | Weighted-average exercise price | Number exercisable  | Weighted-average exercise price |
| (EUR)                    |                     |   | (EUR)                           |                     | (EUR)                           |
| 4.16 to 5.74             | 3,884,887           | 9.4 years                                   | 5.35                            |                     |                                 |
| 9.59 to 10.22            | 230,951             | 1.0 year                                    | 9.80                            | 230,951             | 9.80                            |
| 17.04 to 21.88           | 1,477,510           | 4.3 years                                   | 19.76                           | 1,802,939           | 19.69                           |
| 26.46 to 27.05           | 1,221,860           | 6.1 years                                   | 26.78                           |                     |                                 |
| 28.23 to 33.08           | 1,660,704           | 6.3 years                                   | 30.19                           |                     |                                 |
| 4.16 to 33.08            | 8,475,912           | 7.2 years                                   | 13.49                           | 2,033,890           | 18.02                           |

As discussed in Note 1, the Company has elected to follow APB 25 and related Interpretations in accounting for its employees stock options because, as discussed below, the alternative fair value accounting provided for under SFAS 123 requires the use of option valuation models that were not developed for use in valuing employee stock options. Under APB 25, when the exercise price of the Company's employee stock options is lower than the market price of the underlying stock on the date of grant, a compensation expense is recognized.

Pro forma information regarding net income and earnings per share is required by SFAS 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value method was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted average assumptions for October 2001, September 2001, August 2000, May 2000, and 1999, respectively: risk-free interest rates of 4.01%, 4.45%, 5.32%, 5.29% and 4.47%; expected dividend yields of 5.00%, 3.54%, 3.78%, 3.54% and 3.54%; volatility factors of the expected market price of the Company's Ordinary Shares of 0.412, 0.277, 0.422, 0.403 and 0.454; and a weighted-average expected life of the option of 5 years.

The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options, which have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions including the expected stock price volatility. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing models do not necessarily provide a reliable measure of the fair value of its employee stock options.

For purposes of pro forma disclosures, the estimated fair value of the options is recognized to expense according to the options' graded vesting schedule of 30% at the end of each the first and the second year and 40% at the end of the third year of continued employment, for plans prior to December 31, 1996. For plans established after that date, the estimated fair value of the options is recognized to expense over the vesting period of five or four years. An adjustment to eliminate compensation cost previously recognized for options that were subsequently forfeited is recognized when the forfeiture occurs. Had compensation expense for SCOR's stock option plans been recognized in accordance with SFAS 123, SCOR's net income, basic earnings per share and diluted earnings per share would have been EUR - 568 million or EUR - 4.16 and EUR - 4.16 per share, respectively, for the year ended December 31, 2002, EUR - 372 million or EUR - 10.94 and EUR - 9.58 per share, respectively, for the year ended December 31, 2001 and EUR 71 million or EUR 2.26 and EUR 2.14 per share, respectively, for the year ended December 31, 2000.

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**Note 11. Catastrophe Reserve**

Management has allocated a portion of SCOR Group's consolidated retained earnings to a catastrophe reserve that is not available for dividend distribution. This reserve is intended to represent an allocation of funds for settlement of claims related to future catastrophic disasters.

**Note 12. Financial Instruments**

**Item 22. Concentration of credit risk**

Credit risk arises from the possible inability of counter parties to meet the terms of their contracts and from changes in security values, interest rates, and currency rates. In the event counter parties are unable to fulfill their contractual obligations, future losses due to defaults may exceed amounts currently being recognized in the balance sheet up to a maximum of the notional principal amounts of the instruments. Counter parties to the financial instruments are, in decreasing order of magnitude, foreign and domestic commercial banks, U.S. Government-chartered organizations, sovereigns and corporations. In selecting its counter parties, the Group carefully assesses their creditworthiness by evaluating credit exposure and referring to the ratings of widely accepted credit rating services. With certain counter parties, the Group receives cash and/or investment grade securities as collateral to mitigate its credit exposure.

At December 31, 2003, the Group did not have a material concentration of financial instruments in any single investee, industry or geographic location. Almost all of the Group's investment in fixed maturities are investment grade securities.

The Group's client base and the geographic diversity thereof limit the concentration of credit risk on amounts due from clients. At December 31, 2003, the Group had no significant concentrations of credit risk by geographic area.

**Item 23. Fair value of financial instruments**

The following methods and assumptions were used by the Group to estimate the fair value disclosures for its assets and liabilities as of December 31, 2003 and 2002:

**Item 24. Fixed maturities and equity securities**

Fair values are based on quoted market prices or dealer quotes. If quoted market prices are not available, fair value is estimated using quoted market prices for similar securities.

**Item 25. Cash and short-term investments**

The purchase cost is a reasonable estimate of fair value.

**Item 26. Long-term debt**

Fair value is based on the discounted amount of future cash flows using the Group's current estimated borrowing rate for a similar liability. To the extent that borrowings carry a variable rate of interest, book value approximates fair value.

**Item 27. Commercial paper and note payable**

The carrying value is a reasonable estimate of fair value due to the short-term variable rate nature of this liability. Furthermore, fair value of hedged commercial paper and note payable is based on the discounted amount of future cash flows.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)****Item 28. Interest rate swaps**

Fair value is based on the discounted amount of future cash flows using the appropriate market rate.

**Item 29. Forward rate agreement**

Fair value is based on the difference between the exchange rate of the forward contract and the spot rate for a similar contract on the market.

The estimated fair values of the Group's financial instruments are as follows:

|                                       | As of<br>December 31, 2002 |            | As of<br>December 31, 2003 |            |
|---------------------------------------|----------------------------|------------|----------------------------|------------|
|                                       | Carrying<br>amount         | Fair value | Carrying<br>amount         | Fair value |
|                                       | (EUR, in millions)         |            |                            |            |
| <b>Assets</b>                         |                            |            |                            |            |
| Fixed maturities at fair value        | 6,107                      | 6,107      | 5,698                      | 5,698      |
| Equity securities, available for sale | 573                        | 573        | 269                        | 269        |
| Trading equity securities             |                            |            | 34                         | 34         |
| Short-term investments                | 198                        | 198        |                            |            |
| Cash                                  | 1,788                      | 1,788      | 1,824                      | 1,824      |
| Derivative instruments                | 21                         | 21         | 78                         | 78         |
| <b>Liabilities</b>                    |                            |            |                            |            |
| Convertible subordinated debentures   | 251                        | 237        | 257                        | 252        |
| Debentures                            | 200                        | 200        | 200                        | 210        |
| Notes payable                         | 62                         | 62         | 36                         | 36         |
| Commercial paper                      |                            |            |                            |            |
| Derivative instruments                | 26                         | 26         | 9                          | 9          |

**Note 13. Derivative instruments**

SCOR is exposed to market risk from changes in foreign currency exchange rates, interest rates and equity security prices that have an adverse effect on the fair value of financial instruments and derivative financial instruments. SCOR manages its market risks, as well as risk exposure relating to non-financial assets, liabilities and transactions by defining centralized investment policy guidelines, using derivatives to protect its investment portfolio or rebalancing its existing asset and liability portfolio.

The Group takes advantage of a variety of derivative instruments to reduce this exposure to market risk and in conjunction with its foreign currency asset/liability management. Derivatives used by the Group include interest rate swaps, interest rate floors, indexed options, warrants, equity options, currency swaps, currency forward purchases and sales. Weather derivatives and credit derivatives, used or issued by the Group are not considered derivative instruments under the definition of SFAS 133.

Subsequent to the adoption of SFAS 133 Accounting for derivative instruments and hedging activities, the Group's derivative instruments are accounted for on a fair value basis, and reported as investments, derivative assets or derivative liabilities. When certain conditions are met, a derivative may be specifically designated as a hedge and accounted for as fair value, cash flow or foreign currency hedge, for all or a specific portion of the identified hedged risk. The Group did not designate any cash flow hedge. As of December 31, 2001, the related transition adjustment resulted in a gain of EUR 2 million reported in Cumulative effect of change in accounting principle (EUR 1 million net of taxes).

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

As of December 31, 2003, the Group has not recorded any material income related to derivatives, except for the credit derivative agreement with Goldman Sachs and the forward sale of USD 400 million.

***Fair Value Hedges:***

SCOR actively draws on its fixed rates available lines of commercial paper and medium-term negotiable notes in order to maintain the adequate level of cash needed in its regular reinsurance and investing transactions. Most of the time amounts drawn significantly exceed those requirements and the bulk of available funds is then invested in short-term investments. Group's fixed-rate commercial paper and notes payable are generally swapped to floating rates under terms that match those of the debt instruments. Existing spread in the debt pay fixed and the swap receive fixed results in a pay floating rate that is generally lower than EONIA (Euro Overnight Index Average) rates earned on the pool of available funds.

Several pay variable receive fixed interest rate swaps were designated as fair value hedges to interest rate risk of fixed-rate notes payable and commercial paper debt. Conditions that allowed these designations are met therefore those hedged items are accounted for at fair value. The change of fair value in those derivatives together with the change in fair value of the hedged items are reported in the statement of income.

The loss of the hedges ineffectiveness of EUR 514,010 was recognized in net investment income in 2003.

***Foreign Currency Hedges:***

The Group attempts to match its assets and liabilities on a currency-by-currency basis in each currency for which an organized financial or foreign exchange market is available, primarily by investing in assets that are denominated in the currency of the Group's corresponding reinsurance liabilities. Management adjusts open positions in specific currencies, generally on a quarterly basis, to manage any excess or deficit of assets compared to liabilities in a particular currency. Total currency exposure (other than with respect to the euro) is limited to the excess (or deficiency) of assets over liabilities in each currency.

The U.S. dollar represents the most significant portion of those reserves not denominated in currencies of the European Economic and Monetary Union. In addition, acquisitions the Group entered into 2001 were denominated in U.S. dollar. SCOR arranged two foreign exchange hedges in the first half of 2001. The first concerned the forward purchase of USD 315 million to cover excess book liabilities in this currency. The second involved a matching forward sale of US dollars for the same amount, in order to hedge the value of equity investments in that currency. The two hedging transactions were repeated on January 3, 2002 for a total of USD 450 million and were stopped at the end of June 2002.

In order to protect the subsidiaries' net asset denominated in US dollars as well as the Group's shareholders' equity, a new foreign-exchange currency hedge has been set up in September 2003, through a forward sale of US dollars 400 million (corresponding to the value of the equity investments denominated in this currency) against euros. This operation allowed to reduce the unrealized exchange loss shown under the item currency translation adjustment in the Group's shareholders' equity for an amount of EUR 37 million.

Those derivatives are carried at fair value and classified as derivative assets and derivative liabilities.

SCOR has also designated a non-derivative instrument as hedging the foreign currency exchange risk of certain of its subsidiaries. The net loss included in the cumulative translation adjustment of the equity was EUR 34 million in 2003.

***Credit Derivative Hedges:***

On December 1, 2003, SCOR completed its exit of credit derivative exposure by entering into an agreement with Goldman Sachs to hedge the Group entirely against all credit events, representing a maximum loss amount of

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

USD 2.5 billion, that occur on or subsequent to that date. The related derivative instrument is shown at its fair value at year-end on the balance sheet for EUR 39 million.

**Non-hedge instruments:**

Derivatives used in conjunction with the Group's investment strategy:

To a lesser extent, the Group uses indexed options as well as pay variable receive variable structured on different maturities interest rate swaps to manage volatility on the bond portfolio. The Group also uses a limited volume of warrants, equity options, equity index instruments in accordance with its selective equity investment policy to provide higher returns on selected equity lines. Sales of call options are used by the Group to mitigate the effect of possible decline in value of identified equities. Those derivatives are carried at fair value and classified as investments or derivative on the balance sheets.

Other derivatives used by the Group:

The Group entered into specific interest rate floor agreements in conjunction with Property-Casualty or Life reinsurance transactions, in order to mitigate the effect of change in interest rates on the return of specific contracts. Those derivatives are carried at fair value and classified as derivative on the balance sheets. Some particular alternative reinsurance transactions were also based on indexed options. Certain Life reinsurance annuity-based contracts underwritten by SCOR Life Re include specified market index return. Matching investments are structured on similar index put and call options that replicate the fluctuation of those indexes.

Other interest rate swaps use by the Group are carried at fair value and classified as derivative on the balance sheets for EUR 2 million in assets and EUR 9 million in liabilities.

**Note 14. Commitments**

We enter into off-balance-sheet arrangements in the ordinary course of business both on our own behalf and on behalf of our customers.

Off-balance-sheet arrangements we enter into for our clients consist of letter of credit (LOC) transactions where we provide LOC coverage for all or part of our reinsurance obligations to ceding companies, or where similar coverage is provided to us by our retrocessionaires. These transactions are entered into in the ordinary course to comply with ceding companies' credit or regulatory requirements. We also pledge enter some securities as collateral in order to guarantee the payment of cedents' reserves. The following table sets forth our off-balance-sheet engagements at December 31, 2001, 2002 and 2003:

|                             | Year ended December 31, |       |       |
|-----------------------------|-------------------------|-------|-------|
|                             | 2001                    | 2002  | 2003  |
|                             | (EUR, in millions)      |       |       |
| <b>Commitments received</b> |                         |       |       |
| Unused credit lines         | 640                     | 100   | 50    |
| Endorsements and sureties   | 2                       | 1     | 68    |
| Finance leases              |                         | 59    | 60    |
| Letters of Credit           | 78                      | 1,262 | 1,285 |
| Other commitments           |                         | 1     |       |
|                             | —                       | —     | —     |
| Total                       | 720                     | 1,423 | 1,463 |

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|                           | Year ended December 31, |       |       |
|---------------------------|-------------------------|-------|-------|
|                           | 2001                    | 2002  | 2003  |
|                           | (EUR, in millions)      |       |       |
| <b>Commitments given</b>  |                         |       |       |
| Endorsements and sureties | 2                       | 1     | 90    |
| Finance leases            | 5                       | 120   | 102   |
| Letters of Credit         | 1,459                   | 1,085 | 594   |
| Repos and equivalents     |                         |       |       |
| Collateralized securities | 795                     | 2,583 | 3,226 |
| Other commitments         | 27                      | 23    | 139   |
|                           | <hr/>                   | <hr/> | <hr/> |
| Total                     | 2,288                   | 3,812 | 4,151 |
|                           | <hr/>                   | <hr/> | <hr/> |

We are not aware of factors relating to the foregoing off-balance-sheet arrangements that are reasonably likely to adversely affect liquidity trends or the availability of or requirements for capital resources. As of December 31, 2003, there were no material additional financial commitments required from Group companies in respect of such arrangements.

At the end of December 2003, SCOR Group received unused credit line for EUR 50 million and letters of credit for EUR 1,285 millions.

In December 2003, SCOR signed an agreement with a number of banks concerning EUR 50 million in confirmed credit lines and EUR 676 million in letters of credit. Details of the agreement are provided below:

SCOR has pledged shares in its subsidiaries for a value of EUR 50 million in order to guarantee the commitment received from banks to provide short-term credit.

The commitments received from banks to provide EUR 676 million in letter of credit is covered by two contracts with by the banks: Contract with a banking trust for an amount of EUR 581 millions (USD 732 million) covered by various guarantees:

available-for-sale shares pledged for a value of EUR 514 million

buildings pledged for a value of EUR 30 million

subsidiaries shares pledged for a value of EUR 1,189 million.

Contract with Natexis for an amount of EUR 95 million (USD 120 million) specifically concerning our commitments on the September 11 tragedy, and which is guaranteed in full by a trust fund (other guarantees given).

As far as the contract with the banking trust is concerned, on March 31, 2004 at the latest, the cumulated amount of the OAT guarantees was to be equal to 105% of the outstanding credit. Since this limit was reached, the banks gave a release of buildings and subsidiaries collateralized securities, except for the collateralization of SCOR VIE s securities that have authority to guarantee SCOR Vie s credit.

On November 14, 2003, in the context of the transfer of the Life business of SCOR to SCOR VIE, SCOR VIE entered into a EUR 110 million-credit facility agreement with a banking syndicate, utilizable by the issuance of letters of credit. This agreement took effect on December 1, 2003, the date at which the transfer of the SCOR Life business to SCOR VIE took effect. This amount was subsequently reduced to EUR 87 million on December 31, 2003.

**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

At the same time, SCOR has pledged to disclose the following information to the banks:

on any disposal of assets by SCOR or by a pledged subsidiary for an amount superior to EUR 30 million and on the realization of any exceptional product, including a capital increase. Cash received from the sale of the SCOR building was pledged in 2004;

on the Company's financial statements (annual, half-yearly, quarterly) within the prescribed time and of any information about its financial situation;

communication within 20 days on any change of the social bodies' members and concerning the auditors;

notification without any delay of any major event, of any claim for an amount superior to USD 50 million and of any legal proceeding for an amount superior to USD 50 million per claim.

**Note 15. Lines of Business and Geographic Information**

SCOR Group acting through the Company's four Non-Life (treaty Property-Casualty + Large Corporate Accounts), Life/Accident & Health, Credit, Surety and Political Risks and Alternative risks operating divisions, its ten subsidiary companies and their twenty-two branches and representative offices, provides treaty and facultative reinsurance on a worldwide basis to Property-Casualty and Life insurers.

Since 2003, the Group reorganizes its operations around four segments that correspond to the market of reinsurance. Responsibilities and reporting within the Group is established based on this structure, and operating results of those segments are reviewed by the Group's Executive Committee to make decisions about resources to be allocated to those segments and assess their performances. To correspond to Group organization, the two previous segments, treaty Property-Casualty and Large Corporate Accounts have been put together.

In addition to the four operating segments, the Group includes under 'Others' investment revenue allocated to shareholders' equity, amortization of goodwill and investments accounted for by the equity method.

Due to the way in which the Group is organized, its operations are presented herewith by business segment:

***Non-Life (Property-Casualty treaty and Large corporate accounts reinsurance)***

***Property-Casualty treaty:*** The Property-Casualty treaty segment includes the proportional (pro rata) and non-proportional (excess of loss and stop loss) treaty classes of property, casualty, marine, space and transportation, and construction. Property-Casualty also includes direct or allocated operating expenses and net income from Property-Casualty-related investing activities.

***Large corporate accounts:*** Large corporate accounts reinsurance includes large facultative business for large, complex industrial or technical risks, such as automotive assembly lines, semiconductor manufacturing plants, oil and gas or chemical facilities, oil and gas exploration and production sites, energy facilities, or boiler and machinery installations. Large corporate accounts reinsurance also includes direct or allocated operating expenses and net income from Large corporate accounts reinsurance-related investing activities.

***Life/Accident & Health***

Life/Accident & Health reinsurance includes Life reinsurance products as well as the personal segments of casualty reinsurance that are accident, disability, health, unemployment and long-term care. Life/Accident & Health reinsurance is conducted mainly through Division SCOR Vie, which also provides support in this segment of reinsurance to Group subsidiaries, SCOR Life U.S. Re, SCOR Deutschland and SCOR Italy. Life/Accident & Health also includes direct or allocated operating expenses and net income from Life/Accident & Health-related investing activities.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)*****Credit, Surety and Political Risks***

Credit, Surety and Political Risks includes the needs of its credit and surety insurance clients in providing treaty covers as well as non-proportional reinsurance, covering peak and cumulative risks. Credit, Surety and Political risks also includes direct or allocated operating expenses and net income from Credit, Surety and Political risks-related investing activities.

***Alternative risks (Commercial Risk Partners)***

Alternative risks reinsurance concerns all sectors of alternative risk transfer and mainly loss frequency driven by workers compensation, motor insurance and general liability in the US market, weather variations covers, primarily temperature-based derivatives and protection against combinations of fortuitous uncertainties with financial exposures. Alternative risks also includes direct or allocated operating expenses and net income from Alternative risks-related investing activities.

The following is a summary of the activity split:

Year ended December 31, 2001

|  | Non Life<br>(Property-<br>Casualty<br>& Large<br>Corporate<br>Accounts) | Life/<br>Accident &<br>Health | Credit/<br>Surety<br>Political<br>Risks | Alternative<br>risks<br>transfer | Others    | Consolidated  |
|--|---|-------------------------------|---|----------------------------------|-----------|---------------|
|  | (EUR, in millions)  |                               |   |                                  |           |               |
| Net premiums written                       | 1,953   | 896                           | 161                                     | 710                              |           | 3,720         |
| Net premiums earned                        | 1,967   | 852                           | 163                                     | 671                              |           | 3,653         |
| Net investment income                      | 121   | 91                            | 12                                      | 78                               | 45        | 347           |
| Net realized gains on investments          | 4   | 3                             |   | 2                                | 1         | 10            |
| <b>Total revenues</b>                      | <b>2,092</b>  | <b>946</b>                    | <b>175</b>                              | <b>751</b>                       | <b>46</b> | <b>4,010</b>  |
| Claim and claim expenses                   | 2,117(1)  | 741                           | 115                                     | 655                              |           | 3,628         |
| Acquisition costs                          | 506   | 219                           | 47                                      | 76                               |           | 848           |
| Underwriting and administration expenses   | 142   | 46                            | 5                                       | 16                               |           | 209           |
| Other income and expenses                  |   |                               |   |                                  | 8         | 8             |
| <b>Total expenses</b>                      | <b>2,765</b>  | <b>1,006</b>                  | <b>167</b>                              | <b>747</b>                       | <b>8</b>  | <b>4,693</b>  |
| Income accounted for by the equity method  |   |                               |   |                                  | 4         | 4             |
| Income before taxes and minority interests | (673)   | (60)                          | 8                                       | 4                                | 42        | (679)         |
| <b>Total assets as of December 31</b>      | <b>9,842</b>  | <b>4,343</b>                  | <b>718</b>                              | <b>2,030</b>                     |           | <b>16,933</b> |



(1)excluded a profit of EUR 64 million reported in cumulative effect of change in accounting principle (discount of workmen s compensation reserves)

F-42

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Year ended December 31, 2002

|  | Non Life<br>(Property-<br>Casualty<br>& Large<br>Corporate<br>Accounts) | Life/<br>Accident &<br>Health | Credit/<br>Surety<br>Political<br>Risks | Alternative<br>risks<br>transfer | Others      | Consolidated  |
|--|---|-------------------------------|---|----------------------------------|-------------|---------------|
|  | (EUR, in millions)  |                               |   |                                  |             |               |
| Net premiums written                       | 2,739   | 1,045                         | 108                                     | 466                              | —           | 4,358         |
| Net premiums earned                        | 2,575   | 901                           | 153                                     | 524                              | —           | 4,153         |
| Net investment income                      | 157   | 119                           | 13                                      | 73                               | 19          | 381           |
| Net realized gains on investments          | (21)  | (16)                          | (2)                                     | (10)                             | (3)         | (52)          |
| <b>Total revenues</b>                      | <b>2,711</b>  | <b>1,004</b>                  | <b>164</b>                              | <b>587</b>                       | <b>16</b>   | <b>4,482</b>  |
| Claim and claim expenses                   | 2,276   | 663                           | 278                                     | 714                              | —           | 3,931         |
| Acquisition costs                          | 579   | 245                           | 35                                      | 50                               | —           | 909           |
| Underwriting and administration expenses   | 150   | 66                            | 4                                       | 11                               | (23)        | 208           |
| Other income and expenses                  | —   | —                             | —                                       | —                                | (25)        | (25)          |
| <b>Total expenses</b>                      | <b>3,005</b>  | <b>974</b>                    | <b>317</b>                              | <b>775</b>                       | <b>(48)</b> | <b>5,023</b>  |
| Income accounted for by the equity method  | —   | —                             | —                                       | —                                | 4           | 4             |
| Income before taxes and minority interests | (294)   | 30                            | (153)                                   | (188)                            | 68          | (537)         |
| <b>Total assets as of December 31</b>      | <b>9,219</b>  | <b>4,099</b>                  | <b>714</b>                              | <b>1,904</b>                     | <b>—</b>    | <b>15,936</b> |

F-43

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Year ended December 31, 2003

|  | <b>Non Life<br/>(Property-<br/>Casualty<br/>&amp; Large<br/>Corporate<br/>Accounts)</b> | <b>Life/<br/>Accident &amp;<br/>Health</b> | <b>Credit/<br/>Surety<br/>Political<br/>Risks</b> | <b>Alternative<br/>risks<br/>transfer</b> | <b>Others</b> | <b>Consolidated</b> |
|--|---|--|---|---|---------------|---------------------|
|  | (EUR, in millions)  |  |   |   |               |                     |
| Net premiums written                       | 2,041   | 885  | 63  | (1)                                       |               | 2,988               |
| Net premiums earned                        | 2,174   | 869  | 122   | 159                                       |               | 3,324               |
| Net investment income                      | 209   | 54   | 11  | 54  | (7)           | 321                 |
| Net realized gains on investments          | 75  | 20   | 4   | 20  | (3)           | 116                 |
| <b>Total revenues</b>                      | <b>2,458</b>  | <b>943</b>                                 | <b>137</b>  | <b>233</b>                                | <b>(10)</b>   | <b>3,761</b>        |
| Claim and claim expenses                   | 2,042   | 653  | 157   | 338                                       |               | 3,190               |
| Acquisition costs                          | 469   | 252  | 30  | (9)                                       |               | 742                 |
| Underwriting and administration expenses   | 114   | 63   | 3   | 6   | (21)          | 165                 |
| Other income and expenses                  |   |  |   |   | (77)          | (77)                |
| <b>Total expenses</b>                      | <b>2,625</b>  | <b>968</b>                                 | <b>190</b>  | <b>335</b>                                | <b>(98)</b>   | <b>4,020</b>        |
| Income accounted for by the equity method  |   |  |   |   | 1             | 1                   |
| Income before taxes and minority interests | (167)   | (25)                                       | (53)  | (102)                                     | 89            | (258)               |
| <b>Total assets as of December 31</b>      | <b>8,177</b>  | <b>4,362</b>                               | <b>482</b>  | <b>445</b>                                |               | <b>13,466</b>       |

The following is a summary of the Group's business by geographic area. Allocations by geographic area have been made based on the location of the related subsidiary.

|                                       | <b>France</b>      | <b>Europe</b> | <b>North<br/>America</b> | <b>Asia</b> | <b>Consolidated</b> |
|---------------------------------------|--------------------|---------------|--------------------------|-------------|---------------------|
|                                       | (EUR, in millions) |               |                          |             |                     |
| <b>Year ended December 31, 2001</b>   |                    |               |                          |             |                     |
| Revenues                              | 1,131              | 515           | 2,170                    | 194         | 4,010               |
| Income before taxes                   | (369)              | 15            | (284)                    | 23          | (615)               |
| Identifiable assets as of December 31 | 7,394              | 1,800         | 7,346                    | 393         | 16,933              |
| <b>Year ended December 31, 2002</b>   |                    |               |                          |             |                     |
| Revenues                              | 1,362              | 708           | 2,131                    | 281         | 4,482               |
| Income before taxes                   | (490)              | 65            | (138)                    | 43          | (520)               |
| Identifiable assets as of December 31 | 7,316              | 2,047         | 6,167                    | 406         | 15,936              |
| <b>Year ended December 31, 2003</b>   |                    |               |                          |             |                     |

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|                                       |       |       |       |     |        |
|---------------------------------------|-------|-------|-------|-----|--------|
| Revenues                              | 1,607 | 713   | 1,217 | 223 | 3,761  |
| Income before taxes                   | (179) | 112   | (249) | 58  | (258)  |
| Identifiable assets as of December 31 | 6,836 | 1,742 | 4,519 | 369 | 13,466 |

**Note 16. Unpaid loss and loss adjustment expenses**

The Group has to place significant reliance on the information obtained from its cedants to develop assumptions to estimate its ultimate liability. The subsequent development of these liabilities might not conform to the

F-44

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**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

assumptions inherent in their determination. As a result, the amounts ultimately settled could vary significantly from the estimates included in the accompanying consolidated financial statements.

The adverse development on prior year losses does not reflect the additional premium that is required under the reinsurance contracts as a result of those additional losses. Such additional premium is recognized in net income in the same period as the additional losses and is reported as premiums earned.

The following provides the reconciliation of beginning and ending reserve balances for unpaid Property-Casualty losses and loss adjustment expenses ( LAE ) on a net of reinsurance basis to the amounts recorded in the balance sheet:

**Reconciliation of Reserves for Losses and LAE**

|   | Year ended December 31, |       |       |
|---|-------------------------|-------|-------|
|   | 2001                    | 2002  | 2003  |
|   | (EUR, in millions)      |       |       |
| Reserves for losses and LAE at beginning of year, net           | 5,068                   | 6,917 | 6,899 |
| Effect of changes in foreign currency exchange rates            | 133                     | (738) | (657) |
| Effect of claims portfolio transfer and other reclassifications | 1,071(2)                | 73    | 35    |
| Incurred related to:  |                         |       |       |
| Current year  | 3,076                   | 2,785 | 1,596 |
| Prior years   | 101                     | 671   | 1,173 |
| Total incurred losses and LAE <sup>(1)</sup>                    | 3,177                   | 3,456 | 2,769 |
| Change in accounting principle                                  | (62)                    |       |       |
| Paid related to:  |                         |       |       |
| Current year  | 738                     | 450   | 68    |
| Prior years   | 1,732                   | 2,358 | 2,648 |
| Total paid losses and LAE <sup>(1)</sup>                        | 2,470                   | 2,808 | 2,716 |
| Reserves for losses and loss expenses at end of year net        | 6,917                   | 6,900 | 6,330 |
| Reinsurance recoverable on unpaid losses                        | 1,448                   | 1,067 | 673   |
| Reserves for losses and loss expenses at end of year gross      | 8,365                   | 7,967 | 7,003 |

(1) Initial gross, initial retroceded and initial net reserves are shown on a U.S. GAAP basis. Paid (cumulative) amounts and reserve re-estimated amounts are shown on a calendar year basis.

(2) SOREMA acquisition

Together with the World Trade Center tragedy, an unprecedented catastrophe in the history of insurance, the market results were also affected by the need to bolster reserves set aside in 2001 year, leading us to reinforce our reserves on US treaties regarding prior accident years (from 1997 to 1999, the low point of the previous cycle). SCOR's booked reserves on the World Trade Center tragedy are based on the assumption of a single event. To face loss incurred degradation on the underwriting years 2001 and prior, the group had, on Back on Track plan, made additional reserves:

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The primary reason for such reserves strengthening is as follows:

For 2001 and prior reserves in 2002:

Additional reserve of EUR 154 million for SCOR US, increasing its total reserves to EUR 2.6 billion. These additional reserves apply to all the underwriting years, in particular 1998-2001, and to Program Business activities (in which underwriting was discontinued at end-2001).

F-45

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**Table of Contents**

**SCOR**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Additional reserve of EUR 141 million for Commercial Risk Partners. These additional reserves mainly relate to prospective finite risk contracts for Workers Compensation in 1999 and 2000. Finite risk for such contracts were cut back significantly in first-half 2002 and the Group has discontinued its underwriting activities in this business line.

Additional reserve of EUR 30 million for the Credit and Surety business, These additional reserves relate to credit derivatives reinsurance, the underwriting of which was discontinued in November 2001.

Additional reserves of EUR 15 million for exposure to asbestos and pollution risks, so as to reflect recent legal developments in the USA. For 2002 and prior reserves in 2003:

Additional reserve of EUR 227 million applied to all the underwriting years, in particular 1998-2001, and to Program Business activities (in which underwriting was discontinued at end-2001).

Additional reserve of EUR 45 million on Commercial Risk Partner relating mainly to prospective finite risk contracts for Workers Compensation in 1999 and 2000

The Group's reserves for losses and LAE include an estimate of its ultimate liability for asbestos and environmental claims for which an ultimate value cannot be estimated using traditional reserving techniques and for which there are significant uncertainties in estimating the amount of the Group's potential losses. SCOR and certain of its subsidiaries, of which principally SCOR Paris and SCOR U.S., have received and continue to receive notices of potential reinsurance claims from ceding insurance companies which have in turn received claims asserting environmental and asbestos losses under primary insurance policies, in part reinsured by Group companies. Such claims notices are frequently merely precautionary in nature and generally are unspecific, and the primary insurers often do not attempt to quantify the amount, timing or nature of the exposure. Given the lack of specificity in these notices, SCOR cannot quantify its potential exposure regarding the claims reported. In addition, due to the changing legal and regulatory environment and changes in tort law, in our evaluation, the final cost of our exposure to asbestos related and environmental claims appears to be increasing, but we are unable to determine to what degree. Diverse factors could increase our exposure to the consequences of asbestos related risks, such as an increase in the number of claims filed or in the number of persons likely to be covered by these claims. These uncertainties inherent to environmental and asbestos claims are unlikely to be resolved in the near future. Evaluation of these risks is all the more difficult given that claims related to asbestos and environmental pollution are often subject to payments over long periods of time. In these circumstances, it is difficult for us to estimate the reserves that should be recorded for these risks and to guarantee that the amount reserved will be sufficient.

As a result of these imprecisions and uncertainties, we cannot exclude the possibility that we could be required to pay significant claims in these areas and these payments would have a material effect on our results and financial conditions. Case reserves have been established when sufficient information has been developed to indicate the involvement of a specific reinsurance contract. In addition, incurred but not reported reserves have been established to provide for additional exposure on both known and unasserted claims. These reserves are reviewed and updated continually. In establishing liabilities for asbestos and environmental claims, management considers facts currently known and the current legal and tort environment.

**Table of Contents****SCOR****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

|  | Year ended December 31, |      |      |                              |      |      |
|--|-------------------------|------|------|------------------------------|------|------|
|  | Asbestos <sup>(1)</sup> |      |      | Environmental <sup>(1)</sup> |      |      |
|  | 2001                    | 2002 | 2003 | 2001                         | 2002 | 2003 |
|  | (EUR, in millions)      |      |      |                              |      |      |
| Gross Non-Life claims reserves, including IBNR reserves          | 124                     | 157  | 109  | 92                           | 88   | 59   |
| % of total loss and LAE reserves                                 | 1.3%                    | 1.6% | 1.3% | 0.9%                         | 0.9% | 0.7% |
| Non-Life claims and LAE paid                                     | 15                      | 7    | 15   | 17                           | 71   | 13   |
| % of the Group's total net property-casualty claims and LAE paid | 0.6%                    | 0.2% | 0.5% | 0.6%                         | 2.2% | 0.4% |

(1) Asbestos and environmental (A&E) reserve data includes SCOR's estimated A&E exposures in respect of its participation in the Anglo French Reinsurance Pool, for which A&E exposures for the years shown were as follows:

The 2001 reserves are respectively EUR 38 million and EUR 35 million for asbestos and environmental. The 2001 paid claims and LAE are respectively EUR 2.4 million and EUR 2.2 million for asbestos and environmental.

The 2002 reserves are respectively EUR 30 million and EUR 28 million for asbestos and environmental. The 2002 paid claims and LAE are respectively EUR 0.8 million and EUR 0.7 million for asbestos and environmental.

The 2003 reserves are respectively EUR 19 million and EUR 18 million for asbestos and environmental. The 2003 paid claims and LAE are respectively EUR 0.6 million and EUR 0.9 million for asbestos and environmental.

**Note 17. Contingencies**

In December 2003, the minority shareholders of IRP Holdings, Highfields Capital filed a petition with the High Court of Dublin seeking injunctive relief, including: (i) a declaration that, as a result of SCOR's actions, the affairs of IRP Holdings have been conducted in a way that is oppressive and/or in disregard of Highfields' interests; (ii) an order directing or declaring the termination of the quota share agreements between Irish Reinsurance Partners, as retrocessionnaires, and SCOR, from such date as the Court may direct; (iii) an injunction that certain existing arrangements between SCOR and IRP Holdings under the quota share agreement, pursuant to which SCOR currently withholds certain funds of IRP Holdings, be terminated and such funds be returned to IRP Holdings; and (iv) an order for the reduction of IRP Holdings' capital and the corresponding return of capital to the shareholders of IRP Holdings. The minority shareholder also applied for the dissolution of IRP Holdings on equitable grounds. In March 2004, the minority shareholder filed a related complaint against SCOR in the U.S. District Court for the District of Massachusetts. The complaint alleges fraud and related state law claims in connection with the minority shareholder's investment in IRP and seeks unspecified compensatory and exemplary damages as well as interest and costs. SCOR has not yet been able to determine, how and if the lawsuit will impact SCOR.



**Table of Contents****SCHEDULE I SUMMARY OF INVESTMENTS OTHER THAN INVESTMENTS****IN RELATED PARTIES**

December 31, 2003 (EUR, in millions)

| Col A  | Col B            | Col C        | Col D                                      |
|--|------------------|--------------|--|
| Type of investment   | Acquisition cost | Fair Value   | Amount at which shown in the balance sheet |
| Fixed maturities:  |                  |              |  |
| Available for sale:  |                  |              |  |
| Debt securities issued or guaranteed by the French government or its agencies                        | 1,211            | 1,201        | 1,201                                      |
| Debt securities issued or guaranteed by the U.S. government or its agencies                          | 1,213            | 1,215        | 1,215                                      |
| Obligations of U.S. states and political subdivisions  | 152              | 157          | 157  |
| Debt securities issued or guaranteed by the European Union   | 645              | 643          | 643  |
| Debt securities issued or guaranteed by other national, state or local governments or their agencies | 309              | 323          | 323  |
| Corporate debt securities  | 1,191            | 1,218        | 1,218                                      |
| Mortgage-backed securities   | 873              | 910          | 910  |
| Other debt securities  | 34               | 31           | 31   |
|  | <u>5,628</u>     | <u>5,698</u> | <u>5,698</u>                               |
| Total fixed maturities available for sale  | 5,628            | 5,698        | 5,698                                      |
|  | <u>5,628</u>     | <u>5,698</u> | <u>5,698</u>                               |
| Held to maturity:  |                  |              |  |
|  | <u>5,628</u>     | <u>5,698</u> | <u>5,698</u>                               |
| Total fixed maturities   | 5,628            | 5,698        | 5,698                                      |
|  | <u>5,628</u>     | <u>5,698</u> | <u>5,698</u>                               |
| Equity securities:   |                  |              |  |
| Available for sale   |                  |              |  |
| Trading  | 281              | 269          | 269  |
|  | 26               | 34           | 34   |
|  | <u>307</u>       | <u>303</u>   | <u>303</u>                                 |
| Total equity securities  | 307              | 303          | 303  |
|  | <u>307</u>       | <u>303</u>   | <u>303</u>                                 |
| Short-term investments   |                  |              |  |
|  | <u>295</u>       |              | <u>295</u>                                 |
| Other long-term investments  | 295              |              | 295  |
|  | <u>295</u>       |              | <u>295</u>                                 |
| Total investments  | 6,230            |              | 6,296                                      |
|  | <u>6,230</u>     |              | <u>6,296</u>                               |
| Cash and cash equivalents  | 1,824            |              | 1,824                                      |
|  | <u>1,824</u>     |              | <u>1,824</u>                               |

**Table of Contents****SCHEDULE III SUPPLEMENTARY INSURANCE INFORMATION**

December 31, 2003, 2002 and 2001

(EUR, in millions)

| Col. A                        | Col. B                               | Col. C   | Col. D               | Col. E   |
|-------------------------------|--------------------------------------|--|----------------------|--|
|                               | Deferred Policy<br>Acquisition Costs | Future Policy<br>Benefits, Losses,<br>Claims, and Loss<br>Expenses | Unearned<br>Premiums | Other Policy<br>Claims and<br>benefits Payable |
| December 31, 2003:            |                                      |  |                      |  |
| Life insurance and annuities  | 246                                  | 2,562  |                      |  |
| Property-casualty reinsurance | 237                                  | 7,003  | 1,124                |  |
| Total                         | 483                                  | 9,565  | 1,124                |  |
|                               | ■                                    | ■  | ■                    | ■  |
| December 31, 2002:            |                                      |  |                      |  |
| Life insurance and annuities  | 155                                  | 2,368  |                      |  |
| Property-casualty reinsurance | 299                                  | 7,967  | 1,617                |  |
| Total                         | 454                                  | 10,335   | 1,617                |  |
|                               | ■                                    | ■  | ■                    | ■  |
| December 31, 2001:            |                                      |  |                      |  |
| Life insurance and annuities  | 104                                  | 2,601  |                      |  |
| Property-casualty reinsurance | 248                                  | 8,365  | 1,665                |  |
| Total                         | 352                                  | 10,966   | 1,665                |  |
|                               | ■                                    | ■  | ■                    | ■  |

This schedule has been prepared in a manner consistent with the classification of Balance Sheet and Income Statement that are reviewed by the Group's Executive Committee. The corresponding information for the income statement is presented for Property-Casualty treaty, Life/ Accident & Health and Specialty Property-Casualty reinsurance segments in Note 15 to the consolidated financial statements.

S-2

**Table of Contents****SCHEDULE IV REINSURANCE**

December 31, 2003, 2002 and 2001

(EUR, in millions)

| Col. A                                       | Col. B          | Col. C                         | Col. D                             | Col. E        | Col. F                              |
|--|-----------------|--------------------------------|------------------------------------|---------------|-------------------------------------|
|  | Gross<br>Amount | Ceded to<br>Other<br>Companies | Assumed<br>from Other<br>Companies | Net<br>Amount | % of<br>Amount<br>Assumed to<br>Net |
| Year Ended December 31, 2003:                |                 |                                |                                    |               |                                     |
| Life insurance in force                      | —               | —                              | —                                  | —             |                                     |
| Insurance premiums and other considerations: |                 |                                |                                    |               |                                     |
| Life insurance and annuities                 |                 | 66                             | 582                                | 516           | 138%                                |
| Property-casualty insurance                  |                 | 252                            | 2,724                              | 2,472         | 110%                                |
| Total  | —               | 318                            | 3,306                              | 2,988         | 115%                                |
| Year Ended December 31, 2002:                |                 |                                |                                    |               |                                     |
| Life insurance in force                      | —               | —                              | —                                  | —             |                                     |
| Insurance premiums and other considerations: |                 |                                |                                    |               |                                     |
| Life insurance and annuities                 |                 | 97                             | 675                                | 578           | 117%                                |
| Property-casualty insurance                  |                 | 471                            | 4,046                              | 3,575         | 113%                                |
| Total  | —               | 568                            | 4,721                              | 4,153         | 114%                                |
| Year Ended December 31, 2001:                |                 |                                |                                    |               |                                     |
| Life insurance in force                      | —               | —                              | —                                  | —             |                                     |
| Insurance premiums and other considerations: |                 |                                |                                    |               |                                     |
| Life insurance and annuities                 |                 | 102                            | 648                                | 546           | 119%                                |
| Property-casualty insurance                  |                 | 547                            | 3,654                              | 3,107         | 118%                                |
| Total  | —               | 649                            | 4,302                              | 3,653         | 118%                                |

**Table of Contents****SCHEDULE V VALUATION AND QUALIFYING ACCOUNTS**

December 31, 2003, 2002 and 2001

| Col. A   | Col. B                       | Col. C                           |                              | Col. D     | Col. E                 |
|--|------------------------------|----------------------------------|------------------------------|------------|------------------------|
| Description  | Balance at beginning of year | Additions                        |                              | Deductions | Balance at end of year |
|  |                              | 1) Charged to costs and expenses | 2) Charged to other accounts |            |                        |
| December 31, 2003:                                 |                              |                                  |                              |            |                        |
| Reserves deducted from assets to which they apply: |                              |                                  |                              |            |                        |
| Investments  | 32                           | 3                                |                              |            | 35                     |
| Reinsurance balance receivable                     | 9                            |                                  | (1)                          |            | 8                      |
| Advances to and investments in affiliates          | 16                           |                                  |                              |            | 16                     |
| Other assets                                       | 1                            |                                  |                              |            | 1                      |
|  | <u>58</u>                    | <u>3</u>                         | <u>(1)</u>                   | <u>—</u>   | <u>60</u>              |
| Reserves not deducted from assets <sup>(1)</sup> : |                              |                                  |                              |            |                        |
| Loss and loss adjustment expenses reserves, net    | 6,900                        | 89                               | (658) <sup>(2)</sup>         |            | 6,331                  |
| Unearned premium reserves, net                     | 1,487                        | (335)                            | (104) <sup>(3)</sup>         |            | 1,048                  |
| Reserve for future policy benefits, net            | 1,857                        | 534                              | (230) <sup>(4)</sup>         |            | 2,161                  |
|  | <u>10,244</u>                | <u>288</u>                       | <u>(992)</u>                 | <u>—</u>   | <u>9,540</u>           |
| December 31, 2002:                                 |                              |                                  |                              |            |                        |
| Reserves deducted from assets to which they apply: |                              |                                  |                              |            |                        |
| Investments  | 6                            | 25                               | 1                            |            | 32                     |
| Reinsurance balance receivable                     | 12                           |                                  | (3)                          |            | 9                      |
| Advances to and investments in affiliates          | 16                           |                                  |                              |            | 16                     |
| Other assets                                       | 2                            |                                  | (1)                          |            | 1                      |
|  | <u>36</u>                    | <u>25</u>                        | <u>(3)</u>                   | <u>—</u>   | <u>58</u>              |
| Reserves not deducted from assets <sup>(1)</sup> : |                              |                                  |                              |            |                        |
| Loss and loss adjustment expenses reserves, net    | 6,917                        | 721                              | (738) <sup>(2)</sup>         |            | 6,900                  |
| Unearned premium reserves, net                     | 1,412                        | 204                              | (129) <sup>(3)</sup>         |            | 1,487                  |
| Reserve for future policy benefits, net            | 1,953                        | 99                               | (195) <sup>(4)</sup>         |            | 1,857                  |
|  | <u>10,282</u>                | <u>1,024</u>                     | <u>(1,062)</u>               | <u>—</u>   | <u>10,244</u>          |
| December 31, 2001:                                 |                              |                                  |                              |            |                        |
| Reserves deducted from assets to which they apply: |                              |                                  |                              |            |                        |
| Investments  | 6                            |                                  |                              |            | 6                      |
| Reinsurance balance receivable                     | 5                            |                                  | 7                            |            | 12                     |
|  | <u>17</u>                    |                                  |                              | <u>(1)</u> | <u>16</u>              |

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|  |       |     |          |     |        |
|--|-------|-----|----------|-----|--------|
| Advances to and investments in affiliates          |       |     |          |     |        |
| Other assets                                       |       | 1   | 1        |     | 2      |
| Total  | 28    | 1   | 8        | (1) | 36     |
| Reserves not deducted from assets <sup>(1)</sup> : |       |     |          |     |        |
| Loss and loss adjustment expenses reserves, net    | 5,068 | 773 | 1,076(2) |     | 6,917  |
| Unearned premium reserves, net                     | 1,097 | 68  | 247(3)   |     | 1,412  |
| Reserve for future policy benefits, net            | 1,798 | 32  | 123(4)   |     | 1,953  |
| Total  | 7,963 | 873 | 1,446    |     | 10,282 |

(1) Provisions to reserves and deductions from reserves presented as a net provision or a net deduction.

(2) of which, translation adjustment of EUR 657 million in 2003, EUR 738 million in 2002, EUR 124 million in 2001 and increases of EUR 952 million due to the acquisition of Sorema N.A. and Sorema S.A. in 2001.

(3) of which, translation adjustment of EUR 104 million in 2003, EUR 129 million in 2002, EUR 36 million in 2001 and increases of EUR 211 million from the acquisition of SOREMA N.A. and Sorema S.A. in 2001.

(4) of which, translation adjustment of EUR 230 million in 2003, EUR 195 million in 2002, EUR 56 millions in 2001 and increases of EUR 67 million from the acquisition of Sorema N.A. and Sorema S.A. in 2001.

S-4

**Table of Contents****SCHEDULE VI SUPPLEMENTAL INFORMATION CONCERNING****PROPERTY/ CASUALTY INSURANCE OPERATIONS****(I) DECEMBER 31, 2003, 2001 AND 2000****(EUR, in millions )**

| Col. A                                   | Col. B                            | Col. C  | Col. D                                | Col. E            |
|--|-----------------------------------|---|---------------------------------------|-------------------|
| Affiliation with Registrant              | Deferred Policy Acquisition Costs | Reserves for Unpaid Claims, and Claim Adjustment Expenses | Discount if any, Deducted in Column C | Unearned Premiums |
| Registrant and consolidated subsidiaries |                                   |   |                                       |                   |
| 2003                                     | 237                               | 7,003   | 104                                   | 1,124             |
| 2002                                     | 299                               | 7,967   | 210                                   | 1,617             |
| 2001                                     | 247                               | 8,365   | 190                                   | 1,665             |

For 2001, Claims and claim adjustment expenses incurred included a profit of EUR 62 million reported in cumulative effect of change in accounting principle (discount of workmen's compensation reserves) and excluded the GROUPAMA's guarantee to cover its technical reserves for the 2000 and previous years (EUR 128 million and EUR 73 respectively).

**Table of Contents**

**Signature**

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant certifies that it meets all of the requirements for filing on Form 20-F/A and has duly caused this Annual Report to be signed on its behalf by the undersigned, thereunto duly authorized.

SCOR  
(Registrant)

By: /s/ DENIS KESSLER

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Denis Kessler,  
Chairman and Chief Executive Officer

Dated October 20, 2004

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**Table of Contents**

**Appendix Index**

|                            | <b>Pages</b> |
|----------------------------|--------------|
| <b>Appendix 1</b>          |              |
| Glossary of selected terms | A-1 A-6      |

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**GLOSSARY OF SELECTED TERMS**

|   |   |
|---|---|
| <b>Accounting year</b>                      | The company's fiscal year in which the accounts are recorded. Because of the time required to transmit information for a given period of cover, the ceding company's accounting year may differ from that of the reinsurer. For reinsurers such as SCOR wishing to calculate their results more rapidly, estimates are made for the accounts of ceding companies for the last quarter or quarters not yet received at closing date.   |
| <b>Actuarial analyses; actuarial models</b> | Evaluation of risks in order to attempt to assure that premiums and loss reserves adequately reflect expected future loss experience and claims payments; in evaluating risks, mathematical models are used to predict future loss experience and claims payments based on past loss ratios and loss development patterns and other relevant data and assumptions.  |
| <b>Accident year</b>                        | The accounting year, in which loss events occur, regardless of when the losses are reported, booked or paid.  |
| <b>Additional reserves</b>                  | Reserves set aside by the reinsurer over and above the amount indicated by the insurer. They are intended to cover claims incurred but not reported (IBNR), and underestimated claims (IBNER – incurred but not enough reserved).   |
| <b>Adverse development</b>                  | Losses for which estimations of ultimate incurred losses and allocated LAE are proven inadequate. Increases in incurred losses as a result of adverse development are recognized in financial statements in the period of the change.   |
| <b>Alternative risk transfer, ART</b>       | A concept covering the financing of risks through programmes other than the traditional insurance, using a combination of capital markets, investment banking, and reinsurance.   |
| <b>Attachment point</b>                     | The amount of losses above which excess of loss reinsurance becomes operative.  |
| <b>Bancassurance; Bank insurance</b>        | The sale, marketing and promotion of insurance products by banks. Initially appeared in Europe in the 1980's, the term extended over the years to describe relationships between insurance companies and banks whereby the banks' network of branches, contacts and/or marketing or client information are used to distribute Property-Casualty and personal insurance products manufactured and administered by insurance companies. |
| <b>Broker distribution</b>                  | Reinsurance that is marketed and sold to ceding companies through reinsurance brokers.  |
| <b>Capacity</b>                             | Maximum amount of insurance or reinsurance available to cover risks for a company or for an entire market. An insurer's capacity generally depends on its share capital and reserves, and on its premium income.  |
| <b>Case reserves</b>                        | Loss reserves established with respect to individual reported claims.   |

**Table of Contents**

|  |  |
|--|--|
| <b>Casualty insurance</b>                        | Insurance that is primarily concerned with the losses caused by injuries to third persons (in other words, persons other than the policyholder) and the legal liability imposed on the insured resulting there from.   |
| <b>Catastrophe equalization reserves</b>         | Premium revenue deferred to future periods to provide against future catastrophes.   |
| <b>Ceded; cedent; ceding company</b>             | When a company reinsures its risk with another, it cedes business and is referred to as the ceding company, the cedent or the reinsured .  |
| <b>Class of business</b>                         | A homogeneous category of insurance. Since 1985, French reinsurers have utilized a uniform presentation that distinguishes between life, fire, crop hail, credit and surety, other risks, third party liability, motor, marine and aviation classes. The last eight of these form the general class of Property-Casualty business. English-speaking markets generally distinguish between Casualty (liability insurance) and Property (damage to goods). |
| <b>Combined ratio</b>                            | A combination of the underwriting expense ratio and the loss and LAE ratio, determined in accordance with GAAP. A combined ratio below 100% generally indicates profitable underwriting prior to the consideration of investment income. A combined ratio over 100% generally indicates unprofitable underwriting prior to the consideration of investment income.   |
| <b>Credit and surety insurance</b>               | Credit insurance provides cover against loss to a supplier caused by customer insolvency. Surety insurance is a commitment to a bondholder to substitute for his debtor in case of default by the latter.  |
| <b>Decennial insurance</b>                       | Decennial insurance provides cover to building owners and construction companies against losses caused by structural defects in new buildings resulting from inherent defects in design, construction or the materials employed. In a number of countries, including France, such coverage is required as a matter of law. It is generally granted for a period of ten years after the completion of construction.                                       |
| <b>Deposit</b>                                   | Amount deposited to guarantee the reinsurer s commitment vis-à-vis the ceding company. Cash deposits generally earn interest at a rate agreed at the time of writing the business. Income from securities deposited accrues to the reinsurer.  |
| <b>Direct distribution</b>                       | Reinsurance that is marketed and sold directly to ceding companies without the assistance of brokers or other intermediaries.  |
| <b>Earned premiums</b>                           | Amount of premium (calculated on a risk exposure or time apportion basis) corresponding to the expired portion of risk or time for which the reinsured policy(ies) was/were in effect.   |
| <b>Excess of loss reinsurance</b>                | A generic term describing reinsurance which indemnifies the reinsured against all or a specified portion of losses on underlying insurance contracts in excess of the ceding company s retention. Also known as non-proportional reinsurance.  |
| <b>Expense ratio; underwriting expense ratio</b> | Operating expenses as a percentage of net premiums earned.   |

**Table of Contents**

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| <b>Facultative reinsurance</b>                         | The reinsurance of all or a portion of the insurance provided by a single contract. Each contract reinsured is separately negotiated.  |
| <b>Gross premiums written</b>                          | Total premiums for insurance written and reinsurance assumed during a given period.  |
| <b>Group policy</b>                                    | A single insurance policy that provides cover against death, accident and sickness for several persons forming a homogeneous group, generally belonging to a single company or association.  |
| <b>Incurred but not reported reserves ( IBNR )</b>     | Loss reserves for estimated losses and LAE, which have been incurred, but which have not yet been reported to the insurer or reinsurer.  |
| <b>Loss</b>  | Event that triggers insurance cover. An event or series of events arising from a particular cause which gives rise to an insured or reinsured loss. Depending on the wording of the reinsurance agreement, such event may also include continuous exposure to conditions giving rise to losses, which may be generated under certain forms of Casualty insurance coverage. For coverage purposes, particularly under Catastrophe Excess agreements, the definition of occurrence may be restricted or expanded to include claims within a certain period of time (e.g., 72 hours) as one occurrence. |
| <b>Loss adjustment expenses ( LAE )</b>                | The expenses of settling claims, including legal and other fees and the portion of general expenses allocated to claim settlement costs.   |
| <b>Loss experience</b>                                 | Ratio of total cost of claims for the year to total earned premiums.   |
| <b>Loss ratio; loss and LAE ratio</b>                  | Losses and LAE incurred as a percentage of net premiums earned.  |
| <b>Loss reserves</b>                                   | Liabilities established by insurers and reinsurers to reflect the estimated cost of claims payments that the insurer or reinsurer will ultimately be required to pay in respect of insurance or reinsurance it has written. Loss reserves are established for losses and LAE, and consist of case reserves and IBNR reserves.  |
| <b>Low or working layer excess of loss reinsurance</b> | Reinsurance that absorbs the losses immediately above the reinsured's retention layer. A low layer excess of loss reinsurer will pay up to a certain monetary amount at which point a higher layer reinsurer or the ceding company will be liable for additional losses. Also known as working layer reinsurance.  |
| <b>Morbidity</b>                                       | The relative incidence of disability or sickness due to disease or physical impairment.  |
| <b>Mortality</b>                                       | The relative incidence of death of life insureds or annuitants.  |
| <b>Net premiums earned</b>                             | The portion of net premiums written during or prior to a given period that is recognized for accounting purposes as income during such period.   |
| <b>Net premiums written</b>                            | Gross premiums written for a given period less premiums ceded to retrocessionaires during such period.   |

**Table of Contents**

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|--------------------------------------|---|
| <b>Non-proportional reinsurance</b>  | Reinsurance contract written to protect the ceding company from all or part of claims in excess of a specified amount retained (priority). Also called Excess of Loss or Stop Loss reinsurance.   |
| <b>Probable maximum loss ( PML )</b> | The estimated anticipated maximum loss, taking into account ceding company and contract limits, caused by a single catastrophe affecting a broad contiguous geographic area, such as that caused by a hurricane or earthquake of such a magnitude that it is expected to recur once during a given return period, such as every 50, 100 or 200 years.   |
| <b>Primary insurer</b>               | An insurance company that issues insurance contracts to the public generally or to certain non-insurance entities.  |
| <b>Property insurance</b>            | Insurance that provides coverage to a person with an insurable interest in tangible property for that person's property loss, damage or loss of use.  |
| <b>Pro rata reinsurance</b>          | A generic term describing all forms of reinsurance in which the reinsurer shares a proportional part of the original premiums and losses of the reinsured. (Also known as proportional reinsurance, which includes quota share and surplus share reinsurance.)  |
| <b>Pure premium</b>                  | Premium equal to the statistical estimate of the risk covered by the insurer.   |
| <b>Reinstatement</b>                 | A provision in an excess of loss reinsurance contract, particularly catastrophe and clash covers, that provides for reinstatement of a limit which had been reduced by the occurrence of a loss or losses. The number of times that the limit can be reinstated varies, as does the cost of the reinstatement.  |
| <b>Reinstatement premiums</b>        | Additional premiums charged under certain excess of loss reinsurance contracts to restore coverage to original coverage amounts after a loss.   |
| <b>Reinsurance</b>                   | The practice whereby one party, called the reinsurer, in consideration of a premium paid to it, agrees to indemnify another party, called the reinsured or ceding company, for part or all of the liability assumed by the reinsured under a contract or contracts of insurance which it has issued. However, the legal rights of the insured generally are not affected by the reinsurance transaction and the insurance enterprise issuing the insurance contract remains liable to the insured for payment of policy benefits. The reinsured may be referred to as the original or primary insurer, the direct writing company, or the ceding company. |
| <b>Retention; retention level</b>    | The amount or portion of risk which an insurer or reinsurer retains for its own account. Losses in excess of the retention level are paid by the reinsurer or retrocessionaire. In proportional treaties, the retention may be a percentage of the original contract's limit. In excess of loss business, the retention is a fixed monetary amount of loss, a loss ratio or a percentage of the loss.   |
| <b>Retrocession</b>                  | A transaction whereby a reinsurer cedes to another reinsurer (the retrocessionaire) all or part of the reinsurance it has assumed. Retrocession provides reinsurers with benefits similar to those which reinsurance provides to ceding companies. Retrocession does not legally  |

**Table of Contents**

discharge the ceding reinsurer from its liability with respect to its obligations to the reinsured.

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| <b>Survival ratio</b>  | Measure developed by A.M. Best to measure the number of years it would take an insurance company to exhaust both its asbestos and environmental reserves for losses and loss expenses. This ratio is calculated by dividing the amount of the company's reserve by the amount claims paid annually in the course of the past three years.  |
| <b>Tail</b>  | The period of time that elapses between either the writing of the applicable insurance or reinsurance policy or the loss event (or the insurer's or reinsurer's knowledge of the loss event) and the payment in respect thereof. A short-tail product is one where ultimate losses are known comparatively quickly; ultimate losses under a long-tail product are sometimes not known for many years.                    |
| <b>Treaty reinsurance</b>  | The reinsurance of a specified type or category of risks defined in a reinsurance agreement (a treaty) between a primary insurer or other reinsured and a reinsurer. Typically, in treaty reinsurance, the primary insurer or reinsured is obligated to offer and the reinsurer is obligated to accept a specified portion of all such type or category of risks originally written by the primary insurer or reinsured. |
| <b>Underwriting</b>  | The insurer or reinsurer's process of reviewing applications submitted for insurance or reinsurance coverage to determine whether to accept all or part of the coverage requested and determining the applicable rates, terms and conditions.  |
| <b>Underwriting capacity</b>                                       | The maximum amount that an insurance or reinsurance company can underwrite. The limit is generally determined by the company's retained earnings and investment capital. Reinsurance serves to increase a company's underwriting capacity by reducing its exposure from particular risks.  |
| <b>Underwriting cycle</b>  | Pattern in which property and casualty insurance and reinsurance premiums, profits and availability of coverage rise and fall over time.   |
| <b>Underwriting expenses</b>                                       | The aggregate of policy acquisition costs, including commissions, and that portion of administrative, general and other expenses attributable to underwriting activities.  |
| <b>Underwriting year</b>   | An underwriting year reinsurance contract reinsures losses incurred on underlying insurance policies that begin at any time during the reinsurance contract term. This means, for example, that, if both the underlying insurance contracts and the reinsurance contract have twelve-month terms, the reinsurance contract will cover underlying losses occurring over a twenty-four month period.                       |
| <b>Unearned premium</b>  | The portion of a premium allocated to the unexpired portion of the contract term as of a certain date.   |
| <b>U.S. Generally Accepted Accounting Principles ( U.S. GAAP )</b> | United States accounting principles as set forth in opinions of the Accounting Principles Board of the American Institute of Certified Public  |

**Table of Contents**

Accountants and/or in statements of the Financial Accounting Standards Board and/or their respective successors and which are applicable in the circumstances as of the date in question.

**Working layer excess of loss** See low or working layer excess of loss reinsurance .

**Written premiums** Premiums recorded in the accounts that the insurer transmits to the reinsurer. They are divided into two parts: earned premiums, which appear on the credit side of the operating statement; and unearned premiums, which appear as a reserve under liabilities in the balance sheet.

A-6

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**Table of Contents****Exhibit Index**

|   | <b>Pages</b> |
|---|--------------|
|   | <hr/>        |
| <b>Exhibit 1:</b>   |              |
| Translation from French into English of the Company's <i>Statuts</i> , or bylaws, as last amended on May 18, 2004.  | E-1 E-7      |
| <b>Exhibit 4:</b>   |              |
| Summary in the English language of (i) the credit line agreement, dated December 26, 2002, as amended on November 13, 2003 entered into by and among SCOR, a syndicate of banks and BNP Paribas as Agent and as Issuing Bank, relating to the issuance of letters of credit in an aggregate amount up to USD 900 million and (ii) the credit line agreement, dated November 14, 2003, entered into by and among SCOR VIE, a syndicate of banks and BNP Paribas as agent and as Issuing Bank, relating to the insurance of letters of credit in an aggregate amount up to USD 110 million. | E-8 E-14     |
| <b>Exhibit 8:</b>   |              |
| List of subsidiaries  | E-15         |
| <b>Exhibit 12.1:</b>  |              |
| Certifications of Chief Executive Officer   | E-16         |
| <b>Exhibit 12.2:</b>  |              |
| Certifications of Chief Financial Officer   | E-17         |
| <b>Exhibit 12.3:</b>  |              |
| Certifications of Chief Executive Officer   | E-18         |
| <b>Exhibit 12.4:</b>  |              |
| Certifications of Chief Financial Officer   | E-19         |

A-7