

ARDEN REALTY INC
Form 10-Q
August 09, 2004

Table of Contents

Securities and Exchange Commission

Washington, D.C. 20549

FORM 10-Q

**QUARTERLY REPORT PURSUANT TO SECTION 13
OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarter ended June 30, 2004

Commission file number 1-12193

ARDEN REALTY, INC.

(Exact name of registrant as specified in its charter)

Maryland

(State or other jurisdiction of incorporation or
organization)

95-4578533

(I.R.S. Employer Identification No.)

**11601 Wilshire Boulevard,
4th Floor**

Los Angeles, California 90025-1740

(Address and zip code of principal executive offices)

Registrant's telephone number, including area code: (310) 966-2600

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Yes ☒ No ☐

As of August 6, 2004 there were 65,508,421 shares of the registrant's common stock, \$.01 par value, issued and outstanding.

ARDEN REALTY, INC.

FORM 10-Q

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

<u>Item 1. Financial Statements</u>	
<u>Consolidated Balance Sheets as of June 30, 2004 (unaudited) and December 31, 2003</u>	3
<u>Consolidated Statements of Income for the three and six months ended June 30, 2004 and 2003 (unaudited)</u>	4
<u>Consolidated Statements of Cash Flows for the six months ended June 30, 2004 and 2003 (unaudited)</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	11
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	28
<u>Item 4. Controls and Procedures</u>	29

PART II. OTHER INFORMATION

<u>Item 1. Legal Proceedings</u>	30
<u>Item 2. Changes in Securities</u>	30
<u>Item 3. Defaults Upon Senior Securities</u>	30
<u>Item 4. Submission of Matters to a Vote of Security Holders</u>	30
<u>Item 5. Other Information</u>	30
<u>Item 6. Exhibits and Reports on Form 8-K</u>	30
<u>SIGNATURES</u>	31

Exhibit 31.1Exhibit 32.1

Table of Contents**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements****Arden Realty, Inc.****Consolidated Balance Sheets**
(in thousands, except share amounts)

	June 30, 2004	December 31, 2003
	(unaudited)	
Assets		
Investment in real estate:		
Land	\$ 467,325	\$ 467,216
Buildings and improvements	2,184,023	2,122,216
Tenant improvements and leasing commissions	363,583	345,604
	<hr/>	<hr/>
	3,014,931	2,935,036
Less: accumulated depreciation and amortization	(483,022)	(455,261)
	<hr/>	<hr/>
	2,531,909	2,479,775
Properties under development	8,769	75,627
Land available for development	23,749	23,723
Properties held for disposition, net	8,053	67,574
	<hr/>	<hr/>
Net investment in real estate	2,572,480	2,646,699
Cash and cash equivalents	9,924	4,707
Restricted cash	13,655	19,694
Rent and other receivables, net of allowance of \$3,310 and \$4,041 at June 30, 2004 and December 31, 2003, respectively	5,522	3,688
Deferred rent, net of allowance of \$1,782 and \$2,216 at June 30, 2004 and December 31, 2003, respectively	43,853	44,203
Prepaid financing costs, expenses and other assets, net of accumulated amortization of \$11,811 and \$13,781 at June 30, 2004 and December 31, 2003, respectively	22,201	22,442
	<hr/>	<hr/>
Total assets	\$2,667,635	\$2,741,433
	<hr/>	<hr/>
Liabilities		
Mortgage loans payable	\$ 386,632	\$ 564,829
Unsecured lines of credit	282,000	161,000

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Unsecured term loan	125,000	125,000
Unsecured senior notes, net of discount	497,349	498,952
Accounts payable and accrued expenses	48,457	54,317
Security deposits	23,089	22,321
Dividends payable	33,083	32,535
	<hr/>	<hr/>
Total liabilities	1,395,610	1,458,954
Minority interest	70,933	72,194
Stockholders' Equity		
Preferred stock, \$.01 par value, 20,000,000 shares authorized, none issued.		
Common stock, \$.01 par value, 100,000,000 shares authorized, 65,508,421 and 64,425,450 issued and outstanding at June 30, 2004 and December 31, 2003, respectively	656	646
Additional paid-in capital	1,211,082	1,225,192
Deferred compensation	(14,448)	(14,952)
Accumulated other comprehensive loss	3,802	(601)
	<hr/>	<hr/>
Total stockholders' equity	1,201,092	1,210,285
	<hr/>	<hr/>
Total liabilities and stockholders' equity	\$2,667,635	\$2,741,433
	<hr/>	<hr/>

See accompanying notes to consolidated financial statements.

Table of Contents**Arden Realty, Inc.****Consolidated Statements of Income**
(in thousands, except per share data)
(unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Property revenues	\$ 105,398	\$ 102,308	\$ 209,877	\$ 203,284
Property operating expenses	34,163	32,631	68,260	63,974
	<u>71,235</u>	<u>69,677</u>	<u>141,617</u>	<u>139,310</u>
General and administrative expenses	4,665	3,981	9,149	7,571
Interest expense	21,184	23,254	44,497	46,289
Depreciation and amortization	31,936	29,487	62,212	57,895
Interest and other loss (income)	435	(149)	(331)	(253)
	<u>13,015</u>	<u>13,104</u>	<u>26,090</u>	<u>27,808</u>
Income from continuing operations before impairment on investment in securities and minority interest	13,015	13,104	26,090	27,808
Impairment on investment in securities	(2,700)		(2,700)	
Minority interest	(1,307)	(1,399)	(2,689)	(2,837)
	<u>9,008</u>	<u>11,705</u>	<u>20,701</u>	<u>24,971</u>
Income from continuing operations	9,008	11,705	20,701	24,971
Discontinued operations, net of minority interest.	(281)	1,177	458	3,988
Gain on sale of discontinued properties	400	6,021	6,829	5,382
	<u>\$ 9,127</u>	<u>\$ 18,903</u>	<u>\$ 27,988</u>	<u>\$ 34,341</u>
Net income				
Basic net income per common share:				
Income from continuing operations	\$ 0.14	\$ 0.19	\$ 0.32	\$ 0.39
Income from discontinued operations	0.00	0.11	0.11	0.15
	<u>\$ 0.14</u>	<u>\$ 0.30</u>	<u>\$ 0.43</u>	<u>\$ 0.54</u>
Net income per common share basic				
Weighted average number of common shares basic	65,464	63,207	65,139	63,124

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Diluted net income per common share:				
Income from continuing operations	\$ 0.14	\$ 0.19	\$ 0.32	\$ 0.39
Income from discontinued operations	0.00	0.11	0.11	0.15
Net income per common share diluted	\$ 0.14	\$ 0.30	\$ 0.43	\$ 0.54
Weighted average number of common shares diluted	65,759	63,436	65,496	63,268

See accompanying notes to consolidated financial statements.

Table of Contents**Arden Realty, Inc.**

Consolidated Statements of Cash Flows
(in thousands)
(unaudited)

	Six Months Ended June 30,	
	2004	2003
Operating Activities:		
Net income	\$ 27,988	\$ 34,341
Adjustments to reconcile net income to net cash provided by operating activities:		
Minority interest, including discontinued operations	2,877	3,087
Gain on sale of discontinued properties	(6,829)	(5,382)
Impairment on investment in securities	2,700	
Depreciation and amortization, including discontinued operations	62,319	59,670
Amortization of loan costs	2,083	1,924
Non-cash compensation expense	1,531	837
Changes in operating assets and liabilities:		
Rent and other receivables	(1,834)	913
Deferred rent	(1,982)	89
Prepaid financing costs, expenses and other assets	(2,205)	(3,662)
Accounts payable and accrued expenses	(4,989)	(3,682)
Security deposits	876	512
	<hr/>	<hr/>
Net cash provided by operating activities	82,535	88,647
	<hr/>	<hr/>
Investing Activities:		
Improvements to commercial properties	(47,367)	(40,729)
Proceeds from sale of properties	68,284	78,719
	<hr/>	<hr/>
Net cash provided by investing activities	20,917	37,990
	<hr/>	<hr/>
Financing Activities:		
Repayments of mortgage loans	(178,197)	(2,090)
Proceeds from unsecured lines of credit	244,000	41,500
Repayments of unsecured lines of credit	(123,000)	(92,087)
Proceeds from issuance of common stock	22,391	5,298
Distributions to preferred operating partnership unit holders	(2,156)	(2,156)
Decrease (increase) in restricted cash	6,039	(211)
Distributions to minority interests	(1,697)	(1,735)
Dividends paid	(65,615)	(63,654)

Edgar Filing: ARDEN REALTY INC - Form 10-Q

	<u> </u>	<u> </u>
Net cash used in financing activities	<u>(98,235)</u>	<u>(115,135)</u>
Net increase in cash and cash equivalents	5,217	11,502
Cash and cash equivalents at beginning of period	<u>4,707</u>	<u>4,063</u>
Cash and cash equivalents at end of period	<u>\$ 9,924</u>	<u>\$ 15,565</u>
Supplemental Disclosure of Cash Flow Information:		
Cash paid during the period for interest, net of amounts capitalized	<u>\$ 44,069</u>	<u>\$ 47,214</u>

See accompanying notes to consolidated financial statements.

Table of Contents

Arden Realty, Inc.

**Notes to Consolidated Condensed Financial Statements
June 30, 2004
(unaudited)**

1. Description of Business

The terms Arden Realty, us, we and our as used in this report refer to Arden Realty, Inc. Through our controlling interest in Arden Realty Limited Partnership, or the Operating Partnership, and our other subsidiaries, we own, manage, lease, develop, renovate and acquire commercial office properties located in Southern California. As of June 30, 2004, our portfolio was comprised of 128 primarily suburban office properties, consisting of 210 buildings with approximately 18.8 million net rentable square feet. As of June 30, 2004, our operating portfolio was 89.6% occupied.

The minority interests at June 30, 2004 consist of limited partnership interests in the Operating Partnership of approximately 2.5%, exclusive of ownership interests of the Operating Partnership's preferred unit holders.

2. Summary of Significant Accounting Policies

Basis of Presentation

The accompanying consolidated financial statements include the accounts of Arden Realty, Inc., the Operating Partnership, and our subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

We consolidate all entities for which we have controlling financial interest as measured by a majority of the voting interest. For entities in which the controlling financial interest is not clearly indicated by ownership of a majority of the voting interest, we would consolidate those entities that we control by agreement. We would also consolidate all variable interest entities for which we were the primary beneficiary.

Except for minority interests in the Operating Partnership, Arden Realty and the Operating Partnership currently own 100% of all of our consolidated subsidiaries and we do not have any unconsolidated investments other than a \$2.7 million investment in the securities of a non-publicly traded company (see Note 4). Because we do not control this company contractually nor exert significant influence over its operating and financial policies, we account for this investment under the cost method of accounting.

Interim Financial Data

The accompanying consolidated condensed financial statements should be read in conjunction with our 2003 Annual Report on Form 10-K as filed with the Securities and Exchange Commission. The accompanying financial information reflects all adjustments, which are, in our opinion, of a normal recurring nature and necessary for a fair presentation of our financial position, results of operations and cash flows for the interim periods. Interim results of operations are not necessarily indicative of the results to be expected for the full year.

Reclassifications

Certain prior year amounts have been reclassified to conform with the current period presentation.

3. Property Dispositions

We recovered a \$400,000 environmental reserve during the second quarter of 2004 relating to the approximate 133,000 square foot retail property located in Riverside County which was sold in the first quarter of 2004. This amount has been included in the gain on sale of discontinued properties line item in our consolidated statements of income.

4. Non-Real Estate Investments

During the three months ended June 30, 2004, an impairment of \$2.7 million was recognized in conjunction with our investment in the securities of a non-publicly traded company that provides distributed energy generation to commercial property owners. This impairment represents our entire investment in this company.

We recorded this impairment after analyzing information received from this company over the past several months regarding their current business and financial strategies which indicated to us that the recoverability of our investment is doubtful.

Table of Contents**5. Outstanding Indebtedness**

A summary of our outstanding indebtedness as of June 30, 2004 and December 31, 2003 is as follows:

Type of Debt	June 30, 2004	December 31, 2003	Stated Annual Interest Rate at June 30, 2004	Rate Fixed/Floating	Number of Properties Securing Loan	Maturity
(in thousands)						
Mortgage Loans Payable:						
<i>Fixed Rate</i>						
Mortgage Financing I ⁽¹⁾	\$	\$ 175,000	%			
Mortgage Financing III ⁽²⁾	133,624	134,544	6.74%	Fixed	22	4/08
Mortgage Financing IV ⁽²⁾	109,229	109,960	6.61%	Fixed	12	4/08
Mortgage Financing V ⁽²⁾	104,723	105,899	6.94%	Fixed	12	4/09
Mortgage Financing VI ⁽²⁾	21,472	21,578	7.54%	Fixed	3	4/09
Activity Business Center ⁽²⁾	7,317	7,394	8.85%	Fixed	1	5/06
145 South Fairfax ⁽²⁾	3,891	3,912	8.93%	Fixed	1	1/27
Marin Corporate Center ⁽²⁾	2,656	2,724	9.00%	Fixed	1	7/15
Conejo Business Center ⁽²⁾	2,602	2,669	8.75%	Fixed	(Note 3)	7/15
Conejo Business Center ⁽²⁾	1,118	1,149	7.88%	Fixed	(Note 3)	7/15
	<u>386,632</u>	<u>564,829</u>				
Unsecured Lines of Credit:						
<i>Floating Rate</i>						
Wells Fargo - \$310 mm ⁽⁴⁾	272,000	158,000	2.54%	LIBOR + 0.90% (Notes 5,6)		4/06
City National Bank - \$20 mm ⁽⁴⁾	<u>10,000</u>	<u>3,000</u>	2.13%	(Note 7)		8/04

Edgar Filing: ARDEN REALTY INC - Form 10-Q

	282,000	161,000			
Unsecured Term Loan:					
<i>Fixed Rate</i>					
Wells Fargo - \$125 mm ⁽⁴⁾	125,000	125,000	4.14%	Fixed (Note 8)	6/06
Unsecured Senior Notes:					
<i>Fixed Rate</i>					
2005 Notes ⁽⁹⁾	199,923	199,872	8.88%	Fixed	3/05
2007 Notes ⁽⁹⁾	148,190	149,907	7.00%	(Note 10)	11/07
2010 Notes ⁽⁹⁾	49,765	49,744	9.15%	Fixed	3/10
2010 Notes ⁽⁹⁾	99,471	99,429	8.50%	Fixed	11/10
	<u>497,349</u>	<u>498,952</u>			
 Total Debt	 <u>\$1,290,981</u>	 <u>\$1,349,781</u>			

-
- (1) This mortgage financing was repaid in full on April 9, 2004 with proceeds from recent asset dispositions and funds from our unsecured lines of credit.
 - (2) Requires monthly payments of principal and interest.
 - (3) Both mortgage loans are secured by the Conejo Business Center property.
 - (4) Requires monthly payments of interest only, with outstanding principal balance due upon maturity.
 - (5) This line of credit also has an annual 20 basis point facility fee on the entire \$310 million commitment amount. In June 2004, we amended this line of credit to reduce the interest rate from LIBOR + 1.00% to LIBOR + 0.90%.
 - (6) We have entered into interest rate swap agreements that fixed the interest rate on \$50 million of the outstanding balance on this line of credit at 3.95% through April of 2006.
 - (7) In December 2003, we expanded this line of credit to \$20 million at an interest rate of LIBOR + 1.00% or Prime Rate 1.875%.
 - (8) In 2002, we entered into interest rate swap agreements that fixed the interest rate on the entire balance of this loan. In June 2004, we amended this loan to reduce its effective interest rate by 20 basis points. After this amendment and after taking into effect the interest rate swap agreements for this loan, it will have an effective interest rate of approximately 4.14% for the remainder of 2004, 4.55% in 2005 and 4.70% in 2006.
 - (9) Requires semi-annual interest payments only, with principal balance due upon maturity.

- (10) During the fourth quarter of 2003, we entered into interest rate swap agreements to float the interest rate on \$100 million of the outstanding balance of these notes at a rate of LIBOR + 3.1% through November of 2007. Including these swap agreements, the effective interest rate on these notes was approximately 6.20% as of June 30, 2004.

Table of Contents

6. Interest Rate Swap Agreements

We have entered into interest rate swap agreements to effectively convert floating rate debt into fixed rate debt, to convert fixed rate debt to floating rate debt and to lock the current Treasury rate in anticipation of future debt issuances. Net amounts received or paid under these agreements are recognized as an adjustment to interest expense when such amounts are incurred or earned. Our objective in using interest rate swap agreements is to manage our exposure to interest rate movements.

During 2002, such agreements were used to fix the floating interest rate associated with \$50 million of the Wells Fargo unsecured line of credit and the entire \$125 million balance of the unsecured term loan. Since June of 2003, we have also entered into \$150 million of forward-starting swaps that effectively fixed the 10-year Treasury rate at an average rate of approximately 4.1% for borrowings that are anticipated to occur in 2004 to refinance some of our scheduled debt maturities. The forward-starting interest rate swaps were entered into at current market rates and, therefore, had no initial cost.

In October and November of 2003, we also entered into reverse interest rate swap agreements to float \$100 million of the fixed interest rate associated with the 7.00% senior unsecured notes due in November of 2007. Under these reverse swaps, we will receive interest at a fixed rate of 7.00% and pay interest at a variable rate averaging six-month LIBOR in arrears plus 3.10%. The interest rate swaps mature at the same time the notes are due. These swaps qualify as fair value hedges for accounting purposes. Net semi-annual interest payments will be recognized as increases or decreases in interest expense. The fair value of the interest rate swaps will be recognized on our balance sheet and the carrying value of the senior unsecured notes will be increased or decreased by an offsetting amount.

Statement of Financial Accounting Standards No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133), as amended and interpreted, establishes accounting and reporting standards for derivative instruments and for hedging activities. The accounting for changes in the fair value of derivatives depends on the intended use of the derivative and the resulting designation. Derivatives used to hedge the exposure to changes in the fair value of an asset, liability, or firm commitment attributable to a particular risk, are considered fair value hedges. Derivatives used to hedge the exposure to variability in expected future cash flows, or other types of forecasted transactions, are considered cash flow hedges.

For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. For derivatives designated as cash flow hedges, the effective portion of changes in the fair value of the derivative is initially reported in other comprehensive income (loss), outside of earnings and subsequently recognized to earnings when the hedged transaction affects earnings.

Under SFAS 133, our \$175 million in floating-to-fixed swaps and our \$150 million in forward-starting swaps outstanding as of June 30, 2004 are classified as cash flow hedges with their fair value of approximately \$3.8 million reported in accumulated other comprehensive income on our balance sheet. The estimated fair value of these interest rate swap agreements are dependent on changes in market interest rates and other market factors that affect the value of such agreements. Consequently, the estimated current fair value may significantly change during the term of the agreements. Any estimated gain or loss from these agreements will be amortized into earnings as we recognize the interest expense for the underlying floating-rate loans at the fixed interest rate provided under our agreements in the case of the fixed-to-floating swaps or as part of interest expense for future borrowings in the case of the forward starting swaps. If the underlying debt related to these swaps were to be repaid prior to maturity, we would recognize into interest expense any unamortized gain or loss at the time of such early repayment.

Under SFAS 133, our \$100 million in fixed-to-floating hedges are classified as fair value hedges with their fair value of approximately \$1.3 million reported in both the unsecured senior notes and accounts payable and accrued

expenses line items on our balance sheet. The estimated fair value of these interest rate hedge agreements are dependent on changes in market interest rates and other market factors that affect the value of such agreements. Consequently, the estimated current fair value may significantly change during the term of the agreements. Any estimated gain or loss from these agreements will be amortized into earnings as we recognize the interest expense for the underlying fixed-rate loan at the floating interest rate provided under our agreements in the case of the floating-to-fixed hedges. If the underlying debt related to these hedges were to be repaid prior to maturity, we would recognize into interest expense any unamortized gain or loss at the time of such early repayment.

7. Stockholders Equity and Minority Interests

A common Operating Partnership unit, or common OP Unit, and a share of our common stock have essentially the same economic characteristics as they share equally in the total net income or loss and distributions of the Operating Partnership. A common OP Unit may be redeemed for cash or, at the election of the Operating Partnership, for shares of our common stock on a one-for-one basis.

Our minority interest balance includes \$50 million of 8.625% Series B Cumulative Redeemable Preferred Operating Partnership Units, or Preferred OP Units. These Preferred OP Units were issued in September of 1999, are callable by us after September 2004 and are exchangeable after ten years by the holder into our 8.625% Series B Cumulative Redeemable Preferred Stock, on a one-for-one basis. The Preferred OP Units and Series B Cumulative Redeemable Preferred Stock have no stated maturity or mandatory redemption and are subordinate to all debt.

On June 14, 2004, we declared a quarterly dividend of \$0.505 per share to stockholders of record on June 30, 2004. For the three months ended June 30, 2003, we declared a quarterly dividend of \$0.505 per share.

Table of Contents**8. Revenue from Rental Operations and Property Expenses**

Revenue from rental operations and property expenses for properties held for use are summarized as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Revenue from Rental Operations:				
Scheduled cash rents	\$ 90,962	\$ 88,776	\$ 181,494	\$ 176,946
Straight-line rents	448	114	1,340	493
Tenant reimbursements	4,850	5,138	9,603	11,175
Parking, net of expenses	6,121	5,525	11,821	10,648
Other rental operations	3,017	2,755	5,619	4,022
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	\$ 105,398	\$ 102,308	\$ 209,877	\$ 203,284
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Property Expenses:				
Repairs and maintenance	11,529	10,671	22,870	20,709
Utilities	8,083	7,934	15,650	15,817
Real estate taxes	7,875	7,041	15,896	14,317
Insurance	1,994	2,030	4,055	4,104
Ground rent	207	322	332	364
Administrative	4,475	4,633	9,457	8,663
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	34,163	32,631	68,260	63,974
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	\$ 71,235	\$ 69,677	\$ 141,617	\$ 139,310
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

9. Income (Loss) from Taxable REIT Subsidiary

Beginning in the first quarter of 2004, we have reclassified for financial presentation purposes the operating results of Nextedge, our taxable REIT subsidiary, or TRS, from general and administrative expenses to interest and other income (loss) in our consolidated statements of income. Nextedge provides energy consulting services to commercial real estate owners. The following is a breakdown of the components of interest and other income (loss) for each of the periods presented (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net income (loss) from TRS	\$(517)	\$(229)	\$121	\$(257)
Interest and other income	82	378	210	510
	<u>\$(435)</u>	<u>\$ 149</u>	<u>\$331</u>	<u>\$ 253</u>

10. Stock Option Plan

Beginning on January 1, 2003, we adopted the provisions of SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure under which we began expensing the costs of new stock options granted to employees in 2003 in accordance with SFAS No. 123, Accounting for Stock-Based Compensation. We used the Black-Scholes option valuation model to estimate the fair value of the stock options granted. During the three months ended June 30, 2004 and June 30, 2003, we expensed approximately \$8,000 of stock option based employee compensation costs.

The following table reflects pro forma net income and earnings per share had we elected to expense all options granted prior to 2003 assuming the fair value method and using the Black-Scholes option valuation model (in thousands, except per share amounts):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net income available to common stockholders, as reported	\$9,127	\$18,903	\$27,988	\$34,341
Stock based employee compensation costs for options granted prior to 2003 assuming fair value method	<u>(77)</u>	<u>(259)</u>	<u>(154)</u>	<u>(523)</u>
Net income available to common stockholders, as adjusted	<u>\$9,050</u>	<u>\$18,644</u>	<u>\$27,834</u>	<u>\$33,818</u>
Earnings per share:				
Basic as reported	<u>\$ 0.14</u>	<u>\$ 0.30</u>	<u>\$ 0.43</u>	<u>\$ 0.54</u>
Basic as adjusted	<u>\$ 0.14</u>	<u>\$ 0.30</u>	<u>\$ 0.43</u>	<u>\$ 0.54</u>

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Diluted as reported	\$ 0.14	\$ 0.30	\$ 0.43	\$ 0.54
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Diluted as adjusted	\$ 0.14	\$ 0.29	\$ 0.42	\$ 0.53
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Table of Contents**11. Comprehensive Income**

Comprehensive income represents net income, plus the results of certain non-shareholders' equity changes not reflected in the Consolidated Statements of Income. The components of comprehensive income are as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net income	\$ 9,127	\$18,903	\$27,988	\$34,341
Other comprehensive income (loss):				
Unrealized derivative gain (loss) on cash flow hedges	12,451	(1,812)	4,403	(2,909)
Comprehensive income	<u>\$21,578</u>	<u>\$17,091</u>	<u>\$32,391</u>	<u>\$31,432</u>

12. Commitments and Contingencies

We are presently subject to various lawsuits, claims and proceedings arising in the ordinary course of business, none of which if determined unfavorably to us is expected to have a material adverse effect on our cash flows, financial condition or results of operations. There were no material changes in our legal proceedings during the three months ended June 30, 2004.

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

The following discussion relates to our unaudited consolidated financial statements included herein, which should be read in conjunction with the financial statements and related notes thereto included elsewhere in this Form 10-Q and in our 2003 Annual Report on Form 10-K.

This form 10-Q, including the documents incorporated herein by reference, contains forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act pertaining to, among other things, our future results of operations, cash available for distribution, acquisitions, lease renewals, property development, property renovation, capital requirements and general business, industry and economic conditions applicable to us. Also, documents we subsequently file with the SEC and incorporated herein by reference will contain forward-looking statements. Actual results could differ materially from those projected in the forward-looking statements as a result of the risk factors set forth below and the matters set forth or incorporated in this form 10-Q generally. We caution you, however, that this list of factors may not be exhaustive, particularly with respect to future filings.

We are a self-administered and self-managed real estate investment trust that owns, manages, leases, develops, renovates and acquires commercial properties located in Southern California. We are managed by 7 senior executive officers who have experience in the real estate industry ranging from 13 to 34 years and who collectively have an average of 19 years experience. We perform all property and development management, accounting, finance and acquisition, disposition activities and a majority of our leasing transactions with our staff of approximately 300 employees.

As of June 30, 2004, we were Southern California's largest publicly traded office landlord as measured by total net rentable square feet owned. As of that date, our portfolio was comprised of 128 primarily suburban office properties, consisting of 210 buildings with approximately 18.8 million net rentable square feet. As of June 30, 2004 and December 31, 2003, our operating portfolio was 89.6% and 90.4% occupied, respectively.

Business Strategy

Our primary business strategy is to actively manage our portfolio to seek to achieve gains in rental rates and occupancy, control operating expenses and maximize income from ancillary operations and services. When market conditions permit, we may also renovate existing or new properties or selectively develop or acquire new properties that add value and fit strategically into our portfolio. We may also sell existing properties and place the proceeds into investments we believe will generate higher long-term value.

We continue to seek to build a tenant base of smaller, diverse companies that limits our exposure to any single tenant or industry. Smaller tenants typically translate into shorter-term leases. Shorter-term leases provide greater opportunity for renewing a substantial portion of our portfolio at higher rental rates each year during strong markets, but create challenges to maintain occupancy and rates when markets weaken. The average term of our leases is 4 to 5 years, resulting in approximately 15% to 20% of our leases expiring annually.

We closely monitor our operating expenses and capital expenditures to sustain or improve operating margins and dividend coverage. We may defer discretionary operating expenses and capital expenditures until market conditions improve.

Impact of Economic Climate

Our short and long-term liquidity, ability to refinance existing indebtedness, ability to issue long-term debt and equity securities at favorable rates and our dividend policy are significantly impacted by the operating results of our properties, all of which are located in Southern California. Our ability to lease available space and increase rates when leases expire is largely dependent on the demand for office space in the markets where our properties are located.

The timing and extent of future changes in the national and local economy and their effects on our properties and results of operations are difficult to accurately predict. It is likely, however, that if national and regional economic conditions deteriorate they would directly affect our operating results in the future, making it more difficult for us to lease and renew available space, to increase or maintain rental rates as leases expire and to collect amounts due from our tenants. For additional information, see **Risk Factors**. Further declines in the economic activity of Southern California will adversely affect our operating results, The financial condition and solvency of our tenants may reduce our cash flow, and Rising energy costs and power outages in California may have an adverse effect on our operations and revenue, in our 2003 Annual Report on Form 10-K.

Critical Accounting Policies

Refer to our 2003 Annual Report on Form 10-K for a discussion of our critical accounting policies, which include, among other things, revenue recognition, allowance for doubtful accounts and depreciation. There have been no material changes to these policies in 2004.

Off-Balance Sheet Arrangements

As of June 30, 2004, there are no off-balance sheet transactions, arrangements or obligations (including contingent obligations) that have, or are reasonably likely to have a current or future material effect on our financial condition, changes in our financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

Table of Contents**RESULTS OF OPERATIONS**

Our financial position and operating results primarily relate to our portfolio of commercial properties and income derived from those properties. Therefore, the comparability of financial data from period to period will be affected by the timing of property developments, acquisitions and dispositions.

Comparison of the three months ended June 30, 2004 to the three months ended June 30, 2003 (in thousands, except number of properties and percentages):

	Three Months Ended June 30,			
	2004	2003	Change	Percent Change
Total Portfolio:				
Revenue from rental operations:				
Scheduled cash rents	\$ 90,962	\$ 88,776	\$ 2,186	3%
Straight-line rents	448	114	334	293
Tenant reimbursements	4,850	5,138	(288)	(6)
Parking, net of expense	6,121	5,525	596	11
Other rental operations	3,017	2,755	262	10
	<hr/>	<hr/>	<hr/>	<hr/>
Total revenue from rental operations	105,398	102,308	3,090	3
	<hr/>	<hr/>	<hr/>	<hr/>
Property expenses:				
Repairs and maintenance	11,529	10,671	858	8
Utilities	8,083	7,934	149	2
Real estate taxes	7,875	7,041	834	12
Insurance	1,994	2,030	(36)	(2)
Ground rent	207	322	(115)	(36)
Administrative	4,475	4,633	(158)	(3)
	<hr/>	<hr/>	<hr/>	<hr/>
Total property expenses	34,163	32,631	1,532	5
	<hr/>	<hr/>	<hr/>	<hr/>
Property Operating Results ⁽¹⁾	71,235	69,677	1,558	2
General and administrative	4,665	3,981	684	17
Interest expense	21,184	23,254	(2,070)	(9)
Depreciation and amortization	31,936	29,487	2,449	8
Interest and other loss (income)	435	(149)	584	392
	<hr/>	<hr/>	<hr/>	<hr/>
Income from continuing operations before impairment on investment in securities and	\$ 13,015	\$ 13,104	\$ (89)	(1)%

minority interest

	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Discontinued operations, net of minority interest	\$ (281)	\$ 1,177	\$ (1,458)	(124)%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Number of Properties:

Disposed of during period		(5)		
---------------------------	--	-----	--	--

Completed and placed in service during period	1			
---	---	--	--	--

In service at end of period	128	130		
-----------------------------	-----	-----	--	--

Net Rentable Square Feet:

Disposed of during period		(376)		
---------------------------	--	-------	--	--

Completed and placed in service during period	283			
---	-----	--	--	--

In service at end of period	18,785	18,617		
-----------------------------	--------	--------	--	--

Same Property Portfolio⁽²⁾:

Revenue from rental operations	\$ 103,167	\$ 102,189	\$ 978	1%
--------------------------------	------------	------------	--------	----

Property expenses	33,296	32,426	870	3
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

	\$ 69,871	\$ 69,763	\$ 108	%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Straight-line rents	\$ 65	\$ 118	\$ (53)	(45)%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Number of non-development properties	126			
--------------------------------------	-----	--	--	--

Number of buildings	207			
---------------------	-----	--	--	--

Average occupancy	89.1%	88.9%		
-------------------	-------	-------	--	--

Net rentable square feet	18,299			
--------------------------	--------	--	--	--

-
- (1) Property Operating Results is commonly used by investors to evaluate the performance of REITs, to determine trends in earnings and to compute the fair value of properties as it is not affected by (1) the cost of funds of the property owner or (2) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with Generally Accepted Accounting Principles, or GAAP. The first factor is commonly eliminated from net income because it is specific to the particular financing capabilities and constraints of the owner. The second factor is commonly eliminated because it may not accurately represent the actual change in value in real estate

Table of Contents

properties that results from use or changes in market conditions. We believe that eliminating these costs from net income gives investors an additional measure of operating performance that, when used as an adjunct to net income computed in accordance with GAAP, can be a useful measure of our operating results.

Property Operating Results captures trends in occupancy rates, rental rates and operating costs. However, Property Operating Results excludes general and administrative costs, interest expense, interest income, depreciation and amortization expense and gains or losses from the sale of properties, changes in value in our real estate properties that result from use or permanent impairment to carrying costs as stipulated by GAAP, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, all of which are significant economic costs. Therefore, Property Operating Results may fail to capture significant trends which limits its usefulness.

Property Operating Results is a non-GAAP measure of performance. Property Operating Results is not a substitute for net income as computed in accordance with GAAP. It excludes significant expense components such as depreciation and amortization expense and financing costs. This measure should be analyzed in conjunction with net income and cash flow from operating activities as computed in accordance with GAAP. Other companies may use different methods for calculating Property Operating Results or similarly entitled measures and, accordingly, our Property Operating Results may not be comparable to similarly entitled measures reported by other companies that do not define the measure exactly as we do.

The following is a reconciliation of net income computed in accordance with GAAP to Property Operating Results (in thousands):

	Three Months Ended June 30,	
	2004	2003
Net income	\$ 9,127	\$ 18,903
Add:		
General and administrative expense	4,665	3,981
Interest expense	21,184	23,254
Depreciation and amortization	31,936	29,487
Minority interest	1,307	1,399
Interest and other loss	435	
Discontinued operations, net of minority interest	281	
Impairment on investment in securities	2,700	
Less:		
Interest and other income		(149)
Gain on sale of discontinued properties	(400)	(6,021)
Discontinued operations, net of minority interest		(1,177)
Property Operating Results	\$ 71,235	\$ 69,677

(2) Consists of non-development properties classified as part of continuing operations and owned for the entirety of

the periods presented.

VARIANCES FOR RESULTS OF OPERATIONS

Our Property Operating Results for the three months ended June 30, 2004 compared to the same period in 2003 were primarily affected by our acquisitions, dispositions and development activities since January 1, 2003.

As a result of these changes within our portfolio of properties since January 1, 2003, we do not believe the Property Operating Results presented above are comparable from period to period. Therefore, in the table above, we have also presented the Property Operating Results for our same store portfolio.

Revenue from Rental Operations

The increase in revenue from rental operations for the total portfolio was primarily due to the approximate 101,000 square foot acquisition we made in December 2003 consisting of an office property in San Diego County and revenues from our 6100 Center Drive development property in Los Angeles County which was placed in service during the second quarter of 2004 and from scheduled rent increases in our existing leases.

The increase in revenue from rental operations for the same property portfolio was primarily due to an approximate \$600,000 increase in cash rents, an approximate \$450,000 increase in parking income and an approximate \$350,000 increase in other rental operations, all of which were partially offset by an approximate \$400,000 decrease in tenant reimbursements. The increase in cash rents was primarily related to scheduled rent increases in existing leases and by the 0.2% increase in average occupancy for these properties. The increase in parking income is primarily due to higher average occupancy in 2004 and special event parking in 2004 in some of our buildings. The increase in other rental operations was primarily related to higher lease termination fees and higher after-hour utility recoveries in 2004. The decrease in tenant reimbursements was primarily due to higher prior year reimbursement reconciliation billings in 2003.

Property Expenses

The increase in property expenses for the total portfolio was partially due to the property acquired in December 2003 and the placement in service of our 6100 Center Drive property in the second quarter of 2004.

The increase in property expenses for the same property portfolio was primarily due to an approximate \$600,000 increase in repairs and maintenance and an approximate \$600,000 increase in real estate taxes, all of which were partially offset by an approximate \$200,000 decrease in property administrative expense and an approximate \$100,000 decrease in ground rent expense. Repairs and maintenance increased primarily due to higher costs for contracted services and the timing of certain projects. Real estate taxes increased

Table of Contents

primarily due to refunds received on final reassessments in 2003 for certain properties. Property administrative expenses primarily decreased due to start-up costs associated with employee training programs implemented in 2003 and lower legal expenses relating to unlawful detainers and tenant rent disputes in 2004. Ground rent expense decreased primarily due to higher contingent ground rent recorded in 2003 relating to one of our properties.

General and Administrative

General and administrative expenses as a percentage of total revenues were approximately 4.4% for the three months ended June 30, 2004 compared to approximately 3.8% for the same period in 2003. The approximate \$700,000 increase in general and administrative expenses was primarily related to higher personnel costs associated with annual merit increases and non-cash compensation expense associated with restricted stock grants issued in 2004 and 2003 as well as higher corporate governance costs in 2004.

Interest Expense

Interest expense decreased approximately \$2.1 million, or 9%, for the three months ended June 30, 2004 compared to the same period in 2003. This decrease was primarily due to the paydown in the second quarter of 2004 of a \$175 million, 7.52% mortgage financing loan with disposition proceeds and funds from our unsecured line of credit and the fixed to floating swaps entered into on our unsecured senior notes in 2003, all of which were partially offset by lower capitalized interest in 2004. Capitalized interest was lower in 2004 as we stopped capitalizing interest on our 6100 Center Drive property in May 2003.

Depreciation and Amortization

Depreciation and amortization expense increased by approximately \$2.4 million, or 8%, for the three months ended June 30, 2004 compared to the same period in 2003, primarily due to depreciation related to a property acquired in December 2003 and depreciation related to capital expenditures, tenant improvements and leasing commissions placed in service subsequent to the first quarter of 2003.

Interest and Other Income (Loss)

Beginning January 1, 2004, we reclassified the operating results of Nextedge, our taxable REIT subsidiary, or TRS, that provides energy consulting services to commercial real estate owners from general and administrative expenses into the interest and other income (loss) line item to more clearly present our general and administrative costs as well as the operating results of Nextedge. We also reclassified the operating results of our TRS in the second quarter of 2003 to conform to the 2004 presentation.

Interest and other income (loss) decreased by approximately \$600,000 for the three months ended June 30, 2004 compared to the same period in 2003, primarily due to operating losses from Nextedge.

Table of Contents

*Comparison of the six months ended June 30, 2004 to the six months ended June 30, 2003
(in thousands, except number of properties and percentages):*

	Six Months Ended June 30,			
	2004	2003	Change	Percent Change
Total Portfolio:				
Revenue from rental operations:				
Scheduled cash rents	\$181,494	\$176,946	\$ 4,548	3%
Straight-line rents	1,340	493	847	172
Tenant reimbursements	9,603	11,175	(1,572)	(14)
Parking, net of expense	11,821	10,648	1,173	11
Other rental operations	5,619	4,022	1,597	40
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total revenue from rental operations	209,877	203,284	6,593	3
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Property expenses:				
Repairs and maintenance	22,870	20,709	2,161	10
Utilities	15,650	15,817	(167)	(1)
Real estate taxes	15,896	14,317	1,579	11
Insurance	4,055	4,104	(49)	(1)
Ground rent	332	364	(32)	(9)
Administrative	9,457	8,663	794	9
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total property expenses	68,260	63,974	4,286	7
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Property Operating Results ⁽¹⁾	141,617	139,310	2,307	2
General and administrative	9,149	7,571	1,578	21
Interest expense	44,497	46,289	(1,792)	(4)
Depreciation and amortization	62,212	57,895	4,317	7
Interest and other income	(331)	(253)	(78)	31
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Income from continuing operations before impairment on investment in securities and minority interest	\$ 26,090	\$ 27,808	\$(1,718)	(6)%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Discontinued operations, net of minority interest	\$ 458	\$ 3,988	\$(3,530)	(89)%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Number of Properties:

Disposed of during period	(2)	(6)
Completed and placed in service during period	1	
In service at end of period	128	130

Net Rentable Square Feet:

Disposed of during period	(295)	(515)
Completed and placed in service during period	283	
In service at end of period	18,785	18,617

Same Property Portfolio⁽²⁾:

Revenue from rental operations	\$205,230	\$202,836	\$ 2,394	1%
Property expenses	66,525	63,587	2,938	5
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
	\$138,705	\$139,249	\$ (544)	%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Straight-line rents	\$ 447	\$ 477	\$ (30)	(6)%
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Number of non-development properties	126	
Number of buildings	207	
Average occupancy	89.6%	89.2%
Net rentable square feet	18,299	

- (1) Property Operating Results is commonly used by investors to evaluate the performance of REITs, to determine trends in earnings and to compute the fair value of properties as it is not affected by (1) the cost of funds of the property owner or (2) the impact of depreciation and amortization expenses as well as gains or losses from the sale of operating real estate assets that are included in net income computed in accordance with Generally Accepted Accounting Principles, or GAAP. The first factor is commonly eliminated from net income because it is specific to the particular financing capabilities and constraints of the owner. The second factor is commonly eliminated because it may not accurately represent the actual change in value in real estate properties that results from use or changes in market conditions. We believe that eliminating these costs from net income gives investors an additional measure of operating performance that, when used as an adjunct to net income computed in accordance with GAAP, can be a useful measure of our operating results.

Property Operating Results captures trends in occupancy rates, rental rates and operating costs. However, Property Operating Results excludes

Table of Contents

general and administrative costs, interest expense, interest income, depreciation and amortization expense and gains or losses from the sale of properties, changes in value in our real estate properties that result from use or permanent impairment to carrying costs as stipulated by GAAP, the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, all of which are significant economic costs. Therefore, Property Operating Results may fail to capture significant trends which limits its usefulness.

Property Operating Results is a non-GAAP measure of performance. Property Operating Results is not a substitute for net income as computed in accordance with GAAP. It excludes significant expense components such as depreciation and amortization expense and financing costs. This measure should be analyzed in conjunction with net income and cash flow from operating activities as computed in accordance with GAAP. Other companies may use different methods for calculating Property Operating Results or similarly entitled measures and, accordingly, our Property Operating Results may not be comparable to similarly entitled measures reported by other companies that do not define the measure exactly as we do.

The following is a reconciliation of net income computed in accordance with GAAP to Property Operating Results (in thousands):

	Six Months Ended June 30,	
	2004	2003
Net income	\$ 27,988	\$ 34,341
Add:		
General and administrative expense	9,149	7,571
Interest expense	44,497	46,289
Depreciation and amortization	62,212	57,895
Minority interest	2,689	2,837
Impairment on investment in securities	2,700	
Less:		
Interest and other income	(331)	(253)
Gain on sale of discontinued properties	(6,829)	(5,382)
Discontinued operations, net of minority interest	(458)	(3,988)
Property Operating Results	<u>\$ 141,617</u>	<u>\$ 139,310</u>

- (2) Consists of non-development properties classified as part of continuing operations and owned for the entirety of the periods presented.

VARIANCES FOR RESULTS OF OPERATIONS

Our Property Operating Results for the six months ended June 30, 2004 compared to the same period in 2003 were primarily affected by our acquisitions, dispositions and development activities since January 1, 2003.

As a result of these changes within our portfolio of properties since January 1, 2003, we do not believe the Property Operating Results presented above are comparable from period to period. Therefore, in the table above, we have also presented the Property Operating Results for our same property portfolio.

Revenue from Rental Operations

The increase in revenue from rental operations for the total portfolio was primarily due to the approximate 101,000 square foot acquisition we made in December 2003 of an office property in San Diego County and revenues from our 6100 Center Drive development property which was placed in service during the second quarter of 2004 and from scheduled rent increases in our existing leases that were partially offset by the decline in average occupancy.

The increase in revenue from rental operations for the same property portfolio was primarily due to an approximate \$2.0 million increase in other rental operations, a \$1.1 million increase in cash rents and an approximate \$900,000 increase in parking income, all of which were partially offset by an approximate \$1.7 million decrease in tenant reimbursements. The increase in other rental operations was primarily related to higher lease termination fees in 2004 and lower reserves for tenant receivables. The increase in parking income is primarily due to higher average occupancy in 2004 and special event parking in 2004 in some of our buildings. The increase in cash rents was primarily related to scheduled rent increases in existing leases and by the 0.4% increase in average occupancy for these properties. The decrease in tenant reimbursements was primarily due to higher prior year reimbursement reconciliation billings in 2003.

Property Expenses

The increase in property expenses for the total portfolio was partially due to the property acquired in December 2003 and placing our 6100 Center Drive property in service in the second quarter of 2004.

The increase in property expenses for the same property portfolio was primarily due to an approximate \$1.8 million increase in repairs and maintenance, and an approximate \$1.1 million increase in real estate taxes and an approximate \$650,000 increase in property administrative expenses, all of which were partially offset by an approximate \$500,000 decrease in utility expenses. Repairs and maintenance increased primarily due to higher costs for contracted services and the timing of certain projects. Real estate taxes increased primarily due to the timing of final reassessments and property tax refunds received in 2003 for certain properties. Property administrative expenses increased due to higher personnel costs from annual merit increases and other non-recurring separation costs, partially offset by start-up costs associated with employee training programs implemented in 2003 and lower legal expenses relating to unlawful detainers and tenant rent disputes in 2004. Utility expenses decreased primarily due to lower usage in the first quarter of 2004 due primarily to the temporary decline in average occupancy in the first quarter of 2004.

Table of Contents

General and Administrative

General and administrative expenses as a percentage of total revenues were approximately 4.3% for the six months ended June 30, 2004 compared to approximately 3.6% for the same period in 2003. The approximate \$1.6 million increase in general and administrative expenses was primarily related to higher personnel costs associated with annual merit increases and non-cash compensation expense associated with restricted stock grants issued in 2004 and 2003 and higher corporate governance costs in 2004.

Interest Expense

Interest expense decreased approximately \$1.8 million, or 4%, for the six months ended June 30, 2004 compared to the same period in 2003. This decrease was primarily due to the paydown in the second quarter of 2004 of a \$175 million, 7.52% mortgage financing loan with proceeds from our first quarter 2004 dispositions and funds from our unsecured line of credit in 2004 and the fixed to floating swaps entered into on our unsecured senior notes in 2003, all of which were partially offset by lower capitalized interest in 2004. Capitalized interest was lower in 2004 as we stopped capitalizing interest on our 6100 Center Drive property in May 2003.

Depreciation and Amortization

Depreciation and amortization expense increased by approximately \$4.3 million, or 7%, for the six months ended June 30, 2004 compared to the same period in 2003, primarily due to depreciation related to a property acquired in December 2003 and depreciation related to capital expenditures, tenant improvements and leasing commissions placed in service subsequent to the second quarter of 2003.

LIQUIDITY AND CAPITAL RESOURCES

Cash Flows

Cash provided by operating activities decreased by approximately \$6.1 million to \$82.5 million for the six months ended June 30, 2004 compared to \$88.6 million for the same period in 2003. This decrease was primarily due to the loss of operating cash flows from ten properties sold since the beginning of 2003 as part of our capital recycling program, partially offset by the increased cash flows from a property acquired in the fourth quarter of 2003 and our 6100 Center Drive development property, which was placed in service during the second quarter of 2004.

Cash provided by investing activities decreased by approximately \$17.1 million to \$20.9 million for the six months ended June 30, 2004 compared to \$38.0 million for the same period in 2003. This decrease was primarily due to fewer asset sales and lower disposition proceeds in 2004.

Cash used in financing activities decreased by approximately \$16.9 million to \$98.2 million for the six months ended June 30, 2004 compared to \$115.1 million for the same period in 2003. This change was primarily due to higher proceeds from issuances of common stock in 2004.

Available Borrowings, Cash Balance and Capital Resources

Our Operating Partnership has an unsecured line of credit with a total commitment of \$20 million from City National Bank. This line of credit accrues interest at LIBOR + 1.00% or the City National Bank Prime Rate less 0.875% and is scheduled to mature in August 2004. Proceeds from this line of credit are used, among other things, to provide funds for tenant improvements and capital expenditures and provide for working capital and other corporate purposes. As of June 30, 2004, there was \$10 million outstanding on this line of credit and \$10 million was available

for additional borrowings.

Our Operating Partnership also has an unsecured line of credit with a group of banks led by Wells Fargo. In June 2004, this line of credit was amended to reduce the interest rates by approximately 10 to 15 basis points depending on our secured debt rating and revise certain covenants. As a result of this amendment, this line of credit provides for borrowings up to \$310 million with an option to increase the amount to \$350 million and bears interest at a rate ranging between LIBOR + 0.65% and LIBOR + 1.15% (including an annual facility fee ranging from 0.15% to 0.40% based on the aggregate amount of the line of credit) depending on the Operating Partnership's unsecured debt rating. This line of credit matures in April 2006. In addition, as long as the Operating Partnership maintains an unsecured debt rating of BBB-/Baa3 or better, the agreement contains a competitive bid option, whereby the lenders may bid on the interest rate to be charged for up to \$150 million of the unsecured line of credit. The Operating Partnership also has the option to convert the interest rate on this line of credit to the higher of Wells Fargo's prime rate or the Federal Funds rate plus 0.5%. As of June 30, 2004, \$272 million was outstanding on this line of credit and \$38 million was available for additional borrowings.

As of June 30, 2004, we had approximately \$23.6 million in cash and cash equivalents, including \$13.7 million in restricted cash. Restricted cash consisted of \$9.7 million in interest bearing cash deposits required by four of our mortgage loans payable and \$4.0 million in cash impound accounts for real estate taxes and insurance as required by several of our mortgage loans payable.

We entered into \$150 million of forward-starting swaps during 2003 to effectively fix the 10-year Treasury rate at an average rate of approximately 4.1% for borrowings that are anticipated to occur in 2004 to refinance some of our scheduled debt maturities. The forward-starting interest rate swaps were entered into at current market rates and, therefore, had no initial cost.

In October and November of 2003, we also entered into reverse interest rate swap agreements to float \$100 million of the fixed interest rate associated with the 7.00% senior unsecured notes due in November of 2007. Under these reverse swaps, we will receive interest at a fixed rate of 7.00% and pay interest at a variable rate averaging six-month LIBOR in arrears plus 3.10%. These interest rate

Table of Contents

swaps mature at the same time the notes are due.

In June 2004, we amended our \$125 million unsecured term loan with Wells Fargo to reduce its effective interest rate by 20 basis points. This loan was scheduled to increase from LIBOR + 1.25% to LIBOR + 1.45% in June 2004. In 2002, we entered into interest rate swap agreements that fixed the interest rate on the entire balance of this loan. As a result of the amendment and taking into effect the interest rate swap agreements for this loan, it will have an effective interest rate of approximately 4.14% for the remainder of 2004, 4.55% in 2005 and 4.70% in 2006.

We expect to continue meeting our short-term liquidity and capital requirements generally through net cash provided by operating activities and proceeds from our unsecured lines of credit. We believe the foregoing sources of liquidity will be sufficient to fund our short-term liquidity needs over the next twelve months, including recurring non-revenue enhancing capital expenditures, tenant improvements and leasing commissions.

We expect to meet our long-term liquidity and capital requirements such as scheduled principal repayments, development costs, property acquisitions, if any, and other non-recurring capital expenditures through net cash provided by operations, refinancing of existing indebtedness and the issuance of long-term debt and equity securities.

Capital Recycling Program

No properties were disposed of during the three months ended June 30, 2004.

Debt Summary

Following is a summary of scheduled principal payments for our total debt outstanding as of June 30, 2004 (in thousands):

Year	Amount
2004	\$ 13,461
2005	207,470
2006	411,859 ⁽¹⁾
2007	157,166
2008	230,985
2009	112,550
2010	150,565
2011	710
2012	768
2013	845
Thereafter	4,602
	<hr/>
Total	\$ 1,290,981
	<hr/>

(1) Includes \$272 million outstanding on our Wells Fargo unsecured line of credit.

Table of Contents

Following is certain other information related to our outstanding indebtedness as of June 30, 2004:

Unsecured and Secured Debt:

	Balance	Percent	Weighted Average Interest Rate ⁽¹⁾	Weighted Average Maturity (in years)
	(000 s)			
Unsecured Debt	\$ 904,349	70%	6.09%	2.5
Secured Debt	386,632	30	7.15	4.4
Total Debt	<u>\$ 1,290,981</u>	<u>100%</u>	<u>6.40%</u>	<u>3.1</u>

Floating and Fixed Rate Debt:

	Balance	Percent	Weighted Average Interest Rate ⁽¹⁾	Weighted Average Maturity (in years)
	(000 s)			
Floating Rate Debt ⁽²⁾	\$ 332,000	26%	3.72%	2.2
Fixed Debt ⁽³⁾	958,981	74	7.33	3.4
Total Debt	<u>\$ 1,290,981</u>	<u>100%</u>	<u>6.40%</u>	<u>3.1</u>

(1) Includes amortization of prepaid financing costs.

(2) Includes \$100 million of fixed rate debt that has been converted to floating rate through interest rate swap agreements.

(3) Includes \$175 million of floating rate debt that has been fixed through interest rate swap agreements.
Total interest incurred and the amount capitalized was as follows (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Total interest incurred	\$21,382	\$24,169	\$44,851	\$48,439
Amount capitalized	(198)	(915)	(354)	(2,150)
Amount expensed	\$21,184	\$23,254	\$44,497	\$46,289

Consolidated Income Available for Debt Service and Compliance with Principal Financial Covenants

Consolidated Income Available for Debt Service is a non-GAAP measurement of our performance and liquidity. Consolidated Income Available for Debt Service is presented below because this data is used by investors and our management as a supplemental measure to (a) evaluate our operating performance and compare it to other real estate companies, (b) determine trends in earnings, (c) determine our ability to service debt and (d) determine our ability to fund future capital expenditure requirements. As discussed more fully below, Consolidated Income Available for Debt Service is also used in several financial covenants we are required to satisfy each quarter under the terms of our principal debt agreements.

Consolidated Income Available for Debt Service permits investors and management to view income from our operations on an unleveraged basis before the effects of non-cash depreciation and amortization expense. By excluding interest expense, Consolidated Income Available for Debt Service measures our operating performance independent of our capital structure and indebtedness and, therefore, allows for a more meaningful comparison of our operating performance between quarters as well as annual periods and to compare our operating performance to that of other companies, and to more readily identify and evaluate trends in earnings.

The usefulness of Consolidated Income Available for Debt Service is limited because it does not reflect interest expense, taxes, gains or losses on sales of property, losses on valuations of derivatives, asset impairment losses, cumulative effect of a change in accounting principle, extraordinary items as defined by GAAP and depreciation and amortization costs. These costs have been or may in the future be incurred by us, each of which affects or could effect our operating performance and ability to finance our investments at competitive borrowing costs, successfully maintain our REIT status, and acquire and dispose of real estate properties at favorable prices to us. Some of these costs also reflect changes in value in our properties that result from use or changes in market conditions and the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties. Due to the significance of the net income components excluded from Consolidated Income Available for Debt Service, this measure should not be considered an alternative to (and should be considered in conjunction with) net income, cash flow from operations, and other performance or liquidity measures prescribed by GAAP. This measure should also be analyzed in conjunction with discussions elsewhere in Management's Discussion and Analysis of Financial Condition and Results of Operations regarding the items eliminated in the calculation of Consolidated Income Available for Debt Service.

Table of Contents

The reader is cautioned that Consolidated Income Available for Debt Service, as calculated by us, may not be comparable to similar measures reported by other companies (under names such as or similar to Consolidated Income Available for Debt Service, EBITDA or adjusted EBITDA) that do not define this measure exactly the same as we do.

The following is a reconciliation of net cash provided by operating activities and net income computed in accordance with GAAP to Consolidated Income Available for Debt Service (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net cash provided by operating activities	\$38,693	\$39,217	\$ 82,535	\$ 88,647
Add:				
Interest expense	21,184	23,254	44,497	46,289
Less:				
Amortization of loan costs and fees	(1,004)	(978)	(2,083)	(1,924)
Amortization of deferred compensation	(785)	(448)	(1,531)	(837)
Changes in operating assets and liabilities:				
Rent and other receivables	(223)	(1,555)	1,834	(913)
Deferred rent	345	(207)	1,982	(89)
Prepaid financing costs, expenses and other assets	1,672	2,168	2,205	3,662
Accounts payable and accrued expenses	6,630	6,962	4,989	3,682
Security deposits	(605)	(640)	(876)	(512)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Consolidated Income Available for Debt Service	<u>\$65,907</u>	<u>\$67,773</u>	<u>\$133,552</u>	<u>\$138,005</u>

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Net Income	\$ 9,127	\$18,903	\$ 27,988	\$ 34,341
Add:				
Interest expense	21,184	23,254	44,497	46,289
Depreciation and amortization	31,936	29,487	62,212	57,895
Minority interest	1,307	1,399	2,689	2,837
Minority interest from discontinued operations	2	190	188	250
Depreciation from discontinued operations	51	561	107	1,775
Impairment on investment in securities	2,700		2,700	
Less:				
Gain on sale of discontinued properties	(400)	(6,021)	(6,829)	(5,382)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Consolidated Income Available for Debt Service	\$65,907	\$67,773	\$133,552	\$138,005
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

Consolidated Income Available for Debt Service is also presented because it is used in ratios contained in the principal financial covenants of the Indenture governing our publicly traded senior unsecured notes and our Credit Agreement with a syndicate of banks led by Wells Fargo. As of June 30, 2004, our senior unsecured notes represented approximately 39% of our total outstanding debt and amounts outstanding under our Wells Fargo unsecured line of credit represented approximately 21% of our total outstanding debt. The Consolidated Income Available for Debt Service ratios and the other ratios reported below are part of financial covenants we are required to satisfy each fiscal quarter. We believe information about these ratios is useful to (1) confirm that we are in compliance with the financial covenants of our principal loan agreements, (2) evaluate our ability to service our debt, (3) evaluate our ability to fund future capital expenditures, and (4) compare our ratios to other real estate companies, including other REITs, that present the same ratios.

If we were to fail to satisfy these financial covenants, we would be in default under the terms of the Indenture for the senior unsecured notes and/or the Wells Fargo Credit Agreement. A default under those agreements could accelerate the obligation to repay such debt and could cause us to be in default under our other debt agreements. Depending on the circumstances surrounding such acceleration, we might not be able to repay the debt on terms that are favorable to us, or at all, which could have a material adverse affect on our financial condition and our ability to raise capital in the future.

Table of Contents

The reader is cautioned that these ratios, as calculated by us, may not be comparable to similarly entitled ratios reported by other companies that do not calculate these ratios exactly the same as we do. These ratios should not be considered as alternatives to the ratio of earnings to fixed charges.

The following table summarizes the principal ratios contained in the financial covenants of our senior unsecured notes and Wells Fargo unsecured line of credit as of June 30, 2004 (in thousands, except percentage and covenant ratio data):

Net investment in real estate	\$2,572,480
Cash and cash equivalents	9,924
Restricted cash	13,655
Accumulated depreciation and amortization	483,022
	<hr/>
Total Gross Assets	\$3,079,081
	<hr/>
Gross Value of Unencumbered Assets	\$2,107,737
	<hr/>
Mortgage loans payable ⁽¹⁾	\$ 386,632
Unsecured lines of credit	282,000
Unsecured term loan	125,000
Unsecured senior notes, net of discount	497,349
	<hr/>
Total Outstanding Debt	\$1,290,981
	<hr/>
Consolidated Income Available for Debt Service ⁽²⁾	\$ 268,084
	<hr/>
Interest incurred ⁽²⁾	\$ 92,675
Loan fee amortization ⁽²⁾	(3,747)
	<hr/>
Debt Service ⁽²⁾	\$ 88,928
	<hr/>

Covenant Ratios	Test	Actual
Ratio of Consolidated Income Available for Debt Service to Debt Service	Greater than 1.5	3.0
Ratio of Consolidated Income Available for Debt Service to interest expense ⁽³⁾	Greater than 2.0	3.2
Ratio of Consolidated Income Available for Debt Service to fixed charges ⁽⁴⁾	Greater than 1.75	2.3
Total Outstanding Debt/Total Gross Assets	Less than 60%	42%

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Secured Debt/Total Gross Assets	Less than 40%	13%
Gross Value of Unencumbered Assets/Unsecured Debt	Greater than 150%	233%

-
- (1) Represents 9 secured loans that are secured by 53 properties in our portfolio.
 - (2) Represents amounts for the most recent four consecutive quarters. Loan fee amortization excludes discount amortization on senior unsecured notes.
 - (3) Interest expense consists of interest expense plus capitalized interest and less amortization of loan fees and discounts.
 - (4) Fixed charges consist of interest costs, whether expensed or capitalized, principal payments on all debt, an amount equal to \$0.3125 per quarter multiplied by the weighted average gross leaseable square feet of the portfolio at the end of the period and preferred unit distributions.

Table of Contents**Funds from Operations**

The following table reflects the calculation of our funds from operations for the three and six months ended June 30, 2004 and 2003 (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2004	2003	2004	2003
Funds From Operations:⁽¹⁾				
Net income	\$ 9,127	\$ 18,903	\$ 27,988	\$ 34,341
Depreciation and minority interest from discontinued operations	53	751	295	2,025
Gain on sale of discontinued properties	(400)	(6,021)	(6,829)	(5,382)
Depreciation and amortization	31,936	29,487	62,212	57,895
Minority interest	1,307	1,399	2,689	2,837
Distribution on Preferred Operating Partnership Units	(1,078)	(1,078)	(2,156)	(2,156)
	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Funds From Operations ⁽²⁾ .	<u>\$ 40,945</u>	<u>\$ 43,441</u>	<u>\$ 84,199</u>	<u>\$ 89,560</u>
 Weighted average common shares and Operating Partnership units outstanding Diluted	 <u>67,430</u>	 <u>65,132</u>	 <u>67,173</u>	 <u>64,976</u>

- (1) We believe that funds from operations, or FFO, is a useful supplemental measure of our operating performance. We compute FFO in accordance with standards established by the White Paper on FFO approved by the Board of Governors of the National Association of Real Estate Investment Trusts, or NAREIT, in April 2002. The White Paper defines FFO as net income or loss computed in accordance with generally accepted accounting principles, or GAAP, excluding extraordinary items, as defined by GAAP, and gains and losses from sales of depreciable operating property plus real estate-related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures.

We believe that FFO, by excluding depreciation costs, the gains or losses from the sale of operating real estate properties and the extraordinary items as defined by GAAP, provides an additional perspective on our operating results. However, because these excluded items have a real economic effect, FFO is a limited measure of performance.

FFO captures trends in occupancy rates, rental rates and operating costs. FFO excludes depreciation and amortization costs and it does not capture the changes in value in our properties that result from use or changes in market conditions or the level of capital expenditures and leasing costs necessary to maintain the operating performance of our properties, all of which are significant economic costs. Therefore, its ability to measure

performance is limited.

Because FFO excludes significant economic components of net income determined in accordance with GAAP, FFO should be used as an adjunct to net income and not as an alternative to net income. FFO should also not be used as an indicator of our financial performance, or as a substitute for cash flow from operating activities determined in accordance with GAAP or as a measure of our liquidity. FFO is not by itself indicative of funds available to fund our cash needs, including our ability to pay dividends or service our debt.

FFO is used by investors to compare our performance with other REITs. Other REITs may use different methods for calculating FFO and, accordingly, our FFO may not be comparable to other REITs.

- (2) Includes \$785,000 and \$448,000 in non-cash compensation expense for the three months ended June 30, 2004 and 2003, respectively, and approximately \$1.5 million and \$837,000 in non-cash compensation expense for the six months ended June 30, 2004 and 2003, respectively.

Table of Contents**Portfolio and Lease Information**

The following tables set forth certain information regarding our properties as of June 30, 2004.

PORTFOLIO SUMMARY

As of June 30, 2004

Location	Number of Properties		Number of Buildings		Approximate Net Rentable (Sq. Ft.)		Property Operating Results ⁽¹⁾			
							Three Months Ended June 30, 2004 (in thousands and unaudited)		Six Months Ended June 30, 2004 (in thousands and unaudited)	
	Total	% of Total	Total	% of Total	Total	% of Total	Total	% of Total	Total	% of Total
Los Angeles County										
West ⁽²⁾	30	23%	32	15%	5,051,880	27%	\$26,313	37%	\$ 53,164	37%
North	27	21%	43	21%	3,172,622	17%	10,929	15%	21,260	15%
South	16	13%	21	10%	3,085,689	16%	9,911	14%	19,415	14%
Subtotal	73	57%	96	46%	11,310,191	60%	47,153	66%	93,839	66%
Orange County	23	18%	55	26%	3,609,394	19%	11,190	16%	22,866	16%
San Diego County	26	20%	41	19%	2,971,482	16%	10,400	14%	19,889	14%
Ventura/Kern Counties	6	5%	17	8%	794,574	4%	2,510	4%	5,018	4%
Subtotal	128	100%	209	99%	18,685,641	99%	\$71,253	100%	\$141,612	100%
Renovation Building ⁽³⁾			1	1%	99,119	1%	(18)		5	
Total	128	100%	210	100%	18,784,760	100%	\$71,235	100%	\$141,617	100%

(1) Excludes the operating results of two properties sold during the first quarter of 2004 and one property currently classified as held for disposition. The operating results for these properties are reported as part of discontinued operations in our quarterly and year to date operating results.

(2) Includes a retail property with approximately 37,000 net rentable square feet.

(3) Comprised of one building in a business park containing a total of four buildings. After completion of the renovation, the total square footage of this building will expand to 130,000 square feet.

PORTFOLIO OCCUPANCY AND IN-PLACE RENTS

As of June 30, 2004

Location	Percent Occupied	Percent Leased	Annualized Base Rent Per Leased Square Foot⁽¹⁾	
			Portfolio Total	Full Service Gross Leases⁽²⁾
Los Angeles County				
West	91.8%	94.3%	\$27.89	\$ 27.90
North	90.1%	91.3%	21.94	22.75
South	86.4%	88.7%	19.04	20.10
Subtotal/Weighted Average	89.8%	91.9%	\$23.90	\$ 24.62
Orange County	88.2%	89.7%	18.82	22.10
San Diego County	88.8%	90.5%	19.43	23.87
Ventura/Kern Counties	95.7%	96.5%	18.84	19.40
Subtotal/Weighted Average	89.6%	91.5%	\$22.01	\$ 23.91
Renovation Building		100.0%	17.40	
Total/Weighted Average	89.0%	91.5%	\$21.97	\$ 23.91

(1) Based on monthly contractual base rent under existing leases as of June 30, 2004, multiplied by 12 and divided by leased net rentable square feet; for those leases where rent has not yet commenced or which are in a free rent period, the first month in which rent is to be received is used to determine annualized base rent.

(2) Excludes 34 properties and approximately 3.7 million square feet under triple net and modified gross leases.

Table of Contents**TEN LARGEST TENANTS**

As of June 30, 2004

Tenant	Number of Locations	Lease Term in Months	Weighted	Percentage	Percentage	Annualized
			Average Remaining	of Aggregate Portfolio	of Aggregate Portfolio	
			Leased Square Feet	Annualized Base Rent ⁽¹⁾	Net Rentable Square Feet	Base Rent (in thousands)
State of California	22	44	2.22%	2.16%	379,686	\$ 8,115
Vivendi Universal	2	70	1.36%	2.12%	231,681	7,980
University of Phoenix	6	48	0.97%	0.99%	166,195	3,719
Ceridian Corporation	2	70	0.89%	0.96%	152,071	3,619
Atlantic Richfield	1	27	0.84%	0.92%	143,885	3,453
Pepperdine University	1	173	0.66%	0.84%	113,488	3,173
Haight, Brown & Bonesteel, LLP	2	83	0.37%	0.73%	63,262	2,737
Westfield Corporation	1	106	0.57%	0.72%	96,876	2,714
State Compensation Insurance Fund	1	45	0.67%	0.71%	113,513	2,656
Walt Disney Pictures and Television	1	49	0.67%	0.69%	114,922	2,588
Total/Weighted Average⁽²⁾	39	64	9.22%	10.84%	1,575,579	\$ 40,754

(1) Annualized base rent is calculated as monthly contractual base rent under existing leases as of June 30, 2004 multiplied by 12; for those leases where rent has not yet commenced or which are in a free rent period, the first month in which rent is to be received is used to determine annualized base rent.

(2) The weighted average calculation is based on net rentable square footage leased by each tenant.

Table of Contents**LEASING ACTIVITY**

	Three Months Ended June 30, 2004	Six Months Ended June 30, 2004
Net Absorption (square feet)	262,247	(7,948)
Gross New Leasing Activity (square feet)	422,126	1,019,356
Gross Renewal Leasing Activity (square feet)	600,948	1,458,393
Retention Rate	65.7%	59.1%
Cash Rent Growth ⁽¹⁾ : Expiring Rate	\$ 22.81	\$ 22.97
New / Renewed Rate	\$ 21.03	\$ 20.77
Decrease	(8)%	(10)%
GAAP Rent Growth ⁽²⁾ : Expiring Rate	\$ 21.98	\$ 22.14
New / Renewed Rate	\$ 22.36	\$ 22.28
Increase	2%	1%
Weighted Average Lease Term in Months New	52	55
Weighted Average Lease Term in Months Renewal	42	41

Tenant Improvements and Commissions (per square foot):

New ⁽³⁾	\$ 21.83	\$ 20.97
	<u> </u>	<u> </u>
Renewal	\$ 10.39	\$ 8.91
	<u> </u>	<u> </u>
Capital Expenditures (per square foot):		
Recurring	\$ 0.06	\$ 0.13
	<u> </u>	<u> </u>
Non-recurring	\$ 0.01	\$ 0.04
	<u> </u>	<u> </u>

-
- (1) Represents the difference between initial market rents on new and renewed leases as compared to the expiring cash rents on the same space.
- (2) Represents cash rent growth adjusted for straight-line rents.
- (3) Excludes development/renovation space.

Table of Contents**PORTFOLIO DIVERSIFICATION**

As of June 30, 2004

North American Industrial Classification System Description	NAICS Code	Occupied Square Feet	Percentage of Total Occupied Portfolio
Professional, Scientific, and Technical Services	541	4,355,879	26.01%
Finance and Insurance	521-525	2,841,077	16.97%
Information	511-519	1,720,032	10.27%
Manufacturing	311-339	1,341,723	8.01%
Health Care and Social Assistance	621-624	1,168,085	6.97%
Administrative and Support and Waste Management and Remediation Services	561-562	751,234	4.49%
Public Administration	921-928	736,069	4.40%
Educational Services	611	748,680	4.47%
Real Estate, Rental and Leasing	531-533	710,730	4.24%
Wholesale Trade	423-425	553,723	3.31%
Transportation and Warehousing	481-493	394,249	2.35%
Arts, Entertainment, and Recreation	711-713	313,778	1.87%
Construction	236-238	287,980	1.72%
Other Services (except Public Administration)	811-814	287,851	1.72%
Accommodation and Food Services	721-722	171,792	1.03%
Retail Trade	441-454	121,673	0.73%
Mining	211-213	58,392	0.35%
Management of Companies and Enterprises	551	28,305	0.17%
Utilities	221	8,975	0.05%
Agriculture, Forestry, Fishing and Hunting	111-115	6,261	0.04%
Other Uncategorized		138,911	0.83%
		16,745,399	100.00%

Table of Contents**LEASE EXPIRATIONS ANNUAL**

As of June 30, 2004

		2004	2005	2006	2007	2008	2009 and Thereafter
Los Angeles County:							
West	Expiring SF ⁽¹⁾	287,598	633,370	542,349	615,436	523,235	2,126,458
	% of Leased SF ⁽²⁾	1.68%	3.71%	3.18%	3.60%	3.06%	12.45%
	Rent per SF ⁽³⁾	\$ 29.04	\$ 28.11	\$ 28.65	\$ 29.06	\$ 30.14	\$ 33.11
North	Expiring SF ⁽¹⁾	308,349	458,499	453,394	477,906	603,566	567,628
	% of Leased SF ⁽²⁾	1.81%	2.68%	2.65%	2.80%	3.53%	3.32%
	Rent per SF ⁽³⁾	\$ 20.28	\$ 23.13	\$ 24.17	\$ 22.63	\$ 24.58	\$ 22.47
South	Expiring SF ⁽¹⁾	144,879	817,796	321,260	287,809	410,700	729,830
	% of Leased SF ⁽²⁾	0.85%	4.78%	1.88%	1.68%	2.41%	4.27%
	Rent per SF ⁽³⁾	\$ 19.65	\$ 16.05	\$ 22.46	\$ 22.30	\$ 21.77	\$ 22.18
Subtotal Los Angeles County							
	Expiring SF ⁽¹⁾	740,826	1,909,665	1,317,003	1,381,151	1,537,501	3,423,916
	% of Leased SF ⁽²⁾	4.34%	11.17%	7.71%	8.08%	9.00%	20.04%
	Rent per SF ⁽³⁾	\$ 23.56	\$ 21.75	\$ 25.60	\$ 25.43	\$ 25.72	\$ 29.01
Orange County							
	Expiring SF ⁽¹⁾	373,705	588,433	639,736	586,620	313,507	691,357
	% of Leased SF ⁽²⁾	2.19%	3.45%	3.74%	3.43%	1.83%	4.04%
	Rent per SF ⁽³⁾	\$ 15.94	\$ 20.65	\$ 21.15	\$ 18.55	\$ 20.45	\$ 22.05
San Diego County							
	Expiring SF ⁽¹⁾	210,439	606,897	437,134	240,913	264,630	878,309
	% of Leased SF ⁽²⁾	1.23%	3.55%	2.56%	1.41%	1.55%	5.14%
	Rent per SF ⁽³⁾	\$ 19.13	\$ 18.67	\$ 23.40	\$ 23.00	\$ 25.19	\$ 23.41
All Others							
	Expiring SF ⁽¹⁾	84,397	182,744	181,951	54,365	75,143	186,593
	% of Leased SF ⁽²⁾	0.49%	1.07%	1.06%	0.32%	0.44%	1.09%
	Rent per SF ⁽³⁾	\$ 18.46	\$ 20.11	\$ 20.58	\$ 19.89	\$ 21.45	\$ 18.58
Total Portfolio							
	Expiring SF ⁽¹⁾	<u>1,409,367</u>	<u>3,287,739</u>	<u>2,575,824</u>	<u>2,263,049</u>	<u>2,190,781</u>	<u>5,180,175</u>
	% of Leased SF ⁽²⁾	<u>8.25%</u>	<u>19.24%</u>	<u>15.07%</u>	<u>13.24%</u>	<u>12.82%</u>	<u>30.31%</u>

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Rent per SF ⁽³⁾	\$	20.57	\$	20.89	\$	23.76	\$	23.25	\$	24.76	\$	26.76
		<u> </u>		<u> </u>		<u> </u>		<u> </u>		<u> </u>		<u> </u>

(1) Represents the rentable square footage of expiring leases. For 2004, represents expirations from April 1, 2004 through December 31, 2004, not including month-to-month tenants.

(2) Percentage of total rentable square footage expiring during the period.

(3) Represents annualized ending cash rents of expiring leases.

LEASE EXPIRATIONS NEXT FOUR QUARTERS

As of June 30, 2004

		Q3-04	Q4-04	Q1-05	Q2-05
		<u> </u>	<u> </u>	<u> </u>	<u> </u>
Los Angeles County:					
West	Expiring SF ⁽¹⁾	130,839	156,759	119,284	142,443
	% of Leased SF ⁽²⁾	0.76%	0.92%	0.70%	0.83%
	Rent per SF ⁽³⁾	\$ 27.99	\$ 29.92	\$ 28.69	\$ 27.25
North	Expiring SF ⁽¹⁾	107,254	201,095	65,714	98,343
	% of Leased SF ⁽²⁾	0.63%	1.18%	0.39%	0.58%
	Rent per SF ⁽³⁾	\$ 23.08	\$ 18.79	\$ 23.25	\$ 23.83
South	Expiring SF ⁽¹⁾	84,680	60,199	118,512	218,750
	% of Leased SF ⁽²⁾	0.50%	0.35%	0.69%	1.28%
	Rent per SF ⁽³⁾	\$ 18.50	\$ 21.27	\$ 17.98	\$ 18.56
		<u> </u>	<u> </u>	<u> </u>	<u> </u>
Subtotal Los Angeles County					
	Expiring SF ⁽¹⁾	322,773	418,053	303,510	459,536
	% of Leased SF ⁽²⁾	1.89%	2.45%	1.78%	2.69%
	Rent per SF ⁽³⁾	\$ 23.87	\$ 23.32	\$ 23.33	\$ 22.38
Orange County	Expiring SF ⁽¹⁾	144,120	229,585	146,666	167,088
	% of Leased SF ⁽²⁾	0.85%	1.34%	0.85%	0.98%
	Rent per SF ⁽³⁾	\$ 19.30	\$ 13.83	\$ 19.03	\$ 18.85
San Diego County	Expiring SF ⁽¹⁾	109,577	100,862	145,269	99,783
	% of Leased SF ⁽²⁾	0.64%	0.59%	0.85%	0.58%
	Rent per SF ⁽³⁾	\$ 23.99	\$ 13.85	\$ 21.93	\$ 20.83
All Others	Expiring SF ⁽¹⁾	16,419	67,978	44,137	21,347
	% of Leased SF ⁽²⁾	0.09%	0.40%	0.26%	0.13%
	Rent per SF ⁽³⁾	\$ 19.89	\$ 18.11	\$ 19.67	\$ 18.20
		<u> </u>	<u> </u>	<u> </u>	<u> </u>
Total Portfolio					
	Expiring SF ⁽¹⁾	592,889	816,478	639,582	747,754
	% of Leased SF ⁽²⁾	3.47%	4.78%	3.74%	4.38%

	<u> </u>	<u> </u>	<u> </u>	<u> </u>
Rent per SF ⁽³⁾	\$ 22.67	\$ 19.05	\$ 21.78	\$ 21.27
	<u> </u>	<u> </u>	<u> </u>	<u> </u>

-
- (1) Represents the square footage of expiring leases, not including month-to-month tenants.
- (2) Percentage of total rentable square footage expiring during the period.
- (3) Represents annualized ending cash rents of expiring leases.

Table of Contents**RENOVATION SUMMARY**

As of June 30, 2004

Building	Square Feet	Costs Incurred To Date (in thousands)	Estimated Total Cost (in thousands)	Percent Leased at 8/3/04	Estimated Construction Completion Date	Estimated Year 1 Stabilized Cash	Estimated Year 1 Annual Cash Yield	Estimated Year 1 Annual GAAP Yield
						Operating Results (in thousands)		
22745 Savi Ranch Parkway	130,000	\$ 191	\$ 9,244	100%	4th Qtr 2004	\$ 1,881	10.0%	11.7%

(1) Estimated Year 1 Annual GAAP Yield includes an adjustment for straight-line rents.

In addition, we have preliminary architectural designs completed for additional build-to-suit projects at the Howard Hughes Center totaling approximately 475,000 net rentable square feet of office space. We also have construction entitlements at the Howard Hughes Center for up to 600 hotel rooms. Build-to-suit projects consist of properties constructed to the tenant's specifications in return for the tenant's long-term commitment to the property. We do not intend to commence construction on any additional build-to-suit or multi-tenant projects at the Howard Hughes Center until development plans and budgets are finalized with terms allowing us to achieve yields commensurate with the project's development risk.

In addition to our development at the Howard Hughes Center, we have completed preliminary designs and are marketing an approximate 170,000 square foot build-to-suit office building at our Long Beach Airport Business Park. Also, as part of our Gateway Towers acquisition in August 2002, we acquired a 5-acre developable land parcel in Torrance, California that we intend to market for a build-to-suit office building. We currently do not intend to commence construction on these projects until build-to-suit tenant leases are signed with terms allowing us to achieve yields commensurate with the project's development risk.

We expect to finance our development activities over the next 24 months through net cash provided by operating activities, proceeds from asset sales, proceeds from our unsecured lines of credit or other secured borrowings.

Item 3. Quantitative and Qualitative Disclosure about Market Risk

Market risk is the exposure or loss resulting from changes in interest rates, foreign currency exchange rates, commodity prices and equity prices. The primary market risk to which we are exposed is interest rate risk, which is sensitive to many factors, including governmental monetary and tax policies, domestic and international economic and political considerations and other factors that are beyond our control.

Interest Rate Risk

In order to modify and manage the interest characteristics of our outstanding debt and limit the effects of interest rates on our operations, we use a variety of financial instruments, including interest rate swaps, caps, floors and other interest rate exchange contracts. The use of these types of instruments to hedge our exposure to changes in interest rates carries additional risks such as counter-party credit risk. We do not enter into any transactions for speculative or trading purposes. During 2002, we entered into interest rate swap agreements fixing the interest rates on variable debt with notional amounts totaling \$175.0 million. During 2003, we entered into \$150 million of forward-starting swap agreements fixing the 10-year Treasury rate for borrowings that are anticipated to occur in 2004 to refinance some of our scheduled debt maturities. In October and November of 2003, we also entered into reverse interest rate swap agreements to float \$100 million of the fixed interest rate associated with the 7.00% senior unsecured notes due in November 2007.

Some of our future earnings, cash flows and fair values relating to financial instruments are dependent upon prevailing market rates of interest, such as LIBOR. Based on interest rates and outstanding balances as of June 30, 2004, a 1% increase in interest rates on our \$332.0 million of floating rate debt would decrease annual future earnings and cash flows by approximately \$3.3 million and would not have an impact on the fair value of the floating rate debt. Conversely, a 1% decrease in interest rates on our \$332.0 million of floating rate debt would increase annual future earnings and cash flows by approximately \$3.3 million and would not have an impact on the fair value of the floating rate debt. The weighted average interest rate on our floating debt as of June 30, 2004 was 3.72%.

Our fixed rate debt totaled \$959.0 million as of June 30, 2004 with a weighted average interest rate of 7.33% and a total fair value of approximately \$998.4 million. A 1% decrease in interest rates would increase the fair value of our fixed rate debt by approximately \$29.7 million and would not have an impact on future earnings and cash flows. A 1% increase in interest rates would decrease the fair value of our fixed rated debt by approximately \$27.9 million and would not have an impact on future earnings and cash flows.

These amounts are determined by considering the impact of hypothetical interest rates on our borrowing cost. These analyses do not consider the effects of the reduced level of overall economic activity that could exist in that environment. Further, in the event of a change of this magnitude, we would consider taking actions to further mitigate our exposure to the change. Due to the uncertainty of the specific actions that would be taken and their possible effects, however, this sensitivity analysis assumes no changes in our capital structure.

Table of Contents

Item 4. Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, our management was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Our disclosure controls and procedures are designed to provide a reasonable level of assurance of reaching our desired disclosure control objectives. Also, we have an investment in an unconsolidated entity. Because we do not control or manage this entity, our disclosure controls and procedures with respect to such entity is necessarily substantially more limited than those we maintain with respect to our consolidated subsidiaries.

As required by SEC Rule 13a-15(b), we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the second quarter of 2004 covered by this report. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were effective and were operating at the reasonable assurance level.

There has been no change in our internal controls over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

Table of Contents**Part II OTHER INFORMATION****Item 1. Legal Proceedings**

We are presently subject to various lawsuits, claims and proceedings arising in the ordinary course of business, none of which if determined unfavorably to us is expected to have a material adverse effect on our cash flows, financial condition or results of operations. There were no material changes in our legal proceedings during the three months ended June 30, 2004.

Item 2. Changes in Securities None**Item 3. Defaults Upon Senior Securities None****Item 4. Submission of Matters to a Vote of Security Holders**

On May 11, 2004 we held our annual meeting of stockholders in Santa Monica, California. The matters voted on at that meeting and the results were as follows:

1. To elect directors of Arden Realty, Inc. to hold office until the annual meeting of stockholders in the year 2007 or until their respective successors are elected and qualified as follows:

		Number of Shares Voted For	Number of Shares Withheld
Director #1	Leslie E. Bider	60,434,659	732,698
Director #2	Steven C. Good	58,674,953	2,492,404
Director #3	Alan I. Rothenberg	60,432,285	735,072

2. To request the Compensation Committee of the Board of Directors to establish a policy to seek shareholder approval for future severance agreements with senior executives that provide benefits in an amount exceeding 2.99 times the sum of the executive's base salary plus bonus. Results of the vote were as follows:

Number of Shares	Number of Shares Voted	Number of Shares
Voted For	Against	Abstained
43,743,970	13,183,845	245,501

Item 5. Other Information None**Item 6. Exhibits and Reports on Form 8-K****(a) Exhibits**

10.46*

Edgar Filing: ARDEN REALTY INC - Form 10-Q

Second Amended and Restated Agreement of Limited Partnership of Arden Realty Limited Partnership, dated September 7, 1999, filed as an exhibit to Arden Realty's quarterly report on Form 10-Q filed with the Commission on November 15, 1999.

- 10.47* Admission of New Partners and Amendment to Limited Partnership Agreement entered into as of the 20th day of December, 2000, by and between Arden Realty Limited Partnership and the persons identified as the New Partners therein, filed as an exhibit to Arden Realty Limited Partnership's annual report on Form 10-K filed with the Commission on March 30, 2001.
- 10.48* Second Amendment to Limited Partnership Agreement entered into as of September 13, 2003, by Arden Realty Limited Partnership, filed as an exhibit to Arden Realty Limited Partnership's quarterly report on Form 10-Q filed with the Commission on November 13, 2003.
- 31.1 Officers' certifications pursuant to Rule 13a-14(a) or Rule 15d-14(a).
- 32.1 Officers' certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002⁽¹⁾

(*) Incorporated by reference.

- (1) In accordance with SEC Release No. 33-8212, the following exhibit is being furnished, and is not being filed as part of this Report or as a separate disclosure document, and is not being incorporated by reference into any Securities Act of 1933 registration statement.

(b) Reports on Form 8-K

On April 29, 2004, we filed a report on Form 8-K (Item 12) relating to our financial information for the quarter ended March 31, 2004 as presented in a press release dated April 28, 2004 attached to the report.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ARDEN REALTY, INC.

Date: August 6, 2004

By: /s/ Andrew J. Sobel

Andrew J. Sobel
Executive Vice President Strategic Planning
and Operations

Date: August 6, 2004

By: /s/ Richard S. Davis

Richard S. Davis
Senior Vice President and
Chief Financial Officer