

CHIRAL QUEST INC  
Form 10QSB  
August 14, 2003

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, DC 20549**  
**FORM 10-QSB**

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2003

OR

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-16686

**Chiral Quest, Inc.**

(Exact Name of Registrant as Specified in Its Charter)

Minnesota  
(State or other jurisdiction of  
incorporation or organization)

58-1486040  
(I.R.S. Employer Identification No.)

1981 Pine Hall Drive, State College, Pennsylvania 16801  
(Address of principal executive offices)

(814) 234-5054  
(Issuer's telephone number)

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

As of August 12, 2003, there were 13,001,018 shares of the issuer's common stock, \$.01 par value, outstanding.

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**Forward-Looking Statements**

The statements contained in this Quarterly Report on Form 10-QSB that are not historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, including statements regarding the expectations, beliefs, intentions or strategies regarding the future. We intend that all forward-looking statements be subject to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. In particular, the Management's Discussion and Analysis or Plan of Operation section in Part I, Item 2 of this quarterly report include forward-looking statements that reflect our current views with respect to future events and financial performance. We use words such as we expect, anticipate, believe, and intend and similar expressions to identify forward-looking statements. A number of important factors could, individually or in the aggregate, cause actual results to differ materially from those expressed or implied in any forward-looking statements. Such factors include, but are not limited to the risks identified under the section entitled Risk Factors following Item 2 in Part I of this Report.

**Table of Contents****PART I FINANCIAL INFORMATION****Item 1. Financial Statements**

**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
**AS OF JUNE 30, 2003 AND DECEMBER 31, 2002**

**ASSETS**

|  | <b>June 30, 2003</b> | <b>December 31,</b> |
|--|----------------------|---------------------|
|  | <b>(Unaudited)</b>   | <b>2002</b>         |
|  | <hr/>                | <hr/>               |
| <b>CURRENT ASSETS</b>  |                      |                     |
| Cash and cash equivalents  | \$ 1,790,874         | \$ 33,520           |
| Accounts receivable, net of allowance for doubtful accounts of \$50,000 at June 30, 2003 and December 31, 2002   | 60,330               | 12,456              |
| Inventory  | 38,512               | 28,422              |
| Prepaid expenses   | 17,830               |                     |
|  | <hr/>                | <hr/>               |
| Total Current Assets   | 1,907,546            | 74,398              |
| <b>PROPERTY, PLANT AND EQUIPMENT, NET</b>  | 186,498              | 67,011              |
| <b>SECURITY DEPOSIT RENT</b>   | 20,000               |                     |
| <b>INTELLECTUAL PROPERTY RIGHTS, NET</b>   | 325,650              | 318,320             |
|  | <hr/>                | <hr/>               |
| <b>TOTAL ASSETS</b>  | <b>\$ 2,439,694</b>  | <b>\$ 459,729</b>   |
|  | <hr/>                | <hr/>               |
| <b>LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIENCY)</b>  |                      |                     |
| <b>CURRENT LIABILITIES</b>   |                      |                     |
| Accounts payable   | \$ 210,606           | \$ 111,832          |
| Accrued expenses and other   | 181,713              | 105,377             |
| Due to related party   | 16,663               |                     |
| Notes payable  |                      | 336,625             |
| Deferred revenue   | 133,967              | 133,967             |
|  | <hr/>                | <hr/>               |
| Total Current Liabilities  | 542,949              | 687,801             |
|  | <hr/>                | <hr/>               |
| <b>LONG-TERM LIABILITIES</b>   |                      |                     |
| Deferred revenue   | 106,099              | 173,083             |
|  | <hr/>                | <hr/>               |
| Total Long-Term Liabilities  | 106,099              | 173,083             |
|  | <hr/>                | <hr/>               |
| <b>TOTAL LIABILITIES</b>   | <b>649,048</b>       | <b>860,884</b>      |
|  | <hr/>                | <hr/>               |
| <b>COMMITMENTS AND CONTINGENCIES</b>   |                      |                     |
| <b>STOCKHOLDERS EQUITY (DEFICIENCY)</b>  |                      |                     |
| Common stock, \$.01 par value, 50,000,000 authorized, 13,001,018 and 8,652,298 issued and outstanding at June 30, 2003 and December 31, 2002, respectively | 130,010              | 86,523              |
| Additional paid-in capital   | 4,858,553            | 1,261,527           |
| Deferred consulting expense  | (902,636)            | (356,400)           |
| Accumulated deficit  | (2,295,281)          | (1,392,805)         |
|  | <hr/>                | <hr/>               |

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|   |                     |                     |                   |
|---|---------------------|---------------------|-------------------|
| Total Stockholders  | Equity (Deficiency) | 1,790,646           | (401,155)         |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIENCY)</b> |                     | <b>\$ 2,439,694</b> | <b>\$ 459,729</b> |

See accompanying notes to condensed consolidated financial statements.

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**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
**FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2003 AND 2002**  
**(UNAUDITED)**

|  | <b>For the Three<br/>Months Ended<br/>June 30, 2003</b> | <b>For the Three<br/>Months Ended<br/>June 30, 2002</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2003</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2002</b> |
|--|---|---|---|---|
| <b>REVENUE</b>   | \$ 59,382   | \$ 61,191   | \$ 131,441  | \$ 111,484  |
| <b>COST OF GOODS SOLD</b>                                    | (7,528)   | (1,286)   | (25,387)  | (5,456)   |
| <b>GROSS MARGIN</b>  | 51,854  | 59,905  | 106,054   | 106,028   |
| <b>OPERATING EXPENSES</b>                                    |   |   |   |   |
| Management and consulting fees                               | 71,335  | 54,400  | 126,009   | 119,800   |
| Research and development                                     | 110,242   | 11,634  | 206,475   | 46,536  |
| Selling, general and administrative                          | 259,882   | 17,527  | 423,366   | 36,128  |
| Compensation   | 146,595   | 42,765  | 217,720   | 90,631  |
| Depreciation and amortization                                | 32,716  | 10,536  | 42,640  | 21,067  |
| Total Operating Expenses                                     | 620,770   | 136,862   | 1,016,210   | 314,162   |
| <b>LOSS FROM OPERATIONS</b>                                  | (568,916)   | (76,957)  | (910,156)   | (208,134)   |
| <b>INTEREST EXPENSE</b>                                      |   |   | (2,809)   |   |
| <b>INTEREST INCOME</b>                                       | 4,730   |   | 10,489  |   |
| <b>NET LOSS</b>  | \$ (564,186)  | \$ (76,957)   | \$ (902,476)  | \$ (208,134)  |
| <b>NET LOSS PER COMMON SHARE BASIC AND DILUTED</b>           | \$ (.04)  | \$ (.01)  | \$ (.08)  | \$ (.02)  |
| <b>WEIGHTED AVERAGE SHARES OUTSTANDING BASIC AND DILUTED</b> | 13,001,018  | 8,652,298   | 11,937,998  | 8,652,298   |

See accompanying notes to condensed consolidated financial statements.

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**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS EQUITY (DEFICIENCY)**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2003**  
**(UNAUDITED)**

|   | Common Stock<br>Shares | Common Stock<br>Amount | Additional<br>Paid-In<br>Capital | Deferred<br>Consulting<br>Expense | Accumulated<br>Deficit | Total Equity<br>(Deficiency) |
|---|------------------------|------------------------|----------------------------------|-----------------------------------|------------------------|------------------------------|
| Balance, December 31, 2002                      | 8,652,298              | \$ 86,523              | \$ 1,261,527                     | \$(356,400)                       | \$(1,392,805)          | \$ (401,155)                 |
| Recapitalization of the Company (See Note 1(A)) | 4,348,720              | 43,487                 | 2,964,211                        |                                   |                        | 3,007,698                    |
| Options issued for services and rent            |                        |                        | 632,815                          | (622,970)                         |                        | 9,845                        |
| Amortization of deferred consulting expense     |                        |                        |                                  | 76,734                            |                        | 76,734                       |
| Net loss  |                        |                        |                                  |                                   | (902,476)              | (902,476)                    |
| <b>BALANCE, JUNE 30, 2003</b>                   | <b>13,001,018</b>      | <b>\$ 130,010</b>      | <b>\$ 4,858,553</b>              | <b>\$(902,636)</b>                | <b>\$(2,295,281)</b>   | <b>\$ 1,790,646</b>          |

See accompanying notes to condensed consolidated financial statements.



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**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE SIX MONTHS ENDED JUNE 30, 2003 AND 2002**  
**(UNAUDITED)**

|   | <b>For the Six<br/>Months Ended<br/>June 30, 2003</b> | <b>For the Six<br/>Months Ended<br/>June 30, 2002</b> |
|---|---|---|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |   |
| Net loss  | \$ (902,476)  | \$ (208,134)  |
| Adjustments to reconcile net loss to net cash (used in) provided by operating activities: |   |   |
| Depreciation and amortization   | 42,640  | 21,067  |
| Amortization of deferred consulting expense   | 76,734  | 64,800  |
| Changes in operating assets and liabilities:  |   |   |
| (Increase) decrease in accounts receivable  | (47,874)  | 13,542  |
| (Increase) in inventory   | (10,090)  |   |
| (Increase) in prepaid expenses (cash only)  | (7,985)   |   |
| (Increase) in security deposit  | (20,000)  |   |
| Increase (decrease) in accounts payable   | 98,774  | (79,845)  |
| Increase (decrease) in accrued expenses   | 66,791  | (110,979)   |
| Increase (decrease) in due to related party   | 16,663  |   |
| (Decrease) increase in deferred revenue   | (66,984)  | 329,744   |
|   | <u>                    </u>                           | <u>                    </u>                           |
| Net Cash (Used In) Provided By Operating Activities                                       | (753,807)   | 30,195  |
|   | <u>                    </u>                           | <u>                    </u>                           |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |   |
| Payments for purchased property, plant and equipment                                      | (139,297)   | 8,684   |
| Payments for intellectual property rights   | (30,160)  | (27,578)  |
|   | <u>                    </u>                           | <u>                    </u>                           |
| Net Cash Used In Investing Activities   | (169,457)   | (18,894)  |
|   | <u>                    </u>                           | <u>                    </u>                           |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |   |
| Payment of notes payable  | (336,625)   |   |
| Exercise of unit options  |   | 7,500   |
| Payment of loans payable  |   | (50,000)  |
| Cash received in merger and recapitalization  | 3,017,243   |   |
|   | <u>                    </u>                           | <u>                    </u>                           |
| Net Cash Provided By (Used In) Financing Activities                                       | 2,680,618   | (42,500)  |
|   | <u>                    </u>                           | <u>                    </u>                           |
| <b>NET INCREASE IN CASH</b>   | 1,757,354   | (31,199)  |
| <b>CASH AND CASH EQUIVALENTS BEGINNING OF PERIOD</b>                                      | 33,520  | 45,008  |
|   | <u>                    </u>                           | <u>                    </u>                           |
| <b>CASH AND CASH EQUIVALENTS END OF PERIOD</b>  | \$ 1,790,874  | \$ 13,809   |
|   | <u>                    </u>                           | <u>                    </u>                           |

**SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:**

During the six months ended June 30, 2003, the Company issued 8,652,298 shares of common stock related to the merger (See Note 1). In connection with the merger, the Company's accrued expenses, common stock and additional-paid-in capital ( APIC ) were increased by \$9,545, \$43,487 and \$2,964,211, respectively. In addition, \$9,485 was charged to Prepaid Rent and credited to APIC for the value of 20,000 options issued to a landlord under a new lease agreement signed in May 2003 and \$622,970 was charged to Deferred Consulting in June 2003 and credited to APIC for the value of 740,052 options issued to consultants and scientific board members (See Note 5).



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**CHIRAL QUEST, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
AS OF JUNE 30, 2003  
(UNAUDITED)**

**NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND NATURE OF OPERATIONS**

***(A) Nature of Operations***

On February 18, 2003, Chiral Quest, LLC merged (the Merger) with and into CQ Acquisition, Inc., a wholly owned subsidiary of Surg II, Inc. (Surg), a reporting public corporation with no current operations. Each membership interest of Chiral Quest, LLC issued and outstanding on February 18, 2003 (Effective Date) was automatically converted into 0.752374 shares of Surg common stock. There were 4,348,720 shares of Surg common stock issued and outstanding and options to purchase an additional 682,875 shares immediately prior to the Effective Date. At the Effective Date, Chiral Quest, LLC had 11,500,000 member equity units outstanding. Accordingly, as a result of the Merger, Surg issued 8,652,298 shares of its common stock to the former members of Chiral Quest, LLC. In addition, immediately prior to the Effective Date, there were non-vested contingent options and warrants outstanding to purchase an aggregate of up to 1,210,000 of Chiral Quest LLC's member equity units, which following the merger represented the right to purchase an aggregate of up to 910,374 shares of Surg common stock at \$1.49 per share. In connection with the Merger, Surg changed its name to Chiral Quest, Inc. (together with its subsidiaries, the Company or Chiral Quest).

Generally accepted accounting principles in the United States of America require the company whose equity holders retain a majority interest in a business combination be treated as the acquiror for accounting purposes. Since, following the Merger, the former members of Chiral Quest, LLC held approximately two-thirds of the outstanding common stock of the Company, the Merger was accounted for as a reverse acquisition with Chiral Quest, LLC as the accounting acquiror (legal acquiree) and Surg as the accounting acquiree (legal acquiror). Accordingly, when we discuss financial and other information of the Company or Chiral Quest, we are referring to Chiral Quest, LLC's financial and other information, unless the context indicates otherwise.

Chiral Quest provides chiral products and services to the pharmaceutical and fine chemical industries. Chiral Quest develops chemical catalysts used in the synthesis of desired isomers of chiral molecules using asymmetrical catalysis technology (the Technology) owned by the Pennsylvania State University Research Foundation (PSRF), the University's technology transfer unit. Chiral Quest has a worldwide, exclusive license from PSRF for the inventions covered by the license. The original license agreement was entered into on November 8, 2000 (See Note 4).

***(B) Basis of Presentation***

The accompanying condensed consolidated financial statements include the accounts of Chiral Quest and its subsidiaries. These statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions to Form 10-QSB and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the results for the interim periods have been included. Operating results for the three and six months ended June 30, 2003 are not necessarily indicative of the results that may be expected for the year ending December 31, 2003. The accompanying condensed consolidated financial statements and the information included under the heading Management's Discussion and Analysis should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Current Report on Form 8-K/A filed with the Securities and Exchange Commission (SEC) on May 5, 2003.

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**CHIRAL QUEST, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
AS OF JUNE 30, 2003  
(UNAUDITED)**

***(C) Basis of Consolidation***

The accompanying June 30, 2003 condensed consolidated financial statements, after giving effect to the recapitalization, include the consolidated balance sheets of the Company and its wholly owned subsidiaries CQ Acquisition, Inc. and Chiral Quest, Ltd. at historical cost and the consolidated statements of operations of the accounting acquiror for the three and six months ended June 30, 2003 and that of the acquiree for the period since the Merger. All significant intercompany transactions and balances have been eliminated in consolidation.

The statements of operations presented for the three and six months ended June 30, 2002 and the statements of cash flows for the six months ended June 30, 2002 are that of the accounting acquiror. Certain prior year balances have been reclassified to conform to the current year presentation.

***(D) Cash and Cash Equivalents***

The Company considers all highly liquid investments with an original maturity of three months or less to be cash equivalents.

***(E) Inventory***

Inventory, consisting of mixtures of raw material compounds and completed proprietary ligands, is stated at the lower of cost or market. The compounds are intermediates in the production of finished product ligands that are sometimes also used by the Company for further research and development of the Technology. The completed ligands are sold to third parties (See Note 2).

***(F) Property and Equipment***

Property and equipment is depreciated over the estimated useful lives of the assets, principally using the straight-line method. For tax purposes, accelerated methods are used. The estimated useful lives used for depreciation and amortization were three, five and seven years for leasehold improvements, laboratory/computer equipment and office equipment, respectively (See Note 3).

***(G) Intangibles***

Under Statement No. 142, Goodwill and Other Intangible Assets (SFAS 142), subsequent to June 30, 2002, goodwill should not be amortized. Effective January 1, 2002, intangibles existing as of June 30, 2001 having a finite life will be amortized and those with indefinite lives will no longer be amortized, but rather, evaluated for impairment on an annual basis using a fair value based test. Intangibles of the Company as of June 30, 2003 and December 31, 2002 consisted of rights to PSRF's intellectual property, which are classified as Intellectual Property Rights in the accompanying balance sheets. As of June 30, 2003 and December 31, 2002, Intellectual Property Rights are \$325,650, net of accumulated amortization of \$36,748, and \$318,320 net of accumulated amortization of \$13,918, respectively. See Note 4 for more discussion on the Company's Rights to Intellectual Property.

***(H) Revenue Recognition***

Revenues from the Company's rights to PSRF's intellectual property are recognized upon a signed agreement with the customer or remittance of an invoice and allocated over the applicable periods. The revenues are comprised principally of the licensing of PSRF's Technology. The Company assumes the financial risks related to these revenues by financing the research and development of

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**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2003**  
**(UNAUDITED)**

PSRF s technology as well as the defense of PSRF s patents. Deferred revenue in the accompanying balance sheets represents amounts prepaid by customers to the Company for services. These deferred amounts will be amortized into revenue over the applicable periods.

In addition, the Company records revenue from the sale of manufactured proprietary ligands ( ligands ). The revenue is recognized in full upon the shipping and invoicing of the ligands to the customer.

**(I) Income Taxes**

From inception in October 2000 through September 30, 2002, the Company elected to be treated as a partnership for federal and state income tax purposes. As such, the Company did not pay income taxes, as any income or loss through September 30, 2002 was included in the tax returns of the individual equity holders. Accordingly, no provision was made for income taxes in the accompanying financial statements through September 30, 2002.

As of October 1, 2002, the Company elected to be treated as a Subchapter C corporation for income tax purposes and has adopted SFAS No. 109 Accounting for Income Taxes. Under Statement 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under Statement 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

A deferred tax asset as of June 30, 2003, consisting primarily of the tax effect of net operating loss carryforwards of approximately \$1,159,976, has been fully offset by a valuation allowance because it is management s belief that realization of such amount is not considered more likely than not.

**(J) Stock-Based Compensation**

The Company accounts for its employee and director stock option plans in accordance with APB Opinion No. 25, *Accounting For Stock Issued To Employees*, and related interpretations. The Company measures compensation expense for employee and director stock options as the aggregate difference between the market value of its common stock and exercise prices of the options on the date that both the number of shares the grantee is entitled to receive and the exercise prices are known. Compensation expense associated with restricted stock grants is equal to the market value of the shares on the date of grant and is recorded pro rata over the required holding period. If the Company had elected to recognize compensation cost for all outstanding options granted by the Company by applying the fair value recognition provisions of SFAS No. 148 to stock-based employee compensation, net income (loss) and earnings (loss) per share would have been reduced to the pro forma amounts indicated below:

|  | <b>Three Months<br/>Ended<br/>June 30, 2003</b> | <b>Six Months<br/>Ended<br/>June 30, 2003</b> |
|--|---|---|
| Net income (loss)  |   |   |
| As reported  | \$ (564,186)                                    | \$ (902,476)                                  |
| Total stock-based employee compensation expense using fair value based method for all awards, net of related tax effects | (15,789)  | (131,614)                                     |

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**CHIRAL QUEST, INC. AND SUBSIDIARIES**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**AS OF JUNE 30, 2003**  
**(UNAUDITED)**

|  |              |               |
|--|--------------|---------------|
| Pro Forma  | \$(579,975)  | \$(1,034,090) |
|  | <b>_____</b> | <b>_____</b>  |
| Basic and diluted net income (loss) per common share |              |               |
| As reported  | \$ (.04)     | \$ (.08)      |
| Pro forma  | \$ (.04)     | \$ (.09)      |

In addition, options are issued to non-employees such as consultants and scientific board members. Any options issued to non-employees are recorded in the financial statements in Deferred Consulting in the Equity section using the fair value method and then amortized to consulting expense over the applicable periods. See Note 5 for more discussion on the Company's stock-based compensation.

***(K) Use of Estimates***

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements in accordance with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

***(L) Impairment of Long-Lived Assets***

The Company evaluates the recoverability of the Intellectual Property Rights, where indicators of impairment are present, by reviewing current and projected profitability or undiscounted cash flows of such assets. Intangible assets that are subject to amortization are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable. Intangible assets not subject to amortization are tested for impairment at least annually. For the six months ended June 30, 2003 and 2002, the Company determined that, based on estimated future cash flows, the carrying amount of the Intellectual Property Rights equals the fair value. Accordingly, no impairment loss was required for the six months ended June 30, 2003 and 2002.

***(M) Research and Development Expense***

Research and development ( R&D ) costs are expensed as incurred. These expenses include the cost of the Company's proprietary R&D efforts, as well as costs incurred in connection with the Company's third-party collaboration efforts. For the three months ended June 30, 2003 and 2002, \$110,242 and \$11,634, respectively, had been charged to R&D expense. For the six months ended June 30, 2003 and 2002, \$206,475 and \$46,536, respectively, had been charged to R&D expense.

***(N) Loss Per Share***

Basic and diluted net loss per common share for all periods presented is computed based on the weighted average common shares outstanding during the year as defined by Statement of Financial

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**CHIRAL QUEST, INC. AND SUBSIDIARIES  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
AS OF JUNE 30, 2003  
(UNAUDITED)**

Accounting Standards No. 128, Earnings Per Share. The assumed exercise of common stock equivalents was not utilized since the effect would be anti-dilutive.

***(O) Recent Accounting Pronouncements***

In April 2002, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 145, *Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections*. SFAS No. 145 rescinds the provisions of SFAS No. 4, which requires companies to classify certain gains and losses from debt extinguishments as extraordinary items, eliminates the provisions of SFAS No. 44 regarding transition to the Motor Carrier Act of 1980 and amends the provisions of SFAS No. 13 to require that certain lease modifications be treated as sale leaseback transactions. The provisions of SFAS No. 145 related to classification of debt extinguishments are effective for fiscal years beginning after May 15, 2002, with earlier application encouraged.

In July 2002, FASB issued SFAS No. 146, *Accounting for Restructuring Costs*. SFAS No. 146 applies to costs associated with an exit activity (including restructuring) or with a disposal of long-lived assets. Those activities can include eliminating or reducing product lines, terminating employees and contracts and relocating plant facilities or personnel. Under SFAS No. 146, the Company will record a liability for a cost associated with an exit or disposal activity when that liability is incurred and can be measured at fair value. SFAS No. 146 will require the Company to disclose information about its exit and disposal activities, the related costs, and changes in those costs in the notes to the interim and annual financial statements that include the period in which an exit activity is initiated and in any subsequent period until the activity is completed. SFAS No. 146 is effective prospectively for exit or disposal activities initiated after December 31, 2002, with earlier adoption encouraged. Under SFAS No. 146, a company cannot restate its previously issued financial statements and the new statement grandfathers the accounting for liabilities that a company had previously recorded under Emerging Issues Task Force Issue 94-3.

In December 2002, the FASB issued SFAS No. 148, *Accounting for Stock-Based Compensation-Transition and Disclosure an amendment of FASB Statement No. 123*. SFAS No. 148 amends SFAS No. 123, *Accounting for Stock Based Compensation* to provide alternative methods for accounting for a change by registrants to the fair value method of accounting for stock-based compensation. Additionally, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require disclosure in the significant accounting policy footnote of both annual and interim financial statements of the method of accounting for stock based-compensation and the related pro-forma disclosures when the intrinsic value method continues to be used. The statement is effective for fiscal years beginning after December 15, 2002, and disclosures are effective for the first fiscal quarter beginning after December 15, 2002.

In April 2003, the FASB issued SFAS No. 149, *Amendment of Statement 133 on Derivative Instruments and Hedging Activities*. SFAS No. 149 amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The changes in SFAS No. 149 improve financial reporting by requiring that contracts with comparable characteristics be accounted for similarly. This statement is effective for contracts entered into or modified after June 30, 2003 and all of its provisions should be applied prospectively.

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In May 2003, the FASB issued SFAS No. 150, *Accounting For Certain Financial Instruments with Characteristics of both Liabilities and Equity*. SFAS No. 150 changes the accounting for certain financial instruments with characteristics of both liabilities and equity that, under previous pronouncements, issuers could account for as equity. The new accounting guidance contained in SFAS No. 150 requires that those instruments be classified as liabilities in the balance sheet.

SFAS No. 150 affects the issuer's accounting for three types of freestanding financial instruments. One type is mandatorily redeemable shares, which the issuing company is obligated to buy back in exchange for cash or other assets. A second type includes put options and forward purchase contracts, which involves instruments that do or may require the issuer to buy back some of its shares in exchange for cash or other assets. The third type of instruments that are liabilities under this Statement is obligations that can be settled with shares, the monetary value of which is fixed, tied solely or predominantly to a variable such as a market index, or varies inversely with the value of the issuer's shares. SFAS No. 150 does not apply to features embedded in a financial instrument that is not a derivative in its entirety.

Most of the provisions of SFAS No. 150 are consistent with the existing definition of liabilities in FASB Concepts Statement No. 6, *Elements of Financial Statements*. The remaining provisions of this Statement are consistent with the FASB's proposal to revise that definition to encompass certain obligations that a reporting entity can or must settle by issuing its own shares. This Statement shall be effective for financial instruments entered into or modified after May 31, 2003 and otherwise shall be effective at the beginning of the first interim period beginning after June 15, 2003, except for mandatorily redeemable financial instruments of a non-public entity, as to which the effective date is for fiscal periods beginning after December 15, 2003.

Management does not expect the impact from these statements' pronouncements to have a material impact on the Company's consolidated financial position or results of operations.

**NOTE 2 INVENTORY**

The principal components of inventory as of June 30, 2003 and December 31, 2002 are as follows:

|                        | <b>June 30, 2003</b><br><b>(Unaudited)</b> | <b>December 31,</b><br><b>2002</b> |
|------------------------|--|------------------------------------|
| Raw material compounds | \$ 24,723                                  | \$ 28,422                          |
| Finished goods         | 13,789                                     |                                    |
| <b>Total Inventory</b> | <b>\$ 38,512</b>                           | <b>\$ 28,422</b>                   |

**NOTE 3 PROPERTY, PLANT AND EQUIPMENT, NET**

The major classes of equipment and the related estimated useful lives are as follows:

|                                  | <b>June 30, 2003</b><br><b>(Unaudited)</b> | <b>December 31,</b><br><b>2002</b> | <b>Life</b> |
|----------------------------------|--|------------------------------------|-------------|
| Laboratory equipment             | \$ 197,926                                 | \$ 112,044                         |             |
| Accumulated depreciation         | (62,518)                                   | (47,020)                           | 5 Years     |
| <b>Laboratory equipment, net</b> | <b>135,408</b>                             | <b>65,024</b>                      |             |
| Office equipment                 | \$ 2,291                                   | \$ 2,291                           |             |
| Accumulated depreciation         | (468)                                      | (304)                              | 7 Years     |





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|                             |                   |                   |         |
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| Office equipment, net       | 1,823             | 1,987             |         |
|                             | <u>          </u> | <u>          </u> |         |
| Computer equipment          | \$ 9,118          | \$                |         |
|                             | <u>          </u> | <u>          </u> |         |
| Accumulated depreciation    | (456)             |                   | 5 Years |
|                             | <u>          </u> | <u>          </u> |         |
| Computer equipment, net     | 8,662             |                   |         |
|                             | <u>          </u> | <u>          </u> |         |
| Leasehold improvements      | \$ 44,297         | \$                |         |
| Accumulated amortization    | (3,692)           |                   | 3 Years |
|                             | <u>          </u> | <u>          </u> |         |
| Leasehold improvements, net | 40,605            |                   |         |
|                             | <u>          </u> | <u>          </u> |         |
| Total                       | \$ 186,498        | \$ 67,011         |         |
|                             | <u>          </u> | <u>          </u> |         |

Depreciation and amortization expense for property, plant and equipment for the three months ended June 30, 2003 and 2002 was \$14,125 and \$6,135, respectively. Depreciation and amortization expense for property, plant and equipment for the six months ended June 30, 2003 and 2002 was \$19,809 and \$12,270, respectively.

**NOTE 4 RIGHTS TO INTELLECTUAL PROPERTY**

The Company's exclusive right to certain PSRF patents, in the aggregate, are of material importance for the Company's survival. These PSRF patents result from inventions by the Company's Chief Technology Officer (CTO), who is also an employee at Pennsylvania State University. The PSRF patents cover chemical formulations, processes for or intermediates useful in the manufacture of products and the uses of products. Protection for PSRF's individual products extends for varying periods in accordance with the date of grant and the legal life of patents in the various countries. The protection afforded, which may also vary from country to country, depends upon the type of patent and its scope of coverage. The Company is financially responsible for all aspects of these PSRF inventions, including legal and R&D expenses associated with the chemical developments. As of November 8, 2002, PSRF is not obligated to license future inventions by the CTO to the Company.

During the three months ended June 30, 2003 and 2002, the Company capitalized \$22,807 and \$11,877, respectively, in legal fees, U.S. Patent office handling fees and other expenses incurred in the defense of the patents. During the six months ended June 30, 2003 and 2002, the Company capitalized approximately \$30,160 and \$27,578, respectively. Expenses incurred for research and development of the patents were expensed.

The Intellectual Property Rights are being amortized over the lives of the underlying patents, which generally are twenty years. Amortization expense recorded for the three months ended June 30, 2003 and 2002 was \$18,591 and \$4,401, respectively. Amortization expense recorded for the six months ended June 30, 2003 and 2002 was \$22,830 and \$8,797, respectively.

**NOTE 5 STOCKHOLDERS' EQUITY AND NOTES PAYABLE**

The Company accounts for equity based compensation in accordance with Statement of Financial Accounting Standards No. 123, *Accounting for Stock-Based Compensation*. The standard requires the Company to adopt the fair value method with respect to equity-based compensation of consultants and other non-employees.

In connection with two 5-year consulting agreements entered into by the Company in 2000, the Company issued 4,062,820 shares of common stock. As a result of these agreements, the Company

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recorded current charges to operations of \$32,400 and \$64,800 for the three and six months ended June 30, 2003 and 2002, respectively. The Company also recorded a deferred consulting expense, which is recognized as an offset to equity, of \$291,600 and \$356,400 as of June 30, 2003 and December 31, 2002, respectively, as a result of these agreements. The deferred consulting expense is being amortized over the lives of the agreements.

The Company did not adopt the fair value method, in accordance with SFAS 123 (as amended by SFAS 148), with respect to employee stock options. The Company accounts for employee stock options under the intrinsic value method in accordance with Accounting Principles Board ( APB ) No. 25, *Accounting for Stock Issued to Employees* . In December 2000, the Company granted an employee 1,128,562 options for services rendered to the Company. During January 2001, this employee purchased 564,281 shares of common stock subject to the option an exercise price of \$.0133 per share for total proceeds of \$7,500. During June 2002, the employee purchased the remaining 564,281 shares subject to the option at an exercise price of \$.0133 per share for total proceeds of \$7,500. The option issuance did not result in charges to operations for the three and six months ended June 30, 2003 and 2002.

During 2002, the Company granted options to purchase 865,230 shares of its common stock to its CEO as required by his employment agreement with the Company. The options vest equally over a three-year period commencing with the date of the Merger (See Note 1), are exercisable at \$1.4886 per share and are for services to be rendered to the Company over the vesting period. The option issuance did not result in charges to operations for the three and six months ended June 30, 2003 and 2002.

During July 2002, two of the Company's former shareholders (the Sellers ) sold all of their interest in the Company to another individual. The total number of shares sold was 4,589,481, giving the individual a then 53% ownership in the Company. The individual is paying the purchase price for his shares to the Sellers in six quarterly installments. As of June 30, 2003, the individual is current on his quarterly payments. Should the individual default on his payments to the Sellers, the shares will revert back to the Sellers. Subsequent to the purchase of the shares from the Sellers, the individual sold a substantial portion of his shares to certain other individuals who are restricted from selling their shares purchased from the individual until such time as the Sellers have been paid in full for the interests he purchased from them.

In connection with the Merger (see Note 1), the Company issued options to purchase 550,000 shares of common stock at an exercise price of \$1.25 to an independent consultant for services related to the Merger. The value of the options were treated as Merger transaction costs and charged directly to equity in the accompanying financial statements.

During April 2003, the Company issued options to purchase an aggregate of 167,500 shares of common stock at an exercise price of \$1.50 to three employees. The total value of the option issuance of \$157,650 was valued using the Black-Scholes pricing model with the following assumptions: a risk-free interest rate ranging from 3.98% to 4.0%, volatility ranging from 67.24% to 67.38%, lives of ten years and an annual rate of quarterly dividend of 0%. Since the Company uses the intrinsic value method for employee option issuances, none of the expense is recorded in the financial statements as of June 30, 2003.

During May 2003, the Company issued options to purchase an aggregate of 20,000 shares of common stock to the landlord of new office space that the Company is leasing in New Jersey. The

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option issuance resulted in a charge to Prepaid Rent of \$9,845 and it will be amortized to rent expense over the applicable vesting periods beginning in July 2003. The option issuance did not result in charges to operations for the three and six months ended June 30, 2003.

In June 2003, the Company issued options to purchase an aggregate of 30,000 shares of common stock at an exercise price of \$1.50 to two employees. The total value of the option issuance of \$12,690 was valued using the Black-Scholes pricing model with the following assumptions: a risk-free interest rate of 2.35%, volatility of 74.03%, estimated lives of five years and an annual rate of quarterly dividend of 0%. Since the Company uses the intrinsic value method for employee option issuances, none of the expense is recorded in the financial statements for the three and six months ended June 30, 2003.

In June 2003, the Company issued options to purchase an aggregate of 740,052 shares of common stock at exercise prices ranging between \$1.49 and \$1.50 per share to two consultants (including 650,052 options issued to the CTO) and two members of the Company's Scientific Advisory Board. The total value of the option issuances of \$622,970 was valued using the Black-Scholes pricing model with the following assumptions: a risk-free interest rate ranging from 2.32% to 2.49%, volatility ranging from 86.63% to 87.94%, lives of five years and an annual rate of quarterly dividend of 0%. The option issuances were charged to Deferred Consulting expense in the Equity section of the balance sheet and are being amortized to consulting expense over the applicable vesting periods. For the three and six months ended June 30, 2003 total charges to operations for these option issuances was \$11,934.

**NOTE 6 AGREEMENTS**

Pursuant to a January 2002 agreement between the Company and a pharmaceutical product development customer, the Company granted the customer a worldwide, non-exclusive, royalty free license to certain of the Company's Intellectual Property Rights for research purposes only in connection with certain of the customer's compounds. The customer paid the Company a non-refundable license fee of \$400,000 in 2002. The fee is being amortized to revenue through September 2005. For the three months ended June 30, 2003 and 2002, the Company has recognized income of \$28,560 and \$28,169, respectively, in relation to this agreement. For the six months ended June 30, 2003 and 2002, the Company has recognized income of \$57,120 and \$56,338, respectively, in relation to this license agreement.

In August 2002, the Company entered into a one-year scientific research agreement with another pharmaceutical product development customer to assist in the completion of a feasibility screening program and report. In consideration for the experimental activity, the customer paid a fee of \$30,000. The fee is being amortized to revenue through August 2003. For the three months ended June 30, 2003 and 2002, the Company recognized income of \$4,932 and \$0, respectively. For the six months ended June 30, 2003 and 2002, the Company has recognized income of \$9,864 and \$0, respectively.

In May 2003 the Company entered into a four-year consulting agreement with the CTO at an annual rate of \$120,000 per year. In addition, the CTO received an option to purchase 650,052 shares of common stock at \$1.49 per share as mentioned in Note 5.

In May 2003, the Company entered into an option agreement with the Science and Technology Bureau of Jiashan County, China ( Jiashan ), whereby the Company has an option to acquire a laboratory facility in an industrial park near Shanghai. Jiashan is currently building 4,000 square meters of laboratory space built to the Company's specifications. The Company will not pay rent

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for the initial 3 years of the lease, following which the Company, at its sole option, may rent the space for annual rent of no more than US\$60,000 (based on the approximate conversion rate at June 30, 2003). In addition, the Company will have the option to purchase the lab on commercially reasonable terms. Should the Company wish to occupy the laboratory after its completion (estimated to be in the fourth quarter of 2003 or first quarter of 2004), it will begin to pay a maintenance fee of \$4,500 per month. For purposes of entering the lease, the Company has established a wholly owned subsidiary in Hong Kong, Chiral Quest Ltd., which in turn will be the sole shareholder of a subsidiary in the People's Republic of China (the "China Sub"). The Company will provide at least \$65,000 of capital to the China Sub by the end of the year. In addition, the Company was also granted the option to purchase approximately 13 acres of land adjacent to the industrial park where the lab will be established. As of June 30, 2003, the Company is still completing its due diligence regarding this potential operation and has not yet committed to the exercise of the option.

**NOTE 7 BUSINESS AND CREDIT CONCENTRATIONS**

The Company had two customers who accounted for approximately 43% and 11%, respectively of net revenue for the six months ended June 30, 2003. The Company had two customers who accounted for approximately 60% and 17%, respectively of net revenue for the six months ended June 30, 2002.

The Company had two customers who accounted for approximately 34% and 27%, respectively, of net customer accounts receivable as of June 30, 2003, respectively.

**NOTE 8 COMMITMENTS AND CONTINGENCIES**

In May 2003, the Company signed an agreement to lease laboratory and office space located in Monmouth Junction, New Jersey. The lease commenced effective June 1, 2003 and is for a three-year term with a total base rent of \$354,240 to be paid in monthly installments that increase after each year. Due to the escalation clause in the lease, the Company is straight-lining the expense of the lease over the term of the lease and has therefore recorded deferred rent of \$410, which is included in accrued expenses and other in the accompanying balance sheet. Rent expense recognized for the three months ended June 2003 was \$16,949. The Company also issued the landlord 20,000 options as described in Note 5. The future minimum lease payments under this lease are as follows: \$56,580 for the remainder of 2003, \$116,030 for 2004, \$120,950 for 2005, and \$51,250 for 2006.

During 2002, the Company received a cease and desist letter from a competitor apprising the Company of the existence of a U.S. Patent. In October 2002, the Company and such competitor entered into a mutual confidentiality agreement in which each party agreed to exchange technology information in order to more fully evaluate whether either is infringing upon the rights of the other.

Also, the Company received an additional patent notification letter from another competitor apprising them of the existence of another U.S. Patent.

As of June 30, 2003, no civil actions have been filed in either of the above instances.

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**NOTE 9 RELATED PARTY TRANSACTIONS**

The original purchaser of the 53% ownership discussed in Note 5 above is also the managing member of Paramount Capital Investments, LLC ( Paramount ), which has been performing certain administrative functions for the Company since July 12, 2002, and financed the Company through loans for working capital evidenced by a series of promissory notes (the Notes ) aggregating \$376,625. The Notes bore interest at 5% and were repaid including interest in full on February 28, 2003, and subsequently cancelled.

Additionally, since September 1, 2002, the Company has been paying \$4,000 per month to Paramount for administrative services. For the three and six month period ended June 30, 2003 this resulted in charges to operations of \$12,000 and \$24,000, respectively.

**NOTE 10 SUBSEQUENT EVENTS**

In July 2003, a member of the board of directors received an option to purchase 50,000 shares of common stock, exercisable at a price of \$1.70 per share. These options will vest over a three year period.

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**Item 2. Management's Discussion and Analysis or Plan of Operation.**

**Overview**

Until January 22, 2002, we were engaged in the design, development, manufacture and sale of medical and surgical wound drainage products. On January 22, 2002, we sold substantially all of our operating assets, leaving us with no sources of revenue.

On February 18, 2003, we completed a reverse acquisition of privately-held Chiral Quest, LLC. In accordance with this transaction we issued approximately two-thirds of our outstanding common stock (after giving effect to the transaction) to the former members of Chiral Quest, LLC, a Pennsylvania limited liability company. Following the acquisition, we adopted the business plan of Chiral Quest, LLC as our business plan and changed our name to Chiral Quest, Inc. Accordingly, when we refer to business or financial information relating to us or our company, we are referring to the business and financial information of Chiral Quest, LLC, unless the context indicates otherwise.

Since our inception in October 2000, we have focused our efforts and resources on the development of asymmetric catalysis technology, our primary intellectual property to which we hold an exclusive worldwide license from the Pennsylvania State Research Foundation ( PSRF ). Our license from PSRF covers certain inventions discovered by our CTO prior to November 8, 2002.

Since inception we have incurred a cumulative deficit of \$2,295,281 through June 30, 2003. We expect our operating losses to increase significantly over the next several years, primarily due to expansion of our research and development programs, the hiring of additional chemists, and the expansion of our manufacturing capabilities.

Our ability to achieve profitability depends upon, among other things, our ability to discover and develop products (specifically new ligands ), and to develop our products on a commercial scale through a cost effective and efficient process. To the extent that we are unable to produce, directly or indirectly, ligands in quantities required for commercial use, we will not realize any substantial revenues from our technology. Moreover, there can be no assurance that we will ever achieve significant revenues or profitable operations from the sale of any of our products or technologies. Risks associated with our business are more thoroughly addressed in the section entitled Risk Factors.

Since our inception, we have generated sales revenue but not yet generated any net profits. Our management believes that our research and development ( R&D ) and manufacturing capacity will need to grow in order for us to be able to obtain significant licensing and manufacturing agreements with large fine chemical and pharmaceutical companies.

**Results of Operations Three Months Ended June 30, 2003 vs. 2002**

Our revenues for the three months ended June 30, 2003 were \$59,382, as compared to \$61,191 during the three months ended June 30, 2002. Cost of goods sold for the three months ended June 30, 2003 was \$7,528 as compared to \$1,286 during the three months ended June 30, 2002.

For the three months ended June 30, 2003, approximately 57% of total revenue was derived from option fee income pertaining to the licensing of our intellectual property and 43% of total revenue was derived from sales of our ligands and feasibility screening services sold to third parties. It is anticipated that sales of our ligands, molecular building blocks and customized chiral services will comprise the majority of our revenues in the future as we expand our manufacturing capabilities.

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Our research and development expenses for the three months ended June 30, 2003 were \$110,242, as compared to \$11,634 during the three months ended June 30, 2002. This increase was primarily caused by increased utilization of the Penn State research resources in connection with the development of new ligands. Our current agreement with Penn State obligates us to fund four Penn State post-doctorate fellows to produce research quantities of chiral ligands to Chiral Quest. This arrangement expires on October 15, 2003. In order to obtain research quantities of ligands after October 15, 2003, we will have to either enter into a new agreement with Penn State or find another source. There is no guarantee that we will be able to enter into such new agreement or find an alternative source for its ligands on commercially reasonable terms. In addition, during the second quarter we opened additional laboratory facilities that will enable the Company to produce both research and commercial quantities of our ligands. In connection with the new facilities numerous lab supplies and chemicals were purchased. We may also outsource certain manufacturing requirements. Accordingly, the Company expects R&D and manufacturing costs to continue to increase significantly in the third and fourth quarters due to the new facilities and the possible increased cost of using facilities and chemists at Penn State.

Management and consulting fees for the three months ended June 30, 2003 were \$71,335, as compared to \$54,400 during the three months ended June 30, 2002. The overall change for the three months ended June 30, 2003 versus 2002 was caused by a reduction in management fee expense and an increase in consulting fee expense. Management fee expense was only \$4,000 per month during the three months ended June 30, 2003 compared to \$11,000 per month for April and May during the three months ended June 30, 2002. Consulting fees for the three months ended June 30, 2003 increased due to the new consultant agreement entered with the Chief Technology Officer at a rate of \$10,000 per month effective May 15, 2003. In addition, consulting expense increased from the amortization of stock options issued to consultants and scientific advisory board members during the second quarter of 2003.

Selling, general and administrative ( SG&A ) expense for the three months ended June 30, 2003 was \$259,882 as compared to \$17,527 during the three months ended June 30, 2002. This increase in SG&A expenses was primarily due to higher legal and accounting fees following the Company's reverse merger transaction with Surg II, Inc. and our subsequent reporting obligations under the Securities Exchange Act of 1934, as amended. SG&A expenses also increased due to increased travel expenses for new business development opportunities in Europe and Asia.

Compensation expense was \$146,595 for the three months ended June 30, 2003 compared to \$42,765 for the three months ended June 30, 2002. This increase was caused primarily by the new CEO (hired in November 2002) receiving an annual base salary of \$205,000 effective at the date of our merger with Sung II, Inc., as provided in his employment agreement. In addition, compensation expense increased due to the hiring of several chemists to work at the new laboratory facility that was leased in the second quarter of 2003.

Interest income for the three months ended June 30, 2003 was \$4,730, as compared to \$0 during the three months ended June 30, 2002. The increase in interest income was caused by significantly higher cash reserves obtained after the merger.

Our net loss for the three months ended June 30, 2003 was \$564,186 compared to \$76,957 for the three months ended June 30, 2002. The increased losses for the three months ended June 30, 2003 compared to 2002 were primarily due to higher research and development expenses incurred with Penn State, increased legal and accounting expenses in connection with becoming a public company, and higher payroll expenses associated with having more employees. We expect losses to continue and increase in the next year as the company attempts to expand its laboratory space, purchase more chemicals and raw material compounds, hire additional employees, and incur public filing and regulatory expenses as well as higher legal and accounting fees in connection therewith.



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**Results of Operations Six Months Ended June 30, 2003 vs. 2002**

Our revenues for the six months ended June 30, 2003 were \$131,441, as compared to \$111,484 during the six months ended June 30, 2002. Cost of goods sold for the six months ended June 30, 2003 was \$25,387, as compared to \$5,456 during the six months ended June 30, 2002. Upon the expected hiring of a Director of Business Development later in 2003 or early 2004, it is anticipated that sales will increase significantly in future years.

Our research and development expenses for the six months ended June 30, 2003 were \$206,475, as compared to \$46,536 during the six months ended June 30, 2002. This increase was primarily caused by increased utilization of the Penn State research resources in connection with the development of new ligands. R&D expense also was higher because of the new laboratory facilities that were leased in the second quarter of 2003.

Management and consulting fees for the six months ended June 30, 2003 were \$126,009 as compared to \$119,800 during the six months ended June 30, 2002. The overall change for the six months ended June 30, 2003 versus 2002 was caused by a reduction in management fee expense and an increase in consulting fee expense. Management fee expense was only \$24,000 for the six months ended June 30, 2003 compared to \$55,000 for the six months ended June 30, 2002. Consulting fees for the six months ended June 30, 2003 increased due to a new consultant agreement with the Chief Technology Officer at an annual rate of \$120,000 effective May 15, 2003 and the amortization of stock options issued to consultants in the second quarter of 2003.

S,G & A expense for the six months ended June 30, 2003 was \$423,366 as compared to \$36,128 during the six months ended June 30, 2002. The increase in SG&A expense was caused primarily by higher legal and accounting fees in connection with the merger in the first quarter of 2003 as well as ongoing legal and accounting fees for SEC filings. SG&A expenses also increased due to increased travel expenses for new business development opportunities in Europe and Asia.

Compensation expense was \$217,720 for the six months ended June 30, 2003 compared to \$90,631 for the six months ended June 30, 2002. This increase was caused primarily by the new CEO (hired in November 2002) receiving an annual base salary of \$205,000 effective at the date of our merger with Sung II, Inc., as provided in his employment agreement. In addition, compensation expense increased due to the hiring of several chemists to work at the new laboratory facility that was leased in the second quarter of 2003.

Interest expense for the six months ended June 30, 2003 was \$2,809, as compared to \$0 during the six months ended June 30, 2002. This increase was caused by the promissory notes owed to an affiliate which were fully paid and discharged in February 2003. There were no promissory notes outstanding during the six months ended June 30, 2002.

Interest income for the six months ended June 30, 2003 was \$10,489, as compared to \$0 during the six months ended June 30, 2002. The increase in interest income was caused by significantly higher cash reserves obtained after the merger.

Our net loss for the six months ended June 30, 2003 was \$902,476 compared to \$208,134 for the six months ended June 30, 2002. The increased losses for the six months ended June 30, 2003 compared to 2002 were primarily due to higher research and development expenses, expenses in connection with the merger and becoming a public company, and higher payroll costs. We expect losses to continue and increase in the next year as the company attempts to expand its laboratory space, purchase more chemicals and raw material compounds, hire additional employees, and incur public filing and regulatory expenses as well as higher legal and accounting fees in connection therewith.

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### **Liquidity and Capital Resources**

As of June 30, 2003, we had working capital of \$1,364,597 and cash and cash equivalents of \$1,790,874. We anticipate that our current working capital will be sufficient to fund operations for approximately 6-8 months excluding revenues. If we are unable to significantly increase our revenues in the next 6 months, we will most likely require additional financing in order to continue operations. The most likely source of financing includes private placements of our stock or a bridge loan to the company from outside investors or a bank.

Our working capital requirements will depend upon numerous factors, including without limitation the progress of our research and development programs, the resources we devote to developing manufacturing and marketing capabilities, technological advances, the status of competitors, and our ability to establish sales arrangements with new customers. Working capital will also be affected by new leases for office and laboratory space that were entered into during the second quarter of 2003.

### **Critical Accounting Policies**

#### Review of Impairment of Intellectual Property Rights

The Company evaluates the recoverability of the Intellectual Property Rights, where indicators of impairment are present, by reviewing current and projected profitability or undiscounted cash flows of such assets. Intangible assets that are subject to amortization are reviewed for potential impairment whenever events or circumstances indicate that carrying amounts may not be recoverable. Intangible assets not subject to amortization are tested for impairment at least annually. For the three months ended June 30, 2003 the Company determined that, based on estimated future cash flows, the carrying amount of the Intellectual Property Rights, equals the fair value. Accordingly, no impairment loss was required for the three months ended June 30, 2003. Please refer to Note 1 of the condensed consolidated financial statements as of June 30, 2003 for a complete description of our significant accounting policies.

#### Revenue Recognition

Revenues from the Company's rights to PSRF's intellectual property are recognized upon a signed agreement with the customer or remittance of an invoice and allocated over the applicable periods. The revenues are comprised principally of the licensing of PSRF's Technology. The Company assumes the financial risks related to these revenues by financing the research and development of PSRF's technology as well as the defense of PSRF's patents. Deferred revenue in the accompanying balance sheets represents amounts prepaid by customers to the Company for services. These deferred amounts will be amortized into revenue over the applicable periods.

In addition the Company records revenue from the sale of manufactured proprietary ligands ( ligands ). The revenue is recognized in full upon the shipping and invoicing of the ligands to the customer.

### **Recently Issued Accounting Standards**

In April 2002, the Financial Accounting Standards Board ( FASB ) issued Statements of Financial Accounting Standards ( SFAS ) No. 145, *Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections*. SFAS No. 145 rescinds the provisions of SFAS No. 4, which requires companies to classify certain gains and losses from debt extinguishments as extraordinary items, eliminates the provisions of SFAS No. 44 regarding transition to the Motor Carrier Act of 1980 and amends the provisions of SFAS No. 13 to require that certain lease modifications be treated as sale leaseback transactions. The provisions of SFAS No. 145 related to classification of debt extinguishments are effective for fiscal years beginning after May 15, 2002, with earlier application encouraged.

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In July 2002, the FASB issued SFAS No. 146, *Accounting for Restructuring Costs*. SFAS No. 146 applies to costs associated with an exit activity (including restructuring) or with a disposal of long-lived assets. Those activities can include eliminating or reducing product lines, terminating employees and contracts and relocating plant facilities or personnel. Under SFAS No. 146, the Company will record a liability for a cost associated with an exit or disposal activity when that liability is incurred and can be measured at fair value. SFAS No. 146 will require the Company to disclose information about its exit and disposal activities, the related costs, and changes in those costs in the notes to the interim and annual financial statements that include the period in which an exit activity is initiated and in any subsequent period until the activity is completed. SFAS No. 146 is effective prospectively for exit or disposal activities initiated after December 31, 2002, with earlier adoption encouraged. Under SFAS No. 146, a company cannot restate its previously issued financial statements and the new statement grandfathers the accounting for liabilities that a company had previously recorded under Emerging Issues Task Force Issue 94-3.

In December 2002, the FASB issued SFAS No. 148, *Accounting for Stock-Based Compensation-Transition and Disclosure - an amendment of FASB Statement No. 123*. SFAS No. 148 amends SFAS No. 123, *Accounting for Stock Based Compensation* and provides alternative methods for accounting for a change by registrants to the fair value method of accounting for stock-based compensation. Additionally, SFAS No. 148 amends the disclosure requirements of SFAS No. 123 to require disclosure in the significant accounting policy footnote of both annual and interim financial statements of the method of accounting for stock based-compensation and the related pro-forma disclosures when the intrinsic value method continues to be used. The statement is effective for fiscal years beginning after December 15, 2002, and disclosures are effective for the first fiscal quarter beginning after December 15, 2002.

In April 2003, the FASB issued SFAS No. 149, *Amendment of Statement 133 on Derivative Instruments and Hedging Activities*. SFAS No. 149 amends and clarifies financial accounting and reporting for derivative instruments, including certain derivative instruments embedded in other contracts (collectively referred to as derivatives) and for hedging activities under SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*. The changes in SFAS No. 149 improve financial reporting by requiring that contracts with comparable characteristics be accounted for similarly. This statement is effective for contracts entered into or modified after June 30, 2003 and all of its provisions should be applied prospectively.

In May 2003, the FASB issued SFAS No. 150, *Accounting For Certain Financial Instruments with Characteristics of both Liabilities and Equity*. SFAS No. 150 changes the accounting for certain financial instruments with characteristics of both liabilities and equity that, under previous pronouncements, issuers could account for as equity. The new accounting guidance contained in SFAS No. 150 requires that those instruments be classified as liabilities in the balance sheet.

SFAS No. 150 affects the issuer's accounting for three types of freestanding financial instruments. One type is mandatorily redeemable shares, which the issuing company is obligated to buy back in exchange for cash or other assets. A second type includes put options and forward purchase contracts, which involves instruments that do or may require the issuer to buy back some of its shares in exchange for cash or other assets. The third type of instruments that are liabilities under this Statement is obligations that can be settled with shares, the monetary value of which is fixed, tied solely or predominantly to a variable such as a market index, or varies inversely with the value of the issuer's shares. SFAS No. 150 does not apply to features embedded in a financial instrument that is not a derivative in its entirety.

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Most of the provisions of SFAS No. 150 are consistent with the existing definition of liabilities in FASB Concepts Statement No. 6, Elements of Financial Statements . The remaining provisions of this Statement are consistent with the FASB 's proposal to revise that definition to encompass certain obligations that a reporting entity can or must settle by issuing its own shares. This Statement shall be effective for financial instruments entered into or modified after May 31, 2003 and otherwise shall be effective at the beginning of the first interim period beginning after June 15, 2003, except for mandatorily redeemable financial instruments of a non-public entity, as to which the effective date is for fiscal periods beginning after December 15, 2003.

We believe that the adoption of these pronouncements will not have a material impact on our financial position or results of operations.

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**RISK FACTORS**

**Risks Relating to Our Operations**

**We have no meaningful operating history on which to evaluate our business or prospects.**

Since we only commenced operations in October 2000, we have only a limited operating history on which you can base an evaluation of our business and prospects. Accordingly, our business prospects must be considered in the light of the risks, uncertainties, expenses and difficulties frequently encountered by companies in their early stages of development, particularly companies in new and rapidly evolving markets, such as the fine chemical, pharmaceutical and biotechnology markets.

**Our management anticipates incurring losses for the foreseeable future.**

For the six months ended June 30, 2003, we had a net loss of \$902,476, and since our inception in October 2000 through June 30, 2003, we have incurred an aggregate net loss of \$2,295,281. As of June 30, 2003, we had total assets of approximately \$2.4 million, of which approximately \$1.8 million was cash or cash equivalents. Our management expects operating losses to continue for the foreseeable future and there can be no assurance that we will ever be able to operate profitably.

**We will require additional financing in order to complete the development of our products and services and otherwise develop our business operations. Such financing may not be available on acceptable terms, or even at all.**

We anticipate that our current capital will be adequate to fund our operations through at least fiscal 2003. However, changes may occur that would consume available capital resources before that time. Our combined capital requirements will depend on numerous factors, including competing technological and market developments; changes in our existing collaborative relationships; the cost of filing, prosecuting, defending and enforcing patent claims and other intellectual property rights and the outcome of any potentially related litigation or other dispute; the purchase of additional capital equipment; acquisition of technologies; and the development and regulatory approval progress of our customers product candidates into which our technology will be incorporated.

Additional capital which may be needed by us in the future may not be available on reasonable terms, or at all. If adequate financing is not available, we may be required to terminate or significantly curtail our operations, or enter into arrangements with collaborative partners or others that may require us to relinquish rights to certain of our technologies, or potential markets that it would not otherwise relinquish.

**Potential fluctuations in results of operations; difficulty in predicting results of operations.**

As we develop our business, we expect our revenues and operating results to vary significantly from quarter-to-quarter. As a result, quarter-to-quarter comparisons of our revenues and operating results may not be meaningful. In addition, due to the fact that we have little or no significant operating history with our new technology, we cannot predict our future revenues or results of operations accurately. Our current and future expense levels are based largely on planned expenditures and estimates of future revenues. Accordingly, we may be unable to adjust spending in a timely manner to compensate for any unexpected revenue shortfall, and any significant shortfall in revenues relative to our planned expenditures could have an immediate adverse effect on our business and results of operations.

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**We may be unable to develop successful customer relationships.**

We intend to establish relationships with various types of customers and partners, such as pharmaceutical and fine chemical manufacturers. Each of these relationships will involve negotiation of terms and fees. We cannot be certain that we will be able to negotiate profitable relationships or that we can successfully fulfill our obligations under development agreements that will allow us to continue these relationships.

**Our future success is highly dependent on the continued availability of Dr. Xumu Zhang and other key employees and consultants.**

In connection with the continued development of our products and services, we are substantially dependent upon on the continued service of our existing research personnel, including in particular, Dr. Xumu Zhang. Dr. Zhang, an associate professor at Penn State, serves as our chief technology officer and provides essential services to us pursuant to a consulting agreement. Although we maintain key-man life insurance with respect to Dr. Zhang, the loss of his services would have a material adverse effect on our business. We also employ other research scientists who are critical to our success. Although our employees and consultants have entered into confidentiality agreements, most have not entered into noncompete agreements with us. The loss of one or more of our research personnel, especially Dr. Zhang, could prevent or delay the ongoing development of our products and services, which would materially and adversely affect our business.

**Our license agreement with Penn State Research Foundation ( PSRF ) may be terminated if we do not achieve certain milestones.**

Our business is based on technically complex products and services. We do not directly own our technology, but rather have the exclusive, worldwide right to use it pursuant to a license agreement with PSRF. Currently, our commercial success depends entirely on this licensed technology. Pursuant to the license agreement, we are required to use our best efforts to achieve gross revenue (as defined in the license agreement) of at least \$250,000 in 2004, at least \$350,000 in 2005 and at least \$500,000 in 2006. In the event we fail to achieve these milestones, or otherwise materially breach the license agreement, PSRF has the right, but not the obligation, to terminate the license. Unless we subsequently develop our own technology independent of PSRF, termination of this license would preclude us from implementing our business plan.

**We currently rely heavily on our relationship with Penn State.**

In addition to the license agreement with PSRF, we rely heavily on our relationship with Penn State for research and development activities. Our current agreement with Penn State requires us to fund four Penn State post-doctorate fellows to produce research quantities of chiral ligands to us. This arrangement expires on October 15, 2003. We have no agreement with Penn State to produce ligands in commercial quantities and Penn State does not currently have such capabilities. Should the post-doctoral fellows at Penn State fail to produce the chiral ligands in sufficient quantities or cease to produce the ligands altogether and we are unable to produce replacement quantities at our New Jersey laboratory, it could materially and adversely affect our business operations. In order to obtain research quantities of ligands after October 15, 2003, we will have to either enter into a new agreement with Penn State, increase production at our New Jersey laboratory or find another source. There is no guarantee that we will be able to enter into such new agreement or find an alternative source for our ligands, including increasing production at our New Jersey laboratory, on commercially reasonable terms. Any material interruption in the supply of the ligands will have a material adverse effect on our business.

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**We may rely heavily on third parties to formulate and manufacture our products.**

We currently lack the resources to formulate or manufacture our own products on a commercial scale. Our researchers currently only have the ability to develop our ligands in research quantities, although we expect to have the capacity to develop at least some ligands on a commercial scale at our New Jersey laboratory. If any of our customers require our ligands in commercial quantities in the near term and we are unable to produce sufficient quantities at our New Jersey laboratory, we may have to rely on one or more third-party contractors to manufacture the ligands to satisfy the needs of such customers. Reliance on one or more third-party manufacturers exposes us to certain risks, including the following:

We may be unable to replace manufacturers on commercially reasonable terms or at all because the number of potential manufacturers is limited, and the United States Food and Drug Administration ( FDA ), or such similar regulatory authorities, may have to approve any replacement contractor;

Third-party manufacturers might be unable to formulate and manufacture our ligands in the volume and of the quality required to meet customers' clinical and commercial needs;

Our existing and future contract manufacturers may not perform as agreed or may not remain in the contract manufacturing business for the time required to supply our customers to complete their clinical trials or to successfully produce, store and distribute our products;

Drug manufacturers are subject to ongoing periodic unannounced inspections by the FDA and corresponding state agencies to ensure strict compliance with good manufacturing practice and other government regulations and corresponding foreign standards, which we would be unable to control; and

If any third-party manufacturer makes improvements in the manufacturing process for our products, we may not own, or may have to share, the intellectual property rights to the innovation.

Each of these risks could delay the clinical trials conducted by our customers, approvals required by regulatory authorities, and the commercialization of some of our customers' product candidates. These risks could also result in higher costs to the customer or could deprive us of potential product revenues.

**We will need to create and grow our scientific, sales and support operations.**

We will need to create and substantially grow our direct and indirect sales operations, both domestically and internationally, in order to create and increase market awareness and sales of our products and services. The sale of our products and services will require the engagement of sophisticated and highly knowledgeable sales personnel. Similarly, the anticipated complexity of our products and services and the difficulty of customizing them will require us to hire research and development personnel, and customer service and support personnel, highly trained in chiral chemistry and chemical engineering. Competition among us and others to retain qualified sales personnel, chemists and chemical engineers is intense due to the limited number of available qualified candidates for such positions. Many of our competitors are in a financial position to offer potential employees of our company greater compensation and benefits than those which may be offered by us. Failure to recruit and retain such persons will have a material adverse effect on our business operations.

**Our future success is dependent on the management of our potential growth.**

Our future success depends upon our ability to grow our business. Such growth, if it occurs, will require us to establish management and operating systems, hire additional support technical and sales

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personnel, and establish and maintain our own independent office, research and production facilities. Failure to manage that growth efficiently could have a material adverse effect on our business.

### **We currently have limited capabilities and experience in manufacturing our products on a commercial scale.**

We currently have only limited experience or ability to directly manufacture or market any chemical or pharmaceutical products in commercial quantities that may be developed under our collaborative arrangements. Although we have limited capabilities to manufacture our ligands on a commercial scale at our New Jersey facility, we intend to rely primarily on third parties to manufacture most of our ligands on a commercial scale.

In addition, we have not yet developed a cost effective and efficient commercial manufacturing process for our ligands, and may never be able to do so. To the extent we are unable to produce, directly or indirectly, our ligands in quantities required for commercial use, we will not realize any benefits from our technology. Further, in the event we decide to establish a manufacturing facility in the future, we may require substantial additional funds, and will be required to hire and train a significant number of additional personnel, and, in certain circumstances, may need to comply with the extensive FDA good manufacturing practice regulations applicable to such a facility.

### **A small group of persons will be able to exert significant control over us.**

Our officers and directors beneficially own or control approximately 32% of our outstanding common stock. Individually and in the aggregate, these persons have significant influence over the management of our business, the election of directors and all matters requiring shareholder approval. In particular, this concentration of ownership may have the effect of facilitating, delaying, deferring or preventing a potential acquisition of our company and may adversely affect the market price of our common stock. Additionally, our treasurer and four of the persons on our Board of Directors are employees of Paramount Capital, Inc., or one of its affiliates. Dr. Lindsay A. Rosenwald is the chairman and sole owner of Paramount Capital, Inc., and such affiliates. Dr. Rosenwald beneficially owns 4.9% of our outstanding common stock, and several trusts for the benefit of Dr. Rosenwald and his family will beneficially own 14.7% of our outstanding common stock. Dr. Rosenwald does not have the legal authority to exercise voting power or investment discretion over the shares held by those trusts; however, as a result of the foregoing, Dr. Rosenwald may have the ability to exert significant influence over us.

## **Risks Relating to Our Industry**

### **We face intense competition.**

We compete directly with the in-house research departments of fine chemical, pharmaceutical and biotechnology companies, as well as contract research companies, and research and academic institutions. Many of our competitors have greater financial and other resources than us. As new companies enter the market and as more advanced technologies become available, we expect to face increased competition. In the future, any one of our competitors may develop technological advances that render our current or future products and services obsolete. While we plan to develop new and better technologies, which will give us competitive advantages, our competitors plan to do the same. We may not be able to develop the technologies we need to successfully compete in the future, and our competitors may be able to develop such technologies before we do. Consequently, we may not be able to successfully compete in the future.



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**The fine chemical, pharmaceutical and biotechnology industries involve rapidly changing technologies.**

Rapid technological change and uncertainty due to new and emerging technologies characterize the drug and fine chemical development industries. We may not be able to develop, integrate and market, on a timely basis, the new and enhanced products and services necessary to keep pace with competitors. Failure to anticipate or to respond to changing technologies, or significant delays in product development or introduction, could cause our customers to delay or decide against purchases of our products or services.

**Many of our customers and potential customers are pharmaceutical and biotechnology companies, and we are and will be subject to risks, uncertainties and trends that affect companies in these industries.**

For the foreseeable future, we will derive a substantial portion of our revenue from pharmaceutical and biotechnology companies. As a result, we will be subject to risks and uncertainties that affect the pharmaceutical and biotechnology industries and possible reduction and delays in research and development expenditures by companies in these industries. Our future revenues may also be adversely affected by consolidation in the pharmaceutical and biotechnology industries, which will reduce the number of potential customers.

Further, pharmaceutical and biotechnology companies face significant regulation by governmental entities in the United States and other countries. The nature and the extent to which such regulation may apply to our customers will vary depending on the nature of any such customers' products. Virtually all pharmaceutical products developed by our customers will require regulatory approval by governmental agencies prior to commercialization. In particular, human pharmaceutical therapeutic products are subject to rigorous preclinical and clinical testing and other approval procedures by the U.S. Food and Drug Administration and by foreign regulatory authorities. Various federal and, in some cases, state statutes and regulations also govern or influence the manufacturing, safety, labeling, storage, record keeping and marketing of such pharmaceutical products. The process of obtaining these approvals and the subsequent compliance with appropriate federal and foreign statutes and regulations are time consuming, can cause significant delays in the commercialization of a drug, and often require the expenditure of substantial resources. To the extent our customers experience significant delays in obtaining the necessary regulatory approvals to market their pharmaceutical products, or are unable to obtain such approvals at all, these customers will not purchase our proprietary ligands and other services used in the manufacture of the ultimate pharmaceutical product.

**We may be held liable for harm caused by drugs that our customers develop and test.**

Our ligands may be used by our customers to produce drugs that are used by humans. If any of the drugs cause injuries or illness to people, we may be required to incur substantial costs in defending against such claims and may be required to pay damages to those persons. Although we intend to obtain liability insurance and will use commercially reasonable efforts to obtain indemnification from our customers for their use of our products, such protections may not be sufficient to protect us from the cost of such claims. Damages awarded in a product liability action could be substantial and could have a material negative impact on our financial condition.

**We may be held liable for contamination or other harm caused by hazardous materials that we use.**

Some of our research and development processes involve the use of hazardous materials and, therefore, it is subject to federal, state and local regulation governing the use, manufacture, handling, storage and disposal of hazardous materials. We cannot completely eliminate the risk of contamination

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or injury resulting from hazardous materials and we may incur liability as a result of any contamination or injury. We may also incur expenses relating to compliance with environmental laws. Such expenses or liability could have a significant negative impact on our financial condition.

### **Risks Relating to Our Technology**

#### **We may not be able to license technologies that we need to conduct our business.**

In addition to the technologies that we develop, we will rely heavily on technologies that we license from other companies or institutions. We may not be able to license technologies that we need in the future or we may be unable to license such technologies on a commercially reasonable basis. Although our license agreement with the Penn State Foundation provides that we are entitled to use any improvements subsequently made to the technologies we currently license, the Penn State Foundation's obligation to license, for no additional consideration, any new technologies subsequently discovered by Dr. Zhang and researchers at Penn State expired on November 8, 2002. If we are unable to license the technologies we need in the future, or to license or otherwise acquire such technologies on commercially reasonable terms, we could experience increased costs and, therefore, reduced profits, or be unable to engage in certain activities that require those technologies. Accordingly, failure to license the technologies we need in the future or failure to license or otherwise acquire such technologies on commercially reasonable terms could have a material adverse effect on our business operations.

#### **Our success will depend on our ability to protect our proprietary technology.**

Our rights to a substantial portion of our technology are as the exclusive licensee to several United States patents and a number of United States and foreign pending patent applications held by the Penn State Foundation including the ligands that comprise our Toolbox. These patents and patent applications are based primarily upon the work of Dr. Zhang, our chief technology officer, who is also an associate professor at Penn State. Our success will depend largely on our ability, and the ability of our licensors and licensees, to obtain patents for their technologies and products, if any, resulting from the application of such technologies, defend patents once obtained, and maintain trade secrets.

#### **If we are unable to protect our intellectual property, or incur significant expense in doing so, our business, operating results and financial condition may be materially adversely affected. Any steps we take to protect our intellectual property may be inadequate, time consuming and expensive.**

Our success and ability to compete are substantially dependent upon our internally developed products and services, which we currently protect, and will protect in the future, through the use of United States and foreign patents, and to the extent such products and services are not patentable, we will rely on trade secret protection. As with other knowledge-based products, however, our patent positions rest on complex factual and legal issues that are not entirely resolved and there can be no assurance that the patents utilized by us will adequately protect our proprietary products and services. Although we have taken steps to protect our unpatented trade secrets and know-how, in part through the control of access to such information and through the use of confidentiality agreements with our employees, consultants and certain of our contractors, customers and potential customers, there can be no assurance that these agreements will not be breached, that we would have adequate remedies for any breach, or that our trade secrets will not otherwise become known or be independently developed or discovered by competitors. Despite our efforts to protect our proprietary rights, unauthorized parties may attempt to copy or otherwise obtain and use our products or technology. We anticipate that policing unauthorized use of our products will be difficult, and we cannot be certain that the steps we intend to take to prevent misappropriation of our technology, particularly in foreign countries where the laws may not protect our proprietary rights as fully as in the United States, will be successful. Other businesses may also independently develop substantially equivalent information.

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**Foreign laws may not afford us sufficient protection for our intellectual property and, in certain cases, we may not seek patent protection outside the United States.**

We believe that our success will depend, in part, upon our ability to obtain international protection for our intellectual property. We have existing foreign customers and believe we will have access to large markets overseas. However, the laws of some foreign countries may not be as comprehensive as those of the U.S. and may not be sufficient to protect our proprietary rights abroad. In addition, in certain cases, we may decide not to pursue patent protection outside the United States, because of cost and confidentiality concerns. Accordingly, our international competitors could obtain foreign patent protection for, and market overseas, technology for which we are seeking U.S. patent protection, though such competitors' patent protection generally requires such competitors to make their patent filings prior to information on our relevant inventions becoming sufficiently available under local law as to block the availability of such competitors' patent protection.

**Our technology may infringe on the proprietary rights of others.**

We anticipate that other patents that we license or may license in the future will be increasingly subject to infringement claims due to the rapid development of chiral chemistry and competitors in our industry. In fact, one potential competitor, Solvias, AG, based in Basel, Switzerland, notified us of its claim that one of the patented ligands that we license from the Penn State Foundation infringes on a patent that Solvias licenses from BASF Group, AG. We believe our patent position is strong and have entered into confidentiality agreements with Solvias to discuss its claims. We do not believe the Solvias matter will have a material effect on our operations and business prospects even if the matter was settled or finally adjudicated on terms unfavorable to us. Additionally, some of our other competitors or potential competitors may have filed or intend to file patent applications that may make claims that conflict with our own patent claims. We cannot be certain that these competitors or other third parties will not assert infringement claims against us with respect to our products and technology. Any infringement claim, including Solvias' claim, regardless of its merit, could be time-consuming and expensive to defend. Such claims may also require us to enter into royalty or licensing agreements in order to continue using our technology. In the event we could not afford to defend our self against an infringement claim or are not able to enter into a license or royalty agreement on commercially favorable terms, or at all, we may be required to abandon the technology that is subject to such claims.

**Item 3. Controls and Procedures**

As of the end of this fiscal quarter, we carried out an evaluation, under the supervision and with the participation of our chief executive and chief financial officer, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended). Based upon that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective in alerting them on a timely basis to material information required to be disclosed in our periodic reports to the Securities and Exchange Commission. There have been no significant changes in our internal controls or in other factors which could significantly affect internal controls subsequent to such evaluation.

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**PART II OTHER INFORMATION**

**Item 1. Legal Proceedings.**

We are not a party to any material legal proceedings.

**Item 2. Changes in Securities and Use of Proceeds**

In May 2003, the Company issued options to purchase an aggregate of 20,000 shares of its common stock to its New Jersey landlord as partial consideration for office space that the Company leases. The Company relied on the exemption from federal registration under Section 4(2) of the Securities Act of 1933, as amended, based on its belief that the issuance of the options did not involve a public offering and that landlord is an accredited investor.

**Item 6. Exhibits and Reports on Form 8-K**

(a) Exhibits

| <u>Exhibit No.</u> | <u>Description</u>  |
|--------------------|---|
| 4.1                | Option Agreement No. LL-1 dated May 6, 2003 issued to Princeton Corporate Plaza, LLC. |
| 4.2                | Form of Option Agreement dated May 6, 2003 issued to Princeton Corporate Plaza, LLC.  |
| 4.3                | Schedule of Options substantially identical to Exhibit 4.2.                           |
| 10.1               | Consulting Agreement dated May 15, 2003 between the Company and Xumu Zhang.           |
| 31.1               | Certification of Chief Executive Officer and Chief Financial Officer.                 |
| 32.1               | Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.              |

(b) Reports on Form 8-K

On March 5, 2003, we filed a Current Report on Form 8-K dated February 18, 2003 disclosing under Item 2 thereof our merger transaction with Chiral Quest, LLC. On May 5, 2003, we amended the current report to include financial statements and pro forma information, as required by Item 7 of Form 8-K.

On April 25, 2003, we filed a Current Report on Form 8-K dated April 21, 2003 disclosing a change of accountants under Item 4, dismissing Virchow, Krause & Company, LLP and engaging Weinberg & Company, P.A. to be its principal independent accountants.

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**SIGNATURES**

In accordance with the requirements of the Exchange Act of 1934, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CHIRAL QUEST, INC.

Date: August 14, 2003

By: /s/ Alan D. Roth

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Alan D. Roth  
President, Chief Executive Officer  
and Chief Financial Officer

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**Exhibit Index**

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