

Edgar Filing: SCOTTS COMPANY - Form 8-K

SCOTTS COMPANY  
Form 8-K  
October 28, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported) October 28, 2004  
-----

THE SCOTTS COMPANY  
-----

(Exact name of registrant as specified in its charter)

OHIO

1-13292  
-----

(State or other jurisdiction  
of incorporation)

(Commission  
File Number)

14111 SCOTTSLAWN RD MARYSVILLE, OHIO  
-----

(Address of principal executive offices)

(937) 644-0011  
-----

(Registrant's telephone number, including area code)

N/A  
-----

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Edgar Filing: SCOTTS COMPANY - Form 8-K

Item 2.02.

Results of Operation and Financial Condition.

-----  
-----  
On October 28, 2004, The Scotts Company issued a News Release concerning information regarding its results of operations and financial condition for the three and twelve month periods ended September 30, 2004. The News Release is attached hereto as Exhibit 99.1.

The press release includes the following non-GAAP financial measures as defined in Regulation G: (1) adjusted net income, (2) adjusted diluted earnings per share, (3) EBITDA and (4) adjusted EBITDA. The Registrant's management believes that the disclosure of these non-GAAP financial measures provides useful information to investors or other users of the financial statements, such as lenders. As to adjusted net income, adjusted EBITDA and adjusted diluted earnings per share, the excluded items are costs or gains for discrete projects or transactions related to the closure, downsizing or divestiture of certain operations that are apart from and not indicative of the results of the operations of the business. Also excluded from adjusted net income and adjusted diluted earnings per share are the costs incurred to refinance the long term debt of The Scotts Company. EBITDA and adjusted EBITDA are provided as a convenience to the Registrant's lenders because EBITDA is a component of certain debt compliance covenants. The Registrant makes no representation or assertion that EBITDA or adjusted EBITDA are indicative of its cash flows from operations or results of operations. The Registrant has provided a reconciliation of EBITDA to income from operations solely for the purpose of complying with Regulation G and not as an indication that EBITDA is a substitute measure for income from operations.

### Section 9 Financial Statements and Exhibits

#### Item 9.01 Financial Statements and Exhibits

(a) Financial Statements of business acquired

Not applicable

(b) Pro Forma Financial Information

Not applicable

(c) Exhibits:

Exhibit No.	Description
-----	-----
99.1	News Release issued on October 28, 2004

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE SCOTTS COMPANY

Edgar Filing: SCOTTS COMPANY - Form 8-K

By: /s/ Christopher L. Nagel

-----  
Christopher L. Nagel  
Executive Vice President and  
Chief Financial Officer

Date: October 28, 2004

Exhibit Index

Exhibit No. -----	Description -----
99.1	News Release issued on October 28, 2004