## SHORE BANCSHARES INC

## Form 10-Q/A

October 26, 2004

```
                                    UNITED STATES
                    SECURITIES AND EXCHANGE COMMISSION
                        Washington, D.C. 20549
                            FORM 10-Q/A
                    AMENDMENT NO. 1
            (X) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
                    SECURITIES EXCHANGE ACT OF 1934
                For the Quarterly Period Ended June 30, 2004
OR
( ) TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from
``` \(\qquad\)
``` to
``` \(\qquad\)
```

Commission file number 0-22345
-------
SHORE BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

```

```

common stock, as of the latest practicable date:
As of September 30, 2004, registrant had 5,513,619 issued and outstanding
shares of common stock.

```

\section*{EXPLANATORY NOTE}

This Amendment No. 1 on Form 10-Q/A amends the Quarterly Report on Form 10-Q for the quarter ended June 30 , 2004 to reflect purchase accounting adjustments relating to the goodwill and deferred tax assets recognized in the acquisition of Midstate Bancorp on April 1, 2004. The amounts reported in the unaudited Condensed Consolidated Balance Sheet for June 30, 2004 for "Goodwill" and "Other assets" have been adjusted. To preserve the nature and character of the disclosures set forth in Item 1 of Part 1 as originally filed, this Amendment No. 1 speaks as of the date of the original filing and the registrant has not updated the disclosures to speak as of a later date. All information contained in this Amendment No. 1 is subject to updating and supplementing as provided in the registrant's reports filed with the Securities and Exchange Commission subsequent to the date of the original filing of the Quarterly Report on Form 10-Q. Pursuant to Exchange Act Rule 12b-15, new certifications are supplied as Exhibits 31.1, 31.2, and 32.1.

INDEX

```

Item 1. Financial Statements
Item 1. Financial Statements

```

Part I

SHORE BANCSHARES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS
(Dollars in Thousands)

\section*{ASSETS:}

June 30,
-
```

Cash and due from banks \$ 22,779
Interest bearing deposits with other banks
5,977
Federal funds sold 32,429
Investment securities:
Held-to-maturity, at amortized cost (fair value of \$15,229,
\$15,585, respectively)
15,35
Available for sale, at fair value 122,38,
Loans, less allowance for credit losses (\$4,331,
\$4,060, respectively)
Insurance premiums receivable 642
547,165
Premise and equipment, net 12,430
Accrued interest receivable on loans and investment securities 3,042
Investment in unconsolidated subsidiary
Goodwill
Other assets
2,411
5,892

```

TOTAL ASSETS

\section*{LIABILITIES:}
```

Deposits:

```
    Noninterest bearing demand \$94,937
    NOW and Super NOW 113,56
    Certificates of deposit \(\$ 100,000\) or more 90,29
    Other time and savings 354, 497
        Total Deposits 653,294
Short term borrowings 28,726
Long term debt
Other liabilities 4,098
5,000
    TOTAL LIABILITIES
    691,118
STOCKHOLDERS' EQUITY:
Common stock, par value \(\$ .01\); authorized \(35,000,000\) shares; issued and
    outstanding:
        June 30, 2004 5,512,309
        December 31, \(20035,400,793\)
        55
Additional paid in capital
27,950

\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{NONINTEREST EXPENSE} \\
\hline Salaries and employee benefits & 3,530 & 3,025 \\
\hline Expenses of premises and equipment & 574 & 482 \\
\hline Other noninterest expense & 1,482 & 1,227 \\
\hline Total noninterest expense & 5,586 & 4,734 \\
\hline INCOME BEFORE TAXES ON INCOME & 4,053 & 3,794 \\
\hline Federal and State income taxes & 1,453 & 1,338 \\
\hline NET INCOME & \$2,600 & \$2,456 \\
\hline Basic earnings per common share & \$. 47 & \$. 46 \\
\hline Diluted earnings per common share & \$. 47 & \$. 45 \\
\hline Dividends declared per common share & \$. 18 & \$. 17 \\
\hline
\end{tabular}

SHORE BANCSHARES, INC.
Balances, January 1, \(2004 \quad\) \$ \(54 \quad\) \$ 24,231 ,932

Comprehensive income:
Net income - - - \(\quad-116\)

Other comprehensive income, net of tax:
Unrealized loss on available for sale securities

Total comprehensive income
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Balances, January 1, 2003 & \$ & 54 & \$ & 23,837 & \$ & 52,985 \\
\hline \multicolumn{7}{|l|}{Comprehensive income:} \\
\hline Net income & & - & & - & & 4,977 \\
\hline \multicolumn{7}{|l|}{Other comprehensive income, net of tax:} \\
\hline \multicolumn{7}{|l|}{Unrealized loss on available for sale} \\
\hline \multicolumn{7}{|l|}{Total comprehensive income} \\
\hline Shares issued & & - & & 71 & & - \\
\hline Cash dividends paid \$0.32 per share & & - & & - & & (1,720) \\
\hline Balances, June 30, 2003 & \$ & 54 & \$ & 23,908 & \$ & 56,242 \\
\hline
\end{tabular}

See accompanying Notes to Condensed Consolidated Financial Statements
- 6 -

SHORE BANCSHARES, INC.
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (Dollars in thousands)

For the Six 2004

CASH FLOWS FROM OPERATING ACTIVITIES:
Net Income \(\$ \quad 5,116\)
Adjustments to reconcile net income to net cash provided by operating activities:

Depreciation and amortization Discount accretion on debt securities Provision for credit losses, net Gain on sale of securities Loss on other real estate owned Equity in earnings of unconsolidated subsidiary Net changes in:

Insurance premiums receivable
Accrued interest receivable
Other assets Accrued interest payable on deposits

\section*{Accrued expenses}

Net cash provided by operating activities
```

CASH FLOWS FROM INVESTING ACTIVITIES:
Proceeds from maturities and principal payments of securities
available for sale
Proceeds from sale of investment securities available for sale
Purchase of securities available for sale
Proceeds from maturities and principal payments of securities
held to maturity
Purchase of securities held to maturity
Net increase in loans
Proceeds from sale of loans
Purchase of premises and equipment
Purchase of other real estate owned
Proceeds from sale of other real estate owned
Proceeds from sale of investment in unconsolidated subsidiary
Acquisition, net of stock issued
Net cash used in investing activities

```
    39, 36
    7,867
CASH FLOWS FROM FINANCING ACTIVITIES:
    Net increase in demand, NOW, money market and
    savings deposits
    Net increase (decrease) in certificates of deposit
    Net increase in securities sold under agreement to repurchase
    Proceeds from issuance of common stock
    Dividends paid
    Net cash provided by financing activities
NET INCREASE IN CASH AND CASH EQUIVALENTS
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD
CASH AND CASH EQUIVALENTS AT END OF PERIOD
See accompanying notes to Condensed Consolidated Financial Statements

\author{
Shore Bancshares, Inc. \\ Notes to Condensed Consolidated Financial Statements (Unaudited)
}
1) The consolidated financial statements include the accounts of Shore Bancshares, Inc. (the "Company") and its subsidiaries with all significant intercompany transactions eliminated. The consolidated financial statements conform to accounting principles generally accepted in the United States of America and to prevailing practices within the banking industry. The accompanying interim financial statements are unaudited; however, in the opinion of management all adjustments necessary to present fairly the financial position at June 30 , 2004 , the results of operations for the three- and six-month periods ended June 30, 2004 and 2003, and cash flows for the six-month period ended June 30, 2004 and 2003, have been included.

The amounts as of December 31, 2003 were derived from audited financial statements. All such adjustments are of a normal recurring nature. The results of operations for the three- and six-month periods ended June 30 , 2004 are not necessarily indicative of the results to be expected for the full year. The consolidated financial statements and related notes contained herein should be read in conjunction with the audited consolidated financial statements and related notes included in the Company's Annual Report on Form \(10-\mathrm{K}\), as amended by Amendment No. 1 on Form \(10-K / A\), for the year ended December 31, 2003.
2) Year to date basic earnings per share is derived by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period of \(5,451,928\) shares for 2004 and \(5,373,484\) shares for 2003. The diluted earnings per share calculation is derived by dividing net income by the weighted average number of shares outstanding, adjusted for the dilutive effect of outstanding options and warrants. Considering the effect of these common stock equivalents, the adjusted average shares for the six months ended June 30, 2004 and 2003 were 5,497,949 and 5,463,656, respectively. As of June 30, 2004, there were 4,000 shares excluded from the diluted net income per share computation because the exercise price of related options exceeded the average market price of those shares and, therefore, their effect would be anti-dilutive. No shares were excluded from the diluted net income per share computation as of June 30, 2003.
3) Under the provisions of Statements of Financial Accounting Standards (SFAS) Nos. 114 and 118, "Accounting by Creditors for Impairment of a Loan", a loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contracted terms. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Interest income generally is not recognized on specific impaired loans unless the likelihood of further loss is remote. Interest payments received on such loans are applied as a reduction of the loans principal balance. Interest income on other nonaccrual loans is recognized only to the extent of interest payments received.

Information with respect to impaired loans and the related valuation allowance is shown below:
\begin{tabular}{|c|c|}
\hline (Dollars in thousands) & \[
\begin{gathered}
\text { June } 30 \\
2004
\end{gathered}
\] \\
\hline Impaired loans with valuation allowance & \$ 529 \\
\hline Impaired loans with no valuation allowance & 740 \\
\hline Total impaired loans & \$1,269 \\
\hline Allowance for credit losses applicable to impaired loans & \$ 318 \\
\hline Allowance for credit losses applicable to other than impaired loans & 4,013 \\
\hline Total allowance for credit losses & \$4,331 \\
\hline Interest income on impaired loans recorded on the cash basis & \$ \\
\hline
\end{tabular}

Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based upon historical loss ratios and are included in the allowance for credit losses.
4) In the normal course of business, to meet the financial needs of its customers, the Company's bank subsidiaries are parties to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. At June 30, 2004, total commitments to extend credit were approximately \(\$ 110,036,000\). Outstanding letters of
credit were approximately \(\$ 5,779,000\) at June 30, 2004.
5) The Company has adopted the disclosure-only provisions of SFAS No. 123, "Accounting for Stock-based Compensation" and SFAS No. 148 "Accounting for Stock-Based Compensation - Transition and Disclosure", but applies APB Opinion No. 25 and related interpretations in accounting for its plans. No compensation expense related to the plans was recorded during the three-month periods ended June 30, 2004 and 2003. If the Company had elected to recognize compensation cost based on fair value at the vesting dates for awards under the plans consistent with the method prescribed by SFAS No. 123, net income and earnings per share would have been changed to the pro forma amounts as follows:

\begin{tabular}{lr} 
method, net of related tax effects & (5) \\
Pro forma net income & \begin{tabular}{l} 
(5) \\
\(======\) \\
\hline
\end{tabular} \\
Basic net income per share: & \\
As reported & \(\$ 0.47\) \\
Pro forma & 0.47 \\
Diluted earnings per share & 0.47 \\
As reported & 0.47
\end{tabular}

The pro forma amounts are not representative of the effects on reported net income for future periods.
6) The Company operates two primary businesses: Community Banking; and Insurance Products and Services. Through the Community Banking business, the Company provides services to consumers and small businesses on the Eastern Shore of Maryland and Delaware through the Company's 14-branch network. Community banking activities include small business services, retail brokerage, and consumer banking products and services. Loan products available to consumers include mortgage, home equity, automobile, marine, and installment loans, credit cards and other secured and unsecured personal lines of credit. Small business lending includes commercial mortgages, real estate development loans, equipment and operating loans, as well as secured and unsecured lines of credit, credit cards, accounts receivable financing arrangements, and merchant card services.
\[
-9-
\]

\begin{abstract}
Through the Insurance Products and Services business, the Company provides a full range of insurance products and services to businesses and consumers in the Company's market areas. Products include property and casualty, life, marine, individual health and long-term care insurance. Pension and profit sharing plans and retirement plans for executives and employees are available to suit the needs of individual businesses.

Selected financial information by line of business for the six months ended June 30, is included in the following table:
\end{abstract}
\begin{tabular}{|c|c|c|c|}
\hline (In thousands) & Community banking & Insurance products and services & Parent Company (a) \\
\hline \multicolumn{4}{|l|}{2004} \\
\hline Net Interest income & \$ 13,508 & \$ & \$ 1 \\
\hline Provision for credit losses & 205 & - & - \\
\hline Net interest income after provision & 13,303 & - & 1 \\
\hline Noninterest income & 1,956 & 3,537 & 1,132 \\
\hline Noninterest expense & 8,011 & 2,766 & 1,117 \\
\hline Income before taxes & 7,248 & 771 & 16 \\
\hline Income tax expense & 2,608 & 305 & 6 \\
\hline
\end{tabular}

Net income

Intersegment revenue (expense)
Average assets

2003
Net Interest income
Provision for credit losses

Net interest income after provision

Noninterest income
Noninterest expense

Income before taxes
Income tax expense

Net income

Intersegment revenue (expense)
Average assets
\begin{tabular}{|c|c|c|}
\hline \$ 4,640 & \$466 & \$ 10 \\
\hline \$ (978) & \$ (102) & \$ 1,080 \\
\hline \$755,625 & \$6,830 & \$3,289 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \$ 12,087 & \$ & (14) & \$ & 12 \\
\hline 160 & & - & & - \\
\hline
\end{tabular}
\begin{tabular}{lrl}
11,927 & \((14)\) & 12 \\
1,966 & 3,377 & 736
\end{tabular}
\(7,021 \quad 2,540650\)

\begin{tabular}{llrll}
\(\$(642)\) & \(\$\) & \((14)\) & \(\$\) & 656 \\
\(\$ 647,825\) & \(\$\) & 6,387 & \(\$\) & 539
\end{tabular}
(a) Amount included in Parent Company in 2004 relate to services provided to subsidiaries by the holding company and rental income.
7) On April 1, 2004 , the Company completed its merger with Midstate Bancorp, Inc., a Delaware bank holding company ("Midstate Bancorp"). Pursuant to the merger agreement, each share of common stock of Midstate Bancorp was converted into the right to receive (i) \(\$ 31.00\) in cash, plus (ii) 0.8732 shares of the common stock of the Corporation, with cash being paid in lieu of fractional shares at the rate of \(\$ 33.83\) per share. The Company paid \(\$ 2,953,710\) in cash and issued 82,786 shares of common stock to stockholders of Midstate Bancorp in connection with the merger. The Company recorded approximately \(\$ 2,636,000\) of goodwill and \(\$ 968,000\) of other intangible assets as a result of the acquisition.
- 10 -

Part II

Item 6. Exhibits and Reports on Form 8-K.
a) Exhibits:
3.1 Shore Bancshares, Inc. Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 on Form 8-K filed by Shore Bancshares, Inc. on December 14, 2000).
3.2 Shore Bancshares, Inc. Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 on Form 8-K filed by Shore Bancshares, Inc. on December 14, 2000).
10.1 Form of Employment Agreement with W. Moorhead Vermilye (incorporated
by reference to Appendix XIII of Exhibit
2.1 on Form 8-K filed by Shore Bancshares, Inc. on July 31, 2000).
10.2 Form of Employment Agreement with Daniel T. Cannon (incorporated by reference to Appendix XIII of Exhibit 2.1 on Form 8-K filed by Shore Bancshares, Inc. on July 31, 2000).
10.3 Form of Employment Agreement between The Avon-Dixon Agency, LLC and Kevin P. LaTulip (incorporated by reference to Exhibit 10.3 of the Company's Annual Report on Form \(10-\mathrm{K}\) for the year ended December 31, 2002).
10.4 Form of Supplemental Retirement Plan Agreement and Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.4 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003).
10.5 Form of Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.5 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003).
10.6 Employment Agreement between The Avon-Dixon Agency, LLC and Steven Fulwood.*
31.1 Certifications of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
31.2 Certifications of the PAO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).
32.1 Certifications of the CEO and the PAO pursuant to 18 U.S.C. ss. 1350 (furnished herewith)
99.1 Shore Bancshares, Inc. 1998 Employee Stock Purchase Plan, as amended and restated (incorporated by reference to Appendix A of the Company's Definitive Proxy Statement on Schedule 14A for the 2003 Annual Meeting of Stockholders, filed on March 31, 2003).
99.21998 Stock Option Plan (incorporated by reference from the Shore Bancshares, Inc. Registration Statement on Form S-8 filed on September 25, 1998 (Registration No. 333-64319)).
99.3 Talbot Bancshares, Inc. Employee Stock Option Plan (incorporated by reference from the Shore Bancshares, Inc. Registration Statement on Form S-8 filed on May 4, 2001 (Registration No. 333-60214)).
* Previously filed with the Quarterly Report on Form 10-Q to which this Amendment No. 1 on Form 10-Q/A relates.
- 11 -
b) Reports on Form 8-K.

On April 2, 2004, the Company filed a Current Report on Form 8-K in which it announced in Item 5 the completion of its merger with Midstate Bancorp, Inc.

On May 7, 2004, the Company filed a Current Report on Form 8-K in
which it furnished in Item 12 the unaudited results of operations for the quarter ended March 31, 2004.

Signatures
Pursuant to the requirements of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

> Shore Bancshares, Inc.

Date: October 26, 2004

Date: October 26, 2004

By: /s/ W. Moorhead Vermilye
W. Moorhead Vermilye

President and Chief Executive Officer

By: /s/ Susan E. Leaverton

Susan E. Leaverton, CPA
Treasurer and Principal Accounting Officer
- 12 -

\section*{EXHIBIT INDEX}
\begin{tabular}{|c|c|}
\hline Exhibit & Description \\
\hline 3.1 & Shore Bancshares, Inc. Amended and Restated Articles of Incorporation (incorporated by reference to Exhibit 3.1 on Form 8-K filed by Shore Bancshares, Inc. on December 14, 2000). \\
\hline 3.2 & Shore Bancshares, Inc. Amended and Restated By-Laws (incorporated by reference to Exhibit 3.2 on Form 8-K filed by Shore Bancshares, Inc. on December 14, 2000). \\
\hline 10.1 & Form of Employment Agreement with W. Moorhead Vermilye (incorporated by reference to Appendix XIII of Exhibit 2.1 on Form 8-K filed by Shore Bancshares, Inc. on July 31, 2000). \\
\hline 10.2 & Form of Employment Agreement with Daniel T. Cannon (incorporated by reference to Appendix XIII of Exhibit 2.1 on Form 8-K filed by Shore Bancshares, Inc. on July 31, 2000). \\
\hline 10.3 & Form of Employment Agreement between The Avon-Dixon Agency, LLC and Kevin P. LaTulip (incorporated by reference to Exhibit 10.3 of the Company's Annual Report on Form 10-K for the year ended December 31, 2002). \\
\hline 10.4 & Form of Supplemental Retirement Plan Agreement and Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.4 of the Company's Quarterly Report on Form 10-Q for the period ended June 30, 2003). \\
\hline 10.5 & Form of Life Insurance Endorsement Method Split Dollar Plan Agreement between The Centreville National Bank of Maryland and Daniel T. Cannon (incorporated by reference to Exhibit 10.5 of the Company's Quarterly \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline 10.6 & Employment Agreement between The Avon-Dixon Agency, LLC and Steven Fulwood.* \\
\hline 31.1 & Certifications of the CEO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith). \\
\hline 31.2 & Certifications of the PAO pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith). \\
\hline 32.1 & Certifications of the CEO and the PAO pursuant to 18 U.S.C. SS. 1350 (furnished herewith) \\
\hline 99.1 & Shore Bancshares, Inc. 1998 Employee Stock Purchase Plan, as amended and restated (incorporated by reference to Appendix A of the Company's Definitive Proxy Statement on Schedule 14A for the 2003 Annual Meeting of Stockholders, filed on March 31, 2003). \\
\hline 99.2 & 1998 Stock Option Plan (incorporated by reference from the Shore Bancshares, Inc. Registration Statement on Form S-8 filed on September 25, 1998 (Registration No. 333-64319)). \\
\hline 99.3 & Talbot Bancshares, Inc. Employee Stock Option Plan (incorporated by reference from the Shore Bancshares, Inc. Registration Statement on Form S-8 filed on May 4, 2001 (Registration No. 333-60214)). \\
\hline * & ously filed with the Quarterly Report on Form \(10-Q\) to which this ment No. 1 on Form 10-Q/A relates. \\
\hline
\end{tabular}```

