FNB CORP/FL/ Form 10-Q August 08, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

(Mark One)

p Quarterly Report Pursuant to Section 13 or For the quarterly period ended June 30, 2007	15(d) of The Securities Exchange Act of 1934					
For the transition period from to	15(d) of The Securities Exchange Act of 1934					
Commission file number 001-31940  F.N.B. CORPORATION  (Exact name of registrant as specified in its charter)						
Florida	25-1255406					
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)					
One F.N.B. Boulevard, Hermitage, PA	16148					
(Address of principal executive offices)	(Zip Code)					
Registrant s telephone number, inc	cluding area code: <b>724-981-6000</b>					
(Former name, former address and former Indicate by check mark whether the registrant (1) has filed al Securities Exchange Act of 1934 during the preceding 12 mo required to file such reports), and (2) has been subject to such Indicate by check mark whether the registrant is a large accelerate. See definition of accelerated filer and large accelerated Accelerated Filer by Accelerated Indicate by check mark whether the registrant is a shell component on No by	l reports required to be filed by Section 13 or 15(d) of the onths (or for such shorter period that the registrant was a filing requirements for the past 90 days. Yes p No o lerated filer, an accelerated filer, or a non-accelerated atted filer in Rule 12b-2 of the Exchange Act. ed Filer o Non-accelerated Filer o					
APPLICABLE ONLY TO C	CORPORATE ISSUERS:					
Indicate the number of shares outstanding of each of the issue date.	er s classes of common stock, as of the latest practicable					
Class Common Stock, \$0.01 Par Value	Outstanding at July 31, 2007 60,544,115 Shares					

# F.N.B. CORPORATION

# **FORM 10-Q**

June 30, 2007

**INDEX** 

PART I	FINANCIAL INFORMATION	PAGE
Item 1.	Financial Statements	
	Consolidated Balance Sheets Consolidated Statements of Income Consolidated Statements of Stockholders Equity Consolidated Statements of Cash Flows Notes to Consolidated Financial Statements Report of Independent Registered Public Accounting Firm	2 3 4 5 6 20
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	21
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	37
Item 4.	Controls and Procedures	37
PART II	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	38
Item 1A.	Risk Factors	38
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	38
Item 3.	Defaults Upon Senior Securities	38
Item 4.	Submission of Matters to a Vote of Security Holders	39
Item 5.	Other Information	39
Item 6.	<u>Exhibits</u>	40
Signatures EX-31.1 EX-31.2 EX-32.1 EX-32.2	1	41

# F.N.B. CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

Dollars in thousands, except par value

	June 30, 2007 (Unaudited)	December 31, 2006
Assets		
Cash and due from banks	\$ 137,638	\$ 122,362
Interest bearing deposits with banks	1,086	1,472
Securities available for sale	293,386	258,279
Securities held to maturity (fair value of \$721,845 and \$766,295)	741,604	776,079
Mortgage loans held for sale	8,467	3,955
Loans, net of unearned income of \$25,308 and \$26,704	4,292,314	4,253,144
Allowance for loan losses	(51,252)	(52,575)
Net Loans	4,241,062	4,200,569
Premises and equipment, net	84,464	86,532
Goodwill	242,120	242,479
Core deposit and other intangible assets, net	21,645	23,859
Bank owned life insurance	132,870	131,391
Other assets	156,907	160,615
Total Assets	\$ 6,061,249	\$ 6,007,592
Liabilities Deposits:		
Non-interest bearing demand	\$ 667,646	\$ 654,617
Savings and NOW	2,056,484	1,944,707
Certificates and other time deposits	1,730,438	1,773,518
<b>Total Deposits</b>	4,454,568	4,372,842
Short-term borrowings	414,759	363,910
Long-term debt	439,444	519,890
Junior subordinated debt owed to unconsolidated subsidiary trusts	151,031	151,031
Other liabilities	62,704	62,547
Total Liabilities	5,522,506	5,470,220
Stockholders Equity Common stock \$0.01 par value Authorized 500,000,000 shares		
Issued 60,454,933 and 60,451,533 shares	602	601
Additional paid-in capital	507,066	506,024
Retained earnings	37,716	33,321
Accumulated other comprehensive loss	(5,624)	(1,546)
Treasury stock 58,724 and 57,254 shares at cost	(1,017)	(1,028)

Total Stockholders Equity 538,743 537,372

**Total Liabilities and Stockholders Equity** \$ 6,061,249 \$ 6,007,592

See accompanying Notes to Consolidated Financial Statements

2

# F.N.B. CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME

Dollars in thousands, except per share data Unaudited

	Three Months Ended June 30,			chs Ended e 30,
	2007	2006	2007	2006
Interest Income				
Loans, including fees	\$78,731	\$ 69,867	\$ 156,656	\$ 133,887
Securities:				
Taxable	10,919	12,002	21,928	24,253
Nontaxable	1,438	1,149	2,818	2,261
Dividends	74	140	172	312
Other	458	307	533	373
<b>Total Interest Income</b>	91,620	83,465	182,107	161,086
Interest Expense				
Deposits	31,329	25,465	61,575	46,444
Short-term borrowings	4,458	3,624	9,186	7,221
Long-term debt	4,745	4,924	9,625	9,719
Junior subordinated debt owed to unconsolidated				
subsidiary trusts	2,739	2,759	5,452	5,190
<b>Total Interest Expense</b>	43,271	36,772	85,838	68,574
Net Interest Income	48,349	46,693	96,269	92,512
Provision for loan losses	1,838	2,497	3,685	5,455
Net Interest Income After Provision for Loan Losses	46,511	44,196	92,584	87,057
Non-Interest Income				
Service charges	10,212	10,189	19,830	19,879
Insurance commissions and fees	3,230	3,239	7,649	7,339
Securities commissions and fees	1,650	1,308	2,926	2,255
Trust	2,118	1,859	4,280	3,703
Gain on sale of securities	304	340	1,044	887
Gain on sale of mortgage loans	359	400	726	698
Bank owned life insurance	1,025	823	1,990	1,600
Other	1,477	2,181	2,846	3,607
<b>Total Non-Interest Income</b>	20,375	20,339	41,291	39,968
Non-Interest Expense				
Salaries and employee benefits	21,475	21,141	43,741	42,459
Net occupancy	3,667	3,474	7,471	6,840
Equipment	3,297	3,281	6,658	6,593
Amortization of intangibles	1,103	1,029	2,206	1,960

Other	-	12,280		11,799		23,642		22,643
<b>Total Non-Interest Expense</b>	2	41,822	2	40,724		83,718		80,495
Income Before Income Taxes Income taxes	2	25,064 7,442	2	23,811 7,176		50,157 15,165		46,530 14,093
Net Income	\$	17,622	\$ 1	16,635	\$	34,992	\$	32,437
Net Income per Common Share								
Basic	\$	0.29	\$	0.29	\$	0.58	\$	0.56
Diluted		0.29		0.28		0.58		0.56
Cash Dividends per Common Share 0.235 0.235 0.47 0.47 See accompanying Notes to Consolidated Financial Statements								

# F.N.B. CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY

Dollars in thousands Unaudited

							umulate Other				
				Additional	C	om	prehensi	ive Def	ferred		
		prehensiv ncome	mmon tock	Paid-In Capital	Retained Earnings		ncome (Loss)		tock ensatior	Treasury Stock	Total
Balance at January 1, 2007 Net income Change in other comprehensive	\$	34,992	\$ 601	\$ 506,024	\$ 33,321 34,992	\$	(1,546)			\$ (1,028)	\$ 537,372 34,992
loss		(4,078)					(4,078)	)			(4,078)
Comprehensive income	\$	30,914									
Cash dividends declared: Common stock											
\$0.47/share Purchase of					(28,384)						(28,384)
common stock Issuance of										(5,777)	(5,777)
common stock			1	(2)	(1,039)					5,788	4,748
Restricted stock compensation Tax benefit of				668							668
stock-based compensation Cumulative effect	t			376							376
of change in accounting for uncertainties in income taxes (FIN 48 see the	·										
Income Taxes note)					(1,174)						(1,174)
Balance at June 30, 2007			\$ 602	\$ 507,066	\$ 37,716	\$	(5,624)	)		\$ (1,017)	\$ 538,743
Balance at January 1, 2006 Net income	\$	32,437	\$ 575	\$ 454,546	\$ 24,376 32,437	\$	3,597	\$	(4,154)	\$ (1,738)	\$ 477,202 32,437

Change in other comprehensive loss		(699)							(699)			(699)
Comprehensive income	\$	31,738										
Cash dividends declared: Common stock												
\$0.47/share								(27,022)				(27,022)
Purchase of common stock Issuance of											(3,188)	(3,188)
common stock				27		51,257		(425)			4,153	55,012
Restricted stock compensation Tax benefit of stock-based						566						566
compensation Reclassification arising from the						272						272
adoption of FAS 123R				(3)		(4,151)				4,154		
Balance at June 30, 2006			\$	599	\$ 5	502,490	\$	29,366	\$ 2,898	\$	\$ (773)	\$ 534,580
See accompanying Notes to Consolidated Financial Statements												

# F.N.B. CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

Dollars in thousands

**Table of Contents** 

Unaudited

	Six Montl June	
	2007	2006
Operating Activities		
Net income	\$ 34,992	\$ 32,437
Adjustments to reconcile net income to net cash flows provided by operating		
activities:	<b>-</b> 002	
Depreciation, amortization and accretion	7,093	7,505
Provision for loan losses	3,685	5,455
Deferred taxes	3,530	720
Gain on sale of securities	(1,044)	(887)
Gain on sale of loans	(726)	(698)
Proceeds from sale of loans	55,834	46,110
Loans originated for sale	(59,620)	(46,101)
Tax benefit of stock-based compensation	(376)	(272)
Net change in:		
Interest receivable	416	(978)
Interest payable	(953)	272
Other, net	3,592	12,569
Net cash flows provided by operating activities	46,423	56,132
Investing Activities		
Net change in:		
Interest bearing deposits with banks	386	265
Loans	(44,891)	(170,340)
Bank owned life insurance	(1,479)	(1,219)
Securities available for sale:	( ) /	, , ,
Purchases	(170,570)	(3,551)
Sales	3,162	23,950
Maturities	129,053	3,618
Securities held to maturity:	,,,,,,,	- /
Purchases	(36,055)	
Maturities	70,081	56,038
Increase in premises and equipment	(2,535)	(1,981)
Net cash paid for mergers and acquisitions	(=,000)	(16,935)
The east para for mergers and acquisitions		(10,555)
Net cash flows used in investing activities	(52,848)	(110,155)
Financing Activities		
Net change in:		
Non-interest bearing deposits, savings and NOW accounts	124,806	118,497

10

Time deposits	(43,080)	(8,330)					
Short-term borrowings	50,849	(34,259)					
Proceeds from the issuance of junior subordinated debt owed to unconsolidated							
subsidiary trusts		22,165					
Increase in long-term debt	49,566	17,957					
Decrease in long-term debt	(130,012)	(27,122)					
Purchase of common stock	(5,777)	(3,188)					
Issuance of common stock	3,357	197					
Tax benefit of stock-based compensation	376	272					
Cash dividends paid	(28,384)	(27,022)					
Net cash flows provided by financing activities	21,701	59,167					
Net Increase in Cash and Due from Banks	15,276	5,144					
Cash and due from banks at beginning of period	122,362	131,604					
Cash and Due from Banks at End of Period	\$ 137,638	\$ 136,748					
See accompanying Notes to Consolidated Financial Statements 5							
-							

#### **Table of Contents**

# F.N.B. CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) June 30, 2007 BUSINESS

F.N.B. Corporation (the Corporation) is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include commercial and retail banking, consumer finance, asset management and insurance. The Corporation operates its commercial and retail banking business through a full service branch network in Pennsylvania and Ohio and loan production offices in Florida and Tennessee. It also conducts selected consumer finance business in Pennsylvania, Ohio and Tennessee.

#### **BASIS OF PRESENTATION**

The accompanying consolidated financial statements include the accounts of the Corporation and its subsidiaries. The Corporation owns and operates First National Bank of Pennsylvania (FNBPA), First National Trust Company, First National Investment Services Company, LLC, F.N.B. Investment Advisors, Inc., First National Insurance Agency, LLC, Regency Finance Company and F.N.B. Capital Corporation, LLC.

The accompanying consolidated financial statements include all adjustments, consisting only of normal recurring accruals that are necessary, in the opinion of management, to fairly reflect the Corporation s financial position and results of operations. All significant intercompany balances and transactions have been eliminated. Certain prior period amounts have been reclassified to conform to the current period presentation.

The Corporation s consolidated financial statements include subsidiaries in which the Corporation has a controlling financial interest. Investments in companies in which the Corporation controls operating and financing decisions (principally defined as owning a voting or economic interest greater than 50%) are consolidated. Variable interest entities are consolidated if the Corporation is exposed to the majority of the variable interest entity s expected losses and/or residual returns (i.e., the Corporation is considered to be the primary beneficiary).

#### **USE OF ESTIMATES**

The accounting and reporting policies of the Corporation conform with U.S. generally accepted accounting principles (GAAP). The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could materially differ from those estimates.

# MERGERS AND ACQUISITIONS

On May 26, 2006, the Corporation completed its acquisition of The Legacy Bank (Legacy), a commercial bank and trust company headquartered in Harrisburg, Pennsylvania, with \$375.1 million in assets, including \$294.4 million in loans and \$256.5 million in deposits. Consideration paid by the Corporation totaled \$72.4 million comprised primarily of 2,682,053 shares of the Corporation s common stock and \$21.1 million in exchange for 3,831,505 shares of Legacy common stock. At the time of the acquisition, Legacy was merged into FNBPA. Based on the purchase price allocation, the Corporation recorded \$46.4 million in goodwill and \$4.3 million in core deposit intangible as a result of the acquisition. None of the goodwill is deductible for income tax purposes.

The assets and liabilities of Legacy were recorded on the balance sheet at their estimated fair values as of the acquisition date. The consolidated financial statements include the results of operations of Legacy from the acquisition date.

6

#### **Table of Contents**

#### NEW ACCOUNTING STANDARDS

The Fair Value Option for Financial Assets and Financial Liabilities

In February 2007, the Financial Accounting Standards Board (FASB) issued Financial Accounting Standards Board Statement (FAS) 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, which allows companies to report certain financial assets and liabilities at fair value with the changes in fair value included in earnings. In general, a company may elect the fair value option for an eligible financial asset or financial liability when it first recognizes the instrument on its balance sheet or enters into an eligible firm commitment. A company may also elect the fair value option for eligible items that exist on the effective date of FAS 159. A company s decision to elect the fair value option for an eligible item is irrevocable. A company that elects the fair value option is expected to apply sound risk management and control practices to the assets and liabilities that will be accounted for at fair value under the option. The Corporation will be required to apply the new guidance prospectively beginning January 1, 2008. The Corporation is currently evaluating the effect, if any, that the adoption of FAS 159 will have on its consolidated financial statements.

Employers Accounting for Defined Benefit Pension and Other Postretirement Plans

In September 2006, the FASB issued FAS 158, *Employers Accounting for Defined Benefit Pension and Other Postretirement Plans*, which amends FAS 87 and FAS 106 to require recognition of the overfunded or underfunded status of pension and other postretirement benefit plans on the balance sheet. Under FAS 158, gains and losses, prior service costs and credits and any remaining transition amounts under FAS 87 and FAS 106 that have not yet been recognized through net periodic benefit cost are recognized in accumulated other comprehensive income, net of taxes, until they are amortized as a component of net periodic cost. The Corporation complied with the requirement under FAS 158 to measure plan assets and benefit obligations as of December 31, 2006 resulting in a \$4.7 million reduction to equity within accumulated other comprehensive income, a decrease in prepaid pension asset of \$9.4 million and a decrease in accrued postretirement benefit obligation of \$1.5 million.

Fair Value Measurements

In September 2006, the FASB issued FAS 157, *Fair Value Measurements*, which replaces the different definitions of fair value in existing accounting literature with a single definition, sets out a framework for measuring fair value and requires additional disclosures about fair value measurements. The statement clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The Corporation will be required to apply the new guidance prospectively beginning January 1, 2008. The Corporation is currently evaluating the effect, if any, that the adoption of FAS 157 will have on its consolidated financial statements. *Accounting for Uncertainty in Income Taxes* 

In July 2006, the FASB issued FAS Interpretation No. 48 (FIN 48), *Accounting for Uncertainty in Income Taxes*. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise s financial statements in accordance with FAS 109, *Accounting for Income Taxes*. FIN 48 prescribes a threshold for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosures and transitions. The Corporation adopted FIN 48 effective January 1, 2007. Details relating to the adoption of FIN 48 and the impact on the Corporation s consolidated financial statements are more fully discussed in the note under the caption. Income Taxes.

7

#### **Table of Contents**

#### **SECURITIES**

Following is a summary of the fair value of securities available for sale (in thousands):

	June 30,	D	ecember 31,
	2007		2006
U.S. Treasury and other U.S. government agencies and corporations	\$ 113,927	\$	143,441
Mortgage-backed securities of U.S. government agencies	74,145		27,184
States of the U.S. and political subdivisions	50,896		37,028
Corporate debt securities	48,725		40,929
Total debt securities	287,693		248,582
Equity securities	5,693		9,697
	\$ 293,386	\$	258,279

Following is a summary of the amortized cost of securities held to maturity (in thousands):

		D	ecember
	June 30, 2007		31, 2006
U.S. Treasury and other U.S. government agencies and corporations	\$ 84,489	\$	89,378
Mortgage-backed securities of U.S. government agencies	542,096		559,658
States of the U.S. and political subdivisions	107,384		112,226
Corporate and other debt securities	7,635		14,817
	\$ 741,604	\$	776,079

The Corporation sold \$2.9 million of securities at a gain of \$1.0 million during the six months ended June 30, 2007 and sold \$24.0 million of securities at a gain of \$0.9 million during the six months ended June 30, 2006. During the six months ended June 30, 2007, the Corporation also recognized a gain of \$0.1 million relating to \$6.6 million of called securities and a loss of \$0.1 million due to the write-down to market value of an equity security of a company that was acquired. None of the security sales during 2007 or 2006 were at a loss.

Securities are periodically reviewed for other-than-temporary impairment based upon a number of factors, including but not limited to, length of time and extent to which the market value has been less than cost, financial condition of the underlying issuer, ability of the issuer to meet contractual obligations, likelihood of the security s ability to recover any decline in its market value and management s intent and ability to retain the security for a period of time sufficient to allow for recovery in market value or maturity. Among the factors that are considered in determining intent and ability is a review of the Corporation s capital adequacy, interest rate risk position and liquidity. The assessment of a security s ability to recover any decline in market value, the ability of the issuer to meet contractual obligations and management s intent and ability requires considerable judgment. A decline in value that is considered to be other-than-temporary is recorded as a loss within non-interest income in the consolidated statement of income.

8

Following are summaries of the age of unrealized losses and the associated fair value (in thousands): Securities available for sale:

June 30, 2007	Less than Fair Value	Uni	onths realized osses	Greate Mo Fair Value	onths Unr	12 ealized osses	To Fair Value		realized Josses
U.S. Treasury and other									
U.S. government agencies									
and corporations Mortgage-backed securities of U.S.	\$ 98,953	\$	(225)	\$	\$		\$ 98,953	\$	(225)
government agencies States of the U.S. and	34,973		(313)	24,140		(563)	59,113		(876)
political subdivisions	43,159		(1,395)	623		(10)	43,782		(1,405)
Corporate debt securities	10,473		(62)	1,858		(142)	12,331		(204)
Equity securities	4,490		(139)	27		(6)	4,517		(145)
1	\$ 192,048	\$	(2,134)	\$ 26,648	\$	(721)	\$ 218,696	\$	(2,855)
				Greate		12			
	Less than				onths			otal	
	Fair		realized	Fair		ealized	Fair		realized
December 31, 2006 U.S. Treasury and other U.S. government agencies	Value	ı	Losses	Value	L	osses	Value	ı	Losses
and corporations Mortgage-backed securities of U.S. government	\$ 88,537	\$	(91)	\$ 54,904	\$	(57)	\$ 143,441	\$	(148)
agencies States of the U.S. and				25,602		(296)	25,602		(296)
political subdivisions	12,031		(107)	1,135		(3)	13,166		(110)
Corporate debt securities	6,971		(57)	9,077		(30)	16,048		(87)
Equity securities	301		(9)	152		(6)	453		(15)
	\$ 107,840	\$	(264)	\$ 90,870	\$	(392)	\$ 198,710	\$	(656)
Securities held to maturity:									
	Less than	12 Mo	onths	Greater Mo	than 1	12	To	otal	
	Fair		ealized	Fair		ealized	Fair		realized
T 20 2005	Value	L	osses	Value	Lo	sses	Value	L	osses
June 30, 2007 U.S. Treasury and other U.S. government agencies	\$	\$		\$ 83,750	\$	(232)	\$ 83,750	\$	(232)

Edgar Filing: FNB CORP/FL/ - Form 10-Q

and corporations Mortgage-backed securities of U.S.						
government agencies	127,251	(2,234)	382,798	(14,804)	510,049	(17,038)
States of the U.S. and						
political subdivisions	21,721	(391)	80,385	(2,077)	102,106	(2,468)
Corporate debt securities	557	(1)	4,246	(52)	4,803	(53)
	\$ 149,529	\$ (2,626)	\$ 551,179	\$ (17,165)	\$ 700,708	\$ (19,791)
			0			

	Less than Fair	onths ealized	Greater than 12 Months Fair Unrealized			To Fair	Total Unrealized		
	Value	 osses		alue		Losses	Value		Losses
<b>December 31, 2006</b>									
U.S. Treasury and other									
U.S. government agencies									
and corporations	\$ 87,591	\$ (279)	\$	979	\$	(21)	\$ 88,570	\$	(300)
Mortgage-backed securities of U.S.									
government agencies	67,397	(122)	41	10,078		(8,808)	477,475		(8,930)
States of the U.S. and	,	, ,		Í		. , ,	,		
political subdivisions	2,611	(8)	8	30,232		(834)	82,843		(842)
Corporate debt securities	3,683	(4)		8,614		(225)	12,297		(229)
	\$ 161,282	\$ (413)	\$ 49	99,903	\$	(9,888)	\$ 661,185	\$	(10,301)

As of June 30, 2007, securities with unrealized losses for less than 12 months include 7 investments in U.S. Treasury and other U.S. government agencies and corporations securities, 15 investments in mortgage-backed securities of U.S. government agencies, 98 investments in states of the U.S. and political subdivision securities, 5 investments in corporate debt securities and 5 investments in equity securities. As of June 30, 2007, securities with unrealized losses of greater than 12 months include 8 investments in U.S. Treasury and other U.S. government agencies and corporations securities, 81 investments in mortgage-backed securities of U.S. government agencies, 102 investments in states of the U.S. and political subdivision securities, 6 investments in corporate debt securities and 1 investment in equity securities. The Corporation has concluded that the decline in market value is due to changes in market interest rates and that it has both the intent and ability to hold these securities to maturity or for the time necessary to recover any decline in market value and as such these unrealized losses have been deemed temporary and no impairment loss has been recognized in the Corporation s consolidated statement of income.

#### **BORROWINGS**

Following is a summary of short-term borrowings (in thousands):

		D	ecember
	June 30, 2007		31, 2006
Securities sold under repurchase agreements	\$ 257,219	\$	252,064
Subordinated notes	113,263		108,118
Federal funds purchased	44,000		
Other short-term borrowings	277		3,728
	\$ 414,759	\$	363,910

Following is a summary of long-term debt (in thousands):

	June 30, 2007	December 31, 2006
Federal Home Loan Bank advances	\$ 388,224	\$ 469,064
Subordinated notes Convertible debt	50,306 663	49,808 705

Other long-term debt 251 313

\$439,444 \$ 519,890

The Corporation s banking affiliate has available credit with the Federal Home Loan Bank (FHLB) of \$1.9 billion, of which \$388.2 million was used as of June 30, 2007. These advances are secured by loans collateralized by 1-4 family mortgages and the security portfolio and are scheduled to mature in various amounts periodically through the year 2017. Effective interest rates on these advances range from 2.79% to 5.75% at both June 30, 2007 and December 31, 2006.

10

#### JUNIOR SUBORDINATED DEBT OWED TO UNCONSOLIDATED SUBSIDIARY TRUSTS

The Corporation has two unconsolidated subsidiary trusts (collectively, the Trusts), F.N.B. Statutory Trust I (Statutory Trust II) and F.N.B. Statutory Trust II (Statutory Trust II), of which 100% of the common equity of each is owned by the Corporation. The Trusts are not consolidated because the Corporation is not the primary beneficiary, as evaluated under FIN 46. The Trusts were formed for the purpose of issuing Corporation-obligated mandatorily redeemable capital securities (trust preferred securities) to third-party investors. The proceeds from the sale of trust preferred securities and the issuance of common equity by the Trusts were invested in junior subordinated debt securities (subordinated debt) issued by the Corporation, which are the sole assets of each Trust. The Trusts pay dividends on the trust preferred securities at the same rate as the distributions paid by the Corporation on the junior subordinated debt held by the Trusts.

Distributions on the subordinated debt issued to the Trusts are recorded as interest expense by the Corporation. The trust preferred securities are subject to mandatory redemption, in whole or in part, upon repayment of the subordinated debt. The subordinated debt, net of the Corporation s investment in the Trusts, qualifies as Tier 1 capital under the Board of Governors of the Federal Reserve System (Federal Reserve Board) guidelines. The Corporation has entered into agreements which, when taken collectively, fully and unconditionally guarantee the obligations under the trust preferred securities subject to the terms of each of the guarantees.

The trust preferred securities of Statutory Trust I bear interest at a floating rate per annum equal to the three-month London Inter-Bank Offered Rate (LIBOR) plus 325 basis points. The interest rate in effect at June 30, 2007 was 8.60%. The subordinated debt of \$128.9 million issued to Statutory Trust I is first redeemable, in whole or in part, by the Corporation on or after March 31, 2008 and matures on March 31, 2033.

The trust preferred securities of Statutory Trust II bear interest at a fixed rate per annum equal to 7.17% through June 15, 2011, at which time the issue converts to a floating rate equal to the three-month LIBOR plus 165 basis points. The subordinated debt of \$22.2 million issued to Statutory Trust II is first redeemable, in whole or in part, by the Corporation on or after June 15, 2011 and matures on June 15, 2036.

#### INTEREST RATE SWAP

In February 2005, the Corporation entered into an interest rate swap with a notional amount of \$125.0 million, whereby it pays a fixed rate of interest and receives a variable rate based on LIBOR. The effective date of the swap was January 3, 2006 and the maturity date of the swap is March 31, 2008. The interest rate swap is a designated cash flow hedge designed to convert the variable interest rate to a fixed rate on \$125.0 million of subordinated debt. The swap is considered to be highly effective and assessment of the hedging relationship is evaluated under Derivative Implementation Group Issue No. G7 using the hypothetical derivative method. At June 30, 2007, the swap had a fair value of \$1.0 million which has been recorded in other assets, and other comprehensive loss, net of tax.

## COMMITMENTS, CREDIT RISK AND CONTINGENCIES

The Corporation has commitments to extend credit and standby letters of credit that involve certain elements of credit risk in excess of the amount stated in the consolidated balance sheet. The Corporation s exposure to credit loss in the event of non-performance by the customer is represented by the contractual amount of those instruments. The credit risk associated with loan commitments and standby letters of credit is essentially the same as that involved in extending loans to customers and is subject to normal credit policies. Since many of these commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash flow requirements.

#### **Table of Contents**

Following is a summary of off-balance sheet credit risk information (in thousands):

	June 30,	December 31,
	2007	2006
Commitments to extend credit	\$987,417	\$879,707
Standby letters of credit	83,292	91,685

At June 30, 2007, funding of approximately 71.8% of the commitments to extend credit was dependent on the financial condition of the customer. The Corporation has the ability to withdraw such commitments at its discretion. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Based on management s credit evaluation of the customer, collateral may be deemed necessary. Collateral requirements vary and may include accounts receivable, inventory, property, plant and equipment and income-producing commercial properties.

Standby letters of credit are conditional commitments issued by the Corporation that may require payment at a future date. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers. The obligations are not recorded in the Corporation s consolidated financial statements. The Corporation s exposure to credit loss in the event the customer does not satisfy the terms of the agreement equals the notional amount of the obligation less the value of any collateral.

The Corporation and its subsidiaries are involved in various pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. These actions include claims brought against the Corporation and its subsidiaries where the Corporation acted as one or more of the following: a depository bank, lender, underwriter, fiduciary, financial advisor, broker or was engaged in other business activities. Although the ultimate outcome cannot be predicted with certainty, the Corporation believes that it and its subsidiaries have valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the amount of the loss can be reasonably estimated.

Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Corporation does not anticipate, at the present time, that the ultimate aggregate liability, if any, arising out of such legal proceedings will have a material adverse effect on the Corporation s consolidated financial position. However, the Corporation cannot determine whether or not any claims asserted against it will have a material adverse effect on its results of operations in any future reporting period. It is possible, in the event of unexpected future developments, that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s consolidated results of operations for a particular period.

## **EARNINGS PER SHARE**

Basic earnings per common share is calculated by dividing net income by the weighted average number of shares of common stock outstanding net of unvested shares of restricted stock.

Diluted earnings per common share is calculated by dividing net income adjusted for interest expense on convertible debt by the weighted average number of shares of common stock outstanding, adjusted for the dilutive effect of potential common shares issuable for stock options, warrants, restricted shares and convertible debt. Such adjustments to the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

12

#### **Table of Contents**

The following table sets forth the computation of basic and diluted earnings per share (dollars in thousands, except per share data):

	Three Months Ended June 30,					ded		
		2007		2006		2007		2006
Net income - basic earnings per share Interest expense on convertible debt	\$	17,622 6	\$	16,635 4	\$	34,992 12	\$	32,437 4
Net income after assumed conversion - diluted earnings per share	\$	17,628	\$	16,639	\$	35,004	\$	32,441
Basic weighted average common shares outstanding Net effect of dilutive stock options, warrants, restricted stock and convertible debt	60	0,127,296 493,937	58	3,237,880 471,495	60	510,896	5′	7,710,830 441,260
Diluted weighted average common shares outstanding	60	0,621,233	58	3,709,375	60	0,627,117	58	8,152,090
Basic earnings per share	\$	0.29	\$	0.29	\$	0.58	\$	0.56
Diluted earnings per share	\$	0.29	\$	0.28	\$	0.58	\$	0.56

## STOCK INCENTIVE PLANS

Restricted Stock

The Corporation awards restricted shares of common stock to key employees under its Incentive Compensation Plans (Plans). The grant date fair value of the restricted shares is equal to the price of the Corporation s common stock on the grant date. The Corporation has available up to 3,171,003 shares to issue under these Plans.

Under the Plans, half of the shares awarded to management are earned if the Corporation meets or exceeds certain financial performance results when compared to its peers. The remaining service-based portion of the shares are expensed ratably over a three-year vesting period while performance-related shares are expensed ratably from the date that the likelihood of meeting the performance measure is probable through the end of a four-year vesting period. The Corporation also issues discretionary service-based awards to certain employees that vest twenty percent each year over five years.

These awards are subject to certain accelerated vesting provisions upon retirement, death, disability or in the event of a change of control as defined in the Plans. The unvested shares of restricted stock are eligible to receive cash dividends which are used to purchase additional shares of stock. The additional shares of stock are subject to forfeiture if the requisite service period is not completed or the specified performance criteria are not met.

Share-based compensation expense recognized under FAS 123R, *Share-Based Payment*, related to restricted stock awards was \$0.7 million and \$0.5 million for the six months ended June 30, 2007 and 2006, respectively.

13

The following table summarizes certain information concerning restricted stock awards:

	Six Months Ended June 30,					
	200	7	200	06		
	Shares	Weighted Average Grant Price	Shares	Weighted Average Grant Price		
Unvested shares outstanding at beginning of			2			
period	302,264	\$18.54	296,457	\$18.52		
Vested	(54,448)	18.56	(10,996)	15.34		
Forfeited	(531)	16.46	(1,172)	18.78		
Dividend reinvestment	6,911	16.96	8,247	16.38		
Unvested shares outstanding at end of period	254,196	18.50	292,536	18.58		

As of June 30, 2007, there was \$2.1 million of unrecognized compensation cost related to unvested restricted stock awards granted including \$0.9 million that is subject to accelerated vesting under the plan s immediate vesting upon retirement provision for awards granted prior to the adoption of FAS 123R. The components of the restricted stock awards as of June 30, 2007 are as follows (dollars in thousands):

	Service-	Performance-			
	Based	Based			
	Awards	Awards	Total		
Unvested shares	115,472	138,724	254,196		
Unrecognized compensation expense	\$ 762	\$ 1,309	\$ 2,071		
Intrinsic value	\$ 1,933	\$ 2,322	\$ 4,255		
Weighted average remaining life (in years)	1.7	1.9	1.8		
Stock Ontions					

There were no stock options granted during the six months ended June 30, 2007 or 2006. All outstanding stock options have been granted at prices equal to the fair market value at the date of the grant and are primarily exercisable within ten years from the date of the grant and were fully vested as of January 1, 2006.

The following table summarizes certain information concerning stock option awards:

	Six Months Ended June 30,						
	200	7	2000	6			
	Channa	Weighted Average Exercise	Charre	Weighted Average Exercise			
Ontions outstanding at hazinning of namind	Shares	Price	Shares	Price			
Options outstanding at beginning of period Assumed in acquisitions	1,450,225	\$11.69	1,622,864 224,350	\$11.54 11.63			
Exercised	(174,684)	11.74	(96,639)	9.87			
Options outstanding and exercisable at end of period	1,275,541	11.69	1,750,575	11.64			

The intrinsic value of outstanding and exercisable stock options at June 30, 2007 was \$6.6 million.

#### RETIREMENT AND OTHER POSTRETIREMENT BENEFIT PLANS

The Corporation sponsors the F.N.B. Corporation Retirement Income Plan (RIP), a qualified noncontributory defined benefit pension plan covering substantially all salaried employees. The RIP covers employees who satisfy minimum age and length of service requirements. At the end of the second quarter of 2006, the Corporation amended the RIP to provide that effective January 1, 2007, benefits are earned based on the employee s compensation each year. The plan amendment resulted in a remeasurement that produced a net unrecognized service credit of \$14.0 million, which is being amortized over the average period of future service of active employees of 13.5 years. Benefits of the RIP for service provided prior to December 31, 2006 are generally based on years of service and an employee s highest compensation for five consecutive years during the employee s last ten years of employment. The RIP s funding policy has been to make annual contributions to the RIP each year, if necessary, such that minimum funding requirements have been met. Based on the funded status of the plan and the 2006 plan amendment, the Corporation does not expect to make contributions to the RIP in 2007.

The Corporation also sponsors two supplemental non-qualified retirement plans. The ERISA Excess Retirement Plan provides retirement benefits equal to the difference, if any, between the maximum benefit allowable under the Internal Revenue Code and the amount that would be provided under the RIP, if no limits were applied. The Basic Retirement Plan (BRP) is applicable to certain officers who are designated by the Board of Directors. Officers participating in the BRP receive a benefit based on a target benefit percentage based on years of service at retirement and designated tier as determined by the Board of Directors. When a participant retires, the basic benefit under the BRP is a monthly benefit equal to the target benefit percentage times the participant s highest average monthly cash compensation during five consecutive calendar years within the last ten calendar years of employment. This monthly benefit is reduced by the monthly benefit the participant receives from Social Security and the RIP.

The net periodic benefit cost for the defined benefit plans includes the following components (in thousands):

	Three Mor June		Six Months Ended June 30,		
	2007	2006	2007	2006	
Service cost	\$ 849	\$ 1,194	\$ 1,698	\$ 2,409	
Interest cost	1,544	1,688	3,088	3,467	
Expected return on plan assets	(2,143)	(2,013)	(4,286)	(4,020)	
Amortization:					
Unrecognized net transition asset	(23)	(23)	(46)	(46)	
Unrecognized prior service (credit) cost	(272)	8	(544)	16	
Unrecognized loss	215	404	430	803	
Net periodic pension benefit cost	\$ 170	\$ 1,258	\$ 340	\$ 2,629	

The net periodic pension cost decreased for the three and six months ended June 30, 2007, compared to the same periods in 2006, due to lower service and interest costs and the amortization of the unrecognized service credit primarily resulting from the RIP amendment at the end of the second quarter of 2006.

The Corporation s subsidiaries participate in a qualified 401(k) defined contribution plan under which eligible employees may contribute a percentage of their salary. The Corporation matches 50 percent of an eligible employee s contribution on the first 6 percent that the employee defers. Employees are generally eligible to participate upon completing 90 days of service and having attained age 21. As an offset to the decrease in RIP benefits, beginning in the first quarter of 2007, the Corporation began making an automatic two percent contribution and may make an additional contribution of up to two percent depending on the Corporation achieving its performance goals for the plan year. As a result, the Corporation s contribution expense of \$1.6 million for the six months ended June 30, 2007 increased by \$0.8 million from \$0.8 million for the six months ended June 30, 2006.

The Corporation sponsors a pre-Medicare eligible postretirement medical insurance plan for retirees of certain affiliates between the ages of 62 and 65. At the end of the second quarter of 2006, the Corporation amended the plan

to provide that only employees who are age 60 or older as of January 1, 2007 are eligible for coverage. The postretirement plan amendment resulted in a remeasurement that produced a net unrecognized service credit of \$2.7 million which is being amortized over the remaining service period of eligible employees of 1.3 years. The Corporation has no plan assets

15

#### **Table of Contents**

attributable to this plan and funds the benefits as claims arise. Benefit costs related to this plan are recognized in the periods in which employees provide the service for such benefits. The Corporation reserves the right to terminate the plan or make additional plan changes at any time.

The net periodic postretirement benefit cost includes the following components (in thousands):

	<b>Three Months Ended</b>					Six Months Ended			
		June 30	),		June 30,				
	2007		200	<b>)</b> 6	2	007	2	006	
Service cost	\$ 1	4	\$	94	\$	28	\$	188	
Interest cost	3	3		85		66		170	
Amortization:									
Unrecognized net transition asset				8				16	
Unrecognized prior service (credit) cost	(42	1)		8		(842)		16	
Net periodic postretirement benefit cost	\$ (37	(4)	\$	195	\$	(748)	\$	390	

The net periodic postretirement benefit cost decreased for the three and six months ended June 30, 2007, compared to the same periods in 2006, due to lower service and interest costs and the amortization of the unrecognized service credit resulting from the postretirement plan amendment at the end of the second quarter of 2006.

#### **INCOME TAXES**

The Corporation adopted the provisions of FIN 48, *Accounting for Uncertainty in Income Taxes*, on January 1, 2007. As a result of the implementation of FIN 48, the Corporation recognized an increase of \$1.2 million in the liability for unrecognized tax benefits including \$0.1 million related to interest. The cumulative effect of adoption was accounted for as a decrease to the January 1, 2007 balance of retained earnings. On January 1, 2007, the Corporation s unrecognized tax benefits totaled \$3.6 million, of which \$0.3 million relates to interest and \$2.7 million relates to tax positions, the recognition of which would affect the Corporation s effective income tax rate. As of June 30, 2007, the liability for unrecognized tax benefits totaled \$3.8 million, of which \$0.3 million relates to interest and \$2.8 million relates to tax positions, the recognition of which would affect the Corporation s effective income tax rate.

The Corporation recognizes potential accrued interest and penalties related to unrecognized tax benefits in income tax expense. To the extent interest is not assessed with respect to uncertain tax positions, amounts accrued will be reduced and reflected as a reduction of the overall income tax provision.

The Corporation files numerous consolidated and separate income tax returns in the United States federal jurisdiction and in several state jurisdictions. With limited exception, the Corporation is no longer subject to U.S. federal or state income tax examinations for years prior to 2003. Federal and state income tax returns for 2003 through 2006 are currently subject to examination. Management does not anticipate that federal or state examinations will result in an unfavorable material change to its financial position or results of operations. However, it is reasonably possible that a reduction in the unrecognized tax benefit of up to \$1.3 million may occur in the next twelve months from the outcome of examinations and/or the expiration of statutes of limitations which would result in a reduction in income taxes.

16

# **COMPREHENSIVE INCOME**

The components of comprehensive income, net of related tax, are as follows (in thousands):

	Three Months Ended June 30,		Six Mont June	
	2007	2006	2007	2006
Net income	\$ 17,622	\$ 16,635	\$ 34,992	\$ 32,437
Other comprehensive loss:				
Unrealized losses on securities:				
Arising during the period	(2,031)	(1,209)	(2,452)	(921)
Less: reclassification adjustment for gains included in net				
income	(198)	(220)	(679)	(576)
Unrealized (loss) gain on swap	(69)	308	(295)	840
Pension and postretirement amortization	(326)		(652)	
Minimum pension liability adjustment		(42)		(42)
Other comprehensive loss	(2,624)	(1,163)	(4,078)	(699)
Comprehensive income	\$ 14,998	\$ 15,472	\$ 30,914	\$31,738

The accumulated balances related to each component of other comprehensive income (loss) are as follows (in thousands):

June 30	2007	2006
Unrealized (losses) gains on securities	\$ (508)	\$ 1,999
Unrealized gain on swap	678	1,812
Unrecognized pension and postretirement obligations	(5,794)	
Minimum pension liability adjustment		(913)
Accumulated other comprehensive (loss) income	\$ (5,624)	\$ 2,898

# **CASH FLOW INFORMATION**

Following is a summary of supplemental cash flow information (in thousands):

Six Months Ended June 30	2007	2006
Interest paid on deposits and other borrowings	\$ 86,791	\$ 67,900
Income taxes paid	13,282	5,500
Transfers of loans to other real estate owned	1,297	2,511
Transfers of other real estate owned to loans	18	199
Summary of business acquisitions:		
Fair value of tangible assets acquired		\$ 355,049
Fair value of core deposit and other intangible assets acquired		5,200
Fair value of liabilities assumed		(336,545)
Fair value of stock issued and stock options and warrants assumed		(51,227)
Net cash paid in the acquisition		(16,935)
Goodwill recognized		\$ (44,458)

#### **BUSINESS SEGMENTS**

The Corporation operates in four reportable business segments: Community Banking, Wealth Management, Insurance and Consumer Finance.

The Community Banking segment offers services traditionally offered by full-service commercial banks, including commercial and individual demand, savings and time deposit accounts and commercial, mortgage and individual installment loans.

The Wealth Management segment provides a broad range of personal and corporate fiduciary services including the administration of decedent and trust estates. In addition, it offers various alternative products, including securities brokerage and investment advisory services, mutual funds and annuities.

The Insurance segment includes a full-service insurance agency offering all lines of commercial and personal insurance through major carriers. The Insurance segment also includes a reinsurer.

The Consumer Finance segment is primarily involved in making installment loans to individuals and purchasing installment sales finance contracts from retail merchants. The Consumer Finance segment activity is funded through the sale of the Corporation subbordinated notes at the finance company subbranch offices.

The following tables provide financial information for these segments of the Corporation (in thousands). The information provided under the caption Parent and Other includes the parent company, other non-bank subsidiaries, eliminations and adjustments which are necessary for purposes of reconciling to the consolidated amounts.

		mmunity Banking		ealth agement	Ins	urance		nsumer inance	_	Parent d Other	Co	nsolidated
At or for the Three Months Ended												
June 30, 2007												
Interest income	\$	84,211	\$	29	\$	117	\$	7,842	\$	(579)	\$	91,620
Interest expense		39,424		3				1,596		2,248		43,271
Net interest income		44,787		26		117		6,246		(2,827)		48,349
Provision for loan										, , ,		
losses		996						842				1,838
Non-interest income		14,033	4	1,093		2,730		495		(976)		20,375
Non-interest expense		31,894	2	2,966		2,471		3,508		(120)		40,719
Intangible												
amortization		985		6		112						1,103
Income tax expense												
(benefit)		7,441		410		102		855		(1,366)		7,442
Net income (loss)		17,504		737		162		1,536		(2,317)		17,622
Total assets	5	,891,808	6	5,688	2	4,024	1	53,387	(	14,658)	6	,061,249
Total intangibles		249,589	1	,265	1	1,102		1,809				263,765
	Co	mmunity	W	ealth			Co	nsumer	I	Parent		
		Banking	Mana	agement	Ins	urance	F	inance	an	d Other	Co	nsolidated
At or for the Three Months Ended June 30, 2006		J		S								
Interest income	\$	76,547	\$	44	\$	149	\$	7,544	\$	(819)	\$	83,465
Interest expense	7	33,327	7	3	-		7	1,421	7	2,021	-	36,772
Net interest income		43,220		41		149		6,123		(2,840)		46,693

Edgar Filing: FNB CORP/FL/ - Form 10-Q

Provision for loan						
losses	1,256			1,241		2,497
Non-interest income	14,938	3,412	2,786	482	(1,279)	20,339
Non-interest expense	31,002	2,515	2,655	3,862	(339)	39,695
Intangible						
amortization	913	4	112			1,029
Income tax expense						
(benefit)	7,658	334	67	530	(1,413)	7,176
Net income (loss)	17,329	600	101	972	(2,367)	16,635
Total assets	5,909,312	7,094	27,323	146,182	(17,172)	6,072,739
Total intangibles	252,927	1,178	11,532	1,809		267,446
			18			

	Community Banking	Wealth Management	Insurance	Consumer Finance	Parent and Other	Consolidated
At or for the Six						
<b>Months Ended</b>						
June 30, 2007				* · · · · · ·		
Interest income	\$ 167,425	\$ 65	\$ 246	\$ 15,614	\$ (1,243)	\$ 182,107
Interest expense	78,199	5	2.16	3,179	4,455	85,838
Net interest income	89,226	60	246	12,435	(5,698)	96,269
Provision for loan	1.067			1.010		2.605
losses	1,867	7.700	C 420	1,818	(1.610)	3,685
Non-interest income	27,611	7,798	6,420	1,072	(1,610)	41,291
Non-interest expense	63,794	5,817	4,967	7,351	(417)	81,512
Intangible amortization	1,970	13	223			2 206
	1,970	13	223			2,206
Income tax expense (benefit)	14,919	724	535	1,557	(2,570)	15,165
Net income (loss)	34,287	1,304	941	2,781	(4,321)	34,992
Total assets	5,891,808	6,688	24,024	153,387	(14,658)	6,061,249
Total intangibles	249,589	1,265	11,102	1,809	(14,030)	263,765
Total intaligibles	247,507	1,203	11,102	1,007		203,703
	Community	Wealth		Consumer	Parent	
	Community Banking	Wealth Management	Insurance	Consumer Finance	Parent and Other	Consolidated
At or for the Six	•		Insurance			Consolidated
<b>Months Ended</b>	•		Insurance			Consolidated
Months Ended June 30, 2006	Banking	Management		Finance	and Other	
Months Ended June 30, 2006 Interest income	<b>Banking</b> \$ 147,129	Management \$ 74	Insurance \$ 282	<b>Finance</b> \$ 15,107	<b>and Other</b> \$ (1,506)	\$ 161,086
Months Ended June 30, 2006 Interest income Interest expense	<b>Banking</b> \$ 147,129 61,855	<b>Management</b> \$ 74 5	\$ 282	Finance \$ 15,107 2,784	\$ (1,506) 3,930	\$ 161,086 68,574
Months Ended June 30, 2006 Interest income Interest expense Net interest income	<b>Banking</b> \$ 147,129	Management \$ 74		<b>Finance</b> \$ 15,107	<b>and Other</b> \$ (1,506)	\$ 161,086
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan	\$ 147,129 61,855 85,274	<b>Management</b> \$ 74 5	\$ 282	\$ 15,107 2,784 12,323	\$ (1,506) 3,930	\$ 161,086 68,574 92,512
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses	\$ 147,129 61,855 85,274 2,646	<b>Management</b> \$ 74 5 69	\$ 282 282	\$ 15,107 2,784 12,323 2,809	\$ (1,506) 3,930 (5,436)	\$ 161,086 68,574 92,512 5,455
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income	\$ 147,129 61,855 85,274 2,646 27,858	\$ 74 5 69	\$ 282 282 6,446	\$ 15,107 2,784 12,323 2,809 1,039	\$ (1,506) 3,930 (5,436) (1,810)	\$ 161,086 68,574 92,512 5,455 39,968
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense	\$ 147,129 61,855 85,274 2,646	<b>Management</b> \$ 74 5 69	\$ 282 282	\$ 15,107 2,784 12,323 2,809	\$ (1,506) 3,930 (5,436)	\$ 161,086 68,574 92,512 5,455
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible	\$ 147,129 61,855 85,274 2,646 27,858 61,416	\$ 74 5 69 6,435 4,875	\$ 282 282 6,446 5,218	\$ 15,107 2,784 12,323 2,809 1,039	\$ (1,506) 3,930 (5,436) (1,810)	\$ 161,086 68,574 92,512 5,455 39,968 78,535
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization	\$ 147,129 61,855 85,274 2,646 27,858	\$ 74 5 69	\$ 282 282 6,446	\$ 15,107 2,784 12,323 2,809 1,039	\$ (1,506) 3,930 (5,436) (1,810)	\$ 161,086 68,574 92,512 5,455 39,968
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization Income tax expense	\$ 147,129 61,855 85,274 2,646 27,858 61,416	\$ 74 5 69 6,435 4,875	\$ 282 282 6,446 5,218 223	\$ 15,107 2,784 12,323 2,809 1,039 7,534	\$ (1,506) 3,930 (5,436) (1,810) (508)	\$ 161,086 68,574 92,512 5,455 39,968 78,535 1,960
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization Income tax expense (benefit)	\$ 147,129 61,855 85,274 2,646 27,858 61,416 1,733	\$ 74 5 69 6,435 4,875 4	\$ 282 282 6,446 5,218 223 466	\$ 15,107 2,784 12,323 2,809 1,039 7,534	\$ (1,506) 3,930 (5,436) (1,810) (508)	\$ 161,086 68,574 92,512 5,455 39,968 78,535 1,960 14,093
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization Income tax expense (benefit) Net income (loss)	\$ 147,129 61,855 85,274 2,646 27,858 61,416 1,733 14,522 32,815	\$ 74 5 69 6,435 4,875 4	\$ 282 282 6,446 5,218 223 466 821	\$ 15,107 2,784 12,323 2,809 1,039 7,534	\$ (1,506) 3,930 (5,436) (1,810) (508) (2,541) (4,197)	\$ 161,086 68,574 92,512 5,455 39,968 78,535 1,960 14,093 32,437
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization Income tax expense (benefit) Net income (loss) Total assets	\$ 147,129 61,855 85,274 2,646 27,858 61,416 1,733 14,522 32,815 5,909,312	\$ 74 5 69 6,435 4,875 4 581 1,044 7,094	\$ 282 282 6,446 5,218 223 466 821 27,323	\$ 15,107 2,784 12,323 2,809 1,039 7,534 1,065 1,954 146,182	\$ (1,506) 3,930 (5,436) (1,810) (508)	\$ 161,086 68,574 92,512 5,455 39,968 78,535 1,960 14,093 32,437 6,072,739
Months Ended June 30, 2006 Interest income Interest expense Net interest income Provision for loan losses Non-interest income Non-interest expense Intangible amortization Income tax expense (benefit) Net income (loss)	\$ 147,129 61,855 85,274 2,646 27,858 61,416 1,733 14,522 32,815	\$ 74 5 69 6,435 4,875 4	\$ 282 282 6,446 5,218 223 466 821	\$ 15,107 2,784 12,323 2,809 1,039 7,534	\$ (1,506) 3,930 (5,436) (1,810) (508) (2,541) (4,197)	\$ 161,086 68,574 92,512 5,455 39,968 78,535 1,960 14,093 32,437

#### **Table of Contents**

### **Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

F.N.B. Corporation

We have reviewed the condensed consolidated balance sheet of F.N.B. Corporation and subsidiaries (F.N.B. Corporation) as of June 30, 2007, and the related condensed consolidated statements of income for the three-month and six-month periods ended June 30, 2007 and 2006 and the consolidated statements of shareholders—equity and cash flows for the six-month periods ended June 30, 2007 and 2006. These financial statements are the responsibility of F.N.B. Corporation—s management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of F.N.B. Corporation as of December 31, 2006, and the related consolidated statements of income, stockholders—equity, and cash flows for the year then ended (not presented herein) and in our report dated February 23, 2007, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of December 31, 2006, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/Ernst & Young LLP Pittsburgh, Pennsylvania August 7, 2007

20

#### **Table of Contents**

#### PART I.

# ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s discussion and analysis represents an overview of the results of operations and financial condition of the Corporation. This discussion and analysis should be read in conjunction with the consolidated financial statements and notes thereto.

#### IMPORTANT NOTE REGARDING FORWARD-LOOKING STATEMENTS

Certain statements in this quarterly report are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995, which statements generally can be identified by the use of forward-looking terminology, such as may, will, expect, estimate, anticipate, believe, thereof or other variations thereon or similar terminology, and are made on the basis of management s current plans and analyses of the Corporation, its business and the industry as a whole. These forward-looking statements are subject to risks and uncertainties, including, but not limited to, economic conditions, competition, interest rate sensitivity and exposure to regulatory and legislative changes. The above factors in some cases have affected, and in the future could affect, the Corporation s financial performance and could cause actual results to differ materially from those expressed in or implied by such forward-looking statements. The Corporation does not undertake to publicly update or revise its forward-looking statements even if experience or future changes make it clear that any projected results expressed or implied therein will not be realized.

# CRITICAL ACCOUNTING POLICIES

A description of the Corporation s critical accounting policies is included in the Management s Discussion and Analysis of Financial Condition and Results of Operations section of the Corporation s 2006 Annual Report on Form 10-K under the heading Application of Critical Accounting Policies. There have been no significant changes in critical accounting policies since the year ended December 31, 2006.

## **OVERVIEW**

The Corporation is a diversified financial services company headquartered in Hermitage, Pennsylvania. Its primary businesses include commercial and retail banking, consumer finance, wealth management and insurance. The Corporation operates its commercial and retail banking business through a full service branch network in Pennsylvania and Ohio, commercial loan production offices in Florida and a mortgage loan production office in Tennessee. It also conducts selected consumer finance business in Pennsylvania, Ohio and Tennessee.

The Corporation owns and operates FNBPA, First National Trust Company, First National Investment Services Company, LLC, F.N.B. Investment Advisors, Inc., First National Insurance Agency, LLC, Regency Finance Company and F.N.B. Capital Corporation, LLC.

# **RESULTS OF OPERATIONS**

# Six Months Ended June 30, 2007 Compared to the Six Months Ended June 30, 2006

Net income for the six months ended June 30, 2007 was \$35.0 million or \$0.58 per diluted share, compared to net income for the same period of 2006 of \$32.4 million or \$0.56 per diluted share. The Corporation s return on average equity was 13.09%, return on average tangible equity (which is calculated by dividing net income less amortization of intangibles by average equity less average intangibles) was 26.80% and return on average assets was 1.17% for the six months ended June 30, 2007, compared to 13.38%, 26.04% and 1.15%, respectively, for the same period in 2006.

21

The following table provides information regarding the average balances and yields earned on interest earning assets and rates paid on interest bearing liabilities (dollars in thousands):

	Six Months Ended June 30					
		2007		_	2006	
		Interest			Interest	
	Average	Income/	Yield/	Average	Income/	Yield/
	Balance	Expense	Rate	Balance	Expense	Rate
Assets						
Interest earning assets:						
Interest bearing deposits with banks	\$ 1,379	\$ 30	4.38%	\$ 2,052	\$ 38	3.73%
Federal funds sold	19,230	503	5.20	14,349	335	4.64
Taxable investment securities (1)	874,488	21,968	5.01	993,958	24,310	4.91
Non-taxable investment securities (1) (2)	162,503	4,278	5.26	142,018	3,661	5.16
Loans (2) (3)	4,256,978	157,615	7.46	3,883,277	134,659	6.99
Total interest earning assets (2)	5,314,578	184,394	6.98	5,035,654	163,003	6.51
Cash and due from banks	113,337			115,097		
Allowance for loan losses	(52,495)			(51,811)		
Premises and equipment	85,316			86,793		
Other assets	555,261			518,417		
<b>Total Assets</b>	\$6,015,997			\$ 5,704,150		
Liabilities						
Interest bearing liabilities:						
Deposits:						
Interest bearing demand	\$1,395,794	17,995	2.60	\$1,161,810	12,095	2.10
Savings	598,918	4,967	1.67	643,184	4,140	1.30
Certificates and other time	1,757,223	38,613	4.43	1,670,281	30,209	3.65
Repurchase agreements	255,165	5,957	4.64	192,536	3,726	3.85
Other short-term borrowings	129,055	3,229	4.98	161,795	3,495	4.30
Long-term debt	484,005	9,625	4.01	541,493	10,066	3.75
Junior subordinated debt	151,031	5,452	7.28	133,397	4,843	7.32
Total interest bearing liabilities (2)	4,771,191	85,838	3.62	4,504,496	68,574	3.07
Non-interest bearing demand	633,577			642,944		
Other liabilities	72,032			67,920		
<b>Total Liabilities</b>	5,476,800			5,215,360		
Stockholders Equity	539,197			488,790		
Total Liabilities and Stockholders Equity	\$6,015,997			\$5,704,150		
- "				, , ,		

Excess of interest earning assets over

interest bearing liabilities \$ 543,387 \$ 531,158

Fully tax-equivalent net interest income 98,556 94,429

Net interest spread 3.36% 3.45%

Net interest margin (2) 3.73% 3.77%

Tax-equivalent adjustment 2,287 1,917

Net interest income \$ 96,269 \$ 92,512

(1) The average balances and yields earned on securities are based on historical cost.

(2) The interest

income amounts

are reflected on

a fully taxable

equivalent

(FTE) basis

which adjusts

for the tax

benefit of

income on

certain

tax-exempt

loans and

investments

using the federal

statutory tax

rate of 35% for

each period

presented. The

Corporation

believes this

measure to be

the preferred

industry

measurement of

net interest

income and

provides relevant comparison between taxable and non-taxable amounts. The yields on interest earning assets, rates paid on interest bearing liabilities and the net interest margin are presented on an annualized basis.

# (3) Average

balances include non-accrual loans. Loans consist of average total loans less average unearned income. The

amount of loan fees included in interest income on loans is immaterial.

22

#### Net Interest Income

Net interest income, which is the Corporation s major source of revenue, is the difference between interest income from earning assets (loans, securities, federal funds sold and interest bearing deposits with banks) and interest expense paid on liabilities (deposits, repurchase agreements, short- and long-term borrowings and junior subordinated debt). For the six months ended June 30, 2007, net interest income, which comprised 70.0% of net revenue (net interest income plus non-interest income) as compared to 69.8% for the same period in 2006, was affected by the general level of interest rates, changes in interest rates, the shape of the yield curve and changes in the amount and mix of earning assets and interest bearing liabilities.

Net interest income, on a fully taxable equivalent (FTE) basis, was \$98.6 million for the six months ended June 30, 2007, an increase of \$4.1 million or 4.4% compared to \$94.4 million for the six months ended June 30, 2006. Average earning assets increased \$278.9 million or 5.5% and average interest bearing liabilities increased \$266.7 million or 5.9% from the same period in 2006 primarily due to organic growth and the acquisition of Legacy in the second quarter of 2006. However, the Corporation s net interest margin decreased 4 basis points from the first half of 2006 to 3.73% for the first six months of 2007 and was negatively impacted by a flattening of the yield curve which became slightly inverted during the latter half of 2006 and continued into 2007. As such, the Corporation experienced less opportunity to earn higher rates on earning assets compared to the need to increase rates on its deposits and repurchase agreements driven by market rates, competitive pricing and higher debt costs. Details on changes in FTE net interest income attributed to changes in earning assets, interest bearing liabilities, yields earned and cost of funds can be found in the preceding table.

The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest earning assets and interest bearing liabilities and changes in the yields earned and rates paid for the six months ended June 30, 2007 compared to the six months ended June 30, 2006 (in thousands):

	Volume	Rate	Net	
Interest Income (1) (2)				
Interest bearing deposits with banks	\$ (14)	\$ 6	\$ (8)	
Federal funds sold	124	44	168	
Securities	(2,447)	722	(1,725)	
Loans	13,904	9,052	22,956	
	11,567	9,824	21,391	
Interest Expense (1)				
Deposits:				
Interest bearing demand	2,702	3,198	5,900	
Savings	238	589	827	
Certificates and other time	1,652	6,752	8,404	
Repurchase agreements	1,365	866	2,231	
Other short-term borrowings	(758)	492	(266)	
Long-term debt	(1,114)	673	(441)	
Junior subordinated debt	637	(28)	609	
	4,722	12,542	17,264	
Net Change	\$ 6,845	\$ (2,718)	\$ 4,127	

(1)

The amount of change not solely due to rate or volume changes was allocated between the change due to rate and the change due to volume based on the net size of the rate and volume changes.

(2) Interest income

amounts are

reflected on an

FTE basis

which adjusts

for the tax

benefit of

income on

certain

tax-exempt

loans and

investments

using the federal

statutory tax

rate of 35% for

each period

presented. The

Corporation

believes this

measure to be

the preferred

industry

measurement of

net interest

income and

provides

relevant

comparison

between taxable

and non-taxable

amounts.

23

# **Table of Contents**

Interest income, on a fully taxable equivalent basis, of \$184.4 million for the six months ended June 30, 2007 increased by \$21.4 million or 13.1% from the same period of 2006 due to higher average balances and yields on earning assets. The \$278.9 million increase in average earning assets for the first six months of 2007 was driven by an increase of \$373.7 million in average loans, partially offset by a decrease of \$99.0 million in investment securities. The increase in average loans was the result of a combination of organic growth and the Corporation s acquisition of Legacy in the second quarter of 2006, while the decrease in average investment securities reflects the use of proceeds from repayments and maturities to fund loan growth and repayment of long-term debt. Also, there was an improvement in the yield on earning assets of 47 basis points to 6.98% for the first six months of 2007, which included \$0.9 million of interest received on previously non-accruing loans that favorably impacted both the yield on earning assets and net interest margin by 3 basis points.

Interest expense of \$85.8 million for the six months ended June 30, 2007 increased by \$17.3 million or 25.2% from \$68.6 million for the same period of 2006. This increase was primarily attributable to an increase of 55 basis points in the Corporation s cost of funds to 3.62% during the first six months of 2007. Also, average interest bearing liabilities increased \$266.7 million or 5.9% to average \$4.8 billion for the first six months of 2007. This growth was primarily attributable to a combined increase of \$189.7 million or 10.5% in the deposit categories of interest bearing demand deposits and savings, a \$62.6 million or 32.5% increase in customer repurchase agreements and an increase in certificates and other time deposits of \$86.9 million or 5.2%. Interest bearing demand and certificates and other time deposits increased due to organic growth resulting from an expanded suite of deposit products designed to attract and retain customers and from the acquisition of Legacy in the second quarter of 2006. Customer repurchase agreements increased primarily due to the implementation of a strategic initiative to increase and expand commercial customer relationships. The average balance for junior subordinated debt owed to unconsolidated subsidiary trusts increased by \$17.6 million or 13.2% from the first six months of 2006 due to the issuance of \$21.5 million of new debt to partially finance the Legacy acquisition in the second quarter of 2006. Partially offsetting these increases were declines in average short-term borrowings of \$32.7 million or 20.2% and average long-term debt of \$57.5 million or 10.6% from the first six months of 2006 as proceeds from the repayments and maturities of investment securities were used to repay short-term borrowings and long-term debt.

## Provision for Loan Losses

The provision for loan losses is determined based on management s estimates of the appropriate level of allowance for loan losses needed to absorb probable losses inherent in the loan portfolio, after giving consideration to charge-offs and recoveries for the period.

The provision for loan losses of \$3.7 million for the six months ended June 30, 2007 decreased \$1.8 million or 32.4% from \$5.5 million for the same period of 2006 primarily due to continued improvement in credit quality including lower net charge-offs and non-performing loans. Improving trends in non-performing loans and the commercial and consumer loan portfolios produced lower levels of estimated losses and resulted in a \$1.3 million reduction in the allowance for loan losses during the first half of 2007, compared to a \$0.7 million reduction in the same period of 2006. More specifically, during the first six months of 2007, net charge-offs totaled \$5.0 million or 0.24% (annualized) as a percentage of average loans, an improvement from \$6.2 million or 0.32% (annualized) as a percentage of average loans for the same period of 2006. The ratio of non-performing loans to total loans was 0.56% at June 30, 2007, an improvement from 0.74% at June 30, 2006 and the ratio of non-performing assets to total assets was 0.48% and 0.62%, respectively, at those same dates. For additional information, refer to the Allowance for Loan Losses section of this discussion and analysis.

### Non-Interest Income

Total non-interest income of \$41.3 million for the six months ended June 30, 2007 increased \$1.3 million or 3.3% from the same period of 2006. This increase resulted primarily from increases in insurance commissions and fees, securities commissions and fees, trust fees, gain on sale of securities and bank owned life insurance partially offset by a decrease in other non-interest income.

Service charges on loans and deposits of \$19.8 million for the first six months of 2007 remained stable compared to the same period of 2006.

#### **Table of Contents**

Insurance commissions and fees of \$7.6 million for the first six months of 2007 increased \$0.3 million or 4.2% from the same period of 2006 primarily due to efforts made to better match available insurance products with the preferences of the Corporation s commercial customers. The growth in the book of business has more than offset lower revenues from the soft renewal market in the insurance industry where many account renewal commissions have declined due to lower premiums charged by insurance carriers.

Securities commissions and fees of \$2.9 million for the first six months of 2007 increased \$0.7 million or 29.8% compared to the same period of 2006 primarily due to higher organic annuity and securities sales and the Corporation s acquisition of Legacy in the second quarter of 2006.

Trust fees of \$4.3 million for the first six months of 2007 increased \$0.6 million or 15.6% from the same period of 2006 due to growth in assets under management resulting from higher equity valuations, organic growth in overall trust assets and the number of trust accounts as well as the Corporation s acquisition of Legacy in the second quarter of 2006.

Gain on sale of securities of \$1.0 million for the first six months of 2007 increased \$0.2 million or 17.7% from the same period of 2006.

Bank owned life insurance income of \$2.0 million for the first six months of 2007 increased \$0.4 million or 24.4% from the same period of 2006 due to increases in crediting rates paid on the insurance policies.

Other non-interest income of \$2.8 million for the first six months of 2007 decreased \$0.8 million or 21.1% from the same period of 2006. This decrease was primarily due to \$1.0 million lower gains on settlements of impaired loans acquired in previous acquisitions partially offset by higher customer swap fee income totaling \$0.2 million for the first six months of 2007. The first six months of 2006 had a gain on settlement of an impaired loan of \$1.3 million compared to \$0.3 million for the same period of 2007.

### Non-Interest Expense

Total non-interest expense of \$83.7 million for the first six months of 2007 increased \$3.2 million or 4.0% from the same period of 2006. This increase resulted from an increase in salaries and employee benefit costs, net occupancy expense, amortization of intangibles and other expense in the first six months of 2007 compared to the same period in 2006.

Salaries and employee benefits of \$43.7 million for the first six months of 2007 increased \$1.3 million or 3.0% from the same period of 2006. This increase was primarily attributable to normal annual compensation and benefit increases and additional costs associated with the employees retained from the Corporation s acquisition of Legacy in the second quarter of 2006, partially offset by lower expense due to the modernization of the Corporation s pension and postretirement benefit plans.

Net occupancy expense of \$7.5 million for the first six months of 2007 increased \$0.6 million or 9.2% from the same period of 2006. The increase was primarily due to additional operating costs associated with the Corporation s acquisition of Legacy in the second quarter of 2006, the opening of a new branch in 2006 and several new loan production offices in 2006 and 2007.

Amortization of intangibles expense of \$2.2 million for the first six months of 2007 increased \$0.2 million or 12.6% from the same period in the prior year due to the amortization of additional core deposit and other intangibles as a result of the Corporation s acquisition of Legacy in the second quarter of 2006.

Other non-interest expense of \$23.6 million for the first six months of 2007 increased \$1.0 million or 4.4% from the same period of 2006. The increase was primarily due to higher shares tax and additional operating costs associated with the Corporation s acquisition of Legacy in the second quarter of 2006 and higher outside professional services. Other non-interest expense for the six months ended June 30, 2006 included merger expenses of \$0.7 million related to the Legacy acquisition.

25

### **Table of Contents**

### Income Taxes

The Corporation s income tax expense of \$15.2 million for the six months ended June 30, 2007 increased by \$1.1 million or 7.6% from the same period in 2006. The effective tax rate of 30.2% for the six months ended June 30, 2007 declined slightly from 30.3% for the same period in the prior year due to an increase in tax-exempt investments and loans and excludable dividend income on bank owned life insurance. Both periods tax rates are lower than the 35.0% federal statutory tax rate due to the tax benefits primarily resulting from tax-exempt instruments and excludable dividend income.

# Three Months Ended June 30, 2007 Compared to the Three Months Ended June 30, 2006

Net income for the three months ended June 30, 2007 was \$17.6 million or \$0.29 per diluted share, compared to net income for the same period of 2006 of \$16.6 million or \$0.28 per diluted share. The Corporation s return on average equity was 13.11%, return on average tangible equity was 26.81% and return on average assets was 1.17% for the three months ended June 30, 2007, compared to 13.43%, 26.62% and 1.15%, respectively, for the same period in 2006.

26

The following table provides information regarding the average balances and yields earned on interest earning assets and rates paid on interest bearing liabilities (dollars in thousands):

	<b>Three Months Ended June 30</b>						
	2007			2006			
		Interest			Interest		
	Average	Income/	Yield/	Average	Income/	Yield/	
	Balance	Expense	Rate	Balance	Expense	Rate	
Assets							
Interest earning assets:							
Interest bearing deposits with banks	\$ 1,151	\$ 13	4.42%	\$ 2,527	\$ 22	3.43%	
Federal funds sold	33,864	445	5.21	23,863	285	4.72	
Taxable investment securities (1)	866,249	10,937	5.03	981,801	12,031	4.91	
Non-taxable investment securities (1) (2)	164,481	2,166	5.27	142,327	1,830	5.14	
Loans (2) (3)	4,258,872	79,229	7.46	3,976,154	70,252	7.08	
Total interest earning assets (2)	5,324,617	92,790	6.98	5,126,672	84,420	6.60	
Cash and due from banks	112,490			116,040			
Allowance for loan losses	(52,138)			(52,155)			
Premises and equipment	84,767			86,999			
Other assets	555,258			530,418			
Total Assets	\$ 6,024,994			\$5,807,974			
Liabilities							
Interest bearing liabilities:							
Deposits:							
Interest bearing demand	\$ 1,428,529	9,351	2.63	\$1,231,679	7,134	2.32	
Savings	594,948	2,454	1.65	639,359	2,233	1.40	
Certificates and other time	1,751,875	19,524	4.47	1,694,561	16,098	3.81	
Repurchase agreements	252,776	2,970	4.65	190,395	1,954	4.06	
Other short-term borrowings	119,320	1,488	4.94	148,512	1,670	4.45	
Long-term debt	470,215	4,745	4.05	548,843	5,171	3.78	
Junior subordinated debt	151,031	2,739	7.27	137,878	2,512	7.31	
Total interest bearing liabilities (2)	4,768,694	43,271	3.63	4,591,227	36,772	3.21	
Non-interest bearing demand	644,980			647,606			
Other liabilities	72,316			72,321			
<b>Total Liabilities</b>	5,485,990			5,311,154			
Stockholders Equity	539,004			496,820			
Total Liabilities and Stockholders Equity	\$ 6,024,994			\$ 5,807,974			
Equity	φ 0,024,334			φ 5,001,714			

Excess of interest earning assets over
interest bearing liabilities

\$ 555,923

\$ 535,445

Fully tax-equivalent net interest income

49,519

47,648

Net interest spread

3.35%

3.39%

Net interest margin (2)

3.73%

3.73%

Tax-equivalent adjustment

1,170

955

Net interest income

\$48,349

\$46,693

(1) The average balances and yields earned on securities are based on historical cost.

(2) The interest

income amounts

are reflected on

an FTE basis

which adjusts

for the tax

benefit of

income on

certain

tax-exempt

loans and

investments

using the federal

statutory tax

rate of 35% for

each period

presented. The

Corporation

believes this

measure to be

the preferred

industry

measurement of

net interest

income and

provides

relevant

comparison
between taxable
and non-taxable
amounts. The
yields on
interest earning
assets, rates paid
on interest
bearing
liabilities and
the net interest
margin are
presented on an
annualized
basis.

(3) Average

balances include

non-accrual

loans. Loans

consist of

average total

loans less

average

unearned

income. The

amount of loan

fees included in

interest income

on loans is

immaterial.

27

#### Net Interest Income

For the three months ended June 30, 2007, net interest income, which comprised 70.4% of net revenue (net interest income plus non-interest income) compared to 69.7% for the same period in 2006, was affected by the general level of interest rates, changes in interest rates, the shape of the yield curve and changes in the amount and mix of earning assets and interest bearing liabilities.

Net interest income, on an FTE basis, was \$49.5 million for the three months ended June 30, 2007, an increase of \$1.9 million or 3.9% compared to \$47.6 million for the three months ended June 30, 2006. The average earning assets increased \$197.9 million or 3.9% and average interest bearing liabilities increased \$177.5 million or 3.9% from the same period in 2006 primarily due to the acquisition of Legacy in the second quarter of 2006 and organic growth. The Corporation s net interest margin remained constant at 3.73% for the second quarter of 2007 compared to the second quarter of 2006 as higher rates on earning assets were offset by increased rates paid on deposits and repurchase agreements driven by market rates, competitive pricing and higher debt costs. Details on changes in FTE net interest income attributed to changes in earning assets, interest bearing liabilities, yields earned and cost of funds can be found in the preceding table.

The following table sets forth certain information regarding changes in net interest income attributable to changes in the volumes of interest earning assets and interest bearing liabilities and changes in the rates for the three months ended June 30, 2007 compared to the three months ended June 30, 2006 (in thousands):

	Volume	Rate	Net	
Interest Income (1) (2)				
Interest bearing deposits with banks	\$ (14)	\$ 5	\$ (9)	
Federal funds sold	132	28	160	
Securities	(1,184)	426	(758)	
Loans	5,350	3,627	8,977	
	4,284	4,086	8,370	
Interest Expense (1)				
Deposits:				
Interest bearing demand	1,222	995	2,217	
Savings	13	208	221	
Certificates and other time	554	2,872	3,426	
Repurchase agreements	704	312	1,016	
Other short-term borrowings	(349)	167	(182)	
Long-term debt	(775)	349	(426)	
Junior subordinated debt	239	(12)	227	
	1,608	4,891	6,499	
Net Change	\$ 2,676	\$ (805)	\$ 1,871	

(1) The amount of change not solely due to rate or volume changes was allocated

between the change due to rate and the change due to volume based on the net size of the rate and volume changes.

### (2) Interest income

amounts are

reflected on an

FTE basis

which adjusts

for the tax

benefit of

income on

certain

tax-exempt

loans and

investments

using the federal

statutory tax

rate of 35% for

each period

presented. The

Corporation

believes this

measure to be

the preferred

industry

measurement of

net interest

income and

provides

relevant

comparison

between taxable

and non-taxable

amounts.

Interest income, on a fully taxable equivalent basis, of \$92.8 million for the three months ended June 30, 2007 increased by \$8.4 million or 9.9% from the same period of 2006 due to an increase in and higher yield on earning assets. Average earning assets of \$5.3 billion for the second quarter of 2007 grew \$197.9 million or 3.9% from the same period of 2006 driven by an increase of \$282.7 million in average loans, partially offset by a decrease of \$93.4 million in investment securities. The increase in average loans was the result of a combination of organic growth and the Corporation s acquisition of Legacy in the second quarter of 2006, while the decrease in average investment securities reflects the use of proceeds from repayments and maturities to fund loan growth and repayment of long-term debt. Also, there was an improvement in the yield on earning assets of 38 basis points to 6.98% for the second quarter of 2007 compared to the second quarter of 2006 primarily due to a 47 basis point increase in the yield on loans.

28

### **Table of Contents**

Interest expense of \$43.3 million for the three months ended June 30, 2007 increased by \$6.5 million or 17.7% from the same period of 2006. This increase was primarily attributable to an increase of 42 basis points in the Corporation s cost of funds to 3.63% during the second quarter of 2007. Also, average interest bearing liabilities increased \$177.5 million or 3.9% to \$4.8 billion for the second quarter of 2007. This growth was primarily attributable to a combined increase of \$152.4 million or 8.1% in the deposit categories of interest bearing demand deposit and savings, a \$62.4 million increase in customer repurchase agreements and an increase in certificates and other time deposits of \$57.3 million or 3.4%. Interest bearing demand and certificates and other time deposits increased due to organic growth resulting from an expanded suite of deposit products designed to attract and retain customers and from the acquisition of Legacy in the second quarter of 2006. Customer repurchase agreements increased primarily due to the implementation of a strategic initiative to increase and expand commercial customer relationships. The average balance for junior subordinated debt owed to unconsolidated subsidiary trusts also increased by \$13.2 million or 9.5% from the second quarter of 2006 due to the issuance of \$21.5 million of new debt to partially finance the Legacy acquisition in the second quarter of 2006. Offsetting these increases were declines in average short-term borrowings of \$29.2 million or 19.7% and average long-term debt of \$78.6 million or 14.3% from the second quarter of 2006 as proceeds from the repayments and maturities of investment securities were used to repay short-term borrowings and long-term debt.

# Provision for Loan Losses

The provision for loan losses is determined based on management s estimates of the appropriate level of allowance for loan losses needed to absorb probable losses inherent in the loan portfolio, after giving consideration to charge-offs and recoveries for the period.

The provision for loan losses of \$1.8 million for the three months ended June 30, 2007 decreased \$0.7 million or 26.4% from the same period of 2006 primarily due to continued improvement in credit quality including lower net charge-offs and non-performing loans. Improving trends in non-performing loans and the commercial and consumer loan portfolios produced lower levels of estimated losses and resulted in a \$0.7 million reduction in the allowance for loan losses during the second quarter of 2007 compared to a \$0.2 million reduction in the second quarter of 2006. More specifically, during the second quarter of 2007, net charge-offs totaled \$2.6 million or 0.24% (annualized) as a percentage of average loans, an improvement from \$2.7 million or 0.27% (annualized) as a percentage of average loans for the same period of 2006. The ratio of non-performing loans to total loans was 0.56% at June 30, 2007, an improvement from 0.74% at June 30, 2006 and the ratio of non-performing assets to total assets was 0.48% and 0.62%, respectively, at those same dates. For additional information, refer to the Allowance for Loan Losses section of this discussion and analysis.

### Non-Interest Income

Total non-interest income of \$20.4 million for the three months ended June 30, 2007 increased slightly from the same period of 2006. Increases in securities commissions and fees, trust fees and bank owned life insurance were substantially offset by a decrease in other non-interest income.

Service charges on loans and deposits of \$10.2 million for the second quarter of 2007 remained stable compared to the same period of 2006.

Insurance commissions and fees of \$3.2 million for the second quarter of 2007 was flat compared to the same period of 2006. The soft renewal market in the insurance industry offset the growth experienced in the book of business. Specifically, many account renewal commissions have declined due to lower premiums charged by insurance carriers.

Securities commissions and fees of \$1.7 million for the second quarter of 2007 increased \$0.3 million or 26.1% compared to the same period of 2006 primarily due to higher organic annuity and securities sales and the Corporation s acquisition of Legacy in the second quarter of 2006.

Trust fees of \$2.1 million for the second quarter of 2007 increased \$0.3 million or 13.9% from the same period of 2006 due to growth in assets under management resulting from higher equity valuations, organic growth in overall trust assets and the number of trust accounts and the Corporation s acquisition of Legacy in the second quarter of 2006.

Bank owned life insurance income of \$1.0 million for the second quarter of 2007 increased \$0.2 million or 24.5% from the same period of 2006 due to increases in crediting rates paid on the insurance policies.

29

#### **Table of Contents**

Other non-interest income of \$1.5 million for the second quarter of 2007 decreased \$0.7 million or 32.3% from the same period of 2006 due to lower gains on settlement of impaired loans acquired in previous acquisitions. The second quarter of 2006 had a gain on settlement of an impaired loan of \$0.9 million compared to \$0.2 million for the second quarter of 2007.

Non-Interest Expense

Total non-interest expense of \$41.8 million for the second quarter of 2007 increased \$1.1 million or 2.7% from the same period of 2006. This increase resulted from an increase in salaries and employee benefit costs, net occupancy expense, amortization of intangibles and other expense in the second quarter of 2007 compared to the same period in 2006.

Salaries and employee benefits of \$21.5 million for the second quarter of 2007 increased \$0.3 million or 1.6% from the same period of 2006. This increase was primarily attributable to normal annual compensation and benefit increases and the additional costs associated with the employees retained from the Corporation s acquisition of Legacy in the second quarter of 2006, substantially offset by lower expense due to the modernization of the Corporation s pension and postretirement benefit plans.

Net occupancy expense of \$3.7 million for the second quarter of 2007 increased \$0.2 million or 5.6% from the same period of 2006. The increase was primarily due to additional operating costs associated with the Corporation s acquisition of Legacy in the second quarter of 2006, the opening of a new branch in 2006 and several new loan production offices in 2006 and 2007.

Amortization of intangibles expense of \$1.1 million for the second quarter of 2007 increased \$0.1 million or 7.2% from the same period in the prior year due to the amortization of additional core deposit and other intangibles as a result of the Corporation s acquisition of Legacy in the second quarter of 2006.

Other non-interest expense of \$12.3 million for the second quarter of 2007 increased \$0.5 million or 4.1% from the same period of 2006. The increase was primarily due to higher shares tax and additional operating costs associated with the Corporation s acquisition of Legacy in the second quarter of 2006 and higher outside professional services. Other non-interest expense for the second quarter of 2006 included merger expenses of \$0.5 million related to the Legacy acquisition.

Income Taxes

The Corporation s income tax expense of \$7.4 million for the three months ended June 30, 2007 increased by \$0.3 million or 3.7% from the same period in 2006. The effective tax rate was 29.7% for the three months ended June 30, 2007 and 30.1% for the same period in the prior year. The effective tax rate decline was due to an increase in tax-exempt investments and loans and excludable dividend income on bank owned life insurance. Both periods tax rates are lower than the 35.0% federal statutory tax rate due to the tax benefits primarily resulting from tax-exempt instruments and excludable dividend income.

# **LIQUIDITY**

The Corporation s goal in liquidity management is to satisfy the cash flow requirements of depositors and borrowers as well as the operating cash needs of the Corporation with cost-effective funding. The Board of Directors of the Corporation has established an Asset/Liability Policy in order to achieve and maintain earnings performance consistent with long-term goals while maintaining acceptable levels of interest rate risk, a well-capitalized balance sheet and adequate levels of liquidity. This policy designates the Corporate Asset/Liability Committee (ALCO) as the body responsible for meeting these objectives. The ALCO, which includes members of executive management, reviews liquidity on a periodic basis and approves significant changes in strategies that affect balance sheet or cash flow positions. Liquidity is centrally managed on a daily basis by the Corporation s Treasury Department.

Liquidity sources from assets include payments from loans and investments as well as the ability to securitize, pledge or sell loans, investment securities and other assets. The Corporation continues to originate mortgage loans, most of which are sold in the secondary market. Mortgage loan originations totaled \$87.1 million and \$67.2 million for the six months ended June 30, 2007 and 2006, respectively. Proceeds from the sale of mortgage loans totaled \$55.8 million and \$46.1 million for the six months ended June 30, 2007 and 2006, respectively.

Table of Contents 51

30

Liquidity sources from liabilities are generated primarily through deposits. As of June 30, 2007 and December 31, 2006, deposits comprised 80.7% and 79.9% of total liabilities, respectively. To a lesser extent, the Corporation also makes use of wholesale sources of liquidity that include federal funds purchased, repurchase agreements and public funds. In addition, the Corporation has the ability to borrow funds from the FHLB, Federal Reserve Bank and the capital markets. FHLB advances are a competitively priced and reliable source of funds. As of June 30, 2007, total availability from the FHLB was \$1.9 billion, or 30.6% of total assets while outstanding advances were \$388.2 million, or 6.4% of total assets. As of December 31, 2006, outstanding FHLB advances were \$469.1 million, or 7.8% of total assets, while the total availability from these sources was \$1.9 billion, or 31.7% of total assets.

The principal source of the parent company s cash flow is dividends from its subsidiaries. These dividends may be impacted by capital needs, statutory laws and regulations, corporate policies, contractual restrictions and other factors. The parent also has approved lines of credit of \$90.0 million with several major domestic banks, which were unused as of June 30, 2007. In addition, the Corporation also issues subordinated notes on a regular basis.

The Corporation has repurchased shares of its common stock for re-issuance under various employee benefit plans and the Corporation s dividend reinvestment plan since 1991. During the six months ended June 30, 2007, the Corporation purchased 335,000 treasury shares totaling \$5.8 million and received \$4.8 million upon re-issuance of 339,130 shares. For the same period of 2006, the Corporation purchased 192,800 treasury shares totaling \$3.2 million and received \$4.2 million as a result of re-issuance of 241,522 shares.

The ALCO regularly monitors various liquidity ratios and forecasts of cash position. Management believes the Corporation has sufficient liquidity available to meet its normal operating and contingency funding cash needs.

### **MARKET RISK**

Market risk refers to potential losses arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices. The Corporation is primarily exposed to interest rate risk which results from its role as a financial intermediary. To succeed in this capacity, the Corporation offers an extensive variety of financial products to meet the diverse needs of its customers. These products sometimes contribute to interest rate risk for the Corporation when product groups do not complement one another. For example, depositors may want short-term deposits while borrowers desire long-term loans.

Changes in market interest rates may result in changes in the fair value of the Corporation s financial instruments, cash flows and net interest income. The ALCO is responsible for market risk management: devising policy guidelines, risk measures and limits, and managing the amount of interest rate risk and its effect on net interest income and capital. The Corporation s Treasury Department measures interest rate risk and manages interest rate risk on a daily basis.

Interest rate risk is comprised of repricing risk, basis risk, yield curve risk and options risk. Repricing risk arises from differences in the cash flow or repricing between asset and liability portfolios. Basis risk arises when asset and liability portfolios are related to different market rate indices, which do not always change by the same amount. Yield curve risk arises when asset and liability portfolios are related to different maturities on a given yield curve; when the yield curve changes shape, the risk position is altered. Options risk arises from embedded options within asset and liability products as certain borrowers have the option to prepay their loans when rates fall while certain depositors can redeem their certificates of deposit early when rates rise.

The Corporation uses a sophisticated asset/liability model to measure its interest rate risk. Interest rate risk measures utilized by the Corporation include earnings simulation, economic value of equity (EVE) and gap analysis.

Gap analysis and EVE are static measures that do not incorporate assumptions regarding future business. Gap analysis, while a helpful diagnostic tool, displays cash flows for only a single rate environment. EVE s long-term horizon helps identify changes in optionality and longer-term positions. However, EVE s liquidation perspective does not translate into the earnings-based measures that are the focus of managing and valuing a going concern. Net interest income simulations explicitly measure the exposure to earnings from changes in market rates of interest. The Corporation s current financial position is combined with assumptions regarding future business to calculate net interest income under various hypothetical rate scenarios. The ALCO reviews earnings simulations over multiple years under various interest rate scenarios. Reviewing these various measures provides the Corporation with a reasonably comprehensive view of its interest rate risk profile.

31

The following gap analysis compares the difference between the amount of interest earning assets (IEA) and interest bearing liabilities (IBL) subject to repricing over a period of time. A ratio of more than one indicates a higher level of repricing assets over repricing liabilities for the time period. Conversely, a ratio of less than one indicates a higher level of repricing liabilities over repricing assets for the time period.

Following is the gap analysis as of June 30, 2007 (dollars in thousands):

	Within 1 Month	2-3 Months	4-6 Months	7-12 Months	Total 1 Year
<b>Interest Earning Assets (IEA)</b> Loans	\$ 1,127,162	\$ 241,093	\$ 295,822	\$ 516,104	\$ 2,180,181
Investments	9,224	54,665	134,507	164,904	363,300
	1,136,386	295,758	430,329	681,008	2,543,481
Interest Bearing Liabilities (IBL)					
Non-maturity deposits	963,761				963,761
Time deposits	163,330	256,526	401,096	316,592	1,137,544
Borrowings	321,730	59,428	73,255	189,084	643,497
	1,448,821	315,954	474,351	505,676	2,744,802
Period Gap	\$ (312,435)	\$ (20,196)	\$ (44,022)	\$ 175,332	\$ (201,321)
Cumulative Gap	\$ (312,435)	\$ (332,631)	\$ (376,653)	\$ (201,321)	
IEA/IBL (Cumulative)	0.78	0.81	0.83	0.93	
Cumulative Gap to IEA	(5.86)%	(6.24)%	(7.06)%	(3.77)%	

The cumulative twelve-month, IEA to IBL ratio changed to 0.93 for June 30, 2007 from 0.97 for December 31, 2006.

The allocation of non-maturity deposits to the one-month maturity category is based on the estimated sensitivity of each product to changes in market rates. For example, if a product s rate is estimated to increase by 50% as much as the market rates, then 50% of the account balance was placed in this category. The current allocation is representative of the estimated sensitivities for a +/- 100 basis point change in market rates.

The following table presents an analysis of the potential sensitivity of the Corporation s annual net interest income and EVE to sudden and parallel changes (shocks) in market rates compared to a scenario with unchanged rates:

	December		
	June 30,	31,	ALCO
	2007	2006	Guidelines
Net interest income change (12 months):			
+ 200 basis points	(4.3)%	(2.2)%	+/- 5.0%
+ 100 basis points	(1.1)%	0.2%	+/- 5.0%
- 100 basis points	1.5%	(0.2)%	+/- 5.0%
- 200 basis points	1.9%	(1.8)%	+/- 5.0%

Economic value of equity:

+ 200 basis points	(6.9)%	(5.7)%
+ 100 basis points	(2.8)%	(1.8)%
- 100 basis points	1.3%	(0.4)%
- 200 basis points	(0.9)%	(4.1)%

The overall level of interest rate risk is considered to be relatively low and stable. The Corporation s modest sensitivity to higher rates increased slightly this year due to the reinvestment of investment cash flows, the extension of asset cash flows due to higher long-term rates, an increase in money market accounts, an increase in federal funds purchased and the forthcoming maturity of the \$125.0 million interest rate swap (see below). These were partially offset by the lengthening of time deposits and higher adjustable rate commercial loans.

32

The ALCO is responsible for the identification and management of interest rate risk exposure. As such, the ALCO continuously evaluates strategies to manage the Corporation s exposure to interest rate fluctuations. Since 2004, short-term interest rates have risen significantly while long-term interest rates have increased only slightly. This flattening of the yield curve has made short-term deposits and long-term loans more attractive to customers: a situation that has created additional interest rate risk for the Corporation. In order to keep the risk measures in an acceptable position, the ALCO utilized several strategies to mitigate the Corporation s risk position. For example, the Corporation has initiated programs to promote longer term time deposits to reduce liability sensitivity. On the lending side, the Corporation regularly sells fixed-rate residential mortgages to the secondary mortgage loan market in order to manage its holdings of long-term, fixed rate loans and has been focusing on the origination of higher volumes of variable rate commercial loans.

The Corporation also utilizes derivatives to manage interest rate risk. For example, during 2006 the Corporation implemented an interest rate swap program for commercial loans. In effect, the program provides the customer with fixed rate loans while creating a variable rate asset for the Corporation. The notional amount of swaps under this program totaled \$26.8 million as of June 30, 2007. Additionally, in 2005 the Corporation entered into a forward starting interest rate swap with a notional amount of \$125.0 million and an effective date of January 3, 2006. Under the agreement, the Corporation pays a fixed rate of interest and receives a variable rate based on LIBOR. The interest rate swap had the effect of converting \$125.0 million of the Corporation s variable rate trust preferred debt to a fixed rate from the effective date to the maturity date of the interest rate swap of March 31, 2008.

The Corporation recognizes that asset/liability models are based on methodologies that may have inherent shortcomings. Furthermore, asset/liability models require certain assumptions be made, such as prepayment rates on earning assets and pricing impact on non-maturity deposits, which may differ from actual experience. These business assumptions are based upon the Corporation s experience, business plans and published industry experience. While management believes such assumptions to be reasonable, there can be no assurance that modeled results will approximate actual results.

### **DEPOSITS AND REPURCHASE AGREEMENTS**

Following is a summary of deposits and repurchase agreements (in thousands):

	June 30, 2007	De	ecember 31, 2006
Non-interest bearing	\$ 667,646	\$	654,617
Savings and NOW	2,056,484		1,944,707
Certificates of deposit and other time deposits	1,730,438		1,773,518
Total deposits	4,454,568		4,372,842
Securities sold under repurchase agreements	257,219		252,064
Total deposits and repurchase agreements	\$4,711,787	\$	4,624,906

Total deposits and repurchase agreements increased by \$86.9 million or 1.9% to \$4.7 billion at June 30, 2007 compared to December 31, 2006. The growth in savings and NOW deposits due to an expanded suite of deposit products that has attracted additional customers and deposits combined with seasonal and organic growth in non-interest bearing deposits was offset by lower balances in certificates of deposit and other time deposits. **LOANS** 

The loan portfolio consists principally of loans to individuals and small- and medium-sized businesses within the Corporation s primary market area of Pennsylvania and northeastern Ohio. The Corporation, through its banking affiliate, also operates commercial loan production offices in Florida and a mortgage loan production office in Tennessee. In addition, the portfolio contains consumer finance loans to individuals in Pennsylvania, Ohio and Tennessee.

Following is a summary of loans, net of unearned income (in thousands):

	June 30,	December 31,	
	2007		2006
Commercial	\$ 2,180,535	\$	2,111,752
Direct installment	938,683		926,766
Consumer lines of credit	247,470		254,054
Residential mortgages	473,766		490,215
Indirect installment	436,533		461,214
Other	15,327		9,143
	\$4,292,314	\$	4,253,144

The above loan totals include unearned income of \$25.3 million and \$26.7 million at June 30, 2007 and December 31, 2006, respectively.

The majority of the Corporation s loan portfolio consists of commercial loans, which includes commercial real estate loans and commercial and industrial loans. As of both June 30, 2007 and December 31, 2006, commercial real estate loans were \$1.3 billion, or 61.6% and 60.2% of commercial loans, respectively.

Total loans increased by \$39.2 million or 0.9% to \$4.3 billion at June 30, 2007. This growth was primarily driven by organic commercial loan growth of \$68.8 million or 3.3% and direct installment loan growth of \$11.9 million or 1.3%. This growth was offset by a decline of \$24.7 million or 5.4% in the indirect installment portfolio driven by weak automobile sales and aggressive manufacturer financing and a \$16.4 million or 3.4% reduction in residential mortgages.

### **NON-PERFORMING ASSETS**

Non-performing loans include non-accrual loans and restructured loans. Non-accrual loans represent loans for which interest accruals have been discontinued. Restructured loans are loans in which the borrower has been granted a concession on the interest rate or the original repayment terms due to financial distress.

The Corporation discontinues interest accruals when principal or interest is due and has remained unpaid for 90 to 180 days depending on the loan type. When a loan is placed on non-accrual status, all unpaid interest is reversed. Non-accrual loans may not be restored to accrual status until all delinquent principal and interest has been paid.

Non-performing loans are closely monitored on an ongoing basis as part of the Corporation s loan review and work-out process. The potential risk of loss on these loans is evaluated by comparing the loan balance to the fair value of any underlying collateral or the present value of projected future cash flows. Losses are recognized when appropriate.

Following is a summary of non-performing assets (in thousands):

June 30, 2007	De	ecember 31, 2006
\$ 20,590	\$	24,636
3,367		3,492
23,957		28,128
5,395		5,948
\$ 29,352	\$	34,076
0.56%		0.66%
	2007 \$ 20,590 3,367 23,957 5,395 \$ 29,352	June 30, 2007 \$ 20,590 \$ 3,367 23,957 5,395 \$ 29,352 \$

0.48%

0.57%

34

Non-performing loans

#### ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses represents management s estimate of probable loan losses inherent in the loan portfolio at a specific point in time, which includes estimated losses associated with specifically identified loans, as well as estimated probable credit losses inherent in the remainder of the loan portfolio. Additions are made to the allowance through both periodic provisions charged to income and recoveries of losses previously incurred. Reductions to the allowance occur as loans are charged off. Management evaluates the adequacy of the allowance at least quarterly, and in doing so relies on various factors including, but not limited to, assessment of historical loss experience, delinquency and non-accrual trends, portfolio growth, underlying collateral coverage and current economic conditions. This evaluation is subjective and requires material estimates that may change over time.

The components of the allowance for loan losses represent estimates based upon FAS 5, *Accounting for Contingencies*, and FAS 114, *Accounting by Creditors for Impairment of a Loan*. FAS 5 applies to homogeneous loan pools such as consumer installment loans, residential mortgages and consumer lines of credit, as well as commercial loans that are not individually evaluated for impairment under FAS 114. FAS 114 is applied to commercial loans that are considered impaired.

Under FAS 114, a loan is impaired when, based upon current information and events, it is probable that the loan will not be repaid according to its contractual terms, including both principal and interest. Management performs individual assessments of impaired loans to determine the existence of loss exposure and, where applicable, the extent of loss exposure based upon the present value of expected future cash flows available to pay the loan, or based upon the estimated realizable collateral where a loan is collateral dependent.

In estimating loan loss contingencies, management applies historical loan loss rates and also considers how the loss rates may be impacted by changes in current economic conditions, delinquency and non-performing loan trends, changes in loan underwriting guidelines and credit policies, as well as the results of internal loan reviews. Homogeneous loan pools are evaluated using similar criteria that are based upon historical loss rates of various loan types. Historical loss rates are adjusted to incorporate changes in existing conditions that may impact, both positively or negatively, the degree to which these loss histories may vary. This determination inherently involves a high degree of uncertainty and considers current risk factors that may not have occurred in the Corporation s historical loan loss experience.

Following is a summary of changes in the allowance for loan losses (dollars in thousands):

		Three Months Ended June 30,		hs Ended
	2007	2006	2007	2006
Balance at beginning of period	\$ 51,964	\$ 50,178	\$ 52,575	\$ 50,707
Addition from acquisitions	21	3,045	21	3,045
Charge-offs	(3,224)	(3,405)	(6,506)	(7,714)
Recoveries	653	726	1,477	1,548
Net charge-offs	(2,571)	(2,679)	(5,029)	(6,166)
Provision for loan losses	1,838	2,497	3,685	5,455
Balance at end of period	\$ 51,252	\$ 53,041	\$51,252	\$ 53,041
Allowance for loan losses to: Total loans, net of unearned income			1.19%	1.26%

The allowance for loan losses at June 30, 2007 decreased by \$1.8 million or 3.4% from June 30, 2006 and by \$1.3 million or 2.5% from December 31, 2006. The decrease in the allowance for loan losses was due to improving trends in non-accrual loans and lower levels of actual and expected charge-offs from the commercial and consumer

Table of Contents 60

213.93%

170.05%

loan portfolios.

The provision for loan losses of \$3.7 million for the six months ended June 30, 2007 decreased by \$1.8 million or 32.4% from the same period of 2006 reflecting lower charge-offs and fewer non-performing loans as well as a \$1.3 million reduction in the allowance for loan losses during the 2007 period as a result of improved credit quality. For the first six months of 2006, the allowance for loan losses was reduced \$0.7 million.

35

### **Table of Contents**

Charge-offs reflect the realization of losses in the portfolio that were estimated previously through provisions for loan losses. Loans charged off during the first six months of 2007 decreased \$1.2 million from the same period in 2006 to \$6.5 million. Net charge-offs (annualized) as a percentage of average loans decreased to 0.24% for the first six months of 2007 compared to 0.32% for the same period of 2006 reflecting improved performance in the commercial and consumer loan portfolios.

Management considers numerous factors when estimating reserves for loan losses, including historical charge-off rates and subsequent recoveries. Consideration is given to the impact of changes in qualitative factors that influence the Corporation s credit quality, such as the local and regional economies that the Corporation serves. Assessment of relevant economic factors indicates that the Corporation s primary markets tend to lag the national economy, with local economies in the Corporation s market areas also improving, but at a more measured rate than the national trends. Regional economic factors influencing management s estimate of reserves include uncertainty of the labor markets in the regions the Corporation serves and a contracting labor force due, in part, to productivity growth and industry consolidations. Higher interest rates and energy costs directly affect borrowers having floating rate loans as increasing debt service requirements pressure customers that now face higher loan payments. Higher interest rates and energy costs also affect consumer loan customers who carry historically high debt levels. Consumer credit risk and loss exposures are evaluated using a combination of historical loss experience and an analysis of the rate at which delinquent loans ultimately result in charge-offs to estimate credit quality migration and expected losses within the homogeneous loan pools.

# CAPITAL RESOURCES AND REGULATORY MATTERS

The assessment of capital adequacy depends on a number of factors such as asset quality, liquidity, earnings performance, changing competitive conditions and economic forces. The Corporation seeks to maintain a strong capital base to support its growth and expansion activities, to provide stability to current operations and to promote public confidence.

The Corporation has an effective \$200.0 million shelf registration statement filed with the Securities and Exchange Commission. Pursuant to this shelf registration statement, the Corporation may, from time to time, issue any combination of common stock, preferred stock, debt securities or trust preferred securities in one or more offerings up to a total dollar amount of \$200.0 million, of which none has been utilized through June 30, 2007.

The Corporation and FNBPA are subject to various regulatory capital requirements administered by various federal banking agencies. Quantitative measures established by regulators to ensure capital adequacy require the Corporation and FNBPA to maintain minimum amounts and ratios of total and Tier 1 capital (as defined in the applicable regulations) to risk-weighted assets (as defined in the applicable regulations) and of leverage ratio (as defined in the applicable regulations). Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary actions, by regulators that, if undertaken, could have a direct material effect on the Corporation s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Corporation and FNBPA must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Corporation s and FNBPA s capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

The Corporation s management believes that, as of June 30, 2007, the Corporation and FNBPA met all capital adequacy requirements to which either of them were subject and therefore satisfied the requirements to be considered well-capitalized under the regulatory framework.

36

Following are the capital ratios as of June 30, 2007 for the Corporation and FNBPA (dollars in thousands):

			Well-Capitalized		Minimum Capital Requirements	
	Actual		Require	ments		
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total Capital (to risk-weighted assets):						
F.N.B. Corporation	\$490,760	11.4%	\$430,555	10.0%	\$344,444	8.0%
FNBPA	451,888	10.8%	416,837	10.0%	333,469	8.0%
Tier 1 Capital (to risk-weighted assets):						
F.N.B. Corporation	428,033	9.9%	258,333	6.0%	172,222	4.0%
FNBPA	406,770	9.8%	250,102	6.0%	166,735	4.0%
Leverage Ratio:						
F.N.B. Corporation	428,033	7.4%	288,082	5.0%	230,466	4.0%
FNBPA	406,770	7.3%	280,296	5.0%	224,236	4.0%

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The information called for by this item is provided under the caption *Market Risk* in Item 2 - Management s Discussion and Analysis of Financial Condition and Results of Operations. There are no material changes in the information provided under Item 7A, Quantitative and Qualitative Disclosures About Market Risk included in the Corporation s 2006 Annual Report on Form 10-K.

### ITEM 4. CONTROLS AND PROCEDURES

EVALUATION OF DISCLOSURE CONTROLS AND PROCEDURES. The Corporation s Chief Executive Officer (CEO) and Chief Financial Officer (CFO) have concluded that the Corporation s disclosure controls and procedures (as defined in Rules 13a 15(e) and 15d 15(e) under the Securities Exchange Act of 1934, as amended), based on their evaluation of these controls and procedures as of the end of the period covered by this Report, were effective as of such date at the reasonable assurance level as discussed below to ensure that information required to be disclosed by the Corporation in the reports it files under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission and that such information is accumulated and communicated to the Corporation s management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure.

LIMITATIONS ON THE EFFECTIVENESS OF CONTROLS. The Corporation s management, including the CEO and CFO, does not expect that the Corporation s disclosure controls and internal controls will prevent all errors and all fraud. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Corporation have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. In addition, controls can be circumvented by the individual acts of some persons, by collusion of two or more people or by management override of the controls.

CHANGES IN INTERNAL CONTROLS. The CEO and CFO have evaluated the changes to the Corporation s internal controls over financial reporting that occurred during the Corporation s fiscal quarter ended June 30, 2007, as required by paragraph (d) of Rules 13a - 15 and 15d - 15 under the Securities Exchange Act of 1934, as amended, and have concluded that there were no such changes that materially affected, or are reasonably likely to materially affect, the Corporation s internal controls over financial reporting.

37

#### **PART II**

#### ITEM 1. LEGAL PROCEEDINGS

The Corporation and its subsidiaries are involved in various pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. These actions include claims brought against the Corporation and its subsidiaries where the Corporation acted as one or more of the following: a depository bank, lender, underwriter, fiduciary, financial advisor, broker or engaged in other business activities. Although the ultimate outcome cannot be predicted with certainty, the Corporation believes that it and its subsidiaries have valid defenses for all asserted claims. Reserves are established for legal claims when losses associated with the claims are judged to be probable and the amount of the loss can be reasonably estimated.

Based on information currently available, advice of counsel, available insurance coverage and established reserves, the Corporation does not anticipate, at the present time, that the ultimate aggregate liability, if any, arising out of such legal proceedings will have a material adverse effect on the Corporation s consolidated financial position. However, the Corporation cannot determine whether or not any claims asserted against it will have a material adverse effect on its results of operations in any future reporting period. It is possible, in the event of unexpected future developments, that the ultimate resolution of these matters, if unfavorable, may be material to the Corporation s consolidated results of operations for a particular period.

## ITEM 1A. RISK FACTORS

Period

There are no material changes in the risk factors previously disclosed in the Corporation s 2006 Annual Report on Form 10-K filed with the Securities and Exchange Commission.

# ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table provides information about purchases of equity securities by the Corporation:

# **Issuer Purchases of Equity Securities (1)**

		Total Number	
		of	Maximum
		Shares	Number of
		Purchased	Shares
			that May Yet
Total	Average	as Part of	Be
			Purchased
Number of	Price	Publicly	Under
		Announced	
Shares	Paid per	Plans	the Plans or
Purchased	Share	or Programs	<b>Programs</b>
45,000	\$17.39	N/A	N/A
		N/A	N/A
80,000	16.74	N/A	N/A

(1) All shares were purchased in open-market transactions under SEC Rule 10b-18, and were not purchased as part of a publicly announced

30, 2007

31, 2007 30, 2007

April 1 May 1

June 1

purchase plan or

program. The

Corporation has

funded the

shares required

for employee

benefit plans

and the

Corporation s

dividend

reinvestment

plan through

open-market

transactions or

purchases

directly from

the Corporation.

This practice

may be

discontinued at

the Corporation s

discretion.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

**NONE** 

38

# ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Shareholders of F.N.B. Corporation was held on May 14, 2007. Proxies were solicited pursuant to Section 14(a) of the Securities Exchange Act of 1934 and there was no solicitation in opposition to the Corporation s solicitations.

The F.N.B Corporation 2007 Incentive Compensation Plan was approved with 35,402,378 voted for, 5,516,907 shares voted against and 930,851 abstentions.

The ratification of Ernst & Young as the Corporation s independent registered public accounting firm for 2007 was approved with 49,748,633 voted for, 837,025 voted against and 262,194 abstentions.

The six director nominees proposed by the Board of Directors were elected with the following vote:

	Shares For	Shares Withhold
Class III Directors (terms expiring at the 2010 Annual Meeting)		
William B. Campbell	49,042,684	1,805,168
Stephen J. Gurgovits	49,236,626	1,611,226
Harry F. Radcliffe	49,605,106	1,242,746
John W. Rose	49,750,573	1,097,279
Class II Director (term expiring at the 2009 Annual Meeting)		
Arthur J. Rooney, II	49,480,030	1,367,822
Class I Director (term expiring at the 2008 Annual Meeting)		
Dawne S. Hickton	49,807,491	1,040,361

Other directors whose term of office as a director continued after the meeting date were as follows:

## Class I Directors (terms expiring at the 2008 Annual Meeting)

Henry M. Ekker

Peter Mortensen

Earl K. Wahl, Jr.

## Class II Directors (terms expiring at the 2009 Annual Meeting)

Robert B. Goldstein

David J. Malone

William J. Strimbu

## **ITEM 5. OTHER INFORMATION**

**NONE** 

39

## **Table of Contents**

## **ITEM 6. EXHIBITS**

- 11 Computation of Per Share Earnings \*
- 15 Letter Re: Unaudited Interim Financial Information. (filed herewith).
- 31.1. Certification of Chief Executive Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 31.2. Certification of Chief Financial Officer Sarbanes-Oxley Act Section 302. (filed herewith).
- 32.1. Certification of Chief Executive Officer Sarbanes-Oxley Act Section 906. (filed herewith).
- 32.2. Certification of Chief Financial Officer Sarbanes-Oxley Act Section 906. (filed herewith).
- \* This information is provided under the heading Earnings Per Share in Item 1, Part I in this Report on Form 10-Q.

40

## **Table of Contents**

## **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

F.N.B. Corporation

(Registrant)

Dated: August 7, 2007 /s/Stephen J. Gurgovits

Stephen J. Gurgovits

President and Chief Executive Officer

(Principal Executive Officer)

Dated: August 7, 2007 /s/Brian F. Lilly

Brian F. Lilly

Chief Financial Officer (Principal Financial Officer)

41

**EXHIBIT 15** 

August 7, 2007

The Board of Directors and Stockholders

F.N.B. Corporation

We are aware of the incorporation by reference in the following registration statements and in the related prospectuses of F.N.B. Corporation and subsidiaries of our report dated August 7, 2007, relating to the unaudited condensed consolidated interim financial statements of F.N.B. Corporation and subsidiaries that are included in its Form 10-Q for the quarter ended June 30, 2007:

- 1. Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of Southwest Banks, Inc. (File #333-01997).
- 2. Registration Statement on Form S-8 relating to F.N.B. Corporation 1996 Stock Option Plan (File # 333-03489).
- 3. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of West Coast Bancorp, Inc. (File #333-22909).
- 4. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of Indian Rocks State Bank (File #333-32355).
- 5. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of West Coast Bank (File #333-40187).
- 6. Registration Statement on Form S-4 relating to the acquisition of Seminole Bank (File #333-49689).
- 7. Registration Statement on Form S-4 relating to the acquisition of Citizens Holding Corporation (File #333-58727).
- 8. Post-Effective Amendment No. 1 on Form S-8 to Registration Statement on Form S-4 relating to stock options granted under the Citizens Holding Corporation Stock Option Plan and assumed by F.N.B. Corporation (File #333-58727).
- 9. Registration Statement on Form S-4 relating to the acquisition of Guaranty Bank & Trust Company (File #333-67041).
- 10. Post-Effective Amendment No. 1 to Registration Statement on Form S-8 relating to the F.N.B. Corporation 1998 Directors Stock Option Plan (File #333-38376).
- 11. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of Citizens Community Bancorp, Inc. (File #333-55102).
- 12. Post-Effective Amendment No. 1 to Registration Statement on Form S-8 relating to the F.N.B. Corporation 2001 Incentive Plan (File #333-63042).
- 13. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of Promistar Financial Corporation (File #333-66548).
- 14. Amendment No. 1 to Registration Statement on Form S-3 relating to the registration of F.N.B. Corporation and F.N.B. Capital Trust I common stock, preferred stock, debt securities, warrants, and trust preferred securities (File #333-74866).

- 15. Registration Statement on Form S-8 relating to the F.N.B. Corporation 1996 Stock Option Plan (File #333-83760).
- 16. Registration Statement on Form S-8 relating to stock option agreements granted under the Promistar Financial Corporation 1998 Equity Incentive Plan and assumed by F.N.B. Corporation (File #333-83756).

42

#### **Table of Contents**

- 17. Registration Statement on Form S-8 relating to the F.N.B. Corporation 401(k) Plan (File #333-97113).
- 18. Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of Slippery Rock Financial Corporation (File #333-116526).
- 19. Registration Statement on Form S-8 relating to stock option agreements granted under the Slippery Rock Financial Corporation 1997 Directors Stock Option Plan and the Slippery Rock Financial Corporation 1997 Incentive Stock Option Plan, both assumed by F.N.B. Corporation (File #333-119649).
- 20. Post-Effective Amendment No. 1 to the Registration Statement on Form S-3 related to the Dividend Reinvestment and Stock Purchase Plan (File #333-111833).
- 21. Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of NSD Bancorp, Inc. (File #333-120438).
- 22. Registration Statement on Form S-8 relating to stock option agreements granted under the NSD Bancorp, Inc. 1994 Stock Option Plan, the NSD Bancorp, Inc., 1994 Non-Employee Director Stock Option Plan and the NSD Bancorp, Inc. 2004 Omnibus Stock Incentive Plan, all assumed by F.N.B. Corporation (File #333-123068).
- 23. Pre-Effective Amendment No. 1 to Registration Statement on Form S-4 relating to the acquisition of North East Bancshares, Inc. (File #333-126005).
- 24. Registration Statement on Form S-3 relating to the registration of FNB Financial Services, LP Subordinated Term Notes and Daily Notes (File #333-135339-01).
- 25. Registration Statement on Form S-4 relating to the acquisition of The Legacy Bank (File #333-131490).
- 26. Registration Statement on Form S-8 relating to stock option agreements granted under the Northern State Bank 1999 Stock Incentive Plan, The Legacy Bank of Harrisburg 1999 Directors Compensation Plan and The Legacy Bank of Harrisburg 1999 Incentive Stock Option Plan, all assumed by F.N.B. Corporation (File #333-135332).
- 27. Registration Statement on Form S-3 relating to warrants and convertible debentures originally issued by The Legacy Bank and assumed by F.N.B. Corporation (File #333-135333).
- 28. Registration Statement on Form S-8 relating to the 2007 Incentive Compensation Plan (File #333-144088). Under Rule 436(c) of the 1933 Act, our report is not a part of the registration statements prepared or certified by accountants within the meaning of Section 7 or 11 of the 1933 Act.

/s/Ernst & Young LLP

Pittsburgh, Pennsylvania

43