## Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

A.C. Moore Arts & Crafts, Inc. Form 10-Q March 27, 2008

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

date:

þ	QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934
TIL O	4 1 D 1 1E 1 1C 4 1 20 2007

For The Quarterly Period Ended September 30, 2007	
OR	
o TRANSITION REPORT PURSUANT TO SEC EXCHANGE ACT OF 1934  For the transition period from to	TION 13 OR 15(d) OF THE SECURITIES
Commission file number	er: 000-23157
A.C. MOORE ARTS & O	
(Exact name of registrant as spe	ecified in its charter)
Pennsylvania	22-3527763
(State or other jurisdiction of incorporation	(I.R.S. Employer
or organization)	Identification No.)
130 A.C. Moore Drive, Bo	erlin, NJ 08009
(Address of principal executive (856) 768-49	
(Registrant s telephone number	r, including area code)
N/A	1 C C' 1 'C
(Former name, former address an	
changed since last	• •
Indicate by check mark whether the registrant (1) has filed all rep Securities Exchange Act of 1934 during the preceding 12 months	•
required to file such reports), and (2) has been subject to such fili	
Indicate by check mark whether the registrant is a large accelerat or a smaller reporting company. See the definitions of large acc	ed filer, an accelerated filer, a non-accelerated filer, elerated filer, accelerated filer, non-accelerated filer
and smaller reporting company in Rule 12b-2 of the Exchange	
	accelerated filer o Smaller reporting company
·	if a smaller reporting
	ompany)
Indicate by check mark whether the registrant is a shell company	- · · · · · · · · · · · · · · · · · · ·
Yes o No	p

Outstanding at March 14, 2008

Common Stock, no par value

20,298,601

Table of Contents 2

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable

## A.C. MOORE ARTS & CRAFTS, INC. TABLE OF CONTENTS

Explanator	<u>y Note</u>	Page 1
PART I: F	TINANCIAL INFORMATION	
Item 1.	Financial Statements (unaudited)	
	Consolidated Balance Sheets as of September 30, 2007, December 31, 2006 and September 30, 2006	2
	Consolidated Statements of Operations for the Three and Nine Month Periods Ended September 30, 2007 and 2006	3
	Consolidated Statements of Cash Flows for the Nine Month Periods Ended September 30, 2007 and 2006	4
	Notes to Consolidated Financial Statements	5
<u>Item 2.</u>	Management s Discussion and Analysis of Financial Condition and Results of Operations	23
<u>Item 3.</u>	Quantitative and Qualitative Disclosures About Market Risk	32
<u>Item 4.</u>	Controls and Procedures	33
PART II: (	OTHER INFORMATION	
<u>Item 1.</u>	Legal Proceedings	35
Item 1A.	Risk Factors	35
<u>Item 2.</u>	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	41
<u>Item 3.</u>	<u>Defaults Upon Senior Securities</u>	41
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	41
<u>Item 5.</u>	Other Information	41
Item 6.	Exhibits	41
Certification Certification	pursuant to Rule 13a-14(a) pursuant to Rule 13a-14(a) pursuant to 18 U.S.C. Section 1350 pursuant to 18 U.S.C Section 1350	42

## **Explanatory Note**

As used herein, unless the context otherwise requires, all references to A.C. Moore, the Company, we, our, us and similar terms in this report refer to A.C. Moore Arts & Crafts, Inc. together with its wholly-owned subsidiaries.

On October 24, 2007, the Audit Committee of our Board of Directors, in consultation with management, determined that the financial statements for the years ended December 31, 2004, 2005 and 2006 contained in our annual report on Form 10-K for the year ended December 31, 2006 and our quarterly reports on Form 10-Q for the first, second and third quarters of 2006 and the first and second quarters of 2007 should be restated due to an error in the formula used to value the Company s store inventories under the retail inventory method (RIM).

Correction of our inventory valuation resulted in a restatement of our financial statements for the periods including and prior to the six months ended June 30, 2007 as contained in this quarterly report on Form 10-Q. The total adjustment through June 30, 2007 relating to the correction of the RIM error was a reduction in net income of \$13.2 million, net of an income tax benefit of \$7.4 million. In addition, the restated financial statements also reflect an adjustment to amounts previously reported related to the timing of recognition of internal transfer costs on imported merchandise. The total adjustment through June 30, 2007 relating to the internal transfer costs was a reduction to net income of \$2.8 million, net of an income tax benefit of \$1.6 million.

### Effects of Restatement

The following table provides a summary of selected line items from our Consolidated Statements of Operations for the six months ended June 30, 2007 and the years ended December 31, 2006 and 2005 affected by this restatement. See Note 1 in our Notes to Consolidated Financial Statements for tables that reconcile our previously reported amounts to the restated amounts and for a more detailed description of the adjustments underlying the restatement. The impact on gross margin from this restatement in any quarter was less than 1% of sales. There is no impact on total operating cash flows resulting from this restatement.

Sur	nmary	State	ment of	Ope	erations
/ <b>T</b>					• \

(In thousands except per share data)

	Six Months			
	Ended June			
	30,	30, Years Ended		
	2007	2006	2005	
As previously reported:				
Cost of sales	\$151,727	\$358,725	\$326,581	
Income before taxes	363	4,543	16,068	
Net income	229	2,434	10,042	
Earnings per share	0.01	0.12	0.50	
As restated:				
Cost of sales	\$152,429	\$362,678	\$328,565	
Income (loss) before taxes	(339)	590	14,084	
Net income (loss)	(214)	(406)	8,901	
Earnings (loss) per share	(0.01)	(0.02)	0.44	
Correction of inventory valuation adjustments:				
Cost of sales	\$ 702	\$ 3,953	\$ 1,984	
(Loss) before taxes	(702)	(3,953)	(1,984)	
Net (loss)	(443)	(2,840)	(1,141)	
(Loss) per share	(0.02)	(0.14)	(0.06)	
	1			

## PART I FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED BALANCE SHEETS

(In thousands) (unaudited)

	September 30, 2007		December 31, 2006 (as restated)		ptember 30, 2006 restated)
ASSETS					
Current assets:					
Cash and cash equivalents	\$	43,133	\$	76,120	\$ 22,224
Inventories		142,042		122,450	151,384
Prepaid expenses and other current assets		6,622		7,653	4,991
Prepaid and receivable income taxes		6,973			4,533
Deferred tax assets		5,655		11,364	9,313
		204,425		217,587	192,445
Non-current assets:					
Property and equipment, net		97,894		95,268	93,759
Other assets		2,213		1,409	1,471
	\$	304,532	\$	314,264	\$ 287,675
LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities:					
Current portion of long-term debt	\$	2,571	\$	2,571	\$ 2,571
Trade accounts payable		41,392		48,703	37,973
Accrued payroll and payroll taxes		3,013		3,011	2,507
Accrued expenses		16,151		17,336	12,262
Accrued lease liability		1,413		825	1,143
Income taxes payable		87		1,935	•
		64,627		74,381	56,456
Non-current assets:					
Long-term debt		19,714		21,643	22,286
Deferred tax liability and other		6,196		6,605	7,460
Accrued lease liability		19,254		19,430	17,025
		45,164		47,678	46,771
		109,791		122,059	103,227

## Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

## Commitments and contingencies

Shareholders equity:

Preferred stock, no par value, 10,000,000 shares authorized;

none issued

Common stock, no par value, 40,000,000 shares authorized; shares issued and outstanding 20,298,601 and 20,167,098 at September 30, 2007 and December 31, 2006, respectively	122,355	118,218	115,389
Accumulated other comprehensive (loss)	(126)		
Retained earnings	72,512	73,987	69,059
	194,741	192,205	184,448

See accompanying notes to financial statements.

\$

304,532

\$

314,264

\$

287,675

2

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data) (unaudited)

		Three Months Ended September 30, 2007 2006				Nine Months Ended September 30, 2007 2006				
NT 4 1	ф	122 (00	,	restated)	ф	202 427		restated)		
Net sales	\$	122,608	\$	128,936	\$	382,427	\$	391,669		
Cost of sales (including buying and distribution costs)		69,929		76,621		222,358		234,765		
Gross margin		52,679		52,315		160,069		156,904		
Selling, general and administrative expenses		52,832		55,356		160,085		160,385		
Costs related to change in management				888		435		2,915		
Store pre-opening expenses		962		930		1,453		2,225		
(Loss) from operations		(1,115)		(4,859)		(1,904)		(8,621)		
Interest expense		351		403		1,062		1,161		
Interest (income)		(430)		(187)		(1,591)		(819)		
(Loss) before income taxes		(1,036)		(5,075)		(1,375)		(8,963)		
(Benefit of) income taxes		(382)		(2,055)		(507)		(3,630)		
Net (loss)	\$	(654)	\$	(3,020)	\$	(868)	\$	(5,333)		
Basic net (loss) per share	\$	(0.03)	\$	(0.15)	\$	(0.04)	\$	(0.27)		
Diluted net (loss) per share	\$	(0.03)	\$	(0.15)	\$	(0.04)	\$	(0.27)		
Basic weighted average shares outstanding		20,275		19,916		20,230		19,873		
Diluted weighted average shares outstanding 20,275 19,916 20,230 19,87. See accompanying notes to financial statements.										

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (unaudited)

		Nine Mon Septem		
		2007		2006 (as
			r	estated)
Cash flows from operating activities:	ф	(0.60)		(5.222)
Net (loss)	\$	(868)		(5,333)
Adjustments to reconcile net income to net cash provided by operating activities:		10 412		0.020
Depreciation and amortization		10,413		8,930
Stock-based compensation expense		2,083		2,528
Provision for (benefit of) deferred income taxes, net		4,565		(1,543)
Changes in assets and liabilities:		(10.502)		(10.007)
Inventories		(19,592)		(19,087)
Prepaid expenses and other current assets		1,031		1,909
Income taxes receivable		(6,973)		(= (==)
Accounts payable, accrued payroll and payroll taxes and accrued expenses		(8,494)		(7,675)
Accrued lease liability		412		842
Income taxes payable		(1,847)		(6,212)
Other		(803)		(65)
Net cash (used in) operating activities		(20,073)		(25,706)
Cash flows from investing activities:				
Capital expenditures		(13,039)		(14,591)
Proceeds from maturation of marketable securities		(,)		5,224
Cash flows (used in) investing activities		(13,039)		(9,367)
Cash flows from financing activities:				
Exercise of stock options		1,626		850
Tax benefit of stock options		428		628
Repayment of long-term debt		(1,929)		(1,929)
Net cash provided by (used in) financing activities		125		(451)
Net decrease in cash and cash equivalents		(32,987)		(35,524)
Cash and cash equivalents at beginning of period		76,120		57,748
Cash and cash equivalents at end of period	\$	43,133	\$	22,224

See accompanying notes to financial statements.

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

### 1. Restatement of Consolidated Financial Statements

Correction of Retail Inventory Method

On October 24, 2007, the Audit Committee of our Board of Directors, in consultation with management, determined that the financial statements for the years ended December 31, 2004, 2005 and 2006 contained in our annual report on Form 10-K for the year ended December 31, 2006 and our quarterly reports on Form 10-Q for the first, second and third quarters of 2006 and the first and second quarters of 2007 should be restated due to an error in the formula used to value the Company s store inventories under the retail inventory method (RIM).

Correction of our inventory valuation resulted in a restatement of our financial statements for the periods including and prior to the six months ended June 30, 2007 as contained in this quarterly report on Form 10-Q. The total adjustment through June 30, 2007 relating to the correction of the RIM error was a reduction in net income of \$13.2 million, net of an income tax benefit of \$7.4 million. In addition, the restated financial statements also reflect an adjustment to amounts previously reported related to the timing of recognition of internal transfer costs on imported merchandise. The total adjustment through June 30, 2007 relating to the internal transfer costs was a reduction to net income of \$2.8 million, net of an income tax benefit of \$1.6 million.

Historically, the Company valued store inventory using the retail inventory method at each year end. We have determined that our historical retail inventory method contained an error in the calculation of the cost complement. The cost complement is a ratio of merchandise available for sale at cost to merchandise available for sale at its original retail selling price. The cost complement is then multiplied by ending inventory at retail to determine ending inventory at cost. The error in our cost complement occurred when merchandise purchases were added to the retail cost pool at amounts less than the original retail selling price. This caused our cost complement to be higher than it should have been, and when multiplied by ending inventory at retail caused an overstatement in our ending cost inventory and an understatement of cost of sales. To correct these errors we recalculated our historical cost complements using a retail cost pool that reflected merchandise available for sale at original retail selling prices. There are certain items of income and expense, such as vendor cooperative advertising payments and freight and distribution costs, which are capitalized in ending inventory. The amount capitalized is directly related to the value of ending inventory so that when we adjusted our ending inventory to correct for the error in our cost complement, the capitalization of these items were adjusted accordingly.

The following table provides the effects of corrections to our retail inventory method and the capitalization of associated items of income and expense on certain line items within the Consolidated Statements of Operations.

## Impact of Correction to Retail Inventory Method (In thousands)

	Six Months Ended June 30,	Years Ended	Decmber 31,
	2007	2006	2005
	(unaudited)		
Cost of sales	\$ 702	\$ 3,043	\$ 1,437
(Loss) before taxes	(702)	(3,043)	(1,437)
Tax benefit	259	857	610
Net (loss)	(443)	(2,186)	(827)

Recognition of Internal Transfer Costs Included in the Value of Imported Merchandise

The Company historically adds an internal markup to the transfer costs allocated to the value of imported merchandise. This internal markup was used to normalize the gross margin on imported merchandise which typically has a higher gross margin than similar merchandise purchased from domestic sources. This internal markup increases

## Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

the cost of goods sold when the merchandise is sold. Accordingly, it is necessary to eliminate this internal markup from cost of goods sold to properly reflect gross margin and inventory. Historically, the Company has used purchase activity to estimate the amount of imported merchandise on hand at the end of each period and then used this estimate to calculate the amount of internal markup that needed to be reversed from inventory and cost of goods sold. During December 2007, the Company took a SKU-level inventory in all of its retail stores for the first time. Using this information the Company was able to determine the amount of import merchandise on hand. This information along with other historical data has enabled us to correct our previously reported estimates of the cost value of import merchandise in inventory.

The following table provides the effect of our restatement of the correction of internal transfer costs in ending inventory to certain line items within the Consolidated Statements of Operations.

## <u>Impact of Correction to Internal Transfer Costs in Ending Inventory</u> (In thousands)

			d December 1,
		2006	2005
Cost of sales		\$ 910	\$ 547
(Loss) before taxes		(910)	(547)
Tax benefit		256	233
Net (loss)	5	(654)	(314)
	J		

### **Effects of Restatement**

The following tables set forth the effects of the restatement on previously reported Consolidated Balance Sheets, Statements of Operations, and Consolidated Statements of Cash Flows, for the first and second quarters of 2007, and the first, second and third quarters and years ended 2006 and 2005. The cumulative adjustment that corrected beginning retained earnings for 2005 was \$11.6 million.

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data)

	Six M	0.	For the Years Ended December 31,											
	2007 As Correction of				As	2006 Correction of		2005 As Correction of						
	Previou	slyInvento	ory		Previo	usly	y Inventory			Previ	ously	y Inventory		
	Report	ed Valuati	As on Restat	ed	Repor	ted	Valuation	A Resta		Repo	rted	Valuation	A Rest	
Net sales Cost of sales	\$259,81 151,72		\$259,83 152,42		\$589,5 358,7		\$ 3,953	\$589, 362,		\$539, 326,		\$ 1,984	\$539 328	,436 ,565
Gross margin Selling, general and administrative	108,09	92 (702	107,39	90	230,7	781	(3,953)	226,	828	212,	,855	(1,984)	210	,871
expenses Costs related to change in	107,25	53	107,25	53	219,2	298		219,	298	192,	,878		192	,878
management Store	43	35	43	35	3,3	376		3,	376					
pre-opening expenses	49	91	49	91	3,2	241		3,	241	3,	,459		3	,459
Income (loss) from operations	3)	37) (702	2) (78	39)	4,8	366	(3,953)		913	16,	,518	(1,984)	14	,534
Interest expense Interest	71	1	7	11	1,5	547		1,	547	1,	,234		1	,234
(income)	(1,16	51)	(1,10	51)	(1,2	224)		(1,	224)	(	(784)			(784)
Income (loss) before income taxes Provision for	36	53 (702	2) (33	39)	4,5	543	(3,953)		590	16,	,068	(1,984)	14	,084
(benefit of) income taxes	13	34 (259	) (12	25)	2,1	109	(1,113)		996	6,	,026	(843)	5	,183
	\$ 22	29 \$ (443	5) \$ (2)	14)	\$ 2,4	134	\$(2,840)	\$ (	406)	\$ 10,	,042	\$(1,141)	\$ 8	,901

## Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

## Net income (loss)

Basic net income (loss) per share	\$ 0.01	\$(0.02)	\$ (0.01)	\$ 0.12	\$ (0.14) \$	(0.02) \$	0.51	\$ (0.06) \$ 0.45
Diluted net income (loss) per share	\$ 0.01	\$(0.02)	\$ (0.01)	\$ 0.12	\$ (0.14) \$	(0.02) \$	0.50	\$ (0.06) \$ 0.44
Basic weighted average shares outstanding	20,229		20,229	19,929		19,929	19,758	19,758
Diluted weighted average shares outstanding	20,356		20,229	20,019		19,929	20,149	20,149

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED BALANCE SHEETS

(In thousands) (unaudited)

	As Previously	March 31, 2007 Correction of Inventory		As Previously	June 30, 2007 Correction of Inventory	
	J	·	As	•	· ·	As
	Reported	Valuation	Restated	Reported	Valuation	Restated
ASSETS Current assets:	<b>A</b> (7.757	ф	<b>.</b>	<b>.</b>	٨	<b>0.54.564</b>
Cash and cash equivalents Marketable securities	\$ 67,757	\$	\$ 67,757	\$ 54,564	\$	\$ 54,564
Inventories Prepaid expenses and	147,223	(24,667)	122,556	150,881	(25,003)	125,878
other current assets	8,741		8,741	7,364		7,364
Prepaid income taxes	2,000	0.067	11.067	154	0.007	154
Deferred tax assets	3,000	8,867	11,867	3,224	8,987	12,211
	226,721	(15,800)	210,921	216,187	(16,016)	200,171
Non-current assets: Property and equipment,	96,882		96,882	95,795		05 705
net Other assets	1,318		1,318	1,763		95,795
Other assets	1,310		1,316	1,703		1,763
	\$324,921	\$(15,800)	\$309,121	\$313,745	<b>\$(16,016)</b>	\$297,729
LIABILITIES AND SHAREHOLDERS EQUITY Current liabilities: Current portion of						
long-term debt	\$ 2,571	\$	\$ 2,571	\$ 2,571	\$	\$ 2,571
Trade accounts payable Accrued payroll and	47,045		47,045	38,194		38,194
payroll taxes	2,884		2,884	2,833		2,833
Accrued expenses	15,030		15,030	13,119		13,119
Accrued lease liability	756		756	1,313		1,313
Income taxes payable	617		617			
	68,903		68,903	58,030		58,030

Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

Non-current liabilities Long-term debt	21,000		21,000	20,357		20,357
Deferred tax liability and other	6,867		6,867	6,590		6,590
Accrued lease liability	19,184		19,184	18,366		18,366
Accided lease hability	17,104		17,104	10,500		10,500
	47,051		47,051	45,313		45,313
	115,954		115,954	103,343		103,343
Commitments and						
contingencies						
Shareholders equity: Preferred stock, no par value, 10,000,000 shares authorized; none issued						
Common stock, no par value, 40,000,000 shares authorized; issued and outstanding 20,188,466 and 20,251,633 shares at March 31, 2007 and June 30, 2007, respectively	119,443		119,443	120,992		120,992
Other comprehensive						
income				229		229
Retained earnings	89,524	(15,800)	73,724	89,181	(16,016)	73,165
	208,967	(15,800)	193,167	210,402	(16,016)	194,386
	\$324,921	<b>\$(15,800)</b>	\$309,121	\$313,745	<b>\$(16,016)</b>	\$297,729
			7			

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data) (unaudited)

	Th	ree Mon As	ths Ended Ma Correction of	rch 3	1, 2007	Three Months Ended Ju As Correction of						
2007		eviously ported	Inventory Valuation	As	Restated		eviously eported	Inventory Valuation	As	Restated		
Net sales Cost of sales		35,380 79,703	\$ 366		35,380 80,069		24,439 72,024	\$ 336	\$1	124,439 72,360		
Gross margin Selling, general and	4	55,677	(366)		55,311		52,415	(336)		52,079		
administrative expenses Costs related to change		54,393			54,393		52,860			52,860		
in management Store pre-opening		290			290		145			145		
expenses		314			314		177			177		
Income (loss) from operations Interest expense Interest (income)		680 352 (585)	(366)		314 352 (585)		(767) 359 (576)	(336)		(1,103) 359 (576)		
Income (loss) before income taxes Provision for (benefit		913	(366)		547		(550)	(336)		(886)		
of) income taxes		341	(139)		202		(207)	(120)		(327)		
Net income (loss)	\$	572	\$ (227)	\$	345	\$	(343)	\$ (216)	\$	(559)		
Basic net income (loss) per share	\$	0.03	\$(0.01)	\$	0.02	\$	(0.02)	\$(0.01)	\$	(0.03)		
Diluted net income (loss) per share	\$	0.03	\$(0.01)	\$	0.02	\$	(0.02)	\$ (0.01)	\$	(0.03)		
Basic weighted average shares outstanding	7	20,180			20,180		20,229			20,229		
Diluted weighted average shares outstanding	2	20,279		8	20,279		20,229			20,229		

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands) (unaudited)

	Three M As	onths Ended M Correction of	Iarch 31,	Six Months Ended June 30, As Correction of					
	Previously	Inventory		Previously	Inventory				
2007	Reported	As Valuation Restate		Reported	Valuation	As Restated			
Cash flows from operating activities: Net income (loss)	\$ 572	(227)	\$ 345	\$ 229	(443)	\$ (214)			
Adjustments to reconcile net income to net cash provided by operating activities:  Depreciation and					, · · · ·				
amortization Stock-based	3,473		3,473	6,920		6,920			
compensation expense Loss on disposal of assets Provision for (benefit of) deferred income	981		981	1,432		1,432			
taxes, net Changes in assets and liabilities:	(710)	(139)	(849)	(1,345)	(259)	(1,604)			
Inventories Prepaid expenses and	(472)	366	(106)	(4,130)	702	(3,428)			
other current assets Accounts payable, accrued payroll and payroll taxes and	(1,088)		(1,088)	289		289			
accrued expenses	(4,091)		(4,091)	(14,904)		(14,904)			
Accrued lease liability	(315)		(315)	(576)		(576)			
Income taxes payable Other	(1,318) 91		(1,318) 91	(2,089)		(2,089) 9			
Net cash (used in) operating activities	(2,877)		(2,877)	(14,165)		(14,165)			
Cash flows from investing activities: Capital expenditures	(5,087)		(5,087)	(7,447)		(7,447)			

Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

Cash flows (used in) investing activities	(5,087)	(5,087)	(7,447)	(7,447)
Cash flows from financing activities:				
Exercise of stock options	149	149	1,056	1,056
Tax benefit of stock options	95	95	286	286
Repayment of long-term debt	(643)	(643)	(1,286)	(1,286)
Net cash provided by (used in) by financing activities	(399)	(399)	56	56
Net (decrease) in cash and cash equivalents	(8,363)	(8,363)	(21,556)	(21,556)
Cash and cash equivalents at beginning of period	76,120	76,120	76,120	76,120
Cash and cash equivalents at end of period	\$ 67,757	\$ \$ 67,757	\$ 54,564	\$ \$ 54,564
		9		

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED BALANCE SHEETS

(In thousands)

	(unaudited) March 31, 2006 As Correction of Previously Inventory			As	(unaudited) June 30, 2006 As Correction of Previously Inventory			(unaudited) tember 30, Correction of y Inventory	December 31, As Correction of Previously Inventory		
	Reported	Valuation	As Restated	Reported	Valuation	As Restated	Reported	Valuation	As Restated	Reported	Valuation
ets: sh											
	\$ 45,853		•	\$ 24,716		\$ 24,716	\$ 22,224		\$ 22,224	\$ 76,120	\$
securities	1,500 164,901	(21,034)	1,500 143,867	176,068	(21,704)	154,364	173,754	(22,370)	151,384	146,751	(24,301)
enses and											
t assets	5,546		5,546	5,688		5,688	4,991		4,991	7,653	
ome taxes	478	_	478	2,134		2,134	•	_	4,533		
t assets	1,334	7,890	9,224	981	8,176	9,157	845	8,468	9,313	2,636	8,728
	219,612	(13,144)	206,468	209,587	(13,528)	196,059	206,347	(13,902)	192,445	233,160	(15,573)
d net	89,748 1,367		89,748 1,367	91,834 1,390		91,834 1,390	•		93,759 1,471	95,268 1,409	
		<b>\$(13,144)</b>	·	·	<b>\$</b> (13,528)		•	\$(13,902)		·	\$(15,573)
ES AND LDERS											
ilities: tion of											
ebt ints	\$ 2,571		\$ 2,571	\$ 2,571		\$ 2,571	\$ 2,571		\$ 2,571	\$ 2,571	\$
	47,998		47,998	41,002		41,002	37,973		37,973	48,703	
yroll and	2506		2506	2 400		2,480	2 507		2 507	2 011	
s penses	2,586 9,039		2,586 9,039	2,480 9,939		9,939	2,507 12,262		2,507 12,262	•	
se	65		65	1,143		1,143	1,143		1,143	825	

Edgar Filing: A.C	. Moore	Arts &	Crafts.	Inc	- Form	10-Q
			,			,

57,135

56,456

1,935

74,381

56,456

s payable

62,259

62,259

57,135

_					1	0					_
	\$310,727	\$(13,144)	\$297,583	\$302,811	\$(13,528)	\$289,283	\$301,577	\$(13,902)	\$287,675	\$329,837	\$(15,573)
	199,771	(13,144)	186,627	199,058	(13,528)	185,530	198,350	(13,902)	184,448	207,778	(15,573)
rnings	87,376	(13,144)	74,232	85,607	(13,528)	72,079	82,961	(13,902)	69,059	89,560	(15,573)
shares at une 30, 30 and 1, 2006,	112,395		112,395	113,451		113,451	115,389		115,389	118,218	
and											
shares issued ling											
ock, no											
shares none											
s equity: ock, no											
nts and es											
	110,956		110,956	103,753		103,753	103,227		103,227	122,059	
	48,697		48,697	46,618		46,618	46,771		46,771	47,678	
se	17,200		17,200	16,259		16,259	17,025		17,025	19,430	
liability	7,925		7,925	7,430		7,430	7,460		7,460	6,605	
lebt	23,572		23,572	22,929		22,929	22,286		22,286	21,643	
	02,237		02,237	37,133		37,133	30,430		30,430	74,301	

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data) (unaudited)

	Three Months Ended March 31, 2006 As Correction of PreviouslyInventory			006 n	Three Months Ended June 30, 2006 As Correction of		Three Months Ended September 30, 2006 As Correction of			Three Months Ended December 31, 2006 As Correction of					
	Previously	Лnv	entory	As	Previou	slyl	Inventory	As	Previousl	<b>I</b> nvento	ory	As	Previous	slyInvento	ory As
	Reported	lVal	luation		Report	edV	Valuation		Reported	dValuat	ion Re		Reporte	ed Valuati	
ales of sales	\$ 132,918 79,765		686	\$ 132,918 80,451	\$ 129,8 77,02		\$ 670	\$ 129,815 77,693	\$ 128,936 75,955			28,936 76,621	\$ 197,83 125,98		\$ 197 31 127
s margin ng, ral and nistrative	53,153	3	(686)	52,467	52,79	92	(670)	52,122	52,981	1 (66	6)	52,315	71,85	53 (1,93	31) 69
nses related ange in	51,844	ļ		51,844	53,13	85		53,185	55,356	5		55,356	58,91	13	58
igement	216	)		216	1,8	11		1,811	888	3		888	45	58	
pening nses	624	ļ		624	6	71		671	930	)		930	1,01	16	1
ne from tions	469	)	(686)	(217)	) (2,8°	75)	(670)	(3,545)	) (4,193	3) (66	6)	(4,859)	) 11,46	56 (1,93	31) 9
est nse	368	3		368	39	90		390	403	3		403	38	86	
est me)	(315	5)		(315)	) (3	17)		(317)	) (187	7)		(187)	(40	04)	(
ne (loss) e income	116	<del>-</del>	(686)	(270)	) (2.0)	<b>10</b> \	(670)	(2.619	) (4,409	)) (66	6)	(5.075)	11/6	84 (1,93	21) 0
sion for fit of)	410	,	(000)	(270)	) (2,9	+0)	(070)	(3,018)	(4,40)	9) (00	0)	(3,073)	) 11,40	)4 (1,93	11) 9.
ne taxes	166	)	(275)	(109)	(1,1'	79)	(286)	(1,465)	) (1,764	4) (29	1)	(2,055)	4,88	86 (26	50) 4
ncome	\$ 250	) \$	(411)	\$ (161)	) \$ (1,70	69)	\$ (384)	\$ (2,153)	) \$ (2,645	5) \$ (37	5) \$	(3,020)	) \$ 6,59	98 \$(1,67	'1) \$ 4
	\$ 0.01	\$	(0.02)	\$ (0.01)	) \$ (0.0	09)	\$ (0.02)	\$ (0.11)	) \$ (0.13	3) \$ (0.0	2) \$	(0.15)	) \$ 0.3	33 \$ (0.0	)8) \$

net

ne ) per											
ed net ne ) per	\$ 0.	01 \$	(0.02) \$	(0.01) \$	(0.09) \$ (0.02) \$	(0.11) \$	(0.13) \$ (0.02)	\$ (0.15) \$	0.33	\$ (0.08) \$	S (
nted ge shares anding	19,8	38		19,838	19,857	19,857	19,916	19,916	20,086		20
nted lge shares anding	20,0	70		19,838	19,857	19,857 11	19,916	19,916	20,192		20

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per share data) (unaudited)

	Three Mor	nths Ended Sep 2006	otember 30,	Nine Months Ended September 30, 2006					
	As	Correction of		As	Correction of				
	Previously Reported	Inventory Valuation	As Restated	Previously Reported	Inventory Valuation	As Restated			
Net sales Cost of sales	\$128,936 75,955	\$ 666	\$128,936 76,621	\$391,669 232,743	\$ 2,022	\$391,669 234,765			
Gross margin Selling, general and	52,981	(666)	52,315	158,926	(2,022)	156,904			
administrative expenses Costs related to change	55,356		55,356	160,385		160,385			
in management Store pre-opening	888		888	2,915		2,915			
expenses	930		930	2,225		2,225			
(Loss) from operations Interest expense Interest (income)	(4,193) 403 (187)	(666)	(4,859) 403 (187)	(6,599) 1,161 (819)	(2,022)	(8,621) 1,161 (819)			
(Loss) before income taxes (Benefit of) income taxes	(4,409) (1,764)	(666) (291)	(5,075) (2,055)	(6,941) (2,777)	(2,022) (853)	(8,963) (3,630)			
Net (loss)	\$ (2,645)	\$ (375)	\$ (3,020)	\$ (4,164)	\$(1,169)	\$ (5,333)			
Basic net (loss) per share	\$ (0.13)	\$(0.02)	\$ (0.15)	\$ (0.21)	\$ (0.06)	\$ (0.27)			
Diluted net (loss) per share	\$ (0.13)	\$ (0.02)	\$ (0.15)	\$ (0.21)	\$ (0.06)	\$ (0.27)			
Basic weighted average shares outstanding	19,916		19,916	19,873		19,873			
Diluted weighted average shares outstanding	19,916		19,916 12	19,873		19,873			

ts

1,354

1,354

(922)

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

						`		,						
	(unaudited) Three Months Ended March 31, 2006 As Correction of Previouslynventory As			inded 06	As	(unaudite nths Ende 2006 Correction of slynventor	d June 30,	Se As	(unaudit ne Months eptember 3 Correct of aslyInvento	s Ended 30, 2006 tion	Twelve Months Ended December 31, 2006 As Correction of PreviouslyInventory			
		•		As			As		•	As			As	
	Report	edVa	aluationI	Restated	Reporte	edValuatio	n Restated	Report	ed Valuati	ion Restated	l Reporte	ed Valuation	Restat	
h flows n rating vities: income s) ustments econcile income to cash vided by rating	\$ 25	50	(411) \$	6 (161)	\$ (1,51	9) (794	) \$ (2,313	(4,1)	65) (1,16	59) \$ (5,333	3) \$ 2,43	4 (2,840)	\$ (4	
vities: reciation ortization	2,87	73		2,873	5,85	50	5,850	8,9	30	8,930	) 12,28	1	12,2	
ck-based ipensation	<b>=</b> ,0.			2,070	2,02		2,020			0,200	, 12,20		,-	
ense s on osal of	69	99		699	1,73	34	1,734	2,5	28	2,528	3,07	7	3,0	
ets vision for nefit of) erred ome taxes,											8	3		
nges in ets and ilities:	(71	14)	(275)	(989)	(85	57) (562	(1,419	9) (6)	90) (85	53) (1,543	3) (3,33	6) (1,113)	(4,4	
entories baid enses and	(12,25	55)	686	(11,569)	(23,42	22) 1,356	(22,066	(21,1)	08) 2,02	22 (19,086	5,89	5 3,953	9,8	
-1					,									

**Table of Contents** 26

(922)

1,909

1,909

(753)

(7

ounts								
able,								
rued								
roll and								
roll taxes								
accrued	(70.4)	(704)	((,000)	((,00()	(7 (75)	(7.675)	0.622	0.7
enses rued lease	(794)	(794)	(6,996)	(6,996)	(7,675)	(7,675)	8,633	8,6
ility ome taxes	(62)	(62)	75	75	842	842	2,928	2,9
able er	(2,157) 40	(2,157) 40	(1,679) 17	(1,679) 17	(6,212) (65)	(6,212) (65)	256 (2)	2
cash vided by id in)								
rating vities	(10,766)	(10,766)	(27,719)	(27,719)	(25,706)	(25,705)	31,496	31,4
h flows								
n 								
esting vities: ital								
enditures ceeds from uration of	(4,523)	(4,523)	(9,586)	(9,586)	(14,591)	(14,591)	(19,534)	(19,5
ketable irities	3,724	3,724	5,224	5,224	5,224	5,224	5,224	5,2
h flows								
d in)								
esting vities	(799)	(799)	(4,362)	(4,362)	(9,367)	(9,367)	(14,310)	(14,3
h flows								
n								
ncing vities:								
rcise of k options benefit of	208	208	216	216	850	850	2,152	2,1
k options ayment of	105	105	119	119	628	628	1,606	1,6
g-term t	(643)	(643)	(1,286)	(1,286)	(1,929)	(1,929)	(2,572)	(2,5
cash	(330)	(330)	(951)	(951)	(451)	(451)	1,186	1,1

vided by

ed in) ncing vities					
decrease ash and					
ivalents h and cash ivalents at inning of	(11,895)	(11,895) (33,032)	(33,032) (35,524)	(35,524) 18,372	18,3
od	57,748	57,748 57,748	57,748 57,748	57,748 57,748	57,7
h and cash ivalents at of period	\$ 45,853 \$	\$ 45,853 \$ 24,716 \$	\$ 24,716 \$ 22,224 \$	\$ 22,224 \$ 76,120 \$	\$ 76,1
			13		

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED BALANCE SHEETS

(In thousands) (unaudited)

	March 31, 2005 As Correction of Previously Inventory As		As	June 30, 200 Correction of y Inventory	1	As	tember 30, Correction of Inventory	As	cember 31, Correction of y Inventory		
	Reported	l Valuation	As Restated	Reported	l Valuation	As Restated	Reported	Valuation	As Restated	Reported	Valuation
ets: sh											
	\$ 30,028			\$ 22,229			\$ 15,701			\$ 57,748	\$
securities	-		17,835	-		14,237	12,554		12,554	•	
_	145,525	(18,691)	126,834	154,019	(18,994)	135,025	166,997	(19,300)	147,697	152,646	(20,348)
enses and			7.245	<i>( 5 ( </i>		6.565	C 41 7		C 415	C 000	
t assets	7,245		7,245			6,567			6,415		
ome taxes	,		1,770			3,946	*	7 124	5,473		7 615
assets	586	6,906	7,492	258	7,024	7,282	47	7,134	7,181	734	7,615
	202,989	(11,786)	191,203	201,256	(11,970)	189,286	207,187	(12,166)	195,021	223,252	(12,733)
:											
d	0		a. <b>-</b>	0.0.00			.=				
net	81,716		81,716			83,060			87,089		
	1,131		1,131	1,398		1,398	1,432		1,432	1,407	
	\$285,836	\$(11,786)	\$274,050	\$285,714	\$(11,970)	\$273,744	\$295,708	\$(12,166)	\$283,542	\$312,757	\$(12,733)
ES AND LDERS											
ilities: tion of											
ebt ints	\$ 2,571			\$ 2,571			\$ 2,571			\$ 2,571	\$
roll and	36,822 3,062		36,822 3,062			34,432 4,329	•		45,225 2,878		
s penses	6,519		6,519			6,211	7,496		2,878 7,496		
se	0,519		0,517	0,211		0,211	7,470		7,770	10,044	

**Table of Contents** 29

65

153

65

Edgar Filing: A.C. Moore Arts & Crafts, Inc Form 10-0	Edgar	Filing: A	A.C. N	loore	Arts &	Crafts.	Inc.	- Form	10-0
---	-------	-----------	--------	-------	--------	---------	------	--------	------

	\$285,836	<b>\$(11,786)</b>	\$274,050	\$285,714	<b>\$(11,970)</b>	\$273,744	\$295,708	<b>\$(12,166)</b>	\$283,542	\$312,757	\$(12,733)
	187,962	(11,786)	176,176	189,419	(11,970)	177,449	187,901	(12,166)	175,735	198,509	(12,733)
rnings	78,336	(11,786)	66,550	78,286	(11,970)	66,316	76,386	(12,166)	64,220	87,126	(12,733)
1, 2005,	109,626		109,626	111,133		111,133	111,515		111,515	111,383	
and shares at une 30, 30 and											
shares issued ling											
ock, no											
shares none											
s equity: ock, no											
nts and es											
	97,874		97,874	96,295		96,295	107,807		107,807	114,248	
	48,900		48,900	48,752		48,752	49,572		49,572	49,428	
sc	14,446		14,446	15,176		15,176	16,939		16,939	17,174	
lebt liability se	26,143 8,311		26,143 8,311	25,500 8,076		25,500 8,076	24,792 7,841		24,792 7,841	24,215 8,039	
	48,974		48,974	47,543		47,543	58,235		58,235	64,820	
s payable										1,679	

14

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands except per hare data) (unaudited)

	Three Months Ended March 31, 2005 As Correction of PreviouslyInventory				30, 2005 As Correction of				une	Three Months Ended September 30, 2005 As Correction of					Three Months Ended December 31, 2005 As Correction of PreviouslyInventory				
	Previous	slyI	nventor	•	Previousl	IJī	nventor	•		Previo	ously	Inventor	•		Previo	ously	yInver	ntory	
	Reporte	edV	aluatio	As n Restated	Reported	dV	aluatio	As n Resta		Repo	rted	Valuatio	As n Restat	ted	Repo	rted	Valu	ation	Rest
ales of sales	\$122,87 74,75		\$ 327	\$122,879 75,078	\$113,489 67,800		\$ 302	\$113, 68,	489 102	\$115, 68,	094 402	\$ 307	\$115,0 68,7		\$187, 115,			048	\$187 116
s margin ng, ral and nistrative	48,12	28	(327)	47,801	45,689	)	(302)	45,	387	46,	692	(307)	46,3	85	72,	346	(1,0	048)	71
nses related ange in gement	45,84	4		45,844	44,766	Ó		44,	766	48,	426		48,4	26	53,	842			53
pening nses	16	1		161	944	ļ			944	1,	194		1,1	94	1,	160			1
ne from	2.12	. 2	(227)	1.70(	(21		(202)		222)	(2	220)	(207)	(2.2	25)	17	244	(1)	240)	1.7
ttions est	2,12	.3	(327)	1,796	(21	.)	(302)	(	323)	(2,	928)	(307)	(3,2	35)	1/,	344	(1,	048)	16
nse	25	8		258	292	2			292		331		3	31		353			
est me)	(19	7)		(197)	(231	)		(	231)	(	129)	l	(1	29)	(	227)	)		
ne ) before																			
ne taxes sion for	2,06	52	(327)	1,735	(82	2)	(302)	(	384)	(3,	130)	(307)	(3,4	37)	17,	218	(1,	048)	16
efit of) ne taxes	81	0	(133)	677	(32	2)	(118)	(	150)	(1,	230)	(110)	(1,3	40)	6,	478	(	481)	5
ncome	\$ 1,25	2	\$ (194)	\$ 1,058	\$ (50	)) :	\$ (184)	\$ (	234)	\$ (1,	900)	\$ (197)	\$ (2,0	97)	\$ 10,	740	\$ (:	567)	\$ 10
	\$ 0.0	6	\$(0.01)	\$ 0.05	\$ (0.00	)) :	\$(0.01)	\$ (0	0.01)	\$ ((	0.10)	\$(0.01)	\$ (0.	11)	\$ (	).53	\$ (0	).03)	\$

net

ne ) per													
ed net ne ) per	\$ 0.06	\$(0.01) \$	0.05	\$ (0.00	0) \$(0.01)	\$ (0.01)	\$ (0.10)	\$(0.01) \$	6 (0.11)	\$ 0.53	\$ (0.03)	\$	
nted ge shares anding	19,669		19,669	19,743	3	19,743	19,808		19,808	19,816		1	9
ed nted ge shares anding	20,209		20,209	19,743	3	19,743 15	19,808		19,808	20,105		2	:0

(unaudited)

## A.C. MOORE ARTS & CRAFTS, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(unaudited)

(unaudited)

	As Previou	ree Mo March Corr Ouslynve	of entory	As	As	Ionth s Co ousl <b>y</b> n	s Ender 2005 orrection of nventor	d Ju on 'y	As	Pre	Nine M Septen As Co viousII	Induction In the Factor of the second of the	Ended 2005 n	As Previous	ccembe Corr ( slyInve	·	005 As
ash flows rom perating ctivities: let income loss) djustments reconcile let income to let cash rovided by	\$ 1,25	52 (1	.94) \$	1,058	\$ 1,2	202	(378)	\$	824	\$	(698)	(575)	\$ (1,273)	\$ 10,04	2 (1,	141) \$	8,901
perating ctivities: epreciation nd mortization tock-based ompensation kpense	2,62	29		2,629	5,2	220			5,220		7,837		7,837	10,76	9		10,769
oss on isposal of ssets rovision for benefit of) eferred	43	38		438	4	438			438		438		438	43	8		438
et hanges in ssets and	1,83	14 (1	133)	1,681			(251)		(251)			(362)	(362)	(48	4) (	843)	(1,327
abilities:  nventories repaid  kpenses and ther current	(2,69	93) 3	327	(2,366)	(11,	187)	630	(1	0,557)	(2	24,165)	936	(23,229)	(9,81	4) 1,	984	(7,830
															_		

Table of Contents 33

1,088

1,240

410

1,088

410

ssets

755

755

1,240

Edgar Filing: A.C. Moore Arts & Crafts, Inc. - Form 10-Q

ccounts

ayable, ccrued ayroll and ayroll taxes nd accrued								
kpenses ccrued lease	(16,132)	(16,132)	(17,563)	(17,563)	(6,936)	(6,936)	(2,118)	(2,118
ability ncome taxes	651	651	1,381	1,381	3,144	3,144	3,532	3,532
ayable ther	(5,094) 616	(5,094) 616	(4,501) 349	(4,501) 349	(5,840) 315	(5,840) 315	1,160 340	1,160 340
et cash rovided by ised in) perating ctivities	(16,109)	(16,109)	(23,573)	(23,573)	(24,665)	(24,665)	14,620	14,620
lash flows rom livesting ctivities: apital kpenditures roceeds from laturation of	(1,564)	(1,564)	(5,499)	(5,499)	(12,145)	(12,145)	(16,086)	(16,086
ecurities			3,598	3,598	5,004	5,004	22,570	22,570
arketable ecurities	(277)	(277)	(277)	(277)			(10,236)	(10,236
ash flows ised in) ivesting	(4.041)		(2.170)	(2.4 <b>-</b> 5)	(7.11)	<b>7</b>	(0.770)	
ctivities	(1,841)	(1,841)	(2,178)	(2,178)	(7,141)	(7,141)	(3,752)	(3,752

&nbs