BELDEN INC. Form 10-Q November 03, 2009

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **FORM 10-0**

## **OUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934** For the quarterly period ended September 27, 2009 Commission File No. 001-12561

**BELDEN INC.** (Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

36-3601505 (I.R.S. Employer **Identification No.**)

# 7733 Forsyth Boulevard, Suite 800 St. Louis, Missouri 63105 (Address of principal executive offices) (314) 854-8000

Registrant s telephone number, including area code

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Act during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o.

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o.

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Non-accelerated filer o Large accelerated filer b Accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

As of November 2, 2009, the Registrant had 46,658,231 outstanding shares of common stock.

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## PART I FINANCIAL INFORMATION Item 1. Financial Statements BELDEN INC. CONSOLIDATED BALANCE SHEETS

|  | September<br>27,<br>2009<br>(Unaudited) | December<br>31,<br>2008 |  |  |  |
|--|---|-------------------------|--|--|--|
|  | (In thousands)                          |                         |  |  |  |
| ASSETS   |   |                         |  |  |  |
| Current assets:  |   |                         |  |  |  |
| Cash and cash equivalents                                    | \$ 311,792                              | \$ 227,413              |  |  |  |
| Receivables, net   | 253,318                                 | 292,236                 |  |  |  |
| Inventories, net   | 150,476                                 | 216,022                 |  |  |  |
| Deferred income taxes  | 25,595                                  | 22,606                  |  |  |  |
| Other current assets   | 40,419                                  | 34,826                  |  |  |  |
| Total current assets   | 781,600                                 | 793,103                 |  |  |  |
| Property, plant and equipment, less accumulated depreciation | 301,911                                 | 324,569                 |  |  |  |
| Goodwill   | 308,620                                 | 321,478                 |  |  |  |
| Intangible assets, less accumulated amortization             | 140,764                                 | 156,025                 |  |  |  |
| Deferred income taxes  | 3,145                                   |                         |  |  |  |
| Other long-lived assets                                      | 66,139                                  | 53,388                  |  |  |  |
|  | \$ 1,602,179                            | \$ 1,648,563            |  |  |  |

# LIABILITIES AND STOCKHOLDERS EQUITY

| Current liabilities:                   | <b>L</b> | -         |               |
|--|----------|-----------|---------------|
| Accounts payable                       | \$       | 162,625   | \$<br>160,744 |
| Accrued liabilities                    |          | 153,676   | 180,801       |
| Total current liabilities              |          | 316,301   | 341,545       |
| Long-term debt                         |          | 590,103   | 590,000       |
| Postretirement benefits                |          | 124,903   | 120,256       |
| Deferred income taxes                  |          |           | 4,270         |
| Other long-term liabilities            |          | 20,732    | 21,624        |
| Stockholders equity:                   |          |           |               |
| Preferred stock                        |          |           |               |
| Common stock                           |          | 503       | 503           |
| Additional paid-in capital             |          | 589,274   | 585,704       |
| Retained earnings                      |          | 55,069    | 106,949       |
| Accumulated other comprehensive income |          | 34,969    | 10,227        |
| Treasury stock                         |          | (129,675) | (132,515)     |
| Total stockholders equity              |          | 550,140   | 570,868       |

\$1,602,179 \$ 1,648,563

The accompanying notes are an integral part of these Consolidated Financial Statements

## BELDEN INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

|   | -    | Three Months EndedSeptemberSeptember 28,27, 20092008 |     |                | Nine M<br>ptember<br>27, 2009 | Ionths Ended<br>September 28,<br>2008 |      |             |
|---|------|--|-----|----------------|-------------------------------|---------------------------------------|------|-------------|
|   |      | ,<br>  | (In | thousands, exc |                               |                                       | ata) |             |
| Revenues  | \$ . | 355,159  | \$  | 520,494        |                               | ,027,492                              | \$   | 1,588,623   |
| Cost of sales   |      | 247,086)   |     | (366,842)      |                               | (726,708)                             |      | (1,122,681) |
| Gross profit  |      | 108,073  |     | 153,652        |                               | 300,784                               |      | 465,942     |
| Selling, general and administrative   |      |  |     |                |                               |                                       |      |             |
| expenses  |      | (71,489)   |     | (85,149)       |                               | (215,765)                             |      | (267,225)   |
| Research and development  |      | (14,161)   |     | (15,887)       |                               | (44,838)                              |      | (36,051)    |
| Amortization of intangibles   |      | (3,983)  |     | (4,125)        |                               | (11,759)                              |      | (9,286)     |
| Asset impairment  |      |  |     | (753)          |                               | (26,176)                              |      | (12,302)    |
| Loss on sale of assets  |      |  |     |                |                               | (17,184)                              |      | (884)       |
| Operating income (loss)   |      | 18,440   |     | 47,738         |                               | (14,938)                              |      | 140,194     |
| Interest expense  |      | (12,575)   |     | (8,857)        |                               | (28,793)                              |      | (28,266)    |
| Interest income   |      | 199  |     | 1,226          |                               | 801                                   |      | 4,058       |
| Other income  |      | 2,418  |     | 813            |                               | 2,862                                 |      | 3,967       |
| Income (loss) before taxes  |      | 8,482  |     | 40,920         |                               | (40,068)                              |      | 119,953     |
| Income tax expense  |      | (15,958)   |     | (9,386)        |                               | (4,748)                               |      | (33,729)    |
| Net income (loss)   | \$   | (7,476)  | \$  | 31,534         | \$                            | (44,816)                              | \$   | 86,224      |
| Weighted average number of common shares and equivalents:                                     |      |  |     |                |                               |                                       |      |             |
| Basic   |      | 46,607   |     | 44,571         |                               | 46,574                                |      | 44,072      |
| Diluted   |      | 46,607   |     | 47,082         |                               | 46,574                                |      | 47,643      |
| Basic income (loss) per share   | \$   | (0.16)   | \$  | 0.71           | \$                            | (0.96)                                | \$   | 1.96        |
| Diluted income (loss) per share   | \$   | (0.16)   | \$  | 0.67           | \$                            | (0.96)                                | \$   | 1.81        |
| Dividends declared per share  | \$   | 0.05   | \$  | 0.05           | \$                            | 0.15                                  | \$   | 0.15        |
| The accompanying notes are an integral part of these Consolidated Financial Statements<br>-2- |      |  |     |                |                               |                                       |      |             |

## BELDEN INC. CONSOLIDATED CASH FLOW STATEMENTS (Unaudited)

|   | Nine Months Ended  |                       |  |
|---|--------------------|-----------------------|--|
|   | September 27, 2009 | September 28,<br>2008 |  |
|   |                    | thousands)            |  |
| Cash flows from operating activities:                                       |                    |                       |  |
| Net income (loss)   | \$ (44,816)        | \$ 86,224             |  |
| Adjustments to reconcile net income (loss) to net cash provided by          |                    |                       |  |
| operating activities:   |                    |                       |  |
| Depreciation and amortization   | 40,630             | 42,394                |  |
| Asset impairment  | 26,176             | 12,302                |  |
| Loss on sale of assets  | 17,184             | 884                   |  |
| Share-based compensation  | 8,373              | 10,614                |  |
| Provision for inventory obsolescence  | 4,912              | 6,495                 |  |
| Tax deficiency (benefit) related to share-based compensation                | 1,507              | (1,297)               |  |
| Amortization of discount on long-term debt                                  | 103                | 1,256                 |  |
| Pension funding in excess of pension expense                                | (7,000)            | (1,114)               |  |
| Changes in operating assets and liabilities, net of the effects of currency |                    |                       |  |
| exchange rate changes and acquired businesses:                              |                    |                       |  |
| Receivables   | 40,784             | (9,297)               |  |
| Inventories   | 49,631             | (7,440)               |  |
| Deferred cost of sales  | (514)              | (3,300)               |  |
| Accounts payable  | 2,517              | 21,148                |  |
| Accrued liabilities   | (23,543)           | (33,154)              |  |
| Deferred revenue  | 843                | 8,721                 |  |
| Accrued taxes   | 1,996              | (5,890)               |  |
| Other assets  | 1,987              | (1,995)               |  |
| Other liabilities   | (834)              | 1,316                 |  |
| Net cash provided by operating activities                                   | 119,936            | 127,867               |  |
| Cash flows from investing activities:                                       |                    |                       |  |
| Capital expenditures  | (26,178)           | (32,421)              |  |
| Cash used to invest in and acquire businesses                               |                    | (144,625)             |  |
| Proceeds from disposal of tangible assets                                   | 367                | 40,488                |  |
| Net cash used for investing activities                                      | (25,811)           | (136,558)             |  |
| Cash flows from financing activities:                                       |                    |                       |  |
| Borrowings under credit arrangements  | 193,732            | 240,000               |  |
| Payments under borrowing arrangements                                       | (193,732)          | (110,000)             |  |
| Debt issuance costs   | (11,810)           |                       |  |
| Cash dividends paid   | (7,037)            | (6,616)               |  |
| Tax benefit (deficiency) related to share-based compensation                | (1,507)            | 1,297                 |  |
| Proceeds from exercise of stock options                                     | 23                 | 5,957                 |  |
| Payments under share repurchase program                                     | -                  | (68,336)              |  |
|   |                    | (,))                  |  |

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| Net cash provided by (used for) financing activities                                    | (20,331)          |    | 62,302            |  |  |  |
|---|-------------------|----|-------------------|--|--|--|
| Effect of foreign currency exchange rate changes on cash and cash equivalents           | 10,585            |    | 1,864             |  |  |  |
| Increase in cash and cash equivalents<br>Cash and cash equivalents, beginning of period | 84,379<br>227,413 |    | 55,475<br>159,964 |  |  |  |
| Cash and cash equivalents, end of period  | \$ 311,792        | \$ | 215,439           |  |  |  |
| The accompanying notes are an integral part of these Consolidated Financial Statements  |                   |    |                   |  |  |  |

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## BELDEN INC. CONSOLIDATED STOCKHOLDERS EQUITY STATEMENT NINE MONTHS ENDED SEPTEMBER 27, 2009 (Unaudited)

|  |               |              |                        |                     |                  | Compr                 | ated Other<br>rehensive<br>le (Loss)<br>Pension |                                  |
|--|---------------|--------------|------------------------|---------------------|------------------|-----------------------|---|----------------------------------|
|  | Common        | Additional   |                        |                     |                  | Translation           |   |                                  |
|  | Stock         | Paid-In      | Retained               | Treasu              | ury Stock        | Compone<br>of         | bstretireme                                     | nt                               |
|  | Shares Amou   | nt Capital   | Earnings               | Shares<br>(In thous | Amount<br>sands) | Equity                | Liability                                       | Total                            |
| Balance at<br>December 31,<br>2008<br>Net loss<br>Foreign<br>currency<br>translation   | 50,335 \$ 503 | 3 \$ 585,704 | \$ 106,949<br>(44,816) | (3,844)             |                  | ) \$ 45,675<br>24,742 | \$ (35,448)                                     | \$ 570,868<br>(44,816)<br>24,742 |
| Comprehensive<br>loss<br>Release of<br>restricted stock,<br>net of tax                 |               |              |                        |                     |                  |                       |   | (20,074)                         |
| withholding<br>forfeitures   |               | (3,316)      | 1                      | 115                 | 2,814            |                       |   | (502)                            |
| Exercise of stock options  |               | (3)          | 1                      | 1                   | 26               |                       |   | 23                               |
| Share-based<br>compensation<br>Dividends   |               | 6,866        |                        |                     |                  |                       |   | 6,866                            |
| (\$0.15 per share)   |               | 23           | (7,064)                |                     |                  |                       |   | (7,041)                          |
| Balance at<br>September 27,<br>2009  | 50,335 \$ 503 |              |                        |                     | -                |                       | \$ (35,448)                                     | \$ 550,140                       |
| The accompanying notes are an integral part of these Consolidated Financial Statements |               |              |                        |                     |                  |                       |   |                                  |

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## **BELDEN INC. NOTES TO CONSOLIDATED FINANCIAL STATEMENTS** (Unaudited) Note 1: Summary of Significant Accounting Policies

## Basis of Presentation

The accompanying Consolidated Financial Statements include Belden Inc. and all of its subsidiaries (the Company, us, we, or our). We eliminate all significant affiliate accounts and transactions in consolidation.

The accompanying Consolidated Financial Statements presented as of any date other than December 31, 2008:

Are prepared from the books and records without audit, and

Are prepared in accordance with the instructions for Form 10-Q and do not include all of the information required by accounting principles generally accepted in the United States for complete statements, but

Include all adjustments, consisting only of normal recurring adjustments, necessary for a fair presentation of the financial statements.

These Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and Supplementary Data contained in our 2008 Annual Report on Form 10-K.

## **Business Description**

We design, manufacture, and market signal transmission solutions, including cable, connectivity, and active components for mission-critical applications in markets ranging from industrial automation to data centers, broadcast studios, and aerospace.

## **Reporting Periods**

Our fiscal year and fiscal fourth quarter both end on December 31. Our fiscal first, second and third quarter each end typically on the last Sunday falling on or before their respective calendar quarter-end. The nine months ended September 27, 2009 and September 28, 2008 include 270 and 272 calendar days, respectively.

## Accounting Standards Codification

In the third quarter of 2009, we adopted changes issued by the Financial Accounting Standards Board (FASB) to the authoritative hierarchy of accounting principles generally accepted in the United States (GAAP). These changes establish the FASB Accounting Standards Codification (Codification) as the source of authoritative accounting principles recognized by the FASB to be applied in the preparation of financial statements in conformity with GAAP. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP. The FASB will no longer issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts; instead the FASB will issue Accounting Standards Updates. These changes and the Codification itself do not change GAAP. Other than the manner in which new accounting guidance is referenced, the adoption of these changes had no impact on our financial statements.

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## Fair Value Measurement

On January 1, 2009, we adopted changes issued by the FASB to fair value accounting and reporting. These changes specify a hierarchy of valuation techniques based upon whether the inputs to those valuation techniques reflect assumptions other market participants would use based upon market data obtained from independent sources or reflect our own assumptions of market participant valuation. The hierarchy is broken down into three levels based on the reliability of the inputs as follows:

Level 1 Quoted prices in active markets that are unadjusted and accessible at the measurement date for identical, unrestricted assets or liabilities;

Level 2 Quoted prices for identical assets and liabilities in markets that are not active, quoted prices for similar assets and liabilities in active markets, or financial instruments for which significant inputs are observable, either directly or indirectly;

Level 3 Prices or valuations that require inputs that are both significant to the fair value measurement and unobservable.

As of and during the nine months ended September 27, 2009, we utilized Level 1 inputs to determine the fair value of cash equivalents and we utilized Level 2 inputs to determine the fair value of certain long-lived assets (see Note 6). Cash and Cash Equivalents

We classify cash on hand and deposits in banks, including commercial paper, money market accounts, and other investments with an original maturity of three months or less, that we hold from time to time, as cash and cash equivalents. We periodically have cash equivalents consisting of short-term money market funds and other investments. The primary objective of our investment activities is to preserve our capital for the purpose of funding operations. We do not enter into investments for trading or speculative purposes. The fair value of these cash equivalents as of September 27, 2009 was \$121.6 million and is based on quoted market prices in active markets. Contingent Liabilities

We have established liabilities for environmental and legal contingencies that are probable of occurrence and reasonably estimable. We accrue environmental remediation costs, on an undiscounted basis, based on estimates of known environmental remediation exposures developed in consultation with our environmental consultants and legal counsel. We are, from time to time, subject to routine litigation incidental to our business. These lawsuits primarily involve claims for damages arising out of the use of our products, allegations of patent or trademark infringement, and litigation and administrative proceedings involving employment matters and commercial disputes. Based on facts currently available, we believe the disposition of the claims that are pending or asserted will not have a materially adverse effect on our financial position, results of operations or cash flow.

At September 27, 2009, we were party to standby letters of credit, bank guaranties, and surety bonds totaling \$9.9 million, \$9.5 million, and \$1.6 million, respectively.

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## Revenue Recognition

We recognize revenue when all of the following circumstances are satisfied: (1) persuasive evidence of an arrangement exists, (2) price is fixed or determinable, (3) collectibility is reasonably assured, and (4) delivery has occurred. Delivery occurs in the period in which the customer takes title and assumes the risks and rewards of ownership of the products specified in the customer s purchase order or sales agreement. We record revenue net of estimated rebates, price allowances, invoicing adjustments, and product returns. We charge revisions to these estimates to accounts receivable and revenue in the period in which the facts that give rise to each revision become known.

Sales from our Wireless segment often involve multiple elements, principally hardware, software, hardware and software maintenance, and other support services. When a sale involves multiple elements, we allocate the proceeds from the arrangement to each respective element based on its Vendor Specific Objective Evidence (VSOE) of fair value and recognize revenue when each element s revenue recognition criteria are met. VSOE of fair value for each element is established based on the price charged when the same element is sold separately. If VSOE of fair value cannot be established, the proceeds from the arrangement are deferred and recognized ratably over the period related to the last delivered element. Through September 27, 2009, our Wireless segment did not establish VSOE of fair value of post-contract customer support. As a result, the proceeds and related cost of sales from multiple-element revenue transactions involving post-contract customer support are deferred and recognized ratably over the post-contract customer support period, ranging from one to three years. As of September 27, 2009, total deferred revenue, \$17.7 million is included in accrued liabilities, and \$3.3 million is included in other long-term liabilities. Of the total deferred cost of sales, \$6.7 million is included in other current assets and \$1.1 million is included in other long-lived assets. Subsequent Events

We have evaluated subsequent events after the balance sheet date through the financial statement issuance date for appropriate accounting and disclosure.

## Current-Year Adoption of Accounting Pronouncements

On January 1, 2009, we adopted changes issued by the FASB to accounting for business combinations. This guidance states that the purchase method must be used for all business combinations and that an acquirer must be identified for each business combination. This guidance defines the acquirer as the entity that obtains control of one or more businesses in the business combination and establishes the acquisition date as the date that the acquirer achieves control instead of the date that the consideration is transferred. An acquirer in a business combination must recognize the assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree at the acquisition date, measured at their fair values as of that date, with limited exceptions. This guidance also requires the recognition of assets acquired and liabilities assumed arising from certain contractual contingencies as of the acquisition date, measured at their acquisition-date fair values. This guidance will be applied to any future business combinations.

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On January 1, 2009, we adopted changes issued by the FASB to accounting for convertible debt instruments that may be settled in cash upon conversion. These changes affected the accounting for our \$110.0 million aggregate principal convertible subordinated debentures that were converted into cash and shares of common stock in 2008 (see Note 8). This guidance requires that we allocate the proceeds from the debt issuance between debt and equity components in a manner that reflects our nonconvertible debt borrowing rate. The equity component reflects the value of the conversion feature of the debentures. This guidance requires retrospective application to all periods presented and does not grandfather existing debt instruments. As such, we have adjusted our prior year financial statements. The cumulative impact of the adjustments as of January 1, 2009 was a \$1.7 million decrease to retained earnings with a corresponding increase to additional paid in capital. The following table summarizes the impact of the adjustments on the three and nine months ended September 28, 2008.

|                                    | Three Months Ended<br>September 28, 2008 |              |        | Nine Mo<br>Septemb |     |          |
|------------------------------------|--|--------------|--------|--------------------|-----|----------|
|                                    | As<br>Previously                         |              | Р      | As<br>reviously    |     |          |
|                                    | •  | As Adjust    |        | U                  | As  | Adjusted |
|                                    | - (In th                                 | nousands, ex | cept   | per share          | amo | ounts)   |
| Interest expense                   | \$ (8,671)                               | \$ (8,8      | 57) \$ | 6 (27,018)         | \$  | (28,266) |
| Income before taxes                | 41,106                                   | 40,9         | 20     | 121,201            |     | 119,953  |
| Income tax expense                 | (9,453)                                  | (9,3         | 86)    | (34,178)           |     | (33,729) |
| Net income                         | \$ 31,653                                | \$ 31,5      | 34 \$  | 8 87,023           | \$  | 86,224   |
| Basic income per share             | \$ 0.71                                  | \$ 0.        | 71 \$  | 5 1.97             | \$  | 1.96     |
| Diluted income per share           | \$ 0.67                                  | •            | 67 \$  | 5 1.83             | \$  | 1.81     |
| Danding Adaption of Depart Assound | ting Dronounas                           | monto        |        |                    |     |          |

Pending Adoption of Recent Accounting Pronouncements

In October 2009, the FASB issued an update to existing guidance on revenue recognition that will become effective for us beginning January 1, 2011, with earlier adoption permitted. Under the new guidance on arrangements that include software elements, tangible products that have software components that are essential to the functionality of the tangible product will no longer be within the scope of the software revenue recognition guidance and software-enabled products will now be subject to other relevant revenue recognition guidance. Additionally, the FASB issued an update to existing guidance on revenue arrangements with multiple deliverables that are outside the scope of the software revenue recognition guidance. Under the new guidance, when VSOE or third party evidence of the selling price for deliverables in an arrangement cannot be determined, a best estimate of the selling price is required to separate deliverables and allocate arrangement consideration using the relative selling price method. The new guidance includes new disclosure requirements on how the application of the relative selling price method affects the timing and amount of revenue recognition. We expect to early adopt the new guidance on January 1, 2010. While we expect this new guidance will affect revenue recognition for our Wireless segment, we have not yet determined its impact on our financial statements.

# Note 2: Acquisitions

On July 16, 2008, we acquired Trapeze Networks, Inc. (Trapeze) for cash of \$136.1 million, including transaction costs and net of cash acquired. We financed the total purchase price with borrowings under our revolving credit facility. California-based Trapeze is a provider of wireless local area networking

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equipment. The acquisition of Trapeze improves our ability to provide a full complement of signal transmission solutions including wireless systems. Furthermore, it positions us to continue serving customers that are adopting wireless technology in applications previously solved with copper or fiber cable solutions. The results of operations of Trapeze have been included in our results of operations from July 16, 2008. Trapeze is reported as a separate operating segment disclosed as the Wireless segment. The following table summarizes the fair values of the assets acquired and liabilities assumed as of July 16, 2008 (in thousands).

| Receivables<br>Inventories<br>Other current assets<br>Deferred taxes<br>Property, plant and equipment<br>Goodwill<br>Other intangible assets<br>Other long-lived assets | \$ 9,367<br>6,058<br>2,328<br>23,970<br>1,700<br>67,333<br>39,240<br>216 |
|---|--|
| Total assets  | \$ 150,212   |
| Accounts payable<br>Accrued liabilities<br>Other long-term liabilities  | \$ 7,630<br>6,483<br>41  |
| Total liabilities   | 14,154   |
| Net assets  | \$ 136,058   |

The allocation above differs from our preliminary allocation previously disclosed primarily due to the completion of a comprehensive study of the availability of the acquired net operating loss carryforwards. As a result of this change, the amount allocated to deferred taxes increased by \$14.1 million with a corresponding decrease to goodwill.

## **Note 3: Operating Segments**

In 2009, we made organizational changes to consolidate our North American operations, primarily consisting of consolidating our former Specialty Products and Belden Americas segments. This reorganization resulted in a change in our reported operating segments. We have organized the enterprise around geographic areas except for our wireless business. We now conduct our operations through four reported operating segments Americas; Wireless; Europe, Middle East and Africa (EMEA); and Asia Pacific. We have reclassified prior year segment disclosures to conform to the new segment presentation.

|                                   | Americas                     | Wireless            | EMEA<br>(In thousands) | Asia<br>Pacific | Total<br>Segments |
|-----------------------------------|------------------------------|---------------------|------------------------|-----------------|-------------------|
| Three Months Ended                |                              |                     |                        |                 |                   |
| September 27, 2009                | ф. <b>с</b> од. ( <b>л</b> д | ¢ 1 <b>0</b> 4 00 4 | ¢ 505 01 4             | ¢ 2 4 0 4 2 1   | ф1 410 511        |
| Total assets                      | \$533,672                    | \$124,094           | \$505,314              | \$249,431       | \$1,412,511       |
| External customer revenues        | 192,135                      | 14,910              | 81,012                 | 67,102          | 355,159           |
| Affiliate revenues                | 12,994                       |                     | 13,099                 |                 | 26,093            |
| Operating income (loss)           | 31,153                       | (6,644)             | 5,596                  | 6,700           | 36,805            |
| Three Months Ended                |                              |                     |                        |                 |                   |
| September 28, 2008                |                              |                     |                        |                 |                   |
| Total assets                      | \$589,152                    | \$143,992           | \$901,187              | \$395,842       | \$2,030,173       |
| External customer revenues        | 277,235                      | 7,792               | 139,489                | 95,978          | 520,494           |
| Affiliate revenues                | 13,692                       | 38                  | 20,818                 |                 | 34,548            |
| Operating income (loss)           | 51,148                       | (8,784)             | 11,674                 | 11,755          | 65,793            |
| Nine Months Ended                 |                              |                     |                        |                 |                   |
| September 27, 2009                |                              |                     |                        |                 |                   |
| Total assets                      | \$533,672                    | \$124,094           | \$505,314              | \$249,431       | \$1,412,511       |
| External customer revenues        | 561,079                      | 40,147              | 255,310                | 170,956         | 1,027,492         |
| Affiliate revenues                | 31,873                       | ,                   | 38,681                 |                 | 70,554            |
| Operating income (loss)           | 89,332                       | (22,944)            | (51,029)               | 18,296          | 33,655            |
| Nine Months Ended                 |                              |                     |                        |                 |                   |
| September 28, 2008                |                              |                     |                        |                 |                   |
| Total assets                      | \$589,152                    | \$143,992           | \$901,187              | \$395,842       | \$2,030,173       |
| External customer revenues        | 812,407                      | 7,792               | 472,707                | 295,717         | 1,588,623         |
| Affiliate revenues                | 51,069                       | 38                  | 65,483                 | 111             | 116,701           |
| Operating income (loss)           | 121,628                      | (8,784)             | 52,903                 | 38,817          | 204,564           |
| The following table is a reconcil | ,                            | · · · · ·           | ,                      | ,               | ,                 |

The following table is a reconciliation of the total of the reportable segments operating income to consolidated income (loss) before taxes.

|                               | <b>Three Months Ended</b> |    |             | Nine Months Ended |               |          |
|-------------------------------|---------------------------|----|-------------|-------------------|---------------|----------|
|                               | September                 |    | otember 28, | September         | September 28, |          |
|                               | 27, 2009                  |    | 2008        | 27, 2009          |               | 2008     |
|                               |                           |    | (In tho     | usands)           |               |          |
| Segment operating income      | \$ 36,805                 | \$ | 65,793      | \$ 33,655         | \$            | 204,564  |
| Corporate expenses            | (10,141)                  |    | (10,824)    | (27,808)          |               | (37,047) |
| Eliminations                  | (8,224)                   |    | (7,231)     | (20,785)          |               | (27,323) |
| Total operating income (loss) | 18,440                    |    | 47,738      | (14,938)          |               | 140,194  |
| Interest expense              | (12,575)                  |    | (8,857)     | (28,793)          |               | (28,266) |
| Interest income               | 199                       |    | 1,226       | 801               |               | 4,058    |
| Other income                  | 2,418                     |    | 813         | 2,862             |               | 3,967    |
| Income (loss) before taxes    | \$ 8,482                  | \$ | 40,920      | \$ (40,068)       | \$            | 119,953  |

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## Note 4: Income (Loss) per Share

The following table presents the basis for the income (loss) per share computations:

|  | Three M                  | Ended                        | Nine Months Ended |                        |          |                         |
|--|--------------------------|------------------------------|-------------------|------------------------|----------|-------------------------|
|  | September<br>27,<br>2009 | ptember September<br>27, 28, |                   | Septemb<br>27,<br>2009 |          | eptember<br>28,<br>2008 |
|  | (iı                      | 1 thous                      | sands, excep      | ot per share           | e amount | <b>s</b> )              |
| Numerator:<br>Net income (loss)              | \$ (7,476)               | \$                           | 31,534            | \$ (44,81              | 6) \$    | 86,224                  |
| Denominator:                                 |                          |                              |                   |                        |          |                         |
| Weighted average shares outstanding, basic   | 46,607                   |                              | 44,571            | 46,57                  | 4        | 44,072                  |
| Effect of dilutive common stock equivalents  |                          |                              | 2,511             |                        |          | 3,571                   |
| Weighted average shares outstanding, diluted | 46,607                   |                              | 47,082            | 46,57                  | 4        | 47,643                  |
| Net income (loss) per share:                 |                          |                              |                   |                        |          |                         |
| Basic  | \$ (0.16)                | \$                           | 0.71              | \$ (0.9                | 6) \$    | 1.96                    |
| Diluted                                      | \$ (0.16)                | \$                           | 0.67              | \$ (0.9                | 6) \$    | 1.81                    |

For the three and nine months ended September 27, 2009, diluted weighted average shares outstanding do not include outstanding equity awards of 3.7 million and 3.4 million, respectively, because to do so would have been anti-dilutive. **Note 5: Inventories** 

The major classes of inventories were as follows:

|                                 | September<br>27,<br>2009 |     | ecember<br>31,<br>2008 |
|---------------------------------|--------------------------|-----|------------------------|
|                                 | (In th                   | ds) |                        |
| Raw materials                   | \$ 51,577                | \$  | 62,701                 |
| Work-in-process                 | 34,935                   |     | 45,900                 |
| Finished goods                  | 81,914                   |     | 128,672                |
| Perishable tooling and supplies | 3,926                    |     | 3,946                  |
| Gross inventories               | 172,352                  |     | 241,219                |
| Obsolescence and other reserves | (21,876)                 |     | (25,197)               |
| Net inventories                 | \$ 150,476               | \$  | 216,022                |

## **Note 6: Long-Lived Assets**

## **Disposals**

During the nine months ended September 27, 2009, we sold a 95% ownership interest in a German cable business that sells primarily to the automotive industry. The sales price was \$0.4 million, and we recognized a loss of \$17.2 million on the transaction. In addition to retaining a 5% interest in the business, we retained the associated land and building, which we are leasing to the buyer. The lease term is 15 years with a lessee option to renew up to an additional 10 years.

During the nine months ended September 28, 2008, we sold and leased back under a normal sale-leaseback certain Americas segment real estate in Mexico. The sales price was \$25.0 million, and we recognized a loss of \$0.9 million on the transaction. The lease term is 15 years with an option to renew up to an additional 10 years. We also sold our assembly operation in the Czech Republic for \$8.2 million. We did not recognize a significant gain or loss on the transaction.

## **Impairments**

Prior to the sale of a German cable business, we determined that certain long-lived assets of that business were impaired. We estimated the fair market value of these assets based upon the terms of the sales agreement and recognized an impairment loss of \$20.4 million in the operating results of the EMEA segment during the nine months ended September 27, 2009. Of this total impairment loss, \$14.1 million related to machinery and equipment and \$2.7 million, \$2.3 million, and \$1.3 million related to trademarks, developed technology, and customer relationships intangible assets, respectively. We also recognized impairment losses on property, plant and equipment of \$3.6 million, \$1.2 million, and \$1.0 million in the Americas, EMEA, and Asia Pacific segments, respectively, primarily related to our regional manufacturing strategies and corresponding decisions to consolidate capacity and dispose of excess machinery and equipment. The fair values of these assets were based upon quoted prices for identical assets. During the three months ended September 28, 2008, we identified certain tangible long-lived assets related to a warehouse in Tennessee for which the carrying value was not fully recoverable. We estimated the fair market value of these tangible long-lived assets based upon anticipated net proceeds from their eventual sale and recognized an impairment loss of \$0.8 million in the Americas segment operating results.

During the nine months ended September 28, 2008, we recognized an impairment loss of \$7.3 million in the operating results of our Americas segment due to the decision to close our manufacturing facility in Manchester, Connecticut. We also recognized an impairment loss of \$4.2 million in the operating results of this segment related to our decision to consolidate capacity and dispose of excess machinery and equipment.

# Depreciation and Amortization Expense

We recognized depreciation expense of \$9.8 million and \$28.8 million in the three- and nine-month periods ended September 27, 2009, respectively. We recognized depreciation expense of \$9.3 million and \$31.6 million in the three- and nine-month periods ended September 28, 2008, respectively.

We recognized amortization expense related to our intangible assets of \$4.0 million and \$11.8 million in the threeand nine-month periods ended September 27, 2009, respectively. We recognized amortization expense related to our intangible assets of \$5.6 million and \$10.8 million in the three- and nine-month periods ended September 28, 2008, respectively, including \$1.5 million of amortization expense in each period classified as research and development expenses.

## **Note 7: Restructuring Activities**

## **Global Restructuring**

In 2008, we announced our decision to further streamline our manufacturing, sales, and administrative functions worldwide in an effort to reduce costs and mitigate the weakening demand experienced throughout the global economy. During the first nine months of 2009, we continued to implement our

plan to streamline these functions and recognized severance costs primarily in the EMEA segment totaling \$26.3 million (\$15.9 million in cost of sales; \$8.7 million in selling, general and administrative expenses; \$1.7 million in research and development) related to these restructuring actions. From inception of these restructuring actions through September 27, 2009, we have recognized severance costs totaling \$52.6 million. We expect to recognize approximately \$3.0 million of additional severance costs in the Americas segment associated with our plan that we announced in July 2009 to close one of our two manufacturing plants in Leominster, Massachusetts.

## EMEA Manufacturing Restructuring

In prior years, we announced various decisions to realign our EMEA operations in order to consolidate manufacturing capacity. We did not recognize any new charges in 2009 related to these previous restructuring actions. From inception of these restructuring actions through September 27, 2009, we have recognized severance costs totaling \$42.6 million (including amounts accounted for through purchase accounting). We do not expect to recognize additional costs related to these restructuring actions.

# Voluntary Separation Program

In 2007, we announced a voluntary separation program primarily for associates in the United States who were at least 50 years of age and had 10 years of service with the Company. We did not recognize any costs in 2009 nor do we expect to recognize any future costs related to this program. In prior years, we recognized severance costs totaling \$7.2 million related to this program.

The table below sets forth restructuring activity that occurred during 2009. The balances are included in accrued liabilities.

|                                | Global<br>ructuring | Man | EMEA<br>ufacturing<br>ructuring | Voluntary<br>Separation<br>Program |       |  |
|--------------------------------|---------------------|-----|---------------------------------|------------------------------------|-------|--|
| Balance at December 31, 2008   | \$<br>24,957        | \$  | 24,357                          | \$                                 | 1,441 |  |
| New charges                    | 25,920              |     |                                 |                                    |       |  |
| Purchase accounting adjustment |                     |     | (2,109)                         |                                    |       |  |
| Cash payments                  | (13,157)            |     | (9,234)                         |                                    | (442) |  |
| Foreign currency translation   | 995                 |     | (814)                           |                                    |       |  |
| Other adjustments              | (215)               |     | (53)                            |                                    |       |  |
| Balance at March 29, 2009      | 38,500              |     | 12,147                          |                                    | 999   |  |
| New charges                    | 55                  |     |                                 |                                    |       |  |
| Cash payments                  | (10,092)            |     | (2,170)                         |                                    | (550) |  |
| Foreign currency translation   | 758                 |     | 254                             |                                    |       |  |
| Other adjustments              | (290)               |     |                                 |                                    | (77)  |  |
| Balance at June 28, 2009       | 28,931              |     | 10,231                          |                                    | 372   |  |
| New charges                    | 330                 |     |                                 |                                    |       |  |
| Cash payments                  | (8,856)             |     | (1,088)                         |                                    | (309) |  |
| Foreign currency translation   | 1,201               |     | 534                             |                                    |       |  |
| Other adjustments              | (104)               |     |                                 |                                    | (44)  |  |
| Balance at September 27, 2009  | \$<br>21,502        | \$  | 9,677                           | \$                                 | 19    |  |

We continue to review our business strategies and evaluate further restructuring actions. This could result in additional restructuring costs in future periods.

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## Note 8: Long-Term Debt and Other Borrowing Arrangements

## Senior Subordinated Notes

In the third quarter of 2009, we issued \$200.0 million in senior subordinated notes due 2019 with a coupon interest rate of 9.25% and an effective interest rate of 9.75%. The notes are guaranteed on a senior subordinated basis by certain of our domestic subsidiaries. The notes rank equal in right of payment with our senior subordinated notes due 2017 and with any future senior subordinated debt, and they are subordinated to all of our senior debt and the senior debt of our subsidiary guarantors, including our senior secured credit facility. Interest is payable semiannually on June 15 and December 15. We used the \$193.7 million in net proceeds of this debt offering to repay amounts drawn under our senior secured credit facility. As of September 27, 2009, the carrying value of the notes was \$193.8 million. We also have outstanding \$350.0 million aggregate principal amount of 7.0% senior subordinated notes due 2017. The notes are guaranteed on a senior subordinated basis by certain of our domestic subsidiaries. The notes rank equal in right of payment with our senior secured check the senior subordinated basis by certain of our domestic subsidiaries. The notes rank equal in right of payment with our senior subordinated notes due 2019 and with any future senior subordinated debt; they are subordinated to all of our senior debt and the senior debt of our subsidiary guarantors, including our senior secured credit facility. Interest is payable semiannually on March 15 and September 15.

## Senior Secured Credit Facility

In the first quarter of 2009, we amended our senior secured credit facility and changed the definition of EBITDA used in the computation of the debt-to-EBITDA leverage ratio covenant. The amendment also increased the cost of borrowings under the facility by 100 basis points and we incurred \$1.5 million of fees that are included in other expense in the Consolidated Statements of Operations. In the third quarter of 2009, we further amended the facility to extend the term from January 2011 to January 2013 and to reduce the size from \$350.0 million to \$250.0 million through January 2011. In January 2011, the size of the facility reduces from \$250.0 million to \$230.0 million. The amendment also alters the level of the total leverage ratio covenant, increases the cost of borrowing under the facility, and inserts an asset coverage ratio covenant when the total leverage ratio is in excess of certain levels. As of September 27, 2009, we were in compliance with all of the amended covenants of the facility.

As of September 27, 2009, there were outstanding borrowings of \$46.3 million under the facility at a 3.8% interest rate, and we had \$85.0 million in available borrowing capacity. The facility has a variable interest rate based on LIBOR or the prime rate and is secured by our overall cash flow and certain of our assets in the United States. <u>Convertible Subordinated Debentures</u>

In 2008, we had outstanding \$110.0 million aggregate principal of 4.0% convertible subordinated debentures due 2023. The convertible debentures contained a net share settlement feature requiring us upon conversion to pay the principal amount in cash and to pay any conversion consideration in excess of the principal amount in shares of our common stock. In July 2008, we called all of our convertible subordinated debentures for redemption. As a result of the call for redemption, holders of the debentures had the option to convert each \$1,000 principal amount of their debentures and receive value in a combination of cash and shares equal to 56.8246 shares of Belden s common stock (a conversion price of \$17.598). All holders of the debentures elected to convert their debentures. Upon conversion, we paid \$110.0 million in cash and issued 3,343,509 shares of common stock. We financed the cash portion of the conversion through borrowings under our senior secured credit facility.

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## Fair Value of Long-Term Debt

The fair value of our debt instruments at September 27, 2009 was approximately \$587.2 million based on sales prices of the debt instruments from recent trading activity. Included in this amount is an estimated \$540.9 million fair value of senior subordinated notes with a face value of \$550.0 million and an estimated \$46.3 million fair value of borrowings under our senior secured credit facility.

## Note 9: Income Taxes

Although we recorded a loss before taxes of \$40.1 million for the nine months ended September 27, 2009, we recorded tax expense of \$4.7 million due to several specific items occurring primarily in foreign jurisdictions. The difference between the effective rate reflected in the provision for income taxes on income before taxes and the amount determined by applying the applicable statutory United States tax rate for the nine months ended September 27, 2009 is analyzed below:

|  | Amou<br>(in th | unt<br>1ousands, e | Rate<br>xcept rate |
|--|----------------|--------------------|--------------------|
|  |                | data)              |                    |
| United States federal statutory rate (benefit)   | \$ (14         | 4,024)             | 35.0%              |
| State and local income taxes                     |                | 3,319              | (8.3)              |
| United States permanent book to tax differences  | 2              | 4,446              | (11.1)             |
| Change in uncertain tax positions                |                | 400                | (1.0)              |
| Loss on sale of German cable business            |                | 3,437              | (8.5)              |
| Change in deferred tax asset valuation allowance |                | 929                | (2.3)              |
| Foreign tax rate variances                       |                | 2,154              | (5.4)              |
| Withholding taxes and other                      | 2              | 4,087              | (10.2)             |
| Total tax expense                                | \$ 4           | 4,748              | (11.8)%            |

The difference between the effective tax rate and the statutory United States tax rate is primarily due to recording withholding taxes of \$3.2 million based on our decision to pay a dividend from our Canadian subsidiary. In addition, the income tax benefit associated with the loss on sale of a German cable business was based on a lower statutory tax rate than the statutory United States tax rate. Overall, the year-to-date effective tax rate is negative due to expected annual income and losses in various jurisdictions with varying tax rates.

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## Note 10: Pension and Other Postretirement Obligations

The following table provides the components of net periodic benefit costs for our pension plans:

|                                    | Pension Obligations |         |                                    |         |       | Other Postretirement Obligations |                       |       |  |  |
|------------------------------------|---------------------|---------|------------------------------------|---------|-------|----------------------------------|-----------------------|-------|--|--|
|                                    | September 27, 2009  |         | SeptemberSeptember 28,27, 20092008 |         | -     | otember<br>7, 2009               | September 28,<br>2008 |       |  |  |
|                                    |                     | ,       |                                    | (In t   | housa | ·                                |                       |       |  |  |
| Three Months Ended                 |                     |         |                                    |         |       |                                  |                       |       |  |  |
| Service cost                       | \$                  | 1,119   | \$                                 | 1,401   | \$    | 19                               | \$                    | 34    |  |  |
| Interest cost                      |                     | 2,760   |                                    | 3,153   |       | 416                              |                       | 630   |  |  |
| Expected return on plan assets     |                     | (2,363) |                                    | (3,057) |       |                                  |                       |       |  |  |
| Amortization of prior service cost |                     |         |                                    |         |       |                                  |                       |       |  |  |
| (credit)                           |                     | (27)    |                                    | 4       |       | (28)                             |                       | (53)  |  |  |
| Net loss (gain) recognition        |                     | 447     |                                    | 343     |       | (25)                             |                       | 171   |  |  |
| Net periodic benefit cost          | \$                  | 1,936   | \$                                 | 1,844   | \$    | 382                              | \$                    | 782   |  |  |
| Nine Months Ended                  |                     |         |                                    |         |       |                                  |                       |       |  |  |
| Service cost                       | \$                  | 3,696   | \$                                 | 4,256   | \$    | 66                               | \$                    | 103   |  |  |
| Interest cost                      |                     | 9,108   |                                    | 9,585   |       | 1,711                            |                       | 1,920 |  |  |
| Expected return on plan assets     |                     | (8,570) |                                    | (9,303) |       |                                  |                       |       |  |  |
| Amortization of prior service cost |                     |         |                                    |         |       |                                  |                       |       |  |  |
| (credit)                           |                     | 19      |                                    | 12      |       | (150)                            |                       | (161) |  |  |
| Settlement loss                    |                     |         |                                    | 1,760   |       |                                  |                       |       |  |  |
| Net loss recognition               |                     | 1,733   |                                    | 1,025   |       | 189                              |                       | 513   |  |  |
| Net periodic benefit cost          | \$                  | 5,986   | \$                                 | 7,335   | \$    | 1,816                            | \$                    | 2,375 |  |  |

## Note 11: Comprehensive Income (Loss)

The following table summarizes total comprehensive income (loss):

|  | Three M                  | onths | <b>Ended</b>            | Nine Months Ended        |    |                         |  |  |
|--|--------------------------|-------|-------------------------|--------------------------|----|-------------------------|--|--|
|  | September<br>27,<br>2009 | Se    | eptember<br>28,<br>2008 | September<br>27,<br>2009 | S  | eptember<br>28,<br>2008 |  |  |
|  |                          |       | (In the                 | ousands)                 |    |                         |  |  |
| Net income (loss)                        | \$ (7,476)               | \$    | 31,534                  | \$ (44,816)              | \$ | 86,224                  |  |  |
| Foreign currency translation gain (loss) | 18,862                   |       | (41,309)                | 24,742                   |    | 18,935                  |  |  |
| Total comprehensive income (loss)        | \$ 11,386                | \$    | (9,775)                 | \$ (20,074)              | \$ | 105,159                 |  |  |

## **Note 12: Supplemental Guarantor Information**

As of September 27, 2009, Belden Inc. (the Issuer) has outstanding \$550.0 million aggregate principal amount senior subordinated notes. The notes rank equal in right of payment with any of our future senior subordinated debt. The notes are subordinated to all of our senior debt and the senior debt of our subsidiary guarantors, including our senior secured credit facility. Belden Inc. and its current and future material domestic subsidiaries have fully and unconditionally guaranteed the notes on a joint and several basis. The following consolidating financial information presents information about the Issuer, guarantor subsidiaries and non-guarantor subsidiaries. Investments in

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subsidiaries are accounted for on the equity basis. Intercompany transactions are eliminated.

# Supplemental Condensed Consolidating Balance Sheets

|  | September 27, 2009<br>Non- |    |                        |    |  |                |    |           |  |  |
|--|----------------------------|----|------------------------|----|--|----------------|----|-----------|--|--|
|  | Issuer                     | -  | uarantor<br>bsidiaries | Su | uarantor<br>bsidiaries<br>1 thousands) | Eliminations   |    | Total     |  |  |
|  |                            | A  | SSETS                  |    |  |                |    |           |  |  |
| Current assets:  |                            |    |                        |    |  |                |    |           |  |  |
| Cash and cash equivalents                              | \$ 70,426                  | \$ | 17,463                 | \$ | 223,903                                | \$             | \$ | 311,792   |  |  |
| Receivables, net                                       |                            |    | 77,906                 |    | 175,412                                |                |    | 253,318   |  |  |
| Inventories, net                                       |                            |    | 83,356                 |    | 67,120                                 |                |    | 150,476   |  |  |
| Deferred income taxes                                  |                            |    | (12,344)               |    | 37,939                                 |                |    | 25,595    |  |  |
| Other current assets                                   | 4,434                      |    | 4,470                  |    | 31,515                                 |                |    | 40,419    |  |  |
| Total current assets<br>Property, plant and equipment, | 74,860                     |    | 170,851                |    | 535,889                                |                |    | 781,600   |  |  |
| less accumulated depreciation                          |                            |    | 121,785                |    | 180,126                                |                |    | 301,911   |  |  |
| Goodwill   |                            |    | 232,079                |    | 76,541                                 |                |    | 308,620   |  |  |
| Intangible assets, less                                |                            |    | ,                      |    | ,                                      |                |    | ,         |  |  |
| accumulated amortization                               |                            |    | 77,510                 |    | 63,254                                 |                |    | 140,764   |  |  |
| Deferred income taxes                                  |                            |    | 28,468                 |    | (25,323)                               |                |    | 3,145     |  |  |
| Investment in subsidiaries                             | 806,785                    |    | 322,527                |    |  | (1,129,312)    |    |           |  |  |
| Other long-lived assets                                | 14,947                     |    | 2,476                  |    | 48,716                                 |                |    | 66,139    |  |  |
|  | \$ 896,592                 | \$ | 955,696                | \$ | 879,203                                | \$ (1,129,312) | \$ | 1,602,179 |  |  |

# LIABILITIES AND STOCKHOLDERS EQUITY

| Current liabilities:<br>Accounts payable<br>Accrued liabilities | \$<br>10,711      | \$ 63,883<br>55,514 | \$ 98,742<br>87,451 | \$             | \$ 162,625<br>153,676 |
|---|-------------------|---------------------|---------------------|----------------|-----------------------|
| Total current liabilities<br>Long-term debt                     | 10,711<br>590,103 | 119,397             | 186,193             |                | 316,301<br>590,103    |
| Postretirement benefits   | ,                 | 48,194              | 76,709              |                | 124,903               |
| Other long-term liabilities                                     | 10,044            | 4,587               | 6,101               |                | 20,732                |
| Intercompany accounts   | 233,771           | (513,186)           | 279,415             |                |                       |
| Total stockholders equity                                       | 51,963            | 1,296,704           | 330,785             | (1,129,312)    | 550,140               |
|   | \$ 896,592        | \$ 955,696          | \$ 879,203          | \$ (1,129,312) | \$ 1,602,179          |
|   |                   | -17-                |                     |                |                       |

|  | Issuer |        | December 31, 200<br>Non-<br>Guarantor Guarantor<br>Subsidiaries Subsidiaries<br>(In thousands) |           |    | Eliminations  |   | Total |           |
|--|--------|--------|--|-----------|----|---------------|---|-------|-----------|
|  |        |        | 1  | ASSETS    |    | i ulousalius) |   |       |           |
| Current assets:  |        |        |  |           |    |               |   |       |           |
| Cash and cash equivalents                              | \$     | 130    | \$   | 57,522    | \$ | 169,761       | \$                                      | \$    | 227,413   |
| Receivables, net                                       |        |        |  | 83,923    |    | 208,313       |   |       | 292,236   |
| Inventories, net                                       |        |        |  | 110,018   |    | 106,004       |   |       | 216,022   |
| Deferred income taxes                                  |        |        |  | (12,344)  |    | 34,950        |   |       | 22,606    |
| Other current assets                                   |        | 1,782  |  | 7,133     |    | 25,911        |   |       | 34,826    |
| Total current assets<br>Property, plant and equipment, |        | 1,912  |  | 246,252   |    | 544,939       |   |       | 793,103   |
| less accumulated depreciation                          |        |        |  | 123,530   |    | 201,039       |   |       | 324,569   |
| Goodwill   |        |        |  | 243,233   |    | 78,245        |   |       | 321,478   |
| Intangible assets, less                                |        |        |  | ,         |    | ,             |   |       | ,         |
| accumulated amortization                               |        |        |  | 83,586    |    | 72,439        |   |       | 156,025   |
| Investment in subsidiaries                             | 8      | 38,088 |  | 362,329   |    | ,             | (1,200,417)                             |       |           |
| Other long-lived assets                                |        | 7,753  |  | 2,323     |    | 43,312        | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |       | 53,388    |
|  | \$ 84  | 47,753 | \$   | 1,061,253 | \$ | 939,974       | \$ (1,200,417)                          | \$    | 1,648,563 |

# LIABILITIES AND STOCKHOLDERS EQUITY

| Current liabilities:        |            |      |           |               |                |      |          |
|-----------------------------|------------|------|-----------|---------------|----------------|------|----------|
| Accounts payable            | \$         | \$   | 49,738    | \$<br>111,006 | \$             | \$   | 160,744  |
| Accrued liabilities         | 12,723     |      | 56,290    | 111,788       |                |      | 180,801  |
| Total current liabilities   | 12,723     |      | 106,028   | 222,794       |                |      | 341,545  |
| Long-term debt              | 590,000    |      |           | ,             |                |      | 590,000  |
| Postretirement benefits     |            |      | 49,561    | 70,695        |                |      | 120,256  |
| Deferred income taxes       |            |      | (14,366)  | 18,636        |                |      | 4,270    |
| Other long-term liabilities | 9,991      |      | 5,807     | 5,826         |                |      | 21,624   |
| Intercompany accounts       | 130,852    |      | (386,116) | 255,264       |                |      |          |
| Total stockholders equity   | 104,187    | 1    | 1,300,339 | 366,759       | (1,200,417)    |      | 570,868  |
|                             | \$ 847,753 | \$ 1 | 1,061,253 | \$<br>939,974 | \$ (1,200,417) | \$ 1 | ,648,563 |
|                             |            |      | -18-      |               |                |      |          |

# Supplemental Condensed Consolidating Statements of Operations

|  |            | Three Months Ended September 27, 2009<br>Non- |           |    |                                      |     |           |    |           |  |  |
|--|------------|---|-----------|----|--------------------------------------|-----|-----------|----|-----------|--|--|
|  | Issuer     | Guarantor<br>Subsidiaries                     |           |    | uarantor<br>bsidiaries<br>thousands) | Eli | minations |    | Total     |  |  |
| Revenues   | \$         | \$  | 186,779   | \$ | 212,051                              | \$  | (43,671)  | \$ | 355,159   |  |  |
| Cost of sales  |            |   | (128,348) |    | (162,409)                            |     | 43,671    | (  | (247,086) |  |  |
| Gross profit<br>Selling, general and administrative  |            |   | 58,431    |    | 49,642                               |     |           |    | 108,073   |  |  |
| expenses   | (123)      |   | (38,469)  |    | (32,897)                             |     |           |    | (71,489)  |  |  |
| Research and development                             |            |   | (7,320)   |    | (6,841)                              |     |           |    | (14,161)  |  |  |
| Amortization of intangibles                          |            |   | (2,026)   |    | (1,957)                              |     |           |    | (3,983)   |  |  |
| Operating income (loss)                              | (123)      |   | 10,616    |    | 7,947                                |     |           |    | 18,440    |  |  |
| Interest expense                                     | (12,440)   |   | 154       |    | (289)                                |     |           |    | (12,575)  |  |  |
| Interest income                                      | 48         |   | 21        |    | 130                                  |     |           |    | 199       |  |  |
| Other income   |            |   |           |    | 2,418                                |     |           |    | 2,418     |  |  |
| Intercompany income (expense)                        | 3,042      |   | 1,647     |    | (4,689)                              |     |           |    |           |  |  |
| Income (loss) from equity investment in subsidiaries | (1,514)    |   | (3,801)   |    |                                      |     | 5,315     |    |           |  |  |
| Income (loss) before taxes                           | (10,987)   |   | 8,637     |    | 5,517                                |     | 5,315     |    | 8,482     |  |  |
| Income tax benefit (expense)                         | 3,511      |   | (10,151)  |    | (9,318)                              |     |           |    | (15,958)  |  |  |
| Net income (loss)                                    | \$ (7,476) | \$  | (1,514)   | \$ | (3,801)                              | \$  | 5,315     | \$ | (7,476)   |  |  |

# Three Months Ended September 28, 2008

|   | Issuer  | Guarantor<br>Subsidiaries | Non-<br>Guarantor<br>Subsidiaries<br>(In thousands) | Eliminations | Total      |  |  |
|---|---------|---------------------------|---|--------------|------------|--|--|
| Revenues  | \$      | \$ 261,358                | \$ 315,661  | \$ (56,525)  | \$ 520,494 |  |  |
| Cost of sales                                       |         | (187,941)                 | (235,426)   | 56,525       | (366,842)  |  |  |
| Gross profit<br>Selling, general and administrative |         | 73,417                    | 80,235  |              | 153,652    |  |  |
| expenses  | (142)   | (38,510)                  | (46,497)  |              | (85,149)   |  |  |
| Research and development                            |         | (6,532)                   | (9,355)   |              | (15,887)   |  |  |
| Amortization of intangibles                         |         | (2,072)                   | (2,053)   |              | (4,125)    |  |  |
| Asset impairment                                    |         | (753)                     |   |              | (753)      |  |  |
| Operating income (loss)                             | (142)   | 25,550                    | 22,330  |              | 47,738     |  |  |
| Interest expense                                    | (8,905) | 52                        | (4)   |              | (8,857)    |  |  |
| Interest income                                     |         | 141                       | 1,085   |              | 1,226      |  |  |
| Other income  |         |                           | 813   |              | 813        |  |  |

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|--|----------|----|---------|----|---------|----|----------|----|---------|--|
| Intercompany income (expense)<br>Income (loss) from equity | 3,043    |    | (8,093) |    | 5,050   |    |          |    |         |  |
| investment in subsidiaries                                 | 35,434   |    | 22,863  |    |         |    | (58,297) |    |         |  |
| Income (loss) before taxes                                 | 29,430   |    | 40,513  |    | 29,274  |    | (58,297) |    | 40,920  |  |
| Income tax benefit (expense)                               | 2,104    |    | (5,079) |    | (6,411) |    |          |    | (9,386) |  |
| Net income (loss)  | \$31,534 | \$ | 35,434  | \$ | 22,863  | \$ | (58,297) | \$ | 31,534  |  |
|  |          |    | -19-    |    |         |    |          |    |         |  |

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|   | Nine Months Ended September 27, 2009<br>Non- |    |                        |   |           |              |           |      |           |  |  |
|---|--|----|------------------------|---|-----------|--------------|-----------|------|-----------|--|--|
|   | Issuer                                       |    | uarantor<br>bsidiaries | Guarantor<br>Subsidiaries<br>(In thousands) |           | Eliminations |           |      | Total     |  |  |
| Revenues  | \$   | \$ | 540,591                | \$  | 602,374   | \$           | (115,473) | \$ 1 | ,027,492  |  |  |
| Cost of sales                                       |  |    | (368,426)              |   | (473,755) |              | 115,473   |      | (726,708) |  |  |
| Gross profit<br>Selling, general and administrative |  |    | 172,165                |   | 128,619   |              |           |      | 300,784   |  |  |
| expenses  | (287)  |    | (110,154)              |   | (105,324) |              |           |      | (215,765) |  |  |
| Research and development                            |  |    | (21,961)               |   | (22,877)  |              |           |      | (44,838)  |  |  |
| Amortization of intangibles                         |  |    | (6,076)                |   | (5,683)   |              |           |      | (11,759)  |  |  |
| Asset impairment                                    |  |    | (4,040)                |   | (22,136)  |              |           |      | (26,176)  |  |  |
| Loss on sale of assets                              |  |    |                        |   | (17,184)  |              |           |      | (17,184)  |  |  |
| Operating income (loss)                             | (287)  |    | 29,934                 |   | (44,585)  |              |           |      | (14,938)  |  |  |
| Interest expense                                    | (28,630)                                     |    | 225                    |   | (388)     |              |           |      | (28,793)  |  |  |
| Interest income                                     | 104  |    | 106                    |   | 591       |              |           |      | 801       |  |  |
| Other income (expense)                              | (1,541)                                      |    |                        |   | 4,403     |              |           |      | 2,862     |  |  |
| Intercompany income (expense)                       | 9,026  |    | (10,531)               |   | 1,505     |              |           |      |           |  |  |
| Income (loss) from equity                           |  |    |                        |   |           |              |           |      |           |  |  |
| investment in subsidiaries                          | (31,303)                                     |    | (39,923)               |   |           |              | 71,226    |      |           |  |  |
| Income (loss) before taxes                          | (52,631)                                     |    | (20,189)               |   | (38,474)  |              | 71,226    |      | (40,068)  |  |  |
| Income tax benefit (expense)                        | 7,815  |    | (11,114)               |   | (1,449)   |              |           |      | (4,748)   |  |  |
| Net income (loss)                                   | \$ (44,816)                                  | \$ | (31,303)               | \$  | (39,923)  | \$           | 71,226    | \$   | (44,816)  |  |  |

| Nine | Months | Ended | September | 28, 2008 |
|------|--------|-------|-----------|----------|
|      |        | Non   | _         |          |

|                             |          |              | Non-           |              |              |  |
|-----------------------------|----------|--------------|----------------|--------------|--------------|--|
|                             |          | Guarantor    | Guarantor      |              |              |  |
|                             | Issuer   | Subsidiaries | Subsidiaries   | Eliminations | Total        |  |
|                             |          |              | (In thousands) | )            |              |  |
| Revenues                    | \$       | \$ 757,584   | \$ 994,485     | \$ (163,446) | \$ 1,588,623 |  |
| Cost of sales               |          | (546,661)    | (739,466)      | 163,446      | (1,122,681)  |  |
| Gross profit                |          | 210,923      | 255,019        |              | 465,942      |  |
| Selling, general and        |          |              |                |              |              |  |
| administrative expenses     | (175)    | (117,139)    | (149,911)      |              | (267,225)    |  |
| Research and development    |          | (9,895)      | (26,156)       |              | (36,051)     |  |
| Amortization of intangibles |          | (3,049)      | (6,237)        |              | (9,286)      |  |
| Asset impairment            |          | (12,302)     |                |              | (12,302)     |  |
| Loss on sale of assets      |          |              | (884)          |              | (884)        |  |
| Operating income (loss)     | (175)    | 68,538       | 71,831         |              | 140,194      |  |
| Interest expense            | (26,412) | 91           | (1,945)        |              | (28,266)     |  |

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| Interest income<br>Other income                            |                 | 328                 | 3,730<br>3,967     |                 | 4,058<br>3,967      |
|--|-----------------|---------------------|--------------------|-----------------|---------------------|
| Intercompany income (expense)<br>Income (loss) from equity | 9,895           | (17,378)            | 7,483              |                 | - )                 |
| investment in subsidiaries                                 | 96,405          | 60,539              |                    | (156,944)       |                     |
| Income (loss) before taxes<br>Income tax benefit (expense) | 79,713<br>6,511 | 112,118<br>(15,713) | 85,066<br>(24,527) | (156,944)       | 119,953<br>(33,729) |
| Net income (loss)  | \$ 86,224       | \$<br>96,405        | \$<br>60,539       | \$<br>(156,944) | \$<br>86,224        |
|  |                 | -20-                |                    |                 |                     |

# Supplemental Condensed Consolidating Statements of Cash Flows

|   | Nine Months Ended September 27, 2009<br>Non- |          |    |                        |    |                                     |              |            |
|---|--|----------|----|------------------------|----|-------------------------------------|--------------|------------|
|   | ]  | ssuer    |    | uarantor<br>bsidiaries | Su | uarantor<br>bsidiaries<br>housands) | Eliminations | Total      |
| Net cash provided by (used for) operating activities                                  | \$   | 90,627   | \$ | (24,900)               | \$ | 54,209                              | \$           | \$ 119,936 |
| Cash flows from investing activities:   |  |          |    |                        |    |                                     |              |            |
| Capital expenditures<br>Proceeds from disposal of tangible                            |  |          |    | (15,141)               |    | (11,037)                            |              | (26,178)   |
| assets  |  |          |    | (18)                   |    | 385                                 |              | 367        |
| Net cash used for investing<br>activities<br>Cash flows from financing<br>activities: |  |          |    | (15,159)               |    | (10,652)                            |              | (25,811)   |
| Borrowings under credit<br>arrangements<br>Payments under borrowing<br>arrangements   |  | 193,732  |    |                        |    |                                     |              | 193,732    |
|   | (  | 193,732) |    |                        |    |                                     |              | (193,732)  |
| Debt issuance costs   |  | (11,810) |    |                        |    |                                     |              | (11,810)   |
| Cash dividends paid<br>Tax deficiency related to                                      |  | (7,037)  |    |                        |    |                                     |              | (7,037)    |
| share-based compensation  |  | (1,507)  |    |                        |    |                                     |              | (1,507)    |
| Proceeds from exercises of stock options  |  | 23       |    |                        |    |                                     |              | 23         |
| Net cash used for financing<br>activities<br>Effect of currency exchange rate         |  | (20,331) |    |                        |    |                                     |              | (20,331)   |
| changes on cash and cash equivalents  |  |          |    |                        |    | 10,585                              |              | 10,585     |
| Increase (decrease) in cash and cash<br>equivalents<br>Cash and cash equivalents,     |  | 70,296   |    | (40,059)               |    | 54,142                              |              | 84,379     |
| beginning of period   |  | 130      |    | 57,522                 |    | 169,761                             |              | 227,413    |
| Cash and cash equivalents, end of period  | \$   | 70,426   | \$ | 17,463                 | \$ | 223,903                             | \$           | \$ 311,792 |
|   |  |          | -2 | 1-                     |    |                                     |              |            |

|   | Nine Months Ended September 28, 2008<br>Non- |                |    |                        |    |                                     |              |                      |
|---|--|----------------|----|------------------------|----|-------------------------------------|--------------|----------------------|
|   | Issu   | er             |    | uarantor<br>bsidiaries | Su | uarantor<br>bsidiaries<br>nousands) | Eliminations | Total                |
| Net cash provided by (used in) operating activities   | \$ 204                                       | ,132           | \$ | (100,682)              | \$ | 24,417                              | \$           | \$ 127,867           |
| Cash flows from investing activities:   |  |                |    |                        |    |                                     |              |                      |
| Capital expenditures<br>Cash used to invest in and acquire  |  |                |    | (10,941)               |    | (21,480)                            |              | (32,421)             |
| businesses<br>Proceeds from disposal of tangible  | (136   | ,028)          |    |                        |    | (8,597)                             |              | (144,625)            |
| assets  |  |                |    | 269                    |    | 40,219                              |              | 40,488               |
| Net cash provided by (used for)<br>investing activities<br>Cash flows from financing<br>activities:                     | (136   | ,028)          |    | (10,672)               |    | 10,142                              |              | (136,558)            |
| Borrowings under credit<br>arrangements   | 240  | ,000           |    |                        |    |                                     |              | 240,000              |
| Payments under borrowing<br>arrangements<br>Cash dividends paid   |  | ,000)<br>,616) |    |                        |    |                                     |              | (110,000)<br>(6,616) |
| Tax benefit related to share-based compensation   | 1  | ,297           |    |                        |    |                                     |              | 1,297                |
| Proceeds from exercises of stock<br>options   | 5  | ,957           |    |                        |    |                                     |              | 5,957                |
| Payments under share repurchase<br>program<br>Intercompany capital contributions  |  | ,336)<br>,242) |    | 130,242                |    |                                     |              | (68,336)             |
| Net cash provided by (used for)<br>financing activities<br>Effect of currency exchange rate<br>changes on cash and cash | (67  | ,940)          |    | 130,242                |    |                                     |              | 62,302               |
| equivalents   |  |                |    |                        |    | 1,864                               |              | 1,864                |
| Increase in cash and cash<br>equivalents<br>Cash and cash equivalents,<br>beginning of period                           |  | 164            |    | 18,888<br>13,947       |    | 36,423<br>146,017                   |              | 55,475<br>159,964    |
| Cash and cash equivalents, end of period  | \$   | 164            | \$ | 32,835                 | \$ | 182,440                             | \$           | \$ 215,439           |

# Item 2: Management s Discussion and Analysis of Financial Condition and Results of Operations Overview

We design, manufacture, and market signal transmission solutions, including cable, connectivity, and active components for mission-critical applications in markets ranging from industrial automation to data centers, broadcast studios, and aerospace.

We consider revenue growth, operating margin, cash flows, return on invested capital, and working capital management metrics to be our key operating performance indicators.

## Trends and Events

The following trends and events arising during 2009 have had varying effects on our financial condition, results of operations and cash flows.

## **Global Restructuring Activities**

In 2008, we announced our decision to further streamline our manufacturing, sales, and administrative functions worldwide in an effort to reduce costs and mitigate the weakening demand experienced throughout the global economy. In the first nine months of 2009, we continued to implement our plan to streamline these functions and recognized severance costs and asset impairment losses of \$26.3 million and \$26.2 million, respectively, related to these restructuring actions. We continuously review our business strategies and evaluate potential restructuring actions. This could result in additional restructuring costs in future periods.

## Share-Based Compensation

We provide certain employees with share-based compensation in the form of stock options, stock appreciation rights, restricted stock units with service vesting conditions, and restricted stock units with performance vesting conditions. At September 27, 2009, the total unrecognized compensation cost related to all nonvested awards was \$17.1 million. That cost is expected to be recognized over a weighted-average period of 1.8 years.

## Product Demand

Many of our customers are distributors that stock inventory for resale. Due to the weakening demand experienced throughout the global economy, many of our customers have lowered their inventory balances. Our revenues are negatively impacted by these inventory reductions. Our customers may continue this trend.

# Off-Balance Sheet Arrangements

We have no off-balance sheet arrangements that have or are reasonably likely to have a material effect on our financial condition, results of operations, or cash flows.

## Recent Accounting Pronouncements

Discussion regarding recent accounting pronouncements is included in Note 1 to the Consolidated Financial Statements.

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Critical Accounting Policies

During the nine months ended September 27, 2009:

We did not change any of our existing critical accounting policies from those listed in our 2008 Annual Report on Form 10-K;

No existing accounting policies became critical accounting policies because of an increase in the materiality of associated transactions or changes in the circumstances to which associated judgments and estimates relate; and

There were no significant changes in the manner in which critical accounting policies were applied or in which related judgments and estimates were developed.

# **Results of Operations**

Consolidated Continuing Operations

|                            | Three M   | Ionths Ended  |             | onths Ended |               |         |
|----------------------------|-----------|---------------|-------------|-------------|---------------|---------|
|                            | September |               |             | September   |               |         |
|                            | 27,       | September 28, | %           | 27,         | September 28, | %       |
|                            | 2009      | 2008          | Change      | 2009        | 2008          | Change  |
|                            |           | (in t         | housands, e |             |               |         |
| Revenues                   | \$355,159 | \$ 520,494    | -31.8%      | \$1,027,492 | \$ 1,588,623  | -35.3%  |
| Gross profit               | 108,073   | 153,652       | -29.7%      | 300,784     | 465,942       | -35.4%  |
| Selling, general and       |           |               |             |             |               |         |
| administrative expenses    | 71,489    | 85,149        | -16.0%      | 215,765     | 267,225       | -19.3%  |
| Research and development   | 14,161    | 15,887        | -10.9%      | 44,838      | 36,051        | 24.4%   |
| Operating income (loss)    | 18,440    | 47,738        | -61.4%      | (14,938)    | 140,194       | -110.7% |
| Income (loss) before taxes | 8,482     | 40,920        | -79.3%      | (40,068)    | 119,953       | -133.4% |
| Net income (loss)          | (7,476)   | 31,534        | -123.7%     | (44,816)    | 86,224        | -152.0% |
|                            | 1 .       | .1 • 1 1 •    |             | 07 0000 6 1 | C 11 ·        |         |

Revenues decreased in the three- and nine-month periods ended September 27, 2009 for the following reasons: A decrease in unit sales volume due to broad-based market declines resulted in a revenue decrease of

\$111.9 million and \$416.7 million, respectively.

A decrease in copper prices resulted in sales price decreases totaling \$31.2 million and \$92.6 million, respectively.

Unfavorable currency translation of \$7.7 million and \$46.1 million, respectively, due to the U.S. dollar strengthening against many foreign currencies including the euro and Canadian dollar.

Lost sales from the disposal of two businesses in Europe resulted in a revenue decrease of \$23.3 million and \$39.7 million, respectively.

The negative impact that the factors listed above had on the revenue comparison was partially offset by \$0.1 million and \$25.3 million, respectively, of acquired revenues from our July 16, 2008 acquisition of Trapeze Networks, Inc. (Trapeze). Acquired revenues include the period from January 1, 2009 through July 16, 2009. The remaining change in total revenues in each of the three- and nine-month periods ended September 27, 2009 was due to changes in the deferred revenue balance at Trapeze.

Gross profit decreased in the three- and nine-month periods ended September 27, 2009 from the comparable periods in 2008 due to the decreases in revenue as discussed above and increases in severance and other restructuring costs. In the three- and nine-month periods ended September 27, 2009, cost of sales included \$5.3 million and \$28.1 million, respectively, of severance and other restructuring costs.

These costs primarily relate to global restructuring actions to further streamline our manufacturing functions worldwide in an effort to reduce costs and mitigate the weakening demand experienced throughout the global economy. Other restructuring costs include equipment transfer costs, contract termination costs, employee relocation costs, and other restructuring related charges. The comparable three-month period of 2008 included a benefit to cost of sales of \$3.0 million primarily due to cost of sales deferrals at Trapeze. Cost of sales in the nine-month period of 2008 included severance and cost of sales deferrals that netted to an expense of \$3.3 million. Excluding the impact of these items, gross profit margin in the three- and nine-month periods ended September 27, 2009 increased 180 basis points and 220 basis points, respectively, due to cost reductions from our Lean enterprise strategies and global restructuring actions.

Selling, general and administrative (SG&A) expenses decreased more than 15% in each of the three- and nine-month periods ended September 27, 2009 from the comparable periods in 2008. These decreases are primarily due to lower payroll costs associated with a decrease in sales and administration employees and lower discretionary spending for items such as travel, consulting, and advertising. The three- and nine-month periods of 2009 included \$3.4 million and \$4.2 million more severance and other restructuring costs compared to the comparable periods of 2008, respectively. Excluding these costs, SG&A expenses decreased more than 20% in each of the three- and nine-month periods ended September 27, 2009.

The decrease in research and development costs in the three-month period ended September 27, 2009 is primarily due to a decrease in nonrecurring expenses from the effects of purchase accounting. In connection with the acquisition of Trapeze in July 2008, we incurred in-process research and development charges of \$1.5 million in the three-month period ended September 28, 2008. The increase in research and development costs in the nine-month period ended September 27, 2009 is primarily due to recognizing nine months of expense from Trapeze compared to only three months in 2008. Trapeze incurred \$11.2 million of research and development costs in the first six months of 2009. This increase was partially offset by decreases in the other operating segments, which incurred lower payroll costs due to our global restructuring actions.

During the first nine months of 2009, we recognized asset impairment losses totaling \$26.2 million primarily related to a German cable business that we sold. In the third quarter of 2008, we recognized an impairment loss of \$0.8 million related to our North American manufacturing restructuring. During the first nine months of 2008, we recognized an impairment loss of \$7.3 million due to the decision to close our manufacturing facility in Manchester, Connecticut. We also recognized an impairment loss of \$4.2 million in 2008 related to our decision to consolidate capacity and dispose of excess machinery and equipment.

During the first nine months of 2009, we sold a 95% ownership interest in a German cable business that sells primarily to the automotive industry. The sales price was \$0.4 million, and we recognized a loss of \$17.2 million on the transaction. In 2008, we sold and leased back certain Americas segment real estate in Mexico. The sales price was \$25.0 million, and we recognized a loss of \$0.9 million on the transaction.

We recognized income tax expense of \$4.7 million in the nine-month period ended September 27, 2009 despite incurring a loss before taxes. The effective tax rate for the nine-month period ended September 27, 2009 was negative due to expected annual income and losses in various jurisdictions with varying tax rates. However, the mix of jurisdictional income and losses in the fourth quarter of 2009 are expected to result in the recognition of a tax benefit during that quarter.

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## Americas Segment

|   | Three Mor | ths Ended |                | Nine Months Ended |           |        |  |
|---|-----------|-----------|----------------|-------------------|-----------|--------|--|
|   | September | September |                | September         | September |        |  |
|   | 27,       | 28,       | %              | 27,               | 28,       | %      |  |
|   | 2009      | 2008      | Change         | 2009              | 2008      | Change |  |
|   |           | (in       | thousands, exe | cept percentages) |           |        |  |
| Total revenues                                | \$205,129 | \$290,927 | -29.5%         | \$592,952         | \$863,476 | -31.3% |  |
| Operating income <i>as a percent of total</i> | 31,153    | 51,148    | -39.1%         | 89,332            | 121,628   | -26.6% |  |
| revenues                                      | 15.2%     | 17.6%     |                | 15.1%             | 14.1%     |        |  |

Americas total revenues, which include affiliate revenues, decreased in the three- and nine-month periods ended September 27, 2009 from the comparable periods in 2008 due to lower unit sales volume of \$68.7 million and \$189.1 million, respectively. Lower demand in the United States contributed to lower volume across all vertical markets as approximately 75% of the segment s external customer revenues are generated from customers located in the United States. Similarly, lower demand in Europe and Asia and increasing localization of manufacturing in our Asia Pacific segment resulted in a decrease in affiliate revenues in the three- and nine-month periods ended September 27, 2009 of \$0.7 million and \$19.2 million, respectively. A decrease in copper prices resulted in lower selling prices that contributed \$14.5 million and \$50.0 million, respectively, to the decrease in revenues. The remaining decrease in revenues was due to unfavorable currency translation, which was primarily a result of the U.S. dollar strengthening against the Canadian dollar.

Operating income decreased in the three- and nine-month periods ended September 27, 2009 due to the decrease in revenues as discussed above. Operating income was also affected by \$4.1 million of severance and other restructuring charges that the segment recognized in the third quarter of 2009 primarily related to our global restructuring actions. In the third quarter of 2008, the segment recognized asset impairment and severance charges of \$0.9 million. Excluding the impact of these charges, operating margin for the third quarter decreased from 17.9% in 2008 to 17.2% in 2009 as the decrease in revenues more than offset the cost savings from our various restructuring actions and strategic initiatives. However, in the nine-month period ended September 27, 2009 operating margin improved due to manufacturing cost savings resulting from the benefits of our restructuring actions and the successful execution of our regional manufacturing and Lean enterprise strategies.

## Wireless Segment

|                       | Three Mor           | nths Ended |                | Nine Months Ended |           |         |  |
|-----------------------|---------------------|------------|----------------|-------------------|-----------|---------|--|
|                       | September September |            |                | September         | September |         |  |
|                       | 27,                 | 28,        | %              | 27,               | 28,       | %       |  |
|                       | 2009                | 2008       | Change         | 2009              | 2008      | Change  |  |
|                       |                     | (in        | n thousands, e | xcept percentage  | -         |         |  |
| Total revenues        | \$14,910            | \$ 7,830   | 90.4%          | \$ 40,147         | \$ 7,830  | 412.7%  |  |
| Operating loss        | (6,644)             | (8,784)    | 24.4%          | (22,944)          | (8,784)   | -161.2% |  |
| as a percent of total |                     |            |                |                   |           |         |  |
| revenues              | -44.6%              | -112.2%    |                | -57.1%            | -112.2%   |         |  |

The Wireless segment consists of Trapeze, which we acquired on July 16, 2008. Sales transactions from our Wireless segment often involve multiple elements in which the sales proceeds are deferred and recognized ratably over the period related to the last delivered element. As of September 27, 2009, total deferred revenue and deferred cost of sales were \$21.0 million and \$7.8 million, respectively. The deferred revenue and deferred cost of sales are expected to be amortized over various periods ranging from one to three years.

The changes in the deferred revenue and deferred cost of sales balances are as follows (in thousands):

|   | Deferred<br>Revenue |    | Deferred Cost<br>of<br>Sales |    | Deferred<br>Gross<br>Profit |  |
|---|---------------------|----|------------------------------|----|-----------------------------|--|
|   |                     |    |                              |    |                             |  |
| Balance, September 27, 2009<br>Balance, June 28, 2009 | \$ 21,009<br>20,948 | \$ | 7,784<br>7,235               | \$ | 13,225<br>13,713            |  |
| Datance, Julie 20, 2007                               | 20,740              |    | 1,235                        |    | 15,715                      |  |
| Increase (decrease)                                   | \$ 61               | \$ | 549                          | \$ | (488)                       |  |
| Balance, September 28, 2008                           | \$ 10,721           | \$ | 3,544                        | \$ | 7,177                       |  |
| Balance, July 16, 2008                                | 2,000               |    | 244                          |    | 1,756                       |  |
| Increase  | \$ 8,721            | \$ | 3,300                        | \$ | 5,421                       |  |
| Balance, September 27, 2009                           | \$ 21,009           | \$ | 7,784                        | \$ | 13,225                      |  |
| Balance, December 31, 2008                            | 20,166              | Ψ  | 7,270                        | φ  | 12,896                      |  |
| Increase  | \$ 843              | \$ | 514                          | \$ | 329                         |  |

Wireless total revenues increased in the three-month period ended September 27, 2009 from the comparable period in 2008 due to changes in deferred revenue. In the third quarter of 2008, the \$8.7 million increase in deferred revenue negatively impacted revenue for the quarter. In the third quarter of 2009, the change in deferred revenue and its negative impact was only \$0.1 million. The increase in revenue that resulted from the changes in deferred revenue was partially offset by lower selling prices. Total revenues increased in the nine-month period ended September 27, 2009 from the comparable period in 2008 due to the changes in deferred revenue discussed above and \$25.3 million of acquired revenues, which include revenues from Trapeze for the period from January 1, 2009 through July 16, 2009. Operating loss improved in the three-month period ended September 27, 2009 due to the increase in revenues as discussed above. Operating loss also improved because the prior year period included \$2.1 million of nonrecurring expenses from the effects of purchase accounting, including in-process research and development charges of \$1.5 million, amortization of the sales backlog intangible of \$0.4 million, and inventory cost step-up of \$0.2 million, which was included in cost of sales. Operating loss in the nine-month period ended September 27, 2009 was greater than the loss in 2008 because the prior year period only includes Trapeze s results of operations from the acquisition date of July 16, 2008 through September 28, 2008. EMEA Segment

|                       | Three Mor | nths Ended  |        | Nine Months Ended |                        |         |  |
|-----------------------|-----------|-------------|--------|-------------------|------------------------|---------|--|
|                       | September | September   |        | September         | September              |         |  |
|                       | 27,       | 28,         | %      | 27,               | 28,                    | %       |  |
|                       | 2009      | 2008        | Change | 2009              | 2008                   | Change  |  |
|                       |           | (in thousan |        |                   | s, except percentages) |         |  |
| Total revenues        | \$94,111  | \$160,307   | -41.3% | \$293,991         | \$538,190              | -45.4%  |  |
| Operating income      |           |             |        |                   |                        |         |  |
| (loss)                | 5,596     | 11,674      | -52.1% | (51,029)          | 52,903                 | -196.5% |  |
| as a percent of total |           |             |        |                   |                        |         |  |
| revenues              | 5.9%      | 7.3%        |        | -17.4%            | 9.8%                   |         |  |

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EMEA total revenues, which include affiliate revenues, decreased in the three- and nine-month periods ended September 27, 2009 from the comparable periods in 2008 due to lower unit sales volume of \$26.7 million and \$137.8 million, respectively. The broad-based market declines have continued in Europe resulting in lower volume across all vertical markets. Similarly, lower demand in the United States and

Asia resulted in a decrease in affiliate revenues in the three- and nine-month periods ended September 27, 2009 of \$7.7 million and \$26.8 million, respectively. Lost sales from the disposal of two businesses contributed \$23.3 million and \$39.8 million, respectively, to the revenue decrease. The decrease in revenues was also due to \$5.4 million and \$32.6 million, respectively, of unfavorable currency translation, primarily from the U.S. dollar strengthening against the euro. The remaining decrease in revenues was due to a decrease in copper prices that resulted in lower selling prices.

Operating income decreased in the three- and nine-month periods ended September 27, 2009 due to the decrease in revenues as discussed above, a loss on sale of assets, and an increase in asset impairment and severance charges. In the third quarter of 2009, the segment recognized \$4.8 million of contract termination costs and other restructuring charges. Excluding the impact of these charges, operating margin for the third quarter of 2009 increased to 11.0% due to the cost savings from our various restructuring actions. In the nine-month period ended September 27, 2009, the segment recognized a \$17.2 million loss on the sale of a German cable business. It also recognized \$21.5 million of asset impairment losses, \$23.8 million of severance, and \$8.5 million of other restructuring charges primarily related to our global restructuring actions. In the nine-month period ended September 28, 2008, the segment recognized severance and other restructuring charges of \$5.4 million. Excluding the impact of these charges, operating margin for the nine-month period decreased from 10.8% in 2008 to 6.8% in 2009 as the decrease in revenues more than offset the cost savings from our various restructuring actions.

Asia Pacific Segment

|                       | Three Mor           | nths Ended |                 | Nine Mon         |           |        |  |
|-----------------------|---------------------|------------|-----------------|------------------|-----------|--------|--|
|                       | September September |            |                 | September        | September |        |  |
|                       | 27,                 | 28,        | %               | 27,              | 28,       | %      |  |
|                       | 2009                | 2008       | Change          | 2009             | 2008      | Change |  |
|                       |                     | (ii        | n thousands, ex | cept percentages |           |        |  |
| Total revenues        | \$67,102            | \$95,978   | -30.1%          | \$170,956        | \$295,828 | -42.2% |  |
| Operating income      | 6,700               | 11,755     | -43.0%          | 18,296           | 38,817    | -52.9% |  |
| as a percent of total |                     |            |                 |                  |           |        |  |
| revenues              | 10.0%               | 12.2%      |                 | 10.7%            | 13.1%     |        |  |

Asia Pacific total revenues decreased in the three- and nine-month periods ended September 27, 2009 from the comparable periods in 2008 due to lower unit sales volume of \$16.6 million and \$89.9 million, respectively. The broad-based market declines have continued in Asia resulting in lower volume across most vertical markets. A decrease in copper prices resulted in lower selling prices that contributed \$11.8 million and \$33.5 million, respectively, to the decrease in revenues. The remaining decrease in revenues was due to unfavorable currency translation.

Operating income decreased in the three- and nine-month periods ended September 27, 2009 due to the decrease in revenues as discussed above. Despite the significant decrease in revenues, operating margins remained at or above 10.0% in 2009 due to gross profit margin improvement from our product portfolio management actions and cost savings from our restructuring actions.

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## Corporate Expenses

|                          | Three Mor                          | nths Ended       |                 | Nine Months Ended |                  |            |  |  |  |
|--------------------------|------------------------------------|------------------|-----------------|-------------------|------------------|------------|--|--|--|
|                          | September                          | September        |                 | September         | September        |            |  |  |  |
|                          | 27,                                | 28,              | %               | 27,               | 28,              | %          |  |  |  |
|                          | 2009                               | 2008             | Change          | 2009              | 2008             | Change     |  |  |  |
|                          | (in thousands, except percentages) |                  |                 |                   |                  |            |  |  |  |
| Total corporate          |                                    |                  |                 |                   |                  |            |  |  |  |
| expenses                 | \$10,141                           | \$10,824         | -6.3%           | \$27,808          | \$37,047         | -24.9%     |  |  |  |
| Corporate expenses incl  | ude administrative                 | and other costs  | that are not al | located to the op | erating segments | . These    |  |  |  |
| expenses decreased in th | he three- and nine-                | month periods er | ded Septemb     | er 27, 2009 from  | the comparable   | periods in |  |  |  |

2008 due to lower payroll costs, consulting fees, and other discretionary items such as travel costs.

## Liquidity and Capital Resources

Significant factors that have affected or may affect our cash liquidity include (1) cash provided by operating activities, (2) disposals of tangible assets, (3) exercises of stock options, (4) cash used for business acquisitions, restructuring actions, capital expenditures, share repurchases and dividends, and (5) our available credit facilities and other borrowing arrangements. We expect our operating activities to generate cash throughout 2009 and believe our sources of liquidity are sufficient to fund current working capital requirements, capital expenditures, contributions for our retirement plans, quarterly dividend payments, severance payments from our restructuring actions, and our short-term operating strategies. Economic conditions worldwide, customer demand, competitive market forces, customer acceptance of our product mix, and commodities pricing could affect our ability to continue to fund our future needs from business operations.

The following table is derived from our Consolidated Cash Flow Statements:

|  | Nine Months Ended<br>September September 28, |    |           |
|--|--|----|-----------|
|  | 27, 2009                                     |    | 2008      |
|  | (In thousands)                               |    |           |
| Net cash provided by (used for):                                       |  |    |           |
| Operating activities   | \$119,936                                    | \$ | 127,867   |
| Investing activities   | (25,811)                                     |    | (136,558) |
| Financing activities   | (20,331)                                     |    | 62,302    |
| Effects of currency exchange rate changes on cash and cash equivalents | 10,585                                       |    | 1,864     |
| Increase in cash and cash equivalents                                  | 84,379                                       |    | 55,475    |
| Cash and cash equivalents, beginning of period                         | 227,413                                      |    | 159,964   |
| Cash and cash equivalents, end of period                               | \$311,792                                    | \$ | 215,439   |

Net cash provided by operating activities, a key source of our liquidity, decreased by \$7.9 million in the nine-month period ended September 27, 2009 from the comparable period in 2008 primarily due to a decrease in income partially offset by a favorable net change in operating assets and liabilities. This favorable change was primarily due to improvements in receivables and inventories as we reduced production and inventory levels at a greater rate than the decrease in customer demand. In the nine-month period ended September 27, 2009, the change in accrued liabilities included \$45.9 million of total severance payments related to our restructuring actions. Total severance payments during the nine months ended September 28, 2008 were \$7.7 million.

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Net cash used for investing activities totaled \$25.8 million in the first nine months of 2009 compared to \$136.6 million in the first nine months of 2008. Investing activities in the first nine months of 2009 primarily related to capital expenditures for enterprise resource planning software and capacity enhancements at certain locations. Investing activities in the first nine months of 2008 primarily related to payments for the acquisition of Trapeze and capital expenditures that include the construction of a new manufacturing facility in China partially offset by proceeds from the sales of assets including sales of certain real estate in Mexico and our telecommunications cable operations in the Czech Republic. We anticipate that future capital expenditures will be funded with available cash. Net cash used for financing activities totaled \$20.3 million in the first nine months of 2009 compared to net cash provided by financing activities of \$62.3 million in the first nine months of 2008. Financing activities in the first nine months of 2009 included \$193.7 million of proceeds from the issuance of senior subordinated notes and offsetting payments on our senior secured credit facility. We also incurred \$11.8 million of debt issuance costs and paid \$7.0 million of dividends. Financing activities in the first nine months of 2008 primarily related to \$240.0 million of borrowings under our senior secured credit facility to fund the acquisition of Trapeze and pay the \$110.0 million of principal on our convertible subordinated debentures that were redeemed. We also repurchased \$68.3 million of our common stock.

In the first quarter of 2009, we amended our senior secured credit facility and changed the definition of EBITDA used in the computation of the debt-to-EBITDA leverage ratio covenant. In the third quarter of 2009, we further amended the facility to extend the term from January 2011 to January 2013 and to reduce the size from \$350.0 million to \$250.0 million through January 2011. In January 2011, the size of the facility reduces from \$250.0 million to \$230.0 million. Although the amendments increased the cost of borrowings under the facility, they provide us with additional flexibility in managing liquidity through the weaker global demand in our served markets. As of September 27, 2009, we had \$85.0 million in available borrowing capacity under our senior secured credit facility and we were in compliance with all of the amended covenants.

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## **Forward-Looking Statements**

Statements in this report other than historical facts are forward-looking statements made in reliance upon the safe harbor of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include any statements regarding future revenues, costs and expenses, operating income, earnings per share, margins, cash flows, dividends, and capital expenditures. These forward-looking statements are based on forecasts and projections about the industries which we serve and about general economic conditions. They reflect management s beliefs and assumptions. They are not guarantees of future performance and they involve risk and uncertainty. Our actual results may differ materially from these expectations. The current global economic slowdown has adversely affected our results of operations and may continue to do so. Turbulence in financial markets may increase our borrowing costs. Additional factors that may cause actual results to differ from our expectations include: our reliance on key distributors in marketing products; our ability to execute and realize the expected benefits from strategic initiatives (including revenue growth, cost control and productivity improvement programs); changes in the level of economic activity in our major geographic markets; difficulties in realigning manufacturing capacity and capabilities among our global manufacturing facilities; the competitiveness of the global cable, connectivity and wireless industries; variability in our quarterly and annual effective tax rates; changes in accounting rules and interpretation of these rules which may affect our reported earnings; changes in currency exchange rates and political and economic uncertainties in the countries where we conduct business; demand for our products; the cost and availability of materials including copper, plastic compounds derived from fossil fuels, and other materials; energy costs; our ability to successfully integrate acquired businesses; our ability to develop and introduce new products; having to recognize charges that would reduce income as a result of impairing goodwill and other intangible assets; and other factors.

For a more complete discussion of risk factors, please see our 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 27, 2009. We disclaim any duty to update any forward-looking statements as a result of new information, future developments, or otherwise.

## Item 3: Quantitative and Qualitative Disclosures about Market Risks

Item 7A of our 2008 Annual Report on Form 10-K provides more information as to the practices and instruments that we use to manage market risks. There were no material changes in our exposure to market risks since December 31, 2008.

## **Item 4: Controls and Procedures**

As of the end of the period covered by this report, we conducted an evaluation, under the supervision and with the participation of the principal executive officer and principal financial officer, of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based on this evaluation, the principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

There was no change in our internal control over financial reporting during our most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## PART II OTHER INFORMATION

## **Item 1: Legal Proceedings**

We are a party to various legal proceedings and administrative actions that are incidental to our operations. These proceedings include personal injury cases, 97 of which are pending as of October 15, 2009, in which we are one of many defendants. Electricians have filed a majority of these cases, primarily in New Jersey and Pennsylvania, generally seeking compensatory, special and punitive damages. Typically in these cases, the claimant alleges injury from alleged exposure to a heat-resistant asbestos fiber. Our alleged predecessors had a small number of products that contained the fiber, but ceased production of such products more than 20 years ago. Through October 15, 2009, we have been dismissed, or reached agreement to be dismissed, in more than 300 similar cases without any going to trial, and with only a small number of these involving any payment to the claimant. In our opinion, the proceedings and actions in which we are involved should not, individually or in the aggregate, have a material adverse effect on our financial condition, operating results, or cash flows. However, since the trends and outcome of this litigation are inherently uncertain, we cannot give absolute assurance regarding the future resolution of such litigation or that such litigation may not become material in the future.

## Item 1A: Risk Factors

There have been no material changes with respect to risk factors as previously disclosed in our 2008 Annual Report on Form 10-K.

# Item 6: Exhibits

Exhibits

Exhibit 31.1 Certificate of the Chief Executive Officer pursuant to § 302 of the Sarbanes-Oxley Act of 2002.

- Exhibit 31.2 Certificate of the Chief Financial Officer pursuant to § 302 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32.1 Certificate of the Chief Executive Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002.
- Exhibit 32.2 Certificate of the Chief Financial Officer pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002.



Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

|                        | BELDEN INC.   |
|------------------------|---|
| Date: November 3, 2009 | By: /s/ John S. Stroup<br>John S. Stroup<br>President, Chief Executive Officer and Director                 |
| Date: November 3, 2009 | By: /s/ Gray G. Benoist<br>Gray G. Benoist<br>Senior Vice President, Finance and Chief<br>Financial Officer |
| Date: November 3, 2009 | By: /s/ John S. Norman<br>John S. Norman<br>Vice President, Controller and Chief Accounting<br>Officer      |

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